## D

## SUPPLEMENTAL FINANCIAL INFORMATION

For the Third Quarter Ended July 31, 2012
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## For the 3rd Quarter Ended July 31, 2012


 "Glossary" and "Acronyms" pages of this document.

## How the Bank Reports




 how management views the Bank's performance.

 Reports" section of the Bank's Q3 2012 Report to Shareholders.

## Segmented Information

For management reporting purposes, the Bank's operations and activities are organized around four key business segments operating in a number of locations in key financial centres around the globe:
 the Corporate segment. The results of TD Auto Finance Canada are reported in CAD P\&C. The results of TD Auto Finance U.S. are reported in U.S. P\&C. Integration charges, direct transaction costs, and changes in fair value of contingent consideration relating to the Chrysler Financial acquisition are reported in the Corporate segment. Effective December 1 , 2011, the results of MBNA
 in CAD P\&C.
 Shared Services. The Bank has updated the corresponding segment reporting results retroactively to 2011.



 profit and adjusted ROE are non-GAAP financial measures as these are not defined terms under IFRS and, therefore, may not be comparable to similar terms used by other issuers.



 generally applied to each segment based on a statutory tax rate and may be adjusted for items and activities unique to each segment.
Net income for the operating business segments is presented before any items of note not attributed to the operating segments. Net interest income within Wholesale Banking is calculated on a taxable equivalent basis (TEB), which means that the value of the non-taxable or tax-exempt income, including dividends, is adjusted to its equivalent before-tax value. Using TEB allows the Bank to measure income from all securities and loans consistently and makes for a more meaningful comparison of net interest income with similar institutions. The TEB increase to net interest income and provision for income taxes reflected in Wholesale Banking results is reversed in the Corporate segment.

Shaded numbers have not been recalculated under IFRS and are based on Canadian GAAP.
For information on the Bank's Canadian GAAP Supplemental Financial Information, see the link: http://www.td.com/document/PDF/investor/2011/Q4_11_Supp_Pack_E.pdf
Certain comparative amounts have been reclassified to conform with current period presentation.

## For the 3rd Quarter Ended July 31, 2012

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## FOR THE PERIOD ENDED

Income Statement (\$ millions)
Net interest income
Non-interest revenue
Provision for credit losses
Loans
Debt securities classified as loans
Acquired credit-impaired loans
Total provision for credit losses
Non-interest expenses
Net income before provision for income taxes
Provision for (recovery of) income taxes
Income before equity in net income of an investment in an associate
Equity in net income of an investment in an associate, net of income taxes et income - reported
Adjustment for items of note, net of income taxes
Net income - adjusted
Preferred dividend
Net income available to common shareholders and non-controlling
interests in subsidiaries - adjusted

## Attributable to:

Non-controlling interests - adjusted
Common shareholders - adjusted
Earnings per Common Share (\$) and Average Number of Shares (millions) ${ }^{1}$ Basic earnings

## Reported <br> Adjusted

Diluted earnings
Reported
Adjusted
Average number of common shares outstanding
Basic
Diluted
Balance Sheet (\$ billions)
Total assets
Total equity
Risk Metrics (\$ billions, except as noted)
Risk-weighted assets ${ }^{2}$
Tier 1 capital ${ }^{2}$
Tier 1 capital ratio ${ }^{2}$
Total capital ratio ${ }^{2}$
After-tax impact of $1 \%$ increase in interest rates on:
Common shareholders' equity (\$ millions) ${ }^{2}$
Annual net income (\$ millions)
Net impaired loans - personal, business, and government (\$ millions) ${ }^{3}$
Net impaired loans - personal, business, and government as a \% of net loans and acceptances ${ }^{3}$
Provision for credit losses as a \% of net average loans and acceptances ${ }^{3}$
Rating of senior debt:
Moody's
Standard and Poor's

| $\underset{\#}{\mathrm{LINE}}[$ | 2012 |  |  |  |  |  | 2011 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Q3 |  | Q2 |  | Q1 |  | Q4 |  | Q3 |  | Q2 |  | Q1 |
| 1 | \$ | 3,817 | \$ | 3,680 | \$ | 3,687 | \$ | 3,532 | \$ | 3,514 | \$ | 3,259 | \$ | 3,356 |
| 2 |  | 2,024 |  | 2,070 |  | 1,955 |  | 2,131 |  | 1,870 |  | 1,897 |  | 2,103 |
| 3 |  | 5,841 |  | 5,750 |  | 5,642 |  | 5,663 |  | 5,384 |  | 5,156 |  | 5,459 |
| 4 |  | 413 |  | 353 |  | 360 |  | 350 |  | 320 |  | 309 |  | 355 |
| 5 |  | 3 |  | 3 |  | 3 |  | 3 |  | 3 |  | 3 |  | 66 |
| 6 |  | 22 |  | 32 |  | 41 |  | (13) |  | 57 |  | 37 |  | - |
| 7 |  | 438 |  | 388 |  | 404 |  | 340 |  | 380 |  | 349 |  | 421 |
| 8 |  | 3,471 |  | 3,372 |  | 3,549 |  | 3,488 |  | 3,206 |  | 3,163 |  | 3,190 |
| 9 |  | 1,932 |  | 1,990 |  | 1,689 |  | 1,835 |  | 1,798 |  | 1,644 |  | 1,848 |
| 10 |  | 291 |  | 351 |  | 272 |  | 310 |  | 367 |  | 306 |  | 343 |
| 11 |  | 1,641 |  | 1,639 |  | 1,417 |  | 1,525 |  | 1,431 |  | 1,338 |  | 1,505 |
| 12 |  | 62 |  | 54 |  | 61 |  | 64 |  | 59 |  | 66 |  | 57 |
| 13 |  | 1,703 |  | 1,693 |  | 1,478 |  | 1,589 |  | 1,490 |  | 1,404 |  | 1,562 |
| 14 |  | 117 |  | 43 |  | 284 |  | 67 |  | 145 |  | 120 |  | 55 |
| 15 |  | 1,820 |  | 1,736 |  | 1,762 |  | 1,656 |  | 1,635 |  | 1,524 |  | 1,617 |
| 16 |  | 49 |  | 49 |  | 49 |  | 48 |  | 43 |  | 40 |  | 49 |
| 17 | \$ | 1,771 | \$ | 1,687 | \$ | 1,713 | \$ | 1,608 | \$ | 1,592 | \$ | 1,484 | \$ | 1,568 |

18 \$


| \$ | $11,184$ | \$ | $\begin{gathered} 10,129 \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: |
|  | 17,233 |  | 15,999 |
|  | 1,126 |  | 984 |
|  | 9 |  | 72 |
|  | 95 |  | 94 |
|  | 1,230 |  | 1,150 |
|  | 10,392 |  | 9,559 |
|  | 5,611 |  | 5,290 |
|  | 914 |  | 1,016 |
|  | 4,697 |  | 4,274 |
|  | 177 |  | 182 |
|  | 4,874 |  | 4,456 |
|  | 444 |  | 320 |
|  | 5,318 |  | 4,776 |
|  | 147 |  | 132 |
| \$ | 5,171 | \$ | 4,644 |


| $\$$ | 13,661 |
| ---: | ---: |
| 8,001 |  |
| 21,662 |  |
|  | 1,334 |
|  | 75 |
| 81 |  |
| 1,490 |  |
| 13,047 |  |
| 7,125 |  |
| 1,326 |  |
| 5,799 |  |
| 246 |  |
| 6,045 |  |
| 387 |  |
|  | 6,432 |
| 180 |  |
| $\$$ | 6,252 |


| 20 | \$ | 1.79 | \$ | 1.79 | \$ | 1.56 | \$ | 1.70 | \$ | 1.60 | \$ | 1.52 | \$ | 1.69 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 21 |  | 1.92 |  | 1.84 |  | 1.87 |  | 1.77 |  | 1.77 |  | 1.65 |  | 1.75 |
| 22 |  | 1.78 |  | 1.78 |  | 1.55 |  | 1.68 |  | 1.58 |  | 1.50 |  | 1.67 |
| 23 |  | 1.91 |  | 1.82 |  | 1.86 |  | 1.75 |  | 1.75 |  | 1.63 |  | 1.73 |
| 24 |  | 908.7 |  | 904.1 |  | 901.1 |  | 893.8 |  | 886.6 |  | 883.1 |  | 879.3 |
| 25 |  | 916.0 |  | 912.6 |  | 909.2 |  | 909.0 |  | 902.5 |  | 901.0 |  | 896.4 |


| $\$$ | $\mathbf{5 . 1 4}$ | $\$$ | 4.81 |
| :--- | :---: | :---: | :---: |
|  | $\mathbf{5 . 6 3}$ |  | 5.17 |
|  |  |  | 4.75 |
|  | $\mathbf{5 . 1 1}$ |  | 5.10 |
|  |  |  |  |
|  |  |  |  |
|  | $\mathbf{9 0 4 . 6}$ |  | 883.0 |
|  | $\mathbf{9 1 3 . 0}$ |  | 900.6 |


| $\$$ | 6.50 |
| :---: | :---: |
| 6.94 |  |
|  | 6.43 |
|  | 6.86 |
|  |  |
|  | 885.7 |
|  | 902.9 |


| \$ | 806.3 | \$ | 773.2 | \$ | 779.1 | \$ | 735.5 | \$ | 713.6 | \$ | 678.4 | \$ | 664.1 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 48.1 |  | 45.9 |  | 45.5 |  | 44.0 |  | 40.9 |  | 39.0 |  | 39.3 |


| $\$$ | $\mathbf{8 0 6 . 3}$ | $\$$ | 713.6 |
| ---: | ---: | ---: | ---: |
|  | $\mathbf{4 8 . 1}$ |  | 40.9 |


| $\$$ | 735.5 |
| ---: | ---: |
| 44.0 |  |


| \$ | $\begin{gathered} 246.4 \\ 30.0 \\ 12.2 \\ 15.2 \end{gathered}$ | \$ | $\begin{array}{r} 242.0 \\ 29.1 \\ 12.0 \\ 15.1 \end{array}$ | \% | $\begin{array}{r} 243.6 \\ 28.4 \\ 11.6 \\ 14.7 \end{array}$ | \$ | $\begin{array}{r} 218.8 \\ 28.5 \\ 13.0 \\ 16.0 \end{array}$ | \% | \$ | $\begin{array}{r} 207.8 \\ 26.8 \\ 12.9 \\ 16.3 \end{array}$ | \% | \$ | $\begin{array}{r} 202.7 \\ 25.8 \\ 12.7 \\ 16.3 \end{array}$ | \$ | $\begin{array}{r} 199.2 \\ 25.4 \\ 12.7 \\ 16.2 \end{array}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | (166) | \$ | (180) | \$ | (92) | \$ | (111) |  | \$ | (62) |  | \$ | (143) | \$ | (115) |  |
|  | (30) |  | (30) |  | (30) |  | (29) |  |  | (17) |  |  | (31) |  | (23) |  |
|  | 1,991 |  | 1,999 |  | 2,129 |  | 2,063 |  |  | 2,008 |  |  | 1,990 |  | 2,077 |  |
|  | 0.49 \% |  | 0.51 | \% | 0.55 |  | 0.56 | \% |  | 0.56 | \% |  | 0.57 | \% | 0.61 |  |
|  | 0.42 |  | 0.37 |  | 0.38 |  | 0.38 |  |  | 0.36 |  |  | 0.37 |  | 0.42 |  |
|  | Aaa |  | Aaa |  | Aaa |  | Aaa |  |  | Aaa |  |  | Aaa |  | Aaa |  |
|  | AA- |  | AA- |  | AA- |  | AA- |  |  | AA- |  |  | AA- |  | AA- |  |


 shareholders to include the effect of dilutive securities. As a result, the sum of the quarterly basic and diluted EPS figures may not equal the year-to-date EPS.
Prior to Q1 2012, the amounts were calculated based on Canadian GAAP
Excludes acquired credit-impaired loans (ACI) and debt securities classified as loans. For additional information on ACI loans, see pages 34 to 35 .

Shareholder Value

## (\$ millions, except as noted) <br> FOR THE PERIOD ENDED

| $\begin{gathered} \text { LINE } \\ \# \end{gathered}$ | 2012 |  |  |  |  | 2011 |  |  |  |  |  |  |  |  | Year to Date |  |  |  |  | $\begin{gathered} \hline \text { Full Year } \\ 2011 \\ \hline \end{gathered}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q3 |  | Q2 |  | Q1 | Q4 $\begin{array}{llll}\text { Q3 } & \text { Q2 } & \text { Q1 }\end{array}$ |  |  |  |  |  |  |  |  | 2012 |  | 2011 |  |  |  |  |  |
| 1 | \$ 1,654 | \$ | 1,644 | \$ | 1,429 | \$ | 1,541 | \$ | 1,447 | \$ | 1,364 | \$ | 1,513 |  | \$ | 4,727 | \$ | 4,324 |  | \$ | 5,865 |  |
| 2 | 787 |  | 762 |  | 782 |  | 594 |  | 649 |  | 596 |  | 641 |  |  | 2,330 |  | 1,883 |  |  | 2,469 |  |
| 3 | 42,333 |  | 40,625 |  | 39,999 |  | 38,131 |  | 35,027 |  | 34,060 |  | 34,542 |  |  | 41,012 |  | 34,593 |  |  | 35,568 |  |
| 4 | n/a |  | n/a |  | n/a |  | 43,566 |  | 40,380 |  | 39,331 |  | 39,722 |  |  | n/a |  | 39,860 |  |  | 40,877 |  |
| 5 | 15.3 \% |  | 16.2 | \% | 14.0 \% |  | 15.8 | \% | 16.1 | \% | 16.1 | \% | 17.1 | \% |  | 15.1 | \% | 16.4 | \% |  | 16.2 | \% |
| 6 | 16.4 \% |  | 16.6 | \% | 16.8 \% |  | 16.5 | \% | 17.7 | \% | 17.6 | \% | 17.7 | \% |  | 16.6 | \% | 17.6 |  |  | 17.3 |  |
| 7 | n/a |  | n/a |  | n/a |  | 14.4 |  | 15.4 |  | 15.2 |  | 15.4 |  |  | n/a |  | 15.3 |  |  | 15.0 |  |
| 8 | 2.84 |  | 2.78 |  | 2.90 |  | 2.95 |  | 2.97 |  | 2.88 |  | 3.06 |  |  | 2.86 |  | 2.96 |  |  | 2.95 |  |
| 9 | 59.4 \% |  | 58.7 | \% | 62.9 \% |  | 61.6 | \% | 59.6 | \% | 61.3 | \% | 58.4 | \% |  | 60.3 | \% | 59.7 |  |  | 60.2 | \% |
| 10 | 55.4 |  | 56.8 |  | 55.3 |  | 59.4 |  | 55.8 |  | 58.3 |  | 56.3 |  |  | 55.8 |  | 56.8 |  |  | 57.5 |  |
| 11 | 15.1 \% |  | 17.6 | \% | 16.1 \% |  | 16.9 | \% | 20.4 | \% | 18.6 | \% | 18.6 | \% |  | 16.3 | \% | 19.2 | \% |  | 18.6 | \% |
| 12 | 20.6 \% |  | 20.8 | \% | 22.6 \% |  | 22.4 | \% | 24.5 | \% | 22.6 | \% | 23.4 | \% |  | 21.3 | \% | 23.5 |  |  | 23.2 |  |
| 13 | 2.23 |  | 2.25 |  | 2.22 |  | 2.24 |  | 2.33 |  | 2.30 |  | 2.34 |  |  | 2.23 |  | 2.32 |  |  | 2.30 |  |
| 14 | 78,783 |  | 78,005 |  | 77,786 |  | 77,360 |  | 77,168 |  | 74,423 |  | 73,534 |  |  | 78,195 |  | 75,048 |  |  | 75,631 |  |


| 15 | \$ | 78.92 |  | 83.49 | \$ | 77.54 |  | \$ | 75.23 |  | \$ | 76.49 |  | \$ | 81.92 |  | \$ | 74.96 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 16 |  | 47.37 |  | 45.19 |  | 45.00 |  |  | 43.43 |  |  | 40.59 |  |  | 38.59 |  |  | 38.99 |  |
| 17 |  | 1.67 |  | 1.85 |  | 1.72 |  |  | 1.73 |  |  | 1.88 |  |  | 2.12 |  |  | 1.92 |  |
| 18 |  | 11.6 |  | 12.7 |  | 12.3 |  |  | 11.7 |  |  | 13.1 |  |  | 14.8 |  |  | 14.1 |  |
| 19 |  | 10.8 |  | 11.6 |  | 11.1 |  |  | 11.0 |  |  | 11.8 |  |  | 13.3 |  |  | 12.7 |  |
| 20 |  | 6.9 |  | 5.5 | \% | 7.0 | \% |  | 5.7 | \% |  | 8.1 | \% |  | 12.2 | \% |  | 23.0 | \% |
| 21 |  | 911.7 |  | 908.2 |  | 903.7 |  |  | 901.0 |  |  | 888.8 |  |  | 886.1 |  |  | 882.1 |  |
| 22 | \$ | 71.9 |  | 75.8 | \$ | 70.1 |  | \$ | 67.8 |  | \$ | 68.0 |  | \$ | 72.6 |  | \$ | 66.1 |  |


| $\$$ | 78.92 | $\$$ | 76.49 |
| :---: | ---: | ---: | ---: |
|  | 47.37 |  | 40.59 |
|  | 1.67 |  | 1.88 |
|  |  |  |  |
|  | $\mathbf{1 1 . 6}$ |  | 13.1 |
|  | $\mathbf{1 0 . 8}$ |  | 11.8 |
|  | 6.9 | $\%$ | 8.1 |
|  | $\mathbf{9 1 1 . 7}$ |  | 888.8 |
| $\$$ | $\mathbf{7 1 . 9}$ | $\$$ | 68.0 |



Net income available to common shareholders and non-controlling interes
in subsidiaries - reported
Economic profit ${ }^{1,2}$
Average common equity
Average invested capital
Return on common equity - reported
Return on common equity - adjusted
Return on invested capital
Return on risk-weighted assets - adjusted ${ }^{3}$
Efficiency ratio - reported
Efficiency ratio - adjuste
Effective tax rat
Reported
Net interest margin ${ }^{4}$
Average number of full-time equivalent staff

## Common Share Performance

Closing market price (\$)
Book value per common share (\$)
Closing market price to book value
Price-earnings ratio
Reported
Total shareholder return on common shareholders' investmen
Number of common shares outstanding (millions)
Total market capitalization (\$ billions)

## Dividend Performance

Dividend per common share
Dividend yield
Common dividend payout ratio
Reported

The rate charged for common equity is $9.0 \%$ in 2012. The rate charged for invested capital was $9.0 \%$ in 2011.
 the Bank, calculated based on average common equity, would have been $\$ 717$ million for Q4 2011, $\$ 770$ million for Q 3 2011, $\$ 712$ million for Q2 2011, $\$ 758$ million for Q1 2011 , and $\$ 2,947$ million for the full year 2011 .
Prior to Q1 2012, the amounts were calculated based on Canadian GAAP.
Certain amounts for comparative periods have been changed to conform with the presentation adopted in the current period. This resulted in an increase to total assets, with a corresponding impact on net interest margin.

Adjustments for Items of Note, Net of Income Taxes ${ }^{1}$

## FOR THE PERIOD ENDED

Increase (Decrease) in Net Income Due to Items of Note (\$ millions)
Amortization of intangibles (Footnote 2)
Fair value of derivatives hedging the reclassified available-for-sale securities portfolio
Integration charges and direct transaction costs relating to U.S. P\&C Banking acquisitions (Footnote 4)
Fair value of credit default swaps hedging the corporate loan book, net of provision for credit losses (Footnote 5)
Integration charges, direct transaction costs, and changes in fair value of contingen consideration relating to the Chrysler Financial acquisition (Footnote 6)
integration charges and direct transaction costs relating to the acquisition of
MBNA Canada credit card portfolio (Footnote 7)
Litigation reserve (Footnote 8)
Leduction of allowance for incurred but not identified credit losses (Footnote 9) Positive impact due to changes in statutory income tax rates (Footnote 10)
Total

| $\underset{\#}{\mathrm{LINE}}[$ | 2012 |  |  |  |  |  | 2011 |  |  |  |  |  |  |  | Year to Date |  |  |  | $\begin{gathered} \hline \text { Full Year } \\ 2011 \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Q3 |  | Q2 |  | Q1 |  | Q4 |  | Q3 |  | Q2 |  | Q1 |  | 012 |  | 011 |  |  |
| 1 | \$ | 59 | \$ | 59 | \$ | 60 | \$ | 95 | \$ | 94 | \$ | 99 | \$ | 103 | \$ | 178 | \$ | 296 | \$ | 391 |
| 2 |  | - |  | 9 |  | 45 |  | (37) |  | (9) |  | (7) |  | (75) |  | 54 |  | (91) |  | (128) |
| 3 |  | - |  | - |  | 9 |  | (1) |  | 39 |  | 20 |  | 24 |  | 9 |  | 83 |  | 82 |
| 4 |  | (2) |  | 1 |  | 1 |  | (9) |  | (5) |  | (2) |  | 3 |  | - |  | (4) |  | (13) |
| 5 |  | 6 |  | 3 |  | 5 |  | 19 |  | 26 |  | 10 |  | - |  | 14 |  | 36 |  | 55 |
| 6 |  | 25 |  | 30 |  | 24 |  | - |  | - |  | - |  | - |  | 79 |  | - |  | - |
| 7 |  | 77 |  | - |  | 171 |  | - |  | - |  | - |  | - |  | 248 |  | - |  | - |
| 8 |  | (30) |  | (59) |  | (31) |  | - |  | - |  | - |  | - |  | (120) |  | - |  | - |
| 9 |  | (18) |  | - |  | - |  | - |  | - |  | - |  | - |  | (18) |  | - |  | - |
| 10 | \$ | 117 | \$ | 43 | \$ | 284 | \$ | 67 | \$ | 145 | \$ | 120 | \$ | 55 | \$ | 444 | \$ | 320 | \$ | 387 |
| 11 | \$ | 0.06 | \$ | 0.06 | \$ | 0.07 | \$ | 0.10 | \$ | 0.11 | \$ | 0.11 | \$ | 0.12 | \$ | 0.19 | \$ | 0.32 | \$ | 0.43 |
| 12 |  | - |  | 0.01 |  | 0.05 |  | (0.04) |  | (0.01) |  | (0.01) |  | (0.08) |  | 0.06 |  | (0.10) |  | (0.14) |
| 13 |  | - |  | - |  | 0.01 |  | - |  | 0.04 |  | 0.02 |  | 0.02 |  | 0.01 |  | 0.09 |  | 0.09 |
| 14 |  | - |  | - |  | - |  | (0.01) |  | - |  | - |  | - |  | - |  | - |  | (0.01) |
| 15 |  | 0.01 |  | - |  | - |  | 0.02 |  | 0.03 |  | 0.01 |  | - |  | 0.01 |  | 0.04 |  | 0.06 |
| 16 |  | 0.03 |  | 0.03 |  | 0.02 |  | - |  | - |  | - |  | - |  | 0.09 |  | - |  | - |
| 17 |  | 0.08 |  | - |  | 0.19 |  | - |  | - |  | - |  | - |  | 0.27 |  | - |  | - |
| 18 |  | (0.03) |  | (0.06) |  | (0.03) |  | - |  | - |  | - |  | - |  | (0.13) |  | - |  | - |
| 19 |  | (0.02) |  | - |  | - |  | - |  | - |  | - |  | - |  | (0.02) |  | - |  | - |
| 20 | \$ | 0.13 | \$ | 0.04 | \$ | 0.31 | \$ | 0.07 | \$ | 0.17 | \$ | 0.13 | \$ | 0.06 | \$ | 0.48 | \$ | 0.35 | \$ | 0.43 |

(Decrease) in Earnings per Share Due to Items of Note (\$) (Footnote 11) Amortization of intangibles (Footnote 2)
Fair value of derivatives hedging the reclassified available-for-sale securities portfolio (Footnote 3)
egration charges and direct transaction costs relating to U.S. P\&C Banking acquisitions (Footnote 4)
air value of credit default swaps hedging the corporate loan book, net of provision for credit losses (Footnote 5)
integration charges, direct transaction costs, and changes in fair value of contingent consideration relating to the Chrysler Financial acquisition (Footnote 6) Integration charges and direct transaction costs relating to the acquisition of MBNA Canada credit card portfolio (Footnote 7)
Litigation reserve (Footnote 8)
Reduction of allowance for incurred but not identified credit losses (Footnote 9) Positive impact due to changes in statutory income tax rates (Footnote 10) Total

For detailed footnotes to the items of note, see page 53

## (\$ millions, except as noted)

FOR THE PERIOD ENDED

| LINE | 2012 |  |  | 2011 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q3 | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 |


| Year to Date |  |
| :---: | :---: |
| 2012 |  |


| 1 | \$ | 889 | \$ | 838 | \$ | 850 | \$ | 754 | \$ | 795 | \$ | 733 | \$ | 769 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2 |  | 360 |  | 365 |  | 349 |  | 343 |  | 349 |  | 316 |  | 306 |
| 3 |  | 361 |  | 356 |  | 352 |  | 294 |  | 334 |  | 316 |  | 326 |
| 4 |  | 1,610 |  | 1,559 |  | 1,551 |  | 1,391 |  | 1,478 |  | 1,365 |  | 1,401 |
| 5 |  | 180 |  | 197 |  | 194 |  | 280 |  | 112 |  | 188 |  | 235 |
| 6 |  | 30 |  | (20) |  | 17 |  | (15) |  | 45 |  | (29) |  | (19) |
| 7 | \$ | 1,820 | \$ | 1,736 | \$ | 1,762 | \$ | 1,656 | \$ | 1,635 | \$ | 1,524 | \$ | 1,617 |


| $\$$ | $\mathbf{2 , 5 7 7}$ | $\$$ | 2,297 |
| :--- | ---: | ---: | ---: |
|  | $\mathbf{1 , 0 7 4}$ |  | 971 |
| $\mathbf{1 , 0 6 9}$ |  | 976 |  |
|  | $\mathbf{4 , 7 2 0}$ |  | 4,244 |
|  | 571 |  | 535 |
|  | $\mathbf{2 7}$ |  | $(3)$ |
| $\$$ | $\mathbf{5 , 3 1 8}$ | $\$$ | 4,776 |


| $\$$ | 3,051 |
| :---: | :---: |
|  | 1,314 |
| 1,270 |  |
|  | 5,635 |
|  | 815 |
|  | $(18)$ |
| $\$$ | 6,432 |

Ran on Common Equity - Adjusted
Canadian Personal and Commercial Banking
U.S. Personal and Commercial Banking

Wholesale Banking
Total Bank
Percentage of Net Income Mix ${ }^{3}$
Total Retail
Wholesale Banking
Total Bank

## Geographic Contribution to Total Revenue

Canada
United States
Other International
Total Bank
Tot Bank

| 8 | 45.4 \% | 43.4 | \% | 44.9 | \% | 36.0 | \% | 38.0 | \% | 36.2 | \% | 37.2 | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 9 | 20.9 | 22.5 |  | 21.4 |  | 25.9 |  | 27.1 |  | 25.6 |  | 22.8 |  |
| 0 | 8.1 | 8.2 |  | 7.9 |  | 7.2 |  | 8.5 |  | 7.9 |  | 7.8 |  |
| 11 | 16.7 | 19.5 |  | 18.7 |  | 31.5 |  | 13.1 |  | 23.3 |  | 28.8 |  |
| 12 | 16.4 \% | 16.6 | \% | 16.8 | \% | 14.4 | \% | 15.4 | \% | 15.2 | \% | 15.4 |  |


| 44.6 | $\%$ | 37.1 | $\%$ |
| ---: | ---: | ---: | ---: |
| 21.5 |  | 25.3 |  |
| 8.1 | 8.0 |  |  |
| $\mathbf{1 8 . 3}$ | 26.1 |  |  |
| $\mathbf{1 6 . 6}$ | $\%$ | 15.3 | $\%$ |


| 36.9 | $\%$ |
| ---: | ---: |
| 25.3 |  |
| 7.8 |  |
| 24.3 | 15.0 |

Effective Q1 2012, the insurance business was transferred from CAD P\&C to Wealth and Insurance (formerly called Wealth Management). The prior period results have been reclassified.
 be return on common equity rather than return on invested capital. These changes have been applied prospectively. Return on invested capital, which was used as the return measure in prior periods, has not been restated to return on common equity.
Percentages exclude the Corporate segment results.
TEB amounts are not included.

Canadian Personal and Commercial Banking Segment ${ }^{1}$

## RESULTS OF OPERATIONS

## (\$ millions, except as noted)

FOR THE PERIOD ENDED
Net interest income
Non-interest income
Total revenue
Provision for credit losse
Non-interest expenses
Net income before income taxes
Income taxes
Net income - reported
Adjustments for items of note, net of income taxes ${ }^{2}$
Net income - adjusted
Average common equity (\$ billions)
Economic profit ${ }^{3,}$
Return on common equity - reported
Return on common equity - adjusted

## Key Performance Indicators (\$ billions, except as noted)

Risk-weighted assets ${ }^{5}$
Average loans - persona
Residential mortgages
Consumer instalment and other persona
HELOC
Indirect Auto
Other
Credit card
Total average loans - personal
Average loans and acceptances - busines
Average deposits
Personal
Business
Margin on average earning assets including securitized assets - reported Margin on average earning assets including securitized assets - adjusted Efficiency ratio - reported
Efficiency ratio - adjusted
Number of Canadian retail branches at period end
Average number of full-time equivalent staff


| Year to Date |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| 2012 |  | 2011 |  |  |
| \$ | 5,952 | \$ | 5,350 |  |
|  | 1,951 |  | 1,721 |  |
|  | 7,903 |  | 7,071 |  |
|  | 845 |  | 612 |  |
|  | 3,645 |  | 3,240 |  |
|  | 3,413 |  | 3,219 |  |
|  | 915 |  | 922 |  |
|  | 2,498 |  | 2,297 |  |
|  | 79 |  | - |  |
|  | 2,577 | \$ | 2,297 |  |
| \$ | 7.7 | \$ | 8.3 |  |
|  | 2,114 |  | 1,801 |  |
|  | 43.2 | \% | 37.1 | \% |
|  | 44.6 | \% | 37.1 |  |

Full Year




| $\$$ | 73 |
| ---: | ---: |
|  | 134.5 |
|  | 64.2 |
| 12.5 |  |
| 13.2 |  |
| 8.3 |  |
| 232.7 |  |
| 35.0 |  |
|  | 135.1 |
| 61.5 |  |
| 2.76 | $\%$ |
| 2.76 | $\%$ |
| 46.5 | $\%$ |
| 46.5 | $\%$ |
| 1,150 |  |
| 29,815 |  |

Effective Q1 2012, the insurance business was transferred from CAD P\&C to Wealth and Insurance (formerly called Wealth Management). The prior period results have been reclassified.
Items of note relate primarily to integration charges and direct transaction costs relating to the acquisition of the credit card portfolio of MBNA Canada. See footnote 7 on page 53

be return on common equity rather than return on invested capital. These changes have been applied prospectively. Return on invested capital, which was used as the return measure in prior periods, has not been restated to return on common equity.
The rate charged for common equity is $8.0 \%$ in 2012. The rate charged for invested capital was $8.0 \%$ in 2011.
Prior to Q1 2012, the amounts were calculated based on Canadian GAAP.

