

# TD Bank Financial Group

4<sup>th</sup> Quarter 2002

Supplemental Financial Information



For The Quarter Ended  
October 31, 2002

**For the Quarter Ended October 31, 2002**  
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<b>Highlights</b>	1	The supplemental information contained in this package is designed to improve the readers' understanding of the TD Bank Financial Group's (TDBFG) financial performance for the quarter. Quarterly results are unaudited, and are comprised of both GAAP and non-GAAP measures. The reader should use this information in conjunction with the quarterly financial statement to shareholders which is prepared in accordance with GAAP. A reconciliation of Operating Cash Earnings to GAAP Earnings is provided on page 10. In all our public disclosures, our objective is to ensure that the readers can clearly see where and how our earnings are achieved and be able to make reliable comparisons from period to period as well as with our competitors.
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## Highlights



### FOR THE PERIOD ENDED

#### Results of operations (\$ millions)

Net income - operating cash basis\*

Net interest income (TEB)

Total revenue (TEB) excluding special gains\*\*

#### Per common share

Basic net income - operating cash basis\*

Diluted net income - operating cash basis\*

#### Financial position (\$ billions)

Total assets

Total common equity

#### Other (\$ millions)

Economic profit

Net interest margin (TEB)

Net impaired loans

Net impaired loans as a % of net loans

PCL as a % of net average loans

PCL excluding special general provision as a % of net average loans

Equity securities - surplus over book

Tier 1 capital ratio

Total capital ratio

Efficiency ratio-excluding non-cash charges and special items\*\*\*

Number of full-time equivalent staff at period end

Number of domestic retail outlets

Number of retail brokerage offices

Rating of senior debt: Moody's \*\*\*\*

Standard and Poor's \*\*\*\*

LINE #	2000 Q4		2001				2002				Q4 % change vs Q4 01	Full Year	
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	2001	2002		2001	2002
1	\$ 512	\$ 569	\$ 546	\$ 522	\$ 521	\$ 526	\$ 313	\$ (271)	\$ (42)	+ (100)%	\$ 2,158	\$ 526	
2	1,033	1,060	1,088	1,147	1,341	1,261	1,368	1,452	1,441	7	4,636	5,522	
3	2,679	2,776	2,647	2,681	2,629	2,891	2,557	2,468	2,495	(5)	10,733	10,411	
4	\$ .80	\$ .88	\$ .84	\$ .80	\$ .79	\$ .79	\$ .46	\$ (.46)	\$ (.10)	+ (100)%	\$ 3.31	\$ .69	
5	.79	.87	.83	.79	.78	.78	.45	.(46)	.(10)	+ (100)%	3.27	.68	
6	\$ 264.8	\$ 284.1	\$ 288.0	\$ 295.8	\$ 287.8	\$ 310.4	\$ 300.7	\$ 309.6	\$ 278.0	(3)%	\$ 287.8	\$ 278.0	
7	11.1	11.4	11.6	11.7	11.9	12.4	12.4	12.0	11.6	(3)	11.9	11.6	
8	\$ 164	\$ 209	\$ 186	\$ 148	\$ 142	\$ 159	\$ (46)	\$ (636)	\$ (398)	+ (100)%	\$ 685	\$ (921)	
9	1.72 %	1.70 %	1.77 %	1.76 %	2.08 %	1.89 %	2.09 %	2.17 %	2.20 %	.12 pts	1.83 %	2.09 %	
10	\$ (159)	\$ (286)	\$ (286)	\$ (218)	\$ (53)	\$ (126)	\$ (41)	\$ (799)	\$ (975)	+100%	\$ (53)	\$ (975)	
11	(.1)%	(.2)%	(.2)%	(.2)%	- %	(.1)%	- %	(.6)%	(.7)%	(.7) pts	- %	(.7)%	
12	.42	.82	.85	.60	.58	1.00	1.26	3.81	2.84	2.26	.71	2.24	
13	.42	.36	.38	.60	.58	1.00	1.26	3.81	2.84	2.26	.48	2.24	
14	\$ 754	\$ 710	\$ 654	\$ 603	\$ 370	\$ 437	\$ 455	\$ 233	\$ 228	(38)%	\$ 370	\$ 228	
15	7.2 %	7.5 %	7.9 %	7.9 %	8.4 %	8.3 %	8.2 %	7.7 %	8.1 %	(.3) pts	8.4 %	8.1 %	
16	10.8	10.9	11.3	11.8	11.9	11.5	11.2	10.6	11.6	(.3)	11.9	11.6	
17	62.6	62.6	65.2	64.4	66.0	62.0	66.0	66.5	65.5	(.5)	64.5	64.9	
18	45,026	46,110	46,075	47,579	45,565	44,928	44,698	44,623	42,817	(6)%	45,565	42,817	
19	1,355	1,360	1,365	1,350	1,294	1,265	1,228	1,182	1,178	(9)	1,294	1,178	
20	292	296	297	297	276	277	279	278	283	3	276	283	
21	Aa3	n/a	Aa3	Aa3									
22	AA-	n/a	AA-	AA-									

\*Operating cash basis results exclude special items and non-cash charges related to goodwill and identified intangible amortization from business combinations. Special items are restructuring costs in Q1/01 (\$32 million after-tax), Q3/01 (\$34 million after-tax), and Q4/01 (\$76 million after-tax), tax expense of \$50 million in Q1/01 and \$25 million in Q3/01 arising from income tax rate changes, real estate gain in Q2/01 (\$163 million after-tax), increase in general allowance in Q2/01 (\$96 million after-tax), and gain on sale of mutual fund record keeping business in Q1/02 (\$14 million after-tax) and custody business in Q3/02 (\$18 million after-tax).

\*\*Real estate gains in Q1/01 and Q2/01 and gain on sale of mutual fund record keeping business in Q1/02 and custody business in Q3/02.

\*\*\*Non-cash charges relate to goodwill and identified intangible amortization resulting from business combinations. Special items include restructuring costs noted above, real estate gains in Q1/01 and Q2/01, and gain on sale of mutual fund record keeping business in Q1/02 and custody business in Q3/02.

\*\*\*\*In July 2002, Moody's placed the Bank's rating on negative outlook. In November 2002, Standard and Poor's placed the Bank's rating on negative CreditWatch.

<b>FOR THE PERIOD ENDED</b>	LINE #	2000 Q4			2001 Q1 Q2 Q3 Q4			2002 Q1 Q2 Q3 Q4			<b>Q4 % change vs Q4 01</b>	<b>Full Year</b>	
		Q1	Q2	Q3	Q1	Q2	Q3	Q4	2001	2002		2001	2002
Per common share													
Basic net income - operating cash basis*	1	\$ .80	\$ .88	\$ .84	\$ .80	\$ .79	\$ .79	\$ .46	\$ (.46)	\$ (.10)	+ (100)%	\$ 3.31	\$ .69
Diluted net income - operating cash basis*	2	.79	.87	.83	.79	.78	.78	.45	.46	.10	+ (100)	3.27	.68
Dividends	3	.25	.25	.28	.28	.28	.28	.28	.28	.28	-	1.09	1.12
Book value	4	17.83	18.18	18.52	18.70	18.97	19.45	19.38	18.62	17.91	(6)	18.97	17.91
Closing market price	5	41.95	44.15	38.90	39.34	35.94	42.60	41.87	33.00	29.35	(18)	35.94	29.35
Financial ratios and statistics													
ROE - operating cash basis* on total common equity	6	18.0 %	19.5 %	18.7 %	17.1 %	16.8 %	16.4 %	9.7 %	(9.5)%	(2.1)%	(18.9) pts	18.0 %	3.6 %
Average common equity (MM)	7	\$10,976	\$ 11,172	\$ 11,494	\$ 11,647	\$ 11,777	\$ 12,231	\$ 12,407	\$ 12,227	\$ 11,817	- %	\$11,505	\$12,144
Return on risk-weighted assets - operating cash basis*	8	1.58 %	1.75 %	1.75 %	1.60 %	1.61 %	1.64 %	1.01 %	(.84)%	(.13)%	(1.74) pts	1.68 %	.42 %
Dividend yield (1)	9	2.2	2.3	2.5	2.6	2.7	2.8	2.6	3.2	3.7	1.0	2.7	3.2
Common dividend payout ratio - operating cash basis*	10	31.5	28.4	33.5	35.1	35.3	35.4	61.3	-	-	-	33.0	162.4
Closing market price to book value	11	2.35	2.43	2.10	2.10	1.89	2.19	2.16	1.77	1.64	(13)%	1.89	1.64
Price earnings ratio (2) - operating cash basis*	12	13.4	13.5	11.9	12.0	11.0	13.4	15.0	21.3	43.8	32.8 pts	11.0	43.8
Total market return on common shareholders' investment (3)	13	27.0 %	24.4 %	16.6 %	14.3 %	(11.7)%	(10)%	10.5 %	(13.3)%	(15.2)%	(3.5)	(11.7)%	(15.2)%
Number of common shares outstanding (MM)	14	622.6	627.7	628.1	628.3	628.5	639.6	641.4	643.2	645.4	3 %	628.5	645.4
Average number of common shares outstanding (MM) - basic	15	622.3	623.7	627.9	628.2	628.4	639.5	639.8	641.5	643.3	2	627.0	641.0
- diluted	16	632.9	633.5	636.7	636.0	635.6	646.8	647.1	646.6	647.3	2	635.5	646.9

(1) dividends per common share for trailing 4 quarters divided by average of high and low common share prices for the period

(2) closing common share price divided by diluted net income per common share for trailing 4 quarters

(3) the change in market price plus dividends paid in trailing 4 quarters as a percentage of the prior year's closing market price per common share

\*Operating cash basis results exclude special items and non-cash charges related to goodwill and identified intangible amortization from business combinations. Special items are restructuring costs in Q1/01 (\$32 million after-tax), Q3/01 (\$34 million after-tax), and Q4/01 (\$76 million after-tax), tax expense of \$50 million in Q1/01 and \$25 million in Q3/01 arising from income tax rate changes, real estate gain in Q2/01 (\$163 million after-tax), increase in general allowance in Q2/01 (\$96 million after-tax), and gain on sale of mutual fund record keeping business in Q1/02 (\$14 million after-tax) and custody business in Q3/02 (\$18 million after-tax).

