



TD Bank Group (TD)

Supplemental Financial Information: Q1/2011 Guide to Reader

Page 1 - Highlights

Page 1 line 21 – Why are the average number of diluted common shares outstanding up vs. last year?

The number of average diluted shares for Q1 was up approximately 19.5 million or 2% from the same quarter last year. This increase was caused by the share issuances in June of last year, along with the normal additions from DRIP and stock options.

Page 2 – Shareholder Value

Page 2 line 15 – What caused the year-over-year increase in Book Value per Common Share?

The Book Value per Common Share (\$) increased by \$1.37 compared to last year due to the increase in retained earnings and increase in common shares outstanding due to the acquisitions made in the U.S. last year.

Page 5 - Canadian Personal and Commercial Banking

Page 5 lines 3, 5 - What was the year-over-year operating leverage in Q1/11?

Operating leverage was 3%: revenue increased 5% year-over-year, while expenses increased 2%.

Canadian Personal and Commercial Banking revenue is derived from personal banking, business banking, and insurance. Revenue for the quarter was \$2,664 million, an increase of \$125 million, or 5% (7% excluding segment transfers), compared with the first quarter last year, primarily due to strong volume growth in personal and business deposits, real estate secured lending, indirect lending, and insurance.

Non-interest expenses for the quarter were \$1,212 million, an increase of \$18 million, or 2%, compared with the first quarter last year, primarily due to higher employee compensation and project-related costs.

Page 6 – Wealth Management

Page 6 line 8 – Why was the contribution from TD Ameritrade up from last year?

The Bank's reported investment in TD Ameritrade generated net income for the quarter of \$48 million, an increase of \$5 million, or 12%, compared with the first quarter last year. The increase was due to higher earnings at TD Ameritrade, attributable to continued strong asset gathering. For its first quarter ended December 31, 2010, TD Ameritrade reported net income of US\$145 million, an increase of US\$9 million, or 7%, compared with the first quarter last year. For more information on TD Ameritrade's results, go to www.amtd.com/investors.

Page 6 line 16/17 – Why did the assets under administration and assets under management increase compared to last year?

Assets under administration of \$242 billion as at January 31, 2011, increased by \$42 billion, or 21%, from January 31, 2010. Assets under management of \$186 billion as at January 31, 2011 increased by \$14 billion, or 8%, from January 31, 2010. This increase was driven by market appreciation and net new client assets.

Page 7 – U.S. Personal & Commercial Banking

Page 7 line 12 – What were the main reasons for the significant increase in Net Income (Loss) compared to the same quarter last year?

U.S. Personal and Commercial Banking net income, in Canadian dollar terms, for the quarter was \$320 million, an increase of \$139 million, or 77%, on a reported basis, and \$333 million, an increase of \$106 million, or 47%, on an adjusted basis, compared with the first quarter last year. In U.S. dollar terms, the net income for the quarter was \$319 million, an increase of \$147 million, or 85%, on a reported basis, and \$332 million, an increase of \$116 million, or 54%, on an adjusted basis, compared with the first quarter last year. Earnings this quarter also included the impact of a favourable tax item of \$24 million. In this quarter, there were offsetting increases in net interest income and PCL recognized for the debt securities classified as loans, resulting in a minimal net impact on earnings.

Compared to same period last year, the strengthening of the Canadian dollar against the U.S. dollar decreased the reported and adjusted net income by \$14 million and \$15 million, respectively, for the current quarter.

Page 9 – Wholesale Banking Segment

Page 9 line 21 – What were the main reasons for the significant decrease in Net Income (Loss) compared to the same quarter last year?

Wholesale Banking net income for the quarter was \$237 million, a decrease of \$135 million, or 36%, compared with the record first quarter last year. The decrease reflects the unusually favourable environment in the same quarter last year. Normalized market conditions in the current quarter led to lower fixed income and credit trading, and reduced corporate lending activity. These declines were partially offset by investment portfolio gains.

Page 10 – Corporate Segment

Page 10 line 14 – What are the main reasons for the increase in Net Income – Adjusted - from \$(163) million in Q4/10 to \$(68) million this quarter?

Corporate segment's reported net loss for the quarter was \$102 million, compared with a reported net loss of \$290 million in the prior quarter. Adjusted net loss for the quarter was \$68 million, compared with an adjusted net loss of \$163 million. The lower adjusted net loss was primarily attributable to a decrease in net corporate expenses, segment transfers, higher earnings on unallocated capital, and the Symcor write-down reported last quarter. These favourable variances were partially offset by lower gains from securitizations.