## RESULTS OF OPERATIONS

## (\$ millions, except as noted)

FOR THE PERIOD ENDED
Net interest income
Insurance revenue, net of claims and related expenses ${ }^{2}$
Income from financial instruments designated at fair value through profit or loss Other non-interest income
Total revenue
Non-interest expenses
Net income before income taxes
ome taxes
Equity in net income of an investment in an associate, net of income taxes ${ }^{3}$
Total Wealth and Insurance net income - reported
Total Wealth and Insurance net income - adjusted

## Breakdown of Total Net Income

Wealth
Insurance
TD Ameritrade

## Total Wealth and Insurance

Average common equity (\$ billions) ${ }^{4}$
Economic profit ${ }^{4,5}$
Return on common equity ${ }^{4}$

## Key Performance Indicators (\$ billions, except as noted)

Wealth ${ }^{6}$
Risk-weighted assets ${ }^{7}$
Assets under administration
Assets under management
Insurance
riginated insurance premiums (\$ millions)
Total Wealth and Insurance
Efficiency ratio ${ }^{6}$
Average number of full-time equivalent staff

| $\underset{\#}{\mathrm{LINE}}$ | 2012 |  |  |  |  |  | 2011 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Q3 |  | Q2 |  | Q1 |  | Q4 |  | Q3 |  | Q2 |  | Q1 |
| 1 | \$ | 148 | \$ | 144 | \$ | 144 | \$ | 136 | \$ | 139 | \$ | 134 | \$ | 133 |
| 2 |  | 270 |  | 330 |  | 281 |  | 308 |  | 296 |  | 254 |  | 309 |
| 3 |  | 18 |  | (17) |  | 10 |  | 9 |  | 18 |  | (2) |  | (27) |
| 4 |  | 573 |  | 591 |  | 564 |  | 586 |  | 576 |  | 594 |  | 577 |
| 5 |  | 1,009 |  | 1,048 |  | 999 |  | 1,039 |  | 1,029 |  | 980 |  | 992 |
| 6 |  | 632 |  | 653 |  | 639 |  | 669 |  | 640 |  | 648 |  | 659 |
| 7 |  | 377 |  | 395 |  | 360 |  | 370 |  | 389 |  | 332 |  | 333 |
| 8 |  | 73 |  | 77 |  | 66 |  | 81 |  | 88 |  | 73 |  | 75 |
| 9 |  | 304 |  | 318 |  | 294 |  | 289 |  | 301 |  | 259 |  | 258 |
| 10 |  | 56 |  | 47 |  | 55 |  | 54 |  | 48 |  | 57 |  | 48 |
| 11 |  | 360 |  | 365 |  | 349 |  | 343 |  | 349 |  | 316 |  | 306 |
| 12 | \$ | 360 | \$ | 365 | \$ | 349 | \$ | 343 | \$ | 349 | \$ | 316 | \$ | 306 |


| Year to Date $_{2012} 2011$ |
| :---: |

Full Yea

| $\$$ | $\mathbf{4 3 6}$ | $\$$ | 406 |
| ---: | ---: | ---: | ---: |
|  | $\mathbf{8 8 1}$ |  | 859 |
| $\mathbf{1 1}$ |  | $(11)$ |  |
|  | $\mathbf{1 , 7 2 8}$ |  | 1,747 |
| $\mathbf{3 , 0 5 6}$ |  | 3,001 |  |
| $\mathbf{1 , 9 2 4}$ | 1,947 |  |  |
|  | $\mathbf{1 , 1 3 2}$ | 1,054 |  |
|  | $\mathbf{2 1 6}$ | 236 |  |
|  | $\mathbf{9 1 6}$ |  | 818 |
| $\mathbf{1 5 8}$ |  | 153 |  |
|  | $\mathbf{1 , 0 7 4}$ |  | 971 |
| $\mathbf{1 , 0 7 4}$ | $\mathbf{\$}$ | 971 |  |


| \$ | 542 |
| :---: | :---: |
|  | 1,167 |
|  | (2) |
|  | 2,333 |
|  | 4,040 |
|  | 2,616 |
|  | 1,424 |
|  | 317 |
|  | 1,107 |
|  | 207 |
|  | 1,314 |
| \$ | 1,314 |



Effective Q1 2012, the insurance business was transferred from CAD P\&C to Wealth and Insurance (formerly called Wealth Management). The prior period results have been reclassified
During Q3 2012, the claims and related expenses were \$645 million (Q2 2012 - $\$ 512$ million; Q1 2012 - $\$ 579$ million; Q4 2011 - $\$ 580$ million; Q3 2011 - $\$ 555$ million; Q2 2011 - $\$ 544$ million; and Q1 2011 - $\$ 500$ million)
The equity in net income of an investment in an associate includes the net impact of internal management adjustments which are reclassified to other reporting lines in the Corporate segment.

be return on common equity rather than return on invested capital. These changes have been applied prospectively. Return on invested capital, which was used as the return measure in prior periods, has not been restated to return on common equity.
2012 The rates charged for invested capital for North American and international Wealth businesses were $9.5 \%$ and $13.0 \%$, respectively, in 2011 . The rates charged for invested capital for the Insurance and TD Ameritrade business lines were $8.0 \%$ and
respectively, in 2011.
Excludes TD Ameritrade.
Exclurdes to Q1 2012, the amounts were calculated based on Canadian GAAP
U.S. Personal and Commercial Banking Segment - Canadian Dollars

## RESULTS OF OPERATIONS

## (\$ millions, except as noted)

FOR THE PERIOD ENDED
Net interest income
Non-interest incom
Total revenue
Provision for credit losses
Debt securities classified as loans
Acquired credit-impaired loans ${ }^{1}$
Total provision for credit losses
Non-interest expenses
Net income before income taxes
Income taxes
Net income - reported
Adjustments for items of note, net of income taxes ${ }^{2}$
Net income - adjusted
Average common equity (\$ billions) ${ }^{3}$
Economic profit (loss) ${ }^{3}$
Return on common equity - reported ${ }^{3}$
Return on common equity - adjusted ${ }^{3}$
Key Performance Indicators (\$ billions, except as noted)
Risk-weighted assets ${ }^{5}$
Average loans - personal
Residential mortgages
Consumer instalment and other persona
HELOC
Indirect
Other
Total average loans - personal
Average loans and acceptances - business
Average debt securities classified as loans
Average deposits
Personal
TD Ameritrade insured deposit accounts
Margin on average earning assets (TEB) ${ }^{6}$
Efficiency ratio - reported
Non-interest expenses - adjusted (\$ millions)
Number of $U S$, retailed
Aver as period end

| $\underset{\#}{\operatorname{LINE}}$ | 2012 |  |  |  |  |  | 2011 |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q3 |  | Q2 |  |  | Q1 | Q4 |  |  | Q3 |  | Q2 |  | Q1 |  |  |
| 1 | \$ | 1,180 | \$ | 1,178 | \$ | 1,157 | \$ | 1,124 |  | \$ | 1,093 | \$ | 1,073 | \$ | 1,102 |  |
| 2 |  | 346 |  | 409 |  | 338 |  | 339 |  |  | 393 |  | 310 |  | 300 |  |
| 3 |  | 1,526 |  | 1,587 |  | 1,495 |  | 1,463 |  |  | 1,486 |  | 1,383 |  | 1,402 |  |
| 4 |  | 150 |  | 157 |  | 114 |  | 143 |  |  | 114 |  | 136 |  | 141 |  |
| 5 |  | 3 |  | 3 |  | 3 |  | 3 |  |  | 3 |  | 3 |  | 66 |  |
| 6 |  | 22 |  | 32 |  | 41 |  | (16) |  |  | 57 |  | 37 |  | - |  |
| 7 |  | 175 |  | 192 |  | 158 |  | 130 |  |  | 174 |  | 176 |  | 207 |  |
| 8 |  | 1,058 |  | 953 |  | 1,185 |  | 980 |  |  | 931 |  | 839 |  | 843 |  |
| 9 |  | 293 |  | 442 |  | 152 |  | 353 |  |  | 381 |  | 368 |  | 352 |  |
| 10 |  | 9 |  | 86 |  | (20) |  | 58 |  |  | 86 |  | 72 |  | 50 |  |
| 11 |  | 284 |  | 356 |  | 172 |  | 295 |  |  | 295 |  | 296 |  | 302 |  |
| 12 |  | 77 |  | - |  | 180 |  | (1) |  |  | 39 |  | 20 |  | 24 |  |
| 13 | \$ | 361 | \$ | 356 | \$ | 352 | \$ | 294 |  | \$ | 334 | \$ | 316 | \$ | 326 |  |
| 14 | \$ | 17.8 | \$ | 17.6 | \$ | 17.7 | \$ | 16.3 |  | \$ | 15.7 | \$ | 16.3 | \$ | 16.6 |  |
| 15 |  | (42) |  | (33) |  | (48) |  | (75) |  |  | (21) |  | (41) |  | (51) |  |
| 16 |  | 6.4 \% |  | 8.2 | \% | 3.9 |  | 7.2 | \% |  | 7.4 | \% | 7.4 | \% | 7.2 | \% |
| 17 |  | 8.1 \% |  | 8.2 | \% | 7.9 |  | 7.2 | \% |  | 8.5 | \% | 7.9 | \% | 7.8 |  |


| Year to Date |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 2012 |  | 2011 |  |  |  |
| \$ | 3,515 |  | \$ | 3,268 |  |
|  | 1,093 |  |  | 1,003 |  |
|  | 4,608 |  |  | 4,271 |  |
|  | 421 |  |  | 391 |  |
|  | 9 |  |  | 72 |  |
|  | 95 |  |  | 94 |  |
|  | 525 |  |  | 557 |  |
|  | 3,196 |  |  | 2,613 |  |
|  | 887 |  |  | 1,101 |  |
|  | 75 |  |  | 208 |  |
|  | 812 |  |  | 893 |  |
|  | 257 |  |  | 83 |  |
| \$ | 1,069 |  | \$ | 976 |  |
| \$ | 17.7 |  | \$ | 16.2 |  |
|  | (123) |  |  | (113) |  |
|  | 6.1 | \% |  | 7.3 | \% |
|  | 8.1 | \% |  | 8.0 | \% |


| $\begin{aligned} & \text { Full Year } \\ & 2011 \\ & \hline \end{aligned}$ |  |
| :---: | :---: |
| \$ | 4,392 |
|  | 1,342 |
| 5,734 |  |
| 534 |  |
| 78 |  |
|  |  |
| 687 |  |
| 3,593 |  |
| $\begin{array}{r} 1,454 \\ 266 \\ \hline \end{array}$ |  |
|  |  |
| 1,188 |  |
| 82 |  |
| \$ | 1,270 |
| \$ |  |
|  |  |
|  | 7.3 |
|  | 7.8 |

Includes all Federal Deposit Insurance Corporation (FDIC) covered loans and other ACI loans.
Items of note relate primarily to integration charges and direct transaction costs recorded in connection with U.S. P\&C acquisitions and a litigation reserve. See footnotes 4 and 8 on page 53

The rate charged for common equity is $9.0 \%$ in 2012. The rate charged for invested capital was $9.0 \%$ in 2011.
解sets, TEB is included. The impact of TEB is not material. However, no TEB is included in the separate disclosure for total revenue and income taxes.
Includes full service retail banking stores.

## RESULTS OF OPERATIONS

## USS millions, except as noted)

FOR THE PERIOD ENDED
Net interest income
Non-interest incom
Total revenue
Provision for credit losses
Debt securities classified as loans
Acquired credit-impaired loans
Total provision for credit losses
Non-interest expenses
Net income before income taxes
Income taxes
Net income - reported
Adjustments for items of note, net of income taxes ${ }^{2}$
Net income - adjusted
Average common equity (US $\$$ billions) ${ }^{3}$
Economic profit (loss) ${ }^{3,4}$

## Key Performance Indicators (US\$ billions, except as noted)

Risk-weighted assets ${ }^{5}$
Average loans - persona
Residential mortgages
Consumer instalment and other persona
HELOC
Indirect A
Other
tal average loans - personal
Average loans and acceptances - business
Average debt securities classified as loans
Average deposits
Personal
TD Ameritrade insured deposit accounts
Non-interest expenses - adjusted (US\$ millions)

| $\underset{\#}{\mathrm{LINE}}[$ | 2012 |  |  |  |  |  | 2011 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q3 |  | Q2 |  | Q1 |  | Q4 |  | Q3 |  | Q2 |  | Q1 |  |
| 1 | \$ | 1,160 | \$ | 1,185 | \$ | 1,134 | \$ | 1,123 | \$ | 1,131 | \$ | 1,103 | \$ | 1,098 |
| 2 |  | 340 |  | 412 |  | 331 |  | 335 |  | 405 |  | 323 |  | 300 |
| 3 |  | 1,500 |  | 1,597 |  | 1,465 |  | 1,458 |  | 1,536 |  | 1,426 |  | 1,398 |
| 4 |  | 148 |  | 157 |  | 112 |  | 143 |  | 118 |  | 139 |  | 141 |
| 5 |  | 3 |  | 3 |  | 3 |  | 3 |  | 3 |  | 3 |  | 66 |
| 6 |  | 22 |  | 33 |  | 40 |  | (16) |  | 59 |  | 39 |  | - |
| 7 |  | 173 |  | 193 |  | 155 |  | 130 |  | 180 |  | 181 |  | 207 |
| 8 |  | 1,041 |  | 959 |  | 1,166 |  | 978 |  | 963 |  | 863 |  | 839 |
| 9 |  | 286 |  | 445 |  | 144 |  | 350 |  | 393 |  | 382 |  | 352 |
| 10 |  | 7 |  | 87 |  | (21) |  | 58 |  | 89 |  | 74 |  | 51 |
| 11 |  | 279 |  | 358 |  | 165 |  | 292 |  | 304 |  | 308 |  | 301 |
| 12 |  | 76 |  | - |  | 180 |  | (1) |  | 41 |  | 20 |  | 24 |
| 13 | \$ | 355 | \$ | 358 | \$ | 345 | \$ | 291 | \$ | 345 | \$ | 328 | \$ | 325 |
| 14 | \$ | 17.5 | \$ | 17.7 | \$ | 17.4 | \$ | 16.3 | \$ | 16.4 | \$ | 16.6 | \$ | 16.3 |
| 15 |  | (42) |  | (33) |  | (48) |  | (80) |  | (25) |  | (36) |  | (46) |



| $\begin{aligned} & \text { Full Year } \\ & 2011 \\ & \hline \end{aligned}$ |  |
| :---: | :---: |
| \$ | 4,455 |
|  | 1,363 |
| 5,818 |  |
| 541 |  |
|  | 75 |
|  |  |
| $\begin{array}{r} 698 \\ 3,643 \end{array}$ |  |
|  |  |
| 1,477 |  |
|  | 272 |
|  |  |
| $\begin{array}{r} 1,205 \\ \hline \end{array}$ |  |
| 1,289 |  |
| \$ | 16.4 |
|  | (187) |


| 16 | \$ | 107 | \$ | 103 | \$ | 100 | \$ | 98 | \$ | 96 | \$ | 95 | \$ | 88 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 17 |  | 16.2 |  | 15.0 |  | 13.8 |  | 12.7 |  | 11.9 |  | 11.5 |  | 10.5 |
| 18 |  | 10.1 |  | 10.0 |  | 9.9 |  | 9.4 |  | 9.4 |  | 9.1 |  | 8.9 |
| 19 |  | 12.4 |  | 11.5 |  | 10.9 |  | 10.2 |  | 10.2 |  | 5.9 |  | 3.4 |
| 20 |  | 1.7 |  | 1.5 |  | 1.6 |  | 2.0 |  | 1.8 |  | 2.0 |  | 2.4 |
| 21 |  | 40.4 |  | 38.0 |  | 36.2 |  | 34.3 |  | 33.3 |  | 28.5 |  | 25.2 |
| 22 |  | 46.3 |  | 45.1 |  | 44.0 |  | 43.1 |  | 42.6 |  | 42.1 |  | 41.7 |
| 23 |  | 3.3 |  | 3.5 |  | 3.7 |  | 4.0 |  | 4.2 |  | 4.4 |  | 4.8 |
| 24 |  | 58.6 |  | 57.5 |  | 54.9 |  | 53.6 |  | 53.6 |  | 53.5 |  | 51.4 |
| 25 |  | 50.1 |  | 49.6 |  | 49.4 |  | 49.8 |  | 47.5 |  | 47.2 |  | 46.1 |
| 26 |  | 60.0 |  | 58.3 |  | 59.5 |  | 56.6 |  | 49.8 |  | 47.5 |  | 45.8 |
| 27 |  | 915 |  | 959 |  | 870 |  | 968 |  | 896 |  | 831 |  | 802 |


| \$ | 107 | \$ | 96 | \$ | 98 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 15.0 |  | 11.3 |  | 11.7 |
|  | 10.0 |  | 9.1 |  | 9.2 |
|  | 11.6 |  | 6.5 |  | 7.4 |
|  | 1.6 |  | 2.1 |  | 2.0 |
|  | 38.2 |  | 29.0 |  | 30.3 |
|  | 45.1 |  | 42.1 |  | 42.4 |
|  | 3.5 |  | 4.5 |  | 4.4 |
|  | 57.0 |  | 52.8 |  | 53.0 |
|  | 49.7 |  | 46.9 |  | 47.7 |
|  | 59.3 |  | 47.7 |  | 49.9 |
|  | 2,744 |  | 2,529 |  | 3,497 |

Includes all FDIC covered loans and other ACI loans.
Items of note relate primarily to integration charges and direct transaction costs recorded in connection with U.S. P\&C acquisitions and a litigation reserve. See footnotes 4 and 8 on page 53 ,


2011.

Prior to Q1 2012, the amounts were calculated based on Canadian GAAP

## RESULTS OF OPERATIONS

## (\$ millions, except as noted)

FOR THE PERIOD ENDED
Net interest income (TEB)
Non-interest income
Total revenue
Provision for credit losses ${ }^{1}$
Non-interest expenses
Net income before income taxes
Income taxes (TEB)
Net income (loss) - adjusted

Average common equity (\$ billions) ${ }^{2}$
Economic profit (loss) ${ }^{2,}$
Return on common equity ${ }^{2}$
Key Performance Indicators (\$ billions, except as noted)
Risk-weighted assets ${ }^{4}$
Gross drawn ${ }^{5}$
Efficiency ratio
Average number of full-time equivalent staff

## Trading-Related Income (Loss) (TEB) ${ }^{6}$

Interest rate and credi
Foreign exchange
Equity and other
Total trading-related income (loss)
Includes the cost of credit protection incurred in hedging the lending portfolio
 The rate charged for common equity is $11.0 \%$ in 2012. The rate charged for invested capital was $12.0 \%$ in 2011 .
Prior to Q1 2012, the amounts were calculated based on Canadian GAAP
Includes gross loans and bankers' acceptances, excluding letters of credit and before any cash collateral, credit default swaps (CDS), reserves, etc., for the corporate lending business.
Includes trading-related income reported in net interest income and non-interest income.

## RESULTS OF OPERATIONS

## (\$ millions)

FOR THE PERIOD ENDED
Net interest income ${ }^{1,2}$
Non-interest income ${ }^{2}$
Total revenue
Provision for credit losses ${ }^{2}$
Non-interest expenses
Net income before income taxes and equity in net income of an investment in an associate
ncome taxes
Equity in net income of an investment in an associate, net of income taxes Net income (loss) - reported
Adjustments for items of note, net of income taxes ${ }^{3}$
Net income (loss) - adjusted

## Decomposition of Adjustments for Items of Note, Net of Income Taxes ${ }^{3}$

 Amortization of intangibles (Footnote 2)Fair value of derivatives hedging the reclassified available-for-sale securities portfolio (Footnote 3)
Fair value of credit default swaps hedging the corporate loan book, net of provision for credit losses (Footnote 5)
Integration charges, direct transaction costs, and changes in fair value of contingent consideration relating to the Chrysler Financial acquisition (Footnote 6 )
educt
Positive impact due to changes in statutory income tax rates (Footnote 10)
Total adjustments for items of note

## Decomposition of Items included in Net Income (Loss) - Adjusted

Net corporate expenses
Other
Non-controlling interests
Net income (loss) - adjusted

| LINE | 2012 |  |  |  |  | 2011 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \# | Q3 | Q2 |  | Q1 |  | Q4 |  | Q3 |  | Q2 |  | Q1 |  |
| 1 | \$ (13) | \$ | (43) | \$ | 13 | \$ | (12) | \$ | 16 | \$ | (72) | \$ | (54) |
| 2 | (49) |  | (53) |  | (118) |  | (14) |  | (31) |  | (9) |  | 36 |
| 3 | (62) |  | (96) |  | (105) |  | (26) |  | (15) |  | (81) |  | (18) |
| 4 | (46) |  | (84) |  | (49) |  | (5) |  | (5) |  | (26) |  | (7) |
| 5 | 116 |  | 156 |  | 159 |  | 251 |  | 199 |  | 258 |  | 229 |
| 6 | (132) |  | (168) |  | (215) |  | (272) |  | (209) |  | (313) |  | (240) |
| 7 | (141) |  | (128) |  | (146) |  | (179) |  | (137) |  | (175) |  | (181) |
| 8 | 6 |  | 7 |  | 6 |  | 10 |  | 11 |  | 9 |  | 9 |
| 9 | 15 |  | (33) |  | (63) |  | (83) |  | (61) |  | (129) |  | (50) |
| 10 | 15 |  | 13 |  | 80 |  | 68 |  | 106 |  | 100 |  | 31 |
| 11 | \$ 30 | \$ | (20) | \$ | 17 | \$ | (15) | \$ | 45 | \$ | (29) | \$ | (19) |


| Year to Date |  |
| :---: | :---: |
| 2012 |  |

Full Year

| \$ | $\begin{array}{r} (43) \\ (220) \end{array}$ | \$ | (110) <br> (4) |  | $\begin{array}{r} \hline(122) \\ (18) \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | (263) |  | (114) |  | (140) |
|  | (179) |  | (38) |  | (43) |
|  | 431 |  | 686 |  | 937 |
|  | (515) |  | (762) |  | $(1,034)$ |
|  | (415) |  | (493) |  | (672) |
|  | 19 |  | 29 |  | 39 |
|  | (81) |  | (240) |  | (323) |
|  | 108 |  | 237 |  | 305 |
| \$ | 27 | \$ | (3) | \$ | (18) |


| 12 | \$ | 59 | \$ | 59 | \$ | 60 | \$ | 95 | \$ | 94 | \$ | 99 | \$ | 103 | \$ | 178 | \$ | 296 | \$ | 391 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 13 |  | - |  | 9 |  | 45 |  | (37) |  | (9) |  | (7) |  | (75) |  | 54 |  | (91) |  | (128) |
| 14 |  | (2) |  | 1 |  | 1 |  | (9) |  | (5) |  | (2) |  | 3 |  | - |  | (4) |  | (13) |
| 15 |  | 6 |  | 3 |  | 5 |  | 19 |  | 26 |  | 10 |  | - |  | 14 |  | 36 |  | 55 |
| 16 |  | (30) |  | (59) |  | (31) |  | - |  | - |  | - |  | - |  | (120) |  | - |  | - |
| 17 |  | (18) |  | - |  | - |  | - |  | - |  | - |  | - |  | (18) |  | - |  | - |
| 18 | \$ | 15 | \$ | 13 | + | 80 | \$ | 68 | \$ | 106 | \$ | 100 | + | 31 | \$ | 108 | \$ | 237 | \$ | 305 |

Includes the elimination of TEB adjustments reported in the Wholesale Banking results.
Operating segment results are presented excluding the impact of asset securitization programs, which are reclassified in the Corporate segment.
For detailed footnotes to the items of note, see page 53

Net Interest Income and Margin

## (\$ millions, except as noted)

FOR THE PERIOD ENDED

| $\underset{\#}{\mathrm{LINE}}[$ | 2012 |  |  |  |  |  | 2011 |  |  |  |  |  |  |  | Year to Date |  |  |  | $\begin{gathered} \hline \text { Full Year } \\ 2011 \\ \hline \end{gathered}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q3 |  | Q2 |  |  | Q1 | Q4 |  | Q3 |  |  | Q2 | Q1 |  | 2012 |  | 2011 |  |  |  |  |
| 1 | \$ | 4,562 | \$ | 4,419 | \$ | 4,412 | \$ | 4,336 | \$ | 4,326 | \$ | 4,116 | \$ | 4,232 |  | 13,393 | \$ | 12,674 |  | 17,010 |  |
| 2 |  | 1,068 |  | 1,046 |  | 1,043 |  | 907 |  | 903 |  | 831 |  | 889 |  | 3,157 |  | 2,623 |  | 3,530 |  |
| 3 |  | 19 |  | 18 |  | 29 |  | 80 |  | 89 |  | 94 |  | 106 |  | 66 |  | 289 |  | 369 |  |
| 4 |  | 5,649 |  | 5,483 |  | 5,484 |  | 5,323 |  | 5,318 |  | 5,041 |  | 5,227 |  | 16,616 |  | 15,586 |  | 20,909 |  |
| 5 |  | 1,182 |  | 1,152 |  | 1,173 |  | 1,135 |  | 1,095 |  | 1,096 |  | 1,140 |  | 3,507 |  | 3,331 |  | 4,466 |  |
| 6 |  | 260 |  | 261 |  | 262 |  | 284 |  | 320 |  | 317 |  | 314 |  | 783 |  | 951 |  | 1,235 |  |
| 7 |  | 153 |  | 153 |  | 154 |  | 160 |  | 162 |  | 168 |  | 173 |  | 460 |  | 503 |  | 663 |  |
| 8 |  | 44 |  | 43 |  | 43 |  | 61 |  | 50 |  | 47 |  | 50 |  | 130 |  | 147 |  | 208 |  |
| 9 |  | 193 |  | 194 |  | 165 |  | 151 |  | 177 |  | 154 |  | 194 |  | 552 |  | 525 |  | 676 |  |
| 10 |  | 1,832 |  | 1,803 |  | 1,797 |  | 1,791 |  | 1,804 |  | 1,782 |  | 1,871 |  | 5,432 |  | 5,457 |  | 7,248 |  |
| 11 |  | 3,817 |  | 3,680 |  | 3,687 |  | 3,532 |  | 3,514 |  | 3,259 |  | 3,356 |  | 11,184 |  | 10,129 |  | 13,661 |  |
| 12 |  | 71 |  | 74 |  | 70 |  | 94 |  | 67 |  | 63 |  | 87 |  | 215 |  | 217 |  | 311 |  |
| 13 | \$ | 3,888 | \$ | 3,754 | \$ | 3,757 | \$ | 3,626 | \$ | 3,581 | \$ | 3,322 | \$ | 3,443 |  | 11,399 | \$ | 10,346 |  | 13,972 |  |
| 14 | \$ | 805 | \$ | 783 | \$ | 779 | \$ | 748 | \$ | 696 | \$ | 675 | \$ | 667 |  | 789 | \$ | 679 |  | 697 |  |
| 15 |  | 681 |  | 667 |  | 660 |  | 625 |  | 598 |  | 580 |  | 570 |  | 669 |  | 583 |  | 593 |  |
| 16 |  | 2.23 |  | 2.25 | \% | 2.22 |  | 2.24 | \% | 2.33 | \% | 2.30 | \% | 2.34 |  | 2.23 | \% | 2.32 |  | 2.30 |  |

## Impact on Net Interest Income due to Impaired Loan

Net interest income recognized on impaired debt securities classified as loan Net interest income foregone on impaired loans
Recoveries
Total

| \$ | $\begin{gathered} \hline(29) \\ 25 \\ (1) \\ \hline \end{gathered}$ | \$ | $\begin{gathered} (32) \\ 26 \end{gathered}$ | \$ | $\begin{gathered} \hline(36) \\ 27 \\ (2) \\ \hline \end{gathered}$ | \$ | $\begin{gathered} \hline(32) \\ 27 \\ (1) \\ \hline \end{gathered}$ | \$ | $\begin{gathered} \hline(34) \\ 27 \\ (8) \\ \hline \end{gathered}$ | \$ | $\begin{gathered} \hline(39) \\ 27 \\ (1) \\ \hline \end{gathered}$ | \$ | $\begin{gathered} \hline(84) \\ 30 \\ (1) \\ \hline \end{gathered}$ | \$ | $\begin{gathered} \hline(97) \\ 78 \\ (3) \\ \hline \end{gathered}$ | \$ | $\begin{gathered} \hline(157) \\ 84 \\ (10) \\ \hline \end{gathered}$ |  | $\begin{gathered} \hline(189) \\ 111 \\ (11) \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | (5) | \$ | (6) | \$ | (11) | \$ | (6) | \$ | (15) | \$ | (13) | \$ | (55) | \$ | (22) | \$ | (83) | \$ | (89) |

${ }^{2}$ Certain amounts for comparative periods have been changed to conform with the presentation adopted in the current period. This resulted in an increase to total assets, with a corresponding impact on net interest margin.

