

4th Quarter 2014 • Earnings News Release • Three and Twelve months ended October 31, 2014

# TD Bank Group Reports Fourth Quarter and Fiscal 2014 Results

This quarterly earnings news release should be read in conjunction with the Bank's unaudited fourth quarter 2014 consolidated financial results for the year ended October 31, 2014, included in this Earnings News Release and the audited 2014 Consolidated Financial Statements, prepared in accordance with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB), which is available on TD's website at <a href="http://www.td.com/investor/">http://www.td.com/investor/</a>. This analysis is dated December 3, 2014. Unless otherwise indicated, all amounts are expressed in Canadian dollars, and have been primarily derived from the Bank's Annual or Interim Consolidated Financial Statements prepared in accordance with IFRS. Certain comparative amounts have been reclassified to conform to the presentation adopted in the current period. Additional information relating to the Bank is available on the TD's website at <a href="http://www.td.com">http://www.td.com</a>, as well as on SEDAR at <a href="http://www.sedar.com">http://www.sedar.com</a> and on the U.S. Securities and Exchange Commission's (SEC) website at <a href="http://www.sec.gov">http://www.sec.gov</a> (EDGAR filers section).

The Bank implemented new and amended standards under IFRS (New IFRS Standards and Amendments) which required retrospective application, effective the first quarter of fiscal 2014. As a result, certain comparative amounts have been restated. For more information refer to Note 4 of the 2014 Consolidated Financial Statements.

Reported results conform to generally accepted accounting principles (GAAP), in accordance with IFRS. Adjusted measures are non-GAAP measures. Refer to the "How the Bank Reports" section of the 2014 Management's Discussion and Analysis (MD&A) for an explanation of reported and adjusted results. Effective the first quarter of 2014, the results of the Canadian wealth and insurance businesses are reported in the Canadian Retail segment, and the results of the U.S. wealth business, as well as the Bank's investment in TD Ameritrade, are reported in the U.S. Retail segment. Segmented results prior to the first quarter of 2014 have been restated accordingly.

As previously announced on December 5, 2013, the Bank's Board of Directors declared a stock dividend of one common share per each issued and outstanding common share on the payment date of January 31, 2014 (Stock Dividend). The effect on the Bank's basic and diluted earnings per share has been presented as if the Stock Dividend was retrospectively applied to all comparative periods presented that occurred prior to the payment date of the Stock Dividend.

#### FOURTH QUARTER FINANCIAL HIGHLIGHTS, compared with the fourth quarter last year:

- Reported diluted earnings per share were \$0.91, compared with \$0.84.
- · Adjusted diluted earnings per share were \$0.98, compared with \$0.95.
- Reported net income was \$1,746 million, compared with \$1,616 million.
- Adjusted net income was \$1,862 million, compared with \$1,815 million.

#### FULL YEAR FINANCIAL HIGHLIGHTS, compared with last year:

- Reported diluted earnings per share were \$4.14, compared with \$3.44.
- Adjusted diluted earnings per share were \$4.27, compared with \$3.71.
- Reported net income was \$7,883 million, compared with \$6,640 million.
- Adjusted net income was \$8,127 million, compared with \$7,136 million.

# FOURTH QUARTER ADJUSTMENTS (ITEMS OF NOTE)

The fourth quarter reported earnings figures included the following items of note:

- Amortization of intangibles of \$62 million after tax (4 cents per share), compared with \$59 million after tax (3 cents per share) in the fourth quarter last year.
- Integration charges of \$54 million after tax (3 cents per share) relating to the acquisition of the credit card portfolio of MBNA Canada, compared with \$14 million after tax (1 cent per share) in the fourth quarter last year.

**TORONTO**, **December 4**, **2014** – TD Bank Group ("TD" or the "Bank") today announced its financial results for the fourth quarter ended October 31, 2014. Fourth quarter adjusted earnings of \$1.9 billion were up 3% over the same quarter last year, with solid performances from all business segments, partially offset by higher enterprise expenses.

"We are pleased to finish out the year with strong total adjusted earnings of \$8.1 billion," said Bharat Masrani, Group President and Chief Executive Officer.

"Results for the year reflect good earnings from each of our businesses, driven by organic growth, strong fundamentals, and good results from recent acquisitions."

#### Canadian Retail

Canadian Retail delivered reported net income of \$1.3 billion in the fourth quarter. On an adjusted basis net income was \$1.4 billion, representing a 7% increase over the same quarter last year. Higher earnings were driven by good growth in loans, deposits, wealth assets under management and the addition of Aeroplan.

"A good fourth quarter helped us deliver another great year for Canadian Retail," said Tim Hockey, Group Head, Canadian Banking, Auto Finance and Wealth Management. "In 2015 our focus will continue to be on providing customers with great products and services that enable financial goals and supporting our colleagues in providing legendary customer experiences across all channels."

#### U.S. Retail

U.S. Retail generated net income of US\$462 million, representing relatively flat earnings on an adjusted basis compared with the fourth quarter last year. Excluding the Bank's investment in TD Ameritrade, the segment generated net income of US\$385 million, as strong organic growth, good productivity and excellent asset quality were offset by lower securities gains and margin compression.

TD Ameritrade contributed US\$77 million in earnings to the segment, an increase of 5% compared with the fourth quarter last year.

"U.S. Retail continued to outgrow the industry in 2014," said Mike Pedersen, Group Head, U.S. Banking. "Despite a challenging operating and evolving regulatory environment, we had a good overall performance. Our fundamentals are solid going in to 2015, as we focus on deepening customer relationships, evolving our distribution strategy and increasing productivity."

#### Wholesale Banking

Wholesale Banking net income for the quarter was \$160 million, an increase of 31% compared with the fourth quarter last year, reflecting strong business fundamentals and a rebound from the fourth quarter of 2013 that included higher non-interest expenses.

"The Wholesale business delivered a solid finish to a great year," said Bob Dorrance, Group Head, Wholesale Banking. "Improved capital markets, good trading results, and a robust performance in investment banking were key drivers of our performance. We remain focused on attracting new clients and expanding existing relationships, and managing risks and productivity in 2015."

#### Capital

TD's Common Equity Tier 1 Capital ratio on a Basel III fully phased-in basis was 9.4%, compared with 9.3% last quarter.

#### Conclusion

"Our 2014 results demonstrate the earnings power and underlying growth potential across all of our businesses. As we close 2014, I'd like to thank our 85,000 colleagues here at TD for their relentless dedication to making the Bank stronger and delivering exceptional customer service," said Masrani. "As we look ahead to 2015, we expect the operating environment to be more challenging. We will focus on organic growth, delivering legendary experiences across every channel, and increasing productivity while investing for the future."

#### **Caution Regarding Forward-Looking Statements**

From time to time, the Bank makes written and/or oral forward-looking statements, including in this document, in other filings with Canadian regulators or the U.S. Securities and Exchange Commission, and in other communications. In addition, representatives of the Bank may make forward-looking statements orally to analysts, investors, the media and others. All such statements are made pursuant to the "safe harbour" provisions of, and are intended to be forward-looking statements under, applicable Canadian and U.S. securities legislation, including the U.S. Private Securities Litigation Reform Act of 1995. Forward-looking statements include, but are not limited to, statements made in this document, including in the Management's Discussion and Analysis ("2014 MD&A") under the heading "Economic Summary and Outlook", for each business segment under headings "Business Outlook and Focus for 2015", and in other statements regarding the Bank's objectives and priorities for 2015 and beyond and strategies to achieve them, and the Bank's anticipated financial performance. Forward-looking statements are typically identified by words such as "will", "should", "believe", "expect", "anticipate", "intend", "estimate", "plan", "may", and "could".

By their very nature, these forward-looking statements require the Bank to make assumptions and are subject to inherent risks and uncertainties, general and specific. Especially in light of the uncertainty related to the physical, financial, economic, political, and regulatory environments, such risks and uncertainties many of which are beyond the Bank's control and the effects of which can be difficult to predict - may cause actual results to differ materially from the expectations expressed in the forward-looking statements. Risk factors that could cause such differences include: credit, market (including equity, commodity, foreign exchange, and interest rate), liquidity, operational (including technology), reputational, insurance, strategic, regulatory, legal, environmental, capital adequacy, and other risks. Examples of such risk factors include the general business and economic conditions in the regions in which the Bank operates; the ability of the Bank to execute on key priorities, including to successfully complete acquisitions and strategic plans and to attract, develop and retain key executives; disruptions in or attacks (including cyber-attacks) on the Bank's information technology, internet, network access or other voice or data communications systems or services; the evolution of various types of fraud or other criminal behaviour to which the Bank is exposed; the failure of third parties to comply with their obligations to the Bank or its affiliates, including relating to the care and control of information; the impact of new and changes to current laws and regulations; the overall difficult litigation environment, including in the U.S.; increased competition, including through internet and mobile banking; changes to the Bank's credit ratings; changes in currency and interest rates; increased funding costs for credit due to market illiquidity and competition for funding; changes to accounting policies and methods used by the Bank; and the occurrence of natural and unnatural catastrophic events and claims resulting from such events. The Bank cautions that the preceding list is not exhaustive of all possible risk factors and other factors could also adversely affect the Bank's results. For more detailed information, please see the "Risk Factors and Management" section of the 2014 MD&A, as may be updated in subsequently filed quarterly reports to shareholders and news releases (as applicable) related to any transactions discussed under the heading "Significant Events" in the relevant MD&A, which applicable releases may be found on www.td.com. All such factors should be considered carefully, as well as other uncertainties and potential events, and the inherent uncertainty of forward-looking statements, when making decisions with respect to the Bank and the Bank cautions readers not to place undue reliance on the Bank's forward-looking statements.

Material economic assumptions underlying the forward-looking statements contained in this document are set out in the 2014 MD&A under the headings "Economic Summary and Outlook", and for each business segment, "Business Outlook and Focus for 2015", each as updated in subsequently filed quarterly reports to shareholders.

Any forward-looking statements contained in this document represent the views of management only as of the date hereof and are presented for the purpose of assisting the Bank's shareholders and analysts in understanding the Bank's financial position, objectives and priorities and anticipated financial performance as at and for the periods ended on the dates presented, and may not be appropriate for other purposes. The Bank does not undertake to update any forward-looking statements, whether written or oral, that may be made from time to time by or on its behalf, except as required under applicable securities legislation.

(millions of Canadian dollars, except as noted)				For the th	ree mo	onths ended		For the twe	elve mo	nths ended	
(	- C	ctober 31		July 31		October 31		October 31		October 31	
		2014		2014		2013		2014		2013	
Results of operations											_
Total revenue	\$	7,452	\$	7,509	\$	7,000	\$	29,961	\$	27,259	
Provision for credit losses	,	371	,	338	•	352	•	1,557	,	1,631	
Insurance claims and related expenses		720		771		711		2,833		3,056	
Non-interest expenses		4,331		4,040		4,164		16,496		15,069	
Net income – reported		1,746		2,107		1,616		7,883		6,640	
Net income – adjusted <sup>1</sup>		1,862		2,167		1,815		8,127		7,136	
Return on common equity – reported		13.1	%	16.3	%	13.4	%	15.4	%	14.2	
Return on common equity – adjusted <sup>2</sup>		14.0		16.8		15.1		15.9		15.3	
Financial position											
Total assets	\$	944,742	\$	921,750	\$	862,021	\$	944,742	\$	862,021	
Total equity		56,231		54,755		51,383	•	56,231		51,383	
Total Common Equity Tier 1 (CET1) Capital risk-weighted asse	ts <sup>3,4</sup>	328,393		316,716		286,355		328,393		286,355	
Financial ratios		•		,		•					
Efficiency ratio – reported		58.1	%	53.8	%	59.5	%	55.1	%	55.3	%
Efficiency ratio – adjusted <sup>1</sup>		56.2	, -	52.3		55.4	, -	53.4		52.9	
Common Equity Tier 1 Capital ratio <sup>3</sup>		9.4		9.3		9.0		9.4		9.0	
Tier 1 Capital ratio <sup>3</sup>		10.9		11.0		11.0		10.9		11.0	
Provision for credit losses as a % of net average loans and											
acceptances <sup>5</sup>		0.33		0.28		0.34		0.34		0.38	
Common share information – reported (dollars)											
Per share earnings											
Basic	\$	0.92	\$	1.12	\$	0.84	\$	4.15	\$	3.46	
Diluted		0.91		1.11		0.84		4.14		3.44	
Dividends per share		0.47		0.47		0.43		1.84		1.62	
Book value per share		28.45		27.48		25.33		28.45		25.33	
Closing share price		55.47		57.02		47.82		55.47		47.82	
Shares outstanding (millions)											
Average basic		1,842.0		1,840.2		1,833.4		1,839.1		1,837.9	
Average diluted		1,848.2		1,846.5		1,839.0		1,845.3		1,845.1	
End of period		1,844.6		1,841.6		1,835.0		1,844.6		1,835.0	
Market capitalization (billions of Canadian dollars)	\$	102.3	\$	105.0	\$	87.7	\$	102.3	\$	87.7	
Dividend yield		3.4	%	3.3	%	3.5	%	3.5	%	3.7	%
Dividend payout ratio		51.3		42.0		50.6		44.3		46.9	
Price-earnings ratio		13.4		14.0		13.9		13.4		13.9	
Common share information – adjusted (dollars) <sup>1</sup>											
Per share earnings											
Basic	\$	0.98	\$	1.15	\$	0.95	\$	4.28	\$	3.72	
Diluted		0.98		1.15		0.95		4.27		3.71	
Dividend payout ratio		48.0	%	40.9	%	44.8	%	43.0	%	43.5	%
Price-earnings ratio		13.0		13.4		12.9		13.0		12.9	

<sup>&</sup>lt;sup>1</sup> Adjusted measures are non-GAAP measures. Refer to the "How the Bank Reports" section of this document for an explanation of reported and adjusted results. <sup>2</sup> Adjusted return on common equity is a non-GAAP financial measure. Refer to the "Return on Common Equity" section of this document for an explanation.

<sup>&</sup>lt;sup>3</sup> Prior to the first quarter of 2014, amounts have not been adjusted to reflect the impact of the New IFRS Standards and Amendments.

<sup>&</sup>lt;sup>4</sup> Effective the third quarter of 2014, each capital ratio has its own risk-weighted asset (RWA) measure due to the Office of the Superintendent of Financial Institutions (OSFI) prescribed scalar for inclusion of the Credit Valuation Adjustment (CVA). Effective the third quarter of 2014, the scalars for inclusion of CVA for CET1, Tier 1, and Total Capital RWA are 57%, 65%, and 77% respectively.

<sup>&</sup>lt;sup>5</sup> Excludes acquired credit-impaired loans and debt securities classified as loans. For additional information on acquired credit-impaired loans, see the "Credit Portfolio Quality" section of the 2014 MD&A and Note 8 to the 2014 Consolidated Financial Statements. For additional information on debt securities classified as loans, see the "Exposure to Non-Agency Collateralized Mortgage Obligations" discussion and tables in the "Credit Portfolio Quality" section of the 2014 MD&A and Note 8 to the 2014 Consolidated Financial Statements.

