## ID

## SUPPLEMENTAL FINANCIAL INFORMATION

For the 3rd Quarter Ended July 31, 2011
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## For the $3^{\text {rd }}$ Quarter Ended July 31, 2011

The supplemental information contained in this package is designed to improve the readers' understanding of the financial performance of TD Bank Group (TD or the Bank). This information should be used in conjunction with the Bank's Q3 2011 Report to Shareholders and Investor Presentation, as well as the Bank's 2010 Annual Report. For financial and banking terms, and acronyms used in this package, see the "Glossary" and "Acronyms" sections of this document.

## How the Bank Reports

The Bank prepares its consolidated financial statements in accordance with Canadian generally accepted accounting principles (GAAP) and refers to results prepared in accordance with GAAP as the "reported" results. The Bank also utilizes non-GAAP financial measures to arrive at "adjusted" results to assess each of its businesses and to measure overall Bank performance. To arrive at adjusted results, the Bank removes "items of note", net of income taxes, from reported results. These items of note relate to items which management does not believe are indicative of underlying business performance. The items of note are listed on page 3 of this package. The Bank believes that adjusted results provide the reader with a better understanding of how management views the Bank's performance
As explained, adjusted results are different from reported results determined in accordance with GAAP. Adjusted results, items of note, and related terms are non-GAAP financial measures as these are not defined terms under GAAP and, therefore, may not be comparable to similar terms used by other issuers. A reconciliation between the Bank's reported and adjusted results is provided in the "How the Bank Reports" sections of the Bank's Q3 2011 Report to Shareholders

## Segmented Information

For management reporting purposes, the Bank's operations and activities are organized around four key businesses operating in a number of locations in key financial centres around the globe: Canadian Personal and Commercial Banking (CAD P\&C), including TD Canada Trust, TD Insurance, and TD Auto Finance Canada; Wealth Management, including TD Waterhouse and an investment in TD Ameritrade Holding Corporation (TD Ameritrade); U.S. Personal and Commercial Banking (U.S. P\&C) including TD Bank, America's Most Convenient Bank and TD Auto Finance U.S.; and Wholesale Banking, including TD Securities. Integration charges related to the acquisition of Chrysler Financial and the Bank's other activities are grouped into the Corporate segment. Effective Q1 2011, operating results and associated loans for the U.S. credit cards business were transferred from CAD P\&C to U.S. P\&C for segment reporting purposes. In addition, the Bank has implemented a change in its allocation methodologies whereby certain items previously reported in the Corporate segment are now being allocated to other segments. These changes have no impact on the Bank's Interim Consolidated Financial Statements. Prior period results have not been reclassified.
Effective July 4, 2011, executive responsibilities for the TD Insurance business were moved from Group Head, Canadian Banking and Auto Finance, TD to the Group Head, Wealth Management, Insurance and Corporate Shared Services, TD. The Bank is currently finalizing its future reporting format and will update these results for segment reporting purposes effective the first quarter of fiscal 2012. These changes will be applied retroactively to 2011.

The Bank measures and evaluates the performance of the segments based on our management structure and is not necessarily comparable with other financial services companies. Results of each business segment reflect revenue, expenses, and assets generated by the businesses in that segment. Due to the complexity of the Bank, its management reporting model uses various estimates, assumptions, allocations, and risk-based methodologies for funds transfer pricing, inter-segment revenue, income tax rates, capital, indirect expenses, and cost transfers to measure business segment results. Transfer pricing of funds is generally applied at market rates. Inter-segment revenue is negotiated between each business segment and approximates the value provided by the distributing segment. Income tax provision or recovery is generally applied to each segment based on the statutory tax rate and may be adjusted for items and activities unique to each segment.
The Bank measures and evaluates the performance of each segment based on adjusted results, economic profit, and return on invested capital. Economic profit is adjusted net income, less a charge for average invested capital. Each segment's invested capital represents the capital required for economic risks, including credit, market, and operational risks, plus the purchased amounts of goodwill and intangible assets, net of impairment write downs. Return on invested capital is adjusted net income, divided by average invested capital. Economic profit and return on invested capital are not defined terms under GAAP and, therefore, may not be comparable to similar terms used by other issuers. A reconciliation between the Bank's economic profit, return on invested capital, and adjusted net income available to common shareholders is provided in the "Economic Profit and Return on Invested Capital" sections of the Bank's Q3 2011 Report to Shareholders.

Amortization of intangible expenses is included in the Corporate segment. Accordingly, net income for the operating business segments is presented before amortization of intangibles, as well as any other items of note not attributed to the operating segments. Net interest income within Wholesale Banking is calculated on a taxable equivalent basis (TEB), which means that the value of the nontaxable or tax-exempt income, including dividends, is adjusted to its equivalent before-tax value. Using TEB allows the Bank to measure income from all securities and loans consistently and makes for a more meaningful comparison of net interest income with similar institutions. The TEB increase to net interest income and provision for income taxes reflected in Wholesale Banking results is reversed in the Corporate segment.
As noted in Notes 5 and 33 to the Bank's 2010 Consolidated Financial Statements, the Bank securitizes retail loans and receivables held by CAD P\&C in transactions that are accounted for as sales. For the purpose of segment reporting, CAD P\&C accounts for the transactions as though they are financing arrangements. Accordingly, the interest income earned on the assets sold net of the funding costs incurred by the purchaser trusts is recorded in net interest income and impairment related to these assets is charged to provision for (reversal of) credit losses. This accounting is reversed in the Corporate segment and the gain recognized on sale, which is in compliance with GAAP, together with income earned on the retained interests net of credit losses incurred, are included in non-interest income.

## For the 3rd Quarter Ended July 31, 2011

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## FOR THE PERIOD ENDED

## Income Statement (\$ millions)

Net interest income
Non-interest in
Provision for credit losses Loans
Debt securities classified as loans
Total provision for credit losses
Non-interest expenses
Net income before provision for income taxes
Provision for (recovery of) income taxes
Income before non-controlling interests in subsidiaries and equity in net income of an associated company
Non-controlling interests in subsidiaries, net of income taxe
Equity in net income of an associated company
net of income taxes
Adjustment for items of note, net of income taxes
Net income - adjusted
Preferred dividends
Net income available to common shareholders - adjusted

| $\underset{\#}{\text { LINE }}$ | 2011 |  |  |  |  | 2010 |  |  |  |  |  |  |  | 2009 |  |  |  | Year to Date |  |  |  |  | Full Year |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | \$ 3,303 | \$ | 3,079 | \$ | 3,165 | \$ | 2,983 | \$ | 2,921 | \$ | 2,790 | \$ | 2,849 | \$ | 2,825 | \$ | 2,833 | \$ | 9,547 | \$ | 8,560 | \$ | 11,543 |  | 11,326 |
| 2 | 2,044 |  | 2,043 |  | 2,295 |  | 2,034 |  | 1,823 |  | 1,977 |  | 2,188 |  | 1,893 |  | 1,834 |  | 6,382 |  | 5,988 |  | 8,022 |  | 6,534 |
| 3 | 5,347 |  | 5,122 |  | 5,460 |  | 5,017 |  | 4,744 |  | 4,767 |  | 5,037 |  | 4,718 |  | 4,667 |  | 15,929 |  | 14,548 |  | 19,565 |  | 17,860 |
| 4 | 371 |  | 340 |  | 348 |  | 390 |  | 340 |  | 357 |  | 507 |  | 480 |  | 557 |  | 1,059 |  | 1,204 |  | 1,594 |  | 2,230 |
| 5 | 3 |  | 3 |  | 66 |  | 14 |  | (1) |  | 8 |  | 10 |  | 41 |  | - |  | 72 |  | 17 |  | 31 |  | 250 |
| 6 | 374 |  | 343 |  | 414 |  | 404 |  | 339 |  | 365 |  | 517 |  | 521 |  | 557 |  | 1,131 |  | 1,221 |  | 1,625 |  | 2,480 |
| 7 | 3,207 |  | 3,201 |  | 3,193 |  | 3,263 |  | 2,966 |  | 2,953 |  | 2,981 |  | 3,095 |  | 3,045 |  | 9,601 |  | 8,900 |  | 12,163 |  | 12,211 |
| 8 | 1,766 |  | 1,578 |  | 1,853 |  | 1,350 |  | 1,439 |  | 1,449 |  | 1,539 |  | 1,102 |  | 1,065 |  | 5,197 |  | 4,427 |  | 5,777 |  | 3,169 |
| 9 | 348 |  | 287 |  | 343 |  | 374 |  | 310 |  | 308 |  | 270 |  | 132 |  | 209 |  | 978 |  | 888 |  | 1,262 |  | 241 |
| 10 | 1,418 |  | 1,291 |  | 1,510 |  | 976 |  | 1,129 |  | 1,141 |  | 1,269 |  | 970 |  | 856 |  | 4,219 |  | 3,539 |  | 4,515 |  | 2,928 |
| 11 | 27 |  | 25 |  | 26 |  | 27 |  | 26 |  | 26 |  | 27 |  | 27 |  | 28 |  | 78 |  | 79 |  | 106 |  | 111 |
| 12 | 59 |  | 66 |  | 57 |  | 45 |  | 74 |  | 61 |  | 55 |  | 67 |  | 84 |  | 182 |  | 190 |  | 235 |  | 303 |
| 13 | 1,450 |  | 1,332 |  | 1,541 |  | 994 |  | 1,177 |  | 1,176 |  | 1,297 |  | 1,010 |  | 912 |  | 4,323 |  | 3,650 |  | 4,644 |  | 3,120 |
| 14 | 128 |  | 119 |  | 47 |  | 266 |  | 127 |  | 58 |  | 133 |  | 297 |  | 391 |  | 294 |  | 318 |  | 584 |  | 1,596 |
| 15 | 1,578 |  | 1,451 |  | 1,588 |  | 1,260 |  | 1,304 |  | 1,234 |  | 1,430 |  | 1,307 |  | 1,303 |  | 4,617 |  | 3,968 |  | 5,228 |  | 4,716 |
| 16 | 43 |  | 40 |  | 49 |  | 48 |  | 49 |  | 48 |  | 49 |  | 48 |  | 49 |  | 132 |  | 146 |  | 194 |  | 167 |
| 17 | \$ 1,535 | \$ | 1,411 | \$ | 1,539 | \$ | 1,212 | \$ | 1,255 | \$ | 1,186 | \$ | 1,381 | \$ | 1,259 | \$ | 1,254 | \$ | 4,485 | \$ | 3,822 | \$ | 5,034 | \$ | 4,549 |

Earnings per Common Share (\$) and Average Number of Shares (millions) ${ }^{2}$
Reported
Adjusted
Diluted earnings
Reported
Adjusted
Average number of common shares outstanding
Basic

Basic
Diluted


| $\$$ | 4.75 | $\$$ | 4.05 |
| :---: | :---: | :---: | :---: |
|  | $\mathbf{5 . 0 8}$ |  | 4.42 |
|  | 4.72 |  | 4.03 |
|  | $\mathbf{5 . 0 5}$ |  | 4.40 |
|  | $\mathbf{8 8 3 . 0}$ |  | 864.4 |
| $\mathbf{8 8 7 . 7}$ |  | 869.6 |  |


| $\$$ | 5.13 | $\$$ | 3.49 |
| :---: | :---: | :---: | :---: |
|  | 5.81 |  | 5.37 |
|  | 5.10 |  | 3.47 |
|  | 5.77 |  | 5.35 |
|  |  |  |  |
|  | 867.1 |  | 847.1 |
| 872.1 |  | 850.1 |  |

Balance Sheet (\$ billions)
Total assets
Capital and Risk Metrics (\$ billions, except as noted)
Risk-weighted assets
Tier 1 capital
Tier 1 capital ratio
After-tax impact of $1 \%$ increase in interest rates on:
Common shareholders' equity (\$ millions)
Annual net income (\$ millions)
Net impaired loans (\$ millions)
Personal, business, and government
Other loans
Debt securities classified as loans FDIC covered loans
Total net impaired loans
Net impaired loans as a $\%$ of net loans
Personal, business, and government
Other loans
ther loans
Debt secu
lassified as loans
Total
Provision for credit losses as a \% of net average loans
Rating of senior debt:
Moody's
Standard and Poor's

## (\$ millions, except as noted)

FOR THE PERIOD ENDED

## Business Performance

Net income available to common shareholders - reporte conomic profit
Average common equity
Average invested capital
Adjusted return on common equity
Return on invested capital
Return on risk-weighted assets
Efficiency ratio - reported
Effective tax rat
Reported
Adjusted (TEB)
Average number of full-time equivalent staff

## Common Share Performance

Closing market price (\$)
Book value per common share (\$)
Closing market price to book value
Price-earnings ratio
Adjusted
Total market return on common shareholders' investment
Number of common shares outstanding (millions)
Total market capitalization (\$ billions)

## Dividend Performance

Dividend per common share
Dividend yield
Common dividend payout ratio
Adjusted
$\underset{\#}{\text { LINE }}$ $\square$
$\qquad$ 2011 $\square$ Q1 Q4 Q3

$\square$

2009

Q3 ${ }^{1}$ | Year to Date |  |
| :---: | :---: |
| 2011 | 2010 | $\qquad$


$\left.\begin{array}{|rrr|}\hline \$ 4, \mathbf{1 9 1} & \$ & 3,504 \\ \mathbf{1 , 5 5 1} & & 771 \\ \mathbf{3 8 , 3 1 0} & & 35,898 \\ \mathbf{4 3 , 5 9 2} & & 40,791 \\ \hline \mathbf{1 4 . 6} & \% & 13.1\end{array}\right)$

| $\$ 4,450$ | $\$$ | 2,953 |
| ---: | ---: | ---: |
| 876 | 561 |  |
| 36,639 |  | 35,341 |
| 41,582 | 39,882 |  |
| 12.1 | $\%$ | 8.4 |
| 13.7 |  | 12.9 |
| 12.1 |  | 11.4 |
| 2.63 |  | 2.27 |
| 62.2 |  | 68.4 |
|  |  |  |
| 21.8 |  | 7.6 |
| 26.4 |  | 23.8 |
| 2.35 | 2.54 |  |
| 68,725 | 65,930 |  |


| 14 | \$ | 76.49 |  | 81.92 | \$ | 74.96 | \$ | 73.45 | \$ | 73.16 | \$ | 75.50 | \$ | 63.00 | \$ | 61.68 |  | \$ | 63.11 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 15 |  | 44.87 |  | 42.81 |  | 43.23 |  | 44.29 |  | 43.41 |  | 40.35 |  | 41.86 |  | 41.13 |  |  | 40.54 |  |
| 16 |  | 1.70 |  | 1.91 |  | 1.73 |  | 1.66 |  | 1.69 |  | 1.87 |  | 1.51 |  | 1.50 |  |  | 1.56 |  |
| 17 |  | 13.2 |  | 14.9 |  | 14.0 |  | 14.4 |  | 14.2 |  | 15.5 |  | 15.1 |  | 17.8 |  |  | 17.7 |  |
| 18 |  | 11.9 |  | 13.3 |  | 12.7 |  | 12.7 |  | 12.5 |  | 12.8 |  | 11.1 |  | 11.6 |  |  | 13.5 |  |
| 19 |  | 8.1 |  | 12.2 | \% | 23.0 |  | 23.4 | \% | 20.2 | \% | 66.4 | \% | 65.1 |  | 13.6 | \% |  | 6.4 | \% |
| 20 |  | 888.8 |  | 886.1 |  | 882.1 |  | 878.5 |  | 874.1 |  | 868.2 |  | 862.0 |  | 858.8 |  |  | 854.1 |  |
| 21 | \$ | 68.0 |  | 72.6 | \$ | 66.1 | \$ | 64.5 | \$ | 63.9 | \$ | 65.6 | \$ | 54.3 | \$ | 53.0 |  | \$ | 53.9 |  |


| $\$$ | 76.49 | $\$$ | 73.16 |  |
| ---: | ---: | ---: | ---: | ---: |
|  | 44.87 |  | 43.41 |  |
|  | $\mathbf{1 . 7 0}$ |  | 1.69 |  |
|  |  |  |  |  |
|  | 13.2 |  | 14.2 |  |
|  | $\mathbf{1 1 . 9}$ |  | 12.5 |  |
|  | 8.1 | $\%$ | 20.2 | $\%$ |
|  | 888.8 |  | 874.1 |  |
| $\$$ | 68.0 | $\$$ | 63.9 |  |


| $\$$ | 73.45 | $\$$ | 61.68 |
| ---: | ---: | ---: | ---: |
|  | 44.29 |  | 41.13 |
|  | 1.66 |  | 1.50 |
|  |  |  |  |
|  | 14.4 |  | 17.8 |
|  | 12.7 |  | 11.6 |
|  | 23.4 | $\%$ | 13.6 |
|  | 878.5 |  | 858.8 |
|  | 64.5 | $\$$ | 53.0 |



| $\$$ | $\mathbf{1 . 9 3}$ | $\$$ | 1.83 |  |
| ---: | ---: | ---: | ---: | ---: |
|  | 3.2 | $\%$ | 3.5 | $\%$ |
|  |  |  |  |  |
|  | 30.7 |  | 45.2 |  |
|  | 38.0 |  | 41.4 |  |



${ }^{2}$ The rate charged for invested capital is $9.0 \%$ in 2011, and $10.0 \%$ in 2010 and 2009.

## FOR THE PERIOD ENDED

## Items of Note Affecting Net Income (\$ millions)

Amortization of intangibles (Footnote 2)
Fair value of derivatives hedging the reclassified available-for-sale debt securities portfolio (Footnote 3)
Integration and restructuring charges related to U.S. Personal and Commercial Banking acquisitions (Footnote 4)
Fair value of credit default swaps hedging the corporate loan book, net of provision for credit losses (Footnote 5)
Recovery of income taxes due to changes in statutory income tax rates (Footnote 6)
f insurance claims (Footnote 7)
General allowance in Canadian Personal and Commercial Banking and Wholesale Banking (Footnote 8)
Settlement of TD Banknorth shareholder litigation (Footnote 9)
FDIC special assessment charge (Footnote 10)
Agreement with Canada Revenue Agency (Footnote 11)
Integration charges related to Chrysler Financial acquisition (Footnote 12) Total

Items of Note Affecting Earnings per Share (\$) (Footnote 13) Amortization of intangibles (Footnote 2)
Fair value of derivatives hedging the reclassified available-for-sale debt securities portfolio (Footnote 3)
Integration and restructuring charges related to U.S. Personal and Commercial Banking acquisitions (Footnote 4)
Fair value of credit default swaps hedging the corporate loan book, net of provision for credit losses (Footnote 5)
Recovery of income taxes due to changes in statutory income tax rates (Footnote 6)
Release of insurance claims (Footnote 7)
General allowance in Canadian Personal and Commercial Banking and Wholesale Banking (Footnote 8)
Settlement of TD Banknorth shareholder litigation (Footnote 9)
FDIC special assessment charge (Footnote 10)
Agreement with Canada Revenue Agency (Footnote 11)
Integration charges related to Chrysler Financial acquisition (Footnote 12) Total
${ }^{1}$ For detailed footnotes to the items of note, see page 47.
LINE
$\#$ $\square$ Q3 2011 $\square$
$\square$ Q4 Q3 ${ }^{20}$ $\qquad$
$\qquad$ Q1 Q4 $\qquad$ , Year
2011
2010 Full Year 2009

| \$ | \$ 102 | \$ | 108 | \$ | 112 | \$ | 115 | \$ | 117 | \$ | 123 | \$ | 112 | \$ | 116 | \$ | 122 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (3) |  | (6) |  | (81) |  | 8 |  | 14 |  | (23) |  | (4) |  | 73 |  | 43 |
|  | 28 |  | 16 |  | 13 |  | 18 |  | 5 |  | - |  | 46 |  | 89 |  | 70 |
|  | (5) |  | (2) |  | 3 |  | 4 |  | (9) |  | 2 |  | 7 |  | 19 |  | 75 |
|  | - |  | - |  | - |  | - |  | - |  | - |  | (11) |  | - |  | - |
|  | - |  | - |  | - |  | - |  | - |  | - |  | (17) |  | - |  | - |
|  | - |  | - |  | - |  | - |  | - |  | (44) |  | - |  | - |  | 46 |
|  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |
|  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | 35 |
|  | - |  | - |  | - |  | 121 |  | - |  | - |  | - |  | - |  | - |
|  | 6 |  | 3 |  | - |  | - |  | - |  | - |  | - |  | - |  | - |
| \$ | \$ 128 | \$ | 119 | \$ | 47 | \$ | 266 | \$ | 127 | \$ | 58 | \$ | 133 | \$ | 297 | \$ | 391 |


| $\$$ | 322 | $\$$ | 352 |
| :---: | :---: | :---: | :---: |
|  | $(90)$ |  | $(13)$ |
|  | 57 |  | 51 |
|  | $(4)$ |  | - |
|  | - |  | $(11)$ |
|  | - | $(17)$ |  |
|  | - |  | $(44)$ |
|  | - |  | - |
|  | - |  | - |
|  | 9 |  | - |
| $\$$ | 294 | $\$$ | 318 |


| $\$$ | 467 | $\$$ | 492 |
| :---: | :---: | :---: | :---: |
|  | $(5)$ |  | 450 |
|  | 69 |  | 276 |
|  | 4 |  | 126 |
|  | $(11)$ |  | - |
|  | $(17)$ |  | - |
|  | $(44)$ |  | 178 |
|  | - | 39 |  |
|  | - | 35 |  |
|  | 121 |  | - |
| $\$$ | 584 | $\$$ | 1,596 |



| $\$$ | 0.36 | $\$$ | 0.40 |
| :---: | :---: | :---: | :---: |
|  | $(0.10)$ |  | $(0.01)$ |
|  | $\mathbf{0 . 0 6}$ |  | 0.06 |
|  | - |  | - |
|  | - | $(0.01)$ |  |
|  | - | $(0.02)$ |  |
|  | - | $(0.05)$ |  |
|  | - | - |  |
|  | - |  | - |
|  | $\mathbf{0 . 0 1}$ |  | - |
| $\$$ | $\mathbf{0 . 3 3}$ | $\$$ | 0.37 |


| $\$$ | 0.54 | $\$$ | 0.58 |
| :---: | :---: | :---: | :---: |
|  | $(0.01)$ |  | 0.53 |
|  | 0.08 |  | 0.32 |
|  | - |  | 0.15 |
|  | $(0.01)$ |  | - |
|  | $(0.02)$ |  | - |
|  | $(0.05)$ |  | 0.21 |
|  | - | 0.05 |  |
|  | -14 | 0.04 |  |
|  | - |  | - |
| $\$$ | 0.67 | $\$$ | 1.88 |

(\$ millions, except as noted)
FOR THE PERIOD ENDED

Net Income - Adjusted
Canadian Personal and Commercial Banking
Wealth Management
U.S. Personal and Commercial Banking

Total retail
Wholesale Banking
Corporate
Total Bank
Return on Invested Capita
Canadian Personal and Commercial Banking
Wealth Management
U.S. Personal and Commercial Banking

Wholesale Banking
Total Bank
Percentage of Net Income Mix ${ }^{2}$
Total retail
Wholesale Banking
Total Bank
Geographic Contribution to Total Revenue ${ }^{3}$
Canada
United States
International

${ }^{1}$ Certain comparative amounts are presented after adjustments resulting from adoption of the 2009 financial instruments amendments, as described in Note 1 to the Bank's 2009 audited Consolidated Financial Statements. For further details, see page 48 ${ }^{2}$ Percentages exclude Corporate segment results.
2 Percentages exclude Corporate segment results.
${ }_{3}$ TEB amounts are not included.
$\underset{\#}{\text { LINE }}$ $\qquad$ 2011
Q2
Q1 $\square$ 4 Q
Q3 ${ }^{2010}$
O2 $\square$
2009 Q3 $^{1}$

| Year to Date |  |
| :---: | :---: |
| 2011 | 2010 |

$\square$

| 1 | \$ | 954 | \$ | 847 | \$ | 905 | \$ | 773 | \$ | 841 | \$ | 761 | \$ | 720 | \$ | 622 | \$ | 677 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2 |  | 195 |  | 207 |  | 181 |  | 151 |  | 179 |  | 167 |  | 144 |  | 156 |  | 163 |
| 3 |  | 345 |  | 319 |  | 333 |  | 283 |  | 287 |  | 245 |  | 227 |  | 211 |  | 242 |
| 4 |  | 1,494 |  | 1,373 |  | 1,419 |  | 1,207 |  | 1,307 |  | 1,173 |  | 1,091 |  | 989 |  | 1,082 |
| 5 |  | 108 |  | 180 |  | 237 |  | 216 |  | 179 |  | 220 |  | 372 |  | 372 |  | 327 |
| 6 |  | (24) |  | (102) |  | (68) |  | (163) |  | (182) |  | (159) |  | (33) |  | (54) |  | (106) |
| 7 | \$ | 1,578 | \$ | 1,451 | \$ | 1,588 | \$ | 1,260 | \$ | 1,304 | \$ | 1,234 | \$ | 1,430 | \$ | 1,307 | \$ | 1,303 |


| $\$$ | $\mathbf{2 , 7 0 6}$ | $\$$ | 2,322 |
| ---: | ---: | ---: | ---: |
|  | 583 |  | 490 |
|  | 997 |  | 759 |
|  | $\mathbf{4 , 2 8 6}$ |  | 3,571 |
|  | $\mathbf{5 2 5}$ |  | 771 |
|  | $\mathbf{( 1 9 4 )}$ |  | $(374)$ |
| $\mathbf{4 , 6 1 7}$ | $\$$ | 3,968 |  |


| $\$$ | 3,095 | $\$$ | 2,472 |
| :---: | ---: | ---: | ---: |
|  | 641 |  | 597 |
|  | 1,042 |  | 909 |
|  | 4,778 |  | 3,978 |
|  | 987 |  | 1,137 |
|  | $(537)$ |  | $(399)$ |
| $\$$ | 5,228 | $\$$ | 4,716 |


| 8 | 40.7 \% | 37.5 | \% | 39.1 | \% | 32.9 | \% | 35.5 | \% | 33.7 | \% | 31.3 | \% | 27.1 | \% | 30.5 | 39.1 | \% | 33.5 | 33.4 | \% | 28.1 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 9 | 18.8 | 20.1 |  | 16.3 |  | 13.5 |  | 16.2 |  | 15.5 |  | 12.7 |  | 13.6 |  | 13.7 | 18.4 |  | 14.8 | 14.5 |  | 12.8 |  |
| 10 | 8.0 | 7.4 |  | 7.4 |  | 6.3 |  | 6.4 |  | 5.6 |  | 5.0 |  | 4.5 |  | 5.0 | 7.6 |  | 5.7 | 5.8 |  | 4.5 |  |
| 11 | 12.8 | 22.7 |  | 29.4 |  | 25.6 |  | 22.7 |  | 29.0 |  | 45.2 |  | 46.0 |  | 40.2 | 21.5 |  | 32.5 | 30.7 |  | 30.0 |  |
| 12 | 13.8 \% | 13.4 | \% | 14.1 |  | 11.0 | \% | 12.0 | \% | 12.0 | \% | 13.6 | \% | 12.6 | \% | 12.4 | 13.8 | \% | 12.5 | 12.1 | \% | 11.4 |  |




## RESULTS OF OPERATIONS

## (\$ millions, except as noted)

FOR THE PERIOD ENDED

Net interest income
Non-interest incom
Totarrenue
Provision for credit losse
Non-interest expenses
Income taxes
Net income - reported
Adjustments for items of note, net of income taxes
Net income - adjusted
Average invested capital (\$ biliions)
Economic profit (loss)
Return on invested capita
Key Performance Indicators (\$ billions, except as noted) Risk-weighted assets
Average loans - personal
Residential mortgages
Consumer instalment and other persona
HELOC
Credit card
Total average loans - personal
Average loans and acceptances - business
Average securitized loans
Average deposits
Personal
Margin on average earning assets including
securitized assets
Efficiency ratio
Number of Canadian retail branches at period end
Average number of full-time equivalent staff



| Full Year |  |
| :---: | :---: |
| 2010 | 2009 |

Averger
${ }^{1}$ Effective Q1 2011, Canadian P\&C excludes the operating results and associated loans for the U.S. credit cards business which was transferred to U.S. P\&C for segment reporting purposes. Prior periods have not been reclassified.
The rates charged for invested capital are $8.0 \%$ in 2011, and $9.0 \%$ in 2010 and 2009
${ }^{3}$ Includes loans classified as trading as the Bank intends to sell the loans immediately or in the near term, and loans designated as trading under the fair value option for which no allowance is recorded.

