# Financial Planning

# Important information for TD Waterhouse Canada Inc. Account Holders – Effective: June 15, 2019

At TD Wealth Financial Planning, we are committed to providing you with information, updates and reminders to help you invest with confidence. We've made some changes and clarifications to our Account Grouping arrangements which may benefit you.

# **Q&A: Account Grouping**

#### 1. What is Account Grouping?

Account Grouping is the linking of accounts for the purpose of establishing account fee rates. In other words, it gives clients the opportunity to bring down their fee rates by joining two or more of their accounts together or by joining their account(s) with others. Speak to your planner for more details on Account Grouping.

# 2. Who is eligible to participate in Account Grouping?

Account Grouping is available for Fee-Based and Strategic Managed Portfolios (SMP) accounts in TD Wealth Financial Planning. The fee rate for each of those types of account is usually scaled according to the value of the assets in a single account. Account Grouping can lower the fees for a single account by allowing a client to take advantage of the scaled rate for the combined assets of the accounts in the Account Group.

An Account Group consists of eligible family members and their related entities. Eligible family members are a client and their parents, grandparents, children, and grandchildren, and any of their spouses or common-law partners. A corporation will be eligible for an Account Group when it has an eligible family member who is an officer or director, or who has majority beneficial ownership. A trust will be eligible for an Account Group when it has an eligible family member who is a settlor, trustee, or named beneficiary. Eligibility for an Account Group will be determined at the time of the Account Group's creation, and when changes are made to the Account Group. The members of an Account Group must reside in the same province and have the same Financial Planner.

Speak to your planner for more details on who can group their accounts.

# 3. Will my existing Account Group change?

If you are already part of an Account Group, and members of the Account Group do not meet the eligibility criteria above, you will still be able to maintain the Account Group. If you initiate changes to your existing Account Group, the new Account Group must meet the eligibility criteria above.

### 4. Why can't clients with accounts other than Fee-Based and SMP participate?

Accounts which are not Fee-Based or SMP pay fees to the manager of the mutual funds they hold on their account. A portion of these fees are paid to TD Wealth Financial Planning for our services. Fees for each series of a mutual fund are fixed, not scaled, so combining accounts would not affect client rates. If you don't have a Fee-Based or SMP account, speak to your Financial Planner whether switching your accounts to Fee-Based or SMP could help you take advantage of Account Grouping savings.

# 5. How can I participate in Account Grouping?

New and existing Fee-Based and SMP clients can sign up for Account Grouping by completing the necessary Account Grouping paperwork with their Financial Planner. Clients who do not have Fee-Based or SMP accounts will need to open one of those account types or convert existing accounts to those account types. Each member of an Account Group must agree to participate. Please speak to your Financial Planner to discuss the terms of account grouping and your eligibility to participate.

#### 6. Will my account information be shared with other members of my Account Group?

No information about account activity is directly shared between different members of an account group. Billing information and account reporting, as well as all other communications are sent to clients individually, However, when clients sign up to an account group, they will be able to see the names and account numbers of the other members of the account group on the documentation. Also, because fees are determined by combining the holdings of group members, individual members may have some awareness of the value of their Account Group's combined holdings. Talk to your Financial Planner about how we protect your personal information.

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