#### **HOW WE PERFORMED**

#### **How the Bank Reports**

The Bank prepares its Consolidated Financial Statements in accordance with IFRS, the current GAAP, and refers to results prepared in accordance with IFRS as "reported" results. The Bank also utilizes non-GAAP financial measures to arrive at "adjusted" results to assess each of its businesses and to measure the overall Bank performance. To arrive at adjusted results, the Bank removes "items of note", net of income taxes, from reported results. The items of note relate to items which management does not believe are indicative of underlying business performance. The Bank believes that adjusted results provide the reader with a better understanding of how management views the Bank's performance. The items of note are disclosed on Table 3. As explained, adjusted results are different from reported results determined in accordance with IFRS. Adjusted results, items of note, and related terms used in this document are not defined terms under IFRS and, therefore, may not be comparable to similar terms used by other issuers. The Bank implemented New IFRS Standards and Amendments which required retrospective application, effective the first quarter of fiscal 2014. As a result, certain comparative amounts have been restated. For more information refer to Note 4 of the 2014 Consolidated Financial Statements.

TABLE 2: OPERATING RESULTS – REPORTED							
(millions of Canadian dollars)			Fo	or the three	months ended	For the twelve	months ended
	00	ctober 31		July 31	October 31	October 31	October 31
		2014		2014	2013	2014	2013
Net interest income	\$	4,457	\$	4,435	\$ 4,183	\$ 17,584	\$ 16,074
Non-interest income		2,995		3,074	2,817	12,377	11,185
Total revenue		7,452		7,509	7,000	29,961	27,259
Provision for credit losses		371		338	352	1,557	1,631
Insurance claims and related expenses		720		771	711	2,833	3,056
Non-interest expenses		4,331		4,040	4,164	16,496	15,069
Income before income taxes and equity in net income							
of an investment in associate		2,030		2,360	1,773	9,075	7,503
Provision for income taxes		370		330	238	1,512	1,135
Equity in net income of an investment in associate, net of income taxes		86		77	81	320	272
Net income – reported		1,746		2,107	1,616	7,883	6,640
Preferred dividends		32		25	49	143	185
Net income available to common shareholders and							
non-controlling interests in subsidiaries	\$	1,714	\$	2,082	\$ 1,567	\$ 7,740	\$ 6,455
Attributable to:					•	•	•
Non-controlling interests	\$	27	\$	27	\$ 27	\$ 107	\$ 105
Common shareholders		1,687		2,055	1,540	7,633	6,350

The following table provides a reconciliation between the Bank's adjusted and reported results.

(millions of Canadian dollars)			F	or the three	months ended	For the twelv	/e m	onths ended
	Oc	tober 31		July 31	October 31	October 3	1	October 31
		2014		2014	2013	2014	4	2013
Operating results – adjusted								•
Net interest income	\$	4,457	\$	4,435				16,074
Non-interest income <sup>1</sup>		2,995		3,047	2,834	12,097	7	11,114
Total revenue		7,452		7,482	7,017			27,188
Provision for credit losses <sup>2</sup>		371		363	392			1,606
Insurance claims and related expenses		720		771	711			3,056
Non-interest expenses <sup>3</sup>		4,188		3,912	3,890	15,863	3	14,390
Income before income taxes and equity in net income of an								
investment in associate		2,173		2,436	2,024			8,136
Provision for income taxes <sup>4</sup>		410		359	303	,		1,326
Equity in net income of an investment in associate, net of income taxes <sup>5</sup>		99		90	94		3	326
Net income – adjusted		1,862		2,167	1,815			7,136
Preferred dividends		32		25	49	143	3	185
Net income available to common shareholders and								•
non-controlling interests in subsidiaries – adjusted		1,830		2,142	1,766	7,984	4	6,951
Attributable to:								•
Non-controlling interests in subsidiaries, net of income taxes		27		27	27	107	7	105
Net income available to common shareholders – adjusted		1,803		2,115	1,739	7,877	7	6,846
Adjustments for items of note, net of income taxes						-		
Amortization of intangibles <sup>6</sup>		(62)		(60)	(59	) <b>(24</b> 6	3)	(232)
Integration charges relating to the acquisition of the credit card portfolio of		, ,		, ,	,	,	-	, ,
MBNA Canada <sup>7</sup>		(54)		(27)	(14	) <b>(12</b> 5	5)	(92)
Fair value of derivatives hedging the reclassified available-for-sale		` ,			•	,	•	,
securities portfolio <sup>8</sup>		_		24	(15	) 43	3	57
Set-up, conversion and other one-time costs related to affinity relationship								
with Aimia and acquisition of Aeroplan Visa credit card accounts <sup>9</sup>		_		(16)	(20	) (131	I)	(20)
Impact of Alberta flood on the loan portfolio <sup>10</sup>		_		`19 <sup>′</sup>	29	<b>` 1</b> 9	e e	(19
Gain on sale of TD Waterhouse Institutional Services <sup>11</sup>		_		_	-	196	6	` -
Litigation and litigation-related charge/reserve <sup>12</sup>		_		_	(30	) -	-	(100
Restructuring charges <sup>13</sup>		_		_	(90	· ) -	-	(90
Total adjustments for items of note		(116)		(60)	(199	) (244	1)	(496
Net income available to common shareholders – reported	\$	1,687	\$	2,055	· ·		3 \$	6,350

Adjusted non-interest income excludes the following items of note: third quarter 2014 – \$27 million gain due to change in fair value of derivatives hedging the reclassified available-for-sale (AFS) securities portfolio, as explained in footnote 8; first quarter 2014 – \$22 million gain due to change in fair value of derivatives hedging the reclassified AFS securities portfolio; \$231 million gain due to the sale of TD Waterhouse Institutional Services, as explained in footnote 11; fourth quarter 2013 – \$17 million loss due to change in fair value of derivatives hedging the reclassified AFS securities portfolio; third quarter 2013 – \$82 million gain due to change in fair value of derivatives hedging the reclassified AFS securities portfolio; second quarter 2013 – \$25 million loss due to change in fair value of derivatives hedging the reclassified AFS securities portfolio.

<sup>2</sup> Adjusted provision for credit losses (PCL) excludes the following items of note: *third quarter 2014* – \$25 million release of the provision for the impact of the Alberta flood on the loan portfolio, as explained in footnote 10; *fourth quarter 2013* – \$40 million release of the provision for the impact of the Alberta flood on the loan portfolio; *third quarter 2013* – \$65 million due to the provision for the impact of the Alberta flood on the loan portfolio.

- Adjusted non-interest expenses excludes the following items of note: fourth quarter 2014 \$70 million amortization of intangibles, as explained in footnote 6; \$73 million of integration charges relating to the acquisition of the credit card portfolio of MBNA Canada, as explained in footnote 7; third quarter 2014 \$70 million amortization of intangibles; \$36 million of integration charges relating to the acquisition of the credit card portfolio of MBNA Canada; \$22 million of costs in relation to the affinity relationship with Aimia and acquisition of Aeroplan Visa credit card accounts, as explained in footnote 9; second quarter 2014 \$75 million amortization of intangibles; \$32 million of integration charges relating to the acquisition of the credit card portfolio of MBNA Canada; first quarter 2014 \$71 million amortization of intangibles; \$28 million of integration charges relating to the acquisition of the profile of MBNA Canada; \$156 million of costs in relation to the affinity relationship with Aimia and acquisition of Aeroplan Visa credit card accounts; fourth quarter 2013 \$70 million amortization of intangibles; \$19 million of integration charges and direct transaction costs relating to the acquisition of the MBNA Canada credit card portfolio; \$30 million of litigation and litigation-related charges, as explained in footnote 12; \$129 million due to the initiatives to reduce costs, as explained in footnote 13; \$27 million of set-up costs in preparation for the affinity relationship with Aimia Inc. with respect to Aeroplan credit cards; third quarter 2013 \$69 million amortization of intangibles; \$33 million of integration charges and direct transaction costs relating to the acquisition of the credit card portfolio of MBNA Canada; second quarter 2013 \$66 million amortization of intangibles; \$32 million of integration charges relating to the acquisition of the credit card portfolio of MBNA Canada; \$97 million of litigation-related charges.
- <sup>4</sup> For reconciliation between reported and adjusted provision for income taxes, see the "Non-GAAP Financial Measures Reconciliation of Reported to Adjusted Provision for Income Taxes" table in the "Income Taxes" section of this document.
- <sup>5</sup> Adjusted equity in net income of an investment in associate excludes the following items of note: fourth quarter 2014 \$13 million amortization of intangibles, as explained in footnote 6; third quarter 2014 \$13 million amortization of intangibles; second quarter 2014 \$13 million amortization of intangibles; fourth quarter 2013 \$13 million amortization of intangibles; third quarter 2013 \$14 million amortization of intangibles; first quarter 2013 \$14 million amortization of intangibles; first quarter 2013 \$13 million amortization of intangibles.
- <sup>6</sup> Ámortization of intangibles relate primarily to the TD Banknorth acquisition in 2005 and its privatization in 2007, the acquisitions by TD Banknorth of Hudson United Bancorp in 2006 and Interchange Financial Services in 2007, the Commerce acquisition in 2008, the amortization of intangibles included in equity in net income of TD Ameritrade, the acquisition of the credit card portfolios of MBNA Canada in 2012, the acquisition of Target Corporation's U.S. credit card portfolio in 2013, the Epoch Investment Partners, Inc. acquisition in 2013, and to the acquired Aeroplan credit card portfolio in 2014. Amortization of software is recorded in amortization of intangibles; however, amortization of software is not included for purposes of items of note, which only includes amortization of intangibles acquired as a result of asset acquisitions and business combinations.
- As a result of the acquisition of the credit card portfolio of MBNA Canada, as well as certain other assets and liabilities, the Bank incurred integration charges. Integration charges consist of costs related to information technology, employee retention, external professional consulting charges, marketing (including customer communication and rebranding), integration related travel, employee severance costs, consulting, and training. The Bank's integration charges related to the MBNA acquisition were higher than what were anticipated when the transaction was first announced. The elevated spending was primarily due to additional costs incurred (other than the amounts capitalized) to build out technology platforms for the business. Integration charges related to this acquisition were incurred by the Canadian Retail segment. The fourth quarter of 2014 is the last quarter Canadian Retail included any further MBNA-related integration charges as an item of note.

- During 2008, as a result of deterioration in markets and severe dislocation in the credit market, the Bank changed its trading strategy with respect to certain trading debt securities. Since the Bank no longer intended to actively trade in these debt securities, the Bank reclassified these debt securities from trading to the AFS category effective August 1, 2008. As part of the Bank's trading strategy, these debt securities are economically hedged, primarily with credit default swap and interest rate swap contracts. This includes foreign exchange translation exposure related to the debt securities portfolio and the derivatives hedging it. These derivatives are not eligible for reclassification and are recorded on a fair value basis with changes in fair value recorded in the period's earnings. Management believes that this asymmetry in the accounting treatment between derivatives and the reclassified debt securities results in volatility in earnings from period to period that is not indicative of the economics of the underlying business performance in Wholesale Banking. The Bank may from time to time replace securities within the portfolio to best utilize the initial, matched fixed term funding. As a result, the derivatives are accounted for on an accrual basis in Wholesale Banking and the gains and losses related to the derivatives in excess of the accrued amounts are reported in the Corporate segment. Adjusted results of the Bank exclude the gains and losses of the derivatives in excess of the accrued amounts.
- <sup>9</sup> On December 27, 2013, the Bank acquired approximately 50% of the existing Aeroplan credit card portfolio from the Canadian Imperial Bank of Commerce (CIBC) and on January 1, 2014, the Bank became the primary issuer of Aeroplan Visa credit cards. The Bank incurred program set-up, conversion, and other one-time costs related to the acquisition of the portfolio and related affinity agreement, consisting of information technology, external professional consulting, marketing, training, and program management, as well as a commercial subsidy payment of \$127 million (\$94 million after tax) payable to CIBC. These costs are included as an item of note in the Canadian Retail segment. The third quarter of 2014 was the last quarter Canadian Retail included any further set-up, conversion, or other one-time costs related to the acquired Aeroplan credit card portfolio as an item of note.
- <sup>10</sup> In the third quarter of 2013, the Bank recorded a provision for credit losses of \$65 million (\$48 million after tax) for residential loan losses from Alberta flooding. In the fourth quarter of 2013, a provision of \$40 million (\$29 million after tax) was released. In the third quarter of 2014, the Bank released the remaining provision of \$25 million (\$19 million after tax). The release of the remaining provision reflects low levels of delinquency and impairments to date, as well as a low likelihood of future material losses within the portfolio.
- 11 On November 12, 2013, TD Waterhouse Canada Inc., a subsidiary of the Bank, completed the sale of the Bank's institutional services business, known as TD Waterhouse Institutional Services, to a subsidiary of National Bank of Canada. The transaction price was \$250 million in cash, subject to certain price adjustment mechanisms which were settled in the third and fourth quarters of 2014. On the transaction date, a gain of \$196 million after tax was recorded in the Corporate segment in other income. The gain is not considered to be in the normal course of business for the Bank.
- <sup>12</sup> As a result of certain adverse judgments and settlements in the U.S. in 2012, and after continued evaluation of this portfolio of cases and reassessment of the existing litigation provision throughout fiscal year 2013, the Bank took prudent steps to determine, in accordance with applicable accounting standards, that additional litigation and litigation-related charges of \$97 million (\$70 million after tax) and \$30 million (\$30 million after tax) were required as a result of developments and settlements reached in the U.S. in fiscal 2013.
- <sup>13</sup> The Bank undertook certain measures commencing in the fourth quarter of 2013, which continued through fiscal year 2014, to reduce costs in a sustainable manner and achieve greater operational efficiencies. To implement these measures, the Bank recorded a provision of \$129 million (\$90 million after tax) for restructuring initiatives related primarily to retail branch and real estate optimization initiatives.

TABLE 4: RECONCILIATION OF REPORTED TO AI (Canadian dollars)			 For the thre	e mont	hs ended	F	For the twelve months ended		
	Oc	tober 31	July 31 October 31 October		October 31		tober 31	O	tober 31
		2014	2014		2013		2014		2013
Basic earnings per share – reported	\$	0.92	\$ 1.12	\$	0.84	\$	4.15	\$	3.46
Adjustments for items of note <sup>2</sup>		0.06	0.03		0.11		0.13		0.26
Basic earnings per share – adjusted	\$	0.98	\$ 1.15	\$	0.95	\$	4.28	\$	3.72
Diluted earnings per share – reported	\$	0.91	\$ 1.11	\$	0.84	\$	4.14	\$	3.44
Adjustments for items of note <sup>2</sup>		0.07	0.04		0.11		0.13		0.27
Diluted earnings per share – adjusted	\$	0.98	\$ 1.15	\$	0.95	\$	4.27	\$	3.71

1 EPS is computed by dividing net income available to common shareholders by the weighted-average number of shares outstanding during the period.

<sup>&</sup>lt;sup>2</sup> For explanation of items of note, see the "Non-GAAP Financial Measures – Reconciliation of Adjusted to Reported Net Income" table in the "How We Performed" section of this document.