## (\$ millions)

FOR THE PERIOD ENDED

## Investment and Securities Services

TD Waterhouse fees and commissions
Full-service brokerage and other securities services
Underwriting and advisory
Investment management fees
Mutual fund management
tal securities services
et gains (losses) from available-for-sale securities
Trading income (loss)
Service charges
Card services
Insurance revenue, net of claims and related expenses ${ }^{1}$
Trust fees
Foreign exchange - non-trading
Income from financial instruments designated at fair value through profit or loss
Trading-related income (loss) ${ }^{2}$
Trading-related income (loss)
Related to insurance subsidiaries
Securitization liabilities
Other ${ }^{3}$
Total other income (loss)
Total non-interest income

| $\underset{\#}{\mathrm{LINE}}$ | 2012 |  |  |  |  |  | 2011 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Q3 |  | Q2 |  | Q1 |  | Q4 |  | Q3 |  | Q2 |  | Q1 |
| 1 | \$ | 89 | \$ | 103 | \$ | 99 | \$ | 119 | \$ | 101 | \$ | 120 | \$ | 119 |
| 2 |  | 143 |  | 142 |  | 141 |  | 148 |  | 156 |  | 168 |  | 159 |
| 3 |  | 107 |  | 123 |  | 99 |  | 70 |  | 101 |  | 99 |  | 108 |
| 4 |  | 58 |  | 66 |  | 54 |  | 65 |  | 51 |  | 48 |  | 51 |
| 5 |  | 251 |  | 247 |  | 239 |  | 233 |  | 243 |  | 234 |  | 231 |
| 6 |  | 648 |  | 681 |  | 632 |  | 635 |  | 652 |  | 669 |  | 668 |
| 7 |  | 188 |  | 191 |  | 181 |  | 176 |  | 169 |  | 157 |  | 169 |
| 8 |  | 36 |  | 120 |  | 39 |  | 201 |  | 107 |  | 25 |  | 60 |
| 9 |  | 27 |  | (45) |  | 43 |  | (55) |  | (200) |  | 26 |  | 102 |
| 10 |  | 456 |  | 425 |  | 441 |  | 437 |  | 398 |  | 375 |  | 392 |
| 11 |  | 270 |  | 249 |  | 246 |  | 257 |  | 258 |  | 225 |  | 219 |
| 12 |  | 270 |  | 330 |  | 281 |  | 308 |  | 296 |  | 254 |  | 309 |
| 13 |  | 39 |  | 40 |  | 36 |  | 36 |  | 39 |  | 40 |  | 39 |
| 14 |  | 67 |  | 36 |  | 31 |  | 43 |  | 40 |  | 45 |  | 38 |
| 15 |  | 24 |  | (33) |  | 16 |  | 2 |  | 4 |  | 1 |  | 5 |
| 16 |  | 18 |  | (17) |  | 10 |  | 9 |  | 18 |  | (2) |  | (27) |
| 17 |  | (59) |  | 135 |  | (23) |  | (139) |  | (227) |  | (17) |  | 161 |
| 18 |  | 2 |  | (71) |  | (12) |  | (17) |  | 9 |  | (25) |  | (61) |
| 19 |  | 38 |  | 29 |  | 34 |  | 238 |  | 307 |  | 124 |  | 29 |
| 20 |  | 90 |  | 79 |  | 56 |  | 136 |  | 151 |  | 126 |  | 145 |
| 21 | \$ | 2,024 | \$ | 2,070 | \$ | 1,955 | \$ | 2,131 | \$ | 1,870 | \$ | 1,897 | \$ | 2,103 |

${ }_{2012}{ }^{\text {Year to Date }}$ $\square$ Full Year

| $\$$ | $\mathbf{2 9 1}$ | $\$$ | 340 |
| ---: | ---: | ---: | ---: |
|  | $\mathbf{4 2 6}$ |  | 483 |
|  | $\mathbf{3 2 9}$ |  | 308 |
|  | $\mathbf{1 7 8}$ |  | 150 |
| $\mathbf{7 3 7}$ |  | 708 |  |
|  | $\mathbf{1 , 9 6 1}$ |  | 1,989 |
|  | 560 |  | 495 |
|  | $\mathbf{1 9 5}$ |  | 192 |
|  | $\mathbf{2 5}$ |  | $(72)$ |
|  | $\mathbf{1 , 3 2 2}$ |  | 1,165 |
|  | $\mathbf{7 6 5}$ |  | 702 |
| $\mathbf{8 8 1}$ |  | 859 |  |
|  | $\mathbf{1 1 5}$ |  | 118 |
|  |  |  |  |
|  | $\mathbf{1 3 4}$ |  | 123 |
|  |  |  |  |
|  | $\mathbf{7}$ |  | 10 |
|  | $\mathbf{1 1}$ |  | $(11)$ |
|  | $\mathbf{5 3}$ |  | $(83)$ |
|  | $\mathbf{( 8 1 )}$ |  | $(77)$ |
|  | $\mathbf{1 0 1}$ |  | 460 |
|  | $\mathbf{2 2 5}$ |  | 422 |
| $\mathbf{6 , 0 4 9}$ | $\$$ | 5,870 |  |

 loss within the Bank's property and casualty insurance subsidiaries.

Includes change in fair value of CDS hedging the corporate loans

## (s millions)

FOR THE PERIOD ENDED
Salaries and Employee Benefits
Salaries
Incentive compensation
Pension and other employee benefits
Total salaries and employee benefits
Occupancy
Rent
Depreciation
Other
Total occupancy

## Equipme

Rent
Depreciation
Other
Total equipment
Amortization of Other Intangibles
Software
Other
Total amortization of other intangibles
Marketing and Business Developmen
Brokerage-Related Fees
Professional and Advisory Services
Communications
Other Expenses
Capital and business taxes
Postage
Travel and relocation
Other
Total other expenses
Total

LIN
$\#$
$\underset{\#}{\text { LINE }}$

| 1 | \$ | 1,167 | \$ | 1,150 | \$ | 1,112 | \$ | 1,163 | \$ | 1,099 | \$ | 1,023 | \$ | 1,034 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2 |  | 372 |  | 405 |  | 409 |  | 357 |  | 329 |  | 367 |  | 395 |
| 3 |  | 252 |  | 274 |  | 263 |  | 222 |  | 239 |  | 246 |  | 255 |
| 4 |  | 1,791 |  | 1,829 |  | 1,784 |  | 1,742 |  | 1,667 |  | 1,636 |  | 1,684 |
| 5 |  | 179 |  | 174 |  | 170 |  | 170 |  | 162 |  | 161 |  | 166 |
| 6 |  | 81 |  | 79 |  | 78 |  | 80 |  | 73 |  | 75 |  | 78 |
| 7 |  | 88 |  | 89 |  | 81 |  | 91 |  | 77 |  | 76 |  | 76 |
| 8 |  | 348 |  | 342 |  | 329 |  | 341 |  | 312 |  | 312 |  | 320 |
| 9 |  | 53 |  | 50 |  | 50 |  | 54 |  | 53 |  | 57 |  | 54 |
| 10 |  | 42 |  | 42 |  | 56 |  | 46 |  | 33 |  | 47 |  | 35 |
| 11 |  | 99 |  | 103 |  | 102 |  | 113 |  | 102 |  | 101 |  | 106 |
| 12 |  | 194 |  | 195 |  | 208 |  | 213 |  | 188 |  | 205 |  | 195 |
| 13 |  | 45 |  | 51 |  | 40 |  | 54 |  | 43 |  | 33 |  | 31 |
| 14 |  | 68 |  | 70 |  | 70 |  | 123 |  | 120 |  | 124 |  | 129 |
| 15 |  | 113 |  | 121 |  | 110 |  | 177 |  | 163 |  | 157 |  | 160 |
| 16 |  | 157 |  | 164 |  | 126 |  | 203 |  | 137 |  | 140 |  | 113 |
| 17 |  | 72 |  | 77 |  | 76 |  | 77 |  | 78 |  | 84 |  | 81 |
| 18 |  | 215 |  | 177 |  | 222 |  | 267 |  | 230 |  | 235 |  | 212 |
| 19 |  | 70 |  | 69 |  | 72 |  | 73 |  | 69 |  | 65 |  | 64 |
| 20 |  | 41 |  | 36 |  | 31 |  | 34 |  | 54 |  | 34 |  | 32 |
| 21 |  | 46 |  | 54 |  | 47 |  | 45 |  | 42 |  | 49 |  | 41 |
| 22 |  | 46 |  | 42 |  | 42 |  | 45 |  | 47 |  | 39 |  | 41 |
| 23 |  | 378 |  | 266 |  | 502 |  | 271 |  | 219 |  | 207 |  | 247 |
| 24 |  | 511 |  | 398 |  | 622 |  | 395 |  | 362 |  | 329 |  | 361 |
| 25 | \$ | 3,471 | \$ | 3,372 | \$ | 3,549 | \$ | 3,488 | \$ | 3,206 | \$ | 3,163 | \$ | 3,190 |


$\left.\begin{array}{|r|r|}\hline \$ & 4,319 \\ 1,448 \\ 962\end{array}\right]$

Balance Sheet

## 

ASSETS
Cash and Due from Banks
Interest-Bearing Deposits with Banks
Trading loans, securities, and other ${ }^{2}$
Financial assets designated
Available-for-sale securities
Securities Purchased Under Reverse Repurchase Agreements
Loans
Consumer instalment and other personal
HELOC
Indirect Auto
Indirect Aut
Other
Credit card
Business \& government ${ }^{2}$
Debt securities classified
Allowance for loan losses
Loans, net of allowance for loan losses
Customers' liability under acceptances
Investment in TD Ameritrade
Goodwill
Other intangibles
Land, buildings, equipment, and other depreciable assets
Current income tax receivable
Deferred tax assets
Other assets
Total Assets
Liabilities
Trading deposits
Derivatives
Securitization liabilities at fair value
Other financial liabilities designated at fair value through profit or loss
Deposits
Personal
Non-term

| $\begin{array}{c}\text { Term } \\ \text { Banks }\end{array}$ |
| :---: |

Banks
Business \& government
Other
obligations related to securities sold short
Obligations related to securities sold under repurchase agreements
Securitization liabilities at amortized
visions
Current income tax payab
Deferred tax liabilities
Subordinated Notes and Debentures
Liability for Preferred Shares
Liability for Capital Trust Securities
Total Liabilities
EQUITY
Common shares
Preferred shares
Treasury shares
Common
Preferred
Contributed surplus
Contributed surplus
Retained earnings
Accumulated other comprehensive income (loss)
Non-Controlling Interests in Subsidiaries
Total Equity
Total Liabilities and Equity


Includes trading securities, trading loans and commodities.
Excludes loans classified as trading since the Bank intends to sell the loans immediately or in the near term

Unrealized Gain (Loss) on Banking Book Equities and Assets Under Administration and Management

## (\$ millions) <br> AS AT

Banking Book Equities
Publicly traded
Balance sheet and fair value
Unrealized gain (loss)

## Privately held

Balance sheet and fair value
Unrealized gain (loss) ${ }^{1}$
Total banking book equities
Balance sheet and fair value
Unrealized gain (loss)

## Assets Under Administration ${ }^{2}$

U.S. Personal and Commercial Banking

Wealth and Insurance
Total


Wealth and Insurance
$\begin{array}{lllllllllllll}10 & 203,849 & \$ & 202,088 & \$ & 196,232 & & \$ & 188,975 & \$ & 190,929 & \$ & 190,012\end{array}$ Exclude mortgage backed securities (under CAD P\&C), coming back on balance sheet as mortgages due to IFRS implementation, as they no longer meet Office of the Superintendent of Financial Institutions Canada's (OSFI's) definition of Assets und Administration.

Goodwill, Other Intangibles, and Restructuring Costs


Excludes the balance and amortization of software, which is otherwise included in other intangibles

## (\$ millions)

AS AT
Residential Mortgages Securitized and Sold to Third Parties ${ }^{2,3,4,5}$
Balance at beginning of period
Securitized
Amortization ${ }^{6}$
Balance at end of period
Consumer Instalment and Other Personal Loans - HELOC
and Automobile Loans
Proceeds reinvested in securitizations
Amortization
Accumulation
Balance at end of period
Gross impaired loans ${ }^{11}$
Write-offs net of recoveries ${ }^{11}$
Commercial Mortgages ${ }^{2,5,12}$
Balance at beginning of period
Securitized
Amortization
Balance at end of period

## Credit Cards

Balance at beginning of period
Proceeds reinvested in securitizations
Amortization
Balance at end of period
Write-offs net of recoveries ${ }^{11}$

## Total Loan Securitization

## Mortgages Securitized and Retained ${ }^{2,5}$

Residential mortgages securitized and retained
Commercial mortgages securitized and retained
Closing balance

| $\underset{\#}{\text { LINE }}$ | 2012 |  |  |  |  |  | 2011 |  |  |  |  |  |  |  | Year to Date |  |  |  | $\begin{gathered} \hline \text { Full Year } \\ 2011 \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Q3 |  | Q2 |  | Q1 |  | Q4 |  | Q3 |  | Q2 |  | Q1 |  | 2012 |  | 2011 |  |  |
| 1 2 3 | \$ | $\begin{array}{r} 46,058 \\ 3,501 \\ (4,477) \\ \hline \end{array}$ | \$ | $\begin{gathered} \hline 44,813 \\ 7,594 \\ (6,349) \\ \hline \end{gathered}$ | \$ | $\begin{gathered} \hline 44,870 \\ 4,367 \\ (4,424) \\ \hline \end{gathered}$ | \$ | $\begin{gathered} 44,985 \\ 3,477 \\ (3,592) \\ \hline \end{gathered}$ | \$ | $\begin{gathered} \hline 44,932 \\ 3,532 \\ (3,479) \\ \hline \end{gathered}$ | \$ | $\begin{gathered} 43,588 \\ 3,762 \\ (2,418) \\ \hline \end{gathered}$ | \$ | $\begin{array}{r} \hline 43,794 \\ 2,991 \\ (3,197) \\ \hline \end{array}$ | \$ | $\begin{gathered} \hline 44,870 \\ 15,462 \\ (15,250) \\ \hline \end{gathered}$ | \$ | $\begin{aligned} & \hline 43,794 \\ & 10,285 \\ & (9,094) \\ & \hline \end{aligned}$ | \$ | $\begin{gathered} \hline 43,794 \\ 13,762 \\ (12,686) \\ \hline \end{gathered}$ |
| 4 |  | 45,082 |  | 46,058 |  | 44,813 |  | 44,870 |  | 44,985 |  | 44,932 |  | 43,588 |  | 45,082 |  | 44,985 |  | 44,870 |
| 5 |  | 6,085 |  | 6,756 |  | 7,175 |  | 8,018 |  | 9,726 |  | 13,045 |  | 6,555 |  | 7,175 |  | 13,207 |  | 13,207 |
| 6 |  | 781 |  | 817 |  | 751 |  | 805 |  | 784 |  | 727 |  | 832 |  | 2,349 |  | 2,343 |  | 3,148 |
| 7 |  | $(1,114)$ |  | $(1,488)$ |  | $(1,170)$ |  | $(1,325)$ |  | $(2,007)$ |  | $(3,561)$ |  | (832) |  | $(3,772)$ |  | $(6,400)$ |  | $(7,725)$ |
| 8 |  |  |  |  |  |  |  | (323) |  | (485) |  | (485) |  | (162) |  | ) |  | $(1,132)$ |  | $(1,455)$ |
| 9 |  | 5,752 |  | 6,085 |  | 6,756 |  | 7,175 |  | 8,018 |  | 9,726 |  | 6,393 |  | 5,752 |  | 8,018 |  | 7,175 |
| 10 |  | 18 |  | 19 |  | 21 |  | 16 |  | 21 |  | 20 |  | 20 |  | 58 |  | 61 |  | 16 |
| 11 |  | 3 |  | 3 |  | 6 |  | 7 |  | 4 |  | - |  | - |  | 12 |  | 4 |  | 11 |
| 12 |  | 2,394 |  | 2,375 |  | 2,406 |  | 2,408 |  | 2,442 |  | 2,490 |  | 2,406 |  | 2,406 |  | 2,406 |  | 2,406 |
| 13 |  | 71 |  | 76 |  | 86 |  | 3 |  | 117 |  | 7 |  | 169 |  | 233 |  | 293 |  | 296 |
| 14 |  | (22) |  | (57) |  | (117) |  | (5) |  | (151) |  | (55) |  | (85) |  | (196) |  | (291) |  | (296) |
| 15 |  | 2,443 |  | 2,394 |  | 2,375 |  | 2,406 |  | 2,408 |  | 2,442 |  | 2,490 |  | 2,443 |  | 2,408 |  | 2,406 |
| 16 |  | 1,251 |  | 1,251 |  | 1,251 |  | - |  | - |  | - |  | - |  | 1,251 |  | - |  | - |
| 17 |  | 730 |  | 722 |  | 439 |  | - |  | - |  | - |  | - |  | 1,891 |  | - |  | - |
| 18 |  | (730) |  | (722) |  | (439) |  | - |  | - |  | - |  | - |  | $(1,891)$ |  | - |  | - |
| 19 | \$ | 1,251 | \$ | 1,251 | \$ | 1,251 | \$ | - | \$ | - | \$ | - | \$ | - | \$ | 1,251 | \$ | - | \$ | - |
| 20 | \$ | 13 | \$ | 8 | \$ | 9 | \$ | - | \$ | - | \$ | - | \$ | - | \$ | 30 | \$ | - | \$ | - |
| 21 | \$ | 54,528 | \$ | 55,788 | \$ | 55,195 | \$ | 54,451 | \$ | 55,411 | \$ | 57,100 | \$ | 52,471 | \$ | 54,528 | \$ | 55,411 | \$ | 54,451 |
| 22 | \$ | 31,287 | \$ | 31,505 | \$ | 28,104 | \$ | 29,151 | \$ | 26,787 | \$ | 26,604 | \$ | 25,048 | \$ | 31,287 | \$ | 26,787 | \$ | 29,151 |
| 23 |  | 14 |  | 2 |  | 28 |  | 40 |  | 8 |  | 15 |  | 14 |  | 14 |  | 8 |  | 40 |
| 24 | \$ | 31,301 | \$ | 31,507 | \$ | 28,132 | \$ | 29,191 | \$ | 26,795 | \$ | 26,619 | \$ | 25,062 | \$ | 31,301 | \$ | 26,795 | \$ | 29,191 |

Disclosure relates to securitization activity undertaken by the Bank from a capital perspective and does not contemplate accounting treatment under IFRS
Balances are comprised of National Housing Act (NHA) MBS which do not qualify as securitization exposures as defined by the Basel II framework
Credit exposure is not retained on residential mortgages securitized
 reflect underlying mortgage balances.
Mark-to-market adjustments recorded during the period are included in amortization
Credit exposure is not retained on $\$ 1.1$ billion of HELOC securitization which are government insured.
 principle payment dates.
Since inception, no capital has been assessed for the Bank's early amortization provisions associated with the sellers' interest of the Bank's sponsored HELOC securitization vehicles because the early amortization triggers have not been breached
 effective January 2012. Comparative amounts have been adjusted to reflect the current capital treatment.
Disclosure relates to loans qualifying as exposures securitized under the Basell| framework. The amount disclosed here is a subset of total loans included on the loans managed page. For additional information see page 22 .
Commercial Mortgages have been revised to include loans previously not presented as securitized.

## Basel II - Standardized Charges for Securitization Exposures in the Trading Book

(\$ millions)
AS AT

Market Risk Capital Approach and Risk Weighting
Internal Ratings Based ${ }^{1}$
AA- and above
A+ to A-
$\mathrm{BBB}+$ to $\mathrm{BBB}-$
2
Below BB- ${ }^{-}$
Total

| $\underset{\#}{\text { \# INE }}$ | $\begin{gathered} 2012 \\ \text { Q3 } \\ \hline \end{gathered}$ |  |  |  | $\begin{gathered} 2012 \\ \mathrm{Q} 2 \end{gathered}$ |  |  |  | $\begin{gathered} 2012 \\ \mathrm{Q} 1 \\ \hline \end{gathered}$ |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | securitiz exposures |  | $\begin{array}{r} \text { Risk- } \\ \text { weighted } \\ \text { assets } \\ \hline \end{array}$ |  | Gross securitization exposures |  | Riskweighted assets |  | Gross securitization exposures |  | Risk- weighted assets |
| 1 | \$ | 185 | \$ | 13 | \$ | 223 | \$ | 8 | \$ | 282 | \$ | 56 |
| 2 |  | 4 |  | 1 |  | 14 |  | 2 |  | 16 |  | 8 |
| 3 |  | 6 |  | 4 |  | 6 |  | 4 |  | 4 |  | 4 |
| 4 |  | 2 |  | n/a |  | 5 |  | n/a |  | 11 |  | n/a |
| 5 |  | 76 |  | 260 |  | 73 |  | 249 |  | 68 |  | 242 |
| 6 | \$ | 273 | \$ | 278 | \$ | 321 | \$ | 263 | \$ | 381 | \$ | 310 |

eld in the Bank's trading book with no resecuritization exposures
Securitization exposures deducted from capital.
Unrated gross securitization exposures include the notional value of collateralized debt obligations held by the Bank.

Basel II - Securitization Exposures in the Trading Book

| $\begin{aligned} & \text { (\$ millions) } \\ & A S A T \end{aligned}$ | $\underset{\#}{\text { LINE }}$ | 2012 |  |  |  | 2012 |  |  |  | $\begin{gathered} 2012 \\ \text { Q1 } \end{gathered}$ |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Exposure Type |  | Aggregate on-balance sheet exposures ${ }^{1}$ |  | Aggregateoff-balance sheet exposures ${ }^{2}$ |  | Aggregate on-balance sheet exposures ${ }^{1}$ |  | Aggregate off-balance sheet exposures ${ }^{2}$ |  | Aggregate on-balance sheet exposures ${ }^{1}$ |  | Aggregate off-balance sheet exposures ${ }^{2}$ |  |
| Collateralized debt obligations | 1 | \$ | - | \$ | 78 | \$ | - | \$ | 78 | \$ | - | \$ | 79 |
| Asset backed securities |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgage loans | 2 |  | 1 |  | - |  | 1 |  | - |  | 1 |  | - |
| Commercial mortgage loans | 3 |  | 67 |  | - |  | 65 |  | - |  | 114 |  | - |
| Credit card loans | 4 |  | 119 |  | - |  | 176 |  | - |  | 158 |  | - |
| Automobile loans and leases | 5 |  | 8 |  | - |  | 1 |  | - |  | 14 |  | - |
| Other | 6 |  | - |  | - |  | - |  | - |  | 15 |  | - |
| Total | 7 | \$ | 195 | \$ | 78 | \$ | 243 | \$ | 78 | \$ | 302 | \$ | 79 |

Primarily comprised of trading securities held by the Bank.
Primarily comprised of the notional value of collateralized debt obligations held by the Bank.

Securitization Exposures in the Banking Book

| (\$ millions) AS AT | $\begin{gathered} \text { LINE } \\ \# \end{gathered}$ | $\begin{gathered} 2012 \\ \text { Q3 } \\ \hline \end{gathered}$ |  |  |  | $\begin{gathered} 2012 \\ \text { Q2 } \end{gathered}$ |  |  |  | $\begin{gathered} 2012 \\ \text { Q1 } \\ \hline \end{gathered}$ |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Exposure Type |  | Aggregate exposure On-balance sheet ${ }^{1}$ |  | Aggregate exposure Off-balance sheet ${ }^{2}$ |  | Aggregate exposure On-balance sheet ${ }^{1}$ |  | Aggregate exposure Off-balance sheet ${ }^{2}$ |  | Aggregate exposure <br> On-balance sheet ${ }^{1}$ |  | Aggregate exposure Off-balance sheet ${ }^{2}$ |  |
| Collateralized mortgage obligations | 1 | \$ | 3,922 | \$ | - | \$ | 3,634 | \$ | - | \$ | 3,872 | \$ | - |
| Asset backed securities |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgage loans | 2 |  | - |  | 4,504 |  | - |  | 3,562 |  | - |  | 3,309 |
| Personal loans | 3 |  | 8,034 |  | 5,202 |  | 7,778 |  | 5,202 |  | 7,320 |  | 5,202 |
| Credit card loans | 4 |  | 12,510 |  | 153 |  | 10,348 |  | 153 |  | 11,087 |  | 153 |
| Automobile loans and leases | 5 |  | 3,572 |  | 2,114 |  | 3,473 |  | 2,157 |  | 5,358 |  | 2,246 |
| Equipment loans and leases | 6 |  | 702 |  | - |  | 677 |  | - |  | 889 |  | - |
| Trade receivables | 7 |  | - |  | 1,276 |  | - |  | 1,290 |  | - |  | 1,304 |
| Other Exposures ${ }^{3}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Automobile loans and leases | 8 |  | 37 |  | - |  | 49 |  | - |  | 61 |  | - |
| Equipment loans and leases | 9 |  | 15 |  | - |  | 15 |  | - |  | 15 |  | - |
| Total | 10 | \$ | 28,792 | \$ | 13,249 | \$ | 25,974 | \$ | 12,364 | \$ | 28,602 | \$ | 12,214 |

On-balance sheet for capital purposes, in accordance with the Basel II Capital Framework.
Off-balance sheet exposures are primarily comprised of liquidity facilities, credit enhancements, and letters of credit provided to the Bank's sponsored trusts, as well as Bank-funded cash collateral accounts.
The Bank consolidates one significant SPE, which is funded by the Bank and purchases senior tranches of securitized assets from the Bank's existing customers. These exposures are included on-balance sheet from a consolidated Bank perspective.

Third-party Originated Assets Securitized by Bank Sponsored Conduits
(\$ millions)
AS AT

Exposure Type
Residential mortgage loans
Credit card loans
Automobile loans and leases
Trade receivables
Other
Total

## Exposure Type

Residential mortgage loans Credit card loans
Automobile loans and leases Equipment loans and leases
Trade receivables
Other
Total
$\underset{\#}{\text { LINE }}$

| Beginning balance |  | Outstanding exposures |  |  |  | Gross assets past due, but not impaired ${ }^{1,2}$ |  | Beginning balance |  |  | Outstanding exposures |  |  | Gross assets past due, but not impaired ${ }^{1,2}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Activity |  |  | Ending balance |  |  |  | Activity |  | Ending balance |  |  |
| \$ | 3,562 | \$ | 942 | \$ | 4,504 | \$ | 106 |  |  | \$ | 3,310 | \$ | 252 | \$ | 3,562 | \$ | 136 |
|  | 2,206 |  | (55) |  | 2,151 |  | $\overline{1}$ |  | 2,306 |  | (100) |  | 2,206 |  | 2 |
|  | 15 |  | ) |  | 15 |  | 1 |  | 15 |  | - |  | 15 |  | 1 |
|  | 1,290 |  | (14) |  | 1,276 |  | 243 |  | 1,304 |  | (14) |  | 1,290 |  | 258 |
|  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |
| \$ | 7,073 | \$ | 873 | \$ | 7,946 | \$ | 351 | \$ | 6,935 | \$ | 138 | \$ | 7,073 | \$ | 397 |


 which reduce the Bank's exposure to loss due to impaired assets held by the sponsored trusts.
Gross assets past due, but not impaired are reported to the Bank by it's service providers on a one-month lag.

Loans Managed ${ }^{1,2,3,4}$

## (\$ millions) <br> AS AT

## Type of Loan

Residential mortgages ${ }^{1}$
Consumer instalment and other persona
Credit card
Business and government ${ }^{1}$
Total Loans Managed
Less: Business and government loans securitized and sold to third parties
Total Loans Managed, Net of Loans Securitized

## Type of Loan

Residential mortgages ${ }^{1}$
Consumer instalment and other persona
Credit card
Business and government ${ }^{1,5}$
Total Loans Managed
Less: Business and government loans securitized and sold to third parties ${ }^{6}$
Total loans managed, net of loans securitized

Excludes ACl loans and debt securities classified as loans.
Amounts include securitized mortgages that remain on balance sheet under IFRS
The year-to-date write offs, net of recoveries, include write-offs of purchased credit card balances against credit related fair value adjustments, established upon acquisition
Includes additional securitized commercial loans.
Business and government loans have been revised to include loans previously not presented as securitized.

Gross Loans and Acceptances by Industry Sector and Geographic Location ${ }^{1}$

## (\$ millions)

AS AT

## By Industry Secto

Personal
Residential mortgages ${ }^{2}$
Consumer instalment and other personal
HELOC
Indirect Auto
Other
Other
Credit car
Total persona
Business \& Government ${ }^{2}$
Real estate
Residential
Non-residential
Total real estate
Agriculture
Automotive
Financial
Food, beverage, and tobacco
orestry
Government, public sector entities, and education
Health and social services
Industrial construction and trade contractor
Metals and mining
Pipelines, oil, and gas
Pipelines, oil, and gas
Power and utilities
Professional and other services
Retail sector
Sundry manufacturing and wholesale
Telecommunications, cable, and media
Transportation
Other
Total business \& governmen
Other Loans
Debt securities classified as loans
Acquired credit-impaired loans
Total other loans
Total Gross Loans and Acceptances
Portfolio as a \% of Total Gross Loans and Acceptances
Personal
Residential mortgages ${ }^{2}$
Consumer instalment and other personal
HELOC
Indirect Auto
Other
Total personal
Business \& Government ${ }^{2}$
Other Loans
Debt securities classified as loans
Acquired credit-impaired loans ${ }^{3}$
Total other loans
Total Gross Loans and Acceptances


Based on geographic location of unit responsible for recording revenue
Excludes loans classified as trading as the Bank intends to sell the loans immediately or in the near term, and loans designated at fair value through profit or loss for which no allowance is recorded
Includes all FDIC covered loans and other ACI loans.

