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## SUPPLEMENTAL FINANCIAL INFORMATION

For the Second Quarter Ended April 30, 2012
I nvestor Relations Department
For further information contact:
Kelly Milroy or David Lambie
416-308-9030
www.td.com/ investor

## For the 2nd Quarter Ended April 30, 2012


 "Glossary" and "Acronyms" pages of this document.

## How the Bank Reports



 believe are indicative of underlying business performance. The items of note are listed on page 3 of this package. The Bank believes that adjusted results provide the reader with a better understanding of how management views the Bank's performance.

 Reports" section of the Bank's Q2 2012 Report to Shareholders.

## Segmented Information

For management reporting purposes, the Bank's operations and activities are organized around four key business segments operating in a number of locations in key financial centres around the globe:
 the Corporate segment. The results of TD Auto Finance Canada are reported in CAD P\&C. The results of TD Auto Finance U.S. are reported in U.S. P\&C. Integration charges, direct transaction costs, and changes in fair value of contingent consideration relating to the Chrysler Financial acquisition are reported in the Corporate segment. Effective December 1, 2011, the results of MBNA Canada are reported in the CAD P\&C and Wealth and Insurance segments. Integration charges and direct transaction costs relating to the acquisition of MBNA Canada credit card portfolio are reported in the CAD P\&C segment.
 Services. The Bank has updated the corresponding segment reporting results retroactively to 2011.



 profit and adjusted ROE are non-GAAP financial measures as these are not defined terms under IFRS and, therefore, may not be comparable to similar terms used by other issuers



 generally applied to each segment based on a statutory tax rate and may be adjusted for items and activities unique to each segment.


 interest income with similar institutions. The TEB increase to net interest income and provision for income taxes reflected in Wholesale Banking results is reversed in the Corporate segment.

Shaded numbers have not been recalculated under IFRS and are based on Canadian GAAP.
For information on the Bank's Canadian GAAP Supplemental Financial Information, see the link: http://www.td.com/document/PDF/investor/2011/Q4_11_Supp_Pack_E.pdf
Certain comparative amounts have been reclassified to conform with current period presentation.

## For the 2nd Quarter Ended April 30, 2012

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## Highlights

FOR THE PERIOD ENDED
Income Statement (\$ millions)
Net interest income
Non-interest income
Total revenue
Provision for credit losses
Loans
Debt securities classified as loan
Acquired credit-impaired loans
Total provision for credit losses
Non-interest expenses
Net income before provision for income taxes
Provision for (recovery of) income taxes
ncome before equity in net income of an investment in an associate
Equity in net income of an investment in an associate, net of income taxes
Net income - reported
Adjustment for items of note, net of income taxe
Net income - adjusted

## Preferred dividends

Net income available to common shareholders and non-controlling
interests in subsidiaries - adjusted

## Attributable to:

Non-controlling interests - adjusted
Common shareholders - adjusted
Earnings per Common Share (\$) and Average Number of Shares (millions) ${ }^{1}$
Basic earnings
Reported
Adjusted
Diluted earnings
Reported
Adjusted
Average number of common shares outstanding
Basic
Diluted

## Balance Sheet (\$ billions)

Total assets
Total equity
Risk Metrics (\$ billions, except as noted)
Risk-weighted assets ${ }^{2}$
Tier 1 capital ${ }^{2}$
Tier 1 capital ratio ${ }^{2}$
Total capital ratio ${ }^{2}$
After-tax impact of $1 \%$ increase in interest rates on:
Common shareholders' equity (\$ millions)
Annual net income (\$ millions) ${ }^{2}$
Net impaired loans - personal, business, and government (\$ millions) ${ }^{3}$
Net impaired loans - personal, business, and government as a \% of net loans
and acceptances ${ }^{3}$
Provision for credit losses as a \% of net average loans and acceptances ${ }^{3}$
Rating of senior debt:
Moody's
Standard and Poor's

 shareholders to include the effect of dilutive securities. As a result, the sum of the quarterly basic and diluted EPS figures may not equal the year-to-date EPS.
Excludes acquired credit-impaired loans (ACI) and debt securities classified as loans. For additional information on ACI loans, see pages 34 to 35 .

## Shareholder Value

\$ millions, except as noted
FOR THE PERIOD ENDED

## usiness Performanc

Net income available to common shareholders and non-controlling interest
in subsidiaries - reported
Economic profit ${ }^{1.2}$
Average common equity
Average invested capit
Return on common equity - reported
Return on common equity - adjusted
Return on risk-weighted
Return on risk-weighted assets - adjusted ${ }^{3}$
Effective tax rate
Reported
Adjusted (TEB)
Net interest margin
Average number of full-time equivalent staff

## Common Share Performance

Closing market price (\$)
Book value per common share (\$)
Closing market price to book value
Price-earnings ratio
Reported
Total shareholder return on common shareholders' investment
Number of common shares outstanding (millions)
Total market capitalization (\$ billions)

## Dividend Performance

Dividend per common share
Dividend yield
Common dividend payout ratio
Reported
Adjusted


| \$ | 83.49 | \$ | 77.54 | \$ | 75.23 |  | 76.49 |  | \$ | 81.92 |  | \$ | 74.96 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 45.19 |  | 45.00 |  | 43.43 |  | 40.59 |  |  | 38.59 |  |  | 38.99 |
|  | 1.85 |  | 1.72 |  | 1.73 |  | 1.88 |  |  | 2.12 |  |  | 1.92 |
|  | 12.7 |  | 12.3 |  | 11.7 |  | 13.1 |  |  | 14.8 |  |  | 14.1 |
|  | 11.6 |  | 11.1 |  | 11.0 |  | 11.8 |  |  | 13.3 |  |  | 12.7 |
|  | 5.5 |  | 7.0 |  | 5.7 | \% | 8.1 | \% |  | 12.2 | \% |  | 23.0 |
|  | 908.2 |  | 903.7 |  | 901.0 |  | 888.8 |  |  | 886.1 |  |  | 882.1 |
| \$ | 75.8 |  | 70.1 | \$ | 67.8 |  | 68.0 |  | \$ | 72.6 |  | \$ | 66.1 |


| $\$$ | 83.49 | $\$$ | 81.92 |
| :--- | ---: | :--- | ---: |
|  | $\mathbf{4 5 . 1 9}$ |  | 38.59 |
|  | 1.85 |  | 2.12 |
|  |  |  |  |
|  | $\mathbf{1 2 . 7}$ |  | 14.8 |
|  | $\mathbf{1 1 . 6}$ |  | 13.3 |
|  | 5.5 | $\%$ | 12.2 |
|  | $\mathbf{9 0 8 . 2}$ |  | 886.1 |
| $\$$ | 75.8 | $\$$ | 72.6 |


| $\$$ | 75.23 |  |
| :--- | ---: | :--- |
|  | 43.43 |  |
|  | 1.73 |  |
|  |  |  |
|  | 11.7 |  |
|  | 11.0 |  |
|  | 5.7 |  |
|  | 901.0 |  |
|  | 67.8 |  |


| $\$$ | $\mathbf{1 . 4 0}$ | $\$$ | 1.27 |
| :--- | ---: | ---: | ---: |
|  | 3.6 | $\%$ | 3.2 |
|  |  | $\%$ |  |
|  | 41.8 |  | 39.6 |
| 37.8 |  | 37.3 |  |

The rate charged for common equity is $9.0 \%$ in 2012. The rate charged for invested capital was $9.0 \%$ in 2011.

the Bank, calculated based on average common equity, would have been $\$ 717$ million for Q4 2011, $\$ 770$ million for Q3 2011, $\$ 712$ million for Q2 2011, $\$ 758$ million for Q1 2011, and $\$ 2,947$ million for the full year 2011 .
Prior to Q1 2012, the amounts are calculated based on Canadian GAAP
Certain amounts for comparative periods have been changed to conform with the presentation adopted in the current period. This resulted in an increase to total assets, with a corresponding impact on net interest margin.

## Adjustments for Items of Note, Net of Income Taxes ${ }^{1}$

## FOR THE PERIOD ENDED

(Decrease) in Net income Due to Items of Note (\$ millions)
Amortization of intangibles (Footnote 2)
Fair value of derivatives hedging the reclassified available-for-sale securities (Footnote 3)
integration charges and direct transaction costs relating to U.S. P\&C Banking
acquisitions (Footnote 4)
Fair value of credit default swaps hedging the corporate loan book, net of provision for credit losses (Footnote 5)
Integration charges, direct transaction costs, and changes in fair value of contingent
consideration relating to the Chrysler Financial acquisition (Footnote 6)
integration charges and direct transaction costs relating to the acquisition of
MBNA Canada credit card portfolio (Footnote 7)
Litigation reserve (Footnote 8)
Reduction of allowance for incurred but not identified credit losses (Footnote 9)

## Total

Increase (Decrease) in Earnings per Share Due to Items of Note (\$) (Footnote 10)
Amortization of intangibles (Footnote 2)
Fair value of derivatives hedging the reclassified available-for-sale securities (Footnote 3)
integration charges and direct transaction costs relating to U.S. P\&C Banking
acquisitions (Footnote 4)
Fair value of credit default swaps hedging the corporate loan book, net of provision for credit losses (Footnote 5)
ntegration charges, direct transaction costs, and changes in fair value of contingent
consideration relating to the Chrysler Financial acquisition (Footnote 6)
tegration charges and direct transaction costs relating to the acquisition of
MBNA Canada credit card portfolio (Footnote 7)
Litigation reserve (Footnote 8)
Reduction of allowance for incurred but not identified credit losses (Footnote 9)
Total
For detailed footnotes to the items of note, see page 53.

| $\underset{\#}{\text { LINE }}$ | 2012 |  |  |  | 2011 |  |  |  |  |  |  |  | Year to Date |  |  |  | $\begin{gathered} \hline \text { Full Year } \\ 2011 \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Q2 |  | Q1 |  | Q4 |  | Q3 |  | Q2 |  | Q1 |  | 012 |  | 2011 |  |  |
| 1 | \$ | 59 | \$ | 60 | \$ | 95 | \$ | 94 | \$ | 99 | \$ | 103 | \$ | 119 | \$ | 202 |  | 391 <br>  <br>  <br>  <br>  |
| 2 |  | 9 |  | 45 |  | (37) |  | (9) |  | (7) |  | (75) |  | 54 |  | (82) |  |  |
| 3 |  | - |  | 9 |  | (1) |  | 39 |  | 20 |  | 24 |  | 9 |  | 44 |  | 82 |
| 4 |  | 1 |  | 1 |  | (9) |  | (5) |  | (2) |  | 3 |  | 2 |  | 1 |  | (13) |
| 5 |  | 3 |  | 5 |  | 19 |  | 26 |  | 10 |  | - |  | 8 |  | 10 |  | 55 |
| 6 |  | 30 |  | 24 |  | - |  | - |  | - |  | - |  | 54 |  | - |  | - |
| 7 |  | - |  | 171 |  | - |  | - |  | - |  | - |  | 171 |  | - |  | - |
| 8 |  | (59) |  | (31) |  | - |  | - |  | - |  | - |  | (90) |  | - |  | - |
| 9 | \$ | 43 | \$ | 284 | \$ | 67 | \$ | 145 | \$ | 120 | \$ | 55 | \$ | 327 | \$ | 175 | \$ | 387 |
| 10 | \$ | 0.06 | \$ | 0.07 | \$ | 0.10 | \$ | 0.11 | \$ | 0.11 | \$ | 0.12 | \$ | 0.12 | \$ | 0.22 | \$ | 0.43 |
| 11 |  | 0.01 |  | 0.05 |  | (0.04) |  | (0.01) |  | (0.01) |  | (0.08) |  | 0.06 |  | (0.09) |  | (0.14) |
| 12 |  | - |  | 0.01 |  | - |  | 0.04 |  | 0.02 |  | 0.02 |  | 0.01 |  | 0.05 |  | 0.09 |
| 13 |  | - |  | - |  | (0.01) |  | - |  | - |  | - |  | - |  | - |  | (0.01) |
| 14 |  | - |  | - |  | 0.02 |  | 0.03 |  | 0.01 |  | - |  | 0.01 |  | 0.01 |  | 0.06 |
| 15 |  | 0.03 |  | 0.02 |  | - |  | - |  | - |  | - |  | 0.06 |  | - |  | - |
| 16 |  | - |  | 0.19 |  | - |  | - |  | - |  | - |  | 0.19 |  | - |  | - |
| 17 |  | (0.06) |  | (0.03) |  | - |  | - |  | - |  | - |  | (0.10) |  | - |  | - |
| 18 | \$ | 0.04 | \$ | 0.31 | \$ | 0.07 | \$ | 0.17 | \$ | 0.13 | \$ | 0.06 | \$ | 0.35 | \$ | 0.19 | \$ | 0.43 |

LINE
$\#$

Segmented Results Summary

## (\$ millions, except as noted)

FOR THE PERIOD ENDED
Net Income - Adjusted
Canadian Personal and Commercial Banking ${ }^{1}$
Wealth and Insurance ${ }^{1}$
U.S. Personal and Commercial Banking

Total Retail
Wholesale Banking
Corporate
Total Bank
Return on Common Equity - Adjusted ${ }^{2}$
Canadian Personal and Commercial Banking ${ }^{1}$
Wealth and Insurance
U.S. Personal and Commercial Banking
e Banking
Total Bank
Percentage of Net Income Mix ${ }^{3}$
Total Retail
Wholesale Banking
Total Bank
Geographic Contribution to Total Revenue ${ }^{4}$
Canada
United States
Other International
Total Bank
$\mathrm{L}_{2012}^{\text {Year to Date }} 2011$

Effective Q1 2012, the insurance business was transferred from CAD P\&C to Wealth and Insurance (formerly called Wealth Management). The prior period results have been reclassified.
 be return on common equity rather than return on invested capital. These changes have been applied prospectively. Return on invested capital, which was used as the return measure in prior periods, has not been restated to return on common equity.
TEB amounts are not included.

## Canadian Personal and Commercial Banking Segment ${ }^{1}$

## RESULTS OF OPERATIONS

## (\$ millions, except as noted)

FOR THE PERIOD ENDED
Net interest income
Non-interest income
Total revenue
Provision for credit losses
Non-interest expenses
Net income before income taxes
ncome taxes
Net income - reported
Adjustments for items of note, net of income taxes ${ }^{2}$
Net income - adjusted
Average common equity ( $\$$ billions) ${ }^{3}$
Economic profit ${ }^{3}$
Return on common equity - reported ${ }^{3}$
Return on common equity - adjusted ${ }^{3}$

## Key Performance Indicators (\$ billions, except as noted)

Risk-weighted assets ${ }^{5}$
Average loans - personal
Residential mortgages
HELOC
Indirect Aut
Other
dit card
otal average loans - personal
Average loans and acceptances - business
Average deposits
Personal
Business
Business
Margin on average earning assets including securitized assets - reported
Margin on average earning assets including securitized assets - adjusted Efficiency ratio - reported

Number of Canadian retail branches at period end
Average number of full-time equivalent staff


Effective Q1 2012, the insurance business was transferred from CAD P\&C to Wealth and Insurance (formerly called Wealth Management). The prior period results have been reclassified.
tems of note relate primarily to integration charges and direct transaction costs relating to the acquisition of the credit card portfoio of MBNA Canada. See footnote 7 on page 53.
 be return on common equity rather than return on invested capital. These changes have been applied prospectively. Return on invested capital, which was used as the return measure in prior periods, has not been restated to return on common equity
The rate charged for common equity is $8.0 \%$ in 2012. The rate charged
Prior to Q1 2012, the amounts are calculated based on Canadian GAAP.

## Wealth and Insurance Segment ${ }^{1}$

## RESULTS OF OPERATIONS

## (\$ milinons, except as noted

Net interest income
Insurance revenue, net of claims and related expenses ${ }^{2}$
income from financial instruments designated at fair value through profit or loss ther non-interest income
Total revenue
Non-interest expenses
Net income before income taxes
ncome taxes
Wealth and Insurance net income, before TD Ameritrade
Equity in net income of an investment in an associate, net of income taxes ${ }^{3}$
Total Wealth and Insurance net income - reported
Total Wealth and Insurance net income - adjusted

## Breakdown of Total Net Income

Wealth
TD Ameritrad

## Total Wealth and Insurance

Average common equity (\$ billions) ${ }^{4}$
Economic profit ${ }^{4}$
Return on common equity ${ }^{4}$

## Key Performance Indicators (\$ billions, except as noted)

Wealth ${ }^{6}$
Risk-weighted assets ${ }^{7}$
Assets under administration
Assets under management
Gross originated insurance premiums (\$ millions)
Total Wealth and Insurance
Efficiency ratio ${ }^{6}$
Average number of full-time equivalent staff
Effective Q1 2012, the insurance business was transferred from CAD P\&C to Wealth and Insurance (formerly called Wealth Management). The prior period results have been reclassified
Effective Q1 2012, the insurance business was transferred from CAD P\&C to Wealth and Insurance (formerly called Wealth Management). The prior period results have been reclassified.
During Q2 2012, the claims and related expenses were $\$ 512$ million (Q1 2012 - $\$ 579$ million; Q4 $2011-\$ 580$ million; Q3 $2011-\$ 555$ million; Q2 $2011-\$ 544$ million; and Q1 $2011-\$ 500$ million).
During Q2 2012, the claims and related expenses were $\$ 512$ million (Q1 2012 - $\$ 579$ million; Q4 2011 - $\$ 580$ million; Q3 2011 - $\$ 555$ million; Q2 2011 - $\$ 544$ million; and Q1 2011 - $\$ 500$ millio
The equity in net income of an investment in an associate includes the net impact of internal management adjustments which are reclassified to other reporting lines in the Corporate segment.
be return on common equity rather than return on invested capital. These changes have been applied prospectively. Return on invested capital, which was used as the return measure in prior periods, has not been restated to return on common equity.


respectively, in 2011. .
Prior to Q1 2012, the amounts are calculated based on Canadian GAAP

## U.S. Personal and Commercial Banking Segment - Canadian Dollars

## RESULTS OF OPERATIONS

## (\$ millions, except as noted)

FOR THE PERIOD ENDED
Net interest income
Non-interest income
Total revenue
Provision for credit losses
Loans
Debt securities classified as loans
Acquired credit-impaired loans
Total provision for credit losses
Non-interest expenses
Net income before income taxes
income taxes
Net income - reported
Adjustments for items of note, net of income taxes ${ }^{2}$
Net income - adjusted
Average common equity (\$ billions) ${ }^{3}$
Economic profit (loss) ${ }^{3,}$
Return on common equity - reported ${ }^{3}$
Return on common equity - adjusted ${ }^{3}$

