## D

## SUPPLEMENTAL FINANCIAL INFORMATION

For the 4th Quarter Ended October 31, 2011

I nvestor Relations Department
For further information contact:
Kelly Milroy or Samrat J oshi
416-308-9030
www.td.com/ investor

## For the $4^{\text {th }}$ Quarter Ended Oct 31, 2011

The supplemental information contained in this package is designed to improve the readers' understanding of the financial performance of TD Bank Group (TD or the Bank). This information should be used in conjunction with the Bank's Q4 2011 Earnings News Release (ENR), the 2011 Management's Discussion and Analysis (MD\&A) and Investor Presentation, as well as the Bank's audited Consolidated Financial Statements for the year ended October 31, 2011. For financial and banking terms, and acronyms used in this package, see the "Glossary" and "Acronyms" sections of this document.

## How the Bank Reports

The Bank prepares its consolidated financial statements in accordance with Canadian generally accepted accounting principles (GAAP) and refers to results prepared in accordance with GAAP as the "reported" results. The Bank also utilizes non-GAAP financial measures to arrive at "adjusted" results to assess each of its businesses and to measure overall Bank performance. To arrive at adjusted results, the Bank removes "items of note", net of income taxes, from reported results. These items of note relate to items which management does not believe are indicative of underlying business performance. The items of note are listed on page 3 of this package. The Bank believes that adjusted results provide the reader with a better understanding of how management views the Bank's performance.

As explained, adjusted results are different from reported results determined in accordance with GAAP. Adjusted results, items of note, and related terms are non-GAAP financial measures as these are not defined terms under GAAP and, therefore, may not be comparable to similar terms used by other issuers. A reconciliation between the Bank's reported and adjusted results is provided in the "How the Bank Reports" sections of the Bank's 2011 MD\&A and Q4 2011 ENR.

## Segmented Information

For management reporting purposes, the Bank's operations and activities are organized around four key businesses operating in a number of locations in key financial centres around the globe: Canadian Personal and Commercial Banking (CAD P\&C), including TD Canada Trust, TD Insurance, and TD Auto Finance Canada; Wealth Management, including TD Waterhouse and an investment in TD Ameritrade Holding Corporation (TD Ameritrade); U.S. Personal and Commercial Banking (U.S. P\&C) including TD Bank, America's Most Convenient Bank and TD Auto Finance U.S.; and Wholesale Banking, including TD Securities. Integration charges related to the acquisition of Chrysler Financial and the Bank's other activities are grouped into the Corporate segment. Effective Q1 2011, operating results and associated loans for the U.S. credit cards business were transferred from CAD P\&C to U.S. P\&C for segment reporting purposes. In addition, the Bank has implemented a change in its allocation methodologies whereby certain items previously reported in the Corporate segment are now being allocated to other segments. These changes have no impact on the Bank's Consolidated Financial Statements. Prior period results have not been reclassified.
Effective July 4, 2011, executive responsibilities for the TD Insurance business were moved from Group Head, Canadian Banking, Auto Finance, Credit Cards, TD to the Group Head, Wealth Management, Insurance and Corporate Shared Services, TD. The Bank is currently finalizing its future reporting format and will update these results for segment reporting purposes effective the first quarter of fiscal 2012. These changes will be applied retroactively to 2011.

The Bank measures and evaluates the performance of the segments based on our management structure and is not necessarily comparable with other financial services companies. Results of each business segment reflect revenue, expenses, and assets generated by the businesses in that segment. Due to the complexity of the Bank, its management reporting model uses various estimates, assumptions, allocations, and risk-based methodologies for funds transfer pricing, inter-segment revenue, income tax rates, capital, indirect expenses, and cost transfers to measure business segment results. Transfer pricing of funds is generally applied at market rates. Inter-segment revenue is negotiated between each business segment and approximates the value provided by the distributing segment. Income tax provision or recovery is generally applied to each segment based on the statutory tax rate and may be adjusted for items and activities unique to each segment.
The Bank measures and evaluates the performance of each segment based on adjusted results, economic profit, and return on invested capital. Economic profit is adjusted net income, less a charge for average invested capital. Each segment's invested capital represents the capital required for economic risks, including credit, market, and operational risks, plus the purchased amounts of goodwill and intangible assets, net of impairment write downs. Return on invested capital is adjusted net income, divided by average invested capital. Economic profit and return on invested capital are not defined terms under GAAP and, therefore, may not be comparable to similar terms used by other issuers. A reconciliation between the Bank's economic profit, return on invested capital, and adjusted net income available to common shareholders is provided in the "Economic Profit and Return on Invested Capital" sections of the Bank's 2011 MD\&A and the Q4 2011 ENR.
Amortization of intangible expenses is included in the Corporate segment. Accordingly, net income for the operating business segments is presented before amortization of intangibles, as well as any other items of note not attributed to the operating segments. Net interest income within Wholesale Banking is calculated on a taxable equivalent basis (TEB), which means that the value of the nontaxable or tax-exempt income, including dividends, is adjusted to its equivalent before-tax value. Using TEB allows the Bank to measure income from all securities and loans consistently and makes for a more meaningful comparison of net interest income with similar institutions. The TEB increase to net interest income and provision for income taxes reflected in Wholesale Banking results is reversed in the Corporate segment.
As noted in Notes 5 and 28 to the Bank's 2011 audited Consolidated Financial Statements, the Bank securitizes retail loans and receivables held by CAD P\&C in transactions that are accounted for as sales. For the purpose of segment reporting, CAD P\&C accounts for the transactions as though they are financing arrangements. Accordingly, the interest income earned on the assets sold net of the funding costs incurred by the purchaser trusts is recorded in net interest income and impairment related to these assets is charged to provision for (reversal of) credit losses. This accounting is reversed in the Corporate segment and the gain recognized on sale, which is in compliance with GAAP, together with income earned on the retained interests net of credit losses incurred, are included in noninterest income.
For more information, see the "Business Focus" section of the Bank's 2011 MD\&A.

| ed Oct 31, 2011 |  |  |
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## FOR THE PERIOD ENDED

## Income Statement (\$ millions)

Net interest income
Non-interest in
Provision for credit losses
Loans
Debt securities classified as loans
Acquired credit-impaired loans
Total provision for credit losses
Non-interest expenses
Net income before provision for income taxes
Provision for (recovery of) income taxes
Income before non-controlling interests in subsidiaries and
equity in net income of an associated company
Non-controlling interests in subsidiaries, net of income taxes
Equity in net income of an associated company,
Net income - reported
Adjustment for items of note, net of income taxes
Net income - adjusted
Preferred dividends
Net income available to common shareholders - adjusted
Earnings per Common Share (\$) and Average Number of Shares (millions)
Basic earnings
Adjusted
Diluted earnings
Reported
Adjusted
Average number of common shares outstanding
Basic
Diluted

| $\underset{\#}{\text { LINE }}$ | 2011 |  |  |  |  |  |  | 2010 |  |  |  |  |  |  |  | $\begin{array}{r} 2009 \\ \mathrm{Q4} 4 \\ \hline \end{array}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q4 | Q3 |  | Q2 |  | Q1 |  | Q4 |  | Q3 |  | Q2 |  | Q1 |  |  |  |
| 1 | \$ 3,284 | \$ | 3,303 | \$ | 3,079 | \$ | 3,165 | \$ | 2,983 | \$ | 2,921 | \$ | 2,790 | \$ | 2,849 | \$ | 2,825 |
| 2 | 2,381 |  | 2,044 |  | 2,043 |  | 2,295 |  | 2,034 |  | 1,823 |  | 1,977 |  | 2,188 |  | 1,893 |
| 3 | 5,665 |  | 5,347 |  | 5,122 |  | 5,460 |  | 5,017 |  | 4,744 |  | 4,767 |  | 5,037 |  | 4,718 |
| 4 | 344 |  | 314 |  | 303 |  | 348 |  | 390 |  | 340 |  | 357 |  | 507 |  | 480 |
| 5 | 3 |  | 3 |  | 3 |  | 66 |  | 14 |  | (1) |  | 8 |  | 10 |  | 41 |
| 6 | (13) |  | 57 |  | 37 |  | - |  | - |  | - |  | - |  | - |  | - |
| 7 | 334 |  | 374 |  | 343 |  | 414 |  | 404 |  | 339 |  | 365 |  | 517 |  | 521 |
| 8 | 3,482 |  | 3,207 |  | 3,201 |  | 3,193 |  | 3,263 |  | 2,966 |  | 2,953 |  | 2,981 |  | 3,095 |
| 9 | 1,849 |  | 1,766 |  | 1,578 |  | 1,853 |  | 1,350 |  | 1,439 |  | 1,449 |  | 1,539 |  | 1,102 |
| 10 | 321 |  | 348 |  | 287 |  | 343 |  | 374 |  | 310 |  | 308 |  | 270 |  | 132 |
| 11 | 1,528 |  | 1,418 |  | 1,291 |  | 1,510 |  | 976 |  | 1,129 |  | 1,141 |  | 1,269 |  | 970 |
| 12 | 26 |  | 27 |  | 25 |  | 26 |  | 27 |  | 26 |  | 26 |  | 27 |  | 27 |
| 13 | 64 |  | 59 |  | 66 |  | 57 |  | 45 |  | 74 |  | 61 |  | 55 |  | 67 |
| 14 | 1,566 |  | 1,450 |  | 1,332 |  | 1,541 |  | 994 |  | 1,177 |  | 1,176 |  | 1,297 |  | 1,010 |
| 15 | 68 |  | 128 |  | 119 |  | 47 |  | 266 |  | 127 |  | 58 |  | 133 |  | 297 |
| 16 | 1,634 |  | 1,578 |  | 1,451 |  | 1,588 |  | 1,260 |  | 1,304 |  | 1,234 |  | 1,430 |  | 1,307 |
| 17 | 48 |  | 43 |  | 40 |  | 49 |  | 48 |  | 49 |  | 48 |  | 49 |  | 48 |
| 18 | \$ 1,586 | \$ | 1,535 | \$ | 1,411 | \$ | 1,539 | \$ | 1,212 | \$ | 1,255 | \$ | 1,186 | \$ | 1,381 | \$ | 1,259 |


| Full Year |  |  |
| :---: | :---: | :---: |
| \$ 12,831 | \$ 11,543 | \$ 11,326 |
| 8,763 | 8,022 | 6,534 |
| 21,594 | 19,565 | 17,860 |
| 1,309 | 1,594 | 2,230 |
| 75 | 31 | 250 |
| 81 | - | - |
| 1,465 | 1,625 | 2,480 |
| 13,083 | 12,163 | 12,211 |
| 7,046 | 5,777 | 3,169 |
| 1,299 | 1,262 | 241 |
| 5,747 | 4,515 | 2,928 |
| 104 | 106 | 111 |
| 246 | 235 | 303 |
| 5,889 | 4,644 | 3,120 |
| 362 | 584 | 1,596 |
| 6,251 | 5,228 | 4,716 |
| 180 | 194 | 167 |
| \$ 6,071 | \$ 5,034 | \$ 4,549 |


| 19 | \$ | 1.70 | \$ | 1.59 | \$ | 1.46 | \$ | 1.70 | \$ | 1.08 | \$ | 1.30 | \$ | 1.31 | \$ | 1.45 | \$ | 1.12 | \$ | 6.45 | \$ | 5.13 | \$ | 3.49 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 20 |  | 1.77 |  | 1.73 |  | 1.60 |  | 1.75 |  | 1.39 |  | 1.44 |  | 1.37 |  | 1.61 |  | 1.47 |  | 6.85 |  | 5.81 |  | 5.37 |
| 21 |  | 1.69 |  | 1.58 |  | 1.46 |  | 1.69 |  | 1.07 |  | 1.29 |  | 1.30 |  | 1.44 |  | 1.12 |  | 6.41 |  | 5.10 |  | 3.47 |
| 22 |  | 1.77 |  | 1.72 |  | 1.59 |  | 1.74 |  | 1.38 |  | 1.43 |  | 1.36 |  | 1.60 |  | 1.46 |  | 6.82 |  | 5.77 |  | 5.35 |
| 23 |  | 893.8 |  | 886.6 |  | 883.1 |  | 879.3 |  | 874.9 |  | 870.2 |  | 863.8 |  | 859.3 |  | 855.6 |  | 885.7 |  | 867.1 |  | 847.1 |
| 24 |  | 897.1 |  | 891.2 |  | 888.3 |  | 883.7 |  | 879.7 |  | 875.1 |  | 869.4 |  | 864.2 |  | 861.1 |  | 890.1 |  | 872.1 |  | 850.1 |

## Balance Sheet (\$ billions)

Total assets
Total shareholders' equity
Capital and Risk Metrics (\$ billions, except as noted)
Risk-weighted assets
Tier 1 capital
Tier 1 capital ratio
Total capital ratio
After-tax impact of $1 \%$ increase in interest rates on
Common shareholders' equity (\$ millions)
Annual net income (\$ millions)
Net impaired loans - personal, business, and government (\$ millions) ${ }^{2}$ Net impaired loans - personal, business, and government as a \% of net loans ${ }^{2}$

Rating of senior debt:
Moody's
Standard and Poor's

EPS is computed by dividing net income available to common shareholders by the weighted average number of shares outstanding during the period. As a result, the sum of the quarterly EPS figures may not equal the year-to-date EPS.
 Mortgage Obligations" discussion and tables in the "Credit Portfolio Quality" section of the 2011 MD\&A and Note 4 of the 2011 Consolidated Financial Statements.

## xcept as noted)

FOR THE PERIOD ENDED

## Business Performance

Net income available to common shareholders - reported
Economic profit
Average common equity
Average invested capital
Return on common equity
Adjusted return on common equity
Return on invested capital
Return on risk-weighted assets
Efficiency ratio - reported
Effive lax
Adjusted (
Net interest margin
Average number of full-time equivalent staff

## Common Share Performance

Closing market price (\$)
Book value per common share (\$)
Closing market price to book value
Price-earnings ratio
Reported
Adjusted
Total market return on common shareholders' investment
Number of common shares outstanding (millions)
Total market capitalization (\$ billions)

## Dividend Performance

Dividend per common share
Dividend yield
Common dividend payout ratio
Reported
Adjusted
$\square$

| 1 | \$ 1,518 | \$ 1,407 | \$ | 1,292 | \$ | 1,492 | \$ | 946 | \$ | 1,128 | \$ | 1,128 | \$ | 1,248 |  | 962 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2 | 504 | 533 |  | 466 |  | 554 |  | 105 |  | 208 |  | 200 |  | 367 |  | 262 |
| 3 | 42,230 | 38,809 |  | 37,773 |  | 38,209 |  | 38,816 |  | 36,564 |  | 35,530 |  | 35,430 |  | 34,846 |
| 4 | 47,694 | 44,183 |  | 43,056 |  | 43,399 |  | 43,909 |  | 41,558 |  | 40,423 |  | 40,223 |  | 39,544 |
| 5 | 14.3 \% | 14.4 | \% | 14.0 | \% | 15.5 |  | 9.7 | \% | 12.2 | \% | 13.0 | \% | 14.0 |  | 11.0 \% |
| 6 | 14.9 | 15.7 |  | 15.3 |  | 16.0 |  | 12.4 |  | 13.6 |  | 13.7 |  | 15.5 |  | 14.3 |
| 7 | 13.2 | 13.8 |  | 13.4 |  | 14.1 |  | 11.0 |  | 12.0 |  | 12.0 |  | 13.6 |  | 12.6 |
| 8 | 2.95 | 2.97 |  | 2.88 |  | 3.06 |  | 2.47 |  | 2.65 |  | 2.57 |  | 2.88 |  | 2.64 |
| 9 | 61.5 | 60.0 |  | 62.5 |  | 58.5 |  | 65.0 |  | 62.5 |  | 61.9 |  | 59.2 |  | 65.6 |
| 10 | 17.4 | 19.7 |  | 18.2 |  | 18.5 |  | 27.7 |  | 21.5 |  | 21.3 |  | 17.5 |  | 12.0 |
| 11 | 22.6 | 23.9 |  | 22.4 |  | 23.5 |  | 26.1 |  | 28.1 |  | 27.3 |  | 24.3 |  | 21.9 |
| 12 | 2.28 | 2.39 |  | 2.38 |  | 2.41 |  | 2.31 |  | 2.31 |  | 2.39 |  | 2.41 |  | 2.48 |
| 13 | 77,360 | 77,168 |  | 74,423 |  | 73,534 |  | 71,049 |  | 69,487 |  | 67,533 |  | 66,795 |  | 66,076 |


| $\$$ | $\mathbf{5 , 7 0 9}$ | $\$$ | 4,450 | $\$$ |
| ---: | ---: | ---: | ---: | ---: |
| 2,953 |  |  |  |  |
| $\mathbf{2 , 0 4 6}$ |  | 876 |  | 561 |
| $\mathbf{3 9} 395$ |  | 36,639 |  | 35,341 |
| $\mathbf{4 4 , 7 2 3}$ |  | 41,582 |  | 39,882 |
| $\mathbf{1 4 . 5}$ | $\%$ | 12.1 | $\%$ | 8.4 |
| $\mathbf{1 5 . 4}$ |  | 13.7 |  | 12.9 |
| $\mathbf{1 3 . 6}$ |  | 12.1 |  | 11.4 |
| $\mathbf{2 . 9 5}$ |  | 2.63 |  | 2.27 |
| $\mathbf{6 0 . 6}$ |  | 62.2 |  | 68.4 |
|  |  |  |  |  |
| $\mathbf{1 8 . 4}$ |  | 21.8 |  | 7.6 |
| $\mathbf{2 3 . 1}$ | 26.4 |  | 23.8 |  |
| $\mathbf{2 . 3 7}$ |  | 2.35 |  | 2.54 |
| $\mathbf{7 5 , 6 3 1}$ | 68,725 |  | 65,930 |  |


| 14 | \$ | 75.23 | \$ | 76.49 | \$ | 81.92 | \$ | 74.96 | \$ | 73.45 | \$ | 73.16 | \$ | 75.50 | \$ | 63.00 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 15 |  | 48.23 |  | 44.87 |  | 42.81 |  | 43.23 |  | 44.29 |  | 43.41 |  | 40.35 |  | 41.86 |  |  |
| 16 |  | 1.56 |  | 1.70 |  | 1.91 |  | 1.73 |  | 1.66 |  | 1.69 |  | 1.87 |  | 1.51 |  |  |
| 17 |  | 11.7 |  | 13.2 |  | 14.9 |  | 14.0 |  | 14.4 |  | 14.2 |  | 15.5 |  | 15.1 |  |  |
| 18 |  | 11.0 |  | 11.9 |  | 13.3 |  | 12.7 |  | 12.7 |  | 12.5 |  | 12.8 |  | 11.1 |  |  |
| 19 |  | 5.7 |  | 8.1 | \% | 12.2 | \% | 23.0 |  | 23.4 | \% | 20.2 | \% | 66.4 | \% | 65.1 |  |  |
| 20 |  | 901.0 |  | 888.8 |  | 886.1 |  | 882.1 |  | 878.5 |  | 874.1 |  | 868.2 |  | 862.0 |  |  |
| 21 | \$ | 67.8 |  | 68.0 | \$ | 72.6 | \$ | 66.1 | \$ | 64.5 | \$ | 63.9 | \$ | 65.6 | \$ | 54.3 |  |  |


| $\$$ | 75.23 | $\$$ | 73.45 | $\$$ | 61.68 |
| ---: | ---: | ---: | ---: | ---: | ---: |
|  | $\mathbf{4 8 . 2 3}$ |  | 44.29 |  | 41.13 |
|  | 1.56 |  | 1.66 |  | 1.50 |
|  |  |  |  |  |  |
|  | $\mathbf{1 1 . 7}$ |  | 14.4 |  | 17.8 |
|  | 11.0 |  | 12.7 |  | 11.6 |
|  | 5.7 | $\%$ | 23.4 | $\%$ | 13.6 |
|  | $\mathbf{9 0 1 . 0}$ |  | 878.5 |  | 858.8 |
| $\$$ | $\mathbf{6 7 . 8}$ | $\$$ | 64.5 | $\$$ | 53.0 |


${ }^{1}$ The rate charged for invested capital is $9.0 \%$ in 2011, and $10.0 \%$ in 2010 and 2009.

## FOR THE PERIOD ENDED

Items of Note Affecting Net Income (\$ millions)
Amortization of intangibles (Footnote 2)
Fair value of derivatives hedging the reclassified available-for-sale debt securities portfolio (Footnote 3)
Integration and restructuring charges related to U.S. Personal and
Commercial Banking acquisitions (Footnote 4)
Fair value of credit default swaps hedging the corporate loan book, net of
provision for credit losses (Footnote 5)
Recovery of income taxes due to changes in statutory income tax rates (Footnote 6)
Release of insurance claims (Footnote 7)
General allowance in Canadian Personal and Commercial Banking and Wholesale Banking (Footnote 8)
Settlement of TD Banknorth shareholder litigation (Footnote 9)
FDIC special assessment charge (Footnote 10)
Agreement with Canada Revenue Agency (Footnote 11)
Integration charges related to Chrysler Financial acquisition (Footnote 12) Total

Items of Note Affecting Earnings per Share (\$) (Footnote 13) Amortization of intangibles (Footnote 2)
Fair value of derivatives hedging the reclassified available-for-sale debt securities portfolio (Footnote 3)
Integration and restructuring charges related to U.S. Personal and Commercial Banking acquisitions (Footnote 4)
Fair value of credit default swaps hedging the corporate loan book, net of provision for credit losses (Footnote 5)
Recovery of income taxes due to changes in statutory income
tax rates (Footnote 6)
Release of insurance claims (Footnote 7) and Commercial Banking and General allowance in Canadian Per
Settlement of TD Banknorth shareholder litigation (Footnote 9)
FDIC special assessment charge (Footnote 10)
Agreement with Canada Revenue Agency (Footnote 11)
Integration charges related to Chrysler Financial acquisition (Footnote 12) Total

| $\begin{gathered} \text { LINE } \\ \# \end{gathered}$ | 2011 |  |  |  | 2010 |  |  |  | 2009 | Full Year |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q4 | Q3 | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 | Q4 | 2011 | 2010 | 2009 |


| 1 | \$ | 104 | \$ | 102 | \$ | 108 | \$ | 112 | \$ | 115 | \$ | 117 | \$ | 123 | \$ | 112 | \$ | 116 | \$ | 426 | \$ | 467 | \$ | 492 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2 |  | (44) |  | (3) |  | (6) |  | (81) |  | 8 |  | 14 |  | (23) |  | (4) |  | 73 |  | (134) |  | (5) |  | 450 |
| 3 |  | 12 |  | 28 |  | 16 |  | 13 |  | 18 |  | 5 |  | - |  | 46 |  | 89 |  | 69 |  | 69 |  | 276 |
| 4 |  | (9) |  | (5) |  | (2) |  | 3 |  | 4 |  | (9) |  | 2 |  | 7 |  | 19 |  | (13) |  | 4 |  | 126 |
| 5 |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | (11) |  | - |  | - |  | (11) |  | - |
| 6 |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | (17) |  | - |  | - |  | (17) |  | - |
| 7 |  | - |  | - |  | - |  | - |  | - |  | - |  | (44) |  | - |  | - |  | - |  | (44) |  | 178 |
| 8 |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | 39 |
| 9 |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | 35 |
| 10 |  | - |  | - |  | - |  | - |  | 121 |  | - |  | - |  | - |  | - |  | - |  | 121 |  | - |
| 11 |  | 5 |  | 6 |  | 3 |  | - |  | - |  | - |  | - |  | - |  | - |  | 14 |  | - |  | - |
| 12 | \$ | 68 | \$ | 128 | \$ | 119 | \$ | 47 | \$ | 266 | \$ | 127 | \$ | 58 | \$ | 133 | \$ | 297 | \$ | 362 | \$ | 584 | \$ | 1,596 |


| \$ | 0.12 | \$ | 0.11 | \$ | 0.12 | \$ | 0.13 | \$ | 0.14 | \$ | 0.12 | \$ | 0.14 | \$ | 0.13 | \$ | 0.13 | \$ | 0.48 | \$ | 0.54 | \$ | 0.58 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (0.05) |  | - |  | (0.01) |  | (0.09) |  | 0.01 |  | 0.02 |  | (0.03) |  | - |  | 0.09 |  | (0.15) |  | (0.01) |  | 0.53 |
|  | 0.01 |  | 0.03 |  | 0.02 |  | 0.01 |  | 0.02 |  | 0.01 |  | - |  | 0.05 |  | 0.10 |  | 0.07 |  | 0.08 |  | 0.32 |
|  | (0.01) |  | (0.01) |  | - |  | - |  | - |  | (0.01) |  | - |  | 0.01 |  | 0.02 |  | (0.01) |  | - |  | 0.15 |
|  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | (0.01) |  | - |  | - |  | (0.01) |  | - |
|  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | (0.02) |  | - |  | - |  | (0.02) |  | - |
|  | - |  | - |  | - |  | - |  | - |  | - |  | (0.05) |  | - |  | - |  | - |  | (0.05) |  | 0.21 |
|  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | 0.05 |
|  | - |  | - |  | - |  | - |  | 0.14 |  | - |  | - |  | _ |  | - |  | - |  | 0.14 |  | - |
|  | 0.01 |  | 0.01 |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | 0.02 |  | - |  | - |
| \$ | 0.08 | \$ | 0.14 | \$ | 0.13 | \$ | 0.05 | \$ | 0.31 | \$ | 0.14 | \$ | 0.06 | \$ | 0.16 | \$ | 0.34 | \$ | 0.41 | \$ | 0.67 | \$ | 1.88 |

[^0](\$ millions, except as noted)
FOR THE PERIOD ENDED

## Net Income - Adjusted

Canadian Personal and Commercial Banking
Wealth Management
U.S. Personal and Commercial Banking

Total retail
Wholesale Banking
Corporate
Total Bank

## Return on Invested Capital

Canadian Personal and Commercial Banking
Wealth Management
U.S. Personal and Commercial Banking

Wholesale Banking
Total Bank

## Percentage of Net Income Mix ${ }^{1}$

Total retai
Wholesale Banking
Total Bank
Geographic Contribution to Total Revenue
Canada
United States
International
Total Bank
${ }_{2}^{1}$ Percentages exclude Corporate segment results. ${ }^{2}$ TEB amounts are not included.

| LINE | 2011 |  |  |  | 2010 |  |  |  | 2009 | Full Year |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \# | Q4 | Q3 | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 | Q4 | 2011 | 2010 | 2009 |






RESULTS OF OPERATIONS
(\$ millions, except as noted)
FOR THE PERIOD ENDED

Net interest income
Non-interest incom
Total revenue
Provision for credit losses
Non-interest expenses
Net income before income taxes
Income taxes
Net income - reported
Adjustments for items of note, net of income taxes
Net income - adjusted
Average invested capital (\$ billions)
Economic profit (loss) ${ }^{2}$
Return on invested capita
Key Performance Indicators (\$ billions, except as noted)
Risk-weighted assets
Average loans - personal
Residential mortgages ${ }^{3}$
Consumer instalment and other persona
HELOC
Other
Credit card
Total average loans - personal
Average loans and acceptances - business
Average securitized loans
Average deposits
Personal
Business
Margin on average earning assets including
securitized assets
Efficiency ratio
Number of Canadian retail branches at period end
Average number of full-time equivalent staff



| 73 |  | 68 |  | 64 |
| :---: | :---: | :---: | :---: | :---: |
| 71.9 |  | 63.1 |  | 61.4 |
| 58.3 |  | 57.1 |  | 49.7 |
| 25.7 |  | 23.2 |  | 20.3 |
| 8.4 |  | 8.9 |  | 8.0 |
| 164.3 |  | 152.3 |  | 139.4 |
| 34.6 |  | 31.0 |  | 29.5 |
| 68.8 |  | 64.1 |  | 53.5 |
| 135.1 |  | 130.5 |  | 125.1 |
| 61.5 |  | 55.3 |  | 48.7 |
| 2.77 | \% | 2.92 | \% | 2.90 |
| 46.7 | \% | 47.6 | \% | 50.0 |
| 1,150 |  | 1,127 |  | 1,116 |
| 34,560 |  | 34,108 |  | 32,725 |

Effective Q1 2011, Canadian P\&C excludes the operating results and associated loans for the U.S. credit cards business which was transferred to U.S. P\&C for segment reporting purposes. Prior periods have not been reclassified.
The rates charged for invested capital are $8.0 \%$ in 2011, and $9.0 \%$ in 2010 and 2009.
${ }^{3}$ Includes loans classified as trading as the Bank intends to sell the loans immediately or in the near term, and loans designated as trading under the fair value option for which no allowance is recorded.

