# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

# **FORM 40-F**

[Check one]

For annual

□ REGISTRATION STATEMENT PURSUANT TO SECTION 12 OF THE SECURITIES EXCHANGE ACT OF 1934

OR

☑ ANNUAL REPORT PURSUANT TO SECTION 13(a) OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended October 31, 2013

Commission File Number 1-14446

Name of each exchange on which registered

New York Stock Exchange

# **THE TORONTO-DOMINION BANK**

(Exact name of Registrant as specified in its charter)

Canada

(Province or other jurisdiction of incorporation or organization)

6029

(Primary Standard Industrial Classification Code Number (if applicable))

13-5640479

(I.R.S. Employer Identification Number (if applicable))

c/o General Counsel's Office P.O. Box 1

Toronto-Dominion Centre Toronto, Ontario M5K 1A2

(416) 308-6963

(Address and telephone number of Registrant's principal executive offices)

Brendan O'Halloran, The Toronto-Dominion Bank 31 West 52<sup>nd</sup> Street

New York, NY

10019-6101

(212) 827-7000

(Name, address (including zip code) and telephone number (including area code) of agent for service in the United States)

Securities registered or to be registered pursuant to Section 12(b) of the Act.

Title of each class Common Shares

Securities registered or to be registered pursuant to Section 12(g) of the Act.

Not Applicable

(Title of Class)

Securities for which there is a reporting obligation pursuant to Section 15(d) of the Act.

Not Applicable							
	(Title of Cla	iss)					
reports, indicate by check mark the information filed with this form	1:						
Annual information form	$\boxtimes$	Audited annual financial statements					
e number of outstanding shares of each of the issuer's classes of capital	ital or common	stock as of the close of the period covered by the annual report.					
Common Shares		919,449,161					
Class A First Preferred Shares, Series O		17,000,000					
Close A First Dreferred Charge Carias D		10 000 000					

Class A First Preferred Shares, Series P	10,000,000
Class A First Preferred Shares, Series Q	8,000,000
Class A First Preferred Shares, Series R	10,000,000
Non-Cumulative 5-Year Rate Reset Preferred Shares, Series S	5,387,491
Non-Cumulative Floating Rate Preferred Shares, Series T	4,612,509
Non-Cumulative 5-Year Rate Reset Preferred Shares, Series Y	5,481,853
Non-Cumulative Floating Rate Preferred Shares, Series Z	4,518,147
Non-Cumulative 5-Year Rate Reset Preferred Shares, Series AA	10,000,000
Non-Cumulative 5-Year Rate Reset Preferred Shares, Series AC	8,800,000
Non-Cumulative 5-Year Rate Reset Preferred Shares, Series AE	12,000,000
Non-Cumulative 5-Year Rate Reset Preferred Shares, Series AG	15,000,000
Non-Cumulative 5-Year Rate Reset Preferred Shares, Series AI	11,000,000
Non-Cumulative 5-Year Rate Reset Preferred Shares, Series AK	14,000,000

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Exchange Act during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days. Yes 🗵 No 🗌

Indicate by check mark whether the Registrant has submitted electronically and posted on its corporate website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the Registrant was required to submit and post such files).

No 🗆

# **Disclosure Controls and Procedures**

The disclosure provided under the heading Accounting Standards and Policies – Controls and Procedures – Disclosure Controls and Procedures included in Exhibit 99.2: Management's Discussion and Analysis is incorporated by reference herein.

# Management's Annual Report on Internal Control Over Financial Reporting

The disclosure provided under the heading Accounting Standards and Policies - Controls and Procedures - Management's Report on Internal Control Over Financial Reporting included in Exhibit 99.2: Management's Discussion and Analysis is incorporated by reference herein.

#### Attestation Report of the Registered Public Accounting Firm

The disclosure provided under the heading Independent Auditors' Report of Registered Public Accounting Firm to Shareholders – Report on Internal Control Under Standards of the Public Company Accounting Oversight Board (United States) included in Exhibit 99.3: 2013 Annual Financial Statements is incorporated by reference herein.

#### **Changes in Internal Control Over Financial Reporting**

The disclosure provided under the heading Accounting Standards and Policies – Controls and Procedures – Changes in Internal Control Over Financial Reporting included in Exhibit 99.2: Management's Discussion and Analysis is incorporated by reference herein.

#### Audit Committee Financial Expert

The disclosure provided under the heading Directors and Officers – Audit Committee included in Exhibit 99.1: Annual Information Form dated December 4, 2013 is incorporated by reference herein.

#### **Code of Ethics**

The Registrant has adopted the *Code of Conduct and Ethics for Employees and Directors* (the "Code") as its code of ethics applicable to all its employees and directors, including the Registrant's Group President and Chief Executive Officer, Group Head Finance, Sourcing and Corporate Communications and Chief Financial Officer, and Senior Vice President and Chief Accountant. The Registrant posts the Code on its website at www.td.com and also undertakes to provide a copy of its code of ethics to any person without charge upon request. Such request may be made by mail, telephone, facsimile or e-mail to:

The Toronto-Dominion Bank TD Shareholder Relations P.O. Box 1, Toronto-Dominion Centre Toronto, Ontario, Canada M5K 1A2 Telephone: 1-866-756-8936 Facsimile: 416-982-6166 E-mail: tdshinfo@td.com

On January 17, 2013, an amended version of the Code was filed with the SEC on Form 6-K and made available on the Registrant's website.

The key amendments made to the Code at that time, included the addition of new wording at: a) Section 2G - Irregular Business Conduct, to remind employees about conduct that may result in criminal offences, such as *Insider Trading or Tipping* and conduct that is unacceptable, like *Forgery*. Also to refer employees to the Global Sanctions Policy which complies with applicable sanctions regulations and promotes ethics in business practices; and b) Section 3 - Conflicts of Interest – to provide clarity around what constitutes a conflict of interest and guidance relating to effective management of conflicts at TD. In addition to these changes, certain other editorial, technical, administrative and non-substantive amendments were made to the Code.

No waivers from the provisions of the Code were granted in the fiscal year ended October 31, 2013 to the Registrant's Group President and Chief Executive Officer, Group Head Finance, Sourcing and Corporate Communications and Chief Financial Officer, and Senior Vice President and Chief Accountant.

# **Principal Accountant Fees and Services**

The disclosure regarding Audit Fees, Audit-Related Fees, Tax Fees and All Other Fees provided under the heading *Directors and Officers - Pre-Approval Policies and Shareholders' Auditor Service Fees* included in Exhibit 99.1: Annual Information Form dated December 4, 2013 is incorporated by reference herein.

#### Pre-Approval Policy for Audit and Non-Audit Services

The disclosure provided under the heading Directors and Officers – Pre-Approval Policies and Shareholders' Auditor Service Fees included in Exhibit 99.1: Annual Information Form dated December 4, 2013 is incorporated by reference herein.

During the fiscal year ended October 31, 2013, the waiver of pre-approval provisions set forth in the applicable rules of the SEC were not utilized for any services related to Audit-Related Fees, Tax Fees or All Other Fees and the Audit Committee did not approve any such fees subject to the waiver of pre-approval provisions.

Hours Expended on Audit Attributed to Persons Other than the Principal Accountant's Employees

#### Not Applicable

# **Off-balance Sheet Arrangements**

The disclosure provided under the heading Group Financial Condition - Securitization and Off-Balance Sheet Arrangements included in Exhibit 99.2: Management's Discussion and Analysis is incorporated by reference herein.

#### **Tabular Disclosure of Contractual Obligations**

The disclosure provided in Exhibit 99.5 Contractual Obligations by Remaining Maturity is incorporated by reference herein.

# Identification of the Audit Committee

The disclosure provided under the heading *Directors and Officers – Audit Committee* included in Exhibit 99.1: Annual Information Form dated December 4, 2013 identifying the Registrant's Audit Committee is incorporated by reference herein.

#### Mine Safety Disclosure

Not Applicable

#### Undertaking

Registrant undertakes to make available, in person or by telephone, representatives to respond to inquiries made by the Commission staff, and to furnish promptly, when requested to do so by the Commission staff, information relating to: the securities registered pursuant to Form 40-F; the securities in relation to which the obligation to file an annual report on Form 40-F arises; or transactions in said securities.

#### **Comparison of NYSE Corporate Governance Rules**

A Comparison of NYSE Corporate Governance Rules Required to be followed by U.S. Domestic Issuers and the Corporate Governance Practices of The Toronto-Dominion Bank (Disclosure Required by Section 303A.11 of the NYSE Listed Company Manual) is available on the Corporate Governance section of the Registrant's website www.td.com/governance.

# Signatures

Pursuant to the requirements of the Exchange Act, the Registrant certifies that it meets all of the requirements for filing on Form 40-F and has duly caused this annual report to be signed on its behalf by the undersigned, thereto duly authorized.

Registrant:	THE TORONTO-DOMINION BANK
By:	/s/ Norie C. Campbell
Name:	Norie C. Campbell
Title:	Group Head Legal, Compliance and Anti-Money Laundering and General Counsel

Date:

December 5, 2013

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

# FORM 40-F

ANNUAL REPORT PURSUANT TO SECTION 13(a) or 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

# THE TORONTO-DOMINION BANK

# EXHIBITS

# INDEX TO EXHIBITS

No.	Exhibits
99.1	Annual Information Form dated December 4, 2013
99.2	Management's Discussion and Analysis
99.3	2013 Annual Financial Statements
99.4	Industry Guide 3 - Return on Assets, Dividend Payouts, and Equity to Assets Ratios
99.5	Contractual Obligations by Remaining Maturity
99.6	Code of Ethics
99.7	Consent of Independent Registered Public Accounting Firm
99.8	Certification Pursuant to Section 302 of the U.S. Sarbanes-Oxley Act of 2002
99.9	Certification Pursuant to 18 U.S.C. Section 1350 as Adopted Pursuant to Section 906 of the U.S. Sarbanes-Oxley Act of 2002

# ANNUAL INFORMATION FORM



# The Toronto-Dominion Bank

Toronto-Dominion Centre Toronto, Ontario, Canada M5K 1A2

December 4, 2013

# **Documents Incorporated by Reference**

Portions of this Annual Information Form ("AIF") are disclosed in the Bank's annual consolidated financial statements ("Annual Financial Statements") and management's discussion and analysis for the year ended October 31, 2013 (the "2013 MD&A") and are incorporated by reference into this AIF.

	Page Reference		corporated ence From
	Annual Information Form	Annual Financial Statements	2013 MD&A
CORPORATE STRUCTURE			
Name, Address and Incorporation Intercorporate Relationships	4		
GENERAL DEVELOPMENT OF THE BUSINESS			
Three Year History	4		3-34
DESCRIPTION OF THE BUSINESS			
Review of Business, including Foreign Operations		4-8	18-34
Investment in TD Ameritrade		51, 52, 79	26, 65, 103
Competition			69
Intangible Properties		54,55	
Average Number of Employees	5		
Lending			40-53, 75-83
Social and Environmental Policies			102, 103
Risk Factors	5		67-103
DIVIDENDS			
Dividends per Share for the Bank	6		
Dividends for TD Ameritrade	7		
Dividend Policy and Restrictions for The Toronto-Dominion Bank		59-63	58
CAPITAL STRUCTURE			
Common Shares Preferred Shares	7 7	60 59, 60-63	
Constraints	8	59, 60-65	
Ratings	9		
MARKET FOR SECURITIES OF THE BANK			
Market Listings	12		
Trading Price and Volume	12		
Prior Sales	14		
DIRECTORS AND OFFICERS			
Directors and Board Committees of the Bank Audit Committee	15 18		
Executive Officers of the Bank	20		
Shareholdings of Directors and Executive Officers	21		
Additional Disclosure for Directors and Executive Officers Pre-Approval Policies and Shareholders' Auditor Service Fees	21 22		
LEGAL PROCEEDINGS AND REGULATORY ACTIONS			
Legal Proceedings	23		
Regulatory Actions	23		
INTEREST OF MANAGEMENT AND OTHERS IN			
MATERIAL TRANSACTIONS	23		
TRANSFER AGENTS AND REGISTRARS			
Transfer Agent	24		
Co-transfer Agent and Registrar	24		
	<u>.</u>		
INTERESTS OF EXPERTS	24		
ADDITIONAL INFORMATION	24		
	24		

Unless otherwise specified, this AIF presents information as at October 31, 2013.

- 2 -

#### **Caution regarding Forward-Looking Statements**

From time to time, the Bank makes written and/or oral forward-looking statements, including in this document, in other filings with Canadian regulators or the U.S. Securities and Exchange Commission, and in other communications. In addition, representatives of the Bank may make forward-looking statements orally to analysts, investors, the media and others. All such statements are made pursuant to the "safe harbour" provisions of, and are intended to be forward-looking statements under, applicable Canadian and U.S. securities legislation, including the U.S. Private Securities Litigation Reform Act of 1995. Forward-looking statements include, but are not limited to, statements made in this document, the Bank's 2013 MD&A under the headings "Economic Summary and Outlook", for each business segment "Business Outlook and Focus for 2014" and in other statements regarding the Bank's objectives and priorities for 2014 and beyond and strategies to achieve them, and the Bank's anticipated financial performance. Forward-looking statements are typically identified by words such as "will", "should", "believe", "expect", "anticipate", "intend", "estimate", "plan", "may", and "could".

By their very nature, these forward-looking statements require the Bank to make assumptions and are subject to inherent risks and uncertainties, general and specific. Especially in light of the uncertainty related to the physical, financial, economic, political, and regulatory environments, such risks and uncertainties – expressed in the forward-looking statements. Risk factors that could cause such differences include: credit, market (including equity, commodity, foreign exchange, and interest rate), liquidity, operational (including technology), reputational, insurance, strategic, regulatory, legal, environmental, capital adequacy, and other risks. Examples of such risk factors include the general business and economic conditions in the regions in which the Bank operates; disruptions in or attacks (including cyber attacks) on the Bank's information technology, internet, network access or other voice or data communications systems or services; the evolution of various types of fraud to which the Bank is exposed; the failure of third parties to comply with their obligations to the Bank or its affiliates relating to the care and control of information; the impact of recent legislative and regulatory developments; the overall difficult litigation environment, including in the United States; changes to the Bank's credit ratings; changes in currency and interest rates; increased funding costs for credit due to market illiquidity and competition for funding; and the occurrence of natural and unnatural catastrophic events and claims results. For more detailed information, please see the "Risk Factors and Management" section of the 2013 MD&A, as may be updated in subsequently filed quarterly reports to shareholders and news releases (as applicable) related to any transactions discussed under the heading "Significant Events" in the relevant MD&A, which applicable releases may be found on www.td.com. All such factors should be considered carefully, as well as other uncertainties and potential events, and the inherent un

Material economic assumptions underlying the forward-looking statements contained in this document are set out in the 2013 MD&A under the headings "Economic Summary and Outlook", and for each business segment, "Business Outlook and Focus for 2014", each as updated in subsequently filed quarterly reports to shareholders.

Any forward-looking statements contained in this document represent the views of management only as of the date hereof and are presented for the purpose of assisting the Bank's shareholders and analysts in understanding the Bank's financial position, objectives and priorities and anticipated financial performance as at and for the periods ended on the dates presented, and may not be appropriate for other purposes. The Bank does not undertake to update any forward-looking statements, whether written or oral, that may be made from time to time by or on its behalf, except as required under applicable securities legislation.

- 3 -

# CORPORATE STRUCTURE

# Name, Address and Incorporation

The Toronto-Dominion Bank (the "Bank" or "TD") and its subsidiaries are collectively known as "TD Bank Group". The Bank, a Schedule 1 chartered bank subject to the provisions of the *Bank Act* of Canada (the "Bank Act"), was formed on February 1, 1955 through the amalgamation of The Bank of Toronto (chartered in 1855) and The Dominion Bank (chartered in 1869). The Bank's head office is located at Toronto-Dominion Centre, King Street West and Bay Street, Toronto, Ontario, M5K 1A2.

#### Intercorporate Relationships

Information about the intercorporate relationships among the Bank and its principal subsidiaries is provided in Appendix "A" to this AIF.

#### GENERAL DEVELOPMENT OF THE BUSINESS

#### **Three Year History**

As at October 31, 2013, TD was the second largest Canadian bank in terms of market capitalization. TD Bank Group is the sixth largest bank in North America by branches and serves over 22 million customers in four key businesses operating in a number of locations in financial centres around the globe: Canadian Personal and Commercial Banking, including TD Canada Trust and TD Auto Finance Canada; Wealth and Insurance, including TD Wealth, TD Direct Investing, an investment in TD Ameritrade, and TD Insurance; U.S. Personal and Commercial Banking, including TD Bank, America's Most Convenient Bank, and TD Auto Finance U.S.; and Wholesale Banking, including TD Securities. TD also ranks among the world's leading online financial services firms, with approximately 8 million active online and mobile customers. TD had \$862.5 billion in assets on October 31, 2013. The Toronto-Dominion Bank trades under the symbol "TD" on the Toronto and New York Stock Exchanges.

For additional information on TD's businesses, see the descriptions provided below and on pages 18-34 of the 2013 MD&A.

#### Developments in the Canadian Business

On December 1, 2011, the Bank acquired substantially all of the credit card portfolio of MBNA Canada, a wholly-owned subsidiary of Bank of America Corporation, as well as certain other assets and liabilities for cash consideration of \$6,839 million.

On August 5, 2013, the Bank completed the acquisition of substantially all of the consumer private label credit card portfolio of HSBC Retail Services Limited, an indirect wholly-owned subsidiary of HSBC Holdings plc.

On August 12, 2013, the Bank and Aimia Inc. ("Aimia") announced that the Bank will become the primary credit card issuer for Aeroplan, a loyalty program owned by Aimia, starting on January 1, 2014. On September 16, 2013, the Bank, Aimia and Canadian Imperial Bank of Commerce ("CIBC") jointly announced agreements under which the Bank will also acquire approximately 50% of CIBC's existing Aeroplan credit card portfolio, which will primarily include accounts held by customers who do not have an existing retail banking relationship with CIBC. The acquisition is subject to customary closing conditions and is expected to close in the first quarter of fiscal 2014.

On November 12, 2013, TD Waterhouse Canada Inc., a subsidiary of the Bank, completed the sale of the Bank's institutional services business, known as TD Waterhouse Institutional Services, to a subsidiary of National Bank of Canada.



#### Development of TD Bank, America's Most Convenient Bank®

TD Bank, N.A., operating under the brand name TD Bank, America's Most Convenient Bank® is one of the 10 largest banks in the U.S. and provides customers with a full range of financial products and services at more than 1,300 convenient locations located along the east coast from Maine to Florida. TD Bank, N.A. is a wholly-owned subsidiary of the Bank.

On April 1, 2011, the Bank announced the closing of its acquisition of Chrysler Financial. Under the terms of the agreement, TD Bank, N.A. acquired Chrysler Financial in the U.S. and the Bank acquired Chrysler Financial in Canada. The results of Chrysler Financial in the U.S. are reported in the Bank's U.S. Personal and Commercial Banking segment. The results of Chrysler Financial in Canada are reported in the Bank's Canadian Personal and Commercial Banking segment. On June 10, 2011, the Bank announced it was combining its existing auto lending business with Chrysler Financial under a new North American auto lending brand, TD Auto Finance.

On March 13, 2013, the Bank, through its subsidiary TD Bank USA, N.A., acquired substantially all of Target Corporation's ("Target") existing U.S. Visa and private label credit card portfolios, with a gross outstanding balance of US\$5.8 billion. TD Bank USA, N.A. also entered into a seven-year program agreement under which it will become the exclusive issuer of Target-branded Visa and private label consumer credit cards to Target's U.S. customers.

On March 27, 2013, the Bank acquired 100% of the outstanding equity of Epoch Holding Corporation, including its wholly-owned subsidiary Epoch Investment Partners, Inc. ("Epoch"), a New York-based asset management firm. Epoch was acquired for cash consideration of US\$674 million, and Epoch Holding Corporation shareholders received US\$28 in cash per share.

#### Investment in TD Ameritrade

The Bank has an investment in TD Ameritrade Holding Corporation ("TD Ameritrade"). TD Ameritrade is a leading provider of securities brokerage services and technology-based financial services to retail investors, traders and independent registered investment advisors. TD Ameritrade provides its services predominantly through the Internet, a national branch network and relationships with independent registered investment advisors. TD Ameritrade is a U.S. publicly-traded company and its common shares are listed on the NYSE. As of October 31, 2013, the Bank owned approximately 42.22% of the outstanding voting securities of TD Ameritrade. Additional information concerning TD Ameritrade may be found on the U.S. Securities and Exchange Commission's EDGAR system ("EDGAR") at www.sec.gov.

The Bank's investment in TD Ameritrade is subject to a Stockholders Agreement that contains provisions relating to governance, board composition, stock ownership, transfers of shares, voting and other matters. Pursuant to the terms of the Stockholders Agreement, the Bank will not exercise the voting rights in respect of any shares held by it in excess of 45% of the outstanding shares of common stock of TD Ameritrade.

# DESCRIPTION OF THE BUSINESS

Descriptions of TD's significant business segments and related information are provided on pages 3 and 18-34 of the 2013 MD&A.

#### Average Number of Employees

TD had an average number of 78,748 full-time equivalent employees for fiscal 2013.

### **Risk Factors**

The Bank considers it critical to regularly assess its operating environment and highlight top and emerging risks, which are risks with a potential to have a material effect on the Bank and where the attention of senior leaders is focused due to the potential magnitude or immediacy of their impact. Top and emerging risks include: general business and economic conditions in the regions in which the Bank operates; the proliferation, sophistication and constant evolution of

technology and information security risks for large financial institutions such as the Bank; the sophistication, complexity and evolution of the various types of fraud to which the Bank is routinely exposed; the Bank's reliance on third party service providers as well as its own information technology systems to successfully deliver its products and services; the introduction of new, and changes to current, laws and regulations as well as the fiscal, economic and monetary policies of various regulatory agencies in Canada, the U.S. and other countries internationally, and changes in their interpretation or implementation; and the Bank or its subsidiaries from time to time being named as defendants or otherwise involved in class actions and other litigations or disputes with third parties, including regulatory enforcement proceedings, related to the Bank's businesses and operations, and which may last several years and may be highly complex. Other risk factors that may affect future results include: the adequacy of the Bank's risk management framework; the Bank's ability to successfully complete and integrate acquisitions and execute strategic plans; the Bank's ability to attract, develop and retain key executives; changes to the Bank's credit ratings and ratings outlooks from rating agencies; currency and interest rate movements in Canada, the U.S. and other jurisdictions in which the Bank does business; accounting policies and methods used by the Bank and the affect those policies and methods have when the Bank reports its financial condition and results of operations; and the Banks ability to operate in a highly competitive industry.

Further explanation of the types of risks cited above and the ways in which the Bank manages them can be found under the heading "Risk Factors and Management", on pages 67 to 103, of the 2013 MD&A, which is incorporated by reference. The Bank cautions that the preceding discussion of risks is not exhaustive. When considering whether to purchase securities of the Bank, investors and others should carefully consider these factors as well as other uncertainties, potential events and industry and Bank-specific factors that may adversely impact the Bank's future results.

# DIVIDENDS

#### Dividends per Share for the Bank (October 31<sup>st</sup> year-end)

Type of Share	2013	2012	2011
Common Shares	\$3.24	\$2.89	\$2.61
Preferred Shares			
Series M <sup>1</sup>	-	_	\$1.18
Series N <sup>2</sup>	-	_	\$1.15
Series O	\$1.21	\$1.21	\$1.21
Series P	\$1.31	\$1.31	\$1.31
Series Q	\$1.40	\$1.40	\$1.40
Series R	\$1.40	\$1.40	\$1.40
Series S <sup>3</sup>	\$1.15	\$1.25	\$1.25
Series T <sup>3</sup>	\$0.16 <sup>4</sup>	_	-
Series Y <sup>5</sup>	\$1.28	\$1.28	\$1.28
Series AA	\$1.25	\$1.25	\$1.25
Series AC	\$1.40	\$1.40	\$1.40
Series AE	\$1.56	\$1.56	\$1.56
Series AG	\$1.56	\$1.56	\$1.56
Series Al	\$1.56	\$1.56	\$1.56
Series AK	\$1.56	\$1.56	\$1.56

On October 31, 2011, the Bank redeemed all of its 14 million outstanding Class A First Preferred Shares, Series M.

On October 31, 2011, the Bank redeemed all of its 14 million outstanding Class A First Preferred Shares, Series N. On October 31, 2011, the Bank redeemed all of its 8 million outstanding Class A First Preferred Shares, Series N. On July 31, 2013, the Bank converted 4.6 million of its 10 million Non-Cumulative 5-Year Rate Reset Preferred Shares, Series S, on a one-for-one basis, into Non-Cumulative Floating Rate Preferred Shares, Series T of the Bank. This represents the amount of cash dividends paid per share from July 31, 2013 to October 31, 2013. On October 31, 2013, the Bank converted 4.5 million of its 10 million Non-Cumulative 5-Year Rate Reset Preferred Shares, Series Y, on a one-for-one basis, into Non-Cumulative Floating Rate Preferred Shares, Series Z of the Determined to the series of the Determined States and the States and the series of the States and 3

5 Preferred Shares, Series Z of the Bank.



# Dividends for TD Ameritrade (September 30<sup>th</sup> year-end)

TD Ameritrade declared a US\$0.09 per share quarterly cash dividend on its common stock during each quarter of its 2013 fiscal year. TD Ameritrade also declared and paid a US\$0.50 per share special cash dividend on its common stock during the first quarter of its 2013 fiscal year. On October 29, 2013, TD Ameritrade declared a US\$0.12 per share quarterly cash dividend on its common stock for the first quarter of its 2014 fiscal year, payable on November 19, 2013 to all holders of record of TD Ameritrade common stock as of November 7, 2013, and a US\$0.50 per share special cash dividend on its common stock as of December 3, 2013. The payment of any future dividends will be at the discretion of TD Ameritrade's board of directors and will depend upon a number of factors that the board of directors deems relevant, including future earnings, the success of TD Ameritrade's business activities, capital requirements, the general financial condition and future prospects of its business, and general business conditions.

#### **CAPITAL STRUCTURE**

The following summary of the Bank's share capital is qualified in its entirety by the Bank's by-laws and the actual terms and conditions of such shares.

## **Common Shares**

The authorized common share capital of the Bank consists of an unlimited number of common shares without nominal or par value. Subject to the restrictions set out under "Constraints" below, holders of common shares are entitled to vote at all meetings of the shareholders of the Bank, except meetings at which only holders of a specified class or series of shares are entitled to vote. The holders of common shares are entitled to receive dividends as and when declared by the Board of Directors of the Bank, subject to the preference of the holders of the preferred shares of the Bank. After payment to the holders of the preferred shares of the Bank of the amount or amounts to which they may be entitled, and after payment of all outstanding debts, the holders of common shares shall be entitled to receive the remaining property of the Bank upon the liquidation, dissolution or winding-up thereof.

# **Preferred Shares**

The Class A First Preferred Shares (the "Preferred Shares") of the Bank may be issued from time to time, in one or more series, with such rights, privileges, restrictions and conditions as the Board of Directors of the Bank may determine.

The Preferred Shares rank prior to the common shares and to any other shares of the Bank ranking junior to the Preferred Shares with respect to the payment of dividends and the distribution of assets in the event of the liquidation, dissolution or winding-up of the Bank. Each series of Preferred Shares ranks on a parity with every other series of Preferred Shares.

Pursuant to the Bank Act, the Bank may not, without the approval of the holders of the Preferred Shares, create any class of shares ranking prior to or on a parity with the Preferred Shares.

Approval of amendments to the provisions of the Preferred Shares as a class may be given in writing by the holders of all the outstanding Preferred Shares or by a resolution carried by an affirmative vote of at least two-thirds of the votes cast at a meeting at which the holders of a majority of the then outstanding Preferred Shares are present or represented by proxy or, if no quorum is present at such meeting, at an adjourned meeting at which the shareholders then present or represented by proxy may transact the business for which the meeting was originally called.

- 7 -

In the event of the liquidation, dissolution or winding-up of the Bank, before any amounts shall be paid to or any assets distributed among the holders of the common shares or shares of any other class of the Bank ranking junior to the Preferred Shares, the holder of a Preferred Share of a series shall be entitled to receive, to the extent provided for with respect to such Preferred Shares by the conditions attaching to such series; (i) an amount equal to the amount paid up thereor; (ii) such premium, if any, as has been provided for with respect to the Preferred Shares of such series; and (iii) all unpaid cumulative dividends, if any, on such Preferred Shares and, in the case of non-cumulative Preferred Shares, all declared and unpaid non-cumulative dividends. After payment to the holders of the Preferred Shares of the amounts so payable to them, they shall not be entitled to share in any further distribution of the property or assets of the Bank.

There are no voting rights attaching to the Preferred Shares except to the extent provided in any series or by the Bank Act.

The Bank may not, without the prior approval of the holders of the Preferred Shares, create or issue (i) any shares ranking in priority to or on a parity with the Preferred Shares; or (ii) any additional series of Preferred Shares, unless at the date of such creation or issuance all cumulative dividends and any declared and unpaid non-cumulative dividends shall have been paid or set apart for payment in respect of each series of Preferred Shares then issued and outstanding.

In December 2012, the Office of the Superintendent of Financial Institutions Canada released its revised Capital Adequacy Requirements Guideline (the "CAR Guideline"), which became effective in January 2013. The CAR Guideline implemented the revised capital standards of Basel III, including the requirement that all non-common capital instruments issued after the effective date contain provisions which require the instruments to convert into common shares if the Bank becomes non-viable. Any future series of Preferred Shares issued by the Bank must now include these provisions.

#### Constraints

There are no constraints imposed on the ownership of securities of the Bank to ensure that the Bank has a required level of Canadian ownership. However, the Bank Act contains restrictions on the issue, transfer, acquisition, beneficial ownership and voting of all shares of a chartered bank. For example, no person shall be a major shareholder of a bank if the bank has equivity of \$12 billion or more. A person is a major shareholder of a bank where: (i) the aggregate of shares of any class of voting shares beneficially owned by that person, by entities controlled by that person and by any person associated or acting jointly or in concert with that person is more than 20% of that class of voting shares; or (ii) the aggregate of shares of any class of non-voting shares beneficially owned by that person, by entities controlled by that person and by any person associated or acting jointly or in concert with that person is more than 30% of that class of nonvoting shares. No person shall have a significant interest in any class of shares of a bank, including the Bank, unless the person first receives the approval of the Minister of Finance (Canada). For purposes of the Bank Act, a person, by entities controlled by that person ads or acting jointly or in concert with that person associated or acting jointly or by entities controlled by that person associated or acting jointly or aggregate of any shares of the class beneficially owned by that person, by entities controlled by that person associated or acting jointly or in concert with that person exceeds 10% of all of the outstanding shares of that class of shares of such bank.

The Bank Act also prohibits the registration of a transfer or issue of any share of the Bank to, and the exercise, in person or by proxy, of any voting rights attached to any share of the Bank that is beneficially owned by, Her Majesty in right of Canada or of a province or any agent or agency of Her Majesty, in either of those rights, or to the government of a foreign country or any political subdivision thereof, or any agent or agency of a foreign government. Notwithstanding the foregoing, the Minister of Finance of Canada may approve the issue of shares of a bank, including the Bank, to an agent that is an "eligible agent", which is defined as an agent or agency of Her Majesty in right of Canada or of a province or an agent or agency of a foreign country or any political subdivision of a foreign country: (i) whose mandate is publicly available; (ii) that controls the assets of an investment fund in a manner intended to maximize long-term risk-adjusted returns and Her Majesty in right of Canada or of a province or an agent or agency of a foreign country or any political subdivision of a foreign country contributes to the fund or the fund is established to provide compensation, hospitalization, medical care, annuities, pensions or similar benefits to natural persons; and (iii) whose decisions with respect to the assets of the fund referred to in (ii) above are not influenced in any significant way by Her Majesty in right of Canada or of the foreign country or the political subdivision. The application for this approval would be made jointly by the Bank and the eligible agent.

- 8 -

#### Ratings

Credit ratings are important to our borrowing costs and ability to raise funds. Rating downgrades could potentially result in higher financing costs and reduce access to capital markets. A lowering of credit ratings may also affect our ability to enter into normal course derivative or hedging transactions and impact the costs associated with such transactions. We regularly review the level of increased collateral our trading counterparties would require in the event of a downgrade of TD's credit rating. We believe that the impact of a one notch downgrade would be minimal and could be readily managed in the normal course of business, but more severe downgrades could have a more significant impact by increasing our cost of borrowing and/or requiring us to post additional collateral for the benefit of our trading counterparties.

Additional information relating to credit ratings is provided under the heading "Liquidity Risk" in the "Managing Risk" section starting on page 70 of the 2013 MD&A.

# As at October 31, 2013

	DBRS	Moody s Investors Service	Standard & Poor s	Fitch Ratings
Long Term Debt (deposits)	AA	Aa1	AA-	AA-
Tier 2B Subordinated Debt		A1	A	A+
Tier 2A Subordinated Debt	AA (low)	A2	A-	A+
Short Term Debt (deposits)	R-1 (high)	P-1	A-1+	F1+
Preferred Shares	Pfd-1 (low)	A3	P-1 (low)	BBB
Outlook	Stable	Stable	Stable	Stable

Credit ratings are not recommendations to purchase, sell or hold a financial obligation inasmuch as they do not comment on market price or suitability for a particular investor. Ratings are subject to revision or withdrawal at any time by the rating agency. Credit ratings and outlooks provided by the rating agencies reflect their views and are subject to change from time to time, based on a number of factors, including TD's financial strength, competitive position and liquidity as well as factors not entirely within TD's control, including the methodologies used by the rating agencies and conditions affecting the financial services industry generally.

TD has made payments in the ordinary course to the applicable rating agencies in connection with the assignment of ratings on the securities of the Bank. In addition, TD has made customary payments in respect of certain other services provided to TD by the applicable rating agencies during the last two years.

We note that the following descriptions of the ratings categories prepared by the respective rating agencies are provided solely in order to satisfy requirements of Canadian law and do not constitute an endorsement by TD of the categories or of the application by the respective rating agencies of their criteria and analyses. A description of the rating categories of each of the rating agencies, obtained from the respective rating agency's public website, is set out below.

# - 9 -

# Description of ratings, as disclosed by DBRS on its public website

The DBRS® long-term rating scale provides an opinion on the risk of default. That is, the risk that an issuer will fail to satisfy its financial obligations in accordance with the terms under which an obligations has been issued. All rating categories other than AAA and D also contain subcategories "(high)" and "(low)". The absence of either a "(high)" or "(low)" designation indicates the rating is in the middle of the category. AA: Superior credit quality. The capacity for the payment of financial obligations is considered high. Credit quality differs from AAA only to a small degree. Unlikely to be significantly vulnerable to future events.

The DBRS® short-term debt rating scale provides an opinion on the risk that an issuer will not meet its short-term financial obligations in a timely manner. R-1 (high): Highest credit quality. The capacity for the payment of short-term financial obligations as they fall due is exceptionally high. Unlikely to be adversely affected by future events.

The DBRS® preferred share rating scale is used in the Canadian securities market and is meant to give an indication of the risk that a borrower will not fulfill its full obligations in a timely manner, with respect to both dividend and principal commitments. Each rating category is denoted by the subcategories "high" and "low". The absence of either a "high" or "low" designation indicates the rating is in the middle of the category. Preferred shares rated Pfd-1 are of superior credit quality, and are supported by entities with strong earnings and balance sheet characteristics. Pfd-1 securities generally correspond with companies whose senior bonds are rated in the AAA or AA categories. As is the case with all rating categories, the relationship between senior debt ratings and preferred share rate superior debt rating effectively sets a ceiling for the preferred shares issued by the entity. However, there are cases where the preferred share rating could be lower than the normal relationship with the issuer's senior debt rating.

# Description of ratings, as disclosed by Moody s Investors Service on its public website

Moody's long-term ratings are assigned to issuers or obligations with an original maturity of one year or more and reflect both on the likelihood of a default on contractually promised payments and the expected financial loss suffered in the event of default. Obligations rated Aa are judged to be of high quality and are subject to very low credit risk. Obligations rated A are judged to be upper-medium grade and are subject to low credit risk. Moody's appends numerical modifiers 1, 2, and 3 to each generic rating classification from Aa through Caa. The modifier 1 indicates that the obligation ranks in the higher end of its generic rating category.

Moody's assigns provisional ratings to medium-term note (MTN) programs and definitive ratings to the individual debt securities issued from them (referred to as drawdowns or notes). MTN program ratings are intended to reflect the ratings likely to be assigned to drawdowns issued from the program with the specified priority of claim (e.g. senior or subordinated). To capture the contingent nature of a program rating, Moody's assigns provisional ratings to MTN programs. A provisional rating is denoted by a (P) in front of the rating.

Moody's short-term ratings are assigned to obligations which an original maturity of thirteen months or less and reflect the likelihood of a default on contractually promised payments. P-1 Issuers (or supporting institutions) rated Prime-1 have a superior ability to repay short-term debt obligations.

- 10 -

## Description of ratings, as disclosed by Standard & Poors on its public website

A Standard & Poor's issue credit rating is a forward-looking opinion about the creditworthiness of an obligor with respect to a specific financial obligation, a specific class of financial obligations, or a specific financial program (including ratings on medium-term note programs and commercial paper programs).

A long-term obligation rated 'AA' differs from the highest-rated obligations only to a small degree. The obligor's capacity to meet its financial commitment on the obligation is very strong. An obligation rated 'A' is somewhat more susceptible to the adverse effects of changes in circumstances and economic conditions than obligations in higher-rated categories. However, the obligor's capacity to meet its financial commitment on the obligation is still strong. The ratings from 'AA' to 'CCC' may be modified by the addition of a plus (+) or minus (-) sign to show relative standing within the major rating categories. A short-term obligation rated 'A-1' is rated in the highest category by Standard & Poor's. The obligor's capacity to meet its financial commitment on the obligation is strong. Within this category, certain obligations are designated with a plus sign (+). This indicates that the obligor's capacity to meet its financial commitment on these obligations is extremely strong.

The Standard & Poor's Canadian preferred share rating scale serves issuers, investors, and intermediaries in the Canadian financial markets by expressing preferred share ratings (determined in accordance with global rating criteria) in terms of rating symbols that have been actively used in the Canadian market over a number of years. A Standard & Poor's preferred share rating on the Canadian scale is a forward-looking opinion about the creditworthiness of an obligor with respect to a specific preferred share obligation issued in the Canadian market, relative to preferred shares issued by other issuers in the Canadian market. There is a direct correspondence between the specific ratings assigned on the Canadian preferred share scale and the various rating levels on the global debt rating scale of Standard & Poor's. P-1(Low) corresponds to A.

# Description of ratings, as disclosed by Fitch Ratings on its public website

Fitch Ratings' credit ratings provide an opinion on the relative ability of an entity to meet financial commitments, such as interest, preferred dividends, repayment of principal, insurance claims or counterparty obligations. The modifiers "+" or "-- " may be appended to a rating to denote relative status within major rating categories.

Long-term rating of AA: Very high credit quality. 'AA' ratings denote expectations of very low default risk. They indicate very strong capacity for payment of financial commitments. This capacity is not significantly vulnerable to foreseeable events.

Long-term rating of A: High credit quality. 'A' ratings denote expectations of low default risk. The capacity for payment of financial commitments is considered strong. This capacity may, nevertheless, be more vulnerable to adverse business or economic conditions than is the case for higher ratings.

BBB: Good credit quality. 'BBB' ratings indicate that expectations of default risk are currently low. The capacity for payment of financial commitments is considered adequate but adverse business or economic conditions are more likely to impair this capacity.

Short-term rating of F1: Highest short-term credit quality. Indicates the strongest intrinsic capacity for timely payment of financial commitments; may have an added "+" to denote any exceptionally strong credit feature.

- 11 -

# MARKET FOR SECURITIES OF THE BANK

# Market Listings

The Bank's common shares are listed on:

- the Toronto Stock Exchange; and
   the New York Stock Exchange.

The Bank's preferred shares are listed on the Toronto Stock Exchange.

# **Trading Price and Volume**

Trading price and volume of the Bank's securities in the past year is set out in the tables below:

				TORONTO STOC	K EXCHANGE			
	Common Shares	Preferred Shares (Series O – Y)						
		Series O	Series P	Series Q	Series R	Series S	Series T <sup>1</sup>	Series Y
November 2012								
High Price(\$)	82.98	25.90	26.49	26.54	26.99	25.10		25.38
Low Price(\$)	78.05	25.48	26.10	26.43	26.56	24.65		24.63
Volume('000)	23,568	160	150	218	107	732		342
December 2012								
High Price(\$)	84.26	26.28	26.70	26.80	27.16	25.16		25.22
Low Price(\$)	79.73	25.73	26.26	26.44	26.64	24.70		24.65
Volume('000)	38,382	273	67	119	78	524		348
January 2013								
High Price(\$)	84.25	26.28	26.60	26.85	27.19	25.17		25.24
Low Price(\$)	81.39	25.61	26.20	26.30	26.38	24.75		24.85
Volume('000)	31,560	161	440	175	129	420		311
February 2013								
High Price(\$)	86.20	26.26	26.69	26.76	26.75	25.16		25.43
Low Price(\$)	82.62	25.66	26.35	26.46	26.50	25.00		25.10
Volume('000)	27,542	151	127	87	158	375		375
March 2013								
High Price(\$)	86.08	26.30	26.80	26.78	26.92	25.33		25.50
Low Price(\$)	83.22	25.60	26.46	26.52	26.52	25.00		25.21
Volume('000)	33,990	201	110	104	82	389		229
April 2013	- ,							
High Price(\$)	84.45	26.17	26.80	26.85	26.94	25.32		25.47
Low Price(\$)	79.59	25.64	26.36	26.50	26.40	24.63		24.73
Volume('000)	34,776	105	191	75	140	664		496
May 2013	- , -							
High Price(\$)	84.68	26.00	26.68	26.87	27.20	25.24		25.43
Low Price(\$)	81.51	25.63	26.36	26.53	26.57	24.90		24.92
Volume('000)	40.025	127	154	168	204	260		288
June 2013	,							
High Price(\$)	84.94	25.87	26.39	26.60	26.70	25.35		25.53
Low Price(\$)	80.47	24.96	25.70	25.76	25.78	25.01		25.10
Volume('000)	43,495	272	135	286	242	534		241
(000)	40,400	-12	.00	200	12	204		

- 12 -

				TORONTO STOC	K EXCHANGE			
	Common Shares	Preferred Shares (Series O – Y)						
		Series O	Series P	Series Q	Series R	Series S	Series T <sup>1</sup>	Series Y
July 2013								
High Price(\$) Low Price(\$) Volume('000)	89.11 83.20 41,247	25.65 24.89 188	26.34 25.72 336	26.43 26.00 214	26.40 26.05 189	25.29 24.40 676	25.65 25.50 9	25.34 24.70 240
August 2013 High Price(\$)	91.01	25.15	25.93	26.01	26.15	24.80	25.49	25.18
Low Price(\$) Volume('000)	86.06 33,075	24.03 488	25.04 68	25.57 122	25.25 342	24.13 141	24.90 478	24.73 222
September 2013	00,010	400	00	122	042	141	410	
High Price(\$)	93.20	25.65	25.97	26.22	26.38	24.98	25.38	25.28
Low Price(\$)	89.75	25.01	25.26	25.70	25.69	24.32	25.01	24.85
Volume('000) October 2013	31,038	187	79	120	153	173	288	542
High Price(\$)	96.71	25.78	26.16	26.30	26.25	24.90	25.58	25.19
Low Price(\$)	90.78	24.90	25.68	25.80	25.85	24.47	25.11	24.48

 Low File(s)
 30,76
 24,40
 23,00
 23,00
 23,00
 24,47
 20,11
 24,40

 Volume(000)
 26,774
 181
 159
 95
 250
 520
 438
 537

 <sup>1</sup>
 On July 31, 2013, the Bank converted 4.6 million of its 10 million Non-Cumulative 5-Year Rate Reset Preferred Shares, Series S, on a one-for-one basis, into Non-Cumulative Floating Rate Preferred Shares, Series T of the Bank.

		TORC	NTO STOCK EXCHA	NGE		
Preferred Shares (Series Z – AK)						
Series Z <sup>1</sup>	Series AA	Series AC	Series AE	Series AG	Series Al	Series AK
	25.75	26.13	26.75	26.68	26.88	26.99
	25.33	25.93	26.40	26.41	26.65	26.65
	433	102	219	155	342	520
						27.00
						26.65
	135	108	85	187	251	179
						27.23
						26.45
	141	112	307	612	145	464
						26.72
						26.52
	274	91	248	364	233	177
	05.05	00.05	00.40	00.57	00.04	00 77
						26.77
						26.53
	233	154	145	2/3	129	221
	25.00	26.00	26 57	26 50	00.04	26.70
						26.79 26.21
						26.21
	100	121	170	300	103	1//
	<u>Series Z</u> <sup>1</sup>	25.75	Series Z <sup>1</sup> Series AA         Series AC           25.75         26.13         25.93           25.33         25.93           433         102           25.68         26.33           25.25         26.00           135         108           25.75         26.44           25.41         25.73           141         112           26.07         26.28           25.50         25.77           274         91           25.85         26.05           25.51         25.70           233         154           25.98         26.09           25.24         25.56	Series Z <sup>1</sup> Series AA         Series AC         Series AE           25.75         26.13         26.75           25.33         25.93         26.40           433         102         219           25.68         26.33         26.96           25.75         26.44         26.94           25.75         26.44         26.94           25.75         26.44         26.94           25.75         26.44         26.94           25.41         25.73         26.19           141         112         307           26.50         25.77         26.25           274         91         248           25.50         25.77         26.25           274         91         248           25.85         26.05         26.48           25.51         25.70         26.31           233         154         145           25.98         26.09         26.57           25.96         26.09         26.57           25.24         25.56         26.02	Series Z <sup>1</sup> Series AA         Series AC         Series AE         Series AG           25.75         26.13         26.75         26.68           25.33         25.93         26.40         26.41           433         102         219         155           25.25         26.00         26.45         26.51           25.25         26.00         26.45         26.51           135         108         85         187           25.75         26.44         26.94         26.90           25.25         26.00         26.45         26.51           135         108         85         187           25.75         26.44         26.94         26.90           25.41         25.73         26.19         26.20           141         112         307         612           26.07         26.28         26.43         26.45           25.50         25.77         26.25         26.25           274         91         248         364           25.85         26.05         26.48         26.57           25.51         25.70         26.31         26.34           233         15	Series Z <sup>1</sup> Series AA         Series AC         Series AE         Series AG         Series A           25.75         26.13         26.75         26.68         26.88         26.83         26.40         26.41         26.65           25.25         26.03         26.96         26.90         27.00         26.45         26.51         26.75           25.68         26.33         26.96         26.90         27.00         25.25         26.00         26.45         26.51         26.75           25.75         26.44         26.94         26.90         27.10         25.41         25.73         26.19         26.20         26.40           25.75         26.44         26.94         26.90         27.10         25.41         25.73         26.19         26.20         26.40           141         112         307         612         145         26.65         26.40         24.40         26.90         27.10           25.50         25.77         26.25         26.25         26.65         26.45         26.65         26.40         233           25.85         26.05         26.48         26.57         26.84         233         233         25.51         25.70 <td< td=""></td<>

- 13 -

		TORONTO STOCK EXCHANGE							
		Preferred Shares (Series Z – AK)							
	Series Z <sup>1</sup>	Series AA	Series AC	Series AE	Series AG	Series Al	Series AK		
/lay 2013									
High Price(\$)		25.69	25.85	26.20	26.15	26.49	26.48		
Low Price(\$)		25.50	25.55	25.95	25.83	26.25	26.24		
Volume('000)		117	238	258	237	172	274		
une 2013		05.05	05 70	00.00	00.00	00.07	00.00		
High Price(\$)		25.65	25.76	26.09	26.09	26.37	26.38		
Low Price(\$)		25.04	25.40	25.90	25.86	26.21	26.20		
Volume('000)		82	103	245	286	652	582		
Ily 2013		25 50	0E 7E	26.10	26.42	26.26	26.26		
High Price(\$)		25.59	25.75	26.10	26.13	26.36	26.36		
Low Price(\$)		24.93	25.25	25.53	25.50	25.79	25.85		
Volume('000)		230	136	185	227	126	252		
ugust 2013		25.44	DE 40	25.74	0E 74	25.05	25.00		
High Price(\$)		25.41	25.46	25.74	25.74	25.95	25.90		
Low Price(\$) Volume('000)		24.95 189	25.25 415	25.40 175	25.39 233	25.55 93	25.53 159		
		169	415	1/5	233	95	159		
eptember 2013 High Price(\$)		25.63	25.50	25.90	25.90	26.24	26.19		
Low Price(\$)		25.03	25.30	25.90	25.62	25.88	25.86		
Volume('000)		216	199	240	171	127	25.80		
ctober 2013		210	199	240	171	127	217		
High Price(\$)	25.09	25.47	25.79	25.85	25.85	26.19	26.22		
Low Price(\$)	25.00	25.10	25.05	25.30	25.32	25.52	25.47		
Volume('000)	25.00	229	348	186	283	146	23.47		
, ,	ale and a first of the de								

1 On October 31, 2013, the Bank converted 4.5 million of its 10 million Non-Cumulative 5-Year Rate Reset Preferred Shares, Series Z of the Bank.

# **Prior Sales**

In the most recently completed financial year, the Bank did not issue any shares that are not listed or quoted on a marketplace. For more information on the Bank's subordinated debentures, please see Note 18 of the Annual Financial Statements for the year ended October 31, 2013.

- 14 -

# DIRECTORS AND OFFICERS

# Directors and Board Committees of the Bank

The following table sets forth, as at December 4, 2013, the directors of the Bank, their present principal occupation and business, municipality of residence and the date each became a director of the Bank.

Director Name Principal Occupation & Municipality of Residence	Director Since
William E. Bennett Corporate Director and former President and Chief Executive Officer, Draper & Kramer, Inc. Chicago, Illinois, U.S.A.	May 2004
Hugh J. Bolton Non-Executive Chair of the Board, EPCOR Utilities Inc. (integrated energy company) Edmonton, Alberta, Canada	April 2003
John L. Bragg Chairman, President and Co-Chief Executive Officer, Oxford Frozen Foods Limited (food manufacturers) Collingwood, Nova Scotia, Canada	October 2004
Amy W. Brinkley Consultant, AWB Consulting, LLC (risk management and executive coaching consulting firm) Charlotte, North Carolina, U.S.A.	September 2010
W. Edmund Clark Group President and Chief Executive Officer, The Toronto-Dominion Bank Toronto, Ontario, Canada	August 2000
Colleen A. Goggins Former Worldwide Chairman, Consumer Group, Johnson & Johnson Princeton, New Jersey, U.S.A.	March 2012
David E. Kepler* Executive Vice President, Business Services Chief Sustainability Officer and Chief Information Officer The Dow Chemical Company (chemicals, plastics and advanced materials manufacturer) Midland, Michigan, U.S.A.	December 2013
Henry H. Ketcham Executive Chairman, West Fraser Timber Co. Ltd. (integrated forest products company) Vancouver, British Columbia, Canada	January 1999

- 15 -

Director Name Principal Occupation & Municipality of Residence	Director Since
Brian M. Levitt Chairman of the Board, The Toronto-Dominion Bank and Non-Executive Co-Chair, Osler, Hoskin & Harcourt LLP (law firm) Westmount, Quebec, Canada	December 2008
Harold H. MacKay Counsel, MacPherson Leslie & Tyerman LLP (law firm) Regina, Saskatchewan, Canada	November 2004
Karen E. Maidment Corporate Director and former Chief Financial and Administrative Officer, BMO Financial Group Cambridge, Ontario, Canada	September 2011
Irene R. Miller Chief Executive Officer, Akim, Inc. (U.S. investment management and consulting firm) New York, New York, U.S.A.	May 2006
Nadir H. Mohamed Former President and Chief Executive Officer Rogers Communications Inc. (diversified Canadian communications and media company) Toronto, Ontario, Canada	April 2008
Wilbur J. Prezzano Corporate Director and retired Vice Chairman, Eastman Kodak Company Charleston, South Carolina, U.S.A.	April 2003
Helen K. Sinclair Chief Executive Officer, BankWorks Trading Inc. (satellite communications company) Toronto, Ontario, Canada	June 1996

\* Mr. Kepler was appointed to the Board of Directors on December 4, 2013.

Except as disclosed below, all directors have had the same principal occupation for the past five years. Prior to July 2009, Ms. Brinkley served as the Global Risk Executive at the Bank of America Corporation. Prior to March 2011, Ms. Goggins was the Worldwide Chairman, Consumer Group at Johnson & Johnson. Prior to March 2013, Mr. Ketcham was Chairman and Chief Executive Officer of West Fraser Timber Co. Ltd. Between January 2011 and September 2012, Mr. Levitt was Counsel at Osler, Hoskin & Harcourt LLP, and prior to January 2011, Mr. Levitt was Co-Chair at Osler, Hoskin & Harcourt LLP. Prior to August 2009, Ms. Maidment was Chief Financial and Administrative Officer of BMO Financial Group. Between March 2009 and December 2, 2013, Mr. Mohamed was President and Chief Executive Officer of Rogers Communications Inc., and prior to March 2009, Mr. Mohamed was President and Chief Operating Officer of the Communications Group, Rogers Communications Inc. Each director will hold office until the next annual meeting of shareholders of the Bank, which is scheduled for April 3, 2014. Information concerning the nominees proposed for election as directors at the meeting will be contained in the proxy circular of the Bank in respect of the meeting.

- 16 -

The following table sets forth the Committees of the Bank's Board, the members of each Committee as at December 4, 2013 and each Committee's key responsibilities.

Committee	Members	Key Responsibilities
Corporate Governance Committee	Brian M. Levitt (Chair) William E. Bennett Harold H. MacKay Karen E. Maidment Wilbur J. Prezzano	<ul> <li>Responsibility for corporate governance of TD:</li> <li>Set the criteria for selecting new directors and the Board's approach to director independence;</li> <li>Identify individuals qualified to become Board members and recommend to the Board the director nominees for the next annual meeting of shareholders;</li> <li>Develop and, where appropriate, recommend to the Board a set of corporate governance principles, including a code of conduct and ethics, aimed at fostering a healthy governance culture at TD;</li> <li>Review and recommend the compensation of the non-management directors of TD;</li> <li>Satisfy itself that TD communicates effectively with its shareholders, other interested parties and the public through a responsive communication policy;</li> <li>Facilitate the evaluation of the Board and Committees; and</li> <li>Oversee an orientation program for new directors and continuing education for directors.</li> </ul>
Human Resources Committee	Wilbur J. Prezzano (Chair) Amy W. Brinkley Henry H. Ketcham Brian M. Levitt Nadir H. Mohamed Helen K. Sinclair	<ul> <li>Responsibility for management's performance evaluation, compensation and succession planning:</li> <li>Discharge, and assist the Board in discharging, the responsibility of the Board relating to leadership, human resource planning and compensation as set out in this Committee's charter;</li> <li>Set performance objectives for the CEO, which encourage TD's long-term financial success and regularly measure the CEO's performance against these objectives;</li> <li>Recommend compensation for the CEO to the Board for approval, and determine compensation for certain senior officers in consultation with independent advisors;</li> <li>Oversee a robust talent planning process that provides succession planning for the CEO role and other senior roles. Review candidates for CEO and recommend the best candidate to the Board as part of the succession planning process for the position of CEO and periodically review TD's organization structure for alignment with business objectives and succession planning requirements;</li> <li>Oversee the selection, evaluation, development and compensation of other members of senior management; and</li> <li>Produce a report on compensation for the benefit of shareholders, which is published in TD's annual proxy circular, and review, as appropriate, any other related major public disclosures concerning compensation.</li> </ul>

- 17 -

Committee	Members	Key Responsibilities
Risk Committee	Karen E. Maidment (Chair) William E. Bennett Hugh J. Bolton Amy W. Brinkley Colleen A. Goggins David E. Kepler Harold H. MacKay Helen K. Sinclair	<ul> <li>Supervising the management of risk of TD:</li> <li>Approve the Enterprise Risk Framework and related risk category frameworks and policies that establish the appropriate approval levels for decisions and other measures to manage risk to which TD is exposed;</li> <li>Review and recommend TD's Risk Appetite Statement and related metrics for approval by the Board and monitor TD's major risks as set out in the Enterprise Risk Framework;</li> <li>Review TD's risk profile against risk appetite metrics; and</li> <li>Provide a forum for "big-picture" analysis of an enterprise view of risk including considering trends and emerging risks.</li> </ul>
Audit Committee	William E. Bennett*(Chair) Hugh J. Bolton* John L. Bragg Harold H. MacKay Karen E. Maidment* Irene R. Miller*	<ul> <li>Supervising the quality and integrity of TD's financial reporting:</li> <li>Oversee reliable, accurate and clear financial reporting to shareholders;</li> <li>Oversee internal controls – the necessary checks and balances must be in place;</li> <li>Be directly responsible for the selection, compensation, retention and oversight of the work of the shareholders' auditor – the shareholders' auditor reports directly to this Committee;</li> <li>Listen to the shareholders' auditor, chief auditor, chief compliance officer and global anti-money laundering officer, and evaluate the effectiveness and independence of each;</li> <li>Oversee the establishment and maintenance of processes that ensure TD is in compliance with the laws and regulations that apply to it as well as its own policies;</li> <li>Act as the Audit Committee and Conduct Review Committee for certain subsidiaries of TD that are federally-regulated financial institutions and insurance companies; and</li> <li>Receive reports on and approve, if appropriate, certain transactions with related parties.</li> </ul>

\* Designated Audit Committee Financial Expert

#### Audit Committee

The Audit Committee of the Board of Directors of the Bank operates under a written charter that sets out its responsibilities and composition requirements. A copy of the charter is attached to this AIF as Appendix "B". The Committee charter requires all members to be financially literate or be willing and able to acquire the necessary knowledge quickly. "Financially literate" means the ability to read and understand financial statements that present a breadth and level of complexity of accounting issues that are generally comparable to the breadth and complexity of the issues that can reasonably be expected to be raised by the Banks financial statements.

In addition, the Committee charter contains independence requirements applicable to each member and each member currently meets those requirements. Specifically, the charter provides that no member of the Committee may be an officer or retired officer of the Bank and every member shall be independent of the Bank within the meaning of all applicable laws, rules and regulations, including those particularly applicable to Audit Committee members and any other relevant consideration as determined by the Board of Directors, including the Bank's Director Independence Policy (a copy of which is available on the Bank's website at www.td.com).

- 18 -

As indicated in the table above, the members of the Committee are: William E. Bennett (chair), Hugh J. Bolton, John L. Bragg, Harold H. MacKay, Karen E. Maidment and Irene R. Miller. The members of the Bank's Audit Committee bring significant skill and experience to their responsibilities, including academic and professional experience in accounting, business and finance. The Board has determined that each of Messrs. Bennett and Bolton and Mess. Maidment and Miller has the attributes of an audit committee financial expert as defined in the U.S. Sarbanes-Oxley Act; all committee members are financially literate and independent under the applicable listing standards of the New York Stock Exchange, the Committee charter, the Bank's Director Independence Policy and the corporate governance guidelines of the Canadian Securities Administrators.

The following sets out the education and experience of each director relevant to the performance of his or her duties as a member of the Committee:

William E. Bennett is Chair of the Bank's Audit Committee. Mr. Bennett is a Corporate Director. He is the former President and Chief Executive Officer of Draper & Kramer, Inc., a Chicago-based financial services and real estate company. Previously, he served as Executive Vice President and Chief Credit Officer of First Chicago Corp. and its principal subsidiary, the First National Bank of Chicago. Mr. Bennett currently serves as the Chair of the audit committees of the boards of TD Bank US Holding Company (the holding company of TD Bank, N.A. and TD Bank USA, N.A.) and Capital Power Corporation and previously served as Chair of the audit committee of the board of Nuveen Investments Bond and Mutual Funds. He holds an undergraduate degree in business administration from the University of Chicago. Mr. Bennett is one of the Bank's Audit Committee financial experts.

Hugh J. Bolton is the non-executive Chair of the Board of Directors of EPCOR Utilities Inc., an integrated energy company. Mr. Bolton is the former non-executive Chairman of Matrikon Inc. and the retired Chairman & Chief Executive Officer and partner of Coopers & Lybrand Canada, Chartered Accountants. Mr. Bolton presently chairs the audit committees of the boards of Teck Resources Limited and WestJet Airlines Ltd. He holds an undergraduate degree in economics from the University of Alberta. Mr. Bolton is a Chartered Accountant and a Fellow of the Alberta Institute of Chartered Accountants. Mr. Bolton is one of the Bank's Audit Committee financial experts.

John L. Bragg is President, Founder and Co-Chief Executive Officer of Oxford Frozen Foods Limited and the owner and founder of Bragg Communications Inc. Mr. Bragg holds a Bachelor of Commerce degree and a Bachelor of Education degree from Mount Allison University.

Harold H. MacKay is of counsel to the law firm MacPherson Leslie & Tyerman LLP. Prior to that, he was a partner in the firm from 1969 to his retirement in 2004. Mr. MacKay chaired the Task Force on the Future of the Canadian Financial Services Sector and served as the Clifford Clark Visiting Economist with the Department of Finance of Canada. Mr. MacKay holds an undergraduate degree in economics and political science from the University of Saskatchewan, a law degree from Dalhousie University and an honourary doctorate in law from the University of Regina.

Karen E. Maidment is a Corporate Director and former Chief Financial and Administrative Officer of BMO Financial Group. Ms. Maidment is the chair of the audit and risk committee of the board of TransAlta Corporation and a member of the audit committee of the board of TD Ameritrade. She holds an undergraduate degree in commerce from McMaster University, is a Chartered Accountant and, in 2000, was named Fellow of the Institute of Chartered Accountants of Ontario. Ms. Maidment is one of the Bank's Audit Committee financial experts.

Irene R. Miller is the Chief Executive Officer of Akim, Inc. Until June 1997, Ms. Miller was Vice Chairman and Chief Financial Officer of Barnes & Noble, Inc. Prior to joining Barnes & Noble, Inc. in 1991, she held senior investment banking and corporate finance positions with Morgan Stanley & Co., and Rothschild Inc., respectively. In the past, Ms. Miller has chaired the audit committees of the boards of Inditex, S.A., Oakley, Inc., The Body Shop International plc and Benckiser N.V. Ms. Miller presently chairs the audit committee of the board of Coach, Inc. Ms. Miller holds an undergraduate degree in science from the University and chemical engineering from Cornell University. Ms. Miller is one of the Bank's Audit Committee financial experts.

# **Executive Officers of the Bank**

The following individuals are executive officers of the Bank:

Executive Principal Occupation Officer		Municipality of Residence	
Riaz Ahmed	Group Head, Insurance, Credit Cards, and Enterprise Strategy, TD Bank Group	Oakville, Ontario, Canada	
Norie Campbell	Group Head, Legal, Compliance and Anti Money Laundering, and General Counsel, TD Bank Group	Toronto, Ontario, Canada	
Mark R. Chauvin	Group Head and Chief Risk Officer, Risk Management, Corporate Office, TD Bank Group	Burlington, Ontario, Canada	
W. Edmund Clark	Group President and Chief Executive Officer, TD Bank Group	Toronto, Ontario, Canada	
Theresa L. Currie	Group Head, Direct Channels, Marketing, Corporate Shared Services and People Strategies, TD Bank Group	Oakville, Ontario, Canada	
Robert E. Dorrance	Group Head, Wholesale Banking, TD Bank Group and Chairman, Chief Executive Officer and President, TD Securities	Toronto, Ontario, Canada	
Timothy D. Hockey	Group Head, Canadian Banking, Auto Finance, and Wealth Management, TD Bank Group and President and Chief Executive Officer, TD Canada Trust	Toronto, Ontario, Canada	
Colleen M. Johnston	Group Head, Finance, Sourcing and Corporate Communications, and Chief Financial Officer, TD Bank Group	Toronto, Ontario, Canada	
Bharat B. Masrani	Chief Operating Officer, TD Bank Group	Toronto, Ontario, Canada	
Frank J. McKenna	Deputy Chair, TD Bank Group	Toronto, Ontario, Canada	
Michael B. Pedersen	Group Head, U.S. Personal and Commercial Banking, TD Bank Group and President and Chief Executive Officer, TD Bank US Holding Company, TD Bank, N.A. and TD Bank USA, N.A.	Bryn Mawr, Pennsylvania, U.S.A.	

Except as disclosed below, all executive officers have had the same principal occupation for the past five years.

Prior to commencing his current Group Head role on July 1, 2013, Mr. Ahmed was Group Head, Corporate Development, Enterprise Strategy and Treasury, Corporate Office, TD Bank Group from May 27, 2010 to July 1, 2013, and Executive Vice President, Corporate Development and Treasury and Balance Sheet Management, Corporate Office, TD Bank Financial Group prior to May 27, 2010.

Prior to becoming a Group Head on April 15, 2013, Ms. Campbell was Executive Vice President and General Counsel, TD Bank Group from November 1, 2011 to April 15, 2013, and Senior Vice President and Assistant General Counsel, TD Bank Financial Group prior to November 1, 2011.

Prior to becoming a Group Head on May 27, 2010, Mr. Chauvin was Executive Vice President, Risk Management and Chief Risk Officer, Corporate Office, TD Bank Financial Group.

- 20 -

Prior to commencing her current Group Head role on April 15, 2013, Ms. Currie was Group Head, Direct Channels, Corporate and People Strategies, Corporate Office, TD Bank Group from July 4, 2011 to April 15, 2013, Group Head, Marketing, Corporate and People Strategies, Corporate Office, TD Bank Group from November 1, 2010 to July 4, 2011, Group Head, Marketing, Corporate and Public Affairs, and People Strategies, Corporate Office, TD Bank Financial Group from May 27, 2010 to November 1, 2010 and Executive Vice President, Human Resource and Corporate and Public Affairs, Corporate Office, TD Bank Financial Group prior to May 27, 2010.

Prior to commencing his current Group Head role on July 1, 2013, Mr. Hockey was Group Head, Canadian Banking, Auto Finance and Credit Cards, TD Bank Group and President and Chief Executive Officer, TD Canada Trust from October 3, 2011 to July 1, 2013, and Group Head, Canadian Banking and TD Auto Finance, TD Bank Group and President and Chief Executive Officer, TD Canada Trust prior to October 3, 2011.

Prior to commencing her current Group Head role on April 15, 2013, Ms. Johnston was Group Head, Finance and Chief Financial Officer, Corporate Office, TD Bank Group.

Prior to commencing his current role as Chief Operating Officer on July 1, 2013, Mr. Masrani was Group Head, U.S. Personal and Commercial Banking, TD Bank Group and President and Chief Executive Officer, TD Bank US Holding Company and TD Bank, N.A. On April 3, 2013, TD's Board of Directors announced its intention that Mr. Masrani will become Group President and Chief Executive Officer, TD Bank Group on November 1, 2014, in keeping with TD's succession plan.

Prior to commencing his current Group Head role on July 1, 2013, Mr. Pedersen was Group Head, Wealth Management, Insurance, and Corporate Shared Services, TD Bank Group from July 4, 2011 to July 1, 2013, Group Head, Wealth Management, Direct Channels, and Corporate Shared Services, TD Bank Group from November 1, 2010 to July 4, 2011, Group Head, Corporate Operations and Direct Channels, TD Bank Financial Group from May 27, 2010 to November 1, 2010 and Group Head, Corporate Operations, TD Bank Financial Group from May 27, 2010 to November 1, 2010 and Group Head, Corporate Operations, TD Bank Financial Group prior to May 27, 2010.

#### Shareholdings of Directors and Executive Officers

To the knowledge of the Bank, as at October 31, 2013, the directors and executive officers of the Bank as a group beneficially owned, directly or indirectly, or exercised control or direction over an aggregate of 1,498,465 of the Bank's common shares, representing approximately 0.16% of the Bank's issued and outstanding common shares on that date.

#### Additional Disclosure for Directors and Executive Officers

To the best of our knowledge, having made due inquiry, the Bank confirms that, as at December 4, 2013:

- (i) no director or executive officer of the Bank is, or was within the last ten years, a director or officer of a company (including the Bank) that:
  - (a) was subject to an order (including a cease trade order or an order similar to a cease trade or an order that denied the relevant company access to any exemption under securities legislation for a period of more than 30 consecutive days), that was issued while the director or executive officer was acting in the capacity as director, chief executive officer or chief financial officer;
  - (b) was subject to an order that was issued after the director or executive officer ceased to be a director, chief executive officer or chief financial officer and which resulted from an event that occurred while that person was acting in the capacity as director, chief executive officer or chief financial officer; or

- 21 -

- (c) within a year of the person ceasing to act in that capacity, became bankrupt, made a proposal under any legislation relating to bankruptcy or insolvency or was subject to or instituted any proceedings, arrangement or compromise with creditors or had a receiver, receiver manager or trustee appointed to hold its assets.
- (ii) in the last ten years, no director or executive officer of the Bank has become bankrupt, made a proposal under any legislation relating to bankruptcy or insolvency, or become subject to or instituted any proceedings, arrangement or compromise with creditors, or had a receiver, receiver manager or trustee appointed to hold the assets of the director or executive officer; and
- (iii) no director or executive officer of the Bank has been subject to any penalties or sanctions imposed by a court relating to securities legislation or by a securities regulatory authority or has entered into a settlement agreement with a securities regulatory authority or has been subject to any other penalties or sanctions imposed by a court or regulatory body that would likely be considered important to a reasonable investor in making an investment decision.

# Pre-Approval Policies and Shareholders' Auditor Service Fees

The Bank's Audit Committee has implemented a policy restricting the services that may be provided by the shareholders' auditor and the fees paid to the shareholders' auditor. Any service to be provided by the shareholders' auditor must be permitted by law and by the policy, and must be pre-approved by the Audit Committee pursuant to the policy, along with the associated fees for those services. The policy provides for the annual pre-approval of specific types of services, together with the maximum amount of the fees that may be paid for such services, pursuant to policies and procedures adopted by the Audit Committee, and gives detailed guidance to management as to the specific services that are eligible for such annual pre-approval. All other services and the associated fees must also be specifically pre-approved by the Audit Committee as they arise throughout the year. In making its determination regarding services to be provided by the shareholders' auditor, the Audit Committee considers the compliance with the policy and the provision of services in the context of avoiding impact on auditor in a position to audit its own work, result in the auditor acting in the role of the Bank's management or place the auditor in an advocacy role on behalf of the Bank. By law, the shareholders' auditor may not provide certain services to the Bank or its subsidiaries. Four times a year, the services performed by the shareholders' auditor on a year-to-date basis, and details of any proposed assignments are presented to the Audit Committee for consideration and pre-approval, if appropriate.

Fees paid to the shareholders' auditor, Ernst & Young LLP, for the past three fiscal years are detailed in the table below.

	Fees paid to Ernst & Young LLP		
(thousands of Canadian dollars)			
	2013	2012	2011
Audit fees	19,649	20,445	20,774
Audit related fees	1,915	1,501	2,313
Tax fees	3,588	2,851	2,495
All other fees	933	976	1,706
Total	26,085	25,773	27,288

Audit fees are fees for the professional services in connection with the audit of the Bank's financial statements and the audit of its subsidiaries, other services that are normally provided by the shareholders' auditor in connection with statutory and regulatory filings or engagements, and the performance of specified procedures with respect to qualified intermediary requirements for reporting to the Internal Revenue Service, United States.

- 22 -

Audit related fees are fees for assurance and related services that are performed by the shareholders' auditor. These services include employee benefit plan audits, accounting and tax consultations, and attest services in connection with mergers, acquisitions and divestitures, including audit procedures related to opening balance sheet and purchase price allocation, application and general control reviews, attest services not required by statute or regulation, translation of financial statements and reports in connection with the audit or review, interpretation of financial accounting, tax and reporting standards, and information technology advisory services.

Tax fees comprise income and commodity tax compliance generally involving the preparation of original and amended tax returns and claims for refund, tax advice, including assistance with tax audits, appeals and rulings plus tax advice related to mergers, acquisitions and financing structures, electronic and paper based tax knowledge publications, and tax planning, including transfer pricing matters.

All other fees include fees for insolvency and viability matters, limited to cases in which the Bank is a minority syndicate participant and not in a position to influence or select the external audit firm to use. In these instances, the shareholders' auditor is retained to provide assistance on operational business reviews, lender negotiations, business plan assessments, debt restructuring and asset recovery. Also included in this category are fees for audits of charitable organizations, reports on control procedures at a service organization, audit services for certain special purpose entities administered by the Bank, SEC-registered fund audits, benchmark studies, database services for tax compliance, and performance and process improvement services.

# LEGAL PROCEEDINGS AND REGULATORY ACTIONS

#### Legal Proceedings

A description of certain legal proceedings to which the Bank is a party is set out under the heading "Litigation" in Note 29 of the Annual Financial Statements for the year ended October 31, 2013.

#### **Regulatory Actions**

From time to time, certain subsidiaries of the Bank are assessed fees or fines by a securities regulatory authority in relation to administrative matters, including late filings or reporting, which may be considered penalties or sanctions pursuant to Canadian securities regulations but which are not, individually or in the aggregate, material to the Bank. During the past financial year, TD Waterhouse Canada Inc. paid administrative filing fees relating to late filings to the Ontario Securities Commission in the aggregate amount of \$8,900; TD Investment Services Inc. paid an administrative filing fee relating to late filings to the Ontario Securities Commission in the aggregate amount of \$3,700; and TD Bank N.A. entered into settlement agreements with the Securities and Exchange Commission, The Financial Crimes Enforcement Network, and the Office of the Comptroller of the Currency in the aggregate amount of US\$52.5 million in connection with the Rothstein litigation. The underlying Rothstein litigation is described under the heading "Litigation" in Note 29 of the Annual Financial Statements for the year ended October 31, 2013 on page 76.

# INTEREST OF MANAGEMENT AND OTHERS IN MATERIAL TRANSACTIONS

To the best of our knowledge, the Bank confirms that, as at December 4, 2013, there were no directors or executive officers of the Bank or any associate or affiliate of a director or executive officer of the Bank with a material interest in any transaction within the three most recently completed financial years or during the current financial year that has materially affected or is reasonably expected to materially affect the Bank.

- 23 -

# TRANSFER AGENTS AND REGISTRARS

# **Transfer Agent**

CST Trust Company P.O. Box 700, Station B Montréal, Québec H3B 3K3

Telephone: 416-682-3860 or toll-free at 1-800-387-0825 (Canada and U.S. only) Fax: 1-888-249-6189 Email: inquiries@canstockta.com Website: www.canstockta.com

# Co-transfer Agent and Registrar

Computershare P.O. Box 43006 Providence, Rhode Island 02940-3006

or

250 Royall Street Canton, Massachusetts 02021

Telephone: 1-866-233-4836 TDD for hearing impaired: 1-800-231-5469 Shareholders outside of U.S.: 201-680-6578 TDD shareholders outside of U.S.: 201-680-6610 Website: www.computershare.com

# **INTERESTS OF EXPERTS**

The Consolidated Financial Statements of the Bank for the year ended October 31, 2013 filed under National Instrument 51-102 - Continuous Disclosure Obligations, portions of which are incorporated by reference in this AIF, have been audited by Ernst & Young LLP. Ernst & Young LLP, Chartered Accountants, Licensed Public Accountants, Toronto, Ontario, is the external auditor who prepared the Independent Auditors' Report of Registered Public Accounting Firm to Shareholders - Report on Financial Statements and Report on Internal Control Under Standards of the Public Company Accounting Oversight Board (United States). Ernst & Young LLP is independent with respect to the Bank within the meaning of the Rules of Professional Conduct of the Chartered Professional Accountants of Ontario. Ernst & Young LLP is also independent with respect to the Bank within the meaning of United States federal securities laws and the rules and regulations thereunder, including the independence rules adopted by the Securities and Exchange Commission pursuant to the Sarbanes-Oxley Act of 2002; and in compliance with Rule 3520 of the Public Company Accounting Oversight Board.

# ADDITIONAL INFORMATION

Additional information concerning the Bank may be found on SEDAR at www.sedar.com and on EDGAR at www.sec.gov.

Additional information, including directors' and officers' remuneration and indebtedness, principal holders of the Bank's securities and options to purchase securities, in each case if applicable, is contained in the Bank's proxy circular for its most recent annual meeting of shareholders that involved the election of directors. Additional financial information is provided in the Bank's comparative financial statements and management's discussion and analysis for its most recently completed financial year, which at the date hereof was the year ended October 31, 2013.

- 24 -

# Appendix "A"

# Intercorporate Relationships

(millions of dollars)		As	at October 31, 2013
(	Address of Head		rying value of shares
North America	or Principal Office <sup>2</sup>	Gui	owned by the Bank
CT Financial Assurance Company	Toronto, Ontario	\$	127
Meloche Monnex Inc.	Montreal, Quebec	·	1,589
Security National Insurance Company	Montreal, Quebec		.,
Primmum Insurance Company	Toronto, Ontario		
TD Direct Insurance Inc.	Toronto, Ontario		
TD General Insurance Company	Toronto, Ontario		
TD Home and Auto Insurance Company	Toronto, Ontario		
TD Asset Management Inc.	Toronto, Ontario		703
TD Waterhouse Private Investment Counsel Inc.	Toronto, Ontario		
TD Auto Finance (Canada) Inc.	Toronto, Ontario		1193
TD Auto Finance Services Inc.	Toronto, Ontario		1,302
TD Equipment Finance Canada Inc.	Oakville, Ontario		2
TD Financing Services Home Inc.	Toronto, Ontario		34
TD Financing Services Inc.	Toronto, Ontario		93
TD Investment Services Inc.	Toronto, Ontario		54
TD Life Insurance Company	Toronto, Ontario		52
TD Mortgage Corporation	Toronto, Ontario Vancouver, British Columbia		10,753
TD Pacific Mortgage Corporation	Toronto, Ontario		
The Canada Trust Company			4.500
TD Securities Inc.	Toronto, Ontario		1,520
TD US P & C Holdings ULC	Calgary, Alberta		28,069
TD Bank US Holding Company	Cherry Hill, New Jersey		
Epoch Investment Partners, Inc. <sup>3</sup>	New York, New York		
TD Bank USA, National Association TD Bank, National Association	Wilmington, Delaware		
TD Auto Finance LLC	Wilmington, Delaware Farmington Hills, Michigan		
TD Auto Finance LLC TD Equipment Finance, Inc.	Cherry Hill, New Jersey		
TD Equipment Finance, inc. TD Private Client Wealth LLC	New York, New York		
TD Private Client Wealth LLC TD Wealth Management Services Inc.	Cherry Hill, New Jersey		
TD Vemillion Holdings ULC			18,262
TD Financial International Ltd.	Calgary, Alberta Hamilton, Bermuda		10,202
Canada Trustco International Limited	St. James. Barbados		
TD Reinsurance (Barbados) Inc.	St. James, Barbados		
TD Reinsurance (Ireland) Limited	Dublin, Ireland		
Toronto Dominion International Inc.	St. James, Barbados		
TD Waterhouse Canada Inc.	Toronto, Ontario		2,139
TDAM USA Inc.	Wilmington, Delaware		
	· · · · · · · · · · · · · · · · · · ·		11
Toronto Dominion Holdings (U.S.A.), Inc.	New York, New York New York, New York		1,040
TD Holdings II Inc. TD Securities (USA) LLC	New York, New York		
Toronto Dominion (Texas) LLC	New York, New York		
Toronto Dominion (New York) LLC	New York, New York		
Toronto Dominion Capital (U.S.A.), Inc.	New York, New York		
International	New TOIK, New TOIK		
	London England		62
NatWest Personal Financial Management Limited (50%)	London, England		62
NatWest Stockbrokers Limited (50%)	London, England		
TD Bank International S.A.	Luxembourg		51
TD Bank N.V.	Amsterdam, The Netherlands		280
TD Ireland	Dublin, Ireland		1,014
TD Global Finance	Dublin, Ireland		
TD Luxembourg International Holdings	Luxembourg, Luxembourg		5,300
TD Ameritrade Holding Corporation (42.22%) <sup>4</sup>	Omaha, Nebraska		
TD Wealth Holdings (UK) Limited	Leeds, England		83
TD Direct Investing (Europe) Limited	Leeds, England		
Toronto Dominion Australia Limited	Sydney, Australia		219
Toronto Dominion Investments B.V.	London, England		1,019
TD Bank Europe Limited	London, England		
Toronto Dominion Holdings (U.K.) Limited	London, England		
TD Securities Limited	London, England		
Toronto Dominion (South East Asia) Limited	Singapore, Singapore		798

Unless otherwise noted. The Toronto-Dominion Bank (the 'Bank'), either directly or through its subsidiaries, owns 100% of the entity and/or 100% of any issued and outstanding voting securities and non-voting securities listed.
 Each subsidiary is incorporated or organized in the country in which its head or principal office is located, with the exception of Toronto Dominion Investments B.V., a company incorporated in The Netherlands but with its principal office in the United Kingdom.
 Reflects ownership structure as at November 1, 2013.
 To Ameritade Holding Corporation is a subsidiary of the Bank as the Bank does not control it. TD Luxembourg International Holdings and its ownership of TD Ameritrade Holding Corporation is included given the significance of the Banks investment in TD Ameritrade Holding Corporation.

# Appendix "B"

# AUDIT COMMITTEE OF THE BOARD OF DIRECTORS OF THE TORONTO-DOMINION BANK

# CHARTER

### ~~ Supervising the Quality and Integrity of the Bank's Financial Reporting ~~

# Main Responsibilities:

- · overseeing reliable, accurate and clear financial reporting to shareholders
- · overseeing internal controls the necessary checks and balances must be in place
- directly responsible for the selection, compensation, retention and oversight of the work of the shareholders' auditor the shareholders' auditor reports
   directly to the Committee
- Istening to the shareholders' auditor, chief auditor, chief compliance officer and global anti-money laundering officer, and evaluating the effectiveness
  and independence of each
- overseeing the establishment and maintenance of processes that ensure the Bank is in compliance with the laws and regulations that apply to it as well as its own policies
- acting as the audit committee and conduct review committee for certain subsidiaries of the Bank that are federally-regulated financial institutions and insurance companies
- · receiving reports on and approving, if appropriate, certain transactions with related parties

# Independence is Key:

- · the Committee is composed entirely of independent directors
- the Committee meets regularly without management present
- the Committee has the authority to engage independent advisors, paid for by the Bank, to help it make the best possible decisions on the financial reporting, accounting policies and practices, disclosure practices, and internal controls of the Bank

- 26 -

#### Composition and Independence, Financial Literacy and Authority

The Committee shall be composed of members of the Board of Directors in such number as is determined by the Board with regard to the by-laws of the Bank, applicable laws, rules and regulations and any other relevant consideration, subject to a minimum requirement of three directors.

In this Charter, "Bank" means The Toronto-Dominion Bank on a consolidated basis.

No member of the Committee may be an officer or retired officer of the Bank. Every member of the Committee shall be independent of the Bank within the meaning of all applicable laws, rules and regulations including those particularly applicable to audit committee members and any other relevant consideration as determined by the Board of Directors, including the Bank's Director Independence Policy. No member of the Committee may serve on more than three public company audit committees without the consent of the Corporate Governance Committee and the Board.

The members of the Committee shall be appointed by the Board and shall serve until their successors are duly appointed. A Chair will be appointed by the Board upon recommendation of the Corporate Governance Committee, failing which the members of the Committee may designate a Chair by majority vote. The Committee may from time to time delegate to its Chair certain powers or responsibilities that the Committee itself may have hereunder.

In addition to the qualities set out in the Position Description for Directors, all members of the Committee should be financially literate or be willing and able to acquire the necessary knowledge quickly. Financially literate means the ability to read and understand financial statements that present a breadth and level of complexity of accounting issues that are generally comparable to the breadth and complexity of the issues that can reasonably be expected to be raised by the Bank's financial statements. At least one member of the Committee shall have a background in accounting or related financial management experience which would include any experience or background which results in the individual's financial sophistication, including being or having been an auditor, a chief executive officer or other senior officer with financial oversight responsibilities.

In fulfilling the responsibilities set out in this Charter, the Committee has the authority to conduct any investigation and access any officer, employee or agent of the Bank appropriate to fulfilling its responsibilities, including the shareholders' auditor. The Audit Committee may obtain advice and assistance from outside legal, accounting or other advisors as the Committee deems necessary to carry out its duties, and may retain and determine the compensation to be paid by the Bank for such independent counsel or outside advisor in its sole discretion without seeking Board approval.

Committee members will enhance their familiarity with financial, accounting and other areas relevant to their responsibilities by participating in educational sessions or other opportunities for development.

#### Meetings

The Committee shall meet at least four times annually, or more frequently as circumstances dictate. The Committee shall meet with the shareholders' auditor and management quarterly to review the Bank's financial statements consistent with the section entitled "Financial Reporting" below. The Committee shall dedicate a portion of each of its regularly scheduled quarterly meetings to meeting separately with each of the Chief Financial Officer, the Chief Auditor, the Chief Compliance Officer, the Global Anti-Money Laundering Officer and the shareholders' auditor and to meeting on its own without members of management or the shareholders' auditor. Any member of the Committee may make a request to the Chair for a Committee meeting or any part thereof to be held without management present. The Committee shall also meet with the Office of the Superintendent of Financial Institutions Canada ("OSFI") to review and discuss the results of OSFI's annual supervisory examination of the Bank in the event OSFI directs that it meet with the Committee instead of the full Board.

To facilitate open communication between this Committee and the Risk Committee, and where the Chair of the Risk Committee is not a member of this Committee, he or she shall receive notice of and attend by invitation of this Committee, as a non-voting observer, each meeting of this Committee and receive the materials for each such meeting.

- 27 -

All non-management directors who are not members of the Committee have a standing invitation to attend meetings of the Committee but may not vote. Additionally, the Committee may invite to its meetings any director, member of management and of the Bank or such other persons as it deems appropriate in order to carry out its responsibilities. The Committee may also exclude from its meetings any persons it deems appropriate in order to carry out its responsibilities.

# Specific Duties and Responsibilities

## Financial Reporting

The Committee shall be responsible for the oversight of reliable, accurate and clear financial reporting to shareholders, including reviewing and discussing the Bank's annual and interim financial statements and management's discussion and analysis, prior to approval by the Board and release to the public, and reviewing, as appropriate, releases to the public of significant material non-public financial information of the Bank. Such review of the financial reports of the Bank shall include, where appropriate but at least annually, discussion with management and the shareholders' auditor of significant issues regarding accounting principles, practices, and significant management estimates and judgments.

The Committee shall review earnings news releases and satisfy itself that adequate procedures are in place for the review of the Bank's public disclosure of financial information extracted or derived from the Bank's financial statements, other than the public disclosure in the Bank's annual and interim financial statements and MD&A, and must periodically assess the adequacy of those procedures.

#### Financial Reporting Process

The Committee shall support the Board in its oversight of the financial reporting process of the Bank including:

- · working with management, the shareholders' auditor and the internal audit department to review the integrity of the Bank's financial reporting processes
- reviewing the process relating to and the certifications of the Chief Executive Officer and the Chief Financial Officer on the integrity of the Bank's quarterly
  and annual consolidated financial statements and other disclosure documents as required;
- considering the key accounting policies of the Bank and key estimates and judgments of management and discussing such matters with management and/or the shareholders' auditor;
- keeping abreast of trends and best practices in financial reporting including considering, as they arise, topical issues such as the use of variable interest entities and special purpose vehicles, and their application to the Bank;
- reviewing with management and the shareholders' auditor significant accounting principles and policies and all critical accounting policies and practices used and any significant audit adjustments made;
- considering and approving, if appropriate, major changes to the Bank's accounting and financial reporting policies as suggested by management, the shareholders' auditor, or the internal audit department; and
- establishing regular systems of reporting to the Committee by each of management, the shareholders' auditor and the internal audit department regarding
  any significant judgments made in management's preparation of the financial statements and any significant difficulties encountered during the course of
  the review or audit, including any restrictions on the scope of work or access to required information.

- 28 -

• reviewing tax and tax planning matters that are material to the financial statements.

# The Audit Committee's Role in the Financial Reporting Process

The shareholders' auditor is responsible for planning and carrying out, in accordance with professional standards, an audit of the Bank's annual financial statements and reviews of the Bank's quarterly financial information. Management of the Bank is responsible for the preparation, presentation and integrity of the Bank's financial statements and for maintaining appropriate accounting and financial reporting principles and policies and internal controls and procedures designed to ensure compliance with accounting standards and applicable laws and regulations. The Audit Committee oversees the financial reporting process at the Bank and receives quarterly reporting regarding the process undertaken by management and the results of the review by the shareholders' auditor. It is not the duty of the Audit Committee to plan or conduct audits, or to determine that the Bank's financial statements are complete, accurate and in accordance with International Financial Reporting Standards.

#### Internal Controls

The Committee shall be responsible for overseeing the establishment of the internal control framework and monitoring its effectiveness including:

- reviewing management's reports related to the establishment and maintenance of an adequate and effective internal control system and processes (including controls related to the prevention, identification and detection of fraud) that are designed to provide assurance in areas including reporting (financial, operational, risk), efficiency and effectiveness of operations and safeguarding assets, monitoring compliance with laws, regulations and guidance, and internal policies, including compliance with section 404 of the U.S. Sarbanes-Oxley Act and similar rules of the Canadian Securities Administrators;
- meeting with management, the Chief Auditor and the shareholders' auditor to assess the adequacy and effectiveness of the Bank's internal controls, including controls related to the prevention, identification and detection of fraud;
- overseeing that there are adequate governance structures and control processes for all financial instruments that are measured at fair value for financial reporting purposes;
- receiving reports from the Risk Committee as considered necessary or desirable with respect to any issues relating to internal control procedures considered by that Committee in the course of undertaking its responsibilities; and
- · reviewing reporting by the Bank to its shareholders regarding internal control over financial reporting.

#### Internal Audit Division

The Committee shall oversee the internal audit division of the Bank, including reviewing and approving the mandates of the internal audit division and the Chief Auditor at least annually. The Committee shall satisfy itself that the internal audit division has adequate resources and independence to perform its responsibilities. In addition, the Committee shall:

- review and approve the annual audit plan and any significant changes thereto;
- · review and approve the annual financial budget and review periodic updates;

# - 29 -

- · confirm the appointment and dismissal of the Chief Auditor;
- · at least annually assess the effectiveness of the internal audit division;
- review the results of the independent quality assurance review report on the internal audit division conducted on a five-year cycle;
- annually convey its view of the performance of the Chief Auditor to the Chief Executive Officer as input into the compensation approval process;
- · review regular reports prepared by the Chief Auditor together with management's response and follow-up on outstanding issues, as necessary;
- provide a forum for the Chief Auditor to raise any internal audit issues or issues with respect to the relationship and interaction between the internal audit division, management, the shareholders' auditor and/or regulators and;
- review reports of deficiencies identified by supervisory authorities related to the internal audit function, including information to demonstrate progress of necessary correction action and remediation, by management, within an appropriate time frame.

# Oversight of Shareholders' Auditor

The Committee shall review and evaluate the performance, qualifications and independence of the shareholders' auditor including the lead partners and annually make recommendations to the Board and shareholders regarding the nomination of the shareholders' auditor for appointment by the shareholders. The Committee shall be responsible for approving the auditor's remuneration. The Committee shall also make recommendations to the Board for approval regarding, if appropriate, termination of the shareholders' auditor shall be accountable to the Committee and the entire Board, as representatives of the shareholders, for its review of the financial statements and controls of the Bank. In addition, the Committee shall:

- · review and approve the annual audit plans and engagement letters of the shareholders' auditor,
- review the shareholders' auditor's processes for assuring the quality of their audit services including any matters that may affect the audit firm's ability to serve as shareholders' auditor;
- discuss those matters that are required to be communicated by the shareholders' auditor to the Committee in accordance with the standards established by the Canadian Institute of Chartered Accountants and the Public Company Accounting Oversight Board, as such matters are applicable to the Bank from time to time;
- review with the shareholders' auditor any issues that may be brought forward by it, including any audit problems or difficulties, such as restrictions on its
  audit activities or access to requested information, and management's responses;
- review with the shareholders' auditor concerns, if any, about the quality, not just acceptability, of the Bank's accounting principles as applied in its financial reporting; and
- provide a forum for management and the internal and/or shareholders' auditor to raise issues regarding their relationship and interaction. To the extent
  disagreements regarding financial reporting are not resolved, be responsible for the resolution of such disagreements between management and the
  internal and/or shareholders' auditor.

- 30 -

# Independence of Shareholders' Auditor

The Committee shall monitor and assess the independence of the shareholders' auditor through various mechanisms, including:

- reviewing and approving (or recommending to the Board for approval) the audit engagement terms and fees and other legally permissible services to be
  performed by the shareholders' auditor for the Bank, with such approval to be given either specifically or pursuant to pre-approval procedures adopted by
  the Committee;
- receiving from the shareholders' auditor, on a periodic basis, a formal written statement delineating all relationships between the shareholders' auditor and the Bank consistent with the rules of professional conduct of the Canadian provincial chartered accountants institutes or other regulatory bodies, as applicable;
- reviewing and discussing with the Board, annually and otherwise as necessary, and the shareholders' auditor, any relationships or services between the shareholders' auditor and the Bank or any factors that may impact the objectivity and independence of the shareholders' auditor;
- reviewing, approving and monitoring policies and procedures for the employment of past or present partners, or employees of the shareholders' auditor as required by applicable laws; and
- reviewing, approving and monitoring other policies and procedures put in place to facilitate auditor independence, such as the rotation of members of the
  audit engagement team, as applicable.

## Finance Department

The Committee shall oversee the Finance Department of the Bank, including:

- · reviewing and approving the mandate of the Finance Department and the mandate of the Chief Financial Officer at least annually
- reviewing and approving, at least annually, the Finance Department budget and resource plan, including receiving reports from management on resource adequacy;
- · annually assessing the effectiveness of the Finance Department;
- · review the results of a third-party independent review of Finance Department effectiveness conducted on a five-year cycle;
- annually conveying its view of the performance of the Chief Financial Officer to the Chief Executive Officer as input into the compensation approval
  process;
- confirming the appointment and dismissal of the Chief Financial Officer; and
- providing a forum for the Chief Financial Officer to raise any financial reporting issues or issues with respect to the relationship and interaction among the
  Finance Department, management, the shareholders' auditor and/or regulators.

# Conduct Review and Related Party Transactions

The Committee shall be responsible for conduct review and oversight of related party transactions (except the approval of Bank officer related party credit facilities which are reviewed by the Human Resources Committee and the approval of Bank director related party credit facilities which are reviewed by the Risk Committee, as required), including satisfying itself that procedures and practices are established by management as required by the Bank Act (Canada), Trust and Loans Companies Act (Canada), the Insurance Companies Act (Canada), and the International Financial Reporting Standards (specifically, IAS 24 - Related Party Disclosures), relating to conduct review and related party transactions and monitoring compliance with those procedures and their effectiveness from time to time.

- 31 -

# Business Conduct and Ethical Behaviour

The Committee shall monitor compliance with policies in respect of ethical personal and business conduct, including the Bank's Disclosure of Information and Complaint Procedures; Anti-Bribery and Anti-Corruption Policy; and Code of Conduct and Ethics and the conflicts of interest procedures included therein, including approving, where appropriate, any waiver from the Bank's Code of Conduct and Ethics to be granted for the benefit of any director or executive officer of the Bank.

# Compliance

The Committee shall oversee the establishment and maintenance of processes and policies that ensure the Bank is in compliance with the laws and regulations that apply to it as well as its own policies, including:

- · reviewing with management the Bank's compliance with applicable regulatory requirements and the legislative compliance management processes;
- establishing procedures in accordance with regulatory requirements for the receipt, retention and treatment of complaints received by the Bank on
  accounting, internal accounting controls or auditing matters, and receiving reports on such complaints and submissions as required under the applicable
  policy;
- reviewing an annual report from the Chief Risk Officer regarding examinations of the Bank conducted by OSFI, and following up with management on the status of recommendations and suggestions, as appropriate; and
- reviewing professional pronouncements and changes to key regulatory requirements relating to accounting rules to the extent they apply to the financial reporting process of the Bank.

# Compliance Department

The Committee shall oversee the Compliance Department of the Bank and the execution of its mandate, including reviewing and approving its annual plan and any significant changes to the annual plan and/or methodology. The Committee shall satisfy itself that the Compliance Department has adequate resources and independence to perform its responsibilities. In addition, the Committee shall:

- · annually review and approve the mandate of the Compliance Department and the mandate of the Chief Compliance Officer;
- at least annually assess the effectiveness of the Compliance function;
- · review the results of a third-party independent review of Compliance Department effectiveness conducted on a five-year cycle;
- · confirm the appointment and dismissal of the Chief Compliance Officer;
- annually convey its view of the performance of the Chief Compliance Officer to the Chief Executive Officer as input into the compensation approval
  process;
- · regularly review reports prepared by the Chief Compliance Officer for the Audit Committee and follow-up on any outstanding issues; and

# - 32 -

 provide a forum for the Chief Compliance Officer to raise any compliance issues or issues with respect to the relationship and interaction among the Compliance Department, management and/or regulators.

# Anti-Money Laundering / Anti-Terrorist Financing

The Committee shall oversee and monitor the establishment, maintenance and ongoing effectiveness of the Anti-Money Laundering / Anti-Terrorist Financing ("AML/ATF") program that is designed to ensure the Bank is in compliance with the laws and regulations that apply to it as well as its own policies, including:

- · reviewing with management the Bank's compliance with applicable regulatory requirements;
- reviewing an annual report from the Global Anti-Money Laundering Officer regarding the assessment of the effectiveness of the AML Program, and following up with management on the status of recommendations and suggestions, as appropriate; and
- reviewing an annual report from the Chief Auditor regarding the results of effectiveness testing of the AML Program, and following up with management on the status of recommendations and suggestions, as appropriate.

# Global Anti-Money Laundering Department

The Committee shall oversee the Global Anti-Money Laundering Department of the Bank and the execution of its mandate, and shall satisfy itself that the Global AML Department has adequate resources and independence to perform its responsibilities. The oversight and monitoring will be provided in the following manner:

- · review and approve the Global AML Department's annual plan and any significant changes to the annual plan;
- consider and approve the AML/ATF program, its design and any significant AML/ATF policies, including the TD Global Sanctions Policy;
- at least annually assess the effectiveness of the AML/ATF function;
- · review the results of a third-party independent review of AML Department effectiveness conducted on a five-year cycle;
- · annually review and approve the mandate of the Global AML Department and the mandate of the Global Anti-Money Laundering Officer;
- confirm the appointment and dismissal of the Global Anti-Money Laundering Officer;
- annually convey its view of the performance of the Global Anti-Money Laundering Officer to the Chief Executive Officer as input into the compensation approval process;
- regularly review reports prepared by the Global Anti-Money Laundering Officer for the Audit Committee on the design and operation of the AML/ATF
  program, the adequacy of resources (people, systems, budget), and any recommendations thereto, and follow-up on any outstanding issues; and
- provide a forum for the Global Anti-Money Laundering Officer to raise any compliance issues or issues with respect to the relationship and interaction
  among the Global AML Department, management and/or regulators.



# General

The Committee shall have the following additional general duties and responsibilities:

- acting as the audit committee and conduct review committee for certain Canadian subsidiaries of the Bank that are federally-regulated financial institutions and insurance companies, including meeting on an annual basis with the chief actuaries of the subsidiaries of the Bank that are federally-regulated insurance companies;
- establishing procedures in accordance with regulatory requirements for confidential, anonymous submissions of concerns regarding questionable accounting or auditing matters, and receiving reports on such complaints and submissions as required under the applicable policy.
- reviewing with the Bank's general counsel any legal matter arising from litigation, asserted claims or regulatory noncompliance that could have a material
  impact on the Bank's financial condition;
- performing such other functions and tasks as may be mandated by regulatory requirements applicable to audit committees and conduct review committees or delegated by the Board;
- conducting an annual evaluation of the Committee to assess its contribution and effectiveness in fulfilling its mandate;
- reviewing and assessing the adequacy of this Charter at least annually and submitting this Charter to the Corporate Governance Committee and the Board for approval upon amendment;
- · maintaining minutes or other records of meetings and activities of the Committee; and
- reporting to the Board on material matters arising at Audit Committee meetings following each meeting of the Committee and reporting as required to the Risk Committee on issues of relevance to it.

Posted February 2013

# MANAGEMENT'S DISCUSSION AND ANALYSIS

This Management's Discussion and Analysis (MD&A) is presented to enable readers to assess material changes in the financial condition and operating results of TD Bank Group (TD or the Bank) for the year ended October 31, 2013, compared with the corresponding period in the prior years. This MD&A should be read in conjunction with our audited Consolidated Financial Statements and related Notes for the year ended October 31, 2013. This MD&A is dated December 4, 2013. Unless otherwise indicated, all amounts are expressed in Canadian dollars and have been primarily derived from the Bank's annual Consolidated Financial Statements prepared in accordance with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB). Note that certain comparative amounts have been reclassified to conform to the presentation adopted in the current year.

	FINANCIAL RESULTS OVERVIEW		GROUP FINANCIAL CONDITION
8	Net Income	39	Balance Sheet Review
9	Revenue	40	Credit Portfolio Quality
13	Expenses	54	Capital Position
15	Taxes	62	Securitization and Off-Balance Sheet Arrangements
16	Quarterly Financial Information	65	Related-Party Transactions
		66	Financial Instruments
	BUSINESS SEGMENT ANALYSIS		
18	Business Focus		RISK FACTORS AND MANAGEMENT
21	Canadian Personal and Commercial Banking	67	Risk Factors that May Affect Future Results
24	Wealth and Insurance	70	Managing Risk
28	U.S. Personal and Commercial Banking		
31	Wholesale Banking		ACCOUNTING STANDARDS AND POLICIES
34	Corporate	104	Critical Accounting Estimates
		106	Future Changes in Accounting Policies
	2012 FINANCIAL RESULTS OVERVIEW	107	Controls and Procedures
35	Summary of 2012 Performance		
37	2012 Financial Performance by Business Line		ADDITIONAL FINANCIAL INFORMATION
		108	Additional Financial Information

Additional information relating to the Bank, including the Bank's Annual Information Form, is available on the Bank's website at <a href="http://www.td.com">http://www.td.com</a>, on SEDAR at <a href="http://www.sedar.com">http://www.sedar.com</a>, and on the U.S. Securities and Exchange Commission's website at <a href="http://www.td.com">http://www.td.com</a>, on SEDAR at <a href="http://www.sedar.com">http://www.sedar.com</a>, and on the U.S. Securities and Exchange Commission's website at <a href="http://www.td.com">http://www.td.com</a>, on SEDAR at <a href="http://www.sedar.com">http://www.sedar.com</a>, and on the U.S. Securities and Exchange Commission's website at <a href="http://www.td.com">http://www.td.com</a>, on SEDAR at <a href="http://www.sedar.com">http://www.sedar.com</a>, and on the U.S. Securities and Exchange Commission's website at <a href="http://www.td.com">http://www.td.com</a>, on SEDAR at <a href="http://www.sedar.com">http://www.sedar.com</a>, and on the U.S. Securities and Exchange Commission's website at <a href="http://www.td.com">http://www.td.com</a>, on SEDAR at <a href="http://www.sedar.com">http://www.sedar.com</a>, and on the U.S. Securities and Exchange Commission's website at <a href="http://www.td.com">http://www.td.com</a>, on SEDAR at <a href="http://www.sedar.com">http://www.sedar.com</a>, and on the U.S. Securities and Exchange Commission's website at <a href="http://www.td.com">http://www.td.com</a>, on SEDAR at <a href="http://www.sedar.com">http://www.sedar.com</a>, and on the U.S. Securities and Exchange Commission's website at <a href="http://www.sedar.com">http://www.sedar.com</a>, on SEDAR at <a href="http://www.sedar.com">http://www.sedar.com</a>, and on the U.S. Securities and Exchange Commission's website at <a href="http://www

## Caution Regarding Forward-Looking Statements

Caution Regarding Forward-Looking Statements
From time to time, the Bank makes written and/or oral forward-looking statements, including in this document, in other filings with Canadian regulators or the U.S. Securities and Exchange Commission, and in other
formunications. In addition, representatives of the Bank may make forward-looking statements rorally to analysts, investors, the media and others. All such statements are made pursuant to the "safe harbour" provisions of, and
are intended to be forward-looking statements under, applicable Canadian and U.S. securities legislation, including the U.S. Private Securities Litigaton Reform Act of 1995. Forward-looking statements include, and work to business segment "Business Outlook and Focus for 2014" and in other statements reagrading
the Bank's objectives and priorities for 2014 and beyond and strategies to achieve them, and the Bank's anticipated financial performance. Forward-looking statements regulated to the
physical, financial, economic, political, and regulatory environments, such risks and uncertainties — many of which are bank's onticipated function and the effects of which can be difficul to predict – may cause achial results to
differ materially from the expectations expressed in the forward-looking statements. Risk factors that could cause such differences include: credit, market (including equity, commodily, foreign exchange, and interest rate),
iquidity, operational (including technology), ineputational, insurance, strates, endial evelops the Bank's corticit and regulatory environments, achieve so the Bank's credit financial economic, the eignistic and regulatory environments, achieve so the Bank's credit afformation technology, internet, network access or other voice or data communications systems or services;
the evolution of various types of fraud to which the Bank is exposed, the failure of third parties to comply with their obligations to the Bank's credit afformation, the eignistis and regulatory developments. The overail difficult litigati

TD BANK GROUP • 2013 MANAGEMENT'S DISCUSSION AND ANALYSIS

# FINANCIAL RESULTS OVERVIEW

### **Corporate Overview**

Corporate Overview The Toronto-Dominion Bank and its subsidiaries are collectively known as TD Bank Group. TD is the sixth largest bank in North America by branches and serves over 22 million customers in four key businesses operating in a number of locations in financial centres around the globe: Canadian Personal and Commercial Banking, Wealth and Insurance, U.S. Personal and Commercial Banking, and Wholesale Banking. TD also ranks among the world's leading online financial services firms, with approximately 8 million active online and mobile customers. TD had \$862.5 billion in assets on October 31, 2013. The Toronto-Dominion Bank trades under the symbol "TD" on the Toronto and New York Stock Exchanges.

## How the Bank Reports

How the Bank Reports The Bank prepares its Consolidated Financial Statements in accordance with IFRS, the current generally accepted accounting principles (GAAP), and refers to results prepared in accordance with IFRS as "reported" results. The Bank also utilizes non-GAAP financial measures referred to as "adjusted" results to assess each of its businesses and to measure the overall Bank performance. To arrive at adjusted results, the Bank removes "items of note", net of income taxes, from reported results. The items of note relate to items which management does not believe are indicative of underlying business performance. The Bank believes that adjusted results provide the reader with a better understanding of how management views the Bank's performance. The items of note are listed in the table on the following page. As explained, adjusted results are different from reported results determined in accordance with IFRS. Adjusted results, items of note, and related terms used in this document are not defined terms under IFRS and, therefore, may not be comparable to similar terms used by other issuers. similar terms used by other issuers.

The following table provides the operating results - reported for the Bank.

## TABLE 1: OPERATING RESULTS - REPORTED

TABLE 1: OPERATING RESULTS – REPORTED				
(millions of Canadian dollars)				
		2013	2012	2011
Net interest income	\$	16,078 \$	15,026 \$	13,661
Non-interest income <sup>1</sup>		11,184	10,520	10,179
Total revenue <sup>1</sup>		27,262	25,546	23,840
Provision for credit losses		1,631	1,795	1,490
Insurance claims and related expenses <sup>1</sup>		3,056	2,424	2,178
Non-interest expenses		15,042	13,998	13,047
Income before income taxes and equity in net income of an investment in associate		7,533	7,329	7,125
Provision for income taxes		1,143	1,092	1,326
Equity in net income of an investment in associate, net of income taxes		272	234	246
Net income – reported		6,662	6,471	6,045
Preferred dividends		185	196	180
Net income available to common shareholders and non-controlling interests				
in subsidiaries	\$	6,477 \$	6,275 \$	5,865
Attributable to:				
Non-controlling interests	\$	105 \$	104 \$	104
Common shareholders		6,372	6,171	5,761
1 Effective 2013, Insurance revenue and Insurance claims and related expenses are presented on a gross basis on the Consolidated Statement of Income. Comparative	e amounts have been reclassif	ied to conform wi	th this presentatio	n.

TD BANK GROUP • 2013 MANAGEMENT'S DISCUSSION AND ANALYSIS

(millions of Canadian dollars)				
		2013	2012	201
Operating results – adjusted				
Net interest income <sup>1</sup>	\$	16,078 \$	15,062 \$	13,66
Non-interest income <sup>2,3</sup>		11,113	10,615	10,052
Total revenue		27,191	25,677	23,713
Provision for credit losses <sup>4</sup>		1,606	1,903	1,490
Insurance claims and related expenses <sup>3</sup>		3,056	2,424	2,178
Non-interest expenses <sup>5</sup>		14,363	13,162	12,373
Income before income taxes and equity in net income of an investment in associate		8,166	8,188	7,672
Provision for income taxes <sup>6</sup>		1,334	1,404	1,545
Equity in net income of an investment in associate, net of income taxes <sup>7</sup>		326	291	305
Net income – adjusted		7,158	7,075	6,432
Preferred dividends		185	196	180
Net income available to common shareholders and non-controlling interests				
in subsidiaries – adjusted		6,973	6,879	6,252
Attributable to:				
Non-controlling interests in subsidiaries, net of income taxes		105	104	104
Net income available to common shareholders – adjusted		6,868	6,775	6,148
Adjustments for items of note, net of income taxes				
Amortization of intangibles <sup>8</sup>		(232)	(238)	(391
Fair value of derivatives hedging the reclassified available-for-sale securities portfolio <sup>9</sup>		57	(89)	128
Integration charges and direct transaction costs relating to U.S. Personal and Commercial Banking			()	
acquisitions <sup>10</sup>		-	(9)	(82
Fair value of credit default swaps hedging the corporate loan book, net of provision for credit losses <sup>11</sup>		-	_	13
Integration charges, direct transaction costs, and changes in fair value of contingent consideration				
relating to the Chrysler Financial acquisition <sup>12</sup>		-	(17)	(55
Integration charges and direct transaction costs relating to the acquisition of the credit card				
portfolio of MBNA Canada <sup>13</sup>		(92)	(104)	_
Litigation and litigation-related charge/reserve <sup>14</sup>		(100)	(248)	_
Reduction of allowance for incurred but not identified credit losses <sup>15</sup>		_	120	_
Positive impact due to changes in statutory income tax rates <sup>16</sup>		-	18	-
Impact of Alberta flood on the loan portfolio <sup>17</sup>		(19)	-	_
Impact of Superstorm Sandy <sup>18</sup>		-	(37)	-
Restructuring charges <sup>19</sup>		(90)	-	-
Set-up costs in preparation for the previously announced affinity relationship with Aimia with respect				
to Aeroplan Visa credit cards and the related acquisition of accounts <sup>20</sup>		(20)	-	
Total adjustments for items of note		(496)	(604)	(387
Net income available to common shareholders – reported	S	6,372 \$	6,171 \$	5,761

Adjusted to Finitedes in tooline Southeas are following liters to mage 1 minuting and the to train gen in trained to trai

Theracial provision for credit losses (PCL) excludes the following items and related expenses are presented on a gross basis on the Consolidated Statement of Income. Comparative amounts have been redassified to conform with this presentation. Adjusted provision for credit losses (PCL) excludes the following items of note: 2013 – \$25 million due to the impact of the Alberta flood on the loan portfolio, as explained in footnote 17, 2012 – \$162 million in adjustment of Integration charges and irrest presentation. Adjusted provision for credit losses (PCL) excludes the following items of note: 2013 – \$25 million due to the impact of the Alberta flood on the loan portfolio, as explained in footnote 17, 2012 – \$162 million in adjustments to allowance for incurred but not identified credit losses in Canadian Personal and Commercial Banking, as explained in footnote 15, \$35 million due to the impact of the Alberta flood on the loan portfolio, as explained in footnote 18, Adjusted norminarity as explained in footnote 13, \$127 million of litigation and litigation-related charges, as explained in footnote 2, \$127, 257 million and titigation related charges, as explained in footnote 2, \$127, 257 million and titigation and litigation related charges, as explained in footnote 14, \$129 million due to the initiatives to reduce costs, as explained in footnote 10, \$27 million and related charges, as explained in footnote 2, \$127, 277 million amortization of integration charges end direct transaction costs relating to the adjusted normization and transaction charges end and commercial Banking acquisitions, as explained in footnote 10, \$24 million of integration charges and direct transaction costs relating to the Chysler Financial acquisition, as explained in footnote 12, \$101 – \$187, 2011 – \$188, 2011 – \$48, 1201 – \$188, 2011 – \$48, 1201 – \$188, 2011 – \$48, 1201 – \$188, 2011 – \$48, 1201 – \$188, 2011 – \$48, 1201 – \$188, 2011 – \$48, 1201 – \$188, 2011 – \$48, 1201 – \$188, 2011 – \$48, 1201 – \$188, 2011 – \$48, 1201 – \$188, 2011 – \$4 5 ר ה in

Adjusted equity in net income of an investment in associate excludes the following items of note: 2013 – \$54 million amortization of intangolies, as explained in locar take of a locar of intangolies. Amortization of intangolies included in tengty in net income of TD Amortization of an approximation of intangolies, as explained in locar take of MBNA Canada and 2012, the explaints of and interchange Financial Services in 2007, the Commerce acquisition in 2003, the amortization of intangolies, as explained in locar take of MBNA Canada in 2012, the explaints of Service in 2006, the amortization of intangolies acquired as a result of asset acquisition in caption in caption and the Epoch Investment Partners, Inc. acquisition in 2013. Amortization of software is recorded in amortization of the rindiples acquired as a result of asset acquisitions of and business combinations. During 2008, as a result of asset acquisitions and business combinations. During 2008, as a result of asset acquisitions and business combinations. During 2008, as a result of asset acquisitions and business combinations. During 2008, as a result of asset acquisitions and business combinations. During 2008, as a result of asset acquisitions and business combinations. During 2008, as a result of asset acquisitions and business combinations. During 2008, as a result of asset acquisitions and tained to the Ack starding strategy, with respect to catina trading debt securities. Since the Bark no longer interded to advey trade in threes debt socurities. The Bank reclassification and are recorded on a fair value start starding strategy, with respect to catina trading debt securities and are recorded on a fair value start water of the debt securities are not eligible for reclassification and are recorded on a fair value start water and the derivatives and the reclassified debt accurities and a provide basis with thangoses in fair economics of the underlying business performance in Wholesale Banking. The Bank may from time to the eacounties are n

excess of the accrued amount. <sup>10</sup> As a result of U.S. Personal and Commercial Banking acquisitions, the Bank incurred integration charges and direct transaction costs. Integration charges consist of costs related to information technology, employee retention, external professional consulting charges, marketing (including customer communication and rebranding), integration-related travel costs, employee severance costs, the costs of amending certain executive employment and award agreements, contract termination fees and the write-down of long-lived assets due to impairment. Direct transaction costs are expenses directly incurred in effecting a business combination and consist primarily of finders fees, advisory fees, and legal fees. The first quarter of 2012 was the last quarter US. Personal and Commercial Banking included any further integration charges on three transaction costs as an item of note.

TD BANK GROUP • 2013 MANAGEMENT'S DISCUSSION AND ANALYSIS

- <sup>11</sup> The Bark purchases CDS to hedge the credit risk in Wholesale Barking's corporate lending portfolio. These CDS do not qualify for hedge accounting treatment between CDS and loars would result in periods profit and loss volatility which is not indicative of the economics of the corporate loan portfolio or the underlying business performance in Wholesale Barking. As a result, the CDS are accounted for on an accua leasis in Wholesale Barking and the gains and losses on the CDS, in excess of the corporate loan portfolio. These underlying business performance in Wholesale Barking, As a result of the Chryster Financial acquisition in Canada and the U.S., the Bark incurred integration charges and dreck transaction costs. As well, the Bark experienced volatility in earnings as a result of charges in raiking and the gains and losses on the U.S., the Bark incurred integration charges and dreck transaction costs. As well, the Bark experienced volatility in earnings as a result of charges in raiking and the gains and construction and reharding individual customer communication and reharding individual transaction costs. Heade to the gain and the loss events free davisitor. Charges in fair value expendes exceed a pre-established threshol. Compare costs defate on the exceed of the acquisition charges and direct transaction costs. Heade to the construction costs related to the possibility of threshol. Accesses on the compare costs, the costs of anending certain excellence and construction is defined as part of the purches agreement. When expendes exceed a pre-established threshol. Consideration is defined as part of the purches agreement, where is required to part and construction and construction is defated to the possibility of threshol. Accesses and the construction charges and direct transaction costs. Heade to this acquisition are recorded and the construction ch

- The Bank provided Soc million (s3/ million and tab) in itsual 2012 to terrain estimated states occurring internet of the stating to fee reversals.
   The Bank undertook certain measures commencing in the fourth quarter of 2013, which are expected to continue through fiscal year 2014, to reduce costs in a sustainable manner and achieve greater operational efficiencies. To implement these measures, the Bank recorded a provision of \$129 million (s3/ million tart ata) for restructuring initiatives related primarily to retrain team table and real estate optimization initiatives.
   On September 16, 2013, the Bank (i) confirmed that it had entered into an agreement pursuant to which TD will become the primary issuer of Aeropan Visa credit cards commencing on January 1, 2014 (the "affinity relationship"); and (iii) announced that the Bank workship relationship for the existing Aerophan redit card portfolio from (ECC. During the fourth quarter of 2013, in preparation for the affinity relationship with Aimia in c.
   Che credit card portfolio, the Bank incurred program set-up costs related to information technology, external professional consulting, marketing, training, and program management. These costs are included as an item of note in the Canadian Personal and Commercial Banking segment.

2013	2012	2011
\$ 6.93 \$	6.81 \$	6.50
0.54	0.66	0.44
\$ 7.47 \$	7.47 \$	6.94
\$ 6.91 \$	6.76 \$	6.43
0.54	0.66	0.43
\$ 7.45 \$	7.42 \$	6.86
\$ \$ \$ \$	\$ 6.93 \$ 0.54 \$ 7.47 \$ \$ 6.91 \$ 0.54	\$ 6.93 \$ 6.81 \$ 0.54 0.66  \$ 7.47 \$ 7.47 \$ 7.47 \$ \$ 6.91 \$ 6.76 \$ 0.54 0.66

1 EPS is computed by dividing net income available to common shareholders by the weighted-avarage number of shares outstanding during the period.
2 For explanation of items or note, see the "Non-GAAP Financial Measures – Reconciliation of Adjusted to Reported Net Income" table in the "Financial Results Overview" section of this document.

TABLE 4: AMORTIZATION OF INTANGIBLES, NET OF INCOME TAXES <sup>1</sup>			
(millions of Canadian dollars)			
	2013	2012	2011
Canada Trust	\$ - \$	- \$	168
TD Bank, N.A.	117	122	134
TD Ameritrade (included in equity in net income of an investment in associate)	54	57	59
MBNA	36	33	-
Other	25	26	30
	\$ 232 \$	238 \$	391
Software	176	141	116
Amortization of intangibles, net of income taxes	\$ 408 \$	379 \$	507

\$ 408 \$ 379 \$ 507 Anotization of intangibles, with the exception of software, are included as items of note. For explanation of items of note, see the "Non-GAAP Financial Measures – Reconciliation of Adjusted to Reported Net Income" table in the "Financial Results Overview" section of this document.

TD BANK GROUP • 2013 MANAGEMENT'S DISCUSSION AND ANALYSIS

# ECONOMIC PROFIT AND RETURN ON COMMON EQUITY

ECONOMIC PROFIT AND RETURN ON COMMON EQUITY The Bank's methodology for allocating capital to its business segments is aligned with the common equity capital requirements under Basel III at a 7% Common Equity Tier 1 (CET1) ratio. The return measures for business segments reflect a return on common equity methodology. The Bank's dilizes economic profit as a tool to measure shareholder value creation. Economic profit is adjusted net income available to common shareholders less a charge for average common equity. The rate used in the charge for average common equity is the equity cost of capital calculated using the capital asset pricing model. The charge represents an assumed minimum return required by common shareholders on the Bank's common equity. (ROE) is adjusted net income available to common shareholders as a percentage of average common equity. ROE is a variation of economic profit which is a dollar measure. When ROE exceeds the equity cost of capital, economic profit is not fine derms under IFRS. Readers are cautioned that earnings and other measures adjusted to a basis other than IFRS do not have standardized meanings under IFRS and, therefore, may not be comparable to similar terms used by other issuers.

# TABLE 5: ECONOMIC PROFIT AND RETURN ON COMMON EQUITY

illions of Canadian dollars, exc

(minions of Canadian donars, except as noted)					
	2013		2012		2011
	 Return on		Return on		Return on
	common		common		invested
	equity		equity		capital
Average common equity	\$ 45,676	\$	41,535	\$	35,568
Average cumulative goodwill and other intangibles amortized, net of income taxes	n/a <sup>1</sup>		n/a <sup>1</sup>		5,309
Average common equity/Average invested capital	\$ 45,676	\$	41,535	\$	40,877
Rate charged for average common equity/Average invested capital	9.0	%	9.0	%	9.0 %
Charge for average common equity/Average invested capital	\$ 4,111	\$	3,738	\$	3,679
Net income available to common shareholders – reported	\$ 6,372	\$	6,171	\$	5,761
Items of note impacting income, net of income taxes <sup>2</sup>	496		604		387
Net income available to common shareholders – adjusted	\$ 6,868	\$	6,775	\$	6,148
Economic profit <sup>3</sup>	\$ 2,757	\$	3,037	\$	2,469
Return on common equity – adjusted/Return on invested capital	15.0	%	16.3	%	15.0 %

1 2 3

Not applicable. For explanations of items of note, see the "Non-GAAP Financial Measures – Reconditation of Adjusted to Reported net income" table in the "Financial Results Overview" section of this document. Economic profit is calculated based on average common equity. Prior to 2012, economic profit was calculated based on average invested capital. Had this change been done on a retroactive basis, economic profit for the Bank, calculated based on average common equity, would have been \$2,947 million for 2011.

TD BANK GROUP • 2013 MANAGEMENT'S DISCUSSION AND ANALYSIS

## SIGNIFICANT EVENTS IN 2013

### Acquisition of Target Corporation's U.S. Credit Card Portfolio

on March 13, 2013, the Bank, through its subsidiary, TD Bank USA, N.A., acquired substantially all of Target Corporation's existing U.S. Visa and private label credit card portfolios (Target), with a gross outstanding balance of \$5.8 billion. TD Bank USA, N.A. also entered into a seven-year program agreement under which it will become the exclusive issuer of Target-branded Visa and private label consumer credit cards to Target Corporation's U.S. customers.

Under the terms of the program agreement, the Bank and Target Corporation share in the profits generated by the portfolios. Target Corporation is responsible for all elements of operations and customer service, and bears most of the operating costs to service the assets. The Bank controls risk management policies and regulatory compliance, and bears all costs relating to funding the receivables for existing Target Visa accounts and all existing and newly issued Target private label accounts in the U.S. The Bank accounted for the purchase as an asset acquisition. The results of the acquisition from the acquisition date to October 31, 2013 have been recorded in the U.S. Personal and Commercial Banking segment.

At the date of acquisition the Bank recorded the credit card neceivables acquired at their fair value of \$5.7 billion and intangible assets totalling \$98 million. The gross amount of revenue and credit losses have been recorded on the Consolidated Statement of Income since that date. Target Corporation shares in a fixed percentage of the revenue and credit losses incurred. Target Corporation's net share of revenue and credit losses is recorded in Non-interest expenses on the Consolidated Statement of Income and related receivables from, or payables to, Target Corporation are recorded in Other assets or Other liabilities, respectively, on the Consolidated Statement of Income and related receivables from, or payables to, Target Corporation are recorded in Other assets or Other liabilities, respectively, on the Consolidated Balance Sheet

Acquisition of Epoch Investment Partners, Inc. On March 27, 2013, the Bank acquired 100% of the outstanding equity of Epoch Holding Corporation including its wholly-owned subsidiary Epoch Investment Partners, Inc. (Epoch), a New York-based asset management firm. Epoch was acquired for cash consideration of \$674 million. Epoch Holding Corporation shareholders received US\$28 in cash per share. The acquisition was accounted for as a business combination under the purchase method. The results of the acquisition from the acquisition date have been consolidated with the Bank's results and are reported in

the Wealth and Insurance segment. As at March 27, 2013, the acquisition contributed \$34 million of tangible assets, and \$9 million of liabilities. The excess of consideration over the fair value of the acquired net assets of \$449 million has been allocated to customer relationship intangibles of \$149 million and goodwill of \$500 million. Goodwill is not expected to be deductible for tax purposes. For the year ended October 31, 2013, the acquisition contributed \$36 million to contributed \$36 million to contributed \$36 million to revolve and \$25 million to net provide a state of \$449 million and goodwill of \$500 million. Goodwill is not expected to be deductible for tax purposes. For the year ended October 31, 2013, the acquisition contributed \$300 million to revolve and \$25 million to net provide a state.

### Sale of TD Waterhouse Institutional Services

On November 12, 2013, TD Waterhouse Canada Inc., a subsidiary of the Bank, completed the sale of the Bank's institutional services business, known as TD Waterhouse Institutional Services, to a subsidiary of National Bank of Canada. The transaction price was \$250 million, subject to certain price adjustment mechanisms. The effects of the sale will be recorded in the first quarter of fiscal 2014.

# Agreement with Aimia Inc. and Acquisition of certain CIBC Aeroplan Credit Card Accounts

Agreement with Almia Inc. and Acquisition of certain CIBC Aeropian Credit Card Accounts On August 12, 2013, the Bank and Almia Inc. (Aimia Inc. Aimia announced that the Bank will become the primary credit card issuer for Aeropian, a loyalty program owned by Aimia, starting on January 1, 2014. On September 16, 2013, the Bank and Almia Inc. (Aimia Inc. Aimia Inc. Aimia announced that the Bank will become the primary credit card issuer for Aeropian, a loyalty program owned by Aimia, starting on January 1, 2014. On September 16, 2013, the Bank and Almia Inc. (Aimia Inc. Aimia Inc.

The CIBC portfolio acquisition is subject to customary closing conditions and is expected to close in the first quarter of fiscal 2014.

TD BANK GROUP • 2013 MANAGEMENT'S DISCUSSION AND ANALYSIS

# FINANCIAL RESULTS OVERVIEW Net Income

AT A GLANCE OVERVIEW • Reported net income was \$6,662 million, an increase of \$191 million, or 3%, compared with last year. • Adjusted net income was \$7,158 million, an increase of \$83 million, or 1%, compared with last year.

Reported net income for the year was \$6,662 million, an increase of \$191 million, or 3%, compared with \$6,471 million last year. Adjusted net income for the year was \$7,158 million, an increase of \$83 million, or 1%, compared with \$7,075 million last year. The increase in adjusted net income was due to higher earnings in the Canadian Personal and Commercial Banking and U.S. Personal and Commercial Banking segments, partially offset by lower earnings in the Wealth and Insurance and Wholesale Banking segments. Canadian Personal and Commercial Banking net income increased primarily due to good volume growth, favourable credit performance, and effective expense management. U.S. Personal and Commercial Banking net income increased primarily due to good volume growth, favourable credit performance, and effective expense management. U.S. Personal and Commercial Banking net income increased primarily due to good volume growth, favourable credit performance, and effective expense management. U.S. Personal and Commercial Banking net income increased primarily due to good volume growth, favourable credit performance, and effective expenses management. U.S. Personal and Commercial Banking net income increased primarily due to strong is and sele of securities and debt securities classified as loans, partially offset by lower margins and higher expenses to support business growth. Wealth and Insurance net income decreased due to increased claims and related expenses in the Insurance business, partially offset by higher fe-based revenue in the Wealth business and higher earnings in TD Ameritrade. Wholesale Banking net income decreased due to lower trading-related revenue and lower security gains in the investment portfolio. Reported diluted earnings per share for the year were \$7.45 compared with \$7.42 last year.