## Operating Performance Measures and Selected Alternatives



FOR THE PERIOD ENDED	LINE #	2000				2001				2002				Full Year			
		Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	1999	2000	2001	2002			
<b>TD's Operating Measures</b>																	
EPS - diluted net income - operating cash basis*	1	\$ .79	\$ .87	\$ .83	\$ .79	\$ .78	\$ .78	\$ .45	\$ (.46)	\$ (.10)	\$ 2.35	\$ 3.12	\$ 3.27	\$ .68			
ROE - operating cash basis* on total common equity	2	18.0 %	19.5 %	18.7 %	17.1 %	16.8 %	16.4 %	9.7 %	(9.5)%	(2.1)%	16.7 %	18.0 %	18.0 %	3.6 %			
Book value per share	3	17.83	18.18	18.52	18.70	18.97	19.45	19.38	18.62	17.91	17.25	17.83	18.97	17.91			
Price earnings ratio (1) - operating cash basis*	4	13.4	13.5	11.9	12.0	11.0	13.4	15.0	21.3	43.8	14.4	13.4	11.0	43.8			
Closing market price to book value	5	2.35	2.43	2.10	2.10	1.89	2.19	2.16	1.77	1.64	1.96	2.35	1.89	1.64			

Commentary: TD's preferred approach to reviewing performance. Results are presented in a manner that facilitates comparison with peers and underlying trends in operating results are readily apparent. Excluding the non-cash amortization charges for goodwill and intangibles ensures a comparable treatment between periods and treats goodwill and identified intangibles in a similar manner.

### Alternative Measures

#### Operating cash basis earnings - equity increased by the impact of purchase-related goodwill and intangible asset amortization/write-offs

	6	\$ .79	\$ .87	\$ .83	\$ .79	\$ .78	\$ .78	\$ .45	\$ (.46)	\$ (.10)	\$ 2.35	\$ 3.12	\$ 3.27	\$ .68
EPS - diluted net income - operating cash basis*	6	\$ .79	\$ .87	\$ .83	\$ .79	\$ .78	\$ .78	\$ .45	\$ (.46)	\$ (.10)	\$ 2.35	\$ 3.12	\$ 3.27	\$ .68
ROE - operating cash basis* on restated equity	7	16.7 %	17.9 %	17.1 %	15.4 %	14.9 %	14.4 %	8.4 %	(8.1)%	(1.8)%	16.3 %	17.2 %	16.3 %	3.1 %
Book value per share	8	19.37	19.80	20.49	20.87	21.48	22.20	22.36	21.83	21.35	17.63	19.37	21.48	21.35
Price earnings ratio (1) - operating cash basis*	9	13.4	13.5	11.9	12.0	11.0	13.4	15.0	21.3	43.8	14.4	13.4	11.0	43.8
Closing market price to book value	10	2.17	2.23	1.90	1.88	1.67	1.92	1.87	1.51	1.37	1.91	2.17	1.67	1.37

Commentary: Common shareholders' equity is increased by the cumulative amount of goodwill and intangible assets expensed as of the reporting date. Return to common shareholders is therefore measured against the total amount invested in the acquired businesses, but not comparable as peer group does not present on this basis.

#### Operating cash basis earnings - tangible equity (book equity less unamortized purchase-related goodwill and intangible assets)

	11	\$ .79	\$ .87	\$ .83	\$ .79	\$ .78	\$ .78	\$ .45	\$ (.46)	\$ (.10)	\$ 2.35	\$ 3.12	\$ 3.27	\$ .68
EPS - diluted net income - operating cash basis*	11	\$ .79	\$ .87	\$ .83	\$ .79	\$ .78	\$ .78	\$ .45	\$ (.46)	\$ (.10)	\$ 2.35	\$ 3.12	\$ 3.27	\$ .68
ROE - operating cash basis* on tangible equity	12	36.5 %	38.9 %	36.1 %	31.7 %	30.2 %	28.6 %	17.2 %	(17.1)%	(3.9)%	18.7 %	28.0 %	34.1 %	6.5 %
Book value per share	13	9.00	9.21	9.87	10.24	10.79	11.11	10.77	10.20	9.55	15.78	9.00	10.79	9.55
Price earnings ratio (1) - operating cash basis*	14	13.4	13.5	11.9	12.0	11.0	13.4	15.0	21.3	43.8	14.4	13.4	11.0	43.8
Closing market price to book value	15	4.66	4.79	3.94	3.84	3.33	3.84	3.89	3.24	3.07	2.14	4.66	3.33	3.07

Commentary: Common shareholders' equity is reduced by the remaining unamortized amount of goodwill and intangible assets as of the reporting date. This performance measure reflects the regulatory and rating agency view that goodwill and intangible assets should be written off against common equity. The measure can therefore be considered as a conservative solvency-based metric. Comparable to some deals done on the pooling basis in the past.

### GAAP

	16	\$ .39	\$ .66	\$ .56	\$ .51	\$ .32	\$ .55	\$ .20	\$ (.67)	\$ (.34)	\$ 4.81	\$ 1.54	\$ 2.05	\$ (.25)
EPS - diluted net income	16	\$ .39	\$ .66	\$ .56	\$ .51	\$ .32	\$ .55	\$ .20	\$ (.67)	\$ (.34)	34.3 %	8.9 %	11.3 %	(1.3)%
ROE	17	8.6 %	14.8 %	12.8 %	10.9 %	6.8 %	11.5 %	4.4 %	(13.9)%	(7.4)%	17.25	17.83	18.97	17.91
Book value per share	18	17.83	18.18	18.52	18.70	18.97	19.45	19.38	18.62	17.91	7.0	27.4	17.5	-
Price earnings ratio (1)	19	27.4	29.3	19.2	18.5	17.5	21.9	26.5	82.5	-	1.96	2.35	1.89	1.64
Closing market price to book value	20	2.35	2.43	2.10	2.10	1.89	2.19	2.16	1.77	1.64				

Commentary: Results presented on a GAAP basis permit comparison with other companies' GAAP financial statements. No adjustments are made for i) non-recurring and special items, and ii) the amortization of goodwill and intangible assets and accordingly, ROE and price earnings ratios can fluctuate widely. Underlying trends are not apparent.

(1) closing common share price divided by diluted net income per common share for trailing 4 quarters

\* Operating cash basis results exclude special items and non-cash charges related to goodwill and identified intangible amortization from business combinations. Special items are restructuring costs in Q2/00 (\$271 million after-tax), Q1/01 (\$32 million after-tax), Q3/01 (\$34 million after-tax), and Q4/01 (\$76 million after-tax), tax expense of \$50 million in Q1/01 and \$25 million in Q3/01 arising from income tax rate changes, real estate gain in Q2/01 (\$163 million after-tax), increase in general allowance in Q2/01 (\$96 million after-tax), and gain on sale of mutual fund record keeping business in Q1/02 (\$14 million after-tax) and custody business in Q3/02 (\$18 million after-tax).

## Net Income



**(\$MILLIONS)**  
**FOR THE PERIOD ENDED**

LINE #	2000 Q4	2001				2002				Q4 % change vs Q4 01	Full Year	
		Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4		2001	2002
Interest income (TEB)	1 \$ 3,843	\$ 3,868	\$ 3,592	\$ 3,555	\$ 3,701	\$ 3,099	\$ 2,839	\$ 3,028	\$ 3,007	(19)%	\$ 14,716	\$ 11,973
Interest expense	2 2,810	2,808	2,504	2,408	2,360	1,838	1,471	1,576	1,566	(34)	10,080	6,451
<b>Net interest income (TEB)</b>	<b>3 1,033</b>	<b>1,060</b>	<b>1,088</b>	<b>1,147</b>	<b>1,341</b>	<b>1,261</b>	<b>1,368</b>	<b>1,452</b>	<b>1,441</b>	<b>7</b>	<b>4,636</b>	<b>5,522</b>
Provision for credit losses	4 135	270	270	190	190	325	400	1,250	950	+100	920	2,925
<b>Net interest income after credit loss provision</b>	<b>5 898</b>	<b>790</b>	<b>818</b>	<b>957</b>	<b>1,151</b>	<b>936</b>	<b>968</b>	<b>202</b>	<b>491</b>	<b>(57)</b>	<b>3,716</b>	<b>2,597</b>
<b>Other income</b>												
Investment and securities services	6 614	620	549	553	483	569	534	522	460	(5)	2,205	2,085
Credit fees	7 127	131	124	83	87	121	116	100	78	(10)	425	415
Net investment securities gains/(losses)	8 33	40	13	26	137	60	(12)	(8)	(14)	+100	216	26
Trading income	9 363	449	375	373	121	432	106	(73)	64	(47)	1,318	529
Service charges	10 125	127	136	150	148	145	143	151	157	6	561	596
Loan securitizations	11 74	69	70	65	68	56	46	63	53	(22)	272	218
Card services	12 64	64	59	66	60	62	57	64	66	10	249	249
Insurance	13 66	71	86	89	80	84	96	95	100	25	326	375
Trust fees	14 24	23	27	21	15	18	22	18	18	20	86	76
Gains on sale of investment real estate	15 -	150	200	-	-	-	-	-	-	-	350	-
Gain on sale of mutual fund record keeping and custody business	16 -	-	-	-	-	18	-	22	-	-	-	40
Other	17 156	122	120	108	89	83	81	84	72	(19)	439	320
<b>Total other income</b>	<b>18 1,646</b>	<b>1,866</b>	<b>1,759</b>	<b>1,534</b>	<b>1,288</b>	<b>1,648</b>	<b>1,189</b>	<b>1,038</b>	<b>1,054</b>	<b>(18)</b>	<b>6,447</b>	<b>4,929</b>
<b>Net interest and other income</b>												
<b>Non-interest expenses</b>	<b>19 2,544</b>	<b>2,656</b>	<b>2,577</b>	<b>2,491</b>	<b>2,439</b>	<b>2,584</b>	<b>2,157</b>	<b>1,240</b>	<b>1,545</b>	<b>(37)</b>	<b>10,163</b>	<b>7,526</b>
Salaries and staff benefits	20 868	964	915	942	887	1,014	882	868	802	(10)	3,708	3,566
Occupancy including depreciation	21 137	139	167	143	143	146	151	154	154	8	592	605
Equipment including depreciation	22 156	146	164	173	173	161	157	172	171	(1)	656	661
Other	23 516	489	480	468	532	470	497	447	508	(5)	1,969	1,922
<b>Non-interest expenses before restructuring costs</b>	<b>24 1,677</b>	<b>1,738</b>	<b>1,726</b>	<b>1,726</b>	<b>1,735</b>	<b>1,791</b>	<b>1,687</b>	<b>1,641</b>	<b>1,635</b>	<b>(6)</b>	<b>6,925</b>	<b>6,754</b>
Restructuring costs	25 -	55	-	54	130	-	-	-	-	(100)	239	-
<b>Total non-interest expenses excluding non-cash goodwill / intangible amortization</b>	<b>26 1,677</b>	<b>1,793</b>	<b>1,726</b>	<b>1,780</b>	<b>1,865</b>	<b>1,791</b>	<b>1,687</b>	<b>1,641</b>	<b>1,635</b>	<b>(12)</b>	<b>7,164</b>	<b>6,754</b>
<b>Income before provision for income taxes - TEB</b>	<b>27 867</b>	<b>863</b>	<b>851</b>	<b>711</b>	<b>574</b>	<b>793</b>	<b>470</b>	<b>(401)</b>	<b>(90)</b>	+100)	<b>2,999</b>	<b>772</b>
Provision for income taxes - TEB	28 333	358	225	238	121	244	147	(154)	(57)	+100)	942	180
<b>Net income before non-controlling interest</b>	<b>29 534</b>	<b>505</b>	<b>626</b>	<b>473</b>	<b>453</b>	<b>549</b>	<b>323</b>	<b>(247)</b>	<b>(33)</b>	+100)	<b>2,057</b>	<b>592</b>
Non-controlling interest - TD Waterhouse Group, Inc.	30 6	6	1	(4)	-	-	-	-	-	-	3	-
- Preferred shares of subsidiaries	31 16	12	12	10	8	9	10	6	9	13	42	34
<b>Net income - cash basis</b>	<b>32 512</b>	<b>487</b>	<b>613</b>	<b>467</b>	<b>445</b>	<b>540</b>	<b>313</b>	<b>(253)</b>	<b>(42)</b>	+100)	<b>2,012</b>	<b>558</b>
Preferred dividends	33 16	20	21	20	22	21	21	21	21	(5)	83	84
<b>Net income applicable to common shares - cash basis</b>	<b>34 496</b>	<b>467</b>	<b>592</b>	<b>447</b>	<b>423</b>	<b>519</b>	<b>292</b>	<b>(274)</b>	<b>(63)</b>	+100)	<b>1,929</b>	<b>474</b>
Non-cash goodwill / intangible amortization, net of tax	35 257	50	233	126	220	164	160	154	156	(29)	629	634
<b>Net income applicable to common shares - reported basis</b>	<b>36 \$ 239</b>	<b>\$ 417</b>	<b>\$ 359</b>	<b>\$ 321</b>	<b>\$ 203</b>	<b>\$ 355</b>	<b>\$ 132</b>	<b>\$ (428)</b>	<b>\$ (219)</b>	+100)%	<b>\$ 1,300</b>	<b>\$ (160)</b>
Diluted earnings per share - operating cash basis*	37 \$ 0.79	\$ 0.87	\$ 0.83	\$ 0.79	\$ 0.78	\$ 0.78	\$ 0.45	\$ (0.46)	\$ (0.10)	+100)%	\$ 3.27	\$ 0.68
Diluted earnings per share - reported basis	38 0.39	0.66	0.56	0.51	0.32	0.55	0.20	(0.67)	(0.34)	+100)	2.05	(0.25)