RESULTS OF OPERATIONS
(\$ millions, except as noted)
FOR THE PERIOD ENDED

Net interest income
Brokerage commissions and non-interest income
Total revenue
Non-interest expenses
Net income before income taxes
Income taxes
Global Wealth net income ${ }^{1}$
Equity in net income of an associated company, net of income taxes ${ }^{2}$
Total Wealth Management net income - reported Adjustments for items of note, net of income taxes Total Wealth Management net income - adjusted
Total Wealth Management ${ }^{1}$
Average invested capital ( $\$$ billions)
Economic profit (loss) ${ }^{3}$

Global Wealth Key Performance Indicators (\$ billions, except as noted) ${ }^{1}$
Risk-weighted assets
Risk-weighted assets
Assets under administration ${ }^{4}$
Efficiency ratio
Average number of full-time equivalent staff

| $\underset{\#}{\operatorname{LINE}}$ | 2011 |  |  |  | 2010 |  |  |  | 2009 | Full Year |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q4 | Q3 | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 | Q4 | 2011 | 2010 | 2009 |


| 1 | \$ | 106 | \$ | 108 | \$ | 105 | \$ | 104 | \$ | 97 | \$ | 93 | \$ | 80 | \$ | 66 | \$ | 67 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2 |  | 591 |  | 581 |  | 601 |  | 583 |  | 542 |  | 523 |  | 532 |  | 524 |  | 520 |
| 3 |  | 697 |  | 689 |  | 706 |  | 687 |  | 639 |  | 616 |  | 612 |  | 590 |  | 587 |
| 4 |  | 507 |  | 485 |  | 496 |  | 501 |  | 468 |  | 447 |  | 452 |  | 446 |  | 444 |
| 5 |  | 190 |  | 204 |  | 210 |  | 186 |  | 171 |  | 169 |  | 160 |  | 144 |  | 143 |
| 6 |  | 51 |  | 57 |  | 60 |  | 53 |  | 53 |  | 52 |  | 49 |  | 43 |  | 46 |
| 7 |  | 139 |  | 147 |  | 150 |  | 133 |  | 118 |  | 117 |  | 111 |  | 101 |  | 97 |
| 8 |  | 54 |  | 48 |  | 57 |  | 48 |  | 33 |  | 62 |  | 56 |  | 43 |  | 59 |
| 9 |  | 193 |  | 195 |  | 207 |  | 181 |  | 151 |  | 179 |  | 167 |  | 144 |  | 156 |
| 10 |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |
| 11 | \$ | 193 | \$ | 195 | \$ | 207 | \$ | 181 | \$ | 151 | \$ | 179 | \$ | 167 | \$ | 144 | \$ | 156 |


| \$ | 423 | \$ | 336 | \$ | 270 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2,356 |  | 2,121 |  | 1,935 |
|  | 2,779 |  | 2,457 |  | 2,205 |
|  | 1,989 |  | 1,813 |  | 1,701 |
|  | 790 |  | 644 |  | 504 |
|  | 221 |  | 197 |  | 159 |
| 569 |  |  | 447 |  | 345 |
| 207 |  |  | 194 |  | 252 |
| 776 |  |  | 641 |  | 597 |
| - |  |  | - |  | - |
| \$ | 776 | \$ | 641 | \$ | 597 |


${ }_{2}^{1}$ Global Wealth excludes results for the TD Ameritrade business. Total Wealth Management segment includes TD Ameritrade results.
${ }^{2}$ The equity in net income of an associated company includes net impact of internal management adjustments which are reclassified to other reporting lines in the Corporate segment

$11.0 \%$ in 2011, and $12.0 \%$ in 2010 and 2009.
${ }^{4}$ Effective Q4 2010, includes assets under administration and assets under management of The South Financial Group, Inc., acquired by the Bank.

RESULTS OF OPERATIONS
(\$ millions, except as noted)
FOR THE PERIOD ENDED

Net interest income
Non-interest incom
Total revenue
Provision for credit losses
Loans
Debt securities classified as loans
Acquired credit-impaired loans ${ }^{2}$
Total provision for credit losses
Non-interest expenses
Net income before income taxes
Income taxes
Income taxes
Net income - reported
Adjustments for items of note, net of income taxess ${ }^{3}$
Net income - adjusted
Average invested capital (\$ billions)
Economic profit (loss) ${ }^{4}$
Return on invested capita
Key Performance Indicators (\$ billions, except as noted)
Risk-weighted assets
Average loans - personal
esidential mortgages
Consumer instalment and other persona
HELOC
Other
Total average loans - personal
Average loans and acceptances - business
Average debt securities classified as loans
Average deposits
Personal
TD Ameritrade insured deposit accounts
Margin on average earning assets (TEB) ${ }^{5}$
Efficiency ratio - reported
Non-interest expenses - adjusted (\$ millions)
Number of US. redasted
stores as at period end ${ }^{6}$
Average number of full-time equivalent staff

| $\underset{\#}{\text { LINE }}$ | 2011 |  |  |  | 2010 |  |  |  | 2009 | Full Year |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q4 | Q3 | Q2 | Q1 ${ }^{1}$ | Q4 | Q3 | Q2 | Q1 | Q4 | 2011 | 2010 | 2009 |


| 1 | \$ | 1,099 | \$ | 1,062 | \$ | 1,048 | \$ | 1,077 | \$ | 962 |  | \$ | 909 |  | \$ | 879 | \$ | 829 | \$ | 840 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2 |  | 356 |  | 410 |  | 322 |  | 314 |  | 257 |  |  | 314 |  |  | 294 |  | 315 |  | 273 |
| 3 |  | 1,455 |  | 1,472 |  | 1,370 |  | 1,391 |  | 1,219 |  |  | 1,223 |  |  | 1,173 |  | 1,144 |  | 1,113 |
| 4 |  | 138 |  | 108 |  | 131 |  | 136 |  | 132 |  |  | 132 |  |  | 160 |  | 191 |  | 175 |
| 5 |  | 3 |  | 3 |  | 3 |  | 66 |  | 14 |  |  | (1) |  |  | 8 |  | 10 |  | 41 |
| 6 |  | (16) |  | 57 |  | 37 |  | - |  | - |  |  | - |  |  | - |  | - |  | - |
| 7 |  | 125 |  | 168 |  | 171 |  | 202 |  | 146 |  |  | 131 |  |  | 168 |  | 201 |  | 216 |
| 8 |  | 930 |  | 887 |  | 820 |  | 809 |  | 763 |  |  | 724 |  |  | 677 |  | 746 |  | 806 |
| 9 |  | 400 |  | 417 |  | 379 |  | 380 |  | 310 |  |  | 368 |  |  | 328 |  | 197 |  | 91 |
| 10 |  | 84 |  | 100 |  | 76 |  | 60 |  | 45 |  |  | 86 |  |  | 83 |  | 16 |  | (31) |
| 11 |  | 316 |  | 317 |  | 303 |  | 320 |  | 265 |  |  | 282 |  |  | 245 |  | 181 |  | 122 |
| 12 |  | 12 |  | 28 |  | 16 |  | 13 |  | 18 |  |  | 5 |  |  |  |  | 46 |  | 89 |
| 13 | \$ | 328 | \$ | 345 | \$ | 319 | \$ | 333 | \$ | 283 |  | \$ | 287 |  | \$ | 245 | \$ | 227 | \$ | 211 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 14 | \$ | 17.7 | \$ | 17.2 | \$ | 17.6 | \$ | 17.9 | \$ | 17.9 |  | \$ | 17.8 |  | \$ | 17.8 | \$ | 18.1 | \$ | 18.4 |
| 15 |  | (74) |  | (44) |  | (66) |  | (73) |  | (145) |  |  | (139) |  |  | (168) |  | (206) |  | (230) |
| 16 |  | 7.3 |  | 8.0 | \% | 7.4 | \% | 7.4 |  | 6.3 | \% |  | 6.4 | \% |  | 5.6 | \% | 5.0 |  | 4.5 |



| \$ | 98 |  | \$ | 88 |  | \$ | 80 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 11.5 |  |  | 8.5 |  |  | 6.6 |  |
|  | 9.1 |  |  | 8.5 |  |  | 9.0 |  |
|  | 9.3 |  |  | 4.4 |  |  | 5.0 |  |
|  | 29.9 |  |  | 21.4 |  |  | 20.6 |  |
|  | 41.9 |  |  | 36.7 |  |  | 40.0 |  |
|  | 4.3 |  |  | 6.6 |  |  | 9.9 |  |
|  | 52.3 |  |  | 45.3 |  |  | 45.8 |  |
|  | 47.1 |  |  | 43.2 |  |  | 45.8 |  |
|  | 49.3 |  |  | 42.3 |  |  | 27.2 |  |
|  | 3.63 | \% |  | 3.49 | \% |  | 3.52 | \% |
|  | 60.6 | \% |  | 61.1 | \% |  | 68.0 | \% |
|  | 3,333 |  |  | 2,803 |  |  | 2,785 |  |
|  | 58.6 | \% |  | 58.9 | \% |  | 59.0 | \% |
|  | 1,281 |  |  | 1,269 |  |  | 1,028 |  |
|  | 24,193 |  |  | 19,952 |  |  | 19,594 |  |

${ }_{2}^{1}$ Effective Q1 2011, U.S. P\&C includes the operating results and associated loans for the U.S. credit cards business which was transferred from Canadian P\&C for segment reporting purposes. Prior periods have not been reclassified.
${ }_{3}^{2}$ Includes all FDIC covered loans and other acquired credit-impaired loans.
${ }_{4}$ Items of note relate to integration and restructuring charges recorded in connection with U.S. P\&C acquisitions. See footnote 4 on page 49
${ }_{5}^{4}$ The rates charged for invested capital are $9.0 \%$ in 2011, and $9.5 \%$ in 2010 and 2009.
解 margin on average earning assets, TEB is included. The impact of TEB is not material. However, no TEB is included in the separate disclosure for total revenue and income taxes.
Includes full service retail banking stores.

RESULTS OF OPERATIONS
(US\$ millions, except as noted)
FOR THE PERIOD ENDED

Net interest income
Non-interest incom
Total revenue
Provision for credit losses
Loans
Debt securities classified as loans
Acquired credit-impaired loans
Total provision for credit losses
Non-interest expenses
Net income before income taxes
Income taxes
Adjustments for rorted
Adjustments for items of note, net of income taxes ${ }^{3}$
Net income - adjusted


Average invested capital (US\$ billions)
Economic profit (loss) ${ }^{4}$
Key Performance Indicators (US\$ billions, except as noted)
Risk-weighted assets
Average loans - personal
Residential mortgages
Consumer instalment and other personal HELOC
Other

Total average loans - personal
Average loans and acceptances - business
Average debt securities classified as loans
Average deposits
Personal
Business
TD Ameritrade insured deposit accounts
Non-interest expenses - adjusted (US\$ millions)

[^1]RESULTS OF OPERATIONS
(\$ millions, except as noted)
FOR THE PERIOD ENDED

Net interest income (TEB)
Non-interest income
Total revenue
Provision for credit losses ${ }^{1}$
Non-interest expenses
Net income before income taxes
Income taxes (TEB)
Net income (loss) - reported
Adjustments for items of note, net of income taxes ${ }^{2}$
Net income (loss) - adjusted
Average invested capital (\$ billions)
Economic profit (loss) ${ }^{3}$
Return on invested capita
Key Performance Indicators (\$ billions, except as noted)
Risk-weighted assets
Gross drawn
Average number of full-time equivalent staff


Trading-Related Income (Loss) (TEB) ${ }^{5}$
Interest rate and credit
Foreign exchange
Total trading-related income (loss)
${ }_{2}^{1} \mathrm{PCL}$ includes the cost of credit protection incurred in hedging the lending portfolio.
${ }^{3}$ Consists of item of note related to resolution of outstanding tax matters with the Canada Revenue Agency. See footnote 11 on page 49.
${ }^{3}$ The rates charged for invested capital are $12.0 \%$ in 2011, and $13.0 \%$ in 2010 and 2009
${ }^{4}$ Includes gross loans and bankers' acceptances, excluding letters of credit and before any cash collateral, CDS, reserves, etc., for the corporate lending business.
${ }_{5}$ Includes trading-related income reported in net interest income and non-interest income.

## RESULTS OF OPERATIONS

## (\$ millions)

for The PERIOD ENDED

Net interest income ${ }^{1,}$
Non-interest income ${ }^{2}$
Total revenue
Provision for credit losses
General allowance increase (release) in Canadian Personal and
Commercial Banking and Wholesale Banking (Footnote 8)
Other provision for credit losses
Total provision for credit losses
Non-interest expense
Net income before income taxes
Income taxes
Non-controlling interests in subsidiaries, net of income taxes
Equity in net income of an associated company, net of income taxes Net income (loss) - reported
Adjustments for items of note, net of income taxes ${ }^{3}$
Net income (loss) - adjusted
Decomposition of Adjustments for Items of Note, Net of Income Taxes ${ }^{3}$ Amortization of intangibles (Footnote 2)
Amortization of intangibles (Footnote 2)
Fair value of derivatives hedging the reclassified available-for-sale
Fair value of credit default swaps hedging
net of provision for credit losses (Footne corporate loan book,
竍
tax rates (Footnote 6)
Release of insurance claims (Footnote 7)
General allowance in Canadian Personal and Commercial Banking
and Wholesale Banking (Footnote 8)
Settlement of TD Banknorth shareholder litigation (Footnote 9)
FDIC special assessment charge (Footnote 10)
acquisition (Footnote 12)
Total adjustments for items of note
Decomposition of Items included in Net Income (Loss) - Adjusted
Net securitization
Net corporate expenses
Other
Net income (loss) - adjusted
${ }_{2}^{1}$ Includes the elimination of TEB adjustments reported in the Wholesale Banking results.
${ }_{3}$ Operating segment results are presented excluding the impact of asset securitization programs, which are reclassified in the Corporate segment.
For detailed footnotes to the items of note, see page 49.

## (\$ milions, except as noted)

FOR THE PERIOD ENDED

Loans
Deposits with banks
Total interest income
Interest Expense
Deposits
Subordinated notes and debentures
Preferred shares and capital trust securities
Other
Total interest expense
Net Interest Income (NII)
TEB adjustment
Net Interest Income (TEB)
Average total assets (\$ billions) Average earning assets (\$ billions)

Net interest margin as a \% of average earning assets
Impact on Net Interest Income due to Impaired Loans
Net interest income recognized on impaired debt securities classified as loans
Net interest income foregone on impaired loans Recoveries
Total


## (\$ millions) <br> FOR THE PERIOD ENDED

## and Securities Services

TD Waterhouse fees and commission
Full-service brokerage and other securities services
Underwriting and advisory
Mutual fund management
nd management
Total investment and securities services
Credit fees
Net securities gains (losses)
Trading income (loss)
Service charges
Card services
Insurance, net of claims
Trust fees
Other income
Foreign exchange - non-trading
Income from financial instruments designated as trading
under the fair value option
Trading-related income (loss) ${ }^{2}$
Other ${ }^{3}$
Total other income (loss)
Total Non-Interest Income

| $\underset{\#}{\text { LINE }}$ | 2011 |  |  |  |  |  |  | 2010 2009 |  |  |  |  |  |  |  |  |  | Full Year |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q4 |  | Q3 |  | Q2 |  | Q1 |  | Q4 |  | Q3 |  | Q2 |  | Q1 |  | Q4 |  | 2011 |  | 2010 |  | 2009 |
| 1 | \$ 119 | \$ | 101 | \$ | 120 | \$ | 119 | \$ | 99 | \$ | 102 | \$ | 106 | \$ | 114 | \$ | 130 | \$ | 459 | \$ | 421 | \$ | 465 |
| 2 | 148 |  | 156 |  | 168 |  | 159 |  | 149 |  | 139 |  | 179 |  | 123 |  | 109 |  | 631 |  | 590 |  | 451 |
| 3 | 70 |  | 101 |  | 99 |  | 108 |  | 98 |  | 77 |  | 83 |  | 110 |  | 104 |  | 378 |  | 368 |  | 387 |
| 4 | 65 |  | 51 |  | 48 |  | 51 |  | 48 |  | 47 |  | 47 |  | 47 |  | 51 |  | 215 |  | 189 |  | 191 |
| 5 | 233 |  | 243 |  | 234 |  | 231 |  | 222 |  | 216 |  | 212 |  | 206 |  | 197 |  | 941 |  | 856 |  | 718 |
| 6 | 635 |  | 652 |  | 669 |  | 668 |  | 616 |  | 581 |  | 627 |  | 600 |  | 591 |  | 2,624 |  | 2,424 |  | 2,212 |
| 7 | 179 |  | 173 |  | 162 |  | 173 |  | 155 |  | 154 |  | 153 |  | 172 |  | 168 |  | 687 |  | 634 |  | 622 |
| 8 | 201 |  | 107 |  | 25 |  | 60 |  | 1 |  | 10 |  | 47 |  | 17 |  | 26 |  | 393 |  | 75 |  | (437) |
| 9 | (7) |  | (154) |  | 69 |  | 135 |  | 119 |  | (8) |  | 87 |  | 286 |  | 215 |  | 43 |  | 484 |  | 685 |
| 10 | 437 |  | 398 |  | 375 |  | 392 |  | 392 |  | 428 |  | 407 |  | 424 |  | 385 |  | 1,602 |  | 1,651 |  | 1,507 |
| 11 | 139 |  | 115 |  | 93 |  | 103 |  | 124 |  | 110 |  | 123 |  | 132 |  | 135 |  | 450 |  | 489 |  | 468 |
| 12 | 257 |  | 259 |  | 226 |  | 219 |  | 210 |  | 216 |  | 197 |  | 197 |  | 192 |  | 961 |  | 820 |  | 733 |
| 13 | 313 |  | 295 |  | 257 |  | 308 |  | 238 |  | 239 |  | 287 |  | 264 |  | 202 |  | 1,173 |  | 1,028 |  | 913 |
| 14 | 36 |  | 39 |  | 40 |  | 39 |  | 40 |  | 34 |  | 45 |  | 34 |  | 33 |  | 154 |  | 153 |  | 141 |
| 15 | 45 |  | 43 |  | 50 |  | 42 |  | 9 |  | 45 |  | 59 |  | 48 |  | 45 |  | 180 |  | 161 |  | 201 |
| 16 | - |  | 3 |  | 1 |  | 4 |  | 3 |  | 15 |  | - |  | 14 |  | 9 |  | 8 |  | 32 |  | 190 |
| 17 | 5 |  | 19 |  | (6) |  | (26) |  | 9 |  | 23 |  | (34) |  | 7 |  | 15 |  | (8) |  | 5 |  | 66 |
| 18 | 141 |  | 95 |  | 82 |  | 178 |  | 118 |  | (24) |  | (21) |  | (7) |  | (123) |  | 496 |  | 66 |  | (767) |
| 19 | 191 |  | 160 |  | 127 |  | 198 |  | 139 |  | 59 |  | 4 |  | 62 |  | (54) |  | 676 |  | 264 |  | (310) |
| 20 | \$ 2,381 | \$ | 2,044 | \$ | 2,043 | \$ | 2,295 | \$ | 2,034 | \$ | 1,823 | \$ | 1,977 | \$ | 2,188 | \$ | 1,893 | \$ | 8,763 | \$ | 8,022 | \$ | 6,534 |

 casualty insurance subsidiaries.
${ }_{3}^{2}$ Includes $\$ 4$ million in fiscal 2011 (2010-\$11 million; 2009-\$143 million) related to securities designated as trading under the fair value option which have been combined with derivatives to form economic hedging relationships. ${ }^{3}$ Includes change in fair value of CDS hedging the corporate loans book and a substantial portion of change in fair value of derivatives hedging the reclassified AFS debt securities portfolio.

## (\$ millions) FOR THE PE <br> FOR THE PERIOD ENDED

Salarie
Incentive compensation
Pension and other employee benefits
Total salaries and employee benefits
Occupancy
Rent
Depreciation
Other
Total occupancy
Equipment
Rent
Depreciation ${ }^{1}$
Other
Total equipment
Amortization of other intangibles
Software
Total amortization of other intangibles
Restructuring costs
Marketing and business development
Brokerage-related fees
Professional and advisory services
Communications
Other expenses
Postage
Travel a
Travel and relocation
Other
Total ot
Total other expenses
Total

${ }^{1}$ Amortization of software was reclassified from depreciation under equipment to amortization of other intangibles effective Q1 2011. Prior period balances have not been reclassified.
(\$ millions)
AS $A T$
ASSET
Cash and due from banks
Interest-bearing deposits with banks
Securities
Designated as trading under the fair value optio Available-for-sale
Held-to-maturity

Securities purchased under reverse repurchase agreements
Loans
Residential mortgages ${ }^{2}$
Consumer instalment and other personal
HELOC
Other
Credit card
Business \& government ${ }^{2}$
Business \& government loans designated as trading under the fair value option Debt securities classified as loans
Allowance for loan losses
Loans, net of allowance for loan losse
cust
Customers' liability under acceptances
Investment in TD Ameritrade
Derivatives
Other intangible
Land, buildings, equipment and other depreciable assets
Current income tax receivable
Other assets ${ }^{1}$
Total Asset
LIABILITIES
Deposits
Non-term
${ }_{\text {Term }}$
Banks
Business \& governmen
Trading
Other
Acceptance
Obligations related to securities sold shor
obligations related to securities sold under repurchase agreements
Derivatives
Current income tax payab
Future income tax liabilitie
Other liabilities

## Subordinated notes and debenture

Liability for preferred shares
Liability for capital trust securities
Non-controlling interests in subsidiaries
Shareholders' equity
Common shares
Preferred shares
Treasury shares
Common
Contributed surplus
Accumulated other comprehensive income (loss)
Total Liabilities and Shareholders' Equity


| 30 | s | 199,493 | \$ | 185,003 | \$ | 177,908 | \$ | 176,899 | \$ | 172,139 | \$ | 166,393 | \$ | 160,189 | \$ | 156,303 | \$ | 145,329 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 31 |  | 69,176 |  | 70,423 |  | 72,404 |  | 74,968 |  | 77,112 |  | 74,262 |  | 74,784 |  | 75,035 |  | 77,899 |
| 32 |  | 11,666 |  | 12,073 |  | 12,141 |  | 10,241 |  | 12,508 |  | 13,660 |  | 7,809 |  | 10,373 |  | 5,480 |
| 33 |  | 171,166 |  | 161,088 |  | 144,564 |  | 152,914 |  | 145,221 |  | 142,557 |  | 130,993 |  | 127,374 |  | 126,907 |
| 34 |  | 29,613 |  | 29,894 |  | 30,919 |  | 23,436 |  | 22,991 |  | 24,325 |  | 30,717 |  | 32,605 |  | 35,419 |
| 35 |  | 481,114 |  | 458,481 |  | 437,936 |  | 438,458 |  | 429,971 |  | 421,197 |  | 404,492 |  | 401,690 |  | 391,034 |
| 36 |  | 7,815 |  | 9,293 |  | 9,383 |  | 7,822 |  | 7,757 |  | 7,698 |  | 7,973 |  | 8,483 |  | 9,946 |
| 37 |  | 24,434 |  | 24,132 |  | 21,878 |  | 24,307 |  | 23,695 |  | 23,059 |  | 20,928 |  | 19,202 |  | 17,641 |
| 38 |  | 25,625 |  | 32,064 |  | 24,146 |  | 25,217 |  | 25,426 |  | 25,239 |  | 23,482 |  | 17,932 |  | 16,472 |
| 39 |  | 63,217 |  | 55,733 |  | 55,033 |  | 44,729 |  | 53,685 |  | 50,391 |  | 44,521 |  | 45,603 |  | 48,152 |
| 40 |  | - |  | 36 |  | - |  | - |  | 352 |  | 447 |  | - |  | - |  | - |
| 41 |  | 215 |  | 144 |  | 2 |  | - |  | 460 |  | 317 |  | 95 |  | 490 |  | 235 |
| 42 |  | 23,903 |  | 27,422 |  | 25,614 |  | 19,731 |  | 21,316 |  | 19,348 |  | 19,621 |  | 20,114 |  | 19,632 |
| 43 |  | 145,209 |  | 148,824 |  | 136,056 |  | 121,806 |  | 132,691 |  | 126,499 |  | 116,620 |  | 111,824 |  | 112,078 |
| 44 |  | 11,670 |  | 12,200 |  | 12,504 |  | 12,534 |  | 12,506 |  | 12,384 |  | 12,328 |  | 12,382 |  | 12,383 |
| 45 |  | 32 |  | 580 |  | 580 |  | 582 |  | 582 |  | 550 |  | 550 |  | 550 |  | 550 |
| 46 |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | 895 |
| 47 |  | 1,483 |  | 1,452 |  | 1,461 |  | 1,464 |  | 1,493 |  | 1,501 |  | 1,491 |  | 1,534 |  | 1,559 |
| 48 |  | 18,417 |  | 17,498 |  | 17,293 |  | 16,975 |  | 16,730 |  | 16,443 |  | 16,012 |  | 15,557 |  | 15,357 |
| 49 |  | 3,395 |  | 3,395 |  | 3,395 |  | 3,395 |  | 3,395 |  | 3,395 |  | 3,395 |  | 3,395 |  | 3,395 |
| 50 |  | (116) |  | (104) |  | (104) |  | (82) |  | (91) |  | (88) |  | (59) |  | (44) |  | (15) |
| 51 |  | ) |  | ) |  | ) |  | (1) |  | (1) |  | - |  | (1) |  | (2) |  | ) |
| 52 |  | 281 |  | 282 |  | 276 |  | 294 |  | 305 |  | 313 |  | 302 |  | 345 |  | 336 |
| 53 |  | 24,339 |  | 23,445 |  | 22,623 |  | 21,914 |  | 20,959 |  | 20,548 |  | 19,956 |  | 19,356 |  | 18,632 |
| 54 |  | 536 |  | $(1,241)$ |  | $(2,153)$ |  | (971) |  | 1,005 |  | 725 |  | $(1,181)$ |  | 867 |  | 1,015 |
| 55 |  | 46,852 |  | 43,275 |  | 41,330 |  | 41,524 |  | 42,302 |  | 41,336 |  | 38,424 |  | 39,474 |  | 38,720 |
| 56 | s | 686,360 | \$ | 664,812 | \$ | 629,867 | \$ | 616,368 | \$ | 619,545 | \$ | 603,467 | \$ | 573,905 | \$ | 567,454 | \$ | 557,219 |

incides loans FDcindemnification assets were reclassified from loans to other assets on the Consolidated Balance Sheet on a retroactive basis. The balance of these indemnification assets as at October 31,2011 was $\$ 86$ million (October $31,2010-\$ 167$ million).

## Unrealized Gain (Loss) on Banking Book Equities and Assets Under Administration and Management



Wealth Management ${ }^{3}$
13 $\qquad$
${ }_{2}^{1}$ Unrealized gain (loss) on publicly traded AFS securities is included in OCI.
Unrealized gain (loss) on privately held equities is neither recognized in the balance sheet through OCI nor through the income statement
${ }^{3}$ Effective Q4 2010, includes assets under administration and assets under management of The South Financial Group, Inc., acquired by the Bank.

## (\$ millions)

AS AT

Balance at beginning of period
Arising during the period
Other
Foreign exc
Balance at
Other Intangible Assets
Balance at beginning of period
Impact due to reporting-period alignment of U.S. entities ${ }^{2}$
Arising during the period
U.S. Personal and Commercial Banking
motiz
Amortized in the period
Foreign exchange and other adjustments
Balance at end of period
Future Tax Liability on Other Intangible Assets
Balance at beginning of period
Impact due to reporting-period alignment of U.S. entities ${ }^{2}$
Arising during the period
U.S. Personal and Commercial Banking

Changes in income tax rates
Recognized in the period
Foreign exchange and other adjustments
Balance at end of period
Net Other Intangibles Closing Balance
Total Goodwill and Net Other Intangibles Closing Balance
Restructuring Costs
Balance at beginning of period
Expensed during the period
Amount utilized during the period:
Wholesale Banking
U.S. Personal and Commercial Banking

Foreign exchange and other adjustments
Balance at end of period
Bald
${ }^{1}$ Excludes the balance and amortization of software, which is otherwise included in other intangibles effective Q1 2011.


