



## SUPPLEMENTAL FINANCIAL INFORMATION

For the Quarter Ended  
**January 31, 2004**

**For the Quarter Ended January 31, 2004**
**Index**
**How the Bank Reports**

<b>Highlights</b>	<b>1</b>
<b>Shareholder Value</b>	<b>2</b>
<b>Net Income</b>	<b>3</b>
<b>Performance Measures by Business Segment:</b>	
- Total Bank	<b>4</b>
- Personal and Commercial Banking	<b>5</b>
- Wealth Management	<b>6</b>
- Wholesale Banking	<b>7</b>
- Corporate	<b>8</b>
- Non-core Lending Portfolio	<b>9</b>
<b>Balance Sheet</b>	<b>10</b>
<b>Net Interest Income and Margin</b>	<b>11</b>
<b>Other Income</b>	<b>12</b>
<b>Trading Related Income</b>	<b>12</b>
<b>Non-Interest Expenses</b>	<b>13</b>
<b>Investment Securities Surplus (Deficit) Over Book</b>	<b>14</b>
<b>Intangibles and Goodwill</b>	<b>14</b>
<b>Restructuring Costs</b>	<b>14</b>
<b>Analysis of Change in Shareholders' Equity and Non-Controlling Interest</b>	<b>15</b>
<b>Risk-Weighted Assets and Capital</b>	<b>16</b>
<b>Loan Securitization</b>	<b>17</b>
<b>Impaired Loans by Business Line and General Allowance</b>	<b>18</b>
<b>Analysis of Change in Gross Impaired Loans and Allowance for Credit Losses</b>	<b>19</b>

The supplemental information contained in this package is designed to improve the readers' understanding of the TD Bank Financial Group's ("TDBFG") financial performance. This information should be used in conjunction with the quarterly financial statement to shareholders, which is prepared in accordance with Canadian generally accepted accounting principles ("GAAP"). The Bank refers to results prepared in accordance with GAAP as the "reported basis".

The Bank also computes earnings before the amortization of intangibles resulting from business combinations to assess each of its businesses, and to measure overall Bank performance against goals. The derivation of the earnings before the amortization of intangibles begins with the reported GAAP results and then excludes special items and the non-cash charges for the amortization of identified intangibles as summarized on page 1. The Bank views special items as transactions that are not part of the normal daily business operations and are therefore not indicative of underlying trends. The Bank's non-cash intangible amortization charge relates to the acquisitions of Canada Trust in fiscal 2000 and the Laurentian branches in fiscal 2003. The Bank excludes the amortization of intangibles as it is a non-cash charge and this approach ensures comparable treatment between periods and comparable treatment with goodwill. Consequently, the Bank believes that this basis provides the reader with an understanding of the Bank's results that can be consistently tracked from period to period.

The goodwill impairment recorded by the Bank in Q2/03, related to the international unit of its wealth management business and its U.S. equity options business, was not considered a special item for exclusion when determining the earnings before the amortization of intangibles. The restructuring charges recognized by the Bank in Q2/03, related to the international unit of its wealth management business and its U.S. equity options business, were not considered special items given that they were incurred as part of the rationalization of the existing businesses.

The Bank reports economic profit and return on invested capital for the total Bank and for each of its major business segments. Economic profit/(loss) is earnings/(loss) before the amortization of intangibles applicable to common shares after providing a charge for invested capital. Invested capital is equal to common equity plus the cumulative amount of goodwill and intangible assets amortized as of the reporting date.

Certain comparative amounts have been reclassified to conform with current period presentation.

**For further information contact:**

<b>Scott Lamb</b>	<b>(416) 982-5075</b>
<b>Trish Moran</b>	<b>(416) 308-6677</b>
<b>Kelly Milroy</b>	<b>(416) 944-5422</b>
<b>FAX #</b>	<b>(416) 944-6618</b>

## Highlights



FOR THE PERIOD ENDED	LINE #	2004				2003				2002				Full Year		Q1 % change vs Q1 03
		Q1	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	2003	2002		2003	2002	
<b>Income Statement (\$millions)</b>																
Net income applicable to common shareholders - reported basis	1	\$ 582	\$ 480	\$ 480	\$ (295)	\$ 324	\$ (219)	\$ (428)	\$ 132	\$ 355	\$ 989	\$ (160)		80 %		
Amortization of intangible assets, net of tax	2	179	112	119	127	133	156	154	160	164	491	634		35		
Gain on sale of mutual fund and custody business, net of tax	3	-	-	-	-	-	-	(18)	-	(14)	-	(32)		-		
Net income applicable to common shareholders - before amortization of intangibles <sup>1</sup>	4	761	592	599	(168)	457	(63)	(292)	292	505	1,480	442		67		
Preferred dividends	5	21	21	21	22	23	23	23	24	23	87	93		(9)		
Net income - before amortization of intangibles <sup>1</sup>	6	\$ 782	\$ 613	\$ 620	\$ (146)	\$ 480	\$ (40)	\$ (269)	\$ 316	\$ 528	\$ 1,567	\$ 535		63 %		
<b>Per common share and average number of shares</b>																
Basic net income - reported basis	7	\$ .89	\$ .74	\$ .74	\$ (.46)	\$ .50	\$ (.34)	\$ (.67)	\$ .20	\$ .56	\$ 1.52	\$ (.25)		78 %		
- before amortization of intangibles <sup>1</sup>	8	1.16	.91	.92	(.26)	.71	(.10)	(.46)	.46	.79	2.28	.69		63		
Diluted net income - reported basis	9	.88	.73	.73	(.46)	.50	(.34)	(.67)	.20	.55	1.51	(.25)		76		
- before amortization of intangibles <sup>1</sup>	10	1.15	.90	.91	(.26)	.70	(.10)	(.46)	.45	.78	2.26	.68		64		
Average number of common shares outstanding - basic (millions)	11	654.8	653.8	651.3	648.5	645.6	643.3	641.5	639.8	639.5	649.8	641.0		1		
- diluted	12	660.0	658.3	655.3	652.2	649.7	647.3	646.6	647.1	646.8	653.9	646.9		2		
<b>Balance sheet (\$billions)</b>																
Total assets	13	\$ 316.2	\$ 273.5	\$ 302.2	\$ 321.7	\$ 311.4	\$ 278.0	\$ 309.6	\$ 300.7	\$ 310.4	\$ 273.5	\$ 278.0		2 %		
Total common equity	14	12.0	11.6	11.4	11.1	11.7	11.6	12.0	12.4	12.4	11.6	11.6		3		
Investment securities - surplus over book <sup>2</sup> (\$millions)	15	412	369	298	196	131	224	246	474	434	369	224		+100		
<b>Capital and Risk Metrics (\$billions)</b>																
Risk-weighted assets	16	\$ 109.9	\$ 108.2	\$ 114.0	\$ 118.3	\$ 121.1	\$ 120.6	\$ 129.9	\$ 126.3	\$ 127.7	\$ 108.2	\$ 120.6		(9)%		
Tier 1 capital	17	11.9	11.3	11.1	10.4	10.3	9.8	10.0	10.4	10.6	11.3	9.8		16		
Tangible common equity <sup>3</sup>	18	8.0	7.4	7.2	6.7	6.5	6.2	6.5	6.8	7.0	7.4	6.2		23		
Tier 1 capital ratio	19	10.9 %	10.5 %	9.7 %	8.8 %	8.5 %	8.1 %	7.7 %	8.2 %	8.3 %	10.5 %	8.1 %		2.4 pts		
Total capital ratio	20	15.5	15.6	13.9	12.4	11.8	11.6	10.6	11.2	11.5	15.6	11.6		3.7		
Tangible common equity as a percentage of RWA	21	7.3	6.9	6.3	5.7	5.4	5.1	5.0	5.4	5.5	6.9	5.1		1.9		
After tax impact of 1% increase in interest rates on																
Common shareholders' equity (\$millions)	22	\$ (32)	\$ (13)	\$ (45)	\$ (40)	\$ (27)	\$ (40)	\$ (48)	\$ (36)	\$ (43)	\$ (13)	\$ (40)		19 %		
Annual net income (\$millions)	23	(9)	4	(10)	(10)	(1)	(5)	2	(3)	(3)	4	(5)		+100		
Net impaired loans (\$millions)	24	(584)	(641)	(643)	(742)	(661)	(975)	(799)	(41)	(126)	(641)	(975)		(12)		
Net impaired loans as a % of net loans	25	(.5)%	(.5)%	(.5)%	(.6)%	(.5)%	(.7)%	(.6)%	- %	(.1)%	(.5)%	(.7)%		- pts		
Provision for credit losses as a % of net average loans	26	(.33)	(.27)	.19	.31	.34	2.84	3.81	1.26	1.00	.15	2.24		.67		
Rating of senior debt:	27	Aa3														
Moody's																
Standard and Poor's	28	A+	A+	A+	A+	A+	AA-	AA-	AA-	AA-	A+	AA-				

<sup>1</sup> Excludes gain on sale of mutual fund record keeping and custody business

<sup>2</sup> Excludes debt security positions which are used as part of the Bank's Asset and Liability Management hedging activities and preferred shares that are hedged

<sup>3</sup> Tangible common equity is common shareholders' equity plus contributed surplus less net intangibles and goodwill