Gross Loans and Acceptances by Industry Sector and Geographic Location (Continued) ${ }^{1}$

## (\$ millions)

AS AT
By Industry Secto
Personal
Residential mortgages ${ }^{2}$
Consumer instalment and other persona
HELOC
Indirect Auto
Credit card
Total personal
Business \& Government ${ }^{2}$
Real estate
Residential
Non-residential
Total real estate
Agriculture
Automotiv
Food, beverage, and tobacco
Forestry
Government, public sector entities, and education
Health and social services
Industrial construction and trade contractors
Metals and mining
Pipelines, oil, and gas
Power and utilities
Professional and other service
Retail sector
Sundry manufacturing and wholesale
Telecommunications, cable, and media
Transportation
Other
Total business \& governmen
Other Loans
Debt securities classified as loans
Acquired credit-impaired loans ${ }^{3}$
Total other loans
Total Gross Loans and Acceptances
Portfolio as a \% of Total Gross Loans and Acceptances
Personal
Residential mortgages ${ }^{2}$
Consumer instalment and other personal
HELOC
Indirect Auto
Other
Total personal
Business \& Government ${ }^{2}$
Other Loans
Debt securities classified as loans
Acquired credit-impaired loans ${ }^{3}$
Total other loans
Total Gross Loans and Acceptances

| $\underset{\#}{\text { \# INE }}$ | $\begin{gathered} 2011 \\ \text { Q4 } \end{gathered}$ |  |  |  |  |  |  | $\begin{gathered} 2011 \\ \text { Q3 } \\ \hline \end{gathered}$ |  |  |  |  |  |  |  | $\begin{gathered} 2011 \\ \text { Q2 } \end{gathered}$ |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Canada | United |  |  | Int'l | Total |  | Canada |  | United |  |  | Int'1 | Total |  | Canada |  | UnitedStates |  | Int'\| |  | Total |  |
|  |  |  | States |  |  |  |  |  | States |  |  |  |  |  |  |  |  |  |  |  |  |
| 1 | \$ 142,297 | \$ | 12,495 | \$ | - | \$ | 154,792 |  |  | \$ | 138,259 | \$ | 11,050 | \$ | - | \$ | 149,309 | \$ | 132,820 | \$ | 10,481 | \$ | - | \$ | 143,301 |
| 2 | 65,531 |  | 9,654 |  | - |  | 75,185 |  | 65,793 |  | 9,124 |  | - |  | 74,917 |  | 66,085 |  | 8,769 |  | - |  | 74,854 |
| 3 | 13,607 |  | 9,741 |  | - |  | 23,348 |  | 13,591 |  | 8,754 |  | - |  | 22,345 |  | 12,846 |  | 8,659 |  | - |  | 21,505 |
| 4 | 15,380 |  | 449 |  | 12 |  | 15,841 |  | 15,568 |  | 421 |  | 13 |  | 16,002 |  | 15,612 |  | 559 |  | 12 |  | 16,183 |
| 5 | 8,094 |  | 892 |  | - |  | 8,986 |  | 8,377 |  | 831 |  | - |  | 9,208 |  | 8,180 |  | 774 |  | - |  | 8,954 |
| 6 | 244,909 |  | 33,231 |  | 12 |  | 278,152 |  | 241,588 |  | 30,180 |  | 13 |  | 271,781 |  | 235,543 |  | 29,242 |  | 12 |  | 264,797 |
| 7 | 10,738 |  | 3,101 |  | - |  | 13,839 |  | 10,433 |  | 3,099 |  | - |  | 13,532 |  | 10,041 |  | 3,052 |  | - |  | 13,093 |
| 8 | 5,899 |  | 9,443 |  | 220 |  | 15,562 |  | 5,448 |  | 9,034 |  | 268 |  | 14,750 |  | 5,220 |  | 8,851 |  | 250 |  | 14,321 |
| 9 | 16,637 |  | 12,544 |  | 220 |  | 29,401 |  | 15,881 |  | 12,133 |  | 268 |  | 28,282 |  | 15,261 |  | 11,903 |  | 250 |  | 27,414 |
| 10 | 2,751 |  | 229 |  | - |  | 2,980 |  | 2,741 |  | 187 |  | - |  | 2,928 |  | 2,735 |  | 221 |  | 27 |  | 2,983 |
| 11 | 1,249 |  | 1,274 |  | - |  | 2,523 |  | 1,253 |  | 1,222 |  | - |  | 2,475 |  | 1,179 |  | 1,215 |  | - |  | 2,394 |
| 12 | 8,235 |  | 2,729 |  | 2,026 |  | 12,990 |  | 6,884 |  | 2,310 |  | 1,728 |  | 10,922 |  | 5,658 |  | 2,302 |  | 1,269 |  | 9,229 |
| 13 | 1,043 |  | 1,228 |  | 218 |  | 2,489 |  | 1,166 |  | 1,225 |  | 242 |  | 2,633 |  | 1,075 |  | 1,098 |  | 267 |  | 2,440 |
| 14 | 388 |  | 317 |  | 2 |  | 707 |  | 395 |  | 291 |  | 28 |  | 714 |  | 388 |  | 269 |  | 27 |  | 684 |
| 15 | 4,212 |  | 2,390 |  | 313 |  | 6,915 |  | 4,453 |  | 2,265 |  | 286 |  | 7,004 |  | 3,694 |  | 2,091 |  | 287 |  | 6,072 |
| 16 | 2,962 |  | 4,271 |  | 28 |  | 7,261 |  | 2,953 |  | 4,078 |  | 27 |  | 7,058 |  | 2,858 |  | 3,975 |  | 29 |  | 6,862 |
| 17 | 1,341 |  | 1,105 |  | - |  | 2,446 |  | 1,354 |  | 1,063 |  | - |  | 2,417 |  | 1,262 |  | 1,022 |  | - |  | 2,284 |
| 18 | 634 |  | 903 |  | 63 |  | 1,600 |  | 698 |  | 811 |  | 154 |  | 1,663 |  | 648 |  | 723 |  | 60 |  | 1,431 |
| 19 | 1,850 |  | 801 |  | 80 |  | 2,731 |  | 1,794 |  | 780 |  | 80 |  | 2,654 |  | 1,545 |  | 710 |  | 79 |  | 2,334 |
| 20 | 1,082 |  | 969 |  | 135 |  | 2,186 |  | 1,046 |  | 920 |  | 161 |  | 2,127 |  | 975 |  | 862 |  | 228 |  | 2,065 |
| 21 | 1,830 |  | 2,875 |  | 16 |  | 4,721 |  | 1,872 |  | 2,735 |  | 11 |  | 4,618 |  | 1,854 |  | 2,769 |  | 11 |  | 4,634 |
| 22 | 2,035 |  | 2,327 |  | - |  | 4,362 |  | 1,976 |  | 2,208 |  | - |  | 4,184 |  | 2,033 |  | 2,285 |  | - |  | 4,318 |
| 23 | 1,497 |  | 2,636 |  | 33 |  | 4,166 |  | 1,410 |  | 2,393 |  | 5 |  | 3,808 |  | 1,462 |  | 2,159 |  | 83 |  | 3,704 |
| 24 | 909 |  | 1,050 |  | 152 |  | 2,111 |  | 852 |  | 1,015 |  | 190 |  | 2,057 |  | 855 |  | 1,098 |  | 196 |  | 2,149 |
| 25 | 541 |  | 2,845 |  | 160 |  | 3,546 |  | 561 |  | 2,529 |  | 142 |  | 3,232 |  | 539 |  | 1,903 |  | 146 |  | 2,588 |
| 26 | 2,524 |  | 1,360 |  | 74 |  | 3,958 |  | 2,468 |  | 1,018 |  | 173 |  | 3,659 |  | 2,288 |  | 1,110 |  | 96 |  | 3,494 |
| 27 | 51,720 |  | 41,853 |  | 3,520 |  | 97,093 |  | 49,757 |  | 39,183 |  | 3,495 |  | 92,435 |  | 46,309 |  | 37,715 |  | 3,055 |  | 87,079 |
| 28 | 653 |  | 3,804 |  | 2,054 |  | 6,511 |  | 382 |  | 3,868 |  | 1,939 |  | 6,189 |  | 379 |  | 3,997 |  | 2,012 |  | 6,388 |
| 29 | 19 |  | 5,541 |  | - |  | 5,560 |  | 23 |  | 5,678 |  | - |  | 5,701 |  | 31 |  | 6,311 |  | - |  | 6,342 |
| 30 | 672 |  | 9,345 |  | 2,054 |  | 12,071 |  | 405 |  | 9,546 |  | 1,939 |  | 11,890 |  | 410 |  | 10,308 |  | 2,012 |  | 12,730 |
| 31 | \$ 297,301 | \$ | 84,429 | \$ | 5,586 | \$ | 387,316 | \$ | 291,750 | \$ | 78,909 | \$ | 5,447 | \$ | 376,106 | \$ | 282,262 | \$ | 77,265 | \$ | 5,079 | \$ | 364,606 |

Based on geographic location of unit responsible for recording revenue
Excludes loans classified as trading as the Bank intends to sell the loans immediately or in the near term, and loans designated at fair value through profit or loss for which no allowance is recorded
Includes all FDIC covered loans and other ACI loans.


Impaired Loans ${ }^{1,2}$
(\$ millions, except as noted)
AS AT
CHANGE IN GROSS IMPAIRED LOANS BY SEGMENT
Personal, Business, and Government Loans
Balance at beginning of period
Additions
dian Personal and Commercial Banking U.S. Personal and Commercial Banking ${ }^{3}$

## Wholesale Banking

Total Additions ${ }^{4}$
Return to performing status, repaid or sold
Net new additions
Write-offs
Foreign exchange and other adjustments
Change during the period
Total Gross Impaired Loans - Balance at End of Period


| Year to Date |  |
| :---: | :---: |
| 2012 |  |

GROSS IMPAIRED LOANS BY SEGMENT
Personal, Business, and Government Loan
Canadian Personal and Commercial Banking
U.S. Personal and Commercial Banking

## Wholesale Banking

Other
Total Gross Impaired Loans
NET IMPAIRED LOANS BY SEGMENT
Personal, Business, and Government Loan
Canadian Personal and Commercial Banking
U.S. Personal and Commercial Banking

> in USD
> foreign exchange

Wholesale Banking
Total Net Impaired Loans
Net Impaired Loans as a \% of Net Loans and Acceptances

> in USD
> foreign exchange

## Includes customers' liability under acceptances.

Excludes ACI loans and debt securities classified as loans. For additional information on ACI loans, see pages 34 to 35
Includes $\$ 74$ million for Q3 2012 related to reclassification of performing second lien U.S. HELOCs where the borrower is delinquent on any property loans with another lender.

Impaired Loans and Acceptances by Industry Sector and Geographic Location ${ }^{1,2}$


Excludes ACI loans and debt securities classified as loans. For additional information on ACI loans, see pages 34 to 35

Impaired Loans and Acceptances by Industry Sector and Geographic Location (Continued) ${ }^{1,2}$

| $\begin{aligned} & \text { (\$ millions) } \\ & A S A T \end{aligned}$ | $\begin{gathered} \text { LINE } \\ \# \end{gathered}$ | $\begin{gathered} 2011 \\ \text { Q4 } \end{gathered}$ |  |  |  |  |  |  | $\begin{gathered} 2011 \\ \text { Q3 } \\ \hline \end{gathered}$ |  |  |  |  |  |  |  | $\begin{gathered} 2011 \\ \text { Q2 } \end{gathered}$ |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| By Industry Sector |  | Canada | United |  | Int'l |  | Total |  | Canada |  | United |  | Int'l |  | Total |  | Canada |  | United |  | Int'1 |  | Total |  |
| Personal |  |  |  | States |  |  |  | States |  |  |  | States |  |  |  |  |  |  |  |  |  |  |
| Residential mortgages | 1 | \$ 611 | \$ | 178 | \$ | - |  |  | \$ | 789 | \$ | 596 | \$ | 167 | \$ | - | \$ | 763 | \$ | 609 | \$ | 159 | \$ | - | \$ | 768 |
| Consumer instalment and other personal |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| HELOC | 2 | 193 |  | 97 |  | - |  | 290 |  | 186 |  | 92 |  | - |  | 278 |  | 182 |  | 85 |  | - |  | 267 |
| Indirect Auto | 3 | 42 |  | 8 |  | - |  | 50 |  | 41 |  | 5 |  | - |  | 46 |  | 35 |  | 2 |  | - |  | 37 |
| Other | 4 | 73 |  | 2 |  | - |  | 75 |  | 73 |  | 4 |  | - |  | 77 |  | 68 |  | 2 |  | - |  | 70 |
| Credit card | 5 | 70 |  | 15 |  | - |  | 85 |  | 66 |  | 14 |  | - |  | 80 |  | 74 |  | 15 |  | - |  | 89 |
| Total personal | 6 | 989 |  | 300 |  | - |  | 1,289 |  | 962 |  | 282 |  | - |  | 1,244 |  | 968 |  | 263 |  | - |  | 1,231 |
| Business \& Government |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Real estate |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential | 7 | 21 |  | 287 |  | - |  | 308 |  | 20 |  | 279 |  | - |  | 299 |  | 22 |  | 305 |  | - |  | 327 |
| Non-residential | 8 | 7 |  | 321 |  | - |  | 328 |  | 2 |  | 313 |  | - |  | 315 |  | 1 |  | 295 |  | - |  | 296 |
| Total real estate | 9 | 28 |  | 608 |  | - |  | 636 |  | 22 |  | 592 |  | - |  | 614 |  | 23 |  | 600 |  | - |  | 623 |
| Agriculture | 10 | 7 |  | 4 |  | - |  | 11 |  | 7 |  | 4 |  | - |  | 11 |  | 5 |  | 6 |  | - |  | 11 |
| Automotive | 11 | 1 |  | 23 |  | - |  | 24 |  | 1 |  | 35 |  | - |  | 36 |  | 4 |  | 38 |  | - |  | 42 |
| Financial | 12 | 4 |  | 20 |  | - |  | 24 |  | 4 |  | 27 |  | - |  | 31 |  | 4 |  | 32 |  | 1 |  | 37 |
| Food, beverage, and tobacco | 13 | 1 |  | 7 |  |  |  | 8 |  | 2 |  | 6 |  | - |  | 8 |  | 2 |  | 5 |  | - |  | 7 |
| Forestry | 14 | - |  | 2 |  | - |  | 2 |  | - |  | 2 |  | - |  | 2 |  | 2 |  | 1 |  | - |  | 3 |
| Government, public sector entities, and education | 15 | 5 |  | 8 |  | - |  | 13 |  | - |  | 7 |  | - |  | 7 |  | 1 |  | 6 |  | - |  | 7 |
| Health and social services | 16 | 3 |  | 52 |  | - |  | 55 |  | 4 |  | 38 |  | - |  | 42 |  | 5 |  | 34 |  | - |  | 39 |
| Industrial construction and trade contractors | 17 | 16 |  | 42 |  | - |  | 58 |  | 18 |  | 47 |  | - |  | 65 |  | 10 |  | 50 |  | - |  | 60 |
| Metals and mining | 18 | 3 |  | 20 |  | - |  | 23 |  | 2 |  | 19 |  | - |  | 21 |  | 4 |  | 11 |  | - |  | 15 |
| Pipelines, oil, and gas | 19 | 3 |  | - |  | - |  | 3 |  | 3 |  | 2 |  | - |  | 5 |  | 21 |  | 1 |  | - |  | 22 |
| Power and utilities | 20 | - |  | 7 |  | - |  | 7 |  | - |  | 10 |  | - |  | 10 |  | - |  | 6 |  | - |  | 6 |
| Professional and other services | 21 | 9 |  | 46 |  | - |  | 55 |  | 10 |  | 47 |  | - |  | 57 |  | 10 |  | 52 |  | - |  | 62 |
| Retail sector | 22 | 32 |  | 106 |  | - |  | 138 |  | 30 |  | 94 |  | - |  | 124 |  | 26 |  | 97 |  | - |  | 123 |
| Sundry manufacturing and wholesale | 23 | 20 |  | 32 |  | - |  | 52 |  | 20 |  | 42 |  | - |  | 62 |  | 38 |  | 42 |  | - |  | 80 |
| Telecommunications, cable, and media | 24 | 2 |  | 7 |  | - |  | 9 |  | 2 |  | 7 |  | - |  | 9 |  | 7 |  | 9 |  | - |  | 16 |
| Transportation | 25 | 5 |  | 53 |  | - |  | 58 |  | 6 |  | 51 |  | - |  | 57 |  | 7 |  | 32 |  | - |  | 39 |
| Other | 26 | 18 |  | 10 |  | - |  | 28 |  | 18 |  | 9 |  | - |  | 27 |  | 14 |  | 10 |  | - |  | 24 |
| Total business \& government | 27 | 157 |  | 1,047 |  | - |  | 1,204 |  | 149 |  | 1,039 |  | - |  | 1,188 |  | 183 |  | 1,032 |  | 1 |  | 1,216 |
| Total Gross Impaired Loans | 28 | \$ 1,146 | \$ | 1,347 | \$ | - | \$ | 2,493 | \$ | 1,111 | \$ | 1,321 | \$ | - | \$ | 2,432 | \$ | 1,151 | \$ | 1,295 | \$ | 1 | \$ | 2,447 |

## Gross Impaired Loans as a \% of Gross Loans and Acceptances

 PersonalResidential mortgages
Consumer instalment and other personal
HELOC
Indirect Auto
Other
Credit card
Total personal
Business \& Government
Total Gross Impaired Loans

| 0.43 | \% | 1.42 | \% | - | \% | 0.51 | \% | 0.43 | \% | 1.51 | \% | - | \% | 0.51 | \% | 0.46 | \% | 1.52 | \% | - | \% | 0.54 | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 0.29 |  | 1.00 |  | - |  | 0.39 |  | 0.28 |  | 1.01 |  | - |  | 0.37 |  | 0.28 |  | 0.97 |  | - |  | 0.36 |  |
| 0.31 |  | 0.08 |  | - |  | 0.21 |  | 0.30 |  | 0.06 |  | - |  | 0.21 |  | 0.27 |  | 0.02 |  | - |  | 0.17 |  |
| 0.47 |  | 0.45 |  | - |  | 0.47 |  | 0.47 |  | 0.95 |  | - |  | 0.48 |  | 0.44 |  | 0.36 |  | - |  | 0.43 |  |
| 0.86 |  | 1.68 |  | - |  | 0.95 |  | 0.79 |  | 1.68 |  | - |  | 0.87 |  | 0.90 |  | 1.94 |  | - |  | 0.99 |  |
| 0.40 |  | 0.90 |  | - |  | 0.46 |  | 0.40 |  | 0.93 |  | - |  | 0.46 |  | 0.41 |  | 0.90 |  | - |  | 0.46 |  |
| 0.30 |  | 2.50 |  | - |  | 1.24 |  | 0.30 |  | 2.65 |  | - |  | 1.29 |  | 0.40 |  | 2.74 |  | 0.03 |  | 1.40 |  |
| 0.39 | \% | 1.79 | \% | - | \% | 0.66 | \% | 0.38 | \% | 1.90 | \% | - | \% | 0.67 | \% | 0.41 | \% | 1.93 | \% | 0.03 | \% | 0.70 |  |

Based on geographic location of unit responsible for recording revenue.
Excludes ACI loans and debt securities classified as loans. For additional information on ACI loans, see pages 34 to 35

## (\$ millions) <br> AS AT

| $\underset{\#}{\text { LINE }}$ |  | 2012 |  |  |  |  | 2011 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Q3 |  | Q2 |  | Q1 |  | Q4 |  | Q3 |  | Q2 |  | Q1 |
| 1 | \$ | 364 | \$ | 382 | \$ | 397 | \$ | 397 | \$ | 466 | \$ | 479 | \$ | 416 |
| 2 |  | 79 |  | 92 |  | 127 |  | 87 |  | 65 |  | 69 |  | 137 |
| 3 |  | (73) |  | (115) |  | (143) |  | (110) |  | (147) |  | (81) |  | (76) |
| 4 |  | 13 |  | 15 |  | 7 |  | 12 |  | 17 |  | 27 |  | 7 |
| 5 |  | 2 |  | (10) |  | (6) |  | 11 |  | (4) |  | (28) |  | (5) |
| 6 |  | 385 |  | 364 |  | 382 |  | 397 |  | 397 |  | 466 |  | 479 |
| 7 |  | 280 |  | 276 |  | 274 |  | 286 |  | 245 |  | 256 |  | 261 |
| 8 |  | 285 |  | 246 |  | 294 |  | 262 |  | 315 |  | 250 |  | 270 |
| 9 |  | (342) |  | (332) |  | (349) |  | (340) |  | (336) |  | (307) |  | (319) |
| 10 |  | 63 |  | 62 |  | 58 |  | 53 |  | 52 |  | 51 |  | 45 |
| 11 |  | 5 |  | 28 |  | (1) |  | 13 |  | 10 |  | (5) |  | (1) |
| 12 |  | 291 |  | 280 |  | 276 |  | 274 |  | 286 |  | 245 |  | 256 |
| 13 |  | 1,954 |  | 1,919 |  | 1,926 |  | 1,895 |  | 1,887 |  | 1,907 |  | 1,910 |
| 14 |  | 74 |  | 50 |  | (17) |  | (9) |  | - |  | 30 |  | 14 |
| 15 |  | 14 |  | (15) |  | 10 |  | 40 |  | 8 |  | (50) |  | (17) |
| 16 |  | 2,042 |  | 1,954 |  | 1,919 |  | 1,926 |  | 1,895 |  | 1,887 |  | 1,907 |
| 17 |  | 2,718 |  | 2,598 |  | 2,577 |  | 2,597 |  | 2,578 |  | 2,598 |  | 2,642 |
| 18 |  |  |  |  |  |  |  | 1,009 |  | 997 |  | 1,005 |  | 1,009 |
| 19 |  | 1,305 |  | 1,256 |  | 1,243 |  | 1,302 |  | 1,289 |  | 1,305 |  | 1,336 |
| 20 |  |  |  |  |  | 3 |  | 3 |  | 3 |  | 3 |  | 3 |
| 21 |  | 2,518 |  | 2,394 |  | 2,282 |  | 2,314 |  | 2,289 |  | 2,313 |  | 2,348 |
| 22 |  | 200 |  | 204 |  | 295 |  | 283 |  | 289 |  | 285 |  | 294 |
| 23 | \$ | 2,718 | \$ | 2,598 | \$ | 2,577 | \$ | 2,597 | \$ | 2,578 | \$ | 2,598 | \$ | 2,642 |

COUNTERPARTY-SPECIFIC ALLOWANCE
Change in Allowance for Credit Losses - Counterparty-Specific
Balance at beginning of period
Provision for credit losses - counterparty-specific
Write-offs
Foreign exchange and other adjustments
Balance at end of period
collectively assessed allowance
Change in Allowance for Credit Losses - Individually Insignificant Balance at beginning of period
Provision for credit losses - individually insignificant
Write-offs
Foreign exchange and other adjustments
Balance at end of period
Change in Allowance for Credit Losses - Incurred but not Identified
Balance at beginning of period
Provision for credit losses - incurred but not identified
Foreign exchange and other adjustments
Balance at end of period
Allowance for Credit Losses at End of Period
Consisting of:
Allowance for loan losse
Canada
United States
International
Total allowance for loan losses
Allowance for credit losses for off-balance sheet instruments
Allowance for Credit Losses at End of Period
Certain comparative amounts have been reclassified to conform with current period presentation.

Allowance for Credit Losses by Industry Sector and Geographic Location ${ }^{1}$

## ${ }_{A S}$ (\$ millions)

By Industry Sector
Allowance for Credit Losses - Counterparty-Specific and Individually
Insignificant - On-balance Sheet Loans
Personal
Residential
Consumer instalment and other personal
HELOC
HELOC
Indirect Auto
Indirect Auto
Other
Credit card
Credit card
Total personal
Business \& Government
Real estate
Residential
Non-residential
Total real estate
Total real estate
Agriculture
Agriculure
Automotive
Financial
Food, beverage, and tobacco
Government, public sector entities, and educait
Health and social services
Industrial construction and
Industrial construction and trade contractors
Metals and mining
Pipelines, oil, and
Pipeines, oil, and gas
Power and utilities
Professional and other services
Retail sector
Sundry manufacturing and wholes
Telecommunications, cable, and media
Transportation
Other
Total business
Other Loans
Debt securities classified as loans
Accuired creditimpaired
Acquired credit-im
Total other loans
Total Allowance for Credit Losses - Counterparty-Specific and Individually Insignificant
Allowance for Credit Losses - Incurred but Not Identified - On-Balance Sheet Loan
Personal
Residential mortgages
Consumer instalment a
Oonsumer instalment and other personal
HELOC
HELOC
Indirect Auto
Other
Credit card
Credit card
Total personal
Business \& Governmen
Other Loans
Debt securities classified as loans
Total other loans
Total Allowance for Credit Losses - Incurred but Not Identified
Allowance for Loan Losses - On-Balance Sheet Loans
Allowances for Credit Losses - Off-Balance Sheet Instruments
Total Allowance for Credit Losses


Allowance for Credit Losses - Counterparty-Specific and Individually Insignificant as a $\%$ of Gross Impaired Loans ${ }^{3}$

Residential mortgages
Consumer instalment and other persona
HELOC
Indirect Aut
Other
Credit card
Credit card
Total personal
Total personal
Business \& Government
Total Allowance for Credit Losses-Counterparty-Specific and
Individually Insignificant ${ }^{3}$.
Total allowance for credit losses as a \% of gross loans and acceptances
Based on geographic location of unit responsible for recording revenue.
Includes all FDIC covered loans and other ACI loans.
Excludes ACI loans and debt securities classified as loans. For additional information on ACI loans, see pages 34 to 35

Allowance for Credit Losses by Industry Sector and Geographic Location (Continued) ${ }^{1}$

## ${ }_{A S}$ (\$ millions)

By Industry Sector
By Industry Sector
Allowance for Credit Losses - Counterparty-Specific and Individually Insignificant - On-balance Sheet Loans
Personal
Residential mortgages
Indirect Aut
Other
Credit card
Credit card
Total persona
Total personal
Business \& Governmen
Real estate
Residential
Non-residential
Total real estai
Agriculture
Agriculture
Automotive
Financial
Food beve
Food, beverage, and tobacco
Forestry
Government, public sector entities, and educatio
Health and social services
Industrial construction and trade contractors
Metals and mining
Pipelines, oil, and gas
Power and ulities
Power and ulitites
Professional and other services
Professional a
Retail sector
Retar sector services
Telecommunications, cable, and mesi
Transportation
Other
Total business
Other Loans
Debt securities classified as loan
Acquired credit-impaired loans ${ }^{2}$
Total other loans
Total Allowance for Credit Losses - Counterparty-Specific and Individually Insignificant
Allowance for Credit Losses - Incurred but Not Identified - On-Balance Sheet Loans
Personal
Residential
Hesidential mortgag
HELOC
Indiret
Indirect Auto
Other
Credit card
Total personal
Business \& Governmen
Other Loans
Total other loans
Total Allowance for Credit Losses - Incurred but Not Identified
Allowance for Loan Losses - On-Balance Sheet Loans
Allowances for Credit Losses - Off-Balance Sheet Instruments
Total Allowance for Credit Losses
Credit Losses - Counterparty-Specific and Individually
Personal
Residential mortgages
Consumer instalment and other personal
HELOC
Other
Credit card
Credit card
Total persona
Total personal
Business \& Government
Business \& Government
Total Allowance for Credit Losses - Counterparty-Specific and
Individually Insignificant ${ }^{3}$
Total allowance for credit losses as a \% of gross loans and acceptances



Based on geographic location of unit responsible for recording revenue
Includes all FDIC covered loans and other ACI loans.
Excludes ACI loans and debt securities classified as loans. For additional information on ACI loans, see pages 34 to 35 .

