



A different kind of bank



**Investor Presentation**  
January 2008

## Caution regarding forward-looking statements

From time to time, the Bank makes written and oral forward-looking statements, including in this presentation, in other filings with Canadian regulators or the U.S. Securities and Exchange Commission (SEC), and in other communications. In addition, the Bank's senior management may make forward-looking statements orally to analysts, investors, representatives of the media and others. All such statements are made pursuant to the "safe harbour" provisions of the U.S. Private Securities Litigation Reform Act of 1995 and applicable Canadian securities legislation. Forward-looking statements include, among others, statements regarding the Bank's objectives and targets for 2008 and beyond, and strategies to achieve them, the outlook for the Bank's business lines, and the Bank's anticipated financial performance. The economic assumptions for 2008 for each of our business segments are set out in the 2007 Annual Report under the headings "Economic Outlook" and "Business Outlook and Focus for 2008", as updated in the subsequently filed quarterly Reports to Shareholders. Forward-looking statements are typically identified by words such as "will", "should", "believe", "expect", "anticipate", "intend", "estimate", "plan", "may" and "could". By their very nature, these statements require us to make assumptions and are subject to inherent risks and uncertainties, general and specific, which may cause actual results to differ materially from the expectations expressed in the forward-looking statements. Some of the factors - many of which are beyond our control - that could cause such differences include: credit, market (including equity and commodity), liquidity, interest rate, operational, reputational, insurance, strategic, foreign exchange, regulatory, legal and other risks discussed in the management discussion and analysis section of the Bank's 2007 Annual Report and in other regulatory filings made in Canada and with the SEC; general business and economic conditions in Canada, the U.S. and other countries in which the Bank conducts business, as well as the effect of changes in monetary policy in those jurisdictions and changes in the foreign exchange rates for the currencies of those jurisdictions; the degree of competition in the markets in which the Bank operates, both from established competitors and new entrants; the accuracy and completeness of information the Bank receives on customers and counterparties; the development and introduction of new products and services in markets; developing new distribution channels and realizing increased revenue from these channels; the Bank's ability to execute its strategies, including its integration, growth and acquisition strategies and those of its subsidiaries, particularly in the U.S.; changes in accounting policies and methods the Bank uses to report its financial condition, including uncertainties associated with critical accounting assumptions and estimates; the effect of applying future accounting changes; global capital market activity; the Bank's ability to attract and retain key executives; reliance on third parties to provide components of the Bank's business infrastructure; the failure of third parties to comply with their obligations to the Bank or its affiliates as such obligations relate to the handling of personal information; technological changes; the use of new technologies in unprecedented ways to defraud the Bank or its customers; legislative and regulatory developments; change in tax laws; unexpected judicial or regulatory proceedings; continued negative impact of the U.S. securities litigation environment; unexpected changes in consumer spending and saving habits; the adequacy of the Bank's risk management framework, including the risk that the Bank's risk management models do not take into account all relevant factors; the possible impact on the Bank's businesses of international conflicts and terrorism; acts of God, such as earthquakes; the effects of disease or illness on local, national or international economies; and the effects of disruptions to public infrastructure, such as transportation, communication, power or water supply. A substantial amount of the Bank's business involves making loans or otherwise committing resources to specific companies, industries or countries. Unforeseen events affecting such borrowers, industries or countries could have a material adverse effect on the Bank's financial results, businesses, financial condition or liquidity. The preceding list is not exhaustive of all possible factors. Other factors could also adversely affect the Bank's results. For more information, see the discussion starting on page 59 of the Bank's 2007 Annual Report. All such factors should be considered carefully when making decisions with respect to the Bank, and undue reliance should not be placed on the Bank's forward-looking statements. The Bank does not undertake to update any forward-looking statements, whether written or oral, that may be made from time to time by or on its behalf.

## Overview – Canada and Canadian banks

TD Bank Financial Group

Why TD

3

## Attractive Canadian Market

	Canada	U.S.
<b>2007 Real GDP Forecast</b>	2.6%	2.0%
<b>Real GDP/capita</b>	\$C 36K	\$US 38K
<b>Unemployment Rate (U.S. measure)</b>	5.1%	4.7%
<b>Fiscal position (% of GDP)</b>	Surplus +1.0%	Deficit -1.2%
<b>Current Account Position</b>	Surplus +1.5%	Deficit -5.5%
<b>Inflation</b>	2.4%	3.5%

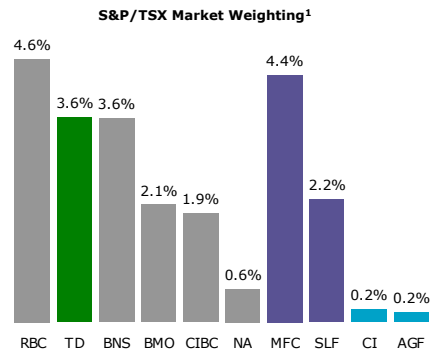
Fundamentals best of G7

Source: The Economist December 8, 2007, Bureau of Labour Statistics, Statistics Canada

4

## Dominated by 3 main types of institutions

- Banks
  - Includes credit unions
- Insurers
  - Life
  - Property and casualty
- Wealth management companies
  - Mutual fund companies
  - Independent financial planners



