## TD

## SUPPLEMENTAL FINANCIAL INFORMATION

For the Fourth Quarter Ended October 31, 2012
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## For the 4th Quarter Ended October 31, 2012


 Statements for the year ended October 31, 2012. For financial and banking terms, and acronyms used in this package, see the "Glossary" and "Acronyms" pages of this document.

## How the Bank Reports




 management views the Bank's performance.

As explained, adjusted results are different from reported results determined in accordance with IFRS. Adjusted results, items of note, and related terms are non-GAAP financial measures as these are not
 Reports" section of the Bank's 2012 MD\&A and Q4 2012 ENR.

## Segmented Information




 and Wealth and Insurance segments. Integration charges and direct transaction costs relating to the acquisition of the MBNA Canada credit card portfolio are reported in CAD P\&C.
 Shared Services. The Bank has updated the corresponding segment reporting results retroactively to 2011.



 adjusted ROE are non-GAAP financial measures as these are not defined terms under IFRS and, therefore, may not be comparable to similar terms used by other issuers.
 segment reflect revenue, expenses, and assets generated by the businesses in that segment. Due to the complexity of the Bank, its management reporting model uses various estimates, assumptions,

 recovery is generally applied to each segment based on a statutory tax rate and may be adjusted for items and activities unique to each segment.


 in Wholesale Banking results is reversed in the Corporate segment.

Shaded numbers have not been recalculated under IFRS and are based on Canadian GAAP.
For information on the Bank's Canadian GAAP Supplemental Financial Information, see the link: $\underline{h t t p: / / w w w . t d . c o m / d o c u m e n t / P D F / i n v e s t o r / 2011 / Q 4 ~ 11 ~ S u p p ~ P a c k ~ E . p d f ~}$
Certain comparative amounts have been reclassified to conform with current period presentation.

## For the 4th Quarter Ended October 31, 2012

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## Highlights

## FOR THE PERIOD ENDED

Income Statement (\$ millions)
Net interest income
Non-interest income
Total revenue
Provision for credit losses
Loans
Debt securities classified as loan
Acquired credit-impaired loans
Total provision for credit losses
Non-interest expenses
Net income before provision for income taxes
Provision for (recovery of) income taxes
ncome before equity in net income of an investment in an associate
Equity in net income of an investment in an associate, net of income taxes
Net income - reported
Adjustment for items of note, net of income taxe
Net income - adjusted
Preferred dividends
Net income available to common shareholders and non-controlling interests in subsidiaries - adjusted

## Attributable to:

Non-controlling interests - adjusted
Common shareholders - adjusted
Earnings per Common Share (\$) and Average Number of Shares (millions) ${ }^{1}$
Basic earnings
Reported
Adjusted
Diluted earnings
Reported
Adjusted
Average number of common shares outstanding
Basic
Diluted

## Balance Sheet (\$ billions)

Total assets
Total equity
Risk Metrics (\$ billions, except as noted)
Risk-weighted assets ${ }^{2}$
Tier 1 capital ${ }^{2}$
Tier 1 capital ratio ${ }^{2}$
Total capital ratio ${ }^{2}$
After-tax impact of $1 \%$ increase in interest rates on:
Common shareholders' equity (\$ millions)
Annual net income (\$ millions) ${ }^{2}$
Net impaired loans - personal, business, and government (\$ millions) ${ }^{3}$
Net impaired loans - personal, business, and government as a $\%$ of net loans
and acceptances ${ }^{3}$
Provision for credit losses as a \% of net average loans and acceptances ${ }^{3}$
Rating of senior debt:
Moody's
Standard and Poor's

 shareholders to include the effect of dilutive securities. As a result, the sum of the quarterly basic and diluted EPS figures may not equal the year-to-date EPS

Q1 2012, the amounts were calculated based on Canadian GAAP.
Excludes acquired credit-impaired (ACI) loans and debt securities classified as loans. For additional information on ACI loans, see pages 34 to 35

## Shareholder Value

## (\$ millions, except as noted)

FOR THE PERIOD ENDED

## Business Performanc

Net income available to common shareholders and non-controlling interest
in subsidiaries - reported
Economic profit ${ }^{1.2}$
Average common equity
Average invested capita
Return on common equity - reported
Return on common equity - adjusted
Return on risk-weighted a
Return on risk-weighted assets - adjusted ${ }^{3}$
Efficiency ratio - adjusted
Effective tax rate
Reported
Adjusted (TEB)
Net interest margin ${ }^{4}$
Average number of full-time equivalent staff

## Common Share Performance

Closing market price (\$)
Book value per common share (\$)
Closing market price to book value
Price-earnings r
Reported
Adjusted
Total shareholder return on common shareholders' investment
Number of common shares outstanding (millions)
Total market capitalization (\$ billions)

## Dividend Performance

Dividend per common share
Dividend yield
ommon dividend payout ratio
Reported



| $\$$ | 81.23 | $\$$ | 75.23 |
| ---: | ---: | ---: | ---: |
|  | 48.17 |  | 43.43 |
|  | 1.69 |  | 1.73 |
|  |  |  |  |
|  | 12.0 |  | 11.7 |
|  | 10.9 |  | 11.0 |
|  | 11.9 | $\%$ | 5.7 |
|  | 916.1 |  | 901.0 |
| $\$$ | 74.4 | $\$$ | 67.8 |


| 23 | \$ | 0.77 | \$ | 0.72 | \$ | 0.72 | \$ | 0.68 | \$ | 0.68 | \$ | 0.66 | \$ | 0.66 | \$ | 0.61 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 24 |  | 3.6 |  | 3.5 | \% | 3.4 | \% | 3.6 |  | 3.5 | \% | 3.1 | \% | 3.1 | \% | 3.3 | \% |
| 25 |  | 46.1 |  | 40.2 |  | 40.2 |  | 43.7 |  | 40.3 |  | 41.2 |  | 43.5 |  | 36.1 |  |
| 26 |  | 41.7 |  | 37.5 |  | 39.2 |  | 36.3 |  | 38.6 |  | 37.4 |  | 40.0 |  | 34.8 |  |


| $\$$ | $\mathbf{2 . 8 9}$ | \$ | 2.61 |  |
| :--- | ---: | :--- | ---: | :--- |
|  | 3.8 | $\%$ | 3.4 | $\%$ |
|  | 42.5 |  | 40.2 |  |
|  | 38.7 |  | 37.7 |  |

[^0] the Bank, calculated based on average common equity, would have been $\$ 717$ million for Q4 2011, $\$ 770$ million for Q3 2011, $\$ 712$ million for Q2 2011, $\$ 758$ million for Q1 2011, and $\$ 2,947$ million for the full year 2011 .
Prior to Q1 2012, the amounts were calculated based on Canadian GAAP.
Certain amounts for comparative periods have been changed to conform with the presentation adopted in the current period. This resulted in an increase to total assets, with a corresponding impact on net interest margin.

## Adjustments for Items of Note, Net of Income Taxes ${ }^{1}$

## FOR THE PERIOD ENDED

$\underset{\#}{\mathrm{LINE}} \mathrm{Z}$ Q4
$2_{2012}$ Full Year $_{2011}$

Increase (Decrease) in Net Income Due to Items of Note (\$ millions)
Amortization of intangibles (Footnote 2)
Fair value of derivatives hedging the reclassified available-for-sale securities portfolio (Footnote 3)
Integration charges and direct transaction costs relating to U.S. P\&C Banking
acquisitions (Footnote 4)
Fair value of credit default swaps hedging the corporate loan book, net of provision for credit losses (Footnote 5)
integration charges, direct transaction costs, and changes in fair value of contingent
integration charges and direct Cransler Financial acquisition (Footnote 6)
Integration charges and direct transaction costs relating to the acquisition of
MBNA Canada credit card portfolio (Footnote 7)
Litigation reserve (Footnote 8)
Reduction of allowance for incurred but not identified credit losses (Footnote 9)
Positive impact due to changes in statutory income tax rates (Footnote 10)
Impact of Superstorm Sandy (Footnote 11)
Total

| 1 | \$ | 60 | \$ | 59 | \$ | 59 | \$ | 60 | \$ | 95 | \$ | 94 | \$ | 99 | \$ | 103 | \$ | 238 | \$ | 391 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2 |  | 35 |  | - |  | 9 |  | 45 |  | (37) |  | (9) |  | (7) |  | (75) |  | 89 |  | (128) |
| 3 |  | - |  | - |  | - |  | 9 |  | (1) |  | 39 |  | 20 |  | 24 |  | 9 |  | 82 |
| 4 |  | - |  | (2) |  | 1 |  | 1 |  | (9) |  | (5) |  | (2) |  | 3 |  | - |  | (13) |
| 5 |  | 3 |  | 6 |  | 3 |  | 5 |  | 19 |  | 26 |  | 10 |  | - |  | 17 |  | 55 |
| 6 |  | 25 |  | 25 |  | 30 |  | 24 |  | - |  | - |  | - |  | - |  | 104 |  | - |
| 7 |  | - |  | 77 |  | - |  | 171 |  | - |  | - |  | - |  | - |  | 248 |  | - |
| 8 |  | - |  | (30) |  | (59) |  | (31) |  | - |  | - |  | - |  | - |  | (120) |  | - |
| 9 |  | - |  | (18) |  | - |  | - |  | - |  | - |  | - |  | - |  | (18) |  | - |
| 10 |  | 37 |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | 37 |  | - |
| 11 | \$ | 160 | \$ | 117 | \$ | 43 | \$ | 284 | \$ | 67 | \$ | 145 | \$ | 120 | \$ | 55 | \$ | 604 | \$ | 387 |

Increase (Decrease) in Earnings per Share Due to Items of Note (\$) (Footnote 12) ${ }^{2}$ Amortization of intangibles (Footnote 2)
Fair value of derivatives hedging the reclassified available-for-sale securities portfolio (Footnote 3)
Integration charges and direct transaction costs relating to U.S. P\&C Banking acquisitions (Footnote 4)
Fair value of credit default swaps hedging the corporate loan book, net of provision for credit losses (Footnote 5)
Integration charges, direct transaction costs, and changes in fair value of contingent
consideration relating to the Chrysler Financial acquisition (Footnote 6)
Integration charges and direct transaction costs relating to the acquisition of
MBNA Canada credit card portfolio (Footnote 7)
Litigation reserve (Footnote 8)
Reduction of allowance for incurred but not identified credit losses (Footnote 9) Positive impact due to changes in statutory income tax rates (Footnote 10)
impact of Superstorm Sandy (Footnote 11)
Total

| 12 | \$ | 0.06 | \$ | 0.06 | \$ | 0.06 | \$ | 0.07 | \$ | 0.10 | \$ | 0.11 | \$ | 0.11 | \$ | 0.12 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 13 |  | 0.04 |  | - |  | 0.01 |  | 0.05 |  | (0.04) |  | (0.01) |  | (0.01) |  | (0.08) |
| 14 |  | - |  | - |  | - |  | 0.01 |  | - |  | 0.04 |  | 0.02 |  | 0.02 |
| 15 |  | - |  | - |  | - |  | - |  | (0.01) |  | - |  | - |  | - |
| 16 |  | - |  | 0.01 |  | - |  | - |  | 0.02 |  | 0.03 |  | 0.01 |  | - |
| 17 |  | 0.03 |  | 0.03 |  | 0.03 |  | 0.02 |  | - |  | - |  | - |  | - |
| 18 |  | - |  | 0.08 |  | - |  | 0.19 |  | - |  | - |  | - |  | - |
| 19 |  | - |  | (0.03) |  | (0.06) |  | (0.03) |  | - |  | - |  | - |  | - |
| 20 |  | - |  | (0.02) |  | - |  | - |  | - |  | - |  | - |  | - |
| 21 |  | 0.04 |  | - |  | - |  | - |  | - |  | - |  | - |  | - |
| 22 | \$ | 0.17 | \$ | 0.13 | \$ | 0.04 | \$ | 0.31 | \$ | 0.07 | \$ | 0.17 | \$ | 0.13 | \$ | 0.06 |


| $\$$ | 0.26 | $\$$ | 0.43 |
| :---: | :---: | :---: | :---: |
|  | 0.10 |  | $(0.14)$ |
|  | 0.01 |  | 0.09 |
|  | - |  | $(0.01)$ |
|  | 0.02 |  | 0.06 |
|  |  |  |  |
|  | 0.11 |  | - |
|  | 0.27 |  | - |
|  | $(0.13)$ |  | - |
|  | $(0.02)$ |  | - |
| $\$$ | 0.04 |  | - |
|  |  |  | $\$$ |
|  |  |  | 0.43 |

${ }_{2}^{1}$ For detailed footnotes to the items of note, see page 53.
As explained in footnote 1 on page 1, the sum of the quarterly EPS figures may not equal the year-to-date EPS

Segmented Results Summary

## (\$ millions, except as noted

FOR THE PERIOD ENDED

| $\begin{gathered} \text { LINE } \\ \# \end{gathered}$ | 2012 |  |  |  | 2011 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q4 | Q3 | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 |

20
Full Year

Net Income - Adjusted
Canadian Personal and Commercial Banking ${ }^{1}$
Wealth and Insurance ${ }^{1}$
U.S. Personal and Commercial Banking

Total Retail
Wholesale Banking
Corporate
Total Bank
Return on Common Equity - Adjusted
Canadian Personal and Commercial Banking ${ }^{1}$
Wealth and Insurance
U.S. Personal and Commercial Banking

Wholesale Bank

## Total Bank

## Percentage of Net Income Mix

Total Retail
Wholesale Banking
Total Bank
Geographic Contribution to Total Revenue ${ }^{4}$
Canada
United States
Other International
Total Bank

| \$ | 831 | \$ | 889 | \$ | 838 | \$ | 850 | \$ | 754 | \$ | 795 | \$ | 733 | \$ | $\begin{aligned} & 769 \\ & 306 \\ & 326 \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 293 |  | 360 |  | 365 |  | 349 |  | 343 |  | 349 |  | 316 |  |  |
|  | 353 |  | 361 |  | 356 |  | 352 |  | 294 |  | 334 |  | 316 |  |  |
|  | 1,477 |  | 1,610 |  | 1,559 |  | 1,551 |  | 1,391 |  | 1,478 |  | 1,365 |  | 1,401 |
|  | 309 |  | 180 |  | 197 |  | 194 |  | 280 |  | 112 |  | 188 |  | 235 |
|  | (29) |  | 30 |  | (20) |  | 17 |  | (15) |  | 45 |  | (29) |  | (19) |
| \$ | 1,757 | \$ | 1,820 | \$ | 1,736 | \$ | 1,762 | \$ | 1,656 | \$ | 1,635 | \$ | 1,524 | \$ | 1,617 |


| $\$$ | $\mathbf{3 , 4 0 8}$ | $\$$ | 3,051 |
| :---: | :---: | :---: | :---: |
|  | $\mathbf{1 , 3 6 7}$ |  | 1,314 |
|  | $\mathbf{1 , 4 2 2}$ |  | 1,270 |
|  | $\mathbf{6 , 1 9 7}$ |  | 5,635 |
|  | $\mathbf{8 8 0}$ |  | 815 |
|  | $\mathbf{( 2 )}$ |  | $(18)$ |
| $\mathbf{\$}$ | $\mathbf{7 , 0 7 5}$ | $\$$ | 6,432 |


| 43.1 \% | 45.4 | \% | 43.4 | \% | 44.9 | \% | 36.0 | \% | 38.0 | \% | 36.2 | \% | 37.2 | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 17.9 | 20.9 |  | 22.5 |  | 21.4 |  | 25.9 |  | 27.1 |  | 25.6 |  | 22.8 |  |
| 8.1 | 8.1 |  | 8.2 |  | 7.9 |  | 7.2 |  | 8.5 |  | 7.9 |  | 7.8 |  |
| 30.3 | 16.7 |  | 19.5 |  | 18.7 |  | 31.5 |  | 13.1 |  | 23.3 |  | 28.8 |  |
| 15.5 \% | 16.4 | \% | 16.6 | \% | 16.8 | \% | 14.4 | \% | 15.4 | \% | 15.2 | \% | 15.4 | \% |


| 44.2 | $\%$ | 36.9 | $\%$ |
| ---: | :--- | ---: | ---: |
| 20.7 |  | 25.3 |  |
| 8.1 | 7.8 |  |  |
| 21.2 | 24.3 |  |  |
| 16.3 | $\%$ | 15.0 | $\%$ |

Effective Q1 2012, the insurance business was transferred from Canadian Personal and Commercial Banking to Weath and Insurance. The 2011 results have been restated accordingly

be return on common equity rather than return on invested capital. These changes have been applied prospectively. Return on invested capital, which was used as the return measure in prior periods, has not been restated to return on common equity
Percentages exclude the Corporate segment results.
TEB amounts are not included.

## Canadian Personal and Commercial Banking Segment ${ }^{1}$

## RESULTS OF OPERATIONS

(\$ millions, except as noted)
FOR THE PERIOD ENDED
Net interest income
Non-interest income
Total revenue
Provision for credit losses
Non-interest expenses
Net income before income taxes
ncome taxes
Net income - reported
Adjustments for items of note, net of income taxes ${ }^{2}$
Net income - adjusted
Average common equity (\$ billions)
Economic profit
Return on common equity - reported ${ }^{3}$
Return on common equity - adjusted ${ }^{3}$

## Key Performance Indicators (\$ billions, except as noted)

Risk-weighted assets ${ }^{5}$
Average loans - personal
Residential mortgages
HELOC
Other
Credit card
Total average loans - personal
Average loans and acceptances - business
Average deposits
Personal
Business
Margin on average earning assets including securitized assets - reported Margin on average earning assets including securitized assets - adjusted Efficiency ratio - reported
Number of Canadian retail branches at period end
Average number of full-time equivalent staff ${ }^{6}$


Effective Q1 2012, the insurance business was transferred from Canadian Personal and Commercial Banking to Weath and Insurance. The 2011 results have been restated accordingly.
 be return on common equity rather than return on invested capital. These changes have been applied prospectively. Return on invested capital, which was used as the return measure in prior periods, has not been restated to return on common equity
The rate charged for common equity is $8.0 \%$ in 2012. The rate charged for
Prior to Q1 2012, the amounts were calculated based on Canadian GAAP.


## Wealth and Insurance Segment ${ }^{1}$

## RESULTS OF OPERATIONS

## (\$ millions, except as noted)

FOR THE PERIOD ENDED
Net interest income
Insurance revenue, net of claims and related expenses ${ }^{2}$
Income from financial instruments designated at fair value through profit or loss
ther non-interest income
Total revenue
Non-interest expenses
Net income before income taxes
ncome taxes
Wealth and Insurance net income, before TD Ameritrade
Equity in net income of an investment in an associate, net of income taxes ${ }^{3}$
Total Wealth and Insurance net income - reported
Total Wealth and Insurance net income - adjusted

## Breakdown of Total Net Income

Wealth
nsurance

## Total Wealth and Insurance

Average common equity (\$ billions) ${ }^{4}$
Economic profit ${ }^{4}$
Return on common equity ${ }^{4}$

| $\underset{\#}{\text { LINE }}$ | 2012 |  |  |  |  |  | 2011 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q4 | Q3 |  | Q2 |  | Q1 |  | Q4 |  | Q3 |  | Q2 |  | Q1 |
| 1 | \$ 147 | \$ 148 | \$ | 144 | \$ | 144 | \$ | 136 | \$ | 139 | \$ | 134 | \$ | 133 |
| 2 | 232 | 270 |  | 330 |  | 281 |  | 308 |  | 296 |  | 254 |  | 309 |
| 3 | (6) | 18 |  | (17) |  | 10 |  | 9 |  | 18 |  | (2) |  | (27) |
| 4 | 590 | 573 |  | 591 |  | 564 |  | 586 |  | 576 |  | 594 |  | 577 |
| 5 | 963 | 1,009 |  | 1,048 |  | 999 |  | 1,039 |  | 1,029 |  | 980 |  | 992 |
| 6 | 676 | 632 |  | 653 |  | 639 |  | 669 |  | 640 |  | 648 |  | 659 |
| 7 | 287 | 377 |  | 395 |  | 360 |  | 370 |  | 389 |  | 332 |  | 333 |
| 8 | 45 | 73 |  | 77 |  | 66 |  | 81 |  | 88 |  | 73 |  | 75 |
| 9 | 242 | 304 |  | 318 |  | 294 |  | 289 |  | 301 |  | 259 |  | 258 |
| 10 | 51 | 56 |  | 47 |  | 55 |  | 54 |  | 48 |  | 57 |  | 48 |
| 11 | 293 293 | 360 360 |  | 365 365 | \$ | 349 349 | \$ | 343 343 | \$ | 349 349 | \$ | 316 316 |  | 306 306 |


| Full Year |  |  |  |
| :---: | :---: | :---: | :---: |
| 2012 |  | 2011 |  |
| \$ | 583 | \$ | 542 |
|  | 1,113 |  | 1,167 |
|  | 5 |  | (2) |
|  | 2,318 |  | 2,333 |
|  | 4,019 |  | 4,040 |
|  | 2,600 |  | 2,616 |
|  | 1,419 |  | 1,424 |
|  | 261 |  | 317 |
|  | 1,158 |  | 1,107 |
|  | 209 |  | 207 |
|  | 1,367 |  | 1,314 |
| \$ | 1,367 | \$ | 1,314 |


| \$ | 148 | \$ | 154 | \$ | 155 | \$ | 144 | \$ | 139 | \$ | 146 | \$ | 151 | \$ | 130 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 94 |  | 150 |  | 163 |  | 150 |  | 150 |  | 155 |  | 108 |  | 128 |
|  | 51 |  | 56 |  | 47 |  | 55 |  | 54 |  | 48 |  | 57 |  | 48 |


| $\$$ | $\mathbf{6 0 1}$ | $\$$ | 566 |
| :--- | :--- | :--- | :--- |
|  | $\mathbf{5 5 7}$ |  | 541 |
|  | $\mathbf{2 0 9}$ |  | 207 |


| \$ | 6.5 | \$ | 6.9 | \$ | 6.6 | \$ | 6.5 | \$ | 5.3 |  | 5.1 | \$ | 5.1 |  | 5.3 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 138 |  | 195 |  | 209 |  | 190 |  | 209 |  | 221 |  | 192 |  | 173 |  |
|  | 17.9 |  | 20.9 | \% | 22.5 | \% | 21.4 |  | 25.9 | \% | 27.1 | \% | 25.6 | \% | 22.8 | \% |


| $\$$ | $\mathbf{6 . 6}$ | $\$$ | 5.2 |  |
| :--- | :--- | :--- | :--- | :--- |
|  | 732 |  | 795 |  |
|  | $\mathbf{2 0 . 7}$ | $\%$ | 25.3 | $\%$ |

Wealth
Risk-weighted assets
Assets under administration
Assets under management
Insurance
Gross originated insurance premiums (\$ millions)
Total Wealth and Insurance
Efficiency ratio ${ }^{6}$
Average number of full-time equivalent staff


| $\$$ | 9 | $\$$ | 9 |  |
| ---: | ---: | ---: | ---: | ---: |
|  | $\mathbf{2 5 8}$ |  | 237 |  |
|  | $\mathbf{2 0 7}$ |  | 189 |  |
|  | 3,572 |  | 3,326 |  |
|  |  |  |  |  |
|  | 64.7 | $\%$ | 64.8 | $\%$ |
|  | 11,930 |  | 11,984 |  |

Effective Q1 2012, the insurance business was transferred from Canadian Personal and Commercial Banking to Wealth and Insurance. The 2011 results have been restated accordingly
During Q4 2012, the claims and related expenses were $\$ 688$ million (Q3 2012 - $\$ 645$ million; Q2 2012 - $\$ 512$ million; Q1 2012 - $\$ 579$ million; Q4 2011 - $\$ 579$ million; Q 2011 - $\$ 555$ million; Q2 2011 - $\$ 544$ million; and Q1 2011 - $\$ 500$ million).
The equity in net income of an investment in an associate includes the net impact of internal management adjustments which are reclassified to other reporting lines in the Corporate segment.

be return on common equity rather than return on invested capital. These changes have been applied prospectively. Return on invested capital, which was used as the return measure in prior periods, has not been restated to return on common equity.


Excludes TD Ameritrad
Prior to Q1 2012, the amounts were calculated based on Canadian GAAP.
The prior period results for Wealth assets under administration were restated to conform with the presentation adopted in the current year.