## (\$ millions, except as noted)

FOR THE PERIOD ENDED
PROVISION FOR (REVERSAL OF) CREDIT LOSSES
Provision for Credit losses for Counterparty-Specific and
Individually Insignificant
Provision for credit losses (net of reversals) - counterparty-specific Provision for credit losses (net of reversals) - individually insignificant Recoveries
Total provision for credit losses for counterparty-specific and individually insignificant

Provision for Credit Losses - Incurred But Not Identified
Canadian Personal and Commercial Banking and Wholesale Banking
U.S. Personal and Commercial Banking

## Other

Total provision for credit losses - incurred but not identified
Total Provision for Credit Losses
PROVISION FOR (REVERSAL OF) CREDIT LOSSES BY SEGMENT Canadian Personal and Commercial Banking
U.S. Personal and Commercial Banking

Wholesale Banking ${ }^{2}$
Corporate Segment
Wholesale Banking - CDS ${ }^{2}$
Reduction of allowance for incurred but not identified credit losses Other
tal Corporate Segment
Total Provision for Credit Losses

| $\underset{\#}{\text { LINE }}$ | 2012 |  |  | 2011 |  |  |  | Year to Date |  | $\begin{gathered} \hline \text { Full Year } \\ 2011 \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q3 | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 | 2012 | 2011 |  |

201 Year to Date

Full Year
2011

|  | $\begin{aligned} & 2 \\ & 3 \end{aligned}$ | \$ | $\begin{array}{r} \hline 92 \\ 348 \\ (76) \\ \hline \end{array}$ | \$ | $\begin{aligned} & 107 \\ & 308 \\ & (77) \\ & \hline \end{aligned}$ | \$ | $\begin{gathered} \hline 134 \\ 352 \\ (65) \\ \hline \end{gathered}$ | \$ | $\begin{array}{r} 99 \\ 315 \\ (65) \\ \hline \end{array}$ | \$ | $\begin{gathered} \hline 82 \\ 367 \\ (69) \\ \hline \end{gathered}$ | \$ | $\begin{array}{r} 96 \\ 301 \\ (78) \\ \hline \end{array}$ | \$ | $\begin{aligned} & 144 \\ & 315 \\ & (52) \\ & \hline \end{aligned}$ | \$ | $\begin{array}{r} 333 \\ 1,008 \\ (218) \\ \hline \end{array}$ | \$ | $\begin{array}{r} \hline 322 \\ 983 \\ (199) \\ \hline \end{array}$ | \$ | $\begin{array}{r} 421 \\ 1,298 \\ (264) \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 4 |  | 364 |  | 338 |  | 421 |  | 349 |  | 380 |  | 319 |  | 407 |  | 1,123 |  | 1,106 |  | 1,455 |
|  | 5 |  | 55 |  | 16 |  | 33 |  | - |  | - |  | - |  | - |  | 104 |  | - |  | - |
| - in USD | 6 |  | 19 |  | 34 |  | (49) |  | (9) |  | (2) |  | 32 |  | 13 |  | 4 |  | 43 |  | 34 |
| - foreign exchange | 7 |  | - |  | - |  | (1) |  | - |  | 1 |  | (3) |  | - |  | (1) |  | (2) |  | (2) |
|  | 8 |  | 19 |  | 34 |  | (50) |  | (9) |  | (1) |  | 29 |  | 13 |  | 3 |  | 41 |  | 32 |
|  | 9 |  | - |  | - |  | - |  | - |  | 1 |  | 1 |  | 1 |  | - |  | 3 |  | 3 |
|  | 10 |  | 74 |  | 50 |  | (17) |  | (9) |  | - |  | 30 |  | 14 |  | 107 |  | 44 |  | 35 |
|  | 11 | \$ | 438 | \$ | 388 | \$ | 404 | \$ | 340 | \$ | 380 | \$ | 349 | \$ | 421 | \$ | 1,230 | \$ | 1,150 | \$ | 1,490 |
|  | 12 | \$ | 288 | \$ | 274 | \$ | 283 | \$ | 212 | + | 205 | \$ | 192 | \$ | 215 | \$ | 845 | \$ | 612 | \$ | 824 |
| - in USD | 13 |  | 173 |  | 193 |  | 155 |  | 130 |  | 180 |  | 181 |  | 207 |  | 521 |  | 568 |  | 698 |
| - foreign exchange | 14 |  | 2 |  | (1) |  | 3 |  | - |  | (6) |  | (5) |  | - |  | 4 |  | (11) |  | (11) |
|  | 15 |  | 175 |  | 192 |  | 158 |  | 130 |  | 174 |  | 176 |  | 207 |  | 525 |  | 557 |  | 687 |
|  | 16 |  | 21 |  | 6 |  | 12 |  | 3 |  | 6 |  | 7 |  | 6 |  | 39 |  | 19 |  | 22 |
|  | 17 |  | (4) |  | (5) |  | (6) |  | (7) |  | (6) |  | (6) |  | (7) |  | (15) |  | (19) |  | (26) |
|  | 18 |  | (41) |  | (80) |  | (41) |  | - |  | - |  | - |  | - |  | (162) |  | - |  | - |
|  | 19 |  | (1) |  | 1 |  | (2) |  | 2 |  | 1 |  | (20) |  | - |  | (2) |  | (19) |  | (17) |
|  | 20 |  | (46) |  | (84) |  | (49) |  | (5) |  | (5) |  | (26) |  | (7) |  | (179) |  | (38) |  | (43) |
|  | 21 | \$ | 438 | \$ | 388 | \$ | 404 | \$ | 340 | \$ | 380 | \$ | 349 | \$ | 421 | \$ | 1,230 | \$ | 1,150 | \$ | 1,490 |

Premiums on CDS recorded in PCL for Wholesale Banking are reclassified to trading income in the Corporate segment.

Provision for Credit Losses by Industry Sector and Geographic Location ${ }^{1}$
(\$ millions)
FOR THE PERIOD ENDED
By Industry Sector
By Industry Sector
Provision for Credit Losses - Counterparty-Specific and Individually Insignificant
Personal
Residential mortgages
Consumer Instalment and Other Personal
HELOC
Indirect
Indirect Auto
Other
Credit card
Total personal
Business \& Government
Real estate
Residential
Total real estate
Agriculture
Automotive
Financial
Food, beverage, and tobacco
Government, public sector entities, and education
Health and social services
Metals and mining
Mipelines, oil and
Power and utilities
Professional and other services
Retail sector
Sundry manuffacturing and whole
Telecommunications, cable, and media
Transportation
Other
Total business \& government
Other Loans
Acquired credit-impaired loans ${ }^{2}$
Total other loans
Individually for Credit Losses - Counterparty-Specific and dividually Insignificant
Provision for Credit Losses - Incurred but Not Identified
Personal, business \& government
Other Loans
Debt securities classified as loans
her loans
Total Provision for Credit Losses - Incurred but not Identified Total Provision for Credit Losses
Provision for Credit Losses - Counterparty-Specific and Individually Provision for Credit Losses - Counterparty-Specific and Individ
Insignificant as a $\%$ of Average Net Loans and Acceptances

Residential mortgages
Consumer instalment and other persona
HELOC
HELOC
Indirect Auto
Other
Other
Credit card
Credit card
Business \& Government
Total Provision for Credit Losses - Counterparty-Specific and Individually Insignificant
Total Provision for Credit Losses - Counterparty-Specific and Individually Insignificant Excluding Other Loans
Total Provision for Credit Losses as a \% of Average Net Loans and Acceptances
Total Provision for Credit Losses
Total Provision for Credit Losses Excluding Other Loans
Based on geographic location of unit responsible for recording revenue
Includes all FDIC covered loans and other ACI loans.


| 35 | 0.01 | \% | 0.23 | \% | - | \% | 0.03 | - | \% | (0.06) | \% | - | \% | - | (0.01) | \% | 0.12 | \% | - | \% | 0.01 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 36 | 0.02 |  | 1.15 |  | - |  | 0.18 | 0.01 |  | 0.25 |  | - |  | 0.04 | 0.02 |  | 0.89 |  | - |  | 0.13 |  |
| 37 | 0.92 |  | 0.95 |  | - |  | 0.93 | 0.87 |  | 0.49 |  | - |  | 0.70 | 1.10 |  | 0.88 |  | - |  | 1.00 |  |
| 38 | 1.74 |  | 8.93 |  | - |  | 1.97 | 1.63 |  | 6.92 |  | - |  | 1.78 | 1.83 |  | 11.05 |  | - |  | 2.10 |  |
| 39 | 1.99 |  | 3.66 |  | - |  | 2.10 | 2.11 |  | 5.55 |  | - |  | 2.32 | 2.35 |  | 5.90 |  | - |  | 2.58 |  |
| 40 | 0.27 |  | 0.88 |  | - |  | 0.35 | 0.27 |  | 0.42 |  | - |  | 0.29 | 0.29 |  | 0.86 |  | - |  | 0.36 |  |
| 41 | 0.29 |  | 0.37 |  | - |  | 0.32 | 0.12 |  | 0.84 |  | - |  | 0.44 | 0.26 |  | 0.86 |  | - |  | 0.53 |  |
| 42 | 0.27 |  | 0.65 |  | - |  | 0.36 | 0.24 |  | 0.74 |  | - |  | 0.35 | 0.29 |  | 0.96 |  | - |  | 0.43 |  |
| 43 | 0.27 | \% | 0.61 | \% | - | \% | 0.34 | 0.24 | \% | 0.65 | \% | - | \% | 0.32 | 0.29 | \% | 0.86 | \% | - | \% | 0.40 |  |



Provision for Credit Losses by Industry Sector and Geographic Location (Continued) ${ }^{1}$

## (S millions) FOR THE PERIOD ENDED

By Industry Sector
Provision for Credit Losses - Counterparty-Specific and Individually Insignificant
Personal
Residential mortgages
Consumer Instalment and Other Persona
HELOC
Indirect Aut
Other
Credit card
Total personal
Business \& Government
Real estate
Residentia
Non-residential
Total real estate
Agriculture
Financial
Food, beverage, and tobacco
Government, public sector entities, and education
Health and social services
Industrial construction and trade contractors
etals and mining
Pipelines, oil, and ga
Power and utilities
Professional and other service
Professional
Retail sector
and
Sundry manufacturing and wholesale
Telecommunications, cable, and media
Transportation
Other
Total business \& government
Other Loans
Acquired credit-impaired loans ${ }^{2}$
Total other loans
Total Provision for Credit Losses - Counterparty-Specific and Provision for Credit
Personal, business \& government
bbt securities classif as loans
Debt securtites cla
Total other loans
Total Provision for Credit Losses - Incurred but not Identified Total Provision for Credit Losses

Provision for Credit Losses - Counterparty-Specific and Individually Insignificant as a $\%$ of Average Net Loans and Acceptances ersonal
Residential mortgages
Consumer instand and other personal
HELOC
Ondirect Auto
Other
Credit card
Credit card
Total persona
Business \& Government
Total Provision for Credit Losses - Counterparty-Specific and Individually Insignificicant

L Counterparty-Specific and
Total Provision for Credit Losses as a \% of Average Net Loans and Acceptances
Total Provision for Credit Losses
Total Provision for Credit Losses Excluding Other Loans
Based on geographic location of unit responsible for recording revenue. Includes all FDIC covered loans and other ACI loans.

| $\underset{\#}{\text { LINE }}$ | $\begin{gathered} 2011 \\ \mathrm{Q} 4 \end{gathered}$ |  |  |  |  |  |  | $\begin{gathered} 2011 \\ \text { Q3 } \end{gathered}$ |  |  |  |  |  |  | $\begin{gathered} 2011 \\ \mathbf{Q}^{2} \end{gathered}$ |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Canada | United States |  | Int'1 |  | Total |  | Canada | United States |  | Int'1 |  | Total |  | Canada |  | United |  | Int'1 |  | Total |  |
| 1 | \$ 5 | \$ | (2) | \$ | - | \$ | 3 | \$ 4 | \$ | 9 | \$ | - | \$ | 13 | \$ | 1 | \$ | 11 | \$ | - | \$ | 12 |
| 2 | 2 |  | 18 |  | - |  | 20 | 3 |  | 17 |  | - |  | 20 |  | 4 |  | 15 |  | - |  | 19 |
| 3 | 34 |  | 22 |  | - |  | 56 | 36 |  | 13 |  | - |  | 49 |  | 29 |  | 1 |  | - |  | 30 |
| 4 | 71 |  | 11 |  | - |  | 82 | 71 |  | 12 |  | - |  | 83 |  | 66 |  | 8 |  | - |  | 74 |
| 5 | 77 |  | 12 |  | - |  | 89 | 77 |  | 11 |  | - |  | 88 |  | 83 |  | 11 |  | - |  | 94 |
| 6 | 189 |  | 61 |  | - |  | 250 | 191 |  | 62 |  | - |  | 253 |  | 183 |  | 46 |  | - |  | 229 |
| 7 | - |  | 26 |  | - |  | 26 | - |  | 16 |  | - |  | 16 |  | (3) |  | 20 |  | - |  | 17 |
| 8 | - |  | 22 |  | - |  | 22 | 1 |  | 6 |  | - |  | 7 |  | - |  | 13 |  | - |  | 13 |
| 9 | - |  | 48 |  | - |  | 48 | 1 |  | 22 |  | - |  | 23 |  | (3) |  | 33 |  | - |  | 30 |
| 10 | 1 |  | - |  | - |  | 1 | - |  | - |  | - |  | - |  | (1) |  | - |  | - |  | (1) |
| 11 | 1 |  | (3) |  | - |  | (2) | - |  | 1 |  | - |  | 1 |  | 1 |  | 2 |  | - |  | 3 |
| 12 | 1 |  | 1 |  | - |  | 2 | - |  | 6 |  | - |  | 6 |  | - |  | 2 |  | - |  | 2 |
| 13 | - |  | 1 |  | - |  | 1 | 1 |  | - |  | - |  | 1 |  | 2 |  | - |  | - |  | 2 |
| 14 | 2 |  | 1 |  | - |  |  | - |  | 1 |  | - |  | 1 |  | - |  | (1) |  | - |  | (1) |
| 15 | - |  | - |  | - |  | - | - |  | 2 |  | - |  | 2 |  | - |  | 1 |  | - |  | 1 |
| 16 | 4 |  | 5 |  | - |  | 9 | 7 |  | 5 |  | - |  | 12 |  | 2 |  | 4 |  | - |  | 6 |
| 17 | (1) |  | 9 |  | - |  | 8 | - |  | 1 |  | - |  | 1 |  | ${ }^{(1)}$ |  | - |  | - |  | (1) |
| 18 | 1 |  | - |  | - |  | 1 | (5) |  | - |  | - |  | (5) |  | (1) |  | (18) |  | - |  | (19) |
| 19 | - |  | 2 |  | - |  | 2 | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |
| 20 | 4 |  | 6 |  | - |  | 10 | 2 |  | 7 |  | - |  | 9 |  | 2 |  | 10 |  | - |  | 12 |
| 21 | 3 |  | 7 |  | - |  | 10 | 5 |  | 4 |  | - |  | 9 |  | 7 |  | (2) |  | - |  | 5 |
| 22 | - |  | 4 |  | - |  | 4 | 1 |  | - |  | - |  | 1 |  | (2) |  | 1 |  | - |  | (1) |
| 23 | 2 |  | 1 |  | - |  | 3 | - |  | 1 |  | - |  | 1 |  | (1) |  | 3 |  | - |  | 2 |
| 24 | 1 |  | 3 |  | - |  | 4 | 1 |  | 4 |  | - |  | 5 |  | 4 |  | 2 |  | - |  | 6 |
| 25 | 3 |  | 5 |  | - |  | 8 | 2 |  | 1 |  | - |  | 3 |  | (1) |  | 8 |  | - |  | 7 |
| 26 | 22 |  | 90 |  | - |  | 112 | 15 |  | 55 |  | - |  | 70 |  | 8 |  | 45 |  | - |  | 53 |
| 27 | 3 |  | (16) |  | - |  | (13) | - |  | 57 |  | - |  | 57 |  | - |  | 37 |  | - |  | 37 |
| 28 | 3 |  | (16) |  | - |  | (13) | - |  | 57 |  | - |  | 57 |  | - |  | 37 |  | - |  | 37 |
| 29 | 214 |  | 135 |  | - |  | 349 | 206 |  | 174 |  | - |  | 380 |  | 191 |  | 128 |  | - |  | 319 |
| 30 | - |  | (13) |  | 1 |  | (12) | 3 |  | (6) |  | - |  | (3) |  | 3 |  | 25 |  | (1) |  | 27 |
| 31 | - |  | 3 |  | - |  | 3 | - |  | 3 |  | - |  | 3 |  | - |  | 3 |  | - |  | 3 |
| 32 | - |  | 3 |  | - |  | 3 | - |  | 3 |  | - |  | 3 |  | - |  | 3 |  | - |  | 3 |
| 33 | - - |  | (10) |  | 1 |  | (9) | 3 |  | (3) |  | - |  | - |  | 3 |  | 28 |  | (1) |  | 30 |
| 34 | \$ 214 | \$ | 125 | \$ | 1 | \$ | 340 | \$ 209 | \$ | 171 | \$ | - | \$ | 380 | \$ | 194 | \$ | 156 | \$ | (1) | \$ | 349 |



Acquired Credit-Impaired Loans by Geographic Location ${ }^{1}$

## (\$ millions) <br> FOR THE PERIOD ENDED

Gross Loans
Residential mortgages
Consumer instalment and other persona
HELOC
Indirect Auto
Other
Credit Cards
Business \& government
Total Gross Loans

## Change in Allowance for Credit Losses

Balance at beginning of period
Provision for credit losses - counterparty-specific
Provision for credit losses - individually insignificant impaired loans
Write-offs
Write-offs ${ }^{2}$
Focoverign exchange and other adiuster
Balance at end of period

## Allowance for Credit Losses

Residential mortgages
Consumer instalment and other persona
HELOC
Indirect Auto
Other
Business \& government
Total Allowance for Credit Losses

| $\underset{\#}{\text { LINE }}$ | $\begin{gathered} 2012 \\ \text { Q3 } \\ \hline \end{gathered}$ |  |  |  |  |  |  |  | $\begin{gathered} 2012 \\ \text { Q2 } \\ \hline \end{gathered}$ |  |  |  |  |  |  |  | $\begin{gathered} 2012 \\ \text { Q1 } \\ \hline \end{gathered}$ |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Canada |  | United States |  | Int'I |  | Total |  | Canada |  | United States |  | Int'\| |  | Total |  | Canada |  | United States |  | Int'l |  | Total |
| 1 | \$ | - | \$ | 603 | \$ | - | \$ | 603 | \$ | - | \$ | 622 | \$ | - | \$ | 622 | \$ | - | \$ | 661 | \$ | - | \$ | 661 |
| 2 |  | - |  | 182 |  | - |  | 182 |  | - |  | 191 |  | - |  | 191 |  | - |  | 207 |  | - |  | 207 |
| 3 |  | 8 |  | 313 |  | - |  | 321 |  | 11 |  | 404 |  | - |  | 415 |  | 15 |  | 542 |  | - |  | 557 |
| 4 |  | 58 |  | 108 |  | - |  | 166 |  | 72 |  | 109 |  | - |  | 181 |  | 88 |  | 108 |  | - |  | 196 |
| 5 |  | 9 |  | - |  | - |  | 9 |  | 17 |  | - |  | - |  | 17 |  | 25 |  | - |  | - |  | 25 |
| 6 |  | - |  | 3,002 |  | - |  | 3,002 |  | - |  | 3,423 |  | - |  | 3,423 |  | - |  | 3,715 |  | - |  | 3,715 |
| 7 | \$ | 75 | \$ | 4,208 | \$ |  | \$ | 4,283 | \$ | 100 | \$ | 4,749 | \$ | - | \$ | 4,849 | \$ | 128 | \$ | 5,233 | \$ |  | \$ | 5,361 |

Provision for Credit Losses - Counterparty-Specific and Individually Insignificant ${ }^{3}$
Provision for credit losses (net of reversals) - counterparty-specific
Provision for credit losses (net of reversals) - individually insignifican
Total Provision for Credit Losses - Counterparty-Specific and Individually Insignificant

| \$ | 2 | \$ | 93 | \$ | - | \$ | 95 | \$ | 3 | \$ | 64 | \$ | - | \$ | 67 | \$ | 3 | \$ | 57 | \$ | - | \$ | 60 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | - |  | 20 |  | - |  | 20 |  | - |  | 6 |  | - |  | 6 |  | - |  | 15 |  | - |  | 15 |
|  | - |  | 2 |  | - |  | 2 |  | - |  | 26 |  | - |  | 26 |  | - |  | 26 |  | - |  | 26 |
|  | - |  | (20) |  | - |  | (20) |  | (1) |  | (34) |  | - |  | (35) |  | - |  | (33) |  | - |  | (33) |
|  | - |  | 1 |  | - |  | 1 |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |
|  | - |  | 4 |  | - |  | 4 |  | - |  | 31 |  | - |  | 31 |  | - |  | (1) |  | - |  | (1) |
| \$ | 2 | \$ | 100 | \$ | - | \$ | 102 | \$ | 2 | \$ | 93 | \$ | - | \$ | 95 | \$ | 3 | \$ | 64 | \$ | - | \$ | 67 |

Provision for Credit Losses - Counterparty-Specific and Individually Insignificant
Residential mortgages
Consumer instalment and other persona
HELOC
Indirect Auto
Business \& government
Total Provision for Credit Losses - Counterparty-Specific and Individually Insignificant

| \$ | - | \$ | 24 | \$ | - | \$ | 24 | \$ | - | \$ | 22 | \$ | - | \$ | 22 | \$ | - | \$ | 9 | \$ | - | \$ | 9 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | - |  | 4 |  | - |  | 4 |  | - |  | 5 |  | - |  | 5 |  | - |  | - |  | - |  | - |
|  | 2 |  | - |  | - |  | 2 |  | 2 |  | - |  | - |  | 2 |  | 3 |  | - |  | - |  | 3 |
|  | - |  | 6 |  | - |  | 6 |  | - |  | 6 |  | - |  | 6 |  | - |  | 2 |  | - |  | 2 |
|  | - |  | 66 |  | - |  | 66 |  | - |  | 60 |  | - |  | 60 |  | - |  | 53 |  | - |  | 53 |
| \$ | 2 | \$ | 100 | \$ | - | \$ | 102 | \$ | 2 | \$ | 93 | \$ | - | \$ | 95 | \$ | 3 | \$ | 64 | \$ | - | \$ | 67 |

Based on geographic location of unit responsible for recording revenue
Excludes write-offs for which a credit mark was established on acquisition date.
PCL reflects loss sharing agreements with the FDIC, and is presented net of the amount expected to be reimbursed by the FDIC

Acquired Credit-Impaired Loans by Geographic Location (Continued) ${ }^{1}$

## (\$ millions) <br> FOR THE PERIOD ENDED

## Gross Loans

Residential mortgage
Consumer instalment and other persona
HELOC
Indirect Auto
Other
Credit card
Business \& government
Total Gross Loans

## Change in Allowance for Credit Losses

Balance at beginning of period
Provision for credit losses - counterparty-specific
Provision for credit losses - individually insignificant impaired loans
Write-offs
Foreign exchange and other adjustments
Balance at end of period

## Allowance for Credit Losses

Residential mortgages
Consumer instalment and other personal
HELOC
Indirect Auto
Other
Business \& government
Total Allowance for Credit Losses

## Provision for Credit Losses - Counterparty-Specific and Individually

 Insignificant ${ }^{3}$Provision for credit losses (net of reversals) - counterparty-specific
Provision for credit losses (net of reversals) - individually insignificant
Total Provision for Credit Losses - Counterparty-Specific and Individually Insignificant

Provision for Credit Losses - Counterparty-Specific and Individually Insignificant
Residential mortgages
Residential mortgages
Consumer instalment and other persona
HELOC
Indirect Auto
Other
Total Provision for Credit Losses - Counterparty-Specific and Individually Insignificant

| $\underset{\#}{\text { LINE }}$ | $\begin{gathered} 2011 \\ \mathrm{Q} 4 \\ \hline \end{gathered}$ |  |  |  |  |  |  |  | $\begin{gathered} 2011 \\ \text { Q3 } \\ \hline \end{gathered}$ |  |  |  |  |  |  |  | $\begin{gathered} 2011 \\ \text { Q2 } \end{gathered}$ |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | United |  |  |  |  |  |  |  | United |  |  |  |  |  |  |  | United |  |  |  |  |
|  |  | Canada |  | States |  | Int'\| |  | Total |  | nada |  | States |  | Int'\| |  | Total |  | nada |  | States |  | Int'\| |  | Total |
| 1 | \$ | - | \$ | 679 | \$ | - | \$ | 679 | \$ | - | \$ | 674 | \$ | - | \$ | 674 | \$ | - | \$ | 685 | \$ | - | \$ | 685 |
| 2 |  | - |  | 211 |  | - |  | 211 |  | - |  | 206 |  | - |  | 206 |  | - |  | 223 |  | - |  | 223 |
| 3 |  | 19 |  | 665 |  | - |  | 684 |  | 23 |  | 783 |  | - |  | 806 |  | 31 |  | 883 |  | - |  | 914 |
| 4 |  | - |  | 120 |  | - |  | 120 |  | - |  | 127 |  | - |  | 127 |  | - |  | 191 |  | - |  | 191 |
| 5 |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |
| 6 |  | - |  | 3,866 |  | - |  | 3,866 |  | - |  | 3,888 |  | - |  | 3,888 |  | - |  | 4,329 |  | - |  | 4,329 |
| 7 | \$ | 19 | \$ | 5,541 | \$ | - | \$ | 5,560 | \$ | 23 | \$ | 5,678 | \$ | - | \$ | 5,701 | \$ | 31 | \$ | 6,311 | \$ | - | \$ | 6,342 |


| 8 | \$ | - | \$ | 66 | \$ | - | \$ | 66 | \$ | - | \$ | 38 | \$ | - | \$ | 38 | \$ | - | \$ | - | \$ | - | \$ | - |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 9 |  | - |  | 1 |  | - |  | 1 |  | - |  | 17 |  | - |  | 17 |  | - |  | 37 |  | - |  | 37 |
| 10 |  | 3 |  | (17) |  | - |  | (14) |  | - |  | 40 |  | - |  | 40 |  | - |  | - |  | - |  | - |
| 11 |  | - |  | (5) |  | - |  | (5) |  | - |  | (34) |  | - |  | (34) |  | - |  | - |  | - |  | - |
| 12 |  | - |  | 12 |  | - |  | 12 |  | - |  | 5 |  | - |  | 5 |  | - |  | 1 |  | - |  | 1 |
| 13 | \$ | 3 | \$ | 57 | \$ | - | \$ | 60 | \$ | - | \$ | 66 | \$ | - | \$ | 66 | \$ | - | \$ | 38 | + | - | \$ | 38 |


| 14 | \$ | - | \$ | 2 | \$ | - | \$ | 2 | \$ | - | \$ | 5 | \$ | - | \$ | 5 | \$ | - | \$ | 2 | \$ | - | \$ | 2 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 15 |  | - |  | 7 |  | - |  | 7 |  | - |  | 18 |  | - |  | 18 |  | - |  | - |  | - |  | - |
| 16 |  | 3 |  | - |  | - |  | 3 |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |
| 17 |  | - |  | 2 |  | - |  | 2 |  | - |  | 2 |  | - |  | 2 |  | - |  | 1 |  | - |  | 1 |
| 18 |  | - |  | 46 |  | - |  | 46 |  | - |  | 41 |  | - |  | 41 |  | - |  | 35 |  | - |  | 35 |
| 19 | \$ | 3 | \$ | 57 | \$ | - | \$ | 60 | \$ | - | \$ | 66 | \$ | - | \$ | 66 | \$ | - | \$ | 38 | \$ | - | \$ | 38 |

Based on geographic location of unit responsible for recording revenue.
Excludes write-offs for which a credit mark was established on acquisition date
PCL reflects loss sharing agreements with the FDIC, and is presented net of the amount expected to be reimbursed by the FDIC

Analysis of Change in Equity

## (\$ millions, except as noted)

FOR THE PERIOD ENDED

## Common Shares

Balance at beginning of period
Issued
Dividend reinvestment plan
New shares
Balance at end of period

## Preferred Shares

Balance at beginning of period
Balance at end of period
Treasury Shares - Common
Balance at beginning of period
Purchase of share
Balance at end of period

## Treasury Shares - Preferred

Balance at beginning of period
Purchase of shares
Sale of shares
Balance at end of period

## Contributed Surplus

Balance at beginning of period
Net (discount) premium on treasury shares
Net (discount) premium on
Stock options expensed
Stock options exercised
Other
Balance at end of period
Retained Earnings
Balance at beginning of period
Net income
Dividends
Common
Share issue expense
Balance at end of period
Accumulated Other Comprehensive Income (loss)
Balance at beginning of period
Net change in unrealized gains (losses) on AFS securities
Net change in unrealized foreign currency translation gains (losses) on investment in subsidiaries, net of hedging activities
Net change in gains (losses) on derivatives designated as cash flow hedges
Balance at end of period
Non-Controlling Interests in Subsidiaries
Total Equity
NUMBER OF COMMON SHARES OUTSTANDING (thousands)
Balance at beginning of period
Issued
Options
Dividend reinvestment plan
New shares
Impact of treasury shares ${ }^{1}$
Balance at end of period

| $\underset{\#}{\mathrm{LINE}}[$ | 2012 |  |  |  |  |  | 2011 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Q3 |  | Q2 |  | Q1 |  | Q4 |  | Q3 |  | Q2 |  | Q1 |
| 1 | \$ | 18,074 | \$ | 17,727 | \$ | 17,491 | \$ | 16,572 | \$ | 16,367 | \$ | 16,049 | \$ | 15,804 |
| 2 |  | 22 |  | 116 |  | 57 |  | 41 |  | 33 |  | 155 |  | 93 |
| 3 |  | 255 |  | 231 |  | 179 |  | 174 |  | 172 |  | 163 |  | 152 |
| 4 |  | - |  | - |  | - |  | 704 |  | - |  | - |  | - |
| 5 |  | 18,351 |  | 18,074 |  | 17,727 |  | 17,491 |  | 16,572 |  | 16,367 |  | 16,049 |
| 6 |  | 3,395 |  | 3,395 |  | 3,395 |  | 3,395 |  | 3,395 |  | 3,395 |  | 3,395 |
| 7 |  | 3,395 |  | 3,395 |  | 3,395 |  | 3,395 |  | 3,395 |  | 3,395 |  | 3,395 |
| 8 |  | (163) |  | (157) |  | (116) |  | (104) |  | (104) |  | (82) |  | (91) |
| 9 |  | (570) |  | (692) |  | (868) |  | (760) |  | (348) |  | (541) |  | (515) |
| 10 |  | 555 |  | 686 |  | 827 |  | 748 |  | 348 |  | 519 |  | 524 |
| 11 |  | (178) |  | (163) |  | (157) |  | (116) |  | (104) |  | (104) |  | (82) |
| 12 |  | (1) |  | - |  | - |  | - |  | - |  | (1) |  | (1) |
| 13 |  | (22) |  | (24) |  | (15) |  | (8) |  | (24) |  | (14) |  | (13) |
| 14 |  | 22 |  | 23 |  | 15 |  | 8 |  | 24 |  | 15 |  | 13 |
| 15 |  | (1) |  | (1) |  | - |  | - |  | - |  | - |  | (1) |
| 16 |  | 200 |  | 214 |  | 212 |  | 211 |  | 204 |  | 220 |  | 235 |
| 17 |  | 3 |  | - |  | 8 |  | 1 |  | 6 |  | 1 |  |  |
| 18 |  | 5 |  | 5 |  | 7 |  | 4 |  | 7 |  | 8 |  | 9 |
| 19 |  | (3) |  | (20) |  | (13) |  | (6) |  | (5) |  | (28) |  | (23) |
| 20 |  | (2) |  | , |  | ) |  | 2 |  | (1) |  | ) |  | (4) |
| 21 |  | 203 |  | 200 |  | 214 |  | 212 |  | 211 |  | 204 |  | 220 |
| 22 |  | 19,970 |  | 19,003 |  | 18,213 |  | 17,322 |  | 16,487 |  | 15,731 |  | 14,781 |
| 23 |  | 1,677 |  | 1,667 |  | 1,452 |  | 1,563 |  | 1,463 |  | 1,379 |  | 1,536 |
| 24 |  | (655) |  | (651) |  | (613) |  | (611) |  | (585) |  | (583) |  | (537) |
| 25 |  | (49) |  | (49) |  | (49) |  | (48) |  | (43) |  | (40) |  | (49) |
| 26 |  | - |  | - |  | - |  | (13) |  | - |  | - |  | - |
| 27 |  | 20,943 |  | 19,970 |  | 19,003 |  | 18,213 |  | 17,322 |  | 16,487 |  | 15,731 |
| 28 |  | 2,959 |  | 3,877 |  | 3,326 |  | 2,072 |  | 1,237 |  | 2,477 |  | 4,256 |
| 29 |  | 260 |  | 72 |  | 136 |  | (181) |  | 107 |  | 234 |  | (528) |
| 30 |  | 330 |  | (337) |  | 125 |  | 989 |  | 202 |  | $(1,557)$ |  | (98) |
| 31 |  | 323 |  | (653) |  | 290 |  | 446 |  | 526 |  | 83 |  | $(1,153)$ |
| 32 |  | 3,872 |  | 2,959 |  | 3,877 |  | 3,326 |  | 2,072 |  | 1,237 |  | 2,477 |
| 33 |  | 1,482 |  | 1,485 |  | 1,489 |  | 1,483 |  | 1,452 |  | 1,461 |  | 1,464 |
| 34 | \$ | 48,067 | \$ | 45,919 | \$ | 45,548 | \$ | 44,004 | \$ | 40,920 | \$ | 39,047 | \$ | 39,253 |


| Year to Date |  |
| :---: | :---: |
| 2012 |  |


| \$ | 17,491 | \$ | 15,804 |
| :---: | :---: | :---: | :---: |
|  | 195 |  | 281 |
|  | 665 |  | 487 |
|  | - |  | - |
|  | 18,351 |  | 16,572 |
| 3,395 |  |  | 3,395 |
| 3,395 |  |  | 3,395 |
| $(116)$$(2,130)$2,068 |  |  | (91) |
|  |  |  | $(1,404)$ |
|  |  |  | 1,391 |
| (178) |  |  | (104) |
| (61) |  |  | (1) |
|  |  |  | (51) |
| 60 |  |  | 52 |
| (1) |  |  | - |
| 212 |  |  | 235 |
| 11 |  |  | 10 |
| 17 |  |  | 24 |
| (36) |  |  | (56) |
| (1) |  |  | (2) |
| 203 |  |  | 211 |
| 18,213 |  |  | 14,781 |
| 4,796 |  |  | 4,378 |
| $(1,919)$ |  |  | $(1,705)$ |
| (147) |  |  | (132) |
| - |  |  | - |
| 20,943 |  |  | 17,322 |
| 3,326 |  |  | 4,256 |
| 468 |  |  | (187) |
| $\begin{aligned} & 118 \\ & (40) \\ & \hline \end{aligned}$ |  |  | $(1,453)$ |
|  |  |  | (544) |
| 3,872 |  |  | 2,072 |
| 1,482 |  |  | 1,452 |
| 48,067 |  | \$ | 40,920 |