## Loan Securitization

(\$ millions)
Residential Mortgages Securitized and Sold to Third Parties ${ }^{1}$

Balance at beginning of period
Securitized
Proceeds reinvested in securitizations
Amortization
Balance at end of period
Personal Loans - HELOC and Automobile Loans ${ }^{2}$
Balance at beginning of period
Proceeds reinvested in securitizations
Amortization
Balance at end of period
Commercial Mortgages
Balance at beginning of period
Securitized
Balance at end of period
Total Loan Securitization
Mortgage-Backed Securities Retained ${ }^{4}$
Closing balance
Impact of Securitization on Income Before Tax
Net interest income forgone
Non-interest income (loss)
Total impact

| $\underset{\#}{\text { LINE }}$ | 2011 |  |  |  |  |  |  |  | 2010 |  |  |  |  |  |  |  | $\begin{array}{r} 2009 \\ \mathrm{Q} 4 \\ \hline \end{array}$ |  | Full Year |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Q4 |  | Q3 |  | Q2 |  | Q1 |  | Q4 |  | Q3 |  | Q2 |  | Q1 |  |  |  | 2011 |  | 2010 |  | 2009 |
| 1 | \$ | 44,663 | \$ | 44,591 | \$ | 43,805 | \$ | 43,443 | \$ | 42,048 | \$ | 41,271 | \$ | 39,884 | \$ | 40,388 | \$ | 36,361 | \$ | 43,443 | \$ | 40,388 | \$ | 23,839 |
| 2 |  | 2,034 |  | 2,059 |  | 2,713 |  | 1,245 |  | 1,879 |  | 2,042 |  | 4,074 |  | 1,879 |  | 5,326 |  | 8,051 |  | 9,874 |  | 21,550 |
| 3 |  | 1,793 |  | 1,837 |  | 1,307 |  | 1,902 |  | 2,355 |  | 2,483 |  | 707 |  | 721 |  | 1,755 |  | 6,839 |  | 6,266 |  | 7,316 |
| 4 |  | $(4,051)$ |  | $(3,824)$ |  | $(3,234)$ |  | $(2,785)$ |  | $(2,839)$ |  | $(3,748)$ |  | $(3,394)$ |  | $(3,104)$ |  | $(3,054)$ |  | $(13,894)$ |  | $(13,085)$ |  | 12,317) |
| 5 |  | 44,439 |  | 44,663 |  | 44,591 |  | 43,805 |  | 43,443 |  | 42,048 |  | 41,271 |  | 39,884 |  | 40,388 |  | 44,439 |  | 43,443 |  | 40,388 |
| 6 |  | 5,423 |  | 5,982 |  | 6,480 |  | 6,555 |  | 6,555 |  | 6,555 |  | 6,698 |  | 6,962 |  | 7,363 |  | 6,642 |  | 6,962 |  | 8,100 |
| 7 |  | 805 |  | 784 |  | 727 |  | 832 |  | 896 |  | 1,000 |  | 898 |  | 1,418 |  | 921 |  | 3,148 |  | 4,212 |  | 3,428 |
| 8 |  | (805) |  | (858) |  | (740) |  | (832) |  | (896) |  | $(1,000)$ |  | (898) |  | $(1,418)$ |  | (921) |  | $(3,235)$ |  | $(4,212)$ |  | $(3,428)$ |
| 9 |  | (323) |  | (485) |  | (485) |  | (162) |  | - |  | - |  | (143) |  | (264) |  | (401) |  | $(1,455)$ |  | (407) |  | $(1,138)$ |
| 10 |  | 5,100 |  | 5,423 |  | 5,982 |  | 6,393 |  | 6,555 |  | 6,555 |  | 6,555 |  | 6,698 |  | 6,962 |  | 5,100 |  | 6,555 |  | 6,962 |
| 11 |  | 802 |  | 751 |  | 759 |  | 613 |  | 634 |  | 612 |  | 611 |  | 626 |  | 637 |  | 613 |  | 626 |  | 641 |
| 12 |  | 3 |  | 117 |  | 7 |  | 151 |  | 1 |  | 38 |  | 52 |  | 22 |  | 4 |  | 278 |  | 113 |  | 66 |
| 13 |  | (22) |  | (66) |  | (15) |  | (5) |  | (22) |  | (16) |  | (51) |  | (37) |  | (15) |  | (108) |  | (126) |  | (81) |
| 14 | \$ | 783 | \$ | 802 | \$ | 751 | \$ | 759 | \$ | 613 | \$ | 634 | \$ | 612 | \$ | 611 | \$ | 626 | \$ | 783 | \$ | 613 | \$ | 626 |
| 15 | \$ | 50,322 | \$ | 50,888 | \$ | 51,324 | \$ | 50,957 | \$ | 50,611 | \$ | 49,237 | \$ | 48,438 | \$ | 47,193 | \$ | 47,976 | \$ | 50,322 | \$ | 50,611 | \$ | 47,976 |
| 16 | \$ | 28,818 | \$ | 26,522 | \$ | 26,149 | \$ | 24,632 | \$ | 25,862 | \$ | 26,438 | \$ | 25,161 | \$ | 21,387 | \$ | 19,145 | \$ | 28,818 | \$ | 25,862 | \$ | 19,145 |
| 17 | \$ | (53) | \$ | (42) | \$ | (39) | \$ | (41) | \$ | (45) | \$ | (42) | \$ | (35) | \$ | (50) | \$ | (61) | \$ | (175) | \$ | (172) | \$ | (167) |
| 18 |  | 139 |  | 115 |  | 93 |  | 103 |  | 124 |  | 110 |  | 123 |  | 132 |  | 135 |  | 450 |  | 489 |  | 468 |
| 19 | \$ | 86 | \$ | 73 | \$ | 54 | \$ | 62 | \$ | 79 | \$ | 68 | \$ | 88 | \$ | 82 | \$ | 74 | \$ | 275 | \$ | 317 | \$ | 301 |

${ }^{1}$ Credit exposure is not retained on residential mortgages securitized.
Credit exposure is not retained on $\$ 1,100$ million HELOC securitization
In 2 2011 includes $\$ 87$ million of automobile loans acquired as part of the Bank's acquisition of Chrysler Financial
${ }^{4}$ Reported as available-for-sale securities under government and government-insured securities in Note 3 to the Bank's 2011 audited Consolidated Financial Statements.

## (\$ millions)

AS AT

Type of Loan
Residential mortgages ${ }^{1}$
Consumer instalment and other personal
Credit card
Business and government
Total Loans Managed
Less: Loans securitized and sold to third parties Residential mortgages
Consumer instalment and other personal ${ }^{3}$ Credit card
Commercial mortgages
Total Loans Securitized and Sold to Third Parties
Total Loans Managed, Net of Loans Securitized ${ }^{1,2}$

Type of Loan
Residential mortgages ${ }^{1}$
Consumer instalment and other personal
Credit card
Business and government
Total Loans Managed
Less: Loans securitized and sold to third parties Residential mortgages
Consumer instalment and other personal ${ }^{3}$ Credit card
Commercial mortgages
Total Loans Securitized and Sold to Third Parties Total Loans Managed, Net of Loans Securitized ${ }^{1,2}$

| $\underset{\#}{\text { LINE }}$ | $\begin{gathered} 2011 \\ \text { Q4 } \end{gathered}$ |  |  | $\begin{gathered} 2011 \\ \text { Q3 } \end{gathered}$ |  |  | $\begin{gathered} 2011 \\ \text { Q2 } \end{gathered}$ |  |  | $\begin{gathered} 2011 \\ \text { Q1 } \\ \hline \end{gathered}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Gross loans | Gross impaired loans | Year-to-date write-offs, net of recoveries | Gross loans | Gross impaired loans | Year-to-date write-offs, net of recoveries | Gross loans | $\begin{array}{r} \text { Gross } \\ \text { impaired } \\ \text { loans } \\ \hline \end{array}$ | Year-to-date write-offs, net of recoveries | Gross <br> loans | Gross impaired loans | Year-to-date write-offs, net of recoveries |



| 12 | \$ | 114,112 | \$ | 459 | \$ | 32 | \$ | 109,079 | \$ | 430 | \$ | 25 | \$ | 105,087 | \$ | 391 | \$ | 17 | \$ | 106,304 | \$ | 412 | \$ | 7 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 13 |  | 106,603 |  | 342 |  | 689 |  | 105,114 |  | 314 |  | 527 |  | 103,939 |  | 303 |  | 362 |  | 102,208 |  | 322 |  | 180 |
| 14 |  | 8,870 |  | 86 |  | 418 |  | 8,737 |  | 82 |  | 321 |  | 8,539 |  | 94 |  | 216 |  | 8,429 |  | 103 |  | 108 |
| 15 |  | 78,557 |  | 1,382 |  | 488 |  | 77,291 |  | 1,365 |  | 350 |  | 76,392 |  | 1,442 |  | 234 |  | 76,362 |  | 1,490 |  | 115 |
| 16 |  | 308,142 |  | 2,269 |  | 1,627 |  | 300,221 |  | 2,191 |  | 1,223 |  | 293,957 |  | 2,230 |  | 829 |  | 293,303 |  | 2,327 |  | 410 |
| 17 |  | 43,443 |  | - |  | - |  | 42,048 |  | - |  | - |  | 41,271 |  | - |  | - |  | 39,884 |  | - |  | - |
| 18 |  | 6,555 |  | 16 |  | 1 |  | 6,555 |  | 14 |  | - |  | 6,555 |  | 12 |  | - |  | 6,698 |  | 12 |  | - |
| 19 |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |
| 20 |  | 613 |  | - |  | - |  | 634 |  | - |  | - |  | 612 |  | - |  | - |  | 611 |  | - |  | - |
| 21 |  | 50,611 |  | 16 |  | 1 |  | 49,237 |  | 14 |  | - |  | 48,438 |  | 12 |  | - |  | 47,193 |  | 12 |  | - |
| 22 | \$ | 257,531 | \$ | 2,253 | \$ | 1,626 | \$ | 250,984 | \$ | 2,177 | \$ | 1,223 | \$ | 245,519 | \$ | 2,218 | \$ | 829 | \$ | 246,110 | \$ | 2,315 | \$ | 410 |

${ }^{1}$ Includes loans classified as trading as the Bank intends to sell the loans immediately or in the near term, and loans designated as trading under the fair value option for which no allowance is recorded.
 Excludes acquired cresit-impaired loans and debt securities classified as loans. For additional information on acquired credit-impaired loans, see page 30 to 31 . Fo
${ }^{3}$ Includes automobile loans securitized and sold to third parties. Securitized automobile loans were purchased by the Bank as part of its acquisition of Chrysler Financial.
${ }^{4}$ Commercial mortgages are included in business and government loans.

Food, beverage, and tobacco
Forestry
Government, public sector entities, and education Health and social services
Industrial construction and trade contractors
Metals and mining
Pipelines, oil, and gas
Power and utilities
Professional and other services Retail sector
Sundry manufacturing and wholesale Telecommunications, cable, and media Transportation
Other
Total business \& government
Other Loans
Debt securities classified as loans Acquired credit-impaired loans ${ }^{3}$
Total other loans
Total Gross Loans and Acceptances

| $\underset{\#}{\text { LINE }}$ | $\begin{gathered} 2011 \\ \text { Q4 } \end{gathered}$ |  |  |  |  |  |  |  | $\begin{gathered} 2011 \\ \text { Q3 } \end{gathered}$ |  |  |  |  |  |  |  | $\begin{gathered} 2011 \\ \text { Q2 } \\ \hline \end{gathered}$ |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Canada |  | United States |  | Int'I |  | Total |  | Canada |  | United States |  | Int'1 |  | Total |  | Canada |  | United States |  | Int'l |  | Total |
| 1 | \$ | 73,601 | \$ | 12,489 | \$ | - | \$ | 86,090 | \$ | 71,522 | \$ | 11,042 | \$ | - | \$ | 82,564 | \$ | 66,255 | \$ | 10,469 | \$ | - | \$ | 76,724 |
| 2 |  | 60,431 |  | 9,654 |  |  |  | 70,085 |  | 60,370 |  | 9,124 |  | - |  | 69,494 |  | 60,176 |  | 8,769 |  | - |  | 68,945 |
| 3 |  | 28,987 |  | 10,198 |  | 12 |  | 39,197 |  | 29,159 |  | 9,181 |  | 13 |  | 38,353 |  | 28,458 |  | 9,223 |  | 12 |  | 37,693 |
| 4 |  | 8,094 |  | 892 |  | - |  | 8,986 |  | 8,377 |  | 831 |  | - |  | 9,208 |  | 8,180 |  | 774 |  | - |  | 8,954 |
| 5 |  | 171,113 |  | 33,233 |  | 12 |  | 204,358 |  | 169,428 |  | 30,178 |  | 13 |  | 199,619 |  | 163,069 |  | 29,235 |  | 12 |  | 192,316 |
| 6 |  | 10,738 |  | 3,101 |  | - |  | 13,839 |  | 10,433 |  | 3,099 |  | - |  | 13,532 |  | 10,041 |  | 3,052 |  | - |  | 13,093 |
| 7 |  | 5,899 |  | 9,443 |  | 220 |  | 15,562 |  | 5,448 |  | 9,034 |  | 268 |  | 14,750 |  | 5,220 |  | 8,851 |  | 250 |  | 14,321 |
| 8 |  | 16,637 |  | 12,544 |  | 220 |  | 29,401 |  | 15,881 |  | 12,133 |  | 268 |  | 28,282 |  | 15,261 |  | 11,903 |  | 250 |  | 27,414 |
| 9 |  | 2,751 |  | 229 |  | - |  | 2,980 |  | 2,741 |  | 187 |  | - |  | 2,928 |  | 2,735 |  | 221 |  | 27 |  | 2,983 |
| 10 |  | 1,249 |  | 1,276 |  | - |  | 2,525 |  | 1,253 |  | 1,224 |  | - |  | 2,477 |  | 1,179 |  | 1,215 |  | - |  | 2,394 |
| 11 |  | 8,235 |  | 2,729 |  | 2,026 |  | 12,990 |  | 6,884 |  | 2,310 |  | 1,728 |  | 10,922 |  | 5,658 |  | 2,302 |  | 1,269 |  | 9,229 |
| 12 |  | 1,043 |  | 1,228 |  | 218 |  | 2,489 |  | 1,166 |  | 1,225 |  | 242 |  | 2,633 |  | 1,075 |  | 1,098 |  | 267 |  | 2,440 |
| 13 |  | 388 |  | 317 |  | 2 |  | 707 |  | 395 |  | 291 |  | 28 |  | 714 |  | 388 |  | 278 |  | 27 |  | 693 |
| 14 |  | 4,143 |  | 2,390 |  | 313 |  | 6,846 |  | 4,435 |  | 2,265 |  | 286 |  | 6,986 |  | 3,673 |  | 2,091 |  | 287 |  | 6,051 |
| 15 |  | 2,962 |  | 4,280 |  | 28 |  | 7,270 |  | 2,953 |  | 4,089 |  | 27 |  | 7,069 |  | 2,858 |  | 3,979 |  | 29 |  | 6,866 |
| 16 |  | 1,341 |  | 1,105 |  |  |  | 2,446 |  | 1,354 |  | 1,063 |  | - |  | 2,417 |  | 1,262 |  | 1,022 |  | - |  | 2,284 |
| 17 |  | 634 |  | 903 |  | 63 |  | 1,600 |  | 698 |  | 811 |  | 154 |  | 1,663 |  | 648 |  | 723 |  | 60 |  | 1,431 |
| 18 |  | 1,850 |  | 801 |  | 80 |  | 2,731 |  | 1,794 |  | 780 |  | 80 |  | 2,654 |  | 1,545 |  | 712 |  | 79 |  | 2,336 |
| 19 |  | 1,082 |  | 969 |  | 135 |  | 2,186 |  | 1,046 |  | 920 |  | 161 |  | 2,127 |  | 975 |  | 862 |  | 228 |  | 2,065 |
| 20 |  | 1,830 |  | 2,875 |  | 16 |  | 4,721 |  | 1,872 |  | 2,737 |  | 11 |  | 4,620 |  | 1,854 |  | 2,780 |  | 11 |  | 4,645 |
| 21 |  | 2,035 |  | 2,327 |  | - |  | 4,362 |  | 1,976 |  | 2,211 |  | - |  | 4,187 |  | 2,033 |  | 2,285 |  | - |  | 4,318 |
| 22 |  | 1,505 |  | 2,641 |  | 33 |  | 4,179 |  | 1,424 |  | 2,400 |  | 5 |  | 3,829 |  | 1,477 |  | 2,166 |  | 83 |  | 3,726 |
| 23 |  | 909 |  | 1,095 |  | 152 |  | 2,156 |  | 852 |  | 1,050 |  | 190 |  | 2,092 |  | 855 |  | 1,154 |  | 196 |  | 2,205 |
| 24 |  | 541 |  | 2,845 |  | 160 |  | 3,546 |  | 561 |  | 2,529 |  | 142 |  | 3,232 |  | 539 |  | 1,904 |  | 146 |  | 2,589 |
| 25 |  | 2,524 |  | 1,461 |  | 74 |  | 4,059 |  | 2,468 |  | 1,110 |  | 173 |  | 3,751 |  | 2,288 |  | 1,209 |  | 96 |  | 3,593 |
| 26 |  | 51,659 |  | 42,015 |  | 3,520 |  | 97,194 |  | 49,753 |  | 39,335 |  | 3,495 |  | 92,583 |  | 46,303 |  | 37,904 |  | 3,055 |  | 87,262 |
| 27 |  | 653 |  | 3,804 |  | 2,054 |  | 6,511 |  | 382 |  | 3,868 |  | 1,939 |  | 6,189 |  | 379 |  | 3,997 |  | 2,012 |  | 6,388 |
| 28 |  | 19 |  | 5,541 |  | - |  | 5,560 |  | 23 |  | 5,678 |  | - |  | 5,701 |  | 31 |  | 6,311 |  | - |  | 6,342 |
| 29 |  | 672 |  | 9,345 |  | 2,054 |  | 12,071 |  | 405 |  | 9,546 |  | 1,939 |  | 11,890 |  | 410 |  | 10,308 |  | 2,012 |  | 12,730 |
| 30 | \$ | 223,444 | \$ | 84,593 | \$ | 5,586 | \$ | 313,623 | \$ | 219,586 | \$ | 79,059 | \$ | 5,447 | \$ | 304,092 | \$ | 209,782 | \$ | 77,447 | \$ | 5,079 | \$ | 292,308 |

Portfolio as a \% of Total Gross Loans and Acceptances
Residential mortgages ${ }^{2}$
Residential mortgages
Consumer instalment and other personal
HELOC
Credit card
Total personal
Business \& Government ${ }^{2}$
Other Loans
Debt securities classified as loans
Acquired credit-impaired loans
Total other loans
Total Gross Loans and Acceptances

| 31 | 23.5 \% | 4.0 | \% |  | \% | 27.5 | 23.5 | \% | 3.6 | \% |  | \% | 27.1 | 22.7 | \% | 3.5 | \% | - | \% | 26.2 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 32 | 19.2 | 3.1 |  | - |  | 22.3 | 19.9 |  | 3.0 |  | - |  | 22.9 | 20.6 |  | 3.0 |  | - |  | 23.6 |  |
| 33 | 9.2 | 3.2 |  | - |  | 12.4 | 9.6 |  | 3.0 |  | - |  | 12.6 | 9.7 |  | 3.2 |  | - |  | 12.9 |  |
| 34 | 2.6 | 0.3 |  | - |  | 2.9 | 2.7 |  | 0.3 |  | - |  | 3.0 | 2.8 |  | 0.3 |  | - |  | 3.1 |  |
| 35 | 54.5 | 10.6 |  | - |  | 65.1 | 55.7 |  | 9.9 |  | - |  | 65.6 | 55.8 |  | 10.0 |  | - |  | 65.8 |  |
| 36 | 16.5 | 13.4 |  | 1.1 |  | 31.0 | 16.4 |  | 12.9 |  | 1.2 |  | 30.5 | 15.8 |  | 13.0 |  | 1.0 |  | 29.8 |  |
| 37 | 0.2 | 1.2 |  | 0.7 |  | 2.1 | 0.1 |  | 1.3 |  | 0.6 |  | 2.0 | 0.1 |  | 1.4 |  | 0.7 |  | 2.2 |  |
| 38 | - | 1.8 |  | - |  | 1.8 | - |  | 1.9 |  | - |  | 1.9 | - |  | 2.2 |  | - |  | 2.2 |  |
| 39 | 0.2 | 3.0 |  | 0.7 |  | 3.9 | 0.1 |  | 3.2 |  | 0.6 |  | 3.9 | 0.1 |  | 3.6 |  | 0.7 |  | 4.4 |  |
| 40 | 71.2 \% | 27.0 | \% | 1.8 | \% | 100.0 | 72.2 | \% | 26.0 | \% | 1.8 | \% | 100.0 | 71.7 | \% | 26.6 | \% | 1.7 | \% | 100.0 |  |

${ }_{2}^{1}$ Based on geographic location of unit responsible for recording revenue.
${ }^{2}$ Includes loans classified as trading as the Bank intends to sell the loans immediately or in the near term, and loans designated as trading under the fair value option for which no allowance is recorded.
${ }^{3}$ Includes all FDIC covered loans and other acquired credit impaired loans.

Gross Loans and Acceptances by Industry Sector and Geographic Location ${ }^{1}$ (Continued)

## (\$ millions) <br> ${ }^{\text {(\$ }}$ AS ATIIT

By Industry Sector
Personal
Residential mortgages ${ }^{2}$
Consumer instalment and other personal
HELOC
Other
Other
Credit card
Total personal
Business \& Government ${ }^{2}$
Real estate
Residential
Non-residential
Total real estate
Agriculture
Automotive
Financial
Food, beverage, and tobacco
Forestry
Government, public sector entities, and education Health and social services
Industrial construction and trade contractor
Metals and mining
Pipelines, oil, and gas
Power and utilities
Professional and other services
Retail sector
Sundry manufacturing and wholesale
Telecommunications, cable, and media
Transportation
Other
Total business \& government
Other Loans
Debt securities classified as loans
Debt securities classified as loans
Acquired credit-impaired loans ${ }^{3}$
Total other loans
Total Gross Loans and Acceptances

| $\underset{\#}{\text { LINE }}$ | $\begin{gathered} 2011 \\ \text { Q1 } \end{gathered}$ |  |  |  |  |  |  | $\begin{array}{r} 2010 \\ \text { Q4 } \\ \hline \end{array}$ |  |  |  |  |  |  |  | $\begin{gathered} 2010 \\ \text { Q3 } \\ \hline \end{gathered}$ |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Canada |  | United States |  | Int'l |  | Total |  | Canada |  | United States |  | Int'\| |  | Total |  | Canada |  | United States |  | Int'\| |  | Total |
| 1 | \$ 65,064 | \$ | 10,267 | \$ | - | \$ | 75,331 | \$ | 61,516 | \$ | 9,151 | \$ | - | \$ | 70,667 | \$ | 58,742 | \$ | 8,288 | \$ | - | \$ | 67,030 |
| 2 | 59,715 |  | 9,123 |  | - |  | 68,838 |  | 59,821 |  | 9,217 |  | - |  | 69,038 |  | 59,456 |  | 8,728 |  | - |  | 68,184 |
| 3 | 27,502 |  | 3,990 |  | 12 |  | 31,504 |  | 26,889 |  | 4,110 |  | 11 |  | 31,010 |  | 26,302 |  | 4,062 |  | 11 |  | 30,375 |
| 4 | 8,183 |  | 794 |  | - |  | 8,977 |  | 8,073 |  | 797 |  | - |  | 8,870 |  | 7,946 |  | 791 |  | - |  | 8,737 |
| 5 | 160,464 |  | 24,174 |  | 12 |  | 184,650 |  | 156,299 |  | 23,275 |  | 11 |  | 179,585 |  | 152,446 |  | 21,869 |  | 11 |  | 174,326 |
| 6 | 9,655 |  | 3,432 |  | - |  | 13,087 |  | 9,545 |  | 3,656 |  | - |  | 13,201 |  | 9,302 |  | 3,739 |  | - |  | 13,041 |
| 7 | 4,920 |  | 8,976 |  | 285 |  | 14,181 |  | 4,466 |  | 9,433 |  | 366 |  | 14,265 |  | 4,319 |  | 9,004 |  | 339 |  | 13,662 |
| 8 | 14,575 |  | 12,408 |  | 285 |  | 27,268 |  | 14,011 |  | 13,089 |  | 366 |  | 27,466 |  | 13,621 |  | 12,743 |  | 339 |  | 26,703 |
| 9 | 2,751 |  | 214 |  | 32 |  | 2,997 |  | 2,601 |  | 212 |  | 3 |  | 2,816 |  | 2,577 |  | 176 |  | 18 |  | 2,771 |
| 10 | 1,103 |  | 1,273 |  | 1 |  | 2,377 |  | 1,108 |  | 1,200 |  | 1 |  | 2,309 |  | 1,105 |  | 1,167 |  | 1 |  | 2,273 |
| 11 | 5,237 |  | 2,339 |  | 953 |  | 8,529 |  | 5,253 |  | 1,662 |  | 949 |  | 7,864 |  | 5,781 |  | 2,190 |  | 1,030 |  | 9,001 |
| 12 | 996 |  | 1,162 |  | 283 |  | 2,441 |  | 1,048 |  | 1,170 |  | 317 |  | 2,535 |  | 1,179 |  | 1,203 |  | 307 |  | 2,689 |
| 13 | 350 |  | 361 |  | 28 |  | 739 |  | 377 |  | 367 |  | 29 |  | 773 |  | 395 |  | 360 |  | 28 |  | 783 |
| 14 | 3,702 |  | 2,132 |  | 242 |  | 6,076 |  | 3,596 |  | 1,952 |  | 216 |  | 5,764 |  | 3,096 |  | 1,977 |  | 61 |  | 5,134 |
| 15 | 2,916 |  | 4,069 |  | 29 |  | 7,014 |  | 2,702 |  | 3,815 |  | 31 |  | 6,548 |  | 2,560 |  | 3,607 |  | 93 |  | 6,260 |
| 16 | 1,172 |  | 1,074 |  | - |  | 2,246 |  | 1,160 |  | 1,100 |  | - |  | 2,260 |  | 1,145 |  | 1,144 |  | 6 |  | 2,295 |
| 17 | 581 |  | 662 |  | 67 |  | 1,310 |  | 566 |  | 698 |  | 204 |  | 1,468 |  | 552 |  | 651 |  | 209 |  | 1,412 |
| 18 | 1,810 |  | 867 |  | 76 |  | 2,753 |  | 1,899 |  | 677 |  | 110 |  | 2,686 |  | 2,071 |  | 746 |  | 151 |  | 2,968 |
| 19 | 895 |  | 933 |  | 341 |  | 2,169 |  | 951 |  | 894 |  | 322 |  | 2,167 |  | 895 |  | 859 |  | 424 |  | 2,178 |
| 20 | 1,820 |  | 2,861 |  | 9 |  | 4,690 |  | 1,688 |  | 2,809 |  | 52 |  | 4,549 |  | 1,643 |  | 2,750 |  | 22 |  | 4,415 |
| 21 | 2,018 |  | 2,381 |  | - |  | 4,399 |  | 2,036 |  | 2,459 |  | - |  | 4,495 |  | 1,996 |  | 2,372 |  | 20 |  | 4,388 |
| 22 | 1,454 |  | 2,121 |  | 102 |  | 3,677 |  | 1,470 |  | 2,125 |  | 2 |  | 3,597 |  | 1,336 |  | 2,102 |  | - |  | 3,438 |
| 23 | 1,076 |  | 1,122 |  | 199 |  | 2,397 |  | 1,023 |  | 1,165 |  | 235 |  | 2,423 |  | 885 |  | 1,204 |  | 227 |  | 2,316 |
| 24 | 489 |  | 2,113 |  | 254 |  | 2,856 |  | 487 |  | 1,970 |  | 267 |  | 2,724 |  | 491 |  | 1,603 |  | 296 |  | 2,390 |
| 25 | 2,349 |  | 757 |  | 93 |  | 3,199 |  | 2,034 |  | 1,067 |  | 158 |  | 3,259 |  | 1,910 |  | 916 |  | 116 |  | 2,942 |
| 26 | 45,294 |  | 38,849 |  | 2,994 |  | 87,137 |  | 44,010 |  | 38,431 |  | 3,262 |  | 85,703 |  | 43,238 |  | 37,770 |  | 3,348 |  | 84,356 |
| 27 | 401 |  | 4,526 |  | 1,980 |  | 6,907 |  | 408 |  | 5,054 |  | 2,129 |  | 7,591 |  | 412 |  | 5,487 |  | 2,142 |  | 8,041 |
| 28 | - |  | 6,422 |  | - |  | 6,422 |  | - |  | 7,040 |  | - |  | 7,040 |  | - |  | 1,607 |  | - |  | 1,607 |
| 29 | 401 |  | 10,948 |  | 1,980 |  | 13,329 |  | 408 |  | 12,094 |  | 2,129 |  | 14,631 |  | 412 |  | 7,094 |  | 2,142 |  | 9,648 |
| 30 | \$ 206,159 | \$ | 73,971 | \$ | 4,986 | \$ | 285,116 | \$ | 200,717 | \$ | 73,800 | \$ | 5,402 | \$ | 279,919 | \$ | 196,096 | \$ | 66,733 | \$ | 5,501 | \$ | 268,330 |