## U.S. Personal and Commercial Banking Segment - Canadian Dollars

RESULTS OF OPERATIONS

## (\$ millions, except as noted) <br> FOR THE PERIOD ENDED

Net interest income
Non-interest income
Total revenue
Provision for credit losses
Loans
Debt securities classified as loans
Acquired credit-impaired loans ${ }^{1}$
Total provision for credit losses
Non-interest expenses
Net income before income taxes
income taxes
Net income - reported
Adjustments for items of note, net of income taxes ${ }^{2}$
Net income - adjusted
Average common equity (\$ billions) ${ }^{3}$
Economic profit (loss) ${ }^{3}$
Return on common equity - reported ${ }^{3}$
Return on common equity - adjusted ${ }^{3}$

## Key Performance Indicators (\$ billions, except as noted)

Risk-weighted assets
Average loans - personal
Residential mortgages
Consumer instalment and other personal
HELOC
Indirect Auto
Other
total average loans - personal
Average loans and acceptances - business
Average debt securities classified as loans
Average deposits
Personal
Business
TD Ameritrade insured deposit accounts
Margin on average earning assets (TEB) ${ }^{6}$
Efficiency ratio - reported
Non-interest expenses - adjusted (\$ millions)
Eficiency ratio - adjusted
Number of U.S. retail stores as at period end
Average number of full-time equivalent staff



Includes all Federal Deposit Insurance Corporation (FDIC) covered loans and other ACI loans
Items of note relate primarily to integration charges and direct transaction costs recorded in connection with U.S. P\&C acquisitions, impact of Superstorm Sandy, and a litigation reserve. See footnotes 4,8 and 11 on page 53 .
信

The rate charged for common equity is $9.0 \%$ in 2012. The rate charged for invested capital was $9.0 \%$ in 2011.
Prior to Q1 2012, the amounts were calculated based on Canadian GAAP.
For calculating margin on average earning assets, TEB is included. The impact of TEB is not material. However, no TEB is included in the separate disclosure for total revenue and income taxes.
Includes full service retail banking stores.


| 111 |  | 98 |
| :---: | :---: | :---: |
| 15.6 |  | 11.5 |
| 10.1 |  | 9.1 |
| 12.1 |  | 7.3 |
| 1.7 |  | 2.0 |
| 39.5 |  | 29.9 |
| 45.9 |  | 41.8 |
| 3.4 |  | 4.3 |
| 57.7 |  | 52.3 |
| 50.4 |  | 47.0 |
| 60.3 |  | 49.3 |
| 3.60 | \% | 3.73 |
| 67.3 | \% | 62.7 |
| 3,694 |  | 3,451 |
| 60.2 | \% | 60.2 |
| 1,315 |  | 1,281 |
| 25,027 |  | 24,193 |

## U.S. Personal and Commercial Banking Segment - U.S. Dollars

## RESULTS OF OPERATIONS

## (US\$ millions, except as noted) FOR THE PERIOD ENDED

Net interest income
Non-interest income
Total revenue
Loans
Loans
Debt securities classified as loans
Acquired credit-impaired loans
Total provision for credit losses
Non-interest expenses
Net income before income taxes
income taxes
Net income - reported
Adjustments for items of note, net of income taxes ${ }^{2}$
Net income - adjusted
Average common equity (US\$ billions) ${ }^{3}$
Economic profit (loss) ${ }^{3,4}$

## Key Performance Indicators (US\$ billions, except as noted)

Risk-weighted assets ${ }^{5}$
Average loans - persona
Residential mortgages
Consumer instalment and other personal
HELOC
Indirect Auto
Other
otal average loans - personal
Average loans and acceptances - business
Average debt securities classified as loans
Average deposits
Personal
TD Ameritrade insured deposit accounts
Non-interest expenses - adjusted (US\$ millions)

| $\underset{\#}{\mathrm{LINE}}$ | 2012 |  |  |  |  |  |  |  | 2011 |  |  |  |  |  |  |  | Full Year |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q4 |  |  | Q3 | Q2 |  | Q1 |  | Q4 |  | Q3 |  | Q2 |  | Q1 |  | 2012 |  | 2011 |  |
| 1 | \$ | 1,164 | \$ | 1,160 | \$ | 1,185 | \$ | 1,134 | \$ | 1,123 | \$ | 1,131 | \$ | 1,103 | \$ | 1,098 | \$ | 4,643 | \$ | 4,455 |
| 2 |  | 380 |  | 340 |  | 412 |  | 331 |  | 335 |  | 405 |  | 323 |  | 300 |  | 1,463 |  | 1,363 |
| 3 |  | 1,544 |  | 1,500 |  | 1,597 |  | 1,465 |  | 1,458 |  | 1,536 |  | 1,426 |  | 1,398 |  | 6,106 |  | 5,818 |
| 4 |  | 234 |  | 148 |  | 157 |  | 112 |  | 143 |  | 118 |  | 139 |  | 141 |  | 651 |  | 541 |
| 5 |  | 3 |  | 3 |  | 3 |  | 3 |  | 3 |  | 3 |  | 3 |  | 66 |  | 12 |  | 75 |
| 6 |  | 20 |  | 22 |  | 33 |  | 40 |  | (16) |  | 59 |  | 39 |  | - |  | 115 |  | 82 |
| 7 |  | 257 |  | 173 |  | 193 |  | 155 |  | 130 |  | 180 |  | 181 |  | 207 |  | 778 |  | 698 |
| 8 |  | 941 |  | 1,041 |  | 959 |  | 1,166 |  | 978 |  | 963 |  | 863 |  | 839 |  | 4,107 |  | 3,643 |
| 9 |  | 346 |  | 286 |  | 445 |  | 144 |  | 350 |  | 393 |  | 382 |  | 352 |  | 1,221 |  | 1,477 |
| 10 |  | 25 |  | 7 |  | 87 |  | (21) |  | 58 |  | 89 |  | 74 |  | 51 |  | 98 |  | 272 |
| 11 |  | 321 |  | 279 |  | 358 |  | 165 |  | 292 |  | 304 |  | 308 |  | 301 |  | 1,123 |  | 1,205 |
| 12 |  | 37 |  | 76 |  | - |  | 180 |  | (1) |  | 41 |  | 20 |  | 24 |  | 293 |  | 84 |
| 13 | \$ | 358 | \$ | 355 | \$ | 358 | \$ | 345 | \$ | 291 | \$ | 345 | \$ | 328 | \$ | 325 | \$ | 1,416 | \$ | 1,289 |
| $\begin{aligned} & 14 \\ & 15 \end{aligned}$ | \$ | $\begin{gathered} 17.6 \\ (40) \end{gathered}$ | \$ | $\begin{gathered} 17.5 \\ (42) \\ \hline \end{gathered}$ | \$ | $\begin{array}{r} \hline 17.7 \\ (33) \\ \hline \end{array}$ | \$ | $\begin{gathered} 17.4 \\ (48) \end{gathered}$ | \$ | $\begin{gathered} \hline 16.3 \\ (80) \end{gathered}$ | \$ | $\begin{array}{r} \hline 16.4 \\ (25) \\ \hline \end{array}$ | \$ | $\begin{gathered} \hline 16.6 \\ (36) \end{gathered}$ | \$ | $\begin{gathered} 16.3 \\ (46) \end{gathered}$ | \$ | $\begin{aligned} & 17.5 \\ & (163) \end{aligned}$ | \$ | $\begin{aligned} & \hline 16.4 \\ & (187) \\ & \hline \end{aligned}$ |
| 16 | \$ | 111 | \$ | 107 | \$ | 103 | \$ | 100 | \$ | 98 | \$ | 96 | \$ | 95 | \$ | 88 | \$ | 111 | \$ | 98 |
| 17 |  | 17.4 |  | 16.2 |  | 15.0 |  | 13.8 |  | 12.7 |  | 11.9 |  | 11.5 |  | 10.5 |  | 15.6 |  | 11.7 |
| 18 |  | 10.2 |  | 10.1 |  | 10.0 |  | 9.9 |  | 9.4 |  | 9.4 |  | 9.1 |  | 8.9 |  | 10.0 |  | 9.2 |
| 19 |  | 13.4 |  | 12.4 |  | 11.5 |  | 10.9 |  | 10.2 |  | 10.2 |  | 5.9 |  | 3.4 |  | 12.1 |  | 7.4 |
| 20 |  | 1.8 |  | 1.7 |  | 1.5 |  | 1.6 |  | 2.0 |  | 1.8 |  | 2.0 |  | 2.4 |  | 1.7 |  | 2.0 |
| 21 |  | 42.8 |  | 40.4 |  | 38.0 |  | 36.2 |  | 34.3 |  | 33.3 |  | 28.5 |  | 25.2 |  | 39.4 |  | 30.3 |
| 22 |  | 47.4 |  | 46.3 |  | 45.1 |  | 44.0 |  | 43.1 |  | 42.6 |  | 42.1 |  | 41.7 |  | 45.7 |  | 42.4 |
| 23 |  | 3.1 |  | 3.3 |  | 3.5 |  | 3.7 |  | 4.0 |  | 4.2 |  | 4.4 |  | 4.8 |  | 3.4 |  | 4.4 |
| 24 |  | 59.0 |  | 58.6 |  | 57.5 |  | 54.9 |  | 53.6 |  | 53.6 |  | 53.5 |  | 51.4 |  | 57.5 |  | 53.0 |
| 25 |  | 51.3 |  | 50.1 |  | 49.6 |  | 49.4 |  | 49.8 |  | 47.5 |  | 47.2 |  | 46.1 |  | 50.1 |  | 47.7 |
| 26 |  | 62.2 |  | 60.0 |  | 58.3 |  | 59.5 |  | 56.6 |  | 49.8 |  | 47.5 |  | 45.8 |  | 60.0 |  | 49.9 |
| 27 |  | 934 |  | 915 |  | 959 |  | 870 |  | 968 |  | 896 |  | 831 |  | 802 |  | 3,678 |  | 3,497 |

Includes all FDIC covered loans and other ACl loans.
Items of note relate primarily to integration charges and direct transaction costs recorded in connection with U.S. P\&C acquisitions, impact of Superstorm Sandy and a litigation reserve. See footnotes 4,8 and 11 on page 53 .


Prior to Q1 2012, the amounts were calculated based on Canadian GAAP.

## Wholesale Banking Segment

## RESULTS OF OPERATIONS

## (\$ millions, except as noted)

FOR THE PERIOD ENDED
Net interest income (TEB)
Non-interest income
Total revenue
rovision for credit losses ${ }^{1}$
Non-interest expenses
Net income before income taxes
ncome taxes (TEB)
Net income (loss) - reported
Net income (loss) - adjusted
Average common equity (\$ billions) ${ }^{2}$
Economic profit (loss) ${ }^{2,3}$
Return on common equity ${ }^{2}$
Key Performance Indicators (\$ billions, except as noted)
Risk-weighted assets ${ }^{4}$
Gross drawn ${ }^{5}$
Efficiency ratio of full-time equivalent staff

## Trading-Related Income (Loss) (TEB) ${ }^{6}$

Interest rate and credit
Foreign exchange
Total trading-related income (loss)


| Full Year |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| 2012 |  | 2011 |  |  |
| \$ | 1,805 |  | 1,659 |  |
|  | 849 |  | 837 |  |
|  | 2,654 |  | 2,496 |  |
|  | 47 |  | 22 |  |
|  | 1,570 |  | 1,468 |  |
|  | 1,037 |  | 1,006 |  |
|  | 157 |  | 191 |  |
|  | 880 |  | 815 |  |
| \$ | 880 | \$ | 815 |  |
| \$ | 4.1 | \$ | 3.4 |  |
|  | 426 |  | 414 |  |
|  | 21.2 | \% | 24.3 |  |



| \$ | 107 | \$ | 127 | \$ | 96 | \$ | 201 | \$ | 31 | \$ | (22) | \$ | 122 | \$ | 150 | \$ | 531 | \$ | 281 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 96 |  | 78 |  | 105 |  | 95 |  | 131 |  | 67 |  | 119 |  | 111 |  | 374 |  | 428 |
|  | 113 |  | 155 |  | 77 |  | 84 |  | 121 |  | 68 |  | 62 |  | 109 |  | 429 |  | 360 |
| \$ | 316 | \$ | 360 | \$ | 278 | \$ | 380 | \$ | 283 | \$ | 113 | \$ | 303 | \$ | 370 | \$ | 1,334 | \$ | 1,069 |

Includes the cost of credit protection incurred in hedging the lending portfolio.
 be return on common equity rather than return on invested capital. These changes have been applied prospectively. Return on invested capital, which was used as the return measure in prior periods, has not been restated to return on common equity.
The rate charged for common equity is $11.0 \%$ in 2012. The rate charged for invested capital was $12.0 \%$ in 2011

- Prior to Q1 2012, the amounts were calculated based on Canadian GAAP
ncludes gross loans and bankers' acceptances, excluding letters of credit and before any cash collateral, credit default swaps (CDS), reserves, etc., for the corporate lending business.
Includes trading-related income reported in net interest income and non-interest income.


## Corporate Segment

RESULTS OF OPERATIONS

## (\$ millions) <br> FOR THE PERIOD ENDED

Net interest income ${ }^{1,2}$
Non-interest income ${ }^{2}$
Total revenue
Provision for credit losses
Non-interest expenses
Net income before income taxes and equity in net income of an investment in an associate
Equity in net income of an investment in an associate, net of income taxes
Net income (loss) - reported
Adjustments for items of note, net of income taxes ${ }^{3}$
Net income (loss) - adjusted
Decomposition of Adjustments for Items of Note, Net of Income Taxes ${ }^{3}$
Amortization of intangibles (Footnote 2)
Fair value of derivatives hedging the reclassified available-for-sale securities portfolio (Footnote 3)
Fair value of credit default swaps hedging the corporate loan book, net of provision
for credit losses (Footnote 5)
Integration charges, direct transaction costs, and changes in fair value of contingent consideration relating to the Chrysler Financial acquisition (Footnote 6)
Reduction of allowance for incurred but not identified credit losses (Footnote 9 ) ositive impact due to changes in statutory income tax rates (Footnote 10)
Total adjustments for items of note

## Decomposition of Items included in Net Income (Loss) - Adjusted

Net corporate expenses
Other
Non-controlling interests
Net income (loss) - adjusted
Includes the elimination of TEB adjustments reported in the Wholesale Banking results,
Operating segment results are presented excluding the impact of asset securitization programs, which are reclassified in the Corporate segment.
For detailed footnotes to the items of note, see page 53 .

## Net Interest Income and Margin

(\$ millions, except as noted)
FOR THE PERIOD ENDED

## interest Income

Loans
Securities
Deposits with banks
Total interest income

## Interest Expense

Deposits
ion liabilities
Subordinated notes and debentures
Preferred shares and capital trust securities
Other
Total interest expense
Net Interest Income (NII)
TEB adjustment
Net Interest Income (TEB)

Average total assets (\$ bilifions)
Average earning assets (\$ billions)
Net interest margin as a \% of average earning assets ${ }^{1}$
mpact on Net Interest Income due to Impaired Loans
Net interest income recognized on impaired debt securities classified as loans Net interest income foregone on impaired loans
Recoveries
Total

| Total | 19 |
| :--- | :--- |

Certain amounts for comparative periods have been changed to conform with the presentation adopted in the current period. This resulted in an increase to total assets, with a corresponding impact on net interest margin

| $\underset{\#}{\text { LINE }}$ | 2012 |  |  |  | 2011 |  |  |  | Full Year |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q4 | Q3 | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 | 2012 | 2011 |


| 1 | \$ | 4,558 | \$ | 4,562 | \$ | 4,419 | \$ | 4,412 | \$ | 4,336 | \$ | 4,326 | \$ | 4,116 | \$ | 4,232 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2 |  | 1,042 |  | 1,068 |  | 1,046 |  | 1,043 |  | 907 |  | 903 |  | 831 |  | 889 |
| 3 |  | 22 |  | 19 |  | 18 |  | 29 |  | 80 |  | 89 |  | 94 |  | 106 |
| 4 |  | 5,622 |  | 5,649 |  | 5,483 |  | 5,484 |  | 5,323 |  | 5,318 |  | 5,041 |  | 5,227 |
| 5 |  | 1,163 |  | 1,182 |  | 1,152 |  | 1,173 |  | 1,135 |  | 1,095 |  | 1,096 |  | 1,140 |
| 6 |  | 243 |  | 260 |  | 261 |  | 262 |  | 284 |  | 320 |  | 317 |  | 314 |
| 7 |  | 152 |  | 153 |  | 153 |  | 154 |  | 160 |  | 162 |  | 168 |  | 173 |
| 8 |  | 44 |  | 44 |  | 43 |  | 43 |  | 61 |  | 50 |  | 47 |  | 50 |
| 9 |  | 178 |  | 193 |  | 194 |  | 165 |  | 151 |  | 177 |  | 154 |  | 194 |
| 10 |  | 1,780 |  | 1,832 |  | 1,803 |  | 1,797 |  | 1,791 |  | 1,804 |  | 1,782 |  | 1,871 |
| 11 |  | 3,842 |  | 3,817 |  | 3,680 |  | 3,687 |  | 3,532 |  | 3,514 |  | 3,259 |  | 3,356 |
| 12 |  | 112 |  | 71 |  | 74 |  | 70 |  | 94 |  | 67 |  | 63 |  | 87 |
| 13 | \$ | 3,954 | \$ | 3,888 | \$ | 3,754 | \$ | 3,757 | \$ | 3,626 | \$ | 3,581 | \$ | 3,322 | \$ | 3,443 |
| 14 | \$ | 807 | \$ | 805 | \$ | 783 | \$ | 779 | \$ | 748 | \$ | 696 | \$ | 675 | \$ | 667 |
| 15 |  | 689 |  | 681 |  | 667 |  | 660 |  | 625 |  | 598 |  | 580 |  | 570 |
| 16 |  | 2.22 |  | 2.23 | \% | 2.25 | \% | 2.22 | \% | 2.24 | \% | 2.33 | \% | 2.30 | \% | 2.34 |


| \$ | $\begin{array}{r} 17,951 \\ 4,199 \\ 88 \\ \hline \end{array}$ | \$ | $\begin{array}{r} 17,010 \\ 3,530 \\ 369 \end{array}$ |
| :---: | :---: | :---: | :---: |
|  | 22,238 |  | 20,909 |
|  | 4,670 |  | 4,466 |
|  | 1,026 |  | 1,235 |
|  | 612 |  | 663 |
|  | 174 |  | 208 |
|  | 730 |  | 676 |
|  | 7,212 |  | 7,248 |
|  | 15,026 |  | 13,661 |
|  | 327 |  | 311 |
| \$ | 15,353 | \$ | 13,972 |
| \$ | 793 | \$ | 697 |
|  | 674 |  | 593 |
| 2.23 |  | \% | 2.30 |



## Non-Interest Income

## (\$ millions)

FOR THE PERIOD ENDED

## \#

$\qquad$
Q4

| 1 | \$ | 93 | \$ | 89 | \$ | 103 | \$ | 99 | \$ | 119 | \$ | 101 | \$ | 120 | \$ | 119 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2 |  | 136 |  | 143 |  | 142 |  | 141 |  | 148 |  | 156 |  | 168 |  | 159 |
| 3 |  | 108 |  | 107 |  | 123 |  | 99 |  | 70 |  | 101 |  | 99 |  | 108 |
| 4 |  | 63 |  | 58 |  | 66 |  | 54 |  | 65 |  | 51 |  | 48 |  | 51 |
| 5 |  | 260 |  | 251 |  | 247 |  | 239 |  | 233 |  | 243 |  | 234 |  | 231 |
| 6 |  | 660 |  | 648 |  | 681 |  | 632 |  | 635 |  | 652 |  | 669 |  | 668 |
| 7 |  | 185 |  | 188 |  | 191 |  | 181 |  | 176 |  | 169 |  | 157 |  | 169 |
| 8 |  | 178 |  | 36 |  | 120 |  | 39 |  | 201 |  | 107 |  | 25 |  | 60 |
| 9 |  | (66) |  | 27 |  | (45) |  | 43 |  | (55) |  | (200) |  | 26 |  | 102 |
| 10 |  | 453 |  | 456 |  | 425 |  | 441 |  | 437 |  | 398 |  | 375 |  | 392 |
| 11 |  | 274 |  | 270 |  | 249 |  | 246 |  | 257 |  | 258 |  | 225 |  | 219 |
| 12 |  | 232 |  | 270 |  | 330 |  | 281 |  | 308 |  | 296 |  | 254 |  | 309 |
| 13 |  | 34 |  | 39 |  | 40 |  | 36 |  | 36 |  | 39 |  | 40 |  | 39 |
| 14 |  | 53 |  | 67 |  | 36 |  | 31 |  | 43 |  | 40 |  | 45 |  | 38 |
| 15 |  | 7 |  | 24 |  | (33) |  | 16 |  | 2 |  | 4 |  | 1 |  | 5 |
| 16 |  | (6) |  | 18 |  | (17) |  | 10 |  | 9 |  | 18 |  | (2) |  | (27) |
| 17 |  | 15 |  | (59) |  | 135 |  | (23) |  | (139) |  | (227) |  | (17) |  | 161 |
| 18 |  | (11) |  | 2 |  | (71) |  | (12) |  | (17) |  | 9 |  | (25) |  | (61) |
| 19 |  | 39 |  | 38 |  | 29 |  | 34 |  | 238 |  | 307 |  | 124 |  | 29 |
| 20 |  | 97 |  | 90 |  | 79 |  | 56 |  | 136 |  | 151 |  | 126 |  | 145 |
| 21 | \$ | 2,047 | \$ | 2,024 | \$ | 2,070 | \$ | 1,955 | \$ | 2,131 | + | 1,870 | \$ | 1,897 | \$ | 2,103 |


| \$ | 384 | \$ | 459 |
| :---: | :---: | :---: | :---: |
|  | 562 |  | 631 |
|  | 437 |  | 378 |
|  | 241 |  | 215 |
|  | 997 |  | 941 |
| 2,621 |  |  | 2,624 |
|  | 745 |  | 671 |
| 373 |  |  | 393 |
| (41) |  |  | (127) |
| 1,775 |  |  | 1,602 |
| 1,039 |  |  | 959 |
| 1,113 |  |  | 1,167 |
| 149 |  |  | 154 |
| 187 |  |  | 166 |
| 14 |  |  | 12 |
| 5 |  |  | (2) |
| 68 |  |  | (222) |
| (92) |  |  | (94) |
| 140 |  |  | 698 |
| 322 |  |  | 558 |
| \$ | 8,096 | \$ | 8,001 |

## nvestment and Securities Services <br> TD Waterhouse fees and commissions

Full-service brokerage and other securities services
Underwriting and advisory
Investment management fe
Total investment and securities services
Credit fees
Net gains (losses) from available-for-sale securities
Trading income (loss)
Service charge
insurance revenue, net of claims and related expenses
Trust fees
Other income
Foreign exchange - non-trading
ncome from financial instruments designated at fair value through profit or loss
Trading-related income (loss)
Related to insurance subsidiaries ${ }^{1}$
Securitization liabilities
Loan commitments
Other
Total other income (loss)
Total non-interest incom
 or loss within the Bank's property and casualty insurance subsidiaries.
 which have been combined with derivatives to form economic hedging relationships
Includes changes in fair value of CDS hedging the corporate loan book and a substantial portion of change in fair value of derivatives hedging the reclassified AFS securities portfolio.

Non-Interest Expenses

## (\$ millions)

## FOR THE PERIOD ENDED

## Salaries and Employee Benefit

Salaries
Incentive compensation
Pension and other employee benefits
Total salaries and employee benefits
Occupancy
Rent
Deprecia
Othe
Total occupancy

## Equipment <br> Equip

Rent
Depreciation
Deprec
Other
Total equipment

## Amortization of Other Intangibles

 SoftwareOther
Total amortization of other intangibles

## Marketing and Business Development

Brokerage-Related Fees
Professional and Advisory Services
Communications
Other Expenses
Capital and business taxes
Postage
Travel and relocation
Total other expenses
Total

| $\underset{\#}{\text { LINE }}$ | 2012 |  |  |  |  |  |  |  | 2011 |  |  |  |  |  |  |  | Full Year |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q4 |  | Q3 |  | Q2 |  | Q1 |  | Q4 |  | Q3 |  | Q2 |  | Q1 |  | 2012 |  | 2011 |  |
| 1 | \$ | 1,218 | \$ | 1,167 | \$ | 1,150 | \$ | 1,112 | \$ | 1,163 | \$ | 1,099 | \$ | 1,023 | \$ | 1,034 | \$ | 4,647 | \$ | 4,319 |
| 2 |  | 375 |  | 372 |  | 405 |  | 409 |  | 357 |  | 329 |  | 367 |  | 395 |  | 1,561 |  | 1,448 |
| 3 |  | 244 |  | 252 |  | 274 |  | 263 |  | 222 |  | 239 |  | 246 |  | 255 |  | 1,033 |  | 962 |
| 4 |  | 1,837 |  | 1,791 |  | 1,829 |  | 1,784 |  | 1,742 |  | 1,667 |  | 1,636 |  | 1,684 |  | 7,241 |  | 6,729 |
| 5 |  | 181 |  | 179 |  | 174 |  | 170 |  | 170 |  | 162 |  | 161 |  | 166 |  | 704 |  | 659 |
| 6 |  | 86 |  | 81 |  | 79 |  | 78 |  | 80 |  | 73 |  | 75 |  | 78 |  | 324 |  | 306 |
| 7 |  | 88 |  | 88 |  | 89 |  | 81 |  | 91 |  | 77 |  | 76 |  | 76 |  | 346 |  | 320 |
| 8 |  | 355 |  | 348 |  | 342 |  | 329 |  | 341 |  | 312 |  | 312 |  | 320 |  | 1,374 |  | 1,285 |
| 9 |  | 57 |  | 53 |  | 50 |  | 50 |  | 54 |  | 53 |  | 57 |  | 54 |  | 210 |  | 218 |
| 10 |  | 44 |  | 42 |  | 42 |  | 56 |  | 46 |  | 33 |  | 47 |  | 35 |  | 184 |  | 161 |
| 11 |  | 127 |  | 99 |  | 103 |  | 102 |  | 113 |  | 102 |  | 101 |  | 106 |  | 431 |  | 422 |
| 12 |  | 228 |  | 194 |  | 195 |  | 208 |  | 213 |  | 188 |  | 205 |  | 195 |  | 825 |  | 801 |
| 13 |  | 64 |  | 45 |  | 51 |  | 40 |  | 54 |  | 43 |  | 33 |  | 31 |  | 200 |  | 161 |
| 14 |  | 69 |  | 68 |  | 70 |  | 70 |  | 123 |  | 120 |  | 124 |  | 129 |  | 277 |  | 496 |
| 15 |  | 133 |  | 113 |  | 121 |  | 110 |  | 177 |  | 163 |  | 157 |  | 160 |  | 477 |  | 657 |
| 16 |  | 221 |  | 157 |  | 164 |  | 126 |  | 203 |  | 137 |  | 140 |  | 113 |  | 668 |  | 593 |
| 17 |  | 71 |  | 72 |  | 77 |  | 76 |  | 77 |  | 78 |  | 84 |  | 81 |  | 296 |  | 320 |
| 18 |  | 311 |  | 215 |  | 177 |  | 222 |  | 267 |  | 230 |  | 235 |  | 212 |  | 925 |  | 944 |
| 19 |  | 71 |  | 70 |  | 69 |  | 72 |  | 73 |  | 69 |  | 65 |  | 64 |  | 282 |  | 271 |
| 20 |  | 41 |  | 41 |  | 36 |  | 31 |  | 34 |  | 54 |  | 34 |  | 32 |  | 149 |  | 154 |
| 21 |  | 49 |  | 46 |  | 54 |  | 47 |  | 45 |  | 42 |  | 49 |  | 41 |  | 196 |  | 177 |
| 22 |  | 45 |  | 46 |  | 42 |  | 42 |  | 45 |  | 47 |  | 39 |  | 41 |  | 175 |  | 172 |
| 23 |  | 244 |  | 378 |  | 266 |  | 502 |  | 271 |  | 219 |  | 207 |  | 247 |  | 1,390 |  | 944 |
| 24 |  | 379 |  | 511 |  | 398 |  | 622 |  | 395 |  | 362 |  | 329 |  | 361 |  | 1,910 |  | 1,447 |
| 25 | \$ | 3,606 | \$ | 3,471 | \$ | 3,372 | \$ | 3,549 | \$ | 3,488 | \$ | 3,206 | \$ | 3,163 | \$ | 3,190 | \$ | 13,998 | \$ | 13,047 |

Balance Sheet

## (\$ millions)

AS AT
Cash and Due from Banks
Cash and Due from Banks
Interest-Bearing Deposits with Banks
Interest-Bearing Deposits with Bank
Trading loans, securities, and other ${ }^{1}$
Derivatives
Financial assets designated at fair value through profit or los
Availiable-for-sale securities
Securities Purchased Under Reverse Repurchase Agreements
Loans
Residential mortgages ${ }^{2}$
Consumer instalment and other personal
Consumer ins
HELOC
Indirect Auto
Other
Credit card
Business \& government ${ }^{2}$
Debt securities classified as loans
Allowance for loan losses
Loans, net of allowance for loan losses
Customers' liability under acceptances
Investment in TD Ameritrade
Goodwill
Ooodwin intangibles
Land, buildings, equipment, and other depreciable assets
Current income tax receivable
Current income tax receivable
Deferred tax assets
Deferred tax as
Other assets
Total Assets
Trading deposits
Derivatives
Securitization liabilities at fair value
Other financial liabilities designated at fair value through profit or loss
Deposits
Personal
Personal
Non-term
Term
Banks
Business \& government
Other
Acceptances
Acceptances
obligations related to securities sold short
bligations related to securities sold under repurchase agreements
Securitization liabilities at amortized cost
Current income tax payable
Deferred tax liabilitie

Subordinated Notes and Debentures
Liability for Preferred Shares
Liability for Capital Trust Securities
otal Liabilities
EQUITY
Common shares
Preferred shares
Treasury shares
Common
Preferred
Contributed surplus
Retained earnings
Retained earnings
Accumulated other comprehensive income (loss)

## Non-Controlling Interests in Subsidiarie <br> Total Equity

Total Liabilities and Equity

trading securities, trading loans and commodities
Excludes loans classified as trading since the Bank intends to sell the loans immediately or in the near term.

