

# SUPPLEMENTAL FINANCIAL INFORMATION

# For the First Quarter Ended January 31, 2012

# **Investor Relations Department**

For further information contact: Kelly Milroy or David Lambie 416-308-9030

www.td.com/investor

#### For the 1st Quarter Ended January 31, 2012

The supplemental information contained in this package is designed to improve the readers' understanding of the financial performance of TD Bank Group (TD or the Bank). This information should be used in conjunction with the Bank's Q1 2012 Report to Shareholders and Investor Presentation, as well as the Bank's 2011 Annual Report. For acronyms used in this package, see the "Acronyms" section of this document.

#### How the Bank Reports

Effective November 1, 2011, the Bank prepares its consolidated financial statements in accordance with International Financial Reporting Standards (IFRS), the current generally accepted accounting principles (GAAP), and refers to results prepared in accordance with IFRS as the "reported" results. The Bank also utilizes non-GAAP financial measures referred to as "adjusted" results to assess each of its segments and to measure overall Bank performance. The Bank removes "items of note", net of income taxes, from reported results as items of note relate to items which management does not believe are indicative of underlying business performance. The items of note are listed on page 3 of this package. The Bank believes that adjusted results provide the reader with a better understanding of how management views the Bank's performance.

As explained, adjusted results are different from reported results determined in accordance with GAAP. Adjusted results, items of note, and related terms are non-GAAP financial measures as these are not defined terms under GAAP and, therefore, may not be comparable to similar terms used by other issuers. A reconciliation between the Bank's reported and adjusted results is provided in the "How the Bank Reports" section of the Bank's Q1 2012 Report to Shareholders.

#### Segmented Information

For management reporting purposes, the Bank's operations and activities are organized around four key business segments operating in a number of locations in key financial centres around the globe: Canadian Personal and Commercial Banking (CAD P&C), Wealth and Insurance, U.S. Personal and Commercial Banking (U.S. P&C), and Wholesale Banking. The Bank's other activities are grouped into the Corporate segment. The results of Chrysler Financial in Canada are reported in CAD P&C. The results of Chrysler Financial in the U.S. are reported in U.S. P&C. Integration charges, direct transaction costs, and changes in fair value of contingent consideration relating to the Chrysler Financial acquisition are reported in the Corporate segment. Effective December 1, 2011, the results of MBNA Canada are reported in the CAD P&C and Wealth and Insurance segments.

Executive responsibilities for the TD Insurance business were moved from Group Head, Canadian Banking, Auto Finance, and Credit Cards, to the Group Head, Wealth and Insurance, and Corporate Shared Services. In this document, the Bank has updated the corresponding segment reporting results retroactively for 2011.

Effective November 1, 2011, the Bank revised its methodology for allocating capital to its business segments to align with the future common equity capital requirements under Basel III at a 7% Common Equity Tier 1 ratio. As such the return measures for business segments now reflect a return on common equity methodology and not return on invested capital which was reported previously. These changes have been applied prospectively. The Bank measures and evaluates the performance of each segment based on adjusted results, economic profit, and adjusted return on common equity (ROE). Economic profit is adjusted net income available to common shareholders less a charge for average common equity. Adjusted ROE is adjusted net income available to common shareholders as a percentage of average common equity. Economic profit and adjusted ROE are non-GAAP financial measures as these are not defined terms under IFRS and, therefore, may not be comparable to similar terms used by other issuers.

The Bank measures and evaluates the performance of the segments based on our management structure and is not necessarily comparable with other financial services companies. Results of each business segment reflect revenue, expenses, and assets generated by the businesses in that segment. Due to the complexity of the Bank, its management reporting model uses various estimates, assumptions, allocations, and risk-based methodologies for funds transfer pricing, inter-segment revenue, income tax rates, capital, indirect expenses, and cost transfers to measure business segment results. Transfer pricing of funds is generally applied at market rates. Inter-segment revenue is negotiated between each business segment and approximates the value provided by the distributing segment. Income tax provision or recovery is generally applied to each segment based on a statutory tax rate and may be adjusted for items and activities unique to each segment.

Amortization of intangible expenses is included in the Corporate segment. Accordingly, net income for the operating business segments is presented before amortization of intangibles, as well as any other items of note not attributed to the operating segments. Net interest income within Wholesale Banking is calculated on a taxable equivalent basis (TEB), which means that the value of the non-taxable or tax-exempt income, including dividends, is adjusted to its equivalent before-tax value. Using TEB allows the Bank to measure income from all securities and loans consistently and makes for a more meaningful comparison of net interest income with similar institutions. The TEB increase to net interest income and provision for income taxes reflected in Wholesale Banking results is reversed in the Corporate segment.

Shaded numbers have not been recalculated under IFRS and are based on Canadian GAAP.

For information on the Bank's Canadian GAAP Supplemental Financial Information, see the link: http://www.td.com/document/PDF/investor/2011/Q4\_11\_Supp\_Pack\_E.pdf

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Highlights		_					_
	LINE	2012		2011			Full Year
FOR THE PERIOD ENDED	#	Q1	Q4	Q3	Q2	Q1	2011
Income Statement (\$ millions)							
Net interest income	1	\$ 3,687		\$ 3,514 \$	3,259 \$	3,356	\$ 13,661
Non-interest income	2	1,955	2,131	1,870	1,897	2,103	8,001
Total revenue	3	5,642	5,663	5,384	5,156	5,459	21,662
Provision for credit losses Loans	4	360	350	320	309	355	1,334
Debt securities classified as loans	5	3	3	320	3	66	75
Acquired credit-impaired loans	6	41	(13)	57	37	-	81
otal provision for credit losses	7	404	340	380	349	421	1,490
Ion-interest expenses	8	3,549	3,488	3,206	3,163	3,190	13,047
let income before provision for income taxes	9	1,689	1,835	1,798	1,644	1,848	7,125
Provision for (recovery of) income taxes	10	272	310	367	306	343	1,326
ncome before equity in net income of an investment in an associate	11	1,417	1,525	1,431	1,338	1,505	5,799
Equity in net income of an investment in an associate, net of income taxes	12	61	64	59	66	57	246
Net income – reported Adjustment for items of note, net of income taxes	13 14	1,478 284	1,589 67	1,490 145	1,404 120	1,562 55	6,045 387
Net income – adjusted	14	1,762	1,656	1,635	1,524	1,617	6,432
Preferred dividends	15	49	48	43	40	49	180
Net income available to common shareholders and non-controlling	10			-10	-10	-10	100
interests in subsidiaries – adjusted	17	\$ 1,713	\$ 1,608	\$ 1,592 \$	1,484 \$	1,568	\$ 6,252
ttributable to:							
lon-controlling interests – adjusted	18	\$ 26	\$ 26	\$ 27 \$	25 \$	26	\$ 104
Common shareholders – adjusted	19	1,687	1,582	1,565	1,459	1,542	6,148
Earnings per Common Share (\$) and Average Number of Shares (millions) <sup>1</sup> Basic earnings			٦.				
Reported	20	\$ 1.56		\$ 1.60 \$	1.52 \$	1.69	\$ 6.50
Adjusted Diluted earnings	21	1.87	1.77	1.77	1.65	1.75	6.94
Reported	22	1.55	1.68	1.58	1.50	1.67	6.43
Adjusted	23	1.86	1.75	1.75	1.63	1.73	6.86
verage number of common shares outstanding							
Basic	24	901.1	893.8	886.6	883.1	879.3	885.7
Diluted	25	909.2	909.0	902.5	901.0	896.4	902.9
Balance Sheet (\$ billions)							
Total assets	26	\$ 773.7	\$ 732.8	\$ 713.6 \$	678.4 \$	664.1	\$ 732.8
otal equity	27	45.5	44.0	40.9	39.0	39.3	44.0
lisk Metrics (\$ millions, except as noted)							
Risk-weighted assets <sup>2</sup>	28	\$ 243.6	\$ 218.8	\$ 207.8 \$	202.7 \$	199.2	\$ 218.8
ier 1 capital <sup>2</sup>	29	28.4	28.5	26.8	25.8	25.4	28.5
ier 1 capital ratio <sup>2</sup>	30	11.6 %	13.0 %	12.9 %	12.7 %	12.7 %	13.0
otal capital ratio <sup>2</sup>	31	14.7	16.0	16.3	16.3	16.2	16.0
fter-tax impact of 1% increase in interest rates on:		<b>•</b> (20)		(00) <b>(</b>	(1.10)	(115)	• (111)
Common shareholders' equity (\$ millions) <sup>2</sup> Annual net income (\$ millions) <sup>2</sup>	32 33	\$ (92) (30)	\$ (111) (29)	\$ (62) \$ (17)	(143) \$ (31)	(115) (23)	\$ (111) (29)
let impaired loans – personal, business, and government (\$ millions) <sup>3</sup>	33 34	(30) 2,129	2,063	2,008	1,990	2,077	2,063
let impaired loans – personal, business, and government as a % of net loans	0,	_,120	2,000	2,000	.,	2,0	2,000
and acceptances <sup>3</sup>	35	0.55 %	0.56 %	0.56 %	0.57 %	0.61 %	0.56
rovision for credit losses as a % of net average loans and acceptances <sup>3</sup>	36	0.38	0.38	0.36	0.37	0.42	0.39
Rating of senior debt:				_			
Moody's Standard and Desria	37	Aaa	Aaa	Aaa	Aaa	Aaa	Aaa
Standard and Poor's	38	AA-	AA-	AA-	AA-	AA-	AA-

<sup>1</sup> Basic EPS is computed by dividing net income attributable to common shareholders by the weighted average number of common shares outstanding during the period. For the calculation of diluted EPS, adjustments are made to the net income attributable to common shareholders to include the effect of dilutive securities. As a result, the sum of the quarterly basic and diluted EPS figures may not equal the year-to-date EPS.
 <sup>2</sup> Prior to Q1 2012, the amounts are calculated based on Canadian GAAP.
 <sup>3</sup> Excludes acquired credit-impaired loans (ACI) and debt securities classified as loans. For additional information on ACI loans, see pages 34 to 35.

## Shareholder Value

(\$ millions, except as noted)	LINE	2012		2011			Full Year
FOR THE PERIOD ENDED	#	Q1	Q4	Q3	Q2	Q1	2011
Business Performance							
Net income available to common shareholders and non-controlling interest							
in subsidiaries – reported	1	\$ 1,429	\$ 1,541 \$	1,447 \$	1,364 \$	1,513	\$ 5,865
Economic profit <sup>1,2</sup>	2	782	594	649	596	641	2,469
Average common equity	3	39,999	38,131	35,027	34,060	34,542	35,568
Average invested capital	4	n/a	43,566	40,380	39,331	39,722	40,877
Return on common equity – reported	5	14.0 %	6 15.8 %	16.1 %	16.1 %	17.1 %	16.2
Return on common equity – adjusted	6	16.8 %	6 16.5 %	17.7 %	17.6 %	17.7 %	17.3
Return on invested capital	7	n/a	14.4	15.4	15.2	15.4	15.0
Return on risk-weighted assets – adjusted <sup>3</sup>	8	2.90	2.95	2.97	2.88	3.06	2.95
Efficiency ratio – reported	9	62.9 %	61.6 %	59.6 %	61.3 %	58.4 %	60.2
Effective tax rate							
Reported	10	16.1 %	6 16.9 %	20.4 %	18.6 %	18.6 %	18.6
Adjusted (TEB)	11	22.6 %	6 22.4 %	24.5 %	22.6 %	23.4 %	23.2
Net interest margin	12	2.24	2.26	2.33	2.30	2.34	2.31
Average number of full-time equivalent staff	13	77,786	77,360	77,168	74,423	73,534	75,631
Common Share Performance							
Closing market price (\$)	14	\$ 77.54	\$ 75.23 \$	76.49 \$	81.92 \$	74.96	\$ 75.23
Book value per common share (\$)	15	45.00	43.43	40.59	38.59	38.99	43.43
Closing market price to book value	16	1.72	1.73	1.88	2.12	1.92	1.73
Price-earnings ratio			-				_
Reported	17	12.3	11.7	13.1	14.8	14.1	11.7
Adjusted	18	11.1	11.0	11.8	13.3	12.7	11.0
Total shareholder return on common shareholders' investment	19	7.0 %	5.7 %	8.1 %	12.2 %	23.0 %	5.7
Number of common shares outstanding (millions)	20	903.7	901.0	888.8	886.1	882.1	901.0
Total market capitalization (\$ billions)	21	\$ 70.1	\$ 67.8 \$	68.0 \$	72.6 \$	66.1	\$ 67.8
Dividend Performance							
Dividend per common share	22	\$ 0.68	\$ 0.68 \$	0.66 \$	0.66 \$	0.61	\$ 2.61
Dividend yield	22	φ 0.00 3.6 %	3.5 %	3.1 %	3.1 %	3.3 %	φ <u>2.01</u> 3.4
Common dividend payout ratio	20	5.0 7	5.5 %	5.1 /0	0.1 //	0.0 %	5.4
Reported	24	43.7	40.3	41.2	43.5	36.1	40.2
Adjusted	24 25	43.7 36.3	40.5	37.4	40.0	34.8	37.7

<sup>1</sup> The rate charged for common equity is 9.0% in 2012. The rate charged for invested capital was 9.0% in 2011. <sup>2</sup> Effective Q1 2012, economic profit is calculated based on average common equity on a prospective basis. Prior to Q1 2012, economic profit was calculated based on average invested capital. Had this change been done on a retroactive basis, economic profit for the Bank, calculated based on average common equity, would have been \$717 million for Q4 2011, \$770 million for Q3 2011, \$712 million for Q2 2011, \$758 million for Q1 2011, and \$2,947 million for the full-year 2011.

<sup>3</sup> Prior to Q1 2012, the amounts are calculated based on Canadian GAAP.

# Adjustments for Items of Note, Net of Income Taxes<sup>1</sup>

	LINE	2012					2	2011				F	ull Year
FOR THE PERIOD ENDED	#	Q1		Q4			Q3		Q2		Q1		2011
Increase (Decrease) in Net Income Due to Items of Note (\$ millions)													
Amortization of intangibles (Footnote 2)	1	\$	60	\$	95	\$	94	\$	99	\$	103	\$	391
Fair value of derivatives hedging the reclassified available-for-sale securities (Footnote 3)	2		45	-	(37)		(9)		(7)		(75)		(128
Integration charges and direct transaction costs relating to U.S. P&C Banking													
acquisitions (Footnote 4)	3		9		(1)		39		20		24		82
Fair value of credit default swaps hedging the corporate loan book, net of provision													
for credit losses (Footnote 5)	4		1		(9)		(5)		(2)		3		(13
Integration charges, direct transaction costs, and changes in fair value of contingent													
consideration relating to the Chrysler Financial acquisition (Footnote 6)	5		5		19		26		10		-		55
Integration charges and direct transaction costs relating to the acquisition													
of the credit card portfolio of MBNA Canada (Footnote 7)	6		24		-		-		-		-		-
itigation reserve (Footnote 8)	7		171		-		-		-		-		-
Adjustments to allowance for incurred but not identified credit losses (Footnote 9)	8		(31)		-		-		-		-		-
Total	9	\$	284	\$	67	\$	145	\$	120	\$	55	\$	387
Increase (Decrease) in Earnings per Share Due to Items of Note (\$) (Footnote 10)													
Amortization of intangibles (Footnote 2)	10	\$	0.07	\$	0.10	\$	0.11	\$	0.11	\$	0.12	\$	0.43
Fair value of derivatives hedging the reclassified available-for-sale securities (Footnote 3)	11		0.05	Ŷ	(0.04)	Ŷ	(0.01)	Ŷ	(0.01)	Ŷ	(0.08)	Ŷ	(0.14
ntegration charges and direct transaction costs relating to U.S. P&C Banking			0.00		(0.0.1)		(0.01)		(0.01)		(0.00)		(0
acquisitions (Footnote 4)	12		0.01		_		0.04		0.02		0.02		0.09
Fair value of credit default swaps hedging the corporate loan book, net of provision													
for credit losses (Footnote 5)	13		_		(0.01)		-		_		_		(0.01
ntegration charges, direct transaction costs, and changes in fair value of contingent					` '								
consideration relating to the Chrysler Financial acquisition (Footnote 6)	14		_		0.02		0.03		0.01		_		0.06
Integration charges and direct transaction costs relating to the acquisition													
of the credit card portfolio of MBNA Canada (Footnote 7)	15		0.02		_		-		_		_		-
Litigation reserve (Footnote 8)	16		0.19		_		_		_		_		_
Adjustments to allowance for incurred but not identified credit losses (Footnote 9)	10		0.03)		_		_		_		_		_
				¢	0.07	\$		¢	0.10	¢		\$	
Total	18	\$	0.31	Ф	0.07	ъ	0.17	\$	0.13	\$	0.06	Ъ	0.43

#### Segmented Results Summary

(\$ millions, except as noted)	LINE	2012		2011			Full Year
FOR THE PERIOD ENDED	#	Q1	Q4	Q3	Q2	Q1	2011
Net Income – Adjusted							
Canadian Personal and Commercial Banking <sup>1</sup>	1 \$	850	\$ 754 \$	795 \$	733 \$	769	\$ 3,051
Wealth and Insurance 1	2	349	343	349	316	306	1,314
U.S. Personal and Commercial Banking	3	352	294	334	316	326	1,270
Total Retail	4	1,551	1,391	1,478	1,365	1,401	5,635
Wholesale Banking	5	194	280	112	188	235	815
Corporate	6	17	(15)	45	(29)	(19)	(18)
Total Bank	7 \$	5 1,762	\$ 1,656 \$	1,635 \$	1,524 \$	1,617	\$ 6,432
Return on Common Equity – Adjusted <sup>2</sup>							
Canadian Personal and Commercial Banking <sup>1</sup>	8	44.9 %	36.0 %	38.0 %	36.2 %	37.2 %	36.9
Wealth and Insurance <sup>1</sup>	9	21.4	25.9	27.1	25.6	22.8	25.3
U.S. Personal and Commercial Banking	10	7.9	7.2	8.5	7.9	7.8	7.8
Wholesale Banking	11	18.7	31.5	13.1	23.3	28.8	24.3
Total Bank	12	16.8 %	14.4 %	15.4 %	15.2 %	15.4 %	15.0
Percentage of Net Income Mix <sup>3</sup>							
Total Retail	13	89 %	83 %	93 %	88 %	86 %	87
Wholesale Banking	14	11	17	7	12	14	13
Total Bank	15	100 %	100 %	100 %	100 %	100 %	100
Geographic Contribution to Total Revenue 4							
Canada	16	65 %	67 %	65 %	61 %	62 %	64
United States	17	26	25	27	27	26	26
Other International	18	9	8	8	12	12	10
Total Bank	19	100 %	100 %	100 %	100 %	100 %	100

<sup>1</sup> Effective Q1 2012, the insurance business was transferred from CAD P&C to Wealth and Insurance (formerly called Wealth Management). The prior period results have been reclassified.
 <sup>2</sup> Effective Q1 2012, the Bank revised its methodology for allocating capital to its business segments to align with the future common equity capital requirements under Basel III at a 7% Common Equity Tier 1 ratio. The return measures for business segments will now be return on common equity rather than return on invested capital. These changes have been applied prospectively. Return on invested capital, which was used as the return measure in prior periods, has not been restated to return on common equity.
 <sup>3</sup> Percentages exclude Corporate segment results.

<sup>4</sup> TEB amounts are not included.

#### RESULTS OF OPERATIONS

(\$ millions, except as noted)	LINE				:	2011				Full Year
FOR THE PERIOD ENDED	#	Q1	Q4		Q3		Q2		Q1	2011
			1.							
Net interest income	1	\$ 1,930	\$ 1,84		1,834	\$	1,729	\$	1,787	\$ 7,190
Non-interest income	2	640	62		591		564		566	2,342
Total revenue	3	2,570	2,46		2,425		2,293		2,353	9,532
Provision for credit losses	4	283	21		205		192		215	824
Non-interest expenses	5	1,160	1,19		1,106		1,074		1,060	4,433
Net income before income taxes	6	1,127	1,05		1,114		1,027		1,078	4,275
Income taxes	7	301	30		319		294		309	1,224
Net income – reported	8	826	75	4	795		733		769	3,051
Adjustments for items of note, net of income taxes <sup>2</sup>	9	24		-	-		-		-	-
Net income – adjusted	10	\$ 850	\$ 75	4 \$	795	\$	733	\$	769	\$ 3,051
Average common equity (\$ billions) <sup>3</sup>	11	\$ 7.5	\$ 8	3 \$	8.3	\$	8.3	\$	8.2	\$ 8.3
Economic profit <sup>3,4</sup>	12	699	58		627	Ψ	571	Ψ	603	2,388
Return on common equity – reported <sup>3</sup>	13	43.7		.0 %	38.0	%	36.2	%	37.2 %	36.9 %
Return on common equity – adjusted $^3$	14	44.9		.0 %	38.0		36.2		37.2 %	36.9
·····										
Key Performance Indicators (\$ billions, except as noted)										<u> </u>
Risk-weighted assets <sup>5</sup>	15	\$ 79	\$	3\$	72	\$	70	\$	68	\$ 73
Average loans – personal										
Residential mortgages	16	144.0	141	.0	136.2		131.8		129.0	134.5
Consumer instalment and other personal										
HELOC	17	63.4	63		64.1		64.3		64.5	64.2
Other	18	26.5	26		26.3		25.1		24.5	25.7
Credit card	19	13.8	8	5	8.4		8.2		8.4	8.3
Total average loans – personal	20	247.7	240	.0	235.0		229.4		226.4	232.7
Average loans and acceptances – business	21	37.8	36	.6	35.7		34.6		33.1	35.0
Average deposits										
Personal	22	139.9	135	.9	135.5		134.3		134.6	135.1
Business	23	66.3	63		62.4		60.7		59.0	61.5
Margin on average earning assets including securitized assets – reported	24	2.77		1%	2.77		2.77		2.81 %	2.76 %
Margin on average earning assets including securitized assets – adjusted	25	2.79		1%	2.77		2.77		2.81 %	2.76 %
Efficiency ratio – reported	26	45.1	48		45.6	%	46.8		45.0 %	46.5 %
Efficiency ratio – adjusted	27	44.2		.4 %	45.6	%	46.8	%	45.0 %	46.5 %
Number of Canadian retail branches at period end	28	1,150	1,15		1,134		1,131		1,129	1,150
Average number of full-time equivalent staff	29	30,696	30,06	5	30,110		29,538		29,540	29,815

<sup>1</sup> Effective Q1 2012, the insurance business was transferred from CAD P&C to Wealth and Insurance (formerly called Wealth Management). The prior period results have been reclassified.
 <sup>2</sup> Items of note relate primarily to integration and direct transaction costs relating to the acquisition of the credit card portfolio of MBNA Canada. See footnote 7 on page 53.
 <sup>3</sup> Effective Q1 2012, the Bank revised its methodology for allocating capital to its business segments to align with the future common equity capital requirements under Basel III at a 7% Common Equity Tier 1 ratio. The return measures for business segments will now be return on common equity rather than return on invested capital. These changes have been applied prospectively. Return on invested capital, which was used as the return measure in prior periods, has not been restated to return on common equity.
 <sup>4</sup> The rate charged for common equity is 8.0% in 2012. The rate charged for invested capital was 8.0% in 2011.
 <sup>5</sup> Prior to Q1 2012, the amounts are calculated based on Canadian GAAP.

#### Wealth and Insurance Segment<sup>1</sup>

#### **RESULTS OF OPERATIONS**

(\$ millions, except as noted)	LINE	2012				2011					Full Year
FOR THE PERIOD ENDED	#	Q1	Q4		Q3		Q2		Q1		2011
			•							r	
Net interest income	1	\$ 144	\$ 136		139	\$	134	\$	133	\$	542
Insurance revenue, net of claims and related expenses <sup>2</sup>	2	281	308		296		254		309		1,167
Income from financial instruments designated at fair value through profit or loss	3	10	9		18		(2)		(27)		(2)
Other non-interest income	4	564	586		576		594		577		2,333
Total revenue	5	999	1,039		1,029		980		992		4,040
Non-interest expenses	6	639	669		640		648		659		2,616
Net income before income taxes	7	360	370		389		332		333		1,424
Income taxes	8	66	8		88		73		75		317
Wealth and Insurance net income, before TD Ameritrade	9	294	289		301		259		258		1,107
Equity in net income of an investment in an associate, net of income taxes <sup>3</sup>	10	55	54		48		57		48		207
Total Wealth and Insurance net income – reported	11	349	343	3	349		316		306		1,314
Adjustments for items of note, net of income taxes	12	-	-	-	-		-		-		-
Total Wealth and Insurance net income – adjusted	13	\$ 349	\$ 343	3 \$	349	\$	316	\$	306	\$	1,314
Breakdown of Total Net Income											
Wealth	14	\$ 144	\$ 139	) \$	146	\$	151	\$	130	\$	566
Insurance	15	150	150		155	Ψ	101	Ψ	128	Ψ	541
TD Ameritrade	16	55	54		48		57		48		207
			ů		10		0.		10	L	201
Total Wealth and Insurance											· ·
Average common equity (\$ billions) 4	17	\$ 6.5	\$ 5.3	3 \$	5.1	\$	5.1	\$	5.3	\$	5.2
Economic profit <sup>4,5</sup>	18	190	209	)	221		192		173		795
Return on common equity <sup>4</sup>	19	21.4 %	25.9	) %	27.1	%	25.6	%	22.8 %	L	25.3 %
Key Performance Indicators (\$ billions, except as noted) Wealth <sup>6</sup>											
Risk-weighted assets 7	20	\$ 9	\$	) \$	9	\$	9	\$	9	\$	9
Assets under administration	21	250	. 24		242		248		242		241
Assets under management	22	196	189	)	191		190		186		189
Insurance											
Gross originated insurance premiums (\$ millions)	23	763	873	3	928		812		713		3,326
Total Wealth and Insurance											-,
Efficiency ratio 6	24	64.0 %	64.4	4 %	62.2	%	66.1	%	66.4 %		64.8 %
Average number of full-time equivalent staff	25	11,898	11,83		12,014		12,083		12,009		11,984

<sup>1</sup> Effective Q1 2012, the insurance business was transferred from CAD P&C to Wealth and Insurance (formerly called Wealth Management). The prior period results have been reclassified.

<sup>2</sup> For the three months ended January 31, 2012 the claims and related expenses were \$579 million (three months ended January 31, April 30, July 31, and October 31, 2011– \$500 million, \$544 million, \$555 million, and \$580 million respectively).

<sup>3</sup> The equity in net income of an investment in an associate includes the net impact of internal management adjustments which are reclassified to other reporting lines in the Corporate segment.

Effective Q1 2012, the Bank revised its methodology for allocating capital to its business segments to align with the future common equity capital requirements under Basel III at a 7% common Equity Tier 1 ratio. The return measures for business segments will now be return on common equity rather than return on invested capital. These changes have been applied prospectively. Return on invested capital, which was used as the return measure in prior periods, has not been restated to return on common equity.

be return on common equity rather than return on invested capital. These changes have been applied prospectively. Return on invested capital, which was used as the return measure in prior periods, has not been restated to return on common equity. <sup>6</sup> The rates charged for common equity for North American and international Wealth businesses are 9.5% and 13.0%, respectively in 2012. The rates charged for common equity for the Insurance and TD Ameritrade business lines are 8.0% and 11.0%, respectively, in 2012. The rates charged for invested capital for North American and international Wealth businesses were 9.5% and 13.0% respectively in 2011. The rates charged for invested capital for the Insurance and TD Ameritrade business lines were 8.0% and 11.0%, respectively, in 2011.

<sup>6</sup> Excludes TD Ameritrade.

<sup>7</sup> Prior to Q1 2012, the amounts are calculated based on Canadian GAAP.

#### **RESULTS OF OPERATIONS**

| $\vec{PO}$ THE PERIOD ENDED       #       Q1       Q4       Q3       Q2       Q1       2011         Net interest income       1       \$ 1,157       \$ 1,124       \$ 1,003       \$ 1,073       \$ 1,102       \$ 1,332       \$ 1,322       \$ 1,332       \$ 1,322       \$ 1,332       \$ 1,322       \$ 1,332       \$ 1,322       \$ 1,332       \$ 1,402       \$ 1,332       \$ 1,402       \$ 5,734       \$ 5,735       \$ 1,755       \$ 1,755       \$ 1,755       \$ 1,755       \$ 1,755       \$ 1,755       \$ 1,755       \$ 1,755       \$ 1,755       \$ 1,755       \$ 1,755       \$ 1,755       \$ 1,755       \$ 1,755       \$ 1,755       \$ 1,727       \$ 1,755       \$ 1,755       \$ 1,755       \$ 1,755       \$ 1,755       \$ 1,755       \$ 1,755       \$ 1,755       \$ 1,755       \$ 1,755       \$ 1,755       \$ 1,755       \$ 1,755       \$ 1,7  
   | (\$ millions, except as noted)                                  | LINE    | 2012       |            | 2011    | · · · · |          | Full Year |  |  |  |  |      |  |  |  |       |  
   
   |                                       |    |         |            |         |         |      |         |   |  |  |  |  |  |  |  |  |   |  |  |  |  |  |  |  |  |   |   |  |  |  |  |  |  |  |   
  |                                   |    |        |          |       |       |    |       |  |   |  |  |  |  |  |  |  |   |                                   |    |        |          |       |       |      |       |  |  |  |  |  |  |  |  |  |   |                       |    |      |      |      |      |      |      |  |  |    |      |      |      |     |     |     |   |                                |    |      |      |      |      |      |      |   |  |    |      |      |      |      |      |      |  |   |    |      |      |      |      |      |      |   |  |    |      |      |      |      |      |      |  |   |    |      |      |      |      |      |      |  |                  |    |      |      |      |      |      |      |   |  |    |      |      |      |      |      |      |  |  |    |        |        |        |        |        |        |   |  |    |      |      |      |        |      |        |   |  |    |        |        |        |        |        |        |   |                             |    |        |        |        |        |        |        |   |   |    |       |       |       |       |       |       |   |  |    |        |        |        |        |        |        |  |   |    |       |       |       |       |       |       |   |  |    |  
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--|---------------------------------------|----|---------|------------|---------|---------|------|---------|---|--|--|--|--|--|--|--|--|---|--|--|--|--|--|--|--|--|---|---|--|--|--|--|--|--|--
--|-----------------------------------|----|--------|----------|-------|-------|----|-------|--|---|--|--|--|--|--|--|--|---|-----------------------------------|----|--------|----------|-------|-------|------|-------|--|--|--|--|--|--|--|--|--|---|-----------------------|----|------|------|------|------|------|------|--|--|----|------|------|------|-----|-----|-----|---|--------------------------------|----|------|------|------|------|------|------|---|--|----|------|------|------|------|------|------|--|---|----|------|------|------|------|------|------|---|--|----|------|------|------|------|------|------|--|---|----|------|------|------|------|------|------|--|------------------|----|------|------|------|------|------|------|---|--|----|------|------|------|------|------|------|--|--|----|--------|--------|--------|--------|--------|--------|---|--|----|------|------|------|--------|------|--------|---|--|----|--------|--------|--------|--------|--------|--------
---|-----------------------------|----|--------|--------|--------|--------|--------|--------|---|---|----|-------|-------|-------|-------|-------|-------|---|--|----|--------|--------|--------|--------|--------|--------|--|---|----|-------|-------|-------|-------|-------|-------|---|--|----|--------|--------|--------|--------|--------|--------|
| Non-interest income       2       338       339       339       310       300       1,342         Total reverue       3       1,495       1,463       1,486       1,383       1,402       5,734         Provision for credit losses       4       113       143       114       136       141       5,734         Debt securities classified as loans <sup>1</sup> 5       6       42       (16)       577       77       -         Non-interest expenses       6       42       (16)       577       37       -       667         Non-interest expenses       7       1,158       130       17/4       176       207         Non-interest expenses       9       1,152       353       381       388       352         Not income taxes       9       112       205       295       296       302       14.82         Net income - reported       11       172       295       296       302       24       1.82         Ausiancest on tenses of ne, et of income taxes <sup>2</sup> 11       172       295       296       302       24       1.82         Net income - adjusted       1       177       1.63       15.75       16.3   
   |   |         |            | Q4         | Q3      | Q2      | Q1       | 2011      |  |  |  |  |      |  |  |  |       |  
   
   |                                       |    |         |            |         |         |      |         |   |  |  |  |  |  |  |  |  |   |  |  |  |  |  |  |  |  |   |   |  |  |  |  |  |  |  | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
  |                                   |    |        |          |       |       |    |       |  |   |  |  |  |  |  |  |  |   |                                   |    |        |          |       |       |      |       |  |  |  |  |  |  |  |  |  |   |                       |    |      |      |      |      |      |      |  |  |    |      |      |      |     |     |     |   |                                |    |      |      |      |      |      |      |   |  |    |      |      |      |      |      |      |  |   |    |      |      |      |      |      |      |   |  |    |      |      |      |      |      |      |  |   |    |      |      |      |      |      |      |  |                  |    |      |      |      |      |      |      |   |  |    |      |      |      |      |      |      |  |  |    |        |        |        |        |        |        |   |  |    |      |      |      |        |      |        |   |  |    |        |        |        |        |        |        |   |                             |    |        |        |        |        |        |        |   |   |    |       |       |       |       |       |       |   |  |    |        |        |        |        |        |        |  |   |    |       |       |       |       |       |       |   |  |    |  
     |        |        |        |        |        |
| Non-interest income       2       338       339       339       310       300       1,342         Total reverue       3       1,495       1,463       1,486       1,383       1,402       5,734         Provision for credit losses       4       113       143       114       136       141       5,734         Debt securities classified as loans <sup>1</sup> 5       6       42       (16)       577       77       -         Non-interest expenses       6       42       (16)       577       37       -       667         Non-interest expenses       7       1,158       130       17/4       176       207         Non-interest expenses       9       1,152       353       381       388       352         Not income taxes       9       112       205       295       296       302       14.82         Net income - reported       11       172       295       296       302       24       1.82         Ausiancest on tenses of ne, et of income taxes <sup>2</sup> 11       172       295       296       302       24       1.82         Net income - adjusted       1       177       1.63       15.75       16.3   
   |   |         |            | •.         |         |         |          | []        |  |  |  |  |      |  |  |  |       |  
   
   |                                       |    |         |            |         |         |      |         |   |  |  |  |  |  |  |  |  |   |  |  |  |  |  |  |  |  |   |   |  |  |  |  |  |  |  | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
  |                                   |    |        |          |       |       |    |       |  |   |  |  |  |  |  |  |  |   |                                   |    |        |          |       |       |      |       |  |  |  |  |  |  |  |  |  |   |                       |    |      |      |      |      |      |      |  |  |    |      |      |      |     |     |     |   |                                |    |      |      |      |      |      |      |   |  |    |      |      |      |      |      |      |  |   |    |      |      |      |      |      |      |   |  |    |      |      |      |      |      |      |  |   |    |      |      |      |      |      |      |  |                  |    |      |      |      |      |      |      |   |  |    |      |      |      |      |      |      |  |  |    |        |        |        |        |        |        |   |  |    |      |      |      |        |      |        |   |  |    |        |        |        |        |        |        |   |                             |    |        |        |        |        |        |        |   |   |    |       |       |       |       |       |       |   |  |    |        |        |        |        |        |        |  |   |    |       |       |       |       |       |       |   |  |    |  
     |        |        |        |        |        |
| Total revenue       3       1,495       1,463       1,466       1,383       1,402       5,734         Provision for redit losses       4       3       3       3       3       3       6         Loans       5       4       (16)       57       37       -       76         Debt securities classified a loans 1       6       1445       114       136       141       574         Total provision for credit losses       7       -       77       -       -       78         Non-interest expenses       8       130       174       176       207       78       -       78       -       333       33       30       30       334       33       33       33       33       33       33       33       33       33       33       33       33       33       368       352       353       381       3368       352       368       352       352       352       354       334       316       \$       166       \$       126       326       \$       1270       326       \$       1270       326       \$       1270       \$       16.2       \$       1270       \$       16.2 <t< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></t<>  
   |   |         |            |            |         |         |          |           |  |  |  |  |      |  |  |  |       |  
   
   |                                       |    |         |            |         |         |      |         |   |  |  |  |  |  |  |  |  |   |  |  |  |  |  |  |  |  |   |   |  |  |  |  |  |  |  | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
  |                                   |    |        |          |       |       |    |       |  |   |  |  |  |  |  |  |  |   |                                   |    |        |          |       |       |      |       |  |  |  |  |  |  |  |  |  |   |                       |    |      |      |      |      |      |      |  |  |    |      |      |      |     |     |     |   |                                |    |      |      |      |      |      |      |   |  |    |      |      |      |      |      |      |  |   |    |      |      |      |      |      |      |   |  |    |      |      |      |      |      |      |  |   |    |      |      |      |      |      |      |  |                  |    |      |      |      |      |      |      |   |  |    |      |      |      |      |      |      |  |  |    |        |        |        |        |        |        |   |  |    |      |      |      |        |      |        |   |  |    |        |        |        |        |        |        |   |                             |    |        |        |        |        |        |        |   |   |    |       |       |       |       |       |       |   |  |    |        |        |        |        |        |        |  |   |    |       |       |       |       |       |       |   |  |    |  
     |        |        |        |        |        |
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   |   |         |            |            |         |         |          |           |  |  |  |  |      |  |  |  |       |  
   
   |                                       |    |         |            |         |         |      |         |   |  |  |  |  |  |  |  |  |   |  |  |  |  |  |  |  |  |   |   |  |  |  |  |  |  |  | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
  |                                   |    |        |          |       |       |    |       |  |   |  |  |  |  |  |  |  |   |                                   |    |        |          |       |       |      |       |  |  |  |  |  |  |  |  |  |   |                       |    |      |      |      |      |      |      |  |  |    |      |      |      |     |     |     |   |                                |    |      |      |      |      |      |      |   |  |    |      |      |      |      |      |      |  |   |    |      |      |      |      |      |      |   |  |    |      |      |      |      |      |      |  |   |    |      |      |      |      |      |      |  |                  |    |      |      |      |      |      |      |   |  |    |      |      |      |      |      |      |  |  |    |        |        |        |        |        |        |   |  |    |      |      |      |        |      |        |   |  |    |        |        |        |        |        |        |   |                             |    |        |        |        |        |        |        |   |   |    |       |       |       |       |       |       |   |  |    |        |        |        |        |        |        |  |   |    |       |       |       |       |       |       |   |  |    |  
     |        |        |        |        |        |
| $\begin{array}{c ccccccccccccccccccccccccccccccccccc$  
   |   | 3       | 1,495      | 1,463      | 1,486   | 1,383   | 1,402    | 5,734     |  |  |  |  |      |  |  |  |       |  
   
   |                                       |    |         |            |         |         |      |         |   |  |  |  |  |  |  |  |  |   |  |  |  |  |  |  |  |  |   |   |  |  |  |  |  |  |  | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
  |                                   |    |        |          |       |       |    |       |  |   |  |  |  |  |  |  |  |   |                                   |    |        |          |       |       |      |       |  |  |  |  |  |  |  |  |  |   |                       |    |      |      |      |      |      |      |  |  |    |      |      |      |     |     |     |   |                                |    |      |      |      |      |      |      |   |  |    |      |      |      |      |      |      |  |   |    |      |      |      |      |      |      |   |  |    |      |      |      |      |      |      |  |   |    |      |      |      |      |      |      |  |                  |    |      |      |      |      |      |      |   |  |    |      |      |      |      |      |      |  |  |    |        |        |        |        |        |        |   |  |    |      |      |      |        |      |        |   |  |    |        |        |        |        |        |        |   |                             |    |        |        |        |        |        |        |   |   |    |       |       |       |       |       |       |   |  |    |        |        |        |        |        |        |  |   |    |       |       |       |       |       |       |   |  |    |  
     |        |        |        |        |        |
| Debt securities classified as loans         5         3         3         3         3         3         3         3         3         3         66         75           Acquired readitives         7         158         130         174         176         207         76           Non-interset sequences         7         1185         980         931         839         843         3.533           Not income taxes         9         1152         953         986         72         50         266         286         266         266         266         266         266         266         266         266         1168         1687         1688         1688         1688         1688         1688         1688         1688         1688         1688         1686         1688         1688         1688         1686         1688         1686         1688         1686         1688         1686         1688         1686         1687         1688         1687         1688         1687         1688         1687         1688         1687         1688         1687         1688         1687         1688         1687         1688         1687         1688         1687         1  
   |   |         |            |            |         |         |          |           |  |  |  |  |      |  |  |  |       |  
   
   |                                       |    |         |            |         |         |      |         |   |  |  |  |  |  |  |  |  |   |  |  |  |  |  |  |  |  |   |   |  |  |  |  |  |  |  | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
  |                                   |    |        |          |       |       |    |       |  |   |  |  |  |  |  |  |  |   |                                   |    |        |          |       |       |      |       |  |  |  |  |  |  |  |  |  |   |                       |    |      |      |      |      |      |      |  |  |    |      |      |      |     |     |     |   |                                |    |      |      |      |      |      |      |   |  |    |      |      |      |      |      |      |  |   |    |      |      |      |      |      |      |   |  |    |      |      |      |      |      |      |  |   |    |      |      |      |      |      |      |  |                  |    |      |      |      |      |      |      |   |  |    |      |      |      |      |      |      |  |  |    |        |        |        |        |        |        |   |  |    |      |      |      |        |      |        |   |  |    |        |        |        |        |        |        |   |                             |    |        |        |        |        |        |        |   |   |    |       |       |       |       |       |       |   |  |    |        |        |        |        |        |        |  |   |    |       |       |       |       |       |       |   |  |    |  
     |        |        |        |        |        |
| Acquired credit-ingrined loans <sup>1</sup> 6       42       (16)       57       37        78         Total provision for credit losses       7       158       130       174       176       207       687         Non-interest expenses       9       152       353       381       368       352       1.485       363       353         Net income taxes       9       152       353       381       368       352       1.485       266       72       50       266   
   |   |         |            |            |         |         |          |           |  |  |  |  |      |  |  |  |       |  
   
   |                                       |    |         |            |         |         |      |         |   |  |  |  |  |  |  |  |  |   |  |  |  |  |  |  |  |  |   |   |  |  |  |  |  |  |  | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
  |                                   |    |        |          |       |       |    |       |  |   |  |  |  |  |  |  |  |   |                                   |    |        |          |       |       |      |       |  |  |  |  |  |  |  |  |  |   |                       |    |      |      |      |      |      |      |  |  |    |      |      |      |     |     |     |   |                                |    |      |      |      |      |      |      |   |  |    |      |      |      |      |      |      |  |   |    |      |      |      |      |      |      |   |  |    |      |      |      |      |      |      |  |   |    |      |      |      |      |      |      |  |                  |    |      |      |      |      |      |      |   |  |    |      |      |      |      |      |      |  |  |    |        |        |        |        |        |        |   |  |    |      |      |      |        |      |        |   |  |    |        |        |        |        |        |        |   |                             |    |        |        |        |        |        |        |   |   |    |       |       |       |       |       |       |   |  |    |        |        |        |        |        |        |  |   |    |       |       |       |       |       |       |   |  |    |  
     |        |        |        |        |        |
| Total provision for credit losses       7       158       130       174       176       207         Non-increst sergenses       8       1185       990       931       839       9433         Non-increst sergenses       9       152       353       331       368       352         Not income taxes       10       (20)       58       86       72       50         Not income taxes       11       172       295       296       302       1.454         Adjustments for tems of note, net of income taxes <sup>2</sup> 12       160       (1)       39       20       24       26       1.62         Net income - adjusted       13       352       2.294       \$       334       \$       316       \$       326       1.270         Average common equity (\$ billions) <sup>3</sup> 14       17.7       \$       16.3       \$       16.5       \$       16.7       \$       16.6       \$       3.26       \$       1.270       1.73       %       7.2       %       7.4       %       7.2       %       7.4       %       7.2       %       7.4       %       7.8       %       1.85       1.62       1.83       9       9.2  
   |   |         |            |            |         |         |          |           |  |  |  |  |      |  |  |  |       |  
   