## Key Performance Indicators (\$ billions, except as noted)

Risk-weighted assets ${ }^{5}$
Average loans - personal
Residential mortgages
Consumer instalment and other personal
HELOC
Indirect Auto
Other
otal average loans - personal
Average loans and acceptances - business
Average debt securities classified as loans
Average deposits
Personal
Business
TD Ameritrade insured deposit accounts
Margin on average earning assets (TEB) ${ }^{6}$
Efficiency ratio - reported
Non-interest expenses - adjusted (\$ millions)
Efficiency ratio - adjusted
Number of U.S. retail stores as at period end
Average number of full-time equivalent staff



| 18 | \$ 101 | \$ 100 | \$ 98 | \$ | 92 | \$ | 90 | \$ | 88 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 19 | 14.9 | 14.0 | 12.7 |  | 11.5 |  | 11.2 |  | 10.5 |  |
| 20 | 9.9 | 10.2 | 9.6 |  | 9.1 |  | 8.9 |  | 8.9 |  |
| 21 | 11.4 | 11.1 | 10.2 |  | 9.8 |  | 5.5 |  | 3.5 |  |
| 22 | 1.6 | 1.7 | 1.8 |  | 1.8 |  | 2.1 |  | 2.3 |  |
| 23 | 37.8 | 37.0 | 34.3 |  | 32.2 |  | 27.7 |  | 25.2 |  |
| 24 | 44.8 | 44.9 | 43.2 |  | 41.2 |  | 41.0 |  | 41.9 |  |
| 25 | 3.5 | 3.8 | 4.0 |  | 4.0 |  | 4.2 |  | 4.8 |  |
| 26 | 57.1 | 56.0 | 53.7 |  | 51.8 |  | 52.1 |  | 51.6 |  |
| 27 | 49.4 | 50.4 | 49.9 |  | 46.0 |  | 46.0 |  | 46.3 |  |
| 28 | 58.0 | 60.8 | 56.7 |  | 48.1 |  | 46.3 |  | 46.0 |  |
| 29 | 3.74 \% | 3.61 \% | 3.60 | \% | 3.70 | \% | 3.77 | \% | 3.85 | \% |
| 30 | 60.1 \% | 79.3 \% | 67.0 | \% | 62.7 | \% | 60.7 | \% | 60.1 | \% |
| 31 | 953 | 889 | 970 |  | 866 |  | 809 |  | 806 |  |
| 32 | 60.1 \% | 59.5 \% | 66.3 | \% | 58.3 | \% | 58.5 | \% | 57.5 | \% |
| 33 | 1,288 | 1,284 | 1,281 |  | 1,283 |  | 1,285 |  | 1,280 |  |
| 34 | 24,733 | 25,092 | 25,387 |  | 25,033 |  | 23,447 |  | 22,882 |  |


| \$ | 101 |  | 90 | \$ | 98 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 14.4 |  | 10.8 |  | 11.5 |  |
|  | 10.1 |  | 8.9 |  | 9.1 |  |
|  | 11.2 |  | 4.5 |  | 7.3 |  |
|  | 1.7 |  | 2.2 |  | 2.0 |  |
|  | 37.4 |  | 26.4 |  | 29.9 |  |
|  | 44.9 |  | 41.5 |  | 41.8 |  |
|  | 3.7 |  | 4.5 |  | 4.3 |  |
|  | 56.6 |  | 51.9 |  | 52.3 |  |
|  | 49.9 |  | 46.2 |  | 47.0 |  |
|  | 59.4 |  | 46.2 |  | 49.3 |  |
|  | 3.68 | \% | 3.81 |  | 3.73 | \% |
|  | 69.4 | \% | 60.4 |  | 62.7 | \% |
|  | 1,842 |  | 1,615 |  | 3,451 |  |
|  | 59.8 | \% | 58.0 |  | 60.2 | \% |
|  | 1,288 |  | 1,285 |  | 1,281 |  |
|  | 24,914 |  | 23,160 |  | 24,193 |  |

Includes all Federal Deposit Insurance Corporation (FDIC) covered loans and other ACI loans
Items of note relate primarily to integration charges recorded in connection with U.S. P\&C acquisitions and a litigation reserve. See footnotes 4 and 8 on page 53 .
 be return on common equity rather than return on invested capital. These changes have been applied prospectively. Return on invested capital, which was used as the return measure in prior periods, has not been restated to return on common equity
The rate charged for common equity is $9.0 \%$ in 2012. The rate charged for invested capital was $9.0 \%$ in 2011.
Prior to Q1 2012, the amounts are calculated based on Canadian GAAP
For calculating margin on average earning assets, TEB is included. The impact of TEB is not material. However, no TEB is included in the separate disclosure for total revenue and income taxes.

## U.S. Personal and Commercial Banking Segment - U.S. Dollars

## RESULTS OF OPERATIONS

## (US\$ millions, except as noted) FOR THE PERIOD ENDED

Net interest income
Non-interest income
Total revenue
Provision for credit losses
Loans
Debt securities classified as loans
Acquired credit-impaired loans
Total provision for credit losses
Non-interest expenses
Net income before income taxes
income taxes
Net income - reported
Adjustments for items of note, net of income taxes ${ }^{2}$
Net income- adjusted
Average common equity (US\$ billions) ${ }^{3}$
Economic profit (loss) ${ }^{3,4}$

## Key Performance indicators (US\$ billions, except as noted)

Risk-weighted assets ${ }^{5}$
Average loans - personal
Residential mortgages
Consumer instalment and other personal
HELOC
Indirect Auto
Other
otal average loans - persona
Average loans and acceptances - business
Average debt securities classified as loans
Average deposits
Personal
TD Ameritrade insured deposit accounts
Non-interest expenses - adjusted (US\$ millions)


Includes all FDIC covered loans and other ACH oans.
Items of note relate primarily to integration charges recorded in connection with U.S. P\&C acquisitions and a litigation reserve. See footnotes 4 and 8 on page 53

be return on common equity rather than return on invested capital. These changes have been applied prospectively. Return on invested capital, which was used as the return measure in prior periods, has not been restated to return on common equity.
The rate charged for common equity is $9.0 \%$ in 2012 . The rate charged for invested capital was $9.0 \%$ in 2011 .
Prior to Q1 2012, the amounts are calculated based on Canadian GAAP.

## Wholesale Banking Segment

## RESULTS OF OPERATIONS

## (\$ millions, except as noted)

FOR THE PERIOD ENDED
Net interest income (TEB)
Non-interest income
Total revenue
Provision for credit losses ${ }^{1}$
Non-interest expenses
Net income before income taxes
ncome taxes (TEB)
Net income (loss) - reported
Net income (loss) - adjusted
Average common equity (\$ billions) ${ }^{2}$
Economic profit (loss) ${ }^{2,3}$
Return on common equity ${ }^{2}$

## Key Performance Indicators (\$ billions, except as noted)

Risk-weighted assets ${ }^{4}$
Gross drawn ${ }^{5}$
Efficiency ratio of ful-time equivalent staff
Trading-Related Income (Loss) (TEB) ${ }^{6}$
Interest rate and credit
Foreign exchange
Total trading-related income (loss)

$\underset{\#}{\text { LINE }}$| 2012 | Q2 |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
|  |  | Q1 | Q4 | Q3 |  | Q2 | Q1 |


| \$ | 434 | \$ | 443 | \$ | 444 | \$ | 432 | \$ | 395 | \$ | 388 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 174 |  | 240 |  | 282 |  | 27 |  | 186 |  | 342 |
|  | 608 |  | 683 |  | 726 |  | 459 |  | 581 |  | 730 |
|  | 6 |  | 12 |  | 3 |  | 6 |  | 7 |  | 6 |
|  | 384 |  | 406 |  | 395 |  | 330 |  | 344 |  | 399 |
|  | 218 |  | 265 |  | 328 |  | 123 |  | 230 |  | 325 |
|  | $21$ |  | 71 |  | 48 |  | 11 |  | 42 |  | 90 |
|  | 197 |  | 194 |  | 280 |  | 112 |  | 188 |  | 235 |
| \$ | 197 | \$ | 194 | \$ | 280 | \$ | 112 | \$ | 188 | \$ | 235 |




| $\$$ | $\mathbf{8 7 7}$ | $\$$ | 783 |
| :--- | ---: | ---: | ---: |
|  | $\mathbf{4 1 4}$ |  | 528 |
|  | $\mathbf{1 , 2 9 1}$ |  | 1,311 |
|  | $\mathbf{1 8}$ |  | 13 |
|  | $\mathbf{7 9 0}$ |  | 743 |
|  | 483 |  | 555 |
|  | $\mathbf{9 2}$ | 132 |  |
|  | 391 |  | 423 |
| $\$$ | 391 | $\$$ | 423 |


| $\$$ | 1,659 |
| ---: | ---: |
| 837 |  |
|  | 2,496 |
|  | 22 |
| 1,468 |  |
|  | 1,006 |
|  | 191 |
| $\$$ | 815 |
| $\$$ | 815 |





 be return on common equity rather than return on invested capital. These changes have been applied prospectively. Return on invested capital, which was used as the return measure in prior periods, has not been restated to return on common equity.
The rate charged for common equity is $11.0 \%$ in 2012. The rate charged for invested capital was $12.0 \%$ in 2011
Prior to Q1 2012, the amounts are calculated based on Canadian GAAP
Includes gross loans and bankers' acceptances, excluding letters of credit and before any cash collateral, credit default swaps (CDS), reserves, etc., for the corporate lending business.
Includes trading-related income reported in net interest income and non-interest income.

## Corporate Segment

RESULTS OF OPERATIONS

## (\$ millions) <br> FOR THE PERIOD ENDED

Net interest income ${ }^{1,2}$
Non-interest income ${ }^{2}$
Total revenue
Provision for credit losses
Non-interest expenses
Net income before income taxes and equity in net income of an investment in an associate
Equity in net income of an investment in an associate, net of income taxes
Net income (loss) - reported
Adjustments for items of note, net of income taxes ${ }^{3}$
Net income (loss) - adjusted
Decomposition of Adjustments for Items of Note, Net of Income Taxes ${ }^{3}$
Amortization of intangibles (Footnote 2)
Fair value of derivatives hedging the reclassified available-for-sale securities portfolio (Footnote 3)
Fair value of credit default swaps hedging the corporate loan book, net of provision
for credit losses (Footnote 5)
ntegration charges, direct transaction costs, and changes in fair value of contingent
consideration relating to the Chrysler Financial acquisition (Footnote 6)
群
Total adjustments for items of note
Decomposition of Items included in Net Income (Loss) - Adjusted
Net corporate expenses
Other
Non-controlling interests
Net income (loss) - adjusted

| $\underset{\#}{\text { LINE }}$ | 2012 |  |  |  | 2011 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q2 |  | Q1 |  | Q4 |  | Q3 |  | Q2 |  | Q1 |  |
| 1 | \$ | (43) | \$ | 13 | \$ | (12) | \$ | 16 | \$ | (72) | \$ | (54) |
| 2 |  | (53) |  | (118) |  | (14) |  | (31) |  | (9) |  | 36 |
| 3 |  | (96) |  | (105) |  | (26) |  | (15) |  | (81) |  | (18) |
| 4 |  | (84) |  | (49) |  | (5) |  | (5) |  | (26) |  | (7) |
| 5 |  | 156 |  | 159 |  | 251 |  | 199 |  | 258 |  | 229 |
| 6 |  | (168) |  | (215) |  | (272) |  | (209) |  | (313) |  | (240) |
| 7 |  | (128) |  | (146) |  | (179) |  | (137) |  | (175) |  | (181) |
| 8 |  | 7 |  | 6 |  | 10 |  | 11 |  | 9 |  | 9 |
| 9 |  | (33) |  | (63) |  | (83) |  | (61) |  | (129) |  | (50) |
| 10 |  | 13 |  | 80 |  | 68 |  | 106 |  | 100 |  | 31 |
| 11 | \$ | (20) | \$ | 17 | \$ | (15) | \$ | 45 | \$ | (29) | \$ | (19) |

$\operatorname{Land~}^{\text {Year to Date }} 2011$

Fuli Year

| \$ | (30) | \$ | (126) | \$ | (122) |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | (171) |  | 27 |  | (18) |
|  | (201) |  | (99) |  | (140) |
|  | (133) |  | (33) |  | (43) |
|  | 315 |  | 487 |  | 937 |
|  | (383) |  | (553) |  | $(1,034)$ |
|  | (274) |  | (356) |  | (672) |
|  | 13 |  | 18 |  | 39 |
|  | (96) |  | (179) |  | (323) |
|  | 93 |  | 131 |  | 305 |
| \$ | (3) | \$ | (48) | \$ | (18) |


| 12 | \$ | 59 | \$ | 60 | \$ | 95 | \$ | 94 | \$ | 99 | \$ | 103 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 13 |  | 9 |  | 45 |  | (37) |  | (9) |  | (7) |  | (75) |
| 14 |  | 1 |  | 1 |  | (9) |  | (5) |  | (2) |  | 3 |
| 15 |  | 3 |  | 5 |  | 19 |  | 26 |  | 10 |  | - |
| 16 |  | (59) |  | (31) |  | - |  | - |  | - |  | - |
| 17 | \$ | 13 | \$ | 80 | \$ | 68 | \$ | 106 | \$ | 100 | \$ | 31 |


| $\$$ | 119 | $\$$ | 202 |
| :--- | ---: | ---: | ---: |
|  | 54 |  | $(82)$ |
|  | 2 |  | 1 |
|  | 8 |  | 10 |
|  | $(90)$ |  | - |
| $\$$ | 93 | $\$$ | 131 |


| $\$$ | 391 |
| :--- | ---: |
|  | $(128)$ |
|  | $(13)$ |
|  | 55 |
|  | - |
| $\$$ | 305 |

Includes the elimination of TEB adjustments reported in the Wholesale Banking results.
Operating segment results are presented excluding the impact of asset securitization programs, which are reclassified in the Corporate segment.
For detailed footnotes to the items of note, see page 53 .

## Net Interest Income and Margin

(\$ millions, except as noted
FOR THE PERIOD ENDED

## interest Income

Loans
Securities
Deposits with banks
Total interest income

## Interest Expens

Deposits
n liabilities
Subordinated notes and debentures
Preferred shares and capital trust securities
Other
Total interest expense
Net Interest Income (NII)
TEB adjustment
Net Interest Income (TEB)
verage total assets (\$ billions)
Average earning assets (\$ billions)
Net interest margin as a \% of average earning assets ${ }^{1}$
mpact on Net Interest Income due to Impaired Loans
Net interest income recognized on impaired debt securities classified as loans Net interest income foregone on impaired loans
Recoveries
Total
20
Certain amounts for comparative periods have been changed to conform with the presentation adopted in the current period. This resulted in an increase to total assets, with a corresponding impact on net interest margin.

| $\underset{\#}{\text { LINE }}$ | 2012 |  |  |  | 2011 |  |  |  |  |  |  |  | Year to Date |  |  |  | $\begin{aligned} & \text { Full Year } \\ & 2011 \\ & \hline \end{aligned}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q2 |  | Q1 |  | Q4 |  | Q3 |  | Q2 |  | Q1 |  | 2012 |  | 2011 |  |  |  |
| 1 | \$ | 4,419 | \$ | $\begin{array}{r} 4,412 \\ 1,043 \\ 29 \end{array}$ | \$ | 4,33690780 | \$ | $\begin{array}{r} 4,326 \\ 903 \\ 89 \end{array}$ | \$ | 4,116831 | \$ | 4,232889 | \$ | $\begin{aligned} & \hline 8,831 \\ & 2,089 \end{aligned}$ | \$ | $\begin{aligned} & \hline 8,348 \\ & 1,720 \end{aligned}$ | \$ | $\begin{array}{r} 17,010 \\ 3,530 \\ 369 \end{array}$ |
| 2 |  | 1,046 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 3 |  | 18 |  |  |  |  |  |  |  | 94 |  | 106 |  | 47 |  | 200 |  |  |
| 4 |  | 5,483 |  | 5,484 |  | 5,323 |  | 5,318 |  | 5,041 |  | 5,227 |  | 10,967 |  | 10,268 |  | 20,909 |
| 5 |  | 1,152 |  | 1,173 |  | 1,135 |  | 1,095 |  | 1,096 |  | 1,140 |  | 2,325 |  | 2,236 |  | 4,466 |
| 6 |  | 261 |  | 262 |  | 284 |  | 320 |  | 317 |  | 314 |  | 523 |  | 631 |  | 1,235 |
| 7 |  | 153 |  | 154 |  | 160 |  | 162 |  | 168 |  | 173 |  | 307 |  | 341 |  | 663 |
| 8 |  | 43 |  | 43 |  | 61 |  | 50 |  | 47 |  | 50 |  | 86 |  | 97 |  | 208 |
| 9 |  | 194 |  | 165 |  | 151 |  | 177 |  | 154 |  | 194 |  | 359 |  | 348 |  | 676 |
| 10 |  | 1,803 |  | 1,797 |  | 1,791 |  | 1,804 |  | 1,782 |  | 1,871 |  | 3,600 |  | 3,653 |  | 7,248 |
| 11 |  | 3,680 |  | 3,687 |  | 3,532 |  | 3,514 |  | 3,259 |  | 3,356 |  | 7,367 |  | 6,615 |  | 13,661 |
| 12 |  | 74 |  | 70 |  | 94 |  | 67 |  | 63 |  | 87 |  | 144 |  | 150 |  | 311 |
| 13 | \$ | 3,754 | \$ | 3,757 | \$ | 3,626 | \$ | 3,581 | \$ | 3,322 | \$ | 3,443 | \$ | 7,511 | \$ | 6,765 | \$ | 13,972 |
| 14 | \$ | 783 | \$ | 779 | \$ | 748 | \$ | 696 | \$ | 675 | \$ | 667 | \$ | 781 | \$ | 671 | \$ | 697 |
| 15 |  | 667 |  | 660 |  | 625 |  | 598 |  | 580 |  | 570 |  | 663 |  | 575 |  | 593 |
| 16 |  | 2.25 |  | 2.22 |  | 2.24 | \% | 2.33 | \% | 2.30 | \% | 2.34 \% |  | 2.23 |  | 2.32 \% |  | 2.30 |
| 17 | \$ | (32) | \$ | (36) | \$ | (32) | \$ | (34) | \$ | (39) | \$ | (84) | \$ | (68) | \$ | (123) | \$ | (189) |
| 18 |  | 26 |  | 27 |  | 27 |  | 27 |  | 27 |  | 30 |  | 53 |  | 57 |  | 111 |
| 19 |  | - |  | (2) |  | (1) |  | (8) |  | (1) |  | (1) |  | (2) |  | (2) |  | (11) |
| 20 | \$ | (6) | \$ | (11) | \$ | (6) | \$ | (15) | \$ | (13) | \$ | (55) | \$ | (17) | \$ | (68) | \$ | (89) |

