## D

## SUPPLEMENTAL FINANCIAL INFORMATION

For the First Quarter Ended January 31, 2012

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## For the 1st Quarter Ended January 31, 2012

 conjunction with the Bank's Q1 2012 Report to Shareholders and Investor Presentation, as well as the Bank's 2011 Annual Report. For acronyms used in this package, see the "Acronyms" section of this document.

## How the Bank Reports



 business performance. The items of note are listed on page 3 of this package. The Bank believes that adjusted results provide the reader with a better understanding of how management views the Bank's performance.

 Reports" section of the Bank's Q1 2012 Report to Shareholders.

## Segmented Information

For management reporting purposes, the Bank's operations and activities are organized around four key business segments operating in a number of locations in key financial centres around the globe: Canadian Personal and Commercial Banking (CAD P\&C), Wealth and Insurance, U.S. Personal and Commercial Banking (U.S. P\&C), and Wholesale Banking. The Bank's other activities are grouped into
 costs, and changes in fair value of contingent consideration relating to the Chrysler Financial acquisition are reported in the Corporate segment. Effective December 1, 2011, the results of MBNA Canada are reported in the CAD P\&C and Wealth and Insurance segments.
 Services. In this document, the Bank has updated the corresponding segment reporting results retroactively for 2011

 applied prospectively. The Bank measures and evaluates the performance of each segment based on adjusted results, economic profit, and adjusted return on common equity (ROE). Economic profit is adjusted net income available to common shareholders less a charge for average common equity. Adjusted ROE is adjusted net income available to common shareholders as a percentage of average common equity. Economic profit and adjusted ROE are non-GAAP financial measures as these are not defined terms under IFRS and, therefore, may not be comparable to similar terms used by other issuers.



 generally applied to each segment based on a statutory tax rate and may be adjusted for items and activities unique to each segment.


 interest income with similar institutions. The TEB increase to net interest income and provision for income taxes reflected in Wholesale Banking results is reversed in the Corporate segment.

Shaded numbers have not been recalculated under IFRS and are based on Canadian GAAP.
For information on the Bank's Canadian GAAP Supplemental Financial Information, see the link: http://www.td.com/document/PDF/investor/2011/Q4_11_Supp_Pack_E.pdf

## For the 1st Quarter Ended January 31, 2012

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## Highlights

ncome Statement (\$ millions)
Net interest income
Non-interest income
Total revenue
Provision for credit losses
Loans
Debt securities classified as loans
Acquired credit-impaired loans
Total provision for credit losses
ot inestex
before provision for income taxe
Provision for (recovery of) income taxe
ncome before equity in net income of an investment in an associate
Equity in net income of an investment in an associate, net of income taxes Net income - reported
Adjustment for items of note, net of income taxes
income - adjusted
Preferred dividends
Net income available to common shareholders and non-controlling interests in subsidiaries - adjusted

## Attributable to: <br> Non-controlling interests - adjusted

Common shareholders - adjusted
Earnings per Common Share (\$) and Average Number of Shares (millions) asic earning

Reported
Diluted earnings
Reported
Adjusted
Average number of common shares outstanding
Basic

## Balance Sheet (\$ billions)

Total assets
Total equity

## Risk Metrics (\$ millions, except as noted)

Risk-weighted assets ${ }^{2}$
ier 1 capital
Tier 1 capital ratio ${ }^{2}$
After-tax impact of $1 \%$ increase in interest rates on
Common shareholders' equity (\$ millions)
Annual net income (\$ millions)
Net impaired loans - personal, business, and government (\$ millions) ${ }^{3}$
Net impaired loans - personal, business, and government as a $\%$ of net loans and acceptances ${ }^{3}$
Provision for credit losses as a \% of net average loans and acceptances ${ }^{3}$
Rating of senior debt:
Moody's
Standard and Poor's
 shareholders to include the effect of dilutive securities. As a result, the sum of the quarterly basic and diluted EPS figures may not equal the year-to-date EPS
Prior to Q1 2012, the amounts are calculated based on Canadian GAAP
Excludes acquired credit-impaired loans (ACI) and debt securities classified as loans. For additional information on ACl loans, see pages 34 to 35

## Shareholder Value

## (\$ millions, except as noted) <br> FOR THE PERIOD ENDED

## Business Performanc

Net income available to common shareholders and non-controlling interest
in subsidiaries - reported
Economic profit ${ }^{1,1}$
Average common equity
Average invested capit
Return on common equity - reported
Return on common equity - adjusted
Return on risk-weighted
Return on risk-weighted assets - adjusted ${ }^{3}$
Effective tax rate
Reported
Adjusted (TEB)
Net interest margin
Average number of full-time equivalent staff

## Common Share Performance

Closing market price (\$)
Book value per common share (\$)
Closing market price to book value
Price-earnings ratio
Reported
Adjusted
otal shareholder return on common shareholders' investment
Number of common shares outstanding (millions)
Total market capitalization (\$ billions)

## Dividend Performance

Dividend per common share
Dividend yield
Common dividend payout ratio
Reported

LINE
$\#$ $\square$

2011
Q3

Q2

| 1,429 | \$ | 1,541 | \$ | 1,447 |  | 1,364 | \$ | 1,513 | \$ | 5,865 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 782 |  | 594 |  | 649 |  | 596 |  | 641 |  | 2,469 |
| 39,999 |  | 38,131 |  | 35,027 |  | 34,060 |  | 34,542 |  | 35,568 |
| n/a |  | 43,566 |  | 40,380 |  | 39,331 |  | 39,722 |  | 40,877 |
| 14.0 \% |  | 15.8 | \% | 16.1 | \% | 16.1 | \% | 17.1 |  | 16.2 |
| 16.8 \% |  | 16.5 | \% | 17.7 | \% | 17.6 | \% | 17.7 |  | 17.3 |
| n/a |  | 14.4 |  | 15.4 |  | 15.2 |  | 15.4 |  | 15.0 |
| 2.90 |  | 2.95 |  | 2.97 |  | 2.88 |  | 3.06 |  | 2.95 |
| 62.9 \% |  | 61.6 | \% | 59.6 | \% | 61.3 | \% | 58.4 |  | 60.2 |
| 16.1 \% |  | 16.9 | \% | 20.4 | \% | 18.6 | \% | 18.6 |  | 18.6 |
| 22.6 \% |  | 22.4 | \% | 24.5 | \% | 22.6 | \% | 23.4 |  | 23.2 |
| 2.24 |  | 2.26 |  | 2.33 |  | 2.30 |  | 2.34 |  | 2.31 |
| 77,786 |  | 77,360 |  | 77,168 |  | 74,423 |  | 73,534 |  | 75,631 |


 the Bank, calculated based on average common equity, would have been $\$ 717$ million for Q4 2011, $\$ 770$ million for Q3 2011, $\$ 712$ million for Q2 2011, $\$ 758$ million for Q1 2011, and $\$ 2,947$ million for the full-year 2011.
Prior to Q1 2012, the amounts are calculated based on Canadian GAAP

Adjustments for Items of Note, Net of Income Taxes ${ }^{1}$

## FOR THE PERIOD ENDED

ncrease (Decrease) in Net Income Due to Items of Note (\$ millions)
Amortization of intangibles (Footnote 2)
Fair value of derivatives hedging the reclassified available-for-sale securities (Footnote 3)
Integration charges and direct transaction costs relating to U.S. P\&C Banking
acquisitions (Footnote 4)
Fair value of credit default swaps hedging the corporate loan book, net of provision for credit losses (Footnote 5)
Integration charges, direct transaction costs, and changes in fair value of contingent
consideratio relaing to the Chrysler Financial acquisition (Footnote 6)
integration charges and direct transaction costs relating to the acquisition
of the credit card portfolio of MBNA Canada (Footnote 7)
Litigation reserve (Footnote 8)
Adjustments to allowance for incurred but not identified credit losses (Footnote 9)
Total
ncrease (Decrease) in Earnings per Share Due to Items of Note (\$) (Footnote 10) Amortization of intangibles (Footnote 2)
Fair value of derivatives hedging the reclassified available-for-sale securities (Footnote 3) Integration charges and direct transaction costs relating to US. P\&C Banking
acquisitions (Footnote 4)
Fair value of credit default swaps hedging the corporate loan book, net of provision for credit losses (Footnote 5)
integration charges, direct transaction costs, and changes in fair value of contingent consideration relating to the Chrysler Financial acquisition (Footnote 6)
Integration charges and direct transaction costs relating to the acquisition
of the credit card portfolio of MBNA Canada (Footnote 7)
Litigation reserve (Footnote 8)
Adjustments to allowance for incurred but not identified credit losses (Footnote 9)
Total
For detailed footnotes to the items of note, see page 53.


Segmented Results Summary

## (\$ millions, except as noted)

FOR THE PERIOD ENDED
Net Income - Adjusted
Canadian Personal and Commercial Banking ${ }^{1}$
Wealth and Insurance ${ }^{1}$
U.S. Personal and Commercial Banking

Total Retail
Wholesale Banking
Corporate
Total Bank
Return on Common Equity - Adjusted
Canadian Personal and Commercial Banking ${ }^{1}$
Wealth and Insurance
U.S. Personal and Commercial Banking

Banking

## Total Bank

Percentage of Net Income Mix ${ }^{3}$
Total Retail
Wholesale Banking
Total Bank
Geographic Contribution to Total Revenue ${ }^{4}$
Canada
Canada
United States
Other International
Total Bank


Effective Q1 2012, the insurance business was transferred from CAD P\&C to Weath and Insurance (formerly called Weath Management). The prior period results have been reclassified.
 be return on common equity rather than return on invested capital. These changes have been applied prospectively. Return on invested capital, which was used as the return measure in prior periods, has not been restated to return on common equity
Percentages exclude Corporate segment results.
TEB amounts are not included.

## Canadian Personal and Commercial Banking Segment ${ }^{1}$

## RESULTS OF OPERATIONS

## (\$ millions, except as noted)

FOR THE PERIOD ENDED
Net interest income
Non-interest income
Total revenue
Provision for credit losses
Non-interest expenses
Net income before income taxes
ncome taxes
Net income - reported
Adjustments for items of note, net of income taxes ${ }^{2}$
Net income - adjusted
Average common equity (\$ billions) ${ }^{3}$
Economic profit ${ }^{3}$
Return on common equity - reported ${ }^{3}$
Return on common equity - adjusted ${ }^{3}$

## Key Performance Indicators (\$ billions, except as noted)

Risk-weighted assets ${ }^{5}$
Average loans - personal
Residential mortgages
Consumer instalment and other personal
HELOC
dit card
otal average loans - personal
Average loans and acceptances - business
Average deposits
Personal
Business
Margin on average earning assets including securitized assets - reported Margin on average earning assets including securitized assets - adjuste Efficiency ratio - adiusted
Number of Canadian retail branches at period end
Average number of full-time equivalent staff


Effective Q1 2012, the insurance business was transferred from CAD P\&C to Wealth and Insurance (formerly called Wealth Management). The prior period results have been reclassified.
tems of note relate primarily to integration and direct transaction costs relating to the acquisition of the credit card portfolio of MBNA Canada. See footnote 7 on page 53
 return on common equity rather than return on invested capital. These changes have been applied prospectively.
The rate charged for common equity is $8.0 \%$ in 2012. The rate charged for invested capital was $8.0 \%$ in 2011 .
${ }^{5}$ Prior to Q1 2012, the amounts are calculated based on Canadian GAAP.

## Wealth and Insurance Segment ${ }^{1}$

## RESULTS OF OPERATIONS

## (\$ millions, except as noted)

FOR THE PERIOD ENDED
Net interest income
Insurance revenue, net of claims and related expenses ${ }^{2}$
Income from financial instruments designated at fair value through profit or loss Other non-interest income
Total revenue
Non-interest expenses
Net income before income taxes
Income taxes
Wealth and Insurance net income, before TD Ameritrade
Equity in net income of an investment in an associate, net of income taxes ${ }^{3}$
Total Wealth and Insurance net income - reported
Adjustments for items of note, net of income taxes

## Total Wealth and Insurance net income - adjusted

## Breakdown of Total Net Income

Wealth
nsurance
TD Ameritrade

## Total Wealth and Insurance

Average common equity (\$ billions)
Economic profit ${ }^{4}$
Return on common equity ${ }^{4}$


Key Perf
Risk-weighted assets ${ }^{7}$
Assets under administratio
Assets under management
ted insurance p
Total Wealth and insurance
Efficiency ratio ${ }^{6}$
Average number of full-time equivalent staff


| $\$$ | 941 |
| ---: | ---: |
|  | 189 |
|  | 3,326 |
|  | 64.8 |
|  | $\%$ |
|  | 11,984 |

Effective Q1 2012, the insurance business was transferred from CAD P\&C to Wealth and Insurance (formerly called Wealth Management). The prior period results have been reclassified.
For the three months ended January 31,2012 the claims and related expenses were $\$ 579$ million (three months ended January 31, April 30 , July 31, and October $31,2011-\$ 500$ million, $\$ 544$ million, $\$ 555$ million, and $\$ 580$ million respectively).
For the three months ended January 31,2012 the claims and related expenses were $\$ 579$ million (three months ended January 31 , April 30 , July 31 , and October $31,2011-\$ 500$ million, $\$ 544$
The equity in net income of an investment in an associate includes the net impact of internal management adjustments which are reclassified to other reporting lines in the Corporate segment.

be return on common equity rather than return on invested capital. These changes have been applied prospectively. Return on invested capital, which was used as the return measure in prior periods, has not been restated to return on common equity


Excludes TD Ameritrade
Prior to Q1 2012, the amounts are calculated based on Canadian GAAP

## U.S. Personal and Commercial Banking Segment - Canadian Dollars

## RESULTS OF OPERATIONS

## (\$ millions, except as noted) FOR THE PERIOD ENDED

Net interest income
Non-interest income
Total revenue
Provision for cre
Loans
Loans
Debt securities classified as loans
Acquired credit-impaired loans ${ }^{1}$
Total provision for credit losses
Non-interest expenses
Net income before income taxes
income taxes
Net income - reported
Adjustments for items of note, net of income taxes ${ }^{2}$
Net income - adjusted
Average common equity (\$ billions) ${ }^{3}$
Economic profit (loss) ${ }^{3 .}$
Return on common equity - reported ${ }^{3}$
Return on common equity - adjusted ${ }^{3}$

## Key Performance Indicators (\$ billions, except as noted)

Risk-weighted assets ${ }^{5}$
Average loans - personal
Residential mortgages
HELOC Other
otal average loans - persona
Average loans and acceptances - business
Average debt securities classified as loans
Personal
Business
TD Ameritrade insured deposit account
Margin on average earning assets (TEB) ${ }^{6}$
Efficiency ratio - reported
Non-interest expenses - adjusted (\$ millions)
Efficiency ratio - adjusted
Number of U.S. retail stores as at period end
Average number of full-time equivalent staff


Includes all Federal Deposit Insurance Corporation (FDIC) covered loans and other ACI loans.
Items of note relate primarily to integration charges recorded in connection with U. AP P\&C acquisitions and a litigation reserve. See footnotes 4 and 8 on page 53
 now be return on common equity rather than return on invested capital. These changes have been applied prospectively. Return invested capital, which was used as the return measure in prior periods, has not been restated to return on common equity. The rate charged for common equity is $9.0 \%$ in 2012. The rate charged for invested capital was $9.0 \%$ in 2011.
Prior to Q1 2012, the amounts are calculated based on Canadian GAAP
For calculating margin on average earning assets, TEB is included. The impact of TEB is not material. However, no TEB is included in the separate disclosure for total revenue and income taxes. ncludes full service retail banking stores.

## U.S. Personal and Commercial Banking Segment - U.S. Dollars

## RESULTS OF OPERATIONS

## (US\$ millions, except as noted) FOR THE PERIOD ENDED

Net interest income
Non-interest income
Total revenue
Loans
Debt securities classified as loans
Acquired credit-impaired loans ${ }^{1}$
Total provision for credit losses
Non-interest expenses
Net income before income taxes
Income taxes
Net income - reported
Adjustments for items of note, net of income taxes ${ }^{2}$
Net income - adjusted
Average common equity (US\$ billions) ${ }^{3}$
Economic profit (loss) ${ }^{3,4}$

## Key Performance Indicators (US\$ billions, except as noted)

## Risk-weighted assets ${ }^{5}$

Average loans - persona
Residential mortgages
Consumer instalment and other personal HELOC Other
Total average loans - personal
Average loans and acceptances - business
Average debt securities classified as loans
Average deposits
Personal
Busines
TD Ameritrade insured deposit accounts
Non-interest expenses - adjusted (US\$ millions)


Includes all FDIC covered loans and other ACI loans
Items of note relate primarily to integration charges recorded in connection with U.S. P\&C acquisitions and a litigation reserve. See footnotes 4 and 8 on page 53

be return on common equity rather than return on invested capital. These changes have been applied prospectively. Return on invested capital, which was used as the return measure in prior periods, has not been restated to return on common equity.
The rate charged for common equity is $9.0 \%$ in 2012 . The rate charged for invested capital was $9.0 \%$ in 2011 .
${ }^{5}$ Prior to Q1 2012, the amounts are calculated based on Canadian GAAP.

## Wholesale Banking Segment

## RESULTS OF OPERATIONS

## (\$ millions, except as noted)

FOR THE PERIOD ENDED
Net interest income (TEB)
Non-interest income
Total revenue
Provision for credit losses
Non-interest expenses
Net income before income taxes
income taxes (TEB)
Net income (loss) - reported
of note, net of income taxes
Net income (loss) - adjusted
Average common equity (\$ billions) ${ }^{2}$
Economic profit (loss)
Return on common equity ${ }^{2}$

## Key Performance Indicators (\$ billions, except as noted)

Risk-weighted assets ${ }^{4}$
Gross drawn ${ }^{5}$
Average number of full-time equivalent staff
Trading-Related Income (Loss) (TEB) ${ }^{6}$
Interest rate and credit
Foreign exchang
Total trading-related income (loss)


2 Includes the cost of credit protection incurred in hedging the lending porttolio.
 be return on common equity rather than return on invested capital. These changes have been applied prospectively. Return on invested capital, which was used as the return measure in prior periods, has not been restated to return on common equity.
The rate charged for common equity is $11.0 \%$ in 2012. The rate charged for invested capital was $12.0 \%$ in 2011
Prior to Q1 2012, the amounts are calculated based on Canadian GAAP
inces gross loans and bankers' acceptances, excluding letters of credit and before any cash collateral, credit default swaps (CDS), reserves, etc., for the corporate lending business.
Includes trading-related income reported in net interest income and non-interest income.

