

# Supplemental Financial Information

For the Fourth Quarter Ended October 31, 2018

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#### **Basis of Presentation**

The supplemental information contained in this package is designed to improve the readers' understanding of the financial performance of TD Bank Group ("TD" or the "Bank"). This information is unaudited and should be used in conjunction with the Bank's fourth quarter 2018 Earnings News Release (ENR), Investor Presentation, Supplemental Regulatory Disclosure package, the 2018 Management's Discussion and Analysis (MD&A), and the Bank's Consolidated Financial Statements for the year ended October 31, 2018. For acronyms used in this package, refer to the "Acronyms" page.

#### **How the Bank Reports**

The Bank prepares its Consolidated Financial Statements in accordance with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB), the current generally accepted accounting principles (GAAP), and refers to results prepared in accordance with IFRS as "reported" results. Certain comparative amounts have been reclassified to conform with the presentation adopted in the current period.

The Bank also utilizes non-GAAP financial measures referred to as "adjusted" results to assess each of its businesses and to measure the Bank's overall performance. To arrive at adjusted results, the Bank removes "items of note", from reported results. The items of note relate to items which management does not believe are indicative of underlying business performance. The Bank believes that adjusted results provide the reader with a better understanding of how management views the Bank's performance. The items of note are disclosed on page 3 of this package.

As explained, adjusted results differ from reported results determined in accordance with IFRS. Adjusted results, items of note, and related terms used in this package are not defined terms under IFRS and, therefore, may not be comparable to similar terms used by other issuers. A reconciliation between the Bank's reported and adjusted results is provided in the "How the Bank Reports" section of the Bank's 2018 MD&A and fourth quarter 2018 ENR.

Effective November 1, 2017, the Bank adopted IFRS 9, Financial Instruments (IFRS 9), which replaces the guidance in IAS 39, Financial Instruments: Recognition and Measurement (IAS 39). Accordingly, fiscal 2018 numbers are based on IFRS 9. The Bank did not restate prior periods which continue to be based on IAS 39. For further details, refer to Note 4 of the Bank's 2018 Consolidated Financial Statements.

#### Segmented Information

For management reporting purposes, the Bank reports its results under three key business segments: Canadian Retail, which includes the results of the Canadian personal and commercial banking, wealth and insurance businesses; U.S. Retail, which includes the results of the U.S. personal and business banking operations, wealth management services, and the Bank's investment in TD Ameritrade; and Wholesale Banking. The Bank's other activities are grouped into the Corporate segment. The appendix page has been included to facilitate comparability with the reportable segments of the Bank's Canadian peers.

Where applicable, the Bank measures and evaluates the performance of each segment based on adjusted results and adjusted return on common equity (ROE). Adjusted ROE is adjusted net income available to common shareholders as a percentage of average common equity. Adjusted ROE is a non-GAAP financial measure as it is not a defined term under IFRS and, therefore, may not be comparable to similar terms used by other issuers. The capital allocated to the business segments was based on 9% Common Equity Tier 1 (CET1) Capital in fiscal 2016, 2017, and 2018.

The Bank determines its segments based on the view taken by the Chief Executive Officer to regularly evaluate performance and make key operating decisions, and is not necessarily comparable with other financial services companies. Results of each business segment reflect revenue, expenses, assets, and liabilities generated by the businesses in that segment. Due to the complexity of the Bank, its management reporting model uses various estimates, assumptions, allocations, and risk-based methodologies for funds transfer pricing, inter-segment revenue, income tax rates, capital, indirect expenses, and cost transfers to measure business segment results. Transfer pricing of funds is generally applied at market rates. Inter-segment revenue is negotiated between each business segment and approximates the value provided by the distributing segment. Income tax provision or recovery is generally applied to each segment based on a statutory tax rate and may be adjusted for items and activities unique to each segment.

Net income for the operating business segments is presented before any items of note not attributed to the operating segments. Net interest income within Wholesale Banking is calculated on a taxable equivalent basis (TEB), which means that the value of the non-taxable or tax-exempt income, including certain dividends, is adjusted to its equivalent before-tax value. Using TEB allows the Bank to measure income from all securities and loans consistently and makes for a more meaningful comparison of net interest income with similar institutions. The TEB increase to net interest income and provision for income taxes reflected in Wholesale Banking's results are reversed in the Corporate segment.

The Bank's U.S. strategic cards portfolio comprises agreements with certain U.S. retailers pursuant to which TD is the U.S. issuer of private label and co-branded consumer credit cards to their U.S. customers. Under the terms of the individual agreements, the Bank and the retailers share in the profits generated by the relevant portfolios after credit losses. Under IFRS, TD is required to present the gross amount of revenue and provisions for credit losses related to these portfolios in the Bank's Interim Consolidated Statement of Income. At the segment level, the retailer program partners' share of revenues and credit losses is presented in the Corporate segment, with an offsetting amount (representing the partners' net share) recorded in Non-interest expenses, resulting in no impact to Corporate reported Net income (loss). The Net income (loss) included in the U.S. Retail segment includes only the portion of revenue and credit losses attributable to TD under the agreements.

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#### Highlights

(\$ millions, except as noted)	LINE				2	018								2017					2016				Full Year		
For the period ended	#		Q4		Q3		Q2		Q1		Q4		Q3		Q2		Q1		Q4		2018		2017		2016
Income Statement																									
	. 1	_		1.						Τ.								1.		· [_	00.000				
Net interest income	1	\$	5,756	\$	5,655	\$	5,398	\$	5,430	\$	5,330	\$	5,267	\$	5,109	\$	5,141	\$	5,072	\$	22,239	\$	20,847	\$	19,923
Non-interest income	2	L.	4,366	<u>.                                    </u>	4,230		4,069		3,930	<u> </u>	3,940		4,019		3,364		3,979	<u> </u>	3,673	ŀĿ	16,595		15,302		14,392
Total revenue	3		10,122		9,885		9,467		9,360		9,270		9,286		8,473		9,120		8,745		38,834		36,149		34,315
Provision for credit losses	4		670		561		556		693		578		505		500		633		548		2,480		2,216		2,330
Insurance claims and related expenses	5		684		627		558		575		615		519		538		574		585		2,444		2,246		2,462
Non-interest expenses	6		5,352	_	5,117		4,822		4,846	4	4,828		4,855		4,786		4,897		4,848	l 📙	20,137		19,366		18,877
Income (loss) before provision for income taxes	7		3,416		3,580		3,531		3,246		3,249		3,407		2,649		3,016		2,764		13,773		12,321		10,646
Provision for (recovery of) income taxes	8		691	<u>.                                    </u>	705		746		1,040	<u> </u>	640		760		257		596	ļ	555	l L	3,182		2,253		2,143
Income before equity in net income of an investment																									
in TD Ameritrade	9		2,725		2,875		2,785		2,206		2,609		2,647		2,392		2,420		2,209		10,591		10,068		8,503
Equity in net income of an investment in TD Ameritrade	10		235		230		131		147		103		122		111		113		94	L	743		449		433
Net income – reported	11		2,960		3,105		2,916		2,353		2,712		2,769		2,503		2,533		2,303		11,334		10,517		8,936
Adjustment for items of note, net of income taxes	12		88		22		146		593		(109)		96		58		25		44	╵┕	849		70		356
Net income – adjusted	13		3,048		3,127		3,062		2,946		2,603		2,865		2,561		2,558		2,347		12,183		10,587		9,292
Preferred dividends	14		51		59		52		52		50		47		48		48		43		214		193		141
Net income available to common shareholders and			-						•				•		•		•		•						
non-controlling interests in subsidiaries - adjusted	15	\$	2,997	\$	3,068	\$	3,010	\$	2,894	\$	2,553	\$	2,818	\$	2,513	\$	2,510	\$	2,304	\$	11,969	\$	10,394	\$	9,151
Attributable to:					•		*		•	• •	÷		•		•				•				*		
Common shareholders – adjusted	16	¢	2,979	\$	3,050	\$	2,992	\$	2,876	\$	2,518	\$	2,789	\$	2,485	\$	2,481	\$	2,275	\$	11,897	\$	10,273	\$	9,036
Non-controlling interests – adjusted	17	Ψ	18	φ	18	φ	18	φ	18	φ	35	φ	2,709	φ	2,465	φ	2,401	φ	2,273	۳	72	φ	10,273	φ	115
	17	Щ	10		10		10		10	1	33		29		20		29	-	29	, ட	12		121		110
Earnings per Share (EPS) (\$) and Weighted-Average																									
Number of Common Shares Outstanding (millions) <sup>1</sup>										_															
Basic earnings: reported	18	\$	1.58	\$	1.65	\$	1.54	\$	1.24	\$	1.42	\$	1.46	\$	1.31	\$	1.32	\$	1.20	\$	6.02	\$	5.51	\$	4.68
adjusted	19		1.63		1.67		1.62		1.56		1.36		1.51		1.34		1.34		1.23		6.48		5.55		4.88
Diluted earnings: reported	20		1.58		1.65		1.54		1.24		1.42		1.46		1.31		1.32		1.20		6.01		5.50		4.67
adjusted	21		1.63		1.66		1.62		1.56		1.36		1.51		1.34		1.33		1.22		6.47		5.54		4.87
Weighted-average number of common shares outstanding																									
Basic	22		1,826.5		1,830.0		1,843.6		1,841.7		1,845.8		1,846.5		1,854.4		1,855.8		1,855.4		1,835.4		1,850.6		1,853.4
Diluted	23		1,830.5		1,834.0		1,847.5		1,846.2		1,849.9		1,850.2		1,858.7		1,860.3		1,858.8	ᆝᆫ	1,839.5		1,854.8		1,856.8
Balance Sheet (\$ billions)																									
Total assets	24	¢	1.334.9	s	1.292.5	\$	1.283.8	•	1.261.3	\$	1.279.0	\$	1.202.4	\$	1.251.9	\$	1.186.9	\$	1.177.0	\$	1.334.9	\$	1.279.0	•	1.177.0
Total equity	25	Ψ	80.0	Ф	77.7	Ф	76.7	Ф	73.2	Ф	75.2	Ф	73.5	Ф	76.2	Ф	73.3	Ф	74.2	۳	80.0	Ф	75.2	Ф	74.2
	25		80.0	_	11.1	<del></del>	10.1	<del></del>	13.2	٠.	13.2		13.5		10.2		13.3	٠	14.2	! ∟	00.0		13.2		14.2
Risk Metrics (\$ billions, except as noted)																		, .							
Common Equity Tier 1 Capital risk-weighted assets <sup>2,3</sup>	26	\$	435.6	\$	428.9	\$	417.8	\$	441.3	\$	435.8	\$	408.8	\$	420.1	\$	402.2	\$	405.8	\$	435.6	\$	435.8	\$	405.8
Common Equity Tier 1 Capital <sup>2</sup>	27		52.4		50.1		49.5		46.8		46.6		45.0		45.4		43.7		42.3		52.4		46.6		42.3
Common Equity Tier 1 Capital ratio <sup>2,3</sup>	28		12.0 %		11.7 9		11.8 %		10.6 %			%		%	10.8 %		10.9 %		10.4 %		12.0 %			%	10.4 %
Tier 1 Capital <sup>2</sup>	29	\$	59.7	\$	57.0	\$	56.4	\$	53.4	\$	53.8	\$	52.2	\$	52.3	\$	50.6	\$	49.4	\$	59.7	. \$	53.8	\$	49.4
Tier 1 Capital ratio <sup>2,3</sup>	30		13.7 %		13.3	6	13.5 %	6	12.1 %			%		%	12.5 %	6	12.6 %		12.2 %		13.7 %	6		%	12.2 %
Total Capital ratio <sup>2,3</sup>	31		16.2		15.4		15.8		14.2		14.9		15.6		14.9		15.1		15.2		16.2		14.9		15.2
Leverage ratio <sup>4</sup>	32		4.2		4.1		4.1		4.0		3.9		4.1		3.9		4.0		4.0		4.2		3.9		4.0
Liquidity coverage ratio (LCR) <sup>5</sup>	33		129		127		123		122		120		124		122		124		130		n/a⁵		n/a		n/a
After-tax impact of 1% increase in interest rates on:		١.																		Ш.					
Economic value of shareholders' equity (\$ millions) <sup>7</sup>	34	\$	(238)	\$	(300)	\$	(288)	\$	(303)	\$	(235)	\$	(230)	\$	(190)	\$	(183)	\$	(234)	\$	(238)	\$	(235)	\$	(234)
Net interest income (\$ millions) <sup>8</sup>	35		(53)		(31)		(51)		53		70		74		67		97		87		(53)		70		87
Net impaired loans – personal, business, and government <sup>9</sup>																									
(\$ millions)	36		2,468		2,275		2,285		2,336		2,398		2,330		2,624		2,690		2,785		2,468		2,398		2,785
As a % of net loans and acceptances	37	I	0.37 %		0.35	6	0.36 %	Ó	0.37 %	1	0.38	%	0.38	%	0.43 %	6	0.45 %		0.46 %		0.37 %	6	0.38	%	0.46 %
Provision for loan losses as a % of average net loans and		I																		П					
acceptances <sup>9</sup>	38	I	0.41		0.35		0.36		0.45		0.39		0.33		0.35		0.42		0.37	П	0.39		0.37		0.41
Rating of senior debt: <sup>10</sup>		I																		П					
Moody's	39	I	Aa3		n/a		n/a		n/a		n/a		n/a		n/a		n/a		n/a	П	Aa3		n/a		n/a
Standard and Poor's	40	I	Α		n/a		n/a		n/a		n/a		n/a		n/a		n/a		n/a	П	Α		n/a		n/a
Rating of legacy senior debt:11		I																		П					
Moody's	41	I	Aa1		Aa1		Aa2		Aa2		Aa2		Aa2		Aa1		Aa1		Aa1	П	Aa1		Aa2		Aa1
Standard and Poor's	42	ì	AA-		AA-		AA-		AA-		AA-		AA-		AA-		AA-	1	AA-	1 1	AA-		AA-		AA-

Basic EPS is computed by dividing net income attributable to common shareholders by the weighted-average number of common shares outstanding during the period. Diluted EPS is calculated using the same method as basic EPS except that certain adjustments are made to net income attributable to common shareholders and the weighted-average number of shares outstanding for the effects of all dilutive potential common shares that are assumed to be issued by the Bank. As a result, the sum of the quarterly basic and diluted EPS figures may not equal year-to-date EPS.

Amounts are calculated in accordance with the Basel III requisitation which are presented based on the "all-in" methodology.

The credit valuation adjustment (CVA) capital charge is being phased in until the first quarter of 2019. For fiscal 2018, the scalars for inclusion of CVA for CET1, Tier 1, and Total Capital risk-weighted assets (RWA) were 80%, 83%, and 86%, respectively (2017 – 72%, 77%, and 81%, 2016 – 64%, 71%, and 77%). Prior to the second quarter of 2018, as the Bank was constrained by the Basel I regulatory floor, the RWA as it relates to the regulatory floor was calculated based on the Basel I risk weights which were the same for all capital ratios.

The leverage ratio is calculated as Tier 1 Capital, based on the "all-in" methodology, divided by leverage exposures. Refer to page 5 of the Supplemental Regulatory Disclosure Package for further details.

Effective the first quarter of 2017, the Office of the Superintendent of Financial Institutions Canada (OSFI) requires Canadian banks to disclose the LCR based on an average of the daily positions during the quarter. The LCR for the quarters ended October 31, 2018, July 31, 2018, April 30, 2018, and January 31, 2018, was calculated as an average of 63, 64, 61, and 62 daily data points, respectively. For the quarters ended October 31, 2017, July 31, 2017, April 30, 2017, and January 31, 2017, the LCR was calculated based on an average of the 63, 64, 61, and 62 daily data points, respectively. In the quarter.

Not applicable.

Not applicable.

This is also referred to as economic value at risk (EVaR), and the amounts represent the difference between the change in present value of the Bank's asset portfolio and the change in present value of the Bank's liability portfolio, including off-balance sheet instruments, resulting from an instantaneous change in interest rates.

Amounts represent the 12-month net interest exposure to an instantaneous and sustained shift in interest rates.

Excludes acquired credit-impaired (ACI) loans, debt securities classified as loans (DSCL) under IAS 39, and debt securities at amortized cost (DSAC) and debt securities at fair value through other comprehensive income (DSOCI) under IFRS 9.

Subject to conversion under the bank recapitalization bail-in regime.

Includes (a) senior debt issued prior to September 23, 2018; and (b) senior debt issued on or after September 23, 2018 which is excluded from the bank recapitalization "bail-in" regime, including debt with an original term to maturity of less than 400 days and most structured notes.

### Shareholder Value

(\$ millions, except as noted)	LINE		2018				2017		ı	2016		Full Year	
For the period ended	#	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4	2018	2017	2016
Tor the period ended	#	<u> </u>	<u> </u>	- QZ	Q I	<u> </u>	<u> </u>	W.L	w.	Q.T	2010	2011	2010
Business Performance													
Net income available to common shareholders and non-controlling interests in													
subsidiaries – reported	1	\$ 2,909 \$	3,046 \$	2,864 \$	2,301	\$ 2,662 \$	2,722 \$	2,455 \$	2,485	\$ 2,260	\$ 11,120	10,324	\$ 8,795
Average common equity	2	72,461	70,935	69,579	68,614	67,859	68,777	68,956	67,697	66,769	70,499	68,349	65,121
Return on common equity – reported	3	15.8 %	16.9 %	16.8 %	13.2 %	15.4 %	15.5 %	14.4 %	14.4 %	13.3 %	15.7 %	14.9 %	13.3 %
Return on common equity - adjusted	4	16.3	17.1	17.6	16.6	14.7	16.1	14.8	14.5	13.6	16.9	15.0	13.9
Return on Common Equity Tier 1 Capital													
risk-weighted assets – reported1	5	2.65	2.84	2.72	2.07	2.47	2.58	2.42	2.41	2.24	2.56	2.46	2.21
Return on Common Equity Tier 1 Capital													
risk-weighted assets – adjusted <sup>1</sup>	6	2.73	2.86	2.86	2.60	2.37	2.67	2.48	2.44	2.28	2.75	2.48	2.31
Efficiency ratio – reported	7	52.9	51.8	50.9	51.8	52.1	52.3	56.5	53.7	55.4	51.9	53.6	55.0
Efficiency ratio – adjusted	8	52.4	51.2	50.1	50.6	52.3	51.4	55.8	53.2	54.8	51.1	53.1	53.9
Effective tax rate													
Reported	9	20.2	19.7	21.1	32.0	19.7	22.3	9.7	19.8	20.1	23.1	18.3	20.1
Adjusted (TEB)	10	20.9	22.0	21.5	21.6	22.0	23.5	23.2	22.9	22.7	21.5	22.9	22.4
Net interest margin <sup>2</sup>	11	1.93	1.95	1.97	1.93	1.96	1.94	1.98	1.96	1.96	1.95	1.96	2.01
Average number of full-time equivalent staff	12	86,588	85,258	83,060	82,581	82,571	83,090	83,481	83,508	82,975	84,383	83,160	81,233
		-											
Common Share Performance											_		
Closing market price (\$)	13	\$ 73.03 \$	77.17 \$	72.11 \$	74.82	\$ 73.34 \$	64.27 \$	64.23 \$	67.41	\$ 60.86	\$ 73.03	, , , , , ,	\$ 60.86
Book value per common share (\$)	14	40.50	39.34	38.26	36.58	37.76	36.32	38.08	36.25	36.71	40.50	37.76	36.71
Closing market price to book value	15	1.80	1.96	1.88	2.05	1.94	1.77	1.69	1.86	1.66	1.80	1.94	1.66
Price-earnings ratio													
Reported	16	12.2	13.2	12.7	13.8	13.3	12.1	12.7	14.0	13.0	12.2	13.3	13.0
Adjusted	17	11.3	12.4	11.9	13.0	13.2	11.9	12.4	13.4	12.5	11.3	13.2	12.5
Total shareholder return on common													
shareholders' investment <sup>3</sup>	18	3.1 %	24.3 %	16.3 %	14.9 %	24.8 %	17.1 %	19.3 %	31.7 %	17.9 %	3.1 %	24.8 %	17.9 %
Number of common shares													
outstanding (millions)	19	1,828.3	1,826.1	1,844.6	1,843.7	1,839.6	1,848.6	1,843.4	1,856.4	1,857.2	1,828.3	1,839.6	1,857.2
Total market capitalization (\$ billions)	20	\$ 133.5 \$	140.9 \$	133.0 \$	137.9	\$ 134.9 \$	118.8 \$	118.4 \$	125.1	\$ 113.0	\$ 133.5	134.9	\$ 113.0
Dividend Performance													
Dividend per common share (\$)	21	\$ 0.67 \$	0.67 \$	0.67 \$	0.60	\$ 0.60 \$	0.60 \$	0.60 \$	0.55	\$ 0.55	\$ 2.61	2.35	\$ 2.16
Dividend yield <sup>4</sup>	22	3.5 %	3.5 %	3.7 %	3.3 %	3.5 %	3.7 %	3.6 %	3.4 %	3.8 %	3.5 %	3.6 %	3.9 %
Common dividend payout ratio		3.5 ,0	2.0 /0	/0	3.0 70	2.0 /0	/0	/	/0	3.0 70	0.0 /0	0.0 70	3.0 ,0
Reported	23	42.3	40.4	43.5	48.3	42.1	41.1	45.9	41.6	45.7	43.3	42.6	46.1
Adjusted	24	41.1	40.1	41.4	38.3	43.9	39.7	44.8	41.2	44.8	40.2	42.3	44.3

<sup>&</sup>lt;sup>1</sup> Amounts are calculated in accordance with the Basel III regulatory framework, and are presented based on the "all-in" methodology.
<sup>2</sup> Net interest margin is net interest income calculated as a percentage of average earnings assets.