Unrealized Gain (Loss) on Banking Book Equities and Assets Under Administration and Management

| $\begin{aligned} & \text { (\$ millions) } \\ & A S A T \end{aligned}$ | $\underset{\#}{\underset{\#}{\text { LINE }}}$ | 2012 |  |  |  |  |  |  |  | Q4 |  | 2011 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Q4 |  |  | Q3 | Q2 |  | Q1 |  |  |  | Q3 |  | Q2 |  | Q1 |  |
| Banking Book Equities |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Publicly traded |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance sheet and fair value | 1 | \$ | 524 | \$ | 439 | \$ | 402 | \$ | 384 | \$ | 350 | \$ | 438 | \$ | 478 | \$ | 560 |
| Unrealized gain (loss) ${ }^{1}$ | 2 |  | 19 |  | 57 |  | 60 |  | 79 |  | 52 |  | 66 |  | 111 |  | 92 |
| Privately held |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance sheet and fair value | 3 |  | 1,616 |  | 1,623 |  | 1,625 |  | 1,655 |  | 1,716 |  | 1,777 |  | 1,647 |  | 1,737 |
| Unrealized gain (loss) ${ }^{1}$ | 4 |  | 122 |  | 108 |  | 104 |  | 86 |  | 106 |  | 214 |  | 89 |  | 83 |
| Total banking book equities |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance sheet and fair value | 5 |  | 2,140 |  | 2,062 |  | 2,027 |  | 2,039 |  | 2,066 |  | 2,215 |  | 2,125 |  | 2,297 |
| Unrealized gain (loss) | 6 |  | 141 |  | 165 |  | 164 |  | 165 |  | 158 |  | 280 |  | 200 |  | 175 |
| Assets Under Administration ${ }^{2}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| U.S. Personal and Commercial Banking | 7 | \$ | 12,132 | \$ | 12,354 | \$ | 12,697 | \$ | 13,305 | \$ | 14,945 | \$ | 13,741 | \$ | 13,437 | \$ | 14,006 |
| Wealth and Insurance ${ }^{3}$ | 8 |  | 258,409 |  | 248,543 |  | 250,354 |  | 245,469 |  | 237,239 |  | 238,467 |  | 244,724 |  | 239,128 |
| Total | 9 | \$ | 270,541 | \$ | 260,897 | \$ | 263,051 | \$ | 258,774 | \$ | 252,184 | \$ | 252,208 | \$ | 258,161 | \$ | 253,134 |
| Assets Under Management |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Wealth and Insurance | 10 | \$ | 207,302 | \$ | 203,849 | \$ | 202,088 | \$ | 196,232 | \$ | 188,975 | \$ | 190,929 | \$ | 190,012 | \$ | 185,948 |

${ }^{1}$ Unrealized gain (loss) on publicly traded and privately held AFS securities are included in other comprehensive income (OCI). Unrealized gain (loss) on securities designated at fair value through profit or loss are included in the income statement.
${ }^{2}$ Exclude mortgage backed securities (under CAD P\&C), coming back on balance sheet as mortgages due to IFRS implementation, as they no longer meet Office of the Superintendent of Financial Institutions Canada's (OSFI's) definition of Assets
under Administration.
The prior period results for Wealth assets under administration were restated to conform with the presentation adopted in the current year.

Goodwill, Other Intangibles, and Restructuring Costs

| $\begin{aligned} & \text { (\$ millions) } \\ & A S A T \end{aligned}$ | $\underset{\#}{\text { LINE }}$ |  |  | 2012 |  |  |  |  |  | 2011 |  |  |  |  |  |  |  | Full Year |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Q3 |  | Q2 |  | Q1 |  | Q4 |  | Q3 |  | Q2 |  | Q1 |  | 2012 |  |  | 2011 |
| Goodwill |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | 1 | \$ | 12,463 | \$ | 12,283 | \$ | 12,438 | \$ | 12,257 | \$ | 11,805 | \$ | 11,674 | \$ | 12,104 | \$ | 12,313 | \$ | 12,257 | \$ |  | 12,313 |
| Arising during the period |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| U.S. P\&C related acquisitions | 2 |  | (13) |  | 19 |  | 3 |  | (3) |  | 6 |  | 30 |  | 150 |  | (11) |  |  |  |  | 175 |
| MBNA acquisition | 3 |  | (29) |  | 1 |  | 1 |  | 120 |  | - |  | - |  | - |  | - |  | 93 |  |  | - |
| Other | 4 |  | - |  | - |  | - |  | (1) |  | 1 |  | 4 |  | - |  | - |  | (1) |  |  | 5 |
| Foreign exchange and other adjustments ${ }^{1}$ | 5 |  | (110) |  | 160 |  | (159) |  | 65 |  | 445 |  | 97 |  | (580) |  | (198) |  | (44) |  |  | (236) |
| Balance at end of period | 6 | \$ | 12,311 | \$ | 12,463 | \$ | 12,283 | \$ | 12,438 | \$ | 12,257 | \$ | 11,805 | \$ | 11,674 | \$ | 12,104 | \$ | 12,311 | \$ |  | 12,257 |
| Other Intangible Assets ${ }^{2}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | 7 | \$ | 1,493 | \$ | 1,545 | \$ | 1,633 | \$ | 1,274 | \$ | 1,346 | \$ | 1,455 | \$ | 1,650 | \$ | 1,804 | \$ | 1,274 | \$ |  | 1,804 |
| Arising during the period MBNA acquisition | 8 |  | 38 |  | - |  | (3) |  | 422 |  | - |  | - |  | _ |  | _ |  |  |  |  | - |
| Amortized in the period | 9 |  | (69) |  | (68) |  | (70) |  | (70) |  | (123) |  | (121) |  | (124) |  | (128) |  | (277) |  |  | (496) |
| Foreign exchange and other adjustments ${ }^{1}$ | 10 |  | (13) |  | 16 |  | (15) |  | 7 |  | 51 |  | 12 |  | (71) |  | (26) |  | (5) |  |  | (34) |
| Balance at end of period | 11 | \$ | 1,449 | \$ | 1,493 | \$ | 1,545 | \$ | 1,633 | \$ | 1,274 | \$ | 1,346 | \$ | 1,455 | \$ | 1,650 | \$ | 1,449 | \$ |  | 1,274 |
| Deferred Tax Liability on Other Intangible Assets |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | 12 | \$ | (400) | \$ | (414) | \$ | (441) | \$ | (461) | \$ | (481) | \$ | (515) | \$ | (582) | \$ | (585) | \$ | (461) | \$ |  | (585) |
| Recognized in the period | 13 |  | 19 |  | 20 |  | 21 |  | 23 |  | 39 |  | 38 |  | 39 |  | 41 |  | 83 |  |  | 157 |
| Foreign exchange and other adjustments | 14 |  | 4 |  | (6) |  | 6 |  | (3) |  | (19) |  | (4) |  | 28 |  | (38) |  | 1 |  |  | (33) |
| Balance at end of period | 15 | \$ | (377) | \$ | (400) | \$ | (414) | \$ | (441) | \$ | (461) | \$ | (481) | \$ | (515) | \$ | (582) | \$ | (377) | \$ |  | (461) |
| Net Other Intangibles Closing Balance | 16 | \$ | 1,072 | \$ | 1,093 | \$ | 1,131 | \$ | 1,192 | \$ | 813 | \$ | 865 | \$ | 940 | \$ | 1,068 | \$ | 1,072 | \$ |  | 813 |
| Total Goodwill and Net Other Intangibles Closing Balance | 17 | \$ | 13,383 | \$ | 13,556 | \$ | 13,414 | \$ | 13,630 | \$ | 13,070 | \$ | 12,670 | \$ | 12,614 | \$ | 13,172 | \$ | 13,383 | \$ |  | 13,070 |
| Restructuring Costs |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | 18 | \$ | 3 | \$ | 3 | \$ | 4 | \$ | 5 | \$ | 5 | \$ | 6 | \$ | 7 | \$ | 11 | \$ | 5 | \$ |  | 11 |
| Additions | 19 |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  |  | - |
| Amount utilized during the period: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| U.S. P\&C related acquisitions | 20 |  | - |  | - |  | (1) |  | (1) |  | - |  | (1) |  | (1) |  | (3) |  | (2) |  |  | (5) |
| Other | 21 |  | - |  | - |  | - |  |  |  | - |  | - |  | - |  | (1) |  | - |  |  | (1) |
| Other adjustments | 22 |  | 1 |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | 1 |  |  | - |
| Balance at end of period | 23 | \$ | 4 | \$ | 3 | \$ | 3 | \$ | 4 | \$ | 5 | \$ | 5 | \$ | 6 | \$ | 7 | \$ | 4 | \$ |  | 5 |

Includes the divestiture of our U.S. insurance business.
Excludes the balance and amortization of software, which is otherwise included in other intangibles.

## On- and Off-Balance Sheet Loan Securitization

## (\$ millions)

AS AT

alance at beginning of period
Securitized
Amortization ${ }^{5}$
Balance at end of period
Consumer Instalment and Other Personal Loans - HELOC and Automobile Loans ${ }^{6,7}$
Balance at beginning of period
itizations
cquisition
Accumulation
Balance at end of period
Gross impaired loans ${ }^{10}$
Write-offs net of recoveries ${ }^{10}$
Business and Government Loans ${ }^{2,11}$
Balance at beginning of period
Securitized
Amortization
Balance at end of period

## Credit Cards ${ }^{12}$

Balance at beginning of period
Proceeds reinvested in securitizations
Additions due to acquisitions
Amortization
Balance at end of period
Write-offs net of recoveries ${ }^{10}$

## Total Loan Securitization

Mortgages Securitized and Retained ${ }^{2}$
Residential mortgages securitized and retained
Business and Government Loans securitized and retained
Closing balance

Disclosure relates to securitization activity undertaken by the Bank from a capital perspective and does not contemplate accounting treatment under IFRS
Balances are comprised of National Housing Act (NHA) MBS which do not qualify as securitization exposures as defined by the Basel II framework
Credit exposure is not retained on residential mortgages securitized.
Exposures are considered sold where legal sale has occurred. Classification is not based on accounting treatment under IFRS.
Mark-to-market adjustments recorded during the period are included in amortization.
Credit exposure is not retained on $\$ 1.1$ billion of HELOC securitization which are government insured
Certain HELOC and credit card structures are subject to early amortization provisions which, if triggered, would result in the repayment of the related asset backed securities from the collections of the securitized HELOC or credit card porffolio prior to the expected principle payment dates.
Since inception, no capital has been assessed for the Bank's early amortization provisions associated with the sellers' interest of the Bank's sponsored HELOC securitization vehicles because the early amortization triggers have not been breached Includes automobile loans acquired as part of the Bank's acquisition of Chrysler Financial on April 1, 2011, which are recognized as securitization exposures under the Basel II framework in accordance with OSFI's revised CAR Guideline dated August 15, 2011, effective January 2012. Comparative amounts have been adjusted to reflect the current capital treatment
Disclosure relates to loans qualifying as exposures securitized under the Basel II framework. The amount disclosed here is a subset of total loans included on the loans managed page. For additional information see page 22 .
Business and Government Loans have been revised to include loans previously not presented as securitized August 15, 2011, effective January 2012. Comparative amounts have been adjusted to reflect the current capital treatment.

## Basel II - Standardized Charges for Securitization Exposures in the Trading Book



Securitization exposures subject to the market risk capital approach are comprised of securities held in the Bank's trading book with no resecuritization exposures. ${ }^{2}$ Securitization exposures deducted from capital.
${ }^{3}$ Unrated gross securitization exposures include the notional value of collateralized debt obligations held by the Bank

## Basel II - Securitization Exposures in the Trading Book

| $\begin{aligned} & \text { (\$ millions) } \\ & A S A T \end{aligned}$ | $\underset{\#}{\text { LINE }}$ | $\begin{gathered} 2012 \\ \mathrm{Q} 4 \\ \hline \end{gathered}$ |  |  |  | $2012$ |  |  |  | $\begin{gathered} 2012 \\ \mathrm{Q} 2 \end{gathered}$ |  |  |  | $\begin{gathered} 2012 \\ \text { Q1 } \\ \hline \end{gathered}$ |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Exposure Type |  | Aggregateon-balance sheetexposures ${ }^{1}$ |  | Aggregateoff-balance sheetexposures ${ }^{2}$ |  | Aggregate on-balance sheet exposures ${ }^{1}$ |  | Aggregate off-balance sheet exposures ${ }^{2}$ |  | Aggregate on-balance sheet exposures ${ }^{1}$ |  | Aggregate off-balance sheet exposures ${ }^{2}$ |  | Aggregate on-balance sheet exposures ${ }^{1}$ |  | Aggregate off-balance sheet exposures ${ }^{2}$ |  |
| Collateralized debt obligations | 1 | \$ |  | \$ | 67 | \$ |  | \$ | 78 | \$ |  | \$ | 78 | \$ |  | \$ | 79 |
| Asset backed securities |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgage loans | 2 |  | 1 |  | - |  | 1 |  | - |  | 1 |  | - |  | 1 |  | - |
| Commercial mortgage loans | 3 |  | 61 |  | - |  | 67 |  | - |  | 65 |  | - |  | 114 |  | - |
| Credit card loans | 4 |  | 86 |  | - |  | 119 |  | - |  | 176 |  | - |  | 158 |  | - |
| Automobile loans and leases | 5 |  | 10 |  | - |  | 8 |  | - |  | 1 |  | - |  | 14 |  | - |
| Other | 6 |  | - |  | - |  | - |  | - |  | - |  | - |  | 15 |  | - |
| Total | 7 | \$ | 158 | \$ | 67 | \$ | 195 | \$ | 78 | \$ | 243 | \$ | 78 | \$ | 302 | \$ | 79 |

ed of trading securities held by the Bank
Primarily comprised of the notional value of collateralized debt obligations held by the Bank.

## Securitization Exposures in the Banking Book

| $\begin{aligned} & \text { (\$ millions) } \\ & A S A T \end{aligned}$ | $\begin{gathered} \text { LINE } \\ \# \end{gathered}$ | $\begin{gathered} 2012 \\ \text { Q4 } \\ \hline \end{gathered}$ |  |  |  | $\begin{gathered} 2012 \\ \text { Q3 } \end{gathered}$ |  |  |  | $2012$ |  |  |  | $\begin{gathered} 2012 \\ \text { Q1 } \end{gathered}$ |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Exposure Type |  | Aggregate exposure On-balance sheet ${ }^{1}$ |  | Aggregate exposure Off-balance sheet ${ }^{2}$ |  | Aggregate exposure On-balance sheet ${ }^{1}$ |  | Aggregate exposure Off-balance sheet ${ }^{2}$ |  | Aggregate exposure On-balance sheet |  | Aggregate exposure Off-balance sheet ${ }^{2}$ |  | Aggregate exposure On-balance sheet ${ }^{1}$ |  | Aggregate exposure Off-balance sheet ${ }^{2}$ |  |
| Collateralized mortgage obligations | 1 | \$ | 3,766 | \$ | - | \$ | 3,922 | \$ | - | \$ | 3,634 | \$ | - | \$ | 3,872 |  | - |
| Asset backed securities |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgage loans | 2 |  | - |  | 4,706 |  | - |  | 4,504 |  | - |  | 3,562 |  | - |  | 3,309 |
| Personal loans | 3 |  | 7,644 |  | 5,202 |  | 8,034 |  | 5,202 |  | 7,778 |  | 5,202 |  | 7,320 |  | 5,202 |
| Credit card loans | 4 |  | 12,819 |  | 153 |  | 12,510 |  | 153 |  | 10,348 |  | 153 |  | 11,087 |  | 153 |
| Automobile loans and leases | 5 |  | 3,419 |  | 2,189 |  | 3,572 |  | 2,114 |  | 3,473 |  | 2,157 |  | 5,358 |  | 2,246 |
| Equipment loans and leases | 6 |  | 1,070 |  | - |  | 702 |  | - |  | 677 |  | - |  | 889 |  | - |
| Trade receivables | 7 |  | - |  | 1,265 |  | - |  | 1,276 |  | - |  | 1,290 |  | - |  | 1,304 |
| Other Exposures ${ }^{3}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Automobile loans and leases | 8 |  | 27 |  | - |  | 37 |  | - |  | 49 |  | - |  | 61 |  | - |
| Equipment loans and leases | 9 |  | 15 |  | - |  | 15 |  | - |  | 15 |  | - |  | 15 |  | - |
| Total | 10 | \$ | 28,760 | \$ | 13,515 | \$ | 28,792 | \$ | 13,249 | \$ | 25,974 | \$ | 12,364 | \$ | 28,602 |  | 12,214 |

On-balance sheet for capital purposes, in accordance with the Basel II Capital Framework.
Off-balance sheet exposures are primarily comprised of liquidity facilities, credit enhancements, and letters of credit provided to the Bank's sponsored trusts, as well as Bank-funded cash collateral accounts.
The Bank consolidates one significant SPE, which is funded by the Bank and purchases senior tranches of securitized assets from the Bank's existing customers. These exposures are included on-balance sheet from a consolidated Bank perspective

## Third-party Originated Assets Securitized by Bank Sponsored Conduits

## (\$ millions)

AS AT

## Exposure Type

Residential mortgage loans
Credit card loans
Automobile loans and leases
Equipment loans and leases
Trade receivables
Othe
Total

## Exposure Type

Residential mortgage loans
Credit card loans
Automobile loans and leases
Equipment loans and leases
Trade receivables
Other



credit enhancements which reduce the Bank's exposure to loss due to impaired assets held by the sponsored trusts.
Gross assets past due, but not impaired are reported to the Bank by its service providers on a one-month lag.

${ }^{1}$ Excludes loans classified as trading as the Bank intends to sell the loans immediately or in the near term, and loans designated at fair value through profit or loss for which no allowance is recorded.
Excludes ACI loans and debt securities classified as loans.
Amounts include securitized mortgages that remain on balance sheet under IFRS.
The year-to-date write-offs, net of recoveries, include write-offs of purd
${ }^{5}$ Includes additional securitized commercial loans.
Business and government loans have been revised to include loans previously not presented as securitized.

Gross Loans and Acceptances by Industry Sector and Geographic Location ${ }^{1}$
(\$ millions)
AS AT

## By Industry Sector <br> Personal

Residential mortgages
Consumer instalment and other personal
HELOC
Indirect Au
Credit card
Total persona

## Business \& Government

Real estate
Residential
Non-residentia
Agriculture
Financial
Food, bev
Food, beverage, and tobacco
Forestry
Government, public sector entities, and education
Health and social services
ndustrial construction and trade contractors
Metals and mining
Pipelines, oil, and gas
Power and utilities
Professional and other services
Retail sector
Sundry manufacturing and wholesale
Telecommunications, cable, and media
Transportation
Other
Total business \& government
Other Loans
Debt securities classified as loan
Acquired credit-impaired loans ${ }^{3}$
Acquired credit-ing
Total Gross Loans and Acceptances

\section*{Portfolio as a \% of Total Gross Loans and Acceptances

## Persona

## Persona

Residential mortgages
Consumer instalment and other personal
HELOC
Indirect Auto
Other
Credit card
Total personal
Ousiness \&
Debt securities classified as loans
Acquired credit-impaired loans ${ }^{3}$
Total other loans
Total Gross Loans and Acceptances

| $\begin{gathered} \text { LINE } \\ \# \end{gathered}$ | $\begin{gathered} 2012 \\ \mathrm{Q} 4 \\ \hline \end{gathered}$ |  |  |  |  |  |  | $\begin{gathered} 2012 \\ \text { Q3 } \\ \hline \end{gathered}$ |  |  |  |  |  |  |  | $\begin{gathered} 2012 \\ \mathrm{Q}^{2} \\ \hline \end{gathered}$ |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Canada |  | United States |  | Int'I |  | Total |  | Canada |  | United States |  | Int'\| |  | Total |  | Canada |  | United States |  | Int' |  | Total |
| 1 | \$ 154,247 | \$ | 17,362 | \$ | - | \$ | 171,609 | \$ | 150,781 | \$ | 16,284 | \$ | - | \$ | 167,065 | \$ | 146,233 | \$ | 14,843 | \$ | - | \$ | 161,076 |
| 2 | 64,753 |  | 10,122 |  | - |  | 74,875 |  | 64,972 |  | 9,995 |  | - |  | 74,967 |  | 65,337 |  | 9,703 |  | - |  | 75,040 |
| 3 | 13,965 |  | 13,466 |  | - |  | 27,431 |  | 13,961 |  | 12,656 |  | - |  | 26,617 |  | 13,671 |  | 11,212 |  | - |  | 24,883 |
| 4 | 14,574 |  | 490 |  | 11 |  | 15,075 |  | 14,861 |  | 446 |  | 12 |  | 15,319 |  | 15,245 |  | 448 |  | 12 |  | 15,705 |
| 5 | 14,236 |  | 1,097 |  | - |  | 15,333 |  | 14,298 |  | 1,054 |  | - |  | 15,352 |  | 14,431 |  | 982 |  | - |  | 15,413 |
| 6 | 261,775 |  | 42,537 |  | 11 |  | 304,323 |  | 258,873 |  | 40,435 |  | 12 |  | 299,320 |  | 254,917 |  | 37,188 |  | 12 |  | 292,117 |
| 7 | 12,477 |  | 3,015 |  | - |  | 15,492 |  | 12,059 |  | 2,983 |  | - |  | 15,042 |  | 11,518 |  | 3,013 |  | - |  | 14,531 |
| 8 | 7,252 |  | 9,999 |  | 161 |  | 17,412 |  | 6,928 |  | 10,021 |  | 167 |  | 17,116 |  | 6,705 |  | 9,796 |  | 208 |  | 16,709 |
| 9 | 19,729 |  | 13,014 |  | 161 |  | 32,904 |  | 18,987 |  | 13,004 |  | 167 |  | 32,158 |  | 18,223 |  | 12,809 |  | 208 |  | 31,240 |
| 10 | 3,238 |  | 275 |  | - |  | 3,513 |  | 3,143 |  | 268 |  | - |  | 3,411 |  | 3,022 |  | 260 |  | 7 |  | 3,289 |
| 11 | 1,445 |  | 1,539 |  | 52 |  | 3,036 |  | 1,408 |  | 1,466 |  | 53 |  | 2,927 |  | 1,446 |  | 1,365 |  | 26 |  | 2,837 |
| 12 | 6,425 |  | 2,786 |  | 1,926 |  | 11,137 |  | 9,686 |  | 3,250 |  | 2,111 |  | 15,047 |  | 9,014 |  | 3,074 |  | 1,905 |  | 13,993 |
| 13 | 1,074 |  | 1,322 |  | 74 |  | 2,470 |  | 1,032 |  | 1,342 |  | 105 |  | 2,479 |  | 1,122 |  | 1,246 |  | 225 |  | 2,593 |
| 14 | 379 |  | 410 |  | 2 |  | 791 |  | 405 |  | 424 |  | 2 |  | 831 |  | 452 |  | 390 |  | 2 |  | 844 |
| 15 | 4,786 |  | 2,992 |  | - |  | 7,778 |  | 5,652 |  | 2,738 |  | - |  | 8,390 |  | 4,404 |  | 2,571 |  | - |  | 6,975 |
| 16 | 3,329 |  | 5,634 |  | - |  | 8,963 |  | 3,277 |  | 5,323 |  | - |  | 8,600 |  | 3,253 |  | 4,883 |  | - |  | 8,136 |
| 17 | 1,496 |  | 1,092 |  | 52 |  | 2,640 |  | 1,476 |  | 1,130 |  | 56 |  | 2,662 |  | 1,405 |  | 1,132 |  | 12 |  | 2,549 |
| 18 | 775 |  | 1,000 |  | 66 |  | 1,841 |  | 724 |  | 959 |  | 93 |  | 1,776 |  | 794 |  | 956 |  | 22 |  | 1,772 |
| 19 | 2,236 |  | 831 |  | - |  | 3,067 |  | 2,277 |  | 855 |  | - |  | 3,132 |  | 1,873 |  | 833 |  | - |  | 2,706 |
| 20 | 1,184 |  | 1,116 |  | 76 |  | 2,376 |  | 1,124 |  | 1,173 |  | 89 |  | 2,386 |  | 992 |  | 1,110 |  | 80 |  | 2,182 |
| 21 | 2,107 |  | 3,637 |  | - |  | 5,744 |  | 1,993 |  | 3,588 |  | 7 |  | 5,588 |  | 1,914 |  | 3,202 |  | 15 |  | 5,131 |
| 22 | 1,969 |  | 2,306 |  | - |  | 4,275 |  | 2,000 |  | 2,284 |  | - |  | 4,284 |  | 2,038 |  | 2,276 |  | - |  | 4,314 |
| 23 | 1,650 |  | 3,057 |  | 71 |  | 4,778 |  | 1,637 |  | 2,947 |  | 26 |  | 4,610 |  | 1,606 |  | 2,995 |  | 35 |  | 4,636 |
| 24 | 1,022 |  | 1,182 |  | 5 |  | 2,209 |  | 955 |  | 1,103 |  | 79 |  | 2,137 |  | 1,095 |  | 1,150 |  | 106 |  | 2,351 |
| 25 | 717 |  | 3,568 |  | 91 |  | 4,376 |  | 713 |  | 3,505 |  | 134 |  | 4,352 |  | 566 |  | 3,238 |  | 148 |  | 3,952 |
| 26 | 2,236 |  | 1,420 |  | 77 |  | 3,733 |  | 2,195 |  | 1,179 |  | 78 |  | 3,452 |  | 2,785 |  | 1,011 |  | 71 |  | 3,867 |
| 27 | 55,797 |  | 47,181 |  | 2,653 |  | 105,631 |  | 58,684 |  | 46,538 |  | 3,000 |  | 108,222 |  | 56,004 |  | 44,501 |  | 2,862 |  | 103,367 |
| 28 | 604 |  | 2,898 |  | 1,492 |  | 4,994 |  | 607 |  | 3,186 |  | 1,541 |  | 5,334 |  | 599 |  | 3,370 |  | 1,849 |  | 5,818 |
| 29 | 77 |  | 3,690 |  | - |  | 3,767 |  | 75 |  | 4,208 |  |  |  | 4,283 |  | 100 |  | 4,749 |  |  |  | 4,849 |
| 30 | 681 |  | 6,588 |  | 1,492 |  | 8,761 |  | 682 |  | 7,394 |  | 1,541 |  | 9,617 |  | 699 |  | 8,119 |  | 1,849 |  | 10,667 |
| 31 | \$ 318,253 | \$ | 96,306 | \$ | 4,156 | \$ | 418,715 | \$ | 318,239 | \$ | 94,367 | \$ | 4,553 | \$ | 417,159 | \$ | 311,620 | \$ | 89,808 | \$ | 4,723 | \$ | 406,151 |



Based on geographic location of unit responsible for recording revenue.
Excludes loans classified as trading as the Bank intends to sell the loans immediately or in the near term, and loans designated at fair value through profit or loss for which no allowance is recorded.
Includes all FDIC covered loans and other ACI loans.

