

# TD Ameritrade

### Delivering on our Strategy

Joe Moglia, Chief Executive Officer - Ameritrade Holding Corp. Ed Clark, President and CEO - TD Bank Financial Group Randy MacDonald, Chief Financial Officer – Ameritrade Holding Corp. Dan Marinangeli, Chief Financial Officer - TD Bank Financial Group

June 22, 2005

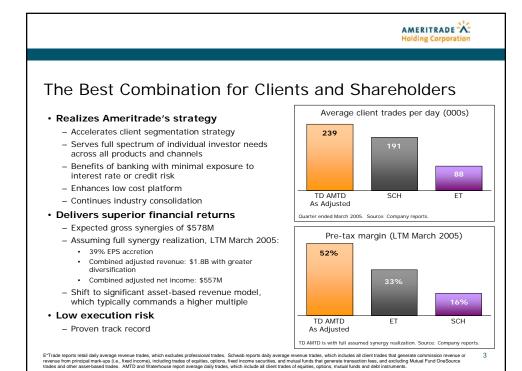


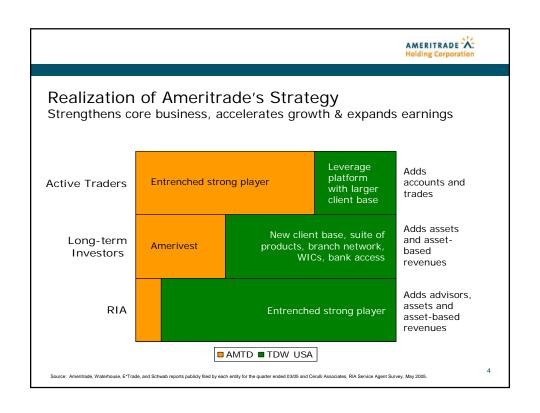
#### Safe Harbor Statement

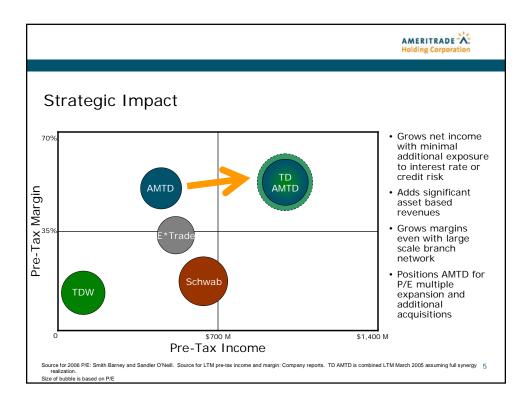
This presentation contains forward-looking statements that involve risks and uncertainties. For example, statements related to realization of Ameritrade's strategy: the service offerings of TD Ameritrade; the expected benefits to stockholders and customers; credit and interest rate risk; expected synergies of TD Ameritrade, including cost savings and revenue opportunities, and the timing of the synergy realization; the expected accretive nature of the transaction and the timing of the synergy realization; the expected accretive nature of the transaction and the timing of the scretion; the expected financial and operational performance of TD Ameritrade, including increased net income and pre-tax margin; accelerated business growth; industry rankings and competitive position; execution of integration plans; management and organizational structure; the dividend to be paid to Ameritrade stockholders; timing of the closing; future consolidation and growth; future stock buybacks, acquisitions and dividends; and other statements that are not historical facts, are all forward-looking statements. These statements reflect only our current expectations and are not guarantees of future performance or results. Various factors could cause actual results to differ materially from those anticipated by the forward-looking statements. These factors include the possibility that the necessary stockholder and regulatory approvals are not obtained; that the transaction does not close when expected or all, or that the companies may be required to modify aspects of the transaction to achieve regulatory approval; that the bank sweep agreement does not obtain regulatory approval; that financing will not be available to fund the dividend or, if available, will be at a higher interest rate than expected; that prior to the closing of the proposed transaction, the businesses of the companies suffer due to uncertainty; that TD Ameritrade is unable to transition customers, successfully execute its integration strategies, or achieve planned sy

trade, Inc., member NASD/SIPC, is a subsidiary of Ameritrade Holding Corporation

TD Waterhouse Investor Services, Inc. and its affiliated clearing firm, National Investor Services Corp. are members NYSE/SIPC and subsidiaries of TD Waterhouse Group, Inc., which is itself a subsidiary of The Toronto-Dominion Bank









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### **Summary Transaction Terms**

Structure: Ameritrade will issue shares of its stock in exchange for the U.S. brokerage

business of TD Waterhouse U.S.A.

68% Existing Ameritrade Shareholders/32% TD Bank Financial Group

Other Details: • \$6/share dividend to be paid to AMTD shareholders - \$5/share to be

funded by borrowings and excess cash, \$1/share to be funded through excess capital at TD Waterhouse U.S.A. – total dividend of \$2.4 billion.