   |                                       |    |         |            |         |         |      |         |   |  |  |  |  |  |  |  |  |   |  |  |  |  |  |  |  |  |   |   |  |  |  |  |  |  |  | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
  |                                   |    |        |          |       |       |    |       |  |   |  |  |  |  |  |  |  |   |                                   |    |        |          |       |       |      |       |  |  |  |  |  |  |  |  |  |   |                       |    |      |      |      |      |      |      |  |  |    |      |      |      |     |     |     |   |                                |    |      |      |      |      |      |      |   |  |    |      |      |      |      |      |      |  |   |    |      |      |      |      |      |      |   |  |    |      |      |      |      |      |      |  |   |    |      |      |      |      |      |      |  |                  |    |      |      |      |      |      |      |   |  |    |      |      |      |      |      |      |  |  |    |        |        |        |        |        |        |   |  |    |      |      |      |        |      |        |   |  |    |        |        |        |        |        |        |   |                             |    |        |        |        |        |        |        |   |   |    |       |       |       |       |       |       |   |  |    |        |        |        |        |        |        |  |   |    |       |       |       |       |       |       |   |  |    |  
     |        |        |        |        |        |
| Non-interest expense       8       1,185       990       931       839       943       3,593         Net income before income taxes       9       152       333       381       366       72       50       286       144         Income taxes       9       120       58       86       72       50       286       144         Adjustments for fame of note, net of income taxes <sup>2</sup> 11       1772       295       295       296       302       44       82       166       286       162       24       82       286       120       188       162       188       162       188       162       188       162       188       162       188       162       188       162       188       166       188       162       188       166       162       188       166       162       162       162       162       162       163       164       162       188       166       162       188       166       162 <td></td> <td>-</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>   
   |   | -       |            |            |         |         |          |           |  |  |  |  |      |  |  |  |       |  
   
   |                                       |    |         |            |         |         |      |         |   |  |  |  |  |  |  |  |  |   |  |  |  |  |  |  |  |  |   |   |  |  |  |  |  |  |  | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
  |                                   |    |        |          |       |       |    |       |  |   |  |  |  |  |  |  |  |   |                                   |    |        |          |       |       |      |       |  |  |  |  |  |  |  |  |  |   |                       |    |      |      |      |      |      |      |  |  |    |      |      |      |     |     |     |   |                                |    |      |      |      |      |      |      |   |  |    |      |      |      |      |      |      |  |   |    |      |      |      |      |      |      |   |  |    |      |      |      |      |      |      |  |   |    |      |      |      |      |      |      |  |                  |    |      |      |      |      |      |      |   |  |    |      |      |      |      |      |      |  |  |    |        |        |        |        |        |        |   |  |    |      |      |      |        |      |        |   |  |    |        |        |        |        |        |        |   |                             |    |        |        |        |        |        |        |   |   |    |       |       |       |       |       |       |   |  |    |        |        |        |        |        |        |  |   |    |       |       |       |       |       |       |   |  |    |  
     |        |        |        |        |        |
| Net income before income taxes       9       152       363       381       368       352       1.454         Net income - reported       11       172       295       296       302       1.188         Adjustments for items of note, net of income taxes <sup>2</sup> 12       172       295       296       302       1.188         Adjustments for items of note, net of income taxes <sup>2</sup> 12       13       352 \$       294 \$       344 \$       316 \$       326       1.270         Average common equity (\$ billions) <sup>3</sup> 14       17.7       \$       16.3       \$       16.5       1.270       1.88       1.270       1.88       1.270       1.88       1.270       1.88       1.270       1.88       1.270       1.88       1.270       1.88       1.270       1.88       1.270       1.88       1.270       1.88       1.270       1.88       1.270       1.88       1.270       1.88       1.82       1.270       1.63       \$       1.63       \$       1.60       1.27       1.38       3.62       \$       1.270       1.63       \$       1.60       1.73       %       7.4%       7.4%       7.4%       7.4%       7.4%       7.8 %       7.8 %       7.8 %       7.8 %<   
   |   | '       |            |            |         |         |          |           |  |  |  |  |      |  |  |  |       |  
   
   |                                       |    |         |            |         |         |      |         |   |  |  |  |  |  |  |  |  |   |  |  |  |  |  |  |  |  |   |   |  |  |  |  |  |  |  | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
  |                                   |    |        |          |       |       |    |       |  |   |  |  |  |  |  |  |  |   |                                   |    |        |          |       |       |      |       |  |  |  |  |  |  |  |  |  |   |                       |    |      |      |      |      |      |      |  |  |    |      |      |      |     |     |     |   |                                |    |      |      |      |      |      |      |   |  |    |      |      |      |      |      |      |  |   |    |      |      |      |      |      |      |   |  |    |      |      |      |      |      |      |  |   |    |      |      |      |      |      |      |  |                  |    |      |      |      |      |      |      |   |  |    |      |      |      |      |      |      |  |  |    |        |        |        |        |        |        |   |  |    |      |      |      |        |      |        |   |  |    |        |        |        |        |        |        |   |                             |    |        |        |        |        |        |        |   |   |    |       |       |       |       |       |       |   |  |    |        |        |        |        |        |        |  |   |    |       |       |       |       |       |       |   |  |    |  
     |        |        |        |        |        |
| Income taxes       10       (20)       58       86       72       50       266       302       1188         Net income - reported       11       172       295       295       296       302       24       8       302       1188       1187       1128       1120       1118       1120       1188       1187       1120       1161       1188       1187       1120       1161       1188       1187       1120       1161       1188       1187       1188       1187       1120       1151       1120  
   |   |         |            |            |         |         |          |           |  |  |  |  |      |  |  |  |       |  
   
   |                                       |    |         |            |         |         |      |         |   |  |  |  |  |  |  |  |  |   |  |  |  |  |  |  |  |  |   |   |  |  |  |  |  |  |  | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
  |                                   |    |        |          |       |       |    |       |  |   |  |  |  |  |  |  |  |   |                                   |    |        |          |       |       |      |       |  |  |  |  |  |  |  |  |  |   |                       |    |      |      |      |      |      |      |  |  |    |      |      |      |     |     |     |   |                                |    |      |      |      |      |      |      |   |  |    |      |      |      |      |      |      |  |   |    |      |      |      |      |      |      |   |  |    |      |      |      |      |      |      |  |   |    |      |      |      |      |      |      |  |                  |    |      |      |      |      |      |      |   |  |    |      |      |      |      |      |      |  |  |    |        |        |        |        |        |        |   |  |    |      |      |      |        |      |        |   |  |    |        |        |        |        |        |        |   |                             |    |        |        |        |        |        |        |   |   |    |       |       |       |       |       |       |   |  |    |        |        |        |        |        |        |  |   |    |       |       |       |       |       |       |   |  |    |  
     |        |        |        |        |        |
| Net income - reported       11       172       295       296       302       1188         Adjustments for items of note, net of income taxes 2       12       180       (1)       39       20       24       82         Net income - adjusted       13       352       \$ 294       \$ 334       \$ 316       \$ 326       82         Average common equity (\$ billions) 3       14       \$ 17.7       \$ 16.3       \$ 16.3       \$ 16.6       \$ 1.270         Return on common equity - reported 3       15       \$ (40)       (75)       (21)       (41)       (51)       (188)         Return on common equity - adjusted 3       17       7.9 %       7.2 %       8.5 %       7.9 %       7.8 %       7.8 %         Key Performance Indicators (\$ billions, except as noted)         Return on common equity - adjusted 3       18       100       \$ 98       92       90       \$ 88       \$ 98       98       92       90       \$ 88       \$ 98       98       92       90       \$ 88       \$ 98       98       \$ 92       90       \$ 88       \$ 98       \$ 98       \$ 98       \$ 92       90       \$ 88       \$ 98       \$ 98       \$ 98       \$ 98       \$ 98       \$ 98       \$ 98 <t< td=""><td>Net income before income taxes</td><td>-</td><td></td><td></td><td></td><td></td><td></td><td></td></t<>  
   | Net income before income taxes                                  | -       |            |            |         |         |          |           |  |  |  |  |      |  |  |  |       |  
   
   |                                       |    |         |            |         |         |      |         |   |  |  |  |  |  |  |  |  |   |  |  |  |  |  |  |  |  |   |   |  |  |  |  |  |  |  | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
  |                                   |    |        |          |       |       |    |       |  |   |  |  |  |  |  |  |  |   |                                   |    |        |          |       |       |      |       |  |  |  |  |  |  |  |  |  |   |                       |    |      |      |      |      |      |      |  |  |    |      |      |      |     |     |     |   |                                |    |      |      |      |      |      |      |   |  |    |      |      |      |      |      |      |  |   |    |      |      |      |      |      |      |   |  |    |      |      |      |      |      |      |  |   |    |      |      |      |      |      |      |  |                  |    |      |      |      |      |      |      |   |  |    |      |      |      |      |      |      |  |  |    |        |        |        |        |        |        |   |  |    |      |      |      |        |      |        |   |  |    |        |        |        |        |        |        |   |                             |    |        |        |        |        |        |        |   |   |    |       |       |       |       |       |       |   |  |    |        |        |        |        |        |        |  |   |    |       |       |       |       |       |       |   |  |    |  
     |        |        |        |        |        |
| Adjustments for iters of note, net of income taxes 2       12       180       (1)       39       20       24       82         Net income - adjusted       13       352       294       \$ 334       \$ 316       \$ 326       \$ 1,270         Average common equity (\$ billions) <sup>3</sup> 14       \$ 7,7       \$ 16.3       \$ 15,7       \$ 16.3       \$ 16,6       \$ 1,270         Return on common equity (-eported <sup>3</sup> 16       \$ 7,7       \$ 16.3       \$ 16,7       \$ 16,3       \$ 16,7       \$ 16,3       \$ 16,6       \$ 16,6       \$ 16,2         Return on common equity -reported <sup>3</sup> 16       \$ 9,9       7,2       % 7,4       % 7,4       % 7,2       %       7,3<  
   | Income taxes  | 10      | (20)       | 58         | 86      |         | 50       | 266       |  |  |  |  |      |  |  |  |       |  
   
   |                                       |    |         |            |         |         |      |         |   |  |  |  |  |  |  |  |  |   |  |  |  |  |  |  |  |  |   |   |  |  |  |  |  |  |  | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
  |                                   |    |        |          |       |       |    |       |  |   |  |  |  |  |  |  |  |   |                                   |    |        |          |       |       |      |       |  |  |  |  |  |  |  |  |  |   |                       |    |      |      |      |      |      |      |  |  |    |      |      |      |     |     |     |   |                                |    |      |      |      |      |      |      |   |  |    |      |      |      |      |      |      |  |   |    |      |      |      |      |      |      |   |  |    |      |      |      |      |      |      |  |   |    |      |      |      |      |      |      |  |                  |    |      |      |      |      |      |      |   |  |    |      |      |      |      |      |      |  |  |    |        |        |        |        |        |        |   |  |    |      |      |      |        |      |        |   |  |    |        |        |        |        |        |        |   |                             |    |        |        |        |        |        |        |   |   |    |       |       |       |       |       |       |   |  |    |        |        |        |        |        |        |  |   |    |       |       |       |       |       |       |   |  |    |  
     |        |        |        |        |        |
| Net income - adjusted       13       \$ 352       \$ 294       \$ 334       \$ 316       \$ 326       \$ 1,270         Average common equity (\$ billions) <sup>3</sup> 14       \$ 17.7       \$ 16.3       \$ 15.7       \$ 16.3       \$ 16.6       \$ 1.270         Average common equity - reported <sup>3</sup> 16       \$ 0.57       \$ 214       \$ 16.3       \$ 16.6       \$ 16.6       \$ 16.7       \$ 16.3       \$ 16.6       \$ 16.6       \$ 16.6       \$ 16.7       \$ 16.3       \$ 16.6       \$ 16.7       \$ 16.3       \$ 16.6       \$ 16.6       \$ 16.2       \$ 16.2       \$ 16.2       \$ 16.2       \$ 16.2       \$ 16.2       \$ 16.3       \$ 16.6       \$ 16.7       \$ 16.3       \$ 16.7       \$ 16.3       \$ 16.7       \$ 16.3       \$ 16.7       \$ 16.3       \$ 16.7       \$ 16.3       \$ 16.2       \$ 16.2       \$ 16.2       \$ 16.2       \$ 16.2       \$ 16.2       \$ 16.2       \$ 16.2       \$ 16.2       \$ 16.2       \$ 16.2       \$ 16.3       \$ 16.3       \$ 16.3       \$ 16.2       \$ 16.2       \$ 16.2       \$ 16.2       \$ 16.2       \$ 16.2       \$ 16.2       \$ 16.2       \$ 16.2       \$ 16.2       \$ 16.2       \$ 16.2       \$ 16.3       \$ 16.2       \$ 16.3       \$ 16.2       \$ 16.2       \$ 16.3       \$ 16.2       \$ 17.7       \$   
   | Net income – reported   | 11      | 172        | 295        | 295     | 296     | 302      | 1,188     |  |  |  |  |      |  |  |  |       |  
   
   |                                       |    |         |            |         |         |      |         |   |  |  |  |  |  |  |  |  |   |  |  |  |  |  |  |  |  |   |   |  |  |  |  |  |  |  | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
  |                                   |    |        |          |       |       |    |       |  |   |  |  |  |  |  |  |  |   |                                   |    |        |          |       |       |      |       |  |  |  |  |  |  |  |  |  |   |                       |    |      |      |      |      |      |      |  |  |    |      |      |      |     |     |     |   |                                |    |      |      |      |      |      |      |   |  |    |      |      |      |      |      |      |  |   |    |      |      |      |      |      |      |   |  |    |      |      |      |      |      |      |  |   |    |      |      |      |      |      |      |  |                  |    |      |      |      |      |      |      |   |  |    |      |      |      |      |      |      |  |  |    |        |        |        |        |        |        |   |  |    |      |      |      |        |      |        |   |  |    |        |        |        |        |        |        |   |                             |    |        |        |        |        |        |        |   |   |    |       |       |       |       |       |       |   |  |    |        |        |        |        |        |        |  |   |    |       |       |       |       |       |       |   |  |    |  
     |        |        |        |        |        |
| Average common equity (\$ billions) <sup>3</sup> 14       \$ 17.7       \$ 16.3       \$ 15.7       \$ 16.3       \$ 16.6       \$ 16.2         Economic profit (loss) <sup>3,4</sup> 15       (#4)       (75)       (21)       (41)       (51)         Return on common equity – reported <sup>3</sup> 16       3.9       % 7.2       % 7.4       % 7.4       % 7.4       % 7.2       %         Key Performance Indicators (\$ billions, except as noted)       16       7.9       % 7.2       %       7.4       %       7.4       %       7.8       %       7.3       %         Residential mortgages       17       7.9       % 7.2       %       8.5       %       7.9       %       7.8       % <td>Adjustments for items of note, net of income taxes <sup>2</sup></td> <td>12</td> <td>180</td> <td>(1)</td> <td>39</td> <td>20</td> <td>24</td> <td>82</td>  
   | Adjustments for items of note, net of income taxes <sup>2</sup> | 12      | 180        | (1)        | 39      | 20      | 24       | 82        |  |  |  |  |      |  |  |  |       |  
   
   |                                       |    |         |            |         |         |      |         |   |  |  |  |  |  |  |  |  |   |  |  |  |  |  |  |  |  |   |   |  |  |  |  |  |  |  | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
  |                                   |    |        |          |       |       |    |       |  |   |  |  |  |  |  |  |  |   |                                   |    |        |          |       |       |      |       |  |  |  |  |  |  |  |  |  |   |                       |    |      |      |      |      |      |      |  |  |    |      |      |      |     |     |     |   |                                |    |      |      |      |      |      |      |   |  |    |      |      |      |      |      |      |  |   |    |      |      |      |      |      |      |   |  |    |      |      |      |      |      |      |  |   |    |      |      |      |      |      |      |  |                  |    |      |      |      |      |      |      |   |  |    |      |      |      |      |      |      |  |  |    |        |        |        |        |        |        |   |  |    |      |      |      |        |      |        |   |  |    |        |        |        |        |        |        |   |                             |    |        |        |        |        |        |        |   |   |    |       |       |       |       |       |       |   |  |    |        |        |        |        |        |        |  |   |    |       |       |       |       |       |       |   |  |    |  
     |        |        |        |        |        |
| Economic profit (loss) $\frac{3^4}{2}$ 15(48)(75)(21)(41)(51)(188)Retum on common equity - reported $^3$ 16 $3.9$ % $7.2$ % $7.4$ % $7.4$ % $7.2$ % $7.3$ %Retum on common equity - adjusted $^3$ 17 $7.9$ % $7.2$ % $7.4$ % $7.4$ % $7.2$ % $7.8$ %Key Performance Indicators (S billions, except as noted)Revighted assets $^5$ 18100\$ 98 \$ 92 \$ 90 \$ 8888Average loans - personalResidential mortgages100\$ 98 \$ 92 \$ 90 \$ 88Consumer instalment and other personalHELOC2010.29.69.18.98.99.112.812.011.67.65.22010.29.69.1012.812.011.67.65.22.111.211.210.29.69.12.21.2.81.2.01.1.2 <tr <td="" colspan="4">2.2<td>Net income – adjusted</td><td>13</td><td>\$ 352</td><td>\$ 294 \$</td><td>334 \$</td><td>316 \$</td><td>326</td><td>\$ 1,270</td></tr> <tr><td>Economic profit (loss) 34       15       (48)       (75)       (21)       (41)       (51)       (188)         Return on common equity – reported 3       16       3.9 %       7.2 %       7.4 %       7.4 %       7.2 %       7.3 %         Return on common equity – adjusted 3       17       7.9 %       7.2 %       8.5 %       7.9 %       7.8 %       7.8 %         Key Performance Indicators (8 billions, except as noted)       8       92 \$       90 \$       88       92 \$       90 \$       88       98       92 \$       90 \$       88       98       98 \$       92 \$       90 \$       88       98       98       92 \$       90 \$       88       98       98       92 \$       90 \$       88       98       98       92 \$       90 \$       88       98       98       98       91       11.5       11.1.5       11.5</td><td></td><td></td><td></td><td>•···</td><td></td><td></td><td></td><td>·····</td></tr> <tr><td>Economic profit (loss) <math>\frac{3^4}{2}</math>15(48)(75)(21)(41)(51)(188)Retum on common equity - reported <math>^3</math>16<math>3.9</math> %<math>7.2</math> %<math>7.4</math> %<math>7.4</math> %<math>7.2</math> %<math>7.3</math> %Retum on common equity - adjusted <math>^3</math>17<math>7.9</math> %<math>7.2</math> %<math>7.4</math> %<math>7.4</math> %<math>7.2</math> %<math>7.8</math> %Key Performance Indicators (S billions, except as noted)Revighted assets <math>^5</math>18100\$ 98 \$ 92 \$ 90 \$ 8888Average loans - personalResidential mortgages100\$ 98 \$ 92 \$ 90 \$ 88Consumer instalment and other personalHELOC2010.29.69.18.98.99.112.812.011.67.65.22010.29.69.1012.812.011.67.65.22.111.211.210.29.69.12.21.2.81.2.01.1.2<tr <td="" colspan="4">2.2<td>Average common equity (\$ billions) 3</td><td>14</td><td>\$ 17.7</td><td>\$ 16.3 \$</td><td>15.7 \$</td><td>16.3 \$</td><td>16.6</td><td>\$ 16.2</td></tr><tr><td>Return on common equity - reported <sup>3</sup>       16       3.9 %       7.2 %       7.4 %       7.4 %       7.2 %       7.3 %         Return on common equity - adjusted <sup>3</sup>       17       7.9 %       7.2 %       8.5 %       7.9 %       7.8 %       7.8 %         Key Performance Indicators (\$ billions, except as noted)       8       100       98       92       90       \$       88       7.8 %         Reix-weighted assets <sup>5</sup>       18       100       98       92       90       \$       88       \$       98       92       90       \$       88       \$       98       92       90       \$       88       \$       98       92       90       \$       88       \$       98       92       90       \$       88       \$       98       92       90       \$       88       \$       98       92       90       \$       88       \$       98       98       92       90       \$       88       \$       98       92       90       \$       88       \$       98       93       71.1.5       11.2       10.5       11.5       11.5       11.5       11.5       11.5       11.5       11.5       11.5       11.5       11.5       &lt;</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></tr><tr><td>Return on common equity - adjusted <sup>3</sup>       17       7.9 %       7.2 %       8.5 %       7.9 %       7.8 %       7.8 %         Key Performance Indicators (\$ billions, except as noted)       Risk-weighted assets <sup>5</sup>       18       100       \$ 98       92       \$ 90       \$ 88       \$ 98         Average loans - personal       100       \$ 98       92       \$ 90       \$ 88       \$ 98         Average loans - personal       12.7       11.5       11.2       10.5       11.5</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></tr><tr><td>Key Performance Indicators (\$ billions, except as noted)           Risk-weighted assets <sup>5</sup>         18         100         98         92         90         88         \$         98           Residential mortgages         19         14.0         12.7         11.5         11.2         10.5         11.5           Consumer instalment and other personal         10.2         9.6         9.1         8.9         8.9         9.1           HELOC         20         10.2         9.6         9.1         8.9         8.9         9.3           Total average loans – personal         21         12.8         12.0         11.6         7.6         5.8         9.3           Total average loans – personal         22         37.0         34.3         32.2         27.7         25.2         28.9           Average loans and acceptances – business         23         44.9         43.2         41.2         41.0         41.9         41.8           Average debt securities classified as loans         24         3.8         4.0         4.0         4.2         4.8         4.3           Average deposits         7         56.0         53.7         51.8         52.1         51.6         52.3           Bu</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></tr><tr><td>Risk-weighted assets 5       18       \$       100       \$       98       \$       92       \$       90       \$       88       \$       98         Average loans – personal<br/>Residential mortgages<br/>Consumer instalment and other personal<br/>HELOC       19       14.0       12.7       11.5       11.2       10.5       11.5       11.5         Other       20       10.2       9.6       9.1       8.9       8.9       9.1         Other       21       12.8       12.0       11.6       7.6       5.8       9.3         Total average loans – personal<br/>Average loans and acceptances – business       23       44.9       43.2       41.2       41.0       41.9       41.8         Average deposits<br/>Personal       24       3.8       4.0       4.0       4.2       4.8       4.3         Average deposits<br/>Business       26       56.0       53.7       51.8       52.1       51.6       52.3         Business       26       50.4       49.9       46.0       46.3       46.0       49.3         The Ameritrade insured deposit accounts       27       60.8       56.7       48.1       46.3       46.0       49.3</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></tr><tr><td>Average loans – personal<br/>Residential mortgages<br/>Consumer instalment and other personal<br/>HELOC       19       14.0       12.7       11.5       11.2       10.5       11.5         Consumer instalment and other personal<br/>HELOC       20       10.2       9.6       9.1       8.9       9.1         Other       21       12.8       12.0       11.6       7.6       5.8       9.3         Total average loans – personal<br/>Average loans – personal       22       37.0       34.3       32.2       27.7       25.2       29.9         Average loans – business       23       44.9       43.2       41.0       41.9       41.8         Average dept securities classified as loans       24       3.8       4.0       4.0       4.2       4.8       4.3.8         Average deposits       7       75       51.8       52.1       51.6       52.3         Business       26       50.4       49.9       46.0       46.0       46.3       47.9         Dumentrade insured deposit accounts       27       60.8       56.7       48.1       46.0       46.3       47.9</td><td>Key Performance Indicators (\$ billions, except as noted)</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></tr><tr><td>Residential mortgages       19       14.0       12.7       11.5       11.2       10.5       11.5         Consumer instalment and other personal       20       10.2       9.6       9.1       8.9       8.9       9.1         HELOC       20       10.2       9.6       9.1       8.9       8.9       9.1         Other       21       12.8       12.0       11.6       7.6       5.8       9.3         Total average loans – personal       22       37.0       34.3       32.2       27.7       25.2       29.9         Average loans and acceptances – business       23       44.9       43.2       41.0       41.9       41.8         Average debt securities classified as loans       24       3.8       4.0       4.0       4.2       4.8       4.3         Average deposits      </td><td>Risk-weighted assets <sup>5</sup></td><td>18</td><td>\$ 100</td><td>\$ 98 \$</td><td>92 \$</td><td>90 \$</td><td>88</td><td>\$ 98</td></tr><tr><td>Consumer
instalment and other personal       20       10.2       9.6       9.1       8.9       8.9       9.1         Other       21       12.8       12.0       11.6       7.6       5.8       9.3         Total average loans – personal       22       37.0       34.3       32.2       27.7       25.2       29.9         Average loans and acceptances – business       23       44.9       43.2       41.2       41.0       41.9       41.8         Average deposits       24       3.8       4.0       4.0       4.2       4.8       4.3         Average deposits       25       56.0       53.7       51.8       52.1       51.6       52.3         Business       26       50.4       49.9       46.0       46.3       47.0         TD Ameritrade insured deposit accounts       27       60.8       56.7       48.1       46.3       46.0       49.3</td><td>Average loans – personal</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></tr><tr><td>HELOC       20       10.2       9.6       9.1       8.9       8.9       9.1         Other       21       12.8       12.0       11.6       7.6       5.8       9.3         Total average loans – personal       22       37.0       34.3       32.2       27.7       25.2       29.9         Average loans and acceptances – business       23       44.9       43.2       41.0       41.0       41.9       43.3         Average debt securities classified as loans       24       3.8       4.0       4.0       4.2       4.8       4.3         Average deposits       -       -       -       -       -       -       -         Personal       25       56.0       53.7       51.8       52.1       51.6       52.3         Business       26       50.4       49.9       46.0       46.0       46.3       47.0         To Ameritrade insured deposit accounts       27       60.8       56.7       48.1       46.3       46.0       49.3</td><td>Residential mortgages</td><td>19</td><td>14.0</td><td>12.7</td><td>11.5</td><td>11.2</td><td>10.5</td><td>11.5</td></tr><tr><td>Other         21         12.8         12.0         11.6         7.6         5.8         9.3           Total average loans – personal         22         37.0         34.3         32.2         27.7         25.2         29.9           Average loans and acceptances – business         23         44.9         43.2         41.2         41.0         41.9         41.8           Average debt securities classified as loans         24         3.8         4.0         4.0         4.2         4.8         4.3           Average deposits         24         3.8         -</td><td>Consumer instalment and other personal</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></tr><tr><td>Total average loans – personal         22         37.0         34.3         32.2         27.7         25.2         29.9           Average loans and acceptances – business         23         44.9         43.2         41.2         41.0         41.9         41.8           Average debt securities classified as loans         24         3.8         4.0         4.0         4.2         4.8         4.3           Average deposits        </td><td>HELOC</td><td>20</td><td>10.2</td><td>9.6</td><td>9.1</td><td>8.9</td><td>8.9</td><td>9.1</td></tr><tr><td>Average loans and acceptances – business         23         44.9         43.2         41.2         41.0         41.9         41.8           Average debt securities classified as loans         24         3.8         4.0         4.0         4.2         4.8         4.3           Average deposits        </td><td>Other</td><td>21</td><td>12.8</td><td>12.0</td><td>11.6</td><td>7.6</td><td>5.8</td><td>9.3</td></tr><tr><td>Average loans and acceptances – business       23       44.9       43.2       41.2       41.0       41.9       41.8         Average det securities classified as loans       24       3.8       4.0       4.0       4.2       4.8       4.3         Average deposits      </td><td>Total average loans – personal</td><td>22</td><td>37.0</td><td>34.3</td><td>32.2</td><td>27.7</td><td>25.2</td><td>29.9</td></tr><tr><td>Average deposits         25         56.0         53.7         51.8         52.1         51.6         52.3           Personal         26         50.4         49.9         46.0         46.3         47.0           TD Ameritrade insured deposit accounts         27         60.8         56.7         48.1         46.3         49.3</td><td>Average loans and acceptances – business</td><td>23</td><td>44.9</td><td>43.2</td><td>41.2</td><td>41.0</td><td>41.9</td><td>41.8</td></tr><tr><td>Personal         25         56.0         53.7         51.8         52.1         51.6         52.3           Business         26         50.4         49.9         46.0         46.3         47.0           TD Ameritrade insured deposit accounts         27         60.8         56.7         48.1         46.3         46.0         49.3</td><td>Average debt securities classified as loans</td><td>24</td><td>3.8</td><td>4.0</td><td>4.0</td><td>4.2</td><td>4.8</td><td>4.3</td></tr><tr><td>Business         26         50.4         49.9         46.0         46.3         47.0           TD Ameritrade insured deposit accounts         27         60.8         56.7         48.1         46.3         46.0         49.3</td><td>Average deposits</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></tr><tr><td>TD Ameritrade insured deposit accounts         27         60.8         56.7         48.1         46.3         46.0         49.3</td><td>Personal</td><td>25</td><td>56.0</td><td>53.7</td><td>51.8</td><td>52.1</td><td>51.6</td><td>52.3</td></tr><tr><td></td><td>Business</td><td>26</td><td>50.4</td><td>49.9</td><td>46.0</td><td>46.0</td><td>46.3</td><td>47.0</td></tr><tr><td>Margin on average earning assets (TEB) <sup>6</sup> 28 <b>3.61 %</b> 3.60 % 3.70 % 3.77 % 3.85 % 3.73 %</td><td>TD Ameritrade insured deposit accounts</td><td>27</td><td>60.8</td><td>56.7</td><td>48.1</td><td>46.3</td><td>46.0</td><td>49.3</td></tr><tr><td></td><td>Margin on average earning assets (TEB) 6</td><td>28</td><td>3.61 %</td><td>3.60 %</td><td>3.70 %</td><td>3.77 %</td><td>3.85 %</td><td>3.73 %</td></tr><tr><td>Efficiency ratio – reported 29 <b>79.3 %</b> 67.0 % 62.7 % 60.7 % 60.1 % 62.7 %</td><td>Efficiency ratio – reported</td><td>29</td><td></td><td></td><td></td><td>60.7 %</td><td></td><td>62.7 %</td></tr><tr><td>Non-interest expenses – adjusted (\$ millions)         30         889         970         866         809         806         3,451</td><td>Non-interest expenses – adjusted (\$ millions)</td><td>30</td><td>889</td><td>970</td><td>866</td><td>809</td><td>806</td><td>3,451</td></tr><tr><td>Efficiency ratio – adjusted 31 <b>59.5 %</b> 66.3 % 58.3 % 58.5 % 57.5 % 60.2 %</td><td>Efficiency ratio – adjusted</td><td>31</td><td>59.5 %</td><td>66.3 %</td><td>58.3 %</td><td>58.5 %</td><td>57.5 %</td><td>60.2 %</td></tr><tr><td>Number of U.S. retail stores as at period end <sup>7</sup> 32 <b>1,284</b> 1,281 1,283 1,285 1,280 1,281</td><td>Number of U.S. retail stores as at period end 7</td><td>32</td><td>1,284</td><td>1,281</td><td>1,283</td><td>1,285</td><td>1,280</td><td>1,281</td></tr><tr><td>Average number of full-time equivalent staff         33         25,092         25,387         25,033         23,447         22,882         24,193</td><td>Average number of full-time equivalent staff</td><td>33</td><td>25,092</td><td>25,387</td><td>25,033</td><td>23,447</td><td>22,882</td><td>24,193</td></tr></td></tr> | Net income – adjusted   | 13      | \$ 352     | \$ 294 \$  | 334 \$  | 316 \$  | 326      | \$ 1,270  | Economic profit (loss) 34       15       (48)       (75)       (21)       (41)       (51)       (188)         Return on common equity – reported 3       16       3.9 %       7.2 %       7.4 %       7.4 %       7.2 %       7.3 %         Return on common equity – adjusted 3       17       7.9 %       7.2 %       8.5 %       7.9 %       7.8 %       7.8 %         Key Performance Indicators (8 billions, except as noted)       8       92 \$       90 \$       88       92 \$       90 \$       88       98       92 \$       90 \$       88       98       98 \$       92 \$       90 \$       88       98       98       92 \$       90 \$       88       98       98       92 \$       90 \$       88       98       98       92 \$       90 \$       88       98       98       98       91       11.5       11.1.5       11.5 |  |  |  | •··· |  |  |  | ····· | Economic profit (loss) $\frac{3^4}{2}$ 15(48)(75)(21)(41)(51)(188)Retum on common equity - reported $^3$ 16 $3.9$ % $7.2$ % $7.4$ % $7.4$ % $7.2$ % $7.3$ %Retum on common equity - adjusted $^3$ 17 $7.9$ % $7.2$ % $7.4$ % $7.4$ % $7.2$ % $7.8$ %Key Performance Indicators (S billions, except as noted)Revighted assets $^5$ 18100\$ 98 \$ 92 \$ 90 \$ 8888Average loans - personalResidential mortgages100\$ 98 \$ 92 \$ 90 \$ 88Consumer 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3</td><td>14</td><td>\$ 17.7</td><td>\$ 16.3 \$</td><td>15.7 \$</td><td>16.3 \$</td><td>16.6</td><td>\$ 16.2</td></tr> <tr><td>Return on common equity - reported <sup>3</sup>       16       3.9 %       7.2 %       7.4 %       7.4 %       7.2 %       7.3 %         Return on common equity - adjusted <sup>3</sup>       17       7.9 %       7.2 %       8.5 %       7.9 %       7.8 %       7.8 %         Key Performance Indicators (\$ billions, except as noted)       8       100       98       92       90       \$       88       7.8 %         Reix-weighted assets <sup>5</sup>       18       100       98       92       90       \$       88       \$       98       92       90       \$       88       \$       98       92       90       \$       88       \$       98       92       90       \$       88       \$       98       92       90       \$       88       \$       98       92       90       \$       88       \$       98       92       90       \$       88       \$       98       98       92       90       \$       88       \$       98       92       90       \$       88       \$       98       93       71.1.5       11.2       10.5       11.5       11.5       11.5       11.5       11.5       11.5       11.5       11.5       11.5       11.5       &lt;</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></tr> <tr><td>Return on common equity - adjusted <sup>3</sup>       17       7.9 %       7.2 %       8.5 %       7.9 %       7.8 %       7.8 %         Key Performance Indicators (\$ billions, except as noted)       Risk-weighted assets <sup>5</sup>       18       100       \$ 98       92       \$ 90       \$ 88       \$ 98         Average loans - personal       100       \$ 98       92       \$ 90       \$ 88       \$ 98         Average loans - personal       12.7       11.5       11.2       10.5       11.5</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></tr> <tr><td>Key Performance Indicators (\$ billions, except as noted)           Risk-weighted assets <sup>5</sup>         18         100         98         92         90         88         \$         98           Residential mortgages         19         14.0         12.7         11.5         11.2         10.5         11.5           Consumer instalment and other personal         10.2         9.6         9.1         8.9         8.9         9.1           HELOC         20         10.2         9.6         9.1         8.9         8.9         9.3           Total average loans – personal         21         12.8         12.0         11.6         7.6         5.8         9.3           Total average loans – personal         22         37.0         34.3         32.2         27.7         25.2         28.9           Average loans and acceptances – business         23         44.9         43.2         41.2         41.0         41.9         41.8           Average debt securities classified as loans         24         3.8         4.0         4.0         4.2         4.8         4.3           Average deposits         7         56.0         53.7         51.8         52.1         51.6         52.3           Bu</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></tr> <tr><td>Risk-weighted assets 5       18       \$       100       \$       98       \$       92       \$       90       \$       88       \$       98         Average loans – personal<br/>Residential mortgages<br/>Consumer instalment and other personal<br/>HELOC       19       14.0       12.7       11.5       11.2       10.5       11.5       11.5         Other       20       10.2       9.6       9.1       8.9       8.9       9.1         Other       21       12.8       12.0       11.6       7.6       5.8       9.3         Total average loans – personal<br/>Average loans and acceptances – business       23       44.9       43.2       41.2       41.0       41.9       41.8         Average deposits<br/>Personal       24       3.8       4.0       4.0       4.2       4.8       4.3         Average deposits<br/>Business       26       56.0       53.7       51.8       52.1       51.6       52.3         Business       26       50.4       49.9       46.0       46.3       46.0       49.3         The Ameritrade insured deposit accounts       27       60.8       56.7       48.1       46.3       46.0       49.3</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></tr> <tr><td>Average loans – personal<br/>Residential mortgages<br/>Consumer instalment and other personal<br/>HELOC       19       14.0       12.7       11.5       11.2       10.5       11.5         Consumer instalment and other personal<br/>HELOC       20       10.2       9.6       9.1       8.9       9.1         Other       21       12.8       12.0       11.6       7.6       5.8       9.3         Total average loans – personal<br/>Average loans – personal       22       37.0       34.3       32.2       27.7       25.2       29.9         Average loans – business       23       44.9       43.2       41.0       41.9       41.8         Average dept securities classified as loans       24       3.8       4.0       4.0       4.2       4.8       4.3.8         Average deposits       7       75       51.8       52.1       51.6       52.3         Business       26       50.4       49.9       46.0       46.0       46.3       47.9         Dumentrade insured deposit accounts       27       60.8       56.7       48.1       46.0       46.3       47.9</td><td>Key Performance Indicators (\$ billions, except as noted)</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></tr> <tr><td>Residential mortgages       19       14.0       12.7       11.5       11.2       10.5       11.5         Consumer instalment and other personal       20       10.2       9.6       9.1       8.9       8.9       9.1         HELOC       20       10.2       9.6       9.1       8.9       8.9       9.1         Other       21       12.8       12.0       11.6       7.6       5.8       9.3         Total average loans – personal       22       37.0       34.3       32.2       27.7       25.2       29.9         Average loans and acceptances – business       23       44.9       43.2       41.0       41.9       41.8         Average debt securities classified as loans       24       3.8       4.0       4.0       4.2       4.8       4.3         Average deposits      </td><td>Risk-weighted assets <sup>5</sup></td><td>18</td><td>\$ 100</td><td>\$ 98 \$</td><td>92 \$</td><td>90 \$</td><td>88</td><td>\$ 98</td></tr> <tr><td>Consumer instalment and other personal       20       10.2       9.6       9.1       8.9       8.9       9.1         Other       21       12.8       12.0       11.6       7.6       5.8       9.3         Total average loans – personal       22       37.0       34.3       32.2       27.7       25.2       29.9         Average loans and acceptances – business       23       44.9       43.2       41.2       41.0       41.9       41.8         Average deposits       24       3.8       4.0       4.0       4.2       4.8       4.3         Average deposits       25       56.0       53.7       51.8       52.1       51.6       52.3         Business       26       50.4       49.9       46.0       46.3       47.0         TD Ameritrade insured deposit accounts       27       60.8       56.7       48.1       46.3       46.0       49.3</td><td>Average loans – personal</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></tr> <tr><td>HELOC       20       10.2       9.6       9.1       8.9       8.9       9.1         Other       21       12.8       12.0       11.6       7.6       5.8       9.3         Total average loans – personal       22       37.0       34.3       32.2       27.7       25.2       29.9         Average loans and acceptances – business       23       44.9       43.2       41.0       41.0       41.9       43.3         Average debt securities classified as loans       24       3.8       4.0       4.0       4.2       4.8       4.3         Average deposits       -       -       -       -       -       -       -         Personal       25       56.0       53.7       51.8       52.1       51.6       52.3         Business       26       50.4       49.9       46.0       46.0       46.3       47.0         To Ameritrade insured deposit accounts       27       60.8       56.7       48.1       46.3       46.0       49.3</td><td>Residential mortgages</td><td>19</td><td>14.0</td><td>12.7</td><td>11.5</td><td>11.2</td><td>10.5</td><td>11.5</td></tr> <tr><td>Other         21         12.8         12.0         11.6         7.6         5.8         9.3           Total average loans – personal         22         37.0         34.3         32.2         27.7         25.2         29.9           Average loans and acceptances – business         23         44.9         43.2         41.2         41.0         41.9         41.8           Average debt securities classified as loans         24         3.8         4.0         4.0         4.2         4.8         4.3           Average deposits         24         3.8         - 
       -         -</td><td>Consumer instalment and other personal</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></tr> <tr><td>Total average loans – personal         22         37.0         34.3         32.2         27.7         25.2         29.9           Average loans and acceptances – business         23         44.9         43.2         41.2         41.0         41.9         41.8           Average debt securities classified as loans         24         3.8         4.0         4.0         4.2         4.8         4.3           Average deposits        </td><td>HELOC</td><td>20</td><td>10.2</td><td>9.6</td><td>9.1</td><td>8.9</td><td>8.9</td><td>9.1</td></tr> <tr><td>Average loans and acceptances – business         23         44.9         43.2         41.2         41.0         41.9         41.8           Average debt securities classified as loans         24         3.8         4.0         4.0         4.2         4.8         4.3           Average deposits        </td><td>Other</td><td>21</td><td>12.8</td><td>12.0</td><td>11.6</td><td>7.6</td><td>5.8</td><td>9.3</td></tr> <tr><td>Average loans and acceptances – business       23       44.9       43.2       41.2       41.0       41.9       41.8         Average det securities classified as loans       24       3.8       4.0       4.0       4.2       4.8       4.3         Average deposits      </td><td>Total average loans – personal</td><td>22</td><td>37.0</td><td>34.3</td><td>32.2</td><td>27.7</td><td>25.2</td><td>29.9</td></tr> <tr><td>Average deposits         25         56.0         53.7         51.8         52.1         51.6         52.3           Personal         26         50.4         49.9         46.0         46.3         47.0           TD Ameritrade insured deposit accounts         27         60.8         56.7         48.1         46.3         49.3</td><td>Average loans and acceptances – business</td><td>23</td><td>44.9</td><td>43.2</td><td>41.2</td><td>41.0</td><td>41.9</td><td>41.8</td></tr> <tr><td>Personal         25         56.0         53.7         51.8         52.1         51.6         52.3           Business         26         50.4         49.9         46.0         46.3         47.0           TD Ameritrade insured deposit accounts         27         60.8         56.7         48.1         46.3         46.0         49.3</td><td>Average debt securities classified as loans</td><td>24</td><td>3.8</td><td>4.0</td><td>4.0</td><td>4.2</td><td>4.8</td><td>4.3</td></tr> <tr><td>Business         26         50.4         49.9         46.0         46.3         47.0           TD Ameritrade insured deposit accounts         27         60.8         56.7         48.1         46.3         46.0         49.3</td><td>Average deposits</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></tr> <tr><td>TD Ameritrade insured deposit accounts         27         60.8         56.7         48.1         46.3         46.0         49.3</td><td>Personal</td><td>25</td><td>56.0</td><td>53.7</td><td>51.8</td><td>52.1</td><td>51.6</td><td>52.3</td></tr> <tr><td></td><td>Business</td><td>26</td><td>50.4</td><td>49.9</td><td>46.0</td><td>46.0</td><td>46.3</td><td>47.0</td></tr> <tr><td>Margin on average earning assets (TEB) <sup>6</sup> 28 <b>3.61 %</b> 3.60 % 3.70 % 3.77 % 3.85 % 3.73 %</td><td>TD Ameritrade insured deposit accounts</td><td>27</td><td>60.8</td><td>56.7</td><td>48.1</td><td>46.3</td><td>46.0</td><td>49.3</td></tr> <tr><td></td><td>Margin on average earning assets (TEB) 6</td><td>28</td><td>3.61 %</td><td>3.60 %</td><td>3.70 %</td><td>3.77 %</td><td>3.85 %</td><td>3.73 %</td></tr> <tr><td>Efficiency ratio – reported 29 <b>79.3 %</b> 67.0 % 62.7 % 60.7 % 60.1 % 62.7 %</td><td>Efficiency ratio – reported</td><td>29</td><td></td><td></td><td></td><td>60.7 %</td><td></td><td>62.7 %</td></tr> <tr><td>Non-interest expenses – adjusted (\$ millions)         30         889         970         866         809         806         3,451</td><td>Non-interest expenses – adjusted (\$ millions)</td><td>30</td><td>889</td><td>970</td><td>866</td><td>809</td><td>806</td><td>3,451</td></tr> <tr><td>Efficiency ratio – adjusted 31 <b>59.5 %</b> 66.3 % 58.3 % 58.5 % 57.5 % 60.2 %</td><td>Efficiency ratio – adjusted</td><td>31</td><td>59.5 %</td><td>66.3 %</td><td>58.3 %</td><td>58.5 %</td><td>57.5 %</td><td>60.2 %</td></tr> <tr><td>Number of U.S. retail stores as at period end <sup>7</sup> 32 <b>1,284</b> 1,281 1,283 1,285 1,280 1,281</td><td>Number of U.S. retail stores as at period end 7</td><td>32</td><td>1,284</td><td>1,281</td><td>1,283</td><td>1,285</td><td>1,280</td><td>1,281</td></tr> <tr><td>Average number of full-time equivalent staff         33         25,092         25,387         25,033         23,447         22,882         24,193</td><td>Average number of full-time equivalent staff</td><td>33</td><td>25,092</td><td>25,387</td><td>25,033</td><td>23,447</td><td>22,882</td><td>24,193</td></tr> | Average common equity (\$ billions) 3 | 14 | \$ 17.7 | \$ 16.3 \$ | 15.7 \$ | 16.3 \$ | 16.6 | \$ 16.2 | Return on common equity - reported <sup>3</sup> 16       3.9 %       7.2 %       7.4 %       7.4 %       7.2 %       7.3 %         Return on common equity - adjusted <sup>3</sup> 17       7.9 %       7.2 %       8.5 %       7.9 %       7.8 %       7.8 %         Key Performance Indicators (\$ billions, except as noted)       8       100       98       92       90       \$       88       7.8 %         Reix-weighted assets <sup>5</sup> 18       100       98       92       90       \$       88       \$       98       92       90       \$       88       \$       98       92       90       \$       88       \$       98       92       90       \$       88       \$       98       92       90       \$       88       \$       98       92       90       \$       88       \$       98       92       90       \$       88       \$       98       98       92       90       \$       88       \$       98       92       90       \$       88       \$       98       93       71.1.5       11.2       10.5       11.5       11.5       11.5       11.5       11.5       11.5       11.5       11.5       11.5       11.5       <   |  |  |  |  |  |  |  |  | Return on common equity - adjusted <sup>3</sup> 17       7.9 %       7.2 %       8.5 %       7.9 %       7.8 %       7.8 %         Key Performance Indicators (\$ billions, except as noted)       Risk-weighted assets <sup>5</sup> 18       100       \$ 98       92       \$ 90       \$ 88       \$ 98         Average loans - personal       100       \$ 98       92       \$ 90       \$ 88       \$ 98         Average loans - personal       12.7       11.5       11.2       10.5       11.5 |  |  |  |  |  |  |  |  | Key Performance Indicators (\$ billions, except as noted)           Risk-weighted assets <sup>5</sup> 18         100         98         92         90         88         \$         98           Residential mortgages         19         14.0         12.7         11.5         11.2         10.5         11.5           Consumer instalment and other personal         10.2         9.6         9.1         8.9         8.9         9.1           HELOC         20         10.2         9.6         9.1         8.9         8.9         9.3           Total average loans – personal         21         12.8         12.0         11.6         7.6         5.8         9.3           Total average loans – personal         22         37.0         34.3         32.2         27.7         25.2         28.9           Average loans and acceptances – business         23         44.9         43.2         41.2         41.0         41.9         41.8           Average debt securities classified as loans         24         3.8         4.0         4.0         4.2         4.8         4.3           Average deposits         7         56.0         53.7         51.8         52.1         51.6         52.3           Bu |   |  |  |  |  |  |  |  | Risk-weighted assets 5       18       \$       100       \$       98       \$       92       \$       90       \$       88       \$       98         Average loans – personal<br>Residential mortgages<br>Consumer instalment and other personal<br>HELOC       19       14.0       12.7       11.5       11.2       10.5       11.5       11.5         Other       20       10.2       9.6       9.1       8.9       8.9       9.1         Other       21       12.8       12.0       11.6       7.6       5.8       9.3         Total average loans – personal<br>Average loans and acceptances – business       23       44.9       43.2       41.2       41.0       41.9       41.8         Average deposits<br>Personal       24       3.8       4.0       4.0       4.2       4.8       4.3         Average deposits<br>Business       26       56.0       53.7       51.8       52.1       51.6       52.3         Business       26       50.4       49.9       46.0       46.3       46.0       49.3         The
Ameritrade insured deposit accounts       27       60.8       56.7       48.1       46.3       46.0       49.3 |                                   |    |        |          |       |       |    |       | Average loans – personal<br>Residential mortgages<br>Consumer instalment and other personal<br>HELOC       19       14.0       12.7       11.5       11.2       10.5       11.5         Consumer instalment and other personal<br>HELOC       20       10.2       9.6       9.1       8.9       9.1         Other       21       12.8       12.0       11.6       7.6       5.8       9.3         Total average loans – personal<br>Average loans – personal       22       37.0       34.3       32.2       27.7       25.2       29.9         Average loans – business       23       44.9       43.2       41.0       41.9       41.8         Average dept securities classified as loans       24       3.8       4.0       4.0       4.2       4.8       4.3.8         Average deposits       7       75       51.8       52.1       51.6       52.3         Business       26       50.4       49.9       46.0       46.0       46.3       47.9         Dumentrade insured deposit accounts       27       60.8       56.7       48.1       46.0       46.3       47.9 | Key Performance Indicators (\$ billions, except as noted) |  |  |  |  |  |  |  | Residential mortgages       19       14.0       12.7       11.5       11.2       10.5       11.5         Consumer instalment and other personal       20       10.2       9.6       9.1       8.9       8.9       9.1         HELOC       20       10.2       9.6       9.1       8.9       8.9       9.1         Other       21       12.8       12.0       11.6       7.6       5.8       9.3         Total average loans – personal       22       37.0       34.3       32.2       27.7       25.2       29.9         Average loans and acceptances – business       23       44.9       43.2       41.0       41.9       41.8         Average debt securities classified as loans       24       3.8       4.0       4.0       4.2       4.8       4.3         Average deposits  | Risk-weighted assets <sup>5</sup> | 18 | \$ 100 | \$ 98 \$ | 92 \$ | 90 \$ | 88   | \$ 98 | Consumer instalment and other personal       20       10.2       9.6       9.1       8.9       8.9       9.1         Other       21       12.8       12.0       11.6       7.6       5.8       9.3         Total average loans – personal       22       37.0       34.3       32.2       27.7       25.2       29.9         Average loans and acceptances – business       23       44.9       43.2       41.2       41.0       41.9       41.8         Average deposits       24       3.8       4.0       4.0       4.2       4.8       4.3         Average deposits       25       56.0       53.7       51.8       52.1       51.6       52.3         Business       26       50.4       49.9       46.0       46.3       47.0         TD Ameritrade insured deposit accounts       27       60.8       56.7       48.1       46.3       46.0       49.3  | Average loans – personal               |  |  |  |  |  |  |  | HELOC       20       10.2       9.6       9.1       8.9       8.9       9.1         Other       21       12.8       12.0       11.6       7.6       5.8       9.3         Total average loans – personal       22       37.0       34.3       32.2       27.7       25.2       29.9         Average loans and acceptances – business       23       44.9       43.2       41.0       41.0       41.9       43.3         Average debt securities classified as loans       24       3.8       4.0       4.0       4.2       4.8       4.3         Average deposits       -       -       -       -       -       -       -         Personal       25       56.0       53.7       51.8       52.1       51.6       52.3         Business       26       50.4       49.9       46.0       46.0       46.3       47.0         To Ameritrade insured deposit accounts       27       60.8       56.7       48.1       46.3       46.0       49.3 | Residential mortgages | 19 | 14.0 | 12.7 | 11.5 | 11.2 | 10.5 | 11.5 | Other         21         12.8         12.0         11.6         7.6         5.8         9.3           Total average loans – personal         22         37.0         34.3         32.2         27.7         25.2         29.9           Average loans and acceptances – business         23         44.9         43.2         41.2         41.0         41.9         41.8           Average debt securities classified as loans         24         3.8         4.0         4.0         4.2         4.8         4.3           Average deposits         24         3.8         - | Consumer instalment and other personal |    |      |      |      |     |     |     | Total average loans – personal         22         37.0         34.3         32.2         27.7         25.2         29.9           Average loans and acceptances – business         23         44.9         43.2         41.2         41.0         41.9         41.8           Average debt securities classified as loans         24         3.8         4.0         4.0         4.2         4.8         4.3           Average deposits | HELOC                          | 20 | 10.2 | 9.6  | 9.1  | 8.9  | 8.9  | 9.1  | Average loans and acceptances – business         23         44.9         43.2         41.2         41.0         41.9         41.8           Average debt securities classified as loans         24         3.8         4.0         4.0         4.2         4.8         4.3           Average deposits                                 | Other                                    | 21 | 12.8 | 12.0 | 11.6 | 7.6  | 5.8  | 9.3  | Average loans and acceptances – business       23       44.9       43.2       41.2       41.0       41.9       41.8         Average det securities classified as loans       24       3.8       4.0       4.0       4.2       4.8       4.3         Average deposits   | Total average loans – personal              | 22 | 37.0 | 34.3 | 32.2 | 27.7 | 25.2 | 29.9 | Average deposits         25         56.0         53.7         51.8         52.1         51.6         52.3           Personal         26         50.4         49.9         46.0         46.3         47.0           TD Ameritrade insured deposit accounts         27         60.8         56.7         48.1         46.3         49.3 | Average loans and acceptances – business | 23 | 44.9 | 43.2 | 41.2 | 41.0 | 41.9 | 41.8 | Personal         25         56.0         53.7         51.8         52.1         51.6         52.3           Business         26         50.4         49.9         46.0         46.3         47.0           TD Ameritrade insured deposit accounts         27         60.8         56.7         48.1         46.3         46.0         49.3 | Average debt securities classified as loans | 24 | 3.8  | 4.0  | 4.0  | 4.2  | 4.8  | 4.3  | Business         26         50.4         49.9         46.0         46.3         47.0           TD Ameritrade insured deposit accounts         27         60.8         56.7         48.1         46.3         46.0         49.3 | Average deposits |    |      |      |      |      |      |      | TD Ameritrade insured deposit accounts         27         60.8         56.7         48.1         46.3         46.0         49.3 | Personal                               | 25 | 56.0 | 53.7 | 51.8 | 52.1 | 51.6 | 52.3 |  | Business                                 | 26 | 50.4   | 49.9   | 46.0   | 46.0   | 46.3   | 47.0   | Margin on average earning assets (TEB) <sup>6</sup> 28 <b>3.61 %</b> 3.60 % 3.70 % 3.77 % 3.85 % 3.73 % | TD Ameritrade insured deposit accounts | 27 | 60.8 | 56.7 | 48.1 | 46.3   | 46.0 | 49.3   |   | Margin on average earning assets (TEB) 6       | 28 | 3.61 % | 3.60 % | 3.70 % | 3.77 % | 3.85 % | 3.73 % | Efficiency ratio – reported 29 <b>79.3 %</b> 67.0 % 62.7 % 60.7 % 60.1 % 62.7 % | Efficiency ratio – reported | 29 |        |        |        | 60.7 % |        | 62.7 % | Non-interest expenses – adjusted (\$ millions)         30         889         970         866         809         806         3,451 | Non-interest expenses – adjusted (\$ millions)  | 30 | 889   | 970   | 866   | 809   | 806   | 3,451 | Efficiency ratio – adjusted 31 <b>59.5 %</b> 66.3 % 58.3 % 58.5 % 57.5 % 60.2 %   | Efficiency ratio – adjusted                  | 31 | 59.5 % | 66.3 % | 58.3 % | 58.5 % | 57.5 % | 60.2 % | Number of U.S. retail stores as at period end <sup>7</sup> 32 <b>1,284</b> 1,281 1,283 1,285 1,280 1,281 | Number of U.S. retail stores as at period end 7 | 32 | 1,284 | 1,281 | 1,283 | 1,285 | 1,280 | 1,281 | Average number of full-time equivalent staff         33         25,092         25,387         25,033         23,447         22,882         24,193 | Average number of full-time
equivalent staff | 33 | 25,092 | 25,387 | 25,033 | 23,447 | 22,882 | 24,193 |
| Net income – adjusted  
   | 13  | \$ 352  | \$ 294 \$  | 334 \$     | 316 \$  | 326     | \$ 1,270 |           |  |  |  |  |      |  |  |  |       |  
   