$\left.\begin{array}{|r|}\hline \$ \\ 15,804 \\ \\ 322 \\ 661 \\ 704 \\ \hline 17,491 \\ \hline \\ \hline 3,395 \\ \hline 3,395 \\ \hline \\ \\ \hline \\ \hline(9,164) \\ 2,139 \\ \hline(116) \\ \hline \\ \\ \hline\end{array}\right]$

The number of treasury common shares has been netted for the purpose of arriving at the total number of common shares considered for the calculation of EPS of the Bank

Change in Accumulated Other Comprehensive Income, Net of Income Taxes

| (\$ millions) | LINE |  |  |  | 2012 |  |  |  |  |  |  | 11 |  |  |  |  |  | o D |  |  | Il Year |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| FOR THE PERIOD ENDED | \# |  | Q3 |  | Q2 |  | Q1 |  | Q4 |  | Q3 |  | Q2 |  | Q1 |  | 2012 |  | 2011 |  |  |
| Unrealized Gains (Losses) on Available-for-Sale Securities |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | 1 | \$ | 1,157 | \$ | 1,085 | \$ | 949 | \$ | 1,130 | \$ | 1,023 | \$ | 789 | \$ | 1,317 | \$ | 949 | \$ | 1,317 | \$ | 1,317 |
| Change in unrealized gains (losses) | 2 |  | 280 |  | 153 |  | 150 |  | (157) |  | 190 |  | 247 |  | (526) |  | 583 |  | (89) |  | (246) |
| Reclassification to earnings of losses (gains) | 3 |  | (20) |  | (81) |  | (14) |  | (24) |  | (83) |  | (13) |  | (2) |  | (115) |  | (98) |  | (122) |
| Net change for the period | 4 |  | 260 |  | 72 |  | 136 |  | (181) |  | 107 |  | 234 |  | (528) |  | 468 |  | (187) |  | (368) |
| Balance at end of period | 5 |  | 1,417 |  | 1,157 |  | 1,085 |  | 949 |  | 1,130 |  | 1,023 |  | 789 |  | 1,417 |  | 1,130 |  | 949 |
| Unrealized Foreign Currency Translation Gains (Losses) on Investments in Foreign Operations, Net of Hedging Activities |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | 6 |  | (676) |  | (339) |  | (464) |  | $(1,453)$ |  | $(1,655)$ |  | (98) |  | - |  | (464) |  | - |  | - |
| Investment in foreign operations | 7 |  | 574 |  | (579) |  | 229 |  | 1,620 |  | 335 |  | $(2,372)$ |  | (379) |  | 224 |  | $(2,416)$ |  | (796) |
| Hedging activities | 8 |  | (325) |  | 323 |  | (139) |  | (862) |  | (180) |  | 1,110 |  | 382 |  | (141) |  | 1,312 |  | 450 |
| Recovery of (provision for) income taxes | 9 |  | 81 |  | (81) |  | 35 |  | 231 |  | 47 |  | (295) |  | (101) |  | 35 |  | (349) |  | (118) |
| Net change for the period | 10 |  | 330 |  | (337) |  | 125 |  | 989 |  | 202 |  | $(1,557)$ |  | (98) |  | 118 |  | $(1,453)$ |  | (464) |
| Balance at end of period | 11 |  | (346) |  | (676) |  | (339) |  | (464) |  | $(1,453)$ |  | $(1,655)$ |  | (98) |  | (346) |  | $(1,453)$ |  | (464) |
| Gains (losses) on Derivatives Designated as Cash Flow Hedges |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | 12 |  | 2,478 |  | 3,131 |  | 2,841 |  | 2,395 |  | 1,869 |  | 1,786 |  | 2,939 |  | 2,841 |  | 2,939 |  | 2,939 |
| Change in gains (losses) | 13 |  | 749 |  | (563) |  | 610 |  | 1,021 |  | 909 |  | (185) |  | $(1,105)$ |  | 796 |  | (381) |  | 640 |
| Reclassification to earnings of losses (gains) | 14 |  | (426) |  | (90) |  | (320) |  | (575) |  | (383) |  | 268 |  | (48) |  | (836) |  | (163) |  | (738) |
| Net change for the period | 15 |  | 323 |  | (653) |  | 290 |  | 446 |  | 526 |  | 83 |  | $(1,153)$ |  | (40) |  | (544) |  | (98) |
| Balance at end of period | 16 |  | 2,801 |  | 2,478 |  | 3,131 |  | 2,841 |  | 2,395 |  | 1,869 |  | 1,786 |  | 2,801 |  | 2,395 |  | 2,841 |
| Accumulated Other Comprehensive Income at End of Period | 17 | \$ | 3,872 | \$ | 2,959 | \$ | 3,877 | \$ | 3,326 | \$ | 2,072 | \$ | 1,237 | \$ | 2,477 | \$ | 3,872 | \$ | 2,072 | \$ | 3,326 |

Analysis of Change in Non-Controlling Interests and Investment in TD Ameritrade

## (\$ millions) <br> FOR THE PERIOD ENDED

NON-CONTROLLING INTERESTS IN SUBSIDIARIES
Balance at beginning of period
On account of income
Foreign exchange and other adjustments
Balance at end of period

INVESTMENT IN TD AMERITRADE
Balance at beginning of period
Increase (decrease) in reported investment through direct ownership
Decrease in reported investment through dividends received
Equity in net income, net of income taxes
Foreign exchange and other adjustments
Balance at end of period


| LINE | Q | 2012 |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Q2 | Q1 | Q4 | Q3 |  | $2011 \quad 02$


$\qquad$ (114)

| 5 | \$ | 5,196 | \$ | 5,235 | \$ | 5,159 | \$ | 4,896 | \$ | 4,803 | \$ | 5,314 | \$ | 5,438 | \$ | 5,159 | \$ | 5,438 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 6 |  | - |  | - |  | - |  | - |  | - |  | (286) |  | (67) |  |  |  | (353) |
| 7 |  | (15) |  | (15) |  | (15) |  | (12) |  | (12) |  | (13) |  | (14) |  | (45) |  | (39) |
| 8 |  | 62 |  | 54 |  | 61 |  | 64 |  | 59 |  | 66 |  | 57 |  | 177 |  | 182 |
| 9 |  | 79 |  | (78) |  | 30 |  | 211 |  | 46 |  | (278) |  | (100) |  | 31 |  | (332) |
| 10 | \$ | 5,322 | \$ | 5,196 | \$ | 5,235 | \$ | 5,159 | \$ | 4,896 | \$ | 4,803 | \$ | 5,314 | \$ | 5,322 | \$ | 4,896 |


| $\$$ | 5,438 |
| :---: | :---: |
|  | $(353)$ |
|  | $(51)$ |
|  | 246 |
|  | $(121)$ |
| $\$$ | 5,159 |

Derivatives - Notional Principal

| $\begin{aligned} & \text { (\$ billions) } \\ & A S A T \end{aligned}$ | $\begin{gathered} \text { LINE } \\ \# \end{gathered}$ | $\begin{gathered} 2012 \\ \text { Q3 } \end{gathered}$ |  |  |  |  |  |  |  |  | $\begin{gathered} 2012 \\ \text { Q2 } \end{gathered}$ |  |  |  |  |  |  |  |  |  | $\begin{gathered} 2012 \\ \text { Q1 } \\ \hline \end{gathered}$ |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Trading |  |  |  |  |  |  |  |  | Trading |  |  |  |  |  |  |  |  |  | Trading |  |  |  |  |  |  |  |  |  |
|  |  | Over-thecounter | Exchange traded |  | Total |  | Non-trading |  | Total |  | Over-thecounter |  | Exchange traded |  | Total |  | Non-trading |  | Total |  | Over-thecounter |  | Exchange traded |  | Total |  | $\begin{array}{r} \text { Non- } \\ \text { trading } \\ \hline \end{array}$ |  | Total |  |
| Interest Rate Contracts |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Futures | 1 | \$ | \$ | 204.0 | \$ | 204.0 | \$ | - | \$ | 204.0 | \$ | - | \$ | 283.9 | \$ | 283.9 | \$ | - | \$ | 283.9 | \$ | - | \$ | 191.0 | \$ | 191.0 | \$ | - | \$ | 191.0 |
| Forward rate agreements | 2 | 118.5 |  | - |  | 118.5 |  | 4.8 |  | 123.3 |  | 80.7 |  | - |  | 80.7 |  | 8.8 |  | 89.5 |  | 112.9 |  | - |  | 112.9 |  | 11.6 |  | 124.5 |
| Swaps | 3 | 1,980.8 |  | - |  | 1,980.8 |  | 315.2 |  | 2,296.0 |  | 1,763.1 |  | - |  | 1,763.1 |  | 336.0 |  | 2,099.1 |  | 1,586.0 |  | - |  | 1,586.0 |  | 332.8 |  | 1,918.8 |
| Options written | 4 | 24.9 |  | 38.1 |  | 63.0 |  | 1.5 |  | 64.5 |  | 21.8 |  | 19.2 |  | 41.0 |  | 0.6 |  | 41.6 |  | 20.5 |  | 31.5 |  | 52.0 |  | 1.5 |  | 53.5 |
| Options purchased | 5 | 21.6 |  | 42.0 |  | 63.6 |  | 4.5 |  | 68.1 |  | 21.3 |  | 12.9 |  | 34.2 |  | 4.2 |  | 38.4 |  | 20.1 |  | 24.1 |  | 44.2 |  | 2.8 |  | 47.0 |
|  | 6 | 2,145.8 |  | 284.1 |  | 2,429.9 |  | 326.0 |  | 2,755.9 |  | 1,886.9 |  | 316.0 |  | 2,202.9 |  | 349.6 |  | 2,552.5 |  | 1,739.5 |  | 246.6 |  | 1,986.1 |  | 348.7 |  | 2,334.8 |
| Foreign Exchange Contracts |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Futures | 7 | - |  | 25.1 |  | 25.1 |  | - |  | 25.1 |  | - |  | 35.0 |  | 35.0 |  | - |  | 35.0 |  | - |  | 36.6 |  | 36.6 |  | - |  | 36.6 |
| Forward contracts | 8 | 404.1 |  | - |  | 404.1 |  | 33.6 |  | 437.7 |  | 394.9 |  | - |  | 394.9 |  | 32.7 |  | 427.6 |  | 401.3 |  | - |  | 401.3 |  | 31.6 |  | 432.9 |
| Swaps | 9 | 1.2 |  | - |  | 1.2 |  | 1.1 |  | 2.3 |  | 1.2 |  | - |  | 1.2 |  | - |  | 1.2 |  | 2.9 |  | - |  | 2.9 |  | - |  | 2.9 |
| Cross-currency interest rate swap | 10 | 383.0 |  | - |  | 383.0 |  | 27.1 |  | 410.1 |  | 381.6 |  | - |  | 381.6 |  | 27.2 |  | 408.8 |  | 368.3 |  | - |  | 368.3 |  | 24.9 |  | 393.2 |
| Options written | 11 | 16.3 |  | - |  | 16.3 |  | - |  | 16.3 |  | 19.1 |  | - |  | 19.1 |  | - |  | 19.1 |  | 29.0 |  | - |  | 29.0 |  | - |  | 29.0 |
| Options purchased | 12 | 14.4 |  | - |  | 14.4 |  | - |  | 14.4 |  | 18.2 |  | - |  | 18.2 |  | - |  | 18.2 |  | 26.4 |  | - |  | 26.4 |  | - |  | 26.4 |
|  | 13 | 819.0 |  | 25.1 |  | 844.1 |  | 61.8 |  | 905.9 |  | 815.0 |  | 35.0 |  | 850.0 |  | 59.9 |  | 909.9 |  | 827.9 |  | 36.6 |  | 864.5 |  | 56.5 |  | 921.0 |
| Credit Derivative Contracts |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Credit default swaps |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Protection purchased | 14 | 2.9 |  | - |  | 2.9 |  | 4.5 |  | 7.4 |  | 3.3 |  | - |  | 3.3 |  | 4.7 |  | 8.0 |  | 3.7 |  | - |  | 3.7 |  | 4.9 |  | 8.6 |
| Protection sold | 15 | 1.9 |  | - |  | 1.9 |  | - |  | 1.9 |  | 2.1 |  | - |  | 2.1 |  | - |  | 2.1 |  | 2.6 |  | - |  | 2.6 |  | - |  | 2.6 |
|  | 16 | 4.8 |  | - |  | 4.8 |  | 4.5 |  | 9.3 |  | 5.4 |  | - |  | 5.4 |  | 4.7 |  | 10.1 |  | 6.3 |  | - |  | 6.3 |  | 4.9 |  | 11.2 |
| Other Contracts |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Equity contracts | 17 | 41.0 |  | 13.2 |  | 54.2 |  | 28.1 |  | 82.3 |  | 40.5 |  | 12.0 |  | 52.5 |  | 26.9 |  | 79.4 |  | 39.2 |  | 11.5 |  | 50.7 |  | 25.9 |  | 76.6 |
| Commodity contracts | 18 | 8.0 |  | 10.1 |  | 18.1 |  | - |  | 18.1 |  | 7.9 |  | 15.7 |  | 23.6 |  | - |  | 23.6 |  | 8.6 |  | 6.5 |  | 15.1 |  | - |  | 15.1 |
|  | 19 | 49.0 |  | 23.3 |  | 72.3 |  | 28.1 |  | 100.4 |  | 48.4 |  | 27.7 |  | 76.1 |  | 26.9 |  | 103.0 |  | 47.8 |  | 18.0 |  | 65.8 |  | 25.9 |  | 91.7 |
| Total | 20 | \$ 3,018.6 | \$ | 332.5 | \$ | 3,351.1 | \$ | 420.4 | \$ | 3,771.5 | \$ | 2,755.7 | \$ | 378.7 | \$ | 3,134.4 | \$ | 441.1 | \$ | 3,575.5 | \$ | 2,621.5 | \$ | 301.2 | \$ | 2,922.7 | \$ | 436.0 | \$ | 3,358.7 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  | 2011 |  |  |  |  |  |  |  |  |  | 2011 |  |  |  |  |  |  |  |  |  | 2011 |  |  |  |  |
|  |  |  |  |  |  | Q4 |  |  |  |  |  |  |  |  |  | Q3 |  |  |  |  |  |  |  |  |  | Q2 |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  | Trading |  |  |  |  |  |  |  |  |  | Trading |  |  |  |  |  |  |  |  |  | Trading |  |  |  |  |
|  |  | Over-thecounter |  | change traded |  | Total |  | Nontrading |  | Total |  | Over-thecounter |  | xchange traded |  | Total |  | $\begin{array}{r} \text { Non- } \\ \text { trading } \end{array}$ |  | Total |  | Over-thecounter |  | xchange traded |  | Total |  | Non- trading |  | Total |
| Interest Rate Contracts |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Futures | 21 | \$ | \$ | 211.8 | \$ | 211.8 | \$ | - | \$ | 211.8 | \$ | - | \$ | 460.7 | \$ | 460.7 | \$ | - | \$ | 460.7 | \$ | - | \$ | 419.6 | \$ | 419.6 | \$ | - | \$ | 419.6 |
| Forward rate agreements | 22 | 108.1 |  | - |  | 108.1 |  | 10.8 |  | 118.9 |  | 102.2 |  | - |  | 102.2 |  | 1.4 |  | 103.6 |  | 74.5 |  | - |  | 74.5 |  | 1.0 |  | 75.5 |
| Swaps | 23 | 1,462.7 |  | - |  | 1,462.7 |  | 329.8 |  | 1,792.5 |  | 1,425.1 |  | - |  | 1,425.1 |  | 318.3 |  | 1,743.4 |  | 1,256.3 |  | - |  | 1,256.3 |  | 317.9 |  | 1,574.2 |
| Options written | 24 | 25.0 |  | 43.1 |  | 68.1 |  | 3.9 |  | 72.0 |  | 28.9 |  | 40.9 |  | 69.8 |  | 0.5 |  | 70.3 |  | 37.7 |  | 32.4 |  | 70.1 |  | 0.4 |  | 70.5 |
| Options purchased | 25 | 25.9 |  | 38.6 |  | 64.5 |  | 1.3 |  | 65.8 |  | 23.5 |  | 41.3 |  | 64.8 |  | 1.9 |  | 66.7 |  | 33.5 |  | 41.3 |  | 74.8 |  | 2.1 |  | 76.9 |
|  | 26 | 1,621.7 |  | 293.5 |  | 1,915.2 |  | 345.8 |  | 2,261.0 |  | 1,579.7 |  | 542.9 |  | 2,122.6 |  | 322.1 |  | 2,444.7 |  | 1,402.0 |  | 493.3 |  | 1,895.3 |  | 321.4 |  | 2,216.7 |
| Foreign Exchange Contracts |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Futures | 27 | - |  | 38.3 |  | 38.3 |  | - |  | 38.3 |  | - |  | 32.9 |  | 32.9 |  | - |  | 32.9 |  | - |  | 63.1 |  | 63.1 |  | - |  | 63.1 |
| Forward contracts | 28 | 384.7 |  | - |  | 384.7 |  | 30.4 |  | 415.1 |  | 343.9 |  | - |  | 343.9 |  | 36.0 |  | 379.9 |  | 330.8 |  | - |  | 330.8 |  | 38.5 |  | 369.3 |
| Swaps | 29 | 2.9 |  | - |  | 2.9 |  | - |  | 2.9 |  | 2.5 |  | - |  | 2.5 |  | - |  | 2.5 |  | 19.4 |  | - |  | 19.4 |  | 0.2 |  | 19.6 |
| Cross-currency interest rate swap | 30 | 356.9 |  | - |  | 356.9 |  | 24.4 |  | 381.3 |  | 347.3 |  | - |  | 347.3 |  | 23.9 |  | 371.2 |  | 319.5 |  | - |  | 319.5 |  | 23.8 |  | 343.3 |
| Options written | 31 | 34.5 |  | - |  | 34.5 |  | - |  | 34.5 |  | 33.0 |  | - |  | 33.0 |  | - |  | 33.0 |  | 38.6 |  | - |  | 38.6 |  | . |  | 38.6 |
| Options purchased | 32 | 30.8 |  | - |  | 30.8 |  | - |  | 30.8 |  | 29.7 |  | - |  | 29.7 |  | - |  | 29.7 |  | 34.2 |  | - |  | 34.2 |  | - |  | 34.2 |
|  | 33 | 809.8 |  | 38.3 |  | 848.1 |  | 54.8 |  | 902.9 |  | 756.4 |  | 32.9 |  | 789.3 |  | 59.9 |  | 849.2 |  | 742.5 |  | 63.1 |  | 805.6 |  | 62.5 |  | 868.1 |
| Credit Derivative Contracts |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Credit default swaps |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Protection purchased | 34 | 3.9 |  | - |  | 3.9 |  | 4.8 |  | 8.7 |  | 4.0 |  | - |  | 4.0 |  | 5.0 |  | 9.0 |  | 3.9 |  | - |  | 3.9 |  | 4.8 |  | 8.7 |
| Protection sold | 35 | 2.7 |  | - |  | 2.7 |  | - |  | 2.7 |  | 2.7 |  | - |  | 2.7 |  | - |  | 2.7 |  | 2.8 |  | - |  | 2.8 |  | - |  | 2.8 |
|  | 36 | 6.6 |  | - |  | 6.6 |  | 4.8 |  | 11.4 |  | 6.7 |  | - |  | 6.7 |  | 5.0 |  | 11.7 |  | 6.7 |  | - |  | 6.7 |  | 4.8 |  | 11.5 |
| Other Contracts |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Equity contracts | 37 | 39.4 |  | 8.4 |  | 47.8 |  | 23.9 |  | 71.7 |  | 38.8 |  | 11.8 |  | 50.6 |  | 22.8 |  | 73.4 |  | 37.5 |  | 12.3 |  | 49.8 |  | 20.8 |  | 70.6 |
| Commodity contracts | 38 | 9.2 |  | 6.8 |  | 16.0 |  | - |  | 16.0 |  | 8.4 |  | 5.1 |  | 13.5 |  | - |  | 13.5 |  | 9.8 |  | 5.9 |  | 15.7 |  | - |  | 15.7 |
|  | 39 | 48.6 |  | 15.2 |  | 63.8 |  | 23.9 |  | 87.7 |  | 47.2 |  | 16.9 |  | 64.1 |  | 22.8 |  | 86.9 |  | 47.3 |  | 18.2 |  | 65.5 |  | 20.8 |  | 86.3 |
| Total | 40 | \$ 2,486.7 | \$ | 347.0 | \$ | 2,833.7 | \$ | 429.3 | \$ | 3,263.0 | \$ | 2,390.0 | \$ | 592.7 | \$ | 2,982.7 | \$ | 409.8 | \$ | 3,392.5 | \$ | 2,198.5 | \$ | 574.6 | \$ | 2,773.1 | \$ | 409.5 | \$ | 3,182.6 |

Derivatives - Credit Exposure

## (\$ millions)

AS AT

## Interest Rate Contracts

Forward rate agreements
Options purchased
Foreign Exchange Contracts
Forward contracts
Swaps
Cross-currency interest rate swap
Options purchased

## Other Contracts

Credit derivatives
Equity contracts
Commodity contracts

## Total

Less: impact of master netting agreements
Total after netting
Less: impact of collatera
Net

| $\underset{\#}{\text { LINE }}$ | $\begin{gathered} 2012 \\ \text { Q3 } \\ \hline \end{gathered}$ |  |  |  |  | $\begin{gathered} 2012 \\ \mathrm{Q}^{2} \\ \hline \end{gathered}$ |  |  |  |  |  | $\begin{gathered} 2012 \\ \text { Q1 } \\ \hline \end{gathered}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Current replacement $\operatorname{cost}^{1}$ |  | $\begin{array}{r} \text { Credit } \\ \text { equivalent } \\ \text { amount } \end{array}$ |  | $\begin{array}{r} \text { Risk } \\ \text { weighted } \\ \text { amount } \end{array}$ |  | Current replacement cost ${ }^{1}$ |  | Credit equivalent amount |  | Riskweighted amount |  | Current replacement cost ${ }^{1}$ |  | equivalent amount |  | Riskweighted amount |
| 1 | \$ 44 | \$ | 74 | \$ | 13 | \$ | 32 | \$ | 71 | \$ | 15 | \$ | 39 | $\bigcirc$ | 53 | \$ | 9 |
| 2 | 40,561 |  | 62,333 |  | 21,856 |  | 34,427 |  | 50,999 |  | 18,550 |  | 40,455 |  | 55,242 |  | 21,174 |
| 3 | 913 |  | 1,030 |  | 438 |  | 758 |  | 863 |  | 357 |  | 807 |  | 915 |  | 382 |
| 4 | 41,518 |  | 63,437 |  | 22,307 |  | 35,217 |  | 51,933 |  | 18,922 |  | 41,301 |  | 56,210 |  | 21,565 |
| 5 | 6,118 |  | 11,892 |  | 2,356 |  | 4,778 |  | 10,507 |  | 2,157 |  | 5,968 |  | 11,684 |  | 2,199 |
| 6 | 179 |  | 284 |  | 25 |  | 185 |  | 235 |  | 9 |  | 249 |  | 959 |  | 99 |
| 7 | 11,000 |  | 30,961 |  | 10,561 |  | 8,231 |  | 28,114 |  | 9,224 |  | 11,406 |  | 30,665 |  | 10,020 |
| 8 | 280 |  | 531 |  | 148 |  | 333 |  | 612 |  | 146 |  | 478 |  | 865 |  | 195 |
| 9 | 17,577 |  | 43,668 |  | 13,090 |  | 13,527 |  | 39,468 |  | 11,536 |  | 18,101 |  | 44,173 |  | 12,513 |
| 10 | 13 |  | 333 |  | 133 |  | 18 |  | 372 |  | 144 |  | 40 |  | 418 |  | 151 |
| 11 | 6,692 |  | 10,214 |  | 1,063 |  | 5,848 |  | 9,300 |  | 1,063 |  | 5,430 |  | 8,718 |  | 1,065 |
| 12 | 470 |  | 1,066 |  | 281 |  | 670 |  | 1,278 |  | 329 |  | 689 |  | 1,382 |  | 304 |
| 13 | 7,175 |  | 11,613 |  | 1,477 |  | 6,536 |  | 10,950 |  | 1,536 |  | 6,159 |  | 10,518 |  | 1,520 |
| 14 | 66,270 |  | 118,718 |  | 36,874 |  | 55,280 |  | 102,351 |  | 31,994 |  | 65,561 |  | 110,901 |  | 35,598 |
| 15 | 47,852 |  | 77,236 |  | 26,250 |  | 41,171 |  | 66,325 |  | 22,511 |  | 47,995 |  | 71,495 |  | 25,131 |
| 16 | 18,418 |  | 41,482 |  | 10,624 |  | 14,109 |  | 36,026 |  | 9,483 |  | 17,566 |  | 39,406 |  | 10,467 |
| 17 | 8,689 |  | 8,862 |  | 2,680 |  | 6,831 |  | 7,315 |  | 2,006 |  | 9,164 |  | 9,420 |  | 2,730 |
| 18 | \$ 9,729 | \$ | 32,620 | \$ | 7,944 | \$ | 7,278 | \$ | 28,711 | \$ | 7,477 | \$ | 8,402 | \$ | 29,986 | \$ | 7,737 |
|  |  |  | 2011 |  |  |  |  |  | 2011 |  |  |  |  |  | 2011 |  |  |
|  |  |  | Q4 |  |  |  |  |  | Q3 |  |  |  |  |  | Q2 |  |  |
|  | $\begin{array}{r} \text { Current } \\ \text { replacement } \\ \text { cost }^{1} \end{array}$ |  | Credit equivalent amount |  | Riskweighted amount ${ }^{2}$ |  | Current replacement cost ${ }^{1}$ |  | Credit equivalent amount |  | Riskweighted amount ${ }^{2}$ |  | Current replacement cost ${ }^{1}$ |  | Credit equivalent amount |  | Riskweighted amount ${ }^{2}$ |
| 19 | \$ 23 | \$ | 34 | \$ | 5 | \$ | 17 | \$ | 23 | \$ | 3 | \$ | 13 | \$ | 30 | \$ | 6 |
| 20 | 34,889 |  | 46,192 |  | 18,322 |  | 25,657 |  | 34,225 |  | 13,593 |  | 18,232 |  | 25,986 |  | 10,431 |
| 21 | 767 |  | 860 |  | 337 |  | 598 |  | 696 |  | 271 |  | 559 |  | 692 |  | 253 |
| 22 | 35,679 |  | 47,086 |  | 18,664 |  | 26,272 |  | 34,944 |  | 13,867 |  | 18,804 |  | 26,708 |  | 10,690 |
| 23 | 6,363 |  | 11,875 |  | 2,170 |  | 6,146 |  | 11,376 |  | 2,138 |  | 7,587 |  | 12,651 |  | 2,338 |
| 24 | 237 |  | 405 |  | 59 |  | 286 |  | 416 |  | 67 |  | 2,613 |  | 3,623 |  | 829 |
| 25 | 10,823 |  | 30,312 |  | 9,322 |  | 12,073 |  | 30,603 |  | 9,163 |  | 13,995 |  | 31,050 |  | 9,445 |
| 26 | 623 |  | 1,064 |  | 236 |  | 662 |  | 1,096 |  | 228 |  | 969 |  | 1,466 |  | 289 |
| 27 | 18,046 |  | 43,656 |  | 11,787 |  | 19,167 |  | 43,491 |  | 11,596 |  | 25,164 |  | 48,790 |  | 12,901 |
| 28 | 48 |  | 447 |  | 158 |  | 35 |  | 446 |  | 150 |  | 48 |  | 468 |  | 160 |
| 29 | 4,691 |  | 7,954 |  | 1,033 |  | 4,793 |  | 8,013 |  | 1,401 |  | 4,294 |  | 7,304 |  | 1,707 |
| 30 | 567 |  | 1,167 |  | 238 |  | 615 |  | 1,192 |  | 298 |  | 924 |  | 1,587 |  | 381 |
| 31 | 5,306 |  | 9,568 |  | 1,429 |  | 5,443 |  | 9,651 |  | 1,849 |  | 5,266 |  | 9,359 |  | 2,248 |
| 32 | 59,031 |  | 100,310 |  | 31,880 |  | 50,882 |  | 88,086 |  | 27,312 |  | 49,234 |  | 84,857 |  | 25,839 |
| 33 | 45,375 |  | 65,792 |  | 22,531 |  | 36,594 |  | 53,235 |  | 18,576 |  | 34,054 |  | 50,717 |  | 16,932 |
| 34 | 13,656 |  | 34,518 |  | 9,349 |  | 14,288 |  | 34,851 |  | 8,736 |  | 15,180 |  | 34,140 |  | 8,907 |
| 35 | 5,875 |  | 6,062 |  | 1,959 |  | 6,818 |  | 6,950 |  | 1,857 |  | 6,725 |  | 6,803 |  | 1,843 |
| 36 | \$ 7,781 | \$ | 28,456 | \$ | 7,390 | \$ | 7,470 | \$ | 27,901 | \$ | 6,879 | \$ | 8,455 | \$ | 27,337 | \$ | 7,064 |