## Corporate Segment

RESULTS OF OPERATIONS

## (\$ millions) FOR THE PERIOD ENDED

Net interest income ${ }^{1,2}$
Non-interest income ${ }^{2}$
Total revenue
Provision for credit losses
Non-interest expenses
Net income before income taxes and equity in net income of an investment in an associate ncome taxes ${ }^{1}$
Equity in net income of an investment in an associate, net of income taxes
Net income (loss) - reported
Adjustments for items of note, net of income taxes ${ }^{3}$

## Net income (loss) - adjusted

## Decomposition of Adjustments for Items of Note, Net of Income Taxes ${ }^{3}$

Amortization of intangibles (Footnote 2)
Fair value of derivatives hedging the reclassified available-for-sale securities
portfolio (Footnote 3)
Fair value of credit default swaps hedging the corporate loan book, net of provision
for credit losses (Footnote 5)
consideration relating to the Chrysler Financial acquisition (Footnote 6)
Adjustments to allowance for incurred but not identified credit losses (Footnote 9)
Total adjustments for items of note
Decomposition of Items included in Net Income (Loss) - Adjusted
Net corporate expenses
Other
Non-controlling interests
Net income (loss) - adjusted
${ }^{2}$ Includes the elimination of TEB adjustments reported in the Wholesale Banking results
${ }^{2}$ Operating segment results are presented excluding the impact of asset securitization programs, which are reclassified in the Corporate segment.
For detailed footnotes to the items of note, see page 53.

| $\underset{\#}{\text { \# }}$ | $\begin{gathered} 2012 \\ \mathrm{Q} 1 \end{gathered}$ |  | Q4 |  | Q3 |  |  | Q2 | Q1 |  | $\begin{gathered} \hline \text { Full Year } \\ 2011 \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | \$ | 13 | \$ | (12) | \$ | 16 | \$ | (72) | \$ | (54) | \$ | (122) |
| 2 |  | (118) |  | (14) |  | (31) |  | (9) |  | 36 |  | (18) |
| 3 |  | (105) |  | (26) |  | (15) |  | (81) |  | (18) |  | (140) |
| 4 |  | (49) |  | (5) |  | (5) |  | (26) |  | (7) |  | (43) |
| 5 |  | 159 |  | 251 |  | 199 |  | 258 |  | 229 |  | 937 |
| 6 |  | (215) |  | (272) |  | (209) |  | (313) |  | (240) |  | $(1,034)$ |
| 7 |  | (146) |  | (179) |  | (137) |  | (175) |  | (181) |  | (672) |
| 8 |  | 6 |  | 10 |  | 11 |  | 9 |  | 9 |  | 39 |
| 9 |  | (63) |  | (83) |  | (61) |  | (129) |  | (50) |  | (323) |
| 10 |  | 80 |  | 68 |  | 106 |  | 100 |  | 31 |  | 305 |
| 11 | \$ | 17 | \$ | (15) | \$ | 45 | \$ | (29) | \$ | (19) | \$ | (18) |
| 12 | \$ | 60 | \$ | 95 | \$ | 94 | \$ | 99 | \$ | 103 | \$ | 391 |
| 13 |  | 45 |  | (37) |  | (9) |  | (7) |  | (75) |  | (128) |
| 14 |  | 1 |  | (9) |  | (5) |  | (2) |  | 3 |  | (13) |
| 15 |  | 5 |  | 19 |  | 26 |  | 10 |  | - |  | 55 |
| 16 |  | (31) |  | - |  | - |  | - |  | - |  | - |
| 17 | \$ | 80 | \$ | 68 | \$ | 106 | \$ | 100 | \$ | 31 | \$ | 305 |
| 18 | \$ | (92) | \$ | (97) | \$ | (70) | \$ | (103) | \$ | (97) | \$ | (367) |
| 19 |  | 83 |  | 56 |  | 88 |  | 49 |  | 52 |  | 245 |
| 20 |  | 26 |  | 26 |  | 27 |  | 25 |  | 26 |  | 104 |
| 21 | \$ | 17 | \$ | (15) | \$ | 45 | \$ | (29) | \$ | (19) | \$ | (18) |

## Net Interest Income and Margin

## \$ milions, except as noted

FOR THE PERIOD ENDED

## Interest Income

Loans
Securities
Deposits with banks
Total interest income

## Interest Expense

Deposits
bilities
Subordinated notes and debentures
Preferred shares and capital trust securities
Other
Total interest expense

Net interest income (NiI)
TEB adjustment
Net Interest Income (TEB)
Average total assets (\$ billions)
Average earning assets (\$ billions)
Net interest margin as a \% of average earning assets
mpact on Net Interest Income due to Impaired Loans
Net interest income recognized on impaired debt securities classified as loans Net interest income foregone on impaired loans
Recoveries
Total

| $\begin{gathered} \text { LINE } \\ \hline \end{gathered}$ | 2012 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q1 | Q4 | Q3 | Q2 | Q1 |


| Full Year |
| :---: |
| 2011 |


| 1 | \$ | 4,412 | \$ | 4,336 | \$ | 4,326 | \$ | 4,116 | \$ | 4,232 | \$ | 17,010 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2 |  | 1,043 |  | 907 |  | 903 |  | 831 |  | 889 |  | 3,530 |
| 3 |  | 29 |  | 80 |  | 89 |  | 94 |  | 106 |  | 369 |
| 4 |  | 5,484 |  | 5,323 |  | 5,318 |  | 5,041 |  | 5,227 |  | 20,909 |
| 5 |  | 1,173 |  | 1,135 |  | 1,095 |  | 1,096 |  | 1,140 |  | 4,466 |
| 6 |  | 262 |  | 284 |  | 320 |  | 317 |  | 314 |  | 1,235 |
| 7 |  | 154 |  | 160 |  | 162 |  | 168 |  | 173 |  | 663 |
| 8 |  | 43 |  | 61 |  | 50 |  | 47 |  | 50 |  | 208 |
| 9 |  | 165 |  | 151 |  | 177 |  | 154 |  | 194 |  | 676 |
| 10 |  | 1,797 |  | 1,791 |  | 1,804 |  | 1,782 |  | 1,871 |  | 7,248 |
| 11 |  | 3,687 |  | 3,532 |  | 3,514 |  | 3,259 |  | 3,356 |  | 13,661 |
| 12 |  | 70 |  | 94 |  | 67 |  | 63 |  | 87 |  | 311 |
| 13 | \$ | 3,757 | \$ | 3,626 | \$ | 3,581 | \$ | 3,322 | \$ | 3,443 | \$ | 13,972 |
| 14 | \$ | 774 | \$ | 745 | \$ | 696 | \$ | 675 | \$ | 667 | \$ | 696 |
| 15 |  | 655 |  | 621 |  | 598 |  | 580 |  | 570 |  | 592 |
| 16 |  | 2.24 |  | 2.26 | \% | 2.33 | \% | 2.30 | \% | 2.34 |  | 2.31 |


| 17 | \$ | (50) | \$ | (50) | \$ | (47) | \$ | (52) | \$ | (56) | \$ | (205) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 18 |  | 27 |  | 27 |  | 27 |  | 27 |  | 30 |  | 111 |
| 19 |  | (2) |  | (1) |  | (8) |  | (1) |  | (1) |  | (11) |
| 20 | \$ | (25) | \$ | (24) | \$ | (28) | \$ | (26) | \$ | (27) | \$ | (105) |

## Non-Interest Income

## (\$ millions)

FOR THE PERIOD ENDED $\square$

## Investment and Securities Services

TD Waterhouse fees and commissions
Full-service brokerage and other securities services
Underwriting and advisory
Investment management fee
Total investment and securities services

## Credit fees

let gains (losses) from available-for-sale securities ${ }^{1}$
Trading income (loss)

## Card services

Insurance revenue, net of claims and related expenses
Trust fees
ther income
Foreign exchange - non-trading
ncome from financial instruments designated at fair value through profit or loss
Trading-related income (loss)
Related to insurance subsidiaries ${ }^{2}$
Securitization liabilities
Loan commitments
Othe
Total other income (loss)
Total non-interest income

| 1 | \$ | 99 | \$ | 119 | \$ | 101 | \$ | 120 | \$ | 119 | \$ | 459 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2 |  | 141 |  | 148 |  | 156 |  | 168 |  | 159 |  | 631 |
| 3 |  | 99 |  | 70 |  | 101 |  | 99 |  | 108 |  | 378 |
| 4 |  | 54 |  | 65 |  | 51 |  | 48 |  | 51 |  | 215 |
| 5 |  | 239 |  | 233 |  | 243 |  | 234 |  | 231 |  | 941 |
| 6 |  | 632 |  | 635 |  | 652 |  | 669 |  | 668 |  | 2,624 |
| 7 |  | 181 |  | 176 |  | 169 |  | 157 |  | 169 |  | 671 |
| 8 |  | 39 |  | 201 |  | 107 |  | 25 |  | 60 |  | 393 |
| 9 |  | 43 |  | (55) |  | (200) |  | 26 |  | 102 |  | (127) |
| 10 |  | 441 |  | 437 |  | 398 |  | 375 |  | 392 |  | 1,602 |
| 11 |  | 246 |  | 257 |  | 258 |  | 225 |  | 219 |  | 959 |
| 12 |  | 281 |  | 308 |  | 296 |  | 254 |  | 309 |  | 1,167 |
| 13 |  | 36 |  | 36 |  | 39 |  | 40 |  | 39 |  | 154 |
| 14 |  | 31 |  | 43 |  | 40 |  | 45 |  | 38 |  | 166 |
| 15 |  | 16 |  | 2 |  | 4 |  | 1 |  | 5 |  | 12 |
| 16 |  | 10 |  | 9 |  | 18 |  | (2) |  | (27) |  | (2) |
| 17 |  | (23) |  | (139) |  | (227) |  | (17) |  | 161 |  | (222) |
| 18 |  | (12) |  | (17) |  | 9 |  | (25) |  | (61) |  | (94) |
| 19 |  | 34 |  | 238 |  | 307 |  | 124 |  | 29 |  | 698 |
| 20 |  | 56 |  | 136 |  | 151 |  | 126 |  | 145 |  | 558 |
| 21 | \$ | 1,955 | \$ | 2,131 | \$ | 1,870 | \$ | 1,897 | \$ | 2,103 | \$ | 8,001 |

Includes available-for-sale (AFS) securities.
 within the Bank's property and casualty insurance subsidiaries
 relationships, and $\$(23)$ million related to securitization liabilities designated as at fair value through profit or loss for Q1 2012 (Q4 2011 - $\$(139)$ million; Q3 2011 - $\$(227)$ million; Q2 2011 - $\$(17)$ million; and Q1 2011 - $\$ 161$ million).
Includes change in fair value of CDS hedging the corporate loans book and a substantial portion of change in fair value of derivatives hedging the reclassified AFS securities portolio.

## Non-Interest Expenses

## (\$mins)

FOR THE PERIOD ENDED
Salaries and Employee Benefits
Salaries
Incentive compensation
Pension and other employee benefits
Total salaries and employee benefits
Occupancy
Rent
Depreci
Othe
Total occupancy

## Equipmen <br> Equip

Rent
Depreciation
Other
Total equipment
Amortization of Other Intangibles
Software
Other
Total amortization of other intangibles

## Marketing and Business Development

Brokerage-Related Fees
Professional and Advisory Services
Communications
ther Expenses
Capital and business taxes
Postag
Travel and relocation
Total other expenses
Total


## Balance Sheet

## (\$ millions) <br> AS AT

Cash and Due from Banks
Interest-Bearing Deposits with Banks
Trading loans, securties, and other
Derivatives
Einancial assets designated at fair value through profit or los
Available-for-sale securties

Securities Purchased Under Reverse Repurchase Agreements
Loans ${ }_{\text {Residential mortgages }}{ }^{2}$
Consumer instalment and other personal
Other
Credit card
Business \& government ${ }^{2}$
Allowance for 1
Loans, net of allowance for loan losses
Other
Customers' liability under acceptances
Investment in TD Ameritrad
Goodwill
Other intangibles
Land, buildings, equipment, and other depreciable assets
Current income tax receivable
Deferred tax assets
Other assets
Total Assets
LiAbilities
Trading deposits
Derivatives
Other financial liabilities designated at fair value through profit or loss
Deposits
Non-term
Term
Banks
Banks
Business $\&$ government
Other
Acceptances
Obligations related to securrites sold short
bligations related to securties sold under repurchase agreements
Securitization liabilities at amortized cost
Provisions
Current income tax payable
Deferred tax liab
Other liabilities

Subordinated Notes and Debentures
Liability for Preferred Shares
Liability for Capital Trust Securities
Total Liabilities
Total Liabilities
Equitr
Common shares
Prefered shares
Treasury shares
Common
Preferred
Contributed surplus
Retained earnings
Non-Controlling Interests in Subsidiarie
Total Equity
Total Liabilities and Equity


Indudes trading securties trading loans and commodities.
Excludes loans classified as trading since the Bank intends to sell the loans immediately or in the near term.

## Unrealized Gain (Loss) on Banking Book Equities and Assets Under Administration and Management


${ }^{1}$ Unrealized gain (loss) on publicly traded and privately held AFS securities are included in other comprehensive income (OCI). Unrealized gain (loss) on securities designated at fair value through profit or loss are included in the income statement.
Unrealized gain (loss) on publicly traded and privately held AFS securities are included in other comprehensive income (OCI). Unrealized gain (loss) on securities designated at fair value through profit or loss are included in the income statement.
Exclude mortgage backed securities (under CAD P\&C), coming back on balance sheet as mortgages due to IFRS implementation, as they no longer meet Office of the Superintendent of Financial Institutions Canada's (OSFI's) definition of Assets under Administration.

Goodwill, Other Intangibles, and Restructuring Costs ${ }^{1}$

| $\underset{\#}{\text { LINE }}$ | $\begin{gathered} 2012 \\ \text { Q1 } \\ \hline \end{gathered}$ |  | Q4 |  | Q3 |  | 1 Q2 |  | Q1 |  | $\begin{gathered} \hline \text { Full Year } \\ 2011 \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | \$ | 12,257 | \$ | 11,805 | \$ | 11,674 | \$ | 12,104 | \$ | 12,313 | \$ | 12,313 |
| 2 |  | (3) |  | 6 |  | 30 |  | 150 |  | (11) |  | 175 |
| 3 |  | 120 |  | - |  | - |  |  |  | - |  | - |
| 4 |  | (1) |  | 1 |  | 4 |  | - |  | - |  | 5 |
| 5 |  | 65 |  | 445 |  | 97 |  | (580) |  | (198) |  | (236) |
| 6 | \$ | 12,438 | \$ | 12,257 | \$ | 11,805 | \$ | 11,674 | \$ | 12,104 | \$ | 12,257 |
| 7 | \$ | 1,274 | \$ | 1,346 | \$ | 1,455 | \$ | 1,650 | \$ | 1,804 | \$ | 1,804 |
| 8 |  | 422 |  | - |  | - |  | - |  | - |  | - |
| 9 |  | (70) |  | (122) |  | (121) |  | (124) |  | (128) |  | (495) |
| 10 |  | 7 |  | 50 |  | 12 |  | (71) |  | (26) |  | (35) |
| 11 | \$ | 1,633 | \$ | 1,274 | \$ | 1,346 | \$ | 1,455 | \$ | 1,650 | \$ | 1,274 |
| 12 | \$ | (461) | \$ | (481) | \$ | (515) | \$ | (582) | \$ | (585) | \$ | (585) |
| 13 |  | 23 |  | 39 |  | 38 |  | 39 |  | 41 |  | 157 |
| 14 |  | (3) |  | (19) |  | (4) |  | 28 |  | (38) |  | (33) |
| 15 | \$ | (441) | \$ | (461) | \$ | (481) | \$ | (515) | \$ | (582) | \$ | (461) |
| 16 | \$ | 1,192 | \$ | 813 | \$ | 865 | \$ | 940 | \$ | 1,068 | \$ | 813 |
| 17 | \$ | 13,630 | \$ | 13,070 | \$ | 12,670 | \$ | 12,614 | \$ | 13,172 | \$ | 13,070 |
| 18 | \$ | 5 | \$ | 5 | \$ | 6 | \$ | 7 | \$ | 11 | \$ | 11 |
| 19 |  | (1) |  | - |  | (1) |  | (1) |  | (3) |  | (5) |
| 20 |  | - |  | - |  | - |  | - |  | (1) |  | (1) |
| 21 | \$ | 4 | \$ | 5 | \$ | 5 | \$ | 6 | \$ | 7 | \$ | 5 |

Balance at beginning of period
Arising during the period
U.S. P\&C related acquisitions

MBNA acquisition
Other
Foreign exchange and other adjustments
Balance at end of period
Other Intangible Assets
Balance at beginning of period
Arising during the perio
Amortized in the period
Foreign exchange and other adjustments
Balance at end of period

## Deferred Tax Liability on Other Intangible Assets

Balance at beginning of period
Recognized in the period
Foreign exchange and other adjustments
Balance at end of period
Net Other Intangibles Closing Balance

## Total Goodwill and Net Other Intangibles Closing Balance

## Restructuring cost

Balance at beginning of period
Amount utilized during the period:
U.S. P\&C related acquisitions

Balance at end of period
21
Excludes the balance and amortization of software, which is otherwise included in other intangibles.

## On- and Off-Balance Sheet Loan Securitization ${ }^{1}$

## (\$ millions) $A S$ AT

Residential Mortgages Securitized and Sold to Third Parties ${ }^{2,3,4,5}$
Balance at beginning of period
Amortization ${ }^{6}$
Balance at end of period
Consumer Instalment and Other Personal Loans - HELOC
and Automobile Loans ${ }^{7,8}$
Proceeds reinvested in securitizations
Amortization
Accumulation
Balance at end of period
Gross impaired loans ${ }^{11}$
Write-offs net of recoveries ${ }^{11}$
Commercial Mortgages ${ }^{2,5,12}$
alance at beginning of perio
mortization
Balance at end of period

## Credit Cards

alance at beginning of perio
Balance at end of period
Write-offs net of recoveries ${ }^{11}$

## otal Loan Securitization

## Mortgages Securitized and Retained 2,5

Residential mortgages securitized and retained
Residential mortgages securitized and retained
Commercial mor
mpact of Securitization on Income Before Tax
Net interest income forgone
on-interest income (loss)
Total Impact
Disclosure relates to securitization activity undertaken by the Bank from a capital perspective and does not contemplate accounting treatment under IFRS.
Balances are comprised of NHA MBS which do not qualify as securitization exposures as defined by the Basel II framework.
an
Exposures are considered sold where legal sale has occurred. Classification is not based on accounting treatment under IFRS.
 reflect underlying mortgage balances.
Mark-to-market adjustments recorded during the period are included in amortization.
Credit exposure is not retained on $\$ 1.1$ billion of HELOC securitization which are government insured
 principle payment dates
Since inception, no capital has been assessed for the Bank's early amortization provisions associated with the sellers' interest of the Bank's sponsored HELOC securitization vehicles because the early amortization triggers have not been breached.

effective January 2012. Comparative amounts have been adjusted to reflect the current capital treatment.
Disclosure relates to loans qualifying as exposures securitized under the Basel IIf framework. The amount disclosed here is a subset of total loans included on the loans managed page. For additional information see page 22 .
Commercial Mortgages have been revised to include loans previously not presented as securitized

## Basel II - Standardized Charges for Securitization Exposures in the Trading Book

AS AT

## Market Risk Capital Approach and Risk Weighting

Internal Ratings Based ${ }^{1}$
AA- and above
A+ to A-
$\mathrm{BBB}+$ to BBB -
Below BB
Unrate
Total


Securitization exposures subject to the market risk capital approach are comprised of securities held in the Bank's trading book with no resecuritization exposures Securitization exposures deducted from capital.
Unrated gross securitization exposures include the notional value of collateralized debt obligations held by the Bank.

## Basel II - Securitization Exposures in the Trading Book

## (\$



## Exposure Type

Collateralized debt obligations
Asset backed securities
Residential mortgage loans Commercial mortgage loans Credit card loans
Automobile loans and leases
Othe
Total

Primarily comprised of the notional value of collateralized debt obligations held by the Bank.

## Securitization Exposures in the Banking Book

## ( millions

AS AT

## Exposure Type

Collateralized mortgage obligations
Asset backed securities
Residential mortgage loans
Personal loans
Credit card loans
Automobile loans and leases
Equipment loans and leases
Trade receivables
Other Exposures
Automobile loans and leases
Equipment loans and leases
Total

| $\underset{\#}{\text { LINE }}$ | $\begin{gathered} 2012 \\ \text { Q1 } \\ \hline \end{gathered}$ |  |  |
| :---: | :---: | :---: | :---: |
|  | Aggregate exposure On-balance sheet ${ }^{1}$ | Aggregate exposure Off-balance sheet ${ }^{2}$ |  |
| 1 | \$ 3,872 | \$ | - |
| 2 | - |  | 3,309 |
| 3 | 7,320 |  | 5,202 |
| 4 | 11,087 |  | 153 |
| 5 | 5,358 |  | 2,246 |
| 6 | 889 |  | - |
| 7 | - |  | 1,304 |
| 8 | 61 |  | - |
| 9 | 15 |  | - |
| 10 | \$ 28,602 | \$ | 12,214 |

On-balance sheet for capital purposes, in accordance with the Basel II Capital Framework.
Off-balance sheet exposures are primarily comprised of liquidity facilities, credit enhancements, and letters of credit provided to the Bank's sponsored trusts, as well as Bank-funded cash collateral accounts.
The Bank consolidates one significant SPE, which is funded by the bank and purchases senior tranches of securitized assets from the Bank's existing customers. These exposures are included on-balance sheet from a consolidated Bank perspective

## Third-party Originated Assets Securitized by Bank Sponsored Conduits



 which reduce the Bank's exposure to loss due to impaired assets held by the sponsored trusts.
Gross assets past due, but not impaired are reported to the Bank by it's service providers on a one-month lag
 Total loans managed, net of loans securitized

Excludes loans classified as trading as the Bank intends to sell the loans immediately or in the near term, and loans designated at fair value through profit or loss for which no allowance is recorded.
Excludes ACI loans and debt securities classified as loans.
Amounts include securitized mortgages that remain on balance sheet under IFRS
Business and government loans have been revised to include loans previously not presented as securitized.