## RESULTS OF OPERATIONS

## (\$ millions, except as noted) FOR THE PERIOD ENDED

Net interest income
Brokerage commissions and non-interest income
Total revenue
Non-interest expenses
Net income before income taxes
Income taxes
Global Wealth net income
Equity in net income of an associated company
net of income taxes ${ }^{2}$
Total Wealth Management net income - reported Adjustments for items of note, net of income taxes Total Wealth Management net income - adjusted

## Total Wealth Management ${ }^{1}$

Average invested capital (\$ billions)
Economic profit (loss) ${ }^{3}$
Return on invested capital

| $\underset{\#}{\operatorname{LINE}}$ | 2011 |  |  |  |  |  | 2010 |  |  |  |  |  |  |  | 2009 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q3 |  | Q2 |  |  | Q1 | Q4 |  | Q3 |  | Q2 |  | Q1 |  | Q4 |  | Q3 |  |
| 1 | \$ | 108 | \$ | 105 | \$ | 104 | \$ | 97 | \$ | 93 | \$ | 80 | \$ | 66 | \$ | 67 | \$ | 65 |
| 2 |  | 581 |  | 601 |  | 583 |  | 542 |  | 523 |  | 532 |  | 524 |  | 520 |  | 497 |
| 3 |  | 689 |  | 706 |  | 687 |  | 639 |  | 616 |  | 612 |  | 590 |  | 587 |  | 562 |
| 4 |  | 485 |  | 496 |  | 501 |  | 468 |  | 447 |  | 452 |  | 446 |  | 444 |  | 424 |
| 5 |  | 204 |  | 210 |  | 186 |  | 171 |  | 169 |  | 160 |  | 144 |  | 143 |  | 138 |
| 6 |  | 57 |  | 60 |  | 53 |  | 53 |  | 52 |  | 49 |  | 43 |  | 46 |  | 43 |
| 7 |  | 147 |  | 150 |  | 133 |  | 118 |  | 117 |  | 111 |  | 101 |  | 97 |  | 95 |
| 8 |  | 48 |  | 57 |  | 48 |  | 33 |  | 62 |  | 56 |  | 43 |  | 59 |  | 68 |
| 9 |  | 195 |  | 207 |  | 181 |  | 151 |  | 179 |  | 167 |  | 144 |  | 156 |  | 163 |
| 10 |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |
| 11 | \$ | 195 | \$ | 207 | \$ | 181 | \$ | 151 | \$ | 179 | \$ | 167 | \$ | 144 | \$ | 156 | \$ | 163 |


| Year to Date |  |  |
| :---: | :---: | :---: | :---: |
| 2011 | 2010 |  |
|  | Full Year |  |
| 2010 | 2009 |  |

Global Wealth Key Performance Indicators (\$ billions, except as noted) ${ }^{1}$
Risk-weighted assets
Assets under administration ${ }^{4}$
Assets under management
Afficiency ratio
Average number of full-time equivalent staff

${ }^{1}$ Global Wealth excludes results for the TD Ameritrade business. Total Wealth Management segment includes TD Ameritrade results.
${ }_{3}^{2}$ The equity in net income of an associated company includes net impact of internal management adjustments which are reclassified to other reporting lines in the Corporate segment.
 $11.0 \%$ in 2011, and $12.0 \%$ in 2010 and 2009.
${ }^{4}$ Effective Q4 2010, includes assets under administration and assets under management of The South Financial Group, Inc., acquired by the Bank.

## RESULTS OF OPERATIONS

## (\$ millions, except as noted)

Net interest income
Non-interest incom
Provision for credit losse
Loans
Debt securities classified as loans
Total provision for credit losses
Non-interest expenses
Net income before income taxes
Income taxes
Net income - reported
Adjustments for items of note, net of income taxes ${ }^{3}$
Net income - adjusted
Average invested capital (\$ billions)
Economic profit (loss) ${ }^{4}$
Return on invested capital
Key Performance Indicators (\$ billions, except as noted)
Risk-weighted assets
Average loans - personal
Consumer instalment
Consumer instalment and other personal HELOC
Other
Total average loans - personal
Average loans and acceptances - business
Average debt securities classified as loans ${ }^{2}$
Average deposits
Personal
Business
TD Ameritrade insured deposit accounts
Margin on average earning assets (TEB) ${ }^{5}$ Efficiency ratio - reported
Non-interest expenses - adjusted (\$ millions)
Number of U S , retail store
res as at period end ${ }^{6}$
1 -time equivalent staff
${ }^{1}$ Effective Q1 2011, U.S. P\&C includes the operating results and associated loans for the U.S. credit cards business which was transferred from Canadian P\&C for segment reporting purposes. Prior periods have not been reclassified.

${ }^{3}$ Items of note relate to integration and restructuring charges recorded in connection with U.S. P\&C acquisitions. See footnote 4 on page 47.
${ }^{4}$ The rates charged for invested capital are $9.0 \%$ in 2011, and $9.5 \%$ in 2010 and 2009 .
${ }_{6}^{5}$ For calculating margin on average earning assets, TEB is included. The impact of TEB is not material. However, no TEB is included in the separate disclosure for total revenue and income taxes,
${ }^{6}$ Includes full service retail banking stores.

RESULTS OF OPERATIONS
(US\$ millions, except as noted)
FOR THE PERIOD ENDED

Net interest income
Non-interest income
Total revenue
Provision for credit losses Loans
Debt securities classified as loans
Total provision for credit losses
Non-interest expenses
Net income before income taxes
Income taxes
Net income - reported
Adjustments for items of note, net of income taxes ${ }^{3}$
Net income - adjusted
Average invested capital (US\$ billions)
Economic profit (loss) ${ }^{4}$
Key Performance Indicators (US\$ billions, except as noted)
Risk-weighted assets
Average loans - personal
Residential mortgages
Consumer instalment and other personal HELOC
Other

Total average loans - personal
Average loans and acceptances - business
Average debt securities classified as loans
Average deposit
Personal
Business
TD Ameritrade insured deposit accounts
Non-interest expenses - adjusted (US $\$$ millions)

| $\underset{\#}{\mathrm{LINE}}$ | 2011 |  |  |  |  |  | 2010 |  |  |  |  |  |  |  | 2009 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Q3 |  | Q2 |  | Q1 ${ }^{1}$ |  | Q4 |  | Q3 |  | Q2 |  | Q1 |  | Q4 |  | Q3 ${ }^{2}$ |
| 1 | \$ | 1,099 | \$ | 1,077 | \$ | 1,073 | \$ | 933 | \$ | 874 | \$ | 856 | \$ | 788 | \$ | 781 | \$ | 771 |
| 2 |  | 424 |  | 335 |  | 314 |  | 250 |  | 302 |  | 289 |  | 299 |  | 255 |  | 232 |
| 3 |  | 1,523 |  | 1,412 |  | 1,387 |  | 1,183 |  | 1,176 |  | 1,145 |  | 1,087 |  | 1,036 |  | 1,003 |
| 4 |  | 171 |  | 173 |  | 136 |  | 129 |  | 127 |  | 154 |  | 182 |  | 162 |  | 163 |
| 5 |  | 3 |  | 3 |  | 66 |  | 13 |  | (1) |  | 8 |  | 9 |  | 39 |  | - |
| 6 |  | 174 |  | 176 |  | 202 |  | 142 |  | 126 |  | 162 |  | 191 |  | 201 |  | 163 |
| 7 |  | 918 |  | 843 |  | 805 |  | 741 |  | 696 |  | 659 |  | 709 |  | 751 |  | 691 |
| 8 |  | 431 |  | 393 |  | 380 |  | 300 |  | 354 |  | 324 |  | 187 |  | 84 |  | 149 |
| 9 |  | 103 |  | 78 |  | 61 |  | 43 |  | 83 |  | 83 |  | 15 |  | (29) |  | (2) |
| 10 |  | 328 |  | 315 |  | 319 |  | 257 |  | 271 |  | 241 |  | 172 |  | 113 |  | 151 |
| 11 |  | 29 |  | 16 |  | 13 |  | 18 |  | 5 |  | - |  | 44 |  | 83 |  | 62 |
| 12 | \$ | 357 | \$ | 331 | \$ | 332 | \$ | 275 | \$ | 276 | \$ | 241 | \$ | 216 | \$ | 196 | \$ | 213 |
| $\begin{aligned} & 13 \\ & 14 \end{aligned}$ | \$ | $\begin{gathered} 17.9 \\ (49) \\ \hline \end{gathered}$ | \$ | $\begin{gathered} 17.9 \\ (62) \\ \hline \end{gathered}$ | \$ | $\begin{gathered} 17.6 \\ (68) \end{gathered}$ | \$ | $\begin{gathered} 17.2 \\ (137) \\ \hline \end{gathered}$ | \$ | $\begin{aligned} & 17.1 \\ & (134) \\ & \hline \end{aligned}$ | \$ | $\begin{aligned} & 17.3 \\ & (159) \end{aligned}$ | \$ | $\begin{aligned} & 17.2 \\ & (195) \\ & \hline \end{aligned}$ | \$ | $\begin{aligned} & 17.1 \\ & (215) \\ & \hline \end{aligned}$ | \$ | $\begin{aligned} & 17.1 \\ & (196) \end{aligned}$ |

$\square$
$\underset{2011}{ } \quad$ Year to Date
Full Yea
2010

Effective Q1 2011, U.S. P\&C includes the operating results and associated loans for the U.S. credit cards business which was transferred from Canadian P\&C for segment reporting purposes. Prior periods have not been reclassified
Effective Q1 2011, U.S. P\&C includes the operating results and associated loans for the U.S. credit cards business which was transferred from Canadian P\&C for segment reporting purposes. Prior periods have not been reclassified.
Certain comparative amounts are presented after adjustments resulting from adoption of the 2009 financial instruments amendments, as described in Note 1 to the Bank's 2009 audited Consolidated Financial Statements. For further details, see page 48 .
Certain comparative amounts are presented after adjustments resulting from adoption of the 2009 financial instruments amendments, as de
Items of note relate to integration and restructuring charges recorded in connection with U.S. P\&C acquisitions. See footnote 4 on page 47 .
The rates charged for invested capital are $9.0 \%$ in 2011, and $9.5 \%$ in 2010 and 2009.

## RESULTS OF OPERATIONS

## (\$ millions, except as noted)

FOR THE PERIOD ENDED

Net interest income (TEB)
Non-interest incom
Provision for credit losses
Non-interest expenses
Net income before income taxes
Income taxes (TEB)
Net income (loss) - reported
Adjustments for items of note, net of income taxes ${ }^{2}$
Net income (loss) - adjusted
Average invested capital (\$ bilions)
Economic profit (loss)
Return on invested capita
Key Performance Indicators (\$ billions, except as noted)
Risk-weighted assets
Gross drawn
Average number of full-time equivalent staft
Trading-Related Income (Loss) (TEB) ${ }^{5}$
Interest rate and credit
Foreign exchange
Equity and other
Total trading-related income (loss)


|  | \$ | 32 | \$ | 31 |  | \$ 31 | \$ | 32 | \$ | 32 | \$ | \$ 32 | \$ | 34 | \$ | 34 | \$ | 36 | \$ | 32 | \$ | 32 | \$ | 32 |  | \$ | 34 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 8 |  | 7 |  | 8 |  | 8 |  | 8 |  | 9 |  | 10 |  | 11 |  | 13 |  |  |  | 8 |  | 8 |  |  | 11 |
|  |  | 72.7 \% |  | 1.0 | \% | 53.8 |  | 47.9 | \% | 56.1 | \% | 52.5 | \% | 41.2 |  | 39.2 | \% | 37.2 \% |  | 1 | \% | 48.7 \% |  | 48.5 | \% |  | 4.0 \% |
| 17 |  | 3,612 |  | 3,438 |  | 3,388 |  | 3,373 |  | 3,291 |  | 3,110 |  | 3,091 |  | 3,057 |  | 3,035 |  | 3,480 |  | 3,165 |  | 3,217 |  |  | 3,036 |



PCL includes the cost of credit protection incurred in hedging the lending portfolio.
Consists of item of note related to resolution of outstanding tax matters with the Canada Revenue Agency. See footnote 11 on page 47.
The rates charged for invested capital are $12.0 \%$ in 2011, and $13.0 \%$ in 2010 and 2009.
${ }_{5}^{4}$ Includes gross loans and bankers' acceptances, excluding letters of credit and before any cash collateral, CDS, reserves, etc., for the corporate lending business
5 Includes trading-related income reported in net interest income and non-interest income.

## RESULTS OF OPERATIONS

(\$ millions)
FOR THE PERIOD ENDED

Net interest income ${ }_{2}{ }_{2}$
Total revenue
Provision for credit losses
General allowance increase (release) in Canadian Personal and
Commercial Banking and Wholesale Banking (Footnote 8)
Other provision for credit losses
Total provision for credit losses
Non-interest expenses
Net income before income taxes
Income taxes ${ }^{1}$
Non-controlling interests in subsidiaries, net of income taxes
Equity in net income of an associated company, net of income taxes Net income (loss) - reported
Adjustments for items of note, net of income taxes ${ }^{3}$
Net income (loss) - adjusted
Decomposition of Adjustments for Items of Note, Net of Income Taxes ${ }^{3}$ Amortization of intangibles (Footnote 2)
Fair value of derivatives hedging the reclassified available-for-sale
debt securities portfolio (Footnote 3)
Fair value of credit default swaps hedging the corporate loan book,
net of provision for credit losses (Footnote 5)
Recovery of income taxes due to changes in statutory income
ax rates (Footnote 6)
General allowance in Canadian Personal and Commercial Banking
and Wholesale Banking (Footnote 8)
Settlement of TD Banknorth shareholder litigation (Footnote 9)
FDIC special assessment charge (Footnote 10)
Integration charges related to Chrysler Financial
acquisition (Footnote 12)
Total adjustments for items of note
Decomposition of Items included in Net Income (Loss) - Adjusted Net securitization
Net corporate expenses
Other
Net income (loss) - adjusted
1
2
3
4
5
6
7
8
9
10
1
12

| 1 | \$ | (151) | \$ | (223) | \$ | (213) | \$ | (346) | \$ | (330) | \$ | (342) | \$ | (303) | \$ | (329) | \$ | (282) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2 |  | 111 |  | 108 |  | 204 |  | 160 |  | 13 |  | 98 |  | 154 |  | 27 |  | (72) |
| 3 |  | (40) |  | (115) |  | (9) |  | (186) |  | (317) |  | (244) |  | (149) |  | (302) |  | (354) |
| 4 |  | - |  | - |  | - |  | - |  | - |  | (60) |  | - |  | - |  | 65 |
| 5 |  | (4) |  | (26) |  | (7) |  | (4) |  | (12) |  | (9) |  | (7) |  | (15) |  | (13) |
| 6 |  | (4) |  | (26) |  | (7) |  | (4) |  | (12) |  | (69) |  | (7) |  | (15) |  | 52 |
| 7 |  | 244 |  | 299 |  | 280 |  | 377 |  | 250 |  | 265 |  | 219 |  | 272 |  | 342 |
| 8 |  | (280) |  | (388) |  | (282) |  | (559) |  | (555) |  | (440) |  | (361) |  | (559) |  | (748) |
| 9 |  | (172) |  | (199) |  | (197) |  | (284) |  | (265) |  | (244) |  | (256) |  | (316) |  | (333) |
| 10 |  | 27 |  | 25 |  | 26 |  | 27 |  | 26 |  | 26 |  | 27 |  | 27 |  | 28 |
| 11 |  | 11 |  | , |  | 9 |  | 12 |  | 12 |  | 5 |  | 12 |  | 8 |  | 16 |
| 12 |  | (124) |  | (205) |  | (102) |  | (290) |  | (304) |  | (217) |  | (120) |  | (262) |  | (427) |
| 13 |  | 100 |  | 103 |  | 34 |  | 127 |  | 122 |  | 58 |  | 87 |  | 208 |  | 321 |
| 14 | \$ | (24) | \$ | (102) | \$ | (68) | \$ | (163) | \$ | (182) | \$ | (159) | \$ | (33) | \$ | (54) | \$ | (106) |

 2011



| $\$$ | $\mathbf{( 5 8 )}$ | $\$$ | $(20)$ |
| :--- | ---: | :--- | ---: |
|  | $(318)$ |  | $(240)$ |
|  | $\mathbf{1 8 2}$ |  | $(114)$ |
| $\$$ | $(194)$ | $\$$ | $(374)$ |

$\left.\begin{array}{|lrrr|}\hline \$ & (22) & \$ & (10) \\ & (401) \\ & & & (3114) \\ (74)\end{array}\right]$

[^0](\$ millions, except as noted)
FOR THE PERIOD ENDED
Interest Income
Loans
Securities
Deposits with banks
Total interest income

## Interest Expense

Deposits
Subordinated notes and debentures
Preferred shares and capital trust securities
Other
Total interest expense
Net Interest Income (NII)
TEB adjustment
Net Interest Income (TEB)
Average total assets (\$ billions)
Average earning assets (\$ billions)
Net interest margin as a \% of average earning assets
Impact on Net Interest Income due to Impaired Loans Net interest income recognized on impaired debt securities classified as loans
Net interest income foregone on impaired loans Recoverie
Total

| $\underset{\#}{\mathrm{LINE}}$ | 2011 |  |  |  |  |  | 2010 |  |  |  |  |  |  |  | 2009 |  |  |  | Year to Date |  |  |  | ${ }_{2010}^{\text {Full Year }} 2009$ |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q3 ${ }^{\text {Q }}$ 2 ${ }^{\text {a }}$ |  |  |  |  |  | Q4 |  |  | Q3 |  | Q2 | Q1 |  | Q4 |  | Q3 ${ }^{1}$ |  | 2011 |  | 2010 |  |  |  |  |  |
| 1 | \$ | 3,560 | \$ | 3,367 | \$ | 3,467 | \$ | 3,293 | \$ | 3,240 | \$ | 3,149 | \$ | 3,257 | \$ | 3,264 | \$ | 3,338 | \$ | 10,394 | \$ | 9,646 | \$ | 12,939 | \$ | 13,691 |
| 2 |  | 1,056 |  | 987 |  | 1,055 |  | 1,029 |  | 970 |  | 865 |  | 916 |  | 924 |  | 1,089 |  | 3,098 |  | 2,751 |  | 3,780 |  | 4,754 |
| 3 |  | 85 |  | 90 |  | 102 |  | 171 |  | 166 |  | 177 |  | 154 |  | 84 |  | 85 |  | 277 |  | 497 |  | 668 |  | 442 |
| 4 |  | 4,701 |  | 4,444 |  | 4,624 |  | 4,493 |  | 4,376 |  | 4,191 |  | 4,327 |  | 4,272 |  | 4,512 |  | 13,769 |  | 12,894 |  | 17,387 |  | 18,887 |
| 5 |  | 1,053 |  | 1,054 |  | 1,100 |  | 1,203 |  | 1,113 |  | 1,093 |  | 1,169 |  | 1,126 |  | 1,221 |  | 3,207 |  | 3,375 |  | 4,578 |  | 5,818 |
| 6 |  | 162 |  | 164 |  | 173 |  | 166 |  | 167 |  | 167 |  | 167 |  | 168 |  | 168 |  | 499 |  | 501 |  | 667 |  | 671 |
| 7 |  | 6 |  | 6 |  | 7 |  | 7 |  | 7 |  | 6 |  | 17 |  | 24 |  | 23 |  | 19 |  | 30 |  | 37 |  | 94 |
| 8 |  | 177 |  | 141 |  | 179 |  | 134 |  | 168 |  | 135 |  | 125 |  | 129 |  | 267 |  | 497 |  | 428 |  | 562 |  | 978 |
| 9 |  | 1,398 |  | 1,365 |  | 1,459 |  | 1,510 |  | 1,455 |  | 1,401 |  | 1,478 |  | 1,447 |  | 1,679 |  | 4,222 |  | 4,334 |  | 5,844 |  | 7,561 |
| 10 |  | 3,303 |  | 3,079 |  | 3,165 |  | 2,983 |  | 2,921 |  | 2,790 |  | 2,849 |  | 2,825 |  | 2,833 |  | 9,547 |  | 8,560 |  | 11,543 |  | 11,326 |
| 11 |  | 67 |  | 63 |  | 87 |  | 117 |  | 92 |  | 110 |  | 96 |  | 120 |  | 62 |  | 217 |  | 298 |  | 415 |  | 470 |
| 12 | \$ | 3,370 | \$ | 3,142 | \$ | 3,252 | \$ | 3,100 | \$ | 3,013 | \$ | 2,900 | \$ | 2,945 | \$ | 2,945 | \$ | 2,895 | \$ | 9,764 | \$ | 8,858 | \$ | 11,958 | \$ | 11,796 |
| 13 | \$ | 648 | \$ | 627 | \$ | 618 | \$ | 618 | \$ | 604 | \$ | 576 | \$ | 571 | \$ | 557 | \$ |  | \$ | 631 | \$ | 584 | \$ | 592 | \$ | 581 |
| 14 |  | 547 |  | 530 |  | 521 |  | 512 |  | 502 |  | 478 |  | 470 |  | 451 |  | 438 |  | 533 |  | 483 |  | 490 |  | 446 |
| 15 | 2.39 \% |  |  | 2.38 | \% | 2.41 | \% | 2.31 | \% | 2.31 | \% | 2.39 | \% | 2.41 |  | 2.48 | \% | 2.57 \% | 2.40 |  | \% | 2.37 \% | 2.35 |  | \% | 2.54 \% |
| 16 | \$ | (47) | \$ | (52) | \$ | (56) | \$ | (25) | \$ | (15) | \$ | (8) | \$ | (5) | \$ | (2) | \$ | - |  | (155) | \$ | (28) |  | (53) | \$ | (2) |
| 17 |  | 24 |  | 24 |  | 27 |  | 25 |  | 25 |  | 27 |  | 29 |  | 26 |  | 25 |  | 75 |  | 81 |  | 106 |  | 96 |
| 18 |  | (8) |  | (1) |  | (1) |  | (1) |  | (2) |  | - |  | (1) |  | - |  | (1) |  | (10) |  | (3) |  | (4) |  | (3) |
| 19 | \$ | (31) | \$ | (29) | \$ | (30) | \$ | (1) | \$ | 8 | \$ | 19 | \$ | 23 | \$ | 24 | \$ | 24 | \$ | (90) | \$ | 50 | \$ | 49 | \$ | 91 |

Certain comparative amounts are presented after adjustments resulting from adoption of the 2009 financial instruments amendments, as described in Note 1 to the Bank's 2009 audited Consolidated Financial Statements. For further details, see page 48 .
(\$ millions)
FOR THE PERIOD ENDED

Investment and Securities Services
TD Waterhouse fees and commissions
Full-service brokerage and other securities services
Underwriting and advisory
nuestment management
Total investment and securities services
Credit fees
Net securities gains (losses)
Trading income (loss)
Service charges
Loan securitizations
Card service
surance, net of claims ${ }^{1}$
Trust fees
Ooreign exchange - non-trading
Income from financial instruments designated as trading
under the fair value option
Trading-related income (loss)
Related to insurance subsidiaries ${ }^{1}$
Other ${ }^{3}$
Total other income (loss)
Total Non-Interest Income

$\underset{\#}{\text { LINE }}$| Q3 | 2011 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Q2 | Q1 | Q4 | Q3 $^{2010}$ | Q2 | Q1 | ${ }^{2009}$ | Q4 |


| \$ 101 | \$ | 120 | \$ | 119 | \$ | 99 | \$ | 102 | \$ | 106 | \$ | 114 | \$ | 130 | \$ | 120 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 156 |  | 168 |  | 159 |  | 149 |  | 139 |  | 179 |  | 123 |  | 109 |  | 117 |
| 101 |  | 99 |  | 108 |  | 98 |  | 77 |  | 83 |  | 110 |  | 104 |  | 105 |
| 51 |  | 48 |  | 51 |  | 48 |  | 47 |  | 47 |  | 47 |  | 51 |  | 47 |
| 243 |  | 234 |  | 231 |  | 222 |  | 216 |  | 212 |  | 206 |  | 197 |  | 183 |
| 652 |  | 669 |  | 668 |  | 616 |  | 581 |  | 627 |  | 600 |  | 591 |  | 572 |
| 173 |  | 162 |  | 173 |  | 155 |  | 154 |  | 153 |  | 172 |  | 168 |  | 150 |
| 107 |  | 25 |  | 60 |  | 1 |  | 10 |  | 47 |  | 17 |  | 26 |  | (90) |
| (154) |  | 69 |  | 135 |  | 119 |  | (8) |  | 87 |  | 286 |  | 215 |  | 338 |
| 398 |  | 375 |  | 392 |  | 392 |  | 428 |  | 407 |  | 424 |  | 385 |  | 368 |
| 115 |  | 93 |  | 103 |  | 124 |  | 110 |  | 123 |  | 132 |  | 135 |  | 92 |
| 259 |  | 226 |  | 219 |  | 210 |  | 216 |  | 197 |  | 197 |  | 192 |  | 197 |
| 295 |  | 257 |  | 308 |  | 238 |  | 239 |  | 287 |  | 264 |  | 202 |  | 253 |
| 39 |  | 40 |  | 39 |  | 40 |  | 34 |  | 45 |  | 34 |  | 33 |  | 35 |
| 43 |  | 50 |  | 42 |  | 9 |  | 45 |  | 59 |  | 48 |  | 45 |  | 73 |
| 3 |  | 1 |  | 4 |  | 3 |  | 15 |  | - |  | 14 |  | 9 |  | (88) |
| 19 |  | (6) |  | (26) |  | 9 |  | 23 |  | (34) |  | 7 |  | 15 |  | (15) |
| 95 |  | 82 |  | 178 |  | 118 |  | (24) |  | (21) |  | (7) |  | (123) |  | (51) |
| 160 |  | 127 |  | 198 |  | 139 |  | 59 |  | 4 |  | 62 |  | (54) |  | (81) |
| \$ 2,044 | \$ | 2,043 | \$ | 2,295 | \$ | 2,034 | \$ | 1,823 | \$ | 1,977 | \$ | 2,188 | \$ | 1,893 | \$ | 1,834 |


| \$ | 340 | \$ | 322 |
| :---: | :---: | :---: | :---: |
|  | 483 |  | 441 |
|  | 308 |  | 270 |
|  | 150 |  | 141 |
|  | 708 |  | 634 |
| 1,989 |  |  | 1,808 |
|  | 508 |  | 479 |
| 192 |  |  | 74 |
| 50 |  |  | 365 |
| 1,165 |  |  | 1,259 |
| 311 |  |  | 365 |
| 704 |  |  | 610 |
| 860 |  |  | 790 |
|  |  |  | 113 |
|  | 135 |  | 152 |
|  | 8 |  | 29 |
| (13) |  |  | (4) |
| 355 |  |  | (52) |
| 485 |  |  | 125 |
| \$ | 6,382 | \$ | 5,988 |


|  |  |  |  |
| :---: | ---: | ---: | ---: |
| $\$$ | 421 | $\$$ | 465 |
| 590 |  | 451 |  |
|  | 368 |  | 387 |
| 189 |  | 191 |  |
|  | 856 |  | 718 |
| 2,424 |  | 2,212 |  |
| 634 |  | 622 |  |
| 75 |  | $(437)$ |  |
|  | 484 |  | 685 |
| 1,651 |  | 1,507 |  |
| 489 |  | 468 |  |
| 820 |  | 733 |  |
|  | 1,028 |  | 913 |
|  | 153 |  | 141 |
|  |  |  |  |
|  | 161 |  | 201 |
|  |  |  |  |
|  | 32 |  | 190 |
|  | 5 |  | 66 |
|  | 66 |  | $(767)$ |
|  | 264 |  | $(310)$ |
|  | 8,022 | $\$$ | 6,534 |

 casualty insurance subsidiaries.
 derivatives to form economic hedging relationships.
Includes change in fair value of CDS hedging the corporate loans book and a substantial portion of change in fair value of derivatives hedging the reclassified AFS debt securities portfolio.