\*Operating cash basis results exclude special items and non-cash charges related to goodwill and identified intangible amortization from business combinations. Special items are restructuring costs in Q1/01 (\$32 million after-tax), Q3/01 (\$34 million after-tax), and Q4/01 (\$76 million after-tax), tax expense of \$50 million in Q1/01 and \$25 million in Q3/01 arising from income tax rate changes, real estate gain in Q2/01 (\$163 million after-tax), increase in general allowance in Q2/01 (\$96 million after-tax), and gain on sale of mutual fund record keeping business in Q1/02 (\$14 million after-tax) and custody business in Q3/02 (\$18 million after-tax). The special real estate gain of \$150 million in Q1/01 was offset by the increase in general allowance of \$150 million.

# Net Income by Major Business Segment - Total Bank



CASH BASIS (\$MILLIONS) * FOR THE PERIOD ENDED	LINE #	2000 Q4		2001				2002				Q4 % change vs Q4 01	Full Year	
		Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	2001	2002		2001	2002
<b>Net income</b>														
TD Canada Trust	1	\$ 248	\$ 267	\$ 271	\$ 275	\$ 277	\$ 281	\$ 264	\$ 282	\$ 287	4 %	\$ 1,090	\$ 1,114	
TD Wealth Management	2	91	72	27	30	19	58	31	20	22	16	148	131	
Total Retail	3	339	339	298	305	296	339	295	302	309	4	1,238	1,245	
TD Securities	4	168	231	227	217	239	203	35	(544)	(357)	+(100)	914	(663)	
Other	5	5	(1)	21	-	(14)	(16)	(17)	(29)	6	+(100)	6	(56)	
<b>Total Bank</b>	<b>6</b>	<b>\$ 512</b>	<b>\$ 569</b>	<b>\$ 546</b>	<b>\$ 522</b>	<b>\$ 521</b>	<b>\$ 526</b>	<b>\$ 313</b>	<b>\$ (271)</b>	<b>\$ (42)</b>	<b>+(100)</b>	<b>\$ 2,158</b>	<b>\$ 526</b>	
<b>Economic profit</b>														
TD Canada Trust	7	\$ 69	\$ 90	\$ 98	\$ 93	\$ 88	\$ 109	\$ 97	\$ 113	\$ 131	49 %	\$ 369	\$ 450	
TD Wealth Management	8	41	24	(20)	(18)	(27)	(5)	(32)	(43)	(34)	(26)	(41)	(114)	
Total Retail	9	110	114	78	75	61	104	65	70	97	59	328	336	
TD Securities	10	49	97	92	78	102	80	(87)	(671)	(496)	+(100)	369	(1,174)	
Other	11	5	(2)	16	(5)	(21)	(25)	(24)	(35)	1	+(100)	(12)	(83)	
<b>Total Bank</b>	<b>12</b>	<b>\$ 164</b>	<b>\$ 209</b>	<b>\$ 186</b>	<b>\$ 148</b>	<b>\$ 142</b>	<b>\$ 159</b>	<b>\$ (46)</b>	<b>\$ (636)</b>	<b>\$ (398)</b>	<b>+(100)</b>	<b>\$ 685</b>	<b>\$ (921)</b>	
<b>Return on economic capital (ROE) **</b>														
TD Canada Trust ***	13	27 %	28 %	30 %	29 %	29 %	27 %	26 %	27 %	27 %	(2) pts	29 %	27 %	
TD Wealth Management	14	42	33	13	15	11	35	20	15	16	5	18	22	
TD Securities	15	19	23	23	21	24	21	3	(61)	(36)	(60)	23	(18)	
<b>Total Bank</b>	<b>16</b>	<b>18 %</b>	<b>20 %</b>	<b>19 %</b>	<b>17 %</b>	<b>17 %</b>	<b>16 %</b>	<b>10 %</b>	<b>(10)%</b>	<b>(2)%</b>	<b>(19) pts</b>	<b>18 %</b>	<b>4 %</b>	
<b>Percentage geographic contribution to total revenues</b>														
Canada	17	73 %	70 %	74 %	74 %	67 %	73 %	77 %	75 %	73 %	6 pts	71 %	75 %	
USA	18	19	20	10	15	16	17	15	12	15	(1)	15	15	
Offshore	19	8	10	16	11	17	10	8	13	12	(5) pts	14	10	
<b>Total Bank</b>	<b>20</b>	<b>100 %</b>	<b>100 %</b>	<b>100 %</b>		<b>100 %</b>	<b>100 %</b>							

\* Excludes special items.

\*\* Economic capital for goodwill and intangible assets is excluded for each business segments' ROE, but is included in total Bank ROE.

\*\*\* Excluding Canada Trust acquisition funding costs.

BASIS OF PRESENTATION OF RESULTS: Results for each segment reflect revenues, expenses, assets and liabilities generated by the businesses in that segment. Allocated economic capital represents the economic capital required for credit, market and operational risk. The residual economic capital required for regulatory purposes is included in Other. Economic profit is equal to cash net income applicable to common less the charge for allocated economic capital.

OTHER: Includes Real Estate Investments, the effect of transfer pricing differences, treasury management, general provisions for credit losses, the impact of asset securitization programs, and any residual unallocated revenues or expenses.

## Net Income by Major Business Segment - TD Canada Trust



**Bank Financial Group**

**CASH BASIS (\$MILLIONS)  
FOR THE PERIOD ENDED**

LINE #	2000 Q4	2001				2002				Q4 % change vs Q4 01	Full Year	
		Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4		2001	2002
Net interest income (TEB)	1 \$ 922	\$ 958	\$ 955	\$ 992	\$ 1,046	\$ 1,033	\$ 973	\$ 1,020	\$ 1,032	(1)%	\$ 3,951	\$ 4,058
Provision for credit losses	2 92	97	99	92	92	138	115	132	120	30	380	505
Other income	3 413	414	433	440	401	418	421	438	433	8	1,688	1,710
Non-interest expenses	4 820	828	834	897	908	872	864	879	886	(2)	3,467	3,501
Net income before taxes	5 423	447	455	443	447	441	415	447	459	3	1,792	1,762
Income taxes (TEB)	6 175	180	184	168	170	160	151	165	172	1	702	648
<b>Net income</b>	<b>7 \$ 248</b>	<b>\$ 267</b>	<b>\$ 271</b>	<b>\$ 275</b>	<b>\$ 277</b>	<b>\$ 281</b>	<b>\$ 264</b>	<b>\$ 282</b>	<b>\$ 287</b>	<b>4 %</b>	<b>\$ 1,090</b>	<b>\$ 1,114</b>
<b>Selected volumes and ratios</b>												
Average loans (\$B)	8 \$ 87	\$ 89	\$ 90	\$ 92	\$ 93	\$ 96	\$ 97	\$ 99	\$ 102	10 %	\$ 91	\$ 99
Average securitized assets (\$B)	9 28	28	28	27	26	24	22	22	21	(19)	27	22
Average deposits (\$B)	10 96	95	96	97	98	100	102	104	106	8	97	103
Assets under administration as at quarter end (\$B)	11 38	38	36	35	35	31	31	30	30	(14)	35	30
Total economic capital (\$B)	12 \$ 3.9	\$ 4.0	\$ 4.0	\$ 4.0	\$ 4.0	4.4	\$ 4.4	\$ 4.4	\$ 4.5	13 %	\$ 4.0	\$ 4.4
Margin on avg. earning assets incl. securitized assets	13 3.28 %	3.34 %	3.39 %	3.38 %	3.40 %	3.45 %	3.40 %	3.40 %	3.38 %	(0.02) pts	3.38 %	3.42 %
Efficiency ratio - operating basis *	14 59.4 %	58.4 %	58.2 %	60.7 %	60.8 %	58.2 %	60.0 %	58.5 %	58.7 %	(2.1) pts	59.6 %	58.9 %
Return on economic capital - operating basis*	15 27 %	28 %	30 %	29 %	29 %	27 %	26 %	27 %	27 %	(2) pts	29 %	27 %
Economic profit **	16 \$ 69	\$ 90	\$ 98	\$ 93	\$ 88	\$ 109	\$ 97	\$ 113	\$ 131	49 %	\$ 369	\$ 450

\* Excluding Canada Trust acquisition funding costs.