Gross Loans and Acceptances by Industry Sector and Geographic Location ${ }^{1}$

## (\$ millions) <br> AS AT

## By Industry Sector

Personal
Residential mortgages
Consumer instalment and other personal
HELOC
edit card
Total persona
Business \& Government ${ }^{2}$
Real estate
Residential
Non-residential
Total real es
Automotive
Financial
Food, be
ood, beverage, and tobacco
Forestry
Government, public sector entities, and education
Heath and social services
Metals and mining
Pipelines, oil, and ga
Professional and other services
Retail sector
Sundry manufacturing and wholesale
Telecommunications, cable, and media
Transportation
Other
Total business \& government
ther Loans
Debt securities classified as loans
Acquired credit-impaired loans ${ }^{3}$
Total other loans
Total Gross Loans and Acceptances

## Portfolio as a \% of Total Gross Loans and Acceptances

## Personal

Residential mortgages ${ }^{2}$
Consumer instalment and other personal
HELOC
Other
Credit card
Ceal person
Business \& Government ${ }^{2}$
Other Loans
Debt securities classified as loans
Acquired credit-impaired loans ${ }^{3}$
Total other loans
Total Gross Loans and Acceptance

| $\underset{\#}{\text { LINE }}$ | $\begin{gathered} 2012 \\ \text { Q1 } \\ \hline \end{gathered}$ |  |  |  |  |  |  | $\begin{array}{r} 2011 \\ \text { Q4 } \end{array}$ |  |  |  |  |  |  |  | $\begin{gathered} 2011 \\ \text { Q3 } \\ \hline \end{gathered}$ |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Canada | United States |  | Int'l |  | Total |  | Canada |  | United States |  | Int'\| |  | Total |  | Canada |  | United States |  | Int' |  | Total |  |
| 1 | \$ 143,958 | \$ | 13,789 | \$ | - | \$ | 157,747 | \$ | 142,297 | \$ | 12,495 | \$ | - | \$ | 154,792 | \$ | 138,259 | \$ | 11,050 | \$ | - | \$ | 149,309 |
| 2 | 65,135 |  | 9,788 |  | - |  | 74,923 |  | 65,531 |  | 9,654 |  | - |  | 75,185 |  | 65,793 |  | 9,124 |  | - |  | 74,917 |
| 3 | 28,934 |  | 11,082 |  | 12 |  | 40,028 |  | 28,987 |  | 10,190 |  | 12 |  | 39,189 |  | 29,159 |  | 9,175 |  | 13 |  | 38,347 |
| 4 | 14,793 |  | 932 |  | - |  | 15,725 |  | 8,094 |  | 892 |  | - |  | 8,986 |  | 8,377 |  | 831 |  | - |  | 9,208 |
| 5 | 252,820 |  | 35,591 |  | 12 |  | 288,423 |  | 244,909 |  | 33,231 |  | 12 |  | 278,152 |  | 241,588 |  | 30,180 |  | 13 |  | 271,781 |
| 6 | 11,234 |  | 3,072 |  | - |  | 14,306 |  | 10,738 |  | 3,101 |  | - |  | 13,839 |  | 10,433 |  | 3,099 |  | - |  | 13,532 |
| 7 | 6,451 |  | 9,856 |  | 210 |  | 16,517 |  | 5,899 |  | 9,443 |  | 220 |  | 15,562 |  | 5,448 |  | 9,034 |  | 268 |  | 14,750 |
| 8 | 17,685 |  | 12,928 |  | 210 |  | 30,823 |  | 16,637 |  | 12,544 |  | 220 |  | 29,401 |  | 15,881 |  | 12,133 |  | 268 |  | 28,282 |
| 9 | 2,922 |  | 275 |  | 7 |  | 3,204 |  | 2,751 |  | 229 |  | - |  | 2,980 |  | 2,741 |  | 187 |  | - |  | 2,928 |
| 10 | 1,303 |  | 1,355 |  | - |  | 2,658 |  | 1,249 |  | 1,274 |  | - |  | 2,523 |  | 1,253 |  | 1,222 |  | - |  | 2,475 |
| 11 | 9,386 |  | 2,905 |  | 1,904 |  | 14,195 |  | 8,235 |  | 2,729 |  | 2,026 |  | 12,990 |  | 6,884 |  | 2,310 |  | 1,728 |  | 10,922 |
| 12 | 1,066 |  | 1,232 |  | 229 |  | 2,527 |  | 1,043 |  | 1,228 |  | 218 |  | 2,489 |  | 1,166 |  | 1,225 |  | 242 |  | 2,633 |
| 13 | 389 |  | 320 |  | 2 |  | 711 |  | 388 |  | 317 |  | 2 |  | 707 |  | 395 |  | 291 |  | 28 |  | 714 |
| 14 | 4,791 |  | 2,472 |  | 30 |  | 7,293 |  | 4,212 |  | 2,390 |  | 313 |  | 6,915 |  | 4,453 |  | 2,265 |  | 286 |  | 7,004 |
| 15 | 3,363 |  | 4,764 |  | 27 |  | 8,154 |  | 2,962 |  | 4,271 |  | 28 |  | 7,261 |  | 2,953 |  | 4,078 |  | 27 |  | 7,058 |
| 16 | 1,336 |  | 1,053 |  | 53 |  | 2,442 |  | 1,341 |  | 1,105 |  | - |  | 2,446 |  | 1,354 |  | 1,063 |  | - |  | 2,417 |
| 17 | 687 |  | 903 |  | - |  | 1,590 |  | 634 |  | 903 |  | 63 |  | 1,600 |  | 698 |  | 811 |  | 154 |  | 1,663 |
| 18 | 1,940 |  | 959 |  | - |  | 2,899 |  | 1,850 |  | 801 |  | 80 |  | 2,731 |  | 1,794 |  | 780 |  | 80 |  | 2,654 |
| 19 | 1,042 |  | 1,085 |  | 91 |  | 2,218 |  | 1,082 |  | 969 |  | 135 |  | 2,186 |  | 1,046 |  | 920 |  | 161 |  | 2,127 |
| 20 | 1,919 |  | 2,992 |  | 16 |  | 4,927 |  | 1,830 |  | 2,875 |  | 16 |  | 4,721 |  | 1,872 |  | 2,735 |  | 11 |  | 4,618 |
| 21 | 1,985 |  | 2,206 |  | - |  | 4,191 |  | 2,035 |  | 2,327 |  | - |  | 4,362 |  | 1,976 |  | 2,208 |  | - |  | 4,184 |
| 22 | 1,575 |  | 2,777 |  | 32 |  | 4,384 |  | 1,497 |  | 2,636 |  | 33 |  | 4,166 |  | 1,410 |  | 2,393 |  | 5 |  | 3,808 |
| 23 | 1,055 |  | 1,095 |  | 127 |  | 2,277 |  | 909 |  | 1,050 |  | 152 |  | 2,111 |  | 852 |  | 1,015 |  | 190 |  | 2,057 |
| 24 | 518 |  | 3,188 |  | 143 |  | 3,849 |  | 541 |  | 2,845 |  | 160 |  | 3,546 |  | 561 |  | 2,529 |  | 142 |  | 3,232 |
| 25 | 2,181 |  | 1,022 |  | 72 |  | 3,275 |  | 2,524 |  | 1,360 |  | 74 |  | 3,958 |  | 2,468 |  | 1,018 |  | 173 |  | 3,659 |
| 26 | 55,143 |  | 43,531 |  | 2,943 |  | 101,617 |  | 51,720 |  | 41,853 |  | 3,520 |  | 97,093 |  | 49,757 |  | 39,183 |  | 3,495 |  | 92,435 |
| 27 | 657 |  | 3,610 |  | 1,970 |  | 6,237 |  | 653 |  | 3,804 |  | 2,054 |  | 6,511 |  | 382 |  | 3,868 |  | 1,939 |  | 6,189 |
| 28 | 128 |  | 5,233 |  | - |  | 5,361 |  | 19 |  | 5,541 |  | - |  | 5,560 |  | 23 |  | 5,678 |  | - |  | 5,701 |
| 29 | 785 |  | 8,843 |  | 1,970 |  | 11,598 |  | 672 |  | 9,345 |  | 2,054 |  | 12,071 |  | 405 |  | 9,546 |  | 1,939 |  | 11,890 |
| 30 | \$ 308,748 | \$ | 87,965 | \$ | 4,925 | \$ | 401,638 | \$ | 297,301 | \$ | 84,429 | \$ | 5,586 | \$ | 387,316 | \$ | 291,750 | \$ | 78,909 | \$ | 5,447 | \$ | 376,106 |

Based on geographic location of unit responsible for recording revenue
Excludes loans classified as trading as the Bank intends to sell the loans immediately or in the near term, and loans designated at fair value through profit or loss for which no allowance is recorded.
Includes all FDIC covered loans and other ACI loans.

Gross Loans and Acceptances by Industry Sector and Geographic Location (Continued) ${ }^{1}$

## (\$ millions)

AS AT
By Industry Sector
Personal
Residential mortgages ${ }^{2}$
Consumer instalment and other personal
HELOC
Other
Credit card
Total persona

## Business \& Government

Real estate
Residential
Non-residential
Total real estate
Agriculture
Automotive
Financial
Food, beverage, and tobacco
Forestry
Government, public sector entities, and education
Health and social services
industrial construction and trade contractors
Metals and mining
Pipelines, oil, and g
Power and utilities
Professional and other services
Retail sector
Sundry manufacturing and wholesale
Telecommunications, cable, and media
Transportation
Other
Total business \& government
ther Loans
Debt securities classified as loans
Acquired credit-impaired loans ${ }^{3}$
Total other loans

## Total Gross Loans and Acceptances

## Portfolio as a \% of Total Gross Loans and Acceptances

## ersonal

Residential mortgages ${ }^{2}$
Consumer instalment and other personal
HELOC
Other
Credit card
Total personal
Business \& G
Other Loans
Debt securities classified as loan
Acquired credit-impaired loans ${ }^{3}$
Total other loans
Total Gross Loans and Acceptances

| $\begin{gathered} \text { LINE } \\ \# \end{gathered}$ | $\begin{gathered} 2011 \\ \text { Q2 } \\ \hline \end{gathered}$ |  |  |  |  |  |  | $\begin{gathered} 2011 \\ \text { Q1 } \end{gathered}$ |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Canada |  | United States |  | Int'1 |  | Total |  | Canada |  | United States |  | Int'1 |  | Total |
| 1 | \$ 132,820 | \$ | 10,481 | \$ | - | \$ | 143,301 | \$ | 129,162 | \$ | 10,282 | \$ | - | \$ | 139,444 |
| 2 | 66,085 |  | 8,769 |  | - |  | 74,854 |  | 66,109 |  | 9,123 |  | - |  | 75,232 |
| 3 | 28,458 |  | 9,218 |  | 12 |  | 37,688 |  | 27,502 |  | 3,986 |  | 12 |  | 31,500 |
| 4 | 8,180 |  | 774 |  | - |  | 8,954 |  | 8,183 |  | 794 |  | - |  | 8,977 |
| 5 | 235,543 |  | 29,242 |  | 12 |  | 264,797 |  | 230,956 |  | 24,185 |  | 12 |  | 255,153 |
| 6 | 10,041 |  | 3,052 |  | - |  | 13,093 |  | 9,655 |  | 3,432 |  | - |  | 13,087 |
| 7 | 5,220 |  | 8,851 |  | 250 |  | 14,321 |  | 4,920 |  | 8,977 |  | 284 |  | 14,181 |
| 8 | 15,261 |  | 11,903 |  | 250 |  | 27,414 |  | 14,575 |  | 12,409 |  | 284 |  | 27,268 |
| 9 | 2,735 |  | 221 |  | 27 |  | 2,983 |  | 2,751 |  | 214 |  | 32 |  | 2,997 |
| 10 | 1,179 |  | 1,215 |  | - |  | 2,394 |  | 1,103 |  | 1,273 |  | 1 |  | 2,377 |
| 11 | 5,658 |  | 2,302 |  | 1,269 |  | 9,229 |  | 5,237 |  | 2,339 |  | 953 |  | 8,529 |
| 12 | 1,075 |  | 1,098 |  | 267 |  | 2,440 |  | 996 |  | 1,162 |  | 283 |  | 2,441 |
| 13 | 388 |  | 269 |  | 27 |  | 684 |  | 350 |  | 356 |  | 28 |  | 734 |
| 14 | 3,694 |  | 2,091 |  | 287 |  | 6,072 |  | 3,724 |  | 2,132 |  | 242 |  | 6,098 |
| 15 | 2,858 |  | 3,975 |  | 29 |  | 6,862 |  | 2,916 |  | 4,062 |  | 29 |  | 7,007 |
| 16 | 1,262 |  | 1,022 |  | - |  | 2,284 |  | 1,172 |  | 1,074 |  | - |  | 2,246 |
| 17 | 648 |  | 723 |  | 60 |  | 1,431 |  | 581 |  | 662 |  | 67 |  | 1,310 |
| 18 | 1,545 |  | 710 |  | 79 |  | 2,334 |  | 1,810 |  | 865 |  | 76 |  | 2,751 |
| 19 | 975 |  | 862 |  | 228 |  | 2,065 |  | 895 |  | 933 |  | 341 |  | 2,169 |
| 20 | 1,854 |  | 2,769 |  | 11 |  | 4,634 |  | 1,819 |  | 2,852 |  | 9 |  | 4,680 |
| 21 | 2,033 |  | 2,285 |  | - |  | 4,318 |  | 2,018 |  | 2,381 |  | - |  | 4,399 |
| 22 | 1,462 |  | 2,159 |  | 83 |  | 3,704 |  | 1,444 |  | 2,095 |  | 102 |  | 3,641 |
| 23 | 855 |  | 1,098 |  | 196 |  | 2,149 |  | 1,076 |  | 1,081 |  | 199 |  | 2,356 |
| 24 | 539 |  | 1,903 |  | 146 |  | 2,588 |  | 489 |  | 2,108 |  | 254 |  | 2,851 |
| 25 | 2,288 |  | 1,110 |  | 96 |  | 3,494 |  | 2,349 |  | 670 |  | 93 |  | 3,112 |
| 26 | 46,309 |  | 37,715 |  | 3,055 |  | 87,079 |  | 45,305 |  | 38,668 |  | 2,993 |  | 86,966 |
| 27 | 379 |  | 3,997 |  | 2,012 |  | 6,388 |  | 401 |  | 4,526 |  | 1,980 |  | 6,907 |
| 28 | 31 |  | 6,311 |  | - |  | 6,342 |  | - |  | 6,422 |  | - |  | 6,422 |
| 29 | 410 |  | 10,308 |  | 2,012 |  | 12,730 |  | 401 |  | 10,948 |  | 1,980 |  | 13,329 |
| 30 | \$ 282,262 | \$ | 77,265 | \$ | 5,079 | \$ | 364,606 | \$ | 276,662 | \$ | 73,801 | \$ | 4,985 | \$ | 355,448 |

${ }^{2}$ Based on geographic location of unit responsible for recording revenue
Excludes loans classified as trading as the Bank intends to sell the loans immediately or in the near term, and loans designated at fair value through profit or loss for which no allowance is recorded.
Includes all FDIC covered loans and other ACI loans.

## Impaired Loans ${ }^{1,2}$

## (\$ millions, except as noted) <br> AS AT

CHANGE IN GROSS IMPAIRED LOANS BY SEGMENT Personal, Business, and Government Loans
Balance at beginning of period
Canadian Personal and Commercial Banking
U.S. Personal and Commercial Banking

Other
in USD - foreign exchange

## Wholesale Banking

Total Additions
Return to perform
Net new additions
Write-offs
Foreign exchange and other adjustments
Change during the period
Total Gross Impaired Loans - Balance at End of Period
GROSS IMPAIRED LOANS BY SEGMENT
Personal, Business, and Government Loans
Personal, Business, and Government Loans
U.S. Personal and Commercial Banking

Wholesale Banking
Total Gross Impaired Loans
NET IMPAIRED LOANS BY SEGMENT
Personal, Business, and Government Loans
Canadian Personal and Commercial Banking
U.S. Personal and Commercial Banking

## Wholesale Banking

Total Net Impaired Loans
Net Impaired Loans as a \% of Net Loans and Acceptances
Includes customers' lizbility under acceptances.
Excludes ACI loans and debt securities classified as loans. For additional information on ACI loans, see pages 34 to 35 .
includes a small portion of personal and commercial loans booked in U.S. entities, but managed by CAD P\&C.

Impaired Loans and Acceptances by Industry Sector and Geographic Location ${ }^{1,2}$

By Industry Sector
Personal
Residential mortgages
Consumer instalment and other personal
HELOC
Other
Credit card
Total personal

## Business \& Government

Real estate
Residential
Non-residential
Total real estate
Agriculture
Automotive
Automotive
Financial
Food, beverage, and tobacco
orestry
Government, public sector entities, and education
Health and social services
industrial construction and trade contractors
Metals and mining
Pipelines, oil, and gas
Power and utilities
Professional and other services
Retail sector
Sundry manufacturing and wholesale
Telecommunications, cable, and media
Transportation
Other
Total business \& government
Total Gross Impaired Loans ${ }^{2}$

| $\underset{\#}{\text { LINE }}$ | $\begin{gathered} 2012 \\ \text { Q1 } \end{gathered}$ |  |  |  |  |  |  | $\begin{gathered} 2011 \\ 04 \end{gathered}$ |  |  |  |  |  |  |  | $\begin{gathered} 2011 \\ \text { Q3 } \\ \hline \end{gathered}$ |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Canada | United States |  | Int'l |  | Total |  | Canada |  | United States |  | Int'l |  | Total |  | Canada |  | United States |  | Int'I |  | Total |  |
| 1 | \$ 610 | \$ | 186 | \$ | - | \$ | 796 | \$ | 611 | \$ | 178 | \$ | - | \$ | 789 | \$ | 596 | \$ | 167 | \$ | - | \$ | 763 |
| 2 | 200 |  | 110 |  | - |  | 310 |  | 193 |  | 97 |  | - |  | 290 |  | 186 |  | 92 |  | - |  | 278 |
| 3 | 115 |  | 17 |  | - |  | 132 |  | 115 |  | 10 |  | - |  | 125 |  | 114 |  | 9 |  | - |  | 123 |
| 4 | 115 |  | 17 |  | - |  | 132 |  | 70 |  | 15 |  | - |  | 85 |  | 66 |  | 14 |  | - |  | 80 |
| 5 | 1,040 |  | 330 |  | - |  | 1,370 |  | 989 |  | 300 |  | - |  | 1,289 |  | 962 |  | 282 |  | - |  | 1,244 |
| 6 | 12 |  | 235 |  | - |  | 247 |  | 21 |  | 287 |  | - |  | 308 |  | 20 |  | 279 |  | - |  | 299 |
| 7 | 15 |  | 337 |  | - |  | 352 |  | 7 |  | 321 |  | - |  | 328 |  | 2 |  | 313 |  | - |  | 315 |
| 8 | 27 |  | 572 |  | - |  | 599 |  | 28 |  | 608 |  | - |  | 636 |  | 22 |  | 592 |  | - |  | 614 |
| 9 | 9 |  | 4 |  | - |  | 13 |  | 7 |  | 4 |  | - |  | 11 |  | 7 |  | 4 |  | - |  | 11 |
| 10 | 3 |  | 21 |  | - |  | 24 |  | 1 |  | 23 |  | - |  | 24 |  | 1 |  | 35 |  | - |  | 36 |
| 11 | 4 |  | 16 |  | - |  | 20 |  | 4 |  | 20 |  | - |  | 24 |  | 4 |  | 27 |  | - |  | 31 |
| 12 | 2 |  | 14 |  | - |  | 16 |  | 1 |  | 7 |  | - |  | 8 |  | 2 |  | 6 |  | - |  | 8 |
| 13 | 1 |  | 1 |  | - |  | 2 |  | - |  | 2 |  | - |  | 2 |  | - |  | 2 |  | - |  | 2 |
| 14 | 4 |  | 7 |  | - |  | 11 |  | 5 |  | 8 |  | - |  | 13 |  | - |  | 7 |  | - |  | 7 |
| 15 | 4 |  | 43 |  | - |  | 47 |  | 3 |  | 52 |  | - |  | 55 |  | 4 |  | 38 |  | - |  | 42 |
| 16 | 17 |  | 47 |  | - |  | 64 |  | 16 |  | 42 |  | - |  | 58 |  | 18 |  | 47 |  | - |  | 65 |
| 17 | 10 |  | 15 |  | - |  | 25 |  | 3 |  | 20 |  | - |  | 23 |  | 2 |  | 19 |  | - |  | 21 |
| 18 | 3 |  | - |  | - |  | 3 |  | 3 |  | - |  | - |  | 3 |  | 3 |  | 2 |  | - |  | 5 |
| 19 | - |  | 7 |  | - |  | 7 |  | - |  | 7 |  | - |  | 7 |  | - |  | 10 |  | - |  | 10 |
| 20 | 9 |  | 50 |  | - |  | 59 |  | 9 |  | 46 |  | - |  | 55 |  | 10 |  | 47 |  | - |  | 57 |
| 21 | 33 |  | 97 |  | - |  | 130 |  | 32 |  | 106 |  | - |  | 138 |  | 30 |  | 94 |  | - |  | 124 |
| 22 | 20 |  | 31 |  | - |  | 51 |  | 20 |  | 32 |  | - |  | 52 |  | 20 |  | 42 |  | - |  | 62 |
| 23 | 2 |  | 9 |  | - |  | 11 |  | 2 |  | 7 |  | - |  | 9 |  | 2 |  | 7 |  | - |  | 9 |
| 24 | 4 |  | 53 |  | - |  | 57 |  | 5 |  | 53 |  | - |  | 58 |  | 6 |  | 51 |  | - |  | 57 |
| 25 | 15 |  | 14 |  | - |  | 29 |  | 18 |  | 10 |  | - |  | 28 |  | 18 |  | 9 |  | - |  | 27 |
| 26 | 167 |  | 1,001 |  | - |  | 1,168 |  | 157 |  | 1,047 |  | - |  | 1,204 |  | 149 |  | 1,039 |  | - |  | 1,188 |
| 27 | \$ 1,207 | \$ | 1,331 | \$ | - | \$ | 2,538 | \$ | 1,146 | \$ | 1,347 | \$ | - | \$ | 2,493 | \$ | 1,111 | \$ | 1,321 | \$ | - | \$ | 2,432 |