## (\$ millions) <br> FOR THE PERIOD ENDED

Salaries
Incentive compensation
Pension and other employee benefits
Total salaries and employee benefits
Occupancy
Rent
Depreciation
Other
Total occupancy

## Equipment

Rent
Other
Other
Total equipment
Amortization of other intangibles
Software
Total amortization of other intangibles

Restructuring costs
Marketing and business development Brokerage-related fees
Professional and advisory services
Communications
Other expenses
Capital and business taxes
Postage
and relocation
Other
Total other expenses
Total

| $\underset{\#}{\mathrm{LINE}}$ | 2011 |  |  |  |  | 2010 |  |  |  |  |  |  |  | 2009 |  |  |  | Year to Date |  |  |  | Full Year |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q3 | Q2 |  | Q1 |  | Q4 |  | Q3 |  | Q2 |  | Q1 |  | Q4 |  | Q3 |  | 2011 |  | 2010 |  | 2010 |  | 2009 |  |
| 1 | \$ 1,075 | \$ | 1,003 | \$ | 1,006 | \$ | 1,010 | \$ | 932 | \$ | 885 | \$ | 920 | \$ | 940 | \$ | 906 | \$ | 3,084 | \$ | 2,737 | \$ | 3,747 | \$ | 3,671 |
| 2 | 324 |  | 385 |  | 385 |  | 271 |  | 309 |  | 385 |  | 372 |  | 313 |  | 324 |  | 1,094 |  | 1,066 |  | 1,337 |  | 1,342 |
| 3 | 262 |  | 271 |  | 277 |  | 204 |  | 213 |  | 223 |  | 236 |  | 199 |  | 206 |  | 810 |  | 672 |  | 876 |  | 826 |
| 4 | 1,661 |  | 1,659 |  | 1,668 |  | 1,485 |  | 1,454 |  | 1,493 |  | 1,528 |  | 1,452 |  | 1,436 |  | 4,988 |  | 4,475 |  | 5,960 |  | 5,839 |
| 5 | 162 |  | 161 |  | 166 |  | 158 |  | 150 |  | 144 |  | 125 |  | 131 |  | 145 |  | 489 |  | 419 |  | 577 |  | 559 |
| 6 | 73 |  | 75 |  | 78 |  | 94 |  | 80 |  | 74 |  | 87 |  | 89 |  | 75 |  | 226 |  | 241 |  | 335 |  | 323 |
| 7 | 77 |  | 76 |  | 76 |  | 87 |  | 74 |  | 76 |  | 87 |  | 73 |  | 79 |  | 229 |  | 237 |  | 324 |  | 331 |
| 8 | 312 |  | 312 |  | 320 |  | 339 |  | 304 |  | 294 |  | 299 |  | 293 |  | 299 |  | 944 |  | 897 |  | 1,236 |  | 1,213 |
| 9 | 53 |  | 57 |  | 54 |  | 54 |  | 53 |  | 49 |  | 53 |  | 73 |  | 67 |  | 164 |  | 155 |  | 209 |  | 285 |
| 10 | 33 |  | 47 |  | 35 |  | 91 |  | 61 |  | 58 |  | 56 |  | 77 |  | 81 |  | 115 |  | 175 |  | 266 |  | 277 |
| 11 | 102 |  | 101 |  | 106 |  | 123 |  | 100 |  | 96 |  | 86 |  | 96 |  | 79 |  | 309 |  | 282 |  | 405 |  | 335 |
| 12 | 188 |  | 205 |  | 195 |  | 268 |  | 214 |  | 203 |  | 195 |  | 246 |  | 227 |  | 588 |  | 612 |  | 880 |  | 897 |
| 13 | 43 |  | 33 |  | 31 |  | - |  | - |  | - |  | - |  | - |  | - |  | 107 |  | - |  | - |  | - |
| 14 | 135 |  | 138 |  | 144 |  | 147 |  | 147 |  | 149 |  | 149 |  | 151 |  | 158 |  | 417 |  | 445 |  | 592 |  | 653 |
| 15 | 178 |  | 171 |  | 175 |  | 147 |  | 147 |  | 149 |  | 149 |  | 151 |  | 158 |  | 524 |  | 445 |  | 592 |  | 653 |
| 16 | - |  | - |  | - |  | - |  | - |  | - |  | 17 |  | 9 |  | - |  | - |  | 17 |  | 17 |  | 36 |
| 17 | 137 |  | 140 |  | 113 |  | 184 |  | 140 |  | 146 |  | 125 |  | 158 |  | 127 |  | 390 |  | 411 |  | 595 |  | 566 |
| 18 | 78 |  | 84 |  | 81 |  | 73 |  | 76 |  | 77 |  | 71 |  | 70 |  | 73 |  | 243 |  | 224 |  | 297 |  | 274 |
| 19 | 229 |  | 225 |  | 212 |  | 281 |  | 204 |  | 170 |  | 149 |  | 200 |  | 200 |  | 666 |  | 523 |  | 804 |  | 740 |
| 20 | 69 |  | 65 |  | 64 |  | 64 |  | 66 |  | 60 |  | 61 |  | 58 |  | 60 |  | 198 |  | 187 |  | 251 |  | 239 |
| 21 | 54 |  | 34 |  | 32 |  | 60 |  | 54 |  | 53 |  | 46 |  | 71 |  | 84 |  | 120 |  | 153 |  | 213 |  | 274 |
| 22 | 42 |  | 49 |  | 41 |  | 42 |  | 40 |  | 46 |  | 38 |  | 36 |  | 36 |  | 132 |  | 124 |  | 166 |  | 156 |
| 23 | 47 |  | 39 |  | 41 |  | 40 |  | 33 |  | 31 |  | 30 |  | 34 |  | 32 |  | 127 |  | 94 |  | 134 |  | 138 |
| 24 | 212 |  | 218 |  | 251 |  | 280 |  | 234 |  | 231 |  | 273 |  | 317 |  | 313 |  | 681 |  | 738 |  | 1,018 |  | 1,186 |
| 25 | 355 |  | 340 |  | 365 |  | 422 |  | 361 |  | 361 |  | 387 |  | 458 |  | 465 |  | 1,060 |  | 1,109 |  | 1,531 |  | 1,754 |
| 26 | \$ 3,207 | \$ | 3,201 | \$ | 3,193 | \$ | 3,263 | \$ | 2,966 | \$ | 2,953 | \$ | 2,981 | \$ | 3,095 | \$ | 3,045 | \$ | 9,601 | \$ | 8,900 |  | 12,163 | \$ | 12,211 |

${ }^{1}$ Amortization of software was reclassified from depreciation under equipment to amortization of other intangibles effective Q1 2011. Prior period balances have not been reclassified
(\$ millions)
ASAT
ASSETS
Cash and due from banks
Interest-bearing deposits with banks
Securities
Designated as trading under the fair value option
Availabl-for-sale
Held-to-maturity
Securities purchased under reverse repurchase agreements
Loans
Residential mortgages ${ }^{2}$ Conser personal
Consumer instalment and other
heLoc
Other
Business \& government ${ }^{2}$
Business \& government loans designated as trading under the fair value option Debt securities classified as loans

Allowance for loan losses
Loans, net of allowance for loan losse
Other
Customers' liability under acceptances
Investment in TD Ameritrade
Derivatives
Goodwill
Other intangibles
Land, buildings, equipment and other depreciable assets
Current income tax receivable
Future income
Total Assets
LIABILITIES
Deposits
Personal
Non-term
Term
Banks
Business \& government
Trading

Acceptance
Obligations related to securities sold shor
Obligations related to securities sold under repurchase agreements
Derivatives
Current income tax payable
Other liabilities
Subordinated notes and debenture
Liability for preferred shares
Liability for capital trust securities
Non-controlling interests in subsidiaries
Shareholders' equity
Common shares
Treasury shares
Common
Preferred
Contributed surplus
Accumulated other comprehensive income (loss)
Total Liabilities and Shareholders' Equity
Certain comparative amounts are presented after adjustments resulting from adoption of the 2009 financia
Includes loans classified as trading since the Bank intends to sell the loans immediately or in the near term.

| LINE | 2011 |  |  |  |  | 2010 |  |  |  |  |  |  |  | 2009 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q3 | Q2 |  |  | Q1 | Q4 |  |  | Q3 |  | Q2 | Q1 |  | Q4 |  | Q3 ${ }^{1}$ |  |
| 1 | \$ 2,899 | \$ | 3,086 | \$ | 2,609 | \$ | 2,574 | \$ | 2,969 | \$ | 2,629 | \$ | 2,481 | \$ | 2,414 | \$ | 2,477 |
| 2 | 16,409 |  | 13,672 |  | 17,633 |  | 19,136 |  | 20,477 |  | 22,043 |  | 23,158 |  | 19,103 |  | 15,482 |
| 3 | 61,590 |  | 63,475 |  | 60,919 |  | 56,559 |  | 55,478 |  | 55,185 |  | 50,831 |  | 51,084 |  | 46,666 |
| 4 | 3,250 |  | 3,162 |  | 3,003 |  | 2,983 |  | 2,920 |  | 2,614 |  | 2,548 |  | 3,236 |  | 3,090 |
| 5 | 106,154 |  | 103,408 |  | 106,604 |  | 102,355 |  | 103,018 |  | 95,307 |  | 89,173 |  | 84,841 |  | 81,315 |
| 6 | 7,183 |  | 7,818 |  | 7,707 |  | 9,715 |  | 9,838 |  | 8,967 |  | 9,380 |  | 9,662 |  | 8,995 |
| 7 | 178,177 |  | 177,863 |  | 178,233 |  | 171,612 |  | 171,254 |  | 162,073 |  | 151,932 |  | 148,823 |  | 140,066 |
| 8 | 68,155 |  | 50,341 |  | 49,429 |  | 50,658 |  | 53,008 |  | 42,292 |  | 37,686 |  | 32,948 |  | 32,414 |
| 9 | 83,257 |  | 77,429 |  | 76,115 |  | 71,507 |  | 67,600 |  | 64,394 |  | 66,420 |  | 65,665 |  | 61,843 |
| 10 | 69,728 |  | 69,192 |  | 69,105 |  | 69,328 |  | 68,349 |  | 67,742 |  | 66,639 |  | 65,687 |  | 62,679 |
| 11 | 39,302 |  | 38,813 |  | 31,968 |  | 31,552 |  | 30,673 |  | 30,149 |  | 28,871 |  | 28,670 |  | 27,388 |
| 12 | 9,208 |  | 8,954 |  | 8,977 |  | 8,870 |  | 8,737 |  | 8,539 |  | 8,429 |  | 8,152 |  | 7,863 |
| 13 | 87,199 |  | 82,248 |  | 84,352 |  | 83,396 |  | 77,362 |  | 76,517 |  | 75,595 |  | 75,966 |  | 76,194 |
| 14 | 28 |  | 36 |  | 33 |  | 85 |  | 139 |  | 138 |  | 156 |  | 210 |  | 362 |
| 15 | 6,189 |  | 6,388 |  | 6,907 |  | 7,591 |  | 8.041 |  | 8,840 |  | 10,447 |  | 11,146 |  | 11,474 |
| 16 | 294,911 |  | 283,060 |  | 277,457 |  | 272,329 |  | 260,901 |  | 256,319 |  | 256,557 |  | 255,496 |  | 247,803 |
| 17 | $(2,288)$ |  | $(2,312)$ |  | $(2,347)$ |  | $(2,309)$ |  | $(2,298)$ |  | $(2,318)$ |  | $(2,460)$ |  | $(2,368)$ |  | $(2,258)$ |
| 18 | 292,623 |  | 280,748 |  | 275,110 |  | 270,020 |  | 258,603 |  | 254,001 |  | 254,097 |  | 253,128 |  | 245,545 |
| 19 | 9,293 |  | 9,383 |  | 7,822 |  | 7,757 |  | 7,698 |  | 7,973 |  | 8,483 |  | 9,946 |  | 9,743 |
| 20 | 4,942 |  | 4,921 |  | 5,277 |  | 5,485 |  | 5,628 |  | 5,298 |  | 5,419 |  | 5,465 |  | 5,865 |
| 21 | 51,741 |  | 50,208 |  | 40,484 |  | 51,675 |  | 48,477 |  | 41,764 |  | 46,427 |  | 49,445 |  | 57,374 |
| 22 | 13,814 |  | 13,685 |  | 14,212 |  | 14,460 |  | 14,442 |  | 14,280 |  | 14,855 |  | 15,015 |  | 14,951 |
| 23 | 2,041 |  | 2,164 |  | 2,344 |  | 2,093 |  | 2,165 |  | 2,287 |  | 2,457 |  | 2,546 |  | 2,678 |
| 24 | 4,061 |  | 4,354 |  | 3,837 |  | 4,247 |  | 3,934 |  | 3,862 |  | 3,961 |  | 4,078 |  | 3,887 |
| 25 | - |  | 311 |  | 350 |  | - |  | - |  | 354 |  | 578 |  | 238 |  | - |
| 26 | - |  | - |  | 52 |  | - |  | - |  | - |  | - |  | - |  | 641 |
| 27 | 20,657 |  | 19,131 |  | 18,976 |  | 19,828 |  | 14,812 |  | 15,049 |  | 15,920 |  | 14,070 |  | 13,698 |
| 28 | 106,549 |  | 104,157 |  | 93,354 |  | 105,545 |  | 97,156 |  | 90,867 |  | 98,100 |  | 100,803 |  | 108,837 |
| 29 | \$ 664,812 | \$ | 629,867 | \$ | 616,368 | \$ | 619,545 | \$ | 603,467 | \$ | 573,905 | \$ | 567,454 | \$ | 557,219 | \$ | 544,821 |


ial instruments amendments, as described in Note 1 to the Bank's 2009 audited Consolidated Financial Statements. For further details, see page 48 .

## Unrealized Gain (Loss) on Banking Book Equities and Assets Under Administration and Management

(\$ millions)
AS AT
Banking Book Equities
Publicly traded
Balance sheet and fair value
Unrealized gain (loss)
Privately held
Balance sheet value
Fair value
Unrealized gain (loss) ${ }^{2}$
Total banking book equities
Balance sheet value
Fair value
Unrealized gain (loss)

## Assets Under Administration

Canadian Personal and Commercial Banking
U.S. Personal and Commercial Banking

Wealth Management ${ }^{3}$
Total
$\square$
$\stackrel{\text { LINE }}{\#}$ Q3 ${ }^{2011}$ Q $\qquad$ Q1 $\qquad$ Q4 Q3

Q3 $\square$ Q2 $\qquad$
$\square$

2009 $\qquad$

| 1 | \$ | 442 | \$ | 483 | \$ | 572 | \$ | 396 | \$ | 545 | \$ | 455 | \$ | 796 | \$ | 331 | \$ | 318 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2 |  | 60 |  | 111 |  | 92 |  | 70 |  | 58 |  | 74 |  | 49 |  | 36 |  | 35 |
| 3 |  | 1,561 |  | 1,564 |  | 1,654 |  | 1,648 |  | 1,631 |  | 1,564 |  | 1,631 |  | 1,628 |  | 1,684 |
| 4 |  | 1,775 |  | 1,647 |  | 1,777 |  | 1,776 |  | 1,842 |  | 1,775 |  | 1,835 |  | 1,799 |  | 1,826 |
| 5 |  | 214 |  | 83 |  | 123 |  | 128 |  | 211 |  | 211 |  | 204 |  | 171 |  | 142 |
| 6 |  | 2,003 |  | 2,047 |  | 2,226 |  | 2,044 |  | 2,176 |  | 2,019 |  | 2,427 |  | 1,959 |  | 2,002 |
| 7 |  | 2,217 |  | 2,130 |  | 2,349 |  | 2,172 |  | 2,387 |  | 2,230 |  | 2,631 |  | 2,130 |  | 2,144 |
| 8 | \$ | 274 | \$ | 194 | \$ | 215 | \$ | 198 | \$ | 269 | \$ | 285 | \$ | 253 | \$ | 207 | \$ | 177 |


| 9 | \$ | 56,876 | \$ | 61,821 | \$ | 61,550 | \$ | 61,453 | \$ | 59,081 | \$ | 56,365 | \$ | 54,376 | \$ | 54,125 | \$ | 52,620 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 10 |  | 13,741 |  | 13,437 |  | 14,006 |  | 14,727 |  | 14,122 |  | 13,640 |  | 13,542 |  | 13,585 |  | 13,459 |
| 11 |  | 242,328 |  | 247,545 |  | 242,210 |  | 224,820 |  | 211,185 |  | 214,203 |  | 199,552 |  | 191,387 |  | 188,293 |
| 12 | \$ | 312,945 | \$ | 322,803 | \$ | 317,766 | \$ | 301,000 | \$ | 284,388 | \$ | 284,208 | \$ | 267,470 | \$ | 259,097 | \$ | 254,372 |


Wealth Management ${ }^{3}$
${ }_{2}^{1}$ Unrealized gain (loss) on publicly traded AFS securities is included in OCI.
${ }_{3}^{2}$ Unrealized gain (loss) on privately held equities is neither recognized in the balance sheet through OCI nor through the income statement.
${ }^{3}$ Effective Q4 2010, includes assets under administration and assets under management of The South Financial Group, Inc., acquired by the Bank.

## (\$ millions)

AS AT

| $\begin{gathered} \text { LINE } \\ \# \end{gathered}$ | 2011 |  |  |  |  | 2010 |  |  |  |  |  |  |  | 2009 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q3 |  | Q2 |  | Q1 |  | Q4 |  | Q3 |  | Q2 |  | Q1 |  | Q4 |  | Q3 |
| 1 | \$ 13,685 | \$ | 14,212 | \$ | 14,460 | \$ | 14,442 | \$ | 14,280 | \$ | 14,855 | \$ | 15,015 | \$ | 14,951 | \$ | 16,384 |
| 2 | 9 |  | 174 |  | (11) |  | 120 |  | - |  | 196 |  | - |  | - |  | - |
| 3 | 4 |  | - |  | - |  | - |  | 4 |  | - |  | - |  | 10 |  | - |
| 4 | 116 |  | (701) |  | (237) |  | (102) |  | 158 |  | (771) |  | (160) |  | 54 |  | $(1,433)$ |
| 5 | \$ 13,814 | \$ | 13,685 | \$ | 14,212 | \$ | 14,460 | \$ | 14,442 | \$ | 14,280 | \$ | 14,855 | \$ | 15,015 | \$ | 14,951 |


| Year to Date |  |
| :---: | :---: |
| 2011 | 2010 |


| Full Year |  |
| :---: | :---: |
| 2010 | 2009 |

Goodwill
Balance at beginning of period
Arising during the period
U.S. Personal and Commercial Banking

Foreign exchange and other adjustments
Balance at end of period
Other Intangible Assets
Balance at beginning of period
Impact due to reporting-period alignment of U.S. entities ${ }^{2}$
Arising during the period
U.S. Personal and Commercial Banking
Other

Other
Amortized in the period
Foreign exchange and other adjustments Balance at end of period

Future Tax Liability on Other Intangible Assets
Balance at beginning of period
Impact due to reporting-period alignment of U.S. entities ${ }^{2}$ Arising during the period
U.S. Personal and Commercial Banking

Othe
Changes in income tax rates
Recognized in the period
Foreign exchange and other adjustments
Balance at end of period
Net Other Intangibles Closing Balance
Total Goodwill and Net Other Intangibles Closing Balance
Restructuring Costs
Balance at beginning of period
Expensed during the period
Amount utilized during the period:
U.S. Personal and Commercial Banking

Foreign exchange and other adjustments
Balance at end of period

| 6 | \$ | 1,695 | \$ | 1,918 | \$ | 2,093 | \$ | 2,165 | \$ | 2,287 | \$ | 2,457 | \$ | 2,546 | \$ | 2,678 | \$ | 3,062 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 7 |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |
| 8 |  | - |  | 1 |  | - |  | 87 |  | 2 |  | 36 |  | - |  | - |  | - |
| 9 |  | - |  | - |  | - |  | - |  | - |  | 39 |  | 85 |  | 11 |  | - |
| 10 |  | (135) |  | (139) |  | (144) |  | (147) |  | (147) |  | (149) |  | (149) |  | (151) |  | (158) |
| 11 |  | 14 |  | (85) |  | (31) |  | (12) |  | 23 |  | (96) |  | (25) |  | 8 |  | (226) |
| 12 | \$ | 1,574 | \$ | 1,695 | \$ | 1,918 | \$ | 2,093 | \$ | 2,165 | \$ | 2,287 | \$ | 2,457 | \$ | 2,546 | \$ | 2,678 |


| $\$ 14,460$ | $\$ 15,015$ |  |
| ---: | ---: | ---: |
|  | $\mathbf{1 7 2}$ |  |
|  | 4 |  |
|  |  |  |
|  | $(822)$ | 4 |
| $\$ 13,814$ |  | $(773)$ |


| $\$ 15,015$ | $\$ 14,842$ |  |
| ---: | ---: | ---: |
|  |  |  |
| 316 |  | $(56)$ |
| 4 |  | 10 |
|  | $(875)$ | 219 |
| $\$ 14,460$ | $\$ 15,015$ |  |

${ }^{1}$ Excludes the balance and amortization of software, which is otherwise included in other intangibles effective O1 2011



Residential Mortgages Securitized and Sold to Third Parties
Balance at beginning of period
Securitized
Proceeds reinvested in securitizations
Amortization
Balance at end of period
Personal Loans - HELOC and Automobile Loans ${ }^{2}$
Balance at beginning of period
Proceeds reinvested in securitizations
Amortization
Accumulation
Balance at end of period
Commercial Mortgages
Balance at beginning of period
Securitized
Amortization
Balance at end of period
Total Loan Securitization
Mortgage-Backed Securities Retained ${ }^{4}$
Closing balance
Impact of Securitization on Income Before Tax
Net interest income forgone
Non-interest income (loss)
Total impact

Credit exposure is not retained on residential mortgages securitized.
Credit exposure is not retained on $\$ 1,100$ million of HELOC securitization.
${ }^{3}$ In Q2 2011, includes $\$ 87$ million of automobile loans acquired as part of the Bank's acquisition of Chrysler Financial
${ }^{4}$ Reported as available-for-sale securities under government and government-insured securities.
(\$ millions)
AS AT

## Type of Loa

Residential mortgages ${ }^{1}$
Consumer instalment and other persona
Business and government and other loans
Less: Loans securitized and sold to third parties Residential mortgages
Consumer instalment and other personal Credit card
Commercial mortgages
Total Loans Securitized and Sold to Third Parties
Other Loans
Debt securities classified as loans
FDIC covered loans ${ }^{4}$
Total other loan
Impact due to reporting-period alignment of U.S. entities ${ }^{5}$ Total Loans Reported on the Consolidated Balance Sheet

| $\underset{\#}{\text { LINE }}$ | $\begin{gathered} 2011 \\ \text { Q3 } \end{gathered}$ |  |  | $\begin{gathered} 2011 \\ \text { Q2 } \end{gathered}$ |  |  |  |  | $\begin{gathered} 2011 \\ \text { Q1 } \\ \hline \end{gathered}$ |  |  |  |  | $\begin{gathered} 2010 \\ \text { Q4 } \end{gathered}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Gross loans | $\begin{array}{r} \text { Gross } \\ \text { impaired } \\ \text { loans } \end{array}$ | Year-to-date write-offs, net of recoveries | Gross loans |  | $\begin{array}{r} \text { Gross } \\ \text { impaired } \\ \text { loans } \\ \hline \end{array}$ |  | ear-to-date write-offs, net of recoveries |  | Gross loans |  | $\begin{array}{r} \text { Gross } \\ \text { impaired } \\ \text { loans } \\ \hline \end{array}$ | Year-to-date write-offs, net of recoveries |  | Gross loans |  | Gross impaired loans |  | ar-to-date write-offs, net of ecoveries |
| 1 | \$ 127,426 | \$ 482 | \$ 25 | \$ 121,519 | \$ | 480 | \$ | 16 | \$ | 119,364 | \$ | 483 | \$ | \$ | 114,359 | \$ | 459 | \$ | 32 |
| 2 | 114,142 | 401 | 456 | 113,642 |  | 375 |  | 296 |  | 107,074 |  | 376 | 150 |  | 106,992 |  | 342 |  | 689 |
| 3 | 9,208 | 80 | 289 | 8,954 |  | 89 |  | 193 |  | 8,977 |  | 90 | 97 |  | 8,870 |  | 86 |  | 418 |
| 4 | 87,398 | 1,325 | 323 | 82,342 |  | 1,315 |  | 190 |  | 84,333 |  | 1,329 | 105 |  | 83,258 |  | 1,382 |  | 488 |
| 5 | 338,174 | 2,288 | 1,093 | 326,457 |  | 2,259 |  | 695 |  | 319,748 |  | 2,278 | 361 |  | 313,479 |  | 2,269 |  | 1,627 |
| 6 | 44,663 | - | - | 44,591 |  | - |  | - |  | 43,805 |  | - | - |  | 43,443 |  | - |  | - |
| 7 | 5,423 | 19 | 1 | 5,982 |  | 21 |  | 3 |  | 6,393 |  | 20 | - |  | 6,555 |  | 16 |  | 1 |
| 8 | - | - | - | - |  | - |  | - |  | - |  | - | - |  | - |  | - |  | - |
| 9 | 802 | - | - | 751 |  | - |  | - |  | 759 |  | - | - |  | 613 |  | - |  | - |
| 10 | 50,888 | 19 | 1 | 51,324 |  | 21 |  | 3 |  | 50,957 |  | 20 | - |  | 50,611 |  | 16 |  | 1 |
| 11 | 6,189 | 1,597 | 28 | 6,388 |  | 1,651 |  | 2 |  | 6,907 |  | 1,798 | - |  | 7,591 |  | 1,170 |  | 24 |
| 12 | 1,436 | 136 | 19 | 1,539 |  | 31 |  | - |  | 1,759 |  | 33 | - |  | 1,870 |  | 33 |  | - |
| 13 | 7,625 | 1,733 | 47 | 7,927 |  | 1,682 |  | 2 |  | 8,666 |  | 1,831 | - |  | 9,461 |  | 1,203 |  | 24 |
| 14 | n/a | n/a | n/a | n/a |  | n/a |  | n/a |  | n/a |  | n/a | n/a |  | n/a |  | n/a |  | n/a |
| 15 | \$ 294,911 | \$ 4,002 | \$ 1,139 | \$ 283,060 | \$ | 3,920 | \$ | 694 | \$ | 277,457 | \$ | 4,089 | \$ 361 | \$ | 272,329 | \$ | 3,456 | \$ | 1,650 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  | $\begin{gathered} 2010 \\ \text { Q3 } \end{gathered}$ |  |  |  | $\begin{gathered} 2010 \\ \text { Q2 } \end{gathered}$ |  |  |  |  |  | $\begin{gathered} 2010 \\ \text { Q1 } \end{gathered}$ |  |  |  |  | $\begin{gathered} 2009 \\ \text { Q4 } \end{gathered}$ |  |  |
|  | Gross loans | Gross impaired loans | Year-to-date write-offs, net of recoveries | Gross loans |  | $\begin{array}{r} \text { Gross } \\ \text { impaired } \\ \text { loans } \\ \hline \end{array}$ |  | ear-to-date write-offs, net of recoveries |  | Gross loans |  | Gross impaired loans | Year-to-date write-offs, net of recoveries |  | Gross loans |  | Gross impaired loans |  | ar-to-date write-offs, net of ecoveries |

Type of Loan
Residential mortgages ${ }^{1}$
Consumer instalment and other persona
Credit card
Business and government and other loans
Total Loans Managed
. Loans securitized and sold to third parties Residential mortgages
解 Credit card

Loans Securitized and Sold to Third Parties
Other Loans
Debt securities classified as loans
FDIC covered loans
Total other loans
Impact due to reporting-period alignment of U.S. entities ${ }^{5}$
Total Loans Reported on the Consolidated Balance Sheet

| 16 | \$ | 109,079 | \$ | 430 | \$ | 25 | \$ | 105,087 | \$ | 391 | \$ | 17 | \$ | 106,304 | \$ | 412 | \$ | 7 | \$ | 106,562 | \$ | 394 | \$ | 13 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 17 |  | 105,114 |  | 314 |  | 527 |  | 103,939 |  | 303 |  | 362 |  | 102,208 |  | 322 |  | 180 |  | 101,319 |  | 286 |  | 599 |
| 18 |  | 8,737 |  | 82 |  | 321 |  | 8,539 |  | 94 |  | 216 |  | 8,429 |  | 103 |  | 108 |  | 8,152 |  | 102 |  | 435 |
| 19 |  | 77,291 |  | 1,365 |  | 350 |  | 76,392 |  | 1,442 |  | 234 |  | 76,362 |  | 1,490 |  | 115 |  | 76,293 |  | 1,300 |  | 391 |
| 20 |  | 300,221 |  | 2,191 |  | 1,223 |  | 293,957 |  | 2,230 |  | 829 |  | 293,303 |  | 2,327 |  | 410 |  | 292,326 |  | 2,082 |  | 1,438 |
| 21 |  | 42,048 |  | - |  | - |  | 41,271 |  | - |  | - |  | 39,884 |  | - |  | - |  | 40,897 |  | - |  | - |
| 22 |  | 6,555 |  | 14 |  | - |  | 6,555 |  | 12 |  | - |  | 6,698 |  | 12 |  | - |  | 6,962 |  | 12 |  | - |
| 23 |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |
| 24 |  | 634 |  | - |  | - |  | 612 |  | - |  | - |  | 611 |  | - |  | - |  | 117 |  | - |  | - |
| 25 |  | 49,237 |  | 14 |  | - |  | 48,438 |  | 12 |  | - |  | 47,193 |  | 12 |  | - |  | 47,976 |  | 12 |  | - |
| 26 |  | 8,041 |  | 1,119 |  | 24 |  | 8,840 |  | 814 |  | - |  | 10,447 |  | 393 |  | - |  | 11,146 |  | 241 |  | - |
| 27 |  | 1,876 |  | 41 |  | - |  | 1,960 |  | - |  | - |  | - |  | , |  | - |  | - |  | - |  | - |
| 28 |  | 9,917 |  | 1,160 |  | 24 |  | 10,800 |  | 814 |  | - |  | 10,447 |  | 393 |  | - |  | 11,146 |  | 241 |  | - |
| 29 |  | n/a |  | n/a |  | n/a |  | n/a |  | n/a |  | n/a |  | n/a |  | n/a |  | n/a |  | n/a |  | n/a |  | 35 |
| 30 | \$ | 260,901 | \$ | 3,337 | \$ | 1,247 | \$ | 256,319 | \$ | 3,032 | \$ | 829 | \$ | 256,557 | \$ | 2,708 | \$ | 410 | \$ | 255,496 | \$ | 2,311 | \$ | 1,473 |

${ }^{1}$ Includes loans classified as trading as the Bank intends to sell the loans immediately or in the near term, and loans designated as trading under the fair value option for which no allowance is recorded
${ }^{2}$ Includes automobile loans securitized and sold to third parties. Securitized automobile loans were purchased by the Bank as part of its acquisition of Chrysler Financial
Commercial mortgages are included in business and government loans.