## Interest Rate Contracts

Forward rate agreements
Swaps
Options purchased

Forward contracts
Swaps
Cross-currency interest rate swap
Options purchased
Other Contracts
Credit derivatives
Equity contracts
Commodity contracts

## Total

Less: impact of master netting agreements
Total after netting
Less: impact of collatera
Net
Exchange-traded instruments and non-trading credit derivatives, which are
Prior to Q1 2012, the amounts we calculated based on Canadian GAAP.
(\$ millions)
AS AT

By Counterparty Type
Retail
Residential secured
Qualifying revolving retai
Other retail
Non-retail
Corporate
Bank
Total
By Country of Risk
Canada
United States
International
Europe
Other

## Total

By Residual Contractual Maturity
Within 1 yea
Over 1 year to 5 year
Over 5 years
Total
Non-Retail Exposures by Industry Sector Real estate

Residential
Non-residential
Total real-estat
Agriculture
Automotiv
Financial
Food, beverage, and tobacco
Forestry
 eath and social services
mentran anstruction and trade contractors
Metals and mining
Pipelines, oil, and ga
Power and utilities
Professional and other service
Retail sector
undry manufacturing and wholesale
Telecommunications, cable, and media
Transportation
Other

| $\begin{gathered} \text { LINE } \\ \# \end{gathered}$ | $\begin{gathered} 2012 \\ \text { Q3 } \\ \hline \end{gathered}$ |  |  |  |  |  |  |  | $\begin{gathered} 2012 \\ \text { Q2 } \\ \hline \end{gathered}$ |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Drawn | Undrawn |  | Repo-style transactions | OTC derivatives | Other offbalance sheet | Total |  | Drawn |  | Undrawn |  | Repo-style transactions |  | OTC derivatives |  | Other offbalance sheet |  | Total |  |
| 1 | \$ 230,875 | \$ | 21,195 | \$ | \$ | \$ | \$ | 252,070 | \$ | 225,210 | \$ | 21,161 | \$ | - | \$ | - | \$ | - | \$ | 246,371 |
| 2 | 14,775 |  | 27,632 | - | - | - |  | 42,407 |  | 14,875 |  | 28,384 |  | - |  | - |  | - |  | 43,259 |
| 3 | 57,979 |  | 5,496 | - | - | 29 |  | 63,504 |  | 55,743 |  | 5,606 |  | - |  | - |  | 30 |  | 61,379 |
| 4 | 303,629 |  | 54,323 | - | - | 29 |  | 357,981 |  | 295,828 |  | 55,151 |  | - |  | - |  | 30 |  | 351,009 |
| 5 | 94,568 |  | 29,214 | 52,133 | 10,704 | 10,701 |  | 197,320 |  | 91,410 |  | 27,662 |  | 56,878 |  | 9,217 |  | 10,082 |  | 195,249 |
| 6 | 69,453 |  | 910 | 12,894 | 8,640 | 294 |  | 92,191 |  | 64,537 |  | 935 |  | 18,613 |  | 7,307 |  | 280 |  | 91,672 |
| 7 | 31,365 |  | 1,066 | 82,719 | 22,138 | 2,384 |  | 139,672 |  | 32,185 |  | 997 |  | 82,757 |  | 19,502 |  | 2,313 |  | 137,754 |
| 8 | 195,386 |  | 31,190 | 147,746 | 41,482 | 13,379 |  | 429,183 |  | 188,132 |  | 29,594 |  | 158,248 |  | 36,026 |  | 12,675 |  | 424,675 |
| 9 | \$ 499,015 | \$ | 85,513 | \$ 147,746 | \$ 41,482 | \$ 13,408 | \$ | 787,164 | \$ | 483,960 | \$ | 84,745 | \$ | 158,248 | \$ | 36,026 | \$ | 12,705 | \$ | 775,684 |


| 10 | \$ | 321,580 | \$ | 67,913 | \$ | 56,852 | \$ | 14,488 | \$ | 5,023 | \$ | 465,856 | \$ | 315,754 | \$ | 68,309 | \$ | 52,140 59 59 | \$ | 13,283 7,378 | \$ | 4,713 7,335 | \$ | 454,199 227,240 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 11 |  | 145,925 |  | 15,289 |  | 46,515 |  | 8,314 |  | 7,816 |  | 223,859 |  | 138,781 |  | 14,036 |  | 59,710 |  | 7,378 |  | 7,335 |  | 227,240 |
| 2 |  | 24,681 |  | 1,866 |  | 37,227 |  | 13,638 |  | 406 |  | 77,818 |  | 22,442 |  | 1,923 |  | 34,277 |  | 11,624 |  | 483 |  | 70,749 |
| 13 |  | 6,829 |  | 445 |  | 7,152 |  | 5,042 |  | 163 |  | 19,631 |  | 6,983 |  | 477 |  | 12,121 |  | 3,741 |  | 174 |  | 23,496 |
| 14 |  | 31,510 |  | 2,311 |  | 44,379 |  | 18,680 |  | 569 |  | 97,449 |  | 29,425 |  | 2,400 |  | 46,398 |  | 15,365 |  | 657 |  | 94,245 |
| 5 | \$ | 499,015 | \$ | 85,513 | \$ | 147,746 | \$ | 41,482 | \$ | 13,408 | \$ | 787,164 | \$ | 483,960 | \$ | 84,745 | \$ | 158,248 | \$ | 36,026 | \$ | 12,705 | \$ | 775,684 |


| \$ | 179,157 | \$ | 59,908 | \$ | 143,338 | \$ | 9,507 | \$ | 5,737 | \$ | 397,647 | \$ | 177,711 | \$ | 60,665 | \$ | 156,262 | \$ | 7,738 | \$ | 5,599 | \$ | 407,975 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 219,566 |  | 24,552 |  | 4,408 |  | 17,294 |  | 6,953 |  | 272,773 |  | 215,687 |  | 23,067 |  | 1,986 |  | 15,704 |  | 6,424 |  | 262,868 |
|  | 100,292 |  | 1,053 |  | - |  | 14,681 |  | 718 |  | 116,744 |  | 90,562 |  | 1,013 |  | - |  | 12,584 |  | 682 |  | 104,841 |
| \$ | 499,015 | \$ | 85,513 | \$ | 147,746 | \$ | 41,482 | \$ | 13,408 | \$ | 787,164 | \$ | 483,960 | \$ | 84,745 | \$ | 158,248 | \$ | 36,026 | \$ | 12,705 | \$ | 775,684 |


| 20 | \$ | 15,666 | \$ | 1,202 | \$ | - | \$ | 129 | \$ | 1,074 | \$ | 18,071 | \$ | 15,165 | \$ | 1,128 | \$ | - | \$ | 124 | \$ | 1,018 | \$ | 17,435 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 21 |  | 17,565 |  | 1,203 |  | 21 |  | 490 |  | 313 |  | 19,592 |  | 16,851 |  | 947 |  | 21 |  | 410 |  | 276 |  | 18,505 |
| 22 |  | 33,231 |  | 2,405 |  | 21 |  | 619 |  | 1,387 |  | 37,663 |  | 32,016 |  | 2,075 |  | 21 |  | 534 |  | 1,294 |  | 35,940 |
| 23 |  | 2,385 |  | 271 |  | - |  | 15 |  | 24 |  | 2,695 |  | 2,305 |  | 260 |  | - |  | 13 |  | 23 |  | 2,601 |
| 24 |  | 2,863 |  | 1,382 |  | - |  | 420 |  | 51 |  | 4,716 |  | 2,725 |  | 1,363 |  | - |  | 350 |  | 53 |  | 4,491 |
| 25 |  | 36,071 |  | 2,892 |  | 129,650 |  | 27,823 |  | 1,483 |  | 197,919 |  | 34,908 |  | 2,544 |  | 133,062 |  | 24,060 |  | 1,511 |  | 196,085 |
| 26 |  | 2,493 |  | 1,792 |  | - |  | 128 |  | 359 |  | 4,772 |  | 2,589 |  | 1,643 |  | - |  | 104 |  | 331 |  | 4,667 |
| 27 |  | 1,170 |  | 367 |  | 15 |  | 31 |  | 84 |  | 1,667 |  | 1,262 |  | 342 |  | 12 |  | 27 |  | 74 |  | 1,717 |
|  |  | 73,604 |  | 2,322 |  | 13,518 |  | 9,287 |  | 3,385 |  | 102,116 |  | 70,044 |  | 2,153 |  | 19,557 |  | 7,983 |  | 3,265 |  | 103,002 |
| 9 |  | 8,281 |  | 855 |  | 59 |  | 292 |  | 1,947 |  | 11,434 |  | 7,643 |  | 716 |  | 56 |  | 247 |  | 2,097 |  | 10,759 |
| 30 |  | 2,307 |  | 780 |  | - |  | 38 |  | 644 |  | 3,769 |  | 2,140 |  | 879 |  | - |  | 37 |  | 528 |  | 3,584 |
| 31 |  | 1,796 |  | 1,427 |  | 8 |  | 45 |  | 219 |  | 3,495 |  | 1,749 |  | 1,432 |  | 17 |  | 40 |  | 157 |  | 3,395 |
| 32 |  | 3,355 |  | 5,113 |  | - |  | 516 |  | 711 |  | 9,695 |  | 2,946 |  | 5,077 |  | - |  | 672 |  | 671 |  | 9,366 |
| 33 |  | 2,606 |  | 2,429 |  | - |  | 482 |  | 1,421 |  | 6,938 |  | 2,339 |  | 2,576 |  | - |  | 520 |  | 1,209 |  | 6,644 |
| 34 |  | 5,105 |  | 1,008 |  | - |  | 164 |  | 272 |  | 6,549 |  | 4,646 |  | 911 |  | - |  | 139 |  | 289 |  | 5,985 |
| 35 |  | 3,372 |  | 1,167 |  | - |  | 83 |  | 149 |  | 4,771 |  | 3,343 |  | 1,131 |  | - |  | 86 |  | 126 |  | 4,686 |
| 36 |  | 4,684 |  | 2,428 |  | 150 |  | 152 |  | 208 |  | 7,622 |  | 4,620 |  | 2,453 |  | 103 |  | 146 |  | 201 |  | 7,523 |
| 37 |  | 2,638 |  | 2,324 |  | - |  | 348 |  | 226 |  | 5,536 |  | 2,785 |  | 2,019 |  | - |  | 366 |  | 220 |  | 5,390 |
| 38 |  | 4,277 |  | 809 |  | - |  | 806 |  | 652 |  | 6,544 |  | 3,802 |  | 910 |  | - |  | 509 |  | 459 |  | 5,680 |
| 39 |  | 5,148 |  | 1,419 |  | 4,325 |  | 233 |  | 157 |  | 11,282 |  | 6,270 |  | 1,110 |  | 5,420 |  | 193 |  | 167 |  | 13,160 |
| 40 | \$ | 195,386 | \$ | 31,190 | \$ | 147,746 | \$ | 41,482 | \$ | 13,379 | \$ | 429,183 | \$ | 188,132 | \$ | 29,594 | \$ | 158,248 | \$ | 36,026 | \$ | 12,675 | \$ | 424,675 |

Gross credit risk exposure is before credit risk mitigants. This table excludes securitization and equity exposures.

Gross Credit Risk Exposure (Continued) ${ }^{1,2}$

## (\$ millions)

AS AT

## By Cour

Retaid
Qualifying revolving retai
Other retail

Non-retal
Corporate
Sovereig
Ban
Total
By Country of Ris
Canada
United States
International
Europe
Total
By Residual Contractual Maturity
Within 1 year
Over 1 year to 5 years
Over 5 years
Total

Real estate
Residentia
Non-residential
Total real-estate
Agriculture
Automotive
Financial
Food, beverage, and tobacco
Forestry
Government, public sector entities, and education
Health and social services
Industrial construction and trade contractor
Metals and mining
Pipelines, oil, and gas
Power and utilities
Professional
Sundry manufacturing and wholesale
Telecommunications, cable, and media
Transportation
Other
Total

| $\underset{\#}{\text { LINE }}$ | $\begin{gathered} 2012 \\ \text { Q1 } \\ \hline \end{gathered}$ |  |  |  |  |  |  |  |  |  |  | $\begin{gathered} 2011 \\ \mathrm{Q} 4 \\ \hline \end{gathered}$ |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Drawn |  | Undrawn |  | Repo-style ansactions |  | OTC derivatives |  | ther offe sheet |  | Total |  | Drawn |  | Undrawn |  | Repo-style ansactions |  | $\begin{gathered} \text { OTC } \\ \text { rivatives } \end{gathered}$ |  | ther offe sheet |  | Total |
| 1 | \$ 221,573 | \$ | 21,118 | \$ | - | \$ | - | \$ | - | \$ | 242,691 | \$ | 157,455 | \$ | 20,903 | \$ | - | \$ | - | \$ | - | \$ | 178,358 |
| 2 | 14,917 |  | 27,565 |  | - |  | - |  | - |  | 42,482 |  | 15,145 |  | 27,591 |  | - |  | - |  | - |  | 42,736 |
| 3 | 55,031 |  | 5,673 |  | - |  | - |  | 30 |  | 60,734 |  | 49,941 |  | 5,688 |  | - |  | - |  | 30 |  | 55,659 |
| 4 | 291,521 |  | 54,356 |  | - |  | - |  | 30 |  | 345,907 |  | 222,541 |  | 54,182 |  | - |  | - |  | 30 |  | 276,753 |
| 5 | 89,719 |  | 26,604 |  | 48,288 |  | 10,042 |  | 10,428 |  | 185,081 |  | 87,094 |  | 25,729 |  | 45,893 |  | 7,430 |  | 10,311 |  | 176,457 |
| 6 | 55,186 |  | 732 |  | 11,423 |  | 6,589 |  | 278 |  | 74,208 |  | 74,601 |  | 974 |  | 6,219 |  | 5,969 |  | 228 |  | 87,991 |
| 7 | 40,816 |  | 916 |  | 78,147 |  | 22,775 |  | 2,353 |  | 145,007 |  | 46,178 |  | 731 |  | 69,558 |  | 21,354 |  | 2,225 |  | 140,046 |
| 8 | 185,721 |  | 28,252 |  | 137,858 |  | 39,406 |  | 13,059 |  | 404,296 |  | 207,873 |  | 27,434 |  | 121,670 |  | 34,753 |  | 12,764 |  | 404,494 |
| 9 | \$ 477,242 | \$ | 82,608 | \$ | 137,858 | \$ | 39,406 | \$ | 13,089 | \$ | 750,203 | \$ | 430,414 | \$ | 81,616 | \$ | 121,670 | \$ | 34,753 | \$ | 12,794 | \$ | 681,247 |


| 10 | \$ | 312,461 | \$ | 66,725 | \$ | 49,639 | \$ | 14,059 | \$ | 4,833 | \$ | 447,717 | \$ | 255,706 | \$ | 66,101 | \$ | 49,486 | \$ | 12,104 | \$ | 4,781 | \$ | 388,178 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 11 |  | 134,154 |  | 13,660 |  | 52,714 |  | 7,268 |  | 7,542 |  | 215,338 |  | 144,370 |  | 13,103 |  | 49,831 |  | 6,992 |  | 7,340 |  | 221,636 |
| 12 |  | 24,156 |  | 1,732 |  | 24,682 |  | 13,180 |  | 592 |  | 64,342 |  | 23,546 |  | 1,744 |  | 20,120 |  | 11,721 |  | 543 |  | 57,674 |
| 13 |  | 6,471 |  | 491 |  | 10,823 |  | 4,899 |  | 122 |  | 22,806 |  | 6,792 |  | 668 |  | 2,233 |  | 3,936 |  | 130 |  | 13,759 |
| 14 |  | 30,627 |  | 2,223 |  | 35,505 |  | 18,079 |  | 714 |  | 87,148 |  | 30,338 |  | 2,412 |  | 22,353 |  | 15,657 |  | 673 |  | 71,433 |
| 15 | \$ | 477,242 | \$ | 82,608 | \$ | 137,858 | \$ | 39,406 | \$ | 13,089 | \$ | 750,203 | \$ | 430,414 | \$ | 81,616 | \$ | 121,670 | \$ | 34,753 | \$ | 12,794 | \$ | 681,247 |


| 16 | \$ | 188,833 | \$ | 59,488 | \$ | 137,858 | \$ | 8,248 | \$ | 6,131 | \$ | 400,558 | \$ | 166,906 | \$ | 59,911 | \$ | 121,670 | \$ | 7,314 | \$ | 6,401 | \$ | 362,202 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 17 |  | 205,558 |  | 22,570 |  | - |  | 17,468 |  | 6,303 |  | 251,899 |  | 177,396 |  | 20,411 |  | - |  | 15,593 |  | 5,533 |  | 218,933 |
| 18 |  | 82,851 |  | 550 |  | - |  | 13,690 |  | 655 |  | 97,746 |  | 86,112 |  | 1,294 |  | - |  | 11,846 |  | 860 |  | 100,112 |
| 19 | \$ | 477,242 | \$ | 82,608 | \$ | 137,858 | \$ | 39,406 | \$ | 13,089 | \$ | 750,203 | \$ | 430,414 | \$ | 81,616 | \$ | 121,670 | \$ | 34,753 | \$ | 12,794 | \$ | 681,247 |


| 20 | \$ | 15,001 | \$ | 1,142 | \$ | - | \$ | 144 | \$ | 976 | \$ | 17,263 | \$ | 14,521 | \$ | 1,036 | \$ | - | \$ | 136 | \$ | 1,083 | \$ | 16,776 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 21 |  | 16,803 |  | 939 |  | 22 |  | 480 |  | 281 |  | 18,525 |  | 15,807 |  | 800 |  | 21 |  | 386 |  | 381 |  | 17,395 |
| 22 |  | 31,804 |  | 2,081 |  | 22 |  | 624 |  | 1,257 |  | 35,788 |  | 30,328 |  | 1,836 |  | 21 |  | 522 |  | 1,464 |  | 34,171 |
| 23 |  | 2,200 |  | 225 |  | - |  | 17 |  | 24 |  | 2,466 |  | 1,973 |  | 253 |  | - |  | 17 |  | 38 |  | 2,281 |
| 24 |  | 2,540 |  | 1,381 |  | - |  | 338 |  | 52 |  | 4,311 |  | 2,389 |  | 1,305 |  | - |  | 211 |  | 132 |  | 4,037 |
| 25 |  | 44,129 |  | 2,351 |  | 120,384 |  | 27,188 |  | 1,590 |  | 195,642 |  | 49,183 |  | 2,414 |  | 110,003 |  | 24,209 |  | 1,771 |  | 187,580 |
| 26 |  | 2,526 |  | 1,594 |  | - |  | 115 |  | 367 |  | 4,602 |  | 2,488 |  | 1,540 |  | - |  | 133 |  | 549 |  | 4,710 |
| 27 |  | 1,153 |  | 418 |  | 10 |  | 28 |  | 72 |  | 1,681 |  | 1,100 |  | 444 |  | 9 |  | 27 |  | 125 |  | 1,705 |
| 28 |  | 60,982 |  | 1,897 |  | 12,307 |  | 7,278 |  | 3,310 |  | 85,774 |  | 80,726 |  | 1,865 |  | 6,467 |  | 6,216 |  | 2,108 |  | 97,382 |
| 29 |  | 7,531 |  | 793 |  | 41 |  | 284 |  | 2,101 |  | 10,750 |  | 6,849 |  | 732 |  | 21 |  | 247 |  | 471 |  | 8,320 |
| 30 |  | 2,025 |  | 752 |  | - |  | 36 |  | 544 |  | 3,357 |  | 2,040 |  | 496 |  | - |  | 38 |  | 657 |  | 3,231 |
| 31 |  | 1,584 |  | 1,408 |  | 142 |  | 73 |  | 171 |  | 3,378 |  | 1,648 |  | 1,449 |  | 6 |  | 56 |  | 297 |  | 3,456 |
| 32 |  | 3,055 |  | 4,860 |  | - |  | 621 |  | 821 |  | 9,357 |  | 2,894 |  | 5,026 |  | - |  | 536 |  | 972 |  | 9,428 |
| 33 |  | 2,421 |  | 2,293 |  | - |  | 983 |  | 1,259 |  | 6,956 |  | 2,450 |  | 2,180 |  | - |  | 918 |  | 1,112 |  | 6,660 |
| 34 |  | 4,537 |  | 917 |  | - |  | 152 |  | 297 |  | 5,903 |  | 4,396 |  | 954 |  | - |  | 137 |  | 565 |  | 6,052 |
| 35 |  | 3,314 |  | 1,053 |  | - |  | 90 |  | 118 |  | 4,575 |  | 3,554 |  | 973 |  | - |  | 87 |  | 351 |  | 4,965 |
| 36 |  | 4,474 |  | 2,434 |  | 220 |  | 157 |  | 213 |  | 7,498 |  | 4,234 |  | 2,252 |  | 100 |  | 140 |  | 771 |  | 7,497 |
| 37 |  | 2,734 |  | 2,037 |  | - |  | 565 |  | 210 |  | 5,546 |  | 2,631 |  | 2,029 |  | - |  | 571 |  | 488 |  | 5,719 |
| 38 |  | 3,748 |  | 758 |  | - |  | 698 |  | 489 |  | 5,693 |  | 3,483 |  | 788 |  | - |  | 467 |  | 528 |  | 5,266 |
| 39 |  | 4,964 |  | 1,000 |  | 4,732 |  | 159 |  | 164 |  | 11,019 |  | 5,507 |  | 898 |  | 5,043 |  | 221 |  | 365 |  | 12,034 |
| 40 | \$ | 185,721 | \$ | 28,252 | \$ | 137,858 | \$ | 39,406 | \$ | 13,059 | \$ | 404,296 | \$ | 207,873 | \$ | 27,434 | \$ | 121,670 | \$ | 34,753 | \$ | 12,764 | \$ | 404,494 |

Prior to Q1 2012, the amounts were calculated based on Canadian GAAP.
Gross credit risk exposure is before credit risk mitigants. This table excludes securitization and equity exposures.

Gross Credit Risk Exposure (Continued) ${ }^{1,2}$

## (\$ millions)

AS AT

By
Retail
Residential secured
Qualifying revolving retai
Other retail
Non-retail
Corporate
Bank

Total
By Country of Risk
Canada
United States
International
Europe
Other

Total
By Residual Contractual Maturity
Within 1 year
Over 1 year to 5 years
Over 5 years
Total

## By Counterparty Type <br> Retail

Residential secured
Qualifying revolving retail
Other retail

Non-retai
Corporate
Sover

Total
By Country of Risk
Canada
United States
International
Europe

Total
By Residual Contractual Maturity
Within 1 year
Over 1 year to 5 years
Over 5 years
Total

| $\underset{\#}{\text { LINE }}$ | $\begin{gathered} 2011 \\ \text { Q3 } \\ \hline \end{gathered}$ |  |  |  |  |  |  |  |  |  |  | $\begin{gathered} 2011 \\ \text { Q2 } \end{gathered}$ |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Drawn |  | Undrawn |  | po-style sactions |  | OTC derivatives |  | ther offce sheet |  | Total |  | Drawn |  | Undrawn |  | Repo-style ansactions |  | $\begin{array}{r} \text { OTC } \\ \text { derivatives } \end{array}$ |  | ther offce sheet |  | Total |
| 1 | \$ 152,076 | \$ | 20,491 | \$ | - | \$ | - | \$ | - | \$ | 172,567 | \$ | 146,345 | \$ | 20,251 | \$ | - | \$ | - | \$ | - | \$ | 166,596 |
| 2 | 15,251 |  | 27,283 |  | - |  | - |  | - |  | 42,534 |  | 15,111 |  | 28,109 |  | - |  | - |  | - |  | 43,220 |
| 3 | 48,560 |  | 5,837 |  | - |  | - |  | 32 |  | 54,429 |  | 47,631 |  | 5,669 |  | - |  | - |  | 27 |  | 53,327 |
| 4 | 215,887 |  | 53,611 |  | - |  | - |  | 32 |  | 269,530 |  | 209,087 |  | 54,029 |  | - |  | - |  | 27 |  | 263,143 |
| 5 | 84,232 |  | 23,607 |  | 45,168 |  | 8,583 |  | 10,022 |  | 171,612 |  | 81,289 |  | 22,835 |  | 40,965 |  | 8,203 |  | 9,876 |  | 163,168 |
| 6 | 64,948 |  | 877 |  | 12,084 |  | 6,545 |  | 185 |  | 84,639 |  | 59,643 |  | 901 |  | 7,498 |  | 6,037 |  | 198 |  | 74,277 |
| 7 | 42,746 |  | 743 |  | 73,858 |  | 19,988 |  | 2,312 |  | 139,647 |  | 42,825 |  | 816 |  | 66,307 |  | 20,204 |  | 2,249 |  | 132,401 |
| 8 | 191,926 |  | 25,227 |  | 131,110 |  | 35,116 |  | 12,519 |  | 395,898 |  | 183,757 |  | 24,552 |  | 114,770 |  | 34,444 |  | 12,323 |  | 369,846 |
| 9 | \$ 407,813 | \$ | 78,838 | \$ | 131,110 | \$ | 35,116 | \$ | 12,551 | \$ | 665,428 | \$ | 392,844 | \$ | 78,581 | \$ | 114,770 | \$ | 34,444 | \$ | 12,350 | \$ | 632,989 |


| 10 | \$ | 248,717 | \$ | 64,795 | \$ | 49,566 | \$ | 13,565 | \$ | 4,662 | \$ | 381,305 | \$ | 239,802 | \$ | 64,822 | \$ | 41,966 | \$ | 13,565 | \$ | 4,634 | \$ | 364,789 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 11 |  | 130,996 |  | 12,080 |  | 41,348 |  | 6,029 |  | 7,137 |  | 197,590 |  | 125,578 |  | 11,661 |  | 46,404 |  | 5,987 |  | 7,044 |  | 196,674 |
| 12 |  | 21,324 |  | 1,529 |  | 31,254 |  | 11,221 |  | 522 |  | 65,850 |  | 21,155 |  | 1,495 |  | 21,771 |  | 10,437 |  | 445 |  | 55,303 |
| 13 |  | 6,776 |  | 434 |  | 8,942 |  | 4,301 |  | 230 |  | 20,683 |  | 6,309 |  | 603 |  | 4,629 |  | 4,455 |  | 227 |  | 16,223 |
| 14 |  | 28,100 |  | 1,963 |  | 40,196 |  | 15,522 |  | 752 |  | 86,533 |  | 27,464 |  | 2,098 |  | 26,400 |  | 14,892 |  | 672 |  | 71,526 |
| 15 | \$ | 407,813 | \$ | 78,838 | \$ | 131,110 | \$ | 35,116 | \$ | 12,551 | \$ | 665,428 | \$ | 392,844 | \$ | 78,581 | \$ | 114,770 | \$ | 34,444 | \$ | 12,350 | \$ | 632,989 |




| \$ | 238,194 | \$ | 63,844 | \$ | 40,633 | \$ | 11,923 | \$ | 4,459 | \$ | $\begin{aligned} & 359,053 \\ & 194,258 \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 120,862 |  | 12,097 |  | 48,395 |  | 5,371 |  | 7,533 |  |  |
|  | 19,718 |  | 1,531 |  | 25,460 |  | 9,183 |  | 467 |  | 56,359 |
|  | 6,111 |  | 853 |  | 1,183 |  | 3,200 |  | 198 |  | 11,545 |
|  | 25,829 |  | 2,384 |  | 26,643 |  | 12,383 |  | 665 |  | 67,904 |
| \$ | 384,885 | \$ | 78,325 | \$ | 115,671 | \$ | 29,677 | \$ | 12,657 | \$ | 621,215 |


| $\$$ | 159,738 | $\$$ | 60,545 | $\$$ | 115,671 | $\$$ | 6,253 | $\$$ | 6,189 | $\$$ | 348,396 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  | 164,224 |  | 17,406 |  | - |  | 14,306 |  | 5,939 |  | 201,875 |
|  | 60,923 |  | 374 |  | - |  | 9,118 |  | 529 |  | 70,944 |
| $\$$ | 384,885 | $\$$ | 78,325 | $\$$ | 115,671 | $\$$ | 29,677 | $\$$ | 12,657 | $\$$ | 621,215 |

2012, the amounts were calculated based on Canadian GAAP
Gross credit risk exposure is before credit risk mitigants. This table excludes securitization and equity exposures.