(millions of Canadian dollars, except as noted)				For the thre	e month	s ended	F	or the twelv	re mont	hs ended
	Oct	ober 31		July 31	Oc	tober 31	00	ctober 31	0	ctober 31
		2014		2014		2013		2014		2013
Provision for income taxes – reported	\$	370	\$	330	\$	238	\$	1,512	\$	1,135
Adjustments for items of note: Recovery of (provision for) income taxes <sup>1,2</sup>										
Amortization of intangibles		21		23		24		93		94
ntegration charges relating to the acquisition of the credit card										
portfolio of MBNA Canada		19		9		5		44		33
Fair value of derivatives hedging the reclassified										
available-for-sale securities portfolio		_		(3)		2		(6)		(14)
Set-up, conversion and other one-time costs related to affinity relationship with Aimia and acquisition of Aeroplan Visa										
credit card accounts		_		6		7		47		7
mpact of Alberta flood on the loan portfolio		_		(6)		(11)		(6)		6
Gain on sale of TD Waterhouse Institutional Services		_		-				(35)		_
itigation and litigation-related charge/reserve		_		_		(1)		-		26
Restructuring charges		-		_		39		_		39
Total adjustments for items of note		40		29		65		137		191
Provision for income taxes – adjusted	\$	410	\$	359	\$	303	\$	1,649	\$	1,326
Effective income tax rate – adjusted3		18.9	%	14.7	%	15.0 '	%	17.5 °	%	16.3

<sup>&</sup>lt;sup>1</sup> For explanations of items of note, see the "Non-GAAP Financial Measures – Reconciliation of Adjusted to Reported Net Income" table in the "How We Performed" section of this document.

<sup>2</sup> The tax effect for each item of note is calculated using the effective statutory income tax rate of the applicable legal entity.

<sup>3</sup> Adjusted effective income tax rate is the adjusted provision for income taxes before other taxes as a percentage of adjusted net income before taxes.

#### **RETURN ON COMMON EQUITY**

The Bank's methodology for allocating capital to its business segments is aligned with the common equity capital requirements under Basel III. Beginning November 1, 2013, capital allocated to the business segments is based on 8% Common Equity Tier 1 (CET1) Capital which includes an additional charge of 1% of risk-weighted assets (RWA) to account for the Office of the Superintendent of Financial Institutions Canada (OSFI) common equity capital surcharge for Domestic Systemically Important Banks (D-SIBs), resulting in a CET1 Capital ratio minimum requirement of 8% effective January 1, 2016. The return measures for business segments reflect a return on common equity methodology.

Adjusted return on common equity (ROE) is adjusted net income available to common shareholders as a percentage of average common equity.

Adjusted ROE is a non-GAAP financial measure as it is not a defined term under IFRS. Readers are cautioned that earnings and other measures adjusted to a basis other than IFRS do not have standardized meanings under IFRS and, therefore, may not be comparable to similar terms used by other issuers.

TABLE 6: RETURN ON COMMON EQUITY										
(millions of Canadian dollars, except as noted)			For the t	hree i	months ended		For the tw	elve n	nonths ended	
	 October 31		July 31		October 31		October 31		October 31	
	2014		2014		2013		2014		2013	
Average common equity	\$ 51,253	\$	49,897	\$	45,541	\$	49,495	\$	44,791	
Net income available to common shareholders										
- reported	1,687		2,055		1,540		7,633		6,350	
Items of note impacting income, net of income taxes <sup>1</sup>	116		60		199		244		496	
Net income available to common shareholders										
- adjusted	1,803		2,115		1,739		7,877		6,846	
Return on common equity – adjusted	14.0	%	16.8	%	15.1	%	15.9	%	15.3	%

<sup>&</sup>lt;sup>1</sup> For explanations of items of note, see the "Non-GAAP Financial Measures – Reconciliation of Adjusted to Reported Net Income" table in the "Financial Results Overview" section of this document.

#### **SIGNIFICANT EVENTS IN 2014**

#### Acquisition of certain CIBC Aeroplan Credit Card Accounts

On December 27, 2013, the Bank, Aimia Inc. (Aimia), and the Canadian Imperial Bank of Commerce (CIBC) closed a transaction under which the Bank acquired approximately 50% of CIBC's existing Aeroplan credit card portfolio, which primarily included accounts held by customers who did not have an existing retail banking relationship with CIBC. The Bank accounted for the purchase as an asset acquisition. The results of the acquisition have been recorded in the Canadian Retail segment.

The Bank acquired approximately 540,000 cardholder accounts with an outstanding balance of \$3.3 billion at a price of par plus \$50 million less certain adjustments for total cash consideration of \$3.3 billion. At the date of acquisition, the fair value of credit card receivables acquired was \$3.2 billion and the fair value of an intangible asset for the purchased credit card relationships was \$146 million.

In connection with the purchase agreement, the Bank agreed to pay CIBC a further \$127 million under a commercial subsidy agreement. This payment was recognized as a non-interest expense in 2014.

# Disposal of TD Waterhouse Institutional Services

On November 12, 2013, TD Waterhouse Canada Inc., a subsidiary of the Bank, completed the sale of the Bank's institutional services business, known as TD Waterhouse Institutional Services, to a subsidiary of National Bank of Canada. The transaction price was \$250 million in cash, subject to certain price adjustment mechanisms. A pre-tax gain of \$231 million was recorded in the Corporate segment in other income in the first quarter of 2014. An additional pre-tax gain of \$13 million was recorded in the Corporate segment subsequently, upon the settlement of price adjustment mechanisms.

#### HOW OUR BUSINESSES PERFORMED

Effective November 1, 2013, the Bank revised its reportable segments, and for management reporting purposes, reports its results under three key business segments: Canadian Retail, which includes the results of the Canadian personal and commercial banking businesses, Canadian credit cards, TD Auto Finance Canada, and Canadian wealth and insurance businesses; U.S. Retail, which includes the results of the U.S. personal and commercial banking businesses, U.S. credit cards, TD Auto Finance U.S., U.S. wealth business, and the Bank's investment in TD Ameritrade; and Wholesale Banking. The Bank's other activities are grouped into the Corporate segment. The prior period segmented results have been restated accordingly.

Effective December 27, 2013, and January 1, 2014, the results of the acquired Aeroplan credit card portfolio and the results of the related affinity relationship with Aimia Inc. (collectively, "Aeroplan") are reported in the Canadian Retail segment. Effective March 27, 2013, the results of the acquisition of Epoch Investment Partners, Inc. (Epoch) are reported in the U.S. Retail segment. Effective March 13, 2013, results of the acquisition of the credit card portfolio of Target Corporation and related program agreement (collectively, "Target") are reported in the U.S. Retail segment.

Results of each business segment reflect revenue, expenses, assets, and liabilities generated by the businesses in that segment. The Bank measures and evaluates the performance of each segment based on adjusted results, where applicable, and for those segments the Bank indicates that the measure is adjusted. Net income for the operating business segments is presented before any items of note not attributed to the operating segments. For further details, see the "How the Bank Reports" section of this document, the "Business Focus" section in the 2014 MD&A, and Note 31 to the Bank's Consolidated Financial Statements for the year ended October 31, 2014. For information concerning the Bank's measure of adjusted return on average common equity, which is a non-GAAP financial measure, see the "How We Performed" section of this document.

Net interest income within Wholesale Banking is calculated on a taxable equivalent basis (TEB), which means that the value of non-taxable or tax-exempt income, including dividends, is adjusted to its equivalent before-tax value. Using TEB allows the Bank to measure income from all securities and loans consistently and makes for a more meaningful comparison of net interest income with similar institutions. The TEB increase to net interest income and provision for income taxes reflected in Wholesale Banking results are reversed in the Corporate segment. The TEB adjustment for the quarter was \$76 million, compared with \$100 million in the fourth quarter last year, and \$131 million in the prior quarter.

TABLE 7: CANADIAN RETAIL					
(millions of Canadian dollars, except as noted)			For	the three	months ended
	 October 31		July 31		October 31
	2014		2014		2013
Net interest income	\$ 2,435	\$	2,436	\$	2,298
Non-interest income	2,485		2,498		2,299
Total revenue	4,920		4,934		4,597
Provision for credit losses	250		228		224
Insurance claims and related expenses	720		771		711
Non-interest expenses – reported	2,224		2,076		2,032
Non-interest expenses – adjusted	2,151		2,018		1,986
Net income – reported	1,304		1,400		1,237
Adjustments for items of note, net of income taxes <sup>1</sup>					
Integration charges relating to the acquisition of the credit card					
portfolio of MBNA Canada	54		27		14
Set-up, conversion and other one-time costs related to affinity					
relationship with Aimia and acquisition of Aeroplan Visa					
credit card accounts	-		16		20
Net income – adjusted	\$ 1,358	\$	1,443	\$	1,271
Selected volumes and ratios					
Return on common equity – reported	40.8	%	43.4	%	43.8 %
Return on common equity – adjusted	42.5		44.7		45.0
Margin on average earning assets (including securitized assets)	2.92		2.98		2.92
Efficiency ratio – reported	45.2		42.1		44.2
Efficiency ratio – adjusted	43.7		40.9		43.2
Number of Canadian retail branches	1,165		1,164		1,179
Average number of full-time equivalent staff <sup>2</sup>	39,671		39,429		39,441

<sup>&</sup>lt;sup>1</sup> For explanations of items of note, see the "Non-GAAP Financial Measures – Reconciliation of Adjusted to Reported Net Income" table in the "How We Performed" section of this document.

#### Quarterly comparison - Q4 2014 vs. Q4 2013

Canadian Retail net income for the quarter on a reported basis was \$1,304 million, an increase of \$67 million, or 5%, compared with the fourth quarter last year. Adjusted net income for the quarter was \$1,358 million, an increase of \$87 million, or 7%, compared with the fourth quarter last year. The increase in adjusted earnings was primarily due to good loan and deposit volume growth, the addition of Aeroplan, and higher wealth assets under management, partially offset by higher expenses. The reported annualized return on common equity for the quarter was 40.8%, while the adjusted annualized return on common equity was 42.5%, compared with 43.8% and 45.0%, respectively, in the fourth quarter last year.

Canadian Retail revenue is derived from the Canadian personal and commercial banking businesses, including credit cards, auto finance, wealth and insurance businesses. Revenue for the quarter was \$4,920 million, an increase of \$323 million, or 7%, compared with the fourth quarter last year. Net interest income increased \$137 million, or 6%, driven primarily by good loan and deposit volume growth and the addition of Aeroplan. Non-interest income increased \$186 million, or 8%, largely driven by wealth asset growth, insurance business growth, good account volume growth, and the addition of Aeroplan. Margin on average earning assets was 2.92%, flat compared with the fourth quarter last year, as the increase due to the addition of Aeroplan was offset by lower deposit margins.

The personal banking business generated good lending volume growth of \$13.9 billion, or 5%, compared with the fourth quarter last year. Average real estate secured lending volume increased \$8.2 billion, or 4%. Auto lending average volume increased \$1.6 billion, or 11%, while all other personal lending average volumes increased \$4.1 billion, or 13%, largely due to the addition of Aeroplan. Business loans and acceptances average volume increased \$4.9 billion, or 10%. Average personal deposit volumes increased \$3.8 billion, or 2%, due to strong growth in core chequing and savings accounts, partially offset by lower term deposit volume. Average business deposit volumes increased \$5 billion, or 7%.

<sup>&</sup>lt;sup>2</sup> In the first quarter of 2014, the Bank conformed to a standardized definition of full-time equivalent staff across all segments. The definition includes, among other things, hours for overtime and contractors as part of its calculations. Results for periods prior to the first quarter of 2014 have not been restated.

Assets under administration increased \$8 billion, or 3%, compared with the fourth quarter last year, as growth from new client assets for the period, market appreciation, and the addition of the remaining interest in NatWest Stockbrokers Limited<sup>1</sup>, was partially offset by the sale of the TD Waterhouse Institutional Services business. Assets under management increased \$25 billion, or 12%, mainly driven by growth from market appreciation and new client assets, compared with the fourth quarter last year.

Provision for credit losses (PCL) for the quarter was \$250 million, an increase of \$26 million, or 12%, compared with the fourth quarter last year. Personal banking PCL was \$231 million, an increase of \$8 million, or 4%, due to the addition of Aeroplan, partially offset by better credit performance and lower bankruptcies in other personal banking businesses. Business banking PCL was \$19 million, an increase of \$18 million, primarily due to higher provisions in the current quarter. Annualized PCL as a percentage of credit volume was 0.30%, an increase of 3 basis points (bps), compared with the fourth quarter last year. Net impaired loans were \$834 million, a decrease of \$48 million, or 5%, compared with the fourth quarter last year. Net impaired loans as a percentage of total loans were 0.25%, compared with 0.28% as at October 31, 2013.

Insurance claims and related expenses for the quarter were \$720 million, an increase of \$9 million, or 1%, compared with the fourth quarter last year, primarily due to an increase in severe weather-related events, and business growth partially offset by more favourable prior year claims development.

Reported non-interest expenses for the quarter were \$2,224 million, an increase of \$192 million, or 9%, compared with the fourth quarter last year. Adjusted non-interest expenses for the quarter were \$2,151 million, an increase of \$165 million, or 8%, compared with the fourth quarter last year. The increase was primarily driven by higher employee-related costs including higher revenue-based variable compensation in the wealth business, initiatives to grow the business, and the addition of Aeroplan, partially offset by initiatives to increase productivity.

The reported efficiency ratio for the quarter worsened to 45.2%, while the adjusted efficiency ratio worsened to 43.7%, compared with 44.2% and 43.2%, respectively, in the fourth quarter last year.

#### Quarterly comparison - Q4 2014 vs. Q3 2014

Canadian Retail net income for the quarter on a reported basis decreased \$96 million, or 7%, compared with the prior quarter. Adjusted net income for the quarter decreased \$85 million, or 6%, compared with the prior quarter. The decrease in earnings was primarily due to an increase in non-interest expenses, partially offset by lower insurance claims compared with the prior quarter. The reported annualized return on common equity for the quarter was 40.8%, while the adjusted annualized return on common equity was 42.5%, compared with 43.4% and 44.7%, respectively, in the prior quarter.

Revenue for the quarter decreased \$14 million, flat with the prior quarter. Net interest income was flat, as the increase from volume growth was more than offset by margin compression, compared with the prior quarter. Non-interest income decreased \$13 million, or 1%, primarily due to lower insurance premiums, partially offset by higher wealth asset-based revenue. Margin on average earning assets was 2.92%, a 6 bps decrease compared with the prior quarter, primarily due to a decline in deposit margins due to low rate environment, competitive pricing, and seasonally lower mortgage renewal revenue.

The personal banking business generated average lending volume growth of \$5.4 billion, or 2%, compared with the prior quarter. Average real estate secured lending volume increased \$4.2 billion, or 2%. Auto lending average volume increased \$0.8 billion, or 5%, while all other personal lending average volumes increased \$0.4 billion, or 1%. Business loans and acceptances average volume increased \$1 billion, or 2%. Average personal deposit volumes increased \$1.9 billion, or 1%, due to growth in core chequing and savings accounts, partially offset by lower term deposit volume. Average business deposit volumes increased \$2.4 billion, or 3%, compared with the prior quarter.

Assets under administration increased \$8 billion, or 3%, compared with the prior quarter, primarily due to the addition of the remaining interest in NatWest Stockbrokers Limited<sup>1</sup>. Assets under management were flat compared with the prior quarter.

PCL for the quarter increased \$22 million, or 10%, compared with the prior quarter. Personal banking PCL increased \$15 million or 7%, primarily due to higher provisions in credit cards. Business banking PCL increased \$7 million, due to higher provisions in the commercial business. Annualized PCL as a percentage of credit volume was 0.30%, an increase of 3 bps, compared with the prior quarter. Net impaired loans decreased \$4 million, flat compared with the prior quarter. Net impaired loans as a percentage of total loans were 0.25%, in line with the prior quarter.