Gross Loans and Acceptances by Industry Sector and Geographic Location (Continued) ${ }^{1}$

## (\$ millions)

AS AT
By Industry Sector
Personal
Residential mortgages ${ }^{2}$
Consumer instalment and other personal
HELOC
Indirect Auto
Other
Total persona

| $\begin{gathered} \text { LINE } \\ \# \end{gathered}$ | $\begin{gathered} 2012 \\ \text { Q1 } \\ \hline \end{gathered}$ |  |  |  |  |  |  | $\begin{gathered} 2011 \\ \text { Q4 } \\ \hline \end{gathered}$ |  |  |  |  |  |  |  | $\begin{gathered} 2011 \\ \text { Q3 } \\ \hline \end{gathered}$ |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | United |  |  |  |  |  |  |  | United |  |  |  |  |  |  |  | United |  |  |  |  |
|  | Canada |  | States |  | Int'l |  | Total |  | Canada |  | States |  | Int'l |  | Total |  | Canada |  | States |  | Int'l |  | Total |
| 1 | \$ 143,958 | \$ | 13,789 | \$ | - | \$ | 157,747 | \$ | 142,297 | \$ | 12,495 | \$ | - | \$ | 154,792 | \$ | 138,259 | \$ | 11,050 | \$ | - | \$ | 149,309 |
| 2 | 65,135 |  | 9,788 |  | - |  | 74,923 |  | 65,531 |  | 9,654 |  | - |  | 75,185 |  | 65,793 |  | 9,124 |  | - |  | 74,917 |
| 3 | 13,499 |  | 10,620 |  | - |  | 24,119 |  | 13,607 |  | 9,741 |  | - |  | 23,348 |  | 13,591 |  | 8,754 |  | - |  | 22,345 |
| 4 | 15,435 |  | 462 |  | 12 |  | 15,909 |  | 15,380 |  | 449 |  | 12 |  | 15,841 |  | 15,568 |  | 421 |  | 13 |  | 16,002 |
| 5 | 14,793 |  | 932 |  | - |  | 15,725 |  | 8,094 |  | 892 |  | - |  | 8,986 |  | 8,377 |  | 831 |  | - |  | 9,208 |
| 6 | 252,820 |  | 35,591 |  | 12 |  | 288,423 |  | 244,909 |  | 33,231 |  | 12 |  | 278,152 |  | 241,588 |  | 30,180 |  | 13 |  | 271,781 |
| 7 | 11,234 |  | 3,072 |  | - |  | 14,306 |  | 10,738 |  | 3,101 |  | - |  | 13,839 |  | 10,433 |  | 3,099 |  | - |  | 13,532 |
| 8 | 6,451 |  | 9,856 |  | 210 |  | 16,517 |  | 5,899 |  | 9,443 |  | 220 |  | 15,562 |  | 5,448 |  | 9,034 |  | 268 |  | 14,750 |
| 9 | 17,685 |  | 12,928 |  | 210 |  | 30,823 |  | 16,637 |  | 12,544 |  | 220 |  | 29,401 |  | 15,881 |  | 12,133 |  | 268 |  | 28,282 |
| 10 | 2,922 |  | 275 |  | 7 |  | 3,204 |  | 2,751 |  | 229 |  | - |  | 2,980 |  | 2,741 |  | 187 |  | - |  | 2,928 |
| 11 | 1,303 |  | 1,355 |  | - |  | 2,658 |  | 1,249 |  | 1,274 |  | - |  | 2,523 |  | 1,253 |  | 1,222 |  | - |  | 2,475 |
| 12 | 9,386 |  | 2,905 |  | 1,904 |  | 14,195 |  | 8,235 |  | 2,729 |  | 2,026 |  | 12,990 |  | 6,884 |  | 2,310 |  | 1,728 |  | 10,922 |
| 13 | 1,066 |  | 1,232 |  | 229 |  | 2,527 |  | 1,043 |  | 1,228 |  | 218 |  | 2,489 |  | 1,166 |  | 1,225 |  | 242 |  | 2,633 |
| 14 | 389 |  | 320 |  | 2 |  | 711 |  | 388 |  | 317 |  | 2 |  | 707 |  | 395 |  | 291 |  | 28 |  | 714 |
| 15 | 4,791 |  | 2,472 |  | 30 |  | 7,293 |  | 4,212 |  | 2,390 |  | 313 |  | 6,915 |  | 4,453 |  | 2,265 |  | 286 |  | 7,004 |
| 16 | 3,363 |  | 4,764 |  | 27 |  | 8,154 |  | 2,962 |  | 4,271 |  | 28 |  | 7,261 |  | 2,953 |  | 4,078 |  | 27 |  | 7,058 |
| 17 | 1,336 |  | 1,053 |  | 53 |  | 2,442 |  | 1,341 |  | 1,105 |  | - |  | 2,446 |  | 1,354 |  | 1,063 |  | - |  | 2,417 |
| 18 | 687 |  | 903 |  | - |  | 1,590 |  | 634 |  | 903 |  | 63 |  | 1,600 |  | 698 |  | 811 |  | 154 |  | 1,663 |
| 19 | 1,940 |  | 959 |  | - |  | 2,899 |  | 1,850 |  | 801 |  | 80 |  | 2,731 |  | 1,794 |  | 780 |  | 80 |  | 2,654 |
| 20 | 1,042 |  | 1,085 |  | 91 |  | 2,218 |  | 1,082 |  | 969 |  | 135 |  | 2,186 |  | 1,046 |  | 920 |  | 161 |  | 2,127 |
| 21 | 1,919 |  | 2,992 |  | 16 |  | 4,927 |  | 1,830 |  | 2,875 |  | 16 |  | 4,721 |  | 1,872 |  | 2,735 |  | 11 |  | 4,618 |
| 22 | 1,985 |  | 2,206 |  | - |  | 4,191 |  | 2,035 |  | 2,327 |  | - |  | 4,362 |  | 1,976 |  | 2,208 |  | - |  | 4,184 |
| 23 | 1,575 |  | 2,777 |  | 32 |  | 4,384 |  | 1,497 |  | 2,636 |  | 33 |  | 4,166 |  | 1,410 |  | 2,393 |  | 5 |  | 3,808 |
| 24 | 1,055 |  | 1,095 |  | 127 |  | 2,277 |  | 909 |  | 1,050 |  | 152 |  | 2,111 |  | 852 |  | 1,015 |  | 190 |  | 2,057 |
| 25 | 518 |  | 3,188 |  | 143 |  | 3,849 |  | 541 |  | 2,845 |  | 160 |  | 3,546 |  | 561 |  | 2,529 |  | 142 |  | 3,232 |
| 26 | 2,181 |  | 1,022 |  | 72 |  | 3,275 |  | 2,524 |  | 1,360 |  | 74 |  | 3,958 |  | 2,468 |  | 1,018 |  | 173 |  | 3,659 |
| 27 | 55,143 |  | 43,531 |  | 2,943 |  | 101,617 |  | 51,720 |  | 41,853 |  | 3,520 |  | 97,093 |  | 49,757 |  | 39,183 |  | 3,495 |  | 92,435 |
| 28 | 657 |  | 3,610 |  | 1,970 |  | 6,237 |  | 653 |  | 3,804 |  | 2,054 |  | 6,511 |  | 382 |  | 3,868 |  | 1,939 |  | 6,189 |
| 29 | 128 |  | 5,233 |  | - |  | 5,361 |  | 19 |  | 5,541 |  | - |  | 5,560 |  | 23 |  | 5,678 |  | - |  | 5,701 |
| 30 | 785 |  | 8,843 |  | 1,970 |  | 11,598 |  | 672 |  | 9,345 |  | 2,054 |  | 12,071 |  | 405 |  | 9,546 |  | 1,939 |  | 11,890 |
| 31 | \$ 308,748 | \$ | 87,965 | \$ | 4,925 | \$ | 401,638 | \$ | 297,301 | \$ | 84,429 | \$ | 5,586 | \$ | 387,316 | \$ | 291,750 | \$ | 78,909 | \$ | 5,447 | \$ | 376,106 |

Real estate
Residential
Non-residential
Total real estate
Agriculture
Automotive
Food, be
ood, beverage, and tobacco
Government, public sector entities, and education
Heath and social services
ndustrial construction and trade contractors
Metals and mining
Pipelines, oil, and g
Power and utilities
Professional and other services
Retail sector
Sundry manufacturing and wholesale
Telecommunications, cable, and media
Transportation
Othe
Total business \& government
Other Loans
Debt securities classified as loans
Acquired credit-impaired loans ${ }^{3}$
Total other loans
Total Gross Loans and Acceptances

## Portfolio as a \% of Total Gross Loans and Acceptances

## Personal

Residential mortgages
Consumer instalment and other personal
HELOC
Indirect Auto
edit card
Credit card
Total personal
Other Loans
Debt securities classified as loans
Acquired credit-impaired loans ${ }^{3}$
Total other loans
Total Gross Loans and Accer

| 32 | 35.8 | \% | 3.5 | \% | - | \% | 39.3 |  | 36.7 | \% | 3.3 | \% | - | \% | 40.0 |  | 36.8 | \% | 2.9 | \% | - | \% | 39.7 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 33 | 16.2 |  | 2.4 |  | - |  | 18.6 |  | 16.9 |  | 2.5 |  | - |  | 19.4 |  | 17.5 |  | 2.4 |  | - |  | 19.9 |  |
| 34 | 3.4 |  | 2.6 |  | - |  | 6.0 |  | 3.5 |  | 2.5 |  | - |  | 6.0 |  | 3.6 |  | 2.3 |  | - |  | 5.9 |  |
| 35 | 3.8 |  | 0.2 |  | - |  | 4.0 |  | 4.0 |  | 0.1 |  | - |  | 4.1 |  | 4.2 |  | 0.1 |  | - |  | 4.3 |  |
| 36 | 3.7 |  | 0.2 |  | - |  | 3.9 |  | 2.1 |  | 0.2 |  | - |  | 2.3 |  | 2.2 |  | 0.3 |  | - |  | 2.5 |  |
| 37 | 62.9 |  | 8.9 |  | - |  | 71.8 |  | 63.2 |  | 8.6 |  | - |  | 71.8 |  | 64.3 |  | 8.0 |  | - |  | 72.3 |  |
| 38 | 13.7 |  | 10.9 |  | 0.7 |  | 25.3 |  | 13.4 |  | 10.8 |  | 0.9 |  | 25.1 |  | 13.2 |  | 10.5 |  | 0.9 |  | 24.6 |  |
| 39 | 0.2 |  | 0.9 |  | 0.5 |  | 1.6 |  | 0.2 |  | 1.0 |  | 0.5 |  | 1.7 |  | 0.1 |  | 1.0 |  | 0.5 |  | 1.6 |  |
| 40 | - |  | 1.3 |  | - |  | 1.3 |  | - |  | 1.4 |  | - |  | 1.4 |  | - |  | 1.5 |  | - |  | 1.5 |  |
| 41 | 0.2 |  | 2.2 |  | 0.5 |  | 2.9 |  | 0.2 |  | 2.4 |  | 0.5 |  | 3.1 |  | 0.1 |  | 2.5 |  | 0.5 |  | 3.1 |  |
| 42 | 76.8 | \% | 22.0 | \% | 1.2 | \% | 100.0 | \% | 76.8 | \% | 21.8 | \% | 1.4 | \% | 100.0 | \% | 77.6 | \% | 21.0 | \% | 1.4 | \% | 100.0 | \% |

Based on geographic location of unit responsible for recording revenue.
Excludes loans classified as trading as the Bank intends to sell the loans immediately or in the near term, and loans designated at fair value through profit or loss for which no allowance is recorded.
Includes all FDIC covered loans and other ACI loans.
(\$ millions, except as noted)
AS AT
CHANGE IN GROSS IMPAIRED LOANS BY SEGMENT

## Personal, Business, and Government Loans

Balance at beginning of period
Additions
Canadian Personal and Commercial Banking ${ }^{3,4}$
U.S. Personal and Commercial Banking ${ }^{5,6}$

## Wholesale Banking

Total Additions ${ }^{7}$
Return to performing status, repaid or sold
Net new additions
Write-offs
Foreign exchange and other adjustments
Change during the period
Total Gross Impaired Loans - Balance at End of Period

## GROSS IMPAIRED LOANS BY SEGMENT

Personal, Business, and Government Loans
Canadian Personal and Commercial Banking
U.S. Personal and Commercial Banking

## Wholesale Banking

Other
Total Gross Impaired Loans

## NET IMPAIRED LOANS BY SEGMENT

Personal, Business, and Government Loans
Canadian Personal and Commercial Banking
U.S. Personal and Commercial Banking
Q4 Q3 Q2 $\qquad$
I Q4 Q3 $\qquad$
Q2
Q1
2012
2011


| 1 | \$ | 2,367 | \$ | 2,363 | \$ | 2,530 | \$ | 2,493 | \$ | 2,432 | \$ | 2,447 | \$ | 2,581 | \$ | 2,535 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2 |  | 811 |  | 649 |  | 664 |  | 653 |  | 594 |  | 580 |  | 568 |  | 602 |
| 3 |  | 399 |  | 368 |  | 315 |  | 333 |  | 342 |  | 361 |  | 255 |  | 315 |
| 4 |  | (4) |  | 6 |  | (2) |  | 4 |  | 4 |  | (14) |  | (8) |  | 2 |
| 5 |  | 395 |  | 374 |  | 313 |  | 337 |  | 346 |  | 347 |  | 247 |  | 317 |
| 6 |  | 12 |  | 38 |  | 4 |  | 6 |  | 9 |  | - |  | - |  | - |
| 7 |  | 1,218 |  | 1,061 |  | 981 |  | 996 |  | 949 |  | 927 |  | 815 |  | 919 |
| 8 |  | (506) |  | (596) |  | (670) |  | (489) |  | (532) |  | (546) |  | (485) |  | (452) |
| 9 |  | 712 |  | 465 |  | 311 |  | 507 |  | 417 |  | 381 |  | 330 |  | 467 |
| 10 |  | (557) |  | (480) |  | (458) |  | (474) |  | (425) |  | (423) |  | (386) |  | (395) |
| 11 |  | (4) |  | 19 |  | (20) |  | 4 |  | 69 |  | 27 |  | (78) |  | (26) |
| 12 |  | 151 |  | 4 |  | (167) |  | 37 |  | 61 |  | (15) |  | (134) |  | 46 |
| 13 | \$ | 2,518 | \$ | 2,367 | \$ | 2,363 | \$ | 2,530 | \$ | 2,493 | \$ | 2,432 | \$ | 2,447 | \$ | 2,581 |


| \$ | 2,493 | \$ | 2,535 |
| :---: | :---: | :---: | :---: |
|  | 2,777 |  | 2,344 |
|  | 1,415 |  | 1,273 |
|  | 4 |  | (16) |
|  | 1,419 |  | 1,257 |
|  | 60 |  | 9 |
|  | 4,256 |  | 3,610 |
|  | $(2,261)$ |  | $(2,015)$ |
|  | 1,995 |  | 1,595 |
|  | $(1,969)$ |  | $(1,629)$ |
|  | (1) |  | (8) |
|  | 25 |  | (42) |
| \$ | 2,518 | \$ | 2,493 |


| 14 | \$ | 1,235 | \$ | 1,073 | \$ | 1,149 | \$ | 1,165 | \$ | 1,098 | \$ | 1,068 | \$ | 1,094 | \$ | 1,115 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 15 |  | 1,205 |  | 1,208 |  | 1,180 |  | 1,317 |  | 1,351 |  | 1,374 |  | 1,361 |  | 1,395 |
| 16 |  | (1) |  | 4 |  | (14) |  | 4 |  | (4) |  | (61) |  | (73) |  | 2 |
| 17 |  | 1,204 |  | 1,212 |  | 1,166 |  | 1,321 |  | 1,347 |  | 1,313 |  | 1,288 |  | 1,397 |
| 18 |  | 76 |  | 79 |  | 45 |  | 41 |  | 45 |  | 47 |  | 65 |  | 69 |
| 19 |  | 3 |  | 3 |  | 3 |  | 3 |  | 3 |  | 4 |  | - |  | - |
| 20 | \$ | 2,518 | \$ | 2,367 | \$ | 2,363 | \$ | 2,530 | \$ | 2,493 | \$ | 2,432 | \$ | 2,447 | \$ | 2,581 |


| $\$$ | $\mathbf{1 , 2 3 5}$ | $\$$ | 1,098 |
| :---: | ---: | :---: | ---: |
|  | $\mathbf{1 , 2 0 5}$ |  | 1,351 |
|  | $\mathbf{1})$ |  | $(4)$ |
|  | $\mathbf{1 , 2 0 4}$ |  | 1,347 |
|  | $\mathbf{7 6}$ |  | 45 |
|  | $\mathbf{3}$ |  | 3 |
| $\$$ | $\mathbf{2 , 5 1 8}$ | $\$$ | 2,493 |

- in USD
- foreign exchange


## Wholesale Banking

Total Net Impaired Loans
Net Impaired Loans as a \% of Net Loans and Acceptances
ncludes customers' liability under acceptances.
Excludes ACI loans and debt securities classified as loans. For additional information on ACI loans, see pages 34 to 35 .
Includes adjustments made in Q4 2012 to certain past due accounts.
Includes $\$ 162$ million for Q4 2012 related to certain Canadian Personal past due accounts.
Includes a small portion of personal and commercial loans booked in U.S. entities, but managed by CAD P\&C
Includes $\$ 49$ million for Q4 2012 related to performing U.S. Personal loans which had been discharged in bankruptcy proceedings
Includes $\$ 74$ million for Q3 2012 related to reclassification of performing second lien U.S. HELOCs where the borrower is delinquent on any property loans with another lender.

Impaired Loans and Acceptances by Industry Sector and Geographic Location 1,2

## (\$ millions)

AS AT
By Industry Sector
Personal
Residential mortgages
Consumer instalment and other personal
HELOC
Indirect Auto
Other
Total personal
Business \& Government
Real estate
Residential
Total real estate
Agriculture
Automotive
Financial
Food, beverage, and tobacco
Forestry
Government, public sector entities, and education
Health and social services
Industrial construction and trade contractors
Metals and mining
power and utilites
Professional and
Professional and other services
Sundry man
Telecommunications, cable, and medial
Transportation
Other
Total business \& government
Total Gross Impaired Loans

| $\begin{gathered} \text { LINE } \\ \# \end{gathered}$ | $\begin{gathered} 2012 \\ \mathrm{Q} 4 \end{gathered}$ |  |  |  |  |  |  | $\begin{gathered} 2012 \\ \text { Q3 } \\ \hline \end{gathered}$ |  |  |  |  |  |  |  | $\begin{gathered} 2012 \\ \text { Q2 } \end{gathered}$ |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Canada | United States |  | Int'I |  | Total |  | Canada |  | United States |  | Int'I |  | Total |  | Canada |  | United States |  | Int'1 |  | Total |  |
| 1 | \$ 479 | \$ | 200 | \$ | - | \$ | 679 | \$ | 479 | \$ | 170 | \$ | - | \$ | 649 | \$ | 551 | \$ | 171 | \$ | - | \$ | 722 |
| 2 | 327 |  | 200 |  | - |  | 527 |  | 183 |  | 184 |  | - |  | 367 |  | 191 |  | 93 |  | - |  | 284 |
| 3 | 37 |  | 27 |  | - |  | 64 |  | 40 |  | 9 |  | - |  | 49 |  | 38 |  | 8 |  | - |  | 46 |
| 4 | 79 |  | 3 |  | - |  | 82 |  | 69 |  | 4 |  | - |  | 73 |  | 73 |  | 3 |  | - |  | 76 |
| 5 | 166 |  | 15 |  | - |  | 181 |  | 166 |  | 13 |  | - |  | 179 |  | 167 |  | 13 |  | - |  | 180 |
| 6 | 1,088 |  | 445 |  | - |  | 1,533 |  | 937 |  | 380 |  | - |  | 1,317 |  | 1,020 |  | 288 |  | - |  | 1,308 |
| 7 | 30 |  | 151 |  | - |  | 181 |  | 30 |  | 168 |  | - |  | 198 |  | 12 |  | 192 |  | - |  | 204 |
| 8 | 3 |  | 225 |  | - |  | 228 |  | 3 |  | 280 |  | - |  | 283 |  | 5 |  | 298 |  | - |  | 303 |
| 9 | 33 |  | 376 |  | - |  | 409 |  | 33 |  | 448 |  | - |  | 481 |  | 17 |  | 490 |  | - |  | 507 |
| 10 | 5 |  | 2 |  | - |  | 7 |  | 4 |  | 3 |  | - |  | 7 |  | 9 |  | 4 |  | - |  | 13 |
| 11 | 3 |  | 16 |  | - |  | 19 |  | 3 |  | 15 |  | - |  | 18 |  |  |  | 11 |  | - |  | 14 |
| 12 | 30 |  | 7 |  | - |  | 37 |  | 2 |  | 20 |  | - |  | 22 |  | 3 |  | 9 |  | - |  | 12 |
| 13 | 3 |  | 8 |  | - |  | 11 |  | 2 |  | 9 |  | - |  | 11 |  | 1 |  | 9 |  | - |  | 10 |
| 14 | 5 |  | 1 |  | - |  | 6 |  | 3 |  | 1 |  | - |  | 4 |  | 1 |  | 1 |  | - |  | 2 |
| 15 | 4 |  | 4 |  | - |  | 8 |  | 4 |  | 5 |  | - |  | 9 |  | 4 |  | 5 |  | - |  | 9 |
| 16 | 19 |  | 29 |  | - |  | 48 |  | 21 |  | 31 |  | - |  | 52 |  | 22 |  | 50 |  | - |  | 72 |
| 17 | 13 |  | 46 |  | - |  | 59 |  | 18 |  | 43 |  | - |  | 61 |  | 17 |  | 37 |  | - |  | 54 |
| 18 | 6 |  | 27 |  | - |  | 33 |  | 8 |  | 33 |  | - |  | 41 |  | 8 |  | 34 |  | - |  | 42 |
| 19 | 2 |  | 6 |  | - |  | 8 |  | 3 |  | - |  | - |  | 3 |  | 3 |  | - |  | - |  | 3 |
| 20 | - |  | - |  | - |  | - |  | - |  | 2 |  | - |  | 2 |  | - |  | 2 |  | - |  | 2 |
| 21 | 7 |  | 39 |  | - |  | 46 |  | 11 |  | 44 |  | - |  | 55 |  | 12 |  | 45 |  | - |  | 57 |
| 22 | 32 |  | 82 |  | - |  | 114 |  | 33 |  | 82 |  | - |  | 115 |  | 33 |  | 82 |  | - |  | 115 |
| 23 | 14 |  | 48 |  | - |  | 62 |  | 20 |  | 26 |  | - |  | 46 |  | 19 |  | 34 |  | - |  | 53 |
| 24 | 37 |  | 17 |  | - |  | 54 |  | 39 |  | 15 |  | - |  | 54 |  | 1 |  | 6 |  | - |  | 7 |
| 25 | 2 |  | 41 |  | - |  | 43 |  | 5 |  | 48 |  | - |  | 53 |  | 4 |  | 49 |  | - |  | 53 |
| 26 | 6 |  | 15 |  | - |  | 21 |  | 7 |  | 9 |  | - |  | 16 |  | 14 |  | 16 |  | - |  | 30 |
| 27 | 221 |  | 764 |  | - |  | 985 |  | 216 |  | 834 |  | - |  | 1,050 |  | 171 |  | 884 |  | - |  | 1,055 |
| 28 | \$ 1,309 | \$ | 1,209 | \$ | - | \$ | 2,518 | \$ | 1,153 | \$ | 1,214 | \$ | - | \$ | 2,367 | \$ | 1,191 | \$ | 1,172 | \$ | - | \$ | 2,363 |

## Gross Impaired Loans as a \% of Gross Loans and Acceptances

 PersonalResidential mortgages
Consumer instalment and other personal
HELOC
Indirect Auto
Other

Credit card
Total personal
Business \& Government
Total Gross Impaired Loans ${ }^{2}$
Based on geographic location of unit responsible for recording revenue
Excludes ACI loans and debt securities classified as loans. For additional information on ACI loans, see pages 34 to 35 .
Includes certain Canadian Personal past due accounts.

Impaired Loans and Acceptances by Industry Sector and Geographic Location (Continued) ${ }^{12}$

## (\$ millions)

AS AT
By Industry Sector
Personal
Residential mortgages
Consumer instalment and other personal
HELOC
Indirect Auto
Other
Credit card
Total personal

## Business \& Government

Real estate
Residential
Non-residential
Total real estate
Agriculture
Automotive
Automotive
Foinancia
ood, beverage, and tobacco
Government, public sector
ontities, and education
Industrial construction and trade contractors
Metals and mining
Pipelines, oil, and gas
Power and utilities
Professional and other services
Retail sector
Sundry manufacturing and wholesale
Telecommunications, cable, and media
Transportation
Othe
Total business \& government
Total Gross Impaired Loans

## Gross Impaired Loans as a \% of Gross Loans and Acceptances

Personal
Residential mortgages
Consumer instalment and other personal
HELOC
Other
Credit card
otal persona
Business \& Government
Total Gross Impaired Loans

| $\begin{gathered} \text { LINE } \\ \# \end{gathered}$ | $\begin{gathered} 2012 \\ \text { Q1 } \end{gathered}$ |  |  |  |  |  |  | $\begin{gathered} 2011 \\ \mathbf{Q 4} \end{gathered}$ |  |  |  |  |  |  |  | $\begin{gathered} 2011 \\ \text { Q3 } \\ \hline \end{gathered}$ |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Canada | United States |  | Int' |  | Total |  | Canada |  | United States |  | Int'\| |  | Total |  | Canada |  | United States |  | Int' |  | Total |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1 | \$ 610 | \$ | 186 | \$ | - | \$ | 796 | \$ | 611 | \$ | 178 | \$ | - | \$ | 789 | \$ | 596 | \$ | 167 | \$ | - | \$ | 763 |
| 2 | 200 |  | 106 |  | - |  | 306 |  | 193 |  | 97 |  | - |  | 290 |  | 186 |  | 92 |  | - |  | 278 |
| 3 | 43 |  | 10 |  | - |  | 53 |  | 42 |  | 8 |  | - |  | 50 |  | 41 |  | 5 |  | - |  | 46 |
| 4 | 72 |  | 3 |  | - |  | 75 |  | 73 |  | 2 |  | - |  | 75 |  | 73 |  | 4 |  | - |  | 77 |
| 5 | 115 |  | 17 |  | - |  | 132 |  | 70 |  | 15 |  | - |  | 85 |  | 66 |  | 14 |  | - |  | 80 |
| 6 | 1,040 |  | 322 |  | - |  | 1,362 |  | 989 |  | 300 |  | - |  | 1,289 |  | 962 |  | 282 |  | - |  | 1,244 |
| 7 | 12 |  | 235 |  | - |  | 247 |  | 21 |  | 287 |  | - |  | 308 |  | 20 |  | 279 |  | - |  | 299 |
| 8 | 15 |  | 337 |  | - |  | 352 |  | 7 |  | 321 |  | - |  | 328 |  | 2 |  | 313 |  | - |  | 315 |
| 9 | 27 |  | 572 |  | - |  | 599 |  | 28 |  | 608 |  | - |  | 636 |  | 22 |  | 592 |  | - |  | 614 |
| 10 | 9 |  | 4 |  | - |  | 13 |  | 7 |  | 4 |  | - |  | 11 |  | 7 |  | 4 |  | - |  | 11 |
| 11 | 3 |  | 21 |  | - |  | 24 |  | 1 |  | 23 |  | - |  | 24 |  | 1 |  | 35 |  | - |  | 36 |
| 12 | 4 |  | 16 |  | - |  | 20 |  | 4 |  | 20 |  | - |  | 24 |  | 4 |  | 27 |  | - |  | 31 |
| 13 | 2 |  | 14 |  | - |  | 16 |  | 1 |  | 7 |  | - |  | 8 |  | 2 |  | 6 |  | - |  | 8 |
| 14 | 1 |  | 1 |  | - |  | 2 |  | - |  | 2 |  | - |  | 2 |  | - |  | 2 |  | - |  | 2 |
| 15 | 4 |  | 7 |  | - |  | 11 |  | 5 |  | 8 |  | - |  | 13 |  | - |  | 7 |  | - |  | 7 |
| 16 | 4 |  | 43 |  | - |  | 47 |  | 3 |  | 52 |  | - |  | 55 |  | 4 |  | 38 |  | - |  | 42 |
| 17 | 17 |  | 47 |  | - |  | 64 |  | 16 |  | 42 |  | - |  | 58 |  | 18 |  | 47 |  | - |  | 65 |
| 18 | 10 |  | 15 |  | - |  | 25 |  | 3 |  | 20 |  | - |  | 23 |  | 2 |  | 19 |  | - |  | 21 |
| 19 | 3 |  | - |  | - |  | 3 |  | 3 |  | - |  | - |  | 3 |  | 3 |  | 2 |  | - |  | 5 |
| 20 | - |  | 7 |  | - |  | 7 |  | - |  | 7 |  | - |  | 7 |  | - |  | 10 |  | - |  | 10 |
| 21 | 9 |  | 50 |  | - |  | 59 |  | 9 |  | 46 |  | - |  | 55 |  | 10 |  | 47 |  | - |  | 57 |
| 22 | 33 |  | 97 |  | - |  | 130 |  | 32 |  | 106 |  | - |  | 138 |  | 30 |  | 94 |  | - |  | 124 |
| 23 | 20 |  | 31 |  | - |  | 51 |  | 20 |  | 32 |  | - |  | 52 |  | 20 |  | 42 |  | - |  | 62 |
| 24 | 2 |  | 9 |  | - |  | 11 |  | 2 |  | 7 |  | - |  | 9 |  | 2 |  | 7 |  | - |  | 9 |
| 25 | 4 |  | 53 |  | - |  | 57 |  | 5 |  | 53 |  | - |  | 58 |  | 6 |  | 51 |  | - |  | 57 |
| 26 | 15 |  | 14 |  | - |  | 29 |  | 18 |  | 10 |  | - |  | 28 |  | 18 |  | 9 |  | - |  | 27 |
| 27 | 167 |  | 1,001 |  | - |  | 1,168 |  | 157 |  | 1,047 |  | - |  | 1,204 |  | 149 |  | 1,039 |  | - |  | 1,188 |
| 28 | \$ 1,207 | \$ | 1,323 | \$ | - | \$ | 2,530 | \$ | 1,146 | \$ | 1,347 | \$ | - | \$ | 2,493 | \$ | 1,111 | \$ | 1,321 | \$ | - | \$ | 2,432 |

Based on geographic location of unit responsible for recording revenue.
Excludes $A C$ loans and debt securities classified as 10 to 35 .