## (\$ millions) <br> AS AT

By Industry Sector
Personal
Residential mortgages $^{2}$
Consumer instalment and other personal
HELOC
Credit card
Total personal
Business \& Government ${ }^{2}$
Real estate
Residential
Non-residential
Non-residential
Total real estate
Agriculture
Financial
Food, bev
Food, beverage, and tobacco
Forestry
Governm
Government, public sector entities, and education
Indu and social services
Metals and mining
Pipelines, oil, and gas
Power and utilities
Professional and other services
Retail sector
Sundry manufacturing and wholesale
Telecommunications, cable, and media
Transportatio
Other
Other
Total business \& government
Other Loans
Debt securities classified as loans
FDIC covered loans ${ }^{3}$
Total other loans
Total Gross Loans and Acceptances


Portfolio as a \% of Total Gross Loans and Acceptances

## Personal

Residential mortgages ${ }^{2}$
Consumer instalment and other personal
HELOC
Other
Credit card
Total personal
Business \& Government ${ }^{2}$
Other Loans
Debt securities classified as loans
FDIC covered loans
Total other loans
Total Gross Loans and Acceptances

| 31 | 23.5 | \% | 3.7 | \% |  | \% | 27.2 | 22.7 | \% | 3.6 | \% |  | \% | 26.3 | \% | 22.8 | \% | 3.7 | \% | - | \% | 26.5 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 32 | 19.9 |  | 3.0 |  | - |  | 22.9 | 20.6 |  | 3.0 |  |  |  | 23.6 |  | 21.0 |  | 3.2 |  | - |  | 24.2 |  |
| 33 | 9.6 |  | 3.3 |  | - |  | 12.9 | 9.7 |  | 3.5 |  |  |  | 13.2 |  | 9.6 |  | 1.5 |  | - |  | 11.1 |  |
| 34 | 2.7 |  | 0.3 |  | - |  | 3.0 | 2.8 |  | 0.3 |  | - |  | 3.1 |  | 2.9 |  | 0.3 |  | - |  | 3.2 |  |
| 35 | 55.7 |  | 10.3 |  | - |  | 66.0 | 55.8 |  | 10.4 |  | - |  | 66.2 |  | 56.3 |  | 8.7 |  | - |  | 65.0 |  |
| 36 | 16.4 |  | 13.9 |  | 1.2 |  | 31.5 | 15.9 |  | 14.2 |  | 1.0 |  | 31.1 |  | 15.9 |  | 15.1 |  | 1.0 |  | 32.0 |  |
| 37 | 0.1 |  | 1.3 |  | 0.6 |  | 2.0 | 0.1 |  | 1.4 |  | 0.7 |  | 2.2 |  | 0.1 |  | 1.6 |  | 0.7 |  | 2.4 |  |
| 38 | - |  | 0.5 |  | - |  | 0.5 | - |  | 0.5 |  | - |  | 0.5 |  | - |  | 0.6 |  | - |  | 0.6 |  |
| 39 | 0.1 |  | 1.8 |  | 0.6 |  | 2.5 | 0.1 |  | 1.9 |  | 0.7 |  | 2.7 |  | 0.1 |  | 2.2 |  | 0.7 |  | 3.0 |  |
| 40 | 72.2 | \% | 26.0 | \% | 1.8 | \% | 100.0 | 71.8 | \% | 26.5 | $\%$ | 1.7 | \% | 100.0 | \% | 72.3 | \% | 26.0 | $\%$ | 1.7 | \% | 100.0 |  |

[^1]
## (\$ millions)

AS AT

By Industry Sector
Personal
Residential mortgages ${ }^{2}$
Consumer instalment and other personal
HELOC
Other
Credit card
Total personal
Business \& Government ${ }^{2}$
Real estate
Residential
Non-residential
Non-residential
Total real estate
Agriculture
Automotiv
Financial
Food, beverage, and tobacco
Forestry
Government, public sector entities, and education
Health and social services
Metars construction and trade contractor
Metals and mining
Pipelines, oil, and gas
Power and utilities
Professional and other services
Retail sector
Sundry manufacturing and wholesale
Telecommunications, cable, and media
Transportation
Other
Total business \& government
Other Loans
Debt securities classified as loans
FDIC covered loans ${ }^{3}$
Total other loans
Total other loans
Total Gross Loans and Acceptances

## Portfolio as a \% of Total Gross Loans and Acceptances

Personal
Residential mortgages ${ }^{2}$
Consumer instalment and other personal
HELOC
Credit car
Total personal
Business \& Government
Other Loans
Debt securities classified as loans
FDIC covered loans
Total other loans
Total Gross Loans and Acceptances

| $\begin{gathered} \text { LINE } \\ \# \end{gathered}$ | $\begin{array}{r} 2010 \\ \text { Q4 } \\ \hline \end{array}$ |  |  |  |  |  |  | $\begin{gathered} 2010 \\ \text { Q3 } \\ \hline \end{gathered}$ |  |  |  |  |  |  |  | $\begin{gathered} 2010 \\ \text { Q2 } \\ \hline \end{gathered}$ |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Canada |  | United States |  | Int'\| |  | Total |  | Canada |  | United States |  | Int'\| |  | Total |  | Canada |  | United States |  | Int'\| |  | Total |
| 1 | \$ 61,516 | \$ | 9,398 | \$ | - | \$ | 70,914 | \$ | 58,742 | \$ | 8,288 | \$ | - | \$ | 67,030 | \$ | 55,664 | \$ | 8,152 | \$ | - | \$ | 63,816 |
| 2 | 59,821 |  | 9,331 |  | - |  | 69,152 |  | 59,456 |  | 8,728 |  | - |  | 68,184 |  | 58,998 |  | 8,586 |  | - |  | 67,584 |
| 3 | 26,889 |  | 4,385 |  | 11 |  | 31,285 |  | 26,302 |  | 4,062 |  | 11 |  | 30,375 |  | 26,045 |  | 3,745 |  | 9 |  | 29,799 |
| 4 | 8,073 |  | 797 |  | - |  | 8,870 |  | 7,946 |  | 791 |  | - |  | 8,737 |  | 7,814 |  | 725 |  | - |  | 8,539 |
| 5 | 156,299 |  | 23,911 |  | 11 |  | 180,221 |  | 152,446 |  | 21,869 |  | 11 |  | 174,326 |  | 148,521 |  | 21,208 |  | 9 |  | 169,738 |
| 6 | 9,545 |  | 4,001 |  | - |  | 13,546 |  | 9,302 |  | 3,739 |  | - |  | 13,041 |  | 9,459 |  | 3,781 |  | - |  | 13,240 |
| 7 | 4,466 |  | 9,853 |  | 366 |  | 14,685 |  | 4,319 |  | 9,004 |  | 339 |  | 13,662 |  | 4,030 |  | 8,985 |  | 328 |  | 13,343 |
| 8 | 14,011 |  | 13,854 |  | 366 |  | 28,231 |  | 13,621 |  | 12,743 |  | 339 |  | 26,703 |  | 13,489 |  | 12,766 |  | 328 |  | 26,583 |
| 9 | 2,601 |  | 260 |  | 3 |  | 2,864 |  | 2,577 |  | 176 |  | 18 |  | 2,771 |  | 2,538 |  | 237 |  | - |  | 2,775 |
| 10 | 1,108 |  | 1,288 |  | 1 |  | 2,397 |  | 1,105 |  | 1,167 |  | 1 |  | 2,273 |  | 1,086 |  | 1,120 |  | 1 |  | 2,207 |
| 11 | 5,253 |  | 2,564 |  | 949 |  | 8,766 |  | 5,781 |  | 2,190 |  | 1,030 |  | 9,001 |  | 6,412 |  | 2,024 |  | 848 |  | 9,284 |
| 12 | 1,048 |  | 1,256 |  | 317 |  | 2,621 |  | 1,179 |  | 1,203 |  | 307 |  | 2,689 |  | 1,275 |  | 1,029 |  | 325 |  | 2,629 |
| 13 | 377 |  | 405 |  | 29 |  | 811 |  | 395 |  | 360 |  | 28 |  | 783 |  | 454 |  | 401 |  | 29 |  | 884 |
| 14 | 3,596 |  | 2,048 |  | 216 |  | 5,860 |  | 3,096 |  | 1,977 |  | 61 |  | 5,134 |  | 3,504 |  | 1,586 |  | 50 |  | 5,140 |
| 15 | 2,702 |  | 4,124 |  | 31 |  | 6,857 |  | 2,560 |  | 3,607 |  | 93 |  | 6,260 |  | 2,583 |  | 3,390 |  | 30 |  | 6,003 |
| 16 | 1,160 |  | 1,260 |  | - |  | 2,420 |  | 1,145 |  | 1,144 |  | 6 |  | 2,295 |  | 1,071 |  | 1,107 |  | 13 |  | 2,191 |
| 17 | 566 |  | 758 |  | 204 |  | 1,528 |  | 552 |  | 651 |  | 209 |  | 1,412 |  | 559 |  | 596 |  | 275 |  | 1,430 |
| 18 | 1,899 |  | 692 |  | 110 |  | 2,701 |  | 2,071 |  | 746 |  | 151 |  | 2,968 |  | 1,902 |  | 743 |  | 188 |  | 2,833 |
| 19 | 951 |  | 915 |  | 322 |  | 2,188 |  | 895 |  | 859 |  | 424 |  | 2,178 |  | 818 |  | 830 |  | 437 |  | 2,085 |
| 20 | 1,688 |  | 3,906 |  | 52 |  | 5,646 |  | 1,643 |  | 2,750 |  | 22 |  | 4,415 |  | 1,620 |  | 2,752 |  | 189 |  | 4,561 |
| 21 | 2,036 |  | 2,840 |  | - |  | 4,876 |  | 1,996 |  | 2,372 |  | 20 |  | 4,388 |  | 1,987 |  | 2,345 |  | 20 |  | 4,352 |
| 22 | 1,470 |  | 2,260 |  | 2 |  | 3,732 |  | 1,336 |  | 2,102 |  | - |  | 3,438 |  | 1,268 |  | 2,017 |  | 99 |  | 3,384 |
| 23 | 1,023 |  | 1,212 |  | 235 |  | 2,470 |  | 885 |  | 1,204 |  | 227 |  | 2,316 |  | 1,086 |  | 1,153 |  | 260 |  | 2,499 |
| 24 | 487 |  | 2,049 |  | 267 |  | 2,803 |  | 491 |  | 1,603 |  | 296 |  | 2,390 |  | 473 |  | 1,426 |  | 303 |  | 2,202 |
| 25 | 2,034 |  | 1,441 |  | 158 |  | 3,633 |  | 1,910 |  | 916 |  | 116 |  | 2,942 |  | 1,845 |  | 851 |  | 16 |  | 2,712 |
| 26 | 44,010 |  | 43,132 |  | 3,262 |  | 90,404 |  | 43,238 |  | 37,770 |  | 3,348 |  | 84,356 |  | 43,970 |  | 36,373 |  | 3,411 |  | 83,754 |
| 27 | 408 |  | 5,054 |  | 2,129 |  | 7,591 |  | 412 |  | 5,487 |  | 2,142 |  | 8,041 |  | 406 |  | 6,083 |  | 2,351 |  | 8,840 |
| 28 | - |  | 1,870 |  | - |  | 1,870 |  | - |  | 1,876 |  | - |  | 1,876 |  | - |  | 1,960 |  | - |  | 1,960 |
| 29 | 408 |  | 6,924 |  | 2,129 |  | 9,461 |  | 412 |  | 7,363 |  | 2,142 |  | 9,917 |  | 406 |  | 8,043 |  | 2,351 |  | 10,800 |
| 30 | \$ 200,717 | \$ | 73,967 | \$ | 5,402 | \$ | 280,086 | \$ | 196,096 | \$ | 67,002 | \$ | 5,501 | \$ | 268,599 | \$ | 192,897 | \$ | 65,624 | \$ | 5,771 | \$ | 264,292 |


| 31 | 21.9 | \% | 3.4 | \% | - | \% | 25.3 | \% | 21.9 | \% | 3.1 | \% | - | \% | 25.0 | \% | 21.0 | \% | 3.1 | \% | - | \% | 24.1 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 32 | 21.3 |  | 3.3 |  | - |  | 24.6 |  | 22.1 |  | 3.2 |  | - |  | 25.3 |  | 22.3 |  | 3.2 |  | - |  | 25.5 |  |
| 33 | 9.6 |  | 1.6 |  | - |  | 11.2 |  | 9.8 |  | 1.5 |  | - |  | 11.3 |  | 9.9 |  | 1.4 |  | - |  | 11.3 |  |
| 34 | 2.9 |  | 0.3 |  | - |  | 3.2 |  | 3.0 |  | 0.3 |  | - |  | 3.3 |  | 3.0 |  | 0.3 |  | - |  | 3.3 |  |
| 35 | 55.7 |  | 8.6 |  | - |  | 64.3 |  | 56.8 |  | 8.1 |  | - |  | 64.9 |  | 56.2 |  | 8.0 |  | - |  | 64.2 |  |
| 36 | 15.7 |  | 15.4 |  | 1.2 |  | 32.3 |  | 16.1 |  | 14.1 |  | 1.2 |  | 31.4 |  | 16.6 |  | 13.8 |  | 1.3 |  | 31.7 |  |
| 37 | 0.1 |  | 1.8 |  | 0.8 |  | 2.7 |  | 0.2 |  | 2.0 |  | 0.8 |  | 3.0 |  | 0.2 |  | 2.3 |  | 0.9 |  | 3.4 |  |
| 38 | - |  | 0.7 |  | - |  | 0.7 |  | - |  | 0.7 |  | - |  | 0.7 |  | - |  | 0.7 |  | - |  | 0.7 |  |
| 39 | 0.1 |  | 2.5 |  | 0.8 |  | 3.4 |  | 0.2 |  | 2.7 |  | 0.8 |  | 3.7 |  | 0.2 |  | 3.0 |  | 0.9 |  | 4.1 |  |
| 40 | 71.5 | \% | 26.5 | \% | 2.0 | \% | 100.0 | \% | 73.1 | \% | 24.9 | \% | 2.0 | \% | 100.0 | \% | 73.0 | \% | 24.8 | \% | 2.2 | \% | 100.0 |  |

[^2](\$ millions, except as noted)
$A S A T$
CHANGE IN GROSS IMPAIRED LOANS BY SEGMEN
Personal, Business, \& Gove
Balance at beginning of period
Balance at beginning of period
Impact due to reporting-period alignment of U.S. entities
Addititions
Canadian Personal and Commercial Banking
U.S. Personal and Commercial Banking ${ }^{3}$ Acquired Loans - in USD

- in USD

Wholesale Banking
Other
Total Additions
Return to performing status, repaid or sold
Net new ad
Write-offs
Foreign exchange and other adjustments
Change during the period
Balance at end of period
Other Loans
Balance at beginning of period
Net change during the period
Net change during the period
Debt securities classif
FDIC covered loans ${ }^{5}$
in USD
in USD

Balance at end of period
Total Gross Impaired Loans
GROSS IMPAIRED LOANS BY SEGMENT
Personal, Business \& Gernment Personal, Business \& Government
Canadian Personal and Commercial Banking
U.S. Personal and Commercial Banking ${ }^{3}$
Wholesale Banking
Other
Other Loans
Debt securities
Debt securities classified as loans
FDIC covered loans ${ }^{5}$
Total Gross Impaired Loans
NET IMPAIRED LOANS BY SEGMENT
Busona and Cowmercial Banking
Canadian Personal and Commercial Banking

Wholesale Banking
Other
Other Loans
Debt securities classified as loans
FDIC covered loans ${ }^{5}$
Total Net Impaired Loans
Net Impaired Loans as a \% of Net Loans
Personal, Business \& Government
er Loans
Debt securities classified as loans ${ }^{4}$
FDIC covered lans

## Total Net Impaired Loans

${ }^{1}$ Includes customers' liability under acceptance
2 Includes customers' liabiity under acceptances
As explained in footnote 1 on page 7 , due to th
million.
Includes a small portion of personal and commercial loans booked in U.S. entities, but managed by Canadian Personal and Commercial Banking
Certain comparative amounts are presented after adjustments resulting from adoption of the 2009 financial instruments amendments, as described in Note 1 to the Bank's 2009 audited Consolidated Financial Statements. For further details, see page 48 .

${ }_{2}^{1}$ Based on geographic location of unit responsible for recording revenue.
${ }^{2}$ Loans subject to the loss sharing agreements with the FDIC are considered "FDIC covered loans" and include the amount expected to be reimbursed by the FDIC when applicable.

${ }_{2}^{1}$ Based on geographic location of unit responsible for recording revenue.
${ }^{2}$ Loans subject to the loss sharing agreements with the FDIC are considered "FDIC covered loans" and include the amount expected to be reimbursed by the FDIC when applicable.

## (\$ millions)

AS AT

## Change in Specific Allowance

Impact due to reporting-period alignment of U.S. entities ${ }^{2}$ Provision for credit losses - specific
Write-offs
Recoverie
Foreign exchange and other adjustments
Balance at end of period

## Change in General Allowance

Balance at beginning of period
Impact of transition adjustment on adoption of financial instruments amendments
mpact due to reporting-period alignment of U.S. entities ${ }^{3}$ Provision for credit losses - general
Foreign exchange and other adjustments
Balance at end of period
Allowance for Credit Losses at End of Period
Consisting of:
Allowance for loan losses
Canada
United States
International
Allowne for loan losses
Allowance for credit losses for off-balance sheet instruments Allowance for Credit Losses at End of Period

| LINE | 2011 |  |  |  |  |  | 2010 |  |  |  |  |  |  |  | 2009 |  |  |  | Year to Date |  |  |  | Full Year |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Q3 |  | Q2 |  | Q1 |  | Q4 |  | Q3 |  | Q2 |  | Q1 |  | Q4 |  | Q3 ${ }^{1}$ |  | 2011 |  | 2010 |  | 2010 |  | 2009 |
| 1 | \$ | 710 | \$ | 734 | \$ | 677 | \$ | 624 | \$ | 650 | \$ | 606 | \$ | 558 | \$ | 536 | \$ | 517 | \$ | 677 | \$ | 558 | \$ | 558 | \$ | 352 |
| 2 |  | - |  |  |  | - |  | - |  | - |  | - |  | - |  |  |  | - |  |  |  | - |  |  |  | 22 |
| 3 |  | 370 |  | 313 |  | 400 |  | 442 |  | 345 |  | 482 |  | 457 |  | 417 |  | 414 |  | 1,083 |  | 1,284 |  | 1,726 |  | 1,614 |
| 4 |  | (483) |  | (388) |  | (395) |  | (438) |  | (453) |  | (456) |  | (443) |  | (439) |  | (401) |  | $(1,266)$ |  | $(1,352)$ |  | $(1,790)$ |  | $(1,547)$ |
| 5 |  | 38 |  | 55 |  | 34 |  | 35 |  | 35 |  | 37 |  | 33 |  | 32 |  | 28 |  | 127 |  | 105 |  | 140 |  | 109 |
| 6 |  | 43 |  | (4) |  | 18 |  | 14 |  | 47 |  | (19) |  | 1 |  | 12 |  | (22) |  | 57 |  | 29 |  | 43 |  | 8 |
| 7 |  | 678 |  | 710 |  | 734 |  | 677 |  | 624 |  | 650 |  | 606 |  | 558 |  | 536 |  | 678 |  | 624 |  | 677 |  | 558 |
| 8 | 1,887 |  | 1,907 |  | 1,910 |  | 1,955 |  | 1,952 |  | 2,125 |  | 2,081 |  | 1,996 |  | 1,970 |  | 1,910 |  | 2,081 |  | 2,081 |  | 1,184 |  |
| 9 |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | 95 |
| 10 |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | 29 |
| 11 |  | 4 |  | 30 |  | 14 |  | (38) |  | (6) |  | (117) |  | 60 |  | 104 |  | 143 |  | 48 |  | (63) |  | (101) |  | 866 |
| 12 |  | 8 |  | (50) |  | (17) |  | (7) |  | 9 |  | (56) |  | (16) |  | (19) |  | (117) |  | (59) |  | (63) |  | (70) |  | (93) |
| 13 |  | 1,899 |  | 1,887 |  | 1,907 |  | 1,910 |  | 1,955 |  | 1,952 |  | 2,125 |  | 2,081 |  | 1,996 |  | 1,899 |  | 1,955 |  | 1,910 |  | 2,081 |
| 14 |  | 2,577 |  | 2,597 |  | 2,641 |  | 2,587 |  | 2,579 |  | 2,602 |  | 2,731 |  | 2,639 |  | 2,532 |  | 2,577 |  | 2,579 |  | 2,587 |  | 2,639 |
| 15 | 9961,289 |  | 1,004 |  | 1,008 |  | 1,0101,295 |  | 1,0061,284 |  | 1,0361,272 |  | 1,1131,333 |  | $\begin{aligned} & 1,078 \\ & 1,277 \end{aligned}$ |  | 1,0651,178 |  |  | 996 | 1,0061,284 |  |  | 1,010 | 1,0781,277 |  |
| 16 |  |  |  | 1,305 |  | 1,336 |  |  | 1,289 | 1,295 |  |  |  |  |  |  |  |  |  |  |  |
| 17 | 3 |  |  |  | , 3 |  |  |  |  |  | 8 | 10 |  | 14 |  | 13 |  | 15 |  | 2,288 |  | 8 |  | 4 |  | 13 |  |
| 18 |  | 2,288 |  | 2,312 |  | 2,347 |  | 2,309 |  | 2,298 |  |  |  | 2,318 |  | 2,460 |  | 2,368 |  |  |  | 2,258 |  | 2,298 |  | 2,309 |  | 2,368 |
| 19 |  | 289 |  | 285 |  | 294 |  | 278 |  | 281 |  | 284 |  | 271 |  | 271 |  | 274 |  | 289 |  | 281 |  | 278 |  | 271 |
| 20 | \$ | 2,577 | \$ | 2,597 | \$ | 2,641 | \$ | 2,587 | \$ | 2,579 | \$ | 2,602 | \$ | 2,731 | \$ | 2,639 | \$ | 2,532 | \$ | 2,577 | \$ | 2,579 | \$ | 2,587 | \$ | 2,639 |

${ }_{2}^{1}$ Certain comparative amounts are presented after adjustments resulting from adoption of the 2009 financial instruments amendments, as described in Note 1 to the Bank's 2009 audited Consolidated Financial Statements. For further details, see page 48
 ${ }_{3}$ As a result of the alignment of reporting period of U.S. entities as explained in footnote 1 on page 7 , the impact on specific allowance for credit losses comprised of write-offs of $\$ 35$ milion; $P C L$ of $\$ 55$ milion; and foreign exchange and other ald