## Non-Interest Income

## (\$ millions) <br> FOR THE PERIOD ENDED

## nvestment and Securities Services

TD Waterhouse fees and commissions
Full-service brokerage and other securities services
Underwriting and advisory
nvestment management fees
Total investment and securities services
Credit fees
let gains (losses) from available-for-sale securities
Trading income (loss)
Service charge
insurance revenue, net of claims and related expenses
Trust fees
Other income
Foreign exchange - non-trading
Income from financial instruments designated at fair value through profit or loss
Trading-related income (loss)
Related to insurance subsidiaries ${ }^{1}$
Securitization liabilities
${ }_{\text {Loan }}{ }^{3}$
Total other income (loss)
Total non-interest income

| $\begin{gathered} \text { LINE } \\ \# \end{gathered}$ | 2012 |  |  |  | 2011 |  |  |  |  |  |  |  | Year to Date |  |  |  | $\begin{gathered} \hline \text { Full Year } \\ 2011 \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q2 |  | Q1 |  | Q4 |  | Q3 |  | Q2 |  | Q1 |  | 2012 |  | 2011 |  |  |  |
| 1 | \$ | 103 | \$ | 99 | \$ | 119 | \$ | 101 | \$ | 120 | \$ | 119 | \$ | 202 | \$ | 239 | \$ | 459 |
| 2 |  | 142 |  | 141 |  | 148 |  | 156 |  | 168 |  | 159 |  | 283 |  | 327 |  | 631 |
| 3 |  | 123 |  | 99 |  | 70 |  | 101 |  | 99 |  | 108 |  | 222 |  | 207 |  | 378 |
| 4 |  | 66 |  | 54 |  | 65 |  | 51 |  | 48 |  | 51 |  | 120 |  | 99 |  | 215 |
| 5 |  | 247 |  | 239 |  | 233 |  | 243 |  | 234 |  | 231 |  | 486 |  | 465 |  | 941 |
| 6 |  | 681 |  | 632 |  | 635 |  | 652 |  | 669 |  | 668 |  | 1,313 |  | 1,337 |  | 2,624 |
| 7 |  | 191 |  | 181 |  | 176 |  | 169 |  | 157 |  | 169 |  | 372 |  | 326 |  | 671 |
| 8 |  | 120 |  | 39 |  | 201 |  | 107 |  | 25 |  | 60 |  | 159 |  | 85 |  | 393 |
| 9 |  | (45) |  | 43 |  | (55) |  | (200) |  | 26 |  | 102 |  | (2) |  | 128 |  | (127) |
| 10 |  | 425 |  | 441 |  | 437 |  | 398 |  | 375 |  | 392 |  | 866 |  | 767 |  | 1,602 |
| 11 |  | 249 |  | 246 |  | 257 |  | 258 |  | 225 |  | 219 |  | 495 |  | 444 |  | 959 |
| 12 |  | 330 |  | 281 |  | 308 |  | 296 |  | 254 |  | 309 |  | 611 |  | 563 |  | 1,167 |
| 13 |  | 40 |  | 36 |  | 36 |  | 39 |  | 40 |  | 39 |  | 76 |  | 79 |  | 154 |
| 14 |  | 36 |  | 31 |  | 43 |  | 40 |  | 45 |  | 38 |  | 67 |  | 83 |  | 166 |
| 15 |  | (33) |  | 16 |  | 2 |  | 4 |  | 1 |  | 5 |  | (17) |  | 6 |  | 12 |
| 16 |  | (17) |  | 10 |  | 9 |  | 18 |  | (2) |  | (27) |  | (7) |  | (29) |  | (2) |
| 17 |  | 135 |  | (23) |  | (139) |  | (227) |  | (17) |  | 161 |  | 112 |  | 144 |  | (222) |
| 18 |  | (71) |  | (12) |  | (17) |  | 9 |  | (25) |  | (61) |  | (83) |  | (86) |  | (94) |
| 19 |  | 29 |  | 34 |  | 238 |  | 307 |  | 124 |  | 29 |  | 63 |  | 153 |  | 698 |
| 20 |  | 79 |  | 56 |  | 136 |  | 151 |  | 126 |  | 145 |  | 135 |  | 271 |  | 558 |
| 21 | \$ | 2,070 | \$ | 1,955 | \$ | 2,131 | \$ | 1,870 | \$ | 1,897 | \$ | 2,103 | \$ | 4,025 | \$ | 4,000 | \$ | 8,001 |


loss within the Bank's property and casualty insurance subsidiaries.
loss within the Bank's property and casualty insurance subsidiaries
Includes $\$(34)$ million for Q2 2012 (Q1 2.
Includes change in fair value of CDS hedging the corporate loans book and a substantial portion of change in fair value of derivatives hedging the reclassified AFS securities portfolio.

Non-Interest Expenses

## (\$ millions)

FOR THE PERIOD ENDED
Salaries and Employee Benefits
Salaries
Incentive compensation
Pension and other employee benefits
Total salaries and employee benefits
Occupancy
Rent
Deprecia
Othe
Total occupancy

## Equipment <br> Equip

Rent
Depreciation
Other
Total equipment
Amortization of Other Intangibles
Software
Other
Total amortization of other intangibles

## Marketing and Business Development

Brokerage-Related Fees
Professional and Advisory Services
Communications
Other Expenses
Capital and business taxes
Postage
Travel and relocation
Total other expense
Total

$\underset{\#}{\text { LINE }}$| 2012 | Q2 | Q1 | Q4 | Q3 |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
|  |  |  |  | Q2 | Q1 |  | $\square$ ${ }^{2}{ }^{\text {Ye }}$ | 201 |
| :--- | Full Year

2011

| 1 | \$ | 1,150 | \$ | 1,112 | \$ | 1,163 | \$ | 1,099 | \$ | 1,023 | \$ | 1,034 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2 |  | 405 |  | 409 |  | 357 |  | 329 |  | 367 |  | 395 |
| 3 |  | 274 |  | 263 |  | 222 |  | 239 |  | 246 |  | 255 |
| 4 |  | 1,829 |  | 1,784 |  | 1,742 |  | 1,667 |  | 1,636 |  | 1,684 |
| 5 |  | 174 |  | 170 |  | 170 |  | 162 |  | 161 |  | 166 |
| 6 |  | 79 |  | 78 |  | 80 |  | 73 |  | 75 |  | 78 |
| 7 |  | 89 |  | 81 |  | 91 |  | 77 |  | 76 |  | 76 |
| 8 |  | 342 |  | 329 |  | 341 |  | 312 |  | 312 |  | 320 |
| 9 |  | 50 |  | 50 |  | 54 |  | 53 |  | 57 |  | 54 |
| 10 |  | 42 |  | 56 |  | 46 |  | 33 |  | 47 |  | 35 |
| 11 |  | 103 |  | 102 |  | 113 |  | 102 |  | 101 |  | 106 |
| 12 |  | 195 |  | 208 |  | 213 |  | 188 |  | 205 |  | 195 |
| 13 |  | 51 |  | 40 |  | 54 |  | 43 |  | 33 |  | 31 |
| 14 |  | 70 |  | 70 |  | 123 |  | 120 |  | 124 |  | 129 |
| 15 |  | 121 |  | 110 |  | 177 |  | 163 |  | 157 |  | 160 |
| 16 |  | 164 |  | 126 |  | 203 |  | 137 |  | 140 |  | 113 |
| 17 |  | 77 |  | 76 |  | 77 |  | 78 |  | 84 |  | 81 |
| 18 |  | 177 |  | 222 |  | 267 |  | 230 |  | 235 |  | 212 |
| 19 |  | 69 |  | 72 |  | 73 |  | 69 |  | 65 |  | 64 |
| 20 |  | 36 |  | 31 |  | 34 |  | 54 |  | 34 |  | 32 |
| 21 |  | 54 |  | 47 |  | 45 |  | 42 |  | 49 |  | 41 |
| 22 |  | 42 |  | 42 |  | 45 |  | 47 |  | 39 |  | 41 |
| 23 |  | 266 |  | 502 |  | 271 |  | 219 |  | 207 |  | 247 |
| 24 |  | 398 |  | 622 |  | 395 |  | 362 |  | 329 |  | 361 |
| 25 | \$ | 3,372 | \$ | 3,549 | \$ | 3,488 | \$ | 3,206 | \$ | 3,163 | \$ | 3,190 |


| \$ | 2,262 | \$ | 2,057 |
| :---: | :---: | :---: | :---: |
|  | 814 |  | 762 |
|  | 537 |  | 501 |
|  | 3,613 |  | 3,320 |
|  | 344 |  | 327 |
|  | 157 |  | 153 |
|  | 170 |  | 152 |
|  | 671 |  | 632 |
|  | 100 |  | 111 |
|  | 98 |  | 82 |
|  | 205 |  | 207 |
|  | 403 |  | 400 |
|  | 91 |  | 64 |
|  | 140 |  | 253 |
|  | 231 |  | 317 |
|  | 290 |  | 253 |
|  | 153 |  | 165 |
|  | 399 |  | 447 |
|  | 141 |  | 129 |
|  | 67 |  | 66 |
|  | 101 |  | 90 |
|  | 84 |  | 80 |
|  | 768 |  | 454 |
|  | 1,020 |  | 690 |
| \$ | 6,921 | \$ | 6,353 |

$\left.\begin{array}{|r|r|}\hline \$ & 4,319 \\ 1,448 \\ 962\end{array}\right]$
Balance Sheet

## (S millions)

AS AT
Cash and Due from Banks
Interest-Bearing Deposits with Bank
Trading loans, securties, and other
Derivatives
Financial assets designated at fair value through profit or los
Securities Purchased Under Reverse Repurchase Agreements
Loans
Residential mortgages ${ }^{2}$
Consumer instalment and other personal
HELOC
Indirect Auto
Cother
Business \& government ${ }^{2}$
Debt securities classified as loans
Allowance for loan losses
oans, net of allowance for loan losses
Customers' liability under acceptances
hvestment in TD A mirlad
Other intangibles
Land, buildings, equipment, and other depreciable assets
Current income tax receivable
Current income tax receivable
Deferred tax as
Other assets
otal Assets
LIABLITIIES
Trading deposits
Trading deposits
Derivatives
Securitization liabilities at fair value
Other financial liabilities designated at fair value through profit or los
Deposits
Personal
Personal
Non-term
$\substack{\text { Non-ter } \\ \text { Term } \\ \text { Banks }}$
Banks
Business \& government
Acceptances
Obligations related to securities sold short
obligations related to secwites sold under repurchase agreements
securitization liabilities at amortized cost
Current income tax payable
Deferred tax liabilitie
Other liabilities
Subordinated Notes and Debentures
Liability for Preferred Shares
Liability for Capital Trust Securities
otal Liabilities
EQUITY
Common shares
Preferred shares
treasury share
Common
Preferred
Contributed surplus
Retained earnings
Accumulated other comprehensive income (loss)

## Non-Controlling Interests in Subsidiarie

Total Equity
Total Liabilities and Equity


Includes trading securities, trading loans and commoditie
Excludes loans classified as trading since the Bank intends to sell the loans immediately or in the near term.

## Unrealized Gain (Loss) on Banking Book Equities and Assets Under Administration and Management


${ }^{1}$ Unrealized gain (loss) on publicly traded and privately held AFS securities are included in other comprehensive income (OCI). Unrealized gain (loss) on securities designated at fair value through profit or loss are included in the income statement.
Unrealized gain (loss) on publicly traded and privately held AFS securities are included in other comprehensive income (OCI). Unrealized gain (loss) on securities designated at fair value through profit or loss are included in the income statement.
Exclude mortgage backed securities (under CAD P\&C), coming back on balance sheet as mortgages due to IFRS implementation, as they no longer meet Office of the Superintendent of Financial Institutions Canada's (OSFl's) definition of Assets under Administration.

Goodwill, Other Intangibles, and Restructuring Costs

Goodwill
Balance at beginning of period
Arising during the period
U.S. P\&C related acquisitions

MBNA acquisition
Other
Foreign exchange and other adjustments
Balance at end of period
Other Intangible Assets ${ }^{1}$
Balance at beginning of period
Arising during the perio
Amortized in the period
Foreign exchange and other adjustments
Balance at end of period

## Deferred Tax Liability on Other Intangible Assets

Balance at beginning of period
Recognized in the period
Foreign exchange and other adjustments
Balance at end of period
Net Other Intangibles Closing Balance

## Total Goodwill and Net Other Intangibles Closing Balance

## Restructuring Cost

Balance at beginning of period
Amount utilized during the period:
U.S. P\&C related acquisitions

Balance at end of period


| $\$$ | 4 | $\$$ | 5 | $\$$ | 5 | $\$$ | 6 | $\$$ | 7 | $\$$ | 11 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (1) |  | $(1)$ |  | - |  | $(1)$ |  | $(1)$ |  | (3) |
|  | - | - | - |  | - |  |  |  |  |  |  |
|  | 3 | $\$$ | 4 | $\$$ | 5 | $\$$ | 5 | $\$$ | 6 | $\$$ | 7 |


| $\$$ | $\mathbf{5}$ | $\$$ | 11 |
| :--- | :---: | :---: | :---: |
|  | (2) |  | $(4)$ |
|  | - |  | $(1)$ |
| $\$$ | $\mathbf{3}$ | $\$$ | 6 |



Excludes the balance and amortization of software, which is otherwise included in other intangibles.

## On- and Off-Balance Sheet Loan Securitization ${ }^{1}$

| $\begin{aligned} & \text { (\$ millions) } \\ & A S A T \end{aligned}$ | $\begin{gathered} \text { LINE } \\ \# \end{gathered}$ | 2012 |  |  |  | 2011 |  |  |  |  |  |  |  | Year to Date |  |  |  | $\begin{gathered} \hline \text { Full Year } \\ 2011 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Q2 |  | Q1 |  | Q4 |  | Q3 |  | Q2 |  | Q1 |  | 2012 |  | 2011 |  |  |
| Residential Mortgages Securitized and Sold to Third Parties ${ }^{2,3,4,5}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | 1 | \$ | 44,813 | \$ | 44,870 | \$ | 44,985 | \$ | 44,932 | \$ | 43,588 | \$ | 43,794 | \$ | 44,870 | \$ | 43,794 | \$ | 43,794 |
| Securitized | 2 |  | 7,594 |  | 4,367 |  | 3,477 |  | 3,532 |  | 3,762 |  | 2,991 |  | 11,961 |  | 6,753 |  | 13,762 |
| Amortization ${ }^{6}$ | 3 |  | $(6,349)$ |  | $(4,424)$ |  | $(3,592)$ |  | $(3,479)$ |  | $(2,418)$ |  | $(3,197)$ |  | $(10,773)$ |  | $(5,615)$ |  | $(12,686)$ |
| Balance at end of period | 4 |  | 46,058 |  | 44,813 |  | 44,870 |  | 44,985 |  | 44,932 |  | 43,588 |  | 46,058 |  | 44,932 |  | 44,870 |
| Consumer Instalment and Other Personal Loans - HELOC and Automobile Loans ${ }^{7,8,9,10}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | 5 |  | 6,756 |  | 7,175 |  | 8,018 |  | 9,726 |  | 13,045 |  | 6,555 |  | 7,175 |  | 13,207 |  | 13,207 |
| Proceeds reinvested in securitizations | 6 |  | 817 |  | 751 |  | 805 |  | 784 |  | 727 |  | 832 |  | 1,568 |  | 1,559 |  | 3,148 |
| Amortization | 7 |  | $(1,488)$ |  | $(1,170)$ |  | $(1,325)$ |  | $(2,007)$ |  | $(3,561)$ |  | (832) |  | $(2,658)$ |  | $(4,393)$ |  | $(7,725)$ |
| Accumulation | 8 |  |  |  | - |  | (323) |  | (485) |  | (485) |  | (162) |  | - |  | (647) |  | $(1,455)$ |
| Balance at end of period | 9 |  | 6,085 |  | 6,756 |  | 7,175 |  | 8,018 |  | 9,726 |  | 6,393 |  | 6,085 |  | 9,726 |  | 7,175 |
| Gross impaired loans ${ }^{11}$ | 10 |  | 19 |  | 21 |  | 16 |  | 21 |  | 20 |  | 20 |  | 40 |  | 40 |  | 16 |
| Write-offs net of recoveries ${ }^{11}$ | 11 |  | 3 |  | , |  | 7 |  | 4 |  | - |  | - |  | 9 |  | - |  | 11 |
| Commercial Mortgages ${ }^{2,5,12}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | 12 |  | 2,375 |  | 2,406 |  | 2,408 |  | 2,442 |  | 2,490 |  | 2,406 |  | 2,406 |  | 2,406 |  | 2,406 |
| Securitized | 13 |  | 76 |  | 86 |  | 3 |  | 117 |  | 7 |  | 169 |  | 162 |  | 176 |  | 296 |
| Amortization | 14 |  | (57) |  | (117) |  | (5) |  | (151) |  | (55) |  | (85) |  | (174) |  | (140) |  | (296) |
| Balance at end of period | 15 |  | 2,394 |  | 2,375 |  | 2,406 |  | 2,408 |  | 2,442 |  | 2,490 |  | 2,394 |  | 2,442 |  | 2,406 |
| Credit Cards |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | 16 |  | 1,251 |  | 1,251 |  | - |  | - |  | - |  | - |  | 1,251 |  | - |  | - |
| Proceeds reinvested in securitizations | 17 |  | 722 |  | 439 |  | - |  | - |  | - |  | - |  | 1,161 |  | - |  | - |
| Amortization | 18 |  | (722) |  | (439) |  | - |  | - |  | - |  | - |  | $(1,161)$ |  | - |  | - |
| Balance at end of period | 17 | \$ | 1,251 | \$ | 1,251 | \$ | - | \$ | - | \$ | - | \$ | - | \$ | 1,251 | \$ | - | \$ | - |
| Write-offs net of recoveries ${ }^{11}$ | 18 | \$ | 8 | \$ | 9 | \$ | - | \$ | - | \$ | - | \$ | - | \$ | 17 | \$ | - | \$ | - |
| Total Loan Securitization | 19 | \$ | 55,788 | \$ | 55,195 | \$ | 54,451 | \$ | 55,411 | \$ | 57,100 | \$ | 52,471 | \$ | 55,788 | \$ | 57,100 | \$ | 54,451 |
| Mortgages Securitized and Retained ${ }^{2,5}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgages securitized and retained | 20 | \$ | 31,505 | \$ | 28,104 | \$ | 29,151 | \$ | 26,787 | \$ | 26,604 | \$ | 25,048 | \$ | 31,505 | \$ | 26,604 | \$ | 29,151 |
| Commercial mortgages securitized and retained | 21 |  | 2 |  | 28 |  | 40 |  | 8 |  | 15 |  | 14 |  | 2 |  | 15 |  | 40 |
| Closing balance | 22 | \$ | 1,507 | \$ | 28,132 | \$ | 29,191 | \$ | ,79 | \$ | 26,619 | \$ | 25,062 | \$ | 31,507 | \$ | 26,619 | \$ | 29,191 |

Disclosure relates to securitization activity undertaken by the Bank from a capital perspective and does not contemplate accounting treatment under IFRS.
Balances are comprised of National Housing Act (NHA) MBS which do not qualify as securitization exposures as defined by the Basel II framework.
Credit exposure is not retained on residential mortgages securitized.
Exposures are considered sold where legal sale has occurred. Classification is not based on accounting treatment under IFRS.
 reflect underlying mortgage balances.
${ }^{6}$ Mark-to-market adjustments recorded during the period are included in amortization.
Credit exposure is not retained on $\$ 1.1$ billion of HELOC securitization which are government insured.
 principle payment dates.

- Since inception, no capital has been assessed for the Bank's early amortization provisions associated with the sellers' interest of the Bank's sponsored HELOC securitization vehicles because the early amortization triggers have not been breached.

effective January 2012. Comparative amounts have been adjusted to reflect the current capital treatment.
Disclosure relates to loans qualifying as exposures securitized under the Basel II framework. The amount disclosed here is a subset of total loans included on the loans managed page. For additional information see page 22 .
Commercial Mortgages have been revised to include loans previously not presented as securitized.


## Basel II - Standardized Charges for Securitization Exposures in the Trading Book

AS AT

## Market Risk Capital Approach and Risk Weighting

Internal Ratings Based
AA- and above
A+ to A-
$\mathrm{BBB}+$ to BBB -
Below BB
Total


Securitization exposures subject to the market risk capital approach are comprised of securities held in the Bank's trading book with no resecuritization exposures. Securitization exposures deducted from capital.
${ }^{3}$ Unrated gross securitization exposures include the notional value of collateralized debt obligations held by the Bank.

## Basel II - Securitization Exposures in the Trading Book



Primarily comprised of trading securities held by the Bank
Primarily comprised of the notional value of collateralized debt obligations held by the Bank.