## Allowance for Credit Losses ${ }^{1}$

## (\$ millions)

COUNTERPARTY-SPECIFIC ALLOWANCE
Change in Allowance for Credit Losses - Counterparty-Specific
Balance at beginning of period
Provision for credit losses - counterparty-specific
Write-offs
Recoveries
Balance at end of period
COLLECTIVELY ASSESSED ALLOWANCE
Change in Allowance for Credit Losses - Individually Insignificant
Balance at beginning of period
Write-offs
Recoveries
Foreign exchange and other adjustments
Balance at end of period
hange in Allowance for Credit Losses - Incurred but not Identified Balance at beginning of period
Provision for credit losses - incurred but not identified
oreign exchange and other adjustments
Balance at end of period
Allowance for Credit Losses at End of Period
Consisting of:
Allowance for loan losses
Canada
United States
International
Total allowance for loan losses
Allowance for credit losses for off-balance sheet instruments
Allowance for Credit Losses at End of Period

$\stackrel{\text { INE }}{\#}$ $\square$
Q3
Q2
Q1 $\square$
Q4
Q3
Q2
Q1
2012
ull Year

| 1 | \$ | 385 | \$ | 364 | \$ | 382 | \$ | 397 | \$ | 397 | \$ | 466 | \$ | 479 | \$ | 416 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2 |  | 103 |  | 79 |  | 92 |  | 127 |  | 87 |  | 65 |  | 69 |  | 137 |
| 3 |  | (106) |  | (73) |  | (115) |  | (143) |  | (110) |  | (147) |  | (81) |  | (76) |
| 4 |  | 11 |  | 13 |  | 15 |  | 7 |  | 12 |  | 17 |  | 27 |  | 7 |
| 5 |  | (7) |  | 2 |  | (10) |  | (6) |  | 11 |  | (4) |  | (28) |  | (5) |
| 6 |  | 386 |  | 385 |  | 364 |  | 382 |  | 397 |  | 397 |  | 466 |  | 479 |
| 7 |  | 291 |  | 280 |  | 276 |  | 274 |  | 286 |  | 245 |  | 256 |  | 261 |
| 8 |  | 349 |  | 285 |  | 246 |  | 294 |  | 262 |  | 315 |  | 250 |  | 270 |
| 9 |  | (384) |  | (342) |  | (332) |  | (349) |  | (340) |  | (336) |  | (307) |  | (319) |
| 10 |  | 58 |  | 63 |  | 62 |  | 58 |  | 53 |  | 52 |  | 51 |  | 45 |
| 11 |  | 3 |  | 5 |  | 28 |  | (1) |  | 13 |  | 10 |  | (5) |  | (1) |
| 12 |  | 317 |  | 291 |  | 280 |  | 276 |  | 274 |  | 286 |  | 245 |  | 256 |
| 13 |  | 2,042 |  | 1,954 |  | 1,919 |  | 1,926 |  | 1,895 |  | 1,887 |  | 1,907 |  | 1,910 |
| 14 |  | 113 |  | 74 |  | 50 |  | (17) |  | (9) |  | - |  | 30 |  | 14 |
| 15 |  | (3) |  | 14 |  | (15) |  | 10 |  | 40 |  | 8 |  | (50) |  | (17) |
| 16 |  | 2,152 |  | 2,042 |  | 1,954 |  | 1,919 |  | 1,926 |  | 1,895 |  | 1,887 |  | 1,907 |
| 17 |  | 2,855 |  | 2,718 |  | 2,598 |  | 2,577 |  | 2,597 |  | 2,578 |  | 2,598 |  | 2,642 |
| 18 |  |  |  |  |  | 1,137 |  | 1,036 |  | 1,009 |  | 997 |  | 1,005 |  | 1,009 |
| 19 |  | 1,338 |  | 1,305 |  | 1,256 |  | 1,243 |  | 1,302 |  | 1,289 |  | 1,305 |  | 1,336 |
| 20 |  | 2 |  | 1 |  | 1 |  | 3 |  | 3 |  | 3 |  | 3 |  | 3 |
| 21 |  | 2,644 |  | 2,518 |  | 2,394 |  | 2,282 |  | 2,314 |  | 2,289 |  | 2,313 |  | 2,348 |
| 22 |  | 211 |  | 200 |  | 204 |  | 295 |  | 283 |  | 289 |  | 285 |  | 294 |
| 23 | \$ | 2,855 | \$ | 2,718 | \$ | 2,598 | \$ | 2,577 | \$ | 2,597 | \$ | 2,578 | \$ | 2,598 | \$ | 2,642 |



Certain comparative amounts have been reclassified to conform with current period presentation

Allowance for Credit Losses by Industry Sector and Geographic Location ${ }^{1}$
$(\$$ millions)
$A S A T$
AS AT
By Industry Sector
Iowance for Credit Losses - Counterparty-Specific and Individually Insignificant - On-balance Sheet Loans
Personal
Residential mortgage
Consumer instalment and other personal
HELOCC
Indirect Auto
Other
Credit card
Business \& Government
Real estate
Residentia
Non-residentia
Total real estate
Agriculture
Automotive
Financial
Food, beverage, and tobacco
Forestry
Government, public sector entities, and education
Health and social services
Industrial construction and
Industrial construction and trade contractors
Metals and mining
Power and utilities
Professional a
Sudremor services
Telecommunications, cable, and media
Transportation
Other
Total business \&
ther Loans
Debt securities classified as loans
Acquired
otal other loans
Total Allowance for Credit Losses - Counterparty-Specific and Individually Insignificant
Allowance for Credit Losses - Incurred but Not Identified - On-Balance Sheet Loan
Personal
Residential mortgages
Consumer instalment and other personal
HELOC
Indirect Auto
Other
Other
Oter
Credit card
Total personal
Other Loans
Debt securities classified as loans
Total other loans
Total Allowance for Credit Losses - Incurred but Not Identifie
Allowance for Loan Losses - On-Balance Sheet Loans
Allowances for Credit Losses - Off-Balance Sheet Instruments
Allowance for Credit Losses - Counterparty-Specific and Individually
Insignificant as a \% of Gross Impaired Loans ${ }^{3}$
Personal
Residential mortgages
Consumer instalment and other personal
Ronsumer ins
HELOC
Indirect
Indirect Auto
Other
Other
Credit card
Total personal
Business \& Government
Business \& Government
Total Allowance for Credit Losses - Counterparty-Specific and
otal Alowance for Credit
Individually ${ }^{3}$ Insignificant ${ }^{3}$
Total allowance for credit losses as a $\%$ of gross loans and acceptances ${ }^{3}$


Based on geographic location of unit responsible for recording revenue.
Includes all FDIC covered loans and other ACI loans.
Excludes ACI loans and debt securities classified as loans. For additional information on ACI loans, see pages 34 to 35 ,

Allowance for Credit Losses by Industry Sector and Geographic Location (Continued) ${ }^{1}$
(S millions)
AS AT
By Industry Sector
Allowance for Credit Losses - Counterparty-Specific and Individually
Insignificant - On-balance Sheet Loans
Personal
Residential mortgag
HELIOC
Indirect Auto
Indirect Auto
Other
Other
Credit card
Total personal
Business \& Government
Real estate
Residentia
Non-residential
Total real estate
Agriculture
Agriculture
Automotive
Automotiv
Financial
Financial
Food, beverage, and tobacc
Forestry
Government, public sector entities, and education
Health and social services
Industrial construction and trade contracto
Metals and mining
Pipelines, oil, and ga
Pipelines, oil, and gas
Power and utilities
Professional and other services
Sundry manufacturing and wholesale
Telecommunic
Transportation
Other
Other
Total b
otal business \& government
Other Loans
Debt securfities classified as loans
Acquired crediti-impaired ${ }^{\circ}{ }^{2}{ }^{2}$
otal other loans
Total Allowance for Credit Losses - Counterparty-Specific and Individually Insignificant Allowance for Credit Losses - Incurred but Not Identified - On-Balance Sheet Loan
Personal
Residential mortgage
HELOC
Indirect Auto
Other
Ondirect
Crent
Credit card
Total personal
Other Loans
Debt securities classified as loans
otal other loans
Total Allowance for Credit Losses - Incurred but Not Identified
Allowance for Loan Losses - On-Balance Sheet Loans
Allowances for Credit Losses - Off-Balance Sheet Instruments
Total Allowance for Credit Losses
Allowance for Credit Losses - Counterparty-Specific and Individually Insignificant as a $\%$ of Gross Impaired Loas
Personal

Consumer instalmenta and other persona
HELOC
Indirect Auto
Other
Credit card
Total personal
Business $\&$ Government
Total Allowance for Credit Losses - Counterparty-Specific and
Total allowance for credit losses as a \% of gross loans and acceptances ${ }^{3}$



Based on geographic location of unit responsible for recording revenue.
Excludes ACI loans and debt securities classified as loans. For additional information on ACI loans, see pages 34 to 35 ,

## Provision for Credit Losses

## \$ millions, except as noted <br> FOR THE PERIOD ENDED

PROVISION FOR (REVERSAL OF) CREDIT LOSSES
Provision for Credit losses for Counterparty-Specific and Individually Insignificant
Provision for credit losses - counterparty-specific
Provision for credit losses - individually insignificant
Recoveries
Recoveries
Total provision for credit losses for counterparty-specific and individually insignificant

Provision for Credit Losses - Incurred But Not Identified Canadian Personal and Commercial Banking and Wholesale Banking U.S. Personal and Commercial Banking

Other
Total provision for credit losses - incurred but not identified
Total Provision for Credit Losses

## PROVISION FOR (REVERSAL OF) CREDIT LOSSES BY SEGMENT

Canadian Personal and Commercial Banking
U.S. Personal and Commercial Banking

Wholesale Banking
Corporate Segment
Wholesale Banking - CDS
Reduction of allowance for incurred but not identified credit losses Other
Total Corporate Segment
Total Provision for Credit Losses

- in USD
- foreign exchange
- in USD
- foreign exchange
${ }^{1}$ Certain comparative amounts have been reclassified to conform with current period presentation.
Premiums on CDS recorded in PCL for Wholesale Banking are reclassified to trading income in the Corporate segment

Provision for Credit Losses by Industry Sector and Geographic Location ${ }^{1}$
(S millions)
FOR THE PERIOD ENDED
By Industry Sector
Provision for Credit Losses - Counterparty-Specific and
Individually Insignificant
Personal
Consumer Instalment and Other Personal
Consumer ins
HELOC
Indirect Auto
Indirect Auto
Other

aredit
Credit card
Total personal
Business \& Government
Real estate
Non-residential
Total real estate
Agriculture
Automotive
Automotive
Financial
Forestry
Government, public sector entities, and education
Health and social services
industrial construction and trade contractors
Metals and mining
Pipelines, oil, and gas
Power and utilities
Professional and other services
Retail sector
Sundry manufacturing and wholesale
Telecommunications, cable, and media
Transportation
Other
Total business \& governmen
Other Loans
Debt securities classified as loans
Acquired credit-impaired loans ${ }^{2}$
Total other loans
Total Provision for Credit Losses - Counterparty-Specific and Individually Insignificant
Provision for Credit Losses - In
Personal, business \& government
Other Loans
Debt securities classified as loans
Debt securities cla
Total other loans
Total Provision for Credit Losses - Incurred but not Identified Total Provision for Credit Losses

| $\underset{\#}{\text { LINE }}$ | $\begin{gathered} 2012 \\ \mathrm{Q} 4 \\ \hline \end{gathered}$ |  |  |  |  |  |  | $\begin{gathered} 2012 \\ \mathrm{Q}^{2} \\ \hline \end{gathered}$ |  |  |  |  |  |  |  | $\begin{gathered} 2012 \\ \mathrm{Q}^{2} \\ \hline \end{gathered}$ |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Canada |  | United States |  | Int' |  | Total |  | Canada |  | United States |  | Intl |  | Total |  | Canada |  | United States |  | Int' |  | Total |
| 1 | \$ 7 | \$ | 11 | \$ | - | \$ | 18 | \$ | 4 | \$ | 9 | \$ | - | \$ | 13 | \$ | 1 | \$ | (2) | \$ | - | \$ | (1) |
| 2 | 12 |  | 36 |  | - |  | 48 |  | 4 |  | 29 |  | - |  | 33 |  | 2 |  | 6 |  | - |  | 8 |
| 3 | 33 |  | 46 |  | - |  | 79 |  | 32 |  | 29 |  | - |  | 61 |  | 29 |  | 13 |  | - |  | 42 |
| 4 | 66 |  | 16 |  | - |  | 82 |  | 65 |  | 11 |  | - |  | 76 |  | 61 |  | 8 |  | - |  | 69 |
| 5 | 91 |  | 11 |  | - |  | 102 |  | 69 |  | 9 |  | - |  | 78 |  | 73 |  | 12 |  | - |  | 85 |
| 6 | 209 |  | 120 |  | - |  | 329 |  | 174 |  | 87 |  | - |  | 261 |  | 166 |  | 37 |  | - |  | 203 |
| 7 | - |  | 15 |  | - |  | 15 |  | 12 |  | 7 |  | - |  | 19 |  | 1 |  | 29 |  | - |  | 30 |
| 8 | 1 |  | 13 |  | - |  | 14 |  | - |  | 2 |  | - |  | 2 |  | (6) |  | 20 |  | - |  | 14 |
| 9 | 1 |  | 28 |  | - |  | 29 |  | 12 |  | 9 |  | - |  | 21 |  | (5) |  | 49 |  | - |  | 44 |
| 10 | 1 |  | - |  | - |  | 1 |  | 1 |  | 1 |  | - |  | 2 |  | - |  | - |  | - |  | - |
| 11 | 1 |  | 1 |  | - |  | 2 |  | - |  | 1 |  | - |  | 1 |  | 1 |  | - |  | - |  | 1 |
| 12 | 8 |  | 9 |  | - |  | 17 |  | (2) |  | 9 |  | - |  | 7 |  | - |  | 2 |  | - |  | 2 |
| 13 | 1 |  | 1 |  | - |  | 2 |  | - |  | - |  | - |  | - |  | - |  | 2 |  | - |  | 2 |
| 14 | 1 |  | - |  | - |  | 1 |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |
| 15 | - |  | - |  | - |  | - |  | - |  | 1 |  | - |  | 1 |  | - |  | - |  | - |  | - |
| 16 | (2) |  | 1 |  | - |  | (1) |  | - |  | (2) |  | - |  | (2) |  | 2 |  | - |  | - |  | 2 |
| 17 | 3 |  | 7 |  | - |  | 10 |  | 3 |  | 6 |  | - |  | 9 |  | 2 |  | 1 |  | - |  | 3 |
| 18 | - |  | - |  | - |  | - |  | - |  | 2 |  | - |  | 2 |  | - |  | - |  | - |  | - |
| 19 | - |  | 1 |  | - |  | 1 |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |
| 20 | - |  | - |  | - |  | - |  | - |  | (2) |  | - |  | (2) |  | - |  | 3 |  | - |  | 3 |
| 21 | 2 |  | (1) |  | - |  | 1 |  | 2 |  | 3 |  | - |  | 5 |  | 3 |  | 2 |  | - |  | 5 |
| 22 | 3 |  | 6 |  | - |  | 9 |  | 5 |  | 8 |  | - |  | 13 |  | 4 |  | - |  | - |  | 4 |
| 23 | - |  | 9 |  | - |  | 9 |  | 3 |  | 3 |  | - |  | 6 |  | 3 |  | 6 |  | - |  | 9 |
| 24 | 1 |  | 5 |  | - |  | 6 |  | 18 |  | 1 |  | - |  | 19 |  | - |  | 1 |  | - |  | 1 |
| 25 | 1 |  | 4 |  | - |  | 5 |  | - |  | 2 |  | - |  | 2 |  | 1 |  | 12 |  | - |  | 13 |
| 26 | 1 |  | 5 |  | - |  | 6 |  | (4) |  | 1 |  | - |  | (3) |  | 3 |  | 11 |  | - |  | 14 |
| 27 | 22 |  | 76 |  | - |  | 98 |  | 38 |  | 43 |  | - |  | 81 |  | 14 |  | 89 |  | - |  | 103 |
| 28 | - |  | 6 |  | - |  | 6 |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |
| 29 | (1) |  | 20 |  | - |  | 19 |  | - |  | 22 |  | - |  | 22 |  | - |  | 32 |  | - |  | 32 |
| 30 | (1) |  | 26 |  | - |  | 25 |  | - |  | 22 |  | - |  | 22 |  | - |  | 32 |  | - |  | 32 |
| 31 | 230 |  | 222 |  | - |  | 452 |  | 212 |  | 152 |  | - |  | 364 |  | 180 |  | 158 |  | - |  | 338 |
| 32 | 75 |  | 40 |  | 1 |  | 116 |  | 57 |  | 14 |  | - |  | 71 |  | 31 |  | 20 |  | (4) |  | 47 |
| 33 | - |  | (3) |  | - |  | (3) |  | - |  | 3 |  | - |  | 3 |  | - |  | 3 |  | - |  | 3 |
| 34 | - |  | (3) |  | - |  | (3) |  | - |  | 3 |  | - |  | 3 |  | - |  | 3 |  | (4) |  | 3 |
| 35 | 75 |  | 37 |  | 1 |  | 113 |  | 57 |  | 17 |  | - |  | 74 |  | 31 |  | 23 |  | (4) |  | 50 |
| 36 | \$ 305 | \$ | 259 | \$ | 1 | \$ | 565 | \$ | 269 | \$ | 169 | \$ | - | \$ | 438 | \$ | 211 | \$ | 181 | \$ | (4) | \$ | 388 |

Provision for Credit Losses - Counterparty-Specific and Individually Insignificant as a \% of Average Net Loans and Acceptances Personal
Residential mortgages
Consumer instalment and other personal
HELOC
Indirect Auto
Other
Credit card
Total personal
Total Provision for Cred
Individually Insignificant al Provision for Credit Losses - Counterparty-Specific and

R
Total Provision for Credit Losses as a \% of Average Net Loans and Acceptances
Total Provision for Credit Losses
Total Provision for Credit Losses Excluding Other Loans
Based on geographic location of unit responsible for recording revenue. Includes all FDIC covered loans and other ACI loans.


Provision for Credit Losses by Industry Sector and Geographic Location (Continued) ${ }^{1}$

## (\$ millions) FOR THE PERIOD ENDED

By Industry Sector
Provision for Credit Losses - Counterparty-Specific and Individually Insignifican
Personal
Consumer Instalment and Other Personal
HELOC
Indirect Aut
Other
Credit card
Total personal
Business \& Governmen
Real estate
Residential
Non-residential
Total real estate
Agriculture
Automotive
Automotive
Financial
Food, beverage, and tobacco
Government, public sector entities, and education
Health and social services
Healh and social services
Industrial construction and trade contractors
Metals and mining
Pipelines, oil, and gas
Pipelines, oil, and gas
Power and utilities
Professional and other services
Retail sector
Sundry manufacturing and wholesale
Transportation
Other
Total business \& government
Acquired credit
Total other loans paired loans ${ }^{2}$
Total Provision for Credit Losses - Counterparty-Specific and Individually Insignificant
Provision for Credit Losses - Incurred but Not Identified
Personal, business \& government
Other Loan
ties classified as loans
Total other loans
tal Provision for Credit Losses - Incurred but not Identified

| $\underset{\#}{\text { LINE }}$ | $\begin{gathered} 2012 \\ \mathrm{Q} 1 \end{gathered}$ |  |  |  |  |  |  | $\begin{gathered} 2011 \\ \mathrm{Q4} \end{gathered}$ |  |  |  |  |  |  |  | $\begin{gathered} 2011 \\ \text { Q3 } \end{gathered}$ |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Canada | United States |  | Int' |  | Total |  | Canada |  | United States |  | Int'1 |  | Total |  | Canada |  | United States |  | Int'\| |  | Total |  |
| 1 | \$ (2) | \$ | 4 | \$ | - | \$ | 2 | \$ | 5 | \$ | (2) | \$ | - | \$ | 3 | \$ | 4 | \$ | 9 | \$ | - | \$ | 13 |
| 2 | 3 |  | 22 |  | - |  | 25 |  | 2 |  | 18 |  | - |  | 20 |  | 3 |  | 17 |  | - |  | 20 |
| 3 | 37 |  | 23 |  | - |  | 60 |  | 34 |  | 22 |  | - |  | 56 |  | 36 |  | 13 |  | - |  | 49 |
| 4 | 69 |  | 13 |  | - |  | 82 |  | 71 |  | 11 |  | - |  | 82 |  | 71 |  | 12 |  | - |  | 83 |
| 5 | 75 |  | 13 |  | - |  | 88 |  | 77 |  | 12 |  | - |  | 89 |  | 77 |  | 11 |  | - |  | 88 |
| 6 | 182 |  | 75 |  | - |  | 257 |  | 189 |  | 61 |  | - |  | 250 |  | 191 |  | 62 |  | - |  | 253 |
| 7 | (1) |  | 21 |  | - |  | 20 |  | - |  | 26 |  | - |  | 26 |  | - |  | 16 |  | - |  | 16 |
| 8 | 7 |  | 31 |  | - |  | 38 |  | - |  | 22 |  | - |  | 22 |  | 1 |  | 6 |  | - |  | 7 |
| 9 | 6 |  | 52 |  | - |  | 58 |  | - |  | 48 |  | - |  | 48 |  | 1 |  | 22 |  | - |  | 23 |
| 10 | - |  | - |  | - |  | - |  | 1 |  | - |  | - |  | 1 |  | - |  | - |  | - |  | - |
| 11 | 2 |  | 1 |  | - |  | 3 |  | 1 |  | (3) |  | - |  | (2) |  | - |  | 1 |  | - |  | 1 |
| 12 | - |  | 2 |  | - |  | 2 |  | 1 |  | 1 |  | - |  | 2 |  | - |  | 6 |  | - |  | 6 |
| 13 | - |  | 2 |  | - |  | 2 |  | - |  | 1 |  | - |  | 1 |  | 1 |  | - |  | - |  | 1 |
| 14 | - |  | 6 |  | - |  | 6 |  | 2 |  | 1 |  | - |  | 3 |  | - |  | 1 |  | - |  | 1 |
| 15 | 1 |  | 8 |  | - |  | 9 |  | - |  | - |  | - |  | - |  | - |  | 2 |  | - |  | 2 |
| 16 | 5 |  | 5 |  | - |  | 10 |  | 4 |  | 5 |  | - |  | 9 |  | 7 |  | 5 |  | - |  | 12 |
| 17 | 6 |  | 1 |  | - |  | 7 |  | (1) |  | 9 |  | - |  | 8 |  | - |  | 1 |  | - |  | 1 |
| 18 | - |  | - |  | - |  | - |  | 1 |  | - |  | - |  | 1 |  | (5) |  | - |  | - |  | (5) |
| 19 | - |  | 1 |  | - |  | 1 |  | - |  | 2 |  | - |  | 2 |  | - |  | - |  | - |  |  |
| 20 | 1 |  | 2 |  | - |  | 3 |  | 4 |  | 6 |  | - |  | 10 |  | 2 |  | 7 |  | - |  | 9 |
| 21 | 4 |  | 12 |  | - |  | 16 |  | 3 |  | 7 |  | - |  | 10 |  | 5 |  | 4 |  | - |  | 9 |
| 22 | 2 |  | 3 |  | - |  | 5 |  | - |  | 4 |  | - |  | 4 |  | 1 |  | - |  | - |  | 1 |
| 23 | - |  | 1 |  | - |  | 1 |  | 2 |  | 1 |  | - |  | 3 |  | - |  | 1 |  | - |  | 1 |
| 24 | 1 |  | - |  | - |  | 1 |  | 1 |  | 3 |  | - |  | 4 |  | 1 |  | 4 |  | - |  | 5 |
| 25 | 3 |  | (4) |  | - |  | (1) |  | 3 |  | 5 |  | - |  | 8 |  | 2 |  | 1 |  | - |  | 3 |
| 26 | 31 |  | 92 |  | - |  | 123 |  | 22 |  | 90 |  | - |  | 112 |  | 15 |  | 55 |  | - |  | 70 |
| 27 | - |  | 41 |  | - |  | 41 |  | 3 |  | (16) |  | - |  | (13) |  | - |  | 57 |  | - |  | 57 |
| 28 | - |  | 41 |  | - |  | 41 |  | 3 |  | (16) |  | - |  | (13) |  | - |  | 57 |  | - |  | 57 |
| 29 | 213 |  | 208 |  | - |  | 421 |  | 214 |  | 135 |  | - |  | 349 |  | 206 |  | 174 |  | - |  | 380 |
| 30 | 39 |  | (58) |  | (1) |  | (20) |  | - |  | (13) |  | 1 |  | (12) |  | 3 |  | (6) |  | - |  | (3) |
| 31 | - |  | 3 |  | - |  | 3 |  | - |  | 3 |  | - |  | 3 |  | - |  | 3 |  | - |  | 3 |
| 32 | - |  | 3 |  | - |  | 3 |  | - |  | 3 |  | - |  | 3 |  | - |  | 3 |  | - |  | 3 |
| 33 | 39 |  | (55) |  | (1) |  | (17) |  | - |  | (10) |  | 1 |  | (9) |  | 3 |  | (3) |  | - |  | - |
| 34 | \$ 252 | \$ | 153 | \$ | (1) | \$ | 404 | \$ | 214 | \$ | 125 | \$ | 1 | \$ | 340 | \$ | 209 | \$ | 171 | \$ | - | \$ | 380 |

Insignificant as a \% of Average Net Loans and Acceptance
Residential mortgage
Consumer instalment and other personal
HELOC
Indirect Auto
Other
Credit card
Business \& Governmen
Total Provision for Credit Losses - Counterparty-Specific and Individually Insignificant

- Counterparty-Specific and
Total Provision for Credit Losses as a \% of Average Net Loan otal Provision for C
Total Provision for Credit Losses Excluding Other Loans

Based on geographic location of unit responsible for recording revenue. Includes all FDIC covered loans and other ACI loans.

