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Credit Quality: Collection of Recent Disclosures

April 23, 2009

# Caution regarding forward-looking statements

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From time to time, the Bank makes written and oral forward-looking statements, including in this document, in other filings with Canadian regulators or the U.S. Securities and Exchange Commission (SEC), and in other communications. In addition, the Bank's senior management may make forward-looking statements orally to analysts, investors, representatives of the media and others. All such statements are made pursuant to the "safe harbour" provisions of the U.S. Private Securities Litigation Reform Act of 1995 and applicable Canadian securities legislation. Forward-looking statements include, among others, statements regarding the Bank's objectives and targets for 2009 and beyond, and strategies to achieve them, the outlook for the Bank's business lines, and the Bank's anticipated financial performance. The forward-looking information contained in this document is presented for the purpose of assisting our shareholders and analysts in understanding our financial position as at and for the periods ended on the dates presented and our strategic priorities and objectives, and may not be appropriate for other purposes. The economic assumptions for 2009 for the Bank are set out in the Bank's 2008 Annual Report under the heading "Economic Summary and Outlook" and for each of our business segments, under the heading "Business Outlook and Focus for 2009." Forward-looking statements are typically identified by words such as "will", "should", "believe", "expect", "anticipate", "intend", "estimate", "plan", "may" and "could". By their very nature, these statements require us to make assumptions and are subject to inherent risks and uncertainties, general and specific. Especially in light of the current, unprecedented financial and economic environment, such risks and uncertainties may cause actual results to differ materially from the expectations expressed in the forward-looking statements. Some of the factors - many of which are beyond our control and the effects of which can be difficult to predict - that could cause such differences include: credit, market (including equity and commodity), liquidity, interest rate, operational, reputational, insurance, strategic, foreign exchange, regulatory, legal and other risks discussed in the Bank's 2008 Annual Report and in other regulatory filings made in Canada and with the SEC; general business and economic conditions in Canada, the U.S. and other countries in which the Bank conducts business, as well as the effect of changes in existing and the introduction of new monetary and economic policies in those jurisdictions and changes in the foreign exchange rates for the currencies of those jurisdictions; the degree of competition in the markets in which the Bank operates, both from established competitors and new entrants; defaults by other financial institutions in Canada, the U.S. and other countries; the accuracy and completeness of information the Bank receives on customers and counterparties; the development and introduction of new products and services in markets; developing new distribution channels and realizing increased revenue from these channels; the Bank's ability to execute its strategies, including its integration, growth and acquisition strategies and those of its subsidiaries, particularly in the U.S.; changes in accounting policies (including future accounting changes) and methods the Bank uses to report its financial condition, including uncertainties associated with critical accounting assumptions and estimates; changes to our credit ratings; global capital market activity; increased funding costs for credit due to market illiquidity and increased competition for funding; the Bank's ability to attract and retain key executives; reliance on third parties to provide components of the Bank's business infrastructure; the failure of third parties to comply with their obligations to the Bank or its affiliates as such obligations relate to the handling of personal information; technological changes; the use of new technologies in unprecedented ways to defraud the Bank or its customers and the organized efforts of increasingly sophisticated parties who direct their attempts to defraud the Bank or its customers through many channels; legislative and regulatory developments; change in tax laws; unexpected judicial or regulatory proceedings; continued negative impact of the U.S. securities litigation environment; unexpected changes in consumer spending and saving habits; the adequacy of the Bank's risk management framework, including the risk that the Bank's risk management models do not take into account all relevant factors; the possible impact on the Bank's businesses of international conflicts and terrorism; acts of God, such as earthquakes; the effects of disease or illness on local, national or international economies; and the effects of disruptions to public infrastructure, such as transportation, communication, power or water supply. A substantial amount of the Bank's business involves making loans or otherwise committing resources to specific companies, industries or countries. Unforeseen events affecting such borrowers, industries or countries could have a material adverse effect on the Bank's financial results, businesses, financial condition or liquidity. The preceding list is not exhaustive of all possible risk factors and other factors could also adversely affect the Bank's results. For more information, see the discussion starting on page 64 of the Bank's 2008 Annual Report. All such factors should be considered carefully when making decisions with respect to the Bank, and undue reliance should not be placed on the Bank's forward-looking statements. Any forward-looking information or statements contained in this document represent the views of management only as of the date hereof. The Bank does not undertake to update any forward-looking statements, whether written or oral, that may be made from time to time by or on its behalf, except as required under applicable securities legislation.