Impact of Foreign Exchange Rate on U.S. Personal and Commercial Banking and TD Ameritrade Translated Earnings U.S. Personal and Commercial Banking earnings and the Bank's share of earnings from TD Ameritrade are impacted by fluctuations in the U.S. dollar to Canadian dollar exchange rate compared with last yea

Depreciation of the Canadian dollar had a favourable impact on consolidated earnings for the year ended October 31, 2013, compared with last year, as shown in the table below.

TABLE 6: IMPACT OF FOREIGN EXCHANGE RATE ON U.S. PERSONAL AND COMMERCIAL BANKING AND TD AMERITRADE TRANSLATED EARNINGS
(millions of Canadian dollars, except as noted)

(millions of Canadian dollars, except as noted)			
	2013 vs. 2	012 2	2012 vs. 2011
U.S. Personal and Commercial Banking			
Increased total revenue – reported	\$	114 \$	\$ 108
Increased total revenue – adjusted		114	108
Increased non-interest expenses - reported		74	77
Increased non-interest expenses – adjusted		76	65
Increased net income - reported, after tax		22	19
Increased net income – adjusted, after tax		23	25
TD Ameritrade			
Increase in share of earnings, after tax	\$	3 9	\$5
Increase in basic earnings per share - reported (dollars)	\$	0.03	\$ 0.02
Increase in basic earnings per share – adjusted (dollars)	\$ (	0.04 \$	\$ 0.03

TD BANK GROUP • 2013 MANAGEMENT'S DISCUSSION AND ANALYSIS

Page 8

# FINANCIAL RESULTS OVERVIEW Revenue

# AT A GLANCE OVERVIEW

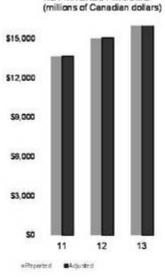
- Reported revenue<sup>1</sup> was \$27,262 million, an increase of \$1,716 million, or 7%, compared with last year.
- Adjusted revenue<sup>1</sup> was \$27,191 million, an increase of \$1,514 million, or 6%, compared with last year.
  Reported net interest income increased by \$1,052 million, or 7%, compared with last year.
  Adjusted net interest income increased by \$1,016 million, or 7%, compared with last year.
- · Reported non-interest income<sup>1</sup> increased by \$664 million, or 6%, compared with last year.
- Adjusted non-interest income<sup>1</sup> increased by \$498 million, or 5%, compared with last year.

## NET INTEREST INCOME

NET INTEREST INCOME Net interest income for the year on a reported and adjusted basis was \$16,078 million, an increase of \$1,052 million, or 7%, on a reported basis, and an increase of \$1,016 million, or 7%, on an adjusted basis. The increase in adjusted net interest income was driven primarily by increases in the U.S. Personal and Commercial Banking, Canadian Personal and Commercial Banking, and Wholesale Banking segments. U.S. Personal and Commercial Banking net interest income increased primarily due to the inclusion of revenue from Target and strong loan and deposit volume, partially offset by lower margin and loan accretion. Canadian Personal and Commercial Banking net interest income increased primarily due to good portfolio volume growth, partially offset by lower margin. Wholesale Banking net interest income increased primarily due to higher trading-related net interest income. related net interest income.

## NET INTEREST MARGIN

Net interest margin declined by 3 basis points (bps) in the year to 2.20% from 2.23% last year. Lower margin in Canadian Personal and Commercial Banking was partially offset by the higher margin in U.S. Personal and Commercial Banking. The U.S. Personal and Commercial Banking margin rose due to the impact of Target, partially offset by core margin compression.



NET INTEREST INCOME

Effective 2013, Insurance revenue and Insurance claims and related expenses are presented on a gross basis on the Consolidated Statement of Income. Comparative amounts have been reclassified to conform with the current period presentation.

TD BANK GROUP • 2013 MANAGEMENT'S DISCUSSION AND ANALYSIS

(millions of Canadian dollars, except as noted)												
				2013				2012				2011
		Average balance	Interest <sup>3</sup>	Average rate		Average balance	Interest <sup>3</sup>	Average rate	Aver bala		Interest <sup>3</sup>	Average rate
Interest-earning assets												
Interest-bearing deposits with Banks												
Canada	\$	4,552 \$	23	0.51	%\$	8,950 \$	41	0.46	% \$ 5.	580 \$	52	0.93 %
U.S.		17,748	32	0.18		13,580	42	0.31		438	316	2.35
Securities												
Trading												
Canada		54,384	1,398	2.57		48,342	1,332	2.76	40,	561	1,129	2.78
U.S.		16,781	321	1.91		13,201	231	1.75	8,	948	148	1.65
Non-trading												
Canada		20,551	336	1.63		18,855	288	1.53	16,	157	212	1.31
U.S.		66,675	1,384	2.08		66,089	1,671	2.53	61,	497	1,299	2.11
Securities purchased under reverse												
repurchase agreements												
Canada		24,207	230	0.95		25,944	249	0.96	22,	145	193	0.87
U.S.		31,422	94	0.30		27,025	90	0.33	24,	016	77	0.32
Loans												
Mortgages <sup>4</sup>												
Canada		176,856	5,390	3.05		163,016	5,141	3.15	145,	052	5,040	3.47
U.S.		41,744	1,710	4.10		36,910	1,671	4.53	32,	947	1,524	4.63
Consumer instalment and other personal												
Canada		91,729	4,718	5.14		93,622	5,270	5.63	93,	667	5,348	5.71
U.S.		26,206	1,016	3.88		22,568	1,018	4.51	17,	288	864	5.00
Credit card												
Canada		14,582	1,828	12.54		14,128	1,699	12.03	8,	139	965	11.86
U.S.		4,697	834	17.76		1,043	124	11.89		855	109	12.75
Business and government <sup>4</sup>												
Canada		43,025	1,243	2.89		32,287	1,111	3.44	26,	412	1,045	3.96
U.S.		33,452	1,340	4.01		29,451	1,362	4.62		295	1,525	6.03
International		62,402	719	1.15		59,101	898	1.52		144	1,063	2.08
Total interest-earning assets	\$	731,013 \$	22,616	3.09	%\$	674,112 \$	22,238	3.30	% \$ 593,	141 \$	20,909	3.53 %
Interest-bearing liabilities												
Deposits												
Personal												
Canada	\$	168,369 \$	1,660		%\$	160,947 \$	1,819	1.13		802 \$	1,886	1.25 %
U.S.		130,378	211	0.16		119,605	264	0.22	102,	345	254	0.25
Banks												
Canada		6,134	11	0.18		4,984	28	0.56	3,	983	27	0.68
U.S.		6,565	14	0.21		5,278	10	0.19	5,	622	12	0.21
Business and government <sup>5.6</sup>												
Canada		118,671	1,119	0.94		113,066	1,303	1.15		675	1,046	1.17
U.S.		111,787	1,248	1.12		88,962	1,226	1.38	78,	879	1,150	1.46
Subordinated notes and debentures		8,523	447	5.24		11,509	612	5.32	12,	403	663	5.35
Obligations related to securities sold												
short and under repurchase agreements												
Canada		40,874	472	1.15		37,875	432	1.14		333	367	1.39
U.S.		37,534	102	0.27		30,161	96	0.32	23,	797	71	0.30
Liabilities for preferred shares and												
capital trust securities		1,879	154	8.20		2,253	174	7.72		811	208	7.40
Securitization liabilities <sup>7</sup>		50,591	927	1.83		53,032	1,026	1.93	52,	823	1,235	2.34
Other liabilities <sup>8</sup>												
Canada		5,563	79	1.42		5,523	78	1.41		185	89	1.44
International		19,966	94	0.47		17,964	144	0.80		848	240	1.34
Total interest-bearing liabilities	\$	706,834 \$	6,538	0.92	%	651,159 \$	7,212	1.11	% \$ 573,	506 \$	7,248	1.26 %
Total net interest income on average												
earning assets	S	731,013 \$	16,078	2.20	%\$	674,112 \$	15,026	2.23	% \$ 593,	141 \$	13,661	2.30 %

 earning assets
 s
 rs, rs, rs
 rs

TD BANK GROUP • 2013 MANAGEMENT'S DISCUSSION AND ANALYSIS

The table below presents an analysis of the change in net interest income of volume and interest rate changes. In this analysis, changes due to volume/interest rate variance have been allocated to average interest rate.

(millions of Canadian dollars)				042			040
	F	avourable (i	infavourable) due	2013 vs. 2012	Favourable (	unfavourable) due	2012 vs. 2011
		ge volume	Average rate		Average volume	Average rate	Net change
Interest-earning assets						· · · · · · · · · · · · · · · · · · ·	
Interest-bearing deposits with banks							
Canada	\$	(20) \$ 13	5 2 \$	(18)	\$ 32 5	(43) \$	6 (11)
U.S.		13	(23)	(10)	3	(277)	(274)
Securities							
Trading			(100)			(10)	
Canada U.S.		166 62	(100) 28	66 90	216 70	(13) 13	203 83
U.S. Non-trading		62	20	90	70	13	63
Canada		26	22	48	36	40	76
U.S.		14	(301)	(287)	97	275	372
Securities purchased under reverse			()	()			
repurchase agreements							
Canada		(16)	(3)	(19)	33	23	56
U.S.		14	(10)	4	10	3	13
Loans							
Mortgages <sup>3</sup>							
Canada		436	(187)	249	624	(523)	101
U.S.		219	(180)	39	183	(36)	147
Consumer instalment and other personal		(100)	(110)	(550)	(0)	(70)	(70)
Canada U.S.		(106) 164	(446) (166)	(552) (2)	(2) 264	(76) (110)	(78) 154
Credit card		104	(100)	(2)	204	(110)	104
Canada		55	74	129	710	24	734
U.S.		435	275	710	24	(9)	15
Business and government <sup>3</sup>						(-)	
Canada		370	(238)	132	233	(167)	66
U.S.		185	(207)	(22)	251	(414)	(163)
International		65	(244)	(179)	91	(256)	(165)
Total interest-earning assets	\$	2,082	\$ (1,704) \$	378	\$ 2,875 \$	(1,546) \$	5 1,329
Interest-bearing liabilities							
Deposits							
Personal							
Canada	\$	(85) \$		159		i 194 \$	
U.S.		(24)	77	53	(43)	33	(10)
Banks							
Canada		(6)	23	17	(6)	5	(1)
U.S.		(2)	(2)	(4)	1	1	2
Business and government <sup>4,5</sup> Canada		(65)	249	184	(274)	17	(257)
U.S.		(65) (315)	249 293	(22)	(147)	71	(76)
Subordinated notes and debentures		159	6	165	48	3	51
Obligations related to securities sold			· ·	100	10		01
short and under repurchase agreements							
Canada		(34)	(6)	(40)	(161)	96	(65)
U.S.		(34) (24)	(6) 18	(6)	(19)	(6)	(65) (25)
Liabilities for preferred shares and							
capital trust securities		25	(5)	20	41	(7)	34
Securitization liabilities <sup>6</sup>		32	67	99	(5)	214	209
Other liabilities <sup>7</sup>				,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	(0)		200
Canada		(1)	-	(1)	10	1	11
International		(27)	77	<b>5</b> 0´	4	92	96
Total interest-bearing liabilities	\$	(367) \$	\$	674	\$ (678) \$	5 714 \$	36
Total net interest income on average							
parning assets	¢	1 715 9	(663)	1 052	\$ 2107 9	(832) 9	1 365

2 3

 Total interest income on average
 4 5 6

7

TD BANK GROUP • 2013 MANAGEMENT'S DISCUSSION AND ANALYSIS

## NON-INTEREST INCOME<sup>1</sup>

NON-INTEREST INCOME<sup>1</sup> Non-interest income for the year on a reported basis was \$11,184 million, an increase of \$664 million, or 6%, compared with last year. Adjusted non-interest income for the year was \$11,113 million, an increase of \$498 million, or 5%, compared with last year. The increase of \$496 million, or 5%, compared with last year. The increase of \$496 million, or 5%, compared with last year. The increase of \$496 million, or 5%, compared with last year. The increase of \$664 million, an increase of \$496 million, or 5%, compared with last year. The increase of \$496 million, or 5%, compared with last year. The increase of \$496 million, or 5%, compared with last year. The increase of \$496 million, or 5%, compared with last year. The increase of \$496 million, or 5%, compared with last year. The increase of \$496 million, or 5%, compared with last year. The increase of \$496 million, or 5%, compared with last year. The increase of \$496 million, or 5%, compared with last year. The increase of \$496 million, or 5%, compared with last year. The increase of \$496 million, or 5%, compared with last year. The increase of \$496 million, or 5%, compared with last year. The increase of \$496 million, or 5%, compared with last year. The increase of \$496 million, or 5%, compared with last year. Million and the addition of Epoch in the Wealth business and premium growth in the insurance business. yeatially offset by the sale of the U.S. Insurance business. U.S. Personal and Commercial Banking non-interest income increased primarily due to higher fee-based revenue and gains on sales securities and debt securities classified as loans. Wholesale Banking non-interest increased primarily due to lower mergers and acquisitions (M&A) and advisory fees. Corporate segment non-interest income decreased primarily due to lower gains from treasury and other hedging activities.

# TABLE 9: NON-INTEREST INCOME

(millions of Canadian dollars)				
			2	013 vs. 2012
	 2013	2012	2011	% change
Investment and securities services				
TD Waterhouse fees and commissions	\$ 403 \$	384 \$	459	5 %
Full-service brokerage and other securities services	596	562	631	6
Underwriting and advisory	365	437	378	(16)
Investment management fees	326	241	215	35
Mutual fund management	 1,141	997	941	14
Total investment and securities services	2,831	2,621	2,624	8
Credit fees	785	745	671	5
Net securities gains	304	373	393	(18)
Trading income (loss)	(281)	(41)	(127)	(585)
Service charges	1,863	1,775	1,602	5
Card services	1,345	1,039	959	29
Insurance revenue <sup>1</sup>	3,734	3,537	3,345	6
Trust fees	148	149	154	(1)
Other income	455	322	558	41
Total	\$ 11,184 \$	10,520 \$	10,179	6 %

1 Effective 2013, Insurance revenue and Insurance claims and related expenses are presented on a gross basis on the Consolidated Statement of Income. Comparative amounts have been reclassified to conform with the current period presentation

# TRADING-RELATED INCOME

TRADING-RELATED INCOME Trading-related income is the total of net interest income on trading positions, trading income (loss), and income from financial instruments designated at fair value through profit or loss that are managed within a trading portfolio. Trading-related income decreased by \$76 million, or 7% from 2012. The decrease was primarily in equity and other portfolios, partially offset by an increase in interest rate and credit portfolios compared to the prior year. Equity and other portfolios decreased as the prior year included gains on trading positions that were previously considered impaired. Interest rate and credit trading improved on increased client activity in 2013. The mix of trading-related income between net interest income and trading income is largely dependent upon the level of interest rates, which drives the funding costs of the Bank's trading portfolios. Generally, as interest rates rise, net interest income declines and trading income reported in non-interest income increases. Management believes that the total trading-related income is the appropriate measure of trading-net/formance

measure of trading performance

TABLE 10: TRADING-RELATED INCOME			
(millions of Canadian dollars)			
	2013	2012	2011
Net interest income	\$ 1,230 \$	1,050 \$	818
Trading income (loss)	(281)	(41)	(127)
Financial instruments designated at fair value through profit or loss <sup>1</sup>	(6)	10	4
Total trading-related income (loss)	\$ 943 \$	1,019 \$	695
By product			
Interest rate and credit portfolios	\$ 554 \$	534 \$	212
Foreign exchange portfolios	368	374	428
Equity and other portfolios	27	101	51
Financial instruments designated at fair value through profit or loss <sup>1</sup>	(6)	10	4
Total trading-related income (loss)	\$ 943 \$	1,019 \$	695

<sup>1</sup> Excludes amounts related to securities designated at fair value through profit or loss that are not managed within a trading portfolio, but which have been combined with derivatives to form economic hedging relationships

1 Effective 2013, Insurance revenue and Insurance claims and related expenses are presented on a gross basis on the Consolidated Statement of Income. Comparative amounts have been reclassified to conform with the current period presentation

TD BANK GROUP • 2013 MANAGEMENT'S DISCUSSION AND ANALYSIS

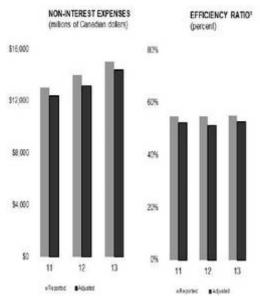
# FINANCIAL RESULTS OVERVIEW Expenses

- AT A GLANCE OVERVIEW Reported non-interest expenses were \$15,042 million, an increase of \$1,044 million, or 7%, compared with last year. Adjusted non-interest expenses were \$14,363 million, an increase of \$1,201 million, or 9%, compared with last year.
- Reported efficiency ratio<sup>1</sup> worsened to 55.2% compared with 54.8% last year.
- Adjusted efficiency ratio<sup>1</sup> worsened to 52.8% compared with 51.3% last year.

### NON-INTEREST EXPENSES

NON-INTEREST EXPENSES Reported non-interest expenses for the year were \$15,042 million, an increase of \$1,044 million, or 7%, compared with last year. Adjusted non-interest expenses were \$14,363 million, an increase of \$1,201 million, or 9%, compared with last year. The increase in adjusted non-interest expenses was driven by increases in the U.S. Personal and Commercial Banking, Wealth and Insurance, Canadian Personal and Commercial Banking, and Corporate segments. U.S. Personal and Commercial Banking expenses increased primarily due to increased expenses related to Target, investments in new stores, and other planned initiatives, partially offset by productivity gains. Wealth and Insurance expenses increased primarily due to higher revenue-based variable expenses and the addition of Epoch in the Wealth business, partially offset by the sale of the U.S. Insurance business. Canadian Personal and Commercial Banking expenses increased primarily due to higher expenses from full year inclusion of MBNA, volume growth, merit increases and investment in initiatives to grow the business, partially offset by productivity gains. Corporate segment expenses increased primarily due to higher pension and strategic initiative costs.

EFFICIENCY RATIO<sup>1</sup> The efficiency ratio measures operating efficiency and is calculated by taking the non-interest expenses as a percentage of total revenue. A lower ratio indicates a more efficient business operation. The reported efficiency ratio worsened to 55.2%, compared with 54.8% last year. The adjusted efficiency ratio worsened to 52.8%, compared with 51.3% last year primarily due to lower revenue in Wholesale Banking.



Effective 2013, Insurance revenue and Insurance claims and related expenses are presented on a gross basis on the Consolidated Statement of Income. Comparative amounts, including certain ratios, have been recast to conform with the current period presentation. 1

TD BANK GROUP • 2013 MANAGEMENT'S DISCUSSION AND ANALYSIS

(millions of Canadian dollars, except as noted)							
						2013 vs. 2012	
	2013		2012		2011	% change	
Salaries and employee benefits							
Salaries	\$ 4,752	\$	4,647	\$	4,319	2	
Incentive compensation	1,634		1,561		1,448	5	
Pension and other employee benefits	1,236		1,033		962	20	
Total salaries and employee benefits	7,622		7,241		6,729	5	
Occupancy							
Rent	755		704		659	7	
Depreciation	330		324		306	2	
Property tax	65		57		56	14	
Other	306		289		264	6	
Total occupancy	1,456		1,374		1,285	6	
Equipment Rent	216		210		218	3	
Depreciation	216		184		161	2	
Other	443		431		422	3	
Total equipment	847		825		801	3	
Amortization of other intangibles	521		477		657	9	
Marketing and business development	685		668		593	3	
Restructuring costs	129		-		-	100	
Brokerage-related fees	317		296		320	7	
Professional and advisory services	1,010		925		944	9	
Communications	281		282		271	-	
Other expenses							
Capital and business taxes	147		149		154	(1)	)
Postage	201		196		177	3	
Travel and relocation	186		175		172	6	
Other	1,640		1,390		944	18	
Total other expenses	2,174		1,910		1,447	14	
Total expenses	\$ 15,042	\$	13,998	\$	13,047	7	
Efficiency ratio – reported <sup>1</sup>	55.2	%	54.8	%	54.7	% 40	bp
Efficiency ratio – adjusted <sup>1</sup>	52.8		51.3		52.2	150	

TD BANK GROUP • 2013 MANAGEMENT'S DISCUSSION AND ANALYSIS

# FINANCIAL RESULTS OVERVIEW Taxes

Reported total income and other taxes increased by \$112 million, or 5%, from 2012. Income tax expense, on a reported basis, was up \$51 million, or 5%, from 2012. Other taxes were up \$61 million, or 6%, from 2012. Adjusted total income and other taxes were down \$9 million from 2012. Total income tax expense, on an adjusted basis, was down \$70 million, or 5%, from 2012. The Bank's effective income tax rate on a reported basis was 15.2% for 2013, compared with 14.9% in 2012. The Bank's effective income tax rate on a reported basis was 15.2% for 2013, compared with 14.9% in 2012. The Bank reports its investment in TD Ameritrade using the equity method of accounting. TD Ameritrade's tax expense of \$168 million in the year, compared to \$131 million in 2012, was not part of the Bank's tax rate.

TABLE 12: INCOME TAXES						
(millions of Canadian dollars, except as noted)						
		2013		2012		2011
Income taxes at Canadian statutory income tax rate	\$ 1,978	26.3 % \$	1,938	26.4 % \$	2,005	28.1 %
Increase (decrease) resulting from:						
Dividends received	(253)	(3.4)	(262)	(3.6)	(214)	(3.0)
Rate differentials on international operations	(488)	(6.5)	(481)	(6.6)	(468)	(6.6)
Tax rate changes	-	-	(18)	(0.2)	-	-
Other	(94)	(1.2)	(85)	(1.1)	3	0.1
Provision for income taxes and effective income						
tax rate – reported	\$ 1,143	15.2 % \$	1,092	14.9 % \$	1,326	18.6 %

The Bank's adjusted effective tax rate was 16.3% for 2013, compared with 17.1% in 2012. The year-over-year decrease was largely due to a relative size and nature of items of note.

(millions of Canadian dollars, except as noted)					
	2013		2012		2011
Provision for income taxes – reported	\$ 1,143	\$	1,092	\$	1,326
Adjustments for items of note: Recovery of (provision for) incomes taxes <sup>1,2</sup>					
Amortization of intangibles	94		96		164
Fair value of derivatives hedging the reclassified available-for-sale securities portfolio	(14)		-		(30
Integration charges and direct transaction costs relating to U.S. Personal and Commercial Banking acquisitions	-		2		59
Fair value of credit default swaps hedging the corporate loan book, net of provision for credit losses	-		2		(6
Integration charges, direct transaction costs, and changes in fair value of contingent					
consideration relating to the Chrysler Financial acquisition	-		10		33
Integration charges and direct transaction costs relating to the acquisition of the credit card portfolio of MBNA Canada	33		36		
portune of Merke Canada Ligation and lititgation-related charge/reserve	26		165		
Augutori and inglauori eraced chargerieselve Reduction of allowance for incurred but not identified credit losses	20		(42)		
Positive impact due to changes in statutory income tax rates	-		(42)		
Using mipac due to cranges in statutory income tax rates mpact of Alberta flood on the loan portfolio	-		-		
impact of Superstorm Sandy	-		25		
Restruction objects on a Garay	39		25		
Set-up costs in preparation for the previously announced affinity relationship with Aimia with	00				
respect to Aeroplan Visa credit cards and the related acquisition of accounts	7		_		
Toport a mension of the soft o	191		312		21
rovision for income taxes - adjusted	 1.334		1.404		1.54
Untertained and a subject of the second se	.,		1,101		1,01
avroll	404		383		36
Capital and premium	140		141		14
ST, HST and provincial sales	380		352		33
Vunicipal and business	169		156		14
Total other taxes	1,093		1,032	_	1,00
Fotal taxes – adjusted	\$ 2,427	\$	2,436	\$	2,54
Effective income tax rate – adjusted <sup>3</sup>	16.3	%	17.1 %	6	20.

For explanations of items of note, see the "Non-GAAP Financial Measures – Reconciliation of Adjusted to Reported Net Income" table in the "Financial Results Overview" section of this document.
 The tax effect for each item of note is calculated using the effective statutory income tax rate of the adjusted provision for income tax rate is the adjusted provision for income tax tables of the adjusted provision for income tax tables of the adjusted provision for income tax tables of the adjusted provision for income tax tables the adjusted provision for income tax tables of ta

TD BANK GROUP • 2013 MANAGEMENT'S DISCUSSION AND ANALYSIS

# FINANCIAL RESULTS OVERVIEW **Quarterly Financial Information**

FOURTH QUARTER 2013 PERFORMANCE SUMMARY Reported net income for the quarter was \$1,622 million, an increase of \$25 million, or 2%, compared with the fourth quarter last year. Adjusted net income for the quarter was \$1,821 million, an increase of \$64 million, or 4%, compared with the fourth quarter last year. Reported diluted earnings per share for the quarter were \$1.68, compared with \$1.66 in the fourth quarter last year. Adjusted diluted earnings per share for the quarter were \$1.67, compared with \$1.60 in the fourth quarter last year. Adjusted diluted earnings per share for the quarter were \$1.00, compared with \$1.83 in the fourth quarter last year. Revenue for the quarter was \$7,001 million, an increase of \$424 million, or 6%, on a reported basis, and \$7,018 million on an adjusted basis, an increase of \$403 million, or 6%, compared with the fourth quarter last year. The increase in adjusted revenue was driven by increases in the U.S. Personal and Commercial Banking and Wealth and Insurance segments, partially offset by decreases in the Vholesale Banking and Corporate segments. U.S. Personal and Commercial Banking revenue increased primarily due to the inclusion of revenue from Target, strong organic loan and deposit growth, partially offset by lower margins. Wealth and Insurance business. Wholesale Banking revenue decreased growth and the addition of Epoch in the Wealth business and premium growth in the Insurance business. Partially offset by offset by the sale of the U.S. Insurance business. Wholesale Banking revenue decreased due to lower security gains in the investment portfolio partially offset by higher trading-related revenue increased primarily due to decreased due to lower security gains in the investment portfolio partially offset by higher trading-related revenue increased primarily due to decreased due to lower security gains in the investment portfolio partially offset by higher trading-related revenue increased primarily due to the origina due due to the investment portfolio partially offset

business, partially offset by the sale of the U.S. Insurance business. Wholesale Banking revenue decreased due to lower security gains in the investment portfolio partially offset by higher trading-related revenue. Corporate segment revenue decreased primarily due to lower gains from treasury and other hedging activities. Provision for credit losses for the quarter was \$352 million, a decrease of \$213 million, or 38%, on a reported basis, and \$392 million on an adjusted basis, a decrease of \$119 million, or 23%, compared with the fourth quarter last year. The decrease was primarily driven by decreases in the Canadian Personal and Commercial Banking PCL decreased primarily due to favourable credit performance, lower bankruptices, and elevated PCL in the fourth quarter last year due to an adjustment related to past due accounts. U.S. Personal and Commercial Banking PCL decreased primarily due to favourable credit performance, lower bankruptices, and elevated PCL in the fourth quarter last year and improved credit quality of commercial loans, partially offset by provisions for credit card loans acquired from Target and increased provisions in auto loans. Non-interest expenses for the quarter were \$4,157 million, an increase of \$551 million, or 15%, on a reported basis, and \$3,883 million on an adjusted basis, an increase of \$390 million, or 11%, compared with the fourth quarter last year. The increase in adjusted non-interest expenses was primarily driven by an increase in U.S. Personal and Commercial Banking due to increased expenses related to Target, investiments in new stores, and other growth initiatives, partially offset by productivity gains. The bank's reported effective tax rate was 13.5% for the quarter, compared with the source under last year. The same quarter last year. The same quarter last year. The same suprese in earling reported by or use subjoints on the quarter as ty ear. The target prove and the same quarter tast sear. The same quarter last year target was 13.5% for the quarter, compared with

our subsidiaries operating in jurisdictions with lower tax rates. The Bank's adjusted effective tax rate was 15.0% for the quarter, compared with 12.3% in the same quarter last year. The year-over-year increase was largely due to a decrease in earnings reported by our subsidiaries operating in jurisdictions with lower tax rates.

### QUARTERLY TREND ANALYSIS

QUARTERLY TREND ANALYSIS The Bank has had solid underlying adjusted earnings growth over the past eight quarters. Canadian Personal and Commercial Banking earnings have been solid with good loan and deposit volume growth, the acquisition of the credit card portfolio of MBNA Canada, and better credit performance, partially offset by lower margins. U.S. Personal and Commercial Banking earnings have beenfited from strong organic loan and deposit volume growth, elevated security gains, and Target, partially offset by lower margins and higher expenses to support business growth. Wealth and Insurance earnings have been negatively impacted by unfavourable prior years' claims development related to the Ontario auto insurance market and higher claims from weather-related events in the Insurance business, offset by higher fee-based revenue in the Wealth business. The earnings contribution from the Bank's reported investment in TD Ameritrade has increased over the past two years primarily due to higher base earnings in TD Ameritrade. After a relatively strong 2012, Wholesale Banking earnings have been trending downwards in 2013 primarily due to reduced security gains and capital market activity. The Bank's earnings are also impacted by market-driven events and changes in foreign exchange rates.

TD BANK GROUP • 2013 MANAGEMENT'S DISCUSSION AND ANALYSIS

TABLE 14: QUARTERLY RESULTS (millions of Canadian dollars, except as noted)																
														For the thre	e monti	
								2013								2012
		Oct. 31		July 31		Apr. 30		Jan. 31		Oct. 31		July 31		Apr. 30		Jan. 31
et interest income	\$	4,184	\$	4,146	\$	3,902	\$	3,846	\$	3,842	\$	3,817	\$	3,680	\$	3,687
on-interest income <sup>1</sup>		2,817		2,939		2,707		2,721		2,735		2,669		2,582		2,534
otal revenue		7,001		7,085		6,609		6,567		6,577		6,486		6,262		6,221
ovision for credit losses		352		477		417		385		565		438		388		404
surance claims and related expenses <sup>1</sup>		711		1,140		609		596		688		645		512		579
on-interest expenses		4,157		3,764		3,626		3,495		3,606		3,471		3,372		3,549
rovision for (recovery of) income taxes		240		252		291		360		178		291		351		272
quity in net income of an investment in																
associate, net of income taxes		81		75		57		59		57		62		54		61
et income - reported		1.622		1.527		1,723		1,790		1,597		1,703		1.693		1.478
		1,022		1,527		1,725		1,730		1,557		1,705		1,035		1,470
djustments for items of note, net of																
income taxes <sup>2</sup>																
mortization of intangibles		59		59		58		56		60		59		59		60
air value of derivatives hedging the																
reclassified available-for-sale																
securities portfolio		15		(70)		22		(24)		35		-		9		45
tegration charges and direct transaction																
costs relating to U.S. Personal and																
Commercial Banking acquisitions		-		-		-		-		-		-		-		g
air value of credit default swaps hedging the																
corporate loan book, net of provision for																
credit losses		-		-		-		-		_		(2)		1		1
tegration charges, direct transaction costs,												(-)				
and changes in fair value of contingent																
consideration relating to the Chrysler																
										3		6		3		5
Financial acquisition		-		-		-		-		3		6		3		5
tegration charges and direct transaction																
costs relating to the acquisition of the credit																
card portfolio of MBNA Canada		14		24		30		24		25		25		30		24
tigation and litigation-related charge/reserve		30		-		-		70		-		77		-		171
eduction of allowance for incurred but not																
identified credit losses		-		-		-		-		-		(30)		(59)		(31
ositive impact due to changes in statutory																
income tax rates		-		-		-		-		_		(18)		_		-
npact of Alberta flood on the loan portfolio		(29)		48		-		-		-		_		-		_
npact of Superstorm Sandy		-		-		-		-		37		-		-		-
estructuring charges		90		-		-		-		_		-		-		_
et-up costs in preparation for the previously																
announced affinity relationship with Aimia																
with respect to Aeroplan Visa credit cards																
and the related acquisition of accounts		20														
				-		-								-		_
otal adjustments for items of note		199		61		110		126		160		117		43		284
et income – adjusted		1,821		1,588		1,833		1,916		1,757		1,820		1,736		1,762
eferred dividends		49		38		49		49		49		49		49		49
et income available to common																
shareholders and non-controlling																
interests in subsidiaries - adjusted		1,772		1,550		1,784		1,867		1,708		1,771		1,687		1,713
tributable to:		.,		.,		.,		.,		.,		.,		.,		.,
Non-controlling interests – adjusted		27		26		26		26		26		26		26		26
Common shareholders – adjusted	s	1,745	\$	1,524	\$	1,758	\$	1.841	\$	1,682	\$	1,745	\$	1,661	\$	1,687
Common snareholders – adjusted	¢	1,745	Þ	1,524	Þ	1,750	Þ	1,041	ð	1,002	Þ	1,745	¢	1,001	ð	1,007
anadian dollars, except as noted)																
asic earnings per share																
eported	\$	1.69	\$	1.59	\$	1.79	\$	1.87	\$	1.67	\$	1.79	\$	1.79	\$	1.56
ljusted	Ť	1.90		1.65		1.91		2.01		1.84		1.92		1.84		1.87
iluted earnings per share																
eported		1.68		1.58		1.78		1.86		1.66		1.78		1.78		1.55
djusted		1.90		1.65		1.90		2.00		1.83		1.91		1.82		1.86
eturn on common equity - reported		13.3	%	12.5	%	14.8	%	15.3	%	14.0		15.3	%	16.2	%	14.0
eturn on common equity – adjusted		15.0	%	13.0	%	15.8	%	16.4	%	15.5	%	16.4	%	16.6	%	16.8
illions of Canadian dollars)																
,	S	748	\$	742	\$	723	\$	710	\$	689	\$	681	\$	667	\$	660
erage earning assets	\$	/48	\$	/42	\$	/23	\$	/10	\$	089	ф	081	φ	007	φ	000
et interest margin as a percentage		2.22				2.21		2.15		2.22						2.22
of average earning assets				2.22								2.23		2.25		

Effective 2013, Insurance revenue and Insurance claims and related expenses are presented on a gross basis on the Consolidated Statement of Income. Comparative amounts have been reclassified to conform with the current period presentation
 For explanations of items of note, see the "Non-GAAP Financial Measures – Reconciliation of Adjusted to Reported Net Income" table in the "Financial Results Overview" section of this document.

TD BANK GROUP • 2013 MANAGEMENT'S DISCUSSION AND ANALYSIS

# BUSINESS SEGMENT ANALYSIS **Business Focus**

For management reporting purposes, the Bank's operations and activities are organized around the following operating business segments: Canadian Personal and Commercial Banking, Wealth and Insurance, U.S. Personal and Commercial Banking, and Wholesale Banking.

Canadian Personal and Commercial Banking comprises Canadian personal and business banking, TD Auto Finance Canada, as well as the Canadian credit card business. Under the TD Canada Trust brand, personal banking provides a full range of financial products and services to nearly 14 million customers through its network of 1,179 branches and 2,845 automated banking machines and telephone, internet and mobile banking. TD Commercial Banking serves the needs of medium and large Canadian businesses by offering a broad range of customized products and services to help business owners meet their financing, investment, icash management, international trade, and day-to-day banking needs. TD Auto Finance provides fieldible financing options to customers at point-of-sale for automotive and recreational vehicle purchases through our auto dealer network. TD Credit Card businesses, which includes Visa and the credit card portfolio of MBNA Canada, provides an attractive line-up of credit cards including co-branded and affinity credit card programs

Wealth and Insurance comprises the Bank's Wealth Management and Insurance businesses globally, including operations in Canada, the U.S. and Europe. TD Wealth offers a wide range of wealth products and services to a large and diverse set of retail and institutional clients in Canada, the U.S. and Europe. TD Wealth consists of Direct Investing, Advice-based, and Asset Management businesses. Each of these businesses is focused on providing a nexceptional client experience aligned with the TD brand. In the global Direct Investing businesses, TD has a leading market share, providing a full set of offerings to retail clients in Canada and the U.K. In the U.S., TD has an investment in TD Ameritrade, which is the industry-leader in direct investing as measured by average trades per day. TD's North American Advice-based business includes financial planning, full service brokerage, private banking and private investment counsel. In each case, TD's Advice-based business is focused on delivering a value proposition that is matched to our clients' needs and delivered in an integrated fashion. TD Asset Management (TDAM) is a leading borth in Canada and the U.S. TD Insurger manifectures and distributes property and casualty insurance and life and health insurance moducts in Canada. The property and casualty business offers personal lines how and auto insurance.

TD Insurance manufactures and distributes property and casualty insurance and life and health insurance products in Canada. The property and casualty business offers personal lines home and auto insurance 

U.S. Personal and Commercial Banking comprises the Bank's retail and commercial banking operations in the U.S. operating under the brand TD Bank, America's Most Convenient Bank. The retail operations provide a full range of financial products and services through multiple delivery channels, including a network of 1,317 stores located along the east coast from Maine to Florida, telephone, mobile and internet banking and automated banking machines, allowing customers to have banking access virtually anywhere and anytime. U.S. Personal and Commercial Banking also serves the needs of businesses, customizing a broad range of products and services to meet their financing, investment, cash management, international trade, and day-to-day banking needs.

Wholesale Banking provides a wide range of capital markets and investment banking products and services including underwriting and distribution of new debt and equity issues, providing advice on strategic acquisitions and divestitures, and meeting the daily trading, funding and investment needs of our clients. Operating under the TD Securities brand, our clients include highly-rated companies, governments, and institutions in key financial markets around the world. Wholesale Banking is an integrated part of TD's strategy, providing market access to TD's wealth and retail operations and providing wholesale banking solutions to our partners and their customers.

The Bank's other business activities are not considered reportable segments and are, therefore, grouped in the Corporate segment. The Corporate segment includes the impact of treasury and balance sheet management activities, general provision for credit losses, tax items at an enterprise level, the elimination of taxable equivalent and other intercompany adjustments, and residual unallocated revenue sheet manager and expenses.

Effective December 1, 2011, results of the acquisition of the credit card portfolio of MBNA Canada (MBNA) are reported primarily in the Canadian Personal and Commercial Banking and Wealth and Insurance segments. Integration charges and direct transaction costs relating to the acquisition of MBNA are reported in Canadian Personal and Commercial Banking. The results of TD Auto Finance Canada are reported in Canadian Personal and Commercial Banking. The results of TD Auto Finance U.S. are reported in U.S. Personal and Commercial Banking. Integration charges, direct transaction costs, and changes in fair value of

Contingent consideration related to the Chrysler Financial acquisition were reported in the Corporate segment. Effective March 13, 2013, results of Target are reported in U.S. Personal and Commercial Banking. Effective March 27, 2013, the results of Epoch are reported in Wealth and Insurance. Results of each business segment reflect revenue, expenses, assets, and liabilities generated by the businesses in that segment. The Bank measures and evaluates the performance of each segment based on adjusted results where applicable, and for those segments the Bank notes that the measure is adjusted. Net income for the operating business segments is presented before any items of note r attributed to the operating segments. For further details, see the "How the Bank Reports" section in the MD&A. For information concerning the Bank's measures of economic profit and adjusted return on common equity, which are non-GAAP financial measures, see the "Economic Profit and Return on Common Equity" section. Segmented information also appears in Note 31 to the 2013 Consolidated Financial Statements. note not

Net interest income within Wholesale Banking is calculated on a taxable equivalent basis (TEB), which means that the value of non-taxable or tax-exempt income including dividends, is adjusted to its equivalent before-tax value. Using TEB allows the Bank to measure income from all securities and loans consistently and makes for a more meaningful comparison of net interest income with similar institutions. The TEB increase to net interest income and provision for income taxes reflected in Wholesale Banking results is reversed in the Corporate segment. The TEB adjustment for the year was \$332 million, compared with \$327 million last year

As noted in Note 8 to the 2013 Consolidated Financial Statements, the Bank continues to securitize retail loans and receivables, however under IFRS, the majority of these loans and receivables remain on-balance sheet.

TD BANK GROUP • 2013 MANAGEMENT'S DISCUSSION AND ANALYSIS

The "Business Outlook and Focus for 2014" section for each segment, provided on the following pages, is based on the Bank's views and the assumptions set out in the "Economic Summary and Outlook" section and the actual outcome may be materially different. For more information, see the "Caution Regarding Forward-Looking Statements" section and the "Risk Factors That May Affect Future Results" section.

TABLE 15: RESULTS BY SEGMENT													
(millions of Canadian dollars)			Personal mmercial Banking		alth and surance		onal and mmercial Banking		holesale Banking	0	orporate		Total
		2013	2012	2013	2012	2013	2012	2013	2012	2013	2012	2013	2012
Net interest income (loss)	\$	8.345 \$	8.023 \$	579 \$	583 \$	5.172 \$	4.663 \$	1.982 \$	1,805 \$	- \$	(48) \$	16,078 \$	15.026
Non-interest income (loss) <sup>1</sup>	ų	2.695	2.629	6,358	5,860	1,957	1.468	425	849	(251)	(46)	11,184	10,520
Provision for (reversal of)		2,000	2,020	0,000	0,000	1,001	1,100		0.10	(201)	(200)	,	10,020
credit losses		929	1,151	_	_	779	779	26	47	(103)	(182)	1,631	1,795
Insurance claims and related			.,							()	()	.,	.,
expenses <sup>1</sup>		-	_	3,056	2.424	-	-	-	_	-	-	3.056	2.424
Non-interest expenses		5,136	4,988	2,821	2,600	4,550	4,125	1,541	1,570	994	715	15,042	13,998
Income (loss) before provision for		•		-									
income taxes		4.975	4,513	1,060	1,419	1,800	1,227	840	1,037	(1,142)	(867)	7,533	7,329
Provision for (recovery of)										(, ,	( /		
income taxes		1,321	1,209	153	261	273	99	192	157	(796)	(634)	1,143	1,092
Equity in net income of an investment											. ,		
in associate, net of income taxes		-	-	246	209	-	-	-	-	26	25	272	234
Net income (loss) - reported		3,654	3,304	1,153	1,367	1,527	1,128	648	880	(320)	(208)	6,662	6,471
Adjustments for items of											· · · ·		
note, net of income taxes <sup>2</sup>													
Amortization of intangibles		-	-	-	-	-	-	-	-	232	238	232	238
Fair value of derivatives hedging the													
reclassified available-for-sale													
securities portfolio		-	-	-	-	-	-	-	-	(57)	89	(57)	89
Integration charges and direct													
transaction costs relating to U.S.													
Personal and Commercial Banking													
acquisitions		-	-	-	-	-	9	-	-	-	-	-	9
Integration charges, direct transaction													
costs, and changes in fair value of													
contingent consideration relating to													
the Chrysler Financial acquisition		-	-	-	-	-	-	-	-	-	17	-	17
Integration charges and direct													
transaction costs relating to the													
acquisition of the credit card													
portfolio of MBNA Canada		92	104	-	-	-	-	-	-	-	-	92	104
Litigation and litigation-related charge/reserve						100	248				_	100	248
Reduction of the allowance for		-	-	-	-	100	240	-	-	-	-	100	240
incurred but not identified credit													
losses		_		_		_		_		_	120)	_	(120)
Positive impact due to changes in		-	-	-	-	-	_	-	-	-	120)	-	(120)
statutory income tax rates		_		_		_		_		_	(18)	-	(18)
Impact of Alberta flood on the loan											(10)		(10)
portfolio		-	_	-	_	-	_	-	_	19	_	19	_
Impact of Superstorm Sandy		-	-	-	-	-	37	-	-	_	-	_	37
Restructuring charges		-	-	-	-	-	-	-	-	90	-	90	-
Set-up costs in preparation for the													
previously announced affinity													
relationship with Aimia with													
respect to Aeroplan Visa credit													
cards and the related acquisition													
of accounts		20	-	-	-	-	-	-	-	-	-	20	-
Total adjustments for items													
of note		112	104	-	-	100	294	-	-	284	206	496	604
Net income (loss) – adjusted	\$	3,766 \$	3,408 \$	1,153 \$	1,367 \$	1,627 \$	1,422 \$	648 \$	880 \$	(36) \$	(2) \$	7,158 \$	7,075
(billions of Canadian dollars)													
Average common equity	\$	7.8 \$	7.7 \$	6.1 S	6.6 \$	18.9 \$	17.6 \$	4.2 S	4.1 \$	8.7 S	5.5 <b>\$</b>	<b>45</b> .7 \$	41.5
Risk-weighted assets	Ţ	82	78	17	9	132	111	47	43	8	5	286	246
1 Effective 2013 Insurance revenue and Insurance cla	Anna and ashatada		resented on a n				Income Comp			classified to co		a urrent period	

Terforce 2013, Insurance revenue and Insurance claims and related expenses are presented on a gross basis on the Consolidated Statement of Income. Comparative amounts have been reclassified to conform with the current period presentation
 For explanations of items of note, see the "Non-GAAP Financial Measures – Reconciliation of Adjusted to Reported Net Income" table in the "Financial Results Overview" section of this document.

TD BANK GROUP • 2013 MANAGEMENT'S DISCUSSION AND ANALYSIS

## ECONOMIC SUMMARY AND OUTLOOK

The Canadian economy is currently entrenched in a modest growth, low inflation environment. After weak 1% growth in the second half of 2012, the Canadian economy strengthened in the first half of 2013, recording real GDP advances of 2.5% and 1.7% in the January-March and April-June periods, respectively. Looking ahead, the Canadian economy is expected to improve, but with moderate economic growth.

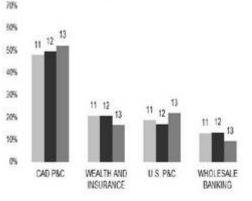
economic growth. Specifically, domestic demand is likely to remain modest as both consumers and governments restrain spending to focus on balancing their finances. Consumers have already made progress slowing their pace of debt accumulation as household credit growth has slowed to its lowest pace in over a decade. A generally more subdued housing sector will also contribute to modest growth in the domestic economy. The Canadian housing market had shown renewed strength in 2013 after tighter mortgage restrictions slowed the market last year. However, an erosion in affordability is expected to limit growth in sales activity and prices for the foreseeable future. Residential construction activity overall has slowed relative to last year, and that trend is likely to continue over the next two years. Inflation in Canada has been low, reflecting muted growth in 2012 combined with heightened competitive pressures in the retail market. With excess capacity expected to persist over the coming quarters, inflation pressures are expected to build very gradually. In this environment, the Bank of Canada is expected to keep short-term interest rates at current levels until mid-2015, at which time a gradual increase is likely to occur.

gradual increase is likely to occur.

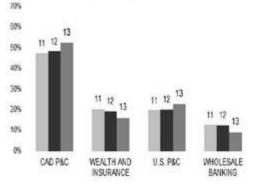
After a challenging 2012, the Canadian export sector has been improving. A more notable increase is expected next year alongside stronger growth in the United States and a depreciating Canadian dollar. Once the export trend is more established, Canadian businesses are also expected to expand their investment activity. Slumping profits have held back capital expenditures recently, but profit growth is forecast to resume over the near term.

The United States economy continues to make progress, as the private sector gains momentum alongside its housing sector. However, overall U.S. economic growth has been held back by tax increases and government spending cuts. Despite these fiscal headwinds, job growth has remained relatively strong and the unemployment rate is expected to decline further over the next two years. Against this backdrop of improving economic fundamentals, the U.S. Federal Reserve is expected to reduce its extraordinary asset purchase program beginning early in 2014. Inflation has been subdued, and is expected to increase gradually over the coming quarters. This is consistent with the expectation that the U.S. Federal Reserve Board (U.S. Federal Reserve) is likely to leave interest rates unchanged until the second half of 2015. Economic growth in the United States is expected to continue to outpace growth in Canada over the next several years.

# NET INCOME - REPORTED BY BUSINESS SEGMENT (as a percentage of total net income)



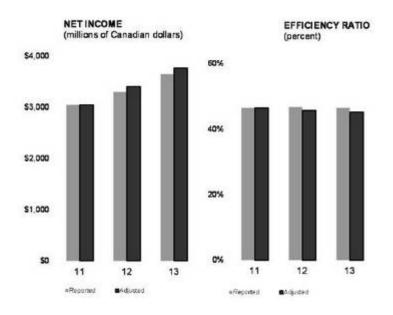
NET INCOME - ADJUSTED BY BUSINESS SEGMENT (as a percentage of total net income)



TD BANK GROUP • 2013 MANAGEMENT'S DISCUSSION AND ANALYSIS

# BUSINESS SEGMENT ANALYSIS Canadian Personal and Commercial Banking

Canadian Personal and Commercial Banking comprises the Bank's personal and business banking businesses in Canada, TD Auto Finance Canada and Canadian credit cards. Canadian Personal and Commercial Banking provides a full range of financial products and services to nearly 14 million customers.



# TABLE 16: REVENUE

(millions of Canadian dollars)			
	2013	2012	2011
Consumer lending	\$ 3,686 \$	3,594 \$	2,627
Real estate secured lending	2,006	1,901	1,946
Personal deposits	2,826	2,809	2,753
Business banking	2,232	2,170	2,060
Other <sup>1</sup>	290	178	146
Total	\$ 11,040 \$	10,652 \$	9,532

Other revenue includes internal commissions on sales of mutual funds and other Wealth and Insurance products, and other branch services.

BUSINESS HIGHLIGHTS

 NUSINESS HIGHLIGHTS

 Posted record adjusted earnings of \$3,766 million, an increase of 11% from 2012, and record adjusted efficiency ratio of 45.1%, in a challenging operating environment.

 TD will become the primary issuer of Aeroplan Visa credit cards on January 1, 2014, and has agreed to acquire approximately 50% of the existing Aeroplan credit card portfolio from CIBC.

 Strong chequing and savings deposit volume growth due to a focus on acquiring and retaining core customer accounts.

 Retained the #1 position in personal deposit market share and the #2 position in personal loan market share.

 Business Banking generated strong loan volume growth of 13% and held the #2 positions in deposit and opening 19 new branches in 2013.

 TD is the most visited banking website in Canada. TD holds the #1 position in the number of online banking, and opening 19 new branches in 2013.

 Achieved external recognition as an industry leader in customer service excellence with distinctions that included the following:

 Ranked highest in customer Satisfaction among the five major Canadian banks for the eight consecutive year by J.D. Power and Associates, a global marketing information services firm. The 2013 Canadian Retail Banking Customer Satisfaction Study included responses from over 20,000 customers.

 TD Canada Trust earned the #1 spot in "Customer Service Excellence" among the five major Canadian banks for the night consecutive year according to global market research firm lpsos.

CHALLENGES IN 2013

 Low interest rate environment led to margin compression.
 Fierce competition for new customers from the major Canadian banks and non-bank competitors.
 Slowing retail loan growth due to weak economic growth and rising consumer debt levels.

TD BANK GROUP • 2013 MANAGEMENT'S DISCUSSION AND ANALYSIS

## INDUSTRY PROFILE

The personal and business banking environment in Canada is very competitive among the major banks as well as some strong regional players. The increased competition makes it difficult to sustain market share gains and distinctive competitive advantage over the long term. Continued success depends upon delivering outstanding customer service and convenience, disciplined risk managemen practices, and good expense management. nience, disciplined risk management

## **OVERALL BUSINESS STRATEGY**

- The strategy for Canadian Personal and Commercial Banking is to: Consistently deliver a legendary customer experience in everything we do. Be recognized as an extraordinary place to work.
- Build on the momentum of higher growth businesses
- Make the customer and employee experience simple, fast and easy in order to drive efficiency
- Invest in the future to deliver top tier earnings performance consistently

TABLE 17: CANADIAN PERSONAL AND COMMERCIAL BANKING (millions of Canadian dollars, except as noted) 2013 2012 2011 Net interest income \$ 8.345 \$ 8.023 \$ 7.190 2,695 Non-interest income 2,629 2,342 Total revenue - reported 11,040 10,652 9,532 9,532 Total revenue - adjusted 11,040 10.688 Provision for credit losses 929 1 151 824 Non-interest expenses - reported 5,136 4,988 4,433 4,433 Non-interest expenses - adjusted 4.984 4.884 Net income - reported 3,654 3,304 3,051 \$ \$ \$ Adjustments for items of note, net of income taxes<sup>1</sup> Integration charges and direct transaction costs relating to the acquisition of the credit card portfolio of MBNA Canada 92 104 Set-up costs in preparation for the previously announced affinity relationship with Aimia with respect to Aeroplan Visa credit cards and the related acquisition of accounts 20 Net income – adjusted 3,766 3,408 \$ 3,051 \$ \$ Selected volumes and ratios Return on common equity - reported<sup>2</sup> 46.8 % 42.9 % 36.9 % Return on common equity - adjusted<sup>2</sup> 48.3 % 44.2 % 36.9 % Margin on average earning assets (including securitized assets) - reported 2.81 % 2.81 % 2.82 % 2.76 % % Margin on average earning assets (including securitized assets) - adjusted 2.76 2.84 % Efficiency ratio - reported 46.5 46.8 46.5 % % Efficiency ratio - adjusted 45 1 % 457 % 46.5 % 1.179 1.168 1.150

Number of Canadian retail stores

Average number of full-time equivalent staff

For explanations of items of note, see the "Non-GAAP Financial Measures – Reconciliation of Adjusted to Reported Net Income" table in the "How We Performed" section of this document. Effective 2012, the Bank revised its methodology for allocating capital to its business segments to align with the common equity capital requirements under Basel III at 7% Common Equity Tier 1 ratio. The return measures for business segments will now be return or any other equity rative the return measures in pror periods, has not been restated to return on common equity

### **REVIEW OF FINANCIAL PERFORMANCE**

Canadian Personal and Commercial Banking reported net income for the year was a record \$3,654 million, an increase of \$350 million, or 11%, compared with last year. Adjusted net income for the year was a record \$3,766 million, an increase of \$358 million, or 11%, compared with last year. The increase in adjusted earnings was driven by good volume growth, lower credit losses, and effective expense management. The reported return on common equity for the year was 64,8%, while the adjusted return on common equity was 48.3%, compared with 42.9% and 44.2%, respectively, last year. Reported revenue for the year was \$11,040 million, an increase of \$358 million, or 4%, compared with last year. Adjusted revenue for the year was \$11,040 million, an increase of \$358 million, or 3%,

compared with last year. Net interest income growth was driven by good portfolio volume growth, higher mortgage refinancing revenue, and an additional month of MBNA, partially of Set by lower margin on average earning assets and the inclusion of the MBNA credit mark releases last year. Personal lending volume growth slowed throughout the year impacted by lower growth in the housing market, moderation in household borrowing, and regulatory changes in the Canadian market which tightened mortgage eligibility criteria. Business lending growth was strong and market share increased S.0 billion, or 4%, duto lending average volumes increased \$0.3 billion, or 4%, duto lending average volumes were relatively flat. Business loans and acceptances average volumes increased \$5.2 billion, or 13%. Average personal deposit volumes increased \$6.3 billion, or 4%, due to strong growth in core chequing and savings volume, partially offset by lower term deposit volume. Average business deposit volumes increased \$2.2 billion, or \$4.0 kg and a strange of the strange of t

last year due primarily to better credit performance, enhanced collection strategies, and lower bankruptcies. Business banking PCL was \$47 million, a decrease of \$16 million, due to higher recoveries. Annualized PCL as a percentage of credit volume was 0.30%, a decrease of 9 bps, compared with last year. Net impaired loans were \$882 million, a decrease of \$118 million, or 12%, compared with last

year. Reported non-interest expenses for the year were \$5,136 million, an increase of \$148 million, or 3%, compared with last year. Adjusted non-interest expenses for the year were \$4,984 million, an increase of \$100 million, or 2%, compared with last year. Excluding the additional month of MBNA, expenses increased \$72 million, or 1%, compared with last year, as volume growth, merit increases, and investment in initiatives to grow the business were largely offset by productivity gains. The average full-time equivalent (FTE) staffing levels decreased by 2,053, or 7%, compared with last year, primarily due to a transfer of FTEs to the Corporate segment. Operating FTE declined by 2% due to volume-related reductions and productivity gains. The reported efficiency ratio was 46.5%, relatively flat compared with 46.8% in the same period last year, while the adjusted efficiency ratio improved to 45.1%, compared with 45.7% in the same period last year.

TD BANK GROUP • 2013 MANAGEMENT'S DISCUSSION AND ANALYSIS

30.354

28.301

29.815

## KEY PRODUCT GROUPS

- Personal Banking
   Personal Deposits TD delivered strong volume growth and maintained its market share position due to a focus on acquiring and retaining core customer accounts. Market share in term deposits declined as the business reduced growth from higher cost, non-proprietary channels and fulfilled customer preference for other investment products. The business was able to largely offset the impact of the lower interest rate environment through pricing and investment strategies.
   Consumer Lending Volumes continued to grow but at a slower pace than recent years. TD maintained its leadership position in market share for real estate secured lending products, with a focus on increasing
- customer retention rates.
- Credit Cards and Merchant Service Growth in earnings continued in 2013 led by improved credit quality and volume growth. Management focus was on continued growth, the MBNA integration, and the newly .
- TD Auto Finance Canada The business was able to grow its portfolio in a competitive market by producing financial solutions for dealerships, developing flexible vehicle financing options, and continuing its focus . on service.

## Business Banking

- Commercial Banking Continued investments in customer-facing resources in strategic markets resulted in new customer acquisition that drove strong volume growth and market share gains. Higher loan and deposit volume growth was partially offset by lower margins. Credit losses decreased and are at the low end of normalized levels.
- Small Business Banking Continued investments in both deposit and credit infrastructure to improve speed to market and customer experience. Volume growth in the year was largely offset by declining margins. Credit losses remained relatively stable.

### **BUSINESS OUTLOOK AND FOCUS FOR 2014**

Business OUTLOOK AND FOCUS FOR 2014 We will continue to focus on our legendary customer service and convenience position across all channels. Our commitment to invest across businesses positions us well for growth over the long term. We expect earnings growth to moderate in 2014 as credit loss rates stabilize. We expect the retail loan growth rate to generally be in line with current year levels. Business lending is expected to remain strong as we continue to focus on winning market share. Over the next year we expect modest downward pressure on margins, with quarterly margins bumping around depending on product mix, seasonal factors or rate moves. Credit loss rates should remain relatively stable; however, recent low personal bankruptcy trends will likely normalize next year. We plan to mitigate the impact of these pressures by focusing on productivity and tightly managing expense growth. We will continue the momentum in the credit cards business, including executing on the new Aeroplan relationship.

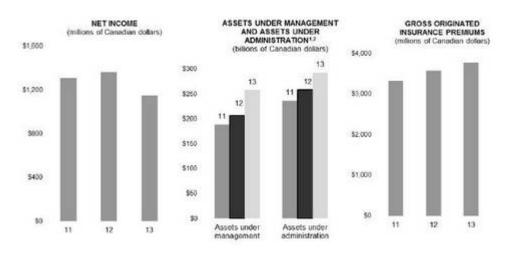
## Our key priorities for 2014 are as follows:

- Jur Key priorities tor 2014 are as follows: Provide a legendary customer experience across all distribution channels. Continue the growth momentum in our businesses, building on platforms where we have made strategic investments. Deliver integrated service and advice in local markets, across businesses and channels. Keep our focus on productivity to enhance customer experience, employee satisfaction and shareholder value. Continue to increase employee engagement and be recognized as an extraordinary place to work.

TD BANK GROUP • 2013 MANAGEMENT'S DISCUSSION AND ANALYSIS

# BUSINESS SEGMENT ANALYSIS Wealth and Insurance

Wealth and Insurance comprises the Bank's Wealth Management and Insurance businesses globally. Through our Direct Investing, Advice-based, and Asset Management businesses, TD Wealth helps individual and institutional clients protect, grow and successfully transition their wealth. TD Insurance provides advice and insurance solutions to protect Canadians through home and auto, credit protection, travel, credit card balance protection and other simple life and health products.



# TABLE 18: REVENUE<sup>3,4</sup>

2013	2012	2011
\$ 818 \$	793 \$	893
1,223	1,101	1,056
1,071	876	830
3,825	3,673	3,439
\$ 6,937 \$	6,443 \$	6,218
\$	\$ 818 \$ 1,223 1,071 3,825	\$ 818 \$ 793 \$ 1,223 1,101 1,071 876 3,825 3,673

Assets under management: Assets owned by clients, but managed by the Bank where the Bank makes investment selections on behalf of the client (in accordance with an investment policy). In addition to the TD family of mutual funds, the Bank Assets under administrative administrative readministrative relations. Assets owned by clients where the Bank provides services of an administrative relations in administrative relations. Assets owned by clients where the Bank provides services of an administrative relation of investment income and the placing of trades on behalf of the clients (where the client has made their own

2 ection). Excludes the Bank's investment in TD Ameritrade.

Certain revenue lines are presented net of internal transfers. Effective 2013, Insurance revenue and Insurance claims and related expenses are presented on a gross basis on the Consolidated Statement of Income. Comparative amounts have been reclassified to conform with this presentation.

**BUSINESS HIGHLIGHTS** 

- USINESS HIGHLIGH IS Wealth had record earnings in 2013 with net income of \$691 million and Insurance had earnings in 2013 of \$216 million. The Canadian Direct Investing business sustained a market leading position in both share of assets and trades and continued to invest for the future with the launch of an enhanced active trading platform. In the fourth quarter of 2013, TD announced the sale of the Canadian Institutional Services business and closed the sale of the U.K. Institutional Services business on November 13, 2013 Our Advice-based businesses in Canada achieved record Client Experience Index (CEI) ratings and continued to gain market share as measured by assets. TDAM, the manager of TD Mutual Funds, had record assets under management of \$257 billion. Several TD funds were recognized by Lipper as the top fund in their respective category over a three, five and ten-year time period.
- five and ten-year time period. TD completed the acquisition of Epoch Investment Partners, Inc., which had \$38 billion in assets under management as at October 31, 2013, up from \$28 billion on close, inclusive of \$5 billion of assets previously managed by TDAM and external sub-advisors. The addition of Epoch significantly expanded TD's North American investment management footprint while strengthening Epoch's existing franchise and competitive advantage. TD Insurance gross originated insurance premiums grew 6%. TD's property and casualty Insurance business grew affinity market premiums by 10% and retained the #1 direct writer position in home and auto and the #2 in personal lines position.
- and auto and the #z in personal lines position. Ongoing focus on client experience in 2013 resulted in increase in CEI ratings for TD Insurance. TD Insurance processed over 292,000 claims across Canada, helping clients and their families in their times of need.

TD BANK GROUP • 2013 MANAGEMENT'S DISCUSSION AND ANALYSIS

CHALLENGES IN 2013

CHALLENGES IN 2013 • In our Wealth business, Direct Investing trading volumes improved, but continued to be below historical norms, which impacted the growth rate of Direct Investing revenue. • Persistently low interest rate environment continued to limit our ability to grow revenue on deposits. • The property and casualty Insurance business experienced unfavourable prior years' claims development related primarily to Ontario auto insurance, as well as higher claims costs due to severe weather-related events, including the flood in Southern Alberta and the Greater Toronto Area in the third quarter of 2013. As a result, Insurance earnings declined significantly year over year. • Slowing lending volume growth in TD Canada Trust resulted in reduced demand for authorized credit protection products in the life and health insurance business.

### INDUSTRY PROFILE

TD Wealth's business operates in three geographic regions: Canada, the U.S., and Europe. In Canada, the industry is extremely competitive consisting of major banks, large insurance companies, and monoline wealth

In the use of the set of the set

TD Ameritade, in which TD has a substantial investment, completes most directly with other direct investment firms. TD Ameritrade remains a leader in this market by continuing to deliver world-class direct investing capabilities to clients, including investor tools, services and education. In Europe, the industry is led by strong regional players with little pan-European presence or brand. In the U.K., TD competes most directly with other direct investment firms. In Europe, the industry is led by strong regional players with little pan-European presence or brand. In the U.K., TD competes most directly with other direct investment firms and institutional services firms. In

Europe, TO competes by providing focused multi-currency and multi-exchange online direct investing services for retail investors. TD Insurance operates in both the Canadian property and casualty insurance, and the life and health insurance industries.

ID insurance operates in both the Canadian property and casualty insurance, and the lite and health insurance industries. The property and casualty industry in Canada is a fragmented and competitive market, consisting of both personal and commercial lines writers. However, TD Insurance only offers personal lines (home and auto) insurance products to clients. The personal lines property and casualty industry uses both independent intermediaries and direct channels to distribute products. TD Insurance only distributes products through direct channels. In recent years, there has been a growing trend by consumers to purchase home and auto insurance through direct channels. TD Insurance partners with affinity groups such as professional associations, universities and employer groups to market personal lines insurance products, and is the largest affinity writer in Canada. The life and health insurance industry in Canada, and the reinsurance market internationally, while more consolidated, is made up of several larger competitors. TD Insurance competes as a Direct Life and Health insurance provider offering a range of affordable and simple insurance solutions, and through TD Canada Trust branches, offers bank authorized credit protection products as part of the lending process, and travel

## OVERALL BUSINESS STRATEGY

OVERALL BUSINESS STRATEGY Wealth • Global Direct Investing builds on existing market leadership positions by offering best-in-class capabilities, tools, service and investor education, and by extending our comfort and convenience brand with continued investment in intuitive functionality. • The North American Advice-based business continues to grow by enhancing the overall client experience and by providing comprehensive investment and wealth planning services and solutions to help retirees and pre-retirees protect, grow and transition their wealth. • The Asset Management business continues to grow by creating targeted product solutions that serve our institutional and retail clients' needs, and that align well with our distribution channels and capabilities.

### Insurance

- Insurance The strategy for TD Insurance is to: Be the preferred insurer for TD Bank and affinity partner clients, and the #1 direct writer in Canada. Deliver legendary sales, service and claims client experiences that align to the TD brand. Offer simple insurance products that are easy to understand and access. Continue to invest in well-run and efficient operations and technology infrastructure.

TD BANK GROUP • 2013 MANAGEMENT'S DISCUSSION AND ANALYSIS

TABLE 19: WEALTH AND INSURANCE						
(millions of Canadian dollars, except as noted)						
		2013		2012		2011
Net interest income	\$	579	\$	583	\$	542
Insurance revenue <sup>1</sup>		3,734		3,537		3,345
Income from financial instruments designated at fair value through profit or loss		(18)		5		(2)
Non-interest income – other		2,642		2,318		2,333
Total revenue <sup>1</sup>		6,937		6,443		6,218
Insurance claims and related expenses <sup>1</sup>		3,056		2,424		2,178
Non-interest expenses		2,821		2,600		2,616
Net income		907		1,158		1,107
Wealth		691		601		566
Insurance		216		557		541
TD Ameritrade		246		209		207
Total Wealth and Insurance	\$	1,153	\$	1,367	\$	1,314
Selected volumes and ratio						
Assets under administration – Wealth (billions of Canadian dollars)	\$	293	\$	258	\$	237
Assets under management – Wealth (billions of Canadian dollars) <sup>2</sup>		257		207		189
Gross originated insurance premiums		3,772		3,572		3,326
Return on common equity <sup>3</sup>		18.9	%	20.7	%	25.3 %
Efficiency ratio <sup>1</sup>		40.7	%	40.4	%	42.1 %
Average number of full-time equivalent staff		11,610		11,930		11,984
Effective 2013, Insurance revenue and Insurance claims and related expenses are presented on a gross basis on the Consolidated Statement of Income. Comparative amo	ounts, including c	ertain ratios	s, have b	een recast to	o confor	m with the curr

Elective 2013, instance revenue and instance counts and related expenses are presented on a gives as so to the Consolidated Statement to informe. Comparative and units, including defain ratios, have been recast to dominim with the current period presentation. As at October 31, 2013, the Waalth assets under management includes \$38 billion related to Epoch. Effective 2012, the Bank revised its methodology for allocating capital to its binness to align with the common equity capital requirements under Basel III at a 7% Common Equity Tier 1 ratio. The return measures for business segments will now be return on common equity rather than return on invested capital. These changes have been applied prospectively. Return on invested capital, which was used as the return measure in prior periods, has not been restated to return on common equity.

## REVIEW OF FINANCIAL PERFORMANCE

REVIEW OF FINANCIAL PERFORMANCE Wealth and Insurance net income for the year was \$1,153 million, a decrease of \$214 million, or 16%, compared with last year, reflecting lower earnings in the Insurance business, partially offset by higher earnings in Wealth and TD Ameritrade. Wealth and Insurance net income excluding TD Ameritrade was \$907 million, a decrease of \$251 million, or 22%, compared with last year. The Banks reported investment in TD Ameritrade generated net income for the year of \$246 million, an increase of \$37 million, or 18%, compared with last year, mainly driven by higher TD Ameritrade earnings. For its fiscal year ended September 30, 2013, TD Ameritrade reported net income was US\$675 million, an increase of US\$89 million, or 15%, compared with last year, primarily driven by higher trading and fee-based revenue, and increased investment gains. The return on common equity for the year was \$6,937 million, an increase of \$494 million, or 8%, compared with last year. In the Wealth business, revenue increased mainly from higher fee-based revenue from asset growth and equity market appreciation, and the addition of Encord. In the lusurance business expresses

market appreciation, and the addition of Epoch. In the Insurance business, revenue increased mainly from premium volume growth, partially offset by the sale of the U.S. Insurance business

market appreciation, and the addition of Epoch. In the Insurance business, revenue increased mainly from premium volume growth, partially offset by the sale of the U.S. Insurance business. Insurance claims and related expenses for the year were \$3,056 million, an increase of \$632 million, or 5%, compared with the last year, primarily due to unfavourable prior year's claims development related to the Ontario auto insurance market, and higher claims associated with volume growth and weather-related events. Non-interest expenses for the year were \$2,821 million, an increase of \$221 million, or 9%, compared with last year. The increase was primarily due to higher revenue-based variable expenses in the Wealth business, the addition of Epoch, and increased costs to support business growth in Wealth and Insurance, partially offset by decreased expenses resulting from the sale of the U.S. Insurance business. Assets under administration of \$203 billion as at October 31, 2013 increased \$35 billion, or 14%, compared with October 31, 2012. Assets under management of \$257 billion as at October 31, 2013 increased \$35 billion, or 6%, compared with last year. The increase was primarily due to organic business growth. The average FTE staffing levels for the year decreased by 320, or 3%, compared with last year. The increase was primarily due to organic business growth. The average FTE staffing levels for the year decreased by 320, or 3%, compared with last year primarily due to the sale of the U.S. Insurance business 40.7%, relatively flat compared with last year.

TD AMERITRADE HOLDING CORPORATION Refer to Note 11 of the Consolidated Financial Statements for further information on TD Ameritrade.

## KEY PRODUCT GROUPS

 Clobal Direct Investing
 TD Waterhouse Direct Investing offers a comprehensive product and service offering to self-directed retail investors. In Canada, TD Waterhouse Direct Investing is the largest direct investing business by assets under administration and also by trade volume. In Europe, TD Direct Investing provides a broad range of products available for trading and investing, including trading on U.K. and international equities, with direct access to 17 markets.

## North American Advice-based Business

The Advice-based business is comprised of financial planning, full service brokerage and private client services and is integrated with our Canadian and U.S. Retail and Commercial Banking businesses. The business provides investment solutions and advice, across different client asset levels and product complexity, to meet our clients' goals in protecting, growing and transitioning their wealth.

TD BANK GROUP • 2013 MANAGEMENT'S DISCUSSION AND ANALYSIS

Asset Management
The DAM is a leading investment manager, with deep retail and institutional capabilities. In Canada, TD Mutual Funds is a leading mutual fund business, providing a broadly diversified range of mutual funds and professionally managed portfolios. TDAM's institutional investment business has a leading market share in Canada and includes clients of some of the largest pension funds, endowments and corporations in Canada. Epoch Investment Partners Inc., acquired in 2013, manages \$38 billion of assets as at October 31, 2013 for institutional and high net worth clients primarily in the U.S. and Canada. All asset management units work in close partnership with other TD businesses, including the Advice-based business and Retail Banking, to align products and services to ensure a legendary client experience.

- TD's property and casualty insurance business is the largest direct distribution insurer, and the second largest personal insurer in Canada and the national leader in the affinity market offering home and
- To sport and the standard resonance of the standard resonance and the standard resonance of the

### BUSINESS OUTLOOK AND FOCUS FOR 2014

BUSINESS OUTLOOK AND FOCUS FOR 2014 Building upon our market leading positions in the Wealth businesses, we plan to grow client assets, improve client experience and expand our range of products, services and solutions, while managing expenses prudently and investing in key capabilities and processes. While general economic challenges may persist in the short term, we believe that the Wealth businesses can achieve solid earnings in the year ahead, and are well positioned to benefit from long term demographic shifts. While regulatory developments are creating uncertainties in the Ontario auto insurance market, and severe weather-related events in recent years will negatively impact the cost and availability of reinsurance, we believe, despite these challenges, the Insurance business has good long-term growth prospects. We plan to continue to improve client experience, invest in capabilities and improve efficiencies in our core operations.

Our key priorities for 2014 are as follows:

Wealt

- veaun: Build on our leadership in the Global Direct Investing business by introducing new client solutions and improving the client experience. Grow share in our North American Advice-based business by deepening our referral partnership with TD's U.S. and Canadian Personal and Commercial Banking segments, creating solutions to address our clients' individual investing needs, and enhancing the overall client experience. Leverage our premier asset management capabilities to grow both our mutual funds and our institutional Asset Management business.

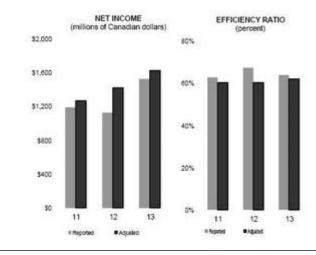
### Insurance

- surance: Review and enhance insurance products to ensure that they are competitive, provide the protection our clients need, and are easy to understand. Invest in robust systems and processes that are more client-centric and operationally efficient, and that have a prudent risk profile. Develop innovative and convenient ways for our clients to access insurance products by phone, on-line, mobile and tablet. Work collaboratively with governments, regulators and industry bodies to ensure the availability of affordable home and auto insurance to Canadians

TD BANK GROUP • 2013 MANAGEMENT'S DISCUSSION AND ANALYSIS

# BUSINESS SEGMENT ANALYSIS U.S. Personal and Commercial Banking

Operating under the brand name, TD Bank, America's Most Convenient Bank, U.S. Personal and Commercial Banking offers a full range of banking services to nearly 8 million customers including individuals, businesses, and governments.



# TABLE 20: ASSETS1

(millions of dollars)

		c	anac	lian dollars				U.S. dollars
	 October 31	October 3	31	October 31	Octobe	r 31	October 31	October 31
	2013	201	2	2011	2	013	2012	2011
Consumer loans	\$ 56,238	\$ 43,72	21 \$	35,004	\$ 53,	935	\$ 43,765	\$ 35,120
Business and government loans	53,996	47,54	6	43,057	51,	785	47,594	43,200
Debt securities classified as loans	2,459	2,89	8	3,804	2,	359	2,901	3,817
Investment securities	33,065	37,35	54	43,562	31,	711	37,391	43,706
Other assets	4,662	2,24	2	2,695	4,	471	2,244	2,703
Total	\$ 150,420	\$ 133,76	51 \$	128,122	\$ 144,	261	\$ 133,895	\$ 128,546

Excluding all goodwill and other intangibles.

BUSINESS HIGHLIGHTS

- IUSINESS HIGHLIGHTS Achieved record adjusted earnings of US\$1,595 million, an increase of 13%, in a challenging operating environment. Gained profitable market share in both loans and deposits while maintaining strong credit quality. Grew loans organically by US\$9 billion, or 10%, and deposits by US\$17 billion, or 10%, during a slow economic recovery. Continued to lead in customer service and convenience with more store hours than competitors in our Maine-to-Florida footprint. Continued to invest in growing the franchise. Asset quality has improved for the overall portfolio. Named the 2013 "Best Big Bank in America" by Money Magazine. Acquired Target Corporation's U.S. credit card portfolio in March 2013.

- •

CHALLENGES IN 2013

Regulatory and legislative changes have impacted the operating environment, TD Bank's product offerings and earnings.
 Low interest rate environment and heightened competition led to continued pressure on margins.

TD BANK GROUP • 2013 MANAGEMENT'S DISCUSSION AND ANALYSIS

## INDUSTRY PROFILE

INDUSTRY PROFILE The U.S. banking industry has experienced a significant amount of consolidation over the past few years. The personal and business banking environment in the U.S. is very competitive in all areas of the business. U.S. banks are subject to vigorous competition from other banks and financial institutions, including savings banks, finance companies, credit unions, and other providers of financial services. The keys to profitability are attracting and retaining customer relationships over the long term with innovative convenience and service brands within our operating footprint, effective risk management, rational product pricing, use of technology to deliver products and services for customers anytime and anywhere, optimizing fee-based businesses, and effective control of operating expenses. In the U.S., the wealth management industry is large but competition is more fragmented, consisting of banks, insurance companies, independent mutual fund companies, discount brokers, full service brokers, and independent asset management companies. In our Maine-to-Florida footprint, the Bank competes against both national and regional banks and non-bank wealth organizations.

## OVERALL BUSINESS STRATEGY

- The strategy for U.S. Personal and Commercial Banking is to:
   Focus on retail and commercial banking in higher growth markets along the U.S. Eastern Seaboard.
   Out-grow competitors through legendary service and convenience and by delivering integrated banking services to the customer.
   Make customers proud to be associated with TD Bank.
- Be an extraordinary and inclusive place to work attract, develop, and retain top talent.
- Derate with excellence. Take only risks we understand and can manage and deploy capital prudently within a well-defined risk appetite.

# TABLE 21: U.S. PERSONAL AND COMMERCIAL BANKING

(millions of dollars, except as noted)											
			C	anadia	n dollars					U.S	. dollars
	 2013		2012		2011		2013		2012		2011
Net interest income	\$ 5,172	\$	4,663	\$	4,392	\$	5,068	\$	4,643	\$	4,455
Non-interest income	1,957		1,468		1,342		1,916		1,463		1,363
Total revenue – reported	7,129		6,131		5,734		6,984		6,106		5,818
Total revenue – adjusted	7,129		6,132		5,734		6,984		6,107		5,818
Provision for credit losses – loans	762		652		534		746		651		541
Provision for credit losses – debt securities classified											
as loans	(32)		12		75		(31)		12		75
Provision for credit losses – acquired credit-impaired											
loans <sup>1</sup>	49		115		78		49		115		82
Provision for credit losses – reported	779		779		687		764		778		698
Provision for credit losses – adjusted	779		725		687		764		723		698
Non-interest expenses – reported	4,550		4,125		3,593		4,457		4,107		3,643
Non-interest expenses – adjusted	 4,424		3,694		3,451		4,331		3,678		3,497
Net income – reported	\$ 1,527	\$	1,128	\$	1,188	\$	1,495	\$	1,123	\$	1,205
Adjustments for items of note <sup>2</sup>											
Integration charges and direct transaction costs relating											
to U.S. Personal and Commercial Banking acquisitions	-		9		82		-		9		84
Litigation and litigation-related charge/reserve	100		248		-		100		247		-
Impact of Superstorm Sandy	 -		37		-		-		37		-
Net income – adjusted	\$ 1,627	\$	1,422	\$	1,270	\$	1,595	\$	1,416	\$	1,289
Selected volumes and ratios											
Return on common equity – reported <sup>3</sup>	8.1	%	6.4	%	7.3	%	8.1	%	6.4	%	7.3 %
Return on common equity – adjusted <sup>3</sup>	8.6	%	8.1	%	7.8	%	8.6	%	8.1 9	%	7.8 %
Margin on average earning assets (TEB) <sup>4</sup>	3.66	%	3.60	%	3.73	%	3.66	%	3.60 %	%	3.73 %
Efficiency ratio – reported	63.8	%	67.3	%	62.7	%	63.8	%	67.3	%	62.7 %
Efficiency ratio – adjusted	62.1	%	60.2	%	60.2	%	62.1	%	60.2	%	60.2 %
Number of U.S. retail stores	1,317		1,315		1,281		1,317		1,315		1,281
Average number of full-time equivalent staff 1. Indudes all Earleral Denosit Insurance Composition (EDIC) covered loans and other acquired credit-impaired loans	24,871		25,027		24,193		24,871		25,027		24,193

2 3

Includes all Federal Deposit Insurance Corporation (FDIC) covered loans and other acquired credit-impaired loans. For explanations of items of note, see the "Non-GAAP Financial Measures – Reconciliation of Adjusted to Reported Net Income" table in the "Financial Results Overview" section of this document. Effective 2012, the Bank revised its methodology for allocating capital to its business segments to align with the common equity capital registred its methodology for allocating to business segments will now be return on one on equity rather than return on invested capital. These changes have been applied prospectively. Return on invested capital, which was used as the return measure in prior periods, has not been restated to return on one of the second winnow be retain to common equity raties than retain on invested capital. These changes have been applied pros common equity. Margin on average earning assets exclude the impact related to the TD Ameritrade insured deposit accounts (IDA).

### REVIEW OF FINANCIAL PERFORMANCE

REVIEW OF FINANCIAL PERFORMANCE U.S. Personal and Commercial Banking reported net income, in Canadian dollar terms, for the year was \$1,527 million, an increase of \$399 million, or 35%, compared with last year. Adjusted net income for the year was \$1,627 million, an increase of \$205 million, or 14%, compared with last year. In U.S. dollar terms, reported net income for the year was US\$1,495 million, an increase of US\$372 million, or 33%, compared with last year and adjusted net income was US\$1,595 million, an increase of US\$179 million, or 13%. Results include activity related to the credit card program agreement with Target Corporation subsequent to the acquisition of approximately US\$6 billion of credit card receivables on March 13, 2013. Revenue and expenses related to Target are reported on a gross basis on the Consolidated Statement of Income and non-interest expenses include the Bank's expenses related to the business, and amounts due to Target Corporation under the credit card program agreement. The increase in adjusted earnings was primarily due to strong loan and deposit volume and higher fee-based revenue, and increased gains on sales of securities classified as loans, partially offset by higher expenses to support growth and lower margins. The reported return on common equity for the year was 8.1%, while the adjusted return on common equity was 8.6%, compared with 6.4% and 8.1%, respectively, last year

TD BANK GROUP • 2013 MANAGEMENT'S DISCUSSION AND ANALYSIS

In U.S. dollar terms, adjusted revenue for the year was US\$6,984 million, an increase of US\$877 million, or 14%, compared with last year driven by the inclusion of revenue from Target, increased loan and deposit volume, higher fee-based revenue, and gains on sales of securities and debt securities classified as loans, partially offset by lower margins and loan accretion. Excluding Target, average loans increased by US\$11 billion, or 13%, compared with last year with an increase of US\$75 billion, or 19%, in average personal loans and an increase of US\$4 billion, or 8%, in average business loans. In the current year, US\$6 billion in credit cards outstanding were added due to Target. Average deposits increase due with prior year, including a US\$9 billion increase in average deposits of TD Ameritrade. Excluding the impact of TD Ameritrade IDAs, average deposits volume increased by US\$6 billion, or 7%. Margin on average earning assets for the year was 3.66%, a 6 bps increase compared with last year primarily due to the impact of Target, partially offset by core margin compression. Reported PCL for the year was US\$764 million, a decrease of US\$14 million, or 2%, compared with last year. Adjusted PCL for the year was US\$764 million, an increase of US\$14 million, or 6%, compared with last year. Personal banking PCL was US\$155 million, a decrease of US\$165 million, an increase of US\$247 million, or 68%, from the prior year due primarily to target and increased provisions in auto loans. Business excluding debt securities classified as loans was 0.75%, a decrease of 3 bps, compared with prior year releding improved credit quality in commercial loans. PCL as a percentage of credit volume for loans as a percentage of total loans were 1.3% as at October 31, 2013, compared with 1.2% as at October 31, 2013, compared

Reported non-interest expenses for the year were US\$4.457 million, an increase of US\$350 million, or 9%, compared with last year. On an adjusted basis, non-interest expenses were US\$4.331 million, an increase of US\$653 million, or 18%, compared with last year due primarily to increased expenses related to Target, investments in new stores and other planned initiatives, partially offset by productivity gains

The average FTE staffing levels for the year decreased by 156, or 1%, reflecting efficiencies in store network operations including optimization of store locations and planned declines in TD Auto Finance U.S. The reported efficiency ratio for the year improved to 63.8%, compared with 67.3% last year, while the adjusted efficiency ratio for the year worsened to 62.1%, compared with 60.2% last year.

### **KEY PRODUCT GROUPS** Personal Banking

- ersonal Banking Personal Deposits Our product offerings include a large variety of chequing and savings products, along with money markets and certificates of deposits. We continued to build on our reputation as America's Most Convenient Bank by opening 24 new stores in fiscal 2013. We delivered strong year-over-year growth driven by maturing stores and a competitive product offering. Consumer Lending Our principal product offerings of home equity loans and lines of credit, credit cards, and auto loans offered through a network of auto dealers continued to grow organically and through strategic acquisitions. Loan loss rates have improved over the prior year and remain in line with the industry. Residential Real Estate Secured Lending We offer various mortgage products, including fixed and variable rate loans, through our residential lending unit. We grew profitable market share and franchise customers through higher originations, with strong credit quality, during a tough economic environment. Store-based originations are a key focus to leverage cross-selling opportunities. Small Business Banking and Merchant Services We offer specialized products designed for the small business including an array of deposit products and loan products, including long term business mortgages, lines of credit, credit cards, and small business Long the top ranked small business lenders in most of our markets. Merchant Services offer point-of-sale settlement solutions for debit and credit card transactions, supporting over 17,000 business locations in our footprint.

## Commercial Banking

Commercial Banking – Commercial Banking provides commercial customers with a comprehensive array of lending products and ancillary services. We handle the financial needs of a wide range of commercial customers including those with special borrowing needs in discrete loan producing business units such as healthcare, corporate real estate, asset based lending, equipment finance and dealer commercial services. Commercial and industrial loan demand increased significantly while commercial real estate demand remained relatively low resulting in strong overall loan growth at competitive spreads. Commercial loan volume growth significantly outperformed peers. Loan losses continue to improve throughout the portfolio and our overall asset quality remains better than the industry.

BUSINESS OUTLOOK AND FOCUS FOR 2014
For 2014, our assumption is for continued modest but variable economic growth, and continued low short term interest rates, while longer term rates will likely stay historically low, but with
the short defined by the short de some volatility. We expect competition for loans will remain intense, credit will remain benign, and regulatory developments will pose challenges. Earnings should be characterized by a higher net interest margin as a result of the full year effect of Target and reinvestment of assets at higher rates, offset by lower levels of security gains and higher levels of provision for credit losses. We should continue to outgrow our competition, but loan growth will likely slow, largely due to lower levels of mortgage refinancing. Moderating expense growth, while we continue to invest in growth and regulatory compliance, will remain a focus. Given these assumptions, we expect a challenging 2014 with modest growth in adjusted earnings.

- Our key priorities for 2014 are as follows: Continue broad-based organic growth of loans and deposits, while adhering to a conservative risk appetite. Continue to deliver convenient banking solutions and services that exceed customer expectations. Continue business expansion by opening new stores in larger markets such as New York, Florida, and Boston. Improve efficiency and productivity to counter the challenging operating environment and drive long-term competitiveness. Broaden and deepen customer relationships through cross-selling initiatives. Continue to optimize the balance sheet including possible asset acquisitions.

TD BANK GROUP • 2013 MANAGEMENT'S DISCUSSION AND ANALYSIS

# BUSINESS SEGMENT ANALYSIS Wholesale Banking

Wholesale Banking serves a diverse base of corporate, government, and institutional clients in key global financial centres.

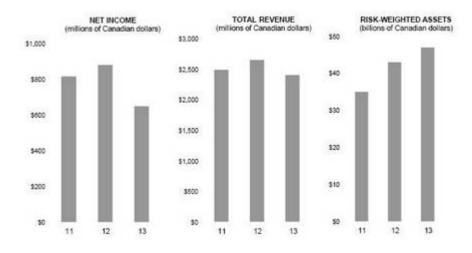


TABLE 22: REVENUE

2013	2012	2011
\$ 1,854 \$	1,987 \$	1,724
479	448	453
74	219	319
\$ 2,407 \$	2,654 \$	2,496
\$	\$ 1,854 \$ 479 74	\$ 1,854 \$ 1,987 \$ 479 448 74 219

- BUSINESS HIGHLIGHTS

   Return on common equity of 15.6%.

   Solid performance across core businesses despite challenging capital markets environment.

   Higher government and corporate fixed income underwriting primarily due to improved new issue volumes.

   Simplifying the infrastructure model to be more efficient and agile.

   Maintained top-three dealer status in Canada (for the nine-month period ended September 30, 2013):

   #1 in corporate debt underwriting

   #3 in government debt underwriting

   #3 in syndications (on rolling 12 month basis)

   #3 in equity underwriting (full credit-to-book runner)

CHALLENGES IN 2013

- Low interest rates and subdued markets led to reduced trading opportunities. Global fiscal challenges caused investor uncertainty and reduced volumes. Regulatory reform continued to apply pressure on business activities. .

TD BANK GROUP • 2013 MANAGEMENT'S DISCUSSION AND ANALYSIS

## INDUSTRY PROFILE

The wholesale banking sector in Canada is a mature market with competition primarily coming from the Canadian banks, large global investment firms, and independent niche dealers. Despite early signs of gradual improvement in the markets in the first half of the year driven by positive economic data and central banks stimulus, the trading environment remained challenging in 2013. Headwinds such as the uncertainty over the U.S. Federal Reserve's tapering of asset purchases, fiscal retrenchment and political uncertainty all had a negative impact on investor confidence and affected the industry. Low rates and volatility driven by market Uncertainty and liquidity concerns added downward, incent stationampton printical interaction regulation ingulation ingulation induction to the induction of the station and t

OVERALL BUSINESS STRATEGY
 Our goal is to enhance our client-centric franchise model and maintain a prudent risk profile by providing wholesale banking products and services to high quality clients and counterparties in liquid and transparent financial markets.

- We focus on meeting client needs by providing superior advice and execution of client-driven transactions
- In Canada, the strategic objective is to strengthen our position as a top investment dealer. In the U.S., our objective is to extend the goals of the Canadian franchise and leverage our network of U.S. businesses. We will also continue to grow government fixed income, currency, commodities, and origination businesses.

Globally, we seek to extend the goals of our North American franchise, including trading in liquid currencies, as well as underwriting, distributing, and trading high quality fixed income products of highly rated issuers. We support and enhance TD's brand working in partnership with other TD segments to offer premium products and services for our collective client base.

# TABLE 23: WHOLESALE BANKING

(millions of Canadian dollars, except as noted)					
	20	13	2012		2011
Net interest income (TEB)	\$ 1,9	82 \$	1,805	\$	1,659
Non-interest income	4	25	849		837
Total revenue	2,4	07	2,654		2,496
Provision for credit losses		26	47		22
Non-interest expenses	1,5	41	1,570		1,468
Net income	\$ 6	48 \$	880	\$	815
Selected volumes and ratios					
Trading-related revenue	\$ 1,2	70 \$	1,334	\$	1,069
Risk-weighted assets (billions of Canadian dollars) <sup>1,2</sup>		47	43		35
Return on common equity <sup>3</sup>	1	5.6 %	21.2	%	24.3 %
Efficiency ratio	6	1.0 %	59.2	%	58.8 %
Average number of full-time equivalent staff	3,5	36	3,553		3,517
1 Prior to 2012, the amounts were calculated based on Canadian CAAP					

Average intrinser of internet equivalent statin 5,55 5,55 5,51 5,517 Prior to 2012, the amounts were calculated in accordance with the Basel III regulatory framework, excluding Credit Valuation Adjustment (CVA) capital in accordance with Office of the Superintendent of Financial Institutions Canada (OSFI) guidance, and are presented based on the "all-in" methodology. In 2012, amounts were calculated in accordance with the Basel II regulatory framework inclusive of Market Risk Amendments. Prior to 2012, amounts were calculated in accordance with the Basel II regulatory framework. Effective 2012, the Bank revised its methodology for allocating capital to its business segments to align with the common equity capital requirements under Basel III inclusive of CVA capital at a 7% Common Equity Tier 1 rate. Prior to 2012, return on invested capital was used as the return measure. 2

# REVIEW OF FINANCIAL PERFORMANCE

REVIEW OF FINANCIAL PERFORMANCE Wholesale Banking net income for the year was \$648 million, a decrease of \$232 million, or 26%, compared with last year. The decrease in earnings was due to lower revenue and a higher effective tax rate, partially offset by lower non-interest expenses. The return on common equity for the year was 15.6%, compared with 121.2% last year. Revenue for the year was \$2,407 million, a decrease of \$247 million, or 9%, compared with 21.2% last year. Revenue for the year was \$2,407 million, a decrease of \$247 million, or 9%, compared with last year. Revenue declined primarily due to significantly lower security gains in the investment portfolio, lower trading-related revenue and M&A and advisory fees. This was partially offset by higher debt underwriting and loan fees. Trading-related revenue was lower as the prior year included trading gains that were previously considered impaired and M&A fees decreased on lower industry wide volumes. This was partially offset by increased debt underwriting fees on improved client activity while capturing a higher market share. Loan fees improved due to higher credit originations and volume growth.

improved due to higher credit originations and volume growth. PCL comprises specific provision for credit losses and accrual costs for credit protection. The change in market value of the credit protection, in excess of the accrual cost, is reported in the Corporate segment. PCL for the year was \$26 million, a decrease of \$21 million, or 45%, compared with last year. The decrease in PCL was primarily due to a loss on a single name in the corporate lending portfolio in the prior year. PCL in the current year primarily comprised the accrual cost of credit protection. Non-interest expenses for the year were \$1,541 million, a decrease of \$29 million, or 2%, compared with last year primarily due to lower variable compensation commensurate with revenue. Risk-weighted assets were \$47 billion as at October 31, 2013, an increase of \$4 billion, or 9%, compared with October 31, 2012. The increase was due to the implementation of the Basel III regulatory framework.

The average FTE staffing levels decreased by 17 compared with last year.

TD BANK GROUP • 2013 MANAGEMENT'S DISCUSSION AND ANALYSIS

KEY PRODUCT GROUPS Investment Banking and Capital Markets • Investment banking and capital markets revenue, which includes advisory, underwriting, trading, facilitation, and execution services, decreased over last year. The decrease was primarily due to reduced M&A fees on lower industry-wide volumes and lower trading-related revenue as the prior year included trading gains that were previously considered impaired.

Corporate Banking

 Corporate banking revenue which includes corporate lending, trade finance and cash management services increased over last year driven by higher fee revenue and solid loan volumes.

## Equity Investments

The equity investment portfolio, which we are in the process of exiting, consists primarily of private equity investments. Equity investment gains were significantly lower than the prior year

## BUSINESS OUTLOOK AND FOCUS FOR 2014

We are encouraged by the gradual improvement in capital markets and the economy, but a combination of fiscal challenges in Europe and the U.S., slower commodity markets and the impact of regulatory reform will affect trading conditions in the medium term. The uncertainty over the U.S. Federal Reserve's tapering of asset purchases has created volatility in the global markets. The instability in the macro-economic environment impacts overall corporate and investor sentiment; however, we expect that our strong franchise businesses will continue to deliver solid results. We continue to stay focused on serving our clients, being a valued counterparty, growing our franchise, managing our risks and reducing expenses.

- Our key priorities for 2014 are as follows:
  Continue to grow the franchise by broadening and deepening client relationships.
  Be the top ranked investment dealer in Canada by increasing our origination footprint and competitive advantage with Canadian clients.
  Extend the goals of the Canadian franchise to the U.S.
  Be totally aligned to enterprise partners and their clients.
  Continue to invest in an efficient, effective and robust infrastructure to adapt to industry and regulatory changes.

TD BANK GROUP • 2013 MANAGEMENT'S DISCUSSION AND ANALYSIS

# BUSINESS SEGMENT ANALYSIS Corporate

Corporate segment provides centralized advice and counsel to key businesses and comprises the impact of treasury and balance sheet management, general provisions for credit losses, tax items at an enterprise level, the elimination of taxable equivalent and other intercompany adjustments, and residual unallocated revenue and expenses.

TABLE 24: CORPORATE			
(millions of Canadian dollars)			
	2013	2012	2011
Net income (loss) – reported	\$ (320) \$	(208) \$	(323)
Adjustments for items of note: Decrease (increase) in net income <sup>1</sup>			
Amortization of intangibles	232	238	391
Fair value of derivatives hedging the reclassified available-for-sale securities portfolio	(57)	89	(128)
Fair value of credit default swaps hedging the corporate loan book, net of provision for credit losses	-	-	(13)
Integration charges, direct transaction costs, and changes in fair value of contingent consideration			
relating to the Chrysler Financial acquisition	-	17	55
Reduction of allowance for incurred but not identified credit losses <sup>2</sup>	-	(120)	-
Positive impact due to changes in statutory income tax rates	-	(18)	-
Impact of Alberta flood on the loan portfolio	19	-	-
Restructuring charges	 90	-	-
Total adjustments for items of note	284	206	305
Net income (loss) – adjusted	\$ (36) \$	(2) \$	(18)
Decomposition of items included in net gain (loss) – adjusted			
Net corporate expenses	(508)	(433)	(367)
Other	367	327	245
Non-controlling interests	 105	104	104
Net income (loss) – adjusted	\$ (36) \$	(2) \$	(18)

For explanation of items of note, see the "Non-GAAP Financial Measures – Reconciliation of Adjusted to Reported Net Income" table in the "Financial Results Overview" section of this document. Beginning in 2013, the change in the "reduction of allowance for incurred but not identified credit losses" in the normal course of business relating to Canadian Personal and Commercial Banking and Wholesale Banking is included in Corporate segment adjusted net income and is no longer be recorded as an item of note. 1 2

The Corporate segment reported net loss for the year was \$320 million, compared with a reported net loss of \$208 million last year. The adjusted net loss for the year was \$36 million, compared with an adjusted net loss of \$2 million last year. The year-over-year change in the adjusted net loss was primarily attributable to the increase in net corporate expenses, lower gains from treasury and other hedging activities, partially offset by the favourable impact of tax items and the reduction of the allowance for incurred but not identified credit losses relating to the Canadian loan portfolio.

## CORPORATE MANAGEMENT

The Corporate segment's mandate is to provide centralized advice and counsel to our key businesses and to those who serve our global customers directly. This includes support from a wide range of functional groups, as well as the design, development, and implementation of processes, systems, and technologies to ensure that the Bank's key businesses operate efficiently, reliably, and in compliance

tunctional groups, as well as the design, development, and implementation or processes, systems, and technologies to ensure that the bank's key ousinesses operate entirently, reliarly, and in compliant with all applicable regulatory requirements. The corporate management function of the Bank includes audit, legal, anti-money laundering, compliance, corporate and public affairs, regulatory relationships and government affairs, economics, enterprise technology solutions, finance, treasury and balance sheet management, people strategies, marketing, Office of the Ombudsman, enterprise real estate management, risk management, global physical security, strategic sourcing, global strategy, enterprise project management, corporate environment initiatives, and corporate development. The enterprise Direct Channels and Distribution Strategy group is part of Corporate operations and is responsible for the online, phone, and ABM/ATM channels, delivering a best-in-class experience

across TD's North American businesses. The vision of the group is to create an even more integrated, seamless, effortless, and legendary customer experience for TD Bank, America's Most Convenient Bank, TD Canada Trust, and TD Wealth and Insurance. Ensuring that the Bank stays abreast of emerging trends and developments is vital to maintaining stakeholder confidence in the Bank and to addressing the dynamic complexities and challenges from changing demands and expectations of our customers, shareholders and employees, governments, regulators, and the community at large.

TD BANK GROUP • 2013 MANAGEMENT'S DISCUSSION AND ANALYSIS

# 2012 FINANCIAL RESULTS OVERVIEW Summary of 2012 Performance

## TABLE 25: REVIEW OF 2012 FINANCIAL PERFORMANCE

(millions of Canadian dollars)						
	Canadia	n	U.S.			
	Personal an	d	Personal and			
	Commerci			Wholesale		
	Bankin	•		Banking	Corporate	Total
Net interest income (loss)	\$ 8,02	3 \$ 58	3 \$ 4,663	\$ 1,805 \$	\$ (48) \$	15,026
Non-interest income (loss) <sup>1</sup>	2,62	9 5,86	0 1,468	849	(286)	10,520
Total revenue <sup>1</sup>	10,65	2 6,44	3 6,131	2,654	(334)	25,546
Provision for (reversal of) credit losses	1,15	1 ·	- 779	47	(182)	1,795
Insurance claims and related expenses <sup>1</sup>		- 2,42	4 –	-	-	2,424
Non-interest expenses	4,98	8 2,60	0 4,125	1,570	715	13,998
Net income (loss) before provision for income taxes	4,51	3 1,41	9 1,227	1,037	(867)	7,329
Provision for (recovery of) income taxes	1,20	9 26	1 99	157	(634)	1,092
Equity in net income of an investment in associate,						
net of income taxes		- 20	9 –	-	25	234
Net income (loss) – reported	\$ 3,30	4 \$ 1,36	7 \$ 1,128	\$ 880 \$	\$ (208) \$	6,471
Adjustments for items of note, net of income taxes	10	4 .	- 294	-	206	604
Net income (loss) – adjusted	\$ 3,40	8 \$ 1,36	7 \$ 1,422	\$ 880 \$	\$ (2) \$	7,075

1 Effective 2013, Insurance revenue and Insurance claims and related expenses are presented on a gross basis on the Consolidated Statement of Income. Comparative amounts have been reclassified to conform with this presentation

#### NET INTEREST INCOME

NET INTEREST INCOME Net interest income for the year on a reported basis was \$15,026 million, an increase of \$1,365 million, or 10%, compared with last year. On an adjusted basis, net interest income was \$15,062 million, an increase of \$1,401 million, or 10%, compared with last year. The increase in adjusted net interest income was driven primarily by increases in the Canadian Personal and Commercial Banking, U.S. Personal and Commercial Banking and Wholesale Banking segments. Canadian Personal and Commercial Banking net interest income increased primarily due to the inclusion of MBNA, organic volume growth and an additional calendar day, partially offset by lower margin on average earning assets. U.S. Personal and Commercial Banking net interest income increased mainly due to strong loan and deposit volume growth, partially offset by lower margin on average earning assets. Wholesale Banking net interest income increased largely due to higher trading-related revenue.

### NON-INTEREST INCOME

NON-INTEREST INCOME Non-interest income for the year on a reported basis was \$10,520 million, an increase of \$341 million, or 3%, compared with last year. Adjusted non-interest income for the year on a reported basis was \$10,615 million, an increase of \$563 million, or 6%, compared with last year. The increase in adjusted non-interest income was primarily driven by increases in the Canadian Personal and Commercial Banking, Wealth and Insurance, and U.S. Personal and Commercial Banking segments. Canadian Personal and Commercial Banking non-interest income increased primarily due to higher transaction volumes, the contribution from MBNA and fee repricing. Wealth and Insurance non-interest income increased primarily due to higher transaction volumes, the contribution revenue from higher client assets, partially offset by lower trading revenue in the Wealth business. U.S. Personal and Commercial Banking non-interest income increased due to higher fee-based revenue and gains on sales of securities, partially offset by the impact of the Durbin Amendment and the anticipated run-off in legacy Chrysler Financial revenue.

## NON-INTEREST EXPENSES

NON-INTEREST EXPENSES Reported non-interest expenses for the year were \$13,998 million, an increase of \$951 million, or 7%, compared with last year. Adjusted non-interest expenses were \$13,162 million, an increase of \$789 million, or 6%, compared with last year. The increase in adjusted non-interest expenses was driven by increases in the Canadian Personal and Commercial Banking, U.S. Personal and Commercial Banking and Wholesale Banking segments. Canadian Personal and Commercial Banking expenses increased primarily due to the acquisition of the credit card portfolio of MBNA Canada, higher employee-related costs, business initiatives and volume growth. U.S. Personal and Commercial Banking expenses increased due to investments in new stores and infrastructure, and the Chrysler Financial acquisition. Wholesale Banking expenses increased primarily due to legal provisions in the current year and higher variable compensation commensurate with improved revenue.

INCOME TAX EXPENSE Reported total income and other taxes decreased by \$204 million, or 9%, from 2011. Income tax expense, on a reported basis, was down \$234 million, or 18%, from 2011. Other taxes were up \$30 million, or 3%, from 2011. Adjusted total income and other taxes were down \$111 million, or 4%, from 2011. Total income tax expense, on an adjusted basis, was down \$141 million, or 9%, from 2011. The Bank's effective income tax rate on a reported basis was 14.9% for 2012, compared with 18.6% in 2011. The year-over-year decrease was largely due to the reduction in the Canadian statutory corporate tax rate and higher tax exempt dividend income from taxable Canadian corporations. The Bank's reports its investment in TD Ameritrade using the equity method of accounting. TD Ameritrade's tax expense of \$131 million in the year, compared to \$148 million in 2011, was not part of the Bank's tax rate reconciliation.

TD BANK GROUP • 2013 MANAGEMENT'S DISCUSSION AND ANALYSIS

#### BALANCE SHEET FACTORS AFFECTING ASSETS AND LIABILITIES

Total assets were \$811 billion as at October 31, 2012, an increase of \$76 billion, or 10%, from October 31, 2011. The net increase was primarily due to a \$32 billion increase in loans (net of allowance for loan losses), a \$29 billion increase in financial assets at fair value and a \$12 billion increase in securities purchased under reverse repurchase agreements.

Financial assets at fair value increased \$29 billion largely due to an increase in trading securities in Wholesale Banking.

Securities purchased under reverse repurchase agreements increased \$12 billion driven by an increase in trade volumes in Wholesale Banking.

Loans (net of allowance for loan losses) increased by \$32 billion primarily driven by increases in Canadian Personal and Commercial Banking and U.S. Personal and Commercial Banking was due to growth in residential mortgages, the acquisition of the credit card portfolio of MBNA Canada and growth in business and government loans. U.S. Personal and Commercial Banking loans increased primarily due to growth in residential mortgages, business and government loans and indirect auto loans.

Total liabilities were \$762 billion as at October 31, 2012, an increase of \$71 billion, or 10%, from October 31, 2011. The net increase was primarily due to a \$38 billion increase in deposits, a \$23 billion increase in other liabilities and a \$10 billion increase in financial liabilities at fair value.

Financial liabilities at fair value increased \$10 billion largely due to an increase in trading deposits in Wholesale Banking.

Deposits increased \$38 billion primarily due to an increase in personal non-term deposits in Canadian Personal and Commercial Banking and U.S. Personal and Commercial Banking and an increase in business and government deposits across several segments.

Other liabilities increased \$23 billion largely due to an increase in obligations related to securities sold under repurchase agreements and obligations related to securities sold short in Wholesale Banking.

Equity was \$49 billion as at October 31, 2012, an increase of \$5 billion, or 11%, from October 31, 2011 primarily due to retained earnings growth and higher common share capital due to additional common share issuances through the dividend reinvestment plan and the exercise of stock options.

TD BANK GROUP • 2013 MANAGEMENT'S DISCUSSION AND ANALYSIS

# 2012 FINANCIAL RESULTS OVERVIEW 2012 Financial Performance by Business Line

Canadian Personal and Commercial Banking reported net income for the year of \$3,304 million, an increase of \$253 million, or 8%, compared with last year. Adjusted net income for the year was \$3,408 million, an increase of \$357 million, or 12%, compared with last year. The increase in adjusted earnings was driven by good volume growth, the acquisition of MBNA, higher fee income, a lower tax rate, and an extra calendar day. The reported return on common equity for the year was \$2,9%, while the adjusted annualized return on common equity was 44.2%. Reported revenue for the year was \$10,688 million, an increase of \$1,156 million, or 12%, compared with last year. Adjusted revenue for the year was \$10,688 million, an increase of \$1,156 million, or 12%, compared with last year. Ne addition of MBNA contributed 9 percentage points to both reported and adjusted year-over-year revenue growth. Net interest income growth was driven by the inclusion of MBNA, organic volume growth and an additional calendar day, partially offset by lower margin on average earning assets. The net interest income contribution from MBNA was elevated due to a one-time benefit from better credit performance on acquired loans. Personal lending volume growth isowed throughout the year impacted by a slowing housing market and weaker consumer loan demand. Business lending growth was strong leading to market share gains. Compared with last year, average real estate secured lending volume increased \$1.2.5 billion, or 6%. Auto lending average volume increased \$1.2 billion, or 10%, while all other personal lending MBNA, were relatively flat. Business loans and acceptances average volumes increased \$5.6 billion, or 14%. Average personal lending uses accesaed 12.2 bills of MBNA, heare gets of MBNA, heare estate as earning assets increased \$5.6 billion, or 14%. Average basines are of MBNA, heare average earning assets decreased 12.2 bis to 2.84%, compared with 2.76% last year due to the addition of MBNA. Excluding the impact of MBNA, hearering assets decreas

Pictor for year was \$1,101 million, an increase of \$227 million, or 40%, compared with last year. The increase in PCL was due primarily to the addition of MBNA. Personal banking PCL was \$63 million, reflecting strong credit quality and enhanced collection strategies. Business banking PCL was \$63 million, an increase of \$26 million, returning to a more normalized level, as the prior year had higher recoveries. Annualized PCL as a percentage of credit volume excluding MBNA was 0.28%, a decrease of 3 bps, compared with last year. Excluding MBNA, personal banking PCL decreased \$53 million, reflecting strong credit quality and enhanced collection strategies. Business banking PCL was \$63 million, an increase of \$26 million, returning to a more normalized level, as the prior year had higher recoveries. Annualized PCL as a percentage of credit volume excluding MBNA was 0.28%, a decrease of 3 bps, compared with last year. New finance of the intervence \$4,988 million, an increase of \$555 million, or 13%, compared with last year. Adjusted non-interest expenses for the year were \$4,884 million, an increase of \$451 million, or 10%, compared with last year. Adjusted non-interest expenses for the year were \$4,884 million, an increase of \$451 million, or 10%, compared with last year. Adjusted non-interest expenses for the year were \$4,884 million, an increase of \$451 million, or 10%, compared with last year. Adjusted non-interest expenses for the year were \$4,884 million, an increase of \$451 million, or 10%, compared with last year. Adjusted non-interest expenses for the year were \$4,884 million, an increase of \$451 million, or 10%, compared with last year. Adjusted non-interest expenses for the year were \$4,884 million, an increase of \$451 million, or 10%, compared with last year. Adjusted non-interest expenses for the year were \$4,884 million, an increase of \$451 million, or 10%, compared with last year. Adjusted non-interest expenses for the year were \$4,884 million, an increase of \$451 million, or 10%, compared with last y

The average FTE staffing levels increased by 539, or 2%, compared with last year driven by the addition of MBNA. Excluding MBNA, FTE decreased by 855, or 3%, largely due to the transfer of FTEs to the Corporate segment and volume-related productivity gains. The reported efficiency ratio for the year worsened to 46.8%, while the adjusted efficiency ratio improved to 45.7%, compared with 46.5%, on both a reported and adjusted basis last year.

Wealth and Insurance net income for the year was \$1,367 million, an increase of \$53 million, or 4%, compared with last year. The increase in earnings was mainly due to growth in premiums and client assets, the inclusion of MBNA and lower expenses, partially offset by unfavourable prior years claims development and lower trading volumes. Wealth and Insurance net income excluding TD Ameritrade was \$1,158 million, an increase of \$51 million, or 5%, compared with last year. The Bank's reported investment in TD Ameritrade generated net income for the year of \$209 million, an increase of \$21 million, or 1%, compared with last year, mainly driven by changes in the capital allocation methodology resulting in lower net charges, largely offset by lower TD Ameritrade earning. For its fiscal year ended September 30, 2012, TD Ameritrade reported net income was US\$566 million, a decrease of US\$52 million, or 8%, compared with last year, primarily driven by lower TD Ameritrade earning. For its fiscal year ended September 30, 2012, TD Ameritrade reported net income for the year was \$6,443 million, an or 8%, compared with last year, inthe Vealth business, a decrease in trading revenue. The direct investing business was largely offset by higher fee-based revenue driven by increased dient assets in the advice-based and asset management businesses. In the lnsurance business, revenue increased from strong premium growth and the inclusion of MBNA. Net interest income increased forms trong premium growth and the inclusion of MBNA. Net interest income increased of method year were \$2,424 million, or 11%, compared with last year. The increase was primarily due to unfavourable prior years' claims development regarding the Ontario auto market and weather-related events. During the latter part of 2012, the business experienced an increase in prior years' claims development in the Ontario auto insurance market primarily drive to these accident years. Frequency and seventy of claims related of these accident years were were sethan anticipat

management, and lower volumes in the Wealth business, partially offset by increased expenses supporting business growth in both the Wealth and Insurance businesses. Assets under administration of \$258 billion as at October 31, 2012 increased by \$21 billion, or 9%, compared with October 31, 2011. Assets under management of \$207 billion as at October 31, 2012 increased by \$21 billion, or 9%, compared with October 31, 2011. Assets under management of \$207 billion as at October 31, 2012 increased by \$21 billion, or 7%, compared with October 31, 2012 increased by \$21 billion, or 7%, compared with lost the view of th

The average FTE staffing levels and efficiency ratio for the year remained relatively flat compared with last year.

U.S. Personal and Commercial Banking reported net income, in Canadian dollar terms, for the year was \$1,128 million, a decrease of \$60 million, or 5%, compared with last year. Adjusted net income for the year was \$1,422 million, an increase of \$152 million, or 12%, compared with last year. In U.S. dollar terms, reported net income for the year was US\$1,123 million, a decrease of US\$82 million, or 7%, compared with last year and adjusted net income was US\$1,146 million, an increase of US\$17 million, or 10%. The increase in adjusted earnings was primarily due to strong loan and depositivolume and higher fee-based revenue, partially offset by higher expenses to support growth, and the impact of the Durbin Amendment. Adjusted net income for the urger excluded integration and restructuring charges relating to acquisitions, litigation reserves and Superstorm Sandy. The reported return on common equity for the year was 6.4%, while the adjusted return on common equity was 8.1%.

TD BANK GROUP • 2013 MANAGEMENT'S DISCUSSION AND ANALYSIS

In U.S. dollar terms, adjusted revenue for the year was US\$6,107 million, an increase of US\$289 million, or 5%, compared with last year driven by increased loan and deposit volume, higher fee-based revenue, and gains on sales of securities, partially offset by the impact of the Durbin Amendment and the anticipated run-off in legacy Chrysler Financial revenue. Average loans increased by US\$12 billion, or 1%, compared with last year with an increase of US\$9 billion, or 31% in average personal loans and an increase of US\$3 billion, or 8% in average business loans. Average deposits increased US\$17 billion, or 1%, compared with prior year, including a US\$10 billion increase of a verage deposits of TD Ameritrade. Excluding the impact of TD Ameritrade IDAs, average deposits increased by US\$75 billion, or 7%. The margin on average earning assets for the year decreased by 13 bps to 3.60% compared with last year primarily due to the low interest rate environment and timing of cash flows on Reported PCI for the year was US\$778 million an increase of US\$90 million and the anticipated point business to the year was US\$778 million and the set of the year the personal business of JUS\$00 million and the anticipated point business that the personal with prior year.

acquired portfolios. Reported PCL for the year was US\$778 million, an increase of US\$80 million, or 11%, compared with last year. Adjusted PCL for the year was US\$723 million, an increase of US\$25 million, or 4%, compared with last year due primarily to organic loan growth, the acquired credit-impaired loan portfolios and the impact of new regulatory guidance on loans discharged in bankruptcies, partially offset by improved asset quality. Personal banking PCL, excluding debt securities classified as loans was US\$391 million, an increase of US\$131 million, or 5%, from the prior year. Business banking PCL, excluding debt securities classified as loans was US\$309 million, or 12%, compared with prior year. PCL for loans excluding debt securities classified as loans as a percentage of credit volume was 0.84%, a decrease of 2 bps, compared with last year. Net impaired loans, excluding acquired credit-impaired loans and debt securities classified as loans, were US\$1.059 million, a decrease of US\$84 million, or 7%, compared with last year due to continued improvement in credit quality. Acquired credit-impaired loans as a to Corber 31, 2012 compared with US\$5.6 billion as at October 31, 2011, while net impaired debt securities classified as loans were US\$1.3 billion compared with US\$1.5 willion as at October 31, 2011. Reported non-interest expenses for the year were US\$4.107 million, an increase of US\$464 million, or 13%, compared with last year. On an adjusted basis, non-interest expenses were US\$3.678 million, an increase of US\$181 million, or 5%, compared with last year due to investments in new stores and infrastructure, and the Chrysler Financial acquisition. The average FTE staffing levels for the year increased by 834, or 3%, compared with 62.7% last year, while the adjusted efficiency ratio for the year remained flat at 60.2%, compared with last year.

Wholesale Banking net income for the year was \$880 million, an increase of \$65 million, or 8%, compared with last year. The increase in earnings was due to stronger results in our core businesses, partially offset by reduced securities gains in the investment portfolio. The return on common equity for the year was 21.2%. Wholesale Banking revenue is derived primarily from capital markets services and corporate lending. Revenue for the year was \$2,654 million, an increase of \$156 million, or 6%, compared with last year. Capital markets revenue increased primarily due to improved fixed income and credit trading, strong debt underwriting, and robust M&A revenue. Fixed income and credit trading revenue increased use of evaled volatility in the market. Debt underwriting fees remained strong throughout the year. M&A revenue was higher aided by low interest rates, robust banking markets and orgoing opportunities for consolidation. Partially offsetting these improvements were lower security gains from the investment portfolio and weaker equity trading and underwriting on low industry-wide volumes and prevention and underwriting on low industry-wide volumes and prevention. volatility

PCL comprises specific provision for credit losses and accrual costs for credit protection. The change in market value of the credit protection, in excess of the accrual cost, is reported in the Corporate segment. PCL for the year was \$47 million, an increase of \$25 million, compared with last year. The increase in PCL was primarily due to a loss on a single name in the corporate lending portfolio. PCL in the prior year primarily comprised the accrual cost of credit protection. Non-interest expenses for the year were \$1,570 million, an increase of \$102 million, or 7%, compared with last year primarily due to legal provisions in the current year and higher variable compensation

commensurate with improved revenue.

Risk-weighted assets were \$43 billion as at October 31, 2012, an increase of \$8 billion, or 23%, compared with October 31, 2011. The increase was due to the implementation of the revised Basel II market risk The average FTE staffing levels increased by 36, or 1%, compared with last year

Corporate segment reported net loss for the year was \$208 million, compared with a reported net loss of \$323 million last year. The adjusted net loss for the year was \$2 million, compared with an adjusted net loss of \$18 million last year. The year-over-year change in the adjusted net loss was due to higher net corporate expenses, partially offset by the impact of favourable tax items, treasury and other hedging activities and other items.

TD BANK GROUP • 2013 MANAGEMENT'S DISCUSSION AND ANALYSIS

# GROUP FINANCIAL CONDITION **Balance Sheet Review**

AT A GLANCE OVERVIEW • Total assets were \$863 billion as at October 31, 2013, an increase of \$52 billion, or 6%, compared with October 31, 2012.

TABLE 26: SELECTED CONSOLIDATED BALANCE SHEET ITEMS		
(millions of Canadian dollars)		
		As at
	October 31	October 31
	2013	2012
Interest-bearing deposits with banks	\$ 28,855 \$	21,692
Available-for-sale securities	79,541	98,576
Held-to-maturity securities	29,961	-
Loans (net of allowance for loan losses)	444,922	408,848
Trading deposits	47,593	38,774
Deposits	543,476	487,754

#### FACTORS AFFECTING ASSETS AND LIABILITIES

Total assets were \$863 billion as at October 31, 2013, an increase of \$52 billion, or 6%, from October 31, 2012. The net increase was primarily due to a \$36 billion increase in loans (net of allowance for loan losses), a \$30 billion increase in held-to-maturity securities, and a \$7 billion increase in interest-bearing deposits with banks, partially offset by a \$23 billion decrease in financial assets at fair value.

Interest-bearing deposits with banks increased \$7 billion primarily due to an increase in Wholesale Banking driven by higher U.S. Federal Reserve deposits.

Financial assets at fair value decreased \$23 billion largely due to a reclassification from available-for-sale securities to held-to-maturity securities and a decrease in derivative assets in Wholesale Banking.

Held-to-maturity securities increased \$30 billion due to a reclassification from available-for-sale securities and an increase in securities in U.S. Personal and Commercial Banking segment

Loans (net of allowance for loan losses) increased \$36 billion primarily driven by increases in the U.S. Personal and Commercial Banking and Canadian Personal and Commercial Banking segments. The increase in the U.S. Personal and Commercial Banking segment was due to growth in credit card and business and government loans. Target added \$6 billion to total loans. The Canadian Personal and Commercial Banking segment loans increased primarily due to growth in residential mortgages and business and government loans.

Total liabilities were \$811 billion as at October 31, 2013, an increase of \$49 billion, or 6%, from October 31, 2012. The net increase was primarily due to a \$56 billion increase in deposits, partially offset by a \$10 billion decrease in financial liabilities at fair value.

Financial liabilities at fair value decreased \$10 billion largely due to a decrease in derivative liabilities, partially offset by an increase in trading deposits in Wholesale Banking.

Deposits increased \$56 billion primarily due to an increase in personal non-term and business and government deposits in the U.S. Personal and Commercial Banking and Canadian Personal and Commercial Banking segments and bank deposits in Wholesale Banking, partially offset by a decrease in personal term deposits in Canadian Personal and Commercial Banking.

Equity was \$52 billion as at October 31, 2013, an increase of \$3 billion, or 6%, from October 31, 2012 primarily due to higher retained earnings.

TD BANK GROUP • 2013 MANAGEMENT'S DISCUSSION AND ANALYSIS

# GROUP FINANCIAL CONDITION Credit Portfolio Quality

AT A GLANCE OVERVIEW

• Loans and acceptances net of allowance for loan losses was \$451 billion, an increase of \$35 billion compared with last year.
• Impaired loans net of counterparty-specific and individually insignificant allowances was \$2,243 million, an increase of \$143 million compared with last year.
• Provision for credit losses was \$1,631 million, compared with \$1,795 million in the prior year.
• Total allowance for loan losses increased by \$211 million to \$2,855 million in 2013.

LOAN PORTFOLIO Overall in 2013, the Bank's credit quality remained stable despite uncertain economic conditions. During 2013, the Bank increased its credit portfolio by \$35 billion, or 8%, from the prior year, largely due to volume growth in the Canadian and U.S. Personal and Commercial Banking segments and Target. While the majority of the credit risk exposure is related to loans and acceptances, the Bank also engaged in activities that have off-balance sheet credit risk. These include credit instruments and

derivative financial instruments, as explained in Note 33 to the Consolidated Financial Statements

## CONCENTRATION OF CREDIT RISK

CONCENTRATION OF CREDIT RISK The Bank's loan portfolio continued to be dominated by Canadian and U.S. residential mortgages, consumer instalment and other personal loans, and credit cards, representing 72% of total loans net of counterparty-specific and individually insignificant allowances, down from 73% in 2012. During the year, these portfolios increased by \$22 billion, or 7%, and totalled \$326 billion at year end. Residential mortgages represented 41% of the portfolio in 2013, consistent with 2012. Consumer instalment and other personal loans, and credit cards were 31% of total loans net of counterparty-specific and individually insignificant allowances in 2013, down from 32% in 2012. The Bank's business and government sector concentrations in Canada were the real estate and financial sectors, which comprised 5% and 2%, respectively. Real estate was the leading U.S. sector of concentration and represented 3% of net loans, consistent with 2012.

3% of net loans, consistent with 2012.

3% of net loans, consistent with 2012. Geographically, the credit portfolio remained concentrated in Canada. In 2013, the percentage of loans held in Canada was 74%, down from 76% in 2012. The largest Canadian exposure was in Ontario, which represented 42% of total loans net of counterparty-specific and individually insignificant allowance for loan losses for 2013, down from 43% in 2012. The largest Canadian exposure was in Ontario, which represented 42% of the credit portfolio was predominantly in the U.S., which represented 24% of the portfolio, up from 22% in 2012 primarily due to volume growth in residential mortgages, consumer indirect auto, business and government loans and Target. Exposures to debt securities classified as loans, acquired credit-impaired loans, and other geographic regions were limited. The largest U.S. exposures by state were in New England and New York which represented 7% and 5% of total loans net of counterparty-specific and individually insignificant allowances, respectively, up from 6% and 4% in 2012.