   |                                       |    |         |            |         |         |      |         |   |  |  |  |  |  |  |  |  |   |  |  |  |  |  |  |  |  |   |   |  |  |  |  |  |  |  | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
  |                                   |    |        |          |       |       |    |       |  |   |  |  |  |  |  |  |  |   |                                   |    |        |          |       |       |      |       |  |  |  |  |  |  |  |  |  |   |                       |    |      |      |      |      |      |      |  |  |    |      |      |      |     |     |     |   |                                |    |      |      |      |      |      |      |   |  |    |      |      |      |      |      |      |  |   |    |      |      |      |      |      |      |   |  |    |      |      |      |      |      |      |  |   |    |      |      |      |      |      |      |  |                  |    |      |      |      |      |      |      |   |  |    |      |      |      |      |      |      |  |  |    |        |        |        |        |        |        |   |  |    |      |      |      |        |      |        |   |  |    |        |        |        |        |        |        |   |                             |    |        |        |        |        |        |        |   |   |    |       |       |       |       |       |       |   |  |    |        |        |        |        |        |        |  |   |    |       |       |       |       |       |       |   |  |    |  
     |        |        |        |        |        |
| Economic profit (loss) 34       15       (48)       (75)       (21)       (41)       (51)       (188)         Return on common equity – reported 3       16       3.9 %       7.2 %       7.4 %       7.4 %       7.2 %       7.3 %         Return on common equity – adjusted 3       17       7.9 %       7.2 %       8.5 %       7.9 %       7.8 %       7.8 %         Key Performance Indicators (8 billions, except as noted)       8       92 \$       90 \$       88       92 \$       90 \$       88       98       92 \$       90 \$       88       98       98 \$       92 \$       90 \$       88       98       98       92 \$       90 \$       88       98       98       92 \$       90 \$       88       98       98       92 \$       90 \$       88       98       98       98       91       11.5       11.1.5       11.5   
   |   |         |            | •···       |         |         |          | ·····     |  |  |  |  |      |  |  |  |       |  
   
   |                                       |    |         |            |         |         |      |         |   |  |  |  |  |  |  |  |  |   |  |  |  |  |  |  |  |  |   |   |  |  |  |  |  |  |  | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
  |                                   |    |        |          |       |       |    |       |  |   |  |  |  |  |  |  |  |   |                                   |    |        |          |       |       |      |       |  |  |  |  |  |  |  |  |  |   |                       |    |      |      |      |      |      |      |  |  |    |      |      |      |     |     |     |   |                                |    |      |      |      |      |      |      |   |  |    |      |      |      |      |      |      |  |   |    |      |      |      |      |      |      |   |  |    |      |      |      |      |      |      |  |   |    |      |      |      |      |      |      |  |                  |    |      |      |      |      |      |      |   |  |    |      |      |      |      |      |      |  |  |    |        |        |        |        |        |        |   |  |    |      |      |      |        |      |        |   |  |    |        |        |        |        |        |        |   |                             |    |        |        |        |        |        |        |   |   |    |       |       |       |       |       |       |   |  |    |        |        |        |        |        |        |  |   |    |       |       |       |       |       |       |   |  |    |  
     |        |        |        |        |        |
| Economic profit (loss) $\frac{3^4}{2}$ 15(48)(75)(21)(41)(51)(188)Retum on common equity - reported $^3$ 16 $3.9$ % $7.2$ % $7.4$ % $7.4$ % $7.2$ % $7.3$ %Retum on common equity - adjusted $^3$ 17 $7.9$ % $7.2$ % $7.4$ % $7.4$ % $7.2$ % $7.8$ %Key Performance Indicators (S billions, except as noted)Revighted assets $^5$ 18100\$ 98 \$ 92 \$ 90 \$ 8888Average loans - personalResidential mortgages100\$ 98 \$ 92 \$ 90 \$ 88Consumer instalment and other personalHELOC2010.29.69.18.98.99.112.812.011.67.65.22010.29.69.1012.812.011.67.65.22.111.211.210.29.69.12.21.2.81.2.01.1.2 <tr <td="" colspan="4">2.2<td>Average common equity (\$ billions) 3</td><td>14</td><td>\$ 17.7</td><td>\$ 16.3 \$</td><td>15.7 \$</td><td>16.3 \$</td><td>16.6</td><td>\$ 16.2</td></tr> <tr><td>Return on common equity - reported <sup>3</sup>       16       3.9 %       7.2 %       7.4 %       7.4 %       7.2 %       7.3 %         Return on common equity - adjusted <sup>3</sup>       17       7.9 %       7.2 %       8.5 %       7.9 %       7.8 %       7.8 %         Key Performance Indicators (\$ billions, except as noted)       8       100       98       92       90       \$       88       7.8 %         Reix-weighted assets <sup>5</sup>       18       100       98       92       90       \$       88       \$       98       92       90       \$       88       \$       98       92       90       \$       88       \$       98       92       90       \$       88       \$       98       92       90       \$       88       \$       98       92       90       \$       88       \$       98       92       90       \$       88       \$       98       98       92       90       \$       88       \$       98       92       90       \$       88       \$       98       93       71.1.5       11.2       10.5       11.5       11.5       11.5       11.5       11.5       11.5       11.5       11.5       11.5       11.5       &lt;</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></tr> <tr><td>Return on common equity - adjusted <sup>3</sup>       17       7.9 %       7.2 %       8.5 %       7.9 %       7.8 %       7.8 %         Key Performance Indicators (\$ billions, except as noted)       Risk-weighted assets <sup>5</sup>       18       100       \$ 98       92       \$ 90       \$ 88       \$ 98         Average loans - personal       100       \$ 98       92       \$ 90       \$ 88       \$ 98         Average loans - personal       12.7       11.5       11.2       10.5       11.5</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></tr> <tr><td>Key Performance Indicators (\$ billions, except as noted)           Risk-weighted assets <sup>5</sup>         18         100         98         92         90         88         \$         98           Residential mortgages         19         14.0         12.7         11.5         11.2         10.5         11.5           Consumer instalment and other personal         10.2         9.6         9.1         8.9         8.9         9.1           HELOC         20         10.2         9.6         9.1         8.9         8.9         9.3           Total average loans – personal         21         12.8         12.0         11.6         7.6         5.8         9.3           Total average loans – personal         22         37.0         34.3         32.2         27.7         25.2         28.9           Average loans and acceptances – business         23         44.9         43.2         41.2         41.0         41.9         41.8           Average debt securities classified as loans         24         3.8         4.0         4.0         4.2         4.8         4.3           Average deposits         7         56.0         53.7         51.8         52.1         51.6         52.3           Bu</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></tr> <tr><td>Risk-weighted assets 5       18       \$       100       \$       98       \$       92       \$       90       \$       88       \$       98         Average loans – personal<br/>Residential mortgages<br/>Consumer instalment and other personal<br/>HELOC       19       14.0       12.7       11.5       11.2       10.5       11.5       11.5         Other       20       10.2       9.6       9.1       8.9       8.9       9.1         Other       21       12.8       12.0       11.6       7.6       5.8       9.3         Total average loans – personal<br/>Average loans and acceptances – business       23       44.9       43.2       41.2       41.0       41.9       41.8         Average deposits<br/>Personal       24       3.8       4.0       4.0       4.2       4.8       4.3         Average deposits<br/>Business       26       56.0       53.7       51.8       52.1       51.6       52.3         Business       26       50.4       49.9       46.0       46.3       46.0       49.3         The Ameritrade insured deposit accounts       27       60.8       56.7       48.1       46.3       46.0       49.3</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></tr> <tr><td>Average loans – personal<br/>Residential mortgages<br/>Consumer instalment and other personal<br/>HELOC       19       14.0       12.7       11.5       11.2       10.5       11.5         Consumer instalment and other personal<br/>HELOC       20       10.2       9.6       9.1       8.9       9.1         Other       21       12.8       12.0       11.6       7.6       5.8       9.3         Total average loans – personal<br/>Average loans – personal       22       37.0       34.3       32.2       27.7       25.2       29.9         Average loans – business       23       44.9       43.2       41.0       41.9       41.8         Average dept securities classified as loans       24       3.8       4.0       4.0       4.2       4.8       4.3.8         Average deposits       7       75       51.8       52.1       51.6       52.3         Business       26       50.4       49.9       46.0       46.0       46.3       47.9         Dumentrade insured deposit accounts       27       60.8       56.7       48.1       46.0       46.3       47.9</td><td>Key Performance Indicators (\$ billions, except as noted)</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></tr> <tr><td>Residential mortgages       19       14.0       12.7       11.5       11.2       10.5       11.5         Consumer instalment and other personal       20       10.2       9.6       9.1       8.9       8.9       9.1         HELOC       20       10.2       9.6       9.1       8.9       8.9       9.1         Other       21       12.8       12.0       11.6       7.6       5.8       9.3         Total average loans – personal       22       37.0       34.3       32.2       27.7       25.2       29.9         Average loans and acceptances – business       23       44.9       43.2       41.0       41.9       41.8         Average debt securities classified as loans       24       3.8       4.0       4.0       4.2       4.8       4.3         Average deposits      </td><td>Risk-weighted assets <sup>5</sup></td><td>18</td><td>\$ 100</td><td>\$ 98 \$</td><td>92 \$</td><td>90 \$</td><td>88</td><td>\$ 98</td></tr> <tr><td>Consumer instalment and other personal       20       10.2       9.6       9.1       8.9       8.9       9.1         Other       21       12.8       12.0       11.6       7.6       5.8       9.3         Total average loans – personal       22       37.0       34.3       32.2       27.7       25.2       29.9         Average loans and acceptances – business       23       44.9       43.2       41.2       41.0       41.9       41.8         Average deposits       24       3.8       4.0       4.0       4.2       4.8       4.3         Average deposits       25       56.0       53.7       51.8       52.1       51.6       52.3         Business       26       50.4       49.9       46.0       46.3       47.0         TD Ameritrade insured deposit accounts       27       60.8       56.7       48.1       46.3       46.0       49.3</td><td>Average loans – personal</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></tr> <tr><td>HELOC       20       10.2       9.6       9.1       8.9       8.9       9.1         Other       21       12.8       12.0       11.6       7.6       5.8       9.3         Total average loans – personal       22       37.0       34.3       32.2       27.7       25.2       29.9         Average loans and acceptances – business       23       44.9       43.2       41.0       41.0       41.9       43.3         Average debt securities classified as loans       24       3.8       4.0       4.0       4.2       4.8       4.3         Average deposits       -       -       -       -       -       -       -         Personal       25       56.0       53.7       51.8       52.1       51.6       52.3         Business       26       50.4       49.9       46.0       46.0       46.3       47.0         To Ameritrade insured deposit accounts       27       60.8       56.7       48.1       46.3       46.0       49.3</td><td>Residential mortgages</td><td>19</td><td>14.0</td><td>12.7</td><td>11.5</td><td>11.2</td><td>10.5</td><td>11.5</td></tr> <tr><td>Other         21         12.8         12.0         11.6         7.6         5.8         9.3           Total average loans – personal         22         37.0        
34.3         32.2         27.7         25.2         29.9           Average loans and acceptances – business         23         44.9         43.2         41.2         41.0         41.9         41.8           Average debt securities classified as loans         24         3.8         4.0         4.0         4.2         4.8         4.3           Average deposits         24         3.8         -</td><td>Consumer instalment and other personal</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></tr> <tr><td>Total average loans – personal         22         37.0         34.3         32.2         27.7         25.2         29.9           Average loans and acceptances – business         23         44.9         43.2         41.2         41.0         41.9         41.8           Average debt securities classified as loans         24         3.8         4.0         4.0         4.2         4.8         4.3           Average deposits        </td><td>HELOC</td><td>20</td><td>10.2</td><td>9.6</td><td>9.1</td><td>8.9</td><td>8.9</td><td>9.1</td></tr> <tr><td>Average loans and acceptances – business         23         44.9         43.2         41.2         41.0         41.9         41.8           Average debt securities classified as loans         24         3.8         4.0         4.0         4.2         4.8         4.3           Average deposits        </td><td>Other</td><td>21</td><td>12.8</td><td>12.0</td><td>11.6</td><td>7.6</td><td>5.8</td><td>9.3</td></tr> <tr><td>Average loans and acceptances – business       23       44.9       43.2       41.2       41.0       41.9       41.8         Average det securities classified as loans       24       3.8       4.0       4.0       4.2       4.8       4.3         Average deposits      </td><td>Total average loans – personal</td><td>22</td><td>37.0</td><td>34.3</td><td>32.2</td><td>27.7</td><td>25.2</td><td>29.9</td></tr> <tr><td>Average deposits         25         56.0         53.7         51.8         52.1         51.6         52.3           Personal         26         50.4         49.9         46.0         46.3         47.0           TD Ameritrade insured deposit accounts         27         60.8         56.7         48.1         46.3         49.3</td><td>Average loans and acceptances – business</td><td>23</td><td>44.9</td><td>43.2</td><td>41.2</td><td>41.0</td><td>41.9</td><td>41.8</td></tr> <tr><td>Personal         25         56.0         53.7         51.8         52.1         51.6         52.3           Business         26         50.4         49.9         46.0         46.3         47.0           TD Ameritrade insured deposit accounts         27         60.8         56.7         48.1         46.3         46.0         49.3</td><td>Average debt securities classified as loans</td><td>24</td><td>3.8</td><td>4.0</td><td>4.0</td><td>4.2</td><td>4.8</td><td>4.3</td></tr> <tr><td>Business         26         50.4         49.9         46.0         46.3         47.0           TD Ameritrade insured deposit accounts         27         60.8         56.7         48.1         46.3         46.0         49.3</td><td>Average deposits</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></tr> <tr><td>TD Ameritrade insured deposit accounts         27         60.8         56.7         48.1         46.3         46.0         49.3</td><td>Personal</td><td>25</td><td>56.0</td><td>53.7</td><td>51.8</td><td>52.1</td><td>51.6</td><td>52.3</td></tr> <tr><td></td><td>Business</td><td>26</td><td>50.4</td><td>49.9</td><td>46.0</td><td>46.0</td><td>46.3</td><td>47.0</td></tr> <tr><td>Margin on average earning assets (TEB) <sup>6</sup> 28 <b>3.61 %</b> 3.60 % 3.70 % 3.77 % 3.85 % 3.73 %</td><td>TD Ameritrade insured deposit accounts</td><td>27</td><td>60.8</td><td>56.7</td><td>48.1</td><td>46.3</td><td>46.0</td><td>49.3</td></tr> <tr><td></td><td>Margin on average earning assets (TEB) 6</td><td>28</td><td>3.61 %</td><td>3.60 %</td><td>3.70 %</td><td>3.77 %</td><td>3.85 %</td><td>3.73 %</td></tr> <tr><td>Efficiency ratio – reported 29 <b>79.3 %</b> 67.0 % 62.7 % 60.7 % 60.1 % 62.7 %</td><td>Efficiency ratio – reported</td><td>29</td><td></td><td></td><td></td><td>60.7 %</td><td></td><td>62.7 %</td></tr> <tr><td>Non-interest expenses – adjusted (\$ millions)         30         889         970         866         809         806         3,451</td><td>Non-interest expenses – adjusted (\$ millions)</td><td>30</td><td>889</td><td>970</td><td>866</td><td>809</td><td>806</td><td>3,451</td></tr> <tr><td>Efficiency ratio – adjusted 31 <b>59.5 %</b> 66.3 % 58.3 % 58.5 % 57.5 % 60.2 %</td><td>Efficiency ratio – adjusted</td><td>31</td><td>59.5 %</td><td>66.3 %</td><td>58.3 %</td><td>58.5 %</td><td>57.5 %</td><td>60.2 %</td></tr> <tr><td>Number of U.S. retail stores as at period end <sup>7</sup> 32 <b>1,284</b> 1,281 1,283 1,285 1,280 1,281</td><td>Number of U.S. retail stores as at period end 7</td><td>32</td><td>1,284</td><td>1,281</td><td>1,283</td><td>1,285</td><td>1,280</td><td>1,281</td></tr> <tr><td>Average number of full-time equivalent staff         33         25,092         25,387         25,033         23,447         22,882         24,193</td><td>Average number of full-time equivalent staff</td><td>33</td><td>25,092</td><td>25,387</td><td>25,033</td><td>23,447</td><td>22,882</td><td>24,193</td></tr>   | Average common equity (\$ billions) 3                           | 14      | \$ 17.7    | \$ 16.3 \$ | 15.7 \$ | 16.3 \$ | 16.6     | \$ 16.2   | Return on common equity - reported <sup>3</sup> 16       3.9 %       7.2 %       7.4 %       7.4 %       7.2 %       7.3 %         Return on common equity - adjusted <sup>3</sup> 17       7.9 %       7.2 %       8.5 %       7.9 %       7.8 %       7.8 %         Key Performance Indicators (\$ billions, except as noted)       8       100       98       92       90       \$       88       7.8 %         Reix-weighted assets <sup>5</sup> 18       100       98       92       90       \$       88       \$       98       92       90       \$       88       \$       98       92       90       \$       88       \$       98       92       90       \$       88       \$       98       92       90       \$       88       \$       98       92       90       \$       88       \$       98       92       90       \$       88       \$       98       98       92       90       \$       88       \$       98       92       90       \$       88       \$       98       93       71.1.5       11.2       10.5       11.5       11.5       11.5       11.5       11.5       11.5       11.5       11.5       11.5       11.5       <                            |  |  |  |      |  |  |  |       | Return on common equity - adjusted <sup>3</sup> 17       7.9 %       7.2 %       8.5 %       7.9 %       7.8 %       7.8 %         Key Performance Indicators (\$ billions, except as noted)       Risk-weighted assets <sup>5</sup> 18       100       \$ 98       92       \$ 90       \$ 88       \$ 98         Average loans - personal       100       \$ 98       92       \$ 90       \$ 88       \$ 98         Average loans - personal       12.7       11.5       11.2       10.5       11.5       11.5       11.5       11.5       11.5       11.5       11.5       11.5       11.5       11.5       11.5       11.5       11.5       11.5       11.5       11.5     
 11.5         
  |                                       |    |         |            |         |         |      |         | Key Performance Indicators (\$ billions, except as noted)           Risk-weighted assets <sup>5</sup> 18         100         98         92         90         88         \$         98           Residential mortgages         19         14.0         12.7         11.5         11.2         10.5         11.5           Consumer instalment and other personal         10.2         9.6         9.1         8.9         8.9         9.1           HELOC         20         10.2         9.6         9.1         8.9         8.9         9.3           Total average loans – personal         21         12.8         12.0         11.6         7.6         5.8         9.3           Total average loans – personal         22         37.0         34.3         32.2         27.7         25.2         28.9           Average loans and acceptances – business         23         44.9         43.2         41.2         41.0         41.9         41.8           Average debt securities classified as loans         24         3.8         4.0         4.0         4.2         4.8         4.3           Average deposits         7         56.0         53.7         51.8         52.1         51.6         52.3           Bu |  |  |  |  |  |  |  |  | Risk-weighted assets 5       18       \$       100       \$       98       \$       92       \$       90       \$       88       \$       98         Average loans – personal<br>Residential mortgages<br>Consumer instalment and other personal<br>HELOC       19       14.0       12.7       11.5       11.2       10.5       11.5       11.5         Other       20       10.2       9.6       9.1       8.9       8.9       9.1         Other       21       12.8       12.0       11.6       7.6       5.8       9.3         Total average loans – personal<br>Average loans and acceptances – business       23       44.9       43.2       41.2       41.0       41.9       41.8         Average deposits<br>Personal       24       3.8       4.0       4.0       4.2       4.8       4.3         Average deposits<br>Business       26       56.0       53.7       51.8       52.1       51.6       52.3         Business       26       50.4       49.9       46.0       46.3       46.0       49.3         The Ameritrade insured deposit accounts       27       60.8       56.7       48.1       46.3       46.0       49.3  |  |  |  |  |  |  |  |  | Average loans – personal<br>Residential mortgages<br>Consumer instalment and other personal<br>HELOC       19       14.0       12.7       11.5       11.2       10.5       11.5         Consumer instalment and other personal<br>HELOC       20       10.2       9.6       9.1       8.9       9.1         Other       21       12.8       12.0       11.6       7.6       5.8       9.3         Total average loans – personal<br>Average loans – personal       22       37.0       34.3       32.2       27.7       25.2       29.9         Average loans – business       23       44.9       43.2       41.0       41.9       41.8         Average dept securities classified as loans       24       3.8       4.0       4.0       4.2       4.8       4.3.8         Average deposits       7       75       51.8       52.1       51.6       52.3         Business       26       50.4       49.9       46.0       46.0       46.3       47.9         Dumentrade insured deposit accounts       27       60.8       56.7       48.1       46.0       46.3       47.9  | Key Performance Indicators (\$ billions, except as noted) |  |  |  |  |  |  |  | Residential mortgages       19       14.0       12.7       11.5       11.2       10.5       11.5         Consumer instalment and other personal       20       10.2       9.6       9.1       8.9       8.9       9.1         HELOC       20       10.2       9.6       9.1       8.9       8.9       9.1         Other       21       12.8       12.0       11.6       7.6       5.8       9.3         Total average loans – personal       22       37.0       34.3       32.2       27.7       25.2       29.9         Average loans and acceptances – business       23       44.9       43.2       41.0       41.9       41.8         Average debt securities classified as loans       24       3.8       4.0       4.0       4.2       4.8       4.3         Average deposits   
   | Risk-weighted assets <sup>5</sup> | 18 | \$ 100 | \$ 98 \$ | 92 \$ | 90 \$ | 88 | \$ 98 | Consumer instalment and other personal       20       10.2       9.6       9.1       8.9       8.9       9.1         Other       21       12.8       12.0       11.6       7.6       5.8       9.3         Total average loans – personal       22       37.0       34.3       32.2       27.7       25.2       29.9         Average loans and acceptances – business       23       44.9       43.2       41.2       41.0       41.9       41.8         Average deposits       24       3.8       4.0       4.0       4.2       4.8       4.3         Average deposits       25       56.0       53.7       51.8       52.1       51.6       52.3         Business       26       50.4       49.9       46.0       46.3       47.0         TD Ameritrade insured deposit accounts       27       60.8       56.7       48.1       46.3       46.0       49.3  | Average loans – personal                                  |  |  |  |  |  |  |  | HELOC       20       10.2       9.6       9.1       8.9       8.9       9.1         Other       21       12.8       12.0       11.6       7.6       5.8       9.3         Total average loans – personal       22       37.0       34.3       32.2       27.7       25.2       29.9         Average loans and acceptances – business       23       44.9       43.2       41.0       41.0       41.9       43.3         Average debt securities classified as loans       24       3.8       4.0       4.0       4.2       4.8       4.3         Average deposits       -       -       -       -       -       -       -         Personal       25       56.0       53.7       51.8       52.1       51.6       52.3         Business       26       50.4       49.9       46.0       46.0       46.3       47.0         To Ameritrade insured deposit accounts       27       60.8       56.7       48.1       46.3       46.0       49.3 | Residential mortgages             | 19 | 14.0   | 12.7     | 11.5  | 11.2  | 10.5 | 11.5  | Other         21         12.8         12.0         11.6         7.6         5.8         9.3           Total average loans – personal         22         37.0         34.3         32.2         27.7         25.2         29.9           Average loans and acceptances – business         23         44.9         43.2         41.2         41.0         41.9         41.8           Average debt securities classified as loans         24         3.8         4.0         4.0         4.2         4.8         4.3           Average deposits         24         3.8         - | Consumer instalment and other personal |  |  |  |  |  |  |  | Total average loans – personal         22         37.0         34.3         32.2         27.7         25.2         29.9           Average loans and acceptances – business         23         44.9         43.2         41.2         41.0         41.9         41.8           Average debt securities classified as loans         24         3.8         4.0         4.0         4.2         4.8         4.3           Average deposits   | HELOC                 | 20 | 10.2 | 9.6  | 9.1  | 8.9  | 8.9  | 9.1  | Average loans and acceptances – business         23         44.9         43.2         41.2         41.0         41.9         41.8           Average debt securities classified as loans         24         3.8         4.0         4.0         4.2         4.8         4.3           Average deposits  | Other                                  | 21 | 12.8 | 12.0 | 11.6 | 7.6 | 5.8 | 9.3 | Average loans and acceptances – business       23       44.9       43.2       41.2       41.0       41.9       41.8         Average det securities classified as loans       24       3.8       4.0       4.0       4.2       4.8       4.3         Average deposits  | Total average loans – personal | 22 | 37.0 | 34.3 | 32.2 | 27.7 | 25.2 | 29.9 | Average deposits         25         56.0         53.7         51.8         52.1         51.6         52.3           Personal         26         50.4         49.9         46.0         46.3         47.0           TD Ameritrade insured deposit accounts         27         60.8         56.7         48.1         46.3         49.3 | Average loans and acceptances – business | 23 | 44.9 | 43.2 | 41.2 | 41.0 | 41.9 | 41.8 | Personal         25         56.0         53.7         51.8         52.1         51.6         52.3           Business         26         50.4         49.9         46.0         46.3         47.0           TD Ameritrade insured deposit accounts         27         60.8         56.7         48.1         46.3         46.0         49.3 | Average debt securities classified as loans | 24 | 3.8  | 4.0  | 4.0  | 4.2  | 4.8  | 4.3  | Business         26         50.4         49.9         46.0         46.3         47.0           TD Ameritrade insured deposit accounts         27         60.8         56.7         48.1         46.3         46.0         49.3  | Average deposits                         |    |      |      |      |      |      |      | TD Ameritrade insured deposit accounts         27         60.8         56.7         48.1         46.3         46.0         49.3  | Personal                                    | 25 | 56.0 | 53.7 | 51.8 | 52.1 | 51.6 | 52.3 |  | Business         | 26 | 50.4 | 49.9 | 46.0 | 46.0 | 46.3 | 47.0 | Margin on average earning assets (TEB) <sup>6</sup> 28 <b>3.61 %</b> 3.60 % 3.70 % 3.77 % 3.85 % 3.73 %                         | TD Ameritrade insured deposit accounts | 27 | 60.8 | 56.7 | 48.1 | 46.3 | 46.0 | 49.3 |  | Margin on average earning assets (TEB) 6 | 28 | 3.61 % | 3.60 % | 3.70 % | 3.77 % | 3.85 % | 3.73 % | Efficiency ratio – reported 29 <b>79.3 %</b> 67.0 % 62.7 % 60.7 % 60.1 % 62.7 %                         | Efficiency ratio – reported            | 29 |      |      |      | 60.7 % |      | 62.7 % | Non-interest expenses – adjusted (\$ millions)         30         889         970         866         809         806         3,451 | Non-interest expenses – adjusted (\$ millions) | 30 | 889    | 970    | 866    | 809    | 806    | 3,451  | Efficiency ratio – adjusted 31 <b>59.5 %</b> 66.3 % 58.3 % 58.5 % 57.5 % 60.2 % | Efficiency ratio – adjusted | 31 | 59.5 % | 66.3 % | 58.3 % | 58.5 % | 57.5 % | 60.2 % | Number of U.S. retail stores as at period end <sup>7</sup> 32 <b>1,284</b> 1,281 1,283 1,285 1,280 1,281                            | Number of U.S. retail stores as at period end 7 | 32 | 1,284 | 1,281 | 1,283 | 1,285 | 1,280 | 1,281 | Average number of full-time equivalent staff         33         25,092         25,387         25,033         23,447         22,882         24,193 | Average number of full-time equivalent staff | 33 | 25,092 | 25,387 | 25,033 | 23,447 | 22,882 | 24,193 |  |   |    |       |       |       |       |       |       |   |  |    | 
      |        |        |        |        |        |
| Average common equity (\$ billions) 3  
   | 14  | \$ 17.7 | \$ 16.3 \$ | 15.7 \$    | 16.3 \$ | 16.6    | \$ 16.2  |           |  |  |  |  |      |  |  |  |       |  
   
   |                                       |    |         |            |         |         |      |         |   |  |  |  |  |  |  |  |  |   |  |  |  |  |  |  |  |  |   |   |  |  |  |  |  |  |  | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
  |                                   |    |        |          |       |       |    |       |  |   |  |  |  |  |  |  |  |   |                                   |    |        |          |       |       |      |       |  |  |  |  |  |  |  |  |  |   |                       |    |      |      |      |      |      |      |  |  |    |      |      |      |     |     |     |   |                                |    |      |      |      |      |      |      |   |  |    |      |      |      |      |      |      |  |   |    |      |      |      |      |      |      |   |  |    |      |      |      |      |      |      |  |   |    |      |      |      |      |      |      |  |                  |    |      |      |      |      |      |      |   |  |    |      |      |      |      |      |      |  |  |    |        |        |        |        |        |        |   |  |    |      |      |      |        |      |        |   |  |    |        |        |        |        |        |        |   |                             |    |        |        |        |        |        |        |   |   |    |       |       |       |       |       |       |   |  |    |        |        |        |        |        |        |  |   |    |       |       |       |       |       |       |   |  |    |  
     |        |        |        |        |        |
| Return on common equity - reported <sup>3</sup> 16       3.9 %       7.2 %       7.4 %       7.4 %       7.2 %       7.3 %         Return on common equity - adjusted <sup>3</sup> 17       7.9 %       7.2 %       8.5 %       7.9 %       7.8 %       7.8 %         Key Performance Indicators (\$ billions, except as noted)       8       100       98       92       90       \$       88       7.8 %         Reix-weighted assets <sup>5</sup> 18       100       98       92       90       \$       88       \$       98       92       90       \$       88       \$       98       92       90       \$       88       \$       98       92       90       \$       88       \$       98       92       90       \$       88       \$       98       92       90       \$       88       \$       98       92       90       \$       88       \$       98       98       92       90       \$       88       \$       98       92       90       \$       88       \$       98       93       71.1.5       11.2       10.5       11.5       11.5       11.5       11.5       11.5       11.5       11.5       11.5       11.5       11.5       <  
   |   |         |            |            |         |         |          |           |  |  |  |  |      |  |  |  |       |  
   
   |                                       |    |         |            |         |         |      |         |   |  |  |  |  |  |  |  |  |   |  |  |  |  |  |  |  |  |   |   |  |  |  |  |  |  |  | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
  |                                   |    |        |          |       |       |    |       |  |   |  |  |  |  |  |  |  |   |                                   |    |        |          |       |       |      |       |  |  |  |  |  |  |  |  |  |   |                       |    |      |      |      |      |      |      |  |  |    |      |      |      |     |     |     |   |                                |    |      |      |      |      |      |      |   |  |    |      |      |      |      |      |      |  |   |    |      |      |      |      |      |      |   |  |    |      |      |      |      |      |      |  |   |    |      |      |      |      |      |      |  |                  |    |      |      |      |      |      |      |   |  |    |      |      |      |      |      |      |  |  |    |        |        |        |        |        |        |   |  |    |      |      |      |        |      |        |   |  |    |        |        |        |        |        |        |   |                             |    |        |        |        |        |        |        |   |   |    |       |       |       |       |       |       |   |  |    |        |        |        |        |        |        |  |   |    |       |       |       |       |       |       |   |  |    |  
     |        |        |        |        |        |
| Return on common equity - adjusted <sup>3</sup> 17       7.9 %       7.2 %       8.5 %       7.9 %       7.8 %       7.8 %         Key Performance Indicators (\$ billions, except as noted)       Risk-weighted assets <sup>5</sup> 18       100       \$ 98       92       \$ 90       \$ 88       \$ 98         Average loans - personal       100       \$ 98       92       \$ 90       \$ 88       \$ 98         Average loans - personal       12.7       11.5       11.2       10.5       11.5  
   |   |         |            |            |         |         |          |           |  |  |  |  |      |  |  |  |       |  
   
   |                                       |    |         |            |         |         |      |         |   |  |  |  |  |  |  |  |  |   |  |  |  |  |  |  |  |  |   |   |  |  |  |  |  |  |  | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
  |                                   |    |        |          |       |       |    |       |  |   |  |  |  |  |  |  |  |   |                                   |    |        |          |       |       |      |       |  |  |  |  |  |  |  |  |  |   |                       |    |      |      |      |      |      |      |  |  |    |      |      |      |     |     |     |   |                                |    |      |      |      |      |      |      |   |  |    |      |      |      |      |      |      |  |   |    |      |      |      |      |      |      |   |  |    |      |      |      |      |      |      |  |   |    |      |      |      |      |      |      |  |                  |    |      |      |      |      |      |      |   |  |    |      |      |      |      |      |      |  |  |    |        |        |        |        |        |        |   |  |    |      |      |      |        |      |        |   |  |    |        |        |        |        |        |        |   |                             |    |        |        |        |        |        |        |   |   |    |       |       |       |       |       |       |   |  |    |        |        |        |        |        |        |  |   |    |       |       |       |       |       |       |   |  |    |  
     |        |        |        |        |        |
| Key Performance Indicators (\$ billions, except as noted)           Risk-weighted assets <sup>5</sup> 18         100         98         92         90         88         \$         98           Residential mortgages         19         14.0         12.7         11.5         11.2         10.5         11.5           Consumer instalment and other personal         10.2         9.6         9.1         8.9         8.9         9.1           HELOC         20         10.2         9.6         9.1         8.9         8.9         9.3           Total average loans – personal         21         12.8         12.0         11.6         7.6         5.8         9.3           Total average loans – personal         22         37.0         34.3         32.2         27.7         25.2         28.9           Average loans and acceptances – business         23         44.9         43.2         41.2         41.0         41.9         41.8           Average debt securities classified as loans         24         3.8         4.0         4.0         4.2         4.8         4.3           Average deposits         7         56.0         53.7         51.8         52.1         51.6         52.3           Bu  
   |   |         |            |            |         |         |          |           |  |  |  |  |      |  |  |  |       |  
   