## Securitization Exposures in the Banking Book

| $\begin{aligned} & \text { (\$ millions) } \\ & \text { AS AT } \end{aligned}$ | $\underset{\#}{\text { LINE }}$ | $\begin{gathered} 2012 \\ \mathrm{Q} 2 \end{gathered}$ |  |  |  | $\begin{gathered} 2012 \\ \mathrm{Q} 1 \end{gathered}$ |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Exposure Type |  | Aggregate exposureOn-balance sheet ${ }^{1}$ |  | Aggregate exposure Off-balance sheet ${ }^{2}$ |  | Aggregate exposure On-balance sheet |  | Aggregate exposure Off-balance sheet ${ }^{2}$ |  |
| Collateralized mortgage obligations | 1 | \$ | 3,634 | \$ | - | \$ | 3,872 | \$ | - |
| Asset backed securities |  |  |  |  |  |  |  |  |  |
| Residential mortgage loans | 2 |  | - |  | 3,562 |  | - |  | 3,309 |
| Personal loans | 3 |  | 7,778 |  | 5,202 |  | 7,320 |  | 5,202 |
| Credit card loans | 4 |  | 10,348 |  | 153 |  | 11,087 |  | 153 |
| Automobile loans and leases | 5 |  | 3,473 |  | 2,157 |  | 5,358 |  | 2,246 |
| Equipment loans and leases | 6 |  | 677 |  | - |  | 889 |  | - |
| Trade receivables | 7 |  | - |  | 1,290 |  | - |  | 1,304 |
| Other Exposures ${ }^{3}$ ( ${ }^{\text {a }}$ |  |  |  |  |  |  |  |  |  |
| Automobile loans and leases | 8 |  | 49 |  | - |  | 61 |  | - |
| Equipment loans and leases | 9 |  | 15 |  | - |  | 15 |  | - |
| Total | 10 | \$ | 25,974 | \$ | 12,364 | \$ | 28,602 | \$ | 12,214 |

Total
On-balance sheet for capital purposes, in accordance with the Basel II Capital Framework.
Off-balance sheet exposures are primarily comprised of liquidity facilities, credit enhancements, and letters of credit provided to the Bank's sponsored trusts, as well as Bank-funded cash collateral accounts.
The Bank consolidates one significant SPE, which is funded by the Bank and purchases senior tranches of securitized assets from the Bank's existing customers. These exposures are included on-balance sheet from a consolidated Bank perspective.

## Third-party Originated Assets Securitized by Bank Sponsored Conduits

| $\begin{aligned} & \text { (\$ millions) } \\ & A S A T \end{aligned}$ | $\begin{gathered} \text { LINE } \\ \# \end{gathered}$ | 2012 |  |  |  |  |  |  |  | $\begin{gathered} 2012 \\ \mathrm{Q1} \end{gathered}$ |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Beginningbalance |  | Outstanding exposures |  |  |  | Gross assets past due, but not impaired ${ }^{1,2}$ |  | Outstanding exposures |  |  |  |  |  | Gross assets past due, but not impaired ${ }^{1,2}$ |  |  |
| Exposure Type |  |  |  |  | Activity |  | Ending balance |  |  | Beginningbalance |  | Activity |  | Ending balance |  |  |  |  |
| Residential mortgage loans | 1 | \$ | 3,310 | \$ | 252 | \$ | 3,562 | \$ | 136 | \$ | 2,260 | \$ | 1,050 | \$ | 3,310 |  |  | 151 |
| Credit card loans | 2 |  | - |  | - |  | - |  | - |  | 153 |  | (153) |  | - |  |  | - |
| Automobile loans and leases | 3 |  | 2,306 |  | (100) |  | 2,206 |  | 2 |  | 2,247 |  | 59 |  | 2,306 |  |  | 3 |
| Equipment loans and leases | 4 |  | 15 |  | - |  | 15 |  | 1 |  | 37 |  | (22) |  | 15 |  |  | 1 |
| Trade receivables | 5 |  | 1,304 |  | (14) |  | 1,290 |  | 258 |  | 1,318 |  | (14) |  | 1,304 |  |  | 261 |
| Total | 6 | \$ | 6,935 | \$ | 138 | \$ | 7,073 | \$ | 397 | \$ | 6,015 | \$ | 920 | \$ | 6,935 |  |  | 416 |


 Bank's sponsored trusts held impaired assets at any time during the period disclosed. The Bank
which reduce the Bank's exposure to loss due to impaired assets held by the sponsored trusts.
Gross assets past due, but not impaired are reported to the Bank by it's service providers on a one-month lag.
(\$ millions)
AS AT

| $\begin{gathered} \text { LINE } \\ \# \end{gathered}$ | $\begin{gathered} 2012 \\ \mathrm{Q} 2 \end{gathered}$ |  |  |  |  |  | $\begin{gathered} 2012 \\ \text { Q1 } \\ \hline \end{gathered}$ |  |  |  |  |  | $\begin{gathered} 2011 \\ \text { Q4 } \\ \hline \end{gathered}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Gross Loans |  |  | Gross Impaired Loan | Year-to-date write-offs, net of recoveries |  | Gross Loans |  |  | $\begin{aligned} & \text { Gross } \\ & \text { Impaired } \\ & \text { Loans } \end{aligned}$ | Year-to-date write-offs, net of recoveries |  | Gross loans |  | $\begin{array}{r} \text { Gross } \\ \text { impaired } \\ \text { loans } \end{array}$ |  | Year-to-date write-offs, net of recoveries |  |
| 1 | \$ | 161,076 | \$ | 722 | \$ | 24 | \$ | 157,747 | \$ | 796 | \$ | 14 | \$ | 154,792 | \$ | 789 | \$ | 37 |
| 2 |  | 115,628 |  | 412 |  | 330 |  | 114,951 |  | 442 |  | 174 |  | 114,374 |  | 415 |  | 625 |
| 3 |  | 15,413 |  | 180 |  | 237 |  | 15,725 |  | 132 |  | 104 |  | 8,986 |  | 85 |  | 376 |
| 4 |  | 96,307 |  | 1,055 |  | 268 |  | 96,352 |  | 1,168 |  | 147 |  | 91,637 |  | 1,204 |  | 424 |
| 5 |  | 388,424 |  | 2,369 |  | 859 |  | 384,775 |  | 2,538 |  | 439 |  | 369,789 |  | 2,493 |  | 1,462 |
| 6 |  | 2,361 |  | - |  | - |  | 2,341 |  | - |  | - |  | 2,359 |  | - |  | - |
| 7 | \$ | 386,063 | \$ | 2,369 | \$ | 859 | \$ | 382,434 | \$ | 2,538 | \$ | 439 | \$ | 367,430 | \$ | 2,493 | \$ | 1,462 |

## Type of Loan

Residential mortgages
Consumer instalment and other personal
Credit card
Business and government ${ }^{1,4}$
Total Loans Managed
Less: Business and government loans securitized and sold to third parties ${ }^{5}$
Total Loans Managed, Net of Loans Securitized

## Type of Loan

Residential mortgages
Consumer instalment and other personal
Credit card
Business and government ${ }^{1,4}$
Total Loans Managed
Less: Business and government loans securitized and sold to third parties
Total loans managed, net of loans securitized

|  | $\begin{gathered} 2011 \\ \text { Q3 } \end{gathered}$ |  |  |  |  |  | $\begin{gathered} 2011 \\ \text { Q2 } \end{gathered}$ |  |  |  |  |  | $\begin{gathered} 2011 \\ \text { Q1 } \end{gathered}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Gross loans |  | Gross impaired loans |  | Year-to-date write-offs, net of recoveries |  | Gross loans |  | $\begin{array}{r} \text { Gross } \\ \text { impaired } \\ \text { loans } \\ \hline \end{array}$ |  | Year-to-date write-offs, net of recoveries |  | Gross loans |  | $\begin{array}{r} \text { Gross } \\ \text { impaired } \\ \text { loans } \end{array}$ |  | Year-to-date write-offs, net of recoveries |
| 8 | \$ | 149,309 | \$ | 763 | \$ | 25 | \$ | 143,301 | \$ | 768 | \$ | 16 | \$ | 139,444 | \$ | 786 | \$ | 9 |
| 9 |  | 113,264 |  | 401 |  | 455 |  | 112,542 |  | 374 |  | 293 |  | 106,732 |  | 376 |  | 150 |
| 10 |  | 9,208 |  | 80 |  | 289 |  | 8,954 |  | 89 |  | 193 |  | 8,977 |  | 90 |  | 97 |
| 11 |  | 85,549 |  | 1,188 |  | 308 |  | 80,077 |  | 1,216 |  | 190 |  | 81,557 |  | 1,329 |  | 105 |
| 12 |  | 357,330 |  | 2,432 |  | 1,077 |  | 344,874 |  | 2,447 |  | 692 |  | 336,710 |  | 2,581 |  | 361 |
| 13 |  | 2,407 |  | - |  | - |  | 2,381 |  | - |  | - |  | 2,413 |  | - |  | - |
| 14 | \$ | 354,923 | \$ | 2,432 | \$ | 1,077 | \$ | 342,493 | \$ | 2,447 | \$ | 692 | \$ | 334,297 | \$ | 2,581 | \$ | 361 |

Excludes loans classified as trading as the Bank intends to sell the loans immediately or in the near term, and loans designated at fair value through profit or loss for which no allowance is recorded.
Excludes ACI loans and debt securities classified as loans.
Amounts include securitized mortgages that remain on balance sheet under IFRS
additional securitized commercial loans.
Business and government loans have been revised to include loans previously not presented as securitized.

Gross Loans and Acceptances by Industry Sector and Geographic Location ${ }^{1}$

## (\$ millions) <br> AS AT

## By Industry Sector

Personal
Residential mortgages ${ }^{2}$
Consumer instalment and other personal
HELOC
Other
Credit card
total persona

## Business \& Government ${ }^{2}$

Real estate
Residential
Non-residentia
Agriculture
Financial
Food, bev
Food, beverage, and tobacco
Forestry
Government, public sector entities, and education
Health and social services
Industrial construction and trade contractors
Metals and mining
Pipelines, oil, and gas
Power and utilities
Professional and other services
Retail sector
Sundry manufacturing and wholesale
Telecommunications, cable, and media
Transportation
Other
Total business \& government
Other Loans
Debt securities classified as loan
Acquired credit-impaired loans ${ }^{3}$
Total other loans
Total Gross Loans and Acceptances

## Portfolio as a \% of Total Gross Loans and Acceptances

## Persona

Residential mortgages
Consumer instalment and other personal
HELOC
Indirect Auto
Other
Credit card
Total personal
Ousiness \&
Debt securities classified as loans
Acquired credit-impaired loans ${ }^{3}$
Total other loans
Total Gross Loans and Acceptances

| $\begin{gathered} \text { LINE } \\ \# \end{gathered}$ | $\begin{gathered} 2012 \\ \text { Q2 } \end{gathered}$ |  |  |  |  |  |  | $\begin{gathered} 2012 \\ \text { Q1 } \end{gathered}$ |  |  |  |  |  |  | $\begin{gathered} 2011 \\ \text { Q4 } \end{gathered}$ |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Canada |  | United States |  | Int'l |  | Total | Canada |  | United States |  | Int'1 |  | Total |  | Canada |  | United States |  | Int'\| |  | Total |
| 1 | \$ 146,233 | \$ | 14,843 | \$ | - | \$ | 161,076 | \$ 143,958 | \$ | 13,789 | \$ | - | \$ | 157,747 | \$ | 142,297 | \$ | 12,495 | \$ | - | \$ | 154,792 |
| 2 | 65,337 |  | 9,703 |  | - |  | 75,040 | 65,135 |  | 9,788 |  | - |  | 74,923 |  | 65,531 |  | 9,654 |  | - |  | 75,185 |
| 3 | 13,671 |  | 11,212 |  | - |  | 24,883 | 13,499 |  | 10,620 |  | - |  | 24,119 |  | 13,607 |  | 9,741 |  | - |  | 23,348 |
| 4 | 15,245 |  | 448 |  | 12 |  | 15,705 | 15,435 |  | 462 |  | 12 |  | 15,909 |  | 15,380 |  | 449 |  | 12 |  | 15,841 |
| 5 | 14,431 |  | 982 |  | - |  | 15,413 | 14,793 |  | 932 |  | - |  | 15,725 |  | 8,094 |  | 892 |  | - |  | 8,986 |
| 6 | 254,917 |  | 37,188 |  | 12 |  | 292,117 | 252,820 |  | 35,591 |  | 12 |  | 288,423 |  | 244,909 |  | 33,231 |  | 12 |  | 278,152 |
| 7 | 11,518 |  | 3,013 |  | - |  | 14,531 | 11,234 |  | 3,072 |  | - |  | 14,306 |  | 10,738 |  | 3,101 |  | - |  | 13,839 |
| 8 | 6,705 |  | 9,796 |  | 208 |  | 16,709 | 6,451 |  | 9,856 |  | 210 |  | 16,517 |  | 5,899 |  | 9,443 |  | 220 |  | 15,562 |
| 9 | 18,223 |  | 12,809 |  | 208 |  | 31,240 | 17,685 |  | 12,928 |  | 210 |  | 30,823 |  | 16,637 |  | 12,544 |  | 220 |  | 29,401 |
| 10 | 3,022 |  | 260 |  | 7 |  | 3,289 | 2,922 |  | 275 |  | 7 |  | 3,204 |  | 2,751 |  | 229 |  | - |  | 2,980 |
| 11 | 1,446 |  | 1,365 |  | 26 |  | 2,837 | 1,303 |  | 1,355 |  | - |  | 2,658 |  | 1,249 |  | 1,274 |  | - |  | 2,523 |
| 12 | 9,014 |  | 3,074 |  | 1,905 |  | 13,993 | 9,386 |  | 2,905 |  | 1,904 |  | 14,195 |  | 8,235 |  | 2,729 |  | 2,026 |  | 12,990 |
| 13 | 1,122 |  | 1,246 |  | 225 |  | 2,593 | 1,066 |  | 1,232 |  | 229 |  | 2,527 |  | 1,043 |  | 1,228 |  | 218 |  | 2,489 |
| 14 | 452 |  | 390 |  | 2 |  | 844 | 389 |  | 320 |  | 2 |  | 711 |  | 388 |  | 317 |  | 2 |  | 707 |
| 15 | 4,404 |  | 2,571 |  | - |  | 6,975 | 4,791 |  | 2,472 |  | 30 |  | 7,293 |  | 4,212 |  | 2,390 |  | 313 |  | 6,915 |
| 16 | 3,253 |  | 4,883 |  | - |  | 8,136 | 3,363 |  | 4,764 |  | 27 |  | 8,154 |  | 2,962 |  | 4,271 |  | 28 |  | 7,261 |
| 17 | 1,405 |  | 1,132 |  | 12 |  | 2,549 | 1,336 |  | 1,053 |  | 53 |  | 2,442 |  | 1,341 |  | 1,105 |  | - |  | 2,446 |
| 18 | 794 |  | 956 |  | 22 |  | 1,772 | 687 |  | 903 |  | - |  | 1,590 |  | 634 |  | 903 |  | 63 |  | 1,600 |
| 19 | 1,873 |  | 833 |  | - |  | 2,706 | 1,940 |  | 959 |  | - |  | 2,899 |  | 1,850 |  | 801 |  | 80 |  | 2,731 |
| 20 | 992 |  | 1,110 |  | 80 |  | 2,182 | 1,042 |  | 1,085 |  | 91 |  | 2,218 |  | 1,082 |  | 969 |  | 135 |  | 2,186 |
| 21 | 1,914 |  | 3,202 |  | 15 |  | 5,131 | 1,919 |  | 2,992 |  | 16 |  | 4,927 |  | 1,830 |  | 2,875 |  | 16 |  | 4,721 |
| 22 | 2,038 |  | 2,276 |  | - |  | 4,314 | 1,985 |  | 2,206 |  | - |  | 4,191 |  | 2,035 |  | 2,327 |  | - |  | 4,362 |
| 23 | 1,606 |  | 2,995 |  | 35 |  | 4,636 | 1,575 |  | 2,777 |  | 32 |  | 4,384 |  | 1,497 |  | 2,636 |  | 33 |  | 4,166 |
| 24 | 1,095 |  | 1,150 |  | 106 |  | 2,351 | 1,055 |  | 1,095 |  | 127 |  | 2,277 |  | 909 |  | 1,050 |  | 152 |  | 2,111 |
| 25 | 566 |  | 3,238 |  | 148 |  | 3,952 | 518 |  | 3,188 |  | 143 |  | 3,849 |  | 541 |  | 2,845 |  | 160 |  | 3,546 |
| 26 | 2,785 |  | 1,011 |  | 71 |  | 3,867 | 2,181 |  | 1,022 |  | 72 |  | 3,275 |  | 2,524 |  | 1,360 |  | 74 |  | 3,958 |
| 27 | 56,004 |  | 44,501 |  | 2,862 |  | 103,367 | 55,143 |  | 43,531 |  | 2,943 |  | 101,617 |  | 51,720 |  | 41,853 |  | 3,520 |  | 97,093 |
| 28 | 599 |  | 3,370 |  | 1,849 |  | 5,818 | 657 |  | 3,610 |  | 1,970 |  | 6,237 |  | 653 |  | 3,804 |  | 2,054 |  | 6,511 |
| 29 | 100 |  | 4,749 |  | - |  | 4,849 | 128 |  | 5,233 |  | - |  | 5,361 |  | 19 |  | 5,541 |  | - |  | 5,560 |
| 30 | 699 |  | 8,119 |  | 1,849 |  | 10,667 | 785 |  | 8,843 |  | 1,970 |  | 11,598 |  | 672 |  | 9,345 |  | 2,054 |  | 12,071 |
| 31 | \$ 311,620 | \$ | 89,808 | \$ | 4,723 | \$ | 406,151 | \$ 308,748 | \$ | 87,965 | \$ | 4,925 | \$ | 401,638 | \$ | 297,301 | \$ | 84,429 | \$ | 5,586 | \$ | 387,316 |


| 32 | 36.0 | \% | 3.7 | \% | - | \% | 39.7 | 35.8 | \% | 3.5 | \% | - | \% | 39.3 | 36.7 | \% | 3.3 | \% | - | \% | 40.0 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 33 | 16.1 |  | 2.4 |  | - |  | 18.5 | 16.2 |  | 2.4 |  | - |  | 18.6 | 16.9 |  | 2.5 |  | - |  | 19.4 |
| 34 | 3.3 |  | 2.8 |  | - |  | 6.1 | 3.4 |  | 2.6 |  | - |  | 6.0 | 3.5 |  | 2.5 |  | - |  | 6.0 |
|  | 3.8 |  | 0.1 |  | - |  | 3.9 | 3.8 |  | 0.2 |  | - |  | 4.0 | 4.0 |  | 0.1 |  | - |  | 4.1 |
|  | 3.6 |  | 0.2 |  | - |  | 3.8 | 3.7 |  | 0.2 |  | - |  | 3.9 | 2.1 |  | 0.2 |  | - |  | 2.3 |
| 37 | 62.8 |  | 9.2 |  | - |  | 72.0 | 62.9 |  | 8.9 |  | - |  | 71.8 | 63.2 |  | 8.6 |  | - |  | 71.8 |
| 38 | 13.8 |  | 10.9 |  | 0.7 |  | 25.4 | 13.7 |  | 10.9 |  | 0.7 |  | 25.3 | 13.4 |  | 10.8 |  | 0.9 |  | 25.1 |
| 39 | 0.1 |  | 0.8 |  | 0.5 |  | 1.4 | 0.2 |  | 0.9 |  | 0.5 |  | 1.6 | 0.2 |  | 1.0 |  | 0.5 |  | 1.7 |
| 40 | - |  | 1.2 |  | - |  | 1.2 | - |  | 1.3 |  | - |  | 1.3 | - |  | 1.4 |  | - |  | 1.4 |
| 41 | 0.1 |  | 2.0 |  | 0.5 |  | 2.6 | 0.2 |  | 2.2 |  | 0.5 |  | 2.9 | 0.2 |  | 2.4 |  | 0.5 |  | 3.1 |
| 42 | 76.7 | \% | 22.1 | \% | 1.2 | \% | 100.0 | 76.8 | \% | 22.0 | \% | 1.2 | \% | 100.0 | 76.8 | \% | 21.8 | \% | 1.4 | \% | 100.0 |

Based on geographic location of unit responsible for recording revenue.
Excludes loans classified as trading as the Bank intends to sell the loans immediately or in the near term, and loans designated at fair value through profit or loss for which no allowance is recorded.
Includes all FDIC covered loans and other ACI loans.