TD BANK GROUP • 2013 MANAGEMENT'S DISCUSSION AND ANALYSIS

millions of Canadian dollars, except as noted)					As at		Porconto	ge of total
			October 31	October 31	October 31	October 31		Dctober 31
	Gross Ioans	Counterparty- specific and individually insignificant allowances	2013 Net Ioans	2012 Net loans	2011 Net Joans	2013	2012	2011
Canada	ioans	allowallces	Ioans	IUdits	IOdits			
Residential mortgages	\$ 164,389	\$ 14 \$	164,375	\$ 154,233	\$ 142,282	36.3 %	36.9 %	36.8
Consumer instalment and other personal HELOC	61.581	20	61.561	64.732	65.518	13.6	15.5	16.9
Indirect Auto	14,666	20	14.641	13,942	13,581	3.2	3.3	3.5
Other	15,193	52	15,141	14,525	15,333	3.3	3.5	4.0
Credit card	15,288	115	15,173	14,165	8,042	3.3	3.4	2.1
Fotal personal	271,117	226	270,891	261,597	244,756	59.7	62.6	63.3
Real estate Residential	13.685	12	13.673	12.462	10.730	3.0	3.0	2.8
Residential Non-residential	8,153	12	8,151	7,250	5,898	1.8	1.7	1.5
Fotal real estate	21,838	14	21,824	19,712	16,628	4.8	4.7	4.3
Agriculture	3,914	-	3,914	3,237	2,749	0.9	0.8	0.7
utomotive Financial	2,326 8,812	1	2,325 8.811	1,444 6.416	1,249 8,232	0.5	0.3	0.3
Food, beverage, and tobacco	1.250	2	1.248	1.073	8,232 1.043	0.3	0.3	0.3
orestry	423	-	423	378	388	0.1	0.1	0.1
Sovernment, public sector entities, and education	4,471	2	4,469	4,784	4,210	1.0	1.1	1.1
tealth and social services	3,686	1	3,685	3,327	2,960 1,332	0.8	0.8	0.8
ndustrial construction and trade contractors Metals and mining	1,600 871	5	1,594 866	1,489 770	1,332	0.4	0.4	0.3
Pipelines, oil, and gas	2,194	7	2,187	2,235	1,849	0.5	0.5	0.2
Power and utilities	1,506	-	1,506	1,184	1,082	0.3	0.3	0.3
Professional and other services	2,674	5	2,669	2,403	1,824	0.6	0.5	0.5
Retail sector	2,144	26	2,118	1,959	2,024	0.5	0.5	0.5
Sundry manufacturing and wholesale	1,821 1,029	5	1,816 1,028	1,644 1,004	1,491 908	0.4	0.4	0.4
Felecommunications, cable, and media Transportation	771	1	770	715	537	0.2	0.2	0.2
Dther	2,942	4	2,938	1,934	2,511	0.6	0.5	0.7
Total business and government	64,272	81	64,191	55,708	51,651	14.2	13.3	13.4
Fotal Canada	335,389	307	335,082	317,305	296,407	73.9	75.9	76.7
Jnited States								
Residential mortgages	20,945	8	20,937	17,349	12,478	4.6	4.2	3.3
Consumer instalment and other personal HELOC	10.607	16	10.591	10.101	9.630	2.3	2.4	2.5
Indirect Auto	16,323	4	16,319	13,463	9,739	3.6	3.2	2.5
Other	533	1	532	489	447	0.2	0.1	0.1
Credit card	6,900	13	6,887	1,085	880	1.5	0.3	0.2
Total personal	55,308	42	55,266	42,487	33,174	12.2	10.2	8.6
Real estate Residential	3,470	12	3.458	2 997	3 064	0.8	0.7	0.8
Non-residential	12,084	20	12,064	10,797	9,404	2.7	2.6	2.4
otal real estate	15,554	32	15,522	13,794	12,468	3.5	3.3	3.2
Agriculture	289	-	289	275	229	0.1	0.1	0.1
utomotive	1,850 2,006	2	1,848	1,538 1,953	1,271	0.4	0.4	0.3
ood, beverage, and tobacco	1,654	1	1.653	1,321	1.227	0.4	0.3	0.7
orestry	531	1	530	410	316	0.1	0.1	0.1
Sovernment, public sector entities, and education	4,466	3	4,463	3,276	2,389	0.9	0.8	0.6
lealth and social services	5,785 1,222	12 8	5,773 1,214	4,941 1,086	4,269 1,097	1.3 0.3	1.2 0.3	1.1 0.3
ndustrial construction and trade contractors	1,222	8	1,214	999	893	0.3	0.2	0.3
Pipelines, oil, and gas	521	-	521	829	801	0.1	0.2	0.2
Power and utilities	1,155	-	1,155	1,116	968	0.3	0.3	0.3
Professional and other services	5,353	14	5,339	4,379	2,868	1.1	1.0	0.7
Retail sector	2,578	11	2,567	2,294	2,311	0.6	0.5	0.6
Sundry manufacturing and wholesale	3,717 1.663	3	3,714 1.656	3,055 1,175	2,626 1,049	0.8 0.4	0.7	0.7
Felecommunications, cable, and media	1,663	4	1,656	1,175	1,049	0.4	0.3	0.3
Dther	714	-	714	1,080	1,357	0.2	0.3	0.4
	55,000	100	54,900	47,080	41,702	12.1	11.3	10.8
otal business and government		4.40	110,166	89,567	74,876	24.3	21.5	19.4
otal business and government otal United States	110,308	142						
otal United States nternational	110,308							
otal United States ternational essonal	110,308	-	10	11	12	-	-	
otal United States ternational ersonal usiness and government	110,308 10 2,240	-	10 2,240	2,653	3,520	- 0.5	0.6	0.9
otal United States International Versonal Jusiness and government Otal international	110,308 10 2,240 2,250	-	10 2,240 2,250	2,653 2,664	3,520 3,532	0.5	0.6	0.9
oral United States  tternational  everonal  Usuiness and government  oral international  oral international	110,308 10 2,240	-	10 2,240	2,653	3,520			
Total business and government Total United States International Versonal Susiness and government Total international Total excluding other loans Totar loans Data scattling classified as loans	110,308 10 2,240 2,250 447,947	-	10 2,240 2,250 447,498	2,653 2,664 409,536	3,520 3,532 374,815	0.5 98.7	0.6 98.0	0.9 97.0
Total United States nternational versoral Ususiness and government Otal international Total excluding other loans Uther loans Dther loans Dther scutties classified as loans	110,308 10 2,240 2,250	- - - 449	10 2,240 2,250	2,653 2,664	3,520 3,532	0.5	0.6	0.9
iotal United States tersonal eversonal usuiness and government iotal international otal excluding other loans ther loans	110,308 10 2,240 2,250 447,947 3,744 2,485 6,229	- - 449 173 117 290	10 2,240 2,250 447,498 3,571 2,368 5,939	2,653 2,664 409,536 4,809 3,669 8,478	3,520 3,532 374,815 6,332 5,500 11,832	0.5 98.7 0.8 0.5 1.3	0.6 98.0 1.1 0.9 2.0	0.9 97.0 1.6 1.4 3.0
otal United States  ternational  ersonal  usiness and government  otal international  otal international  otal accluding other loans  ther loans  lebt securities classified as loans  cquired credit-impaired loans <sup>3</sup>	110,308 10 2,240 2,250 447,947 3,744 2,485	- - 449 173 117	10 2,240 2,250 447,498 3,571 2,368	2,653 2,664 409,536 4,809 3,669	3,520 3,532 374,815 6,332 5,500	0.5 98.7 0.8 0.5	0.6 98.0 1.1 0.9	0.9 97.0 1.6 1.4 3.0
otal United States ternational ternational usiness and government otal international otal excluding other loans ther loans ebt securities classified as loans couried ordelt-mapried loans <sup>3</sup> otal ather loans tern total course but not identified allowance	110,308 10 2,240 2,250 447,947 3,744 2,485 6,229	- - 449 173 117 290	10 2,240 2,250 447,498 3,571 2,368 5,939 453,437	2,653 2,664 409,536 4,809 3,669 8,478 \$ 418,014	3,520 3,532 374,815 6,332 5,500 11,832 \$ 386,647	0.5 98.7 0.8 0.5 1.3	0.6 98.0 1.1 0.9 2.0	0.9 97.0 1.6 1.4
tai United States terrational erronal usiness and government usiness and government cal international cal international cal excluding other loans ther loans ther loans curved verdik-impaired loans <sup>3</sup> cal other loans cal ot	110,308 10 2,240 2,250 447,947 3,744 2,485 6,229	- - 449 173 117 290	10 2,240 2,250 447,498 3,571 2,368 5,939 453,437 2,018	2,653 2,664 409,536 4,809 3,669 8,478 \$ 418,014 1,788	3,520 3,532 374,815 6,332 5,500 11,832 \$ 386,647 1,496	0.5 98.7 0.8 0.5 1.3	0.6 98.0 1.1 0.9 2.0	0.9 97.0 1.6 1.4 3.0
Ital Uhited States ternational strenational strenational states and government state excluding other loans text excluding other loans text excluding other loans text excluding other loans text excludes a loans aguited crediting marted loans <sup>3</sup> stat diver loans text curred but not identified allowance	110,308 10 2,240 2,250 447,947 3,744 2,485 6,229	- - 449 173 117 290	10 2,240 2,250 447,498 3,571 2,368 5,939 453,437	2,653 2,664 409,536 4,809 3,669 8,478 \$ 418,014	3,520 3,532 374,815 6,332 5,500 11,832 \$ 386,647	0.5 98.7 0.8 0.5 1.3	0.6 98.0 1.1 0.9 2.0	0.9 97.0 1.6 1.4 3.0

 Total, net of allowance

 Percentage change over previous year – loans and acceptances, net of counterparty-specific and individually insignificant allowances

 Percentage change over previous year – loans and acceptances, net of allowance

 Primarily based on the geographic location of the custome's address.

 2 Octain comparative amounts have been redactified to conform with the presentation adopted in the current period.

 3 Indudes all FDIC covered loans and other acquired credit-impaired bans.

TD BANK GROUP • 2013 MANAGEMENT'S DISCUSSION AND ANALYSIS

10.4 %

8.1 % 8.1 %

8.5 % 8.5 %

(millions of Canadian dollars, except as noted)											
								As at			ntage of total
				October 31		October 31		October 31	October 31	October 31	October 31
				2013		2012		2011	2013	2012	2011
			Counterparty-								
			specific and								
			individually insignificant								
	Gross	s loans	allowances	Net loans		Net loans		Net loans			
Canada		o louino	anowanoco	Notiouno		Notibulio		Het build			
Atlantic provinces	s	9,702 \$	7 \$	9,695	s	9.179	s	8.542	2.1 %	2.2 %	2.2
British Columbia <sup>3</sup>		48,894	23	48,871		47,564		46,197	10.9	11.4	12.0
Ontario <sup>3</sup>		188,601	235	188,366		177,947		164,732	41.5	42.6	42.6
Prairies <sup>3</sup>		60.394	24	60.370		56,453		53.687	13.3	13.5	13.9
Québec		27,798	18	27,780		26,162		23,249	6.1	6.2	6.0
Total Canada	3	335,389	307	335,082		317,305		296,407	73.9	75.9	76.7
United States											
Carolinas (North and South)		5,318	4	5,314		3,259		1,686	1.2	0.8	0.4
Florida		6,809	7	6,802		4,567		2,635	1.5	1.1	0.7
New England <sup>4</sup>		29,526	49	29,477		25,891		23,201	6.5	6.2	6.0
New Jersey		20,290	37	20,253		15,026		12,034	4.4	3.6	3.1
New York		20,777	16	20,761		15,646		12,119	4.6	3.8	3.1
Pennsylvania Other		8,222 19,366	15 14	8,207 19,352		6,740 18,438		5,776 17,425	1.8 4.3	1.6 4.4	1.5 4.6
Total United States		110,308	14	110,166		89,567		74.876	24.3	21.5	19.4
	1	110,308	142	110,166		69,007		74,070	24.3	21.5	19.4
International Europe		752	-	752		1,239		1,582	0.2	0.3	0.4
Other		1.498		1.498		1,239		1,950	0.2	0.3	0.4
Total international		2.250		2,250		2.664		3,532	0.5	0.6	0.9
Total excluding other loans		447.947	449	447,498		409.536		374,815	98.7	98.0	97.0
•	4			1		,					
Other loans	\$ 4	6,229	290	5,939	s	8,478 418,014	•	11,832	1.3	2.0	3.0
Total	\$ 4	454,176 \$	739 \$	453,437	\$		\$	386,647	100.0 %	100.0 %	100.0
Incurred but not identified allowance				2,116		1,943		1,645	-		
Total, net of allowance			\$	451,321	\$	416,071	\$	385,002			
Percentage change over previous year –									_		
loans and acceptances, net of											
counterparty-specific and individually											
insignificant allowances for loan losses				2013		2012		2011			
Canada				5.6 %	6	7.1	%	9.3 %	6		
Jnited States				23.0		19.6		22.2			
International				(15.5)		(24.6)		7.9			
Other loans				(29.9)		(28.3)		(18.3)			
Total				8.5 %		8.1	0/	10.4 %	1		

 Total
 e.s
 7e
 e.r.

 1
 Primarily based on the geographic location of the customer's address.
 Certain comparative amounts have been reclassified to conform with the presentation adopted in the current period.
 Section 2000 and 1000 and 10000 and 10000 and 1000 and 1000 and 10000 and 10000 and 10000 and 10

Loans authorized and amounts outstanding to Canadian and U.S. small and mid-sized business customers are provided below.

TABLE 29: LOANS TO SMALL AND MID-SIZED BUSINESS CUSTOMERS

		Loans au	uthorized		Amount outstandin		
Loan amount (dollars)	 2013	2012	2011	2013	2012	2011	
\$0 - \$24,999	\$ <b>956</b> \$	995 \$	1,095 \$	365 \$	387 \$	425	
\$25,000 - \$49,999	990	1,104	1,359	493	539	624	
\$50,000 – \$99,999	1,952	2,129	2,340	1,035	1,140	1,258	
\$100,000 - \$249,999	5,537	5,723	5,980	3,596	3,738	3,951	
\$250,000 – \$499,999	7,167	7,145	7,092	5,109	5,070	5,046	
\$500,000 – \$999,999	9,355	8,810	8,455	6,377	5,982	5,792	
\$1,000,000 - \$4,999,999	31,212	28,138	26,584	19,434	17,409	16,074	
Fotal <sup>1</sup>	\$ 57,169 \$	54,044 \$	52,905 \$	36,409 \$	34,265 \$	33,170	

TD BANK GROUP • 2013 MANAGEMENT'S DISCUSSION AND ANALYSIS

Real Estate Secured Lending Retail real estate secured Lending includes mortgages and lines of credit to North American consumers to satisfy financing needs ranging from home purchases to refinancing. Credit policies and strategies are aligned with the Bank's risk appetite and meet all regulatory requirements. While the Bank retains first lien on the majority of properties held as security, there is a small portion of loans with second liens, but most of these are behind a TD mortgage that is in first policies in Canada ensure that the combined exposure of all uninsured facilities on one property does not exceed 80% of the collateral value at origination. Lending at a higher loan-to-value ratio is permitted by legislation but requires default insurance. This insurance is contractual coverage for the life of eligible facilities and protects the Bank's real estate secured lending portfolio against potential losses caused by borrower default. The Bank also purchases default insurance on lower loan-to-value ratio loans. The insurance is provided by either government-backed entities or other approved private mortgage insures. The Bank regularly performs stress tests on its real estate lending portfolio as part of its overall stress testing program. This is done with a view to determine the extent to which the portfolio would be vulnerable to require domustic and force the protection excities and uneal stress testing program. This is done with a view to determine the extent to which the portfolio or codit be counce in the excent domustic tables are provided as applications the part of its overall theory are private mortgage to be proved to accel theory and the accessing the marked and the accessing the impact on conditioned the part of its overall tables are more proved to accel theory when accessing the impact on conditioned to part of the part of the

severe downturn in economic conditions. The effect of severe changes in house prices, interest rates and unemployment levels are among the factors considered when assessing the impact on credit losses and the Bank's overall profitability. A variety of portfolio segments including dwelling type and geographical regions are examined during the exercise to determine whether specific vulnerabilities exist. Based on our most recent reviews, potential losses on all real estate secured lending exposures are considered manageable.

## TABLE 30: REAL ESTATE SECURED LENDING<sup>1,2</sup>

(millions of Canadian dollars, except as noted)

																		As at
				Reside	ntial mort	gages			н	ome eq	uity lines of	credit						Total
		Ins	sured <sup>3</sup>		Unir	nsured		Ins	sured <sup>3</sup>		Unin	sured		In	sured <sup>3</sup>		Unir	nsured
																	October 31	, 2013
Canada																		
Atlantic provinces	\$	4,077	2.5 %	6\$	1,076	0.7	%\$	698	1.1	%\$	774	1.3	%\$	4,775	2.1	%\$	1,850	0.8 %
British Columbia <sup>4</sup>		21,166	12.9		9,896	6.0		4,209	6.8		7,454	12.1		25,375	11.2		17,350	7.7
Ontario <sup>4</sup>		57,942	35.3		20,940	12.7		13,697	22.2		17,635	28.7		71,639	31.7		38,575	17.1
Prairies <sup>4</sup>		26,645	16.2		6,628	4.0		5,821	9.5		6,768	11.0		32,466	14.4		13,396	5.9
Quebec		12,066	7.3		3,953	2.4		2,300	3.7		2,225	3.6		14,366	6.4		6,178	2.7
Total Canada	<b>\$</b> 1	121,896	74.2 %	6\$	42,493	25.8	%\$	26,725	43.3	%\$	34,856	56.7	%\$	148,621	65.8	%\$	77,349	34.2 %
United States		603			20,828			9			10,757			612			31,585	
Total	<b>\$</b> 1	122,499		\$	63,321		\$	26,734		\$	45,613		\$	149,233		\$	108,934	
																	October 31	. 2012

										00000010	
\$ 3,515	2.3 % \$	682	0.4 % \$	780	1.2 % \$	771	1.2 % \$	4,295	2.0 % \$	1,453	0.7 %
19,946	12.9	6,833	4.4	4,912	7.6	7,420	11.5	24,858	11.4	14,253	6.5
62,977	40.9	20,008	13.0	15,085	23.3	17,278	26.7	78,062	35.5	37,286	17.0
23,144	15.0	4,030	2.6	6,985	10.8	6,828	10.5	30,129	13.8	10,858	5.0
10,490	6.8	2,622	1.7	2,479	3.8	2,215	3.4	12,969	5.9	4,837	2.2
\$ 120,072	77.9 % \$	34,175	22.1 % \$	30,241	46.7 % \$	34,512	53.3 % \$	150,313	68.6 % \$	68,687	31.4 %
497		17,428		10		10,302		507		27,730	
\$ 120,569	\$	51,603	\$	30,251	\$	44,814	\$	150,820	\$	96,417	
	19,946 62,977 23,144 10,490 \$ 120,072 497	19,946 12.9 62,977 40.9 23,144 15.0 10,490 6.8 \$ 120,072 77.9 % \$ 497	19,946         12.9         6,833           62,977         40.9         20,008           23,144         15.0         4,030           10,490         6.8         2,622           \$ 120,072         77.9         % \$ 34,175           497         17,428	19,946         12.9         6,833         4.4           62,977         40.9         20,008         13.0           23,144         15.0         4,030         2.6           10,490         6.8         2,622         1.7           \$ 120,072         77.9 %         \$ 34,175         22.1 %         \$           497         17,428	19,946         12.9         6,833         4.4         4,912           62,977         40.9         20,008         13.0         15,085           23,144         15.0         4,030         2.6         6,985           10,490         6.8         2,622         1.7         2,479           \$ 120,072         77.9         % \$ 34,175         22.1         % \$ 30,241           497         17,428         10	19,946         12.9         6,833         4.4         4,912         7.6           62,977         40.9         20,008         13.0         15,085         23.3           23,144         15.0         4,030         2.6         6,985         10.8           10,490         6.8         2,622         1.7         2,479         3.8           \$ 120,072         77.9         %         34,175         22.1         %         30,241         46.7         %           497         17,428         10 <td>19,946         12.9         6,833         4.4         4,912         7.6         7,420           62,977         40.9         20,008         13.0         15,085         23.3         17,278           23,144         15.0         4,030         2.6         6,985         10.8         6,828           10,490         6.8         2,622         1.7         2,479         3.8         2,215           \$         120,072         77.9         \$         34,175         22.1         \$         30,241         46.7         %         34,512           497         17,428         10         10,302         10         10,302         10,302</td> <td>19,946         12.9         6,833         4.4         4,912         7.6         7,420         11.5           62,977         40.9         20,008         13.0         15,085         23.3         17,278         26.7           23,144         15.0         4,030         2.6         6,985         10.8         6,828         10.5           10,490         6.8         2,622         1.7         2,479         3.8         2,215         3.4           \$ 120,072         77.9         %         34,175         22.1         %         30,241         46.7         %         34,512         53.3         %         \$           497         17,428         10         10,302         10,302         10,302         10,302</td> <td>19,946         12.9         6,833         4.4         4,912         7.6         7,420         11.5         24,858           62,977         40.9         20,008         13.0         15,085         23.3         17,278         26.7         78,062           23,144         15.0         4,030         2.6         6,985         10.8         6,828         10.5         30,129           10,490         6.8         2,622         1.7         2,479         3.8         2,215         3.4         12,969           \$ 120,072         77.9         %         34,175         22.1         %         30,241         46.7         %         34,512         53.3         %         150,313           497         17,428         10         10,302         507</td> <td>19,946         12.9         6,833         4.4         4,912         7.6         7,420         11.5         24,858         11.4           62,977         40.9         20,008         13.0         15,085         23.3         17,278         26.7         78,062         35.5           23,144         15.0         4,030         2.6         6,985         10.8         6,828         10.5         30,129         13.8           10,490         6.8         2,622         1.7         2,479         3.8         2,215         3.4         12,969         5.9           \$ 120,072         77.9         % \$ 34,175         22.1         % \$ 30,241         46.7         \$ 34,512         5.3         % \$ 150,313         68.6         % \$           497         17,428         10         10,302         507</td> <td>\$ 3,515         2.3         %         682         0.4         %         780         1.2         %         771         1.2         %         4.295         2.0         %         1.453           19,946         12.9         6,833         4.4         4,912         7.6         7,420         11.5         24,858         11.4         14,253           62,977         40.9         20,008         13.0         15,085         23.3         17,278         26.7         78,062         35.5         37,286           23,144         15.0         4,030         2.6         6,985         10.8         6,828         10.5         30,129         13.8         10,856           10,490         6.8         2,622         1.7         2,479         3.8         2,215         3.4         12,969         5.9         4,837           \$120,072         77.9         \$\$&lt;34,175</td> 2.1         \$\$<30,241	19,946         12.9         6,833         4.4         4,912         7.6         7,420           62,977         40.9         20,008         13.0         15,085         23.3         17,278           23,144         15.0         4,030         2.6         6,985         10.8         6,828           10,490         6.8         2,622         1.7         2,479         3.8         2,215           \$         120,072         77.9         \$         34,175         22.1         \$         30,241         46.7         %         34,512           497         17,428         10         10,302         10         10,302         10,302	19,946         12.9         6,833         4.4         4,912         7.6         7,420         11.5           62,977         40.9         20,008         13.0         15,085         23.3         17,278         26.7           23,144         15.0         4,030         2.6         6,985         10.8         6,828         10.5           10,490         6.8         2,622         1.7         2,479         3.8         2,215         3.4           \$ 120,072         77.9         %         34,175         22.1         %         30,241         46.7         %         34,512         53.3         %         \$           497         17,428         10         10,302         10,302         10,302         10,302	19,946         12.9         6,833         4.4         4,912         7.6         7,420         11.5         24,858           62,977         40.9         20,008         13.0         15,085         23.3         17,278         26.7         78,062           23,144         15.0         4,030         2.6         6,985         10.8         6,828         10.5         30,129           10,490         6.8         2,622         1.7         2,479         3.8         2,215         3.4         12,969           \$ 120,072         77.9         %         34,175         22.1         %         30,241         46.7         %         34,512         53.3         %         150,313           497         17,428         10         10,302         507	19,946         12.9         6,833         4.4         4,912         7.6         7,420         11.5         24,858         11.4           62,977         40.9         20,008         13.0         15,085         23.3         17,278         26.7         78,062         35.5           23,144         15.0         4,030         2.6         6,985         10.8         6,828         10.5         30,129         13.8           10,490         6.8         2,622         1.7         2,479         3.8         2,215         3.4         12,969         5.9           \$ 120,072         77.9         % \$ 34,175         22.1         % \$ 30,241         46.7         \$ 34,512         5.3         % \$ 150,313         68.6         % \$           497         17,428         10         10,302         507	\$ 3,515         2.3         %         682         0.4         %         780         1.2         %         771         1.2         %         4.295         2.0         %         1.453           19,946         12.9         6,833         4.4         4,912         7.6         7,420         11.5         24,858         11.4         14,253           62,977         40.9         20,008         13.0         15,085         23.3         17,278         26.7         78,062         35.5         37,286           23,144         15.0         4,030         2.6         6,985         10.8         6,828         10.5         30,129         13.8         10,856           10,490         6.8         2,622         1.7         2,479         3.8         2,215         3.4         12,969         5.9         4,837           \$120,072         77.9         \$\$<34,175

2

Geographic location based on the address of the property mortgaged. Excludes loans classified as trading as the Bark intends to self the loans immediately or in the near term, and loans designated at fair value through profit or loss for which no allowance is recorded. Default insurance is contractual coverage for the file of eligible facilities whereby the Bank's exposure to real estate secured lending, all or in part, is protected against potential losses caused by borrower default. It is provided by either government backed entities or other approved private mortgage insures. The territories are included as follows: Yukon is included in British Columbia, Nunavut is included in Ontario; and Northwest Territories is included in the Prairies region. 4

The following table provides a summary of the Bank's residential mortgages by remaining amortization period. All figures are calculated based on current customer payment behaviour in order to properly reflect the propensity to prepay by borrowers. The current customer payment basis accounts for any accelerated payments made to date and projects remaining amortization based on existing balance outstanding and current propensity to pr payment terms.

—	<5		5- <10		10-<15		15- <20		20-<25		25-<30		30-<35		>=35		
	years		years		years		years		years		years		years		years		Total
															Oct	ober 3	1, 2013
Canada	10.8	%	4.3	%	8.2	%	11.7	%	24.6	%	26.0	%	14.3	%	0.1	%	100.0
Jnited States	2.6		1.3		21.6		2.0		8.3		63.1		1.1		-		100.0
Total	9.9	%	4.0	%	9.8	%	10.6	%	22.6	%	30.2	%	12.8	%	0.1	%	100.0
															Oc	tober 3	1, 2012
Canada	9.8	%	4.6	%	8.9	%	13.1	%	18.5	%	25.9	%	17.7	%	1.5	%	100.0
Inited States	1.6		1.9		25.9		2.2		9.9		56.2		2.3		-		100.0
otal	9.0	%	4.3	%	10.7	%	11.9	%	17.6	%	29.0	%	16.1	%	1.4	%	100.0

TD BANK GROUP • 2013 MANAGEMENT'S DISCUSSION AND ANALYSIS

TABLE 32: UNINSURED AVERAGE LOAN-TO-VALUE: NEWLY ORIGINATED AND NEWLY ACQUIRED <sup>1,2,3</sup>				
	Residential mortgages		т	otal
			oer 31, 2	
Canada				
Atlantic provinces	72	% 62	%	70 %
British Columbia <sup>5</sup>	67	58		65
Ontario <sup>5</sup>	68	61		66
Prairies <sup>5</sup>	71	63		69
Quebec	71	63		70
Total Canada	69	% 61	%	67 %
United States	67	% 66	%	67 %
Total	69	% 62	%	67 %

October 31, 2012

Canada			
Atlantic provinces	72 %	69 %	71 %
British Columbia <sup>5</sup>	66	63	65
Ontario <sup>5</sup>	68	67	68
Prairies <sup>5</sup>	70	69	70
Quebec	70	69	69
Total Canada	68 %	67 %	68 %
United States	65 %	65 %	65 %
Total	67 %	66 %	67 %

Geographic location based on the address of the property mortgaged. Excludes loans dassified as trading as the Bark intends to sell the loans immediately or in the near term, and loans designated at fair value through profit or loss for which no allowance is recorded. Based on house price at origination. Home equity lines of cradit loan-to-value includes first position collateral mortgage if applicable. The termitories are included as follows: Yukon's included in British Columbia, Nunavut is included in Ontario; and Northwest Territories is included in the Prairies region.

## IMPAIRED LOANS

IMPARED LOANS A loan is considered impaired when there is objective evidence that there has been a deterioration of credit quality to the extent that the Bank no longer has reasonable assurance as to the timely collection of the full amount of principal and interest. Excluding debt securities classified as loans, FDIC covered loans and other acquired credit-impaired loans, gross impaired loans increased \$174 million, or 7% over 2012. Gross impaired loan formations increased year over year by \$283 million, ny immarily driven by Target. In Canada, net impaired loans decreased by \$127 million, or 12% in 2013 due to continued credit quality improvement in the personal and commercial banking portfolios. Residential mortgages, consumer instalment and other personal loans, and credit cards, generated impaired loans net of counterparty-specific and individually insignificant allowances of \$815 million, a decrease of 10%, over 2012. Business and government loans generated \$100 million in net impaired loans, a decrease of \$32 million, or 24%, over 2012. Business and government impaired loans were distributed proces inductor externet.

10%, over 2012. Business and government loans generated \$100 million in net impaired loans, a decrease of \$22 million, or 24 %, over 2012. Business and government loans generated \$200 million, or 26% in 2013. Residential mortgages, consumer instalment and other personal loans, and credit cards, generated net impaired loans of \$629 million, an increase of \$234 million, or 59%, over 2012, due primarily to volume growth in real estate secured lending, indirect auto and Target. Business and government loans generated \$909 million in net impaired loans, an increase of \$234 million, or 59%, over 2012 due primarily to volume growth. Business and government impaired loans were concentrated in the real estate sector as real estate sector of US business loans. Geographically, 41% of total impaired loans net of counterparty-specific and individually insignificant allowances were generated in Canada and 59% in the U.S. Net impaired loans, in Canada were concentrated in Ontario, which represented 18% of total net impaired loans, down from 24% in 2012. U.S. net impaired loans were concentrated in New England and New Jersey, representing 19% and 13%, respectively, of net impaired loans, compared with 18% and 12%, respectively, in 2012.

## TABLE 33: CHANGES IN GROSS IMPAIRED LOANS AND ACCEPTANCES

(millions of Canadian dollars)

	2013	2012	2011
Personal, business and government loans <sup>1,2</sup>			
Balance at beginning of year	\$ 2,518 \$	2,493 \$	2,535
Additions	4,539	4,256	3,610
Return to performing status, repaid or sold	(2,509)	(2,261)	(2,015)
Write-offs	(1,914)	(1,969)	(1,629)
Foreign exchange and other adjustments	58	(1)	(8)
Balance at end of year	\$ 2,692 \$	2,518 \$	2,493

Excludes FDIC covered loans and other acquired credit-impaired loans. For additional information refer to the "Exposure to Acquired Credit-Impaired Loans" discussion and table in this section of the document and Note 7 to the 2013 Consolidated

Financial Statements. <sup>2</sup> Excludes debt securities classified as loans. For additional information refer to the "Exposure to Non-Agency Collateralized Mortgage Obligations" section of this document and Note 7 to the 2013 Consolidated Financial Statements.

TD BANK GROUP • 2013 MANAGEMENT'S DISCUSSION AND ANALYSIS

(millions of Canadian dollars, except as noted)				DUSTRY SECTOR				
					As at			entage of total
			October 31 2013	October 31 2012	October 31 2011	October 31 2013	October 31 2012	October 31 2011
		Counterparty- specific and						
	Gross	individually	Net	Net	Net			
	impaired Ioans	insignificant allowances	impaired Ioans	impaired loans	impaired loans			
Canada	louno	anomanoco	Iouno	loano	iouno			
Residential mortgages <sup>5</sup>	\$ 448	\$ 14 \$	434	\$ 465 \$	596	19.3 %	22.1 %	28.9 %
Consumer instalment and other personal								
HELOC Indirect Auto	321 41	20 25	301 16	306 14	180 16	13.4 0.7	14.6 0.7	8.6 0.8
Other	73	52	21	30	26	0.9	1.4	1.3
Credit card	158	115	43	95	18	2.0	4.5	0.9
Total personal	1,041	226	815	910	836	36.3	43.3	40.5
Real estate								
Residential	25	12	13	15	13	0.6	0.7	0.6
Non-residential	7	2	5	1	6	0.2	0.1	0.3
Total real estate Agriculture	32	14	18 5	16	19 5	0.8	0.8	0.9
Automotive	1	1	-	2	1	-	0.2	0.2
Financial	2	1	1	21	1	0.1	1.0	0.1
Food, beverage, and tobacco	5	2	3	2	1	0.1 0.1	0.1	0.1
Forestry Government, public sector entities, and education	6	2	4	4	3	0.2	0.2	0.1
Health and social services	3	1	2	17	1	0.1	0.8	0.1
Industrial construction and trade contractors	12	6	6	6	7	0.2	0.3	0.3
Metals and mining	14	5	9	1	3	0.4	0.1	0.1
Pipelines, oil, and gas	27	7	20	1	2	0.9	0.1	0.1
Power and utilities	-		-	- 4	-	-	-	-
Professional and other services Retail sector	8	5 26	3 18	4 22	3 21	0.1 0.8	0.2	0.1 1.0
Sundry manufacturing and wholesale	12	20	7	8	14	0.8	0.3	0.7
Telecommunications, cable, and media	1	1	-	19	1	-	0.9	0.1
Transportation	2	1	1	-	1	0.1	-	0.1
Other	6	4	2	3	5	0.1	0.1	0.2
Total business and government	181	81	100	132	88	4.5	6.3	4.3
Total Canada	1,222	307	915	1,042	924	40.8	49.6	44.8
United States Residential mortgages	258	8	250	187	161	11.1	8.9	7.8
Consumer instalment and other personal	238	8	250	167	101		0.9	1.0
HELOC	220	16	204	179	73	9.1	8.5	3.6
Indirect Auto	80	4	76	24	6	3.4	1.2	0.3
Other Credit card	2 111	1	1 98	2	- 3	0.1 4.3	0.1 0.1	0.1
Total personal	671	42	629	395	243	28.0	18.8	11.8
Real estate	0.1		020	000	240	20.0	10.0	11.0
Residential	110	12	98	133	250	4.4	6.3	12.1
Non-residential	225	20	205	191	282	9.1	9.1	13.7
Total real estate	335	32	303	324	532	13.5	15.4	25.8
Agriculture Automotive	1	-	1	2 15	4 20	0.1 0.5	0.1 0.7	0.2
Financial	14	1	12	6	16	0.5	0.3	0.8
Food, beverage, and tobacco	11	1	10	7	6	0.4	0.3	0.3
Forestry	2	1	1	1	1	0.1	0.1	0.1
Government, public sector entities, and education	22	3	19 23	7	7	0.8	0.3	0.3
Health and social services ndustrial construction and trade contractors	35 54	12	23 46	18 40	50 34	1.0 2.1	0.8 1.9	2.4 1.6
Vetals and mining	19	3	18	26	10	0.8	1.2	0.5
Pipelines, oil, and gas	-	-	-	4	-	-	0.2	-
Power and utilities	-	-	-	-	6	-	-	0.3
	82	14	68	41	39	3.0	2.0	1.9
Professional and other services		11	99	70	90	4.4	3.4	4.3
Professional and other services Retail sector	110				22			1.1
Professional and other services Retail sector Sundry manufacturing and wholesale	31	3	28	46		1.3	2.2	
Professional and other services Retail sector Sundry manufacturing and wholesale Felecommunications, cable, and media		3 7 4	28 12 39	46 10 32	6 46	1.3 0.5 1.8	0.5	0.3
Vore and United S Yofessional and other services Retail sector Sundy manufacturing and wholesale Telecommunications, cable, and media Transportation Other	31 19	7	12	10	6	0.5	0.5 1.5 0.7	0.3
Professional and other services Retail sector Sundy manufacturing and wholesale Felecommunications, cable, and media Transportation	31 19 43	7	12 39	10 32	6 46	0.5 1.8	0.5 1.5	0.3
Professional and other services Retail sector Sundy manufacturing and wholesale Telecommunications, cable, and media Transportation Other	31 19 43 12	7 4 -	12 39 12	10 32 14	6 46 7	0.5 1.8 0.5	0.5 1.5 0.7	0.3 2.2 0.3
Professional and other services Retail sector Sundy manufacturing and wholesale Telecommunications, cable, and media Transportation Dither Total sunsess and government Total United States International	31 19 43 12 799	7 4 	12 39 12 699	10 32 14 663	6 46 7 896	0.5 1.8 0.5 31.2	0.5 1.5 0.7 31.6	0.3 2.2 0.3 43.4
Professional and other services Professional and other services Sundry manufacturing and wholesale Elecommunications, cable, and media Transportation Dther Total business and government Total United States <b>nternational</b> Susiness and government	31 19 43 12 799	7 4 	12 39 12 699	10 32 14 663	6 46 7 896	0.5 1.8 0.5 31.2	0.5 1.5 0.7 31.6	0.3 2.2 0.3 43.4
Professional and other services Retail sector Sundy manufacturing and wholesale Telecommunications, cable, and media Transportation Dither Total sunsess and government Total United States International	31 19 43 12 799	7 4 	12 39 12 699	10 32 14 663	6 46 7 896	0.5 1.8 0.5 31.2	0.5 1.5 0.7 31.6	0.3 2.2 0.3 43.4

 Net impaired loans as a % of common equity
 4.17 %
 4.10
 5.11

 Primarily based on the geographic location of the customer's address.
 2
 2
 2
 2
 2
 2
 10
 10
 10
 10
 10
 10
 10
 10
 10
 10
 10
 10
 10
 10
 10
 10
 10
 10
 10
 10
 10
 10
 10
 10
 10
 10
 10
 10
 10
 10
 10
 10
 10
 10
 10
 10
 10
 10
 10
 10
 10
 10
 10
 10
 10
 10
 10
 10
 10
 10
 10
 10
 10
 10
 10
 10
 10
 10
 10
 10
 10
 10
 10
 10
 10
 10
 10
 10
 10
 10
 10
 10
 10
 10
 10
 10
 10
 10
 10
 10
 10
 10
 10
 10

Excludes FDIC covered loars and other acquired credit-imparted roars. For additional information reter to the Exposure to Available Additions' section of this document and Note 7 to the 2013 Consolidated Financial Statements.
 Statements.
 Cartain comparative amounts have been reclassified to another with the presentation adopted in the current year.
 Does not include trading loans with a fair value of \$10,219 million), and loans designated at fair value through profit or loss.

TD BANK GROUP • 2013 MANAGEMENT'S DISCUSSION AND ANALYSIS

## TABLE 35: IMPAIRED LOANS NET OF COUNTERPARTY-SPECIFIC AND INDIVIDUALLY INSIGNIFICANT ALLOWANCES FOR LOAN LOSSES BY GEOGRAPHY<sup>1,2,3</sup>

(millions of Canadian dollars, except as noted)					As at		Perc	entage of total
			October 31	October 31	October 31	October 31	October 31	October 31
			2013	2012	2011	2013	2012	2011
		Counterparty-						
		specific and						
	Gross	individually	Net	Net	Net			
	impaired	insignificant	impaired	impaired	impaired			
	 loans	allowances	loans	 loans	loans			
Canada								
Atlantic provinces	\$ 41 \$		34	\$ 26	\$ 23	1.5 %	1.3 %	1.1 %
British Columbia <sup>4</sup>	233	23	210	202	159	9.4	9.6	7.7
Ontario <sup>4</sup>	641	235	406	509	412	18.1	24.2	20.0
Prairies <sup>4</sup>	193	24	169	185	219	7.5	8.8	10.6
Québec	 114	18	96	120	111	4.3	5.7	5.4
Total Canada <sup>5</sup>	1,222	307	915	1,042	924	40.8	49.6	44.8
United States								
Carolinas (North and South)	53	4	49	23	8	2.2	1.1	0.4
Florida	82	7	75	38	45	3.4	1.8	2.2
New England <sup>6</sup>	479	49	430	369	386	19.2	17.6	18.7
New Jersey	338	37	301	252	250	13.4	12.0	12.1
New York	200	16	184	137	134	8.2	6.5	6.5
Pennsylvania	155	15	140	91	167	6.2	4.4	8.1
Other	163	14	149	148	149	6.6	7.0	7.2
Total United States <sup>5</sup>	1,470	142	1,328	1,058	1,139	59.2	50.4	55.2
Total <sup>2</sup>	\$ 2,692 \$	449 \$	2,243	\$ 2,100	\$ 2,063	100.0 %	100.0 %	100.0 %
Net impaired leave as a % of net leave?			0.50 %	0.52 9	0.56 9	/		

Net impaired loans as a % of net loans<sup>7</sup> Primarily based on the geographic location of the customer's address. Excludes FDC covered loans and other acquired credit-impaired loans. For additional information refer to the "Exposure to Acquired Credit-Impaired Loans" discussion and table in this section of the document and Note 7 to the 2013 Consolidated Financial Statements. Excludes FDC section covered loans in the customer's address. Excludes dot securities classified as loans. For additional information refer to the "Exposure to Acquired Credit-Impaired Loans" discussion and table in this section of the document and Note 7 to the 2013 Consolidated Financial Statements. Excludes dot securities classified as loans. For additional information refer to the "Exposure to Non-Agency Collateralized Mortgage Obligations" section of this document and Note 7 to the 2013 Consolidated Financial Statements. The termitories are included as follows: Yukon is included in Dimbins as 4D cotober 31, 2013 (October 31, 2012 - \$7,918 million), and loans designated at fair value through profit or loss of \$9 million as at October 31, 2013 (October 31, 2012 - \$13 million). No allowance is recorded for trading loans or loans designated at fair value through profit or loss. Includes customers' liability under acceptances.

ALLOWANCE FOR CREDIT LOSSES Total allowance for credit losses consists of counterparty-specific and collectively assessed allowances. The allowance is increased by the provision for credit losses, and decreased by write-offs net of recoveries. The Bank maintains the allowance at levels that management believes is adequate to absorb incurred credit-related losses in the lending portfolio. Individual problem accounts, general economic conditions, loss experience, as well as the sector and geographic mix of the lending portfolio are all considered by management in assessing the appropriate allowance levels.

#### Counterparty-specific allowance

The Bank establishes counterparty-specific allowances for impaired loans when the estimated realizable value of the loan is less than its recorded value, based on the discounting of expected future cash flows. Counterparty-specific allowances for credit losses are established to reduce the book value of loans to their estimated realizable amounts. During 2013, counterparty-specific allowances decreased by \$38 million, or 10%, resulting in a total counterparty-specific allowance of \$348 million. Excluding debt securities classified as loans, FDIC covered loans and other acquired credit-impaired loans, counterparty-specific allowances decreased by \$19 million, or 11% from the prior year

Collectively assessed allowance for individually insignificant impaired loans Individually insignificant loans, such as the Bank's personal and small business banking loans and credit cards, are collectively assessed for impairment. Allowances are calculated using a formula that incorporates recent loss experience, historical default rates, and the type of collateral pledged.

During 2013, the collectively assessed allowance for individually insignificant impaired loans increased by \$74 million, or 23%, resulting in a total of \$391 million. Excluding FDIC covered loans and other acquired credit–impaired loans, the collectively assessed allowance for individually insignificant impaired loans increased by \$48 million, or 19% from the prior year due primarily to the full year impact of the acquisition of the MBNA Canada credit card portfolio in 2012.

#### Collectively assessed allowance for incurred but not identified credit losses

Collectively assessed allowance for incurred but not identified credit losses The collectively assessed allowance for incurred but not identified credit losses is established to recognize losses that management estimates to have occurred in the portfolio at the balance sheet date for loans not yet specifically identified as impaired. The level of collectively assessed allowance for incurred but not identified credit losses is reviewed on a quartry basis using credit risk models and management sjudgment. The allowance level is calculated using the probability of default (PD), the loss given default (LGD) and the exposure at default (EAD) of the related portfolios. The PD is the likelihood that a borrower will not be able to meet its scheduled repayments. The LGD is the amount of the loss the Bank would likely incur when a borrower defaults on a loan, which is expressed as a percentage of exposure at default (EAD) and the Bank expects to be exposed to at the time of default. For the non-retail portfolio, allowances are estimated using borrower specific information. The LGD is based on the security and structure of the facility: EAD is a function of the current usage, the borrower's risk rating, and the committed amount of the facility. For the retail portfolio, the collectively assessed allowance for incurred but not identified credit losses is calculated, for example by product type and PD estimate. Recovery data models are used in the determination of the LGD for each pool. EAD is a function of the current usage and historical exposure experience at default.

TD BANK GROUP • 2013 MANAGEMENT'S DISCUSSION AND ANALYSIS

As at October 31, 2013 the collectively assessed allowance for incurred but not identified credit losses was \$2,328 million, up from \$2,152 million as at October 31, 2012. Excluding debt securities classified as loans, the collectively assessed allowance for incurred but not identified credit losses increased by \$233 million, or 12% from the prior year primarily due to Target. The Bank periodically reviews the methodology for calculating the allowance for incurred but not identified credit losses. As part of this review, certain revisions may be made to reflect updates in statistically derived loss estimates for the Bank's recent loss experience of its credit portfolios, which may cause the Bank to provide or release amounts from the allowance for incurred but not identified losses. Allowance for credit losses are more fully described in Note 7 to the Consolidated Financial Statements.

## PROVISION FOR CREDIT LOSSES

Provision for credit losses

PROVISION FOR CREDIT LOSSES The provision for credit losses is the amount charged to income to bring the total allowance for credit losses, including both counterparty-specific and collectively assessed allowances, to a level that management considers adequate to absorb incurred credit-related losses in the Bank's loan portfolio. Provisions in the year are reduced by any recoveries in the year. The Bank recorded a total provision for credit losses of \$1,631 million in 2013, compared with a total provision of \$1,795 million in 2012. This amount comprised \$1,481 million of counterparty-specific and individually insignificant provisions and \$150 million in collectively assessed incurred but not identified provisions. The total provision for credit losses as a percentage of net average loans and acceptances decreased to 0.38% from 0.45% in 2012 largely due to improved credit quality in the Canadian and U.S. compared intercella unstread event and the intercella unstread and the second acceptance of \$100 million in 2015 mill

from 0.45% in 2012 largely due to improved credit quality in the Canadian and U.S. commercial portfolios. In Canada, residential mortgages, consumer instalment and other personal loans, and credit cards, required counterparty-specific and individually insignificant provisions of \$865 million, an increase of \$134 million, or 18%, over 2012 due primarily to the full year impact of MBNA in 2012. Business and government loans required counterparty-specific and individually insignificant provisions of \$74 million, a decrease of \$31 million, or 30%, over 2012 due primarily to improved credit quality. Business and government loans required counterparty-specific and individually insignificant provisions of \$74 million, a increase of \$11 million, or 18%, over 2012 due primarily to improved credit quality. Business and government counterparty-specific and individually insignificant provisions of \$366 million, an increase of \$17 million, or 5%, over 2012. Business and government bans required counterparty-specific and individually insignificant provisions of \$366 million, an increase of \$17 million, or 5%, over 2012. Business and government bans required counterparty-specific and individually insignificant provisions of \$144 million, a decrease of \$156 million, a cocurred in the real estate and financial sectors. Similar to impaired loans, the largest business and government counterparty-specific and individually insignificant provisions of 600 graphically, 63% of counterparty-specific and individually insignificant provisions were attributed to Canada and 32% to the U.S. in 2013. Canadian counterparty-specific and individually insignificant provisions were concentrated in Ontario, which represented 50% of total counterparty-specific and individually insignificant provisions were concentrated in New England and New Jersey, representing 8% and 5% of total counterparty-specific and individually insignificant provisions, down from 13% and 6% respectively in 2012. Table 36 provides a summary of provisions charged to the Conso

TABLE 36: PROVISION FOR CREDIT LOSSES <sup>1</sup>		
(millions of Canadian dollars)		
	 2013	2012
Provision for credit losses – counterparty-specific and individually insignificant		
Provision for credit losses – counterparty-specific	\$ 231 \$	447 \$
Provision for credit losses – individually insignificant	1,644	1,415
Recoveries	 (394)	(287)
Total provision for credit losses for counterparty-specific and individually insignificant	1,481	1,575
Provision for credit losses – incurred but not identified		
Canadian Personal and Commercial Banking and Wholesale Banking	(53)	183
U.S. Personal and Commercial Banking	203	37
Other	-	-
Total provision for credit losses – incurred but not identified	150	220

TD BANK GROUP • 2013 MANAGEMENT'S DISCUSSION AND ANALYSIS

2011

421

32

35

1.490

1.631 \$

¢

1.795 \$

1,298 (264) 1,455

(millions of Canadian dollars, except as noted)						
						ge of total
	October 31 2013	October 31 2012	October 31 2011	October 31 2013	October 31 C 2012	2011 2011
Provision for credit losses – counterparty-specific and	2013	2012	2011	2010		
individually insignificant						
Canada						
Residential mortgages <sup>3</sup>	\$ 16	\$ 10	\$ 11	1.1 %	0.6 %	0.8 %
Consumer instalment and other personal HELOC	15	21	13	1.0	1.3	0.9
Indirect Auto	13	131	136	8.6	8.3	9.3
Other	221	261	283	14.9	16.6	19.5
Credit card	485	308	322	32.8	19.6	22.1
Total personal	865	731	765	58.4	46.4	52.6
Real estate						
Residential Non-residential	(4)	12 2	(6)	(0.3) 0.1	0.8	(0.4) 0.1
Total real estate	(3)	14	(4)	(0.2)	0.9	(0.3)
Agriculture	3	2	-	0.2	0.1	(0.0)
Automotive	2	4	2	0.1	0.2	0.1
Financial	-	6	1	-	0.4	0.1
Food, beverage, and tobacco Forestry	4	1	5	0.3	0.1	0.4
Government, public sector entities, and education	1	-	2	0.1	-	0.1
Health and social services	(1)	1	-	(0.1)	0.1	-
Industrial construction and trade contractors	14	13	13	1.0	0.8	0.9
Metals and mining	-	6	(1)	-	0.4	(0.1)
Pipelines, oil, and gas	10	-	(3)	0.7	-	(0.2)
Professional and other services	3	9	12	0.2	0.6	0.9
Retail sector	33	16	24	2.2	1.0	1.6
Sundry manufacturing and wholesale	5	8	-	0.3 (0.3)	0.5	(0.1)
Telecommunications, cable, and media Transportation	(4)	19	(2)	0.3	0.2	0.5
Other Charles Control Charles	3	2	2	0.2	0.1	0.1
Total business and government	74	105	58	5.0	6.7	4.0
Total Canada	939	836	823	63.4	53.1	56.6
United States						
Residential mortgages	11	22	17	0.7	1.4	1.2
Consumer instalment and other personal						
HELOC	54	93	59	3.7	5.9	4.0
Indirect Auto	166 54	111	41 49	11.2	7.1	2.8
Other Credit card	54	48 45	49 48	3.7 3.4	3.0 2.9	3.4
Total personal	336	319	214	22.7	20.3	14.7
Real estate	336	319	214	22.1	20.3	14.7
Residential	_	72	70		4.6	4.8
Non-residential	35	66	60	2.4	4.0	4.1
Total real estate	35	138	130	2.4	8.8	8.9
Agriculture	(1)	1	-	(0.1)	0.1	-
Aŭtomotive	2	3	1	0.1	0.2	0.1
Financial	1	22	8	0.1	1.4	0.5
Food, beverage, and tobacco Forestry	1	5	-	0.1	0.3	0.1
Government, public sector entities, and education	12	7	1	0.7	0.4	0.1
Health and social services	10	7	4	0.7	0.4	0.3
Industrial construction and trade contractors	6	19	22	0.4	1.2	1.5
Metals and mining	6	3	9	0.4	0.2	0.6
Pipelines, oil, and gas	(2)	1	(18)	(0.1)	0.1	(1.3)
Power and utilities	(1)	2	3	(0.1)	0.1	0.2
Professional and other services Retail sector	24 24	7	25 20	1.6 1.6	0.4	1.7 1.4
Retail sector Sundry manufacturing and wholesale	24 13	26	20	1.6	1.7	0.5
Telecommunications, cable, and media	3	21	4	0.9	0.5	0.3
Transportation	(5)	18	9	(0.3)	1.1	0.6
Other	15	12	26	1.0	0.8	1.8
Total business and government <sup>3</sup>	144	300	252	9.7	19.0	17.3
Total United States	480	619	466	32.4	39.3	32.0
Total excluding other loans	1,419	1,455	1,289	95.8	92.4	88.6
Other loans						
Debt securities classified as loans	13	6	85	0.9	0.4	5.8
Acquired credit-impaired loans <sup>4</sup>	49	114	81	3.3	7.2	5.6
Total other loans	62	120	166	4.2	7.6	11.4
Total provision for credit losses – counterparty-specific and						
individually insignificant	\$ 1,481	5 1,575	\$ 1,455	100.0 %	100.0 %	100.0 %
Provision for credit losses – incurred but not identified						
Personal, business and government	195	214	45			
Debt securities classified as loans	(45)	6	(10)			
Tatal annulation for an distance of income distance (densities d	150	220	35			
Total provision for credit losses – incurred but not identified Total provision for credit losses	\$ 1,631	\$ 1,795	\$ 1,490			

Primarily based on the geographic location of the customer's address.
 Certain comparative amounts have been reclassified to conform with the presentation adopted in the current year.
 Does not include trading loans with a fair value of \$10,219 million as at October 31, 2013 (October 31, 2012 – \$8,271 million) and amortized cost of \$9,891 million as at October 31, 2013 (October 31, 2012 – \$7,918 million), and loans designated at fair value through profit or loss of \$9 million as at October 31, 2013 (October 31, 2012 – \$1, 2013 (October 31, 2013 (October 31, 2012 – \$1, 2013 (October

TD BANK GROUP • 2013 MANAGEMENT'S DISCUSSION AND ANALYSIS

(millions of Canadian dollars, except as noted)									
· · · · · · · · · · · · · · · · · · ·								Per	centage of total
	Octo	ober 31	Octob	ber 31	Octo	ober 31	October 31	October 31	October 31
		2013		2012		2011	2013	2012	2011
Canada									
Atlantic provinces	\$	24	\$	23	\$	23	1.5 %		
British Columbia <sup>2</sup>		56		55		53	3.4	3.0	3.6
Ontario <sup>2</sup>		739		616		631	45.3	34.3	42.3
Prairies <sup>2</sup>		72		72		66	4.4	4.0	4.4
Québec		48		70		50	3.0	3.9	3.4
Total Canada <sup>3</sup>		939		836		823	57.6	46.5	55.2
United States									
Carolinas (North and South)		17		12		11	1.0	0.7	0.7
Florida		28		17		31	1.7	0.9	2.1
New England <sup>4</sup>		120		208		147	7.4	11.6	9.9
New Jersey		74		92		111	4.5	5.1	7.4
New York		61		75		65	3.7	4.2	4.4
Pennsylvania		22		73		52	1.4	4.1	3.5
Other		158		142		49	9.7	7.9	3.3
Total United States <sup>3</sup>		480		619		466	29.4	34.5	31.3
International									
Other		-		-		-	-	-	-
Total international		-		-		-	-	-	-
Total excluding other loans		1,419		1,455		1,289	87.0	81.0	86.5
Other loans		62		120		166	3.8	6.7	11.2
Total counterparty-specific and individually insignificant provision		1,481		1,575		1,455	90.8	87.7	97.7
Incurred but not identified provision		150		220		35	9.2	12.3	2.3
Total provision for credit losses	S	1.631	\$	1.795	\$	1.490	100.0 %	<b>100.0</b>	% 100.0 %

Provision for credit losses as a % of average	October 31	October 31	October 31
net loans and acceptances <sup>5</sup>	2013	2012	2011
Canada			
Residential mortgages	0.01	% 0.01	% 0.01 %
Credit card, consumer instalment and other personal	0.80	0.67	0.74
Business and government	0.12	0.21	0.13
Total Canada	0.29	0.27	0.30
United States			
Residential mortgages	0.06	0.15	0.16
Credit card, consumer instalment and other personal	1.07	1.30	1.16
Business and government	0.28	0.67	0.66
Total United States	0.48	0.75	0.71
International	-	-	-
Total excluding other loans	0.33	0.37	0.37
Other loans	0.85	1.18	1.34
Total counterparty-specific and individually insignificant provision	0.34	0.39	0.41
Incurred but not identified provision	0.03	0.06	0.01
Total provision for credit losses as a % of average			
net loans and acceptances	0.38	% 0.45	% 0.42 %

treatise and acceptatices
 10.33 / 0.43 / 0.43 / 0.44 / 0.45 / 0.44

NON-PRIME LOANS As at October 31, 2013 the Bank had approximately \$2.4 billion (October 31, 2012 – \$2.3 billion), gross exposure to non-prime loans, which primarily consists of automotive loans originated in Canada. The credit loss rate, which is an indicator of credit quality and is defined as the annual PCL divided by the average month-end loan balance, was approximately 3.38% on an annual basis (October 31, 2012 – 3.57%). The portfolio continues to perform as expected. These loans are recorded at amortized cost.

TD BANK GROUP • 2013 MANAGEMENT'S DISCUSSION AND ANALYSIS

Sovereign Risk The following table provides a summary of the Bank's credit exposure to certain European countries, including Greece, Italy, Ireland, Portugal and Spain (GIIPS).

(millions of Canadian dollars)														As a
			L	oans and Comn	nitments <sup>1</sup>	Deri	vatives. Repos	and Securities I	_ending <sup>2</sup>		Trading a	nd Investment F	ortfolio <sup>3,4</sup>	Tota
Country	C	orporate	Sovereian	Financial	Total	Corporate	Sovereign	Financial	Total	Corporate	Sovereign	Financial		xposure
· · · · · ·													Octobe	r 31, 2013
GIIPS														
Greece	\$	- \$	- \$	- \$	- :	\$ - \$	5 – \$	- \$	- 5				- \$	-
Italy		-	121	2	123	-	-	3	3	11	1	12	24	150
Ireland		-	-	-	-	-	-	12	12	-	-	1	1	13
Portugal		-	-	-	-	-	-	3	3	-	-	-	-	
Spain		116	-	47	163	5	-	13	18	8	-	213	221	402
Total GIIPS	\$	116 \$	121 \$	49 \$	286 \$	\$5\$	5 – \$	31 \$	36 \$	\$	\$1\$	226 \$	246 \$	568
Rest of Europe														
France		435	-	49	484	60	137	1,141	1,338	82	1,878	152	2,112	3,934
Germany		923	327	50	1,300	250	1,931	722	2,903	188	4,895	65	5,148	9,351
Netherlands		417	158	404	979	291	148	257	696	56	5,041	846	5,943	7,618
Sweden		-	44	80	124	-	23	22	45	3	707	474	1,184	1,353
Switzerland		787	-	86	873	-	-	707	707	27	-	237	264	1,844
United Kinadom		1,240	7.590	238	9.068	453	107	2.784	3,344	144	490	4,748	5.382	17,794
Other <sup>6</sup>		110	155	40	305	94	150	322	566	79	1,579	151	1.809	2.680
Rest of Europe	\$	3,912 \$	8.274 \$	947 \$	13,133	\$ 1,148 \$	2,496 \$	5,955 \$	9,599	579 5		6,673 \$	21,842 \$	44,574
Total Europe	ŝ	4.028		996 \$	13,419			5,986 \$	9,635		,		22.088 \$	45,142
	Ť	1,020	0,000 \$	000 \$	10,110	.,		0,000 \$	0,000			0,000 0		10,111
													Octobe	r 31, 2012
GIIPS														
Greece	\$	- 5		- \$	- 5	\$ - \$	5 – \$	4 \$	4 5				- \$	4
taly		-	97	-	97	-	-	3	3	17	2	19	38	138
Ireland		-	-	-	-	-	-	66	66	-	-	1	1	67
Portugal		-	-	-	-	-	-	3	3	-	-	-	-	3
Spain		70	-	48	118	14	-	19	33	11	1	203	215	366
Total GIIPS	\$	70 \$	97 \$	48 \$	215 \$	\$14 \$	5 – \$	95 \$	109 \$	5 28 5	\$ 3 \$	5 223 \$	254 \$	578
Rest of Europe														
France		393	-	24	417	115	366	779	1,260	54	1,690	163	1,907	3,58
Germany		659	185	80	924	262	1,167	816	2,245	124	3,929	50	4,103	7,272
Vetherlands		369	-	260	629	283	25	460	768	53	4,721	1,294	6,068	7,46
Sweden		-	-	4	4	-	-	80	80	1	380	401	782	866
Switzerland		529	-	76	605	-	-	969	969	31	-	297	328	1,90
United Kingdom		1,439	483	216	2,138	476	73	2,466	3,015	101	64	4,726	4,891	10,04
Other <sup>6</sup>		15	59	25	99	32	189	323	544	13	2,002	165	2,180	2,82
	\$	3,404 \$	727 \$	685 \$	4,816	\$ 1,168 \$	5 1,820 \$	5,893 \$	8,881 \$	5 377 5	5 12,786 <b>\$</b>	7,096 \$	20.259 \$	33,956
Rest of Europe	2													

the second second

TD BANK GROUP • 2013 MANAGEMENT'S DISCUSSION AND ANALYSIS

TABLE 40: EXPOSURE TO EUROPE – Gross European Lending Exposure by Country			
(millions of Canadian dollars)			
			As at
		Loans and Com	mitments
	 Direct <sup>1</sup>	Indirect <sup>2</sup>	Total
Country	 		31, 2013
GIIPS			
Greece	\$ - \$	- \$	-
Italy	122	1	123
Ireland	-	-	-
Portugal	-	-	-
Spain	63	100	163
Total GIIPS	\$ 185 \$	101 \$	286
Rest of Europe			
France	23	461	484
Germany	405	895	1,300
Netherlands	395	584	979
Sweden	120	4	124
Switzerland	270	603	873
United Kingdom	7,703	1,365	9,068
Other	189	116	305
Rest of Europe	\$ 9,105 \$	4,028 \$	13,133
Total Europe	\$ 9,290 \$	4,129 \$	13,419

GIIPS			
Greece	\$ - \$	- \$	-
Italy	97	-	97
Ireland	-	-	-
Portugal	-	-	-
Spain	26	92	118
Total GIIPS	\$ 123 \$	92 \$	215
Rest of Europe			
France	42	375	417
Germany	346	578	924
Netherlands	32	597	629
Sweden	-	4	4
Switzerland	119	486	605
United Kingdom	641	1,497	2,138
Other	72	27	99
Rest of Europe	\$ 1,252 \$	3,564 \$	4,816
Total Europe	\$ 1,375 \$	3,656 \$	5,031

Includes interest-bearing deposits with banks, funded loans and banker's acceptances.
 Includes undrawn commitments and letters of credit.

Of the Bank's European exposure, approximately 98% (October 31, 2012 – 97%) is to counterparties in countries rated AAA/AA+ by either Moody's Investor Services (Moody's) or Standard & Poor's (S&P), with the majority of this exposure to the sovereigns themselves and to well rated, systemically important banks in these countries. Derivatives and securities repurchase transactions are completed on a collateralized basis. The vast majority of derivatives exposure to the sovereigns themselves and to well rated, systemically important banks in these countries. Derivatives and securities repurchase transactions are completed on a collateralized basis. The vast majority of derivatives exposure to well rated corporate issuers in Europe where the Bank also does business with their related entities in North America. In addition to the European exposure identified above, the Bank also has \$4.9 billion (October 31, 2012 – \$3.6 billion) of direct exposure to supranational entities with European sponsorship, and indirect exposure including \$791 million (October 31, 2012 – \$493 million) of European collateral from non-European counterparties related to repurchase and securities lending transactions that are margined daily, and \$7 million (October 31, 2012 – \$493 million) of European diversified investment funds. As part of the Bank's usual credit risk and exposure monitoring processes, all exposures are reviewed on a regular basis. European exposures are reviewed monthly or more frequently as circumstances dictate and are periodically stress tested to identify and understand any potential vulnerabilities. Based on the most recent reviews, all European exposures are considered manageable.

TD BANK GROUP • 2013 MANAGEMENT'S DISCUSSION AND ANALYSIS

EXPOSURE TO ACQUIRED CREDIT-IMPAIRED LOANS Acquired credit-impaired (ACI) loans are generally loans with evidence of credit quality deterioration since origination for which it is probable at the purchase date that the Bank will be unable to collect all contractually required principal and interest payments. Evidence of credit quality deterioration as of the acquisition date may include statistics such as past due status and credit scores. ACI loans are recorded at fair value upon acquisition and the applicable accounting guidance prohibits carrying over or recording allowance for loan losses in the initial accounting. ACI loans were acquired through the acquisitions of FDIC-assisted transactions, which include FDIC covered loans subject to loss sharing agreements with the FDIC, South Financial, Chrysler Financial, and the acquisitions of the credit card portfolios of MBNA Canada and Target. The following table presents the unpaid principal balance, carrying value, counterparty-specific allowance for individually insignificant impaired loans and the net carrying value as a percentage of the unpaid principal balance, Carry 31, 2013 and October 31, 2012.

TABLE 41: ACQUIRED CREDIT-IMPAIRED LOAN PORTFOLIO

(millions of Canadian dollars, except as noted)

( · · · · · · · · · · · · · · · · · · ·							As at
					Allowance for		
	U	Inpaid		Counterparty-	individually	Carrying	Percentage of
	pri	ncipal	Carrying	specific	insignificant	value net of	unpaid principal
	ba	lance <sup>1</sup>	value	allowance	impaired loans	allowances	balance
							October 31, 2013
FDIC-assisted acquisitions	\$	836	\$ 787	\$ 5	\$ 55	\$ 727	87.0 %
South Financial		1,700	1,619	19	38	1,562	91.9
Other <sup>2</sup>		105	79	-	-	79	75.2
Total ACI loan portfolio	\$	2,641	\$ 2,485	\$ 24	\$ 93	\$ 2,368	89.7 %
							October 31, 2012
FDIC-assisted acquisitions	\$	1,070	\$ 1,002	\$ 5	\$ 54	\$ 943	88.1 %
South Financial		2,719	2,519	26	12	2,481	91.2
Other <sup>2</sup>		283	246	-	1	245	86.6
Total ACI loan portfolio	s	4,072	\$ 3,767	\$ 31	\$ 67	\$ 3,669	90.1 %

Represents contractual amount owed net of charge-offs since acquisition of the loan.
 Other includes the ACI loan portfolios of Chrysler Financial and the credit card portfolios of MBNA Canada and Target

During the year ended October 31, 2013, the Bank recorded \$49 million of provision for credit losses on ACI loans (2012 - \$114 million, 2011 - \$81 million). The following table provides key credit statistics by past due contractual status and geographic concentrations based on ACI loans unpaid principal balance.

TABLE 42: ACQUIRED CREDIT-IMPAIRED LOANS – KEY CREDIT STATISTICS					
(millions of Canadian dollars, except as noted)					
					As at
		October	· 31, 2013	October	31, 2012
	Unp	aid principal	balance <sup>1</sup>	Unpaid principal	balance <sup>1</sup>
Past due contractual status					
Current and less than 30 days past due	\$	2,239	84.8 %	\$ 3,346	82.2 %
30-89 days past due		78	2.9	182	4.5
90 or more days past due		324	12.3	544	13.3
Total ACI loans	\$	2,641	100.0 %	\$ 4,072	100.0 %
Geographic region					
Florida	\$	1,505	57.0 %	\$ 2,079	51.0 %
South Carolina		772	29.2	1,278	31.4
North Carolina		241	9.1	427	10.5
Other U.S./Canada		123	4.7	288	7.1
Total ACI loans	\$	2,641	100.0 %	\$ 4,072	100.0 %

TD BANK GROUP • 2013 MANAGEMENT'S DISCUSSION AND ANALYSIS

Page 52

EXPOSURE TO NON-AGENCY COLLATERALIZED MORTGAGE OBLIGATIONS As a result of the acquisition of Commerce Bancorp Inc., the Bank has exposure to non-agency Collateralized Mortgage Obligations (CMOs) collateralized primarily by Alt-A and Prime Jumbo mortgages, most of which are pre-payable fixed-rate mortgages without rate reset features. At the time of acquisition, the portfolio was recorded at fair value, which became the new cost basis for this portfolio. These debt securities are classified as loans and carried at amortized cost using the effective interest rate method, and are evaluated for loan losses on a quartery basis using the incurred credit loss model. The impairment assessment follows the loan loss accounting model, where there are two types of allowances for credit losses, counterparty-specific and collectively assessed. Counterparty-specific allowances represent individually significant loans, such as the Bank's business and government loans and debt securities classified as loans, which are assessed for whether impairment exists at the counterparty-specific level. Collectively assesses allowances consist of loans for which no impairment is identified on a counterparty-specific level and are grouped into portfolios of exposures with similar credit risk characteristics to collectively assesses if impairment exists at the portfolio level. The allowance for faces that are injurged but tool identified as a to conterpart 31, 2013, use 11556 million). The total provision for credit losses for an exporting losse store are proved into portfolios of exposures with similar

The allowance for losses that are incurred but not identified as at October 31, 2013 was US\$94 million (October 31, 2012 - US\$156 million). The total provision for credit losses recognized in 2013 was a

decrease of US\$30 million; (2012 – US\$12 million, 2011 – US\$11 million). The following table presents the par value, carrying value, allowance for loan losses, and the net carrying value as a percentage of the par value for the non-agency CMO portfolio as at October 31, 2013 and October 31, 2012. As at October 31, 2013 the balance of the remaining acquisition-related incurred loss was US\$226 million (October 31, 2012 – US\$315 million); this amount is reflected below as a component of the discount from par to carrying value.

## TABLE 43: NON-AGENCY CMO LOANS PORTFOLIO

(millions of U.S. dollars, except as noted)							
							As at
				Allo	wance	Carrying	Percentage
	Par	C	arrying	fo	r Ioan	value net of	of par
	 value		value	- Ie	osses	allowance	value
						Oct	ober 31, 2013
Non-Agency CMOs	\$ 2,075	\$	1,770	\$	260	\$ 1,510	72.8 %
						Oct	ober 31, 2012
Non-Agency CMOs	\$ 3,357	\$	2,830	\$	340	\$ 2,490	74.2 %

During the year ended October 31, 2013, the Bank sold US\$520 million of non-agency CMOs, which resulted in a net gain on sale of US\$106 million reported in Other income on the Bank's Consolidated

During the year ended October 31, 2013, the Bank sub 033020 minion of non-agency CMO portfolio. As part of the on-balance sheet re-securitization, new credit ratings were obtained for the re-securitized securities that better reflect the discount on acquisition and the Bank's risk inherent on the entire portfolio. As a result, 13% of the non-agency CMO portfolio is now rated AAA for regulatory capital reporting (October 31, 2012 – 14%). The net capital benefit of the re-securitization transaction is reflected in the changes in RWA. For accounting purposes, the Bank retained a majority of the beneficial interests in the re-securitized securities resulting in no financial statement impact. The Bank's assessment of impairment for these reclassified securities is not impacted by a change in the credit

#### TABLE 44: NON-AGENCY ALT-A AND PRIME JUMBO CMO PORTFOLIO BY VINTAGE YEAR (millions of U.S. dollars)

As at Alt-A Fair Prime Jumbo Total Amortized Amortized Fair Amortized Fair cost valu value cost cost 2013 October 31, 166 \$ 81 \$ 96 358 255 264 2003 93 90 85 \$ 183 2003 2004 2005 107 415 33 33 150 126 388 163 140 448 435 30 30 285 134 389 2006 2007 Total portfolio net of counterparty-specific and individually insignificant credit losses 364 416 171 184 535 600 1,313 \$ 493 \$ 1,604 \$ \$ 1,154 \$ 450 \$ 1,806 Less: allowance for credit losses incurred but not identified 94 1,510 Total October 31, 2012 2003 2004 2005 142 160 148 152 290 312 99 394 295 538 324 582 111 178 435 760 170 708 2006 2007 313 478 321 515 233 230 232 546 708 553 757 Total portfolio net of counterparty-specific and individually insignificant credit losses Less: allowance for incurred but not identified 1,766 1,902 880 915 2,646 2,817 credit losses 156 Tota ¢ 2.490

TD BANK GROUP • 2013 MANAGEMENT'S DISCUSSION AND ANALYSIS

Page 53

1

# GROUP FINANCIAL CONDITION Capital Position

millions of Canadian dollars, except as noted)	2013
	Basel III
ommon Equity Tier 1 Capital (CET1)	\$
ommon shares plus related contributed surplus	19,341
etained earnings	24,565
ccumulated other comprehensive income	3,166
ommon Equity Tier 1 Capital before regulatory adjustments	47,072
ommon Equity Tier 1 capital regulatory adjustments	
odwill (net of related tax liability)	(13,280)
tanjales (net of related tax liability)	(2,097)
derred tax assets excluding those arising from temporary differences	(519)
ash flow hedge reserve	(1,005)
ortfall of provisions to expected losses	(116)
ains and losses due to changes in own credit risk on fair valued liabilities	(89)
efined benefit pension fund net assets (net of related tax liability)	(389)
ivestment in own shares	(183)
ignificant investments in the common stock of banking, financial and insurance entities that are outside the scope of regulatory	_ 、 ,
consolidation, net of eligible short positions (amount above 10% threshold)	(3,572)
otal regulatory adjustments to Common Equity Tier 1	(21,250)
ommon Equity Tier 1 Capital	25,822
dditional Tier 1 capital instruments	
duritional ner i capital instruments rectly issue capital instruments subject to phase out from Additional Tier 1	5,524
ditional Tier 1 instruments issued by ubsidiaries and held by third parties subject to phase out	552
diditional Tier 1 capital instruments before regulatory adjustments	6,076
dditional Tier 1 capital instruments regulatory adjustments	
ignificant investments in the capital of banking, financial and insurance entities that are outside the scope of regulatory	
consolidation, net of eligible short positions	(352)
otal regulatory adjustments to Additional Tier 1 Capital	(352)
dditional Tier 1 capital	5,724
ier 1 capital	31,546
ier 2 capital instruments and provisions	
rectly issued capital instruments subject to phase out from Tier 2	7,564
reaction of the second se	297
ollective allowances	1,472
ier 2 capital before regulatory adjustments	9,333
ier 2 regulatory adjustments	(40)
vestment in own Tier 2 instruments instituation in the applied of braking, financial and insurance apliting that are outside the appendix fragulatory	(19)
gnificant investments in the capital of banking, financial and insurance entities that are outside the scope of regulatory consolidation, net of eligible short positions	(170)
	(170)
tal regulatory adjustments to Tier 2 capital	9,144
fer 2 capital	9,144 40,690
otal capital	
otal risk-weighted assets	\$ 286,355
apital Ratios <sup>2</sup>	
ommon Equity Tier 1 capital (as percentage of risk-weighted assets)	9.0
er 1 (as percentage of risk-weighted assets)	11.0
	14.2
otal capital (as percentage of risk-weighted assets)	

Capital position calculated using the 'All-in' methodology.
 The "all-in" basis of regulatory reporting includes all of the regulatory adjustments that will be required by 2019.

TD BANK GROUP • 2013 MANAGEMENT'S DISCUSSION AND ANALYSIS

(millions of Canadian dollars, except as noted)		
	2012	2011
	Basel II	Basel II
Fier 1 Capital		
Common shares	\$ 18,525	\$ 18,301
Contributed surplus	196	281
Retained earnings	21,763	24,339
Fair value (gain) loss arising from changes in the institution's own credit risk	(2)	-
Net unrealized foreign currency translation gains (losses) on investment in		
subsidiaries, net of hedging activities	(426)	(3,199)
Preferred shares <sup>2</sup>	3,394	3,395
nnovative instruments <sup>2</sup>	3,700	3,705
Adjustments for transition to measurement under IFRS	387	-
Net impact of eliminating one month reporting lag of U.S. entities <sup>3</sup>		(266)
Gross Tier 1 Capital	47,537	46,556
Goodwill and intangibles in excess of 5% limit	(12,311)	(14,376)
let Tier 1 Capital	35,226	32,180
Securitization – gain on sales of mortgages	-	(86)
– other	(650)	(735)
i0% shortfall in allowance <sup>4</sup>	(103)	(180)
0% substantial investments	(2,731)	(2,805)
nvestment in insurance subsidiaries <sup>5</sup>	(753)	(4)
let impact of eliminating one month reporting lag of U.S. entities <sup>3</sup>		133
Adjusted Net Tier 1 Capital	30,989	28,503
ier 2 Capital		
nnovative instruments	26	26
Subordinated notes and debentures (net of amortization and ineligible)	11,198	11,253
Eligible collective allowance (re-standardized approach)	1,142	940
Accumulated net after-tax unrealized gain on AFS equity securities in OCI	99	35
Securitization – other	(1,272)	(1,484)
i0% shortfall in allowance <sup>4</sup>	(103)	(180)
i0% substantial investments	(2,731)	(2,805)
nvestment in insurance subsidiaries <sup>5</sup>	(753)	(1,443)
let impact of eliminating one month reporting lag of U.S. entities <sup>3</sup>		133
otal Tier 2 Capital	7,606	6,475
otal Regulatory Capital	\$ 38,595	\$ 34,978
Regulatory Capital Ratios <sup>3</sup>		
rīer 1 capital ratio <sup>6</sup>	12.6 %	13.0
Fotal capital ratio <sup>6</sup>	15.7 %	16.0
Assets-to-capital multiple	18.0	17.2

 Assets -to-capital multiple
 18.0
 17.2

 Assets -to-capital multiple
 18.0
 17.2

 Prior to 2012, the amounts are calculated based on Canadian GAAP.
 2
 Effective 2012, in accordance with IAS 32, Financial Instruments: Presentation, the Bank is required to classify certain dasses of preferred shares and innovative Tier 1 capital investments as liabilities on the balance sheet. For to 2012, in accordance with the CCA Handbook Section 3860, the Bank was required to classify certain dasses of preferred shares and innovative Tier 1 capital investments as liabilities on the balance sheet. For regulatory capital purposes, these capital instruments have been grandfathered by OSFI and continue to be included in Tier 1 capital.

 3
 As at November 2011, the one month lag for financial reporting has been eliminated. In previous months, for accounting purposes, the Bank's investment in TD Ameritrade was translated using the emonth-end rate of TD Ameritrade's reporting parks as a November 2011, the one month lag for financial reporting has been eliminated. In previous months, for accounting purposes, the Bank's investment in TD Ameritrade was translated using the emonth-end rate of TD Ameritrade's reporting parks investment in TD Ameritrade was translated using the period-end foreign exotape rate of the Bank.

 4
 When expected loss as calculated within the Internal Risk Based (IRB) approach exceeds total allowance for credit losses, the difference is addeted to Tier 2 capital.

 5
 Based on OSFI advisory latter dated February 20, 2007, 100% of investments in insurance subsidiaries held prior to January 1, 2007 are deducted from Tier 2 capital. The 50% from Tier 1 capital and 50% from Tier 2 capital deduction w

TD BANK GROUP • 2013 MANAGEMENT'S DISCUSSION AND ANALYSIS

#### THE BANK'S CAPITAL MANAGEMENT OBJECTIVES:

- The Bank's capital management objectives are: To be an appropriately capitalized financial institution as determined by:
- The Bank's Risk Appetite Statement;

- Capital requirements defined by relevant regulatory authorities; and,
   Capital requirements defined by relevant regulatory authorities; and,
   The Bank's internal assessment of capital requirements consistent with the Bank's risk profile and risk tolerance levels.
   To have the most economically achievable weighted average cost of capital (after tax), consistent with preserving the appropriate mix of capital elements to meet targeted capitalization levels To ensure ready access to sources of appropriate capital, at reasonable cost, in order to:
- Insulate the Bank from unexpected events; and

- Support and facilitate business growth and/or acquisitions consistent with the Bank's strategy and risk appetite.
   To support strong external debt ratings, in order to manage the Bank's overall cost of funds and to maintain accessibility to required funding. These objectives are applied in a manner consistent with the Bank's overall objective of providing a satisfactory return on shareholders' equity.

#### CAPITAL SOURCES

The Bank's capital is primarily derived from common shareholders and retained earnings. Other sources of capital include the Bank's preferred shareholders, holders of innovative capital instruments, and holders of the Bank's subordinated debt.

#### CAPITAL MANAGEMENT

The Enterprise Capital Management department manages capital for the Bank and is responsible for acquiring, maintaining, and retiring capital. The Board of Directors oversees capital adequacy and management.

The Bank continues to hold sufficient capital levels to ensure that flexibility is maintained to grow operations, both organically and through strategic acquisitions. The strong capital ratios are the result of the Bank's internal capital generation, management of the balance sheet, and periodic issuance of capital securities.

#### ECONOMIC CAPITAL

The Bank's internal measure of required capital is called economic capital or invested capital. Economic capital is comprised of both risk-based capital required to fund losses that could occur under extremely adverse economic or operational conditions and investment capital that has been used to fund acquisitions or investments in fixed assets to support future earnings growth. The Bank uses internal models to determine how much risk-based capital is required to support the enterprise's risk and business exposures. Characteristics of these models are described in the

The Bank uses internal models to determine how much risk-based capital is required to support the enterprise's risk and business exposures. Characteristics of these models are described in the 'Managing Risk' section. Within the Bank's measurement framework, our objective is to hold risk-based capital to cover unexpected losses to a high level of confidence and ratings standards. The Bank's chosen internal capital targets are well founded and consistent with our overall risk profile and current operating environment. Since November 1, 2007, the Bank has been operating its capital regime under the Basel Capital Framework. Consequently, in addition to addressing Pillar I risks covering credit risk, market risk and operational risk, the Bank's economic capital framework capitures other material Pillar II risks including non-trading market risk for the retail portfolio (interest rate risk in the banking book), additional credit risk due to concentration (commercial and wholesale portfolios), and risks classified as "Other", namely business risk, insurance risk, and the Bank's investment in TD Ameritrade. Please refer to the Risk-Weighted Assets section below for a breakdown of the Bank's economic capital by business segment, and Pillar I and Pillar II risks.

# REGULATORY CAPITAL

REGULATORY CAPITAL Basel III Capital Framework Changes in capital requirements approved by the Basel Committee on Banking and Supervision (BCBS) are commonly referred to as Basel III. These changes are intended to strengthen global capital rules with the goal of promoting a more resilient global banking sector. Under Basel III, total capital consists of three components, namely CET1, Additional Tier 1 and Tier 2 capital. The sum of the first two components is defined as Tier 1 capital. CET1 capital is mainly comprised of common shares, retained earnings and accumulated other comprehensive income, and is the highest quality capital and the predominant form of Tier 1 capital. CET1 capital includes regulatory adjustments and deductions for items such as goodwill, other intangibles, amounts by which capital items (that is, significant investments in CET1 capital of financial institutions, mortgage servicing rights and deferred tax assets from temporary differences) exceed allowable thresholds. Tier 2 capital is mainly comprised of subordinated deth, certain loan loss allowances and minority interests in subidiaries Tier 2 instruments. Under Basel III, risk-weighted assets are higher, primarily as a result of the 250% risk-weighted threshold items not deducted from CET1 capital, securitization exposures being risk weighted (previously deducted from capital and a new capital charge for credit risk related to asset value correlation for financial ristitutions. from capital) and a new capital charge for credit risk related to asset value correlation for financial institutions. Regulatory capital ratios are calculated by dividing CET1, Tier 1 and Total capital by RWA.

OSFI's Capital Requirements under Basel III In December 2012, OSFI released the final version of its Capital Adequacy Requirements (CAR) Guideline. The guideline details how the Basel III rules should apply to Canadian banks. The final CAR Guideline postponed the CVA capital add-on charge until January 1, 2014. OSFI has indicated there will be delays in the implementation of Basel III standards in the U.S. and European Union countries. The bilateral over-the-counter (OTC) derivative market is a global market and given the significant impact of the CVA capital add-on charge, OSFI believes a coordinated start with the two most significant jurisdictions in the global derivatives market is warranted. As a result, OSFI issued a letter on August 21, 2013 advising the CVA capital ratio reacluation. This percentage would increase to 64% for 2015 and 2016, 72% in 2017, 80% in 2018 and 100% in 2019. A different set of scalar phase-in percentages would also apply for the Tier 1 and Total capital ratio calculation. Soption 2 allows for a scalar phase-in for the CVA capital add-on the Total capital ratio reacluation. This precentages would increase to 64% for 2015 and 2016, 72% in 2017, 80% in 2018 and 100% in 2019. A different set of scalar phase-in percentages would also apply for the Tier 1 and Total capital ratio calculation. This hadrese, market is k hedges of CVA are not necongriged in the CVA capital add-on the Total capital ratio calculation. This will be based on the Total capital ratio calculation. This will be capital add-on the Total capital ratio calculation. This precentage would increase to 64% for 2015 and 2016, 72% in 2017, 80% in 2018 and 100% in 2019. A different set of scalar phase-in percentages would also apply for the tier and Total capital ratio calculation. This precentage would also capital ratio calculation. This precentage would also capital reas of CVA are not necongriged in the CVA capital add-on charge. market risk hedges of CVA are not necongriged in the CVA capital add-on charge. market risk

Table in 2017, one in 2018 and the 2018 and 2018

TD BANK GROUP • 2013 MANAGEMENT'S DISCUSSION AND ANALYSIS

## At the discretion of OSFI, a countercyclical common equity capital buffer (CCB) within a range of 0-2.5% could be imposed. No CCB is currently in effect.

In November 2011, the BCBS published the final rules on global systemically important banks (G-SIBs). None of the Canadian banks have been designated as a G-SIB. In March 2013, OSFI designated six of the major Canadian banks as domestic systemically important banks (G-SIBs), for which a 1% common equity capital surcharge will be in effect from January 1, 2016. As a result, the six Canadian banks designated as D-SIBs, including TD, will be required to meet an "all-in" Pillar 1 target CET1 ratio of 8% commencing January 1, 2016.

OSFI's Regulatory Target Ratios under Basel III on an "A	II-In" Basis						
						OSFI	
			:			Regulatory	
		Capital	OSFI Regulatory			Targets with	
	BCBS	Conservation	Targets without D-		D-SIB	D-SIB	
Basel III Capital Ratios	minimum	buffer	SIB surcharge	Effective Date	surcharge	surcharge	Effective Date
Common Equity Tier 1 ratio	4.5%	2.5%	7.0%	January 1, 2013	1.0%	8.0%	January 1, 2016
Tier 1 Capital ratio	6.0%	2.5%	8.5%	January 1, 2014	1.0%	9.5%	January 1, 2016
Total Capital ratio	8.0%	2.5%	10.5%	January 1, 2014	1.0%	11.5%	January 1, 2016

With BCBS's leverage ratio requirement pending Pillar 1 treatment on January 1, 2018, OSFI continues to require Canadian banks to meet its asset-to-capital (ACM) multiple test on a continuous basis. The multiple is calculated on a Basel III "transitional basis", by dividing total assets, including specified off-balance sheet items, by total capital.

#### Capital Position and Capital Ratios

The Basel framework allows qualifying banks to determine capital levels consistent with the way they measure, manage and mitigate risks. It specifies methodologies for the measurement of credit, market, and operational risks. The Bank uses the advanced approaches for the majority of its portfolios which results in regulatory and economic capital being more closely aligned than was the case under Basel I. Since the U.S.

banking subsidiaries (TD Bank N.A. including South Financial and Chrysler Financial) were not originally required by their main regulators to convert to Basel II prior to being acquired by the Bank, the advanced approaches are not yet being utilized for the majority of assets in TD Bank, N.A. For accounting purposes, IFRS is followed for consolidation of subsidiaries and joint ventures. For regulatory capital purposes, insurance subsidiaries are deconsolidated and reported as a deduction from capital. Insurance subsidiaries are subject to their own capital adequacy reporting such as OSFI's Minimum Continuing Capital Surplus Requirements and Minimum Capital Test. Currently, for regulatory capital purposes, all the entities of the Bank are either consolidated or deducted from capital and there are no entities from which surplus capital is recognized. Some of the Bank's subsidiaries are individually regulated by either OSFI or other regulators. Many of these entities have minimum capital requirements which they must maintain and which may limit the Bank's ability to extract capital or funds for other uses.

#### Common Equity Tier 1 Capital

CET1 capital was \$25,822 million as at October 31, 2013. Strong earnings contributed to the majority of CET1 capital growth in the year. Capital management funding activities during the year included the common share issuance of \$0.8 billion under the dividend reinvestment plan and stock option exercises. The growth in CET1 capital is partially offset by the share buybacks in the year.

#### Tier 1 and Tier 2 Capital

Under Basel III, all of TD's outstanding non-common Tier 1 and Tier 2 capital instruments are considered non-gualifying as regulatory capital, subject to a 10 year phase-out period beginning in January 2013. TD announced on February 7, 2011 that, based on OSF1s February 4, 2011 advisory which outlined OSF1s expectations regarding the use of redemption rights triggered by regulatory event clauses in non-qualifying capital instruments, it expects to exercise a regulatory event redemption right only in 2022 in respect of the TD Capital Trust IV Notes – Series 2 outstanding at that time. As of October 31, 2013, the was \$450 million in principal amount of TD Capital Trust IV Notes – Series 2 isoted and outstanding. In Nevember 2012 and in June 2013, the Bank redeemed \$2.5 billion and \$900 million, respectively, of subordinated debentures which qualified as Tier 2 regulatory capital. See Note 34 to the Bank's

Consolidated Financial Statements for more details.

INTERNAL CAPITAL ADEQUACY ASSESSMENT PROCESS The Bank's Internal Capital Adequacy Assessment Process (ICAAP) is an integrated enterprise-wide process that encompasses the governance, management, and control of risk and capital functions within the Bank. It provides a framework for relating risks to capital requirements through the Bank's economic capital modeling and stress testing practices which help inform the Bank's overall capital

adequacy requirements. The ICAAP is facilitated by Risk Management and is supported by numerous functional areas who together help determine the Bank's internal capital adequacy assessment. This assessment ultimatel represents the capacity to bear risk in congruence with the risk profile and stated risk appetite of the Bank's available capital in relation to both internal and regulatory capital requirements.

#### DIVIDENDS

The Bank's dividend policy is approved by the Board of Directors. At October 31, 2013, the quarterly dividend was \$0.85 per share, consistent with the Bank's current target payout range of 40-50% of adjusted earnings. Cash dividends declared and paid during 2013 totalled \$3.24 per share (2012 – \$2.89). For cash dividends payable on the Bank's preferred shares, see Notes 19, 21 and 37 to the Consolidated Financial Statements. As at October 31, 2013, 17.5 million common shares were outstanding (2012 – 16.1 million). The Bank's ability to pay dividends is subject to the *Bank Act* (Canada) and the requirements of OSFI. See Note 21 to the Consolidated Financial Statements for further details on dividend restrictions.

TD BANK GROUP • 2013 MANAGEMENT'S DISCUSSION AND ANALYSIS

## CAPITAL RATIOS

CAPITAL RATIOS
 Capital ratios are measures of financial strength and flexibility. The Bank's capital ratios are calculated using OSFI's guidelines which are based on the capital adequacy rules included in Basel III. At the consolidated level, the top corporate entity to which Basel III applies is The Toronto-Dominion Bank.
 OSFI measures the capital adequacy of Canadian banks according to its instructions for determining risk-adjusted capital, RWA and off-balance sheet exposures.
 OSFI defines three primary ratios to measure capital adequacy, the CET1 capital ratio, the Tier 1 capital ratio and the Total capital ratio. OSFI sets target levels for Canadian banks as follows:
 The CET1 capital ratio is defined as CET1 regulatory capital divided by RWA. OSFI has established a target CET1 capital ratio of 7%.
 The Tot capital ratio is defined as total regulatory capital divided by RWA. OSFI has established a target Total capital ratio of 10.5%.

As at October 31, 2013, the Bank's CET1, Tier 1 and Total capital ratios were 9.0%, 11.0% and 14.2%, respectively. Compared with the Bank's pro forma CET1 ratio of 8.2% as at October 31, 2012, the As at October 31, 2013, the Bank's CE11, Tile 1 and Total capital ratios were 9.0%, 11.0% and 14.2%, respectively. Compared with the Bank's pro forma CE11 ratio of 8.2% as at October 31, 2013, the Bank's CE11, Tatio increased primarily as result of stong retained earnings growth, common share issuance through participation in the Bank's dividend reinvestment plan and exercise of stock options, and reduction of RWA due to the exclusion of the CVA capital add-on charge (refer to the "OSFI's Capital Requirements under Basel III" discussion). The CVA capital add-on charge represents approximately 31 bps, of which 57% (or 18bps) would be included in the 2014 CE11 ratio, per OSFI's determined scalar phase-in. During the year, the Bank generated approximately \$4.2 billion of excess CE11 capital through organic growth and balance sheet optimization activities. In 2013, the Bank was able to fund acquisitions, support business growth, and improve the Bank's capital position largely without raising additional capital. As at October 31, 2013, the Bank had an excess over OSFI's all-in regulatory minimum CE11 capital ratio of approximately \$5.0 billion.

#### NORMAL COURSE ISSUER BID

Normal course issuer bid On June 19, 2013, the Bank announced that the Toronto Stock Exchange (TSX) and OSFI approved the Bank's normal course issuer bid to repurchase for cancellation up to 12 million of our common shares. Purchases under the bid commenced on June 21, 2013 and will end on June 20, 2014, such earlier date as the Bank may determine or such earlier date as the Bank may complete its purchases pursuant to the notice of intention filed with the TSX. As of October 31, 2013, the Bank repurchased 9.0 million common shares under this bid at an average price of \$86.50 for a total amount of \$780.2 million. The Bank did not have a normal course issuer bid outstanding during fiscal 2012.

## RISK-WEIGHTED ASSETS

Based on Basel III. RWA are calculated for each of credit risk, market risk, and operational risk. Operational risk represents the risk of loss resulting from inadequate or failed internal processes, people and systems or from external events. The Bank's RWA were as follows:

TABLE 46: RISK-WEIGHTED ASSETS <sup>1</sup>		
(millions of Canadian dollars)		
	Basel III	Basel II
	2013	2012
Credit risk		
Retail		
Residential secured \$	23,895 \$	22,220
Qualifying revolving retail	12,588	12,816
Other retail	47,504	38,175
Non-retail		
Corporate	99,608	89,222
Sovereign	3,340	2,827
Bank	12,198	9,969
Securitization exposures	10,894	7,302
Equity exposures	885	1,148
Exposures subject to standardized or IRB approaches	210,912	183,679
Adjustment to IRB RWA for scaling factor	5,463	5,012
Other assets not included in standardized or IRB approaches	23,177	12,589
Total credit risk	239,552	201,280
Market risk		
Trading book	11,734	12,033
Operational risk		
Standardized approach	35,069	32,562
Total \$	286,355 \$	245,875
Effective 2013, amounts are calculated in accordance with the Basel III regulatory framework, and are presented based on the "all-in" methodology. Prior to 2013, amounts were calculated in accordance with the Basel III regulatory framework, and are presented based on the "all-in" methodology. Prior to 2013, amounts were calculated in accordance with the Basel III regulatory framework, and are presented based on the "all-in" methodology. Prior to 2013, amounts were calculated in accordance with the Basel III regulatory framework, and are presented based on the "all-in" methodology. Prior to 2013, amounts were calculated in accordance with the Basel III regulatory framework, and are presented based on the "all-in" methodology. Prior to 2013, amounts were calculated in accordance with the Basel III regulatory framework, and are presented based on the "all-in" methodology. Prior to 2013, amounts were calculated in accordance with the Basel III regulatory framework, and are presented based on the "all-in" methodology.	asel II regulatory	framework.

TD BANK GROUP • 2013 MANAGEMENT'S DISCUSSION AND ANALYSIS

During the year, RWA increased \$40.5 billion, primarily due to higher RWA requirements with transition to Basel III and organic growth in the retail and commercial businesses in both Canada and the U.S. The new rules require securitization exposures to be risk weighted as opposed to being deducted from capital, portion of threshold items (for example, insurance investments, investment in TD Ameritrade and deferred tax assets related to temporary difference) not deducted from capital to be risk weighted at 250%, and a new capital charge for credit risk related to asset value correlation for financial institutions to be added, all of which increased RWA from Basel II.

(billions of Canadian dollars)		
	Non-counterparty credit risk	Counterpart credit ris
RWA, balance as at July 31, 2013	\$ 229.7	\$ 8.2
Book size	1.4	0.7
Book quality	(2.1)	(0.4
Model updates	(0.1)	-
Methodology and policy	- · · · · · · · · · · · · · · · · · · ·	-
Acquisitions and disposals	-	-
Foreign exchange movements	1.9	0.1
Other	0.2	-
Total RWA movement	1.3	0.4

Counterparty credit risk comprises exposures arising from OTC derivatives. Non-counterparty credit risk includes loans and advances to retail customers (individuals and small business), corporate entities (wholesale and commercial customers), banks and governments, as well as holdings of debt, equity securities and other assets (including prepaid expenses, deferred and current income taxes, land, building, equipment and other depreciable property).

The Book size category consists of organic changes in book size and composition (including new business and maturing loans) and, for the fourth quarter of 2013, is mainly due to growth in derivatives and corporate and commercial loans in our Wholesale and Business Banking segments. The Book quality category includes quality of book changes caused by experience such as underlying customer behaviour or demographics, including changes through model calibrations/realignments and, for the fourth quarter of 2013, is mainly due to the update of non-retail risk parameters and improvements in retail book quality. The Model updates category relates to model implementation, changes in model scope or any change to address model malfunctions.

The Methodology and policy category includes to indee implementation, shanges in indee scope of adults indee indee indications. The Methodology and policy category impacts are methodology changes to the calculations driven by regulatory policy changes, such as new regulations. Foreign exchange movements are mainly due to a change in the U.S. dollar foreign exchange rate on the U.S. portfolios in our U.S. Personal and Commercial segment. The Other category includes items not described in the above categories including changes in exposures not included under advance or standardized methodologies (including prepaid expenses, current and the other category includes items not described in the above categories including changes in exposures not included under advance or standardized methodologies (including prepaid expenses, current and deferred income taxes, land, building, equipment and other depreciable property and other assets).

#### TABLE 48: FLOW STATEMENT FOR RISK-WEIGHTED ASSETS – Disclosure for market risk

Risk-weighted assets movement by key driver

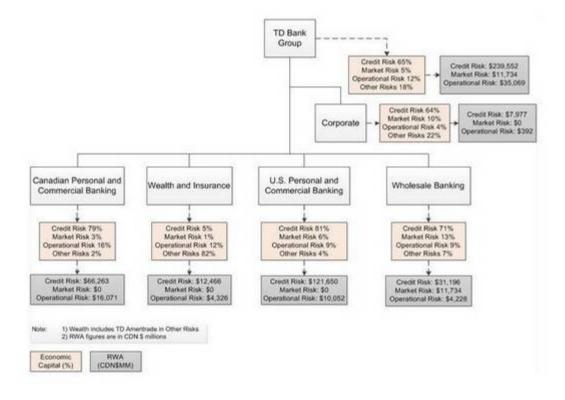
(billions of Canadian dollars)

RWA, balance as at July 31, 2013	\$ 11.1
Movement in risk levels	0.6
Model updates	-
Methodology and policy	-
Acquisitions and disposals	-
Foreign exchange movements and other	n/m <sup>1</sup>
Total RWA movement	0.6
RWA, balance as at October 31, 2013	\$ 11.7
1 Not meaningful.	

The Movement in risk levels category reflects changes in risk due to position changes and market movements. An increasing contribution to RWA was observed over the period which was primarily driven by increases in treasury and agency bond positions in our U.S. portfolio, and increases in energy and industrial bonds in our Canadian books. The Model updates category reflects updates to the model to reflect recent experience and changes in model scope. The Methodology and policy category reflects methodology changes to the calculations driven by regulatory policy changes. Foreign exchange movements and other are deemed not meaningful since RWA exposure measures are calculated in Canadian dollars. Therefore, no foreign exchange translation is required.

TD BANK GROUP • 2013 MANAGEMENT'S DISCUSSION AND ANALYSIS

The following chart provides a breakdown of the Bank's regulatory capital and economic capital. Regulatory Capital reflects the RWA required for Pillar I risks only, namely credit, trading market risk and operational risk. Economic capital reflects the Bank's internal view of capital required for risks captured under the regulatory framework and includes those risks identified as Basel II Pillar II risks which are not captured within the assessment of RWA. The Basel II Pillar II risks include non-trading market risk for the retail portfolio (Interest Rate Risk in the Banking Book), additional credit risk due to concentration (commercial and wholesale portfolios), and risks classified as "Other", namely business risk, insurance risk, and the Bank's investment in TD Ameritrade. Economic capital is also assessed at a higher confidence level which is consistent with the Bank's overall target debt rating. The differences between economic capital and regulatory capital in the figure below are predominately due to the additional Pillar II risks captured under economic capital and the variance in confidence level. For additional information on the risks highlighted below, refer to the "Managing Risk" section of this document.



TD BANK GROUP • 2013 MANAGEMENT'S DISCUSSION AND ANALYSIS

## TABLE 49: OUTSTANDING EQUITY AND SECURITIES EXCHANGEABLE/CONVERTIBLE INTO EQUITY

		As a
	October 31, 2013	
	Number of	Number o
	shares/units	shares/unit
Common shares outstanding	919.4	918.2
Treasury shares – common	(1.9)	(2.1
Total common shares	917.5	916.1
Stock options		
Vested	4.4	7.9
Non-vested	6.6	5.8
Series O	17.0	17.0
Series P	10.0	10.0
Series Q	8.0	8.0
Series R	10.0	10.0
Series S <sup>2</sup>	5.4	10.0
Series T <sup>2</sup>	4.6	-
Series Y <sup>3</sup>	5.5	10.0
Series Z <sup>3</sup>	4.5	-
Series AA	10.0	10.0
Series AC	8.8	8.8
Series AE	12.0	12.0
Series AG	15.0	15.0
Series Al	11.0	11.(
Series AK	14.0	14.0
Total preferred shares – equity	135.8	135.8
Treasury shares – preferred	(0.1)	-
Total preferred shares	135.7	135.8
Capital Trust Securities (thousands of shares)		
Trust units issued by TD Capital Trust II:		
TD Capital Trust II Securities – Series 2012-1 <sup>4</sup>	-	350.0
Trust units issued by TD Capital Trust III:		
TD Capital Trust III Securities – Series 2008	1,000.0	1,000.0
Debt issued by TD Capital Trust IV:		
TD Capital Trust IV Notes – Series 1	550.0	550.0
TD Capital Trust IV Notes – Series 2	450.0	450.0
TD Capital Trust IV Notes – Series 3	750.0	750.0

For furner details, including the principal amount, conversion and exchange reatures, and astitutions, see votes 19, 20, and 21 to the Consolidated Financial Statements. On July 31, 2013, the Bark converted 4.6 million of its 10 million non-cumulative 5-year Rate Reset Preferred Shares, Series S, on a one-for-one basis, into non-cumulative Floating Rate Preferred Shares, Series Z of the Bark. On October 31, 2013, the Bark converted 4.5 million of its 10 million non-cumulative 5-year Rate Reset Preferred Shares, Series Y, on a one-for-one basis, into non-cumulative Floating Rate Preferred Shares, Series Z of the Bark. On December 31, 2012, TD Capital Trust II redeemed all of its outstanding securities at a redemption price of \$1,000. 3

# FUTURE CHANGES IN BASEL

FUTURE CHANGES IN BASEL Future Basel III Developments In December 2012, BCBS published a consultative document proposing a revised securitization framework. The proposal aims to enhance current methodologies of calculating securitization RWA by making them more risk sensitive and limiting over-reliance on rating agencies. The proposal would generally increase the risk weights of investments in securitization exposures. In June 2013, the BCBS issued an update to the Basel III leverage ratio framework and related disclosure requirements. The leverage ratio ramework and related disclosure requirements, and will proceed with upblic disclosure starting dagencies. The proposal aquite the basel is comporting to SPI and its components from January 1, 2013, and will proceed with upblic disclosure requirements. Any final adjustments to the definition and calibration of the Basel III leverage ratio rame to many 1, 2013, and will proceed with upblic disclosure requirements and update to the final rules on 6-SIBs, originally published in November 2011. The update provide disclosure requirements are supplementary 1, 2013, and will proceed with upblic disclosure requirements and calibration. In July 2013, the CDS lissued an update to the final rules on 6-SIBs, originally published in November 2011. The update provides clarity on the public disclosure requirements of the 12 indicators used in the assessment methodology. As noted earlier, the six Canadian banks that have been designated as D-SIBs are required by OSFI to publish, at a minimum, the 12 indicators used in the G-SIB indicator-based assessment framework by February 28, 2014. In July 2013, the U.S. Federal Reserve, FDIC and the Office of the Comptroller of the Currency (OCC) approved the adoption of the final rule on the Basel III Capital framework to take effect January 1, 2014 for U.S. banking organizations that are required to follow the advanced approaches, which includes the Bank U.S. bank subsidiaries.

TD BANK GROUP • 2013 MANAGEMENT'S DISCUSSION AND ANALYSIS

# GROUP FINANCIAL CONDITION Securitization and Off-Balance Sheet Arrangements

In the normal course of operations, the Bank engages in a variety of financial transactions that, under IFRS, are either not recorded on the Consolidated Balance Sheet or are recorded in amounts that differ from the full contract or notional amounts. These off-balance sheet arrangements involve, among other risks, varying elements of market, credit, and liquidity risks which are discussed in the "Managing Risk" section of this MD&A. Off-balance sheet arrangements are generally undertaken for risk management, capital management, and funding management purposes and include securitizations, contractual obligations, and certain commitments and guarantees.

#### SPECIAL PURPOSE ENTITIES

The Bank carries out certain business activities through arrangements with special purpose entities (SPEs). We use SPEs to raise capital, obtain sources of liquidity by securitizing certain of the Bank's financial assets, to assist our clients in securitizing their financial assets, and to create investment products for our clients. Securitizations are an important part of the financial markets, providing liquidity by facilitating investor access to specific portfolios of assets and risks. See Note 2 to the Consolidated Financial Statements for further information regarding the accounting for SPEs.

Securitization of Bank-Originated Assets
The Bank securitizes residential mortgages, business and government loans, personal loans, automobile loans, and credit card loans to enhance its liquidity position, to diversify sources of funding and to
optimize the management of the balance sheet.

The Bank securitizes residential mortgages under the National Housing Act Mortgage-Backed Securities (NHA MBS) program sponsored by the Canada Mortgage and Housing Corporation (CMHC). The Bank securitized tential mortgages with the CHMC does not qualify for derecognition and remain on the Bank's Consolidated Balance Sheet. Additionally, the Bank securitizes uses and sold to Canada and sold to Canada and sold to Canadian securitization structures. All other products securitized by the Bank were originated in Canada and sold to Canadian securitization structures. See Note 8 and Note 9 to the Consolidated Financial Statements for further information.

#### TABLE 50: EXPOSURES SECURITIZED BY THE BANK AS ORIGINATOR<sup>1</sup>

(millions of Canadian dollars)

					As at	
			Significant			
		Significant	consolidated			
	unconse	unconsolidated SPEs		Non-SPE	third-parties	
		Carrying			Carrying	
		value of			value of	
	Securitized	retained	Securitized	Securitized	retained	
	assets	interests	assets	assets	interests	
				Octo	ber 31, 2013	
Residential mortgage loans	\$ 23,157	\$ -	\$ -	\$ 16,229	\$ –	
Consumer instalment and other personal loans <sup>2,3</sup>	-	-	6,141	-	-	
Credit card loans <sup>3</sup>	-	-	300	-	-	
Business and government loans	35	-	-	2,322	52	
Total exposure	\$ 23,192	\$ -	\$ 6,441	\$ 18,551	\$ 52	

	October 31				31, 2012
Residential mortgage loans	\$ 21,176 \$	- \$	- \$	23,446 \$	-
Consumer instalment and other personal loans <sup>2,3</sup>	-	-	5,461	-	-
Credit card loans <sup>3</sup>	-	-	1,251	-	-
Business and government loans	79	-	-	2,387	53
Total exposure	\$ 21,255 \$	- \$	6,712 \$	25,833 \$	53

Includes all assets securitized by the Bank, irrespective of whether they are on- or off-balance sheet for accounting purposes, including those that did not qualify for derecognition except for securitizations through U.S. government sponsored entities where we do not hold any resultant mortgage backed securities. Included in personal loans as at October 31, 2013 are nit of automobile loans acquired as part of the Bank's acquisition of Chrysler Financial (October 31, 2012–\$361 million). In securitization transactions that the Bank has undertaken for its own assets, it has acted as an originating bank and retained securitization exposure from a capital perspective. 1

## Residential Mortgage Loans

The Bank securitizes residential mortgage loans through significant unconsolidated SPEs and Canadian non-SPE third-parties. Residential mortgage loans securitized by the Bank may give rise to full or Bank may be exposed to the risks of transferred loans through retained interests. As at October 31, 2013, the Bank has not recognized any retained interests due to the securitization of residential mortgage loans on its Consolidated Balance Sheet.

## Consumer Instalment and Other Personal Loans

The Bank securitizes consumer instalment and other personal loans through consolidated SPEs. The Bank consolidates the SPEs as they serve as financing vehicles for the Bank's assets, and the Bank is exposed to the majority of the residual risks of the SPEs. As at October 31, 2013, the SPEs issued \$5.1 billion of issued commercial paper outstanding (October 31, 2012 – \$5.1 billion of issued notes outstanding (October 31, 2012 – \$5.1 billion of issued actions of the second to the majority of the residual risks of the SPEs. As at October 31, 2013, the Bank's maximum potential exposure to loss for these conduits was \$6.1 billion (October 31, 2012 – \$5.5 billion) of which \$1.1 billion of underlying consumer instalment and other personal loans was government insured (October 31, 2012 – \$1.1 billion).

TD BANK GROUP • 2013 MANAGEMENT'S DISCUSSION AND ANALYSIS

Credit Card Loans The Bank securitizes credit card loans through a consolidated SPE. On December 1, 2011, the Bank acquired substantially all of the credit card portfolio of MBNA Canada. As a result of the acquisition, the Bank has consolidated the SPE as it serves as a financing vehicle for the Bank's assets, and the Bank is exposed to the majority of the residual risks of the SPE. As at October 31, 2013, the consolidated SPE had \$0.6 billion of issued notes outstanding (October 31, 2012 – \$1.3 billion). As at October 31, 2013, the Bank's maximum potential exposure to loss for this SPE was \$0.6 billion (October 31, 2012 – \$1.3 billion)

#### **Business and Government Loans**

The Bank securitizes business and government loans through significant unconsolidated SPEs and Canadian non-SPE third parties. Business and government loans securitized by the Bank may be derecognized from the Bank's balance sheet depending on the individual arrangement of each transaction. In instances where the Bank fully derecognizes business and government loans, the Bank may be exposed to the risks of transferred loans through retained interests. There are no expected credit losses on the retained interests of the securitized business and government loans as the mortgages are all government insured.

#### Securitization of Third Party-Originated Assets

#### Significant Consolidated SPE

Significant Consolvated SPE The Bank has a securitization exposure to certain third party originated assets through a consolidated SPE. The Bank consolidates the SPE since it is wholly-funded by the Bank, and the Bank is exposed to the majority of the risks of the SPE. As at October 31, 2013, the consolidated SPE had \$312 million (October 31, 2012 – nii) of assets secured by underlying trade receivables, originated in the U.S. The weighted-average life of these assets is 3.4 years. The Bank's maximum potential exposure to loss due to its funding of the SPE as at October 31, 2013, as \$312 million (October 31, 2012 – nii). As at October 31, 2013, the funding is provided primarily through a senior facility that has a AAA rating from the credit rating agency. Further, as at October 31, 2013, the Bank had committed to provide an additional \$53 million in funding to the SPE.

# Significant Non-Consolidated Special Purpose Entities Multi-Seller Conduits

Multi-Seller Conduits The Bank Administers multi-seller conduits and provides liquidity facilities as well as securities distribution services; it may also provide credit enhancements. Third party-originated assets are securitized through Bank-sponsored SPEs, which are not consolidated by the Bank. The Bank's maximum potential exposure to loss due to its ownership interest in commercial paper and through the provision of liquidity facilities for multi-seller conduits was \$9.6 billion as at October 31, 2013 (October 31, 2012 – \$7.5 billion). Further, as at October 31, 2013, the Bank had committed to provide an additional \$2.0 billion in liquidity facilities that can be used to support future asset-backed commercial paper (ABCP) in the purchase of deal-specific assets (October 31, 2012 – \$2.2 billion). All third-party assets securitized by the Bank's non-consolidated multi-seller conduits were originated in Canada and sold to Canadian securitization structures. Details of the Bank-administered multi-seller, ABCP

conduits are as follows:

TABLE 51: EXPOSURE TO THIRD PARTY-ORIGINATED ASSETS SECURITIZED BY BANK-SPONSORED CONDUITS				
(millions of Canadian dollars, except as noted)				
				As at
	October 31, 2013 October 3			ber 31, 2012
	Exposure and	Expected	Exposure and	Expected
	ratings profile of	weighted-	ratings profile of	weighted-
	unconsolidated SPEs	average life	unconsolidated SPEs	average life
	AAA <sup>1</sup>	(years) <sup>2</sup>	AAA <sup>1</sup>	(years) <sup>2</sup>
Residential mortgage loans	\$ 5,590	2.9	\$ 4,613	2.8
Credit card loans	-	-	-	-
Automobile loans and leases	2,164	1.3	1,657	1.3
Equipment loans and leases	-	-	19	0.4
Trade receivables	1,850	2.3	1,221	1.7
Total exposure	\$ 9,604	2.4	\$ 7,510	2.3

The Bank's total liquidity facility exposure only relates to 'AAA' rated assets.
 Expected weighted-average life for each asset type is based upon each of the conduit's remaining purchase commitment for revolving pools and the expected weighted-average life of the assets for amortizing pools.

As at October 31, 2013, the Bank held \$1,717 million of ABCP issued by Bank-sponsored multi-seller conduits within the Available-for-sale securities and Trading loans, securities, and other categories on its Consolidated Balance Sheet (October 31, 2012 - \$128 million).

The Bank has exposure to U.S. third party-sponsored conduits arising from providing liquidity facilities of \$521 million as at October 31, 2013 (October 31, 2012 – \$500 million) of which nil has been drawn (October 31, 2012 – 1). The assets within these conduits are comprised of individual notes backed by automotive loan receivables. As at October 31, 2013, these assets have maintained ratings from various credit rating agencies, ranging from AAA to AA.

The Bank no longer has any exposure to Canadian third party-sponsored conduits in the form of margin funding facilities as at October 31, 2013 (October 31, 2012 - not significant).

#### COMMITMENTS

The Bank enters into various commitments to meet the financing needs of the Bank's clients and to earn fee income. Significant commitments of the Bank include financial and performance standby letters of credit, documentary and commercial letters of credit and commitments to extend credit. These products may expose the Bank to liquidity, credit and reputational risks. There are adequate risk management and control processes in place to mitigate these risks. Certain commitments still remain off-balance sheet. Note 29 to the Consolidated Financial Statements provides detailed information about the maximum amount of additional credit the Bank could be obligated to extend

TD BANK GROUP • 2013 MANAGEMENT'S DISCUSSION AND ANALYSIS

Leveraged Finance Credit Commitments Also included in 'Commitments to extend credit' in Note 29 to the Consolidated Financial Statements are leveraged finance credit commitments. Leveraged finance credit commitments are agreements that provide funding to a wholesale borrower with higher levels of debt, measured by the ratio of debt capital to equity capital of the borrower, relative to the industry in which it operates. The Bank's exposure to leveraged finance credit commitments as at October 31, 2013 was not significant (October 31, 2012 – not significant).

GUARANTEES In the normal course of business, the Bank enters into various guarantee contracts to support its clients. The Bank's significant types of guarantee products are financial and performance standby letters of credit, assets sold with recourse, credit enhancements, written options, and indemnification agreements. Certain guarantees remain off-balance sheet. See Note 29 to the Consolidated Financial Statements for further information regarding the accounting for guarantees.

TD BANK GROUP • 2013 MANAGEMENT'S DISCUSSION AND ANALYSIS

# GROUP FINANCIAL CONDITION **Related-Party Transactions**

#### TRANSACTIONS WITH OFFICERS AND DIRECTORS AND THEIR AFFILIATES

The Bank makes loans to its officers and directors and their affiliates. Loans to directors and officers are on market terms and conditions unless, in the case of banking products and services for officers. otherwise stipulated under approved policy guidelines that govern all employees. The amounts outstanding are as follows:

TABLE 52: LOANS TO KEY MANAGEMENT PERSONNEL, THEIR CLOSE FAMILY MEMBERS AND THEIR RELATED ENTITIES				
(millions of Canadian dollars)				-
			As	at
	Octo	ober 31	October	31
		2013	20	)12
Personal loans, including mortgages	\$	3	\$	6
Business loans		181	2	201
Total	\$	184	\$ 2	207

In addition, the Bank offers deferred share and other plans to non-employee directors, executives, and certain other key employees. See Note 25 to the Consolidated Financial Statements for more details In the ordinary course of business, the Bank also provides various banking services to associated and other related corporations on terms similar to those offered to non-related parties.

#### TRANSACTIONS WITH EQUITY-ACCOUNTED INVESTEES TD AMERITRADE

Pursuant to the Stockholders Agreement in relation to the Bank's equity investment in TD Ameritrade, the Bank designated five of 12 members of TD Ameritrade's Board of Directors including the Bank's Group President and Chief Executive Officer, its Executive Vice President of Retail Banking, Products and Service, two independent directors of TD, and a former independent director of TD. A description of significant transactions of the Bank and its affiliates with TD Ameritrade is set forth below.

#### Insured Deposit Account (formerly known as Money Market Deposit Account) Agreement

Insured Deposit Account (formerly known as Money Market Deposit Account) Agreement The Bank is party to an IDA agreement with TD Ameritrade, pursuant to which the Bank makes available to clients of TD Ameritrade, IDAs as designated sweep vehicles. TD Ameritrade provides marketing and support services with respect to the IDA. The Bank paid fees of \$821 million in 2013 (2012 – \$843 million; 2011 – \$762 million) to TD Ameritrade for the deposit accounts. The fee paid by the Bank is based on the average insured deposit balance of \$70.4 billion in 2013 (2012 – \$40.3 billion) with a portion of the fee tied to the actual yield earned by the Bank on the investments, less the actual interest paid to clients of TD Ameritrade, with the balance balsed on an agreed rate of return. The Bank earns a servicing fee of 25 basis points on the aggregate average daily balance in the sweep accounts (subject to an adjustment, based on a specified formula).

As at October 31, 2013, amounts receivable from TD Ameritrade were \$54 million (October 31, 2012 - \$129 million). As at October 31, 2013, amounts payable to TD Ameritrade were \$103 million (October 31, 2012 - \$129 million). - \$87 million)

## TRANSACTIONS WITH SYMCOR

The Bank has a one-third ownership in Symcor Inc. (Symcor), a Canadian provider of business process outsourcing services offering a diverse portfolio of integrated solutions in item processing, statement processing and production, and cash management services. The Bank accounts for Symcor's results using the equity method of accounting. During fiscal 2013, the Bank paid \$128 million; 2012 – \$138 million) for these services. As at October 31, 2013, the amount payable to Symcor was \$10 million (October 31, 2012 – \$10 million). The Bank and two other shareholder banks have also provided a \$100 million unsecured loan facility to Symcor which was undrawn as at October 31, 2013 and October 31, 2012.

# GROUP FINANCIAL CONDITION Financial Instruments

As a financial institution, the Bank's assets and liabilities are substantially composed of financial instruments. Financial assets of the Bank include, but are not limited to, cash, interest-bearing deposits, securities, loans and derivative instruments, while financial liabilities include, but are not limited to, deposits, obligations related to securities sold short, securitization liabilities, obligations related do securities sold under repurchase agreements, derivative instruments and subordinated debt. The Bank uses financial instruments for both trading and non-trading activities. The Bank typically engages in trading activities by the purchase and sale of securities to provide liquidity and meet the needs of clients and, less frequently, by taking trading positions with the objective of earning a profit. Trading financial instruments include the majority of the Bank's lending porfitolio, non-trading securities, hedging derivatives and financial liabilities, classified as available-for-sale and all derivatives are measured at fair value in the Bank's Consolidated Financial Statements, with the exception of certain available-for-sale securities of at cervities of the sank's consolidated financial constingents, interest the methy instruments include the majority of the constributies are target to financial instruments, financial instruments, financial instruments, financial construments, described to financial sectors or liabilities classified as trading, loans and securities designed at fair value through and savel as available-for-sale and all derivatives and trading and trading the profit or loss. held-to-maturity, loans and receivables, and other liabilities are carried at anontized cost using the effective interest rate method. For details on how fair values of financial instruments are determined, refer to the "Critical Accounting Estimates" – Determination of Fair Value section of this MD&A. The use of financial instruments allows the Bank to earn profits in trading, interest and fee income. Financial instruments also create a variety of risks which the Bank manages with its extensive risk management policies and procedures. The key risks include interest rate, credit, liquidity, market, and foreign exchange risks. For a more detailed description on how the Bank manages its risk, refer to the "Managing Risk" section of this MD&A.

TD BANK GROUP • 2013 MANAGEMENT'S DISCUSSION AND ANALYSIS

# RISK FACTORS AND MANAGEMENT **Risk Factors That May Affect Future Results**

In addition to the risks described in the Managing Risk section, there are numerous other risk factors, many of which are beyond the Bank's control and the effects of which can be difficult to predict, that could cause our results to differ significantly from our plans, objectives and estimates. All forward-looking statements, including those in this MD&A, are, by their very nature, subject to inherent risks and uncertainties, general an specific, which may cause the Bank's actual results to differ materially from the expectations expressed in the forward-looking statements. Some of these factors are discussed below and others are noted in the "Caution Regarding Forward-Looking Statements" section of this MD&A. general and

#### TOP AND EMERGING RISKS THAT MAY AFFECT THE BANK AND FUTURE RESULTS

To consider it critical to regulary assess its operating environment and highlight top and emerging risks. These are risks with a potential to have a material effect on the Bank and where the attention of senior leaders is focused due to the potential magnitude or immediacy of their impact. Many of the risks are beyond the Bank's control and their effects, which can be difficult to predict, could cause our results to differ significantly from our plans, objectives and estimates or could impact the Bank's reputation or sustainability of its business model.

adjusted as required.

#### **General Business and Economic Conditions**

The Bank, and customers of the Bank operate in Canada, the U.S., and other countries. As a result, the Bank's earnings are significantly affected by the general business and economic conditions in these regions. These conditions include short-term and long-term interest rates, inflation, fluctuations in the debt and capital markets, real estate prices, employment levels, consumer spending and debt levels, business investment, government spending, exchange rates, sovereign debt risks, the strength of the economy, threats of terrorism, civil unrest, the effects of public health emergencies, the effects of disruptions to public infrastructure, natural disasters and the level of business conducted in a specific region. For example, in an economic downturn, corporate earnings, business investment and consumer spending, the demand for the Bank's loan and other products could be adversely affected and the provision for credit losses could result in lower earnings. By conducting regular stress tests on its portfolios, the Bank is better able to understand the likely impact of many of these negative scenarios and better manage the risks.

#### Technology and Information Security Risk

Technology and information security risks for large financial institutions like the Bank have increased in recent years. This is due, in part, to the proliferation, sophistication and constant evolution of new technologies and attack methodologies used by socio-political, nation state, organized criminals, hackers and other external parties. The increased risks are also a factor of our size and scale of operations, our geographic footprint and our use of innovative technologies such as our continued development of mobile and internet banking. Our technologies, systems and networks, and those of our customers and the third parties providing services to us, may be subject to attacks, breaches or other compromises. These may include cyber attacks, computer viruses, malicious software, phishing attacks or information security breaches. Such incidents could result in, among other things, financial loss, a loss of customer or business opportunities, disruption to operations, misappropriation or unauthorized release of confidential or personal information, litigation, regulatory penalties or intervention, remediation or restoration cost, and reputational damage. The Bank actively monitors, manages and continues to enhance the ability to mitigate these technology and information security risks through enterprise-wide programs, industry best practices, and robust threat and vulnerability assessments and responses

#### Evolution of Fraud

The Bank is routinely exposed to various types of fraud. The sophistication, complexity and materiality of these crimes is evolving quickly. In deciding whether to extend credit or enter into other transactions with customers or counterparties, the Bank may rely on information furnished by or on behalf of such other parties including financial statements and financial information. The Bank may also rely on the representations of customers and counterparties as to the accuracy and completeness of such information. In addition to the risk of material loss that could result in the event of a financial crime, client and market confidence in the Bank could be potentially impacted. TD has invested in a coordinated approach to strengthen the Bank's fraud defenses and build upon existing practices in Canada and the U.S. The Bank continues to introduce new capabilities and defenses that will help achieve an enhanced position to combat more complex fraud against the Bank.

## **Business Infrastructure and Third Party Service Providers**

Third parties provide key services and components for the Bank's business infrastructure and operations. These include data communications, network access, payment processing, and financial instrument settlements. Given the high volume of transactions the Bank processes on a daily basis, it is reliant on such third party provided services as well as its own information technology systems to successfully deliver its products and services. The Bank's information technology, internet, network access or other systems and services could be subject to failures or disruptions as a result of natural disasters or phenomena, power or telecommunications disruptions, acts of terrorism or war, physical or electronic break-ins, or similar events or disruptions. In addition, each of the institutions providing these services or infrastructure components may be exposed to certain risks which could also result in the failures or disruptions described above, and in turn adversely affect the Bank's operations. Such failure of or disruption to one of TD's major service providers could result in temporary operational and liquidity concerns. They could also adversely affect the Bank's ability to deliver products and services to customers, damage the Bank's reputation, and otherwise adversely affect the Bank's ability to conduct business. The Bank has policies and procedures in place governing third party relationships, including the systematic review of significant third parties at the inception of a relationship as well as subsequent periodic assessments. The Bank also manages service provider and infrastructure disruptions risks through a robust business continuity management (BCM) plan, its technology risk management program and other contingency and resiliency plans

TD BANK GROUP • 2013 MANAGEMENT'S DISCUSSION AND ANALYSIS

Introduction of New and Changes to Current Laws and Regulations The introduction of new, and changes to current laws and regulations, as well as the fiscal, economic and monetary policies of various regulatory agencies in Canada and the U.S. and other countries internationally, and changes in their interpretation or implementation, could adversely affect the Bank's operations and profitability. Such adverse effects may result from new or modified laws, regulations or policies, and heightened expectations, limiting the products or services the Bank can provide, impacting pricing or delivery and increasing the ability of competitors to compete with its products and services (including, in jurisdictions outside Canada, the favouring of certain domestic institutions). In particular, the most recent financial crisis resulted in, and could further result in, unprecedented and considerable change to laws and regulations applicable to financial institutions and the financial industry. The Bank's failure to comply with applicable laws and regulations could result in sanctions and financial penalties that could adversely impact its earnings and its operations and damage its reputation.

#### Dodd-Frank Wall Street Reform and Consumer Protection Act

The Dodd-Frank Wall Street Reform and Consumer Protection Act (the Dodd-Frank Act), was signed into law on July 21, 2010. It is a United States federal law which creates significant structural reforms to the financial services industry. The Dodd-Frank Act ultimately affects every financial institution operating in the U.S., including the Bank, and due to certain extraterritorial aspects of the Dodd-Frank Act, impacts the Bank's operations outside the U.S., including in Canada. The Dodd-Frank Act mandates statutory changes and instructs U.S. federal banking and other regulatory agencies to conduct rule-making. Pursuant to certain currently proposed rules, including the Volcker Rule, certain of the Bank's businesses could be negatively affected when the rules are finalized. These effects under the Volcker Rule could include increased costs associated with operational and market compliance and reduced revenues. Other effects of the Volcker Rule may include loss of exemptions for foreign registered funds and reduced competitive advantage vis-a-vis non-bank affiliated funds which would not be subject to similar rules under the Dodd-Frank Act.

The Durbin Amendment contained in the Dodd-Frank Act authorizes the Federal Reserve Board to issue regulations that set interchange fees which are "reasonable and proportional" to the costs of processing such transactions. In June 2011, the FRB issued final rules limiting debit card interchange fees with a required implementation date of October 1, 2011 and capped the fee at US21 cents per transaction plus small amounts to cover fraud related expenses. On July 31, 2013, the U.S. District Court for the District of Columbia ruled, among other things, that the approach used by the FRB in setting the maximum allowable interchange fee impermissibly included costs that were specifically excluded by the Durbin Amendment. The decision has since been stayed pending the outcome of its appeal and the current provisions of the Durbin Amendment remain in place. Oral arguments have been scheduled to be heard by the court in January 2014.

Where possible, the Bank has developed conformance plans, but due to the size, scope, complexity of implementation and the lack of regulatory certainty in a number of key sections of the Dodd-Frank Act, the overall impact to the Bank and its businesses, including to their financial performance and operations, currently remains unclear and will not be known until the implementing regulations are fully released and finalized. The Bank continues to closely monitor and analyze the potential impact associated with the Dodd-Frank Act.

#### FATCA

The Foreign Account Tax Compliance Act (FATCA) is U.S. tax legislation which requires all non-US financial institutions to identify US taxpayer-owned accounts and report information about those clients to the Internal Revenue Service. Virtually all TD businesses and their customers will be impacted from an operational perspective. Changes to policies and procedures may be required which may impact how we conduct business in certain segments and negatively impact our cost of doing business. The government of Canada is currently negotiating an intergovernmental agreement (IGA) with the government of the United States respecting the implementation of FATCA in Canada. Due to the current uncertainty regarding this agreement and the ultimate timing and form of FATCA implementation, the overall impact to the Bank remains unclear. The Bank has project teams in place and is in the process of implementing compliance plans based on the U.S. FATCA regulations published in 2013 as well as existing expectations of the content of a U.S.-Canada IGA.

#### Basel III

The Basel III Liquidity standards require banks to meet the Liquidity Coverage Ratio (LCR) starting in January 2015 and the Net Stable Funding Ratio (NSFR) starting in January 2018. The Bank has been managing its liquidity risk under a prudent framework and expects to make modest adjustments in order to be compliant with the LCR requirements in 2015. Additional costs may be incurred to achieve compliance with the liquidity reforms, which has the potential to affect the Bank's funding costs. The Bank continues to monitor the development of liquidity requirements from the national regulators globally and ensures that its liquidity management and monitoring practices evolve with the changing regulatory landscape. In addition, the Basel III Leverage Ratio is a non-risk based ratio that acts as a supplementary measure to the risk-based capital requirements, with the objective of constraining the build-up of excess leverage in the banking sector. The Leverage Ratio requirement is effective January 2018, with the public disclosure beginning January 2015. Any final adjustments to the definition and calibration of the ratio requirement will be completed by 2017. The Bank continues to monitor and manage its capital and asset levels to ensure compliance.