## Shareholder Value



FOR THE PERIOD ENDED	LINE #	2004				2003				2002				Full Year		Q1 % change vs Q1 03
		Q1	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	2003	2002		2003	2002	
<b>Business performance (\$millions)</b>																
Net income applicable to common shareholders - reported basis	1	\$ 582	\$ 480	\$ 480	\$ (295)	\$ 324	\$ (219)	\$ (428)	\$ 132	\$ 355	\$ 989	\$ (160)		80 %		
Economic profit <sup>1,2</sup>	2	376	210	227	(563)	76	(457)	(692)	(96)	113	(50)	(1,132)		+100		
Total revenue <sup>3</sup>	3	2,789	2,473	2,595	2,413	2,559	2,442	2,420	2,497	2,830	10,040	10,189		9		
Net interest income	4	1,476	1,379	1,402	1,445	1,390	1,388	1,404	1,308	1,200	5,616	5,300		6		
Average common equity	5	11,665	11,396	11,107	11,484	11,607	11,817	12,227	12,407	12,231	11,396	12,144		-		
Average invested capital <sup>4</sup>	6	14,331	13,900	13,536	13,875	13,868	13,934	14,189	14,212	13,874	13,792	14,025		3		
Return on Equity - reported basis	7	19.8 %	16.7 %	17.1 %	(10.5)%	11.1 %	(7.4)%	(13.9)%	4.4 %	11.5 %	8.7 %	(1.3)%		8.7 pts		
- before amortization of intangibles <sup>5</sup>	8	26.0	20.6	21.4	(6.0)	15.6	(2.1)	(9.5)	9.7	16.4	13.0	3.6		10.4		
Return on invested capital - before amortization of intangibles <sup>2,4,5</sup>	9	21.1	16.9	17.6	(5.7)	13.1	(1.8)	(8.2)	8.4	14.4	10.5	3.2		8.0		
Return on risk-weighted assets - before amortization of intangibles <sup>5</sup>	10	2.84	2.19	2.12	(0.50)	1.58	(0.13)	(0.83)	1.02	1.64	1.35	0.42		1.26		
Efficiency ratio - reported basis	11	69.0	79.3	72.6	106.3	76.5	76.2	77.1	77.9	72.5	83.3	75.8		(7.5)		
- before amortization of intangibles <sup>3</sup>	12	62.9	72.2	65.4	98.0	68.2	67.0	67.8	67.6	63.3	75.6	66.3		(5.3)		
Net interest margin	13	2.37	2.26	2.15	2.29	2.22	2.20	2.17	2.06	1.84	2.23	2.07		.15		
Number of full-time equivalent staff at period end	14	41,950	41,934	42,786	42,805	43,239	43,208	44,890	44,946	45,717	41,934	43,208		(3)%		
Number of domestic retail outlets at period end	15	1,031	1,093	1,162	1,165	1,172	1,178	1,182	1,228	1,265	1,093	1,178		(12)		
Number of retail brokerage offices at period end	16	268	270	272	285	283	283	283	285	285	270	283		(5)		
<b>Common share performance</b>																
Closing market price	17	\$ 43.38	\$ 43.86	\$ 37.49	\$ 33.94	\$ 32.18	\$ 29.35	\$ 33.00	\$ 41.87	\$ 42.60	\$ 43.86	\$ 29.35		35 %		
Book value per common share	18	18.27	17.64	17.47	17.04	18.10	17.91	18.62	19.38	19.45	17.64	17.91		1		
Closing market price to book value	19	2.37	2.49	2.15	1.99	1.78	1.64	1.77	2.16	2.19	2.49	1.64		33		
Price earnings ratio - before amortization of intangibles <sup>5,6</sup>	20	16.1	19.5	30.0	-	54.5	43.8	21.3	15.0	13.4	19.5	43.8		(70)		
Total market return on common shareholders' investment <sup>7</sup>	21	38.5 %	53.4 %	17.0 %	(16.3)%	(21.8)%	(15.2)%	(13.3)%	10.5 %	(1.0)%	53.4 %	(15.2)%		60.3 pts		
Number of common shares outstanding (millions)	22	657.6	656.3	653.4	651.1	647.9	645.4	643.2	641.4	639.6	656.3	645.4		1 %		
Total market capitalization (\$billions)	23	\$ 28.5	\$ 28.8	\$ 24.5	\$ 22.1	\$ 20.8	\$ 18.9	\$ 21.2	\$ 26.9	\$ 27.2	\$ 28.8	\$ 18.9		37		
<b>Dividend Performance</b>																
Dividend per common share	24	\$ 0.32	\$ 0.32	\$ 0.28	\$ 0.28	\$ 0.28	\$ 0.28	\$ 0.28	\$ 0.28	\$ 0.28	\$ 1.16	\$ 1.12		14 %		
Dividend yield <sup>8</sup>	25	2.8 %	2.9 %	3.1 %	3.4 %	3.5 %	3.7 %	3.2 %	2.6 %	2.8 %	3.2 %	3.2 %		(.7) pts		
Common dividend payout ratio - before amortization of intangibles <sup>5</sup>	26	27.5	35.3	30.6	-	39.6	-	-	61.3	35.4	50.9	162.4		(12.1)		

<sup>1</sup> Economic profit is determined as the net income applicable to common shareholders before the amortization of purchased intangibles, less a charge for the cost of Invested Capital. The rate charged for Invested Capital is 10.7% for 2004, 10.9% for 2003, and 11.2% for 2002.

<sup>2</sup> Q2 2003 includes a charge of \$26 million after-tax for the past amortization of goodwill that became impaired during the period

<sup>3</sup> Excludes the gain on sale of mutual fund record keeping and custody business (Q3/02 - \$22 million pre-tax, Q1/02 - \$18 million pre-tax)

<sup>4</sup> Invested capital is common shareholders' equity plus the cumulative after-tax amount of purchased intangible assets amortized as of the reporting date

<sup>5</sup> Excludes the gain on sale of mutual fund record keeping and custody business (Q3/02 - \$18 million after-tax, Q1/02 - \$14 million after-tax)

<sup>6</sup> Closing common share price divided by diluted net income per common share for trailing 4 quarters

<sup>7</sup> Change in market price plus dividends paid in trailing 4 quarters as a percentage of the prior year's closing market price per common share

<sup>8</sup> Dividends per common share for trailing 4 quarters divided by average of high and low common share prices for the period

**Net Income**


(\$MILLIONS) FOR THE PERIOD ENDED	LINE #	2004		2003			2002				Full Year		Q1 % change vs Q1 03
		Q1	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	2003	2002	
Interest income	1	\$ 2,845	\$ 2,659	\$ 2,840	\$ 2,874	\$ 2,829	\$ 2,920	\$ 2,941	\$ 2,735	\$ 3,010	\$ 11,202	\$ 11,606	1 %
Interest expense	2	1,369	1,280	1,438	1,429	1,439	1,532	1,537	1,427	1,810	5,586	6,306	(5)
<b>Net interest income</b>	<b>3</b>	<b>1,476</b>	1,379	1,402	1,445	1,390	1,388	1,404	1,308	1,200	5,616	5,300	6
Provision for credit losses	4	(104)	(83)	59	98	112	950	1,250	400	325	186	2,925	+100)
<b>Net interest income after credit loss provision</b>	<b>5</b>	<b>1,580</b>	1,462	1,343	1,347	1,278	438	154	908	875	5,430	2,375	24
<b>Other income</b>													
Investment and securities services	6	611	567	579	482	504	460	522	534	569	2,132	2,085	21
Credit fees	7	91	84	113	100	118	78	100	116	121	415	415	(23)
Net investment securities gains/(losses)	8	45	23	18	(23)	5	(14)	(8)	(12)	60	23	26	+100
Trading income	9	27	(22)	(19)	15	130	64	(73)	106	432	104	529	(79)
Service charges	10	165	165	168	153	155	157	151	143	145	641	596	6
Loan securitizations	11	111	89	60	54	47	53	63	46	56	250	218	+100
Card services	12	49	47	74	65	66	66	64	57	62	252	249	(26)
Insurance revenue (net of claims)	13	111	119	112	97	92	100	95	96	84	420	375	21
Trust fees	14	17	15	19	19	17	18	18	22	18	70	76	-
Gain on sale of mutual fund record keeping and custody business	15	-	-	-	-	-	-	22	-	18	-	40	-
Writtenown of investment in JVs	16	-	-	-	(39)	-	-	-	-	-	(39)	-	-
Losses on derivatives & loan sales (non-core) not booked to sectoral	17	(3)	(19)	(13)	(31)	(50)	-	-	-	-	(113)	-	(94)
Other	18	89	26	82	76	85	72	84	81	83	269	320	5
<b>Total other income</b>	<b>19</b>	<b>1,313</b>	1,094	1,193	968	1,169	1,054	1,038	1,189	1,648	4,424	4,929	12
<b>Net interest and other income</b>	<b>20</b>	<b>2,893</b>	2,556	2,536	2,315	2,447	1,492	1,192	2,097	2,523	9,854	7,304	18
<b>Non-interest expenses</b>													
Salaries and employee benefits	21	943	941	959	893	965	802	868	882	1,014	3,758	3,566	(2)
Occupancy including depreciation	22	147	173	178	153	152	154	154	151	146	656	605	(3)
Equipment including depreciation	23	120	177	150	156	167	171	172	157	161	650	661	(28)
Restructuring costs	24	-	-	5	87	-	-	-	-	-	92	-	-
Goodwill impairment	25	-	-	-	624	-	-	-	-	-	624	-	-
Other	26	545	494	405	452	461	508	447	497	470	1,812	1,922	18
<b>Total non-interest expenses excluding amortization of intangibles</b>	<b>27</b>	<b>1,755</b>	1,785	1,697	2,365	1,745	1,635	1,641	1,687	1,791	7,592	6,754	1
<b>Income before provision for income taxes</b>	<b>28</b>	<b>1,138</b>	771	839	(50)	702	(143)	(449)	410	732	2,262	550	62
Provision for income taxes	29	333	135	196	73	199	(119)	(211)	76	173	603	(81)	67
<b>Net income before non-controlling interest</b>	<b>30</b>	<b>805</b>	636	643	(123)	503	(24)	(238)	334	559	1,659	631	60
Non-controlling interest	31	23	23	23	23	23	16	13	18	17	92	64	-
<b>Net income - before amortization of intangibles</b>	<b>32</b>	<b>782</b>	613	620	(146)	480	(40)	(251)	316	542	1,567	567	63
Preferred dividends	33	21	21	21	22	23	23	23	24	23	87	93	(9)
<b>Net income applicable to common shareholders - before</b>													
<b>amortization of intangibles</b>	<b>34</b>	<b>761</b>	592	599	(168)	457	(63)	(274)	292	519	1,480	474	67
Amortization of intangibles, net of tax	35	179	112	119	127	133	156	154	160	164	491	634	35
<b>Net income applicable to common shareholders - reported basis</b>	<b>36</b>	<b>\$ 582</b>	\$ 480	\$ 480	\$ (295)	\$ 324	\$ (219)	\$ (428)	\$ 132	\$ 355	\$ 989	\$ (160)	80 %

# Performance Measures Summary - Total Bank



## RESULTS OF OPERATIONS - before amortization of intangibles<sup>1</sup>

(\$millions)

FOR THE PERIOD ENDED	LINE #	2004				2003				2002				Full Year		Q1 % change vs Q1 03
		Q1	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	2003	2002		2003	2002	
<b>Net income</b>																
Personal and Commercial Banking	1	\$ 359	\$ 327	\$ 335	\$ 306	\$ 309	\$ 287	\$ 282	\$ 264	\$ 281	\$ 1,277	\$ 1,114		16 %		
Wealth Management	2	115	104	82	(299)	38	21	18	31	55	(75)	125		+100		
Total Retail	3	474	431	417	7	347	308	300	295	336	1,202	1,239		37		
Wholesale Banking <sup>2</sup>	4	181	126	110	(133)	157	(356)	(542)	35	206	260	(657)		15		
Corporate <sup>2</sup>	5	127	56	93	(20)	(24)	8	(27)	(14)	(14)	105	(47)		+(-100)		
<b>Total Bank</b>	6	<b>\$ 782</b>	\$ 613	\$ 620	\$ (146)	\$ 480	\$ (40)	\$ (269)	\$ 316	\$ 528	\$ 1,567	\$ 535		63 %		
<b>Return on Invested Capital</b>																
Personal and Commercial Banking	7	19.8 %	18.8 %	19.3 %	18.2 %	17.8 %	16.9 %	16.7 %	16.4 %	17.0 %	18.5 %	16.8 %		2.0 pts		
Wealth Management	8	16.2	14.2	11.1	(41.5)	4.4	2.5	2.1	3.6	6.5	(3.6)	3.7		11.8		
Wholesale Banking <sup>2</sup>	9	27.9	19.2	16.1	(19.2)	18.9	(31.2)	(51.8)	2.9	19.6	8.6	(16.1)		9.0		
<b>Total Bank</b>	10	<b>21.1 %</b>	16.9 %	17.6 %	(5.7)%	13.1 %	(1.8)%	(8.2)%	8.4 %	14.4 %	10.5 %	3.2 %		8.0 pts		
<b>Percentage net income mix<sup>3</sup></b>																
Total Retail	11	72 %	77 %	79 %	100 %	69 %	100 %	100 %	89 %	62 %	82 %	100 %		3 pts		
Wholesale Banking <sup>2</sup>	12	28	23	21	-	31	-	-	11	38	18	-		(3)		
<b>Total Bank</b>	13	<b>100 %</b>	100 %	100 %	100 %	100 %	100 %	100 %	100 %	100 %	100 %	100 %				
<b>Percentage geographic contribution to total revenue<sup>4</sup></b>																
Canada	14	73 %	76 %	71 %	75 %	72 %	73 %	74 %	77 %	72 %	73 %	74 %		1 pts		
United States of America	15	16	16	15	14	19	15	13	16	17	16	15		(3)		
Other	16	11	8	14	11	9	12	13	7	11	11	11		2		
<b>Total Bank</b>	17	<b>100 %</b>	100 %	100 %	100 %	100 %	100 %	100 %	100 %	100 %	100 %	100 %				

<sup>1</sup> Excludes gain on sale of mutual fund record keeping and custody business (Q3/02 - \$18 million after-tax, Q1/02 - \$14 million after-tax)

<sup>2</sup> The Wholesale Banking and Corporate segment results have been restated to reflect the transfer of the Non-Core Lending Portfolio to the Corporate segment. The rapid decline of the Non-Core Lending Portfolio over the last year, the non-operating nature of its earnings stream, and the pending run-off of the portfolio makes it more appropriate to report the Non-Core Lending Portfolio results within the Corporate segment.