Portal Gross Loans and Acceptances
Personal
Residential mortgages ${ }^{2}$
Consumer instalment and other persona
HELOC
Other
Credit card
Total personal
Business \& Government ${ }^{2}$
Other Loans
Debt securities classified as loans
Acquired credit-impaired loans ${ }^{3}$
Total other loans
Total Gross Loans and Acceptances

| 31 | 22.8 | \% | 3.6 | \% | - | \% | 26.4 |  | 22.0 | \% | 3.2 | \% | - | \% | 25.2 |  | 21.9 | \% | 3.1 | \% | - | \% | 25.0 | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 32 | 21.0 |  | 3.2 |  | - |  | 24.2 |  | 21.4 |  | 3.3 |  | - |  | 24.7 |  | 22.1 |  | 3.3 |  | - |  | 25.4 |  |
| 33 | 9.6 |  | 1.4 |  | - |  | 11.0 |  | 9.6 |  | 1.5 |  | - |  | 11.1 |  | 9.8 |  | 1.5 |  | - |  | 11.3 |  |
| 34 | 2.9 |  | 0.3 |  | - |  | 3.2 |  | 2.9 |  | 0.3 |  | - |  | 3.2 |  | 3.0 |  | 0.3 |  | - |  | 3.3 |  |
| 35 | 56.3 |  | 8.5 |  | - |  | 64.8 |  | 55.9 |  | 8.3 |  | - |  | 64.2 |  | 56.8 |  | 8.2 |  | - |  | 65.0 |  |
| 36 | 15.9 |  | 13.6 |  | 1.0 |  | 30.5 |  | 15.7 |  | 13.7 |  | 1.2 |  | 30.6 |  | 16.1 |  | 14.1 |  | 1.2 |  | 31.4 |  |
| 37 | 0.1 |  | 1.6 |  | 0.7 |  | 2.4 |  | 0.1 |  | 1.8 |  | 0.8 |  | 2.7 |  | 0.2 |  | 2.0 |  | 0.8 |  | 3.0 |  |
| 38 | - |  | 2.3 |  | - |  | 2.3 |  | - |  | 2.5 |  | - |  | 2.5 |  | - |  | 0.6 |  | - |  | 0.6 |  |
| 39 | 0.1 |  | 3.9 |  | 0.7 |  | 4.7 |  | 0.1 |  | 4.3 |  | 0.8 |  | 5.2 |  | 0.2 |  | 2.6 |  | 0.8 |  | 3.6 |  |
| 40 | 72.3 | \% | 26.0 | \% | 1.7 | \% | 100.0 |  | 71.7 | \% | 26.3 | \% | 2.0 | \% | 100.0 | \% | 73.1 | \% | 24.9 | \% | 2.0 | \% | 100.0 |  |

1
2
2
3 Based on geographic location of unit responsible for recording revenue.
${ }^{3}$ Includes all FDIC covered loans and other acquired credit-impaired loans.
(S milions, except as noted)
CHANGE IN GROSS IMPAIRED LOANS BY SEGMENT
Personal, Business \& Government Loans
Balance at beginning of period
Impact d du
Impact due to reporting-period alignment of U.S. entities
Adatitions
Canadian Personal and Commercial Banking
U. Personal and Commercial Banking ${ }^{4}$

Other -in USD foreign exchang
Wholesale Banking
otal Additions
Return to performing status, repaid or sold Net new additions
oreign exchange and oth
hange during the period
Total Gross Impaired Loans - Balance at end of period
GROSS IMPAIRED LOANS BY SEGMENT
Personal, Business \& Government
Canadian Personal and Commercial Banking
U.S. Personal and Commercial Banking ${ }^{3}$.
Wholesale Banking
Other
Total Gross Impaired Loans ${ }^{2}$
NET IMPAIRED LOANS BY SEGMENT
Personal, Business \& Government
Canadian Personal and Commercial Banking
U.S. Personal and Commercial Banking ${ }^{2}$

## Wholesale Banking <br> Other <br> Net Impaired Loans as a \% of Net Loans ${ }^{2}$



| 1 | s | 2,132 | \$ | 2,130 | \$ | 2,258 | \$ | 2,253 | \$ | 2,177 | \$ | 2,218 | \$ | 2,315 | \$ | 2,070 | \$ | 1,947 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 3 |  | 472 |  | 467 |  | 448 |  | 459 |  | 466 |  | 449 |  | 453 |  | 513 |  | 519 |
| 4 |  | 342 |  | 361 |  | 255 |  | 315 |  | 443 |  | 375 |  | 393 |  | 492 |  | 412 |
| 5 |  | 4 |  | (14) |  | (8) |  | 2 |  | , |  | 11 |  | 6 |  | 34 |  | 34 |
| 6 |  | 346 |  | 347 |  | 247 |  | 317 |  | 452 |  | 386 |  | 39 |  | 526 |  | 446 |
| 7 |  | 9 |  | - |  | - |  | - |  | - |  | - |  | - |  | 23 |  | 9 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ${ }_{10}^{9}$ |  | $\begin{gathered} 827 \\ (407) \\ \hline \end{gathered}$ |  | $\begin{array}{r} 814 \\ (416) \\ \hline \end{array}$ |  | $\begin{array}{r} 695 \\ (359) \\ \hline \end{array}$ |  | $\begin{gathered} 776 \\ (350) \end{gathered}$ |  | $\begin{gathered} 918 \\ (390) \\ \hline \end{gathered}$ |  | $\begin{gathered} 835 \\ (460) \\ \hline \end{gathered}$ |  | $\begin{gathered} 852 \\ (421) \\ \hline \end{gathered}$ |  | $\begin{gathered} 1,062 \\ (364) \end{gathered}$ |  | $\begin{gathered} 974 \\ (413) \end{gathered}$ |
| 11 |  | 420 |  | 398 |  | ${ }^{336}$ |  | ${ }^{426}$ |  | 528 |  | 375 |  | ${ }^{431}$ |  | 698 |  | 561 |
| 12 |  | (425) |  | (423) |  | (386) |  | (395) |  | (438) |  | (429) |  | (456) |  | (443) |  | (439) |
| 13 |  | 69 |  | 27 |  | (78) |  | (26) |  | (14) |  | 13 |  | (72) |  | (10) |  | 1 |
| 14 |  | 64 |  | 2 |  | (128) |  | 5 |  | 76 |  | (41) |  | (97) |  | 245 |  | 123 |
| 15 | s | 2,196 | \$ | 2,132 | \$ | 2,130 | \$ | 2,258 | \$ | 2,253 | \$ | 2,177 | \$ | 2,218 | \$ | 2,315 | \$ | 2,070 |


| s | 2,253 | \$ | 2,070 | \$ | 1,157 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1,846 |  | 1,881 |  | 1,980 |
|  | 1,273 |  | 1,703 |  | 1,415 |
|  | (16) |  | 60 |  | 191 |
| 1,2579 |  |  | 1,763 |  | 1,606 |
|  |  |  | 23 |  | 242 |
|  |  |  | - |  | 32 |
| $\begin{array}{r} 3,112 \\ (1,532) \\ \hline \end{array}$ |  |  | 3,667 |  | 3,860 |
|  |  |  | $(1,635)$ |  | $(1,370)$ |
| 1,580$(1,629)$$(8)$ |  |  | 2,032 |  | 2,490 |
|  |  |  | $(1,766)$ |  | $(1,547)$ |
|  |  |  | (83) |  | (87) |
| (57) |  |  | 183 |  | 856 |
| s | 2,196 | \$ | 2,253 | \$ | 2,070 |



Includes customers liabiity under acceptances.

绪

Includes a small portion of personal and commercial loans booked in U.S. entities, but managed by Canadian Personal and Commercial Banking.

Impaired Loans by Industry Sector and Geographic Location ${ }^{1,2}$

## (\$ millions)

By Industr
Personal

| LINE$\#$ | 2011 | 2011 | 2011 |
| :---: | :---: | :---: | :---: |
|  | Q4 | Q3 | Q2 |

Residential mortgages
Consumer instalment and other personal
HELOC
Other
Credit card
Total personal
Business \& Governmen
Real estate
Residential
Non-residential
Total real estate
Agriculture
Financial
Food, bev
verage, and tobacco
Forestry
Government, public sector entities, and education
Health and social services
industrial construction and trade contractors
Metals and mining
Pipelines, oil, and gas
Professional and other services
Retail sector
Sundry manufacturing and wholesale
Telecommunications, cable, and media
Transportatio
Other
Total business \& government
Total Gross Impaired Loans ${ }^{2}$

| Canada |  | United States |  | Int'I |  | Total |  | Canada |  | United States |  | Int'1 |  | Total |  | Canada |  | United States |  | Int' |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 331 | \$ | 178 | \$ | - | \$ | 509 | \$ | 315 | \$ | 167 | \$ | - | \$ | 482 | \$ | 313 | \$ | 159 | \$ | - | \$ | 472 |
|  | 176 |  | 97 |  | - |  | 273 |  | 167 |  | 92 |  | - |  | 259 |  | 161 |  | 85 |  | - |  | 246 |
|  | 115 |  | 10 |  | - |  | 125 |  | 114 |  | 9 |  | - |  | 123 |  | 103 |  | 4 |  | - |  | 107 |
|  | 70 |  | 15 |  | - |  | 85 |  | 66 |  | 14 |  | - |  | 80 |  | 74 |  | 15 |  | - |  | 89 |
|  | 692 |  | 300 |  | - |  | 992 |  | 662 |  | 282 |  | - |  | 944 |  | 651 |  | 263 |  | - |  | 914 |
|  | 21 |  | 287 |  | - |  | 308 |  | 20 |  | 279 |  | - |  | 299 |  | 22 |  | 305 |  | - |  | 327 |
|  | 7 |  | 321 |  | - |  | 328 |  | 2 |  | 313 |  | - |  | 315 |  | 1 |  | 295 |  | - |  | 296 |
|  | 28 |  | 608 |  | - |  | 636 |  | 22 |  | 592 |  | - |  | 614 |  | 23 |  | 600 |  | - |  | 623 |
|  | 7 |  | 4 |  | - |  | 11 |  | 7 |  | 4 |  | - |  | 11 |  | 5 |  | 6 |  | - |  | 11 |
|  | 1 |  | 23 |  | - |  | 24 |  | 1 |  | 35 |  | - |  | 36 |  | 4 |  | 38 |  | - |  | 42 |
|  | 4 |  | 20 |  | - |  | 24 |  | 4 |  | 27 |  | - |  | 31 |  | 4 |  | 32 |  | 1 |  | 37 |
|  | 1 |  | 7 |  | - |  | 8 |  | 2 |  | 6 |  | - |  | 8 |  | 2 |  | 5 |  | - |  | 7 |
|  | - |  | 2 |  | - |  | 2 |  | - |  | 2 |  | - |  | 2 |  | 2 |  | 1 |  | - |  | 3 |
|  | 5 |  | 8 |  | - |  | 13 |  | - |  | 7 |  | - |  | 7 |  | 1 |  | 6 |  | - |  | 7 |
|  | 3 |  | 52 |  | - |  | 55 |  | 4 |  | 38 |  | - |  | 42 |  | 5 |  | 34 |  | - |  | 39 |
|  | 16 |  | 42 |  | - |  | 58 |  | 18 |  | 47 |  | - |  | 65 |  | 10 |  | 50 |  | - |  | 60 |
|  | 3 |  | 20 |  | - |  | 23 |  | 2 |  | 19 |  | - |  | 21 |  | 4 |  | 11 |  | - |  | 15 |
|  | 3 |  | - |  | - |  | 3 |  | 3 |  | 2 |  | - |  | 5 |  | 21 |  | 1 |  | - |  | 22 |
|  | - |  | 7 |  | - |  | 7 |  | - |  | 10 |  | - |  | 10 |  | - |  | 6 |  | - |  | 6 |
|  | 9 |  | 46 |  | - |  | 55 |  | 10 |  | 47 |  | - |  | 57 |  | 10 |  | 52 |  | - |  | 62 |
|  | 32 |  | 106 |  | - |  | 138 |  | 30 |  | 94 |  | - |  | 124 |  | 26 |  | 97 |  | - |  | 123 |
|  | 20 |  | 32 |  | - |  | 52 |  | 20 |  | 42 |  | - |  | 62 |  | 38 |  | 42 |  | - |  | 80 |
|  | 2 |  | 7 |  | - |  | 9 |  | 2 |  | 7 |  | - |  | 9 |  | 7 |  | 9 |  | - |  | 16 |
|  | 5 |  | 53 |  | - |  | 58 |  | 6 |  | 51 |  | - |  | 57 |  | 7 |  | 32 |  | - |  | 39 |
|  | 18 |  | 10 |  | - |  | 28 |  | 18 |  | 9 |  | - |  | 27 |  | 14 |  | 10 |  | - |  | 24 |
|  | 157 |  | 1,047 |  | - |  | 1,204 |  | 149 |  | 1,039 |  | - |  | 1,188 |  | 183 |  | 1,032 |  | 1 |  | 1,216 |
| \$ | 849 | \$ | 1,347 | \$ | - | \$ | 2,196 | \$ | 811 | \$ | 1,321 | \$ | - | \$ | 2,132 | \$ | 834 | \$ | 1,295 | \$ | 1 | \$ | 2,130 |

Gross Impaired Loans as a \% of Gross Loans and Acceptances Personal
Residential mortgages
Consumer instalment and other personal
HELOC
Credit card
Total personal
Business \& Government
Total Gross Impaired Loans ${ }^{2}$

| 0.45 \% | 1.43 \% | - \% | 0.59 \% | 0.44 | \% | 1.51 | \% | - | 0.58 | 0.47 | \% | 1.52 | \% | - | \% | 0.62 | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 0.29 | 1.00 | - | 0.39 | 0.28 |  | 1.01 |  | - | 0.37 | 0.27 |  | 0.97 |  | - |  | 0.36 |  |
| 0.40 | 0.10 | - | 0.32 | 0.39 |  | 0.10 |  | - | 0.32 | 0.36 |  | 0.04 |  | - |  | 0.28 |  |
| 0.86 | 1.68 | - | 0.95 | 0.79 |  | 1.68 |  | - | 0.87 | 0.90 |  | 1.94 |  | - |  | 0.99 |  |
| 0.40 | 0.90 | - | 0.49 | 0.39 |  | 0.93 |  | - | 0.47 | 0.40 |  | 0.90 |  | - |  | 0.48 |  |
| 0.30 | 2.49 | - | 1.24 | 0.30 |  | 2.64 |  | - | 1.28 | 0.40 |  | 2.72 |  | 0.03 |  | 1.39 |  |
| 0.38 | 1.79 | - | 0.73 | 0.37 |  | 1.90 |  | - | 0.73 | 0.40 |  | 1.93 |  | 0.03 |  | 0.76 |  |

${ }_{2}$ Based on geographic location of unit responsible for recording revenue.
 Mortgage Obligations" discussion and tables in the "Credit Portfolio Quality" section of the 2011 MD\&A and Note 4 of the 2011 Consolidated Financial Statements.

Impaired Loans by Industry Sector and Geographic Location ${ }^{1,2}$ (Continued)

## (\$ millions)

AS AT

By Industry Sector
Personal
Residential mortgages
Consumer instalment and other persona
HELOC
Other
Credit card
Business \& Governmen
Real estate
Residential
Non-residential
Total real estate
Agriculture
Financial
Food, beverage, and tobacco
Forestry
Government, public sector entities, and education
Health and social services
Industrial construction and trade contractors
Metals and mining
Pipelines, oil, and ga
Power and utilities
Professional and other services
Retail sector
Sundry manufacturing and wholesale
Telecommunications, cable, and media
Transportation
Other
Total business \& government
Total Gross Impaired Loans ${ }^{2}$


Gross Impaired Loans as a \% of Gross Loans and Acceptances
Personal
Residential mortgages
Consumer instalment and other personal
HELOC
Other
Credit card
Total personal
Business \& Governmen
Total Gross Impaired Loans ${ }^{2}$

${ }^{1}$ Based on geographic location of unit responsible for recording revenue.
 Mortgage Obligations" discussion and tables in the "Credit Portfolio Quality" section of the 2011 MD\&A and Note 4 of the 2011 Consolidated Financial Statements.

## Allowance for Credit Losses

## (\$ millions)

Change in Specific Allowanc
Impact due to reporting-period alignment of U.S. entities
Rovion fredit losses - specific
Write-offs
Foreign exchange and other adjustment
Balance at end of period

## Change in General Allowance

Balance at beginning of period
Impact of transition adjustment on adoption of financial
nstruments amendments
Impact due to reporting-period alignment of U.S. entities ${ }^{2}$
Foreign exchange and other adjustment
Balance at end of period
Allowance for Credit Losses at End of Period

Allowance for loan losses
Allowance
Canada
United States
International
Allowance for for loan losses
Allowance for Credit Losses at End of Period

| $\underset{\#}{\text { LINE }}$ | 2011 |  |  |  |  |  |  |  | 2010 |  |  |  |  |  |  |  | $\begin{array}{r} 2009 \\ \mathrm{Q} 4 \\ \hline \end{array}$ |  | Full Year |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q4 |  | Q3 |  | Q2 |  | Q1 |  | Q4 |  | Q3 |  | Q2 |  | Q1 |  |  |  | 2011 |  | 2010 |  | 2009 |  |
| 1 | \$ | 682 | \$ | 710 | \$ | 734 | \$ | 677 | \$ | 624 | \$ | 650 | \$ | 606 | \$ | 558 | \$ | 536 | \$ | 677 | \$ | 558 | \$ | 352 |
| 2 |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | 22 |
| 3 |  | 343 |  | 374 |  | 313 |  | 400 |  | 442 |  | 345 |  | 482 |  | 457 |  | 417 |  | 1,430 |  | 1,726 |  | 1,614 |
| 4 |  | (450) |  | (483) |  | (388) |  | (395) |  | (438) |  | (453) |  | (456) |  | (443) |  | (439) |  | $(1,716)$ |  | $(1,790)$ |  | $(1,547)$ |
| 5 |  | 40 |  | 38 |  | 55 |  | 34 |  | 35 |  | 35 |  | 37 |  | 33 |  | 32 |  | 167 |  | 140 |  | 109 |
| 6 |  | 55 |  | 43 |  | (4) |  | 18 |  | 14 |  | 47 |  | (19) |  | 1 |  | 12 |  | 112 |  | 43 |  | 8 |
| 7 |  | 670 |  | 682 |  | 710 |  | 734 |  | 677 |  | 624 |  | 650 |  | 606 |  | 558 |  | 670 |  | 677 |  | 558 |
| 8 |  | 1,895 |  | 1,887 |  | 1,907 |  | 1,910 |  | 1,955 |  | 1,952 |  | 2,125 |  | 2,081 |  | 1,996 |  | 1,910 |  | 2,081 |  | 1,184 |
| 9 |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | 95 |
| 10 |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | ) |  | 29 |
| 11 |  | (9) |  | - |  | 30 |  | 14 |  | (38) |  | (6) |  | (117) |  | 60 |  | 104 |  | 35 |  | (101) |  | 866 |
| 12 |  | 40 |  | 8 |  | (50) |  | (17) |  | (7) |  | 9 |  | (56) |  | (16) |  | (19) |  | (19) |  | (70) |  | (93) |
| 13 |  | 1,926 |  | 1,895 |  | 1,887 |  | 1,907 |  | 1,910 |  | 1,955 |  | 1,952 |  | 2,125 |  | 2,081 |  | 1,926 |  | 1,910 |  | 2,081 |
| 14 |  | 2,596 |  | 2,577 |  | 2,597 |  | 2,641 |  | 2,587 |  | 2,579 |  | 2,602 |  | 2,731 |  | 2,639 |  | 2,596 |  | 2,587 |  | 2,639 |
| 15 |  | 1,007 |  | 996 |  | 1,004 |  | 1,008 |  | 1,010 |  | 1,006 |  | 1,036 |  | 1,113 |  | 1,078 |  | 1,007 |  | 1,010 |  | 1,078 |
| 16 |  | 1,303 |  | 1,289 |  | 1,305 |  | 1,336 |  | 1,295 |  | 1,284 |  | 1,272 |  | 1,333 |  | 1,277 |  | 1,303 |  | 1,295 |  | 1,277 |
| 17 |  | 3 |  | 3 |  | 3 |  | 3 |  | 4 |  | 8 |  | 10 |  | 14 |  | 13 |  | 3 |  | 4 |  | 13 |
| 18 |  | 2,313 |  | 2,288 |  | 2,312 |  | 2,347 |  | 2,309 |  | 2,298 |  | 2,318 |  | 2,460 |  | 2,368 |  | 2,313 |  | 2,309 |  | 2,368 |
| 19 |  | 283 |  | 289 |  | 285 |  | 294 |  | 278 |  | 281 |  | 284 |  | 271 |  | 271 |  | 283 |  | 278 |  | 271 |
| 20 | \$ | 2,596 | \$ | 2,577 | \$ | 2,597 | \$ | 2,641 | \$ | 2,587 | \$ | 2,579 | \$ | 2,602 | \$ | 2,731 | \$ | 2,639 | \$ | 2,596 | \$ | 2,587 | \$ | 2,639 |

 ${ }^{2}$ As a result of the alignment of reporting period of U.S. entities as explained in footnote 1 on page 7 , the impact on general allowance for credit losses comprised of PCL of $\$ 25$ million; and foreign exchange and other adjustments of $\$ 4$ million.
${ }_{\text {AS AT }}^{\text {(\$ millions) }}$
By Industry Sector
Specific Allowance
Specific Allowance - On-balance Sheet Loans
Personal
Residential
Residential morgages
Consumer instalment and other personal
HELOC
Other
Other
Credit card
Credit card
Total personal
Business \& Government
Real estate
Residentia
Residential
Non-residential
Total real estate
Agriculture
Autumotive
Automotive
Financial
Financial
Food, beverage, and tobacco
Forestry
Government, public sector entities, and education
Industrial construction and
Metals and mining
Pipelines,
Pipelines, oil, and gas
Power and utilities
Professional and other servic
Retail sector
Sundry manufacturing and wholesale
Telecommunications, cable, and
Transportation
Other
Total busines
Other Loan
Debt securitie
Decuuired
Acquired credit-
Total other loans
Total Specific Allowance
General Allowance - On-balance Sheet Loans
Personal
Residential mortgages
Consumer instalment and other personal
HELOC
Credit card
Total personal
Business \& Government
Other Loans
Debt securitie
Total other loans
Total General Allowance
Allowance for Loan Losses - On-balance Sheet Loans
Allowance for Credit Losses for Off-balance Sheet Instruments
Total Allowance for Credit Losses (ACL)
Specific ACL as a \% of Gross Impaired Loans ${ }^{3}$
Personal
Residential mortgages
Consumer instalment and other personal
HELOC
Credit card
Total personal
Total personal
Business \& Government
Total Specific Allowance - On-balance Sheet Loans ${ }^{3}$
Total ACL as a \% of Gross Loans and Acceptances ${ }^{3}$

| $\stackrel{\text { LINE }}{\#}$ | $\begin{gathered} 2011 \\ Q_{Q 4} \end{gathered}$ |  |  |  |  |  |  | $\begin{gathered} 2011 \\ \text { Q3 } \end{gathered}$ |  |  |  |  |  |  |  | $\begin{gathered} 2011 \\ \mathbf{Q}^{2} \end{gathered}$ |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Canada | UnitedStates |  | Int'l |  | Total |  | Canada |  | United States |  | Int\| |  | Total |  | Canada |  | $\begin{aligned} & \hline \text { United } \\ & \text { States } \end{aligned}$ |  | Int1 |  | Total |  |
| 1 | 15 | \$ | 17 | s | - | s | 32 | \$ | 12 | \$ | 24 | \$ | - | \$ | 36 | \$ | 12 | \$ | 17 | \$ | - | \$ | 29 |
| 2 | 12 |  | 24 |  | - |  | 36 |  | 14 |  | 25 |  | - |  | 39 |  | 13 |  | 33 |  | - |  | 46 |
| 3 | 73 |  | 4 |  | - |  | 77 |  | 71 |  | 4 |  | - |  | 75 |  | 63 |  | 2 |  | - |  | 65 |
| 4 | 52 |  | 12 |  | - |  | 64 |  | 49 |  | 11 |  | - |  | 60 |  | 55 |  | 12 |  | - |  | 67 |
| 5 | 152 |  | 57 |  | - |  | 209 |  | 146 |  | 64 |  | - |  | 210 |  | 143 |  | 64 |  | - |  | 207 |
| 6 | 8 |  | 37 |  | - |  | 45 |  | 7 |  | 39 |  | - |  | 46 |  | 8 |  | 51 |  | - |  | 59 |
| 7 | 1 |  | 39 |  | - |  | 40 |  | 1 |  | 31 |  | - |  | 32 |  | - |  | 32 |  | - |  | 32 |
| 8 | 9 |  | 76 |  | - |  | 85 |  |  |  | 70 |  | - |  | 78 |  | 8 |  | 83 |  | - |  | 91 |
| 9 | 2 |  | - |  | - |  | 2 |  | 2 |  | 1 |  | - |  | 3 |  | 2 |  | 1 |  | - |  | 3 |
| 10 | - |  | 3 |  | - |  | 3 |  | - |  | 3 |  | - |  | 3 |  | 3 |  | 4 |  | - |  | 7 |
| 11 | 3 |  | 4 |  | - |  | 7 |  |  |  | 6 |  | - |  | 9 |  | 3 |  | 6 |  | - |  | 9 |
| 12 | - |  | 1 |  | - |  | 1 |  | 2 |  | 1 |  | - |  | 3 |  | 1 |  | 1 |  | - |  | 2 |
| 13 | - |  | 1 |  | - |  | 1 |  | - |  | 1 |  | - |  | 1 |  | 1 |  | 1 |  | - |  | 2 |
| 14 | 2 |  | 1 |  | - |  | 3 |  | - |  | - |  | - |  | - |  | - |  | 1 |  | - |  | 1 |
| 15 | 2 |  | 2 |  | - |  | 4 |  | , |  | 6 |  | - |  | 10 |  | 4 |  | 4 |  | - |  | 8 |
| 16 | 9 |  | 8 |  | - |  | 17 |  | 9 |  | 9 |  | - |  | 18 |  | 4 |  | 10 |  | - |  | 14 |
| 17 | - |  | 10 |  | - |  | 10 |  | 1 |  | 1 |  | - |  | 2 |  | 2 |  | 2 |  | - |  | 4 |
| 18 | 1 |  | - |  | - |  | 1 |  | 1 |  | - |  | - |  | 1 |  | 8 |  | - |  | - |  | 8 |
| 19 | - |  | 1 |  | - |  | 1 |  | - |  | 7 |  | - |  | 3 |  | - |  | 2 |  | - |  | ${ }^{2}$ |
| 20 21 | 6 |  | 7 |  | - |  | 13 |  | 5 |  | 7 |  | - |  | 12 |  | 5 |  | 7 |  | - |  | 12 |
| ${ }_{22}^{21}$ | 11 6 |  | 16 10 |  | - |  | 27 16 |  | 11 7 |  | 16 9 |  | - |  | 27 16 |  | 9 26 |  | 22 9 |  | - |  | 31 35 |
| 23 | 1 |  | 1 |  | - |  | 2 |  | 1 |  | 1 |  | - |  | 2 |  |  |  | 2 |  | - |  |  |
| 24 | 4 |  | 7 |  | - |  | 11 |  | 5 |  | 4 |  | - |  | 9 |  | 4 |  | 3 |  | - |  | 7 |
| 25 | 13 |  | 3 |  | - |  | 16 |  | 12 |  | 4 |  | - |  | 16 |  | 10 |  | - |  | - |  | 10 |
| 26 | 69 |  | 151 |  | - |  | 220 |  | 71 |  | 142 |  | - |  | 213 |  | 91 |  | 158 |  | - |  | 249 |
| 27 | - |  | 179 |  | - |  | 179 |  | - |  | 191 |  | - |  | 191 |  | - |  | 214 |  | - |  | 214 |
| 28 | 3 |  | 57 |  | - |  | 60 |  | - |  | 66 |  | - |  | 66 |  | - |  | 38 |  | - |  | 38 |
| 29 | 3 |  | 236 |  | - |  | 239 |  | - |  | 257 |  | - |  | 257 |  | - |  | 252 |  | - |  | 252 |
| 30 | 224 |  | 444 |  | - |  | 668 |  | 217 |  | 463 |  | - |  | 680 |  | 234 |  | 474 |  | - |  | 708 |
| 31 | 18 |  | 10 |  | - |  | 28 |  | 12 |  | 12 |  | - |  | 24 |  | 11 |  | 17 |  | - |  | 28 |
| 32 | 6 |  | 31 |  | - |  | 37 |  | 5 |  | 32 |  | - |  | 37 |  | 7 |  | 33 |  | - |  | 40 |
| 33 | 255 |  | 75 |  | - |  | 330 |  | 272 |  | 61 |  | - |  | $\begin{array}{r}333 \\ \hline 25 \\ \hline\end{array}$ |  | 279 |  | 39 34 |  | - |  | 318 |
| 34 | 209 |  | 35 |  | - |  | 244 |  | 221 |  | 34 |  | - |  | 255 |  | 199 |  | 34 |  | - |  | 233 |
| 35 | 488 |  | 151 |  | - |  | 639 |  | 510 |  | 139 |  | - |  | 649 |  | 496 |  | 123 |  | - |  | 619 |
| 36 | 296 |  | 558 |  | 3 |  | 857 |  | 269 |  | 547 |  | 3 |  | 819 |  | 274 |  | 572 |  | 3 |  | 849 |
| 37 | - |  | 149 |  | - |  | 149 |  | - |  | 140 |  | - |  | 140 |  | - |  | 136 |  | - |  | 136 |
| 38 | - |  | 149 |  | - |  | 149 |  | - |  | 140 |  | - |  | 140 |  | - |  | 136 |  | - |  | 136 |
| 39 | 784 |  | 858 |  | 3 |  | 1,645 |  | 779 |  | 826 |  | 3 |  | 1,608 |  | 770 |  | 831 |  | 3 |  | 1,604 |
| 40 | 1,008 |  | 1,302 |  | ${ }^{3}$ |  | 2,313 |  | 996 |  | 1,289 |  | 3 |  | 2,288 |  | 1,004 |  | 1,305 |  |  |  | 2,312 |
| 41 | 176 |  | 103 |  | 4 |  | 283 |  | 179 |  | 107 |  | 3 |  | 289 |  | 186 |  | 96 |  | 3 |  | 285 |
| 42 | \$ 1,184 | s | 1,405 | S | 7 | S | 2,596 | \$ | 1,175 | \$ | 1,396 | \$ | 6 | \$ | 2,577 | \$ | 1,190 | \$ | 1,401 | \$ | 6 | \$ | 2,597 |