<sup>&</sup>lt;sup>3</sup> Return is calculated based on share price movement and dividends reinvested over a trailing one year period.

Dividend yield is calculated as the dividend per common share divided by the daily average closing stock price in the relevant period. Dividend per common share is derived as follows: a) for the quarter – by annualizing the dividend per common share paid during the quarter; b) for the year-to-date – by annualizing the year-to-date dividend per common share paid; and c) for the full year – dividend per common share paid during the year.

### Adjustments for Items of Note<sup>1</sup>

Total

(\$ millions, except as noted)	LINE			2018					2017			2016		F	ull Year	
For the period ended	#	Q4		Q3	Q2	Q1		Q4	Q3	Q2	Q1	Q4		2018	2017	2016
Pre-Tax Increase (Decrease) in Net Income																
Amortization of intangibles <sup>2</sup>	1	\$ 7	6 \$	77 \$	86 \$	85	\$	78 \$	74 \$	78 \$	80	\$ 80	\$	324 \$	310 \$	335
Charges associated with the Scottrade transaction <sup>3</sup>	2	2	5	18	77	73		46	_	_	_	_		193	46	-
Impact from U.S. tax reform <sup>4</sup>	3		-	_	-	48		_	_	_	_	_		48	_	-
Dilution gain on the Scottrade transaction <sup>5</sup>	4		-	_	_	_		(204)	_	_	-	_		_	(204)	-
Loss on sale of the Direct Investing business in Europe <sup>6</sup>	5		-	_	_	_		_	42	_	-	_		_	42	-
Fair value of derivatives hedging the reclassified available-for-sale securities																
portfolio <sup>7</sup>	6		-	-	_	_		_	_	_	(41)	(19)		_	(41)	(7)
Impairment of goodwill, non-financial assets, and other charges <sup>8</sup>	7		-	-	_	_		_	_	_	-	-		_	_	111
Total	8	\$ 10	1 \$	95 \$	163 \$	206	\$	(80) \$	116 \$	78 \$	39	\$ 61	\$	565 \$	153 \$	439
Provision for (Recovery of) Income Taxes												1	_			
Amortization of intangibles <sup>2,9</sup>	9	\$ 1	3 \$	12 \$	13 \$	17	\$	19 \$	18 \$	20 \$	21	\$ 20	\$	55 \$	78 \$	89
Charges associated with the Scottrade transaction <sup>3</sup>	10		-	_	4	1		10	-	-	-	_		5	10	-
Impact from U.S. tax reform <sup>4</sup>	11		-	61	-	(405)		-	-	-	-	-		(344)	_	-
Dilution gain on the Scottrade transaction <sup>5</sup>	12		-	-	_	-		-	_	-	-	-		-	-	-
Loss on sale of the Direct Investing business in Europe <sup>6</sup>	13		-	_	-	_		-	2	_	-	_		-	2	-
Fair value of derivatives hedging the reclassified available-for-sale securities																
portfolio <sup>7</sup>	14		-	_	-	_		-	-	-	(7)	(3)		-	(7)	(1)
Impairment of goodwill, non-financial assets, and other charges <sup>8</sup>	15		-									_				(5)
Total	16	\$ 1	3 \$	73 \$	17 \$	(387)	\$	29 \$	20 \$	20 \$	14	\$ 17	\$	(284) \$	83 \$	83
Total Affect Total Common (December 2) in New Income	47		0 0	22 \$	440 0	500		(400) @	96 \$	58 \$	0.5	0 44	•	849 \$	70 \$	356
Total After-Tax Increase (Decrease) in Net Income	17	\$ 6	8 \$	22 \$	146 \$	593	\$	(109) \$	96 \$	58 \$	25	\$ 44	\$	849 \$	70 \$	356
After-Tax Increase (Decrease) in Diluted Earnings per Share (\$) <sup>10</sup>																
Amortization of intangibles <sup>2</sup>	18	\$ 0.0	4 \$	0.03 \$	0.04 \$	0.04	\$	0.03 \$	0.03 \$	0.03 \$	0.03	\$ 0.03	\$	0.15 \$	0.13 \$	0.14
Charges associated with the Scottrade transaction <sup>3</sup>	19	0.0		0.01	0.04	0.04		0.02	_	_	_	_	1	0.10	0.02	_
Impact from U.S. tax reform <sup>4</sup>	20		-	(0.03)	_	0.24		_	_	_	_	_		0.21	_	_
Dilution gain on the Scottrade transaction <sup>5</sup>	21		-	` _	_	_		(0.11)	_	_	_	_		_	(0.11)	_
Loss on sale of the Direct Investing business in Europe <sup>6</sup>	22		- I	_	_	_	1		0.02	_	_	-		_	0.02	_
Fair value of derivatives hedging the reclassified available-for-sale securities <sup>6</sup>																
portfolio <sup>7</sup>	23		- I	_	_	_	1	-	_	_	(0.02)	(0.01)		-	(0.02)	-
Impairment of goodwill, non-financial assets, and other charges <sup>8</sup>	24		-	_	_	-		_	-	_				-		0.06

- <sup>1</sup> The adjustments for items of note are removed from reported results to arrive at adjusted results.
- <sup>2</sup> Amortization of intangibles relates to intangibles acquired as a result of asset acquisitions and business combinations, including the after tax amounts for amortization of intangibles relating to the Equity in net income of the investment in TD Ameritrade. Although the amortization of software and asset servicing rights are recorded in amortization of intangibles, they are not included for purposes of the items of note.

0.08 \$

0.01 \$

0.32

(0.06) \$

0.05 \$

0.03 \$

0.01

0.02

0.46 \$

0.05

- On September 18, 2017, the Bank acquired Scottrade Bank and TD Ameritrade acquired Scottrade Financial Services Inc. (Scottrade), together with the Bank's purchase of TD Ameritrade shares issued in connection with TD Ameritrade's acquisition of Scottrade (the "Scottrade transaction"). Scottrade Bank merged with TD Bank, N.A. The Bank and TD Ameritrade incurred acquisition related charges including employee severance, contract termination fees, direct transaction costs, and other one-time charges. These amounts have been recorded as an adjustment to net income and include charges associated with the Bank's acquisition of Scottrade Bank and the after tax amounts for the Bank's share of charges associated with TD Ameritrade's acquisition of Scottrade. These amounts are reported in the U.S. Retail segment.
- The reduction of the U.S. federal corporate tax rate enacted by the *Tax Cuts and Jobs Act* (the "U.S. Tax Act") resulted in a net charge to earnings during 2018 of \$392 million, comprising a net \$48 million pre-tax charge related to the write-down of certain tax credit-related investments, partially offset by the favourable impact of the Bank's share of TD Ameritrade's remeasurement of its deferred income tax balances, and a net \$344 million income tax expense resulting from the remeasurement of the Bank's deferred tax assets and liabilities to the lower base rate of 21% and other related tax adjustments. The earnings impact was reported in the Corporate segment.
- <sup>5</sup> In connection with TD Ameritrade's acquisition of Scottrade on September 18, 2017, TD Ameritrade issued 38.8 million shares, of which the Bank purchased 11.1 million pursuant to its pre-emptive rights. As a result of the share issuances, the Bank's common stock ownership percentage in TD Ameritrade decreased and the Bank realized a dilution gain of \$204 million reported in the Corporate segment.
- 6 On June 2, 2017, the Bank completed the sale of its Direct Investing business in Europe to Interactive Investor PLC. A loss of \$40 million after tax was recorded in the Corporate segment in other income (loss). The loss is not considered to be in the normal course of business for the Bank.
- The Bank changed its trading strategy with respect to certain trading debt securities and reclassified these securities from trading to available-for-sale (AFS) under IAS 39 (classified as fair value through other comprehensive income (FVOCI) under IFRS 9) effective August 1, 2008. These debt securities are economically hedged, primarily with credit default swap (CDS) and interest rate swap contracts which are recorded on a fair value basis with changes in fair value recorded in the period's earnings. As a result the derivatives were accounted for on an accrual basis in Wholesale Banking and the gains and losses related to the derivatives in excess of the accrued amount. Effective February 1, 2017, the total gains and losses as a result of changes in fair value of these derivatives are recorded in Wholesale Banking.
- <sup>8</sup> In the second quarter of 2016, the Bank recorded impairment losses on goodwill, certain intangibles, other non-financial assets and deferred tax assets, as well as other charges relating to the Direct Investing business in Europe that had been experiencing continued losses. These amounts are reported in the Corporate segment.
- 9 The amount reported in 2018 excludes \$31 million relating to the one-time adjustment of associated deferred tax liability balances as a result of the U.S. Tax Act. The impact of this adjustment is included in the Impact from U.S. tax reform item of note.
- The impact of the items of note on EPS is calculated by dividing net income available to common shareholders by the weighted-average number of common shares outstanding for the period. As a result, the sum of the quarterly EPS impact may not equal the year-to-date EPS impact.

0.20

### Canadian Retail Segment

(\$ millions, except as noted)	LINE			- 2	2018								2017				2016	1 🗆			Full Year		
For the period ended	#	Q4		Q3		Q2		Q1		Q4		Q3		Q2		Q1	Q4		2018		2017		2016
									-	-								,					
Net interest income	1	\$ 3,022	\$	2,948	\$	2,781	\$	2,825	\$	2,773	\$	2,692	\$	2,533	\$	2,613	\$ 2,551	\$	11,576	\$	10,611	\$	9,979
Non-interest income	2	2,830		2,851		2,731		2,725		2,625		2,637		2,599		2,590	2,599		11,137		10,451		10,230
Total revenue	3	5,852		5,799		5,512		5,550		5,398		5,329		5,132		5,203	5,150		22,713		21,062		20,209
Provision for credit losses <sup>1</sup>																							
Impaired <sup>2</sup>	4	245		226		219		237		244		238		235		269	263		927		986		1,011
Performing <sup>3</sup>	5	18		20		_		33		-		_		_		_	_		71		_		_
Total provision for credit losses	6	263		246		219		270		244		238		235		269	263		998		986		1,011
Insurance claims and other related expenses	7	684		627		558		575		615		519		538		574	585		2,444		2,246		2,462
Non-interest expenses	8	2,530		2,400		2,232		2,311		2,272		2,219		2,218		2,225	2,250		9,473		8,934		8,557
Income (loss) before income taxes	9	2,375		2,526		2,503		2,394		2,267		2,353		2,141		2,135	2,052		9,798		8,896		8,179
Provision for (recovery of) income taxes	10	634		674		670		637		603		628		571		569	550		2,615		2,371		2,191
Net income – reported	11	\$ 1,741	\$	1,852	\$	1,833	\$	1,757	\$	1,664	\$	1,725	\$	1,570	\$	1,566	\$ 1,502	\$	7,183	\$	6,525	\$	5,988
			_																				
Average common equity (\$ billions)	12	\$ 15.3	\$	15.1	\$	14.9	\$	14.8	\$	14.4	\$	14.6	\$	14.3	\$	14.4	\$ 14.4	\$	15.0	\$	14.4	\$	14.3
Return on common equity – reported <sup>4</sup>	13	45.1	%	48.6	%	50.6	%	47.2 9	6	45.7	%	46.9	%	45.0 %	, D	43.2 %	41.5 %		47.8 %	6	45.2	%	41.9 %
Key Performance Indicators (\$ billions, except																							
as noted)																							
Common Equity Tier 1 Capital risk-weighted assets <sup>5</sup>	14	\$ 109	\$	107	\$	105	\$	102	\$	100	\$	99	\$	100	\$	99	\$ 99	\$	109	\$	100	\$	99
Average loans – personal																							
Real estate secured lending																							
Residential mortgages	15	192.5		190.1		189.8		190.0		189.4		188.0		187.5		188.2	188.0		190.6		188.2		186.0
Home Equity Line of Credit (HELOC) – amortizing <sup>6</sup>	16	49.1		45.4		42.1		40.0		37.5		33.6		31.4		30.1	28.3		44.1		33.2		26.2
Real estate secured lending – amortizing	17	241.6		235.5		231.9		230.0		226.9		221.6		218.9		218.3	216.3		234.7		221.4		212.2
HELOC – non-amortizing <sup>6</sup>	18	35.5		35.6		35.5		35.7		35.9		36.0		35.1		35.2	35.8		35.6		35.6		36.1
Indirect auto <sup>6</sup>	19	24.5		23.7		22.9		22.8		22.3		21.6		20.9		20.8	20.6		23.5		21.4		19.7
Other <sup>6</sup>	20	18.5		18.2		17.8		17.3		17.1		17.0		16.5		16.2	16.0		18.0		16.7		16.0
Credit card	21	19.3		19.2		18.8		19.6		19.3		19.2		18.8		19.3	19.1		19.2		19.1		19.0
Total average loans – personal	22	339.4		332.2		326.9		325.4		321.5		315.4		310.2		309.8	307.8		331.0		314.2		303.0
Average loans and acceptances – business	23	75.1		73.7		71.8		69.7		68.1		66.5		65.4		63.8	62.7		72.6		66.0		60.8
Average deposits																							
Personal	24	191.6		190.7		189.6		189.2		186.4		185.0		181.6		179.8	176.1		190.3		183.2		171.1
Business	25	112.8		111.9		109.7		109.3		107.4		105.6		99.2		99.0	95.6		111.0		102.8		89.1
Wealth	26	23.7		23.9		24.0		24.2		23.3		23.7		24.5		24.2	22.5		23.9		24.0		20.9
Net interest margin including securitized assets	27	2.94			%		%		6		%		%	2.81 %		2.82 %	2.78 %		2.91 %	-		%	2.78 %
Assets under administration (AUA)	28	\$ 389	\$	403	\$	392	\$	397	\$	387	\$	370	\$	404	\$	390	\$ 379	\$	389	\$	387	\$	379
Assets under management (AUM)	29	289	ı	297		289		289		283		272		279		266	271		289		283		271
Gross originated insurance premiums (\$ millions)	30	1,127	ı	1,143		973		882		1,038		1,104		938		860	1,031		4,125		3,940		3,965
Efficiency ratio – reported	31	43.2	6	41.4	%		%	41.6	6	42.1	%		%	43.2 %	b	42.8 %	43.7 %		41.7 %	6		%	42.3 %
Number of Canadian retail branches at period end	32	1,098	ı	1,108		1,121		1,129		1,128		1,138		1,153		1,154	1,156		1,098		1,128		1,156
Average number of full-time equivalent staff	33	39,283		38,838		38,051		38,050		38,222		38,736		39,227		39,347	39,149	⅃╚	38,560		38,880		38,575

<sup>1</sup> Effective November 1, 2017, the provision for credit losses (PCL) related to the allowances for credit losses for all three stages are recorded within the respective segment. Under IAS 39 and prior to November 1, 2017, the PCL related to the incurred but not identified allowance for credit losses related to products in the Canadian Retail segment was recorded in the Corporate segment.

<sup>2</sup> PCL – impaired represents Stage 3 PCL under IFRS 9 and counterparty-specific and individually insignificant PCL under IAS 39 on financial assets.
3 PCL – performing represents Stage 1 and Stage 2 PCL under IFRS 9 and incurred but not identified PCL under IAS 39 on financial assets, loan commitments, and financial guarantees.

<sup>&</sup>lt;sup>4</sup> Capital allocated to the business segments was based on 9% CET1 Capital in fiscal 2018, 2017, and 2016.

<sup>&</sup>lt;sup>5</sup> Amounts are calculated in accordance with the Basel III regulatory framework, and are presented based on the "all-in" methodology.

<sup>&</sup>lt;sup>6</sup> HELOC, Indirect auto, and Other are included in Consumer instalment and other personal on the Interim Consolidated Balance Sheet.

### U.S. Retail Segment - Canadian Dollars

RESULTS OF OPERATIONS																				
(\$ millions, except as noted)	LINE	04		2018	00	04		04		2017	00	04		2016		0040	i i	Full Year		2040
For the period ended	#	Q4	Q3		Q2	Q1	<del> </del>	Q4	Q3		Q2	Q1	<del> </del>	Q4	_	2018		2017		2016
Net interest income	1	\$ 2,145	\$ 2,114	\$	1,977	\$ 1,940	\$	1,872 \$	1,924	\$	1,851 \$	1,839	\$	1,832	\$	8,176	\$	7,486	\$	7,093
Non-interest income <sup>1</sup>	2	713	698		654	703		669	715		664	687		592		2,768		2,735		2,366
Total revenue <sup>2</sup>	3	2,858	2,812		2,631	2,643		2,541	2,639		2,515	2,526		2,424		10,944		10,221		9,459
Provision for credit losses <sup>3</sup>																				
Impaired <sup>4</sup>	4	205	185		199	187		199	176		118	155		175		776		648		534
Performing <sup>5</sup>	5	39	37		5	60		4	4		34	102		18		141		144		210
Total provision for credit losses	6	244	222		204	247		203	180		152	257		193		917		792		744
Non-interest expenses	7	1,637	1,528		1,488	1,447		1,529	1,466		1,449	1,434		1,499		6,100		5,878		5,693
Income (loss) before income taxes	8	977	1,062		939	949		809	993		914	835		732		3,927		3,551		3,022
Provision for (recovery of) income taxes <sup>1</sup>	9	91	144		94	103		138	210		177	146		124		432		671		498
U.S. Retail Bank net income - reported	10	886	918		845	846		671	783		737	689		608		3,495		2,880		2,524
Adjustments for items of note, net of income taxes <sup>6</sup>	11	_	-		12	4		16	_		_	_		_		16		16		_
U.S. Retail Bank net income – adjusted	12	886	918		857	850		687	783		737	689		608		3.511		2.896		2.524
Equity in net income of an investment in TD Ameritrade –													1		_			,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		
reported <sup>1,7</sup>	13	228	225		134	106		105	118		108	111		93		693		442		435
Adjustments for items of note, net of income taxes <sup>8</sup>	14	25	18		61	68		20	_		_	_		_		172		20		_
Equity in net income of an investment in TD Ameritrade –							+						1							
adjusted <sup>1,7</sup>	15	253	243		195	174		125	118		108	111		93		865		462		435
Net income – adjusted	16	1,139	1,161		1,052	1,024	+	812	901		845	800	+	701	$\vdash$	4,376		3,358		2,959
Net income – reported	17	\$ 1,114	\$ 1,143	\$	979	\$ 952	\$	776 \$		\$	845 \$		¢	701		4,188	\$	•		2,959
•							Ť						Ψ		Ψ.					
Average common equity (\$ billions)	18	\$ 34.7	\$ 34.7	\$	33.9	\$ 33.8	\$	33.1 \$		\$	34.6 \$		\$	33.7	\$	34.3	\$		\$	33.7
Return on common equity – reported <sup>9</sup>	19	12.8 %		%	11.9 %		6	9.3 %		%	10.0 %	9.1 %	6	8.3 %		12.2 %	6	9.7 %		8.8 %
Return on common equity – adjusted <sup>9</sup>	20	13.0	13.3		12.7	12.0		9.7	10.3		10.0	9.1		8.3		12.8		9.8		8.8
Key Performance Indicators (\$ billions, except as noted)																				
· · · · · · · · · · · · · · · · · · ·	21	\$ 244	\$ 237	\$	228	\$ 218	\$	228 \$	214	\$	232 \$	218	6	223	•	244	\$	228	\$	223
Common Equity Tier 1 Capital risk-weighted assets <sup>10</sup>	21	\$ 244	\$ 237	Ф	220	<b>\$</b> 210	ф	220 Þ	214	Ф	232 \$	210	Ф	223	Þ	244	Ф	220	Ф	223
Average loans – personal	22	20.7	20.0		20.7	20.0		20.4	27.8		20.0	27.9		27.2		20.5		20.0		27.5
Residential mortgages	22	30.7	29.8		28.7	28.9		28.4	21.0		28.0	27.9		21.2		29.5		28.0		27.5
Consumer instalment and other personal HELOC	23	12.3	12.4		12.2	12.3		12.2	12.8		13.0	13.1		13.0		12.3		12.8		13.4
Indirect auto	24	29.5	29.3		28.8	28.8		27.9	28.3		28.0	28.2		27.5		29.1		28.1		26.8
Other	25	29.5 0.7	0.8		0.8	0.8		0.8	0.8		0.7	0.8		0.7		0.8		0.8		0.7
Credit card	26	16.8	16.3		15.5	15.8		14.3	14.4		14.1	14.5		13.3		16.1		14.4		13.2
	27	90.0	88.6		86.0	86.6	+	83.6	84.1		83.8	84.5	╁	81.7	$\vdash$	87.8		84.1		81.6
Total average loans – personal	28	108.0	107.1		104.6	104.3		101.6	105.9		106.2	106.4		101.9		106.1		105.0		99.4
Average loans and acceptances – business Average debt securities classified as loans	29	n/a	n/a		n/a	n/a		0.7	0.8		0.8	1.3		1.4		n/a		0.9		1.6
Average deposits	29	II/a	II/a		II/a	II/a		0.7	0.0		0.0	1.5		1.4		II/a		0.9		1.0
Personal	30	115.2	115.2		112.2	109.4		106.5	112.1		112.7	108.6		104.6		113.0		110.0		103.2
Business	31	89.3	85.3		84.6	82.2		82.4	85.2		87.4	87.3		85.1		85.4		85.6		83.1
TD Ameritrade insured deposit accounts	32	139.2	142.1		140.7	138.3		124.0	120.4		125.8	126.3		116.8		140.0		124.1		112.3
Net interest margin <sup>2,11</sup>	33	3.33 %		%	3.23 %		6	3.18 %		%	3.05 %	3.03 %	۱,	3.13 %		3.29 %	4	3.11 %		3.12 %
Assets under administration	34	\$ 25	\$ 25	% \$	24	\$ 23	° s	23 \$		<sup>70</sup> \$	25 \$		° s	23	•	25	° \$		\$	23
Assets under administration Assets under management	35	68	\$ 25 76	φ	76	φ 23 80	Ψ	23 φ 81	76	φ	82 82	78	Ψ	89	۳	68	φ	23 81	Ψ	89
Efficiency ratio – reported	36	57.3 %		%	56.6 %		6	60.2 %		%	57.6 %	56.8 %		61.8 %		55.7 %	6	57.5 %		60.2 %
Efficiency ratio – reported  Efficiency ratio – adjusted	37	57.3 % 57.3	54.3	/0	55.9	54.6	<b>"</b>	59.1	55.6	/0	57.6	56.8	-	61.8		55.7 7 55.5	•	57.3		60.2
Non-interest expenses – adjusted (\$ millions)	38	\$ 1,637	\$ 1,528	\$	1,472	\$ 1,442	\$	1,503 \$		\$	1,449 \$		\$	1,499	\$	6.079	\$		\$	5,693
Number of U.S. retail stores as at period end <sup>12</sup>	39	1,257	1,246	Ψ	1,472	1,244	Ψ	1,303 \$	1,460	Ψ	1,260	1,454	Ψ	1,433	۳	1,257	Ψ	1,270		1,278
Average number of full-time equivalent staff	40	27.015	26,804		26,382	26,168		26,094	25,812		25,745	26.037		26,103		26,594		25.923		25,732
Average number of full-time equivalent staff	40	21,010	20,004		20,002	20,100		20,034	20,012		20,140	20,001	Ь.	20,100	L_	20,004		20,320		0,102