Concentrated, disciplined, profitable market

1. S&P/TSX Market Weighting as of December 6, 2007.

## Overview – Canada and Canadian banks

### TD Bank Financial Group

### Why TD

## Strategy

TD Bank Financial Group

- ① Build franchise businesses
- ② Focus on the customer - relentlessly
- ③ Grow without extending out the risk curve
- ④ Operate with excellence
- ⑤ Reinvest continuously

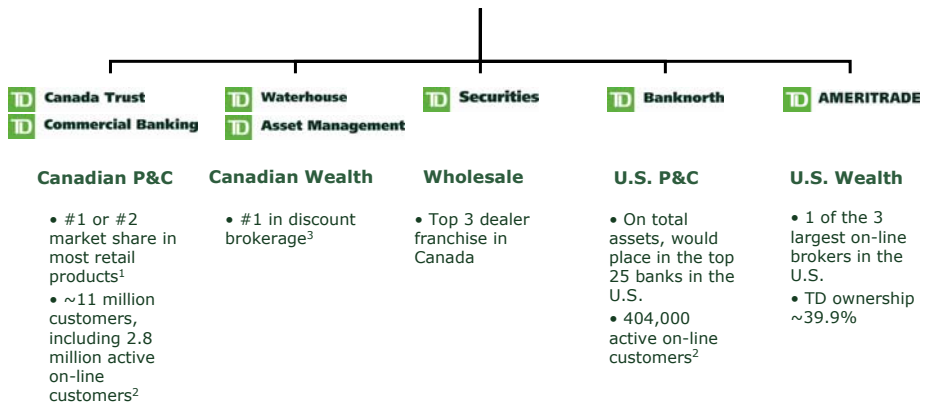
A growth company that consistently outperforms

7

## Major Business Segments

TD Bank Financial Group

### TD Bank Financial Group



1. Source: Office of the Superintendent of Financial Institutions; Starfish  
 2. On-line Statistics from Forrester On-line Financial Services Benchmark: Q2 2007  
 3. Market share is based on Investor Economics

8

## TD Bank Financial Group in perspective



	TDBFG	Canadian Peers <sup>2</sup>	North American Peers <sup>3</sup>
<b>Q4 2007 Total Assets</b>	<b>US\$444B</b>	3 <sup>rd</sup>	8 <sup>th</sup>
<b>Q4 2007 Total Deposits</b>	<b>US\$291B</b>	3 <sup>rd</sup>	8 <sup>th</sup>
<b>Oct. 31/07 Market Cap</b>	<b>US\$54B</b>	3 <sup>rd</sup>	10 <sup>th</sup>
<b>2007 Adj. Net Income</b>	<b>US\$4.4B<sup>1</sup></b>	2 <sup>nd</sup>	8 <sup>th</sup>
<b>Q4 2007 Tier 1 Capital %</b>	<b>10.3%</b>	1 <sup>st</sup>	1 <sup>st</sup>
<b>Q4 2007 avg. # of FTE</b>	<b>~51,000</b>	3 <sup>rd</sup>	9 <sup>th</sup>

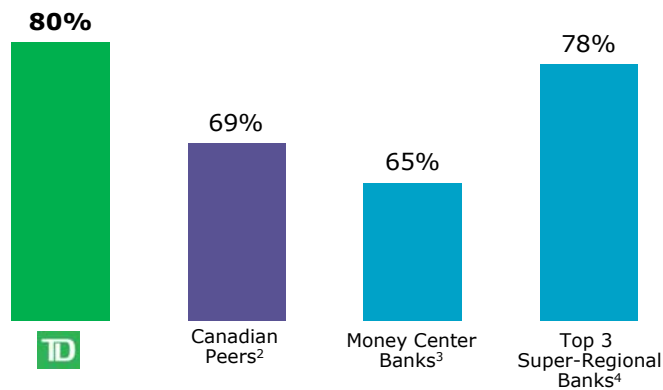
### Solid Fundamentals

1. The Bank's financial results prepared in accordance with GAAP are referred to as "reported" results. The Bank also utilizes non-GAAP financial measures referred to as "adjusted" results (i.e., reported results excluding "items of note," net of income taxes) to assess each of its businesses and measure overall Bank performance. Adjusted net income, adjusted earnings per share (EPS) and related terms used in this presentation are not defined terms under GAAP and may not be comparable to similar terms used by other issuers. See "How the Bank Reports" in the 4th Quarter 2007 Press Release and in the 2007 MD&A (id commissary) for further explanation, a list of the items of note and a reconciliation of adjusted earnings to reported base (GAAP) results. Reported net income for 2006 and 2007 was C\$4,603MM and C\$3,997MM, respectively. See also starting on page 14 of the 2007 Annual Report for an explanation of how the Bank reports and a reconciliation of the Bank's non-GAAP measures to reported base (GAAP) results for FY02-FY07 and see pages 124-125 of the 2007 Annual Report for a reconciliation for 10 years ending FY07.
2. See slide #10 for definition of Canadian Peers and adjusted Net Income for Canadian Peers.
3. North American Peers refers to Top 10 North American banks by Market Cap, Balance sheet and capital data as of Q4/07 for Canadian Peers and Q3/07 for U.S. Peers. Please also refer to slide #10 re: Adjusted Net Income for U.S. Peers.