| 43 | 4.5 \% | 9.6 | \% | - | \% | 6.3 | 3.8 | \% | 14.4 | \% | - | \% | 7.5 |  | 3.8 | \% | 10.7 | \% | - | \% |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 44 | 6.8 | 25.0 |  | - |  | 13.2 | 8.4 |  | 27.2 |  | - |  | 15.1 |  | 8.1 |  | 38.8 |  | - |  | 18.7 |  |
| 45 | 63.5 | 40.0 |  | - |  | 61.6 | 62.3 |  | 44.4 |  | - |  | 61.0 |  | 61.2 |  | 50.0 |  | - |  | 60.7 |  |
| 46 | 74.3 | 75.0 |  | - |  | 74.4 | 74.2 |  | 78.6 |  | - |  | 75.0 |  | 74.3 |  | 80.0 |  | - |  | 75.3 |  |
| 47 | 22.0 | 19.0 |  | - |  | 1.1 | 22.1 |  | 22.7 |  | - |  | 22.2 |  | 22.0 |  | 24.3 |  | - |  | 22.6 |  |
| 48 | 43.9 | 14.4 |  | - |  | 18.3 | 47.7 |  | 13.7 |  | - |  | 17.9 |  | 49.7 |  | 15. |  | - |  | 20.5 |  |
| 49 | 26.0 | 15.4 |  | - |  | 19.5 | 26.8 |  | 15.6 |  | - |  | 19.8 |  | 28. |  | 17 |  | - |  | 21.4 |  |
| 50 | 0.5 \% | 1.4 | \% | 0.2 | \% | 0.7 | 0.5 | \% | 1.4 | \% | 0.2 | \% | 0.7 | \% | 0.6 | \% | 1.5 | \% | 0.2 | \% | 0.8 | \% |

Based on geographic location of unit responsible for recording revenue.
Includes all FDIC covered loans and other acquired creditimpaired loans

${ }_{A S}{ }_{A S}^{(s \text { millions) }}$
By Industry Sector
Specific Allowance - On-balance Sheet Loans Personal
Residential
Consumer instalment and other personal HELOC
Other
Other
Credit card
Credit card
Total personal
Business \& Government
Real estate
Residential
Residential
Non-residential
Total real estate
Agriculture
Automotive
Automotive
Financial
Food, beverage, and tobacco
Forestry
Forestry
Government
Government, public sector entities, and education
Health and social services
Industrial construction
Mutalts and mining
Pipelines, oil, and ga
Power and utilities
Professional and other servic
Reteial sector
SUndry manu
Sundry manufacturing and wholesale
Telecommunications, cable, and media
Transportation
Other
Total business \& government
Other Loans
Other Loans
Debt securities classified as loans
Actured
Acquired credit-impaired loans ${ }^{2}$
Total other loans
Total Specific Allowance
General Allowance - On-balance Sheet Loans
Personal
Residential mortgages
Consumer instalment and other personal HELOC
Other
Credit card
Credit card
Total personal
Business \& Government
Other Loans
Debt securities classified as loans
Total other loans
Total General Allowance
Allowance for Loan Losses - On-balance Sheet Loans
Allowance or Loan Losses - On-balance Sheet Loans
Allowance for Credit Losses for Off-balance Sheet Instruments Total Allowance for Credit Losses (ACL)
Specific ACL as a \% of Gross Impaired Loans
Personal
Consumer instalment and other personal
HELOC
$\stackrel{\text { Other }}{\text { Credit card }}$
Credit card
Total person
Business \& Government
Total Specific Allowance - On-balance Sheet Loans ${ }^{3}$
Total ACL as a \% of Gross Loans and Acceptances ${ }^{3}$

1
${ }_{2}^{2}$ Based on geographic location of unit responsible for recording revenue.
Includes all FDDC
 "Credit Portfolio Quality" section of the 2011 MD\&A and Note 4 of the 2011 Consolidated Financial Statements.

## Provision for Credit Losses

## (\$ millions, except as noted

FOR THE PERIOD ENDED

| $\underset{\#}{\text { LINE }}$ | 2011 |  |  |  | 2010 |  |  |  | 2009 | Full Year |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q4 | Q3 | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 | Q4 | 2011 | 2010 | 2009 |

Provision for Credit Losses - Specific
Provision for credit losses (net of reversals) - specific
Recoveries
Total provision for credit losses - specific
Provision for Credit Losses - General
Canadian Personal and Commercial Banking and
Wholesale Banking
TD Financing Services Inc. (formerly VFC Inc.) ${ }^{1}$
U.S. Personal and Commercial Banking - in USD

Other
Total provision for credit losses - general
Total Provision for Credit Losses
PROVISION FOR (REVERSAL OF) CREDIT LOSSES BY SEGMENT Canadian Personal and Commercial Banking U.S. Personal and Commercial Banking - in US

- foreign exchange

Wholesale Banking ${ }^{2}$
Corporate Segment
Wholesale Banking - CDS ${ }^{2}$
General allowance increase (release) in Canadian Personal
and Commercial Banking and Wholesale Banking
O
Total Provision for Credit Losse

${ }^{2}$ Premiums on CDS recorded in PCL for Wholesale Banking are reclassified to trading income in the Corporate segment.
Total personal
Business \& Government
Business \&
Real estate
Real estate
Residential
Residential
Non-residential
Total real estate
Agriculture
Automotiv
Financial
Food, beverage, and tobacco
Forestry
Government, public sector entities, and education
Health and social services
Industrial construction and trade contractors
Metals and mining
Pipelines, oil, and gas
Power and utilities
Professional and other services
Retail sector
Sundry manufacturing and wholesale
Telecommunications, cable, and media
Transportatio
Other
Total business \& governmen
Other Loans
Debt securities classified as loans
Acquired credit-impaired loans ${ }^{2}$
Total other loans
Total Specific Provision
General Provision
Personal, business, \& government
Other Loans
Debt securities classified as loans
Total other loans
Total General Provision
Total Provision for Credit Losses (PCL)

| $\begin{gathered} \text { LINE } \\ \# \end{gathered}$ | $\begin{gathered} 2011 \\ \text { Q4 } \\ \hline \end{gathered}$ |  |  |  |  |  |  | $\begin{gathered} 2011 \\ \text { Q3 } \\ \hline \end{gathered}$ |  |  |  |  |  |  |  | $\begin{gathered} 2011 \\ \text { Q2 } \\ \hline \end{gathered}$ |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Canada |  | United States |  | Int'l |  | Total |  | Canada |  | United States |  | Int'l |  | Total |  | Canada |  | United States |  | Int'l |  | Total |
| 1 | \$ 5 | \$ | (2) | \$ | - | \$ | 3 | \$ | 4 | \$ | 9 | \$ | - | \$ | 13 | \$ | 1 | \$ | 11 | \$ | - | \$ | 12 |
| 2 | 2 |  | 18 |  | - |  | 20 |  | 3 |  | 17 |  | - |  | 20 |  | 4 |  | 15 |  | - |  | 19 |
| 3 | 105 |  | 33 |  | - |  | 138 |  | 107 |  | 25 |  | - |  | 132 |  | 95 |  | 9 |  | - |  | 104 |
| 4 | 77 |  | 12 |  | - |  | 89 |  | 77 |  | 11 |  | - |  | 88 |  | 83 |  | 11 |  | - |  | 94 |
| 5 | 189 |  | 61 |  | - |  | 250 |  | 191 |  | 62 |  | - |  | 253 |  | 183 |  | 46 |  | - |  | 229 |
| 6 | - |  | 26 |  | - |  | 26 |  | - |  | 16 |  | - |  | 16 |  | (3) |  | 20 |  | - |  | 17 |
| 7 | - |  | 22 |  | - |  | 22 |  | 1 |  | 6 |  | - |  | 7 |  | (3) |  | 13 |  | - |  | 13 |
| 8 | - |  | 48 |  | - |  | 48 |  | 1 |  | 22 |  | - |  | 23 |  | (3) |  | 33 |  | - |  | 30 |
| 9 | 1 |  | - |  | - |  | 1 |  | - |  | - |  | - |  | - |  | (1) |  | - |  | - |  | (1) |
| 10 | 1 |  | (3) |  | - |  | (2) |  | - |  | 1 |  | - |  | 1 |  | 1 |  | 2 |  | - |  | 3 |
| 11 | 1 |  | 1 |  | - |  | 2 |  | - |  | 6 |  | - |  | 6 |  | - |  | 2 |  | - |  | 2 |
| 12 |  |  | 1 |  | - |  | 1 |  | 1 |  | - |  | - |  | 1 |  | 2 |  | - |  | - |  | 2 |
| 13 | - |  | - |  | - |  |  |  | - |  | - |  | - |  | - |  |  |  | - |  | - |  | - |
| 14 | 2 |  | 1 |  | - |  | 3 |  | - |  | 1 |  | - |  | 1 |  | - |  | (1) |  | - |  | (1) |
| 15 | - |  | - |  | - |  | - |  | - |  | 2 |  | - |  | 2 |  | - |  | 1 |  | - |  | 1 |
| 16 | 4 |  | 5 |  | - |  | 9 |  | 7 |  | 5 |  | - |  | 12 |  | 2 |  | 4 |  | - |  | 6 |
| 17 | (1) |  | 9 |  | - |  | 8 |  | - |  | 1 |  | - |  | 1 |  | (1) |  | - |  | - |  | (1) |
| 18 | - |  |  |  | - |  | - |  | (6) |  | - |  | - |  | (6) |  | (2) |  | (18) |  | - |  | (20) |
| 19 | - |  | 2 |  | - |  | 2 |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |
| 20 | 4 |  | 6 |  | - |  | 10 |  | 2 |  | 7 |  | - |  | 9 |  | 2 |  | 10 |  | - |  | 12 |
| 21 | 3 |  | 7 |  | - |  | 10 |  | 5 |  | 4 |  | - |  | 9 |  | 7 |  | (2) |  | - |  | 5 |
| 22 |  |  | 4 |  | - |  | 4 |  | 1 |  | - |  | - |  | 1 |  | (2) |  | 1 |  | - |  | (1) |
| 23 | 2 |  | 1 |  | - |  | 3 |  | - |  | 1 |  | - |  | 1 |  | (1) |  | 3 |  | - |  | 2 |
| 24 | 1 |  | 3 |  | - |  | 4 |  | 1 |  | 4 |  | - |  | 5 |  | 4 |  | 2 |  | - |  | 6 |
| 25 | 3 |  | - |  | - |  | 3 |  | 2 |  | (4) |  | - |  | (2) |  | (1) |  | 3 |  | - |  | 2 |
| 26 | 21 |  | 85 |  | - |  | 106 |  | 14 |  | 50 |  | - |  | 64 |  | 7 |  | 40 |  | - |  | 47 |
| 27 | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |
| 28 | 3 |  | (16) |  | - |  | (13) |  | - |  | 57 |  | - |  | 57 |  | - |  | 37 |  | - |  | 37 |
| 29 | 3 |  | (16) |  | - |  | (13) |  | - |  | 57 |  | - |  | 57 |  | - |  | 37 |  | - |  | 37 |
| 30 | 213 |  | 130 |  | - |  | 343 |  | 205 |  | 169 |  | - |  | 374 |  | 190 |  | 123 |  | - |  | 313 |
| 31 | - |  | (13) |  | 1 |  | (12) |  | 3 |  | (6) |  | - |  | (3) |  | 3 |  | 25 |  | (1) |  | 27 |
| 32 | - |  | 3 |  | - |  | 3 |  | - |  | 3 |  | - |  | 3 |  | - |  | 3 |  | - |  | 3 |
| 33 | - |  | 3 |  | - |  | 3 |  | - |  | 3 |  | - |  | 3 |  | - |  | 3 |  | - |  | 3 |
| 34 | - |  | (10) |  | 1 |  | (9) |  | 3 |  | (3) |  | - |  | - |  | 3 |  | 28 |  | (1) |  | 30 |
| 35 | \$ 213 | \$ | 120 | \$ | 1 | \$ | 334 | \$ | 208 | \$ | 166 | \$ | - | \$ | 374 | \$ | 193 | \$ | 151 | \$ | (1) | \$ | 343 |

Specific PCL as a \% of Average Net Loans and Acceptances
Personal
Personal
Residential mortgages
Consumer instalment and other persona
HELOC
redit card
Total personal
Business \& Governmen
Total Specific Provision
Total Specific Provision Excluding Other Loans
Total PCL as a $\%$ of Average Net Loans and Acceptances Total PCL
Total PCL Excluding Other Loans

| 36 | 0.03 | \% | (0.07) | \% | - | \% | 0.01 | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 37 | 0.01 |  | 0.74 |  | - |  | 0.11 |  |
| 38 | 1.45 |  | 1.31 |  | - |  | 1.41 |  |
| 39 | 3.70 |  | 5.68 |  | - |  | 3.89 |  |
| 40 | 0.44 |  | 0.75 |  | - |  | 0.49 |  |
| 41 | 0.19 |  | 0.82 |  | - |  | 0.47 |  |
| 42 | 0.39 |  | 0.62 |  | - |  | 0.45 |  |
| 43 | 0.39 | \% | 0.79 | \% | - | \% | 0.49 | \% |



Provision for Credit Losses by Industry Sector and Geographic Location ${ }^{1}$ (Continued)

## (\$ millions, except as noted)

FOR THE PERIOD ENDED
By Industry Sector
Specific Provision
Personal
Residential mortgages
Consumer instalment and other
personal
HELOC
Credit card
Other
Credit card
Business \& Government
Real estate
Residential
Non-residential
Total real estate
Agriculture
Automotive
Financial
Financial
Food, beverage, and tobacco
Forestry
Government, public sector entities, and education Health and social services
Industrial construction and trade contractor
Metals and mining
Pipelines, oil, and gas
Power and utilities
Professional and other services
Retail sector
Sundry manufacturing and wholesale
Telecommunications, cable, and media
Transportation
Other
Total business \& government
Other Loans
Debt securities classified as loans
Acquired credit-impaired loans
Total other loans
Total Specific Provisio
General Provision
Personal, business, \& government Other Loans
Debt securities classified as loans
Total other loans
tal General Provision
Total Provision for Credit Losses (PCL)


Residential mortgages
Consumer instalment and other persona
HELOC
Other
Credit card
Total persona
Business \& Governmen
Total Specific Provision Excluding Other Loans
Total PCL as a \% of Average Net Loans and Acceptances Total PC
Total PCL Excluding Other Loans
44

${ }^{1}$ Based on geographic location of unit responsible for recording revenue.
${ }^{2}$ Includes all FDIC covered loans and other acquired credit-impaired loans.

## Acquired Credit-Impaired Loans by Geographic Location ${ }^{1}$

## ${ }_{A S} \$$ millio

Gross Loans
Residential mortgage
Consumer instalment and other persona HELOC
Other
Business \& government
Total Gross Loans
Change in Allowance for Credit Losse
Balance at beginning of period
Provision for credit losses - specific
Write-offs
Recoveries
Recoveries
Balance at end of period

## Allowance for Credit Losses

Residential mortgages
Consumer instalment and other personal
HELOC
Other
Business \& government
Total Allowance for Credit Losses
Provision for credit losses - Specific ${ }^{2}$
Provision for credit losses (net of reversals) - specific Recoveries
Total provision for credit losses - specific
Provision for Credit Losses - Specific
Residential mortgages
Consumer instalment and other personal HELOC
Business \& government
Total Provision for Credit Losses

| $\underset{\#}{\text { LINE }}$ | $\begin{gathered} 2011 \\ \mathrm{Q4} 4 \end{gathered}$ |  |  |  |  |  |  |  | $\begin{gathered} 2011 \\ \text { Q3 } \\ \hline \end{gathered}$ |  |  |  |  |  |  |  | $\begin{gathered} 2011 \\ \mathbf{Q}^{2} \end{gathered}$ |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Canada |  | United States |  | Int'I |  | Total |  | Canada |  | United States |  | Int'1 |  | Total |  | Canada |  | United States |  | Int'\| |  | Total |  |
| 1 | \$ | - | \$ | 679 | \$ | - | \$ | 679 | \$ | - | \$ | 608 | \$ | - | \$ | 608 | \$ | - | \$ | 624 | \$ | - | \$ | 624 |
| 2 |  | - |  | 211 |  | - |  | 211 |  | - |  | 202 |  | - |  | 202 |  | - |  | 214 |  | - |  | 214 |
| 3 |  | 19 |  | 785 |  | - |  | 804 |  | 23 |  | 971 |  | - |  | 994 |  | 31 |  | 1,106 |  | - |  | 1,137 |
| 4 |  | - |  | 3,866 |  | - |  | 3,866 |  | - |  | 3,897 |  | - |  | 3,897 |  | - |  | 4,367 |  | - |  | 4,367 |
| 5 | \$ | 19 | \$ | 5,541 | \$ | - | \$ | 5,560 | \$ | 23 | \$ | 5,678 | \$ | - | \$ | 5,701 | \$ | 31 | \$ | 6,311 | \$ | - | \$ | 6,342 |


| \$ | - | \$ | 66 | \$ | - | \$ | 66 | \$ | - | \$ | 38 | \$ | - | \$ | 38 | \$ | - | \$ | - | $\begin{array}{r} \hline- \\ 37 \\ - \\ 1 \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 3 |  | (16) |  | - |  | (13) |  | - |  | 57 |  | - |  | 57 |  | - |  | 37 |  |
|  | - |  | (5) |  | - |  | (5) |  | - |  | (34) |  | - |  | (34) |  | - |  | - |  |
|  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  |
|  | - |  | 12 |  | - |  | 12 |  | - |  | 5 |  | - |  | 5 |  | - |  | 1 |  |
| \$ | 3 | \$ | 57 | \$ | - | \$ | 60 | \$ | - | \$ | 66 | \$ | - | \$ | 66 | \$ | - | \$ | 38 | 38 |
| \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | 5 | \$ | - | \$ | 5 | \$ | - | \$ | - | - |
|  | - |  | 13 |  | - |  | 13 |  | - |  | 43 |  | - |  | 43 |  | - |  | - | - |
|  | 3 |  | - |  | - |  | 3 |  | - |  | - |  | - |  | - |  | - |  | 4 | 4 |
|  | - |  | 44 |  | - |  | 44 |  | - |  | 18 |  | - |  | 18 |  | - |  | 34 | 34 |
| \$ | 3 | \$ | 57 | \$ | - | \$ | 60 | \$ | - | \$ | 66 | \$ | - | \$ | 66 | \$ | - | \$ | 38 | 38 |


| \$ | 3 | \$ | (16) | \$ | - | \$ | (13) | \$ | - | \$ | 57 | \$ | - | \$ | 57 | \$ | - | \$ | 37 | \$ | - | \$ | 37 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 3 | \$ | (16) | \$ | - | \$ | (13) | \$ | - | \$ | 57 | \$ | - | \$ | 57 | \$ | - | \$ | 37 | \$ | - | \$ | 37 |
|  | - |  | - |  | - |  | - |  | - |  | 3 |  | - |  | 3 |  | - |  | - |  | - |  | - |
|  | - |  | (34) |  | - |  | (34) |  | - |  | 43 |  | - |  | 43 |  | - |  | - |  | - |  | - |
|  | 3 |  | - |  | - |  | 3 |  | - |  | - |  | - |  | - |  | - |  | 4 |  | - |  | 4 |
|  | - |  | 18 |  | - |  | 18 |  | - |  | 11 |  | - |  | 11 |  | - |  | 33 |  | - |  | 33 |
| \$ | 3 | \$ | (16) | \$ | - | \$ | (13) | \$ | - | \$ | 57 | \$ | - | \$ | 57 | \$ | - | \$ | 37 | \$ | - | \$ | 37 |

Based on geographic location of unit responsible for recording revenue.
PCL reflects loss sharing agreements with the FDIC, and is presented net of the amount expected to be reimbursed by the FDIC

## Acquired Credit-Impaired Loans by Geographic Location ${ }^{1}$ (Continued)

## (\$ AT

Gross Loans
Residential mortgages
Consumer instalment and other persona HELOC
Business \& government
Total Gross Loans
Change in Allowance for Credit Losse Balance at beginning of period
Provision for credit losses - specific
Write-offs
Recoveries
Foreign exchange and other adjustments
Balance at end of period
Allowance for Credit Losses
Residential mortgage
Consumer instalment and other persona HELOC
Other
Busines \& government
Business \& government
Total Allowance for Credit Losses
Provision for Credit Losses - Specific
Provision for credit losses (net of reversals) - specific Recoveries
Total provision for credit losses - specific
Provision for Credit Losses - Specific ${ }^{2}$
Residential mortgages
instalment and other persona
HELOC
Business \& government
Total Provision for Credit Losse

| $\underset{\#}{\text { LINE }}$ | $\begin{gathered} 2011 \\ \text { Q1 } \\ \hline \end{gathered}$ |  |  |  |  |  |  |  | $\begin{gathered} 2010 \\ \text { Q4 } \\ \hline \end{gathered}$ |  |  |  |  |  |  |  | $\begin{gathered} 2010 \\ \mathrm{Q}^{2} \\ \hline \end{gathered}$ |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Canada |  | $\begin{aligned} & \hline \text { United } \\ & \text { States } \end{aligned}$ |  | Int'l |  | Total |  | Canada |  | $\begin{aligned} & \hline \text { United } \\ & \text { States } \end{aligned}$ |  | nt'l |  | Total |  |  |  | United States |  | Int'1 |  | Total |
| 1 | \$ | - | \$ | 687 | \$ | - | \$ | 687 | \$ | - | \$ | 726 | \$ | - | \$ | 726 | \$ | - | \$ | 496 | \$ | - | \$ | 496 |
| 2 |  | - |  | 240 |  | - |  | 240 |  | - |  | 260 |  | - |  | 260 |  | - |  | 153 |  | - |  | 153 |
| 3 |  | - |  | 488 |  | - |  | 488 |  | - |  | 576 |  | - |  | 576 |  | - |  | 340 |  | - |  | 340 |
| 4 |  | - |  | 5,007 |  | - |  | 5,007 |  | - |  | 5,478 |  | - |  | 5,478 |  | - |  | 618 |  | - |  | 618 |
| 5 | \$ | - | \$ | 6,422 | \$ | - | \$ | 6,422 | \$ | - | \$ | 7,040 | \$ | - | \$ | 7,040 | \$ | - | \$ | 1,607 | \$ | - | \$ | 1,607 |


${ }^{1}$ Based on geographic location of unit responsible for recording revenue.
Based on geographic location of unit responsible for recording revenue.
PCL reflects loss sharing agreements with the FDIC, and is presented net of the amount expected to be reimbursed by the FDIC