Gross Loans and Acceptances by Industry Sector and Geographic Location (Continued) ${ }^{1}$


Based on geographic location of unit responsible for recording revenue.
Excludes loans classified as trading as the Bank intends to sell the loans immediately or in the near term, and loans designated at fair value through profit or loss for which no allowance is recorded.
Includes all FDIC covered loans and other ACI loans.

## Impaired Loans ${ }^{1,2}$

(\$ millions, except as noted)
$A S A T$
AS AT
CHANGE IN GROSS IMPAIRED LOANS BY SEGMENT Personal, Business, and Government Loans
Balance at beginning of period
Additions
Canadian Personal and Commercial Banking
U.S. Personal and Commercial Banking

Wholesale Banking
Total Additions
Return to performing status, repaid or sold Net new additions
Write-offs
Foreign exchange and other adjustments
Change during the period
Total Gross Impaired Loans - Balance at End of Period
GROSS IMPAIRED LOANS BY SEGMENT Personal, Business, and Government Loans
Canadian Personal and Commercial Banking
U.S. Personal and Commercial Banking

## Wholesale Banking

Other
Total Gross Impaired Loans
NET IMPAIRED LOANS BY SEGMENT
Personal, Business, and Government Loans
Canadian Personal and Commercial Banking
U.S. Personal and Commercial Banking

Total Net Impaired Loans
Net Impaired Loans as a \% of Net Loans and Acceptances
$\square$
${ }_{2012}{ }^{\text {Year to Date }}{ }_{2011}$
${ }_{2}^{2}$ Includes customers' liability under acceptances.
ExCludes ACI loans and debt securities classified as loans. For additional information on ACI loans, see pages 34 to 35 .
Includes a small portion of personal and commercial loans booked in U.S. entities, but managed by CAD P\&C.

Impaired Loans and Acceptances by Industry Sector and Geographic Location ${ }^{1,2}$

By Industry Sector
Personal
Residential mortgages
Consumer instalment and other personal
HELOC
Indirect Auto
Other
Total personal

## Business \& Government

Real estate
Residential
Non-residential
Total real estate
Agriculture
Automotive
Financial
Foinancia
Food, beverage, and tobacco
Forestry
Government, public sector entities, and educatio
Health and social services
Industrial construction and trade contractors
Metals and mining
Pipelines, oil, and gas
Power and utilities
Professional and other services
Retail sector
Sundry manufacturing and wholesale
Telecommunications, cable, and media
Transportation
Othe
Total business \& government
Total Gross Impaired Loans ${ }^{2}$

| $\begin{gathered} \text { LINE } \\ \# \end{gathered}$ | $\begin{gathered} 2012 \\ \mathrm{Q}^{2} \\ \hline \end{gathered}$ |  |  |  |  |  |  | $\begin{gathered} 2012 \\ \text { Q1 } \\ \hline \end{gathered}$ |  |  |  |  |  |  |  | $\begin{gathered} 2011 \\ \mathrm{Q4} 4 \\ \hline \end{gathered}$ |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Canada |  | United States |  | Int'l |  | Total |  | Canada |  | United States |  | Int' |  | Total |  | Canada |  | United States |  | Int'1 |  | Total |
| 1 | \$ 551 | \$ | 171 | \$ | - | \$ | 722 | \$ | 610 | \$ | 186 | \$ | - | \$ | 796 | \$ | 611 | \$ | 178 | \$ | - | \$ | 789 |
| 2 | 191 |  | 99 |  | - |  | 290 |  | 200 |  | 110 |  | - |  | 310 |  | 193 |  | 97 |  | - |  | 290 |
| 3 | 38 |  | 8 |  | - |  | 46 |  | 43 |  | 10 |  | - |  | 53 |  | 42 |  | 8 |  | - |  | 50 |
| 4 | 73 |  | 3 |  | - |  | 76 |  | 72 |  | 7 |  | - |  | 79 |  | 73 |  | 2 |  | - |  | 75 |
| 5 | 167 |  | 13 |  | - |  | 180 |  | 115 |  | 17 |  | - |  | 132 |  | 70 |  | 15 |  | - |  | 85 |
| 6 | 1,020 |  | 294 |  | - |  | 1,314 |  | 1,040 |  | 330 |  | - |  | 1,370 |  | 989 |  | 300 |  | - |  | 1,289 |
| 7 | 12 |  | 192 |  | - |  | 204 |  | 12 |  | 235 |  | - |  | 247 |  | 21 |  | 287 |  | - |  | 308 |
| 8 | 5 |  | 298 |  | - |  | 303 |  | 15 |  | 337 |  | - |  | 352 |  | 7 |  | 321 |  | - |  | 328 |
| 9 | 17 |  | 490 |  | - |  | 507 |  | 27 |  | 572 |  | - |  | 599 |  | 28 |  | 608 |  | - |  | 636 |
| 10 | 9 |  | 4 |  | - |  | 13 |  | 9 |  | 4 |  | - |  | 13 |  | 7 |  | 4 |  | - |  | 11 |
| 11 | 3 |  | 11 |  | - |  | 14 |  | 3 |  | 21 |  | - |  | 24 |  | 1 |  | 23 |  | - |  | 24 |
| 12 | 3 |  | 9 |  | - |  | 12 |  | 4 |  | 16 |  | - |  | 20 |  | 4 |  | 20 |  | - |  | 24 |
| 13 | 1 |  | 9 |  | - |  | 10 |  | 2 |  | 14 |  | - |  | 16 |  | 1 |  | 7 |  | - |  | 8 |
| 14 | 1 |  | 1 |  | - |  | 2 |  | 1 |  | 1 |  | - |  | 2 |  | - |  | 2 |  | - |  | 2 |
| 15 | 4 |  | 5 |  | - |  | 9 |  | 4 |  | 7 |  | - |  | 11 |  | 5 |  | 8 |  | - |  | 13 |
| 16 | 22 |  | 50 |  | - |  | 72 |  | 4 |  | 43 |  | - |  | 47 |  | 3 |  | 52 |  | - |  | 55 |
| 17 | 17 |  | 37 |  | - |  | 54 |  | 17 |  | 47 |  | - |  | 64 |  | 16 |  | 42 |  | - |  | 58 |
| 18 | 8 |  | 34 |  | - |  | 42 |  | 10 |  | 15 |  | - |  | 25 |  | 3 |  | 20 |  | - |  | 23 |
| 19 | 3 |  |  |  | - |  | 3 |  | 3 |  | - |  | - |  | 3 |  | 3 |  | - |  | - |  | 3 |
| 20 | - |  | 2 |  | - |  | 2 |  | - |  | 7 |  | - |  | 7 |  | - |  | 7 |  | - |  | 7 |
| 21 | 12 |  | 45 |  | - |  | 57 |  | 9 |  | 50 |  | - |  | 59 |  | 9 |  | 46 |  | - |  | 55 |
| 22 | 33 |  | 82 |  | - |  | 115 |  | 33 |  | 97 |  | - |  | 130 |  | 32 |  | 106 |  | - |  | 138 |
| 23 | 19 |  | 34 |  | - |  | 53 |  | 20 |  | 31 |  | - |  | 51 |  | 20 |  | 32 |  | - |  | 52 |
| 24 | 1 |  | 6 |  | - |  | 7 |  | 2 |  | 9 |  | - |  | 11 |  | 2 |  | 7 |  | - |  | 9 |
| 25 | 4 |  | 49 |  | - |  | 53 |  | 4 |  | 53 |  | - |  | 57 |  | 5 |  | 53 |  | - |  | 58 |
| 26 | 14 |  | 16 |  | - |  | 30 |  | 15 |  | 14 |  | - |  | 29 |  | 18 |  | 10 |  | - |  | 28 |
| 27 | 171 |  | 884 |  | - |  | 1,055 |  | 167 |  | 1,001 |  | - |  | 1,168 |  | 157 |  | 1,047 |  | - |  | 1,204 |
| 28 | \$ 1,191 | \$ | 1,178 | \$ | - | \$ | 2,369 | \$ | 1,207 | \$ | 1,331 | \$ | - | \$ | 2,538 | \$ | 1,146 | \$ | 1,347 | \$ |  | \$ | 2,493 |

Gross Impaired Loans as a $\%$ of Gross Loans and Acceptances Personal
Residential mortgages
Consumer instalment and other personal
HELOC
Indirect Auto
Other
Credit card
Total personal
Business \& Government
Total Gross Impaired Loans

| 0.38 \% | 1.15 | \% | - | \% | 0.45 |  | 0.42 | \% | 1.35 | \% | - | \% | 0.50 |  | 0.43 | \% | 1.42 | \% | - | \% | 0.51 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 0.29 | 1.02 |  | - |  | 0.39 |  | 0.31 |  | 1.12 |  | - |  | 0.41 |  | 0.29 |  | 1.00 |  | - |  | 0.39 |  |
| 0.28 | 0.07 |  | - |  | 0.18 |  | 0.32 |  | 0.09 |  | - |  | 0.22 |  | 0.31 |  | 0.08 |  | - |  | 0.21 |  |
| 0.48 | 0.67 |  | - |  | 0.48 |  | 0.47 |  | 1.52 |  | - |  | 0.50 |  | 0.47 |  | 0.45 |  | - |  | 0.47 |  |
| 1.16 | 1.32 |  | - |  | 1.17 |  | 0.78 |  | 1.82 |  | - |  | 0.84 |  | 0.86 |  | 1.68 |  | - |  | 0.95 |  |
| 0.40 | 0.79 |  | - |  | 0.45 |  | 0.41 |  | 0.93 |  | - |  | 0.47 |  | 0.40 |  | 0.90 |  | - |  | 0.46 |  |
| 0.31 | 1.99 |  | - |  | 1.02 |  | 0.30 |  | 2.30 |  | - |  | 1.15 |  | 0.30 |  | 2.50 |  | - |  | 1.24 |  |
| 0.38 \% | 1.44 | \% | - | \% | 0.60 |  | 0.39 | \% | 1.68 | \% | - | \% | 0.65 |  | 0.39 | \% | 1.79 | \% | - | \% | 0.66 |  |

Based on geographic location of unit responsible for recording revenue.
Excludes ACI loans and debt securities classified as loans. For additional information on ACI loans, see pages 34 to 35 .

Impaired Loans and Acceptances by Industry Sector and Geographic Location (Continued) ${ }^{1,2}$


Total Gross Impaired Loans
Based on geographic location of unit responsible for recording revenue.
Excludes ACI loans and debt securities classified as loans. For additional information on ACI loans, see pages 34 to 35 .

## Allowance for Credit Losses

(\$ millions)
AS AT
COUNTERPARTY-SPECIFIC ALLOWANCE
Change in Allowance for Credit Losses - Counterparty-Specific
Balance at beginning of period
Provision for credit losses - counterparty-specific
Write-offs
Recoveries
Balance at end of period
COLLECTIVELY ASSESSED ALLOWANCE
Change in Allowance for Credit Losses - Individually Insignificant
Balance at beginning of period
Provision f
Recoveries
Foreign exchange and other adjustments
Balance at end of period
hange in Allowance for Credit Losses - Incurred but not Identified Balance at beginning of period
Provision for credit losses - incurred but not identified
Foreign exchange and other adjustments
Balance at end of period
Allowance for Credit Losses at End of Period
Consisting of:
Allowance for loan losses
Canada
United States
Total allowance for loan losses
Allowance for credit losses for off-balance sheet instruments
Allowance for Credit Losses at End of Period

LINE $\square$ 2012 Q2 Q1
1 Q Q4 2011 Q2 $\qquad$ Q1 1
$\mathrm{L}_{2012}^{\text {Year to Date }} 2011$

| 1 | \$ | 382 | \$ | 397 | \$ | 397 | \$ | 466 | \$ | 479 | \$ | 416 | \$ | 397 | \$ | 416 | \$ | 416 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2 |  | 92 |  | 127 |  | 87 |  | 65 |  | 69 |  | 137 |  | 219 |  | 206 |  | 358 |
| 3 |  | (115) |  | (143) |  | (110) |  | (147) |  | (81) |  | (76) |  | (258) |  | (157) |  | (414) |
| 4 |  | 1 |  | 1 |  | 6 |  | 2 |  | 19 |  | 2 |  | 2 |  | 21 |  | 29 |
| 5 |  | 4 |  | - |  | 17 |  | 11 |  | (20) |  | - |  | 4 |  | (20) |  | 8 |
| 6 |  | 364 |  | 382 |  | 397 |  | 397 |  | 466 |  | 479 |  | 364 |  | 466 |  | 397 |
| 7 |  | 276 |  | 274 |  | 286 |  | 245 |  | 256 |  | 261 |  | 274 |  | 261 |  | 261 |
| 8 |  | 246 |  | 294 |  | 262 |  | 315 |  | 250 |  | 270 |  | 540 |  | 520 |  | 1,097 |
| 9 |  | (332) |  | (349) |  | (340) |  | (336) |  | (307) |  | (319) |  | (681) |  | (626) |  | $(1,302)$ |
| 10 |  | 37 |  | 34 |  | 34 |  | 36 |  | 36 |  | 32 |  | 71 |  | 68 |  | 138 |
| 11 |  | 53 |  | 23 |  | 32 |  | 26 |  | 10 |  | 12 |  | 76 |  | 22 |  | 80 |
| 12 |  | 280 |  | 276 |  | 274 |  | 286 |  | 245 |  | 256 |  | 280 |  | 245 |  | 274 |
| 13 |  | 1,919 |  | 1,926 |  | 1,895 |  | 1,887 |  | 1,907 |  | 1,910 |  | 1,926 |  | 1,910 |  | 1,910 |
| 14 |  | 50 |  | (17) |  | (9) |  | - |  | 30 |  | 14 |  | 33 |  | 44 |  | 35 |
| 15 |  | (15) |  | 10 |  | 40 |  | 8 |  | (50) |  | (17) |  | (5) |  | (67) |  | (19) |
| 16 |  | 1,954 |  | 1,919 |  | 1,926 |  | 1,895 |  | 1,887 |  | 1,907 |  | 1,954 |  | 1,887 |  | 1,926 |
| 17 |  | 2,598 |  | 2,577 |  | 2,597 |  | 2,578 |  | 2,598 |  | 2,642 |  | 2,598 |  | 2,598 |  | 2,597 |
| 18 |  |  |  |  |  | 1,008 |  | 997 |  | 1,005 |  | 1,009 |  |  |  | 1,005 |  | 1,008 |
| 19 |  | 1,256 |  | 1,243 |  | 1,303 |  | 1,289 |  | 1,305 |  | 1,336 |  | 1,256 |  | 1,305 |  | 1,303 |
| 20 |  | 1 |  | 3 |  | 3 |  | 3 |  | 3 |  | 3 |  | 1 |  | 3 |  | 3 |
| 21 |  | 2,394 |  | 2,282 |  | 2,314 |  | 2,289 |  | 2,313 |  | 2,348 |  | 2,394 |  | 2,313 |  | 2,314 |
| 22 |  | 204 |  | 295 |  | 283 |  | 289 |  | 285 |  | 294 |  | 204 |  | 285 |  | 283 |
| 23 | \$ | 2,598 | \$ | 2,577 | \$ | 2,597 | \$ | 2,578 | \$ | 2,598 | \$ | 2,642 | \$ | 2,598 | \$ | 2,598 | \$ | 2,597 |

Allowance for Credit Losses by Industry Sector and Geographic Location ${ }^{1}$


Total allowance for credit losses as a $\%$ of gross loans and acceptances ${ }^{3}$
Based on geographic location of unit responsible for recording revenue.
Includes all FDIC covered loans and other ACI loans.
Excludes ACI loans and debt securities classified as loans. For additional information on ACI loans, see pages 34 to 35

Allowance for Credit Losses by Industry Sector and Geographic Location (Continued) ${ }^{1}$
(S millions)
$A S A T$
By Industry Sector
Allowance for Credit Losses - Counterparty-Specific and Individually
Insignificant - On-balance Sheet Loans
Personal
Residential mortgag
HELIOC
Indirect Auto
Indirect Auto
Other
Other
Credit card
Total personal
Business \& Government
Real estate
Residentia
Non-residential
Total real estate
Agriculture
Agriculture
Automotive
Automotiv
Financial
Food, beverage, and tobacco
Forestry
Government, public sector entities, and education
Health and social services
ndustrial construction and trade contractor
Metals and mining
Pipelines, oil, and $g$
Pipelines, oil, and gas
Power and utilities
Professional and other services
Sundry manufacturing and wholesale
Telecommunic
Transportation
Other
Other
Total b
otal business \& government
Other Loans
Debt securrities classitied as loans
Acquired crediti-impaired
otal other loans
Total Allowance for Credit Losses - Counterparty-Specific and Individually Insignificant Allowance for Credit Losses - Incurred but Not Identified - On-Balance Sheet Loans
Personal
Residential mortgage
HELOC
Indirect Auto
Other
Ondirect
Crent
Credit card
Total personal
Other Loans
Debt securities classified as loans
otal other loans
Total Allowance for Credit Losses - Incurred but Not Identified
Allowance for Loan Losses - On-Balance Sheet Loans
Allowances for Credit Losses - Off-Balance Sheet Instruments
Total Allowance for Credit Losses
Allowance for Credit Losses - Counterparty-Specific and Individually Insignificant as a \% of Gross Impaired Loas
Personal

Consumer instalment and other persona
HELOC
Indirect Auto
Other
Credit card
Total personal
Business $\&$ Government
Total Allowance for Credit Losses - Counterparty-Specific and
Total allowance for credit losses as a \% of gross loans and acceptances ${ }^{3}$



Based on geographic location of unit responsible for recording revenue.
Includes all FDIC covered loans and other ACI loans.
Excludes ACI loans and debt securties classified as loans. For additional information on ACI loans, see pages 34 to 35 .

## Provision for Credit Losses

## (\$ millions, except as noted <br> FOR THE PERIOD ENDED



2012
$2^{\text {Year to Date }}$
PROVISION FOR (REVERSAL OF) CREDIT LOSSES Provision for Credit losses for Counterparty-Specific and Individually Insignificant
Provision for credit losses (net of reversals) - counterparty-specific Provision for credit losses (net of reversals) - individually insignificant Recoveries
Total provision for credit losses for counterparty-specific and individually insignifican

Provision for Credit Losses - Incurred But Not Identified Canadian Personal and Commercial Banking and Wholesale Banking U.S. Personal and Commercial Banking

## Other

Total provision for credit losses - incurred but not identified
Total Provision for Credit Losses

## PROVISION FOR (REVERSAL OF) CREDIT LOSSES BY SEGMENT

Canadian Personal and Commercial Banking
U.S. Personal and Commercial Bankin

## Wholesale Banking

Corporate Segment
Wholesale Banking - CDS
Reduction of allowance for incurred but not identified credit losses Other
Total Corporate Segment
Total Provision for Credit Losses


Premiums on CDS recorded in PCL for Wholesale Banking are reclassified to trading income in the Corporate segment.