   |                                       |    |         |            |         |         |      |         |   |  |  |  |  |  |  |  |  |   |  |  |  |  |  |  |  |  |   |   |  |  |  |  |  |  |  | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
  |                                   |    |        |          |       |       |    |       |  |   |  |  |  |  |  |  |  |   |                                   |    |        |          |       |       |      |       |  |  |  |  |  |  |  |  |  |   |                       |    |      |      |      |      |      |      |  |  |    |      |      |      |     |     |     |   |                                |    |      |      |      |      |      |      |   |  |    |      |      |      |      |      |      |  |   |    |      |      |      |      |      |      |   |  |    |      |      |      |      |      |      |  |   |    |      |      |      |      |      |      |  |                  |    |      |      |      |      |      |      |   |  |    |      |      |      |      |      |      |  |  |    |        |        |        |        |        |        |   |  |    |      |      |      |        |      |        |   |  |    |        |        |        |        |        |        |   |                             |    |        |        |        |        |        |        |   |   |    |       |       |       |       |       |       |   |  |    |        |        |        |        |        |        |  |   |    |       |       |       |       |       |       |   |  |    |  
     |        |        |        |        |        |
| Risk-weighted assets 5       18       \$       100       \$       98       \$       92       \$       90       \$       88       \$       98         Average loans – personal<br>Residential mortgages<br>Consumer instalment and other personal<br>HELOC       19       14.0       12.7       11.5       11.2       10.5       11.5       11.5         Other       20       10.2       9.6       9.1       8.9       8.9       9.1         Other       21       12.8       12.0       11.6       7.6       5.8       9.3         Total average loans – personal<br>Average loans and acceptances – business       23       44.9       43.2       41.2       41.0       41.9       41.8         Average deposits<br>Personal       24       3.8       4.0       4.0       4.2       4.8       4.3         Average deposits<br>Business       26       56.0       53.7       51.8       52.1       51.6       52.3         Business       26       50.4       49.9       46.0       46.3       46.0       49.3         The Ameritrade insured deposit accounts       27       60.8       56.7       48.1       46.3       46.0       49.3   
   |   |         |            |            |         |         |          |           |  |  |  |  |      |  |  |  |       |  
   
   |                                       |    |         |            |         |         |      |         |   |  |  |  |  |  |  |  |  |   |  |  |  |  |  |  |  |  |   |   |  |  |  |  |  |  |  | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
  |                                   |    |        |          |       |       |    |       |  |   |  |  |  |  |  |  |  |   |                                   |    |        |          |       |       |      |       |  |  |  |  |  |  |  |  |  |   |                       |    |      |      |      |      |      |      |  |  |    |      |      |      |     |     |     |   |                                |    |      |      |      |      |      |      |   |  |    |      |      |      |      |      |      |  |   |    |      |      |      |      |      |      |   |  |    |      |      |      |      |      |      |  |   |    |      |      |      |      |      |      |  |                  |    |      |      |      |      |      |      |   |  |    |      |      |      |      |      |      |  |  |    |        |        |        |        |        |        |   |  |    |      |      |      |        |      |        |   |  |    |        |        |        |        |        |        |   |                             |    |        |        |        |        |        |        |   |   |    |       |       |       |       |       |       |   |  |    |        |        |        |        |        |        |  |   |    |       |       |       |       |       |       |   |  |    |  
     |        |        |        |        |        |
| Average loans – personal<br>Residential mortgages<br>Consumer instalment and other personal<br>HELOC       19       14.0       12.7       11.5       11.2       10.5       11.5         Consumer instalment and other personal<br>HELOC       20       10.2       9.6       9.1       8.9       9.1         Other       21       12.8       12.0       11.6       7.6       5.8       9.3         Total average loans – personal<br>Average loans – personal       22       37.0       34.3       32.2       27.7       25.2       29.9         Average loans – business       23       44.9       43.2       41.0       41.9       41.8         Average dept securities classified as loans       24       3.8       4.0       4.0       4.2       4.8       4.3.8         Average deposits       7       75       51.8       52.1       51.6       52.3         Business       26       50.4       49.9       46.0       46.0       46.3       47.9         Dumentrade insured deposit accounts       27       60.8       56.7       48.1       46.0       46.3       47.9   
   | Key Performance Indicators (\$ billions, except as noted)       |         |            |            |         |         |          |           |  |  |  |  |      |  |  |  |       |  
   
   |                                       |    |         |            |         |         |      |         |   |  |  |  |  |  |  |  |  |   |  |  |  |  |  |  |  |  |   |   |  |  |  |  |  |  |  | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
  |                                   |    |        |          |       |       |    |       |  |   |  |  |  |  |  |  |  |   |                                   |    |        |          |       |       |      |       |  |  |  |  |  |  |  |  |  |   |                       |    |      |      |      |      |      |      |  |  |    |      |      |      |     |     |     |   |                                |    |      |      |      |      |      |      |   |  |    |      |      |      |      |      |      |  |   |    |      |      |      |      |      |      |   |  |    |      |      |      |      |      |      |  |   |    |      |      |      |      |      |      |  |                  |    |      |      |      |      |      |      |   |  |    |      |      |      |      |      |      |  |  |    |        |        |        |        |        |        |   |  |    |      |      |      |        |      |        |   |  |    |        |        |        |        |        |        |   |                             |    |        |        |        |        |        |        |   |   |    |       |       |       |       |       |       |   |  |    |        |        |        |        |        |        |  |   |    |       |       |       |       |       |       |   |  |    |  
     |        |        |        |        |        |
| Residential mortgages       19       14.0       12.7       11.5       11.2       10.5       11.5         Consumer instalment and other personal       20       10.2       9.6       9.1       8.9       8.9       9.1         HELOC       20       10.2       9.6       9.1       8.9       8.9       9.1         Other       21       12.8       12.0       11.6       7.6       5.8       9.3         Total average loans – personal       22       37.0       34.3       32.2       27.7       25.2       29.9         Average loans and acceptances – business       23       44.9       43.2       41.0       41.9       41.8         Average debt securities classified as loans       24       3.8       4.0       4.0       4.2       4.8       4.3         Average deposits   
   | Risk-weighted assets <sup>5</sup>                               | 18      | \$ 100     | \$ 98 \$   | 92 \$   | 90 \$   | 88       | \$ 98     |  |  |  |  |      |  |  |  |       |  
   
   |                                       |    |         |            |         |         |      |         |   |  |  |  |  |  |  |  |  |   |  |  |  |  |  |  |  |  |   |   |  |  |  |  |  |  |  | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
  |                                   |    |        |          |       |       |    |       |  |   |  |  |  |  |  |  |  |   |                                   |    |        |          |       |       |      |       |  |  |  |  |  |  |  |  |  |   |                       |    |      |      |      |      |      |      |  |  |    |      |      |      |     |     |     |   |                                |    |      |      |      |      |      |      |   |  |    |      |      |      |      |      |      |  |   |    |      |      |      |      |      |      |   |  |    |      |      |      |      |      |      |  |   |    |      |      |      |      |      |      |  |                  |    |      |      |      |      |      |      |   |  |    |      |      |      |      |      |      |  |  |    |        |        |        |        |        |        |   |  |    |      |      |      |        |      |        |   |  |    |        |        |        |        |        |        |   |                             |    |        |        |        |        |        |        |   |   |    |       |       |       |       |       |       |   |  |    |        |        |        |        |        |        |  |   |    |       |       |       |       |       |       |   |  |    |  
     |        |        |        |        |        |
| Consumer instalment and other personal       20       10.2       9.6       9.1       8.9       8.9       9.1         Other       21       12.8       12.0       11.6       7.6       5.8       9.3         Total average loans – personal       22       37.0       34.3       32.2       27.7       25.2       29.9         Average loans and acceptances – business       23       44.9       43.2       41.2       41.0       41.9       41.8         Average deposits       24       3.8       4.0       4.0       4.2       4.8       4.3         Average deposits       25       56.0       53.7       51.8       52.1       51.6       52.3         Business       26       50.4       49.9       46.0       46.3       47.0         TD Ameritrade insured deposit accounts       27       60.8       56.7       48.1       46.3       46.0       49.3  
   | Average loans – personal  |         |            |            |         |         |          |           |  |  |  |  |      |  |  |  |       |  
   
   |                                       |    |         |            |         |         |      |         |   |  |  |  |  |  |  |  |  |   |  |  |  |  |  |  |  |  |   |   |  |  |  |  |  |  |  | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
  |                                   |    |        |          |       |       |    |       |  |   |  |  |  |  |  |  |  |   |                                   |    |        |          |       |       |      |       |  |  |  |  |  |  |  |  |  |   |                       |    |      |      |      |      |      |      |  |  |    |      |      |      |     |     |     |   |                                |    |      |      |      |      |      |      |   |  |    |      |      |      |      |      |      |  |   |    |      |      |      |      |      |      |   |  |    |      |      |      |      |      |      |  |   |    |      |      |      |      |      |      |  |                  |    |      |      |      |      |      |      |   |  |    |      |      |      |      |      |      |  |  |    |        |        |        |        |        |        |   |  |    |      |      |      |        |      |        |   |  |    |        |        |        |        |        |        |   |                             |    |        |        |        |        |        |        |   |   |    |       |       |       |       |       |       |   |  |    |        |        |        |        |        |        |  |   |    |       |       |       |       |       |       |   |  |    |  
     |        |        |        |        |        |
| HELOC       20       10.2       9.6       9.1       8.9       8.9       9.1         Other       21       12.8       12.0       11.6       7.6       5.8       9.3         Total average loans – personal       22       37.0       34.3       32.2       27.7       25.2       29.9         Average loans and acceptances – business       23       44.9       43.2       41.0       41.0       41.9       43.3         Average debt securities classified as loans       24       3.8       4.0       4.0       4.2       4.8       4.3         Average deposits       -       -       -       -       -       -       -         Personal       25       56.0       53.7       51.8       52.1       51.6       52.3         Business       26       50.4       49.9       46.0       46.0       46.3       47.0         To Ameritrade insured deposit accounts       27       60.8       56.7       48.1       46.3       46.0       49.3  
   | Residential mortgages   | 19      | 14.0       | 12.7       | 11.5    | 11.2    | 10.5     | 11.5      |  |  |  |  |      |  |  |  |       |  
   
   |                                       |    |         |            |         |         |      |         |   |  |  |  |  |  |  |  |  |   |  |  |  |  |  |  |  |  |   |   |  |  |  |  |  |  |  | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
  |                                   |    |        |          |       |       |    |       |  |   |  |  |  |  |  |  |  |   |                                   |    |        |          |       |       |      |       |  |  |  |  |  |  |  |  |  |   |                       |    |      |      |      |      |      |      |  |  |    |      |      |      |     |     |     |   |                                |    |      |      |      |      |      |      |   |  |    |      |      |      |      |      |      |  |   |    |      |      |      |      |      |      |   |  |    |      |      |      |      |      |      |  |   |    |      |      |      |      |      |      |  |                  |    |      |      |      |      |      |      |   |  |    |      |      |      |      |      |      |  |  |    |        |        |        |        |        |        |   |  |    |      |      |      |        |      |        |   |  |    |        |        |        |        |        |        |   |                             |    |        |        |        |        |        |        |   |   |    |       |       |       |       |       |       |   |  |    |        |        |        |        |        |        |  |   |    |       |       |       |       |       |       |   |  |    |  
     |        |        |        |        |        |
| Other         21         12.8         12.0         11.6         7.6         5.8         9.3           Total average loans – personal         22         37.0         34.3         32.2         27.7         25.2         29.9           Average loans and acceptances – business         23         44.9         43.2         41.2         41.0         41.9         41.8           Average debt securities classified as loans         24         3.8         4.0         4.0         4.2         4.8         4.3           Average deposits         24         3.8         -   
   | Consumer instalment and other personal                          |         |            |            |         |         |          |           |  |  |  |  |      |  |  |  |       |  
   
   |                                       |    |         |            |         |         |      |         |   |  |  |  |  |  |  |  |  |   |  |  |  |  |  |  |  |  |   |   |  |  |  |  |  |  |  | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
  |                                   |    |        |          |       |       |    |       |  |   |  |  |  |  |  |  |  |   |                                   |    |        |          |       |       |      |       |  |  |  |  |  |  |  |  |  |   |                       |    |      |      |      |      |      |      |  |  |    |      |      |      |     |     |     |   |                                |    |      |      |      |      |      |      |   |  |    |      |      |      |      |      |      |  |   |    |      |      |      |      |      |      |   |  |    |      |      |      |      |      |      |  |   |    |      |      |      |      |      |      |  |                  |    |      |      |      |      |      |      |   |  |    |      |      |      |      |      |      |  |  |    |        |        |        |        |        |        |   |  |    |      |      |      |        |      |        |   |  |    |        |        |        |        |        |        |   |                             |    |        |        |        |        |        |        |   |   |    |       |       |       |       |       |       |   |  |    |        |        |        |        |        |        |  |   |    |       |       |       |       |       |       |   |  |    |  
     |        |        |        |        |        |
| Total average loans – personal         22         37.0         34.3         32.2         27.7         25.2         29.9           Average loans and acceptances – business         23         44.9         43.2         41.2         41.0         41.9         41.8           Average debt securities classified as loans         24         3.8         4.0         4.0         4.2         4.8         4.3           Average deposits  
   | HELOC   | 20      | 10.2       | 9.6        | 9.1     | 8.9     | 8.9      | 9.1       |  |  |  |  |      |  |  |  |       |  
   
   |                                       |    |         |            |         |         |      |         |   |  |  |  |  |  |  |  |  |   |  |  |  |  |  |  |  |  |   |   |  |  |  |  |  |  |  | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
  |                                   |    |        |          |       |       |    |       |  |   |  |  |  |  |  |  |  |   |                                   |    |        |          |       |       |      |       |  |  |  |  |  |  |  |  |  |   |                       |    |      |      |      |      |      |      |  |  |    |      |      |      |     |     |     |   |                                |    |      |      |      |      |      |      |   |  |    |      |      |      |      |      |      |  |   |    |      |      |      |      |      |      |   |  |    |      |      |      |      |      |      |  |   |    |      |      |      |      |      |      |  |                  |    |      |      |      |      |      |      |   |  |    |      |      |      |      |      |      |  |  |    |        |        |        |        |        |        |   |  |    |      |      |      |        |      |        |   |  |    |        |        |        |        |        |        |   |                             |    |        |        |        |        |        |        |   |   |    |       |       |       |       |       |       |   |  |    |        |        |        |        |        |        |  |   |    |       |       |       |       |       |       |   |  |    |  
     |        |        |        |        |        |
| Average loans and acceptances – business         23         44.9         43.2         41.2         41.0         41.9         41.8           Average debt securities classified as loans         24         3.8         4.0         4.0         4.2         4.8         4.3           Average deposits  
   | Other   | 21      | 12.8       | 12.0       | 11.6    | 7.6     | 5.8      | 9.3       |  |  |  |  |      |  |  |  |       |  
   
   |                                       |    |         |            |         |         |      |         |   |  |  |  |  |  |  |  |  |   |  |  |  |  |  |  |  |  |   |   |  |  |  |  |  |  |  | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
  |                                   |    |        |          |       |       |    |       |  |   |  |  |  |  |  |  |  |   |                                   |    |        |          |       |       |      |       |  |  |  |  |  |  |  |  |  |   |                       |    |      |      |      |      |      |      |  |  |    |      |      |      |     |     |     |   |                                |    |      |      |      |      |      |      |   |  |    |      |      |      |      |      |      |  |   |    |      |      |      |      |      |      |   |  |    |      |      |      |      |      |      |  |   |    |      |      |      |      |      |      |  |                  |    |      |      |      |      |      |      |   |  |    |      |      |      |      |      |      |  |  |    |        |        |        |        |        |        |   |  |    |      |      |      |        |      |        |   |  |    |        |        |        |        |        |        |   |                             |    |        |        |        |        |        |        |   |   |    |       |       |       |       |       |       |   |  |    |        |        |        |        |        |        |  |   |    |       |       |       |       |       |       |   |  |    |  
     |        |        |        |        |        |
| Average loans and acceptances – business       23       44.9       43.2       41.2       41.0       41.9       41.8         Average det securities classified as loans       24       3.8       4.0       4.0       4.2       4.8       4.3         Average deposits   
   | Total average loans – personal                                  | 22      | 37.0       | 34.3       | 32.2    | 27.7    | 25.2     | 29.9      |  |  |  |  |      |  |  |  |       |  
   
   |                                       |    |         |            |         |         |      |         |   |  |  |  |  |  |  |  |  |   |  |  |  |  |  |  |  |  |   |   |  |  |  |  |  |  |  | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
  |                                   |    |        |          |       |       |    |       |  |   |  |  |  |  |  |  |  |   |                                   |    |        |          |       |       |      |       |  |  |  |  |  |  |  |  |  |   |                       |    |      |      |      |      |      |      |  |  |    |      |      |      |     |     |     |   |                                |    |      |      |      |      |      |      |   |  |    |      |      |      |      |      |      |  |   |    |      |      |      |      |      |      |   |  |    |      |      |      |      |      |      |  |   |    |      |      |      |      |      |      |  |                  |    |      |      |      |      |      |      |   |  |    |      |      |      |      |      |      |  |  |    |        |        |        |        |        |        |   |  |    |      |      |      |        |      |        |   |  |    |        |        |        |        |        |        |   |                             |    |        |        |        |        |        |        |   |   |    |       |       |       |       |       |       |   |  |    |        |        |        |        |        |        |  |   |    |       |       |       |       |       |       |   |  |    |  
     |        |        |        |        |        |
| Average deposits         25         56.0         53.7         51.8         52.1         51.6         52.3           Personal         26         50.4         49.9         46.0         46.3         47.0           TD Ameritrade insured deposit accounts         27         60.8         56.7         48.1         46.3         49.3  
   | Average loans and acceptances – business                        | 23      | 44.9       | 43.2       | 41.2    | 41.0    | 41.9     | 41.8      |  |  |  |  |      |  |  |  |       |  
   
   |                                       |    |         |            |         |         |      |         |   |  |  |  |  |  |  |  |  |   |  |  |  |  |  |  |  |  |   |   |  |  |  |  |  |  |  | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
  |                                   |    |        |          |       |       |    |       |  |   |  |  |  |  |  |  |  |   |                                   |    |        |          |       |       |      |       |  |  |  |  |  |  |  |  |  |   |                       |    |      |      |      |      |      |      |  |  |    |      |      |      |     |     |     |   |                                |    |      |      |      |      |      |      |   |  |    |      |      |      |      |      |      |  |   |    |      |      |      |      |      |      |   |  |    |      |      |      |      |      |      |  |   |    |      |      |      |      |      |      |  |                  |    |      |      |      |      |      |      |   |  |    |      |      |      |      |      |      |  |  |    |        |        |        |        |        |        |   |  |    |      |      |      |        |      |        |   |  |    |        |        |        |        |        |        |   |                             |    |        |        |        |        |        |        |   |   |    |       |       |       |       |       |       |   |  |    |        |        |        |        |        |        |  |   |    |       |       |       |       |       |       |   |  |    |  
     |        |        |        |        |        |
| Personal         25         56.0         53.7         51.8         52.1         51.6         52.3           Business         26         50.4         49.9         46.0         46.3         47.0           TD Ameritrade insured deposit accounts         27         60.8         56.7         48.1         46.3         46.0         49.3   
   | Average debt securities classified as loans                     | 24      | 3.8        | 4.0        | 4.0     | 4.2     | 4.8      | 4.3       |  |  |  |  |      |  |  |  |       |  
   
   |                                       |    |         |            |         |         |      |         |   |  |  |  |  |  |  |  |  |   |  |  |  |  |  |  |  |  |   |   |  |  |  |  |  |  |  | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
  |                                   |    |        |          |       |       |    |       |  |   |  |  |  |  |  |  |  |   |                                   |    |        |          |       |       |      |       |  |  |  |  |  |  |  |  |  |   |                       |    |      |      |      |      |      |      |  |  |    |      |      |      |     |     |     |   |                                |    |      |      |      |      |      |      |   |  |    |      |      |      |      |      |      |  |   |    |      |      |      |      |      |      |   |  |    |      |      |      |      |      |      |  |   |    |      |      |      |      |      |      |  |                  |    |      |      |      |      |      |      |   |  |    |      |      |      |      |      |      |  |  |    |        |        |        |        |        |        |   |  |    |      |      |      |        |      |        |   |  |    |        |        |        |        |        |        |   |                             |    |        |        |        |        |        |        |   |   |    |       |       |       |       |       |       |   |  |    |        |        |        |        |        |        |  |   |    |       |       |       |       |       |       |   |  |    |  
     |        |        |        |        |        |
| Business         26         50.4         49.9         46.0         46.3         47.0           TD Ameritrade insured deposit accounts         27         60.8         56.7         48.1         46.3         46.0         49.3   
   | Average deposits  |         |            |            |         |         |          |           |  |  |  |  |      |  |  |  |       |  
   
   |                                       |    |         |            |         |         |      |         |   |  |  |  |  |  |  |  |  |   |  |  |  |  |  |  |  |  |   |   |  |  |  |  |  |  |  | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
  |                                   |    |        |          |       |       |    |       |  |   |  |  |  |  |  |  |  |   |                                   |    |        |          |       |       |      |       |  |  |  |  |  |  |  |  |  |   |                       |    |      |      |      |      |      |      |  |  |    |      |      |      |     |     |     |   |                                |    |      |      |      |      |      |      |   |  |    |      |      |      |      |      |      |  |   |    |      |      |      |      |      |      |   |  |    |      |      |      |      |      |      |  |   |    |      |      |      |      |      |      |  |                  |    |      |      |      |      |      |      |   |  |    |      |      |      |      |      |      |  |  |    |        |        |        |        |        |        |   |  |    |      |      |      |        |      |        |   |  |    |        |        |        |        |        |        |   |                             |    |        |        |        |        |        |        |   |   |    |       |       |       |       |       |       |   |  |    |        |        |        |        |        |        |  |   |    |       |       |       |       |       |       |   |  |    |  
     |        |        |        |        |        |
| TD Ameritrade insured deposit accounts         27         60.8         56.7         48.1         46.3         46.0         49.3  
   | Personal  | 25      | 56.0       | 53.7       | 51.8    | 52.1    | 51.6     | 52.3      |  |  |  |  |      |  |  |  |       |  
   
   |                                       |    |         |            |         |         |      |         |   |  |  |  |  |  |  |  |  |   |  |  |  |  |  |  |  |  |   |   |  |  |  |  |  |  |  | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
  |                                   |    |        |          |       |       |    |       |  |   |  |  |  |  |  |  |  |   |                                   |    |        |          |       |       |      |       |  |  |  |  |  |  |  |  |  |   |                       |    |      |      |      |      |      |      |  |  |    |      |      |      |     |     |     |   |                                |    |      |      |      |      |      |      |   |  |    |      |      |      |      |      |      |  |   |    |      |      |      |      |      |      |   |  |    |      |      |      |      |      |      |  |   |    |      |      |      |      |      |      |  |                  |    |      |      |      |      |      |      |   |  |    |      |      |      |      |      |      |  |  |    |        |        |        |        |        |        |   |  |    |      |      |      |        |      |        |   |  |    |        |        |        |        |        |        |   |                             |    |        |        |        |        |        |        |   |   |    |       |       |       |       |       |       |   |  |    |        |        |        |        |        |        |  |   |    |       |       |       |       |       |       |   |  |    |  
     |        |        |        |        |        |
|  
   | Business  | 26      | 50.4       | 49.9       | 46.0    | 46.0    | 46.3     | 47.0      |  |  |  |  |      |  |  |  |       |  
   
   |                                       |    |         |            |         |         |      |         |   |  |  |  |  |  |  |  |  |   |  |  |  |  |  |  |  |  |   |   |  |  |  |  |  |  |  | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
  |                                   |    |        |          |       |       |    |       |  |   |  |  |  |  |  |  |  |   |                                   |    |        |          |       |       |      |       |  |  |  |  |  |  |  |  |  |   |                       |    |      |      |      |      |      |      |  |  |    |      |      |      |     |     |     |   |                                |    |      |      |      |      |      |      |   |  |    |      |      |      |      |      |      |  |   |    |      |      |      |      |      |      |   |  |    |      |      |      |      |      |      |  |   |    |      |      |      |      |      |      |  |                  |    |      |      |      |      |      |      |   |  |    |      |      |      |      |      |      |  |  |    |        |        |        |        |        |        |   |  |    |      |      |      |        |      |        |   |  |    |        |        |        |        |        |        |   |                             |    |        |        |        |        |        |        |   |   |    |       |       |       |       |       |       |   |  |    |        |        |        |        |        |        |  |   |    |       |       |       |       |       |       |   |  |    |  
     |        |        |        |        |        |
| Margin on average earning assets (TEB) <sup>6</sup> 28 <b>3.61 %</b> 3.60 % 3.70 % 3.77 % 3.85 % 3.73 %  
   | TD Ameritrade insured deposit accounts                          | 27      | 60.8       | 56.7       | 48.1    | 46.3    | 46.0     | 49.3      |  |  |  |  |      |  |  |  |       |  
   
   |                                       |    |         |            |         |         |      |         |   |  |  |  |  |  |  |  |  |   |  |  |  |  |  |  |  |  |   |   |  |  |  |  |  |  |  | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
  |                                   |    |        |          |       |       |    |       |  |   |  |  |  |  |  |  |  |   |                                   |    |        |          |       |       |      |       |  |  |  |  |  |  |  |  |  |   |                       |    |      |      |      |      |      |      |  |  |    |      |      |      |     |     |     |   |                                |    |      |      |      |      |      |      |   |  |    |      |      |      |      |      |      |  |   |    |      |      |      |      |      |      |   |  |    |      |      |      |      |      |      |  |   |    |      |      |      |      |      |      |  |                  |    |      |      |      |      |      |      |   |  |    |      |      |      |      |      |      |  |  |    |        |        |        |        |        |        |   |  |    |      |      |      |        |      |        |   |  |    |        |        |        |        |        |        |   |                             |    |        |        |        |        |        |        |   |   |    |       |       |       |       |       |       |   |  |    |        |        |        |        |        |        |  |   |    |       |       |       |       |       |       |   |  |    |  
     |        |        |        |        |        |
|  
   | Margin on average earning assets (TEB) 6                        | 28      | 3.61 %     | 3.60 %     | 3.70 %  | 3.77 %  | 3.85 %   | 3.73 %    |  |  |  |  |      |  |  |  |       |  
   
   |                                       |    |         |            |         |         |      |         |   |  |  |  |  |  |  |  |  |   |  |  |  |  |  |  |  |  |   |   |  |  |  |  |  |  |  | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
  |                                   |    |        |          |       |       |    |       |  |   |  |  |  |  |  |  |  |   |                                   |    |        |          |       |       |      |       |  |  |  |  |  |  |  |  |  |   |                       |    |      |      |      |      |      |      |  |  |    |      |      |      |     |     |     |   |                                |    |      |      |      |      |      |      |   |  |    |      |      |      |      |      |      |  |   |    |      |      |      |      |      |      |   |  |    |      |      |      |      |      |      |  |   |    |      |      |      |      |      |      |  |                  |    |      |      |      |      |      |      |   |  |    |      |      |      |      |      |      |  |  |    |        |        |        |        |        |        |   |  |    |      |      |      |        |      |        |   |  |    |        |        |        |        |        |        |   |                             |    |        |        |        |        |        |        |   |   |    |       |       |       |       |       |       |   |  |    |        |        |        |        |        |        |  |   |    |       |       |       |       |       |       |   |  |    |  
     |        |        |        |        |        |
| Efficiency ratio – reported 29 <b>79.3 %</b> 67.0 % 62.7 % 60.7 % 60.1 % 62.7 %  
   | Efficiency ratio – reported                                     | 29      |            |            |         | 60.7 %  |          | 62.7 %    |  |  |  |  |      |  |  |  |       |  
   
   |                                       |    |         |            |         |         |      |         |   |  |  |  |  |  |  |  |  |   |  |  |  |  |  |  |  |  |   |   |  |  |  |  |  |  |  | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
  |                                   |    |        |          |       |       |    |       |  |   |  |  |  |  |  |  |  |   |                                   |    |        |          |       |       |      |       |  |  |  |  |  |  |  |  |  |   |                       |    |      |      |      |      |      |      |  |  |    |      |      |      |     |     |     |   |                                |    |      |      |      |      |      |      |   |  |    |      |      |      |      |      |      |  |   |    |      |      |      |      |      |      |   |  |    |      |      |      |      |      |      |  |   |    |      |      |      |      |      |      |  |                  |    |      |      |      |      |      |      |   |  |    |      |      |      |      |      |      |  |  |    |        |        |        |        |        |        |   |  |    |      |      |      |        |      |        |   |  |    |        |        |        |        |        |        |   |                             |    |        |        |        |        |        |        |   |   |    |       |       |       |       |       |       |   |  |    |        |        |        |        |        |        |  |   |    |       |       |       |       |       |       |   |  |    |  
     |        |        |        |        |        |
| Non-interest expenses – adjusted (\$ millions)         30         889         970         866         809         806         3,451  
   | Non-interest expenses – adjusted (\$ millions)                  | 30      | 889        | 970        | 866     | 809     | 806      | 3,451     |  |  |  |  |      |  |  |  |       |  
   
   |                                       |    |         |            |         |         |      |         |   |  |  |  |  |  |  |  |  |   |  |  |  |  |  |  |  |  |   |   |  |  |  |  |  |  |  | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
  |                                   |    |        |          |       |       |    |       |  |   |  |  |  |  |  |  |  |   |                                   |    |        |          |       |       |      |       |  |  |  |  |  |  |  |  |  |   |                       |    |      |      |      |      |      |      |  |  |    |      |      |      |     |     |     |   |                                |    |      |      |      |      |      |      |   |  |    |      |      |      |      |      |      |  |   |    |      |      |      |      |      |      |   |  |    |      |      |      |      |      |      |  |   |    |      |      |      |      |      |      |  |                  |    |      |      |      |      |      |      |   |  |    |      |      |      |      |      |      |  |  |    |        |        |        |        |        |        |   |  |    |      |      |      |        |      |        |   |  |    |        |        |        |        |        |        |   |                             |    |        |        |        |        |        |        |   |   |    |       |       |       |       |       |       |   |  |    |        |        |        |        |        |        |  |   |    |       |       |       |       |       |       |   |  |    |  
     |        |        |        |        |        |
| Efficiency ratio – adjusted 31 <b>59.5 %</b> 66.3 % 58.3 % 58.5 % 57.5 % 60.2 %  
   | Efficiency ratio – adjusted                                     | 31      | 59.5 %     | 66.3 %     | 58.3 %  | 58.5 %  | 57.5 %   | 60.2 %    |  |  |  |  |      |  |  |  |       |  
   
   |                                       |    |         |            |         |         |      |         |   |  |  |  |  |  |  |  |  |   |  |  |  |  |  |  |  |  |   |   |  |  |  |  |  |  |  | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
  |                                   |    |        |          |       |       |    |       |  |   |  |  |  |  |  |  |  |   |                                   |    |        |          |       |       |      |       |  |  |  |  |  |  |  |  |  |   |                       |    |      |      |      |      |      |      |  |  |    |      |      |      |     |     |     |   |                                |    |      |      |      |      |      |      |   |  |    |      |      |      |      |      |      |  |   |    |      |      |      |      |      |      |   |  |    |      |      |      |      |      |      |  |   |    |      |      |      |      |      |      |  |                  |    |      |      |      |      |      |      |   |  |    |      |      |      |      |      |      |  |  |    |        |        |        |        |        |        |   |  |    |      |      |      |        |      |        |   |  |    |        |        |        |        |        |        |   |                             |    |        |        |        |        |        |        |   |   |    |       |       |       |       |       |       |   |  |    |        |        |        |        |        |        |  |   |    |       |       |       |       |       |       |   |  |    |  
     |        |        |        |        |        |
| Number of U.S. retail stores as at period end <sup>7</sup> 32 <b>1,284</b> 1,281 1,283 1,285 1,280 1,281   
   | Number of U.S. retail stores as at period end 7                 | 32      | 1,284      | 1,281      | 1,283   | 1,285   | 1,280    | 1,281     |  |  |  |  |      |  |  |  |       |  
   
   |                                       |    |         |            |         |         |      |         |   |  |  |  |  |  |  |  |  |   |  |  |  |  |  |  |  |  |   |   |  |  |  |  |  |  |  | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
  |                                   |    |        |          |       |       |    |       |  |   |  |  |  |  |  |  |  |   |                                   |    |        |          |       |       |      |       |  |  |  |  |  |  |  |  |  |   |                       |    |      |      |      |      |      |      |  |  |    |      |      |      |     |     |     |   |                                |    |      |      |      |      |      |      |   |  |    |      |      |      |      |      |      |  |   |    |      |      |      |      |      |      |   |  |    |      |      |      |      |      |      |  |   |    |      |      |      |      |      |      |  |                  |    |      |      |      |      |      |      |   |  |    |      |      |      |      |      |      |  |  |    |        |        |        |        |        |        |   |  |    |      |      |      |        |      |        |   |  |    |        |        |        |        |        |        |   |                             |    |        |        |        |        |        |        |   |   |    |       |       |       |       |       |       |   |  |    |        |        |        |        |        |        |  |   |    |       |       |       |       |       |       |   |  |    |  
     |        |        |        |        |        |
| Average number of full-time equivalent staff         33         25,092         25,387         25,033         23,447         22,882         24,193  
   | Average number of full-time equivalent staff                    | 33      | 25,092     | 25,387     | 25,033  | 23,447  | 22,882   | 24,193    |  |  |  |  |      |  |  |  |       |  
   
   |                                       |    |         |            |         |         |      |         |   |  |  |  |  |  |  |  |  |   |  |  |  |  |  |  |  |  |   |   |  |  |  |  |  |  |  | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
  |                                   |    |        |          |       |       |    |       |  |   |  |  |  |  |  |  |  |   |                                   |    |        |          |       |       |      |       |  |  |  |  |  |  |  |  |  |   |                       |    |      |      |      |      |      |      |  |  |    |      |      |      |     |     |     |   |                                |    |      |      |      |      |      |      |   |  |    |      |      |      |      |      |      |  |   |    |      |      |      |      |      |      |   |  |    |      |      |      |      |      |      |  |   |    |      |      |      |      |      |      |  |                  |    |      |      |      |      |      |      |   |  |    |      |      |      |      |      |      |  |  |    |        |        |        |        |        |        |   |  |    |      |      |      |        |      |        |   |  |    |        |        |        |        |        |        |   |                             |    |        |        |        |        |        |        |   |   |    |       |       |       |       |       |       |   |  |    |        |        |        |        |        |        |  |   |    |       |       |       |       |       |       |   |  |    |  
     |        |        |        |        |        |

<sup>1</sup> Includes all Federal Deposit Insurance Corporation (FDIC) covered loans and other ACI loans.

 <sup>1</sup> Items of note relate primarily to integration charges recorded in connection with U.S. P&C acquisitions and a litigation reserve. See footnotes 4 and 8 on page 53.
 <sup>3</sup> Effective Q1 2012, the Bank revised its methodology for allocating capital to its business segments to align with the future common equity capital requirements under Basel III at a 7% Common Equity Tier 1 ratio. The return measures for business segments will now be return on common equity rather than return on invested capital. These changes have been applied prospectively. Return invested capital, which was used as the return measure in prior periods, has not been restated to return on common equity. <sup>4</sup> The rate charged for common equity is 9.0% in 2012. The rate charged for invested capital was 9.0% in 2011.

<sup>6</sup> For calculating margin on average earning assets, TEB is included. The impact of TEB is not material. However, no TEB is included in the separate disclosure for total revenue and income taxes.

<sup>7</sup> Includes full service retail banking stores.

#### **RESULTS OF OPERATIONS**

(US\$ millions, except as noted)	LINE		)12	Τ		• •		2011	<u> </u>	 <u> </u>	<u> </u>	Full Year
FOR THE PERIOD ENDED	#	(	21		Q4		Q3		Q2	 Q1		2011
Net interest income	1	\$	1,134	\$	1,123	\$	1,131	\$	1,103	\$ 1,098	\$	4,455
Non-interest income	2		331		335		405		323	300		1,363
Total revenue	3		1,465		1,458		1,536		1,426	1,398		5,818
Provision for credit losses												
Loans	4		111		143		118		139	141		541
Debt securities classified as loans	5		3		3		3		3	66		75
Acquired credit-impaired loans <sup>1</sup>	6		41		(16)		59		39	-		82
Total provision for credit losses	7		155		130		180		181	207		698
Non-interest expenses	8		1,166		978		963		863	839		3,643
Net income before income taxes	9		144		350		393		382	352		1,477
Income taxes	10		(21)		58		89		74	51		272
Net income – reported	11		165		292		304		308	301		1,205
Adjustments for items of note, net of income taxes <sup>2</sup>	12		180		(1)		41		20	24		84
Net income – adjusted	13	\$	345	\$	291	\$	345	\$	328	\$ 325	\$	1,289
Average common equity (US\$ billions) <sup>3</sup>	14	\$	17.4	\$	16.3	\$	16.4	\$	16.6	\$ 16.3	\$	16.4
Economic profit (loss) <sup>3,4</sup>	15		(48)		(80)		(25)		(36)	 (46)		(187)
Key Performance Indicators (US\$ billions, except as noted)												
Risk-weighted assets <sup>5</sup>	16	\$	100	\$	98	\$	96	\$	95	\$ 88	\$	98
Average loans – personal		Ť		-		•		Ŧ			*	
Residential mortgages	17		13.8		12.7		11.9		11.5	10.5		11.7
Consumer instalment and other personal												
HELOC	18		9.9		9.4		9.4		9.1	8.9		9.2
Other	19		12.5		12.2		12.0		7.9	5.8		9.4
Total average loans – personal	20		36.2		34.3		33.3		28.5	25.2		30.3
Average loans and acceptances – business	21		44.0		43.1		42.6		42.1	41.7		42.4
Average debt securities classified as loans	22		3.7		4.0		4.2		4.4	4.8		4.4
Average deposits												
Personal	23		54.9		53.6		53.6		53.5	51.4		53.0
Business	24		49.4		49.8		47.5		47.2	46.1		47.7
TD Ameritrade insured deposit accounts	25		59.5		56.6		49.8		47.5	45.8		49.9
Non-interest expenses – adjusted (US\$ millions)	26		870		968		896		831	802		3,497

<sup>1</sup> Includes all FDIC covered loans and other ACI loans.

Includes all FDIC covered loans and other ACI loans.
 <sup>2</sup> Items of note relate primarily to integration charges recorded in connection with U.S. P&C acquisitions and a litigation reserve. See footnotes 4 and 8 on page 53.
 <sup>3</sup> Effective Q1 2012, the Bank revised its methodology for allocating capital to its business segments to align with the future common equity capital requirements under Basel III at a 7% Common Equity Tier 1 ratio. The return measures for business segments will now be return on common equity rather than return on invested capital. These changes have been applied prospectively. Return on invested capital, which was used as the return measure in prior periods, has not been restated to return on common equity.
 <sup>4</sup> The rate charged for common equity is 9.0% in 2012. The rate charged for invested capital was 9.0% in 2011.
 <sup>6</sup> Prior to Q1 2012, the amounts are calculated based on Canadian GAAP.

#### Wholesale Banking Segment

#### RESULTS OF OPERATIONS

(\$ millions, except as noted)	LINE	2012			2011		Full Year
FOR THE PERIOD ENDED	#	Q1	Q4	Q3	Q2	Q1	2011
Net interest income (TEB)	1	\$ 443	\$ 444	\$ 432	\$ 395	5 \$ 388	\$ 1,659
Non-interest income	2	240	282	27	186		837
Total revenue	3	683	726	459	58		2,496
Provision for credit losses <sup>1</sup>	4	12	3	6		7 6	22
Non-interest expenses	5	406	395	330	344	4 399	1,468
Net income before income taxes	6	265	328	123	230	) 325	1,006
Income taxes (TEB)	7	71	48	11	42	2 90	191
Net income (loss) – reported	8	194	280	112	188	3 235	815
Adjustments for items of note, net of income taxes	9	-	-	-	-	- –	-
Net income (loss) – adjusted	10	\$ 194	\$ 280	\$ 112	\$ 188	3 \$ 235	\$ 815
Average common equity (\$ billions) <sup>2</sup>	11	\$ 4.1	\$ 3.5	\$ 3.4	\$ 3.3	3 \$ 3.2	\$ 3.4
Economic profit (loss) <sup>2,3</sup>	12	83	175	12	¢ 90		414
Return on common equity <sup>2</sup>	13	18.7 %	31.5 %			3 % 28.8 %	24.3 %
Key Performance Indicators (\$ billions, except as noted)							
Risk-weighted assets <sup>4</sup>	14	\$51	\$ 35	\$ 32	\$ 3'	1 \$ 31	\$ 35
Gross drawn <sup>5</sup>	15	8	8	8	-	7 8	8
Efficiency ratio	16	59.4 %	54.4 %	71.9	% 59.2	2 % 54.7 %	58.8 %
Average number of full-time equivalent staff	17	3,538	3,626	3,612	3,438	3 3,388	3,517
Trading-Related Income (Loss) (TEB) 6							
Interest rate and credit	18	\$ 201	\$ 31	\$ (22)	\$ 122	2 \$ 150	\$ 281
Foreign exchange	19	95	131	67	119		428
Equity and other	20	84	121	68	62		360
Total trading-related income (loss)	21	\$ 380	\$ 283	\$ 113	\$ 303		\$ 1,069

<sup>1</sup> Includes the cost of credit protection incurred in hedging the lending portfolio. <sup>2</sup> Effective Q1 2012, the Bank revised its methodology for allocating capital to its business segments to align with the future common equity capital requirements under Basel III at a 7% Common Equity Tier 1 ratio. The return measures for business segments will now be return on common equity rather than return on invested capital. These changes have been applied prospectively. Return on invested capital, which was used as the return measure in prior periods, has not been restated to return on common equity.

The rate charged for common equity is 11.0% in 2012. The rate charged for invested capital was 12.0% in 2011.
 Prior to Q1 2012, the amounts are calculated based on Canadian GAAP.

<sup>5</sup> Includes gross loans and bankers' acceptances, excluding letters of credit and before any cash collateral, credit default swaps (CDS), reserves, etc., for the corporate lending business.

<sup>6</sup> Includes trading-related income reported in net interest income and non-interest income.

#### **RESULTS OF OPERATIONS**

(\$ millions)	LINE		2012		2011						Full Year	
FOR THE PERIOD ENDED	#	L	Q1	L	Q4	• •	Q3		Q2		Q1	2011
Net interest income <sup>1,2</sup>	1	\$	13	\$	(12)	\$	16	\$	(72)	\$	(54)	\$ (122
Non-interest income <sup>2</sup>	2		(118)		(14)		(31)		(9)		36	(18
Total revenue	3		(105)		(26)	• •	(15)	• •	(81)	•••	(18)	(140
Provision for credit losses <sup>2</sup>	4		(49)		(5)		(5)		(26)		(7)	(4
Non-interest expenses	5		159		251		199		258		229	93
let income before income taxes and equity in net income of an investment in an associate	6		(215)		(272)		(209)		(313)		(240)	(1,03
ncome taxes 1	7		(146)		(179)		(137)		(175)		(181)	(67
equity in net income of an investment in an associate, net of income taxes	8		6		10		11		9		9	3
Net income (loss) – reported	9		(63)		(83)		(61)		(129)		(50)	(32
Adjustments for items of note, net of income taxes <sup>3</sup>	10		80		68		106		100		31	30
let income (loss) – adjusted	11	\$	17	\$	(15)	\$	45	\$	(29)	\$	(19)	\$ (1
ecomposition of Adjustments for Items of Note, Net of Income Taxes <sup>3</sup>												
mortization of intangibles (Footnote 2)	12	\$	60	\$	95	\$	94	\$	99	\$	103	\$ 39
air value of derivatives hedging the reclassified available-for-sale securities												
portfolio (Footnote 3)	13		45		(37)		(9)		(7)		(75)	(12
air value of credit default swaps hedging the corporate loan book, net of provision												
for credit losses (Footnote 5)	14		1		(9)		(5)		(2)		3	(*
ntegration charges, direct transaction costs, and changes in fair value of contingent												
consideration relating to the Chrysler Financial acquisition (Footnote 6)	15		5		19		26		10		-	Ę
djustments to allowance for incurred but not identified credit losses (Footnote 9)	16		(31)		-		-		-		-	
otal adjustments for items of note	17	\$	80	\$	68	\$	106	\$	100	\$	31	\$ 30
ecomposition of Items included in Net Income (Loss) – Adjusted												 
let corporate expenses	18	\$	(92)	\$	(97)	\$	(70)	\$	(103)	\$	(97)	\$ (36
ither	19	1	83		<b>.</b> 56		88		49		52	24
lon-controlling interests	20		26		26		27		25		26	1(
let income (loss) – adjusted	21	\$	17	\$	(15)	\$	45	\$	(29)	\$	(19)	\$ (*

<sup>2</sup> Operating segment results are presented excluding the impact of asset securitization programs, which are reclassified in the Corporate segment.
<sup>3</sup> For detailed footnotes to the items of note, see page 53.