## (\$ millions, except as noted)

FOR THE PERIOD ENDED
Common Shares
Balance at beginning of period
Issued
Options
Dividend reinvestment plan
New shares
New shares
Balance at end of period
Preferred Shares
Balance at beginning of period
Issued
Balance at end of period
Treasury Shares - Common Balance at beginning of period
Purchase of shares
Sale of shares
Balance at end of period
Treasury Shares - Preferred
Balance at beginning of period
Purchase of shares
Sale of shares
Balance at end of period
Contributed Surplus
Balance at beginning of period
Net (discount) premium on treasury shares
Stock option expense
Balance at end of period
Retained Earnings
Balance at beginning of period
Transition adjustment on adoption of financial instruments amendments Net income due to reporting-period alignment of U.S. entities
Net income
Dividends
Common
Share issue expense
Balance at end of period
Accumulated Other Comprehensive Income (loss)
Balance at beginning of period
Transition adjustment on adoption of financial instruments amendments
Other comprehensive income due to reporting-period alignment of U.S. entities
Net change in unrealized gains (losses) on AFS securities, net of hedging activities
Net change in unrealized foreign currency translation gains (losses) on investment in subsidiaries, net of hedging activities
Net change in gains (losses) on derivatives designated as cash flow hedges Balance at end of period
Total Shareholders' Equit
NUMBER OF COMMON SHARES OUTSTANDING (thousands)
Balance at beginning of period
Issued
Options
Dividend reinvestment plan
New shares
Acquisitions
Impact of treasury shares
Balance at end of period

| $\underset{\#}{\text { LINE }}$ | 2011 |  |  |  |  |  | 2010 |  |  |  |  |  |  | $\begin{gathered} 2009 \\ \mathrm{Q} 4 \\ \hline \end{gathered}$ | Full Year |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q4 | Q3 |  | Q2 | Q1 |  | Q4 | Q3 |  | Q2 |  | Q1 |  |  | 2011 |  | 2010 |  | 2009 |  |
| 1 | \$ 17,498 | \$ 17,293 | \$ | 16,975 | \$ | 16,730 | \$ 16,443 | \$ | 16,012 | \$ | 15,557 | \$ | 15,357 | \$ 15,118 | \$ | 16,730 | \$ | 15,357 | \$ | 13,278 |
| 2 | 41 | 33 |  | 155 |  | 93 | 89 |  | 35 |  | 323 |  | 74 | 112 |  | 322 |  | 521 |  | 247 |
| 3 | 174 | 172 |  | 163 |  | 152 | 144 |  | 144 |  | 132 |  | 126 | 127 |  | 661 |  | 546 |  | 451 |
| 4 | 704 | - |  | - |  | - | - |  | 252 |  | - |  | - | - |  | 704 |  | 252 |  | 1,381 |
| 5 | - | - |  | - |  | - | 54 |  | - |  | - |  | - | - |  | - |  | 54 |  | - |
| 6 | 18,417 | 17,498 |  | 17,293 |  | 16,975 | 16,730 |  | 16,443 |  | 16,012 |  | 15,557 | 15,357 |  | 18,417 |  | 16,730 |  | 15,357 |
| 7 | 3,395 | 3,395 |  | 3,395 |  | 3,395 | 3,395 |  | 3,395 |  | 3,395 |  | 3,395 | 3,395 |  | 3,395 |  | 3,395 |  | 1,875 |
| 8 | - | - |  | - |  | - | - |  | - |  | - |  | - |  |  | - |  | - |  | 1,520 |
| 9 | 3,395 | 3,395 |  | 3,395 |  | 3,395 | 3,395 |  | 3,395 |  | 3,395 |  | 3,395 | 3,395 |  | 3,395 |  | 3,395 |  | 3,395 |
| 10 | (104) | (104) |  | (82) |  | (91) | (88) |  | (59) |  | (44) |  | (15) | (63) |  | (91) |  | (15) |  | (79) |
| 11 | (760) | (348) |  | (541) |  | (515) | (512) |  | (530) |  | (611) |  | (505) | (619) |  | $(2,164)$ |  | $(2,158)$ |  | $(1,756)$ |
| 12 | 748 | 348 |  | 519 |  | 524 | 509 |  | 501 |  | 596 |  | 476 | 667 |  | 2,139 |  | 2,082 |  | 1,820 |
| 13 | (116) | (104) |  | (104) |  | (82) | (91) |  | (88) |  | (59) |  | (44) | (15) |  | (116) |  | (91) |  | (15) |
| 14 | - | - |  | (1) |  | (1) | - |  | (1) |  | (2) |  | - | - |  | (1) |  | - |  | - |
| 15 | (8) | (24) |  | (14) |  | (13) | (28) |  | (14) |  | (15) |  | (6) | (6) |  | (59) |  | (63) |  | (6) |
| 16 | 8 | 24 |  | 15 |  | 13 | 27 |  | 15 |  | 16 |  | 4 | 6 |  | 60 |  | 62 |  | 6 |
| 17 | - | - |  | - |  | (1) | (1) |  | - |  | (1) |  | (2) | - |  | - |  | (1) |  | - |
| 18 | 282 | 276 |  | 294 |  | 305 | 313 |  | 302 |  | 345 |  | 336 | 357 |  | 305 |  | 336 |  | 392 |
| 19 | 1 | 6 |  | 1 |  | 3 | 4 |  | 13 |  | 15 |  | 20 | (3) |  | 11 |  | 52 |  | (27) |
| 20 | 4 | 5 |  | 9 |  | 9 | 4 |  | 5 |  | 12 |  | 7 | 5 |  | 27 |  | 28 |  | 30 |
| 21 | (6) | (5) |  | (28) |  | (23) | (16) |  | (7) |  | (70) |  | (18) | (23) |  | (62) |  | (111) |  | (59) |
| 22 | 281 | 282 |  | 276 |  | 294 | 305 |  | 313 |  | 302 |  | 345 | 336 |  | 281 |  | 305 |  | 336 |
| 23 | 23,445 | 22,623 |  | 21,914 |  | 20,959 | 20,548 |  | 19,956 |  | 19,356 |  | 18,632 | 18,192 |  | 20,959 |  | 18,632 |  | 17,857 |
| 24 | - | - |  | - |  | - | - |  | - |  | - |  | - | - |  | - |  | - |  | (59) |
| 25 | ${ }^{-}$ | - |  | - |  | - | - |  | - |  | - |  | 1,297- | - |  | - |  | - |  | 4 |
| 26 | 1,566 | 1,450 |  | 1,332 |  | 1,541 | 994 |  | 1,177 |  | 1,176 |  | 1,297 | 1,010 |  | 5,889 |  | 4,644 |  | 3,120 |
| 27 | (611) | (585) |  | (583) |  | (537) | (534) |  | (532) |  | (528) |  | (524) | (522) |  | $(2,316)$ |  | $(2,118)$ |  | $(2,075)$ |
| 28 | (48) | (43) |  | (40) |  | (49) | (48) |  | (49) |  | (48) |  | (49) | (48) |  | (180) |  | (194) |  | (167) |
| 29 | (13) | - |  | - |  | - | (1) |  | (4) |  | - |  | - | - |  | (13) |  | (5) |  | (48) |
| 30 | 24,339 | 23,445 |  | 22,623 |  | 21,914 | 20,959 |  | 20,548 |  | 19,956 |  | 19,356 | 18,632 |  | 24,339 |  | 20,959 |  | 18,632 |
| 31 | $(1,241)$ | $(2,153)$ |  | (971) |  | 1,005 | 725 |  | $(1,181)$ |  | 867 |  | 1,015 | 1,021 |  | 1,005 |  | 1,015 |  | $(1,649)$ |
| 32 | - | - |  | - |  | - | - |  |  |  | - |  | - | - |  | - |  | - |  | 563 |
| 33 | - | - |  | - |  | - | - |  | - |  | - |  | - | - |  | - |  | - |  | 329 |
| 34 | (101) | 119 |  | 7 |  | (289) | 209 |  | 251 |  | (119) |  | 113 | 392 |  | (264) |  | 454 |  | 1,386 |
| 35 | 1,302 | 146 |  | $(1,200)$ |  | (546) | (334) |  | 497 |  | $(1,203)$ |  | (322) | (349) |  | (298) |  | $(1,362)$ |  | (72) |
| 36 | 576 | 647 |  | 11 |  | $(1,141)$ | 405 |  | 1,158 |  | (726) |  | 61 | (49) |  | 93 |  | 898 |  | 458 |
| 37 | 536 | $(1,241)$ |  | $(2,153)$ |  | (971) | 1,005 |  | 725 |  | $(1,181)$ |  | 867 | 1,015 |  | 536 |  | 1,005 |  | 1,015 |
| 38 | \$ 46,852 | \$ 43,275 | \$ | 41,330 | \$ | 41,524 | 42,302 | \$ | 41,336 | \$ | 38,424 | \$ | 39,474 | \$ 38,720 | s | 46,852 | \$ | 42,302 | \$ | 38,720 |
| 39 | 888,844 | 886,093 |  | 882,097 |  | 878,497 | 874,083 |  | 868,231 |  | 861,971 |  | 858,822 | 854,137 |  | 878,497 |  | 858,822 |  | 810,121 |
| 40 | 758 | 473 |  | 2,299 |  | 1,411 | 1,670 |  | 585 |  | 4,593 |  | 1,259 | 1,999 |  | 4,941 |  | 8,107 |  | 4,608 |
| 41 | 2,354 | 2,221 |  | 2,004 |  | 2,035 | 1,977 |  | 1,983 |  | 1,752 |  | 2022 | 2,032 |  | 8,614 |  | 7,734 |  | 8,820 |
| 42 | 9,200 | - |  | - |  | - | - |  | 3,552 |  | - |  | - | - |  | 9,200 |  | 3,552 |  | 34,960 |
| 43 |  | - |  |  |  | - | 717 |  | - |  | - |  | - | - |  | - |  | 717 |  | - |
| 44 | (158) | 57 |  | (307) |  | 154 | 50 |  | (268) |  | (85) |  | (132) | 654 |  | (254) |  | (435) |  | 313 |
| 45 | 900,998 | 888,844 |  | 886,093 |  | 882,097 | 878,497 |  | 874,083 |  | 868,231 |  | 861,971 | 858,822 |  | 900,998 |  | 878,497 |  | 858,822 |

${ }^{1}$ As explained in footnote 1 on page 7 , due to the alignment of reporting period of U.S. entities, the amounts relating to TD Bank, N.A., which currently operates as TD Bank, America's Most Convenient Bank, have been included directly in retained earnings.
${ }^{2}$ The number of treasury common shares has been netted just for the purpose of arriving at the total number of common shares considered for calculation of EPS of the Bank.

## Change in Accumulated Other Comprehensive Income, Net of Income Taxes

## (\$ millions) <br> FOR THE PERIOD ENDED

| $\begin{gathered} \text { LINE } \\ \# \end{gathered}$ | 2011 |  |  |  |  |  | 2010 |  |  |  |  |  |  |  | $\begin{array}{r} 2009 \\ \mathrm{Q} 4 \\ \hline \end{array}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q4 | Q3 |  | Q2 |  | Q1 |  | Q4 |  | Q3 |  | Q2 |  | Q1 |  |  |
| 1 | \$ 1,030 | \$ 911 | \$ | 904 | \$ | 1,193 | + | 984 | \$ | 733 | \$ | 852 | \$ | 739 | \$ | 347 |
| 2 |  | - |  | - |  | - |  |  |  | - |  | - |  | - |  | - |
| 3 | - | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |
| 4 | (81) | 194 |  | 9 |  | (294) |  | 214 |  | 234 |  | (110) |  | 107 |  | 347 |
| 5 | (20) | (75) |  | (2) |  | 5 |  | (5) |  | 17 |  | (9) |  | 6 |  | 45 |
| 6 | (101) | 119 |  | 7 |  | (289) |  | 209 |  | 251 |  | (119) |  | 113 |  | 392 |
| 7 | 929 | 1,030 |  | 911 |  | 904 |  | 1,193 |  | 984 |  | 733 |  | 852 |  | 739 |
| 8 | $(4,501)$ | $(4,647)$ |  | $(3,447)$ |  | $(2,901)$ |  | $(2,567)$ |  | $(3,064)$ |  | $(1,861)$ |  | $(1,539)$ |  | $(1,190)$ |
| 9 |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |
| 10 | 1,933 | 279 |  | $(2,015)$ |  | (827) |  | (417) |  | 680 |  | $(1,990)$ |  | (532) |  | (323) |
| 11 | - | - |  | - |  |  |  | (3) |  | - |  | - |  | - |  | - |
| 12 | (862) | (180) |  | 1,110 |  | 382 |  | 121 |  | (269) |  | 1,104 |  | 260 |  | (84) |
| 13 | 231 | 47 |  | (295) |  | (101) |  | (35) |  | 86 |  | (317) |  | (50) |  | 58 |
| 14 | 1,302 | 146 |  | $(1,200)$ |  | (546) |  | (334) |  | 497 |  | $(1,203)$ |  | (322) |  | (349) |
| 15 | $(3,199)$ | $(4,501)$ |  | $(4,647)$ |  | $(3,447)$ |  | $(2,901)$ |  | $(2,567)$ |  | $(3,064)$ |  | $(1,861)$ |  | $(1,539)$ |
| 16 | 2,230 | 1,583 |  | 1,572 |  | 2,713 |  | 2,308 |  | 1,150 |  | 1,876 |  | 1,815 |  | 1,864 |
| 17 | - | - |  | - |  | - |  |  |  | - |  | ) |  | - |  | - |
| 18 | 767 | 834 |  | 175 |  | (975) |  | 613 |  | 1,426 |  | (457) |  | 373 |  | 300 |
| 19 | (191) | (187) |  | (164) |  | (166) |  | (208) |  | (268) |  | (269) |  | (312) |  | (349) |
| 20 | 576 | 647 |  | 11 |  | $(1,141)$ |  | 405 |  | 1,158 |  | (726) |  | 61 |  | (49) |
| 21 | 2,806 | 2,230 |  | 1,583 |  | 1,572 |  | 2,713 |  | 2,308 |  | 1,150 |  | 1,876 |  | 1,815 |
| 22 | \$ 536 | \$ $(1,241)$ | \$ | $(2,153)$ | \$ | (971) | \$ | 1,005 | \$ | 725 | \$ | $(1,181)$ | \$ | 867 | \$ | 1,015 |



Net of Hedging Activitie
Transition adjustment on adoption of financial instruments amendments
Impact due to reporting-period alignment of U.S. entities
Change in unrealized gains (losses), net of hedging activities
Reclassification to earnings of losses (gains)
Net change for the period
Balance at end of period
Unrealized Foreign Currency Translation Gains (losses)
on Investments in Subsidiaries, Net of Hedging Activities alance at beginning of period
Impact due to reporting-period alignment of U.S. entities ${ }^{1}$
Investment in subsidiarie
Impact of change in investment in subsidiaries
Hedging activities
Recovery of (provision for) income taxes
Net change for the period
Balance at end of period
Gains (losses) on Derivatives Designated as Cash Flow Hedges Balance at beginning of period
Impact due to reporting-period alignment of U.S. entities
Change in gains (losses)
Reclassification to earnings of losses (gains)
Net change for the period
Balance at end of period
Accumulated Other Comprehensive Income at End of Period


## Analysis of Change in Non-Controlling Interests and Investments in TD Ameritrade

## (\$ millions)

FOR THE PERIOD ENDED
NON-CONTROLLING INTERESTS IN SUBSIDIARIES
Balance at beginning of period
impact due to reporting-period alignment of U.S. entities ${ }^{1}$
On account of acquisition
Foreign exchange and other adjustment
Balance at end of period

| $\underset{\#}{\text { LINE }}$ | 2011 |  |  |  |  |  |  |  | 2010 |  |  |  |  |  |  |  | $\begin{gathered} 2009 \\ \mathrm{Q} 4 \\ \hline \end{gathered}$ |  | Full Year |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Q4 |  | Q3 |  | Q2 |  | Q1 |  | Q4 |  | Q3 |  | Q2 |  | Q1 |  |  |  | 2011 |  | 2010 |  | 2009 |
| 1 | \$ | 1,452 | \$ | 1,461 | \$ | 1,464 | \$ | 1,493 | \$ | 1,501 | \$ | 1,491 | \$ | 1,534 | \$ | 1,559 | \$ | 1,561 |  | 1,493 | \$ | 1,559 | \$ | 1,560 |
| 2 |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  |  |  | - |  | 3 |
| 3 |  | - |  | - |  | - |  | - |  | - |  | - |  | (8) |  | - |  | - |  | - |  | (8) |  | 8 |
| 4 |  | 26 |  | $\begin{array}{r}27 \\ \hline\end{array}$ |  | 25 |  | 26 |  | $\begin{array}{r}27 \\ \hline(35)\end{array}$ |  | 26 |  | 26 |  |  |  | 27 |  | $104$ |  | 106 |  | 108 |
| 6 | \$ | 1,483 | \$ | 1,452 | \$ | 1,461 | \$ | 1,464 | \$ | 1,493 | \$ | 1,501 | \$ | 1,491 | \$ | 1,534 | \$ | 1,559 | \$ | 1,483 | \$ | 1,493 | \$ | 1,559 |


| 7 | \$ | 4,942 | \$ | 4,921 | ¢ | 5,277 | \$ | 5,485 | \$ | 5,628 | \$ | 5,298 | \$ | 5,419 | \$ | 5,465 | \$ | 5,865 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 8 |  | - |  | - |  |  |  | - |  | - |  | - |  | - |  | - |  | - |
| 9 |  | - |  | - |  | (286) |  | (67) |  | - |  | - |  | - |  | - |  | - |
| 10 |  | (12) |  | (12) |  | (13) |  | (14) |  | - |  | - |  | - |  | - |  | - |
| 11 |  | 63 |  | 59 |  | 67 |  | 57 |  | 45 |  | 74 |  | 61 |  | 55 |  | 67 |
| 12 |  | 432 |  | (26) |  | (124) |  | (184) |  | (188) |  | 256 |  | (182) |  | (101) |  | (467) |
| 13 | \$ | 5,425 | \$ | 4,942 | \$ | 4,921 | \$ | 5,277 | \$ | 5,485 | \$ | 5,628 | \$ | 5,298 | \$ | 5,419 | \$ | 5,465 |



## INVESTMENT IN TD AMERITRADE

Balance at beginning of period
Decrease in reported investment through Lillooet Limited ${ }^{2}$ Increase (decrease) in reported investment through direct ownership ${ }^{2}$ ecrease in reported investment through dividends received
促
Balance at end of period

${ }^{2}$ In Q2 2009, the Bank's reported investment in TD Ameritrade through a variable interest entity Lillooet Limited was replaced with the direct ownership of 27 million TD Ameritrade shares.


## (\$ millions) <br> AS AT

Interest Rate Contracts
Forward rate agreements
Swaps
Options purchased
Foreign Exchange Contracts
Forward contracts
Swaps
Cross-currency interest rate swaps
Options purchased
Other Contracts
Credit derivative
Equity contracts

## Total

Less: impact of master netting agreements Total after netting
Less: impact of collateral
Net

| $\begin{gathered} \text { LINE } \\ \hline \end{gathered}$ | $\begin{gathered} 2011 \\ \text { Q4 } \end{gathered}$ |  |  |  |  | $\begin{gathered} 2011 \\ \text { Q3 } \end{gathered}$ |  |  |  |  |  | $\begin{gathered} 2011 \\ \text { Q2 } \end{gathered}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Current replacement cost ${ }^{1}$ | Credit equivalent amount |  | Risk-weighted amount |  | Currentreplacement cost ${ }^{1}$ |  | Credit equivalent amount |  | Risk-weightedamount |  | Currentreplacement cost ${ }^{1}$ |  | Credit equivalent amount |  | Risk-weighted amount |  |
| 1 | \$ 23 | \$ | 34 | \$ | 5 | \$ | 17 | \$ | 23 | \$ | 3 | \$ | 13 | \$ | 30 | \$ | 6 |
| 2 | 35,048 |  | 46,581 |  | 18,322 |  | 25,857 |  | 34,650 |  | 13,593 |  | 18,487 |  | 26,481 |  | 10,431 |
| 3 | 767 |  | 860 |  | 337 |  | 598 |  | 696 |  | 271 |  | 559 |  | 692 |  | 253 |
| 4 | 35,838 |  | 47,475 |  | 18,664 |  | 26,472 |  | 35,369 |  | 13,867 |  | 19,059 |  | 27,203 |  | 10,690 |
| 5 | 6,364 |  | 11,878 |  | 2,170 |  | 6,152 |  | 11,386 |  | 2,139 |  | 7,604 |  | 12,672 |  | 2,340 |
| 6 | 237 |  | 405 |  | 59 |  | 286 |  | 416 |  | 67 |  | 2,613 |  | 3,623 |  | 829 |
| 7 | 10,823 |  | 30,312 |  | 9,322 |  | 12,073 |  | 30,603 |  | 9,163 |  | 13,995 |  | 31,050 |  | 9,445 |
| 8 | 623 |  | 1,064 |  | 236 |  | 662 |  | 1,096 |  | 228 |  | 969 |  | 1,466 |  | 289 |
| 9 | 18,047 |  | 43,659 |  | 11,787 |  | 19,173 |  | 43,501 |  | 11,597 |  | 25,181 |  | 48,811 |  | 12,903 |
| 10 | 48 |  | 447 |  | 158 |  | 35 |  | 446 |  | 150 |  | 48 |  | 468 |  | 160 |
| 11 | 4,691 |  | 7,954 |  | 1,033 |  | 4,793 |  | 8,013 |  | 1,401 |  | 4,294 |  | 7,304 |  | 1,707 |
| 12 | 1,021 |  | 1,167 |  | 238 |  | 615 |  | 1,192 |  | 298 |  | 924 |  | 1,587 |  | 381 |
| 13 | 5,760 |  | 9,568 |  | 1,429 |  | 5,443 |  | 9,651 |  | 1,849 |  | 5,266 |  | 9,359 |  | 2,248 |
| 14 | 59,645 |  | 100,702 |  | 31,880 |  | 51,088 |  | 88,521 |  | 27,313 |  | 49,506 |  | 85,373 |  | 25,841 |
| 15 | 45,611 |  | 65,949 |  | 22,531 |  | 36,648 |  | 53,405 |  | 18,576 |  | 34,125 |  | 50,928 |  | 16,932 |
| 16 | 14,034 |  | 34,753 |  | 9,349 |  | 14,440 |  | 35,116 |  | 8,737 |  | 15,381 |  | 34,445 |  | 8,909 |
| 17 | 5,875 |  | 6,062 |  | 1,959 |  | 6,818 |  | 6,950 |  | 1,857 |  | 6,725 |  | 6,803 |  | 1,843 |
| 18 | \$ 8,159 | \$ | 28,691 | \$ | 7,390 | \$ | 7,622 | \$ | 28,166 | \$ | 6,880 | \$ | 8,656 | \$ | 27,642 | \$ | 7,066 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Q1 |  |  |  |  | Q4 |  |  |  |  |  | Q3 |  |  |  |  |  |
|  | Current replacement cost ${ }^{1}$ | Credit equivalent amount |  | Risk-weighted amount |  | Current |  | Credit equivalent amount |  | Risk-weightedamount |  | Current replacement cost ${ }^{1}$ |  | Credit equivalent amount |  | Risk-weighted amount |  |
| 19 | \$ 11 | \$ | 17 | \$ | 3 | \$ | 22 | \$ | 40 | \$ | 8 | \$ | 37 | \$ | 57 | \$ | 10 |
| 20 | 18,972 |  | 26,570 |  | 10,611 |  | 26,817 |  | 33,600 |  | 13,978 |  | 25,088 |  | 31,979 |  | 13,556 |
| 21 | 566 |  | 662 |  | 262 |  | 669 |  | 770 |  | 293 |  | 679 |  | 774 |  | 280 |
| 22 | 19,549 |  | 27,249 |  | 10,876 |  | 27,508 |  | 34,410 |  | 14,279 |  | 25,804 |  | 32,810 |  | 13,846 |
| 23 | 5,011 |  | 10,527 |  | 2,075 |  | 6,148 |  | 11,683 |  | 2,209 |  | 6,530 |  | 12,283 |  | 2,500 |
| 24 | 2,337 |  | 3,377 |  | 831 |  | 2,267 |  | 3,315 |  | 865 |  | 2,218 |  | 3,280 |  | 904 |
| 25 | 7,873 |  | 24,812 |  | 7,782 |  | 10,587 |  | 27,276 |  | 9,107 |  | 9,275 |  | 25,508 |  | 8,785 |
| 26 | 609 |  | 1,211 |  | 239 |  | 800 |  | 1,431 |  | 284 |  | 661 |  | 1,299 |  | 278 |
| 27 | 15,830 |  | 39,927 |  | 10,927 |  | 19,802 |  | 43,705 |  | 12,465 |  | 18,684 |  | 42,370 |  | 12,467 |
| 28 | 58 |  | 488 |  | 161 |  | 96 |  | 588 |  | 203 |  | 94 |  | 852 |  | 293 |
| 29 | 3,743 |  | 6,711 |  | 1,580 |  | 3,039 |  | 6,053 |  | 1,456 |  | 2,720 |  | 5,746 |  | 1,319 |
| 30 | 684 |  | 1,294 |  | 333 |  | 626 |  | 1,239 |  | 304 |  | 578 |  | 1,191 |  | 287 |
| 31 | 4,485 |  | 8,493 |  | 2,074 |  | 3,761 |  | 7,880 |  | 1,963 |  | 3,392 |  | 7,789 |  | 1,899 |
| 32 | 39,864 |  | 75,669 |  | 23,877 |  | 51,071 |  | 85,995 |  | 28,707 |  | 47,880 |  | 82,969 |  | 28,212 |
| 33 | 28,771 |  | 45,991 |  | 15,977 |  | 37,566 |  | 54,233 |  | 19,494 |  | 35,833 |  | 52,499 |  | 19,120 |
| 34 | 11,093 |  | 29,678 |  | 7,900 |  | 13,505 |  | 31,762 |  | 9,213 |  | 12,047 |  | 30,470 |  | 9,092 |
| 35 | 4,550 |  | 4,689 |  | 1,376 |  | 5,343 |  | 5,644 |  | 2,107 |  | 4,850 |  | 4,944 |  | 1,772 |
| 36 | \$ 6,543 | \$ | 24,989 | \$ | 6,524 | \$ | 8,162 | \$ | 26,118 | \$ | 7,106 | \$ | 7,197 | \$ | 25,526 | \$ | 7,320 |

Interest Rate Contracts
Forward rate agreements
Swaps
Options purchased
Foreign Exchange Contracts
Forward contracts
Swaps
Cross-currency interest rate swaps
Options purchased

## Other Contracts

Credit derivatives
Equity contracts
Commodity contracts

## Total

Less: impact of master netting agreements
Total after netting
Less: impact of collateral
Net
${ }^{1}$ Exchange-traded instruments and non-trading credit derivatives, which are given financial guarantee treatment for credit risk capital purposes, are excluded in accordance with the guidelines of OSFI.
(\$ millions)