## Premium Earnings Mix



### Retail as % of Total Adjusted Earnings<sup>1</sup>



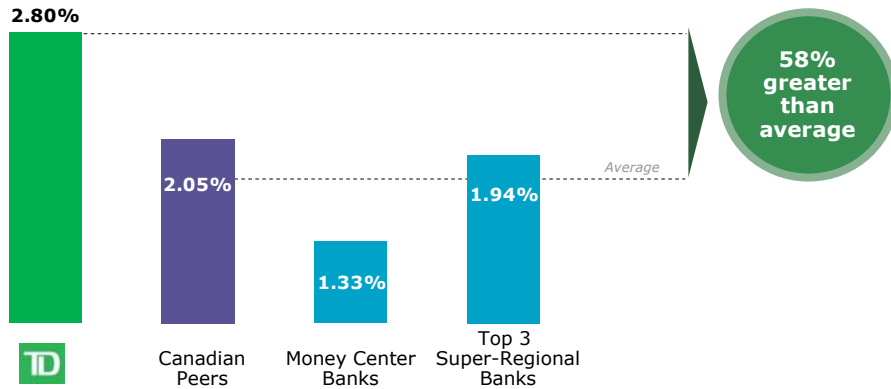
1. TD based on adjusted 2007 results as described on slide #9.
2. Canadian Peers- other big 4 banks (RY, BNS, BMO and CM) adjusted on a comparable basis to exclude identified non-underlying items other than Q4/05 and Q1/06 impact of reserves for hurricane claims. CIBC earnings in 2002 are the sum of previously reported Retail Markets and Wealth segments (figures do not include Commercial Banking).
3. Money Center Banks are C, BAC, JPM. Adjusted earnings based on SNL Financial database - Net Income before Non-recurring items, Extraordinary Items, Security gains and Amortization.
4. Super-regional Banks are WFC, WB and USB. Adjusted earnings based on SNL Financial database - Net Income before Non-recurring items, Extraordinary Items, Security gains and Amortization.

10

## Best Return for Risk Undertaken

**TD Bank Financial Group**

### Return on Risk-Weighted Assets<sup>1,2</sup>



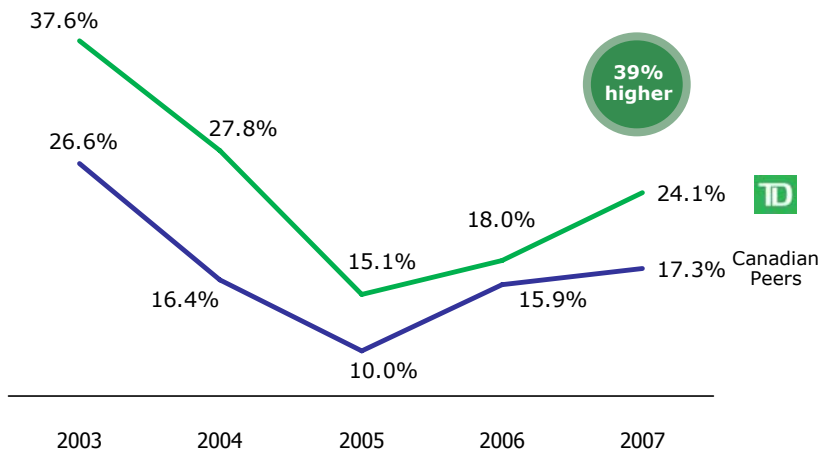
1. TD based on adjusted 2007 results as defined on slide #9. Return on Risk-Weighted Assets U.S. banks are based on annualized YTD Q3/07 results.  
 2. Canadian Peers, Money Center Banks, and Top 3 Super-Regional Banks' adjusted results and peer definition are as defined on slide #10.

11

## Sustained Total Bank Earnings<sup>1</sup> Growth

**TD Bank Financial Group**

### Year-over-year Earnings Growth

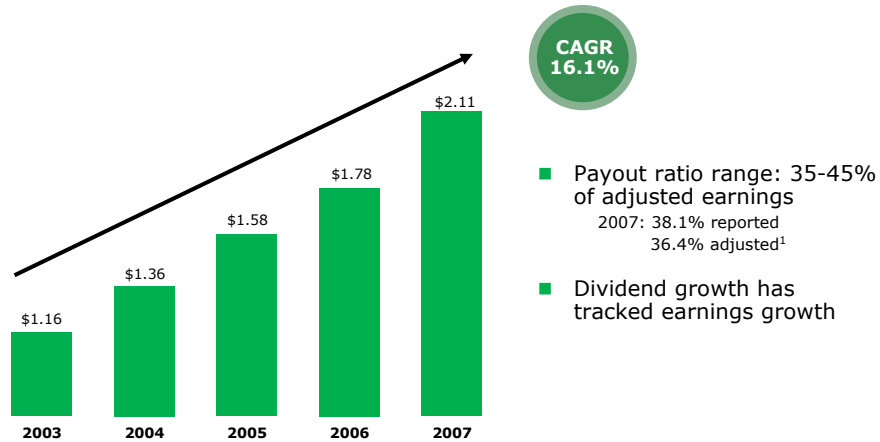


1. Based on adjusted earnings as described on slide #9 and Canadian peers as defined on slide #10.

12

## TD's Dividend Growth

TD Bank Financial Group



Indicative of growing earnings

1. Based on adjusted earnings as described on slide #9.

13

## Building On Strong Core Businesses

TD Bank Financial Group

### Canadian Personal & Commercial

■ Market share in most retail products <sup>1</sup>	# 1 or # 2
■ Overall quality of customer service <sup>2</sup>	# 1
■ Highest in customer satisfaction <sup>3</sup>	# 1
■ Best Consumer Internet bank in Canada <sup>4</sup>	# 1
■ TDCT brand – In top 10 best managed brands <sup>5</sup>	Only Canadian Bank