## Acquired Credit-Impaired Loans by Geographic Location

## FOR THE PERIOD ENDED

## Gross Loans

Residential mortgages
Consumer instalment and other personal
HELOC
Indirect Auto
Other
Credit Card
Business \& governme
Total Gross Loans

| LINE$\#$ | $\begin{gathered} 2012 \\ \mathrm{Q} 4 \\ \hline \end{gathered}$ |  |  |  |  |  |  | $\begin{gathered} 2012 \\ \text { Q3 } \\ \hline \end{gathered}$ |  |  |  |  |  |  |  | $\begin{gathered} 2012 \\ \text { Q2 } \\ \hline \end{gathered}$ |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Canada |  | United States |  | Int'I |  | Total |  | nada |  | United States |  | Int'l |  | Total |  | nada |  | United States |  | Int'l |  | Total |
| 1 | \$ | \$ | 563 | \$ | - | \$ | 563 | \$ | - | \$ | 603 | \$ | - | \$ | 603 | \$ | - | \$ | 622 | \$ | - | \$ | 622 |
| 2 | - |  | 190 |  | - |  | 190 |  | - |  | 182 |  | - |  | 182 |  | - |  | 191 |  | - |  | 191 |
| 3 | 6 |  | 230 |  | - |  | 236 |  | 8 |  | 313 |  | - |  | 321 |  | 11 |  | 404 |  | - |  | 415 |
| 4 | 46 |  | 74 |  | - |  | 120 |  | 58 |  | 108 |  | - |  | 166 |  | 72 |  | 109 |  | - |  | 181 |
| 5 | 25 |  | - |  | - |  | 25 |  | 9 |  | - |  | - |  | 9 |  | 17 |  | - |  | - |  | 17 |
| 6 | - |  | 2,633 |  | - |  | 2,633 |  | - |  | 3,002 |  | - |  | 3,002 |  | - |  | 3,423 |  | - |  | 3,423 |
| 7 | \$ 77 | \$ | 3,690 | \$ | - | \$ | 3,767 | \$ | 75 | \$ | 4,208 | \$ | - | \$ | 4,283 | ¢ | 100 | \$ | 4,749 | \$ | - | \$ | 4,849 |

## Change in Allowance for Credit Losses

Balance at beginning of period
Provision for credit losses - counterparty-specific
Provision for credit losses - individually insignificant impaired loan
Wrovisionffs ${ }^{2}$
Wecoveries
Foreign exchange and other adjustments
Balance at end of period

| 8 | \$ | 2 | \$ | 100 | \$ | - | \$ | 102 | \$ | 2 | \$ | 93 | \$ | - | \$ | 95 | \$ | 3 | \$ | 64 | \$ | - | \$ | 67 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 9 |  | - |  | 17 |  | - |  | 17 |  | - |  | 20 |  | - |  | 20 |  | - |  | 6 |  | - |  | 6 |
| 10 |  | (1) |  | 3 |  | - |  | 2 |  | - |  | 2 |  | - |  | 2 |  | - |  | 26 |  | - |  | 26 |
| 11 |  | ( |  | (24) |  | - |  | (24) |  | - |  | (20) |  | - |  | (20) |  | (1) |  | (34) |  | - |  | (35) |
| 12 |  | - |  | - |  | - |  | - |  | - |  | 1 |  | - |  | 1 |  | - |  | - |  | - |  | - |
| 13 |  | - |  | 1 |  | - |  | 1 |  | - |  | 4 |  | - |  | 4 |  | - |  | 31 |  | - |  | 31 |
| 14 | \$ | 1 | \$ | 97 | \$ | - | \$ | 98 | \$ | 2 | \$ | 100 | \$ | - | \$ | 102 | \$ | 2 | \$ | 93 | \$ | - | \$ | 95 |

Allowance for Credit Losses
Residential mortgages
Consumer instalment and other personal
HELOC
Indirect Auto
Other
Business \& government
Total Allowance for Credit Losses
Provision for Credit Losses - Counterparty-Specific and Individually Insignificant
Provision for credit losses - counterparty-specific
Provision for credit losses - individually insignifican
Total Provision for Credit Losses - Counterparty-Specific and Individually Insignificant

| 21 22 | \$ | (1) | \$ | $\begin{array}{r} 17 \\ 3 \end{array}$ | \$ | - | \$ | $\begin{array}{r} 17 \\ \hline 2 \end{array}$ | \$ | - | \$ | $\begin{array}{r} 20 \\ 2 \end{array}$ | \$ | - | \$ | $\begin{array}{r} 20 \\ 2 \end{array}$ | \$ | - | \$ | $26$ | \$ | - | \$ | $\begin{array}{r} 6 \\ 26 \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 23 | \$ | (1) | \$ | 20 | \$ | - | \$ | 19 | \$ | - | \$ | 22 | \$ | - | \$ | 22 | \$ | - | \$ | 32 | \$ | - | \$ | 32 |

Provision for Credit Losses - Counterparty-Specific and Individually Insignificant
Residential mortgages
Consumer instalment and other personal
HELOC
Indirect Auto
Other
Business \& governmen
Total Provision for Credit Losses - Counterparty-Specific and Individually Insignificant

| 24 | \$ | - | \$ | (2) | \$ | - | \$ | (2) | \$ | - | \$ | 2 | \$ | - | \$ | 2 | \$ | - | \$ | 9 | \$ | - | \$ | 9 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 25 |  | - |  | 1 |  | - |  | 1 |  | - |  | - |  | - |  | - |  | - |  | 5 |  | - |  | 5 |
| 26 |  | (1) |  | - |  | - |  | (1) |  | - |  | - |  | - |  | - |  | - |  | 1 |  | - |  | 1 |
| 27 |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | 2 |  | - |  | 2 |
| 28 |  | - |  | 21 |  | - |  | 21 |  | - |  | 20 |  | - |  | 20 |  | - |  | 15 |  | - |  | 15 |
| 29 | \$ | (1) | \$ | 20 | \$ | - | \$ | 19 | \$ | - | \$ | 22 | \$ | - | \$ | 22 | \$ | - | \$ | 32 | \$ | - | \$ | 32 |

Based on geographic location of unit responsible for recording revenue.
Excludes write-offs for which a credit mark was established on acquisition dat
${ }^{3}$ PCL reflects loss sharing agreements with the FDIC, and is presented net of the amount expected to be reimbursed by the FDIC

## Acquired Credit-Impaired Loans by Geographic Location (Continued)

## (\$ millions)

FOR THE PERIOD ENDED

## Gross Loans

Residential mortgages
Consumer instalment and other personal
HELOC
Indirect Auto
Other
Credit card
Business \& governmen
Business \& governm
Total Gross Loans

## Change in Allowance for Credit Losses

Balance at beginning of period
Provision for credit losses - counterparty-specific
Provision for credit losses - individually insignificant impaired loans
Write-offs ${ }^{2}$
Foreign exchange and other adjustments
Balance at end of period

## Allowance for Credit Losse

Residential mortgages
Consumer instalment and other personal
HELOC
Indirect Auto
Business \& government
Total Allowance for Credit Losses
Provision for Credit Losses - Counterparty-Specific and Individually Insignificant ${ }^{3}$
Provision for credit losses - counterparty-specific
Provision for credit losses - individually insignifican
Total Provision for Credit Losses - Counterparty-Specific and Individually Insignificant



Provision for Credit Losses - Counterparty-Specific and Individually

## Insignificant

Residential mortgages
Consumer instalment and other personal
HELOC
Indirect Auto
Other
Business \& government
Total Provision for Credit Losses - Counterparty-Specific and Individually Insignificant

21

| \$ | - | \$ | 15 | \$ | - | \$ | 15 | \$ | - | \$ | 1 | \$ | - | \$ | 1 | \$ | - | \$ | 17 | \$ | - | \$ | 17 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | - |  | 26 |  | - |  | 26 |  | 3 |  | (17) |  | - |  | (14) |  | - |  | 40 |  | - |  | 40 |
| \$ | - | \$ | 41 | \$ | - | \$ | 41 | \$ | 3 | \$ | (16) | \$ | - | \$ | (13) | \$ | - | \$ | 57 | \$ | - | \$ | 57 |

Based on geographic location of unit responsible for recording revenue.
Excludes write-offs for which a credit mark was established on acquisition dat
PCL reflects loss sharing agreements with the FDIC, and is presented net of the amount expected to be reimbursed by the FDIC

## Analysis of Change in Equity

## (\$ millions, except as noted <br> FOR THE PERIOD ENDED

Common Shares
Balance at beginning of period
ssued
Dividend reinvestment plan
New shares
Balance at end of period

## Preferred Share

Balance at beginning of period
Balance at end of period
Treasury Shares - Common
Balance at beginning of period
Purchase of shares
Sale of shares
Balance at end of period
Treasury Shares - Preferred
Balance at beginning of period
Purchase of shares
Sale of shares
Balance at end of period
Contributed Surplus
Balance at beginning of period
Net (discount) premium on treasury shares
Stock options expensed
Stock options exercise
Othe
Balance at end of period
Retained Earnings
Balance at beginning of period
Net income
Dividends
Common
Share issue expenses
Balance at end of period
Accumulated Other Comprehensive Income (loss)
Balance at beginning of period
Net change in unrealized gains (losses) on AFS securities
Net change in unrealized foreign currency translation gains (losses) on investmen in subsidiaries, net of hedging activitie
Net change in gains (losses) on derivatives designated as cash flow hedges
Balance at end of period
Non-Controlling Interests in Subsidiaries
Total Equity
NUMBER OF COMMON SHARES OUTSTANDING (thousands)
Balance at beginning of period
ssued
Dividend reinvestment plan
New shares
mpact of treasury shares
Balance at end of period
The number of treasury common shares has been netted for the purpose of arriving at the total number of common shares considered for the calculation of EPS of the Bank.

| $\underset{\#}{\text { LINE }}$ | 2012 |  |  |  |  |  | 2011 |  |  |  |  |  |  |  | Full Year |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q4 | Q3 |  | Q2 |  | Q1 |  | Q4 |  | Q3 |  | Q2 |  | Q1 |  | 2012 |  | 2011 |
| 1 | \$ 18,351 | \$ 18,074 | \$ | 17,727 | \$ | 17,491 | \$ | 16,572 | \$ | 16,367 | \$ | 16,049 | \$ | 15,804 | \$ | 17,491 | \$ | 15,804 |
| 2 | 58 | 22 |  | 116 |  | 57 |  | 41 |  | 33 |  | 155 |  | 93 |  | 253 |  | 322 |
| 3 | 282 | 255 |  | 231 |  | 179 |  | 174 |  | 172 |  | 163 |  | 152 |  | 947 |  | 661 |
| 4 | - | - |  | - |  | - |  | 704 |  | - |  | - |  | - |  | - |  | 704 |
| 5 | 18,691 | 18,351 |  | 18,074 |  | 17,727 |  | 17,491 |  | 16,572 |  | 16,367 |  | 16,049 |  | 18,691 |  | 17,491 |
| 6 | 3,395 | 3,395 |  | 3,395 |  | 3,395 |  | 3,395 |  | 3,395 |  | 3,395 |  | 3,395 |  | 3,395 |  | 3,395 |
|  | 3,395 | 3,395 |  | 3,395 |  | 3,395 |  | 3,395 |  | 3,395 |  | 3,395 |  | 3,395 |  | 3,395 |  | 3,395 |
| 8 | (178) | (163) |  | (157) |  | (116) |  | (104) |  | (104) |  | (82) |  | (91) |  | (116) |  | (91) |
| 9 | $(1,045)$ | (570) |  | (692) |  | (868) |  | (760) |  | (348) |  | (541) |  | (515) |  | $(3,175)$ |  | $(2,164)$ |
| 10 | 1,057 | 555 |  | 686 |  | 827 |  | 748 |  | 348 |  | 519 |  | 524 |  | 3,125 |  | 2,139 |
| 11 | (166) | (178) |  | (163) |  | (157) |  | (116) |  | (104) |  | (104) |  | (82) |  | (166) |  | (116) |
| 12 | (1) | (1) |  | - |  | - |  | - |  | - |  | (1) |  | (1) |  | - |  | (1) |
| 13 | (16) | (22) |  | (24) |  | (15) |  | (8) |  | (24) |  | (14) |  | (13) |  | (77) |  | (59) |
| 14 | 16 | 22 |  | 23 |  | 15 |  | 8 |  | 24 |  | 15 |  | 13 |  | 76 |  | 60 |
| 15 | (1) | (1) |  | (1) |  | - |  | - |  | - |  | - |  | (1) |  | (1) |  | - |
| 16 | 203 | 200 |  | 214 |  | 212 |  | 211 |  | 204 |  | 220 |  | 235 |  | 212 |  | 235 |
| 17 | (1) | 3 |  | - |  | 8 |  | 1 |  | 6 |  | 1 |  | 3 |  | 10 |  | 11 |
| 18 | 5 | 5 |  | 5 |  | 7 |  | 4 |  | 7 |  | 8 |  | 9 |  | 22 |  | 28 |
| 19 | (11) | (3) |  | (20) |  | (13) |  | (6) |  | (5) |  | (28) |  | (23) |  | (47) |  | (62) |
| 20 | - | (2) |  | 1 |  | - |  | 2 |  | (1) |  | 3 |  | (4) |  | (1) |  | - |
| 21 | 196 | 203 |  | 200 |  | 214 |  | 212 |  | 211 |  | 204 |  | 220 |  | 196 |  | 212 |
| 22 | 20,943 | 19,970 |  | 19,003 |  | 18,213 |  | 17,322 |  | 16,487 |  | 15,731 |  | 14,781 |  | 18,213 |  | 14,781 |
| 23 | 1,571 | 1,677 |  | 1,667 |  | 1,452 |  | 1,563 |  | 1,463 |  | 1,379 |  | 1,536 |  | 6,367 |  | 5,941 |
| 24 | (702) | (655) |  | (651) |  | (613) |  | (611) |  | (585) |  | (583) |  | (537) |  | $(2,621)$ |  | $(2,316)$ |
| 25 | (49) | (49) |  | (49) |  | (49) |  | (48) |  | (43) |  | (40) |  | (49) |  | (196) |  | (180) |
| 26 | - | - |  | - |  | - |  | (13) |  | - |  | - |  | - |  | - |  | (13) |
| 27 | 21,763 | 20,943 |  | 19,970 |  | 19,003 |  | 18,213 |  | 17,322 |  | 16,487 |  | 15,731 |  | 21,763 |  | 18,213 |
| 28 | 3,872 | 2,959 |  | 3,877 |  | 3,326 |  | 2,072 |  | 1,237 |  | 2,477 |  | 4,256 |  | 3,326 |  | 4,256 |
| 29 | 58 | 260 |  | 72 |  | 136 |  | (181) |  | 107 |  | 234 |  | (528) |  | 526 |  | (368) |
| 30 | (80) | 330 |  | (337) |  | 125 |  | 989 |  | 202 |  | $(1,557)$ |  | (98) |  | 38 |  | (464) |
| 31 | (205) | 323 |  | (653) |  | 290 |  | 446 |  | 526 |  | 83 |  | $(1,153)$ |  | (245) |  | (98) |
| 32 | 3,645 | 3,872 |  | 2,959 |  | 3,877 |  | 3,326 |  | 2,072 |  | 1,237 |  | 2,477 |  | 3,645 |  | 3,326 |
| 33 | 1,477 | 1,482 |  | 1,485 |  | 1,489 |  | 1,483 |  | 1,452 |  | 1,461 |  | 1,464 |  | 1,477 |  | 1,483 |
| 34 | \$ 49,000 | \$ 48,067 | \$ | 45,919 | \$ | 45,548 | \$ | 44,004 | \$ | 40,920 | \$ | 39,047 | \$ | 39,253 | \$ | 49,000 | \$ | 44,004 |
| 35 | 911,670 | 908,216 |  | 903,728 |  | 900,998 |  | 888,844 |  | 886,093 |  | 882,097 |  | 878,497 |  | 900,998 |  | 878,497 |
| 36 | 841 | 342 |  | 1,774 |  | 904 |  | 758 |  | 473 |  | 2,299 |  | 1,411 |  | 3,861 |  | 4,941 |
| 37 | 3,503 | 3,273 |  | 2,828 |  | 2,319 |  | 2,354 |  | 2,221 |  | 2,004 |  | 2,035 |  | 11,923 |  | 8,614 |
| 38 | - | - |  | - |  | - |  | 9,200 |  | - |  | - |  | - |  | - |  | 9,200 |
| 39 | 116 | (161) |  | (114) |  | (493) |  | (158) |  | 57 |  | (307) |  | 154 |  | (652) |  | (254) |
| 40 | 916,130 | 911,670 |  | 908,216 |  | 903,728 |  | 900,998 |  | 888,844 |  | 886,093 |  | 882,097 |  | 916,130 |  | 900,998 |

## Change in Accumulated Other Comprehensive Income, Net of Income Taxes

## (\$ millions) <br> FOR THE PERIOD ENDED

Unrealized Gains (Losses) on Available-for-Sale Securities
Balance at beginning of period
Change in unrealized gains (losses)
Net change for the period
Balance at end of period

Unrealized Foreign Currency Translation Gains (Losses)
on Investments in Foreign Operations, Net of Hedging Activities Balance at beginning of period
Investment in foreign operations
Hedging activities
Recovery of (provision for) income taxes
Net change for the period
Balance at end of period
Gains (losses) on Derivatives Designated as Cash Flow Hedges
Balance at beginning of period
Change in gains (losses)
Reclassification to earnings of losses (gains)
Net change for the period
Balance at end of period
Accumulated Other Comprehensive Income at End of Period
$2_{2012}$ Full Year $_{2011}$

| 1 2 3 | $\$$ 1,417 <br>  106 <br>  $(48)$ | \$ | $\begin{array}{r} 1,157 \\ 280 \\ (20) \end{array}$ | \$ | $\begin{array}{r} 1,085 \\ 153 \\ (81) \end{array}$ | \$ | $\begin{aligned} & 949 \\ & 150 \\ & \hline \end{aligned}$ | \$ | $\begin{array}{r} 1,130 \\ (157) \\ (24) \\ \hline \end{array}$ | \$ | $\begin{gathered} 1,023 \\ 190 \\ (83) \end{gathered}$ | \$ | $\begin{aligned} & \hline 789 \\ & 247 \\ & (13) \\ & \hline \end{aligned}$ | \$ | $\begin{array}{r} 1,317 \\ (526) \\ (2) \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 4 | 58 |  | 260 |  | 72 |  | 136 |  | (181) |  | 107 |  | 234 |  | (528) |
| 5 | 1,475 |  | 1,417 |  | 1,157 |  | 1,085 |  | 949 |  | 1,130 |  | 1,023 |  | 789 |
| 6 | (346) |  | (676) |  | (339) |  | (464) |  | $(1,453)$ |  | $(1,655)$ |  | (98) |  | - |
| 7 | (132) |  | 574 |  | (579) |  | 229 |  | 1,620 |  | 335 |  | $(2,372)$ |  | (379) |
| 8 | 65 |  | (325) |  | 323 |  | (139) |  | (862) |  | (180) |  | 1,110 |  | 382 |
| 9 | (13) |  | 81 |  | (81) |  | 35 |  | 231 |  | 47 |  | (295) |  | (101) |
| 10 | (80) |  | 330 |  | (337) |  | 125 |  | 989 |  | 202 |  | $(1,557)$ |  | (98) |
| 11 | (426) |  | (346) |  | (676) |  | (339) |  | (464) |  | $(1,453)$ |  | $(1,655)$ |  | (98) |
| 12 | 2,801 |  | 2,478 |  | 3,131 |  | 2,841 |  | 2,395 |  | 1,869 |  | 1,786 |  | 2,939 |
| 13 | 38 |  | 749 |  | (563) |  | 610 |  | 1,021 |  | 909 |  | (185) |  | $(1,105)$ |
| 14 | (243) |  | (426) |  | (90) |  | (320) |  | (575) |  | (383) |  | 268 |  | (48) |
| 15 | (205) |  | 323 |  | (653) |  | 290 |  | 446 |  | 526 |  | 83 |  | $(1,153)$ |
| 16 | 2,596 |  | 2,801 |  | 2,478 |  | 3,131 |  | 2,841 |  | 2,395 |  | 1,869 |  | 1,786 |
| 17 | \$ 3,645 | \$ | 3,872 | \$ | 2,959 | \$ | 3,877 | \$ | 3,326 | \$ | 2,072 | \$ | 1,237 | \$ | 2,477 |

Analysis of Change in Non-Controlling Interests and Investment in TD Ameritrade
(\$ millions)
FOR THE PERIOD ENDED

## NON-CONTROLLING INTERESTS IN SUBSIDIARIES

Balance at beginning of period
On account of income
Foreign exchange and other adjustments
Balance at end of period

## NVESTMENT IN TD AMERITRADE

Balance at beginning of period
Increase (decrease) in reported investment through direct ownership
Decrease in reported investment through dividends received
Equity in net income, net of income taxes
Foreign exchange and other adjustments
Balance at end of period

| $\underset{\#}{\text { LINE }}$ | 2012 |  |  |  | 2011 |  |  |  | Full Year |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q4 | Q3 | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 | 2012 | 2011 |


| \$ | 1,482 | \$ | 1,485 | \$ | 1,489 | \$ | 1,483 | \$ | 1,452 | \$ | 1,461 | \$ | 1,464 | \$ | 1,493 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 26 |  | 26 |  | 26 |  | 26 |  | 26 |  | 27 |  | 25 |  | 26 |
|  | (31) |  | (29) |  | (30) |  | (20) |  | 5 |  | (36) |  | (28) |  | (55) |
| \$ | 1,477 | \$ | 1,482 | \$ | 1,485 | \$ | 1,489 | \$ | 1,483 | \$ | 1,452 | \$ | 1,461 | \$ | 1,464 |


| $\$$ | $\mathbf{1 , 4 8 3}$ | $\$$ | 1,493 |
| :---: | :---: | :---: | :---: |
|  | $\mathbf{1 0 4}$ |  | 104 |
| $(110)$ |  | $(114)$ |  |
| $\$$ | $\mathbf{1 , 4 7 7}$ | $\$$ | 1,483 |


| 5 | \$ | 5,322 | \$ | 5,196 | \$ | 5,235 | \$ | 5,159 | \$ | 4,896 | \$ | 4,803 | \$ | 5,314 | \$ | 5,438 | \$ | 5,159 | \$ | 5,438 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 6 |  |  |  |  |  | - |  |  |  | ) |  | - |  | (286) |  | (67) |  |  |  | (353) |
| 7 |  | (15) |  | (15) |  | (15) |  | (15) |  | (12) |  | (12) |  | (13) |  | (14) |  | (60) |  | (51) |
| 8 |  | 57 |  | 62 |  | 54 |  | 61 |  | 64 |  | 59 |  | 66 |  | 57 |  | 234 |  | 246 |
| 9 |  | (20) |  | 79 |  | (78) |  | 30 |  | 211 |  | 46 |  | (278) |  | (100) |  | 11 |  | (121) |
| 10 | \$ | 5,344 | \$ | 5,322 | \$ | 5,196 | \$ | 5,235 | \$ | 5,159 | \$ | 4,896 | \$ | 4,803 | \$ | 5,314 | \$ | 5,344 | \$ | 5,159 |