### Gross Lending Portfolio: Loans and Acceptances

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1. \$192B total loans managed by TDCT of which \$47B securitized and \$145B on balance sheet.

## Credit Quality: Q1 2009

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### Canadian Personal

- Increased Gross Impaired Loans and Provision for Credit Losses in the Unsecured Lending portfolio due to higher delinquencies and bankruptcies
- Strong performance to date in the Real Estate Secured Lending portfolio

#### Canadian Commercial

- Portfolio quality remains strong
- Some weaknesses are beginning to develop as economic conditions worsen

#### Wholesale

- Over 70% of commitments are Investment Grade
- Well positioned to weather economic downturn

#### US P&C

- Commercial Real Estate continues to be the highest concern
- HELOC performance remains acceptable with approximately 40% first lien
- Further deterioration is likely but we expect to continue to outperform peers
- Reserves have increased through this period of difficult economic conditions

Continue to monitor and manage

## Gross Impaired Loans ("GIL") by Segment

### GIL: \$MM and Ratios<sup>1</sup>



#### Notes

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Within Canadian P&C, \$53MM of the increase was in Real Estate Secured products, of which ¾ is insured resulting in nominal risk of loss

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- Approximately 75% of Canadian P&C Gross Impaired is insured
- 38% (\$98MM) of US P&C increase due to change in FX rates, remainder largely driven by Real Estate
- In Wholesale, 46% of total is in Corporate Loan portfolio, remainder is Merchant Banking



1. GIL Ratio - Gross Impaired Loans/Spot Gross Loans & Acceptances by segment

2. Canadian Peers – BMO, BNS, CIBC, RBC

3. U.S. Peers – BAC, C, JPM, PNC, USB, WFC (Non-performing loans/Total gross loans, as per SNL)

## Provision for Credit Losses ("PCL") Bank Financial Group Bank Financial Group



#### **Notes**

- Excludes \$80MM increase in General Allowances
- Canadian P&C impacted by higher personal bankruptcies, lower recoveries
- U.S. P&C impacted by weakening economic conditions and move to build reserves
- Wholesale PCL primarily driven by one provision in Corporate Loan portfolio and one in the Merchant Bank portfolio



1. PCL Ratio – Provisions for Credit Loss/Spot Gross Loans & Acceptances on a quarterly annualized basis by segment

2. Q1/09 PCL excludes general allowance of \$80MM

3. Canadian Peers – BMO, BNS, CIBC, RBC

4. U.S. Peers – BAC, C, JPM, PNC, USB, WFC

5. PCL excludes provisions / (recovery) in Corporate segment: Q1/08 \$1MM, Q2/08 (\$15MM), Q3/08 (\$12MM), Q4/08 (\$9MM), Q1/09 \$66MM

### U.S. Personal and Commercial Banking: Current Estimated LTV<sup>1</sup>

Current Estimated LTV	Residential Mort.	1 <sup>st</sup> Lien HELOCs	2 <sup>nd</sup> Lien HELOCs
>80%	17%	12%	33%
61-80%	32%	23%	37%
<=60%	51%	65%	30%
Current FICO Score >700	65%	79%	76%

Structured as reducing term loans:

- Approximately 45% of the total HELOC book
- Approximately 43% of the 2nd lien HELOC book

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### U.S. Personal and Commercial Banking: Disciplined Credit Culture

	NPLs / Loans (%)	NCOs / Avg Loans (%)
TD	1.10	0.61
Peer Avg	1.14	0.87
Peer Avg	3.02	3.90
Peer Avg	2.99	4.08
Peer Avg	1.09	1.40
	Peer Avg Peer Avg Peer Avg	D1.10Peer Avg1.14Peer Avg3.02Peer Avg2.99

Well-positioned to continue to be a positive outlier

1. As of Q1/09 for TD. For U.S.: data based on SNL Financial as at Q4/08. North East peers include PBCT, PNC, FULT, WBS, VLY, MTB. South East peers include CNB, STI, RF, FHN, BBT. Mid West peers include CMA, FITB, ASBC, HBAN, MI. Western peers include CFR, USB, ZION, WFC, WABC.

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