### Canadian Wealth Management

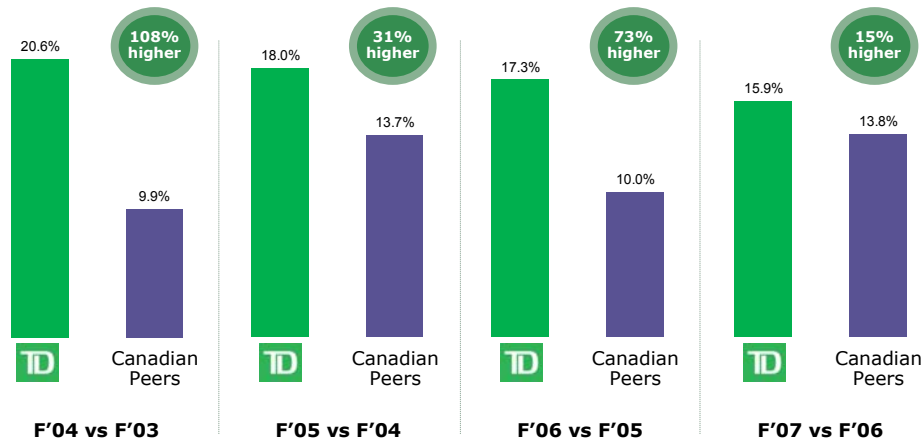
■ Discount brokerage <sup>6</sup>	# 1
■ Mutual funds <sup>7</sup>	# 2

1. Source: Office of the Superintendent of Financial Institutions (Canada); Starfish  
 2. Rated #1 among Canada's five major banks for "Overall quality of customer service" by an independent market research firm Synovate 3 years running (2005, 2006 and 2007).  
 3. Highest in customer satisfaction – J.D. Power and Associates survey in 2006 and 2007  
 4. Best Consumer Internet bank in Canada – Global Finance award 4 years running (2004, 2005, 2006 and 2007)  
 5. 2006 Strategic Council – TD Canada Trust – One of the Best Managed Canadian Brands  
 6. Market share is based on Investor Economics  
 7. Based on The Investment Funds Institute of Canada, July 2007 report – TD is #2 among banks (and #4 in the industry) in Mutual Fund Assets

14

## Sustained Canadian Retail Earnings Growth<sup>1,2</sup>

TD Bank Financial Group



1. Based on adjusted earnings as described on slide #9 and Canadian peers as defined on slide #10.  
 2. CIBC excludes estimated 2006 and 2007 financial impact from FirstCaribbean.

15

## Wholesale Banking<sup>1</sup>

TD Bank Financial Group

<b>U.S. sub-prime mortgages</b>	None
<b>U.S. sub-prime exposure via CDO's</b>	None
<b>Third party Asset-backed Commercial Paper<sup>2</sup></b>	No exposure – TDBFG, TD Asset Management Inc., TD Mutual Funds
<b>Corporate Loan Book</b>	Nominal LBO exposure No covenant "lite" exposure
<b>Hedge Funds</b>	No direct lending exposure Nominal trading exposure
<b>Prime Brokerage</b>	Collateralized based on retail (IDA) margin standards
<b>Underwriting Commitments on loans to be syndicated</b>	Marked to market
<b>TD-sponsored Structured Investment Vehicles (SIV's)</b>	None
<b>Level 3 assets and liabilities</b>	<1%

1. Position as of the Q4/07 Conference Call (November 29, 2007)  
 2. As issued by the specific trusts named in the August 16, 2007 press release by a group of financial institutions referencing a solution to the liquidity problem affecting third party structured finance asset-backed commercial paper in Canada.

16



## Why operate in the US?

TD Bank Financial Group

- ① Large and growing P&C and wealth markets
- ② Fragmented financial services industry with consolidation opportunities
- ③ Early stage adoption of universal banking model
- ④ National brand presence via TD Ameritrade
- ⑤ Opportunity for more referrals between banking and wealth platforms
- ⑥ Close proximity and similar culture to Canada

TD's competitive advantages can be exported

17

## TD Banknorth Platform

TD Bank Financial Group

- ① Focus on organic growth - build "the better bank"
- ② Grow revenue while managing our expenses
  - Enhance sale and service culture
  - Focus on overall customer experience
  - Align products and services to customers' demand
  - Leverage TD's capabilities at the segment level



18

- ① Delivers critical mass in the U.S. - North American powerhouse
- ② Impressive footprint & market share in contiguous region
- ③ Opportunity for accelerated organic growth
- ④ Complementary North American retail banking business model
- ⑤ Superior value creation opportunity
- ⑥ Integration planning is underway