Derivatives - Notional Principal

| $\begin{aligned} & \text { (\$ billions) } \\ & A S A T \end{aligned}$ | $\underset{\#}{\text { LINE }}$ | $\begin{gathered} 2012 \\ \mathrm{Q} 4 \\ \hline \end{gathered}$ |  |  |  |  |  |  |  |  | $\begin{gathered} 2012 \\ \text { Q3 } \\ \hline \end{gathered}$ |  |  |  |  |  |  |  |  |  | $\begin{gathered} 2012 \\ \text { Q2 } \\ \hline \end{gathered}$ |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Trading |  |  |  |  |  |  |  |  | Trading |  |  |  |  |  |  |  |  |  | Trading |  |  |  |  |  |  |  |  |  |
|  |  | Over-thecounter | Exchangetraded |  | Total |  | $\begin{array}{r} \text { Non- } \\ \text { trading } \end{array}$ |  | Total |  | Over-thecounter |  | Exchangetraded |  | Total |  | Nontrading |  | Total |  | Over-thecounter |  | Exchangetraded |  | Total |  | Nontrading |  | Total |  |
| Interest Rate Contracts |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Futures | 1 | \$ | \$ | 285.0 | \$ | 285.0 | \$ | - | \$ | 285.0 | \$ | - | \$ | 204.0 | \$ | 204.0 | \$ | - | \$ | 204.0 | \$ | - | \$ | 283.9 | \$ | 283.9 | \$ | - | \$ | 283.9 |
| Forward rate agreements | 2 | 85.0 |  | - |  | 85.0 |  | 2.9 |  | 87.9 |  | 118.5 |  | - |  | 118.5 |  | 4.8 |  | 123.3 |  | 80.7 |  | - |  | 80.7 |  | 8.8 |  | 89.5 |
| Swaps | 3 | 2,003.5 |  | - |  | 2,003.5 |  | 308.4 |  | 2,311.9 |  | 1,980.8 |  | - |  | 1,980.8 |  | 315.2 |  | 2,296.0 |  | 1,763.1 |  | - |  | 1,763.1 |  | 336.0 |  | 2,099.1 |
| Options written | 4 | 24.9 |  | 31.7 |  | 56.6 |  | 0.6 |  | 57.2 |  | 24.9 |  | 38.1 |  | 63.0 |  | 1.5 |  | 64.5 |  | 21.8 |  | 19.2 |  | 41.0 |  | 0.6 |  | 41.6 |
| Options purchased | 5 | 19.2 |  | 26.1 |  | 45.3 |  | 4.6 |  | 49.9 |  | 21.6 |  | 42.0 |  | 63.6 |  | 4.5 |  | 68.1 |  | 21.3 |  | 12.9 |  | 34.2 |  | 4.2 |  | 38.4 |
|  | 6 | 2,132.6 |  | 342.8 |  | 2,475.4 |  | 316.5 |  | 2,791.9 |  | 2,145.8 |  | 284.1 |  | 2,429.9 |  | 326.0 |  | 2,755.9 |  | 1,886.9 |  | 316.0 |  | 2,202.9 |  | 349.6 |  | 2,552.5 |
| Foreign Exchange Contracts |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Futures | 7 | - |  | 28.7 |  | 28.7 |  | - |  | 28.7 |  | - |  | 25.1 |  | 25.1 |  | - |  | 25.1 |  | - |  | 35.0 |  | 35.0 |  | - |  | 35.0 |
| Forward contracts | 8 | 374.4 |  | - |  | 374.4 |  | 37.4 |  | 411.8 |  | 404.1 |  | - |  | 404.1 |  | 33.6 |  | 437.7 |  | 394.9 |  | - |  | 394.9 |  | 32.7 |  | 427.6 |
| Swaps | 9 | 1.2 |  | - |  | 1.2 |  | 0.1 |  | 1.3 |  | 1.2 |  | - |  | 1.2 |  | 1.1 |  | 2.3 |  | 1.2 |  | - |  | 1.2 |  | - |  | 1.2 |
| Cross-currency interest rate swap | 10 | 388.3 |  | - |  | 388.3 |  | 28.6 |  | 416.9 |  | 383.0 |  | - |  | 383.0 |  | 27.1 |  | 410.1 |  | 381.6 |  | - |  | 381.6 |  | 27.2 |  | 408.8 |
| Options written | 11 | 13.6 |  | - |  | 13.6 |  | - |  | 13.6 |  | 16.3 |  | - |  | 16.3 |  |  |  | 16.3 |  | 19.1 |  | - |  | 19.1 |  | - |  | 19.1 |
| Options purchased | 12 | 12.8 |  | - |  | 12.8 |  | - |  | 12.8 |  | 14.4 |  | - |  | 14.4 |  | - |  | 14.4 |  | 18.2 |  | - |  | 18.2 |  | - |  | 18.2 |
|  | 13 | 790.3 |  | 28.7 |  | 819.0 |  | 66.1 |  | 885.1 |  | 819.0 |  | 25.1 |  | 844.1 |  | 61.8 |  | 905.9 |  | 815.0 |  | 35.0 |  | 850.0 |  | 59.9 |  | 909.9 |
| Credit Derivative Contracts |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Credit default swaps |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Protection purchased | 14 | 2.7 |  | - |  | 2.7 |  | 4.3 |  | 7.0 |  | 2.9 |  | - |  | 2.9 |  | 4.5 |  | 7.4 |  | 3.3 |  | - |  | 3.3 |  | 4.7 |  | 8.0 |
| Protection sold | 15 | 1.7 |  | - |  | 1.7 |  | - |  | 1.7 |  | 1.9 |  | - |  | 1.9 |  | - |  | 1.9 |  | 2.1 |  | - |  | 2.1 |  | - |  | 2.1 |
|  | 16 | 4.4 |  | - |  | 4.4 |  | 4.3 |  | 8.7 |  | 4.8 |  | - |  | 4.8 |  | 4.5 |  | 9.3 |  | 5.4 |  | - |  | 5.4 |  | 4.7 |  | 10.1 |
| Other Contracts |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Equity contracts | 17 | 45.3 |  | 12.5 |  | 57.8 |  | 28.5 |  | 86.3 |  | 41.0 |  | 13.2 |  | 54.2 |  | 28.1 |  | 82.3 |  | 40.5 |  | 12.0 |  | 52.5 |  | 26.9 |  | 79.4 |
| Commodity contracts | 18 | 8.1 |  | 11.2 |  | 19.3 |  | - |  | 19.3 |  | 8.0 |  | 10.1 |  | 18.1 |  | - |  | 18.1 |  | 7.9 |  | 15.7 |  | 23.6 |  | - |  | 23.6 |
|  | 19 | 53.4 |  | 23.7 |  | 77.1 |  | 28.5 |  | 105.6 |  | 49.0 |  | 23.3 |  | 72.3 |  | 28.1 |  | 100.4 |  | 48.4 |  | 27.7 |  | 76.1 |  | 26.9 |  | 103.0 |
| Total | 20 | \$ 2,980.7 | \$ | 395.2 | \$ | 3,375.9 | \$ | 415.4 | \$ | 3,791.3 | \$ | 3,018.6 | \$ | 332.5 | \$ | 3,351.1 | \$ | 420.4 | \$ | 3,771.5 | \$ | 2,755.7 | \$ | 378.7 | \$ | 3,134.4 | \$ | 441.1 | \$ | 3,575.5 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  | $\begin{gathered} 2012 \\ \text { Q1 } \end{gathered}$ |  |  |  |  |  |  |  |  |  | Q4 |  |  |  |  |  |  |  |  |  | $\begin{gathered} 2011 \\ \text { Q3 } \end{gathered}$ |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  | Trading |  |  |  |  |  |  |  |  |  | Trading |  |  |  |  |  |  |  |  |  | Trading |  |  |  |  |
|  |  | Over-thecounter |  | change traded |  | Total |  | $\begin{array}{r} \text { Non- } \\ \text { trading } \end{array}$ |  | Total |  | Over-thecounter |  | change traded |  | Total |  | Non- trading |  | Total |  | Over-thecounter |  | change traded |  | Total |  | Non- trading |  | Total |
| Interest Rate Contracts |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Futures | 21 | \$ | \$ | 191.0 | \$ | 191.0 | \$ | - | \$ | 191.0 | \$ | - | \$ | 211.8 | \$ | 211.8 | \$ | - | \$ | 211.8 | \$ | - | \$ | 460.7 | \$ | 460.7 | \$ | - | \$ | 460.7 |
| Forward rate agreements | 22 | 112.9 |  | - |  | 112.9 |  | 11.6 |  | 124.5 |  | 108.1 |  | - |  | 108.1 |  | 10.8 |  | 118.9 |  | 102.2 |  | - |  | 102.2 |  | 1.4 |  | 103.6 |
| Swaps | 23 | 1,586.0 |  | - |  | 1,586.0 |  | 332.8 |  | 1,918.8 |  | 1,462.7 |  | - |  | 1,462.7 |  | 329.8 |  | 1,792.5 |  | 1,425.1 |  | - |  | 1,425.1 |  | 318.3 |  | 1,743.4 |
| Options written | 24 | 20.5 |  | 31.5 |  | 52.0 |  | 1.5 |  | 53.5 |  | 25.0 |  | 43.1 |  | 68.1 |  | 3.9 |  | 72.0 |  | 28.9 |  | 40.9 |  | 69.8 |  | 0.5 |  | 70.3 |
| Options purchased | 25 | 20.1 |  | 24.1 |  | 44.2 |  | 2.8 |  | 47.0 |  | 25.9 |  | 38.6 |  | 64.5 |  | 1.3 |  | 65.8 |  | 23.5 |  | 41.3 |  | 64.8 |  | 1.9 |  | 66.7 |
|  | 26 | 1,739.5 |  | 246.6 |  | 1,986.1 |  | 348.7 |  | 2,334.8 |  | 1,621.7 |  | 293.5 |  | 1,915.2 |  | 345.8 |  | 2,261.0 |  | 1,579.7 |  | 542.9 |  | 2,122.6 |  | 322.1 |  | 2,444.7 |
| Foreign Exchange Contracts |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Futures | 27 | - |  | 36.6 |  | 36.6 |  | - |  | 36.6 |  | - |  | 38.3 |  | 38.3 |  | . |  | 38.3 |  | - |  | 32.9 |  | 32.9 |  | - |  | 32.9 |
| Forward contracts | 28 | 401.3 |  | - |  | 401.3 |  | 31.6 |  | 432.9 |  | 384.7 |  | - |  | 384.7 |  | 30.4 |  | 415.1 |  | 343.9 |  | - |  | 343.9 |  | 36.0 |  | 379.9 |
| Swaps | 29 | 2.9 |  | - |  | 2.9 |  | - |  | 2.9 |  | 2.9 |  | - |  | 2.9 |  | - |  | 2.9 |  | 2.5 |  | - |  | 2.5 |  | - |  | 2.5 |
| Cross-currency interest rate swap | 30 | 368.3 |  | - |  | 368.3 |  | 24.9 |  | 393.2 |  | 356.9 |  | - |  | 356.9 |  | 24.4 |  | 381.3 |  | 347.3 |  | - |  | 347.3 |  | 23.9 |  | 371.2 |
| Options written | 31 | 29.0 |  | - |  | 29.0 |  | - |  | 29.0 |  | 34.5 |  | - |  | 34.5 |  | - |  | 34.5 |  | 33.0 |  | - |  | 33.0 |  | - |  | 33.0 |
| Options purchased | 32 | 26.4 |  | - |  | 26.4 |  | - |  | 26.4 |  | 30.8 |  | - |  | 30.8 |  | - |  | 30.8 |  | 29.7 |  | - |  | 29.7 |  | - |  | 29.7 |
|  | 33 | 827.9 |  | 36.6 |  | 864.5 |  | 56.5 |  | 921.0 |  | 809.8 |  | 38.3 |  | 848.1 |  | 54.8 |  | 902.9 |  | 756.4 |  | 32.9 |  | 789.3 |  | 59.9 |  | 849.2 |
| Credit Derivative Contracts |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Credit default swaps |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Protection purchased | 34 | 3.7 |  | - |  | 3.7 |  | 4.9 |  | 8.6 |  | 3.9 |  | - |  | 3.9 |  | 4.8 |  | 8.7 |  | 4.0 |  | - |  | 4.0 |  | 5.0 |  | 9.0 |
| Protection sold | 35 | 2.6 |  | - |  | 2.6 |  | - |  | 2.6 |  | 2.7 |  | - |  | 2.7 |  | - |  | 2.7 |  | 2.7 |  | - |  | 2.7 |  | - |  | 2.7 |
|  | 36 | 6.3 |  | - |  | 6.3 |  | 4.9 |  | 11.2 |  | 6.6 |  | - |  | 6.6 |  | 4.8 |  | 11.4 |  | 6.7 |  | - |  | 6.7 |  | 5.0 |  | 11.7 |
| Other Contracts |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Equity contracts | 37 | 39.2 |  | 11.5 |  | 50.7 |  | 25.9 |  | 76.6 |  | 39.4 |  | 8.4 |  | 47.8 |  | 23.9 |  | 71.7 |  | 38.8 |  | 11.8 |  | 50.6 |  | 22.8 |  | 73.4 |
| Commodity contracts | 38 | 8.6 |  | 6.5 |  | 15.1 |  | - |  | 15.1 |  | 9.2 |  | 6.8 |  | 16.0 |  | - |  | 16.0 |  | 8.4 |  | 5.1 |  | 13.5 |  | - |  | 13.5 |
|  | 39 | 47.8 |  | 18.0 |  | 65.8 |  | 25.9 |  | 91.7 |  | 48.6 |  | 15.2 |  | 63.8 |  | 23.9 |  | 87.7 |  | 47.2 |  | 16.9 |  | 64.1 |  | 22.8 |  | 86.9 |
| Total | 40 | \$ 2,621.5 | \$ | 301.2 | \$ | 2,922.7 | \$ | 436.0 | \$ | 3,358.7 | \$ | 2,486.7 | \$ | 347.0 | \$ | 2,833.7 | \$ | 429.3 | \$ | 3,263.0 | \$ | 2,390.0 | \$ | 592.7 | \$ | 2,982.7 | \$ | 409.8 | \$ | 3,392.5 |

## Derivatives - Credit Exposure

(\$ millions)
AS AT

| $\underset{\#}{\text { LINE }}$ | $\begin{gathered} 2012 \\ \mathrm{Q} 4 \\ \hline \end{gathered}$ |  |  |  |  | $\begin{gathered} 2012 \\ \text { Q3 } \\ \hline \end{gathered}$ |  |  |  |  |  | $\begin{gathered} 2012 \\ \text { Q2 } \\ \hline \end{gathered}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Current replacement cost $^{1}$ | Creditequivalentamount |  | Riskweighted amount |  | Current replacement cost ${ }^{1}$ |  | Creditequivalentamount |  | Riskweighted amount |  | Current replacement cost ${ }^{1}$ |  | Credit amount |  | Riskweighted amount |  |
| 1 | \$ 26 | \$ | 43 | \$ | 7 | \$ | 44 | \$ | 74 | \$ | 13 | \$ | 32 | \$ | 71 | \$ | 15 |
| 2 | 37,714 |  | 60,209 |  | 20,500 |  | 40,561 |  | 62,333 |  | 21,856 |  | 34,427 |  | 50,999 |  | 18,550 |
| 3 | 866 |  | 980 |  | 403 |  | 913 |  | 1,030 |  | 438 |  | 758 |  | 863 |  | 357 |
| 4 | 38,606 |  | 61,232 |  | 20,910 |  | 41,518 |  | 63,437 |  | 22,307 |  | 35,217 |  | 51,933 |  | 18,922 |
| 5 | 4,523 |  | 10,021 |  | 1,846 |  | 6,118 |  | 11,892 |  | 2,356 |  | 4,778 |  | 10,507 |  | 2,157 |
| 6 | 179 |  | 298 |  | 28 |  | 179 |  | 284 |  | 25 |  | 185 |  | 235 |  | 9 |
| 7 | 8,344 |  | 28,408 |  | 9,584 |  | 11,000 |  | 30,961 |  | 10,561 |  | 8,231 |  | 28,114 |  | 9,224 |
| 8 | 186 |  | 447 |  | 135 |  | 280 |  | 531 |  | 148 |  | 333 |  | 612 |  | 146 |
| 9 | 13,232 |  | 39,174 |  | 11,593 |  | 17,577 |  | 43,668 |  | 13,090 |  | 13,527 |  | 39,468 |  | 11,536 |
| 10 | 18 |  | 290 |  | 117 |  | 13 |  | 333 |  | 133 |  | 18 |  | 372 |  | 144 |
| 11 | 8,217 |  | 11,904 |  | 904 |  | 6,692 |  | 10,214 |  | 1,063 |  | 5,848 |  | 9,300 |  | 1,063 |
| 12 | 402 |  | 1,048 |  | 294 |  | 470 |  | 1,066 |  | 281 |  | 670 |  | 1,278 |  | 329 |
| 13 | 8,637 |  | 13,242 |  | 1,315 |  | 7,175 |  | 11,613 |  | 1,477 |  | 6,536 |  | 10,950 |  | 1,536 |
| 14 | 60,475 |  | 113,648 |  | 33,818 |  | 66,270 |  | 118,718 |  | 36,874 |  | 55,280 |  | 102,351 |  | 31,994 |
| 15 | 48,084 |  | 78,727 |  | 24,295 |  | 47,852 |  | 77,236 |  | 26,250 |  | 41,171 |  | 66,325 |  | 22,511 |
| 16 | 12,391 |  | 34,921 |  | 9,523 |  | 18,418 |  | 41,482 |  | 10,624 |  | 14,109 |  | 36,026 |  | 9,483 |
| 17 | 6,020 |  | 6,191 |  | 2,165 |  | 8,689 |  | 8,862 |  | 2,680 |  | 6,831 |  | 7,315 |  | 2,006 |
| 18 | \$ 6,371 | \$ | 28,730 | \$ | 7,358 | \$ | 9,729 | \$ | 32,620 | \$ | 7,944 | \$ | 7,278 | \$ | 28,711 | \$ | 7,477 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 2012 |  |  |  |  | 2011 |  |  |  |  |  | 2011 |  |  |  |  |  |
|  |  |  |  |  |  | Q4 |  |  |  |  |  | Q3 |  |  |  |  |  |
|  | Current replacement cost $^{1}{ }^{1}$ |  | Credit equivalent amount |  |  |  | Current replacement cost $^{1}$ |  | Credit equivalent amount |  | Riskweighted amount ${ }^{2}$ |  | Current replacement cost $^{1}$ |  | equivalent amount |  | Riskweighted amount ${ }^{2}$ |
| 19 | \$ 39 | \$ | 53 | \$ | 9 | \$ | 23 | \$ | 34 | \$ | 5 | \$ | 17 | \$ | 23 | \$ | 3 |
| 20 | 40,455 |  | 55,242 |  | 21,174 |  | 34,889 |  | 46,192 |  | 18,322 |  | 25,657 |  | 34,225 |  | 13,593 |
| 21 | 807 |  | 915 |  | 382 |  | 767 |  | 860 |  | 337 |  | 598 |  | 696 |  | 271 |
| 22 | 41,301 |  | 56,210 |  | 21,565 |  | 35,679 |  | 47,086 |  | 18,664 |  | 26,272 |  | 34,944 |  | 13,867 |
| 23 | 5,968 |  | 11,684 |  | 2,199 |  | 6,363 |  | 11,875 |  | 2,170 |  | 6,146 |  | 11,376 |  | 2,138 |
| 24 | 249 |  | 959 |  | 99 |  | 237 |  | 405 |  | 59 |  | 286 |  | 416 |  | 67 |
| 25 | 11,406 |  | 30,665 |  | 10,020 |  | 10,823 |  | 30,312 |  | 9,322 |  | 12,073 |  | 30,603 |  | 9,163 |
| 26 | 478 |  | 865 |  | 195 |  | 623 |  | 1,064 |  | 236 |  | 662 |  | 1,096 |  | 228 |
| 27 | 18,101 |  | 44,173 |  | 12,513 |  | 18,046 |  | 43,656 |  | 11,787 |  | 19,167 |  | 43,491 |  | 11,596 |
| 28 | 40 |  | 418 |  | 151 |  | 48 |  | 447 |  | 158 |  | 35 |  | 446 |  | 150 |
| 29 | 5,430 |  | 8,718 |  | 1,065 |  | 4,691 |  | 7,954 |  | 1,033 |  | 4,793 |  | 8,013 |  | 1,401 |
| 30 | 689 |  | 1,382 |  | 304 |  | 567 |  | 1,167 |  | 238 |  | 615 |  | 1,192 |  | 298 |
| 31 | 6,159 |  | 10,518 |  | 1,520 |  | 5,306 |  | 9,568 |  | 1,429 |  | 5,443 |  | 9,651 |  | 1,849 |
| 32 | 65,561 |  | 110,901 |  | 35,598 |  | 59,031 |  | 100,310 |  | 31,880 |  | 50,882 |  | 88,086 |  | 27,312 |
| 33 | 47,995 |  | 71,495 |  | 25,131 |  | 45,375 |  | 65,792 |  | 22,531 |  | 36,594 |  | 53,235 |  | 18,576 |
| 34 | 17,566 |  | 39,406 |  | 10,467 |  | 13,656 |  | 34,518 |  | 9,349 |  | 14,288 |  | 34,851 |  | 8,736 |
| 35 | 9,164 |  | 9,420 |  | 2,730 |  | 5,875 |  | 6,062 |  | 1,959 |  | 6,818 |  | 6,950 |  | 1,857 |
| 36 | 8.402 | \$ | 29,986 | \$ | 7.737 | \$ | 7.781 | \$ | 28.456 | \$ | 7,390 | \$ | . 470 | \$ | 27.90 | \$ | 6,87 |

Eerest Rate Contracts
Forward rate agreements
Swaps
Options purchased
Foreign Exchange Contracts
Forward contracts
Swaps
Cross-currency interest rate swaps
Options purchased

## Other Contracts

Credit derivatives
Equity contracts
Commodity contracts

Less: impact of master netting agreements
Total after netting
Less: impact of collateral
Net
36
Exchange-traded instruments and non-trading credit derivatives, which are
Prior to Q1 2012, the amounts were calculated based on Canadian GAAP.

Gross Credit Risk Exposure ${ }^{1}$

## (\$ millions)

AS AT

## By Counterparty Type

Retail
Residential secured
Qualifying revolving retail
Other retail

## Non-retail

Corporate
Sovereign
Total
By Country of Risk
Canada
United States
International
Europe
Other
Total
By Residual Contractual Maturity
Within 1 year
Over 1 year to 5 years
Over 5 years
Total

| $\underset{\#}{\mathrm{LINE}}$ | $\begin{gathered} 2012 \\ \mathrm{Q4} 4 \end{gathered}$ |  |  |  |  |  |  |  |  |  |  | $\begin{gathered} 2012 \\ \text { Q3 } \\ \hline \end{gathered}$ |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Drawn Undrawn |  |  | $\begin{array}{r} \text { Repo-style } \\ \text { transactions } \end{array}$ |  | $\begin{gathered} \text { OTC } \\ \text { derivatives } \\ \hline \end{gathered}$ |  | Other offbalance sheet |  | Total |  | Drawn |  | Undrawn |  | Repo-style transactions |  | OTC derivatives |  | Other offbalance sheet |  | Total |  |
| 1 | \$ 235,335 | \$ | 21,368 | \$ | - | \$ | - | \$ | - | \$ | 256,703 | \$ | 230,875 | \$ | 21,195 | \$ | - | \$ | - | \$ | - | \$ | 252,070 |
| 2 | 14,772 |  | 28,401 |  | - |  | - |  | - |  | 43,173 |  | 14,775 |  | 27,632 |  | - |  | - |  | - |  | 42,407 |
| 3 | 58,371 |  | 5,230 |  | - |  | - |  | 27 |  | 63,628 |  | 57,979 |  | 5,496 |  | - |  | - |  | 29 |  | 63,504 |
| 4 | 308,478 |  | 54,999 |  | - |  | - |  | 27 |  | 363,504 |  | 303,629 |  | 54,323 |  | - |  | - |  | 29 |  | 357,981 |
| 5 | 95,905 |  | 29,822 |  | 53,004 |  | 6,918 |  | 11,259 |  | 196,908 |  | 94,568 |  | 29,214 |  | 52,133 |  | 10,704 |  | 10,701 |  | 197,320 |
| 6 | 72,117 |  | 1,400 |  | 16,854 |  | 8,238 |  | 320 |  | 98,929 |  | 69,453 |  | 910 |  | 12,894 |  | 8,640 |  | 294 |  | 92,191 |
| 7 | 31,304 |  | 832 |  | 89,557 |  | 19,765 |  | 2,271 |  | 143,729 |  | 31,365 |  | 1,066 |  | 82,719 |  | 22,138 |  | 2,384 |  | 139,672 |
| 8 | 199,326 |  | 32,054 |  | 159,415 |  | 34,921 |  | 13,850 |  | 439,566 |  | 195,386 |  | 31,190 |  | 147,746 |  | 41,482 |  | 13,379 |  | 429,183 |
| 9 | \$ 507,804 | \$ | 87,053 | \$ | 159,415 | \$ | 34,921 | \$ | 13,877 | \$ | 803,070 | \$ | 499,015 | \$ | 85,513 | \$ | 147,746 | \$ | 41,482 | \$ | 13,408 | \$ | 787,164 |


| \$ | 326,455 | \$ | 68,641 | \$ | 48,240 | \$ | 10,626 | \$ | 5,133 | \$ | 459,095 | \$ | 321,580 | \$ | 67,913 | \$ | 56,852 | \$ | 14,488 | \$ | 5,023 | \$ | 465,856 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 151,584 |  | 16,298 |  | 61,460 |  | 7,519 |  | 8,063 |  | 244,924 |  | 145,925 |  | 15,289 |  | 46,515 |  | 8,314 |  | 7,816 |  | 223,859 |
|  | 23,730 |  | 1,700 |  | 41,489 |  | 12,600 |  | 497 |  | 80,016 |  | 24,681 |  | 1,866 |  | 37,227 |  | 13,638 |  | 406 |  | 77,818 |
|  | 6,035 |  | 414 |  | 8,226 |  | 4,176 |  | 184 |  | 19,035 |  | 6,829 |  | 445 |  | 7,152 |  | 5,042 |  | 163 |  | 19,631 |
|  | 29,765 |  | 2,114 |  | 49,715 |  | 16,776 |  | 681 |  | 99,051 |  | 31,510 |  | 2,311 |  | 44,379 |  | 18,680 |  | 569 |  | 97,449 |
| \$ | 507,804 | \$ | 87,053 | \$ | 159,415 | \$ | 34,921 | \$ | 13,877 | \$ | 803,070 | \$ | 499,015 | \$ | 85,513 | \$ | 147,746 | \$ | 41,482 | \$ | 13,408 | \$ | 787,164 |

Non-Retail Exposures by Industry Sector
Real estate

## Residential

Non-residential
Total real-estate
Agriculture
Automotive
Financial
Food, beverage, and tobacco
Forestry
Government, public sector entities, and education
ealth and social services
Industrial construction and trade contractors
Metals and mining
Pipelines, oil, and gas
Power and utilities
Professional and other services
Retail sector
Sundry manufacturing and wholesale
Telecommunications, cable, and media
Transportation
Other

| \$ | 175,864 | \$ | 60,309 | \$ | 156,419 | \$ | 6,264 | \$ | 5,611 | \$ | 404,467 | \$ | 179,157 | \$ | 59,908 | \$ | 143,338 | \$ | 9,507 | \$ | 5,737 | \$ | 397,647 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 224,343 |  | 24,667 |  | 2,996 |  | 15,429 |  | 7,211 |  | 274,646 |  | 219,566 |  | 24,552 |  | 4,408 |  | 17,294 |  | 6,953 |  | 272,773 |
|  | 107,597 |  | 2,077 |  | - |  | 13,228 |  | 1,055 |  | 123,957 |  | 100,292 |  | 1,053 |  | - |  | 14,681 |  | 718 |  | 116,744 |
| \$ | 507,804 | \$ | 87,053 | \$ | 159,415 | \$ | 34,921 | \$ | 13,877 | \$ | 803,070 | \$ | 499,015 | \$ | 85,513 | \$ | 147,746 | \$ | 41,482 | \$ | 13,408 | \$ | 787,164 |

Total

| \$ | 16,110 | \$ | 1,103 | \$ | - | \$ | 111 | \$ | 1,090 | \$ | 18,414 | \$ | 15,666 | \$ | 1,202 | \$ | - | \$ | 129 | \$ | 1,074 | \$ | 18,071 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 17,593 |  | 984 |  | 21 |  | 435 |  | 323 |  | 19,356 |  | 17,565 |  | 1,203 |  | 21 |  | 490 |  | 313 |  | 19,592 |
|  | 33,703 |  | 2,087 |  | 21 |  | 546 |  | 1,413 |  | 37,770 |  | 33,231 |  | 2,405 |  | 21 |  | 619 |  | 1,387 |  | 37,663 |
|  | 2,487 |  | 228 |  | - |  | 17 |  | 29 |  | 2,761 |  | 2,385 |  | 271 |  | - |  | 15 |  | 24 |  | 2,695 |
|  | 2,963 |  | 1,435 |  | - |  | 323 |  | 57 |  | 4,778 |  | 2,863 |  | 1,382 |  | - |  | 420 |  | 51 |  | 4,716 |
|  | 33,279 |  | 3,029 |  | 137,056 |  | 22,559 |  | 1,765 |  | 197,688 |  | 36,071 |  | 2,892 |  | 129,650 |  | 27,823 |  | 1,483 |  | 197,919 |
|  | 3,241 |  | 2,022 |  | - |  | 124 |  | 369 |  | 5,756 |  | 2,493 |  | 1,792 |  | - |  | 128 |  | 359 |  | 4,772 |
|  | 1,241 |  | 404 |  | 8 |  | 31 |  | 85 |  | 1,769 |  | 1,170 |  | 367 |  | 15 |  | 31 |  | 84 |  | 1,667 |
|  | 78,782 |  | 2,510 |  | 17,509 |  | 8,528 |  | 3,239 |  | 110,568 |  | 73,604 |  | 2,322 |  | 13,518 |  | 9,287 |  | 3,385 |  | 102,116 |
|  | 9,448 |  | 861 |  | 46 |  | 305 |  | 2,092 |  | 12,752 |  | 8,281 |  | 855 |  | 59 |  | 292 |  | 1,947 |  | 11,434 |
|  | 2,320 |  | 776 |  | - |  | 34 |  | 651 |  | 3,781 |  | 2,307 |  | 780 |  | - |  | 38 |  | 644 |  | 3,769 |
|  | 1,877 |  | 1,509 |  | 21 |  | 51 |  | 231 |  | 3,689 |  | 1,796 |  | 1,427 |  | 8 |  | 45 |  | 219 |  | 3,495 |
|  | 3,294 |  | 5,157 |  | - |  | 525 |  | 689 |  | 9,665 |  | 3,355 |  | 5,113 |  | - |  | 516 |  | 711 |  | 9,695 |
|  | 2,594 |  | 2,799 |  | - |  | 421 |  | 1,480 |  | 7,294 |  | 2,606 |  | 2,429 |  | - |  | 482 |  | 1,421 |  | 6,938 |
|  | 4,345 |  | 994 |  | - |  | 133 |  | 286 |  | 5,758 |  | 5,105 |  | 1,008 |  | - |  | 164 |  | 272 |  | 6,549 |
|  | 2,600 |  | 1,116 |  | - |  | 60 |  | 164 |  | 3,940 |  | 3,372 |  | 1,167 |  | - |  | 83 |  | 149 |  | 4,771 |
|  | 4,802 |  | 2,626 |  | 225 |  | 128 |  | 231 |  | 8,012 |  | 4,684 |  | 2,428 |  | 150 |  | 152 |  | 208 |  | 7,622 |
|  | 2,712 |  | 2,277 |  | - |  | 374 |  | 223 |  | 5,586 |  | 2,638 |  | 2,324 |  | - |  | 348 |  | 226 |  | 5,536 |
|  | 4,543 |  | 835 |  | - |  | 645 |  | 688 |  | 6,711 |  | 4,277 |  | 809 |  | - |  | 806 |  | 652 |  | 6,544 |
|  | 5,095 |  | 1,389 |  | 4,529 |  | 117 |  | 158 |  | 11,288 |  | 5,148 |  | 1,419 |  | 4,325 |  | 233 |  | 157 |  | 11,282 |
| \$ | 199,326 | \$ | 32,054 | \$ | 159,415 | \$ | 34,921 | \$ | 13,850 | S | 439,566 | \$ | 195,386 | \$ | 31,190 | \$ | 147,746 | \$ | 41,482 | \$ | 13,379 | \$ | 429,183 |

Gross credit risk exposure is before credit risk mitigants. This table excludes securitization and equity exposures.