Insurance claims and related expenses for the quarter decreased \$51 million, or 7%, compared with the prior quarter, primarily due to lower current year claims partially offset by an increase in severe weather-related events.

Reported non-interest expenses for the quarter increased \$148 million, or 7%, compared with the prior quarter. Adjusted non-interest expenses for the quarter increased \$133 million, or 7%, compared with the prior quarter due to higher employee-related costs, investments to grow the business, and higher seasonal marketing expenses.

The reported efficiency ratio for the quarter worsened to 45.2%, while the adjusted efficiency ratio worsened to 43.7%, compared with 42.1% and 40.9%, respectively, in the prior quarter.

<sup>1</sup> As previously announced on July 8, 2014, the Bank completed the acquisition of the remaining interest in NatWest Stockbrokers Limited from National Westminster Bank plc.

Millions of dollars, except as noted)   Cotober 31   July 31   October 31   July 31	TABLE 8: U.S. RETAIL <sup>1</sup>												
Net interest income   S1,515   1,500   1,428   1,370   3,387   1,381   1,500   1,428   1,370   1,387   1,381   1,500   1,428   1,370   1,387   1,381   1,500   1,428   1,370   1,387   1,381   1,500   1,428   1,370   1,387   1,381   1,500   1,428   1,370   1,387   1,381   1,500   1,515   1,500   1,428   1,370   1,387   1,381   1,500   1,515   1,500   1,428   1,370   1,387   1,381   1,500   1,515   1,500   1,428   1,360   1,381   1,500   1,515   1,500   1,515   1,500   1,515   1,500   1,515   1,500	(millions of dollars, except as noted)										For the thr		
Net interest income						Canad	ian dollars					U	.S. dollars
Non-interest income   \$ 1,515   \$ 1,500   \$ 1,428   \$ 1,370   \$ 1,387   \$ 1,381		Oc	tober 31		July 31		October 31	0	ctober 31		July 31		October 31
Non-interest income   1932   1945   1966   1981   1986			2014		2014		2013		2014		2014		2013
Total revenue   2,047   2,045   1,964   1,851   1,891   1,896     Provision for credit losses – loans   165   118   211   148   110   204     Provision for (recovery of) credit losses – debt securities classified as loans   (22)   2   (27)   (20)   2   (26)     Provision for (recovery of) credit losses – acquired credit-impaired loans <sup>2</sup>   (4)   7   (1)   (3)   6   (1)     Provision for credit losses   139   127   183   125   118   177     Non-interest expenses – reported   1,381   1,320   1,344   1,249   1,220   1,297     Non-interest expenses – adjusted   1,381   1,320   1,315   1,249   1,220   1,269     U.S. Retail Bank net income – reported   426   485   371   385   449   357      Adjustments for items of note <sup>4</sup>     Litigation and litigation-related charge/reserve   -   -   30   -   -   29     U.S. Retail Bank net income – adjusted   426   485   401   385   449   386     Equity in net income of an investment in associate, net of income taxes   83   76   77   77   69   73    Net income – reported   \$509   \$561   \$448   \$462   \$518   \$430    Net income – adjusted   509   \$561   \$448   \$462   \$518   \$430    Net income – adjusted   7.6   9.0   8.4   7.6   9.0   8.4    Margin on average earning assets (TEB) <sup>5</sup>   3,65   3,76   3,89   3,65   3,76   3,89    Efficiency ratio – adjusted   67.5   64.5   67.0   67.5   64.5   67.0	Net interest income	\$		\$	1,500	\$		\$		\$		\$	
Provision for credit losses – loans   165   118   211   148   110   204     Provision for (recovery of) credit losses – debt securities classified as loans   (22)   2   (27)   (20)   2   (26)     Provision for (recovery of) credit losses – acquired credit-impaired loans <sup>2</sup>   (4)   7   (1)   (3)   6   (1)     Provision for credit losses – acquired credit-impaired loans <sup>2</sup>   (4)   7   (1)   (3)   6   (1)     Provision for credit losses – acquired credit-impaired loans <sup>2</sup>   (4)   7   (1)   (3)   6   (1)     Provision for credit losses – acquired credit-impaired loans <sup>2</sup>   188   125   118   177     Non-interest expenses – reported   1,381   1,320   1,344   1,249   1,220   1,297     Non-interest expenses – adjusted   1,381   1,320   1,315   1,249   1,220   1,269     U.S. Retail Bank net income – reported   426   485   371   385   449   357     Adjustments for items of note <sup>4</sup>     Litigation and litigation-related charge/reserve   -     30   -     -   29     U.S. Retail Bank net income – adjusted   426   485   401   385   449   386     Equity in net income of an investment in associate, net of income taxes   83   76   77   77   69   73     Net income – reported   \$509   \$561   \$448   \$462   \$518   \$430     Net income – adjusted   509   \$61   \$488   \$462   \$518   \$430     Net income – adjusted   7.6   9.0   8.4   7.6   9.0   8.4     Adargin on average earning assets (TEB) <sup>5</sup>   3.65   3.76   3.89     Efficiency ratio – adjusted   67.5   64.5   68.4   67.5   64.5   68.4     Efficiency ratio – adjusted   67.5   64.5   67.0   67.5   64.5   67.0     Carbon   18	Non-interest income		532		545		536		481		504		515
Provision for (recovery of) credit losses – debt securifies classified as loans   (22)   2   (27)   (20)   2   (26)	Total revenue		2,047		2,045		1,964		1,851		1,891		1,896
Securities classified as loans   (22)   2   (27)   (20)   2   (26)	Provision for credit losses – loans		165		118		211		148		110		204
Provision for (recovery of) credit losses – acquired credit-impaired loans <sup>2</sup>													
credit-impaired loans²         (4)         7         (1)         (3)         6         (1)           Provision for credit losses         139         127         183         125         118         177           Non-interest expenses – reported         1,381         1,320         1,344         1,249         1,220         1,297           Non-interest expenses – adjusted         1,381         1,320         1,315         1,249         1,220         1,269           U.S. Retail Bank net income – reported³         426         485         371         385         449         357           Adjustments for items of note⁴         Litigation and litigation-related charge/reserve         -         -         -         30         -         -         -         29           U.S. Retail Bank net income – adjusted         426         485         401         385         449         386           Equity in net income of an investment in associate, net of income taxes         83         76         77         77         69         73           Net income – reported         \$ 509         \$ 561         \$ 448         \$ 462         \$ 518         \$ 430           Net income – adjusted         7.6         %         9.0         %         7.9 </td <td></td> <td></td> <td>(22)</td> <td></td> <td>2</td> <td></td> <td>(27)</td> <td></td> <td>(20)</td> <td></td> <td>2</td> <td></td> <td>(26)</td>			(22)		2		(27)		(20)		2		(26)
Provision for credit losses   139   127   183   125   118   177   177   183   125   118   177   183   177   177   183													
Non-interest expenses - reported   1,381   1,320   1,344   1,249   1,220   1,297					•		( )						
Non-interest expenses - adjusted   1,381   1,320   1,315   1,249   1,220   1,269     U.S. Retail Bank net income - reported   426   485   371   385   449   357     Adjustments for items of note     Litigation and litigation-related charge/reserve   -   -     30   -     -     29     U.S. Retail Bank net income - adjusted   426   485   401   385   449   386     Equity in net income of an investment in associate, net of income taxes   83   76   77   77   69   73     Net income - reported   \$509   \$561   \$448   \$462   \$518   \$430     Net income - adjusted   509   561   \$448   \$462   \$518   \$459     Selected volumes and ratios     Return on common equity - reported   7.6 %   9.0 %   7.9 %   7.6 %   9.0 %   7.9 %     Return on common equity - adjusted   7.6   9.0   8.4   7.6   9.0   8.4     Margin on average earning assets (TEB)   5   3.65   3.76   3.89     Efficiency ratio - reported   67.5   64.5   68.4     Efficiency ratio - adjusted   67.5   64.5   68.4     Efficiency ratio - adjusted   67.5   64.5   67.0     Contact	Provision for credit losses										_		
U.S. Retail Bank net income – reported3													
Adjustments for items of note   Adjustments for items of note   Litigation and litigation-related charge/reserve   -   -   30   -   -   29			1,381		1,320		1,315		1,249		1,220		1,269
Litigation and litigation-related charge/reserve         -         -         30         -         -         29           U.S. Retail Bank net income – adjusted         426         485         401         385         449         386           Equity in net income of an investment in associate, net of income taxes         83         76         77         77         69         73           Net income – reported         \$ 509         \$ 561         448         462         \$ 518         \$ 430           Net income – adjusted         509         561         478         462         \$ 518         459           Selected volumes and ratios           Return on common equity – reported         7.6         9.0         7.9         7.6         9.0         9.0         7.9         7.6         9.0         8.4           Return on common equity – adjusted         7.6         9.0         8.4         7.6         9.0         8.4           Margin on average earning assets (TEB) <sup>5</sup> 3.65         3.76         3.89         3.65         3.76         3.89           Efficiency ratio – reported         67.5         64.5         68.4         67.5         64.5         68.4           Efficiency ratio – adjusted         67.5			426		485		371		385		449		357
U.S. Retail Bank net income – adjusted         426         485         401         385         449         386           Equity in net income of an investment in associate, net of income taxes         83         76         77         77         69         73           Net income – reported         \$ 509         \$ 561         \$ 448         \$ 462         \$ 518         \$ 430           Net income – adjusted         509         561         478         462         \$ 518         \$ 459           Selected volumes and ratios           Return on common equity – reported         7.6         9.0         7.9         % 7.6         9.0         8.4           Return on common equity – adjusted         7.6         9.0         8.4         7.6         9.0         8.4           Margin on average earning assets (TEB) <sup>5</sup> 3.65         3.76         3.89         3.65         3.76         3.89           Efficiency ratio – reported         67.5         64.5         68.4         67.5         64.5         68.4           Efficiency ratio – adjusted         67.5         64.5         67.0         67.5         64.5         67.0	Adjustments for items of note <sup>4</sup>												
Equity in net income of an investment in associate, net of income taxes	Litigation and litigation-related charge/reserve		-		_		30		_		_		29
net of income taxes         83         76         77         77         69         73           Net income – reported         \$ 509         \$ 561         \$ 448         \$ 462         \$ 518         \$ 430           Net income – adjusted         509         561         478         462         518         459           Selected volumes and ratios           Return on common equity – reported         7.6         9.0         7.9         %         7.6         9.0         8.4           Return on common equity – adjusted         7.6         9.0         8.4         7.6         9.0         8.4           Margin on average earning assets (TEB) <sup>5</sup> 3.65         3.76         3.89         3.65         3.76         3.89           Efficiency ratio – reported         67.5         64.5         68.4         67.5         64.5         68.4           Efficiency ratio – adjusted         67.5         64.5         67.0         67.5         64.5         67.0	U.S. Retail Bank net income – adjusted		426		485		401		385		449		386
Net income – reported         \$ 509         \$ 561         448         \$ 462         \$ 518         \$ 430           Net income – adjusted         509         561         478         462         518         \$ 430           Selected volumes and ratios           Return on common equity – reported         7.6         9.0         7.9         %         7.6         9.0         7.9         %           Return on common equity – adjusted         7.6         9.0         8.4         7.6         9.0         8.4           Margin on average earning assets (TEB) <sup>5</sup> 3.65         3.76         3.89         3.65         3.76         3.89           Efficiency ratio – reported         67.5         64.5         68.4         67.5         64.5         68.4           Efficiency ratio – adjusted         67.5         64.5         67.0         67.5         64.5         67.0	Equity in net income of an investment in associate,												
Net income – adjusted         509         561         478         462         518         459           Selected volumes and ratios           Return on common equity – reported         7.6 %         9.0 %         7.9 %         7.6 %         9.0 %         7.9 %           Return on common equity – adjusted         7.6 %         9.0 %         8.4 %         7.6 %         9.0 %         8.4 %           Margin on average earning assets (TEB) <sup>5</sup> 3.65 %         3.76 %         3.89 %         3.65 %         3.76 %         3.89 %           Efficiency ratio – reported         67.5 %         64.5 %         68.4 %         67.5 %         64.5 %         68.4 %           Efficiency ratio – adjusted         67.5 %         64.5 %         67.0 %         67.5 %         64.5 %         67.0 %	net of income taxes		83		76		77		77		69		73
Selected volumes and ratios           Return on common equity – reported         7.6 %         9.0 %         7.9 %         7.6 %         9.0 %         7.9 %           Return on common equity – adjusted         7.6 %         9.0 %         8.4 %         7.6 %         9.0 %         8.4 %           Margin on average earning assets (TEB) <sup>5</sup> 3.65 %         3.76 %         3.89 %         3.65 %         3.76 %         3.89 %           Efficiency ratio – reported         67.5 %         64.5 %         68.4 %         67.5 %         64.5 %         68.4 %           Efficiency ratio – adjusted         67.5 %         64.5 %         67.0 %         67.5 %         64.5 %         67.0 %	Net income – reported	\$	509	\$	561	\$	448	\$	462	\$	518	\$	430
Return on common equity – reported         7.6 %         9.0 %         7.9 %         7.6 %         9.0 %         7.9 %           Return on common equity – adjusted         7.6         9.0         8.4         7.6         9.0         8.4           Margin on average earning assets (TEB) <sup>5</sup> 3.65         3.76         3.89         3.65         3.76         3.89           Efficiency ratio – reported         67.5         64.5         68.4         67.5         64.5         68.4           Efficiency ratio – adjusted         67.5         64.5         67.0         67.5         64.5         67.0	Net income – adjusted	-	509		561		478		462		518		459
Return on common equity – adjusted         7.6         9.0         8.4         7.6         9.0         8.4           Margin on average earning assets (TEB) $^5$ 3.65         3.76         3.89         3.65         3.76         3.89           Efficiency ratio – reported         67.5         64.5         68.4         67.5         64.5         68.4           Efficiency ratio – adjusted         67.5         64.5         67.0         67.5         64.5         67.0	Selected volumes and ratios												
Margin on average earning assets (TEB) <sup>5</sup> 3.65       3.76       3.89       3.65       3.76       3.89         Efficiency ratio – reported       67.5       64.5       68.4       67.5       64.5       68.4         Efficiency ratio – adjusted       67.5       64.5       67.0       67.5       64.5       67.0	Return on common equity – reported		7.6	%	9.0	%	7.9	%	7.6	%	9.0	%	7.9 %
Efficiency ratio – reported         67.5         64.5         68.4         67.5         64.5         68.4           Efficiency ratio – adjusted         67.5         64.5         67.0         67.5         64.5         67.0	Return on common equity – adjusted		7.6		9.0		8.4		7.6		9.0		8.4
Efficiency ratio – adjusted <b>67.5</b> 64.5 67.0 <b>67.5</b> 64.5 67.0	Margin on average earning assets (TEB) <sup>5</sup>		3.65		3.76		3.89		3.65		3.76		3.89
	Efficiency ratio – reported		67.5		64.5		68.4		67.5		64.5		68.4
N   (110 + 1) + (100 + 100 + 1000 + 1000 + 1000 + 1000 + 1000	Efficiency ratio – adjusted		67.5		64.5		67.0		67.5		64.5		67.0
Number of U.S. retail stores <b>1,318</b> 1,306 1,317 <b>1,318</b> 1,306 1,317	Number of U.S. retail stores		1,318		1,306		1,317		1,318		1,306		1,317
Average number of full-time equivalent staff <sup>6</sup> <b>26,162</b> 26,056 25,225 <b>26,162</b> 26,056 25,225	Average number of full-time equivalent staff <sup>6</sup>		26,162		26,056		25,225		26,162		26,056		25,225

1 Revenue and expenses related to Target are reported on a gross basis in the Consolidated Statements of Income. Non-interest expenses include expenses related to the business, and amounts due to Target Corporation under the credit card program agreement.