Ameritrade Canada to be sold to TD Bank for \$60M

TD Bank will tender an additional 7.9% of shares immediately

after closing at \$16/share, ex-dividend

TD Bank limited to ownership of no more than 39.9% of outstanding shares for 3 years after closing and no more than 45% of outstanding shares in years 4 through 10, unless tendering for 100% and receiving approval by unaffiliated directors and shareholders

Joe Ricketts may participate in tender offer. The Ricketts family limited to ownership of no more than 29% of outstanding shares for ten years

12 member board Board: • 5 TD Bank representatives (including Vice Chairman, Ed Clark)

3 Ricketts family representatives (including Chairman, Joe Ricketts, and President & Chief Operating Officer, Pete Ricketts)

· 3 independent representatives selected prior to close

CEO, Joe Moglia

Approvals: AMTD Shareholders; Regulators

Timing: Expected closing within 6 months, full synergy realization expected 6

quarters after closing



## **Combined Operating Metrics**

As of or for the quarter ended March 2005

	AMERI	TRADE A.	TD V	<b>Naterho</b> u	ıse
Average client trades per day	•	164,000		75,000	
Annualized trades per account		11.5		8.5	
Activity rate		4.5%		3.3%	
Client margin balance	\$	3.7	\$	3.6	
Client cash balance <sup>(1)</sup>	\$	12.7	\$	21.6	
Qualified accounts <sup>(2)</sup>	1,7	721,000		1,527,000	
Total accounts	3,6	652,000 <sup>(3)</sup>		2,279,000	(4)
Equities & other assets Assets in mutual funds Assets in RIA accounts	\$	66.0 5.5 4.1	\$	30.1 38.1	
Total client assets	\$	75.6	\$		
RIA relationships		1,400		2,600	
Branches		4		143	
pritrade metrice adjusted for the cale of Ameritrad	la Canada				

TD Ameritrade (As Adjusted)												
	239,000											
	10.3											
		4.0%										
	\$	7.3										
	\$	34.3										
	3,248,000											
	5,931,000											
	\$	141.2 35.6 42.2										
	\$	219.0										
		4,000										
		147										

Ameritrade metrics adjusted for the sale of Ameritrade Canada

- \$ in Billions
- (2) Qualified accounts are all open client accounts with a total liquidation value of \$2,000 or more, except Clearing accounts.
- (3) Total accounts for Ameritrade are all open client accounts (funded and unfunded), except Clearing accounts. (4) Total accounts for TD Waterhouse U.S.A. are all funded client accounts.



# Combined Results with Full Synergy Realization 39% Accretion

	LTM Mar 05										
	Ameritrade Adjusted <sup>(1)</sup>		TD Waterhouse USA		TD Ameritrade Combined		Full Synergies <sup>(2)</sup>		TD Ameritrade As Adjusted		
Revenue	\$	890	\$	726	\$	1,616	\$	200	\$	1,816	
Expenses excluding advertising Advertising Total expense	\$	337 96 433	\$	566 77 643	\$	903 173 1,076	\$	(328) (50) (378)	\$	575 123 698	
	\$	457	\$	83	\$	540	\$	578	\$	1,118	
Revenue attrition <sup>(3)</sup> Intangible amortization expense <sup>(1)</sup> Interest on borrowings <sup>(5)</sup> Cost to build branch network Adjusted pre-tax	(4)						\$	(27) (42) - - 509		(27) (42) (120) -	
,							9	309	9		
Adjusted pre-tax margin		51%				33%				52%	
Net income	\$	274							\$	557	
Shares outstanding - diluted EPS	\$	413 0.66							\$	607 0.92	

- In Millions except per share and percentages (1) Ameritrade excluding Canadian operations
- (2) Synergies expected to be realized over 18 months (Yr1: 40%, Yr2: 90%, Yr3: 100%)
  (3) Calculated as LTM revenue on a per account basis; multiplied by 5% of retail accounts (non RIA accounts); multiplied by (1 minus variable cost percentage)
- (4) Represents intangible amortization associated with the "client list" acquired. Calculated as the assumed purchase price paid less net assets acquired; multiplied by 32% (rate determined by an independent valuation expert in Datek acquisition); divided by 20 year assumed life.
- (5) Based on borrowings of approximately \$2B (at 7%).



# Revenue Opportunities - \$219B Client Assets

- Rent capital and banking skill set of TD Bank
- Match the duration of assets and liabilities (no hedge expense)
- Minimal additional exposure to interest rate or credit risk

			Current Expected					Benefit				
		Combined Balances		Cost	Net	Yield	Cost	Net	Add'l Yield	% of Total Balance Extended	\$M	
Interest Earning Assets:												
MMF Sweep	\$	13.0	0.80%	0.00%	0.80%	3.81%	0.96%	2.85%	2.05%	15%	\$	41
MMDA		9.2	2.81%	0.96%	1.85%	3.81%	0.96%	2.85%	1.00%	85%		78
Free Credits		6.2	2.37%	0.37%	2.00%	3.81%	0.37%	3.44%	1.44%	85%		76
Margin Debt		7.3	5.47%		5.47%	5.47%		5.47%	0.00%			-
Securities Lending		- (1)	0.00%		0.00%	0.50%		0.50%	0.50%			5
Subtotal Interest Earning Assets	\$	35.7							Total		-	200
Other Client Assets:									iotai		-	200
Equities	\$	139.4										
Fixed Income		8.3										
Mutual Funds		35.6										
Subtotal Other Client Assets	\$	183.3										
Total Client Assets	\$	219.0										