Gross Impaired Loans as a \% of Gross Loans and Acceptances

## Personal

Residential mortgages
Consumer instalment and other personal
HELOC
Other
Credit card
Business \& Government
Total Gross Impaired Loans

| 28 | 0.42 | \% | 1.35 | \% | - | \% | 0.50 | 0.43 | \% | 1.42 | \% | - | \% | 0.51 | 0.43 | \% | 1.51 | \% | - | \% | 0.51 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 29 | 0.31 |  | 1.12 |  | - |  | 0.41 | 0.29 |  | 1.00 |  | - |  | 0.39 | 0.28 |  | 1.01 |  | - |  | 0.37 |  |
| 30 | 0.40 |  | 0.15 |  | - |  | 0.33 | 0.40 |  | 0.10 |  | - |  | 0.32 | 0.39 |  | 0.10 |  | - |  | 0.32 |  |
| 31 | 0.78 |  | 1.82 |  | - |  | 0.84 | 0.86 |  | 1.68 |  | - |  | 0.95 | 0.79 |  | 1.68 |  | - |  | 0.87 |  |
| 32 | 0.41 |  | 0.93 |  | - |  | 0.47 | 0.40 |  | 0.90 |  | - |  | 0.46 | 0.40 |  | 0.93 |  | - |  | 0.46 |  |
| 33 | 0.30 |  | 2.30 |  | - |  | 1.15 | 0.30 |  | 2.50 |  | - |  | 1.24 | 0.30 |  | 2.65 |  | - |  | 1.29 |  |
| 34 | 0.39 | \% | 1.68 | \% | - | \% | 0.65 | 0.39 | \% | 1.79 | \% | - | \% | 0.66 | 0.38 | \% | 1.90 | \% | - | \% | 0.67 |  |

,
Excludes ACI loans and debt securities classified as loans. For additional information on ACI loans, see pages 34 to 35 .

Impaired Loans and Acceptances by Industry Sector and Geographic Location (Continued) ${ }^{1,2}$

## (\$ millions)

AS AT
By Industry Sector
Personal
Residential mortgages
Consumer instalment and other personal
HELOC
Other
Total persona
Business \& Government
Real estate
Non-residential
Total real estate
Agriculture
Automotive
Financial
Food, beverage, and tobacco
Forestry
Government, public sector entities, and education
Health and social services
Industrial construction and trade contractors
Metals and mining
Pipelines, oil, and
Power and utilitie
Professional and
Professional and other services
Rundry man
Sundry manufacturing and wholesale
Telecommunications, cable, and media
Transportation
Total business \& government
Total Gross Impaired Loans

| $\begin{gathered} \text { LINE } \\ \# \end{gathered}$ | $\begin{gathered} 2011 \\ \text { Q2 } \\ \hline \end{gathered}$ |  |  |  |  |  |  | $\begin{gathered} 2011 \\ \text { Q1 } \\ \hline \end{gathered}$ |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Canada | United States |  | Int'1 |  | Total |  | Canada |  | United States |  | Int'1 |  | Total |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1 | \$ 609 | \$ | 159 | \$ | - | \$ | 768 | \$ | 620 | \$ | 166 | \$ | - | \$ | 786 |
| 2 | 182 |  | 85 |  | - |  | 267 |  | 162 |  | 90 |  | - |  | 252 |
| 3 | 103 |  | 4 |  | - |  | 107 |  | 119 |  | 5 |  | - |  | 124 |
| 4 | 74 |  | 15 |  | - |  | 89 |  | 72 |  | 18 |  | - |  | 90 |
| 5 | 968 |  | 263 |  | - |  | 1,231 |  | 973 |  | 279 |  | - |  | 1,252 |
| 6 | 22 |  | 305 |  | - |  | 327 |  | 30 |  | 366 |  | - |  | 396 |
| 7 | 1 |  | 295 |  | - |  | 296 |  | 2 |  | 305 |  | - |  | 307 |
| 8 | 23 |  | 600 |  | - |  | 623 |  | 32 |  | 671 |  | - |  | 703 |
| 9 | 5 |  | 6 |  | - |  | 11 |  | 5 |  | 4 |  | - |  | 9 |
| 10 | 4 |  | 38 |  | - |  | 42 |  | 8 |  | 35 |  | - |  | 43 |
| 11 | 4 |  | 32 |  | 1 |  | 37 |  | 5 |  | 31 |  | 1 |  | 37 |
| 12 | 2 |  | 5 |  | - |  | 7 |  | 4 |  | 5 |  | - |  | 9 |
| 13 | 2 |  | 1 |  | - |  | 3 |  | 2 |  | 2 |  | - |  | 4 |
| 14 | 1 |  | 6 |  | - |  | 7 |  | 1 |  | 7 |  | - |  | 8 |
| 15 | 5 |  | 34 |  | - |  | 39 |  | 6 |  | 28 |  | - |  | 34 |
| 16 | 10 |  | 50 |  | - |  | 60 |  | 10 |  | 48 |  | - |  | 58 |
| 17 | 4 |  | 11 |  | - |  | 15 |  | 12 |  | 13 |  | - |  | 25 |
| 18 | 21 |  | 1 |  | - |  | 22 |  | 19 |  | 1 |  | - |  | 20 |
| 19 | - |  | 6 |  | - |  | 6 |  | - |  | 6 |  | - |  | 6 |
| 20 | 10 |  | 52 |  | - |  | 62 |  | 9 |  | 45 |  | - |  | 54 |
| 21 | 26 |  | 97 |  | - |  | 123 |  | 23 |  | 122 |  | - |  | 145 |
| 22 | 38 |  | 42 |  | - |  | 80 |  | 43 |  | 46 |  | - |  | 89 |
| 23 | 7 |  | 9 |  | - |  | 16 |  | 7 |  | 11 |  | - |  | 18 |
| 24 | 7 |  | 32 |  | - |  | 39 |  | 2 |  | 38 |  | - |  | 40 |
| 25 | 14 |  | 10 |  | - |  | 24 |  | 14 |  | 13 |  | - |  | 27 |
| 26 | 183 |  | 1,032 |  | 1 |  | 1,216 |  | 202 |  | 1,126 |  | 1 |  | 1,329 |
| 27 | \$ 1,151 | \$ | 1,295 | \$ | 1 | \$ | 2,447 | \$ | 1,175 | \$ | 1,405 | \$ | 1 | \$ | 2,581 |

Personal
Residential mortgages
Consumer instalment and other personal
HELOC
Other
Credit card
Business \& Government
Total Gross Impaired Loans
Based on geographic location of unit responsible for recording revenue.
Excludes ACI loans and debt securities classified as loans. For additional information on ACI loans, see pages 34 to 35 .

## Allowance for Credit Losses

(\$ millions
AS AT

## COUNTERPARTY-SPECIFIC ALLOWANCE

Change in Allowance for Credit Losses - Counterparty-Specific
Balance at beginning of period
Provision for credit losses - counterparty-specific
Write-offs
Recoveries
Balance at end of period
COLLECTIVELY ASSESSED ALLOWANCE
Change in Allowance for Credit Losses - Individually Insignificant
Balance at beginning of period
Provision f
Recoveries
Foreign exchange and other adjustments
Balance at end of period
hange in Allowance for Credit Losses - incurred but not Identified Balance at beginning of period
Provision for credit losses - incurred but not identified
oreign exchange and other adjustments
Balance at end of period
Allowance for Credit Losses at End of Period
Consisting of:
Allowance for Ioan losses
Canada
United States
Total allowance for loan losses
Allowance for credit losses for off-balance sheet instruments
Allowance for Credit Losses at End of Period

LINE
$\#$

$\square$



Allowance for Credit Losses by Industry Sector and Geographic Location ${ }^{1}$

| (\$ millions) AS AT | $\underset{\#}{\mathrm{LNE}}$ | 2012Q1 |  |  |  |  |  |  | $\begin{gathered} 2011 \\ \mathbf{Q 4} \\ \hline \end{gathered}$ |  |  |  |  |  |  |  |  | $\begin{gathered} 2011 \\ \text { Q3 } \\ \hline \end{gathered}$ |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| By Industry Sector |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Allowance for Credit Losses - Counterparty-Specific and Individually Insignificant - On-balance Sheet Loans |  | Canada | UnitedStates |  | Int'l |  | Total |  | Canada |  | United States |  | Int'1 |  | Total |  |  | Canada |  | UnitedStates |  | Int\| |  | t'1 | Total |
| Personal |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgages | 1 | 13 | \$ | 17 | \$ | - | \$ | 30 | \$ | 15 | \$ | 17 | \$ | - | \$ | 32 |  | \$ | 12 | \$ | 24 | \$ | - | \$ | 36 |
| Consumer instalment and other personal |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| HELOC | 2 | 14 74 |  | 26 6 |  | - |  | 40 80 |  | 13 |  | 24 |  | - |  | 37 |  |  | 15 |  | 25 |  | - |  | 40 |
| Other Credit card | 3 4 | 74 52 |  | ${ }_{12}^{6}$ |  | - |  | 80 64 |  | 73 52 |  | $\stackrel{4}{12}$ |  | - |  | 77 64 |  |  | 71 49 |  | 4 11 |  | - |  | 75 60 |
| Total personal | 5 | 153 |  | 61 |  | - |  | 214 |  | 153 |  | 57 |  | - |  | 210 |  |  | 147 |  | 64 |  | - |  | 211 |
| Business \& Government |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Real estate |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential | 6 | 5 |  | 14 |  | - |  | 19 |  | 8 |  | 37 |  | - |  | 45 |  |  | 7 |  | 39 |  | - |  | 46 |
| Non-residential | 7 | 8 |  | 43 |  | - |  | 51 |  | 1 |  | 39 |  | - |  | 40 |  |  | 1 |  | 31 |  | - |  | 32 |
| Total real estate | 8 | 13 |  | 57 |  | - |  | 70 |  | 9 |  | 76 |  | - |  | 85 |  |  | 8 |  | 70 |  | - |  | 78 |
| Agriculture | 9 | 2 |  | - |  | - |  | 2 |  | 2 |  | - |  | - |  | 2 |  |  | 2 |  | 1 |  | - |  |  |
| Automotive | 10 | 2 |  | 3 |  | - |  | 5 |  | - |  | 3 |  | - |  | 3 |  |  | - |  | 3 |  | - |  | 3 |
| Financial | 11 | 3 |  | 4 |  | - |  | 7 |  | 3 |  | 4 |  | - |  | 7 |  |  | 3 |  | 6 |  | - |  | 9 |
| Food, beverage, and tobacco | 12 | - |  | 3 |  | - |  | 3 |  | - |  | 1 |  | - |  | 1 |  |  | 2 |  | 1 |  | - |  | 3 |
| Forestry | 13 | - |  | - |  | - |  | - |  | - |  | 1 |  | - |  | 1 |  |  | - |  | 1 |  | - |  | 1 |
| Government, public sector entities, and education | 14 | 2 |  | 1 |  | - |  |  |  | 2 |  | 1 |  | - |  | 3 |  |  | - |  | - |  | - |  |  |
| Health and social services | 15 | 3 |  | 9 |  | - |  | 12 |  | 2 |  | 2 |  | - |  | 4 |  |  | 4 |  | 6 |  | - |  | 10 |
| Industrial construction and trade contractors | 16 | 9 |  | 8 |  | - |  | 17 |  | 9 |  | 8 |  | - |  | 17 |  |  | 9 |  | 9 |  | - |  | 18 |
| Metals and mining | 17 | ${ }^{6}$ |  | 1 |  | - |  | 7 |  | - |  | 10 |  | - |  | 10 |  |  | 1 |  | 1 |  | - |  | 2 |
| Pipelines, oil, and gas | 18 | 1 |  | - |  | - |  | 1 |  | 1 |  | - |  | - |  | 1 |  |  | 1 |  | - |  | - |  | 1 |
| Power and utilities | 19 | - |  | 2 |  | - |  | 2 |  | - |  | 1 |  | - |  | 1 |  |  | - |  | 3 |  | - |  | 3 |
| Professional and other services | 20 | 5 |  | 5 |  | - |  | 10 |  | 6 |  | 7 |  | - |  | 13 |  |  | 5 |  | 7 |  | - |  | 12 |
| Retail sector | 21 | 11 |  | 13 |  | - |  | 24 |  | 11 |  | 16 |  | - |  | 27 |  |  | 11 |  | 16 |  | - |  | 27 |
| Sundry manufacturing and wholesale | 22 | 7 |  | 4 |  | - |  | 11 |  | 6 |  | 10 |  | - |  | 16 |  |  | 7 |  | 9 |  | - |  | 16 |
| Telecommunications, cable, and media | ${ }^{23}$ | - |  | 3 |  | - |  | 3 |  | 1 |  | 1 |  | - |  | 2 |  |  | 1 |  | 1 |  | - |  | 2 |
| Transportation | 24 | 4 |  | 4 |  | - |  | 8 |  | 4 |  | 7 |  | - |  | 11 |  |  | 5 |  | 4 |  | - |  | 9 |
| Other | 25 | 9 |  | 1 |  | - |  | 10 |  | 13 |  | 3 |  | - |  | 16 |  |  | 12 |  | 4 |  | - |  | 16 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Debt securities classified as loans | 27 | - |  | 180 |  | - |  | 180 |  | - |  | 179 |  | - |  | 179 |  |  | - |  | 191 |  | - |  | 191 |
| Acquired credit-impaired loans ${ }^{2}$ | 28 | 3 |  | 64 |  | - |  | 67 |  | 3 |  | 57 |  | - |  | 60 |  |  | - |  | 66 |  | - |  | 66 |
| Total other loans | 29 | 3 |  | 244 |  | - |  | 247 |  | 3 |  | 236 |  | - |  | 239 |  |  | - |  | 257 |  | - |  | 25 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgages | 31 | 17 |  | 10 |  | - |  | 27 |  | 18 |  | 10 |  | - |  | 28 |  |  | 12 |  | 12 |  | - |  | 24 |
| Consumer instalment and other personal |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| HELOC | 32 | 5 |  | 29 |  | - |  | 34 |  | ${ }^{6}$ |  | 31 |  | - |  | 37 |  |  | , |  | 32 |  | - |  | 37 |
| Other | 33 | 243 |  | 84 |  | - |  | 327 |  | 255 |  | 75 |  | - |  | 330 |  |  | 272 |  | 61 |  | - |  | 333 |
| Credit card | 34 | 267 |  | 41 |  | - |  | 308 |  | 209 |  | 35 |  | - |  | 244 |  |  | 221 |  | 34 |  | - |  | 255 |
| Total personal | 35 | 532 |  | 164 |  | - |  | 696 |  | 488 |  | 151 |  | - |  | 639 |  |  | 510 |  | 139 |  | - |  | 649 |
| Business \& Government | 36 | 271 |  | 503 |  | 3 |  | 777 |  | 296 |  | 558 |  | 3 |  | 857 |  |  | 269 |  | 547 |  | 3 |  | 819 |
| Other Loans |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Debt securities classified as loans | 37 | - |  | 153 |  | - |  | 153 |  | - |  | 149 |  | - |  | 149 |  |  | - |  | 140 |  | - |  | 140 |
| Total other loans | 38 | - |  | 153 |  | - |  | 153 |  | - |  | 149 |  | - |  | 149 |  |  | - |  | 140 |  | - |  | 140 |
| Total Allowance for Credit Losses - Incurred but Not Identified | 39 | 803 |  | 820 |  | 3 |  | 1,626 |  | 784 |  | 858 |  | 3 |  | 1,645 |  |  | 779 |  | 826 |  | 3 |  | 1,608 |
| Allowance for Loan Losses - On-Balance Sheet Loans | 40 | 1,036 |  | 1,243 |  | , |  | 2,282 |  | 1,009 |  | 1,302 |  | 3 |  | 2,314 |  |  | 997 |  | 1,289 |  | 3 |  | 2,289 |
| Allowances for Credit Losses - Off-Balance Sheet Instruments | 41 | 191 |  | 101 |  | , |  | 295 |  | 176 |  | 103 |  | 4 |  | 283 |  |  | 179 |  | 107 |  | 3 |  | 289 |
| Total Allowance for Credit Losses | 42 | \$ 1,227 | \$ | 1,344 | s | 6 | s | 2,577 | \$ | 1,185 | \$ | 1,405 | \$ | 7 | \$ | 2,597 |  | \$ | 1,176 | \$ | 1,396 | \$ | 6 | \$ | 2,578 |
| Allowance for Credit Losses - Counterparty-Specific and Individually Insignificant as a \% of Gross Impaired Loans ${ }^{3}$ <br> Personal |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgages | 43 | 2.1 | \% | 9.1 | \% | - | \% | 3.8 \% |  | 2.5 | \% | 9.6 | \% | - | \% | 4.1 | \% |  | 2.0 | \% | 14.4 | \% | - | \% | 4.7 \% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| HELOC | 44 | 7.0 |  | ${ }^{23.6}$ |  | - |  | 12.9 |  | 6.7 |  | 24.7 |  | - |  | 12.8 |  |  | 8.1 |  | 27.2 |  | - |  | 14.4 |
| Other | 45 | 64.3 |  | 35.3 |  | - |  | 60.6 |  | 63.5 |  | 40.0 |  | - |  | 61.6 |  |  | 62.3 |  | 44.4 |  | - |  | 61.0 |
| Credit card | 46 | 45.2 |  | 70.6 |  | - |  | 48.5 |  | 74.3 |  | 80.0 |  | - |  | 75.3 |  |  | 74.2 |  | 78.6 |  | - |  | 75.0 |
| Total personal | 47 | 14.7 |  | 18.5 |  | - |  | 15.6 |  | 15.5 |  | 19.0 |  | - |  | 16.3 |  |  | 15.3 |  | 22.7 |  | - |  | 17.0 |
| Business \& Government | 48 | 46.1 |  | 11.8 |  | - |  | 16.7 |  | 43.9 |  | 14.4 |  | - |  | 18.3 |  |  | 47.7 |  | 13.7 |  | - |  | 17.9 |
| Total Allowance for Credit Losses - Counterparty-Specific and Individually Insignificant ${ }^{3}$ | 49 | 19.1 | \% | 13.4 | \% | - | \% | 16.1 \% |  | 19.4 | \% | 15.4 | \% | - | \% | 17.2 | \% |  | 19.6 | \% | 15.6 | \% | - | \% | 17.4 \% |
| Total allowance for credit losses as a \% of gross loans and acceptances ${ }^{3}$ | 50 | 0.4 | \% | 1.2 | \% | 0.2 | \% | 0.6 \% |  | 0.4 | \% | 1.4 | \% | 0.2 | \% | 0.6 | \% |  | 0.4 | \% | 1.4 | \% | 0.2 | \% | 0.6 \% |

Based oncepta
Based on geographic location of unit responsible for r
Includes all FDIC covered loans and other ACI loans.
Excludes ACI loans and debt securities classified as loans. For additional information on ACI loans, see pages 34 to 35

Allowance for Credit Losses by Industry Sector and Geographic Location (Continued) ${ }^{1}$


Based on geographic location of unit responsible for recording revenue.
Includes all FDIC covered loans and other ACI loans.
Excludes ACI loans and debt securities classified as

## Provision for Credit Losses

## \$ milions, except as noted

FOR THE PERIOD ENDED $\square$
Q4
Q3
PROVISION FOR (REVERSAL OF) CREDIT LOSSES Provision for Credit losses for Counterparty-Specific and Individually Insignificant
Provision for credit losses (net of reversals) - counterparty-specific Provision for credit losses (net of reversals) - individually insignificant Recoveries
Total provision for credit losses for counterparty-specific and individually insignificant

Provision for Credit Losses - Incurred But Not Identified Canadian Personal and Commercial Banking and Wholesale Banking U.S. Personal and Commercial Banking

## Other

Total provision for credit losses - incurred but not identified
Total Provision for Credit Losses

## PROVISION FOR (REVERSAL OF) CREDIT LOSSES BY SEGMENT

Canadian Personal and Commercial Banking
U.S. Personal and Commercial Bankin

## Wholesale Banking <br> Corporate Segment

holesale Banking - CDS
Adjustments to allowance for incurred but not identified credit losses Other
Total Corporate Segment
Total Provision for Credit Losses


Premiums on CDS recorded in PCL for Wholesale Banking are reclassified to trading income in the Corporate segment.