<sup>2</sup> Includes all Federal Deposit Insurance Corporation (FDIC) covered loans and other acquired credit-impaired loans.

<sup>3</sup> Results exclude the impact related to the equity in net income of the investment in TD Ameritrade.

<sup>4</sup> For explanations of items of note, see the "Non-GAAP Financial Measures – Reconciliation of Adjusted to Reported Net Income" table in the "How We Performed" section of this document.

<sup>5</sup> Margin on average earning assets excludes the impact related to the TD Ameritrade insured deposit accounts (IDA).

<sup>6</sup> In the first quarter of 2014, the Bank conformed to a standardized definition of full-time equivalent staff across all segments. The definition includes, among other things, hours for overtime and contractors as part of its calculations. Results for periods prior to the first quarter of 2014 have not been restated.

# Quarterly comparison - Q4 2014 vs. Q4 2013

U.S. Retail reported and adjusted net income for the quarter was \$509 million (US\$462 million), which included net income of \$426 million (US\$385 million) from the U.S. Retail Bank and \$83 million (US\$77 million) from TD's investment in TD Ameritrade. Canadian dollar earnings growth benefited from a strengthening of the U.S. dollar. The annualized reported and adjusted return on common equity for the quarter was 7.6%, down slightly from 7.9% on a reported basis and 8.4% on an adjusted basis for the fourth quarter last year.

U.S. Retail reported earnings of US\$385 million were up 8% compared with the fourth quarter last year. U.S. Retail adjusted earnings were relatively flat as compared with the fourth quarter last year primarily due to lower provisions for credit losses offset by a higher tax rate. The contribution from TD Ameritrade of US\$77 million was up 5% compared with the fourth quarter last year, primarily due to increased asset-based and transaction-based revenue, partially offset by higher operating expenses and lower investment gains.

U.S. Retail revenue is derived from personal banking, business banking, investments, auto lending, credit cards, and wealth management. Revenue for the quarter was US\$1,851 million, a decrease of US\$45 million, or 2%, compared with the fourth quarter last year. The decrease in net interest income was primarily due to lower accretion. Margin on average earning assets was 3.65%, a 24 bps decrease compared with the fourth quarter last year. Other non-interest income decreased due to lower gains on sales of securities and debt securities classified as loans. Average loan volumes increased US\$9 billion, or 8%, compared with the fourth quarter last year, due to growth in business loans of 14% and growth in personal loans of 3%. Average deposit volumes increased US\$10 billion, or 5%, compared with the fourth quarter last year, driven by 7% growth in business deposit volume, 6% growth in personal deposit volume, and 3% growth in TD Ameritrade deposit volume.

PCL for the quarter was US\$125 million, a decrease of US\$52 million, or 29%, compared with the fourth quarter last year, primarily due to improved credit quality and lower net charge-offs. Personal banking PCL was US\$117 million, a decrease of US\$58 million, or 33%, compared with the fourth quarter last year, primarily due to improved credit quality for auto loans. Business banking PCL was US\$28 million, an increase of US\$3 million. Annualized PCL as a percentage of credit volume for loans excluding debt securities classified as loans was 0.50%, a decrease of 27 bps, compared with the fourth quarter last year. Net impaired loans, excluding acquired credit-impaired loans and debt securities classified as loans, were US\$1.2 billion, a decrease of US\$64 million, or 5%, compared with the fourth quarter last year. Net impaired loans as a percentage of total loans were 1.1% as at October 31, 2014, compared with 1.3% at October 31, 2013. Net impaired debt securities classified as loans were US\$919 million, a decrease of US\$66 million, or 7%, compared with the fourth quarter last year.

Reported non-interest expenses for the quarter were US\$1,249 million, a decrease of US\$48 million, or 4%, compared with the fourth quarter last year. On an adjusted basis, non-interest expenses were US\$1,249 million, a decrease of US\$20 million, or 2%, compared with the fourth quarter last year, primarily due to strong expense control, permanent expense reductions, and lower expenses related to Target, partially offset by higher personnel related costs to support growth.

The reported efficiency ratio for the quarter improved to 67.5%, compared with 68.4% last year, while the adjusted efficiency ratio for the year was 67.5%, compared with 67.0% last year.

#### Quarterly comparison - Q4 2014 vs. Q3 2014

U.S. Retail reported and adjusted net income for the quarter decreased \$52 million (US\$56 million) compared with the prior quarter, which included a decrease in net income of \$59 million (US\$64 million) from the U.S. Retail Bank and an increase of \$7 million (US\$8 million) from TD's investment in TD Ameritrade. The annualized return on common equity for the quarter was 7.6%, compared with 9.0% in the prior quarter.

U.S. Retail earnings decreased primarily due to continued margin compression and lower accretion, coupled with increases in provisions for credit losses and non-interest expenses. The contribution from TD Ameritrade of US\$77 million was up 12% compared with the prior quarter, primarily due to increased asset-based and transaction-based revenue.

Revenue for the quarter decreased US\$40 million compared with the prior quarter primarily due to lower accretion and lower other gains and losses. Margin on average earning assets was 3.65%, an 11 bps decrease compared with the prior quarter. Average loan volumes increased US\$3 billion, or 3%, compared with the prior quarter, due to growth in business loans of 4% and growth in personal loans of 2%. Average deposit volumes increased US\$5 billion, or 2%, compared with the prior quarter, driven by 4% growth in business deposit volume and 3% growth in TD Ameritrade deposit volume, while personal deposits remained relatively flat.

PCL for the quarter increased US\$7 million, or 6%, compared with the prior quarter, primarily due to higher provision on loans, partially offset by lower provisions for debt securities. Personal banking PCL was US\$117 million, a decrease of US\$9 million, or 7%, from the prior quarter, primarily due to lower provisions on credit cards, partially offset by increased provisions on home equity loans, auto loans, and other retail products. Business banking PCL was US\$28 million compared to a recovery of US\$10 million from the prior quarter, primarily due to net commercial recoveries in the prior quarter not recurring in the current quarter. The recovery of provision for debt securities classified as loans reflects lower expected losses on non-agency collateralized mortgage obligations. Annualized adjusted PCL as a percentage of credit volume for loans excluding debt securities classified as loans was 0.50%, an increase of 9 bps, compared with the prior quarter. Net impaired loans and debt securities classified as loans, were US\$1.2 billion, an increase of US\$57 million, or 5%, compared with the prior quarter. Net impaired loans as a percentage of total loans were 1.1% as at October 31, 2014, flat compared with prior quarter. Net impaired debt securities classified as loans decreased US\$2 million, compared with the prior quarter.

Non-interest expenses for the quarter increased US\$29 million, or 2%, compared with the prior quarter, primarily due to the timing of project and personnel related costs.

The efficiency ratio for the quarter was 67.5%, compared with 64.5% in the prior quarter.

TABLE 9: WHOLESALE BANKING					
(millions of Canadian dollars, except as noted)			For t	he three	months ended
	 October 31		July 31		October 31
	2014		2014		2013
Net interest income (TEB)	\$ 537	\$	589	\$	509
Non-interest income	67		91		94
Total revenue	604		680		603
Provision for (recovery of) credit losses	(1)		5		5
Non-interest expenses	381		392		423
Net income	\$ 160	\$	216	\$	122
Selected volumes and ratios					
Trading-related revenue	\$ 296	\$	325	\$	343
Common Equity Tier 1 Capital risk-weighted assets (billions of dollars) <sup>1,2</sup>	61		57		47
Return on common equity	13.0	%	18.4	%	12.1 %
Efficiency ratio	63.1		57.6		70.1
Average number of full-time equivalent staff <sup>3</sup>	3,727		3,726		3,535

<sup>1</sup> Prior to the first quarter of 2014, the amounts have not been adjusted to reflect the impact of the New IFRS Standards and Amendments.

In the fourth quarter of 2014, the Bank implemented a funding valuation adjustment (FVA) in response to growing evidence that market implied funding costs and benefits are now considered in the pricing and fair valuation of uncollateralized derivatives. The implementation of FVA resulted in a pre-tax additional charge of \$65 million recorded in the Wholesale segment. The Bank will continue to monitor industry practice, and may refine the methodology and the products to which FVA applies to as market practices evolve. See Note 5 to the Bank's 2014 Consolidated Financial Statements for further information on FVA.

#### Quarterly comparison - Q4 2014 vs. Q4 2013

Wholesale Banking net income for the quarter was \$160 million, an increase of \$38 million, or 31%, compared with the fourth quarter last year. The increase in earnings was primarily due to lower non-interest expenses. The annualized return on common equity for the quarter was 13.0%, compared with 12.1% in the fourth quarter last year.

Wholesale Banking revenue is derived primarily from capital markets services and corporate lending. The capital markets businesses generate revenue from advisory, underwriting, trading, facilitation, and trade execution services. Revenue for the quarter was \$604 million, relatively flat compared with the fourth quarter last year. Higher equity underwriting volumes, advisory fees and lending growth, which benefited from solid client activity in the quarter, was partially offset by lower trading-related revenue due to a charge related to FVA.

PCL for the quarter was a net recovery of \$1 million, as the accrual cost of credit protection was largely offset by a recovery of a previously recorded provision in the investment portfolio. PCL for the fourth quarter last year was \$5 million and consisted primarily of the accrual cost of credit protection.

Non-interest expenses for the quarter were \$381 million, a decrease of \$42 million, or 10%, compared to the fourth quarter last year. The decrease is primarily due to expenses related to the settlement of a commercial dispute included in the fourth quarter last year, partially offset by higher variable compensation commensurate with revenue.

CET1 risk-weighted assets were \$61 billion as at October 31, 2014, an increase of \$14 billion, or 30%, compared with October 31, 2013. The increase was primarily due to the inclusion of the Credit Valuation Adjustment (CVA) capital charge.

# Quarterly comparison - Q4 2014 vs. Q3 2014

Wholesale Banking net income for the quarter decreased \$56 million, or 26%, compared with the prior quarter. The decrease was largely due to lower revenue, partially offset by lower non-interest expenses. The annualized return on common equity for the quarter was 13.0%, compared with 18.4% in the prior quarter.

Revenue for the quarter decreased \$76 million, or 11%, compared with the prior quarter. The decrease in revenue was primarily due to a charge related to FVA and lower underwriting and advisory fees.

PCL for the quarter was a net recovery of \$1 million, compared with a charge of \$5 million in the prior quarter, which was primarily related to the accrual cost of credit protection.

Non-interest expenses for the quarter decreased \$11 million, or 3%, primarily due to lower variable compensation commensurate with revenue.

CET1 risk-weighted assets were \$61 billion as at October 31, 2014, an increase of \$4 billion, or 7%, compared with July 31, 2014.

<sup>&</sup>lt;sup>2</sup> Effective the third quarter of 2014, each capital ratio has its own RWA measure due to the OSFI prescribed scalar for inclusion of the CVA. Effective the third quarter of 2014, the scalars for inclusion of CVA for CET1, Tier 1, and Total Capital RWA are 57%, 65%, and 77% respectively.

<sup>&</sup>lt;sup>3</sup> In the first quarter of 2014, the Bank conformed to a standardized definition of full-time equivalent staff across all segments. The definition includes, among other things, hours for overtime and contractors as part of its calculations. Results for periods prior to the first quarter of 2014 have not been restated.

ljustments for items of note¹ nortization of intangibles ir value of derivatives hedging the reclassified available-for-sale securities portfolio pact of Alberta flood on the loan portfolio structuring charges tal adjustments for items of note t income (loss) – adjusted  composition of items included in net income (loss) – adjusted t corporate expenses		For the three	months ended
	October 31	July 31	October 31
	2014	2014	2013
Net income (loss) – reported	\$ (227) \$	(70) \$	(191)
Adjustments for items of note <sup>1</sup>		, ,	
Amortization of intangibles	62	60	59
Fair value of derivatives hedging the reclassified available-for-sale			
securities portfolio	_	(24)	15
Impact of Alberta flood on the loan portfolio	-	(19)	(29)
Restructuring charges	_	· <u>-</u>	90
Total adjustments for items of note	62	17	135
Net income (loss) – adjusted	\$ (165) \$	(53) \$	(56)
Decomposition of items included in net income (loss) – adjusted			
Net corporate expenses	\$ (233) \$	(170) \$	(142)
Other	41	90	59
Non-controlling interests	27	27	27
Net income (loss) – adjusted	\$ (165) \$	(53) \$	(56)

For explanations of items of note, see the "Non-GAAP Financial Measures – Reconciliation of Adjusted to Reported Net Income" table in the "How We Performed" section of this document.

#### Quarterly comparison - Q4 2014 vs. Q4 2013

Corporate segment's reported net loss for the quarter was \$227 million, compared with a reported net loss of \$191 million in the fourth quarter last year. Adjusted net loss was \$165 million, compared with an adjusted net loss of \$56 million in the fourth quarter last year. Adjusted net loss increased primarily due to higher net corporate expenses as a result of ongoing investment in enterprise and regulatory projects and productivity initiatives. Other items were slightly unfavourable due to positive tax items recognized in the fourth quarter last year.

# Quarterly comparison - Q4 2014 vs. Q3 2014

Corporate segment's reported net loss for the quarter was \$227 million, compared with a reported net loss of \$70 million in the prior quarter. Adjusted net loss was \$165 million, compared with an adjusted net loss of \$53 million in the prior quarter. The increase in adjusted net loss was due to higher net corporate expenses and lower contribution from Other items. Expenses increased as a result of ongoing investment in enterprise and regulatory projects and productivity initiatives. The unfavourable impact of Other items was due to positive tax items recognized in the prior quarter.