<sup>3</sup> Percentages exclude Corporate segment results

<sup>4</sup> Effective Q1 2004 and adjusted for prior periods, the taxable equivalent amounts are not included in geographic revenue.

**BASIS OF PRESENTATION OF RESULTS:** Results of each Segment reflect revenue, expenses, assets and liabilities generated by the businesses in that segment. Transfer pricing of funds sold or purchased, and of commissions for services provided are generally at market rates. The Bank measures and evaluates the performance of each Segment based Net Income before amortization of intangibles, Economic Profit, and Return on Invested Capital. A Segment's Invested Capital represents the capital required for economic risks, including credit, market, and operational risks, plus the purchased amounts of goodwill and intangible assets net of impairment write-downs. Economic Profit is determined as the net income applicable to common shareholders before the amortization of purchased intangibles, less a charge for the cost of Invested Capital.

**CORPORATE:** Includes the Non-Core Lending Portfolio, non-controlling interests in subsidiaries, the effects of asset securitization programs, treasury management, general provisions for credit losses, elimination of taxable equivalent revenue and tax amounts, corporate level tax benefits, and residual unallocated revenues, expenses and taxes.

# Performance Measures - Personal and Commercial Banking Segment



**Bank Financial Group**

## RESULTS OF OPERATIONS - before amortization of intangibles

(\$millions)

FOR THE PERIOD ENDED	LINE #	2004		2003			2002			Full Year		Q1 % change vs Q1 03	
		Q1	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	2003	2002	
Net interest income (TEB)	1	\$ 1,038	\$ 1,024	\$ 1,031	\$ 999	\$ 1,032	\$ 1,032	\$ 1,020	\$ 973	\$ 1,033	\$ 4,086	\$ 4,058	1 %
Other income	2	486	475	466	429	433	433	438	421	418	1,803	1,710	12
Total revenue	3	1,524	1,499	1,497	1,428	1,465	1,465	1,458	1,394	1,451	5,889	5,768	4
Provision for credit losses	4	106	128	105	104	123	120	132	115	138	460	505	(14)
Non-interest expenses	5	884	873	873	852	865	886	879	864	872	3,463	3,501	2
Net income before taxes	6	534	498	519	472	477	459	447	415	441	1,966	1,762	12
Income taxes (TEB)	7	175	171	184	166	168	172	165	151	160	689	648	4
Net income	8	\$ 359	\$ 327	\$ 335	\$ 306	\$ 309	\$ 287	\$ 282	\$ 264	\$ 281	\$ 1,277	\$ 1,114	16 %

Economic profit<sup>1</sup>

Average Invested Capital (\$billions)

Return on Invested Capital

9	\$ 191	\$ 166	\$ 174	\$ 151	\$ 148	\$ 114	\$ 111	\$ 100	\$ 113	\$ 639	\$ 438	29 %
10	7.0	6.7	6.7	6.7	6.7	6.5	6.5	6.4	6.4	6.7	6.5	4
11	19.8 %	18.8 %	19.3 %	18.2 %	17.8 %	16.9 %	16.7 %	16.4 %	17.0 %	18.5 %	16.8 %	2.0 pts

## Key performance indicators (\$billions)

Risk-weighted assets	12	\$ 56	\$ 56	\$ 54	\$ 54	\$ 53	\$ 52	\$ 56	\$ 55	\$ 55	56	52	6 %
Average loans - personal	13	91	88	88	87	85	84	81	79	77	87	80	7
Average loans and acceptances - business	14	16	17	17	17	18	18	18	18	19	17	18	(11)
Average securitized loans	15	26	26	23	22	22	22	23	23	25	23	23	18
Average deposits - personal	16	85	85	84	83	83	82	81	80	78	84	80	2
Average deposits - business	17	27	27	26	25	25	24	23	22	22	26	23	8
Margin on avg. earning assets incl. securitized assets	18	3.14%	3.18%	3.26%	3.34%	3.36%	3.38%	3.40%	3.40%	3.45%	3.28%	3.42%	(0.22) pts
Efficiency ratio	19	58.0%	58.2%	58.3%	59.7%	59.0%	60.5%	60.3%	62.0%	60.1%	58.8%	60.7%	(1.0) pts

<sup>1</sup> The rate charged for Invested Capital is 9% for 2004, 9% for 2003, and 10% for 2002

The Personal and Commercial Banking segment provides financial services to approximately 10 million personal, small business, insurance and commercial customers. Under the TD Canada Trust brand, the retail operations provide a full range of financial products and services to our personal and small business customers through the telephone, the Internet, automated banking machines, and branches. TD Commercial Banking provides lending, deposit, savings and investment products to Canadian businesses, plus a full range of day-to-day banking, cash management, trade and treasury services.

# Performance Measures - Wealth Management Segment



## RESULTS OF OPERATIONS - before amortization of intangibles (\$millions)

FOR THE PERIOD ENDED	LINE #	2004				2003				2002				Full Year		Q1 % change vs Q1 03
		Q1	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	2003	2002	2002	2003	2002	
Net interest income (TEB)	1	\$ 118	\$ 117	\$ 113	\$ 95	\$ 106	\$ 107	\$ 106	\$ 106	\$ 107	\$ 431	\$ 426				11 %
Brokerage commissions & other income <sup>1,2</sup>	2	557	516	501	388	468	431	459	492	513	1,873	1,895				19
Total revenue	3	675	633	614	483	574	538	565	598	620	2,304	2,321				18
Restructuring costs	4	-	-	5	21	-	-	-	-	-	26	-				-
Goodwill impairment	5	-	-	-	274	-	-	-	-	-	274	-				-
Other non-interest expenses <sup>1</sup>	6	499	473	490	466	505	494	521	540	525	1,934	2,080				(1)
Total non-interest expenses	7	499	473	495	761	505	494	521	540	525	2,234	2,080				(1)
Net income before taxes	8	176	160	119	(278)	69	44	44	58	95	70	241				+100
Income taxes (TEB)	9	61	56	37	21	31	23	26	27	40	145	116				97
Net income (loss) <sup>3</sup>	10	\$ 115	\$ 104	\$ 82	\$ (299)	\$ 38	\$ 21	\$ 18	\$ 31	\$ 55	\$ (75)	\$ 125				+100%
Economic profit (loss) <sup>4,5</sup>	11	\$ 29	\$ 16	\$ (6)	\$ (421)	\$ (65)	\$ (85)	\$ (87)	\$ (74)	\$ (52)	\$ (476)	\$ (298)				+(100)%
Average Invested Capital (\$billions)	12	2.7	2.8	2.8	3.2	3.4	3.3	3.2	3.3	3.3	3.0	3.3				(21)
Return on Invested Capital <sup>5</sup>	13	16.2 %	14.2 %	11.1 %	(41.5)%	4.4 %	2.5 %	2.1 %	3.6 %	6.5 %	(3.6)%	3.7 %				11.8 pts

## Key performance indicators (\$billions)

Risk-weighted assets	14	\$ 6	\$ 6	\$ 6	\$ 5	\$ 5	\$ 6	\$ 6	\$ 6	\$ 6	\$ 6	\$ 6				20 %
Assets under administration	15	292	267	259	240	237	234	237	257	262	267	234				23
Assets under management	16	119	113	113	110	112	112	122	123	123	113	112				6
Personal margin loans	17	6	5	5	5	5	4	5	6	6	5	4				20
Discount brokerage average trades per day (000's)	18	135	111	110	78	94	82	96	104	115	98	99				44
Efficiency ratio	19	74.0 %	74.7 %	80.6 %	157.6 %	88.0 %	91.8 %	92.2 %	90.3 %	84.7 %	97.0 %	89.6 %				(14.0) pts

<sup>1</sup> Effective Q1 2004 and adjusted for prior periods, mutual fund sales commissions have been reclassified from other income to non-interest expenses.

<sup>2</sup> Includes write downs of \$39 million during Q2 2003 as a result of other than temporary impairments in certain international joint ventures.

<sup>3</sup> Q2 2003 restructuring and goodwill impairment charges and write downs amounted to \$328 million after-tax.

<sup>4</sup> The rate charged for Invested Capital for the domestic Wealth Management, Canada Discount Brokerage, and US and International businesses are 10%, 10% and 14% for 2004,

10%, 13%, and 13% for 2003, and 10%, 14%, and 14% for 2002 respectively.

<sup>5</sup> Q2 2003 includes a charge of \$26 million after-tax for the past amortization of goodwill that became impaired during the period.

The Wealth Management segment offers investors a wide array of investment products and services. It is one of Canada's largest asset managers, advisors and distributors of investment products; providing mutual funds, pooled funds, segregated account management, full service brokerage services and self-directed investing to retail, mass affluent and private client segments. In addition, investment management services are provided to pension funds, corporations, institutions, endowments, and foundations.

