

# **Private Giving Foundation**

# **Board of Directors**



**Thomas Jedrej**FEA, CIM, FCSI, ICD.D
Wealth Advisor, TD Wealth
Private Wealth Management

Thomas is a seasoned wealth management professional with over 25 years of industry and practice management expertise focused solely on clients' best interests, risk management, family dynamics & philanthropy aligned with multi-generational wealth transfers objectives. Thomas and his team advise on comprehensive financial solutions to multi-generational family relationships & family offices, private foundations, professional athletes, complex trust structures and charitable organizations.

Thomas has demonstrated unwavering commitment to supporting various philanthropic initiatives via his board memberships and fundraising activities. He is a strong believer in continuing education having completed both the Governing for Nonprofit Excellence Program through Harvard Business School and the Directors Education Program offered through Institute of Corporate Directors (ICD)/Rotman School of Management. Recently, Thomas has completed Master of Laws (LLM) program (Business Law) through Osgoode Hall Law School.

Thomas is a member of The Institute of Corporate Directors, Family Enterprise Xchange and The American Chamber of Commerce in Canada (Taxation Committee). As a passionate advocate of supporting our Communities, Thomas serves on the boards of Oakville Hospital Foundation (Governance Committee) and The Arthritis Society (Audit & Finance Committee) in addition to chairing SickKids Hospital Foundation Professional Advisors Council.

In 2018, Thomas successfully climbed Lobuche East (elev. 20,075') in Himalayas supporting True Patriot Love Foundation for which he raised over C\$125,000.



Thomas Kingissepp

CPA, CA, CFP, TEP, CFA Investment Advisor TD Wealth Private Investment Advice

Thomas provides a family office approach to integrated wealth management to his clients. He assists clients with building long term diversified investment portfolios, establishing risk management strategies, and strategic philanthropy. The approach is based in planning for an uncertain future so as to create an environment of comfort. At the core, are written strategies, financial projections, estate plans, and tax efficiency.

Thomas integrates philanthropy into wealth management. This is accomplished through direct gifts to charitable organizations, establishing a relationship with the Private Giving Foundation, or establishing a private foundation. The strategy for giving is based upon the personal goals of clients, financial projections, and tax efficiency. Thomas and his wife Ruth focus their philanthropy through the Private Giving Foundation.

He also includes Responsible Investing into client investment portfolios and has spent considerable time with consultations for the development of Impact Investing.

Prior to joining TD Wealth, Thomas was with a global professional services firm in Toronto as a tax specialist, a global financial institution, and an alternative investment firm. He also participated on the Advisory Panel for the SVX and MaRS Centre for Impact Investing.

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Nicole Nakoneshny
Partner and Lead,
Knowledge + Insights

KCI Philanthropy

An experienced development professional, Nicole brings more than two decades of experience in the non-profit sector to the KCI Team. Fluent in both English and French, her expertise includes strategy development, fundraising planning and organizational design and development.

In addition to working with clients to develop highly customized strategies and solutions Nicole serves as KCl's Lead, Knowledge + Insights. In this role, Nicole curates the knowledge that KCl generates through its various practices and also keeps an eye on the key and emerging trends in fundraising and philanthropy both in Canada and around the world, seeking to translate that knowledge and information into useful insights for charities and fundraisers. Nicole also serves as Editor of KCl's online publication, Philanthropic Trends and Host of KCl's monthly podcast, The Ask.

In her client work, Nicole partners with organizations from all areas within the non-profit sector and of all scope and size, from large institutions like universities and hospital foundations to small, grassroots charities. Her work with them tends to focus on strategy development, revenue generation planning, organizational capacity assessments and fundraising program analysis.

Originally hailing from Manitoba, Nicole holds a Bachelor of Commerce from the University of Manitoba.



#### **Julia Gorman**

Strategic Advisor to Family Foundations and Individual Philanthropists

Julia Gorman is a senior charitable sector professional with extensive experience in driving organizational success with major non profits as well as private family foundations. Julia's thirty year career has spanned the key elements of strategic leadership, fundraising, and marketing/communications with local and national charitable causes. She is recognized for building strong relationships with volunteers and donors to achieve philanthropic objectives and impact.

Most recently, Julia was with United Way Greater Toronto for over two decades in increasingly senior management roles, including SVP, Strategic Philanthropy and Chief Development Officer, leading the \$100 Million annual fundraising campaign and marketing program for the world's largest United Way.

Now focused on her advisory practice, VMG Consulting, Julia provides strategic advice to philanthropic foundations and individual philanthropists. As a 21/64 Certified Advisor, Julia supports multi-generational family foundations in grantmaking impact and effectiveness. Working with individual and family donors, Julia provides guidance, research and support at all stages of the personal philanthropic journey.

As an active volunteer, Julia is a past Board member and current Committee member with the Association of Fundraising Professionals and is a professional mentor to senior staff and directors of several charitable organizations in the Toronto and Ottawa areas.

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#### **Denny Young**

Associate Director Advancement, University of Toronto School of Continuing Studies LinkedIn

Fundraiser, executive, teacher, and coach, Denny Young's award-winning career includes senior roles in new and established, and small and large organizations, like the Toronto Symphony Orchestra, the AIDS Committee of Toronto, Sherbourne Health Centre, and the National Ballet of Canada. Now, his commitment to the performing arts continues as a volunteer at the Toronto Mendelssohn Choir where he is Chair of the Board of Directors.

In 2020, Denny returned to a full-time role in fundraising at the University of Toronto's <u>School of Continuing Studies</u> (SCS). Unlike other faculties and schools at the U of T, SCS has not routinely sought philanthropic support. Denny is developing and launching its first major fundraising campaign. This role at SCS is a perfect fit for Denny who has been dedicated to life-long learning both as a teacher and student.

For over 15 years, Denny has been a faculty member in <u>Humber College's Fundraising Management program</u> and <u>Ryerson's Nonprofit Management program</u> teaching courses in nonprofit marketing, event management, major gifts, annual campaigns, and fundraising office management. In 2014, the GTA Chapter of the Association of Fundraising Professionals recognized Denny's dedication to the profession with its Outstanding Fundraising Professional Award.

Denny has a MA in Philanthropy and Development from Saint Mary's University of Minnesota where he conducted research into best practices for Board recruitment in the performing arts. Since then, Denny has completed the Ivey School of Business Executive Program and acquired a Coaching Certificate from the Adler Graduate Professional School.

Other Board membership: Maquila Solidarity Network.

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