(1) Assumed \$1B of securities Assets in Billions Balances as of March 2005

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Expense Synergies Equivalent of 59% of TD Waterhouse U.S.A. Expenses Expected to be Eliminated

		LTM	Mar 0	5						
	Adjusted Ameritrade <sup>(1)</sup>		TD Waterhouse USA <sup>(2)</sup>		TD Ameritrade Combined		Full Synergies		As Adjusted	
Comp & Benefits Clearing & Execution	\$	162 25	\$	278 76	\$	440 101	\$	(137) (65)	\$	304 37
Communications		38		13		52		(2)		50
Occupancy & Equipment Depreciation & Amort		41 23		52 41		94 64		(12) (29)		82 35
Prof Services		31		32		63		(16)		47
Other	_	16	_	74	-	90	_	(68)	_	22
Exp Excl Advertising	\$	337	\$	566	\$	903	\$	(328)	\$	575
Advertising		96		77		173		(50)		123
Total Expenses	\$	433	\$	643	\$	1,076	\$	(378)	\$	698

- Proven integration track record
- Best people, products & platform
- Integration plan: client retention synergy realization operational
- excellence commitment to associates

(1) Ameritrade excluding Canadian operations (2) Estimated breakout of expenses by Ameritrade expense categories



# Why Ameritrade?

- · On strategy and financially attractive
- Financial benefits of consolidation
- Strategic combination:
  - Focus on wealth management: higher P/E, ability to make future acquisitions
  - Full spectrum of investors: active trader to long-term investor
  - Proven management team

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# The Combination of Ameritrade and TD Waterhouse U.S.A....

- · Is the best combination for Clients and Shareholders
- Realizes Ameritrade's strategy
- Access to banking without the cost or risk
- · Delivers superior financial returns
- · Continues industry consolidation
- · Has minimal execution risk
- Positions firm for future acquisitions and for P/E expansion



#### Additional information and where to find it

In connection with the proposed transaction, Ameritrade will be filing a proxy statement and relevant documents concerning the transaction with the Securities and Exchange Commission ("SEC"). SECURITY HOLDERS OF AMERITRADE ARE URGED TO READ THE PROXY STATEMENT AND ANY OTHER RELEVANT DOCUMENTS FILED WITH THE SEC WHEN THEY BECOME AVAILABLE BECAUSE THEY WILL CONTAIN IMPORTANT INFORMATION. Investors and security holders can obtain free copies of the proxy statement and other documents when they become available by contacting Investor Relations at <a href="https://www.amid.com">www.amid.com</a>, or by mail at Ameritrade Investor Relations, 4211 S. 102 Street, Omaha, NE 68124, or by Telephone: 800-237-8692. In addition, documents filed with the SEC by Ameritrade are available free of charge at the SEC's web site at <a href="https://www.sec.gov">www.sec.gov</a>.

Ameritrade Holding Corporation, The Toronto-Dominion Bank, and their respective directors and executive officers may be deemed to be participants in the solicitation of proxies from the stockholders of Ameritrade in connection with the proposed transaction. Information regarding the special interests of these directors and executive officers in the proposed transaction will be included in the proxy statement of Ameritrade described above. Information regarding Ameritrade's directors and executive officers is also available in its proxy statement for its 2005 Annual Meeting of Stockholders, which was filed with the SEC on January 24, 2005. This document is available free of charge at the SEC's web site at <a href="https://www.sec.gov">www.sec.gov</a> and from Investor Relations at Ameritrade as described above. Information regarding The Toronto-Dominion Bank's directors and executive officers is available in its Annual Report on Form 40-F for the year ended October 31, 2004, which was filed with the SEC on December 13, 2004, and in its notice of annual meeting and proxy circular for its 2005 annual meeting, which was filed with the SEC on February 17, 2005. These documents are available free of charge at the SEC's web site at <a href="https://www.sec.gov">www.sec.gov</a> and by directing a request to The Toronto-Dominion Bank, co'r DB Bank Financial Group, 66 Wellington Street West, Toronto, ON MSK 142. Attention: Investor Relations (416) 308-9030.

The tender offer for outstanding shares of Ameritrade common stock described in this announcement has not commenced. At the time the tender offer is commenced, The Toronto-Dominion Bank and J. Joe Ricketts, if he participates in the tender offer, will file a tender offer statement on Schedule TO with the SEC, and Ameritrade will file a solicitation/recommendation statement on Schedule 14D-9. The tender offer statement (including an offer to purchase, a related letter of transmittal and other offer documents) and the solicitation/recommendation statement will contain important information that Ameritrade's security holders should read carefully before any decision is made with respect to the tender offer. Those materials will be made available to Ameritrade's security holders at no expense to them. In addition, all of those materials (and all other offer documents filed with the SEC in connection with the tender offer) will be available at no charge on the SEC's web site at www.sec.gov.