# Performance Measures - Wholesale Banking Segment<sup>1</sup>



## RESULTS OF OPERATIONS - before amortization of intangibles (\$millions)

FOR THE PERIOD ENDED	LINE #	2004		2003			2002			Full Year		Q1 % change vs Q1 03	
		Q1	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	2003	2002	
Net interest income (TEB)	1	\$ 394	\$ 351	\$ 343	\$ 368	\$ 293	\$ 444	\$ 433	\$ 385	\$ 243	\$ 1,355	\$ 1,505	34 %
Trading and fee income	2	226	150	139	115	297	124	98	250	691	701	1,163	(24)
Total revenue	3	620	501	482	483	590	568	531	635	934	2,056	2,668	5
Provision for credit losses <sup>2</sup>	4	7	8	3	2	2	841	1,132	300	217	15	2,490	+100
Restructuring costs	5	-	-	-	66	-	-	-	-	-	66	-	-
Goodwill impairment	6	-	-	-	350	-	-	-	-	-	350	-	-
Other non-interest expenses	7	352	323	307	300	343	276	248	304	407	1,273	1,235	3
Total non-interest expenses	8	352	323	307	716	343	276	248	304	407	1,689	1,235	3
Net income before taxes	9	261	170	172	(235)	245	(549)	(849)	31	310	352	(1,057)	6
Income taxes (TEB)	10	80	44	62	(102)	88	(193)	(307)	(4)	104	92	(400)	(9)
Net income (loss) <sup>3</sup>	11	\$ 181	\$ 126	\$ 110	\$ (133)	\$ 157	\$ (356)	\$ (542)	\$ 35	\$ 206	\$ 260	\$ (657)	15 %
Economic profit (loss) <sup>4</sup>	12	\$ 94	\$ 39	\$ 20	\$ (231)	\$ 47	\$ (503)	\$ (674)	\$ (92)	\$ 77	\$ (125)	\$ (1,192)	100 %
Average Invested Capital (\$billions)	13	2.5	2.5	2.6	2.9	3.3	4.6	4.2	4.1	4.0	2.8	4.2	(24)
Return on Invested Capital	14	27.9 %	19.2 %	16.1 %	(19.2)%	18.9 %	(31.2)%	(51.8)%	2.9 %	19.6 %	8.6 %	(16.1)%	9.0 pts
<b>Key performance indicators (\$billions)</b>													
Risk-weighted assets	15	\$ 41	\$ 40	\$ 46	\$ 48	\$ 49	\$ 62	\$ 65	\$ 63	\$ 63	\$ 40	\$ 62	(16)%
Trading securities	16	72	55	65	64	65	53	67	71	72	55	53	11
Short sales of securities	17	20	15	20	19	20	17	23	24	26	15	17	-
Average loans and customers' liabilities under acceptances	18	7	8	9	9	10	23	24	25	26	9	25	(30)
Efficiency ratio	19	56.8 %	64.4 %	63.6 %	148.3 %	58.2 %	48.6 %	46.7 %	47.9 %	43.6 %	82.1 %	46.3 %	(1.4) pts

<sup>1</sup> The Wholesale Banking and Corporate segment results have been restated to reflect the transfer of the Non-Core Lending Portfolio to the Corporate segment. The rapid decline of the Non-Core Lending Portfolio over the last year, the non-operating nature of its earnings stream, and the pending run-off of the portfolio makes it more appropriate to report the Non-Core Lending Portfolio results within the Corporate segment.

<sup>2</sup> Effective Q1 2004 and adjusted for prior periods, provision for credit losses includes the cost of credit protection incurred in hedging the lending portfolio. From Q1 2003 through Q1 2004, the amounts for each quarter are exclusively the cost of credit protection incurred in hedging the lending portfolio.

<sup>3</sup> Q2 2003 Restructuring and goodwill impairment charges amounted to \$289 million after-tax

<sup>4</sup> The rate charged for Invested Capital is 13% for 2004, 13% for 2003, and 12% for 2002

The Wholesale Banking segment serves a diverse base of corporate, government, and institutional clients in key financial markets around the world. Under the TD Securities brand, the Wholesale Bank provides a full range of capital markets and investment banking products and services that include; advice on corporate strategy and mergers and acquisitions; underwriting and distributing loan, debt and equity products; structuring tailored risk management solutions; and executing financial transactions.

## Performance Measures - Corporate Segment<sup>1</sup>



### RESULTS OF OPERATIONS - before amortization of intangibles (\$millions)

FOR THE PERIOD ENDED	LINE #	2004 Q1	Q4	2003 Q3	Q2	Q1	Full Year 2003
Net interest income <sup>2</sup>	1	\$ (74)	\$ (113)	\$ (85)	\$ (17)	\$ (41)	\$ (256)
Other Income <sup>2</sup>	2	44	(47)	87	36	(29)	47
Total revenue	3	(30)	(160)	2	19	(70)	(209)
General allowance release	4	-	(157)	-	-	-	(157)
Sectoral allowance release	5	(200)	(40)	(40)	-	-	(80)
Other provision for credit losses <sup>2</sup>	6	(17)	(22)	(9)	(8)	(13)	(52)
Total provision for credit losses	7	(217)	(219)	(49)	(8)	(13)	(289)
Non-interest expenses	8	20	116	22	36	32	206
Net income before taxes	9	167	(57)	29	(9)	(89)	(126)
Income taxes	10	17	(136)	(87)	(12)	(88)	(323)
Non-controlling interest	11	23	23	23	23	23	92
Net income (loss)	12	\$ 127	\$ 56	\$ 93	\$ (20)	\$ (24)	\$ 105

### Decomposition of material items in net income (\$millions)

Interest on income tax refunds	13	\$ -	\$ -	\$ 35	\$ -	\$ -	\$ 35
Visa foreign exchange loss	14	-	(39)	-	-	-	(39)
Impact of Hedging Relationships Guideline (AcG-13) <sup>3</sup>	15	(13)	-	-	-	-	-
Securitization Gain/(Loss)	16	3	1	11	-	-	12
General allowance release	17	-	100	-	-	-	100
Unallocated Corporate expenses	18	(11)	(51)	(17)	(26)	(17)	(111)
Deferred tax charge - commercial lease	19	-	-	-	(30)	-	(30)
Tax Recovery re: future tax adjustment	20	17	-	-	-	-	-
Non-Core Lending Portfolio	21	141	22	62	13	6	103
Other	22	(10)	23	2	23	(13)	35
Total Net Income (loss)	23	\$ 127	\$ 56	\$ 93	\$ (20)	\$ (24)	\$ 105

<sup>1</sup> Refer to page 9 for a breakout of Non-Core Lending Portfolio results. The Wholesale Banking and Corporate segment results have been restated to reflect the transfer of the Non-Core Lending Portfolio to the Corporate segment. The rapid decline of the Non-Core Lending Portfolio over the last year, the non-operating nature of its earnings stream, and the pending run-off of the portfolio makes it more appropriate to report the Non-Core Lending Portfolio results within the Corporate segment.

<sup>2</sup> Operating Segments present their results on a taxable equivalent basis, and before the impact of asset securitization programs, which are eliminated/reclassified in the Corporate segment.

<sup>3</sup> The impact of the Hedging Relationships accounting guideline (AcG-13) results from the accounting asymmetry that occurs when hedges of interest rate risk, foreign exchange rates or credit exposures are effective for economic purposes but are marked-to-market for accounting purposes.

The Corporate Segment includes Non-Core Lending Portfolio, non-controlling interests in subsidiaries, the effects of asset securitization programs in the Personal & Commercial bank, treasury management, general provisions for credit losses, elimination of taxable equivalent revenue and tax amounts, corporate level tax benefits, and residual unallocated revenues, expenses and taxes.

## Performance Measures - Non-Core Lending Portfolio<sup>1</sup>



### RESULTS OF OPERATIONS - before amortization of intangibles

(\$millions)

FOR THE PERIOD ENDED

LINE #	2004 Q1	2003			Full Year 2003	Q1 % change vs Q1 03
		Q4	Q3	Q2	Q1	
Net interest income (TEB)	1 \$ 32	\$ 40	\$ 40	\$ 40	\$ 48	\$ 168
Trading and fee income	2 13	(26)	28	(9)	(25)	(32)
Total revenue	3 45	14	68	31	23	136
Provision for credit losses	4 (200)	(40)	(40)	-	-	(80)
Non-interest expenses	5 28	40	10	8	14	72
Net income before taxes	6 217	14	98	23	9	144
Income taxes (TEB)	7 76	(8)	36	10	3	41
Net income	8 \$ 141	\$ 22	\$ 62	\$ 13	\$ 6	\$ 103
Economic profit (loss) <sup>2</sup>	9 \$ 111	\$ (13)	\$ 17	\$ (31)	\$ (41)	\$ (68)
Average Invested Capital (\$billions)	10 .7	1.0	1.3	1.3	1.3	1.2

### Key performance indicators (\$millions)

Risk-weighted assets (\$billions)	11 \$ 4.6	\$ 5.8	\$ 8.4	\$ 10.1	\$ 12.7	\$ 5.8	(64)%
Total exposure (\$billions) <sup>3</sup>	12 6.5	8.0	10.9	13.8	17.0	8.0	(62)
Total drawn (\$billions) <sup>4</sup>	13 3.3	4.2	6.2	7.2	9.3	4.2	(65)
Losses on derivatives and loan sales not booked to sectoral	14 (3)	(19)	(13)	(31)	(50)	(113)	(94)
Sectoral Allowance							
Balance as at beginning of period	15 541	698	813	1,032	1,285	1,285	(58)
Transfers to specific	16 (64)	(76)	(95)	(170)	(236)	(577)	(73)
Recoveries	17 32	20	37	-	-	57	+100
Provision for credit losses	18 (200)	(40)	(40)	-	-	(80)	+100
Foreign exchange and loss on loan sales	19 7	(61)	(17)	(49)	(17)	(144)	+100
Balance as at period end	20 \$ 316	\$ 541	\$ 698	\$ 813	\$ 1,032	\$ 541	(69)%

<sup>1</sup> The Non-Core Lending Portfolio business is included in the Corporate segment results found on page 8.

<sup>2</sup> The rate charged for Invested Capital is 15% for 2004, and 13% for 2003.

<sup>3</sup> Exposure is committed authorized plus uncommitted utilized loan facilities and letters of credit and guarantees; net of specific allowances for credit losses, cash collateral, and credit protection.

<sup>4</sup> Drawn (excluding letters of credit and guarantees) is utilized loan facilities net of specific allowances for credit losses, cash collateral, and credit protection.

The Non-Core Lending Portfolio was established at the end of fiscal 2002, representing just over half our total lending portfolio at the time with a majority of the exposures in communications and utilities and almost exclusively outside of Canada. The Non-Core Lending Portfolio represents accounts on which the risk-return relationship is unsatisfactory. The strategy is to manage down the portfolio in a manner which optimizes shareholder returns, leading to the eventual redeployment of capital.