\*\* Economic profit is based on a 10% cost of equity and 11% prior to 2002.

Provides financial services to consumers and small and medium-sized businesses. It encompasses retail and commercial banking, electronic banking, credit card services, and insurance businesses, operating through a network of retail outlets, automated banking machines, telephones, personal computers and the Internet. The segment's net interest income, other income and provision for credit losses present the results before the impact of asset securitization programs.

# Net Income by Major Business Segment - TD Wealth Management



**CASH BASIS (\$MILLIONS) \***  
**FOR THE PERIOD ENDED**

LINE #	2000 Q4		2001				2002				Q4 % change vs Q4 01	Full Year	
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	2001	2002		2001	2002
Net interest income (TEB)	1	\$ 158	\$ 137	\$ 119	\$ 109	\$ 115	\$ 108	\$ 109	\$ 109	\$ 109	(5)%	\$ 480	\$ 435
Provision for credit losses	2	1	-	-	-	-	-	-	-	-	-	-	-
Brokerage commissions & other income	3	557	534	454	443	403	480	459	429	409	1	1,834	1,777
Non-interest expenses	4	542	539	523	492	477	488	510	491	472	(1)	2,031	1,961
Net income before taxes	5	172	132	50	60	41	100	58	47	46	12	283	251
Income taxes (TEB)	6	74	54	22	30	23	42	27	27	24	4	129	120
Non-controlling interest	7	7	6	1	-	(1)	-	-	-	-	(100)	6	-
<b>Net income</b>	<b>8</b>	<b>\$ 91</b>	<b>\$ 72</b>	<b>\$ 27</b>	<b>\$ 30</b>	<b>\$ 19</b>	<b>\$ 58</b>	<b>\$ 31</b>	<b>\$ 20</b>	<b>\$ 22</b>	<b>16 %</b>	<b>\$ 148</b>	<b>\$ 131</b>

## Selected volumes and ratios

As at quarter-end:

Assets under administration (\$B)	9	\$ 282	\$ 270	\$ 250	\$ 249	\$ 240	\$ 262	\$ 257	\$ 237	\$ 234	(3)%	\$ 240	\$ 234
Assets under management (\$B)	10	112	113	116	117	119	123	123	122	112	(6)	119	112
Personal margin loans (\$B)	11	12	9	6	7	5	6	6	5	4	(20)	5	4
Average trades per day (000's)	12	157	153	129	105	94	119	109	100	86	(9)%	120	103
Total economic capital (\$B)	13	\$ .8	\$ .8	\$ .8	\$ .8	\$ .7	\$ .7	\$ .6	\$ .5	\$ .5	(29)%	\$ .8	\$ .6
Efficiency ratio	14	76.1 %	80.3 %	91.4 %	89.1 %	92.1 %	83.0 %	89.8 %	91.3 %	91.2 %	(.9) pts	87.8 %	88.7 %
Return on economic capital	15	42 %	33 %	13 %	15 %	11 %	35 %	20 %	15 %	16 %	5 pts	18 %	22 %
Economic profit **	16	\$ 41	\$ 24	\$ (20)	\$ (18)	\$ (27)	\$ (5)	\$ (32)	\$ (43)	\$ (34)	(26)%	\$ (41)	\$ (114)

\* Excludes restructuring costs of \$30 million after-tax (after deducting non-controlling minority interest) relating to the discount brokerage business in Q3/01.

\*\*Economic Profit cost of equity is based on: 14% for the discount brokerage business and 10% for the wealth management business in 2002 and 15% and 11% respectively prior to 2002.

Provides a full range of investment management services, including private money management to high net worth individuals, passive, quantitative, enhanced and active institutional portfolios for pension funds, corporations, institutions, endowments and foundations, private banking, trust and mutual funds for retail investors, full service brokerage and discount brokerage.

## Net Income by Major Business Segment - TD Securities



**CASH BASIS (\$MILLIONS) \***  
**FOR THE PERIOD ENDED**

LINE #	2000 Q4		2001				2002				<b>Q4 % change vs Q4 01</b>	Full Year	
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	2001	2002		2001	2002
Net interest income (TEB)	1 \$ 89	\$ 101	\$ 149	\$ 240	\$ 396	\$ 242	\$ 382	\$ 430	\$ 442	12 %	\$ 886	\$ 1,496	
Provision for credit losses	2 60	41	41	119	126	217	300	1,132	841	+100	327	2,490	
Trading and fee income	3 564	693	617	530	411	687	252	96	124	(70)	2,251	1,159	
Non-interest expenses	4 300	365	347	337	319	407	303	246	276	(13)	1,368	1,232	
Net income before taxes	5 293	388	378	314	362	305	31	(852)	(551)	+(100)	1,442	(1,067)	
Income taxes (TEB)	6 125	157	151	97	123	102	(4)	(308)	(194)	+(100)	528	(404)	
<b>Net income</b>	<b>7 \$ 168</b>	<b>\$ 231</b>	<b>\$ 227</b>	<b>\$ 217</b>	<b>\$ 239</b>	<b>\$ 203</b>	<b>\$ 35</b>	<b>\$ (544)</b>	<b>\$ (357)</b>	<b>+(100)%</b>	<b>\$ 914</b>	<b>\$ (663)</b>	

### Selected volumes and ratios

Securities purchased under resale agreements (\$B)	8 \$ 14	\$ 23	\$ 23	\$ 25	\$ 20	\$ 35	\$ 32	\$ 28	\$ 13	(35)%	\$ 20	\$ 13
Trading securities (\$B)	9 58	68	75	76	66	72	71	67	53	(20)	66	53
Short sales of securities (\$B)	10 19	21	25	27	21	26	24	23	17	(19)	21	17
Securities sold under repurchase agreements (\$B)	11 9	18	13	18	15	24	22	19	9	(40)	15	9
Average loans and customers' liabilities under acceptances (\$B)	12 29	31	31	27	27	26	25	24	23	(15)%	\$ 29	\$ 25
Total economic capital (\$B)	13 3.5	3.8	3.9	3.9	3.9	3.8	3.7	3.6	4.0	3 %	\$ 3.9	\$ 3.8
Efficiency ratio	14 45.9 %	45.9 %	45.3 %	43.9 %	39.5 %	43.9 %	47.7 %	46.8 %	48.8 %	9.3 pts	43.6 %	46.4 %
Return on economic capital	15 19 %	23 %	23 %	21 %	24 %	21 %	3 %	(61)%	(36)%	(60) pts	23 %	(18)%
Economic profit **	16 \$ 49	\$ 97	\$ 92	\$ 78	\$ 102	\$ 80	\$ (87)	\$ (671)	\$ (496)	+(100)%	\$ 369	\$(1,174)

\* Excluding restructuring costs of \$32 million after-tax in Q1/01 and \$76 million after-tax in Q4/01.

\*\* Economic Profit is based on a 12% cost of equity and 13% prior to 2002.

Provides a full range of investment banking, merchant banking, mergers and acquisition advisory, fixed income, foreign exchange, derivatives products, high yield, money market, equities, and corporate banking services, including loan syndications, to our borrowing, investing and issuing clients in Canada, the U.S.A., Europe, Australia, Latin America and Asia. The segment also includes the results of the Bank's equity investment portfolios and certain treasury activities.

# Balance Sheet



(\$MILLIONS) AS AT	LINE #	2000 Q4		2001				2002				Q4 % change vs Q4 01	
		Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4				
Cash resources	1	\$ 4,187	\$ 7,364	\$ 4,313	\$ 5,692	\$ 5,945	\$ 6,388	\$ 6,999	\$ 7,861	\$ 6,538	10 %		
Securities purchased under resale agreements	2	13,974	22,771	23,337	24,560	20,205	34,694	32,332	28,072	13,060	(35)		
Investment securities													
Issued or guaranteed by Canada or provinces	3	12,186	12,470	13,804	13,933	14,386	12,446	13,372	14,797	12,986	(10)		
Issued by US federal government	4	1,851	2,373	2,231	2,404	2,598	3,285	2,008	2,620	2,853	10		
Other securities	5	13,053	13,731	13,026	13,775	14,026	14,332	13,858	14,275	12,963	(8)		
Total	6	27,090	28,574	29,061	30,112	31,010	30,063	29,238	31,692	28,802	(7)		
Trading securities	7	58,297	67,636	74,503	75,681	66,184	72,298	70,550	66,994	53,395	(19)		
Total	8	85,387	96,210	103,564	105,793	97,194	102,361	99,788	98,686	82,197	(15)		
Loans and customers' liability under acceptances													
Residential mortgages	9	44,400	45,692	46,583	49,087	50,807	52,356	51,404	53,235	52,784	4		
Personal	10	34,876	32,182	30,995	31,672	31,126	33,579	35,642	35,389	36,332	17		
Business and government	11	51,257	50,968	50,073	47,838	46,862	45,997	43,812	44,025	41,230	(12)		
Total	12	130,533	128,842	127,651	128,597	128,795	131,932	130,858	132,649	130,346	1		
Other assets													
Intangible assets	13	5,673	5,318	4,986	4,674	4,381	4,107	3,870	3,608	3,383	(23)		
Goodwill	14	2,162	2,305	2,350	2,308	2,298	2,676	2,990	3,065	3,134	36		
Other	15	22,902	21,243	21,801	24,213	29,020	28,270	23,880	35,628	39,382	36		
Total	16	30,737	28,866	29,137	31,195	35,699	35,053	30,740	42,301	45,899	29		
<b>Total assets</b>	17	\$ 264,818	\$ 284,053	\$ 288,002	\$ 295,837	\$ 287,838	\$ 310,428	\$ 300,717	\$ 309,569	\$ 278,040	(3)%		
Deposits													
Personal non-term	18	\$ 39,220	\$ 40,848	\$ 43,947	\$ 43,315	\$ 46,468	\$ 49,701	\$ 51,018	\$ 51,059	\$ 50,775	9 %		
Personal term	19	53,268	53,540	53,391	52,008	49,514	48,643	48,231	49,102	50,167	1		
Banks and deposit taking institutions	20	25,324	26,217	28,102	26,280	23,173	27,224	23,981	23,796	16,800	(28)		
Business and government	21	67,996	74,034	72,986	75,764	74,759	80,670	79,846	82,988	71,448	(4)		
Total	22	185,808	194,639	198,426	197,367	193,914	206,238	203,076	206,945	189,190	(2)		
Acceptances	23	9,812	9,421	8,913	8,423	9,122	8,218	8,236	8,006	7,719	(15)		
Obligations related to securities sold short	24	19,007	20,884	25,407	26,996	21,436	25,594	24,019	23,470	17,058	(20)		
Obligations related to securities sold under repurchase agreements	25	8,856	17,502	12,669	18,115	14,637	24,427	21,699	19,328	8,655	(41)		
Other liabilities	26	22,446	22,584	23,303	24,764	29,161	26,699	24,795	33,373	36,784	26		
Subordinated notes and debentures	27	4,883	4,851	4,896	5,686	4,892	4,413	4,077	4,080	4,343	(11)		
Non-controlling interest in subsidiaries - TD Waterhouse Group, Inc.	28	381	382	379	361	372	-	-	-	-	(100)		
- CT Financial Services Inc.	29	375	-	-	-	-	-	-	-	-	-		
- TD CaTS	30	900	900	900	900	900	900	900	900	900	-		
- TD CaTS II	31	-	-	-	-	-	-	-	-	350	+100		
Shareholders' equity													
Preferred shares	32	1,251	1,472	1,480	1,479	1,492	1,492	1,487	1,491	1,485	-		
Common shares	33	2,060	2,248	2,254	2,257	2,259	2,663	2,727	2,782	2,846	26		
Retained earnings	34	9,039	9,170	9,375	9,489	9,653	9,784	9,701	9,194	8,710	(10)		
Total	35	12,350	12,890	13,109	13,225	13,404	13,939	13,915	13,467	13,041	(3)		
<b>Total liabilities and shareholders' equity</b>	36	\$ 264,818	\$ 284,053	\$ 288,002	\$ 295,837	\$ 287,838	\$ 310,428	\$ 300,717	\$ 309,569	\$ 278,040	(3)%		
Assets under administration													
TD Canada Trust	37	\$ 38,248	\$ 37,713	\$ 36,454	\$ 35,114	\$ 35,010	\$ 31,361	\$ 30,504	\$ 30,253	\$ 29,951	(14)%		
TD Wealth Management	38	282,376	270,099	249,781	248,903	240,113	262,239	256,543	236,980	233,710	(3)		
Total	39	\$ 320,624	\$ 307,812	\$ 286,235	\$ 284,017	\$ 275,123	\$ 293,600	\$ 287,047	\$ 267,233	\$ 263,661	(4)%		
Assets under management													
TD Wealth Management	40	\$ 112,299	\$ 112,896	\$ 115,768	\$ 117,366	\$ 119,467	\$ 123,090	\$ 123,335	\$ 121,833	\$ 111,920	(6)%		