Outstanding strategic and operating fit

19

- ① Best-in-class platform – positioned for organic growth:
  - Full spectrum: active to long-term investor
  - Growth through client segmentation strategy for the mass affluent investor
  - Multi-channel distribution system, including branches
  - ‘Best Web-based broker’ as honored by Barron’s<sup>1</sup>
- ② Strong national brand
- ③ Significant synergies with TD Waterhouse USA

1. Survey published in the March 5, 2007 edition of the Barron’s publication.



20

Overview – Canada and Canadian banks

TD Bank Financial Group

Why TD

- ① Grow EPS by 7-10% and invest for the future
- ② Canada – best fundamentals in G7
- ③ Organic growth – superior Canadian franchise
- ④ US growth options – TD Banknorth & Commerce, TD Ameritrade

Better, diverse sources of growth at lower risk

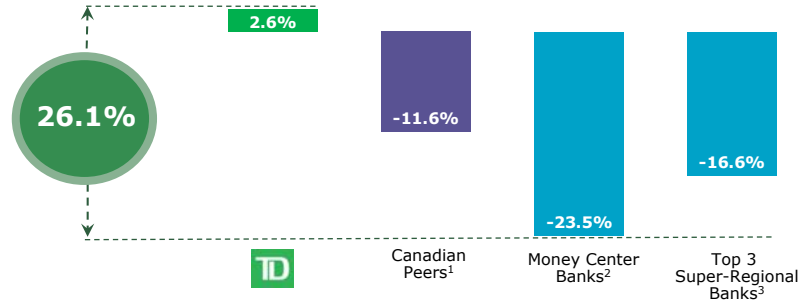
# Appendix

## TDBFG Timeline

	1980s	<ul style="list-style-type: none"> <li>- Canadian banks allowed to buy broker/dealers</li> <li>- Establishes Discount Brokerage in Canada</li> </ul>
	1990s	<ul style="list-style-type: none"> <li>- Opens Full Service Brokerage in Canada</li> <li>- Acquires Waterhouse in the U.S.</li> </ul>
	2000s	<ul style="list-style-type: none"> <li>- 2000: Acquires Canada Trust</li> <li>- 2000: Acquires Newcrest Capital</li> <li>- 2002: Creates sectoral provisions re: telecom loans</li> <li>- 2002: Begins repositioning of Wholesale Bank</li> <li>- 2003: Acquires 57 Laurentian branches</li> <li>- 2004: Buys 51% of Banknorth</li> <li>- 2005: Restructures global structured products businesses</li> <li>- 2005: Translates ownership in TD Waterhouse USA into minority ownership of TD Ameritrade</li> <li>- 2007: Privatizes TD Banknorth</li> <li>- 2007: Announces acquisition of Commerce Bancorp</li> <li>- 2007: Opens 100th branch in Quebec</li> <li>- 2007: Extends branch hours even further: currently 50% longer than the other Canadian banks</li> </ul>

## Total Shareholder Return - Dec 31/07 vs Dec 31/06

**TD Bank Financial Group**



**TD Outperformed Canadian & U.S. Banks**

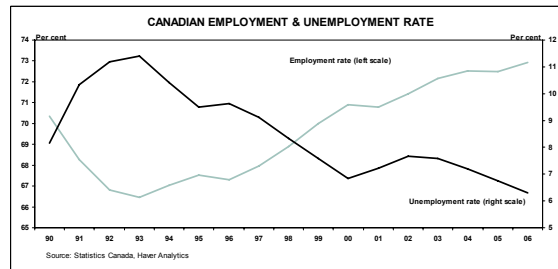
Source: Bloomberg  
 1. Canadian Peers: other big 4 banks (RY, BNS, BMO and CM)  
 2. Money Center Banks are C, BAC, JPM  
 3. Super-regional Banks are WFC, WB and USB