## ${ }_{A S}^{(\$ \text { millions }}$

By Industry Sector
Specific Allowance - On-balance Sheet Loan
Personal
Residential mortgages
Consumer instalment and other personal
HELOC
Other
Other
Credit card
Creatit card
Total personal
Business \& Government
Real estate
Residentia
Residential
Non-residential
Total real estate
Agriculture
Automotive
AHtomotive
Financial
Financial
Food, beverage, and tobacco
Foresty
Forestry
Govermment, public sector entities, and education
Industrial construction and
Metals and mining
Pipelines,
Pipelines, oil, and gas
Power and utilies
Professional and other services
Retail sector
Retail sector
Sundry manufacturing and wholesale
Telecommunications, cable, and media
Transportation
Other
Oter
Total business \& government
Other Loans
FDIC covered loans
Total other loans
Total Specific Allowance
General Allowance - On-balance Sheet Loans
Personal
Residential mortgages
Consumer instalment and other personal
HELOC
Other
Credit card
Total personal
Business \& Government
Debt securities classified as loans
FDIC covered loans
Total other loans
Total General Allowance
Allowance for loan losses - on-balance sheet loans
Allowance for loan losses - on-balance sheet loans
Allowance for Credit Losses for Off-balance Sheet Instrument
Total Allowance for Credit Losses (ACL)
Specific ACL as a \% of Gross Impaired Loans
Personal
Residential mortgages
Consumer instalment and other personal
Other
Other
Credit card
Total
Total personal
Business \& Government
Other Loans
Debt securities classified as loans
Total other loans
Total Specific Allowance - On-balance Sheet Loans
Total Specific Allowance Excluding Other Loans
Total ACL as a \% of Gross Loans and Acceptances
Total ACL


| $\underset{\#}{\text { LINE }}$ | $\begin{aligned} & 2011 \\ & Q^{3} \end{aligned}$ |  |  |  |  |  |  |  | $\begin{gathered} 2011 \\ \mathbf{Q 2} \\ \hline \end{gathered}$ |  |  |  |  |  |  |  | $\begin{gathered} 2011 \\ \mathbf{Q 1} \\ \hline \end{gathered}$ |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Canada |  | UnitedStates |  | Int' |  | Total |  | Canada |  | United States |  | Int\| |  | Total |  | Canada |  | United States |  | Int\| |  | Total |  |
| 1 | s | 12 | \$ | 24 | \$ | - | \$ | 36 | \$ | 12 | \$ | 20 | \$ | - | \$ | 32 | \$ | 10 | \$ | 13 | \$ | - | \$ | 23 |
| 2 |  | 14 |  | 25 |  | - |  | 39 |  | 13 |  | 33 |  | - |  | 46 |  | 12 |  | 36 |  | - |  | 48 |
| 3 |  | 71 |  | 4 |  | - |  | 75 |  | 63 |  |  |  | - |  | 66 |  | 72 |  | 3 |  | - |  | 75 |
| 4 |  | 49 |  | 11 |  | - |  | 60 |  | 55 |  | 12 |  | - |  | 67 |  | 54 |  | 15 |  | - |  | 69 |
| 5 |  | 146 |  | 64 |  | - |  | 210 |  | 143 |  | 68 |  | - |  | 211 |  | 148 |  | 67 |  | - |  | 215 |
| 6 |  | 7 |  | 45 |  | - |  | 52 |  | 8 |  | 56 |  | - |  | 64 |  | 10 |  | 62 |  | - |  | 72 |
| 7 |  | 1 |  | 37 |  | - |  | 38 |  | - |  | 38 |  | - |  | 38 |  | 1 |  | 37 |  | - |  | 38 |
| 8 |  | 8 |  | 82 |  | - |  | 90 |  |  |  | 94 |  | - |  | 102 |  | 11 |  | 99 |  | - |  | 110 |
| 9 |  | 2 |  | 1 |  | - |  | 3 |  | 2 |  | 2 |  | - |  | 4 |  | 3 |  | 1 |  | - |  | 4 |
| 10 |  | - |  | 3 |  | - |  | 3 |  | 3 |  | 5 |  | - |  | 8 |  | 3 |  | 4 |  | - |  | 7 |
| 11 |  | 3 |  | 6 |  | - |  | 9 |  | 3 |  | 11 |  | - |  | 14 |  | 3 |  | 4 |  | - |  | 7 |
| 12 |  | 2 |  | 1 |  | - |  | 3 |  | 1 |  | 1 |  | - |  | 2 |  | 3 |  | 1 |  | - |  | 4 |
| 13 |  | - |  | 1 |  | - |  | 1 |  | 1 |  | 1 |  | - |  | 2 |  | 1 |  | 1 |  | - |  | 2 |
| 14 15 |  | - |  | - |  | - |  | - |  | - |  | 1 |  | - |  | 1 |  | - |  | 1 |  | - |  | 1 |
| 16 |  | 9 |  | 10 |  | - |  | 19 |  | 4 |  | 10 |  | - |  | 14 |  | 4 |  | 10 |  | - |  | 14 |
| 17 |  | 1 |  | 1 |  | - |  | 2 |  | 2 |  | 2 |  | - |  | 4 |  | 3 |  | 10 |  | - |  | 5 |
| 18 |  | 1 |  | - |  | - |  | 1 |  | 8 |  | - |  | - |  | 8 |  | 9 |  |  |  | - |  | 9 |
| 19 |  | - |  |  |  | - |  | 3 |  | - |  | 2 |  | - |  | 2 |  | - |  | 2 |  | - |  | 2 |
| 20 |  | 5 |  | 12 |  | - |  | 17 |  | 5 |  | 13 |  | - |  | 18 |  | 5 |  | 7 |  | - |  | 12 |
| 21 |  | 11 |  | 17 |  | - |  | 28 |  |  |  | 22 |  | - |  | 31 |  | 8 |  | 26 |  | - |  | 34 |
| 22 |  | 7 |  | 9 |  | - |  | 16 |  | 26 |  | 9 |  | - |  | 35 |  | 28 |  | 14 |  | - |  | 42 |
| ${ }^{23}$ |  | 1 |  | 2 |  | - |  | 3 |  | 1 |  | 3 |  | - |  | 4 |  | , |  | 1 |  | - |  | 5 |
| 24 |  | 5 |  | 5 |  | - |  | 10 |  | 4 |  | ${ }_{4}$ |  | - |  | 8 |  | 1 |  | 5 |  | - |  | ${ }^{6}$ |
| 25 |  | 12 |  | 9 |  | - |  | 21 |  | 10 |  | 2 |  | - |  | 12 |  | 10 |  | 5 |  | - |  | 15 |
| 26 |  | 71 |  | 168 |  | - |  | 239 |  | 91 |  | 186 |  | - |  | 277 |  | 101 |  | 187 |  | - |  | 288 |
| 27 |  | - |  | 191 |  | - |  | 191 |  | - |  | 214 |  | - |  | 214 |  | - |  | 229 |  | - |  | 229 |
| 28 |  | - |  | 36 |  | - |  | 36 |  | - |  | 6 |  | - |  | 6 |  | - |  | - |  | - |  |  |
| 29 |  | - |  | 227 |  | - |  | 227 |  | - |  | 220 |  | - |  | 220 |  | - |  | 229 |  | - |  | 229 |
| 3031 |  | 217 |  | 459 |  | - |  | 676 |  | 234 |  | 474 |  | - |  | 708 |  | 249 |  | 483 |  | - |  | 732 |
|  |  | 12 |  | 12 |  | - |  | 24 |  | 11 |  | 17 |  | - |  | 28 |  | 18 |  | 17 |  | - |  | 35 |
| 32 |  | 5 |  | 32 |  | - |  | 37 |  | 7 |  | 33 |  | - |  | 40 |  | 9 |  | 34 |  | - |  | 43 |
| 33 |  | 272 |  | 61 |  | - |  | 333 |  | 279 |  | 39 |  | - |  | 318 |  | 284 |  | 42 |  | - |  | 326 |
| 34 |  | 221 |  | 34 |  | - |  | 255 |  | 199 |  | 34 |  | - |  | 233 |  | 194 |  | 35 |  | - |  | 229 |
| 3536 |  | 510 |  | 139 |  | - |  | 649 |  | 496 |  | 123 |  | - |  | 619 |  | 505 |  | 128 |  | - |  | 633 |
|  |  | 269 |  | 547 |  | 3 |  | 819 |  | 274 |  | 572 |  | 3 |  | 849 |  | 254 |  | 583 |  | 3 |  | 840 |
| 37 |  | - |  | 140 |  | - |  | 140 |  | - |  | 136 |  | - |  | 136 |  | - |  | 142 |  | - |  | 142 |
| 38 |  | - |  | 4 |  | - |  | 4 |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |
| 39 |  | - |  | 144 |  | - |  | 144 |  | - |  | 136 |  | - |  | 136 |  | - |  | 142 |  | - |  | 142 |
| 404424 |  | 779 |  | 830 |  | 3 |  | 1,612 |  | 770 |  | 831 |  | 3 |  | 1,604 |  | 759 |  | 853 |  | 3 |  | 1,615 |
|  |  | 996 |  | 1,289 |  | 3 |  | 2,288 |  | 1,004 |  | 1,305 |  | 3 |  | 2,312 |  | 1,008 |  | 1,336 |  | 3 |  | 2,347 |
|  |  | 179 |  | 107 |  | 3 |  | 289 |  | 186 |  | 96 |  | 3 |  | 285 |  | 194 |  | 97 |  | 3 |  | 294 |
| 43 | s | 1,175 | s | 1,396 | s | 6 | s | 2,577 | \$ | 1,190 | \$ | 1,401 | \$ | 6 | \$ | 2,597 | \$ | 1,202 | \$ | 1,433 | \$ | 6 | \$ | 2,641 |

${ }_{A S}$ (\$ millions)
By Industry Sector
Specific allowance
Specific allowance - on-balance sheet loans
Personal
Residential mortgages
Consumer instalment and oth
personal
HELOC
HELOC
Other
Oter
Credit card
Total personal
Total personal
Business \& Government
Business \& G
Real estate
Residetial
Residential
Non-residential
Total real estate
Agriciture
Automotive
Automotive
Financial
Fend
Food, beverage, and tobacco
Forestry
Goverrmment, public sector
Health and social services
and social services
Industrial construction and trade contractors
Metals and mining
Pipelines, oil, and gat gat
Pipeeines, oil, and gas
Power and utilities
Professional and other services
Retail sector
Telecommuni
Telecommunica
Transportation
Other
Other
Total business
Other Loans
Ontorns
Debt securities classified as loans
FDIC covered loa
Total other loans
Total Specific Allowance
General Allowance - On-balance Sheet Loans
Personal
Residential
Residential mortgages
Consumer instalment and othe
personal
HELOC
Other
Total personal
Business \& Government
Other Loans
Debt securities classified as loan
Debt securities classifie
FDIC covered loans
Total other loans
Total General Allowance
Allowance for loan losses - on-balance sheet loans
Allowance for Credit Losses for Off-balance Sheet Instruments
Total Allowance for Credit Losses (ACL)
Specific ACL as a \% of Gross Impaired Loan
Personal
Residential mortgages
Consumer instalmet
personal
HELOC
Other
Credit card
Credit card
Total persona
Total personal
Business \& Government
Debt securities classified as loans
Total other loans
Total Specific Allowate
Total Specific Allowance Excluding Other Loans
Total ACL as a \% of Gross Loans and Acceptances Total ACL
Based on geographic location of unit responsible for recording reven


| 44 | 3.7 | \% | 12.7 | \% | - | \% | 6.8 | \% | 3.7 | \% | 11.9 | \% | - | \% | 6.7 | \% | 4.0 | \% | 14.1 | \% |  | \% | 7.7 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 45 | 8.1 |  | 45.9 |  | - |  | 23.4 |  | 9.3 |  | 43.4 |  | - |  | 23.5 |  | 9.7 |  | 26.8 |  | - |  | . 1 |  |
| 46 | 60.0 |  | 28.6 |  | - |  | 58.1 |  | 60.6 |  | 28.6 |  | - |  | 58.6 |  | 60.8 |  | 42.9 |  |  |  | 59.8 |  |
| 47 | 75.0 |  | 83.3 |  | - |  | 76.7 |  | 75.0 |  | 83.3 |  | - |  | 76.8 |  | 73.3 |  | 79.0 |  | - |  | 74.5 |  |
| 48 | 22.9 |  | 28.4 |  | - |  | 24.6 |  | 24.3 |  | 26.5 |  | - |  | 25.0 |  | 27.4 |  | 23.9 |  | - |  | 26.3 |  |
| 49 | 48.7 |  | 18.5 |  | - |  | 23.4 |  | 40.7 |  | 16.7 |  | 100.0 |  | 21.7 |  | 38.3 |  | 19.2 |  | 100.0 |  | 23.9 |  |
| 50 | - |  | 12.0 |  | - |  | 12.0 |  | - |  | 11.2 |  | - |  | 11.2 |  | - |  | 12.4 |  | - |  | 12.4 |  |
| 51 | - |  |  |  | - |  | - |  | - |  | - |  | - |  | - |  |  |  |  |  |  |  |  |  |
| 52 | - |  | 11.6 |  | - |  | 11.6 |  | - |  | 10.8 |  | - |  | 10.8 |  | - |  | 12.4 |  | - |  | 12.4 |  |
| 53 | 29.9 |  | 16.4 |  | - |  | 19.6 |  | 29.7 |  | 15.0 |  | 100.0 |  | 18.7 |  | 31.6 |  | 17.1 |  | 100.0 |  | 21.4 |  |
| 54 | 29.9 | \% | 20.4 | \% | - | \% | 23.8 | \% | 29.7 | \% | 18.6 | \% | 100.0 | \% | 22.9 | \% | 31.6 | \% | 20.0 | \% | 100.0 | \% | 24.8 |  |

${ }_{2}^{2}$ Loans subject to the loss sharing agreements with the FDIC are considered "FDIC covered loans". The credit losses related to FDIC covered loans are determined net of the amount expected to be reimbursed by the FDIC when applicable.

## (\$ millions, except as noted)

FOR THE PERIOD ENDED
PROVISION FOR (REVERSAL OF) CREDIT LOSSES (PCL) Provision for Credit Losses - Specific
Provision for credit losses (net of reversals) - specific
Recoveries
Total provision for credit losses - specific
Provision for Credit Losses - General
Canadian Personal and Commercial Banking and
Wholesale Banking
TD Financing Services Inc. (formerly VFC Inc.) ${ }^{2}$
U.S. Personal and Commercial Banking - in USD foreign exchange

Other
Total provision for credit losses - general
Total Provision for Credit Losses
$\square$

| $\begin{aligned} & 408 \\ & (38) \\ & \hline \end{aligned}$ | \$ | $\begin{aligned} & 368 \\ & (55) \\ & \hline \end{aligned}$ | \$ | $\begin{aligned} & 434 \\ & (34) \\ & \hline \end{aligned}$ | \$ | $\begin{aligned} & 477 \\ & (35) \\ & \hline \end{aligned}$ | \$ | $\begin{aligned} & 380 \\ & (35) \\ & \hline \end{aligned}$ | \$ | $\begin{aligned} & 519 \\ & (37) \\ & \hline \end{aligned}$ | \$ | $\begin{aligned} & 490 \\ & (33) \\ & \hline \end{aligned}$ | \$ | $\begin{gathered} 449 \\ (32) \\ \hline \end{gathered}$ | \$ | $\begin{aligned} & 442 \\ & (28) \\ & \hline \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 370 |  | 313 |  | 400 |  | 442 |  | 345 |  | 482 |  | 457 |  | 417 |  | 414 |
| - |  | - |  | - |  | - |  | - |  | (60) |  | - |  | - |  | 65 |
| - |  | - |  | - |  | - |  | - |  | - |  | - |  | 25 |  | 22 |
| 3 |  | 32 |  | 13 |  | (37) |  | (7) |  | (60) |  | 53 |  | 73 |  | 50 |
| - |  | (3) |  | - |  | (1) |  | - |  | 1 |  | 3 |  | 6 |  | 6 |
| 3 |  | 29 |  | 13 |  | (38) |  | (7) |  | (59) |  | 56 |  | 79 |  | 56 |
| 1 |  | 1 |  | 1 |  | - |  | 1 |  | 2 |  | 4 |  | - |  | - |
| 4 |  | 30 |  | 14 |  | (38) |  | (6) |  | (117) |  | 60 |  | 104 |  | 143 |
| 374 | \$ | 343 | \$ | 414 | \$ | 404 | \$ | 339 | \$ | 365 | \$ | 517 | \$ | 521 | \$ | 557 |

$\left.\begin{array}{|cccc|}\hline \$ & \mathbf{1 , 2 1 0} & \$ & 1,389 \\ (127)\end{array}\right)$
\(\left.\begin{array}{|ccc|}\hline \$ \& 1,866 <br>

(140)\end{array}\right)\)| 1,723 |
| :---: |
| $(109)$ |$|$

PROVISION FOR (REVERSAL OF) CREDIT LOSSES BY SEGMENT
Canadian Personal and Commercial Banking
U. S. Personal and Commercial Banking - in USD

- foreign exchange

Wholesale Banking ${ }^{3}$
Corporate Segment
Wholesale Banking - CDS ${ }^{3}$
General allowance increase (release) in Canadian Personal
and Commercial Banking and Wholesale Banking Other
Total Corporate Segmen
Total Provision for Credit Losse


| $\$$ | $\mathbf{6 0 8}$ | $\$$ | 807 |
| :---: | :---: | :---: | ---: |
|  | $\mathbf{5 5 2}$ |  | 479 |
|  | $(11)$ |  | 21 |
|  | $\mathbf{5 4 1}$ |  | 500 |
|  | 19 |  | 2 |
|  |  |  |  |
|  | $(19)$ |  | $(25)$ |
|  | - |  | $(60)$ |
|  | $(18)$ |  | $(3)$ |
|  | $(37)$ |  | $(88)$ |
| $\$$ | $\mathbf{1 , 1 3 1}$ | $\$$ | 1,221 |


| $\$$ | 1,046 | $\$$ | 1,155 |
| ---: | ---: | ---: | ---: |
|  | 621 |  | 810 |
| 25 |  | 138 |  |
|  | 646 |  | 948 |
|  | 25 |  | 164 |
|  | $(33)$ |  | $(41)$ |
|  | $(60)$ |  | 255 |
|  | 1 |  | $(1)$ |
|  | $(92)$ | 213 |  |
| $\$$ | 1,625 | $\$$ | 2,480 |

${ }_{2}^{1}$ Certain comparative amounts are presented after adjustments resulting from adoption of the 2009 financial instruments amendments, as described in Note 1 to the Bank's 2009 audited Consolidated Financial Statements. For further details, see page 48

ormerly VFC Inc)
${ }^{3}$ Premiums on CDS recorded in PCL for Wholesale Banking are reclassified to trading income in the Corporate segment.
(\$ millions)
FOR THE PERIOD ENDED

## By Industry Secto <br> Specific Provision

Personal
Residential mortgages
Consumer instalment and other persona
HELOC
Credit car
Total persona
Business \& Governmen
Business \&
Real estate
Residential
Non-residential
Total real estate
Agriculture
Automotiv
Financial
Food, beverage, and tobacco Forestry
Government, public sector entities, and education
Health and social services
Industrial construction and trade contractors
Metals and mining
Power and utilities
Professional and
Professional and other services
Retail sector
Sundry manufacturing and wholesale
Telecommunica
Other
Total business \& governmen
Other Loans
Debt securities classified as loans
FDIC covered loans
Total other loans
Total Specific Provision
General Provision
Personal, business, \& government
Other Loans
Debt securities classified as loans
FDIC covered loans
Total other loans
Total General Provision
Total Provision for Credit Losses (PCL)

| $\begin{gathered} \text { LINE } \\ \# \end{gathered}$ | $\begin{gathered} 2011 \\ \text { Q3 } \end{gathered}$ |  |  |  |  |  |  | $\begin{gathered} 2011 \\ \mathrm{Q} 2 \end{gathered}$ |  |  |  |  |  |  |  | $\begin{gathered} 2011 \\ \text { Q1 } \end{gathered}$ |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{array}{ll}\text { Canada } & \begin{array}{l}\text { United } \\ \text { States }\end{array}\end{array}$ |  |  | Int'l |  | Total |  | Canada |  | United States |  | Int'l |  | Total |  | Canada |  | United States |  | Int'l |  | Total |  |
| 1 | \$ 4 | \$ | 7 | \$ | - | \$ | 11 | \$ | 1 | \$ | 14 | \$ | - | \$ | 15 | \$ | 1 | \$ | (1) | \$ | - | \$ | - |
| 2 | 3 |  | 17 |  | - |  | 20 |  | 4 |  | 15 |  | - |  | 19 |  | 4 |  | 9 |  | - |  | 13 |
| 3 | 107 |  | 24 |  | - |  | 131 |  | 95 |  | 10 |  | - |  | 105 |  | 112 |  | 23 |  | - |  | 135 |
| 4 | 77 |  | 11 |  | - |  | 88 |  | 83 |  | 11 |  | - |  | 94 |  | 85 |  | 14 |  | - |  | 99 |
| 5 | 191 |  | 59 |  | - |  | 250 |  | 183 |  | 50 |  | - |  | 233 |  | 202 |  | 45 |  | - |  | 247 |
| 6 | - |  | 21 |  | - |  | 21 |  | (3) |  | 25 |  | - |  | 22 |  | (3) |  | 8 |  | - |  | 5 |
| 7 | 1 |  | 6 |  | - |  | 7 |  | (3) |  | 19 |  | - |  | 19 |  | 1 |  | 19 |  | - |  | 20 |
| 8 | 1 |  | 27 |  | - |  | 28 |  | (3) |  | 44 |  | - |  | 41 |  | (2) |  | 27 |  | - |  | 25 |
| 9 | - |  | - |  | - |  | - |  | (1) |  | 1 |  | - |  | - |  | (2) |  | - |  | - |  | - |
| 10 | - |  | 1 |  | - |  | 1 |  | 1 |  | 3 |  | - |  | 4 |  | - |  | 1 |  | - |  | 1 |
| 11 | - |  | 1 |  | - |  | 1 |  | - |  | 7 |  | - |  | 7 |  | - |  | (1) |  | - |  | (1) |
| 12 | 1 |  | - |  | - |  | 1 |  | 2 |  | - |  | - |  | 2 |  | 2 |  | (1) |  | - |  | 2 |
| 13 | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |
| 14 | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |
| 15 | - |  | 2 |  | - |  | 2 |  | - |  | 1 |  | - |  | 1 |  | - |  | 1 |  | - |  | 1 |
| 16 | 7 |  | 6 |  | - |  | 13 |  | 2 |  | 4 |  | - |  | 6 |  | - |  | 8 |  | - |  | 8 |
| 17 | - |  | 1 |  | - |  | 1 |  | (1) |  | - |  | - |  | (1) |  | 1 |  | (1) |  | - |  | - |
| 18 | (6) |  | - |  | - |  | (6) |  | (2) |  | (18) |  | - |  | (20) |  | - |  | - |  | - |  | - |
| 19 | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | 1 |  | - |  | 1 |
| 20 | 2 |  | 10 |  | - |  | 12 |  | 2 |  | 16 |  | - |  | 18 |  | 3 |  | 2 |  | - |  | 5 |
| 21 | 5 |  | 3 |  | - |  | 8 |  | 7 |  | (2) |  | - |  | 5 |  | 9 |  | 11 |  | - |  | 20 |
| 22 |  |  | - |  | - |  | 1 |  | (2) |  | 1 |  | - |  | (1) |  | 1 |  | 2 |  | - |  | 3 |
| 23 | - |  | 1 |  | - |  | 1 |  | (1) |  | 4 |  | - |  | 3 |  | (3) |  | (1) |  | - |  | (4) |
| 24 | 1 |  | 4 |  | - |  | 5 |  | 4 |  | 3 |  | - |  | 7 |  | 1 |  | - |  | - |  | 1 |
| 25 | 2 |  | 6 |  | - |  | 8 |  | (1) |  | 5 |  | - |  | 4 |  | (1) |  | 7 |  | - |  | 6 |
| 26 | 14 |  | 62 |  | - |  | 76 |  | 7 |  | 69 |  | - |  | 76 |  | 11 |  | 57 |  | - |  | 68 |
| 27 | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | 85 |  | - |  | 85 |
| 28 | - |  | 44 |  | - |  | 44 |  | - |  | 4 |  | - |  | 4 |  | - |  | - |  | - |  | - |
| 29 | - |  | 44 |  | - |  | 44 |  | - |  | 4 |  | - |  | 4 |  | - |  | 85 |  | - |  | 85 |
| 30 | 205 |  | 165 |  | - |  | 370 |  | 190 |  | 123 |  | - |  | 313 |  | 213 |  | 187 |  | - |  | 400 |
| 31 | 3 |  | (6) |  | - |  | (3) |  | 3 |  | 25 |  | (1) |  | 27 |  | 5 |  | 30 |  | (2) |  | 33 |
| 32 | - |  | 3 |  | - |  | 3 |  | - |  | 3 |  | - |  | 3 |  | - |  | (19) |  | - |  | (19) |
| 33 | - |  | 4 |  | - |  | 4 |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |
| 34 | - |  | 7 |  | - |  | 7 |  | - |  | 3 |  | - |  | 3 |  | - |  | (19) |  | - |  | (19) |
| 35 | 3 |  | 1 |  | - |  | 4 |  | 3 |  | 28 |  | (1) |  | 30 |  | 5 |  | 11 |  | (2) |  | 14 |
| 36 | \$ 208 | \$ | 166 | \$ | - | \$ | 374 | \$ | 193 | \$ | 151 | \$ | (1) | \$ | 343 | \$ | 218 | \$ | 198 | \$ | (2) | \$ | 414 |

Specific PCL as a \% of Average Net Loans and Acceptances
Personal
Residential mortgages
Consumer instalment and other personal
HELOC
edit card
Total personal
Business \& Governmen
Total Specific Provision
Total Specific Provision Excluding Other Loans
Total PCL as a $\%$ of Average Net Loans and Acceptances Total PCL
Total PCL Excluding Other Loans
${ }^{1}$ Based on geographic location of unit responsible for recording revenue.
${ }^{2}$ Loans subject to the loss share agreements with the FDIC are considered "FDIC covered loans". The credit losses related to FDIC covered loans are determined net of the amount expected to be reimbursed by the FDIC when applicable.