## Reconciliation of Operating Cash Basis Earnings to GAAP Earnings



(\$MILLIONS)	LINE #	Q4, 2002					Full Year 2002						
		Adjustments to determine GAAP earnings					Adjustments to determine GAAP earnings						
		Operating Cash Basis Earnings		Cash Basis Earnings	TEB	Amortization of Intangibles	GAAP Earnings	Operating Cash Basis Earnings	Sale of Mutual Fund Record Keeping and Custody Business	Cash Basis Earnings	TEB	Amortization of Intangibles	GAAP Earnings
Net interest income	1	\$ 1,441	\$ -	\$ 1,441	\$ (53)	\$ -	\$ 1,388	\$ 5,522	\$ -	\$ 5,522	\$ (222)	\$ -	\$ 5,300
Provision for credit losses	2	950	-	950	-	-	950	2,925	-	2,925	-	-	2,925
Other income	3	1,054	-	1,054	-	-	1,054	4,889	40	4,929	-	-	4,929
Net interest and other income	4	1,545	-	1,545	(53)	-	1,492	7,486	40	7,526	(222)	-	7,304
Non-interest expenses	5	1,635	-	1,635	-	226	1,861	6,754	-	6,754	-	998	7,752
Net income before provision for income taxes	6	(90)	-	(90)	(53)	(226)	(369)	732	40	772	(222)	(998)	(448)
Provision for (benefit of) income taxes	7	(57)	-	(57)	(53)	(70)	(180)	172	8	180	(222)	(364)	(406)
Net income before non-controlling interest	8	(33)	-	(33)	-	(156)	(189)	560	32	592	-	(634)	(42)
Non-controlling interest	9	9	-	9	-	-	9	34	-	34	-	-	34
Net income	10	\$ (42)	\$ -	\$ (42)	\$ -	\$ (156)	\$ (198)	\$ 526	\$ 32	\$ 558	\$ -	\$ (634)	\$ (76)
Preferred dividends	11	21	-	21	-	-	21	84	-	84	-	-	84
Net income applicable to common shares	12	\$ (63)	\$ -	\$ (63)	\$ -	\$ (156)	\$ (219)	\$ 442	\$ 32	\$ 474	\$ -	\$ (634)	\$ (160)
Diluted earnings per share	13	\$ (0.10)	\$ -	\$ (0.10)	\$ -	\$ (0.24)	\$ (0.34)	\$ 0.68	\$ 0.05	\$ 0.73	\$ -	\$ (0.98)	\$ (0.25)

## Net Interest Income and Margin



(\$MILLIONS) FOR THE PERIOD ENDED	LINE #	2000 Q4	2001				2002				Q4 % change vs Q4 01	Full Year	
		Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4		2001	2002	
<b>Interest income</b>													
Loans	1	\$ 2,740	\$ 2,770	\$ 2,537	\$ 2,481	\$ 2,366	\$ 2,141	\$ 1,651	\$ 2,006	\$ 1,998	(16)%	\$ 10,154	\$ 7,796
Securities	2	944	936	932	956	1,102	841	1,064	892	881	(20)	3,926	3,678
Deposits with banks	3	97	108	60	69	154	56	64	82	75	(51)	391	277
Total interest income	4	3,781	3,814	3,529	3,506	3,622	3,038	2,779	2,980	2,954	(18)	14,471	11,751
<b>Interest expense</b>													
Deposits	5	2,418	2,450	2,094	1,918	1,822	1,322	1,126	1,222	1,216	(33)	8,284	4,886
Subordinated notes and debentures	6	82	80	73	73	71	53	44	54	63	(11)	297	214
Other	7	310	278	337	417	467	463	301	300	287	(39)	1,499	1,351
Total interest expense	8	2,810	2,808	2,504	2,408	2,360	1,838	1,471	1,576	1,566	(34)	10,080	6,451
<b>Net interest income</b>	9	971	1,006	1,025	1,098	1,262	1,200	1,308	1,404	1,388	10	4,391	5,300
TEB	10	62	54	63	49	79	61	60	48	53	(33)	245	222
<b>Net interest income (TEB)</b>	11	\$ 1,033	\$ 1,060	\$ 1,088	\$ 1,147	\$ 1,341	\$ 1,261	\$ 1,368	\$ 1,452	\$ 1,441	7 %	\$ 4,636	\$ 5,522
Average total assets	12	\$ 275,868	\$ 290,432	\$ 293,667	\$ 300,278	\$ 305,682	\$ 311,808	\$ 308,597	\$ 308,954	\$ 314,552	3 %	\$ 297,546	\$ 310,997
Average earning assets	13	\$ 238,493	\$ 247,243	\$ 251,543	\$ 258,943	\$ 256,013	\$ 265,075	\$ 268,514	\$ 265,790	\$ 259,983	2 %	\$ 253,451	\$ 264,810
Net interest margin (TEB) as a % of average earning assets	14	1.72 %	1.70 %	1.77 %	1.76 %	2.08 %	1.89 %	2.09 %	2.17 %	2.20 %	.12 pts	1.83 %	2.09 %
<b>Impact on NII from impaired loans</b>													
Reduction/(increase) in NII from impaired loans													
Gross	15	\$ 34	\$ 23	\$ 30	\$ 39	\$ 35	\$ 23	\$ 32	\$ 28	\$ 32	(9)%	\$ 127	\$ 115
Recoveries	16	(5)	(4)	(12)	(4)	(5)	(4)	(5)	(6)	(5)	-	(25)	(20)
Net reduction/(increase)	17	\$ 29	\$ 19	\$ 18	\$ 35	\$ 30	\$ 19	\$ 27	\$ 22	\$ 27	(10)%	\$ 102	\$ 95
Effective tax rate (TEB) - Operating cash basis*	18	38.4 %	36.0 %	30.2 %	30.4 %	24.9 %	31.0 %	31.3 %	37.4 %	63.3 %	38.4 pts	30.8 %	23.5 %

\* Operating cash basis results exclude special items and non-cash charges related to goodwill and identified intangible amortization from business combinations. Special items are restructuring costs in Q1/01 (\$32 million after-tax), Q3/01 (\$34 million after-tax), and Q4/01 (\$76 million after-tax), tax expense of \$50 million in Q1/01 and \$25 million in Q3/01 arising from income tax rate changes, real estate gain in Q2/01 (\$163 million after-tax), increase in general allowance in Q2/01 (\$96 million after-tax), and gain on sale of mutual fund record keeping business in Q1/02 (\$14 million after-tax) and custody business in Q3/02 (\$18 million after-tax).