# Net Interest Income and Margin

(\$ millions, except as noted)	LINE	2012			2	2011					Full Year
FOR THE PERIOD ENDED	#	Q1	Q4		Q3		Q2	Q	1		2011
Interest Income											
Loans	1	\$ 4,412	\$ 4,33	6 \$	4,326	\$	4,116	\$	4,232	\$	17,010
Securities	2	1,043	90	7	903		831		889		3,530
Deposits with banks	3	29	8	)	89		94		106		369
Total interest income	4	5,484	5,32	3	5,318		5,041		5,227		20,909
Interest Expense											
Deposits	5	1,173	1,13	5	1,095		1,096		1,140		4,466
Securitization liabilities	6	262	28	1	320		317		314		1,235
Subordinated notes and debentures	7	154	16	)	162		168		173		663
Preferred shares and capital trust securities	8	43	6	1	50		47		50		208
Other	9	165	15	1	177		154		194		676
Total interest expense	10	1,797	1,79	1	1,804		1,782		1,871		7,248
Net Interest Income (NII)	11	3,687	3,53	2	3,514		3,259		3,356		13,661
TEB adjustment	12	70	9,		67		63		87		311
Net Interest Income (TEB)	13	\$ 3,757	\$ 3,62	<u>\$</u>	3,581	\$	3,322	\$	3,443	\$	13,972
Average total assets (\$ billions)	14	\$ 774	\$ 74	5 \$	696	\$	675	\$	667	\$	696
Average earning assets (\$ billions)	15	655	φ 62		598	Ψ	580	Ψ	570	Ψ	592
					· · · · · · · · · · · · · · · · · · ·		· ·	· ·		ь г	
Net interest margin as a % of average earning assets	16	2.24	% 2.2	<u>}</u>	2.33	%	2.30	%	2.34 %		2.31
Impact on Net Interest Income due to Impaired Loans											
Net interest income recognized on impaired debt securities classified as loans	17	\$ (50)	\$ (50	) \$	(47)	\$	(52)	\$	(56)	\$	(205)
Net interest income foregone on impaired loans	18	27	2		27		27		30		`111 <sup>´</sup>
Recoveries	19	(2)	(*	)	(8)		(1)		(1)		(11)
Total	20	\$ (25)	\$ (24	1) \$	(28)	\$	(26)	\$	(27)	\$	(105)

#### Non-Interest Income

(\$ millions)	LINE	2012			2011		Full Year
FOR THE PERIOD ENDED	#	Q1	Q4	Q3	Q2	Q1	2011
Investment and Securities Services							
TD Waterhouse fees and commissions	1	\$ 99	\$ 119	\$ 101	\$ 120	\$ 119	\$ 459
Full-service brokerage and other securities services	2	141	148	156	168	159	631
Underwriting and advisory	3	99	70	101	99	108	378
Investment management fees	4	54	65	51	48	51	215
Mutual fund management	5	239	233	243	234	231	941
Total investment and securities services	6	632	635	652	669	668	2,624
Credit fees	7	181	176	169	157	169	671
Net gains (losses) from available-for-sale securities <sup>1</sup>	8	39	201	107	25	60	393
Trading income (loss)	9	43	(55)	(200)	26	102	(127)
Service charges	10	441	437	398	375	392	1,602
Card services	11	246	257	258	225	219	959
Insurance revenue, net of claims and related expenses <sup>2</sup>	12	281	308	296	254	309	1,167
Trust fees	13	36	36	39	40	39	154
Other income							
Foreign exchange – non-trading	14	31	43	40	45	38	166
Income from financial instruments designated at fair value through profit or loss							
Trading-related income (loss) <sup>3</sup>	15	16	2	4	1	5	12
Related to insurance subsidiaries <sup>2</sup>	16	10	9	18	(2)	(27)	(2)
Securitization liabilities <sup>3</sup>	17	(23)	(139)	(227)	(17)	161	(222)
Loan commitments	18	(12)	(17)	9	(25)	(61)	(94)
Other <sup>4</sup>	19	34	238	307	124	29	698
Total other income (loss)	20	56	136	151	126	145	558
Total non-interest income	21	\$ 1,955	\$ 2,131	\$ 1,870	\$ 1,897	\$ 2,103	\$ 8,001

<sup>1</sup> Includes available-for-sale (AFS) securities.

The result of the Bank's insurance business within Wealth and Insurance segment includes both insurance revenue, net of claims and related expenses and the income from investments that fund policy liabilities which are designated at fair value through profit or loss within the Bank's property and casualty insurance subsidiaries.

<sup>3</sup> Includes \$13 million for Q1 2012 (Q4 2011 - \$6 million; Q3 2011 - \$6 million; Q2 2011 - \$(4) million; and Q1 2011 - \$(2)million) related to securities designated at fair value through profit or loss which have been combined with derivatives to form economic hedging relationships, and \$(23) million related to securitization liabilities designated as at fair value through profit or loss for Q1 2012 (Q4 2011 - \$(13) million; Q2 2011 - \$(17) million; Q2 2011 - \$(17) million; and Q1 2011 - \$(17) million;
 <sup>4</sup> Includes change in fair value of CDS hedging the corporate loans book and a substantial portion of change in fair value of derivatives hedging the reclassified AFS securities portfolio.

## Non-Interest Expenses

(\$ millions)		2012		Full Year			
(\$ millions) FOR THE PERIOD ENDED	LINE #	2012 Q1	Q4	Q3	2011 Q2	Q1	2011
FOR THE FERIOD ENDED	#	<u> </u>	4	43	42		2011
Salaries and Employee Benefits							
Salaries	1	\$ 1,112	\$ 1,163	\$ 1,099	\$ 1,023	\$ 1,034	\$ 4,319
Incentive compensation	2	409	357	329	367	395	1,448
Pension and other employee benefits	3	263	222	239	246	255	962
Total salaries and employee benefits	4	1,784	1,742	1,667	1,636	1,684	6,729
Occupancy							
Rent	5	170	170	162	161	166	659
Depreciation	6	78	80	73	75	78	306
Other	7	81	91	73	75	76	320
Total occupancy	8	329	341	312	312	320	1,285
Total occupancy	0	529	341	512	512	320	1,205
Equipment							
Rent	9	50	54	53	57	54	218
Depreciation	10	56	46	33	47	35	161
Other	11	102	113	102	101	106	422
Total equipment	12	208	213	188	205	195	801
Amortization of Other Intangibles							
Software	13	40	54	43	33	31	161
Other	14	70	123	120	124	129	496
Total amortization of other intangibles	15	110	177	163	157	160	657
Marketing and Business Development	16	126	203	137	140	113	593
Brokerage-Related Fees	17	76	77	78	84	81	320
Professional and Advisory Services	18	222	267	230	235	212	944
Communications	19	72	73	69	65	64	271
Other Expenses							
Capital and business taxes	20	31	34	54	34	32	154
Postage	21	47	45	42	49	41	177
Travel and relocation	22	42	45	47	39	41	172
Other	23	502	271	219	207	247	944
Total other expenses	24	622	395	362	329	361	1,447
Total	25	\$ 3,549	\$ 3,488	\$ 3,206	\$ 3,163	\$ 3,190	\$ 13,047

## **Balance Sheet**

(\$ millions) AS AT	LINE #	2012 Q1	Q4	Q3	2011 Q2	Q1
ASSETS		L	· · · · · · · · · · · · · · · · · · ·		• • • • • • • • • • • • • • • • • • • •	
Cash and Due from Banks	1	\$ 2,870	\$ 3,096	\$ 2,899	\$ 3,086	\$ 2,609
Interest-Bearing Deposits with Banks	2	13,006	21,016	17,541	14,319	17,794
Trading loans, securities, and other 1	3	83,757	73,620	69,158	70,986	67,614
Derivatives Financial assets designated at fair value through profit or loss	4	66,555 5.512	60,249 4,236	51,538 2,794	49,945 2,203	40,210 2,155
Available-for-sale securities	5 6	5,512 97,435	4,236 93,520	2,794 86,791	2,203 85,321	2,155 89,967
	7	253,259	231,625	210,281	208,455	199,946
Securities Purchased Under Reverse Repurchase Agreements	8	64,581	53,599	68,155	50,341	49,429
Loans						
Residential mortgages <sup>2</sup> Consumer instalment and other personal	9	158,408	155,471	149,983	143,986	140,204
HELOC	10	75,130	75,396	75,123	75,077	75,454
Other	11	40,781	39,993	39,280	38,793	31,949
Credit card	12	15,750	8,986 93,144	9,208	8,954	8,977
Business & government <sup>2</sup> Debt securities classified as loans	13 14	97,726 6,237	6.511	87,030 6,189	82,025 6,388	84,135 6,907
	15	394,032	379,501	366,813	355,223	347,626
Allowance for loan losses	16	(2,282)	(2,314)	(2,289)	(2,313)	(2,348)
Loans, net of allowance for loan losses	17	391,750	377,187	364,524	352,910	345,278
Other Customers' liability under acceptances	18	7,606	7,815	9,293	9,383	7,822
Investment in TD Ameritrade	18 19	5,235	7,815 5,159	9,293 4,896	9,383 4,803	7,822 5,314
Goodwill	20	12,438	12,257	11,805	11,674	12,104
Other intangibles	21	2,274	1,844	1,813	1,924	2,076
Land, buildings, equipment, and other depreciable assets Current income tax receivable	22 23	4,186 386	4,083 288	4,063 251	4,357 761	3,839 583
Deferred tax assets	23	1,041	1,196	1,227	1,119	1,231
Other assets	25	15,034	13,617	16,894	15,224	16,059
	26	48,200	46,259	50,242	49,245	49,028
Total Assets	27	\$ 773,666	\$ 732,782	\$ 713,642	\$ 678,356	\$ 664,084
LIABILITIES						
Trading deposits	28	\$ 26,630	\$ 29,613	\$ 29,894	\$ 30,919	\$ 23,436
Derivatives	29	68,619	62,111	54,857	54,155	43,861
Securitization liabilities at fair value Other financial liabilities designated at fair value through profit or loss	30 31	27,800 25	27,725 32	27,462 24	27,092 52	27,049 53
other infantial induintes designated at fair value through profit of 1055	32	123,074	119,481	112,237	112,218	94,399
Deposits						
Personal		000 550	400,400	105.000	177.000	170 000
Non-term Term	33 34	206,552 70,000	199,493 69,210	185,003 70,435	177,908 72,395	176,899 74,960
Banks	35	16,061	11,659	12,066	12,133	10,234
Business & government	36	177,121	169,066	158,988	142,465	150,813
	37	469,734	449,428	426,492	404,901	412,906
Other Acceptances	38	7,606	7,815	9,293	9,383	7,822
Obligations related to securities sold short	39	29,835	24,427	24,132	21,878	24,307
Obligations related to securities sold under repurchase agreements	40	29,048	22,074	28,055	21,126	21,337
Securitization liabilities at amortized cost Provisions	41 42	25,171 799	26,054 536	27,269 444	26,647 439	23,641 460
Current income tax payable	42 43	799 97	536	444 428	439 494	460 296
Deferred tax liabilities	44	510	574	587	521	544
Other liabilities	45	28,406	24,418	28,916	26,530	23,926
Subardinated Nates and Departures	46 47	121,472 11,589	106,065 11,543	119,124 12.079	107,018 12.268	102,333 12,280
Subordinated Notes and Debentures Liability for Preferred Shares	47 48	11,589	11,543	12,079	12,268	12,280 582
Liability for Capital Trust Securities	40	2,217	2,229	2,210	2,324	2,331
Total Liabilities	50	728,118	688,778	672,722	639,309	624,831
EQUITY			· · · · · · · · · · · · · · · · · · ·	· · · · ·	· · · ·	
Common shares	51	17,727	17,491	16,572	16,367	16,049
Preferred shares	52	3,395	3,395	3,395	3,395	3,395
Treasury shares Common	53	(157)	(116)	(104)	(104)	(82)
Preferred	54	(157)	(118)	(104)	(104)	(82)
Contributed surplus	55	214	212	211	204	220
Retained earnings	56	19,003	18,213	17,322	16,487	15,731
Accumulated other comprehensive income (loss)	57 58	3,877 44,059	3,326 42,521	2,072 39,468	1,237 37,586	2,477 37,789
Non-Controlling Interests in Subsidiaries	58 59	44,059	42,521	39,468	<u> </u>	37,789
Total Equity	59 60	45,548	44,004	40,920	39,047	39,253
Total Liabilities and Equity	61	\$ 773,666	\$ 732,782	\$ 713,642	\$ 678,356	\$ 664,084

Includes trading securities, trading loans and commodities.
 Excludes loans classified as trading since the Bank intends to sell the loans immediately or in the near term.

#### Unrealized Gain (Loss) on Banking Book Equities and Assets Under Administration and Management

(\$ millions)	LINE	2012			2	011		
AS AT	#	Q1	Q4		Q3	Q2		Q1
Banking Book Equities Publicly traded		_						
Balance sheet and fair value	1	\$ 384	\$ 350	\$	438	\$ 478	\$	560
Unrealized gain (loss) <sup>1</sup>	2	79	52		66	111		92
Privately held								
Balance sheet and fair value	3	1,655	1,716		1,777	1,647		1,737
Unrealized gain (loss) <sup>1</sup>	4	86	106		214	89		83
Total banking book equities								
Balance sheet and fair value	5	2,039	2,066		2,215	2,125		2,297
Unrealized gain (loss)	6	165	158		280	200		175
Assets Under Administration <sup>2</sup>								
U.S. Personal and Commercial Banking	7	\$ 13,242	\$ 14,945	\$	13,741	\$ 13,437	\$	14,006
Wealth and Insurance	8	250,277	240,882		242,328	247,545		242,210
Total	9	\$ 263,519	\$ 255,827	\$	256,069	\$ 260,982	\$	256,216
Assets Under Management								
Wealth and Insurance	10	\$ 196,232	\$ 188,975	¢	190,929	\$ 190,012	¢	185,948

<sup>1</sup> Unrealized gain (loss) on publicly traded and privately held AFS securities are included in other comprehensive income (OCI). Unrealized gain (loss) on securities designated at fair value through profit or loss are included in the income statement. <sup>2</sup> Exclude mortgage backed securities (under CAD P&C), coming back on balance sheet as mortgages due to IFRS implementation, as they no longer meet Office of the Superintendent of Financial Institutions Canada's (OSFI's) definition of Assets under Administration.

# Goodwill, Other Intangibles, and Restructuring Costs<sup>1</sup>

(\$ millions)	LINE	2012			2	011					Full Year
AS AT	#	Q1	Q4	Q3	3		Q2		Q1		2011
Goodwill											
Balance at beginning of period	1	\$ 12,257	\$ 11,805	\$	11,674	\$	12,104	\$	12,313	\$	12,313
Arising during the period											
U.S. P&C related acquisitions	2	(3)	6		30		150		(11)		175
MBNA acquisition	3	120			-		-		-		_
Other	4	(1)	1		4		(500)		-		5
Foreign exchange and other adjustments	5	65	445		97		(580)		(198)		(236)
Balance at end of period	6	\$ 12,438	\$ 12,257	\$	11,805	\$	11,674	\$	12,104	\$	12,257
Other Intangible Assets											
Balance at beginning of period	7	\$ 1,274	\$ 1,346	\$	1,455	\$	1,650	\$	1,804	\$	1,804
Arising during the period											
MBNA acquisition	8	422	-		-		-		-		-
Amortized in the period	9	(70)	(122)		(121)		(124)		(128)		(495)
Foreign exchange and other adjustments	10	7	50		12		(71)		(26)		(35)
Balance at end of period	11	\$ 1,633	\$ 1,274	\$	1,346	\$	1,455	\$	1,650	\$	1,274
Deferred Tax Liability on Other Intangible Assets											
Balance at beginning of period	12	\$ (461)	\$ (481)	\$	(515)	\$	(582)	\$	(585)	\$	(585)
Recognized in the period	13	23	39	Ŧ	38	Ŧ	39	•	41	Ŧ	157
Foreign exchange and other adjustments	14	(3)	(19)		(4)		28		(38)		(33)
Balance at end of period	15	\$ (441)	\$ (461)	\$	(481)	\$	(515)	\$	(582)	\$	(461)
Net Other Intangibles Closing Balance	16	\$ 1,192	\$ 813	\$	865	\$	940	\$	1,068	¢	813
Net Other Intangibles Closing Balance	10	ə 1,192	φ 013	Φ	600	φ	940	Φ	1,000	φ	013
Total Goodwill and Net Other Intangibles Closing Balance	17	\$ 13,630	\$ 13,070	\$	12,670	\$	12,614	\$	13,172	\$	13,070
Restructuring Costs											
Balance at beginning of period	18	\$5	\$ 5	\$	6	\$	7	\$	11	\$	11
Amount utilized during the period:											
U.S. P&C related acquisitions	19	(1)	-		(1)		(1)		(3)		(5)
Other	20	-	-		-		_		(1)		(1)
Balance at end of period	21	\$ 4	\$ 5	\$	5	\$	6	\$	7	\$	5

<sup>1</sup> Excludes the balance and amortization of software, which is otherwise included in other intangibles.

#### On- and Off-Balance Sheet Loan Securitization

\$ millions)	LINE	2012			2011			Full Year
AS AT	#	Q1	Q4	Q3	Q2	Q1		2011
Residential Mortgages Securitized and Sold to Third Parties <sup>2,3,4,5</sup>								
Balance at beginning of period	1 \$	44,870	\$ 44,985	\$ 44,932	\$ 43,588		\$	43,794
Securitized	2	4,367	3,477	3,532	3,762			13,762
Amortization <sup>6</sup>	3	(4,424)	(3,592)	(3,479)	(2,418		┥┝───	(12,686
Balance at end of period	4	44,813	44,870	44,985	44,932	43,588	┥┝	44,870
Consumer Instalment and Other Personal Loans - HELOC								
and Automobile Loans 7,8,9,10								
Balance at beginning of period	5	7,175	8,018	9,726	13,045			13,207
Proceeds reinvested in securitizations	6	751	805	784	727			3,148
Amortization Accumulation	7	(1,170)	(1,325) (323)	(2,007) (485)	(3,561 (485			(7,725 (1,455
Balance at end of period	9	6.756	7,175	8,018	9,726			7,175
·	9	6,756	7,175	8,018	9,726	6,393	┥╞	7,17
Bross impaired loans 11	10	21	16	21	20	20		1
Vrite-offs net of recoveries 11	11	6	7	4	-	-		1
Commercial Mortgages <sup>2,5,12</sup>								
Balance at beginning of period	12	2,406	2,408	2,442	2,490	2,406		2,40
Securitized	13	86	3	117	7	169		29
Amortization	14	(117)	(5)	(151)	(55	) (85)		(296
Balance at end of period	15	2,375	2,406	2,408	2,442	2,490		2,406
Credit Cards								
Balance at beginning of period	16	1,251	-	-	-	-		
Balance at end of period	17 \$	1,251	\$ -	\$-	\$-	\$ -	\$	
Vrite-offs net of recoveries 11	18	9	-	-				
otal Loan Securitization	19 \$	55,195	\$ 54,451	\$ 53,809	\$ 55,417	\$ 50,745	\$	54,451
Nortgages Securitized and Retained <sup>2, 5</sup>					*			
	<b>00</b>	00.404	¢ 00.454	¢ 00.707	¢ 00.004			
tesidential mortgages securitized and retained	20 \$	28,104 28	\$ 29,151 40	\$ 26,787 8	\$ 26,604		\$	29,15 4
Closing balance	21 22 <b>\$</b>	28,132	\$ 29,191	\$ 26,795	15 \$ 26,619		\$	29,19
0	22 \$	20,132	φ 29,191	φ 20,795	φ 20,019	φ 20,002		29,19
npact of Securitization on Income Before Tax	_		Ι.					
let interest income forgone	23 \$	(2)	\$ (3)	\$ (2)	\$ (3	)\$-	\$	(4
Non-interest income (loss)	24	-	3	4	1	-		
Total Impact	25 \$	(2)	\$ -	\$ 2	\$ (2	) \$ -	\$	

<sup>1</sup> Disclosure relates to securitization activity undertaken by the Bank from a capital perspective and does not contemplate accounting treatment under IFRS.

<sup>2</sup> Balances are comprised of NHA MBS which do not qualify as securitization exposures as defined by the Basel II framework.

<sup>3</sup> Credit exposure is not retained on residential mortgages securitized.

<sup>4</sup> Exposures are considered sold where legal sale has occurred. Classification is not based on accounting treatment under IFRS.

<sup>5</sup> Q4 2010 ending balance was reported on the basis of the MBS notional values. Under IFRS, MBS securitized by the Bank no longer exist as the underlying mortgages are recognized on balance sheet. As a result, Q1 2011 opening balance has been restated to reflect underlying mortgage balances.

<sup>6</sup> Mark-to-market adjustments recorded during the period are included in amortization.

<sup>7</sup> Credit exposure is not retained on \$1.1 billion of HELOC securitization which are government insured.

<sup>8</sup> Certain HELOC and credit card structures are subject to early amortization provisions which, if triggered, would result in the repayment of the related asset backed securities from the collections of the securitized HELOC or credit card portfolio prior to the expected principle payment dates.

<sup>9</sup> Since inception, no capital has been assessed for the Bank's early amortization provisions associated with the sellers' interest of the Bank's sponsored HELOC securitization vehicles because the early amortization triggers have not been breached.

<sup>10</sup> Includes 1,656 million of automobile loans acquired as part of the Bank's acquisition of Chrysler Financial which are recognized as securitization exposures under the Basel II framework in accordance with OSFI's revised CAR Guideline dated August 15, 2011, effective January 2012. Comparative amounts have been adjusted to reflect the current capital treatment.

<sup>11</sup> Disclosure relates to loans qualifying as exposures securitized under the Basel II framework. The amount disclosed here is a subset of total loans included on the loans managed page. For additional information see page 22.

<sup>12</sup> Commercial Mortgages have been revised to include loans previously not presented as securitized.

## Basel II - Standardized Charges for Securitization Exposures in the Trading Book

(\$ millions) AS AT	LINE #		012 Q1	
Market Risk Capital Approach and Risk Weighting	[	Gross securitization exposures		Risk- weighted assets
Internal Ratings Based <sup>1</sup> AA- and above	1 \$	282	\$	56
A+ to A-	2	16		8
BBB+ to BBB-	3	4		4
Below BB- <sup>2</sup>	4	11		n/a
Unrated <sup>3</sup>	5	68		242
Total	6 \$	5 381	\$	310

Securitization exposures subject to the market risk capital approach are comprised of securities held in the Bank's trading book with no resecuritization exposures.
 <sup>2</sup> Securitization exposures deducted from capital.
 <sup>3</sup> Unrated gross securitization exposures include the notional value of collateralized debt obligations held by the Bank.

## Basel II - Securitization Exposures in the Trading Book

(\$ millions) AS AT	LINE #	2012 Q1							
Exposure Type		Aggregate on-balance sheet exposures <sup>1</sup>	off-b	Aggregate alance sheet exposures <sup>2</sup>					
Collateralized debt obligations	1	\$ –	\$	79					
Asset backed securities									
Residential mortgage loans	2	1		-					
Commercial mortgage loans	3	114		-					
Credit card loans	4	158		-					
Automobile loans and leases	5	14		-					
Other	6	15		-					
Total	7	\$ 302	\$	79					

Primarily comprised of trading securities held by the Bank.
 Primarily comprised of the notional value of collateralized debt obligations held by the Bank.

## Securitization Exposures in the Banking Book

(\$ millions) AS AT	LINE #	2012 Q1							
Exposure Type		Aggregate exposur On-balance sheet		Aggregate exposure Off-balance sheet <sup>2</sup>					
Collateralized mortgage obligations	1	\$ 3,87	2 \$	-					
Asset backed securities									
Residential mortgage loans	2		_	3,309					
Personal loans	3	7,32	0	5,202					
Credit card loans	4	11,08	7	153					
Automobile loans and leases	5	5,35	8	2,246					
Equipment loans and leases	6	88	9	-					
Trade receivables	7		_	1,304					
Other Exposures <sup>3</sup>									
Automobile loans and leases	8	6	1	-					
Equipment loans and leases	9	1	5	-					
Total	10	\$ 28,60	2\$	12,214					

<sup>1</sup> On-balance sheet for capital purposes, in accordance with the Basel II Capital Framework.
 <sup>2</sup> Off-balance sheet exposures are primarily comprised of liquidity facilities, credit enhancements, and letters of credit provided to the Bank's sponsored trusts, as well as Bank-funded cash collateral accounts.
 <sup>3</sup> The Bank consolidates one significant SPE, which is funded by the bank and purchases senior tranches of securitized assets from the Bank's existing customers. These exposures are included on-balance sheet from a consolidated Bank perspective.

#### Third-party Originated Assets Securitized by Bank Sponsored Conduits

(\$ millions) AS AT	LINE #		 			
	Г			Outs	tanding exposures	Gross assets
Exposure Type		Beginning balance		Activity	Ending balance	past due, but not impaired <sup>1,2</sup>
Residential mortgage loans	1 \$	\$ 2,260	)\$	1,050	\$ 3,310	\$ 151
Credit card loans	2	153	3	(153)	-	-
Automobile loans and leases	3	2,247	,	59	2,306	3
Equipment loans and leases	4	37	,	(22)	15	1
Trade receivables	5	1,318	3	(14)	1,304	261
Total	6 \$	\$ 6,015	5 \$	920	\$ 6,935	\$ 416

<sup>1</sup> Gross assets past due, but not impaired, are those assets held by the trust which have not received a payment in a specified number of days, as defined in the legal agreements governing each specific transaction between the Bank and it's service providers. None of the Bank's sponsored trusts held impaired assets at any time during the period disclosed. The Bank retains no direct exposure to the assets of the trust. In addition, a significant portion of the Bank's exposures are subject to credit risk mitigation, including credit enhancements which reduce the Bank's exposure to loss due to impaired assets held by the sponsored trusts.

<sup>2</sup> Gross assets past due, but not impaired are reported to the Bank by it's service providers on a one-month lag.

# Loans Managed<sup>1,2,3</sup>

(\$ millions) AS AT	LINE #		2012 Q1					2011 Q4				2011 Q3		
				١	/ear-to-date	1			``	Year-to-date			١	Year-to-date
			Gross		write-offs,			Gross		write-offs,		Gross		write-offs,
		Gross	Impaired		net of		Gross	impaired		net of	Gross	impaired		net of
Type of Loan		Loans	Loans		recoveries		loans	loans		recoveries	loans	loans		recoveries
Residential mortgages 1	1	\$ 157,747	\$ 796	\$	14	\$	154,792	\$ 789	\$	37	\$ 149,309	\$ 763	\$	25
Consumer instalment and other personal	2	114,951	442		174		114,374	415		625	113,264	401		455
Credit card	3	15,725	132		104		8,986	85		376	9,208	80		289
Business and government <sup>1,4</sup>	4	96,352	1,168		147		91,637	1,204		424	85,549	1,188		308
Total Loans Managed	5	384,775	2,538		439		369,789	2,493		1,462	357,330	2,432		1,077
Less: Business and government loans securitized and sold to third parties <sup>5</sup>	6	2,341	-		-		2,359	-		-	2,407	-		-
Total Loans Managed, Net of Loans Securitized	7	\$ 382,434	\$ 2,538	\$	439	\$	367,430	\$ 2,493	\$	1,462	\$ 354,923	\$ 2,432	\$	1,077

2011

2011

			Q2			Q1	
				Year-to-date			Year-to-date
			Gross	write-offs,		Gross	write-offs,
		Gross	impaired	net of	Gross	impaired	net of
Type of Loan		loans	loans	recoveries	loans	loans	recoveries
Residential mortgages 1	8	\$ 143,301	\$ 768	\$ 16	\$ 139,444	\$ 786	\$ 9
Consumer instalment and other personal	9	112,542	374	293	106,732	376	150
Credit card	10	8,954	89	193	8,977	90	97
Business and government <sup>1,4</sup>	11	80,077	1,216	190	81,557	1,329	105
Total Loans Managed	12	344,874	2,447	692	336,710	2,581	361
Less: Business and government loans securitized and sold to third parties <sup>5</sup>	13	2,381	-	-	2,413	-	-
Total loans managed, net of loans securitized	14	\$ 342,493	\$ 2,447	\$ 692	\$ 334,297	\$ 2,581	\$ 361

<sup>1</sup> Excludes loans classified as trading as the Bank intends to sell the loans immediately or in the near term, and loans designated at fair value through profit or loss for which no allowance is recorded.
 <sup>2</sup> Excludes ACI loans and debt securities classified as loans.
 <sup>3</sup> Amounts include securitized mortgages that remain on balance sheet under IFRS.
 <sup>4</sup> Includes additional securitized commercial loans.
 <sup>5</sup> Business and government loans have been revised to include loans previously not presented as securitized.

## Gross Loans and Acceptances by Industry Sector and Geographic Location<sup>1</sup>

(\$ millions)	LINE			012				011				2011	
AS AT	#			Q1				Q4				Q3	
By Industry Sector			United				United			[ · · ·	United		
Personal		Canada	States	Int'l	Total	Canada	States	Int'l	Total	Canada	States	Int'l	Total
Residential mortgages <sup>2</sup>	1	\$ 143,958	\$ 13,789	\$ -	\$ 157,747	\$ 142,297	\$ 12,495	\$ -	\$ 154,792	\$ 138,259	\$ 11,050	\$ -	\$ 149,309
Consumer instalment and other personal		• • • • • •	,	·		• • •	• • • •		• • • • •	,	• ,		• • • • • • •
HELOC	2	65,135	9,788	-	74,923	65,531	9,654	-	75,185	65,793	9,124	-	74,917
Other	3	28,934	11,082	12	40,028	28,987	10,190	12	39,189	29,159	9,175	13	38,347
Credit card	4	14,793	932	-	15,725	8,094	892	-	8,986	8,377	831	_	9,208
Total personal	5	252,820	35,591	12	288,423	244,909	33,231	12	278,152	241,588	30,180	13	271,781
Business & Government <sup>2</sup>													
Real estate													
Residential	6	11,234	3,072	-	14,306	10,738	3,101	-	13,839	10,433	3,099	-	13,532
Non-residential	7	6,451	9,856	210	16,517	5,899	9,443	220	15,562	5,448	9,034	268	14,750
Total real estate	8	17,685	12,928	210	30,823	16,637	12,544	220	29,401	15,881	12,133	268	28,282
Agriculture	9	2,922	275	7	3,204	2,751	229	-	2,980	2,741	187	-	2,928
Automotive	10	1,303	1,355	-	2,658	1,249	1,274	-	2,523	1,253	1,222	_	2,475
Financial	11	9,386	2,905	1,904	14,195	8,235	2,729	2,026	12,990	6,884	2,310	1,728	10,922
Food, beverage, and tobacco	12	1,066	1,232	229	2,527	1,043	1,228	218	2,489	1,166	1,225	242	2,633
Forestry	13	389	320	2	711	388	317	2	707	395	291	28	714
Government, public sector entities, and education	14	4,791	2,472	30	7,293	4,212	2,390	313	6,915	4,453	2,265	286	7,004
Health and social services	15	3,363	4,764	27	8,154	2,962	4,271	28	7,261	2,953	4,078	27	7,058
Industrial construction and trade contractors	16	1,336	1,053	53	2,442	1,341	1,105	-	2,446	1,354	1,063	_	2,417
Metals and mining	17	687	903	-	1,590	634	903	63	1,600	698	811	154	1,663
Pipelines, oil, and gas	18	1,940	959	-	2,899	1,850	801	80	2,731	1,794	780	80	2,654
Power and utilities	19	1,042	1,085	91	2,218	1,082	969	135	2,186	1,046	920	161	2,127
Professional and other services	20	1,919	2,992	16	4,927	1,830	2,875	16	4,721	1,872	2,735	11	4,618
Retail sector	21	1,985	2,206	_	4,191	2,035	2,327	_	4,362	1,976	2,208	_	4,184
Sundry manufacturing and wholesale	22	1,575	2,777	32	4,384	1,497	2,636	33	4,166	1,410	2,393	5	3,808
Telecommunications, cable, and media	23	1,055	1,095	127	2,277	909	1,050	152	2,111	852	1,015	190	2,057
Transportation	24	518	3,188	143	3,849	541	2,845	160	3,546	561	2,529	142	3,232
Other	25	2,181	1,022	72	3,275	2,524	1,360	74	3,958	2,468	1,018	173	3,659
Total business & government	26	55,143	43,531	2,943	101,617	51,720	41,853	3,520	97,093	49,757	39,183	3,495	92,435
Other Loans													
Debt securities classified as loans	27	657	3,610	1,970	6,237	653	3,804	2,054	6,511	382	3,868	1,939	6,189
Acquired credit-impaired loans 3	28	128	5,233		5,361	19	5,541		5,560	23	5,678		5,701
Total other loans	29	785	8,843	1,970	11,598	672	9,345	2,054	12,071	405	9,546	1,939	11,890
Total Gross Loans and Acceptances	30	\$ 308,748	\$ 87,965	\$ 4,925	\$ 401,638	\$ 297,301	\$ 84,429	\$ 5,586	\$ 387,316	\$ 291,750	\$ 78,909	\$ 5,447	\$ 376,106
Portfolio as a % of Total Gross Loans and Acceptances Personal													
Residential mortgages <sup>2</sup>	31	35.8	% <b>3.5</b> %		% 39.3 %	36.7	% 3.3 %		% 40.0 %	36.8	% 2.9	~	% 39.7 %
Residential mortgages Consumer instalment and other personal	31	35.8	% 3.5 %	- %	% 39.3 %	30.7	% 3.3 %	% -	% 40.0 %	a 30.8	‰ ∠.9	% –	% 39.7 %
HELOC	32	16.2	2.4	_	18.6	16.9	2.5		19.4	17.5	2.4		19.9
Other	32	7.2	2.4	_	10.0	7.5	2.5 2.6	_	19.4	7.8	2.4 2.4	-	19.9
Credit card	33 34	3.7	2.8	_	3.9	2.1	2.6	_	2.3	2.2	2.4	-	2.5
Total personal	34	62.9	8.9		71.8	63.2	8.6		71.8	64.3	8.0		72.3
-	35 36	13.7	10.9	0.7	25.3	13.4		0.9	25.1	13.2	10.5	0.9	24.6
Business & Government <sup>2</sup>	36	13./	10.9	0.7	25.3	13.4	10.8	0.9	25.1	13.2	10.5	0.9	24.6
Other Loans	07			0.5	4.0	0.0	1.0	0.5	4 7	0.1	10	0.5	1.0
Debt securities classified as loans	37	0.2	0.9	0.5	1.6	0.2	1.0	0.5	1.7	0.1	1.0	0.5	1.6
Acquired credit-impaired loans 3	38	-	1.3	-	1.3	-	1.4		1.4	-	1.5		1.5
Total other loans	39	0.2	2.2	0.5	2.9	0.2	2.4	0.5	3.1	0.1	2.5	0.5	3.1
Total Gross Loans and Acceptances	40	76.8	% 22.0 °	% 1.2	% 100.0 %	76.8	% 21.8	% 1.4	% 100.0 %	6 77.6	% 21.0	% 1.4	% 100.0 %

<sup>1</sup> Based on geographic location of unit responsible for recording revenue.
 <sup>2</sup> Excludes loans classified as trading as the Bank intends to sell the loans immediately or in the near term, and loans designated at fair value through profit or loss for which no allowance is recorded.
 <sup>3</sup> Includes all FDIC covered loans and other ACI loans.

## Gross Loans and Acceptances by Industry Sector and Geographic Location (Continued)<sup>1</sup>

(\$ millions) AS AT	LINE #			2011 Q2					2011 Q1		
By Industry Sector		· · ·	United				• • •	United			
Personal		Canada	States		Int'l	Total	Canada	States		Int'l	Total
Residential mortgages <sup>2</sup>	1	\$ 132,820	\$ 10,481	\$	-	\$ 143,301	\$ 129,162	\$ 10,282	\$	-	\$ 139,444
Consumer instalment and other personal		φ 132,020	\$ 10,401	φ	_	φ 143,301	φ 129,102	φ 10,202	φ	_	\$ 135,444
HELOC	2	66,085	8,769		_	74,854	66,109	9,123		_	75,232
Other	3	28,458	9,218		12	37.688	27.502	3,986		12	31,500
Credit card	4	8,180	774		-	8,954	8,183	794		-	8,977
Total personal	5	235,543	29,242		12	264,797	230,956	24,185		12	255,153
Business & Government <sup>2</sup>											
Real estate											
Residential	6	10,041	3,052		_	13,093	9,655	3,432			13,087
Non-residential	7	5,220	8,851		250	14,321	4,920	8,977		284	14,181
Total real estate	8	15,261	11,903		250	27,414	14,575	12,409		284	27,268
Agriculture	9	2,735	221		27	2,983	2,751	214		32	2,997
Automotive	10	1,179	1,215		-	2,394	1,103	1,273		1	2,377
Financial	11	5,658	2,302		1,269	9,229	5,237	2,339		953	8,529
Food, beverage, and tobacco	12	1,075	1,098		267	2,440	996	1,162		283	2,441
Forestry	13	388	269		27	684	350	356		28	734
Government, public sector entities, and education	14	3,694	2,091		287	6,072	3,724	2,132		242	6,098
Health and social services	15	2,858 1,262	3,975		29	6,862 2,284	2,916	4,062		29	7,007 2,246
Industrial construction and trade contractors Metals and mining	16 17	648	1,022 723		60	2,284	1,172 581	1,074 662		67	2,246
Pipelines, oil, and gas	18	1,545	723		60 79	2,334	1,810	865		76	2,751
Power and utilities	18	975	862		228	2,334 2,065	895	933		76 341	2,751
Professional and other services	20	1,854	2,769		11	4,634	1,819	2,852		9	4,680
Retail sector	20	2,033	2,709			4,318	2.018	2,381		-	4,000
Sundry manufacturing and wholesale	22	1,462	2,205		83	3,704	1,444	2,095		102	3,641
Telecommunications, cable, and media	23	855	1,098		196	2,149	1,076	1,081		199	2,356
Transportation	24	539	1,903		146	2,588	489	2,108		254	2,851
Other	25	2,288	1,110		96	3,494	2,349	670		93	3,112
Total business & government	26	46,309	37,715		3,055	87,079	45,305	38,668		2,993	86,966
Other Loans	20	40,000	07,710		0,000	01,010	40,000	00,000		2,000	00,000
Debt securities classified as loans	27	379	3,997		2,012	6,388	401	4,526		1,980	6,907
Acquired credit-impaired loans <sup>3</sup>	28	31	6,311		2,012	6,342	401	6,422		-	6,422
Total other loans	29	410	10,308		2,012	12,730	401	10,948		1,980	13,329
Total Gross Loans and Acceptances	30	\$ 282,262	\$ 77,265	\$	5,079	\$ 364,606	\$ 276,662	\$ 73,801	\$	4,985	\$ 355,448
Portfolio as a % of Total Gross Loans and Acceptances Personal											
Residential mortgages <sup>2</sup>	31	36.4	% 2.9	%	_	% 39.3 %	36.3	% 2.9	%	-	% 39.2 %
Consumer instalment and other personal				70					70		
HELOC	32	18.1	2.4		-	20.5	18.6	2.6		-	21.2
Other	33	7.8	2.5		-	10.3	7.8	1.1		-	8.9
Credit card	34	2.3	0.2		-	2.5	2.3	0.2		-	2.5
Total personal	35	64.6	8.0		-	72.6	65.0	6.8		-	71.8
Business & Government <sup>2</sup>	36	12.7	10.4		0.8	23.9	12.7	10.9		0.8	24.4
Other Loans		1					1				
Debt securities classified as loans	37	0.1	1.1		0.6	1.8	0.1	1.3		0.6	2.0
Acquired credit-impaired loans <sup>3</sup>	38	-	1.7		-	1.7	-	1.8		-	1.8
Total other loans	39	0.1	2.8		0.6	3.5	0.1	3.1		0.6	3.8
Total Gross Loans and Acceptances	40	77.4	% 21.2	%	1.4	% 100.0 %	77.8	% 20.8	%	1.4	% 100.0 %

<sup>1</sup> Based on geographic location of unit responsible for recording revenue.
 <sup>2</sup> Excludes loans classified as trading as the Bank intends to sell the loans immediately or in the near term, and loans designated at fair value through profit or loss for which no allowance is recorded.
 <sup>3</sup> Includes all FDIC covered loans and other ACI loans.

Impaired Loans <sup>1,2</sup>										
(\$ millions, except as noted) AS AT		LINE #	2012 Q1	Q4		201 Q3	11 Q2	Q1		Full Year 2011
CHANGE IN GROSS IMPAIRED LOANS BY SEGMENT Personal, Business, and Government Loans										
Balance at beginning of period Additions		1	\$ 2,493	\$ 2,432	\$	2,447	\$ 2,581	\$ 2,535	\$	2,535
Canadian Personal and Commercial Banking U.S. Personal and Commercial Banking <sup>3</sup>		2	653	594		580	568	602		2,344
Other	- in USD - foreign exchange	3 4	333 4	342 4		361 (14)	255 (8)	315 2		1,273 (16)
Wholesale Banking	loiolgi oxonaligo	5 6	337 6	346 9		347	247	317		1,257 9
Total Additions Return to performing status, repaid or sold		7 8	996 (481)	949 (532		927 (546)	815 (485)	919 (452)		3,610 (2,015)
Net new additions Write-offs		9 10	515 (474)	417 (425		381 (423)	330 (386)	467 (395)		1,595 (1,629)
Foreign exchange and other adjustments Change during the period		11 12	45	<u> </u>		27 (15)	(78)	(26)		(8)
Total Gross Impaired Loans - Balance at End of Period		13	\$ 2,538	\$ 2,493	\$	( - /	\$ 2,447	\$ 2,581	\$	2,493
GROSS IMPAIRED LOANS BY SEGMENT Personal, Business, and Government Loans										
Canadian Personal and Commercial Banking			\$ 1,165	\$ 1,098	\$		\$ 1,094	\$ 1,115	\$	1,098
U.S. Personal and Commercial Banking	- in USD - foreign exchange	15 16	1,325 4	1,351 (4		1,374 (61)	1,361 (73)	1,395 2		1,351 (4)
		17	1,329	1,347		1,313	1,288	1,397		1,347
Wholesale Banking Other		18 19	41 3	45 3		47 4	65	69 _		45 3
Total Gross Impaired Loans		20	\$ 2,538	\$ 2,493	\$	2,432	\$ 2,447	\$ 2,581	\$	2,493
NET IMPAIRED LOANS BY SEGMENT Personal, Business, and Government Loans										
Canadian Personal and Commercial Banking U.S. Personal and Commercial Banking	- in USD	21 22	\$	\$ 892 1,143		866 1,158	\$ 890 1,127	\$ 896 1.141	\$	892 1.143
0.0. Feisonal and Commercial Danking	- foreign exchange	23	3	(4		(51)	(61)	2		(4)
Wholesale Banking		24 25	1,152 27	1,139 32		1,107 35	1,066 34	1,143 38		1,139 32
Total Net Impaired Loans		26	\$ 2,129	\$ 2,063	\$	2,008	\$ 1,990	\$ 2,077	\$	2,063
Net Impaired Loans as a % of Net Loans and Acceptances		27	0.55 %	0.56	%	0.56 %	0.57	% <u>0.61</u> %		0.56 %

<sup>1</sup> Includes customers' liability under acceptances.
 <sup>2</sup> Excludes ACI loans and debt securities classified as loans. For additional information on ACI loans, see pages 34 to 35.
 <sup>3</sup> Includes a small portion of personal and commercial loans booked in U.S. entities, but managed by CAD P&C.