## Balance Sheet



(\$MILLIONS) AS AT	LINE #	2004 Q1	2003				2002				Q1 % change vs Q1 03
		Q4	Q3	Q2	Q1		Q4	Q3	Q2	Q1	
Cash resources	1	\$ 8,065	\$ 7,719	\$ 7,813	\$ 6,946	\$ 9,017	\$ 6,538	\$ 7,861	\$ 6,999	\$ 6,388	(11)%
Securities purchased under resale agreements	2	27,842	17,475	26,643	42,397	26,447	13,060	28,072	32,332	34,694	5
Investment securities											
Issued or guaranteed by Canada or provinces	3	17,294	14,023	13,570	14,503	13,504	12,986	14,797	13,372	12,446	28
Issued by US federal government	4	3,173	1,951	3,585	3,557	2,672	2,853	2,620	2,008	3,285	19
Other securities	5	10,983	8,801	11,204	12,728	13,389	12,963	14,275	13,858	14,332	(18)
Total	6	31,450	24,775	28,359	30,788	29,565	28,802	31,692	29,238	30,063	6
Trading securities	7	71,713	54,890	65,000	63,516	64,840	53,395	66,994	70,550	72,298	11
Total	8	103,163	79,665	93,359	94,304	94,405	82,197	98,686	99,788	102,361	9
Loans and customers' liability under acceptances											
Residential mortgages	9	52,844	52,525	53,667	53,311	52,806	52,784	53,235	51,404	52,356	-
Personal	10	45,414	42,908	39,869	39,152	37,937	36,332	35,389	35,642	33,579	20
Business and government	11	27,613	29,270	33,572	36,826	38,753	41,230	44,025	43,812	45,997	(29)
Total	12	125,871	124,703	127,108	129,289	129,496	130,346	132,649	130,858	131,932	(3)
Other assets											
Intangible assets	13	2,570	2,737	2,786	2,972	3,171	3,383	3,608	3,870	4,107	(19)
Goodwill	14	2,272	2,263	2,323	2,360	3,102	3,134	3,065	2,990	2,676	(27)
Other	15	46,453	38,970	42,183	43,384	45,800	39,382	35,628	23,880	28,270	1
Total	16	51,295	43,970	47,292	48,716	52,073	45,899	42,301	30,740	35,053	(1)
<b>Total assets</b>	17	<b>\$ 316,236</b>	<b>\$ 273,532</b>	<b>\$ 302,215</b>	<b>\$ 321,652</b>	<b>\$ 311,438</b>	<b>\$ 278,040</b>	<b>\$ 309,569</b>	<b>\$ 300,717</b>	<b>\$ 310,428</b>	2 %
Deposits											
Personal non-term	18	\$ 55,172	\$ 53,364	\$ 52,983	\$ 51,355	\$ 51,294	\$ 50,775	\$ 51,059	\$ 51,018	\$ 49,701	8 %
Personal term	19	51,602	52,632	51,472	51,825	51,088	50,167	49,102	48,231	48,643	1
Banks and deposit taking institutions	20	18,185	11,958	19,303	25,892	25,855	16,800	23,796	23,981	27,224	(30)
Business and government	21	80,656	64,926	74,870	82,761	78,001	71,448	82,988	79,846	80,670	3
Total	22	205,615	182,880	198,628	211,833	206,238	189,190	206,945	203,076	206,238	-
Customers' liability under acceptances	23	5,886	6,645	7,030	6,918	7,048	7,719	8,006	8,236	8,218	(16)
Obligations related to securities sold short	24	20,070	15,346	19,683	19,325	20,263	17,058	23,470	24,019	25,594	(1)
Obligations related to securities sold under repurchase agreements	25	16,825	7,845	13,820	22,113	14,463	8,655	19,328	21,699	24,427	16
Other liabilities	26	47,358	40,568	43,714	43,072	44,657	36,784	33,373	24,795	26,699	6
Subordinated notes and debentures	27	5,696	5,887	5,143	4,261	4,318	4,343	4,080	4,077	4,413	32
Non-controlling interest in subsidiaries - TD CaTS	28	900	900	900	900	900	900	900	900	900	-
- TD CaTS II	29	350	350	350	350	350	350	-	-	-	-
Shareholders' equity											
Preferred shares	30	1,522	1,535	1,535	1,786	1,477	1,485	1,491	1,487	1,492	3
Common shares	31	3,192	3,179	3,078	3,000	2,917	2,846	2,782	2,727	2,663	9
Contributed surplus	32	12	9	7	5	2	-	-	-	+100	-
Retained earnings	33	8,810	8,388	8,327	8,089	8,805	8,710	9,194	9,701	9,784	-
Total	34	13,536	13,111	12,947	12,880	13,201	13,041	13,467	13,915	13,939	3
<b>Total liabilities and shareholders' equity</b>	35	<b>\$ 316,236</b>	<b>\$ 273,532</b>	<b>\$ 302,215</b>	<b>\$ 321,652</b>	<b>\$ 311,438</b>	<b>\$ 278,040</b>	<b>\$ 309,569</b>	<b>\$ 300,717</b>	<b>\$ 310,428</b>	2 %
Assets under administration											
Personal and Commercial Banking	36	\$ 35,783	\$ 36,247	\$ 33,688	\$ 29,841	\$ 30,145	\$ 29,951	\$ 30,253	\$ 30,504	\$ 31,361	19 %
Wealth Management	37	292,095	266,898	258,897	240,330	237,081	233,710	236,980	256,543	262,239	23
Total	38	\$ 327,878	\$ 303,145	\$ 292,585	\$ 270,171	\$ 267,226	\$ 263,661	\$ 267,233	\$ 287,047	\$ 293,600	23 %
Assets under management											
Wealth Management	39	\$ 118,860	\$ 113,406	\$ 113,208	\$ 110,455	\$ 112,025	\$ 111,920	\$ 121,833	\$ 123,335	\$ 123,090	6 %

## Net Interest Income and Margin



(\$MILLIONS) FOR THE PERIOD ENDED	LINE #	2004 Q1	Q4	2003 Q3	Q2	Q1	Q4	2002 Q3	Q2	Q1	Full Year 2003	2002	Q1 % change vs Q1 03
<b>Interest income</b>													
Loans	1	\$ 1,763	\$ 1,749	\$ 1,962	\$ 1,897	\$ 1,934	\$ 1,998	\$ 2,006	\$ 1,651	\$ 2,141	\$ 7,542	\$ 7,796	(9)%
Securities	2	962	839	819	941	849	881	892	1,064	841	3,448	3,678	13
Deposits with banks	3	120	71	59	36	46	41	43	20	28	212	132	+100
Total interest income	4	2,845	2,659	2,840	2,874	2,829	2,920	2,941	2,735	3,010	11,202	11,606	1
<b>Interest expense</b>													
Deposits	5	990	962	1,052	1,055	1,133	1,189	1,187	1,083	1,295	4,202	4,754	(13)
Subordinated notes and debentures	6	80	94	59	51	55	56	50	43	52	259	201	45
Other	7	299	224	327	323	251	287	300	301	463	1,125	1,351	19
Total interest expense	8	1,369	1,280	1,438	1,429	1,439	1,532	1,537	1,427	1,810	5,586	6,306	(5)
<b>Net interest income</b>	9	1,476	1,379	1,402	1,445	1,390	1,388	1,404	1,308	1,200	5,616	5,300	6
TEB	10	64	62	58	56	54	53	48	60	61	230	222	19
<b>Net interest income (TEB)</b>	11	\$ 1,540	\$ 1,441	\$ 1,460	\$ 1,501	\$ 1,444	\$ 1,441	\$ 1,452	\$ 1,368	\$ 1,261	\$ 5,846	\$ 5,522	7 %
Average total assets	12	\$ 303,766	\$ 294,588	\$ 317,113	\$ 315,707	\$ 302,985	\$ 304,522	\$ 299,732	\$ 300,884	\$ 305,791	\$ 307,532	\$ 302,747	- %
Average earning assets	13	247,851	241,810	258,725	258,767	248,151	249,953	256,568	260,801	259,058	251,807	256,560	- %
Net interest margin as a % of average earning assets	14	2.37 %	2.26 %	2.15 %	2.29 %	2.22 %	2.20 %	2.17 %	2.06 %	1.84 %	2.23 %	2.07 %	.15 pts
Net interest margin (TEB) as a % of average earning assets	15	2.47	2.36	2.24	2.38	2.31	2.29	2.25	2.15	1.93	2.32	2.15	.16 pts
<b>Impact on NII from impaired loans</b>													
Reduction/(increase) in NII from impaired loans													
Gross	16	\$ 17	\$ 18	\$ 30	\$ 30	\$ 33	\$ 32	\$ 28	\$ 32	\$ 23	\$ 111	\$ 115	(48)%
Recoveries	17	(2)	(3)	(2)	(3)	(3)	(5)	(6)	(5)	(4)	(11)	(20)	(33)
Net reduction/(increase)	18	\$ 15	\$ 15	\$ 28	\$ 27	\$ 30	\$ 27	\$ 22	\$ 27	\$ 19	\$ 100	\$ 95	(50)%
Effective tax rate - reported basis	19	35.3 %	12.1 %	19.8 %	- %	24.5 %	51.2 %	43.2 %	- %	14.6 %	21.6 %	99.3 %	10.8 pts
Effective tax rate - before amortization of intangibles <sup>1</sup>	20	29.3	17.5	23.4	-	28.3	83.2	44.8	18.5	24.8	26.7	-	1.0

<sup>1</sup> Excludes the gain on sale of mutual fund record keeping and custody business (Q3/02 - \$18 million after-tax, Q1/02 - \$14 million after-tax)

## Other Income and Trading Related Income



(\$MILLIONS) FOR THE PERIOD ENDED	LINE #	2004		2003				2002				Full Year		Q1 % change vs Q1 03
		Q1	Q4	Q3	Q2	Q1		Q4	Q3	Q2	Q1	2003	2002	
<b>Other Income</b>														
TD Waterhouse fees and commissions	1	\$ 288	\$ 270	\$ 253	\$ 202	\$ 232		\$ 209	\$ 228	\$ 240	\$ 245	\$ 957	\$ 922	24 %
Full service brokerage and other securities services	2	185	164	199	160	144		124	163	161	193	667	641	28
Mutual fund management	3	138	133	127	120	128		127	131	133	131	508	522	8
Credit fees	4	91	84	113	100	118		78	100	116	121	415	415	(23)
Net investment securities gains/(losses)	5	45	23	18	(23)	5		(14)	(8)	(12)	60	23	26	+100
Trading income	6	27	(22)	(19)	15	130		64	(73)	106	432	104	529	(79)
Service charges	7	165	165	168	153	155		157	151	143	145	641	596	6
Loan securitizations	8	111	89	60	54	47		53	63	46	56	250	218	+100
Card services	9	49	47	74	65	66		66	64	57	62	252	249	(26)
Insurance revenue (net of claims)	10	111	119	112	97	92		100	95	96	84	420	375	21
Trust fees	11	17	15	19	19	17		18	18	22	18	70	76	-
Gain on sale of mutual fund record keeping and custody business	12	-	-	-	-	-		-	22	-	18	-	40	-
Writedown of investment in JVs	13	-	-	-	(39)	-		-	-	-	-	(39)	-	-
Foreign exchange - non-trading	14	27	(31)	26	28	25		25	29	27	29	48	110	8
Losses on derivatives & loan sales (non-core) not booked to sectoral	15	(3)	(19)	(13)	(31)	(50)		-	-	-	-	(113)	-	(94)
Other services	16	62	57	56	48	60		47	55	54	54	221	210	3
<b>Total other income - page 3 (line 19)</b>	17	<b>\$ 1,313</b>	\$ 1,094	\$ 1,193	\$ 968	\$ 1,169		\$ 1,054	\$ 1,038	\$ 1,189	\$ 1,648	\$ 4,424	\$ 4,929	12 %
<b>Trading related income (TEB)<sup>1</sup></b>														
Interest rate and credit portfolios	18	\$ 178	\$ 91	\$ 124	\$ 184	\$ 182		\$ 110	\$ 60	\$ 171	\$ 400	\$ 581	\$ 741	(2)%
Foreign exchange portfolios	19	65	61	57	65	65		45	62	50	60	248	217	-
Equity and other portfolios	20	82	50	(35)	49	100		122	54	51	16	164	243	(18)
TEB Adjustment	21	46	44	58	36	27		53	42	32	25	165	152	70
<b>Total trading related income before AcG-13</b>	22	<b>371</b>	246	204	334	374		330	218	304	501	1,158	1,353	(1)
Impact of Hedging Relationships Guideline (AcG-13)	23	(23)	-	-	-	-		-	-	-	-	-	-	+(100)
<b>Total trading related income</b>	24	<b>\$ 348</b>	\$ 246	\$ 204	\$ 334	\$ 374		\$ 330	\$ 218	\$ 304	\$ 501	\$ 1,158	\$ 1,353	(7)%

<sup>1</sup> Includes trading-related income reported in net interest income on page 11, line 11 and in other income (line 6 above).