25

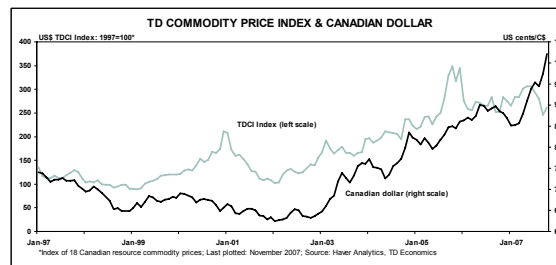
## Canada: Great Fundamentals

**TD Bank Financial Group**

**1 Record High Employment and Record Low Unemployment**

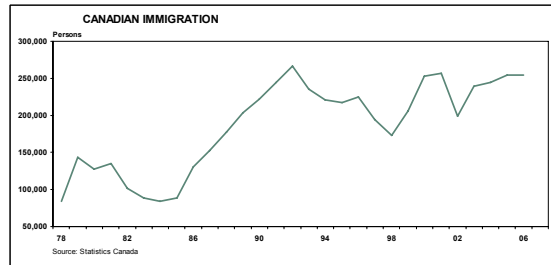


**2 Commodity Boom: Supports Economy and Canadian Dollar**



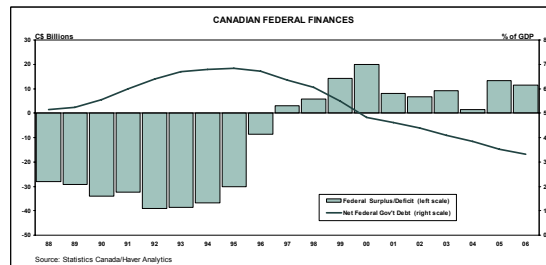
26

## 3 Canada Attractive to Immigrants

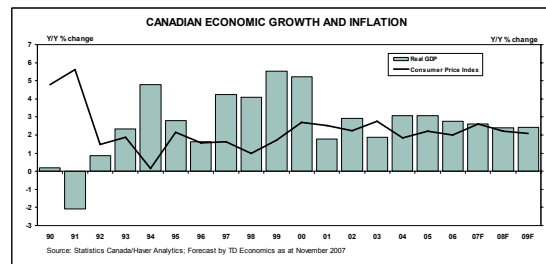


Rising tide lifts all ships

## 1 Canadian Fiscal Balances in Great Shape



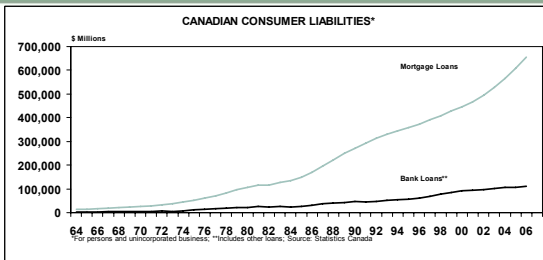
## 2 Stable Economic Growth and Inflation



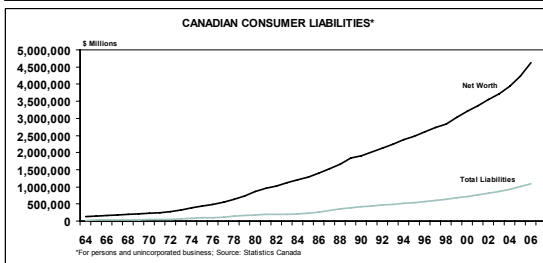
Banks benefit

# Canadian Structural Advantages (cont'd)

## ③ Strong Demand for Consumer Loans



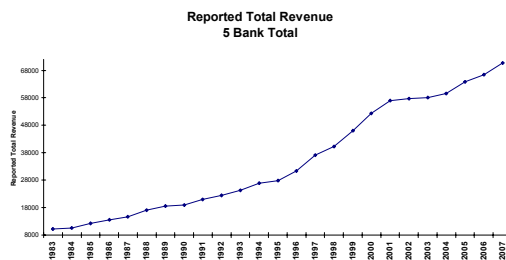
## ④ Personal Debt Has Risen, but Net Worth Has Increased Faster



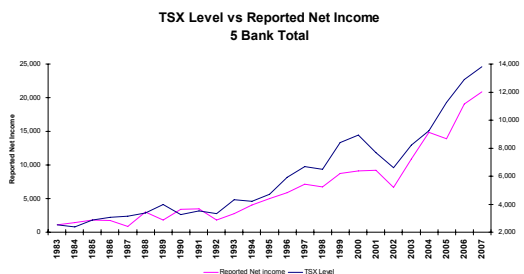
Canadians accumulating assets faster than debts

# Canadian Banks – Superior Growth

## ① Reported Total Revenue

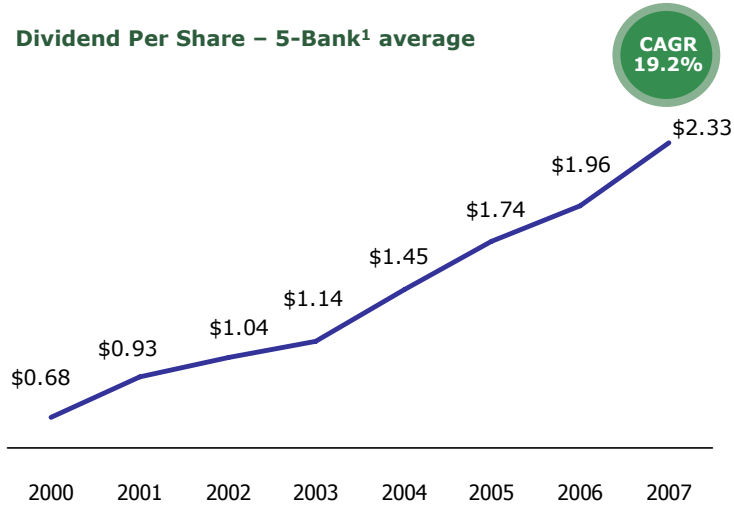


## ② TSX level vs Reported Net Income



# Strong Dividend Growth

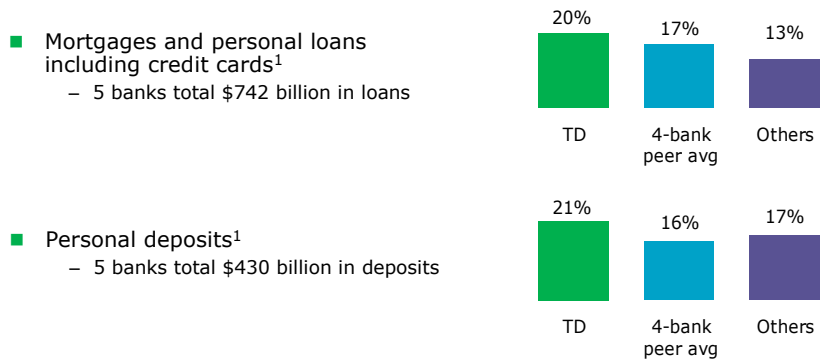
## Dividend Per Share – 5-Bank<sup>1</sup> average



1. 5-Bank includes TD, RY, BNS, BMO and CM.