## (\$ millions, except as noted) <br> FOR THE PERIOD ENDED

By Industry Sector
Specific Provision
Personal
Personal
Residential mortgages Consumer instalment and other
personal
HELOC
Credit card
Other
Credit card
Business \& Government
Business \&
Real estate
Residential
Non-residential
Total real estate
Agriculture
Automotiv
Financial
Financial
Food, beverage, and tobacco
Fory
Government, public sector entities, and education
Health and social services
Industrial construction and trade contractors
Metals and mining
Pipelines, oil, and gas
Power and utilities
Professional and other services
Retail sector
Sundry manufacturing and wholesale
Telecommunications, cable, and media
Transportation
Other
Total business \& government
Loans
Debt securities classified as loans
FDIC covered loans
Total other loans
Total Specific Provision
General Provision
Personal, business, \& governmen
Other Loans
Debt securities classified as loans
Total other loans
Total General Provision
Total Provision for Credit Losses (PCL)


Specific PCL as a \% of Average Net Loans and Acceptances Personal
Residential mortgages
Consumer instalment and other personal
HELOC
Other
Credit card
Total personal
Business \&
Business \& Governmen
Total Specific Provision Excluding Other Loans
Total PCL as a $\%$ of Average Net Loans and Acceptances Total PCL
Total PCL Excluding Other Loans
${ }_{2}^{1}$ Based on geographic location of unit responsible for recording revenue.
${ }^{2}$ Loans subject to the loss sharing agreements with the FDIC are considered "FDIC covered loans". The credit losses related to FDIC covered loans are determined net of the amount expected to be reimbursed by the FDIC when applicable

## (\$ millions, except as noted) <br> FOR THE PERIOD ENDED

Common Shares
Balance at beginning of period
Issued
Options
Dividend reinvestment plan
New shares
Acquisitions
Balance at end of period
Preferred Shares
Balance at beginning of period
Issued
Balance at end of period
Treasury Shares - Common Balance at beginning of period
Purchase of shares
Salance at end of period
Treasury Shares - Preferred
Balance at beginning of period
Purchase of shares
Sale of shares
Balance at end of period
Contributed Surplus
Balance at beginning of period
Net (discount) premium on treasury shares
Stock option expense
Stock option exercised
Balance at end of period
Retained Earnings
Balance at beginning of period
Balance at beginning of period
Transition adjustment on adoption of financial instruments amendments Net income due to reporting-period alignment of U.S. entities ${ }^{2}$
Net income
Common
Preferred
Share issue expenses
Balance at end of period
Accumulated Other Comprehensive Income (loss)
Balance at beginning of period
Transition adjustment on adoption of financial instruments amendments
Other comprehensive income due to reporting-period alignment of U.S. entities
Net change in unrealized gains (losses) on AFS securities, net of hedging activities
Net change in unrealized foreign currency translation gains (losses) on investment in subsidiaries, net of hedging activities
Net change in gains (losses) on derivatives designated as cash flow hedges Balance at end of period
Total Shareholders' Equity
NUMBER OF COMMON SHARES OUTSTANDING (thousands)
Balance at beginning of period
Issued
Issued
Options
Dividend reinvestment plan
New shares
Acquisitions
Impact of treasury shares ${ }^{3}$
Balance at end of period

| LINE | 2011 |  |  |  | 2010 |  |  |  |  |  |  | 2009 |  |  |  | Year to Date |  |  | Full Year |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \# | Q3 | Q2 | Q1 |  | Q4 | Q3 |  | Q2 |  | Q1 |  | Q4 |  | Q3 ${ }^{1}$ |  | 2011 |  | 2010 | 2010 |  | 2009 |  |
| 1 | \$ 17,293 | \$ 16,975 | \$ | 16,730 | \$ 16,443 | \$ | 16,012 | \$ | 15,557 | \$ | 15,357 | \$ | 15,118 | \$ | 14,912 | \$ | 16,730 | \$ 15,357 | \$ | 15,357 | \$ | 13,278 |
| 2 | 33 | 155 |  | 93 | 89 |  | 35 |  | 323 |  | 74 |  | 112 |  | 90 |  | 281 | 432 |  | 521 |  | 247 |
| 3 | 172 | 163 |  | 152 | 144 |  | 144 |  | 132 |  | 126 |  | 127 |  | 116 |  | 487 | 402 |  | 546 |  | 451 |
| 4 | - | - |  | - | - |  | 252 |  | - |  | - |  | - |  | - |  | - | 252 |  | 252 |  | 1,381 |
| 5 | - | - |  | - | 54 |  | - |  | - |  | - |  | - |  | - |  | - | - |  | 54 |  | - |
| 6 | 17,498 | 17,293 |  | 16,975 | 16,730 |  | 16,443 |  | 16,012 |  | 15,557 |  | 15,357 |  | 15,118 |  | 17,498 | 16,443 |  | 16,730 |  | 15,357 |
| 7 | 3,395 | 3,395 |  | 3,395 | 3,395 |  | 3,395 |  | 3,395 |  | 3,395 |  | 3,395 |  | 3,395 |  | 3,395 | 3,395 |  | 3,395 |  | 1,875 |
| 8 |  | - |  | - | - |  | - |  | - |  | - |  | - |  | - |  | - | - |  |  |  | 1,520 |
| 9 | 3,395 | 3,395 |  | 3,395 | 3,395 |  | 3,395 |  | 3,395 |  | 3,395 |  | 3,395 |  | 3,395 |  | 3,395 | 3,395 |  | 3,395 |  | 3,395 |
| 10 | (104) | (82) |  | (91) | (88) |  | (59) |  | (44) |  | (15) |  | (63) |  | (75) |  | (91) | (15) |  | (15) |  | (79) |
| 11 | (348) | (541) |  | (515) | (512) |  | (530) |  | (611) |  | (505) |  | (619) |  | (520) |  | $(1,404)$ | $(1,646)$ |  | $(2,158)$ |  | $(1,756)$ |
| 12 | 348 | 519 |  | 524 | 509 |  | 501 |  | 596 |  | 476 |  | 667 |  | 532 |  | 1,391 | 1,573 |  | 2,082 |  | 1,820 |
| 13 | (104) | (104) |  | (82) | (91) |  | (88) |  | (59) |  | (44) |  | (15) |  | (63) |  | (104) | (88) |  | (91) |  | (15) |
| 14 | - | (1) |  | (1) | - |  | (1) |  | (2) |  | - |  | - |  | - |  | (1) | - |  | - |  | - |
| 15 | (24) | (14) |  | (13) | (28) |  | (14) |  | (15) |  | (6) |  | (6) |  | - |  | (51) | (35) |  | (63) |  | (6) |
| 16 | 24 | 15 |  | 13 | 27 |  | 15 |  | 16 |  | 4 |  | 6 |  | - |  | 52 | 35 |  | 62 |  | 6 |
| 17 | - | - |  | (1) | (1) |  | - |  | (1) |  | (2) |  | - |  | - |  | - | - |  | (1) |  | - |
| 18 | 276 | 294 |  | 305 | 313 |  | 302 |  | 345 |  | 336 |  | 357 |  | 388 |  | 305 | 336 |  | 336 |  | 392 |
| 19 | 6 | 1 |  | 3 | 4 |  | 13 |  | 15 |  | 20 |  | (3) |  | (20) |  | 10 | 48 |  | 52 |  | (27) |
| 20 | 5 | 9 |  | 9 | 4 |  | 5 |  | 12 |  | 7 |  | 5 |  | 8 |  | 23 | 24 |  | 28 |  | 30 |
| 21 | (5) | (28) |  | (23) | (16) |  | (7) |  | (70) |  | (18) |  | (23) |  | (19) |  | (56) | (95) |  | (111) |  | (59) |
| 22 | 282 | 276 |  | 294 | 305 |  | 313 |  | 302 |  | 345 |  | 336 |  | 357 |  | 282 | 313 |  | 305 |  | 336 |
| 23 | 22,623 | 21,914 |  | 20,959 | 20,548 |  | 19,956 |  | 19,356 |  | 18,632 |  | 18,192 |  | 17,848 |  | 20,959 | 18,632 |  | 18,632 |  | 17,857 |
| 24 | - | - |  | - | - |  | - |  |  |  | - |  |  |  | - |  |  | - |  | - |  | (59) |
| 25 | - | - |  | - | - |  | - |  | - |  | - |  |  |  | - |  |  | - |  | - |  | 4 |
| 26 | 1,450 | 1,332 |  | 1,541 | 994 |  | 1,177 |  | 1,176 |  | 1,297 |  | 1,010 |  | 912 |  | 4,323 | 3,650 |  | 4,644 |  | 3,120 |
| 27 | (585) | (583) |  | (537) | (534) |  | (532) |  | (528) |  | (524) |  | (522) |  | (519) |  | $(1,705)$ | $(1,584)$ |  | $(2,118)$ |  | $(2,075)$ |
| 28 | (43) | (40) |  | (49) | (48) |  | (49) |  | (48) |  | (49) |  | (48) |  | (49) |  | (132) | (146) |  | (194) |  | (167) |
| 29 | - | - |  | - | (1) |  | (4) |  | - |  | - |  | - |  | - |  | - | (4) |  | (5) |  | (48) |
| 30 | 23,445 | 22,623 |  | 21,914 | 20,959 |  | 20,548 |  | 19,956 |  | 19,356 |  | 18,632 |  | 18,192 |  | 23,445 | 20,548 |  | 20,959 |  | 18,632 |
| 31 | $(2,153)$ | (971) |  | 1,005 | 725 |  | $(1,181)$ |  | 867 |  | 1,015 |  | 1,021 |  | 3,904 |  | 1,005 | 1,015 |  | 1,015 |  | $(1,649)$ |
| 32 |  |  |  |  |  |  |  |  |  |  | - |  |  |  | - |  |  |  |  | - |  | 563 |
| 33 | - | - |  | - | - |  | - |  | - |  | - |  | - |  | - |  | - | - |  | - |  | 329 |
| 34 | 119 | 7 |  | (289) | 209 |  | 251 |  | (119) |  | 113 |  | 392 |  | 758 |  | (163) | 245 |  | 454 |  | 1,386 |
| 35 | 146 | $(1,200)$ |  | (546) | (334) |  | 497 |  | $(1,203)$ |  | (322) |  | (349) |  | $(2,624)$ |  | $(1,600)$ | $(1,028)$ |  | $(1,362)$ |  | (72) |
| 36 | 647 | 11 |  | $(1,141)$ | 405 |  | 1,158 |  | (726) |  | 61 |  | (49) |  | $(1,017)$ |  | (483) | 493 |  | 898 |  | 458 |
| 37 | $(1,241)$ | $(2,153)$ |  | (971) | 1,005 |  | 725 |  | $(1,181)$ |  | 867 |  | 1,015 |  | 1,021 |  | $(1,241)$ | 725 |  | 1,005 |  | 1,015 |
| 38 | \$ 43,275 | \$ 41,330 | \$ | 41,524 | 42,302 | \$ | 41,336 | \$ | 38,424 | \$ | 39,474 | \$ | 38,720 | \$ | 38,020 | \$ | 43,275 | \$ 41,336 | \$ | 42,302 | \$ | 38,720 |
| 39 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 886,093 | 882,097 |  | 878,497 | 874,083 |  | 868,231 |  | 861,971 |  | 858,822 |  | 854,137 |  | 850,588 |  | 878,497 | 858,822 |  | 858,822 |  | 810,121 |
| 404142 | 473 | 2,299 |  | 1,411 | 1,670 |  | 585 |  | 4,593 |  | 1,259 |  | 1,999 |  | 1,808 |  | 4,183 | 6,437 |  | 8,107 |  | 4,608 |
|  | 2,221 | 2,004 |  | 2,035 | 1,977 |  | 1,983 |  | 1,752 |  | 2022 |  | 2,032 |  | 1,890 |  | 6,260 | 5,757 |  | 7,734 |  | 8,820 |
| 424344 | - | - |  | - | ${ }_{717}$ |  | 3,552 |  | - |  | - |  | - |  | - |  | - | 3,552 |  | 3,552 |  | 34,960 |
|  | 57 | (307) |  | 154 | 717 |  | - |  | ${ }_{(85)}$ |  | - |  | 654 |  | - |  | - |  |  | 717 $(435)$ |  | - |
| 4445 | 578 | (307) |  | 154 | 50 878 |  | (268) |  | (85) |  | (132) |  | 654 |  | (149) |  | (96) | (485) |  | (435) |  | 313 |
|  | 888,844 | 886,093 |  | 882,097 | 878,497 |  | 874,083 |  | 868,231 |  | 861,971 |  | 858,822 |  | 854,137 |  | 888,844 | 874,083 |  | 878,497 |  | 858,822 |

${ }_{2}^{1}$ Certain comparative amounts are presented after adjustments resulting from adoption of the 2009 financial instruments amendments, as described in Note 1 to the Bank's 2009 audited Consolidated Financial Statements. For further details, see page 48.
Certain comparative amounts are presented after adjustments resulting from adoption of the 2009 financial instruments amendments, as described in Note 1 to the Bank's 2009 audited Consolidated Financial Statements. For further detais, see page 48.
${ }_{3}$ As explained in footnote 1 on page 7 , due to the alignment of reporting period of U.S. entities, the amounts relating to TD Bank, N.A., which currently operates as TD Bank, America's Most Convenient Bank, have been included directly in retained earnings.
${ }^{3}$ The number of treasury common shares has been netted just for the purpose of arriving at the total number of common shares considered for calculation of EPS of the Bank.

## (\$ millions)

FOR THE PERIOD ENDED
Unrealized Gains (losses) on Available-for-Sale Securities, Net of Hedging Activities
Balance at beginning of period
Transition adjustment on adoption of financial instruments amendments
Impact due to reporting-period alignment of U.S. entities ${ }^{2}$
Change in unrealized gains (losses), net of hedging activities
Reclassification to earnings of losses (gains)
Net change for the period
Balance at end of period
Unrealized Foreign Currency Translation Gains (losses) on Investments in Subsidiaries, Net of Hedging Activities Balance at beginning of period
Impact due to reporting-period alignment of U.S. entities ${ }^{2}$
Investment in subsidiarie
Impact of change in investment in subsidiaries
Hedging activities
Recovery of (provision for) income taxes
Net change for the period
Balance at end of period
Gains (losses) on Derivatives Designated as Cash Flow Hedges Balance at beginning of period
Impact due to reporting-period alignment of U.S. entities
Change in gains (losses)
Reclassification to earnings of losses (gains)
Net change for the period
Balance at end of period
Accumulated Other Comprehensive Income at End of Period




## (\$ millions)

FOR THE PERIOD ENDED

$\square$ 2010 $\qquad$

Non-Controlling interests in subsidiaries
Balance at beginning of period
Impact due to reporting-period alignment of U.S. entities ${ }^{1}$
On account of acquisition
On account of income
Foreign exchange and other adjustments
Balance at end of period


## INVESTMENT IN TD AMERITRADE

Balance at beginning of period
Decrease in reported investment through Lillooet Limited ${ }^{2}$
Increase (decrease) in reported investment through direct ownership ${ }^{2}$ Decrease in reported investment through dividends received
Forign exchange and other adjustments
Balance at end of period


${ }^{2}$ In Q2 2009, the Bank's reported investment in TD Ameritrade through a variable interest entity Lillooet Limited was replaced with the direct ownership of 27 million TD Ameritrade shares.

| $\begin{aligned} & \text { (\$ millions) } \\ & A S A T \end{aligned}$ | $\begin{gathered} \text { LINE } \\ \# \end{gathered}$ | $\begin{gathered} 2011 \\ \text { Q3 } \\ \hline \end{gathered}$ |  |  |  |  |  |  |  |  | $\begin{gathered} 2011 \\ \mathrm{Q}^{2} \end{gathered}$ |  |  |  |  |  |  |  |  | $\begin{gathered} 2011 \\ \text { Q1 } \end{gathered}$ |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Trading |  |  |  |  |  | Trading |  |  |  |  |  |  |  |  | Trading |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | ange- <br> traded |  | Total | $\begin{array}{r} \text { Non- } \\ \text { trading } \\ \hline \end{array}$ |  | Total |  |
| Interest Rate Contracts |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Futures | 1 | \$ - | \$ | 460.7 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | \$ | 460.7 | \$ | - | \$ | 460.7 | \$ - | \$ | 419.6 | \$ | 419.6 | \$ | - | \$ | 419.6 | \$ - | \$ | 387.0 | \$ | 387.0 | \$ | - | \$ | 387.0 |
| Forward rate agreements | 2 | 102.2 |  | - |  | 102.2 |  | 1.4 |  | 103.6 | 74.5 |  | - |  | 74.5 |  | 1.0 |  | 75.5 | 41.7 |  | - |  | 41.7 |  | 2.9 |  | 44.6 |
| Swaps | 3 | 1,433.3 |  | - |  | 1,433.3 |  | 356.8 |  | 1,790.1 | 1,264.1 |  | - |  | 1,264.1 |  | 355.6 |  | 1,619.7 | 1,095.9 |  | - |  | 1,095.9 |  | 357.0 |  | 1,452.9 |
| Options written | 4 | 28.9 |  | 40.9 |  | 69.8 |  | 3.8 |  | 73.6 | 37.7 |  | 32.4 |  | 70.1 |  | 4.9 |  | 75.0 | 33.2 |  | 24.2 |  | 57.4 |  | 4.9 |  | 62.3 |
| Options purchased | 5 | 23.5 |  | 41.3 |  | 64.8 |  | 1.9 |  | 66.7 | 33.5 |  | 41.3 |  | 74.8 |  | 2.1 |  | 76.9 | 27.6 |  | 36.5 |  | 64.1 |  | 2.1 |  | 66.2 |
|  | 6 | 1,587.9 |  | 542.9 |  | 2,130.8 |  | 363.9 |  | 2,494.7 | 1,409.8 |  | 493.3 |  | 1,903.1 |  | 363.6 |  | 2,266.7 | 1,198.4 |  | 447.7 |  | 1,646.1 |  | 366.9 |  | 2,013.0 |
| Foreign Exchange Contracts |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Futures | 7 | - |  | 32.9 |  | 32.9 |  | - |  | 32.9 | - |  | 63.1 |  | 63.1 |  | - |  | 63.1 | - |  | 29.9 |  | 29.9 |  | - |  | 29.9 |
| Forward contracts | 8 | 344.3 |  | - |  | 344.3 |  | 36.0 |  | 380.3 | 331.3 |  | - |  | 331.3 |  | 38.5 |  | 369.8 | 354.2 |  | - |  | 354.2 |  | 35.7 |  | 389.9 |
| Swaps | 9 | 2.5 |  | - |  | 2.5 |  | - |  | 2.5 | 19.4 |  | - |  | 19.4 |  | 0.2 |  | 19.6 | 20.0 |  | - |  | 20.0 |  | 0.2 |  | 20.2 |
| Cross-currency interest rate swap | 10 | 347.3 |  | - |  | 347.3 |  | 23.9 |  | 371.2 | 319.5 |  | - |  | 319.5 |  | 23.8 |  | 343.3 | 317.5 |  | - |  | 317.5 |  | 24.3 |  | 341.8 |
| Options written | 11 | 33.0 |  | - |  | 33.0 |  | - |  | 33.0 | 38.6 |  | - |  | 38.6 |  | - |  | 38.6 | 46.9 |  | - |  | 46.9 |  | - |  | 46.9 |
| Options purchased | 12 | 29.7 |  | - |  | 29.7 |  | - |  | 29.7 | 34.2 |  | - |  | 34.2 |  | - |  | 34.2 | 43.5 |  | - |  | 43.5 |  | - |  | 43.5 |
|  | 13 | 756.8 |  | 32.9 |  | 789.7 |  | 59.9 |  | 849.6 | 743.0 |  | 63.1 |  | 806.1 |  | 62.5 |  | 868.6 | 782.1 |  | 29.9 |  | 812.0 |  | 60.2 |  | 872.2 |
| Credit Derivative Contracts |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Credit default swaps |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Protection purchased | 14 | 4.0 |  | - |  | 4.0 |  | 5.0 |  | 9.0 | 3.9 |  | - |  | 3.9 |  | 4.8 |  | 8.7 | 4.0 |  | - |  | 4.0 |  | 5.1 |  | 9.1 |
| Protection sold | 15 | 2.7 |  | - |  | 2.7 |  | - |  | 2.7 | 2.8 |  | - |  | 2.8 |  | - |  | 2.8 | 2.9 |  | - |  | 2.9 |  | - |  | 2.9 |
|  | 16 | 6.7 |  | - |  | 6.7 |  | 5.0 |  | 11.7 | 6.7 |  | - |  | 6.7 |  | 4.8 |  | 11.5 | 6.9 |  | - |  | 6.9 |  | 5.1 |  | 12.0 |
| Other Contracts |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Equity contracts | 17 | 38.8 |  | 11.8 |  | 50.6 |  | 22.8 |  | 73.4 | 37.5 |  | 12.3 |  | 49.8 |  | 20.8 |  | 70.6 | 37.5 |  | 8.6 |  | 46.1 |  | 19.8 |  | 65.9 |
| Commodity contracts | 18 | 8.4 |  | 5.1 |  | 13.5 |  | - |  | 13.5 | 9.8 |  | 5.9 |  | 15.7 |  | - |  | 15.7 | 7.9 |  | 5.5 |  | 13.4 |  | - |  | 13.4 |
|  | 19 | 47.2 |  | 16.9 |  | 64.1 |  | 22.8 |  | 86.9 | 47.3 |  | 18.2 |  | 65.5 |  | 20.8 |  | 86.3 | 45.4 |  | 14.1 |  | 59.5 |  | 19.8 |  | 79.3 |
| Total | 20 | \$ 2,398.6 | \$ | 592.7 | \$ | 2,991.3 | \$ | 451.6 | \$ | 3,442.9 | \$ 2,206.8 | \$ | 574.6 | \$ | 2,781.4 | \$ | 451.7 | \$ | 3,233.1 | \$ 2,032.8 | \$ | 491.7 | \$ | 2,524.5 | \$ | 452.0 | \$ | 2,976.5 |
|  |  | $2010$ |  |  |  |  |  |  |  |  | $\begin{gathered} 2010 \\ \text { Q3 } \end{gathered}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  | $\begin{gathered} 2010 \\ \text { Q2 } \end{gathered}$ |
|  |  | Trading |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | Trading |  |  |  |  |  |  |  |  | Trading |  |  |  |  |  |  |  |  |
|  |  | Over-thecounter |  | hangetraded |  | Total |  | $\begin{gathered} \text { Non- } \\ \text { trading } \end{gathered}$ |  | Total | Over-thecounter | Exchangetraded |  | Total |  | $\begin{gathered} \text { Non- } \\ \text { trading } \\ \hline \end{gathered}$ |  | Total |  | Over-thecounter | Exchangetraded |  | Total |  | $\begin{array}{r} \text { Non- } \\ \text { trading } \end{array}$ |  | Total |  |
| Interest Rate Contracts |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Futures | 21 | \$ - | \$ | 255.4 | \$ | 255.4 | \$ | - | \$ | 255.4 | - | \$ | 188.7 | \$ | 188.7 | \$ | - | \$ | 188.7 | \$ - | \$ | 188.7 | \$ | 188.7 | \$ | - | \$ | 188.7 |
| Forward rate agreements | 22 | 50.5 |  | - |  | 50.5 |  | 6.2 |  | 56.7 | 91.4 |  | - |  | 91.4 |  | 10.5 |  | 101.9 | 106.7 |  | - |  | 106.7 |  | 13.4 |  | 120.1 |
| Swaps | 23 | 989.3 |  | - |  | 989.3 |  | 357.0 |  | 1,346.3 | 1,050.1 |  | - |  | 1,050.1 |  | 360.2 |  | 1,410.3 | 1,013.9 |  | - |  | 1,013.9 |  | 321.3 |  | 1,335.2 |
| Options written | 24 | 36.3 |  | 14.0 |  | 50.3 |  | 0.6 |  | 50.9 | 33.4 |  | 16.2 |  | 49.6 |  | 0.9 |  | 50.5 | 20.9 |  | 16.2 |  | 37.1 |  | 1.2 |  | 38.3 |
| Options purchased | 2526 | 24.9 |  | 28.6 |  | 53.5 |  | 5.5 |  | 59.0 | 16.4 |  | 29.7 |  | 46.1 |  | 8.2 |  | 54.3 | 15.1 |  | 29.7 |  | 44.8 |  | 9.2 |  | 54.0 |
|  |  | 1,101.0 |  | 298.0 |  | 1,399.0 |  | 369.3 |  | 1,768.3 | 1,191.3 |  | 234.6 |  | 1,425.9 |  | 379.8 |  | 1,805.7 | 1,156.6 |  | 234.6 |  | 1,391.2 |  | 345.1 |  | 1,736.3 |
| Foreign Exchange Contracts |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Futures | 27 | - |  | 17.5 |  | 17.5 |  | - |  | 17.5 | - |  | 13.2 |  | 13.2 |  | - |  | 13.2 | - |  | 13.2 |  | 13.2 |  | - |  | 13.2 |
| Forward contracts | 28 | 344.0 |  | - |  | 344.0 |  | 36.9 |  | 380.9 | 363.0 |  | - |  | 363.0 |  | 36.2 |  | 399.2 | 339.9 |  | - |  | 339.9 |  | 36.4 |  | 376.3 |
| Swaps | 29 | 20.1 |  | - |  | 20.1 |  | 0.3 |  | 20.4 | 19.1 |  | - |  | 19.1 |  | 0.3 |  | 19.4 | 19.1 |  | - |  | 19.1 |  | 0.3 |  | 19.4 |
| Cross-currency interest rate swap | 30 | 312.0 |  | - |  | 312.0 |  | 25.2 |  | 337.2 | 301.5 |  | - |  | 301.5 |  | 30.9 |  | 332.4 | 290.7 |  | - |  | 290.7 |  | 28.7 |  | 319.4 |
| Options written | 31 | 53.7 |  | - |  | 53.7 |  | - |  | 53.7 | 49.9 |  | - |  | 49.9 |  | - |  | 49.9 | 43.6 |  | - |  | 43.6 |  | - |  | 43.6 |
| Options purchased | 3233 | 44.5 |  | - |  | 44.5 |  | - |  | 44.5 | 45.0 |  | - |  | 45.0 |  | - |  | 45.0 | 40.9 |  | - |  | 40.9 |  | - |  | 40.9 |
|  |  | 774.3 |  | 17.5 |  | 791.8 |  | 62.4 |  | 854.2 | 778.5 |  | 13.2 |  | 791.7 |  | 67.4 |  | 859.1 | 734.2 |  | 13.2 |  | 747.4 |  | 65.4 |  | 812.8 |
| Credit Derivative Contracts |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Credit default swaps |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Protection purchased | 34 | 4.5 |  | - |  | 4.5 |  | 5.5 |  | 10.0 | 5.9 |  | - |  | 5.9 |  | 6.1 |  | 12.0 | 10.3 |  | - |  | 10.3 |  | 6.3 |  | 16.6 |
| Protection sold | 3536 | 3.7 |  | - |  | 3.7 |  | - |  | 3.7 | 5.2 |  | - |  | 5.2 |  | - |  | 5.2 | 9.4 |  | - |  | 9.4 |  | - |  | 9.4 |
|  |  | 8.2 |  | - |  | 8.2 |  | 5.5 |  | 13.7 | 11.1 |  | - |  | 11.1 |  | 6.1 |  | 17.2 | 19.7 |  | - |  | 19.7 |  | 6.3 |  | 26.0 |
| Other Contracts |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Equity contracts | 37 | 39.0 |  | 7.8 |  | 46.8 |  | 18.4 |  | 65.2 | 40.3 |  | 6.3 |  | 46.6 |  | 18.0 |  | 64.6 | 36.3 |  | 6.3 |  | 42.6 |  | 18.1 |  | 60.7 |
| Commodity contracts | 3839 | 7.7 |  | 4.8 |  | 12.5 |  | - |  | 12.5 | 7.7 |  | 4.0 |  | 11.7 |  | - |  | 11.7 | 8.4 |  | 4.0 |  | 12.4 |  | - |  | 12.4 |
|  |  | 46.7 |  | 12.6 |  | 59.3 |  | 18.4 |  | 77.7 | 48.0 |  | 10.3 |  | 58.3 |  | 18.0 |  | 76.3 | 44.7 |  | 10.3 |  | 55.0 |  | 18.1 |  | 73.1 |
| Total | 40 | \$ 1,930.2 | \$ | 328.1 | \$ | 2,258.3 | \$ | 455.6 | \$ | 2,713.9 | \$ 2,028.9 | \$ | 258.1 | \$ | 2,287.0 | \$ | 471.3 | \$ | 2,758.3 | \$ 1,955.2 | \$ | 258.1 | \$ | 2,213.3 | \$ | 434.9 | \$ | 2,648.2 |



[^3]
## (\$ millions) <br> AS AT

By Counterparty Type
Retail
Residential secured
Qualifying revolving retai
Other retai