## Non-Interest Expenses



(\$MILLIONS) FOR THE PERIOD ENDED		LINE #	2004				2003				2002				Full Year		Q1 % change vs Q1 03
			Q1	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	2003	2002		2003	2002	
<b>Salaries and employee benefits</b>																	
Salaries	1	\$ 540	\$ 593	\$ 580	\$ 536	\$ 595	\$ 581	\$ 584	\$ 552	\$ 556	\$ 2,304	\$ 2,273					(9)%
Incentive compensation	2	280	240	254	241	251	107	173	232	363	986	875					12
Pension and other employee benefits	3	123	108	125	116	119	114	111	98	95	468	418					3
Total	4	943	941	959	893	965	802	868	882	1,014	3,758	3,566					(2)
<b>Occupancy</b>																	
Rent	5	85	98	90	86	87	81	84	84	81	361	330					(2)
Depreciation	6	32	37	35	36	35	41	37	36	34	143	148					(9)
Other	7	30	38	53	31	30	32	33	31	31	152	127					-
Total	8	147	173	178	153	152	154	154	151	146	656	605					(3)
<b>Equipment</b>																	
Rent	9	35	49	39	51	46	43	47	39	41	185	170					(24)
Depreciation	10	36	54	44	38	39	43	44	40	37	175	164					(8)
Other	11	49	74	67	67	82	85	81	78	83	290	327					(40)
Total	12	120	177	150	156	167	171	172	157	161	650	661					(28)
<b>General</b>																	
Marketing and business development	13	96	78	77	96	97	89	97	114	88	348	388					(1)
Brokerage related fees	14	62	57	59	55	58	50	57	56	61	229	224					7
Professional and advisory services	15	91	123	87	87	75	105	84	87	90	372	366					21
Communications	16	51	52	51	51	54	56	59	58	52	208	225					(6)
Capital and business taxes	17	31	34	38	32	29	29	32	22	24	133	107					7
Postage	18	24	23	21	25	22	22	23	31	20	91	96					9
Travel and relocation	19	13	16	13	15	14	20	18	15	15	58	68					(7)
Restructuring costs	20	-	-	5	87	-	-	-	-	-	92	-					-
Goodwill impairment	21	-	-	-	624	-	-	-	-	-	624	-					-
Other	22	177	111	59	91	112	137	77	114	120	373	448					58
Total	23	545	494	410	1,163	461	508	447	497	470	2,528	1,922					18
<b>Total expenses excluding amortization of intangibles</b>	24	\$ 1,755	\$ 1,785	\$ 1,697	\$ 2,365	\$ 1,745	\$ 1,635	\$ 1,641	\$ 1,687	\$ 1,791	\$ 7,592	\$ 6,754					1 %
<b>Memo Items</b>																	
Amortization of intangibles	25	\$ 170	\$ 175	\$ 186	\$ 199	\$ 212	\$ 226	\$ 241	\$ 257	\$ 274	\$ 772	\$ 998					(20)%
Less tax effect - at normal rates	26	60	63	67	72	79	86	92	97	110	281	385					(24)
- resulting from tax rate changes	27	(69)	-	-	-	-	(16)	(5)	-	-	-	(21)				+ (100)	
Amortization of intangibles, net of tax	28	\$ 179	\$ 112	\$ 119	\$ 127	\$ 133	\$ 156	\$ 154	\$ 160	\$ 164	\$ 491	\$ 634					35 %

**Investment Securities, Intangibles and Goodwill, and Restructuring Costs**

**Bank Financial Group**

(\$MILLIONS)  
AS AT

LINE #	2004 Q1	Q4	2003 Q3	Q2	Q1	2002 Q4	Q3	Q2	Q1	Q1 % change vs Q1 03
<b>Investment securities - surplus (deficit) over book<sup>1</sup></b>										
Debt	\$ -	\$ -	\$ 12	\$ 1	\$ (6)	\$ 99	\$ 47	\$ 43	\$ 64	(100)%
Common & equivalents	374	329	274	194	136	124	194	418	362	+100
Preferred shares	38	40	12	1	1	1	5	13	8	+100
<b>Total</b>	<b>\$ 412</b>	<b>\$ 369</b>	<b>\$ 298</b>	<b>\$ 196</b>	<b>\$ 131</b>	<b>\$ 224</b>	<b>\$ 246</b>	<b>\$ 474</b>	<b>\$ 434</b>	<b>+100%</b>
<b>Identifiable intangible assets</b>										
Opening balance	\$ 2,737	\$ 2,786	\$ 2,972	\$ 3,171	\$ 3,383	\$ 3,608	\$ 3,870	\$ 4,107	\$ 4,381	(19)%
Arising during quarter	3	126	-	-	-	1	(21)	20	-	+100
Amortized in quarter	(170)	(175)	(186)	(199)	(212)	(226)	(241)	(257)	(274)	(20)
<b>Closing balance</b>	<b>\$ 2,570</b>	<b>\$ 2,737</b>	<b>\$ 2,786</b>	<b>\$ 2,972</b>	<b>\$ 3,171</b>	<b>\$ 3,383</b>	<b>\$ 3,608</b>	<b>\$ 3,870</b>	<b>\$ 4,107</b>	<b>(19)%</b>
<b>Future tax liability on intangible assets</b>										
Opening balance	\$ (841)	\$ (904)	\$ (971)	\$ (1,043)	\$ (1,122)	\$ (1,192)	\$ (1,279)	\$ (1,376)	\$ (1,486)	(25)%
Arising during quarter - changes in tax rates	(69)	-	-	-	-	(16)	(5)	-	-	+100
Recognized in quarter	60	63	67	72	79	86	92	97	110	(25)
<b>Closing balance</b>	<b>\$ (850)</b>	<b>\$ (841)</b>	<b>\$ (904)</b>	<b>\$ (971)</b>	<b>\$ (1,043)</b>	<b>\$ (1,122)</b>	<b>\$ (1,192)</b>	<b>\$ (1,279)</b>	<b>\$ (1,376)</b>	<b>(19)%</b>
<b>Net intangibles</b>	<b>\$ 1,720</b>	<b>\$ 1,896</b>	<b>\$ 1,882</b>	<b>\$ 2,001</b>	<b>\$ 2,128</b>	<b>\$ 2,261</b>	<b>\$ 2,416</b>	<b>\$ 2,591</b>	<b>\$ 2,731</b>	<b>(19)%</b>
<b>Goodwill</b>										
Opening balance	\$ 2,263	\$ 2,323	\$ 2,360	\$ 3,102	\$ 3,134	\$ 3,065	\$ 2,990	\$ 2,676	\$ 2,298	(28)%
Arising during quarter	-	-	-	-	-	96	44	325	384	-
Impairment	-	-	-	(624)	-	-	-	-	-	-
Foreign exchange and other adjustments	9	(60)	(37)	(118)	(32)	(27)	31	(11)	(6)	+100
<b>Closing balance</b>	<b>\$ 2,272</b>	<b>\$ 2,263</b>	<b>\$ 2,323</b>	<b>\$ 2,360</b>	<b>\$ 3,102</b>	<b>\$ 3,134</b>	<b>\$ 3,065</b>	<b>\$ 2,990</b>	<b>\$ 2,676</b>	<b>(27)%</b>
<b>Total net intangibles and goodwill</b>	<b>\$ 3,992</b>	<b>\$ 4,159</b>	<b>\$ 4,205</b>	<b>\$ 4,361</b>	<b>\$ 5,230</b>	<b>\$ 5,395</b>	<b>\$ 5,481</b>	<b>\$ 5,581</b>	<b>\$ 5,407</b>	<b>(24)%</b>
<b>Restructuring costs accrual</b>										
Opening balance	\$ 19	\$ 53	\$ 74	\$ 27	\$ 36	\$ 81	\$ 137	\$ 207	\$ 337	(47)%
Expensed during quarter	-	-	5	93	-	-	-	-	-	-
Amount utilized during quarter - Personal and Commercial Banking	-	(13)	(4)	(5)	(6)	(32)	(40)	(61)	(32)	(100)
- TD Waterhouse	-	-	-	-	-	(1)	(3)	(4)	(7)	-
- TD Waterhouse International	(1)	(2)	(10)	(13)	-	-	-	-	-	+100
- Wholesale Banking	-	-	(3)	(2)	(3)	(12)	(13)	(5)	(91)	(100)
- Wholesale Banking - Equity Options	(2)	(19)	(9)	(26)	-	-	-	-	-	+100
<b>Closing balance</b>	<b>\$ 16</b>	<b>\$ 19</b>	<b>\$ 53</b>	<b>\$ 74</b>	<b>\$ 27</b>	<b>\$ 36</b>	<b>\$ 81</b>	<b>\$ 137</b>	<b>\$ 207</b>	<b>(41)%</b>

<sup>1</sup> Excludes debt security positions which are used as part of the Bank's Asset and Liability Management hedging activities and preferred shares that are hedged