- The reduction of the U.S. federal corporate tax rate enacted by the U.S. Tax Act has resulted in an adjustment during 2018 to the Bank's U.S. deferred tax assets and liabilities to the lower base rate of 21%. The amount was estimated during the first quarter of 2018, and was updated during the third quarter of 2018. The earnings impact was reported in the Corporate segment.
- <sup>2</sup> Effective the first quarter of 2017, the impact from certain treasury and balance sheet management activities relating to the U.S. Retail segment is recorded in the Corporate segment.
- <sup>3</sup> Includes all Federal Deposit Insurance Corporation (FDIC) covered loans and other ACI loans.
- 4 PCL impaired represents Stage 3 PCL under IFRS 9 and counterparty-specific and individually insignificant PCL under IAS 39 on financial assets.
- 5 PCL performing represents Stage 1 and Stage 2 PCL under IFRS 9 and incurred but not identified PCL under IAS 39 on financial assets, loan commitments, and financial guarantees.
- <sup>6</sup> Items of note relate to the charges associated with the Bank's acquisition of Scottrade Bank. Refer to footnote 3 on page 3.
- <sup>7</sup> Includes the net impact of internal management adjustments which are reclassified to other reporting lines in the Corporate segment.
- Includes the impact of items of note relating to the Bank's share of charges associated with TD Ameritrade's acquisition of Scottrade. Refer to footnote 3 on page 3.
- <sup>9</sup> Capital allocated to the business segments was based on 9% CET1 Capital in fiscal 2018, 2017, and 2016.
- <sup>10</sup> Amounts are calculated in accordance with the Basel III regulatory framework, and are presented based on the "all-in" methodology.
- 11 Net interest margin a) includes the value of tax-exempt interest income, adjusted to its equivalent before-tax value, and b) excludes the impact related to the TD Ameritrade insured deposit accounts (IDA). This ratio a) excludes the impact of cash collateral deposited by affiliates with the U.S. banks, which has been eliminated at the U.S. Retail segment level, and b) the allocation to the IDA has been changed to reflect the Basel III liquidity rules.
- <sup>12</sup> Includes full service retail banking stores.

### U.S. Retail Segment – U.S. Dollars

(US\$ millions, except as noted)	LINE		2018				2017			2016		Full Year	
For the period ended	#	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4	2018	2017	2016
· · · · · · · · · · · · · · · · · · ·													
Net interest income	1	\$ 1,646	\$ 1,620 \$	1,551 \$	1,533	\$ 1,498 \$	1,457 \$	1,391 \$	1,381	\$ 1,396	\$ 6,350 \$	5,727 \$	5,346
Non-interest income <sup>1</sup>	2	547	536	513	555	534	542	498	517	452	2,151	2,091	1,784
Total revenue <sup>2</sup>	3	2,193	2,156	2,064	2,088	2,032	1,999	1,889	1,898	1,848	8,501	7,818	7,130
Provision for credit losses <sup>3</sup>													
Impaired <sup>4</sup>	4	157	142	158	148	160	134	88	116	133	605	498	402
Performing <sup>5</sup>	5	30	28	3	47	3	3	26	77	13	108	109	157
Total provision for credit losses	6	187	170	161	195	163	137	114	193	146	713	607	559
Non-interest expenses	7	1,256	1,172	1,167	1,144	1,222	1,113	1,088	1,077	1,142	4,739	4,500	4,289
Income (loss) before income taxes	8	750	814	736	749	647	749	687	628	560	3,049	2,711	2,282
Provision for (recovery of) income taxes <sup>1</sup>	9	70	111	73	80	109	159	133	110	95	334	511	376
U.S. Retail Bank net income - reported	10	680	703	663	669	538	590	554	518	465	2,715	2,200	1,906
Adjustments for items of note, net of income taxes <sup>6</sup>	11	_	-	10	3	13	_	-	_	_	13	13	_
U.S. Retail Bank net income - adjusted	12	680	703	673	672	551	590	554	518	465	2,728	2,213	1,906
Equity in net income of an investment in TD Ameritrade – reported <sup>1,7</sup>	13	175	174	107	82	83	88	82	83	71	538	336	328
Adjustments for items of note, net of income taxes <sup>8</sup>	14	19	14	47	55	16	-	-	_	_	135	16	_
Equity in net income of an investment in TD Ameritrade – adjusted 1,7	15	194	188	154	137	99	88	82	83	71	673	352	328
Net income – adjusted	16	874	891	827	809	650	678	636	601	536	3,401	2,565	2,234
Net income – reported	17	\$ 855	\$ 877 \$	770 \$	751	\$ 621 \$	678 \$	636 \$	601	\$ 536	\$ 3,253 \$	2,536 \$	2,234
·													
Average common equity (US\$ billions)	18	\$ 26.6	\$ 26.6 \$	26.6 \$	26.7	\$ 26.4 \$	26.2 \$	26.0 \$	26.2	\$ 25.7	\$ 26.6 \$	26.2 \$	25.4
Key Performance Indicators (US\$ billions, except as noted)	i												
Common Equity Tier 1 Capital risk-weighted assets <sup>9</sup>	19	\$ 185	\$ 182 \$	178 \$	177	\$ 176 \$	172 \$	170 \$	167	\$ 166	\$ 185 \$	176 \$	166
Average loans – personal													
Residential mortgages	20	23.5	22.9	22.5	22.8	22.7	21.1	21.0	20.9	20.7	22.9	21.4	20.7
Consumer instalment and other personal													
HELOC	21	9.4	9.5	9.6	9.7	9.7	9.7	9.8	9.9	9.9	9.5	9.8	10.1
Indirect auto	22	22.6	22.4	22.6	22.8	22.3	21.4	21.0	21.2	21.0	22.6	21.5	20.2
Other	23	0.7	0.6	0.6	0.6	0.6	0.6	0.5	0.6	0.6	0.7	0.6	0.6
Credit card	24	12.9	12.5	12.2	12.5	11.5	10.9	10.6	10.9	10.1	12.5	11.0	9.9
Total average loans – personal	25	69.1	67.9	67.5	68.4	66.8	63.7	62.9	63.5	62.3	68.2	64.3	61.5
Average loans and acceptances – business	26	82.9	82.1	82.0	82.4	81.3	80.2	79.7	79.9	77.7	82.4	80.3	74.9
Average debt securities classified as loans	27	n/a	n/a	n/a	n/a	0.6	0.6	0.6	1.0	1.1	n/a	0.7	1.2
Average deposits	00	00.4	00.4	07.0	00.5	05.0	05.0	04.0	04.5	70.7	07.0	04.4	77.0
Personal Business	28	88.4 68.6	88.4 65.4	87.9 66.3	86.5 65.0	85.2 65.9	85.0 64.6	84.6 65.6	81.5 65.6	79.7 64.9	87.8 66.3	84.1 65.4	77.8 62.6
TD Ameritrade insured deposit accounts	29 30	106.8	108.9	110.3	109.3	99.2	91.3	94.5	94.8	64.9 89.1	108.8	94.9	62.6 84.6
Assets under administration	31	106.8	106.9	110.3	109.3	99.2 18	18	94.5 18	94.6 18	69.1 17	100.0	94.9 18	17
Assets under administration Assets under management	32	52	58	59	65	63	61	60	60	66	52	63	66
Non-interest expenses – adjusted (US\$ millions)	33	1,256	1.172	1,154	1.140	1.201	1,113	1,088	1,077	1.142	4,722	4,479	4.289
Mon-interest exhenses – adiastea (00\$ millions)	33	1,200	1,112	1,104	1,140	1,201	1,110	1,000	1,077	1,142	4,122	4,419	4,209

<sup>&</sup>lt;sup>1</sup> The reduction of the U.S. federal corporate tax rate enacted by the U.S. Tax Act has resulted in an adjustment during 2018 to the Bank's U.S. deferred tax assets and liabilities to the lower base rate of 21%. The amount was estimated during the first quarter of 2018, and was updated during the third quarter of 2018. The earnings impact was reported in the Corporate segment.

<sup>&</sup>lt;sup>2</sup> Effective the first quarter of 2017, the impact from certain treasury and balance sheet management activities relating to the U.S. Retail segment is recorded in the Corporate segment.

<sup>&</sup>lt;sup>3</sup> Includes all FDIC covered loans and other ACI loans.

<sup>&</sup>lt;sup>4</sup> PCL – impaired represents Stage 3 PCL under IFRS 9 and counterparty-specific and individually insignificant PCL under IAS 39 on financial assets.

<sup>5</sup> PCL – performing represents Stage 1 and Stage 2 PCL under IFRS 9 and incurred but not identified PCL under IAS 39 on financial assets, loan commitments, and financial guarantees.

<sup>&</sup>lt;sup>6</sup> Items of note relate to the charges associated with the Bank's acquisition of Scottrade Bank. Refer to footnote 3 on page 3.

<sup>&</sup>lt;sup>7</sup> Includes the net impact of internal management adjustments which are reclassified to other reporting lines in the Corporate segment.

<sup>&</sup>lt;sup>8</sup> Includes the impact of items of note relating to the Bank's share of charges associated with TD Ameritrade's acquisition of Scottrade. Refer to footnote 3 on page 3.

Amounts are calculated in accordance with the Basel III regulatory framework, and are presented based on the "all-in" methodology.

### **Wholesale Banking Segment**

(\$ millions, except as noted)	LINE				2	018							2	2017					2016			F	ull Year		
For the period ended	#	Q	4		Q3		Q2		Q1		Q4		Q3		Q2		Q1		Q4		2018		2017		2016
	ı			_																					
Net interest income (TEB)	1	•	273	\$	276	\$	272	\$	329	\$	277	\$	329	\$	805	\$	393	\$	396	\$	1,150	\$	1,804	\$	1,685
Non-interest income <sup>1,2</sup>	2		644		519		600		546		417		573		13		464		345	l L	2,309		1,467		1,345
Total revenue	3		917		795		872		875		694		902		818		857		741		3,459		3,271		3,030
Provision for (recovery of) credit losses <sup>3</sup>																									
Impaired <sup>2,4</sup>	4		-		-		(8)		-		-		-		(4)		(24)		1		(8)		(28)		74
Performing <sup>5</sup>	5		8		(14)		24		(7)		_		_		-		-		-	! L	11		_		-
Total provision for (recovery of) credit losses	6		8		(14)		16		(7)		-		-		(4)		(24)		1		3		(28)		74
Non-interest expenses	7		537		518		501		511		420		504		481		524		432	l L	2,067		1,929		1,739
Income (loss) before income taxes	8		372		291		355		371		274		398		341		357		308		1,389		1,370		1,217
Provision for (recovery of) income taxes (TEB) <sup>6</sup>	9		86		68		88		93		43		105		93		90		70	<u> </u>	335		331		297
Net income (loss) – reported	10	\$	286	\$	223	\$	267	\$	278	\$	231	\$	293	\$	248	\$	267	\$	238	\$	1,054	\$	1,039	\$	920
Average common equity (\$ billions)	11	\$	6.2	\$	6.3	\$	5.8	\$	5.5	\$	5.7	\$	5.9	\$	6.2	\$	6.0	\$	5.9	\$	6.0	\$	6.0	\$	6.0
Return on common equity <sup>7,8</sup>	12	1	18.4 %		14.0	%	18.7	%	20.1 %		16.0 %	6	19.6	%	16.4	%	17.5 %	)	16.1 %		17.7 %	6	17.4	%	15.5 %
				_																					
Key Performance Indicators																									
(\$ billions, except as noted)	i			_														,							
Common Equity Tier 1 Capital risk-weighted assets <sup>9</sup>	13	\$	70	\$	70	\$	70	\$	61	\$	62	\$	63	\$	70	\$	69	\$	67	\$	70	\$	62	\$	67
Gross drawn <sup>10</sup>	14		24		24		22		20		20		20		20		19		21		24		20		21
Efficiency ratio	15		58.6 %	•	65.2	%	57.5	%	58.4 %		60.5 %	6	55.9	%	58.8	%	61.1 %	)	58.3 %		59.8	6	59.0	%	57.4 %
Average number of full-time equivalent staff	16	4,	426		4,239		4,053		4,027		4,043		4,014		3,969		3,929		3,893	╵┖	4,187		3,989		3,766
Trading-Related Income (Loss) (TEB) <sup>11</sup>																									
Interest rate and credit	17	\$	173	\$	21	\$	166	\$	205	\$	121	\$	207	\$	85	\$	248	\$	159	\$	565	\$	661	\$	741
Foreign exchange	18	•	164	l '	178	•	153		185	1	159		205	•	136	•	173		156	$\prod_{i=1}^{n}$	680	-	673	•	622
Equity and other	19		147		76		156		125		31		51		204		94		65		504		380		273
Total trading-related income (loss)	20	\$	484	\$	275	\$	475	\$	515	\$	311	\$	463	\$	425	\$	515	\$	380	\$	1,749	\$	1,714	\$	1,636
🗸			-	<u> </u>														1.			,	-	,	<u> </u>	,

- <sup>1</sup> Effective February 1, 2017, the total gains and losses on derivatives hedging the reclassified securities portfolio (classified as FVOCI under IFRS 9 and AFS under IAS 39) are recorded in Wholesale Banking, previously reported in the Corporate segment and treated as an item of note.
- <sup>2</sup> Effective November 1, 2017, the accrual costs related to CDS used to manage Wholesale Banking's corporate lending exposure are recorded in non-interest income, previously reported as a component of PCL. The change in market value of the CDS, in excess of the accrual cost, continues to be reported in the Corporate segment.
- Effective November 1, 2017, the PCL related to the allowances for credit losses for all three stages are recorded within the respective segment. Under IAS 39 and prior to November 1, 2017, the PCL related to the incurred but not identified allowance for credit losses related to products in Wholesale Banking was recorded in the Corporate segment.
- PCL impaired represents Stage 3 PCL under IFRS 9 and counterparty-specific and individually insignificant PCL under IAS 39 on financial assets.
- 5 PCL performing represents Stage 1 and Stage 2 PCL under IFRS 9 and incurred but not identified PCL under IAS 39 on financial assets, loan commitments, and financial guarantees.
- The reduction of the U.S. federal corporate tax rate enacted by the U.S. Tax Act resulted in a one-time adjustment during the first quarter of 2018 to Wholesale Banking's U.S. deferred tax assets and liabilities to the lower base rate of 21%. The earnings impact was reported in the Corporate segment.
- Capital allocated to the business segments was based on 9% CET1 Capital in fiscal 2018, 2017, and 2016.
- CVA is included in accordance with OSFI guidance.
- Amounts are calculated in accordance with the Basel III regulatory framework and are presented based on the "all-in" methodology.
- 10 Includes gross loans and bankers' acceptances, excluding letters of credit, cash collateral, CDS, and allowance for credit losses relating to the corporate lending business.
- 11 Includes trading-related income reported in net interest income and non-interest income.

#### Corporate Segment

(\$ millions)	LINE			2018					2017				2016			-ull Year	
For the period ended	#	Q4		Q3	Q2	Q1		Q4	Q3	Q2	Q1		Q4		2018	2017	2016
Net interest income (loss) <sup>1,2</sup>	1	\$ 316	\$	317 \$	368 \$	336	\$	408 \$	322 \$	(80) \$	296	\$	293	\$	1,337 \$	946 \$	1,166
Non-interest income (loss) <sup>2,3</sup>	2	179		162	84	(44)		229	94	88	238		137		381	649	451
Total revenue <sup>4</sup>	3	495		479	452	292		637	416	8	534		430		1,718	1,595	1,617
Provision for (recovery of) credit losses <sup>2,5,6</sup>																	
Impaired <sup>7</sup>	4	109		119	110	133		104	94	84	102		63		471	384	252
Performing <sup>8</sup>	5	46		(12)	7	50		27	(7)	33	29		28		91	82	249
Total provision for (recovery of) credit losses	6	155		107	117	183		131	87	117	131		91		562	466	501
Non-interest expenses	7	648		671	601	577		607	666	638	714		667		2,497	2,625	2,888
Income (loss) before income taxes and equity in net income of an investment																	
in TD Ameritrade	8	(308)		(299)	(266)	(468)		(101)	(337)	(747)	(311)		(328)		(1,341)	(1,496)	(1,772)
Provision for (recovery of) income taxes <sup>1,9</sup>	9	(120)		(181)	(106)	207		(144)	(183)	(584)	(209)		(189)		(200)	(1,120)	(843)
Equity in net income of an investment in TD Ameritrade	10	7		5	(3)	41		(2)	4	3	2		1		50	7	(2)
Net income (loss) – reported <sup>9</sup>	11	(181)		(113)	(163)	(634)		41	(150)	(160)	(100)		(138)		(1,091)	(369)	(931)
Adjustments for items of note, net of income taxes <sup>10</sup>	12	63		4	73	521		(145)	96	58	25		44		661	34	356
Net income (loss) – adjusted	13	\$ (118)	\$	(109) \$	(90) \$	(113)	\$	(104) \$	(54) \$	(102) \$	(75)	\$	(94)	\$	(430) \$	(335) \$	(575)
Decomposition of Adjustments for Items of Note, Net of Income Taxes <sup>10</sup>																	
Amortization of intangibles	14	\$ 63	\$	65 \$	73 \$	68	\$	59 \$	56 \$	58 \$	59	\$	60	\$	269 \$	232 \$	246
Impact from the U.S. tax reform	15	-		(61)	-	453		-	-	-	-		-		392	_	_
Dilution gain on the Scottrade transaction	16	-		-	-	-		(204)	_	-	-		-		_	(204)	_
Loss on sale of the Direct Investing business in Europe	17	_		-	-	-		-	40	-	-		-		-	40	_
Fair value of derivatives hedging the reclassified available-for-sale securities																	
portfolio	18	-		-	-	-		-	-	-	(34)		(16)		-	(34)	(6)
Impairment of goodwill, non-financial assets, and other charges	19	-		_	_	-					_		-		-	_	116
Total adjustments for items of note	20	\$ 63	\$	4 \$	73 \$	521	\$	(145) \$	96 \$	58 \$	25	\$	44	\$	661 \$	34 \$	356
Decomposition of Items included in Net Income (Loss) - Adjusted							1					_		_			
Net corporate expenses	21	\$ (221)	\$	(214) \$	(189) \$	(198)	\$	(182) \$	(166) \$	(186) \$	(233)	\$	(215)	\$	(822) \$	(767) \$	(836)
Other	22	85	I	87	81	67		43	83	56	129		92		320	311	146
Non-controlling interests	23	18	-	18	18	18	<u> </u>	35	29	28	29	-	29	_	72	121	115
Net income (loss) – adjusted	24	\$ (118)	\$	(109) \$	(90) \$	(113)	\$	(104) \$	(54) \$	(102) \$	(75)	\$	(94)	\$	(430) \$	(335) \$	(575)
Average number of full-time equivalent staff	25	15,864	1	15,377	14,574	14,336	1	14,212	14,528	14,540	14,195	1	13,830		15,042	14,368	13,160

- Includes the elimination of TEB adjustments reported in Wholesale Banking's results.
- Business segment results are presented excluding the impact of asset securitization programs, which are reclassified in the Corporate segment.
- <sup>3</sup> Effective February 1, 2017, the total gains and losses on derivatives hedging the reclassified securities portfolio (classified as FVOCI under IFRS 9 and AFS under IAS 39) are recorded in Wholesale Banking, previously reported in the Corporate segment.
- <sup>4</sup> Effective the first quarter of 2017, the impact from certain treasury and balance sheet management activities relating to the U.S. Retail segment is recorded in the Corporate segment.
- <sup>5</sup> PCL relates to the Bank's U.S. strategic cards portfolio and debt securities residing in the Corporate segment.
- <sup>6</sup> Effective November 1, 2017, the PCL related to the allowances for credit losses for all three stages are recorded within the respective segment. Under IAS 39 and prior to November 1, 2017, the PCL related to the incurred but not identified allowance for credit losses related to products in the Canadian Retail and Wholesale Banking segments were recorded in the Corporate segment.
- PCL impaired represents Stage 3 PCL under IFRS 9 and counterparty-specific and individually insignificant PCL under IAS 39 on financial assets.
- <sup>6</sup> PCL performing represents Stage 1 and Stage 2 PCL under IFRS 9 and incurred but not identified PCL under IAS 39 on financial assets, loan commitments, and financial guarantees.
- The reduction of the U.S. federal corporate tax rate enacted by the U.S. Tax Act resulted in a net charge to earnings during the first quarter of 2018 of \$453 million, comprising a net \$48 million pre-tax charge related to the write-down of certain tax credit-related investments, partially offset by the favourable impact of the Bank's share of TD Ameritrade's remeasurement of its deferred income tax balances, and a \$405 million income tax expense resulting from the remeasurement of the Bank's deferred tax assets and liabilities to the lower base rate of 21% and other related tax adjustments. The amount was estimated during the first quarter of 2018 and was updated during the third quarter of 2018 through a net \$61 million income tax benefit.
- $^{\mbox{\tiny 10}}$  For detailed footnotes to the items of note, refer to page 3.