# Banks dominated in certain products

Certain products and services are dominated by the 5 major banks with little opportunity for consolidation



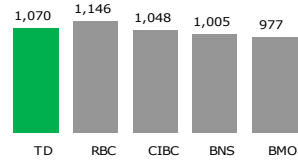
1. Monthend Volume as at September 30, 2007 based on Office of the Superintendent of Financial Institutions (Canada); Starfish



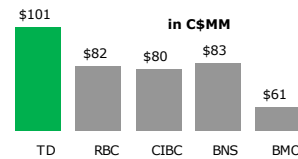
## Nationwide investment in infrastructure

Facilitated by comprehensive nationwide infrastructure of people, location and technology

- Canadian branch locations<sup>1</sup>
  - 5 banks total over 5,000 branches
  - Approximately 2,000 to 4,000 ABM's per big 5 bank



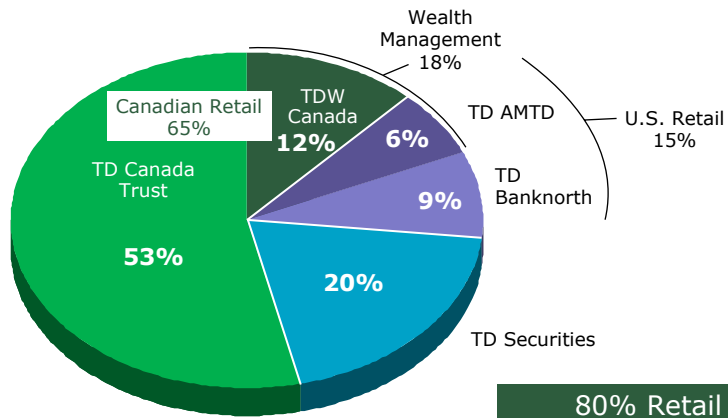
- Personal deposits per branch<sup>2</sup>
  - TD has the highest personal deposits per branch



1. Branch Count of the major Canadian Banks as of Q4 2007  
 2. Personal Deposits Monthend Volume as at September 30, 2007 based on Office of the Superintendent of Financial Institutions (Canada); Starfish

## TD At A Glance

### Adjusted Earnings Breakdown Fiscal 2007<sup>1</sup>



1. Based on adjusted earnings as described on slide #9.

## A Different Kind of Bank

① Premium earnings mix

+

② Lower risk wholesale

+

③ Strong balance sheet

=

Better growth at lower risk

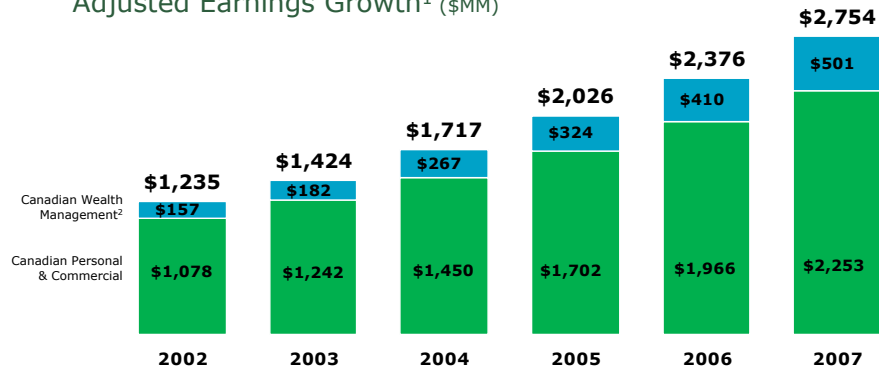


More Consistent Earnings

35

## Strong Earnings Growth in Canada

Canadian Retail Adjusted Earnings Growth<sup>1</sup> (\$MM)



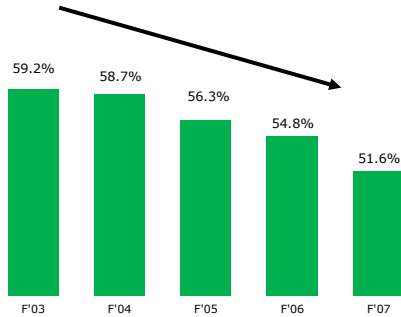
Earnings have more than doubled in 5 years

1. Based on adjusted results as described on slide #9, as applicable. "Canadian Retail" results in this presentation consist of Canadian Personal and Commercial results included in the Bank's reports to shareholders for the relevant periods and Canadian Wealth Management results, a subset of the Wealth Management results of the Bank, as explained in footnote #2.  
 2. "Canadian Wealth Management" results in this presentation consist of Wealth Management business segment results included in the Bank's reports to shareholders for the relevant periods, but excluding the Bank's equity share in TD Ameritrade.

