



March 7, 2017

THE FED WILL STRIKE WHILE THE IRON IS HOT

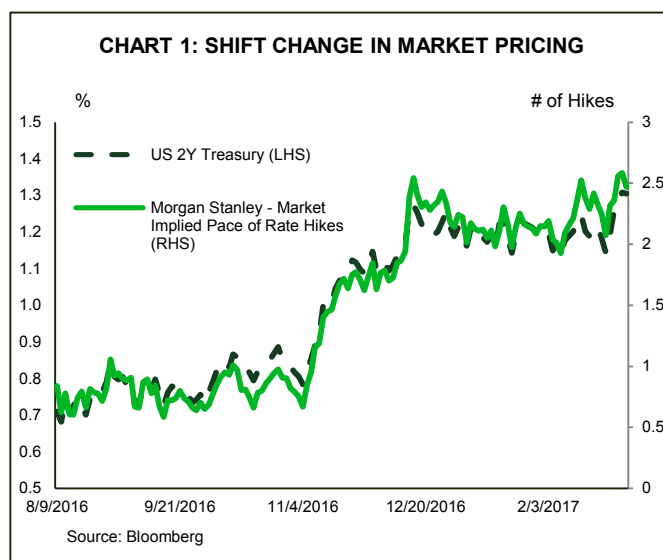
Highlights

- Through a series of speeches over the last two weeks, the Federal Reserve has pulled up market expectations for rate hikes. We now expect three hikes of 25 basis points over the coming year.
- The Fed believes it has made significant progress on its dual mandate of full employment and price stability. Additionally, the improvement in international growth prospects has assuaged fears of market turbulence.
- We expect strong GDP growth and stable inflation, but we would prefer the Fed heed caution as it removes accommodation. There remains a significant amount of labour market slack and a further appreciation of the U.S. dollar could hold back inflation. Furthermore, this is the time of the cycle that policy errors occur. Raising rates too fast risks economic disruption.
- Such decisive action by the Fed, combined with a Bank of Canada that is likely on hold until the end of 2018, means that the Canadian dollar will see renewed downward pressure.

Over the last couple of weeks the tone of the Federal Reserve has turned decidedly hawkish towards rate hikes. Various members have strategically signaled that a rate hike at its March meeting is a highly probable outcome, as are additional hikes in 2017. Markets have taken this warning by pricing in 2-3 rate hikes this year. The barrage of Fed speeches with consistent hawkish tones is no accident; it should be viewed as a deliberate attempt to pull forward market expectations. In the absence of an unforeseen shock, to not deliver a rate hike on March 15th would now threaten the Fed's credibility in the eyes of market participants.

From the eyes of the Fed

At the risk of sounding like a broken record, we remain entrenched in the view that the U.S. economy has been on solid footing for some time. Stable economic growth has materialized with consistent employment gains, equating to 16 million private sector jobs added since 2010. The unemployment rate is now hovering at estimates consistent with its natural rate. From the purview of the Fed, the objective of full employment is being met. As further proof, tighter labor markets are resulting in wage increases meaningfully outstripping inflation. Firm evidence of this first became apparent back in early 2016. As we have noted [previously](#), our internal models estimate that the pass-through of wages into the Fed's preferred measure of inflation (core PCE) is 12-18 months. Simply put, inflation appears likely to reach