## Other Income and Trading Related Income (TEB)



(\$MILLIONS) FOR THE PERIOD ENDED	LINE #	2000 Q4		2001				2002				Q4 % change vs Q4 01	Full Year	
		Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	2001	2002		2001	2002
<b>Other Income</b>														
TD Waterhouse fees and commissions	1	\$ 326	\$ 315	\$ 260	\$ 220	\$ 207	\$ 245	\$ 240	\$ 228	\$ 209	1 %	\$ 1,002	\$ 922	
Full service brokerage and other securities services	2	159	183	165	205	148	193	161	163	124	(16)	701	641	
Mutual fund management	3	129	122	124	128	128	131	133	131	127	(1)	502	522	
Credit fees	4	127	131	124	83	87	121	116	100	78	(10)	425	415	
Net investment securities gains/(losses)	5	33	40	13	26	137	60	(12)	(8)	(14)	+(100)	216	26	
Trading income	6	363	449	375	373	121	432	106	(73)	64	(47)	1,318	529	
Service charges	7	125	127	136	150	148	145	143	151	157	6	561	596	
Loan securitizations	8	74	69	70	65	68	56	46	63	53	(22)	272	218	
Card services	9	64	64	59	66	60	62	57	64	66	10	249	249	
Insurance	10	66	71	86	89	80	84	96	95	100	25	326	375	
Trust fees	11	24	23	27	21	15	18	22	18	18	20	86	76	
Gains on sale of investment real estate	12	-	150	200	-	-	-	-	-	-	-	350	-	
Gain on sale of mutual fund record keeping and custody business	13	-	-	-	-	-	18	-	22	-	-	-	40	
Foreign exchange - non-trading	14	38	41	20	21	32	29	27	29	25	(22)	114	110	
Other services	15	118	81	100	87	57	54	54	55	47	(18)	325	210	
<b>Total other income - page 4 (line 18)</b>	<b>16</b>	<b>\$ 1,646</b>	<b>\$ 1,866</b>	<b>\$ 1,759</b>	<b>\$ 1,534</b>	<b>\$ 1,288</b>	<b>\$ 1,648</b>	<b>\$ 1,189</b>	<b>\$ 1,038</b>	<b>\$ 1,054</b>	<b>(18)%</b>	<b>\$ 6,447</b>	<b>\$ 4,929</b>	

### Trading related income (TEB)\*

Interest rate and credit portfolios	17	\$ 100	\$ 182	\$ 171	\$ 286	\$ 141	\$ 383	\$ 177	\$ 60	\$ 126	(11)%	\$ 780	\$ 746
Foreign exchange portfolios	18	51	57	64	61	65	60	50	61	46	(29)	247	217
Equity and other portfolios	19	82	135	127	85	163	58	77	97	158	(3)	510	390
<b>Total trading related income</b>	<b>20</b>	<b>\$ 233</b>	<b>\$ 374</b>	<b>\$ 362</b>	<b>\$ 432</b>	<b>\$ 369</b>	<b>\$ 501</b>	<b>\$ 304</b>	<b>\$ 218</b>	<b>\$ 330</b>	<b>(11)%</b>	<b>\$ 1,537</b>	<b>\$ 1,353</b>

\* Includes trading-related income reported in net interest on page 11, line 11 and in other income above (line 6). Trading-related income (TEB) includes TEB adjustments in respect of certain transactions which are not included in total bank TEB revenues but are included in the TD Securities segment revenues.

## Non-Interest Expenses



(\$MILLIONS) FOR THE PERIOD ENDED		LINE #	2000 Q4		2001				2002				Q4 % change vs Q4 01	Full Year	
			Q1	Q2	Q3	Q4		Q1	Q2	Q3	Q4			2001	2002
<b>Salaries and staff benefits</b>															
Salaries	1	\$ 551	\$ 555	\$ 533	\$ 573	\$ 564		\$ 556	\$ 552	\$ 584	\$ 581		3 %	\$ 2,225	\$ 2,273
Incentive compensation	2	232	323	299	278	250		363	232	173	107	(57)		1,150	875
Pension and other staff benefits	3	85	86	83	91	73		95	98	111	114	56		333	418
Total	4	868	964	915	942	887		1,014	882	868	802	(10)		3,708	3,566
<b>Occupancy</b>															
Rent	5	73	76	83	83	81		81	84	84	81	-		323	330
Depreciation	6	29	30	47	33	39		34	36	37	41	(5)		149	148
Other	7	35	33	37	27	23		31	31	33	32	39		120	127
Total	8	137	139	167	143	143		146	151	154	154	8		592	605
<b>Equipment</b>															
Rent	9	33	31	36	45	47		41	39	47	43	(9)		159	170
Depreciation	10	43	40	42	46	41		37	40	44	43	5		169	164
Other	11	80	75	86	82	85		83	78	81	85	-		328	327
Total	12	156	146	164	173	173		161	157	172	171	(1)		656	661
<b>General</b>															
Marketing and business development	13	115	104	106	100	100		88	114	97	89	(11)		410	388
Brokerage related fees	14	62	63	58	54	54		61	56	57	50	(7)		229	224
Professional and advisory services	15	101	72	82	63	105		90	87	84	105	-		322	366
Communications	16	51	52	50	53	50		52	58	59	56	12		205	225
Capital and business taxes	17	23	22	28	29	27		24	22	32	29	7		106	107
Postage	18	29	28	32	25	30		20	31	23	22	(27)		115	96
Travel and relocation	19	20	17	16	17	17		15	15	18	20	18		67	68
Other excluding non-cash goodwill / intangible amortization	20	115	131	108	127	149		120	114	77	137	(8)		515	448
Total	21	516	489	480	468	532		470	497	447	508	(5)		1,969	1,922
<b>Expenses before restructuring costs</b>	22	1,677	1,738	1,726	1,726	1,735		1,791	1,687	1,641	1,635	(6)		6,925	6,754
Restructuring costs	23	-	55	-	54	130		-	-	-	-	(100)		239	-
<b>Total expenses excluding non-cash goodwill / intangible amortization</b>	24	\$ 1,677	\$ 1,793	\$ 1,726	\$ 1,780	\$ 1,865		\$ 1,791	\$ 1,687	\$ 1,641	\$ 1,635	(12)%		\$ 7,164	\$ 6,754
<b>Memo Items</b>															
Non-cash goodwill / intangible amortization	25	\$ 422	\$ 401	\$ 383	\$ 362	\$ 344		\$ 274	\$ 257	\$ 241	\$ 226	(34)%		\$ 1,490	\$ 998
Less tax effect - at normal rates	26	165	152	138	130	123		110	97	92	86	(30)		543	385
- resulting from tax rate changes	27	-	199	12	106	1		-	-	(5)	(16)	+ (100)		318	(21)
Non-cash goodwill / intangible amortization, net of tax	28	\$ 257	\$ 50	\$ 233	\$ 126	\$ 220		\$ 164	\$ 160	\$ 154	\$ 156	(29)%		\$ 629	\$ 634

**Equity Securities, Intangibles and Goodwill,  
and Restructuring Costs**



**(\$MILLIONS)  
AS AT**

LINE #	2000 Q4	2001				2002				Q4 % change vs Q4 01
		Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	
<b>Equity securities - surplus (deficit) over book*</b>										
Debt	\$ 18	\$ 20	\$ 30	\$ 26	\$ 40	\$ 64	\$ 43	\$ 47	\$ 99	+100%
Common & equivalents	731	677	604	573	329	362	418	194	124	(62)
Preferred shares	5	13	20	4	1	11	(6)	(8)	5	+100
<b>Total</b>	<b>\$ 754</b>	<b>\$ 710</b>	<b>\$ 654</b>	<b>\$ 603</b>	<b>\$ 370</b>	<b>\$ 437</b>	<b>\$ 455</b>	<b>\$ 233</b>	<b>\$ 228</b>	<b>(38)%</b>
<b>Identifiable intangible assets</b>										
At beginning of period	5 \$ 6,051	6 \$ 5,673	7 \$ 5,318	8 \$ 4,986	9 \$ 4,674	10 \$ 4,381	11 \$ 4,107	12 \$ 3,870	13 \$ 3,608	14 (23)%
Arising during the period	-	-	-	-	-	-	20	(21)	1	+100
Amortized in the period	(378)	(355)	(332)	(312)	(293)	(274)	(257)	(241)	(226)	(23)
<b>Total</b>	<b>\$ 5,673</b>	<b>\$ 5,318</b>	<b>\$ 4,986</b>	<b>\$ 4,674</b>	<b>\$ 4,381</b>	<b>\$ 4,107</b>	<b>\$ 3,870</b>	<b>\$ 3,608</b>	<b>\$ 3,383</b>	<b>(23)%</b>
<b>Future tax liability on intangible assets</b>										
At beginning of period	9 \$ (2,498)	10 \$ (2,338)	11 \$ (1,990)	12 \$ (1,841)	13 \$ (1,607)	14 \$ (1,486)	15 \$ (1,376)	16 \$ (1,279)	17 \$ (1,192)	18 (26)%
Arising during the period - changes in tax rates	-	-	-	-	-	-	-	(5)	(16)	(100)
Recognized in the period	160	348	149	234	121	110	97	92	86	(29)
<b>Total</b>	<b>\$ (2,338)</b>	<b>\$ (1,990)</b>	<b>\$ (1,841)</b>	<b>\$ (1,607)</b>	<b>\$ (1,486)</b>	<b>\$ (1,376)</b>	<b>\$ (1,279)</b>	<b>\$ (1,192)</b>	<b>\$ (1,122)</b>	<b>(24)%</b>
<b>Net intangibles</b>										
	13 \$ 3,335	14 \$ 3,328	15 \$ 3,145	16 \$ 3,067	17 \$ 2,895	18 \$ 2,731	19 \$ 2,591	20 \$ 2,416	21 \$ 2,261	22 (22)%
<b>Goodwill</b>										
At beginning of period	14 \$ 2,128	15 \$ 2,162	16 \$ 2,305	17 \$ 2,350	18 \$ 2,308	19 \$ 2,298	20 \$ 2,676	21 \$ 2,990	22 \$ 3,065	23 33 %
Arising during the period	58	202	74	12	-	384	325	44	97	+100
Amortized in the period	(43)	(46)	(51)	(50)	(51)	-	-	-	-	(100)
Foreign exchange adjustment	19	(13)	22	(4)	41	(6)	(11)	31	(28)	(+100)
<b>Total</b>	<b>\$ 2,162</b>	<b>\$ 2,305</b>	<b>\$ 2,350</b>	<b>\$ 2,308</b>	<b>\$ 2,298</b>	<b>\$ 2,676</b>	<b>\$ 2,990</b>	<b>\$ 3,065</b>	<b>\$ 3,134</b>	<b>36 %</b>
<b>Total net intangibles and goodwill</b>										
	19 \$ 5,497	20 \$ 5,633	21 \$ 5,495	22 \$ 5,375	23 \$ 5,193	24 \$ 5,407	25 \$ 5,581	26 \$ 5,481	27 \$ 5,395	28 4 %
<b>Restructuring costs</b>										
Accrual at beginning of period	20 \$ 375	21 \$ 327	22 \$ 322	23 \$ 278	24 \$ 303	25 \$ 337	26 \$ 207	27 \$ 137	28 \$ 81	29 (73)%
Expensed during period	-	55	-	54	130	-	-	-	-	(100)
Amount utilized during period - Canada Trust	(48)	(24)	(25)	(29)	(56)	(32)	(61)	(40)	(32)	(43)
- TD Waterhouse	-	-	-	-	(39)	(7)	(4)	(3)	(1)	(97)
- TD Securities	-	-	-	-	(1)	(91)	(5)	(13)	(12)	+100
- Newcrest	-	(36)	(19)	-	-	-	-	-	-	-
Accrual at end of period	26 \$ 327	27 \$ 322	28 \$ 278	29 \$ 303	30 \$ 337	31 \$ 207	32 \$ 137	33 \$ 81	34 \$ 36	35 (89)%

