

# TD Quick Facts 2006

All figures are for Canada and fiscal 2006, unless noted otherwise.

## Contributing to the Canadian economy

- 47,602 employees in Canada, making TD one of Canada's largest employers
- \$3.6 billion spent to buy goods and services from suppliers across Canada
- \$131 billion authorized in financing to more than 260,000 businesses, including approximately \$4.8 billion in financing under \$100,000 to support small businesses
- \$952.6 million paid or payable in income, capital and premium taxes

## Excelling in customer service

- For the second year in a row, the Customer Service Index ranked TD Canada Trust number one for Overall Quality of Customer Service\*
- TD Canada Trust ranked "Highest in Customer Satisfaction Among the Big Five Retail Banks" according to J.D. Power and Associates 2006 Canadian Retail Banking Customer Satisfaction Study<sup>SM\*\*</sup>
- Number one for Web banking with more than 4.5 million online customers
- Number one discount brokerage
- Number one or two market share in most retail products
- Best branch service hours, open an average of 49 hours per week compared to an average of 35 hours at major bank competitors
- 1,195 points of presence in the community\*\*\*
- 2,503 ABMs
- 14+ million customers worldwide
- 600,000 small business customers and 20,000 agribusiness customers

## Making TD a great place to work

- Named one of the best workplaces in Canada (*Canadian Business*)
- \$61 million invested in training and development
- \$4.48 billion paid in salaries and benefits worldwide
- Roughly 86% participation in our annual TD Pulse opinion survey, which provides employee feedback that helps TD strive to be a great place to work
- Approximately 78% of eligible employees own TD Bank shares through our share ownership program

## Investing in the well-being of communities and the environment

- \$33+ million donated to charities
- Tens of thousands of hours volunteered by employees to local charitable causes
- 800+ grassroots environmental projects funded through the TD Friends of the Environment Foundation
- Gave a book to every Grade One student in Canada through TD Canadian Children's Book Week
- 100+ TD employees helped prepare skilled new immigrants to find work in their fields through The Mentoring Partnership program

## Providing value to shareholders

- TD's total shareholder return was 20.3%
- 12.7% growth in annual dividend to \$1.78 per common share
- One of the top 10 largest banks in North America based on market capitalization

\* Recognized for Overall Quality of Customer Service among The Big 5 Banks according to the Customer Service Index conducted by Synovate, September 2005 and 2006.

\*\* TD Canada Trust received the highest numerical score among The Big 5 Retail Banks in the proprietary J.D. Power and Associates 2006 Retail Banking Customer Satisfaction Study<sup>SM</sup>. Study based responses from 12,053 retail banking customers. Proprietary study results are based on experiences and perceptions of consumers surveyed in September 2006. Your experiences may vary. Visit [jdpower.com](http://jdpower.com)

\*\*\* Across Canada. Includes 1,036 TD Canada Trust branches, 41 TD Commercial Banking Centres and 118 TD Waterhouse branches.