# Impaired Loans and Acceptances by Industry Sector and Geographic Location<sup>1,2</sup>

(\$ millions)	LINE			2012				20	011			2011		
AS AT	#			Q1					24			Q3		
A6 A7	#			41					<b>4</b> 7			40		
By Industry Sector			United					United				United		
Personal		Canada	States		Int'l	Total	Canada	States	Int'l	Total	Canada	States	Int'l	Total
Residential mortgages	1	\$ 610	\$ 186	\$		\$ 796	\$ 611	\$ 178	\$ - \$	789	\$ 596	\$ 167 \$		\$ 763
Consumer instalment and other personal														
HELOC	2	200	110		_	310	193	97	_	290	186	92	_	278
Other	3	115	17		_	132	115	10	_	125	114	9	_	123
Credit card	4	115	17		_	132	70	15	_	85	66	14	_	80
Total personal	5	1.040	330			1,370	989	300		1,289	962	282		1,244
· • • • • • • • • • • • • • • •	-	.,				.,				.,				.,
Business & Government														
Real estate														
Residential	6	12	235		-	247	21	287	-	308	20	279	-	299
Non-residential	7	15	337		-	352	7	321	-	328	2	313	-	315
Total real estate	8	27	572			599	28	608		636	22	592		614
Agriculture	9	9	4		-	13	7	4	-	11	7	4	-	11
Automotive	10	3	21		-	24	1	23	-	24	1	35	-	36
Financial	11	4	16		_	20	4	20	_	24	4	27	_	31
Food, beverage, and tobacco	12	2	14		_	16	1	7	_	8	2	6	_	8
Forestry	13	1	1		_	2	_	2	_	2	_	2	_	2
Government, public sector entities, and education	14	4	7		-	11	5	8	-	13	-	7	-	7
Health and social services	15	4	43		-	47	3	52	-	55	4	38	-	42
Industrial construction and trade contractors	16	17	47		-	64	16	42	-	58	18	47	-	65
Metals and mining	17	10	15		-	25	3	20	-	23	2	19	-	21
Pipelines, oil, and gas	18	3	-		-	3	3	-	-	3	3	2	_	5
Power and utilities	19	-	7		-	7	-	7	-	7	-	10	_	10
Professional and other services	20	9	50		-	59	9	46	-	55	10	47	-	57
Retail sector	21	33	97		-	130	32	106	-	138	30	94	_	124
Sundry manufacturing and wholesale	22	20	31		-	51	20	32	-	52	20	42	_	62
Telecommunications, cable, and media	23	2	9		-	11	2	7	-	9	2	7	_	9
Transportation	24	4	53		-	57	5	53	-	58	6	51	_	57
Other	25	15	14		-	29	18	10	-	28	18	9	_	27
Total business & government	26	167	1,001		-	1,168	157	1,047		1,204	149	1,039	- ' '	1,188
Total Gross Impaired Loans <sup>2</sup>	27	\$ 1,207	\$ 1,331	\$		\$ 2,538	\$ 1,146	\$ 1,347	\$ - \$	2,493	\$ 1,111	\$ 1,321 \$		\$ 2,432
									*** ***		1. · · · · ·			
Gross Impaired Loans as a % of Gross Loans and Acceptances Personal														
Residential mortgages	28	0.42	% 1.35	%	- %	0.50 %	0.43 %	6 1.42 %	. – %	0.51 %	0.43	% 1.51 %	- %	0.51 %
Consumer instalment and other personal					70		, ,			/			70	
HELOC	29	0.31	1.12		_	0.41	0.29	1.00	_	0.39	0.28	1.01	_	0.37
Other	30	0.40	0.15		_	0.33	0.40	0.10	_	0.32	0.39	0.10	-	0.32
Credit card	31	0.78	1.82		_	0.84	0.86	1.68	_	0.95	0.79	1.68	_	0.87
Total personal	32	0.41	0.93			0.47	0.40	0.90		0.46	0.40	0.93		0.46
Business & Government	33	0.41	2.30			1.15	0.40	2.50	··· _··	1.24	0.40	2.65		1.29
Total Gross Impaired Loans <sup>2</sup>	34	0.39	% 1.68	%	- %	0.65 %	0.39 %	<u> </u>	- %	0.66 %	0.38	% 1.90 %	- %	0.67 %

<sup>1</sup> Based on geographic location of unit responsible for recording revenue.
 <sup>2</sup> Excludes ACI loans and debt securities classified as loans. For additional information on ACI loans, see pages 34 to 35.

# Impaired Loans and Acceptances by Industry Sector and Geographic Location (Continued)<sup>1.2</sup>

(\$ millions)	LINE			2011						2011			
ASAT	#			Q2	· · ·		<u> </u>			Q1	· · ·	• •	<u> </u>
By Industry Sector		r	Unite	d		• •	· [	• • •	United	4		• •	
Personal		Canada	State		Int'l	Total		Canada	State		Int'l		Total
Residential mortgages	1	\$ 609	\$ 159			\$ 768	\$	620	\$ 166			\$	786
Consumer instalment and other personal		ф 000	φ	, t		¢	Ŷ	020	ф	Ŷ		Ŷ	
HELOC	2	182	8	5	_	267		162	90		_		252
Other	3	103	4		_	107		119	5		_		124
Credit card	4	74	1:		_	89		72	18		_		90
Total personal	5	968	263	3	-	1,231		973	279		_		1,252
Business & Government													
Real estate													
Residential	6	22	305	5	_	327		30	366		_		396
Non-residential	7	1	29		_	296		2	305		_		307
Total real estate	8	23	600	)	_	623		32	671		_		703
Agriculture	9	5	(		_	11		5	4		_		9
Automotive	10	4	38		_	42		8	35		_		43
Financial	11	4	32	2	1	37		5	31		1		37
Food, beverage, and tobacco	12	2			_	7		4	5		_		9
Forestry	13	2		l	_	3		2	2		_		4
Government, public sector entities, and education	14	1	(	6	_	7		1	7		_		8
Health and social services	15	5	34	ł	-	39		6	28		-		34
Industrial construction and trade contractors	16	10	50	)	-	60		10	48		-		58
Metals and mining	17	4	1.	l	-	15		12	13		-		25
Pipelines, oil, and gas	18	21		l	-	22		19	1		-		20
Power and utilities	19	-	(	6	-	6		-	6		-		6
Professional and other services	20	10	52	2	-	62		9	45		-		54
Retail sector	21	26	97	7	-	123		23	122		-		145
Sundry manufacturing and wholesale	22	38	42	2	-	80		43	46		-		89
Telecommunications, cable, and media	23	7	9	)	-	16		7	11		-		18
Transportation	24	7	32	2	-	39		2	38		-		40
Other	25	14	10	)	-	24		14	13		-		27
Total business & government	26	183	1,03	2	1	1,216		202	1,126		1		1,329
Total Gross Impaired Loans	27	\$ 1,151	\$ 1,29	5 \$	1	\$ 2,447	\$	1,175	\$ 1,405	\$	1	\$	2,581
Gross Impaired Loans as a % of Gross Loans and Acceptances Personal													
Residential mortgages	28	0.46	% 1.5	2 %	- %	0.54	%	0.48	% 1.61	%	_ (	/0	0.56 %
Consumer instalment and other personal	_0				70		/5					-	,,
HELOC	29	0.28	0.9	,	_	0.36		0.25	0.99		_		0.33

Residential mongages	28	0.46 %	1.52 %	- %	0.54 %	0.48 %	1.01 %	- %	0.56 %
Consumer instalment and other personal									
HELOC	29	0.28	0.97	-	0.36	0.25	0.99	-	0.33
Other	30	0.36	0.04	-	0.28	0.43	0.13	-	0.39
Credit card	31	0.90	1.94	-	0.99	0.88	2.27	-	1.00
Total personal	32	0.41	0.90	-	0.46	0.42	1.15	-	0.49
Business & Government	33	0.40	2.74	0.03	1.40	0.45	2.91	0.03	1.53
Total Gross Impaired Loans	34	0.41 %	1.93 %	0.03 %	0.70 %	0.43 %	2.24 %	0.03 %	0.75 %
	0.	0.11 /0	1100 /0	0.00 /0	0.1 0 /0	0.10 /0	2.2. /0	0.00 /0	0.10 /0

<sup>1</sup> Based on geographic location of unit responsible for recording revenue.
 <sup>2</sup> Excludes ACI loans and debt securities classified as loans. For additional information on ACI loans, see pages 34 to 35.

## Allowance for Credit Losses

(\$ millions)	LINE	2012		2	011		Full Year
AS AT	#	Q1	Q4	Q3	Q2	Q1	2011
COUNTERPARTY-SPECIFIC ALLOWANCE							
Change in Allowance for Credit Losses – Counterparty-Specific							
Balance at beginning of period	1	\$ 397	\$ 397	\$ 466	\$ 479	\$ 416	\$ 416
Provision for credit losses - counterparty-specific	2	127	87	65	69	137	358
Write-offs	3	(143)	(110)	(147)	(81)	(76)	(414)
Recoveries	4	1	6	2	19	2	29
Foreign exchange and other adjustments	5	-	17	11	(20)	-	8
Balance at end of period	6	382	397	397	466	479	397
COLLECTIVELY ASSESSED ALLOWANCE							
Change in Allowance for Credit Losses – Individually Insignificant							
Balance at beginning of period	7	274	286	245	256	261	261
Provision for credit losses - individually insignificant	8	294	262	315	250	270	1,097
Write-offs	9	(349)	(340)	(336)	(307)	(319)	(1,302)
Recoveries	10	34	34	36	36	32	138
Foreign exchange and other adjustments	11	23	32	26	10	12	80
Balance at end of period	12	276	274	286	245	256	274
Change in Allowance for Credit Losses – Incurred but not Identified							
Balance at beginning of period	13	1,926	1,895	1,887	1,907	1,910	1,910
Provision for credit losses - incurred but not identified	14	(17)	(9)	_	30	14	35
Foreign exchange and other adjustments	15	10	40	8	(50)	(17)	(19)
Balance at end of period	16	1,919	1,926	1,895	1,887	1,907	1,926
Allowance for Credit Losses at End of Period	17	2,577	2,597	2,578	2,598	2,642	2,597
Consisting of:							
Allowance for loan losses		1					
Canada	18	1,036	1,008	997	1,005	1,009	1,008
United States	19	1,243	1,303	1,289	1,305	1,336	1,303
International	20	3	3	3	3	3	3
Total allowance for loan losses	21	2,282	2,314	2,289	2,313	2,348	2,314
Allowance for credit losses for off-balance sheet instruments	22	295	283	289	285	294	283
Allowance for Credit Losses at End of Period	23	\$ 2,577	\$ 2,597	\$ 2,578	\$ 2,598	\$ 2,642	\$ 2,597

(\$ millions) AS AT	LINE #			12 21				2011 Q4				2011 Q3		
By Industry Sector			United					United		·r		listed	<u>.</u>	
Allowance for Credit Losses – Counterparty-Specific and Individually Insignificant – On-balance Sheet Loans		Canada	States	lr	t'l	Total	Canada	United States	Int'l	Total	Canada	United States	Int'l	Total
Personal Residential mortgages	1	\$ 13	\$ 17	\$	- \$	30	\$ 15 \$	17 \$	- \$	32	\$ 12 \$	24 \$	- \$	36
Consumer instalment and other personal				•	•				Ŧ				Ţ	
HELOC Other	2 3	14 74	26 6		-	40 80	13 73	24 4	_	37 77	15 71	25 4	_	40 75
Credit card	4	52	12		-	64	52	12	_	64	49	11	_	60
Total personal	5	153	61		-	214	153	57	-	210	147	64		211
Business & Government Real estate														
Residential	6	5	14		-	19	8	37	-	45	7	39	-	46
Non-residential	7	8	43		-	51	1	39		40	1	31		32
Total real estate Agriculture	8 9	13 2	57		-	70 2	9	76	_	85 2	8	70 1	-	78
Automotive	10	2	3		-	5	_	3	-	3	_	3	-	3
Financial Food, beverage, and tobacco	11 12	3	4		-	7 3	3	4	_	7	3 2	6 1	_	9 3
Forestry	13	_	-		-	-	-	1	_	1	-	1	_	1
Government, public sector entities, and education	14 15	2	1		-	3 12	2	1	-	3 4	- 4	-	-	_ 10
Health and social services Industrial construction and trade contractors	15 16	3	9		-	12 17	2	2	_	4 17	4	9	_	10
Metals and mining	17	6	1		-	7	-	10	-	10	1	1	-	2
Pipelines, oil, and gas Power and utilities	18 19	1	- 2		-	1	1	- 1	_	1	1	- 3	_	1 3
Professional and other services	20	5	5		-	10	6	7	-	13	5	7	-	12
Retail sector	21	11	13		-	24 11	11	16	-	27	11 7	16	-	27
Sundry manufacturing and wholesale Telecommunications, cable, and media	22 23	7	4		-	11	6 1	10 1	_	16 2	1	9 1	_	16 2
Transportation	24	4	4		-	8	4	7	-	11	5	4	-	9
Other Total business & government	25 26	9 77	1 118			10 195	13 69	<u>3</u> 151		16 220	12 71	4 142		16 213
Other Loans	20		110			195	09	151		220	/1	142		213
Debt securities classified as loans	27	-	180		-	180	-	179	-	179	-	191	-	191
Acquired credit-impaired loans <sup>2</sup> Total other loans	28 29	3	64 244		-	67 247	3	236		60 239		66 257		66 257
Total other loans Total Allowance for Credit Losses – Counterparty-Specific and Individually Insignificant	29 30	233	423			656	225	444		669	218	463		681
Allowance for Credit Losses – Incurred but Not Identified – On-Balance Sheet Loans													· · · ·	
Personal	24	17	10			07	40	10		20	12	12		24
Residential mortgages Consumer instalment and other personal	31	17	10		-	27	18	10	-	28	12	12	-	24
HELOC	32	5	29		-	34	6	31	-	37	5	32	-	37
Other Credit card	33 34	243 267	84 41		-	327 308	255 209	75 35	_	330 244	272 221	61 34	-	333 255
Total personal	35	532	164			696	488	151	-	639	510	139	-	649
Business & Government	36	271	503		3	777	296	558	3	857	269	547	3	819
Other Loans Debt securities classified as loans	37	_	153		_	153		149		149		140		140
Total other loans	38		153			153		149		149		140		140
Total Allowance for Credit Losses – Incurred but Not Identified	39	803	820		3	1,626	784	858	3	1,645	779	826	3	1,608
Allowance for Loan Losses – On-Balance Sheet Loans	40	1,036	1,243		3	2,282	1,009	1,302	3	2,314	997	1,289	3	2,289
Allowances for Credit Losses – Off-Balance Sheet Instruments Total Allowance for Credit Losses	41 42	191 \$ 1,227	101 \$ 1,344		3 6 \$	295 2,577	176 \$ 1,185 \$	103 1,405 \$	4 7 \$	283 2,597	179 \$ 1,176 \$	107	<u>3</u> 6 \$	289
Allowance for Credit Losses – Counterparty-Specific and Individually Insignificant as a % of Gross Impaired Loans <sup>3</sup> Personal		¥ ,==:		Ŧ		_,	· · · · · · · · · · · · · · · · · · ·				· · · · · · · · · ·			_,
Residential mortgages	43	2.1 %	9.1 %		- %	3.8 %	2.5 %	9.6 %	- %	4.1 %	2.0 %	14.4 %	- %	4.7
Consumer instalment and other personal HELOC	44	7.0	23.6		_	12.9	6.7	24.7	_	12.8	8.1	27.2	_	14.4
Other	45	64.3	35.3		-	60.6	63.5	40.0	_	61.6	62.3	44.4	-	61.0
Credit card	46	45.2	70.6		-	48.5	74.3	80.0	-	75.3	74.2	78.6	-	75.0
Total personal Business & Government	47 48	14.7 46.1	18.5 11.8		_	15.6 16.7	15.5 43.9	19.0 14.4	_	16.3 18.3	15.3 47.7	22.7 13.7	_	17.0 17.9
		· · · · · · ·									· ··· · ·	· · · · · · ·	·····	
Total Allowance for Credit Losses – Counterparty-Specific and Individually Insignificant <sup>3</sup>	49	19.1 %	13.4 %		- %	16.1 %	19.4 %	15.4 %	- %	17.2 %	19.6 %	15.6 %	- %	17.4

Based on geographic location of unit responsible for recording revenue.
 <sup>2</sup> Includes all FDIC covered loans and other ACI loans.
 <sup>3</sup> Excludes ACI loans and debt securities classified as loans. For additional information on ACI loans, see pages 34 to 35.

# Allowance for Credit Losses by Industry Sector and Geographic Location (Continued)<sup>1</sup>

By Industry Sector Allowance for Credit Losses - Counterparty-Specific and Individually Insignificant - On-balance Sheet Loans Personal Residential mortgages 1 Consumer instalment and other personal HELOC 2 Other 3 Credit card 4 Total personal 5 Business & Government Real estate Residential 6 Non-residential 6 Non-residential 7 Total real estate 8 Agriculture 9 Automotive 10 Financial 11 Food, beverage, and tobacco 12 Forestry 13	Canada \$ 12 14 63 55 144 8 - 8 2 3 1 1 - 4 4	United State \$ 17 33 2 12 64 51 32 83 1 4 4 6 1 1 1	\$\$	Int'l - \$ - - - - - - - - - - - - -	Total 29 47 65 67 208 59 32 91 3 7 9	Canada \$ 10 13 72 54 149 10 1 11 3 3		United States 13 \$ 36 3 15 67 62 37 99 1		Total \$ 23 49 75 69 216 72 38 110 4
Insignificant - On-balance Sheet Loans         Personal         Residential montgages       1         Consumer instalment and other personal       2         HELOC       2         Other       3         Credit card       4         Total personal       5         Business & Government       7         Residential       6         Non-residential       7         Total real estate       8         Agriculture       9         Automotive       10         Financial       11         Food, beverage, and tobacco       12	\$ 12 14 63 55 144 - - - 8 2 3 3 1 1 - 4	State \$ 17 33 2 12 64 511 32 83 1 4 6 1 1	\$\$	- \$ - - - - - - -	29 47 65 67 208 59 32 91 3 7	\$ 10 13 72 54 149 10 1 10 1 11 3		States           13         \$           36         3           15         67           62         37           99         99		\$ 23 49 75 69 216 72 38 110
Residential mortgages       1         Consumer instalment and other personal       2         HELOC       2         Other       3         Credit card       4         Total personal       5         Business & Government       7         Residential       6         Non-residential       7         Total real estate       8         Agriculture       9         Automotive       10         Financial       11         Food, beverage, and tobacco       12	14 63 55 144 8  8 2 3 3 3 1 1 - 4	333 2 12 64 51 32 83 1 4 6 1 1			47 65 67 208 59 32 91 3 7	13 72 54 149 10 1 11 3	\$	36 3 15 67 62 37 99		49 75 69 216 72 38 110
Consumer instalment and other personal       2         HELOC       2         Other       3         Credit card       4         Total personal       5         Business & Government       8         Real estate       7         Total real estate       8         Agriculture       9         Automotive       10         Financial       11         Food, beverage, and tobacco       12	14 63 55 144 8  8 2 3 3 3 1 1 - 4	333 2 12 64 51 32 83 1 4 6 1 1			47 65 67 208 59 32 91 3 7	13 72 54 149 10 1 11 3	•	36 3 15 67 62 37 99		49 75 69 216 72 38 110
HELOC     2       Other     3       Credit card     4       Total personal     5       Business & Government     5       Real estate     6       Non-residential     7       Total real estate     8       Agriculture     9       Automotive     10       Financial     11       Food, beverage, and tobacco     12	63 55 144 8 - 8 2 3 3 3 1 1 1 4	2 12 64 51 32 83 1 4 6 4 6 1			65 67 208 59 32 91 3 7	72 54 149 10 1 11 3		3 15 67 62 37 99		75 69 216 72 38 110
Credit card     4       Total personal     5       Business & Government     6       Real estate     6       Non-residential     6       Total real estate     8       Agriculture     9       Automotive     10       Financial     11       Food, beverage, and tobacco     12	55 144 8 - 8 2 3 3 3 1 1 - 4	64 64 51 83 1 4 6 1 1 1			67 208 59 32 91 3 7	54 149 10 1 11 3		15 67 62 37 99		69 216 72 38 110
Total personal     5       Business & Government     5       Real estate     6       Non-residential     7       Total real estate     8       Agriculture     9       Automotive     10       Financial     11       Food, beverage, and tobacco     12	144 8 	64 51 32 83 1 4 6 1 1			208 59 32 91 3 7	149 10 1 11 3		67 62 37 99		216 72 38 110
Business & Government       Real estate       Residential       0       Non-residential       7       Total real estate       Agriculture       9       Automotive       10       Financial       Food, beverage, and tobacco       12	8 	51 32 83 1 4 6 1 1			59 32 91 3 7	10 1 11 3		62 37 99		72 38 110
Real estate     6       Non-residential     7       Total real estate     8       Agriculture     9       Automotive     10       Financial     11       Food, beverage, and tobacco     12	- 8 2 3 1 1 - 4	32 83 1 4 6 1 1		-	32 91 3 7	1 11 3		37 99	-	<u>38</u> 110
Residential     6       Non-residential     7       Total real estate     8       Agriculture     9       Automotive     10       Financial     11       Food, beverage, and tobacco     12		32 83 1 4 6 1 1		-	32 91 3 7	1 11 3		37 99	-	<u>38</u> 110
Total real estate     8       Agriculture     9       Automotive     10       Financial     11       Food, beverage, and tobacco     12	2 3 3 1 1 - 4	83 1 4 6 1 1		-	91 3 7	11 3		99		110
Agriculture     9       Automotive     10       Financial     11       Food, beverage, and tobacco     12	2 3 3 1 1 - 4	1 4 6 1 1		-	3 7	3			_	
Automotive         10           Financial         11           Food, beverage, and tobacco         12	3 3 1 1 - 4	4 6 1 1			7			1	-	4
Financial 11 Food, beverage, and tobacco 12	3 1 1 - 4	6 1 1		-				4	_	7
	1 - 4	1				3		4	_	7
Ecreatry 12	- 4			-	2	3		1	-	4
		1		-	2	1		1	-	2
Government, public sector entities, and education 14		4		-	1	- 5		1 4	-	1 9
Health and social services 15 Industrial construction and trade contractors 16		4		_	8 14	5		4 10	_	9 14
Metals and mining 17	2	2		-	4	3		2	_	5
Pipelines, oil, and gas 18	8	-		-	8	9		-	-	9
Power and utilities 19	_	2		-	2	-		2	-	2
Professional and other services 20	5 9	7 22		-	12	5		7	-	12
Retail sector     21       Sundry manufacturing and wholesale     22	26	22		_	31 35	8 28		26 14	_	34 42
Telecommunications, cable, and media 23	1	2		-	3	4		1	-	5
Transportation 24	4	з		-	7	1		5	-	6
Other 25	10	-		-	10	10		5	-	15
Total business & government 26	91	158			249	101		187		288
Other Loans Debt securities classified as loans 27	_	214		_	214	_		229	_	229
Debt securities classified as loans 27 Acquired credit-impaired loans <sup>2</sup> 28	_	214		_	214	_		229	_	- 229
Total other loans 29	-	252		-	252	-		229	-	229
Total Allowance for Credit Losses – Counterparty-Specific and Individually Insignificant 30	235	474		-	709	250		483	-	733
Allowance for Credit Losses – Incurred but Not Identified – On-Balance Sheet Loans Personal										
Residential mortgages 31 Consumer instalment and other personal	11	17		-	28	18		17	-	35
HELOC 32	7	33		_	40	9		34	_	43
Other 33	279	39		-	318	284		42	-	326
Credit card 34	199	34		-	233	194		35	-	229
Total personal 35	496	123		-	619	505		128	-	633
Business & Government 36	274	572	- · · ·	3	849	254		583	3	840
Other Loans Debt securities classified as loans 37	-	136		_	136	_		142	_	142
Total other loans 37	-	130		-	136			142		142
Total Allowance for Credit Losses – Incurred but Not Identified 39	770	831		3	1,604	759		853	3	1,615
Allowance for Loan Losses – On-Balance Sheet Loans 40	1,005	1,305		3	2,313	1,009		1,336	3	2,348
Allowances for Credit Losses – Off-Balance Sheet Instruments 41	186	96		3	285	194		97	3	294
Total Allowance for Credit Losses 42	\$ 1,191	\$ 1,401	\$	6 \$	2,598	\$ 1,203	\$	1,433 \$	6	\$ 2,642
Allowance for Credit Losses – Counterparty-Specific and Individually Insignificant as a % of Gross Impaired Loans <sup>3</sup> Personal										
Residential mortgages 43	2.0 %	6 10.7	%	- %	3.8 %	1.6	%	7.8 %	- %	2.9 %
Consumer instalment and other personal										
HELOC 44	7.7	38.8		-	17.6	8.0		40.0	-	19.4
Other 45 Credit card 46	61.2 74.3	50.0 80.0		_	60.7 75.3	60.5 75.0		60.0 83.3	_	60.5 76.7
Total personal 47	14.9	24.3		-	16.9	15.3		24.0	_	17.3
Business & Government 48	49.7	15.3		-	20.5	50.0		16.6	-	21.7
Total Allowance for Credit Losses – Counterparty-Specific and Individually Insignificant <sup>3</sup> 49	20.4 %	6 17.1	%	- %	18.7 %	21.3	%	18.1 %	- %	5 19.5 %
Total allowance for credit losses as a % of gross loans and acceptances <sup>3</sup> 50	0.4 %	6 1.5	%	0.2 %	0.6 %	0.4	%	1.7 %	0.2 %	6 0.7 %

<sup>1</sup> Based on geographic location of unit responsible for recording revenue.
 <sup>2</sup> Includes all FDIC covered loans and other ACI loans.
 <sup>3</sup> Excludes ACI loans and debt securities classified as loans. For additional information on ACI loans, see pages 34 to 35.

#### **Provision for Credit Losses**

			0040	T				044				
(\$ millions, except as noted) FOR THE PERIOD ENDED		LINE	2012 Q1		Q4		Q3	011	Q2	Q1		ull Year 2011
FOR THE PERIOD ENDED		#	Q	1.	Q4	· ·	43		Q2	QI		2011
PROVISION FOR (REVERSAL OF) CREDIT LOSSES Provision for Credit losses for Counterparty-Specific and Individually Insignificant						<u> </u>						
Provision for credit losses (net of reversals) – counterparty-specific		1	\$ 128	\$	93	\$	67	\$		\$ 139	\$	388
Provision for credit losses (net of reversals) - individually insignificant		2	328		296		351		285	302		1,234
Recoveries		3	(35)		(40)		(38)		(55)	(34)		(167)
Total provision for credit losses for counterparty-specific and individually insignificant		4	421		349		380		319	407		1,455
Provision for Credit Losses - Incurred But Not Identified												
Canadian Personal and Commercial Banking and Wholesale Banking		5	33		-		-		-	-		-
U.S. Personal and Commercial Banking	– in USD	6	(49)		(9)		(2)		32	13		34
	<ul> <li>foreign exchange</li> </ul>	7	(1)	-			1		(3)	_		(2)
		8	(50)		(9)		(1)		29	13		32
Other		9	-	1	-		1		1	1		3
Total provision for credit losses – incurred but not identified Total Provision for Credit Losses		10	(17)	<b></b>	(9)	¢	380	¢	30	14	¢	35
Total Provision for Credit Losses		11	\$ 404	\$	340	\$	380	\$	349	\$ 421	\$	1,490
PROVISION FOR (REVERSAL OF) CREDIT LOSSES BY SEGMENT												
Canadian Personal and Commercial Banking		12	\$ 283	\$	212	\$	205	\$	192	\$ 215	\$	824
U.S. Personal and Commercial Banking	– in USD	13	155		130		180		181	207		698
	<ul> <li>foreign exchange</li> </ul>	14	3		-		(6)		(5)	-		(11)
		15	158		130		174		176	207		687
Wholesale Banking <sup>1</sup>		16	12		3		6		7	6		22
Corporate Segment			(0)				(2)		(0)			(00)
Wholesale Banking – CDS <sup>1</sup> Adjustments to allowance for incurred but not identified credit losses		17 18	(6)		(7)		(6)		(6)	(7)		(26)
Adjustments to allowance for incurred but not identified credit losses Other		18	(41) (2)		2		- 1		(20)	-		_ (17)
Total Corporate Segment		20	(49)	1	(5)		(5)		(20)	(7)		(17)
Total Provision for Credit Losses			\$ 404	\$	340	\$	380	\$		\$ 421	\$	1,490
		21	φ 404	φ	340	ψ	360	φ	349	φ 421	φ	1,490

<sup>1</sup> Premiums on CDS recorded in PCL for Wholesale Banking are reclassified to trading income in the Corporate segment.

# Provision for Credit Losses by Industry Sector and Geographic Location<sup>1</sup>

\$ millions) FOR THE PERIOD ENDED	LINE #		2012 Q1	2			2011 Q4				2011 Q3		
By Industry Sector	ļ		United			1	United				United		
Provision for Credit Losses – Counterparty-Specific and Individually Insignificant		Canada	States	Int'l	Total	Canada	States	Int'l	Total	Canada	States	Int'l	Tota
Personal Residential mortgages	1	\$ (2) \$	; 4 s	_	\$2	\$ 5	\$ (2) \$	- \$	3	\$ 4 \$	9 \$	- \$	13
Consumer Instalment and Other Personal	'	φ (2) 4	, 44		ş Z	φ J	φ (2) φ	- φ	5	φ + φ	9 9	- φ	13
HELOC	2	3	22	-	25	2	18	-	20	3	17	-	20
Other	3	106	36	-	142	105	33	-	138	107	25	-	132
Credit card	4	75	13	-	88	77	12	-	89	77	11	-	88
otal personal	5	182	75	-	257	189	61	-	250	191	62	-	253
usiness & Government													
leal estate		(1)									10		
Residential Non-residential	6 7	(1) 7	21 31	-	20 38	-	26 22	-	26 22	- 1	16 6	-	16
Total real estate	7 8	6	52		58		48	-	48	1	22	-	23
griculture	8	6	52	_	58	- 1	48	_	48	1	22	_	2.
utomotive	9 10	2	1	_	3	1	(3)	_	(2)	_	- 1	_	
inancial	11	-	2	_	2	1	1	_	2	-	6	_	e
ood, beverage, and tobacco	12	-	2	-	2	-	1	-	1	1	_	-	
overnment, public sector entities, and education	13	-	6	-	6	2	1	-	3	-	1	-	
ealth and social services	14	1	8	-	9	-	-	-	-	-	2	-	
dustrial construction and trade contractors	15	5	5	-	10	4	5	-	9	7	5	-	1
letals and mining	16	6	1	-	7	(1)	9	-	8	-	1	-	,
ipelines, oil, and gas	17	_	-	-	-	1	- 2	-	1	(5)	-	-	(
ower and utilities rofessional and other services	18 19	- 1	1 2	_	1	- 4	2	_	2 10	- 2	- 7	_	
etail sector	20	4	12	-	16	4 3	7	_	10	5	4	_	
undry manufacturing and wholesale	20	2	3	-	5	-	4	_	4	1	-	_	
elecommunications, cable, and media	22	-	1	-	1	2	1	_	3	_	1	_	
ransportation	23	1	-	-	1	1	3	-	4	1	4	-	
ther	24	3	(4)	-	(1)	3	5	-	8	2	1	-	
otal business & government	25	31	92	-	123	22	90	-	112	15	55	-	7
ther Loans													
cquired credit-impaired loans <sup>2</sup>	26	-	41	-	41	3	(16)	-	(13)	-	57	-	5
otal other loans	27	-	41	-	41	3	(16)	-	(13)	-	57	-	5
otal Provision for Credit Losses – Counterparty-Specific and Individually Insignificant	28	213	208	_	421	214	135	_	349	206	174	_	380
Provision for Credit Losses – Incurred but Not Identified		-											
Personal, business & government	29	39	(58)	(1)	(20)	-	(13)	1	(12)	3	(6)	-	(3
Other Loans	-		(**)	( )	( )		( - )		( )	-	(-)		
ebt securities classified as loans	30	-	3	-	3	-	3	-	3	-	3	-	
otal other loans	31	-	3	-	3	-	3	-	3	-	3	-	3
otal Provision for Credit Losses – Incurred but not Identified	32	39	(55)	(1)	(17)	-	(10)	1	(9)	3	(3)	-	-
otal Provision for Credit Losses	33	\$ 252 \$	5 153 <b>\$</b>	(1)	\$ 404	\$ 214	\$ 125 \$	1 \$	340	\$ 209 \$	171 \$	- \$	380
rovision for Credit Losses – Counterparty-Specific and Individually Insignificant as a % of Average Net Loans and Acceptances ersonal			0.10 %				(						
esidential mortgages onsumer instalment and other personal	34	(0.01) %	0.12 %	- %	0.01 %	0.01 %	(0.07) %	- %	0.01 %	0.01 %	0.33 %	- %	0.04
HELOC	35	0.02	0.89	-	0.13	0.01	0.74	-	0.11	0.02	0.75	-	0.1
Other	36	1.48	1.32	-	1.44	1.45	1.31	-	1.41	1.48	1.06	-	1.3
redit card	37	2.35	5.90	-	2.58	3.70	5.68	-	3.89	3.79	5.72	-	3.9
otal personal u <b>siness &amp; Government</b>	38 39	0.29 0.26	0.86 0.86	_	0.36 0.53	0.31 0.19	0.75 0.88	_	0.36 0.50	0.32 0.13	0.82 0.58	_	0.3 0.3
otal Provision for Credit Losses – Counterparty-Specific and		0.26	0.86	_				-				-	
Individually Insignificant otal Provision for Credit Losses – Counterparty-Specific and	40				0.43	0.29	0.65	-	0.37	0.29	0.89	-	0.4
Individually Insignificant Excluding Other Loans	41	0.29 %	0.86 %	- %	0.40 %	0.29 %	0.82 %	- %	0.40 %	0.29 %	0.69 %	- %	0.3
otal Provision for Credit Losses as a % of Average Net Loans and Acceptances						•		<u> </u>	<u> </u>	r · · · · ·	<u> </u>		
otal Provision for Credit Losses	42	0.34 %	0.71 %	(0.07) %	0.41 %	0.29 %	0.60 %	0.07 %	0.36 %	0.29 %	0.88 %	- %	0.4
otal Provision for Credit Losses Excluding Other Loans	43	0.34	0.56	(0.12)	0.38	0.29	0.75	0.11	0.38	0.30	0.65		0.3

<sup>1</sup> Based on geographic location of unit responsible for recording revenue.
<sup>2</sup> Includes all FDIC covered loans and other ACI loans.

## Provision for Credit Losses by Industry Sector and Geographic Location (Continued)<sup>1</sup>

(\$ millions) FOR THE PERIOD ENDED	LINE #	2011 Q2									2011 Q1							
By Industry Sector Provision for Credit Losses – Counterparty-Specific and Individually Insignificant		Can			United States		Int'l		Total		anada		United States		Int'l		Total	
Personal		Call	aua		Sidles		IIIII		TULAI	0.0	anaua		Sidles		IIICI		TUIAI	
Residential mortgages	1	\$	1	\$	11	\$	_	\$	12	\$	1	\$	(1)	\$	-	\$	_	
Consumer Instalment and Other Personal																		
HELOC	2		4		15		-		19		4		9		-		13	
Other Credit card	3 4		95 83		9 11		-		104 94		112 85		23 14		-		135 99	
Total personal	4 5		83	• •	46				229		202		45				247	
Business & Government	5	-	03		40		-		229		202		40				247	
Real estate																		
Residential	6		(3)		20		-		17		(3)		8		-		5	
Non-residential	7		-		13		-		13		1		19		-		20	
Total real estate	8		(3)		33		-		30		(2)		27		-		25	
Agriculture Automotive	9 10		(1)		2		-		(1) 3		_		- 1		-		- 1	
Financial	10		1		2		_		2		_		(1)		_		(1)	
Food, beverage, and tobacco	12		2		_		-		2		2		(1)		-		2	
Government, public sector entities, and education	13		_		(1)		-		(1)		_		-		-		-	
Health and social services	14		-		1		-		1		-		1		-		1	
Industrial construction and trade contractors	15		2		4		-		6		-		8		-		8	
Metals and mining Pipelines, oil, and gas	16 17		(1) (1)		(18)		_		(1) (19)		1 2		(1)		-		2	
Power and utilities	18		(1)		(10)		_		(19)		2		1		_		1	
Professional and other services	19		2		10		_		12		3		2		_		5	
Retail sector	20		7		(2)		-		5		9		11		-		20	
Sundry manufacturing and wholesale	21		(2)		1		-		(1)		1		2		-		3	
Telecommunications, cable, and media	22		(1)		3		-		2		(3)		(1)		-		(4)	
Transportation Other	23 24		4 (1)		2 8		-		6 7		1 (1)		12		-		1 11	
Total business & government	24 25		8	• •	45	• •		• •	53		13	• •	62			• •	75	
Other Loans	20		0		40				55		13		02				15	
Debt securities classified as loans	26		_		_		_		_		_		85		_		85	
Acquired credit-impaired loans <sup>2</sup>	27		-		37		-		37		-		-		-		-	
Total other loans	28		-		37		-		37		-		85		-		85	
Total Provision for Credit Losses – Counterparty-Specific and Individually Insignificant	29	1	91		128		-		319		215		192		-		407	
Provision for Credit Losses – Incurred but Not Identified																		
Personal, business & government Other Loans	30		3		25		(1)		27		5		30		(2)		33	
Debt securities classified as loans	31		-		3		-		3		-		(19)		-		(19)	
Total other loans	32		-		3		-		3		-		(19)		-		(19)	
Total Provision for Credit Losses – Incurred but not Identified	33		3		28		(1)		30		5		11		(2)		14	
Total Provision for Credit Losses	34	\$ 1	94	\$	156	\$	(1)	\$	349	\$	220	\$	203	\$	(2)	\$	421	
Provision for Credit Losses – Counterparty-Specific and Individually Insignificant as a % of Average Net Loans and Acceptances Personal																		
Residential mortgages	35		- %	6	0.44 %	6	_ (	%	0.04 %			%	(0.04)	%	- %		- %	
Consumer instalment and other personal		1		-		-				1			(		70		~	
HELOC	36		.02		0.71		-		0.10		0.02		0.39		-		0.07	
Other	37		.41		0.71		-		1.30		1.67		2.28		-		1.75	
Credit card	38		.35		6.31		_		4.51		4.23		7.47		_		4.50	
Total personal Business & Government	39 40		.32 .08		0.76 0.50		_		0.37 0.26		0.35 0.13		0.77 0.65		_		0.39 0.36	
Total Provision for Credit Losses – Counterparty-Specific and	0	0			0.00		-		0.20		0.10		0.00		-		0.00	
Individually Insignificant	41	0	.29		0.72		-		0.37		0.32		1.06		-		0.47	
Total Provision for Credit Losses – Counterparty-Specific and																		
Individually Insignificant Excluding Other Loans	42	0	.29 %	6	0.60 %	6		%	0.34 %	L	0.32	%	0.70	%	- %		0.38 %	
Total Provision for Credit Losses as a % of Average Net Loans and Acceptances		r																
Total Provision for Credit Losses	43		.29 %	6	0.88 %	6		%	0.41 %			%		%	(0.15) %		0.48 %	
Total Provision for Credit Losses Excluding Other Loans	44	0	.29		0.76		(0.13)		0.37	L	0.33		0.89		(0.26)		0.42	
<sup>1</sup> Deceder according to the form the former shift for a second																		

<sup>1</sup> Based on geographic location of unit responsible for recording revenue.
 <sup>2</sup> Includes all FDIC covered loans and other ACI loans.

## Acquired Credit-Impaired Loans by Geographic Location<sup>1</sup>

(\$ millions) FOR THE PERIOD ENDED	LINE #				2012 Q1	2							011 Q4							2011 Q3	-		
				Unit				Tatal	1			United	· · ·	Le til		Tatal		· · ·	United	<u> </u>	l dl		Tatal
Gross Loans		Can	ida	Stat	es	Int	1	Total	-	Canada	• •	States	• •	Int'l		Total	Canada		States	· · · ·	Int'l	•••	Total
Residential mortgages	1	\$	- :	\$ 66	51 <b>\$</b>	_	. s	661	\$	_	\$	679	\$	_	\$	679	\$ -	\$	674	\$	_	\$	674
Consumer instalment and other personal							•		ľ									•					
HELOC	2		-	20	7	-		207		-		211		-		211	-		206		-		206
Other	3	1	03	65	60	-		753		19		785		-		804	23		910		-		933
Credit Cards	4		25		-	-		25		-		-		-		-	-		-		-		-
Business & government	5		-	3,71				3,715		-		3,866		_		3,866	-		3,888		-		3,888
Total Gross Loans	6	\$ 1	28	\$ 5,23	3\$	_	\$	5,361	\$	19	\$	5,541	\$		\$	5,560	\$ 23	\$	5,678	\$		\$	5,701
Change in Allowance for Credit Losses																							
Balance at beginning of period	7	\$	3	\$5	57 \$	-	\$	60	\$	-	\$	66	\$		\$	66	\$ -	\$	. 38	\$	-	\$	38
Provision for credit losses - counterparty-specific	8		_	1	5	-		15		-		1		-		1	-		17		-		17
Provision for credit losses - individually insignificant impaired loans	9		-	2	26	-		26		3		(17)		-		(14)	-		40		-		40
Write-offs <sup>2</sup>	10		-	(3	3)	-		(33)		-		(5)		-		(5)	-		(34)		-		(34)
Foreign exchange and other adjustments	11		-		(1)	-		(1)		-		12		-		12	-		5		-		5
Balance at end of period	12	\$	3	\$6	64 \$	-	. \$	67	\$	3	\$	57	\$	-	\$	60	\$ -	\$	66	\$	_	\$	66
Allowance for Credit Losses																							
Residential mortgages	13	\$	- :	\$	9 \$	-	\$	9	\$	-	\$	2	\$	-	\$	2	\$ -	\$	5	\$	_	\$	5
Consumer instalment and other personal	-				•		•		Ľ														
HELOC	14		_		-	-		_		-		7		_		7	_		18		_		18
Other	15		3		2	-		5		3		2		-		5	_		2		-		2
Business & government	16		-	5	i3	-		53		-		46		-		46	-		41		-		41
Total Allowance for Credit Losses	17	\$	3	\$6	64 \$		\$	67	\$	3	\$	57	\$		\$	60	\$	\$	66	\$	-	\$	66
Provision for Credit Losses – Counterparty-Specific and Individually Insignificant <sup>3</sup>																							
Provision for credit losses (net of reversals) – counterparty-specific	18	\$	- :	\$1	5 \$	-	\$	15	\$	-	\$	1	\$	_	\$	1	\$ -	\$	17	\$	_	\$	17
Provision for credit losses (net of reversals) - individually insignificant	19		_	2	26	-		26		3		(17)		-		(14)	-		40		-		40
Total Provision for Credit Losses – Counterparty-Specific and Individually																							
Insignificant	20	\$	- :	\$4	1 \$	_	\$	41	\$	3	\$	(16)	\$	-	\$	(13)	\$ -	\$	57	\$	-	\$	57
Provision for Credit Losses – Counterparty-Specific and Individually Insignificant																							
Residential mortgages	21	\$	- :	\$ 1	0\$	_	· \$	10	\$	-	\$	-	\$	-	\$	-	\$ -	\$	-	\$	-	\$	_
Consumer instalment and other personal		ľ			•				ľ				•		·		[ `	•					
HELOC	22		-		(2)	-		(2)		-		(15)		-		(15)	-		28		-		28
Other	23		_		2)	-		(2)		3		Ì 2		-		<b>ົ</b> 5			-		-		_
Business & government	24		-		5	-		35		-		(3)		-		(3)	-		29		-		29
Total Provision for Credit Losses – Counterparty-Specific and									T														
Individually Insignificant	25	\$	- :	\$ 4	1 \$	-	\$	41	\$	3	\$	(16)	\$	-	\$	(13)	\$ -	\$	57	\$	_	\$	57

<sup>1</sup> Based on geographic location of unit responsible for recording revenue.
 <sup>2</sup> Excludes write-offs for which a credit mark was established on acquisition date.
 <sup>3</sup> PCL reflects loss sharing agreements with the FDIC, and is presented net of the amount expected to be reimbursed by the FDIC.

## Acquired Credit-Impaired Loans by Geographic Location (Continued)<sup>1</sup>

\$ millions) FOR THE PERIOD ENDED	LINE #					2011 Q2								011 Q1			
		<u> </u>		. <u>.</u>	United	- · ·	<u> </u>	• •		Γ		·	United	· · ·		•••	
		(	Canada		States		Int'l		Total		Canada		States		Int'l		Total
Gross Loans																	
Residential mortgages	1	\$	-	\$	685	\$	-	\$	685	\$	-	\$	760	\$	-	\$	760
Consumer instalment and other personal																	
HELOC	2		_		223		-		223		-		222		-		222
Other	3		31		1,074		-		1,105		-		449		-		449
Business & government	4	-		-	4,329		-		4,329		-	-	4,991		-		4,991
otal Gross Loans	5	\$	31	\$	6,311	\$	-	\$	6,342	\$	-	\$	6,422	\$	-	\$	6,422
Change in Allowance for Credit Losses																	
Provision for credit losses – counterparty-specific	6	\$	-	\$	37	\$	-	\$	37	\$	-	\$	-	\$	-	\$	-
oreign exchange and other adjustments	7		-		1		-		1		-		-		-		-
alance at end of period	8	\$	-	\$	38	\$	-	\$	38	\$	-	\$	-	\$	-	\$	-
llowance for Credit Losses																	
Residential mortgages	9	\$	_	\$	2	\$	_	\$	2	\$	-	\$	_	\$	_	\$	_
Consumer instalment and other personal	•	-		+	_	•		*	_	*		*		•		•	
Other	10		_		1		_		1		_		_		_		_
Business & government	11		_		35		_		35		_		_		_		_
otal Allowance for Credit Losses	12	\$	-	\$	38	\$	-	\$	38	\$	-	\$	-	\$	-	\$	-
Provision for Credit Losses – Counterparty-Specific and Individually Insignificant																	
Provision for credit losses (net of reversals) – counterparty-specific	13	\$	_	\$	37	\$	-	\$	37	\$	-	\$	-	\$	-	\$	-
otal Provision for Credit Losses – Counterparty-Specific and Individually																	
Insignificant	14	\$	-	\$	37	\$	-	\$	37	\$	-	\$	-	\$	-	\$	-
rovision for Credit Losses – Counterparty-Specific and Individually Insignificant																	
esidential mortgages	15	\$	_	\$	3	\$	-	\$	3	\$	_	\$	_	\$	_	\$	_
onsumer instalment and other personal		1								1							
Other	16		-		1		-		1		-		-		-		-
usiness & government	17		-		33		-		33	1	-		-		-		-
otal Provision for Credit Losses – Counterparty-Specific and										1							
Individually Insignificant	18	\$	_	\$	37	\$	_	\$	37	\$	_	\$	_	\$	_	\$	_

Based on geographic location of unit responsible for recording revenue.