## Provision for Credit Losses by Industry Sector and Geographic Location

## (\$ millions) FOR THE PERIOD ENDED

By Industry Sector
Provision for Credit Losses - Counterparty-Specific and
Individually Insignifican
Personal
Consumer Instalment and Other Personal
Consumer ins
HELOC
Indirect Auto
Indirect Auto
Other

aredit
Credit card
Total personal
Business \& Governmen
Real estate
Non-residential
Total real estate
Agriculture
Automotive
Food, beverage, and tobacco
Government, public sector entities, and education
Health and social services
Industrial construction and trade contractors
Metals and mining
Pipelines, oil, and gas
Power and utilities
Professional and other services
Retail sector
Sundry manufacturing and wholesale
Telecommunications, cable, and media
Transportation
Other
Total bu
otal business \& governmen
Acquired credit-impaired loans ${ }^{2}$
Total other loans
Total Provision for Credit Losses - Counterparty-Specific and Individually Insignificant
Provision for Credit Losses - Incurred but Not Identified Personal, business \& government
Other Loans
Debt securities classified as loans
Total other loans
Total Provision for Credit Losses - Incurred but not Identified Total Provision for Credit Losses
Provision for Credit Losses - Counterparty-Specific and Individually Insignificant as a \% of Average Net Loans and Acceptances ersonal
Residential mortgages
Consumer instalment and other personal
HELOC
Indirect Auto
Credit card
Credit card
Total personal
Business \& Government
Total Provision for Credit Losses - Counterparty-Specific and Individually Insignificant
Provision for Credit Losses - Counterparty-Specific and Individually Insignificant Excluding Other Loans
total Provision for Credit Losses as a \% of Average Net Loans and Acceptances
Total Provision for Credit Losses
Total Provision for Credit Losses Excluding Other Loans
Based on geographic location of unit responsible for recording revenue. Includes all FDIC covered loans and other ACI loans.

| 35 | - | \% | (0.06) | \% | - | \% | - | (0.01) | \% | 0.12 | \% | - | \% |  | 0.01 | \% | (0.07) | \% | - | \% | 0.01 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 36 | 0.01 |  | 0.25 |  | - |  | 0.04 | 0.02 |  | 0.89 |  | - |  | 0.13 | 0.01 |  | 0.74 |  | - |  | 0.11 |  |
| 37 | 0.87 |  | 0.49 |  | - |  | 0.70 | 1.10 |  | 0.88 |  | - |  | 1.00 | 1.00 |  | 0.91 |  | - |  | 0.96 |  |
| 38 | 1.63 |  | 6.92 |  | - |  | 1.78 | 1.83 |  | 11.05 |  | - |  | 2.10 | 1.85 |  | 10.42 |  | - |  | 2.07 |  |
| 39 | 2.11 |  | 5.55 |  | - |  | 2.32 | 2.35 |  | 5.90 |  | - |  | 2.58 | 3.70 |  | 5.68 |  | - |  | 3.89 |  |
| 40 | 0.27 |  | 0.42 |  | - |  | 0.29 | 0.29 |  | 0.86 |  | - |  | 0.36 | 0.31 |  | 0.75 |  | - |  | 0.36 |  |
| 41 | 0.12 |  | 0.84 |  | - |  | 0.44 | 0.26 |  | 0.86 |  | - |  | 0.53 | 0.19 |  | 0.88 |  | - |  | 0.50 |  |
| 42 | 0.24 |  | 0.74 |  | - |  | 0.35 | 0.29 |  | 0.96 |  | - |  | 0.43 | 0.29 |  | 0.65 |  | - |  | 0.37 |  |
| 43 | 0.24 | \% | 0.65 | \% | - | \% | 0.32 | 0.29 | \% | 0.86 | \% | - | \% | 0.40 | 0.29 | \% | 0.82 | \% | - | \% | 0.40 |  |




## Acquired Credit-Impaired Loans by Geographic Location ${ }^{1}$

## FOR THE PERIOD ENDED

## Gross Loans

Residential mortgages
Consumer instalment and other personal
HELOC
HELOC
Indirect Auto
Other
Credit Card
Business \& governme
Total Gross Loans

| $\begin{gathered} \text { LINE } \\ \# \end{gathered}$ | $\begin{gathered} 2012 \\ \text { Q2 } \\ \hline \end{gathered}$ |  |  |  |  |  |  |  | $\begin{gathered} 2012 \\ \text { Q1 } \\ \hline \end{gathered}$ |  |  |  |  |  |  |  | $\begin{gathered} 2011 \\ \text { Q4 } \\ \hline \end{gathered}$ |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Canada |  | United States |  | Int'l |  | Total |  | Canada |  | United States |  | Int'l |  | Total |  | Canada |  | United States |  | Int'\| |  | Total |  |
| 1 | \$ | - | \$ | 622 | \$ | - | \$ | 622 | \$ | - | \$ | 661 | \$ | - | \$ | 661 | \$ | - | \$ | 679 | \$ | - | \$ | 679 |
| 2 |  | - |  | 191 |  | - |  | 191 |  | - |  | 207 |  | - |  | 207 |  | - |  | 211 |  | - |  | 211 |
| 3 |  | 11 |  | 404 |  | - |  | 415 |  | 15 |  | 542 |  | - |  | 557 |  | 19 |  | 665 |  | - |  | 684 |
| 4 |  | 72 |  | 109 |  | - |  | 181 |  | 88 |  | 108 |  | - |  | 196 |  | - |  | 120 |  | - |  | 120 |
| 5 |  | 17 |  | - |  | - |  | 17 |  | 25 |  | - |  | - |  | 25 |  | - |  | - |  | - |  | - |
| 6 |  | - |  | 3,423 |  | - |  | 3,423 |  | - |  | 3,715 |  | - |  | 3,715 |  | - |  | 3,866 |  | - |  | 3,866 |
| 7 | \$ | 100 | \$ | 4,749 | \$ | - | \$ | 4,849 | \$ | 128 | \$ | 5,233 | \$ | - | \$ | 5,361 | \$ | 19 | \$ | 5,541 | \$ | - | \$ | 5,560 |

## Change in Allowance for Credit Losses

Balance at beginning of period
Provision for credit losses - counterparty-specific
Provision for credit losses - individually insignificant impaired loan
Write-offs ${ }^{2}$
Balance at end of period

| 8 | \$ | 3 | \$ | 64 | \$ | - | \$ | 67 | \$ | 3 | \$ | 57 | \$ | - | \$ | 60 | \$ | - | \$ | 66 | \$ | - | \$ | 66 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 9 |  | - |  | 6 |  | - |  | 6 |  | - |  | 15 |  | - |  | 15 |  | - |  | 1 |  | - |  | 1 |
| 10 |  | - |  | 26 |  | - |  | 26 |  | - |  | 26 |  | - |  | 26 |  | 3 |  | (17) |  | - |  | (14) |
| 11 |  | (1) |  | (34) |  | - |  | (35) |  | - |  | (33) |  | - |  | (33) |  | - |  | (5) |  | - |  | (5) |
| 12 |  | - |  | 31 |  | - |  | 31 |  | - |  | (1) |  | - |  | (1) |  | - |  | 12 |  | - |  | 12 |
| 13 | \$ | 2 | \$ | 93 | \$ | - | \$ | 95 | \$ | 3 | \$ | 64 | \$ | - | \$ | 67 | \$ | 3 | \$ | 57 | \$ | - | \$ | 60 |

## Allowance for Credit Losse

Residential mortgages
Consumer instalment and other personal
ELOC
Indirect Au
Other
Business \& government
Total Allowance for Credit Losses


Provision for Credit Losses - Counterparty-Specific and Individually Insignificant ${ }^{3}$
Provision for credit losses (net of reversals) - counterparty-specific
Provision for credit losses (net of reversals) - counterparty-specific
Total Provision for Credit Losses - Counterparty-Specific and Individually Iotal Provision
Insificant


Provision for Credit Losses - Counterparty-Specific and Individually Insignificant
Residential mortgages
Consumer instalment and other personal
HELOC
Indirect Auto
Indirect
Other
Business \& government
Total Provision for Credit Losses - Counterparty-Specific and Individually Insignificant


1 Based on geographic location of unit responsible for recording revenue.
${ }_{2}$ Excludes write-offs for which a credit mark was established on acquisition dat
${ }^{3}$ PCL reflects loss sharing agreements with the FDIC, and is presented net of the amount expected to be reimbursed by the FDIC

## Acquired Credit-Impaired Loans by Geographic Location (Continued) ${ }^{1}$

## (\$ millions)

FOR THE PERIOD ENDED

## Gross Loans

Residential mortgages
Consumer instalment and other personal
HELOC
Indirect Au
Other
Credit card
Business \& governmen
Total Gross Loans

## Change in Allowance for Credit Losses

Balance at beginning of period
Provision for credit losses - counterparty-specific
Provision for credit losses - individually insignificant impaired loans
Write-offs
Foreign exchange and other adjustments
Balance at end of period

## Allowance for Credit Losse

Residential mortgages
Consumer instalment and other personal
HELOC
Indirect Auto
Business \& government
Total Allowance for Credit Losses
Provision for Credit Losses - Counterparty-Specific and Individually Insignificant
Provision for credit losses (net of reversals) - counterparty-specific Provision for credit losses (net of reversals) - individually insignifican
Total Provision for Credit Losses - Counterparty-Specific and Individually Insignificant


| 8 | \$ | - | \$ | 38 | \$ | - | \$ | 38 | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 9 |  | - |  | 17 |  | - |  | 17 |  | - |  | 37 |  | - |  | 37 |  | - |  | - |  | - |  | - |
| 10 |  | - |  | 40 |  | - |  | 40 |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |
| 11 |  | - |  | (34) |  | - |  | (34) |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |
| 12 |  | - |  | 5 |  | - |  | 5 |  | - |  | 1 |  | - |  | 1 |  | - |  | - |  | - |  | - |
| 13 | \$ | - | \$ | 66 | \$ | - | \$ | 66 | \$ | - | \$ | 38 | \$ | - | \$ | 38 | \$ | - | \$ | - | \$ | - | \$ |  |

Provision for Credit Losses - Counterparty-Specific and Individually Insignificant
Residential mortgages
Consumer instalment and other personal
HELOC
Indirect Auto
Other
Business \& government
Total Provision for Credit Losses - Counterparty-Specific and Individually Insignificant

| 20 | \$ | - | \$ | 17 | \$ | - | \$ | 17 | \$ | - | \$ | 37 | \$ | - | \$ | 37 | \$ | - | \$ | - | \$ | - | \$ | - |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 21 |  | - |  | 40 |  | - |  | 40 |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |
| 22 | \$ | - | \$ | 57 | \$ | _ | \$ | 57 | \$ | - | \$ | 37 | \$ | - | \$ | 37 | \$ | - | \$ | - | \$ | - | \$ | - |

Based on geographic location of unit responsible for recording revenue.


## Analysis of Change in Equity

## (\$ millions, except as noted) <br> FOR THE PERIOD ENDED

Common Shares
Balance at beginning of period
ssued
Dividend reinvestment plan
New shares
Balance at end of period

## Preferred Share

Balance at beginning of period
Balance at end of period
Treasury Shares - Common
Balance at beginning of period
Purchase of shares
Sale of shares
Balance at end of period
Treasury Shares - Preferred
Balance at beginning of period
Purchase of shares
Sale of shares
Balance at end of period
Contributed Surplus
Balance at beginning of period
Net (discount) premium on treasury shares
Stock options expensed
Stock options exercised
Other
Balance at end of period
Retained Earnings
Balance at beginning of period
Net income
Dividends
Common
Share issue expenses
Balance at end of period
Accumulated Other Comprehensive Income (loss) Balance at beginning of period
Net change in unrealized gains (losses) on AFS securities
Net change in unrealized foreign currency translation gains (losses) on investment in subsidiaries, net of hedging activities
Net change in gains (losses) on derivatives designated as cash flow hedges
Balance at end of period
Non-Controlling Interests in Subsidiaries

## Total Equity

## UUMBER OF COMMON SHARES OUTSTANDING (thousands)

Balance at beginning of period
ssued
Dividend reinvestment plan
New shares
mpact of treasury shares
Balance at end of period

| $\underset{\#}{\text { LINE }}$ | 2012 |  | 2011 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 |


| $2012{ }^{\text {Year to Date }} 2011$ |
| :---: |


| $\$$ | $\mathbf{1 7 , 4 9 1}$ | $\$$ | 15,804 |
| ---: | ---: | ---: | ---: |
|  | $\mathbf{1 7 3}$ |  | 248 |
|  | $\mathbf{4 1 0}$ |  | 315 |
|  | - | - |  |
|  | $\mathbf{1 8 , 0 7 4}$ |  | 16,367 |
|  |  |  |  |


| $\$$ | 15,804 |
| ---: | ---: |
|  | 322 |
|  | 661 |
| 704 |  |
|  | 17,491 |

3,395
3,395
$(91)$
$(2,164)$

| $(2,164)$ |
| ---: |
| 2,139 |
| $(116)$ |

> $(1)$
$(59)$
60

235
11
28
$(62)$

|  | 212 |
| :---: | :---: |
| $\begin{array}{r} 14,781 \\ 5,941 \end{array}$ |  |
|  |  |
| $(2,316)$ |  |
|  | (180) |
|  |  |
| 18,213 |  |
|  |  |
| $\begin{gathered} 4,256 \\ (368) \end{gathered}$ |  |
|  |  |
| (464) |  |
|  | (98) |
| 3,326 |  |
| 1,483 |  |
| \$ | 44,004 |


| $\mathbf{9 0 3 , 7 2 8}$ | 900,998 | 888,844 | 886,093 | 882,097 | 878,497 |
| :---: | ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |  |
| $\mathbf{1 , 7 7 4}$ | 904 | 758 | 473 | 2,299 | 1,411 |
| $\mathbf{2 , 8 2 8}$ | 2,319 | 2,354 | 2,221 | 2,004 | 2,035 |
| - | - | 9,200 | - | - | $(307)$ |
| $\mathbf{( 1 1 4 )}$ | $(493)$ | $(158)$ | 57 | 154 |  |
| $\mathbf{9 0 8 , 2 1 6}$ | 903,728 | 900,998 | 888,844 | 886,093 | 882,097 |


| 878,497 |
| ---: |
|  |
| 4,941 |
| 8,614 |
| 9,200 |
| $(254)$ |
| 900,998 |

The number of treasury common shares has been netted just for the purpose of arriving at the total number of common shares considered for calculation of EPS of the Bank.

## Change in Accumulated Other Comprehensive Income, Net of Income Taxes

| (\$ millions) <br> FOR THE PERIOD ENDED | $\underset{\#}{\text { LINE }}$ | 2012 |  |  |  | 2011 |  |  |  |  |  |  |  | Year to Date |  |  |  | $\begin{gathered} \hline \text { Full Year } \\ 2011 \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Q2 |  | Q1 |  | Q4 |  | Q3 |  | Q2 |  | Q1 |  | 2012 |  | 2011 |  |  |  |
| Unrealized Gains (Losses) on Available-for-Sale Securities |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | 1 | \$ | 1,085 | \$ | 949 | \$ | 1,130 | \$ | 1,023 | \$ | 789 | \$ | 1,317 | \$ | 949 | \$ | 1,317 | \$ | 1,317 |
| Change in unrealized gains (losses) | 2 |  | 153 |  | 150 |  | (157) |  | 190 |  | 247 |  | (526) |  | 303 |  | (279) |  | (246) |
| Reclassification to earnings of losses (gains) | 3 |  | (81) |  | (14) |  | (24) |  | (83) |  | (13) |  | (2) |  | (95) |  | (15) |  | (122) |
| Net change for the period | 4 |  | 72 |  | 136 |  | (181) |  | 107 |  | 234 |  | (528) |  | 208 |  | (294) |  | (368) |
| Balance at end of period | 5 |  | 1,157 |  | 1,085 |  | 949 |  | 1,130 |  | 1,023 |  | 789 |  | 1,157 |  | 1,023 |  | 949 |
| Unrealized Foreign Currency Translation Gains (Losses) on Investments in Foreign Operations, Net of Hedging Activities |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | 6 |  | (339) |  | (464) |  | $(1,453)$ |  | $(1,655)$ |  | (98) |  | - |  | (464) |  | - |  | - |
| Investment in foreign operations | 7 |  | (579) |  | 229 |  | 1,620 |  | 335 |  | $(2,372)$ |  | (379) |  | (350) |  | $(2,751)$ |  | (796) |
| Hedging activities | 8 |  | 323 |  | (139) |  | (862) |  | (180) |  | 1,110 |  | 382 |  | 184 |  | 1,492 |  | 450 |
| Recovery of (provision for) income taxes | 9 |  | (81) |  | 35 |  | 231 |  | 47 |  | (295) |  | (101) |  | (46) |  | (396) |  | (118) |
| Net change for the period | 10 |  | (337) |  | 125 |  | 989 |  | 202 |  | $(1,557)$ |  | (98) |  | (212) |  | $(1,655)$ |  | (464) |
| Balance at end of period | 11 |  | (676) |  | (339) |  | (464) |  | $(1,453)$ |  | $(1,655)$ |  | (98) |  | (676) |  | $(1,655)$ |  | (464) |
| Gains (losses) on Derivatives Designated as Cash Flow Hedges |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | 12 |  | 3,131 |  | 2,841 |  | 2,395 |  | 1,869 |  | 1,786 |  | 2,939 |  | 2,841 |  | 2,939 |  | 2,939 |
| Change in gains (losses) | 13 |  | (563) |  | 610 |  | 1,021 |  | 909 |  | (185) |  | $(1,105)$ |  | 47 |  | $(1,290)$ |  | 640 |
| Reclassification to earnings of losses (gains) | 14 |  | (90) |  | (320) |  | (575) |  | (383) |  | 268 |  | (48) |  | (410) |  | 220 |  | (738) |
| Net change for the period | 15 |  | (653) |  | 290 |  | 446 |  | 526 |  | 83 |  | $(1,153)$ |  | (363) |  | $(1,070)$ |  | (98) |
| Balance at end of period | 16 |  | 2,478 |  | 3,131 |  | 2,841 |  | 2,395 |  | 1,869 |  | 1,786 |  | 2,478 |  | 1,869 |  | 2,841 |
| Accumulated Other Comprehensive Income at End of Period | 17 | \$ | 2,959 | \$ | 3,877 | \$ | 3,326 | \$ | 2,072 | \$ | 1,237 | \$ | 2,477 | \$ | 2,959 | \$ | 1,237 | \$ | 3,326 |

Analysis of Change in Non-Controlling Interests and Investment in TD Ameritrade

## OR THE PERIOD ENDE

## NON-CONTROLLING INTERESTS IN SUBSIDIARIES

Balance at beginning of period
On account of income
Foreign exchange and other adjustments
Balance at end of period

## NVESTMENT IN TD AMERITRADE

Balance at beginning of period
Increase (decrease) in reported investment through direct ownership
Decrease in reported investment through dividends received
Equity in net income, net of income taxes
Foreign exchange and other adjustments
Balance at end of period
$\underset{\#}{\text { LINE }}$

|  |  | 2012 | Q1 |
| :--- | :--- | :--- | :--- |



| 5 | \$ | 5,235 | \$ | 5,159 | \$ | 4,896 | \$ | 4,803 | \$ | 5,314 | \$ | 5,438 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 6 |  | - |  | - |  | - |  | - |  | (286) |  | (67) |
| 7 |  | (15) |  | (15) |  | (12) |  | (12) |  | (13) |  | (14) |
| 8 |  | 54 |  | 61 |  | 63 |  | 61 |  | 67 |  | 57 |
| 9 |  | (78) |  | 30 |  | 212 |  | 44 |  | (279) |  | (100) |
| 10 | \$ | 5,196 | \$ | 5,235 | \$ | 5,159 | \$ | 4,896 | \$ | 4,803 | \$ | 5,314 |