## Provision for Credit Losses by Industry Sector and Geographic Location ${ }^{1}$

## (\$ millions) FOR THE PERIOD ENDED

By Industry Sector
Provision for Credit Losses - Counterparty-Specific and Individually Insignificant Personal
Residential mortgages
Consumer Instalment and Other Personal
HELOC
Other
Other
Credit card
Business \& Government
Beal estate
Residential
Residential
Non-residential
Total real estate
Agriculture
Automotive
Food, beverage, and tobacco
Government, public sector entities, and education
Health and social services
Industrial construction and trade contractors
Metals and mining
Power and utilities
Professional and other services
Retail sector
Sundry manufacturing and wholesale
elecommunications, cable, and media
Transportatii
Other
Total business \& governmen
Other Loans
Acquired credit-impaired loans ${ }^{2}$
Total other loans
Total Provision for Credit Losses - Counterparty-Specific and
Individually Insignificant

- Incurred but Not Identified

Personal, business \& government
Other Loans
Debt secuniles classified as loans
Total other loans
Total Provision for Credit Losses - Incurred but not Identified Total Provision for Credit Losses

| $\underset{\#}{\text { LINE }}$ | $\begin{gathered} 2012 \\ \mathrm{Q} 1 \\ \hline \end{gathered}$ |  |  |  |  |  |  | $\begin{gathered} 2011 \\ \mathrm{Q}^{2} \\ \hline \end{gathered}$ |  |  |  |  |  |  |  | $\begin{gathered} 2011 \\ \mathrm{Q}^{2} \\ \hline \end{gathered}$ |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Canada | United States |  | Int'l |  | Total |  | Canada |  | United States |  | Int'l |  | Total |  | Canada |  | United States |  | Int'\| |  | Total |  |
| 1 | (2) | \$ | 4 | \$ | - | \$ | 2 | \$ | 5 | \$ | (2) | \$ | - | \$ | 3 | \$ | 4 | \$ | 9 | \$ | - | \$ | 13 |
| 2 | 3 |  | 22 |  | - |  | 25 |  | 2 |  | 18 |  | - |  | 20 |  | 3 |  | 17 |  | - |  | 20 |
| 3 | 106 |  | 36 |  | - |  | 142 |  | 105 |  | 33 |  | - |  | 138 |  | 107 |  | 25 |  | - |  | 132 |
| 4 | 75 |  | 13 |  | - |  | 88 |  | 77 |  | 12 |  | - |  | 89 |  | 77 |  | 11 |  | - |  | 88 |
| 5 | 182 |  | 75 |  | - |  | 257 |  | 189 |  | 61 |  | - |  | 250 |  | 191 |  | 62 |  | - |  | 253 |
| 6 | (1) |  | 21 |  | - |  | 20 |  | - |  | 26 |  | - |  | 26 |  | - |  | 16 |  | - |  | 16 |
| 7 | 7 |  | 31 |  | - |  | 38 |  | - |  | 22 |  | - |  | 22 |  | 1 |  | 6 |  | - |  | 7 |
| 8 | 6 |  | 52 |  | - |  | 58 |  | - |  | 48 |  | - |  | 48 |  | 1 |  | 22 |  | - |  | 23 |
| 9 | - |  | - |  | - |  | - |  | 1 |  | - |  | - |  | 1 |  | - |  | - |  | - |  | - |
| 10 | 2 |  | 1 |  | - |  | 3 |  |  |  | (3) |  | - |  | (2) |  | - |  | 1 |  | - |  | 1 |
| 11 | - |  | 2 |  | - |  | 2 |  | 1 |  | 1 |  | - |  | 2 |  | - |  | 6 |  | - |  | 6 |
| 12 | - |  | 2 |  | - |  | 2 |  | - |  | 1 |  | - |  | 1 |  | 1 |  | - |  | - |  | 1 |
| 13 | - |  | 6 |  | - |  | 6 |  | 2 |  | 1 |  | - |  | 3 |  | - |  | 1 |  | - |  | 1 |
| 14 | 1 |  | 8 |  | - |  | 9 |  | - |  | - |  | - |  | - |  | - |  | 2 |  | - |  | 2 |
| 15 | 5 |  | 5 |  | - |  | 10 |  | 4 |  | 5 |  | - |  | 9 |  | 7 |  | 5 |  | - |  | 12 |
| 16 | 6 |  | 1 |  | - |  | 7 |  | (1) |  | 9 |  | - |  | 8 |  | - |  | 1 |  | - |  | 1 |
| 17 | - |  | - |  | - |  | - |  | 1 |  | - |  | - |  | 1 |  | (5) |  | - |  | - |  | (5) |
| 18 | - |  | 1 |  | - |  | 1 |  | - |  | 2 |  | - |  |  |  | - |  | - |  | - |  | - |
| 19 | 1 |  | 2 |  | - |  | 3 |  | 4 |  | 6 |  | - |  | 10 |  | 2 |  | 7 |  | - |  | 9 |
| 20 | 4 |  | 12 |  | - |  | 16 |  | 3 |  | 7 |  | - |  | 10 |  | 5 |  | 4 |  | - |  | 9 |
| 21 | 2 |  | 3 |  | - |  | 5 |  | - |  | 4 |  | - |  | 4 |  | 1 |  | - |  | - |  | 1 |
| 22 | - |  | 1 |  | - |  | 1 |  | 2 |  | 1 |  | - |  | 3 |  | - |  | 1 |  | - |  | 1 |
| 23 | 1 |  | - |  | - |  | 1 |  | 1 |  | 3 |  | - |  | 4 |  | 1 |  | 4 |  | - |  | 5 |
| 24 | 3 |  | (4) |  | - |  | (1) |  | 3 |  | 5 |  | - |  | 8 |  | 2 |  | 1 |  | - |  | 3 |
| 25 | 31 |  | 92 |  | - |  | 123 |  | 22 |  | 90 |  | - |  | 112 |  | 15 |  | 55 |  | - |  | 70 |
| 26 | - |  | 41 |  | - |  | 41 |  | 3 |  | (16) |  | - |  | (13) |  | - |  | 57 |  | - |  | 57 |
| 27 | - |  | 41 |  | - |  | 41 |  | 3 |  | (16) |  | - |  | (13) |  | - |  | 57 |  | - |  | 57 |
| 28 | 213 |  | 208 |  | - |  | 421 |  | 214 |  | 135 |  | - |  | 349 |  | 206 |  | 174 |  | - |  | 380 |
| 29 | 39 |  | (58) |  | (1) |  | (20) |  | - |  | (13) |  | 1 |  | (12) |  | 3 |  | (6) |  | - |  | (3) |
| 30 | - |  | 3 |  | - |  | 3 |  | - |  | 3 |  | - |  | 3 |  | - |  | 3 |  | - |  | 3 |
| 31 | - |  | 3 |  | - |  | 3 |  | - |  | 3 |  | - |  | 3 |  | - |  | 3 |  | - |  | 3 |
| 32 | 39 |  | (55) |  | (1) |  | (17) |  | - |  | (10) |  | 1 |  | (9) |  | ) |  | (3) |  | - |  | - |
| 33 | \$ 252 | \$ | 153 | \$ | (1) | \$ | 404 | \$ | 214 | \$ | 125 | \$ | 1 | \$ | 340 | \$ | 209 | \$ | 171 | \$ | - | \$ | 380 |

Provision for Credit Losses - Counterparty-Specific and Individually Insignificant as a \% of Average Net Loans and Acceptances
as a $\%$ o
Personal
Residential mortgages
Consumer instalment and other personal
HELOC
Other
Cedit card
Total persona
Business \& Governmen
Total Provision for Credit Losses - Counterparty-Specific and Individually insignificant
Total Provision for Credit Losses - Counterparty-Specific and
Individually Insignificant Excluding Other Loans
otal Provision for Credit Losses
Total Provision for Credit Losses Excluding Other Loans


Based on geographic location of unit responsible for recording revenue. Includes all FDIC covered loans and other ACI loans.

Provision for Credit Losses by Industry Sector and Geographic Location (Continued) ${ }^{1}$

## (\$ millions) FOR THE PERIOD ENDED

By Industry Sector
Provision for Credit Losses - Counterparty-Specific and Individually Insignificant Personal
Residential mortgages
Consumer Instalment and Other Personal
HELOC
Other
Credit card
Total personal
Business \& Governmen
Business \& G
Real estate
Residential
Real estate
Residential
Non-residential
Total real estate
Agriculture
Automotive
Financial
Food, beverage, and tobacco
Government, public sector entities, and education
Health and social services
Industrial construction and trade contractors
Metals and mining
Pipelines, oil, and gas
Power and utilities
Professional and
Retail sector
Relail sector
Sundry manufacturing and wholesale
Telecommunications, cable, and media
Transporta
Other
Total business \& government
Other Loans
Debt securities classified as loans
Acquired credit-impaired loans ${ }^{2}$
Total other loans
Credit Losses - Counterparty-Specific and
Individually Insignificant
Provision for Credit Losses - Incurred but Not Identified
Personal, business \& government
Other Loans
Debt securities classified as loans
Total other loans
Total Provision for Credit Losses - Incurred but not Identified
Total Provision for Credit Losses
Provision for Credit Losses - Counterparty-Specific and Individually Insignificant as a \% of Average Net Loans and Acceptances

Residential mortgages
Consumer instalment and other personal
HELOC
Other
Credit card
Total personal
Business \& Government
Business Govenmen
Individually Insignificant
Total Provision for Credit Losses - Counterparty-Specific and
Individually Insignificant Excluding Other Loans
Total Provision for Credit Losses as a \% of Average Net Loans and Acceptances Total Provision for Credit Losses
Total Provision for Credit Losses Excluding Other Loans

| $\underset{\#}{\text { LINE }}$ | $\begin{gathered} 2011 \\ \text { Q2 } \end{gathered}$ |  |  |  |  |  |  | $\begin{gathered} 2011 \\ \text { Q1 } \end{gathered}$ |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Canada |  | United States |  | Int' |  | Total |  | Canada |  | United States |  | \|nt'| |  | Total |
| 1 | 1 | \$ | 11 | \$ | - | \$ | 12 | \$ | 1 | \$ | (1) | \$ | - | \$ | - |
| 2 | 4 |  | 15 |  | - |  | 19 |  | 4 |  | 9 |  | - |  | 13 |
| 3 | 95 |  | 9 |  | - |  | 104 |  | 112 |  | 23 |  | - |  | 135 |
| 4 | 83 |  | 11 |  | - |  | 94 |  | 85 |  | 14 |  | - |  | 99 |
| 5 | 183 |  | 46 |  | - |  | 229 |  | 202 |  | 45 |  | - |  | 247 |
| 6 | (3) |  | 20 |  | - |  | 17 |  | (3) |  | 8 |  | - |  | 5 |
| 7 | - |  | 13 |  | - |  | 13 |  | 1 |  | 19 |  | - |  | 20 |
| 8 | (3) |  | 33 |  | - |  | 30 |  | (2) |  | 27 |  | - |  | 25 |
| 9 | (1) |  | - |  | - |  | (1) |  | - |  | - |  | - |  | - |
| 10 | 1 |  | 2 |  | - |  | 3 |  | - |  | 1 |  | - |  | 1 |
| 11 | - |  | 2 |  | - |  | 2 |  | - |  | (1) |  | - |  | (1) |
| 12 | 2 |  | - |  | - |  | 2 |  | 2 |  | - |  | - |  | 2 |
| 13 | - |  | (1) |  | - |  | (1) |  | - |  | - |  | - |  | - |
| 14 | - |  | 1 |  | - |  | 1 |  | - |  | 1 |  | - |  | 1 |
| 15 | 2 |  | 4 |  | - |  | 6 |  | - |  | 8 |  | - |  | 8 |
| 16 | (1) |  | - |  | - |  | (1) |  | 1 |  | (1) |  | - |  | - |
| 17 | (1) |  | (18) |  | - |  | (19) |  | 2 |  | - |  | - |  | 2 |
| 18 | (1) |  | - |  | - |  | - |  | 3 |  | 1 |  | - |  | 1 |
| 19 | 2 |  | 10 |  | - |  | 12 |  | 3 |  | 2 |  | - |  | 5 |
| 20 | 7 |  | (2) |  | - |  | 5 |  | 9 |  | 11 |  | - |  | 20 |
| 21 | ${ }^{(2)}$ |  | 1 |  | - |  | (1) |  | 1 |  | 2 |  | - |  | 3 |
| 22 | (1) |  | 3 |  | - |  | 2 |  | (3) |  | (1) |  | - |  | (4) |
| 23 | 4 |  | 2 |  | - |  | 6 |  | 1 |  | - |  | - |  | 1 |
| 24 | (1) |  | 8 |  | - |  | 7 |  | (1) |  | 12 |  | - |  | 11 |
| 25 | 8 |  | 45 |  | - |  | 53 |  | 13 |  | 62 |  | - |  | 75 |
| 26 | - |  | - |  | - |  | - |  | - |  | 85 |  | - |  | 85 |
| 27 | - |  | 37 |  | - |  | 37 |  | - |  | - |  | - |  | - |
| 28 | - |  | 37 |  | - |  | 37 |  | - |  | 85 |  | - |  | 85 |
| 29 | 191 |  | 128 |  | - |  | 319 |  | 215 |  | 192 |  | - |  | 407 |
| 30 | 3 |  | 25 |  | (1) |  | 27 |  | 5 |  | 30 |  | (2) |  | 33 |
| 31 | - |  | 3 |  | - |  | 3 |  | - |  | (19) |  | - |  | (19) |
| 32 | - |  | 3 |  | - |  | 3 |  | - |  | (19) |  | - |  | (19) |
| 33 | 3 |  | 28 |  | (1) |  | 30 |  | 5 |  | 11 |  | (2) |  | 14 |
| 34 | \$ 194 | \$ | 156 | \$ | (1) | \$ | 349 | \$ | 220 | \$ | 203 | \$ | (2) | \$ | 421 |

Based on geographic location of unit responsible for recording revenue. Includes all FDIC covered loans and other ACI loans.


## Acquired Credit-Impaired Loans by Geographic Location ${ }^{1}$

## (\$ millions)

FOR THE PERIOD ENDED

## Gross Loans

Residential mortgages
Consumer instalment and other personal
HELOC
Other
Credit Card
Business \& governmen
Total Gross Loans

| $\begin{gathered} \text { LINE } \\ \# \end{gathered}$ | $\begin{gathered} 2012 \\ \mathrm{Q} 1 \\ \hline \end{gathered}$ |  |  |  |  |  |  | $\begin{gathered} 2011 \\ \text { Q4 } \\ \hline \end{gathered}$ |  |  |  |  |  |  |  | $\begin{gathered} 2011 \\ \text { Q3 } \\ \hline \end{gathered}$ |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Canada |  | United States |  | Int'I |  | Total |  | nada |  | United States |  | Int'\| |  | Total |  | ada |  | United States |  | Int' |  | Total |
| 1 | \$ | \$ | 661 | \$ | - | \$ | 661 | \$ | - | \$ | 679 | \$ | - | \$ | 679 | \$ | - | \$ | 674 | \$ | - | \$ | 674 |
| 2 | - |  | 207 |  | - |  | 207 |  | - |  | 211 |  | - |  | 211 |  | - |  | 206 |  | - |  | 206 |
| 3 | 103 |  | 650 |  | - |  | 753 |  | 19 |  | 785 |  | - |  | 804 |  | 23 |  | 910 |  | - |  | 933 |
| 4 | 25 |  | - |  | - |  | 25 |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |
| 5 | - |  | 3,715 |  | - |  | 3,715 |  | - |  | 3,866 |  | - |  | 3,866 |  | - |  | 3,888 |  | - |  | 3,888 |
| 6 | \$ 128 | \$ | 5,233 | \$ | - | \$ | 5,361 | \$ | 19 | \$ | 5,541 | \$ | - | \$ | 5,560 | \$ | 23 | \$ | 5,678 | \$ | - | \$ | 5,701 |

## Change in Allowance for Credit Losses

Balance at beginning of period
Provision for credit losses - counterparty-specific
Provision for credit losses - individually insignificant impaired loans
Write-offs ${ }^{2}$ Credit losses - indivial
Foreign exc
Balance at end of period

| 7 | \$ | 3 | \$ | 57 | \$ | - | \$ | 60 | \$ | - | \$ | 66 | \$ | - | \$ | 66 | \$ | - | \$ | 38 | \$ | - | \$ | 38 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 8 |  | - |  | 15 |  | - |  | 15 |  | - |  | 1 |  | - |  | 1 |  | - |  | 17 |  | - |  | 17 |
| 9 |  | - |  | 26 |  | - |  | 26 |  | 3 |  | (17) |  | - |  | (14) |  | - |  | 40 |  | - |  | 40 |
| 0 |  | - |  | (33) |  | - |  | (33) |  | - |  | (5) |  | - |  | (5) |  | - |  | (34) |  | - |  | (34) |
| 11 |  | - |  | (1) |  | - |  | (1) |  | - |  | 12 |  | - |  | 12 |  | - |  | 5 |  | - |  | 5 |
| 12 | \$ | 3 | \$ | 64 | \$ | - | \$ | 67 | \$ | 3 | \$ | 57 | \$ | - | \$ | 60 | \$ | - | \$ | 66 | \$ | - | \$ | 66 |

## Allowance for Credit Losse

Residential mortgages
Consumer instalment and other personal HELOC
usiness \& governmen
Total Allowance for Credit Losses


Provision for Credit Losses - Counterparty-Specific and Individually Insignificant ${ }^{3}$
Provision for credit losses (net of reversals) - counterparty-specific
Provision for credit losses (net of reversals) - individually insignifican
Total Provision for Credit Losses - Counterparty-Specific and Individually
Insignificant Insignificant

| 18 | \$ | - | \$ | 15 | \$ | - | \$ | 15 | \$ | - | \$ | 1 | \$ | - | \$ | 1 | \$ | - | \$ | 17 | \$ | - | \$ | 17 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 19 |  | - |  | 26 |  | - |  | 26 |  | 3 |  | (17) |  | - |  | (14) |  | - |  | 40 |  | - |  | 40 |
| 20 | \$ | - | \$ | 41 | \$ | - | \$ | 41 | \$ | 3 | \$ | (16) | \$ | - | \$ | (13) | \$ | - | \$ | 57 | \$ | - | \$ | 57 |

Provision for Credit Losses - Counterparty-Specific and Individually Insignificant
Residential mortgages
Consumer instalment and other personal

## HELOC

Other
Business \& government
Total Provision for Credit Losses - Counterparty-Specific and Individually Insignificant


| \$ | - | \$ | - | \$ | - | \$ | - |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | - |  | (15) |  | - |  | (15) |
|  | 3 |  | 2 |  | - |  | 5 |
|  | - |  | (3) |  | - |  | (3) |
| \$ | 3 | \$ | (16) | \$ | - | \$ | (13) |


| \$ | - | \$ | - | \$ | - | \$ | - |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | - |  | 28 |  | - |  | 28 |
|  | - |  | - |  | - |  | - |
|  | - |  | 29 |  | - |  | 29 |
| \$ | - | \$ | 57 | \$ | - | \$ | 57 |

Excludes geographic location of unit responsible for recording revenue.
Excludes write-offs for which a credit mark was established on acquisition date.
PCL reflects loss sharing agreements with the FDIC, and is presented net of the amount expected to be reimbursed by the FDIC.