## Net Interest Income and Margin

LINE				2	018								2017					2016			F	ull Year		
#	C	Q4		Q3		Q2		Q1		Q4		Q3		Q2		Q1		Q4	l L	2018		2017		2016
1	\$ 7	,519	\$	7,184	\$	6,618	\$	6,469	\$	6,258	\$	6,045	\$	5,655	\$	5,705	\$	5,589	\$	27,790	\$	23,663	\$	21,751
2	2	,281		2,130		1,808		1,700		1,487		1,464		1,425		1,347	'	1,219		7,919		5,723		4,584
3		194		197		183		139		141		115		115		75		68		713		446		225
4	9	,994	1	9,511		8,609		8,308		7,886		7,624		7,195		7,127		6,876		36,422		29,832		26,560
ľ																			ĺ					
5	3	,126		2,850		2,404		2,109		1,858		1,729		1,553		1,475		1,340		10,489		6,615		4,758
6		155		149		143		139		133		116		112		111		103		586		472		452
7		83		82		80		92		103		97		91		100		107		337		391		395
8		874		775		584		538		462		415		330		300		254		2,771		1,507		1,032
9	4	,238		3,856		3,211		2,878		2,556		2,357		2,086		1,986		1,804		14,183		8,985		6,637
	_																							
	5											- , -												19,923
																			! <del> </del>					312
12	\$ 5	,784	\$	5,681	\$	5,415	\$	5,535	\$	5,356	\$	5,326	\$	5,566	\$	5,253	\$	5,158	\$	22,415	\$	21,501	\$	20,235
40	¢ 4	242	1.	1 200	•	1 070	•	1 200	1 0	1 220	•	1 220	•	1 017	•	1 212	-	1 100	<u>-</u>	4 200	•	1 224	•	1.150
			Ф	,	Ф	,	Ф	,	Ф		Ф	,	Ф	,	Ф		Ф		Þ	,	Ф	,	Ф	1,159
14	1	,103		1,152		1,124		1,176		1,077		1,077		1,056		1,041	!	1,031	J L	1,143		1,063		991
15		1.93 %		1.95	%	1.97	%	1.93 %	6	1.96	%	1.94	%	1.98	%	1.96	%	1.96 %	ìГ	1.95 %	<b>6</b>	1.96	%	2.01 %
	1 2 3 4 5 6 7 8 9 10 11 12 13 14 15	# C	# Q4  1 \$ 7,519 2 2,281 3 194 4 9,994  5 3,126 6 155 7 83 8 874 9 4,238  10 5,756 11 28 12 \$ 5,784  13 \$ 1,343 14 1,183	# Q4  1 \$ 7,519 \$ 2,281 \$ 194 \$ 9,994 \$ 5 3,126 \$ 6 155 6 7 83 8 874 9 4,238 \$ 10 5,756 11 28 \$ 5,784 \$ 13 \$ 1,343 \$ 1,183 \$ 1,183	# Q4 Q3  1 \$ 7,519 \$ 7,184 2 2,281 2,130 3 194 197 4 9,994 9,511  5 3,126 2,850 6 155 149 7 83 82 8 874 775 9 4,238 3,856  10 5,756 5,655 11 28 26 12 \$ 5,784 \$ 5,681  13 \$ 1,343 \$ 1,308 1,183 \$ 1,152	# Q4 Q3  1 \$ 7,519 \$ 7,184 \$ 2,281 2,130 3 194 197 4 9,994 9,511  5 3,126 2,850 6 155 149 7 83 82 8 874 775 9 4,238 3,856  10 5,756 5,655 11 28 26 12 \$ 5,784 \$ 5,681 \$ 149 1 1,183 1,152	# Q4 Q3 Q2  1 \$ 7,519 \$ 7,184 \$ 6,618 2 2,281 2,130 1,808 3 194 197 183 4 9,994 9,511 8,609  5 3,126 2,850 2,404 6 155 149 143 7 83 82 80 8 874 775 584 9 4,238 3,856 3,211  10 5,756 5,655 5,398 11 28 26 17 12 \$ 5,784 \$ 5,681 \$ 5,415  13 \$ 1,343 \$ 1,308 \$ 1,272 14	# Q4 Q3 Q2  1 \$ 7,519 \$ 7,184 \$ 6,618 \$ 2 2,281 2,130 1,808 3 194 197 183 4 9,994 9,511 8,609  5 3,126 2,850 2,404 6 155 149 143 7 83 82 80 8 874 775 584 9 4,238 3,856 3,211  10 5,756 5,655 5,398 11 28 26 17 12 \$ 5,784 \$ 5,681 \$ 5,415 \$  13 \$ 1,343 \$ 1,308 \$ 1,272 \$ 1,1183 1,152 1,124	# Q4 Q3 Q2 Q1  1 \$ 7,519 \$ 7,184 \$ 6,618 \$ 6,469 2 2,281 2,130 1,808 1,700 3 194 197 183 139 4 9,994 9,511 8,609 8,308  5 3,126 2,850 2,404 2,109 6 155 149 143 139 7 83 82 80 92 8 874 775 584 538 9 4,238 3,856 3,211 2,878  10 5,756 5,655 5,398 5,430 11 28 26 17 105 12 \$ 5,784 \$ 5,681 \$ 5,415 \$ 5,535  13 \$ 1,343 \$ 1,308 \$ 1,272 \$ 1,266 1,116	# Q4 Q3 Q2 Q1  1 \$ 7,519 \$ 7,184 \$ 6,618 \$ 6,469 \$ 2 2,281 2,130 1,808 1,700 3 194 197 183 139 4 9,994 9,511 8,609 8,308  5 3,126 2,850 2,404 2,109 6 155 149 143 139 7 83 82 80 92 8 874 775 584 538 9 4,238 3,856 3,211 2,878  10 5,756 5,655 5,398 5,430 11 28 26 17 105 12 \$ 5,784 \$ 5,681 \$ 5,415 \$ 5,535 \$  13 \$ 1,343 \$ 1,308 \$ 1,272 \$ 1,266 \$ 1,116	# Q4 Q3 Q2 Q1 Q4  1 \$ 7,519 \$ 7,184 \$ 6,618 \$ 6,469 \$ 6,258 2 2,281 2,130 1,808 1,700 1,487 3 194 197 183 139 141 4 9,994 9,511 8,609 8,308 7,886  5 3,126 2,850 2,404 2,109 1,858 6 155 149 143 139 133 7 83 82 80 92 103 8 874 775 584 538 462 9 4,238 3,856 3,211 2,878 2,556  10 5,756 5,655 5,398 5,430 5,330 11 28 26 17 105 26 12 \$ 5,784 \$ 5,681 \$ 5,415 \$ 5,535 \$ 5,356	# Q4 Q3 Q2 Q1 Q4  1 \$ 7,519 \$ 7,184 \$ 6,618 \$ 6,469 \$ 6,258 \$ 2 2,281 2,130 1,808 1,700 1,487 3 194 197 183 139 141 4 9,994 9,511 8,609 8,308 7,886  5 3,126 2,850 2,404 2,109 1,858 6 155 149 143 139 133 7 83 82 80 92 103 8 874 775 584 538 462 9 4,238 3,856 3,211 2,878 2,556  10 5,756 5,655 5,398 5,430 5,330 11 28 26 17 105 26 12 \$ 5,784 \$ 5,681 \$ 5,415 \$ 5,535 \$ 5,356 \$  13 \$ 1,343 \$ 1,308 \$ 1,272 \$ 1,266 \$ 1,230 \$ 1,483 1,152 1,124 1,116 1,077	# Q4 Q3 Q2 Q1 Q4 Q3  1 \$ 7,519 \$ 7,184 \$ 6,618 \$ 6,469 \$ 6,258 \$ 6,045 2 2,281 2,130 1,808 1,700 1,487 1,464 3 194 197 183 139 141 115 4 9,994 9,511 8,609 8,308 7,886 7,624  5 3,126 2,850 2,404 2,109 1,858 1,729 6 155 149 143 139 133 116 7 83 82 80 92 103 97 8 874 775 584 538 462 415 9 4,238 3,856 3,211 2,878 2,556 2,357  10 5,756 5,655 5,398 5,430 5,330 5,267 11 28 26 17 105 26 59 12 \$ 5,784 \$ 5,681 \$ 5,415 \$ 5,535 \$ 5,356 \$ 5,326  13 \$ 1,343 \$ 1,308 \$ 1,272 \$ 1,266 \$ 1,230 \$ 1,239 1,183 1,152 1,124 1,116 1,077 1,077	# Q4 Q3 Q2 Q1 Q4 Q3  1 \$ 7,519 \$ 7,184 \$ 6,618 \$ 6,469 \$ 6,258 \$ 6,045 \$ 2 2,281 2,130 1,808 1,700 1,487 1,464 115 115 115 115 115 115 115 115 115 11	# Q4 Q3 Q2 Q1 Q4 Q3 Q2  1 \$ 7,519 \$ 7,184 \$ 6,618 \$ 6,469 \$ 6,258 \$ 6,045 \$ 5,655 2 2,281 2,130 1,808 1,700 1,487 1,464 1,425 3 194 197 183 139 141 115 115 4 9,994 9,511 8,609 8,308 7,886 7,624 7,195  5 3,126 2,850 2,404 2,109 1,858 1,729 1,553 6 155 149 143 139 133 116 112 7 83 82 80 92 103 97 91 8 874 775 584 538 462 415 330 9 4,238 3,856 3,211 2,878 2,556 2,357 2,086  10 5,756 5,655 5,398 5,430 5,330 5,267 5,109 11 28 26 17 105 26 59 457 12 \$ 5,784 \$ 5,681 \$ 5,415 \$ 5,535 \$ 5,356 \$ 5,326 \$ 5,566	# Q4 Q3 Q2 Q1 Q4 Q3 Q2  1 \$ 7,519 \$ 7,184 \$ 6,618 \$ 6,469 \$ 6,258 \$ 6,045 \$ 5,655 \$ 2 2,281 2,130 1,808 1,700 1,487 1,464 1,425 3 194 197 183 139 141 115 115 4 9,994 9,511 8,609 8,308 7,886 7,624 7,195  5 3,126 2,850 2,404 2,109 1,858 1,729 1,553 6 155 149 143 139 133 116 112 7 83 82 80 92 103 97 91 8 874 775 584 538 462 415 330 9 4,238 3,856 3,211 2,878 2,556 2,357 2,086  10 5,756 5,655 5,398 5,430 5,330 5,267 5,109 11 28 26 17 105 26 59 457 12 \$ 5,784 \$ 5,681 \$ 5,415 \$ 5,535 \$ 5,356 \$ 5,326 \$ 5,566 \$	# Q4 Q3 Q2 Q1 Q4 Q3 Q2 Q1  1 \$ 7,519 \$ 7,184 \$ 6,618 \$ 6,469 \$ 6,258 \$ 6,045 \$ 5,655 \$ 5,705 \$ 2,281 2,130 1,808 1,700 1,487 1,464 1,425 1,347 3 194 197 183 139 141 115 115 75  4 9,994 9,511 8,609 8,308 7,886 7,624 7,195 7,127  5 3,126 2,850 2,404 2,109 1,858 1,729 1,553 1,475 6 155 149 143 139 133 116 112 111 7 83 82 80 92 103 97 91 100 8 874 775 584 538 462 415 330 300 9 4,238 3,856 3,211 2,878 2,556 2,357 2,086 1,986 10 5,756 5,655 5,398 5,430 5,330 5,267 5,109 5,141 12 2 \$ 5,784 \$ 5,681 \$ 5,415 \$ 5,535 \$ 5,356 \$ 5,326 \$ 5,566 \$ 5,253	# Q4 Q3 Q2 Q1 Q4 Q3 Q2 Q1  1 \$ 7,519 \$ 7,184 \$ 6,618 \$ 6,469 \$ 6,258 \$ 6,045 \$ 5,655 \$ 5,705 \$ 2 2,281 2,130 1,808 1,700 1,487 1,464 1,425 1,347 3 194 197 183 139 141 115 115 75  4 9,994 9,511 8,609 8,308 7,886 7,624 7,195 7,127  5 3,126 2,850 2,404 2,109 1,858 1,729 1,553 1,475 6 155 149 143 139 133 116 112 111 7 83 82 80 92 103 97 91 100 8 874 775 584 538 462 415 330 300 9 4,238 3,856 3,211 2,878 2,556 2,357 2,086 1,986  10 5,756 5,655 5,398 5,430 5,330 5,267 5,109 5,141 12 28 26 17 105 26 59 457 112 12 \$ 5,784 \$ 5,681 \$ 5,415 \$ 5,535 \$ 5,356 \$ 5,326 \$ 5,566 \$ 5,253 \$ 148 1,183 1,152 1,124 1,116 1,077 1,077 1,056 1,041	# Q4 Q3 Q2 Q1 Q4 Q3 Q2 Q1 Q4  1 \$ 7,519 \$ 7,184 \$ 6,618 \$ 6,469 \$ 6,258 \$ 6,045 \$ 5,655 \$ 5,705 \$ 5,589   2 2,281 2,130 1,808 1,700 1,487 1,464 1,425 1,347 1,219   3 194 197 183 139 141 115 115 75 68   4 9,994 9,511 8,609 8,308 7,886 7,624 7,195 7,127 6,876   5 3,126 2,850 2,404 2,109 1,858 1,729 1,553 1,475 1,340   6 155 149 143 139 133 116 112 111 103   7 83 82 80 92 103 97 91 100 107   8 874 775 584 538 462 415 330 300 254   9 4,238 3,856 3,211 2,878 2,556 2,357 2,086 1,986 1,804   10 5,756 5,655 5,398 5,430 5,330 5,267 5,109 5,141 5,072   11 28 26 17 105 26 59 457 112 86   12 \$ 5,784 \$ 5,681 \$ 5,415 \$ 5,535 \$ 5,356 \$ 5,326 \$ 5,566 \$ 5,253 \$ 5,158   13 \$ 1,343 \$ 1,308 \$ 1,272 \$ 1,266 \$ 1,230 \$ 1,239 \$ 1,217 \$ 1,212 \$ 1,196   1,031	# Q4 Q3 Q2 Q1 Q4 Q3 Q2 Q1 Q4  1 \$ 7,519 \$ 7,184 \$ 6,618 \$ 6,469 \$ 6,258 \$ 6,045 \$ 5,655 \$ 5,705 \$ 5,589 2 2,281 2,130 1,808 1,700 1,487 1,464 1,425 1,347 1,219 3 194 197 183 139 141 115 115 75 68 4 9,994 9,511 8,609 8,308 7,886 7,624 7,195 7,127 6,876 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	# Q4 Q3 Q2 Q1 Q4 Q3 Q2 Q1 Q4 Q3 Q2 Q1 Q4 2018  1 \$ 7,519	# Q4 Q3 Q2 Q1 Q4 Q3 Q2 Q1 Q4 Q3 Q2 Q1 Q4 2018  1 \$ 7,519	# Q4 Q3 Q2 Q1 Q4 Q3 Q2 Q1 Q4 Q3 Q2 Q1 Q4 2018 2017    \$ 7,519	# Q4 Q3 Q2 Q1 Q4 Q3 Q2 Q1 Q4 2018 2017    \$ 7,519

### Non-Interest Income<sup>1</sup>

(\$ millions)	LINE		2018				2017			2016		Full Year	
For the period ended	#	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4	2018	2017	2016
Investment and Securities Services										1			
Broker dealer fees and commissions	1	\$ 157	\$ 136 \$	134 \$	150	\$ 118 \$	118 \$	129 \$	128	\$ 119	\$ 577 \$	493 \$	463
Full-service brokerage and other securities services	2	270	266	249	256	245	242	235	238	226	1,041	960	853
Underwriting and advisory	3	134	194	115	123	126	161	147	155	132	566	589	546
Investment management fees	4	132	136	137	141	135	136	133	130	130	546	534	505
Mutual fund management	5	448	454	436	452	437	445	429	427	420	1,790	1,738	1,623
Trust fees	6	34	34	34	34	34	40	36	35	37	136	145	153
Total investment and securities services	7	1,175	1,220	1,105	1,156	1,095	1,142	1,109	1,113	1,064	4,656	4,459	4,143
Credit fees	8	311	325	292	282	278	304	284	264	268	1,210	1,130	1,048
Net securities gain (loss)	9	34	41	33	3	41	37	36	14	28	111	128	54
Trading income (loss)	10	322	125	318	287	141	237	(288)	213	83	1,052	303	395
Income (loss) from non-trading financial instruments													
at fair value through profit or loss	11	22	8	5	13	n/a	n/a	n/a	n/a	n/a	48	n/a	n/a
Income (loss) from financial instruments designated													
at fair value through profit or loss													
Related to insurance subsidiaries <sup>2</sup>	12	(25)	7	(15)	(19)	(6)	(59)	23	(51)	1	(52)	(93)	33
Loan commitments <sup>3</sup>	13	(20)	(20)	(19)	(55)	(28)	(77)	(3)	(59)	(14)	(114)	(167)	(48)
Other	14	(1)	-	(2)	(1)	3	(1)	6	(2)	(3)	(4)	6	(5)
Service charges	15	698	695	652	671	658	682	645	663	656	2,716	2,648	2,571
Card services	16	608	623	550	595	560	638	566	624	582	2,376	2,388	2,313
Insurance revenue <sup>2</sup>	17	1,047	1,030	1,024	944	943	956	909	952	945	4,045	3,760	3,796
Other income													
Foreign exchange – non-trading	18	35	69	40	43	20	22	44	54	33	187	140	122
Other <sup>4</sup>	19	160	107	86	11	235	138	33	194	30	364	600	(30)
Total other income (loss)	20	195	176	126	54	255	160	77	248	63	551	740	92
Total non-interest income	21	\$ 4,366	\$ 4,230 \$	4,069 \$	3,930	\$ 3,940 \$	4,019 \$	3,364 \$	3,979	\$ 3,673	\$ 16,595 \$	15,302 \$	14,392

<sup>1</sup> Certain comparative amounts have been reclassified to conform with the presentation adopted in the current period.
2 The results of the Bank's insurance business within Canadian Retail include both insurance revenue and the changes in fair value from investments that fund policy liabilities which are designated at fair value through profit or loss within the Bank's property and casualty insurance subsidiaries.

The results of the Bank's economic hedges on loan commitments are included in Other income – Other.
 Includes dilution gain of \$204 million, on the Scottrade transaction, in the fourth quarter of 2017. For further details, refer to footnote 5 on page 3.

## Non-Interest Expenses

(\$ millions)	LINE		2018				2017			2016		Full Year	
For the period ended	#	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4	2018	2017	2016
0.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1													
Salaries and Employee Benefits			•			ı				1	T.		
Salaries	1	\$ 1,652	\$ 1,591 \$	1,452 \$	1,467	\$ 1,467 \$	1,473 \$	1,427 \$	1,472	\$ 1,441	\$ 6,162 \$		5,576
Incentive compensation	2	638	643	626	685	570	640	610	634	528	2,592	2,454	2,170
Pension and other employee benefits	3	390	406	419	408	390	414	441	480	352	1,623	1,725	1,552
Total salaries and employee benefits	4	2,680	2,640	2,497	2,560	2,427	2,527	2,478	2,586	2,321	10,377	10,018	9,298
0													
Occupancy	-	000	000	000	000	004	000	000	007	000	040	047	045
Rent	5 6	229 97	229 93	226	229 89	224 96	236	230	227 96	233 117	913 371	917	915 427
Depreciation and impairment losses	0			92 119	89 124		115	95	96 128			402	
Other	/	126	112			122	105	120		131	481	475	483
Total occupancy	8	452	434	437	442	442	456	445	451	481	1,765	1,794	1,825
Equipment													
Rent	9	51	57	52	47	45	47	46	46	48	207	184	182
Depreciation and impairment losses	10	52	57	48	48	50	49	50	52	51	205	201	202
Other	11	173	173	165	150	157	153	153	144	140	661	607	560
Total equipment	12	276	287	265	245	252	249	249	242	239	1,073	992	944
rotal equipment	12	210	201	203	240	232	240	243	272	200	1,073	332	344
Amortization of Other Intangibles													
Software and asset servicing rights	13	164	133	154	133	123	115	112	106	118	584	456	438
Other	14	53	53	62	63	63	58	63	64	64	231	248	270
Total amortization of other intangibles	15	217	186	216	196	186	173	175	170	182	815	704	708
Marketing and Business Development	16	257	206	184	156	203	173	184	166	198	803	726	743
Restructuring Charges	17	-	35	(7)	45	(4)	(6)	17	(5)	1	73	2	(18)
Brokerage-Related Fees	18	77	71	76	82	74	76	82	82	78	306	314	316
Professional and Advisory Services	19	421	313	262	251	324	272	280	289	379	1,247	1,165	1,232
Other Expenses <sup>1</sup>	20	972	945	892	869	924	935	876	916	969	3,678	3,651	3,829
Total non-interest expenses	21	\$ 5,352	\$ 5,117 \$	4,822 \$	4,846	\$ 4,828 \$	4,855 \$	4,786 \$	4,897	\$ 4,848	\$ 20,137 \$	19,366 \$	18,877

<sup>&</sup>lt;sup>1</sup> Includes the retailer program partners' share of the U.S. strategic cards portfolio.