## Non-retai

Corporate
Sovereign
Bank
Total
By Country of Risk
Canada
United States
International
Other
Total
By Residual Contractual Maturity
Within 1 year
Over 1 year to 5 years
Over 5 years
Total
Non-Retail Exposures by Industry Secto
Real estate
Residential
Non-residential
Total real-estate
Agriculture
Automotive
Financial
Food, beverage, and tobacco
Forestry
Government, public sector entities, and education Health and social services
Industrial construction and trade contractors
Metals and mining
Pipelines, oil, and gas
Power and utilities
Professional and other services
Retail sector
Sundry manufacturing and wholesale
Telecommunications, cable, and media
Transportation
Other
Total


| \$ | 248,717 | \$ | 64,795 | \$ | 49,566 | \$ | 13,565 | \$ | 4,662 | \$ | 381,305 | \$ | 239,802 | \$ | 64,822 | \$ | 41,966 | \$ | 13,565 | \$ | 4,634 | \$ | 364,789 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 130,996 |  | 12,080 |  | 41,348 |  | 6,029 |  | 7,137 |  | 197,590 |  | 125,578 |  | 11,661 |  | 46,404 |  | 5,987 |  | 7,044 |  | 196,674 |
|  | 21,324 |  | 1,529 |  | 31,254 |  | 11,221 |  | 522 |  | 65,850 |  | 21,155 |  | 1,495 |  | 21,771 |  | 10,437 |  | 445 |  | 55,303 |
|  | 6,776 |  | 434 |  | 8,942 |  | 4,301 |  | 230 |  | 20,683 |  | 6,309 |  | 603 |  | 4,629 |  | 4,455 |  | 227 |  | 16,223 |
|  | 28,100 |  | 1,963 |  | 40,196 |  | 15,522 |  | 752 |  | 86,533 |  | 27,464 |  | 2,098 |  | 26,400 |  | 14,892 |  | 672 |  | 71,526 |
|  | 407,813 | \$ | 78,838 | \$ | 131,110 | \$ | 35,116 | \$ | 12,551 | \$ | 665,428 | \$ | 392,844 | \$ | 78,581 | \$ | 114,770 | \$ | 34,444 | \$ | 12,350 | \$ | 632,989 |


| 16 | \$ | 156,060 | \$ | 59,183 | \$ | 131,062 | \$ | 7,629 | \$ | 5,931 | \$ | 359,865 | \$ | 159,423 | \$ | 59,567 | \$ | 114,770 | \$ | 7,585 | \$ | 6,128 | \$ | 347,473 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 17 |  | 165,314 |  | 18,585 |  | 48 |  | 16,228 |  | 5,287 |  | 205,462 |  | 156,443 |  | 17,942 |  | - |  | 16,420 |  | 5,708 |  | 196,513 |
| 18 |  | 86,439 |  | 1,070 |  | - |  | 11,259 |  | 1,333 |  | 100,101 |  | 76,978 |  | 1,072 |  | - |  | 10,439 |  | 514 |  | 89,003 |
| 19 | \$ | 407,813 | \$ | 78,838 | \$ | 131,110 | \$ | 35,116 | \$ | 12,551 | \$ | 665,428 | \$ | 392,844 | \$ | 78,581 | \$ | 114,770 | \$ | 34,444 | \$ | 12,350 |  | 632,989 |


| 20 | \$ | 14,149 | \$ | 907 | \$ | - | \$ | 124 | \$ | 1,190 | \$ | 16,370 | \$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 21 |  | 14,959 |  | 803 |  | 4 |  | 311 |  | 1,368 |  | 17,445 |  |
| 22 |  | 29,108 |  | 1,710 |  | 4 |  | 435 |  | 2,558 |  | 33,815 |  |
| 23 |  | 1,919 |  | 211 |  | - |  | 10 |  | 46 |  | 2,186 |  |
| 24 |  | 2,348 |  | 1,171 |  | - |  | 182 |  | 172 |  | 3,873 |  |
| 25 |  | 45,362 |  | 2,169 |  | 112,646 |  | 23,899 |  | 1,618 |  | 185,694 |  |
| 26 |  | 2,655 |  | 1,380 |  |  |  | 166 |  | 454 |  | 4,655 |  |
| 27 |  | 1,086 |  | 394 |  | 11 |  | 28 |  | 98 |  | 1,617 |  |
| 28 |  | 70,894 |  | 1,751 |  | 12,307 |  | 6,799 |  | 1,906 |  | 93,657 |  |
| 29 |  | 6,682 |  | 696 |  | 49 |  | 209 |  | 552 |  | 8,188 |  |
| 30 |  | 2,007 |  | 413 |  | - |  | 40 |  | 636 |  | 3,096 |  |
| 31 |  | 1,701 |  | 1,063 |  | 13 |  | 37 |  | 213 |  | 3,027 |  |
| 32 |  | 3,027 |  | 4,698 |  | - |  | 633 |  | 854 |  | 9,212 |  |
| 33 |  | 2,290 |  | 1,985 |  | - |  | 973 |  | 775 |  | 6,023 |  |
| 34 |  | 4,326 |  | 916 |  | - |  | 175 |  | 495 |  | 5,912 |  |
| 35 |  | 3,195 |  | 912 |  | - |  | 94 |  | 317 |  | 4,518 |  |
| 36 |  | 3,921 |  | 1,996 |  | 195 |  | 150 |  | 477 |  | 6,739 |  |
| 37 |  | 2,632 |  | 2,028 |  | - |  | 670 |  | 442 |  | 5,772 |  |
| 38 |  | 3,242 |  | 694 |  | - |  | 364 |  | 662 |  | 4,962 |  |
| 39 |  | 5,531 |  | 1,040 |  | 5,885 |  | 252 |  | 244 |  | 12,952 |  |
| 40 | \$ | 191,926 | \$ | 25,227 | \$ | 131,110 | \$ | 35,116 | \$ | 12,519 | \$ | 395,898 | \$ |


| \$ | 13,522 | \$ | 810 | \$ | - | \$ | 96 | \$ | 942 | \$ | 15,370 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 14,612 |  | 646 |  | - |  | 273 |  | 383 |  | 15,914 |
| 28,134 |  |  | 1,456 |  | - |  | 369 |  | 1,325 |  | 31,284 |
| 1,972 |  |  | 150 |  | - |  | 10 |  | 31 |  | 2,163 |
| 2,331 |  |  | 1,021 |  | - |  | 179 |  | 81 |  | 3,612 |
| 45,070 |  |  | 2,303 |  | 101,414 |  | 23,362 |  | 1,562 |  | 173,711 |
| 2,583 |  |  | 1,105 |  | - |  | 176 |  | 338 |  | 4,202 |
| 1,087 |  |  | 364 |  | 183 |  | 27 |  | 100 |  | 1,761 |
| 65,381 |  |  | 2,362 |  | 7,720 |  | 6,257 |  | 2,621 |  | 84,341 |
| 6,861 |  |  | 1,466 |  | 22 |  | 180 |  | 1,111 |  | 9,640 |
| 1,844 |  |  | 364 |  | - |  | 38 |  | 577 |  | 2,823 |
| 1,620 |  |  | 1,066 |  | 48 |  | 47 |  | 210 |  | 2,991 |
| 2,517 |  |  | 4,322 |  | - |  | 1,005 |  | 995 |  | 8,839 |
| 2,313 |  |  | 1,894 |  | - |  | 872 |  | 876 |  | 5,955 |
| 3,979 |  |  | 756 |  | - |  | 149 |  | 402 |  | 5,286 |
| 3,256 |  |  | 940 |  | - |  | 98 |  | 415 |  | 4,709 |
| 3,961 |  |  | 1,723 |  | 140 |  | 178 |  | 480 |  | 6,482 |
| 2,810 |  |  | 1,879 |  | - |  | 777 |  | 436 |  | 5,902 |
| 2,792 |  |  | 597 |  | - |  | 258 |  | 486 |  | 4,133 |
| 5,246 |  |  | 784 |  | 5,243 |  | 462 |  | 277 |  | 12,012 |
|  | 183,757 | \$ | 24,552 | \$ | 114,770 | \$ | 34,444 | \$ | 12,323 | \$ | 369,846 |

[^4]
## (\$ millions)

AS AT

By Counterparty Type
Retail
Residential secured
Qualifying revolving retail
Other retail

## Non-retail

Corporate
Sovereign
Bank
Total
By Country of Risk
Canada
United States
Europe
Ourope
Total
By Residual Contractual Maturity
Within 1 year
Over 1 year to 5 years
Over 5 years
Total
Non-Retail Exposures by Industry Sector
Real estate
Residential
Non-residential
Total real-estate
Agriculture
Automotive
Financial
Food, beverage, and tobacco
Forestry
Government, public sector entities, and education Health and social services
Industrial construction and trade contractors
Metals and mining
Pipelines, oil, and gas
Power and utilities
Professional and other services
Retail sector
Sundry manufacturing and wholesale
Telecommunications, cable, and media
Transportation
Other
Total

| $\underset{\#}{\text { LINE }}$ | $\begin{gathered} 2011 \\ \text { Q1 } \end{gathered}$ |  |  |  |  |  |  |  |  |  |  |  | $\begin{gathered} 2010 \\ \mathrm{Q} 4 \\ \hline \end{gathered}$ |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Drawn |  | Undrawn |  | Repo-style ransactions |  | derivatives |  | ther offce sheet |  | Total |  | Drawn |  | Undrawn |  | Repo-style ansactions |  | derivatives |  | ther offce sheet |  | Total |
| 1 | \$ | 144,711 | \$ | 20,136 | \$ | - | \$ | - | \$ | - | \$ | 164,847 | \$ | 140,545 | \$ | 19,718 | \$ | - | \$ | - | \$ | - | \$ | 160,263 |
| 2 |  | 15,288 |  | 27,653 |  | - |  | - |  | - |  | 42,941 |  | 15,288 |  | 25,652 |  | - |  | - |  | - |  | 40,940 |
| 3 |  | 41,028 |  | 5,620 |  | - |  | - |  | 30 |  | 46,678 |  | 40,552 |  | 5,566 |  | - |  | - |  | 30 |  | 46,148 |
| 4 |  | 201,027 |  | 53,409 |  | - |  | - |  | 30 |  | 254,466 |  | 196,385 |  | 50,936 |  | - |  | - |  | 30 |  | 247,351 |
| 5 |  | 82,450 |  | 23,207 |  | 34,136 |  | 6,987 |  | 10,017 |  | 156,797 |  | 82,403 |  | 24,196 |  | 41,368 |  | 7,179 |  | 9,893 |  | 165,039 |
| 6 |  | 58,561 |  | 720 |  | 5,057 |  | 5,519 |  | 146 |  | 70,003 |  | 59,750 |  | 693 |  | 6,374 |  | 5,494 |  | 194 |  | 72,505 |
| 7 |  | 42,847 |  | 989 |  | 76,478 |  | 17,171 |  | 2,464 |  | 139,949 |  | 43,438 |  | 1,098 |  | 66,952 |  | 19,089 |  | 2,342 |  | 132,919 |
| 8 |  | 183,858 |  | 24,916 |  | 115,671 |  | 29,677 |  | 12,627 |  | 366,749 |  | 185,591 |  | 25,987 |  | 114,694 |  | 31,762 |  | 12,429 |  | 370,463 |
| 9 | \$ | 384,885 | \$ | 78,325 | \$ | 115,671 | \$ | 29,677 | \$ | 12,657 | \$ | 621,215 | \$ | 381,976 | \$ | 76,923 | \$ | 114,694 | \$ | 31,762 | \$ | 12,459 | \$ | 617,814 |


| 10 | \$ | 238,194 | \$ | 63,844 | \$ | 40,633 | \$ | 11,923 | \$ | 4,459 | \$ | 359,053 | \$ | 233,596 | \$ | 61,258 | \$ | 42,447 | \$ | 11,576 | \$ | 4,484 | \$ | 353,361 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 11 |  | 120,862 |  | 12,097 |  | 48,395 |  | 5,371 |  | 7,533 |  | 194,258 |  | 121,389 |  | 11,958 |  | 51,523 |  | 5,695 |  | 7,373 |  | 197,938 |
| 12 |  | 19,718 |  | 1,531 |  | 25,460 |  | 9,183 |  | 467 |  | 56,359 |  | 20,663 |  | 1,537 |  | 17,696 |  | 10,324 |  | 440 |  | 50,660 |
| 13 |  | 6,111 |  | 853 |  | 1,183 |  | 3,200 |  | 198 |  | 11,545 |  | 6,328 |  | 2,170 |  | 3,028 |  | 4,167 |  | 162 |  | 15,855 |
| 14 |  | 25,829 |  | 2,384 |  | 26,643 |  | 12,383 |  | 665 |  | 67,904 |  | 26,991 |  | 3,707 |  | 20,724 |  | 14,491 |  | 602 |  | 66,515 |
| 15 | \$ | 384,885 | \$ | 78,325 | \$ | 115,671 | \$ | 29,677 | \$ | 12,657 | \$ | 621,215 | \$ | 381,976 | \$ | 76,923 | \$ | 114,694 | \$ | 31,762 | \$ | 12,459 | \$ | 617,814 |



| \$ | 13,382 | \$ | 958 | \$ | - | \$ | 103 | \$ | 818 | \$ | 15,261 | \$ | 13,339 | \$ | 949 | \$ | - | \$ | 154 | \$ | 876 | \$ | 15,318 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 14,313 |  | 700 |  | - |  | 253 |  | 267 |  | 15,533 |  | 13,816 |  | 808 |  | - |  | 354 |  | 274 |  | 15,252 |
|  | 27,695 |  | 1,658 |  | - |  | 356 |  | 1,085 |  | 30,794 |  | 27,155 |  | 1,757 |  | - |  | 508 |  | 1,150 |  | 30,570 |
|  | 1,976 |  | 125 |  | - |  | 18 |  | 31 |  | 2,150 |  | 1,847 |  | 168 |  | - |  | 22 |  | 36 |  | 2,073 |
|  | 2,320 |  | 1,118 |  | - |  | 167 |  | 46 |  | 3,651 |  | 2,228 |  | 1,132 |  | 41 |  | 176 |  | 51 |  | 3,628 |
|  | 45,685 |  | 2,332 |  | 104,634 |  | 19,633 |  | 1,581 |  | 173,865 |  | 48,648 |  | 2,372 |  | 98,883 |  | 21,257 |  | 1,703 |  | 172,863 |
|  | 2,517 |  | 1,195 |  | - |  | 141 |  | 244 |  | 4,097 |  | 2,596 |  | 1,301 |  | - |  | 150 |  | 242 |  | 4,289 |
|  | 1,138 |  | 434 |  | 198 |  | 27 |  | 95 |  | 1,892 |  | 1,189 |  | 419 |  | 141 |  | 37 |  | 94 |  | 1,880 |
|  | 64,140 |  | 1,794 |  | 5,218 |  | 5,761 |  | 3,380 |  | 80,293 |  | 63,496 |  | 1,677 |  | 6,566 |  | 5,876 |  | 3,063 |  | 80,678 |
|  | 6,996 |  | 512 |  | - |  | 183 |  | 2,335 |  | 10,026 |  | 7,095 |  | 551 |  | - |  | 261 |  | 2,383 |  | 10,290 |
|  | 1,757 |  | 531 |  | - |  | 37 |  | 509 |  | 2,834 |  | 1,859 |  | 412 |  | - |  | 44 |  | 481 |  | 2,796 |
|  | 1,567 |  | 1,206 |  | 10 |  | 95 |  | 98 |  | 2,976 |  | 1,709 |  | 2,272 |  | 8 |  | 89 |  | 106 |  | 4,184 |
|  | 2,877 |  | 4,295 |  | - |  | 710 |  | 879 |  | 8,761 |  | 2,818 |  | 4,311 |  | - |  | 576 |  | 820 |  | 8,525 |
|  | 2,377 |  | 2,021 |  | - |  | 834 |  | 724 |  | 5,956 |  | 2,341 |  | 2,090 |  | - |  | 872 |  | 684 |  | 5,987 |
|  | 4,004 |  | 887 |  | - |  | 130 |  | 257 |  | 5,278 |  | 3,286 |  | 987 |  | - |  | 139 |  | 189 |  | 4,601 |
|  | 3,310 |  | 993 |  | - |  | 84 |  | 213 |  | 4,600 |  | 3,580 |  | 917 |  | - |  | 106 |  | 209 |  | 4,812 |
|  | 3,930 |  | 2,233 |  | 208 |  | 178 |  | 293 |  | 6,842 |  | 3,767 |  | 2,136 |  | 158 |  | 172 |  | 285 |  | 6,518 |
|  | 3,073 |  | 2,007 |  | - |  | 795 |  | 392 |  | 6,267 |  | 3,135 |  | 2,142 |  | - |  | 794 |  | 393 |  | 6,464 |
|  | 3,072 |  | 645 |  | - |  | 248 |  | 348 |  | 4,313 |  | 2,802 |  | 562 |  | - |  | 344 |  | 364 |  | 4,072 |
|  | 5,424 |  | 930 |  | 5,403 |  | 280 |  | 117 |  | 12,154 |  | 6,040 |  | 781 |  | 8,897 |  | 339 |  | 176 |  | 16,233 |
| \$ | 183,858 | \$ | 24,916 | \$ | 115,671 | \$ | 29,677 | \$ | 12,627 | \$ | 366,749 | \$ | 185,591 | \$ | 25,987 | \$ | 114,694 | \$ | 31,762 | \$ | 12,429 | \$ | 370,463 |

${ }^{1}$ Gross credit risk exposure is before credit risk mitigants. This table excludes securitization and equity exposures.

## (\$ millions)

AS AT
By Counterparty Type
Retail
Residential secured
Qualifying revolving retail
Other retail
Non-retail
Corporate
Sovereig

Total
By Country of Risk
Canada
United States
Europe
Other

## Total

## By Residual Contractual Maturity

Within 1 year
Over 1 year to 5 years
Over 5 years
Total

By Counterparty Type
Retail
Residential secured
Qualifying revolving retail
Other retail

## Non-retail

Corporate
Sovereign
Bank
Total
By Country of Risk
Canada
United States
International
Europe

## Total

By Residual Contractual Maturity
Within 1 year
Over 1 year to 5 years
Over 5 years
Total

| $\underset{\#}{\text { LINE }}$ | $\begin{gathered} 2010 \\ \text { Q3 } \\ \hline \end{gathered}$ |  |  |  |  |  |  |  |  |  |  | $\begin{gathered} 2010 \\ \text { Q2 } \\ \hline \end{gathered}$ |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Drawn Undrawn |  |  | Repo-style transactions |  | OTC derivatives |  | Otheroff-balance sheet |  | Total |  | Drawn |  | Undrawn |  | Repo-style transactions |  | OTC derivatives |  | $\begin{array}{r} \text { Other } \\ \text { off-balance } \\ \text { sheet } \end{array}$ |  | Total |  |
| 1 | \$ 137,718 | \$ | 19,195 | \$ | - | \$ | - | \$ | - | \$ | 156,913 | \$ | 133,257 | \$ | 18,674 | \$ | - | \$ | - | \$ | - | \$ | 151,931 |
| 2 | 15,254 |  | 25,626 |  | - |  | - |  | - |  | 40,880 |  | 15,271 |  | 26,015 |  | - |  | - |  | - |  | 41,286 |
| 3 | 39,241 |  | 5,457 |  | - |  | - |  | 33 |  | 44,731 |  | 38,342 |  | 5,206 |  | - |  | - |  | 34 |  | 43,582 |
| 4 | 192,213 |  | 50,278 |  | - |  | - |  | 33 |  | 242,524 |  | 186,870 |  | 49,895 |  | - |  | - |  | 34 |  | 236,799 |
| 5 | 76,244 |  | 22,541 |  | 39,876 |  | 6,675 |  | 9,950 |  | 155,286 |  | 75,311 |  | 21,714 |  | 39,110 |  | 6,228 |  | 9,638 |  | 152,001 |
| 6 | 58,131 |  | 647 |  | 7,466 |  | 4,809 |  | 155 |  | 71,208 |  | 57,860 |  | 555 |  | 3,067 |  | 5,222 |  | 198 |  | 66,902 |
| 7 | 41,583 |  | 1,122 |  | 63,318 |  | 18,986 |  | 2,267 |  | 127,276 |  | 40,699 |  | 940 |  | 58,867 |  | 18,245 |  | 2,217 |  | 120,968 |
| 8 | 175,958 |  | 24,310 |  | 110,660 |  | 30,470 |  | 12,372 |  | 353,770 |  | 173,870 |  | 23,209 |  | 101,044 |  | 29,695 |  | 12,053 |  | 339,871 |
| 9 | \$ 368,171 | \$ | 74,588 | \$ | 110,660 | \$ | 30,470 | \$ | 12,405 | \$ | 596,294 | \$ | 360,740 | \$ | 73,104 | \$ | 101,044 | \$ | 29,695 | \$ | 12,087 | \$ | 576,670 |


| \$ | 232,632 | \$ | 60,834 | \$ | 39,984 | \$ | 11,389 | \$ | 4,575 | \$ | 349,414 | \$ | 228,625 | \$ | 60,240 | \$ | 41,778 | \$ | 11,210 | \$ | 4,553 | \$ | 346,406 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 111,013 |  | 11,534 |  | 46,395 |  | 5,825 |  | 7,228 |  | 181,995 |  | 108,799 |  | 10,814 |  | 43,065 |  | 5,434 |  | 6,946 |  | 175,058 |
|  | 18,517 |  | 1,487 |  | 22,124 |  | 9,351 |  | 451 |  | 51,930 |  | 17,300 |  | 1,327 |  | 14,755 |  | 9,536 |  | 419 |  | 43,337 |
|  | 6,009 |  | 733 |  | 2,157 |  | 3,905 |  | 151 |  | 12,955 |  | 6,016 |  | 723 |  | 1,446 |  | 3,515 |  | 169 |  | 11,869 |
|  | 24,526 |  | 2,220 |  | 24,281 |  | 13,256 |  | 602 |  | 64,885 |  | 23,316 |  | 2,050 |  | 16,201 |  | 13,051 |  | 588 |  | 55,206 |
| \$ | 368,171 | \$ | 74,588 | \$ | 110,660 | \$ | 30,470 | \$ | 12,405 | \$ | 596,294 | \$ | 360,740 | \$ | 73,104 | \$ | 101,044 | \$ | 29,695 | \$ | 2,087 | \$ | 576,670 |


| 16 | \$ | 154,040 | \$ | 56,829 | \$ | 110,660 | \$ | 6,054 | \$ | 6,096 | \$ | 333,679 | \$ | 155,640 | \$ | 56,448 | \$ | 101,044 | \$ | 5,744 | \$ | 6,015 | \$ | 324,891 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 17 |  | 159,029 |  | 17,539 |  | - |  | 14,539 |  | 5,888 |  | 196,995 |  | 154,685 |  | 16,430 |  | - |  | 14,001 |  | 5,703 |  | 190,819 |
| 18 |  | 55,102 |  | 220 |  | - |  | 9,877 |  | 421 |  | 65,620 |  | 50,415 |  | 226 |  | - |  | 9,950 |  | 369 |  | 60,960 |
| 19 | \$ | 368,171 | \$ | 74,588 | \$ | 110,660 | \$ | 30,470 | \$ | 12,405 | \$ | 596,294 | \$ | 360,740 | \$ | 73,104 | \$ | 101,044 | \$ | 29,695 | \$ | 12,087 | \$ | 576,670 |
|  |  |  |  |  |  |  | 10 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  | Drawn |  | Undrawn |  | epo-style sactions |  | $\begin{array}{r} \text { OTC } \\ \text { rivatives } \end{array}$ |  | Other -balance sheet |  | Total |  | Drawn |  | Undrawn |  | epo-style sactions |  | $\begin{array}{r} \text { OTC } \\ \text { ivatives } \end{array}$ |  | Other balance sheet |  | Total |
| 20 | \$ | 132,318 | \$ | 18,185 | \$ | - | \$ | - | \$ | - | \$ | 150,503 | \$ | 130,519 | \$ | 17,535 | \$ | - | \$ | - | \$ | - | \$ | 148,054 |
| 21 |  | 15,245 |  | 26,139 |  | - |  | - |  | - |  | 41,384 |  | 15,037 |  | 25,857 |  | - |  | - |  | - |  | 40,894 |
| 22 |  | 36,614 |  | 5,233 |  | - |  | - |  | 38 |  | 41,885 |  | 35,618 |  | 5,224 |  | - |  | - |  | 46 |  | 40,888 |
| 23 |  | 184,177 |  | 49,557 |  | - |  | - |  | 38 |  | 233,772 |  | 181,174 |  | 48,616 |  | - |  | - |  | 46 |  | 229,836 |
| 24 |  | 78,224 |  | 22,130 |  | 22,259 |  | 7,776 |  | 9,907 |  | 140,296 |  | 82,547 |  | 22,470 |  | 22,953 |  | 7,660 |  | 9,503 |  | 145,133 |
| 25 |  | 57,486 |  | 583 |  | 3,222 |  | 4,703 |  | 73 |  | 66,067 |  | 49,636 |  | 772 |  | 4,003 |  | 5,632 |  | 59 |  | 60,102 |
| 26 |  | 39,314 |  | 564 |  | 57,596 |  | 18,379 |  | 2,224 |  | 118,077 |  | 40,141 |  | 551 |  | 47,817 |  | 18,633 |  | 2,091 |  | 109,233 |
| 27 |  | 175,024 |  | 23,277 |  | 83,077 |  | 30,858 |  | 12,204 |  | 324,440 |  | 172,324 |  | 23,793 |  | 74,773 |  | 31,925 |  | 11,653 |  | 314,468 |
| 28 | \$ | 359,201 | \$ | 72,834 | \$ | 83,077 | \$ | 30,858 | \$ | 12,242 | \$ | 558,212 | \$ | 353,498 | \$ | 72,409 | \$ | 74,773 | \$ | 31,925 | \$ | 11,699 | \$ | 544,304 |

[^5]| $\underset{\#}{\text { LINE }}$ | $\begin{gathered} 2011 \\ \text { Q3 } \\ \hline \end{gathered}$ |  |  | $\begin{gathered} 2011 \\ \text { Q2 } \\ \hline \end{gathered}$ |  |  | $\begin{gathered} 2011 \\ \text { Q1 } \\ \hline \end{gathered}$ |  |  | $\begin{gathered} 2010 \\ \text { Q4 } \\ \hline \end{gathered}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Standardized AIRB |  |  | Standardized |  | AIRB ${ }^{1}$ | Standardized |  | AIRB ${ }^{1}$ | Standardized |  | AIRB ${ }^{1}$ |
|  | Eligible financial collateral ${ }^{2}$ | Guarantees I credit derivatives | Guarantees / credit derivatives | Eligible financial collateral $^{2}$ | $\begin{array}{r} \hline \text { Guarantees / } \\ \text { credit } \\ \text { derivatives } \\ \hline \end{array}$ | Guarantees / credit derivatives | $\begin{array}{r} \text { Eligible } \\ \text { financial }_{\text {collateral }^{2}} \\ \hline \end{array}$ | Guarantees / credit derivatives | Guarantees / credit derivatives | $\begin{array}{r} \text { Eligible } \\ \text { financial }^{\text {collateral }^{2}} \\ \hline \end{array}$ | $\begin{array}{r} \text { Guarantees / } \\ \text { credit } \\ \text { derivatives } \\ \hline \end{array}$ | Guarantees / credit derivatives |
| 1 | \$ | \$ 269 | \$ 89,043 | \$ | \$ 267 | \$ 90,053 | \$ | \$ 283 | \$ 89,972 | \$ | \$ 297 | \$ 85,639 |
| 2 | - | - | - | - | - | - | - | - | - | - | - | - |
| 3 | - | 618 | - | - | 660 | - | - | 739 | - | - | 807 | - |
| 4 | - | 887 | 89,043 | - | 927 | 90,053 | - | 1,022 | 89,972 | - | 1,104 | 85,639 |
| 5 | 89 | 2,194 | 14,113 | 88 | 1,534 | 13,150 | 92 | 1,606 | 13,320 | 93 | 1,427 | 13,058 |
| 6 | - | - | 258 | - | - | 263 | - | - | 336 | - | - | 326 |
| 7 | - | 10,072 | 10,704 | - | 10,036 | 11,030 | - | 10,537 | 11,952 | - | 10,496 | 11,575 |
| 8 | 89 | 12,266 | 25,075 | 88 | 11,570 | 24,443 | 92 | 12,143 | 25,608 | 93 | 11,923 | 24,959 |
| 9 | \$ 89 | \$ 13,153 | \$ 114,118 | \$ 88 | \$ 12,497 | \$ 114,496 | 92 | \$ 13,165 | \$ 115,580 | \$ 93 | \$ 13,027 | \$ 110,598 |
|  |  | 2010 |  |  | 2010 |  |  | 2010 |  |  | 2009 |  |
|  |  | Q3 |  |  | Q2 |  |  | Q1 |  |  | Q4 |  |
|  |  | Standardized | AIRB ${ }^{1}$ |  | Standardized | AIRB $^{1}$ |  | Standardized | AIRB $^{1}$ |  | Standardized | $\mathrm{AlRB}^{1}$ |
|  | Eligible financial collateral ${ }^{2}$ | Guarantees / credit derivatives | Guarantees / credit derivatives | Eligible financial collateral ${ }^{2}$ | $\begin{array}{r} \text { Guarantees / } \\ \text { credit } \\ \text { derivatives } \\ \hline \end{array}$ | Guarantees / credit derivatives | Eligible financial collateral ${ }^{2}$ | Guarantees / credit derivatives | Guarantees / credit derivatives | $\begin{array}{r} \text { Eligible } \\ \text { financial } \\ \text { collateral }{ }^{2} \\ \hline \end{array}$ | $\begin{array}{r} \hline \text { Guarantees / } \\ \text { credit } \\ \text { derivatives } \\ \hline \end{array}$ | Guarantees / credit derivatives |
| 10 | \$ - | \$ 298 | \$ 87,222 | \$ - | \$ 424 | \$ 85,947 | \$ | \$ 53 | \$ 86,751 | \$ | \$ 58 | \$ 84,596 |
| 11 | - | - | - | - | - | - | - | - | - | - | - | - |
| 12 | - | 871 | - | - | 1,047 | - | - | 53 | - | - | 48 | - |
| 13 | - | 1,169 | 87,222 | - | 1,471 | 85,947 | - | 106 | 86,751 | - | 106 | 84,596 |
| 14 | 96 | 1,031 | 13,821 | 96 | 1,091 | 13,407 | 102 | 325 | 13,856 | 104 | 325 | 14,244 |
| 15 | - | - | 325 | - | - | 334 | - | - | 463 | - | - | 503 |
| 16 | - | 9,912 | 11,026 | - | 9,103 | 11,147 | 160 | 8,945 | 11,650 | - | 8,646 | 11,647 |
| 17 | 96 | 10,943 | 25,172 | 96 | 10,194 | 24,888 | 262 | 9,270 | 25,969 | 104 | 8,971 | 26,394 |
| 18 | \$ 96 | \$ 12,112 | \$ 112,394 | \$ 96 | \$ 11,665 | \$ 110,835 | \$ 262 | \$ 9,376 | \$ 112,720 | \$ 104 | \$ 9,077 | \$ 110,990 |

By Counterparty Type
Retail
Residential secured
Qualifying revolving retai
Other retail
Non-retail
Corporate
Sovereig

Gross Credit Risk Exposure
$18 \$$

$$
\begin{array}{lllll|llllll|llll}
\hline 96 & \$ & 12,112 & \$ & 112,394 & \$ & 96 & \$ & 11,665 & \$ & 110,835 & \$ & 262 & \$ & 9,37 \\
\hline
\end{array}
$$

${ }_{2}^{1}$ For exposures under the AIRB Approach, eligible financial collateral is taken into account in the Bank's LGD models. Separate disclosure of eligible financial collateral is, therefore, not required.
${ }^{2}$ For exposures under the Standardized Approach, eligible financial collateral can include cash, gold, highly rated debt securities and equities listed on the main index.