\*Excludes debt security positions which are used as part of the Bank's Asset and Liability Management hedging activities

# Analysis of Change in Shareholders' Equity & Non-Controlling Interest



(\$MILLIONS) FOR THE PERIOD ENDED	LINE #	2000 Q4	2001				2002				Q4 % change vs Q4 01	Full Year 2001	2002
		Q1	Q2	Q3	Q4		Q1	Q2	Q3	Q4			
<b>Preferred shares</b>													
Balance at beginning of period	1	\$ 1,237	\$ 1,251	\$ 1,472	\$ 1,480	\$ 1,479	\$ 1,492	\$ 1,492	\$ 1,487	\$ 1,491	1 %	\$ 1,251	\$ 1,492
Issued	2	7	225	-	-	-	-	-	-	-	-	225	-
Translation on shares issued in foreign currency	3	7	(4)	8	(1)	13	-	(5)	4	(6)	+(100)	16	(7)
Balance at end of period	4	1,251	1,472	1,480	1,479	1,492	1,492	1,487	1,491	1,485	-	1,492	1,485
<b>Common shares</b>													
Balance at beginning of period	5	2,053	2,060	2,248	2,254	2,257	2,259	2,663	2,727	2,782	23	2,060	2,259
Issued - options	6	7	7	6	3	2	4	5	2	2	-	18	13
Issued - cash	7	-	-	-	-	-	400	-	-	-	-	-	400
Issued - dividend reinvestment plan	8	-	-	-	-	-	-	59	53	62	+100	-	174
Issued - acquisitions	9	-	181	-	-	-	-	-	-	-	-	181	-
Balance at end of period	10	2,060	2,248	2,254	2,257	2,259	2,663	2,727	2,782	2,846	26	2,259	2,846
<b>Retained earnings</b>													
Balance at beginning of period	11	8,926	9,039	9,170	9,375	9,489	9,653	9,784	9,701	9,194	(3)	9,039	9,653
Net income	12	255	437	380	341	225	376	153	(407)	(198)	+100	1,383	(76)
Dividends - common	13	(156)	(156)	(176)	(176)	(176)	(179)	(179)	(180)	(180)	2	(684)	(718)
- preferred	14	(13)	(17)	(17)	(17)	(19)	(18)	(18)	(17)	(17)	(11)	(70)	(70)
- preferred TDMIC, tax effected	15	(3)	(3)	(4)	(3)	(3)	(3)	(3)	(4)	(4)	33	(13)	(14)
Translation adjustments, net of tax	16	49	16	31	(19)	143	(30)	(21)	102	(83)	+100	171	(32)
Share issue expenses, net of tax	17	-	-	-	-	(1)	(7)	-	-	(1)	-	(1)	(8)
Stock options settled in cash, tax effected	18	(18)	(14)	(8)	(12)	(5)	(8)	(15)	(1)	(1)	(80)	(39)	(25)
Adoption of new standard for employee future benefits	19	-	(132)	-	-	-	-	-	-	-	-	(132)	-
Other	20	(1)	-	(1)	-	-	-	-	-	-	-	(1)	-
Balance at end of period	21	9,039	9,170	9,375	9,489	9,653	9,784	9,701	9,194	8,710	(10)	9,653	8,710
<b>Total common equity</b>	22	11,099	11,418	11,629	11,746	11,912	12,447	12,428	11,976	11,556	(3)	11,912	11,556
<b>Total shareholders' equity</b>	23	\$ 12,350	\$ 12,890	\$ 13,109	\$ 13,225	\$ 13,404	\$ 13,939	\$ 13,915	\$ 13,467	\$ 13,041	(3)%	\$ 13,404	\$ 13,041
<b>Non-controlling interest in subsidiaries</b>													
Balance at beginning of period	24	\$ 1,630	\$ 1,656	\$ 1,282	\$ 1,279	\$ 1,261	\$ 1,272	\$ 900	\$ 900	\$ 900	(29)%	\$ 1,656	\$ 1,272
Arising from TD CaTS II issue	25	-	-	-	-	-	-	-	-	350	+100	-	350
Arising during the period - TD Waterhouse	26	6	6	1	(4)	-	-	-	-	-	-	3	-
Purchase of TD Waterhouse shares	27	-	-	(12)	(13)	-	(372)	-	-	-	-	(25)	(372)
Canada Trust - acquisition and reorganization	28	-	(364)	-	-	-	-	-	-	-	-	(364)	-
Foreign exchange adjustment	29	20	(16)	8	(1)	11	-	-	-	-	(100)	2	-
Balance at end of period	30	\$ 1,656	\$ 1,282	\$ 1,279	\$ 1,261	\$ 1,272	\$ 900	\$ 900	\$ 900	\$ 1,250	(2)%	\$ 1,272	\$ 1,250
<b>NUMBER OF COMMON SHARES</b>													
Balance at beginning of period	31	622,007,069	622,615,868	627,693,764	628,131,342	628,317,509	628,451,159	639,609,058	641,379,237	643,228,956		622,615,868	628,451,159
Issued - options	32	608,799	546,548	437,578	186,167	133,650	198,999	357,328	130,041	131,597		1,303,943	817,965
Issued - cash	33	-	-	-	-	-	10,958,900	-	-	-		-	10,958,900
Issued - dividend reinvestment plan	34	-	-	-	-	-	-	1,412,851	1,719,678	2,038,581		-	5,171,110
Issued - acquisitions	35	-	4,531,348	-	-	-	-	-	-	-		4,531,348	-
Balance at end of period	36	622,615,868	627,693,764	628,131,342	628,317,509	628,451,159	639,609,058	641,379,237	643,228,956	645,399,134		628,451,159	645,399,134

# Risk-Weighted Assets and Capital



(\$MILLIONS) AS AT	LINE #	2000 Q4		2001				2002				Q4 % change vs Q4 01
		Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4			
<b>Balance sheet assets</b>												
Cash resources	1	\$ 657	\$ 1,300	\$ 691	\$ 925	\$ 991	\$ 1,101	\$ 1,150	\$ 1,370	\$ 1,108	12 %	
Securities	2	8,286	7,107	6,843	6,530	6,946	7,143	6,551	6,708	6,247	(10)	
Loans	3	72,589	68,882	68,046	72,508	66,838	68,998	68,997	69,971	64,247	(4)	
Customers' liability under acceptances	4	9,008	8,643	8,117	7,470	8,246	7,426	7,540	7,333	7,066	(14)	
Other assets	5	7,704	7,512	7,153	6,742	6,342	6,237	6,037	6,479	6,288	(1)	
<b>Total balance sheet assets</b>	6	98,244	93,444	90,850	94,175	89,363	90,905	90,275	91,861	84,956	(5)	
<b>Off-balance sheet assets</b>												
Credit instruments	7	16,130	17,604	18,550	18,004	18,350	17,755	16,164	15,404	14,559	(21)	
Derivative financial instruments	8	4,661	4,740	4,993	5,451	6,373	5,816	5,211	6,567	6,259	(2)	
<b>Total off-balance sheet assets</b>	9	20,791	22,344	23,543	23,455	24,723	23,571	21,375	21,971	20,818	(16)	
<b>Total risk-weighted asset equivalent - Credit risk</b>	10	119,035	115,788	114,393	117,630	114,086	114,476	111,650	113,832	105,774	(7)	
<b>Total risk-weighted asset equivalent - Market risk</b>	11	11,125	12,123	13,592	12,558	13,032	13,246	14,621	16,037	14,859	14	
<b>Total risk-weighted assets</b>	12	\$ 130,160	\$ 127,911	\$ 127,985	\$ 130,188	\$ 127,118	\$ 127,722	\$ 126,271	\$ 129,869	\$ 120,633	(5)%	
<b>CAPITAL</b>												
<b>TIER 1</b>												
Common shareholders' equity	13	\$ 11,099	\$ 11,418	\$ 11,629	\$ 11,746	\$ 11,912	\$ 12,447	\$ 12,428	\$ 11,976	\$ 11,556	(3)%	
Qualifying preferred shares	14	1,251	1,472	1,480	1,479	1,492	1,492	1,487	1,491	1,485	-	
Non-controlling interest in subsidiaries												
- TD Waterhouse Group, Inc.	15	381	382	379	361	372	-	-	-	-	(100)	
- CT Financial Services Inc.	16	190	-	-	-	-	-	-	-	-	-	
- TD CaTS	17	900	900	900	900	900	900	900	900	962	7	
Less: goodwill and intangible assets in excess of 5% limit	18	(4,458)	(4,540)	(4,336)	(4,222)	(4,041)	(4,246)	(4,423)	(4,345)	(4,213)	4	
<b>Total Tier 1 capital</b>	19	9,363	9,632	10,052	10,264	10,635	10,593	10,392	10,022	9,790	(8)	
<b>TIER 2</b>												
Subordinated notes and debentures	20	4,883	4,851	4,896	5,686	4,892	4,413	4,077	4,080	4,343	(11)	
Qualifying preferred shares and												
Non-controlling interest in subsidiaries	21	185	-	-	-	-	-	-	-	157	+100	
Less: amortization of subordinated notes and debentures	22	(488)	(513)	(517)	(554)	(545)	(574)	(566)	(561)	(357)	(34)	
General allowance for credit losses included in capital	23	862	959	960	976	1,112	1,118	1,105	1,136	1,056	(5)	
<b>Total Tier 2 capital</b>	24	5,442	5,297	5,339	6,108	5,459	4,957	4,616	4,655	5,199	(5)	
Investment in unconsolidated subsidiaries/ substantial investments	25	(461)	(599)	(625)	(701)	(697)	(703)	(719)	(723)	(870)	25	
First loss protection	26	(301)	(362)	(350)	(301)	(288)	(204)	(197)	(180)	(159)	(45)	
<b>Total capital</b>	27	\$ 14,043	\$ 13,968	\$ 14,416	\$ 15,370	\$ 15,109	\$ 14,643	\$ 14,092	\$ 13,774	\$ 13,960	(8)%	
<b>Capital ratios</b>												
Tier 1 capital	28	7.2	7.5	7.9	7.9	8.4	8.3	8.2	7.7	8.1	(.3) pts	
Total capital	29	10.8	10.9	11.3	11.8	11.9	11.5	11.2	10.6	11.6	(.3) pts	