## Acquired Credit-Impaired Loans by Geographic Location (Continued) ${ }^{1}$

OOR THE PERIOD ENDED

## Gross Loans

Residential mortgages
Consumer instalment and other personal
HELOC
Business \& governmen
Total Gross Loans

| $\begin{gathered} \text { LINE } \\ \# \end{gathered}$ | $\begin{gathered} \hline 2011 \\ \text { Q2 } \end{gathered}$ |  |  |  |  |  |  | $\begin{gathered} 2011 \\ \text { Q1 } \end{gathered}$ |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | United |  |  |  |  |  |  | Canada |  |  | United States | Int'l |  | Total |  |
|  | Canada |  | States |  | Int'\| |  | Total |  |  |  |  |  |  |  |  |
| 1 | \$ | \$ | 685 | \$ | - | \$ | 685 | \$ | - | \$ | 760 | \$ | - | \$ | 760 |
| 2 | - |  | 223 |  | - |  | 223 |  | - |  | 222 |  | - |  | 222 |
| 3 | 31 |  | 1,074 |  | - |  | 1,105 |  | - |  | 449 |  | - |  | 449 |
| 4 | - |  | 4,329 |  | - |  | 4,329 |  | - |  | 4,991 |  | - |  | 4,991 |
| 5 | \$ 31 | \$ | 6,311 | \$ | - | \$ | 6,342 | \$ | - | \$ | 6,422 | \$ | - | \$ | 6,422 |

Change in Allowance for Credit Losses
Provision for credit losses - counterparty-specific
Foreign exchange and other adjustments
Balance at end of period


Residential mortgages
Consumer instalment and other personal
Other
Business \& governmen
Total Allowance for Credit Losses
Provision for Credit Losses - Counterparty-Specific and Individually Insignificant
Provision for credit losses (net of reversals) - counterparty-specific
Total Provision for Credit Losses - Counterparty-Specific and Individually Insignificant


Provision for Credit Losses - Counterparty-Specific and Individually Insignificant
Residential mortgages
Consumer instalment and other personal
Other
Business \& government
Total Provision for Credit Losses - Counterparty-Specific and Individually Insignificant


Based on geographic location of unit responsible for recording revenue.

## Analysis of Change in Equity

## (\$ millions, except as noted <br> FOR THE PERIOD ENDED

Common Shares
Balance at beginning of period
ssued
Dividend reinvestment plan
New shares
Balance at end of period

## Preferred Share

Balance at beginning of period
Balance at end of period
Treasury Shares - Common
Balance at beginning of period
Purchase of shares
Sale of shares
Balance at end of period
Treasury Shares - Preferred
Balance at beginning of period
Purchase of shares
Sarchase of shares
Balance at end of period
Contributed Surplus
Balance at beginning of period
Net (discount) premium on treasury shares
Stock options expensed
Stock options exercise
Other
Balance at end of period

## Retained Earnings

Balance at beginning of period
Net income
ividends
Common
Share issue expenses
Balance at end of period

## Accumulated Other Comprehensive Income (loss)

 Balance at beginning of periodNet change in unrealized gains (losses) on AFS securities
Net change in unrealized foreign currency translation gains (losses) on investmen in subsidiaries, net of hedging activities
Net change in gains (losses) on derivatives designated as cash flow hedges
aalance at end of perio
Non-Controlling Interests in Subsidiaries

## Total Equity

NUMBER OF COMMON SHARES OUTSTANDING (thousands)
Balance at beginning of period
ssued
Dividend reinvestment plan
New shares
mpact of treasury shares
Balance at end of period
The number of treasury common shares has been netted just for the purpose of arriving at the total number of common shares considered for calculation of EPS of the Bank.

## Change in Accumulated Other Comprehensive Income, Net of Income Taxes

(\$ millions)
FOR THE PERIOD ENDED


2011 Q2 $\qquad$
Q1
Unrealized Gains (Losses) on Available-for-Sale Securities
Balance at beginning of period
Change in unrealized gains (losses)
Reclassification to earnings of losses (gains)
Net change for the period
Balance at end of period

Unrealized Foreign Currency Translation Gains (Losses)
on Investments in Foreign Operations, Net of Hedging Activities Balance at beginning of period
Investment in foreign operations
Hedging activities
Recovery of (provision for) income taxes
Net change for the period
Balance at end of period
Gains (losses) on Derivatives Designated as Cash Flow Hedges
Balance at beginning of period
hange in gains (losses)
to earnings of losses (gains)
for the period
Balance at end of period
Accumulated Other Comprehensive Income at End of Period

| 1 | \$ | 949 | \$ | 1,130 | \$ | 1,023 | \$ | 789 | \$ | 1,317 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2 |  | 150 |  | (157) |  | 190 |  | 247 |  | (526) |
| 3 |  | (14) |  | (24) |  | (83) |  | (13) |  | (2) |
| 4 |  | 136 |  | (181) |  | 107 |  | 234 |  | (528) |
| 5 |  | 1,085 |  | 949 |  | 1,130 |  | 1,023 |  | 789 |
| 6 |  | (464) |  | $(1,453)$ |  | $(1,655)$ |  | (98) |  | - |
| 7 |  | 229 |  | 1,620 |  | 335 |  | $(2,372)$ |  | (379) |
| 8 |  | (139) |  | (862) |  | (180) |  | 1,110 |  | 382 |
| 9 |  | 35 |  | 231 |  | 47 |  | (295) |  | (101) |
| 10 |  | 125 |  | 989 |  | 202 |  | $(1,557)$ |  | (98) |
| 11 |  | (339) |  | (464) |  | $(1,453)$ |  | $(1,655)$ |  | (98) |
| 12 |  | 2,841 |  | 2,395 |  | 1,869 |  | 1,786 |  | 2,939 |
| 13 |  | 610 |  | 1,021 |  | 909 |  | (185) |  | $(1,105)$ |
| 14 |  | (320) |  | (575) |  | (383) |  | 268 |  | (48) |
| 15 |  | 290 |  | 446 |  | 526 |  | 83 |  | $(1,153)$ |
| 16 |  | 3,131 |  | 2,841 |  | 2,395 |  | 1,869 |  | 1,786 |
| 17 | \$ | 3,877 | \$ | 3,326 | \$ | 2,072 | \$ | 1,237 | \$ | 2,477 |


| \$ | $\begin{gathered} 1,317 \\ (246) \\ (122) \end{gathered}$ |
| :---: | :---: |
|  | (368) |
|  | 949 |
|  | $\begin{array}{r} -\overline{1} \\ (796) \\ 450 \\ (118) \\ \hline \end{array}$ |
|  | (464) |
|  | (464) |
|  | $\begin{array}{r} 2,939 \\ 640 \\ (738) \end{array}$ |
|  | (98) |
|  | 2,841 |
| \$ | 3,326 |

Analysis of Change in Non-Controlling Interests and Investment in TD Ameritrade
(\$ millions) LINE
FOR THE PERIOD ENDED
FOR THE PERIOD ENDED

## NON-CONTROLLING INTERESTS IN SUBSIDIARIES

Balance at beginning of period
On account of income
Foreign exchange and other adjustments
Balance at end of period

## NVESTMENT IN TD AMERITRADE

Balance at beginning of period
Increase (decrease) in reported investment through direct ownership
Decrease in reported investment through dividends received
Equity in net income, net of income taxes
Foreign exchange and other adjustments
Balance at end of period


Derivatives - Notional Principal


## Derivatives - Credit Exposure

| $\underset{\#}{\text { \#INE }}$ | $\begin{gathered} 2012 \\ \text { Q1 } \end{gathered}$ |  |  |  |  | $\begin{gathered} 2011 \\ \text { Q4 } \end{gathered}$ |  |  |  |  |  | $\begin{gathered} 2011 \\ \text { Q3 } \end{gathered}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{array}{r} \text { Current } \\ \text { replacement } \\ \text { cost }^{1} \\ \hline \end{array}$ |  | $\begin{array}{r} \text { Credit } \\ \text { equivalent } \\ \text { amount } \end{array}$ |  | Riskweighted amount ${ }^{2}$ |  | Current replacement cost ${ }^{1}$ |  | Credit equivalent amount |  | Risk- weighted amount ${ }^{2}$ |  | Current replacement cost ${ }^{1}$ |  | $\begin{array}{r} \text { Credit } \\ \text { equivalent } \\ \text { amount } \\ \hline \end{array}$ |  | $\begin{array}{r} \text { Risk- } \\ \text { weighted } \\ \text { amount }^{2} \\ \hline \end{array}$ |
| 1 | \$ 39 | \$ | 53 | \$ | 9 | \$ | 23 | \$ | 34 | \$ | 5 | \$ | 17 | \$ | 23 | \$ | 3 |
| 2 | 40,455 |  | 55,242 |  | 21,174 |  | 34,889 |  | 46,192 |  | 18,322 |  | 25,657 |  | 34,225 |  | 13,593 |
| 3 | 807 |  | 915 |  | 382 |  | 767 |  | 860 |  | 337 |  | 598 |  | 696 |  | 271 |
| 4 | 41,301 |  | 56,210 |  | 21,565 |  | 35,679 |  | 47,086 |  | 18,664 |  | 26,272 |  | 34,944 |  | 13,867 |
| 5 | 5,968 |  | 11,684 |  | 2,199 |  | 6,363 |  | 11,875 |  | 2,170 |  | 6,146 |  | 11,376 |  | 2,138 |
| 6 | 249 |  | 959 |  | 99 |  | 237 |  | 405 |  | 59 |  | 286 |  | 416 |  | 67 |
| 7 | 11,406 |  | 30,665 |  | 10,020 |  | 10,823 |  | 30,312 |  | 9,322 |  | 12,073 |  | 30,603 |  | 9,163 |
| 8 | 478 |  | 865 |  | 195 |  | 623 |  | 1,064 |  | 236 |  | 662 |  | 1,096 |  | 228 |
| 9 | 18,101 |  | 44,173 |  | 12,513 |  | 18,046 |  | 43,656 |  | 11,787 |  | 19,167 |  | 43,491 |  | 11,596 |
| 10 | 40 |  | 418 |  | 151 |  | 48 |  | 447 |  | 158 |  | 35 |  | 446 |  | 150 |
| 11 | 5,430 |  | 8,718 |  | 1,065 |  | 4,691 |  | 7,954 |  | 1,033 |  | 4,793 |  | 8,013 |  | 1,401 |
| 12 | 1,121 |  | 1,382 |  | 304 |  | 1,021 |  | 1,167 |  | 238 |  | 615 |  | 1,192 |  | 298 |
| 13 | 6,591 |  | 10,518 |  | 1,520 |  | 5,760 |  | 9,568 |  | 1,429 |  | 5,443 |  | 9,651 |  | 1,849 |
| 14 | 65,993 |  | 110,901 |  | 35,598 |  | 59,485 |  | 100,310 |  | 31,880 |  | 50,882 |  | 88,086 |  | 27,312 |
| 15 | 48,068 |  | 71,495 |  | 25,131 |  | 45,576 |  | 65,792 |  | 22,531 |  | 36,594 |  | 53,235 |  | 18,576 |
| 16 | 17,925 |  | 39,406 |  | 10,467 |  | 13,909 |  | 34,518 |  | 9,349 |  | 14,288 |  | 34,851 |  | 8,736 |
| 17 | 9,164 |  | 9,420 |  | 2,730 |  | 5,875 |  | 6,062 |  | 1,959 |  | 6,818 |  | 6,950 |  | 1,857 |
| 18 | \$ 8,761 | \$ | 29,986 | \$ | 7,737 | \$ | 8,034 | \$ | 28,456 | \$ | 7,390 | \$ | 7,470 | \$ | 27,901 | \$ | 6,879 |

## Interest Rate Contracts

Forward rate agreements
Swaps
Options purchased
Foreign Exchange Contracts
Forward contracts
Swaps
Cross-currency interest rate swaps
Options purchased

## Other Contracts

Credit derivatives
Equity contracts
Commodity contracts

Less: impact of master netting agreements
Total after netting
Less: impact of collateral
Net

|  | $\begin{array}{r} 2011 \\ \text { Q2 } \\ \hline \end{array}$ |  |  |  |  |  | $\begin{gathered} 2011 \\ \text { Q1 } \\ \hline \end{gathered}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{array}{r} \text { Current } \\ \text { replacement } \\ \text { cost }^{1} \\ \hline \end{array}$ |  | $\begin{array}{r} \text { Credit } \\ \text { equivalent } \\ \text { amount } \end{array}$ |  |  |  | $\begin{array}{r} \text { Current } \\ \text { replacement } \\ \text { cost }^{1} \\ \hline \end{array}$ |  | $\begin{array}{r} \hline \text { Credit } \\ \text { equivalent } \\ \text { amount } \\ \hline \end{array}$ |  |  |
| 19 | \$ | 13 | \$ | 30 | \$ | 6 | \$ | 11 | \$ | 17 | \$ | 3 |
| 20 |  | 18,232 |  | 25,986 |  | 10,431 |  | 18,700 |  | 26,064 |  | 10,610 |
| 21 |  | 559 |  | 692 |  | 253 |  | 566 |  | 662 |  | 262 |
| 22 |  | 18,804 |  | 26,708 |  | 10,690 |  | 19,277 |  | 26,743 |  | 10,875 |
| 23 |  | 7,587 |  | 12,651 |  | 2,338 |  | 5,007 |  | 10,518 |  | 2,075 |
| 24 |  | 2,613 |  | 3,623 |  | 829 |  | 2,337 |  | 3,377 |  | 831 |
| 25 |  | 13,995 |  | 31,050 |  | 9,445 |  | 7,873 |  | 24,812 |  | 7,782 |
| 26 |  | 969 |  | 1,466 |  | 289 |  | 609 |  | 1,211 |  | 239 |
| 27 |  | 25,164 |  | 48,790 |  | 12,901 |  | 15,826 |  | 39,918 |  | 10,927 |
| 28 |  | 48 |  | 468 |  | 160 |  | 58 |  | 488 |  | 161 |
| 29 |  | 4,294 |  | 7,304 |  | 1,707 |  | 3,743 |  | 6,711 |  | 1,580 |
| 30 |  | 924 |  | 1,587 |  | 381 |  | 684 |  | 1,294 |  | 333 |
| 31 |  | 5,266 |  | 9,359 |  | 2,248 |  | 4,485 |  | 8,493 |  | 2,074 |
| 32 |  | 49,234 |  | 84,857 |  | 25,839 |  | 39,588 |  | 75,154 |  | 23,876 |
| 33 |  | 34,054 |  | 50,717 |  | 16,932 |  | 28,673 |  | 45,761 |  | 15,977 |
| 34 |  | 15,180 |  | 34,140 |  | 8,907 |  | 10,915 |  | 29,393 |  | 7,899 |
| 35 |  | 6,725 |  | 6,803 |  | 1,843 |  | 4,550 |  | 4,689 |  | 1,376 |
| 36 | \$ | 8,455 | \$ | 27,337 | \$ | 7,064 | \$ | 6,365 | \$ | 24,704 | \$ | 6,523 |

## Interest Rate Contracts

Forward rate agreements
swaps
Options purchased
Foreign Exchange Contracts
Forward contracts
Swaps
Cross-currency interest rate swaps
Options purchased

## Other Contracts

Credit derivatives
Equity contracts
Commodity contracts

Less: impact of master netting agreements
Total after netting
-ess: impact of collateral
Net
Exchange-traded instruments and non-trading credit derivatives, which are given financial guarantee treatment for credit risk capital purposes, are excluded in accordance with the guidelines of the OSFI.
Prior to Q1 2012, the amounts are calculated based on Canadian GAAP.