# Analysis of Change in Equity

(\$ millions, except as noted) FOR THE PERIOD ENDED	LINE #	2012 Q1	Q4	Q3	2011 Q2	Q1		Full Year 2011
Common Shares								
Balance at beginning of period	1	\$ 17,491	\$ 16,572	\$ 16,367	\$ 16,049	\$ 15,804	\$	15,804
Issued		•	• • • • • • •	•	÷,	•	•	,
Options	2	57	41	33	155	93		322
Dividend reinvestment plan	3	179	174	172	163	152		661
New shares	4	-	704	_	-	-		704
Balance at end of period	5	17,727	17,491	16,572	16,367	16,049		17,491
Preferred Shares								
Balance at beginning of period	6	3,395	3,395	3,395	3,395	3,395		3,395
	7	3,395	3,395	3,395	3,395	3,395		3,395
Balance at end of period	1	3,395	3,395	3,395	3,395	3,395		3,395
Treasury Shares – Common								
Balance at beginning of period	8	(116)	(104)	(104)	(82)	(91)		(91)
Purchase of shares	9	(868)	(760)	(348)	(541)	(515)		(2,164)
Sale of shares	10	827	748	348	519	524		2,139
Balance at end of period	11	(157)	(116)	(104)	(104)	(82)		(116)
Treasury Shares – Preferred								
Balance at beginning of period	12	-	-	-	(1)	(1)		(1)
Purchase of shares	13	(15)	(8)	(24)	(14)			(59)
Sale of shares	14	15	8	24	15	Ì13		60
Balance at end of period	15	-	-	=	-	(1)		-
Contributed Surplus								
Balance at beginning of period	16	212	211	204	220	235		235
Net (discount) premium on treasury shares	17	8	211	204	220	200		11
Stock options expensed	18	7	4	7	8	9		28
Stock options exercised	19	(13)	(6)	(5)	(28)	(23)		(62)
Other	20	(10)	(8)	(0)	(20)	(20)		(02)
Balance at end of period	21	214	212	211	204	220		212
Retained Earnings								
Balance at beginning of period	22	18,213	17,322	16,487	15,731	14,781		14,781
Net income	22	1,452	1,563	1,463	1,379	1,536		5,941
Dividends	25	1,432	1,505	1,400	1,575	1,000		5,541
Common	24	(613)	(611)	(585)	(583)	(537)		(2,316)
Preferred	25	(49)	(48)	(43)	(40)	(49)		(180)
Share issue expenses	26	(,	(13)	(,	(10)	(10)		(13)
Balance at end of period	27	19,003	18,213	17,322	16,487	15,731		18,213
		,		,	, ю			
Accumulated Other Comprehensive Income (loss)								
Balance at beginning of period	28	3,326	2,072	1,237	2,477	4,256		4,256
Net change in unrealized gains (losses) on AFS securities	29	136	(181)	107	234	(528)		(368)
Net change in unrealized foreign currency translation gains (losses) on investment	00				/·	(22)		(404)
in subsidiaries, net of hedging activities	30	125	989	202	(1,557)	(98)		(464)
Net change in gains (losses) on derivatives designated as cash flow hedges	31	290	446	526	83	(1,153)		(98)
Balance at end of period	32	3,877	3,326	2,072	1,237	2,477	<u> </u>	3,326
Non-Controlling Interests in Subsidiaries	33	1,489	1,483	1,452	1,461	1,464	-	1,483
Total Equity	34	\$ 45,548	\$ 44,004	\$ 40,920	\$ 39,047	\$ 39,253	\$	44,004
NUMBER OF COMMON SHARES OUTSTANDING (thousands)								
Balance at beginning of period	35	900,998	888,844	886,093	882,097	878,497		878,497
Issued		,				,		,
Options	36	904	758	473	2,299	1,411		4,941
Dividend reinvestment plan	37	2,319	2,354	2,221	2,004	2,035		8,614
New shares	38	-	9,200	· _	_	_		9,200
Impact of treasury shares 1	39	(493)	(158)	57	(307)	154		(254)
Balance at end of period	40	903,728	900,998	888,844	886,093	882,097		900,998
• • • • •	-	L					L	

<sup>1</sup> The number of treasury common shares has been netted just for the purpose of arriving at the total number of common shares considered for calculation of EPS of the Bank.

## Change in Accumulated Other Comprehensive Income, Net of Income Taxes

(\$ millions)	LINE	2012		2	011		Full Year
FOR THE PERIOD ENDED	#	Q1	Q4	Q3	Q2	Q1	2011
Unrealized Gains (Losses) on Available-for-Sale Securities							
Balance at beginning of period	1	\$ 949	\$ 1,130	\$ 1.023	\$ 789	\$ 1,317	\$ 1,317
Change in unrealized gains (losses)	2	150	(157)	190	247	(526)	(246)
Reclassification to earnings of losses (gains)	3	(14)	(24)	(83)	(13)	(2)	(122)
Net change for the period	4	136	(181)	107	234	(528)	(368)
Balance at end of period	5	1,085	949	1,130	1,023	789	949
Unrealized Foreign Currency Translation Gains (Losses) on Investments in Foreign Operations, Net of Hedging Activities							
Balance at beginning of period	6	(464)	(1,453)	(1,655)	(98)	_	_
Investment in foreign operations	7	229	1,620	335	(2,372)	(379)	(796)
Hedging activities	8	(139)	(862)	(180)	1,110	382	450
Recovery of (provision for) income taxes	9	35	231	47	(295)	(101)	(118)
Net change for the period	10	125	989	202	(1,557)	(98)	(464)
Balance at end of period	11	(339)	(464)	(1,453)	(1,655)	(98)	(464)
Gains (losses) on Derivatives Designated as Cash Flow Hedges							
Balance at beginning of period	12	2,841	2,395	1,869	1,786	2,939	2,939
Change in gains (losses)	13	610	1,021	909	(185)	(1,105)	640
Reclassification to earnings of losses (gains)	14	(320)	(575)	(383)	268	(48)	(738)
Net change for the period	15	290	446	526	83	(1,153)	(98)
Balance at end of period	16	3,131	2,841	2,395	1,869	1,786	2,841
Accumulated Other Comprehensive Income at End of Period	17	\$ 3,877	\$ 3,326	\$ 2,072	\$ 1,237	\$ 2,477	\$ 3,326

# Analysis of Change in Non-Controlling Interests and Investment in TD Ameritrade

(\$ millions)	LINE	2012		2	2011				Full Year
FOR THE PERIOD ENDED	#	Q1	Q4	Q3		Q2	Q1		2011
NON-CONTROLLING INTERESTS IN SUBSIDIARIES									
Balance at beginning of period	1	\$ 1,483	\$ 1,452	\$ 1,461	\$	1,464	\$ 1,493	\$	1,493
On account of income	2	26	26	27		25	26		104
Foreign exchange and other adjustments	4	(20)	5	(36)		(28)	(55)		(114)
Balance at end of period	5	\$ 1,489	\$ 1,483	\$ 1,452	\$	1,461	\$ 1,464	\$	1,483
INVESTMENT IN TO AMERITRADE									
INVESTMENT IN TO AMERITRADE Balance at beginning of period	6	\$ 5,159	\$ 4 896	\$ 4 803	\$	5 314	\$ 5 438	] <u>[s</u>	5 438
Balance at beginning of period	6 7	\$ 5,159 _	\$ 4,896	\$ 4,803	\$	5,314 (286)	\$ 5,438 (67)	\$	5,438
Balance at beginning of period Increase (decrease) in reported investment through direct ownership	6 7 8	\$ -	\$ -	\$ -	\$	(286)	\$ (67)	\$	(353)
Balance at beginning of period Increase (decrease) in reported investment through direct ownership Decrease in reported investment through dividends received	6 7 8 9	\$ 5,159 - (15) 61	\$ -	\$ 4,803 - (12) 61	\$	(286) (13)	\$ -,	\$	
Balance at beginning of period Increase (decrease) in reported investment through direct ownership	6 7 8 9 10	\$ (15)	\$ (12)	\$ (12)	\$	(286)	\$ (67) (14)	\$	(353) (51)

## Derivatives - Notional Principal

# (\$ billions) AS AT

Interest Rate Contracts Futures Forward rate agreements Swaps Options written Options purchased
Foreign Exchange Contracts Futures Forward contracts Swaps Cross-currency interest rate swap Options written Options purchased

Credit Derivative Contracts Credit default swaps Protection purchased Protection sold

Other Contracts Equity contracts Commodity contracts

Total

		· · · ·	· · ·	2011 Q2	· · ·				2011 Q1	•	· · ·
	ĺ	· · ·	· · ·	Trading	· · · ·		· ·		Trading		· · ·
		Over-the-	Exchange		Non-		Over-the-	Exchange		Non-	
		counter	traded	Total	trading	Total	counter	traded	Total	trading	Total
Interest Rate Contracts											
Futures	21	\$ - \$	419.6 \$	419.6 \$	- \$	419.6		\$ 387.0 \$		- \$	
Forward rate agreements	22	74.5	-	74.5	1.0	75.5	41.7	-	41.7	2.9	44.6
Swaps	23	1,256.3	-	1,256.3	317.9	1,574.2	1,088.1	-	1,088.1	318.2	1,406.3
Options written	24	37.7	32.4	70.1	0.4	70.5	33.2	24.2	57.4	0.7	58.1
Options purchased	25	33.5	41.3	74.8	2.1	76.9	27.6	36.5	64.1	2.1	66.2
	26	1,402.0	493.3	1,895.3	321.4	2,216.7	1,190.6	447.7	1,638.3	323.9	1,962.2
Foreign Exchange Contracts						-					
Futures	27	-	63.1	63.1	-	63.1	-	29.9	29.9	-	29.9
Forward contracts	28	330.8	-	330.8	38.5	369.3	353.7	-	353.7	35.7	389.4
Swaps	29	19.4	-	19.4	0.2	19.6	20.0	-	20.0	0.2	20.2
Cross-currency interest rate swap	30	319.5	-	319.5	23.8	343.3	317.5	-	317.5	24.3	341.8
Options written	31	38.6	-	38.6	-	38.6	46.9	-	46.9	-	46.9
Options purchased	32	34.2	-	34.2	-	34.2	43.5	-	43.5	-	43.5
	33	742.5	63.1	805.6	62.5	868.1	781.6	29.9	811.5	60.2	871.7
Credit Derivative Contracts Credit default swaps			· · ·	· · · · ·	· · ·			· · ·		· · ·	
Protection purchased	34	3.9	-	3.9	4.8	8.7	4.0	-	4.0	5.1	9.1
Protection sold	35	2.8	-	2.8	-	2.8	2.9	-	2.9	-	2.9
	36	6.7	-	6.7	4.8	11.5	6.9	-	6.9	5.1	12.0
Other Contracts		• •	• •								•
Equity contracts	37	37.5	12.3	49.8	20.8	70.6	37.5	8.6	46.1	19.8	65.9
Commodity contracts	38	9.8	5.9	15.7		15.7	7.9	5.5	13.4	-	13.4
	39	47.3	18.2	65.5	20.8	86.3	45.4	14.1	59.5	19.8	79.3
Total	40	\$ 2,198.5 \$	-	2,773.1 \$	409.5 \$		\$ 2,024.5			409.0 \$	2,925.2

LINE #			2012 Q1					2011 Q4					2011 Q3		
			Trading					Trading					Trading		
	Over-the-	Exchange		Non-		Over-the-	Exchange		Non-		Over-the-	Exchange		Non-	
	counter	traded	Total	trading	Total	counter	traded	Total	trading	Total	counter	traded	Total	trading	Total
1	\$ -	\$ 191.0 \$	191.0 \$	- \$	191.0		211.8 \$	211.8 \$	- \$		Ψ	\$ 460.7 \$			460.7
2	112.9	-	112.9	11.6	124.5	108.1	-	108.1	10.8	118.9	102.2	-	102.2	1.4	103.6
3 4	1,586.0 20.5	_ 31.5	1,586.0 52.0	332.8 1.5	1,918.8 53.5	1,462.7 25.0	43.1	1,462.7 68.1	329.8 3.9	1,792.5 72.0	1,425.1 28.9	40.9	1,425.1 69.8	318.3 0.5	1,743.4 70.3
4 5	20.5	24.1	52.0 44.2	2.8	53.5 47.0	25.0 25.9	43.1 38.6	64.5	3.9 1.3	65.8	28.9	40.9	69.8 64.8	0.5	70.3 66.7
5	1,739.5	24.1	1,986.1	348.7	2,334.8	1,621.7	293.5	1,915.2	345.8	2,261.0	1,579.7	542.9	2,122.6	322.1	2,444.7
0	1,739.5	240.0	1,900.1	340./	2,334.0	1,021.7	293.5	1,915.2	343.0	2,201.0	1,379.7	542.9	2,122.0	322.1	2,444.7
7	_	36.6	36.6	_	36.6	-	38.3	38.3	_	38.3	_	32.9	32.9	_	32.9
8	401.3		401.3	31.6	432.9	384.7		384.7	30.4	415.1	343.9	52.5	343.9	36.0	379.9
9	2.9	-	2.9	-	2.9	2.9	_	2.9	- 00.4	2.9	2.5	_	2.5		2.5
10	368.3	_	368.3	24.9	393.2	356.9	_	356.9	24.4	381.3	347.3	_	347.3	23.9	371.2
11	29.0	_	29.0		29.0	34.5	_	34.5		34.5	33.0	_	33.0		33.0
12	26.4	-	26.4	-	26.4	30.8	-	30.8	-	30.8	29.7	-	29.7	-	29.7
13	827.9	36.6	864.5	56.5	921.0	809.8	38.3	848.1	54.8	902.9	756.4	32.9	789.3	59.9	849.2
		• • • •				• •	• •			• • •					
14	3.7	-	3.7	4.9	8.6	3.9	-	3.9	4.8	8.7	4.0	-	4.0	5.0	9.0
15	2.6	-	2.6	-	2.6	2.7	-	2.7	-	2.7	2.7	-	2.7	-	2.7
16	6.3	-	6.3	4.9	11.2	6.6		6.6	4.8	11.4	6.7		6.7	5.0	11.7
											l				
17	39.2	11.5	50.7	25.9	76.6	39.4	8.4	47.8	23.9	71.7	38.8	11.8	50.6	22.8	73.4
18	22.0	6.5	28.5	-	28.5	18.9	6.8	25.7	-	25.7	8.4	5.1	13.5	-	13.5
19	61.2	18.0	79.2	25.9	105.1	58.3	15.2	73.5	23.9	97.4	47.2	16.9	64.1	22.8	86.9
20	\$ 2,634.9	\$ 301.2 \$	2,936.1 \$	436.0 \$	3,372.1	\$ 2,496.4 \$	347.0 \$	2,843.4 \$	429.3 \$	3,272.7	\$ 2,390.0	\$ 592.7 \$	2,982.7 \$	409.8 \$	3,392.5

### **Derivatives - Credit Exposure**

					-						
(\$ millions)	LINE		2012				2011			2011	
AS AT	#		Q1				Q4			Q3	
		Current	Credit	Risk-	1	Current	 Credit	Risk-	Current	 Credit	Risk-
		replacement	equivalent	weighted		replacement	equivalent	weighted	replacement	equivalent	weighted
		cost <sup>1</sup>	amount	amount <sup>2</sup>		cost 1	amount	amount <sup>2</sup>	cost 1	amount	amount <sup>2</sup>
Interest Rate Contracts											
Forward rate agreements	1	\$ 39	\$ 53	\$ 9	\$	23	\$ 34	\$ 5	\$ 17	\$ 23	\$ 3
Swaps	2	40,455	55,242	21,174		34,889	46,192	18,322	25,657	34,225	13,593
Options purchased	3	807	915	382		767	860	337	598	696	271
	4	41,301	56,210	21,565		35,679	47,086	18,664	26,272	34,944	13,867
Foreign Exchange Contracts											
Forward contracts	5	5,968	11,684	2,199		6,363	11,875	2,170	6,146	11,376	2,138
Swaps	6	249	959	99		237	405	59	286	416	67
Cross-currency interest rate swaps	7	11,406	30,665	10,020		10,823	30,312	9,322	12,073	30,603	9,163
Options purchased	8	478	865	195		623	1,064	236	662	1,096	228
	9	18,101	44,173	12,513		18,046	43,656	11,787	19,167	43,491	11,596
Other Contracts											
Credit derivatives	10	40	418	151		48	447	158	35	446	150
Equity contracts	11	5,430	8,718	1,065		4,691	7,954	1,033	4,793	8,013	1,401
Commodity contracts	12	1,121	1,382	304		1,021	1,167	238	615	1,192	298
	13	6,591	10,518	1,520		5,760	9,568	1,429	5,443	9,651	1,849
Total	14	65,993	110,901	35,598		59,485	100,310	31,880	50,882	88,086	27,312
Less: impact of master netting agreements	15	48,068	71,495	 25,131		45,576	65,792	22,531	36,594	53,235	18,576
Total after netting	16	17,925	39,406	10,467		13,909	34,518	9,349	14,288	34,851	8,736
Less: impact of collateral	17	9,164	9,420	2,730		5,875	6,062	1,959	6,818	6,950	1,857
Net	18	\$ 8,761	\$ 29,986	\$ 7,737	\$	8,034	\$ 28,456	\$ 7,390	\$ 7,470	\$ 27,901	\$ 6,879

2011

				Q2			Q1	
		Cur	ent	Credit	Risk-	 Current	Credit	Risk-
		replacen	ent	equivalent	weighted	 replacement	equivalent	weighted
		CC	st <sup>1</sup>	amount	amount 2	cost 1	amount	amount <sup>2</sup>
Interest Rate Contracts								
Forward rate agreements	19	\$	13 \$	\$ 30	\$ 6	\$ 11	\$ 17	\$ 3
Swaps	20	18,2	32	25,986	10,431	18,700	26,064	10,610
Options purchased	21		59	692	253	566	662	262
	22	18,8	04	26,708	10,690	19,277	26,743	10,875
Foreign Exchange Contracts								
Forward contracts	23	7,	87	12,651	2,338	5,007	10,518	2,075
Swaps	24	2,6	13	3,623	829	2,337	3,377	831
Cross-currency interest rate swaps	25	13,9	95	31,050	9,445	7,873	24,812	7,782
Options purchased	26	9	69	1,466	289	609	1,211	239
	27	25,	64	48,790	12,901	15,826	39,918	10,927
Other Contracts								
Credit derivatives	28		48	468	160	58	488	161
Equity contracts	29	4,2	94	7,304	1,707	3,743	6,711	1,580
Commodity contracts	30		24	1,587	381	684	1,294	333
	31	5,2	66	9,359	2,248	4,485	8,493	2,074
Total	32	49,3	34	84,857	25,839	39,588	75,154	23,876
Less: impact of master netting agreements	33	34,0	54	50,717	16,932	28,673	45,761	15,977
Total after netting	34	15,	80	34,140	8,907	10,915	29,393	7,899
Less: impact of collateral	35	6,	25	6,803	1,843	4,550	4,689	1,376
Net	36	\$ 8,4	55 \$	\$ 27,337	\$ 7,064	\$ 6,365	\$ 24,704	\$ 6,523

2011

<sup>1</sup> Exchange-traded instruments and non-trading credit derivatives, which are given financial guarantee treatment for credit risk capital purposes, are excluded in accordance with the guidelines of the OSFI. <sup>2</sup> Prior to Q1 2012, the amounts are calculated based on Canadian GAAP.

## Gross Credit Risk Exposure<sup>1,2</sup>

## (\$ m

AS	ΑΤ	

(\$ millions) AS AT	LINE #				012 Q1	· · · · · · · · · · · · · · · · · · ·	· · · · ·	<u> </u>			011 Q4		
				Repo-style	отс	Other off-		1	· · · · ·	Repo-style	отс	Other off-	· · · · · · · · · · · · · · · · · · ·
By Counterparty Type		Drawn	Undrawn	transactions	derivatives	balance sheet	Total	Drawn	Undrawn	transactions	derivatives	balance sheet	Total
Retail													
Residential secured	1	\$ 221,573	\$ 21,118	\$ –	\$ –	\$ –	\$ 242,691	\$ 157,455	\$ 20,903	\$ -	\$ -	\$ -	\$ 178,358
Qualifying revolving retail Other retail	2 3	14,917 55,031	27,565 5,673	-	-	- 30	42,482 60,734	15,145 49,941	27,591 5,688	-	-	- 30	42,736 55,659
Other letall	4	291,521	54,356			30	345,907	222,541	54,182			30	276,753
Non-retail	4	291,521	54,550	-	-	30	345,907	222,041	54,162			30	270,755
Corporate	5	89,719	26,604	48,288	10,042	10,428	185,081	87,094	25,729	45,893	7,430	10,311	176,457
Sovereign	6	55,186	732	11,423	6,589	278	74,208	74,601	974	6,219	5,969	228	87,991
Bank	7	40,816	916	78,147	22,775	2,353	145,007	46,178	731	69,558	21,354	2,225	140,046
	8	185,721	28,252	137,858	39,406	13,059	404,296	207,873	27,434	121,670	34,753	12,764	404,494
Total	9	\$ 477,242	\$ 82,608	\$ 137,858	\$ 39,406	\$ 13,089	\$ 750,203	\$ 430,414	\$ 81,616	\$ 121,670	\$ 34,753	\$ 12,794	\$ 681,247
			· · ·	·		·							
By Country of Risk													
Canada	10	\$ 312,461	\$ 66,725	\$ 49,639	\$ 14,059	\$ 4,833	\$ 447,717	\$ 255,706	\$ 66,101	\$ 49,486	\$ 12,104	\$ 4,781	\$ 388,178
United States	11	134,154	13,660	52,714	7,268	7,542	215,338	144,370	13,103	49,831	6,992	7,340	221,636
International	10	04.450	4 700	04 000	40.400	500	<b>64 949</b>	00.540	1 7 4 4	00.400	44 704	540	57.074
Europe Other	12 13	24,156 6.471	1,732 491	24,682 10,823	13,180 4.899	592 122	64,342 22,806	23,546 6,792	1,744 668	20,120 2,233	11,721 3,936	543 130	57,674 13,759
Other	13	30,627	2,223	35,505	18,079	714	87,148	30,338	2,412	22,353	15,657	673	71,433
Total	14	\$ 477,242	\$ 82,608	\$ 137,858	\$ 39,406	\$ 13,089	\$ 750,203	\$ 430,414	\$ 81,616	\$ 121,670	\$ 34,753	\$ 12,794	\$ 681,247
lotal	15	Ψ 411,242	φ 02,000	φ 137,030	ψ 55,400	φ 13,003	ψ 750,205	φ 400,414	φ 01,010	φ 121,070	ψ 54,755	ψ 12,754	ψ 001,247
By Residual Contractual Maturity													
Within 1 year	16	\$ 188,833	\$ 59,488	\$ 137,858	\$ 8,248	\$ 6,131	\$ 400,558	\$ 166,906	\$ 59,911	\$ 121,670	\$ 7,314	\$ 6,401	\$ 362,202
Over 1 year to 5 years	17	205,558	22,570	-	17,468	6,303	251,899	177,396	20,411	-	15,593	5,533	218,933
Over 5 years	18	82,851	550	-	13,690	655	97,746	86,112	1,294	-	11,846	860	100,112
Total	19	\$ 477,242	\$ 82,608	\$ 137,858	\$ 39,406	\$ 13,089	\$ 750,203	\$ 430,414	\$ 81,616	\$ 121,670	\$ 34,753	\$ 12,794	\$ 681,247
Nen Detell Evineeuroe built duetru Sector													
Non-Retail Exposures by Industry Sector Real estate													
Residential	20	\$ 15,001	\$ 1,142	\$ –	\$ 144	\$ 976	\$ 17,263	\$ 14,521	\$ 1,036	\$ -	\$ 136	\$ 1,083	\$ 16,776
Non-residential	20	16,803	939	ے پ <sup>2</sup>	\$ 144 480	281	18,525	15,807	\$ 1,030	21	386	381	17,395
Total real-estate	22	31,804	2,081	22	624	1,257	35,788	30,328	1,836	21	522	1,464	34,171
Agriculture	23	2,200	225		17	24	2,466	1,973	253	_	17	38	2,281
Automotive	24	2,540	1,381	-	338	52	4,311	2,389	1,305	-	211	132	4,037
Financial	25	44,129	2,351	120,384	27,188	1,590	195,642	49,183	2,414	110,003	24,209	1,771	187,580
Food, beverage, and tobacco	26	2,526	1,594	-	115	367	4,602	2,488	1,540	-	133	549	4,710
Forestry	27	1,153	418	10	28	72	1,681	1,100	444	9	27	125	1,705
Government, public sector entities, and education	28	60,982	1,897	12,307	7,278	3,310	85,774	80,726	1,865	6,467	6,216	2,108	97,382
Health and social services	29	7,531	793	41	284	2,101 544	10,750	6,849	732	21	247	471	8,320
Industrial construction and trade contractors Metals and mining	30 31	2,025 1,584	752 1,408	- 142	36 73	544 171	3,357 3.378	2,040 1,648	496 1,449	- 6	38 56	657 297	3,231 3,456
Pipelines, oil, and gas	32	3,055	4,860	142	621	821	9,357	2,894	5,026	0	536	972	9,428
Power and utilities	33	2,421	2,293	-	983	1,259	6.956	2,450	2,180	_	918	1,112	6,660
Professional and other services	34	4,537	917	-	152	297	5,903	4,396	954	-	137	565	6,052
Retail sector	35	3,314	1,053	-	90	118	4,575	3,554	973	-	87	351	4,965
Sundry manufacturing and wholesale	36	4,474	2,434	220	157	213	7,498	4,234	2,252	100	140	771	7,497
Telecommunications, cable, and media	37	2,734	2,037	-	565	210	5,546	2,631	2,029	-	571	488	5,719
Transportation	38	3,748	758	_	698	489	5,693	3,483	788	-	467	528	5,266
Other	39	4,964	1,000	4,732	159	164	11,019	5,507	898	5,043	221	365	12,034
Total	40	\$ 185,721	\$ 28,252	\$ 137,858	\$ 39,406	\$ 13,059	\$ 404,296	\$ 207,873	\$ 27,434	\$ 121,670	\$ 34,753	\$ 12,764	\$ 404,494

Prior to Q1 2012, the amounts are calculated based on Canadian GAAP.
 <sup>2</sup> Gross credit risk exposure is before credit risk mitigants. This table excludes securitization and equity exposures.

## Gross Credit Risk Exposure (Continued)<sup>1,2</sup>

(\$ millions)	LINE						2011												2011					
AS AT	#						Q3												Q2					
					1	Repo-style		OTC		Other off-								Repo-style		OTC		Other off-		
By Counterparty Type		Draw	h	Undrawn		ansactions	d	erivatives		nce sheet		Total		Drawn		Undrawn		ansactions	d	erivatives		ince sheet		Total
Retail																								
Residential secured	1	\$ 152.076	6 \$	20.491	\$	_	\$	_	\$	_	\$	172,567	\$	146.345	\$	20.251	\$	_	\$	_	\$	_	\$	166,596
Qualifying revolving retail	2	15,25		27,283	Ŷ	-	Ŷ	-	Ŷ	-	Ŷ	42,534	Ŷ	15,111	Ŷ	28,109	Ŷ	_	Ŷ	-	Ŷ	-	Ŷ	43,220
Other retail	3	48,560		5,837		_		_		32		54,429		47,631		5,669		_		-		27		53,327
	4	215,88	_	53,611	_	-	-	_		32	_	269,530	-	209,087	_	54,029	_	_	_	_	_	27	-	263,143
Non-retail	-	210,00		00,011							_	200,000		200,001		04,020	_				_	21	-	200,140
Corporate	5	84.232	,	23,607		45,168		8.583		10,022		171.612		81.289		22,835		40,965		8.203		9,876		163,168
Sovereign	6	64,948		877		12,084		6,545		185		84,639		59,643		901		7,498		6,037		198		74,277
Bank	7	42,746		743		73,858		19,988		2,312		139,647		42,825		816		66,307		20,204		2,249		132,401
bank	8	191,920		25,227	_	131,110		35,116		12,519	-	395,898	-	183,757		24,552	-	114,770	-	34,444		12,323		369,846
Total	9	\$ 407.813			¢	131,110	¢	35,116	\$	12,519	\$	665,428	¢	392,844	\$	78,581	¢	114,770	\$	34,444	\$	12,323	\$	632,989
Iotai	9	\$ 407,81	2 2	0 70,030	¢	131,110	Þ	35,110	Þ	12,551	¢	660,428	¢	392,844	¢	10,001	¢	114,770	Þ	34,444	¢	12,350	Þ	632,969
By Country of Risk																								
	10	\$ 248,717	7 \$	64,795	\$	49,566	\$	13,565	\$	4,662	\$	381,305	¢	239,802	\$	64,822	\$	41,966	\$	13,565	\$	4,634	\$	364,789
Canada United States	10 11			12,080	¢	49,566 41,348	Ф	6,029	Ф	4,662 7,137	¢	197,590	Ф	125,578	¢	64,822 11,661	¢	46,404	Ф	5,987	Ф	4,634 7,044	Ф	196,674
International		130,990	2	12,000		41,340		0,029		7,137		197,590		125,576		11,001		40,404		5,967		7,044		190,074
Europe	12	21,324		1,529		31,254		11,221		522		65,850		21,155		1,495		21,771		10,437		445		55,303
Other	12	6.77		434		8,942		4.301		230		20,683		6.309		603		4.629		4,455		227		16,223
Other	13	28,100		1.963	_	40,196	_	15.522	_	752	_	86.533	_	27,464	_	2.098	_	26,400	_	14.892	_	672	_	71.526
		- , -		1	-		•	- / -	•	-	-		•	1 -		1	-		•	1		-	•	1
Total	15	\$ 407,813	3 \$	78,838	\$	131,110	\$	35,116	\$	12,551	\$	665,428	\$	392,844	\$	78,581	\$	114,770	\$	34,444	\$	12,350	\$	632,989
By Residual Contractual Maturity																								
	10	¢ 450.000		50.400	¢	404.000	¢	7 000	¢	5 004	¢	050.005	¢	450,400	¢	50 507	¢	444 770	¢	7 505	¢	0.400	¢	0.47.470
Within 1 year	16	\$ 156,060			\$	131,062	\$	7,629	\$	5,931	\$		\$	159,423	\$	59,567	\$	114,770	\$	7,585	\$	6,128	\$	
Over 1 year to 5 years	17	165,314		18,585		48		16,228		5,287		205,462		156,443		17,942		-		16,420		5,708		196,513
Over 5 years	18	86,439		1,070		-	_	11,259		1,333	_	100,101	-	76,978	_	1,072	_	-		10,439		514	_	89,003
Total	19	\$ 407,813	3 \$	78,838	\$	131,110	\$	35,116	\$	12,551	\$	665,428	\$	392,844	\$	78,581	\$	114,770	\$	34,444	\$	12,350	\$	632,989
Nen Deteil Evreeuree builtductry Sector																								
Non-Retail Exposures by Industry Sector Real estate																								
	00	¢ 44.44	<b>`</b>	907	\$		\$	404	¢	4 4 0 0	\$	40.070	¢	13.522	\$	810	\$		¢	96	¢	942	¢	15.370
Residential	20	\$ 14,149 14,959			\$	-	\$	124	\$	1,190	\$	16,370	\$	- / -	\$		\$	-	\$		\$		\$	- ,
Non-residential	21			803	_	4	_	311		1,368	_	17,445	_	14,612	_	646	_	-	_	273	_	383	_	15,914
Total real-estate	22	29,108		1,710		4		435		2,558		33,815		28,134		1,456		-		369		1,325		31,284
Agriculture	23	1,919		211		-		10		46		2,186		1,972		150		-		10		31		2,163
Automotive	24	2,348		1,171		-		182		172		3,873		2,331		1,021				179		81		3,612
Financial	25	45,362		2,169		112,646		23,899		1,618		185,694		45,070		2,303		101,414		23,362		1,562		173,711
Food, beverage, and tobacco	26	2,65		1,380		_		166		454		4,655		2,583		1,105		-		176		338		4,202
Forestry	27	1,086		394		11		28		98		1,617		1,087		364		183		27		100		1,761
Government, public sector entities, and education	28	70,894		1,751		12,307		6,799		1,906		93,657		65,381		2,362		7,720		6,257		2,621		84,341
Health and social services	29 30	6,682		696		49		209 40		552 636		8,188		6,861		1,466		22		180 38		1,111		9,640 2,823
Industrial construction and trade contractors		2,00		413		-						3,096		1,844		364		-				577		
Metals and mining Pipolinos, oil, and gas	31 32	1,70 <sup>-</sup> 3,02		1,063 4,698		13		37 633		213 854		3,027 9,212		1,620 2,517		1,066 4,322		48		47 1,005		210 995		2,991 8,839
Pipelines, oil, and gas Power and utilities	32	2.290		4,698		_		973		804 775		9,212 6,023		2,317		4,322		_		872		995 876		5,955
	33 34	, -				-		973 175		495								_		872 149				
Professional and other services Retail sector	34 35	4,320		916		_				495 317		5,912		3,979 3,256		756		_		98		402 415		5,286 4,709
	35 36	3,19 3,92		912 1,996		 195		94 150		317 477		4,518 6,739		3,256 3,961		940 1,723		_ 140		98 178		415 480		
Sundry manufacturing and wholesale	36 37	3,92		2,028		195		150 670		477 442		6,739 5,772		2,810		1,723		140		777		480 436		6,482 5,902
Telecommunications, cable, and media	37 38	2,632		2,028		_		670 364		442 662		5,772 4,962		2,810		1,879		_		258		436 486		
Transportation	38 39	- /		694 1.040		E 005						4,962		2,792				- = 242				486		4,133
Other Total	39	5,53		1		5,885		252		244		12,952	¢	5,240		784		5,243		462		10 202		12,012

Total

Prior to Q1 2012, the amounts are calculated based on Canadian GAAP.
 <sup>2</sup> Gross credit risk exposure is before credit risk mitigants. This table excludes securitization and equity exposures.

40

\$ 191,926

\$

25,227

131,110

\$

\$

35,116

\$

12,519

\$ 395,898

\$ 183,757

\$

24,552

\$ 114,770

\$

34,444

\$

12,323

\$ 369,846

### Gross Credit Risk Exposure (Continued)<sup>1</sup>

Transportation Other Total

ASAT	LINE #							011 21					
		۱											
			-				Repo-style		OTC		Other off-		
By Counterparty Type			Drawn		Undrawn	tra	ansactions	С	derivatives	bala	ance sheet		Tota
Retail													
Residential secured	1	\$	144,711	\$	20,136	\$	-	\$	-	\$	-	\$	164,847
Qualifying revolving retail	2		15,288		27,653		-		-		-		42,94
Other retail	3		41,028		5,620		-		-		30		46,678
	4		201,027		53,409				-		30		254,466
Ion-retail	_												
corporate	5		82,450		23,207		34,136		6,987		10,017		156,797
overeign	6		58,561		720		5,057		5,519		146		70,003
ank	7		42,847		989	_	76,478		17,171		2,464		139,949
	8		183,858		24,916		115,671		29,677		12,627		366,749
otal	9	\$	384,885	\$	78,325	\$	115,671	\$	29,677	\$	12,657	\$	621,215
y Country of Risk													
anada	10	\$	238,194	\$	63,844	\$	40,633	\$	11,923	\$	4,459	\$	359,053
Janada Inited States	10	Э	120,862	¢	63,844 12,097	¢	40,633 48,395	¢	5,371	¢		¢	359,053 194,258
nited States Iternational	11		120,002		12,097		40,395		5,371		7,533		194,250
Europe	12		19,718		1,531		25,460		9,183		467		56,359
Other	12		6,111		853		25,460		3,200		198		11,545
Ottlei									· · ·				
otal	14 15	\$	25,829 384,885	\$	2,384 78,325	\$	26,643 115,671	\$	12,383	\$	665 12,657	\$	67,904 621,21
Ulai	15	φ	304,000	¢	10,325	Ð	110,011	¢	29,677	¢	12,007	¢	021,218
y Residual Contractual Maturity													
/ithin 1 year	16	\$	159,738	\$	60,545	\$	115,671	\$	6,253	\$	6,189	\$	348,396
iver 1 year to 5 years	17		164,224		17,406		-		14,306		5,939		201,875
over 5 years	18		60,923		374		-		9,118		529		70,944
otal	19	\$	384,885	\$	78,325	\$	115,671	\$	29,677	\$	12,657	\$	621,215
Ion-Retail Exposures by Industry Sector													
		¢	10.000	<u>^</u>	050	¢		¢	400	•	040	¢	45.001
Residential	20 21	\$	13,382	\$	958	\$	-	\$	103	\$	818	\$	15,261
Non-residential		_	14,313	_	700		-		253		267		15,533
otal real-estate	22		27,695		1,658		-		356		1,085		30,794
griculture	23		1,976		125		-		18		31		2,150
utomotive	24		2,320		1,118		404.004		167		46		3,651
inancial	25		45,685		2,332		104,634		19,633		1,581		173,865
bod, beverage, and tobacco	26		2,517		1,195		-		141		244		4,097
orestry	27		1,138		434		198		27		95		1,892
overnment, public sector entities, and education	28		64,140		1,794		5,218		5,761		3,380		80,293
ealth and social services	29		6,996		512		-		183		2,335		10,026
dustrial assessmention, and trade assets and	30		1,757		531		-		37		509		2,834
			1,567		1,206		10		95 710		98		2,976
etals and mining	31												
letals and mining ipelines, oil, and gas	32		2,877		4,295		-				879		
letals and mining ipelines, oil, and gas ower and utilities	32 33		2,877 2,377		2,021		-		834		724		5,95
letals and mining ipelines, oil, and gas ower and utilities rofessional and other services	32 33 34		2,877 2,377 4,004		2,021 887		-		834 130		724 257		5,956 5,278
tetals and mining ipelines, oil, and gas iower and utilities rofessional and other services tetail sector	32 33 34 35		2,877 2,377 4,004 3,310		2,021 887 993		- - -		834 130 84		724 257 213		5,956 5,278 4,600
letals and mining ipelines, oil, and gas ower and utilities rofessional and other services letail sector undry manufacturing and wholesale	32 33 34 35 36		2,877 2,377 4,004 3,310 3,930		2,021 887 993 2,233		-		834 130 84 178		724 257 213 293		5,956 5,278 4,600 6,842
ndustrial construction and trade contractors fetals and mining tipelines, oil, and gas tower and utilities trofessional and other services tetail sector sundry manufacturing and wholesale ielecommunications, cable, and media ransportation	32 33 34 35		2,877 2,377 4,004 3,310		2,021 887 993		- - -		834 130 84		724 257 213		8,761 5,956 5,278 4,600 6,842 6,267 4,313

40 \$ 183,858 \$ 24,916 \$ 115,671 \$ 29,677 \$ 12,627 \$ 366,749

<sup>1</sup> Prior to Q1 2012, the amounts are calculated based on Canadian GAAP.

<sup>2</sup> Gross credit risk exposure is before credit risk mitigants. This table excludes securitization and equity exposures.

## Exposures Covered By Credit Risk Mitigation<sup>1</sup>

						1															
(\$ millions)	LINE		2012					2011						2011					2011		
AS AT	#		Q1					Q4						Q3					Q2		
			Standardized		AIRB <sup>2</sup>	1	Cha	andardized		AIRB <sup>2</sup>	T		Ctor	dardized	AIRB <sup>2</sup>	-		Ctor	ndardized		AIRB <sup>2</sup>
		Eligible	Guarantees /	C	antees /	Eligible		andardized iarantees /	<u> </u>	uarantees /	_	Eligible		rantees /	Guarantees /	_	Eligible		arantees /	<u></u>	arantees /
		financial	credit	Guara	credit	financial	Gu	credit	G	credit		financial	Gua	credit	credit		financial	Gua	credit	Gu	credit
By Counterparty Type		collateral <sup>3</sup>	derivatives	deri	ivatives	collateral <sup>3</sup>		derivatives		derivatives		collateral <sup>3</sup>	de	erivatives	derivatives		collateral <sup>3</sup>	d	erivatives	d	erivatives
Retail		Condicital	derivatives	uch	iruires .	Condicional	Ì			donivatives				intaites	denvatives		oonatorar		cintatives		
Residential secured	1	\$ –	\$ 278	\$1	156,036	\$ –	\$	274	\$	89,421	\$	-	\$	269	\$ 89,043	:	\$ –	\$	267	\$	90,053
Other retail	2	-	581		-	-		609		-		-		618	-		-		660		-
	3	-	859	1	156,036	-		883		89,421		-		887	89,043		-		927		90,053
Non-retail																					
Corporate	4	94	2,831		14,864	94		2,519		14,850		89		2,194	14,113		88		1,534		13,150
Sovereign	5	-	-		290	-		-		281		-		-	258		-		-		263
Bank	6	-	10,039		8,523	-		10,405		10,956		-		10,072	10,704		-		10,036		11,030
	7	94	12,870		23,677	94		12,924		26,087	-	89		12,266	25,075		88		11,570		24,443
Gross Credit Risk Exposure	8	\$ 94	\$ 13,729	\$1	179,713	\$ 94	\$	13,807	\$	115,508	\$	89	\$	13,153	\$ 114,118		\$88	\$	12,497	\$	114,496
			2011			1															
			2011 Q1																		
			<b>Q</b> (1			1															
		[	Standardized		AIRB <sup>2</sup>	1															
		Eligible	Guarantees /	Guara	rantees /																
		financial	credit		credit																
By Counterparty Type		collateral <sup>3</sup>	derivatives	der	rivatives																
Retail																					
Residential secured	9	\$ -	\$ 283	\$	89,972																
Other retail	10	-	739		-																
	11	-	1,022		89,972																
Non-retail																					
Corporate	12	92	1,606		13,320																
Sovereign	13	-	-		336																
Bank	14	-	10,537		11,952	4															
	15	92	12,143		25,608																
Gross Credit Risk Exposure	16	\$ 92	\$ 13,165	\$ 1	115,580	J															

<sup>1</sup> Prior to Q1 2012, the amounts are calculated based on Canadian GAAP.
 <sup>2</sup> For exposures under the AIRB Approach, eligible financial collateral is taken into account in the Bank's LGD models. Separate disclosure of eligible financial collateral is, therefore, not required.
 <sup>3</sup> For exposures under the Standardized Approach, eligible financial collateral collateral

## Standardized Credit Risk Exposures<sup>1,2</sup>

(\$ millions) AS AT	LINE #					2012 Q1				<u> </u>				2011 Q4	· · · ·		<u> </u>	
								Risk-weight		1				• • •	• • •	Risk-weight	· · · ·	
By Counterparty Type		0%	20%	35%	50%	75%	100%	150%	Total	0%	20%	35%	50%	75%	100%	150%	•	Tota
Retail																		
Residential secured	1	\$ 78	\$ 199	\$ 15,598	\$ -	\$ 2,467	\$ 206	\$ -	\$ 18,548	\$ 70	\$ 203	\$ 14,196	\$ -	\$ 2,552	\$ 199	\$ -	\$	17,22
Other retail <sup>3</sup>	2	51	530	-	-	29,377		213	30,171	53	557		-	24,261		191		25,06
	3	129	729	15,598	-	31,844	206	213	48,719	123	760	14,196		26,813	199	191	_	42,28
Non-retail				,		01,011	200			120		,		20,010				,_c
Corporate	4	2,554	371	_	-	-	50,370	1,315	54,610	2,197	415				49,087	1,293		52,99
Sovereign	5	9,434	5.392	_	-	-	-		14,826	18.816	4.742	_	_			.,200		23,55
Bank	6	10,039	8.407	_	_	_	-	10	18,456	10,405	9,955					2		20,36
Danit	7	22.027	14,170		· · · _		50.370	1,325	87.892	31,418	15,112			<u> </u>	49.087	1,295		96,91
Total	8	\$ 22,156	\$ 14.899	\$ 15.598	\$ -		\$ 50,576	\$ 1,538	\$ 136,611	\$ 31.541	\$ 15.872	\$ 14.196	\$ -	\$ 26.813	\$ 49,286	\$ 1,486	\$	139,19
lotai	0	ψ 22,150	ψ 14,000	φ 13,330	Ψ –	φ 31,044	ψ 30,370	φ 1,550	φ 130,011	ψ 51,541	ψ 15,072	ψ 14,150	Ψ -	ψ 20,015	ψ 43,200	ψ 1,400	Ψ	100,10
						2011								2011		-		
						Q3								Q2				
								Risk-weight								Risk-weight		
By Counterparty Type		0%	20%	35%	50%	75%	100%	150%	Total	0%	20%	35%	50%	75%	100%	150%	•	To
Retail																		
Residential secured	9	\$ 67	\$ 203	\$ 12,618	\$ -	\$ 2,277	\$ 171	\$ -	\$ 15,336	\$ 55	\$ 212	\$ 11,936	\$ -	\$ 2,037	\$ 182	\$ -	\$	14,42
Other retail 3	10	50	568	-	· _	23,259	· –	. 177	24,054	50	. 609	-	-	23,305		120		24,08
	11	117	771	12.618	-	25,536	171	177	39,390	105	821	11,936	-		182	120		38,50
Non-retail			- <b>.</b>														_	
Corporate	12	1.866	417				46,537	1,346	50,166	1,159	463				46,458	827		48,90
Sovereign	13	14,360	5,744						20,104	12,836	5,844							18,68
Bank	14	10,072	10,126	_	-	-	_	1	20,199	10,036	10,312	_	1	-	_	_		20,34
	15	26,298	16,287	_	_	-	46,537	1,347	90,469	24,031	16,619	-	1	_	46,458	827		87,93
Total	16	\$ 26,415	\$ 17,058	\$ 12,618	\$ -	\$ 25,536	\$ 46,708	\$ 1,524	\$ 129,859	\$ 24,136	\$ 17,440	\$ 11,936	\$ 1	\$ 25,342	\$ 46,640	\$ 947	\$	126,44
						2011 Q1												
		· · · · ·	• • •	• • • •	• •			Risk-weight	· · · ·	1								
By Counterparty Type		0%	20%	35%	50%	75%	100%	150%	Total									
Retail										1								
Residential secured	17	\$ 55	\$ 228	\$ 11,619	\$ -	\$ 2,401	\$ 192	\$ -	\$ 14,495									
Other retail 3	18	52	687	_	-	17,267	-	128	18,134									
	19	107	915	11,619	-	19,668	192	128	32,629	1								
Non-retail										i i								
Corporate	20	1,163	534		_	_	47,675	912	50,284									
Sovereign	21	2,553	4,089			_	-	-	6,642									
Bank	22	10,537	10,508		1	_	_	_	21,046									
	23	14.253	15,131	_	1	-	47,675	912	77,972	i								

<sup>1</sup> Prior to Q1 2012, the amounts are calculated based on Canadian GAAP.
 <sup>2</sup> Credit risk exposures are after credit risk mitigants and net of specific allowance.
 <sup>3</sup> Under the Standardized Approach, other retail includes qualifying revolving retail exposures.