Balance Sheet										
(\$ millions)	LINE		2018				2017			2016
As at	#	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4
ASSETS		•								
Cash and due from banks	1	\$ 4,735 \$	5,541 \$	4,197 \$	3,896 \$	3,971 \$	4,113 \$	5,271 \$	3,748 \$	3,907
Interest-bearing deposits with banks Trading loans, securities, and other	2	30,720 127,897	34,578 124,061	36,387 114,017	44,893 111,875	51,185 103,918	45,601 99,819	54,227 111,833	54,438 110,261	53,714 99,257
Non-trading financial assets at fair value through profit or loss	4	4,015	3,865	4,087	4,504	n/a	n/a	n/a	n/a	n/a
Derivatives	5	56,996	47,567	55,098	60,557	56,195	63,087	62,674	60,640	72,242
Financial assets designated at fair value through profit or loss Financial assets at fair value through other comprehensive income	6 7	3,618 130,600	3,246 130,152	3,442 134,011	3,305 135,262	4,032 n/a	3,833 n/a	3,971 n/a	4,594 n/a	4,283 n/a
Available-for-sale securities	8	n/a	n/a	n/a	n/a	146,411	123,273	121,992	113,275	107,571
	9	323,126	308,891	310,655	315,503	310,556	290,012	300,470	288,770	283,353
Held-to-maturity securities	10	n/a	n/a	n/a	n/a	71,363	71,233	82,330	77,981	84,395
Debt securities at amortized cost, net of allowance for credit losses Securities purchased under reverse repurchase agreements	11 12	107,171 127,379	99,839 129,019	90,106 140,914	81,695 124,600	n/a 134,429	n/a 120,400	n/a 113,834	n/a 96,389	n/a 86,052
Loans	12	121,515	120,010	140,314	124,000	104,420	120,400	110,004	90,309	00,032
Residential mortgages	13	225,191	221,777	219,152	217,871	222,079	215,505	217,143	215,658	217,336
Consumer instalment and other personal: HELOC	14 15	98,527	95,615 52,005	91,603	88,521	87,419 51,464	84,295	81,366 49,693	78,729 47,980	78,358
Indirect auto Other	15 16	54,086 19,466	52,995 19,127	51,631 18,772	50,501 18,689	18,218	48,932 18,165	49,693 17,982	47,980 17,656	48,947 17,226
Credit card	17	35,018	34,664	33,664	33,134	33,007	32,463	32,463	31,814	31,914
Business and government  Polyt requirities classified as leans	18 19	217,654	214,585	210,726	201,878	200,978	193,505	202,672	195,600	194,074
Debt securities classified as loans	19 20	n/a 649,942	n/a 638,763	n/a 625,548	n/a 610,594	3,209 616,374	3,181 596,046	1,034 602,353	1,036 588,473	1,674 589,529
Allowance for loan losses	21	(3,549)	(3,535)	(3,549)	(3,465)	(3,783)	(3,677)	(3,892)	(3,815)	(3,873)
Loans, net of allowance for loan losses	22	646,393	635,228	621,999	607,129	612,591	592,369	598,461	584,658	585,656
Other	23	47.067	15 000	14,913	14,817	17,297	16,855	17,002	11,741	15,706
Customers' liability under acceptances Investment in TD Ameritrade	23 24	17,267 8,445	15,090 8,175	7,904	7,505	7,784	6,714	7,281	6,883	7,091
Goodwill	25	16,536	16,360	16,169	15,558	16,156	15,630	16,942	16,222	16,662
Other intangibles	26	2,459	2,483	2,509	2,521	2,618	2,586	2,716	2,661	2,639
Land, buildings, equipment, and other depreciable assets Deferred tax assets	27 28	5,324 2,812	5,212 2,724	5,187 2,661	5,102 2,352	5,313 2,497	5,154 2,472	5,461 2,394	5,355 2,295	5,482 2,084
Amounts receivable from brokers, dealers and clients	29	26,940	14,322	15,826	22,902	29,971	16,818	31,188	22,666	17,436
Other assets	30	15,596	15,042	14,409	12,843	13,264	12,424	14,343	13,076	12,790
Total assets	31 32	95,379 \$ 1,334,903	79,408 5 1,292,504 \$	79,578 1,283,836 \$	83,600 1,261,316 \$	94,900 1,278,995 \$	78,653 1,202,381 \$	97,327 1,251,920 \$	80,899 1,186,883 \$	79,890 1,176,967
LIABILITIES	32	ψ 1,554,565	1,232,304 ψ	1,203,030 ψ	1,201,510 φ	1,270,885 ψ	1,202,301 ψ	1,201,920 ψ	1,100,000 φ	1,170,307
Trading deposits	33	\$ 114,704	107,599 \$	103,393 \$	93,827 \$	79,940 \$	81,732 \$	92,958 \$	91,485 \$	79,786
Derivatives	34	48,270	42,966	47,905	58,578	51,214	61,300	57,353	57,936	65,425
Securitization liabilities at fair value	35	12,618	12,018	12,240	11,840	12,757	12,435	12,824	12,537	12,490
Deposits	36	175,592	162,583	163,538	164,245	143,911	155,467	163,135	161,958	157,701
Personal: Non-term	37	424,580	421,161	421,387	406,914	417,648	383,700	409,701	392,377	389,052
Term	38	53,064	51,644	50,596	50,417	50,507	49,543	50,395	50,217	50,180
Banks Business and government	39 40	16,712 357,083	19,609 346,154	22,307 335,511	22,959 333,154	25,887 338,782	22,729 317,895	22,689 324,327	20,443 311,497	17,201 317,227
Daviness and government	41	851,439	838,568	829,801	813,444	832,824	773,867	807,112	774,534	773,660
Other		,				·	·	•		
Acceptances Obligations related to accurities cold about	42	17,269	15,090	14,934	14,817	17,297	16,855	17,002	11,741	15,706
Obligations related to securities sold short Obligations related to securities sold under repurchase agreements	43 44	39,478 93,389	39,354 94,609	37,405 96,177	37,167 83,948	35,482 88,591	34,806 78,118	32,611 74,608	30,532 59,338	33,115 48,973
Securitization liabilities at amortized cost	45	14,683	15,296	15,389	15,773	16,076	16,688	17,198	17,183	17,918
Amounts payable to brokers, dealers and clients	46	28,385	14,756	17,835	24,996	32,851	17,694	29,433	24,494	17,857
Insurance-related liabilities Other liabilities	47 48	6,698 19,190	6,643 20,895	6,541 17,923	6,713 19,521	6,775 20,470	6,727 18,981	6,778 19,322	6,923 18,484	7,046 19,886
	49	219,092	206,643	206,204	202,935	217,542	189,869	196,952	168,695	160,501
Subordinated notes and debentures	50	8,740	7,023	7,631	7,518	9,528	9,714	8,482	8,394	10,891
Total liabilities	51	1,254,863	1,214,817	1,207,174	1,188,142	1,203,805	1,128,917	1,175,681	1,113,581	1,102,753
EQUITY Shareholders' Equity									[	
Shareholders' Equity Common shares	52	21,221	21,099	21,203	21,094	20,931	20,912	20,809	20,836	20,711
Preferred shares	53	5,000	4,850	5,100	4,750	4,750	4,750	4,400	4,400	4,400
Treasury shares: Common	54 55	(144)	(168)	(108)	(92)	(176)	(22)	(245)	(218)	(31)
Preferred Contributed surplus	55 56	(7) 193	(3) 195	(5) 194	(9) 229	(7) 214	(8) 207	(7) 200	(5) 206	(5) 203
Retained earnings	57	46,145	44,223	43,363	41,744	40,489	39,473	37,577	37,330	35,452
Accumulated other comprehensive income (loss)	58	6,639	6,498	5,923	4,472	8,006	6,564	11,853	9,131	11,834
Non controlling interests in subsidiaries	59 60	79,047 993	76,694 993	75,670	72,188	74,207	71,876	74,587	71,680	72,564
Non-controlling interests in subsidiaries Total equity	60 61	80,040	993 77,687	992 76,662	986 73,174	983 75,190	1,588 73,464	1,652 76,239	1,622 73,302	1,650 74,214
Total liabilities and equity	62	\$ 1,334,903	1,292,504 \$	1,283,836 \$	1,261,316 \$	1,278,995 \$	1,202,381 \$	1,251,920 \$	1,186,883 \$	1,176,967
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## Assets Under Administration and Management

(\$ millions)	LINE		2	2018				2	017			2016
As at	#	Q4	Q3	Q2	Q1		Q4	Q3	(	2	Q1	Q4
Assets Under Administration <sup>1</sup>	_											
U.S. Retail	1 \$	\$ 25,460	\$ 25,004	\$ 24,27	\$ 22,9	33 \$	23,349	\$ 22,638	\$	24,679	\$ 23,077	\$ 23,124
Canadian Retail	2	388,724	403,267	392,09	396,6	'4	387,400	370,372		103,579	390,389	378,697
Total	3	\$ 414,184	\$ 428,271	\$ 416,36	\$ \$ 419,6	)7 \$	410,749	\$ 393,010	\$	128,258	\$ 413,466	\$ 401,821
Assets Under Management												
U.S. Retail	4 \$	\$ 68,137	\$ 76,006	\$ 76,02	\$ 79,7	26 \$	81,028	\$ 75,825	\$	82,002	\$ 77,534	\$ 88,515
Canadian Retail	5	289,021	296,929	289,15	288,6	31	282,824	271,734	:	279,421	265,721	270,738
Total	6	\$ 357,158	\$ 372,935	\$ 365,17	\$ 368,3	57 \$	363,852	\$ 347,559	\$	361,423	\$ 343,255	\$ 359,253

<sup>1</sup> Excludes mortgage-backed securities (MBS) in the Canadian Retail segment, coming back on balance sheet as mortgages due to IFRS implementation, as they no longer meet OSFI's definition of AUA.

## Goodwill, Other Intangibles, and Restructuring Charges

(\$ millions)	LINE				2018					2017		1	2016			Full Year	
As at	#		Q4		Q3	Q2	Q1		Q4	Q3	Q2	Q1	Q4		2018	2017	2016
	- 1																
Goodwill	_													_			
Balance at beginning of period	1	\$	16,360	\$	16,169 \$	15,558 \$	16,156	\$	15,630 \$	16,942 \$	16,222 \$	16,662	16,262	\$	16,156 \$	16,662 \$	16,337
Additions	2		_		_	_	82		34	_	_	10	_		82	44	_
Foreign currency translation adjustments and other	3		176		191	611	(680)		492	(1,312)	720	(450)	400		298	(550)	325
Balance at end of period	4	\$	16,536	\$	16,360 \$	16,169 \$	15,558	\$	16,156 \$	15,630 \$	16,942 \$	16,222	16,662	\$	16,536 \$	16,156 \$	16,662
Other Intangibles <sup>1</sup>																	
Balance at beginning of period	5	\$	622	\$	670 \$	712 \$	798	\$	843 \$	954 \$	987 \$	1,008	1,054	\$	798 \$	1,008 \$	1,280
Additions	6	*	_	*	_		_	,	-	_	-	61		11	_	61	-
Amortized in the period	7		(53)		(53)	(62)	(63)		(63)	(58)	(63)	(64)	(64)		(231)	(248)	(270)
Foreign currency translation adjustments and other	8		` 5 <sup>°</sup>		` 5 <sup>°</sup>	20	(23)		`18 <sup>′</sup>	(53)	30	(18)	`18 <sup>´</sup>		` 7	(23)	(2)
Balance at end of period	9	\$	574	\$	622 \$	670 \$	712	\$	798 \$	843 \$	954 \$	987	1,008	\$	574 \$	798 \$	1,008
Deferred Tax Liability on Other Intangibles																	
Balance at beginning of period	10	¢	(66)	c	(74) \$	(80) \$	(129)	\$	(140) \$	(169) \$	(181) \$	(204)	(217)	s	(129) \$	(204) \$	(275)
Recognized in the period	10 11	Ψ	10	φ	9	(60) \$	(129)	φ	16	16	17	18	18	*	72	67	77
Foreign currency translation adjustments and other	12		(1)		(1)	(3)	5		(5)	13	(5)	5	(5)		-	8	(6)
Balance at end of period	13	•	(57)	2	(66) \$	(74) \$	(80)	\$	(129) \$	(140) \$	(169) \$	(181)	(204)		(57) \$	(129) \$	(204)
balance at end of period	10	Ψ	(37)	Ψ	(00) ψ	(14) ψ	(00)	Ψ	(123) ψ	(140) ψ	(103) ψ	(101)	(204)		(37) ψ	(123) ψ	(204)
Net Other Intangibles Closing Balance	14	\$	517	\$	556 \$	596 \$	632	\$	669 \$	703 \$	785 \$	806	804	\$	517 \$	669 \$	804
Total Goodwill and Net Other Intangibles	I			1										1			
Closing Balance	15	\$	17,053	\$	16,916 \$	16,765 \$	16,190	\$	16,825 \$	16,333 \$	17,727 \$	17,028	17,466	\$	17,053 \$	16,825 \$	17,466
Doctor during Observe	•																-
Restructuring Charges				1.				Τ.						- I			
Balance at beginning of period	16	\$	127	\$	123 \$	146 \$	117	\$	129 \$	152 \$	143 \$	198	213	\$	117 \$	198 \$	486
Additions	17		3		35	1 (04)	45		6	- (40)	18	1 (47)	16		84	25	20
Amount used	18		(6)		(33)	(21)	(12)		(11)	(10)	(11)	(47)	(19)		(72)	(79)	(276)
Release of unused amounts	19		(3)		_	(8)	- (4)		(10)	(6)	(1)	(6)	(15)		(11)	(23)	(38)
Foreign currency translation adjustments and other	20		- 404		2	5	(4)	•	3	(7)	3	(3)	3	+	3	(4)	6
Balance at end of period	21	\$	121	\$	127 \$	123 \$	146	\$	117 \$	129 \$	152 \$	143	198	\$	121 \$	117 \$	198

<sup>1</sup> Excludes the balance and amortization of software and asset servicing rights, which are otherwise included in other intangibles.

## Loans Managed 1,2,3,4

LINE #				2018 Q4						2018 Q3						2018 Q2		
		Gross loans		Gross impaired loans⁵		Year-to-date write-offs, net of recoveries		Gross loans		Gross impaired loans <sup>5</sup>		Year-to-date write-offs, net of recoveries		Gross loans		Gross impaired loans⁵		Year-to-date write-offs, net of recoveries
1 2 3	\$	229,569 172,033 35,018	\$	709 1,331 454	\$	28 825 1,255	\$	226,082 167,699 34,664	\$	710 1,303 394	\$	20 605 943	\$	223,257 161,965 33,664	\$	723 1,301 415	\$	12 398 628 41
5		658,052		3,154		2,203		646,946		2,964		1,633		633,103		2,993		1,079
7 8 9	\$	1,206 5,818	\$	- - 3.154	\$	- - 2.203	\$	1,257 5,814	\$		\$	- - 1633	\$	1,304 5,670	\$	2 993	\$	
- 1	<u> </u>	,	Ŧ	-,,	•	_,	T	,	-	-11	-	.,	. +	,		-,	T	.,
			:	2018 Q1						2017 Q4						2017 Q3		_
		Gross		Gross impaired		Year-to-date write-offs, net of		Gross		Gross impaired		Year-to-date write-offs, net of		Gross		Gross impaired		Year-to-date write-offs, net of
10 11 12	\$	221,655 157,663 33,134	\$	721 1,327 431	\$	6 196 311	\$	225,837 157,043 33,007	\$	750 1,312 424	\$	35 803 1,120	\$	218,920 151,329 32,463	\$	737 1,263 368	\$	recoveries 26 592 843 45
14	-	617,906		3,048		529		617,980		3,085		2,046		597,402		2,985		1,506
16 17		1,348 5,397		<u> </u>		<u> </u>		1,428 5,480				<u> </u>		1,514 5,225				_ 
18	\$	612,509	\$	3,048	\$	529	\$	612,500	\$	3,085	\$	2,046	\$	592,177	\$	2,985	\$	1,506
		<u>.</u>		2017 Q2				<u>.</u>	:	2017 Q1						2016 Q4		
		Gross		Gross		write-offs,		Gross		Gross		Year-to-date write-offs, net of		Gross		Gross		Year-to-date write-offs, net of
		loans		loans		recoveries		loans		loans		recoveries		loans		loans		recoveries
20 21	\$	148,958 32,463	\$	1,353 391	\$	406 569	\$	144,277 31,814	\$	1,405 398	\$	6 214 277	\$	144,432 31,914	\$	1,392 374	\$	30 698 1,005
					<del></del>		-					7 504						102 1,835
24		3,932		- -				3,664				- -		3,614				
	1 2 3 4 5 5 6 7 8 9 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23	# 1 \$ 2 3 4 5 5 6 6 7 8 9 \$ \$ 9 \$ \$ 10 11 12 13 14 15 16 17 18 \$ \$ 19 20 21 22 23 24	Gross loans 1 \$ 229,569 2 172,033 3 35,018 4 221,432 5 658,052 6 4,612 7 1,206 8 5,818 9 \$ 652,234  Gross loans 10 \$ 221,655 11 157,663 12 33,134 13 205,454 14 617,906 15 4,049 16 1,348 17 5,397 18 \$ 612,509  Gross loans 19 \$ 220,725 20 148,958 21 32,463 22 203,820 23 605,966 24 3,932	Gross loans  1 \$ 229,569 \$ 172,033 \$ 35,018 4	# Q4  Gross impaired loans 1,331 3 35,018 454 4 221,432 660 5 658,052 3,154  6 4,612 7 1,206 8 5,818 - 9 \$ 652,234 \$ 3,154   Cross impaired loans loans loans loans loans loans loans 1,327 11 157,663 1,327 12 33,134 431 13 205,454 569 14 617,906 3,048  15 4,049 14,049 - 15,397 - 18 16 1,348 - 17 17 5,397 18 18 612,509 \$ 3,048  Cross impaired loans l	# Q4  Gross impaired loans   1	Gross   Gross   Impaired   Interest   Inte	Test	# Q4    Gross   Impaired   Ioans   Preserved   Ioans   Preserved   Ioans   Preserved   Ioans   Ioans	# Q4    Gross   Impaired   Ioans   Vear-to-date   Vear-to-ffs, net of   Ioans   Ioans	Table	Test	# Q4	# Q4	## Q4	Fig.   Column   Col	Part	Fig.   Carbon   Car

1 Excludes loans classified as trading as the Bank intends to sell the loans immediately or in the near term, and loans designated at fair value through profit or loss for which no allowance is recorded.
2 Excludes ACI loans, DSCL under IAS 39, and DSAC and DSOCI under IFRS 9.

3,290

- <sup>3</sup> Amounts include securitized mortgages that remain on balance sheet under IFRS.
- Effective the first quarter of 2018, includes local at FVOCI.

  5 Under IFRS 9, loans are considered impaired and migrate to Stage 3 when they are 90 days or more past due for retail exposures (including Canadian government-insured real estate personal loans), rated borrower risk rating (BRR) 9 for non-retail exposures,

1,018

5,300

586,565

- or when there is objective evidence that there has been a deterioration of credit quality to the extent the Bank no longer has reasonable assurance as to the timely collection of the full amount of principal and interest.
- <sup>6</sup> Includes additional securitized commercial loans.

Total loans securitized and sold to third parties

Total loans managed, net of loans securitized

<sup>7</sup> Residential mortgages are primarily comprised of loans securitized into MBS through U.S. government-sponsored entities.