## Principles for Effective Risk Data Aggregation

In January 2013, the Basel Committee on Banking Supervision (BCBS) finalized their 'Principles for Effective Risk Data Aggregation and Reporting'. The principles provide guidelines for areas such as: governance of risk data, architecture and infrastructure, accuracy, completeness, timeliness, and adaptability of reporting. As a result, the bank faces increased complexity with respect to operational compliance and may incur increased compliance and operating costs. The Bank has assessed itself against each of the principles at enterprise and risk specific levels. Programs are in place to manage the enhancement of Risk Data Aggregation.

#### Legal Proceedings

The Bank or its subsidiaries are from time to time named as defendants or are otherwise involved in various class actions and other litigations or disputes with third parties, including regulatory enforcement proceedings, related to its businesses and operations. The Bank manages and mitigates the risks associated with these proceedings through a robust litigation management function. The Banks material litigation and regulatory enforcement proceedings are disclosed in its Consolidated Financial Statements. There is no assurance that the volume of claims and the amount of damages and penalties claimed in litigation, arbitration and regulatory proceedings will not increase in the future. Actions currently pending against the Bank may result in judgments, settlements, fines, penalties, disgorgements, injunctions, business improvement orders or other results adverse to the Bank, which could materially adversely affect the Bank's business, financial condition, results of operations, cash flows and capital, require material changes in the Bank's operations; or cause serious reputational harm to the Bank. Moreover, some claims asserted against the Bank may be highly complex, and include novel or untested legal theories. The outcome of such proceedings may be difficult to predict or estimate until late in the proceedings, which may last several years. In addition, settlement or other resolution of certain types of matters are subject to external approval, which may or may not be granted. Although the Bank establishes accruals for these matters according to accounting requirements, the amount of loss ultimately incurred in relation to those matters may substantially differ from the amounts accrued. As a participant in the financial services industry, the Bank will likely continue to experience the possibility of significant litigation and regulatory enforcement proceedings related to its businesses and operations. For additional information relating to the Bank's material legal proceedings see Note 29 to the Consolidated Financial State ents

TD BANK GROUP • 2013 MANAGEMENT'S DISCUSSION AND ANALYSIS

#### OTHER RISK FACTORS THAT MAY AFFECT FUTURE RESULTS

## Adequacy of the Bank's Risk Management Framework

The Bank's risk management framework is made up of various processes and strategies for managing risk exposure and includes an Enterprise Risk Appetite Framework. Types of risk to which the Bank is subject include credit, market (including equity, commodity, foreign exchange, and interest rate), liquidity, operational (including technology), reputational, insurance, strategic, legal and regulatory compliance, and capital adequacy risks. While there can be no assurance that the Bank's framework to manage risk, including such framework's underlying assumptions and models, will be effective under all conditions and circumstances, the Bank has established governance processes for the Senior Executive Team (SET) and the Risk Committee of the Board to review and update the framework annually.

#### Acquisitions and Strategic Plans

The Bank regularly explores opportunities to acquire other companies, or parts of their businesses directly or indirectly through the acquisition strategies of its subsidiaries. There is no assurance that the Bank will achieve its financial or strategic objectives, including anticipated cost savings, or revenue synergies following acquisitions and integration efforts. The Bank's, or a subsidiary's, ability to successfully complete an acquisition is often subject to regulatory and other approvals, and the Bank cannot be certain when or if, or on what terms and conditions, any required approvals will be granted. The Bank's financial performance is also influenced by its ability to execute strategic plans developed by management. If these strategic plans do not meet with success or there is a change in strategic plans, there would be an impact on the Bank's financial performance and the Bank's earnings could grow more slowly or decline. The Bank undertakes thorough due diligence before completing an acquisition and closely monitors integration activities and performance post acquisition

#### Ability to Attract, Develop and Retain Key Executives

The Bank's future performance depends to a large extent on the availability of qualified people and the Bank's ability to attract, develop and retain key executives. There is intense competition for the best people in the financial services sector. Although it is the goal of the Bank's management resource policies and practices to attract, develop, and retain key executives employed by the Bank or an entity acquired by the Bank, there is no assurance that the Bank will be able to do so. The Bank undergoes an annual human resource planning process that facilitates the assessment of internal leadership capabilities and potential talent needs. The Bank actively invests in the development of employees in order to better meet future talent requirements.

#### Changes to Our Credit Ratings

on any or to our nearing to control teams of the Bank's credit ratings and rating outlooks from rating agencies such as Moody's Investors Service, S&P, or DBRS will not be lowered or that these ratings agencies will not issue adverse commentaries about the Bank. Such changes could potentially result in higher financing costs and reduce access to capital markets. A lowering of credit ratings may also affect the Bank's ability to enter into normal course derivative or hedging transactions and impact the costs associated with such transactions. The Bank maintains regular contact with each of the listed rating agencies

## **Currency and Interest Rates**

Currency and interest rate movements in Canada, the U.S., and other jurisdictions in which the Bank does business impact the Bank's financial position (as a result of foreign currency translation adjustments) and its future earnings. For example, if the value of the Canadian dollar rises against the U.S. dollar, the Bank's investments and earnings in the U.S. may be negatively affected, and vice versa. Changes in the value of the Canadian dollar relative to the U.S. dollar may also affect the earnings of the Bank's small business, commercial, and corporate clients in Canada. A change in the level of interest rates, or a prolonged low interest rate environment, affects the interest spread between the Bank's deposits and loans and as a result impacts the Bank's net interest income. The Bank manages non-trading currency and interest rate risk exposures in accordance with policies established by the Risk Committee of the Board through its Asset Liability Management framework, which is further discussed in the Managing Risk section of this document.

## Accounting Policies and Methods Used by the Bank

The accounting policies and methods the Bank utilizes determine how the Bank reports its financial condition and results of operations, and they may require management to make estimates or rely on assumptions about matters that are inherently uncertain. Such estimates and assumptions may require revisions, and these changes may materially adversely affect the Bank's results of operations and financial condition. Significant accounting policies are described in Note 2 to our Consolidated Financial Statements. The Bank monitors accounting developments: it also identifies and implements new accounting standards. interpretations and guidance issued by accounting standard setters and regulatory bodies, as appropriate.

The Bank currently operates in a highly competitive industry and its performance is impacted by the level of competition. Customer retention and attraction of new customers can be influenced by many factors, such as the factors, pricing and distribution of products or services. Deterioration in these factors or a loss of market share could adversely affect the Bank's earnings. The Bank operates in a global environment and laws and The tractors, pricing and distribution of products of services. Deterior autor in these factors of a loss of market share could adversely affect the banks definings. The bank operates in a global environment and have and the services traditionally index the bank operates in a global environment in these factors of a loss of market share could adversely affect the banks definings. The bank operates in a global environment in the bank is a single and the bank operates in a global environment in the bank operates in various jurisdictions creating an uneven playing field that may factor certain domes affect in stitutions. In addition, other types of financial institutions, such as insurance companies, as well as non-financial institutions are increasingly offering products and services traditionally offered by banks and through other distribution methods including internet and mobile banking. This type of competition could adversely impact the Bank searings by reducing fee revenue and net interest income. Each of the business segments of the Bank monitors the competitive environment including reviewing and amending customer acquisition and management strategies as appropriate. The Bank has been investing in enhanced capabilities for our customers to transact across all of our channels seamlessly, with a particular emphasis on mobile banking capabilities for anytime, anywhere convenience.

TD BANK GROUP • 2013 MANAGEMENT'S DISCUSSION AND ANALYSIS

## RISK FACTORS AND MANAGEMENT Managing Risk

### EXECUTIVE SUMMARY

Growing profitability in financial services involves selectively taking and managing risks within TD's risk appetite. Our goal is to earn a stable and sustainable rate of return for every dollar of risk we take, while putting significant emphasis on investing in our businesses to ensure we can meet our future growth objectives. TD's Enterprise Risk Framework (ERF) reinforces TD's risk culture, which emphasizes transparency and accountability, and provides stakeholders with a common understanding of how we manage risk. The ERF addresses: 1) the nature of the risks to TD's business strategy and operations, 2) how TD defines the types of risk it is exposed to, 3) risk management governance and organization, and 4) how TD manages risk through processes that identify, measure, assess, control and monitor risk. TD's risk management resources and processes are designed to both challenge and enable all our businesses to understand the risks they face and to manage them within TD's risk appetite.

## RISKS INVOLVED IN OUR BUSINESSES

TD's Risk Inventory describes the major risk categories and related subcategories to which our businesses and operations could be exposed. The Risk Inventory facilitates consistent risk identification and is the starting point in developing risk management strategies and processes. TD's major risk categories are: Strategic Risk, Credit Risk, Market Risk, Operational Risk, Insurance Risk, Liquidity Risk, Capital Adequacy Risk, Legal and Regulatory Compliance Risk and Reputational Risk.

			Мај	or Risk Cat	egories			
Strategic Risk	Credit Risk	Market Risk	Operational Risk	Insurance Risk	Liquidity Risk	Capital Adequacy Risk	Legal and Regulatory Compliance Risk	Reputational Risk

## RISK APPETITE

TD's Risk Appetite Statement is the primary means used to communicate how TD defines risk and determines the risks it is willing to take. TD takes into account its governing objectives, as well as TD's risk philosophy and capacity to bear risk in defining its risk appetite. TD's Risk Appetite Statement is summarized as follows:

We take risks required to build our business, but only if those risks

Fit our business strategy, and can be understood and managed.
 Do not expose the enterprise to any significant single loss events; we don't 'bet the Bank' on any single acquisition, business, or product.

3. Do not risk harming the TD brand.

In applying its risk appetite, TD considers both current conditions in which it operates and the impact that emerging risks will have on TD's strategy and risk profile. Adherence to enterprise risk appetite is managed and monitored across TD and is based on a broad collection of principles, policies, processes and tools, including risk appetite statements and related metrics for major risk categories and the

hanaged and innoted actives to and is based on a block collection of pinciples, processes and tools, including this append statements and related metrics for major has categories and the business segments. Risk Management is responsible for establishing practices and processes to formulate, report, monitor, and review the application of D's risk appetite and related metrics. The function algos monitors and evaluates the effectiveness of these practices and metrics. Key metrics are reported regularly to senior management, the Board and the Risk Committee of the Board (Risk Committee). Other metrics are tracked on an ongoing basis by management, and escalated to senior management and at the Board level, as required. TD measures management's performance against its risk appetite metrics; which is a key input into the compensation decision process

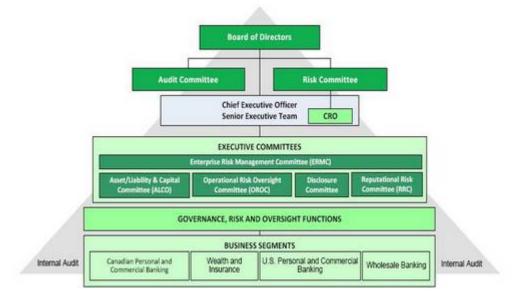
### RISK CULTURE

TD's risk culture is consistent with the Bank's Risk Appetite Statement, which embodies the tone at the top set by the Chief Executive Officer (CEO) and Senior Executive Team and informs our mission, To shak culture is consistent with the Banks Risk Appetite Statement, which embodies the tone at the top set by the Chief Receture Onice (CEO) and Senior Executive Feant and informs on infision, vision, guiding principles and leadership profile. These governing objectives describe the behaviours that TD seeks to foster in building a risk culture where the only risks taken are those that can be understood and managed. The Risk Appetite Statement helps us to be informed risk takers and guides our decision making, allowing us to take appropriate risks. TD's risk culture encourages open communication and transparency on all aspects of the Risk Appetite Statement. Our employees are empowered to challenge and escalate when they believe we are operating outside of our risk appetite. Risk culture is at the centre of the Bank's ERF, as its implementation is integral to establishing a risk and control environment that fosters risk behavior aligned with TD's risk appetite. The ERF provides a common understanding of how TD manages risk by addressing four components relating to 1) defining risk; 2) risk appetite, 3) risk governance, and 4) risk management processes. All of these

a common understanding of now 1D manages risk by addressing four Components relating to 1) defining risk, 2) risk appetite, 3) risk governance, and 4) risk management processes. An or arese components are integral to successful risk management. TD's desired risk culture is reinforced by linking compensation to management's performance against the Bank's risk appetite. In addition, Risk Management's independence from the line of business provides objective oversight and challenge to promote and support the desired behaviours that drive TD's strong risk culture. Lastly, education and communication on TD's Risk Appetite Statement and the ERF take place across the organization through enterprise risk communication programs, employee orientation and training, and participation in internal risk management conferences. These activities further strengthen the risk culture by increasing awareness and knowledge of TD's expectations for risk taking.

TD BANK GROUP • 2013 MANAGEMENT'S DISCUSSION AND ANALYSIS

WHO MANAGES RISK Our risk governance structure emphasizes and balances strong central oversight and control of risk with clear accountability for, and ownership of, risk within each business unit. Under TD's approach to risk governance, the line of business owns the risk that it generates and is responsible for assessing the risk, as well as designing and implementing mitigating controls. The line of business also monitors and reports on the ongoing effectiveness of its controls to safeguard TD from exceeding its risk appetite. TD's risk governance model includes a senior management committee structure designed to support transparent risk reporting and discussion with overall risk and control oversight provided by the Board and its committees (primarily the Audit and Risk Committees). The CEO and SET determine TD's long-term direction within the Bank's risk appetite and apply it to the businesses. Risk Management, headed by the Group Head and Chief Risk Officer (CRO), sets enterprise risk strategy and policy and provides independent oversight to support a comprehensive and proactive risk management approach for TD. The CRO, who is also a member of the SET, has direct access to the Risk Committee. TD also employs a "three lines of defence" model to describe the role of business segments (first line), governance, risk and oversight functions, such as Risk Management, Anti-Money Laundering (AML) and Compliance functions (second line), and Internal Audit (third line) in managing risk across TD. The following section provides an overview of the key roles and responsibilities involved in risk management and redepicted in the diagram below.



TD BANK GROUP • 2013 MANAGEMENT'S DISCUSSION AND ANALYSIS

### The Board

The Board oversees TD's strategic direction and the implementation of an effective risk management culture and internal control framework across the enterprise. It accomplishes its risk management mandate both directly and through its committees, including the Risk Committee of the Board and the Audit Committee. On an annual basis, the Board reviews and approves TD's Risk Appetite Statement and related metrics to ensure ongoing relevance and alignment with TD's strategy.

The Risk Committee The Risk Committee is responsible for reviewing and challenging TD's Risk Appetite Statement prior to recommending for approval by the Board annually. The Risk Committee oversees the management of TD's risk profile and performance against its risk appetite. In support of this oversight, the Committee reviews, challenges, and approves enterprise risk management policies that support compliance with TD's risk appetite, and monitors the management of risks and risk trends.

The Audit Committee The Audit Committee, in addition to overseeing financial reporting, assesses the adequacy and effectiveness of internal controls, including controls over relevant enterprise risk management processes and the activities of the Bank's Global AML and Compliance groups

Chief Executive Officer and Senior Executive Team
The CEO and the SET develop TD's long-term strategic plan and direction and also develop and recommend for Board approval TD's risk appetite. The SET manage enterprise risk in accordance with TD's
The CEO and the SET develop TD's long-term strategic plan and direction and also develop and recommend for Board approval TD's risk appetite. The SET manage enterprise risk in accordance with TD's risk appetite and consider the impact of emerging risks on TD's strategy and risk profile. This accountability includes identifying and reporting significant risks to the Risk Committee

### Executive Committees

The CEO, in consultation with the CRO, designates TD's Executive Committees, which are chaired by SET members. The committees meet regularly to oversee governance, risk, and oversight activities and to review and monitor risk strategies and related risk activities and practices.

- and to review and monitor risk strategies and related risk activities and practices. The ERMC, chaired by the CEO, oversees the management of major enterprise governance, risk and control activities at TD and promotes an integrated and effective risk culture. The following Executive Committees have been established to manage specific major risks based on the nature of the risk and related business activity: ALCO chaired by the Group Head, Insurance, Credit Cards, and Enterprise Strategy, oversees directly and through its standing subcommittees the Risk Capital Committee, Global Liquidity Forum and Enterprise Investment Committee, the management of TD's non-trading market risk and each of its consolidated liquidity, funding, investments, and capital positions.
- OROC chaired by the CRO, oversees the strategic assessment of TD's governance, control and operational risk structure.
- Disclosure Committee chaired by the Group Head, Finance, Sourcing, Corporate Communications and Chief Financial Officer, ensures that appropriate controls and procedures are in place and operating to permit timely, accurate, balanced and compliant disclosure to regulators, shareholders and the market. RRC chaired by the CRO, oversees that corporate or business initiatives with significant reputational risk profiles have received adequate review for reputational risk implications prior to implementation as well as matters escalated to the RRC under the enterprise Reputational Risk policy.

#### Risk Management

The Risk Management function, headed by the CRO, provides independent oversight of enterprise risk management, risk governance and control, and is responsible for establishing risk management strategy, policies and practices. Risk Management's primary objective is to support a comprehensive and proactive approach to risk management that promotes a strong risk management culture. Risk Management works with the business segments and other corporate oversight groups to establish policies, standards, and limits that align with TD's risk appetite, and monitors and reports on existing and emerging risks and compliance with TD's risk appetite. There is an established framework in place for the identification and assessment of top and emerging risks and there are clear procedures for when and how risk events and issues are brought to the attention of senior management and the Risk Committee.

#### Business Segments

Each business segment has a dedicated risk management function that reports directly to a senior risk executive who in turn reports to the CRO. This structure supports an appropriate level of central oversight while emphasizing ownership and accountability for risk within the business segment. Business management is responsible for recommending the business-level risk appetite and metrics, which are reviewed and challenged as necessary by Risk Management and endorsed by the ERMC and approved by the CEO, to align with TD's risk appetite and manage risk within approved risk limits as set out in TD policies

## Internal Audit

TD's internal audit function provides independent assurance to the Board of the effectiveness of risk management, control and governance processes employed to ensure compliance with TD's risk appetite. Internal Audit reports on its evaluation to management and the Board.

#### Compliance

The mandate of TD's Compliance Department is to manage compliance risk across TD to align with the policies established and approved by the Audit and Risk Committees. The Compliance Department is responsible for establishing risk-based programs and standards to proactively manage known and emerging compliance risk across TD by providing independent oversight and delivering operational control processes to comply with the applicable legislation and regulatory requirements.

Anti-Money Laundering The Global AML group establishes a risk-based program and standards to proactively manage known and emerging AML compliance risk across the Bank. The AML group provides independent oversight and delivers operational control processes to comply with the applicable legislation and regulatory requirements. The line of business owns AML Risk and is responsible for assessing the risk, as well as designing and implementing mitigating controls.

## Treasury and Balance Sheet Management

The Treasury and Balance Sheet Management (TBSM) group manages, directs and reports on TD's capital and investment positions, interest rate risk, and liquidity and funding risk and the market risks of TD's non-trading bank activities. The Risk Management function oversees TBSM's capital and investment activities.

#### Three Lines of Defence

In order to further the understanding of responsibilities for risk management, TD employs a "three lines of defence" model that describes the role of the businesses, governance, risk and oversight groups, and Internal Audit in managing risk across TD. The chart below describes the respective accountabilities of each line of defence at TD.

THREE LINES OF DEFEND	
FIRST LINE	BUSINESS SEGMENT ACCOUNTABILITIES
IDENTIFY AND	Manages and identifies risk in day-to-day activities owned by the line of business.
CONTROL	Ensures activities are within TD's risk appetite and risk management policies.
	Designs, implements and maintains effective internal controls within the line of business.
	Implements risk based approval processes for all new products, activities, processes and systems.
	Delivers training, tools and advice to support its accountabilities.
	Monitors and reports on risk profile.
SECOND LINE	GOVERNANCE, RISK & OVERSIGHT FUNCTIONS ACCOUNTABILITIES
SET STANDARDS AND	Establishes enterprise governance, risk and control strategies and practices.
CHALLENGE	Provides oversight and independent challenge to the first line through review, inquiry and discussion.
	Develops and communicates governance, risk and control policies.
	Provides training, tools and advice to support the first line of defence in carrying out its accountabilities.
	Monitors and reports on compliance with risk appetite and policies.
THIRD LINE	INTERNAL AUDIT ACCOUNTABILITIES
INDEPENDENT	Verifies independently that TD's ERF is operating effectively.
ASSURANCE	Validates the effectiveness of the first and second lines of defence in fulfilling their mandates and managing risk.

In support of a strong risk culture, TD applies the following principles to how it manages risks:

Enterprise-wide in Scope – Risk Management will span all areas of TD, including third-party alliances and joint venture undertakings, and all boundaries, both geographic and regulatory.
Transparent and Effective Communication – Matters relating to risk will be communicated and escalated in a timely, accurate, and

forthright manner.

Enhanced Accountability – Risks will be explicitly owned, understood, and actively managed by business management and all employees, individually and collectively. Independent Oversight – Risk policies, monitoring, and reporting will be established independently and objectively. Integrated Risk and Control Culture – Risk management disciplines will be integrated into TD's daily routines, decision-making, and strategy.

Strategic Balance - Risk will be managed to an acceptable level of exposure, recognizing the need to protect and grow shareholder value

## APPROACH TO RISK MANAGEMENT PROCESSES

TD's approach to the risk management process is comprised of four basic components: identification and assessment, measurement, control, and monitoring and reporting.

#### Risk Identification and Assessment

Risk identification and Assessment Risk identification and assessment is focused on recognizing and understanding existing risks, risks that may arise from new or evolving business initiatives and emerging risks from the changing environment. TD's objective is to establish and maintain integrated risk identification and assessment processes that enhance the understanding of risk interdependencies, consider how risk types intersect, and support the identification of emerging risk. To that end, TD's Enterprise-Wide Stress Testing (EWST) program enables senior management, the Board, and its committees, to identify and assess enterprise-wide risks and understand potential vulnerabilities for the Bank.

### Risk Measurement

The ability to quantify risks is a key component of TD's risk management process. TD's risk measurement process aligns with regulatory requirements such as capital adequacy, leverage ratios, liquidity measures, stress testing and maximum credit exposure guidelines established by its regulators. Additionally, TD has a process in place to quantify risks to provide accurate and timely measurements of the

measures, stress testing and maximum creatl exposure guidelines established by the requestors measures, in equations, it is a summes. In quantifying risk, TD uses various risk measurement methodologies, including Value-at-Risk (VaR) analysis, scenario analysis, stress testing, and limits. Other examples of risk measurements include credit exposures, provision for credit losses, peer comparisons, trending analysis, liquidity coverage, and capital adequacy metrics. TD also requires significant business esgments and corporate oversight functions to assess their own key risks and internal controls annually through a structured strategic Risk and Control Self-Assessment (RCSA) program and an ongoing process RCSA program. Internal and external risk events are monitored to assess whether TD's internal controls are effective. This allows TD to identify, escalate, and monitor significant risk issues as needed.

#### **Risk Control**

TD's risk control processes are established and communicated through Risk Committee and Management approved policies, and associated management approved procedures, control limits and delegated

The share of the process are established and communicated and output this communicated and wangement approved process, and associated management approved process, control mining and delegation of the share of the

TD BANK GROUP • 2013 MANAGEMENT'S DISCUSSION AND ANALYSIS

Risk Monitoring and Reporting TD monitors and reports on risk levels on a regular basis against TD's risk appetite and reports on risk monitoring activities to senior management, the Board and its Committees, and appropriate executive and management committees. The ERMC, the Risk Committee, and the Board also receive annual and periodic reporting on enterprise-wide stress testing and an annual update on TD's ICAAP. Complementing regular risk monitoring and reporting, ad hoc risk reporting is provided to senior management, the Risk Committee, and the Board as appropriate for new and emerging risk or any significan significant changes to the Bank's risk profile.

Enterprise-Wide Stress Testing Enterprise-wide stress testing at TD is part of the long-term strategic, financial, and capital planning exercise that helps validate the risk appetite. TD's EWST program involves the development, application, and assessment of severe but plausible stress scenarios on earnings, capital, and liquidity. It enables management to identify and articulate enterprise-wide risks and understand potential vulnerabilities that are relevant to TD's risk profile. Stress testing engages senior management in each business segment, Finance, TBSM, Economics, and Risk Management.

As part of its 2013 program, TD evaluated two internally generated management in the second base sequence, reparties and duration (details described below). The scenarios were constructed to cover a wide variety of risk factors meaningful to TD's risk profile and covering both the North American and global economies. Stressed macroeconomic variables such as unemployment, GDP, resale home prices, and interest rates were forecasted over the stress horizon which drives the assessment of impacts. In both scenarios evaluated in the 2013 program, TD businesses performed within acceptable levels and the Bank remained adequately capitalized with management actions. Results of the scenarios are reviewed by senior executives, incorporated in TD's planning process and presented to the Risk Committee and the Board.

Separate from the EWST program, the Bank also employs reverse stress testing as part of a comprehensive Crisis Management Recovery Planning program to assess potential mitigating actions and contingency planning strategies. The scenario contemplates significantly stressful events that would result in the Bank reaching the point of non-viability in order to consider meaningful remedial actions for replenishing the Bank's capital and liquidity position.

Enterprise-Wide Stress Scenarios	
Extreme Scenario	Severe Scenario
The scenario emanates from a European banking crisis resulting in a run on deposits and	The severe scenario is modeled from historical recessions that have taken place in the United
implementation of capital control in select European countries. Wholesale funding markets around the	States and Canada. The recessions extend four consecutive quarters followed by a modest
world experience massive disruptions, as confidence in the banking system rapidly deteriorates.	recovery.
External shocks to the Canadian economy would be consequential for the household sector as home	Deterioration in key macroeconomic variables such as home prices and unemployment align
prices pull back from the current levels.	with historically observed recessions.

The following pages describe the key risks we face and how they are managed.

### Strategic Risk

Strategic risk is the potential for financial loss or reputational damage arising from ineffective business strategies, improper implementation of business strategies, or a lack of responsiveness to changes in the business environment. Business strategies include merger and acquisition activities.

## WHO MANAGES STRATEGIC RISK

WHO MANAGES STRATEGIC RISK The CEO manages strategic risk supported by the members of the SET and the ERMC. The CEO, together with the SET, defines the overall strategy, in consultation with and subject to approval by the Board. The Enterprise Strategy group, under the leadership of the Group Head, Insurance, Credit Cards and Enterprise Strategy is charged with developing TD's overall long-term and short-term strategy with input and support from senior executives across TD. In addition, each member of the SET is responsible for establishing and managing long-term and short-term strategies are aligned with the overall enterprise strategy and risk appetite. Each SET member is also accountable to the CEO for monitoring, assessing, managing, and reporting on the effectiveness and risks of their business strategies. The ERMC oversees the identification and monitoring of significant and emerging risks related to TD's explaining has been used on the base of th

## HOW WE MANAGE STRATEGIC RISK

HOW WE MANAGE STRATEGIC RISK The strategies and operating performance of significant business units and corporate functions are assessed regularly by the CEO and the relevant members of the SET through an integrated financial and strategies and operating performance of significant business units and corporate functions are assessed regularly by the CEO and the relevant members of the SET through an integrated financial and strategies and associated key initiatives and ensures alignment between segment-level and enterprise-level strategies and risk appetite. Once the strategy is set, regular strategic business reviews conducted throughout the year ensure that alignment is maintained in its implementation. The reviews include an evaluation of the strategy of each business, the overall operating performance competitive position, performance assessment, initiatives for strategy execution, and key business risks. The frequency of strategic business reviews depends on the risk profile and size of the business or function. The overall state of Strategic Risk and adherence to TD's risk appetite is reviewed by the ERMC in the normal course. Additionally, each material acquisition is assessed for its fit with our strategy and risk appetite in accordance with our Due Diligence Policy. This assessment is reviewed by the SET and Board as part of the decision process.

TD BANK GROUP • 2013 MANAGEMENT'S DISCUSSION AND ANALYSIS

The shaded areas of this MD&A represent a discussion on risk management policies and procedures relating to credit, market, and liquidity risks as required under IFRS 7, which permits these specific disclosures to be included in the MD&A. Therefore, the shaded areas which include Credit Risk, Market Risk, and Liquidity Risk, form an integral part of the audited Consolidated Financial Statements for the years ended October 31, 2013 and 2012.

## Credit Risk

Credit risk is the risk of loss if a borrower or counterparty in a transaction fails to meet its agreed payment obligations. Credit risk is one of the most significant and pervasive risks in banking. Every loan, extension of credit or transaction that involves the transfer of payments between the Bank and other parties or financial institutions exposes the Bank to some degree of credit risk. Our primary objective is to be methodical in our credit risk assessment so that we can better understand, select, and manage our exposures to reduce significant fluctuations in earnings. Our strategy is to ensure central oversight of credit risk in each business, reinforcing a culture of transparency, accountability, independence, and balance.

### WHO MANAGES CREDIT RISK

The responsibility for credit risk management is enterprise-wide. To reinforce ownership of credit risk, credit risk control functions are integrated into each business but report to Risk Management to ensure objectivity and accountability. Each business segment's credit risk control unit is primarily responsible for credit decisions and must comply with established policies, exposure guidelines and credit approval limits, and policy/limit

exception procedures. It must also adhere to established standards of credit assessment and obtain Risk Management's approval for material credit decisions. Risk Management provides independent oversight of credit risk by developing centralized policies that govern and control portfolio risks and product-specific policies as required. The Risk Committee oversees the management of credit risk and annually approves major credit risk policies.

#### HOW WE MANAGE CREDIT RISK

HOW WE MANAGE CREDIT RISK
The Bank's Credit Risk Management Framework outlines the internal risk and control structure to manage credit risk and includes risk appetite, policies, processes as well as limits and governance. The
Credit Risk Management Framework is maintained by Risk Management and supports alignment with the Bank's risk appetite for credit risk.
Risk Management centrally approves all credit risk policies and credit decisioning strategies, including policy and limit exception management guidelines, as well as the discretionary limits of officers
throughout the Bank for extending lines of credit. All significant credit decisions are escalated to Risk Management for approval or recommendation to the Risk Committee of the Bord.
Limits are established to monitor and control country risk, product, geographic and group exposure risks in the portfolios in accordance with enterprise-wide policies.
In our Retail businesses, we use approved scoring techniques and standards in extending, monitoring and reporting personal credit. Credit scores and decision strategies are used in the origination and
ongoing management of new and existing retail credit exposures. Scoring models and decision strategies utilize a combination of borrower attributes, including employment status, existing loan exposure
and performance. Established policies and procedures are in place to govern the use and ongoing monitoring and assessment of the performance of scoring models and decision strategies to ensure
alignment with expected performance results. Retail credit exposures approved within the regional credit centres are subject to ongoing Retail Risk Management review to assess the effectiveness of credit
decisions and risk controls as well as identify emerging or systemic issues and trends. Material policy exceptions are tracked and reported to monitor portfolio trends and identify potential weaknesses in
underwriting guidelines and strategies. Where unfavourable trends are identified, remedial actions are tacken to address thos

management. The businesses also use risk ratings to determine the amount of credit exposure we are willing to extend to a particular borrower. Management processes are used to monitor country, industry, and borrower or counterparty risk ratings, which include daily, monthly, quarterly and annual review requirements for credit exposures. The key parameters used in our credit risk models are monitored on an ongoing basis.

monitored on an ongoing basis. Unanticipated economic or political changes in a foreign country could affect cross-border payments for goods and services, loans, dividends, trade-related finance, as well as repatriation of the Bank's capital in that country. The Bank currently has credit exposure in a number of countries, with the majority of the exposure in North America. We measure country risk using approved risk rating models and qualitative factors that are also used to establish country exposure guidelines covering all aspects of credit exposure across all businesses. Country risk ratings are managed on an ongoing basis and are subject to a detailed review at least annually. As part of our credit risk strategy, we set limits on the amount of credit we are prepared to extend to specific industry sectors. We monitor our concentration to any given industry to ensure that our loan subject to a detailed review risk trategy, we set limits on the amount of credit we are prepared to extend to specific industry sectors. We monitor our concentration to any given industry to ensure that our loan subject to a detailed review risk trategy.

As part of our dent has strategy, we set limits on the animount of relative are prepared to extend to specific industry sectors. We monitor our contration that industry review industry review industry restors that combines our industry sectors. We monitor our contration on the animount of restore that are prepared to extend to specific industry sectors. We monitor our contration on the animount of restore that has a percentage of our total works are prepared to extend to a set in the animount of restore that are prepared to extend to a set in the animount of restore that and we regularly review industry risk are animount of restore that exposure. We also set limits on the amount of credit we are prepared to extend to a particular entity or group of entities (also referred to as "entity risk"). All entity risk is approved by the appropriate decision-making authority using limits based on the entity's borrower risk rating and for credit and former-specific exposure as part of our portfolio risk management techniques.

### The Basel Framework

The objective of the Basel Framework is to improve the consistency of capital requirements internationally and make required regulatory capital more risk-sensitive. Basel sets out several options which represent increasingly more risk-sensitive approaches to calculating credit, market and operational risk and RWA.

## Credit Risk and the Basel Framework

We received approval from OSFI to use the Basel Advanced Internal Ratings Based (AIRB) Approach for credit risk, effective November 1, 2007. We use the AIRB Approach for all material portfolios, except in the following areas:

We have approved exemptions to use the Standardized Approach for some small credit exposures in North America. Risk Management reconfirms annually that this approach remains appropriate. We have approved exemptions to use the Standardized Approach for some small credit portfolios and the majority of our U.S. credit portfolios. We are currently in the process of transitioning these portfolios to

the AIRB Approach

To continue to qualify to use the AIRB Approach for credit risk, the Bank must meet the ongoing conditions and requirements established by OSFI and the Basel Framework. We regularly assess our compliance with the Basel requirements.

### Credit Risk Exposures subject to the AIRB Approach

The AIRB Approach to credit risk is used for all material portfolios except in the areas noted in the "Credit Risk and the Basel Framework" section. Banks that adopt the AIRB Approach to credit risk must report credit risk exposures by counterparty type, each having different underlying risk characteristics. These counterparty types may differ from the presentation in the Bank's Consolidated Financial Statements. The Bank's credit risk exposures are divided into two main portfolios, retail and non-retail.

Under the AIRB Approach, credit risk is measured using the following risk parameters: Probability of Default (PD) - the likelihood that the borrower will not be able to meet its scheduled repayments within a one year time horizon; Loss Given Default (LGD) – the amount of the loss the Bank would likely incur when a borrower defaults on a loan, which is expressed as a percentage of Exposure At Default (EAD) – the total amount we are exposed to at the time of default. By applying these risk parameters, we can measure and monitor our credit risk to ensure it remains within pre-determined thresholds.

#### Retail Exposures

Retail Exposures
In the retail portfolio (individuals and small businesses), we manage exposures on a pooled basis, using predictive credit scoring techniques. There are three sub-types of retail exposures: residential
secured (for example, individual mortgages, home equity lines of credit), qualifying revolving retail (for example, individual credit cards, unsecured lines of credit and overdraft protection products), and
other retail (for example, personal loans including secured automobile loans, student lines of credit, and small business banking credit products).
The Bank calculates RWA for its Canadian Retail exposures using the AIRB approach. RWA for U.S. Retail exposures are currently reported under the Standardized Approach. All Canadian Retail
parameter models (PD, EAD, and LGD) are based exclusively on the internal default and loss performance history for each of the three retail exposure sub-types. For each Canadian Retail portfolio, the
Bank retains performance history on a monthly basis at an individual account level beginning in 2000; all available history, which includes the 2001 and 2008-2009 recessions in Canada, is used to ensure
that the models' output reflect an entire economic cycle.
Account-level PD, EAD, and LGD parameter models are built for each product portfolio, and calibrated based on the observed account-level default and loss performance for the portfolio.
Consistent with the Basel framework, the Bank defines default for Canadian exposures as 90+ day delinquency/charge-off for all retail credit portfolios. LCD estimates used in the RWA calculations
reflect economic losses, and as such, include direct and indirect costs as well as any appropriate discount to account to express in techniques. Predictive attributes, and customer's other holdings
with the Bank. For secured products such as residential mortgages, property characteristics, loan-to-value ratios, and customer's equity in the property play a significant role in PD as well as in LGD models

All risk parameter estimates are updated on a quarterly basis based on the refreshed model inputs. Parameter estimation is fully automated based on approved formulas and is not subject to manual overrides

Exposures are then assigned to one of nine pre-defined PD segments based on their estimated long-run average one-year PD. The following tables map PD ranges to risk levels for all Retail AIRB exposures

## TABLE 53: RETAIL ADVANCED IRB EXPOSURES – BY OBLIGOR GRADE – Residential Secured

(millions of Canadian dollars, except as noted)

(millions of Canadian dollars, except as noted)										A
										As at
				Exposure						Average risk
		PD range		at Default	Average PD	A	verage LGD		RWAs	weighting
										October 31, 2013
Low Risk	1	0.00 to 0.15	%\$	61,021	0.05	%	22.89 %	\$	1,894	3.10 %
Normal Risk	2	0.16 to 0.41		21,733	0.26		24.43		2,544	11.71
	3	0.42 to 1.10		14,937	0.65		24.62		3,407	22.81
Medium Risk	4	1.11 to 2.93		5,643	1.72		24.73		2,463	43.65
	5	2.94 to 4.74		1,271	3.70		24.57		876	68.92
High Risk	6	4.75 to 7.99		825	6.00		24.15		719	87.15
•	7	8.00 to 18.20		945	11.66		21.44		960	101.59
	8	18.21 to 99.99		551	35.14		18.28		544	98.73
Default	9	100.00		267	100.00		20.73		533	199.63
Total			\$	107,193	0.88	%	23.53 %	\$	13,940	13.00 %
										October 31, 2012
Low Risk	1	0.00 to 0.15	%\$	33,263	0.06	%	17.13 %	\$	860	2.59 %
Normal Risk	2	0.16 to 0.41		19,419	0.25		15.93		1.477	7.61
	3	0.42 to 1.10		14,679	0.68		16.47		2,311	15.74
Medium Risk	4	1.11 to 2.93		14,385	1.80		15.31		4,000	27.81
	5	2.94 to 4.74		2,315	3.74		16.62		1,083	46.78
High Risk	6	4.75 to 7.99		1,710	5.94		17.59		1,082	63.27
	7	8.00 to 18.20		1,582	11.42		17.52		1,311	82.87
	8	18.21 to 99.99		1,007	39.62		16.93		854	84.81
Default	9	100.00		292	100.00		16.35		350	119.86
Total			\$	88,652	1.68	0/	16.46 %	¢	13,328	15.03 %

TABLE 54: RETAIL ADVANCED IRB EX	(POSURES – BY OBLIGOR GRADE – Qualifying Revolving Retail
(millions of Canadian dollars, except as note	d)

							As at
			Exposure				Average risk
		PD range	at Default	Average PD	Average LGD	RWAs	weighting
							October 31, 2013
Low Risk	1	0.00 to 0.15 % \$	18,119	0.05 %	83.82 % \$	525	2.90 %
Normal Risk	2	0.16 to 0.41	7,471	0.26	84.20	820	10.98
	3	0.42 to 1.10	7,023	0.69	85.41	1,714	24.41
Medium Risk	4	1.11 to 2.93	5,568	1.84	85.89	2,865	51.45
	5	2.94 to 4.74	2,366	3.70	86.04	2,025	85.59
High Risk	6	4.75 to 7.99	1,561	5.92	85.30	1,809	115.89
	7	8.00 to 18.20	1,241	11.09	82.68	2,002	161.32
	8	18.21 to 99.99	388	28.72	74.29	820	211.34
Default	9	100.00	125	100.00	74.23	8	6.40
Total		\$	43,862	1.67 %	84.43 % \$	12,588	28.70 %
							October 31, 2012
Low Risk	1	0.00 to 0.15 % \$	17,566	0.05 %	84.00 % \$	511	2.91 %
Normal Risk	2	0.16 to 0.41	7,322	0.26	84.17	803	10.97
	3	0.42 to 1.10	6,863	0.69	85.35	1,676	24.42
Medium Risk	4	1.11 to 2.93	5,500	1.84	85.78	2,831	51.47
	5	2.94 to 4.74	2,413	3.71	86.02	2,065	85.58
High Risk	6	4.75 to 7.99	1,626	5.92	85.39	1,883	115.81
-	7	8.00 to 18.20	1,315	11.10	82.95	2,130	161.98
	8	18.21 to 99.99	427	28.80	74.64	908	212.65
Default	9	100.00	141	100.00	74.17	9	6.38
Total		\$	43,173	1.79 %	84.48 % \$	12,816	29.69 %

TD BANK GROUP • 2013 MANAGEMENT'S DISCUSSION AND ANALYSIS

Page 76

## TABLE 55: RETAIL ADVANCED IRB EXPOSURES - BY OBLIGOR GRADE - Other Retail

(millions of Canadian dollars, except as noted)							Ac of
			Exposure				As at Average risk
		PD range	at Default	Average PD	Average LGD	RWAs	weighting
							October 31, 2013
Low Risk	1	0.00 to 0.15 % \$	7,174	0.07 %	53.58 % \$	715	9.97 %
Normal Risk	2	0.16 to 0.41	5,470	0.26	53.64	1,399	25.58
	3	0.42 to 1.10	10,527	0.81	60.19	5,836	55.44
Medium Risk	4	1.11 to 2.93	5,379	1.87	52.80	3,552	66.03
	5	2.94 to 4.74	2,212	3.74	53.14	1,686	76.22
High Risk	6	4.75 to 7.99	1,728	5.95	51.78	1,345	77.84
	7	8.00 to 18.20	1,487	10.88	53.50	1,387	93.28
	8	18.21 to 99.99	320	28.98	54.95	417	130.31
Default	9	100.00	168	100.00	50.11	156	92.86
Total		\$	34,465	2.36 %	55.36 % \$	16,493	47.85 %
							October 31, 2012
Low Risk	1	0.00 to 0.15 % \$	7,247	0.07 %	53.82 % \$	722	9.96 %
Normal Risk	2	0.16 to 0.41	5,364	0.26	53.86	1,376	25.65
	3	0.42 to 1.10	7,059	0.72	53.80	3,271	46.34
Medium Risk	4	1.11 to 2.93	5,235	1.86	52.28	3,417	65.27
	5	2.94 to 4.74	2,209	3.74	52.90	1,677	75.92
High Risk	6	4.75 to 7.99	1,668	5.97	52.66	1,322	79.26
	7	8.00 to 18.20	1,464	10.82	52.17	1,331	90.92
	8	18.21 to 99.99	315	28.27	54.85	408	129.52
Default	9	100.00	146	100.00	48.93	145	99.32
Total		S	30,707	2.42 %	53.34 % \$	13,669	44.51 %

The risk discriminative and predictive power of the Bank's retail credit models is assessed against the most recently available 1-year default and loss performance on a quarterly basis. All models are also subject to a comprehensive independent validation prior to implementation and on an annual basis as outlined in the Model Risk Management section of this disclosure. Long-run PD estimates are generated by including key economic indicators, such as interest rates and unemployment rates and unemployment rates and unemployment rates are guired to reflect a downturn scenario. Downturn LGD estimates are generated by using macroeconomic inputs, such as changes in housing prices and unemployment rates expected in an appropriately severe downturn scenario. For unsecured products, downturn LGD estimates reflect the observed lower recoveries for exposures defaulted during the recent 2008 – 2009 recession. For products secured by residential real estate (such as mortgages and home equity lines of credit), downturn LGD reflects the potential impact of a severe housing downturn. EAD estimates similarly reflect a downturn scenario.

## Ion-retail Exposures

Non-retail Exposures in the non-retail portfolio, we manage exposures on an individual borrower basis, using industry and sector-specific credit risk models, and expert judgment. We have categorized non-retail credit risk exposures according to the following Base II counterparty types: corporate (wholesale and commercial customers), sovereign and bank. Under the AIRB approach, CMHC-insured mortgages are considered sovereign risk and therefore classified as non-retail. The Bank evaluates credit risk for non-retail exposures by using both a borrower risk rating (BRR) and facility risk rating (FRR). We use this system for all corporate, sovereign and bank exposures. We determine the risk rating using industry and sector-specific credit risk models that are based on internal historical data for the years of 1994 – 2012, covering both Wholesale and Commercial lending experience. All borrowers and facilities are assigned an internal risk rating that must be reviewed at least once each year. External data such as rating agency default rates or loss databases are used to validate the oargemeters.

internal risk ratings (BRR and FRR) are key to portfolio monitoring and management and are used to set exposure limits and loan pricing. Internal risk ratings are also used in the calculation of regulatory capital, economic capital, and incurred but not identified allowance for credit losses. Consistent with the IRB approach to measure capital adequacy at a 1-year risk horizon, the parameters are estimated to a 12-month forward time horizon

## Borrower Risk Rating and PD

Borrower Risk Rating and PD Each borrower is assigned a BRR that reflects the PD of the borrower using proprietary models and expert judgment. In assessing borrower risk, we review the borrower's competitive position, financial performance, economic and industry trends, management quality and access to funds. Under the IRB approach, borrowers are grouped into BRR grades that have similar PD. Use of projections for model implied risk ratings is not permitted and BRRs may not incorporate a projected reversal, stabilization of negative trends, or the acceleration of existing positive trends. Historic financial results can however be sensitized to account for events that have occurred, or are about to occur such as additional debt incurred by a borrower since the date of the last set of financial statements. In conducting an assessment of the BRR, all relevant and material information must be taken into account and the information being used must be current. Quantitative rating models are used to rank order the expected through-the-cycle PD, and these models are segmented into categories based on industry and borrower size. The quantitative model output can be modified in some cases by expert judgement, as prescribed within the Bark's credit noticies.

prescribed within the Bank's credit policies. To calibrate PDs for each BRR band, the Bank computes yearly transition matrices based on annual cohorts and then estimates the average annual PD for each BRR. The PD is set at the average estimation level plus an appropriate adjustment to cover statistical and model uncertainty. The calibration process for PD is a through-the-cycle approach.

TD BANK GROUP • 2013 MANAGEMENT'S DISCUSSION AND ANALYSIS

Facility Risk Rating and LGD The FRR maps to LGD and takes into account facility-specific characteristics such as collateral, seniority ranking of debt, and loan structure. Different FRR models are used based on industry and obligor size. Where an appropriate level of historical defaults is available per model, this data is used in the LGD estimation process. Data considered in the calibration of the LGD model includes variables such as collateral coverage, debt structure, and borrower enterprise value. Average LGD and the statistical uncertainty of LGD are estimated for each FRR grade. In some FRR models, lack of historical data requires the model to output a rank-ordering which is then mapped through expert judgement to the quantitative LGD scale. The IRB approach stipulates the use of downturn LGD, where the downturn period, as determined by internal and/or external experience, suggests higher than average loss rates or lower than average recovery, such as during an economic recession. To reflect this, average calibrated LGDs take into account both the statistical estimation uncertainty and the higher than average LGDs experienced during downturn periods.

Exposure At Default
The Bank calculates non-retail EAD by first measuring the drawn amount of a facility, and then adding a potential increased utilization at default, from the undrawn portion, if any. Usage Given Default
(UGD) is measured as the percentage of Committed Undrawn exposure that would be expected to be drawn by a borrower defaulting in the next year, in addition to the amount that already has been drawn
by the borrower. In the absence of credit mitigation effects or other details, the EAD is set at the Drawn amount plus (UGD x Undrawn), where UGD is a percentage between 0% and 100%.
Given that UGD is largely driven by PD, UGD data is consolidated by BRR up to 1 year prior to default. An average UGD is then calculated for each BRR along with the statistical uncertainty of the
estimates.
Historical UGD experience is shudied for any downture imposed with the the the the table.

Historical UGD experience is studied for any downturn impacts, similar to the LGD downturn analysis. The Bank has not found downturn UGD to be significantly different than average UGD, therefore, the UGDs are set at the average calibrated level, per BRR grade, plus an appropriate adjustment for statistical and model uncertainty.

Advanced IRB exposures are displayed in the following tables mapping the Bank's 20-point borrower risk rating scale to external ratings.

## TABLE 56 - NON-RETAIL ADVANCED IRB EXPOSURES - BY OBLIGOR GRADE - CORPORATE

(millions of Canadian dollars, except as noted)

								As at
	Internal ratings		Exposure	Average	Average		Average risk	External rating
	grade (BRR)	PD range	at Default	PD	LGD	RWAs	weighting	equivalent
								October 31, 2013
Investment	0	0.00 to 0.01 % \$	10,163	0.00 %	64.36 % \$	18	0.18 %	AAA/Aaa
Grade	1A	0.02 to 0.03	7,563	0.03	1.90	66	0.87	AA+/Aa1
	1B	0.04 to 0.04	4,296	0.04	13.17	213	4.96	AA/Aa2
	1C	0.05 to 0.05	14,798	0.05	9.65	662	4.47	AA-/Aa3
	2A	0.06 to 0.06	6,885	0.06	16.90	668	9.70	A+/A1
	2B 2C	0.07 to 0.08	8,052	0.07	26.43	1,370	17.01	A/A2
	2C	0.09 to 0.12	11,591	0.09	29.33	2,573	22.20	A-/A3
	3A 3B	0.13 to 0.17	7,466	0.13	34.80	2,136	28.61	BBB+/Baa1
	3B	0.18 to 0.22	8,585	0.18	31.07	2,768	32.24	BBB/Baa2
	3C	0.23 to 0.29	10,866	0.23	32.66	4,198	38.63	BBB-/Baa3
Non Investment	4A	0.30 to 0.38	9,730	0.30	20.19	2,458	25.26	BB+/Ba1
Grade	4B	0.39 to 0.58	9,991	0.39	21.97	3,060	30.63	BB/Ba2
	4C	0.59 to 0.90	8,465	0.59	21.59	3,029	35.78	BB-/Ba3
	5A	0.91 to 1.38	5,636	0.91	19.77	2,128	37.76	B+/B1
	5B 5C	1.39 to 2.81	3,915	1.39	28.54	2,515	64.24	B/B2
-		2.82 to 11.67	16,674	2.82	10.65	4,788	28.72	B-/B3
Watch and	6	11.68 to 22.21	520	11.68	25.04	578	111.15	CCC+/Caa1
Classified	7	22.22 to 49.99	331	22.22	38.06	658	198.79	to CC/Ca
	8	50.00 to 99.99	66	50.00	27.24	85	128.79	
Impaired/Default	9	100.00	125	100.00	57.88	318	254.40	D
Total		\$	145,718	0.73 %	23.69 % \$	34,289	23.53 %	
								0.1.1
1	0	0.00 to 0.01 % \$	9,881	0.00 %	61.38 % \$	14	0.14 %	October 31, 2012 AAA/Aaa
Investment Grade	1A	0.02 to 0.03	6,673	0.00 %	2.51	40	0.14 %	AAAVAaa AA+/Aa1
Grade	1B	0.02 to 0.03	8,211	0.03	6.36	163	1.99	AA+/Aa1 AA/Aa2
	1C	0.05 to 0.05	16,333	0.04	6.51	389	2.38	AA-/Aa3
	2A	0.06 to 0.07	5,091	0.06	19.37	505	9.92	A+/A1
	2B	0.08 to 0.10	7,592	0.08	21.33	942	12.41	A/A2
	2D 2C	0.11 to 0.14	13,778	0.00	27.40	2,893	21.00	A-/A3
	20 3A	0.15 to 0.20	8,000	0.15	28.57	2,093	26.23	BBB+/Baa1
	3B	0.21 to 0.26	8,840	0.21	22.64	2,030	25.02	BBB/Baa2
	3C	0.27 to 0.33	10,143	0.27	32.53	4,170	41.11	BBB-/Baa3
Non Investment	4A	0.34 to 0.42	5,826	0.34	30.54	2,480	42.57	BB+/Ba1
Grade	4B	0.43 to 0.64	5,843	0.43	29.21	2,400	41.21	BB/Ba2
Orade	4C	0.65 to 0.96	7,903	0.65	22.09	3,061	38.73	BB-/Ba3
	5A	0.97 to 1.45	4,503	0.03	20.86	1,835	40.75	B+/B1
	5B	1.46 to 2.88	3,527	1.46	27.75	2,148	60.90	B/B2
	5C	2.89 to 11.30	12,603	2.89	11.96	4,024	31.93	B-/B3
Watch and	6	11.31 to 23.27	516	11.31	23.92	534	103.49	CCC+/Caa1
Classified	7	23.28 to 55.12	342	23.28	30.67	554	161.99	to CC/Ca
Giassineu	8	55.13 to 99.99	542 74	23.20	18.58	554 60	81.08	10 CC/Ca
Impaired/Default	9	100.00	177	100.00	57.51	535	302.26	D
Total	9	100.00	135,856	0.74 %	22.66 % \$	31,065	22.87 %	D
TUIAI		D	135,650	0.74 %	22.00 % 3	31,005	22.01 70	

# TABLE 57: NON-RETAIL ADVANCED IRB EXPOSURES – BY OBLIGOR GRADE – SOVEREIGN (millions of Canadian dollars, except as noted)

(millions of Canadian dollars, ex	ccept as noted)							As at
	Internal ratings		Exposure	Average	Average		Average risk	External rating
	grade (BRR)	PD range	at Default	PD	LĞD	RWAs	weighting	equivalent
Investment	0	0.00 to 0.01 % \$	187,017	0.00 %	18.13 % \$	77	0.04 %	October 31, 2013 AAA/Aaa
Grade	1Å	0.02 to 0.03	19,116	0.02	4.11	127	0.66	AA+/Aaa AA+/Aa1
Grade	1B	0.04 to 0.04	2,251	0.04	4.18	24	1.07	AA/Aa2
	1C	0.05 to 0.05	7,372	0.05	2.46	73	0.99	AA-/Aa3
	2A	0.06 to 0.06	1,399	0.06	2.76	20	1.43	A+/A1
	2B	0.07 to 0.08	7,218	0.07	2.35	60	0.83	A/A2
	2C	0.09 to 0.12	1,494	0.09	8.96	98	6.56	A-/A3
	3A	0.13 to 0.17				-		BBB+/Baa1
	3B 3C	0.18 to 0.22 0.23 to 0.29	106 20	0.18 0.23	8.63 7.93	6 2	5.66 10.00	BBB/Baa2 BBB-/Baa3
Non Investment	<u>3C</u>	0.30 to 0.38	20	0.23	57.32	1	50.00	BB-/Baa3 BB+/Ba1
Grade	4A 4B	0.39 to 0.58	12	0.30	13.65	1	16.67	BB/Ba2
Grade	4B 4C	0.59 to 0.90	12	0.39	13.65	2	10.07	BB/Ba2 BB-/Ba3
	5A	0.91 to 1.38	-	-	-	-	-	B+/B1
	5B	1.39 to 2.81	-	-	-	-	-	B/B2
	5C	2.82 to 11.67	98	2.82	0.30	1	1.02	B-/B3
Watch and	6	11.68 to 22.21	-	-	-	-	-	CCC+/Caa1
Classified	7	22.22 to 49.99	-	-	-	-	-	to CC/Ca
	8	50.00 to 99.99	-	-	-	-	-	
Impaired/Default	9	100.00	-	-	-	-		D
Total		\$	226,105	0.01 %	15.62 % \$	491	0.22 %	
								October 31, 2012
Investment	0	0.00 to 0.01 % \$	191,106	0.00 %	11.90 % \$	111	0.06 %	AAA/Aaa
Grade	1A	0.02 to 0.03	16,881	0.02	4.69	141	0.84	AA+/Aa1
	1B	0.04 to 0.04	3,169	0.04	4.80	20	0.63	AA/Aa2
	1C	0.05 to 0.05	6,685	0.05	2.00	48	0.72	AA-/Aa3
	2A 2B	0.06 to 0.07 0.08 to 0.10	547 4,166	0.06 0.08	4.61 2.45	15 44	2.74 1.06	A+/A1 A/A2
	2B 2C	0.08 to 0.10	1,151	0.08	12.37	96	8.34	A/A2 A-/A3
	3A	0.15 to 0.20	124	0.15	0.17	30	0.04	BBB+/Baa1
	3B	0.21 to 0.26	93	0.21	10.60	8	8.60	BBB/Baa2
	3C	0.27 to 0.33	8	0.27	21.81	1	12.50	BBB-/Baa3
Non Investment	4A	0.34 to 0.42	1	0.34	55.98	1	100.00	BB+/Ba1
Grade	4B	0.43 to 0.64	2	0.43	55.98	1	50.00	BB/Ba2
	4C	0.65 to 0.96	20	0.65	-	-	-	BB-/Ba3
	5A	0.97 to 1.45	-	-	-	-	-	B+/B1
	5B 5C	1.46 to 2.88	_		_	-	-	B/B2
		2.89 to 11.30	94	2.89	0.02		-	B-/B3
Watch and Classified	6 7	11.31 to 23.27 23.28 to 55.12	-	-	-	-	-	CCC+/Caa1 to CC/Ca
Classified	8	23.28 to 55.12 55.13 to 99.99	_	-	-	_	-	to CC/Ca
Impaired/Default	9	100.00						D
Total		\$	224,047	0.01 %	10.76 % \$	486	0.22 %	0
		Ψ	224,041	5.01 /0		400	0.22 /0	

TD BANK GROUP • 2013 MANAGEMENT'S DISCUSSION AND ANALYSIS

## TABLE 58: NON-RETAIL ADVANCED IRB EXPOSURES - BY OBLIGOR GRADE - BANK

(millions of Canadian dollars, except as noted)

								As at
-	Internal ratings		Exposure	Average PD	Average		Average risk	External rating
	grade (BRR)	PD range	at Default	PD	LGD	RWAs	weighting	equivalent
								October 31, 2013
Investment	0	0.00 to 0.01 % \$	1,814	0.01 %	57.29 % \$	47	2.59 %	AAA/Aaa
Grade	1A	0.02 to 0.03	730	0.03	57.32	121	16.58	AA+/Aa1
	1B 1C	0.04 to 0.04 0.05 to 0.05	980 12.732	0.04 0.05	56.01 30.81	170 1.589	17.35 12.48	AA/Aa2 AA-/Aa3
	1C 2A	0.05 to 0.05	21,147	0.05	18.69	1,850	8.75	AA-/Aas A+/A1
	2B	0.07 to 0.08	23,303	0.00	14.68	1,936	8.31	A/A2
	2D 2C	0.09 to 0.12	19,464	0.09	17.52	2,474	12.71	A-/A3
	3A	0.13 to 0.17	8,161	0.13	17.04	1,119	13.71	BBB+/Baa1
	3B	0.18 to 0.22	4,100	0.18	7.49	259	6.32	BBB/Baa2
	3C	0.23 to 0.29	1,591	0.23	23.22	328	20.62	BBB-/Baa3
Non Investment	4A	0.30 to 0.38	821	0.30	4.52	43	5.24	BB+/Ba1
Grade	4B	0.39 to 0.58	330	0.39	12.70	47	14.24	BB/Ba2
	4C	0.59 to 0.90	69	0.59	7.72	11	15.94	BB-/Ba3
	5A	0.91 to 1.38	2	0.91	24.45	1	50.00	B+/B1
	5B	1.39 to 2.81	42	1.39	57.32	63	150.00	B/B2
	5C	2.82 to 11.67	9	2.82	34.99	8	88.89	B-/B3
Watch and	6	11.68 to 22.21	-	-	-	-	-	CCC+/Caa1
Classified	7	22.22 to 49.99 50.00 to 99.99	-	-	-	-	-	to CC/Ca
Impaired/Default	9	100.00			-			D
Total		\$	95.295	0.08 %	19.82 % \$	10.066	10.56 %	U
Total		\$	95,295	0.06 %	19.02 70 \$	10,000	10.36 %	
Investment	0							October 31, 2012
Oranda	0	0.00 to 0.02 % \$	2,930	0.01 %	65.28 % \$	92	3.14 %	AAA/Aaa
Grade	1A	0.03 to 0.03	1,748	0.03	49.83	114	6.52	AAA/Aaa AA+/Aa1
Grade	1A 1B	0.03 to 0.03 0.04 to 0.04	1,748 572	0.03 0.04	49.83 55.60	114 136	6.52 23.78	AAA/Aaa AA+/Aa1 AA/Aa2
Grade	1A 1B 1C	0.03 to 0.03 0.04 to 0.04 0.05 to 0.05	1,748 572 33,488	0.03 0.04 0.05	49.83 55.60 12.11	114 136 1,321	6.52 23.78 3.94	AAA/Aaa AA+/Aa1 AA/Aa2 AA-/Aa3
Grade	1A 1B 1C 2A	0.03 to 0.03 0.04 to 0.04 0.05 to 0.05 0.06 to 0.07	1,748 572 33,488 20,550	0.03 0.04 0.05 0.06	49.83 55.60 12.11 20.01	114 136 1,321 1,549	6.52 23.78 3.94 7.54	AAA/Aaa AA+/Aa1 AA/Aa2 AA-/Aa3 A+/A1
Grade	1A 1B 1C 2A 2B	0.03 to 0.03 0.04 to 0.04 0.05 to 0.05 0.06 to 0.07 0.08 to 0.10	1,748 572 33,488 20,550 32,068	0.03 0.04 0.05 0.06 0.08	49.83 55.60 12.11 20.01 11.15	114 136 1,321 1,549 1,554	6.52 23.78 3.94 7.54 4.85	AAA/Aaa AA+/Aa1 AA/Aa2 AA-/Aa3 A+/A1 A/A2
Grade	1A 1B 1C 2A 2B 2C	0.03 to 0.03 0.04 to 0.04 0.05 to 0.05 0.06 to 0.07 0.08 to 0.10 0.11 to 0.14	1,748 572 33,488 20,550 32,068 13,621	0.03 0.04 0.05 0.06 0.08 0.11	49.83 55.60 12.11 20.01 11.15 21.05	114 136 1,321 1,549 1,554 1,590	6.52 23.78 3.94 7.54 4.85 11.67	AAA/Aaa AA+/Aa1 AA/Aa2 AA-/Aa3 A+/A1 A/A2 A-/A3
Grade	1A 1B 1C 2A 2B 2C 3A	0.03 to 0.03 0.04 to 0.04 0.05 to 0.05 0.06 to 0.07 0.08 to 0.10 0.11 to 0.14 0.15 to 0.20	1,748 572 33,488 20,550 32,068 13,621 14,957	0.03 0.04 0.05 0.06 0.08 0.11 0.15	49.83 55.60 12.11 20.01 11.15 21.05 8.92	114 136 1,321 1,549 1,554 1,590 974	6.52 23.78 3.94 7.54 4.85 11.67 6.51	AAA/Aaa AA+/Aa1 AA/Aa2 AA-/Aa3 A+/A1 A/A2 A-/A3 BBB+/Baa1
Grade	1A 1B 1C 2A 2B 2C 3A 3B	0.03 to 0.03 0.04 to 0.04 0.05 to 0.05 0.06 to 0.07 0.06 to 0.10 0.11 to 0.14 0.15 to 0.20 0.26	1,748 572 33,488 20,550 32,068 13,621 14,957 2,417	0.03 0.04 0.05 0.06 0.08 0.11 0.15 0.21	49.83 55.60 12.11 20.01 11.15 21.05 8.92 11.13	114 136 1,321 1,549 1,554 1,590 974 220	6.52 23.78 3.94 7.54 4.85 11.67 6.51 9.10	AAA/Aaa AA+/Aa1 AA/Aa2 AA-/Aa3 A+/A1 A/A2 A-/A3 BBB+/Baa1 BBB/Baa1 BBB/Baa2
	1A 1B 1C 2A 2B 2C 3A 3B 3C	0.03 to 0.03 0.04 to 0.04 0.05 to 0.05 0.06 to 0.07 0.06 to 0.10 0.11 to 0.14 0.15 to 0.20 0.21 to 0.26 0.27 to 0.33	1,748 572 33,488 20,550 32,068 13,621 14,957 2,417 2,118	0.03 0.04 0.05 0.06 0.08 0.11 0.15 0.21 0.27	49.83 55.60 12.11 20.01 11.15 21.05 8.92 11.13 18.67	114 136 1,321 1,549 1,554 1,590 974 220 370	6.52 23.78 3.94 7.54 4.85 11.67 6.51 9.10 17.47	AAA/Aaa AA+/Aa1 AA/Aa2 AA-/Aa3 A+/A1 A/A2 A-/A3 BBB+/Baa1 BBB/Baa2 BBB-/Baa3
Non Investment	1A 1B 1C 2A 2B 2C 3A 3B 3C 4A	0.03 to 0.03 0.04 to 0.04 0.05 to 0.05 0.06 to 0.07 0.08 to 0.10 0.11 to 0.14 0.15 to 0.20 0.21 to 0.26 0.27 to 0.33 0.34 to 0.42	1,748 572 33,488 20,550 32,068 13,621 14,957 2,417 2,118 2,158	0.03 0.04 0.05 0.06 0.11 0.15 0.21 0.27 0.34	49.83 55.60 12.11 20.01 11.15 21.05 8.92 11.13 18.67 6.13	114 136 1,321 1,549 1,554 1,554 1,590 974 220 370 123	6.52 23.78 3.94 7.54 4.85 11.67 6.51 9.10 17.47 5.70	AAA/Aaa AA+/Aa1 AA/Aa2 AA/Aa3 A+/Aa1 A+/A1 BBB+/Baa1 BBB/Baa2 BBB-/Baa3 BB+/Baa3 BB+/Baa3
	1A 1B 1C 2A 2B 2C 3A 3B 3C	0.03 to 0.03 0.04 to 0.04 0.05 to 0.05 0.06 to 0.07 0.06 to 0.10 0.11 to 0.14 0.15 to 0.20 0.21 to 0.26 0.27 to 0.33	1,748 572 33,488 20,550 32,068 13,621 14,957 2,417 2,118	0.03 0.04 0.05 0.06 0.08 0.11 0.15 0.21 0.27	49.83 55.60 12.11 20.01 11.15 21.05 8.92 11.13 18.67	114 136 1,321 1,549 1,554 1,590 974 220 370	6.52 23.78 3.94 7.54 4.85 11.67 6.51 9.10 17.47	AAA/Aaa AA+/Aa1 AA/Aa2 AA-/Aa3 A+/A1 A/A2 A-/A3 BBB/Baa1 BBB/Baa2 BBB/Baa2
Non Investment	1A 1B 1C 2A 2B 2C 3A 3B 3C 4A 4B 4C 5A	0.03 to 0.03 0.04 to 0.04 0.05 to 0.05 0.06 to 0.07 0.08 to 0.10 0.11 to 0.14 0.15 to 0.20 0.21 to 0.26 0.27 to 0.33 0.34 to 0.42 0.43 to 0.64 0.65 to 0.96 0.97 to 1.45	1,748 572 33,488 20,550 32,068 13,621 14,957 2,417 2,118 2,158 129	0.03 0.04 0.05 0.06 0.08 0.11 0.15 0.21 0.27 0.34 0.43 0.65 0.97	49.83 55.60 12.11 20.01 11.15 21.05 8.92 11.13 18.67 6.13 30.05 13.82 9.43	114 136 1,321 1,549 1,554 1,550 974 220 370 123 43	6,52 23,78 3,94 7,54 4,85 11,67 6,51 9,10 17,47 5,70 33,33 19,05	AAA/Aaa AA+/Aa1 AA/Aa2 AA-/Aa3 A+/A1 AA2 BB+/Ba3 BB+/Ba3 BB+/Ba3 BB+/Ba3 BB+/Ba3 BB+/Ba3 BB+/Ba3 BB+/Ba3 BB+/Ba3 BB+/Ba3 BB+/Ba3 BB+/Ba3
Non Investment	1A 1B 1C 2A 2B 2C 3A 3B 3C 4A 4B 4C 5A 5B	0.03 to 0.03 0.04 to 0.04 0.05 to 0.05 0.06 to 0.07 0.08 to 0.10 0.11 to 0.14 0.15 to 0.20 0.27 to 0.33 0.34 to 0.42 0.43 to 0.64 0.65 to 0.96 0.97 to 1.45 1.46 to 2.88	1,748 572 33,488 20,550 32,068 13,621 14,957 2,417 2,118 2,158 129 273 1 1	0.03 0.04 0.05 0.06 0.08 0.11 0.21 0.27 0.34 0.43 0.65 0.97 1.46	49.83 55.60 12.11 20.01 11.15 21.05 8.92 11.13 18.67 6.13 30.05 13.82 9.43 40.89	114 136 1,321 1,549 1,554 1,590 974 220 370 123 43 52 - 1	6,52 23,78 3,94 7,54 4,85 11,67 6,51 9,10 17,47 5,70 33,33 19,05 - 100,00	AAA/Aaa AA+/Aa1 AA/Aa2 AA-/Aa3 A+/A1 BBB+/Bad1 BBB/Bad2 BBB-/Bad3 BBB-/Bad3 BBB-/Bad3 BBB-/Bad3 BBB-/Bad3 BBB/Bal2 BBB/Bad3 BBB/Bad3 BBB/Bad3 BBB/Bad3 B-/Bal3
Non Investment Grade	1A 1B 1C 2A 2B 2C 3A 3B 3C 4A 4B 4C 5A 5B 5C	0.03 to 0.03 0.04 to 0.04 0.05 to 0.05 0.06 to 0.07 0.08 to 0.10 0.11 to 0.14 0.15 to 0.20 0.21 to 0.26 0.27 to 0.33 0.34 to 0.42 0.43 to 0.64 0.65 to 0.96 0.97 to 1.45 1.46 to 2.88 2.89 to 11.30	1,748 572 33,488 20,550 32,068 13,621 14,957 2,417 2,118 2,158 129 273 1	0.03 0.04 0.05 0.06 0.08 0.11 0.15 0.21 0.27 0.34 0.43 0.65 0.97	49.83 55.60 12.11 20.01 11.15 21.05 8.92 11.13 18.67 6.13 30.05 13.82 9.43	114 136 1,321 1,549 1,554 1,590 974 220 370 123 43 52	6,52 23,78 3,94 7,54 4,85 11,67 6,51 9,10 17,47 5,70 33,33 19,05	AAA/Aaa AA+/Aa1 AA/Aa2 AA-/Aa3 A+/A1 A/A3 BBB+/Ba1 BBB+/Ba1 BBB-/Ba3 BB+/Ba1 BB/Ba2 BB-/Ba3 B+/B1 BB/Ba2 BB-/Ba3 B-/B1 BB-/B3
Non Investment Grade Watch and	1A 1B 1C 2A 2B 2C 3A 3B 3C 4A 4B 4C 5A 5B	0.03 to 0.03 0.04 to 0.04 0.05 to 0.05 0.06 to 0.07 0.08 to 0.10 0.11 to 0.14 0.15 to 0.20 0.27 to 0.33 0.34 to 0.42 0.43 to 0.64 0.65 to 0.96 0.97 to 1.45 1.44 to 2.28 2.89 to 11.30 11.31 to 23.27	1,748 572 33,488 20,550 32,068 13,621 14,957 2,417 2,118 2,158 129 273 1 1	0.03 0.04 0.05 0.06 0.08 0.11 0.21 0.27 0.34 0.43 0.65 0.97 1.46	49.83 55.60 12.11 20.01 11.15 21.05 8.92 11.13 18.67 6.13 30.05 13.82 9.43 40.89	114 136 1,321 1,549 1,554 1,590 974 220 370 123 43 52 - 1	6,52 23,78 3,94 7,54 4,85 11,67 6,51 9,10 17,47 5,70 33,33 19,05 - 100,00	AAA/Aaa AA+/Aa1 AA/Aa2 AA-/Aa3 A+/A1 BBB-/Baa2 BBB+/Baa1 BBB/Baa2 BBB-/Baa3 BB+/Ba1 BB/Ba2 BBB-/Ba33 BB+/B1 BB/Ba2 BB-/Ba33 BB+/B1 BB/B22 BB-/B33 CCC+/Caa1
Non Investment Grade	1A 1B 1C 2A 2B 2C 3A 3B 3C 4A 4B 4C 5A 5B 5C 6 7	0.03 to 0.03 0.04 to 0.04 0.05 to 0.05 0.06 to 0.07 0.08 to 0.10 0.11 to 0.14 0.15 to 0.20 0.21 to 0.26 0.27 to 0.33 0.34 to 0.42 0.43 to 0.64 0.65 to 0.96 0.97 to 1.45 1.46 to 2.88 2.89 to 11.30 11.31 to 23.27 23.28 to 55.12	1,748 572 33,488 20,550 32,068 13,621 14,957 2,417 2,118 2,158 129 273 1 1 200	0.03 0.04 0.06 0.08 0.11 0.15 0.21 0.27 0.34 0.43 0.65 0.97 1.46 2.89	49.83 55.60 12.11 20.01 21.05 8.92 11.13 18.67 6.13 30.05 13.82 9.43 40.89 14.94	114 136 1,321 1,549 1,554 1,550 974 220 370 123 43 52 - 1 91 -	6,52 23,78 3,94 7,54 4,85 11,67 6,51 9,10 17,47 5,70 33,33 19,05 - 100,00 45,50 -	AAA/Aaa AA+/Aa1 AA/Aa2 AA-/Aa3 A+/A1 A/A3 BBB+/Ba1 BBB+/Ba1 BBB-/Ba3 BB+/Ba1 BB/Ba2 BB-/Ba3 B+/B1 BB/Ba2 BB-/Ba3 B-/B1 BB-/B3
Non Investment Grade Watch and Classified	1A 1B 1C 2A 2B 2C 3A 3B 3C 4A 4B 4C 5A 5B 5C 6 7 8	0.03 to 0.03 0.04 to 0.04 0.05 to 0.05 0.06 to 0.07 0.08 to 0.10 0.11 to 0.14 0.15 to 0.20 0.21 to 0.26 0.27 to 0.33 0.34 to 0.42 0.43 to 0.64 0.65 to 0.96 0.97 to 1.45 1.44 to 2.88 2.89 to 11.30 11.31 to 23.27 23.28 to 55.12 55.13 to 99.99	1,748 572 33,488 20,650 32,068 13,621 14,957 2,417 2,118 2,158 129 273 273 273 273 273 273 273 273 37 7	0.03 0.04 0.05 0.06 0.08 0.11 0.21 0.21 0.27 0.34 0.43 0.65 0.97 1.46 2.89 	49.83 55.60 12.11 20.01 11.15 21.05 8.92 11.13 18.67 6.13 30.05 13.82 9.43 40.89 44.94	114 136 1,521 1,554 1,554 1,590 974 220 370 123 43 52 - 1 91 91 - - -	6.52 23.78 3.94 7.54 4.85 11.67 6.51 9.10 17.47 5.70 33.33 19.05 100.00 45.50	AAA/Aaa AA+/Aa1 AA/Aa2 AA-/Aa3 A+/A1 AA2 BBB+/Baa3 BBB+/Baa3 BBB+/Baa3 BBB+/Baa3 BBF/Baa3 BBF/Baa3 BBF/Baa3 BB+/Ba1 BB/Ba2 BB-/Ba3 BB-/Ba1 B/-B2 BB-/B3 CCC+/Caa1 to CC/Ca
Non Investment Grade Watch and	1A 1B 1C 2A 2B 2C 3A 3B 3C 4A 4B 4C 5A 5B 5C 6 7	0.03 to 0.03 0.04 to 0.04 0.05 to 0.05 0.06 to 0.07 0.08 to 0.10 0.11 to 0.14 0.15 to 0.20 0.21 to 0.26 0.27 to 0.33 0.34 to 0.42 0.43 to 0.64 0.65 to 0.96 0.97 to 1.45 1.46 to 2.88 2.89 to 11.30 11.31 to 23.27 23.28 to 55.12	1,748 572 33,488 20,550 32,068 13,621 14,957 2,417 2,118 2,158 129 273 1 1 200	0.03 0.04 0.06 0.08 0.11 0.15 0.21 0.27 0.34 0.43 0.65 0.97 1.46 2.89	49.83 55.60 12.11 20.01 21.05 8.92 11.13 18.67 6.13 30.05 13.82 9.43 40.89 14.94	114 136 1,321 1,549 1,554 1,550 974 220 370 123 43 52 - 1 91 -	6,52 23,78 3,94 7,54 4,85 11,67 6,51 9,10 17,47 5,70 33,33 19,05 - 100,00 45,50 -	AAA/Aaa AA+/Aa1 AA/Aa2 AA-/Aa3 A+/A1 BBB-/Baa2 BBB+/Baa1 BBB/Baa2 BBB-/Baa3 BB+/Ba1 BB/Ba2 BBB-/Ba33 BB+/B1 BB/Ba2 BB-/Ba33 BB+/B1 BB/B22 BB-/B33 CCC+/Caa1

Credit Risk Exposures subject to the Standardized Approach Currently the Standardized Approach to credit risk is used primarily for assets in the U.S. Personal and Commercial Banking portfolio. We are currently in the process of transitioning this portfolio to the AIRB Approach. Under the Standardized Approach, the assets are multiplied by risk weights prescribed by OSFI to determine RWA. These risk weights are assigned according to certain factors including counterparty type, product type, and the nature/extent of credit risk mitigation. We use external credit ratings assigned by one or more of Moody's, S&P, and Fitch to determine the appropriate risk weight for our exposures to Sovereigns (governments, central banks and certain public sector entities) and Banks (regulated deposit-taking institutions, securities firms and certain public sector entities).

We apply the following risk weights to on-balance sheet exposures under the Standardized Approach:

Sovereign	0% <sup>1</sup>
Bank	20% <sup>1</sup>
Residential secured	35% or 75% <sup>2</sup>
Other retail (including small business entities)	75%
Corporate	100%

The risk weight may vary according to the external risk rating.
 35% applied when loan to value <=80%, 75% when loan-to-value >80%.

Lower risk weights apply where approved credit risk mitigants exist. Loans that are more than 90 days past due receive a risk weight of either 100% (residential secured) or 150% (all other). For off-balance sheet exposures, specified credit conversion factors are used to convert the notional amount of the exposure into a credit equivalent amount.

TD BANK GROUP • 2013 MANAGEMENT'S DISCUSSION AND ANALYSIS

## Derivative Exposures

Derivative Exposures
Credit risk on derivative financial instruments, also known as counterparty credit risk, is the risk of a financial loss occurring as a result of the failure of a counterparty to meet its obligation to the Bank. We
use the Current Exposure Method to calculate the credit equivalent amount, which is defined by OSFI as the replacement cost plus an amount for potential future exposure, to estimating and managing counterparty Credit group within Capital Markets Risk Management is responsible for estimating and managing counterparty credit risk. These include statistical methods to measure the current and future potential risk, as well as
conduct stress tests to identify and quantitative methods to measure and manage counterparty credit risk. These include statistical methods to measure the current and future potential risk, as well as
conduct stress tests to identify and quantity exposure to extreme events. We establish various limits including gross notional limits to manage business and concentrations. We regularly assess
market conditions and the valuation of underlying financial instruments. Counterparty credit risk may increase during periods of receding market liquidity for certain instruments. Capital Market Risk
Management meets regularly with Market and Credit Risk Management and Trading businesses to discuss how evolving market conditions may impact our market risk and counterparty credit risk.
The Bank actively engages in risk mitigation strategies through the use of multi-product derivative master netting agreements, collateral and other credit risk mitigation strategies through the use of multi-product derivative master netting agreements, collateral and other credit risk and counterparty credit risk exposure.
These ankactively engages in risk mitigation strategies through the use of multi-product derivative master netting agreements, collateral and other credit risk and counterparty credit risk.
The Bank actively engages in risk mitigation strategies through the use of multi-produc structure of the portfolios. There are two types of wrong-way risk expose

structure of the portolos. There are two types of wrong-way risk exposures: general and specific. General wrong-way risk arises when the probability of default of the counterparties moves in the same direction as a given market risk factor. Specific wrong-way risk arises when the exposure to a particular counterparty moves in the same direction as the probability of default of the counterparty due to the nature of the transactions entered into with that counterparty. These exposures require specific approval within the credit approval process. We measure and manage specific wrong-way risk exposures in the same manner as direct loan obligations and control them by way of approved credit facility limits. As part of the credit risk monitoring process, management meets on a periodic basis to review all exposures, including exposure resulting from derivative financial instruments to higher risk counterparties. As at October 31, 2013, after taking into account risk mitgation strategies, the Bank does not have material derivative exposure to any counterparty considered higher risk as defined by the Bank's credit policies. In addition, the Bank does not have a material credit risk valuation adjustment to any specific counterparty.

- Validation of the Credit Risk Rating System Credit risk rating systems and methodologies are independently validated to verify that they remain accurate predictors of risk. The validation process includes the following considerations: Risk parameter estimates PDs, EADs, and LGDs are reviewed and updated against actual loss experience to ensure estimates continue to be reasonable predictors of potential loss.
- Model performance Estimates continue to be discriminatory, stable, and predictive. Data quality Data used in the risk rating system is accurate, appropriate, and sufficient. Assumptions Key assumptions underlying the development of the model remain valid for the current portfolio and environment.

Risk Management ensures that the credit risk rating system complies with TD's Model Risk Policy. At least annually, the Risk Committee is informed of the performance of the credit risk rating system. The Risk Committee must approve any material changes to TD's credit risk rating system.

To determine the potential loss that could be incurred under a range of adverse scenarios, we subject our credit portfolios to stress tests. Stress tests assess vulnerability of the portfolios to the effects of severe but plausible situations, such as an economic downturn or a material market disruption.

#### Credit Risk Mitigatio

The techniques we use to reduce or mitigate credit risk include written policies and procedures to value and manage financial and non-financial security (collateral) and to review and negotiate netting agreements. The amount and type of collateral and other credit risk mitigation techniques required are based on the Bank's own assessment of the borrower's or counterparty's credit guality and capacity to

agreements and the operation of the second s

Non-investment grade borrowers typically piedge business assets in the same manner as commercial borrowers. Common standards across the Bank are used to value collateral, determine frequency of recalculation and to document, register, perfect and monitor collateral. We also use collateral and master netting agreements to mitigate derivative counterparty exposure. Security for derivative exposures is primarily financial and includes cash and neototable securities. In all but exceptional situations, we secure collateral by taking possession and controlling it in a jurisdiction where we can legally enforce our collateral rights. Exceptionally, and when demanded by our counterparty, we hold or pledge collateral with a third-party custodian. We document third-party arrangements with a Custody and Control Agreement. From time-to-lime, we may take guarantees to reduce the risk in credit exposures. For credit risk exposures subject to AIRB, we only recognize irrevocable guarantees for Commercial and Wholesale Banking credit exposures that are provided by entities with a better risk rating than that of the borrower or counterparty to the transaction. The Bank makes use of credit derivatives to mitigate credit risk. The credit legal, and other risks associated with these transactions are controlled through well-established procedures. Our policy is to enter into these transactions with investment grade financial institutions and transact on a collateralized basis. Credit risk to these counterparties is managed through the same approval, limit and monitoring networks of credit derivatives to mitigate credit risk exposure.

monitoring processes we use for all counterparties for which we have credit exposure.

TD BANK GROUP • 2013 MANAGEMENT'S DISCUSSION AND ANALYSIS

The Bank uses appraisals and automated valuation models (AVMs) to support property values when adjudicating loans collateralized by residential real property. These are computer-based tools used to estimate or validate the market value of homes using market comparables and price trends for local market areas. The primary risk associated with the use of these tools is that the value of an individual property may vary significantly from the average for the market area. We have specific risk management guidelines addressing the circumstances when they may be used and processes to periodically validate AVMs including obtaining third party appraisals.

### Gross Credit Risk Exposure

Gross credit risk exposure Gross credit risk exposure, also referred to as EAD, is the total amount we are exposed to at the time of default of a loan and is measured before counterparty-specific provisions or write-offs. Gross credit risk exposure does not reflect the effects of credit risk mitigation and includes both on- and off-balance sheet exposures. On-balance sheet exposures consist primarily of outstanding loans, acceptances, non-trading securities, derivatives, and certain other repo-style transactions. Off-balance sheet exposures consist primarily of undrawn commitments, guarantees, and certain other repo-style transactions. Gross credit risk exposure for the two approaches we use to measure credit risk is given in the following table:

### TABLE 59: GROSS CREDIT RISK EXPOSURE - STANDARDIZED AND AIRB APPROACHES<sup>1</sup>

(millions of Canadian dollars)

(							
							As at
			October 31, 2012				
	Sta	ndardized	AIRB	Total	Standardized	AIRB	Total
Retail							
Residential secured	\$	25,671 \$	251,809 \$	277,480	\$ 22,463 \$	234,240 \$	256,703
Qualifying revolving retail		-	43,862	43,862	-	43,173	43,173
Other retail		41,225	34,465	75,690	32,921	30,707	63,628
Total retail		66,896	330,136	397,032	55,384	308,120	363,504
Non-retail <sup>2</sup>							
Corporate		69,411	145,718	215,129	61,052	135,856	196,908
Sovereign		24,783	81,489	106,272	20,470	78,459	98,929
Bank		16,827	95,295	112,122	16,461	127,268	143,729
Total non-retail		111,021	322,502	433,523	97,983	341,583	439,566
Gross credit risk exposures	\$	177,917 \$	652,638 \$	830,555	\$ 153,367 \$	649,703 \$	803,070

Torss credit risk exposures represent EAD and are before the effects of credit risk mitigation. This table excludes securitization, equity and other credit risk weighted assets. Effective 2013, non-retail exposures do not include OSFI\* deemed Qualifying Central Counterparty (QCCOP) exposures as these are instead included with "other credit risk-weighted assets."

# Other Credit Risk Exposures Non-trading Equity Exposures

Our non-trading equity exposures are at a level that represents less than 5% of our combined Tier 1 and Tier 2 capital. As a result, we use OSFI-prescribed risk weights to calculate our RWA on non-trading equity exposures

## Securitization Exposures

Securitization Exposures
For externally rated securitization exposures, we use both the Standardized Approach and the Ratings Based Approach (RBA). Both approaches assign risk weights to exposures using external ratings. We use ratings
assigned by one or more of Moody's, S&P, Fitch and DBRS. The RBA also takes into account additional factors including the time horizon of the rating (long-term or short-term), the amount of detail available on the
underlying asset pool and the seniority of the position.
We use the Internal Assessment Approach (IAA) to manage the credit risk of our exposures relating to ABCP securitizations that are not externally rated.
Under the IAA, we consider all relevant risk factors in assessing the credit quality of these exposures, including those published by the Moody's, S&P, Fitch and DBRS rating agencies. We also use expected loss
models and policies to quantify and monitor the level of risk, and facilitate its management. Our IAA process includes our assessment of the extent by which the enhancement available for loss protection provides
coverage of expected losses. The levels of stressed coverage we require for each internal risk rating are consistent with the rating agencies by bished by these sequents for equivalent external ratings by
asset class.
All exposures are assigned an internal risk rating based on our assessment, which must be reviewed at least once per year. Our ratings reflect our assessment of risk of loss, consisting of the combined PD and LGD
for each exposure. The rating scale we use corresponds to the long term rating scale use use by the rating agencies.
We use the results of the IAA in all aspects of our credit risk management including performance tracking, control mechanisms and management reporting, and the calculation of capital. Under the IAA, exposures
are multiplied by OSFI-prescribed risk weights to calculate RWA for capital purposes.

### Market Risk

Trading Market Risk is the risk of loss in financial instruments or the balance sheet due to adverse movements in market factors such as interest and exchange rates, prices, credit spreads, volatilities, and correlations

Trading market racks to the first of host in initial instruments of the balance sheet due to adverse involvements in market racks sold as interest and exchange rates, prices, credit spreads, volatility, volatility, and contention from trading activities. Non-Trading Market Risk is the risk of loss in financial instruments, the balance sheet or in earnings, or the risk of volatility in earnings from non-trading activities such as asset-liability management or investments, predominantly from interest rate, foreign exchange and equity risks. We are exposed to market risk in our trading and investment portfolios, as well as through our non-trading activities. In our trading and investment portfolios, we are active participants in the market, seeking to earlier ereturns for TD through careful management of our positions and inventories. In our non-trading activities, we are exposed to market risk through the everyday banking transactions that our customers execute and the state of th with us. We comply with the Basel III market risk requirements as at October 31, 2013 using the Internal Model Method.

TD BANK GROUP • 2013 MANAGEMENT'S DISCUSSION AND ANALYSIS

MARKET RISK LINKAGE TO THE BALANCE SHEET The table below provides a breakdown of the Bank's balance sheet into assets and liabilities exposed to trading and non-trading market risks. Market risk of assets and liabilities included in the calculation of VaR and other metrics used for regulatory market risk capital purposes is classified as Trading Market Risk.

TABLE 60: MARKET RISK LINKAGE TO THE BALANCE SHEET (millions of Canadian dollars) As at October 31, 2013 Non-Trading Market Risk – primary risk Balance Trading Non-Trading Sheet Market Risk Market Risk sensitivity Assets subject to market risk 28,855 \$ 101,928 49,461 28,570 Interest-bearing deposits with banks \$ 285 \$ Interest rate 98.682 Trading loans, securities, and other 3,246 5,384 Interest rate Derivatives 44,077 Equity, foreign exchange, interest rate Financial assets designated at fair value 6,532 6,532 Interest rate Foreign exchange, interest rate Available-for-sale securities 79.541 79.541 Held-to-maturity securities 29,961 29,961 Foreign exchange, interest rate Securities purchased under reverse repurchase agreements 64,283 447,777 5.331 58,952 447,777 Interest rate Loans Interest rate Customers' liability under acceptances 6,399 6,399 Interest rate Investment in TD Ameritrade 5 300 5 300 Equity Other assets<sup>1</sup> 1,915 Interest rate 1,915 Assets not expos ed to market risk 40.580 673.577 Total Assets 862.532 148.375 Liabilities subject to market risk 1,531 45,655 Interest rate 47.593 46.062 Trading deposits Derivatives 49,471 3.816 Foreign exchange, interest rate Securitization liabilities at fair value 21,960 10,216 11,744 Interest rate Other financial liabilities designated at fair value through profit or loss Deposits 12 12 Interest rate 543,476 6.399 543,476 6.399 Equity, interest rate Accentances Obligations related to securities sold short 2,350 41,829 39,479 Interest rate Obligations related to securities sold under repurchase 34,414 5,825 28,589 Interest rate agreements Securitization liabilities at amortized cost 25,592 25,592 Interest rate -Subordinated notes and debentures 7.982 7.982 Interest rate \_ Liability for preferred shares 27 27 Interest rate -Liability for capital trust securities 1,740 -1,740 Interest rate Other liabilities<sup>1</sup> 12,698 \_ 12,698 Interest rate Liabilities and Equity not exposed to market risk 69,339 Total Liabilities and equity 102,706 \$ 690,487 862,532 October 31, 2012 Assets subject to market risk Interest-bearing deposits with banks \$ 21,692 \$ 199 \$ 21,493 Interest rate Trading loans, securities, and other 94,531 60,919 86,759 7,772 5,936 Interest rate interest rate Deriva 54,983 Equity, foreign exchange, Financial assets designated at fair value 6,173 6,173 Interest rate Available-for-sale securities 98,576 98,576 Foreign exchange, interest rate \_ Held-to-maturity securities Foreign exchange, interest rate Securities purchased under reverse repurchase agreements Loans 69,198 411,492 9,340 59,858 411,492 Interest rate Interest rate Customers' liability under acceptances 7,223 \_ 7,223 Interest rate Investment in TD Ameritrade 5,344 5,344 Equity Other assets<sup>1</sup> 1.843 1,843 Interest rate Assets not exposed to market risk 34,115 Total Assets 811,106 151,281 625,710 Liabilities subject to market risk Trading deposits Derivatives 38.774 1.500 37.274 Interest rate 64,997 25,324 60 494 4 503 Foreign exchange, interest rate Securitization liabilities at fair value 9,355 15,969 Interest rate Other financial liabilities designated at fair value through profit or loss Deposits Acceptances 17 17 Interest rate 487,754 7,223 487,754 7,223 Equity, interest rate Interest rate Obligations related to securities sold short 31,079 33,435 2.356 Interest rate Obligations related to securities sold under repurchase 38,816 10,232 28,584 Interest rate agreements Securitization liabilities at amortized cost 26,190 26,190 Interest rate Subordinated notes and debentures 11,318 11,318 Interest rate Liability for preferred shares 26 \_ 26 Interest rate 2,224 2,224 Liability for capital trust securities Interest rate Other liabilities 11.828 11,828 Interest rate Liabilities and Equity not exposed to market risk 63,180 811,106 \$ 112.660 \$ 635,266 Total Liabilities and equity

Ind liabilities related to retirement benefits, insurance and special purpose entity liabilities

TD BANK GROUP • 2013 MANAGEMENT'S DISCUSSION AND ANALYSIS

#### MARKET RISK IN TRADING ACTIVITIES

The overall objective of TD's trading businesses is to provide wholesale banking services, including facilitation and liquidity, to clients of the Bank. TD must take risk in order to provide effective service in markets where our clients trade. In particular, TD needs to hold inventory, act as principal to facilitate client transactions, and underwrite new issues. The Bank also trades in order to have in-depth knowledge of market conditions to provide the most efficient and effective pricing and service to clients while balancing the risks inherent in its dealing activities.

## WHO MANAGES MARKET RISK IN TRADING ACTIVITIES

WHO MARAGES MARKET RISK IN TRADING ACTIVITIES Primary responsibility for managing market risk in trading activities lies with Wholesale Banking with oversight from Market Risk Control within Risk Management. The Market Risk and Capital Committee meets regularly to conduct a review of the market risk profile and trading results of our trading businesses, recommends changes to risk policies, reviews underwriting inventories, and the usage of capital and assets in Wholesale Banking. The committee is chaired by the Senior Vice President, Market Risk and Model Development, and includes Wholesale Banking senior management. There were no significant reclassifications between trading and non-trading books during fiscal 2013.

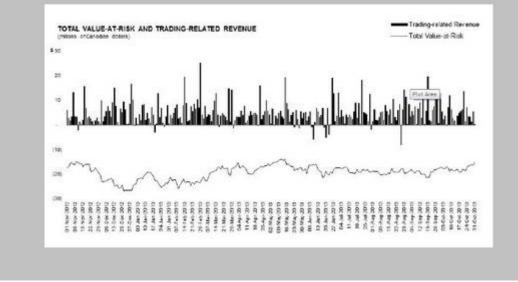
#### HOW WE MANAGE MARKET RISK IN TRADING ACTIVITIES

Market risk plays a key part in the assessment of any trading business strategy. We launch new trading initiatives or expand existing ones only if the risk has been thoroughly assessed and is judged to be within our risk appetite and business expertise, and if the appropriate infrastructure is in place to monitor, control, and manage the risk. The Trading Market Risk Framework outlines the management of trading market risk and incorporates risk appetite, risk governance structure, risk identification, measurement, and control. The Trading Market Risk Framework is maintained by Risk Management and supports alignment with TD's Risk Appetite for trading market risk.

Trading Limits We set trading limits that are consistent with the approved business strategy for each business and our tolerance for the associated market risk, aligned to TD's market risk appetite. In setting limits, we take into

At the end of each day, risk positions are compared with risk limits, and any excesses are reported in accordance with established market risk policies and procedures.

Calculating VaR The Bank computes total VaR on a daily basis by combining the General Market Risk (GMR) and Idiosyncratic Debt Specific Risk (IDSR) associated with the Bank's trading positions. GMR is determined by creating a distribution of potential changes in the market value of the current portfolio using historical simulation. TD values the current portfolio using the market price and rate changes (for equity, interest rate, foreign exchange, credit, and commodity poducts) of the most recent 259 trading days. GMR is computed as the threshold level that portfolio losses are not expected to exceed more than one out of every 100 trading days. A 1 day holding period is used for GMR calculation, which is scaled up to ten days for regulatory capital calculation purposes. IDSR measures idiosyncratic (single-name) credit spread risk for credit exposures in the trading portfolio, using Monte Carlo simulation. The IDSR model is based on the historical behaviour of 5-year idiosyncratic credit spreads. Similar to GMR, IDSR is computed as the threshold level that portfolio losses are not expected to exceed more than one out of every 100 trading days. IDSR is measured for a 10 day holding period. The graph below discloses daily one-day VaR usage and trading-related revenue (TEB) within Wholesale Banking. Trading-related revenue is the total of trading revenue reported in other income and the net interest income on trading positions reported in net interest income, and is reported on a taxable equivalent basis. For the year ending October 31, 2013, there were 21 days of trading losses and trading-related income was positive for 92% of the trading days. Losses in the year did not exceed VaR on any trading day.



TD BANK GROUP • 2013 MANAGEMENT'S DISCUSSION AND ANALYSIS

VaR is a valuable risk measure but it should be used in the context of its limitations, for example: • VaR uses historical data to estimate future events, which limits its forecasting abilities; • it does not provide information on losses beyond the selected confidence level; and

it assumes that all positions can be liquidated during the holding period used for VaR calculation.

We continuously improve our VaR methodologies and incorporate new risk measures in line with market conventions, industry best practices and regulatory requirements.

To mitigate some of the shortcomings of VaR we use additional metrics designed for risk management and capital purposes. These include Stressed VaR, Incremental Risk Charge, Stress testing framework, as well as limits based on the sensitivity to various market risk factors

#### Calculating Stressed VaR

Calculating Stressed VaR In addition to VaR. TD also calculates Stressed VaR, which includes Stressed GMR and Stressed IDSR. Stressed VaR is designed to measure the adverse impact that potential changes in market rates and prices could have on the value of a portfolio over a specified period of stressed market conditions. Stressed VaR is determined using similar techniques and assumptions in GMR and IDSR VaR. However, instead of using the most recent 250 trading days (one year), the Bank uses a selected year of stressed market conditions. In the last year lot firsesed VaR we calculated using the one-year period that began on February 1st, 2008. The appropriate historical one-year period to use for Stressed VaR is determined on a quarterly basis. Stressed VaR is a part of regulatory capital requirements.

#### Calculating the Incremental Risk Charge

The incremental risk charge (IRC) is applied to all instruments in the trading book subject to migration and default risk. Migration risk represents the risk of changes in the credit ratings of the Bank's exposures. TD applies a Monte Carlo simulation with a one-year horizon and a 99.9% confidence level to determine IRC, which is consistent with regulatory requirements. IRC is based on a "constant level of risk" assumption, which requires banks to assign a liquidity horizon to positions that are subject to IRC. IRC is a part of regulatory capital requirements.

### TABLE 61: PORTFOLIO MARKET RISK MEASURES

(millions of Canadian dollars)									
	_				2013				2012
		As at	Average	High	Low	As at	Average	High	Low
Interest rate risk	\$	3.2 \$	9.7 \$	19.2 \$	2.9 \$	8.5 \$	8.6 \$	18.5 \$	5.3
Credit spread risk		6.0	6.0	10.9	2.4	2.5	7.4	14.7	2.2
Equity risk		2.5	3.6	8.8	1.8	3.2	3.5	6.2	1.6
Foreign exchange risk		1.7	1.4	5.8	0.3	1.1	2.3	7.4	0.4
Commodity risk		0.5	0.9	2.3	0.4	1.6	1.0	2.4	0.5
Idiosyncratic debt specific risk		14.2	16.5	23.6	11.3	15.2	23.7	39.4	13.9
Diversification effect <sup>1</sup>		(12.8)	(18.8)	n/m <sup>2</sup>	n/m <sup>2</sup>	(15.5)	(20.4)	n/m <sup>2</sup>	n/m <sup>2</sup>
Total Value-at-Risk	\$	15.3 \$	19.3 \$	26.9 \$	13.7 \$	16.6 \$	26.1 \$	41.1 \$	14.8
Stressed Value-at-Risk (one day)	\$	27.6 \$	32.0 \$	44.3 \$	22.4 \$	28.4 \$	47.7 \$	77.6 \$	26.0
Incremental Risk Capital Charge (one year)	\$	185.6 \$	267.9 \$	369.6 \$	177.6 \$	247.8 \$	273.3 \$	387.6 \$	178.3

The aggregate VaR is less than the sum of the VaR of the different risk types due to risk offsets resulting from portfolio diversification.
Not meaningful. It is not meaningful to compute a diversification effect because the high and low may occur on different days for different risk types

Average VaR and Stressed VaR decreased compared with the prior year by \$6.8 million and \$15.7 million, respectively, with the largest contributor being a decrease in idiosyncratic debt specific risk, which was primarily driven by improvements in the quality of data underlying the model. Average IRC was relatively flat compared with the prior year, but has fluctuated during the year due to position changes.

#### Validation of VaR Mode

Validation of Var Model To uses a back-testing process to compare the actual and theoretical profit and losses to VaR to ensure that they are consistent with the statistical results of the VaR model. The theoretical profit or loss is generated using the daily price movements on the assumption that there is no change in the composition of the portfolio. Validation of the IRC model must follow a different approach since the one-year horizon and 99.9% confidence level preclude standard back-testing techniques. Instead, key parameters of the IRC model such as transition and correlation matrices are subject to independent validation by benchmarking against external study results or through analysis using internal or external data.

#### Stress Testing

Stress resting TD's trading business is subject to an overall global stress test limit. In addition, global businesses have stress test limits, and each broad risk class has an overall stress test threshold. Stress scenarios are designed to model extreme economic events, replicate worst-case historical experiences, or introduce severe but plausible hypothetical changes in key market risk factors. The stress testing program includes scenarios developed using actual historical market data during periods of market disruption, in addition to hypothetical scenarios developed by Risk Management. The events we have modeled include the 1987 equity market crash, the 1998 Russian debt default crisis, the aftermath of September 11, 2001, the 2007 ABCP crisis, and the credit crisis of fall 2008. Stress tests are produced and reviewed regularly with the Market Risk and Capital Committee.

MARKET RISK IN OTHER WHOLESALE BANKING ACTIVITIES We are also exposed to market risk arising from a legacy portfolio of bonds and preferred shares held in TD Securities and in our remaining merchant banking investments. Risk Management reviews and approves policies and procedures, which are established to monitor, measure, and mitigate these risks. We are exposed to market risk when we enter into non-trading banking transactions with our customers. These transactions primarily include deposit taking and lending, which are also referred to as "asset and

liability" positions

TD BANK GROUP • 2013 MANAGEMENT'S DISCUSSION AND ANALYSIS

## Asset/Liability Management

ith managing the market risks of our traditional banking activities. Such market risks primarily include interest rate risk and foreign exchange risk.

#### WHO IS RESPONSIBLE FOR ASSET/LIABILITY MANAGEMENT

The Treasury and Balance Sheet Management Department measures and manages the market risks of our non-trading banking activities, with oversight from the Asset/Liability and Capital Committee, which is chaired by the Group Head Insurance, Credit Cards and Enterprise Strategy, and includes other senior executives. The Risk Committee of the Board periodically reviews and approves key asset/liability management and nontrading market risk policies and receives reports on compliance with approved risk limits.

#### HOW WE MANAGE OUR ASSET AND LIABILITY POSITIONS

When TD products are issued, risks are measured using a fully hedged option-adjusted transfer-pricing framework that allows us to measure and manage product risk within a target risk profile. The framework also ensures that business segments engage in risk-taking activities only if they are productive.

Managing Interest Rate Risk Interest rate risk is the impact that changes in interest rates could have on our margins, earnings and economic value. The objective of interest rate risk management is to ensure that earnings are stable and predictable over time. To this end, we have adopted a disciplined hedging approach to managing the net interest income contribution from our asset and liability positions, including a modeled maturity profile for non-rate sensitive assets, liabilities and equity. Key aspects of this approach are: • Evaluating and managing the impact of rising or failing interest rates on net interest income and economic value and developing strategies to manage overall sensitivity to rates across varying interest rate scenarios • Measuring the contribution of each TD product on a risk-adjusted, fully-hedged basis, including the impact of financial options such as mortgage commitments that are granted to customers. • Developing and implementing strategies to stabilize net interest income from all personal and commercial banking products.

We are exposed to interest rate risk when asset and liability principal and interest cash flows have different payment or maturity dates. These are called "mismatched positions." An interest-sensitive asset or liability is repriced when interest rates change, when there is cash flow from final maturity, normal amortization, or when customers exercise prepayment, conversion or redemption options offered for the specific product. Our exposure to interest rate risk depends on the size and direction of interest rate changes, and on the size and maturity of the mismatched positions. It is also affected by new business volumes, renewals of loans

Our exposite to milerises rate has dependent on the size and one clore in there is rate changes, and on the size and maturity of the misinanced positions. It is also anected by hew business volumes, enterwards on pains or deposits, and how actively customers exercise options, such as prepaying a loan before its maturity date. Interest rate risk exposure, after economic hedging activities, is measured using various interest rate 'shock' scenarios to estimate the impact of changes in interest rates on the Bank. Two measures that are used are Earnings at Risk (EAR), EAR is defined as the change in net interest income over the next 12 months for an immediate and sustained 100 bps unfavourable interest rate shock. EAR measures the extent to which the maturing and repricing asset and liability cash flows are matched over the next 12-month period and reflects how TD's net interest income will change over that period as a result of the interest rate shock. EVAR is defined as the difference between the change in the present value of our asset portfolio and the change in the present value of our asset are bortfolio and the change in the present value of our asset on the change in the present value of our asset and liability cash flows mismatches to changes in long term interest income value of our asset are leading form an immediate and sustained 100 bps unfavourable interest rate shock. EVAR is defined as the difference between the change is the shock. EVAR measures the relative sensitivity of asset and liability cash flows mismatches to changes in long term interest that the child addition of the difference between the change in the present value of our asset and liability cash flow mismatches to changes in long term interest that the child addition of the present value of our asset and liability cash flow mismatches to changes in long term interest that the child addition of the present value of our asset and liability cash flow mismatches to changes in long term interest that the child addition of the present value o

Instruments, resulting from an immediate and sustained 100 bps unfavourable interest rates shock. EVaR measures the relative sensitivity of asset and liability cash flow mismatches to changes in long term interest rates. Closely matching asset and liability cash flow mismatches to changes in long term interest rates. Closely matching asset and liability cash flow mismatches to changes in long term interest rates. Closely matching asset and liability cash flow mismatches to changes in long term interest rates. Closely matching asset and liability cash flow mismatches to changes in long term interest rates. To the extent that interest rates are sufficiently low and it is not feasible to measure the impact of a 100 bps decline in interest rates, EVaR and EaR exposures will be calculated by measuring the impact of a decline in interest rates where the resultant rate does not become negative. The model used to calculate EaR and EVAR captures the impact of changes to assume dustomer behaviours, such as interest rate sensitive mortgage prepayments, but does not assume any balance sheet growth, change in business mix, product pricing philosophy or management actions in response to changes in market conditions. To's policy sets overall limits on EVAR and EaR which are linked to capital and net interest income, respectively. These Board limits are set consistent with TD's enterprise risk appetite and are periodically reviewed and approved by the Risk Committee of the Board. Exposures against Board limits are routinely monitored and reported, and breaches of these Board limits (if any) are escalated to both the ALCO and the Risk Committee of the Board.

Committee of the Board. In addition to Board policy limits, book-level risk limits are set for TBSM's management of non-trading interest rate risk by Risk Management. These book-level risk limits are set at a more granular level than Board policy limits for EaR and EVaR, and developed to be consistent with the overall Board Market Risk policy. Breaches of these book-level risk limits (if any) are escalated to the ALCO in a timely manner. We regularly perform valuations of all asset and liability positions, as well as off-balance sheet exposures. Our objective is to stabilize interest income over time through disciplined asset/liability matching. The interest rate risk exposures from products with closed (non-optioned) fixed-rate cash flows are measured and managed separately from products that offer customers prepayment options. We project future cash flows by looking at the impact of. we by looking at the impact of: A target interest sensitivity profile for our core deposit portfolio. Our targeted investment profile on our net equity position. Liquidation assumptions on mortgages other than from embedded pre-payment options.

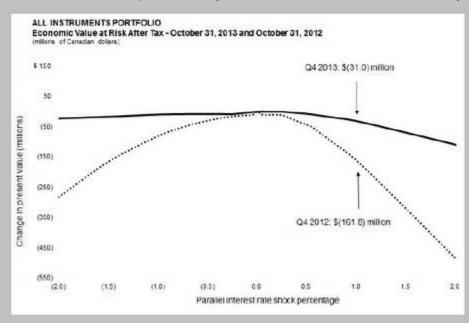
- The objective of portfolio management within the closed book is to eliminate cash flow mismatches to the extent practically possible, so that net interest income becomes more predictable. Product options, whether they are freestanding options such as mortgage rate commitments or embedded in loans and deposits, expose us to a significant financial risk. **Rate Commitments:** We model our exposure from freestanding mortgage rate commitment options using an expected funding profile based on historical experience. Customers' propensity to fund and their preference for fixed or floating rate mortgage products is influenced by factors such as market mortgage rates, house prices and seasonality. **Asset Prepayment:** We model our exposure for prepayment behaviour to ther products, such as the rights to prepay residential mortgage loans, based on analysis of customer behaviour. Econometric models are used to model prepayments and the effects of prepayment behaviour to the Bank. In general mortgage rate also affected by non-market incentives such as mortgage age, house prices and GDP growth. The combined impacts from these parameters are also assessed to determine a core liquidation speed which is independent of market incentives.

Non Maturity Liabilities: We model our exposure to non-maturity liabilities such as core deposits by assessing interest rate elasticity and balance permanence using historical data and business judgement Fluctuations of non-maturity deposits can occur because of factors such as interest rate movements, equity market movements and changes to customer liquidity preferences.

To manage product option exposures we purchase options or use a dynamic hedging process designed to replicate the payoff of a purchased option. We also model the margin compression that would be caused by declining interest rates on certain rate sensitive demand deposit accounts. Other market risks monitored on a regular basis include: • Basis Risk: The Bank is exposed to risks related to various market indices.

Equity Risk: The Bank is exposed to equity risk through its equity-linked GIC product offering. The exposure is managed by purchasing options to replicate the equity payoff.

The following graph shows our interest rate risk exposure (as measured by EVaR) on all non-trading assets, liabilities, and derivative instruments used for interest rate risk management.



The Bank uses derivative financial instruments, wholesale investments and funding instruments and other capital market alternatives and, less frequently, product pricing strategies to manage interest rate risk. As at October 31, 2013, an immediate and sustained 100 basis point increase in interest rates would have decreased the economic value of shareholders' equity by \$31 million (October 31, 2012 – \$161.8 million) after tax. An immediate and sustained 100 bps decrease in Canadian interest rates and a 25 bps decrease in U.S. interest rates would have reduced the economic value of shareholders' equity by \$9.4 million (October 31, 2012 – \$161.8 million) after tax. - \$ 80.5 million) after tax

The following table shows the sensitivity of the economic value of shareholders' equity (after tax) by currency for those currencies where TD has material exposure.

TABLE 62: SENSITIVITY OF AFTER-TAX ECONOMIC VALUE AT RISK BY CURRENCY					
(millions of Canadian dollars)					
		Octob	er 31, 2013	0	ctober 31, 2012
	10	00 bps	100 bps	100 bps	100 bps
Currency	inc	crease	decrease	increase	decrease
Canadian dollar	\$	9.5 \$	(1.3) \$	(14.5) \$	(70.1)
U.S. dollar <sup>1</sup>		(40.5)	(8.1)	(147.3)	(10.4)
	\$	(31.0) \$	(9.4) \$	(161.8) \$	(80.5)

EVaR sensitivity has been measured using a 25 bps rate decline for U.S. interest rates, corresponding to an interest rate environment that is floored at zero percent.

For the EaR measure (not shown on the graph), a 100 basis point increase in interest rates on October 31, 2013 would have increased pre-tax net interest income by \$562.0 million (October 31, 2012 – \$225.1 million increase) in the next 12 months. A 100 basis point decrease in interest rates on October 31, 2013 would have decreased pre-tax net interest income by \$372.5 million (October 31, 2012 – \$187.9 million decrease) in the next 12 months. A 100 basis point decrease have grown due to an increasing portion of permanent non-rate sensitive deposits being invested in a shorter term maturity profile. This is consistent with net interest income management strategies overseen by ALCO. Reported EaR remains consistent with the Bank's risk appetite and within established Board limits.

The following table shows the sensitivity of net interest income (pre-tax) by currency for those currencies where TD has material exposure.

TABLE 63: SENSITIVITY OF PRE-TAX EARNINGS AT RISK BY CURRENCY				
(millions of Canadian dollars)				
	 Octob	per 31, 2013	Octob	er 31, 2012
	100 bps	100 bps	100 bps	100 bps
Currency	increase	decrease	increase	decrease
Canadian dollar	\$ 309.1 \$	(309.1) \$	171.8 \$	(171.8)
U.S. dollar <sup>1</sup>	252.9	(63.4)	53.3	(16.1)
	\$ 562.0 \$	(372.5) \$	225.1 \$	(187.9)

EaR sensitivity has been measured using a 25 bps rate decline for U.S. interest rates, corresponding to an interest rate environment that is floored at zero percent

Managing Non-trading Foreign Exchange Risk Foreign exchange risk refers to losses that could result from changes in foreign-currency exchange rates. Assets and liabilities that are denominated in foreign currencies have foreign exchange risk. We are exposed to non-trading foreign exchange risk from our investments in foreign operations. When our foreign currency assets are greater or less than our liabilities in that currency, they create a foreign currency open position. An adverse change in foreign exchange rates can impact our reported net interest income and shareholders' equity, and also our capital ratios. Our objective is to minimize these impacts. Minimizing the impact of an adverse foreign exchange rate change on reported equity will cause some variability in capital ratios, due to the amount of RWA that are denominated in a foreign currency. If the Canadian dollar weakens, the Canadian-dollar equivalent of our RWA in a foreign currency increasing our capital requirement. For this reason, the foreign exchange risk arising from the Bank's net investments in foreign operations is hedged to the point where capital ratios change by no more than an acceptable amount of a given change rates.

#### Managing Investment Portfolios

The Bank manages a securities portfolio that is integrated into the overall asset and liability management process. The securities portfolio is managed using high quality low risk securities in a manner appropriate to the attainment of the following goals: (i) to generate a targeted credit of funds to deposits in excess of lending; (ii) to provide a sufficient margin of liquid assets to meet unanticipated deposit and fuctuations and overall funds management operations; and (iv) to manage the target interest rate risk profile of the balance sheet. Strategies for the investment portfolio are managed based on the interest rate environment, balance sheet mix, actual and anticipated low demand, funding opportunities and the overall interest rate sensitivity of the Bank. The Risk Committee reviews and approves the Enterprise Investment Policy that sets out limits for TD's own portfolio.

### WHY MARGINS ON AVERAGE EARNING ASSETS FLUCTUATE OVER TIME

WHY MARGINS ON AVERAGE EARNING ASSETS FLUCTUATE OVER TIME As explained above, the objective of our approach to asset/liability management is to lock in margins on fixed-rate loans and deposits as they are booked. It also offsets the impact of an instantaneous interest-rate shock on the amount of net interest income to be earned over time as a result of cash flow mismatches and the exercise of embedded options. Despite this approach, however, the margin on average earning assets is subject to change over time for the following reasons: • Margins earned on new and renewing fixed-rate products relative to the margin previously earned on matured products will affect the existing portfolio margin. • The weighted-average margin on average earning assets will shift as the mix of business changes. • Changes in the prime Bankers' Acceptances (BA) basis and the lag in changing product prices in response to changes in wholesale rates may have an impact on margins earned. The general level of interest rates will affect the return we generate on our modeled maturity profile for core deposits and the investment profile for our net equity position as it evolves over time. The general level of interest rates is also a key driver of some modeled option exposures, and will affect the cost of hedging such exposures. • Our approach tends to moderate the impact of these factors over time, resulting in a more stable and predictable earnings stream. • We use simulation modeling of the reter to prove the assess the level and changes in predictable earnings stream.

We use simulation modeling of net interest income to assess the level and changes in net interest income to be earned over time under various interest rate scenarios.

The model also includes the impact of projected product volume growth, new margin and product mix assumptions.

TD BANK GROUP • 2013 MANAGEMENT'S DISCUSSION AND ANALYSIS

## **Operational Risk**

Operational risk is the risk of loss resulting from inadequate or failed internal processes or systems or from human activities or from external events. Operating a complex financial institution exposes our businesses to a broad range of operational risks, including failed transaction processing and documentation errors, fiduciary and information breaches, technology failures, business disruption, theft and fraud, workplace injury and damage to physical assets as a result of internal or outsourced business activities. The impact can result in significant financial loss, reputational harm or regulatory censure and penalties.

significant intancial loss, reputational narm or regulatory censure and penalties. Operational risk is embedded in all our business activities including the practices for managing other risks such as credit, market and liquidity risk. We must mitigate and manage operational risk so that we can create and sustain shareholder value, successfully execute our business strategies, operate efficiently and provide reliable, secure and convenient access to financial services. We maintain a formal enterprise-wide operational risk management framework that emphasizes a strong risk management and internal control culture throughout TD. Under Basel, we use the Standardized Approach to operational risk regulatory capital. Work is underway to build upon TD's operational risk management framework to meet the requirements of the

Advanced Measurement Approach for operational risk, and to proceed towards implementation.

### WHO MANAGES OPERATIONAL RISK

What the second second

### HOW WE MANAGE OPERATIONAL RISK

The Operational Risk Management Framework outlines the internal risk and control structure to manage operational risk and includes risk appetite, policies, processes as well as limits and governance. The Operational Risk Management Framework is maintained by Risk Management and supports alignment with TD's risk appetite for operational risk. The framework incorporates sound industry practices and meets regulatory requirements. Key components of the framework include:

### Governance and Policy

Management reporting and organizational structures emphasize accountability, ownership and effective oversight of each business unit's and each corporate area's operational risk exposures. In addition, the expectations of the Risk Committee of the Board and senior management for managing operational risk are set out by enterprise-wide policies and practices.

## Risk and Control Self-Assessment

Internal control is one of the primary lines of defence in safeguarding our employees, customers, assets and information, and in preventing and detecting errors and fraud. Annually, management undertakes comprehensive assessments of key risk exposures and the internal controls in place to reduce or offset these risks. Senior management reviews the results of these evaluations to ensure that risk management and internal controls are effective, appropriate and compliant with our policies.

Operational Risk Event Monitoring In order to reduce our exposure to future loss, it is critical that we remain aware of and respond to our own and industry operational risks. Our policies and processes require that operational risk events be identified, tracked and reported to the appropriate level of management to ensure that we analyze and manage such risks appropriately and take suitable corrective and preventative action. We also review, analyze and benchmark TD against industry operational risk losses that have occurred at other financial institutions using information acquired through recognized industry data providers.

### **Risk Reporting**

Tisk Management, in partnership with senior management, regularly monitors risk-related measures and the status of risk throughout the Bank to report to the senior business management and the Risk Committee of the Board. Operational risk measures are systematically tracked, assessed and reported to ensure management accountability and attention are maintained over current and emerging issues.

To provide the Bank with additional protection from loss, Risk Management actively manages a comprehensive portfolio of business insurance and other risk mitigating arrangements. The type and level of insurance coverage is continually assessed to ensure that both our tolerance for risk and statutory requirements are met. This includes conducting regular in-depth risk and financial analysis and identifying opportunities to transfer our risk to third parties where appropriate. In transferring risk through insurance, the Bank transacts with external insurers that satisfy the Bank's minimum financial rating requirements.

#### Technology and Information

Virtually all aspects of our business and operations use technology and information to create and support new markets, competitive products and delivery channels, and other business developments. The key risks are associated with the operational availability, integrity, confidentiality, and security of our information, systems and infrastructure. These risks are actively managed through enterprise-wide technology risk and information security management programs using industry best practices and our operational risk management framework. These programs include robust threat and vulnerability assessments, as well as security and disciplined change management practices.

## Business Continuity Management

During incidents that could disrupt our business and operations, Business Continuity Management supports the ability of senior management to continue to manage and operate their businesses, and provide customers access to products and services. Our robust enterprise-wide business continuity management program includes formal crisis management protocols and continuity strategies. All areas of TD are required to maintain and regularly test business continuity plans designed to respond to a broad range of potential scenarios.

#### Supplier Management

A third party supplier/vendor is an entity whose business is to supply a particular service or commodity. The benefits of leveraging third parties include access to leading technology, specialized expertise, economies of scale and operational efficiencies. While these relationships bring benefits to our businesses and customers, we also need to manage and minimize any risks related to the activity. We do this through an enterprise-level third-party risk management program that guides third-party activities and ensures the level of risk management and senior management oversight is appropriate to the size, risk and importance of the third-party arrangement

### Project Management

We have established a disciplined approach to project management across the enterprise coordinated by our Enterprise Project Management Office (EPMO). This approach involves senior management governance and oversight of TD's project portfolio and leverages leading industry practices to guide TD's use of standardized project management methodology, defined project management accountabilities and capabilities, and project portfolio reporting and management tools to support successful project delivery.

### **Financial Crime**

Detecting fraud and other forms of financial crime are very important to the Bank. To do this we maintain extensive security systems, protocols and practices to detect and mitigate financial crimes against the Bank

Model Risk Management
The Bank views Model Risk as the risk of the misspecification or misuse of models for pricing, risk management, credit scoring and for determining economic and regulatory capital resulting in adverse
consequences such as financial loss or incorrect business and strategic decisions. The Bank manages this risk in accordance with management approved model risk policies and supervisory guidance
which captures the entire life cycle of a model starting from proof of concept, development, initial and ongoing validation, model implementation, usage and ongoing performance monitoring. In cases where
a model is deemed obsolete or unsuitable for its originally intended purposes, it is decommissioned in accordance with the Bank's model risk policy.
Business segments identify the need for a new model and are responsible for developing and documenting that model according to Bank policy and regulatory standards. During model development all
controls with respect to code generation, acceptance testing, and usage are established and documented to a level of detail and comprehensiveness matching the materiality and complexity of the model.
Compared users in exercise or economicial before any or explanation as explanation and users in exercise or economician or incomplexity of the model.

Once models are implemented, business owners are responsible for ongoing performance monitoring and usage in accordance with the Bank's model risk policy and to ensure there is no inappropriate

Practices/use. Risk Management owns and maintains a centralized model inventory and provides oversight of all models defined in the Bank's model risk policy and is responsible for formal model validation and approval of new models before implementation and existing models on a pre-determined schedule depending on regulatory requirements and materiality. The validation process varies in rigour, depending on the model type and use but generally includes:

Assessment of the conceptual soundness of model methodologies and underlying assumptions;

- Assessment of model risk associated with a model based on complexity and materiality; Assessment of model isk associated with a model based on complexity and materiality; Identification of limitations, proposal of model risk mitigation mechanisms, and in the case of ongoing validation, assurance that model performance and limitations are adequately monitored; and Regular oversight and periodic model reviews

 Regular oversight and periodic model reviews.
 When appropriate, initial validation includes a benchmarking exercise which may include the building of an independent model based on a similar or alternative validation approach. The results of the benchmark model are compared to the model being assessed. Comparable performance further confirms the appropriateness of the model's methodology and its implementation. At the conclusion of the validation process, a model will either be approved for use, or should a model fail validation, require redevelopment or other courses of action. Models identified as obsolete, or no longer appropriate for use through changes in industry practices, the business environment, or Bank strategies are subject to decommissioning. Model decommissioning responsibilities are shared between business owners and Risk Management. To effectively mitigate model risk in this phase, implementation of Risk Management approved interim risk mitigation mechanisms is required before the model can be decommissioned or replaced.

## Insurance Risk

Insurance risk is the risk of financial loss due to actual experience emerging differently from expectations in insurance product pricing or reserving. Unfavourable experience could emerge due to adverse fluctuations in timing, actual size and/or frequency of claims (for example, catastrophic risk), mortality, morbidity, longevity, policyholder behaviour, or associated expenses. Insurance contracts provide financial protection by transferring insured risks to the issuer in exchange for premiums. We are exposed to insurance risk in our property and casuality insurance business, life and health insurance business and reinsurance business.

WHO MANAGES INSURANCE RISK Senior management within the insurance business units has primary responsibility for managing insurance risk with oversight by the Chief Risk Officer for Insurance who reports into Risk Management. The Audit Committee of the Board acts as the Audit and Conduct Review Committee for the Canadian Insurance company subsidiaries. The Insurance company subsidiaries also have their own Boards of Directors, as well as independent external appointed actuaries who provide additional risk management oversight.

## HOW WE MANAGE INSURANCE RISK

HUW WE MANAGE INSURANCE KISK The Bank's risk governance practices ensure strong independent oversight and control of risk within the Insurance business. The Risk Committee for the Insurance business provides critical oversight of the risk management activities within the business. The Insurance Risk Management Framework outlines the internal risk and control structure to manage insurance risk and includes risk appetite, policies, processes as well as limits and governance. The Insurance Risk Management Framework is maintained by Risk Management and supports alignment with TD's risk appetite for insurance risk. The assessment of reserves for claim liabilities is central to the insurance operation. TD engages in establishing reserves to cover estimated future payments (including loss adjustment expenses) on all claims arising from insurance contracts underwritten. The reserves cannot be established with complete certainty, and represent managements best estimate for future claim payments. As such, TD regularly monitors liability estimates against claims experience and adjusts reserves as appropriate if experience emerges differently than anticipated. Sound product design is an essential element of managing risk. TD's exposure to insurance risk is generally short term in nature as the principal underwriting risk relates to automobile and home insurance for individuals.

Insurance of the insurance business. Consistent pricing policies and underwriting standards are maintained and compliance with such policies is monitored by the Risk Committee for the Insurance of the Insurance business. . business.

Automobile insurance is provincially legislated and as such, policyholder benefits may differ between provinces. There is also exposure to geographic concentration risk associated with personal property coverage. Exposure to insurance risk concentrations is managed through established underwriting guidelines, limits, and authorization levels that govern the acceptance of risk. Concentration risk is also mitigated through the purchase of reinsurance.

Strategies are in place to manage the risk to our reinsurance business. Underwriting risk on business assumed is managed through a policy that limits exposure to certain types of business and countries. The vast majority of treaties are annually renewable, which minimizes long term risk. Pandemic exposure is reviewed and estimated annually.

TD BANK GROUP • 2013 MANAGEMENT'S DISCUSSION AND ANALYSIS

## Liauidity Risk

Liquidity risk is the risk that TD will be unable to meet a demand for cash, or fund its obligations, as they come due. Demand for cash can arise from deposit withdrawals, debt maturities, utilization of commitments to provide credit or liquidity support and/or the need to pledge additional collateral.

As a financial organization, we must ensure that we have continued access to sufficient and appropriate funding to cover our financial obligations as they come due, and to sustain and grow our businesses under normal and stress conditions. In the event of a funding disruption, we need to be able to continue operating without the requirement to sell non-marketable assets and/or significantly altering our business strategy. The process that ensures adequate access to funding, availability of liquid assets and/or collateral under both normal and stress conditions is known as liquidity risk management.

### TD's LIQUIDITY RISK APPETITE

Liquidity risk has the potential to place TD in a highly vulnerable position because, in the event that we cannot (or are perceived as not being able to) meet our funding commitments and/or requirements, we would case to operate as a going concern. Accordingly, TD maintains a sound and prudent approach to managing our potential exposure to liquidity risk, including targeting a 90-day survival horizon under a combined bank specific and market-wide stress scenario, and a 365-day survival horizon under a pro-longed bank-specific stress scenario that impacts the Bank's access to unsecured wholesale funding. The resultant management strategies and actions comprise an integrated liquidity risk management program that ensures low exposure to identified sources of liquidity risk.