Derivatives - Notional Principal


## Derivatives - Credit Exposure

(\$ millions)

## Interest Rate Contracts

Forward rate agreements
Swaps
Options purchased
Foreign Exchange Contracts
Forward contracts
Swaps
Cross-currency interest rate swaps
Options purchased

## Other Contracts

Credit derivatives
Equity contracts
Commodity contracts

Less: impact of master netting agreements
Total after netting
Less: impact of collateral
Net

| $\begin{gathered} \text { LINE } \\ \# \end{gathered}$ | $\begin{gathered} 2012 \\ \mathrm{Q}^{2} \\ \hline \end{gathered}$ |  |  |  |  | $\begin{gathered} 2012 \\ \text { Q1 } \end{gathered}$ |  |  |  |  |  | $\begin{gathered} 2011 \\ \mathrm{Q} 4 \\ \hline \end{gathered}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Current replacement cost ${ }^{1}$ |  | $\begin{array}{r} \text { Credit } \\ \text { equivalent } \\ \text { amount } \end{array}$ |  | Riskweighted amount ${ }^{2}$ |  | Current replacement cost ${ }^{1}$ |  | Credit equivalent amount |  |  |  | Current replacement cost ${ }^{1}$ |  | Credit equivalent amount |  | Riskweighted amount ${ }^{2}$ |
| 1 | \$ 32 | \$ | 71 | \$ | 15 | \$ | 39 | \$ | 53 | \$ | 9 | \$ | 23 | \$ | 34 | \$ | 5 |
| 2 | 34,427 |  | 50,999 |  | 18,550 |  | 40,455 |  | 55,242 |  | 21,174 |  | 34,889 |  | 46,192 |  | 18,322 |
| 3 | 758 |  | 863 |  | 357 |  | 807 |  | 915 |  | 382 |  | 767 |  | 860 |  | 337 |
| 4 | 35,217 |  | 51,933 |  | 18,922 |  | 41,301 |  | 56,210 |  | 21,565 |  | 35,679 |  | 47,086 |  | 18,664 |
| 5 | 4,778 |  | 10,507 |  | 2,157 |  | 5,968 |  | 11,684 |  | 2,199 |  | 6,363 |  | 11,875 |  | 2,170 |
| 6 | 185 |  | 235 |  | 9 |  | 249 |  | 959 |  | 99 |  | 237 |  | 405 |  | 59 |
| 7 | 8,231 |  | 28,114 |  | 9,224 |  | 11,406 |  | 30,665 |  | 10,020 |  | 10,823 |  | 30,312 |  | 9,322 |
| 8 | 333 |  | 612 |  | 146 |  | 478 |  | 865 |  | 195 |  | 623 |  | 1,064 |  | 236 |
| 9 | 13,527 |  | 39,468 |  | 11,536 |  | 18,101 |  | 44,173 |  | 12,513 |  | 18,046 |  | 43,656 |  | 11,787 |
| 10 | 18 |  | 372 |  | 144 |  | 40 |  | 418 |  | 151 |  | 48 |  | 447 |  | 158 |
| 11 | 5,848 |  | 9,300 |  | 1,063 |  | 5,430 |  | 8,718 |  | 1,065 |  | 4,691 |  | 7,954 |  | 1,033 |
| 12 | 670 |  | 1,278 |  | 329 |  | 689 |  | 1,382 |  | 304 |  | 567 |  | 1,167 |  | 238 |
| 13 | 6,536 |  | 10,950 |  | 1,536 |  | 6,159 |  | 10,518 |  | 1,520 |  | 5,306 |  | 9,568 |  | 1,429 |
| 14 | 55,280 |  | 102,351 |  | 31,994 |  | 65,561 |  | 110,901 |  | 35,598 |  | 59,031 |  | 100,310 |  | 31,880 |
| 15 | 41,171 |  | 66,325 |  | 22,511 |  | 47,995 |  | 71,495 |  | 25,131 |  | 45,375 |  | 65,792 |  | 22,531 |
| 16 | 14,109 |  | 36,026 |  | 9,483 |  | 17,566 |  | 39,406 |  | 10,467 |  | 13,656 |  | 34,518 |  | 9,349 |
| 17 | 6,831 |  | 7,315 |  | 2,006 |  | 9,164 |  | 9,420 |  | 2,730 |  | 5,875 |  | 6,062 |  | 1,959 |
| 18 | \$ 7,278 | \$ | 28,711 | \$ | 7,477 | \$ | 8,402 | \$ | 29,986 | \$ | 7,737 | \$ | 7,781 | \$ | 28,456 | \$ | 7,390 |


|  | $\begin{gathered} 2011 \\ \text { Q3 } \\ \hline \end{gathered}$ |  |  |  |  |  | $\begin{gathered} \hline 2011 \\ \text { Q2 } \\ \hline \end{gathered}$ |  |  |  |  |  | $\begin{gathered} 2011 \\ \text { Q1 } \\ \hline \end{gathered}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{array}{r} \text { Current } \\ \text { replacement } \\ \text { cost }^{1} \end{array}$ |  | $\begin{array}{r} \text { Credit } \\ \text { equivalent } \\ \text { amount } \\ \hline \end{array}$ |  | Riskweighted amount ${ }^{2}$ |  | Current replacement cost ${ }^{1}$ |  | equiv equivalent amount |  |  |  | Current replacement cost ${ }^{1}$ |  | Credit equivalent amount |  | Riskweighted amount ${ }^{2}$ |
| 19 | \$ | 17 | \$ | 23 | \$ | 3 | \$ | 13 | \$ | 30 | \$ | 6 | \$ | 11 | \$ | 17 | \$ | 3 |
| 20 |  | 25,657 |  | 34,225 |  | 13,593 |  | 18,232 |  | 25,986 |  | 10,431 |  | 18,700 |  | 26,064 |  | 10,610 |
| 21 |  | 598 |  | 696 |  | 271 |  | 559 |  | 692 |  | 253 |  | 566 |  | 662 |  | 262 |
| 22 |  | 26,272 |  | 34,944 |  | 13,867 |  | 18,804 |  | 26,708 |  | 10,690 |  | 19,277 |  | 26,743 |  | 10,875 |
| 23 |  | 6,146 |  | 11,376 |  | 2,138 |  | 7,587 |  | 12,651 |  | 2,338 |  | 5,007 |  | 10,518 |  | 2,075 |
| 24 |  | 286 |  | 416 |  | 67 |  | 2,613 |  | 3,623 |  | 829 |  | 2,337 |  | 3,377 |  | 831 |
| 25 |  | 12,073 |  | 30,603 |  | 9,163 |  | 13,995 |  | 31,050 |  | 9,445 |  | 7,873 |  | 24,812 |  | 7,782 |
| 26 |  | 662 |  | 1,096 |  | 228 |  | 969 |  | 1,466 |  | 289 |  | 609 |  | 1,211 |  | 239 |
| 27 |  | 19,167 |  | 43,491 |  | 11,596 |  | 25,164 |  | 48,790 |  | 12,901 |  | 15,826 |  | 39,918 |  | 10,927 |
| 28 |  | 35 |  | 446 |  | 150 |  | 48 |  | 468 |  | 160 |  | 58 |  | 488 |  | 161 |
| 29 |  | 4,793 |  | 8,013 |  | 1,401 |  | 4,294 |  | 7,304 |  | 1,707 |  | 3,743 |  | 6,711 |  | 1,580 |
| 30 |  | 615 |  | 1,192 |  | 298 |  | 924 |  | 1,587 |  | 381 |  | 684 |  | 1,294 |  | 333 |
| 31 |  | 5,443 |  | 9,651 |  | 1,849 |  | 5,266 |  | 9,359 |  | 2,248 |  | 4,485 |  | 8,493 |  | 2,074 |
| 32 |  | 50,882 |  | 88,086 |  | 27,312 |  | 49,234 |  | 84,857 |  | 25,839 |  | 39,588 |  | 75,154 |  | 23,876 |
| 33 |  | 36,594 |  | 53,235 |  | 18,576 |  | 34,054 |  | 50,717 |  | 16,932 |  | 28,673 |  | 45,761 |  | 15,977 |
| 34 |  | 14,288 |  | 34,851 |  | 8,736 |  | 15,180 |  | 34,140 |  | 8,907 |  | 10,915 |  | 29,393 |  | 7,899 |
| 35 |  | 6,818 |  | 6,950 |  | 1,857 |  | 6,725 |  | 6,803 |  | 1,843 |  | 4,550 |  | 4,689 |  | 1,376 |
| 36 | \$ | 7,470 | \$ | 27,901 | \$ | 6,879 | \$ | 8,455 | \$ | 27,337 | \$ | 7,064 | \$ | 6,365 | \$ | 24,704 | \$ | 6,523 |

${ }_{2}^{1}$ Exchange-traded instruments and non-trading credit derivatives, which are given financial guarantee treatment for credit risk capital purposes, are excluded in accordance with the guidelines of the OSFI.
Prior to Q1 2012, the amounts are calculated based on Canadian GAAP

Gross Credit Risk Exposure ${ }^{1}$

## (\$ millions)

AS AT

By Counterparty Type
Retail
Residential secured
Qualifying revolving retail
Other retail
Other retail

## Non-retail

Corporate
Sovereign
Total
By Country of Risk
Canada
United States
International
Europe
Other
Total
By Residual Contractual Maturity
Within 1 year
Over 1 year to 5 years
Over 5 years
Total


| 10 | \$ | 315,754 | \$ | 68,309 | \$ | 52,140 | \$ | 13,283 | \$ | 4,713 | \$ | 454,199 | \$ | 312,461 | \$ | 66,725 | \$ | 49,639 | \$ | 14,059 | \$ | 4,833 | \$ | 447,717 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 11 |  | 138,781 |  | 14,036 |  | 59,710 |  | 7,378 |  | 7,335 |  | 227,240 |  | 134,154 |  | 13,660 |  | 52,714 |  | 7,268 |  | 7,542 |  | 215,338 |
| 12 |  | 22,442 |  | 1,923 |  | 34,277 |  | 11,624 |  | 483 |  | 70,749 |  | 24,156 |  | 1,732 |  | 24,682 |  | 13,180 |  | 592 |  | 64,342 |
| 13 |  | 6,983 |  | 477 |  | 12,121 |  | 3,741 |  | 174 |  | 23,496 |  | 6,471 |  | 491 |  | 10,823 |  | 4,899 |  | 122 |  | 22,806 |
| 14 |  | 29,425 |  | 2,400 |  | 46,398 |  | 15,365 |  | 657 |  | 94,245 |  | 30,627 |  | 2,223 |  | 35,505 |  | 18,079 |  | 714 |  | 87,148 |
| 15 | \$ | 483,960 | \$ | 84,745 | \$ | 158,248 | \$ | 36,026 | \$ | 12,705 | \$ | 775,684 | \$ | 477,242 | \$ | 82,608 | \$ | 137,858 | \$ | 39,406 | \$ | 13,089 | \$ | 750,203 |

Non-Retail Exposures by Industry Sector
Real estate
Residential
Non-residentia
Total real-estate
Agriculture
Automotive
Financial
Food, beverage, and tobacco
Forestry
Government, public sector entities, and education
Health and social services
Industrial construction and trade contractors
Metals and mining
Pipelines, oil, and gas
Power and utilities
Professional and other services
Retail sector
Sundry manufacturing and wholesale
Telecommunications, cable, and media
Transportation
Other

| \$ | 177,711 | \$ | 60,665 | \$ | 156,262 | \$ | 7,738 | \$ | 5,599 | \$ | 407,975 | \$ | 188,833 | \$ | 59,488 | \$ | 137,858 | \$ | 8,248 | \$ | 6,131 | \$ | 400,558 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 215,687 |  | 23,067 |  | 1,986 |  | 15,704 |  | 6,424 |  | 262,868 |  | 205,558 |  | 22,570 |  | - |  | 17,468 |  | 6,303 |  | 251,899 |
|  | 90,562 |  | 1,013 |  | - |  | 12,584 |  | 682 |  | 104,841 |  | 82,851 |  | 550 |  | - |  | 13,690 |  | 655 |  | 97,746 |
| \$ | 483,960 | \$ | 84,745 | \$ | 158,248 | \$ | 36,026 | \$ | 12,705 | \$ | 775,684 | \$ | 477,242 | \$ | 82,608 | \$ | 137,858 | \$ | 39,406 | \$ | 13,089 | \$ | 750,203 |

Gross credit risk exposure is before credit risk mitigants. This table excludes securitization and equity exposures.
Gross Credit Risk Exposure (Continued) ${ }^{1,2}$

| $\begin{aligned} & \text { (\$ millions) } \\ & A S ~ A T \end{aligned}$ | $\underset{\#}{\mathrm{LINE}}[$ | $\begin{gathered} 2011 \\ \mathrm{Q} 4 \\ \hline \end{gathered}$ |  |  |  |  |  |  |  |  |  |  |  | $\begin{gathered} 2011 \\ \text { Q3 } \\ \hline \end{gathered}$ |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| By Counterparty Type |  | Drawn Undrawn |  |  |  | Repo-style transactions |  | OTCderivatives |  | Other offbalance sheet |  | Total |  | Drawn |  | Undrawn |  | Repo-style transactions |  | OTC derivatives |  | Other offbalance sheet |  | Total |  |
| Retail Residential secured | 1 | \$ | 157,455 | \$ |  | \$ | - | \$ | - | \$ | - |  | 178,358 | \$ | 152076 |  |  | \$ | - |  | - |  |  | \$ |  |
| Qualifying revolving retail | 2 |  | 15,145 |  | 27,591 |  | - |  | - |  | - |  | 42,736 |  | 15,251 |  | 27,283 |  | - |  | - |  | - |  | 42,534 |
| Other retail | 3 |  | 49,941 |  | 5,688 |  | - |  | - |  | 30 |  | 55,659 |  | 48,560 |  | 5,837 |  | - |  | - |  | 32 |  | 54,429 |
|  | 4 |  | 222,541 |  | 54,182 |  | - |  | - |  | 30 |  | 276,753 |  | 215,887 |  | 53,611 |  | - |  | - |  | 32 |  | 269,530 |
| Non-retail |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Corporate | 5 |  | 87,094 |  | 25,729 |  | 45,893 |  | 7,430 |  | 10,311 |  | 176,457 |  | 84,232 |  | 23,607 |  | 45,168 |  | 8,583 |  | 10,022 |  | 171,612 |
| Sovereign | 6 |  | 74,601 |  | 974 |  | 6,219 |  | 5,969 |  | 228 |  | 87,991 |  | 64,948 |  | 877 |  | 12,084 |  | 6,545 |  | 185 |  | 84,639 |
| Bank | 7 |  | 46,178 |  | 731 |  | 69,558 |  | 21,354 |  | 2,225 |  | 140,046 |  | 42,746 |  | 743 |  | 73,858 |  | 19,988 |  | 2,312 |  | 139,647 |
|  | 8 |  | 207,873 |  | 27,434 |  | 121,670 |  | 34,753 |  | 12,764 |  | 404,494 |  | 191,926 |  | 25,227 |  | 131,110 |  | 35,116 |  | 12,519 |  | 395,898 |
| Total | 9 | \$ | 430,414 | \$ | 81,616 | \$ | 121,670 | \$ | 34,753 | \$ | 12,794 | \$ | 681,247 | \$ | 407,813 | \$ | 78,838 | \$ | 131,110 | \$ | 35,116 | \$ | 12,551 | \$ | 665,428 |
| By Country of Risk |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Canada | 10 | \$ | 255,706 | \$ | 66,101 | \$ | 49,486 | \$ | 12,104 | \$ | 4,781 | \$ | 388,178 | \$ | 248,717 | \$ | 64,795 | \$ | 49,566 | \$ | 13,565 | \$ | 4,662 | \$ | 381,305 |
| United States | 11 |  | 144,370 |  | 13,103 |  | 49,831 |  | 6,992 |  | 7,340 |  | 221,636 |  | 130,996 |  | 12,080 |  | 41,348 |  | 6,029 |  | 7,137 |  | 197,590 |
| International |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Europe | 12 |  | 23,546 |  | 1,744 |  | 20,120 |  | 11,721 |  | 543 |  | 57,674 |  | 21,324 |  | 1,529 |  | 31,254 |  | 11,221 |  | 522 |  | 65,850 |
| Other | 13 |  | 6,792 |  | 668 |  | 2,233 |  | 3,936 |  | 130 |  | 13,759 |  | 6,776 |  | 434 |  | 8,942 |  | 4,301 |  | 230 |  | 20,683 |
|  | 14 |  | 30,338 |  | 2,412 |  | 22,353 |  | 15,657 |  | 673 |  | 71,433 |  | 28,100 |  | 1,963 |  | 40,196 |  | 15,522 |  | 752 |  | 86,533 |
| Total | 15 | \$ | 430,414 | \$ | 81,616 | \$ | 121,670 | \$ | 34,753 | \$ | 12,794 | \$ | 681,247 | \$ | 407,813 | \$ | 78,838 | \$ | 131,110 | \$ | 35,116 | \$ | 12,551 | \$ | 665,428 |

By Residual Contractual Maturity
Within 1 year
Over 1 year to 5 years
Over 5 years
Total

## Non-Retail Exposures by Industry Sector

Real estate
Non-residential
Total real-estate
Agriculture
Financial
Financial
Forestry
Government, public sector entities, and education
Health and social services
ndustrial construction and trade contractors
Metals and mining
Pipelines, oil, and gas
Professional and other services
Retail sector
Sundry manufacturing and wholesale
elecommunications, cable, and media
nsportation
Othe
Total

Prior to Q1 2012, the amounts are calculated based on Canadian GAAP
Gross credit risk exposure is before credit risk mitigants. This table excludes securitization and equity exposures