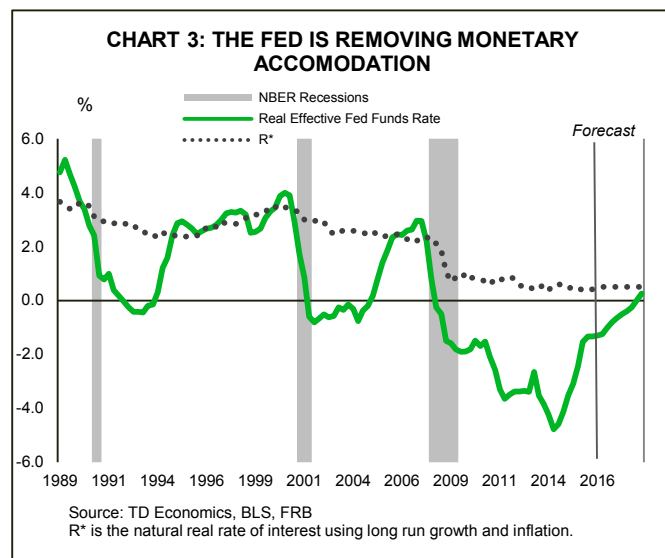
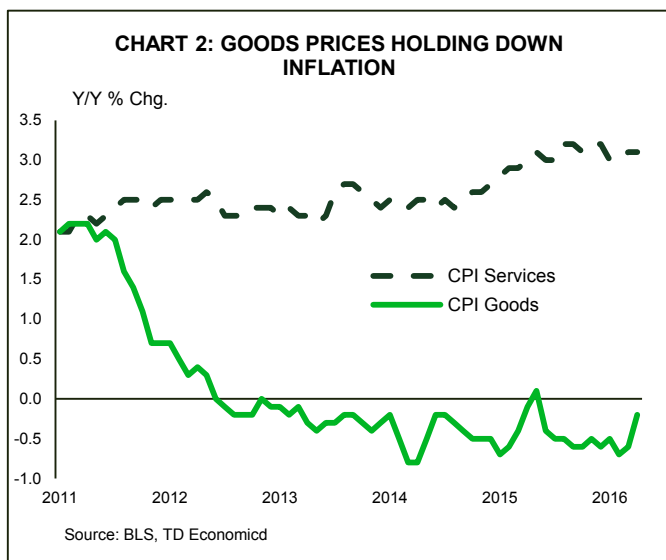
its 2% target by the end of this year. And with that, the Fed will have reached its second mandate of price stability.

There has even been improvement on the Fed's pseudo 'third mandate' of financial stability. Last year, Janet Yellen and company were delayed by a series of event risks that, at the time, were real threats to financial markets. These included fears of a China hard landing, Brexit, and political uncertainty by way of the U.S. election. All of these events caused equity markets to swoon before quickly reversing. Amidst the various speeches in the past two weeks, the Fed appears to also be signaling confidence on global stability. As Fed Governor Brainard noted, "the near-term risks to the United States from abroad appear to have diminished". In fact, synchronized waves of improvement in global production indices have boosted sentiment on corporate profits and economic growth profiles. The improvement has been so substantial that inflation expectations are finally evolving favorably for America's trade partners. For the time being, financial stability and the Fed's pseudo third mandate are in check.

With all the boxes checked, the Fed has displayed a brave heart towards pulling forward market expectations. Outside of any major setback, we believe the Fed is poised to raise rates three more times in 2017, with the first occurring at their meeting next week.

What the Fed could be missing

The above describes what we believe the Fed will do. Now, let's tackle what we think they should do. There are still many factors, not just internationally, that cast a wide band of uncertainty on the U.S. economy. Take the unemployment rate. While the basic measure has returned to its



steady state, there is still plenty of controversy around the degree of slack that may still persist, and the Fed should heed caution in tightening too aggressively. In particular, job growth in America has not been paralleled by a strong recovery in the participation of the core working age population (25-54 years). We estimate that approximately 2 million more people can be enticed and absorbed into the job market, which would restrain inflationary pressures through this supply side response. With payroll data showing consistent above trend growth in jobs per month, this corroborates the presence of the remaining labor market slack. The unemployment rate has held relatively constant due to a steady stream of people joining the workforce.

In addition, the persistent disappointment in inflation should not be ignored. The strength of the greenback has contributed to this by way of lower import prices. This can be seen in the wedge between the prices of services and goods – the latter are impacted to a larger degree by currency movements due to greater trade exposure (Chart 2). How much higher the U.S. dollar can appreciate is uncertain, but the risks appear tilted to the upside. We know that a faster pace of rate hikes at a time when other major central banks are still providing a high amount of monetary accommodation should be supportive for the U.S. dollar and a headwind for inflation. A swift pace of rate hikes would be more palatable if other central banks were closer to catching up to the Fed. Unfortunately, at the moment, they are falling further behind.

Expansions don't suddenly die, they suffocate

The other reason for caution is that this is the time of the economic cycle where policy errors can occur. Recessions are accidents, in part caused when the monetary policy rate

rises to a level that chokes off growth (Chart 3). The best way to assess how much the Fed can raise rates before it starts to disrupt the economy is to take the inflation-adjusted policy rate and compare it to the assumption of the natural real rate of interest (R^*). The real monetary policy rate is about -1% at the moment and most estimates of R^* range from 0 to 1%. In this regard, the current monetary accommodation being provided by the Fed is less than meets the eye. At the pace of rate hikes inferred from the Fed itself, monetary accommodation could be all but eliminated by 2018. What further complicates the outlook is that R^* is not directly observable. As such, the Fed would know it has overshot the mark only after observing a negative impact on the economy.