By Counterparty Type
Retail
Residential secured
Qualifying revolving retail
Other retail
Non-retail
Corporate
Sovereign
Total
By Country of Risk
Canada
United States
Europe
Other
Total
By Residual Contractual Maturity
Within 1 year
Over 1 year to 5 years
Over 5 years
Total
Non-Retail Exposures by Industry Sector
Real estate
Residential
Non-resident
Non-residential
Agriculture
Automotiv
Financial
Food, beverage, and tobacco
Forestry
Government, public sector entities, and education Health and social services
Industrial construction and trade contractors
Metals and mining
Pipelines, oil, and gas
Power and utilitie
Professional and other services
Retail sector
Sundry manufacturing and wholesale
Telecommunications, cable, and media
Transportation
Other


| \$ | 255,706 | \$ | 66,101 | \$ | 49,486 | \$ | 12,104 | \$ | 4,781 | \$ | 388,178 | \$ | 248,717 | \$ | 64,795 | \$ | 49,566 | \$ | 13,565 | \$ | 4,662 | \$ | 381,305 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 144,370 |  | 13,103 |  | 49,831 |  | 6,992 |  | 7,340 |  | 221,636 |  | 130,996 |  | 12,080 |  | 41,348 |  | 6,029 |  | 7,137 |  | 197,590 |
|  | 23,546 |  | 1,744 |  | 20,120 |  | 11,721 |  | 543 |  | 57,674 |  | 21,324 |  | 1,529 |  | 31,254 |  | 11,221 |  | 522 |  | 65,850 |
|  | 6,792 |  | 668 |  | 2,233 |  | 3,936 |  | 130 |  | 13,759 |  | 6,776 |  | 434 |  | 8,942 |  | 4,301 |  | 230 |  | 20,683 |
|  | 30,338 |  | 2,412 |  | 22,353 |  | 15,657 |  | 673 |  | 71,433 |  | 28,100 |  | 1,963 |  | 40,196 |  | 15,522 |  | 752 |  | 86,533 |
| \$ | 430,414 | \$ | 81,616 | \$ | 121,670 | \$ | 34,753 | \$ | 12,794 | \$ | 681,247 | \$ | 407,813 | \$ | 78,838 | \$ | 131,110 | \$ | 35,116 | \$ | 12,551 | \$ | 665,428 |


| 16 | \$ | 166,906 | \$ | 59,911 | \$ | 121,670 | \$ | 7,314 | \$ | 6,401 | \$ | 362,202 | \$ | 156,060 | \$ | 59,183 | \$ | 131,062 | \$ | 7,629 | \$ | 5,931 | \$ | 359,865 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 17 |  | 177,396 |  | 20,411 |  | - |  | 15,593 |  | 5,533 |  | 218,933 |  | 165,314 |  | 18,585 |  | 48 |  | 16,228 |  | 5,287 |  | 205,462 |
| 18 |  | 86,112 |  | 1,294 |  | - |  | 11,846 |  | 860 |  | 100,112 |  | 86,439 |  | 1,070 |  | - |  | 11,259 |  | 1,333 |  | 100,101 |
| 19 | \$ | 430,414 | \$ | 81,616 | \$ | 121,670 | \$ | 34,753 | \$ | 12,794 | \$ | 681,247 | \$ | 407,813 | \$ | 78,838 | \$ | 131,110 | \$ | 35,116 | \$ | 12,551 | \$ | 665,428 |


| 20 | \$ | 14,521 | \$ | 1,036 | \$ | - | \$ | 136 | \$ | 1,083 | \$ | 16,776 | \$ | 14,149 | \$ | 907 | \$ | - | \$ | 124 | \$ | 1,190 | \$ | 16,370 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 21 |  | 15,807 |  | 800 |  | 21 |  | 386 |  | 381 |  | 17,395 |  | 14,959 |  | 803 |  | 4 |  | 311 |  | 1,368 |  | 17,445 |
| 22 |  | 30,328 |  | 1,836 |  | 21 |  | 522 |  | 1,464 |  | 34,171 |  | 29,108 |  | 1,710 |  | 4 |  | 435 |  | 2,558 |  | 33,815 |
| 23 |  | 1,973 |  | 253 |  | - |  | 17 |  | 38 |  | 2,281 |  | 1,919 |  | 211 |  | - |  | 10 |  | 46 |  | 2,186 |
| 24 |  | 2,389 |  | 1,305 |  | - |  | 211 |  | 132 |  | 4,037 |  | 2,348 |  | 1,171 |  | - |  | 182 |  | 172 |  | 3,873 |
| 25 |  | 49,183 |  | 2,414 |  | 110,003 |  | 24,209 |  | 1,771 |  | 187,580 |  | 45,362 |  | 2,169 |  | 112,646 |  | 23,899 |  | 1,618 |  | 185,694 |
| 26 |  | 2,488 |  | 1,540 |  | - |  | 133 |  | 549 |  | 4,710 |  | 2,655 |  | 1,380 |  | - |  | 166 |  | 454 |  | 4,655 |
| 27 |  | 1,100 |  | 444 |  | 9 |  | 27 |  | 125 |  | 1,705 |  | 1,086 |  | 394 |  | 11 |  | 28 |  | 98 |  | 1,617 |
| 28 |  | 80,726 |  | 1,865 |  | 6,467 |  | 6,216 |  | 2,108 |  | 97,382 |  | 70,894 |  | 1,751 |  | 12,307 |  | 6,799 |  | 1,906 |  | 93,657 |
| 29 |  | 6,849 |  | 732 |  | 21 |  | 247 |  | 471 |  | 8,320 |  | 6,682 |  | 696 |  | 49 |  | 209 |  | 552 |  | 8,188 |
| 30 |  | 2,040 |  | 496 |  | - |  | 38 |  | 657 |  | 3,231 |  | 2,007 |  | 413 |  | - |  | 40 |  | 636 |  | 3,096 |
| 31 |  | 1,648 |  | 1,449 |  | 6 |  | 56 |  | 297 |  | 3,456 |  | 1,701 |  | 1,063 |  | 13 |  | 37 |  | 213 |  | 3,027 |
| 32 |  | 2,894 |  | 5,026 |  | - |  | 536 |  | 972 |  | 9,428 |  | 3,027 |  | 4,698 |  | - |  | 633 |  | 854 |  | 9,212 |
| 33 |  | 2,450 |  | 2,180 |  | - |  | 918 |  | 1,112 |  | 6,660 |  | 2,290 |  | 1,985 |  | - |  | 973 |  | 775 |  | 6,023 |
| 34 |  | 4,396 |  | 954 |  | - |  | 137 |  | 565 |  | 6,052 |  | 4,326 |  | 916 |  | - |  | 175 |  | 495 |  | 5,912 |
| 35 |  | 3,554 |  | 973 |  | - |  | 87 |  | 351 |  | 4,965 |  | 3,195 |  | 912 |  | - |  | 94 |  | 317 |  | 4,518 |
| 36 |  | 4,234 |  | 2,252 |  | 100 |  | 140 |  | 771 |  | 7,497 |  | 3,921 |  | 1,996 |  | 195 |  | 150 |  | 477 |  | 6,739 |
| 37 |  | 2,631 |  | 2,029 |  | - |  | 571 |  | 488 |  | 5,719 |  | 2,632 |  | 2,028 |  | - |  | 670 |  | 442 |  | 5,772 |
| 38 |  | 3,483 |  | 788 |  | - |  | 467 |  | 528 |  | 5,266 |  | 3,242 |  | 694 |  | - |  | 364 |  | 662 |  | 4,962 |
| 39 |  | 5,507 |  | 898 |  | 5,043 |  | 221 |  | 365 |  | 12,034 |  | 5,531 |  | 1,040 |  | 5,885 |  | 252 |  | 244 |  | 12,952 |
| 40 | \$ | 207,873 | \$ | 27,434 | \$ | 121,670 | \$ | 34,753 | \$ | 12,764 | \$ | 404,494 | \$ | 191,926 | \$ | 25,227 | \$ | 131,110 | \$ | 35,116 | \$ | 12,519 | \$ | 395,898 |

${ }^{1}$ Gross credit risk exposure is before credit risk mitigants. This table excludes securitization and equity exposures

## (\$ millions)

By Counterparty Type
Retail
Residential secured
Qualifying revolving retail
Other retail

## Non-retail

Corporate
Sovereign
Bank
Total
By Country of Risk
Canada
United States
International
Europe
Ourope
Total
By Residual Contractual Maturity
Within 1 year
Over 1 year to 5 years
Over 5 years
Total
Non-Retail Exposures by Industry Sector
Real estate
Residential
Non-residential
Total real-estate
Agriculture
Automotive
Financial
Food, beverage, and tobacco
Forestry
Government, public sector entities, and education Health and social services
Industrial construction and trade contractors
Metals and mining
Pipelines, oil, and gas
Power and utilities
Professional and other services
Retail sector
Sundry manufacturing and wholesale
Telecommunications, cable, and media
Transportation
Other
Total

| $\underset{\#}{\text { LINE }}$ | $\begin{gathered} 2011 \\ \text { Q2 } \end{gathered}$ |  |  |  |  |  |  |  |  |  |  | $\begin{gathered} 2011 \\ \text { Q1 } \end{gathered}$ |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Drawn | Undrawn |  | Repo-styletransactions |  | OTC derivatives |  | Other offbalance sheet |  | Total |  | Drawn |  | Undrawn |  | $\begin{array}{r} \text { Repo-style } \\ \text { transactions } \\ \hline \end{array}$ |  | OTC derivatives |  | Other offbalance sheet |  | Total |  |
| 1 | \$ 146,345 | \$ | 20,251 | \$ | - | \$ | - | \$ | - | \$ | 166,596 | \$ | 144,711 | \$ | 20,136 | \$ | - | \$ | - | \$ | - | \$ | 164,847 |
| 2 | 15,111 |  | 28,109 |  | - |  | - |  | - |  | 43,220 |  | 15,288 |  | 27,653 |  | - |  | - |  | - |  | 42,941 |
| 3 | 47,631 |  | 5,669 |  | - |  | - |  | 27 |  | 53,327 |  | 41,028 |  | 5,620 |  | - |  | - |  | 30 |  | 46,678 |
| 4 | 209,087 |  | 54,029 |  | - |  | - |  | 27 |  | 263,143 |  | 201,027 |  | 53,409 |  | - |  | - |  | 30 |  | 254,466 |
| 5 | 81,289 |  | 22,835 |  | 40,965 |  | 8,203 |  | 9,876 |  | 163,168 |  | 82,450 |  | 23,207 |  | 34,136 |  | 6,987 |  | 10,017 |  | 156,797 |
| 6 | 59,643 |  | 901 |  | 7,498 |  | 6,037 |  | 198 |  | 74,277 |  | 58,561 |  | 720 |  | 5,057 |  | 5,519 |  | 146 |  | 70,003 |
| 7 | 42,825 |  | 816 |  | 66,307 |  | 20,204 |  | 2,249 |  | 132,401 |  | 42,847 |  | 989 |  | 76,478 |  | 17,171 |  | 2,464 |  | 139,949 |
| 8 | 183,757 |  | 24,552 |  | 114,770 |  | 34,444 |  | 12,323 |  | 369,846 |  | 183,858 |  | 24,916 |  | 115,671 |  | 29,677 |  | 12,627 |  | 366,749 |
| 9 | \$ 392,844 | \$ | 78,581 | \$ | 114,770 | \$ | 34,444 | \$ | 12,350 | \$ | 632,989 | \$ | 384,885 | \$ | 78,325 | \$ | 115,671 | + | 29,677 | \$ | 12,657 | \$ | 621,215 |


| 10 | \$ | 239,802 | \$ | 64,822 | \$ | 41,966 | \$ | 13,565 | \$ | 4,634 | \$ | 364,789 | \$ | 238,194 | \$ | 63,844 | \$ | 40,633 | \$ | 11,923 | \$ | 4,459 | \$ | 359,053 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 11 |  | 125,578 |  | 11,661 |  | 46,404 |  | 5,987 |  | 7,044 |  | 196,674 |  | 120,862 |  | 12,097 |  | 48,395 |  | 5,371 |  | 7,533 |  | 194,258 |
| 12 |  | 21,155 |  | 1,495 |  | 21,771 |  | 10,437 |  | 445 |  | 55,303 |  | 19,718 |  | 1,531 |  | 25,460 |  | 9,183 |  | 467 |  | 56,359 |
| 13 |  | 6,309 |  | 603 |  | 4,629 |  | 4,455 |  | 227 |  | 16,223 |  | 6,111 |  | 853 |  | 1,183 |  | 3,200 |  | 198 |  | 11,545 |
| 14 |  | 27,464 |  | 2,098 |  | 26,400 |  | 14,892 |  | 672 |  | 71,526 |  | 25,829 |  | 2,384 |  | 26,643 |  | 12,383 |  | 665 |  | 67,904 |
| 15 | \$ | 392,844 | \$ | 78,581 | \$ | 114,770 | \$ | 34,444 | \$ | 12,350 | \$ | 632,989 | \$ | 384,885 | \$ | 78,325 | \$ | 115,671 | \$ | 29,677 | \$ | 12,657 | \$ | 621,215 |


| 16 | \$ | 159,423 | \$ | 59,567 | \$ | 114,770 | \$ | 7,585 | \$ | 6,128 | \$ | 347,473 | \$ | 159,738 | \$ | 60,545 | \$ | 115,671 | \$ | 6,253 | \$ | 6,189 | \$ | 348,396 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 17 |  | 156,443 |  | 17,942 |  | - |  | 16,420 |  | 5,708 |  | 196,513 |  | 164,224 |  | 17,406 |  | - |  | 14,306 |  | 5,939 |  | 201,875 |
| 18 |  | 76,978 |  | 1,072 |  | - |  | 10,439 |  | 514 |  | 89,003 |  | 60,923 |  | 374 |  | - |  | 9,118 |  | 529 |  | 70,944 |
| 19 | \$ | 392,844 | \$ | 78,581 | \$ | 114,770 | \$ | 34,444 | \$ | 12,350 | \$ | 632,989 | \$ | 384,885 | \$ | 78,325 | \$ | 115,671 | \$ | 29,677 | \$ | 12,657 | \$ | 621,215 |


| \$ | 13,522 | \$ | 810 | \$ | - | \$ | 96 | \$ | 942 | \$ | 15,370 | \$ | 13,382 | \$ | 958 | \$ | - | \$ | 103 | \$ | 818 | \$ | 15,261 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 14,612 |  | 646 |  | - |  | 273 |  | 383 |  | 15,914 |  | 14,313 |  | 700 |  | - |  | 253 |  | 267 |  | 15,533 |
|  | 28,134 |  | 1,456 |  | - |  | 369 |  | 1,325 |  | 31,284 |  | 27,695 |  | 1,658 |  | - |  | 356 |  | 1,085 |  | 30,794 |
|  | 1,972 |  | 150 |  | - |  | 10 |  | 31 |  | 2,163 |  | 1,976 |  | 125 |  | - |  | 18 |  | 31 |  | 2,150 |
|  | 2,331 |  | 1,021 |  | - |  | 179 |  | 81 |  | 3,612 |  | 2,320 |  | 1,118 |  | - |  | 167 |  | 46 |  | 3,651 |
|  | 45,070 |  | 2,303 |  | 101,414 |  | 23,362 |  | 1,562 |  | 173,711 |  | 45,685 |  | 2,332 |  | 104,634 |  | 19,633 |  | 1,581 |  | 173,865 |
|  | 2,583 |  | 1,105 |  | - |  | 176 |  | 338 |  | 4,202 |  | 2,517 |  | 1,195 |  | - |  | 141 |  | 244 |  | 4,097 |
|  | 1,087 |  | 364 |  | 183 |  | 27 |  | 100 |  | 1,761 |  | 1,138 |  | 434 |  | 198 |  | 27 |  | 95 |  | 1,892 |
|  | 65,381 |  | 2,362 |  | 7,720 |  | 6,257 |  | 2,621 |  | 84,341 |  | 64,140 |  | 1,794 |  | 5,218 |  | 5,761 |  | 3,380 |  | 80,293 |
|  | 6,861 |  | 1,466 |  | 22 |  | 180 |  | 1,111 |  | 9,640 |  | 6,996 |  | 512 |  | - |  | 183 |  | 2,335 |  | 10,026 |
|  | 1,844 |  | 364 |  | - |  | 38 |  | 577 |  | 2,823 |  | 1,757 |  | 531 |  | - |  | 37 |  | 509 |  | 2,834 |
|  | 1,620 |  | 1,066 |  | 48 |  | 47 |  | 210 |  | 2,991 |  | 1,567 |  | 1,206 |  | 10 |  | 95 |  | 98 |  | 2,976 |
|  | 2,517 |  | 4,322 |  | - |  | 1,005 |  | 995 |  | 8,839 |  | 2,877 |  | 4,295 |  | - |  | 710 |  | 879 |  | 8,761 |
|  | 2,313 |  | 1,894 |  | - |  | 872 |  | 876 |  | 5,955 |  | 2,377 |  | 2,021 |  | - |  | 834 |  | 724 |  | 5,956 |
|  | 3,979 |  | 756 |  | - |  | 149 |  | 402 |  | 5,286 |  | 4,004 |  | 887 |  | - |  | 130 |  | 257 |  | 5,278 |
|  | 3,256 |  | 940 |  | - |  | 98 |  | 415 |  | 4,709 |  | 3,310 |  | 993 |  | - |  | 84 |  | 213 |  | 4,600 |
|  | 3,961 |  | 1,723 |  | 140 |  | 178 |  | 480 |  | 6,482 |  | 3,930 |  | 2,233 |  | 208 |  | 178 |  | 293 |  | 6,842 |
|  | 2,810 |  | 1,879 |  | - |  | 777 |  | 436 |  | 5,902 |  | 3,073 |  | 2,007 |  | - |  | 795 |  | 392 |  | 6,267 |
|  | 2,792 |  | 597 |  | - |  | 258 |  | 486 |  | 4,133 |  | 3,072 |  | 645 |  | - |  | 248 |  | 348 |  | 4,313 |
|  | 5,246 |  | 784 |  | 5,243 |  | 462 |  | 277 |  | 12,012 |  | 5,424 |  | 930 |  | 5,403 |  | 280 |  | 117 |  | 12,154 |
| \$ | 183,757 | \$ | 24,552 | \$ | 114,770 | \$ | 34,444 | \$ | 12,323 | \$ | 369,846 | \$ | 183,858 | \$ | 24,916 | \$ | 115,671 | \$ | 29,677 | \$ | 12,627 | \$ | 366,749 |

${ }^{1}$ Gross credit risk exposure is before credit risk mitigants. This table excludes securitization and equity exposures.

## (\$ millions)

 AS ATBy Counterparty Type
Retail
Residential secured
Oualifying revolving retai
Other retail

## Non-retai

Corporate
Sovereign
Bank
Total
By Country of Risk
Canada
United States
Europe
Other
Total
By Residual Contractual Maturity
Within 1 year
Over 1 year to 5 years
Over 5 years
Total

| $\begin{gathered} \text { LINE } \\ \# \end{gathered}$ | $\begin{gathered} 2010 \\ \text { Q4 } \\ \hline \end{gathered}$ |  |  |  |  |  |  |  |  |  |  |  | $\begin{gathered} 2010 \\ \text { Q3 } \\ \hline \end{gathered}$ |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Drawn |  | Undrawn |  | Repo-style ransactions |  | OTC derivatives |  | Other <br> off-balance sheet |  | Total |  | Drawn |  | Undrawn |  | Repo-style ransactions |  | OTC erivatives |  | Other balance sheet |  | Total |
| 1 | \$ | 140,545 | \$ | 19,718 | \$ |  | \$ | - | \$ |  | \$ | 160,263 | \$ | 137,718 | \$ | 19,195 | \$ | - | \$ | - | \$ |  | \$ | 156,913 |
| 2 |  | 15,288 |  | 25,652 |  | - |  | - |  | - |  | 40,940 |  | 15,254 |  | 25,626 |  | - |  | - |  | - |  | 40,880 |
| 3 |  | 40,552 |  | 5,566 |  | - |  | - |  | 30 |  | 46,148 |  | 39,241 |  | 5,457 |  | - |  | - |  | 33 |  | 44,731 |
| 4 |  | 196,385 |  | 50,936 |  | - |  | - |  | 30 |  | 247,351 |  | 192,213 |  | 50,278 |  | - |  | - |  | 33 |  | 242,524 |
| 5 |  | 82,403 |  | 24,196 |  | 41,368 |  | 7,179 |  | 9,893 |  | 165,039 |  | 76,244 |  | 22,541 |  | 39,876 |  | 6,675 |  | 9,950 |  | 155,286 |
| 6 |  | 59,750 |  | 693 |  | 6,374 |  | 5,494 |  | 194 |  | 72,505 |  | 58,131 |  | 647 |  | 7,466 |  | 4,809 |  | 155 |  | 71,208 |
| 7 |  | 43,438 |  | 1,098 |  | 66,952 |  | 19,089 |  | 2,342 |  | 132,919 |  | 41,583 |  | 1,122 |  | 63,318 |  | 18,986 |  | 2,267 |  | 127,276 |
| 8 |  | 185,591 |  | 25,987 |  | 114,694 |  | 31,762 |  | 12,429 |  | 370,463 |  | 175,958 |  | 24,310 |  | 110,660 |  | 30,470 |  | 12,372 |  | 353,770 |
| 9 | \$ | 381,976 | \$ | 76,923 | \$ | 114,694 | \$ | 31,762 | \$ | 12,459 | \$ | 617,814 | \$ | 368,171 | \$ | 74,588 | \$ | 110,660 | \$ | 30,470 | \$ | 12,405 | \$ | 596,294 |

## By Counterparty Type

Retail
Residential secured
Qualifying revolving retai
Other retail

| \$ | 233,596 | \$ | 61,258 | \$ | 42,447 | \$ | 11,576 | \$ | 4,484 | \$ | 353,361 | \$ | 232,632 | \$ | 60,834 | \$ | 39,984 | \$ | 11,389 | \$ | 4,575 | \$ | 349,414 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 121,389 |  | 11,958 |  | 51,523 |  | 5,695 |  | 7,373 |  | 197,938 |  | 111,013 |  | 11,534 |  | 46,395 |  | 5,825 |  | 7,228 |  | 181,995 |
|  | 20,663 |  | 1,537 |  | 17,696 |  | 10,324 |  | 440 |  | 50,660 |  | 18,517 |  | 1,487 |  | 22,124 |  | 9,351 |  | 451 |  | 51,930 |
|  | 6,328 |  | 2,170 |  | 3,028 |  | 4,167 |  | 162 |  | 15,855 |  | 6,009 |  | 733 |  | 2,157 |  | 3,905 |  | 151 |  | 12,955 |
|  | 26,991 |  | 3,707 |  | 20,724 |  | 14,491 |  | 602 |  | 66,515 |  | 24,526 |  | 2,220 |  | 24,281 |  | 13,256 |  | 602 |  | 64,885 |
| \$ | 381,976 | \$ | 76,923 | \$ | 114,694 | \$ | 31,762 | \$ | 12,459 | \$ | 617,814 | \$ | 368,171 | \$ | 74,588 | \$ | 110,660 | \$ | 30,470 | \$ | 12,405 | \$ | 596,294 |

## Non-retail

Corporate
Sovereign
Bank
Total
By Country of Risk
Canada
United States
International
Europe
Total
By Residual Contractual Maturity
Within 1 year
Over 1 year to 5 years
Over 5 years
Total


[^2]Exposures Covered By Credit Risk Mitigation


By Counterparty Type
Retail
Residential secured Qualifying revolving retai Other retail

Non-retail
Corporate
Bank
Gross Credit Risk Exposure

| $\$$ | 93 | $\$$ | 13,027 | $\$$ | 110,598 | $\$$ | 96 | $\$$ | 12,112 | $\$$ | 112,394 | $\$$ | 96 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

${ }^{1}$ For exposures under the AIRB Approach, eligible financial collateral is taken into account in the Bank's LGD models. Separate disclosure of eligible financial collateral is,
${ }^{2}$ For exposures under the Standardized Approach, eligible financial collateral can include cash, gold, highly rated debt securities and equities listed on the main index.

Standardized Credit Risk Exposures ${ }^{1}$

${ }_{2}^{1}$ Credit risk exposures are after credit risk mitigants and net of specific allowance.
${ }^{2}$ Under the Standardized Approach, other retail includes qualifying revolving retail exposures.

AIRB Credit Risk Exposures: Retail Risk Parameters


[^3]
${ }^{1}$ EAD includes the effects of credit risk mitigation.

AIRB Credit Risk Exposures: Undrawn Commitments ${ }^{1}$ and EAD on Undrawn Commitments ${ }^{2}$

By Counterparty Type
Retail
Residential secured
Qualifying revolving retail
Other retail

## Non-retail

Corporate
Sovereign
Bank
Total

By Counterparty Type
Retail
Residential secured
Qualifying revolving retail
Other retail
Non-retai
Corporate
Sovereign
Bank
Total

| $\begin{gathered} \text { LINE } \\ \# \end{gathered}$ | $\begin{gathered} 2011 \\ \text { Q4 } \end{gathered}$ |  |  |  | $\begin{gathered} 2011 \\ \text { Q3 } \end{gathered}$ |  |  |  | $\begin{gathered} 2011 \\ \mathbf{Q 2}^{2} \end{gathered}$ |  |  |  | $\begin{gathered} 2011 \\ \text { Q1 } \\ \hline \end{gathered}$ |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Notional undrawn commitments |  | EAD on undrawn commitments |  | Notional undrawn commitments |  | EAD on undrawn commitments |  | Notional undrawn commitments |  | EAD on undrawn commitments |  | Notional undrawn commitments |  | EAD on undrawn commitments |
| 1 | \$ | 61,463 | \$ | 20,407 | \$ | 60,292 | \$ | 20,132 | \$ | 59,504 | \$ | 19,839 | \$ | 58,527 | \$ | 19,626 |
| 2 |  | 45,190 |  | 27,592 |  | 44,764 |  | 27,283 |  | 44,676 |  | 28,109 |  | 44,385 |  | 27,653 |
| 3 |  | 7,306 |  | 5,517 |  | 7,511 |  | 5,675 |  | 7,254 |  | 5,474 |  | 7,168 |  | 5,424 |
| 4 |  | 113,959 |  | 53,516 |  | 112,567 |  | 53,090 |  | 111,434 |  | 53,422 |  | 110,080 |  | 52,703 |
| 5 |  | 27,018 |  | 18,910 |  | 25,285 |  | 17,364 |  | 24,921 |  | 17,161 |  | 25,694 |  | 17,656 |
| 6 |  | 1,359 |  | 974 |  | 1,241 |  | 877 |  | 1,274 |  | 901 |  | 1,019 |  | 720 |
| 7 |  | 668 |  | 478 |  | 718 |  | 507 |  | 826 |  | 583 |  | 1,076 |  | 760 |
| 8 |  | 29,045 |  | 20,362 |  | 27,244 |  | 18,748 |  | 27,021 |  | 18,645 |  | 27,789 |  | 19,136 |
| 9 | \$ | 143,004 | \$ | 73,878 | \$ | 139,811 | \$ | 71,838 | \$ | 138,455 | \$ | 72,067 | \$ | 137,869 | \$ | 71,839 |
|  |  |  | 010 |  |  |  | 010 |  |  |  |  |  |  |  |  |  |
|  |  |  | Q |  |  |  | Q3 |  |  |  | Q2 |  |  |  | Q1 |  |
|  |  | Notional undrawn commitments |  | EAD on undrawn commitments |  | Notional undrawn commitments |  | EAD on undrawn commitments |  | Notional undrawn commitments |  | EAD on undrawn commitments |  | Notional undrawn commitments |  | EAD on undrawn commitments |
| 10 | \$ | 57,294 | \$ | 19,292 | \$ | 56,137 | \$ | 18,857 | \$ | 54,977 | \$ | 18,436 | \$ | 53,594 | \$ | 17,988 |
| 11 |  | 44,344 |  | 25,652 |  | 44,445 |  | 25,626 |  | 44,582 |  | 26,015 |  | 44,664 |  | 26,139 |
| 12 |  | 7,201 |  | 5,360 |  | 7,016 |  | 5,241 |  | 6,754 |  | 4,997 |  | 6,701 |  | 5,019 |
| 13 |  | 108,839 |  | 50,304 |  | 107,598 |  | 49,724 |  | 106,313 |  | 49,448 |  | 104,959 |  | 49,146 |
| 14 |  | 27,508 |  | 18,942 |  | 25,814 |  | 17,713 |  | 25,195 |  | 16,939 |  | 26,065 |  | 17,505 |
| 15 |  | 981 |  | 694 |  | 916 |  | 647 |  | 797 |  | 555 |  | 837 |  | 583 |
| 16 |  | 1,242 |  | 877 |  | 1,248 |  | 881 |  | 1,131 |  | 787 |  | 658 |  | 455 |
| 17 |  | 29,731 |  | 20,513 |  | 27,978 |  | 19,241 |  | 27,123 |  | 18,281 |  | 27,560 |  | 18,543 |
| 18 | \$ | 138,570 | \$ | 70,817 | \$ | 135,576 | \$ | 68,965 | \$ | 133,436 | \$ | 67,729 | \$ | 132,519 | \$ | 67,689 |

1
${ }_{2}$ Notional undrawn commitments are equal to the contractually available amounts provided via committed loan agreements less amounts currently outstanding under those committed loan agreements.

AIRB Credit Risk Exposures: Loss Experience

By Counterparty Type
Retail
Residential secured
Qualifying revolving retail
Other retai
Non-retai
Corporate
Sovereign
Bank

| $\begin{gathered} \text { LINE } \\ \# \end{gathered}$ | $\begin{gathered} 2011 \\ \text { Q4 } \end{gathered}$ |  |  |  |  |  | $\begin{gathered} 2011 \\ \text { Q3 } \\ \hline \end{gathered}$ |  |  |  | $\begin{gathered} 2011 \\ \mathrm{Q}^{2} \end{gathered}$ |  |  |  | $\begin{gathered} 2011 \\ \text { Q1 } \end{gathered}$ |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{array}{r} \hline \text { Historical } \\ \text { actual } \\ \text { loss rate }^{3} \\ \hline \end{array}$ | Actual loss rate ${ }^{1,2}$ |  | $\begin{array}{r} \text { Expected } \\ \text { loss rate }^{1,2} \\ \hline \end{array}$ |  |  | Actual loss rate ${ }^{1,2}$ | $\begin{array}{r} \text { Expected } \\ \text { loss rate }^{1,2} \\ \hline \end{array}$ |  |  | $\begin{array}{r} \text { Actual } \\ \text { loss rate }{ }^{1,2} \end{array}$ | $\begin{array}{r} \text { Expected } \\ \text { loss rate }^{1,2} \\ \hline \end{array}$ |  |  | $\begin{array}{r} \text { Actual } \\ \text { loss rate }{ }^{1,2} \end{array}$ | $\begin{array}{r} \text { Expected } \\ \text { loss rate }^{1,2} \\ \hline \end{array}$ |  |  |
| 1 | 0.01 | \% | 0.01 | \% | 0.12 | \% | 0.01 | \% | 0.13 | \% | 0.01 | \% | 0.12 | \% | 0.01 | \% | 0.12 | \% |
| 2 | 3.61 |  | 3.56 |  | 4.07 |  | 3.66 |  | 4.29 |  | 3.79 |  | 4.41 |  | 4.02 |  | 4.41 |  |
| 3 | 1.10 |  | 1.17 |  | 1.61 |  | 1.02 |  | 1.44 |  | 1.16 |  | 1.57 |  | 1.26 |  | 1.48 |  |
| 4 | 0.38 |  | (0.08) |  | 0.59 |  | (0.03) |  | 0.59 |  | (0.09) |  | 0.67 |  | - |  | 0.65 |  |
| 5 | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  |
| 6 | - |  | - |  | 0.03 |  | - |  | 0.04 |  | - |  | 0.04 |  | - |  | 0.05 |  |
|  |  |  | 2010 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  | Q4 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | $\begin{array}{r} \text { Historical } \\ \text { actual }^{2} \\ \text { loss rate }{ }^{3} \\ \hline \end{array}$ |  | $\begin{array}{r} \text { Actual } \\ \text { loss rate }{ }^{1,2} \\ \hline \end{array}$ |  | $\begin{array}{r} \text { Expected } \\ \text { loss rate }^{1,2} \\ \hline \end{array}$ |  | $\begin{array}{r} \text { Actual } \\ \text { loss rate }{ }^{1,2} \\ \hline \end{array}$ |  | $\begin{array}{r} \text { Expected } \\ \text { loss rate }{ }^{1,2} \\ \hline \end{array}$ |  | $\begin{array}{r} \text { Actual } \\ \text { loss rate }{ }^{1,2} \end{array}$ |  | $\begin{array}{r} \text { Expected } \\ \text { loss rate }{ }^{1,2} \\ \hline \end{array}$ |  | $\begin{array}{r} \text { Actual } \\ \text { loss rate }^{1,2} \\ \hline \end{array}$ |  | $\begin{aligned} & \text { oected } \\ & \text { ate }{ }^{1,2} \end{aligned}$ |  |
| 7 | 0.01 | \% | 0.01 | \% | 0.10 | \% | 0.01 | \% | 0.08 | \% | 0.01 | \% | 0.08 | \% | 0.01 | \% | 0.06 | \% |
| 8 | 3.62 |  | 4.28 |  | 4.59 |  | 4.64 |  | 4.48 |  | 4.95 |  | 4.55 |  | 5.08 |  | 4.36 |  |
| 9 | 1.08 |  | 1.46 |  | 1.53 |  | 1.61 |  | 1.62 |  | 1.74 |  | 1.70 |  | 1.73 |  | 1.76 |  |
| 10 | 0.43 |  | 0.02 |  | 0.66 |  | (0.01) |  | 0.72 |  | 0.09 |  | 0.76 |  | 0.18 |  | 0.62 |  |
| 11 | - |  | - |  | - |  |  |  | - |  | - |  | - |  | - |  | - |  |
| 12 | - |  | - |  | 0.05 |  | - |  | 0.05 |  | - |  | 0.04 |  | - |  | 0.05 |  |

${ }^{1}$ Retail actual and expected loss rates are measured as follows:

 expected loss is measured using Basel II parameters (PDxLGDxEAD) divided by outstanding balances at the beginning of the four-quarter period.
${ }^{2}$ Non-retail actual and expected loss rates are measured as follows:

 four-quarter period.

 estimated to be 10-15 years in duration.