# INTERIM CONSOLIDATED FINANCIAL STATEMENTS (unaudited)

INTERIM CONSOLIDATED BALANCE SHEET (unaudited)			
(millions of Canadian dollars, except as noted)			As at
	Octo	ober 31	October 31
		2014	2013
ASSETS		0.704	<b>.</b>
Cash and due from banks	\$	2,781	
Interest-bearing deposits with banks		43,773 46,554	28,583 32,164
Trading loans, securities, and other	- 1	101,173	101,940
Derivatives		55,363	49,461
Financial assets designated at fair value through profit or loss		4,745	6,532
Available-for-sale securities		63,008	79,544
	2	224,289	237,477
Held-to-maturity securities		56,977	29,961
Securities purchased under reverse repurchase agreements		75,031	64,283
Loans		100.040	405.000
Residential mortgages Consumer instalment and other personal		198,912 123,411	185,820 119,192
Credit card		25,570	22,222
Business and government	1	131,349	116,799
Debt securities classified as loans		2,695	3,744
	- 4	481,937	447,777
Allowance for loan losses		(3,028)	(2,855)
Loans, net of allowance for loan losses	4	478,909	444,922
Other		40.000	0.000
Customers' liability under acceptances Investment in TD Ameritrade		13,080 5,569	6,399 5,300
Goodwill		14.233	13,293
Other intangibles		2,680	2,493
Land, buildings, equipment, and other depreciable assets		4,930	4,635
Deferred tax assets		2,008	1,800
Amounts receivable from brokers, dealers and clients		9,319	9,183
Other assets		11,163	10,111
		62,982	53,214
Total accets	¢ c	244 742	\$ 962 021
Total assets  LIABILITIES	\$ 9	944,742	\$ 862,021
LIABILITIES		•	,
	\$ 9	59,334	\$ 50,967
LIABILITIES Trading deposits		59,334 5 50,776 11,198	,
LIABILITIES Trading deposits Derivatives	\$	59,334 50,776 11,198 3,250	\$ 50,967 49,471 21,960 12
LIABILITIES  Trading deposits Derivatives Securitization liabilities at fair value Other financial liabilities designated at fair value through profit or loss	\$	59,334 5 50,776 11,198	\$ 50,967 49,471 21,960
LIABILITIES  Trading deposits Derivatives Securitization liabilities at fair value Other financial liabilities designated at fair value through profit or loss  Deposits	\$	59,334 50,776 11,198 3,250 124,558	\$ 50,967 49,471 21,960 12 122,410
LIABILITIES  Trading deposits Derivatives Securitization liabilities at fair value Other financial liabilities designated at fair value through profit or loss  Deposits Personal	\$ 1	59,334 5 50,776 11,198 3,250 124,558	\$ 50,967 49,471 21,960 12 122,410 319,468
Trading deposits Derivatives Securitization liabilities at fair value Other financial liabilities designated at fair value through profit or loss  Deposits Personal Banks	\$	59,334 50,776 11,198 3,250 124,558 343,240 15,771	\$ 50,967 49,471 21,960 12 122,410 319,468 17,149
LIABILITIES  Trading deposits Derivatives Securitization liabilities at fair value Other financial liabilities designated at fair value through profit or loss  Deposits Personal	\$ 3	59,334 50,776 11,198 3,250 124,558 343,240 15,771 241,705	\$ 50,967 49,471 21,960 12 122,410 319,468 17,149 204,988
Trading deposits Derivatives Securitization liabilities at fair value Other financial liabilities designated at fair value through profit or loss  Deposits Personal Banks	\$ 3	59,334 50,776 11,198 3,250 124,558 343,240 15,771	\$ 50,967 49,471 21,960 12 122,410 319,468 17,149
LIABILITIES  Trading deposits Derivatives Securitization liabilities at fair value Other financial liabilities designated at fair value through profit or loss  Deposits Personal Banks Business and government	\$ 3	59,334 50,776 11,198 3,250 124,558 343,240 15,771 241,705	\$ 50,967 49,471 21,960 12 122,410 319,468 17,149 204,988 541,605 6,399
LIABILITIES  Trading deposits Derivatives Securitization liabilities at fair value Other financial liabilities designated at fair value through profit or loss  Deposits Personal Banks Business and government  Other Acceptances Obligations related to securities sold short	\$ 3	59,334 50,776 11,198 3,250 124,558 343,240 15,771 241,705 600,716 13,080 39,465	\$ 50,967 49,471 21,960 12 122,410 319,468 17,149 204,988 541,605 6,399 41,829
LIABILITIES  Trading deposits Derivatives Securitization liabilities at fair value Other financial liabilities designated at fair value through profit or loss  Deposits Personal Banks Business and government  Other Acceptances Obligations related to securities sold short Obligations related to securities sold under repurchase agreements	\$ 3	59,334 50,776 11,198 3,250 124,558 343,240 15,771 241,705 600,716 13,080 39,465 45,587	\$ 50,967 49,471 21,960 12 122,410 319,468 17,149 204,988 541,605 6,399 41,829 34,414
LIABILITIES  Trading deposits Derivatives Securitization liabilities at fair value Other financial liabilities designated at fair value through profit or loss  Deposits Personal Banks Business and government  Other Acceptances Obligations related to securities sold short Obligations related to securities sold under repurchase agreements Securitization liabilities at amortized cost	\$ 3	59,334 50,776 11,198 3,250 124,558 343,240 15,771 241,705 600,716 13,080 39,465 45,587 24,960	\$ 50,967 49,471 21,960 12 122,410 319,468 17,149 204,988 541,605 6,399 41,829 34,414 25,592
LIABILITIES  Trading deposits Derivatives Securitization liabilities at fair value Other financial liabilities designated at fair value through profit or loss  Deposits Personal Banks Business and government  Other Acceptances Obligations related to securities sold short Obligations related to securities sold under repurchase agreements Securitization liabilities at amortized cost Amounts payable to brokers, dealers and clients	\$ 3	59,334 50,776 11,198 3,250 124,558 343,240 15,771 241,705 600,716 13,080 39,465 45,587 24,960 10,384	\$ 50,967 49,471 21,960 12 122,410 319,468 17,149 204,988 541,605 6,399 41,829 34,414 25,592 8,882
LIABILITIES  Trading deposits Derivatives Securitization liabilities at fair value Other financial liabilities designated at fair value through profit or loss  Deposits Personal Banks Business and government  Other Acceptances Obligations related to securities sold short Obligations related to securities sold under repurchase agreements Securitization liabilities at amortized cost Amounts payable to brokers, dealers and clients Insurance-related liabilities	\$ 3	59,334 50,776 11,198 3,250 124,558 343,240 15,771 241,705 600,716 13,080 39,465 45,587 24,960 10,384 6,079	\$ 50,967 49,471 21,960 12 122,410 319,468 17,149 204,988 541,605 6,399 41,829 34,414 25,592 8,882 5,586
LIABILITIES  Trading deposits Derivatives Securitization liabilities at fair value Other financial liabilities designated at fair value through profit or loss  Deposits Personal Banks Business and government  Other Acceptances Obligations related to securities sold short Obligations related to securities sold under repurchase agreements Securitization liabilities at amortized cost Amounts payable to brokers, dealers and clients	\$ 2	59,334 50,776 11,198 3,250 124,558 343,240 15,771 241,705 600,716 13,080 39,465 45,587 24,960 10,384	\$ 50,967 49,471 21,960 12 122,410 319,468 17,149 204,988 541,605 6,399 41,829 34,414 25,592 8,882
Trading deposits Derivatives Securitization liabilities at fair value Other financial liabilities designated at fair value through profit or loss  Deposits Personal Banks Business and government  Other Acceptances Obligations related to securities sold short Obligations related to securities sold under repurchase agreements Securitization liabilities at amortized cost Amounts payable to brokers, dealers and clients Insurance-related liabilities Other liabilities  Subordinated notes and debentures	\$ 2	59,334 50,776 11,198 3,250 124,558 343,240 15,771 241,705 600,716 13,080 39,465 45,587 24,960 10,384 6,079 15,897	\$ 50,967 49,471 21,960 12 122,410 319,468 17,149 204,988 541,605 6,399 41,829 34,414 25,592 8,882 5,586 15,939
LIABILITIES Trading deposits Derivatives Securitization liabilities at fair value Other financial liabilities designated at fair value through profit or loss  Deposits Personal Banks Business and government  Other Acceptances Obligations related to securities sold short Obligations related to securities sold under repurchase agreements Securitization liabilities at amortized cost Amounts payable to brokers, dealers and clients Insurance-related liabilities Other liabilities  Subordinated notes and debentures Total liabilities	\$ 1	59,334 50,776 11,198 3,250 124,558 343,240 15,771 241,705 600,716 13,080 39,465 45,587 24,960 10,384 6,079 15,897 155,452	\$ 50,967 49,471 21,960 12 122,410 319,468 17,149 204,988 541,605 6,399 41,829 34,414 25,592 8,882 5,586 15,939 138,641
LIABILITIES Trading deposits Derivatives Securitization liabilities at fair value Other financial liabilities designated at fair value through profit or loss  Deposits Personal Banks Business and government  Other Acceptances Obligations related to securities sold short Obligations related to securities sold under repurchase agreements Securitization liabilities at amortized cost Amounts payable to brokers, dealers and clients Insurance-related liabilities Other liabilities  Subordinated notes and debentures Total liabilities  EQUITY	\$ 1	59,334 50,776 11,198 3,250 124,558 343,240 15,771 241,705 600,716 13,080 39,465 45,587 24,960 10,384 6,079 15,897 155,452 7,785 388,511	\$ 50,967 49,471 21,960 12 122,410 319,468 17,149 204,988 541,605 6,399 41,829 34,414 25,592 8,882 5,586 15,939 138,641 7,982 810,638
LIABILITIES Trading deposits Derivatives Securitization liabilities at fair value Other financial liabilities designated at fair value through profit or loss  Deposits Personal Banks Business and government  Other Acceptances Obligations related to securities sold short Obligations related to securities sold under repurchase agreements Securitization liabilities at amortized cost Amounts payable to brokers, dealers and clients Insurance-related liabilities Other liabilities  Subordinated notes and debentures  Total liabilities  EQUITY Common shares (millions of shares issued and outstanding: Oct. 31, 2014 – 1,846.2, Oct. 31, 2013 – 1,838.9)	\$ 1	59,334 50,776 11,198 3,250 124,558 343,240 15,771 241,705 600,716 13,080 39,465 45,587 24,960 10,384 6,079 155,452 7,785 388,511 19,811	\$ 50,967 49,471 21,960 12 122,410 319,468 17,149 204,988 541,605 6,399 41,829 34,414 25,592 8,882 5,586 15,939 138,641 7,982 810,638
LIABILITIES Trading deposits Derivatives Securitization liabilities at fair value Other financial liabilities designated at fair value through profit or loss  Deposits Personal Banks Business and government  Other Acceptances Obligations related to securities sold short Obligations related to securities sold under repurchase agreements Securitization liabilities at amortized cost Amounts payable to brokers, dealers and clients Insurance-related liabilities Other liabilities  Subordinated notes and debentures  Total liabilities  EQUITY Common shares (millions of shares issued and outstanding: Oct. 31, 2014 – 1,846.2, Oct. 31, 2013 – 1,838.9) Preferred shares (millions of shares issued and outstanding: Oct. 31, 2014 – 88.0, Oct. 31, 2013 – 135.8)	\$ 1	59,334 50,776 11,198 3,250 124,558 343,240 15,771 241,705 600,716 13,080 39,465 45,587 24,960 10,384 6,079 15,5452 7,785 388,511 19,811 2,200	\$ 50,967 49,471 21,960 12 122,410 319,468 17,149 204,988 541,605 6,399 41,829 34,414 25,592 8,882 5,586 15,939 138,641 7,982 810,638
LIABILITIES Trading deposits Derivatives Securitization liabilities at fair value Other financial liabilities designated at fair value through profit or loss  Deposits Personal Banks Business and government  Other Acceptances Obligations related to securities sold short Obligations related to securities sold under repurchase agreements Securitization liabilities at amortized cost Amounts payable to brokers, dealers and clients Insurance-related liabilities Other liabilities  Subordinated notes and debentures  Total liabilities  EQUITY Common shares (millions of shares issued and outstanding: Oct. 31, 2014 – 1,846.2, Oct. 31, 2013 – 1,838.9) Preferred shares (millions of shares issued and outstanding: Oct. 31, 2014 – 88.0, Oct. 31, 2013 – 135.8) Treasury shares – common (millions of shares held: Oct. 31, 2014 – (1.6), Oct. 31, 2013 – (3.9))	\$ 1	59,334 50,776 11,198 3,250 124,558 343,240 15,771 241,705 600,716 13,080 39,465 45,587 24,960 10,384 6,079 15,897 155,452 7,785 388,511 19,811 2,200 (54)	\$ 50,967 49,471 21,960 12 122,410 319,468 17,149 204,988 541,605 6,399 41,829 34,414 25,592 8,882 5,586 15,939 138,641 7,982 810,638 19,316 3,395 (145)
LIABILITIES Trading deposits Derivatives Securitization liabilities at fair value Other financial liabilities designated at fair value through profit or loss  Deposits Personal Banks Business and government  Other Acceptances Obligations related to securities sold short Obligations related to securities sold under repurchase agreements Securitization liabilities at amortized cost Amounts payable to brokers, dealers and clients Insurance-related liabilities Other liabilities  Subordinated notes and debentures  Total liabilities  EQUITY Common shares (millions of shares issued and outstanding: Oct. 31, 2014 – 1,846.2, Oct. 31, 2013 – 1,838.9) Preferred shares (millions of shares held: Oct. 31, 2014 – 88.0, Oct. 31, 2013 – 135.8) Treasury shares – common (millions of shares held: Oct. 31, 2014 – (1.6), Oct. 31, 2013 – (3.9)) Treasury shares – preferred (millions of shares held: Oct. 31, 2014 – (0.04), Oct. 31, 2013 – (0.11))	\$ 1	59,334 50,776 11,198 3,250 124,558 343,240 15,771 241,705 600,716 13,080 39,465 45,587 24,960 10,384 6,079 15,5452 7,785 388,511 19,811 2,200	\$ 50,967 49,471 21,960 12 122,410 319,468 17,149 204,988 541,605 6,399 41,829 34,414 25,592 8,882 5,586 15,939 138,641 7,982 810,638
LIABILITIES Trading deposits Derivatives Securitization liabilities at fair value Other financial liabilities designated at fair value through profit or loss  Deposits Personal Banks Business and government  Other Acceptances Obligations related to securities sold short Obligations related to securities sold under repurchase agreements Securitization liabilities at amortized cost Amounts payable to brokers, dealers and clients Insurance-related liabilities Other liabilities  Subordinated notes and debentures  Total liabilities  EQUITY Common shares (millions of shares issued and outstanding: Oct. 31, 2014 – 1,846.2, Oct. 31, 2013 – 1,838.9) Preferred shares (millions of shares issued and outstanding: Oct. 31, 2014 – 88.0, Oct. 31, 2013 – 135.8) Treasury shares – common (millions of shares held: Oct. 31, 2014 – (1.6), Oct. 31, 2013 – (3.9))	\$ 1	59,334 50,776 11,198 3,250 124,558 343,240 15,771 241,705 600,716 13,080 39,465 45,587 24,587 24,960 10,384 6,079 15,897 155,452 7,785 388,511 19,811 2,200 (54) (1)	\$ 50,967 49,471 21,960 12 122,410 319,468 17,149 204,988 541,605 6,399 41,829 34,414 25,592 8,882 5,586 15,939 138,641 7,982 810,638 19,316 3,395 (145) (2)
LIABILITIES Trading deposits Derivatives Securitization liabilities at fair value Other financial liabilities designated at fair value through profit or loss  Deposits Personal Banks Business and government  Other Acceptances Obligations related to securities sold short Obligations related to securities sold under repurchase agreements Securitization liabilities at amortized cost Amounts payable to brokers, dealers and clients Insurance-related liabilities Other liabilities  Subordinated notes and debentures  Total liabilities  EQUITY Common shares (millions of shares issued and outstanding: Oct. 31, 2014 – 1,846.2, Oct. 31, 2013 – 1,838.9) Preferred shares (millions of shares issued and outstanding: Oct. 31, 2014 – 88.0, Oct. 31, 2013 – 135.8) Treasury shares – common (millions of shares held: Oct. 31, 2014 – (1.6), Oct. 31, 2013 – (3.9)) Treasury shares – preferred (millions of shares held: Oct. 31, 2014 – (1.6), Oct. 31, 2013 – (0.1)) Contributed surplus	\$ 1	59,334 50,776 11,198 3,250 124,558 343,240 15,771 241,705 600,716 13,080 39,465 45,587 24,960 10,384 6,079 155,452 7,785 388,511 19,811 2,200 (54) (1) 205 27,585 4,936	\$ 50,967 49,471 21,960 12 122,410 319,468 17,149 204,988 541,605 6,399 41,829 34,414 25,592 8,882 5,586 15,939 138,641 7,982 810,638 19,316 3,395 (145) (2) 170 23,982 3,159
LIABILITIES Trading deposits Derivatives Securitization liabilities at fair value Other financial liabilities designated at fair value through profit or loss  Deposits Personal Banks Business and government  Other Acceptances Obligations related to securities sold short Obligations related to securities sold under repurchase agreements Securitization liabilities at amortized cost Amounts payable to brokers, dealers and clients Insurance-related liabilities Other liabilities  Subordinated notes and debentures Total liabilities  EQUITY Common shares (millions of shares issued and outstanding: Oct. 31, 2014 – 1,846.2, Oct. 31, 2013 – 1,838.9) Preferred shares (millions of shares issued and outstanding: Oct. 31, 2014 – 88.0, Oct. 31, 2013 – 135.8) Treasury shares – common (millions of shares held: Oct. 31, 2014 – (1.6), Oct. 31, 2013 – (3.9)) Treasury shares – preferred (millions of shares held: Oct. 31, 2014 – (0.04), Oct. 31, 2013 – (0.1)) Contributed surplus Retained earnings Accumulated other comprehensive income (loss)	\$ 1	59,334 50,776 11,198 3,250 124,558 343,240 15,771 241,705 600,716 13,080 39,465 45,587 24,960 10,384 6,079 155,452 7,785 388,511 19,811 2,200 (54) (1) 205 27,585 4,936 54,682	\$ 50,967 49,471 21,960 12 122,410 319,468 17,149 204,988 541,605 6,399 41,829 34,414 25,592 8,882 5,586 15,939 138,641 7,982 810,638 19,316 3,395 (145) (2) 170 23,982 3,159 49,875
LIABILITIES Trading deposits Derivatives Securitization liabilities at fair value Other financial liabilities designated at fair value through profit or loss  Deposits Personal Banks Business and government  Other Acceptances Obligations related to securities sold short Obligations related to securities sold under repurchase agreements Securitization liabilities at amortized cost Amounts payable to brokers, dealers and clients Insurance-related liabilities Other liabilities  Subordinated notes and debentures  Total liabilities  EQUITY Common shares (millions of shares issued and outstanding: Oct. 31, 2014 – 1,846.2, Oct. 31, 2013 – 1,838.9) Preferred shares (millions of shares issued and outstanding: Oct. 31, 2014 – 88.0, Oct. 31, 2013 – 135.8) Treasury shares – common (millions of shares held: Oct. 31, 2014 – (1.6), Oct. 31, 2013 – (0.1)) Contributed surplus Retained earnings Accumulated other comprehensive income (loss)  Non-controlling interests in subsidiaries	\$ 1	59,334 50,776 11,198 3,250 124,558 343,240 15,771 241,705 600,716 13,080 39,465 45,587 24,960 10,384 6,079 15,897 155,452 7,785 388,511 19,811 2,200 (54) (1) 205 27,585 4,936 54,682 1,549	\$ 50,967 49,471 21,960 12 122,410 319,468 17,149 204,988 541,605 6,399 41,829 34,414 25,592 8,882 5,586 15,939 138,641 7,982 810,638 19,316 3,395 (145) (2) 170 23,982 3,159 49,875 1,508
LIABILITIES Trading deposits Derivatives Securitization liabilities at fair value Other financial liabilities designated at fair value through profit or loss  Deposits Personal Banks Business and government  Other Acceptances Obligations related to securities sold short Obligations related to securities sold under repurchase agreements Securitization liabilities at amortized cost Amounts payable to brokers, dealers and clients Insurance-related liabilities Other liabilities  Subordinated notes and debentures Total liabilities  EQUITY Common shares (millions of shares issued and outstanding: Oct. 31, 2014 – 1,846.2, Oct. 31, 2013 – 1,838.9) Preferred shares (millions of shares issued and outstanding: Oct. 31, 2014 – 88.0, Oct. 31, 2013 – 135.8) Treasury shares – common (millions of shares held: Oct. 31, 2014 – (1.6), Oct. 31, 2013 – (3.9)) Treasury shares – common (millions of shares held: Oct. 31, 2014 – (0.04), Oct. 31, 2013 – (0.1)) Contributed surplus Retained earnings Accumulated other comprehensive income (loss)	\$ 1 2 6	59,334 50,776 11,198 3,250 124,558 343,240 15,771 241,705 600,716 13,080 39,465 45,587 24,960 10,384 6,079 155,452 7,785 388,511 19,811 2,200 (54) (1) 205 27,585 4,936 54,682	\$ 50,967 49,471 21,960 12 122,410 319,468 17,149 204,988 541,605 6,399 41,829 34,414 25,592 8,882 5,586 15,939 138,641 7,982 810,638 19,316 3,395 (145) (2) 170 23,982 3,159 49,875 1,508 51,383