So why the deluge of Fed speeches expressing confidence in a faster rate hiking cycle? At the heart of it is a fear of falling behind the curve on inflation. However, we would be remiss to ignore the fact that the Fed has consistently missed to the downside on inflation for the last five years, and an inflation target should be understood as having symmetry. As members of the Fed have noted before, a lot more is known about controlling high inflation than deflation.

Due to the low run-rate of global and American economic growth, the amount of monetary accommodation is lower than most realize. Too quick an adjustment in rates over the coming quarters has the potential to undermine already low economic growth prospects. This rationale for caution is in addition to the multitude of foreign risks ranging from European bank balance sheets, to political policy uncertainty, to valuations of risk assets globally. So gradual should remain the name of the game, particularly when you're the only central bank swimming upstream amongst the major advanced economies. The Fed should adopt nerves of steel when inflation starts bumping against its 2% target and resist

the urge of being too uncompromising.

For Canada, higher rates in the U.S. will certainly impact the Canadian dollar. Since the U.S. election, the loonie has shown impressive strength. A mix of favourable trade rhetoric and positive economic growth made the Canadian dollar a standout currency. Real GDP growth for the fourth quarter 2016 has come in at a robust 2.6% (q/q annualized). This has resulted in market participants pricing in higher odds (roughly 1/3) of a Bank of Canada rate increase by year-end. Though the economy is on better footing, we believe a rate hike at this juncture would simply be premature. The economy maintained a poor sequence of growth for about a year-and-a-half prior to the stronger finish to 2016. A significant amount of slack remains within the economy and there has yet to be a convincing rotation of economic drivers away from a highly leveraged consumer. Additionally, the evolution of trade talks regarding NAFTA and proposals of a U.S. Border Adjustment Tax present serious risks to the outlook for business investment and exports. As a result, we believe the Bank of Canada will maintain its policy rate at 0.50% for this year and into 2018. If we are correct on that assumption, widening interest rate differentials with the U.S. will place the Canadian dollar under renewed downward pressure towards the low 70 cent level.

Beata Caranci
VP & Chief Economist

James Orlando, CFA
Senior Economist

INTEREST RATE OUTLOOK

	Spot Rate	2016				2017				2018			
	Mar-06	Q1	Q2	Q3	Q4	Q1F	Q2F	Q3F	Q4F	Q1F	Q2F	Q3F	Q4F
CANADA													
Overnight Target Rate	0.50	0.50	0.50	0.50	0.50	0.50	0.50	0.50	0.50	0.50	0.50	0.50	0.75
3-mth T-Bill Rate	0.50	0.45	0.48	0.53	0.46	0.50	0.50	0.50	0.50	0.50	0.50	0.65	0.75
2-yr Govt. Bond Yield	0.77	0.54	0.52	0.52	0.74	0.80	0.80	0.85	0.90	1.00	1.10	1.20	1.30
5-yr Govt. Bond Yield	1.17	0.68	0.57	0.62	1.11	1.25	1.30	1.40	1.50	1.65	1.75	1.90	2.05
10-yr Govt. Bond Yield	1.71	1.23	1.06	1.00	1.72	1.80	1.90	2.00	2.10	2.25	2.40	2.55	2.65
30-yr Govt. Bond Yield	2.42	2.00	1.72	1.66	2.31	2.45	2.55	2.65	2.75	2.85	2.90	3.00	3.10
10-yr-2-yr Govt Spread	0.94	0.69	0.54	0.48	0.98	1.00	1.10	1.15	1.20	1.25	1.30	1.35	1.35
U.S.													
Fed Funds Target Rate	0.75	0.50	0.50	0.50	0.75	1.00	1.25	1.50	1.50	1.75	2.00	2.25	2.25
3-mth T-Bill Rate	0.71	0.21	0.26	0.29	0.51	0.90	1.15	1.40	1.40	1.65	1.90	2.15	2.15
2-yr Govt. Bond Yield	1.31	0.73	0.58	0.77	1.20	1.40	1.60	1.80	1.95	2.10	2.25	2.40	2.55
5-yr Govt. Bond Yield	2.02	1.21	1.01	1.14	1.93	2.10	2.30	2.50	2.70	2.80	2.95	3.00	3.05
10-yr Govt. Bond Yield	2.50	1.78	1.49	1.60	2.45	2.50	2.55	2.65	2.80	3.00	3.20	3.30	3.40
30-yr Govt. Bond Yield	3.10	2.61	2.30	2.32	3.06	3.10	3.15	3.25	3.35	3.40	3.50	3.60	3.65
10-yr-2-yr Govt Spread	1.19	1.05	0.91	0.83	1.25	1.10	0.95	0.85	0.85	0.90	0.95	0.90	0.85
CANADA - U.S SPREADS													
Can - U.S. T-Bill Spread	-0.21	0.24	0.22	0.24	-0.05	-0.40	-0.65	-0.90	-0.90	-1.15	-1.40	-1.50	-1.40
Can - U.S. 10-Year Bond Spread	-0.79	-0.55	-0.43	-0.60	-0.73	-0.70	-0.65	-0.65	-0.70	-0.75	-0.80	-0.75	-0.75