## LIQUIDITY RISK MANAGEMENT RESPONSIBILITY

ALCO overse our liquidity risk management program. It ensures there is an effective management structure in place to properly measure and manage liquidity risk. The Global Liquidity Forum (GLF), a subcommittee of the ALCO, comprised of senior management from TBSM, Risk Management, Finance, and Wholesale Banking, identifies and monitors our liquidity risks. The GLF recommends actions to the ALCO to maintain our liquidity positions within limits under normal and stress conditions

The following treasury areas are responsible for measuring, monitoring and managing liquidity risks for major business segments:

TBSM is responsible for maintaining the Global Liquidity and Asset Pledging Policy (GLAP) and associated limits, standards and processes to ensure that consistent and efficient liquidity management approaches are applied across all of our operations. TBSM also manages and reports the combined Canadian Personal and Commercial Banking (including domestic Wealth businesses); Corporate segment and Wholesale

- Banking liquidity positions. U.S. TBSM is responsible for managing the liquidity position for U.S. Personal and Commercial Banking operations. Other regional treasury-related operations, including those within our insurance, foreign branches and/or subsidiaries are responsible for managing their liquidity risk and positions. Management overseeing liquidity at the regional level policies and liquidity risk management programs that are consistent with the GLAP and are necessary to address local business conditions and/or regulatory requirements
- GLAP and regional policies are subject to review by the GLF and approval by the ALCO. The Risk Committee of the Board frequently reviews reporting of our enterprise liquidity position and approves Liquidity Risk Management Framework and Board Policies annually.

### HOW WE MANAGE LIQUIDITY RISK

Our overall liquidity requirement is defined as the amount of liquid assets we need to hold to cover expected future cash flow requirements, and prudent reserve against potential cash outflows in the event of a capital markets disruption or other event that could affect our access to funding. We do not rely on short-term wholesale funding for purposes other than funding marketable securities or short-term assets. To define the amount of liquidity that must be held at all times for a specified minimum 90-day period, we use a conservative "Severe Combined Stress" scenario that models potential liquidity requirements and asset marketability during a crisis that has been triggered in the markets specifically with respect to a lack of confidence in our ability to meet obligations as they come due. We also assume loss of access to all forms

for external numerical states of the 90-day survival period. In addition to this bank-specific event, the "Severe Combined Stress" scenario also incorporates the impact of a stressed market-wide liquidity event that results in a significant reduction in the availability of both short- and long-term funding for all institutions, a significant increase in our cost of funds and a significant decrease in the marketability of assets. We also calculate "required liquidity" for this scenario related to the following conditions:

- 100% of all maturing unsecured wholesale and secured funding coming due; Accelerated attrition or "run-off" of personal and commercial deposit balances; Increased utilization of available credit facilities to personal, commercial and corporate lending customers; Increased cultareal requirements associated with downgrades in TD's credit rating and adverse movement in reference rates for all derivative contracts; and Coverage of maturities related to Bank-sponsored funding programs, such as the bankers' acceptances we issue on behalf of clients and short-term revolving asset-backed commercial paper (ABCP) channels.

TD's liquidity policy stipulates that we must maintain sufficient "available liquidity" to cover "required liquidity" at all times throughout the "Severe Combined Stress" scenario. The liquid assets we include as "available liquidity" must be currently marketable, of sufficient credit quality and available-for-sale and/or pledging to be considered readily convertible into cash over the 90-day survival horizon. Liquid assets that we consider when determining the Bank's "available liquidity" are summarized in the following table, which does not include assets held within TD's insurance businesses as these assets are dedicated to cover insurance liabilities and are not considered available to meet the Bank's general liquidity requirements:

TABLE 64: SUMMARY OF LIQUID ASSETS BY TYPE AND CURRENCY <sup>1,2</sup>								
(billions of Canadian dollars, except as noted)	_						· · · ·	
								As at
			Securities					
			received as					
			collateral from					
			securities					
			financing and					
	Bank	k-owned	derivative		Total	Enc	umbered	Unencumbered
	liquid	d assets	transactions	liau	id assets	liqui	d assets	liquid assets
								ctober 31, 2013
Canadian government obligations	\$	16.7	\$ 27.3 \$	44.0	13	%\$	25.3	
NHA MBS	•	42.6	0.6	43.2	13		7.9	35.3
Provincial government obligations		4.3	5.4	9.7	3		5.9	3.8
Corporate issuer obligations		6.5	4.0	10.5	3		0.6	9.9
Equities		20.1 2.8	3.0 0.2	23.1 3.0	7		4.8	18.3
Other marketable securities and/or loans Total Canadian dollar-denominated	\$	93.0		133.5	40	%\$	0.3	2.7 \$ 88.7
	φ		φ -0.0 φ			/0 ¥		
Cash and due from Banks U.S. government obligations		20.6 1.7	28.6	20.6 30.3	6 9		0.5 28.6	20.1 1.7
U.S. federal agency obligations, including U.S.			20.0	00.5	3		20.0	
Georgia agency mortgage-backed obligations		26.0	4.9	30.9	9		7.7	23.2
Other sovereign obligations		27.4	23.8	51.2	16		3.1	48.1
Corporate issuer obligations		41.7	2.6	44.3	13		5.1	39.2
Equities		8.0	1.7	9.7	3		0.8	8.9
Other marketable securities and/or loans	_	6.0	5.5	11.5	4		5.8	5.7
Total non-Canadian dollar-denominated	\$	131.4		198.5		%\$	51.6	
Total	\$	224.4	\$ 107.6 \$	332.0	100	%\$	96.4	\$ 235.6
								October 31, 2012
Canadian government obligations	\$	17.9		43.0	14	%\$		\$ 19.1
NHA MBS		31.3	1.3	32.6	11		6.3	26.3
Provincial government obligations		3.8 5.2	4.0 3.1	7.8 8.3	3		4.1 0.8	3.7 7.5
Corporate issuer obligations Equities		21.7	4.1	0.3 25.8	9		4.3	21.5
Other marketable securities and/or loans		2.8	0.1	2.9	1		4.5	2.9
Total Canadian dollar-denominated	\$	82.7	\$ 37.7 \$	120.4	41	%\$	39.4	
Cash and due from Banks		11.4	_	11.4	3		-	11.4
U.S. government obligations		4.3	24.2	28.5	9		26.3	2.2
U.S. federal agency obligations, including U.S.								
federal agency mortgage-backed obligations		30.4	2.7	33.1	11		7.1	26.0
Other sovereign obligations		24.7	24.8	49.5	16		1.8	47.7
Corporate issuer obligations		32.8 3.7	2.6	35.4	12 2		2.9	32.5
Equities Other marketable securities and/or loans		8.1	1.8 9.3	5.5 17.4	26		1.1 10.3	4.4 7.1
Total non-Canadian dollar-denominated	\$	115.4		180.8	59	%\$	49.5	
Total	\$	198.1		301.2	100	%\$	88.9	
	ψ	130.1	φ 105.1 φ	501.2	100	<i>γ</i> υ ψ	00.9	φ 212.5
1 Positions stated include gross asset values pertaining to secured borrowing/lending and reverse-repurchase/repurchase transactions.								
<sup>2</sup> Liquid assets include collateral received that can be rehypothecated or otherwise redeployed.								
Liquid assets are held in The Toronto-Dominion Bank and multiple domestic and foreign subsidiaries and branches and	are sum	nmarized	in the table below:					
TABLE 65: SUMMARY OF UNENCUMBERED LIQUID ASSETS BY BANK, SUBSIDIARIES, AND BRANCHES								
(billions of Canadian dollars)								
								As at
						0	ctober 31	October 31
							2013	2012
The Toronto-Dominion Bank (Parent)						\$	57.7	
Major bank subsidiaries							142.9	120.2
Bank foreign branches							34.6	34.8
Other subsidiaries							0.4	
Total						\$	235.6	\$ 212.3

TD BANK GROUP • 2013 MANAGEMENT'S DISCUSSION AND ANALYSIS

TD's monthly average liquid assets for the year ended October 31, 2013 are summarized in the table below:

TABLE 66: SUMMARY OF AVERAGE LIQUID ASSETS BY TYPE AND CURRENCY <sup>1</sup>							
(billions of Canadian dollars, except as noted)						A	for the upper and ad
						Average	for the year ended
			Securities				
			received as				
			collateral from				
			securities				
			financing and				
	B	ank-owned	derivative		Total	Encumbered	Unencumbered
	lic	uid assets	transactions <sup>2</sup>	۱ <sup>۱</sup>	iquid assets	liquid assets	liquid assets <sup>2</sup>
	_						October 31, 2013
Canadian government obligations	\$	15.0	\$ 28.8	\$ 43.8	14	% \$ 23.8	\$ 20.0
NHA MBS		39.8	0.5			7.8	32.5
Provincial government obligations		4.0	5.6			5.4	4.2
Corporate issuer obligations		6.6	3.5			0.6	9.5
Equities		21.4	4.0			5.3	20.1
Other marketable securities and/or loans		1.6	0.2			0.3	1.5
Total Canadian dollar-denominated	\$	88.4	\$ 42.6	\$ 131.0	) 41	% \$ 43.2	
Cash and due from Banks		19.0	-			0.1	18.9
U.S. government obligations		3.0	28.6	31.6	i 10	29.9	1.7
U.S. federal agency obligations, including U.S.							
federal agency mortgage-backed obligations		25.7	5.2			7.8	23.1
Other sovereign obligations		25.2	20.9			2.5	43.6
Corporate issuer obligations		37.0	2.4	39.4		4.9	34.5
Equities		5.3	1.8			1.1	6.0
Other marketable securities and/or loans		7.5	8.0			8.2	7.3
Total non-Canadian dollar-denominated	\$	122.7	\$ 66.9	\$ 189.6	59	% \$ 54.5	\$ 135.1
Total	\$	211.1	\$ 109.5	\$ 320.6	5 100	% \$ 97.7	\$ 222.9

Positions stated include gross asset values pertaining to secured borrowing/lending and reverse-repurchase/repurchase transactions
 Liquid assets include collateral received that can be rehypothecated or otherwise redeployed.

Average liquid assets held in The Toronto-Dominion Bank and multiple domestic and foreign subsidiaries and branches are summarized in following table:

TABLE 67: SUMMARY OF AVERAGE UNENCUMBERED LIQUID ASSETS BY BANK, SUBSIDIARIES, AND BRANCHES

(billions	of	Canadian	dollars)	

	Average to	or the year ended
		October 31, 2013
The Toronto-Dominion Bank (Parent)	\$	60.0
Major bank subsidiaries		131.0
Bank foreign branches		31.5
Other subsidiaries		0.4
Total	\$	222.9

Unencumbered liquid assets are represented in a cumulative liquidity gap framework with adjustments made for estimated market or trading depth for each asset class, settlement timing and/or other identified impediments to potential sale or pledging. In addition, the fair market value of securities will fluctuate based on changes in prevailing interest rates, credit spreads and/or market demand. Where appropriate, we apply a downward adjustment to current market value reflective of expected market conditions and investor requirements during the "Severe Combined Stress" scenario. Overall, we expect the reduction in current market value for each advected market conditions and investor requirements during the "Severe Combined Stress" scenario. Overall, we expect the reduction in current market value to be relatively low given the underlying high credit quality and demonstrated liquidity of our liquid asset portfolio. "Available liquidity" also includes our estimated borrowing capacity through the Federal Home Loan Bank (FHLB) System in the U.S. TD has access to the Bank of Canada's emergency lending assistance program, Federal Reserve Bank discount window in the U.S. and European Central Bank standby liquidity facilities. TD does not consider borrowing capacity at central banks as a source of available liquidity when assessing liquidity positions.

Our surplus liquid-asset position for each business segment is calculated by deducting "required liquidity" from "available liquidity". TD does not consolidate the surplus liquidity of U.S. Personal and Commercial Banking with the positions of other segments due to investment restrictions imposed by the U.S. Federal Reserve of funds generated from deposit taking activities by member financial institutions. Surplus liquidity domiciled in certain Wealth and Insurance subsidiaries are not included in the liquidity position calculation for Canadian Personal and Commercial Banking due to regulatory investment restrictions.

Combined in certain weating and insurance subsidiaries are not included in the liquidity position calculation for Canadian Personal and Commercial Banking due to regulatory investment restrictions. TD also maintains foreign branches and consolidated subsidiaries. The ongoing measurement of business segment liquidity in accordance with stress scenario related limits ensures there will be sufficient sources of cash in a liquidity stress event. Additional stress scenarios are also used to evaluate the potential range of "required liquidity" levels that the Bank could encounter. We have liquidity contingency funding plans (CFP) in place for each major business segment and local jurisdiction to document liquidity management actions and governance in relation to stress events. CFP documentation is an integral component of the Bank's overall liquidity is management program. Credit ratings are important to cur borrowing costs and ability to raise funds. Rating downgrades could potentially result in higher financing costs and reduce access to capital markets, and could also affect our ability to enter into routine derivative or hedging transactions. Credit ratings and importants cour bencies reflect their views and are subject to change from time-to-time, based on a number of factors including our financial strength, competitive position and liquidity

Credit ratings and outlooks provided by rating agencies reflect their views and are subject to change from time-to-time, based on a number of factors including our financial strength, competitive position and liquidity as well as factors not entirely within our control, including the methodologies used by rating agencies and conditions affecting the overall financial services industry.

TABLE 68: CREDIT RATINGS			October 31, 2013 <sup>1</sup>
Ratings agency	Short-term debt rating		Senior long-term debt rating and outlook
Moody's	P-1	Aa1	Stable
S&P	A–1+	AA-	Stable
Fitch	F1+	AA-	Stable
DBRS	R–1 (high)	AA	Stable
	more extensive listing, including subsidiaries' ratings, is available on the Bank's website at <a href="http://www.td">http://www.td</a> e or suitability for a particular investor. Ratings are subject to revision or withdrawal at any time by the ra		tings are not recommendations to purchase, sell or hold a

We regularly review the level of increased collateral our trading counterparties would require in the event of a downgrade of TD's credit rating. We routinely hold liquid assets to ensure we are able to provide additional collateral required by trading counterparties in the event of a one-notch downgrade in our senior long-term credit ratings. Severe downgrades could have an impact on "required liquidity" by requiring the Bank to post additional collateral for the benefit of our trading counterparties. The table below presents the additional collateral payments that could have been called at the reporting date in the event of one, two and three-notch downgrades of our credit ratings.

TABLE 69: ADDITIONAL COLLATERAL REQUIREMENTS FOR RATING DOWNGRADES <sup>1</sup>		
(billions of Canadian dollars)		
	Average for t	he year ended
	October 31	October 31
	2013	2012
One-notch downgrade	\$ 0.4	\$ 0.6
Two-notch downgrade	0.7	1.5
Three-notch downgrade	0.9	1.7
Comparative amounts have been restated to conform with the presentation adopted in the current year.		

In the course of the Bank's day-to-day operations, securities and other assets are pledged to obtain funding and participate in clearing and/or settlement systems. A summary of encumbered and unencumbered assets is presented below as they are represented on the Bank's Consolidated Balance Sheet:

## TABLE 70: ON BALANCE SHEET ENCUMBERED AND UNENCUMBERED ASSETS

(billions of Canadian dollars)

						As at
						October 31, 2013
	Enc	umbered <sup>1</sup>	Unen	cumbered		
						Encumbered
	Pledged as		Available as		Total A	ssets as a %
	Collateral <sup>2</sup>	Other <sup>3</sup>	Collateral <sup>4</sup>	Other <sup>5</sup>	Assets of	Total Assets
Cash and due from banks	\$ - \$	-	\$ - \$	3.6 \$	3.6	- %
Interest-bearing deposits with banks	2.0	1.5	21.6	3.8	28.9	0.4
Securities, trading loans, and other <sup>6</sup>	39.7	25.6	139.2	13.3	217.8	7.6
Derivatives	-	-	-	49.5	49.5	-
Securities purchased under reverse						
repurchase agreements	-	-	-	64.3	64.3	-
Loans, net of allowance for loan losses	15.1	55.1	67.0	307.7	444.9	8.1
Customers' liability under acceptances	-	-	-	6.4	6.4	-
Investment in TD Ameritrade	-	-	-	5.3	5.3	-
Goodwill	-	-	-	13.3	13.3	-
Other intangibles	-	-	-	2.5	2.5	-
Land, buildings, equipment, and other						
depreciable assets	-	-	-	4.6	4.6	-
Current income tax receivable	-	-	-	0.6	0.6	-
Deferred tax assets	-	-	-	1.6	1.6	-
Other assets	-	-	-	19.2	19.2	-
Total	\$ 56.8 \$	82.2	\$ 227.8 \$	495.7 \$	862.5	16.1 %

2

Asset encumbrance has been analysed on an individual asset basis. Where a particular asset has been encumbrered and TD has holdings of the asset both or-balance sheet and of-balance sheet, it is assumed for the purpose of this discourre that the on-balance sheet holding is encumbrered antead of the of-balance sheet. It is assumed for the purpose of this discourre that the on-balance sheet holding is encumbrered antead of the of-balance sheet. It is assumed for the purpose of this discourre that the on-balance sheet holding is encumbrered antead of the of-balance sheet. It is assumed for the purpose of this discourre the on-balance sheet holding is encumbrered antead of the of-balance sheet. It is assumed for the purpose of this discourre approximate that have been posted externally to support the Bank's liabilities, and day-to-day operations including securities related to repurchase agreements, securities lending, clearing and payment systems and assets piedged for derivative transactions. Also includes assets that have been pledged supporting FHLB activity. Assets on the Bank's Charsolidated Balance Sheet supporting advites, assets pledged to derivative transactions. Also includes assets pledged balance sheet supporting TD Bank funding advites, assets pledged supporting FHLB activity. 3

Assets on the Bank's Consolidated Balance Sheet stat are considered readily available in their current legal form to generate funding or support collateral needs. This category includes reported FHLB assets that remain unutilized and held-to-maturity securities that are available for collateral purposes however not regularly utilized in practice.
 Assets on the Bank's Consolidated Balance Sheet that cannot be used to support indicate requirements in their current form. This category includes those assets that are potentially eligible as funding program collateral (for example, CMHC insured mortgages that can be securitized into NHA MBS).
 Securities include trading loans, securities, and other, financial assets designated at fair value through profit or loss, available-for-sale securities and held-to-maturity securities.

Refer to Note 29 of the Consolidated Financial Statements "Pledged Assets and Collateral" discussion for details on financial assets accepted as collateral that the Bank is permitted to sell or repledge in the absence of default.

TD BANK GROUP • 2013 MANAGEMENT'S DISCUSSION AND ANALYSIS

Page 95

Asat

#### FUNDING

To has access to a wide variety of short- and long-term unsecured and secured funding sources including securitization channels that it uses to meet operational requirements. TD's funding activities are conducted in accordance with the GLAP Policy that requires, among other things, assets be funded to the appropriate term. Our primary approach to managing funding activities is to maximize the use of deposits raised through retail and business banking channels. The following table illustrates the Bank's large base of personal and commercial, domestic Wealth and TD Ameritrade sweep deposits (collectively P&C deposits) that make up over 70% of total funding. Over 60% of these deposits are insured under various insurance deposit regimes, including the Canada Deposit Insurance Corporation (CDIC) and the Federal Deposit Insurance Corporation. The amount of stable long-term funding provided by demand or non-specific maturity P&C deposits is determined based on demonstrated balance permanence under the "Severe Combined Stress" scenario.

TABLE 71: SUMMARY OF DEPOSIT FUNDING <sup>1</sup>		
(billions of Canadian dollars)		
	 2013	2012
P&C deposits – Canadian P&C (including domestic Wealth businesses)	\$ 260.5 \$	247.9
P&C deposits – U.S. P&C	200.0	172.4
Other deposits	2.2	2.6
Total	\$ 462.7 \$	422.9
1 October 1 - Construction of the second state	-	

d to conform with the presentation adopted in the current ye

The Bank maintains an active external funding program to provide access to diversified funding sources, including asset securitization, covered bonds and unsecured wholesale debt. Our wholesale funding is diversified geographically, by currency and by distribution network. The Bank maintains depositor concentration limits against short-term wholesale deposits in effort not to excessively depend on one or small groups of depositors for funding. The Bank further limits short-term wholesale funding that can mature in a given time period in effort to mitigate exposures to refinancing risk and asset liquidity risk during a stress event. Responsibility for our funding activities is as follows: • TBSM is responsible for meeting all TD long-term funding needs related to mortgage or loan growth, corporate investments and subsidiary capital requirements. • Wholesale Banking is responsible for meeting and liquidity ring and liquidity requirements relate Banking activities. • ALCO reviews new external funding programs and strategies in conjunction with its regular review of TD's funding plan.

The Bank continues to explore all opportunities to access lower-cost funding on a sustainable basis. Some liabilities are not considered wholesale funding as they may be raised primarily for capital management purposes (for example, subordinated debt) or to facilitate client business (for example, deposits with the Bank). The following table represents the various sources of funding obtained as at October 31, 2013 and October 31, 2012, respectively

## TABLE 72: WHOLESALE FUNDING

(millions of Canadian dollars)								
							October 31 2013	As at October 31 2012
	Less than 1 month	1 to 3 months	3 to 6 months	6 months to 1 year	Over 1 to 2 years	Over 2 years	Total	Total
Certificates of Deposit	\$ 14,940 \$	16,182 \$	18,248 \$	6,717 \$	52 \$	- \$	56,139 \$	42,616
Commercial Paper	4,147	2,829	925	291	-	-	8,192	5,289
Bearer Deposit Note	388	54	1,571	614	-	-	2,627	2,494
Senior Unsecured Medium Term Notes	1,303	-	-	1,296	6,103	14,588	23,290	17,832
Covered Bonds	_	-	-	2,085	2,084	6,273	10,442	10,012
NHA MBS	1,937	2,902	3,348	7,936	5,444	25,985	47,552	51,214
Term Asset Backed Securities	360	-	-	302	-	1,000	1,662	1,535
Total	\$ 23,075 \$	21,967 \$	24,092 \$	19,241 \$	13,683 \$	47,846 \$	149,904 \$	130,992
Of which:								
Secured	\$ 2,297 \$	2,902 \$	3,348 \$	10,323 \$	7,528 \$	33,258 \$	59,656 \$	62,761
Unsecured	20,778	19,065	20,744	8,918	6,155	14,588	90,248	68,231
Total	\$ 23,075 \$	21,967 \$	24,092 \$	19,241 \$	13,683 \$	47,846 \$	149,904 \$	130,992

We use residential real estate-secured securitization programs as a primary source of funding. Excluding Wholesale Banking mortgage aggregation business, our total 2013 mortgage-backed securities issuance was \$6.3 billion (2012 – \$6.7 billion), and other real-estate secured issuance using asset-backed securities was \$1.0 billion (2012 – nil). We continued to expand our long-term funding base by issuing \$13.4 billion of unsecured medium-term notes (2012 – \$2.0 billion) in various currencies and markets however did not issue covered bonds during the year ended October 31, 2013 (2012 – \$3.0 billion).

REGULATORY DEVELOPMENTS CONCERNING LIQUIDITY In December 2010, the Basel Committee on Banking Supervision (BCBS) issued a final framework document outlining two new liquidity standards in addition to supplemental reporting metrics applicable to all internationally active banks. The document prescribes the Liquidity Coverage Ratio (LCR) and Net Stable Funding Ratio (NSFR) as minimum regulatory standards effective January 1, 2015 and January 1, 2018 respectively. In January 2013, the BCBS released its final rules for the LCR. BCBS continues to assess NSFR guidelines, with planned implementation effective 2018. TD continues to evaluate the implications of these requirements and develop strategies to align its liquidity risk management framework with the regulatory standards.

TD BANK GROUP • 2013 MANAGEMENT'S DISCUSSION AND ANALYSIS

MATURITY ANALYSIS OF ASSETS, LIABILITIES AND OFF-BALANCE SHEET COMMITMENTS Table 73 summarizes on- and off-balance sheet categories by remaining contractual maturity. Off-balance sheet commitments include contractual obligations to make future payments on operating and capital lease commitments, certain purchase obligations and other liabilities. The values of credit instruments reported below represent the maximum amount of additional credit that the Bank could be obligated to extend should contracts be fully utilized. Since a significant portion of guarantees and commitments are expected to expire without being drawn upon, the total of the contractual amounts is not representative of future liquidity requirements. These contractual obligations have an impact on TD's short-term and long-term liquidity and capital resource needs. The maturity analysis presented does not depict TD's asset/liability matching or exposure to interest rate risk. The maturity analysis also differs from how the Bank evaluates the exposure it may have to liquidity risk and its associated funding needs. TD ensures that assets are appropriately funded to protect against borrowing cost volatility and optiential reductions to funding market availability (that is, we do not fund illiquid) risk and its associated funding needs. TD also funds the stable P&C non-specific maturity deposits (chequing and asvings accounts) and P&C term deposits as the primary source of long-term funding for the Bank's non-trading assets. TD also funds the stable balance of non-specific maturity revolving line of credit balances with hord-term funding sources. We conduct long-term funding activities based on the projected net growth for non-trading assets after considering such items as new business volumes, renewals of both term lonas and term deposits, and how customers exercise options to prepary and pre-redecem. TD targets terms-to-maturity for new funding to match as closely as possible the resultant expected maturity profile of its balance sheet. We also ra

TD BANK GROUP • 2013 MANAGEMENT'S DISCUSSION AND ANALYSIS

# TABLE 73: REMAINING CONTRACTUAL MATURITY (millions of Canadian dollars)

											As at
											oer 31, 2013
		Less than 1 month	1 to 3 months	3 to 6 months	6 to 9 months	9 months to 1 year	Over 1 to 2 years	Over 2 to 5 years	Over 5 years	No Specific Maturity	Total
Assets		1 monui	monuis	montins	monuis	to i year	2 years	5 years	5 years	waturity	TOLAT
Cash and due from banks	\$	3,581 \$	- \$	- \$	- \$	- \$	- \$	- \$	- \$	- \$	3,581
Interest-bearing deposits with banks		22,811	402	350	214	138	-	-	-	4,940	28,855
Trading loans, securities, and other <sup>1</sup>		2,087	4,113	2,844	2,919	3,185	7,089	18,528	12,016	49,147	101,928
Derivatives		5,658	2,588	1,887	1,543	1,379	6,801	14,832	14,773	-	49,461
Financial assets designated at fair value through											
profit or loss		180	636	539	911	739	2,132	527 22.725	693	175	6,532
Available-for-sale securities Held-to-maturity securities		3,470 293	4,284 831	4,373 862	1,097 548	1,851 412	5,873 2,825	22,725	34,033 12,386	1,835	79,541 29,961
Securities purchased under reverse repurchase agreements		33,159	16,337	7,290	5,171	2.013	2,825	53	12,300	-	64,283
Loans		33,139	10,337	7,250	5,171	2,013	200	55	-	-	64,203
Residential mortgages		1,194	1,842	4,552	7,725	6,219	31,175	108,098	25,015	-	185,820
Consumer instalment and other personal		1,014	1,376	2,147	2,375	2,700	10,460	28,099	8,895	62,126	119,192
Credit card		-	-	-	-	-	-	-	-	22,222	22,222
Business and government		17,832	3,886	3,340	4,382	3,090	8,059	31,745	32,682	11,783	116,799
Debt securities classified as loans		-	-	635	41	-	307	893	1,868	-	3,744
Total loans		20,040	7,104	10,674	14,523	12,009	50,001	168,835	68,460	96,131	447,777
Allowance for loan losses		-	-	-	-	-	-	-	-	(2,855)	(2,855)
Loans, net of allowance for loan losses		20,040	7,104	10,674	14,523	12,009	50,001	168,835	68,460	93,276	444,922
Customers' liability under acceptances		4,927	1,381	91	-	-	-	-	-	-	6,399
Investment in TD Ameritrade		-	-	-	-	-	-	-	-	5,300	5,300
Goodwill <sup>2</sup>		-	-	-	-	-	-	-	-	13,297	13,297
Other intangibles <sup>2</sup>		-	-	-	-	-	-	-	-	2,493	2,493
Land, buildings, equipment, and other depreciable assets <sup>2</sup>		-	-	-	-	-	-	-	-	4,635	4,635
Current income tax receivable		-	-	-	-	583	-	-	-		583
Deferred tax assets		-	-	-	-	-	-	-	-	1,588	1,588
Other assets		10,836	300	123	109	190	416	1,100	1,122	4,977	19,173
Total assets	\$	107,042 \$	37,976 \$	29,033 \$	27,035 \$	22,499 \$	75,397 \$	238,404 \$	143,483 \$	181,663 \$	862,532
Liabilities											
Trading deposits Derivatives	\$	9,991 \$ 5.430	14,000 \$	15,056 \$ 2,425	5,562 \$ 1,938	1,609 \$ 1,627	156 \$ 6.868	807 \$ 13.648	412 \$ 14.816	- \$	47,593 49.471
Derivatives Securitization liabilities at fair value		5,430	2,719 2,385	2,425	1,938	1,627	6,868 1,962	13,648 4,662	14,816	-	49,4/1 21,960
Other financial liabilities designated at fair value through		1,050	2,305	2,015	3,525	2,401	1,902	4,002	2,500	-	21,500
profit or loss		2	4	1	1	1	3	_	-	_	12
Deposits <sup>3,4</sup>		-	•	•			5				
Personal		5,288	8,461	9,116	6,778	6,366	9,180	12,666	150	261,744	319,749
Banks		9,412	3,056	3,729	255	37	14	25	27	3,968	20,523
Business and government		22,931	13,167	4,058	2,825	3,181	8,824	21,844	105	126,269	203,204
Total deposits		37,631	24,684	16,903	9,858	9,584	18,018	34,535	282	391,981	543,476
Acceptances		4,927	1,381	91	-	-			-		6,399
Obligations related to securities sold short <sup>1</sup>		689	605	1,481	156	777	2,603	9,649	8,526	17,343	41,829
Obligations related to securities sold under repurchase agreements		27.990	4.201	775	679	682	73	14		_	34.414
Securitization liabilities at amortized cost		40	517	730	578	1,428	3,482	15,794	3,023	-	25,592
Provisions		6	23	21	7	41	3	3	29	563	696
Current income tax payable		-	-	-	-	134	-	-	-	-	134
Deferred tax liabilities		-	-	-	-	-	-	-	-	321	321
Other liabilities		13,079	3,546	1,209	536	993	1,053	2,874	901	4,722	28,913
Subordinated notes and debentures		-	-	-	-	149	-	-	7,833	-	7,982
Liability for preferred shares		-	-	-	-	-	-	-	27	-	27
Liability for capital trust securities		-	-	-	-	-	-	-	1,740	51.973	1,740
Equity	\$	-	-	-	22.844 \$	-	-	-	-		51,973
Total liabilities and equity	\$	101,681 \$	54,065 \$	41,311 \$	22,844 \$	19,426 \$	34,221 \$	81,986 \$	40,095 \$	466,903 \$	862,532
Off-balance sheet commitments											
Purchase obligations											
Operating lease commitments	\$	64 \$	129 \$	193 \$	192 \$	190 \$	732 \$	1,838 \$	2,918 \$	- \$	6,256
Network service agreements		2	4	7	7	7	-	-	-	-	27
Automated teller machines		9	20	28	45	46	78	44		-	270
Contact center technology Software licensing and equipment maintenance		-	69	-	24	- 7	32	- 19	-	-	163
Credit and liquidity commitments		0	03	0	24	'	32	13		-	103
Financial and performance standby letters of credit		180	1.007	2.022	2,497	1,485	3.788	5.022	502	_	16.503
Documentary and commercial letters of credit		41	66	36	14	24	3	15	1	-	200
Commitments to extend credit and liquidity <sup>5,6</sup>		11,675	10,806	6,379	3,676	4,056	8,414	40,395	2,655	1,410	89,466
Non-consolidated SPE commitments		,			,					,	,
Commitments to liquidity facilities for ABCP		-	561	226	237	187	4	765	-	-	1,980
Pension commitments											
Unrecognized net loss from past experience, different											
from that assumed, and effects of changes in											
assumptions <sup>7</sup>	\$	- \$	- \$	- \$	- \$	- \$	- \$	- \$	- \$	726 \$	726
Amount has been recorded according to the remaining contractual mature For the purposes of this table, non-financial assets have been recorded a	ity of the underly	ving security.									
As the timing of demand deposits and notice deposits is non-specific and	as naving 'no spi callable by the	depositor, obligations	s have been included	d as having 'no specif	fic maturit√						
As the timing of demand deposits and notice deposits is non-specific and Includes \$10 billion of covered bonds with remaining contractual maturities	es of \$2 billion in	'9 months to 1 year'	, \$2 billion in 'over 1	to 2 years' and \$6 bi	llion in 'over 2 to 5 y	ears'.					
Includes \$82 million in commitments to extend credit to private equity inv Commitments to extend credit exclude personal lines of credit and credit	estments.	h are unconditionally	cancellable at the B	ank's discretion at an	v time						
Includes unrecognized unvested plan amendment costs (credits).	cara inica, winc		concentration at the bi	and a discretion at all	.y						
,											

An of

TABLE 73: REMAINING CONTRACTUAL MATURITY (com millions of Canadian dollars)	ontinue	d)									
										Ortok	As at ber 31, 2012
										No	Jer 31, 2012
		Less than	1 to 3	3 to 6	6 to 9	9 months	Over 1 to	Over 2 to	Over	Specific	
Assets		1 month	months	months	months	to 1 year	2 years	5 years	5 years	Maturity	Total
Cash and due from banks	\$	3,435 \$	- \$	- \$	- \$	1 \$	- \$	- \$	- \$	- \$	3,436
nterest-bearing deposits with banks		12,808	1,290 3,147	284 3 782	159	34 3 915	- 8 114	- 16 049	9 8 239	7,108	21,692 94,531
Trading loans, securities, and other <sup>1</sup> Derivatives		1,942 4,682	3,147 2,364	2,468	5,353 1,744	3,915 1,170	8,114 5,438	18,280	8,239 24,773	43,990	60,919
inancial assets designated at fair value through profit or loss		41 3.905	772 7.576	304 2.792	39 2.444	207 2.032	1,945 12.376	2,329 23.534	485 42.020	51 1.897	6,173 98,576
Available-for-sale securities Securities purchased under reverse repurchase agreements		3,905	23,964	2,792 7,683	2,444 4,080	2,032	12,376	23,534	42,020	2,393	98,576
oans											
Residential mortgages Consumer instalment and other personal		4,752 1,320	2,442 1,026	5,180 2,021	7,371 1,909	5,948 2,448	24,487 9,253	98,727 25,619	23,265 7,360	- 66,971	172,172 117,927
Credit card		-	-	-	-	-	-	-	-	15,358	15,358
Business and government		12,932	4,384	3,753	3,655	3,509 41	7,385	24,854	25,155	15,414	101,041
Debt securities classified as loans		70 19,074	292 8,144	69 11,023	50 12,985	11,946	1,087 42,212	517 149,717	2,868 58,648	97,743	4,994 411,492
Allowance for loan losses		-	-	-	-	-	-	-	-	(2,644)	(2,644
oans, net of allowance for loan losses		19,074	8,144	11,023	12,985	11,946	42,212	149,717	58,648	95,099	408,848
Customers' liability under acceptances nvestment in TD Ameritrade		4,670	2,500	52	1	-	-	-	-	- 5 344	7,223 5,344
Goodwill <sup>2</sup>		_	_	_	_	_	_	_	_	12,311	12,311
Other intangibles <sup>2</sup>		-	-	-	-	-	-	-	-	2,217	2,217
and, buildings, equipment, and other depreciable assets <sup>2</sup> Current income tax receivable		-	-	-	_	- 439	-	-	-	4,402	4,402 439
Deferred tax assets		_	_	_	_	-	_	_	_	883	883
Other assets		7,117	414	214	153	170	251	430	137	6,028	14,914
Total assets	\$	82,855 \$	50,171 \$	28,602 \$	26,958 \$	23,812 \$	70,337 \$	212,337 \$	134,311 \$	181,723 \$	811,106
Trading deposits	\$	1,558 \$	12,326 \$	11,846 \$	5,457 \$	6,230 \$	226 \$	610 \$	521 \$	- \$	38,774
Derivatives		5,098	2,822	2,819	2,184	1,242	6,617	19,071	25,144	- '	64,997
Securitization liabilities at fair value Other financial liabilities designated at fair value through profit or loss		- 6	1,215	- 2	1,766 1	3,180 1	12,997	4,641	1,525		25,324 17
Deposits <sup>3,4</sup>			-				-				
Personal Banks		4,732 7 423	9,139 3,291	10,930 71	7,794	7,858 31	14,512 15	12,189 21	148 16	224,457 4.059	291,759 14 957
Business and government		17,031	20,688	2,757	3,858	1,238	5,831	16,396	3	113,236	181,038
Total deposits		29,186	33,118	13,758	11,682	9,127	20,358	28,606	167	341,752	487,754
Acceptances Dbligations related to securities sold short <sup>1</sup>		4,670 676	2,500 1,042	52 490	1 453	- 1,203	2,928	7,874	6,255	- 12,514	7,223 33,435
Obligations related to securities sold under repurchase agreements		30,884	4,202	1,443	683	414	48	-	-	1,142	38,816
Securitization liabilities at amortized cost Provisions		98 2	1,570 7	491 12	2,112 15	1,368 14	3,576 26	14,239 3	2,736 27	550	26,190 656
Current income tax payable		-	-	-	_	167	_	_	-	-	167
Deferred tax liabilities Dther liabilities		- 9,239	- 4,456	- 1,284	- 618	- 1,125	- 1,482	- 1,744	- 680	327 4,230	327 24,858
Subordinated notes and debentures		9,239	4,450	-	-	-	150	-	11,168	4,230	11,318
iability for preferred shares		-	-	-	-	-	-	-	26	-	26
Liability for capital trust securities		-							1,874	350 49.000	2,224
Fotal liabilities and equity	\$	81,417 \$	63,263 \$	32,197 \$	24,972 \$	24,071 \$	48,410 \$	76,788 \$	50,123 \$	409,865 \$	811,106
Off-balance sheet commitments											
Purchase obligations											
Operating lease commitments Network service agreements	\$	61 \$ 2	120 \$	175 \$ 7	169 \$ 7	162 \$ 7	681 \$ 26	1,703 \$	2,665 \$	- \$	5,736 52
Automated teller machines		11	22	33	27	32	147	123	-	-	395
Contact center technology		3 58	6 18	8 12	8	3 24	- 94	-	-	-	28 215
Software licensing and equipment maintenance Credit and liquidity commitments		00	10	12	9	24	94	-	-	-	215
Financial and performance standby letters of credit		106	1,027	1,828	2,095	1,836	2,575	5,240	1,095	-	15,802
Documentary and commercial letters of credit		68	96	53	38 3.972	7	3	14		-	279
Commitments to extend credit and liquidity <sup>5,6</sup> Non-consolidated SPE commitments		14,165	10,074	5,238	3,972	3,159	7,757	33,229	2,722	1,544	81,860
		-	566	526	271	270	612	-	-	-	2,245
Commitments to liquidity facilities for ABCP											
Pension commitments											
	s	- S	- S	- S	- S	- \$	– S	- \$	- \$	1,197 \$	1,197

45

As the fiming of demand deposits and notice deposits is non-specific and calitable by the depositor, colligations have been included as having 'no specific matu includes \$10 billion of covered books with remaining contractual manutules \$12 billion in voire 11 co years' and \$2 billion in voire 11 co years'

## Capital Adequacy Risk

Capital adequacy risk is the risk of insufficient capital available in relation to the amount of capital required to carry out the Bank's strategy and/or satisfy regulatory and internal capital adequacy

requirements Capital is held to protect the viability of the Bank in the event of unexpected financial losses. Capital represents the loss-absorbing funding required to provide a cushion to protect depositors and other creditors from unexpected losses

Regulators prescribe minimum levels of capital that are referred to as limits. Managing the capital levels of a financial institution exposes our Bank to the risk of breaching regulatory capital limits.

#### WHO MANAGES CAPITAL ADEQUACY RISK

WHO MANAGES CAPITAL ADEQUACY RISK The Board of Directors have the ultimate responsibility for overseeing adequacy of capital and capital management. The Board of Directors reviews the adherence to capital limits and targets; reviews and approves the annual capital plan and the Global Capital Management Policy. The Risk Committee of the Board oversees managements actions to maintain an appropriate ICAAP framework, commensurate with the Bank's risk profile. The Chief Risk Officer ensures the Bank's ICAAP is effective in meeting capital adequacy requirements. The ALCO establishes and maintains the Global Capital Management Policy for effective and prudent management of the Bank's capital position and supports maintenance of adequate capital. It oversees the allocation of capital limits for business segments and reviews adherence to capital limits and targets. Enterprise Capital Management is responsible for forecasting and monitoring compliance with capital limits and targets, on a consolidated basis. Enterprise Capital Management updates the capital forecast and makes recommendations to the ALCO regarding capital issuance, repurchase and redemption. Risk Capital Assessment, within Risk Management, leads the ICAAP and Enterprise-Wide Stress Testing (FWST) processes. Business Responsible for managing to allocated capital Issuance, realital Management or and supports.

Testing (EWST) processes. Business segments are responsible for managing to allocated capital limits.

## HOW WE MANAGE CAPITAL ADEQUACY RISK

Capital resources are managed to ensure the Bank's capital position can support business strategies under both current and future business operating environments. The Bank manages its operations

Visitive the capital constraints defined by both internal and regulatory capital requirements, serving that it meets the higher of these requirements. Regulatory capital requirements represent minimum capital levels. The Board of Directors determines capital targets in excess of capital limits. The purpose of capital targets is to reduce the risk of a breach of capital limits, due to an unexpected stress event, allowing management the opportunity to react to declining capital levels before capital limits are breached. The ALCO manages the Banks capital version and target taking into account normal capital volatility and strategic requirements. Capital limits are defined in the Global Capital Management Policy. The Bank also determines its internal capital requirements through the ICAAP process using models to measure the risk-based capital required based on its own tolerance for the risk of unexpected

losses. This risk tolerance is calibrated to the required confidence level so that the Bank will be able to meet its obligations, even after absorbing worst case unexpected losses over a one year period,

associated with management's target debt rating. In addition, the Bank has a Capital Contingency Plan that is designed to prepare management to ensure capital adequacy through periods of Bank specific or systemic market stress. The Capital Contingency Plan determines the governance and procedures to be followed if the Bank's consolidated capital levels are forecast to fall below capital limits or targets. It outlines potential management actions that may be taken to prevent such a breach from occurring.

A comprehensive periodic monitoring process is undertaken to plan and forecast capital requirements. As part of the annual planning process, business segments are allocated individual capital limits. Capital usage is monitored and reported to the ALCO. The Bank assesses the sensitivity of its forecast capital requirements and new capital formations to various economic conditions through its EWST process. The impacts of the EWST are applied to the capital forecast and are considered in the determination of capital targets.

## Legal and Regulatory Compliance Risk

Legal and Regulatory Compliance Risk is the risk associated with the failure to meet the Bank's legal obligations from legislative, regulatory or contractual perspectives. This includes risks associated with the failure to identify, communicate and comply with current and changing, laws, regulations, rules, self-regulatory organization standards and codes of conduct. Financial services is one of the most closely regulated industries, and the management of a financial services business such as ours is expected to meet high standards in all business dealings and transactions. As a result, we are exposed to legal and regulatory compliance risk in virtually all of our activities. Failure to meet regulatory and legal requirements not only poses a risk of censure or penalty, and may lead to litigation, but also puts our reputation at risk. Financial penalties, and other costs associated with legal proceedings, and unfavourable judicial or regulatory judgments may also adversely affect TD's business.

affect TD's business, results of operations and financial condition. Regulatory compliance and legal risk differs from other banking risks, such as credit risk or market risk, in that it is typically not a risk actively or deliberately assumed by management in expectation of a return. It occurs as part of the normal course of operating our businesses.

#### WHO MANAGES LEGAL AND REGULATORY COMPLIANCE RISK

WHO MANAGES LEGAL AND REGULATORY COMPLIANCE RISK Business segments and corporate area are responsible for managing day-to-day legal and regulatory compliance risk, while the Legal, Compliance, Global Anti-Money Laundering and Regulatory Risk (including Regulatory Relationships and Government Affairs) groups assist them by providing advice and oversight. The Compliance, Global Anti-Money Laundering and Regulatory Risk groups establish risk-based programs and standards to proactively manage known and emerging compliance risk. They also provide independent oversight and deliver operational control processes to comply with applicable legislation and regulatory requirements. In addition, our Regulatory Risk groups also create and facilitate communication with elected officials and regulators, monitor legislation and regulations, support business relationships with governments, coordinate regulatory examinations, facilitate regulatory and facilitate regulatory and cregulatory and regulatory compliance risk, and actively manage them to refurce TO's exposure reduce TD's exposure.

TD BANK GROUP • 2013 MANAGEMENT'S DISCUSSION AND ANALYSIS

HOW WE MANAGE LEGAL AND REGULATORY COMPLIANCE RISK Our Code of Conduct and Ethics helps set the "tone at the top" for a culture of integrity within our organization. The Code stipulates that every business decision and action on TD's behalf must be assessed in light of what is right, legal and fair. The Code is supported by a number of other policies, training programs and tools, and new employee or director orientation materials, covering a variety of relevant topics, such as anti-money laundering, privacy and anti-corruption practices. All directors, officers and employees are required to attest annually that they understand the Code and have complied with its provisions.

Business segments and corporate areas manage day-to-day legal and regulatory compliance risk primarily by implementing appropriate policies, procedures and controls. The Legal, Compliance, and Global Anti-Money Laundering groups collectively assist them by: • Communicating and advising on regulatory and legal requirements and emerging compliance risks to each business unit as required, including reviewing and approving new products that raise potentially

- Communicating and advising on regulatory and legal requirements and emerging compliance risks to each business unit as required, including reviewing and approving new products that raise potentially significant legal or regulatory compliance risks. Implementing or assisting with policies, procedures and training. Assessing regulatory and legislative requirements and compliance-related risks using an independent risk-based approach. Independently monitoring and testing for adherence to certain regulatory and legal requirements, as well as the effectiveness of associated key internal controls. Tracking, escalating and reporting significant issues and findings to senior management and the Board of Directors. Liaising with regulators, as appropriate, regarding new or revised legislation, or regulatory guidance or regulatory issues to enable senior management and the Board of Directors to effectively perform reir management and oversight responsibilities. While it is not possible to completely eliminate legal risk associated with business seconds and other corporate areas to identify and manage risk associated with their

While it is not possible to completely eliminate legal risk, the Legal Department also works closely with business segments and other corporate areas to identify and manage risk associated with contractual obligations and plays a gatekeeper function for unacceptable legal risk. The Legal Department also manages litigation risk within the TD Risk Appetite Statement.

## **Reputational Risk**

relational risk is the potential that stakeholder impressions, whether true or not, regarding the Bank's business practices, actions or inactions, will or may cause a decline in the institution's value, brand, liquidity or customer base.

A company's reputation is a valuable business asset in its own right, essential to optimizing shareholder value and, as such, is constantly at risk. Reputational risk can arise as a consequence of a the organization's activities and cannot be managed in isolation from other forms of risk. All risk categories can have an impact on reputation, which in turn can impact the brand, earnings and capital

### WHO MANAGES REPUTATIONAL RISK

Ultimate responsibility for managing risks to TD's reputation lies with the SET and the executive committees that examine reputational risk as part of their regular mandate. The enterprise Reputational Risk Committee is the executive committee with enterprise-wide responsibility for making decisions on reputational risks. The Committee's purpose is to ensure that new and existing business activities, transactions, products or sales practices that are referred to it are reviewed at a sufficiently broad and senior level so that the associated reputational risk issues are fully considered.

In addition, every employee and representative of our organization has a responsibility to contribute in a positive way to our reputation. This means following ethical practices at all times, complying with applicable policies, legislation and regulations and ensuring our stakeholder interactions are positive. Reputational risk is most effectively managed when every individual works continuously to protect and enhance our reputation.

#### HOW WE MANAGE REPUTATIONAL RISK

Our enterprise-wide Reputational Risk Management Policy is approved by the Risk Committee of the Board. This policy sets out the framework under which each business unit is required to implement a reputational risk policy and procedures. These include designating a business-level committee to review reputational risk issues and to identify issues to be brought to the enterprise Reputational Risk Committee

We also have an enterprise-wide New Business and Product Approval Policy with defined and documented processes to approve new products and new business. This includes structured transactions in our Wholesale business. These processes involve committees with representation from the businesses and control functions, and include consideration of all aspects of a new product, including reputational risk.

## **Environmental Risk**

Environmental risk is the possibility of loss of strategic, financial, operational or reputational value resulting from the impact of environmental issues or concerns within the scope of short-term and long-term cycles.

Management of environmental risk is an enterprise-wide priority. Key environmental risks include: 1) direct risks associated with the ownership and operation of our business, which includes management and operation of company-owned or managed real estate, fleet, business operations and associated services; 2) indirect risks associated with the environmental performance or environmental events such as changing climate patterns that may impact our retail customers and of clients to whom TD provides financing or in which TD invests; 3) identification and management of emerging environmental regulatory issues; and 4) failure to understand and appropriately leverage environment-related trends to meet customer and consumer demands for products and services.

### WHO MANAGES ENVIRONMENTAL RISK

WHO MANAGES ENVIRONMENTAL RISK The Executive Vice President Community, Environment and Chief Marketing Officer holds senior executive accountability for environmental management. The Executive Vice President is supported by the Chief Environment Officer who leads the Corporate Environmental Affairs team. The Corporate Environmental Affairs team is responsible for developing environmental strategy, setting environmental performance standards and targets, and reporting on performance. There is also an enterprise-wide Environmental Steering Committee (ESC) composed of senior executives from TD's main business segments and corporate functions. The ESC is responsible for approving environmental stategy and performance standards, and communicating these throughout the business. TD's business segments are responsible for implementing the environmental strategy and managing associated risks within their units.

TD BANK GROUP • 2013 MANAGEMENT'S DISCUSSION AND ANALYSIS

### HOW WE MANAGE ENVIRONMENTAL RISK

Now we manage environmental risks within the Environmental Management System (EMS) which consists of three components: an Environmental Policy, an Environmental Management Framework and Environmental Procedures and Processes. Our EMS is consistent with the ISO 14001 international standard, which represents industry best practice. Our Environmental Policy reflects the global scope of TD's environmental activities.

Within our Environmental Management Framework, we have identified a number of priority areas and have made voluntary commitments relating to these. Our environmental performance is publicly reported within our annual Corporate Responsibility Report. Performance is reported according to the Global Reporting Initiative (GRI) and is independently assured. TD's global operations maintained carbon neutral status in 2013. We continued to make progress in meeting our voluntary environmental commitments to 1) reduce our carbon emissions by 1

TD's global operations maintained carbon neutral status in 2013. We continued to make progress in meeting our voluntary environmental commitments to 1) reduce our carbon emissions by 1 tonne/employee by 2015; and 2) reduce our North American paper usage by 20% by 2015 (relative to a 2010 baseline). During 2013, TD applied our Environmental and Social Credit Risk Management Procedures to credit and lending in the wholesale, commercial and retail businesses. These procedures include assessment of our clients' policies, procedures and performance on material environmental and related social issues, such as climate risk, biodiversity, water risk, stakeholder engagement and free, prior and informed consent of Aboriginal peoples. Within Wholesale Banking, sector-specific guidelines have been developed for environmentally-sensitive sectors. TD has been a signatory to the Equator Principles since 2007 and reports on Equator Principle projects within our annual Corporate Responsibility Report. TDAM is a signatory to the United Nations Principles for Responsible Investment (UNPRI). Under the UNPRI, investors commit to incorporate environmental and social issues into investment analysis and decision-making. TDAM applies its Sustainable Investing Policy across its operations. The Policy provides information on how TDAM is implementing the UNPRI. We proactively monitor and assess policy and legislative developments, and maintain an 'open door' approach with environmental and community organizations, industry associations and responsible investment organizations.

investment organizations

For more information on our environmental policy, management and performance, please refer to our Corporate Responsibility Report, which is available at our website http://www.td.com/corporateresponsibility/

## **TD** Ameritrade

### HOW RISK IS MANAGED AT TD AMERITRADE

HOW RISK IS MANAGED AT TD AMERITRADE TD Ameritrade's management is primarily responsible for managing risk at TD Ameritrade under the oversight of TD Ameritrade's Board, particularly through its Risk Committee and Audit Committee of the Board. TD monitors the risk management process at TD Ameritrade through its participation in TD Ameritrade's board and management governance and protocols. Pursuant to the Stockholders Agreement in relation to the Bank's equity investment in TD Ameritrade's hear devices, two independent directors of TD Ameritrade's Board of Directors including the Bank's Group President and Chief Executive Officer, its Executive Vice President of Retail Banking, Products and Services, two independent directors of TD and a former independent director of TD. TD Ameritrade's bylaws, which state that the Chief Executive Officer's appointment requires approval of two-thirds of the Board, ensure the selection of TD Ameritrade's Chief Executive Officer atians the broad support of the TD Ameritrade Board which currently would require the approval of at least one director designated by TD. The Stockholders Agreement stipulates that the Board committees of TD Ameritrade must include at least two TD designated directors, subject to TD's percentage ownership in TD Ameritrade and certain other limited exceptions. Currently, the directors we designate participate in a number of TD Ameritrade Board committees, including chairing the Audit Committee and the HR and Compensation Committee and participating in the Risk Committee and Corporate Governance Committee Committee.

Committee. The terms of the Stockholders Agreement provide for certain information sharing rights in favour of TD to the extent TD requires such information from TD Ameritrade to appropriately manage and evaluate its investment and to comply with its legal and regulatory obligations. Accordingly, management processes and protocols are aligned between TD and TD Ameritrade to coordinate necessary intercompany information flow. In addition to regular communication at the Chief Executive Officer level, regular operating reviews with TD Ameritrade permit TD to examine and discuss TD Ameritrade's operating results and key risks. As well, certain functions such as Internal Audit, Finance and Compliance, have relationship protocols that allow for the sharing of information on risk and control issues. TD has established a compliance committee, pursuant to a U.S. federal supervisory letter, which provides a holistic overview of key compliance issues and developments across all TD bushesses in the U.S. including TD Ameritrade. Risk issues are reported up to TD's Risk Committee as required.

## ACCOUNTING STANDARDS AND POLICIES Critical Accounting Estimates

The Bank's accounting policies are essential to understanding its results of operations and financial condition. A summary of the Bank's significant accounting policies and estimates are presented in the Notes to the Consolidated Financial Statements. Some of the Bank's policies require subjective, complex judgments and estimates as they relate to matters that are inherently uncertain. Changes in these judgments or estimates could have a significant impact on the Bank's Consolidated Financial Statements. The Bank has established procedures to ensure that accounting policies are applied consistently and that the processes for changing methodologies are well controlled and occur in an appropriate and systematic manner. In addition, the Bank's critical accounting policies that require management's judgment and estimates include accounting for impairments of financial assets, the determination of fair value of financial instruments, accounting for derecognition, the valuation of goodwill and other intangibles, accounting for employee benefits, accounting for income taxes, accounting for provisions, accounting for insurance, and the consolidation of special purpose entities.

## ACCOUNTING POLICIES AND ESTIMATES

The Bank's Consolidated Financial Statements have been prepared in accordance with IFRS. For details of the Bank's accounting policies and significant judgments, estimates and assumptions under IFRS, see Notes 2 and 3 to the Bank's Consolidated Financial Statements

### Accounting Judgments, Estimates and Assumptions

The estimates used in the Bank's accounting policies are essential to understanding its results of operations and financial condition. Some of the Bank's policies require subjective, complex judgments and estimates as they relate to matters that are inherently uncertain. Changes in these judgments or estimates could have a significant impact on the Bank's Consolidated Financial Statements. The Bank has established procedures to ensure that accounting policies are applied consistently and that the processes for changing methodologies for determining estimates are well controlled and occur in an appropriate and systematic manner.

### IMPAIRMENT OF FINANCIAL ASSETS

### Available-for-Sale Securities

Impairment losses are recognized on available-for-sale securities, if there is objective evidence of impairment as a result of one or more events that have occurred after initial recognition (a loss event) and the loss event(s) results in a decrease in the estimated cash flows of the instrument. The Bank individually reviews these securities at least quarterly for the presence of these conditions. For available-for-sale equity securities, a significant or prolonged decline in fair value below cost is considered objective evidence of impairment. For available for-sale debt securities, a deterioration of credit quality is considered objective evidence of impairment. Other factors considered in the impairment assessment include financial position and key financial indicators of the issuer of the instrument, significant past and continued losses of the issuer, as well as breaches of contract, including default or delinquency in interest payments and loan covenant violations.

#### Held-to-Maturity Securities

Impairment losses are recognized on held-to-maturity securities if there is objective evidence of impairment as a result of one or more events that have occurred after initial recognition (a loss event) and the loss event (s) results in a decrease in the estimated cash flows of the instrument. The Bank reviews these securities at least quarterly for impairment at the counter-party specific level. If there is no objective evidence of impairment at the counter-party specific level than the security is grouped with other held-to-maturity securities with similar credit risk characteristics and collectively assessed for impairment, which considers losses incurred but not identified. A deterioration of credit quality is considered objective evidence of impairment. Other factors considered in the impairment assessment include the financial position and key financial indicators of the issuer, significant past and continued losses of the issuer, as well as breaches of contract, including default or delinquency in interest payments and loan covenant violations.

Loans A loan (including a debt security classified as a loan) is considered impaired when there is objective evidence that there has been a deterioration of credit quality subsequent to the initial recognition of the loan (a 'loss event') to the extent the Bank no longer has reasonable assurance as to the timely collection of the full amount of principal and interest. The Bank assesses loans for objective evidence of loan (a 'loss event') to the extent the Bank no longer has reasonable assurance as to the timely collection of the full amount of principal and interest. The Bank assesses loans for objective evidence of the second impairment individually for loans that are individually significant, and collectively for loans that are not individually significant. The allowance for credit losses represents managements best estimate of impairment incurred in the lending portfolios, including any off-balance sheet exposures, at the balance sheet date. Management exercises judgment as to the timing of designating a loan as impaired, the amount of the allowance for credit losses and may result in a change in the allowance for credit losses.

provision for creati tosses and may result in a change in the allowance for creati tosses. If there is no objective evidence of impairment for an individual loan, whether significant or not, the loan is included in a group of assets with similar credit risk characteristics and collectively assessed for impairment for losses incurred but not identified. In calculating the probable range of allowance for incurred but not identified credit losses, the Bank employs internally developed models that utilize parameters for probability of default, loss given default and exposure at default. Management's judgment is used to determine the point within the range that is the best estimate of losses, based on an assessment of business and economic conditions, historical loss experience, loan portfolic composition, and other relevant indicators that are not fully incorporated into the model calculation. Changes in these assumptions would have a direct impact on the provision for incurred but not identified credit losses and may result in a change in the related allowance for credit losses.

#### DETERMINATION OF FAIR VALUE

The fair value of financial instruments traded in active markets at the balance sheet date is based on their quoted market prices. For all other financial instruments not traded in an active market, fair value may be based on other observable current market transactions involving the same instrument, without modification or repackaging, or is based on a valuation technique which maximizes the use of observable market inputs. Observable market inputs may include interest rate yield curves, foreign exchange rates, and option volatilities. Valuation techniques include comparisons with similar instruments where observable market prices exist, discounted cash flow analysis, option pricing models, and other valuation techniques commonly used by market participants

TD BANK GROUP • 2013 MANAGEMENT'S DISCUSSION AND ANALYSIS

For certain complex or illiquid financial instruments, fair value is determined using valuation techniques in which current market transactions or observable market inputs are not available. Determining which valuation technique to apply requires judgment. The valuation techniques themselves also involve some level of estimation and judgment. The judgments include liquidity considerations and model inputs such as volatilities, correlation, spreads, discount rates, pre-payment rates, and prices of underlying instruments. Any imprecision in these estimates can affect the resulting air value. The inducent nature of private equity investing is that the Bank's valuation will change over time as the underlying investment matures and an exit strategy is developed and realized. Estimates of fair value may also fluctuate due to developments in the business underlying the investment. Such fluctuations may be significant depending on the nature of the factors going into the valuation methodology and the extent of change in those factors.

Judgment is also used in recording fair value adjustments to model valuations to account for measurement uncertainty when valuing complex and less actively traded financial instruments. If the market r a complex financial instrument develops, the pricing for this instrument may become more transparent, resulting in refinement of valuation models. An analysis of fair values of financial instruments and further details as to how they are measured are provided in Note 5 to the Bank's Consolidated Financial Statements. for a co

### DERECOGNITION

Certain assets transferred may qualify for derecognition from the Bank's Consolidated Balance Sheet. To qualify for derecognition, certain key determinations must be made. A decision must be made as to whether the rights to receive cash flows from the financial assets has been retained or transferred and the extent to which the risks and rewards of ownership of the financial asset has been retained or transferred. If the Bank neither transfers nor retains substantially all of the risks and rewards of ownership of the financial asset. Upon derecognition, derecognition, asset is a decision must be made as to whether the Bank has retained control of the financial asset. Upon derecognition, the Bank will record a gain or loss on sale of those assets which is calculated as the difference between the carrying amount of the asset transferred and the sum of any cash proceeds received, including any financial asset received or financial liability assumed, and any cumulative gain or loss allocated to the transferred asset that had been recognized in other comprehensive income. In determining the fair value of any financial asset received, the Bank estimates future cash flows by relying on estimates of the amount of interest that will be collected on the securitized assets they ided to be paid to investors, the portion of the securitized assets that will be prepaid before their scheduled maturity, expected credit losses, the cost of servicing the assets and the rate at which to discount these expected future cash flows. Actual cash flows may differ significantly from those estimated by the Bank. Retained interests are classified as trading securities and are initially recognized at relative fair value on the Banks Consolidated Balance Sheet. Subsequently, the fair value of retained interests recognized by the Bank is determined by estimating the present value of future expected cash flows using management's best estimates of key assumptions including credit losses, prepayment rates, forward yield curves and discount rates, and commensurate with the risks involved. Differences between the actual cash flows and the Bank's estimate of future cash flows are recognized in income. These assumptions are subject to periodic review and may change due to significant changes in the economic environment.

## GOODWILL AND OTHER INTANGIBLES

The fair value of the Bank's cash-generating units (CGUs) is determined from internally developed valuation models that consider various factors and assumptions such as forecasted earnings, growth rates, price earnings multiples, discount rates and terminal multiples. Management is required to use judgment in estimating the fair value of CGUs and the use of different assumptions and estimates in the fair value calculations could influence the determination of the existence of impairment and the valuation of goodwill. Management believes that the assumptions and estimates used are reasonable and supportable. Where possible, fair values generated internally are compared to relevant market information. The carrying amounts of the Bank's CGUs are determined by management using risk based capital models to adjust net assets and liabilities by CGU. These models consider various factors including market risk, credit risk and operational risk, including investment capital (comprised of goodwill and other intangibles). Any unallocated capital not directly attributable to the CGUs is held within the Corporate segment. The Bank's acquisal oversight to the Bank's capital allocation methodologies.

### EMPLOYEE BENEFITS

The projected benefit obligation and expense related to the Bank's pension and non-pension post-retirement benefit plans are determined using multiple assumptions that may significantly influence the value of these amounts. Actuarial assumptions including expected long-term return on plan assets, compensation increases, health care cost trend rate, mortality rate, and discount rate are managements as the stimates and are reviewed annually with the Bank's actuaries. The Bank develops each assumption using relevant historical experience of the Bank in conjunction with market-related data and considers if the market-related data indicates there is any prolonged or significant impact on the assumptions. The discount rate used to measure plan obligations is based on long-term high quality corporate bond yields as at October 31. The expected long-term return on plan assets is based on historical returns and future expectations for returns for each asset class, as well as the target asset nťs allocation of the fund. The other assumptions are also long-term estimates. All assumptions are subject to a degree of uncertainty. Differences between actual experience and the assumptions, as well as changes in the assumptions resulting from changes in future expectations, result in increases or decreases in the pension and non-pension post-retirement benefit plans obligations and expenses in future

#### INCOME TAXES

The Bank is subject to taxation in numerous jurisdictions. There are many transactions and calculations in the ordinary course of business for which the ultimate tax determination is uncertain. The Bank maintains provisions for uncertain tax positions that it believes appropriately reflect the risk of tax positions under discussion, audit, dispute, or appeal with tax authorities, or which are otherwise considered to involve uncerta These provisions are made using the Bank's best estimate of the amount expected to be paid based on an assessment of all relevant factors, which are reviewed at the end of each reporting period. However, it is possible that at some future date, an additional liability could result from audits by the relevant taxing authorities. involve uncertainty

Deferred tax assets are recognized only when it is probable that sufficient taxable profit will be available in future periods against which deductible temporary differences may be utilized. The amount of the deferred tax asset recognized and considered realizable could, however, be reduced if projected income is not achieved due to various factors, such as unfavourable business conditions. If projected income is not expected to be achieved, the Bank would decrease its deferred tax assets to the amount that it believes can be realized. The magnitude of the decrease is significantly influenced by the Bank's forecast of future profit generation, which determines the extent to which it will be able to utilize the deferred tax assets.

## PROVISIONS

PROVISIONS
Provisions arise when there is some uncertainty in the timing or amount of a loss in the future. Provisions are based on the Bank's best estimate of all expenditures required to settle its present obligations, considering all relevant risks and uncertainties, as well as, when material, the effect of the time value of money.
Many of the Bank's provisions relate to various legal actions that the Bank is involved in during the ordinary course of business. Legal provisions require the involvement of both the Bank's management and legal counsel when assessing the probability of loss and estimating any monetary impact. Throughout the life of a provision, the Bank's management or legal counsel may learn of additional information that may impact its assessments about the probability of loss and estimating any monetary impact. Throughout the life of a provision sequire the amount recorded for provisions. In addition, the actual costs of case, the Bank's experience, the experience of others in similar cases, and the opinions and views of legal counsel.
Certain of the Bank's provisions relate to restructuring initiative by the Bank to reduce costs in a sustainable manner and achieve greater operational efficiencies. Restructuring provisions require the anounts recorded for provisions, the amounts recorded to reprovisions. Throughout the life of a provision, the Bank may become aware of additional information that may impact to be provided in the amount recorded for provisions require the assessment of amounts involved. Changes in these assessments and be experience of others in similar cases, and the opinions and views of legal counsel.
Certain of the Bank's provisions relate to restructuring initiative by the Bank to reduce costs in a sustainable manner and achieve greater operational efficiencies. Restructuring provisions require the changes in the amount recorded for provisions.

incurred. Changes in these assessments may lead to changes in the amount recorded for provisions

### INSURANCE

INSURANCE The assumptions used in establishing the Bank's insurance claims and policy benefit liabilities are based on best estimates of possible outcomes. For property and casualty insurance, the ultimate cost of claims liabilities is estimated using a range of standard actuarial claims projection techniques in accordance with Canadian accepted actuarial practices. The main assumption underlying these techniques is that a company's past claims development experience can be used to project future claims development and hence ultimate claims costs. As such, these methods extrapolate the development of paid and incurred losses, average costs per claim and claim numbers based on the observed development of earlier years and expected loss ratios. Additional qualitative judgment is used to assess the extent to which past trends may or may not apply in the future, in order to arrive at the estimated ultimate claims cost that present the most likely outcome. For life and health insurance, actuarial liabilities consider all future policy cash flows, including premiums, claims, and expenses required to administer the policies.

The Bank's mortality assumptions have been derived from a combination of its own experience and industry experience. Policyholders may allow their policies to lapse by choosing not to continue to pay premiums. The Bank bases its estimates of future lapse rates on previous experience when available, or industry experience. Estimates of future policy administration expenses are based on the Bank's previous and expected future experience.

#### CONSOLIDATION OF SPECIAL PURPOSE ENTITIES

Management judgment is required when assessing whether the Bank should consolidate an entity, particularly complex entities. An example of such judgment is to determine whether an entity meets the definition of an SPE, and if so, whether all the relevant facts and circumstances, when considered together, would indicate that the Bank controls such an SPE, including an analysis of the Bank's exposure to the risks and rewards of the SPE. These judgments are discussed further in Note 2 to the Bank's Consolidated Financial Statements.

TD BANK GROUP • 2013 MANAGEMENT'S DISCUSSION AND ANALYSIS

## Current and Future Changes in Accounting Policies

## CURRENT CHANGE IN ACCOUNTING POLICIES

The following amendment has been adopted by the Bank

## Presentation of Other Comprehensive Income

Effective November 1, 2012, the Bank adopted the amendments to IAS 1, Presentation of Financial Statements (IAS 1), issued in June 2011, which require entities to group items presented in other comprehensive income on the basis of whether they might be reclassified to the Consolidated Statement of Income in subsequent periods and items that will not be reclassified to the Consolidated Statement of Income. The amendments did not address which items are presented in other comprehensive income and did not change the option to present items net of tax. The amendments to IAS 1 were applied retrospectively and did not have a material impact on the financial position, cash flows or earnings of the Bank.

## FUTURE CHANGES IN ACCOUNTING POLICIES

The IASB continues to make changes to IFRS to improve the overall quality of financial reporting. The Bank is actively monitoring all of the IASB's projects that are relevant to the Bank's financial reporting and accounting policies. Issued standards which are effective for the Bank in the future are discussed in Note 4 to the Bank's Consolidated Financial Statements.

## ACCOUNTING STANDARDS AND POLICIES Controls and Procedures

DISCLOSURE CONTROLS AND PROCEDURES An evaluation was performed under the supervision and with the participation of the Bank's management, including the Chief Executive Officer and Chief Financial Officer, of the effectiveness of the Bank's disclosure controls and procedures, as defined in the rules of the SEC and Canadian Securities Administrators, as of October 31, 2013. Based on that evaluation, the Bank's management, including the Chief Executive Officer and Chief Financial Officer, concluded that the Bank's disclosure controls and procedures were effective as of October 31, 2013.

MANAGEMENT'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING The Bank's management is responsible for establishing and maintaining adequate internal control over financial reporting for the Bank. The Bank's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records, that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the Bank (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with latt receipts and expenditures of the Bank are being made only in accordance with authorizations of the Bank's management and directors; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of the Bank's management has used the criteria established in 1992 Internal Control – Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission to assess, with the participation of the Chief Executive Officer and Chief Financial reporting was effective based on the applicable criteria. The effectiveness of the Bank's internal control over financial concluded that as at October 31, 2013, the Bank's internal control over financial reporting from that has also audited the Consolidated Financial Statements of the Bank as of and for the year ended October 31, 2013. Their Report on Internal Controls under Standards of the Public Company Accounting Oversight Board (United States), included in the Consolidated Financial Statements of expresses an unqualified opinion on the effectiveness of the Public Company Accounting as of October 31, 2013. nent management has expresses an unqualified opinion on the effectiveness of the Bank's internal control over financial reporting as of October 31, 2013.

CHANGES IN INTERNAL CONTROL OVER FINANCIAL REPORTING During the year and quarter ended October 31, 2013, there have been no changes in the Bank's policies and procedures and other processes that comprise its internal control over financial reporting, that have materially affected, or are reasonably likely to materially affect, the Bank's internal control over financial reporting.

TD BANK GROUP • 2013 MANAGEMENT'S DISCUSSION AND ANALYSIS

# Additional Financial Information

Unless otherwise indicated, all amounts are expressed in Canadian dollars and have been primarily derived from the Bank's annual Consolidated Financial Statements, prepared in accordance with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB). Note that certain comparative amounts have been reclassified to conform to the presentation adopted in the current year.

TABLE 74: LOAN PORTFOLIO – Loans Maturity		
(millions of Canadian dollars)		
		As at
	Remaining term to maturity	
	Under 1 year 1 to 5 years Over 5 years	Total
	00	ctober 31, 2013
Canada		
Residential mortgages	\$ 21,286 \$ 139,175 \$ 3,928 \$	164,389
Consumer instalment and other personal		
HELOC	46,630 14,949 2	61,581
Indirect Auto Other	509 9,307 4,850 12,933 1,507 753	14,666
Credit card	12,933 1,507 753	15,193 15,288
		271.117
Total personal	96,646 164,938 9,533	2/1,11/
Real estate Residential	5.021 4.799 3.865	13.685
Non-residential	4,759 3,865 4,962 1,780 1,411	8,153
Total real estate	9,983 6,579 5,276	21,838
Total business and government (including real estate)	40,694 13,997 9,581	64,272
Total loans – Canada	137,340 178,935 19,114	335,389
United States		
Residential mortgages	246 98 20,601	20,945
Consumer instalment and other personal HELOC	7,974 164 2,469	10,607
Indirect Auto	3,368 12,248 707	16,323
Indirect Auto Other		16,323
Credit card	6,900	6,900
Total personal	18,626 12,823 23,859	55,308
Real estate	10,020 12,023 20,003	55,500
Residential	833 1.400 1.237	3,470
Non-residential	1,433 5,884 4,767	12,084
Total real estate	2,266 7,284 6,004	15,554
Total business and government (including real estate)	7,830 24,511 22,659	55,000
Total Joans – United States	26,456 37,334 46,518	110,308
Other International	20,000 07,000 00,000	110,000
Personal	1 9 –	10
Business and government	1,746 491 3	2,240
Total loans – Other international	1,747 500 3	2,250
Other loans		2,200
Debt securities classified as loans	676 1,200 1,868	3,744
Acquired credit-impaired loans	661 867 957	2,485
Total other loans	1.337 2.067 2.825	6,229
Total loans	\$ 166,880 \$ 218,836 \$ 68,460 \$	454,176
	\$ 100,000 \$ £10,000 \$ 00,400 \$	-104,170

TD BANK GROUP • 2013 MANAGEMENT'S DISCUSSION AND ANALYSIS

(millions of Canadian dollars)				
				As at
		Remaining term	to maturity	
	Under 1 year			Total
				ber 31, 2012
Canada				
Residential mortgages	\$ 25,530	\$ 123,174 \$	5,543 \$	154,247
Consumer instalment and other personal				
HELOC	50,606		559	64,753
Indirect Auto Other	2,244 12,239		3,038 125	13,965 14,574
Credit card	12,239	2,210	125	14,574
Total personal	104.855		9.265	261,775
Real estate	104,000	147,000	3,∠05	201,//5
Residential	3.840	5,700	2,937	12,477
Non-residential	3,988		1,299	7.252
Fotal real estate	7.828		4.236	19,729
fotal business and government (including real estate)	34,759		6,892	55,797
fotal loans – Canada	34,73		16.157	317.572
Jnited States	100,014	101,001	10,157	517,572
Residential mortgages	117	35	17.210	17.362
Consumer instalment and other personal		00	11,210	11,002
HELOC	7.304	215	2.603	10,122
Indirect Auto	2.918	9,747	801	13,466
Other	81		104	490
Credit card	1,097		-	1,097
Total personal	11,517	10,302	20,718	42,537
Real estate				
Residential	950		959	3,015
Non-residential	2,475		4,164	10,831
fotal real estate	3,425		5,123	13,846
fotal business and government (including real estate)	13,297	16,047	17,837	47,181
Fotal loans – United States	24,814	26,349	38,555	89,718
Other International				
Personal	1	10	-	11
Business and government	2,208		14	2,653
otal loans – Other international	2,209	441	14	2,664
Dther loans				
Debt securities classified as loans	522		2,868	4,994
Acquired credit-impaired loans	979		1,054	3,767
Total other loans	1,501	3,338	3,922	8,761
Total Joans	\$ 168,138	\$ 191,929 \$	58.648 \$	418,715

TD BANK GROUP • 2013 MANAGEMENT'S DISCUSSION AND ANALYSIS

(millions of Canadian dollars)				As a
				A3 a
		Remaining	term to maturity	
	Under 1 year	1 to 5 years	Over 5 years	Tota
			Octo	ber 31, 201
Canada Residential mortgages	\$ 51,358	\$ 90,289 \$	650 \$	142,29
Consumer instalment and other personal	\$ 51,358	\$ 90,269 \$	650 \$	142,29
HELOC	56,758	8,770	3	65,53
Indirect Auto	2.032	8,311	3,264	13.60
Other	12,524	2,031	825	15,38
Credit Card	8.094	2,001	020	8.09
Internet and Inte	130,766	109.401	4,742	244.90
Real estate	,	,	.,	
Residential	4.607	4.254	1.877	10,73
Non-residential	3.349	1.384	1,166	5.89
Total real estate	7,956	5,638	3,043	16,63
Fotal business and government (including real estate)	35.360	10,795	5,565	51,72
Total Joans – Canada	166.126	120,196	10.307	296.6
Inited States		,		
Residential mortgages	83	32	12.380	12.49
Consumer instalment and other personal				
HELOC	6,473	270	2,911	9,65
Indirect Auto	2,897	6,477	367	9,74
Other	115	221	113	44
Credit card	892	-	-	89
fotal personal	10,460	7,000	15,771	33,23
Real estate				
Residential	1,363	1,090	648	3,10
Non-residential	1,551	4,440	3,452	9,44
Fotal real estate	2,914	5,530	4,100	12,54
Fotal business and government (including real estate)	12,115	15,846	13,892	41,85
Fotal loans – United States	22,575	22,846	29,663	75,08
Other International				
Personal	2	10	-	1
Business and government	2,703	801	16	3,52
Total loans – Other international	2,705	811	16	3,53
Dther loans				
Debt securities classified as loans	1,297	1,443	3,771	6,51
Acquired credit-impaired loans	1,891	2,361	1,308	5,56
Fotal other loans	3,188	3,804	5,079	12,0
Fotal loans	\$ 194,594	\$ 147,657 \$	45,065 \$	387,3

TABLE 75: LOAN PORTFOLIO – Rate Sensitivity (millions of Canadian dollars)							
(							As at
		0	ctober 31, 2013	Oc	tober 31, 2012	00	ctober 31, 2011
		1 to 5 years	Over 5 years	1 to 5 years	Over 5 years	1 to 5 years	Over 5 years
Fixed Rate	\$	158,435 \$	45,395 \$	133,730 \$	37,781 \$	90,753 \$	28,301
Variable Rate		60,401	23,065	58,199	20,867	56,904	16,764
Total	S	218.836 \$	68.460 S	191 929 \$	58 648 \$	147.657 \$	45 065

The change in the Bank's allowance for credit losses for the years ended October 31, 2013, October 31, 2012 and October 31, 2011 are shown in the following tables.

TD BANK GROUP • 2013 MANAGEMENT'S DISCUSSION AND ANALYSIS

millions of Canadian dollars, except as noted)			
	2013	2012	201
Iowance for Ioan Iosses – Balance at beginning of year	\$ 2,644 \$	2,314 \$	2,30
ovision for credit losses ite-offs	1,631	1,795	1,4
nada			
sidential mortgages	20	18	
nsumer instalment and other personal	18	40	
HELOC ndirect Auto	160	16 155	1
Differ	274	310	3
edit card	543	335	3
tal personal	1,015	834	8
al estate	2	3	
Residential Von-residential	2 3	4	
tal real estate	5	7	
tal business and government (including real estate)	104	108	1
tal Canada	1,119	942	9
ited States			
sidential mortgages	33	42	1
nsumer instalment and other personal		404	
IELOC ndirect Auto	65 231	101 145	
Dther	74	67	
dit card	56	50	
al personal	459	405	2
al estate			
Residential Ion-residential	16 59	91 84	1
	5975	84 175	1
al real estate	191	385	3
al business and government (including real estate)	650	385	3
al United States	650	190	
ner international rsonal		-	
siness and government	-	-	
al other international	-	-	
ner loans			
bt securities classified as loans	11	-	
quired credit-impaired loans <sup>1,2</sup>	38	112	
tal other loans	49	112	-
tal write-offs against portfolio	1,818	1,844	1,7
nada sidential mortgages	3	4	
nsumer instalment and other personal			
HELOC	2	3	
Indirect Auto	35	20	
Other	55 101	51 46	
adit card tal personal	196	124	1
al estate	130	124	
Residential	1	1	
Non-residential	1	1	
tal real estate	2	2	
al business and government (including real estate)	28	25	
al Canada	224	149	1
ited States			
sidential mortgages	17	15	
nsumer instalment and other personal		•	
IELOC ndirect Auto	4 64	6 35	
There is a start of the start o	22	19	
edit card	5	5	
al personal	112	80	
al estate			
Residential	8	8	
Non-residential	<u> </u>	13 21	
tal real estate	49	57	
al business and government (including real estate)	49 161	137	1
al United States	161	13/	
er International sonal		_	
iness and government	-	-	
al other international	-	-	
er loans			
ot securities classified as loans	-	-	
uired credit-impaired loans <sup>1,2</sup>	9	1	
al other loans	9	1	
al recoveries on portfolio	394	287	2
write-offs	(1,424)	(1,557)	(1,4
oosals	(41)	-	
eign exchange and other adjustments	46	20	
al allowance for credit losses	2,856	2,572	2,3
s: Allowance for off-balance sheet positions <sup>3</sup>	1	(72)	
	\$ 2,855 \$	2,644 \$	2,3
owance for loan losses – Balance at end of year	÷ 2,055 ÷	2,044 \$	

Includes all FDIC covered loans and other ACI loans.
 The adjustments are required as a result of the accounting for FDIC covered loans. For additional information, see "FDIC Covered Loans" section in Note 7 of the Bank's Consolidated Financial Statements.
 The adjustments are required as a result of the accounting for FDIC covered loans. For additional information, see "FDIC Covered Loans" section in Note 7 of the Bank's Consolidated Financial Statements.
 The adjustments are required as a result of the accounting for FDIC covered loans. For additional information, see "FDIC Covered Loans" section in Note 7 of the Bank's Consolidated Financial Statements.

TD BANK GROUP • 2013 MANAGEMENT'S DISCUSSION AND ANALYSIS

millions of Canadian dollars, except as noted)												
											For the y	ear ended
			October	31, 2013			Octobe	r 31, 2012			October	31, 2011
			Total	Average			Total				Total	
		Average interest		rate	Average	interest	Average		Average	interest	Average	
		balance	expense	paid		balance	expense	rate paid		balance	expense	rate paid
Deposits booked in Canada <sup>1</sup>												
Ion-interest bearing demand deposits	s	4,050 \$	-	-	%\$	4,218 \$	-	-	% \$	3,622 \$	-	- 9
nterest bearing demand deposits		35,768	443	1.24		34,699	251	0.72		29,725	136	0.46
lotice deposits		144,463	459	0.32		127,564	528	0.41		113,982	482	0.42
erm deposits		108,893	1,888	1.73		112,516	2,371	2.11		97,131	2,341	2.41
otal deposits booked in Canada		293,174	2,790	0.95		278,997	3,150	1.13		244,460	2,959	1.21
leposits booked in the United States												
Ion-interest bearing demand deposits		7,544	-	-		5,742	-	-		3,923	-	-
nterest bearing demand deposits		897	3	0.33		504	1	0.20		59	-	-
lotice deposits		170,255	1,222	0.72		149,300	1,243	0.83		130,038	1,180	0.91
Ferm deposits		70,034	248	0.35		58,299	256	0.44		52,826	236	0.45
otal deposits booked in the United States		248,730	1,473	0.59		213,845	1,500	0.70		186,846	1,416	0.76
leposits booked in the other international												
ion-interest bearing demand deposits		10	-	-		-	-	-		-	-	-
nterest bearing demand deposits		2,757	6	0.22		2,802	12	0.43		2,310	7	0.30
otice deposits		28	-	-		26	-	-		31	-	-
erm deposits		9,435	41	0.43		7,912	8	0.10		8,847	84	0.95
otal deposits booked in other international		12,230	47	0.38		10,740	20	0.19		11,188	91	0.81
Fotal average deposits	\$	554,134 \$	4,310	0.78	% \$	503,582 \$	4,670	0.93	% \$	442,494 \$	4,466	1.01 9

TABLE 78: DEPOSITS – Denominations of \$100,000 or greater<sup>1</sup> (millions of Canadian dollars)

						As at
	—			Remaining term	to maturity	AS di
		Within 3 months	3 months to 6 months	6 months to 12 months	Over 12 months	Total
					Octo	per 31, 2013
Canada	\$	25.229	\$ 5,196	\$ 8.695 \$	34.281 \$	73.401
United States		41,589	15,634	7,974	1,684	66,881
Other international		11,141	4,504	77	18	15,740
Total	\$	77,959	\$ 25,334	\$ 16,746 \$	35,983 \$	156,022
					Oc	tober 31. 2012
Canada	S	32.421	\$ 4.885	\$ 8.524 \$	26.869 \$	72,699
United States		27,605	13,537	12,876	1,741	55,759
Other international		8,907	127	17	-	9,051
Total	\$	68,933	\$ 18,549	\$ 21,417 \$	28,610 \$	137,509
						tober 31, 2011
Canada	\$	19,970			28,737 \$	62,035
United States		33,264	7,998	6,524	2,028	49,814
Other international		5,321	371	17	33	5,742
Total	\$	58,555	\$ 13,708	\$ 14,530 \$	30,798 \$	117,591
<sup>1</sup> Deposits in Canada, U.S. and Other international include wholesale and retail deposits.						
TABLE 79: SHORT-TERM BORROWINGS						
(millions of Canadian dollars, except as noted)						
		00	tober 31. 2013	October 31, 201	2 October	As at 31, 2011
Obligations related to securities sold under repurchase agreements			,			
Balance at year-end		\$	34,414	\$ 38,8		25,991
Average balance during the year			46,234	42,5		32,603
Maximum month-end balance		\$	42,726	\$ 40,34	49 \$	30,037
Weighted-average rate at October 31			0.43		42 %	0.47 %
Weighted-average rate during the year			0.45	% 0.5	58 %	0.57 %

TD BANK GROUP • 2013 MANAGEMENT'S DISCUSSION AND ANALYSIS

## FINANCIAL RESULTS Consolidated Financial Statements

## MANAGEMENT'S RESPONSIBILITY FOR FINANCIAL INFORMATION

The management of The Toronto-Dominion Bank and its subsidiaries (the "Bank") is responsible for the integrity, consistency, objectivity and reliability of the Consolidated Financial Statements of the Bank and related financial information as presented. International Financial Reporting Standards as issued by the International Accounting Standards Board, as well as the requirements of the Bank Act (Canada) ("Bank Act") and related regulations have been applied and management has exercised its judgment and made best estimates where appropriate.

The Bank's accounting system and related internal controls are designed, and supporting procedures maintained, to provide reasonable assurance that financial records are complete and accurate and that assets are safeguarded against loss from unauthorized use or disposition. These supporting procedures include the careful selection and training of qualified staff, the establishment of organizational structures providing a well-defined division of responsibilities and accountability for performance, and the communication of policies and guidelines of business conduct throughout the Bank.

Management has assessed the effectiveness of the Bank's internal control over financial reporting as at October 31, 2013 using the framework found in Internal Control – Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission 1992 Framework. Based upon this assessment, management has concluded that as at October 31, 2013, the Bank's internal control over financial reporting is effective.

The Bank's Board of Directors, acting through the Audit Committee which is composed entirely of independent directors, oversees management's responsibilities for financial reporting. The Audit Committee reviews the Consolidated Financial Statements and recommends them to the Board for approval. Other responsibilities of the Audit Committee include monitoring the Bank's system of internal control over the financial reporting process and making recommendations to the Board and shareholders regarding the appointment of the external auditor.

The Bank's Chief Auditor, who has full and free access to the Audit Committee, conducts an extensive program of audits. This program supports the system of internal control and is carried out by a professional staff of auditors.

The office of the Superintendent of Financial Institutions, Canada, makes such examination and enquiry into the affairs of the Bank as deemed necessary to ensure that the provisions of the Bank Act, having reference to the safety of the depositors, are being duly observed and that the Bank is in sound financial condition.

Ernst & Young LLP, the independent auditors appointed by the shareholders of the Bank, have audited the effectiveness of the Bank's internal control over financial reporting as at October 31, 2013 in addition to auditing the Bank's Consolidated Financial Statements as of the same date. Their reports, which expressed an unqualified opinion, can be found on the following pages of the Consolidated Financial Statements. Ernst & Young LLP have full and free access to, and meet periodically with, the Audit Committee to discuss their audit and matters arising there from, such as, comments they may have on the fairness of financial reporting and the adequacy of internal controls.

Somen Ular

W. Edmund Clark Group President and Chief Executive Officer

Toronto, Canada December 4, 2013

TD BANK GROUP • 2013 CONSOLIDATED FINANCIAL STATEMENTS & NOTES

Cjohnston

Colleen M. Johnston Group Head Finance, Sourcing and Corporate Communications and Chief Financial Officer

## INDEPENDENT AUDITORS' REPORT OF REGISTERED PUBLIC ACCOUNTING FIRM TO SHAREHOLDERS

## Report on Financial Statements

We have audited the accompanying consolidated financial statements of The Toronto-Dominion Bank, which comprise the Consolidated Balance Sheet as at October 31, 2013 and 2012, and the Consolidated Statements of Income, Comprehensive Income, Changes in Equity, and Cash Flows for the years ended October 31, 2013, 2012, and 2011, and a summary of significant accounting policies and other explanatory information.

## Management's responsibility for the consolidated financial statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with International Financial Reporting Standards as issued by the International Accounting Standards Board, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

## Auditors' responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with Canadian generally accepted auditing standards and the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the consolidated financial statements, evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements. We believe that the audit evidence we have obtained in our audits is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of The Toronto-Dominion Bank as at October 31, 2013 and 2012, and its financial performance and its cash flows for the years ended October 31, 2013, 2012 and 2011, in accordance with International Financial Reporting Standards as issued by the International Accounting Standards Board.

## Other matter

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), The Toronto-Dominion Bank's internal control over financial reporting as of October 31, 2013, based on the criteria established in Internal Control-Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission 1992 Framework and our report dated December 4, 2013 expressed an unqualified opinion on The Toronto-Dominion Bank's internal control over financial reporting.

Ernet + young UP

Ernst & Young LLP Chartered Accountants Licensed Public Accountants

Toronto, Canada December 4, 2013

TD BANK GROUP • 2013 CONSOLIDATED FINANCIAL STATEMENTS & NOTES

## INDEPENDENT AUDITORS' REPORT OF REGISTERED PUBLIC ACCOUNTING FIRM TO SHAREHOLDERS

## Report on Internal Control under Standards of the Public Company Accounting Oversight Board (United States)

We have audited The Toronto-Dominion Bank's internal control over financial reporting as of October 31, 2013, based on criteria established in Internal Control – Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission 1992 Framework (the COSO criteria). The Toronto-Dominion Bank's management is responsible for maintaining effective internal control over financial reporting, and for its assessment of the effectiveness of internal control over financial reporting included in the accompanying Management's Report on Internal Control over Financial Reporting contained in the accompanying Management's Discussion and Analysis. Our responsibility is to express an opinion on The Toronto-Dominion Bank's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, testing and evaluating the design and operating effectiveness of internal control based on the assessed risk, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with International Financial Reporting Standards as issued by the International Accounting Standards Board ("IFRS"). A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with IFRS, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, The Toronto-Dominion Bank maintained, in all material respects, effective internal control over financial reporting as of October 31, 2013, based on the COSO criteria.

We also have audited, in accordance with Canadian generally accepted auditing standards and the standards of the Public Company Accounting Oversight Board (United States), the Consolidated Balance Sheet of The Toronto-Dominion Bank as at October 31, 2013 and 2012, and the Consolidated Statements of Income, Comprehensive Income, Changes in Equity, and Cash Flows for each of the years in the three-year period ended October 31, 2013 of The Toronto-Dominion Bank and our report dated December 4, 2013 expressed an unqualified opinion thereon.

Ernst + young UP

Ernst & Young LLP Chartered Accountants Licensed Public Accountants

Toronto, Canada December 4, 2013

TD BANK GROUP • 2013 CONSOLIDATED FINANCIAL STATEMENTS & NOTES

## **Consolidated Balance Sheet**

(millions of Canadian dollars, except as noted)	October 31	As at October 31
	2013	2012
ASSETS Cash and due from banks	\$ 3,581	\$ 3,436
Interest-bearing deposits with banks	28,855	21,692
	32,436	25,128
Trading loans, securities, and other (Notes 5, 6)	101,928	94,531
Derivatives (Notes 5, 10)	49,461	60,919
Financial assets designated at fair value through profit or loss (Note 5)	6,532	6,173
Available-for-sale securities (Notes 5, 6)	79,541 237.462	98,576 260,199
Held-to-maturity securities (Note 6)	29,961	200,199
Securities purchased under reverse repurchase agreements (Note 5)	64,283	69,198
Coans (Note 7)	01,200	00,100
Residential mortgages	185,820	172,172
Consumer instalment and other personal	119,192	117,927
	22,222	15,358
Business and government	116,799	101,041 4,994
Debt securities classified as loans	<u>3,744</u> 447,777	411,492
Allowance for loan losses (Note 7)	(2,855)	(2,644)
Loans, net of allowance for loan losses	444,922	408,848
Conter Control and Control Con		100,040
Customers' liability under acceptances	6,399	7,223
Investment in TD Ameritrade (Note 11)	5,300	5,344
Goodwill (Note 13)	13,297	12,311
Other intangibles (Note 13)	2,493	2,217
Land, buildings, equipment, and other depreciable assets (Note 14) Current income tax receivable	4,635 583	4,402 439
Deferred tax sasets (Note 27)	1,588	883
Other assets (Note 15)	19,173	14,914
	53,468	47,733
Total assets	\$ 862,532	\$ 811,106
LIABILITIES		
Trading deposits (Notes 5, 16)		\$ 38,774
Derivatives (Notes 5, 10)	49,471	64,997
Securitization liabilities at fair value (Notes 5, 8)	21,960	25,324
Other financial liabilities designated at fair value through profit or loss (Note 5)	12 119,036	17
Deposits (Note 16)	119,030	129,112
Personal	319,749	291,759
Banks	20,523	14,957
Business and government	203,204	181,038
	543,476	487,754
Other		
Acceptances	6,399 41,829	7,223 33,435
Obligations related to securities sold short (Note 5) Obligations related to securities sold under repurchase agreements (Note 5)	34,414	38,816
Securitization liabilities at amortized cost (Note 8)	25,592	26,190
Provisions (Note 29)	696	656
Current income tax payable	134	167
Deferred tax liabilities (Note 27)	321	327
Other liabilities (Note 17)		24,858 131,672
Subordinated notes and debentures (Note 18)	7,982	11,318
Liability for preferred shares (Note 19)	27	26
Liability for capital trust securities (Note 20)	1,740	2,224
Total liabilities	810,559	762,106
Common shares (millions of shares issued and outstanding: Oct. 31, 2013 – 919.4, Oct. 31, 2012 – 918.2) (Note 21)	19,316	18,691
Preferred shares (millions of shares issued and outstanding: Oct. 31, 2013 – 135.8, Oct. 31, 2012 – 135.8) (Note 21)	3,395	3,395
Treasury shares – common (millions of shares held: Oct. 31, 2013 – (1.9), Oct. 31, 2012 – (2.1)) (Note 21)	(145)	(166)
Treasury shares – preferred (millions of shares held: Oct. 31, 2013 – (0.1), Oct. 31, 2012 – nil) (Note 21)	(2) 170	(1) 196
Contributed surplus Retained earnings	24,565	21,763
Recumited other comprehensive income (loss)	3,166	3,645
	50,465	47,523
Non-controlling interests in subsidiaries (Note 22)	1,508	1,477
Total equity	51,973	49,000
Total liabilities and equity	\$ 862,532	\$ 811,106

Comune Ulan W. Edmund Clark Group President and Chief Executive Officer

60.50

William E. Bennett Chair, Audit Committee

TD BANK GROUP • 2013 CONSOLIDATED FINANCIAL STATEMENTS & NOTES

Page 4

## **Consolidated Statement of Income**

For the years	ended	October	31

For the years ended October 31				
(millions of Canadian dollars, except as noted)		2013	2012	2011
Interest income				
Loans	\$	18,514 \$	17,951 \$	17,010
Securities				
Interest		2,965	3,259	2,720
Dividends		1,048	940	810
Deposits with banks		89	88	369
		22,616	22,238	20,909
		22,010	22,230	20,909
Interest expense			4.070	1 100
Deposits		4,310	4,670	4,466
Securitization liabilities		927	1,026	1,235
Subordinated notes and debentures		447	612	663
Preferred shares and capital trust securities (Notes 19, 20)		154	174	208
Other		700	730	676
		6,538	7,212	7,248
Net interest income		16,078	15,026	13,661
Non-interest income		· · ·		
Investment and securities services		2,831	2,621	2,624
Tredities securities services		785	745	671
Net securities gains (losses) (Note 6)		304	373	393
Trading income (losses) (Note 3)		(281)	(41)	(127)
Service charges		1,863	1,775	1,602
Card services		1,345	1,039	959
Insurance revenue (Note 24)		3,734	3,537	3,345
Trust fees		148	149	154
Other income (loss)		455	322	558
		11,184	10,520	10,179
Total revenue		27,262	25,546	23,840
Provision for credit losses (Note 7)		1,631	1,795	1,490
Insurance claims and related expenses (Note 24)		3,056	2,424	2,178
Non-interest expenses		0,000	2, 12 1	2,110
Salaries and employee benefits (Note 26)		7,622	7,241	6,729
Galaries and employee benefits (Note 20) Occupancy, including depreciation		1,456	1,374	1,285
		847	825	801
Equipment, including depreciation		521	477	
Amortization of other intangibles (Note 13)		685	477 668	657
Marketing and business development				593
Brokerage-related fees		317	296	320
Professional and advisory services		1,010	925	944
Communications		281	282	271
Restructuring (Note 29)		129	-	-
Other		2,174	1,910	1,447
		15,042	13,998	13,047
Income before income taxes and equity in net income of an investment in associate		7,533	7,329	7,125
Provision for (recovery of) income taxes (Note 27)		1,143	1,092	1,326
Equity in net income of an investment in associate, net of income taxes (Note 11)		272	234	246
Legisland and a second of the		6,662	6,471	6,045
Net more dividends		185	196	180
	\$	6,477 \$	6,275 \$	5,865
Net income available to common shareholders and non-controlling interests in subsidiaries	\$	0,4// \$	0,215 \$	0,005
Attributable to:				
Non-controlling interests in subsidiaries	\$	105 \$	104 \$	104
Common shareholders		6,372	6,171	5,761
Weighted-average number of common shares outstanding (millions) (Note 28)				
		918.9	906.6	885.7
				902.9
Basic		922.5	914.9	
Basic Diluted		922.5	914.9	302.5
Basic Diluted Earnings per share (dollars) (Note 28)	¢			
Basic Diluted Earnings per share (dollars) (Note 28) Basic	\$	6.93 \$	6.81 \$	6.50
Basic Diluted	\$			

The accompanying Notes are an integral part of these Consolidated Financial Statements.

TD BANK GROUP • 2013 CONSOLIDATED FINANCIAL STATEMENTS & NOTES

## **Consolidated Statement of Comprehensive Income**

For the years ended October 31			
(millions of Canadian dollars)	2013	2012	2011
Net income	\$ 6,662 \$	6,471 \$	6,045
Other comprehensive income (loss), net of income taxes			
Change in unrealized gains (losses) on available-for-sale securities <sup>1</sup>	(493)	689	(246)
Reclassification to earnings of net losses (gains) in respect of available-for-sale securities <sup>2</sup>	(250)	(163)	(122)
Net change in unrealized foreign currency translation gains (losses) on investments in foreign operations	1,892	92	(796)
Reclassification to earnings of net losses (gains) on investments in foreign operations <sup>3</sup>	4	-	-
Reclassification to earnings of net losses (gains) on hedges of investments in foreign operations <sup>4</sup>	(4)	-	-
Net foreign currency translation gains (losses) from hedging activities <sup>5</sup>	(737)	(54)	332
Change in net gains (losses) on derivatives designated as cash flow hedges <sup>6</sup>	668	834	640
Reclassification to earnings of net losses (gains) on cash flow hedges <sup>7</sup>	(1,559)	(1,079)	(738)
	(479)	319	(930)
Comprehensive income (loss) for the year	\$ 6,183 \$	6,790 \$	5,115
Attributable to:			
Preferred shareholders	\$ 185 \$	196 \$	180
Common shareholders	5,893	6,490	4,831
Non-controlling interests in subsidiaries	105	104	104

Non-controlling interests in subsidiaries
1 Net of income tax recovery in 2013 of \$264 million (2012 – income tax provision of \$302 million; 2011 – income tax recovery of \$35 million).
2 Net of income tax provision in 2013 of \$157 million (2012 – income tax provision of \$74 million; 2011 – income tax provision of \$31 million).
3 Net of income tax provision in 2013 of \$157 million (2012 – income tax provision of \$11, 2011 – income tax provision of \$31 million).
4 Net of income tax provision in 2013 of \$11 million (2012 – income tax provision of \$11, 2011 – income tax provision of \$11.
5 Net of income tax provision in 2013 of \$264 million (2012 – income tax provision of \$111, 2011 – income tax provision of \$118 million).
5 Net of income tax provision in 2013 of \$264 million (2012 – income tax provision of \$181 million; 2011 – income tax provision of \$188 million, 2012 – income tax provision of \$312 million; 2011 – income tax provision of \$180 million, 2013 of \$188 million; 2012 – income tax provision of \$318 million; 2013 million; 2013 of \$264 million; 2014 – income tax provision of \$318 million; 2013 of \$218 million; 2013 of \$218 million; 2014 – income tax provision of \$318 million; 2013 of \$218 million; 2014 – income tax provision of \$318 million; 2013 of \$284 million; 2014 – income tax provision of \$318 million; 2013 of \$284 million; 2014 – income tax provision of \$318 million; 2013 – income tax provision of \$318 million; 2013 – income tax provision of \$318 million; 2014 million; 2014 – income tax provision of \$318 million; 2014 million; 2014 – income tax provision of \$318 million; 2014 – income tax provision of

All items presented in other comprehensive income will be reclassified to the Consolidated Statement of Income in subsequent periods. The accompanying Notes are an integral part of these Consolidated Financial Statements.

TD BANK GROUP • 2013 CONSOLIDATED FINANCIAL STATEMENTS & NOTES

# Consolidated Statement of Changes in Equity

_(millions of Canadian dollars)	2013	2012	2011
Common shares (Note 21)			
Balance at beginning of year	\$ 18,691 \$	17,491 \$	15,804
Proceeds from shares issued on exercise of stock options	297	253	322
Shares issued as a result of dividend reinvestment plan	515	947	661
Purchase of shares for cancellation	(187)	-	-
Proceeds from issuance of new shares	-	-	704
Balance at end of year	19,316	18,691	17,491
Preferred shares (Note 21)			
Balance at beginning of year	3,395	3,395	3,395
Balance at end of year	3.395	3,395	3,395
Treasury shares – common (Note 21)			
Balance at beginning of year	(166)	(116)	(91)
Purchase of shares	(3,552)	(3,175)	(2,164)
Sale of shares	3,573	3,125	2,139
Balance at end of year	(145)	(166)	(116)
Treasury shares – preferred (Note 21)	(143)	(100)	(110)
Balance at beginning of year	(1)	-	(1)
Durchase of shares	(86)	(77)	(59)
Sale of shares	85	76	60
Balance at end of year	(2)	(1)	-
Datative a certo in year	(2)	(1)	
Contributed surplus Balance at beginning of year	196	212	235
Detailine at beginning of year Net premium (discount) on sale of treasury shares	(3)	10	233
Stock options (Note 25) Other	(25)	(25)	(34)
		(1)	-
Balance at end of year	170	196	212
Retained earnings	01 700	10.010	11 701
Balance at beginning of year	21,763	18,213	14,781
Net income attributable to shareholders	6,557	6,367	5,941
Common dividends	(2,977)	(2,621)	(2,316)
Preferred dividends	(185)	(196)	(180)
Net premium on repurchase of common shares	(593)	-	_
Share issue expenses	-	-	(13)
Balance at end of year	24,565	21,763	18,213
Accumulated other comprehensive income (loss)			
Net unrealized gain (loss) on available-for-sale securities:			
Balance at beginning of year	1,475	949	1,317
Other comprehensive income (loss)	(743)	526	(368)
Balance at end of year	732	1,475	949
Net unrealized foreign currency translation gain (loss) on investments in foreign operations, net of hedging activities:			
Balance at beginning of year	(426)	(464)	-
Other comprehensive income (loss)	1,155	38	(464)
Balance at end of year	729	(426)	(464)
Net gain (loss) on derivatives designated as cash flow hedges:			
Balance at beginning of year	2,596	2,841	2,939
Other comprehensive income (loss)	(891)	(245)	(98)
Balance at end of year	1,705	2,596	2,841
Total	3,166	3,645	3,326
Non-controlling interests in subsidiaries			
Balance at beginning of year	1,477	1,483	1,493
Net income attributable to non-controlling interests in subsidiaries	105	104	104
Other	(74)	(110)	(114)
Balance at end of year	1,508	1,477	1,483
Total equity	\$ 51,973 \$	49.000 \$	44,004

TD BANK GROUP • 2013 CONSOLIDATED FINANCIAL STATEMENTS & NOTES

## **Consolidated Statement of Cash Flows**

millions of Canadian dollars)	2013	2012	201
ash flows from (used in) operating activities			
t income before income taxes	\$ 7,805 \$	7,563 \$	7,37
diustments to determine net cash flows from (used in) operating activities	¥ 1,000 ¢	1,000 ¢	1,01
Provision for credit losses (Note 7)	1,631	1.795	1,49
Depreciation (Note 14)	518	508	46
Amortization of other intangibles (Note 13)	521	477	65
Net securities losses (gains) (Note 6)	(304)	(373)	(39
Equity in net income of an investment in associate (Note 11)	(272)	(234)	(24
Deferred taxes (Note 27)	(362)	112	(14
changes in operating assets and liabilities	(002)		(
Interest receivable and payable (Notes 15, 17)	(425)	(236)	(14
Securities sold short	8.394	9.818	(7
Trading loans and securities	(7,397)	(21,178)	(9,65
Loans net of securitization and sales	(33,820)	(27,836)	(31,29
Deposits	64,541	47,487	51,17
Derivatives	(4,068)	2.208	78
Financial assets and liabilities designated at fair value through profit or loss	(364)	(1,952)	(2,08
Securitization liabilities	(3,962)	(2,265)	3.44
Other	(3,302)	(2,203)	(2.64
Cuter come taxes paid	(869)	(1,296)	(2,0
	31.695	12.529	16.63
et cash from (used in) operating activities	31,695	12,529	10,0
ash flows from (used in) financing activities			
hange in securities sold under repurchase agreements	(4,402)	12,825	3,80
ssue of subordinated notes and debentures (Note 18)	-	-	1,00
epayment of subordinated notes and debentures (Note 18)	(3,400)	(201)	(1,69
epayment or redemption of liability for preferred shares and capital trust securities (Notes 19, 20)	(483)	(11)	(66
ranslation adjustment on subordinated notes and debentures issued in a foreign			
currency and other	64	(24)	(1
ommon shares issued (Note 21)	247	206	95
tepurchase of common shares (Note 21)	(780)	-	
ale of treasury shares (Note 21)	3,655	3,211	2,21
urchase of treasury shares (Note 21)	(3,638)	(3,252)	(2,22
lividends paid	(2,647)	(1,870)	(1,83
istributions to non-controlling interests in subsidiaries	(105)	(104)	(10
et cash from (used in) financing activities	(11,489)	10,780	1,42
ash flows from (used in) investing activities			,
nterest-bearing deposits with banks	(7,163)	(676)	(1,88
ctivities in available-for-sale securities (Note 6)	(1,100)	(010)	(1,00
Purchases	(60,958)	(64.861)	(63.65
Proceeds from maturities	39,468	40.223	25,81
Proceeds from maturities	18,189	20.707	30.99
riocecus non sales	10,105	20,707	30,33
Purchases	(11,836)	_	
Proceeds from maturities	2.873		
rioceus non matunes	2,873	-	
Curvities in deol securities classified as loans	(704)	(040)	(00
	(721)	(213)	(29
Proceeds from maturities	1,399	1,568	1,23
Proceeds from sales	1,030	162	10
et purchases of premises, equipment, and other depreciable assets	(751)	(827)	(30
ecurities purchased (sold) under reverse repurchase agreements	4,915	(12,217)	(6,32
et cash acquired from (paid for) acquisitions (Note 12)	(6,543)	(6,839)	(3,22
et cash from (used in) investing activities	(20,098)	(22,973)	(17,50
ffect of exchange rate changes on cash and due from banks	37	4	(;
et increase (decrease) in cash and due from banks	145	340	52
ash and due from banks at beginning of year	3.436	3.096	2.5
ash and due from banks at end of year	\$ 3,581 \$	3,436 \$	3,09
	φ 5,501 φ	υ,του φ	0,0
upplementary disclosure of cash flow information		7 000	-
mount of interest paid during the year	\$ 6,928 \$	7,368 \$	7,39
mount of interest received during the year	21,533	21,218	20,0
mount of dividends received during the year	1.018	925	8

TD BANK GROUP • 2013 CONSOLIDATED FINANCIAL STATEMENTS & NOTES

## Notes to Consolidated Financial Statements

To facilitate a better understanding of the Bank's Consolidated Financial Statements, significant accounting policies, and related disclosures, a listing of all the notes is provided below.

Note	Торіс
1	Nature of Operations
2	Summary of Significant Accounting Policies
3	Significant Accounting Judgments, Estimates and Assumptions
4	Current and Future Changes in Accounting Policies
5	Fair Value of Financial Instruments
6	Securities
7	Loans, Impaired Loans and Allowance for Credit Losses
8	Transfers of Financial Assets
9	Special Purpose Entities
10	Derivatives
11	Investment in TD Ameritrade Holding Corporation
12	Significant Acquisitions
13	Goodwill and Other Intangibles
14	Land, Buildings, Equipment and Other Depreciable Assets
15	Other Assets
16	Deposits
17	Other Liabilities
18	Subordinated Notes and Debentures
19	Liability for Preferred Shares
20	Capital Trust Securities
21	Share Capital
22	Non-controlling Interests in Subsidiaries
23	Trading-Related Income
24 25	Insurance
25	Share-Based Compensation
20	Employee Benefits Income Taxes
28	Income raxes Earnings Per Share
29	Enimity of a control of the provision of
30	Related-Party Transactions
31	Segmented Information
32	Interest Rate Risk
33	Credit Risk
34	Regulatory Capital
35	Risk Margement
36	Information on Subsidiaries
37	Subsequent Events

TD BANK GROUP • 2013 CONSOLIDATED FINANCIAL STATEMENTS & NOTES

Page 9

## NOTE 1: NATURE OF OPERATIONS

### CORPORATE INFORMATION

The Toronto-Dominion Bank is a bank chartered under the Bank Act. The shareholders of a bank are not, as shareholders, liable for any liability, act or default of the bank except as otherwise provided under the Bank Act. The Toronto-Dominion Bank and its subsidiaries are collectively known as TD Bank Group ("TD" or the "Bank"). The Bank was formed through the amalgamation on February 1, 1955 of The Bank of Toronto (chartered in 1855) and The Dominion Bank (chartered in 1869). The Bank is incorporated and domiciled in Canada with its registered and principal business offices located at 66 Wellington Street West, Toronto, Ontario. TD serves customers in four key segments operating in a number of locations in key financial centres around the globe: Canadian Personal and Commercial Banking, Wealth and Insurance, U.S. Personal and Commercial Banking, and Wholesale Banking.

## BASIS OF PREPARATION

The accompanying Consolidated Financial Statements and accounting principles followed by the Bank have been prepared in accordance with International Financial Reporting Standards (IFRS), as issued by the International Accounting Standards Board (IASB), including the accounting requirements of the Office of the Superintendent of Financial Institutions Canada (OSFI).

The preparation of financial statements requires that management make estimates, assumptions and judgments regarding the reported amount of assets, liabilities, revenue and expenses, and disclosure of contingent assets and liabilities, as further described in Note 3. Accordingly, actual results may differ from estimated amounts as future confirming events occur.

The Consolidated Financial Statements of the Bank for the year ended October 31, 2013 were approved and authorized for issue by the Bank's Board of Directors, in accordance with the recommendation of the Audit Committee, on December 4, 2013.

The Bank's Consolidated Financial Statements were previously prepared in accordance with Canadian generally accepted accounting principles (GAAP). The comparative figures for 2011 were restated to reflect transitional adjustments to comply with IFRS.

Certain disclosures are included in the shaded sections of the "Managing Risk" section of the MD&A in this report, as permitted by IFRS, and form an integral part of the Consolidated Financial Statements. Certain comparative amounts have been reclassified to conform with the presentation adopted in the current year. The Consolidated Financial Statements were prepared under a historical cost basis, except for certain items carried at fair value as discussed below.

## NOTE 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

## BASIS OF CONSOLIDATION

The Consolidated Financial Statements include the assets, liabilities, results of operations, and cash flows of the Bank and its subsidiaries including certain special purpose entities (SPEs) which it controls. The Bank controls entities when it has the power to govern the financial and operating policies of the entity, generally when the Bank owns, directly or indirectly, more than half of the voting power of the entity. The existence and effect of potential voting rights that are currently exercisable or convertible are considered in assessing whether the Bank controls an entity. The Bank's Consolidated Financial Statements have been prepared using uniform accounting policies for like transactions and events in similar circumstances. All intercompany transactions, balances and unrealized gains and losses on transactions are eliminated on consolidation.

#### Subsidiaries

Subsidiaries are corporations or other legal entities controlled by the Bank, generally through directly holding more than half of the voting power of the entity. The existence and effect of potential voting rights that are currently exercisable or convertible are considered in assessing whether the Bank controls an entity. Subsidiaries are consolidated from the date the Bank obtains control and continue to be consolidated until the date when control ceases to exist

#### Special Purpose Entities

SPEs are entities that are created to accomplish a narrow and well-defined objective. SPEs may take the form of a corporation, trust, partnership or unincorporated entity. SPEs often are created with legal arrangements that impose limits on the decision-making powers of their governing board, trustee or management over the operations of the SPE. Typically, SPEs may not be controlled directly through holding more than half of the voting power of the entity. As a result, SPEs are consolidated when the substance of the relationship between the Bank and the

SPE indicates that the SPE is controlled by the Bank. When assessing whether the Bank has to consolidate an SPE, the Bank evaluates a range of factors, including whether, in substance:

- The activities of the SPE are being conducted on the Bank's behalf according to its specific business needs so that the Bank obtains the benefits from the SPE's operations; The Bank has the decision-making powers to obtain the majority of the benefits of the activities of the SPE;
- The Bank has rights to obtain the majority of the benefits of the SPE and therefore may be exposed to risks arising from the activities of the SPE; or The Bank retains the majority of the residual or ownership risk related to the SPE or its assets in order to obtain the benefits from its activities.

Consolidation conclusions need to be reassessed at the end of each financial reporting period. The Bank's policy is to consider the impact on consolidation of all significant changes in circumstances, focusing on the following:

Substantive changes in ownership, such as the purchase of more than an insignificant additional interest, or disposal of more than an insignificant interest in an entity;

- Changes in contractual or governance arrangements of an entity;
- Additional activities undertaken, such as providing a liquidity facility beyond the terms established originally, or entering into a transaction that was not originally contemplated; or
- Changes in the financing structure of an entity

#### Investments in Associates and Jointly Controlled Entities

Entities over which the Bank has significant influence are associates and are accounted for using the equity method of accounting. Significant influence is the power to participate in the financial and operating policy decisions of an investee, but is not control or joint control over these entities. Investments in associates are carried on the Consolidated Balance Sheet initially at cost and increased or decreased to recognize the Bank's share of the profit or loss of the associate, capital transactions, including the receipt of any dividends, and write-downs to reflect impairment in the value of such entities. These increases or decreases, together with any gains and losses realized on disposition, are reported on the Consolidated Statement of Income. The Bank's equity share in TD Ameritrade's earnings is reported on a one month lag basis. The Bank takes into account changes in the subsequent period that would significantly affect the results.

TD BANK GROUP • 2013 CONSOLIDATED FINANCIAL STATEMENTS & NOTES

The proportionate consolidation method is used to account for investments in which the Bank exercises joint control. Only the Bank's pro-rata share of assets, liabilities, revenue, and expenses is consolidated. At each balance sheet date, the Bank assesses whether there is any objective evidence that the investment in an associate or jointly controlled entity is impaired. The Bank calculates the amount of impairment as the difference between the higher of fair value or value-in-use and tis carrying value.

#### Non-controlling Interests

When the Bank does not own all of the equity of the subsidiary, the minority shareholders' interest is presented on the Consolidated Balance Sheet as non-controlling interests in subsidiaries as a component of total equity, separate from the equity of the Bank's shareholders. The income attributable to the minority interest holders, net of tax, is presented as a separate line item on the Consolidated Statement of Income.

#### CASH AND DUE FROM BANKS

Cash and due from banks consist of cash and amounts due from banks which are issued by investment grade financial institutions. These amounts are due on demand or have an original maturity of three months or less.

#### REVENUE RECOGNITION

Revenue is recognized to the extent that it is probable that the economic benefits will flow to the Bank and the revenue can be reliably measured. Revenue associated with the rendering of services is recognized by reference to the stage of completion of the transaction at the end of the reporting period.

Investment and securities services income include asset management fees, administration and commission fees, and investment banking fees. Asset management fees and administration and commission fees include income from investment management and related services, custody and institutional trust services and brokerage services, which are recognized as income over the period in which the related service is rendered. Investment banking fees, including advisory fees, are recognized as income when earned, and underwriting fees, are recognized as income when the Bank has rendered all services to the issuer and is entitled to collect the fee.

Credit fees include commissions, liquidity fees, restructuring fees, and loan syndication fees and are recognized as earned

Interest from interest-bearing assets and liabilities is recognized as interest income using the effective interest rate (EIR). EIR is the rate that discounts expected future cash flows for the expected life of the financial instrument to its carrying value. The calculation takes into account the contractual interest rate, along with any fees or incremental costs that are directly attributable to the instrument and all other premiums or discounts.

Card services income including interchange income from credit and debit cards and annual fees, is recognized as earned, except for annual fees, which are recognized over a 12-month period. Service charges and trust fee income are recognized as earned.

Revenue recognition policies related to financial instruments and insurance are described in the accounting policies below.

## FINANCIAL INSTRUMENTS OTHER THAN DERIVATIVES

Trading Assets and Trading Liabilities

Financial instruments are included within the trading portfolio if they have been originated, acquired or incurred principally for the purpose of selling or repurchasing in the near term, or they form part of a portfolio of identified financial instruments that are managed together and for which there is evidence of a recent actual pattern of short-term profit-taking.

Included within the trading portfolio are trading securities, trading loans, trading deposits, securitization liabilities at fair value, obligations related to securities sold short, and physical commodities, as well as certain financing-type commodities transactions that are recorded on the Consolidated Balance Sheet as Securities purchased under reverse repurchase agreements and Obligations related to securities sold under repurchase agreements. Respectively.

Trading portfolio assets and liabilities are recognized on a trade date basis and are accounted for at fair value, with changes in fair value as well as any gains or losses realized on disposal recognized in trading income. Physical commodities are measured at fair value less costs to sell. Transaction costs are expensed as incurred. Dividends are recognized on the ex-dividend date and interest is recognized on an accrual basis using the effective interest rate method (EIRM). Both dividends and interest are included in interest income or interest expense.

#### Designated at Fair Value through Profit or Loss

Certain financial assets and liabilities that do not meet the definition of trading may be designated at fair value through profit or loss. To be designated at fair value through profit or loss, financial assets or liabilities must meet one of the following criteria: (1) the designation eliminates or significantly reduces a measurement or recognition inconsistency; (2) a group of financial assets or liabilities, or both, is managed and its performance is evaluated on a fair value basis in accordance with a documented risk management or investment strategy; or (3) the instrument contains one or more embedded derivatives unless: (a) the embedded derivative does not significantly modify the cash flows that otherwise would be required by the contract; or (b) it is clear with little or no analysis that separation of the embedded derivative from the financial instrument is prohibited. In addition, the fair value through profit or loss, the designation is irrevocable.

Assets and liabilities designated at fair value through profit or loss are carried at fair value on the Consolidated Balance Sheet, with changes in fair value as well as any gains or losses realized on disposal recognized in other income. Interest is recognized on an accrual basis using the EIRM and is included in interest income or interest expense.

#### Available-for-Sale Securities

Financial instruments not classified as trading, designated at fair value through profit or loss, held-to-maturity or loans, are classified as available-for-sale and include equity securities and debt securities.

Available-for-sale securities are recognized on a trade date basis and are carried at fair value on the Consolidated Balance Sheet with changes in fair value recognized in other comprehensive income. Gains and losses realized on disposal of instruments classified as available-for-sale are calculated on an average cost basis and are recognized in net securities gains (losses) in non-interest income. Dividends are recognized on the ex-dividend date and interest income is recognized on an accrual basis using the EIRM. Both dividends and interest are included in interest income.

Impairment losses are recognized if there is objective evidence of impairment as a result of one or more events that have occurred (a 'loss event') and the loss event(s) results in a decrease in the estimated future cash flows of the instrument. A significant or prolonged decline in fair value below cost is considered objective evidence of impairment for available-for-sale equity securities. A deterioration in credit quality is considered objective evidence of impairment for available-for-sale edet securities. Unter instrument is identified, the cumulative net loss previously recognized in other comprehensive income, less any impairment loss previously recognized on the Consolidated Statement of Income, is removed from other comprehensive income and recognized in net securities cains (losses) in non-interest income.

TD BANK GROUP • 2013 CONSOLIDATED FINANCIAL STATEMENTS & NOTES

If the fair value of a previously impaired equity security subsequently increases, the impairment loss is not reversed through the Consolidated Statement of Income. Subsequent increases in fair value are recognized in other comprehensive income. If the fair value of a previously impaired debt security subsequently increases and the increase can be objectively related to an event occurring after the impairment was recognized on the Consolidated Statement of Income, then the impairment loss is reversed through the Consolidated Statement of Income is recognized previously on the Consolidated Statement of Income is recognized previously on the Consolidated Statement of Income. An increase in fair value in excess of impairment recognized previously on the Consolidated Statement of Income is recognized in other comprehensive income.

## Held-to-Maturity Securities

Debt securities with fixed or determinable payments and fixed maturity dates, that do not meet the definition of loans and receivables, and that the Bank intends and has the ability to hold to maturity are classified as held-to-maturity and are carried at amortized cost, net of impairment losses. Securities classified as held-to-maturity are assessed for objective evidence of impairment at the counterparty-specific level. If there is no objective evidence of impairment the counterparty specific level inthe security is grouped with other held-to-maturity securities with similar credit risk characteristics and collectively assessed for impairment, which considers losses incurred but not identified. Interest income is recognized using the EIRM and is included in Interest income on the Consolidated Statement of Income.

#### Loans and Allowance for Loan Losses

Loans

Loans are non-derivative financial assets with fixed or determinable payments that the Bank does not intend to sell immediately or in the near term and that are not quoted in an active market. Loans are carried at amortized cost on the Consolidated Balance Sheet, net of an allowance for loan losses, write-offs and unearned income, which includes prepaid interest, loan origination fees and costs, commitment fees, loan syndication fees, and unamortized discounts or premiums.

Interest income is recognized using the EIRM. The EIR is the rate that exactly discounts estimated future cash flows over the expected life of the loan. Loan origination fees and costs are considered to be adjustments to the loan yield and are recognized in interest income over the term of the loan. Commitment fees are recognized in credit fees over the commitment period when it is unlikely that the commitment will be called upon; otherwise, they are recognized in interest income over the term of

Commitment fees are recognized in credit fees over the commitment period when it is unlikely that the commitment will be called upon; otherwise, they are recognized in interest income over the term of the resulting loan. Loan syndication fees are recognized in credit fees upon completion of the financing placement unless the yield on any loan retained by the Bank is less than that of other comparable lenders involved in the financing syndicate. In such cases, an appropriate portion of the fee is recognized as a yield adjustment to interest income over the term of the loan.

#### Loan Impairment and the Allowance for Credit Losses, Excluding Acquired Credit-Impaired Loans

A loan (including a debt security classified as a loan) is considered impaired when there is objective evidence that there has been a deterioration of credit quality subsequent to the initial recognition of the loan (a 'loss event') to the extent the Bank no longer has reasonable assurance as to the timely collection of the full amount of principal and interest. Indicators of impairment could include, but are not limited to, one or more of the following:

- Significant financial difficulty of the issuer or obligor:
- · A breach of contract, such as a default or delinquency in interest or principal payments;
- · Increased probability that the borrower will enter bankruptcy or other financial reorganization; or
- The disappearance of an active market for that financial asset.

A loan will be reclassified back to performing status when it has been determined that there is reasonable assurance of full and timely repayment of interest and principal in accordance with the original or revised contractual conditions of the loan and all criteria for the impaired classification have been remedied. In cases where a borrower experiences financial difficulties the Bank may grant certain concessionary modifications to terms and conditions of a loan. Modifications may include extension of amortization periods, rate reductions, principal forgiveness, forbearance and other modifications intended to minimize the economic loss and to avoid foreclosure or repossession of collateral. If the modified loan's estimated realizable value, discounted at the original loan's EIR has decreased as a result of the modification, additional impairment is recorded. Once modified, if management expects full collection of payments under the revised loan terms, the loan is no longer considered impaired.

The allowance for credit losses represents management's best estimate of impairment incurred in the lending portfolios, including any off-balance sheet exposures, at the balance sheet date. The allowance for loss losses, which includes credit-related allowances for residential mortgages, consumer instalment and other personal, credit card, business and government loans, and debt securities classified as loans, is deducted from Loans on the Consolidated Balance Sheet. The allowance for credit losses for off-balance sheet instruments, which relates to certain guarantees, letters of credit and undrawn lines of credit, is recognized in Provisions on the Consolidated Balance Sheet. Allowances for lending portfolios reported on the balance sheet and off-balance sheet exposures are calculated using the same methodology. The allowance is increased by the provision for credit losses, and decreased by write-offs net of recoveries and disposals. The Bank maintains both counterparty-specific and collectively assessed allowances. Each quarter, allowances are reassessed and adjusted based on any changes in management's estimate of the future cash flows estimated to be recovered. Credit losses until a loan is written off.

A loan is written off against the related allowance for credit losses when there is no realistic prospect of recovery. Non-retail loans are generally written off when all reasonable collection efforts have been exhausted, such as when a loan is sold, when all security has been realized or when all security has been resolved with the receiver or bankruptcy court. Non-real estate secured retail loans are generally written off when contractual payments are 180 days past due, or when a loan is sold. Real-estate secured retail loans are generally written off when the security is realized.

#### Counterparty-Specific Allowance

Individually significant loans, such as the Bank's medium-sized business and government loans and debt securities classified as loans, are assessed for impairment at the counterparty-specific level. The impairment assessment is based on the counterparty's credit ratings, overall financial condition, and where applicable, the realizable value of the collateral. Collateral is reviewed at least annually and when conditions arise indicating an earlier review is necessary. An allowance, if applicable, is measured as the difference between the carrying amount of the loan and the estimated recoverable amount. The estimated recoverable amount is the present value of the estimated future cash flows, discounted using the loan's original EIR.

TD BANK GROUP • 2013 CONSOLIDATED FINANCIAL STATEMENTS & NOTES

## Collectively Assessed Allowance for Individually Insignificant Impaired Loans

Individually insignificant impaired loans, such as the Bank's personal and small business loans and credit cards, are collectively assessed for impairment. Allowances are calculated using a formula that incorporates recent loss experience, historical default rates which are delinquency levels in interest or principal payments that indicate impairment, other applicable currently observable data, and the type of collateral pledged.

#### Collectively Assessed Allowance for Incurred but Not Identified Credit Losses

If there is no objective evidence of impairment for an individual loan, whether significant or not, the loan is included in a group of assets with similar credit risk characteristics and collectively assessed for impairment for losses incurred but not identified. This allowance is referred to as the allowance for incurred but not identified credit losses. The level of the allowance for each group depends upon an assessment of business and economic conditions, historical loss experience, loan portfolio composition, and other relevant indicators. Historical loss experience is adjusted based on current observable data to reflect the effects of current conditions. The allowance for incurred but not identified credit losses is calculated using credit risk models that consider probability of default (loss frequency), loss given credit default (loss severity), and exposure at default. For purposes of measuring the collectively assessed allowance for incurred but not identified credit losses, default is defined as delinquency levels in interest or principal payments that would indicate impairment.