26

27

5,486

600,480

5,278

586,881

3,509

## Gross Loans and Acceptances by Industry Sector and Geographic Location 1,2

(\$ millions, except as noted)	LINE		20					)18				18	
As at	#			<b>Q4</b>				23				Q2	
By Industry Sector			United			1	United				United		
Personal		Canada	States	Int'l	Total	Canada	States	Int'l	Total	Canada	States	Int'l	Total
Residential mortgages <sup>3</sup>	1	\$ 193,829	\$ 31,128	\$ -	\$ 224,957	\$ 191,559	\$ 29,966	\$ -	\$ 221,525	\$ 190,066	\$ 28,825	\$ -	\$ 218,891
Consumer instalment and other personal		,	,			,							
HELOC	2	86,159	12,334	_	98,493	83,270	12,313	_	95,583	79,350	12,218	_	91,568
Indirect auto	3	24,216	29,870	_	54,086	23,753	29,242	_	52,995	22,794	28,837	_	51,631
Other	4	18,574	874	6	19,454	18,319	796	6	19,121	17,964	794	8	18,766
Credit card	5	18,046	16,964	8	35,018	17,850	16,806	8	34,664	17,983	15,674	7	33,664
Total personal	6	340.824	91,170	14	432,008	334,751	89.123	14	423,888	328,157	86.348	15	414.520
Business and Government <sup>3</sup>		/ -	- , -		,,,,,,	, , ,	,		.,				, , , , , , , , , , , , , , , , , , , ,
Real estate													
Residential	7	18,364	8,050	_	26,414	18,133	7,847	_	25,980	17,796	7,636	_	25,432
Non-residential	8	13,635	22,426	61	36,122	13,163	22,339	62	35,564	13,141	22,171	32	35,344
Total real estate	9	31,999	30.476	61	62,536	31,296	30,186	62	61,544	30,937	29,807	32	60,776
Agriculture	10	7,461	705	87	8,253	7,324	706	77	8,107	7,254	743	-	7,997
Automotive	11	6.918	5.752	219	12.889	7,102	5.062	284	12.448	6.412	5.134	261	11.807
Financial	12	19,313	7,699	1.111	28,123	18.541	6,706	1.146	26.393	19,049	5.088	1.106	25,243
Food, beverage, and tobacco	13	2,331	3.417	26	5.774	2,326	3,395	34	5.755	2,136	3,137	37	5.310
Forestry	14	544	637		1,181	648	533	_	1,181	587	594	-	1,181
Government, public sector entities, and education	15	4,177	12,452	_	16,629	3,936	12,541	_	16,477	3,731	12,416	_	16,147
Health and social services	16	6,670	12,423	_	19,093	6,316	12,039	_	18,355	6,529	11,948	_	18,477
Industrial construction and trade contractors	17	3,173	2.060	_	5.233	3.089	2.043	_	5.132	2.930	2.117	_	5.047
Metals and mining	18	1,750	1,923	170	3.843	1,643	1.871	198	3.712	1.614	1.813	1	3.428
Pipelines, oil, and gas	19	3,915	2.664	80	6.659	4,141	2.148	69	6.358	3.953	2,189	64	6.206
Power and utilities	20	2,897	2.833	159	5.889	2,539	2.923	161	5.623	1.874	2,555	167	4.596
Professional and other services	21	4,479	10,923	61	15,463	4,423	11,533	79	16,035	4,219	11,318	94	15,631
Retail sector	22	3,207	5,376	_	8.583	3,077	4,719	_	7.796	3,074	4.649	_	7.723
Sundry manufacturing and wholesale	23	2.938	7,717	126	10.781	2.903	7.442	91	10.436	2.872	7.226	149	10.247
Telecommunications, cable, and media	24	3,136	4.896	65	8.097	4.122	4,564	82	8.768	4,201	5.183	267	9.651
Transportation	25	1.862	9.977	30	11,869	1.797	10,014	14	11.825	1,755	10,254	33	12,042
Other	26	4.375	2,160	63	6.598	4.228	2,135	26	6,389	4,035	2,243	39	6,317
Total business and government	27	111,145	124,090	2.258	237,493	109,451	120,560	2,323	232,334	107,162	118,414	2.250	227.826
Other Loans		,140	.24,000	2,200	201,400	.55,461	.20,000	2,020	202,004	.57,102	. 10,414	2,200	227,020
Debt securities classified as loans	28	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Acquired credit-impaired loans <sup>4</sup>	29	- 11/a	453	- 11/a	453	- 11/a	519	11/a	519	- II/a	557	11/a	557
Total other loans	30	<u> </u>	453		453	<del></del>	519		519	<del></del>	557		557
		\$ 451.969			\$ 669.954	- 444 202		\$ 2,337					
Total Gross Loans and Acceptances	31	<b>р 451,969</b>	\$ 215,713	\$ 2,272	<b>a</b> 669,954	\$ 444,202	\$ 210,202	\$ 2,33 <i>1</i>	\$ 656,741	\$ 435,319	\$ 205,319	\$ 2,265	\$ 642,903

#### Portfolio as a % of Total Gross Loans and Acceptances

Personal
Residential mortgages <sup>3</sup>
Consumer instalment and other personal
HELOC
Indirect auto
Other
Credit card
Total personal

Residential mortgages <sup>3</sup>	32
Consumer instalment and other personal	
HELOC	33
Indirect auto	34
Other	35
Credit card	36
Total personal	37
Business and Government <sup>3</sup>	38
Other Loans	
Debt securities classified as loans	39
Acquired credit-impaired loans <sup>4</sup>	40
Total other loans	41
Total Gross Loans and Acceptances	42

28.9 %	4.6 %	- %	33.5 %	29.2 %	4.6 %	- %	33.8 %	29.6 %	4.5 %	- %	34.1 %
12.9	1.8	-	14.7	12.7	1.9	_	14.6	12.3	1.9	_	14.2
3.6	4.5	-	8.1	3.6	4.4	_	8.0	3.6	4.4	-	8.0
2.9	0.1	-	3.0	2.8	0.1	_	2.9	2.8	0.1	_	2.9
2.6	2.6	-	5.2	2.7	2.5	_	5.2	2.8	2.5	_	5.3
50.9	13.6	_	64.5	51.0	13.5	_	64.5	51.1	13.4	_	64.5
16.6	18.5	0.3	35.4	16.7	18.3	0.4	35.4	16.7	18.4	0.3	35.4
n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
-	0.1	-	0.1	_	0.1	_	0.1	_	0.1	_	0.1
-	0.1	-	0.1	_	0.1	_	0.1	-	0.1	_	0.1
67.5 %	32.2 %	0.3 %	100.0 %	67.7 %	31.9 %	0.4 %	100.0 %	67.8 %	31.9 %	0.3 %	100.0 %

<sup>&</sup>lt;sup>1</sup> Primarily based on the geographic location of the customer's address. <sup>2</sup> Includes loans that are measured at FVOCI.

<sup>&</sup>lt;sup>3</sup> Excludes loans classified as trading as the Bank intends to sell the loans immediately or in the near term, and loans designated at fair value through profit or loss for which no allowance is recorded.

<sup>&</sup>lt;sup>4</sup> Includes all FDIC covered loans and other ACI loans.

## Gross Loans and Acceptances by Industry Sector and Geographic Location (Continued)<sup>1,2</sup>

(\$ millions, except as noted)	LINE		20					017				017	
As at	#		,	21			•	Q4				23	
By Industry Sector			United				United				United		
Personal		Canada	States	Int'l	Total	Canada	States	Int'l	Total	Canada	States	Int'l	Total
Residential mortgages <sup>3</sup>	1	\$ 190,218	\$ 27,388	\$ -	\$ 217,606	\$ 190,325	\$ 31,460	\$ -	\$ 221,785	\$ 189,148	\$ 26,061	\$ -	\$ 215,209
Consumer instalment and other personal													
HELOC	2	76,636	11,845	_	88,481	74,937	12,434	_	87,371	72,206	12,036	_	84,242
Indirect auto	3	22,465	28,036	_	50,501	22,282	29,182	_	51,464	21,633	27,299	_	48,932
Other	4	17,889	784	8	18,681	17,355	846	7	18,208	17,394	754	7	18,155
Credit card	5	17,761	15,366	7	33,134	18,028	14,972	7	33,007	18,211	14,244	8	32,463
Total personal	6	324,969	83,419	15	408,403	322,927	88,894	14	411,835	318,592	80,394	15	399,001
Business and Government <sup>3</sup>													
Real estate													
Residential	7	17,661	7,276	_	24,937	17,981	7,316	_	25,297	16,528	7,710	_	24,238
Non-residential	8	12,937	21,289	18	34,244	12,832	22,163	14	35,009	12,771	21,064	14	33,849
Total real estate	9	30,598	28,565	18	59,181	30,813	29,479	14	60,306	29,299	28,774	14	58,087
Agriculture	10	6,978	720	_	7,698	6,676	710	_	7,386	6,595	786	_	7,381
Automotive	11	6,449	4,846	251	11,546	6,657	7,335	244	14,236	6,441	7,499	247	14,187
inancial	12	20,704	5,013	1,116	26,833	13,102	7,137	579	20,818	14,556	4,012	482	19,050
Food, beverage, and tobacco	13	1,991	2,849	35	4,875	1,969	3,191	48	5,208	1,994	2,674	52	4,720
Forestry	14	537	670	_	1,207	500	567	_	1,067	481	752	_	1,233
Government, public sector entities, and education	15	3,467	12,107	_	15,574	4,251	12,429	_	16,680	4,024	11,876	_	15,900
Health and social services	16	6,109	11,456	_	17,565	5,841	11,410	_	17,251	5,760	10,478	_	16,238
ndustrial construction and trade contractors	17	2,891	1,818	_	4,709	2,946	1,852	_	4,798	2,927	1,847	-	4,774
Metals and mining	18	1,410	1,593	_	3,003	1,406	1,675	1	3,082	1,332	1,507	_	2,839
Pipelines, oil, and gas	19	3,895	1,797	48	5,740	3,998	2,078	76	6,152	3,906	2,130	56	6,092
Power and utilities	20	1,975	3,216	174	5,365	2,010	3,221	159	5,390	2,043	3,104	154	5,301
Professional and other services	21	4,041	10,770	75	14,886	3,870	10,391	90	14,351	3,901	9,782	98	13,781
Retail sector	22	2,907	4,369	_	7,276	2,793	4,915	_	7,708	2,713	4,717	_	7,430
Sundry manufacturing and wholesale	23	2,709	6,639	72	9,420	2,755	7,023	55	9,833	2,678	7,004	54	9,736
Telecommunications, cable, and media	24	3,651	3,380	80	7,111	1,966	3,800	208	5,974	1,590	3,962	186	5,738
Transportation	25	1,707	9,867	12	11,586	1,672	9,997	18	11,687	1,719	9,923	6	11,648
Other	26	3,652	1,683	13	5,348	3,808	2,140	87	6,035	3,643	2,195	58	5,896
Total business and government	27	105,671	111,358	1,894	218,923	97,033	119,350	1,579	217,962	95,602	113,022	1,407	210,031
Other Loans													
Debt securities classified as loans	28	n/a	n/a	n/a	n/a	2,297	703	209	3,209	2,252	713	216	3,181
Acquired credit-impaired loans <sup>4</sup>	29	_	578	_	578	_	665	_	665	_	688	_	688
Total other loans	30	_	578	_	578	2,297	1,368	209	3,874	2,252	1,401	216	3,869
otal Gross Loans and Acceptances	31	\$ 430,640	\$ 195,355	\$ 1,909	\$ 627,904	\$ 422,257	\$ 209,612	\$ 1,802	\$ 633,671	\$ 416,446	\$ 194,817	\$ 1,638	\$ 612,901
Portfolio as a % of Total Gross Loans and Acceptances													
ersonal		20.5	0/ 4	.,	· · · · · · · · · · · · · · · · · · ·		· -	0/	0, 05.5 °	1 00 -	0/	0/	,
tesidential mortgages <sup>3</sup> consumer instalment and other personal	32	30.3	% 4.4 9	% - 9	% 34.7 %	30.0	% 5.0	% -	% 35.0 %	30.9	% 4.3	% - 9	% 35.2

Acceptances	
Personal	
Residential mortgages <sup>3</sup>	32
Consumer instalment and other personal	
HELOC	33
Indirect auto	34
Other	35
Credit card	36
Total personal	37
Business and Government <sup>3</sup>	38
Other Loans	
Debt securities classified as loans	39
Acquired credit-impaired loans <sup>4</sup>	40
Total other loans	41

30.3 %	4.4 %	- %	34.7 %	30.0 %	5.0 %	- %	35.0 %	30.9 %	4.3 %	- %	35.2 %
12.2	1.9	_	14.1	11.8	2.0	_	13.8	11.8	2.0	_	13.8
3.6	4.4	_	8.0	3.5	4.6	_	8.1	3.5	4.5	_	8.0
2.8	0.1	_	2.9	2.7	0.1	_	2.8	2.8	0.1	_	2.9
2.8	2.5	-	5.3	2.9	2.4	-	5.3	3.0	2.3	-	5.3
51.7	13.3	-	65.0	50.9	14.1	-	65.0	52.0	13.2	-	65.2
16.9	17.7	0.3	34.9	15.3	18.8	0.3	34.4	15.6	18.4	0.2	34.2
n/a	n/a	n/a	n/a	0.4	0.1	-	0.5	0.4	0.1	_	0.5
-	0.1	_	0.1	-	0.1	-	0.1	_	0.1	-	0.1
_	0.1	-	0.1	0.4	0.2	_	0.6	0.4	0.2	-	0.6
68.6 %	31.1 %	0.3 %	100.0 %	66.6 %	33.1 %	0.3 %	100.0 %	68.0 %	31.8 %	0.2 %	100.0 %

**Total Gross Loans and Acceptances** 

Primarily based on the geographic location of the customer's address.
 Effective the first quarter of 2018, includes loans that are measured at FVOCI.
 Excludes loans classified as trading as the Bank intends to sell the loans immediately or in the near term, and loans designated at fair value through profit or loss for which no allowance is recorded.
 Includes all FDIC covered loans and other ACI loans.

## Gross Loans and Acceptances by Industry Sector and Geographic Location (Continued)<sup>1</sup>

(\$ millions, except as noted) As at	LINE #		20 0	117 Q2			20 0	117 Q1				)16 Q4	
						1				1			
By Industry Sector			United				United				United		
Personal		Canada	States	Int'l	Total	Canada	States	Int'l	Total	Canada	States	Int'l	Total
Residential mortgages <sup>2</sup>	1	\$ 188,293	\$ 28,500	\$ -	\$ 216,793	\$ 188,308	\$ 27,000	\$ -	\$ 215,308	\$ 189,299	\$ 27,662	\$ -	\$ 216,961
Consumer instalment and other personal	_												
HELOC	2	68,104	13,194	_	81,298	65,934	12,722	-	78,656	65,068	13,208	-	78,276
Indirect auto	3	20,858	28,835	_	49,693	20,484	27,496	_	47,980	20,577	28,370	_	48,947
Other	4	17,197	763	7	17,967	16,910	721	10	17,641	16,456	745	8	17,209
Credit card	5	17,926	14,530	7	32,463	17,712	14,095	7	31,814	18,226	13,680	8	31,914
Total personal	6	312,378	85,822	14	398,214	309,348	82,034	17	391,399	309,626	83,665	16	393,307
Business and Government <sup>2</sup>													
Real estate													
Residential	7	16,060	7,503	_	23,563	16,168	6,710	_	22,878	16,001	6,852	_	22,853
Non-residential	8	13,215	22,745	12	35,972	13,187	21,223	_	34,410	12,780	21,675	18	34,473
Total real estate	9	29,275	30,248	12	59,535	29,355	27,933	_	57,288	28,781	28,527	18	57,326
Agriculture	10	6,417	879	_	7,296	6,295	796	_	7,091	6,017	570	_	6,587
Automotive	11	6,621	7,261	227	14,109	5,861	5,988	219	12,068	5,483	5,757	272	11,512
Financial	12	14,781	4,211	447	19,439	12,150	3,965	76	16,191	10,198	4,719	496	15,413
Food, beverage, and tobacco	13	1,986	3,036	27	5,049	1,990	3,689	26	5,705	2,076	3,741	26	5,843
Forestry	14	479	659	_	1,138	454	614	_	1,068	523	594	_	1,117
Government, public sector entities, and education	15	4,883	12,364	_	17,247	5,349	11,456	_	16,805	6,589	11,388	_	17,977
Health and social services	16	5,577	11,723	_	17,300	5,563	10,844	_	16,407	5,480	10,792	_	16,272
Industrial construction and trade contractors	17	2,797	2,003	-	4,800	2,629	1,769	13	4,411	2,486	1,834	69	4,389
Metals and mining	18	1,341	1,700	-	3,041	1,359	1,465	140	2,964	1,379	1,490	85	2,954
Pipelines, oil, and gas	19	3,312	2,932	67	6,311	3,303	2,858	46	6,207	3,871	3,006	92	6,969
Power and utilities	20	2,316	2,888	166	5,370	1,902	2,515	_	4,417	1,792	2,643	-	4,435
Professional and other services	21	3,968	11,341	150	15,459	3,941	11,023	201	15,165	4,065	11,215	38	15,318
Retail sector	22	2,670	5,050	-	7,720	2,507	4,310	25	6,842	2,517	4,553	-	7,070
Sundry manufacturing and wholesale	23	2,535	7,527	111	10,173	2,395	7,370	99	9,864	2,305	7,395	111	9,811
Telecommunications, cable, and media	24	1,528	4,359	194	6,081	1,719	4,533	189	6,441	2,083	4,819	200	7,102
Transportation	25	1,722	11,143	23	12,888	1,698	10,908	25	12,631	1,634	11,648	13	13,295
Other	26	3,713	2,561	38	6,312	3,395	1,947	_	5,342	3,775	2,022	93	5,890
Total business and government	27	95,921	121,885	1,462	219,268	91,865	113,983	1,059	206,907	91,054	116,713	1,513	209,280
Other Loans													
Debt securities classified as loans	28	_	814	220	1,034	_	820	216	1,036	_	1,403	271	1,674
Acquired credit-impaired loans <sup>3</sup>	29	_	839	_	839	_	872	_	872	_	974	_	974
Total other loans	30	_	1,653	220	1,873	_	1,692	216	1,908	_	2,377	271	2,648
Total Gross Loans and Acceptances	31	\$ 408,299	\$ 209,360	\$ 1,696	\$ 619,355	\$ 401,213	\$ 197,709	\$ 1,292	\$ 600,214	\$ 400,680	\$ 202,755	\$ 1,800	\$ 605,235
Portfolio as a % of Total Gross Loans and Acceptances Personal													

Acceptances	
Personal	
Residential mortgages <sup>2</sup>	32
Consumer instalment and other personal	
HELOC	33
Indirect auto	34
Other	35
Credit card	36
Total personal	37
Business and Government <sup>2</sup>	38
Other Loans	
Debt securities classified as loans	39
Acquired credit-impaired loans <sup>3</sup>	40
Total other loans	41
Total Gross Loans and Acceptances	42

30.4 %	4.6 %	- %	35.0 %	31.4 %	4.5 %	- %	35.9 %	31.3 %	4.6 %	- %	35.9 %
11.0	2.1	_	13.1	11.0	2.1	_	13.1	10.8	2.1	_	12.9
3.4	4.7	_	8.1	3.4	4.6	-	8.0	3.4	4.7	-	8.1
2.8	0.1	_	2.9	2.8	0.1	_	2.9	2.7	0.1	-	2.8
2.8	2.4	_	5.2	2.9	2.4	_	5.3	3.0	2.3	_	5.3
50.4	13.9	-	64.3	51.5	13.7	-	65.2	51.2	13.8	-	65.0
15.5	19.7	0.2	35.4	15.3	19.0	0.2	34.5	15.0	19.4	0.2	34.6
_	0.1	0.1	0.2	_	0.1	0.1	0.2	_	0.2	_	0.2
-	0.1	_	0.1	_	0.1	_	0.1	_	0.2	_	0.2
-	0.2	0.1	0.3	_	0.2	0.1	0.3	_	0.4	_	0.4
65.9 %	33.8 %	0.3 %	100.0 %	66.8 %	32.9 %	0.3 %	100.0 %	66.2 %	33.6 %	0.2 %	100.0 %

<sup>&</sup>lt;sup>1</sup> Primarily based on the geographic location of the customer's address.
<sup>2</sup> Excludes loans classified as trading as the Bank intends to sell the loans immediately or in the near term, and loans designated at fair value through profit or loss for which no allowance is recorded.
<sup>3</sup> Includes all FDIC covered loans and other ACI loans.

(\$ millions, except as noted)	LINE			2018				2017		2016		Full Year	
As at	#	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4	2018	2017	2016
CHANGE IN GROSS IMPAIRED LOANS BY SEGM	ENT												
Personal, Business, and Government Loans			1							1	1		
Impaired loans at beginning of period	1	2,964	\$ 2,993	\$ 3,048	\$ 3,085	\$ 2,985	\$ 3,290	\$ 3,399	\$ 3,509	\$ 3,467	\$ 3,085	\$ 3,509	\$ 3,244
Classified as impaired during the period <sup>4</sup>				504	<b>500</b>	500	400	504	204	0.40		0.404	0.000
Canadian Retail	2	699	541	501	539	520	499	534	631	648	2,280	2,184	2,682
U.S. Retail – in USD	3	556	492	503	570	530	462	463	489	439	2,121	1,944	2,062
<ul> <li>foreign exchange</li> </ul>	4	169	149	145	148	139	139	157	161	140	611	596	687
	5	725	641	648	718	669	601	620	650	579	2,732	2,540	2,749
Wholesale Banking	6	<del>-</del>		<del>-</del>		<del>-</del>				_	<b>∤                                    </b>		190
Total classified as impaired during the period	7	1,424	1,182	1,149	1,257	1,189	1,100	1,154	1,281	1,227	5,012	4,724	5,621
Transferred to performing during the period	8	(227)	(198)	(250)	(189)	(184)	(222)	(340)	(220)	(274)	(864)	(966)	(1,521)
Net repayments	9	(327)	(336)	(357)	(340)	(328)	(362)	(392)	(474)	(354)	(1,360)	(1,556)	(1,523)
Disposals of loans	10	(1)	(7)	(4)	(9)	_				(1)	(21)		(4)
Net classified as impaired during the period	11	869	641	538	719	677	516	422	587	598	2,767	2,202	2,573
Amounts written off	12	(705)	(699)	(696)	(648)	(652)	(615)	(648)	(623)	(620)	(2,748)	(2,538)	(2,350)
Exchange and other movements	13	26	29	103	(108)	75	(206)	117	(74)	64	50	(88)	42
Change during the period	14	190	(29)	(55)	(37)	100	(305)	(109)	(110)	42	69	(424)	265
Total Gross Impaired Loans – Balance at													
End of Period	15	3,154	\$ 2,964	\$ 2,993	\$ 3,048	\$ 3,085	\$ 2,985	\$ 3,290	\$ 3,399	\$ 3,509	\$ 3,154	\$ 3,085	\$ 3,509
GROSS IMPAIRED LOANS BY SEGMENT													
Personal, Business, and Government Loans													
Canadian Retail	16	929	\$ 779	\$ 785	\$ 842	\$ 818	\$ 843	\$ 936	\$ 1,011	\$ 994	\$ 929	\$ 818	\$ 994
U.S. Retail – in USD	17	1.690	1.680	1.720	1.768	1.729	1.688	1.681	1.779	1.754	1.690	1.729	1,754
- foreign exchange	18	535	505	488	407	501	417	614	536	598	535	501	598
1 1 9 1 1 1 9	19	2,225	2,185	2,208	2,175	2,230	2,105	2,295	2,315	2,352	2,225	2,230	2,352
Wholesale Banking	20	_,	_,.00	_,	31	37	37	59	73	163		37	163
Total Gross Impaired Loans	21	3,154	\$ 2,964	\$ 2,993	\$ 3,048	\$ 3,085	\$ 2,985	\$ 3,290	\$ 3,399	\$ 3,509	\$ 3,154	\$ 3,085	\$ 3,509
	<u> </u>	, -		. ,			, ,	, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,			<u>,, .,</u>	, .,	
NET IMPAIRED LOANS BY SEGMENT													
Personal, Business, and Government Loans													
Canadian Retail	22	664	\$ 522	\$ 514	\$ 561	\$ 555	\$ 571	\$ 661	\$ 715	\$ 705	\$ 664	\$ 555	\$ 705
U.S. Retail – in USD	23	1,370	1,348	1,379	1,430	1,415	1,397	1,411	1,482	1,469	1,370	1,415	1,469
<ul> <li>foreign exchange</li> </ul>	24	434	405	392	329	411	345	515	446	501	434	411	501
<b>5</b> • • • <b>5</b> •	H-		1			-				1	<del></del>		

1,804

2,468

0.37 %

25

26

27

28

1,753

2,275

0.35 %

1,771

2,285

0.36 %

\$

Net Impaired Loans as a % of Net Loans

Wholesale Banking

**Total Net Impaired Loans** 

and Acceptances

16

0.37 %

1,759

\$ 2,336 17

0.38 %

\$

1,826

2,398

1,742

2,330

17

0.38 %

1,926

2,624

37

0.43 %

47

0.45 %

1,928

2,690

110

0.46 %

1,970

2,785

1,804

2,468

0.37 %

\$

1,826

2,398

17

0.38 %

\$

1,970

110

0.46 %

2,785

<sup>&</sup>lt;sup>1</sup> Includes customers' liability under acceptances.