Gross Credit Risk Exposure ${ }^{1,2}$

## (\$ millions)

AS AT

## By Counterparty Type

Retail
Residential secured
Qualifying revolving retail
Other retail

## Non-retail

Corporate
Sovereign
Bank
Total
By Country of Risk
Canada
United States
international
Europ
Other
Total
By Residual Contractual Maturity
Within 1 year
Over 1 year to 5 years
Over 5 years
Total


Non-Retail Exposures by Industry Sector Real estate

## Residentia

Non-residential
Total real-estate
Agriculture
Automotive
Financial
Food, beverage, and tobacco
Forestry
Government, public sector entities, and education
Health and social services
Industrial construction and trade contractors
Metals and mining
Pipelines, oil, and gas
Power and utilities
Professional and other services
Retail sector
Sundry manufacturing and wholesale
Telecommunications, cable, and media
Transportation
Other

| 10 | \$ | 312,461 | \$ | 66,725 | \$ | 49,639 | \$ | 14,059 | \$ | 4,833 | \$ | 447,717 | \$ | 255,706 | \$ | 66,101 | \$ | 49,486 | \$ | 12,104 | \$ | 4,781 | \$ | 388,178 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 11 |  | 134,154 |  | 13,660 |  | 52,714 |  | 7,268 |  | 7,542 |  | 215,338 |  | 144,370 |  | 13,103 |  | 49,831 |  | 6,992 |  | 7,340 |  | 221,636 |
| 12 |  | 24,156 |  | 1,732 |  | 24,682 |  | 13,180 |  | 592 |  | 64,342 |  | 23,546 |  | 1,744 |  | 20,120 |  | 11,721 |  | 543 |  | 57,674 |
| 13 |  | 6,471 |  | 491 |  | 10,823 |  | 4,899 |  | 122 |  | 22,806 |  | 6,792 |  | 668 |  | 2,233 |  | 3,936 |  | 130 |  | 13,759 |
| 14 |  | 30,627 |  | 2,223 |  | 35,505 |  | 18,079 |  | 714 |  | 87,148 |  | 30,338 |  | 2,412 |  | 22,353 |  | 15,657 |  | 673 |  | 71,433 |
| 15 | \$ | 477,242 | \$ | 82,608 | \$ | 137,858 | \$ | 39,406 | \$ | 13,089 | \$ | 750,203 | \$ | 430,414 | \$ | 81,616 | \$ | 121,670 | \$ | 34,753 | \$ | 12,794 | \$ | 681,247 |


| \$ | 188,833 | \$ | 59,488 | \$ | 137,858 | \$ | 8,248 | \$ | 6,131 | \$ | 400,558 | \$ | 166,906 | \$ | 59,911 | \$ | 121,670 | \$ | 7,314 | \$ | 6,401 | \$ | 362,202 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 205,558 |  | 22,570 |  | - |  | 17,468 |  | 6,303 |  | 251,899 |  | 177,396 |  | 20,411 |  | - |  | 15,593 |  | 5,533 |  | 218,933 |
|  | 82,851 |  | 550 |  | - |  | 13,690 |  | 655 |  | 97,746 |  | 86,112 |  | 1,294 |  | - |  | 11,846 |  | 860 |  | 100,112 |
| S | 477,242 | \$ | 82,608 | \$ | 137,858 | \$ | 39,406 | \$ | 13,089 | \$ | 750,203 | \$ | 430,414 | \$ | 81,616 | \$ | 121,670 | \$ | 34,753 | \$ | 12,794 | \$ | 681,247 |

Prior to Q 12012 the amounts are calculated based on Canas
Gross credit risk exposure is before credit risk mitigants. This table excludes securitization and equity exposures.
Gross Credit Risk Exposure (Continued) ${ }^{1,2}$

| $\begin{aligned} & \text { (\$ millions) } \\ & \text { AS } A T \end{aligned}$ | $\underset{\#}{\text { LINE }}$ | $\begin{gathered} 2011 \\ \text { Q3 } \\ \hline \end{gathered}$ |  |  |  |  |  |  |  |  |  |  |  | $\begin{gathered} 2011 \\ \text { Q2 } \\ \hline \end{gathered}$ |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| By Counterparty Type |  | Drawn Undrawn |  |  |  | Repo-style transactions |  | OTCderivatives |  | Other offbalance sheet |  | Total |  | Drawn |  | Undrawn |  | Repo-style transactions |  | OTC derivatives |  | Other offbalance sheet |  | Total |  |
| Residential secured | 1 | \$ | 152,076 | \$ | 20,491 | \$ | - | \$ | - | \$ | - | \$ | 172,567 | \$ | 146,345 | \$ | 20,251 | \$ | - | \$ | - | \$ | - | \$ | 166,596 |
| Qualifying revolving retail | 2 |  | 15.251 |  | 27.283 |  | - |  | - |  | - |  | 42.534 |  | 15.111 |  | 28,109 |  |  |  |  |  |  |  | 43,220 |
| Other retail | 3 |  | 48,560 |  | 5,837 |  | - |  | - |  | 32 |  | 54,429 |  | 47,631 |  | 5,669 |  | - |  | - |  | 27 |  | 53,327 |
|  | 4 |  | 215,887 |  | 53,611 |  | - |  | - |  | 32 |  | 269,530 |  | 209,087 |  | 54,029 |  | - |  | - |  | 27 |  | 263,143 |
| Non-retail |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Corporate | 5 |  | 84,232 |  | 23,607 |  | 45,168 |  | 8,583 |  | 10,022 |  | 171,612 |  | 81,289 |  | 22,835 |  | 40,965 |  | 8,203 |  | 9,876 |  | 163,168 |
| Sovereign | 6 |  | 64,948 |  | 877 |  | 12,084 |  | 6,545 |  | 185 |  | 84,639 |  | 59,643 |  | 901 |  | 7,498 |  | 6,037 |  | 198 |  | 74,277 |
| Bank | 7 |  | 42,746 |  | 743 |  | 73,858 |  | 19,988 |  | 2,312 |  | 139,647 |  | 42,825 |  | 816 |  | 66,307 |  | 20,204 |  | 2,249 |  | 132,401 |
|  | 8 |  | 191,926 |  | 25,227 |  | 131,110 |  | 35,116 |  | 12,519 |  | 395,898 |  | 183,757 |  | 24,552 |  | 114,770 |  | 34,444 |  | 12,323 |  | 369,846 |
| Total | 9 | \$ | 407,813 | \$ | 78,838 | \$ | 131,110 | \$ | 35,116 | \$ | 12,551 | \$ | 665,428 | \$ | 392,844 | \$ | 78,581 | \$ | 114,770 | \$ | 34,444 | \$ | 12,350 | \$ | 632,989 |
| By Country of Risk |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Canada | 10 | \$ | 248,717 | \$ | 64,795 | \$ | 49,566 | \$ | 13,565 | \$ | 4,662 | \$ | 381,305 | \$ | 239,802 | \$ | 64,822 | \$ | 41,966 | \$ | 13,565 | \$ | 4,634 | \$ | 364,789 |
| United States | 11 |  | 130,996 |  | 12,080 |  | 41,348 |  | 6,029 |  | 7,137 |  | 197,590 |  | 125,578 |  | 11,661 |  | 46,404 |  | 5,987 |  | 7,044 |  | 196,674 |
| International |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Europe | 12 |  | 21,324 |  | 1,529 |  | 31,254 |  | 11,221 |  | 522 |  | 65,850 |  | 21,155 |  | 1,495 |  | 21,771 |  | 10,437 |  | 445 |  | 55,303 |
| Other | 13 |  | 6,776 |  | 434 |  | 8,942 |  | 4,301 |  | 230 |  | 20,683 |  | 6,309 |  | 603 |  | 4,629 |  | 4,455 |  | 227 |  | 16,223 |
|  | 14 |  | 28,100 |  | 1,963 |  | 40,196 |  | 15,522 |  | 752 |  | 86,533 |  | 27,464 |  | 2,098 |  | 26,400 |  | 14,892 |  | 672 |  | 71,526 |
| Total | 15 | \$ | 407,813 | \$ | 78,838 | \$ | 131,110 | \$ | 35,116 | \$ | 12,551 | \$ | 665,428 | \$ | 392,844 | \$ | 78,581 | \$ | 114,770 | \$ | 34,444 | \$ | 12,350 | \$ | 632,989 |
| By Residual Contractual Maturity |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Within 1 year | 16 | \$ | 156,060 | \$ | 59,183 | \$ | 131,062 | \$ | 7,629 | \$ | 5,931 | \$ | 359,865 | \$ | 159,423 | $\checkmark$ | 59,567 | \$ | 114,770 | \$ | 7,585 | \$ | 6,128 | \$ | 347,473 |
| Over 1 year to 5 years | 17 |  | 165,314 |  | 18,585 |  | 48 |  | 16,228 |  | 5,287 |  | 205,462 |  | 156,443 |  | 17,942 |  | - |  | 16,420 |  | 5,708 |  | 196,513 |
| Over 5 years | 18 |  | 86,439 |  | 1,070 |  | - |  | 11,259 |  | 1,333 |  | 100,101 |  | 76,978 |  | 1,072 |  | - |  | 10,439 |  | 514 |  | 89,003 |
| Total | 19 | \$ | 407,813 | \$ | 78,838 | \$ | 131,110 | \$ | 35,116 | \$ | 12,551 | \$ | 665,428 | \$ | 392,844 | \$ | 78,581 | \$ | 114,770 | \$ | 34,444 | \$ | 12,350 | \$ | 632,989 |
| Non-Retail Exposures by Industry Sector |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Real estate |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential | 20 | \$ | 14,149 | \$ | 907 | \$ | - | \$ | 124 | \$ | 1,190 | \$ | 16,370 | \$ | 13,522 | \$ | 810 | \$ | - | \$ | 96 | \$ | 942 | \$ | 15,370 |
| Non-residential | 21 |  | 14,959 |  | 803 |  | 4 |  | 311 |  | 1,368 |  | 17,445 |  | 14,612 |  | 646 |  | - |  | 273 |  | 383 |  | 15,914 |
| Total real-estate | 22 |  | 29,108 |  | 1,710 |  | 4 |  | 435 |  | 2,558 |  | 33,815 |  | 28,134 |  | 1,456 |  | - |  | 369 |  | 1,325 |  | 31,284 |
| Agriculture | 23 |  | 1,919 |  | 211 |  | - |  | 10 |  | 46 |  | 2,186 |  | 1,972 |  | 150 |  | - |  | 10 |  | 31 |  | 2,163 |
| Automotive | 24 |  | 2,348 |  | 1,171 |  | - |  | 182 |  | 172 |  | 3,873 |  | 2,331 |  | 1,021 |  | - |  | 179 |  | 81 |  | 3,612 |
| Financial | 25 |  | 45,362 |  | 2,169 |  | 112,646 |  | 23,899 |  | 1,618 |  | 185,694 |  | 45,070 |  | 2,303 |  | 101,414 |  | 23,362 |  | 1,562 |  | 173,711 |
| Food, beverage, and tobacco | 26 |  | 2,655 |  | 1,380 |  | - |  | 166 |  | 454 |  | 4,655 |  | 2,583 |  | 1,105 |  | - |  | 176 |  | 338 |  | 4,202 |
| Forestry | 27 |  | 1,086 |  | 394 |  | 11 |  | 28 |  | 98 |  | 1,617 |  | 1,087 |  | 364 |  | 183 |  | 27 |  | 100 |  | 1,761 |
| Government, public sector entities, and education | 28 |  | 70,894 |  | 1,751 |  | 12,307 |  | 6,799 |  | 1,906 |  | 93,657 |  | 65,381 |  | 2,362 |  | 7,720 |  | 6,257 |  | 2,621 |  | 84,341 |
| Health and social services | 29 |  | 6,682 |  | 696 |  | 49 |  | 209 |  | 552 |  | 8,188 |  | 6,861 |  | 1,466 |  | 22 |  | 180 |  | 1,111 |  | 9,640 |
| Industrial construction and trade contractors | 30 |  | 2,007 |  | 413 |  | - |  | 40 |  | 636 |  | 3,096 |  | 1,844 |  | 364 |  | - |  | 38 |  | 577 |  | 2,823 |
| Metals and mining | 31 |  | 1,701 |  | 1,063 |  | 13 |  | 37 |  | 213 |  | 3,027 |  | 1,620 |  | 1,066 |  | 48 |  | 47 |  | 210 |  | 2,991 |
| Pipelines, oil, and gas | 32 |  | 3,027 |  | 4,698 |  | - |  | 633 |  | 854 |  | 9,212 |  | 2,517 |  | 4,322 |  | - |  | 1,005 |  | 995 |  | 8,839 |
| Power and utilities | 33 |  | 2,290 |  | 1,985 |  | - |  | 973 |  | 775 |  | 6,023 |  | 2,313 |  | 1,894 |  | - |  | 872 |  | 876 |  | 5,955 |
| Professional and other services | 34 |  | 4,326 |  | 916 |  | - |  | 175 |  | 495 |  | 5,912 |  | 3,979 |  | 756 |  | - |  | 149 |  | 402 |  | 5,286 |
| Retail sector | 35 |  | 3,195 |  | 912 |  | - |  | 94 |  | 317 |  | 4,518 |  | 3,256 |  | 940 |  | - |  | 98 |  | 415 |  | 4,709 |
| Sundry manufacturing and wholesale | 36 |  | 3,921 |  | 1,996 |  | 195 |  | 150 |  | 477 |  | 6,739 |  | 3,961 |  | 1,723 |  | 140 |  | 178 |  | 480 |  | 6,482 |
| Telecommunications, cable, and media | 37 |  | 2,632 |  | 2,028 |  | - |  | 670 |  | 442 |  | 5,772 |  | 2,810 |  | 1,879 |  | - |  | 777 |  | 436 |  | 5,902 |
| Transportation | 38 |  | 3,242 |  | 694 |  | - |  | 364 |  | 662 |  | 4,962 |  | 2,792 |  | 597 |  | - |  | 258 |  | 486 |  | 4,133 |
| Other | 39 |  | 5,531 |  | 1,040 |  | 5,885 |  | 252 |  | 244 |  | 12,952 |  | 5,246 |  | 784 |  | 5,243 |  | 462 |  | 277 |  | 12,012 |
| Total | 40 | \$ | 191,926 | \$ | 25,227 | \$ | 131,110 | \$ | 35,116 | \$ | 12,519 | \$ | 395,898 | \$ | 183,757 | \$ | 24,552 | \$ | 114,770 | \$ | 34,444 | \$ | 12,323 | \$ | 369,846 |

Prior to Q1 2012, the amounts are calculated based on Canadian GAAP.
Gross credit risk exposure is before credit risk mitigants. This table excludes securitization and equity exposures.

## Gross Credit Risk Exposure (Continued) ${ }^{1}$

## \$ millions)

AS AT

## By Counterparty Type

Retail
Residential secured
Qualifying revolving retai
Other retail

## Non-retail

Corporate
Sovereig
Total
By Country of Risk
Canada
United States
International
Europe
Ouroper

Total
By Residual Contractual Maturity
Within 1 year
Over 1 year to 5 years
Over 5 years
Total

| $\begin{gathered} \text { LINE } \\ \# \end{gathered}$ | $\begin{gathered} 2011 \\ \text { Q1 } \end{gathered}$ |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Drawn | Undrawn |  | Repo-style transactions |  | $\begin{array}{r} \text { OTC } \\ \text { derivatives } \end{array}$ |  | Other offbalance sheet |  | Total |  |
| 1 | \$ 144,711 | \$ | 20,136 | \$ | - | \$ | - | \$ | - | \$ | 164,847 |
| 2 | 15,288 |  | 27,653 |  | - |  | - |  | - |  | 42,941 |
| 3 | 41,028 |  | 5,620 |  | - |  | - |  | 30 |  | 46,678 |
| 4 | 201,027 |  | 53,409 |  | - |  | - |  | 30 |  | 254,466 |
| 5 | 82,450 |  | 23,207 |  | 34,136 |  | 6,987 |  | 10,017 |  | 156,797 |
| 6 | 58,561 |  | 720 |  | 5,057 |  | 5,519 |  | 146 |  | 70,003 |
| 7 | 42,847 |  | 989 |  | 76,478 |  | 17,171 |  | 2,464 |  | 139,949 |
| 8 | 183,858 |  | 24,916 |  | 115,671 |  | 29,677 |  | 12,627 |  | 366,749 |
| 9 | \$ 384,885 | \$ | 78,325 | \$ | 115,671 | \$ | 29,677 | \$ | 12,657 | \$ | 621,215 |

Non-Retail Exposures by Industry Sector
Real estate
Residential
Non-residential
Non-residential
Total real-esta
Agriculture
Financial
ood bev
ood, beverage, and tobacco
orestry
Government, public sector entities, and education
Health and social services
Industrial construction and trade contractors
Metals and mining
Pipelines, oil, and gas
power and utilities
Professional and other services Retail sector
Sundry manufacturing and wholesale
Telecommunications, cable, and media
Transportation
Other
Total

| 10 | \$ | 238,194 | \$ | 63,844 | \$ | 40,633 | \$ | 11,923 | \$ | 4,459 | \$ | $\begin{aligned} & 359,053 \\ & 194,258 \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 11 |  | 120,862 |  | 12,097 |  | 48,395 |  | 5,371 |  | 7,533 |  |  |
| 12 |  | 19,718 |  | 1,531 |  | 25,460 |  | 9,183 |  | 467 |  | 56,359 |
| 13 |  | 6,111 |  | 853 |  | 1,183 |  | 3,200 |  | 198 |  | 11,545 |
| 14 |  | 25,829 |  | 2,384 |  | 26,643 |  | 12,383 |  | 665 |  | 67,904 |
| 15 | \$ | 384,885 | \$ | 78,325 | \$ | 115,671 | \$ | 29,677 | \$ | 12,657 | \$ | 621,215 |

Prior to Q1 2012, the amounts are calculated based on Canadian GAAP
${ }^{2}$ Gross credit risk exposure is before credit risk mitigants. This table excludes securitization and equity exposures.

Exposures Covered By Credit Risk Mitigation ${ }^{1}$


Cross Credit Risk Exposure
${ }_{2}^{1}$ Prior to Q1 2012, the amounts are calculated based on Canadian GAAP.
${ }^{2}$ For exposures under the AIRB Approach, eligible financial collateral is taken into account in the Bank's LGD models. Separate disclosure of eligible financial collateral is, therefore, not required. ${ }^{3}$ For exposures under the Standardized Approach, eligible financial collateral can include cash, gold, highly rated debt securities and equities listed on the main index.

Standardized Credit Risk Exposures ${ }^{1,2}$


| AIRB Credit Risk Exposures: Retail Risk Parameters ${ }^{1}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (\$ millions, except as noted) AS AT | $\underset{\#}{\text { LINE }}$ | $\begin{gathered} 2012 \\ \text { Q1 } \end{gathered}$ |  |  |  |  |  |  |  | $\begin{gathered} 2011 \\ \text { Q4 } \\ \hline \end{gathered}$ |  |  |  |  |  |  | $\begin{gathered} 2011 \\ \text { Q3 } \\ \hline \end{gathered}$ |  |  |  |  |  |  |  | $\begin{gathered} 2011 \\ \mathrm{Q}^{2} \\ \hline \end{gathered}$ |  |  |  |  |  |  |  |  |
|  |  |  | EAD ${ }^{2}$ | Exposure weightedaverage |  | Exposure weightedaverage $\square$ |  | posure ghtedverage weight |  | EAD ${ }^{2}$ |  | Exposure weightedaverage | Exposure weightedaverage LGD |  | Exposure weightedaverage risk-weight |  |  | $E A D^{2}$ |  | Exposure weightedaverage PD | Exposure Exposure <br> weighted- weighted- <br> average average <br> LGD risk-weight |  |  |  |  | EAD ${ }^{2}$ |  | Exposure weightedaverage | Exposure weightedaverage LGD |  | Exposure weightedaverage |  |  |
| Residential Secured |  | \$ | 20,868 | 0.1 | \% | 12.8 | \% | 2.6 | \% | \$ | 18,182 | 0.1 | \% | 13.0 | \% | 2.7 | \% \$ | \$ | 18,283 | 0.1 | \% | 13.0 | \% | 2.6 | \% | \$ | 16,731 | 0.1 | \% | 12.2 | \% | 2.5 | \% |
| Normal risk | 2 |  | 38,158 | 0.4 |  | 14.8 |  | 10.3 |  |  | 32,978 | 0.5 |  | 14.8 |  | 10.4 |  |  | 32,345 | 0.5 |  | 15.0 |  | 10.7 |  |  | 28,316 | 0.5 |  | 14.0 |  | 10.1 |  |
| Medium risk | 3 |  | 17,283 | 2.0 |  | 14.9 |  | 29.0 |  |  | 16,644 | 2.0 |  | 15.9 |  | 30.7 |  |  | 13,738 | 2.0 |  | 15.1 |  | 29.5 |  |  | 13,394 | 2.0 |  | 14.8 |  | 29.1 |  |
| High risk | 4 |  | 4,045 | 17.5 |  | 16.4 |  | 72.7 |  |  | 3,624 | 17.5 |  | 16.7 |  | 73.9 |  |  | 3,542 | 17.2 |  | 16.6 |  | 73.6 |  |  | 3,412 | 17.2 |  | 16.1 |  | 71.8 |  |
| Default | 5 |  | 312 | 100.0 |  | 15.7 |  | 112.7 |  |  | 267 | 100.0 |  | 16.1 |  | 106.2 |  |  | 252 | 100.0 |  | 16.2 |  | 106.3 |  |  | 251 | 100.0 |  | 15.7 |  | 105.5 |  |
|  | 6 | \$ | 80,666 | 1.9 |  | 14.4 |  | 15.9 |  | \$ | 71,695 | 1.9 |  | 14.7 |  | 16.7 |  | \$ | 68,160 | 1.9 |  | 14.6 |  | 15.9 |  | \$ | 62,104 | 2.0 |  | 13.8 |  | 15.9 |  |
| Qualifying Revolving Retail |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Low risk | 7 | \$ | 16,868 | 0.1 |  | 84.2 |  | 3.0 |  | \$ | 16,783 | 0.1 |  | 84.4 |  | 3.0 |  | \$ | 16,802 | 0.1 |  | 84.5 |  | 3.0 |  | \$ | 16,879 | 0.1 |  | 84.5 |  | 3.0 |  |
| Normal risk | 8 |  | 13,983 | 0.5 |  | 85.1 |  | 17.5 |  |  | 14,172 | 0.5 |  | 85.2 |  | 17.5 |  |  | 13,981 | 0.5 |  | 85.3 |  | 17.5 |  |  | 14,149 | 0.5 |  | 85.5 |  | 17.4 |  |
| Medium risk | 9 |  | 7,860 | 2.4 |  | 86.5 |  | 62.4 |  |  | 7,943 | 2.4 |  | 86.7 |  | 62.6 |  |  | 7,798 | 2.4 |  | 86.7 |  | 62.7 |  |  | 8,172 | 2.4 |  | 87.1 |  | 63.6 |  |
| Default | 10 |  | 3,627 | 11.0 |  | 83.8 |  | 148.0 |  |  | 3,694 | 11.1 |  | 83.8 |  | 148.2 |  |  | 3,810 | 11.3 |  | 84.0 |  | 149.8 |  |  | 3,863 | 11.2 |  | 84.2 |  | 150.0 |  |
|  | 11 |  | 144 | 100.0 |  | 77.7 |  | 9.3 |  |  | 144 | 100.0 |  | 78.7 |  | 9.3 |  |  | 143 | 100.0 |  | 79.1 |  | 9.3 |  |  | 157 | 100.0 |  | 79.3 |  | 9.5 |  |
|  | 12 | \$ | 42,482 | 1.9 |  | 84.9 |  | 31.1 |  | \$ | 42,736 | 1.9 |  | 85.1 |  | 31.4 |  | \$ | 42,534 | 2.0 |  | 85.1 |  | 31.9 |  | \$ | 43,220 | 2.0 |  | 85.3 |  | 32.3 |  |
| Other Retail |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Normal risk | 14 |  | 10,324 | 0.5 |  | 52.3 |  | 37.7 |  |  | 10,554 | 0.6 |  | 52.7 |  | 38.6 |  |  | 10,441 | 0.6 |  | 52.7 |  | 38.4 |  |  | 9,999 | 0.6 |  | 53.3 |  | 39.1 |  |
| Medium risk | 15 |  | 12,124 | 2.1 |  | 55.9 |  | 70.3 |  |  | 12,086 | 2.1 |  | 55.9 |  | 70.9 |  |  | 11,863 | 2.1 |  | 56.0 |  | 71.2 |  |  | 11,333 | 2.1 |  | 57.2 |  | 72.4 |  |
| Default | 16 |  | 3,693 | 10.8 |  | 52.2 |  | 88.9 |  |  | 3,792 | 10.9 |  | 52.6 |  | 89.8 |  |  | 3,902 | 11.2 |  | 53.3 |  | 91.5 |  |  | 3,813 | 10.8 |  | 54.0 |  | 91.8 |  |
|  | 17 |  | 151 | 100.0 |  | 52.4 |  | 99.4 |  |  | 151 | 100.0 |  | 53.4 |  | 99.1 |  |  | 147 | 100.0 |  | 52.5 |  | 106.1 |  |  | 143 | 100.0 |  | 50.0 |  | 104.6 |  |
|  | 18 | \$ | 30,497 | 2.8 | \% | 52.7 | \% | 53.2 | \% | \$ | 30,520 | 2.9 | \% | 52.9 | \% | 54.2 | \%\$ | \$ | 30,288 | 3.0 | \% | 52.9 | \% | 54.6 | \% $\$$ | \$ | 29,168 | 2.9 | \% | 53.7 | \% | 55.3 |  |



Prior to Q1 2012, the amounts are calculated based on Canadian GAAP.
EAD includes the effects of credit risk mitigation.