#### Acquired Loans

Acquired loans are initially measured at fair value which considers incurred and expected future credit losses estimated at the acquisition date and also reflects adjustments based on the acquired loan's interest rate in comparison to the current market rates. As a result, no allowance for credit losses is recorded on the date of acquisition. When loans are acquired with evidence of incurred credit loss where it is probable at the purchase date that the Bank will be unable to collect all contractually required principal and interest payments, they are generally considered to be acquired credit-impaired (ACI) loans.

Acquired performing loans are subsequently accounted for at amortized cost based on their contractual cash flows and any acquisition related discount or premium is considered to be an adjustment to the loan yield and is recognized in interest income using the EIRM over the term of the loan, or the expected life of the loan for acquired loans with revolving terms. Credit related discounts relating to incurred losses for acquired loans are not accreted. Acquired loans are subject to impairment assessments under the Bank's credit loss framework similar to the Bank's originated loan portfolio.

## Acquired Credit-Impaired Loans

ACI loans are identified as impaired at acquisition based on specific risk characteristics of the loans, including past due status, performance history and recent borrower credit scores.

ACI loans are accounted for based on the present value of expected cash flows as opposed to their contractual cash flows. The Bank determines the fair value of these loans at the acquisition date by discounting expected cash flows at a discount rate that reflects factors a market participant would use when determining fair value including management assumptions relating to default rates, loss severities, the amount and timing of prepayments, and other factors that are reflective of current market conditions. With respect to certain individually significant ACI loans, accounting is applied individually at the loan level. The remaining ACI loans are aggregated provided that they are acquired in the same fiscal quarter and have common risk characteristics. Aggregated loans are accounted for as a single asset with aggregated cash flows and a single composite interest rate.

Subsequent to acquisition, the Bank regularly reassesses and updates its cash flow estimates for changes to assumptions relating to default rates, loss severities, the amount and timing of prepayments and other factors that are reflective of current market conditions. Probable decreases in expected cash flows trigger the recognition of additional impairment, which is measured based on the present value of the revised expected cash flows discounted at the loan's EIR as compared to the carrying value of the loan. Impairment is recorded through the provision for credit losses.

Probable and significant increases in expected cash flows would first reverse any previously taken impairment with any remaining increase recognized in income immediately as interest income. In addition, for fixedrate ACI loans the timing of expected cash flows may increase or decrease which may result in adjustments through interest income to the carrying value in order to maintain the inception yield of the ACI loan. If the timing and/or amounts of expected cash flows on ACI loans were determined not to be reasonably estimable, no interest is recognized.

## Federal Deposit Insurance Corporation Covered Loans

Loans subject to loss share agreements with the Federal Deposit Insurance Corporation (FDIC) are considered FDIC covered loans. The amounts expected to be reimbursed by the FDIC are considered separately as indemnification assets and are initially measured at fair value. If losses on the portfolio are greater than amounts expected at the acquisition date, an impairment loss is taken by establishing an allowance for credit losses, which is determined gross, exclusive of any adjustments to the indemnification assets.

Indemnification assets are subsequently adjusted for any changes in estimates related to the overall collectability of the underlying loan portfolio. Any additional impairment of the underlying loan portfolio generally results in an increase of the indemnification asset through the provision for credit losses. Alternatively, decreases in the expectation of losses of the underlying loan portfolio generally results in a decrease of the indemnification asset through net interest income (or through the provision for credit losses if impairment was previously taken). The indemnification asset is drawn down as payments are received from the FDIC pertaining to the loss share agreements.

FDIC covered loans are recorded in Loans on the Consolidated Balance Sheet. The indemnification assets are recorded in Other assets on the Consolidated Balance Sheet.

At the end of each loss share period, the Bank may be required to make a payment to the FDIC if actual losses incurred are less than the intrinsic loss estimate as defined in the loss share agreements. The payment is determined as 20% of the excess between the intrinsic loss estimate and actual covered losses determined in accordance with the loss sharing agreement, net of specified servicing costs. The fair value of the estimated payment is included in part of the indemnification asset at the date of acquisition. Subsequent changes to the estimated payment are considered in determining the adjustment to the indemnification asset as described above.

#### Customers' Liability under Acceptances

Acceptances represent a form of negotiable short-term debt issued by customers, which the Bank guarantees for a fee. Revenue is recognized on an accrual basis. The potential obligation of the Bank under acceptances is reported as a liability on the Consolidated Balance Sheet. The Bank's recourse against the customer in the event of a call on any of these commitments is reported as an asset of the same amount.

TD BANK GROUP • 2013 CONSOLIDATED FINANCIAL STATEMENTS & NOTES

## Financial Liabilities Carried at Amortized Cost

Deposits

Deposits, other than deposits included in a trading portfolio, are accounted for at amortized cost. Accrued interest on deposits, calculated using the EIRM, is included in Other liabilities on the Consolidated Balance Sheet.

## Subordinated Notes and Debentures

Subordinated notes and debentures are accounted for at amortized cost. Interest expense is recognized on an accrual basis using the EIRM.

## Liability for Preferred Shares and Capital Trust Securities

The Bank classifies issued instruments in accordance with the substance of the contractual arrangement. Issued instruments that are mandatorily redeemable or convertible into a variable number of the Bank's common shares at the holder's option are classified as liabilities on the Consolidated Balance Sheet. Dividend or interest payments on these instruments are recognized in interest expense. Preferred shares that are not mandatorily redeemable or that are not convertible into a variable number of the Bank's common shares at the holder's option are classified and presented in Share Capital.

#### Guarantees

The Bank issues guarantee contracts that require payments to be made to guaranteed parties based on: (i) changes in the underlying economic characteristics relating to an asset or liability of the guaranteed party; (ii) failure of another party to perform under an obligating agreement; or (iii) failure of another party to pay its indebtedness when due. Financial standby letters of credit are financial guarantees that represent irrevocable assurances that the Bank will make payments in the event that a customer cannot meet its obligations to third parties and they carry the same credit risk, recourse and collateral security requirements as loans extended to customers. Performance standby letters of credit are considered non-financial guarantees as payment does not depend on the occurrence of a credit event and is generally related to a non-financial trigger event. Financial and performance standby letters of credit are initially measured and recorded at their fair value. A guarantee liability is recorded on initial recognition at fair value which is normally equal to the present value of the guarantee fees received over the life of contract. The Bank's release from risk is recognized over the term of the guarantee using a systematic and rational amortization method.

If a guarantee meets the definition of a derivative, it is carried at fair value on the Consolidated Balance Sheet and reported as a derivative asset or derivative liability at fair value. Guarantees that are considered derivatives are a type of credit derivative which are over-the-counter (OTC) contracts designed to transfer the credit risk in an underlying financial instrument from one counterparty to another.

#### DERIVATIVES

Derivatives are instruments that derive their value from changes in underlying interest rates, foreign exchange rates, credit spreads, commodity prices, equities, or other financial or non-financial measures. Such instruments include interest rate, foreign exchange, equity, commodity and credit derivative contracts. The Bank uses these instruments for trading and non-trading purposes to manage the risks associated with its funding and investment strategies. Derivatives are carried at their fair value on the Consolidated Balance Sheet.

The notional amounts of derivatives are not recorded as assets or liabilities as they represent the face amount of the contract to which a rate or price is applied to determine the amount of cash flows to be exchanged in accordance with the contract. Notional amounts do not represent the potential gain or loss associated with market risk and are not indicative of the credit risk associated with derivatives.

#### Derivatives Held for Trading Purposes

The Bank enters into trading derivative contracts to meet the needs of its customers, to enter into trading positions primarily to provide liquidity and market-making related activities, and in certain cases, to manage risks related to its trading portfolio. The realized and unrealized gains or losses on trading derivatives are recognized immediately in trading income (losses).

## Derivatives Held for Non-trading Purposes

When derivatives are held for non-trading purposes and when the transactions meet the hedge accounting requirements of IAS 39, *Financial Instruments: Recognition and Measurement* (IAS 39), they are classified by the Bank as non-trading derivatives and receive hedge accounting treatment, as appropriate. Certain derivative instruments that are held for economic hedging purposes, and do not meet the hedge accounting requirements of IAS 39, are also classified as non-trading derivatives with the change in fair value of these derivatives recognized in non-interest income.

## Hedging Relationships

Hedge Accounting

At the inception of a hedging relationship, the Bank documents the relationship between the hedging instrument and the hedged item, its risk management objective and its strategy for undertaking the hedge. The Bank also requires a documented assessment, both at hedge inception and on an ongoing basis, of whether or not the derivatives that are used in hedging relationships are highly effective in offsetting the changes attributable to the hedged risks in the fair values or cash flows of the hedged items. In order to be considered effective, the hedging instrument and the hedged item must be highly and inversely correlated such that the changes in the fair value of the hedging rolationship life the effects of the hedged exposure to the Bank throughout the term of the hedging relationship. If a hedging relationship becomes ineffective, it no longer qualifies for hedge accounting and any subsequent change in the fair value of the hedging instrument is recognized in Non-interest income on the Consolidated Statement of Income.

Changes in fair value relating to the derivative component excluded from the assessment of hedge effectiveness, is recognized immediately in Non-interest income on the Consolidated Statement of Income. When derivatives are designated as hedges, the Bank classifies them either as: (i) hedges of the changes in fair value of recognized assets or liabilities or firm commitments (fair value hedges); (ii) hedges of the variability in highly probable future cash flows attributable to a recognized asset or liability, or a forecasted transaction (cash flow hedges); or (iii) hedges of net investments in a foreign operation (net investment hedges).

#### Fair Value Hedges

The Bank's fair value hedges principally consist of interest rate swaps that are used to protect against changes in the fair value of fixed-rate long-term financial instruments due to movements in market interest rates. Changes in the fair value of derivatives that are designated and qualify as fair value hedging instruments are recognized in Non-interest income on the Consolidated Statement of Income, along with changes in the fair value of the assets, liabilities or group thereof that are attributable to the hedged risk. Any change in fair value relating to the ineffective portion of the hedging relationship is recognized immediately in non-interest income.

TD BANK GROUP • 2013 CONSOLIDATED FINANCIAL STATEMENTS & NOTES

The cumulative adjustment to the carrying amount of the hedged item (the basis adjustment) is amortized to the Consolidated Statement of Income in net interest income based on a recalculated EIR over the remaining expected life of the hedged item, with amortization beginning no later than when the hedged item ceases to be adjusted for changes in its fair value attributable to the hedged risk. Where the hedged item has been derecognized, the basis adjustment is immediately released to Net interest income on the Consolidated Statement of Income.

#### Cash Flow Hedges

The Bank is exposed to variability in future cash flows that are denominated in foreign currencies, as well as the variability in future cash flows on non-trading assets and liabilities that bear interest at variable rates, or are expected to be reinvested in the future. The amounts and timing of future cash flows are projected for each hedged exposure on the basis of their contractual terms and other relevant factors, including estimates of prepayments and defaults.

The effective portion of the change in the fair value of the derivative that is designated and qualifies as a cash flow hedge is recognized in other comprehensive income. The change in fair value of the derivative relating to the ineffective portion is recognized immediately in non-interest income.

Amounts accumulated in other comprehensive income are reclassified to Net interest income on the Consolidated Statement of Income in the period in which the hedged item affects income. When a hedging instrument expires or is sold, or when a hedge no longer meets the criteria for hedge accounting, any cumulative gain or loss existing in other comprehensive income at that time remains in other comprehensive income until the forecasted transaction impacts the Consolidated Statement of Income. When a forecasted transaction is no longer expected to occur, the cumulative gain or loss that was reported in other comprehensive income is immediately reclassified to Net interest income on the Consolidated Statement of Income.

#### Net Investment Hedges

Hedges of net investments in foreign operations are accounted for similar to cash flow hedges. The change in fair value on the hedging instrument relating to the effective portion is recognized in other comprehensive income. The change in fair value of the hedging instrument relating to the ineffective portion is recognized immediately on the Consolidated Statement of Income. Gains and losses accumulated in other comprehensive income are reclassified to the Consolidated Statement of Income. The change in the foreign operation.

#### Embedded Derivatives

Derivatives may be embedded in other financial instruments (the host instrument). Embedded derivatives are treated as separate derivatives when their economic characteristics and risks are not closely related to those of the host instrument, a separate instrument with the same terms as the embedded derivative would meet the definition of a derivative, and the combined contract is not held for trading or designated at fair value through profit or loss. These embedded derivatives, which are bifurcated from the host contract, are recognized on the Consolidated Balance Sheet as Derivatives and measured at fair value with subsequent changes recognized in Non-interest income on the Consolidated Statement of Income.

## TRANSLATION OF FOREIGN CURRENCIES

The Bank's Consolidated Financial Statements are presented in Canadian dollars, which is the presentation currency of the Bank. Items included in the financial statements of each of the Bank's entities are measured using their functional currency, which is the currency of the primary economic environment in which they operate.

Monetary assets and liabilities denominated in a currency that differs from an entity's functional currency are translated into the functional currency of the entity at exchange rates prevailing at the balance sheet date. Non-monetary assets and liabilities are translated at historical exchange rates. Income and expenses are translated into an entity's functional currency at average exchange rates prevailing throughout the year. Translation gains and losses are included in non-interest income except for available-for-sale equity securities where unrealized translation gains and losses are recorded in other comprehensive income until the asset is sold or becomes impaired.

Foreign-currency denominated subsidiaries are those with a functional currency other than Canadian dollars. For the purpose of translation into the Bank's functional currency, all assets and liabilities are translated at exchange rates in effect at the balance sheet date and all income and expenses are translated at average exchange rates for the period. Unrealized translation gains and losses relating to these operations, net of gains or losses arising from net investment hedges of these positions and applicable income taxes, are included in other comprehensive income. Translation gains and losses accumulated in other comprehensive income are recognized on the Consolidated Statement of Income upon the disposal or partial disposal of the investment in the foreign operation. The investment balance of foreign entities accounted for by the equity method, including TD Ameritrade, is translated into Canadian dollars using the closing rate at the end of the period with exchange gains or losses recognized in other comprehensive income.

## OFFSETTING OF FINANCIAL INSTRUMENTS

Financial assets and liabilities are offset, with the net amount presented on the Consolidated Balance Sheet, only if the Bank currently has a legally enforceable right to set off the recognized amounts, and intends either to settle on a net basis or to realize the asset and settle the liability simultaneously. In all other situations, assets and liabilities are presented on a gross basis.

## DETERMINATION OF FAIR VALUE

The fair value of a financial instrument on initial recognition is normally the transaction price, such as, the fair value of the consideration given or received. The best evidence of fair value is quoted prices in active markets, and is based on bid prices for financial assets, and offered prices for financial labilities. When financial assets and liabilities have offsetting market risks, the Bank uses mid-market prices as a basis for establishing fair values for the offsetting risk positions and applies the bid or offered price to the net open position, as appropriate. When there is no active market for the instrument, the fair value may be based on other observable current market transactions involving the same or similar instrument, without modification or repackaging, or is based on a valuation technique which maximizes the use of observable market inputs. The Bank recognizes various types of valuation adjustments to account for factors that market participants would use in determining fair value which are not included in valuation techniques due to system limitations

or measurement uncertainty. Valuation adjustments reflect the Bank's assessment of factors that market participants would use in priving the asset or liability. These include, but are not limited to, the unobservability of inputs used in the pricing model, or assumptions about risk, such as creditworthiness of each counterparty and risk premiums that market participants would require given the inherent risk in the pricing model.

If there is a difference between the initial transaction price and the value based on a valuation technique which includes observable market inputs, the difference is referred to as inception profit or loss. Inception profit or loss is recognized into income upon initial recognition of the instrument. When an instrument is measured using a valuation technique that utilizes non-observable inputs, it is initially valued at the transaction price, which is considered the best estimate of fair value. Subsequent to initial recognition, any difference between the transaction price and the value determined by the valuation technique at initial recognition is recognized into income as non-observable inputs become observable.

TD BANK GROUP • 2013 CONSOLIDATED FINANCIAL STATEMENTS & NOTES

If the fair value of a financial asset measured at fair value becomes negative, it is recognized as a financial liability until either its fair value becomes positive, at which time it is recognized as a financial asset, or until it is extinguished.

## DERECOGNITION OF FINANCIAL INSTRUMENTS

Financial Assets

The Bank derecognizes a financial asset when the contractual rights to that asset have expired. Derecognition may also be appropriate where the contractual right to receive future cash flows from the asset have been transferred, or where the Bank retains the rights to future cash flows from the asset, but assumes an obligation to pay those cash flows to a third party subject to certain criteria. When the Bank transfers a financial asset, it is necessary to assess the extent to which the Bank has retained the risks and rewards of ownership of the financial asset have been retained, the Bank continues to recognize the financial asset and also recognizes a financial liability for the consideration received. Certain transaction costs incurred are also capitalized and amortized using EIRM. If substantially all the risks and rewards of ownership of the financial asset have been retained or retained or retained in the transfer. The Bank determines whether substantially all the risk and rewards have been transferred, assets or liabilities any rights and obligations created or retained in the transfer. The Bank determines whether substantially all the risk and rewards have been transferred by quantitatively comparing the variability in cash flows before and after the transfer. If the variability in cash flows does not change significantly as a result of the transfer, the Bank has retained substantially all of the risks and rewards of ownership.

If the Bank neither transfers nor retains substantially all the risks and rewards of ownership of the financial asset, the Bank derecognizes the financial asset where it has relinquished control of the financial asset. The Bank is considered to have relinquished control of the financial asset, where the transferee has the practical ability to sell the transferred financial asset. Where the Bank has retained control of the financial asset, it continues to recognize the financial asset to fits continuing involvement in the financial asset. Under these circumstances, the Bank usually retains the rights to future cash flows relating to the asset through a residual interest and is exposed to some degree of risk associated with the financial asset.

The derecognition criteria are also applied to the transfer of part of an asset, rather than the asset as a whole, or to a group of similar financial assets in their entirety, when applicable. If transferring a part of an asset, it must be a specifically identified cash flow, a fully proportionate share of the asset, or a fully proportionate share of a specifically identified cash flow.

#### Securitization

Securitization is the process by which financial assets are transformed into securities. The Bank securitizes financial assets by transferring those financial assets to a third party and as part of the securitization, certain financial assets may be retained and may consist of an interest-only strip and, in some cases, a cash reserve account (collectively referred to as 'retained interests'). If the transfer qualifies for derecognition, again or loss is recognized immediately in other income after the effects of hedges on the assets sold, if applicable. The amount of the gain or loss is calculated as the difference between the carrying amount of the asset transferred and the sum of any cash proceeds received, including any financial asset received or financial liability assumed, and any cumulative gain or loss allocated to the transferred asset that had been recognized in other comprehensive income. To determine the value of the relatined interest initially recorded, the previous carrying value of the transferred asset is allocated between the amount derecognized from the balance determined by estimating the present value of future expected cash flows using management's best estimates of key assumptions that market participants would use in determining fair value. Refer to Note 3 for assumptions used by management in determining the fair value of retained interests. Rairi adainst inderests in classified as trading securities with subsequent changes in fair value recorded in trading income. Where the Bank retains the servicing rights, the benefits of servicing are assessed against market expectations. When the benefits of servicing are less than adequate, a servicing liability is recognized.

#### Financial Liabilities

The Bank derecognizes a financial liability when the obligation under the liability is discharged, cancelled or expires. If an existing financial liability is replaced by another financial liability from the same lender on substantially different terms or where the terms of the existing finability are substantially modified, the original liability is derecognized and a new liability is recognized with the difference in the respective carrying amounts recognized on the Consolidated Statement of Income.

## Securities Purchased Under Reverse Repurchase Agreements, Securities Sold Under Repurchase Agreements, and Securities Borrowing and Lending

Securities purchased under reverse repurchase agreements involve the purchase of securities by the Bank under agreements to resell the securities at a future date. These agreements are treated as collateralized lending transactions whereby the Bank takes possession of the purchased securities, but does not acquire the risks and rewards of ownership. The Bank monitors the market value of the purchased securities relative to the amounts due under the reverse repurchase agreements, and when necessary, requires transfer of additional collateral. In the event of counterparty default, the agreements provide the Bank with the right to liquidate the collateral held and offset the proceeds against the amount owing from the counterparty.

Obligations related to securities sold under repurchase agreements involve the sale of securities by the Bank to counterparties under agreements to repurchase the securities at a future date. These agreements do not result in the risks and rewards of ownership being relinquished and are treated as collateralized borrowing transactions. The Bank monitors the market value of the securities sold relative to the amounts due under the repurchase agreements, and when necessary, transfers additional collateral and may require counterparties to return collateral pledged. Certain transactions that do not meet derecognition criteria under IFRS are also included in obligations related to securities sold under repurchase agreements. Refer to Note 8 for further details.

Securities purchased under reverse repurchase agreements and obligations related to securities sold under repurchase agreements are initially recorded on the Consolidated Balance Sheet at the respective prices at which the securities were originally acquired or sold, plus accrued interest. Subsequently, the agreements are measured at amortized cost on the Consolidated Balance Sheet, plus accrued interest. Interest earned on reverse repurchase agreements and interest incurred on repurchase agreements is determined using the EIRM and is included in Interest income and Interest expense, respectively, on the Consolidated Statement of Income.

In security lending transactions, the Bank lends securities to a counterparty and receives collateral in the form of cash or securities. If cash collateral is received, the Bank records the cash along with an obligation to return the cash as an obligation related to securities sold under repurchase agreements on the Consolidated Balance Sheet. Where securities are received as collateral, the Bank does not record the collateral on the Consolidated Balance Sheet.

TD BANK GROUP • 2013 CONSOLIDATED FINANCIAL STATEMENTS & NOTES

In securities borrowing transactions, the Bank borrows securities from a counterparty and pledges either cash or securities as collateral. If cash is pledged as collateral, the Bank records the transaction as securities purchased under reverse repurchase agreements on the Consolidated Balance Sheet. Securities pledged as collateral remain on the Bank's Consolidated Balance Sheet.

Where securities are pledged or received as collateral, security borrowing fees and security lending income are recorded in Non-interest expenses and Non-interest income, respectively, on the Consolidated Statement of Income over the term of the transaction. Where cash is pledged or received as collateral, interest received or incurred is determined using the EIRM and is included in Interest income and Interest expense, respectively, on the Consolidated Statement of Income.

Commodities purchased or sold with an agreement to sell or repurchase the commodities at a later date at a fixed price, are also included in securities purchased under reverse repurchase agreements and obligations related to securities sold under repurchase agreements, respectively, if the derecognition criteria under IFRS are not met. These instruments are measured at fair value.

#### GOODWILL

Goodwill represents the excess purchase price paid over the net fair value of identifiable assets and liabilities acquired in a business combination. Goodwill is carried at its initial cost less accumulated impairment losses.

Goodwill is allocated to a cash generating unit (CGU) or a group of CGUs that is expected to benefit from the synergies of the business combination, regardless of whether any assets acquired and liabilities assumed are assigned to the CGU or group of CGUs. A CGU is the smallest identifiable group of assets that generate cash flows largely independent of the cash inflows from other assets or groups of assets. Each CGU or group of CGUs, to which the goodwill is allocated, represents the lowest level within the Bank at which the goodwill is monitored for internal management purposes and is not larger than an operating segment.

Goodwill is assessed for impairment at least annually and when an event or change in circumstances indicates that the carrying amount may be impaired. When impairment indicators are present, the recoverable amount of the CGU or group of CGUs, which is the higher of its estimated fair value less costs to sell and its value-in-use, is determined. If the carrying amount of the CGU or group of CGUs is higher than its recoverable amount, an impairment loss exists. The impairment loss is recognized on the Consolidated Statement of Income and is applied to the goodwill balance. An impairment loss cannot be reversed in future periods.

#### INTANGIBLE ASSETS

The Bank's intangible assets consist primarily of core deposit intangibles, credit card related intangibles and software intangibles. Intangible assets are initially recognized at fair value and are amortized over their estimated useful lives (3 to 20 years) proportionate to their expected economic benefits, except for software which is amortized over its estimated useful life (3 to 7 years) on a straight-line basis.

The Bank assesses its intangible assets for impairment on a quarterly basis. When impairment indicators are present, the recoverable amount of the asset, which is the higher of its estimated fair value less costs to sell and its value-in-use, is determined. If the carrying amount of the asset is higher than its recoverable amount, the asset is written down to its recoverable amount. An impairment loss is recognized on the Consolidated Statement of Income in the period in which the impairment is identified. Impairment losses recognized previously are assessed and reversed if the circumstances leading to the impairment are no longer present. Reversal of any impairment loss been recognized for the asset in prior periods.

## LAND, BUILDINGS, EQUIPMENT, AND OTHER DEPRECIABLE ASSETS

Land is recognized at cost. Buildings, computer equipment, furniture and fixtures, other equipment and leasehold improvements are recognized at cost less accumulated depreciation and provisions for impairment, if any. Gains and losses on disposal are included in Non-interest income on the Consolidated Statement of Income.

Properties or other assets leased under a finance lease are capitalized as assets and depreciated on a straight-line basis over the lesser of the lease term and the estimated useful life of the asset. The Bank records the obligation associated with the retirement of a long-lived asset at fair value in the period in which it is incurred and can be reasonably estimated, and records a corresponding increase to the carrying amount of the asset. The asset is depreciated on a straight-line basis over its remaining useful life while the liability is accreted to reflect the passage of time until the eventual settlement of the obligation. Depreciation is recognized on a straight-line basis over the useful lives of the asset sated by asset category, as follows:

Asset	Useful Life
Buildings	15 to 40 years
Computer equipment	3 to 7 years
Furniture and fixtures	3 to 15 years
Other equipment	5 to 8 years
Leasehold improvements	Lesser of lease term plus one renewal and 15 years

The Bank assesses its depreciable assets for impairment on a quarterly basis. When impairment indicators are present, the recoverable amount of the asset, which is the higher of its estimated fair value less costs to sell and its value-in-use, is determined. If the carrying value of the asset is higher than its recoverable amount, the asset is written down to its recoverable amount. An impairment loss is recognized on the Consolidated Statement of Income in the period in which the impairment is identified. Impairment losses recognized previously are assessed and reversed if the circumstances leading to their impairment are no longer present. Reversal of any impairment loss will not exceed the carrying amount of the depreciable asset that would have been determined had no impairment loss been recognized for the asset in prior periods.

## NON-CURRENT ASSETS HELD FOR SALE

Individual non-current assets (and disposal groups) are classified as held for sale if they are available for immediate sale in their present condition subject only to terms that are usual and customary for sales of such assets (or disposal groups), and their sale must be highly probable to occur within one year. For a sale to be highly probable, management must be committed to a sales plan and initiate an active program to market for the sale of the non-current assets (and disposal groups). Non-current assets (and disposal groups) classified as held for sale are measured at the lower of their carrying amount and fair value less costs to sell on the Consolidated Balance Sheet. Subsequent to its initial classification as held for sale, a non-current asset (and disposal group) is no longer depreciated or amortized, and any subsequent write-downs in fair value less costs to sell or such increases not in excess of cumulative write-downs, are recognized on the Consolidated Statement of Income.

TD BANK GROUP • 2013 CONSOLIDATED FINANCIAL STATEMENTS & NOTES

### SHARE-BASED COMPENSATION

The Bank grants share options to certain employees as compensation for services provided to the Bank. The Bank uses a binomial tree-based valuation option pricing model to estimate fair value for all share-based compensation awards. The cost of the share options is based on the fair value estimated at the grant date and is recognized as compensation expense and contributed surplus over the service period required for employees to become fully entitled to the awards. This period is generally equal to the vesting period and includes a period prior to the grant date. For the Bank's share options, this period is generally equal to five years. When options are exercised, the amount initially recognized in the contributed surplus balance is reduced, with a corresponding increase in common shares.

The Bank has various other share-based compensation plans where certain employees are awarded cash payments equivalent to units of the Bank's common shares as compensation for services provided to the Bank. The obligation related to share units is included in other liabilities. Compensation expense is recognized based on the fair value of the share units at the grant date adjusted for changes in fair value between the grant date and the vesting date, net of the effects of hedges, over the service period required for employees to become fully entitled to the awards. This period is generally equal to the vesting period and includes a period prior to the grant date. For the Bank's share units, this period is generally equal to four years.

## EMPLOYEE BENEFITS

#### Defined Benefit Plans

Actuarial valuations are prepared at least every three years to determine the present value of the projected benefit obligation related to the Bank's principal pension and non-pension post-retirement benefit plans. In periods between actuarial valuations, an extrapolation is performed based on the most recent valuation completed. Pension and non-pension post-retirement benefit expenses are determined based upon separate actuarial valuations using the projected benefit method pro-rated on service and management's best estimates of expected long-term return on plan assets, compensation increases, health care cost trend rate, mortality rate, and discount rate, which are reviewed annually with the Bank's actuaries. The expense recognized includes the cost of benefits for employee service provided in the current year, interest expense on obligations, expected return on plan assets, the cost of vested plan amendments, the amortization of the cost of unvested plan amendments, and amortization of actuarial gains or losses. The fair value of plan assets and the present value of the projected benefit obligation are measured as at October 31. The net defined benefit asset or liability represents the difference between the cumulative expenses and recognized cumulative contributions and is reported in other assets or other liabilities.

The cost of plan amendments are recognized in income immediately if they relate to vested benefits. Otherwise, the cost of plan amendments are deferred and amortized into income on a straight-line basis over the vesting period, which is the period until the plan member becomes unconditionally entitled to the benefits for the principal pension plans and the expected average remaining period to full eliability for the principal non-pension post-retirement benefit plan.

The excess, if any, of the accumulated net actuarial gain or loss over 10% of the greater of the projected benefit obligation and the fair value of plan assets for the Bank's principal pension plans is recognized in income on a straight-line basis over the expected average remaining working lives of the active plan members. This is commonly referred to as the corridor approach. Prepaid pension assets recognized by the Bank are subject to a ceiling which limits the asset recognized on the Consolidated Balance Sheet to the amount that is recoverable through refunds of

Prepaid pension assets recognized by the bank are subject to a ceiling which limits the asset recognized on the Consolidated Balance Sheet to the amount that is recoverable through returnes or contributions or future contribution holidays. In addition, where a regulatory funding deficit exists related to a defined benefit plan, the Bank is required to record a liability equal to the present value of all future cash payments required to eliminate that deficit.

Curtailment and settlement gains and losses are recognized in income by the Bank when the curtailment or settlement occurs. A curtailment occurs when the Bank is demonstrably committed to materially reducing the number of employees covered by the plan, or amending the terms of a defined benefit plan so that a significant element of future service by current employees will no longer qualify for benefits, or will qualify only for reduced benefits. A settlement occurs when the Bank enters into a transaction that eliminates all further legal or constructive obligation for part or all of the benefits provided under a defined benefit plan.

#### **Defined Contribution Plans**

For defined contribution plans, annual pension expense is equal to the Bank's contributions to those plans.

#### INSURANCE

Premiums for short-duration insurance contracts, net of reinsurance, primarily property and casualty, are deferred as unearned premiums and reported in non-interest income on a pro rata basis over the terms of the policies, except for contracts where the period of risk differs significantly from the contract period. Unearned premiums are reported in other liabilities, gross of premiums attributable to reinsurers. The reinsurers' share is recognized as an asset in other assets. Premiums from life and health insurance policies are recognized as income when due from the policyholder.

For property and casualty insurance, insurance claims and policy benefit liabilities represent current claims and estimates for future insurance policy claims, as determined by the appointed actuary in accordance with accepted actuarial practices and are reported as other liabilities. Expected claims and policy benefit liabilities are determined on a case-by-case basis and consider such variables as past loss experience, current claims tends and changes in the prevailing social, economic and legal environment. These liabilities are continually reviewed and, as experience develops and new information becomes known, the liabilities recognized by the Bank include a provision to account for the future development of insurance claims, including insurance claims incurred but not reported by policyholders (IBNR). IBNR liabilities are evaluated based on historical development trends and actuarial inabilities are sufficient to pay future benefits, actuaries are required to include any provide greater comfort that the actuarial liabilities are sufficient to pay future benefits, actuaries are required to include any in some assumptions. A range of allowable margins is prescribed by the Canadian Institute of Actuaries relating to claims development, reinsurance recoveries and investment income variables. The impact of the margins is referred to as the provision for adverse deviation. Expected claims and policy benefit liabilities are explicit provision for adverse deviation. Expected actuarial practices, and makes explicit provision for adverse deviation. For life and health insurance, actuarial practices, and makes explicit provision for insurance recoveries and investment income variables. The impact of the mesent values of future policy cash flows as determined using standard actuarial practices, and makes explicit provision for adverse deviation. For life and health insurance, actuarial liabilities rereported in insurance actuarial liabilities rereported in insurance actuarial liabilities reserves.

## PROVISIONS

Provisions are recognized when the Bank has a present obligation (legal or constructive) as a result of a past event, the amount of which can be reliably estimated, and it is probable that an outflow of resources will be required to settle the obligation.

Provisions are measured based on management's best estimate of the consideration required to settle the obligation at the end of the reporting period, taking into account the risks and uncertainties surrounding the obligation. If the effect of the time value of money is material, provisions are measured at the present value of the expenditure expected to be required to settle the obligation, using a discount rate that reflects the current market assessments of the time value of money and the risks specific to the obligation. The increase in provisions due to the passage of time is recognized as interest expense.

TD BANK GROUP • 2013 CONSOLIDATED FINANCIAL STATEMENTS & NOTES

#### INCOME TAXES

Income tax is comprised of current and deferred tax. Income tax is recognized on the Consolidated Statement of Income except to the extent that it relates to items recognized in other comprehensive income or directly in equity, in which case the related taxes are also recognized in other comprehensive income or directly in equity, respectively.

Deferred tax is recognized on temporary differences between the carrying amounts of assets and liabilities on the Consolidated Balance Sheet and the amounts attributed to such assets and liabilities for tax purposes. Deferred tax assets and liabilities are recognized only when it is probable that sufficient taxable profit will be available in future periods against which deductible temporary differences may be utilized. Deferred tax liabilities are not recognized on temporary differences arising on investments in subsidiaries, branches and associates, and interests in joint ventures if the Bank controls the timing of the reversal of the temporary difference and it is probable that the temporary difference will not reverse in the foreseeable future.

The Bank records a provision for uncertain tax positions if it is probable that the Bank will have to make a payment to tax authorities upon their examination of a tax position. This provision is measured at the Bank's best estimate of the amount expected to be paid. Provisions are reversed to income in the period in which management determines they are no longer required or as determined by statute.

## NOTE 3: SIGNIFICANT ACCOUNTING JUDGMENTS, ESTIMATES AND ASSUMPTIONS

The estimates used in the Bank's accounting policies are essential to understanding its results of operations and financial condition. Some of the Bank's policies require subjective, complex judgments and estimates as they relate to matters that are inherently uncertain. Changes in these judgments or estimates could have a significant impact on the Bank's Consolidated Financial Statements. The Bank has established procedures to ensure that accounting policies are applied consistently and that the processes for changing methodologies for determining estimates are well controlled and occur in an appropriate and systematic manner.

#### IMPAIRMENT OF FINANCIAL ASSETS Available-for-Sale Securities

Impairment losses are recognized on available-for-sale securities if there is objective evidence of impairment as a result of one or more events that have occurred after initial recognition (a 'loss event') and the loss event(s) results in a decrease in the estimated cash flows of the instrument. The Bank individually reviews these securities at least quarterly for the presence of these conditions. For available-for-sale equity securities, a significant or prolonged decline in fair value below cost is considered objective evidence of impairment. For available-for-sale debt securities, a deterioration of credit quality is considered objective evidence of impairment. Other factors considered in the impairment assessment include financial position and key financial indicators of the instrument, significant past and continued losses of the issuer, as well as breaches of contract, including default or delinquency in interest payments and loan covenant violations.

#### Held-to-Maturity Securities

Impairment losses are recognized on held-to-maturity securities if there is objective evidence of impairment as a result of one or more events that have occurred after initial recognition (a loss event) and the loss event (s) results in a decrease in the estimated cash flows of the instrument. The Bank reviews these securities at least quarterly for impairment at the counter-party specific level. If there is no objective evidence of impairment at the counter-party specific level then the security is grouped with other held-to-maturity securities with similar credit risk characteristics and collectively assessed for impairment, which considers losses incurred but not identified. A deterioration of credit quality is considered objective evidence of impairment. Other factors considered in the impairment assessment include the financial position and key financial indicators of the issuer, significant past and continued losses of the issuer, as well as breaches of contract, including default or delinquency in interest payments and loan covenant violations of.

#### Loans

A loan (including a debt security classified as a loan) is considered impaired when there is objective evidence that there has been a deterioration of credit quality subsequent to the initial recognition of the loan (a 'loss event') to the extent the Bank no longer has reasonable assurance as to the timely collection of the full amount of principal and interest. The Bank assesses loans for objective evidence of impairment individually for loans that are individually significant, and collectively for loans that are not individually significant. The allowance for credit losses represents management's best estimate of impairment incurred in the lending portfolios, including any off-balance sheet exposures, at the balance sheet date. Management exercises judgment as to the timing of designating a loan as impaired, the amount of the allowance for credit losses and may result in a change in the allowance for credit losses.

If there is no objective evidence of impairment for an individual loan, whether significant or not, the loan is included in a group of assets with similar credit risk characteristics and collectively assessed for impairment for losses incurred but not identified. In calculating the probable range of allowance for incurred but not identified credit losses, the Bank employs internally developed models that utilize parameters for probability of default, loss given default and exposure at default. Management's judgment is used to determine the point within the range that is the best estimate of losses, based on an assessment of business and economic conditions, historical loss experience, loan portfolio composition, and other relevant indicators that are not fully incorporated into the model calculation. Changes in these assumptions would have a direct impact on the provision for incurred but not identified credit losses and may result in a change in the related allowance for credit losses.

#### FAIR VALUE MEASUREMENT

The fair value of financial instruments traded in active markets at the balance sheet date is based on their quoted market prices. For all other financial instruments not traded in an active market, fair value may be based on other observable current market transactions involving the same or similar instrument, without modification or repackaging, or is based on a valuation technique which maximizes the use of observable market inputs. Observable market inputs may include interest rate yield curves, foreign exchange rates, and option volatilities. Valuation techniques include comparisons with similar instruments where observable market prices exist, discounted cash flow analysis, option pricing models, and other valuation techniques commonly used by market participants.

For certain complex or illiquid financial instruments, fair value is determined using valuation techniques in which current market transactions or observable market inputs are not available. Determining which valuation technique to apply requires judgment. The valuation techniques themselves also involve some level of estimation and judgment. The judgments include liquidity considerations and model inputs such as volatilities, correlations, spreads, discount rates, pre-payment rates, and prices of underlying instruments. Any imprecision in these estimates can affect the resulting fair value.

TD BANK GROUP • 2013 CONSOLIDATED FINANCIAL STATEMENTS & NOTES

The inherent nature of private equity investing is that the Bank's valuation will change over time as the underlying investment matures and an exit strategy is developed and realized. Estimates of fair value may also fluctuate due to developments in the business underlying the investment. Such fluctuations may be significant depending on the nature of the factors going into the valuation methodology and the extent of change in those factors.

For certain types of equity instruments fair value is assumed to approximate carrying value where the range of reasonable valuation techniques is significant and the probabilities of such valuation techniques cannot be reasonably assessed. In such instances fair value may not be reliably measured due to the equity instruments unique characteristics, including trading restrictions or that quoted market prices for similar securities are not available.

Judgment is also used in recording fair value adjustments to model valuations to account for measurement uncertainty when valuing complex and less actively traded financial instruments. If the market for a complex financial instrument develops, the pricing for this instrument may become more transparent, resulting in refinement of valuation models.

An analysis of fair values of financial instruments and further details as to how they are measured are provided in Note 5.

## DERECOGNITION

Certain assets transferred may qualify for derecognition from the Bank's Consolidated Balance Sheet. To qualify for derecognition certain key determinations must be made. A decision must be made as to whether the rights to receive cash flows from the financial assets has been retained or transferred and the extent to which the risks and rewards of ownership of the financial asset has been retained or transferred and the extent to which the risks and rewards of ownership of the financial asset has been retained or transferred. If the Bank neither transferre and the sum of any cash proceeds received, including any financial asset received or financial liability assumed, and any cumulative gain or loss allocated to the transferred asset that had been recognized in other comprehensive income. In determining the fair value of any financial asset received, the Bank estimates future cash flows by relying on estimates of the assets and the rate which to the resecuritized assets, the yield to be paid to investors, the portion of the securitized assets that will be collected on the securitized assets that before their scheduled maturity, expected redit losses, the cost of servicing the assets and the rate which to discount these expected future cash flows. Actual cash flows may differ significantly from these estimated by the Bank. Retained interests are classified as trading securities and are initially recognized at relative fair value on the Bank's Consolidated Balance Sheet. Subsequently, the fair value of retained interests recognized by the Bank is determined by estimating the present value of future expected ceah flows using management's best estimates of key assumptions including credit losses, prepayment rates, forward yield curves and discount rates, that are commensurate with the risks involved. Differences between the actual cash flows and the Bank's Consolidated flows are recognized in income. These assumptions are subject to periodic review and may change due to significant changes in the economic environme

#### GOODWILL AND OTHER INTANGIBLES

The fair value of the Bank's CGUs is determined from internally developed valuation models that consider various factors and assumptions such as forecasted earnings, growth rates, price earnings multiples, discount rates and terminal multiples. Management is required to use judgment in estimating the fair value of CGUs and the use of different assumptions and estimates in the fair value calculations could influence the determination of the existence of impairment and the valuation of goodwill. Management believes that the assumptions and estimates used are reasonable and supportable. Where possible, fair values generated internally are compared to relevant market information. The carrying amounts of the Bank's CGUs are determined by management using risk based capital models to adjust net assets and liabilities by CGU. These models consider various factors including investment isk, including investment capital (comprised of goodwill and other intangibles). Any unallocated capital not directly attributable to the CGUs is held within the Corporate segment. The Bank's capital oversight committees provide oversight to the Bank's capital allocation methodologies.

## EMPLOYEE BENEFITS

The projected benefit obligation and expense related to the Bank's pension and non-pension post-retirement benefit plans are determined using multiple assumptions that may significantly influence the value of these amounts. Actuarial assumptions including expected long-term return on plan assets, compensation increases, health care cost trend rate, mortality rate, and discount rate are management's best estimates and are reviewed annually with the Bank's actuaries. The Bank develops each assumptions using relevant historical experience of the Bank in conjunction with market-related data and considers if the market-related data indicates there is any prolonged or significant impact on the assumptions. The discount rate used to measure plan obligations is based on long-term high quality corporate bond yields as at October 31. The expected long-term return on plan assets is based on historical returns and future expectations for each asset class, as well as the target asset allocation of the fund. The other assumptions are also long-term estimates. All assumptions are subject to a degree of uncertainty. Differences between actual experiences and the assumptions, as well as changes in the assumptions resulting from changes in future expectations, result in increases or decreases in the pension and non-pension post-retirement benefit plan obligations and expenses in future years.

#### INCOME TAXES

The Bank is subject to taxation in numerous jurisdictions. There are many transactions and calculations in the ordinary course of business for which the ultimate tax determination is uncertain. The Bank maintains provisions for uncertain tax positions that it believes appropriately reflect the risk of tax positions under discussion, audit, dispute, or appeal with tax authorities, or which are otherwise considered to involve uncertainty. These provisions are made using the Bank's best estimate of the amount expected to be paid based on an assessment of all relevant factors, which are reviewed at the end of each reporting period. However, it is possible that at some future date, an additional liability could result from audits by the relevant taxing authorities.

Deferred tax assets are recognized only when it is probable that sufficient taxable profit will be available in future periods against which deductible temporary differences may be utilized. The amount of the deferred tax asset recognized and considered realizable could, however, be reduced if projected income is not achieved due to various factors, such as unfavourable business conditions. If projected income is not expected to be achieved, the Bank would decrease its deferred tax assets to the amount that it believes can be realized. The magnitude of the decrease is significantly influenced by the Bank's forecast of future profit generation, which determines the extent to which it will be able to utilize the deferred tax assets.

## PROVISIONS

Provisions arise when there is some uncertainty in the timing or amount of a loss in the future. Provisions are based on the Bank's best estimate of all expenditures required to settle its present obligations, considering all relevant risks and uncertainties, as well as, when material, the effect of the time value of money. Many of the Bank's provisions relate to various legal actions that the Bank is involved in during the ordinary course of business. Legal provisions require the involvement of both the Bank's management and legal

Many of the Bank's provisions relate to various legal actions that the Bank is involved in during the ordinary course of business. Legal provisions require the involvement of both the Bank's management and legal counsel when assessing the probability of a loss and estimating any monetary impact. Throughout the life of a provision, the Bank's management or legal counsel may learn of additional information that may impact its assessments about the probability of loss or about the estimates of amounts involved. Changes in these assessments may lead to changes in the amount recorded for provisions. In addition, the actual costs of resolving these claims may be substantially higher or lower than the amounts recognized. The Bank reviews its legal provisions on a case-by-case basis after considering, among other factors, the progress of each case, the Bank's experience, the experience of others in similar cases, and the opinions and views of legal counsel.

TD BANK GROUP • 2013 CONSOLIDATED FINANCIAL STATEMENTS & NOTES

Certain of the Bank's provisions relate to restructuring initiatives initiated by the Bank to reduce costs in a sustainable manner and achieve greater operational efficiencies. Restructuring provisions require management's bet estimate, including forecasts of economic conditions. Throughout the life of a provision, the Bank may become aware of additional information that may impact the assessment of amounts to be incurred. Changes in these assessments may lead to changes in the amount recorded for provisions.

#### INSURANCE

The assumptions used in establishing the Bank's insurance claims and policy benefit liabilities are based on best estimates of possible outcomes

For property and casualty insurance, the ultimate cost of claims liabilities is estimated using a range of standard actuarial claims projection techniques in accordance with Canadian accepted actuarial practices. The main assumption underlying these techniques is that a company's past claims development experience can be used to project future claims development and hence ultimate claims costs. As such, these methods extrapolate the development of paid and incurred losses, average costs per claim and claim numbers based on the observed development of earlier years and expected loss ratios. Additional qualitative judgment is used to assess the extent to which past trends may or may not apply in the future, in order to arrive at the estimated ultimate claims cost that present the most likely outcome.

For life and health insurance, actuarial liabilities consider all future policy cash flows, including premiums, claims, and expenses required to administer the policies.

The Bank's mortality assumptions have been derived from a combination of its own experience and industry experience. Policyholders may allow their policies to lapse by choosing not to continue to pay premiums. The Bank bases its estimates of future lapse rates on previous experience when available, or industry experience. Estimates of future policy administration expenses are based on the Bank's previous and expected future experience.

## CONSOLIDATION OF SPECIAL PURPOSE ENTITIES

Management judgment is required when assessing whether the Bank should consolidate an entity, particularly complex entities. For instance, given that SPEs may not be controlled directly through holding the majority of voting rights, management judgment is required to assess whether all the relevant facts and circumstances, when considered together, would indicate that the Bank controls such an SPE, including an analysis of the Bank's exposure to the risks and rewards of the SPE. These judgments are discussed further in Note 2.

### NOTE 4: CURRENT AND FUTURE CHANGES IN ACCOUNTING POLICIES

## CURRENT CHANGE IN ACCOUNTING POLICY

The following amendment has been adopted by the Bank.

## PRESENTATION OF OTHER COMPREHENSIVE INCOME

Effective November 1, 2012, the Bank adopted the amendments to IAS 1, Presentation of Financial Statements (IAS 1), issued in June 2011, which require entities to group items presented in other comprehensive income on the basis of whether they might be reclassified to the Consolidated Statement of Income. The amendments did not address which items are presented in other comprehensive income and did not change the option to present items net of tax. The amendments to IAS 1 were applied retrospectively and did not have a material impact on the financial position, cash flows or earnings of the Bank.

## FUTURE CHANGES IN ACCOUNTING POLICIES

The following standards have been issued, but are not yet effective on the date of issuance of the Bank's Consolidated Financial Statements. The Bank is currently assessing the impact of the application of these standards on the Consolidated Financial Statements and will adopt these standards when they become effective.

#### Consolidation

#### The following new and amended guidance relates to consolidated financial statements:

IFRS 10, Consolidated Financial Statements (IFRS 10), which replaces IAS 27, Consolidated and Separate Financial Statements (IAS 27), and SIC-12, Consolidation – Special-Purpose Entities (SIC-12);
 IFRS 11, Joint Arrangements (IFRS 11);

- IFRS 12. Disclosure of Interests in Other Entities (IFRS 12);
- IFRS 10, 11, 12 (amendments), Consolidated Financial Statements, Joint Arrangements and Disclosure of Interests in Other Entities: Transition Guidance
- IFRS 10, 11, 12 (amendments), Investment Entities; and
- · IAS 27 (Revised 2011), Separate Financial Statements (IAS 27R), which has been amended for conforming changes on the basis of the issuance of IFRS 10 and IFRS 11.

The standards and amendments will result in a revised definition of control that applies to all entities. Each of the above standards is effective for annual periods beginning on or after January 1, 2013, which will be November 1, 2013 for the Bank, and is to be applied retrospectively, allowing for certain practical exceptions and transition relief. The adoption of the above standards will require the Bank to re-assess its consolidation analyses for all of its investees, including but not limited to, its subsidiaries, associates, joint ventures, special purpose entities (SPEs) and its involvement with other third party entities. Additional detail on the implementation of these standards is noted below.

## **Consolidated Financial Statements**

The Bank's adoption of IFRS 10 will result in the deconsolidation of TD Capital Trust IV (Trust IV) which was previously consolidated by the Bank. Upon deconsolidation of Trust IV, the TD Capital Trust IV Notes (TD CaTS IV Notes) issued by Trust IV will be removed from the Bank's Consolidated Balance Sheet. This will result in a decrease to Liability for capital trust securities of \$1.75 billion which will be replaced with an equivalent amount of deposit note liabilities issued by the Bank to Trust IV, resulting in an increase to deposit note liabilities of \$1.75 billion. The impact to the Bank's opening equity will be a decrease of approximately \$11 million due to the interest rate differential between the TD CaTS IV Notes and the deposit notes. Other than the deconsolidation of Trust IV, IFRS 10 is not expected to have a material impact on the financial position, cash flows, or earnings of the Bank.

TD BANK GROUP • 2013 CONSOLIDATED FINANCIAL STATEMENTS & NOTES

#### Joint Arrangements

IFRS 11 replaces guidance previously provided in IAS 31 Interests in Joint Ventures (IAS 31) and SIC-13 Jointly Controlled Entities - Non-Monetary Contributions by Venturers. The new standard outlines the principles relating to the accounting for joint arrangements which are arrangements where two or more parties have joint control. It also requires use of the equity method of accounting when accounting for joint ventures as compared to proportionate consolidation which is the current accounting policy choice adopted by the Bank under IAS 31. The adoption of IFRS 11 is not expected to have a material impact on the financial position, cash flows or earnings of the Bank.

## Disclosure of Interests in Other Entities

IFRS 12 requires enhanced disclosures about both consolidated entities and unconsolidated entities in which an entity has involvement. The objective of IFRS 12 is to present information so that financial statement users may evaluate the basis of control, any restrictions on consolidated assets and liabilities; risk exposures arising from involvement with unconsolidated structured entities; non-controlling interest holders' involvement in the activities of consolidated entities; and the Bank's exposure to associates and joint ventures. The adoption of IFRS 12 is not expected to have a material impact on the consolidated financial statements of the Bank; however the standard will result in additional disclosures.

#### Fair Value Measurement

IFRS 13, Fair Value Measurement (IFRS 13), provides a single framework for fair value measurement and applies when other IFRS's require or permit fair measurements or disclosures. The standard provides guidance on measuring fair value using the assumptions that market participants would use when pricing the asset or liability under current market conditions. IFRS 13 is effective for annual periods beginning on or after January 1, 2013, which will be November 1, 2013 for the Bank, and is to be applied prospectively. This new standard is not expected to have a material impact on the financial position, cash flows or earnings of the Bank: however the standard will result in additional fair value disclosures

#### Employee Benefits

The amendments to IAS 19, Employee Benefits, issued in June 2011, eliminate the corridor approach for actuarial gains and losses, requiring the Bank to recognize immediately all actuarial gains and losses in other comprehensive income. Net interest expense or income is calculated by applying the discount rate to the net defined benefit asset or liability, and will be recorded in the Consolidated Statement of Income, along with present and past service costs for the period. Plan amendment costs will be recognized in the period of a plan amendment, irrespective of its vested status. Furthermore, a termination benefit obligation will be recognized when the Bank can no longer withdraw the offer of the termination benefit, or when it recognizes related restructuring costs.

The amendments to IAS 19 are effective for annual periods beginning on or after January 1, 2013, which will be November 1, 2013 for the Bank, and are to be applied retrospectively. On November 1, 2011, the transition date, the amendments are expected to result in a decrease in retained earnings of approximately \$136 million, resulting from the recognition of actuarial losses.

Once the Bank adopts the amendments to IAS 19, the following approximate impacts are expected.

(millions of Canadian dollars)		As at
	October 3	1 October 31
	201	<b>3</b> 2012
Increase (decrease) in deferred tax assets	\$ 212	
Increase (decrease) in defined benefit asset	(450	(425)
Increase (decrease) in deferred tax liabilities	-	
Increase (decrease) in defined benefit liability	346	842
Increase (decrease) in retained earnings <sup>1</sup>	(578	<b>(895)</b>
Increase (decrease) in accumulated other comprehensive income (loss) <sup>2</sup>	(6	) –

			Fo	the years	s ended
			October 31	Oc	tober 31
			2013		2012
	Increase (decrease) in net income after tax	\$	(22)	\$	(11)
- 1	1 As at October 31 2013, retained earnings includes the following: (a) \$(136) million (October 31, 2012 – \$(136) million) adjustment on transition as at November 1, 2011; (b) \$(409)	) million (October	31 2012 - \$/7	48) million	) of

As at October 31, 2013, tetame teatings includes the following, (a) § (30) minutin (October 31, 2012 – § (30) minutin) adjustment on transition as at roverniber 1, 2011, (b) § (40) minutin (October 31, 2012 – § (40) minutin) adjustment on transition as at roverniber 1, 2011, (b) § (40) minutin (October 31, 2012 – § (40) minutin) adjustment on transition as at roverniber 1, 2011, (b) § (40) minutin (October 31, 2012 – § (40) minutin) adjustment on transition as at roverniber 1, 2011, (b) § (40) minutin (October 31, 2012 – § (40) minutin) adjustment on transition as at roverniber 1, 2011, (b) § (40) minutin (October 31, 2012 – § (40) minutin) adjustment on transition as at roverniber 1, 2011, (b) § (40) minutin (October 31, 2012 – § (40) minutin) adjustment on transition as at roverniber 1, 2011, (b) § (40) minutin (October 31, 2012 – § (40) minutin) adjustment on transition as at roverniber 1, 2011, (b) § (40) minutin (October 31, 2012 – § (40) minutin) adjustment on transition as at roverniber 1, 2011, (b) § (40) minutin (October 31, 2012 – § (40) minutin) adjustment on transition to receive adjustment receive adj Includes cumulative translation adjustments

## Presentation and Disclosures – Offsetting Financial Assets and Financial Liabilities

In December 2011, the IASB issued the following amendments related to the offsetting of financial instruments: • IFRS 7, *Financial Instruments: Disclosures* (IFRS 7), which provides common disclosure requirements intended to help investors and other users to better assess the effect or potential effect of offsetting arrangements on a company's financial position; and

• IAS 32, Financial Instruments: Presentation (IAS 32), which clarifies the existing requirements for offsetting financial assets and financial liabilities.

The IFRS 7 amendments are effective for annual periods beginning on or after January 1, 2013, which will be November 1, 2013 for the Bank. The IAS 32 amendments are effective for annual periods beginning on or after January 1, 2014, which will be November 1, 2014 for the Bank. Both amendments are to be applied retrospectively. The IFRS 7 amendments are not expected to have a material impact on the consolidated financial statements of the Bank; however the standard will result in additional disclosures. The IAS 32 amendments are not expected to have a material impact on the financial position, cash flows or earnings of the Bank

#### Levies

In May 2013, the IFRS Interpretations Committee (IFRIC), with the approval by the IASB, issued IFRIC 21, Levies (IFRIC 21). IFRIC 21 provides guidance on when to recognize a liability to pay a levy imposed by government that is accounted for in accordance with IAS 37. Provisions, Contingent Liabilities and Contingent Assets. IFRIC 21 is effective for annual periods beginning on or after January 1, 2014, which will be November 1, 2014 for the Bank, and is to be applied retrospectively. The Bank is currently assessing the impact of adopting this interpretation.

#### Financial Instruments

IFRS 9, Financial Instruments (IFRS 9), reflects the IASB's work on the replacement of IAS 39, Financial Instruments: Recognition and Measurement (IAS 39) and will be completed and implemented in three separate phases: 1) Classification and measurement of financial assets and liabilities; 2) Impairment methodology; and 3) Hedge accounting. General hedge accounting requirements will be added as part of phase 3 of the IFRS 9 project, while accounting for macro hedging has been decoupled from IFRS 9 and will now be considered and issued as a separate standard. The IASB decided in November 2013 to delay the mandatory effective date of IFRS 9 and to leave open the mandatory effective date pending the finalization of the impairment requirements. The Bank is currently monitoring the impact of adopting IFRS 9, as well as any potential future amendments thereto, including the proposed accounting for macro hedging.

TD BANK GROUP • 2013 CONSOLIDATED FINANCIAL STATEMENTS & NOTES

#### Novation of Derivatives and Continuation of Hedge Accounting

In June 2013, the IASB issued amendments to IAS 39, Financial Instruments: Recognition and Measurement which provides relief from discontinuing hedge accounting when novation of a derivative designated as a hedge accounting instrument meets certain criteria. The IAS 39 amendments are effective for annual periods beginning on or after January 1, 2014, which will be November 1, 2014 for the Bank, and is to be applied retrospectively. The IAS 39 amendments are not expected to have a material impact on the financial position, cash flows or earnings of the Bank.

## NOTE 5: FAIR VALUE OF FINANCIAL INSTRUMENTS

Certain financial instruments are carried on the balance sheet at their fair value. These financial instruments include trading loans and securities, assets and liabilities designated at fair value through profit or loss, instruments classified as available-for-sale, derivatives, certain securities purchased under reverse repurchase agreements, certain deposits classified as trading, securitization liabilities at fair value, obligations related to securities sold short, and certain obligations related to securities sold under repurchase agreements. All other financial assets are carried at amortized cost and the fair value is disclosed below.

## METHODS AND ASSUMPTIONS

The Bank calculates fair values based on the following methods of valuation and assumptions:

## Government and Government-Related Securities

The fair value of Canadian government debt securities is primarily based on quoted prices in active markets, where available. Where quoted prices are not available, valuation techniques such as discounted cash flow models may be used, which maximize the use of observable inputs such as government yield curves.

The fair value of U.S. federal and state government, as well as agency debt securities, is determined by reference to recent transaction prices, broker quotes, or third-party vendor prices. Brokers or third-party vendors may use a pool-specific valuation model to value these securities. Observable market inputs to the model include To Be Announced (TBA) market prices, the applicable indices, and metrics such as the coupon, maturity, and weighted average maturity of the pool. Market inputs used in the valuation model include, but are not limited to, indexed vield curves and trading spreads.

The fair value of residential mortgage-backed securities is primarily determined using valuation techniques, such as the use of option-adjusted spread (OAS) models which include inputs such as prepayment rate assumptions related to the underlying collateral. Observable inputs include, but are not limited to, indexed yield curves, and bid-ask spreads. Other inputs may include volatility assumptions derived using Monte Carlo simulations and take into account factors such as counterparty credit quality, liquidity, and concentration.

#### Other Debt Securities

The fair value of corporate and other debt securities, including debt securities reclassified from trading, is primarily based on broker quotes, third-party vendor prices, or other valuation techniques, such as discounted cash flow techniques. Market inputs used in the valuation techniques or underlying third-party vendor prices or broker quotes include benchmark and government yield curves, credit spreads, and trade execution data. Asset-backed securities are primarily fair valued using third-party vendor prices. The third-party vendor employs a valuation model which maximizes the use of observable inputs such as benchmark yield curves and bid-ask spreads. The model also takes into account relevant data about the underlying collateral, such as weighted average terms to maturity and prepayment rate assumptions.

#### Equity Securities

The fair value of equity securities is based on quoted prices in active markets, where available. Where quoted prices in active markets are not readily available, such as for private equity securities, or there is a wide bid-offer spread, fair value is determined based on quoted market prices for similar securities or through valuation techniques, including discounted cash flow analysis, and multiples of earnings before taxes, depreciation, and amortization, and other relevant valuation techniques.

If there are trading restrictions on the equity security held, a valuation adjustment is recognized against available prices to reflect the nature of the restriction. However, restrictions that are not part of the security held and represent a separate contractual arrangement that has been entered into by the Bank and a third party should not impact the fair value of the original instrument.

#### Retained Interests

The methods and assumptions used to determine fair value of retained interests are described in Note 3.

#### Loans

The estimated fair value of loans carried at amortized cost, other than debt securities classified as loans, reflects changes in market price that have occurred since the loans were originated or purchased. For fixed-rate performing loans, estimated fair value is determined by discounting the expected future cash flows related to these loans at current market interest rates for loans with similar credit risks. For floating rate performing loans, changes in interest rates have minimal impact on fair value is inclusions reprice to market frequently. On that basis, fair value is assumed to approximate carrying value. The fair value of loans is not adjusted for the value of any credit protection the Bank has purchased to mitigate credit risk.

At initial recognition, debt securities classified as loans do not include securities with quoted prices in active markets. When quoted market prices are not readily available, fair value is based on quoted market prices of similar securities, other third-party evidence or by using a valuation technique that maximizes the use of observable market inputs. If quoted prices in active markets subsequently become available, these are used to determine fair value for debt securities classified as loans.

The fair value of loans carried at fair value through profit or loss, which includes trading loans and loans designated at fair value through profit or loss, is determined using observable market prices, where available. Where the Bank is a market maker for loans traded in the secondary market, fair value is determined using executed prices, or prices for comparable trades. For those loans where the Bank is not a market maker, the Bank obtains broker quotes from other reputable dealers, and corroborates this information using valuation techniques or obtaining consensus or composite prices from pricing services.

TD BANK GROUP • 2013 CONSOLIDATED FINANCIAL STATEMENTS & NOTES

#### Commodities

The fair value of physical commodities is based on quoted prices in active markets, where available. The Bank also transacts in commodity derivative contracts which can be traded on an exchange or in OTC markets. The fair value determination of derivative financial instruments is described below.

## Derivative Financial Instruments

The fair value of exchange-traded derivative financial instruments is based on quoted market prices. The fair value of OTC derivative financial instruments is estimated using well established valuation techniques, such as discounted cash flow techniques, the Black-Scholes model, and Monte Carlo simulation. The valuation models incorporate prevailing market rates and prices of underlying instruments with similar maturities and characteristics.

Prices derived by using models are recognized net of valuation adjustments. The inputs used in the valuation models depend on the type of derivative and the nature of the underlying instrument and are specific to the instrument being valued. Inputs can include, but are not limited to, interest rate yield curves, foreign exchange rates, dividend yield projections, commodity spot and forward prices, recovery rates, volatilities, spot prices, and correlation.

A credit risk valuation adjustment (CRVA) is recognized against the model value of OTC derivatives to account for the uncertainty that either counterparty in a derivative transaction may not be able to fulfill its obligations under the transaction. In determining CRVA, the Bank takes into account master netting agreements and collateral, and considers the creditworthiness of the counterparty and the Bank itself, in assessing potential future amounts owed to, or by the Bank.

In the case of defaulted counterparties, a specific provision is established to recognize the estimated realizable value, net of collateral held, based on market pricing in effect at the time the default is recognized. In these instances, the estimated realizable value is measured by discounting the expected future cash flows at an appropriate effective interest rate immediately prior to impairment, after adjusting for the value of collateral. The fair value of non-trading derivatives is determined on the same basis as for trading derivatives.

#### Deposits

The estimated fair value of term deposits is determined by discounting the contractual cash flows using interest rates currently offered for deposits with similar terms.

For deposits with no defined maturities, the Bank considers fair value to equal carrying value, which is equivalent to the amount payable on the balance sheet date. For trading deposits, fair value is determined using discounted cash flow valuation techniques which maximize the use of observable market inputs such as benchmark yield curves and foreign exchange rates. The Bank considers the impact of its own creditworthiness in the valuation of these deposits by reference to observable market inputs.

### Securitization Liabilities

The fair value of securitization liabilities is based on quoted market prices or quoted market prices for similar financial instruments, where available. Where quoted prices are not available, fair value is determined using valuation techniques, which maximize the use of observable inputs, such as Canada Mortgage Bond prices.

## **Obligations Related to Securities Sold Short**

The fair value of these obligations is based on the fair value of the underlying securities, which can include equity or debt securities. As these obligations are fully collateralized, the method used to determine fair value would be the same as that of the relevant underlying equity or debt securities.

## Securities Purchased Under Reverse Repurchase Agreements and Obligations Related to Securities Sold under Repurchase Agreements

Commodities purchased or sold with an agreement to sell or repurchase them at a later date at a fixed price are carried at fair value on the Consolidated Balance Sheet. The fair value of these agreements is based on valuation techniques such as discounted cash flow models which maximize the use of observable market inputs such as interest rate swap curves and commodity forward prices.

#### Subordinated Notes and Debentures

The fair value of subordinated notes and debentures are based on quoted market prices for similar issues or current rates offered to the Bank for debt of equivalent credit quality and remaining maturity.

## Liabilities for Preferred Shares and Capital Trust Securities

The fair value for preferred share liabilities and capital trust securities are based on quoted market prices of the same or similar financial instruments.

## Carrying Value and Fair Value of Financial Instruments

The fair values in the following table exclude the value of assets that are not financial instruments, such as land, buildings and equipment, as well as goodwill and other intangible assets, including customer relationships, which are of significant value to the Bank.

TD BANK GROUP • 2013 CONSOLIDATED FINANCIAL STATEMENTS & NOTES

(millions of Canadian dollars)						As at
		Oct	obe	r 31, 2013	Octobe	er 31, 2012
		Carrying		Fair	Carrying	Fair
FINANCIAL ASSETS		value		value	value	value
Cash and due from banks	<u>\$</u>	3.581	\$	3,581 \$	3,436 \$	3.436
Interest-bearing deposits with banks	· · · · · · · · · · · · · · · · · · ·	28.855	•	28,855	21,692	21,692
Trading loans, securities, and other		20,000		20,000	21,002	21,002
Government and government-related securities	s	32.861	\$	32.861 <b>\$</b>	34,563 \$	34.563
Other debt securities	Ŷ	9.616	Ŷ	9.616	7.887	7.887
Equity securities		45.751		45.751	37.691	37.691
Trading loans		10.219		10,219	8,271	8.271
Commodities		3,414		3,414	6,034	6.034
Retained interests		5,414		67	85	85
	S	101,928	*	101,928 \$	94,531 \$	94,531
Total trading loans, securities, and other Derivatives	\$	49.461	Þ	49.461	94,531 \$ 60,919	60.919
Financial assets designated at fair value through profit or loss		6,532		6,532	6,173	6,173
Available-for-sale securities		0,002		0,332	0,175	0,175
Government and government-related securities	s	37.897	\$	37,897 \$	61,365 \$	61,365
Other debt securities	\$	38,936	Ψ	38,936	33,864	33.864
Equity securities <sup>1</sup>		1,803		1,803	2.083	2,083
Debt securities reclassified from trading		905		905	1,264	1,264
Total available-for-sale securities	\$		*		98,576 \$	98,576
Held-to-maturity securities <sup>2</sup>	\$	79,541	ð	79,541 \$	90,570 \$	90,570
Government and government-related securities	s	25,890	¢	25.875 <b>\$</b>	- \$	-
Other debt securities	3	4,071	φ	4,075	- J	-
			•		- \$	
Total held-to-maturity securities	\$	29,961		29,950 \$		-
Securities purchased under reverse repurchase agreements	\$	64,283	\$	64,283 \$	69,198 \$	69,198
Loans		444,922		445,935	408,848	412,409
Customers' liability under acceptances		6,399		6,399	7,223	7,223
Other assets		12,680		12,680	10,320	10,320
FINANCIAL LIABILITIES						
Trading deposits	\$	47,593	\$	47,593 \$	38,774 \$	38,774
Derivatives		49,471		49,471	64,997	64,997
Securitization liabilities at fair value		21,960		21,960	25,324	25,324
Other financial liabilities designated at fair value through profit or loss		12		12	17	17
Deposits		543,476		544,951	487,754	490,071
Acceptances		6,399		6,399	7,223	7,223
Obligations related to securities sold short		41,829		41,829	33,435	33,435
Obligations related to securities sold under repurchase agreements		34,414		34,414	38,816	38,816
Securitization liabilities at amortized cost		25,592		25,864	26,190	26,581
Other liabilities		21,727		21,727	18,489	18,489
Subordinated notes and debentures		7,982		8,678	11,318	12,265
Liability for preferred shares and capital trust securities		1.767		2.277	2.250	2.874

1 As at October 31, 2013, the carrying values of certain available-for-sale equity securities of \$6 million (October 31, 2012 – \$5 million) are assumed to approximate fair value 1 2 Includes debt securities reclassified from available-for-sale to held-to-maturity. Refer to Note 6, Securities for carrying value and fair value of the reclassified debt securities.

TD BANK GROUP • 2013 CONSOLIDATED FINANCIAL STATEMENTS & NOTES

## Fair Value Hierarchy

IFRS requires disclosure of a three-level hierarchy for fair value measurements based upon transparency of inputs to the valuation of an asset or liability as of the measurement date. The three levels are defined as follows:

Level 1: Fair value is based on quoted market prices in active markets for identical assets or liabilities. Level 1 assets and liabilities generally include debt and equity securities and derivative contracts that are traded in an active exchange market, as well as certain Canadian and U.S. Treasury bills and other Canadian and U.S. Government and agency mortgage-backed securities, and certain securitization liabilities, that are highly liquid and are actively traded in OTC markets.

Level 2: Fair value is based on observable inputs other than Level 1 prices, such as quoted market prices for similar (but not identical) assets or liabilities in active markets, quoted market prices for identical assets or liabilities in markets that are not active, and other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities. Level 2 assets and liabilities include debt securities with quoted prices that are traded less frequently than exchange-traded instruments and derivative contracts whose value is determined using valuation techniques with inputs that are observable market data. This category generally includes Canadian and U.S. Government securities, canadian and U.S. agency mortgage-backed debt securities, corporate debt securities, certain derivative contracts, certain techniques out inabilities, and certain trading deposits.

Level 3: Fair value is based on non-observable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities. Financial instruments classified within Level 3 of the fair value hierarchy are initially fair valued at their transaction price, which is considered the best estimate of fair value. After initial measurement, the fair value of Level 3 assets and liabilities is determined using valuation models, discounted cash flow methodologies, or similar techniques. This category generally includes retained interests in certain loan securitizations and certain derivative contracts.

TD BANK GROUP • 2013 CONSOLIDATED FINANCIAL STATEMENTS & NOTES

The following table presents the levels within the fair value hierarchy for each of the financial assets and liabilities measured at fair value as at October 31, 2013 and October 31, 2012.

Fair Value Hierarchy for Financial Assets and Liabilities Measured at Fair Value

				Octobe	r 31, 2013			Octobe	er 31, 20
		Level 1	Level 2	Level 3	Total	Level 1	Level 2	Level 3	Тс
NANCIAL ASSETS									
ading loans, securities, and other									
overnment and government-related securities									
anadian government debt									
Federal	\$	304 \$	12,908 \$	- \$	13,212 \$	3,556 \$	11,649 \$	- \$	15,
	ş		4,518	- 3	4,519	3,550 \$	3,731	- 5	
Provinces		1	4,518	-	4,519	-	3,731	-	3,
.S. federal, state, municipal governments,			44.050			4 000	0.000		40
and agencies debt		105	11,250	-	11,355	1,932	8,889	-	10,
ther OECD government guaranteed debt		-	2,685	-	2,685	-	3,510	-	3,
lortgage-backed securities		-	1,090	-	1,090	-	1,296	-	1,
Other debt securities									
Canadian issuers		-	2,931	5	2,936	-	2,223	17	2,
Other issuers		-	6,596	84	6,680	-	5,590	57	5,
quity securities									
Common shares		38,020	7,652	15	45,687	31,740	5,850	77	37,
Preferred shares		64	-	-	64	24	-	-	
rading loans		-	10,219	-	10,219	-	8,271	_	8,
Commodities		3,414	-	-	3,414	6,034	-	-	6,
letained interests		-	-	67	67	_	-	85	
	\$	41,908 \$	59,849 \$	171 \$	101,928 \$	43,286 \$	51,009 \$	236 \$	94,
	Ÿ	41,000 ¥	00,040 ¥	171 ¥	101,020 \$	40,200 φ	01,000 ¢	200 φ	54,
erivatives			05 000 4	•	05 004 0	7 6	20.005	7 4	
nterest rate contracts	\$	1 \$	25,690 \$	- \$	25,691 \$	7 \$	38,605 \$	7 \$	38,
oreign exchange contracts		168	14,106	13	14,287	140	13,116	16	13
credit contracts		-	60	3	63	-	37	12	
quity contracts		-	8,131	958	9,089	-	7,755	691	8
ommodity contracts		60	263	8	331	131	379	23	
	\$	229 \$	48,250 \$	982 \$	49,461 \$	278 \$	59,892 \$	749 \$	60
inancial assets designated at									
fair value through profit or loss									
ecurities	\$	670 \$	5,853 \$	- \$	6,523 \$	603 \$	5,557 \$	- \$	6,
oans	•	_		9	9		_	13	-
00113	s	670 \$	5,853 \$	9 \$	6,532 \$	603 \$	5,557 \$	13 \$	6,
unitable for cale accurities		010 \$	0,000 ¢	5 <b></b>	0,002 ¢	000 φ	0,001 ¢	10 φ	0,
Available-for-sale securities									
Sovernment and government-related securities									
anadian government debt									
Federal	\$	- \$	9,329 \$	- \$	9,329 \$	6,533 \$	4,322 \$	- \$	10
Provinces		-	2,588	-	2,588	-	2,503	-	2
J.S. federal, state, municipal governments,									
and agencies debt		-	15,176	-	15,176	125	29,530	_	29
Other OECD government guaranteed debt		-	7,986	8	7,994	-	17,208	2	17
Iortgage-backed securities		-	2,810	-	2,810	-	1,142	-	1.
ther debt securities			2,010		2,010		1,142		
sset-backed securities		-	29.320	-	29.320	_	25.045	-	25
		-		-		-		-	
Ion-agency collateralized mortgage obligation portfolio		-	963	-	963	-	961	-	
orporate and other debt		-	8,634	19	8,653	-	7,801	57	7
quity securities									
common shares <sup>1,2</sup>		197	222	1,212	1,631	197	206	1,443	1,
Preferred shares		30	-	136	166	-	69	163	
ebt securities reclassified from trading		-	677	228	905	-	1,099	165	1
· · · · · · · · · · · · · · · · · · ·	\$	227 \$	77,705 \$	1,603 \$	79,535 \$	6,855 \$	89,886 \$	1,830 \$	98
ecurities purchased under reverse		+		.,	,	-, +		.,	
repurchase agreements	s	- \$	F 224 - 6	- s	5,331 \$	- \$	9,340 \$	- \$	9
repurchase agreements	Ş	- 3	5,331 \$	- \$	5,331 \$	- Þ	9,340 \$	- Þ	9
INANCIAL LIABILITIES									
rading deposits	\$	- \$	46,197 \$	1,396 \$	47,593 \$	- \$	37,674 \$	1,100 \$	38
erivatives									
terest rate contracts	\$	1\$	22,789 \$	58 \$	22,848 \$	8 \$	33,084 \$	104 \$	33
preign exchange contracts		149	15,535	12	15,696	105	21,547	14	21
redit contracts		143	355	3	358	105	21,347	14	21
		-	355	3 1,350	358	-	8,268	11	9
quity contracts									9
ommodity contracts		56	266	5	327	103	495	11	
	\$	206 \$	47,837 \$	1,428 \$	49,471 \$	216 \$	63,630 \$	1,151 \$	64
ecuritization liabilities at fair value	\$	- \$	21,960 \$	- \$	21,960 \$	- \$	25,324 \$	- \$	25
ther financial liabilities designated									
at fair value through profit or loss	\$	- \$	- \$	12 \$	12 \$	- \$	- \$	17 \$	
									33
blighting related to accurition cold that									
bligations related to securities sold short bligations related to securities sold	\$	17,698 \$	24,124 \$	7\$	41,829 \$	15,125 \$	18,289 \$	21 \$	

 under repurchase agreements
 \$
 \$
 5,825
 \$
 \$
 10,232
 \$
 \$
 10,232
 \$
 \$
 10,232
 \$
 \$
 10,232
 \$
 \$
 10,232
 \$
 \$
 10,232
 \$
 \$
 10,232
 \$
 \$
 10,232
 \$
 \$
 10,232
 \$
 \$
 10,232
 \$
 \$
 10,232
 \$
 \$
 10,232
 \$
 \$
 10,232
 \$
 \$
 10,232
 \$
 \$
 10,232
 \$
 \$
 10,232
 \$
 \$
 10,232
 \$
 \$
 10,232
 \$
 \$
 10,232
 \$
 \$
 10,232
 \$
 \$
 10,232
 \$
 \$
 10,232
 \$
 10,232
 \$
 10,232
 \$
 10,232</tht

TD BANK GROUP • 2013 CONSOLIDATED FINANCIAL STATEMENTS & NOTES

As at October 31, 2013, the Bank transferred \$4 billion off-the run treasury securities classified as trading and \$4.2 billion classified as available for sale from Level 1 to Level 2. In addition the Bank transferred \$2.3 billion off-the-run treasury securities sold short from level 1 to level 2. There were no significant transfers between level 1 and level 2 during the year ended October 31, 2012.

The following tables reconcile changes in fair value of all assets and liabilities measured at fair value using significant Level 3 non-observable inputs for the years ended October 31, 2013 and October 31, 2012.

(millions of Canadian dollars)			Total r	ealized and							Change in
		Fair	unrea	alized gains						Fair	unrealized
		value		(losses)			Movements		Transfers	value	gains
		as at	Included							as at	(losses) on
	No	vember 1	in	Included				Into	Out of	October 31	instruments
		2012	income <sup>1</sup>	in OCI	Purchases	Issuances	Other <sup>2</sup>	Level 3	Level 3	2013	still held <sup>3</sup>
FINANCIAL ASSETS											
Trading loans, securities,											
and other											
Government and											
government-related											
securities											
Canadian government debt											
Provinces	\$	- \$	- \$	- \$	182 \$	- \$	(182) \$	- \$	- \$	-	\$ –
Other debt securities											
Canadian issuers		17	2	-	79	-	(111)	22	(4)	5	-
Other issuers		57	2	-	339	-	(369)	67	(12)	84	(2)
Equity securities											
Common shares		77	-	-	134	-	(196)	-	-	15	-
Preferred shares		-	-	-	88	-	(88)	-	-	-	-
Retained interests		85	6	-	-	10	(34)	-	-	67	(13)
	\$	236 \$	10 \$	- \$	822 \$	10 \$	(980) \$	89 \$	(16) \$	171	\$ (15)
Financial assets designated											
at fair value through											
profit or loss											
Loans	\$	13 \$	4 \$	- \$	- \$	- \$	(8) \$	- \$	- \$	9	\$1
	\$	13 \$	4 \$	- \$	- \$	- \$	(8) \$	- \$	- \$	9	\$1
Available-for-sale securities											
Government and government-											
related securities											
Other OECD government											
guaranteed debt	\$	2 \$	- \$	- \$	8 \$	- \$	(2) \$	- \$	- \$	8	\$ -
Other debt securities											
Corporate and other debt		57	1	(3)	-	-	(36)	-	-	19	(4)
Equity securities											
Common shares		1,443	27	(7)	111	-	(421)	59	-	1,212	37
Preferred shares		163	(1)	(21)	-	-	(5)	-	-	136	7
Debt securities reclassified											
from trading		165	11	7	-	-	(2)	54	(7)	228	20
	s	1,830 \$	38 \$	(24) \$	119 \$	- \$	(466) \$	113 \$	(7) \$	1,603	\$ 60

		Fair		ealized and ized losses						Fair	Change in unrealized
		value		(gains)		N	lovements		Transfers	value	losses
		as at	Included							as at	(gains) on
	No	vember 1	in	Included				Into	Out of	October 31	instruments
		2012	income <sup>1</sup>	in OCI	Purchases	Issuances	Other <sup>2</sup>	Level 3	Level 3	2013	still held <sup>3</sup>
FINANCIAL LIABILITIES											
Trading deposits	\$	1,100 \$	(24) \$	- \$	- \$	375 \$	(384) \$	336 \$	(7) \$	1,396	\$ 46
Derivatives <sup>4</sup>											
Interest rate contracts	\$	97 \$	(32) \$	- \$	- \$	- \$	(7) \$	- \$	- \$	58	\$ (33)
Foreign exchange contracts		(2)	(1)	-	-	-	3	(1)	-	(1)	1
Credit contracts		(1)	1	-	-	-	-	-	-	-	2
Equity contracts		320	143	-	(125)	180	(125)	(1)	-	392	141
Commodity contracts		(12)	7	-	-	-	2	-	-	(3)	(1)
	\$	402 \$	118 \$	- \$	(125) \$	180 \$	(127) \$	(2) \$	- \$	446	\$ 110
Other financial liabilities											
designated at fair value											
through profit or loss	\$	17 \$	14 \$	- \$	- \$	178 \$	(197) \$	- \$	- \$	12	\$1
Obligations related to											
securities sold short	\$	21 \$	- \$	- \$	(47) \$	- \$	33 \$	- \$	- \$	7	s –
<ol> <li>Gains (losses) on financial assets and liabilities are r</li> <li>Consists of sales and settlements.</li> <li>Changes in unrealized gains (losses) on available-for</li> <li>As at October 31, 2013, consists of derivative assets only.</li> </ol>	r-sale securities are rec	ities gains (los	umulated other cor	mprehensive inc	Other income (los		ated Statement of		en netted on thi	s table for prese	entation purpos

TD BANK GROUP • 2013 CONSOLIDATED FINANCIAL STATEMENTS & NOTES

# Reconciliation of Changes in Fair Value for Level 3 Financial Assets and Liabilities (millions of Canadian dollars)

(millions of Canadian dollars)											
				ealized and							Change in
		Fair	unre	alized gains (losses)			Movements		Transfers	Fair value	unrealized
		alue as at	Included	(IUSSES)			wovernents		Transiers	as at	gains (losses) on
	Novemb		in	Included				Into	Out of	October 31	instruments
		2011	income <sup>1</sup>	in OCI	Purchases	Issuances	Other <sup>2</sup>	Level 3	Level 3	2012	still held <sup>3</sup>
FINANCIAL ASSETS											
Trading loans, securities, and other											
Government and government-											
related securities											
Canadian government debt											
Federal	\$	- \$	- \$	- \$	1 \$	- \$	- \$	- \$	(1) \$	- \$	
Provinces Other debt securities		5	-	-	3	-	(10)	5	(3)	-	-
Canadian issuers		30	4	-	29		(52)	29	(23)	17	2
Other issuers		30 79	4		29 276		(272)	29	(23)	57	(4)
Equity securities		13	0	_	2/0	-	(212)	50	(04)	57	(4)
Common shares		-	-	-	89	-	(12)	-	-	77	-
Trading loans		3	_	-	2		(12)	3	_	-	_
Retained interests		52	17	-	28	9	(21)	_	-	85	10
	s	169 \$	29 \$	- \$	428 \$	9 \$	(375) \$	87 \$	(111) \$	236 \$	
Financial assets designated	Ÿ		20 φ	- <b>v</b>	720 9	5 4	(0/0) \$	0, ¢	(111) \$	200 \$	0
at fair value through											
profit or loss											
Loans	s	8\$	14 S	– \$	- S	- \$	(9) \$	- \$	- \$	13 S	5
	s	8 \$	14 \$	- \$	- S	- \$	(9) \$	- \$	- \$	13 \$	
Available-for-sale securities	3	0 \$	14 <b>ə</b>	- \$	- 3	- \$	(9) \$	- \$	- \$	13 3	5
Government and government-											
related securities											
Other OECD government											
guaranteed debt	s	- \$	- \$	- \$	2 \$	- \$	- \$	- \$	- \$	2 \$	_
Other debt securities	÷	Ť	Ŷ	Ŷ	- •	Ŷ	Ť	Ŷ	Ŷ	- •	
Corporate and other debt		24	1	1	14	-	(2)	45	(26)	57	1
Equity securities									( - )		
Common shares	1,	524	114	(33)	66	-	(228)	-	-	1,443	(11)
Preferred shares		190	(21)	47	1	-	(54)	-	-	163	39
Debt securities reclassified											
from trading		158	12	13	-	-	(9)	22	(31)	165	8
	\$1,	896 \$	106 \$	28 \$	83 \$	- \$	(293) \$	67 \$	(57) \$	1,830 \$	37
			Total	ealized and							Change in
		Fair		ized (gains)						Fair	unrealized
	v	alue		losses			Movements		Transfers	value	(gains)
		as at	Included							as at	losses on
	Novemb	er 1	in	Included				Into	Out of	October 31	instruments
	2	2011	income1	in OCI	Purchases	Issuances	Other <sup>2</sup>	Level 3	Level 3	2012	still held <sup>3</sup>
FINANCIAL LIABILITIES											
Trading deposits	\$1,	080 \$	16 \$	- \$	- \$	395 \$	(392) \$	1 \$	- \$	1,100 \$	26
Derivatives <sup>4</sup>											
Interest rate contracts	\$	81 \$	10 \$	- \$	5 \$	- \$	- \$	1 \$	- \$	97 \$	15
Foreign exchange contracts		(2)	-	-	-	-	-	-	-	(2)	-
Credit contracts		10	(14)	-	-	-	3	(2)	2	(1)	(3)
Equity contracts		343	(18)	-	(134)	187	(59)	1	-	320	(13)
Commodity contracts		1	(13)	-	-	-	(1)	-	1	(12)	(11)
	\$	433 \$	(35) \$	- \$	(129) \$	187 \$	(57) \$	- \$	3 \$	402 \$	(12)
Other financial liabilities											
designated at fair value			(05) -	-	-		(105) -		-		
through profit or loss	\$	27 \$	(65) \$	- \$	- \$	188 \$	(135) \$	2 \$	- \$	17 \$	(65)
Obligations related to securities sold short	s	2 \$	- \$	- \$	(6) \$	- \$	37 \$	2 \$	(14) \$	21 \$	5

Gains (losses) on financial assets and liabilities are recognized in Net securities gains (losses), Trading income (loss), and Other income (loss) on the Consolidated Statement to Income.
 Consists of sales and settlements.
 Changes in unrealized gains (losses) on available-for-sale securities are recognized in accumulated other comprehensive income.
 As at October 31, 2012, consists of derivative assets of \$749 million (November 1, 2011 – \$685 million) and derivative liabilities of \$1,151 million (November 1, 2011 – \$1,118 million), which have been netted on this table for presentation purposes only.

TD BANK GROUP • 2013 CONSOLIDATED FINANCIAL STATEMENTS & NOTES

Significant transfers into and out of Level 3 reflected in the table above, occur mainly due to the following reasons:

Transfers from Level 3 to Level 2 occur when techniques used for valuing the instrument incorporate significant observable market inputs or broker-dealer quotes which were previously not observable.
 Transfers from Level 2 to Level 3 occur when an instrument's fair value, which was previously determined using valuation techniques with significant observable market inputs, is now determined using valuation techniques with significant non-observable inputs.

Due to the unobservable nature of the inputs used to value Level 3 financial instruments there may be uncertainty about the valuation of these instruments. The fair value of level 3 instruments may be drawn from a range of reasonably possible alternatives. In determining the appropriate levels for these unobservable inputs, parameters are chosen so that they are consistent with prevailing market evidence and management judgement.

The following table summarizes the potential effect of using reasonably possible alternative assumptions for financial assets and financial liabilities held, as at October 31, 2013 and October 31, 2012, that are classified in Level 3 of the fair value hierarchy. For interest rate derivatives, the Bank performed a sensitivity analysis on the unobservable implied volatility. For credit derivatives, sensitivity was calculated on unobservable credit spreads using assumptions derived from the underlying bond position credit spreads. For equity derivatives, the sensitivity is calculated by using reasonably possible alternative assumptions by shocking dividends by 5%, correlation by 10%, or the price of the underlying equity instrument by 10% and volatility from (13)% to 33%. For trading deposits the sensitivity is calculated by varying unobservable inputs which may include volatility. credit spreads, and correlation.

#### Sensitivity Analysis of Level 3 Financial Assets and Liabilities

(millions of Canadian dollars)				As at	
		October 31, 2013			
	Ir	npact to net assets	Impact to net asse		
	Decrease fair val		Decrease in fair value	Increase in fair value	
FINANCIAL ASSETS					
Trading loans, securities, and other					
Equity securities					
Common shares	\$	1\$ 1	\$ 4 \$	4	
Preferred shares			-	-	
Retained interests		5 2	7	3	
		6 3	11	7	
Derivatives					
Interest rate contracts			2	2	
Foreign exchange contracts			-	-	
Equity contracts		30 35	36	47	
		30 35	38	49	
Available-for-sale securities					
Government and government related securities					
Other OECD government guaranteed debt		1 1			
Other debt securities					
Corporate and other debt		2 -	2	2	
Equity securities					
Common shares		45 18	97	24	
Preferred shares		7 7	8	8	
Debt securities reclassified from trading		4 4	4	4	
		59 30	111	38	
FINANCIAL LIABILITIES					
Trading deposits		5 9	3	6	
Derivatives					
Interest rate contracts		23 17	36	26	
Equity contracts		49 42	66	50	
		72 59	102	76	
Other financial liabilities designated at fair value through					
profit or loss		2 2	3	3	
Total	\$ 1	74 \$ 138	\$ 268 \$	179	

The best evidence of a financial instrument's fair value at initial recognition is its transaction price unless the fair value of the instrument is evidenced by comparison with other observable current market transactions in the same instrument (that is, without modification or repackaging) or based on a valuation technique whose variables include only data from observable markets. Consequently, the difference between the fair value using other observable current market transactions or a valuation technique and the transaction price results in an unrealized gain or loss at initial recognition. The difference between the transaction price at initial recognition and the value determined at that date using a valuation technique is not recognized in income until the non-observable inputs in the

valuation technique used to value the instruments become observable. The following table summarizes the aggregate difference yet to be recognized in net income due to the difference between the transaction price and the amount determined using valuation techniques with non-observable market inputs at initial recognition.

(millions of Canadian dollars)		2013	2012
Balance as at beginning of year	\$	48 \$	35
New transactions		32	34
Recognized in the Consolidated Statement of Income during the year		(39)	(21)
Balance as at end of year	S	41 \$	48

TD BANK GROUP • 2013 CONSOLIDATED FINANCIAL STATEMENTS & NOTES

#### FINANCIAL ASSETS AND LIABILITIES DESIGNATED AT FAIR VALUE

#### Loans Designated at Fair Value through Profit or Loss

Certain business and government loans held within a trading portfolio or economically hedged with derivatives are designated at fair value through profit or loss if the relevant criteria are met. The fair value of loans designated at fair value through profit or loss if the relevant criteria are met. The fair value of loans designated at fair value through profit or loss if the relevant criteria are met. The fair value of loans designated at fair value through profit or loss if the relevant criteria are met. The fair value of loans designated at fair value through profit or loss if the relevant criteria are met. The fair value of loans designated at fair value through profit or loss if the relevant criteria are met. The fair value of loans are managed within risk limits that have been approved by the Bank's risk management group and are hedged for credit risk with credit derivatives.

#### Securities Designated at Fair Value through Profit or Loss

Certain securities that support insurance reserves within certain of the Bank's insurance subsidiaries have been designated at fair value through profit or loss. The actuarial valuation of the insurance reserve is measured using a discount factor which is based on the yield of the supporting invested assets, with changes in the discount factor being recognized in the Consolidated Statement of Income. By designating the securities at fair value through profit or loss, the unrealized gain or loss on the securities is recognized in the Consolidated Statement of Income in the same period as a portion of the income or loss resulting from changes to the discount rate used to value the insurance liabilities.

In addition, certain government and government-insured securities have been combined with derivatives to form economic hedging relationships. These securities are being held as part of the Bank's overall interest rate risk management strategy and have been designated at fair value through profit or loss. The derivatives are carried at fair value, with the change in fair value recognized in non-interest income.

#### Securitization Liabilities at Fair Value

Securitization liabilities at fair value include securitization liabilities classified as trading and those designated at fair value through profit or loss. The fair value of a financial liability incorporates the credit risk of that financial liability. The holders of the securitization liabilities are not exposed to credit risk of the Bank and accordingly, changes in the Bank's own credit do not impact the determination of fair value. The amount that the Bank would be contractually required to pay at maturity for all securitization liabilities designated at fair value through profit or loss was \$123 million less than the carrying amount as at October

31, 2013 (October 31, 2012 – \$445 million less than the carrying amount).

#### Other Liabilities Designated at Fair Value through Profit or Loss

The Bank issues certain loan commitments to customers to provide a mortgage at a fixed rate. These commitments are economically hedged with derivatives and other financial instruments where the changes in fair value are recognized in non-interest income. The designation of these loan commitments at fair value through profit or loss eliminates an accounting mismatch that would otherwise arise. Due to the short term nature of these loan commitments, changes in the Bank's own credit do not have a significant impact on the determination of fair value.

#### Income (Loss) from Changes in Fair Value of Financial Assets and Liabilities Designated at Fair Value through Profit or Loss

During the year ended October 31, 2013 the income (loss) representing net changes in the fair value of financial assets and liabilities designated at fair value through profit or loss was \$(129) million (2012 - \$(5) million).

#### NOTE 6: SECURITIES

#### RECLASSIFICATION OF CERTAIN DEBT SECURITIES - TRADING TO AVAILABLE-FOR-SALE

During 2008, the Bank changed its trading strategy with respect to certain debt securities as a result of deterioration in markets and severe dislocation in the credit market. These debt securities were initially recorded as trading securities measured at fair value with any changes in fair value as well as any gains or losses realized on disposal recognized in Trading income. Since the Bank no longer intended to actively trade in these debt securities, the Bank reclassified these debt securities from trading to available-for-sale effective August 1, 2008.

The fair value of the reclassified debt securities was \$905 million as at October 31, 2013 (October 31, 2012 – \$1,264 million). For the year ended October 31,

2013, net interest income of \$62 million after tax (year ended October 31, 2012 – \$90 million after tax) was recorded relating to the reclassified debt securities. The decrease in fair value of these securities during the year ended October 31, 2013 of \$25 million after tax (October 31, 2012 – increase of \$26 million after tax) was recorded in other comprehensive income. Had the Bank not reclassified these debt securities, the change in the fair value of these debt securities would have been included as part of trading income, the impact of which would have resulted in a decrease in net income for the year ended October 31, 2013 of \$25 million after tax). During the year ended October 31, 2013, reclassified debt securities with a fair value of \$420 million (October 31, 2012 – \$789 million) were sold or matured, and \$28 million after tax (October 31, 2012 – \$23 million after tax), was recorded in units during the year ended October 31, 2013.

TD BANK GROUP • 2013 CONSOLIDATED FINANCIAL STATEMENTS & NOTES

### RECLASSIFICATIONS OF CERTAIN SECURITIES FROM AVAILABLE-FOR-SALE TO HELD-TO-MATURITY

a) On March 1, 2013, the Bank reclassified certain debt securities totalling \$11.1 billion from available-for-sale to held-to-maturity. For these debt securities, the Bank's strategy is to earn the yield to maturity to aid in prudent capital management under Basel III. These debt securities were previously recorded at fair value, with changes in fair value recognized in other comprehensive income. The reclassification is a non-cash transaction that is excluded from the Consolidated Statement of Cash Flows.

The fair value and carrying value of the reclassified debt securities was \$9.4 billion and \$9.4 billion, respectively, as at October 31, 2013. The decrease in fair value of these securities recorded in other comprehensive income from November 1, 2012 to February 28, 2013 was \$20 million after tax (year ended October 31, 2012 – increase in fair value of \$106 million after tax). On the date of reclassification, these debt securities had a weighted-average effective interest rate of 1.8% with expected recoverable cash flows, on an undiscounted basis, of \$11.3 billion. Subsequent to the date of reclassification, the net unrealized gain recognized in other comprehensive income is amortized to interest income over the remaining life of the reclassified debt securities using the EIRM. Had the Bank not reclassified these debt securities, the change in the fair value recognized in other comprehensive income for these debt securities would have been a decrease of \$81 million for the period March 1, 2013 to October 31, 2013. After the reclassification, the debt securities contributed the following amounts to net income.

(millions of Canadian dollars)	For the period
	March 1, 2013 to October 31, 2013
Net interest income <sup>1</sup>	\$ 119
Net income before income taxes	119
Provision for (recovery of) income taxes	 30
Net income	\$ 89

1 Includes amortization of the net unrealized gains associated with these reclassified held-to-maturity securities and was included in other comprehensive income on the date of reclassification

b) On September 23, 2013, the Bank reclassified certain debt securities totalling \$9.9 billion from available-for-sale to held-to-maturity. For these debt securities, the Bank's strategy is to earn the yield to maturity to aid in prudent capital management under Basel III. These debt securities were previously recorded at fair value, with changes in fair value recognized in other comprehensive income. The reclassification is a noncash transaction that is excluded from the Consolidated Statement of Cash Flows.

The fair value and carrying value of the reclassified debt securities was \$10.0 billion and \$9.9 billion, respectively, as at October 31, 2013. The decrease in fair value of these securities recorded in other comprehensive income from November 1, 2012 to September 22, 2013 was \$158 million after tax (year ended October 31, 2012 – increase in fair value of \$59 million after tax). On the date of reclassification, these debt securities had a weighted-average effective interest rate of 1.9% with expected recoverable cash flows, on an undiscounted basis, of \$10.7 billion. Subsequent to the date of reclassification, the net unrealized gain recognized in other comprehensive income for these debt securities using the EIRM. Had the Bank not reclassified these debt securities, the change in the fair value recognized in other comprehensive income for these debt securities would have been an increase of \$37 million for the period September 23, 2013 to October 31, 2013. After the reclassification, the debt securities contributed the following amounts to net income.

(millions of Canadian dollars)	For the period
	 September 23, 2013 to
	 October 31, 2013
Net interest income <sup>1</sup>	\$ 19
Net income before income taxes	19
Provision for (recovery of) income taxes	7
Net income	\$ 12

1 Includes amortization of the net unrealized gains associated with these reclassified held-to-maturity securities and was included in other comprehensive income on the date of reclassification

The remaining terms to contractual maturities of the securities held by the Bank are as follows:

TD BANK GROUP • 2013 CONSOLIDATED FINANCIAL STATEMENTS & NOTES

Securities Maturity Schedule									
(millions of Canadian dollars)								0.1.1.01	As at
								October 31 2013	October 31 2012
					Roma	ining terms to r	naturities <sup>1</sup>	2013	2012
			Over 1	Over 3	Over 5	ining terms to i	With no		
		Within	year to	years to	years to	Over 10	specific		
		1 year	3 years	5 years	10 years	years	maturity	Total	Total
Trading securities <sup>2</sup>									
Government and government-related securities	-								
Canadian government debt									
Federal	\$	4,664 \$	2,711 \$	2,072 \$	2,071 \$	1,694 \$	- \$		15,205
Provinces		1,707	477	549	723	1,063	-	4,519	3,731
U.S. federal, state, municipal governments, and									
agencies debt		2,242	5,432	1,666	1,330	685	-	11,355	10,821
Other OECD government-guaranteed debt		1,803	501	175	192	14	-	2,685	3,510
Mortgage-backed securities Residential		239	709	62	12	_	-	1,022	1,296
Commercial		239	41	5	12	-	-	68	1,290
		10,658	9,871	4,529	4,347	3,456	_	32,861	34,563
Other debt securities		10,000	3,071	4,523	4,547	0,400	_	01,001	04,000
Canadian issuers		598	861	430	747	300	-	2,936	2,240
Other issuers		3,122	1,777	1,158	436	187	-	6,680	5,647
		3,720	2,638	1,588	1,183	487	-	9,616	7,887
Equity securities		-,. =•	_,	.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	.,			3,010	1,001
Common shares		_	-	-	-	-	45,687	45,687	37,667
Preferred shares		-	-	-	-	-	64	64	24
		-	-	-	-	-	45,751	45,751	37,691
Retained interests		4	14	6	18	25	-	67	85
Total trading securities	\$	14,382 \$	12,523 \$	6,123 \$	5,548 \$	3,968 \$	45,751 \$	88,295 \$	80,226
Available-for-sale securities	·					•			
Government and government-related securities									
Canadian government debt									
Federal	\$	5,041 \$	206 \$	2,979 \$	1,043 \$	60 \$	- \$	9,329 \$	10,855
Provinces		175	540	1,417	448	8	-	2,588	2,503
U.S. federal, state, municipal governments, and									
agencies debt		177	1,769	2,117	5,545	5,568	-	15,176	29,655
Other OECD government-guaranteed debt		5,568	1,933	371	122	-	-	7,994	17,210
Mortgage-backed securities		22	922	1,866	-	-	-	2,810	1,142
		10,983	5,370	8,750	7,158	5,636	-	37,897	61,365
Other debt securities									
Asset-backed securities		1,813	3,229	4,776	10,464	9,038	-	29,320	25,045
Non-agency CMO		-	-	-	-	963	-	963	961
Corporate and other debt		2,161	3,819	2,127	394	152	-	8,653	7,858
		3,974	7,048	6,903	10,858	10,153	-	38,936	33,864
Equity securities							4 007	4 007	1 051
Common shares Preferred shares		-	-	-	-	-	1,637 166	1,637 166	1,851 232
Fleieneu silaies		-	-	-	-	-			
Dabé anamiéra malanaifi di farm tandian		118	353	174	171	57	1,803 32	1,803 905	2,083
Debt securities reclassified from trading	S								
Total available-for-sale securities	\$	15,075 \$	12,771 \$	15,827 \$	18,187 \$	15,846 \$	1,835 \$	79,541 \$	98,576
Held-to-maturity securities									
Government and government-related									
securities									
Canadian government debt	•	050 6		- \$				050 6	
Federal U.S. federal, state, municipal governments, and	\$	259 \$	- \$	- >	- \$	- \$	- \$	259 \$	-
agencies debt		_	_	1,334	7,447	3,770	_	12,551	_
		1,914	7,002	4,093	71	-	-	13,080	_
Other OECD dovernment duaranteed debt		2,173	7,002	5,427	7,518	3.770	-	25,890	_
Other OECD government guaranteed debt		2,170	1,002	0,427	7,010	0,110	-	20,000	
Other debt securities		_	-	141	1 098	-	-	1 239	_
Other debt securities Asset-backed securities		- 773	- 749	141 1.310	1,098	-	-	1,239 2.832	-
Other debt securities Asset-backed securities		- 773 773	- 749 749	1,310	-	-		2,832	-
		_ 773 773 2,946	– 749 749 7,751		1,098 		-		- - -

Represents contractual maturities. Actual maturities may differ due to prepayment privileges in the applicable contract.
 Includes securities designated at fair value through profit or loss.

TD BANK GROUP • 2013 CONSOLIDATED FINANCIAL STATEMENTS & NOTES

## Unrealized Gains and Losses on Available-for-Sale and Held-to-Maturity Securities

The following tables summarize the unrealized gains and losses as at October 31, 2013 and October 31, 2012.

Unrealized Securities Gains (Losses) As at (millions of Canadian dollars) October 31, 2013 October 31, 2012 Cost/ Gross Gross Cost/ Gross Gross unrealized Fair amortized unrealized Fair amortized unrealized unrealized cost<sup>1</sup> gains (losses) value cost1 gains (losses) value Available-for-sale securities Government and government-related securities Canadian government debt Federal \$ 9,301 \$ 32 \$ (4) \$ 9,329 \$ 10,818 \$ 38 \$ (1) \$ 10,855 2,503 2,569 Provinces 21 (2) 2,588 2,485 18 U.S. federal, state, municipal governments, and 14,971 15,176 865 269 28.821 (31) 29.655 (64) agencies debt Other OECD government guaranteed debt 7,978 23 (7) 7,994 16,856 360 17,210 (6) Mortgage-backed securities 2.791 22 (3) 2.810 1.134 8 1.142 37.610 367 37.897 60.114 (38) 61.365 (80) 1.289 Other debt securities 25.045 29,252 136 (68) 29,320 24.868 222 (45) Asset-backed securities Non-agency collateralized mortgage obligation portfolio 948 15 \_ 963 939 22 961 Corporate and other debt 8,653 (23) 8,471 (24) 7,587 7,858 206 294 38,671 357 (92) 38,936 33,394 538 (68) 33,864 Equity securities 1.557 117 (15) 1,851 Common shares 108 (28) 1.637 1.749 Preferred shares 152 15 (1) 166 194 232 38 1,709 123 (29) 1,803 1,943 155 (15) 2,083 Debt securities reclassified from trading<sup>2</sup> 130 2,112 835 86 (16) 905 1,165 (31) 1,264 933 79,541 96,616 78,825 \$ Total available-for-sale securities (217) \$ 98,576 (152) \$ Held-to-maturity securities Government and government-related securities Canadian government debt 259 \$ 259 \$ - \$ - \$ - \$ - \$ - \$ Federal U.S. federal, state, municipal governments, and 12,513 12,551 (82) 44 agencies debt Other OECD government guaranteed debt 13,080 29 13,103 (6) 25,890 73 (88) 25,875 Other debt securities Asset-backed securities 1,239 1,247 8 (13) Other issuers 2,832 9 2,828 17 4.071 (13) 4.075 Total held-to-maturity securities 29,961 (101) 29,950 90 Total securities 108,786 \$ 1.023 \$ (318) \$ 109,491 96.616 \$ 2.112 \$ (152) \$ 98.576 ¢

Includes the foreign exchange translation of amortized cost balances at the period-end spot rate.
 Includes the fair value of corporate and other debt securities, as at October 31, 2013 of \$905 million (October 31, 2012 – \$1,264 million).

TD BANK GROUP • 2013 CONSOLIDATED FINANCIAL STATEMENTS & NOTES

In the following table, unrealized losses for available-for-sale securities are categorized as "12 months or longer" if for each of the consecutive 12 months preceding October 31, 2013 and October 31, 2012, the fair value of the securities was less than the amortized cost. If not, they have been categorized as "Less than 12 months".

## Unrealized Loss Positions for Available-for-Sale Securities

(millions of Canadian dollars)							As at
	— <u> </u>	41	40	40		Octo	ber 31, 2013
	L	ess than	12 months Gross	12 mont	hs or longer		Total Gross
		Fair	unrealized	Fair	Gross unrealized	Fair	unrealized
		value	losses	value	losses	value	losses
Available-for-sale securities							
Government and government-related securities							
Canadian government debt							
Federal	\$	- \$	i – \$	1,552		1,552 \$	
Province U.S. federal, state and municipal governments, and		-	-	325	2	325	2
agencies debt		2,978	50	706	14	3,684	64
Other OECD government-guaranteed debt		1.332	6	602	1	1,934	7
Mortgage-backed securities		.,				.,	
Residential		875	3	-	-	875	3
		5,185	59	3,185	21	8,370	80
Other debt securities							
Asset-backed securities		8,465	44	648	24	9,113	68
Corporate and other debt		1,363	11	605	13	1,968	24
		9,828	55	1,253	37	11,081	92
Equity securities							
Common shares		59	14 1	22	14	81	28 1
Preferred shares		115 174	1	22	- 14	<u>115</u> 196	29
Debt accuration realized from trading		1/4	- 15				
Debt securities reclassified from trading Total	\$ 1	-		85 4,545	16 \$ 88 \$	85 19,732 \$	16 217
Total	Ψ	13,107 4	ι 123 φ	4,545	φ ΟΟ φ	13,752	217
						Octo	ber 31, 2012
Available-for-sale securities						0000	501 01, 2012
Government and government-related securities							
Canadian government debt – federal	\$	4,027 \$	5 1 \$	- 3	\$ - \$	4,027 \$	; 1
U.S. federal, state and municipal governments, and							
agencies debt		2,656	17	869	14	3,525	31
		2,849	6	-	-	3,525 2,849	6
agencies debt Other OECD government-guaranteed debt						3,525	
agencies debt Other OECD government-guaranteed debt Other debt securities		2,849 9,532	6 24	869	- 14	3,525 2,849 10,401	6 38
agencies debt Other OECD government-guaranteed debt Other debt securities Asset-backed securities		2,849 9,532 295	6 24 10		 14 35	3,525 2,849 10,401 2,496	6 38 45
agencies debt Other OECD government-guaranteed debt Other debt securities		2,849 9,532 295 421	6 24 10 15			3,525 2,849 10,401 2,496 816	6 38 45 23
agencies debt Other OECD government-guaranteed debt Other debt securities Asset-backed securities Corporate and other debt		2,849 9,532 295	6 24 10		 14 35	3,525 2,849 10,401 2,496	6 38 45
agencies debt Other OECD government-guaranteed debt Other debt securities Asset-backed securities Corporate and other debt Equity securities		2,849 9,532 295 421 716	6 24 10 15 25	869 2,201 395 2,596		3,525 2,849 10,401 2,496 816 3,312	6 38 45 23 68
agencies debt Other OECD government-guaranteed debt Other debt securities Asset-backed securities Corporate and other debt Equity securities Common shares		2,849 9,532 295 421 716 18	6 24 10 15 25 13	 869 2,201 395 2,596 40	- 14 35 8 43 2	3,525 2,849 10,401 2,496 816 3,312 58	6 38 45 23 68 15
agencies debt Other OECD government-guaranteed debt Other debt securities Asset-backed securities Corporate and other debt Equity securities		2,849 9,532 295 421 716 18 -	6 24 10 15 25 13 -	 869 2,201 395 2,596 40 	- 14 35 8 43 2 -	3,525 2,849 10,401 2,496 816 3,312 58	6 38 45 23 68 15 -
agencies debt Other OECD government-guaranteed debt Other debt securities Asset-backed securities Corporate and other debt Equity securities Common shares Preferred shares		2,849 9,532 295 421 716 18 - 18	6 24 10 15 25 13 - 13	 869 2,201 395 2,596 40  40		3,525 2,849 10,401 2,496 816 3,312 58 - 58	6 38 45 23 68 15 
agencies debt Other OECD government-guaranteed debt Other debt securities Asset-backed securities Corporate and other debt Equity securities Common shares Preferred shares Debt securities reclassified from trading		2,849 9,532 295 421 716 18 - 18 -	6 24 10 15 25 13 - 13 - 13 -		- 14 35 8 43 2 - 2 31	3,525 2,849 10,401 2,496 816 3,312 58 - 58 179	6 38 45 23 68 15 - 15 31
agencies debt Other OECD government-guaranteed debt Other debt securities Asset-backed securities Corporate and other debt Equity securities Common shares Preferred shares		2,849 9,532 295 421 716 18 - 18	6 24 10 15 25 13 - 13 - 13 -	 869 2,201 395 2,596 40  40	- 14 35 8 43 - 2 - 2 31	3,525 2,849 10,401 2,496 816 3,312 58 - 58	6 38 45 23 68 15 - 15 31
agencies debt Other OECD government-guaranteed debt Other debt securities Asset-backed securities Corporate and other debt Equity securities Common shares Preferred shares Debt securities reclassified from trading Total		2,849 9,532 295 421 716 18 - 18 -	6 24 10 15 25 13 - 13 - 13 -		- 14 35 8 43 2 - 2 31	3,525 2,849 10,401 2,496 816 3,312 58 - 58 179	6 38 45 23 68 15 - 15 31
agencies debt Other OECD government-guaranteed debt Other debt securities Asset-backed securities Corporate and other debt Equity securities Common shares Preferred shares Debt securities reclassified from trading Total Net Securities Gains (Losses)		2,849 9,532 295 421 716 18 - 18 -	6 24 10 15 25 13 - 13 - 13 -		- 14 35 8 43 43 - 2 2 2 31 \$ 90 \$	3,525 2,849 10,401 2,496 816 3,312 58 - 58 179 13,950 \$	6 38 45 23 68 15 - 15 31 5 152
agencies debt Other OECD government-guaranteed debt Other OBCD government-guaranteed debt Other debt securities Corporate and other debt Equity securities Common shares Preferred shares Debt securities reclassified from trading Total		2,849 9,532 295 421 716 18 - 18 -	6 24 10 15 25 13 - 13 - 13 -	 869 2,201 395 2,596 40  40 179 3,684		3,525 2,849 10,401 2,496 816 3,312 58 	6 38 45 23 68 15 - 15 31 5 152 7 October 31
agencies debt Other OECD government-guaranteed debt Other debt securities Asset-backed securities Corporate and other debt Equity securities Common shares Preferred shares Debt securities reclassified from trading Total Net Securities Gains (Losses)		2,849 9,532 295 421 716 18 - 18 -	6 24 10 15 25 13 - 13 - 13 -	 869 2,201 395 2,596 40  40 179 3,684	- 14 35 8 43 43 - 2 2 2 31 \$ 90 \$	3,525 2,849 10,401 2,496 816 3,312 58 - 58 179 13,950 \$	6 38 45 23 68 15 - 15 31 5 152
agencies debt Other OECD government-guaranteed debt Other debt securities Asset-backed securities Corporate and other debt Equity securities Common shares Preferred shares Debt securities reclassified from trading Total Net Securities Gains (Losses)		2,849 9,532 295 421 716 18 - 18 -	6 24 10 15 25 13 - 13 - 13 -	 869 2,201 395 2,596 40  40 179 3,684		3,525 2,849 10,401 2,496 816 3,312 58 	6 38 45 23 68 15 - 15 31 5 152 7 October 31
agencies debt Other OECD government-guaranteed debt Other debt securities Asset-backed securities Corporate and other debt Equity securities Common shares Preferred shares Debt securities reclassified from trading Total Net Securities Gains (Losses) (millions of Canadian dollars)		2,849 9,532 295 421 716 18 - 18 -	6 24 10 15 25 13 - 13 - 13 -	 869 2,201 395 2,596 40  40 179 3,684		3,525 2,849 10,401 2,496 816 3,312 58 	6 38 45 23 68 15 - 15 31 5 152 7 October 31
agencies debt Other OECD government-guaranteed debt Other OECD government-guaranteed debt Other debt securities Corporate and other debt Equity securities Common shares Preferred shares Debt securities reclassified from trading Total Net Securities Gains (Losses) (millions of Canadian dollars) Net realized gains (losses)		2,849 9,532 295 421 716 18 - 18 -	6 24 10 15 25 13 - 13 - ; 62 \$	 869 2,201 395 2,596 40  40 179 3,684		3,525 2,849 10,401 2,496 816 3,312 58 - 58 179 13,950 5 13,950 5 2012	6 38 45 23 68 15 - 15 31 5 152 10 <i>ctober 31</i> 2011
agencies debt Other OECD government-guaranteed debt Other debt securities Asset-backed securities Corporate and other debt Equity securities Common shares Preferred shares Debt securities reclassified from trading Total Net Securities Gains (Losses) (millions of Canadian dollars) Net realized gains (losses) Available-for-sale securities		2,849 9,532 295 421 716 18 - 18 -	6 24 10 15 25 13 - 13 - ; 62 \$	 869 2,201 395 2,596 40  40 179 3,684		3,525 2,849 10,401 2,496 816 3,312 58 - 58 179 13,950 5 13,950 5 2012	6 38 45 23 68 15 - 15 31 5 152 10 <i>ctober 31</i> 2011

 Total
 304
 373
 \$

 1
 None of the impairment losses for the year ended October 31, 2013 (2012 – nil) related to debt securities in the reclassification of Certain Debt Securities – Trading to Available-for-Sale" above.

TD BANK GROUP • 2013 CONSOLIDATED FINANCIAL STATEMENTS & NOTES

## NOTE 7: LOANS, IMPAIRED LOANS, AND ALLOWANCE FOR CREDIT LOSSES

The following table presents the Bank's loans, impaired loans and related allowance for loan losses,

Loans, Impaired Loans, and Allowance for Loan Losses

(millions of Canadian dollars)									As at
									ber 31, 2013
				Gross loans			Allowance for	loan losses <sup>1</sup>	
	Neither					Individually	Incurred	Total	
	past due	Past due			Counter-	insignificant	but not	allowance	
	nor	but not			party	impaired	identified	for loan	Net
	impaired	impaired	Impaired	Total	specific	loans	credit losses	losses	loans
Residential mortgages <sup>2,3,4</sup>	\$ 182,169 \$	2,459 \$	706 \$	185,334 \$	- \$	22 \$	65 \$	87 \$	185,247
Consumer instalment and other personal <sup>5</sup>	112,528	5,648	737	118,913	-	118	541	659	118,254
Credit card	20,620	1,299	269	22,188	-	128	714	842	21,346
Business and government <sup>2,3,4</sup>	112,779	1,354	980	115,113	151	30	698	879	114,234
	\$ 428,096 \$	10,760 \$	2,692 \$	441,548 \$	151 \$	298 \$	2,018 \$	2,467 \$	439,081
Debt securities classified as loans				3,744	173	-	98	271	3,473
Acquired credit-impaired loans				2,485	24	93	-	117	2,368
Total			\$	447,777 \$	348 \$	391 \$	2,116 \$	2,855 \$	444,922
	 							Octo	ber 31, 2012
Residential mortgages <sup>2,3,4</sup>	\$ 168,575 \$	2,355 \$	679 \$	171,609 \$	- \$			77 \$	171,532
Consumer instalment and other personal <sup>5</sup>	111,063	5,645	673	117,381	-	118	430	548	116,833
Credit card	14,230	922	181	15,333	-	83	605	688	14,645
Business and government <sup>2,3,4</sup>	95,893	1,530	985	98,408	168	22	703	893	97,515
	\$ 389,761 \$	10,452 \$	2,518 \$	402,731 \$	168 \$	250 \$	1,788 \$	2,206 \$	400,525
Debt securities classified as loans				4,994	185	-	155	340	4,654
Acquired credit-impaired loans				3,767	31	67	-	98	3,669

Excludes allowance for off-balance sheet positions.
 Excludes trading loans with a fair value of \$10,219 million as at October 31, 2013 (October 31, 2012 – \$8,271 million) and amortized cost of \$9,891 million as at October 31, 2012 – \$7,918 million), and loans designated at fair value through profit or loss of \$9 million as at October 31, 2013 (October 31, 2012 – \$13 million). No allowance is recorded for trading loans or loans designated at fair value through profit or loss.
 Includes insured mortgages of \$129,805 million as at October 31, 2013 (October 31, 2012 – \$126,951 million).
 As at October 31, 2013, impaired loans with a balance of \$497 million did not have a related allowance for loan losses (October 31, 2012 – \$456 million). An allowance was not required for these loans as the balance relates to loans that are insured or loans where the realizable value of the collateral exceeded the loan amount.
 Includes Canadian government-insured real estate personal loans of \$26,725 million as at October 31, 2013 (October 31, 2012 – \$30,241 million).

Foreclosed assets are repossessed non-financial assets where the Bank gains title, ownership or possession of individual properties, such as real estate properties, which are managed for sale in an orderly manner with the proceeds used to reduce or repay any outstanding debt. The Bank does not generally occupy foreclosed properties for its business use. In order to determine the carrying value of foreclosed assets, the Bank predominantly relies on third-party appraisals. Foreclosed assets held for sale were \$233 million as at October 31, 2012 – \$254 million) and was recorded in Other assets on the Consolidated Balance Sheet.

TD BANK GROUP • 2013 CONSOLIDATED FINANCIAL STATEMENTS & NOTES

The following table presents information related to the Bank's impaired loans.

(millions of Canadian dollars)					As at
			Oc	ober 31	1, 2013
			Related	A	verage
	Unpaid		allowance		gross
	principal	Carrying	for credit	im	npaired
	balance <sup>2</sup>	value	losses		loans
Residential mortgages	\$ 759	\$ 706	\$ 22	\$	697
Consumer instalment and other personal	834	737	118		709
Credit card	269	269	128		228
Business and government	1,179	980	181		968
Total	\$ 3,041	\$ 2,692	\$ 449	\$	2,602
			Oc	tober 31	1, 2012
Residential mortgages	\$ 722	\$ 679	\$ 27	\$	722
Consumer instalment and other personal	744	673	118		457
Credit card	181	181	83		157
Business and government	1,639	985	190		1,092
Total	\$ 3,286	\$ 2,518	\$ 418	\$	2,428

2 Represents contractual amount of principal owed.

TD BANK GROUP • 2013 CONSOLIDATED FINANCIAL STATEMENTS & NOTES

The change in the Bank's allowance for credit losses for the years ended October 31, 2013 and October 31, 2012 are shown in the following tables.

millions of Canadian dollars)						Foreign	
	alance as at	Provision				exchange	Balance as a
١	lovember 1	for credit				and other	October 3
	2012	losses	Write-offs	Recoveries	Disposals	adjustments	201
Counterparty-specific allowance							
Business and government \$	170		,				
Debt securities classified as loans	185	13	(11)	-	(22)	8	17
Fotal counterparty-specific allowance excluding acquired							
credit-impaired loans	355	172	(219)	41	(22)	(3)	
Acquired credit-impaired loans <sup>1,2</sup>	31	13	(14)	5	-	(11)	2
Fotal counterparty-specific allowance	386	185	(233)	46	(22)	(14)	34
Collectively assessed allowance for individually							
insignificant impaired loans							
Residential mortgages	27	27	(53)	20	-	1	2
Consumer instalment and other personal	118	638	(822)	182	-	2	11
Credit card	83	536	(599)	106	-	2	12
Business and government	22	59	(87)	36			:
Fotal collectively assessed allowance for individually							
insignificant impaired loans excluding acquired							
credit-impaired loans	250	1,260	(1,561)	344	-	5	29
Acquired credit-impaired loans <sup>1,2</sup>	67	36	(24)	4	-	10	ç
Total collectively assessed allowance for individually							
insignificant impaired loans	317	1,296	(1,585)	348	-	15	39
Collectively assessed allowance for incurred							
but not identified credit losses							
Residential mortgages	50	14	-	-	-	1	6
Consumer instalment and other personal	452	106	-	-	-	7	56
Credit card	671	91	-	-	-	5	76
Business and government	824	(16)	-	-	-	25	83
Debt securities classified as loans	155	(45)	-	-	(19)	7	9
Total collectively assessed allowance for incurred							
but not identified credit losses	2,152	150	-	-	(19)	45	2,32
Allowance for credit losses							
Residential mortgages	77	41	(53)	20	-	2	8
Consumer instalment and other personal	570	744	(822)	182	-	9	68
Credit card	754	627	(599)	106	-	7	89
Business and government	1,016	202	(295)	77	-	14	1,0*
Debt securities classified as loans	340	(32)	(11)	-	(41)	15	27
Fotal allowance for credit losses excluding acquired							
credit-impaired loans	2,757	1,582	(1,780)	385	(41)	47	2,9
Acquired credit-impaired loans <sup>1,2</sup>	98	49	(38)	9	-	(1)	
Fotal allowance for credit losses	2,855	1,631	(1,818)	394	(41)	46	3,06
Less: Allowance for off-balance sheet positions <sup>3</sup>	211	(2)	-	-	-	3	2
Allowance for loan losses \$	2,644	\$ 1,633	\$ (1,818)	\$ 394	\$ (41)	\$ 43	\$ 2,8

Includes all FDIC covered loans and other ACI loans.
 Includes all FDIC covered loans and other ACI loans.
 Other adjustments are required as a result of the accounting for FDIC covered loans. For additional information, see the "FDIC Covered Loans" section in this Note.
 The allowance for credit losses for off-balance sheet positions is recorded in Provisions on the Consolidated Balance Sheet.

TD BANK GROUP • 2013 CONSOLIDATED FINANCIAL STATEMENTS & NOTES

(millions of Canadian dollars)							Foreign	
	Balance as at	Prov	ision				exchange	Balance as at
	November 1	for o	credit				and other	October 31
	2011	lc	osses	Write-offs	Recoveries	Disposals	adjustments	2012
Counterparty-specific allowance								
	\$ 188	\$	337 \$	(377) \$	\$ 46 \$	6 – 9	\$ (24)	
Debt securities classified as loans	179		6	-	-	-	-	185
Total counterparty-specific allowance excluding acquired								
credit-impaired loans	367		343	(377)	46	-	(24)	355
Acquired credit-impaired loans <sup>1,2</sup>	30		58	(60)	-	-	3	31
Total counterparty-specific allowance	397		401	(437)	46	-	(21)	386
Collectively assessed allowance for individually								
insignificant impaired loans								
Residential mortgages	32		32	(60)	19	-	4	27
Consumer instalment and other personal	114		665	(794)	134	-	(1)	118
Credit card	64		353	(385)	51	-	-	83
Business and government	34		68	(116)	36	-	-	22
Total collectively assessed allowance for individually								
insignificant impaired loans excluding acquired								
credit-impaired loans	244	1	1,118	(1,355)	240	-	3	250
Acquired credit-impaired loans <sup>1,2</sup>	30		56	(52)	1	-	32	67
Total collectively assessed allowance for individually								
insignificant impaired loans	274	1	1,174	(1,407)	241	-	35	317
Collectively assessed allowance for incurred								
but not identified credit losses								
Residential mortgages	30		23	-	-	-	(3)	50
Consumer instalment and other personal	405		48	-	-	-	(1)	452
Credit card	312		359	-	-	-	-	671
Business and government	1,030		(216)	-	-	-	10	824
Debt securities classified as loans	149		6	-	-	-	-	155
Total collectively assessed allowance for incurred								
but not identified credit losses	1,926		220	-	-	-	6	2,152
Allowance for credit losses								
Residential mortgages	62		55	(60)	19	-	1	77
Consumer instalment and other personal	519		713	(794)	134	-	(2)	570
Credit card	376		712	(385)	51	-	-	754
Business and government	1,252		189	(493)	82	-	(14)	1,016
Debt securities classified as loans	328		12	-	-	-	-	340
Total allowance for credit losses excluding acquired								
credit-impaired loans	2,537	1	1,681	(1,732)	286	-	(15)	2,757
Acquired credit-impaired loans <sup>1,2</sup>	60		114	(112)	1	-	35	98
Total allowance for credit losses	2,597	1	1,795	(1,844)	287	-	20	2,855
Less: Allowance for off-balance sheet positions <sup>3</sup>	283		(74)	-	-	-	2	211
Allowance for loan losses	\$ 2,314	\$ 1	1,869 \$	(1,844)	s 287 s	6 – 9	\$ 18	\$ 2,644

Includes all FDIC covered loans and other ACI loans.
 Other adjustments are required as a result of the accounting for FDIC covered loans. For additional information, see the "FDIC Covered Loans" section in this Note.
 The allowance for credit losses for off-balance sheet positions is recorded in Provisions on the Consolidated Balance Sheet.

## LOANS PAST DUE BUT NOT IMPAIRED

A loan is classified as past due when a borrower has failed to make a payment by the contractual due date, taking into account the grace period, if applicable. The grace period represents the additional time period beyond the contractual due date during which a borrower may make the payment without the loan being classified as past due. The grace period varies depending on the product type and the borrower.