<sup>&</sup>lt;sup>2</sup> Excludes ACI loans, DSCL under IAS 39, and DSAC and DSOCI under IFRS 9.

<sup>&</sup>lt;sup>3</sup> Includes loans that are measured at FVOCI.

Under IFRS 9, loans are considered impaired and migrate to Stage 3 when they are 90 days or more past due for retail exposures (including Canadian government-insured real estate personal loans), rated BRR 9 for non-retail exposures, or when there is objective evidence that there has been a deterioration of credit quality to the extent the Bank no longer has reasonable assurance as to the timely collection of the full amount of principal and interest.

## Impaired Loans and Acceptances by Industry Sector and Geographic Location<sup>1,2</sup>

(\$ millions, except as noted)	LINE			2018					201				2018		
As at	#			Q4					Q	3			Q2		
									-						
By Industry Sector			United				I		Inited				United		
Personal		Canada	States		Int'l	Total	Canada		states	Int'l	Total	Canada	States	Int'l	Total
Residential mortgages	1	\$ 264	\$ 445	\$	-	\$ 709	\$ 241	\$	469	\$ -	\$ 710	\$ 253	\$ 470 \$	-	\$ 723
Consumer instalment and other personal															
HELOC	2	130	855		-	985	124		845	-	969	114	851	-	965
Indirect auto	3	69	223		-	292	59		223	-	282	60	223	_	283
Other	4	46	8		-	54	45		7	_	52	46	7	-	53
Credit card <sup>3</sup>	5	132	322		-	454	119		275	_	394	136	279	_	415
Total personal	6	641	1,853			2,494	588	1	,819	_	2,407	609	1,830		2,439
Business and Government															
Real estate															
Residential	7	9	29		_	38	11		28	_	39	11	31	_	42
Non-residential	8	4	104		_	108	6		108	_	114	5	115	_	120
Total real estate	9	13	133		-	146	17		136	_	153	16	146	-	162
Agriculture	10	6	2		_	8	5		2	_	7	6	2	_	8
Automotive	11	9	10		_	19	1		10	_	11	2	15	_	17
Financial	12	2	29		_	31	_		30	_	30	_	26	_	26
Food, beverage, and tobacco	13	2	12		_	14	4		14	_	18	-	13	_	13
Forestry	14	1	1		-	2	_		1	_	1	-	1	_	1
Government, public sector entities, and education	15	-	8		-	8	1		4	_	5	1	4	_	5
Health and social services	16	10	12		-	22	13		13	_	26	15	11	_	26
Industrial construction and trade contractors	17	139	21		-	160	19		21	_	40	19	22	_	41
Metals and mining	18	17	4		-	21	20		6	_	26	20	6	_	26
Pipelines, oil, and gas	19	23	12		-	35	34		12	_	46	34	-	_	34
Power and utilities	20	-	1		-	1	_		1	_	1	-	1	_	1
Professional and other services	21	10	47		-	57	10		45	_	55	9	50	-	59
Retail sector	22	12	39		-	51	14		38	-	52	13	38	-	51
Sundry manufacturing and wholesale	23	19	19		-	38	29		21	-	50	32	25	_	57
Telecommunications, cable, and media	24	3	3		-	6	_		4	-	4	_	4	-	4
Transportation	25	4	16		-	20	4		14	_	18	2	8	_	10
Other	26	5	16		-	21	7		7	_	14	6	7	_	13
Total business and government	27	275	385		-	660	178		379	_	557	175	379	_	554
Total Gross Impaired Loans⁴	28	\$ 916	\$ 2,238	\$		\$ 3,154	\$ 766	\$ 2	,198	\$ -	\$ 2,964	\$ 784	\$ 2,209 \$		\$ 2,993
Gross Impaired Loans as a % of Gross Loans															
and Acceptances															
Personal												•			
Residential mortgages	29	0.14 %	1.43	%	- %	0.32	6 0.13	%	1.57 %	- 9	% 0.32 %	0.13 %	6 1.63 %	- %	0.33 %
Consumer instalment and other personal															
HELOC	30	0.15	6.93		-	1.00	0.15		6.86	_	1.01	0.14	6.96	_	1.05
Indirect auto	31	0.28	0.75		-	0.54	0.25		0.76	_	0.53	0.26	0.77	_	0.55
Other	32	0.25	0.92		-	0.28	0.25		0.88	-	0.27	0.26	0.88	-	0.28
Credit card <sup>3</sup>	33	0.73	1.90		-	1.30	0.67		1.64	_	1.14	0.76	1.78	-	1.23
Total personal	34	0.19	2.03		-	0.58	0.18		2.04	_	0.57	0.19	2.12	_	0.59
Business and Government	35	0.24	0.32		-	0.28	0.16		0.32	-	0.24	0.16	0.32	-	0.24
Total Gross Impaired Loans <sup>4</sup>	36	0.20 %	1.05	%	- %	0.47	6 0.17	%	1.06 %	- 9	% 0.45 %	0.18 %	6 1.09 %	- %	0.47 %

 $<sup>^{\</sup>rm 1}$  Primarily based on the geographic location of the customer's address. Includes loans that are measured at FVOCI.

Credit cards are considered impaired when they are 90 days past due and written off at 180 days past due.
 Excludes ACI loans.

## Impaired Loans and Acceptances by Industry Sector and Geographic Location (Continued)<sup>1,2</sup>

(\$ millions, except as noted)	LINE			2018				:	2017				2017		
As at	#			Q1					Q4				Q3		
By Industry Sector			United					United					United		1
Personal		Canada	States	In	ıt'l	Total	Canada	States		Int'l	Total	Canada	States	Int'l	Total
	1	\$ 274	\$ 447		– \$		\$ 296	\$ 454	\$	- 5		\$ 296	\$ 441 \$		\$ 737
Residential mortgages	1	\$ 274	\$ 447	Ф	– Þ	121	\$ 290	<b>\$</b> 454	Ф	- ;	<b>5</b> /50	\$ 290	<b>р</b> 441 р	_	\$ 131
Consumer instalment and other personal HELOC	0	117	816			933	108	847			955	118	818		936
	2	79	259		-	933 338	48	254		-	302	44	227	_	271
Indirect auto		46	259 10		_	56	48	25 <del>4</del> 7		_	55	49	7	_	56
Other	4	143	288		_	431	144	280		_	424	140	228	_	368
Credit card <sup>3</sup>	5											647			
Total personal	6	659	1,820			2,479	644	1,842		_	2,486	647	1,721	_	2,368
Business and Government															
Real estate												1			
Residential	7	9	34		_	43	10	34		-	44	18	35	-	53
Non-residential	8	6	83		_	89	5	83		-	88	6	66	-	72
Total real estate	9	15	117		_	132	15	117		-	132	24	101	_	125
Agriculture	10	8	2		_	10	7	2		-	9	7	1	_	8
Automotive	11	3	14		_	17	2	15		-	17	3	15	_	18
Financial	12	_	28		_	28	_	46		-	46	1	28	_	29
Food, beverage, and tobacco	13	2	10		_	12	2	11		-	13	3	15	_	18
Forestry	14	_	1		_	1	_	1		-	1	_	1	_	1
Government, public sector entities, and education	15	_	11		_	11	_	10		-	10	_	6	_	6
Health and social services	16	13	11		_	24	15	13		-	28	14	25	-	39
Industrial construction and trade contractors	17	18	24		_	42	17	26		-	43	24	31	_	55
Metals and mining	18	20	6		_	26	21	5		-	26	15	5	_	20
Pipelines, oil, and gas	19	43	24		_	67	45	25		-	70	47	25	_	72
Power and utilities	20	_	1		_	1	-	1		-	1	-	1	_	1
Professional and other services	21	11	50		_	61	11	53		-	64	12	53	_	65
Retail sector	22	13	37		_	50	19	43		-	62	21	49	_	70
Sundry manufacturing and wholesale	23	31	27		_	58	20	30		-	50	23	36	_	59
Telecommunications, cable, and media	24	-	2		_	2	-	2		-	2	4	3	_	7
Transportation	25	3	9		_	12	6	8		-	14	5	7	-	12
Other	26	9	6			15	5	6		-	11	4	8	_	12
Total business and government	27	189	380		-	569	185	414		-	599	207	410	-	617
Total Gross Impaired Loans <sup>4</sup>	28	\$ 848	\$ 2,200	\$	- \$	3,048	\$ 829	\$ 2,256	\$	- {	\$ 3,085	\$ 854	\$ 2,131 \$	_	\$ 2,985
Gross Impaired Loans as a % of Gross Loans and Acceptances															
Personal				**			1								
Residential mortgages	29	0.14 9	6 1.63	%	- %	0.33 %	0.16 %	1.44	%	- %	0.34 %	0.16 %	1.69 %	- %	0.34 %
Consumer instalment and other personal															
HELOC	30	0.15	6.89		_	1.05	0.14	6.81		-	1.09	0.16	6.80	-	1.11
Indirect auto	31	0.35	0.92		_	0.67	0.22	0.87		-	0.59	0.20	0.83	-	0.55
Other	32	0.26	1.28		_	0.30	0.28	0.83		-	0.30	0.28	0.93	-	0.31
Credit card <sup>3</sup>	33	0.80	1.88		-	1.30	0.80	1.87		-	1.28	0.77	1.60		1.13
Total personal	34	0.20	2.18		_	0.61	0.20	2.07		-	0.60	0.20	2.14	_	0.59
Business and Government	35	0.18	0.35		_	0.26	0.18	0.36		-	0.27	0.20	0.38		0.29
Total Gross Impaired Loans <sup>4</sup>	36	0.20 %	6 1.14	%	- %	0.49 %	0.20 %	1.11	%	- %	0.49 %	0.20 %	1.13 %	- %	0.49 %

Primarily based on the geographic location of the customer's address.
 Effective the first quarter of 2018, includes loans that are measured at FVOCI.

Gredit cards are considered impaired when they are 90 days past due and written off at 180 days past due.
 Excludes ACI loans, DSCL under IAS 39, and DSAC and DSOCI under IFRS 9.

## Impaired Loans and Acceptances by Industry Sector and Geographic Location (Continued)<sup>1</sup>

(\$ millions, except as noted)	LINE			20	017					2	017			1			2	016			
As at	#				Q2						Q1							Q4			ŀ
								•													
By Industry Sector				United						United							United				
Personal		Canada		States		Int'l	Total	Canada		States		Int'l	Total	(	Canada		States		Int'l		Total
Residential mortgages	1	\$ 359	\$	486	\$	-	\$ 845	\$ 385	\$	458	\$	-	\$ 843	\$	400	\$	452	\$	-	\$	852
Consumer instalment and other personal																					ŀ
HELOC	2	129		895		-	1,024	145		933		-	1,078		149		939		-		1,088
Indirect auto	3	41		230		-	271	55		210		-	265		49		196		-		245
Other	4	50		8		-	58	54		8		-	62		52		7		-		59
Credit card <sup>2</sup>	5	152		239		-	391	160		238		-	398		152		222		-		374
Total personal	6	731		1,858		-	2,589	799		1,847		-	2,646		802		1,816		-		2,618
Business and Government																					
Real estate		1						1													ŀ
Residential	7	19		39		_	58	20		55		_	75		10		61		_		71
Non-residential	8	6		62		_	68	6		68		_	74		9		99		_		108
Total real estate	9	25		101		-	126	26		123		-	149	1	19		160		-		179
Agriculture	10	10		1		_	11	12		1		_	13		11		1		_		12
Automotive	11	3		14		_	17	3		14		_	17		3		15		_		18
Financial	12	1		31		_	32	1		30		_	31		2		27		_		29
Food, beverage, and tobacco	13	3		17		_	20	3		12		_	15		2		6		_		8
Forestry	14	1		19		_	20	_		17		_	17		_		19		_		19
Government, public sector entities, and education	15	_		7		_	7	1		7		_	8		_		9		_		9
Health and social services	16	12		25		_	37	15		33		_	48		15		34		_		49
Industrial construction and trade contractors	17	27		31		_	58	27		26		_	53		33		26		_		59
Metals and mining	18	15		7		_	22	16		7		_	23		19		8		_		27
Pipelines, oil, and gas	19	53		47		_	100	56		60		_	116		87		102		_		189
Power and utilities	20	-		1		_	1	-		1		-	1		_		1		_		1
Professional and other services	21	11		62		_	73	13		70		-	83		12		83		_		95
Retail sector	22	20		50		_	70	19		53		-	72		22		51		_		73
Sundry manufacturing and wholesale	23	24		43		_	67	22		42		-	64		19		47		_		66
Telecommunications, cable, and media	24	1		8		_	9	_		10		-	10		_		10		_		10
Transportation	25	6		9		_	15	5		11		-	16		2		26		-		28
Other	26	4		12		_	16	5		12		-	17		6		14		-		20
Total business and government	27	216		485		-	701	224		529		-	753		252		639		-		891
Total Gross Impaired Loans <sup>3</sup>	28	\$ 947	\$	2,343	\$	-	\$ 3,290	\$ 1,023	\$	2,376	\$	-	\$ 3,399	\$	1,054	\$	2,455	\$	-	\$	3,509
Gross Impaired Loans as a % of Gross Loans																					
and Acceptances																					
Personal														,							
Residential mortgages	29	0.19	%	1.71 %	6	- %	0.39 %	0.20	%	1.70	6	- %	0.39 %		0.21	%	1.63	%	- %	)	0.39 %
Consumer instalment and other personal		0.45		0.70			4.00			7.00			4.07		0.00		- 44				4.00
HELOC	30	0.19		6.78		-	1.26	0.22		7.33		-	1.37		0.23		7.11		-		1.39
Indirect auto	31	0.20		0.80		-	0.55	0.27		0.76		-	0.55		0.24		0.69		-		0.50
Other	32	0.29		1.05		-	0.32	0.32		1.11		-	0.35		0.32		0.94		-		0.34
Credit card <sup>2</sup>	33	0.85		1.65		_	1.20	0.90		1.69		-	1.25	-	0.83		1.63		_		1.17
Total personal	34	0.23		2.17			0.65	0.26		2.25		_	0.68		0.26		2.17				0.67
Business and Government	35	0.21		0.41		-	0.32	0.23		0.48		-	0.36		0.27		0.56		-		0.43
Total Gross Impaired Loans <sup>3</sup>	36	0.23	%	1.15 %	6	- %	0.53 %	0.25	%	1.23	6	- %	0.57 %		0.26	%	1.24	%	- %	·	0.58 %

Primarily based on the geographic location of the customer's address.
 Credit cards are considered impaired when they are 90 days past due and written off at 180 days past due.
 Excludes ACI loans and prior to November 1, 2017, debt securities classified as loans.

## Allowance for Loan Losses (Under IFRS 9)1

(\$ millions)	LINE		2018			Full Year	ır
As at	#	Q4	Q3	Q2	Q1	2018	
STAGE 3 ALLOWANCE FOR LOAN LOSSES (IMPAIRED)							
Change in Stage 3 allowance for loan losses (impaired)			1				
Allowance at beginning of period	1	\$ 689	\$ 708 \$	712 \$	706	\$ 70	'06
Stage 3 provision for loan losses (impaired)	•	(40)	(40)	(45)	(45)		
Transfer to Stage 1	2	(13)	(49)	(15)	(15)		92)
Transfer to Stage 2	3	(25)	(34)	(29)	(29)		17)
Transfer to Stage 3	4	206	187	190	194		77
Net remeasurement due to transfers	5	16	16	12	35		79
Net draws (repayments)	6 7	(4)	40	9	(43)	,,,	2
Derecognition of financial assets (excluding disposals and write-offs)	, 8	(141) 525	(152) 528	(146) 505	(35) 459	2.0	74)
Change to risk, parameters, and models	_						
Total Stage 3 provision for loan losses (impaired)	9	564	536	526	566	2,19	
Write-offs	10	(705)	(699)	(696)	(676)	(2,77	
Recoveries	11	135	145	146	147		73
Disposals	12	_	(5)	(2)	(6)	(1	13)
Foreign exchange and other adjustments	13	3	4	22	(25)		4
Balance at end of period	14	686	689	708	712	68	86
STAGE 2 ALLOWANCE FOR LOAN LOSSES							
Change in Stage 2 allowance for loan losses							
Allowance at beginning of period	15	1,612	1,627	1,616	1,529	1,53	29
Stage 2 provision for loan losses							
Transfer to Stage 1	16	(247)	(264)	(235)	(212)		58)
Transfer to Stage 2	17	136	132	132	133		33
Transfer to Stage 3	18	(193)	(176)	(171)	(172)		12)
Net remeasurement due to transfers	19	125	121	101	115		62
Net draws (repayments)	20	(6)	(56)	(31)	(9)		02)
Derecognition of financial assets (excluding disposals)	21	(125)	(156)	(142)	(147)		70)
Change to risk, parameters, and models	22	382	376	320	424	1,50	
Total for Stage 2 provision for loan losses	23	72	(23)	(26)	132		55
Disposals	24	(1)	(4)	(4)	(3)		12)
Foreign exchange and other adjustments	25	13	12	41	(42)		24
Balance at end of period	26	1,696	1,612	1,627	1,616	1,69	96
STAGE 1 ALLOWANCE FOR LOAN LOSSES							
Change in Stage 1 allowance for loan losses							
Allowance at beginning of period	27	2,125	2,055	1,958	2,022	2,02	22
Stage 1 provision for loan losses							
Transfer to Stage 1	28	260	313	250	227	1,0	
Transfer to Stage 2	29	(111)	(98)	(103)	(104)		16)
Transfer to Stage 3	30	(13)	(11)	(19)	(22)		(65)
Net remeasurement due to transfers	31	(101)	(110)	(91)	(84)		86)
New originations or purchases	32	238	271	238	227		74
Net draws (repayments)	33	6	1 (11)	(5)	69		71
Derecognition of financial assets (excluding disposals)	34	(122)	(141)	(163)	(143)		69)
Change to risk, parameters, and models	35	(117)	(162)	(59)	(170)		(80
Total Stage 1 provision for loan losses	36	40	63	48	_		51
Disposals	37	(2)	(11)	(4)	(4)		21)
Foreign exchange and other adjustments	38	15	18	53	(60)		26
Balance at end of period	39	2,178	2,125	2,055	1,958	2,1	
Acquired Credit-Impaired Loans	40	18	20	24	26		18
Allowance for loan losses at end of period	41	4,578	4,446	4,414	4,312	4,5	78
Consisting of:							
Allowance for loan losses							
Canada	42	1,447	1,430	1,438	1,455	1,44	
United States	43	2,102	2,105	2,111	2,010	2,10	02
Total allowance for loan losses	44	3,549	3,535	3,549	3,465	3,54	49
Allowance for off-balance sheet instruments	45	1,029	911	865	847	1,02	29
Total allowance for loan losses, including off-balance sheet positions, at end of period	46	\$ 4,578	\$ 4,446 \$	4,414 \$	4,312	\$ 4,5	78

<sup>1</sup> For further details on definitions and explanation on movements, refer to Note 8 of the 2018 Consolidated Financial Statements.