## Commentary

Differences between actual loss rates and expected loss rates are due to the following reasons:
 stabilizing expected losses over a longer period of time. As a result, actual losses may exceed expected losses during a recession and may fall below expected losses during economic growth.

- Expected loss parameters are conservatively estimated (i.e. adjusted upwards) to account for the limited number of years of historical data available.
- LGD parameters used in the expected loss estimates are adjusted upwards to reflect potential economic downturn conditions.
 update our models as required.


## Retail


Starting Q4, 2011, TDFS Non-Prime Indirect Auto portfolio was included in the loss rate calculations, contributing to a small increase in both the expected and actual loss rates for other retail exposures.

## Non-retail:

 during the four quarters ending Q4 2011 than they were during the historically measured period.

## Securitization Exposures ${ }^{1}$

## (\$ millions)

AS AT

Rating
AA- and above
A+ to A-
BBB + to BBB-
$\mathrm{BB}+$ to BB
Below BB-
Gains on sale recorded upon securitization
Total

| $\begin{gathered} \text { LINE } \\ \# \end{gathered}$ | $\begin{gathered} 2011 \\ \text { Q4 } \\ \hline \end{gathered}$ |  |  |  | $\begin{gathered} 2011 \\ \text { Q3 } \\ \hline \end{gathered}$ |  |  |  | $\begin{gathered} 2011 \\ \text { Q2 } \end{gathered}$ |  |  |  | $\begin{gathered} 2010 \\ \text { Q1 } \\ \hline \end{gathered}$ |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Gross exposures |  | Risk-weighted assets |  | $\begin{array}{r} \text { Gross } \\ \text { posures } \end{array}$ |  | Risk-weighted assets |  | $\begin{array}{r} \text { Gross } \\ \text { posures } \end{array}$ |  | Risk-weighted assets |  | $\begin{array}{r} \text { Gross } \\ \text { posures } \end{array}$ |  | Risk-weighted assets |
| 1 | \$ | 36,651 | \$ | 4,776 | \$ | 32,531 | \$ | 4,265 | \$ | 32,610 | \$ | 4,047 | \$ | 39,812 | \$ | 5,320 |
| 2 |  | 234 |  | 36 |  | 333 |  | 55 |  | 413 |  | 66 |  | 478 |  | 78 |
| 3 |  | 362 |  | 261 |  | 428 |  | 312 |  | 476 |  | 339 |  | 339 |  | 244 |
| 4 |  | 280 |  | 1,326 |  | 168 |  | 858 |  | 42 |  | 159 |  | - |  | - |
| 5 |  | 716 |  | n/a |  | 705 |  | n/a |  | 685 |  | n/a |  | 612 |  | n/a |
| 6 |  | 86 |  | n/a |  | 86 |  | n/a |  | 87 |  | n/a |  | 85 |  | n/a |
| 7 | \$ | 38,329 | \$ | 6,399 | \$ | 34,251 | \$ | 5,490 | \$ | 34,313 | \$ | 4,611 | \$ | 41,326 | \$ | 5,642 |

Rating
AA- and above
A+ to $A$ -
$\mathrm{BBB}+$ to BBB
$\mathrm{BB}+$ to $\mathrm{BB}-$
$\mathrm{BB}+$ to $\mathrm{BB}-{ }^{-1}$
Below BB-
Gains on sale recorded upon securitization ${ }^{2}$
Total

|  | $\begin{gathered} 2010 \\ \text { Q4 } \\ \hline \end{gathered}$ |  |  |  | $\begin{gathered} 2010 \\ \text { Q3 } \\ \hline \end{gathered}$ |  |  |  | $\begin{gathered} 2010 \\ \text { Q2 } \\ \hline \end{gathered}$ |  |  |  | $\begin{gathered} 2010 \\ \text { Q1 } \\ \hline \end{gathered}$ |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{array}{r} \text { Gross } \\ \text { exposures } \end{array}$ |  | Risk-weighted assets |  | Gross exposures |  | Risk-weighted assets |  | $\begin{array}{r} \text { Gross } \\ \text { exposures } \end{array}$ |  | Risk-weighted assets |  | $\begin{array}{r} \text { Gross } \\ \text { exposures } \\ \hline \end{array}$ |  | Risk-weighted assets |
| 8 | \$ | 38,403 | \$ | 4,906 | \$ | 39,809 | \$ | 4,875 | \$ | 38,408 | \$ | 4,332 | \$ | 37,479 | \$ | 3,857 |
| 9 |  | 518 |  | 86 |  | 567 |  | 93 |  | 539 |  | 90 |  | 666 |  | 110 |
| 10 |  | 298 |  | 213 |  | 383 |  | 250 |  | 230 |  | 131 |  | 611 |  | 341 |
| 11 |  | - |  | - |  | - |  | - |  | 28 |  | 185 |  | 171 |  | 797 |
| 12 |  | 611 |  | n/a |  | 631 |  | n/a |  | 1,000 |  | n/a |  | 1,478 |  | n/a |
| 13 |  | 84 |  | n/a |  | 84 |  | n/a |  | 88 |  | n/a |  | 102 |  | n/a |
| 14 | \$ | 39,914 | \$ | 5,205 | \$ | 41,474 | \$ | 5,218 | \$ | 40,293 | \$ | 4,738 | \$ | 40,507 | \$ | 5,105 |

[^4]| (\$ millions) AS AT | LINE | $\begin{gathered} 2011 \\ \text { Q4 } \\ \hline \end{gathered}$ |  |  |  |  |  | $\begin{gathered} 2011 \\ \mathrm{Q}^{3} \\ \hline \end{gathered}$ |  |  |  |  |  | $\begin{gathered} 2011 \\ \text { Q2 } \end{gathered}$ |  |  |  |  |  | 2011Q1 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{array}{r} \text { Gross } \\ \text { exposures } \end{array}$ | Risk-Weighted Assets |  |  |  |  | $\begin{array}{r} \text { Gross } \\ \text { exposures } \\ \hline \end{array}$ | Risk-Weighted Assets Internal |  |  |  |  | $\begin{array}{r} \text { Gross } \\ \text { exposures } \end{array}$ | Risk-Weighted Assets Internal |  |  |  |  | $\begin{array}{r} \text { Gross } \\ \text { exposures } \\ \hline \end{array}$ | Standardized |  | Risk-Weighted Assets Internal |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  | Standardized | Based Total |  |  |  |  | Standardized | Based Total |  |  |  |  | Standardized | Ratings Based |  | Total |  |  |  |  | Ratings Based | Total |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential secured |  | 178,358 | \$ 7122 | s |  |  | 19,119 |  | \$ 172567 | \$ 6.336 | \$ | 10.864 |  |  | \$ 166.596 | \$ 5929 |  |  |  |  | \$ 164847 | \$ 6105 |  |  |  |  |
| Qualifying revolving retail | 2 | 42,736 | - |  | 13,436 |  | 13,436 |  | 42,534 | - |  | 13,548 |  | 13 | 43,220 |  |  | 13 |  | 13.979 | 42,941 |  |  | 14.281 |  | 14.281 |
| Other retail | 3 | 55,659 | 18,593 |  | 16,550 |  | 35,143 | 54,429 | 17,823 |  | 16,544 |  | 34,367 | 53,327 | 17,781 |  | 16,123 |  | 3, 3,904 | 46,678 | 13,280 |  | 15,740 |  | 29,020 |
| Non-retail |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Corporate | 4 | 176,457 | 51,110 |  | 27,539 |  | 78,649 | 171,612 | 48,640 |  | 26,123 |  | 74,763 | 163,168 | 47,792 |  | 24,980 |  | 72,772 | 156,797 | 49,149 |  | 24,888 |  | 74,037 |
| Sovereign | 5 | 87,991 | 948 |  | 392 |  | 1,340 | 84,639 | 1,149 |  | 323 |  | 1,472 | 74,277 | 1,169 |  | 208 |  | 1,377 | 70,003 | 818 |  | 252 |  | 1,070 |
| Bank | 6 | 140,046 | 1,994 |  | 8,677 |  | 10,671 | 139,647 | 2,028 |  | 7,303 |  | 9,331 | 132,401 | 2,063 |  | 7,324 |  | 9,387 | 139,949 | 2,102 |  | 6,654 |  | 8,756 |
| Securitization exposures | 7 | 38,329 | 3,578 |  | 2,821 |  | 6,399 | 34,251 | 2,927 |  | 2,563 |  | 5,490 | 34,313 | 2,582 |  | 2,029 |  | 4,611 | 41,326 | 3,749 |  | 1,893 |  | 5,642 |
| Equity exposures ${ }^{1}$ | 8 | 2,409 |  |  | 1,081 |  | 1,081 | 2,398 |  |  | 1,115 |  | 1,115 | 2,399 |  |  | 1,147 |  | 1,147 | 2,618 |  |  | 1,274 |  | 1,274 |
| Exposures subject to standardized or IRB approaches | 9 | 721,985 | 83,345 |  | 82,493 |  | 165,838 | 702,077 | 78,903 |  | 78,383 |  | 157,286 | 669,701 | 77,316 |  | 75,668 |  | 152,984 | 665,159 | 75,203 |  | 75,045 |  | 150,248 |
| Adjustment to IRB RWA for scaling factor | 10 |  |  |  |  |  | 4,950 |  |  |  |  |  | 4,703 |  |  |  |  |  | 4,540 |  |  |  |  |  | 4,503 |
| Other assets not included in standardized or IRB approaches | 11 | 36,132 |  |  |  |  | 12,617 | 34,676 |  |  |  |  | 12,215 | 35,321 |  |  |  |  | 13,110 | 36,117 |  |  |  |  | 12,985 |
| Net impact of eliminating one month reporting lag on U.S. entities ${ }^{2}$ | 12 | (266) |  |  |  |  | - | (46) |  |  |  |  | - | (118) |  |  |  |  | - | 36 |  |  |  |  | - |
| Total credit risk | 13 | \$ 757,851 |  |  |  | \$ | 183,405 | 736,707 |  |  |  | \$ | 174,204 | 704,904 |  |  |  | \$ | 170,634 | 701,312 |  |  |  | \$ | 167,736 |
| Toal creait risk ${ }^{\text {Market Risk }}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Trading book$14$ |  | n/a |  |  |  |  | 5,083 | n/a |  |  |  |  | 4,402 | n/a |  |  |  |  | 3,451 | n/a |  |  |  |  | 3,627 |
| Operational Risk |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Basic indicator approach Standardized approach | $\begin{aligned} & 15 \\ & 16 \end{aligned}$ | $\begin{aligned} & \text { n/a } \\ & \text { nn/a } \end{aligned}$ |  |  |  |  |  | n/a |  |  |  |  |  | n/a |  |  |  |  |  | n/a |  |  |  |  | 27.872 |
| Standardized approach |  |  |  |  |  |  | 30,291 |  |  |  |  |  | 29,199 |  |  |  |  |  | 28,584 |  |  |  |  |  | 27,872 |
| Total | 17 |  |  |  |  |  | 30,291 |  |  |  |  |  | 29,199 |  |  |  |  |  | 28,584 |  |  |  |  |  | 27,872 |
|  | 18 |  |  |  |  | \$ | 218,779 |  |  |  |  | \$ | 207,805 |  |  |  |  | \$ | 202,669 |  |  |  |  |  | 199,235 |
|  |  |  |  |  |  |  |  |  |  | 10 |  |  |  |  |  |  |  |  |  |  |  | 10 |  |  |  |
|  |  |  |  | 4 |  |  |  |  |  | Q |  |  |  |  |  | 2 |  |  |  |  |  | Q1 |  |  |  |
|  |  |  |  |  | Risk-We | eight | ed Assets |  |  |  | Risk-Weio | eighte | ed Assets |  |  |  | Risk-W | ight | d Assets |  |  |  | Risk-W | igh | ed Assets |
|  |  |  |  |  | Internal |  |  |  |  |  | Internal |  |  |  |  |  | Internal |  |  |  |  |  | Internal |  |  |
|  |  | Gross |  |  | Ratings |  |  | Gross |  |  | Ratings |  |  | Gross |  |  | Ratings |  |  | Gross |  |  | Ratings |  |  |
|  |  |  | Standardized |  |  |  | Total | exposures | Standardized |  |  |  | Total |  | Standardized |  |  |  | Total | exposures | Standardized |  |  |  | Total |
| Credit Risk |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ${ }_{\text {Creait }}$ Retail |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential secured | 19 | 160,263 | 5,710 | \$ | 10,431 | \$ | 16,141 | 156,913 | 5,213 | \$ | 9,181 | \$ | 14,394 | 151,931 | 5,090 | \$ | 9,159 | \$ | 14,249 | \$ 150,503 | 4,928 | \$ | 8,621 | \$ | 13,549 |
| Qualifying revolving retail | 20 | 40,940 | - |  | 14,852 |  | 14,852 | 40,880 | - |  | 14,902 |  | 14,902 | 41,286 | - |  | 15,093 |  | 15,093 | 41,384 | - |  | 15,210 |  | 15,210 |
| Other retail | 21 | 46,148 | 12,961 |  | 15,330 |  | 28,291 | 44,731 | 12,226 |  | 15,101 |  | 27,327 | 43,582 | 13,267 |  | 12,972 |  | 26,239 | 41,885 | 13,360 |  | 12,882 |  | 26,242 |
| Non-retail |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Corporate | 22 | 165,039 | 49,313 |  | 24,683 |  | 73,996 | 155,286 | 43,183 |  | 25,040 |  | 68,223 | 152,001 | 41,568 |  | 25,844 |  | 67,412 | 140,296 | 43,072 |  | 27,016 |  | 70,088 |
| Sovereign | 23 | 72,505 | 688 |  | 221 |  | 909 | 71,208 | 533 |  | 215 |  | 748 | 66,902 | 139 |  | 494 |  | 633 | 66,067 | 121 |  | 498 |  | 619 |
| Bank | 24 | 132,919 | 2,085 |  | 7,341 |  | 9,426 | 127,276 | 2,093 |  | 7,367 |  | 9,460 | 120,968 | 2,031 |  | 7,822 |  | 9,853 | 118,077 | 1,900 |  | 8,337 |  | 10,237 |
| Securitization exposures | 25 | 39,914 | 3,249 |  | 1,956 |  | 5,205 | 41,474 | 3,031 |  | 2,187 |  | 5,218 | 40,293 | 2,330 |  | 2,408 |  | 4,738 | 40,507 | 1,688 |  | 3,417 |  | 5,105 |
| Equity exposures ${ }^{1}$ | 26 | 2,478 |  |  | 1,162 |  | 1,162 | 2,419 |  |  | 1,245 |  | 1,245 | 2,360 |  |  | 1,236 |  | 1,236 | 2,383 |  |  | 1,303 |  | 1,303 |
| Exposures subject to standardized or IRB approaches | 27 | 660,206 | 74,006 |  | 75,976 |  | 149,982 | 640,187 | 66,279 |  | 75,238 |  | 141,517 | 619,323 | 64,425 |  | 75,028 |  | 139,453 | 601,102 | 65,069 |  | 77,284 |  | 142,353 |
| Adjustment to IRB RWA for scaling factor Other assets not included in standardized or IRB approaches | 28 |  |  |  |  |  | 4,559 |  |  |  |  |  | 4,514 |  |  |  |  |  | 4,502 |  |  |  |  |  | 4,637 |
|  | 29 | 36,173 |  |  |  |  | 12,756 | 35,473 |  |  |  |  | 11,733 | 35,885 |  |  |  |  | 12,691 | 36,917 |  |  |  |  | 12,957 |
| Net impact of eliminating one month reporting lag on U.S. entities ${ }^{2}$ | 30 | (47) |  |  |  |  | - | (192) |  |  |  |  | - | - |  |  |  |  | - | 94 |  |  |  |  | - |
| Total credit risk | 31 | \$ 696,332 |  |  |  | \$ | 167,297 | 675,468 |  |  |  | \$ | 157,764 | \$ 655,208 |  |  |  | \$ | 156,646 | \$ 638,113 |  |  |  | \$ | 159,947 |
| Market Risk |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Trading book  <br> Operational Risk 32 |  | n/a |  |  |  |  | 4,474 | n/a |  |  |  |  | 3,966 | n/a |  |  |  |  | 3,398 | n/a |  |  |  |  | 4,061 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Basic indicator approachStandardized approach | 33 | n/a |  |  |  |  | 8,799 | n/a |  |  |  |  | 8,563 | n/a |  |  |  |  | 8,354 | n/a |  |  |  |  | 8,155 |
|  | 34 | n/a |  |  |  |  | 19,340 | n/a |  |  |  |  | 18,897 | n/a |  |  |  |  | 18,776 | n/a |  |  |  |  | 18,481 |
| Total operational riskTotal | 35 |  |  |  |  |  | 28,139 |  |  |  |  |  | 27,460 |  |  |  |  |  | 27,130 |  |  |  |  |  | 26,636 |
|  | 36 |  |  |  |  | \$ | 199,910 |  |  |  |  |  | 189,190 |  |  |  |  | \$ | 187,174 |  |  |  |  | \$ | 190,644 |

${ }_{2}^{1}$ Effective April 30, 2009, the Bank's equity porffolio qualified for the Basel II Framework's equity materiality exemption.
 rate of the Bank.

## (\$ millions, except as noted)

AS AT
RISK-WEIGHTED ASSETS
CAPITAL
Tier 1 Capital
Comtributed surplus
Retained earnings
Net unrealized foreign currency translation gains (losses) on investment in subsidiaries, net of hedging activities
Preferred shares ${ }^{1}$
Innovative instruments ${ }^{1,}$
Innovative instruments (ineligible for Tier 1 capital)
Qualifying non-controlling interests in subsidiaries
Net impact of eliminating one month reporting lag on U.S. entities ${ }^{3}$ Gross Tier 1 capital
Goodwill and intangibles in excess of $5 \%$ limi
Net Tier 1 Capital
Securitization - gain on sale of mortgages
$50 \%$ shartfall - other
$50 \%$ substal in allowance
$50 \%$ substantial investments
Other deductions
Net impact of eliminating one month reporting lag on U.S. entities ${ }^{3}$ Adjusted Net Tier 1 Capital

Tier 2 Capital
Innovative instruments in excess of Tier 1 limit
Innovative instruments
Subordinated notes and debentures (net of amortization and ineligible) General allowance - standardized portfolios
Accumulated net after-tax unrealized gain on AFS equity securities in OCI Securitization - other
$50 \%$ shortfall in allowance ${ }^{4}$
$50 \%$ substantial investments
Investments in insurance subsidiaries ${ }^{5}$
Other deductions
Net impact of eliminating one month reporting lag on U.S. entities ${ }^{3}$ Total Tier 2 Capital
Total Regulatory Capital ${ }^{3}$
REGULATORY CAPITAL RATIOS (\%) ${ }^{3}$
Tier 1 capital ratio
Total capital ratio
CAPITAL RATIOS FOR SIGNIFICANT BANK SUBSIDIARIES (\%)
TD Bank, N.A. ${ }^{\text {² }}$
Tier 1 capital ratio
Total capital ratio

## TD Mortgage Corporation

Tier 1 capital ratio
Total capital ratio
-
${ }^{1}$ In accordance with CICA Handbook Section
inue to be included in Tier 1 capita
${ }_{2}^{2}$ As the Bank is not the primary beneficiary of TD Capital Trust II and IV, these are not consolidated by the Bank. However, they do qualify as Tier 1 regulatory capital.


${ }^{5}$ Based on OSFI advisory letter dated February 20, 2007, 100\% of investments in insurance subsidiaries held prior to January 1, 2007 are deducted from Tier 2 capital. The 50\% from Tier 1 capital and $50 \%$ from Tier 2 capital deduction has been deferred until 2012
${ }^{6}{ }^{6}$ OSFl's target Tier 1 and Total capital ratios for Canadian banks are $7 \%$ and $10 \%$, respectively.

1 The adjustments for items of note, net of income taxes, are removed from reported results to compute adjusted results.


 note, which only includes amortization of intangibles acquired as a result of business combinations.






 of the accrued amounts are reported in the Corporate segment. Adjusted results of the Bank exclude the gains and losses of the derivatives in excess of the accrued amount.





 months ended October 31, 2011, the integration charges were driven by the FDIC-assisted and South Financial acquisitions. There were no restructuring charges recorded.




 to the portion that was hedged via the CDS is netted against this item of note.
6 This represents the impact of scheduled changes in the income tax statutory rates on net future income tax balances.


 outcome, the Bank released its provision related to the minor injury cap litigation in Alberta.
 Inc.) portfolio. Prior to this, the impact of the TD Financing Services portfolio was excluded from this Item of Note.


 became final. The net after-tax impact of the settlement was $\$ 39$ million.

 resolution by the CRA appeals division or the courts. The Bank no longer enters into these types of strategies.


 Banking.
 result, the sum of the quarterly EPS impact may not equal the year-to-date EPS impact.

Risk-Weighted Assets
Risk-weighted assets (RWA)

- Used in the calculation of risk-based capital ratios, total risk weighted assets are calculated for credit, operational and market risks using the approaches described below.


## Approaches used by the Bank to calculate RWA:

## For Credit Risk

Standardized Approach

Advanced Internal Ratings Based (AIRB) Approach

For Operational Risk
Basic Indicator Approach
Standardized Approach

## For Market Risk

Internal Models Approach

## Credit Risk Terminology

Gross credit risk exposure

- Under this approach, banks apply a standardized set of risk-weights to exposures, as prescribed by the regulator, to calculate credit risk capital requirements. Standardized risk-weights are based on external credit assessments, where available, and other risk-related factors, including exposure asset class, collateral, etc.
- Under this approach, banks use their own internal historical experience of PD, LGD, EAD and other key risk assumptions to calculate credit risk capital requirements. Use of the AIRB approach is subject to supervisory approval.
- Under this approach, banks calculate operational risk capital requirements by applying a prescribed factor of $15 \%$ to a three-year average of positive annual gross income.
- Under this approach, banks apply prescribed factors to a three-year average of annual gross income for each of eight different business lines, representing the different activities of the institution (e.g. Corporate Finance, Retail Banking, Asset Management, etc.).
- Under this approach, banks use their own internal risk management models to calculate specific risk and general market risk charges.
- The total amount the bank is exposed to at the time of default measured before specific provisions or write-offs. Includes exposures under both the Standardized and AIRB approaches to credit risk


## Counterparty Type / Exposure Classes:

## Retail

Residential secured
Qualifying revolving retail (QRR)
Other retail

## Non-retail

Corporate
Sovereign
Bank
Exposure Types:
Drawn
Undrawn (commitment)
Repo-style transactions
OTC derivatives
Other off-balance sheet
AIRB Credit Risk Parameters:
Probability of Default (PD)
Exposure at Default (EAD)
Loss Given Default (LGD)

- Includes residential mortgages and home equity lines of credit extended to individuals
- Includes credit cards, unsecured lines of credit and overdraft protection products extended to individuals (in the case of the Standardized Approach to credit risk, credit card exposures are included in the 'Other retail' category).
- Includes all other loans (e.g. personal loans, student lines of credit and small business loans) extended to individuals and small businesses.
- Includes exposures to corporations, partnerships or proprietorships.
- Includes exposures to central governments, central banks, multilateral development banks and certain public sector entities.
- Includes exposures to deposit-taking institutions, securities firms and certain public sector entities.
- The amount of funds advanced to a borrower.
- The difference between the authorized and drawn amounts (e.g. the unused portion of a line of credit / committed credit facility).
- Repurchase and reverse repurchase agreements, securities borrowing and lending.
- Privately negotiated derivative contracts that are not exchange-traded.
- All off-balance sheet arrangements other than derivatives and undrawn commitments (e.g. letters of credit, letters of guarantee).
- The likelihood that the borrower will not be able to meet its scheduled repayments within a one year time horizon.
- The total amount the bank is exposed to at the time of default.
- The amount of the loss when a borrower defaults on a loan, which is expressed as a percentage of EAD.


## Acronyms

| Acronym | Definition | Acronym | Definition |
| :--- | :--- | :--- | :--- |
| AFS | Available-For-Sale | IDA | Insured Deposit Account |
| AIRM | Advanced Internal Ratings Based | MUR | Multiple-Unit Residential |
| IRB | Internal Ratings Based | NII | Net Interest Income |
| CAD P\&C | Canadian Personal and Commercial Banking | OCI | Other Comprehensive Income |
| CDS | Credit Default Swap | OSFI | Office of the Comptroller of the Currency |
| CICA | Canadian Institute of Chartered Accountants | PCL | Provision for Credit Losses of the Superintendent of Financial Institutions Canada |
| EAD | Federal Deposit Insurance Corporation | QRR | Probability of Default |
| FDIC | Generally Accepted Accounting Principles | RWA | Risk-Weighted Assets |
| GAAP | Held-To-Maturity | TEB | Taxable Equivalent Basis |
| HTM | Home Equity Line of Credit | U.S. P\&C | U.S. Personal and Commercial Banking |
| HELOC | Loss Given Default | USD | U.S. Dollar |
| MBS | Mortgage-Backed Security |  |  |


[^0]:    ${ }^{1}$ For detailed footnotes to the items of note, see page 49.

[^1]:    Effective Q1 2011, U.S. P\&C includes the operating results and associated loans for the U.S. credit cards business which was transferred from Canadian P\&C for segment reporting purposes. Prior periods have not been reclassified
    Includes all FDIC covered loans and other acquired credit-impaired loans.
    Items of note relate to integration and restructuring charges recorded in connection with U.S. P\&C acquisitions. See footnote 4 on page 49.
    The rates charged for invested capital are $9.0 \%$ in 2011, and $9.5 \%$ in 2010 and 2009.

[^2]:    ${ }^{1}$ Gross credit risk exposure is before credit risk mitigants. This table excludes securitization and equity exposures

[^3]:    ${ }^{1}$ EAD includes the effects of credit risk mitigation.

[^4]:    ${ }_{2}^{1}$ Securitization exposures include the Bank's exposures as originator and investor under both the IRB and Standardized Approaches.
    ${ }^{2}$ Securitization exposures are deducted from capital.