# INTERIM CONSOLIDATED STATEMENT OF INCOME (unaudited) (millions of Canadian dollars, except as noted)

(millions of Canadian dollars, except as noted)						
	F	or the three	months ended	For the twelve	e months end	led
	0	ctober 31	October 31	October 31	October	31
		2014	2013	2014	20	13
Interest income						
Loans	\$	4,996	\$ 4,793	\$ 19,758	\$ 18,5	14
Securities	•	-,	• .,	* 10,100	<b>*</b> ,.	
Interest		740	751	2,913	2,9	65
Dividends		312	265	,	1,0	
		16	203	,	,	88
Deposits with banks						
		6,064	5,831	23,928	22,6	15
Interest expense						
Deposits		1,109	1,126		4,4	·61
Securitization liabilities		184	230	777	9	27
Subordinated notes and debentures		100	105	412	4	47
Other		214	187	842	7	'06
		1,607	1,648	6,344	6,5	41
Net interest income		4,457	4,183		16,0	
Non-interest income		7,701	4,100	17,004	10,0	<del></del>
		075	700	2 240	2.0	24
Investment and securities services		875	732		2,8	
Credit fees		212	191			85
Net securities gains (losses)		20	35			04
Trading income (losses)		(119)	(58)	(349)		79)
Service charges		558	511	2,152		
Card services		396	353	1,552	1,2	.20
Insurance revenue		1,001	968	3,883	3,7	34
Trust fees		39	36	150	1	48
Other income (loss)		13	49	625	4	73
		2,995	2,817	12,377	11,1	
Total revenue		7,452	7,000		27,2	
Provision for credit losses		371	352		1,6	
Insurance claims and related expenses		720	711	2,833	3,0	56
Non-interest expenses						
Salaries and employee benefits		2,142	1,936	8,451	7,6	51
Occupancy, including depreciation		399	384	1,549	1,4	-56
Equipment, including depreciation		221	225	810	8	47
Amortization of other intangibles		168	153	598	5	21
Marketing and business development		217	194	756	6	85
Restructuring costs		29	129			29
Brokerage-related fees		79	79			317
Professional and advisory services		313	300		1,0	
Communications		73	70			281
Other		690	694	2,708	2,1	
Ottlei						
		4,331	4,164		,	
Income before income taxes and equity in net income of an investment in associate		2,030	1,773	,	,	
Provision for (recovery of) income taxes		370	238			
Equity in net income of an investment in associate, net of income taxes		86	81	320	2	72
Net income		1,746	1,616	7,883	6,6	40
Preferred dividends		32	49	143	1	85
Net income available to common shareholders and non-controlling interests						
in subsidiaries	\$	1,714	\$ 1,567	\$ 7,740	\$ 6,4	-55
Attributable to:	<del>-</del> _	.,	Ψ 1,001	Ψ 1,1.10	Ψ 0,1	
	•	27	Ф 07	¢ 407	<b>c</b> 4	05
Non-controlling interests in subsidiaries	\$	27		\$ 107		05
Common shareholders		1,687	1,540	7,633	6,3	<b>5</b> U
Weighted-average number of common shares outstanding (millions)						
Basic		1,842.0	1,833.4		1,837	
Diluted		1,848.2	1,839.0	1,845.3	1,845	5.1
Earnings per share (dollars)						
Basic	\$	0.92	\$ 0.84	\$ 4.15	\$ 3.	.46
Diluted		0.91	0.84	4.14	3.	.44
Dividends per share (dollars)		0.47	0.43			.62
to the National I						

#### INTERIM CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME (unaudited)

(millions of Canadian dollars)

(millions of Carladian dollars)								
	Fo	r the three	moi	nths ended	F	or the twelve i	montl	ns ended
	Od	ctober 31	(	October 31		October 31	Oc	tober 31
		2014		2013		2014		2013
Net income	\$	1,746	\$	1,616	\$	7,883	\$	6,640
Other comprehensive income (loss), net of income taxes								
Items that will be subsequently reclassified to net income								
Change in unrealized gains (losses) on available-for-sale securities <sup>1</sup>		(26)		14		69		(472)
Reclassification to earnings of net losses (gains) in respect of available-for-sale securities <sup>2</sup>		(22)		(60)		(163)		(271)
Net change in unrealized foreign currency translation gains (losses) on investments in								
foreign operations		1,568		752		3,697		1,885
Reclassification to earnings of net losses (gains) on investments in foreign operations <sup>3</sup>		-		_		(13)		4
Net foreign currency translation gains (losses) from hedging activities <sup>4</sup>		(532)		(325)		(1,390)		(737)
Reclassification to earnings of net losses (gains) on hedges of investments in foreign								
operations <sup>5</sup>		-		_		13		(4)
Change in net gains (losses) on derivatives designated as cash flow hedges <sup>6</sup>		762		619		1,647		668
Reclassification to earnings of net losses (gains) on cash flow hedges <sup>7</sup>		(648)		(492)		(2,083)		(1,559)
Items that will not be subsequently reclassified to net income								
Actuarial gains and (losses) on employee benefit plans <sup>8</sup>		(206)		195		(458)		339
		896		703		1,319		(147)
Comprehensive income (loss) for the period	\$	2,642	\$	2,319	\$	9,202	\$	6,493
Attributable to:								
Preferred shareholders	\$	32	\$	49	\$	143	\$	185
Common shareholders		2,583		2,243		8,952		6,203
Non-controlling interests in subsidiaries		27		27		107		105

<sup>&</sup>lt;sup>1</sup> Net of income tax provision of \$9 million for the three months ended October 31, 2014 (three months ended October 31, 2013 – net of income tax provision of \$67 million for the twelve months ended October 31, 2014 (twelve months ended October 31, 2013 – net of income tax recovery of \$285 million).

<sup>&</sup>lt;sup>2</sup> Net of income tax provision of \$15 million for the three months ended October 31, 2014 (three months ended October 31, 2013 – net of income tax provision of \$30 million). Net of income tax provision of \$81 million for the twelve months ended October 31, 2014 (twelve months ended October 31, 2013 – net of income tax provision of \$136 million).

<sup>&</sup>lt;sup>3</sup> Net of income tax provision of nil for the three months ended October 31, 2014 (three months ended October 31, 2013 – income tax provision of nil). Net of income tax provision of nil for the twelve months ended October 31, 2014 (twelve months ended October 31, 2013 – income tax provision of nil).

<sup>&</sup>lt;sup>4</sup> Net of income tax recovery of \$185 million for the three months ended October 31, 2014 (three months ended October 31, 2013 – income tax recovery of \$114 million). Net of income tax recovery of \$488 million for the twelve months ended October 31, 2014 (twelve months ended October 31, 2013 – income tax recovery of \$264 million).

<sup>&</sup>lt;sup>5</sup> Net of income tax provision of nil for the three months ended October 31, 2014 (three months ended October 31, 2013 – income tax provision of nil). Net of income tax recovery of \$4 million for the twelve months ended October 31, 2014 (twelve months ended October 31, 2013 – income tax provision of \$1 million).

<sup>&</sup>lt;sup>6</sup> Net of income tax provision of \$560 million for the three months ended October 31, 2014 (three months ended October 31, 2013 – income tax provision of \$332 million). Net of income tax provision of \$1,113 million for the twelve months ended October 31, 2014 (twelve months ended October 31, 2013 – net of income tax provision of \$383 million).

Net of income tax provision of \$483 million for the three months ended October 31, 2014 (three months ended October 31, 2013 – net of income tax provision of \$254 million). Net of income tax provision of \$1,336 million for the twelve months ended October 31, 2014 (twelve months ended October 31, 2013 – net of income tax provision of \$830 million).

<sup>8</sup> Net of income tax recovery of \$121 million for the three months ended October 31, 2014 (three months ended October 31, 2013 – net of income tax provision of \$120 million). Net of income tax recovery of \$210 million for the twelve months ended October 31, 2014 (twelve months ended October 31, 2013 – net of income tax provision of \$172 million).

# INTERIM CONSOLIDATED STATEMENT OF CHANGES IN EQUITY (unaudited)

(	millions	of (	Canadia	an d	lol	lars)	Ì
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(millions of Canadian dollars)				
		ee months ended		months ended
	October 3		October 31 2014	October 31 2013
Common shares	201	2013	2014	2013
Balance at beginning of period	\$ 19,70	<b>5</b> \$ 19,218	\$ 19,316	\$ 18,691
Proceeds from shares issued on exercise of stock options	24		199	297
Shares issued as a result of dividend reinvestment plan	8:		339	515
Purchase of shares for cancellation		- (100)		(187)
Balance at end of period	19,81	· ,	` '	19,316
Preferred shares	19,01	19,510	19,011	19,510
Balance at beginning of period	າ ຄາ	2 205	2 205	2 205
	2,62	3,395	3,395	3,395
Issue of shares	(40)	-	1,000	_
Redemption of shares	(42	•	(2,195)	
Balance at end of period	2,200	3,395	2,200	3,395
Treasury shares – common				(400)
Balance at beginning of period	(92		` ,	(166)
Purchase of shares	(1,12			(3,552)
Sale of shares	1,160	986	4,288	3,573
Balance at end of period	(54	<b>I)</b> (145)	(54)	(145)
Treasury shares – preferred				
Balance at beginning of period	(2	<b>2)</b> (3)	(2)	(1)
Purchase of shares	(43	3) (29)	(154)	(86)
Sale of shares	4	<b>4</b> 30	155	85
Balance at end of period	(*	l <b>)</b> (2)	(1)	(2)
Contributed surplus				
Balance at beginning of period	184	<b>1</b> 181	170	196
Net premium (discount) on sale of treasury shares	19	) –	48	(3)
Stock options	;	3 (11)	(5)	(25)
Other	(*	l) –	(8)	2
Balance at end of period	20	<b>5</b> 170	205	170
Retained earnings				
Balance at beginning of period	26,97	23,350	23,982	20,868
Transition adjustment on adoption of new and amended accounting standards		<u> </u>		(5)
Net income attributable to shareholders	1,719	1,589	7,776	6,535
Common dividends	(860		-	(2,977)
Preferred dividends	(32		• • •	(185)
Share issue expenses and others	,	<u> </u>	(11)	-
Net premium on repurchase of common shares		- (324)		(593)
Actuarial gains and (losses) on employee benefit plans	(200	` '	(458)	339
Balance at end of period	27,58	•	27,585	23,982
Accumulated other comprehensive income (loss)	21,30	25,302	21,303	20,302
Net unrealized gain (loss) on available-for-sale securities:				
Balance at beginning of period	680	<b>5</b> 778	732	1,475
Other comprehensive income (loss)				· ·
	(48	,	· · ·	(743)
Balance at end of period	638	3 732	638	732
Net unrealized foreign currency translation gain (loss) on investments in foreign				
operations, net of hedging activities:				(100)
Balance at beginning of period	1,99		722	(426)
Other comprehensive income (loss)	1,030		2,307	1,148
Balance at end of period	3,029	722	3,029	722
Net gain (loss) on derivatives designated as cash flow hedges:				
Balance at beginning of period	1,15		1,705	2,596
Other comprehensive income (loss)	114	127	(436)	(891)
Balance at end of period	1,26	1,705	1,269	1,705
Total	4,930	3,159	4,936	3,159
Non-controlling interests in subsidiaries				
Balance at beginning of period	1,53 <sup>-</sup>	I 1,499	1,508	1,477
Net income attributable to non-controlling interests in subsidiaries	2		107	105
Other	(!			(74)
Balance at end of period	1,549		1,549	1,508
Total equity	\$ 56,23		•	