F: Forecast by TD Economics, March 2017; Forecasts are end-of-period; Source: Bloomberg, Bank of Canada, Federal Reserve.

GLOBAL STOCK MARKETS

	Price Mar-06	30-Day % Chg.	YTD % Chg.	52-Week High	52-Week Low
S&P 500	2,375	3.4	15.4	2,396	1,979
S&P/TSX Composite	15,630	1.0	6.8	15,922	13,266
DAX	11,958	2.6	22.0	12,067	9,269
FTSE 100	7,350	2.3	11.9	7,383	5,924
Nikkei	19,379	2.4	11.1	19,594	14,952
MSCI AC World Index*	446	2.3	7.0	448	380

*Weighted equity index including both developed and emerging markets
Source: Bloomberg.

COMMODITY PRICE OUTLOOK

	Price Mar-06	52-Week High	52-Week Low	2016				2017				2018			
				Q1	Q2	Q3	Q4	Q1F	Q2F	Q3F	Q4F	Q1F	Q2F	Q3F	Q4F
Crude Oil (WTI, \$US/bbl)	53	54	36	33	45	45	50	52	52	55	55	56	56	57	57
Natural Gas (\$US/MMBtu)	2.68	3.76	1.52	1.97	2.13	2.85	3.02	3.15	3.15	3.25	3.25	3.30	3.30	3.30	3.30
Gold (\$US/troy oz.)	1225	1366	1128	1182	1259	1335	1216	1225	1250	1275	1275	1300	1300	1325	1325
Silver (US\$/troy oz.)	17.8	20.6	14.9	14.9	16.8	19.6	17.1	16.8	17.0	17.8	17.8	18.8	18.8	19.5	19.5
Copper (cents/lb)	268	277	204	212	215	216	240	258	252	252	254	260	260	265	265
Nickel (US\$/lb)	4.99	5.28	3.77	3.86	4.00	4.65	4.90	5.10	5.00	4.75	4.75	5.00	5.00	5.25	5.25
Aluminum (Cents/lb)	86	88	67	69	71	73	78	75	75	76	76	78	78	78	78
Wheat (\$US/bu)	6.67	7.13	5.41	5.89	6.06	5.73	6.48	6.60	6.55	6.50	6.60	6.60	6.70	6.75	6.75

F: Forecast by TD Economics, March 2017; Forecasts are period averages; E: Estimate. Source: Bloomberg, USDA (Haver).