## Interest Rate Sensitivity and Loan Securitization



**(\$MILLIONS)**

FOR THE PERIOD ENDED	LINE #	2000				2001				2002				Q4 % change vs Q4 01	Full Year	
		Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	2001	2002	2001		2002	
Interest sensitive (asset) liability gap within 1 year (\$billions)	1	\$ 2.0	\$ (2.8)	\$ (5.3)	\$ (5.3)	\$ 5.1	\$ 5.4	\$ (8.0)	\$ 5.5	\$ 8.0	57 %	\$ 5.1	\$ 8.0			
<b>After tax impact of 1% increase in interest rates on</b>																
Common shareholders' equity	2	\$ (27)	\$ (21)	\$ (32)	\$ (32)	\$ (45)	\$ (43)	\$ (36)	\$ (48)	\$ (40)	(11)%	\$ (45)	\$ (40)			
Annual net income	3	2	2	(6)	(5)	3	(3)	(3)	2	(5)	+(100)	3	(5)			
<b>Loans securitized and sold to third party</b>																
Securitized/(repurchased) during the quarter																
Mortgages - conventional	4	\$ -	\$ 22	\$ -	\$ 7	\$ -	\$ -	\$ -	\$ -	\$ -	- %	\$ 29	\$ -			
Mortgages - MBS pools sold	5	3	-	4	452	543	84	1,174	1,273	1,203	+100	999	3,734			
Credit Cards	6	-	500	(10)	-	-	-	(668)	(219)	(107)	+(100)	490	(994)			
Personal Loans	7	-	-	-	-	-	(1,300)	-	(541)	(472)	+(100)	-	(2,313)			
Mortgage - Commercial	8	-	-	-	-	-	-	-	90	(1)	+(100)	-	89			
Outstanding at period end	9	\$ 21,573	\$ 20,994	\$ 19,459	\$ 18,828	\$ 18,456	\$ 15,888	\$ 15,395	\$ 15,136	\$ 14,916	(19)%	\$ 18,456	\$ 14,916			
<b>Income statement classification impact</b>																
Net interest income	10	\$ (88)	\$ (82)	\$ (88)	\$ (88)	\$ (89)	\$ (87)	\$ (62)	\$ (75)	\$ (64)	(28)%	\$ (347)	\$ (288)			
Other income	11	71	68	69	66	72	56	46	63	53	(26)	275	218			
Provision for credit losses	12	18	18	23	22	20	31	16	12	11	(45)	83	70			
Total impact	13	\$ 1	\$ 4	\$ 4	\$ -	\$ 3	\$ -	\$ -	\$ -	\$ -	(100)%	\$ 11	\$ -			

## Impaired Loans by Business Line and General Allowances



**(\$MILLIONS)  
AS AT**

LINE #	2000	2001				2002				<b>Q4 % change vs Q4 01</b>
	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	

### GROSS IMPAIRED LOANS

#### TD Canada Trust

Retail 1 \$ 227 \$ 266 \$ 266 \$ 221 \$ 256 \$ 307 \$ 288 \$ 258 **\$ 250** (2)%  
 Commercial 2 128 119 119 138 122 121 135 123 **164** 34  
 Total TD Canada Trust 3 355 385 385 359 378 428 423 381 **414** 10

#### TD Securities

Corporate loans 4 566 625 830 1,010 829 895 1,212 1,611 **2,080** +100  
 Investment Banking 5 68 51 40 40 60 58 58 32 **31** (48)  
 Total TD Securities 6 634 676 870 1,050 889 953 1,270 1,643 **2,111** +100

### TOTAL GROSS IMPAIRED LOANS

**7 \$ 989 \$ 1,061 \$ 1,255 \$ 1,409 \$ 1,267 \$ 1,381 \$ 1,693 \$ 2,024 \$ 2,525 99 %**

### NET IMPAIRED LOANS

#### TD Canada Trust

Retail 8 \$ 119 \$ 131 \$ 129 \$ 113 \$ 188 \$ 218 \$ 217 \$ 188 **\$ 152** (19)%  
 Commercial 9 73 48 34 50 80 74 82 68 **105** 31  
 Total TD Canada Trust 10 192 179 163 163 268 292 299 256 **257** (4)

#### TD Securities

Corporate loans 11 454 489 661 729 760 674 749 924 **1,163** 53  
 Investment Banking 12 31 30 28 28 60 49 49 32 **31** (48)  
 Total TD Securities 13 485 519 689 757 820 723 798 956 **1,194** 46

Total impaired loans net of specific provisions 14 677 698 852 920 1,088 1,015 1,097 1,212 **1,451** 33

General allowance for credit losses 15 836 984 1,138 1,138 1,141 1,141 1,138 1,141 **1,141** -

Sectoral allowance for credit losses 16 - - - - - - - 870 **1,285** +100

### TOTAL NET IMPAIRED LOANS

**17 \$ (159) \$ (286) \$ (286) \$ (218) \$ (53) \$ (126) \$ (41) \$ (799) \$ (975) +100 %**

Allowance for credit losses as a % of gross impaired loans

### Total Loans (page 9, line 12)

Net impaired loans as a % of net loans

### GENERAL ALLOWANCE FOR CREDIT LOSSES

Loans (line 15 above)

Derivative financial instruments

Total general allowance

18	116.1 %	127.0 %	122.8 %	115.5 %	104.2 %	109.1 %	102.4 %	139.5 %	<b>138.6 %</b>	34.4 pts
19	\$ 130,533	\$ 128,842	\$ 127,651	\$ 128,597	\$ 128,795	\$ 131,932	\$ 130,858	\$ 132,649	<b>\$ 130,346</b>	1 %
20	(0.1)%	(0.2)%	(0.2)%	(0.2)%	- %	(0.1)%	- %	(0.6)%	<b>(0.7)%</b>	(.7) pts

21	\$ 836	\$ 984	\$ 1,138	\$ 1,138	\$ 1,141	\$ 1,141	\$ 1,138	\$ 1,141	<b>\$ 1,141</b>	- %
22	26	30	27	31	34	31	48	52	<b>65</b>	91
23	\$ 862	\$ 1,014	\$ 1,165	\$ 1,169	\$ 1,175	\$ 1,172	\$ 1,186	\$ 1,193	<b>\$ 1,206</b>	3 %

## Analysis of Change in Gross Impaired Loans & Allowance for Credit Losses



(\$MILLIONS) AS AT	LINE #	2000 Q4	2001				2002				Q4 % change vs Q4 01
		Q1	Q2	Q3	Q4		Q1	Q2	Q3	Q4	
<b>GROSS IMPAIRED LOANS</b>											
<b>Balance at beginning of period</b>	1	\$ 1,308	\$ 989	\$ 1,061	\$ 1,255	\$ 1,409	\$ 1,267	\$ 1,381	\$ 1,693	\$ 2,024	44 %
Additions to impaired loans and acceptances	2	111	128	121	123	175	211	212	194	191	9
TD Canada Trust Retail (include Small Business Banking)	3	51	22	19	38	24	16	29	7	66	+100
TD Securities (Corporate and Investment Banking)	4	114	149	202	333	243	177	537	472	770	+100
Total additions to impaired loans and acceptances	5	\$ 276	\$ 299	\$ 342	\$ 494	\$ 442	\$ 404	\$ 778	\$ 673	\$ 1,027	+100 %
Return to performing status, repaid or sold	6	(216)	(135)	(50)	(214)	(56)	(127)	(263)	(136)	(205)	+100
Net new additions (reductions)	7	\$ 60	\$ 164	\$ 292	\$ 280	\$ 386	\$ 277	\$ 515	\$ 537	\$ 822	+100 %
Write-offs	8	(379)	(92)	(98)	(126)	(528)	(163)	(203)	(206)	(321)	(39)
<b>Balance at end of period</b>	9	\$ 989	\$ 1,061	\$ 1,255	\$ 1,409	\$ 1,267	\$ 1,381	\$ 1,693	\$ 2,024	\$ 2,525	99 %
<b>GROSS IMPAIRED LOANS BY LOCATION<sup>1</sup></b>											
Domestic	10	\$ 625	\$ 654	\$ 705	\$ 681	\$ 623	\$ 675	\$ 815	\$ 711	\$ 712	14 %
International - USA	11	346	375	508	649	589	653	800	1,193	1,612	+100
- Offshore	12	18	32	42	79	55	53	78	120	201	+100
<b>Balance at end of period</b>	13	\$ 989	\$ 1,061	\$ 1,255	\$ 1,409	\$ 1,267	\$ 1,381	\$ 1,693	\$ 2,024	\$ 2,525	99 %
<b>ALLOWANCE FOR CREDIT LOSSES</b>											
<b>Specific allowance</b>											
<b>Balance at beginning of period</b>	14	\$ 552	\$ 312	\$ 363	\$ 404	\$ 489	\$ 179	\$ 366	\$ 596	\$ 812	66 %
Write-offs <sup>2</sup>	15	(379)	(92)	(98)	(126)	(528)	(163)	(203)	(206)	(321)	(39)
Recoveries	16	27	23	19	21	27	25	32	42	28	4
Transfer from sectoral	17	-	-	-	-	-	-	-	-	205	+100
Provision for credit losses	18	135	120	120	190	190	325	400	380	350	84
Foreign exchange and other adjustments	19	(23)	-	-	-	1	-	1	-	-	(100)
<b>Balance at end of period</b>	20	\$ 312	\$ 363	\$ 404	\$ 489	\$ 179	\$ 366	\$ 596	\$ 812	\$ 1,074	+100 %
<b>Sectoral allowance</b>											
<b>Balance at beginning of period</b>	21	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 870	+100 %
Transfer to specific	22	-	-	-	-	-	-	-	-	(205)	+(100)
Provision for credit losses	23	-	-	-	-	-	-	-	870	600	+100
Foreign exchange and other adjustments	24	-	-	-	-	-	-	-	-	20	+100
<b>Balance at end of period</b>	25	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 870	\$ 1,285	+100 %
<b>General allowance</b>											
<b>Balance at beginning of period</b>	26	\$ 812	\$ 836	\$ 984	\$ 1,138	\$ 1,138	\$ 1,141	\$ 1,141	\$ 1,138	\$ 1,141	- %
Increase in general allowance	27	21	150	150	-	-	-	-	-	-	-
Foreign exchange and other adjustments	28	3	(2)	4	-	3	-	(3)	3	-	(100)
<b>Balance at end of period</b>	29	\$ 836	\$ 984	\$ 1,138	\$ 1,138	\$ 1,141	\$ 1,141	\$ 1,138	\$ 1,141	\$ 1,141	- %
<b>Total allowance for credit losses at end of period</b>	30	\$ 1,148	\$ 1,347	\$ 1,542	\$ 1,627	\$ 1,320	\$ 1,507	\$ 1,734	\$ 2,823	\$ 3,500	+100 %

(1) Based on geographic location of unit responsible for recording revenue.

(2) Includes \$23M million relating to write-offs of restructured loans in Q4/02.