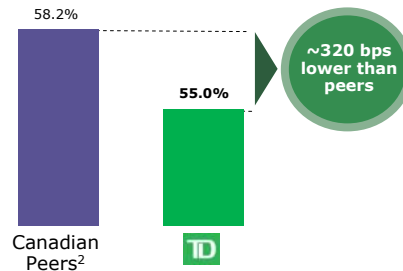
36

**Operating Excellence + Investment = Improved Efficiency**

**TD Canadian Personal & Commercial Efficiency Ratio**



**Total Canadian Retail Efficiency Ratio (Fiscal 2007)**



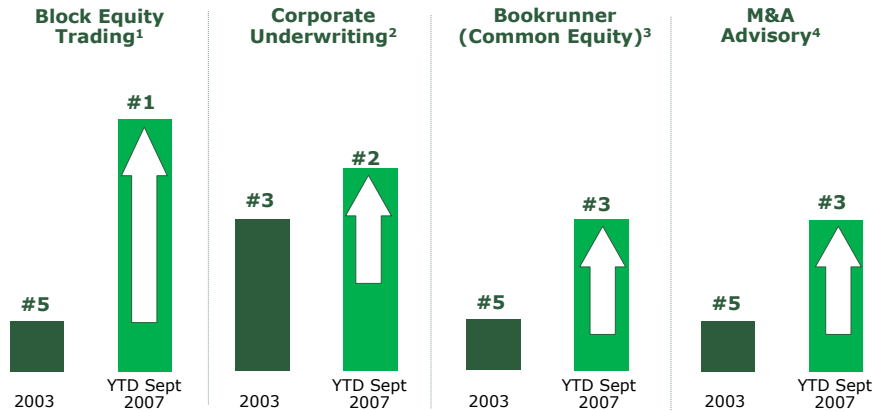
1. Based on adjusted results described on slide #9, as applicable.  
 2. Definition of Canadian peers as described on slide #10.

**TD Canada Trust**

- Experience brand: Paying serious attention to what is important to customers
- Daily feedback from customers
- Best-in-class service
- Longest hours
- Caring, performance culture
- Growing with our customers

## A top 3 dealer franchise in Canada

### TDS Market Share Rankings



1. Source: StarQuote
2. Source: Bloomberg (excl. own deals)
3. Source: Thomson Financial
4. Based on announced transactions by CDN Banks with any CDN involvement. Source: Thomson Financial

## Additional Information about the Commerce Transaction

In addition to the factors described on the earlier slide entitled "Caution Regarding Forward-Looking Statements," the following factors relating to the Commerce Bancorp, Inc. ("Commerce") transaction, among others, could also cause actual results to differ materially from those expressed in the forward-looking statements described on the earlier slide: the ability to obtain the approval of the transaction by Commerce stockholders; the ability to realize the expected synergies resulting from the transaction in the amounts or in the timeframe anticipated; the ability to integrate Commerce's businesses into those of TD Bank Financial Group in a timely and cost-efficient manner; and the ability to obtain governmental approvals of the transaction or to satisfy other conditions to the transaction on the proposed terms and timeframe.

The proposed merger transaction involving The Toronto-Dominion Bank (the "Bank") and Commerce will be submitted to Commerce's shareholders for their consideration. The Bank and Commerce have filed with the SEC a Registration Statement on Form F-4 containing a preliminary proxy statement/prospectus and each of the companies plans to file with the SEC other documents regarding the proposed transaction. **Shareholders are encouraged to read the preliminary proxy statement/prospectus regarding the proposed transaction and the definitive proxy statement/prospectus when it becomes available, as well as other documents filed with the SEC because they contain important information.** Shareholders may obtain a free copy of the preliminary proxy statement/prospectus, and will be able to obtain a free copy of the definitive proxy statement/prospectus when it becomes available, as well as other filings containing information about the Bank and Commerce, without charge, at the SEC's Internet site (<http://www.sec.gov>). Copies of the definitive proxy statement/prospectus and the filings with the SEC that will be incorporated by reference in the definitive proxy statement/prospectus can also be obtained, when available, without charge, by directing a request to TD Bank Financial Group, 66 Wellington Street West, Toronto, ON M5K 1A2, Attention: Investor Relations, (416) 308-9030, or to Commerce Bancorp, Inc., Shareholder Relations, 1701 Route 70 East, Cherry Hill, NJ 08034-5400, 1-888-751-9000.

The Bank, Commerce, their respective directors and executive officers and other persons may be deemed to be participants in the solicitation of proxies in respect of the proposed transaction. Information regarding the Bank's directors and executive officers is available in its Annual Report on Form 40-F for the year ended October 31, 2007, which will be filed with the Securities and Exchange Commission by December 3, 2007, its notice of annual meeting and proxy circular for its most recent annual meeting, which was filed with the Securities and Exchange Commission on February 23, 2007. Information regarding Commerce's directors and executive officers is available in Commerce's proxy statement for its most recent annual meeting, which was filed with the Securities and Exchange Commission on April 13, 2007. Other information regarding the participants in the proxy solicitation and a description of their direct and indirect interests, by security holdings or otherwise, will be contained in the definitive proxy statement/prospectus and other relevant materials to be filed with the SEC when they become available.

**TD Bank Financial Group**



A different kind of bank