FOREIGN EXCHANGE OUTLOOK														
Currency	Exchange rate	Spot Price Mar-06	2016				2017				2018			
			Q1	Q2	Q3	Q4	Q1F	Q2F	Q3F	Q4F	Q1F	Q2F	Q3F	Q4F
Exchange rate to U.S. dollar														
Chinese Yuan	CNY per USD	6.90	6.45	6.65	6.67	6.94	6.96	7.04	7.12	7.18	7.30	7.40	7.50	7.50
Japanese yen	JPY per USD	114	112	103	101	117	115	116	117	118	119	120	120	120
Euro	USD per EUR	1.06	1.14	1.10	1.12	1.06	1.05	1.05	1.08	1.11	1.12	1.13	1.13	1.14
U.K. pound	USD per GBP	1.22	1.44	1.32	1.30	1.23	1.22	1.22	1.24	1.27	1.30	1.33	1.36	1.37
Swiss franc	CHF per USD	1.01	0.96	0.98	0.97	1.02	1.02	1.02	1.01	1.00	1.00	1.00	1.00	1.00
Canadian dollar	CAD per USD	1.34	1.30	1.30	1.31	1.34	1.35	1.37	1.36	1.35	1.34	1.33	1.32	1.30
Australian dollar	USD per AUD	0.76	0.77	0.74	0.77	0.72	0.72	0.72	0.73	0.74	0.75	0.75	0.75	0.75
NZ dollar	USD per NZD	0.70	0.69	0.71	0.73	0.70	0.65	0.64	0.64	0.64	0.64	0.64	0.64	0.64
Exchange rate to Euro														
U.S. dollar	USD per EUR	1.06	1.14	1.10	1.12	1.06	1.05	1.05	1.08	1.11	1.12	1.13	1.13	1.14
Japanese yen	JPY per EUR	121	128	113	114	123	121	122	126	131	133	134	136	136
U.K. pound	GBP per EUR	0.86	0.79	0.83	0.86	0.86	0.86	0.86	0.87	0.87	0.86	0.85	0.83	0.83
Swiss franc	CHF per EUR	1.07	1.09	1.08	1.09	1.07	1.07	1.07	1.09	1.11	1.12	1.13	1.13	1.14
Canadian dollar	CAD per EUR	1.42	1.48	1.44	1.47	1.42	1.42	1.44	1.47	1.50	1.50	1.50	1.49	1.48
Australian dollar	AUD per EUR	1.40	1.48	1.48	1.47	1.46	1.46	1.46	1.48	1.50	1.49	1.50	1.51	1.51
NZ dollar	NZD per EUR	1.51	1.65	1.55	1.54	1.52	1.62	1.64	1.69	1.73	1.75	1.76	1.77	1.77
Exchange rate to Japanese yen														
U.S. dollar	JPY per USD	114	112	103	101	117	115	116	117	118	119	120	120	120
Euro	JPY per EUR	121	128	113	114	123	121	122	126	131	133	134	136	136
U.K. pound	JPY per GBP	139	162	136	132	144	140	142	145	150	155	159	163	164
Swiss franc	JPY per CHF	112.5	117.3	105.0	104.4	114.9	112.7	113.7	115.8	118.0	119.0	119.5	120.0	120.0
Canadian dollar	JPY per CAD	84.9	86.7	79.0	77.2	87.0	85.2	84.7	86.0	87.4	88.8	89.9	90.9	92.3
Australian dollar	JPY per AUD	86.3	86.3	76.4	77.6	84.4	82.8	83.5	85.4	87.3	89.3	89.6	90.0	90.0
NZ dollar	JPY per NZD	79.7	77.9	73.2	73.8	81.3	74.8	74.2	74.9	75.5	76.2	76.5	76.8	76.8
Exchange rate to Canadian dollar														
U.S. dollar	USD per CAD	0.75	0.77	0.77	0.76	0.75	0.74	0.73	0.74	0.74	0.75	0.75	0.76	0.77
Japanese yen	JPY per CAD	84.9	86.7	79.0	77.2	87.0	85.2	84.7	86.0	87.4	88.8	89.9	90.9	92.3
Euro	CAD per EUR	1.42	1.48	1.44	1.47	1.42	1.42	1.44	1.47	1.50	1.50	1.50	1.49	1.48
U.K. pound	CAD per GBP	1.64	1.87	1.72	1.71	1.66	1.65	1.67	1.69	1.72	1.74	1.77	1.80	1.78
Swiss franc	CHF per CAD	0.75	0.74	0.75	0.74	0.76	0.76	0.74	0.74	0.74	0.75	0.75	0.76	0.77
Australian dollar	AUD per CAD	0.98	1.00	1.03	0.99	1.03	1.03	1.01	1.01	1.00	1.00	1.00	1.01	1.03
NZ dollar	NZD per CAD	1.07	1.11	1.08	1.05	1.07	1.14	1.14	1.15	1.16	1.17	1.18	1.18	1.20

F: Forecast by TD Economics, March 2017; Forecasts are end-of-period; Source: Federal Reserve, Bloomberg.



This report is provided by TD Economics. It is for informational and educational purposes only as of the date of writing, and may not be appropriate for other purposes. The views and opinions expressed may change at any time based on market or other conditions and may not come to pass. This material is not intended to be relied upon as investment advice or recommendations, does not constitute a solicitation to buy or sell securities and should not be considered specific legal, investment or tax advice. The report does not provide material information about the business and affairs of TD Bank Group and the members of TD Economics are not spokespersons for TD Bank Group with respect to its business and affairs. The information contained in this report has been drawn from sources believed to be reliable, but is not guaranteed to be accurate or complete. This report contains economic analysis and views, including about future economic and financial markets performance. These are based on certain assumptions and other factors, and are subject to inherent risks and uncertainties. The actual outcome may be materially different. The Toronto-Dominion Bank and its affiliates and related entities that comprise the TD Bank Group are not liable for any errors or omissions in the information, analysis or views contained in this report, or for any loss or damage suffered.