Gross Credit Risk Exposure (Continued) ${ }^{1,2}$

| $\begin{aligned} & \text { (\$ millions) } \\ & A S A T \end{aligned}$ | $\underset{\#}{\text { LINE }}$ | $\begin{gathered} 2011 \\ \text { Q2 } \\ \hline \end{gathered}$ |  |  |  |  |  |  |  |  |  |  |  | $\begin{gathered} 2011 \\ \text { Q1 } \\ \hline \end{gathered}$ |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| By Counterparty Type |  | Drawn |  | Undrawn |  | Repo-style transactions |  | OTC derivatives |  | Other offbalance sheet |  | Total |  | Drawn |  | Undrawn |  | Repo-style transactions |  | OTC derivatives |  | Other offbalance sheet |  | Total |  |
| Retail |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential secured | 1 | \$ | 146,345 | \$ | 20,251 | \$ | - | \$ | - | \$ | - | \$ | 166,596 | \$ | 144,711 | \$ | 20,136 | \$ | - | \$ | - | \$ | - | \$ | 164,847 |
| Qualifying revolving retail | 2 |  | 15,111 |  | 28,109 |  | - |  | - |  | - |  | 43,220 |  | 15,288 |  | 27,653 |  | - |  | - |  | - |  | 42,941 |
| Other retail | 3 |  | 47,631 |  | 5,669 |  | - |  | - |  | 27 |  | 53,327 |  | 41,028 |  | 5,620 |  | - |  | - |  | 30 |  | 46,678 |
|  | 4 |  | 209,087 |  | 54,029 |  | - |  | - |  | 27 |  | 263,143 |  | 201,027 |  | 53,409 |  | - |  | - |  | 30 |  | 254,466 |
| Non-retail |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Corporate | 5 |  | 81,289 |  | 22,835 |  | 40,965 |  | 8,203 |  | 9,876 |  | 163,168 |  | 82,450 |  | 23,207 |  | 34,136 |  | 6,987 |  | 10,017 |  | 156,797 |
| Sovereign | 6 |  | 59,643 |  | 901 |  | 7,498 |  | 6,037 |  | 198 |  | 74,277 |  | 58,561 |  | 720 |  | 5,057 |  | 5,519 |  | 146 |  | 70,003 |
| Bank | 7 |  | 42,825 |  | 816 |  | 66,307 |  | 20,204 |  | 2,249 |  | 132,401 |  | 42,847 |  | 989 |  | 76,478 |  | 17,171 |  | 2,464 |  | 139,949 |
|  | 8 |  | 183,757 |  | 24,552 |  | 114,770 |  | 34,444 |  | 12,323 |  | 369,846 |  | 183,858 |  | 24,916 |  | 115,671 |  | 29,677 |  | 12,627 |  | 366,749 |
| Total | 9 | \$ | 392,844 | \$ | 78,581 | \$ | 114,770 | \$ | 34,444 | \$ | 12,350 | \$ | 632,989 | \$ | 384,885 | \$ | 78,325 | \$ | 115,671 | \$ | 29,677 | \$ | 12,657 | \$ | 621,215 |

By Country of Risk
Canada
United States
International
Europe
Other
Total
By Residual Contractual Maturity
Within 1 year
Over 1 year to 5 years
over 5 years
Total


Non-Retail Exposures by Industry Sector
Real estate
Residential
Non-residential
Total real-estate
Agriculture
Financial
Financial
ood, beverage, and tobacco
Government, public sector entities, and education
Health and social services
Industrial construction and trade contractors
Metals and mining
Pipelines, oil, and ga
Power and utilities
Professional and other services
Retail sector
Sundry manufacturing and wholesale
Telecommunications, cable, and media
ransportation
Other
Total

| 20 | \$ | 13,522 | \$ | 810 | \$ | - | \$ | 96 | \$ | 942 | \$ | 15,370 | \$ | 13,382 | \$ | 958 | \$ | - | \$ | 103 | \$ | 818 | \$ | 15,261 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 21 |  | 14,612 |  | 646 |  | - |  | 273 |  | 383 |  | 15,914 |  | 14,313 |  | 700 |  | - |  | 253 |  | 267 |  | 15,533 |
| 22 |  | 28,134 |  | 1,456 |  | - |  | 369 |  | 1,325 |  | 31,284 |  | 27,695 |  | 1,658 |  | - |  | 356 |  | 1,085 |  | 30,794 |
| 23 |  | 1,972 |  | 150 |  | - |  | 10 |  | 31 |  | 2,163 |  | 1,976 |  | 125 |  | - |  | 18 |  | 31 |  | 2,150 |
| 24 |  | 2,331 |  | 1,021 |  | - |  | 179 |  | 81 |  | 3,612 |  | 2,320 |  | 1,118 |  | - |  | 167 |  | 46 |  | 3,651 |
| 25 |  | 45,070 |  | 2,303 |  | 101,414 |  | 23,362 |  | 1,562 |  | 173,711 |  | 45,685 |  | 2,332 |  | 104,634 |  | 19,633 |  | 1,581 |  | 173,865 |
| 26 |  | 2,583 |  | 1,105 |  | - |  | 176 |  | 338 |  | 4,202 |  | 2,517 |  | 1,195 |  | - |  | 141 |  | 244 |  | 4,097 |
| 27 |  | 1,087 |  | 364 |  | 183 |  | 27 |  | 100 |  | 1,761 |  | 1,138 |  | 434 |  | 198 |  | 27 |  | 95 |  | 1,892 |
| 28 |  | 65,381 |  | 2,362 |  | 7,720 |  | 6,257 |  | 2,621 |  | 84,341 |  | 64,140 |  | 1,794 |  | 5,218 |  | 5,761 |  | 3,380 |  | 80,293 |
| 29 |  | 6,861 |  | 1,466 |  | 22 |  | 180 |  | 1,111 |  | 9,640 |  | 6,996 |  | 512 |  | - |  | 183 |  | 2,335 |  | 10,026 |
| 30 |  | 1,844 |  | 364 |  | - |  | 38 |  | 577 |  | 2,823 |  | 1,757 |  | 531 |  | - |  | 37 |  | 509 |  | 2,834 |
| 31 |  | 1,620 |  | 1,066 |  | 48 |  | 47 |  | 210 |  | 2,991 |  | 1,567 |  | 1,206 |  | 10 |  | 95 |  | 98 |  | 2,976 |
| 32 |  | 2,517 |  | 4,322 |  | - |  | 1,005 |  | 995 |  | 8,839 |  | 2,877 |  | 4,295 |  | - |  | 710 |  | 879 |  | 8,761 |
| 33 |  | 2,313 |  | 1,894 |  | - |  | 872 |  | 876 |  | 5,955 |  | 2,377 |  | 2,021 |  | - |  | 834 |  | 724 |  | 5,956 |
| 34 |  | 3,979 |  | 756 |  | - |  | 149 |  | 402 |  | 5,286 |  | 4,004 |  | 887 |  | - |  | 130 |  | 257 |  | 5,278 |
| 35 |  | 3,256 |  | 940 |  | - |  | 98 |  | 415 |  | 4,709 |  | 3,310 |  | 993 |  | - |  | 84 |  | 213 |  | 4,600 |
| 36 |  | 3,961 |  | 1,723 |  | 140 |  | 178 |  | 480 |  | 6,482 |  | 3,930 |  | 2,233 |  | 208 |  | 178 |  | 293 |  | 6,842 |
| 37 |  | 2,810 |  | 1,879 |  | - |  | 777 |  | 436 |  | 5,902 |  | 3,073 |  | 2,007 |  | - |  | 795 |  | 392 |  | 6,267 |
| 38 |  | 2,792 |  | 597 |  | - |  | 258 |  | 486 |  | 4,133 |  | 3,072 |  | 645 |  | - |  | 248 |  | 348 |  | 4,313 |
| 39 |  | 5,246 |  | 784 |  | 5,243 |  | 462 |  | 277 |  | 12,012 |  | 5,424 |  | 930 |  | 5,403 |  | 280 |  | 117 |  | 12,154 |
| 40 | \$ | 183,757 | \$ | 24,552 | \$ | 114,770 | \$ | 34,444 | \$ | 12,323 | \$ | 369,846 | \$ | 183,858 | \$ | 24,916 | \$ | 115,671 | \$ | 29,677 | \$ | 12,627 | \$ | 366,749 |

1 2012, the amounts are calculated based on Canadian GAAP.
Gross credit risk exposure is before credit risk mitigants. This table excludes securitization and equity exposures.

Exposures Covered By Credit Risk Mitigation ${ }^{1}$


Gross Credit Risk Exposure
2 Prior to Q1 2012, the amounts are calculated based on Canadian GAAP.
1
${ }_{2}$ Prior to Q1 2012, the amounts are calculated based on Canadian GAAP.
${ }_{3}$ For exposures under the AIRB Approach, eligible financial collateral is taken into account in the Bank's LGD models. Separate disclosure of eligible financial collateral is, therefore, not required. ${ }^{3}$ For exposures under the Standardized Approach, eligible financial collateral can include cash, gold, highly rated debt securities and equities listed on the main index.

Standardized Credit Risk Exposures ${ }^{1,2}$


Prior to Q1 2012, the amounts are calculated based on Canadian GAAP
Credit risk exposures are after credit risk mitigants and net of specific allowance
Under the Standardized Approach, other retail includes qualifying revolving retail exposures.


${ }^{1}$ Prior to Q1 2012, the amounts are calculated based on Canadian GAAP.
EAD includes the effects of credit risk mitigation.

AIRB Credit Risk Exposures: Non-Retail Risk Parameters ${ }^{1}$

${ }^{1}$ Prior to Q1 2012, the amounts are calculated based on Canadian GAAP.
EAD includes the effects of credit risk mitigation.


[^0]EAD on undrawn commitments is the amount currently undrawn but expected to be drawn assuming a default on the underlying committed loan agreement.

${ }^{1}$ Prior to Q1 2012, the amounts are calculated based on Canadian GAAP.
${ }^{2}$ Retail actual and expected loss rates are measured as follows:


divided by outstanding balances at the beginning of the four-quarter period.
Non-retail actual and expected loss rates are measured as follows:
 beginning of the applicable four-quarter period defined above. The expected loss is measured using Basel II parameters (PDxLGDxEAD) divided by outstanding balances at the beginning of the four-quarter period.
The historical loss rate equals total actual losses for all years in the historically measured period divided by total outstanding balances for all years in the historically measured period. Currently, the Bank includes comparable

## Commentary:

Differences between actual loss rates and expected loss rates are due to the following reasons:
 period of time. As a result, actual losses may exceed expected losses during a recession and may fall below expected losses during economic growth
Expected loss parameters are conservatively estimated (i.e. adjusted upwards) to account for the limited number of years of historical data available.
mate are adjusted upwards to reflect potential economic downturn conditions.

Retail:
Due to improvement in economic conditions and credit quality of the new business, actual loss rates for qualifying revolving and other retail exposures in the four quarters ending Q2 2012 are back down to their historical averages.
 measured period.

## Securitization and Resecuritization Exposures in the Banking Book ${ }^{1}$



Securitization exposures include the Bank's exposures as originator and investor under both the IRB approach and the Standardized approach
None of the Bank's resecuritization exposures were subject to credit risk mitigation at January 31, 2011
Securitization exposures subject to the standardized approach are primarily comprised of investments held in the Banking book.
Securitization exposures deducted from capital
Securitization exposures subject to the ratings based approach primarily include liquidity facilities, credit enhancements, letters of credit, and investments held in the Banking book
Securitization exposures subject to the internal assessment approach are primarily comprised of liquidity facilities provided to the Bank's asset-backed commercial paper (ABCP) conduits.

Risk-Weighted Assets ${ }^{1}$
(\$ millions)
AS $A T$
as At

## Credit Risk Retail <br> Retail Residen

Retail Residential secured
Qualifying revolving retail
Other retai
Non-retail
Corporate
Sovereign
Bank
Securitization exposures
Equity exposures
Exposures subject to standardized or IRB approaches
Adjustment to IRB RWA for scaling factor
other assets not included in standardized or
IRB approaches
Net impact of eliminating one month reporting lag
on U.S. entite
Market Risk
Trading book
Operational Risk
Standardized appro
Standardized approach
Total

Credit Risk
Retail
Retail
Qualifying revolving retail
Non-retai
Corporate
Sovereign
Securitization exposures
Equity exposures
Exposures subject to standardized or IRB approache Adjustment to IRB RWA for scaling factor
ther assets not included in standardized or
IRB approaches
Net impact of eliminating one month reporting lag
on U.S. entities
Total credit risk
Market Risk
Trading book
Operational Risk
Standardized approach

 As aestment in TD Ameritrade was translated using the period-end foreign exchange rate of the Bank.

## Capital Position ${ }^{1}$

AS AT
RISK-WEIGHTED ASSETS
CAPITAL
Tier 1 Capital
Common shares
Contributed surplus
Retained earnings
Fair value (gain) loss arising from changes in the institution's own credit risk
Net unrealized foreign currency translation gains (losses) on investment
in subsidiaries, net of hedging activities
$\underset{\text { in subsidiaries, ne ne }}{\substack{\text { nefed shares } \\ \\ \text { 2 }}}$
nnovative instruments ${ }^{2}$
Adjustment for transition to measurement under IFRS
Net impact of eliminating one month reporting lag on U.S. entities
Gross Tier 1 capital
in excess of $5 \%$ limit
Net Tier 1 Capital
Securitization - gain on sale of mortgages
$50 \%$ shortfall in allowance ${ }^{4}$
$50 \%$ substantial investments
Investment in insurance subsidiaries ${ }^{5}$
Net impact of eliminating one month reporting lag on U.S. entities ${ }^{3}$
Adjusted Net Tier 1 Capital
ier 2 Capital
Innovative instruments
Subordinated notes and debentures (net of amortization and ineligible) Eligible general allowance (re standardized approach)
Accumulated net after-tax unrealized gain on AFS equity securities in OCI
ecuritization - other
$50 \%$ substantial investme
nvestments in insurance subsidiaries
Net impact of eliminating one month reporting lag on U.S. entities
Total Tier 2 Capital
Total Regulatory Capital ${ }^{3}$
REGULATORY CAPITAL RATIOS (\%) ${ }^{3}$
ier 1 capital ratio
Total capital ratio ${ }^{6}$

## CAPITAL RATIOS FOR SIGNIFICANT BANK SUBSIDIARIES (\%)

 D Bank, N.A.Tier 1 capital ratio
TD Mortgage Corporation
Tier 1 capital ratio
otal capital ratio


Prior to Q1 2012, the amounts are calculated based on Canadian GAAP
 continue to be included in Tier 1 capital.
 regulatory purposes only, the Bank's investment in TD Ameritrade was translated using the period-end foreign exchange rate of the Bank.
 capital.
Based on OSFI advisory letter dated February 20, 2007, 100\% of investments in insurance subsidiaries held prior to January 1,2007 are deducted from Tier 2 capital. The $50 \%$ from Tier 1 capital and $50 \%$ from Tier 2 capital deduction was deferred until 2012 .
OSFl's target Tier 1 and Total capital ratios for Canadian banks are $7 \%$ and $10 \%$, respectively.
On a stand-alone basis, TD Bank, N.A. reports requlatory capital to the Office of the Comptroller of the Currency (OCC) under Basel I based on calendar quarter ends. The disclosed capital ratios are based on this framework.

## Adjustments for Items of Note, Net of Income Taxes - Footnotes

The adjustments for items of note, net of income taxes, are removed from reported results to compute adjusted results.


 includes amortization of intangibles acquired as a result of business combinations.






 losses of the derivatives in excess of the accrued amount.


 business combination and consist primarily of finders' fees, advisory fees, and legal fees. In the recent quarters, the integration charges were driven by the South Financial and FDIC-assisted acquisitions and
 transaction costs as an item of note.








 Contingent consideration is defined as part of the purchase agreement, whereby the Bank is required to pay additional cash consideration in the event that amounts realized on certain assets exceed a

 for both Canada and the U.S., the majority of these charges relate to integration initiatives undertaken for U.S. Personal and Commercial Banking.



 Integration charges related to this acquisition were incurred by Canadian Personal and Commercial Banking.

 tax) was required.

 in Q2 2012 and \$41 million (net of tax, \$31 million) in Q1 2012, all of which are attributable to the Wholesale Banking and non-MBNA related Canadian Personal and Commercial Banking loan portfolios.
 the quarterly EPS impact may not equal the year-to-date EPS impact.

## Risk-Weighted Asset

Risk-weighted assets (RWA)

## Approaches used by the Bank to calculate RWA:

## For Credit Risk

Standardized Approach

Advanced Internal Ratings
Based (AIRB) Approach

## For Operational Risk

Standardized Approach

## For Market Risk

Standardized Approach
Internal Models Approach

## Credit Risk Terminology

Gross credit risk exposure

## Counterparty Type / Exposure Classes:

Retail
Residential secured
Qualifying revolving retail (QRR)
Other retail

## Non-retail

Corporate
Sovereign
Bank
Exposure Types:
Drawn
Undrawn (commitment)
Repo-style transactions
OTC derivatives
Other off-balance sheet

## AIRB Credit Risk Parameters:

Probability of Default (PD)
Exposure at Default (EAD)
Loss Given Default (LGD)

Used in the calculation of risk-based capital ratios, total risk-weighted assets are calculated for credit, operational and market risks using the approaches described below.

Under this approach, banks apply a standardized set of risk-weights to exposures, as prescribed by the regulator, to calculate credit risk capital requirements. Standardized risk-weights are based on external credit assessments, where available, and other risk-related factors, including exposure asset class, collateral, etc
Under this approach, banks use their own internal historical experience of PD, LGD, EAD and other key risk assumptions to calculate credit risk capital requirements. Use of the AIRB approach is subject to supervisory approval.

Under this approach, banks apply prescribed factors to a three-year average of annual gross income for each of eight different business lines, representing the different activities of the institution (e.g. Corporate Finance, Retail Banking, Asset Management, etc.).

Under this approach, banks use standardized capital charges prescribed by the regulator to calculate general and specific risk components of market risk.
Under this approach, banks use their own internal risk management models to calculate specific risk and general market risk charges

The total amount the bank is exposed to at the time of default measured before specific provisions or write-offs. Includes exposures under both the Standardized and AIRB approaches to credit risk.

Includes residential mortgages and home equity lines of credit extended to individuals.
Includes credit cards, unsecured lines of credit and overdraft protection products extended to individuals (in the case of the Standardized Approach to credit risk, credit card exposures are included in the 'Other retail' category).
Includes all other loans (e.g. personal loans, student lines of credit and small business loans) extended to individuals and small businesses
ncludes exposures to corporations, partnerships or proprietorships.
Includes exposures to central governments, central banks, multilateral development banks and certain public sector entities.
Includes exposures to deposit-taking institutions, securities firms and certain public sector entities.

The amount of funds advanced to a borrower.
The difference between the authorized and drawn amounts (e.g. the unused portion of a line of credit / committed credit facility).
Repurchase and reverse repurchase agreements, securities borrowing and lending.
Privately negotiated derivative contracts that are not exchange-traded.
All off-balance sheet arrangements other than derivatives and undrawn commitments (e.g. letters of credit, letters of guarantee).

The likelihood that the borrower will not be able to meet its scheduled repayments within a one year time horizon
The total amount the bank is exposed to at the time of default.
The amount of the loss when a borrower defaults on a loan, which is expressed as a percentage of EAD

## Acronyms

| Acronym | Definition | Acronym | Definition |
| :---: | :---: | :---: | :---: |
| ABCP | Asset-Backed Commercial Paper | MBS | Mortgage-Backed Security |
| ACI | Acquired Credit-Impaired | NII | Net Interest Income |
| AFS | Available-For-Sale | NHA | National Housing Act |
| AIRB | Advanced Internal Ratings Based | OCC | Office of the Comptroller of the Currency |
| CAD P\&C | Canadian Personal and Commercial Banking | OCI | Other Comprehensive Income |
| CDS | Credit Default Swap | OSFI | Office of the Superintendent of Financial Institutions Canada |
| CICA | Canadian Institute of Chartered Accountants | PCL | Provision for Credit Losses |
| EAD | Exposure at Default | PD | Probability of Default |
| FDIC | Federal Deposit Insurance Corporation | QRR | Qualifying Revolving Retail |
| GAAP | Generally Accepted Accounting Principles | RWA | Risk-Weighted Assets |
| HELOC | Home Equity Line of Credit | teb | Taxable Equivalent Basis |
| IFRS | International Financial Reporting Standards | U.S. P\&C | U.S. Personal and Commercial Banking |
| IRB | Internal Ratings Based | USD | U.S. Dollar |
| LGD | Loss Given Default |  |  |


[^0]:    Notional undrawn commitments are equal to the contractually available amounts provided via committed loan agreements less amounts currently outstanding under those committed loan agreements.
    Prior to 012012 the amounts are calculated based on Canadian GAAP.