Gross credit risk exposure is before credit risk mitigants. This table excludes securitization and equity exposures.

Gross Credit Risk Exposure (Continued) ${ }^{1,2}$

| $\begin{aligned} & \text { (\$ millions) } \\ & A S A T \end{aligned}$ | $\begin{gathered} \text { LINE } \\ \# \end{gathered}$ | $\begin{gathered} 2011 \\ \text { Q4 } \\ \hline \end{gathered}$ |  |  |  |  |  |  |  |  |  |  |  | $\begin{gathered} 2011 \\ \text { Q3 } \end{gathered}$ |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| By Counterparty Type |  | Drawn |  | Undrawn |  | Repo-style transactions |  | OTC derivatives |  | Other offbalance sheet |  | Total |  | Drawn |  | Undrawn |  | Repo-style transactions |  | OTC derivatives |  | Other offbalance sheet |  | Total |  |
| Retail |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential secured | 1 | \$ | 157,455 | \$ | 20,903 | \$ | - | \$ | - | \$ | - | \$ | 178,358 | \$ | 152,076 | \$ | 20,491 | \$ | - | \$ | - | \$ | - | \$ | 172,567 |
| Qualifying revolving retail | 2 |  | 15,145 |  | 27,591 |  | - |  | - |  | - |  | 42,736 |  | 15,251 |  | 27,283 |  | - |  | - |  | - |  | 42,534 |
| Other retail | 3 |  | 49,941 |  | 5,688 |  | - |  | - |  | 30 |  | 55,659 |  | 48,560 |  | 5,837 |  | - |  | - |  | 32 |  | 54,429 |
|  | 4 |  | 222,541 |  | 54,182 |  | - |  | - |  | 30 |  | 276,753 |  | 215,887 |  | 53,611 |  | - |  | - |  | 32 |  | 269,530 |
| Non-retail |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Corporate | 5 |  | 87,094 |  | 25,729 |  | 45,893 |  | 7,430 |  | 10,311 |  | 176,457 |  | 84,232 |  | 23,607 |  | 45,168 |  | 8,583 |  | 10,022 |  | 171,612 |
| Sovereign | 6 |  | 74,601 |  | 974 |  | 6,219 |  | 5,969 |  | 228 |  | 87,991 |  | 64,948 |  | 877 |  | 12,084 |  | 6,545 |  | 185 |  | 84,639 |
| Bank | 7 |  | 46,178 |  | 731 |  | 69,558 |  | 21,354 |  | 2,225 |  | 140,046 |  | 42,746 |  | 743 |  | 73,858 |  | 19,988 |  | 2,312 |  | 139,647 |
|  | 8 |  | 207,873 |  | 27,434 |  | 121,670 |  | 34,753 |  | 12,764 |  | 404,494 |  | 191,926 |  | 25,227 |  | 131,110 |  | 35,116 |  | 12,519 |  | 395,898 |
| Total | 9 | \$ | 430,414 | \$ | 81,616 | \$ | 121,670 | \$ | 34,753 | \$ | 12,794 | \$ | 681,247 | \$ | 407,813 | \$ | 78,838 | \$ | 131,110 | \$ | 35,116 | \$ | 12,551 | \$ | 665,428 |
| By Country of Risk |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Canada | 10 | \$ | 255,706 | + | 66,101 | \$ | 49,486 | \$ | 12,104 | \$ | 4,781 | \$ | 388,178 | \$ | 248,717 | \$ | 64,795 | \$ | 49,566 | \$ | 13,565 | \$ | 4,662 | \$ | 381,305 |
| United States | 11 |  | 144,370 |  | 13,103 |  | 49,831 |  | 6,992 |  | 7,340 |  | 221,636 |  | 130,996 |  | 12,080 |  | 41,348 |  | 6,029 |  | 7,137 |  | 197,590 |
| International |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Europe | 12 |  | 23,546 |  | 1,744 |  | 20,120 |  | 11,721 |  | 543 |  | 57,674 |  | 21,324 |  | 1,529 |  | 31,254 |  | 11,221 |  | 522 |  | 65,850 |
| Other | 13 |  | 6,792 |  | 668 |  | 2,233 |  | 3,936 |  | 130 |  | 13,759 |  | 6,776 |  | 434 |  | 8,942 |  | 4,301 |  | 230 |  | 20,683 |
|  | 14 |  | 30,338 |  | 2,412 |  | 22,353 |  | 15,657 |  | 673 |  | 71,433 |  | 28,100 |  | 1,963 |  | 40,196 |  | 15,522 |  | 752 |  | 86,533 |
| Total | 15 | \$ | 430,414 | \$ | 81,616 | \$ | 121,670 | \$ | 34,753 | \$ | 12,794 | \$ | 681,247 | \$ | 407,813 | \$ | 78,838 | \$ | 131,110 | \$ | 35,116 | \$ | 12,551 | \$ | 665,428 |
| By Residual Contractual Maturity |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Within 1 year | 16 | \$ | 166,906 | \$ | 59,911 | \$ | 121,670 | \$ | 7,314 | \$ | 6,401 | \$ | 362,202 | \$ | 156,060 | \$ | 59,183 | \$ | 131,062 | \$ | 7,629 | \$ | 5,931 | \$ | 359,865 |
| Over 1 year to 5 years | 17 |  | 177,396 |  | 20,411 |  | - |  | 15,593 |  | 5,533 |  | 218,933 |  | 165,314 |  | 18,585 |  | 48 |  | 16,228 |  | 5,287 |  | 205,462 |
| Over 5 years | 18 |  | 86,112 |  | 1,294 |  | - |  | 11,846 |  | 860 |  | 100,112 |  | 86,439 |  | 1,070 |  | - |  | 11,259 |  | 1,333 |  | 100,101 |
| Total | 19 | \$ | 430,414 | \$ | 81,616 | \$ | 121,670 | \$ | 34,753 | \$ | 12,794 | \$ | 681,247 | \$ | 407,813 | \$ | 78,838 | \$ | 131,110 | \$ | 35,116 | \$ | 12,551 | \$ | 665,428 |
|  |  | $\begin{gathered} 2011 \\ \text { Q2 } \\ \hline \end{gathered}$ |  |  |  |  |  |  |  |  |  |  |  | $\begin{gathered} 2011 \\ \text { Q1 } \end{gathered}$ |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| By Counterparty Type Retail |  | Drawn Undrawn |  |  |  | Repo-style transactions |  | $\begin{array}{r} \text { OTC } \\ \text { derivatives } \end{array}$ |  | Other offbalance sheet |  | Total |  | Drawn |  | Undrawn |  | Repo-style transactions |  | OTC derivatives |  | Other offbalance sheet |  | Total |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential secured | 20 | \$ | 146,345 | \$ | 20,251 | \$ | - | \$ | - | \$ | - | \$ | 166,596 | \$ | 144,711 | \$ | 20,136 | \$ | - | \$ | - | \$ | - | \$ | 164,847 |
| Qualifying revolving retail | 21 |  | 15,111 |  | 28,109 |  | - |  | - |  | - |  | 43,220 |  | 15,288 |  | 27,653 |  | - |  | - |  | - |  | 42,941 |
| Other retail | 22 |  | 47,631 |  | 5,669 |  | - |  | - |  | 27 |  | 53,327 |  | 41,028 |  | 5,620 |  | - |  | - |  | 30 |  | 46,678 |
|  | 23 |  | 209,087 |  | 54,029 |  | - |  | - |  | 27 |  | 263,143 |  | 201,027 |  | 53,409 |  | - |  | - |  | 30 |  | 254,466 |
| Non-retail |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Corporate | 24 |  | 81,289 |  | 22,835 |  | 40,965 |  | 8,203 |  | 9,876 |  | 163,168 |  | 82,450 |  | 23,207 |  | 34,136 |  | 6,987 |  | 10,017 |  | 156,797 |
| Sovereign | 25 |  | 59,643 |  | 901 |  | 7,498 |  | 6,037 |  | 198 |  | 74,277 |  | 58,561 |  | 720 |  | 5,057 |  | 5,519 |  | 146 |  | 70,003 |
| Bank | 26 |  | 42,825 |  | 816 |  | 66,307 |  | 20,204 |  | 2,249 |  | 132,401 |  | 42,847 |  | 989 |  | 76,478 |  | 17,171 |  | 2,464 |  | 139,949 |
|  | 27 |  | 183,757 |  | 24,552 |  | 114,770 |  | 34,444 |  | 12,323 |  | 369,846 |  | 183,858 |  | 24,916 |  | 115,671 |  | 29,677 |  | 12,627 |  | 366,749 |
| Total | 28 | \$ | 392,844 | \$ | 78,581 | \$ | 114,770 | \$ | 34,444 | \$ | 12,350 | \$ | 632,989 | \$ | 384,885 | \$ | 78,325 | \$ | 115,671 | \$ | 29,677 | \$ | 12,657 | \$ | 621,215 |
| By Country of Risk |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Canada | 29 | \$ | 239,802 | \$ | 64,822 | \$ | 41,966 | \$ | 13,565 | \$ | 4,634 | \$ | 364,789 | \$ | 238,194 | \$ | 63,844 | \$ | 40,633 | \$ | 11,923 | \$ | 4,459 | \$ | 359,053 |
| United States | 30 |  | 125,578 |  | 11,661 |  | 46,404 |  | 5,987 |  | 7,044 |  | 196,674 |  | 120,862 |  | 12,097 |  | 48,395 |  | 5,371 |  | 7,533 |  | 194,258 |
| Europe | 31 |  | 21,155 |  | 1,495 |  | 21,771 |  | 10,437 |  | 445 |  | 55,303 |  | 19,718 |  | 1,531 |  | 25,460 |  | 9,183 |  | 467 |  | 56,359 |
| Other | 32 |  | 6,309 |  | 603 |  | 4,629 |  | 4,455 |  | 227 |  | 16,223 |  | 6,111 |  | 853 |  | 1,183 |  | 3,200 |  | 198 |  | 11,545 |
|  | 33 |  | 27,464 |  | 2,098 |  | 26,400 |  | 14,892 |  | 672 |  | 71,526 |  | 25,829 |  | 2,384 |  | 26,643 |  | 12,383 |  | 665 |  | 67,904 |
| Total | 34 | \$ | 392,844 | \$ | 78,581 | \$ | 114,770 | \$ | 34,444 | \$ | 12,350 | \$ | 632,989 | \$ | 384,885 | \$ | 78,325 | \$ | 115,671 | \$ | 29,677 | \$ | 12,657 | \$ | 621,215 |
| By Residual Contractual Maturity |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Within 1 year | 35 | \$ | 159,423 | \$ | 59,567 | \$ | 114,770 | \$ | 7,585 | \$ | 6,128 | \$ | 347,473 | \$ | 159,738 | \$ | 60,545 | \$ | 115,671 | \$ | 6,253 | \$ | 6,189 | \$ | 348,396 |
| Over 1 year to 5 years | 36 |  | 156,443 |  | 17,942 |  | - |  | 16,420 |  | 5,708 |  | 196,513 |  | 164,224 |  | 17,406 |  | - |  | 14,306 |  | 5,939 |  | 201,875 |
| Over 5 years | 37 |  | 76,978 |  | 1,072 |  | - |  | 10,439 |  | 514 |  | 89,003 |  | 60,923 |  | 374 |  | - |  | 9,118 |  | 529 |  | 70,944 |
| Total | 38 | \$ | 392,844 | \$ | 78,581 | \$ | 114,770 | \$ | 34,444 | \$ | 12,350 | \$ | 632,989 | \$ | 384,885 | \$ | 78,325 | \$ | 115,671 | \$ | 29,677 | \$ | 12,657 | \$ | 621,215 |

${ }^{2}$ Prior to Q1 2012, the amounts were calculated based on Canadian GAAP
${ }^{2}$ Gross credit risk exposure is before credit risk mitigants. This table excludes securitization and equity exposures

Exposures Covered By Credit Risk Mitigation ${ }^{1}$


Prior to Q1 2012, the amounts were calculated based on Canadian GAAP.
${ }^{2}$ For exposures under the AIRB Approach, eligible financial collateral is taken into account in the Bank's LGD models. Separate disclosure of eligible financial collateral is, therefore, not required.
For exposures under the Standardized Approach, eligible financial collateral can include cash, gold, highly rated debt securities and equities listed on the main index.


Prior to Q1 2012, the amounts were calculated based on Canadian GAAP.
2. Credit risk exposures are after credit risk mititigants and net of counterparty-specific allowance
${ }_{3}^{3}$ Under the Standardized Approach, other retail includes qualifying revolving retail exposures.

AIRB Credit Risk Exposures: Retail Risk Parameters


Low risk
Normal risk
Medium risk
High risk
Default

Qualifying Revolving Retail
Low risk
Normal risk
Normal risk
Medium risk
High risk
High risk
Default

Other Retail
Low risk
Normal risk
Medium risk
Medium risk
High risk

Prior to Q1 2012, the amounts were calculated based on Canadian GAAP.
${ }^{2}$ EAD includes the effects of credit risk mitigation.

AIRB Credit Risk Exposures: Non-Retail Risk Parameters ${ }^{1}$

${ }^{1}$ Prior to Q1 2012, the amounts were calculated based on Canadian GAAP.
EAD includes the effects of credit risk mitigation

AIRB Credit Risk Exposures: Undrawn Commitments and EAD on Undrawn Commitments ${ }^{1,2,3}$


1. Notional undrawn commitments are equal to the contractually available amounts provided via committed loan agreements less amounts currently outstanding under those committed loan agreements.
${ }_{2}$ Prior to Q1 2012, the amounts were calculated based on Canadian GAAP.

EAD on undrawn commitments is the amount currently undrawn but expected to be drawn assuming a default on the underlying committed loan agreement.

${ }^{1}$ Prior to Q1 2012, the amounts were calculated based on Canadian GAAP.
${ }^{2}$ Retail actual and expected loss rates are measured as follows:

 divided by outstanding balances at the beginning of the four-quarter period.
Non-retail actual and expected loss rates are measured as follows:
 predicted at the beginning of the applicable four-quarter period defined above. The expected loss is measured using Basel II parameters (PDxLGDxEAD) divided by outstanding balances at the beginning of the four-quarter period.
 current year in the historically measured period. This historical data will be updated annually until a complete business cycle is included in the historically measured period. A business cycle is estimated to be $10-15$ years in duration.

Commentary:
Differences between actual loss rates and expected loss rates are due to the following reasons:
 a longer period of time. As a result, actual losses may exceed expected losses during a recession and may fall below expected losses during economic growth.
Expected loss parameters are conservatively estimated (i.e. adjusted upwards) to account for the limited number of years of historical data available,
LGD parameters used in the expected loss estimates are adjusted upwards to reflect potential economic downturn conditions

Retail:
Due to improvement in economic conditions and credit quality of the new business, actual loss rates for qualifying revolving and other retail exposures in the four quarters ending Q4 2012 are back down to their historical levels
 historically measured period.

Securitization and Resecuritization Exposures in the Banking Book ${ }^{1}$


Securitization exposures include the Bank's exposures as originator and investor under both the IRB approach and the Standardized approach.
None of the Bank's resecuritization exposures were subject to credit risk mitigation at January 31, 2011
Securitization exposures subject to the standardized approach are primarily comprised of investments held in the Banking book
Securitization exposures deducted from capital.
the ratings based approach primarily include liquidity facilities, credit enhancements, letters of credit, and investments held in the Banking book
Securitization exposures subject to the internal assessment approach are primarily comprised of liquidity facilities provided to the Bank's asset-backed commercial paper (ABCP) conduits.

Risk-Weighted Assets ${ }^{1}$


Prior to Q1 2012, the amounts were calculated based on Canadian GAAP.


## Capital Position

AS AT
RISK-WEIGHTED ASSETS
CAPITAL
Tier 1 Capital
Common shares
Contributed surplus
Retained earnings
Fair value (gain) loss arising from changes in the institution's own credit risk
Net unrealized foreign currency translation gains (losses) on investment
in subsidiaries, net of hedging activities
Preferred shares ${ }^{2}$
nnovative instruments ${ }^{2}$
Adjustment for transition to measurement under IFRS
Net impact of eliminating one month reporting lag on U.S. entities
Gross Tier 1 capital
Goodwill and intangibles in excess of $5 \%$ lim
Net Tier 1 Capital
Securitization - gain on sale of mortgages
$50 \%$ shortfall in allowanc
$50 \%$ substantial investments
Investment in insurance subsidiaries ${ }^{5}$
Net impact of eliminating one month reporting lag on U.S. entities ${ }^{3}$ Adjusted Net Tier 1 Capital

Tier 2 Capital
Innovative instruments
Subordinated notes and debentures (net of amortization and ineligible)
Eligible collective allowance (re standardized approach)
Accumulated net after-tax unrealized gain on AFS equity securities in OCI Securitization - other
wance ${ }^{4}$
Investments in insurance subsidiaries
Net impact of eliminating one month reporting lag on U.S. entities
Total Tier 2 Capital
Total Regulatory Capital ${ }^{3}$

## REGULATORY CAPITAL RATIOS (\%) ${ }^{3}$

Tier 1 capital ratio ${ }^{6}$
Total capital ratio ${ }^{6}$

## CAPITAL RATIOS FOR SIGNIFICANT BANK SUBSIDIARIES (\%) TD Bank, N.A.

Tier 1 capital ratio
Total capital ratio
TD Mortgage Corporation
ier 1 capital ratio
Total capital ratio ${ }^{6}$

and
 continue to be included in Tier 1 capital.
 regulatory purposes only, the Bank's investment in TD Ameritrade was translated using the period-end foreign exchange rate of the Bank.
 Bas on

February 20, 2007, 100\% of investments in insurance subsidiaries held prior to January 1, 2007 are deducted from Tier 2 capital. The $50 \%$ from Tier 1 capital and $50 \%$ from Tier 2 capital deduction was deferred until 2012 .
SFl's target Tier 1 and Total capital ratios for Canadian banks are $7 \%$ and $10 \%$, respectively.
On a stand-alone basis, TD Bank, N.A. reports regulatory capital to the Office of the Comptroller of the Currency (OCC) under Basel I based on calendar quarter ends. The disclosed capital ratios are based on this framework.
${ }^{1}$ The adjustments for items of note, net of income taxes, are removed from reported results to compute adjusted results.
 TD Banknorth of Hudson United Bancorp in 2006 and Interchange Financial Services in 2007, the amortization of intangibles included in equity in net income of TD Ameritrade, and the acquisition of the
 which only includes amortization of intangibles acquired as a result of business combinations.
 intended to actively trade in these debt securities, the Bank reclassified these debt securities from trading to the available-for-sale category effective August 1 , 2008. As part of the Bank's trading strategy, these debt securities are economically hedged, primarily with CDS and interest rate swap contracts. This includes foreign exchange translation exposure related to the debt securities portfolio and the
 asymmetry in the accounting treatment between derivatives and the reclassified debt securities results in volatility in earnings from period to period that is not indicative of the economics of the underlying business performance in Wholesale Banking. Commencing in the second quarter of 2011, the Bank may from time to time replace securities within the portfolio to best utilize the initial, matched fixed term funding. As a result, the derivatives are accounted for on an accrual basis in Wholesale Banking and the gains and losses related to the derivatives in excess of the accrued amounts are reported in the Corporate segment. Adjusted results of the Bank exclude the gains and losses of the derivatives in excess of the accrued amount.




 charges or direct transaction costs as an item of note.

 result in periodic profit and loss volatility which is not indicative of the economics of the corporate loan portfolio or the underlying business performance in Wholesale Banking. As a result, the CDS are
 losses on the CDS in excess of the accrued cost. When a credit event occurs in the corporate loan book that has an associated CDS hedge, the PCL related to the portion that was hedged via the CDS is netted against this item of note.



 legal fees. Contingent consideration is defined as part of the purchase agreement, whereby the Bank is required to pay additional cash consideration in the event that amounts realized on certain assets

 were incurred for both Canada and the U.S., the majority of these charges relate to integration initiatives undertaken for U.S. Personal and Commercial Banking.

 related to promotional-rate card origination activities), integration-related travel costs, employee severance costs, the cost of amending certain executive employment and award agreements, contract
 first anses directly incurred in effecting the business combination and consist primarily of finders' fees, advisory fees and legal fees Integration charges and direct transaction costs related to this acquisition
 were incurred by Canadian Personal and Commercial Banking.

8 As a result of certain adverse judgments in the U.S. during Q1 2012, as well as settlements reached following the quarter, the Bank took prudent steps to reassess its litigation provisions and, having

 litigation provision of \$128 million (\$77 million after tax) was required in Q3 2012.


 and Commercial Banking loan portfolios.
${ }^{10}$ This represents the impact of changes in the income tax statutory rate on net deferred income tax balances.
 and charges against revenue relating to fee reversals.

## Risk-Weighted Assets

Risk-weighted (RWA)

## Approaches used by the Bank to calculate RWA:

## For Credit Risk

Standardized Approach

Advanced Internal Ratings
Based (AIRB) Approach

## For Operational Risk

Standardized Approach

## For Market Risk

Standardized Approach

Internal Models Approach

## Credit Risk Terminology

Gross credit risk exposure

## Counterparty Type / Exposure Classes:

Retail
Residential Secured
Qualifying Revolving Retail (QRR)
Other Retail

## Non-retail

Corporate
Sovereign
Bank

## Exposure Types:

Drawn
Undrawn (commitment)
Repo-style transactions
OTC derivatives
Other off-balance sheet

## AIRB Credit Risk Parameters:

Probability of Default (PD)
Exposure at Default (EAD)
Loss Given Default (LGD)

- Used in the calculation of risk-based capital ratios, total risk-weighted assets are calculated for credit, operational and market risks using the approaches described below.
- Under this approach, banks apply a standardized set of risk-weights to exposures, as prescribed by the regulator, to calculate credit risk capita requirements. Standardized risk-weights are based on external credit assessments, where available, and other risk-related factors, including exposure asset class, collateral, etc.
- Under this approach, banks use their own internal historical experience of PD, LGD, EAD and other key risk assumptions to calculate credit risk capital requirements. Use of the AIRB approach is subject to supervisory approval.
- Under this approach, banks apply prescribed factors to a three-year average of annual gross income for each of eight different business lines representing the different activities of the institution (e.g. Corporate Finance, Retail Banking, Asset Management, etc.).
- Under this approach, banks use standardized capital changes prescribed by the regulator to calculate general and specific risk components of market risk.
- Under this approach, banks use their own internal risk management models to calculate specific risk and general market risk changes.
- The total amount the bank is exposed to at the time of default measured before counterparty specific provisions or write-offs. Includes exposures under both the Standardized and AIRB approaches to credit risk.
- Includes residential mortgages and home equity lines of credit extended to individuals.
- Includes credit cards, unsecured lines of credit and overdraft protection products extended to individuals (in the case of the Standardized Approach to credit risk, credit card exposures are included in the "Other Retail" category).
- Includes all other loans (e.g. personal loans, student lines of credit and small business loans) extended to individuals and small businesses.
- Includes exposures to corporations, partnerships or proprietorships
- Includes exposures to central governments, central banks, multilateral development banks and certain public sector entities.
- Includes exposures to deposit-taking institutions, securities firms and certain public sector entities.
- The amount of funds advanced to a borrower
- The difference between the authorized and drawn amounts (e.g. the unused portion of a line of credit / committed credit facility).
- Repurchase and reverse repurchase agreements, securities borrowing and lending.
- Privately negotiated derivative contracts that are not exchanged-traded.
- All off-balance sheet arrangements other than derivatives and undrawn commitments (e.g. letters of credit, letters of guarantee).
- The likelihood that the borrower will not be able to meet its scheduled repayments within a one year time horizon.
- The total amount the bank is exposed to at the time of default.
- The amount of the loss when a borrower defaults on a loan, which is expressed as a percentage of EAD.

Acronyms

| Acronym | Definition | Acronym | Definition |
| :---: | :---: | :---: | :---: |
| ABCP | Asset-Backed Commercial Paper | MBS | Mortgage-Backed Security |
| ACI | Acquired Credit-Impaired | NII | Net Interest Income |
| AFS | Available-For-Sale | NHA | National Housing Act |
| AIRB | Advanced Internal Ratings Based | Occ | Office of the Comptroller of the Currency |
| CAD P\&C | Canadian Personal and Commercial Banking | OCl | Other Comprehensive Income |
| CDS | Credit Default Swap | OSFI | Office of the Superintendent of Financial Institutions Canada |
| CICA | Canadian Institute of Chartered Accountants | PCL | Provision for Credit Losses |
| EAD | Exposure at Default | PD | Probability of Default |
| FDIC | Federal Deposit Insurance Corporation | QRR | Qualifying Revolving Retail |
| GAAP | Generally Accepted Accounting Principles | RWA | Risk-Weighted Assets |
| HELOC | Home Equity Line of Credit | TEB | Taxable Equivalent Basis |
| IFRS | International Financial Reporting Standards | U.S. P\&C | U.S. Personal and Commercial Banking |
| IRB | Internal Ratings Based | USD | U.S. Dollar |
| LGD | Loss Given Default |  |  |


[^0]:    The rate charged for common equity is $9.0 \%$ in 2012. The rate charged for invested capital was $9.0 \%$ in 2011.