# Analysis of Change in Shareholders' Equity & Non-Controlling Interest



(\$MILLIONS) FOR THE PERIOD ENDED	LINE #	2004 Q1	2003			2002			Full Year		Q1 % change vs Q1 03
		Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	2003	2002
<b>Preferred shares</b>											
Opening balance	1	<b>\$ 1,535</b>	\$ 1,535	\$ 1,786	\$ 1,477	\$ 1,485	\$ 1,491	\$ 1,487	\$ 1,492	\$ 1,485	\$ 1,492
Issued	2	-	-	-	550	-	-	-	-	550	-
Redeemed	3	-	-	(251)	(226)	-	-	-	-	(477)	-
Impact of shares acquired/sold for trading purposes <sup>1</sup>	4	<b>(13)</b>	n/a								
Translation on shares issued in foreign currency	5	-	-	-	(15)	(8)	(6)	4	(5)	(23)	(7)
Closing balance	6	<b>1,522</b>	1,535	1,535	1,786	1,477	1,485	1,491	1,487	1,492	1,535
<b>Common shares</b>											
Opening balance	7	<b>3,179</b>	3,078	3,000	2,917	2,846	2,782	2,727	2,663	2,259	2,846
Issued - options	8	<b>35</b>	19	7	13	8	2	2	5	4	47
Issued - cash	9	-	-	-	-	-	-	-	-	-	400
Issued - dividend reinvestment plan	10	<b>76</b>	82	71	70	63	62	53	59	-	286
Impact of shares acquired/sold for trading purposes <sup>1</sup>	11	<b>(98)</b>	n/a								
Closing balance	12	<b>3,192</b>	3,179	3,078	3,000	2,917	2,846	2,782	2,727	2,663	3,179
<b>Contributed surplus</b>											
Opening balance	13	<b>9</b>	7	5	2	-	-	-	-	-	+
Stock option expense	14	<b>3</b>	2	2	3	2	-	-	-	-	9
Impact of shares acquired/sold for trading purposes <sup>1</sup>	15	-	n/a	50							
Closing balance	16	<b>12</b>	9	7	5	2	-	-	-	-	-
<b>Retained earnings</b>											
Opening balance	17	<b>8,388</b>	8,327	8,089	8,805	8,710	9,194	9,701	9,784	9,653	8,710
Net income	18	<b>603</b>	501	501	(273)	347	(196)	(405)	156	378	1,076
Dividends - common	19	<b>(209)</b>	(209)	(183)	(181)	(181)	(180)	(180)	(179)	(179)	(754)
- preferred	20	<b>(15)</b>	(15)	(16)	(15)	(18)	(17)	(17)	(18)	(18)	(64)
- preferred TD MIC	21	<b>(6)</b>	(6)	(5)	(7)	(5)	(6)	(6)	(6)	(5)	(23)
Translation adjustments, net of tax	22	<b>73</b>	(210)	(56)	(234)	(48)	(83)	102	(21)	(30)	(548)
Share issue expenses, net of tax	23	-	-	-	(6)	-	(1)	-	-	(7)	(6)
Stock options settled in cash, tax effected	24	-	-	-	-	-	(1)	(1)	(15)	(8)	-
Impact of shares acquired/sold for trading purposes <sup>1</sup>	25	-	n/a	-							
Other	26	<b>(24)</b>	-	(3)	-	-	-	-	-	-	(3)
Closing balance	27	<b>8,810</b>	8,388	8,327	8,089	8,805	8,710	9,194	9,701	9,784	8,388
<b>Total common equity</b>	28	<b>12,014</b>	11,576	11,412	11,094	11,724	11,556	11,976	12,428	12,447	11,576
<b>Total shareholders' equity</b>	29	<b>\$ 13,536</b>	\$ 13,111	\$ 12,947	\$ 12,880	\$ 13,201	\$ 13,041	\$ 13,467	\$ 13,915	\$ 13,939	\$ 13,111
<b>Non-controlling interest in subsidiaries</b>											
Opening balance	30	<b>\$ 1,250</b>	\$ 1,250	\$ 1,250	\$ 1,250	\$ 1,250	\$ 900	\$ 900	\$ 900	\$ 1,272	-
Arising from TD CaTS II issue	31	-	-	-	-	-	350	-	-	350	-
Purchase of TD Waterhouse shares	32	-	-	-	-	-	-	-	-	(372)	-
Foreign exchange adjustment	33	-	-	-	-	-	-	-	-	-	-
Closing balance	34	<b>\$ 1,250</b>	\$ 1,250	\$ 1,250	\$ 1,250	\$ 1,250	\$ 1,250	\$ 900	\$ 900	\$ 1,250	-
<b>NUMBER OF COMMON SHARES</b>											
Opening balance	35	<b>656,260,564</b>	653,364,651	651,074,675	647,920,791	645,399,134	643,228,956	641,379,237	639,609,058	628,451,159	645,399,134
Issued - options	36	<b>1,828,849</b>	945,732	359,264	1,052,388	543,099	131,597	130,041	357,328	198,999	2,900,483
Issued - cash	37	-	-	-	-	-	-	-	-	-	10,958,900
Issued - dividend reinvestment plan	38	<b>1,747,734</b>	1,950,181	1,930,712	2,101,496	1,978,558	2,038,581	1,719,678	1,412,851	-	7,960,947
Impact of shares acquired/sold for trading purposes <sup>1</sup>	39	<b>(2,236,555)</b>	n/a								
Closing balance	40	<b>657,600,592</b>	656,260,564	653,364,651	651,074,675	647,920,791	645,399,134	643,228,956	641,379,237	639,609,058	656,260,564

<sup>1</sup> Purchased by subsidiaries of the Bank which are regulated securities entities in accordance with Regulation 92-313 of the *Bank Act*. Prospectively reflected change to CICA Handbook s. 1100 effective Q1/04

# Risk-Weighted Assets and Capital



(\$MILLIONS) AS AT	LINE #	2004 Q1		2003				2002				Q1 % change vs Q1 03
		Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1			
<b>Balance sheet assets</b>												
Cash resources	1	\$ 1,395	\$ 1,344	\$ 1,346	\$ 1,205	\$ 1,620	\$ 1,108	\$ 1,370	\$ 1,150	\$ 1,101		(14)%
Securities	2	3,595	3,686	4,451	4,635	5,845	6,247	6,708	6,551	7,143		(38)
Loans	3	59,809	59,508	59,979	62,804	64,231	64,247	69,971	68,997	68,998		(7)
Customers' liability under acceptances	4	5,699	6,400	6,731	6,429	6,460	7,066	7,333	7,540	7,426		(12)
Other assets	5	6,054	5,885	5,834	6,189	6,158	6,288	6,479	6,037	6,237		(2)
<b>Total balance sheet assets</b>	6	<b>76,552</b>	76,823	78,341	81,262	84,314	84,956	91,861	90,275	90,905		(9)
<b>Off-balance sheet exposures</b>												
Credit instruments	7	10,929	10,937	12,407	13,151	14,200	14,559	15,404	16,164	17,755		(23)
Derivative financial instruments	8	6,343	5,987	5,853	6,104	6,554	6,259	6,567	5,211	5,816		(3)
<b>Total off-balance sheet exposures</b>	9	<b>17,272</b>	16,924	18,260	19,255	20,754	20,818	21,971	21,375	23,571		(17)
<b>Total risk-weighted asset equivalent - Credit risk</b>	10	<b>93,824</b>	93,747	96,601	100,517	105,068	105,774	113,832	111,650	114,476		(11)
<b>Total risk-weighted asset equivalent - Market risk</b>	11	<b>16,094</b>	14,470	17,390	17,758	16,043	14,859	16,037	14,621	13,246		-
<b>Total risk-weighted assets</b>	12	<b>\$ 109,918</b>	\$ 108,217	\$ 113,991	\$ 118,275	\$ 121,111	\$ 120,633	\$ 129,869	\$ 126,271	\$ 127,722		(9)%
<b>CAPITAL</b>												
<b>TIER 1</b>												
Common shareholders' equity	13	\$ 12,002	\$ 11,567	\$ 11,405	\$ 11,089	\$ 11,722	\$ 11,556	\$ 11,976	\$ 12,428	\$ 12,447		2 %
Qualifying preferred shares	14	1,522	1,535	1,525	1,394	1,375	1,328	1,491	1,487	1,492		11
Contributed surplus	15	12	9	7	5	2	-	-	-	-		+100
Non-controlling interest in subsidiaries - TD CaTS	16	1,250	1,250	1,250	1,216	1,188	1,119	900	900	900		5
Less: goodwill and intangible assets in excess of 5% limit	17	(2,840)	(3,035)	(3,089)	(3,264)	(4,033)	(4,213)	(4,345)	(4,423)	(4,246)		(30)
<b>Total Tier 1 capital</b>	18	<b>11,946</b>	11,326	11,098	10,440	10,254	9,790	10,022	10,392	10,593		17
<b>TIER 2</b>												
Subordinated notes and debentures	19	5,696	5,887	5,143	4,261	4,318	4,343	4,080	4,077	4,413		32
Qualifying preferred shares	20	-	-	10	392	102	157	-	-	-		(100)
Less: amortization of subordinated notes and debentures	21	(156)	(241)	(370)	(373)	(381)	(357)	(561)	(566)	(574)		(59)
General allowance for credit losses included in capital	22	962	947	997	1,034	1,060	1,056	1,136	1,105	1,118		(9)
<b>Total Tier 2 capital</b>	23	<b>6,502</b>	6,593	5,780	5,314	5,099	5,199	4,655	4,616	4,957		28
Investment in unconsolidated subsidiaries/ substantial investments	24	(1,274)	(919)	(900)	(944)	(915)	(870)	(723)	(719)	(703)		39
First loss protection	25	(139)	(145)	(152)	(182)	(154)	(159)	(180)	(197)	(204)		(10)
<b>Total capital</b>	26	<b>\$ 17,035</b>	\$ 16,855	\$ 15,826	\$ 14,628	\$ 14,284	\$ 13,960	\$ 13,774	\$ 14,092	\$ 14,643		19 %
<b>Capital ratios</b>												
Tier 1 capital	27	10.9 %	10.5 %	9.7 %	8.8 %	8.5 %	8.1 %	7.7 %	8.2 %	8.3 %		2.4 pts
Total capital	28	15.5	15.6	13.9	12.4	11.8	11.6	10.6	11.2	11.5		3.7 pts

# Loan Securitization



**(\$MILLIONS)**

FOR THE PERIOD ENDED		LINE #	2004				2003				2002				Full Year		Q1 % change vs Q1 03
			Q1	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	2003	2002	2003	2002		
<b>Loans securitized and sold to third parties</b>																	
Securitized/(repurchased) during the quarter <sup>1</sup>																	
Mortgage	Conventional	1	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	- %	
	MBS Pool	2	1,056	2,138	2,338	1,435	1,600	1,203	1,273	1,174	84	7,511	3,734	(34)	879	89	(45)
	Commercial	3	318	-	302	-	577	(1)	90	-	-	879	89	(45)	(502)	(2,313)	22
Personal	HELOC	4	(426)	(60)	(58)	(36)	(348)	(472)	(541)	-	(1,300)	13	(994)	(92)	-	-	-
	Credit Card	5	(39)	(613)	1,146	(20)	(500)	(107)	(219)	(668)	-	-	-	-	-	-	-
Corporate Loans		6	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Outstanding at end of period																	
Mortgage	Conventional	7	\$ 515	\$ 626	\$ 788	\$ 1,052	\$ 1,380	\$ 1,600	\$ 1,786	\$ 2,109	\$ 2,660	\$ 626	\$ 1,600	(63)%	969	89	93
	MBS Pool	8	11,031	10,683	9,532	8,302	7,660	6,473	5,928	5,351	4,554	10,683	6,473	44	4,541	5,032	(12)
	Commercial	9	1,286	969	969	667	667	89	90	-	-	969	89	93	1,539	1,522	47
Personal	HELOC	10	4,120	4,541	4,590	4,648	4,684	5,032	5,504	5,888	5,959	4,541	5,032	(12)	200	200	200
	Credit Card	11	1,500	1,539	2,147	1,002	1,022	1,522	1,628	1,847	2,515	1,539	1,522	47	79	200	(78)
Corporate Loans		12	42	79	108	187	187	200	200	200	200	79	200	(78)			
Total		13	\$ 18,494	\$ 18,437	\$ 18,134	\$ 15,858	\$ 15,600	\$ 14,916	\$ 15,136	\$ 15,395	\$ 15,888	\$ 18,437	\$ 14,916	19 %			
Income statement classification impact																	
Net interest income		14	\$ (112)	\$ (100)	\$ (49)	\$ (60)	\$ (58)	\$ (64)	\$ (75)	\$ (62)	\$ (87)	\$ (267)	\$ (288)	93 %	250	218	+100
Other income		15	111	89	60	54	47	53	63	46	56	37	70	(9)			
Provision for credit losses		16	10	13	7	6	11	11	12	16	31	\$ 20	\$ -	+100 %			
Total impact		17	\$ 9	\$ 2	\$ 18	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -						
<b>Mortgage Backed Securities Retained<sup>2</sup></b>																	
Outstanding at end of period		18	\$ 7,217	\$ 8,091	\$ 5,920	\$ 6,467	\$ 6,661	\$ 6,212	\$ 6,729	\$ 7,141	\$ 6,255	\$ 8,091	\$ 6,212	8 %			