The following table summarizes loans that are contractually past due but not impaired as at October 31, 2013 and October 31, 2012. U.S. Personal and Commercial Banking may grant a grace period of up to 15 days. There were \$2.0 billion as at October 31, 2013 (October 31, 2012 – \$1.9 billion) of U.S. Personal and Commercial Banking loans that were past due up to 15 days that are included in the 1-30 days category in the following tables.

TD BANK GROUP • 2013 CONSOLIDATED FINANCIAL STATEMENTS & NOTES

#### Loans Past Due but not Impaired<sup>1</sup>

(millions of Canadian dollars)				As at
			October	31, 2013
	1-30	31-60	61-89	
	days	days	days	Total
Residential mortgages	\$ 1,560 \$	785 \$	114 \$	2,459
Consumer instalment and other personal	4,770	695	183	5,648
Credit card	956	216	127	1,299
Business and government	974	325	55	1,354
Total	\$ 8,260 \$	2,021 \$	479 \$	10,760
			Ostabas	04 0040
				31, 2012
Residential mortgages	\$ 1,370 \$	821 \$	164 \$	2,355
Consumer instalment and other personal	4,752	705	188	5,645
Credit card	695	144	83	922
Business and government	1,186	289	55	1,530
Total	\$ 8,003 \$	1,959 \$	490 \$	10,452

#### Collateral

As at October 31, 2013, the fair value of financial collateral held against loans that were past due but not impaired was \$172 million (October 31, 2012 – \$167 million). In addition, the Bank also holds non-financial collateral as security for loans. The fair value of non-financial collateral is determined at the origination date of the loan. A revaluation of non-financial collateral is performed if there has been a significant change in the terms and conditions of the loan and/or the loan is considered impaired. Management considers the nature of the collateral, seniority ranking of the debt, and loan structure in assessing the value of collateral. These estimated cash flows are reviewed at least annually, or more frequently when new information indicates a change in the timing or amount expected to be received.

#### Gross Impaired Debt Securities Classified as Loans

As at October 31, 2013, impaired loans excludes \$1.2 billion (October 31, 2012 – \$1.5 billion) of gross impaired debt securities classified as loans. Subsequent to any recorded impairment, interest income continues to be recognized using the EIR which was used to discount the future cash flows for the purpose of measuring the credit loss.

## ACQUIRED CREDIT-IMPAIRED LOANS

ACI loans are comprised of commercial, retail and FDIC covered loans, from the acquisitions of South Financial, FDIC-assisted, Chrysler Financial, and the acquisitions of the credit card portfolios of MBNA Canada (MBNA) and Target Corporation (Target), with outstanding unpaid principal balances of \$6.3 billion, \$2.1 billion, \$874 million, and \$143 million, respectively, and fair values of \$5.6 billion, \$1.9 billion, \$794 million, \$136 million, and \$85 million, respectively at the acquisition dates.

TD BANK GROUP • 2013 CONSOLIDATED FINANCIAL STATEMENTS & NOTES

(millions of Canadian dollars)		As at
	October 31	October 31
	2013	2012
FDIC-assisted acquisitions		
Unpaid principal balance <sup>1</sup>	\$ 836	\$ 1,070
Credit related fair value adjustments <sup>2</sup>	(27)	(42)
Interest rate and other related premium/(discount)	(22)	(26)
Carrying value	787	1,002
Counterparty-specific allowance <sup>3</sup>	(5)	(5)
Allowance for individually insignificant impaired loans <sup>3</sup>	(55)	(54)
Carrying value net of related allowance – FDIC-assisted acquisitions <sup>4</sup>	727	943
South Financial		
Unpaid principal balance <sup>1</sup>	1,700	2,719
Credit related fair value adjustments <sup>2</sup>	(33)	(89)
Interest rate and other related premium/(discount)	(48)	(111)
Carrying value	1,619	2,519
Counterparty-specific allowance <sup>3</sup>	(19)	(26)
Allowance for individually insignificant impaired loans <sup>3</sup>	(38)	(12)
Carrying value net of related allowance – South Financial	1,562	2,481
Other <sup>5</sup>		
Unpaid principal balance <sup>1</sup>	105	283
Credit related fair value adjustments <sup>2</sup>	(26)	(39)
Interest rate and other related premium/(discount)	-	2
Carrying value	79	246
Allowance for individually insignificant impaired loans <sup>3</sup>	-	(1)
Carrying value net of related allowance – Other	79	245
Total carrying value net of related allowance – Acquired credit-impaired loans	\$ 2,368	\$ 3,669

Represents contractual amount owed net of charge-offs income acquisition of the loan.
 Represents contractual amount owed net of charge-offs income acquisition of the loan.
 Represent contractual amount owed net of charge-offs income acquisition of the loan.
 Represent contractual amount owed net of charge-offs income acquisition and are not accreted to interest income.
 Management concluded as part of the Bank's assessment of the ACI loans that it was probable that higher than estimated principal credit losses would result in a decrease in expected cash flows subsequent to acquisition. As a result, counterparty-specific and individually insignificant allowances have been recognized.
 Carrying value does not include the effect of the FDIC loss sharing agreement.
 Includes Chrysler Financial, MBNA, and Target.

#### FDIC COVERED LOANS

As at October 31, 2013, the balance of FDIC covered loans was \$787 million (October 31, 2012 - \$1,002 million) and was recorded in Loans on the Consolidated Balance Sheet. As at October 31, 2013, the balance of indemnification assets was \$81 million (October 31, 2012 - \$90 million) and was recorded in Other assets on the Consolidated Balance Sheet.

#### NOTE 8: TRANSFERS OF FINANCIAL ASSETS

#### LOAN SECURITIZATIONS

The Bank securitizes loans to SPEs or non-SPE third parties. Most loan securitizations do not qualify for derecognition since in certain circumstances, the Bank continues to be exposed to substantially all of the prepayment, interest rate, and/or credit risk associated with the securitized financial assets and has not transferred substantially all of the risk and rewards of ownership of the securitized assets. Where loans do not qualify for derecognition, the loan is not derecognized from the balance sheet, retained interests are not recognized, and a securitization liability is recognized for the cash proceeds received. Certain transaction costs incurred are also capitalized and amortized using EIRM.

The Bank securitizes insured residential mortgages under the National Housing Act Mortgage-Backed Securities (NHA MBS) program sponsored by the Canada Mortgage and Housing Corporation (CMHC). The MBS that are created through the NHA MBS program are sold to the Canada Housing Trust as part of the Canada Mortgage Bond (CMB) program and to third-party investors. The securitization of these residential mortgages do not qualify for derecognition as the Bank continues to be exposed to substantially all of the residential mortgages. The Bank securitizes U.S. originated and purchased residential mortgages with U.S. government agencies which qualify for derecognition from the Bank's Consolidated Balance Sheet. As part of the securitization,

the Bank retains the right to service the transferred mortgage loans. The MBS that are created through the securitization are typically sold to third-party investors.

The Bank also securitizes personal loans and business and government loans to SPEs or non-SPEs. These securitizations may give rise to full or partial derecognition of the financial assets depending on the individual arrangement of each transaction.

In addition, the Bank transfers financial assets to certain consolidated special purposes entities. See Note 9 for further details.

TD BANK GROUP • 2013 CONSOLIDATED FINANCIAL STATEMENTS & NOTES

The following table summarizes the securitized asset types that did not qualify for derecognition, along with their associated securitization liabilities.

#### Financial Assets Not Qualifying for Derecognition Treatment as Part of the Bank's Securitization Programs

(millions of Canadian dollars)				As at	
	 Octob	er 31, 2013	October 31, 2012		
	Fair	Carrying	Fair	Carrying	
	value	amount	value	amount	
Nature of transaction					
Securitization of residential mortgage loans	\$ 39,227 \$	38,936 \$	44,305 \$	43,746	
Securitization of consumer instalment and other personal loans	-	-	361	361	
Securitization of business and government loans	21	21	33	32	
Other financial assets transferred related to securitization <sup>1</sup>	6,911	6,832	4,961	4,960	
Total	\$ 46,159 \$	45,789 \$	49,660 \$	49,099	
Associated liabilities <sup>2</sup>	\$ (47,370) \$	(47,104) \$	(50,666) \$	(50,548)	

Includes asset-backed securities, asset-backed commercial paper, cash, repurchase agreements, and Government of Canada securities used to fulfill funding requirements of the Bank's securitization structures after the initial securitization of mortgage loans.

2 Includes securitization liabilities carried at amortized cost of \$25,144 million as at October 31, 2013 (October 31, 2012 – \$25,224 million) and securitization liabilities carried at fair value of \$21,960 million as at October 31, 2013 (October 31, 2012 – \$25,324 million).

The following table summarizes the residential mortgage loans subject to continuing involvement accounting.

#### Securitized Residential Mortgage Loans Subject to Continuing Involvement Accounting

(millions of Ganadian dollars)				Asal
	 Octob	per 31, 2013	Octob	er 31, 2012
	Fair	Carrying	Fair	Carrying
	value	amount	value	amount
Original assets securitized	\$ 458 \$	450 \$	892 \$	876
Assets which continue to be recognized	458	450	892	876
Associated liabilities	(453)	(448)	(968)	(966)

#### Other Financial Assets Not Qualifying for Derecognition

The Bank enters into certain transactions where it transfers previously recognized financial assets, such as debt and equity securities, but retains substantially all of the risks and rewards of those assets. These transferred financial assets are not derecognized and the transfers are accounted for as financing transactions. The most common transactions of this nature are repurchase agreements and securities lending agreements, in which the Bank retains substantially all of the associated credit, price, interest rate, and foreign exchange risks and rewards associated with the assets.

The following table summarizes the carrying amount of financial assets and the associated transactions that did not qualify for derecognition, as well as their associated financial liabilities.

#### Other Financial Assets Not Qualifying for Derecognition

(millions of Canadian dollars)		As at	
	October 31	October 31	
	2013	2012	
Carrying amount of assets			
Nature of transaction:			
Repurchase agreements	\$ 16,658	\$ 16,884	
Securities lending agreements	12,827	13,047	
Total	\$ 29,485	\$ 29,931	
Carrying amount of associated liabilities <sup>1</sup>	\$ 16,775	\$ 17,062	
1 Associated liabilities are all related to repurchase agreements.			

#### Transferred financial assets that are derecognized in their entirety but where the Bank has a continuing involvement

Continuing involvement may also arise if the Bank retains any contractual rights or obligations subsequent to the transfer of financial assets. Certain business and government loans securitized by the Bank are derecognized from the Bank's Consolidated Balance Sheet. In instances where the Bank fully derecognizes business and government loans, the Bank may be exposed to the risks of transferred loans through a retained interests. As at October 31, 2013, the fair value of retained interests was \$52 million (October 31, 2012 – \$53 million). There are no expected credit losses on the retained interests of the securitized business and government loans as the mortgages are all government insured. A gain or loss on sale of the loans involved in the transfer, allocated between the assets sold and the retained interests based on their relative fair values at the date of transfer. The gain on sale of the loans for the year ended October 31, 2013 – \$2 million). For the year ended October 31, 2012 – \$2 million.

Certain portfolios of U.S. residential mortgages originated by the Bank are sold and derecognized from the Bank's Consolidated Balance Sheet. In instances where the Bank fully derecognizes these U.S. residential mortgages, the Bank has a continuing involvement to service those loans. As at October 31, 2013, the carrying value of these servicing rights was \$17 million (October 31, 2012 – \$3 million) and the fair value was \$22 million (October 31, 2012 – \$4 million). A gain or loss on sale of the loans is recognized immediately in other income. The gain on sale of the loans for the year ended October 31, 2013 was \$41 million (October 31, 2012 – \$1 million).

#### TRANSFER OF DEBT SECURITIES CLASSIFIED AS LOANS

The Bank sold \$539 million of its non-agency collateralized mortgage obligation securities with no continuing involvement resulting in a gain on sale of \$108 million for the year ended October 31, 2013. The gain was recorded in Other income on the Consolidated Statement of Income.

TD BANK GROUP • 2013 CONSOLIDATED FINANCIAL STATEMENTS & NOTES

## NOTE 9: SPECIAL PURPOSE ENTITIES

#### SIGNIFICANT CONSOLIDATED SPECIAL PURPOSE ENTITIES

A SPE is an entity that is created to accomplish a narrow and well-defined objective. SPEs are consolidated when the substance of the relationship between the Bank and the SPE indicates that the SPE is controlled by the Bank. The Bank's interests in consolidated SPEs are discussed as follows:

#### Personal Loans

The Bank securitizes personal loans through consolidated SPEs to enhance its liquidity position, to diversify its sources of funding and to optimize management of its balance sheet. Where the SPEs are created primarily for the Bank's benefit and the Bank is exposed to the majority of the residual risks of the SPEs, consolidation is required. The Bank is restricted from accessing the SPE's assets under the relevant arrangements.

#### Credit Cards

The Bank securitizes credit card loans through an SPE. The Bank acquired substantially all of the credit card portfolio of MBNA Canada on December 1, 2011. As a result, the Bank has consolidated the SPE as it serves as a financing vehicle for the Bank's assets and the Bank is exposed to the majority of the residual risks of the SPE. The Bank is restricted from accessing the SPE's assets under the relevant arrangements.

#### Other Significant Consolidated SPEs

The Bank consolidates two other significant SPEs as they were created primarily for the Bank's benefit and the Bank is exposed to the majority of the residual risks of the SPEs. One of the SPEs is funded by the Bank and purchases senior tranches of securitized assets from the Bank's existing customers. Further, as at October 31, 2013, the Bank has currently committed to provide an additional \$53 million in funding to the SPE.

The second SPE was created to guarantee principal and interest payments in respect of covered bonds issued by the Bank. The Bank sold assets to the SPE and provided a loan to the SPE to facilitate the purchase. The Bank is restricted from accessing the SPE's assets under the relevant arrangements.

The following table presents information related to the Bank's significant consolidated SPEs.

#### Significant Consolidated SPEs

					As at
				Octobe	r 31, 2013
 Pers	onal loans	С	redit cards		Other
Fair Value	Carrying Amount	Fair Value	Carrying Amount	Fair Value	Carrying Amount
\$ 6,141 \$	6,141 \$	649 \$	649 \$	11,588 \$	11,603
 6,142	6,141	656	649	10,621	10,443
\$	6,141	\$	649	\$	11,007
				Octobe	er 31, 2012
\$ 5,461 \$	5,461 \$	1,251 \$	1,251 \$	12,766 \$	11,683
5,404	5,461	1,276	1,251	10,287	10,012
\$	5,461	\$	1,251	\$	10,544
\$	Fair Value \$ 6,141 \$ 6,142 \$ \$ \$ \$ 5,461 \$	Value         Amount           \$ 6,141 \$ 6,141 \$         6,141 \$           6,142 \$ 6,141         \$           \$ 6,141 \$         6,141 \$           \$ 6,141 \$         \$           \$ 5,461 \$         \$           \$ 5,461 \$         \$           \$ 5,461 \$         \$	Fair Value         Carrying Amount         Fair Value           \$ 6,141         \$ 6,141         \$ 649         \$ 6,142         6,141         \$ 649         \$           \$ 6,141         \$ 6,141         \$ 641         \$ 649         \$         \$         \$           \$ 6,141         \$ 6,141         \$ 641         \$ 1,251         \$         \$           \$ 5,461         \$ 5,461         \$ 1,251         \$         \$         5,461         1,276	Fair Value         Carrying Amount         Fair Value         Carrying Amount           \$ 6,141 \$         6,141 \$         649 \$         649 \$           6,142 6,141 \$         656 649 \$         649 \$           \$ 6,141 \$         6,141 \$         649 \$           \$ 6,141 \$         649 \$         649 \$           \$ 6,141 \$         5,614 \$         5,649 \$           \$ 5,461 \$         1,251 \$         1,251 \$           \$ 5,461 \$         5,461 \$         1,276 \$         1,251 \$	Personal loans         Credit cards           Fair Value         Carrying Amount         Fair Value         Carrying Amount         Fair Value         Pair Amount         Value           \$ 6,141         \$ 6,141         \$ 649         \$ 649         \$ 11,588         \$ 6,142         6,141         \$ 649         \$ 11,588         \$ 10,621           \$ 6,141         \$ 6,141         \$ 649         \$ 649         \$ 10,621         \$ 0ctobe           \$ 5,461         \$ 1,251         \$ 1,251         \$ 12,766         \$ 5,404         \$ 1,251         \$ 1,251         \$ 12,766         \$

2 \$1.1 billion of the underlying personal loans was government insured (October 31, 2012 – \$1.1 billion).

#### SIGNIFICANT NON-CONSOLIDATED SPECIAL PURPOSE ENTITIES

The Bank holds interests in certain significant non-consolidated SPEs where the Bank is not exposed to the majority of the residual risks of the SPEs. The Bank's interests in these non-consolidated SPEs are as follows:

#### Multi-Seller Conduits

Multi-seller conduits (also referred to as customer securitization vehicles) provide customers with alternate sources of financing through the securitization of their assets. The customers sell their receivables to the conduit and the conduit funds its purchase of the receivables through issuance of short-term commercial paper to outside investors. Each seller continues to service its assets and absorb first losses. The Bank has no rights to the assets as they are owned by the conduit. The Bank administers the conduits and provides liquidity facilities as well as securities distribution services; it may also provide credit enhancements. The liquidity agreements are structured as loan facilities between the Bank, as the sole liquidity lender, and the Bank-sponsored trusts. If a trust experiences difficulty recorditions that must be satisfied preceding paper (ABCP), the trust may draw on the loan facility, and use the proceeds to pay maturing ABCP. The liquidity facilities cannot be drawn if a trust is insolvent or bankrupt, preconditions that must be satisfied preceding each advance (that is, draw-down on the facility). These preconditions are in place so that the Bank does not provide credit enhancement through the loan facilities to the trust.

From time to time, the Bank in its capacity as distribution agent may hold commercial paper issued by the conduits. During the years ended October 31, 2013 and 2012, no amounts of ABCP were purchased pursuant to liquidity agreements. The Bank maintained inventory positions of ABCP issued by multi-seller conduits as part of its market-making and investment activities in ABCP. As at October 31, 2013, the Bank held \$1,717 million (October 31, 2012 – \$128 million) of ABCP inventory, respectively, out of \$9.6 billion (October 31, 2012 – \$7.5 billion) total outstanding ABCP issued by the conduits. The commercial paper held is classified as Trading or Available-for-sale securities on the Consolidated Balance Sheet. The Bank earns fees from the conduits which are recognized when earned. The Bank monitors its ABCP inventory positions as part of the on-going consolidation assessment process.

The Bank's maximum potential exposure to loss due to its ownership interest in commercial paper and through the provision of liquidity facilities for multi-seller conduits was \$9.6 billion as at October 31, 2013 (October 31, 2012 – \$7.5 billion). Further, the Bank has committed to an additional \$2.0 billion (October 31, 2012 – \$2.2 billion) in liquidity facilities for ABCP that could potentially be issued by the conduits.

TD BANK GROUP • 2013 CONSOLIDATED FINANCIAL STATEMENTS & NOTES

#### NOTE 10: DERIVATIVES

#### DERIVATIVE PRODUCT TYPES AND RISK EXPOSURES

The majority of the Bank's derivative contracts are OTC transactions that are privately negotiated between the Bank and the counterparty to the contract. The remainder are exchange-traded contracts transacted through organized and regulated exchanges and consist primarily of options and futures.

#### Interest Rate Derivatives

The Bank uses interest rate derivatives, such as interest rate futures and forwards, swaps, and options in managing interest rate risks. Interest rate risk is the impact that changes in interest rates could have on the Bank's margins, earnings, and economic value. Changes in interest rate can impact the market value of fixed rate assets and liabilities. Further, certain assets and liabilities repayment rates vary depending on interest rates rates rates.

Forward rate agreements are OTC contracts that effectively fix a future interest rate for a period of time. A typical forward rate agreement provides that at a pre-determined future date, a cash settlement will be made between the counterparties based upon the difference between a contracted rate and a market rate to be determined in the future, calculated on a specified notional amount. No exchange of principal amount takes place.

Interest rate swaps are OTC contracts in which two counterparties agree to exchange cash flows over a period of time based on rates applied to a specified notional amount. A typical interest rate swap would require one counterparty to pay a fixed market interest rate in exchange for a variable market interest rate determined from time to time, with both calculated on a specified notional amount. No exchange of principal amount takes place. Certain interest rate swaps are transacted and settled through a clearing house which acts as a central counterparty.

Interest rate options are contracts in which one party (the purchaser of an option) acquires from another party (the writer of an option), in exchange for a premium, the right, but not the obligation, either to buy or sell, on a specified future date or series of future dates or within a specified financial instrument at a contracted price. The underlying financial instrument will have a market price which varies in response to changes in interest rates. In managing the Bank's interest rate exposure, the Bank acts as both a writer and purchaser of these options. Options are transacted both OTC and through exchanges. Interest rate futures are standardized contracts transacted on an exchange. They are based upon an agreement to buy or sell a specified quantity of a financial instrument on a specified future date, at a contracted price. These contracts differ from forward rate agreements in that they are in standard amounts with standard settlement dates and are transacted on an exchange.

#### Foreign Exchange Derivatives

The Bank uses foreign exchange derivatives, such as futures, forwards and swaps in managing foreign exchange risks. Foreign exchange risk refers to losses that could result from changes in foreign currency exchange rates. Assets and liabilities that are denominated in foreign currencies have foreign exchange risk. The Bank is exposed to non-trading foreign exchange risk from its investments in foreign operations when the Bank's foreign currency assets are oreater or less than the liabilities in that currency: they create foreign currency oper positions.

Foreign exchange forwards are OTC contracts in which one counterparty contracts with another to exchange a specified amount of one currency for a specified amount of a second currency, at a future date or range of dates.

Swap contracts comprise foreign exchange swaps and cross-currency interest rate swaps. Foreign exchange swaps are transactions in which a foreign currency is simultaneously purchased in the spot market and sold in the forward market, or vice-versa. Cross-currency interest rate swaps are transactions in which counterparties exchange principal and interest cash flows in different currencies over a period of time. These contracts are used to manage currency and/or interest rate exposures.

Foreign exchange futures contracts are similar to foreign exchange forward contracts but differ in that they are in standard currency amounts with standard settlement dates and are transacted on an exchange.

#### Credit Derivatives

The Bank uses credit derivatives such as credit default swaps (CDS) and total return swaps in managing risks of the Bank's corporate loan portfolio and other cash instruments. Credit risk is the risk of loss if a borrower or counterparty in a transaction fails to meet its agreed payment obligations. The Bank uses credit derivatives to mitigate industry concentration and borrower-specific exposure as part of the Bank's policy is the sessociated with these transactions are controlled through well established procedures. The Bank's policy is to enter into these transactions with investment grade financial institutions. Credit risk to these counterparties is managed through the same approval, limit and monitoring processes that is used for all counterparties to which the Bank haves.

Credit derivatives are OTC contracts designed to transfer the credit risk in an underlying financial instrument (usually termed as a reference asset) from one counterparty to another. The most common credit derivatives are CDS (referred to as option contracts) and total return swaps (referred to as swap contracts). In option contracts, an option purchaser acquires credit protection on a reference asset or group of assets from an option writer in exchange for a premium. The option purchaser may pay the agreed premium at inception or over a period of time. The credit protection compensates the option purchaser for any deterioration in value of the reference asset or group of assets upon the occurrence of certain credit events such as bankruptcy or failure to pay. Settlement may be cash based or physical, requiring the delivery of the reference asset to the option writer. In swaps contracts, including any returns such as interest earned on these assets in exchange for amounts that are based on prevailing market funding rates. These cash settlements are made regardless of whether there is a credit event.

#### Other Derivatives

The Bank also transacts in equity and commodity derivatives in both the exchange and OTC markets.

Equity swaps are OTC contracts in which one counterparty agrees to pay, or receive from the other, cash amounts based on changes in the value of a stock index, a basket of stocks or a single stock. These contracts sometimes include a payment in respect of dividends.

Equity options give the purchaser of the option, for a premium, the right, but not the obligation, to buy from or sell to the writer of an option, an underlying stock index, basket of stocks or single stock at a contracted price. Options are transacted both OTC and through exchanges.

Equity index futures are standardized contracts transacted on an exchange. They are based on an agreement to pay or receive a cash amount based on the difference between the contracted price level of an underlying stock index and its corresponding market price level at a specified future date. There is no actual delivery of stocks that comprise the underlying index. These contracts are in standard amounts with standard settlement dates.

Commodity contracts include commodity forwards, futures, swaps and options, such as precious metals and energy-related products in both OTC and exchange markets,

TD BANK GROUP • 2013 CONSOLIDATED FINANCIAL STATEMENTS & NOTES

## NOTIONAL AMOUNTS

The notional amounts are not recorded as assets or liabilities as they represent the face amount of the contract to which a rate or price is applied to determine the amount of cash flows to be exchanged. Notional amounts do not represent the potential gain or loss associated with market risk and are not indicative of the credit risk associated with derivative financial instruments.

Fair Val	ue of Der	ivatives
----------	-----------	----------

(millions of Canadian dollars)				Octob	er 31, 2013	October 31, 2012		
		Average	fair value the year <sup>1</sup>		value as at sheet date	Fair value as at balance sheet date		
	Posi		Negative	Positive	Negative	Positive	Negative	
Derivatives held or issued for trading purposes	1 03	11170	Negative	1 OSILIVE	Negutive	1 03/170	Negative	
Interest rate contracts								
Futures	s	2 \$	- \$	2 \$	- \$	4 \$	_	
Forward rate agreements	•	20	19	26	28	25	22	
Swaps	25	5.788	23,842	21.663	20,188	32.058	29,473	
Options written		_	697	_	617	_	797	
Options purchased		704	-	586	-	850	-	
Total interest rate contracts	26	6,514	24,558	22,277	20,833	32,937	30,292	
Foreign exchange contracts								
Futures		-	-	-	-	-	-	
Forward contracts	4	,775	3,994	3,125	3,004	3,259	2,935	
Swaps		1	1	-	-	179	63	
Cross-currency interest rate swaps	8	3,213	14,051	8,631	10,699	7,293	16,473	
Options written		-	241	-	200	-	209	
Options purchased		208	-	190	-	186	-	
Total foreign exchange contracts	13	8,197	18,287	11,946	13,903	10,917	19,680	
Credit derivatives								
Credit default swaps – protection purchased		8	61	3	92	17	49	
Credit default swaps – protection sold		23	14	57	4	16	25	
Total credit derivative contracts		31	75	60	96	33	74	
Other contracts								
Equity contracts	7	,917	9,002	7,302	8,946	7,168	8,309	
Commodity contracts		429	412	331	327	533	609	
Total other contracts	8	3,346	9,414	7,633	9,273	7,701	8,918	
Fair value – trading	48	8,088	52,334	41,916	44,105	51,588	58,964	
Derivatives held or issued for non-trading purposes								
Interest rate contracts								
Forward rate agreements		-	-	-	-	-	1	
Swaps	4	1,152	2,255	3,397	2,011	5,657	2,891	
Options written		-	8	-	4	7	4	
Options purchased		19	-	17	-	18	8	
Total interest rate contracts	4	i,171	2,263	3,414	2,015	5,682	2,904	
Foreign exchange contracts								
Forward contracts		946	451	648	616	1,304	382	
Swaps		-	-	-	-	-	7	
Cross-currency interest rate swaps	1	,449	1,229	1,693	1,177	1,051	1,597	
Total foreign exchange contracts	2	2,395	1,680	2,341	1,793	2,355	1,986	
Credit derivatives								
Credit default swaps – protection purchased		6	223	3	262	16	173	
Total credit derivative contracts		6	223	3	262	16	173	
Other contracts								
Equity contracts	1	,452	1,128	1,787	1,296	1,278	970	
		1,452	1,128	1,787	1,296	1,278	970	
Total other contracts Fair value - non-trading		3,024	5,294	7,545	5,366	9,331	6,033	

1 The average fair value of trading derivatives for the year ended October 31, 2012 was: positive \$52,596 million and negative \$59,272 million. Averages are calculated on a monthly basis

TD BANK GROUP • 2013 CONSOLIDATED FINANCIAL STATEMENTS & NOTES

The following table distinguishes the derivatives held or issued for non-trading purposes between those that have been designated in qualifying hedge accounting relationships and those which have not been designated in qualifying hedge accounting relationships as at October 31, 2013 and October 31, 2012.

Fair Value of Non-Trading Derivatives

Fair Value of Non-Trading Derivatives										
(millions of Canadian dollars)										As at
										ober 31, 2013
				Deriva	tive Assets				Derivat	ive Liabilities
			Derivatives in qualifying hedging relationships	Derivatives not in qualifying				Derivatives in qualifying hedging relationships	Derivatives not in qualifying	
	Fair Value	Cash Flow	Net Investment	hedging relationships	Total	Fair Value	Cash Flow	Net Investment	hedging relationships	Total
Derivatives held or issued for										
non-trading purposes										
Interest rate contracts										
Forward rate agreements	\$ - \$	- \$			- \$	- \$	- \$	- \$	- \$	-
Swaps	228	636	-	2,533	3,397	130	274	-	1,607	2,011
Options written	-	-	-	-	-	-	-	-	4	4
Options purchased	-	-	-	17	17	-	-	-	-	-
Total interest rate contracts	228	636	-	2,550	3,414	130	274	-	1,611	2,015
Foreign exchange contracts										
Forward contracts	-	622	-	26	648	-	566	30	20	616
Swaps	-	-	-	-	-	-	-	-	-	-
Cross-currency interest rate swaps	-	993	-	700	1,693	-	658	-	519	1,177
Total foreign exchange contracts	-	1,615	-	726	2,341	-	1,224	30	539	1,793
Credit derivatives										
Credit default swaps – protection purchased	-	-	-	3	3	-	-	-	262	262
Total credit derivatives	-	-	-	3	3	-	-	-	262	262
Other contracts										
Equity contracts	-	482	-	1,305	1,787	-	-	-	1,296	1,296
Total other contracts	-	482	-	1,305	1,787	-	-	-	1,296	1,296
Fair value – non-trading	\$ 228 \$	2,733 \$	- :	\$ 4,584 \$	7,545 \$	130 \$	1,498 \$	30 \$	3,708 \$	5,366
									Oct	ober 31, 2012
Derivatives held or issued for										
non-trading purposes										
Interest rate contracts	 									
Forward rate agreements	\$ - \$	- \$		\$ - \$ 2,626	- \$ 5,657	- \$	- \$ 243	- \$		1 2,891
Swaps	138	2,893	-	2,626	5,657	150	243		2,498	2,891
Options written Options purchased	-		-	18	18	-		-	4	4
Total interest rate contracts	138	2.893		2.651	5.682	150	243		2.511	2.904
	130	2,093		2,001	5,062	100	243		2,011	2,904
Foreign exchange contracts Forward contracts	-	1.242	-	62	1,304	-	331	25	26	382
Swaps	-	1,242	-	02	1,304	-	7	25	20	7
Cross-currency interest rate swaps		335	-	716	1.051	-	1,187		410	1,597
Total foreign exchange contracts	-	1,577		778	2,355	-	1,525	25	436	1,986
Credit derivatives	 	1,577		//0	2,355	-	1,525	25	430	1,960
Credit derivatives Credit default swaps – protection purchased	-	-	-	16	16	-	-	-	173	173
Total credit derivatives				16	16				173	173
	-	-	-	10	10	-	-	-	1/3	1/3
Other contracts				00.4	4 070				000	070
Equity contracts		314	-	964	1,278	-	8	-	962	970
Total other contracts	 -	314	-	964	1,278	-	8	-	962	970
Fair value – non-trading	\$ 138 \$	4,784 \$	- 3	\$ 4,409 \$	9,331 \$	150 \$	1,776 \$	25 \$	4,082 \$	6,033

TD BANK GROUP • 2013 CONSOLIDATED FINANCIAL STATEMENTS & NOTES

The following tables disclose the impact of derivatives and non-derivative instruments designated in hedge accounting relationships and the related hedged items, where appropriate, in the Consolidated Statement of Income and in other comprehensive income (OCI) for the years ended October 31, 2013, October 31, 2012 and October 31, 2011.

(millions of Canadian dollars)						For the y	ears ended Od	tober 31
								2013
	rec in in	Amounts recognized in income on		Amounts cognized come on	Hedge ineffectiveness <sup>1</sup>		exclud the asse	Amounts led from essment of hedge
<b>-</b> ····	der	ivatives <sup>1</sup>	nedge	d items <sup>1</sup>	ineffectiv	eness.	effecti	iveness <sup>1</sup>
Fair value hedges Interest rate contracts	\$	277	s	(248)	s	29	\$	(0)
Other contracts <sup>2</sup>	ð	13	ş	(240)	ð	(1)	ð	(8)
Total income (loss)	\$	290	\$	(14)	\$	28	\$	(8)
								2012
Fair value hedges								2012
Interest rate contracts <sup>2</sup>	\$	129	s	(127)	s	2	\$	(1)
Total income (loss)	\$	129	\$	(127)	\$	2	\$	(1)
								2011
Fair value hedges								
Interest rate contracts <sup>2</sup>	\$	102	\$	(107)	\$	(5)	\$	30
Total (loss)	\$	102	s	(107)	\$	(5)	\$	30

Amounts are recorded in momentees income.
 Includes non-derivative instruments designated as hedging instruments in qualifying foreign exchange fair value hedge accounting relationships (for example, foreign denominated liabilities).

During the years ended October 31, 2013, October 31, 2012 and October 31, 2011, the Bank did not recognize any net gain or loss in earnings as a result of hedged firm commitments that no longer qualified as fair value hedges.

#### Cash Flow and Net Investment Hedges

(millions of Canadian dollars)						For the	years ended Oct	tober 31
								2013
							Amounts e	
		Amounts		mounts			from the assessmen of hedg	
		gnized in	reclassif			Hedge		
	OCI on de	rivatives.	OCI into income <sup>1,2</sup>		ineffectiveness <sup>3</sup>		effectivenes	
Cash flow hedges		(407)	•	4 407	•	(0)		
Interest rate contracts	\$	(197) 962	\$	1,167 944	\$	(3)	\$	-
Foreign exchange contracts <sup>4</sup>						-		-
Other contracts		305		287		-		-
Total income (loss)	\$	1,070	\$	2,398	\$	(3)	\$	-
Net investment hedges								
Foreign exchange contracts <sup>4</sup>	\$	(1,001)	\$	(5)	\$	-	\$	-
								2012
Cash flow hedges								
Interest rate contracts	\$	1,263	\$	1,611	\$	-	\$	-
Foreign exchange contracts <sup>4</sup>		(28)		(17)		-		-
Other contracts		108		102		-		-
Total income (loss)	\$	1,343	\$	1,696	\$	-	\$	-
Net investment hedges								
Foreign exchange contracts <sup>4</sup>	\$	(76)	\$	-	\$	-	\$	4
								2011
Cash flow hedges								
Interest rate contracts	\$	1,902	\$	1,670	\$	-	\$	-
Foreign exchange contracts <sup>4</sup>		129		132		-		-
Other contracts		38		61		-		-
Total income (loss)	\$	2,069	\$	1,863	\$	-	\$	-
Net investment hedges								
Foreign exchange contracts <sup>4</sup>	\$	449	\$	-	\$	-	\$	70
1 OCI is presented on a pre-tax basis.								

Cort is presented on a pre-tax basis.
 Amounts are recorded in net interest income.
 Amounts are recorded in non-interest income.
 Includes non-derivative instruments designated as hedging instruments in qualifying hedge accounting relationships (such as, foreign denominated liabilities).

TD BANK GROUP • 2013 CONSOLIDATED FINANCIAL STATEMENTS & NOTES

The following table indicates the periods when hedged cash flows in designated cash flow hedge accounting relationships are expected to occur as at October 31, 2013 and October 31, 2012.

#### Hedged Cash Flows

(millions of Canadian dollars)							As at
	_					Octob	er 31, 2013
		Within	Over 1 year	Over 3 years	Over 5 years	Over 10	
		1 year	to 3 years	to 5 years	to 10 years	years	Total
Cash flow hedges							
Cash inflows	\$	18,235	\$ 21,582			\$ 294	
Cash outflows		(1,485)	(7,276)	(6,731)	(389)	-	(15,881)
Net cash flows	\$	16,750	\$ 14,306	\$1,749	\$674	\$ 294	\$ 33,773
						0.44	04 0040
						UCTOD	er 31, 2012
Cash flow hedges							
Cash inflows	\$	12,242	\$ 15,187	\$ 6,941	\$ 396	\$ 248	\$ 35,014
Cash outflows		(2,128)	(5,214)	(4,743)	-	-	(12,085)
Net cash flows	\$	10,114	\$ 9,973	\$ 2,198	\$ 396	\$ 248	\$ 22,929

Income related to interest cash flows is recognized using the effective interest rate method over the life of the underlying instrument. Foreign currency translation gains and losses related to future cash flows on hedged ttems are recognized as incurred. During the years ended October 31, 2013 and October 31, 2012, there were no significant instances where forecasted hedged transactions failed to occur.

The following table presents gains (losses) on non-trading derivatives that have not been designated in qualifying hedge accounting relationships for the years ended October 31, 2013, October 31, 2012 and October 31, 2011. These gains (losses) are partially offset by gains (losses) recorded on the Consolidated Statement of Income and on the Consolidated Statement of Other Comprehensive Income on related non-derivative instruments.

## Gains (Losses) on Non-Trading Derivatives not Designated in Qualifying Hedge Accounting Relationships<sup>1</sup>

(millions of Canadian dollars)		tober 31		
		2013	2012	2011
Interest rate contracts	\$	69 \$	(111) \$	140
Foreign exchange contracts		(47)	(14)	(8)
Credit derivatives		(187)	(67)	41
Equity		4	3	(1)
Total	\$	(161) \$	(189) \$	172

1 Amounts are recorded in non-interest income.

TD BANK GROUP • 2013 CONSOLIDATED FINANCIAL STATEMENTS & NOTES

The following table discloses the notional amount of over-the-counter and exchange-traded derivatives.

Over-the-Counter and Exchange-Traded Derivatives							
(billions of Canadian dollars)							As at
					c	ctober 31	October 31
					-	2013	2012
				Trading			
	 Over-the	e-Counter <sup>1</sup>					
		Non					
	Clearing	Clearing	Exchange-		Non-		
	house <sup>2</sup>	house	Traded	Total	Trading	Total	Total
Notional							
Interest rate contracts							
Futures	\$ - \$	- \$	301.1 \$	301.1 \$	- \$	301.1 \$	285.0
Forward rate agreements	110.7	61.4	-	172.1	1.1	173.2	87.9
Swaps	1,777.9	904.2	-	2,682.1	404.3	3,086.4	2,311.9
Options written	-	30.4	11.7	42.1	0.3	42.4	57.2
Options purchased	 -	29.6	10.1	39.7	3.0	42.7	49.9
Total interest rate contracts	1,888.6	1,025.6	322.9	3,237.1	408.7	3,645.8	2,791.9
Foreign exchange contracts							
Futures	-	-	38.4	38.4	-	38.4	28.7
Forward contracts	-	378.4	-	378.4	47.8	426.2	411.8
Swaps	-	-	-	-	-	-	1.3
Cross-currency interest rate swaps	-	411.8	-	411.8	33.9	445.7	416.9
Options written		12.8	-	12.8	-	12.8	13.6
Options purchased	-	11.9	-	11.9	-	11.9	12.8
Total foreign exchange contracts	-	814.9	38.4	853.3	81.7	935.0	885.1
Credit derivatives							
Credit default swaps – protection purchased	-	4.2	-	4.2	5.0	9.2	7.0
Credit default swaps – protection sold	-	3.8	-	3.8	_	3.8	1.7
Total credit derivative contracts	-	8.0	-	8.0	5.0	13.0	8.7
Other contracts							
Equity contracts	-	35.2	18.4	53.6	33.3	86.9	86.3
Commodity contracts	-	7.4	23.9	31.3	-	31.3	19.3
Total other contracts	-	42.6	42.3	84.9	33.3	118.2	105.6
Total	\$ 1,888.6 \$	1,891.1 \$	403.6 \$	4,183.3 \$	528.7 \$	4,712.0 \$	3,791.3

 I collateral held under a Credit Support Annex (CSA) to help reduce counterparty credit risk is in the form of high quality and liquid assets such as cash and high quality government securities. Acceptable collateral is governed by the Collateralized Trading Policy.

 2
 Derivatives executed through a central clearing house reduces settlement risk due to the ability to net settle offsetting positions. The Bank also receives preferential capital treatment relative to those settled with non-central clearing house counterparties.

TD BANK GROUP • 2013 CONSOLIDATED FINANCIAL STATEMENTS & NOTES

The following table discloses the notional principal amount of over the counter derivatives and exchange traded derivatives based on their contractual terms to maturity.

Derivatives by Term to Maturity								
(billions of Canadian dollars)								As at
	-						October 31	October 31
							2013	2012
						Remaining term	to maturity	
		Within	Over 1 vear	Over 3 years	Over 5 years	Over		
Notional Principal		1 year	to 3 years	to 5 years	to 10 years	10 years	Total	Total
Interest rate contracts								
Futures	\$	242.5	\$ 58.6	\$ -	\$ -	\$ - \$	301.1 \$	285.0
Forward rate agreements		159.7	13.5	-	-	-	173.2	87.9
Swaps		763.6	921.7	792.5	515.6	93.0	3,086.4	2,311.9
Options written		24.9	12.8	2.3	1.4	1.0	42.4	57.2
Options purchased		24.5	12.6	1.2	2.8	1.6	42.7	49.9
Total interest rate contracts		1,215.2	1,019.2	796.0	519.8	95.6	3,645.8	2,791.9
Foreign exchange contracts								
Futures		15.4	22.9	0.1	-	-	38.4	28.7
Forward contracts		378.6	34.7	12.7	0.1	0.1	426.2	411.8
Swaps		-	-	-	-	-	-	1.3
Cross-currency interest rate swaps		97.4	144.8	100.1	85.4	18.0	445.7	416.9
Options written		10.3	2.5	-	-	-	12.8	13.6
Options purchased		9.8	2.1	-	-	-	11.9	12.8
Total foreign exchange contracts		511.5	207.0	112.9	85.5	18.1	935.0	885.1
Credit derivatives								
Credit default swaps – protection purchased		1.3	3.3	3.6	1.0	-	9.2	7.0
Credit default swaps – protection sold		0.2	0.5	2.2	0.9	-	3.8	1.7
Total credit derivative contracts		1.5	3.8	5.8	1.9	-	13.0	8.7
Other contracts								
Equity contracts		55.1	21.1	10.5	0.2	-	86.9	86.3
Commodity contracts		19.9	10.1	1.1	0.2	-	31.3	19.3
Total other contracts		75.0	31.2	11.6	0.4	-	118.2	105.6
Total	\$	1,803.2	\$ 1,261.2	\$ 926.3	\$ 607.6	\$ 113.7 \$	4,712.0 \$	3,791.3

#### DERIVATIVE-RELATED RISKS

#### Market Risk

Derivatives, in the absence of any compensating upfront cash payments, generally have no market value at inception. They obtain value, positive or negative, as relevant interest rates, foreign exchange rates, equity, commodity or credit prices or indices change, such that the previously contracted terms of the derivative transactions have become more or less favourable than what can be negotiated under current market conditions for contracts with the same terms and the same remaining period to expiry.

current market conditions for contracts with the same terms and the same remaining period to expiry. The potential for derivatives to increase or decrease in value as a result of the foregoing factors is generally referred to as market risk. This market risk is managed by senior officers responsible for the Bank's trading business and is monitored independently by the Bank's Risk Management.

## Credit Risk

Credit risk on derivatives, also known as counterparty credit risk, is the risk of a financial loss occurring as a result of the failure of a counterparty to meet its obligation to the Bank. The Treasury Credit area within Wholesale Banking is responsible for implementing and ensuring compliance with credit policies established by the Bank for the management of derivative credit exposures.

Derivative-related credit risks are subject to the same credit approval, limit and monitoring standards that are used for managing other transactions that create credit exposure. This includes evaluating the creditworthiness of counterparties, and managing the size, diversification and maturity structure of the portfolios. The Bank actively engages in risk mitigation strategies through the use of multi-product derivative master netting agreements, collateral and other risk mitigation techniques. Master netting agreements reduce risk to the Bank by allowing the Bank to close out and net transactions with counterparties subject to such agreements upon the occurrence of certain events. The effect of these master netting agreements is shown in the table below entitled 'Credit Exposure of Derivatives'. Also shown in the table entitled 'Credit Exposure of Derivatives', is the current replacement cost, which is the positive fair value of all outstanding derivatives, and represents the Bank's maximum derivative credit exposure. The credit equivalent amount is the sum of the current replacement cost and the potential future exposure, which is calculated by applying factors supplied by OSFI to the notional principal amount of the derivatives. The risk-weighted amount is determined by applying standard measures of counterparty credit risk to the credit equivalent amount.

TD BANK GROUP • 2013 CONSOLIDATED FINANCIAL STATEMENTS & NOTES

Credit	Exposure	of Derivative	s

(millions of Canadian dollars)							As at
			Oct	tober 31, 2013		Octo	ber 31, 2012
		Current	Credit	Risk-	Current	Credit	Risk-
	repla	cement	equivalent	weighted	replacement	equivalent	weighted
		cost <sup>1</sup>	amount	amount	cost <sup>1</sup>	amount	amount
Interest rate contracts							
Forward rate agreements	\$	26	\$ 14	\$ 3	\$ 26	\$ 43	\$7
Swaps		24,460	31,331	16,773	37,714	60,209	20,500
Options purchased		604	746	440	866	980	403
Total interest rate contracts		25,090	32,091	17,216	38,606	61,232	20,910
Foreign exchange contracts							
Forward contracts		3,656	9,303	2,174	4,523	10,021	1,846
Swaps		-	-	-	179	298	28
Cross-currency interest rate swaps		10,321	31,288	11,955	8,344	28,408	9,584
Options purchased		190	395	126	186	447	135
Total foreign exchange contracts		14,167	40,986	14,255	13,232	39,174	11,593
Other contracts							
Credit derivatives		60	479	277	18	290	117
Equity contracts		8,721	12,269	1,168	8,217	11,904	904
Commodity contracts		271	927	280	402	1,048	294
Total other contracts		9,052	13,675	1,725	8,637	13,242	1,315
Total derivatives		48,309	86,752	33,196	60,475	113,648	33,818
Less: impact of master netting agreements		37,918	56,795	21,562	48,084	78,727	24,295
Total derivatives after netting		10,391	29,957	11,634	12,391	34,921	9,523
Less: impact of collateral		4,998	5,592	3,523	6,020	6,191	2,165
Net derivatives		5,393	24,365	8,111	6,371	28,730	7,358
Qualifying Central Counterparty (QCCP) Contracts <sup>2</sup>		37	4,966	866	-	-	-
Total	\$	5,430	\$ 29,331	\$ 8,977	\$ 6,371	\$ 28,730	\$ 7,358

Prior to 2013, exchange-traded instruments and non-trading credit derivatives, which are given financial guarantee treatment for credit risk capital purposes, were excluded in accordance with OSFI's guidelines. The total positive fair value of the

Effective the first quarter of 2013, risk-weighted assets (RWA) for OSFI "deemed" QCCP derivative exposures are calculated in accordance with the Basel III regulatory framework, which takes into account both trade exposures and default fund exposures related to derivatives, and are presented based on the "all-in" methodology. The amounts calculated are net of master netting agreements and collateral.

(millions of Canadian dollars,													As at
except as noted)			Canada <sup>1</sup>		ι	United States <sup>1</sup>		Other	internation	ป <sup>1</sup>			Total
	_	October 31	October 31	Octo	ber 31	October 31	Octo	ber 31	October	31	October 31	(	October 31
By sector		2013	2012		2013	2012		2013	20	12	2013		2012
Financial	\$	22,329	5 25,670	\$	12,476	\$ 7,263	\$	5,482	\$ 11,8	68 <b>\$</b>	40,287	\$	44,801
Government		4,653	5,852		1,217	6,223		9	5	91	5,879		12,666
Other		986	1,544		1,063	1,165		94	2	99	2,143		3,008
Current replacement cost	\$	27,968	33,066	\$	14,756	\$ 14,651	\$	5,585	\$ 12,7	58 \$	48,309	\$	60,475
Less: impact of master netting													
agreements and collateral											42,916		54,104
Fotal current replacement cost										\$	5,393	\$	6,371
											October 31	C	October 31
							Octo	ber 31	October	31	2013		2012
By location of risk <sup>2</sup>								2013	20	12	% mix		% mix
Canada							\$	2,694	\$ 2,7	06	50.0	%	42.4
United States								1,367	1,8	33	25.3		29.6
Other international													
United Kingdom								473	8	20	8.8		12.9
Europe – other								603	4	79	11.2		7.5
Other								256	4	83	4.7		7.6
Total Other international								1,332	1,7	82	24.7		28.0
Total current replacement cost							S	5,393	\$ 6,3	71	100.0	%	100.0

Based on geographic location of unit responsible for recording revenue.

2 After impact of master netting agreements and collateral.

Certain of the Bank's derivative contracts are governed by master derivative agreements having provisions that may permit the Bank's counterparties to require, upon the occurrence of a certain contingent event: (i) the posting of collateral or other acceptable remedy such as assignment of the affected contracts to an acceptable counterparty; or (ii) settlement of outstanding derivative contracts. Most often, these contingent events are in the form of a downgrade of the senior debt ratings of the Bank, either as counterparty or as guarantor of one of the Bank's subsidiaries. At October 31, 2013, the aggregate net liability position of those contracts would require: (i) the posting of collateral or other acceptable remedy totalling \$51 million (October 31, 2012 – \$45 million) in the event of a one-notch or two-notch downgrade in the Bank's senior debt ratings; and (ii) funding totalling \$4 million (October 31, 2012 – \$6 million) following the termination and settlement of outstanding derivative contracts in the event of a one-notch or two notch downgrade in the Bank's senior debt ratings.

TD BANK GROUP • 2013 CONSOLIDATED FINANCIAL STATEMENTS & NOTES

Certain of the Bank's derivative contracts are governed by master derivative agreements having credit support provisions that permit the Bank's counterparties to call for collateral depending on the net mark-tomarket exposure position of all derivative contracts governed by that master derivative agreement. Some of these agreements may permit the Bank's counterparties to require, upon the downgrade of the senior debt ratings of the Bank, to post additional collateral. As at October 31, 2013 the fair value of all derivative instruments with credit risk related contingent features in a net liability position was \$7.9 billion (October 31, 2012 – \$14.3 billion). The Bank has posted \$6.3 billion (October 31, 2012 – \$11.8 billion) of collateral for this exposure in the normal course of business. As at October 31, 2013, the impact of a one-notch downgrade in the Bank's senior debt ratings would require the Bank to post an additional \$0.3 billion (October 31, 2012 – \$0.6 billion) of collateral to that posted in the normal course of business. A two-notch down grade in the Bank's senior debt ratings would require the Bank to post an additional \$0.3 billion (October 31, 2012 – \$0.6 billion) of collateral to that posted in the normal course of business. A two-notch down grade in the Bank's senior debt ratings would require the Bank to post an additional \$0.3 billion (October 31, 2012 - \$1.4 billion) of collateral to that posted in the normal course of business.

#### NOTE 11: INVESTMENT IN TO AMERITRADE HOLDING CORPORATION

The Bank has significant influence over TD Ameritrade and accounts for its investment in TD Ameritrade using the equity method. As at October 31, 2013, the Bank's reported investment in TD Ameritrade was 42.22% (October 31, 2012 - 45.37%) of the outstanding shares of TD Ameritrade with a fair value of \$6,606 million (October 31, 2012 - \$3,878 million) based on the closing price of US\$27.26 (October 31, 2012 - US\$15.69) on the New York Stock Exchange.

On May 14, 2013, the Bank completed a private sale of 15 million shares of its investment in TD Ameritrade. The shares were sold at a price of US\$21.72, a 4.5% discount to the closing market price of US\$22.74. The Bank realized a gain on the sale of these shares on the Consolidated Statement of Income

During the year ended October 31, 2013, TD Ameritrade did not repurchase any shares (year ended October 31, 2012 – 7.4 million shares). On August 6, 2010 and October 31, 2011, the Stockholders Agreement was amended such that if the Bank's ownership increases above 45%: (i) the Bank has until January 24, 2014 to reduce its ownership in TD Ameritrade to 45%; (ii) the Bank is required to commence reduction of its ownership in TD Ameritrade and continue its reduction as long as it can be executed at a price per share equal to or greater than the Bank's then-applicable average carrying value per share of TD Ameritrade; and (iii) in connection with stock repurchases by TD Ameritrade, the Bank's ownership interest in TD Ameritrade will not exceed 48%.

Pursuant to the Stockholders Agreement in relation to the Bank's equity investment in TD Ameritrade, the Bank designated five of 12 members of TD Ameritrade's Board of Directors including the Bank's Group President and Chief Executive Officer, its Executive Vice President of Retail Banking, Products and Services, two independent directors of TD, and a former independent director of TD.

TD Ameritrade has no significant contingent liabilities to which the Bank is exposed. During the year ended October 31, 2013 and October 31, 2012, TD Ameritrade did not experience any significant restrictions to transfer funds in the form of cash dividends, or repayment of loans or advances.

The condensed financial statements of TD Ameritrade, based on its Consolidated Financial Statements, are provided as follows:

#### CONDENSED CONSOLIDATED BALANCE SHEETS<sup>1</sup>

nillions of Canadian dollars)			As at
	Sept	ember 30	September 30
		2013	2012
Assets			
Receivables from brokers, dealers, and clearing organizations	\$	1,406	\$ 1,109
Receivables from clients, net		9,368	8,638
Other assets		11,994	9,746
Total assets	\$	22,768	\$ 19,493
Liabilities			
Payable to brokers, dealers, and clearing organizations	\$	2,057	\$ 1,990
Payable to clients		13,746	10,717
Other liabilities		2,089	2,366
Total liabilities		17,892	15,073
Stockholders' equity <sup>2</sup>		4,876	4,420
Total liabilities and stockholders' equity	\$	22,768	\$ 19,493

Customers' securities are reported on a settlement date basis whereas the Bank reports customers' securities on a trade date basis.
 The difference between the carrying value of the Bank's investment in TD Ameritrade and the Bank's share of TD Ameritrade's stockholders' equity is comprised of goodwill, other intangibles and the cumulative translation adjustment.

TD BANK GROUP • 2013 CONSOLIDATED FINANCIAL STATEMENTS & NOTES

#### CONDENSED CONSOLIDATED STATEMENTS OF INCOME

(millions of Canadian dollars, except as noted)	For the yea	ars ended Septe	mber 30
	2013	2012	2011
Revenues			
Net interest revenue	\$ 477 \$	452 \$	485
Fee-based and other revenues	2,332	2,209	2,240
Total revenues	2,809	2,661	2,725
Operating expenses			
Employee compensation and benefits	704	695	667
Other	1,031	1,025	1,024
Total operating expenses	1,735	1,720	1,691
Other expense (income)	(34)	28	31
Pre-tax income	1,108	913	1,003
Provision for income taxes	421	322	373
Net income <sup>1</sup>	\$ 687 \$	591 \$	630
Earnings per share – basic (dollars)	\$ 1.25 \$	1.08 \$	1.11
Earnings per share – diluted (dollars)	\$ 1.24 \$	1.07 \$	1.09

#### NOTE 12: SIGNIFICANT ACQUISITIONS

#### Acquisition of Epoch Investment Partners, Inc.

On March 27, 2013, the Bank acquired 100% of the outstanding equity of Epoch Holding Corporation including its wholly-owned subsidiary Epoch Investment Partners, Inc. (Epoch), a New York-based asset management firm. Epoch was acquired for cash consideration of \$674 million. Epoch Holding Corporation shareholders received US\$28 in cash per share.

The acquisition was accounted for as a business combination under the purchase method. The results of the acquisition from the acquisition date have been consolidated with the Bank's results and are reported in the Wealth and Insurance segment. As at March 27, 2013, the acquisition contributed \$34 million of tangible assets, and \$9 million of liabilities. The excess of consideration over the fair value of the acquired net assets of \$649 million has been allocated to customer relationship intangibles of \$149 million and goodwill of \$500 million. Goodwill is not expected to be deductible for tax purposes.

For the year ended October 31, 2013, the acquisition contributed \$96 million to revenue and \$2 million to net income.

## Acquisition of Target Corporation's U.S. Credit Card Portfolio

On March 13, 2013, the Bank, through its subsidiary, TD Bank USA N.A., acquired substantially all of Target Corporation's existing U.S. Visa and private label credit card portfolio, with a gross outstanding balance of \$5.8 billion. TD Bank USA N.A. also entered into a seven-year program agreement under which it became the exclusive issuer of Target-branded Visa and private label consumer credit cards to Target Corporation's U.S. customers.

Under the terms of the program agreement, the Bank and Target Corporation share in the profits generated by the portfolios. Target Corporation is responsible for all elements of operations and customer service, and bears most of the operating costs to service the assets. The Bank controls risk management policies and regulatory compliance and bears all costs relating to funding the receivables for existing Target Visa accounts and all existing and newly issued Target private label accounts in the U.S. The Bank accounted for the purchase as an asset acquisition. The results of the acquisition from the acquisition date have been recorded in the U.S. Personal and Commercial Banking segment.

At the date of acquisition the Bank recorded the credit card receivables acquired at their fair value of \$5.7 billion and intangible assets totalling \$98 million. The gross amount of revenue and credit losses have been recorded on the Consolidated Statement of Income since that date. Target Corporation shares in a fixed percentage of the revenue and credit losses incurred. Target Corporation's share of revenue and credit losses is recorded in Non-interest expenses on the Consolidated Statement of Income and related receivables from, or payables to Target Corporation are recorded in Other assets or Other liabilities, respectively, on the Consolidated Balance Sheet.

### Acquisition of Credit Card Portfolio of MBNA Canada

On December 1, 2011, the Bank acquired substantially all of the credit card portfolio of MBNA Canada, a wholly-owned subsidiary of Bank of America Corporation, as well as certain other assets and liabilities for cash consideration of \$6,839 million.

The acquisition was accounted for as a business combination under the purchase method. The results of the acquisition from the acquisition date have been consolidated with the Bank's results and are primarily reported in the Canadian Personal and Commercial Banking and Wealth and Insurance segments.

The total amount of goodwill that is expected to be deductible for tax purposes is nil. Subsequent to acquisition date, goodwill decreased by \$27 million to \$93 million due to the refinement of various fair value marks during the measurement period.

For the year ended October 31, 2012, the acquisition contributed \$811 million to revenue and \$(15) million to net income.

TD BANK GROUP • 2013 CONSOLIDATED FINANCIAL STATEMENTS & NOTES

The following table presents the estimated fair values of the assets and liabilities acquired as of the date of acquisition

Fair Value of Identifiable Net Assets Acquired	
(millions of Canadian dollars)	
	Amount
Assets acquired	
Loans <sup>1,2</sup>	\$ 7,361
Other assets	275
Intangible assets	458
	8,094
Less: Liabilities assumed	1,348
Fair value of identifiable net assets acquired	6,746
Goodwill	93
Total purchase consideration	\$ 6.839

<sup>1</sup> The acquisition included both acquired performing and acquired credit-impaired loans. The estimated fair value of acquired performing loans reflects incurred and future expected credit losses and the estimated fair value of acquired credit-impaired loans. The estimated fair value of acquired performing loans reflects incurred and future expected credit losses and the estimated fair value of acquired credit-impaired loans. The estimated fair value of acquired performing loans reflects incurred and future expected credit losses and the estimated fair value of acquired credit-impaired loans. The estimated fair value of acquired performing loans reflects incurred and future expected credit losses and the estimated fair value of acquired credit-impaired loans.

#### Gross contractual receivables amount to \$7,820 million.

## Acquisition of Chrysler Financial

On April 1, 2011, the Bank acquired 100% of the outstanding equity of Chrysler Financial in Canada and the U.S. for cash consideration of approximately \$6,307 million, including contingent consideration. The acquisition was accounted for as a business combination under the purchase method. As part of the purchase agreement, the Bank is required to pay additional cash consideration in the event that amounts realized on certain assets exceed a pre-established threshold. Contingent consideration is recognized immediately in the purchase price equation at fair value and marked to market as amounts on the assets are realized on the Consolidated Statement of Income. Contingent consideration of \$52 million was recognized in the Consolidated Statement of Income. The results of Chrysler Financial in the U.S. are reported in the U.S. Personal and Commercial Banking segment. The results of Chrysler Financial in Canada are reported in the Canadian Personal and Commercial Banking segment.

Subsequent to the acquisition date, goodwill increased by \$45 million to \$197 million, primarily due to the finalization of the fair values in the purchase price equation. The total amount of goodwill that is expected to be deductible for tax purposes is \$275 million.

For the year ended October 31, 2011, the acquisition contributed \$273 million to revenue and \$13 million to net income.

The following table presents the estimated fair values of the assets and liabilities of Chrysler Financial as of the date of acquisition.

## Fair Value of Identifiable Net Assets Acquired

(millions of Canadian dollars)

		Amount
Assets acquired		
Cash and cash equivalents	\$	3,081
Loans <sup>1,2</sup>		7,322
Other assets		2,207
		12,610
Less: Liabilities assumed		6,500
Fair value of identifiable net assets acquired		6,110
Goodwill		197
Total purchase consideration	\$	6,307
The acquisition included both acquired performing and acquired credit-impaired loans. The estimated fair value of acquired performing loans reflects incurred and future expected credit losses and the estimated fair value of acc	juired cr	edit-impaired

loans reflects incurred credit losses at the acquisition date. 2 Gross contractual receivables amount to \$7,361 million.

#### NOTE 13: GOODWILL AND OTHER INTANGIBLES

The fair value of the Bank's CGUs is determined from internally developed valuation models that consider various factors and assumptions such as forecasted earnings, growth rates, price earnings multiples, discount rates and terminal multiples. Management is required to use judgment in estimating the fair value of CGUs and the use of different assumptions and estimates in the fair value calculations could influence the determination of the existence of impairment and the valuation of goodwill. Management believes that the assumptions and estimates used are reasonable and supportable. Where possible, fair values generated internally are compared to relevant market information. The carrying amounts of the Bank's CGUs are determined by management using risk based capital models to adjust net assets and liabilities by CGU. These models consider various factors including market risk, credit risk and operational risk, including investment capital (comprised of goodwill and other intangibles). Any unallocated capital not directly attributable to the CGUs is held within the Corporate segment. As at the date of the last impairment test, the amount of unallocated capital was \$8.3 billion and primarily related to available-for-sale securities and interest rate swaps managed within the Corporate segment. The Bank's capital committees provide oversight to the Bank's capital lalcation methodologies.

TD BANK GROUP • 2013 CONSOLIDATED FINANCIAL STATEMENTS & NOTES

#### Key Assumptions

The recoverable amount of each group of CGUs has been determined based on its value-in-use. In assessing value-in-use, the estimated future cash flows based on the Bank's internal forecast are discounted using an appropriate pre-tax discount rate.

The following were the key assumptions applied in the goodwill impairment testing:

#### Discount Rate

The pre-tax discount rates used reflect current market assessment of the risks specific to each group of CGUs and are dependent on the risk profile and capital requirements of each group of CGUs.

#### Terminal Multiple

The earnings included in the goodwill impairment testing for each operating segment were based on the Bank's internal forecast, which projects expected cash flows over the next five years. The pre-tax terminal multiple for the period after the Bank's internal forecast was derived from the observable terminal multiples of comparable financial institutions and ranged from 9 times to 14 times.

In considering the sensitivity of the key assumptions discussed above, management determined that there is no reasonable possible change in any of the above that would result in the recoverable amount of any of the groups of CGUs to be less than its carrying amount.

#### Goodwill by Segment

(millions of Canadian dollars)		dian Personal			U.S. Personal			
	and	d Commercial					<b>.</b> .	
		Banking	Insurance		Banking	Banking	Corporate	Total
Carrying amount of goodwill as at								
November 1, 2011	\$	726	\$ 1,051	\$	10,330	\$ 150	\$ - \$	12,257
Additions <sup>1</sup>		46	46		-	-	-	92
Disposals <sup>2</sup>		-	(68	)	-	-	-	(68)
Foreign currency translation								
adjustments and other		-	-		30	-	-	30
Carrying amount of goodwill as at								
October 31, 2012	\$	772	\$ 1,029	\$	10,360	\$ 150	\$ - \$	12,311
Gross amount of goodwill	\$	772	\$ 1,029	\$	10,360	\$ 150	\$ - \$	12,311
Accumulated impairment losses	\$	-	\$ -	•\$	-	\$ –	\$ - \$	-
Carrying amount of goodwill as at								
November 1, 2012	\$	772	\$ 1,029	\$	10,360	\$ 150	\$ - \$	12,311
Additions <sup>3</sup>		-	500		-	-	-	500
Disposals		-	-		-	-	-	-
Foreign currency translation								
adjustments and other		2	27		457	-	-	486
Carrying amount of goodwill as at								
October 31, 2013	\$	774	\$ 1,556	\$	10,817	\$ 150	\$ - \$	13,297
Accumulated impairment losses	\$	-	\$ -	\$	-	\$ -	\$ - \$	-
<sup>1</sup> Primarily relates to goodwill arising from the acquisition of the credit card portfolio of MBNA Canada.								

Relates to goodwill arising from the acquisition of the creat card portfolio of MBr Relates to the divestiture of the U.S. Insurance business. Relates to goodwill arising from the acquisition of Epoch. See Note 12 for further details. 2 3

The following table summarizes the groups of CGUs to which goodwill has been allocated and its discount rate for impairment testing purposes:

Group of CGUs					
(millions of Canadian dollars)		October 31		October 31	
	_	2013	2013	2012	2012
		Carrying		Carrying	
		amount of	Discount	amount of	Discount
		goodwill	rate <sup>1</sup>	goodwill	rate <sup>1</sup>
Canadian Personal and Commercial Banking					
Canadian Banking	\$	774	10.9 % \$	772	10.9 %
Wealth and Insurance					
Wealth		1,090	11.3-12.4	566	11.7-15.0
Global Insurance		466	10.7	463	11.1
Wholesale					
TD Securities		150	13.8	150	15.9
U.S. Personal and Commercial Banking					
U.S. Personal and Commercial Banking		10,817	10.8 %	10,360	11.1 %
Total	\$	13,297	\$	12,311	

1 Discount rates have been updated to reflect pre-tax amounts.

TD BANK GROUP • 2013 CONSOLIDATED FINANCIAL STATEMENTS & NOTES

## OTHER INTANGIBLES

The following table presents details of the Bank's other intangibles as at October 31, 2013 and October 31, 2012.

(millions of Canadian dollars)			Credit card			
		Core deposit	related	Software	Other	_
		intangibles	intangibles	intangibles	intangibles	Tota
Cost						
At November 1, 2011	\$	1,949				3,168
Additions		-	456	395	2	853
Disposals		-	-	11	16	27
Impairment		-	-	-		-
Foreign currency translation adjustments and other	-	-	-	(76)		(76
At October 31, 2012	\$	1,949	\$ 472	\$ 1,120	\$ 377 \$	3,918
Additions	\$	_ :	\$ 98	\$ 516	\$ 149 \$	763
Disposals		-	-	9	5	14
Impairment		-	-	12	-	12
Foreign currency translation adjustments and other		-	14	(89)	5	(70
At October 31, 2013	\$	1,949	\$ 584	\$ 1,526	\$ 526 \$	4,585
Amortization and impairment		900	¢ г	¢ 040	\$ 177 \$	4.00
At November 1, 2011	\$	900	\$5	\$ 242 17	\$ 177 \$ 7	1,324 24
Disposals Impairment		-		17	-	
Amortization charge for the year		_ 193	42	198	- 42	475
Foreign currency translation adjustments and other		(3)	42	(71)	42	(74
At October 31, 2012	\$	1,090		( )	\$ 212 \$	1,70
AL OCIUDEI 51, 2012	ېېېېېې	1,090	φ <del>4</del> /	φ 302	φ <u>212</u> φ	1,70
Disposals	\$	_ :	\$ –	\$ 4	\$4\$	8
Impairment		-	-	5	-	
Amortization charge for the year		175	55	234	42	50
Foreign currency translation adjustments and other		(34)	(2)	(76)	-	(11)
At October 31, 2013	\$	1,231	\$ 100	\$ 511	\$ 250 \$	2,092
Net Book Value:						
As at October 31, 2012	\$	859	\$ 425	\$ 768	\$ 165 \$	2,21
	ų	000	φ 420	φ /00 ·	φ 100 φ	2,21

TD BANK GROUP • 2013 CONSOLIDATED FINANCIAL STATEMENTS & NOTES

## NOTE 14: LAND, BUILDINGS, EQUIPMENT AND OTHER DEPRECIABLE ASSETS

The following table presents details of the Bank's land, buildings, equipment, and other depreciable assets as at October 31, 2013 and October 31, 2012.

## Land, Buildings, Equipment and Other Depreciable Assets

Cost As at November 1, 2011		Land	Buildings	Computer equipment	Furniture, fixtures and other depreciable assets <sup>1</sup>	Leasehold		Total
As at November 1, 2011								
	\$	834	\$ 2,179	\$ 608	\$ 1,460	\$ 1,174	\$ (	6,255
Additions		9	189	147	316	115		776
Reclassification of leased vehicles <sup>1</sup>		-	-	-	(27)	-		(27)
Acquisitions through business combinations		14	78	3	7	-		102
Disposals		2	4	1	2	-		9
Impairment losses		1	10	12	36	4		63
Foreign currency translation adjustments and other		6	-	(76)	(306)	(14	)	(390)
As at October 31, 2012	\$	860	\$ 2,432	\$ 669	\$ 1,412	\$ 1,271	\$	6,644
Additions	•	_	* 440	<b>A</b> 000	¢ 405	* 440		740
Additions	\$	5				\$ 112	\$	710
Reclassification of leased vehicles <sup>1</sup>		-	-	-	- 2		_	-
Acquisitions through business combinations		_		-		5		7
Disposals		-	-	45	66	19		130
Impairment losses		-	-	-		2		2
Foreign currency translation adjustments and other		(7)	88	(158)	(105)	10		(172)
As at October 31, 2013	\$	858	\$ 2,668	\$ 786	\$ 1,368	\$ 1,377	\$	7,057
Accumulated depreciation and								
impairment / losses								
As at November 1, 2011	\$	-	\$678	\$ 250	\$ 750	\$ 494	s	2,172
Reclassification of leased vehicles <sup>1</sup>	Ť	-	-	-	(7)	÷		(7)
Depreciation charge for the year		-	92	143	162	97		494
Disposals		_	3	-	2	-		5
Impairment losses		-	2	11	17	19		49
Foreign currency translation adjustments and other		_	(74)	(97)	(132)	(60		(363)
As at October 31, 2012	\$	-	\$ 691					2,242
	ψ		φ 031	ψ 205	φ 734	ψ 512	φ.	2,242
Reclassification of leased vehicles <sup>1</sup>	\$	-	\$ -	s –	\$ 7	s –	\$	7
Depreciation charge for the year	Ť	-	102	165	146	99		512
		_	1	44	45	13		103
		_	(6)	-	(2)	(5		(13)
Disposals						(5	/	(249)
Impairment losses				(64)	(150)	(24	۱. ۱	
Impairment losses Foreign currency translation adjustments and other	-	-	(11)	(64)	(150)	(24		
Impairment losses Foreign currency translation adjustments and other	\$	-						2,422
Impairment losses Foreign currency translation adjustments and other As at October 31, 2013 Net Book Value:		-	\$ 787	\$ 342	\$ 714	\$ 579	\$ 2	2,422
Impairment losses	<b>\$</b> \$		\$ 787	\$ 342	\$ 714	\$ 579	\$ 2	
Impairment losses Foreign currency translation adjustments and other As at October 31, 2013 Net Book Value: As at October 31, 2012		-	\$ 787 \$ 1,741	\$ 342 \$ 384	\$ 714 \$ 658	\$ 579 \$ 759	\$ \$	<b>2,422</b> 4,402
Impairment losses Foreign currency translation adjustments and other As at October 31, 2013 Net Book Value:	\$ \$	- 860 <b>858</b>	\$ 787 \$ 1,741 \$ 1,881	\$ 342 \$ 384 \$ 444	\$ 714 \$ 658 \$ 654	\$ 579 \$ 759 \$ 798	\$  \$  \$	<b>2,422</b> 4,402 <b>4,635</b>
Impairment losses Foreign currency translation adjustments and other As at October 31, 2013 Net Book Value: As at October 31, 2012 As at October 31, 2013 Relates to returned or repossessed vehicles under the operating lease portfolio that are reclassified from land, bui through auction houses within 30 days. NOTE 15: OTHER ASSETS	\$ \$	- 860 <b>858</b>	\$ 787 \$ 1,741 \$ 1,881	\$ 342 \$ 384 \$ 444	\$ 714 \$ 658 \$ 654	\$ 579 \$ 759 \$ 798	\$  \$  \$	<b>2,422</b> 4,402 <b>4,635</b>
Impairment losses Foreign currency translation adjustments and other As at October 31, 2013 Net Book Value: As at October 31, 2012 As at October 31, 2012 As at October 31, 2013 Relates to returned or repossessed vehicles under the operating lease portfolio that are reclassified from land, bui through auction houses within 30 days.	\$ \$	- 860 <b>858</b>	\$ 787 \$ 1,741 \$ 1,881	\$ 342 \$ 384 \$ 444	\$ 714 \$ 658 \$ 654	\$ 579 \$ 759 \$ 788 ssets these vehicl	S are typi	2,422 4,402 4,635 bically sc
Impairment losses Foreign currency translation adjustments and other As at October 31, 2013 Net Book Value: As at October 31, 2012 As at October 31, 2013 Relates to returned or repossessed vehicles under the operating lease portfolio that are reclassified from land, but through auction houses within 30 days. NOTE 15: OTHER ASSETS Other Assets	\$ \$	- 860 <b>858</b>	\$ 787 \$ 1,741 \$ 1,881	\$ 342 \$ 384 \$ 444	\$ 714 \$ 658 \$ 654	\$ 579 \$ 759 \$ 798	S are typi	2,422 4,402 4,635 bically sc
Impairment losses Foreign currency translation adjustments and other As at October 31, 2013 Net Book Value: As at October 31, 2012 As at October 31, 2013 Relates to returned or repossessed vehicles under the operating lease portfolio that are reclassified from land, but through auction houses within 30 days. NOTE 15: OTHER ASSETS Other Assets	\$ \$	- 860 <b>858</b>	\$ 787 \$ 1,741 \$ 1,881	\$ 342 \$ 384 \$ 444	\$ 714 \$ 658 \$ 654	\$ 579 \$ 759 \$ 788 ssets these vehicl	\$ 2 \$ 4 \$ 4 \$ 4 \$ 4 \$ 4 \$ 4 \$ 4 \$ 4 \$ 4 \$ 4	2,422 4,402 4,635 bically so
Impairment losses Foreign currency translation adjustments and other As at October 31, 2013 Net Book Value: As at October 31, 2012 As at October 31, 2013 Relates to returned or repossesed vehicles under the operating lease portfolio that are reclassified from land, bui through auction houses within 30 days. NOTE 15: OTHER ASSETS Other Assets (millions of Canadian dollars)	\$ \$	- 860 <b>858</b>	\$ 787 \$ 1,741 \$ 1,881	\$ 342 \$ 384 \$ 444	\$ 714 \$ 658 \$ 654	\$ 579 \$ 759 \$ 788 ssets these vehicl October 3	s are typi s are typi 1 Octot 3	2,422 4,402 4,635 bically sc As at bber 31
Impairment losses Foreign currency translation adjustments and other As at October 31, 2013 Net Book Value: As at October 31, 2012 As at October 31, 2012 Relates to returned or repossessed vehicles under the operating lease portfolio that are reclassified from land, but through auction houses within 30 days. NOTE 15: OTHER ASSETS Other Assets (millions of Canadian dollars) Amounts receivable from brokers, dealers and clients	\$ \$	- 860 <b>858</b>	\$ 787 \$ 1,741 \$ 1,881	\$ 342 \$ 384 \$ 444	\$ 714 \$ 658 \$ 654	\$ 579 \$ 759 \$ 798 \$ 798 \$ 598 \$ 798 \$ 799 \$ 798 \$ 7998 \$ 798 \$ 798	\$ : \$ 4 \$ 4 \$ 4 \$ 4 \$ 4 \$ 4 \$ 4 \$ 4 \$ 4 \$ 4	2,422 4,402 4,635 bically so As at bber 31 2012
Impairment losses Foreign currency translation adjustments and other As at October 31, 2013 Net Book Value: As at October 31, 2012 As at October 31, 2012 Relates to returned or repossessed vehicles under the operating lease portfolio that are reclassified from land, but through auction houses within 30 days. NOTE 15: OTHER ASSETS Other Assets (millions of Canadian dollars) Amounts receivable from brokers, dealers and clients Accounts receivable, prepaid expenses and other items <sup>1</sup>	\$ \$	- 860 <b>858</b>	\$ 787 \$ 1,741 \$ 1,881	\$ 342 \$ 384 \$ 444	\$ 714 \$ 658 \$ 654	\$ 579 \$ 759 \$ 788 \$ 788 \$ 579 \$ 788 \$ 789 \$ 799 \$ 799	\$ 2 \$ 4 \$ 4 \$ 4 \$ 4 \$ 4 \$ 4 \$ 4 \$ 4	2,422 4,402 4,635 bically so As at bber 31 2012 5,756 6,090
Impairment losses Foreign currency translation adjustments and other As at October 31, 2013 Net Book Value: As at October 31, 2012 As at October 31, 2012 Relates to returned or repossessed vehicles under the operating lease portfolio that are reclassified from land, but through auction houses within 30 days. NOTE 15: OTHER ASSETS Other Assets	\$ \$	- 860 <b>858</b>	\$ 787 \$ 1,741 \$ 1,881	\$ 342 \$ 384 \$ 444	\$ 714 \$ 658 \$ 654	\$ 579 \$ 759 \$ 798 ssets these vehicl October 3 201: \$ 9,18	\$ : \$ 4 \$ 4 \$ 4 \$ 4 \$ 4 \$ 4 \$ 4 \$ 4 \$ 4 \$ 4	2,422 4,402 4,635 bically so As at bber 31 2012 5,756

Total 1 Includes foreclosed assets as at October 31, 2013 of \$233 million (October 31, 2012 – \$254 million) and FDIC indemnification assets as at October 31, 2013 of \$81 million (October 31, 2012 – \$90 million).

TD BANK GROUP • 2013 CONSOLIDATED FINANCIAL STATEMENTS & NOTES

Accrued interest

Page 57

1,225

14.914

1,260 19,173 \$

\$

#### NOTE 16: DEPOSITS

Demand deposits are those for which the Bank does not have the right to require notice prior to withdrawal. These deposits are in general chequing accounts.

Notice deposits are those for which the Bank can legally require notice prior to withdrawal. These deposits are in general savings accounts. Term deposits are those payable on a fixed date of maturity purchased by customers to earn interest over a fixed period. The terms are from one day to 10 years. Accrued interest on deposits, calculated using the EIRM, is included in Other liabilities on the Consolidated Balance Sheet. The deposits are generally term deposits, guaranteed investment certificates and similar instruments. The aggregate amount of term deposits in

denominations of \$100,000 or more as at October 31,2013 was \$156 billion (October 31,2012 was \$138 billion). Certain deposit liabilities are classified as Trading deposits on the Consolidated Balance Sheet and accounted for at fair value with the change in fair value recognized in the Consolidated Statement of Income.

#### Deposits by Type

Deposits by Type							
(millions of Canadian dollars)							As at
						October 31	October 31
	_					2013	2012
		Demand	Notice	Т	erm	Total	Total
Personal	\$	12,540 \$	249,204	\$58	,005 \$	319,749	\$ 291,759
Banks <sup>1</sup>		3,958	10	16	,555	20,523	14,957
Business and government <sup>2</sup>		44,218	82,051	76	935	203,204	181,038
Trading <sup>1</sup>		-	-	47	,593	47,593	38,774
Total	\$	60,716 \$	331,265	\$ 199	,088 \$	591,069	\$ 526,528
Non-interest-bearing deposits included above							
In domestic offices					\$	4,738	\$ 3,798
In foreign offices						31,558	27,064
Interest-bearing deposits included above							
In domestic offices						304,876	287,516
In foreign offices						248,139	207,383
U.S. federal funds deposited <sup>1</sup>						1,758	767
Total <sup>2,3</sup>					\$	591,069	\$ 526,528

Includes deposits with the Federal Home Loan Bank.
 As at October 31, 2013, includes \$10 billion in deposits on the Consolidated Balance Sheet relating to covered bondholders (October 31, 2012 – \$10 billion).
 As at October 31, 2013, includes deposits of \$320 billion (October 31, 2012 – \$271 billion) denominated in U.S. dollars and \$17 billion (October 31, 2012 – \$13 billion) denominated in other foreign currencies.

#### Deposits by Country

(millions o	f Canadian	dollars	)
-------------	------------	---------	---

					A5 u
				October 31	October 3
				2013	2012
	Canada	United States	International	Total	Tota
Personal	\$ 172,885	\$ 144,541	\$ 2,323	\$ 319,749	\$ 291,75
Banks	6,855	3,882	9,786	20,523	14,95
Business and government	126,549	72,680	3,975	203,204	181,038
Trading	 3,325	41,636	2,632	47,593	38,774
Total	\$ 309,614	\$ 262,739	\$ 18,716	\$ 591,069	\$ 526,528

Term Deposits (millions of Canadian dollars)

(millions of Canadian dollars)									As	s at
								October 31	October	31
								2013	20	012
		Over	Over		Over	Over				
	Within	1 year to	2 years to	•	3 years to	4 years to	Over			
	1 year	2 years	3 years		4 years	5 years	5 years	Total	To	otal
Personal	\$ 36,009 \$	9,180	\$ 6,815	; \$	2,977	\$ 2,874	\$ 150 \$	58,005	\$ 67,3	302
Banks	16,489	14	15	;	5	5	27	16,555	10,8	898
Business and government	46,162	8,824	11,920	)	4,746	5,178	105	76,935	67,8	802
Trading	46,218	156	204	ļ.	202	401	412	47,593	38,7	774
Total	\$ 144,878 \$	18,174	\$ 18,954	\$	7,930	\$ 8,458	\$ 694 \$	5 199,088	\$ 184,7	776

TD BANK GROUP • 2013 CONSOLIDATED FINANCIAL STATEMENTS & NOTES

Page 58

As at

## Term Deposits due within a Year

(millions of Canadian dollars)						As at
					October 31	October 31
					2013	2012
	_		Over 3	Over 6		
		Within	months to	months to		
		3 months	6 months	12 months	Total	Total
Personal	\$	13,749 \$	9,116	\$ 13,144	\$ 36,009	\$ 40,453
Banks		12,468	3,729	292	16,489	10,846
Business and government		36,098	4,058	6,006	46,162	45,572
Trading		23,991	15,056	7,171	46,218	37,417
Total	\$	86,306 \$	31,959	\$ 26,613	\$ 144,878	\$ 134,288

## NOTE 17: OTHER LIABILITIES

Other Liabilities			
(millions of Canadian dollars)			As at
	0	ctober 31	October 31
		2013	2012
Amounts payable to brokers, dealers and clients	\$	8,908	\$ 5,952
Accounts payable, accrued expenses and other items		2,863	2,705
Special purpose entity liabilities		5,743	5,696
Insurance-related liabilities		5,586	4,824
Accrued interest		1,076	1,466
Accrued salaries and employee benefits		2,286	2,030
Accrued benefit liability		1,369	1,308
Cheques and other items in transit		1,082	877
Total	\$	28,913	\$ 24,858

#### NOTE 18: SUBORDINATED NOTES AND DEBENTURES

Subordinated notes and debentures are direct unsecured obligations of the Bank or its subsidiaries and are subordinated in right of payment to the claims of depositors and certain other creditors. Redemptions, cancellations, exchanges and modifications of subordinated debentures qualifying as regulatory capital are subject to the consent and approval of OSFI.

Under Basel III and OSFI's revised Capital Adequacy Requirements (CAR) Guideline, instruments that do not meet the Basel III requirements are considered non-qualifying as regulatory capital and are subject to a 10year phase-out period commencing January 1, 2013. All of the Bank's current subordinated debentures are non-qualifying capital instruments and are subject to the phase-out period.

## Subordinated Notes and Debentures

(millions of Canadian dollars, except as noted)				As at
		Earliest par		
	Interest	redemption	October 31	October 31
Maturity date	rate (%)	date	2013	2012
August 2014	10.05	- \$	\$ 149	\$ 150
November 2017	5.38	November 2012 <sup>1</sup>	-	2,444
June 2018	5.69	June 2013 <sup>2</sup>	-	898
April 2020	5.48 <sup>3</sup>	April 2015	871	875
November 2020	3.37 4	November 2015	1,000	998
September 2022 <sup>5</sup>	4.64 <sup>6</sup>	September 2017	270	270
July 2023	5.83 <sup>7</sup>	July 2018	650	650
May 2025	9.15	-	199	199
October 2104	4.97 <sup>8</sup>	October 2015	796	784
December 2105	4.78 <sup>9</sup>	December 2016	2,247	2,250
December 2106	5.76 <sup>10</sup>	December 2017	1,800	1,800
Total			\$ 7,982	\$ 11,318

On November 1, 2012, the Bank redeemed all of its outstanding medium term notes at 100 per cent of the principal amount. On June 3, 2013, the Bank redeemed all of its outstanding medium term notes at 100 per cent of the principal amount. For the period to but excluding the earliest par redemption date and threeafter at a rate of 3-month Bankers' Acceptance rate plus 2.00%. For the period to but excluding the earliest par redemption date and threeafter at a rate of 3-month Bankers' Acceptance rate plus 1.25%. Obligation of a subsidiary. For the period to but excluding the earliest par redemption date and threeafter at a rate of 3-month Bankers' Acceptance rate plus 1.25%. Obligation of a subsidiary.

For the period to but excluding the earliest par redemption date and thereafter at a rate of 3-month Bankers' Acceptance rate plus 2.55%.
 For the period to but excluding the earliest par redemption date and thereafter rate rate of 3-month Bankers' Acceptance rate plus 2.55%.
 For the period to but excluding the earliest par redemption date and thereafter rates revery 5 years at a rate of 5-year Government of Canada yield plus 1.77%.
 For the period to but excluding the earliest par redemption date and thereafter resets every 5 years at a rate of 5-year Government of Canada yield plus 1.74%.
 For the period to but excluding the earliest par redemption date and thereafter resets every 5 years at a rate of 5-year Government of Canada yield plus 1.74%.

TD BANK GROUP • 2013 CONSOLIDATED FINANCIAL STATEMENTS & NOTES

#### REPAYMENT SCHEDULE

The aggregate remaining maturities of the Bank's subordinated notes and debentures are as follows:

(millions of Canadian dollars)		As at
	October 31	October 31
	2013	2012
Within 1 year	\$ 149	\$ –
Over 1 year to 3 years	-	150
Over 3 years to 4 years	-	-
Over 4 years to 5 years	-	-
Over 5 years	7,833	11,168
Total	\$ 7,982	\$ 11,318

#### NOTE 19: LIABILITY FOR PREFERRED SHARES

The Bank classifies preferred shares that are mandatorily redeemable or convertible into a variable number of the Bank's common shares at the holder's option, as liabilities for reporting purposes. Dividend payments on these preferred shares are recorded in interest expense.

Preferred shares that are not mandatorily redeemable or that are not convertible into a variable number of the Bank's common shares at the holder's option, are not classified as liabilities and are presented in Note 21, Share Capital.

#### REIT PREFERRED STOCK

#### REIT Preferred Stock, Series 2000A Cumulative Fixed Rate Preferred Shares

A real estate investment trust, Carolina First Mortgage Loan Trust (Carolina First REIT), a subsidiary of TD Bank, N.A., issued the Series 2000A Cumulative Fixed Rate Preferred Shares (Series 2000A shares). The Series 2000A shares are entitled to quarterly cumulative cash dividends, if declared, at a per annum rate of 11.125% per Series 2000A share. The Series 2000A shares are unsecured and mandatorily redeemable by Carolina First REIT on January 31, 2031, subject to receipt of any necessary regulatory consents. Each Series 2000A share may be automatically exchanged, without the consent of the holders, into a newly issued share of Series 2000A cumulative Fixed Rate Preferred Stock of TD Bank, N.A. on the occurrence of certain events. The Series 2000A shares qualified as Tier 2 capital of the Bank under Basel III. Under Basel III, the Series 2000A shares are considered non-qualifying capital instruments subject to phase-out over 10 years commencing January 2013. As at October 31, 2013, 263 shares (), for \$27 million (October 31, 2012 – \$26 million), were issued and outstanding.

#### REIT Preferred Stock, Series 2002C Cumulative Variable Rate Preferred Shares

On May 31, 2012, Carolina First REIT redeemed all of its outstanding Series 2002C Cumulative Variable Rate Preferred Shares at par.

## NOTE 20: CAPITAL TRUST SECURITIES

The Bank issues innovative capital securities through SPEs. The Bank consolidates these SPEs and their securities are reported on the Consolidated Balance Sheet as either Liability for capital trust securities or Noncontrolling interests in subsidiaries. The securities all qualified as Tier 1 capital of the Bank under Basel II. Under Basel III, all the Bank's capital trust securities are considered non-qualifying capital instruments subject to phase-out over 10 years commencing January 2013. On February 7, 2011, the Bank announced its expectation to exercise a regulatory event redemption right in 2022 in respect of the TD Capital Trust IV Notes-Series 2 outstanding at that time.

On September 17, 2008 TD Capital Trust III (Trust III), a closed-end trust, issued TD Capital Trust III Securities – Series 2008 (TD CaTS III). The proceeds from the issuance were invested in trust assets purchased from the Bank. Each TD CaTS III may be automatically exchanged, without the consent of the holders, into 40 non-cumulative Class A First Preferred Shares, Series A9 of the Bank on the occurrence of certain events.

On January 26, 2009, TD Capital Trust IV (Trust IV) issued TD Capital Trust IV Notes – Series 1 due June 30, 2108 (TD CaTS IV-1) and TD Capital Trust IV Notes – Series 2 due June 30, 2108 (TD CaTS IV-2) and on September 15, 2009, issued TD Capital Trust IV Notes – Series 3 due June 30, 2108 (TD CaTS IV-3, and collectively TD CaTS IV Notes). The proceeds from the issuances were invested in Bank deposit notes. Each TD CaTS IV-1 and TD CaTS IV-2 may be automatically exchanged into non-cumulative Class A First Preferred Shares, Series A10 of the Bank, and each TD CaTS IV-3 may be automatically exchanged into noncumulative Class A First Preferred Shares, Series A11 of the Bank, in each case, without the consent of the holders, on the occurrence of certain events. On each interest payment date in respect of which certain events have occurred, holders of TD CaTS IV Notes will be required to invest interest paid on such TD CaTS IV Notes in a new series of non-cumulative Class A First Preferred Shares of the Bank.

TD BANK GROUP • 2013 CONSOLIDATED FINANCIAL STATEMENTS & NOTES

Capital	Trust	Securities
---------	-------	------------

(millions of Canadian dollars, except as noted)							As at
				Redemption	Conversion		
				date	date		
	Thousands	Distribution/Interest	Annual	At the option	At the option	October 31	October 31
	of units	payment dates	yield	of the issuer	of the holder	2013	2012
Included in non-controlling							
interests in subsidiaries on							
the Consolidated Balance Sheet							
TD Capital Trust III Securities – Series 2008	1,000	June 30, Dec. 31	7.243% <sup>1</sup>	Dec. 31, 2013 <sup>2</sup>		\$ 989	\$ 981
Included in Liability for Capital							
Trust Securities on the							
Consolidated Balance Sheet							
TD Capital Trust II Securities – Series 2012-1	350	June 30, Dec. 31	6.792%	Dec. 31, 2007 <sup>3</sup>	At any time	\$ -	\$ 350
TD Capital Trust IV Notes – Series 1	550	June 30, Dec. 31	9.523% <sup>4</sup>	Jun. 30, 2014 <sup>5</sup>		550	550
TD Capital Trust IV Notes – Series 2	450	June 30, Dec. 31	10.000% <sup>6</sup>	Jun. 30, 2014 <sup>5</sup>		450	450
TD Capital Trust IV Notes – Series 3	750	June 30, Dec. 31	6.631% <sup>7</sup>	Dec. 31, 2014 <sup>5</sup>		740	752
South Financial Capital Trust 2007-I		Mar. 1, June 1,					
Capital Securities	75	Sep. 1, Dec. 1	Float	Sep. 1, 2012 <sup>8</sup>		-	75
South Financial Preferred Trust 2007-II		Jan. 30, Apr. 30,					
Preferred Securities	17	July 30, Oct. 30	Float	Oct. 30, 2012 <sup>9</sup>		-	17
South Financial Capital Trust 2007-III		Mar. 15, June 15,					
Capital Securities	30	Sep. 15, Dec. 15	Float	Sep. 15, 2012 <sup>10</sup>		_	30
	2,222					\$ 1,740	\$ 2,224

For the period to but excluding December 31, 2018, and thereafter at a rate of one half of the sum of 6-month Bankers' Acceptance rate plus 4.30%. On the redemption date and on any distribution date thereafter, Trust III may, with regulatory approval, redeem TD CaTS III in whole without the consent of the holders. On December 31, 2012, TD Capital Trust II redeemed all of its outstanding securities at a redemption price of \$1,000.

On December 31, 2012, TD Capital Trust II redeemed all of its outstanding securities at a redemption price of \$1,000.
 For the period to but excluding June 30, 2019 and thereafter resets every 5 years at a rate of 5-year Government of Canada yield plus 10.125%.
 On or after the redemption date, Trust IV may, with regulatory approval, redeem the TD CaTS IV-1, TD CaTS IV-2, or TD CaTS IV-3, respectively, in whole or in part, without the consent of the holders.
 For the period to but excluding June 30, 2021 and thereafter resets every 5 years at a rate of 5-year Government of Canada yield plus 9.735%.
 For the period to but excluding June 30, 2021 and thereafter resets every 5 years at a rate of 5-year Government of Canada yield plus 9.735%.
 On March 1, 2013, South Financial Capital Trust 2007-I redeemed all of its outstanding securities at a redemption price of US\$1,000.
 On April 3, 2013, South Financial Capital Trust 2007-III redeemed all of its outstanding securities at a redemption price of US\$1,000.
 On March 15, 2013, South Financial Capital Trust 2007-III redeemed all of its outstanding securities at a redemption price of US\$1,000.
 On March 15, 2013, South Financial Capital Trust 2007-III redeemed all of its outstanding securities at a redemption price of US\$1,000.

## NOTE 21: SHARE CAPITAL

#### COMMON SHARES

The Bank is authorized by its shareholders to issue an unlimited number of common shares, without par value, for unlimited consideration. The common shares are not redeemable or convertible. Dividends are typically declared by the Board of Directors of the Bank on a quarterly basis and the amount may vary from quarter to quarter.

#### PREFERRED SHARES

The Bank is authorized by its shareholders to issue, in one or more series, an unlimited number of Class A First Preferred Shares, without nominal or par value. Under Basel III, all the Bank's current preferred shares are considered non-qualifying capital instruments subject to phase-out over 10 years commencing January 2013.

TD BANK GROUP • 2013 CONSOLIDATED FINANCIAL STATEMENTS & NOTES

The following table summarizes the shares issued and outstanding as at October 31, 2013 and October 31, 2012.

(millions of shares and millions of Canadian dollars)		31, 2013	October 31		
	Number		Number		
	of shares	Amount	of shares	Amount	
Common Shares					
Balance as at beginning of year	918.2 \$	18,691	902.4 \$	17,491	
Proceeds from shares issued on exercise of stock options	4.2	297	3.9	253	
Shares issued as a result of dividend reinvestment plan	6.0	515	11.9	947	
Purchase of shares for cancellation	(9.0)	(187)	-	-	
Proceeds from issuance of new shares	-	-	-	-	
Balance as at end of year – common shares	919.4 \$	19,316	918.2 \$	18,691	
Preferred Shares – Class A					
Series O	17.0 \$	425	17.0 \$	425	
Series P	10.0	250	10.0	250	
Series Q	8.0	200	8.0	200	
Series R	10.0	250	10.0	250	
Series S <sup>1</sup>	5.4	135	10.0	250	
Series T <sup>1</sup>	4.6	115	-	-	
Series Y <sup>2</sup>	5.5	137	10.0	250	
Series Z <sup>2</sup>	4.5	113	-	-	
Series AA	10.0	250	10.0	250	
Series AC	8.8	220	8.8	220	
Series AE	12.0	300	12.0	300	
Series AG	15.0	375	15.0	375	
Series AI	11.0	275	11.0	275	
Series AK	14.0	350	14.0	350	
Balance as at end of year – preferred shares	135.8 \$	3,395	135.8 \$	3,395	
Treasury shares – common <sup>3</sup>					
Balance as at beginning of year	(2.1) \$	(166)	(1.4) \$	(116)	
Purchase of shares	(41.7)	(3,552)	(40.3)	(3,175)	
Sale of shares	41.9	3,573	39.6	3,125	
Balance as at end of year – treasury shares – common	(1.9) \$	(145)	(2.1) \$	(166)	
Treasury shares – preferred <sup>3</sup>					
Balance as at beginning of year	- \$	(1)	- \$	-	
Purchase of shares	(3.4)	(86)	(2.9)	(77)	
Sale of shares	3.3	85	2.9	76	
Balance as at end of year – treasury shares – preferred	(0.1) \$	(2)	- \$	(1)	

On July 31, 2013, the Bank converted 4.6 million of its 10 million non-cumulative 5-year Rate Reset Preferred Shares, Series S, on a one-for-one basis, into non-cumulative Floating Rate Preferred Shares, Series Z of the Bank.
 On October 31, 2013, the Bank converted 4.5 million of its 10 million non-cumulative 5-year Rate Reset Preferred Shares, Series Y, on a one-for-one basis, into non-cumulative Floating Rate Preferred Shares, Series Z of the Bank.
 When the Bank purchases its own shares as part of its trading business, they are classified as treasury shares and the cost of these shares are advation in equity.

#### Class A First Preferred Shares, Series O

On November 1, 2005, the Bank issued 17 million Class A First Preferred Shares, Series O for gross cash consideration of \$425 million. Quarterly non-cumulative cash dividends, if declared, will be paid at a per annum rate of 4.85% per Series O share. The Series O shares are redeemable by the Bank, subject to regulatory consent, by payment in cash of \$26.00 per share if redeemed on or after November 1, 2010 and decreasing by \$0.25 each 12-month period thereafter to \$25.00 per share if redeemed on or after October 31, 2014.

#### Class A First Preferred Shares, Series P

On November 1, 2007, the Bank issued 10 million Class A First Preferred Shares, Series P for gross cash consideration of \$250 million. Quarterly non-cumulative cash dividends, if declared, will be paid at a per annum rate of 5.25% per Series P share. The Series P shares are redeemable by the Bank, subject to regulatory consent, by payment in cash of \$26.00 per share if redeemed on or after November 1, 2012 and decreasing by \$0.25 each 12-month period thereafter to \$25.00 per share if redeemed on or after October 31, 2016.

#### Class A First Preferred Shares, Series Q

On January 31, 2008, the Bank issued 8 million Class A First Preferred Shares, Series Q for gross cash consideration of \$200 million. Quarterly non-cumulative cash dividends, if declared, will be paid at a per annum rate of 5.60% per Series Q share. The Series Q shares are redeemable by the Bank, subject to regulatory consent, by payment in cash of \$26.00 per share if redeemed on or after January 31, 2013 and decreasing by \$0.25 each 12-month period thereafter to \$25.00 per share if redeemed on or after January 31, 2017.

#### Class A First Preferred Shares, Series R

On March 12, 2008, the Bank issued 10 million Class A First Preferred Shares, Series R for gross cash consideration of \$250 million. Quarterly non-cumulative cash dividends, if declared, will be paid at a per annum rate of 5.60% per Series R share. The Series R shares are redeemable by the Bank, subject to regulatory consent, by payment in cash of \$26.00 per share if redeemed on or after April 30, 2013 and decreasing by \$0.25 each 12-month period thereafter to \$25.00 per share if redeemed on or after April 30, 2017.

TD BANK GROUP • 2013 CONSOLIDATED FINANCIAL STATEMENTS & NOTES

#### 5-Year Rate Reset Preferred Shares, Series S

On June 11, 2008, the Bank issued 10 million non-cumulative 5-Year Rate Reset Preferred Shares, Series S for gross cash consideration of \$250 million. Quarterly non-cumulative cash dividends, if declared, will be paid at a per annum rate of 5.00% for the initial period from and including June 11, 2008 to but excluding July 31, 2013. Thereafter, the dividend rate will reset every five years to equal the then five-year Government of Canada bond yield plus 1.60%. Holders of the Series S shares will have the right to convert all or any part of their shares into non-cumulative Floating Rate Preferred Shares, Series T, subject to certain conditions, on July 31, 2013, and on July 31 every five years thereafter and vice versa. The Series S shares are redeemable by the Bank for cash, subject to regulatory consent, at \$25.00 per share on July 31, 2013 and on July 31 every five years thereafter. On July 31, 2013, the Bank converted 4.6 million of its 10 million non-cumulative 5-Year Rate Reset Preferred Shares, Series S, on a one-for-one basis, into non-cumulative Floating Rate Preferred Shares S. on a one-for-one basis, into non-cumulative Floating Rate Preferred Shares S. on a one-for-one basis, into non-cumulative Floating Rate Preferred Shares S. Series T.

#### Floating Rate Preferred Shares, Series T

On July 31, 2013, the Bank issued 4.6 million non-cumulative Floating Rate Preferred Shares, Series T in a gross amount of \$115 million through a one-for-one conversion of some of its non-cumulative 5-Year Rate Reset Preferred Shares, Series S. Floating rate non-cumulative cash dividends, if declared, will be payable quarterly for the period from and including July 31, 2013 to but excluding July 31, 2018. The dividend rate for a quarterly period will be equal to the 90-day Government of Canada Treasury Bill yield plus 160%. Holders of the Series T shares will have the right to convert all or any part of their shares into non-cumulative 5-Year Rate Reset Preferred Shares, Series S, subject to certain conditions, on July 31, 2018, and on July 31 every five years thereafter and vice versa. The Series T shares are redeemable by the Bank for cash, subject to regulatory consent, at (i) \$25.00 per share on July 31, 2018 and on July 31 every five years thereafter, or (ii) \$25.50 in the case of redemptions on any other date on or after July 31, 2013.

#### 5-Year Rate Reset Preferred Shares, Series Y

On July 16, 2008, the Bank issued 10 million non-cumulative 5-Year Rate Reset Preferred Shares, Series Y for gross cash consideration of \$250 million. Quarterly non-cumulative cash dividends, if declared, will be paid at a per annum rate of 5.10% for the initial period from and including July 16, 2008 to but excluding October 31, 2013. Thereafter, the dividend rate will reset every five years to equal the then five-year Government of Canada bond yield plus 1.68%. Holders of the Series Y shares will have the right to convert their shares into non-cumulative Floating Rate Preferred Shares, Series Z, subject to certain conditions, on October 31, 2013, and on October 31 every five years thereafter and vice versa. The Series Y shares are redeemable by the Bank for cash, subject to regulatory consent, at \$25.00 per share on October 31, 2013 and on October 31 every five years thereafter. On October 31, 2013, the Bank converted 4.5 million of its 10 million non-cumulative 5-Year Rate Reset Preferred Shares, Series Z, on a one-for-one basis, into non-cumulative Floating Rate Preferred Shares, Series Z.

#### Floating Rate Preferred Shares, Series Z

On October 31, 2013, the Bank issued 4.5 million non-cumulative Floating Rate Preferred Shares, Series Z in a gross amount of \$113 million through a one-for-one conversion of some of its non-cumulative 5-Year Rate Reset Preferred Shares, Series Y. Floating rate non-cumulative cash dividends, if declared, will be payable quarterly for the period from and including October 31, 2013 to but excluding October 31, 2018. The dividend rate for a quarterly period will be equal to the 90-day Government of Canada Treasury Bill yield plus 1.68%. Holders of the Series Z shares will have the right to convert all or any part of their shares into non-cumulative 5-Year Rate Reset Preferred Shares, Series Y, subject to certain conditions, on October 31, 2018, and on October 31 every five years thereafter and vice versa. The Series Z shares are redeemable by the Bank for cash, subject to regulatory consent, at (i) \$25.00 per share on October 31, 2018 and on October 31 every five years thereafter, or (ii) \$25.50 in the case of redemptions on any other date on or after October 31, 2013.

#### 5-Year Rate Reset Preferred Shares, Series AA

On September 12, 2008, the Bank issued 10 million non-cumulative 5-Year Rate Reset Preferred Shares, Series AA for gross cash consideration of \$250 million. Quarterly non-cumulative cash dividends, if declared, will be paid at a per annum rate of 5.00% for the initial period from and including September 12, 2008 to but excluding January 31, 2014. Thereafter, the dividend rate will reset every five years to equal the then fiveyear Government of Canada bond yield plus 1.96%. Holders of the Series AA shares will have the right to convert their shares into non-cumulative Floating Rate Preferred Shares, Series AB, subject to certain conditions, on January 31, 2014, and on January 31 every five years thereafter.

#### 5-Year Rate Reset Preferred Shares, Series AC

On November 5, 2008, the Bank issued 8.8 million non-cumulative 5-Year Rate Reset Preferred Shares, Series AC for gross cash consideration of \$220 million. Quarterly non-cumulative cash dividends, if declared, will be paid at a per annum rate of 5.60% for the initial period from and including November 5, 2008 to but excluding January 31, 2014. Thereafter, the dividend rate will reset every five years to equal the then five year Government of Canada bond yield plus 2.74%. Holders of the Series AC shares will have the right to convert their shares into non-cumulative Floating Rate Preferred Shares, Series AD, subject to certain conditions, on January 31, 2014, and on January 31 every five years thereafter and vice versa. The Series AC shares are redeemable by the Bank for cash, subject to regulatory consent, at \$25.00 per share on January 31, 2014 and on January 31 every five years thereafter.

#### 5-Year Rate Reset Preferred Shares, Series AE

On January 14, 2009, the Bank issued 12 million non-cumulative 5-Year Rate Reset Preferred Shares, Series AE for gross cash consideration of \$300 million. Quarterly non-cumulative cash dividends, if declared, will be paid at a per annum rate of 6.25% for the initial period from and including January 14, 2009 to but excluding April 30, 2014. Thereafter, the dividend rate will reset every five years to equal the then five year Government of Canada bond yield plus 4.37%. Holders of the Series AE shares will have the right to convert their shares into non-cumulative Floating Rate Class A Preferred Shares, Series AF, subject to certain conditions, on April 30, 2014, and on April 30 every five years thereafter and vice versa. The Series AE shares are redeemable by the Bank for cash, subject to regulatory consent, at \$25.00 per share on April 30, 2014 and on April 30 every five years thereafter.

## 5-Year Rate Reset Preferred Shares, Series AG

On January 30, 2009, the Bank issued 15 million non-cumulative 5-Year Rate Reset Preferred Shares, Series AG for gross cash consideration of \$375 million. Quarterly non-cumulative cash dividends, if declared, will be paid at a per annum rate of 6.25% for the initial period from and including January 30, 2009 to but excluding April 30, 2014. Thereafter, the dividend rate will reset every five years to equal the then five year Government of Canada bond yield plus 4.38%. Holders of the Series AG shares will have the right to convert their shares into non-cumulative Floating Rate Class A Preferred Shares, Series AH, subject to certain conditions, on April 30, 2014, and on April 30 every five years thereafter.

TD BANK GROUP • 2013 CONSOLIDATED FINANCIAL STATEMENTS & NOTES

#### 5-Year Rate Reset Preferred Shares, Series Al

On March 6, 2009, the Bank issued 11 million non-cumulative 5-Year Rate Reset Preferred Shares, Series AI for gross cash consideration of \$275 million. Quarterly non-cumulative cash dividends, if declared, will be paid at a per annum rate of 6.25% for the initial period from and including March 6, 2009 to but excluding July 31, 2014. Thereafter, the dividend rate will reset every five years to equal the then five year Government of Canada bond yield plus 4.15%. Holders of the Series AI shares will have the right to convert their shares into non-cumulative Floating Rate Class A Preferred Shares, Series AJ, subject to certain conditions, on July 31, 2014, and on July 31 every five years thereafter and vice versa. The Series AI shares are redeemable by the Bank for cash, subject to regulatory consent, at \$25.00 per share on July 31, 2014 and on July 31 every five years.

#### 5-Year Rate Reset Preferred Shares, Series AK

On April 3, 2009, the Bank issued 14 million non-cumulative 5-Year Rate Reset Preferred Shares, Series AK for gross cash consideration of \$350 million. Quarterly non-cumulative cash dividends, if declared, will be paid at a per annum rate of 6.25% for the initial period from and including April 3, 2009 to but excluding July 31, 2014. Thereafter, the dividend rate will reset every five years to equal the then five year Government of Canada bond yield plus 4.33%. Holders of the Series AK shares will have the right to convert their shares into non-cumulative Floating Rate Class A Preferred Shares, Series AL, subject to certain conditions, on July 31, 2014, and on July 31 every five years thereafter. the give are thereafter.

#### NORMAL COURSE ISSUER BID

On June 19, 2013, the Bank announced that the Toronto Stock Exchange (TSX) and OSFI approved the Bank's normal course issuer bid to repurchase for cancellation up to 12 million common shares. Purchases under the bid commenced on June 21, 2013 and will end on June 20, 2014, such earlier date as the Bank may determine or such earlier date as the Bank may complete its purchases pursuant to the notice of intention filed with the TSX. As of October 31, 2013, the Bank repurchased 9.0 million common shares under this bid at an average price of \$86.50 for a total amount of \$780.2 million. The Bank did not have a normal course issuer bid outstanding during fiscal 2012.

#### DIVIDEND REINVESTMENT PLAN

The Bank offers a dividend reinvestment plan for its common shareholders. Participation in the plan is optional and under the terms of the plan, cash dividends on common shares are used to purchase additional common shares. At the option of the Bank, the common shares may be issued from the Bank's treasury at an average market price based on the last five trading days before the date of the dividend payment, with a discount of between 0% to 5% at the Bank's discretion, or from the open market and the trading the vear, a total of 3.3 million common shares were issued from the Bank's treasury at a discount of 1% and 2.7 million shares issued from the Bank's treasury at a discount of 0% (2012 – 11.9 million shares at a discount of 1%) under the dividend reinvestment plan.

#### DIVIDEND RESTRICTIONS

The Bank is prohibited by the Bank Act from declaring dividends on its preferred or common shares if there are reasonable grounds for believing that the Bank is, or the payment would cause the Bank to be, in contravention of the capital adequacy and liquidity regulations of the Bank Act or directions of OSFI. The Bank does not anticipate that this condition will restrict it from paying dividends in the normal course of business.

The Bank is also restricted from paying dividends in the event that either Trust III or Trust IV fails to pay semi-annual distributions or interest in full to holders of their respective trust securities, TD CaTS III and TD CaTS IV Notes. In addition, the ability to pay dividends on common shares without the approval of the holders of the outstanding preferred shares is restricted unless all dividends on the preferred shares have been declared and paid or set apart for payment. Currently, these limitations do not restrict the payment of dividends on common shares.

# NOTE 22: NON-CONTROLLING INTERESTS IN SUBSIDIARIES Non-Controlling Interests in Subsidiaries

(millions of Canadian dollars)			As at
	Oct	tober 31	October 31
		2013	2012
REIT preferred stock, Series A	\$	513 \$	491
TD Capital Trust III Securities – Series 2008 <sup>1</sup>		989	981
Other		6	5
Total	\$	1,508 \$	1,477

1 Refer to Note 20 for a description of the TD Capital Trust III securities

#### REIT PREFERRED STOCK, FIXED-TO-FLOATING RATE EXCHANGEABLE NON-CUMULATIVE PERPETUAL PREFERRED STOCK, SERIES A

A real estate investment trust, Northgroup Preferred Capital Corporation (Northgroup REIT), a subsidiary of TD Bank, N.A., issued 500,000 shares of Fixed-to-Floating Rate Exchangeable Non-Cumulative Perpetual Preferred Stock, Series A (Series A shares). Each Series A share is entitled to semi-annual non-cumulative cash dividends, if declared, at a per annum rate of 6.378% until October 17, 2017 and at a per annum rate of three-month LIBOR plus 1.1725% payable quarterly thereafter. The Series A shares are redeemable by Northgroup REIT, subject to regulatory consent, at a price of US\$1,000 plus a make-whole amount at any time after October 15, 2012 and prior to October 15, 2017, and at a price of US\$1,000 per Series A shares are considered non-qualifying capital instruments subject to phase-out over 10 years commencing January 2013. Each Series A shares are considered non-qualifying capital instruments subject to phase-out over 10 years commencing January 2013. Each Series A shares are may be automatically exchanged, without the consent of the holders, into a newly issued share of preferred stock of TD Bank, N.A. on the occurrence of certain events.

TD BANK GROUP • 2013 CONSOLIDATED FINANCIAL STATEMENTS & NOTES

#### NOTE 23: TRADING-RELATED INCOME

Trading assets and liabilities, including trading derivatives, certain securities and loans held within a trading portfolio that are designated at fair value through profit or loss, trading loans and trading deposits, are measured at fair value, with gains and losses recognized on the Consolidated Statement of Income.

Trading-related income comprises Net interest income, Trading income (losses), and income from financial instruments designated at fair value through profit or loss that are managed within a trading portfolio, all recorded on the Consolidated Statement of Income. Net interest income arises from interest and dividends related to trading assets and liabilities, and is reported net of interest expense and income associated with funding these assets and liabilities in the table below. Trading income (loss) includes realized and unrealized gains and losses on trading assets and liabilities. Realized and unrealized gains and losses on financial instruments designated at fair value through profit or loss are included in Non-interest income on the Consolidated Statement of Income.

Trading-related income excludes underwriting fees and commissions on securities transactions, which are shown separately on the Consolidated Statement of Income

Trading-related income by product line depicts trading income for each major trading category.

#### Trading-Related Income

For the years ended October 31		
2013	2012	2011
1,230 \$	1,050 \$	818
(281)	(41)	(127)
(6)	10	4
<b>943</b> \$	1,019 \$	695
554 \$	534 \$	212
368	374	428
27	101	51
(6)	10	4
943 \$	1,019 \$	695
he	943 \$	

1 Excludes amounts related to securities designated at fair value through profit or loss that are not managed within a trading portfolio, but which have been combined with derivatives to form economic hedging relationships.

NOTE 24: INSURANCE

#### INSURANCE RISK

Insurance risk is the risk of financial loss due to actual experience emerging differently from expectations in insurance product pricing or reserving. Unfavourable experience could emerge due to adverse fluctuations in timing, actual size and/or frequency of claims (for example, catastrophic risk), mortality, morbidity, longevity, policyholder behaviour, or associated expenses.

Insurance contracts provide financial protection by transferring insured risks to the issuer in exchange for premiums. The Bank is exposed to insurance risk through its property and casualty insurance business, life and health insurance business and reinsurance business.

Senior management within the insurance business units has primary responsibility for managing insurance risk with oversight by the Chief Risk Officer for Insurance who reports into Risk Management. The Audit Committee of the Board acts as the Audit and Conduct Review Committee for the Canadian Insurance company subsidiaries. The Insurance company subsidiaries also have their own Boards of Directors, as well as independent external appointed actuaries who provide additional risk management oversight.

The Bank's risk governance practices ensure strong independent oversight and control of risk within the Insurance business. The Risk Committee for the Insurance business provides critical oversight of the risk management activities within the business. The Insurance Risk Management Framework outlines the internal risk and control structure to manage insurance risk and includes risk appetite, policies, processes as well as limits and governance. The Insurance Risk Management Framework is maintained by Risk Management and supports alignment with the Bank's risk appetite for insurance risk.

The assessment of reserves for claims liabilities is central to the insurance operation. The Bank engages in establishing reserves to cover estimated future payments (including loss adjustment expenses) on all claims arising from insurance contracts underwritten. The reserves cannot be established with complete certainty, and represent management's best estimate for future claim payments. As such, the Bank regularly monitors liability estimates against claims experience and adjusts reserves as appropriate if experience emerges differently than anticipated. Claims liabilities are calculated in accordance with the Bank's insurance accounting policy. See Note 2 to the Bank's Consolidated Financial Statements for further details.

Sound product design is an essential element of managing risk. The Bank's exposure to insurance risk is generally short term in nature as the principal underwriting risk relates to automobile and home insurance for individuals.

Insurance market cycles as well as changes in automobile insurance legislation, the judicial environment, trends in court awards, climate patterns and the economic environment may impact the performance of the Insurance business. Consistent pricing policies and underwriting standards are maintained and compliance with such policies is monitored by the Risk Committee for the Insurance business.

Automobile insurance is provincially legislated and as such, policyholder benefits may differ between provinces. There is also exposure to geographic concentration risk associated with personal property coverage. Exposure to insurance risk concentrations is managed through established underwriting guidelines, limits, and authorization levels that govern the acceptance of risk. Concentration risk is also mitigated through the purchase of reinsurance.

. Strategies are in place to manage the risk to our reinsurance business. Underwriting risk on business assumed is managed through a policy that limits exposure to certain types of business and countries. The vast majority of treaties are annually renewable, which minimizes long term risk. Pandemic exposure is reviewed and estimated annually.

#### OTHER RELATED RISKS

Credit risk is managed through a counterparty credit policy. To minimize interest rate and liquidity risks, investments supporting the net provision for unpaid claims are matched in interest rate exposure.

TD BANK GROUP • 2013 CONSOLIDATED FINANCIAL STATEMENTS & NOTES

# INSURANCE REVENUE AND EXPENSES

The Bank is engaged in insurance businesses relating to property and casually insurance, life and health insurance, and reinsurance. Insurance revenue is presented on the Consolidated Statement of Income under Insurance revenue and expenses are presented under Insurance claims and related expenses, including the impacts of claims and reinsurance on the Consolidated Statement of Income.

# Insurance Revenue and Insurance Claims and Related Expenses

(millions of Canadian dollars)	For the years ended October 3		
	 2013	2012	2011
Earned Premiums			
Gross	\$ 4,253 \$	3,990 \$	3,722
Reinsurance ceded	836	834	753
Net earned premiums	\$ 3,417 \$	3,156 \$	2,969
Fee income and other revenue	317	381	376
Insurance Revenue	\$ 3,734 \$	3,537 \$	3,345
Insurance Claims and Related Expenses			
Gross	\$ 3,273 \$	2,771 \$	2,427
Reinsurance ceded	217	347	249
Insurance claims and related expenses	\$ 3,056 \$	2,424 \$	2,178

### INSURANCE LIABILITIES

Total insurance liabilities of \$5,586 million are reported as at October 31, 2013 (October 31, 2012 - \$4,824 million) as part of other liabilities included in Note 17.

# RECONCILIATION OF CHANGES IN LIABILITIES FOR PROPERTY AND CASUALTY INSURANCE

For property and casualty insurance, the recognized liabilities are comprised of a provision for unpaid claims (see section (a) below) and unearned premiums (see section (b) below). The provision for unpaid claims is established to reflect the estimate of the full amount of all liabilities associated with the insurance premiums earned at the balance sheet date, including insurance claims incurred but not recorded. The ultimate amount of these liabilities will vary from the best estimate made for a variety of reasons, including additional information with respect to the facts and circumstances of the insurance claims incurred. The uneamed premiums represent the portion of net written premiums that pertain to the unexpired term of the policies in force.

(a) Movement in Provision for Unpaid Claims: The following table presents movements in the property and casualty insurance net provision for unpaid claims during the year.

### Movement in Provision for Unpaid Claims

(millions of Canadian dollars)		Octo	ber 31, 201	3		October	31, 2012
	Gross	Reinsurance	Ne	t	Gross	Reinsurance	Net
Balance as at beginning of year	\$ 3,276	\$ 275	\$ 3,00	1\$	2,796 \$	189 \$	2,607
Claims costs for current accident year	2,332	87	2,24	5	2,012	182	1,830
Prior accident years claims development							
(favourable) unfavourable	346	(65)	41	1	227	(26)	253
Increase (decrease) due to changes in							
assumptions:							
Discount rate	(80)	1	(8 <sup>.</sup>	1)	(17)	1	(18)
Provision for adverse deviation	70	-	7	0	37	(1)	38
Claims and related expenses	2,668	23	2,64	5	2,259	156	2,103
Claims paid during the year for:							
Current accident year	(1,011)	(47)	(964	4)	(830)	(7)	(823)
Prior accident years	(985)	(85)	(90	Dj	(949)	(63)	(886)
	(1,996)	(132)	(1,86	4)	(1,779)	(70)	(1,709)
Increase (decrease) other recoverables	(9)	(9)		-	-	-	_
Balance as at end of year	\$ 3,939	\$ 157	\$ 3,78	2\$	3,276 \$	275 \$	3,001

# (b) Movement in Provision for Unearned Premiums:

The following table presents movements in the property and casualty insurance net unearned premiums during the year.

# Movement in Provision for Unearned Premiums

(millions of Canadian dollars)	October 31, 2013 October 31, 2012					31, 2012		
		Gross	Reinsurance	Net	(	Gross	Reinsurance	Net
Balance as at beginning of year	\$	1,397	\$ - \$	1,397	\$	1,314 \$	- \$	1,314
Written premiums		2,909	70	2,839		2,707	61	2,646
Earned premiums		(2,800)	(70)	(2,730)	(2	2,624)	(61)	(2,563)
Balance as at end of year	\$	1,506	\$ - \$	1,506	\$	1,397 \$	- \$	1,397

TD BANK GROUP • 2013 CONSOLIDATED FINANCIAL STATEMENTS & NOTES

# (c) Other Movements in Insurance Liabilities:

Other movements in insurance liabilities consists of changes in life and health insurance policy benefit liabilities and other insurance payables that were caused primarily by the aging of in force business and changes in actuarial assumptions.

# PROPERTY AND CASUALTY CLAIMS DEVELOPMENT

The following table shows the estimates of cumulative incurred claims for the five most recent accident years, with subsequent developments during the periods and together with cumulative payments to date. The original reserve estimates are evaluated monthly for redundancy or deficiency. The evaluation is based on actual payments in full or partial settlement of claims and current estimates of claims liabilities for claims still open or claims still unreported.

# Incurred Claims by Accident Year

(millions of Canadian dollars)	Accident Year								
		2008 and prior	2009	2010	2011	2012	2013	Total	
Net ultimate claims cost at end of		•							
accident year	\$	3,335 \$	1,598 \$	1,742 \$	1,724 \$	1,830 \$	2,245		
Revised estimates									
One year later		3,366	1,627	1,764	1,728	1,930			
Two years later		3,359	1,663	1,851	1,823				
Three years later		3,422	1,720	1,921					
Four years later		3,527	1,763						
Five years later		3,630							
Current estimates of cumulative claims	\$	3,630 \$	1,763 \$	1,921 \$	1,823 \$	1,930 \$	2,245		
Cumulative payments to date	\$	(3,168) \$	(1,526) \$	(1,519) \$	(1,271) \$	(1,159) \$	(964)		
Net undiscounted provision for unpaid claims		462	237	402	552	771	1,281 \$	3,705	
Effect of discount								(250)	
Provision for adverse deviation								327	
Net provision for unpaid claims							\$	3,782	

#### SENSITIVITY TO INSURANCE RISK

A variety of assumptions are made related to future level of claims, policyholder behaviour, expenses and sales levels when products are designed and priced as well as the determination of actuarial liabilities. Such assumptions require a significant amount of professional judgment. The insurance claims provision is sensitive to certain assumptions. It has not been possible to quantify the sensitivity of certain assumptions such as lealsidative chances or uncertainty in the estimation process. Actual experience may differ from the assumptions and by the Bank.

For property and casualty insurance, the main assumption underlying the claims liability estimates is that the Bank's future claims development will follow a similar pattern to past claims development experience.

Claims liabilities estimates are also based on various quantitative and qualitative factors, including discount rate, margin for adverse deviation, reinsurance, average claims costs including claims handling costs, average claims by accident year, and trends in claims severity and frequency and other factors such as inflation, expected or in force government pricing and coverage reforms and the level or insurance fraud.

Qualitative and other unforeseen factors could negatively impact the Bank's ability to accurately assess the risk of the insurance policies that the Bank underwrites. In addition, there may be significant lags between the occurrence of an insured event and the time it is actually reported to the Bank and additional lags between the time of reporting and final settlements of claims.

The following table outlines the sensitivity of the Bank's claims liabilities. The analysis is performed for reasonably possible movements in the discount rate and in the margin for adverse deviation with all other assumptions held constant, showing the impact on the consolidated net income before income taxes, and the impact on equity in the property and casualty insurance business. Movements in the assumptions may be non-linear.

### Sensitivity of Critical Assumptions - Property and Casualty Insurance Contract Liabilities

(millions of Canadian dollars)					As at	
		Octo	ber 31, 2013	Oct	ober 31, 2012	
	Impact	t on net		Impact on net		
	income (loss)		income (loss)			
		before	Impact on	before	Impact on	
	incom	e taxes	equity	income taxes	equity	
Impact of an absolute change of 1% in key assumptions						
Discount rate assumption used						
Increase in assumption	\$	102	\$ 75	\$ 76	\$ 56	
Decrease in assumption		(110)	(81)	(81)	(59)	
Margin for adverse deviation assumption used						
Increase in assumption		(31)	(23)	(25)	(18)	
Decrease in assumption		31	23	25	18	

A 5% increase in the frequency of claims as at October 31, 2013 will decrease net income before tax and equity by \$33 million and \$24 million, respectively. A 5% decrease in the frequency of claims will increase income before tax and equity by the same amounts. A 5% increase in the severity of claims as at October 31, 2013 will decrease net income before tax and equity by \$180 million and \$133 million, respectively. A 5% decrease in the severity of claims as at October 31, 2013 will decrease net income before tax and equity by \$180 million and \$133 million, respectively. A 5% decrease in the severity of claims will increase income before tax and equity by the same amounts.

For life and health Insurance, critical assumptions used in the measurement of insurance contract liabilities are determined by the appointed actuary. The processes used to determine critical assumptions are as follows:

- Mortality, morbidity and lapse assumptions are based on industry and historical company data.
- Expense assumptions are based on an annually updated expense study that is used to determine expected expenses for future years.
- Asset reinvestment rates are based on projected earned rates, and liabilities are calculated using the Canadian Asset Liability Method (CALM).

TD BANK GROUP • 2013 CONSOLIDATED FINANCIAL STATEMENTS & NOTES

A sensitivity analysis for possible movements in the life and health insurance business assumptions was performed and the impact is not significant to the Bank's Consolidated Financial Statements.

### CONCENTRATION OF INSURANCE RISK

Concentration risk is the risk resulting from large exposure to similar risks that are positively correlated.

Risk associated with automobile, residential and other products may vary in relation to the geographical area of the risk insured. Exposure to concentrations of insurance risk, in terms of type of risk is mitigated by ceding these risks through reinsurance contracts, as well as careful selection and implementation of underwriting strategies, which is in turn largely achieved through diversification by line of business and geographical areas. For automobile insurance, legislation is in place at a provincial level and this creates differences in the benefits provided among the provinces.

As at October 31, 2013, for the property and casualty insurance business, 71.9% of net written premiums were derived from automobile policies (October 31, 2012 – 73.2%) followed by residential with 27.8% (October 31, 2012 – 26.5%). The distribution by provinces show that business is mostly concentrated in Ontario with 61.6% of net written premiums (October 31, 2012 – 62.1%). The Western provinces represented 26.6% (October 31, 2012 – 25.4%) followed by Quebec, 6.6% (October 31, 2012 – 7.5%) and the Atlantic provinces with 5.2% (October 31, 2012 – 5.0%).