# INTERIM CONSOLIDATED STATEMENT OF CASH FLOWS (unaudited)

ı	millions	∩t	(''O'	าวฝาวท	dollare	١

millions of Canadian dollars)	For the three	months ended	For the twelve r	nonths ended
	October 31	October 31	October 31	October 31
	2014	2013	2014	2013
Cash flows from (used in) operating activities				7 775
let income before income taxes	\$ 2,116	\$ 1,854	\$ 9,395 \$	7,775
djustments to determine net cash flows from (used in) operating activities				4.004
Provision for credit losses	371	352	1,557	1,631
Depreciation	146	128	542	512
Amortization of other intangibles	168	153	598	521
Net securities losses (gains)	(20)	(35)	(173)	(304)
Equity in net income of an investment in associate	(86)	(81)	(320)	(272)
Deferred taxes	(140)	(283)	31	(370)
Changes in operating assets and liabilities				(10=)
Interest receivable and payable	32	75	(204)	(425)
Securities sold short	452	1,964	(2,364)	8,391
Trading loans and securities	576	(5,141)	767	(7,409)
Loans net of securitization and sales	(13,360)	(11,807)	(33,717)	(33,820)
Deposits	24,664	28,854	72,059	64,449
Derivatives	(3,483)	(1,895)	(4,597)	(4,068)
Financial assets and liabilities designated at fair value through profit or loss	281	(424)	1,783	(364)
Securitization liabilities	(2,702)	(2,742)	(11,394)	(3,962)
Other	(4,021)	(3,536)	(7,996)	(4,600)
et cash from (used in) operating activities	4,994	7,436	25,967	27,685
ash flows from (used in) financing activities				
hange in securities sold under repurchase agreements	(6,116)	2,628	11,173	(4,402)
epayment of subordinated notes and debentures	(150)	_	(150)	(3,400)
ranslation adjustment on subordinated notes and debentures issued in a foreign	` ,		` ,	
currency and other	20	(2)	(45)	(407)
ommon shares issued	21	96	168	247
referred shares issued		_	989	_
epurchase of common shares	_	(424)	(220)	(780)
edemption of preferred shares	(425)	(121)	(2,195)	(
ale of treasury shares	1,223	1,016	4,491	3,655
urchase of treasury shares	(1,165)	(1,016)	(4,351)	(3,638)
ividends paid	(816)	(742)	(3,188)	(2,647)
istributions to non-controlling interests in subsidiaries	(27)	(27)	(107)	(105)
-		1,529	6,565	(11,477)
et cash from (used in) financing activities	(7,435)	1,529	6,565	(11,477)
ash flows from (used in) investing activities	(7.005)	(7.045)	(45.400)	(7.07E
terest-bearing deposits with banks	(7,065)	(7,045)	(15,190)	(7,075)
ctivities in available-for-sale securities				(50.400)
Purchases	(7,067)	(14,829)	(38,887)	(58,102)
Proceeds from maturities	6,729	12,454	30,032	39,468
Proceeds from sales	164	4,174	6,403	18,189
ctivities in held-to-maturity securities				
Purchases	(898)	(4,002)	(9,258)	(11,352)
Proceeds from maturities	1,161	799	6,542	2,873
ctivities in debt securities classified as loans				
Purchases	(7)	(6)	(37)	(489)
Proceeds from maturities	137	254	1,263	1,399
Proceeds from sales	-	208	10	1,030
et purchases of land, buildings, equipment, and other depreciable assets	(334)	(240)	(837)	(745)
hanges in securities purchased (sold) under reverse repurchase agreements	9,243	(253)	(10,748)	4,915
et cash acquired from (paid for) divestitures, acquisitions, and the sale of TD Ameritrade shares	-	_	(2,768)	(6,211)
et cash from (used in) investing activities	2,063	(8,486)	(33,475)	(16,100)
fect of exchange rate changes on cash and due from banks	60	35	143	37
et increase (decrease) in cash and due from banks	(318)	514	(800)	145
ash and due from banks at beginning of period	3,099	3,067	3,581	3,436
ash and due from banks at end of period	\$ 2,781			3,581
·	ψ 2,101	ψ J,JOI	Ψ 2,701 Φ	0,001
upplementary disclosure of cash flow information	A 45=	φ		000
mount of income taxes paid (refunded) during the period	\$ 407	. ,		869
mount of interest paid during the period	1,488	1,486	6,478	6,931
mount of interest received during the period	5,665	5,479	22,685	21,532
mount of dividends received during the period	301	238	1,179	1,018

# Appendix A - Segmented Information

Effective November 1, 2013, the Bank revised its reportable segments, and for management reporting purposes, reports its results under three key business segments: Canadian Retail, which includes the results of the Canadian personal and commercial banking businesses, Canadian credit cards, TD Auto Finance Canada, and Canadian wealth and insurance businesses; U.S. Retail, which includes the results of the U.S. personal and commercial banking businesses, U.S. credit cards, TD Auto Finance U.S., U.S. wealth business, and the Bank's investment in TD Ameritrade; and Wholesale Banking. The Bank's other activities are grouped into the Corporate segment. The segmented results for periods prior to the segment realignment have been restated accordingly.

Results for these segments for the three and twelve months ended October 31 are presented in the following tables.

#### **Results by Business Segment**

(millions of Canadian dollars)																			
																e t	hree mo	nth	
	 Canad	diar	n Retail			บ.ร	6. Retail	V	Vholesal	e E	Banking			Со	rporate				Total
	Oct. 31		Oct. 31		Oct. 31		Oct. 31		Oct. 31		Oct. 31		Oct. 31		Oct. 31		Oct. 31		Oct. 31
	2014		2013		2014		2013		2014		2013		2014		2013		2014		2013
Net interest income (loss)	\$ 2,435	\$	2,298	\$	1,515	\$	1,428	\$	537	\$	509	\$	(30)	\$	(52)	\$	4,457	\$	4,183
Non-interest income (loss)	2,485		2,299		532		536		67		94		(89)		(112)		2,995		2,817
Total revenue	4,920		4,597		2,047		1,964		604		603		(119)		(164)		7,452		7,000
Provision for (reversal of) credit losses	250		224		139		183		(1)		5		(17)		(60)		371		352
Insurance claims and related expenses	720		711		_		_		-		_		_		_		720		711
Non-interest expenses	2,224		2,032		1,381		1,344		381		423		345		365		4,331		4,164
Income (loss) before income taxes	1,726		1,630		527		437		224		175		(447)		(469)		2,030		1,773
Provision for (recovery of) income taxes	422		393		101		66		64		53		(217)		(274)		370		238
Equity in net income of an investment in																			
associate, net of income taxes	_		_		83		77		_		_		3		4		86		81
Net income (loss)	\$ 1,304	\$	1,237	\$	509	\$	448	\$	160	\$	122	\$	(227)	\$	(191)	\$	1,746	\$	1,616
·			-	=	_	-	-	-	-	-	-	-	-	-	-		_	-	
																			As at
Total assets (billions of Canadian dollars)	\$ 334.6	\$	312.1	\$	277.1	\$	244.5	\$	302.2	\$	269.3	\$	30.8	\$	36.1	\$	944.7	\$	862.0

#### **Results by Business Segment**

(millions of Canadian dollars)														For the	two	lve moi	nth	s ended
	_	Canad	diar	n Retail		U.S	. Retail	٧	Vholesal	e B	anking		Co	rporate	ivvoi	ve moi	ILII	Total
		Oct. 31		Oct. 31	Oct. 31		Oct. 31		Oct. 31		Oct. 31	Oct. 31		Oct. 31	0	ct. 31		Oct. 31
		2014		2013	2014		2013		2014		2013	2014		2013		2014		2013
Net interest income (loss)	\$	9,538	\$	8,922	\$ 6,000	\$	5,173	\$	2,210	\$	1,982	\$ (164)	\$	(3)	\$ 1	7,584	\$	16,074
Non-interest income (loss)		9,623		8,860	2,245		2,149		470		428	39		(252)	1	2,377		11,185
Total revenue		19,161		17,782	8,245		7,322		2,680		2,410	(125)		(255)	2	9,961		27,259
Provision for (reversal of) credit losses		946		929	676		779		11		26	(76)		(103)		1,557		1,631
Insurance claims and related expenses		2,833		3,056	-		_		_		_	_		_		2,833		3,056
Non-interest expenses		8,438		7,754	5,352		4,768		1,589		1,542	1,117		1,005	1	6,496		15,069
Income (loss) before income taxes		6,944		6,043	2,217		1,775		1,080		842	(1,166)		(1,157)		9,075		7,503
Provision for (recovery of) income taxes		1,710		1,474	412		269		267		192	(877)		(800)		1,512		1,135
Equity in net income of an investment in																		
associate, net of income taxes		-		_	305		246		_		-	15		26		320		272
Net income (loss)	\$	5,234	\$	4,569	\$ 2,110	\$	1,752	\$	813	\$	650	\$ (274)	\$	(331)	\$	7,883	\$	6,640

# SHAREHOLDER AND INVESTOR INFORMATION

#### **Shareholder Services**

If you:	And your inquiry relates to:	Please contact:
Are a <b>registered shareholder</b> (your name appears on your TD share certificate)	Missing dividends, lost share certificates, estate questions, address changes to the share register, dividend bank account changes, the dividend reinvestment plan, eliminating duplicate mailings of shareholder materials or stopping (and resuming) receiving annual and quarterly reports	Transfer Agent: CST Trust Company P.O. Box 700, Station B Montréal, Québec H3B 3K3 1-800-387-0825 (Canada and U.S. only) or 416-682-3860 Facsimile: 1-888-249-6189 inquiries@canstockta.com or www.canstockta.com
Hold your TD shares through the Direct Registration System in the United States	Missing dividends, lost share certificates, estate questions, address changes to the share register, eliminating duplicate mailings of shareholder materials or stopping (and resuming) receiving annual and quarterly reports	Co-Transfer Agent and Registrar Computershare P.O. Box 30170 College Station, TX 77842-3170 or Computershare 211 Quality Circle, Suite 210 College Station, TX 77845 1-866-233-4836 TDD for hearing impaired: 1-800-231-5469 Shareholders outside of U.S.: 201-680-6578 TDD shareholders outside of U.S: 201-680-6610 www.computershare.com
Beneficially own TD shares that are held in the name of an intermediary, such as a bank, a trust company, a securities broker or other nominee	Your TD shares, including questions regarding the dividend reinvestment plan and mailings of shareholder materials	Your intermediary

For all other shareholder inquiries, please contact TD Shareholder Relations at 416-944-6367 or 1-866-756-8936 or email <a href="mailto:testable-union-decom

#### Annual Report on Form 40-F (U.S.)

A copy of the Bank's annual report on Form 40-F for fiscal 2014 will be filed with the Securities and Exchange Commission later today and will be available at <a href="http://www.td.com">http://www.td.com</a>. You may obtain a printed copy of the Bank's annual report on Form 40-F for fiscal 2014 free of charge upon request to TD Shareholder Relations at 416-944-6367 or 1-866-756-8936 or e-mail <a href="tdshinfo@td.com">tdshinfo@td.com</a>.

#### **General Information**

Contact Corporate & Public Affairs: 416-982-8578

Products and services: Contact TD Canada Trust, 24 hours a day, seven days a week: 1-866-567-8888

French: 1-866-233-2323

Cantonese/Mandarin: 1-800-328-3698

Telephone device for the hearing impaired (TTY): 1-800-361-1180

Internet website: <a href="http://www.td.com">http://www.td.com</a>
Internet e-mail: <a href="mailto:customer.service@td.com">customer.service@td.com</a>

#### Access to Quarterly Results Materials

Interested investors, the media and others may view this fourth quarter earnings news release, results slides, supplementary financial information, and the 2014 Consolidated Financial Statements and Notes and the 2014 Management's Discussion and Analysis documents on the TD website at <a href="https://www.td.com/investor/">www.td.com/investor/</a>.

# **Quarterly Earnings Conference Call**

TD Bank Group will host an earnings conference call in Toronto, Ontario on December 4, 2014. The call will be webcast live th rough TD's website at 3 p.m. ET. The call and webcast will feature presentations by TD executives on the Bank's financial results for the fourth quarter, discussions of related disclosures, and will be followed by a question-and-answer period with analysts. The presentation material referenced during the call will be available on the TD website at <a href="https://www.td.com/investor/qr/2014.jsp">www.td.com/investor/qr/2014.jsp</a> on December 4, 2014, by approximately 12 p.m. ET. A listen-only telephone line is available at 416-204-9269 or 1-800-499-4035 (toll free).

The webcast and presentations will be archived at <a href="www.td.com/investor/qr\_2014.jsp">www.td.com/investor/qr\_2014.jsp</a>. Replay of the teleconference will be available from 6 p.m. ET on December 4, 2014, until January 5, 2015, by calling 647-436-0148 or 1-888-203-1112 (toll free). The passcode is 1696813.

#### **Annual Meeting**

Thursday, March 26, 2015 Metro Toronto Convention Centre Toronto, Ontario

#### **About TD Bank Group**

The Toronto-Dominion Bank and its subsidiaries are collectively known as TD Bank Group ("TD" or the "Bank"). TD is the sixth largest bank in North America by branches and serves more than 23 million customers in three key businesses operating in a number of locations in financial centres around the globe: Canadian Retail, including TD Canada Trust, TD Auto Finance Canada, TD Wealth (Canada), TD Direct Investing, and TD Insurance; U.S. Retail, including TD Bank, America's Most Convenient Bank, TD Auto Finance U.S., TD Wealth (U.S.), and an investment in TD Ameritrade; and Wholesale Banking, including TD Securities. TD also ranks among the world's leading online financial services firms, with approximately 9.4 million active online and mobile customers. TD had CDN\$945 billion in assets on October 31, 2014. The Toronto-Dominion Bank trades under the symbol "TD" on the Toronto and New York Stock Exchanges.

#### For further information contact:

Rudy Sankovic, Senior Vice President, Investor Relations, 416-308-9030 Crystal Jongeward, Manager, Media Relations, 416-308-1746