<sup>1</sup> Excludes principal repayments during the quarter

<sup>2</sup> Reported as investment securities issued or guaranteed by Canada on the consolidated balance sheet

## Impaired Loans by Business Line and General Allowances



(\$MILLIONS) AS AT	LINE #	2004 Q1	Q4	2003 Q3	Q2	Q1	Q4	2002 Q3	Q2	Q1	Q1 % change vs Q1 03
<b>GROSS IMPAIRED LOANS</b>											
<b>Personal and Commercial Banking</b>											
Retail	1	\$ 204	\$ 215	\$ 206	\$ 216	\$ 239	\$ 250	\$ 258	\$ 288	\$ 307	(15)%
Commercial	2	223	210	209	189	150	164	123	135	121	49
Total Personal and Commercial Banking	3	427	425	415	405	389	414	381	423	428	10
<b>Wholesale Banking</b>											
Corporate loans - core	4	-	-	-	-	-	2,080	1,611	1,212	895	-
Investment Banking	5	-	-	27	28	31	31	32	58	58	(100)
Total Wholesale Banking	6	-	-	27	28	31	2,111	1,643	1,270	953	(100)
<b>Corporate Segment</b>											
Corporate loans - non-core <sup>1</sup>	7	739	946	1,463	2,089	2,363	-	-	-	-	(69)
<b>TOTAL GROSS IMPAIRED LOANS</b>	8	<b>\$ 1,166</b>	<b>\$ 1,371</b>	<b>\$ 1,905</b>	<b>\$ 2,522</b>	<b>\$ 2,783</b>	<b>\$ 2,525</b>	<b>\$ 2,024</b>	<b>\$ 1,693</b>	<b>\$ 1,381</b>	<b>(58)%</b>
<b>NET IMPAIRED LOANS</b>											
<b>Personal and Commercial Banking</b>											
Retail	9	\$ 111	\$ 121	\$ 118	\$ 126	\$ 142	\$ 152	\$ 188	\$ 217	\$ 218	(22)%
Commercial	10	136	123	113	102	75	105	68	82	74	81
Total Personal and Commercial Banking	11	247	244	231	228	217	257	256	299	292	14
<b>Wholesale Banking</b>											
Corporate loans - core	12	-	-	-	-	-	1,163	924	749	674	-
Investment banking	13	-	-	27	28	31	31	32	49	49	(100)
Total Wholesale Banking	14	-	-	27	28	31	1,194	956	798	723	(100)
<b>Corporate Segment</b>											
Corporate loans - non-core <sup>1</sup>	15	469	640	938	956	1,264	-	-	-	-	(63)
Total impaired loans net of specific provisions	16	716	884	1,196	1,212	1,512	1,451	1,212	1,097	1,015	(53)
General allowance for credit losses	17	984	984	1,141	1,141	1,141	1,141	1,141	1,138	1,141	(14)
Sectoral allowance for credit losses	18	316	541	698	813	1,032	1,285	870	-	-	(69)
<b>TOTAL NET IMPAIRED LOANS</b>	19	<b>\$ (584)</b>	<b>\$ (641)</b>	<b>\$ (643)</b>	<b>\$ (742)</b>	<b>\$ (661)</b>	<b>\$ (975)</b>	<b>\$ (799)</b>	<b>\$ (41)</b>	<b>\$ (126)</b>	<b>(12)%</b>
Allowance for credit losses as a % of gross impaired loans	20	<b>150.1 %</b>	146.8 %	133.8 %	129.4 %	123.8 %	138.6 %	139.5 %	102.4 %	109.1 %	26.3 pts
<b>Total Loans (page 10, line 12)</b>	21	<b>\$ 125,871</b>	\$ 124,703	\$ 127,108	\$ 129,289	\$ 129,496	\$ 130,346	\$ 132,649	\$ 130,858	\$ 131,932	(3)%
Net impaired loans as a % of net loans	22	<b>(0.5)%</b>	(0.5)%	(0.5)%	(0.6)%	(0.5)%	(0.7)%	(0.6)%	- %	(0.1)%	- pts
<b>GENERAL ALLOWANCE FOR CREDIT LOSSES</b>											
Loans (line 17 above)	23	\$ 984	\$ 984	\$ 1,141	\$ 1,141	\$ 1,141	\$ 1,141	\$ 1,141	\$ 1,138	\$ 1,141	(14)%
Derivative financial instruments	24	74	65	73	71	76	65	52	48	31	(3)%
Total general allowance	25	<b>\$ 1,058</b>	\$ 1,049	\$ 1,214	\$ 1,212	\$ 1,217	\$ 1,206	\$ 1,193	\$ 1,186	\$ 1,172	(13)%

<sup>1</sup> Comparative figures have not been provided as the split between core and non-core is a result of a change in business strategy effective Q1/03

# Analysis of Change in Gross Impaired Loans & Allowance for Credit Losses



(\$MILLIONS) AS AT	LINE #	2004 Q1	2003				2002				Q1 % change vs Q1 03
		Q4	Q3	Q2	Q1		Q4	Q3	Q2	Q1	
<b>GROSS IMPAIRED LOANS</b>											
Balance at beginning of period	1	\$ 1,371	\$ 1,905	\$ 2,522	\$ 2,783	\$ 2,525	\$ 2,024	\$ 1,693	\$ 1,381	\$ 1,267	(46)%
Additions to impaired loans and acceptances	2	206	182	174	181	193	191	194	212	211	7
Personal and Commercial Banking - retail <sup>1</sup>	3	22	84	52	40	9	66	7	29	16	+100
- commercial mid-market	4	-	-	-	-	-	770	472	537	177	-
Wholesale Banking - core	5	156	262	292	122	458	-	-	-	-	(66)
Corporate - non-core <sup>2</sup>	6	\$ 384	\$ 528	\$ 518	\$ 343	\$ 660	\$ 1,027	\$ 673	\$ 778	\$ 404	(42)%
Total additions to impaired loans and acceptances	7	(384)	(555)	(291)	(313)	(199)	(205)	(136)	(263)	(127)	93
Return to performing status, repaid or sold	8	\$ -	\$ (27)	\$ 227	\$ 30	\$ 461	\$ 822	\$ 537	\$ 515	\$ 277	(100)%
Net new additions (reductions)	9	(232)	(426)	(808)	(202)	(165)	(321)	(206)	(203)	(163)	41
Write-offs	10	27	(81)	(36)	(89)	(38)	-	-	-	-	+(100)
Foreign exchange and other adjustments	11	\$ 1,166	\$ 1,371	\$ 1,905	\$ 2,522	\$ 2,783	\$ 2,525	\$ 2,024	\$ 1,693	\$ 1,381	(58)%
<b>GROSS IMPAIRED LOANS BY LOCATION<sup>3</sup></b>											
Domestic	12	\$ 467	\$ 506	\$ 562	\$ 683	\$ 680	\$ 712	\$ 711	\$ 815	\$ 675	(31)%
International - USA	13	507	678	1,042	1,340	1,520	1,612	1,193	800	653	(67)
- Offshore	14	192	187	301	499	583	201	120	78	53	(67)
Balance at end of period	15	\$ 1,166	\$ 1,371	\$ 1,905	\$ 2,522	\$ 2,783	\$ 2,525	\$ 2,024	\$ 1,693	\$ 1,381	(58)%
<b>ALLOWANCE FOR CREDIT LOSSES</b>											
<b>Specific allowance</b>											
Balance at beginning of period	16	\$ 487	\$ 709	\$ 1,310	\$ 1,271	\$ 1,074	\$ 812	\$ 596	\$ 366	\$ 179	(55)%
Write-offs <sup>4</sup>	17	(232)	(426)	(808)	(202)	(165)	(321)	(206)	(203)	(163)	41
Recoveries	18	26	29	33	31	27	28	42	32	25	(4)
Transfer from sectoral	19	64	76	95	170	236	205	-	-	-	(73)
Provision for credit losses	20	96	114	99	98	112	350	380	400	325	(14)
Foreign exchange and other adjustments	21	9	(15)	(20)	(58)	(13)	-	-	1	-	+(100)
Balance at end of period	22	\$ 450	\$ 487	\$ 709	\$ 1,310	\$ 1,271	\$ 1,074	\$ 812	\$ 596	\$ 366	(65)%
<b>Sectoral allowance</b>											
Balance at beginning of period	23	\$ 541	\$ 698	\$ 813	\$ 1,032	\$ 1,285	\$ 870	\$ -	\$ -	\$ -	(58)%
Transfer to specific	24	(64)	(76)	(95)	(170)	(236)	(205)	-	-	-	(73)
Recoveries	25	32	20	37	-	-	-	-	-	-	+100
Provision for credit losses	26	(200)	(40)	(40)	-	-	600	870	-	-	+(100)
Foreign exchange and loss on loan sales booked to sectoral	27	7	(61)	(17)	(49)	(17)	20	-	-	-	+(100)
Balance at end of period	28	\$ 316	\$ 541	\$ 698	\$ 813	\$ 1,032	\$ 1,285	\$ 870	\$ -	\$ -	(69)%
<b>General allowance</b>											
Balance at beginning of period	29	\$ 984	\$ 1,141	\$ 1,141	\$ 1,141	\$ 1,141	\$ 1,141	\$ 1,138	\$ 1,141	\$ 1,141	(14)%
Provision for credit losses	30	-	(157)	-	-	-	-	-	-	-	-
Foreign exchange and other adjustments	31	-	-	-	-	-	-	3	(3)	-	-
Balance at end of period	32	\$ 984	\$ 984	\$ 1,141	\$ 1,141	\$ 1,141	\$ 1,141	\$ 1,141	\$ 1,138	\$ 1,141	(14)%
Total allowance for credit losses at end of period	33	\$ 1,750	\$ 2,012	\$ 2,548	\$ 3,264	\$ 3,444	\$ 3,500	\$ 2,823	\$ 1,734	\$ 1,507	(49)%

<sup>1</sup> Including Small Business Banking

<sup>2</sup> Comparative figures have not been provided as the split between core and non-core is a result of a change in business strategy effective Q1/03

<sup>3</sup> Based on geographic location of unit responsible for recording revenue

<sup>4</sup> There are no write-offs relating to restructured loans in Q1/04