Concentration risk is not a major concern for the life and health insurance business as it does not have a material level of regional specific characteristics like those exhibited in the property and casualty insurance business. Reinsurance is used to limit the liability on a single claim. While the maximum claim could be \$3.0 million (October 31, 2012 – \$1.2 million), the majority of claims are less than \$250 thousand (October 31, 2012 – \$1.2 million), the majority of claims are less than \$250 thousand (October 31, 2012 – \$1.2 million), the majority of claims are less than \$250 thousand (October 31, 2012 – \$1.2 million), the majority of claims are less than \$250 thousand (October 31, 2012 – \$1.2 million), the majority of claims are less than \$250 thousand (October 31, 2012 – \$1.2 million), and other concentration risks. To improve understanding of exposure to this risk, a pandemic scenario is tested annually.

#### NOTE 25: SHARE-BASED COMPENSATION

The Bank operates various share-based compensation plans. The Bank uses the fair value method of accounting for all stock option awards. Under the fair value method, the Bank recognizes compensation expense based on the fair value of the options, which is determined by using an option pricing model. The fair value of the options is recognized as compensation expense and contributed surplus over the service period required for employees to become fully entitled to the award. The contributed surplus balance is reduced as the options are exercised and the amount initially recorded for the options in contributed surplus is credited to capital stock.

### STOCK OPTION PLAN

The Bank maintains a stock option program for certain key employees and non-employee directors. Non-employee directors have not been granted stock options since December 2001. Options on common shares are periodically granted to eligible employees of the Bank under the plan for terms of seven or ten years and vest over a four-year period. These options provide holders with the right to purchase common shares of the Bank at a fixed price equal to the closing market price of the shares on the day prior to the date the options were issued. Under this plan, 14.1 million common shares have been reserved for future issuance (October 31, 2012 – 15.6 million). The outstanding options expire on various dates to December 13, 2022. A summary of the Bank's stock option activity and related information for the years ended October 31 is as follows:

# Stock Option Activity

(millions of shares and Canadian dollars)		2013		2012		2011
		Weighted-		Weighted-		Weighted-
	Number	average	Number	average	Number	average
	of shares	exercise price	of shares	exercise price	of shares	exercise price
Number outstanding, beginning of year	13.7	\$ 62.00	15.9	\$ 58.05	19.2	\$ 57.68
Granted	1.7	81.08	1.9	73.27	1.7	73.25
Exercised	(4.2)	55.20	(3.9)	51.08	(4.9)	49.14
Forfeited/cancelled	(0.2)	73.29	(0.2)	67.78	(0.1)	57.79
Number outstanding, end of year	11.0	\$ 67.79	13.7	\$ 62.00	15.9	\$ 58.05
Exercisable, end of year	4.4	\$ 59.34	7.9	\$ 58.07	10.3	\$ 56.32

The weighted average share price for the options exercised in 2013 was \$86.52 (2012 - \$80.22; 2011 - \$78.61).

The following table summarizes information relating to stock options outstanding and exercisable as at October 31, 2013.

#### Range of Exercise Prices

(millions of shares and Canadian dollars)			Options outstanding		Options exer	rcisable
		Weighted-				
		average	Weighted-		We	eighted-
	Number of	remaining	average	Number of	a	average
	shares	contractual	exercise	shares	e	xercise
	outstanding	life (years)	price	exercisable		price
\$39.80 - \$46.15	1.4	2.0	\$ 42.50	1.4	\$	42.50
\$50.76 – \$59.83	0.5	1.5	57.01	0.5		57.01
\$61.08 – \$65.98	2.1	5.5	65.21	0.5		62.23
\$66.21 - \$70.57	0.8	4.1	69.16	0.8		69.16
\$72.27 - \$81.08	6.2	6.7	75.18	1.2		72.66

For fiscal 2013, the Bank recognized compensation expense for stock option awards of \$24.8 million (2012 - \$22.1 million; 2011 - \$28.3 million). During 2013, 1.7 million (2012 - 1.9 million; 2011 - 1.7 million) options were granted by the Bank at a weighted-average fair value of \$15.65 per option (2012 - \$14.52 per option; 2011 - \$15.47 per option).

TD BANK GROUP • 2013 CONSOLIDATED FINANCIAL STATEMENTS & NOTES

The following table summarizes the assumptions used for estimating the fair value of options for the twelve months ended October 31, 2013, October 31, 2012 and October 31, 2011.

### Assumptions Used for Estimating Fair Value of Options

Assumptions used for Estimating Full Value of Options			
(in Canadian dollars, except as noted)	2013	2012	2011
Risk-free interest rate	1.43 %	1.50 %	2.73 %
Expected option life (years)	6.3 years	6.3 years	6.2 years
Expected volatility <sup>1</sup>	27.23 %	27.40 %	26.60 %
Expected dividend yield	3.51 %	3.40 %	3.30 %
Exercise price/Share price	\$ 81.08	\$73.27 \$	\$ 73.25

1 Expected volatility is calculated based on the average daily volatility measured over a historical period corresponding to the expected option life.

# OTHER SHARE-BASED COMPENSATION PLANS

The Bank operates restricted share unit and performance share unit plans which are offered to certain employees of the Bank. Under these plans, participants are awarded share units equivalent to the Bank's common shares that generally vest over three years. A liability is accrued by the Bank related to such share units awarded and an incentive compensation expense is recognized on the Consolidated Statement of Income over the service period required for employees to become fully entitled to the award. At the maturity date, the participant receives cash representing the value of the share units. The final number of performance share units will vary from 80% to 120% of the initial number awarded based on the Bank's total shareholder return relative to the average of the North American peer group. Divident equivalents accrue and will be re-invested in additional units that will be paid at maturity. The number of such share units outstanding under these plans as at October 31, 2013 was 14 million (2012 – 14 million).

The Bank also offers deferred share unit plans to eligible employees and non-employee directors. Under these plans, a portion of the participant's annual incentive award and/or maturing share units may be deferred as share units equivalent to the Bank's common shares. The deferred share units are not redeemable by the participant until termination of employment or directorship. Once these conditions are met, the deferred share units were outstanding (October 31, 2012 – 3.4 million).

Compensation expense for these plans is recorded in the year the incentive award is earned by the plan participant. Changes in the value of these plans are recorded, net of the effects of related hedges, on the Consolidated Statement of Income. For the year ended October 31, 2013, the Bank recognized compensation expense, net of the effects of hedges, for these plans of \$336 million (2012 – \$326 million; 2011 – \$293 million). The compensation expense recognized before the effects of hedges was \$621 million (2012 – \$429 million; 2011 – \$353 million). The carrying amount of the liability relating to these plans, based on the closing share price, was \$1.5 billion at October 31, 2013, Cotober 31, 2012 – \$1.3 billion; and is reported in Other liabilities on the Consolidated Balance Sheet.

#### EMPLOYEE OWNERSHIP PLAN

The Bank also operates a share purchase plan available to employees. Employees can contribute any amount of their eligible earnings (net of source deductions) to the Employee Ownership Plan. The Bank matches 100% of the first \$250 of employee contributions each year and the remainder of employee contributions at 50% to an overall maximum of 3.5% of the employee's eligible earnings or \$2,250, whichever comes first. The Bank so operates a subject we pars of continuous service with the Bank. For the year ended October 31, 2013, the Bank's contributions at 650% in the Employee Ownership Plan (2012 – \$61 million; 2011 – \$59 million) and were expensed as salaries and employee benefits. As at October 31, 2013, an aggregate of 9.8 million common shares were held under the Employee Ownership Plan (October 31, 2012 – 9.5 million). The shares in the Employee Ownership Plan are purchased in the open market and are considered outstanding for computing the Bank's basic and diluted earnings per share. Dividends earned on Bank common shares held by the Employee Ownership Plan are purchased in the open market and are considered outstanding for computing the Bank's basic and diluted earnings per share. Dividends earned on Bank common shares held by the Employee Ownership Plan are used to purchase additional common shares for the Employee Ownership Plan are used to burchase additional common shares for the Employee Ownership Plan (Dividends earned on Bank common shares held by the Employee Ownership Plan are used to purchase additional common shares for the Employee Ownership Plan (Dividends earned on Bank common shares for the Employee Ownership Plan (Dividends earned on Bank common shares for the Employee Ownership Plan (Dividends earned on Bank common shares for the Employee Ownership Plan (Dividends earned on Bank common shares for the Employee Ownership Plan (Dividends earned on Bank common shares for the Employee Ownership Plan (Dividends earned) of the Employee Ownership Plan (Dividends earned) of the Employee Ownership Pl

# NOTE 26: EMPLOYEE BENEFITS

### DEFINED BENEFIT PENSION AND OTHER POST-EMPLOYMENT BENEFIT (OPEB) PLANS

The Bank's principal pension plans, consisting of The Pension Fund Society of The Toronto-Dominion Bank (the "Society") and the TD Pension Plan (Canada) (the "TDPP"), are defined benefit plans. In addition, the Bank maintains other partially funded and non-funded pension plans for eligible employees. The Society was closed to new members on January 30, 2009 and the TDPP commenced on March 1, 2009. Benefits under the principal pension plans are determined based upon the period of plan participation and the average salary of the member in the best consecutive five years in the last 10 years of combined plan membership.

Funding for the Bank's principal pension plans is provided by contributions from the Bank and members of the plans as applicable. In accordance with legislation, the Bank contributes amounts determined on an actuarial basis to the plans and has the ultimate responsibility for ensuring that the liabilities of the plan are adequately funded over time. The Bank's contributions to the principal pension plans during 2013 were \$340 million (2012 – \$293 million). The 2013 contributions were made in accordance with the actuarial valuation reports for funding purposes as at October 31, 2012 and October 31, 2011 for the Society and TDPP, respectively. The 2012 contributions were made in accordance with the actuarial valuation reports for funding purposes as at October 31, 2011 for both of the principal pension plans. The next valuation date for funding purposes is as at October 31, 2013 and October 31, 2014 for the Society and the TDPP, respectively.

The Bank also provides certain post-retirement benefits and post-employment benefits (non-pension employee benefits), which are generally non-funded. Non-pension employee benefit plans, where offered, generally include health care and dental benefits. Employees must meet certain age and service requirements to be eligible for post-retirement benefits and are generally required to pay a portion of the cost of the benefits. Employees eligible for post-employment benefits are those on disability and child-care leave.

For the principal pension plans and the principal non-pension post-retirement benefit plan, actuarial valuations are prepared at least every three years to determine the present value of the accrued benefits. Pension and non-pension post-retirement benefit expenses are determined based upon separate actuarial valuations using the projected benefit method pro-rated on service and management's best estimates of expected long-term return on plan assets, compensation increase, health care cost trend rate and discount rate, which are reviewed annually by the Bank's actuaries. The discount rate used to value liabilities is based on long-term corporate AA bond yields as of the measurement date. The expense includes the cost of benefits for the current year's service, interest expense on obligations, expected income on plan assets based on fair values and the amortization of benefit plan amendments, actuarial gains or losses and any curtailments. Plan amendments are amotized on a straight-line basis over the average vesting period of the benefits granted (4 years for the principal non-pension post-retirement benefit plan). If the benefits granted vest immediately (Society and TDPP), the full plan amendment is recognized immediately. The excess, if any, of the net actuarial gain or loss over 10% of the greater of the projected benefit obligation and the fair value of plan assets is amortized over the expected average remaining service life of the active members (12 years for the Society, 11 years for the TDPP, and 14 years for the principal non-pension post-retirement benefit plan). The cumulative difference between expense and contributions is reported in other assets or other liabilities.

TD BANK GROUP • 2013 CONSOLIDATED FINANCIAL STATEMENTS & NOTES

### INVESTMENT STRATEGY AND ASSET ALLOCATION

The primary objective of the Society and the TDPP is to achieve an annualized real rate of return of 1.50% and 1.75%, respectively, over rolling 10-year periods. The investment policies for the principal pension plans are detailed below and exclude Pension Enhancement Account (PEA) assets which are invested at the member's discretion in certain mutual funds. The investment policies and asset allocations as at October 31 by asset category for the principal pension plans (excluding PEA assets) are as follows:

Investment Policy and Asset Allocation

							As at	
	-	October	31, 2013	October	31, 2013	2013 October 31, 2012		
	-	Acceptab	le range	Asset A	Allocation Asset Allocation		Ilocation	
Security	-	Society	TDPP	Society	TDPP	Society	TDPP	
Debt		58-72 %	44-56 %	58 %	49 %	60 %	50 %	
Equity		24-34.5	44-56	34	51	31	50	
Alternative investments		0-12.5	n/a <sup>1</sup>	6	n/a <sup>1</sup>	6	n/a <sup>1</sup>	
Cash equivalents		0-4	n/a <sup>1</sup>	2	n/a <sup>1</sup>	3	n/a <sup>1</sup>	
Total				100 %	100 %	100 %	100 %	
1								

<sup>1</sup> Not applicable (n/a)

The objective of the investment policy of the Society is a balanced portfolio. The acceptable range has changed since 2011 with the strategy to reduce the allocation to equity instruments under the investment policy over time.

Debt instruments generally must meet or exceed a credit rating of BBB at the time of purchase and during the holding period. There are no limitations on the maximum amount allocated to each credit rating above BBB within the total debt portfolio.

Within the debt portfolio, the bond mandate managed to the DEX Universe Bond Index, representing 10% to 29% of the total fund, may be invested in bonds with a credit rating below BBB-. Debt instruments that are rated BBB+ or lower, and debt instruments that are rated below BBB-, must not exceed 25% and 10% of this mandate, respectively. Also, debt instruments of non-government entities must not exceed 80% and 20% of this mandate, respectively. Also, debt instruments of non-government entities must not exceed 80% and 20% of this mandate, respectively. Debt instruments of a single non-government or non-Canadian government entities must not exceed 10% of this mandate. Asset-backed securities must have a minimum credit rating of AAA and must not exceed 25% of this mandate. The remainder of the debt portfolio is not permitted to invest in debt instruments of non-government entities.

The equity portfolio is broadly diversified primarily across medium to large capitalization quality companies and income trusts with no individual holding exceeding 10% of the equity portfolio or 10% of the outstanding securities of any one company at any time. Foreign equities and American Depository Receipts of similar high quality are also included to further diversify the portfolio.

Alternative investments include hedge funds and private equities.

Derivatives can be utilized provided they do not create financial leverage for the Society. The Society can invest in hedge funds, which normally will employ leverage when executing their investment strategy. Substantially all assets must have readily determinable fair values. The Society was in compliance with its investment policy throughout the year. As at October 31, 2013, the Society's net assets included private equity investments in the Bank and its affiliates which had a fair value of \$1 million (2012 – \$1 million).

The objective of the investment policy of the TDPP is a balanced portfolio.

The TDPP is not permitted to invest in debt instruments of non-government entities. Debt instruments generally must meet or exceed a credit rating of BBB at the time of purchase and during the holding period. There are no limitations on the maximum amount allocated to each credit rating above BBB within the total debt portfolio.

The equity portfolio is broadly diversified primarily across medium to large capitalization quality companies and income trusts with no individual holding exceeding 10% of the equity portfolio or 10% of the outstanding securities of any one company at any time. Foreign equities and American Depository Receipts of similar high quality are also included to further diversify the portfolio. Derivatives can be used provided they do not create financial leverage for the TDPP.

Substantially all assets must have readily determinable fair values. The TDPP was in compliance with its investment policy throughout the year.

#### **RISK MANAGEMENT PRACTICES**

The principal pension plans' investments include financial instruments which are exposed to various risks. These risks include market risk (including foreign currency risk, interest rate risk, and price risk), credit risk, and liquidity risk. The principal pension plans manage these financial risks in accordance with the *Pension Benefits Standards Act, 1985*, applicable regulations, and the principal pension plans' Statement of Investment Policies and Procedures. The following are some specific risk management practices employed by the principal pension plans:

Monitoring credit exposure of counterparties

· Monitoring adherence to asset allocation guidelines

· Monitoring asset class performance against benchmarks

# OTHER PENSION AND RETIREMENT PLANS

As a result of the acquisition of CT Financial Services Inc. (CT), the Bank sponsors a pension plan consisting of a defined benefit portion and a defined contribution portion. The defined benefit portion was closed to new members after May 31, 1987, and newly eligible employees joined the defined contribution portion of the plan. Effective August 18, 2002, the defined contribution portion of the plan was closed to new contributions from the Bank or active employees, except for employees on salary continuance and long-term disability, and employees eligible for that plan became eligible to join the Society or the TDPP for future service. Funding for the defined benefit portion is provided by contributions from the Bank and members of the plan.

The Bank received regulatory approval to wind-up the defined contribution portion of the plan effective April 1, 2011. After that date, the Bank's contributions to the defined contribution portion of the plan ceased. The wind-up was completed on May 31, 2012.

TD BANK GROUP • 2013 CONSOLIDATED FINANCIAL STATEMENTS & NOTES

### TD Bank, N.A. Retirement Plans

TD Bank, N.A. and its subsidiaries maintain a defined contribution 401(k) plan covering all employees. Effective January 1, 2009 the plan was amended to include annual core contributions from TD Bank, N.A. for all employees and a transition contribution for certain employees. The core and transition contributions to the plan for fiscal 2013 were \$42 million (2012 - \$41 million; 2011 - \$34 million). In addition, on an ongoing basis, TD Bank, N.A., makes matching contributions to the 401(k) plan. The amount of the matching contribution for fiscal 2013 was \$39 million (2012 - \$37 million; 2011 - \$29 million). Annual expense is equal to the Bank's contributions to the plan.

In addition, TD Bank, N.A. has a closed non-contributory defined benefit retirement plan covering certain legacy TD Banknorth employees. Supplemental retirement plans covering certain key officers and limited post-retirement benefit programs provide medical coverage and life insurance benefits to a closed group of employees and directors who meet minimum age and service requirements. Effective December 31, 2008, benefits under the retirement and supplemental retirement plans were frozen.

TD Auto Finance (legacy Chrysler Financial) Retirement Plans TD Auto Finance has both contributory and non-contributory defined benefit retirement plans covering certain permanent employees. The non-contributory pension plan provides benefits based on a fixed rate for each year of service. The contributory plan provides benefits to salaried employees based on the employee's cumulative contributions, years of service during which employee contributions were made, and the employee's average salary during the consecutive five years in which the employee's salary was highest in the 15 years preceding retirement. These defined benefit retirement plans were frozen as of April 1, 2012. In addition, TD Auto Finance provides limited post-retirement benefit programs, including medical coverage and life insurance benefits to certain employees who meet minimum age and service requirements.

#### Supplemental Employee Retirement Plans

Supplemental employee retirement plans are partially funded by the Bank for eligible employees.

The following table presents the financial position of the Bank's principal pension plans, the principal non-pension post-retirement benefit plan, and the Bank's significant other pension and retirement plans.

TD BANK GROUP • 2013 CONSOLIDATED FINANCIAL STATEMENTS & NOTES

# Employee Benefit Plans' Obligations, Assets and Funded Status

(millions of Canadian dollars, except as noted)	Principal Non-Pension Principal Post-Retirement Pension Plans Benefit Plan <sup>1</sup>						Other Pension and Retirement Plans <sup>2</sup>			
		2013	2012	2011	2013	2012	2011	2013	2012	2011
Change in projected benefit obligation										
Projected benefit obligation at beginning of year	\$	4,143 \$	3,141 \$	2,856 \$	526 <b>\$</b>	426 \$	419 \$	2,325 \$	2,055 \$	1,182
Obligations assumed upon acquisition of Chrysler Financial		-	-	-	-	-	-	-	-	673
Service cost – benefits earned		263	166	153	17	13	12	12	17	18
Interest cost on projected benefit obligation		199	190	171	24	24	23	92	101	85
Members' contributions		65	61	49	-	-	-	-	-	1
Benefits paid		(193)	(180)	(137)	(10)	(10)	(10)	(100)	(100)	(77)
Change in foreign currency exchange rate		-	()	()	-	-	_	61	2	25
Change in actuarial assumptions		(136)	758	49	1	78	(14)	(204)	283	148
Actuarial (gains) losses		(3)	1	-	(7)	(5)	(4)	10	7	_
Plan amendments		-	6	_	-	-	-	_	(9)	_
Curtailment <sup>3</sup>		-	_	-	-	_	-	-	(31)	_
Projected benefit obligation as at October 31	\$	4,338 \$	4,143 \$	3,141 \$	551 \$	526 \$	426 \$	2,196 \$	2,325 \$	2,055
Change in plan assets	<b>*</b>	4,000 0	1,110 \$	0,111 ¥		020 ¢	120 ¥	2,.00 0	2,020 \$	2,000
Plan assets at fair value at beginning of year	\$	3,743 \$	3,300 \$	3,038 \$	- s	- \$	- \$	1,462 \$	1,374 \$	769
Assets acquired upon acquisition of Chrysler Financial	φ	5,745 \$	3,300 \$	3,030 <b>y</b>	- 3		- 4	-	1,574 \$	579
Expected return on plan assets <sup>4</sup>		215	194	196	_	_	_	91	90	72
Actuarial gains (losses)		11	79	(33)	-	_	_	51	61	(11)
Members' contributions		65	61	49	-	_	_	-	-	(11)
Employer's contributions		340	293	189	10	10	10	26	38	21
Change in foreign currency exchange rate		340	293	169	10	10	10	49	1	21
Benefits paid		(193)	(180)	(137)	(10)	(10)	(10)	(100)	(100)	(77)
General and administrative expenses		(193)	(180)	(137)	(10)	(10)	(10)	(100)	(100)	(1)
	\$	4,177 \$		3,300 \$	- s	- \$	- \$			
Plan assets at fair value as at October 31	ð	4,177 \$	3,743 \$	3,300 \$	- 3	- >	- \$	1,575 \$	1,462 \$	1,374
Excess (deficit) of plan assets	•	(101) 0	(100) 0	150 .	(==4) 0	(500) 0	(100)	(004)	(000) 0	(004)
over projected benefit obligation	\$	(161) \$	(400) \$	159 \$	(551) \$	(526) \$	(426) \$	(621) \$	(863) \$	(681)
Unrecognized net loss from past experience, different			700				(10)		070	450
from that assumed, and effects of changes in assumptions		583	763	82	49	55	(18)	119	379	159
Unrecognized unvested plan amendment costs (credits)		-	-	-	(17)	(22)	(28)	(7)	(9)	-
Prepaid pension asset (accrued benefit liability)	\$	422 \$	363 \$	241 \$	(519) \$	(493) \$	(472) \$	(509) \$	(493) \$	(522)
Annual expense										
Net employee benefits expense includes the following:										
Service cost – benefits earned	\$	267 \$	170 \$	155 \$	17 \$	13 \$	12 \$	16 \$	19 \$	19
Interest cost on projected benefit obligation		199	190	171	24	24	23	92	101	85
Expected return on plan assets <sup>4</sup>		(215)	(194)	(196)	-	-	-	(91)	(90)	(72)
Actuarial (gains) losses recognized in expense		30	-	-	-	-	-	22	10	-
Plan amendment costs (credits) recognized in expense		-	6	-	(5)	(5)	(5)	(2)	-	-
Curtailment (gains) losses <sup>3</sup>		-	-	-	-	-	-	-	(31)	-
Total expense	\$	281 \$	172 \$	130 \$	36 \$	32 \$	30 \$	37 \$	9 \$	32
Actuarial assumptions used to determine the										
annual expense (percentage)										
Weighted-average discount rate for projected benefit										
obligation		4.53 %	5.72 %	5.71 %	4.50 %	5.50 %	5.60 %	4.01 %	4.99 %	5.50
Weighted-average rate of compensation increase		2.82	3.50	3.50	3.80	3.50	3.50	1.37	1.98	2.14
Weighted-average expected long-term rate of return on										
plan assets		5.56	5.71	6.39	n/a	n/a	n/a	6.33	6.67	6.73
Actuarial assumptions used to determine the										
projected benefit obligation as at October 31 (percentage)										
Weighted-average discount rate for projected benefit										
Weighted-average discount rate for projected benefit obligation		4.82 %	4.53 %	5.72 %	4.80 %	4.50 %	5.50 %	4.75 %	4.08 %	4.99

for health care costs for the next year used to measure the expected cost of benefits covered for the principal non-pension post-retirement benefit plan is 5.90%. The rate is assumed to decrease gradually to 3.70% by the year of increa

The rate of increase for health care costs for the next year used to measure the expected cost of benefits covered for the principal non-pension post-retirement benefit pains is 5.90%. The rate is assumed to decrease gradually to 3.70% by the year 2028 and remain at that level thereafter.
 Includes CT defined benefit pension plan, TD Banknorth defined benefit pension plan, certain TD Auto Finance retirement plans, and supplemental employee retirement plans. Other plans operated by the Bank and certain of its subsidiaries are not considered material for disclosure purposes. The TD Banknorth defined benefit pension plan was frozen as of December 31, 2008 and no service credits can be earned after that date. Certain TD Auto Finance defined benefit pension plan was frozen as of December 31, 2008 and no service credits can be earned after that date. Certain TD Auto Finance defined benefit pension plans ware frozen as of April 1, 2012 and no service credits can be earned after March 31, 2012.
 Certain TD Auto Finance retirement plans were curtailed during 2012.
 The actual return on plan assets for the principal pension plans was \$226 million for the year ended October 31, 2012 – \$273 million; October 31, 2011 – \$163 million). The Bank selected the expected long-term rate of return on plan assets assumption of 5.50% net of fees and expenses (2012 – 5.75%; 2011 – 6.50%) for the Society and 6.20% (2012 – 5.25%; 2011 – 4.00%) for the TDPP.

In fiscal 2014, the Bank expects to contribute \$376 million to its principal pension plans, \$18 million to its principal non-pension post-retirement benefit plan, and \$32 million to its other pension and retirement plans. Future contribution amounts may change upon the Bank's review of its contribution levels during the fiscal year.

Assumptions relating to future mortality to determine the defined benefit obligation and net benefit cost for the principal defined benefit pension plans are as follows:

Assumed Life Expectancy at Age 65			
(number of years)	2013	2012	2011
Male aged 65 at measurement date	22.0	21.0	20.9
Female aged 65 at measurement date	23.2	22.1	22.1
Male aged 40 at measurement date	23.2	22.8	22.7
Female aged 40 at measurement date	24.1	23.1	23.1

TD BANK GROUP • 2013 CONSOLIDATED FINANCIAL STATEMENTS & NOTES

The following table provides the sensitivity of the projected benefit obligation and the pension expense for the Bank's principal pension plans to the discount rate, the expected long-term return on plan assets and the rates of compensation, as well as the sensitivity of the Bank's principal non-pension post-retirement benefit plan to the health care cost initial trend rate assumption. For each sensitivity test, the impact of a reasonably possible change in a single factor is shown with other assumptions left unchanged.

Sensitivity of	Key Assum	ptions
----------------	-----------	--------

(millions of Canadian dollars, except as noted)				As at	For the				he years ended		
	Octo	ober 31		October 31		tober 31	(	October 31	0	ctober 31	
		2013		2012		2013		2012		2011	
	Obl	igation		Obligation	I	Expense		Expense		Expense	
Impact of an absolute change of 1.0% in key assumptions					-						
Discount rate assumption used		4.82	%	4.53 %		4.53	%	5.72	%	5.71 %	
Decrease in assumption	\$	949	\$	920	\$	175	\$	94	\$	54	
Increase in assumption		(715)		(689)		(107)		(57)		(47)	
Expected long-term return on assets assumption used		n/a		n/a		5.56	%	5.71	%	6.39 %	
Decrease in assumption		n/a		n/a	\$	39	\$	34	\$	31	
Increase in assumption		n/a		n/a		(39)		(34)		(31)	
Rates of compensation increase assumption used		2.83	%	2.82 %		2.82	%	3.50	%	3.50 %	
Decrease in assumption	\$	(225)	\$	(234)	\$	(58)	\$	(29)	\$	27	
Increase in assumption		240		250		61		30		(26)	
Health care cost initial trend rate assumption used <sup>1</sup>		5.90	%	6.10 %		6.10	%	6.30	%	6.50 %	
Decrease in assumption	\$	(84)	\$	(75)	\$	(6)	\$	(8)	\$	(6)	
Increase in assumption		107		95		16		8		8	

As at October 31, 2013 and October 31, 2012, and for the years ended October 31, 2013, October 31, 2012 and October 31, 2011, trending to 3.70% in 2028.

The Bank recognized the following amounts on the Consolidated Balance Sheet as at October 31, 2013 and October 31, 2012.

# Amounts Recognized in the Consolidated Balance Sheet

(millions of Canadian dollars)		As at
	October 31 2013	October 31 2012
Other assets		
Principal pension plans	\$ 422	\$ 363
Other pension and retirement plans		
CT defined benefit pension plan	15	9
TD Auto Finance retirement plans	69	53
Other employee benefits – net	-	1
Prepaid pension expense	506	426
Other liabilities		
Principal non-pension post-retirement benefit plan	519	493
Other pension and retirement plans		
TD Banknorth defined benefit retirement plans	70	65
TD Auto Finance retirement plans	144	136
Supplemental employee retirement plans	440	418
Other employee future benefits – net	196	196
Accrued benefit liability	1,369	1,308
Net amount recognized	\$ (863)	\$ (882)

TD BANK GROUP • 2013 CONSOLIDATED FINANCIAL STATEMENTS & NOTES

The provision for (recovery of) income taxes is comprised of the following:						
Provision for (Recovery of) Income Taxes				<b>F</b> 44	years ended Oc	
(millions of Canadian dollars)				2013	2012	2011
Provision for income taxes – Consolidated Statement of Income				2013	2012	2011
Current income taxes						
Provision for (recovery of) income taxes for the current period			\$	1,619 \$	999 \$	1,526
Adjustments in respect of prior years and other				(114)	(19)	(53)
Total current income taxes				1,505	980	1,473
Deferred income taxes						
Provision for (recovery of) deferred income taxes related to the origination						
and reversal of temporary differences				(390)	161	(152)
Effect of changes in tax rates				8	(14)	13
Recovery of income taxes due to recognition of previously unrecognized deductible						
temporary differences and unrecognized tax losses of a prior period				(2)	(1)	-
Adjustments in respect of prior years and other				22	(34)	(8)
Total deferred income taxes				(362)	112	(147)
Total provision for income taxes – Consolidated Statement of Income				1,143	1,092	1,326
Provision for income taxes – Statement of Other Comprehensive Income						
Current income taxes				(699)	172	202
Deferred income taxes				(392)	(67)	(132)
				(1,091)	105	70
Income taxes – other non-income related items including business combinations and other adjustments						
Current income taxes				(17)	6	(61)
Deferred income taxes				43	21	(69)
				26	27	(130)
Total provision for (recovery of) income taxes			\$	78 \$	1,224 \$	1,266
Current income taxes			•			740
Federal			\$	353 \$	604 \$	718
Provincial				245 191	412 142	463
Foreign				789	1.158	433
				789	1,158	1,614
Deferred income taxes Eederal				(27)	(100)	(50)
Provincial				(37) (26)	(100) (68)	(50) (28)
Foreign				(648)	234	(20)
rolegn				(711)	66	(348)
Total provision for (recovery of) income taxes			\$	78 \$	1.224 \$	1.266
Total provision for (recovery of) income taxes			ą	70 \$	1,224 Ş	1,200
Reconciliation to Statutory Income Tax Rate						
(millions of Canadian dollars, except as noted)		2013		2012		2011
Income taxes at Canadian statutory income tax rate	\$ 1,978	26.3 % \$	1,938	26.4 % \$	2,005	28.1 %
Increase (decrease) resulting from:						
Dividends received	(253)	(3.4)	(262)	(3.6)	(214)	(3.0)
Rate differentials on international operations	(488)	(6.5)	(481)	(6.6)	(468)	(6.6)
Tax rate changes	-	-	(18)	(0.2)	-	-
Other – net	(94)	(1.2)	(85)	(1.1)	3	0.1
Provision for income taxes and effective income tax rate	\$ 1,143	15.2 % \$	1,092	14.9 % \$	1,326	18.6 %

TD BANK GROUP • 2013 CONSOLIDATED FINANCIAL STATEMENTS & NOTES

NOTE 27: INCOME TAXES

Page 74

# Deferred tax assets and liabilities are comprised of:

# Deferred Tax Assets and Liabilities

(millions of Canadian dollars)		As at
	October 31	October 31
	2013	2012
	Consolidated	Consolidated
	Balance	Balance
	Sheet	Sheet
Deferred tax assets		
Allowance for credit losses	\$ 555	\$ 530
Land, buildings, equipment, and other depreciable assets	-	7
Deferred (income) expense	165	199
Trading loans	131	192
Derecognition of financial assets and liabilities	168	187
Goodwill	-	7
Employee benefits	659	671
Losses available for carry forward	313	285
Tax credits	360	184
Other	294	265
Total deferred tax assets <sup>1</sup>	\$ 2,645	\$ 2,527
Deferred tax liabilities		
Securities	\$ 855	\$ 1,457
Intangible assets	389	419
Goodwill	6	-
Land, buildings, equipment, and other depreciable assets	10	-
Pensions	118	95
Total deferred tax liabilities	\$ 1,378	\$ 1,971
Net deferred tax assets	\$ 1,267	\$ 556
Reflected on the Consolidated Balance Sheet as follows:		
Deferred tax assets	\$ 1,588	
Deferred tax liabilities	321	327
Net deferred tax assets	\$ 1,267	\$ 556

1,267 \$ 556
1 The amount of temporary differences, unused tax losses, and unused tax credits for which no deferred tax asset is recognized on the Consolidated Balance Sheet was \$37 million as at October 31, 2013 (October 31, 2012 – nil), of which \$5 million is scheduled to expire within 5 years.

The movement in the net deferred tax asset for the years ended October 31, 2013 and October 31, 2012 was as follows:

# Deferred Income Tax Expense (Recovery)

				2013				2012
	nsolidated	Other	Business		Consolidated	Other	Business	
St	atement of	Comprehensive			Statement of			
	Income	Income	and Other	Total	Income	Income	and Other	Total
\$	(25) \$	\$ - \$		\$ (25) \$	(22)	\$ - \$	- \$	(22)
				-				
		-	-			-	50	19
		-	-			-	-	(73)
	61	-	-	61	74	-	-	74
				-				
	74	(55)	-	19	4	86	-	90
		-	-			-	-	33
	12	-	-	12	(11)	-	-	(11)
				-				
	(28)	-	-	(28)		-	-	(167)
		-	-			-	-	(104)
	(11)	-	(18)	(29)	(189)	-	(29)	(218)
		(337)	-			(153)	-	400
	(91)	-	61	(30)		-	-	(8)
	23	-	-	23	53	-	-	53
\$	(362) \$	\$ (392) \$	43 5	\$ (711) \$	112	\$ (67) \$	21 \$	66
		Statement of Income \$ (25) : 17 34 61 73 13 (28) (176) (176) (176) (176) (176) (176) (176) (176) (176) (176) (176) (176) (176) (25) (25) (25) (25) (25) (25) (25) (25	Statement of Income         Comprehensive Income           \$         (25)         \$         -         \$           17         -         -         \$           34         -         -         \$           61         -         -         \$           13         -         -         \$           12         -         -         \$         -           (176)         -         -         \$           (176)         -         -         \$           (28)         -         -         \$           (176)         -         -         \$           (28)         -         -         \$           (28)         -         -         \$           (28)         -         -         \$           (28)         -         -         \$           (26)         (337)         -         \$           (23)         -         -         \$	Statement of Income         Combinations and Other           Income         Income         and Other           \$         (25)         \$         -         \$           17         -         -         3           34         -         -         -           61         -         -         -           74         (55)         -         1           13         -         -         -           12         -         -         -           (16)         -         -         -           (176)         -         -         -           (176)         -         -         -           (176)         -         -         -           (176)         -         -         -           (176)         -         -         -           (265)         (3337)         -         -           (23)         -         -         -	Statement of Income         Combinations and Other         Total           s         (25)         -         \$         -         \$         (25)         -         \$         -         \$         -         \$         -         \$         -         \$         -         \$         -         \$         -         \$         -         \$         -         \$         -         \$         -         \$         -         \$ <t< td=""><td>Statement of Income         Comprehensive and Other         Combinations and Other         Statement of Income           \$         (25)         \$         -         \$         (26)         \$         (22)           17         -         -         17         (31)         (73)         (74)           61         -         -         61         74         (74)         (75)         -         -         14         (73)           13         -         -         113         -         -         12         33         -         -         12         33         -         -         12         (11)         -         (167)         (167)         (167)         (167)         (167)         (169)         (189)         (189)         (189)         (189)         (22)         53         -         -         23         -         -         23         53</td><td>Statement of comprehensive Income         Combinations and Other         Statement of Locome         Comprehensive Income         Comprehensive Income           \$         (25)         \$         -         \$         (25)         \$         -         \$           17         -         -         \$         (25)         \$         (22)         \$         -         \$           17         -         -         17         (31)         -         \$         -         \$         \$         -         \$         \$         -         \$         \$         -         \$         \$         -         \$         \$         -         \$         \$         -         \$         \$         -         \$         \$         -         \$         \$         -         \$         \$         -         \$         \$         -         \$         \$         -         \$         \$         -         \$         \$         \$         -         \$         \$         \$         -         \$         \$         \$         \$         \$         -         \$         \$         \$         -         \$         \$         \$         \$         \$         \$         \$         \$</td><td>Statement of Income         Combinations and Other         Statement of Total         Comprehensive Income         Combinations and Other           \$         (25) \$         - \$         - \$         (25) \$         - \$</td></t<>	Statement of Income         Comprehensive and Other         Combinations and Other         Statement of Income           \$         (25)         \$         -         \$         (26)         \$         (22)           17         -         -         17         (31)         (73)         (74)           61         -         -         61         74         (74)         (75)         -         -         14         (73)           13         -         -         113         -         -         12         33         -         -         12         33         -         -         12         (11)         -         (167)         (167)         (167)         (167)         (167)         (169)         (189)         (189)         (189)         (189)         (22)         53         -         -         23         -         -         23         53	Statement of comprehensive Income         Combinations and Other         Statement of Locome         Comprehensive Income         Comprehensive Income           \$         (25)         \$         -         \$         (25)         \$         -         \$           17         -         -         \$         (25)         \$         (22)         \$         -         \$           17         -         -         17         (31)         -         \$         -         \$         \$         -         \$         \$         -         \$         \$         -         \$         \$         -         \$         \$         -         \$         \$         -         \$         \$         -         \$         \$         -         \$         \$         -         \$         \$         -         \$         \$         -         \$         \$         -         \$         \$         -         \$         \$         \$         -         \$         \$         \$         -         \$         \$         \$         \$         \$         -         \$         \$         \$         -         \$         \$         \$         \$         \$         \$         \$         \$	Statement of Income         Combinations and Other         Statement of Total         Comprehensive Income         Combinations and Other           \$         (25) \$         - \$         - \$         (25) \$         - \$

Certain taxable temporary differences associated with the Bank's investments in subsidiaries, branches and associates, and interests in joint ventures did not result in the recognition of deferred tax liabilities as at October 31, 2013. The total amount of these temporary differences was \$30 billion as at October 31, 2013 (October 31, 2012 – \$26 billion).

TD BANK GROUP • 2013 CONSOLIDATED FINANCIAL STATEMENTS & NOTES

# NOTE 28: EARNINGS PER SHARE

Basic earnings per share is calculated by dividing net income attributable to common shareholders by the weighted-average number of common shares outstanding for the period.

Diluted earnings per share is calculated using the same method as basic earnings per share except that certain adjustments are made to net income attributable to common shareholders and the weighted-average number of shares outstanding for the effects of all dilutive potential common shares that are assumed to be issued by the Bank.

The following table presents the Bank's basic and diluted earnings per share.

Basic and Diluted Earnings Per Share			
(millions of Canadian dollars, except as noted)	For the	years ended Od	ctober 31
	2013	2012	2011
Basic earnings per share			
Net income attributable to common shareholders	\$ 6,372 \$	6,171 \$	5,761
Weighted-average number of common shares outstanding (millions)	918.9	906.6	885.7
Basic earnings per share (dollars)	\$ 6.93 \$	6.81 \$	6.50
Diluted earnings per share			
Net income attributable to common shareholders	\$ 6,372 \$	6,171 \$	5,761
Effect of dilutive securities			
Capital Trust II Securities – Series 2012-1	3	17	17
Preferred Shares – Series M and N	 -	-	25
Net income available to common shareholders including impact of dilutive securities	\$ 6,375 \$	6,188 \$	5,803
Weighted-average number of common shares outstanding (millions)	918.9	906.6	885.7
Effect of dilutive securities			
Stock options potentially exercisable (millions) <sup>1</sup>	2.9	3.3	4.5
TD Capital Trust II Securities – Series 2012-1 (millions)	0.7	5.0	4.9
Preferred Shares – Series M and N (millions)	-	-	7.8
Weighted-average number of common shares outstanding – diluted (millions)	922.5	914.9	902.9
Diluted earnings per share (dollars) <sup>1</sup>	\$ 6.91 \$	6.76 \$	6.43

<sup>1</sup> For the years ended October 31, 2013, October 31, 2012 and October 31, 2011, the computation of diluted earnings per share did not exclude any weighted-average options where the option price was greater than the average market price of the Bank's common shares.

NOTE 29: PROVISIONS, CONTINGENT LIABILITIES, COMMITMENTS, GUARANTEES, PLEDGED ASSETS, AND COLLATERAL

### PROVISIONS

The following table summarizes the Bank's provisions as at October 31, 2013 and October 31, 2012.

### Provisions (millions of Canadian dollars)

(millions of Canadian dollars)						
				Asset		
				Retirement		
		Litigation	Restructuring	Obligations	Other	Total
Balance as of November 1, 2011	ę	5 123	\$ 5	\$ 67 \$	58 \$	253
Additions		549	-	7	132	688
Amounts used		(377)	(1)	(9)	(96)	(483)
Unused amounts reversed		(6)	-	-	(4)	(10)
Foreign currency translation adjustments and other		(3)	-	1	(1)	(3)
Balance as at October 31, 2012, before allowance for						
credit losses for off-balance sheet instruments	ę	5 286	\$ 4	\$ 66 \$	6 89 \$	445
Add: allowance for credit losses for off-balance sheet instruments <sup>1</sup>						211
Balance as of October 31, 2012					\$	656
Balance as of November 1, 2012	5	5 286	\$ 4	\$ 66 \$	6 89 \$	445
Additions		251	129	7	102	489
Amounts used		(279)	(28)	-	(105)	(412)
Unused amounts reversed		(23)	-	(4)	(22)	(49)
Foreign currency translation adjustments and other		9	-	-	2	11
Balance as at October 31, 2013, before allowance for						
credit losses for off-balance sheet instruments	\$	5 244	\$ 105	\$ 69 \$	66 \$	484
Add: allowance for credit losses for off-balance sheet instruments <sup>1</sup>						212
Balance as at October 31, 2013					\$	696

1 Refer to Note 7, Loans, Impaired Loans and Allowance for Credit Losses for further details.

TD BANK GROUP • 2013 CONSOLIDATED FINANCIAL STATEMENTS & NOTES

### LITIGATION

In the ordinary course of business, the Bank and its subsidiaries are involved in various legal and regulatory actions, including class actions and other litigation or disputes with third parties. Legal provisions are established when it becomes probable that the Bank will incur an expense and the amount can be reliably estimated. The Bank may incur losses in addition to the amounts recorded when the loss is greater than estimated by management, or for matters when an unfavourable outcome is reasonably possible. The Bank considers losses to be reasonably possible when they are neither probable nor remote. The Bank believes the estimate of the aggregate range of reasonably possible losses, in excess of provisions, for its legal proceedings where it is possible to make such an estimate, is from zero to approximately \$336 million as at October 31, 2013. This estimated aggregate range of reasonably possible losses is based upon currently available information for those proceedings in which the Bank is involved, taking into account the Bank's best estimate of such losses for those cases which an estimate can be made. The Bank's estimate involves significant judgment, given the varying stages of the proceedings and the existence of multiple defendants in many of such proceedings whose share of liability has yet to be determined. The matters underlying the estimated range will change from time to time, and actual losses may vary significantly from the current estimate. For certain cases, the Bank does not believe that an estimate can currently be made as many of them are in preliminary stages and certain cases have no specific amount claimed. Consequently, these cases are not included in the range.

In management's opinion, based on its current knowledge and after consultation with counsel, the Bank believes that the ultimate disposition of these actions, individually or in the aggregate, will not have a material adverse effect on the consolidated financial condition or the consolidated cash flows of the Bank. However, there are a number of uncertainties involved in such proceedings, some of which are beyond the Bank's control, including, for example, the risk that the requisite external approvals of a particular settlement may not be granted. As such, there is a possibility that the ultimate resolution of those legal or regulatory actions may be material to the Bank's consolidated results of operations for any particular reporting period.

The following is a description of the Bank's material legal or regulatory actions.

### Rothstein Litigation

TD Bank, N.A. was named as a defendant in multiple lawsuits in state and federal court in Florida related to an alleged US\$1.2 billion Ponzi scheme perpetrated by, among others, Scott Rothstein, a partner of the Fort Lauderdale, Florida based law firm, Rothstein, Rosenfeldt and Adler ("RRA").

On July 11, 2013, the United States Bankruptcy Court for the Southern District of Florida confirmed a liquidation plan for the RRA bankruptcy estate that includes a litigation bar order in favor of TD Bank, N.A. (the "Bar Order"). TD Bank, N.A. and/or the Bank are or may be the subject of other litigation or regulatory proceedings related to the Rothstein fraud, although further civil litigation may be enjoined by the Bar Order. The outcome of any such proceedings is difficult to predict and could result in judgments, settlements, injunctions or other results adverse to TD Bank, N.A. or the Bank. Two pending civil matters are specifically exempted from the Bar Order.

First, TD Bank's appeal of the verdict entered against it in the lawsuit captioned Coquina Investments v. TD Bank, N.A. et al. will continue. The jury in the Coquina lawsuit returned a verdict against TD Bank, N.A. on January 18, 2012 in the amount of US\$67 million, comprised of US\$32 million of compensatory damages and US\$35 million of punitive damages. On August 3, 2012, the trial court entered an order sanctioning TD Bank, N.A. and its former outside counsel, Greenberg Traurig, for alleged discovery misconduct. The sanctions order established certain facts relating to TD Bank, N.A.'s knowledge of the Rothstein fraud and the unreasonableness of TD Bank, N.A.'s monitoring and alert systems, and ordered TD Bank, N.A. and Greenberg Traurig to pay the costs incurred by the plaintiff in bringing the sanctions. The judgment and sanctions order have been appealed to the United States Court of Appeals for the Eleventh Circuit.

Second, the Bar Order does not apply to a motion seeking sanctions against TD Bank, N.A. filed by the plaintiffs in the matter captioned Razorback Funding, LLC, et al. v. TD Bank, N.A., et al., which was dismissed pursuant to a settlement agreement entered into between the plaintiffs and TD Bank, N.A. in April 2012. TD Bank, N.A. has opposed the motion for sanctions and denies the purported basis for the motion.

#### **Overdraft Litigation**

TD Bank, N.A. was originally named as a defendant in six putative nationwide class actions challenging the manner in which it calculates and collects overdraft fees: Dwyer v. TD Bank, N.A. (D. Mass.); Hughes v. TD Bank, N.A. (D. N.J.); Mascaro v. TD Bank, N.A. (D. D.C.); Mazzadra, et al. v. TD Bank, N.A. (S.D. Fla.); Kimenker v. TD Bank, N.A. (D. N.J.); and Mosser v. TD Bank, N.A. (D. Pa.). These actions were transferred to the United States District Court for the Southern District of Florida and have now been dismissed or settled. Settlement payments were made to class members in June 2013; the Court retains jurisdiction over recipients and distributions.

On August 21 2013, TD Bank, N.A. was named as a defendant in King, et al. v. Carolina First Bank n/k/a TD Bank, N.A. (D.S.C.), a putative nationwide class action filed in federal court in South Carolina challenging overdraft practices at Carolina First Bank prior to its merger into TD Bank, N.A. in September 2010, as well as the overdraft practices at TD Bank, N.A. from August 16, 2010 to the present. On October 25, 2013, TD Bank, N.A. filed a motion to dismiss in part plaintiffs complaint. This case is in its preliminary stages, and plaintiffs have not claimed a specific damages amount.

#### Glitnir Litigation

In January 2013, The Toronto-Dominion Bank (the Bank) was named as a defendant in *Gittnir HF v. The Toronto-Dominion Bank*, an English High Court proceeding issued by Gitnir HF, a former Icelandic bank. The claim arises out of the Bank's termination of derivatives transactions following Githrif's banktruptcy during the Icelandic banking crisis in October 2008. In particular, the claim concerns the appropriateness of the foreign currency exchange rates. Indress rates, and basis spreads used by the Bank in its close-out calculation in respect of Githrif's heatheduled to be heard in October 2014.

#### RESTRUCTURING

The Bank undertook certain measures commencing in the fourth quarter of 2013, which are expected to continue through fiscal year 2014, to reduce costs in a sustainable manner and achieve greater operational efficiencies. To implement these measures, the Bank recorded a provision of \$129 million for restructuring initiatives related primarily to retail branch and real estate optimization initiatives.

### COMMITMENTS

### Credit-related Arrangements

In the normal course of business, the Bank enters into various commitments and contingent liability contracts. The primary purpose of these contracts is to make funds available for the financing needs of customers. The Bank's policy for requiring collateral security with respect to these contracts and the types of collateral security held is generally the same as for loans made by the Bank. Financial and performance standby letters of credit represent irrevocable assurances that the Bank will make payments in the event that a customer cannot meet its obligations to third parties and they carry the same credit risk, recourse and collateral security requirements as loans extended to customers. See the Guarantees section below for further details.

TD BANK GROUP • 2013 CONSOLIDATED FINANCIAL STATEMENTS & NOTES

Documentary and commercial letters of credit are instruments issued on behalf of a customer authorizing a third party to draw drafts on the Bank up to a certain amount subject to specific terms and conditions. The Bank is at risk for any drafts drawn that are not ultimately settled by the customer, and the amounts are collateralized by the assets to which they relate

Commitments to extend credit represent unutilized portions of authorizations to extend credit in the form of loans and customers' liability under acceptances. A discussion on the types of liquidity facilities the Bank provides to its securitization conduits is included in Note 9.

The values of credit instruments reported below represent the maximum amount of additional credit that the Bank could be obligated to extend should contracts be fully utilized.

Credit Instruments (millions of Canadian dollars) As at October 31 October 31 2013 2012 Financial and performance standby letters of credit 16.503 **\$** 15.802 \$ Documentary and commercial letters of credit 200 279 Commitments to extend credit<sup>1</sup> Original term to maturity of one year or less 32 593 31 845 Original term to maturity of more than one year 56,873 50.016 Total \$ 106.169 \$ 97.942 Commitments to extend credit exclude personal lines of credit and credit card lines, which are unconditionally cancellable at the Bank's discretion at any time

In addition, the Bank is committed to fund \$82 million (October 31, 2012 - \$249 million) of private equity investments.

#### Long-term Commitments or Leases

The Bank has obligations under long-term non-cancellable leases for premises and equipment. Future minimum operating lease commitments for premises and for equipment, where the annual rental is in excess of \$100 thousand, is estimated at \$768 million for 2014; \$732 million for 2015; \$683 million for 2016; \$617 million for 2017, \$538 million for 2018, and \$2,918 million for 2019 and thereafter

Future minimum finance lease commitments where the annual payment is in excess of \$100 thousand, is estimated at \$32 million for 2014; \$18 million for 2015; \$12 million for 2016; \$7 million for 2017; \$6 million for 2018: and \$28 million for 2019 and thereafter.

The premises and equipment net rental expense, included under Non-interest expenses in the Consolidated Statement of Income, was \$971 million for the year ended October 31, 2013 (2012 - \$914 million; 2011 -\$877 million).

### Pledged Assets and Collateral

In the ordinary course of business, securities and other assets are pledged against liabilities or contingent liabilities, including repurchase agreements, securitization liabilities, capital trust securities, and securities borrowing transactions. Assets are also deposited for the purposes of participation in clearing and payment systems and depositories or to have access to the facilities of central banks in foreign jurisdictions, or as security for contract settlements with derivative exchanges or other derivative counterparties. As at October 31, 2013, securities and other assets with a carrying value of \$133.9 billion (October 31, 2012 - \$144.1 billion) were pledged as collateral in respect of these transactions. See Note 8, Transfer of Financial Assets, for further details, Certain consumer instalment and other personal loan assets with a carrying value of \$11.6 billion (October 31, 2012 - \$11.7 billion) were also pledged with respect to covered bonds issued by the Bank.

Assets transferred by the Bank where the transferee has the right to sell or repledge are as follows:

# Assets that can be Repledged or Sold

(millions of Canadian dollars)				As at
	Oct	tober 31	Oc	tober 31
		2013		2012
Trading loans, securities, and other	\$	29,484	\$	29,929
Other assets		120		120
Total	\$	29,604	\$	30,049

In addition, the Bank may accept financial assets as collateral that the Bank is permitted to sell or repledge in the absence of default. These transactions are conducted under terms that are usual and customary to standard lending, and security borrowing and lending activities. As at October 31, 2013, the fair value of financial assets accepted as collateral that the Bank is permitted to sell or repledge in the absence of default was \$19.8 billion (October 31, 2012 - \$18.0 billion). The fair value of financial assets accepted as collateral that has been sold or repledged (excluding cash collateral) was \$3.3 billion as at October 31, 2013 (October 31, 2012 - \$4,1 billion).

#### Assets Sold with Recourse

In connection with its securitization activities, the Bank typically makes customary representations and warranties about the underlying assets which may result in an obligation to repurchase the assets. These representations and warranties attest that the Bank, as the seller, has executed the sale of assets in good faith, and in compliance with relevant laws and contractual requirements. In the event that they do not meet these criteria, the loans may be required to be repurchased by the Bank.

#### GUARANTEES

The following types of transactions represent the principal guarantees that the Bank has entered into.

Assets Sold with Contingent Repurchase Obligations The Bank sells mortgage loans to the TD Mortgage Fund (the 'Fund'), a mutual fund managed by the Bank. The mortgage loans are fully collateralized by residential properties. The Bank continues to service the mortgages. As part of its servicing responsibilities, the Bank has an obligation to repurchase mortgage loans when they default for an amount equal to their carrying amount. Losses on the repurchased defaulted mortgages are recovered through realization of the security on the loan and the government guarantee, where applicable. In addition, if the Fund experiences a liquidity event such that it does not have sufficient cash to honour unit-holder redemptions, it has the option to sell the mortgage loans back to the Bank at their fair value. Generally, the term of these agreements do not exceed five years.

TD BANK GROUP • 2013 CONSOLIDATED FINANCIAL STATEMENTS & NOTES

#### **Credit Enhancements**

The Bank guarantees payments to counterparties in the event that third party credit enhancements supporting asset pools are insufficient.

### Written Options

Written options are agreements under which the Bank grants the buyer the future right, but not the obligation, to sell or buy at or by a specified date, a specific amount of a financial instrument at a price agreed when the option is arranged and which can be physically or cash settled.

Written options can be used by the counterparty to hedge foreign exchange, equity, credit, commodity and interest rate risks. The Bank does not track, for accounting purposes, whether its clients enter into these derivative contracts for trading or hedging purposes and has not determined if the guaranteed party has the asset or liability related to the underlying. Accordingly, the Bank cannot ascertain which contracts are guarantees under the definition contained in the accounting guideline for disclosure of guarantees. The Bank employs a risk framework to define risk tolerances and establishes limits designed to ensure that losses do not exceed acceptable, pre-defined limits. Due to the nature of these contracts, the Bank cannot make a reasonable estimate of the potential maximum amount payable to the counterparties. The total notional principal amount of the written options as at October 31, 2013 was \$82 billion (October 31, 2012 – \$94 billion).

#### Indemnification Agreements

In the normal course of operations, the Bank provides indemnification agreements to various counterparties in transactions such as service agreements, leasing transactions, and agreements relating to acquisitions and dispositions. Under these agreements, the Bank is required to compensate counterparties for costs incurred as a result of various contingencies such as changes in laws and regulations and litigation claims. The nature of certain indemnification agreements prevents the Bank from making a reasonable estimate of the maximum potential amount that the Bank would be required to pay such counterparties. The Bank also indemnifies directors, officers and other persons, to the extent permitted by law, against certain claims that may be made against them as a result of their services to the Bank or, at the Bank's

request, to another entity.

The table below summarizes as at October 31, the maximum potential amount of future payments that could be made under guarantees without consideration of possible recoveries under recourse provisions or from collateral held or pledged.

# Maximum Potential Amount of Future Payments

(millions of Canadian dollars)				As at
	Ocf	tober 31	0	ctober 31
		2013		2012
Financial and performance standby letters of credit	\$	16,503	\$	15,802
Assets sold with contingent repurchase obligations		341		581
Total	\$	16,844	\$	16,383
	Ψ	10,044	ų	10,505

### NOTE 30: RELATED PARTY TRANSACTIONS

Parties are considered to be related if one party has the ability to directly or indirectly control the other party or exercise significant influence over the other party in making financial or operational decisions. The Bank's related parties include key management personnel, their close family members and their related entities, subsidiaries, associates, joint ventures, and post-employment benefit plans for the Bank's employees.

#### TRANSACTIONS WITH KEY MANAGEMENT PERSONNEL, THEIR CLOSE FAMILY MEMBERS AND THEIR RELATED ENTITIES

Key management personnel are those persons having authority and responsibility for planning, directing and controlling the activities of the Bank, directly or indirectly. The Bank considers certain of its officers and directors and their affiliates to be key management personnel. The Bank makes loans to its key management personnel, their close family members and their related entities on market terms and conditions with the exception of banking products and services for key management personnel, which are subject to approved policy guidelines that govern all employees.

# Loans to Key Management Personnel, their Close Family Members and their Related Entities

(millions of Canadian dollars)				As at
	Oct	tober 31	Octo	ober 31
		2013		2012
Personal loans, including mortgages	\$	3	\$	6
Business loans		181		201
Total	\$	184	\$	207

TD BANK GROUP • 2013 CONSOLIDATED FINANCIAL STATEMENTS & NOTES

### COMPENSATION

transactions

The remuneration of key management personnel was as follows:

 Compensation

 For the years ended October 31

 (millions of Canadian dollars)
 For the years ended October 31

 2013
 2012
 2011

 Short-term employee benefits
 \$ 25 \$ 23 \$ 23
 23
 23

 Post-employment benefits
 2
 1
 2

 Share-based payments
 32
 32
 33

 Total
 \$ 59 \$ 56 \$ 58
 58

In addition, the Bank offers deferred share and other plans to non-employee directors, executives and certain other key employees. See Note 25 for more details.

In the ordinary course of business, the Bank also provides various banking services to associated and other related corporations on terms similar to those offered to non-related parties.

# TRANSACTIONS WITH SUBSIDIARIES, TD AMERITRADE AND SYMCOR INC.

Transactions between the Bank and its subsidiaries meet the definition of related party transactions. If these transactions are eliminated on consolidation, they are not disclosed as related party

Transactions between the Bank, TD Ameritrade and Symcor also qualify as related party transactions. Other than as described below, during fiscal 2013, there were no significant transactions between the Bank, TD Ameritrade and Symcor.

### Other Transactions with TD Ameritrade and Symcor Inc.

i) TD AMERITRADE HOLDING CORPORATION

A description of significant transactions of the Bank and its affiliates with TD Ameritrade is set forth below.

#### Insured Deposit Account (formerly known as Money Market Deposit Account) Agreement

The Bank is party to an insured deposit account (IDA) agreement with TD Ameritrade, pursuant to which the Bank makes available to clients of TD Ameritrade, IDAs as designated sweep vehicles. TD Ameritrade provides marketing and support services with respect to the IDA. The Bank paid fees of \$821 million in 2013 (2012 – \$834 million; 2011 – \$762 million) to TD Ameritrade for the deposit accounts. The fee paid by the Bank is based on the average insured deposit balance of \$70.4 billion in 2013 (2012 – \$60.3 billion; 2011 – \$49.3 billion) with a portion of the fee tied to the actual yield earned by the Bank on the investments, less the actual interest paid to clients of TD Ameritrade, formula).

As at October 31, 2013, amounts receivable from TD Ameritrade were \$54 million (October 31, 2012 – \$129 million). As at October 31, 2013, amounts payable to TD Ameritrade were \$103 million (October 31, 2012 – \$87 million).

### ii) TRANSACTIONS WITH SYMCOR INC.

The Bank has one-third ownership in Symcor Inc. (Symcor), a Canadian provider of business process outsourcing services offering a diverse portfolio of integrated solutions in item processing, statement processing and production, and cash management services. The Bank accounts for Symcor's results using the equity method of accounting. During fiscal 2013, the Bank paid \$128 million (2012 – \$128 million; 2011 – \$139 million) for these services. As at October 31, 2013, the amount payable to Symcor was \$10 million (October 31, 2012 – \$10 million).

The Bank and two other shareholder banks have also provided a \$100 million unsecured loan facility to Symcor which was undrawn as at October 31, 2013 and October 31, 2012.

### NOTE 31: SEGMENTED INFORMATION

For management reporting purposes, the Bank's operations and activities are organized around four key business segments: Canadian Personal and Commercial Banking (CAD P&C), Wealth and Insurance, U.S. Personal and Commercial Banking (U.S. P&C), and Wholesale Banking. The Bank's other activities are grouped into the Corporate segment. The results of TD Auto Finance Canada are reported in CAD P&C. The results of TD Auto Finance U.S. are reported in U.S. P&C. Integration charges, direct transaction costs, and changes in fair value of contingent consideration relating to the Chrysler Financial acquisition are reported in the Corporate segment.

Effective December 1, 2011, the results of the credit card portfolio of MBNA Canada are reported primarily in the CAD P&C and Wealth and Insurance segments. Integration charges and direct transaction costs relating to the acquisition of the credit card portfolio of MBNA Canada are reported in the CAD P&C segment. Effective March 13, 2013, the results of the U.S. credit card portfolio of Target are reported in the U.S. P&C segment. and effective March 27, 2013, the results of Epoch are reported in the Wealth and Insurance segment.

Executive responsibilities for the TD Insurance business were moved from Group Head, Canadian Banking, Auto Finance, and Credit Cards, to the Group Head, Wealth and Insurance and Corporate Shared Services. Accordingly, effective November 1, 2011, the results of the TD Insurance business were transferred from CAD P&C to Wealth and Insurance. The prior period results have been restated retroactively to 2011. Effective July 1, 2013, the Group Head, U.S. Personal and Commercial Banking became Chief Operating Officer, TD, and subsequently, on November 1, 2014, is expected to become the Bank's Group President and Chief Executive Officer. Also effective July 1, 2013, the Group Head, Wealth Management, Insurance and Corporate Shared Services became Group Head, U.S. Personal and Commercial Banking. Executive responsibilities for the Wealth Management business will be moved to the Group Head, Canadian Banking and Auto Finance, TD, and the Credit Cards and Insurance businesses will be moved to the Group Head, Corporate Development, Enterprise Strategy and Treasury, TD. The Bank is currently finalizing its future reporting format and will update these results for segment reporting purposes effective the first quarter of fiscal

2014. These changes will be applied retroactively in all periods presented. CAD P&C comprises the Bank's personal and business banking in Canada and provides financial products and services to personal, small business, and commercial customers. Wealth and Insurance provides insurance, investment products and services to institutional and retail investors, and includes the Bank's equity investment in TD Ameritrade. U.S. P&C provides commercial banking, mortgage banking and other financial services in the U.S., primarily in the Northeast and Mid-Atlantic regions and Florida. Wholesale Banking provides financial products and services to corporate, government, and institutional customers. The Bank's other activities are grouped into the Corporate segment. The Corporate segment includes the effects of asset securitization programs, treasury management, collective provision for credit losses in CAD P&C and Wholesale Banking, and residual unallocated revenue and expenses.

TD BANK GROUP • 2013 CONSOLIDATED FINANCIAL STATEMENTS & NOTES

The results of each business segment reflect revenue, expenses and assets generated by the businesses in that segment. Due to the complexity of the Bank, its management reporting model uses various estimates, assumptions, allocations and risk-based methodologies for funds transfer pricing, inter-segment revenue, income tax rates, capital, indirect expenses and cost transfers to measure business segment results. Transfer pricing of funds is generally applied at market rates. Inter-segment revenue is engoliated between each business segment and approximates the fair value of the services provided. Income tax provision or recovery is generally applied to each segment based on a statutory tax rate and may be adjusted for items and activities unique to each segment. Amortization of intangibles acquired as a result of business segments is presented before amortization of these intangibles.

Net interest income within Wholesale Banking is calculated on a taxable equivalent basis (TEB), which means that the value of non-taxable or tax-exempt income, including dividends, is adjusted to its equivalent before-tax value. Using TEB allows the Bank to measure income from all securities and loans consistently and makes for a more meaningful comparison of net interest income with similar institutions. The TEB adjustment reflected in Wholesale Banking is reversed in the Corporate segment.

The Bank purchases CDS to hedge the credit risk in Wholesale Banking's corporate lending portfolio. These CDS do not qualify for hedge accounting treatment and are measured at fair value with changes in fair value recognized in current period's earnings. The related loans are accounted for at amortized cost. Management believes that this asymmetry in the accounting treatment between CDS and loans would result in periodic profit and loss volatility which is not indicative of the economics of the corporate loan portfolio or the underlying business performance in Wholesale Banking. As a result, the CDS are accounted for on an accrual basis in Wholesale Banking and the gains and losses on the CDS, in excess of the acruidable-for-sale category effective August 1, 2008. As part of the Bank's trading strategy, these debt securities are

As discussed in Note 6, the Bank reclassified certain debt securities from trading to the available-for-sale category effective August 1, 2008. As part of the Bank's trading strategy, these debt securities are economically hedged, primarily with CDS and interest rate swap contracts. These derivatives are not eligible for reclassified debt securities results in volatility in earnings from period to period that is not indicative of the economics of the underlying business performance in Wholesale Banking. As a result, the derivatives are accounted for on an accrual basis in Wholesale Banking and the gains and losses related to the derivatives, in excess of the accrued costs, are reported in the Corporate segment.

The following table summarizes the segment results for the years ended October 31, 2013, October 31, 2012, and October 31, 2011.

TD BANK GROUP • 2013 CONSOLIDATED FINANCIAL STATEMENTS & NOTES

(millions of Canadian dollars)					For	the years ended C	
							2013
		adian		U.S.			
	Persona			Personal and			
	Comme			Commercial	Wholesale		
		nking	Insurance	Banking	Banking	Corporate	Tota
Net interest income (loss)		8,345 \$		,			16,078
Non-interest income (loss) <sup>1</sup>		2,695	6,358	1,957	425	(251)	11,184
Provision for (reversal of) credit losses		929	-	779	26	(103)	1,631
nsurance claims and related expenses <sup>1</sup>		-	3,056	-	-	-	3,056
Non-interest expenses		5,136	2,821	4,550	1,541	994	15,042
ncome (loss) before income taxes		4,975	1,060	1,800	840	(1,142)	7,533
Provision for (recovery of) income taxes		1,321	153	273	192	(796)	1,143
Equity in net income of an investment in							
associate, net of income taxes		-	246	-	-	26	272
Net income (loss)	\$ :	3,654 \$	1,153	\$ 1,527	\$ 648	\$ (320) \$	6,662
Fotal assets as at October 31							
(billions of Canadian dollars)	\$	290.3 \$	27.5	\$ 239.1	\$ 269.3	\$ 36.3 \$	862.5
							2012
let interest income (loss)		8,023 \$					15,026
Non-interest income (loss) <sup>1</sup>		2,629	5,860	1,468	849	(286)	10,520
Provision for (reversal of) credit losses		1,151	-	779	47	(182)	1,795
nsurance claims and related expenses <sup>1</sup>			2,424	-	-	-	2,424
Non-interest expenses		4,988	2,600	4,125	1,570	715	13,998
ncome (loss) before income taxes		4,513	1,419	1,227	1,037	(867)	7,329
Provision for (recovery of) income taxes		1,209	261	99	157	(634)	1,092
Equity in net income of an investment in							
associate, net of income taxes		-	209	-	-	25	234
Net income (loss)	\$	3,304 \$	1,367 \$	\$ 1,128	\$ 880	\$ (208) \$	6,471
Fotal assets as at October 31							
(billions of Canadian dollars)	\$	282.6 \$	26.4	\$ 209.1	\$ 260.7	\$ 32.3 \$	811.1
							2011
let interest income (loss)	\$	7,190 \$	542 \$	\$ 4,392	\$ 1,659	\$ (122) \$	13,661
Non-interest income (loss) <sup>1</sup>		2,342	5,676	1,342	837	(18)	10,179
Provision for (reversal of) credit losses		824	_	687	22	(43)	1,49
nsurance claims and related expenses <sup>1</sup>		-	2,178	-	-	·	2,17
Non-interest expenses		4,433	2,616	3,593	1,468	937	13,04
ncome (loss) before income taxes		4,275	1,424	1,454	1,006	(1,034)	7,12
Provision for (recovery of) income taxes	· · · · · · · · · · · · · · · · · · ·	1,224	317	266	191	(672)	1,326
Equity in net income of an investment in						/	,
associate, net of income taxes		-	207	-	-	39	24
let income (loss)	\$	3,051 \$	1,314 9	\$ 1,188	\$ 815		6,04
otal assets as at October 31	· · · · ·					. , , ,	
(billions of Canadian dollars)	s	258.5 \$	26.7	\$ 198.7	\$ 220.3	\$ 31.3 \$	735.

1 Effective 2013, insurance revenue and insurance claims and related expenses are presented on a gross basis on the Consolidated Statement of Income. Comparative amounts have been reclassified to conform with the current period presentation.

TD BANK GROUP • 2013 CONSOLIDATED FINANCIAL STATEMENTS & NOTES

# RESULTS BY GEOGRAPHY

For reporting of geographic results, segments are grouped into Canada, United States and Other international. Transactions are primarily recorded in the location responsible for recording the revenue or assets. This location frequently corresponds with the location of the legal entity through which the business is conducted and the location of the customer.

(millions of Canadian dollars)		F	or the years ende	ed Oct	ober 31		As	at Oc	ctober 31
		2013						2013	
			Income before						
	Total	revenue <sup>1</sup>	income taxes	Net	income	G	Goodwill	Tota	al assets
Canada	\$	18,013	\$ 5,233	\$	4,243	\$	1,554	\$	518,412
United States		7,205	1,040		877		11,694		262,682
Other international		2,044	1,260		1,542		49		81,438
Total	\$	27,262	\$ 7,533	\$	6,662	\$	13,297	\$	862,532
						_			
					2012				2012
Canada	\$	17,314	\$ 5,358	\$	4,294	\$	1,549	\$	498,449
United States		6,101	474		472		10,713		241,996
Other international		2,131	1,497		1,705		49		70,661
Total	\$	25,546	\$ 7,329	\$	6,471	\$	12,311	\$	811,106
					2011				2011
Canada	\$	15,701	\$ 4,510	\$	3,428	\$	1,455	\$	452,334
United States		5,708	796		631		10,753		221,576
Other international		2,431	1,819		1,986		49		61,583
Total	\$	23,840	\$ 7,125	\$	6,045	\$	12,257	\$	735,493

presentation

# NOTE 32: INTEREST RATE RISK

The Bank earns and pays interest on certain assets and liabilities. To the extent that the assets, liabilities and financial instruments mature or reprice at different points in time, the Bank is exposed to interest rate risk. The following table details the balances of interest-rate sensitive instruments by the earlier of the maturity or repricing date. Contractual repricing dates may be adjusted according to management's estimates for prepayments or early redemptions that are independent of changes in interest rates. Certain assets and liabilities are shown as non-rate sensitive although the profile assumed for actual management may be different. Derivatives are presented in the floating rate category. The Bank's risk management policies and procedures relating to credit, market, and liquidity risks as required under IFRS 7 are outlined in the shaded sections of the "Managing Risk" section of the MD&A in this report.

TD BANK GROUP • 2013 CONSOLIDATED FINANCIAL STATEMENTS & NOTES

In	terest	Rate	Risk	

Interest Rate Risk									As at
(billions of Canadian dollars, except as noted)								Ostaha	AS at er 31, 2013
					Total	Over 1		Non-	er 31, 2013
		Floating	Within 3	3 months	within	year to	Over	interest	
		rate	months	to 1 year	1 year	5 years	5 years	sensitive	Total
Assets									
Cash resources and other	\$	10.5 \$	20.8 \$	0.8 \$	32.1 \$	- S	- \$	0.3 \$	32.4
Effective yield			0.3 %	0.6 %		- %	- %		
Trading loans, securities, and other	\$	0.1 \$	6.0 \$	9.0 \$	15.1 \$	25.3 \$	11.8 \$	49.7 \$	101.9
Effective yield			1.6 %	1.1 %		2.0 %	2.9 %		
Financial assets designated at fair value through profit or loss	\$	0.7 \$	0.6 \$		3.3 \$	2.6 \$	0.5 \$	0.1 \$	6.5
Effective yield	\$		4.8 %	2.9 % 39.5 \$	47.0.4	3.6 %	3.0 %		70 5
Available-for-sale Effective yield	\$	0.4 \$	7.4 \$ 0.3 %		47.3 \$	21.2 \$ 2.1 %	10.4 \$ 2.2 %	0.6 \$	79.5
Held-to-maturity	s	- \$	0.3 % 1.1 \$	0.9 % 2.0 \$	3.1 \$	2.1 % 17.6 \$	2.2 % 9.3 \$	- \$	30.0
Effective vield	Ŷ	- ,	2.3 %	1.6 %	J.1 Ø	1.4 %	2.1 %	- \$	30.0
Securities purchased under reverse repurchase agreements	\$	2.2 \$	46.4 \$	7.2 \$	55.8 \$	2.1 \$	- \$	6.4 \$	64.3
Effective yield	•	•	0.4 %	0.2 %	00.0 \$	1.9 %	- %	0.4 0	0.1.0
Loans	\$	15.3 \$	190.5 \$	47.4 \$	253.2 \$	157.5 \$	23.7 \$	10.5 \$	444.9
Effective yield			1.8 %	3.7 %		3.6 %	3.9 %		
Other	\$	55.9 \$	- \$	- \$	55.9 \$	- \$	- \$	47.1 \$	103.0
Total assets	\$	85.1 \$	272.8 \$	107.9 \$	465.8 \$	226.3 \$	55.7 \$	114.7 \$	862.5
Liabilities and equity									
Trading deposits	\$	- \$	25.6 \$	19.8 \$	45.4 \$	0.7 \$	0.4 \$	1.1 \$	47.6
Effective yield			0.2 %	0.4 %		0.6 %	2.1 %		
Other deposits	\$	196.2 \$	53.9 \$	49.3 \$	299.4 \$	54.8 \$	1.6 \$	187.7 \$	543.5
Effective yield			0.8 %	0.9 %		1.7 %	2.1 %		
Securitization liabilities at fair value Effective yield	\$	- \$	4.4 \$ 0.9 %	8.5 \$ 1.0 %	12.9 \$	6.6 \$ 1.7 %	2.5 \$ 2.6 %	- \$	22.0
Obligations related to securities sold short	S	41.8 \$	0.9 %	1.0 %	41.8 \$	1.7 % - S	2.6 %	- \$	41.8
Obligations related to securities sold short	ş	41.0 \$	- >	- >	41.0 <b>ə</b>	- >	- >	- >	41.0
agreements	S	0.8 \$	27.7 \$	0.1 \$	28.6 \$	- S	- S	5.8 \$	34.4
Effective yield	Ŷ	0.0 ¥	0.4 %	0.4 %	20.0 φ	- %	- %	υ.υ ψ	04.4
Securitization liabilities at amortized cost	S	- S	8.1 \$	2.6 \$	10.7 \$	12.0 \$	2.9 \$	- \$	25.6
Effective vield	•	•	1.9 %	1.5 %		1.9 %	2.9 %	•	
Subordinated notes and debentures	\$	- \$	- \$	0.2 \$	0.2 \$	7.6 \$	0.2 \$	- \$	8.0
Effective yield			- %	10.1 %		5.0 %	9.2 %		
Other	\$	55.9 \$	- \$	1.0 \$	56.9 \$	0.7 \$	- \$	30.0 \$	87.6
Equity	\$	- \$	1.5 \$	1.7 \$	3.2 \$	1.2 \$	- \$	47.6 \$	52.0
Total liabilities and equity	\$	294.7 \$	121.2 \$	83.2 \$	499.1 \$	83.6 \$	7.6 \$	272.2 \$	862.5
Net position	\$	(209.6) \$	151.6 \$	24.7 \$	(33.3) \$	142.7 \$	48.1 \$	(157.5) \$	-
								Octobe	er 31, 2012
Assets									
Cash resources and other	\$	5.7 \$	18.8 \$	0.4 \$	24.9 \$	- \$	- \$	0.2 \$	25.1
Effective yield			0.3 %	1.3 %		- %	- %		
Trading loans, securities, and other Effective vield	\$	0.2 \$	4.5 \$ 1.4 %	13.1 \$ 1.0 %	17.8 \$	24.2 \$ 2.0 %	8.2 \$ 2.6 %	44.3 \$	94.5
Financial assets designated at fair value through profit or loss	\$	0.5 \$	0.5 \$	0.4 \$	1.4 \$	4.0 \$	0.5 \$	0.3 \$	6.2
Effective yield	ą	0.5 \$	0.6 %	1.8 %	1.4 p	2.7 %	3.2 %	0.3 \$	0.2
Available-for-sale	\$	3.4 \$	46.3 \$	7.8 \$	57.5 \$	26.0 \$	14.2 \$	0.9 \$	98.6
Effective yield	Ŷ	0.1 0	1.0 %	2.0 %	07.0 ¢	2.5 %	2.6 %	0.0 ¢	00.0
Securities purchased under reverse repurchase agreements	S	3.2 \$	45.8 \$	7.9 \$	56.9 \$	2.0 \$	- S	10.3 \$	69.2
Effective yield			0.4 %	0.3 %		1.9 %	- %		
Loans	\$	8.2 \$	200.8 \$	40.0 \$	249.0 \$	134.3 \$	20.1 \$	5.4 \$	408.8
Effective yield			1.7 %	2.4 %		2.7 %	3.7 %		
Other	\$	68.1 \$	- \$	- \$	68.1 \$	- \$	- \$	40.6 \$	108.7
Total assets	\$	89.3 \$	316.7 \$	69.6 \$	475.6 \$	190.5 \$	43.0 \$	102.0 \$	811.1
Liabilities and equity									
Trading deposits	\$	- \$	18.0 \$	19.4 \$	37.4 \$	0.1 \$	0.3 \$	1.0 \$	38.8
Effective yield			0.4 %	0.4 %		1.0 %	2.0 %		
Other deposits	\$	193.4 \$	62.3 \$	36.6 \$	292.3 \$	49.6 \$	0.2 \$	145.7 \$	487.8
Effective yield			1.1 %	1.6 %		1.8 %	2.0 %		
Securitization liabilities at fair value	\$	- \$	1.2 \$	4.8 \$	6.0 \$	17.4 \$	1.5 \$	0.4 \$	25.3
Effective yield	\$	22.4 6	3.0 %	1.5 %	33.4 \$	1.7 %	1.6 %	¢	33.4
Obligations related to securities sold short Obligations related to securities sold under repurchase agreements	\$	33.4 \$ 1.2 \$	- \$ 25.4 \$	2.0 \$	33.4 \$ 28.6 \$	- \$ - \$	- \$ - \$	- \$ 10.2 \$	33.4
Effective yield	φ	1.2 Q	0.5 %	0.2 %	20.0 Ø	- %	- %	10.2 φ	30.0
Securitization liabilities at amortized cost	\$	– S	10.8 \$	1.5 \$	12.3 \$	11.3 \$	2.6 \$	- \$	26.2
Effective yield	φ	- 9	1.4 %	1.1 %	12.0 φ	1.4 %	1.9 %	-φ	20.2
Subordinated notes and debentures	\$	- S	- S	3.4 \$	3.4 \$	5.1 \$	2.8 \$	- \$	11.3
					V		6.0 %	Ŷ	. 1.0
Effective yield			- %	5.5 %		4.8 %	0.0 %		
Other	\$	72.2 \$	0.4 \$	- \$	72.6 \$	- S	1.8 \$	26.1 \$	100.5
					72.6 \$ 1.3 \$			45.5 \$	100.5 49.0
Other	\$	72.2 \$	0.4 \$	- \$ 0.8 \$		- S	1.8 \$	26.1 \$ 45.5 \$ 228.9 \$	100.5 49.0 811.1

TD BANK GROUP • 2013 CONSOLIDATED FINANCIAL STATEMENTS & NOTES

# Interest Rate Risk by Category

(billions of Canadian dollars)								As at
							October	31, 2013
				Total	Over 1		Non-	
	Floating	Within	3 months	within	year to	Over	interest	
	Rate	3 months	to 1 year	1 year	5 years	5 years	sensitive	Total
Canadian currency	\$ (177.4)	§ 110.7 \$	5 10.8 \$	(55.9) \$	94.5 \$	12.1 \$	(40.1) \$	10.6
Foreign currency	(32.2)	40.9	13.9	22.6	48.2	36.0	(117.4)	(10.6)
Net position	\$ (209.6)	5 151.6 \$	\$ 24.7 \$	(33.3) \$	142.7 \$	48.1 \$	(157.5) \$	-
							October	31, 2012
Canadian currency	\$ (133.3)	§ 122.5 \$	5.0 \$	(5.8) \$	62.8 \$	4.8 \$	(56.1) \$	5.7
Foreign currency	(77.6)	75.6	(3.9)	(5.9)	42.0	29.0	(70.8)	(5.7)
Net position	\$ (210.9)	§ 198.1 §	§ 1.1 \$	(11.7) \$	104.8 \$	33.8 \$	(126.9) \$	_

# NOTE 33: CREDIT RISK

Concentration of credit risk exists where a number of borrowers or counterparties are engaged in similar activities, are located in the same geographic area or have comparable economic characteristics. Their ability to meet contractual obligations may be similarly affected by changing economic, political or other conditions. The Bank's portfolio could be sensitive to changing conditions in particular geographic regions.

Concentration of Credit Risk							
(millions of Canadian dollars,						As at	
except as noted)	Loans and customers' liability Derivative financial						
	unde	er acceptances <sup>1</sup>	Credit	Instruments <sup>2,3</sup>	instruments <sup>4,5</sup>		
	October 31	October 31	October 31	October 31	October 31	October 31	
	2013	2012	2013	2012	2013	2012	
Canada	74 %	6 76 %	6 <b>50</b> %	<b>%</b> 52 %	39 %	32 %	
United States <sup>6</sup>	25	23	46	44	19	21	
United Kingdom	-	-	1	1	15	26	
Europe – other	-	-	2	2	20	15	
Other international	1	1	1	1	7	6	
Total	100 %	6 100 %	6 <b>100</b> %	<b>%</b> 100 %	100 %	100 %	
	\$ 451,321	\$ 416,071	\$ 106,169	\$ 97,942	\$ 48,309	\$ 60,475	

2

The state of the total loans and customers' liability under acceptances, the only industry segment which equalled or exceeded 5% of the total concentration as at October 31, 2013 was: Real estate 8% (October 31, 2012 – 8%). As at October 31, 2013, the Bank had commitments and contingent liability contracts in the amount of \$106,169 million (October 31, 2012 – \$97,942 million). Included are committments to extend credit industry segments which equalled or exceeded 5% of the total concentration as at October 31, 2013 was: Real estate 8% (October 31, 2012 – 8%). Statistical million), of which the credit risk is dispersed as detailed in the table above. Of the commitments to extend credit industry segments which equalled or exceeded 5% of the total concentration were as follows as at October 31, 2013: Financial institutions 17% (October 31, 2012 – 16%); pipelines, oil and gas 10% (October 31, 2012 – 11%), power and utilities 8% (October 31, 2012 – 5%); telecommunications, cable and media 7% (October 31, 2012 – 5%); elecommunications, cable and media 7% (October 31, 2012 – 5%); telecommunications, cable and media 7% (October 31, 2012 – 5%); telecommunications, cable and media 7% (October 31, 2012 – 5%). 3

media 7% (October 31, 2012 – 6%); automotive 7% (October 31, 2012 – 5%).
 As a October 31, 2014 – 6%); automotive 7% (October 31, 2012 – 5%).
 As a October 31, 2014 – 6%); automotive 7% (October 31, 2012 – 5%).
 The table above. The table excludes the fair value of exchange traded derivative financial institutions (including non-banking financial institutions), which accounted for 83% of the total as a October 31, 2012 – 74%). The second largest concentration was with financial institutions (including non-banking financial institutions), which accounted for 83% of the total as a October 31, 2012 – 74%). The second largest concentration was with governments, which accounted for 12% of the total as a October 31, 2012 – 21%). No other industry segment exceeded 5% of the total.
 Debt securities classified as loans were 1% as at October 31, 2012 – 1%) of the total loans and customers' liability under acceptances.

TD BANK GROUP • 2013 CONSOLIDATED FINANCIAL STATEMENTS & NOTES

The following table presents the maximum exposure to credit risk of financial instruments, before taking account of any collateral held or other credit enhancements.

(millions of Canadian dollars)		As at
	October 31	October 31
	2013	2012
Cash and due from banks	\$ 2,455 \$	2,361
nterest-bearing deposits with banks	28,855	21,692
Securities <sup>1</sup>		
Trading		
Government and government-insured securities	32,861	34,563
Other debt securities	9,616	7,887
Retained interest	67	85
Available-for-sale		
Government and government-insured securities	37,897	61,365
Other debt securities	38,936	33,864
Held-to-maturity		
Government and government-insured securities	25,890	-
Other debt securities	4,071	-
Securities purchased under reverse purchase agreements	64,283	69,198
Derivatives <sup>2</sup>	86,752	113,648
Loans		
Residential mortgages	185,709	172,075
Consumer instalment and other personal	118,523	117,369
Credit card	21,380	14,670
Business and government	115,837	100,080
Debt securities classified as loans	3,473	4,654
Customers' liability under acceptances	6,399	7,223
Other assets	12,635	10,278
Total assets	795,639	771,012
Credit instruments <sup>3</sup>	106,169	97,942
Unconditionally cancellable commitments to extend credit		
relating to personal lines of credit and credit card lines	177,755	149,975
Fotal credit exposure	\$ 1,079,563	1,018,929

Excludes equity securities.
 The gross maximum credit exposure for derivatives is based on the credit equivalent amount. The amounts exclude exchange traded derivatives and non-trading credit derivatives. See Note 10.
 The balance represents the maximum amount of additional funds that the Bank could be obligated to extend should the contracts be fully utilized. The actual maximum exposure may differ from the amount reported above. See Note 29.

Credit Quality of Financial Assets

The following table provides the on and off-balance sheet exposures by risk-weight for certain financial assets that are subject to the standardized approach to credit risk. Under the standardized approach, assets receive an OSFI-prescribed risk-weight based on factors including counterparty type, product type, collateral, and external credit assessments. These assets relate primarily to the Bank's U.S. Personal and Commercial Banking portfolio. Refer to the Managing Risk – Credit Risk section of the MD&A for a discussion on the risk rating for the standardized approach.

TD BANK GROUP • 2013 CONSOLIDATED FINANCIAL STATEMENTS & NOTES

# Financial Assets Subject to the Standardized Approach by Risk-Weights

(millions of Canadian dollars)								As at
							Octo	ober 31, 2013
	0%	20%	35%	50%	75%	100%	150%	Total
Loans								
Residential mortgages	\$ 146 \$	273 \$	19,080 \$	- \$	1,649 \$	213 \$	3\$	21,364
Consumer instalment and other personal	-	100	3,858	-	24,095	60	152	28,265
Credit card	-	-	-	-	13,987	-	119	14,106
Business and government	4,456	1,832	-	-	2,797	44,505	1,094	54,684
Debt securities classified as loans	-	571	-	-	-	9	-	580
Total loans	4,602	2,776	22,938	-	42,528	44,787	1,368	118,999
Held-to-maturity	-	11,440	-	-	-	-	-	11,440
Securities purchased under reverse							-	
repurchase agreements	-	2,085	-	-	-	-	-	2,085
Customers' liability under acceptances	-	-	-	-	-	1	-	1
Other assets <sup>1</sup>	3,585	622	-	1	-	32	-	4,240
Total assets	8,187	16,923	22,938	1	42,528	44,820	1,368	136,765
Off-balance sheet credit instruments	-	2,079	-	-	279	16,643	-	19,001
Total	\$ 8,187 \$	19,002 \$	22,938 \$	1 \$	42,807 \$	61,463 \$	1,368 \$	155,766
							Octo	ober 31, 2012
Loans								
Residential mortgages	\$ 160 \$	176 \$	15,901 \$	- \$	1,452 \$	176 \$	2 \$	17,867
Consumer instalment and other personal	-	338	3,462	-	23,566	77	154	27,597
Credit card	-	-	-	-	7,419	-	14	7,433
Business and government	3,010	1,797	-	-	2,602	39,703	1,225	48,337
Debt securities classified as loans	-	15	-	-	-	11	-	26
Total loans	3,170	2,326	19,363	-	35,039	39,967	1,395	101,260
Held-to-maturity	-	-	-	-	-	-	-	-
Securities purchased under reverse								
repurchase agreements	-	1,998	-	-	-	-	-	1,998
Customers' liability under acceptances	-	-	-	-	-	2	-	2
Other assets <sup>1</sup>	4,016	712	-	1	-	-	-	4,729
Total assets	7,186	5,036	19,363	1	35,039	39,969	1,395	107,989

Total 1 Other assets include amounts due from banks and interest-bearing deposits with banks.

Off-balance sheet credit instruments

The following tables provide the on and off-balance sheet exposures by risk rating for certain non-retail and retail financial assets that are subject to the Advanced Internal Rating Based (AIRB) approach to credit risk in the Basel III Capital Accord. Under the AIRB approach, assets receive a risk rating based on internal models of the Bank's historical loss experience (by counterparty type) and on other key risk assumptions. Refer to the Managing Risk – Credit Risk section of the MD&A for a discussion on the credit risk rating for non-retail and retail exposures subject to the AIRB approach.

1,942

6.978 \$

19.363 \$

\_

1 s

709

35,748 \$

14,087

54,056 \$

1.395 \$

15

7.201 \$

\$

TD BANK GROUP • 2013 CONSOLIDATED FINANCIAL STATEMENTS & NOTES

Page 87

16,753

124,742

# Non-Retail Financial Assets Subject to the AIRB Approach by Risk Rating

(millions of Canadian dollars)

As at October 31, 2013 Non-Impaired/ defaulted Investment Watch and Investment classified Total grade grade Loans Residential mortgages<sup>1</sup> \$ 107,232 \$ - \$ - \$ - \$ 107,232 Consumer instalment and other personal<sup>1</sup> 26,728 27,167 26,760 55,257 32 27,340 Business and government 617 133 Debt securities classified as loans 2,504 158 120 173 2,955 Total loans 163,631 27,530 192,204 737 306 Held-to-maturity 18,521 18,521 Securities purchased under reverse repurchase agreements 52,711 9,487 62,198 \_ Customers' liability under acceptances 3,187 20 3,191 \_ 6,398 Other assets<sup>2</sup> 25,962 25.930 32 40,236 757 306 305,283 Total assets 263,984 Off-balance sheet credit instruments 58,886 7,151 10 66,323 276 Total 322,870 \$ 47,387 \$ 1,033 \$ 316 \$ 371,606 \$

					Octobe	er 31, 2012
Loans						
Residential mortgages <sup>1</sup>	\$	107,374 \$	- \$	- \$	- \$	107,374
Consumer instalment and other personal <sup>1</sup>		30,221	35	-	-	30,256
Business and government		23,590	21,979	679	162	46,410
Debt securities classified as loans		3,829	433	318	183	4,763
Total loans		165,014	22,447	997	345	188,803
Held-to-maturity		-	-	-	-	-
Securities purchased under reverse repurchase agreements		64,026	3,174	-	-	67,200
Customers' liability under acceptances		3,584	3,576	51	10	7,221
Other assets <sup>2</sup>		18,148	39	-	-	18,187
Total assets		250,772	29,236	1,048	355	281,411
Off-balance sheet credit instruments		52,388	6,247	201	6	58,842
Total	\$	303,160 \$	35,483 \$	1,249 \$	361 \$	340,253
	B 100 100 6 1 1 1 1 1					

Includes Canada Mortgage and Housing Corporation (CMHC) insured exposures classified as sovereign exposure under Basel III and therefore included in the non-retail category under the AIRB approach.
 Other assets include amounts due from banks and interest-bearing deposits with banks.

TD BANK GROUP • 2013 CONSOLIDATED FINANCIAL STATEMENTS & NOTES

### Retail Financial Assets Subject to the AIRB Approach by Risk Rating<sup>1</sup>

(millions of Canadian dollars)								As at
							Octob	er 31, 2013
	Low risk	Normal	risk	Medium risk	High ris	(	Default	Total
Loans								
Residential mortgages <sup>2</sup>	\$ 27,357	\$ 23	310	\$ 4,736	\$ 1,66 <sup>-</sup>	\$	160 \$	57,224
Consumer instalment and other personal <sup>2</sup>	24,509	26	538	9,020	3,81	3	287	64,167
Credit card	1,073	2	420	2,919	1,65	1	53	8,116
Business and government <sup>3</sup>	403	2	967	2,255	1,15	3	80	6,858
Total loans	53,342	55	235	18,930	8,27	3	580	136,365
Held-to-maturity	-		-	_		-	-	-
Off-balance sheet credit instruments	35,589	13	747	3,936	92		4	54,197
Total	\$ 88,931	\$ 68	982	\$ 22,866	\$ 9,19	)\$	584 \$	190,562

October 31, 2012

					000000	
Loans						
Residential mortgages <sup>2</sup>	\$ 25,770 \$	15,508 \$	3,946 \$	1,541 \$	166 \$	46,931
Consumer instalment and other personal <sup>2</sup>	11,510	25,177	17,401	5,693	293	60,074
Credit card	970	2,282	2,894	1,720	59	7,925
Business and government <sup>3</sup>	334	2,349	2,349	1,187	75	6,294
Total loans	 38,584	45,316	26,590	10,141	593	121,224
Held-to-maturity	-	-	-	-	-	-
Off-balance sheet credit instruments	20,597	17,191	6,299	1,218	4	45,309
Total	\$ 59,181 \$	62,507 \$	32,889 \$	11,359 \$	597 \$	166,533

Credit exposures relating to the Bank's insurance subsidiaries have been excluded. The financial instruments held by the insurance subsidiaries are mainly comprised of available-for-sale securities and securities designated at fair value through The transformer section is the barries instructive substraines have been excluded. The manual instruments here by the instrumer substraines substraines are mainly comp profit or loss, which are carried at fair value on the Consolidated Balance Sheet. Excludes CMHC insured exposures classified as sovereign exposure under Basel III and therefore included in the non-retail category under the AIRB approach. Business and government loans in the retail portfolio include small business loans.

# NOTE 34: REGULATORY CAPITAL

The Bank manages its capital under guidelines established by OSFI. The regulatory capital guidelines measure capital in relation to credit, market and operational risks. The Bank has various capital policies, procedures and controls which it utilizes to achieve its goals and objectives.

- The Bank's capital management objectives are: To be an appropriately capitalized financial institution as determined by:
- The Bank's Risk Appetite Statement;

- Capital requirements defined by relevant regulatory authorities; and,

- The Bank's internal assessment of capital requirements consistent with the Bank's risk profile and risk tolerance levels.

To have the most economically achievable weighted average cost of capital (after tax), consistent with preserving the appropriate mix of capital elements to meet targeted capitalization levels. · To ensure ready access to sources of appropriate capital, at reasonable cost, in order to:

- Insulate the Bank from unexpected events; or
- Support and facilitate business growth and/or acquisitions consistent with the Bank's strategy and risk appetite.

• To support strong external debt ratings, in order to manage the Bank's overall cost of funds and to maintain accessibility to required funding.

These objectives are applied in a manner consistent with the Bank's overall objective of providing a satisfactory return on shareholders' equity.

# Basel III Capital Framework

Changes in capital requirements approved by the Basel Committee on Banking and Supervision (BCBS) are commonly referred to as Basel III. These changes are intended to strengthen global capital rules with the goal of promoting a more resilient global banking sector.

Under Basel III, total capital consists of three components, namely Common Equity Tier 1 (CET1), Additional Tier 1 and Tier 2 capital. The sum of the first two components is defined as Tier 1 capital. CET1 capital is mainly comprised of common shares, retained earnings and accumulated other comprehensive income, is the highest quality capital and the predominant form of Tier 1 capital. CET1 capital includes regulatory adjustments and deductions for items such as goodwill, other intangibles, amounts by which capital items (such as, significant investments in CET1 capital of financial institutions, mortgage servicing rights and deferred tax assets from temporary differences) exceed allowable thresholds. Tier 2 capital is mainly comprised of subordinated debt, certain loan loss allowances and minority interests in subsidiaries' Tier 2 instruments

Under Basel III, risk-weighted assets are higher, primarily as a result of the 250% risk-weighted threshold items not deducted from CET1 capital, securitization exposures being risk weighted (previously deducted from capital) and a new capital charge for credit risk related to asset value correlation for financial institutions. Regulatory capital ratios are calculated by dividing CET1, Tier 1 and Total capital by RWA. The BCBS is finalizing a leverage ratio requirement with planned implementation in 2018, intended to serve as a supplementary measure to the risk-based capital requirements, with the objective of constraining excessive leverage.

#### Capital Position and Capital Ratios

The Basel framework allows qualifying banks to determine capital levels consistent with the way they measure, manage and mitigate risks. It specifies methodologies for the measurement of credit, market, and operational risks. The Bank uses the advanced approaches for the majority of its portfolios which results in regulatory and economic capital being more closely aligned than was the case under Basel I. Since the U.S. banking subsidiaries (TD Bank, N.A. including South Financial and Chrysler Financial) were not originally required by their main regulators to convert to Basel II prior to being acquired by the Bank, the advanced approaches are not yet being utilized for the majority of assets in TD Bank, N.A. For accounting purposes, IFRS is followed for consolidation of subsidiaries and joint ventures. For regulatory capital purposes, insurance subsidiaries are deconsolidated and reported as a deduction

from capital. Insurance subsidiaries are subject to their own capital adequacy reporting such as OSFI's Minimum Continuing Capital Surplus Requirements and Minimum Capital Test. Currently, for regulatory capital purposes, all the entities of the Bank are either consolidated or deducted from capital and there are no entities from which surplus capital is recognized.

TD BANK GROUP • 2013 CONSOLIDATED FINANCIAL STATEMENTS & NOTES

Some of the Bank's subsidiaries are individually regulated by either OSFI or other regulators. Many of these entities have minimum capital requirements which they must maintain and which may limit the Bank's ability to extract capital or funds for other uses

During the year ended October 31, 2013, the Bank complied with the OSFI guideline related to capital ratios and the assets-to-capital multiple (ACM). This guideline is based on "A global regulatory framework for more resilient banks and banking systems" (Basel III) issued by the Basel Committee on Banking Supervision (BCBS). Up until October 31, 2012, the guideline was based on the Basel II regulatory framework. OSFI's target CET1, Tier 1 and Total capital ratios for Canadian banks are 7%, 8.5% and 10.5%, respectively.

The Bank's regulatory capital position as at October 31 was as follows:

# Regulatory Capital Position

(millions of Canadian dollars, except as noted)				As at
	0	ctober 31	Oc	tober 31
		2013		2012
Common Equity Tier 1 <sup>1</sup>	\$	25,822		n/a
Common Equity Tier 1 capital ratio <sup>1,2</sup>		9.0	%	n/a
Tier 1 capital <sup>3</sup>	\$	31,546	\$	
Tier 1 capital ratio <sup>2,3,4</sup>		11.0	%	12.6
Total capital <sup>3,5</sup>	\$	40,690	\$	
Total capital ratio <sup>2,3,6</sup>		14.2	%	15.7 %
Assets-to-capital multiple <sup>7,8</sup>		18.2		18.0

Section Capital Includes "Includes CET1, Tier 1 and Tier 2 capital. Total capital ratio is calculated as Total capital divided by RWA.

The ACM is calculated as total assets plus off-balance sheet credit instruments, such as certain letters of credit and guarantees, less investments in associated corporations, goodwill and net intangibles, divided by Total capital.
 Effective 2013, amounts are calculated in accordance with the Basel III regulatory framework, and are presented based on the "transitional" methodology. Prior to 2013, amounts were calculated in accordance with the Basel III regulatory framework.

OSFI's relief provision permits phase-in of the impact of IFRS in the calculation of regulatory capital on a straight-line basis over five quarters from November 1, 2011 to January 31, 2013. The IFRS transition adjustment for regulatory capital is the difference between adjusted net Tier 1 capital under Canadian GAAP and IFRS at October 31, 2011 and the impact has been fully phased in as at January 31, 2013. OSFI has also provided IFRS transitional provisions for the ACM, which allows for the exclusion of assets securitized and sold through CMHC-sponsored programs prior to March 31, 2010 from the calculation of ACM.

#### NOTE 35: RISK MANAGEMENT

The risk management policies and procedures of the Bank are provided in the MD&A. The shaded sections of the "Managing Risk" section of the MD&A relating to credit, market and liquidity risks are an integral part of the 2013 Consolidated Financial Statements.

TD BANK GROUP • 2013 CONSOLIDATED FINANCIAL STATEMENTS & NOTES

# NOTE 36: INFORMATION ON SUBSIDIARIES

The following is a list of the directly or indirectly held significant subsidiaries of the Bank.

# SIGNIFICANT SUBSIDIARIES<sup>1</sup>

	Address of Head	
NORTH AMERICA	or Principal Office <sup>2</sup>	Description
CT Financial Assurance Company	Toronto, Ontario	Insurance Company
Meloche Monnex Inc.	Montreal, Quebec	Holding Company providing management services to subsidiaries
Security National Insurance Company	Montreal, Quebec	Insurance Company
Primmum Insurance Company	Toronto, Ontario	Insurance Company
TD Direct Insurance Inc.	Toronto, Ontario	Insurance Company
TD General Insurance Company	Toronto, Ontario	Insurance Company
TD Home and Auto Insurance Company	Toronto, Ontario	Insurance Company
TD Asset Management Inc.	Toronto, Ontario	Investment Counselling and Portfolio Management
TD Waterhouse Private Investment Counsel Inc.	Toronto, Ontario	Investment Counselling and Portfolio Management
TD Auto Finance (Canada) Inc.	Toronto, Ontario	Automotive Finance Entity
TD Auto Finance Services Inc.	Toronto, Ontario	Automotive Finance Entity
TD Equipment Finance Canada Inc.	Oakville, Ontario	Financial Leasing Entity
TD Financing Services Home Inc.	Toronto, Ontario	Mortgage Lender
TD Financing Services Inc.	Toronto, Ontario	Financial Services Entity
TD Investment Services Inc.	Toronto, Ontario	Mutual Fund Dealer
TD Life Insurance Company	Toronto, Ontario	Insurance Company
TD Mortgage Corporation	Toronto, Ontario	Loan Company
	l oronto, Ontario Vancouver, British Columbia	Loan Company
TD Pacific Mortgage Corporation		Trust Company
The Canada Trust Company	Toronto, Ontario	Investment Dealer and Broker
TD Securities Inc.	Toronto, Ontario	
TD US P & C Holdings ULC	Calgary, Alberta	Holding Company
TD Bank US Holding Company	Cherry Hill, New Jersey	Holding Company
Epoch Investment Partners, Inc. <sup>3</sup>	New York, New York	Investment Counselling and Portfolio Management
TD Bank USA, National Association	Wilmington, Delaware	U.S. National Bank
TD Bank, National Association	Wilmington, Delaware	U.S. National Bank
TD Auto Finance LLC	Farmington Hills, Michigan	Automotive Finance Entity
TD Equipment Finance, Inc.	Cherry Hill, New Jersey	Financial Leasing Entity
TD Private Client Wealth LLC	New York, New York	Brokerage Service Entity
TD Wealth Management Services Inc.	Cherry Hill, New Jersey	Insurance Agency
TD Vermillion Holdings ULC	Calgary, Alberta	Holding Company
TD Financial International Ltd.	Hamilton, Bermuda	Holding Company
Canada Trustco International Limited	St. James, Barbados	Intragroup Lending Company
TD Reinsurance (Barbados) Inc.	St. James, Barbados	Reinsurance Company
TD Reinsurance (Ireland) Limited	Dublin, Ireland	Reinsurance Company
Toronto Dominion International Inc.	St. James, Barbados	Intragroup Lending Company
TD Waterhouse Canada Inc.	Toronto, Ontario	Investment Dealer
FDAM USA Inc.	Wilmington, Delaware	Investment Counselling and Portfolio Management
Toronto Dominion Holdings (U.S.A.), Inc.	New York, New York	Holding Company
TD Holdings II Inc.	New York, New York	Holding Company
TD Securities (USA) LLC	New York, New York	Securities Dealer
Toronto Dominion (Texas) LLC	New York, New York	Financial Services Entity
Toronto Dominion (New York) LLC	New York, New York	Financial Services Entity
Toronto Dominion Capital (U.S.A.), Inc.	New York, New York	Small Business Investment Company
INTERNATIONAL	How Fork, How Fork	
TD Bank International S.A.		International Online Brokerage Services
TD Bank N.V.	Luxembourg, Luxembourg	Dutch Bank
	Amsterdam, The Netherlands	Holding Company
TD Ireland	Dublin, Ireland	Securities Dealer
TD Global Finance	Dublin, Ireland	
TD Wealth Holdings (UK) Limited	Leeds, England	Holding Company
TD Direct Investing (Europe) Limited	Leeds, England	Discount Brokerage
Toronto Dominion Australia Limited	Sydney, Australia	Securities Dealer
Toronto Dominion Investments B.V.	London, England	Holding Company
TD Bank Europe Limited	London, England	UK Bank
Toronto Dominion Holdings (U.K.) Limited	London, England	Holding Company
TD Securities Limited	London, England	Securities Dealer
Toronto Dominion (South East Asia) Limited	Singapore, Singapore	Merchant Bank

As at October 31, 2013, the Bank, either directly or through its subsidiaries, owned 100% of the entity and/or 100% of any issued and outstanding voting securities and non-voting securities of all the entities listed above. Each subsidiary is incorporated or organized in the country in which its head or principal office is located, with the exception of Toronto Dominion Investments B.V., a company incorporated in The Netherlands but with its principal office in the United Kingdom. Reflects ownership structure as at November 1, 2013. 1 2

3

# SUBSIDIARIES WHERE THE BANK OWNS 50 PERCENT OR LESS OF THE VOTING RIGHTS

The Bank also consolidates certain subsidiaries where it owns 50 per cent or less of the voting rights. Most of those subsidiaries are SPEs that are sponsored by the Bank for a variety of purposes. These subsidiaries are not included in the 'Significant Subsidiaries' table above.

In the normal course of business, the Bank becomes involved with SPEs, primarily through the following types of transactions: asset securitizations, structured finance, commercial paper programs, mutual funds, commercial real estate leasing and closed-end funds. The Bank's involvement includes transferring assets to the entities, entering into derivative contracts with them, providing credit enhancement and liquidity facilities, providing investment management and administrative services, and holding ownership or other investment interests in the entities. Refer to Note 9, Special Purpose Entities.

TD BANK GROUP • 2013 CONSOLIDATED FINANCIAL STATEMENTS & NOTES

# INVESTEES WHERE THE BANK OWNS MORE THAN HALF OF THE VOTING RIGHTS

- The Bank owns directly or indirectly more than half of the voting rights of investees but does not have control over these investees when:
- Another investor has the power over more than half of the voting rights by virtue of an agreement with the Bank; or
- Another investor has the power to govern the financial and operating policies of the investee under a statute or an agreement; or
   Another investor has the power to appoint or remove the majority of the members of the board of directors or equivalent governing body and the investee is controlled by that board or body, or when another investor
- has the power to cast the majority of votes at meetings of the bard of directors or equivalent governing body and control of the entity is by that board or body.

# SUBSIDIARIES WITH RESTRICTIONS TO TRANSFER FUNDS

Certain of the Bank's subsidiaries have regulatory requirements to fulfill, in accordance with applicable law, in order to transfer funds, including paying dividends to, repaying loans to, or redeeming subordinated debentures issued to, the Bank. These customary requirements include, but are not limited to:

- · Local regulatory capital and/or surplus adequacy requirements;
- Basel requirements under Pillar I and Pillar II;
- · Local regulatory approval requirements; and
- Local corporate and/or securities laws.

# NOTE 37: SUBSEQUENT EVENTS

### Sale of TD Waterhouse Institutional Services

On November 12, 2013, TD Waterhouse Canada Inc., a subsidiary of the Bank, completed the sale of the Bank's institutional services business, known as TD Waterhouse Institutional Services, to a subsidiary of National Bank of Canada. The transaction price was \$250 million, subject to certain price adjustment mechanisms. The effects of the sale will be recorded in the first quarter of fiscal 2014.

# Stock Dividend

The Bank's Board of Directors has declared a stock dividend of one common share per each issued and outstanding common share, which has the same effect as a two-for-one split of the common share. Shareholders of record as at the close of business on January 23, 2014 are entitled to receive the stock dividend on the payment date of January 31, 2014. In future periods, the Bank will present earnings per share figures to give effect to the stock dividend. The following table presents the pro forma effect on the Bank's basic and diluted earnings per share, as if the stock dividend was retroactively applied to all periods presented.

# Pro forma Basic and Diluted Earnings Per Share

lions of Canadian dollars, except as noted)		the years ended	October 31
	2013	2012	2011
Pro forma basic earnings per share			
Net income attributable to common shareholders	\$ 6,372 \$	6,171 \$	5,761
Pro forma weighted-average number of common shares outstanding (millions)	1,837.9	1,813.2	1,771.4
Pro forma basic earnings per share (dollars)	3.47	3.40	3.25
Pro forma diluted earnings per share			
Net income attributable to common shareholders	6,372	6,171	5,761
Pro forma effect of dilutive securities			
Capital Trust II Securities – Series 2012-1	3	17	17
Preferred Shares – Series M and N	-	-	25
Pro forma net income available to common shareholders including impact of dilutive securities	6,375	6,188	5,803
Pro forma weighted-average number of common shares outstanding (millions)	1,837.9	1,813.2	1,771.4
Pro forma effect of dilutive securities			
Stock options potentially exercisable (millions) <sup>1</sup>	5.7	6.5	9.1
TD Capital Trust II Securities – Series 2012-1 (millions)	1.5	10.0	9.9
Preferred Shares – Series M and N (millions)	-	-	15.5
Pro forma weighted-average number of common shares outstanding – diluted (millions)	1,845.1	1,829.7	1,805.9
Pro forma diluted earnings per share (dollars) <sup>1</sup>	\$ 3.46 \$	3.38 \$	3.21
For the years and of October 21, 2012, October 21, 2012 and October 21, 2011, the computation of diluted earnings per share did not evaluate any weight	abted average entions where the ention price was greater the	n the average may	kot price of th

 \$ 3.46
 \$ 3.38
 \$ 3.21

 1
 For the years ended October 31, 2013, October 31, 2012 and October 31, 2011, the computation of diluted earnings per share did not exclude any weighted-average options where the option price was greater than the average market price of the Bank's common shares.

TD BANK GROUP • 2013 CONSOLIDATED FINANCIAL STATEMENTS & NOTES

### GLOSSARY

Financial and Banking Terms

Adjusted Results: A non-GAAP financial measure used to assess each of the Bank's businesses and to measure the Bank's overall performance.

Allowance for Credit Losses: Total allowance for credit losses consists of counterparty-specific, collectively assessed allowance for individually insignificant impaired loans, and collectively assessed allowance for incurred but not identified credit losses. The allowance is increased by the provision for credit losses, and decreased by write-offs net of recoveries. The Bank maintains the allowance at levels that management believes are adequate to absorb credit-related losses in the lending portfolio.

Alt-A Mortgages: A classification of mortgages where borrowers have a clean credit history consistent with prime lending criteria. However, characteristics about the mortgage such as loan to value (LTV), loan documentation, occupancy status or property type, etc., may cause the mortgage not to qualify under standard underwriting programs.

Amortized Cost: The original cost of an investment purchased at a discount or premium plus or minus the portion of the discount or premium subsequently taken into income over the period to maturity.

Assets under Administration: Assets that are beneficially owned by customers where the Bank provides services of an administrative nature, such as the collection of investment income and the placing of trades on behalf of the clients (where the client has made his or her own investment selection). These assets are not reported on the Bank's Consolidated Balance Sheet.

Assets under Management: Assets that are beneficially owned by customers, managed by the Bank, where the Bank makes investment selections on behalf of the client (in accordance with an investment policy). In addition to the TD family of mutual funds, the Bank manages assets on behalf of individuals, pension funds, corporations, institutions, endowments and foundations. These assets are not reported on the Bank's Consolidated Balance Sheet.

Asset-backed Securities (ABS): A security whose value and income payments are derived from and collateralized (or "backed") by a specified pool of underlying assets.

Average Common Equity: Average common equity is the equity cost of capital calculated using the capital asset pricing model.

Average Earnings Assets: The average carrying value of deposits with banks, loans and securities based on daily balances for the period ending October 31 in each fiscal year.

Average Invested Capital: Average invested capital is equal to average common equity plus the average cumulative after-tax amounts of goodwill and intangible assets amortized as of the reporting date.

Carrying Value: The value at which an asset or liability is carried at on the Consolidated Balance Sheet.

Collateralized Debt Obligation (CDO): Collateralized securities with multiple tranches that are issued by special purpose entities (SPEs). Each tranche offers a varying degree of risk and return to meet investor demand. In the event of a default, interest and principal payments are made in order of seniority.

Common Equity Tier 1 (CET1): This is a primary Basel III capital measure comprised mainly of common equity, retained earnings and qualifying non-controlling interest in subsidiaries. Regulatory deductions made to arrive at the CET1 capital include goodwill and intangibles, unconsolidated investments in banking, financial, and insurance entities, deferred tax assets, defined benefit pension fund assets and shortfalls in allowances.

CET1 Ratio: CET1 ratio represents the predominant measure of capital adequacy under Basel III and equals CET1 capital divided by RWA.

Credit Valuation Adjustment (CVA): CVA represents an add-on capital charge that measures credit risk due to default of derivative counterparties. This add-on charge requires banks to capitalize for the potential changes in counterparty credit spread for the derivative portfolios. As per OSFI's Final Capital Adequacy Requirements (CAR) guideline, CVA capital add-on charge will be effective January 1, 2014.

Dividend Yield: Dividends paid during the year divided by average of high and low common share prices for the year.

Economic Profit: A tool to measure shareholder value creation. Economic profit is the Bank's adjusted net income less preferred dividends and a charge for average invested capital.

Efficiency Ratio: Non-interest expenses as a percentage of total revenue, the efficiency ratio measures the efficiency of the Bank's operations.

Effective Interest Rate: Discount rate applied to estimated future cash payments or receipts over the expected life of the financial instrument (or, when appropriate), a shorter period, to arrive at the net carrving amount of the financial asset or liability.

Fair Value: The amount of consideration that would be agreed upon in an arm's length transaction between knowledgeable, willing parties who are under no compulsion to act.

Forward Contracts: Contracts that oblige one party to the contract to buy and the other party to sell an asset for a fixed price at a future date. Futures: Contracts to buy or sell a security at a predetermined price on a specified future date.

Hedging: A risk management technique intended to mitigate the Bank's exposure to fluctuations in interest rates, foreign currency exchange rates, or other market factors. The elimination or reduction of such exposure is accomplished by engaging in capital markets activities to establish offsetting positions.

Impaired Loans: Loans where, in management's opinion, there has been a deterioration of credit quality to the extent that the Bank no longer has reasonable assurance as to the timely collection of the full amount of principal and interest.

Mark-to-Market: A valuation that reflects current market rates as at the balance sheet date for financial instruments that are carried at fair value.

Master Netting Agreements: Legal agreements between two parties that have multiple derivative contracts with each other that provide for the net settlement of all contracts through a single payment, in a single currency, in the event of default or termination of any one contract.

Net Interest Margin: Net interest income as a percentage of average earning assets.

Notional: A reference amount on which payments for derivative financial instruments are based.

Office of the Superintendent of Financial Institutions Canada (OSFI):

The regulator of Canadian federally chartered financial institutions and federally administered pension plans.

Options: Contracts in which the writer of the option grants the buyer the future right, but not the obligation, to buy or to sell a security, exchange rate, interest rate, or other financial instrument or commodity at a predetermined price at or by a specified future date.

Prime Jumbo Mortgages: A classification of mortgages where borrowers have a clean credit history consistent with prime lending criteria and standard mortgage characteristics. However, the size of the mortgage exceeds the maximum size allowed under government sponsored mortgage entity programs.

Provision for Credit Losses (PCL): Amount added to the allowance for credit losses to bring it to a level that management considers adequate to absorb all credit related losses in its portfolio.

Return on Common Shareholders' Equity: Net income available to common shareholders as a percentage of average common shareholders' equity. A broad measurement of a bank's effectiveness in employing shareholders' funds.

Return on Invested Capital (ROIC): A measure of shareholder value calculated as adjusted net income less preferred dividends, divided by average invested capital.

Risk-weighted Assets (RWA): Assets calculated by applying a regulatory predetermined risk-weight factor to on and off-balance sheet exposures. The risk-weight factors are established by the OSFI to convert on and off-balance sheet exposures to a comparable risk level.

Securitization: The process by which financial assets, mainly loans, are transferred to a trust, which normally issues a series of asset-backed securities to investors to fund the purchase of loans.

Special Purpose Entities (SPEs): Entities that are created to accomplish a narrow and well-defined objective. SPEs may take the form of a corporation, trust, partnership, or unincorporated entity. SPEs are often created with legal arrangements that impose limits on the decision-making powers of their governing board, trustees or management over the operations of the SPE.

Swaps: Contracts that involve the exchange of fixed and floating interest rate payment obligations and currencies on a notional principal for a specified period of time.

Taxable Equivalent Basis (TEB): A non-GAAP financial measure that increases revenues and the provision for income taxes by an amount that would increase revenues on certain tax-exempt securities to an equivalent before-tax basis to facilitate comparison of net interest income from both taxable and tax-exempt sources.

Tier 1 Capital Ratio: Tier 1 capital represents the more permanent forms of capital, consisting primarily of common shareholders' equity, retained earnings, preferred shares and innovative instruments. Tier 1 capital ratio is calculated as Tier 1 capital divided by RWA.

Total Capital Ratio: Total capital is defined as the total of net Tier 1 and Tier 2 capital. Total capital ratio is calculated as total capital divided by RWA.

Total Shareholder Return (TSR): The change in market price plus dividends paid during the year as a percentage of the prior year's closing market price per common share.

Value-at-Risk (VaR): A metric used to monitor and control overall risk levels and to calculate the regulatory capital required for market risk in trading activities. VaR measures the adverse impact that potential changes in market rates and prices could have on the value of a portfolio over a specified period of time.

# RETURN ON ASSETS, DIVIDEND PAYOUTS, AND EQUITY TO ASSETS RATIOS<sup>1,2</sup>

		For the three months ended									For the year ended			
	October 31				April 30			October 31		October 31		October 31		
	2013		2013		2013	2013		2013		2012		2011		
Return on Assets – reported <sup>3</sup>	0.73	%	0.69	%	0.81 %	0.83	%	0.77	%	0.79	%	0.84 %		
Return on Assets – adjusted <sup>4</sup>	0.82	%	0.72	%	0.86 %	0.89	%	0.82	%	0.87	%	0.90 %		
Dividend Payout Ratio -														
reported <sup>5</sup>	50.3	%	50.9	%	45.3 %	41.2	%	46.8	%	42.4	%	40.2 %		
Dividend Payout Ratio –														
adjusted <sup>6</sup>	44.7	%	49.1	%	42.4 %	38.3	%	43.4	%	38.7	%	37.6 %		
Equity to Asset Ratio <sup>7</sup>	6.0	%	6.0	%	6.0 %	6.0	%	6.0	%	5.9	%	5.8 %		

 GLO
 %
 6.0
 %
 6.0
 %
 6.0
 %
 6.0
 %
 6.0
 %
 6.0
 %
 6.0
 %
 6.0
 %
 6.0
 %
 6.0
 %
 6.0
 %
 6.0
 %
 6.0
 %
 6.0
 %
 6.0
 %
 6.0
 %
 6.0
 %
 6.0
 %
 6.0
 %
 6.0
 %
 6.0
 %
 6.0
 %
 6.0
 %
 6.0
 %
 6.0
 %
 6.0
 %
 6.0
 %
 6.0
 %
 6.0
 %
 6.0
 %
 6.0
 %
 6.0
 %
 6.0
 %
 6.0
 %
 6.0
 %
 6.0
 %
 6.0
 %
 6.0
 %
 6.0
 %
 6.0
 %
 6.0
 %
 6.0
 %
 6.0
 %
 6.0
 %
 6.0
 %
 6.0
 %
 6.0
 %
 6.0
 %
 6.0
 %
 6.0
 %
 6.0
 %
 6.0
 %
 6.0
 %
 6.0
 %
 6.0
 %
 <th 1
2

5

6 7

#### CONTRACTUAL OBLIGATIONS BY REMAINING MATURITY (millions of Canadian dollars) October 31 2013 October 31 2012 Within Over 1 year Over 3 to Over 1 year to 3 years 5 years 5 years Total Total Deposits<sup>1,2</sup> \$ 536,958 \$ 37,033 \$ 526,419 16,398 \$ 694 \$ 591,083 **\$** Securitization liabilities Securitization liabilities at fair value 24,200 12.306 21.272 2.943 3.783 2.240 Securitization liabilities at amortization cost 10,308 7,356 4,989 2,923 25,576 26,092 11,318 Subordinated notes and debentures 149 --7,834 7,983 Liability for preferred shares 27 27 26 1,874 Liability for capital trust securities<sup>3</sup> Special purpose entity liabilities Contractual interest payments<sup>4,5</sup> 1.740 \_ 1,740 4,723 5,721 5,653 998 20,733 3.521 2,062 30,401 3,060 29,376 768 1,155 1,415 5,736 Operating lease commitments 2,918 6,256 Capital lease commitments 32 30 13 28 103 123 Network service agreements 27 27 52 --Automated teller machines 148 122 \_ \_ 270 395 28 Contact centre technology --112 Software licensing and equipment maintenance 51 163 215 Total \$ 568.591 \$ 52.471 \$ 29.398 \$ 39.137 \$ 689.597 **\$** 632,532

1 As the timing of demand deposits and notice deposits is non-specific and callable by the depositor, obligations have been included as within one year.

As the timing of demano deposits and notice deposits is non-specific and callable by the depositor, obligations nave been included as within one year. Amounts include trading deposits which are carried at fair value and include basis adjustments. Accrued and contractual interest payments are also included. Amounts include accrued and future estimated interest obligations on thave a maturity date. Refer to Note 20 to the Bank's Consolidated Financial Statements for additional details. Amounts include accrued and future estimated interest obligations on the methods, securitization liabilities, subordinated notes and debentures, liability for capital trust securities and asset-backed commercial paper based on applicable interest and foreign exchange rates as at October 31, 2013 and October 31, 2012, respectively. Amounts exclude accrued maturity date. Refer to Notes 18 and 20 to the Bank's Consolidated Financial Statements for additional details. Interest obligations on subordinated notes and debentures and liability for capital trust securities and additional details. 5

# Code of Ethics

The TD Bank Group Code of Conduct and Ethics for Employees and Directors is incorporated by reference to the Form 6-K filed with the SEC on January 17, 2013.

# **Consent of Independent Registered Public Accounting Firm**

We consent to the reference to our Firm under the caption "Experts" and to the use in this Annual Report on Form 40-F of our reports dated December 4, 2013, with respect to the consolidated balance sheet of The Toronto-Dominion Bank (the "Bank") as at October 31, 2013 and 2012, and the consolidated statements of income, changes in equity, comprehensive income and cash flows for the years ended October 31, 2013, 2012 and 2011, and the effectiveness of internal control over financial reporting of the Bank as at October 31, 2013.

We also consent to the incorporation by reference of our reports dated December 4, 2013 in the following Registration Statements of the Bank:

- Registration Statement (Form F-10 No. 333-185019), Registration Statement (Form F-10 No. 333-181769), Registration Statement (Form F-3 No. 333-83232), Registration Statement (Form S-8 No. 333-12948), Registration Statement (Form S-8 No. 333-1101026), Registration Statement (Form S-8 No. 333-120815), Registration Statement (Form S-8 No. 333-142253), Designation Statement (Form S-8 No. 333-142253), 1)
- 2)
- 3) 4)
- 5)
- 6)
- 7)
- 8) Registration Statement (Form S-8 No. 333-150000).
- Registration Statement (Form S-8 No. 333-167234), and 9)
- 10) Registration Statement (Form S-8 No. 333-169721).

/s/Ernst & Young LLP Chartered Accountants Licensed Public Accountants

Toronto, Canada December 5, 2013

# Certification Pursuant to Section 302 of the U.S. Sarbanes-Oxley Act of 2002

I, W. Edmund Clark, certify that:

- 1. I have reviewed this annual report on Form 40-F of The Toronto-Dominion Bank;
- Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results
  of operations and cash flows of the issuer as of, and for, the periods presented in this report;
- 4. The issuer's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the issuer and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the issuer, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the issuer's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the issuer's internal control over financial reporting that occurred during the period covered by the annual report that has materially affected, or is reasonably likely to materially affect, the issuer's internal control over financial reporting; and
- 5. The issuer's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the issuer's auditors and the audit committee of the issuer's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the issuer's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the issuer's internal control over financial reporting.

Date: December 5, 2013

/s/ W. Edmund Clark W. Edmund Clark

Group President and Chief Executive Officer

# Certification Pursuant to Section 302 of the U.S. Sarbanes-Oxley Act of 2002

I, Colleen Johnston, certify that:

- 1. I have reviewed this annual report on Form 40-F of The Toronto-Dominion Bank;
- Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results
  of operations and cash flows of the issuer as of, and for, the periods presented in this report;
- 4. The issuer's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the issuer and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the issuer, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the issuer's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the issuer's internal control over financial reporting that occurred during the period covered by the annual report that has materially affected, or is reasonably likely to materially affect, the issuer's internal control over financial reporting; and
- 5. The issuer's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the issuer's auditors and the audit committee of the issuer's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the issuer's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the issuer's internal control over financial reporting.

Date: December 5, 2013

/s/ Colleen Johnston Colleen Johnston Group Head Finance, Sourcing and Corporate Communications and Chief Financial Officer

# Certification Pursuant to 18 U.S.C. Section 1350 as Adopted Pursuant to Section 906 of the U.S. Sarbanes-Oxley Act of 2002

In connection with the Annual Report of The Toronto-Dominion Bank (the "Bank") on Form 40-F for the year ended October 31, 2013 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, W. Edmund Clark, Group President and Chief Executive Officer of the Bank, certify, pursuant to <u>18 U.S.C. § 1350</u>, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 that:

1. The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and

2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Bank.

Date:

December 5, 2013

/W. Edmund Clark W. Edmund Clark Group President and Chief Executive Officer

# Certification Pursuant to 18 U.S.C. Section 1350 as Adopted Pursuant to Section 906 of the U.S. Sarbanes-Oxley Act of 2002

In connection with the Annual Report of The Toronto-Dominion Bank (the "Bank") on Form 40-F for the year ended October 31, 2013 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Colleen Johnston, Group Head Finance, Sourcing and Corporate Communications and Chief Financial Officer of the Bank, certify, pursuant to <u>18 U.S.C. § 1350</u>, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 that:

- 1. The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- 2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Bank.

Date: December 5, 2013

/s/ Colleen Johnston Colleen Johnston Group Head Finance, Sourcing and Corporate Communications and Chief Financial Officer