AIRB Credit Risk Exposures: Non-Retail Risk Parameters


${ }_{2}^{1}$ Notional undrawn commitments are equal to the contractually available amounts provided via committed loan agreements less amounts currently outstanding under those committed loan agreements.
Prior to O1 2012, the amounts are calculated based on Canadian GAAP.
EAD on undrawn commitments is the amount currently undrawn but expected to be drawn assuming a default on the underlying committed loan agreement.

## AIRB Credit Risk Exposures: Loss Experience



Prior to Q1 2012, the amounts are calculated based on Canadian GAAP.
Retail actual and expected loss rates are measured as follows:

 by outstanding balances at the beginning of the four-quarter period.
Non-retail actual and expected loss rates are measured as follows:
 beginning of the applicable four-quarter period defined above. The expected loss is measured using Basel II parameters (PDxLGDxEAD) divided by outstanding balances at the beginning of the four-quarter period.
 in the historically measured period. This historical data will be updated annually until a complete business cycle is included in the historically measured period. A business cycle is estimated to be $10-15$ years in duration

## Commentary:

Differences between actual loss rates and expected loss rates are due to the following reasons:
 period of time. As a result, actual losses may exceed expected losses during a recession and may fall below expected losses during economic growth
Expected loss parameters are conservatively estimated (i.e. adjusted upwards) to account for the limited number of years of historical data available
LGD parameters used in the expected loss estimates are adjusted upwards to reflect potential economic downturn conditions.

Retail:
Due to improvement in economic conditions and credit quality of the new business, actual loss rates for qualifying revolving and other retail exposures in the four quarters ending Q1 2012 are back down to their historical averages
 historically measured period.

Securitization and Resecuritization Exposures in the Banking Book ${ }^{1}$

Capital Approach and Risk Weighting
Standardized Approach
AA- and above
$\mathrm{BBB}+$ to $\mathrm{BBB}-$
Below BB- ${ }^{-}$
Ratings Based Approach ${ }^{5}$
$A A$ and abov
BBB+ to $B$
$\mathrm{BB}+$ to BB -
Below BB- ${ }^{4}$
Internal Assessment Approach ${ }^{6}$
AA- and above
$\mathrm{BBB}+$ to BBB
Gains on sale recorded upon securitization ${ }^{4}$ Total

| $\underset{\#}{\text { LINE }}$ | $2012$ |  |  |  |  |  | 2011 |  |  |  |  |  | $2011$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{array}{r} \text { Gross } \\ \text { securitization } \\ \text { exposures } \\ \hline \end{array}$ |  | $\begin{array}{r} \text { Gross } \\ \text { resecuritization } \\ \text { exposures }{ }^{2} \end{array}$ |  | $\begin{array}{r} \text { Risk- } \\ \text { weighted } \\ \text { assets } \\ \hline \end{array}$ |  | $\begin{array}{r} \text { Gross } \\ \text { securitization } \\ \text { exposures } \\ \hline \end{array}$ |  | resecuritization exposures ${ }^{2}$ |  | Risk- weighted assets |  | $\begin{array}{r} \text { Gross } \\ \text { securitization } \\ \text { exposures } \end{array}$ |  | resecuritization exposures ${ }^{2}$ |  | Risk- weighted assets |
| 1 | \$ | 19,658 | \$ | - | \$ | 3,932 | \$ | 17,890 | \$ | - | \$ | 3,578 | \$ | 14,637 | \$ | - | \$ | 2,927 |
| 2 |  | 97 |  | - |  | 97 |  | - |  | - |  | - |  | - |  | _ |  | - |
| 3 |  | - |  | - |  | n/a |  | - |  | - |  | n/a |  | - |  | - |  | n/a |
| 4 |  | 5,894 |  | 1,578 |  | 732 |  | 6,177 |  | 1,630 |  | 431 |  | 6,589 |  | 1,617 |  | 660 |
| 5 |  | 220 |  | 15 |  | 45 |  | 218 |  | 16 |  | 36 |  | 251 |  | 82 |  | 55 |
| 6 |  | 172 |  | 157 |  | 471 |  | 190 |  | 155 |  | 248 |  | 197 |  | 175 |  | 270 |
| 7 |  | 165 |  | 82 |  | 1,352 |  | 197 |  | 83 |  | 1,326 |  | 168 |  | - |  | 858 |
| 8 |  | 622 |  | 100 |  | n/a |  | 616 |  | 100 |  | n/a |  | 615 |  | 90 |  | n/a |
| 9 |  | 12,039 |  | - |  | 580 |  | 10,954 |  | - |  | 767 |  | 9,688 |  | - |  | 678 |
| 10 |  | 17 |  | - |  | 13 |  | 17 |  | - |  | 13 |  | 56 |  | - |  | 42 |
| 11 |  | - |  | - |  | n/a |  | - |  | - |  | n/a |  | - |  | - |  | n/a |
| 12 |  | - |  | - |  | n/a |  | 86 |  | - |  | n/a |  | 86 |  | - |  | n/a |
| 13 | \$ | 38,884 | \$ | 1,932 | \$ | 7,222 | \$ | 36,345 | \$ | 1,984 | \$ | 6,399 | \$ | 32,287 | \$ | 1,964 | \$ | 5,490 |
|  |  |  |  | 2011 |  |  |  |  |  | 2011 |  |  |  |  |  |  |  |  |
|  |  |  |  | Q2 |  |  |  |  |  | Q1 |  |  |  |  |  |  |  |  |
|  |  | Gross securitization exposures |  | Gross resecuritization exposures $^{2}$ |  | Risk- weighted assets |  | Gross securitization exposures |  | Gross resecuritization exposures ${ }^{2}$ |  | Risk- weighted assets |  |  |  |  |  |  |
| 14 | \$ | 12,909 | \$ | - | \$ | 2,582 | \$ | 18,746 | \$ | - | \$ | 3,749 |  |  |  |  |  |  |
| 15 |  |  |  | - |  | n/a |  | , |  | - |  | n/a |  |  |  |  |  |  |
| 16 |  | 7,382 |  | 1,657 |  | 719 |  | 8,960 |  | 1,828 |  | 852 |  |  |  |  |  |  |
| 17 |  | 329 |  | 84 |  | 66 |  | 386 |  | 92 |  | 78 |  |  |  |  |  |  |
| 18 |  | 246 |  | 174 |  | 297 |  | 98 |  | 185 |  | 202 |  |  |  |  |  |  |
| 19 |  | 42 |  | - |  | 159 |  | - |  | - |  | - |  |  |  |  |  |  |
| 20 |  | 595 |  | 90 |  | n/a |  | 513 |  | 99 |  | n/a |  |  |  |  |  |  |
| 21 |  | 10,662 |  | - |  | 746 |  | 10,278 |  | - |  | 719 |  |  |  |  |  |  |
| 22 |  | 56 |  | - |  | 42 |  | 56 |  | - |  | 42 |  |  |  |  |  |  |
| 23 |  | - |  | - |  | n/a |  | - |  | - |  | n/a |  |  |  |  |  |  |
| 24 |  | 87 |  | - |  | n/a |  | 85 |  | - |  | n/a |  |  |  |  |  |  |
| 25 | \$ | 32,308 | \$ | 2,005 | \$ | 4,611 | \$ | 39,122 | \$ | 2,204 | \$ | 5,642 |  |  |  |  |  |  |

## Capital Approach and Risk Weighting

Standardized Approach
AA- and above
Below BB -
Ratings Based Approach ${ }^{5}$
AA- and above
A+ to $A-$
$B B B+$ to $B B B-~$
$\mathrm{BB}+$ to BB -
Below BB- ${ }^{4}$
Internal Assessment Approach ${ }^{6}$
AA- and above
$\mathrm{BBB}+$ to BBB
Below BB-
Gains on sale recorded upon securitization ${ }^{4}$
Total
tor and investor under both the IRB approach and the Standardized approach
Securitization exposures include the Bank's exposures as originator and investor under both the IRB ap
None of the Bank's resecuritization exposures were subject to credit risk mitigation at January 31, 2011 .
Securitization exposures subject to the standardized approach are primarily comprised of investments held in the Banking book
Securitization exposures subject to the standard
Securitization exposures subject to the ratings based approach primarily include liquidity facilities, credit enhancements, letters of credit, and investments held in the Banking book
Securitization exposures subject to the internal assessment approach are primarily comprised of liquidity facilities provided to the Bank's ABCP conduits.

Risk-Weighted Assets ${ }^{1}$
(\$ millions)
AS AT

## Credit Risk <br> Retail Residel

Residential secured
Qualifying revolving retail
Other retai
Non-retail
Corporate
Sovereign
Bank
Securitization exposures
Equity exposures ${ }^{2}$
Exposures subject to standardized or IRB approaches Adjustment to IRB RWA for scaling factor
ther assets not included in standardized or
IRB approaches
Net impact of eliminating one month reporting lag
on U.S. entities
otal credit ris
Market Risk
Trading book
Operational Risk
Basic indicator approach
Standardized approach
Total operational risk
Total


## Credit R <br> Retail Residen

Residential secured
Qualifying revolving retail
Other retail
Non-retail
Non-rporate
Sovereign
Beank
Equity exposures ${ }^{2}$
Exposures subject to standardized or IRB approaches
Adjustment to IRB RWA for scaling factor
Other assets not included in standardized or
IRB approaches
Net impact of eliminating one month reporting lag
on U.S. entities
otal credit risk
Market Risk
Trading book
Operational Risk
Basic indicator approach
Standardized approach
Total
${ }^{36}$
Prior to Q1 2012, the amounts are calculated based on Canadian GAAP.
Effective April 30 , 2009, the Bank's equity portfolio qualified for the Basel IIFramework's equity materiality exemption

investment in TD Ameritrade was translated using the period-end foreign exchange rate of the Bank.

## (\$ millions, except as noted)

AS AT
RISK-WEIGHTED ASSETS
CAPITAL
Tier 1 Capital
Common shares
Contributed surplus
Retained earnings
Fair value (gain) loss arising from changes in the institution's own credit risk
Net unrealized foreign currency translation gains (losses) on investment
in subsidiaries, net of hedging activities
Preferred shares ${ }^{2}$
Adjustment for transition to measurement under IFRS
Net impact of eliminating one month reporting lag on U.S. entities
Gross Tier 1 capital
Goodwill and intangibles in excess of $5 \%$ limit
Net Tier 1 Capital
Securitization - gain on sale of mortgages
Securitization - other
$50 \%$ shortfall in allowance ${ }^{4}$
$50 \%$ substantial investments
investment in insurance subsidiaries ${ }^{5}$
Net impact of eliminating one month reporting lag on U.S. entities ${ }^{3}$
Adjusted Net Tier 1 Capital

## Tier 2 Capital

Innovative instruments
Subordinated notes and debentures (net of amortization and ineligible)
Eligible general allowance (re standardized approach)
Accumulated net after-tax unrealized gain on AFS equity securities in OC
Securitization - other
$50 \%$ shortfall in allowance ${ }^{4}$
Investments in insurance subsidiaries
Net impact of eliminating one month reporting lag on U.S. entities
total Tier 2 Capital
Total Regulatory Capital ${ }^{3}$

## REGULATORY CAPITAL RATIOS (\%) ${ }^{3}$

Tier 1 capital ratio ${ }^{6}$
Total capital ratio ${ }^{6}$
CAPITAL RATIOS FOR SIGNIFICANT BANK SUBSIDIARIES (\%)

## TD Bank, N.A. ${ }^{7}$

Tier 1 capital ratio
Total capital ratio
TD Mortgage Corporation
Tier 1 capital ratio
Total capital ratio

 continue to be included in Tier 1 capital.


俍
OSFl's target Tier 1 and Total capital ratios for Canadian banks are $7 \%$ and $10 \%$, respectively.
On a stand-alone basis, TD Bank, N.A. reports regulatory capital to the Office of the Comptroller of the Currency (OCC) under Basel I based on calendar quarter ends. The disclosed capital ratios are based on this framework.

## Adjustments for Items of Note, Net of Income Taxes - Footnotes ${ }^{1}$

The adjustments for items of note, net of income taxes, are removed from reported results to compute adjusted results.


 as a result of business combinations






 losses of the derivatives in excess of the accrued amount.
 employee retention, external professional consulting charges, marketing (including customer communication and rebranding), integration-related travel costs, employee severance costs, the costs of


 integration charges or direct transaction costs as an item of note.






 communication and rebranding), integration-related travel costs, employee severance costs, the costs of amending certain executive employment and award agreements,



 Statement of Income. Adjusted earnings excludes the gains and losses on contingent consideration in excess of the acquisition date fair value. White
for both Canada and the U.S., the majority of the charges relate to integration initiatives undertaken for U.S. Personal and Commercial Banking.



 and legal fees. Integration charges related to this acquisition were incurred by Canadian Personal and Commercial Banking.

 was required.
 for incurred but not identified credit losses", formerly known as "General allowance increase (release) in Canadian Personal and Commercial Banking and Wholesale Banking" decreased by $\$ 41$ million (net of tax, $\$ 31$ million), all of which are attributable to the Wholesale Banking and non-MBNA related Canadian Personal and Commercial Banking loan portfolios.
 the quarterly EPS impact may not equal the year-to-date EPS impact.

## Risk-Weighted Assets

Risk-weighted assets (RWA)

## Approaches used by the Bank to calculate RWA:

## For Credit Risk

Standardized Approach

Advanced Internal Ratings Based (AIRB) Approach

## For Operational Risk

Basic Indicator Approach
Standardized Approach

## For Market Risk

Internal Models Approach
Credit Risk Terminology
Gross credit risk exposure

Counterparty Type / Exposure Classes: Retail

Residential secured
Qualifying revolving retail (QRR)
Other retail
Non-retail
Corporate
Sovereign
Bank

## Exposure Types:

Drawn
Undrawn (commitment)
Repo-style transactions
OTC derivatives
Other off-balance sheet
AIRB Credit Risk Parameters: Probability of Default (PD) Exposure at Default (EAD) Loss Given Default (LGD)

- Used in the calculation of risk-based capital ratios, total risk weighted assets are calculated for credit, operational and market risks using the approaches described below.
- Under this approach, banks apply a standardized set of risk-weights to exposures, as prescribed by the regulator, to calculate credit risk capital requirements. Standardized risk-weights are based on external credit assessments, where available, and other risk-related factors, including exposure asset class, collateral, etc.
- Under this approach, banks use their own internal historical experience of PD, LGD, EAD and other key risk assumptions to calculate credit risk capital requirements. Use of the AIRB approach is subject to supervisory approval
- Under this approach, banks calculate operational risk capital requirements by applying a prescribed factor of $15 \%$ to a three-year average of positive annual gross income
- Under this approach, banks apply prescribed factors to a three-year average of annual gross income for each of eight different business lines, representing the different activities of the institution (e.g. Corporate Finance, Retail Banking, Asset Management, etc.).
- Under this approach, banks use their own internal risk management models to calculate specific risk and general market risk charges
- The total amount the bank is exposed to at the time of default measured before specific provisions or write-offs. Includes exposures under both the Standardized and AIRB approaches to credit risk.
- Includes residential mortgages and home equity lines of credit extended to individuals.
- Includes credit cards, unsecured lines of credit and overdraft protection products extended to individuals (in the case of the Standardized Approach to credit risk, credit card exposures are included in the 'Other retail' category).
- Includes all other loans (e.g. personal loans, student lines of credit and small business loans) extended to individuals and small businesses
- Includes exposures to corporations, partnerships or proprietorships.
- Includes exposures to central governments, central banks, multilateral development banks and certain public sector entities.
- Includes exposures to deposit-taking institutions, securities firms and certain public sector entities
- The amount of funds advanced to a borrower.
- The difference between the authorized and drawn amounts (e.g. the unused portion of a line of credit / committed credit facility).
- Repurchase and reverse repurchase agreements, securities borrowing and lending
- Privately negotiated derivative contracts that are not exchange-traded.
- All off-balance sheet arrangements other than derivatives and undrawn commitments (e.g. letters of credit, letters of guarantee).
- The likelihood that the borrower will not be able to meet its scheduled repayments within a one year time horizon.
- The total amount the bank is exposed to at the time of default.
- The amount of the loss when a borrower defaults on a loan, which is expressed as a percentage of EAD


## Acronyms

| Acronym | Definition | Acronym | Definition |
| :---: | :---: | :---: | :---: |
| ACI | Acquired Credit-Impaired | MBS | Mortgage-Backed Security |
| AFS | Available-For-Sale | NII | Net Interest Income |
| AIRB | Advanced Internal Ratings Based | OCC | Office of the Comptroller of the Currency |
| CAD P\&C | Canadian Personal and Commercial Banking | OCl | Other Comprehensive Income |
| CDS | Credit Default Swap | OSFI | Office of the Superintendent of Financial Institutions Canada |
| CICA | Canadian Institute of Chartered Accountants | PCL | Provision for Credit Losses |
| EAD | Exposure at Default | PD | Probability of Default |
| FDIC | Federal Deposit Insurance Corporation | QRR | Qualifying Revolving Retail |
| GAAP | Generally Accepted Accounting Principles | RWA | Risk-Weighted Assets |
| HELOC | Home Equity Line of Credit | TEB | Taxable Equivalent Basis |
| IFRS | International Financial Reporting Standards | U.S. P\&C | U.S. Personal and Commercial Banking |
| IRB | Internal Ratings Based | USD | U.S. Dollar |
| LGD | Loss Given Default |  |  |