Exposures Covered By Credit Risk Mitigation ${ }^{1}$
(\$ millions)
AS AT

## By Counterparty Type

Retail
Residential secured
Qualifying revolving retai Other retail

Corporate
Corporate
Bank
Gross Credit Risk Exposure

## By Counterparty Type

Retail
Residential secured
Qualifying revolving retail
Other retail

## Non-retai

Corporate
Sovereig
Bank
Gross Credit Risk Exposure

| $\underset{\#}{\text { LINE }}$ | $\begin{gathered} 2012 \\ \text { Q3 } \\ \hline \end{gathered}$ |  |  |  |  | $\begin{gathered} 2012 \\ \text { Q2 } \\ \hline \end{gathered}$ |  |  |  |  |  | $\begin{gathered} 2012 \\ \text { Q1 } \end{gathered}$ |  |  |  |  |  | $\begin{gathered} 2011 \\ \text { Q4 } \end{gathered}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Standardized |  |  | AIRB $^{2}$ |  | Standardized |  |  |  | AIRB $^{2}$ |  | Standardized |  |  |  | $\mathrm{AIRB}^{2}$ |  | Standardized |  |  |  | AIRB $^{2}$ |  |
|  | Eligible financial collateral ${ }^{3}$ |  | Guarantees I credit derivatives |  | arantees I credit erivatives | Eligiblefinancial collateral ${ }^{3}$ |  | Guarantees / credit derivatives |  | Guarantees / credit derivatives |  | Eligible financial collateral ${ }^{3}$ |  | Guarantees / credit derivatives |  | Guarantees / credit derivatives |  | $\begin{array}{r} \text { Eligible } \\ \text { financial } \\ \text { collateral }^{3} \end{array}$ |  | Guarantees / credit derivatives |  | Guarantees / credit derivatives |  |
| 1 | \$ | \$ | 314 | \$ | 157,669 | \$ | - | \$ | 280 | \$ | 155,199 | \$ | - | \$ | 278 | \$ | 156,036 | \$ | - | \$ | 274 | \$ | 89,421 |
| 2 | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |
| 3 | - |  | 539 |  | - |  | - |  | 552 |  | - |  | - |  | 581 |  | - |  | - |  | 609 |  | - |
| 4 | - |  | 853 |  | 157,669 |  | - |  | 832 |  | 155,199 |  | - |  | 859 |  | 156,036 |  | - |  | 883 |  | 89,421 |
| 5 | 93 |  | 3,134 |  | 13,997 |  | 92 |  | 2,853 |  | 13,965 |  | 94 |  | 2,831 |  | 14,864 |  | 94 |  | 2,519 |  | 14,850 |
| 6 | - |  | - |  | 311 |  | - |  | - |  | 330 |  | - |  | - |  | 290 |  | - |  | - |  | 281 |
| 7 | 1,486 |  | 5,784 |  | 2,986 |  | - |  | 6,740 |  | 4,604 |  | - |  | 10,039 |  | 8,523 |  | - |  | 10,405 |  | 10,956 |
| 8 | 1,579 |  | 8,918 |  | 17,294 |  | 92 |  | 9,593 |  | 18,899 |  | 94 |  | 12,870 |  | 23,677 |  | 94 |  | 12,924 |  | 26,087 |
| 9 | \$ 1,579 | \$ | 9,771 | \$ | 174,963 | \$ | 92 | \$ | 10,425 | \$ | 174,098 | \$ | 94 | \$ | 13,729 | \$ | 179,713 | \$ | 94 | \$ | 13,807 | \$ | 115,508 |
|  |  |  | $\begin{gathered} 2011 \\ \text { Q3 } \\ \hline \end{gathered}$ |  |  | $\begin{gathered} 2011 \\ \text { Q2 } \end{gathered}$ |  |  |  |  |  | $\begin{gathered} 2011 \\ \text { Q1 } \end{gathered}$ |  |  |  |  |  |  |  |  |  |  |  |



Prior to Q1 2012, the amounts were calculated based on Canadian GAAP
For exposures under the AIRB Approach, eligible financial collateral is taken into account in the Bank's LGD models. Separate disclosure of eligible financial collateral is, therefore, not required. For exposures under the Standardized Approach, eligible financial collateral can include cash, gold, highly rated debt securities and equities listed on the main index.

Standardized Credit Risk Exposures ${ }^{1,2}$


AIRB Credit Risk Exposures: Retail Risk Parameters ${ }^{1}$
(\$ millions, except as noted)
AS $A T$

Low risk
Normal risk
Medium risk
Hish risk
Default

Qualifying Revolving Retal
Low risk
Normal risk
Medium risk
High risk
High risk
Default

Other Retail
Low risk
Normal risk
Medium risk
Default

| $\underset{\#}{\text { LINE }}$ | $\begin{gathered} 2012 \\ \mathrm{Q} 3 \end{gathered}$ |  |  |  |  |  |  |  | $\begin{gathered} 2012 \\ \text { Q2 } \\ \hline \end{gathered}$ |  |  |  |  |  |  |  | $\begin{gathered} 2012 \\ \text { Q1 } \end{gathered}$ |  |  |  |  |  |  |  | $\begin{gathered} 2011 \\ \text { Q4 } \\ \hline \end{gathered}$ |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | EAD ${ }^{2}$ | Exposure weightedaverage PD |  | Exposure weightedaverage LGD |  | Exposure weightedaverage sk-weight |  |  | EAD ${ }^{2}$ | Exposure weightedaverage PD |  | Exposure weightedaverage LGD |  | Exposure weightedaverage risk-weight risk-weight |  |  | EAD ${ }^{2}$ | Exposure weightedaverage PD |  | Exposure weightedaverage LGD |  | Exposure weightedaverage risk-weigh |  | EAD ${ }^{2}$ | Exposure weightedaverage PD |  | Exposure weightedaverage LGD |  | Exposure wightedaverage k-weigh |  |
| 1 | \$ | 31,958 | 0.1 | \% | 17.7 | \% | 2.7 | \% | \$ | 31,189 | 0.1 | \% | 17.4 | \% | 2.7 | \% \$ | \$ | 20,868 | 0.1 | \% | 12.8 | \% | 2.6 | \% \$ | \$ 18,182 | 0.1 | \% | 13.0 | \% | 2.7 | \% |
| 2 |  | 32,838 | 0.4 |  | 16.2 |  | 11.2 |  |  | 32,795 | 0.5 |  | 16.2 |  | 11.4 |  |  | 38,158 | 0.4 |  | 14.8 |  | 10.3 |  | 32,978 | 0.5 |  | 14.8 |  | 10.4 |  |
| 3 |  | 16,514 | 2.1 |  | 15.6 |  | 30.6 |  |  | 15,859 | 2.1 |  | 15.5 |  | 30.3 |  |  | 17,283 | 2.0 |  | 14.9 |  | 29.0 |  | 16,644 | 2.0 |  | 15.9 |  | 30.7 |  |
| 4 |  | 4,226 | 16.0 |  | 17.6 |  | 76.3 |  |  | 3,853 | 16.7 |  | 17.4 |  | 76.0 |  |  | 4,045 | 17.5 |  | 16.4 |  | 72.7 |  | 3,624 | 17.5 |  | 16.7 |  | 73.9 |  |
| 5 |  | 284 | 100.0 |  | 16.3 |  | 121.6 |  |  | 302 | 100.0 |  | 15.7 |  | 117.9 |  |  | 312 | 100.0 |  | 15.7 |  | 112.7 |  | 267 | 100.0 |  | 16.1 |  | 106.2 |  |
| 6 | \$ | 85,820 | 1.7 |  | 16.7 |  | 15.3 |  | \$ | 83,998 | 1.7 |  | 16.6 |  | 15.1 |  | \$ | 80,666 | 1.9 |  | 14.4 |  | 15.9 |  | \$ 71,695 | 1.9 |  | 14.7 |  | 16.7 |  |
| 7 | \$ | 17,483 | 0.1 |  | 84.0 |  | 2.9 |  | \$ | 17,067 | 0.1 |  | 84.2 |  | 3.0 |  | \$ | 16,868 | 0.1 |  | 84.2 |  | 3.0 |  | \$ 16,783 | 0.1 |  | 84.4 |  | 3.0 |  |
| 8 |  | 13,699 | 0.5 |  | 84.8 |  | 17.4 |  |  | 14,320 | 0.5 |  | 85.1 |  | 17.5 |  |  | 13,983 | 0.5 |  | 85.1 |  | 17.5 |  | 14,172 | 0.5 |  | 85.2 |  | 17.5 |  |
| 9 |  | 7,632 | 2.4 |  | 86.1 |  | 62.1 |  |  | 8,134 | 2.4 |  | 86.5 |  | 62.6 |  |  | 7,860 | 2.4 |  | 86.5 |  | 62.4 |  | 7,943 | 2.4 |  | 86.7 |  | 62.6 |  |
| 10 |  | 3,452 | 11.4 |  | 83.4 |  | 147.1 |  |  | 3,590 | 10.8 |  | 83.7 |  | 146.9 |  |  | 3,627 | 11.0 |  | 83.8 |  | 148.0 |  | 3,694 | 11.1 |  | 83.8 |  | 148.2 |  |
| 11 |  | 141 | 100.0 |  | 77.8 |  | 9.1 |  |  | 148 | 100.0 |  | 78.2 |  | 9.4 |  |  | 144 | 100.0 |  | 77.7 |  | 9.3 |  | 144 | 100.0 |  | 78.7 |  | 9.3 |  |
| 12 | \$ | 42,407 | 1.9 |  | 84.6 |  | 30.0 |  | \$ | 43,259 | 1.9 |  | 84.9 |  | 31.0 |  | \$ | 42,482 | 1.9 |  | 84.9 |  | 31.1 |  | \$ 42,736 | 1.9 |  | 85.1 |  | 31.4 |  |
| 13 | \$ | 7,268 | 0.1 |  | 52.7 |  | 9.9 |  | \$ | 4,307 | 0.1 |  | 45.9 |  | 9.3 |  | \$ | 4,205 | 0.1 |  | 45.3 |  | 9.1 |  | \$ 3,937 | 0.1 |  | 44.5 |  | 8.9 |  |
| 14 |  | 12,410 | 0.5 |  | 53.5 |  | 37.4 |  |  | 10,599 | 0.5 |  | 52.6 |  | 38.0 |  |  | 10,324 | 0.5 |  | 52.3 |  | 37.7 |  | 10,554 | 0.6 |  | 52.7 |  | 38.6 |  |
| 15 |  | 7,471 | 2.4 |  | 52.7 |  | 68.7 |  |  | 11,960 | 2.1 |  | 55.7 |  | 70.4 |  |  | 12,124 | 2.1 |  | 55.9 |  | 70.3 |  | 12,086 | 2.1 |  | 55.9 |  | 70.9 |  |
| 16 |  | 3,766 | 10.7 |  | 52.8 |  | 89.9 |  |  | 3,828 | 11.0 |  | 52.5 |  | 89.9 |  |  | 3,693 | 10.8 |  | 52.2 |  | 88.9 |  | 3,792 | 10.9 |  | 52.6 |  | 89.8 |  |
| 17 |  | 152 | 100.0 |  | 50.7 |  | 102.2 |  |  | 148 | 100.0 |  | 51.5 |  | 101.4 |  |  | 151 | 100.0 |  | 52.4 |  | 99.4 |  | 151 | 100.0 |  | 53.4 |  | 99.1 |  |
| 18 | \$ | 31,067 | 2.6 | \% | 53.0 | \% | 45.2 | \% | \$ | 30,842 | 2.9 | \% | 52.8 | \% | 53.3 | \% | \$ | 30,497 | 2.8 | \% | 52.7 | \% | 53.2 | \% | \$ 30,520 | 2.9 | \% | 52.9 | \% | 54.2 | \% |

Residential Secured
Low risk
Normal risk
Medium risk
High risk
Default

Qualifying Revolving Retail
Low risk
Normal risk
Medium risk
High risk
Default

Other Retail
Low risk
Normal risk
Medium risk
High risk
Default

|  | $\begin{gathered} 2011 \\ \text { Q3 } \\ \hline \end{gathered}$ |  |  |  |  |  |  | $\begin{gathered} 2011 \\ \text { Q2 } \end{gathered}$ |  |  |  |  |  |  |  | $\begin{gathered} 2011 \\ \text { Q1 } \\ \hline \end{gathered}$ |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $E A D^{2}$ | Exposure weightedaverage PD |  | Exposure weightedaverage LGD |  | Exposure weightedaverage risk-weight |  |  | $E A D^{2}$ | Exposure weightedaverage |  | Exposure weightedaverage LGD |  | Exposure weightedaverage |  |  | EAD ${ }^{2}$ | Exposure weightedaverage |  | Exposure weightedaverage LGD |  | xposure <br> ighted- <br> verage <br> -weigh |  |
| 19 | \$ | 18,283 | 0.1 | \% | 13.0 | \% | 2.6 | \% \$ | \$ | 16,731 | 0.1 | \% | 12.2 | \% | 2.5 | \% | \$ | 15,991 | 0.1 | \% | 12.2 | \% | 2.5 | \% |
| 20 |  | 32,345 | 0.5 |  | 15.0 |  | 10.7 |  |  | 28,316 | 0.5 |  | 14.0 |  | 10.1 |  |  | 27,855 | 0.5 |  | 14.4 |  | 10.5 |  |
| 21 |  | 13,738 | 2.0 |  | 15.1 |  | 29.5 |  |  | 13,394 | 2.0 |  | 14.8 |  | 29.1 |  |  | 12,793 | 2.1 |  | 15.4 |  | 30.4 |  |
| 22 |  | 3,542 | 17.2 |  | 16.6 |  | 73.6 |  |  | 3,412 | 17.2 |  | 16.1 |  | 71.8 |  |  | 3,506 | 16.6 |  | 16.9 |  | 74.8 |  |
| 23 |  | 252 | 100.0 |  | 16.2 |  | 106.3 |  |  | 251 | 100.0 |  | 15.7 |  | 105.5 |  |  | 223 | 100.0 |  | 15.5 |  | 104.0 |  |
| 24 | \$ | 68,160 | 1.9 |  | 14.6 |  | 15.9 |  | \$ | 62,104 | 2.0 |  | 13.8 |  | 15.9 |  | \$ | 60,368 | 2.0 |  | 14.2 |  | 16.7 |  |
| 25 | \$ | 16,802 | 0.1 |  | 84.5 |  | 3.0 |  | \$ | 16,879 | 0.1 |  | 84.5 |  | 3.0 |  | \$ | 17,216 | 0.1 |  | 84.5 |  | 3.0 |  |
| 26 |  | 13,981 | 0.5 |  | 85.3 |  | 17.5 |  |  | 14,149 | 0.5 |  | 85.5 |  | 17.4 |  |  | 13,490 | 0.5 |  | 85.5 |  | 17.4 |  |
| 27 |  | 7,798 | 2.4 |  | 86.7 |  | 62.7 |  |  | 8,172 | 2.4 |  | 87.1 |  | 63.6 |  |  | 7,850 | 2.5 |  | 87.1 |  | 64.0 |  |
| 28 |  | 3,810 | 11.3 |  | 84.0 |  | 149.8 |  |  | 3,863 | 11.2 |  | 84.2 |  | 150.0 |  |  | 4,233 | 11.3 |  | 84.6 |  | 150.9 |  |
| 29 |  | 143 | 100.0 |  | 79.1 |  | 9.3 |  |  | 157 | 100.0 |  | 79.3 |  | 9.5 |  |  | 152 | 100.0 |  | 78.6 |  | 9.4 |  |
| 30 | \$ | 42,534 | 2.0 |  | 85.1 |  | 31.9 |  | \$ | 43,220 | 2.0 |  | 85.3 |  | 32.3 |  | \$ | 42,941 | 2.1 |  | 85.3 |  | 33.3 |  |
| 31 | \$ | 3,935 | 0.1 |  | 44.2 |  | 8.9 |  | \$ | 3,880 | 0.1 |  | 44.7 |  | 9.0 |  | \$ | 3,788 | 0.1 |  | 43.9 |  | 8.8 |  |
| 32 |  | 10,441 | 0.6 |  | 52.7 |  | 38.4 |  |  | 9,999 | 0.6 |  | 53.3 |  | 39.1 |  |  | 9,723 | 0.6 |  | 52.9 |  | 38.7 |  |
| 33 |  | 11,863 | 2.1 |  | 56.0 |  | 71.2 |  |  | 11,333 | 2.1 |  | 57.2 |  | 72.4 |  |  | 11,011 | 2.1 |  | 57.1 |  | 72.3 |  |
| 34 |  | 3,902 | 11.2 |  | 53.3 |  | 91.5 |  |  | 3,813 | 10.8 |  | 54.0 |  | 91.8 |  |  | 3,787 | 10.8 |  | 54.6 |  | 93.1 |  |
| 35 |  | 147 | 100.0 |  | 52.5 |  | 106.1 |  |  | 143 | 100.0 |  | 50.0 |  | 104.6 |  |  | 150 | 100.0 |  | 50.8 |  | 104.3 |  |
| 36 | \$ | 30,288 | 3.0 | \% | 52.9 | \% | 54.6 | \% $\$$ |  | 29,168 | 2.9 | \% | 53.7 | \% | 55.3 |  | \$ | 28,459 | 3.0 | \% | 53.5 | \% | 55.3 | \% |

Prior to Q1 2012, the amounts were calculated based on Canadian GAAP
EAD includes the effects of credit risk mitigation.

AIRB Credit Risk Exposures: Non-Retail Risk Parameters ${ }^{1}$


Prior to Q1 2012, the amounts were calculated based on Canadian GAAP.
EAD includes the effects of credit risk mitigation.

AIRB Credit Risk Exposures: Undrawn Commitments and EAD on Undrawn Commitments ${ }^{1,2,3}$

## (\$ millions)

AS AT

By Counterparty Type Retail
Residential secured
Residential secured
Qualifying revolving retai Other retail

Non-retai
Corporate
Sovereign


20


## By Counterparty Type

Retail
Residential secured
Qualifying revolving retai
Other retail
Non-retai
Corporate
Sovereign
Bank
Total


Notional undrawn commitments are equal to the contractually available amounts provided via committed loan agreements less amounts currently outstanding under those committed loan agreements. Prior to Q1 2012, the amounts were calculated based on Canadian GAAP
EAD on undrawn commitments is the amount currently undrawn but expected to be drawn assuming a default on the underlying committed loan agreement.

AIRB Credit Risk Exposures: Loss Experience ${ }^{1}$

| $\begin{gathered} \text { LINE } \\ \# \end{gathered}$ | $\begin{gathered} 2012 \\ \text { Q3 } \\ \hline \end{gathered}$ |  |  | $\begin{gathered} 2012 \\ \mathrm{Q}^{2} \\ \hline \end{gathered}$ |  |  | $\begin{gathered} 2012 \\ \text { Q1 } \end{gathered}$ |  |  |  | $\begin{gathered} 2011 \\ \mathrm{Q} 4 \\ \hline \end{gathered}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{array}{r} \text { Actual } \\ \text { loss } \\ \text { rate }^{2,3} \\ \hline \end{array}$ |  | Expected loss rate ${ }^{2,3}$ | $\begin{array}{r} \text { Actual } \\ \text { loss } \\ \text { rate }^{2,3} \end{array}$ |  | $\begin{array}{r} \text { Expected } \\ \text { loss } \\ \text { rate }^{2,3} \end{array}$ | $\begin{array}{r} \text { Actual } \\ \text { loss } \\ \text { rate }^{2,3} \\ \hline \end{array}$ |  | $\begin{array}{r} \hline \text { Expected } \\ \text { loss } \\ \text { rate }^{2,3} \\ \hline \end{array}$ |  | Historical actual loss rate ${ }^{4}$ |  | $\begin{array}{r} \text { Actual } \\ \text { loss } \\ \text { rate }^{2,3} \\ \hline \end{array}$ |  | Expected loss rate ${ }^{2,3}$ |  |
| 1 | 0.02 | \% | 0.12 \% | 0.02 | \% | 0.12 \% | 0.02 | \% | 0.13 | \% | 0.01 | \% | 0.01 | \% | 0.12 | \% |
| 2 | 3.31 |  | 3.79 | 3.38 |  | 3.94 | 3.47 |  | 4.01 |  | 3.61 |  | 3.56 |  | 4.07 |  |
| 3 | 1.07 |  | 1.53 | 1.12 |  | 1.56 | 1.15 |  | 1.59 |  | 1.10 |  | 1.17 |  | 1.61 |  |
| 4 | 0.08 |  | 0.46 | 0.03 |  | 0.51 | -0.03 |  | 0.55 |  | 0.38 |  | -0.08 |  | 0.59 |  |
| 5 | - |  | - | - |  | - | - |  | - |  | - |  | - |  | - |  |
| 6 | - |  | 0.03 | - |  | 0.03 | - |  | 0.03 |  | - |  | - |  | 0.03 |  |

By Counterparty Type
Retail
Residential secured
Qualifying revolving retai
Other retail
Non-retal
Corporate

Bank


By Counterparty Type
Retail
Residential secured
Qualifying revolving retai
Other retail
Non-retail
Corporate
Sovereig
12
${ }^{1}$ Prior to Q1 2012, the amounts were calculated based on Canadian GAAP.
Retail actual and expected loss rates are measured as follows:

 (PDXLGDXEAD) divided by outstanding balances at the beginning of the four-quarter period.
Non-retail actual and expected loss rates are measured as follows:

 current year in the historically measured period. This historical data will be updated annually until a complete business cycle is included in the historically measured period. A business cycle is estimated to be 10 -15 years in duration.

## Commentary:

Differences between actual loss rates and expected loss rates are due to the following reasons
 longer period of time. As a result, actual losses may exceed expected losses during a recession and may fall below expected losses during economic growth.
Expected loss parameters are conservatively estimated (i.e. adjusted upwards) to account for the limited number of years of historical data available.

- LGD parameters used in the expected loss estimates are adjusted upwards to reflect potential economic downturn conditions.



## Retail

Due to improvement in economic conditions and credit quality of the new business, actual loss rates for qualifying revolving and other retail exposures in the four quarters ending Q3 2012 are back down to their historical averages.

## Non-retail:

 historically measured period.

Securitization and Resecuritization Exposures in the Banking Book ${ }^{1}$


Securitization exposures include the Bank's exposures as originator and investor under both the IRB approach and the Standardized approach.
None of the Bank's resecuritization exposures were subject to credit risk mitigation at January 31, 2011
Securitization exposures subject to the standardized approach are primarily comprised of investments held in the Banking book.
Securitization exposures deducted from capital.
Securitization exposures subject to the ratings based approach primarily include liquidity facilities, credit enhancements, letters of credit, and investments held in the Banking book.
Securitization exposures subject to the internal assessment approach are primarily comprised of liquidity facilities provided to the Bank's asset-backed commercial paper (ABCP) conduits.


Prior to Q1 2012, the amounts were calculated based on Canadian GAA
 A Ameritrade was translated using the period-end foreign exchange rate of the Bank.

## (\$ millions, except as noted)

AS AT

## RISK-wEIGHTED ASSETS

CAPITAL
Tier 1 Capital
Contributed surplus
Retained earnings
Retained earnings
Fair value (gain) loss arising from changes in the institution's own credit risk
Net unrealized foreign currency translation gains (losses) on investment
in subsidiaries, net of hedging activities
Preferred shares ${ }^{2}$
Innovative instruments ${ }^{2}$
Adjustment for transition to measurement under IFRS
Net impact of eliminating one month reporting lag on U.S. entities ${ }^{3}$
Gross Tier 1 capital
Goodwill and intangibles in excess of $5 \%$
limit
Net Tier 1 Capital
Securitization - gain on sale of mortgages
Securitization - other
$50 \%$ shorffall in allowance ${ }^{4}$
$50 \%$ substantial investment
$50 \%$ substantial investments
Net impact of eliminating one month reporting lag on U.S. entities ${ }^{3}$ Adjusted Net Tier 1 Capital

## Tier 2 Capita

Innovative instruments
Subordinated notes and debentures (net of amortization and ineligible)
Eligible collective allowance (re standardized approach)
Accumulated net after-tax unrealized gain on AFS equity securities in OC
Securitization - other
$50 \%$ shortfall in allowance
$50 \%$ substantial investments
Net impact of eliminating one month reporting lag on U.S. entities ${ }^{3}$
Total Tier 2 Capital
Total Regulatory Capital

## REGULATORY CAPITAL RATIOS (\%)

Tier 1 capital ratio ${ }^{6}$
Total capital ratio
CAPITAL RATIOS FOR SIGNIFICANT BANK SUBSIDIARIES (\%) TD Bank, N.A. ${ }^{7}$
Tier 1 capital ratio
Total capital ratio

## TD Mortgage Corporation

Tier 1 capital ratio ${ }^{6}$
Total capital ratio ${ }^{6}$
Prior to Q1 2012, the amounts were calculated based on Canadian GAAP.
 continue to be included in Tier 1 capital.
 regulatory purposes only, the Bank's investment in TD Ameritrade was translated using the period-end foreign exchange rate of the Bank.

SFI's
On a stand-alone basis, TD Bank, N.A. reports regulatory capital to the Office of the Comptroller of the Currency (OCC) under Basel I based on calendar quarter ends. The disclosed capital ratios are based on this framework.
${ }^{1}$ The adjustments for items of note, net of income taxes, are removed from reported results to compute adjusted results.


 includes amortization of intangibles acquired as a result of business combinations.






 and losses of the derivatives in excess of the accrued amount.


 business combination and consist primarily of finders' fees, advisory fees, and legal fees. Integration charges in the recent quarters were driven by the South Financial and FDIC-assisted acquisitions and there were no
 transaction costs as an item of note.








 Contingent consideration is defined as part of the purchase agreement, whereby the Bank is required to pay additional cash consideration in the event that amounts realized on certain assets exceed a

 for both Canada and the U.S., the majority of these charges relate to integration initiatives undertaken for U.S. Personal and Commercial Banking.



 Integration charges and direct transaction costs related to this acquisition were incurred by Canadian Personal and Commercial Banking.


 $\$ 128$ million ( $\$ 77$ million after tax) was required in this quarter.


 and Commercial Banking loan portfolios.
${ }^{10}$ This represents the impact of changes in the income tax statutory rate on net deferred income tax balances.
 the quarterly EPS impact may not equal the year-to-date EPS impact.

## Risk-Weighted Assets

Risk-weighted assets (RWA)

## Approaches used by the Bank to calculate RWA:

## For Credit Risk

Standardized Approach

Advanced Internal Ratings Based (AIRB) Approach

## For Operational Risk

Standardized Approach

## For Market Risk

Standardized Approach
Internal Models Approach

## Credit Risk Terminology

Gross credit risk exposure

## Counterparty Type / Exposure Classes

Retail
Residential secured
Qualifying revolving retail (QRR)

## Other retail

## Non-retail

Corporate
Sovereign
Bank
Exposure Types:
Drawn
Undrawn (commitment)
Repo-style transactions
OTC derivatives
Other off-balance sheet

## AIRB Credit Risk Parameters:

Probability of Default (PD)
Exposure at Default (EAD)
Loss Given Default (LGD)

- Used in the calculation of risk-based capital ratios, total risk-weighted assets are calculated for credit, operational and market risks using the approaches described below.
- Under this approach, banks apply a standardized set of risk-weights to exposures, as prescribed by the regulator, to calculate credit risk capital requirements. Standardized risk-weights are based on external credit assessments, where available, and other risk-related factors, including exposure asset class, collateral, etc.
- Under this approach, banks use their own internal historical experience of PD, LGD, EAD and other key risk assumptions to calculate credit risk capital requirements. Use of the AIRB approach is subject to supervisory approval.
- Under this approach, banks apply prescribed factors to a three-year average of annual gross income for each of eight different business lines, representing the different activities of the institution (e.g. Corporate Finance, Retail Banking, Asset Management, etc.).
- Under this approach, banks use standardized capital charges prescribed by the regulator to calculate general and specific risk components of market risk.
- Under this approach, banks use their own internal risk management models to calculate specific risk and general market risk charges.
- The total amount the bank is exposed to at the time of default measured before specific provisions or write-offs. Includes exposures under both the Standardized and AIRB approaches to credit risk.
- Includes residential mortgages and home equity lines of credit extended to individuals.
- Includes credit cards, unsecured lines of credit and overdraft protection products extended to individuals (in the case of the Standardized Approach to Includes credit cards, unsecured lines of credit and overdraft protection prod
credit risk, credit card exposures are included in the 'Other retail' category).
- Includes all other loans (e.g. personal loans, student lines of credit and small business loans) extended to individuals and small businesses.
- Includes exposures to corporations, partnerships or proprietorships
- Includes exposures to central governments, central banks, multilateral development banks and certain public sector entities.
- Includes exposures to deposit-taking institutions, securities firms and certain public sector entities.
- The amount of funds advanced to a borrower.

The difference between the authorized and drawn amounts (e.g. the unused portion of a line of credit / committed credit facility).

- Repurchase and reverse repurchase agreements, securities borrowing and lending.
- Privately negotiated derivative contracts that are not exchange-traded.
- All off-balance sheet arrangements other than derivatives and undrawn commitments (e.g. letters of credit, letters of guarantee)
- The likelihood that the borrower will not be able to meet its scheduled repayments within a one year time horizon
- The total amount the bank is exposed to at the time of default.
- The amount of the loss when a borrower defaults on a loan, which is expressed as a percentage of EAD.


## Acronyms

| Acronym | Definition |
| :---: | :---: |
| ABCP | Asset-Backed Commercial Paper |
| ACI | Acquired Credit-Impaired |
| AFS | Available-For-Sale |
| AIRB | Advanced Internal Ratings Based |
| CAD P\&C | Canadian Personal and Commercial Banking |
| CDS | Credit Default Swap |
| CICA | Canadian Institute of Chartered Accountants |
| EAD | Exposure at Default |
| FDIC | Federal Deposit Insurance Corporation |
| GAAP | Generally Accepted Accounting Principles |
| HELOC | Home Equity Line of Credit |
| IFRS | International Financial Reporting Standards |
| IRB | Internal Ratings Based |
| LGD | Loss Given Default |


| Acronym | Definition |
| :--- | :--- |
| MBS | Mortgage-Backed Security |
| NII | Net Interest Income |
| NHA | National Housing Act |
| OCC | Office of the Comptroller of the Currency |
| OCI | Office of the Superintendent of Financial Institutions Canada |
| OSFI | Probision for Credit Losses |
| PCL | Qualify of Default Revolving Retail |
| PD | U.S. Personal and Commercial Banking |
| QRR | Taxable Equivalent Basis |
| RWA | USD |