# AIRB Credit Risk Exposures: Retail Risk Parameters<sup>1</sup>

(\$ millions, except as noted) AS AT	LINE #			012 Q1				20	011 04				20 Q					20 _Q		
		EAD <sup>2</sup>	Exposure weighted- average PD	Exposure weighted- average LGD	Exposure weighted- average risk-weight		EAD <sup>2</sup>	Exposure weighted- average PD	Exposure weighted- average LGD	Exposure weighted- average risk-weight		EAD <sup>2</sup>	Exposure weighted- average PD	Exposure weighted- average LGD	Exposure weighted- average risk-weight		EAD <sup>2</sup>	Exposure weighted- average PD	Exposure weighted- average LGD	Exposure weighted- average risk-weight
Residential Secured																				
Low risk	1	\$ 20.868	0.1 %	% 12.8	% 2.6 %	6\$	18,182	0.1 %	6 13.0	% 2.7 9	% \$	18,283	0.1 %	13.0 9	% 2.6 %	\$	16,731	0.1 %	12.2	% 2.5 %
Normal risk	2	38,158	0.4	14.8	10.3		32,978	0.5	14.8	10.4		32,345	0.5	15.0	10.7		28,316	0.5	14.0	10.1
Medium risk	3	17,283	2.0	14.9	29.0		16,644	2.0	15.9	30.7	-	13,738	2.0	15.1	29.5		13,394	2.0	14.8	29.1
High risk	4	4,045	17.5	16.4	72.7	_	3,624	17.5	16.7	73.9		3,542	17.2	16.6	73.6	-	3,412	17.2	16.1	71.8
Default	5	312	100.0	15.7	112.7		267	100.0	16.1	106.2		252	100.0	16.2	106.3		251	100.0	15.7	105.5
	6	\$ 80,666	1.9	14.4	15.9	\$	71,695	1.9	14.7	16.7	\$	68,160	1.9	14.6	15.9	\$	62,104	2.0	13.8	15.9
Qualifying Revolving Retail																				
Low risk	7	\$ 16,868	0.1	84.2	3.0	\$	16,783	0.1	84.4	3.0	\$	16,802	0.1	84.5	3.0	\$	16,879	0.1	84.5	3.0
Normal risk	8	13,983	0.5	85.1	17.5	_	14,172	0.5	85.2	17.5		13,981	0.5	85.3	17.5	-	14,149	0.5	85.5	17.4
Medium risk	9	7,860	2.4	86.5	62.4		7,943	2.4	86.7	62.6		7,798	2.4	86.7	62.7		8,172	2.4	87.1	63.6
High risk	10	3,627	11.0	83.8	148.0		3,694	11.1	83.8	148.2		3,810	11.3	84.0	149.8		3,863	11.2	84.2	150.0
Default	11	144	100.0	77.7	9.3		144	100.0	78.7	9.3		143	100.0	79.1	9.3		157	100.0	79.3	9.5
	12	\$ 42,482	1.9	84.9	31.1	\$	42,736	1.9	85.1	31.4	\$	42,534	2.0	85.1	31.9	\$	43,220	2.0	85.3	32.3
Other Retail						—					-					-				
Low risk	13	\$ 4,205	0.1	45.3	9.1	\$	3,937	0.1	44.5	8.9	\$	3,935	0.1	44.2	8.9	\$	3,880	0.1	44.7	9.0
Normal risk	14	10,324	0.5	52.3	37.7		10,554	0.6	52.7	38.6		10,441	0.6	52.7	38.4		9,999	0.6	53.3	39.1
Medium risk	15	12,124	2.1	55.9	70.3		12,086	2.1	55.9	70.9		11,863	2.1	56.0	71.2		11,333	2.1	57.2	72.4
High risk	16	3,693	10.8	52.2	88.9		3,792	10.9	52.6	89.8		3,902	11.2	53.3	91.5		3,813	10.8	54.0	91.8
Default	17	151	100.0	52.4	99.4		151	100.0	53.4	99.1		147	100.0	52.5	106.1		143	100.0	50.0	104.6
	18	\$ 30,497	2.8 %	% 52.7	% 53.2 %	6\$	30,520	2.9 %	6 52.9	% 54.2	%	30,288	3.0 %	52.9 9	% 54.6 %	<b>\$</b>	29,168	2.9 %	53.7	% 55.3 %

					20 <sup>-</sup> Q				
			EAD <sup>2</sup>	Exposure weighted- average PD		Exposure weighted- average LGD		Exposure weighted- average risk-weight	
Residential Secured			EAD	PD		LGD		risk-weight	
Low risk	19	\$	15,991	0.1	%	12.2	%	2.5	%
Normal risk	20	Ψ	27,855	0.1	/0	14.4	/0	10.5	/0
Medium risk	20		12,793	2.1		15.4		30.4	
High risk	22		3,506	16.6		16.9		74.8	
Default	23		223	100.0		15.5		104.0	
	24	\$	60,368	2.0		14.2		16.7	
Qualifying Revolving Retail									
Low risk	25	\$	17,216	0.1		84.5		3.0	
Normal risk	26		13,490	0.5		85.5		17.4	
Medium risk	27		7,850	2.5		87.1		64.0	
High risk	28		4,233	11.3		84.6		150.9	
Default	29		152	100.0		78.6		9.4	
	30	\$	42,941	2.1		85.3		33.3	
Other Retail									
Low risk	31	\$	3,788	0.1		43.9		8.8	
Normal risk	32		9,723	0.6		52.9		38.7	
Medium risk	33		11,011	2.1		57.1		72.3	
High risk	34		3,787	10.8		54.6		93.1	
Default	35		150	100.0		50.8		104.3	
	36	\$	28,459	3.0	%	53.5	%	55.3	%

 $^{\rm 1}\,$  Prior to Q1 2012, the amounts are calculated based on Canadian GAAP.  $^{\rm 2}\,$  EAD includes the effects of credit risk mitigation.

### AIRB Credit Risk Exposures: Non-Retail Risk Parameters

### (\$ millions, except as noted) LINE 2012 2011 2011 2011 AS AT Q1 Q4 Q3 Q2 # Exposure Exposure Exposure Exposure weightedweighted-Exposure Exposure weighted-Exposure Exposure Exposure Exposure weighted-Exposure Exposure weightedweightedweightedweightedweightedweightedweightedweightedaverage average average average average average riskaverage average riskaverage average riskaverage average risk-EAD<sup>2</sup> EAD<sup>2</sup> PD LGD weight EAD 2 PD LGD weight EAD<sup>2</sup> LGD PD LGD weight PD weight Corporate Investment grade 1 \$ 90,130 0.1 % 24.1 % 14.1 83,685 0.1 % 24.9 % 13.7 \$ 80,555 0.1 0/ 24.4 12.9 \$ 73,938 0.1 % 25.9 13.6 Non-investment grade 2 39,206 21.1 38.9 38,661 20.6 37.8 39,661 19.5 35.9 38,886 18.9 1.4 1.4 1.5 1.5 34.6 Watch and classified 3 845 18.1 31.1 143.7 829 22.2 30.9 143.7 947 23.4 28.9 134.2 1,106 19.5 22.3 105.8 Impaired/default 4 135 100.0 46.3 200.9 117 100.0 46.8 223.9 125 100.0 45.7 206.9 162 100.0 44.7 174.9 5 ¢ 130,316 0.7 23.3 22.6 \$ 123,292 0.7 23.6 22.3 \$ 121,288 0.9 22.9 21.5 \$ 114,092 0.9 23.5 21.9 Sovereign \$ 153,471 Investment grade 6 202.737 0.0 5.0 0.2 153.756 0.0 7.2 0.3 0.0 7.3 0.2 145.473 0.0 5.4 0.1 ¢ \$ Non-investment grade 7 95 2.8 1.8 2.0 97 2.8 3.0 4.1 106 2.5 3.1 3.0 177 2.0 0.3 0.9 8 202.832 0.0 4.9 0.2 \$ 153.853 0.0 7.2 0.3 \$ 153.577 0.0 7.9 0.2 \$ 145.650 0.0 5.4 0.1 Bank Investment grade 9 124.395 0.1 19.6 6.5 117,408 0.1 23.4 7.0 \$ 116,042 0.1 20.9 5.9 109,619 0.1 22.5 6.4 \$ Non-investment grade 10 2.108 0.8 10.6 17.9 2.222 0.7 11.7 19.5 3.340 0.7 6.6 10.7 2.350 0.6 8.0 12.7 Watch and classified 11 12.5 68.5 80.2 23.9 15.6 47 25.2 53 28.0 16.7 44 18.1 95.2 35 11.6 76.0 Impaired/default 12 100.0 699.7 0.0 100.0 54.0 674.4 0 0.0 0.0 0.0 0 56.0 0 0.0 0.0 1 13 126,550 0.1 % 19.5 % 6.7 % 119,683 0.1 % 23.2 % 7.3 \$ 119,426 0.1 % 20.5 % 6.1 112,005 0.1 % 22.2 % 6.5 % \$

					01 <sup>.</sup> Q1	1			
			EAD <sup>2</sup>	Exposure weighted- average PD		Exposure weighted- average LGD		Exposure weighted- average risk- weight	
Corporate									
Investment grade	14	\$	66,109	0.1	%	29.2	%	15.2	%
Non-investment grade	15		38,781	1.4		19.1		34.2	
Watch and classified	16		1,280	19.1		21.6		101.7	
Impaired/default	17		187	100.0		42.9		157.2	
Sovereign	18	\$	106,357	1.0		25.4		23.4	
Investment grade	19	\$	153,236	0.0		4.7		0.2	
Non-investment grade	20	Ť	97	2.9		1.7		3.6	
3	21	\$	153,333	0.0		4.7		0.2	
Bank		Ť.,	,						
Investment grade	22	\$	116,058	0.1		20.6		5.5	
Non-investment grade	23		2,811	0.5		6.0		7.8	
Watch and classified	24		33	11.6		12.5		62.2	
Impaired/default	25		1	100.0		54.0		675.0	
	26	\$	118,903	0.1	%	20.2	%	5.6	%

<sup>1</sup> Prior to Q1 2012, the amounts are calculated based on Canadian GAAP.

<sup>2</sup> EAD includes the effects of credit risk mitigation.

## AIRB Credit Risk Exposures: Undrawn Commitments<sup>1,2</sup>

and EAD on Undrawn Commitments<sup>2,3</sup>

(\$ millions)	LINE	2012	!		2011		T	2	011			2	2011	
AS AT	#	Q1			Q4				Q3				Q2	
											-			
		Notional	EAD on	Notional		EAD on		Notional		EAD on		Notional		EAD on
By Counterparty Type		undrawn	undrawn	undrawn		undrawn		undrawn		undrawn		undrawn		undrawn
Retail		commitments	commitments	commitments		commitments		commitments		commitments	com	mitments		commitments
Residential secured	1	\$ 62,409 \$	20,678	\$ 61,463	\$	20,407	\$	60,292	\$	20,132	\$	59,504	\$	19,839
Qualifying revolving retail	2	45,334	27,565	45,190		27,592		44,764		27,283		44,676		28,109
Other retail	3	7,334	5,511	7,306		5,517		7,511		5,675		7,254		5,474
	4	115,077	53,754	113,959		53,516		112,567		53,090		111,434		53,422
Non-retail														
Corporate	5	27,570	19,217	27,018		18,910		25,285		17,364		24,921		17,161
Sovereign	6	1,021	732	1,359		974		1,241		877		1,274		901
Bank	7	862	617	668		478		718		507		826		583
	8	29,453	20,566	29,045		20,362		27,244		18,748		27,021		18,645
Total	9	\$ 144,530 \$	74,320	\$ 143,004	\$	73,878	\$	139,811	\$	71,838	\$	138,455	\$	72,067
												-		
		2011												
		Q1												
		Notional	EAD on											
By Counterparty Type		undrawn	undrawn											
Retail		commitments	commitments											
Residential secured	10	\$ 58,527 \$	19,626											
Qualifying revolving retail	11	44,385	27,653											
Other retail	12	7,168	5,424											
	13	110,080	52,703											
Non-retail														
Corporate	14	25,694	17,656											
Sovereign	15	1,019	720											
Bank	16	1,076	760											
	17	27,789	19,136											

Total

137,869 \$ <sup>1</sup> Notional undrawn commitments are equal to the contractually available amounts provided via committed loan agreements less amounts currently outstanding under those committed loan agreements.
 <sup>2</sup> Prior to Q1 2012, the amounts are calculated based on Canadian GAAP.
 <sup>3</sup> EAD on undrawn commitments is the amount currently undrawn but expected to be drawn assuming a default on the underlying committed loan agreement.

71,839

18 \$

### AIRB Credit Risk Exposures: Loss Experience

(Percentage)	LINE #	2012 Q1	2		2011 Q4		2011 Q3		2011 Q2	
By Counterparty Type	[	Actual loss rate <sup>2,3</sup>	Expected loss rate <sup>2,3</sup>	Historical actual loss rate <sup>4</sup>	Actual loss rate <sup>2,3</sup>	Expected loss rate <sup>2,3</sup>	Actual loss rate <sup>2,3</sup>	Expected loss rate <sup>2,3</sup>	Actual loss rate <sup>2,3</sup>	Expected loss rate <sup>2,3</sup>
Retail Residential secured Qualifying revolving retail Other retail Non-retail	1 2 3	0.02 % 3.47 1.15	0.13 % 4.01 1.59	0.01 % 3.61 1.10	0.01 % 3.56 1.17	0.12 % 4.07 1.61	0.01 % 3.66 1.02	0.13 % 4.29 1.44	0.01 % 3.79 1.16	0.12 % 4.41 1.57
Corporate Bank	4 5	(0.03)	0.55 0.03	0.38 -	(0.08) —	0.59 0.03	(0.03)	0.59 0.04	(0.09)	0.67 0.04
By Counterparty Type Retail		Actual loss rate <sup>2,3</sup>	Expected loss rate <sup>2,3</sup>							
Residential secured Qualifying revolving retail	6	0.01 % 4.02	0.12 % 4.41							

<sup>1</sup> Prior to Q1 2012, the amounts are calculated based on Canadian GAAP.

<sup>2</sup> Retail actual and expected loss rates are measured as follows:

Actual loss rate represents the actual write-offs net of recoveries for the current and prior three quarters divided by the outstanding balances taken at the beginning of the four-quarter period starting 15 months ago. This reflects the three-month lag between the Basel II definition of default (at 90 days past due) and write-off (at 180 days). Expected loss rate represents the loss rate that was predicted at the beginning of the four-quarter period defined above. The expected loss is measured using Basel II parameters (PDxLGDxEAD) divided by outstanding balances at the beginning of the four-guarter period.

Non-retail actual and expected loss rates are measured as follows:

Actual loss rate represents the change in specific allowance plus write-offs less recoveries, divided by the outstanding balances for the same period, for each of the current and prior three quarters. Expected loss rate represents the loss rate that was predicted at the beginning of the applicable four-guarter period defined above. The expected loss is measured using Basel II parameters (PDxLGDxEAD) divided by outstanding balances at the beginning of the four-guarter period.

The historical loss rate equals total actual losses for all years in the historically measured period divided by total outstanding balances for all years in the historically measured period. Currently, the Bank includes comparable data from fiscal 2002 through to the current year in the historically measured period. This historical data will be updated annually until a complete business cycle is included in the historically measured period. A business cycle is estimated to be 10 -15 years in duration.

### Commentary:

Other retail

Non-retail Corporate

Bank

Differences between actual loss rates and expected loss rates are due to the following reasons:

- Expected losses are calculated using "through the cycle" risk parameters while actual losses are determined at a "point in time" and reflect economic conditions at that time. Using "through the cycle" parameters has the effect of stabilizing expected losses over a longer period of time. As a result, actual losses may exceed expected losses during a recession and may fall below expected losses during economic growth,
- Expected loss parameters are conservatively estimated (i.e. adjusted upwards) to account for the limited number of years of historical data available.
- LGD parameters used in the expected loss estimates are adjusted upwards to reflect potential economic downturn conditions.

8

9

10

1.26

1.48

0.65

0.05

To ensure our models and risk parameters continue to be reasonable predictors of potential loss, we assess and review our risk parameters against actual loss experience and public sources of information at least annually and we update our models as required.

### Retail:

Due to improvement in economic conditions and credit quality of the new business, actual loss rates for qualifying revolving and other retail exposures in the four quarters ending Q1 2012 are back down to their historical averages.

### Non-retail:

Actual loss rates for non-retail exposures were lower in the four quarters ending Q1 2012 than they were during the historically measured period. This is because of lower average default rates and LGDs during the four quarters ending Q1 2012 than they were during the historically measured period.

### Securitization and Resecuritization Exposures in the Banking Book<sup>1</sup>

(\$ millions)	LINE		2012			2011			2011	
ASAT	#		Q1	<del></del>	ļ.,	Q4	· · · · · ·	I	Q3	• • • • • • • • • • • • • • • • • • • •
		Gross	Gross	Risk-	Gross	Gross	Risk-	Gross	Gross	Risk-
Conital Annuagah and Diak Weighting		securitization	resecuritization exposures <sup>2</sup>	weighted	securitization	resecuritization	weighted	securitization	resecuritization	weighted
Capital Approach and Risk Weighting		exposures	exposures	assets	exposures	exposures <sup>2</sup>	assets	exposures	exposures 2	assets
Standardized Approach <sup>3</sup> AA- and above	1	\$ 19,658	\$ -	\$ 3,932	\$ 17,890	\$ –	\$ 3,578	\$ 14,637	\$ –	\$ 2,927
BBB+ to BBB-	1	\$ 19,658 97	<b>ф</b> —	\$ 3,932 97	φ 17,090 	φ = _	φ 3,576 _	φ 14,037	φ –	φ 2,927 
Below BB- <sup>4</sup>	2	57	-	n/a	_	_	n/a	_	-	_ n/a
Ratings Based Approach <sup>5</sup>	5	_		IVa	_		1/a	_		11/a
AA- and above	4	5,894	1,578	732	6,177	1,630	431	6,589	1,617	660
A+ to A-	5	220	1,575	45	218	16	36	251	82	55
BBB+ to BBB-	6	172	157	471	190	155	248	197	175	270
BB+ to BB-	7	165	82	1,352	197	83	1,326	168	-	858
Below BB- <sup>4</sup>	8	622	100	n/a	616	100	n/a	615	90	n/a
Internal Assessment Approach 6	-									
AA- and above	9	12,039	_	580	10,954	_	767	9,688	_	678
BBB+ to BBB-	10	17	_	13	17	_	13	56	_	42
Below BB- 4	11	-	-	n/a	-	-	n/a	_	-	n/a
Gains on sale recorded upon securitization 4	12	-	-	n/a	86	-	n/a	86	-	n/a
Total	13	\$ 38,884	\$ 1,932	\$ 7,222	\$ 36,345	\$ 1,984	\$ 6,399	\$ 32,287	\$ 1,964	\$ 5,490
	-		. ,	. ,					. ,	
			2011			2011		7		
			Q2			Q1				
					1			-		
		Gross	Gross	Risk-	Gross	Gross	Risk-			

		Gross		Gross	Risk-	Gross	Gross	Risk-
		securitization	1	resecuritization	weighted	securitization	resecuritization	weighted
Capital Approach and Risk Weighting		exposures		exposures <sup>2</sup>	assets	exposures	exposures <sup>2</sup>	assets
Standardized Approach <sup>3</sup>								
AA- and above	14	\$ 12,909	\$	-	\$ 2,582	\$ 18,746	\$ –	\$ 3,749
Below BB- <sup>4</sup>	15	-		-	n/a	-	-	n/a
Ratings Based Approach <sup>5</sup>								
AA- and above	16	7,382		1,657	719	8,960	1,828	852
A+ to A-	17	329		84	66	386	92	78
BBB+ to BBB-	18	246		174	297	98	185	202
BB+ to BB-	19	42		-	159	-	-	-
Below BB- <sup>4</sup>	20	595		90	n/a	513	99	n/a
Internal Assessment Approach 6								
AA- and above	21	10,662		-	746	10,278	-	719
BBB+ to BBB-	22	56		-	42	56	-	42
Below BB- 4	23	-		-	n/a	-	-	n/a
Gains on sale recorded upon securitization <sup>4</sup>	24	87		-	n/a	85	-	n/a
Total	25	\$ 32,308	\$	2,005	\$ 4,611	\$ 39,122	\$ 2,204	\$ 5,642

<sup>1</sup> Securitization exposures include the Bank's exposures as originator and investor under both the IRB approach and the Standardized approach.
 <sup>2</sup> None of the Bank's resecuritization exposures were subject to credit risk mitigation at January 31, 2011.
 <sup>3</sup> Securitization exposures subject to the standardized approach are primarily comprised of investments held in the Banking book.

<sup>4</sup> Securitization exposures deducted from capital.

<sup>6</sup> Securitization exposures subject to the ratings based approach primarily include liquidity facilities, credit enhancements, letters of credit, and investments held in the Banking book.
 <sup>6</sup> Securitization exposures subject to the ratings based approach are primarily comprised of liquidity facilities provided to the Bank's ABCP conduits.

### Risk-Weighted Assets<sup>1</sup>

(\$ millions)	
AS AT	

(\$ millions) AS AT	LINE #	E 2012 Q1			2011 2011 Q4 Q3							2011 Q2					
		Risk-Weighted Assets			Risk-Weighted Assets			Risk-Weighted Assets				Risk-Weighted Assets					
				Internal		1		Internal	0			Internal				Internal	
		Gross		Ratings		Gross		Ratings		Gross		Ratings		Gross		Ratings	
		exposures	Standardized	Based	Total	exposures	Standardized	Based	Total	exposures	Standardized	Based	Total	exposures	Standardized	Based	Total
Credit Risk																	
Retail																	
Residential secured	1	\$ 242,691 \$	5 7,556 \$	12,801 \$	20,357	\$ 178,358	\$ 7,122	\$ 11,997	\$ 19,119	\$ 172,567	\$ 6,336 \$	10,864 \$	17,200	\$ 166,596	\$ 5,929 \$	9,878 \$	15,807
Qualifying revolving retail	2	42,482	-	13,228	13,228	42,736	-	13,436	13,436	42,534	-	13,548	13,548	43,220	-	13,979	13,979
Other retail	3	60,734	22,458	16,234	38,692	55,659	18,593	16,550	35,143	54,429	17,823	16,544	34,367	53,327	17,781	16,123	33,904
Non-retail																	
Corporate	4	185,081	52,417	29,481	81,898	176,457	51,110	27,539	78,649	171,612	48,640	26,123	74,763	163,168	47,792	24,980	72,772
Sovereign	5	74,208	1,078	441	1,519	87,991	948	392	1,340	84,639	1,149	323	1,472	74,277	1,169	208	1,377
Bank	6	145,007	1,696	8,449	10,145	140,046	1,994	8,677	10,671	139,647	2,028	7,303	9,331	132,401	2,063	7,324	9,387
Securitization exposures	7	40,816	4,029	3,193	7,222	38,329	3,578	2,821	6,399	34,251	2,927	2,563	5,490	34,313	2,582	2,029	4,611
Equity exposures <sup>2</sup>	8	2,424		1,093	1,093	2,409		1,081	1,081	2,398		1,115	1,115	2,399		1,147	1,147
Exposures subject to standardized or IRB approaches	9	793,443	89,234	84,920	174,154	721,985	83,345	82,493	165,838	702,077	78,903	78,383	157,286	669,701	77,316	75,668	152,984
Adjustment to IRB RWA for scaling factor	10				5,095				4,950				4,703				4,540
Other assets not included in standardized or																	
IRB approaches	11	34,831			13,528	36,132			12,617	34,676			12,215	35,321			13,110
Net impact of eliminating one month reporting lag																	
on U.S. entities <sup>3</sup>	12	-			-	(266)			-	(46)			-	(118)			-
Total credit risk	13	\$ 828,274		\$	192,777	\$ 757,851			\$ 183,405	\$ 736,707		\$	174,204	\$ 704,904		\$	170,634
Market Risk																	
Trading book	14	n/a			19,999	n/a			5,083	n/a			4,402	n/a			3,451
Operational Risk																	
Basic indicator approach	15	n/a			-	n/a			-	n/a			-	n/a			-
Standardized approach	16	n/a			30,866	n/a			30,291	n/a			29,199	n/a			28,584
Total operational risk	17				30,866				30,291				29,199				28,584
Total	18			\$	243,642				\$ 218,779			\$	207,805			\$	202,669

			2011 Q1						
							Risk-W	eigh	ted Assets
			Gross exposures		Standardized		Internal Ratings Based	Total	
Credit Risk			exposures		Standardized		Daseu		Total
Retail									
Residential secured	19	\$	164.847	\$	6,105	\$	10.063	\$	16,168
Qualifying revolving retail	20	Ψ	42.941	Ψ		Ψ	14,281	Ψ	14,281
Other retail	21		46.678		13.280		15,740		29.020
Non-retail	2.		10,010		10,200		10,110		20,020
Corporate	22		156,797		49,149		24,888		74.037
Sovereign	23		70,003		818		252		1.070
Bank	24		139,949		2,102		6,654		8,756
Securitization exposures	25		41.326		3,749		1.893		5.642
Equity exposures <sup>2</sup>	26		2,618				1,274		1,274
Exposures subject to standardized or IRB approaches	27		665,159		75,203		75.045		150,248
Adjustment to IRB RWA for scaling factor	28								4,503
Other assets not included in standardized or									
IRB approaches	29		36,117						12,985
Net impact of eliminating one month reporting lag									
on U.S. entities <sup>3</sup>	30		36						-
Total credit risk	31	\$	701,312					\$	167,736
Market Risk									
Trading book	32		n/a						3,627
Operational Risk									
Basic indicator approach	33		n/a						-
Standardized approach	34		n/a						27,872
Total operational risk	35								27,872
Total	36							\$	199,235

<sup>1</sup> Prior to Q1 2012, the amounts are calculated based on Canadian GAAP.

Phor to Q1 2012, the Bank's equivalence of the Basel II Framework's equity materiality exemption. As at November 2011, the one month lag for Financial reporting has been eliminated. In previous months, for accounting purposes, the Bank's investment in TD Ameritrade was translated using the month end rate of TD Ameritrade's reporting period, which was on a one month lag. For regulatory purposes only, the Bank's investment in TD Ameritrade was translated using the month end rate of TD Ameritrade's reporting period, which was on a one month lag. For regulatory purposes only, the Bank's investment in TD Ameritrade was translated using the period-end foreign exchange rate of the Bank.

Capital Position <sup>1</sup>										
(\$ millions, except as noted)	LINE	2012				20	011			
AS AT	#	Q1		Q4		Q3	-	Q2		Q1
RISK-WEIGHTED ASSETS	1 \$	243,642	\$	218,779	\$	207,805	\$	202,669	\$	199,235
Tier 1 Capital Common shares		17 570	<b>^</b>	10.001		17.000	•	17 100	•	10.000
Contributed surplus	2 <b>\$</b> 3	17,570 214	\$	18,301 281	\$	17,393 282	\$	17,189 276	\$	16,893 294
Retained earnings	4	19,003		24,339		23,445		22,623		21,914
Fair value (gain) loss arising from changes in the institution's own credit risk	5	(2)		-		-				-
Net unrealized foreign currency translation gains (losses) on investment										
in subsidiaries, net of hedging activities	6	(339)		(3,199)		(4,501)		(4,647)		(3,447)
Preferred shares <sup>2</sup>	7	3,395	1-1	3,395		3,944		3,945		3,944
Innovative instruments <sup>2</sup>	8	3,705		3,705		3,663		3,772		3,810
Adjustment for transition to measurement under IFRS	9	1,550	·	-		-		-		-
Net impact of eliminating one month reporting lag on U.S. entities <sup>3</sup>	10	-		(266)		(46)		(118)		36
Gross Tier 1 capital Goodwill and intangibles in excess of 5% limit	11	45,096	· · · ·	46,556		44,180		43,040		43,444
Net Tier 1 Capital	12 13	(12,438) 32,658		(14,376) 32,180		(13,814) 30,366		(13,685) 29,355		(14,212) 29,232
Securitization - gain on sale of mortgages	13	52,050		(86)		(86)		(87)		(85)
Securitization - other	15	(694)		(735)		(765)		(743)		(808)
50% shortfall in allowance 4	16	(182)		(180)		(198)		(194)		(197)
50% substantial investments	17	(2,696)		(2,805)		(2,572)		(2,558)		(2,736)
Investment in insurance subsidiaries5	18	(708)		(4)		(4)		(4)		(4)
Net impact of eliminating one month reporting lag on U.S. entities <sup>3</sup>	19			133		23		59		(18)
Adjusted Net Tier 1 Capital	20	28,378		28,503		26,764		25,828		25,384
Tier 2 Capital										
Innovative instruments	21	26		26		25		25		26
Subordinated notes and debentures (net of amortization and ineligible)	22	11,300		11,253		11,824		11,863		11,852
Eligible general allowance (re standardized approach)	23	955		940		925		926		927
Accumulated net after-tax unrealized gain on AFS equity securities in OCI Securitization - other	24 25	117 (1,446)	·	35 (1,484)		41 (1,486)		95 (1,503)		82 (1,660)
50% shortfall in allowance <sup>4</sup>	25	(1,440)		(1,484)		(1,480)		(1,303)		(1,000)
50% substantial investments	27	(2,696)		(2,805)		(2,572)		(2,558)		(2,736)
Investments in insurance subsidiaries 5	28	(708)	1-1	(1,443)		(1,411)		(1,459)		(1,425)
Net impact of eliminating one month reporting lag on U.S. entities <sup>3</sup>	29	-		133		23		59		(18)
Total Tier 2 Capital	30	7,366		6,475		7,171		7,254		6,851
Total Regulatory Capital <sup>3</sup>	31 \$	35,744	\$	34,978	\$	33,935	\$	33,082	\$	32,235
REGULATORY CAPITAL RATIOS (%) <sup>3</sup>										
Tier 1 capital ratio <sup>6</sup>	32	11.6	%	13.0	%	12.9	%	12.7	%	12.7 %
Total capital ratio <sup>6</sup>	33	14.7	%	16.0	%	16.3	%	16.3	%	16.2 %
CAPITAL RATIOS FOR SIGNIFICANT BANK SUBSIDIARIES (%) TD Bank, N.A. <sup>7</sup>										
Tier 1 capital ratio	34	13.1	%	13.7	%	13.8	%	15.1	%	14.0 %
Total capital ratio	35	14.5	%	15.2		15.3		16.7		15.6 %
TD Mortgage Corporation										
Tier 1 capital ratio	36	24.0	%	24.3	%	24.1	%	23.9	%	23.4 %
Total capital ratio	37	26.1	%	26.4		26.4		26.1		25.7 %

<sup>1</sup> Prior to Q1 2012, the amounts are calculated based on Canadian GAAP.

<sup>2</sup> In accordance with CICA Handbook Section 3860, the Bank is required to classify certain classes of preferred shares and innovative Tier 1 capital investments as liabilities on the balance sheet. For regulatory capital purposes, these capital instruments have been grandfathered by OSFI and continue to be included in Tier 1 capital.

 <sup>3</sup> As at November 2011, the one month lag for Financial reporting has been eliminated. In previous months, for accounting purposes, the Bank's investment in TD Ameritrade was translated using the month end rate of TD Ameritrade's reporting period, which was on a one month lag. For regulatory purposes only, the Bank's investment in TD Ameritrade was translated using the period-end foreign exchange rate of the Bank.
 <sup>4</sup> When expected loss as calculated within the IRB approach exceeds total provisions, the difference is added to Tier 1 capital and 50% from Tier 1 capital. When expected loss as calculated within the IRB approach is less than the total provisions, the difference is added to Tier 2 capital.

<sup>6</sup> Based on OSFI advisory letter dated February 20, 2007, 100% of investments in insurance subsidiaries held prior to January 1, 2007 are deducted from Tier 2 capital. The 50% from Tier 1 capital and 50% from Tier 2 capital deduction was deferred until 2012.

<sup>6</sup> OSFI's target Tier 1 and Total capital ratios for Canadian banks are 7% and 10%, respectively.

<sup>7</sup> On a stand-alone basis, TD Bank, N.A. reports regulatory capital to the Office of the Comptroller of the Currency (OCC) under Basel I based on calendar quarter ends. The disclosed capital ratios are based on this framework.

The adjustments for items of note, net of income taxes, are removed from reported results to compute adjusted results.

Amortization of intangibles primarily relates to the Canada Trust acquisition in 2000, the TD Banknorth acquisition in 2005 and its privatization in 2007, the Commerce acquisition in 2008, the acquisitions by TD Banknorth of Hudson United Bancorp (Hudson) in 2006 and Interchange Financial Services (Interchange) in 2007, and the amortization of intangibles included in equity in net income of TD Ameritrade. Effective 2011, amortization of software is recorded in amortization of intangibles; however, amortization of software is not included for purposes of items of note, which only includes amortization of intangibles acquired as a result of business combinations.

<sup>b</sup> During 2008, as a result of deterioration in markets and severe dislocation in the credit market, the Bank changed its trading strategy with respect to certain trading debt securities. Since the Bank no longer intended to actively trade in these debt securities, the Bank reclassified these debt securities from trading to the available-for-sale category effective August 1, 2008. As part of the Bank's trading strategy, these debt securities are economically hedged, primarily with CDS and interest rate swap contracts. This includes foreign exchange translation exposure related to the debt securities portfolio and the derivatives hedging it. These derivatives are not eligible for reclassified debt securities results in value basis with changes in fair value recorded in the period's earnings. Management believes that this asymmetry in the accounting treatment between derivatives and the reclassified debt securities results in volatility in earnings from period to beriod that is not indicative of the economics of the underlying business performance in Wholesale Banking. Commencing in the second quarter of 2011, the Bank may from time to time replace securities within the portfolio to best utilize the initial, matched fixed term funding. As a result, the derivatives are accounted for on an accrual basis in Wholesale Banking and the gains and losses related to the derivatives in excess of the accrued amounts are reported in the Corporate segment. Adjusted results of the Bank exclude the gains and losses of the derivatives in excess of the accrued amounts are reported in the Corporate segment. Adjusted results of the Bank exclude the gains and losses related to the derivatives in excess of the accrued amounts.

As a result of U.S. Personal and Commercial Banking acquisitions, the Bank may incur integration charges and direct transaction costs. Integration charges consist of costs related to information technology, employee retention, external professional consulting charges, marketing (including customer communication and rebranding), integration-related travel costs, employee severance costs, the costs of amending certain executive employment and award agreements, contract termination fees and the write-down of long-lived assets due to impairment. Direct transaction costs are expenses directly incurred in effecting a business combination and consist primarily of finders' fees, advisory fees, and legal fees. For the three months ended January 31, 2012 the integration charges were driven by the South Financial and FDIC-assisted acquisitions and there were no direct transaction costs recorded. This is the last quarter U.S. Personal and Commercial Banking included any further FDIC-assisted and South Financial related integration charges or direct transaction costs as an item of note.

- <sup>3</sup> The Bank purchases CDS to hedge the credit risk in Wholesale Banking's corporate lending portfolio. These CDS do not qualify for hedge accounting treatment and are measured at fair value with changes in fair value recognized in current period's earnings. The related loans are accounted for at amortized cost. Management believes that this asymmetry in the accounting treatment between CDS and loans would result in periodic profit and loss volatility which is not indicative of the economics of the corporate loan portfolio or the underlying business performance in Wholesale Banking. As a result, the CDS are accounted for on an accrual basis in Wholesale Banking and the gains and losses on the CDS, in excess of the accrued cost, are reported in the Corporate segment. Adjusted earnings exclude the gains and losses on the CDS in excess of the accrued cost. When a credit event occurs in the corporate loan book that has an associated CDS hedge, the PCL related to the portion that was hedged via the CDS is netted against this item of note.
- <sup>3</sup> As a result of the Chrysler Financial acquisition in Canada and U.S., the Bank incurred integration charges and direct transaction costs. As well the Bank experienced volatility in earnings as a result of changes in the fair value of contingent consideration. Integration charges consist of costs related to information technology, employee retention, external professional consulting charges, marketing (including customer communication and rebranding), integration-related travel costs, employee severance costs, the costs of amending certain executive employment and award agreements, contract termination fees, and the write-down of long-lived assets due to impairment. Direct transaction costs are expenses directly incurred in effecting a business combination and consist primarily of finders' fees, advisory fees, and legal fees. Contingent consideration is defined as part of the purchase agreement, whereby the Bank is required to pay additional cash consideration in the event that amounts realized on certain assets exceed a pre-established threshold. Contingent consideration is recorded at fair value on the date of acquisition. Changes in fair value subsequent to acquisition are recorded in the Consolidated Statement of Income. Adjusted earnings excludes the gains and losses on contingent consideration in excess of the acquisition date fair value. While integration charges related to this acquisition were incurred for both Canada and the U.S., the majority of the charges relate to integration initiatives undertaken for U.S. Personal and Commercial Banking.
- <sup>7</sup> As a result of the acquisition of the credit card portfolio of MBNA Canada, as well as certain other assets and liabilities, the Bank incurred integration charges and direct transaction costs. Integration charges consist of costs related to information technology, employee retention, external professional consulting charges, marketing (including customer communication, rebranding and certain charges against revenues related to promotional-rate card origination activities), integration-related travel costs, employee severance costs, the cost of amending certain executive employment and award agreements, contract termination fees, and the write-down of long lived assets due to impairment. Direct transaction costs are expenses directly incurred in effecting the business combination and consist primarily of finders' fees, advisory fees and legal fees. Integration charges related to this acquisition were incurred by Canadian Personal and Commercial Banking.
- <sup>8</sup> As a result of certain adverse judgments in the U.S. during the first quarter of 2012, as well as a settlement reached following the quarter, the Bank took prudent steps to reassess its litigation reserve. Having considered these factors as well as other related or analogous litigation cases, the Bank determined in accordance with applicable accounting standards, this litigation provision of \$285 million (\$171 million after tax) was required.
- <sup>9</sup> Excluding the impact related to the MBNA credit card and other consumer loan portfolios (which is recorded to the Canadian Personal and Commercial Banking segment results), "Adjustments to allowance for incurred but not identified credit losses", formerly known as "General allowance increase (release) in Canadian Personal and Commercial Banking and Wholesale Banking" decreased by \$41 million (net of tax, \$31 million), all of which are attributable to the Wholesale Banking and non-MBNA related Canadian Personal and Commercial Banking loan portfolios.

<sup>10</sup> The impact of the items of note on EPS is calculated by dividing net income available to common shareholders by the weighted average number of common shares outstanding for the period. As a result, the sum of the quarterly EPS impact may not equal the year-to-date EPS impact.

### **Risk-Weighted Assets**

Risk-weighted assets (RWA)

### Approaches used by the Bank to calculate RWA:

### For Credit Risk

Standardized Approach

Advanced Internal Ratings Based (AIRB) Approach

For Operational Risk Basic Indicator Approach

Standardized Approach

For Market Risk Internal Models Approach

Credit Risk Terminology Gross credit risk exposure

### Counterparty Type / Exposure Classes:

Retail

Residential secured Qualifying revolving retail (QRR)

Other retail

### Non-retail

Corporate Sovereign Bank

### Exposure Types:

Drawn Undrawn (commitment) Repo-style transactions OTC derivatives Other off-balance sheet

### AIRB Credit Risk Parameters:

Probability of Default (PD) Exposure at Default (EAD) Loss Given Default (LGD)

- Used in the calculation of risk-based capital ratios, total risk weighted assets are calculated for credit, operational and market risks using the
  approaches described below.
- Under this approach, banks apply a standardized set of risk-weights to exposures, as prescribed by the regulator, to calculate credit risk capital
  requirements. Standardized risk-weights are based on external credit assessments, where available, and other risk-related factors, including exposure
  asset class, collateral, etc.
- Under this approach, banks use their own internal historical experience of PD, LGD, EAD and other key risk assumptions to calculate credit risk capital
  requirements. Use of the AIRB approach is subject to supervisory approval.
- Under this approach, banks calculate operational risk capital requirements by applying a prescribed factor of 15% to a three-year average of positive annual gross income.
- Under this approach, banks apply prescribed factors to a three-year average of annual gross income for each of eight different business lines, representing the different activities of the institution (e.g. Corporate Finance, Retail Banking, Asset Management, etc.).
- Under this approach, banks use their own internal risk management models to calculate specific risk and general market risk charges
- The total amount the bank is exposed to at the time of default measured before specific provisions or write-offs. Includes exposures under both the Standardized and AIRB approaches to credit risk.
- Includes residential mortgages and home equity lines of credit extended to individuals.
- Includes credit cards, unsecured lines of credit and overdraft protection products extended to individuals (in the case of the Standardized Approach to credit risk, credit card exposures are included in the 'Other retail' category).
- Includes all other loans (e.g. personal loans, student lines of credit and small business loans) extended to individuals and small businesses.
- Includes exposures to corporations, partnerships or proprietorships.
- Includes exposures to central governments, central banks, multilateral development banks and certain public sector entities.
- Includes exposures to deposit-taking institutions, securities firms and certain public sector entities.
- The amount of funds advanced to a borrower.
- The difference between the authorized and drawn amounts (e.g. the unused portion of a line of credit / committed credit facility).
- Repurchase and reverse repurchase agreements, securities borrowing and lending.
  - Privately negotiated derivative contracts that are not exchange-traded.
  - All off-balance sheet arrangements other than derivatives and undrawn commitments (e.g. letters of credit, letters of guarantee).
- The likelihood that the borrower will not be able to meet its scheduled repayments within a one year time horizon.
- The total amount the bank is exposed to at the time of default.
- The amount of the loss when a borrower defaults on a loan, which is expressed as a percentage of EAD.

## Acronyms

Acronym	Definition	Acronym	Definition
ACI	Acquired Credit-Impaired	MBS	Mortgage-Backed Security
AFS	Available-For-Sale	NII	Net Interest Income
AIRB	Advanced Internal Ratings Based	осс	Office of the Comptroller of the Currency
CAD P&C	Canadian Personal and Commercial Banking	OCI	Other Comprehensive Income
CDS	Credit Default Swap	OSFI	Office of the Superintendent of Financial Institutions Canada
CICA	Canadian Institute of Chartered Accountants	PCL	Provision for Credit Losses
EAD	Exposure at Default	PD	Probability of Default
FDIC	Federal Deposit Insurance Corporation	QRR	Qualifying Revolving Retail
GAAP	Generally Accepted Accounting Principles	RWA	Risk-Weighted Assets
HELOC	Home Equity Line of Credit	TEB	Taxable Equivalent Basis
IFRS	International Financial Reporting Standards	U.S. P&C	U.S. Personal and Commercial Banking
IRB	Internal Ratings Based	USD	U.S. Dollar
LGD	Loss Given Default		