${ }_{2}^{1}$ Credit risk exposures are after credit risk mitigants and net of specific allowance.
Under the Standardized Approach, other retail includes qualifying revolving retail exposures.


[^6]
${ }^{1}$ EAD includes the effects of credit risk mitigation.
(\$ millions)
AS AT

By Counterparty Type
Retail
Residential secured
Qualifying revolving retail
Other retail

## Non-retail

Corporate
Sovereign
Bank
Total

By Counterparty Type
Retail
Residential secured
Qualifying revolving retail
Other retail
Non-retail
Corporate
Sovereign
Bank
Total

${ }_{2}^{1}$ Notional undrawn commitments are equal to the contractually available amounts provided via committed loan agreements less amounts currently outstanding under those committed loan agreements.
${ }^{2}$ EAD on undrawn commitments is the amount currently undrawn but expected to be drawn assuming a default on the underlying committed loan agreement.

## (Percentage)

| $\underset{\#}{\text { LINE }}$ | $\begin{gathered} 2011 \\ \text { Q3 } \\ \hline \end{gathered}$ |  |  |  | $\begin{gathered} 2011 \\ \text { Q2 } \end{gathered}$ |  |  |  | $\begin{gathered} 2011 \\ \text { Q1 } \end{gathered}$ |  |  |  | $\begin{gathered} 2010 \\ \text { Q4 } \\ \hline \end{gathered}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{array}{r} \text { Actual } \\ \text { loss } \\ \text { rate }^{1,2} \\ \hline \end{array}$ |  | Expected loss rate ${ }^{1,2}$ |  | $\begin{array}{r} \hline \text { Actual } \\ \text { loss } \\ \text { rate }^{1,2} \end{array}$ |  | Expected loss rate ${ }^{1,2}$ |  | $\begin{gathered} \text { Actual } \\ \text { loss } \\ \text { late } \end{gathered}$ |  | Expected loss rate ${ }^{1,2}$ |  | Historical actual loss rate ${ }^{3}$ |  | $\begin{array}{r} \text { Actual } \\ \text { loss } \\ \text { rate }^{1,2} \\ \hline \end{array}$ |  | Expected loss rate $^{1,2}$ |  |
| 1 | 0.01 | \% | 0.13 | \% | 0.01 | \% | 0.12 | \% | 0.01 | \% | 0.12 | \% | 0.01 | \% | 0.01 | \% | 0.10 | \% |
| 2 | 3.66 |  | 4.59 |  | 3.79 |  | 4.41 |  | 4.02 |  | 4.41 |  | 3.62 |  | 4.28 |  | 4.59 |  |
| 3 | 1.02 |  | 1.54 |  | 1.16 |  | 1.57 |  | 1.26 |  | 1.48 |  | 1.08 |  | 1.46 |  | 1.53 |  |
| 4 | (0.03) |  | 0.59 |  | (0.09) |  | 0.67 |  | - |  | 0.65 |  | 0.43 |  | 0.02 |  | 0.66 |  |
| 5 | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  |
| 6 | - |  | 0.04 |  | - |  | 0.04 |  | - |  | 0.05 |  | - |  | - |  | 0.05 |  |
|  | $\begin{gathered} 2010 \\ \text { Q3 } \\ \hline \end{gathered}$ |  |  |  | 2010Q2 |  |  |  | 2010 |  |  |  | 2009 |  |  |  |  |  |
|  |  |  |  |  | Q1 | Q4 |  |  |  |  |  |
|  |  |  | Expected |  |  |  |  |  |  |  | Expected |  | $\begin{gathered} \text { Actual } \\ \text { loss } \\ \text { rate }^{1,2} \end{gathered}$ | Expectedlossrate $^{1,2}$ |  |  | Historical <br> actual <br> loss rate ${ }^{3}$ |  | $\begin{gathered} \text { Actual } \\ \text { loss } \\ \text { rate }^{1,2} \end{gathered}$ |  | Expected loss rate ${ }^{1,2}$ |  |
|  | loss |  | loss |  | loss |  | loss |  |  |  |  |  |  |  |  |  |  |  |
|  | rate ${ }^{1,2}$ |  | rate ${ }^{1,2}$ |  | rate ${ }^{1,2}$ |  | rate ${ }^{1,2^{2}}$ |  |  |  |  |  |  |  |  |  |  |  |
| 7 | 0.01 | \% | 0.08 | \% | 0.01 | \% | 0.08 | \% | 0.01 | \% | 0.06 | \% | 0.013.51 |  | $\begin{aligned} & 0.01 \\ & 5.03 \end{aligned}$ | \% | 0.064.48 |  |  |  |  |
| 8 | 4.64 |  | 4.48 |  | 4.95 |  | 4.55 |  | 5.08 |  | 4.36 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 9 | 1.61 |  | 1.62 |  | 1.74 |  | 1.70 |  | 1.73 |  | 1.76 |  | 1.01 |  | 1.57 |  | 1.69 | \% |  |  |  |
| 10 | (0.01) |  | 0.72 |  | 0.09 |  | 0.76 |  | 0.18 |  | 0.62 |  | 0.49 |  | 0.28 |  | 0.64 |  |  |  |  |
| 11 | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - 0.06 |  |  |  |  |
| 12 | - |  | 0.05 |  |  |  | 0.04 |  |  |  | 0.05 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |

By Counterparty Type
Retail
Residential secured
Qualifying revolving retai
Other retai
Corporate
Sovereign
Bank

## Retail

Residential secured
Qualifying revolving retail
Other retai
Non-retai
Corporate
Sovereign
Bank
${ }^{1}$ Retail actual and expected loss rates are measured as follows:

 expected loss is measured using Basel II parameters (PDxLGDxEAD) divided by outstanding balances at the beginning of the four-quarter period.
2 Non-retail actual and expected loss rates are measured as follows:

 four-quarter period.

 estimated to be 10-15 years in duration.

## Commentary:

Differences between actual loss rates and expected loss rates are due to the following reasons:
 stabilizing expected losses over a longer period of time. As a result, actual losses may exceed expected losses during a recession and may fall below expected losses during economic growth.

- Expected loss parameters are conservatively estimated (i.e. adjusted upwards) to account for the limited number of years of historical data available.
- LGD parameters used in the expected loss estimates are adjusted upwards to reflect potential economic downturn conditions.
 update our models as required.


## Retail

 the historical average levels.

## Non-retail:

 ending Q3 2011 than they were during the historically measured period. In Q3 2011, the actual loss rate for corporate counterparties was negative due to an increase in recoveries in Q2 2011.

Rating
AA- and above
A+ to A-
$\mathrm{BBB}+$ to BBB -
BB+ to BB-
Below BB- ${ }^{2}$
Gains on sale recorded upon securitization ${ }^{2}$
Total

| $\underset{\#}{\text { LINE }}$ | $\begin{gathered} 2011 \\ \text { Q3 } \end{gathered}$ |  |  |  | $\begin{gathered} 2011 \\ \text { Q2 } \end{gathered}$ |  |  |  | $\begin{gathered} 2011 \\ \text { Q1 } \end{gathered}$ |  |  |  | $\begin{gathered} 2010 \\ \mathrm{Q} 4 \\ \hline \end{gathered}$ |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Gross exposures |  | Risk-weighted assets |  | Gross exposures |  | Risk-weighted assets |  | Gross posures |  | Risk-weighted assets |  | $\begin{array}{r} \text { Gross } \\ \text { posures } \end{array}$ |  | Risk-weighted assets |
| 1 | \$ | 32,531 | \$ | 4,265 | \$ | 32,610 | \$ | 4,047 | \$ | 39,812 | \$ | 5,320 | \$ | 38,403 | \$ | 4,906 |
| 2 |  | 333 |  | 55 |  | 413 |  | 66 |  | 478 |  | 78 |  | 518 |  | 86 |
| 3 |  | 428 |  | 312 |  | 476 |  | 339 |  | 339 |  | 244 |  | 298 |  | 213 |
| 4 |  | 168 |  | 858 |  | 42 |  | 159 |  | - |  | - |  | - |  | - |
| 5 |  | 705 |  | n/a |  | 685 |  | $\mathrm{n} / \mathrm{a}$ |  | 612 |  | n/a |  | 611 |  | n/a |
| 6 |  | 86 |  | n/a |  | 87 |  | n/a |  | 85 |  | n/a |  | 84 |  | n/a |
| 7 | \$ | 34,251 | \$ | 5,490 | \$ | 34,313 | \$ | 4,611 | \$ | 41,326 | \$ | 5,642 | \$ | 39,914 | \$ | 5,205 |

Rating
AA- and above
$\mathrm{A}+$ to A
$\mathrm{BBB}+$ to $\mathrm{BBB}-$
$\mathrm{BB}+$ to $\mathrm{BB}-1$
Below BB-
Gains on sale recorded upon securitization ${ }^{2}$
Total

|  | $\begin{gathered} 2010 \\ \text { Q3 } \\ \hline \end{gathered}$ |  |  |  | $\begin{gathered} 2010 \\ \text { Q2 } \end{gathered}$ |  |  |  | $\begin{gathered} 2010 \\ \text { Q1 } \\ \hline \end{gathered}$ |  |  |  | $\begin{gathered} 2009 \\ \text { Q4 } \\ \hline \end{gathered}$ |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{array}{r} \text { Gross } \\ \text { exposures } \end{array}$ |  | Risk-weighted assets |  | Gross exposures |  | Risk-weighted assets |  | Gross exposures |  | Risk-weighted assets |  | Gross exposures |  | Risk-weighted assets |
| 8 | \$ | 39,809 | \$ | 4,875 | \$ | 38,408 | \$ | 4,332 | \$ | 37,479 | \$ | 3,857 | \$ | 36,843 | \$ | 3,345 |
| 9 |  | 567 |  | 93 |  | 539 |  | 90 |  | 666 |  | 110 |  | 600 |  | 94 |
| 10 |  | 383 |  | 250 |  | 230 |  | 131 |  | 611 |  | 341 |  | 689 |  | 443 |
| 11 |  | - |  | - |  | 28 |  | 185 |  | 171 |  | 797 |  | 261 |  | 1,187 |
| 12 |  | 631 |  | n/a |  | 1,000 |  | n/a |  | 1,478 |  | n/a |  | 1,404 |  | n/a |
| 13 |  | 84 |  | n/a |  | 88 |  | n/a |  | 102 |  | n/a |  | 84 |  | n/a |
| 14 | \$ | 41,474 | \$ | 5,218 | \$ | 40,293 | \$ | 4,738 | \$ | 40,507 | \$ | 5,105 | \$ | 39,881 | \$ | 5,069 |

[^7]
## Credit Risk

Retail
Residential secured
Qualifying revolving retail
Other retail
Non-retail
Corporate
Sovereign
Bank
Securitit
Securitization exposures
Equity exposures ${ }^{1}$
Exposures subject to standardized or IRB approaches Adjustment to IRB RWA for scaling factor
Other assets not included in standardized or
IRB approaches
Net impact of eliminating one month reporting lag
on U.S. entities ${ }^{2}$
Total credit risk
Market Risk
Trading book
Operational Risk
Basic indicator approach
Standardized approach
Standardized approac
Total operational ris
Total

## Credit Risk <br> Retail

Residential secured
Qualifying revolving retail
Non-retail
Corporate
Sovereig
Bank
Securitization exposures
Exposures subject to standardized or IRB approaches Adjustment to IRB RWA for scaling factor
Other assets not included in standardized
IRB approaches
Net impact of eliminating
on U.S. entities ${ }^{2}$
Total cresit risk
Market Risk
Market Risk
Operational
Operational Risk
Basic indicator appro
Standardized approach
Standardized approach
Total

${ }_{2}^{1}$ Effective April 30 , 2009, the Bank's equity portfolio qualified for the Basel II Framework's equity materiality exemption.
 rate of the Bank.
(\$ millions, except as noted)
AS AT

RISK-WEIGHTED ASSETS
CAPITAL
Tier 1 Capital
Common shares
Contributed surplus
Net unrealized foreign currency translation gains (losses) on investmen
in subsidiaries, net of hedging activities
Preferred shares ${ }^{2}$
Innovative instruments ${ }^{2,}$
Innovative instruments (ineligible for Tier 1 capital)
Qualifying non-controlling interests in subsidiaries
Net impact of eliminating one month reporting lag on U.S. entities ${ }^{4}$
Gross Tier 1 capital
Goodwill and intangibles in excess of $5 \%$ limit
Net Tier 1 Capital
Securitization - gain
Securitization - gain on sale of mortgages
$50 \%$ shattal
$50 \%$ substantial investme
$50 \%$ substantial investments
Net impact of eliminating one month reporting lag on U.S. entities ${ }^{4}$
Adjusted Net Tier 1 Capital

## Tier 2 Capital

Innovative instruments in excess of Tier 1 limit
Innovative instruments
Subordinated notes and debentures (net of amortization and ineligible) General allowance - standardized portfolios
Accumulated net after-tax unrealized gain on AFS equity securities in OCI
Securitization - other Securitization - other
$50 \%$ shorffall in allowance
$50 \%$ substantial investment
Investments in insurance subsidiaries ${ }^{6}$
Other deductions
Net impact of elimi
Net impact of eliminating one month reporting lag on U.S. entities ${ }^{4}$ Total Tier 2 Capital
Total Regulatory Capital ${ }^{4}$

## REGULATORY CAPITAL RATIOS (\%)

Tier 1 capital ratio
Total capital ratio
CAPITAL RATIOS FOR SIGNIFICANT BANK SUBSIDIARIES (\%)

## TD Bank, N.A. ${ }^{8}$

Tier 1 capital ratio
Total capital ratio

## TD Mortgage Corporation

Tier 1 capital ratio
Total capital ratio
${ }^{1}$ Certain comparative amounts are presented after adjustments resulting from adoption of the 2009 financial instruments amendments, as described in Note 1 to the Bank's 2009 audited Consolidated Financial Statements. For further details, see page 48
 continue to be included in Tier 1 capital.
${ }^{3}$ As the Bank is not the primary beneficiary of TD Capital Trust II and IV, these are not consolidated by the Bank. However, they do qualify as Tier 1 regulatory

 ${ }_{6}$ capital.
${ }^{6}$ Based on OSFI advisory letter dated February 20, 2007, 100\% of investments in insurance subsidiaries held prior to January 1, 2007 are deducted from Tier 2 capital. The $50 \%$ from Tier 1 capital and $50 \%$ from Tier 2 capital deduction has been deferred until 2012 .
${ }^{8}$ On a stand-alone basis, TD Bank, N.A. reports regulatory capital to the Office of the Comptroller of the Currency (OCC) under Basel I based on calendar quarter ends. The disclosed capital ratios are based on this framework.

1 The adjustments for items of note, net of income taxes, are removed from reported results to compute adjusted results.
2 Amortization of intangibles primarily relates to the Canada Trust acquisition in 2000, the TD Banknorth acquisition in 2005 and its privatization in 2007, the Commerce acquisition in 2008, and the amortization of intangibles included in equity in net income of TD Ameritrade. Effective first quarter 2011, amortization of software is recorded in amortization of intangibles. For the purpose of the items of note only, software amortization is excluded from the amortization of intangibles.
3 Effective August 1, 2008, as a result of deterioration in markets and severe dislocation in the credit market, the Bank changed its trading strategy with respect to certain trading debt securities. The Bank no longer intends to actively trade in these debt securities. Accordingly, the Bank reclassified certain debt securities from trading to the available-for-sale category in accordance with the Amendments to CICA Handbook Section 3855, Financial Instruments - Recognition and Measurement. As part of the Bank's trading strategy, these debt securities are economically hedged, primarily with CDS and interest rate swap contracts. This includes foreign exchange translation exposure related to the debt securities portfolio and the derivatives hedging it. These derivatives are not eligible for reclassification and are recorded on a fair value basis with changes in fair value recorded in the period's earnings. Management believes that this asymmetry in the accounting treatment between derivatives and the securities portfolio, which includes the reclassified debt securities, results in volatility in earnings from period to period that is not indicative of the economics of the underlying business performance in Wholesale Banking. Commencing in the second quarter of 2011, the Bank may from time to time replace securities within the portfolio to best utilize the initial, matched fixed term funding. As a result, the derivatives are accounted for on an accrual basis in Wholesale Banking and the gains and losses related to the derivatives in excess of the accrued amounts are reported in the Corporate segment. Adjusted results of the Bank exclude the gains and losses of the derivatives in excess of the accrued amount.
4 As a result of U.S. Personal and Commercial Banking acquisitions and related integration and restructuring initiatives undertaken, the Bank may incur integration and restructuring charges. Restructuring charges consist of employee severance costs, the costs of amending certain executive employment and award agreements, contract termination fees, and the write-down of long-lived assets due to impairment. Integration charges consist of costs related to employee retention, external professional consulting charges, marketing (including customer communication and rebranding), and integration-related travel costs. Beginning in the second quarter 2010, U.S. Personal and Commercial Banking has elected not to include any further Commerce-related integration and restructuring charges in this item of note as the efforts in these areas wind down and in light of the fact that the integration and restructuring is substantially complete. For the three months ended July 31, 2011, the integration charges were driven by the South Financial acquisition. For the nine months ended July 31, 2011, the integration charges were driven by the FDIC-assisted and South Financial acquisitions. No restructuring charges were recorded for the three and nine months ended July 31, 2011.
5 The Bank purchases CDS to hedge the credit risk in Wholesale Banking's corporate lending portfolio. These CDS do not qualify for hedge accounting treatment and are measured at fair value with changes in fair value recognized in current period's earnings. The related loans are accounted for at amortized cost. Management believes that this asymmetry in the accounting treatment between CDS and loans would result in periodic profit and loss volatility which is not indicative of the economics of the corporate loan portfolio or the underlying business performance in Wholesale Banking. As a result, the CDS are accounted for on an accrual basis in Wholesale Banking and the gains and losses on the CDS, in excess of the accrued cost, are reported in the Corporate segment. Adjusted earnings exclude the gains and losses on the CDS in excess of the accrued cost. When a credit event occurs in the corporate loan book that has an associated CDS hedge, the PCL related to the portion that was hedged via the CDS is netted against this item of note.
${ }^{6}$ This represents the impact of scheduled changes in the income tax statutory rates on net future income tax balances.
7 The Bank accrued an additional actuarial liability in its insurance subsidiary operations for potential losses in the first quarter of 2008 related to a court decision in Alberta. The Alberta government's legislation effectively capping minor injury insurance claims was challenged and held to be unconstitutional. In Q3 2009, the government of Alberta won its appeal of the decision. The plaintiffs sought leave to appeal the decision to the Supreme Court of Canada and in Q1 2010, the Supreme Court of Canada denied the plaintiffs' application to seek leave to appeal. As result of this favourable outcome, the Bank released its provision related to the minor injury cap litigation in Alberta.
8 Effective November 1, 2009, TD Financing Services (formerly VFC Inc.) aligned its loan loss methodology with that used for all other Canadian Personal and Commercial Banking retail loans; any general provisions resulting from the revised methodology are included in "General allowance increase in Canadian Personal and Commercial Banking and Wholesale Banking."
9 Upon the announcement of the privatization of TD Banknorth in November 2006, certain minority shareholders of TD Banknorth initiated class action litigation alleging various claims against the Bank, TD Banknorth, and TD Banknorth officers and directors. The parties agreed to settle the litigation in February 2009 for $\$ 61.3$ million (US $\$ 50$ million) of which $\$ 3.7$ million (US $\$ 3$ million) had been previously accrued on privatization. The Court of Chancery in Delaware approved the settlement of the TD Banknorth Shareholders' Litigation effective June 24, 2009, and the settlement became final. The net after-tax impact of the settlement was $\$ 39$ million.
10 On May 22, 2009, the Federal Deposit Insurance Corporation (FDIC), in the U.S., finalized a special assessment resulting in a charge of $\$ 55$ million before tax or US $\$ 49$ million before tax
${ }_{11}$ The Bank resolved several outstanding tax matters related to Wholesale Banking strategies that have been previously reassessed by the Canada Revenue Agency (CRA) and that were awaiting resolution by the CRA appeals division or the courts. The Bank no longer enters into these types of strategies.
12 The Bank incurred integration charges as a result of the Chrysler Financial acquisition in Canada and the U.S. and related integration initiatives undertaken. Integration charges consists of costs related to information technology, employee retention, external professional consulting charges, marketing (including customer communication and rebranding), and integration-related travel costs. While integration charges related to this acquisition were incurred for both Canada and the U.S., the majority of the charges are expected to relate to integration initiatives undertaken for U.S. Personal and Commercial Banking.
${ }^{13}$ The impact of the items of note on EPS is calculated by dividing net income available to common shareholders by the weighted average number of common shares outstanding for the period. As a result, the sum of the quarterly EPS impact may not equal the year-to-date EPS impact.





 if the fair value subsequently increases and the increase can be objectively related to an event occurring after the impairment loss was recognized.

 value recorded in other comprehensive income. After the reclassification, they are accounted for at amortized cost using the effective interest rate method.
 amortized cost both before and after the reclassification.

The following table summarizes the adjustments that were required to adopt the Amendments.

## (\$ millions, except as noted) FOR THE PERIOD ENDED

Summarized Consolidated Balance Sheet
ASSETS
Securities
Held-to-maturity
Loans
Debt securities classified as loans
Allowance for loan losses

## Other

Other assets
SHAREHOLDERS' EQUITY
Retained earnings
Accumulated other comprehensive income
Summarized Consolidated Statement of Income
Interest income
Loans
Securities - Interest
Provision for credit losses
Provision for (recovery of) income taxes
Net Income (Loss)
Earnings per share (\$)
Basic
Diluted


## Risk-Weighted Assets

Risk-weighted assets (RWA)

Used in the calculation of risk-based capital ratios, total risk weighted assets are calculated for credit, operational and market risks using the approaches described below.

## Approaches used by the Bank to calculate RWA:

## For Credit Risk

Standardized Approach

Advanced Internal Ratings Based (AIRB) Approach

For Operational Risk
Basic Indicator Approach
Standardized Approach

## For Market Ris

Internal Models Approach

## Credit Risk Terminology

Gross credit risk exposure

- Under this approach, banks apply a standardized set of risk-weights to exposures, as prescribed by the regulator, to calculate credit risk capital requirements. Standardized risk-weights are based on external credit assessments, where available, and other risk-related factors, including exposure asset class, collateral, etc
- Under this approach, banks use their own internal historical experience of PD, LGD, EAD and other key risk assumptions to calculate credit risk capital requirements. Use of the AIRB approach is subject to supervisory approval.
- Under this approach, banks calculate operational risk capital requirements by applying a prescribed factor of $15 \%$ to a three-year average of positive annual gross income.
- Under this approach, banks apply prescribed factors to a three-year average of annual gross income for each of eight different business lines, representing the different activities of the institution (e.g. Corporate Finance, Retail Banking, Asset Management, etc.).

Under this approach, banks use their own internal risk management models to calculate specific risk and general market risk charges.

- The total amount the bank is exposed to at the time of default measured before specific provisions or write-offs. Includes exposures under both the Standardized and AIRB approaches to credit risk.


## Counterparty Type / Exposure Classes:

## Retail

Residential secured Qualifying revolving retail
(QRR)

## Non-retail

Corporate
Sovereign
Bank
Exposure Types:
Drawn
Undrawn (commitment)
Repo-style transactions
OTC derivatives
Other off-balance sheet

Loss Given Default (LGD)

- Includes residential mortgages and home equity lines of credit extended to individuals.
- Includes credit cards, unsecured lines of credit and overdraft protection products extended to individuals (in the case of the Standardized Approach to credit risk, credit card exposures are included in the 'Other retail' category).
- Includes all other loans (e.g. personal loans, student lines of credit and small business loans) extended to individuals and small businesses.
- Includes exposures to corporations, partnerships or proprietorships.
- Includes exposures to central governments, central banks, multilateral development banks and certain public sector entities.
- Includes exposures to deposit-taking institutions, securities firms and certain public sector entities

The amount of funds advanced to a borrower
The difference between the authorized and drawn amounts (e.g. the unused portion of a line of credit / committed credit facility)

- Repurchase and reverse repurchase agreements, securities borrowing and lending.
- Privately negotiated derivative contracts that are not exchange-traded.
- All off-balance sheet arrangements other than derivatives and undrawn commitments (e.g. letters of credit, letters of guarantee)
- The likelihood that the borrower will not be able to meet its scheduled repayments within a one year time horizon.
- The total amount the bank is exposed to at the time of default.
- The amount of the loss when a borrower defaults on a loan, which is expressed as a percentage of EAD.

| Acronym | Definition | Acronym | Definition |
| :---: | :---: | :---: | :---: |
| AFS | Available-For-Sale | IDA | Insured Deposit Account |
| AIRM | Advanced Internal Ratings Based | MUR | Multiple-Unit Residential |
| IRB | Internal Ratings Based | NII | Net Interest Income |
| CAD P\&C | Canadian Personal and Commercial Banking | OCl | Other Comprehensive Income |
| CDS | Credit Default Swap | Occ | Office of the Comptroller of the Currency |
| CICA | Canadian Institute of Chartered Accountants | OSFI | Office of the Superintendent of Financial Institutions Canada |
| EAD | Exposure at Default | PCL | Provision for Credit Losses |
| FDIC | Federal Deposit Insurance Corporation | PD | Probability of Default |
| GAAP | Generally Accepted Accounting Principles | QRR | Qualifying Revolving Retail |
| HTM | Held-To-Maturity | RWA | Risk-Weighted Assets |
| HELOC | Home Equity Line of Credit | TEB | Taxable Equivalent Basis |
| LGD | Loss Given Default | U.S. P\&C | U.S. Personal and Commercial Banking |
| MBS | Mortgage-Backed Security | USD | U.S. Dollar |


[^0]:    ${ }_{2}^{1}$ Includes the elimination of TEB adjustments reported in the Wholesale Banking results.
    ${ }^{2}$ Operating segment results are presented excluding the impact of asset securitization programs, which are reclassified in the Corporate segment.
    ${ }^{3}$ For detailed footnotes to the items of note, see page 47 .

[^1]:    ${ }_{2}^{1}$ Based on geographic location of unit responsible for recording revenue.
    simmediately or in the near term, and loans designated as trading under the fair value option for which no allowance is recorded.
    ${ }^{3}$ Loans subject to the loss sharing agreements with the FDIC are considered "FDIC covered loans" and include the amount expected to be reimbursed by the FDIC when applicable.

[^2]:    ${ }_{2}^{1}$ Based on geographic location of unit responsible for recording revenue.
    2 Includes loans classified as trading as the Bank intends to sell the loans immediately or in the near term, and loans designated as trading under the fair value option for which no allowance is recorded.
    ${ }^{3}$ Loans subject to the loss sharing agreements with the FDIC are considered "FDIC covered loans" and include the amount expected to be reimbursed by the FDIC when applicable.

[^3]:    ${ }^{1}$ Exchange-traded instruments and non-trading credit derivatives, which are given financial guarantee treatment for credit risk capital purposes, are excluded in accordance with the guidelines of OSF

[^4]:    ${ }^{1}$ Gross credit risk exposure is before credit risk mitigants. This table excludes securitization and equity exposures

[^5]:    ${ }^{1}$ Gross credit risk exposure is before credit risk mitigants. This table excludes securitization and equity exposures

[^6]:    ${ }^{1}$ EAD includes the effects of credit risk mitigation.

[^7]:    ${ }_{2}^{1}$ Securitization exposures include the Bank's exposures as originator and investor under both the IRB and Standardized Approaches.
    Securitization exposures are deducted from capita