## Allowance for Credit Losses (Under IAS 39)

(\$ millions)	LINE		2017			2016	Full Ye	ar
As at	#	Q4	Q3	Q2	Q1	Q4	2017	2016
COUNTERPARTY-SPECIFIC ALLOWANCE Change in Allowance for Credit Losses – Counterparty-Specific								
Impairment allowances at beginning of period	1	\$ 272 \$	280 \$	296 \$	399	\$ 418	\$ 399 \$	369
Charge to the income statement – counterparty-specific	2	16	260 ş 15	(19)	(37)	φ 410 7	(25)	81
Amounts written off	3	(37)	(10)	(26)	(11)	(41)	(84)	(99)
Recoveries of amounts written off in previous periods	4	7	10	21	27	12	65	58
Disposals of loans	5	_	_		(63)	_	(63)	(1)
Exchange and other movements	6	5	(23)	8	(19)	3	(29)	(9)
Balance at end of period	7	263	272	280	296	399	263	399
COLLECTIVELY ASSESSED ALLOWANCE								
Change in Allowance for Credit Losses – Individually Insignificant Impairment allowances at beginning of period	0	547	574	609	593	532	593	505
Charge to the income statement – individually insignificant	8 9	531	493	452	539	495	2,015	1,790
Amounts written off	10	(644)	(629)	(653)	(649)	(570)	(2,575)	(2,252)
Recoveries of amounts written off in previous periods	11	134	145	144	137	125	560	544
Disposals of loans	12	-	-	-	-	(1)	_	(1)
Exchange and other movements	13	17	(36)	22	(11)	12	(8)	7
Balance at end of period	14	585	547	574	609	593	585	593
Change in Allowance for Credit Losses – Incurred but not Identified	45	0.000	0.507	0.400	0.004	0.000	0.004	0.070
Impairment allowances at beginning of period	15 16	3,398 31	3,597	3,426 67	3,381 131	3,280 46	3,381 226	2,873 459
Charge to the income statement – incurred but not identified Disposals of loans	17	31	(3)	-	(20)	40	(20)	459
Exchange and other movements	18	73	(196)	104	(66)	55	(85)	49
Balance at end of period	19	3,502	3,398	3,597	3,426	3,381	3,502	3,381
Allowance for credit losses at end of period	20	4,350	4,217	4,451	4,331	4,373	4,350	4,373
Allowance for create records at one of period	20	4,000	7,211	4,401	4,001	4,070	4,000	4,070
Consisting of:								
Allowance for loan losses								
Canada	21	1,346	1,364	1,367	1,382	1,392	1,346	1,392
United States	22	2,429	2,308	2,520	2,428	2,476	2,429	2,476
Other International	23	8	5	5	5	5	8	5
Total allowance for loan losses	24	3,783	3,677	3,892	3,815	3,873	3,783	3,873
Allowance for credit losses for off-balance sheet instruments	25	567	540	559	516	500	567	500
Allowance for credit losses at end of period	26	\$ 4,350 \$	4,217 \$	4,451 \$	4,331	\$ 4,373	\$ 4,350 \$	4,373

#### Allowance for Loan Losses by Industry Sector and Geographic Location (Under IFRS 9)1,2 (\$ millions, except as noted) LINE 2018 2018 2018 04 As at Ω3 Ω2 By Industry Sector United United United Int'l Total States Int'l Int'l Stage 3 allowance for loan losses (impaired) Canada States Canada Total Canada States Total Personal Residential mortgages 18 29 \$ 47 30 41 12 29 41 Consumer instalment and other personal HELOC 12 59 71 11 61 72 60 68 25 71 42 22 43 24 Indirect auto 3 64 67 32 33 35 Other 4 34 36 30 2 2 2 77 Credit card 5 264 341 76 268 344 86 262 348 Total personal 187 379 566 170 383 553 182 377 559 6 **Business and Government** Real estate 13 Residential 11 10 6 8 15 17 19 32 9 12 17 23 Total real estate 8 20 8 25 9 Agriculture 10 2 2 2 Automotive 11 2 2 2 12 Financial Food, beverage, and tobacco 13 3 2 3 2 3 14 Forestry 15 Government, public sector entities, and education 1 Health and social services 16 6 2 8 17 Industrial construction and trade contractors 15 3 18 15 18 10 11 10 10 9 Metals and mining 9 Pipelines, oil, and gas 19 14 15 17 18 18 18 Power and utilities 20 Professional and other services 21 5 3 8 6 10 5 Retail sector 22 6 3 Sundry manufacturing and wholesale 23 13 17 10 13 14 18 Telecommunications, cable, and media 24 2 2 25 2 2 Transportation 2 3 3 3 26 10 14 11 15 27 77 43 120 86 50 136 89 60 149 Total business and government Other Loans Acquired credit-impaired loans 28 18 18 20 20 24 24 18 20 24 24 Total other loans 29 18 20 Total Stage 3 allowance for loan losses (impaired) 30 264 440 704 256 453 709 271 461 732 Stage 1 and Stage 2 allowance for loan losses - Performing<sup>3</sup> 31 1,643 689 707 1,619 Personal 939 704 924 1.613 912 32 **Business and Government** 244 958 1,202 250 963 1,213 255 943 1,198 Total Stage 1 and Stage 2 allowance for loan losses 33 1,183 1,662 2,845 1,174 1,652 2,826 1,167 1,650 2,817 Allowance for loan losses - On-Balance Sheet Loans 34 1,447 2,102 3.549 1,430 2,105 3,535 1,438 2,111 3.549 Allowance for loan losses - Off-Balance Sheet Positions 35 220 809 1,029 207 704 911 208 657 865 36 Total allowance for loan losses 1,667 S 2,911 \$ 4,578 1,637 2,809 \$ 4,446 1,646 2,768 4.414 Stage 3 allowance for loan losses (impaired) as a % of Gross Impaired Loans4 Personal Residential mortgages 37 6.8 % 6.5 % - % 6.6 4.6 % 6.4 % 5.8 4.7 % 6.2 - % 5.7 - % Consumer instalment and other personal 38 9.2 6.9 7.2 8.9 7.2 7.4 7.0 7.1 7.0 39 66.7 11.2 71.2 9.9 22.7 71.7 10.8 23.7 Indirect auto 24.3 40 66.7 71.7 Other 73.9 25 0 66.7 28.6 61.5 28.6 66.0 Credit card 41 58.3 82.0 75.1 63.9 97.5 87.3 63.2 93.9 83.9 42 Total personal 29.2 20.5 22.7 28.9 21.1 23.0 29.9 20.6 22.9

18.2

21.8

0.7 %

48.3

33.4

13.2

19.7 %

1.3 %

Total Stage 3 allowance for loan losses (impaired)4

Total allowance for loan losses as a % of gross loans

11.2

18.9 %

1.4 %

43

45

28.0

28.8

0.4 %

Business and Government

and acceptances4

26.9

- %

23.7 %

0.7 %

50.9

34.6 %

15.8

19.8 %

1.4 %

24.4

23.2

0.7 9

<sup>&</sup>lt;sup>1</sup> Primarily based on the geographic location of the customer's address.

<sup>&</sup>lt;sup>2</sup> Includes loans that are measured at FVOCI.

<sup>3</sup> Allowance for loan losses – performing represents Stage 1 and Stage 2 allowance for loan losses under IFRS 9 and incurred but not identified allowance for loan losses under IAS 39 on financial assets, loan commitments, and financial guarantees.

Excludes ACI loans.

## Allowance for Loan Losses by Industry Sector and Geographic Location (Under IFRS 9 – Continued)<sup>1,2</sup>

(\$ millions, except as noted) As at	LINE #				2018 Q1			
By Industry Sector Stage 3 allowance for loan losses (impaired)		Canada		United States		Int'l		Total
Personal								
Residential mortgages	1	\$ 14	\$	25	\$	-	\$	39
Consumer instalment and other personal								
HELOC	2	9		57		_		66
Indirect auto Other	3 4	53 35		23 2		-		76 37
Credit card	5	35 85		256		_		341
Total personal	6	 196		363				559
Business and Government	U	 130		303				333
Real estate								
Residential	7	7		6		_		13
Non-residential	8	2		12		_		14
Total real estate	9	9		18		_		27
Agriculture	10	3		_		_		3
Automotive	11	-		2		_		2
Financial	12	-		6		-		6
Food, beverage, and tobacco	13	1		2		-		3
Forestry	14	-		-		-		-
Government, public sector entities, and education	15	-		1		-		1
Health and social services	16	4		1		-		5
Industrial construction and trade contractors  Metals and mining	17 18	14 6		3 1		-		17 7
Pipelines, oil, and gas	19	24		7		_		31
Power and utilities	20	_		,		_		_
Professional and other services	21	7		4		_		11
Retail sector	22	6		4		_		10
Sundry manufacturing and wholesale	23	13		3		_		16
Telecommunications, cable, and media	24	-		-		-		-
Transportation	25	2		2		-		4
Other	26	4		6		_		10
Total business and government	27	93		60		_		153
Other Loans								
Acquired credit-impaired loans	28	_		26				26
Total other loans	29			26				26
Total Stage 3 allowance for loan losses (impaired)	30	289		449				738
Stage 1 and Stage 2 allowance for loan losses - Performing <sup>3</sup>								
Personal	31	923		659		-		1,582
Business and Government	32	243		902		_		1,145
Total Stage 1 and Stage 2 allowance for loan losses	33	1,166		1,561		-		2,727
Allowance for loan losses – On-Balance Sheet Loans	34	1,455		2,010		_		3,465
Allowance for loan losses – Off-Balance Sheet Positions	35	215		632		_		847
Total allowance for loan losses	36	\$ 1,670	\$	2,642	\$	_	\$	4,312
Stage 3 allowance for loan losses (impaired) as a % of Gross Impaired Loans <sup>4</sup>		 ,		,-				
Personal								
Residential mortgages	37	5.1	%	5.6	%	_	%	5.4
Consumer instalment and other personal	31	5.1	/0	5.0	70	_	70	J. <del>4</del>
HELOC	38	7.7		7.0		_		7.1
Indirect auto	39	67.1		8.9		_		22.5
Other	40	76.1		20.0		_		66.1
Credit card	41	59.4		88.9		-		79.1
Total personal	42	29.7		19.9		-		22.5
Business and Government	43	49.2		15.8		_		26.9
Total Stage 3 allowance for loan losses (impaired) <sup>4</sup>	44	34.1	%	19.2	%	_	%	23.4
Total allowance for loan losses as a % of gross loans and acceptances*	45	0.4	%	1.4	%	_	%	0.7
<sup>1</sup> Primarily based on the geographic location of the customer's address.								· ·

Primarily based on the geographic location of the customer's address.

<sup>&</sup>lt;sup>2</sup> Includes loans that are measured at FVOCI.

<sup>&</sup>lt;sup>3</sup> Allowance for loan losses – performing represents Stage 1 and Stage 2 allowance for loan losses under IFRS 9 and incurred but not identified allowance for loan losses under IAS 39 on financial assets, loan commitments, and financial guarantees.

<sup>&</sup>lt;sup>4</sup> Excludes ACI loans, DSCL under IAS 39, and DSAC and DSOCI under IFRS 9.

## Allowance for Credit Losses by Industry Sector and Geographic Location (Under IAS 39)<sup>1</sup>

(\$ millions, except as noted) As at	LINE #		2017 Q4				2017 Q3				2017 Q2		
AS at	#		Q4				Q3				Ų2		
By Industry Sector													
Allowance for Credit Losses – Counterparty-Specific and Individually Insignificant – On-Balance Sheet Loans		Canada	United States	Int'l	Total	Canada	United States	Int'l	Total	Canada	United States	Int'l	Total
Personal		Cariaua	Glates	IIICI	Total	Canada	States	IIILI	Total	Callada	States	IIICI	Total
Residential mortgages	1	\$ 17 \$	25 \$	- \$	42	\$ 18 \$	22 \$	- \$	40	\$ 18 \$	23 \$	- \$	41
Consumer instalment and other personal						_							
HELOC Indirect auto	2	6 37	52 20	_	58 57	5 35	50 18	_	55 53	6 32	56 10	_	62 42
Other	4	29	3	_	32	30	3	_	33	31	3	_	34
Credit card	5	93	242	-	335	90	206	-	296	98	216	-	314
Total personal	6	182	342	_	524	178	299	_	477	185	308	_	493
Business and Government Real estate													
Residential	7	7	7	-	14	7	8	_	15	7	6	_	13
Non-residential	8	2	10		12	3	6	_	9	3	6		9
Total real estate Agriculture	9 10	9	17	_	26 2	10 1	14	_	24	10 1	12		22
Automotive	11	_	3	_	3	2	2	_	4	1	1	_	2
Financial	12	-	7	-	7	<del>-</del>	6	-	6	-	2	-	2
Food, beverage, and tobacco Forestry	13 14	1 _	2	-	3	1	2	-	3 -	1	3	-	4
Government, public sector entities, and education	15	_	1	_	1	_	1	_	1	_	i	_	i
Health and social services	16	4	2	-	6	5	5	-	10	7	8	-	15
Industrial construction and trade contractors  Metals and mining	17 18	15 6	6 1	<u>-</u> -	21 7	21 6	10 2	-	31 8	21 1	4 2	<u>-</u> -	25 3
Pipelines, oil, and gas	19	23	8	_	31	23	8	-	31	25	9	_	34
Power and utilities	20	_	-	-	-	_	_	-	-	_	- 7	-	-
Professional and other services Retail sector	21 22	5 11	6	_	12 17	8 11	6 7	_	14 18	8 12	7	_	15 19
Sundry manufacturing and wholesale	23	13	4	_	17	15	4	-	19	13	6	-	19
Telecommunications, cable, and media	24 25	_	1 2	-	1	_ 2	1	-	1 3	_	1	-	1 4
Transportation Other	25 26	1 3	3	_	3 6	1	3	_	4	2	2	_	5
Total business and government	27	93	70	=	163	106	72	_	178	103	70	=	173
Other Loans													
Debt securities classified as loans Acquired credit-impaired loans <sup>2</sup>	28 29	_	126 35	_	126 35	=	120 44	_	120 44	_	134 54	_	134 54
Total other loans	30	_	161	=	161	=	164	_	164	_	188	=	188
Total Allowance for Credit Losses – Counterparty-Specific and													
Individually Insignificant Allowance for Credit Losses – Incurred but Not Identified –	31	275	573		848	284	535		819	288	566		854
On-Balance Sheet Loans													
Personal													
Residential mortgages Consumer instalment and other personal	32	12	24	_	36	14	25	-	39	9	34	=	43
HELOC	33	4	54	_	58	3	62	-	65	3	70	-	73
Indirect auto	34	161	227	-	388	162	214	-	376	158	235	-	393
Other Credit card	35 36	169 420	41 509	_	210 929	167 440	33 473	_	200 913	170 464	31 541	<del>-</del>	201 1,005
Total personal	37	766	855	_	1,621	786	807	_	1,593	804	911	_	1,715
Business and Government	38	305	981	8	1,294	293	933	5	1,231	275	1,008	5	1,288
Other Loans Debt securities classified as loans	39		20		20	1	33		34		35		35
Total other loans	40		20		20	1	33		34		35		35
Total Allowance for Credit Losses – Incurred but Not Identified	41	1,071	1,856	8	2,935	1,080	1,773	5	2,858	1,079	1,954	5	3,038
Allowance for Loan Losses - On-Balance Sheet Loans	42	1,346	2,429	8	3,783	1,364	2,308	5	3,677	1,367	2,520	5	3,892
Allowances for Credit Losses – Off-Balance Sheet Instruments Total Allowance for Credit Losses	43 44	184 \$ 1,530 \$	380 2,809 \$	3 11 \$	567 4,350	183 \$ 1,547 \$	355 2,663 \$	7 \$	540 4,217	181 \$ 1,548 \$	376 2,896 \$	7 \$	559 4,451
Total Allowance for Credit Losses	***	\$ 1,550 \$	2,009 \$	11 3	4,330	\$ 1,547 \$	2,003 \$	7 \$	4,217	φ 1,040 φ	2,690 \$	7 3	4,451
Allowance for Credit Losses – Counterparty-Specific and													
Individually Insignificant as a % of Gross Impaired Loans <sup>3</sup> Personal													
Residential mortgages	45	5.7 %	5.5 %	- %	5.6 %	6.1 %	5.0 %	- %	5.4 %	5.0 %	4.7 %	- %	4.9 %
Consumer instalment and other personal													
HELOC Indirect auto	46 47	5.6 77.1	6.1 7.9	<del>-</del> -	6.1 18.9	4.2 79.5	6.1 7.9	<del>-</del> -	5.9 19.6	4.7 78.0	6.3 4.3	<del>-</del> -	6.1 15.5
Other	48	60.4	42.9	_	58.2	61.2	42.9	_	58.9	62.0	37.5	<u>-</u> -	58.6
Credit card	49	64.6	86.4	-	79.0	64.3	90.4	-	80.4	64.5	90.4	-	80.3
Total personal  Business and Government	50 51	28.3 50.3	18.6 16.9	<del>-</del> -	21.1 27.2	27.5 51.2	17.4 17.6	_	20.1 28.8	25.3 47.7	16.6 14.4		19.0 24.7
Total Allowance for Credit Losses – Counterparty-Specific and		50.5	10.0	-	۷.۰۷	U1.2	17.5	_	20.0	71.1	17.7		47./
Individually Insignificant <sup>3</sup>	52	33.2 %	18.3 %	- %	22.3 %	33.3 %	17.4 %	- %	21.9 %	30.4 %	16.1 %	- %	20.2 %
Total allowance for credit losses as a % of gross loans					ı								
and acceptances <sup>3</sup>	53	0.4 %	1.3 %	0.9 %	0.7 %	0.4 %	1.3 %	0.7 %	0.7 %	0.4 %	1.3 %	0.7 %	0.7 %

 $<sup>^{\</sup>mbox{\scriptsize 1}}$  Primarily based on the geographic location of the customer's address.

Includes all FDIC covered loans and other ACI loans.
 Excludes ACI loans, DSCL under IAS 39, and DSAC and DSOCI under IFRS 9.

## Allowance for Credit Losses by Industry Sector and Geographic Location (Under IAS 39 – Continued)<sup>1</sup>

(\$ millions, except as noted)	LINE			2017			2016	1	
As at	#			Q1			Q4		
By Industry Sector		_							
Allowance for Credit Losses – Counterparty-Specific and Individually Insignificant – On-Balance Sheet Loans		Canada	United States	Int'l	Total	Canada	United States	Int'l	Total
Personal		Canada	States	IIICI	Total	Canada	States	IIICI	Total
Residential mortgages	1	\$ 19	\$ 28	\$ -	\$ 47	\$ 15	\$ 34 \$	- 5	49
Consumer instalment and other personal									
HELOC	2	8 43	70	-	78	9	76	-	85
Indirect auto Other	3 4	32	6	_	49 36	40 32	6	_	46 35
Credit card	5	104	208	_	312	106	184	_	290
Total personal	6	206	316	=	522	202	303	=	505
Business and Government									
Real estate Residential	7	7	9	_	16	7	7	_	14
Non-residential	8	3	9	_	12	2	12	_	14
Total real estate	9	10	18	_	28	9	19	_	28
Agriculture	10	2	_	-	2	2	-	-	2
Automotive	11	1	1	-	2	2	1	-	3
Financial Food, beverage, and tobacco	12 13	_	3 2	_	3 2		3 2	_	3 2
Forestry	14	_	5	_	5	_	7	_	7
Government, public sector entities, and education	15	_	1	-	1	_	1	-	1
Health and social services	16	6	8	_	14	4	5	-	9
Industrial construction and trade contractors	17 18	19 1	4	_	23 3	22	4	_	26 5
Metals and mining Pipelines, oil, and gas	18	26	13	_	39	36	4 25	_	61
Power and utilities	20	_	_	-	_	_	1	-	1
Professional and other services	21	. 8	8	-	16	. 8	8	-	16
Retail sector	22 23	11 14	6 5	_	17 19	11	8	_	19 22
Sundry manufacturing and wholesale Telecommunications, cable, and media	23 24	14	1	_	19	16	1	_	1
Transportation	25	2	1	-	3	2	1	_	3
Other	26	3	6	_	9	2	8	-	10
Total business and government	27	103	84	_	187	115	104	-	219
Other Loans Debt securities classified as loans	28	_	135	_	135	_	206	_	206
Acquired credit-impaired loans <sup>2</sup>	29	_	61	_	61	_	62	_	62
Total other loans	30	_	196	_	196	_	268	_	268
Total Allowance for Credit Losses - Counterparty-Specific and									
Individually Insignificant	31	309	596	_	905	317	675	-	992
Allowance for Credit Losses – Incurred but Not Identified – On-Balance Sheet Loans									
Personal									
Residential mortgages	32	10	33	-	43	11	37	_	48
Consumer instalment and other personal									
HELOC Indirect auto	33 34	4 165	66 222	_	70 387	4 168	60 228	_	64 396
Other	35	170	28	_	198	167	228	_	196
Credit card	36	452	508	-	960	450	474	_	924
Total personal	37	801	857	=	1,658	800	828	=	1,628
Business and Government	38	272	942	5	1,219	275	918	5	1,198
Other Loans	00				20				
Debt securities classified as loans Total other loans	39 40		33 33		33 33		55 55		55 55
Total Allowance for Credit Losses – Incurred but Not Identified	41	1,073	1,832	5	2,910	1,075	1,801	5	2,881
Allowance for Loan Losses – On-Balance Sheet Loans	42	1,382	2,428	5	3,815	1,392	2,476	5	3,873
Allowances for Credit Losses - Off-Balance Sheet Instruments	43	179	335	2	516	173	325	2	500
Total Allowance for Credit Losses	44	\$ 1,561	\$ 2,763	\$ 7	\$ 4,331	\$ 1,565	\$ 2,801 \$	7 5	4,373
Allowance for Credit Losses – Counterparty-Specific and Individually Insignificant as a % of Gross Impaired Loans <sup>3</sup>									
Personal Residential mortgages	45	4.9	6.1	% –	% 5.6 %	3.8 %	5 7.5 %	- %	5.8 %
Consumer instalment and other personal	40	4.9	0.1	70 -	70 5.0 70	3.0 %	0 7.5 70	- 70	5.0 76
HELOC	46	5.5	7.5	_	7.2	6.0	8.1	_	7.8
Indirect auto	47	78.2	2.9	-	18.5	81.6	3.1	-	18.8
Other Credit card	48 49	59.3 65.0	50.0 87.4	-	58.1 78.4	61.5 69.7	42.9 82.9	_	59.3 77.5
Credit card Total personal	49 50	65.0 25.8	87.4 17.1	_	78.4 19.7	69.7 25.2	82.9 16.7	_	77.5 19.3
Business and Government	51	46.0	15.9	_	24.8	45.6	16.3	_	24.6
Total Allowance for Credit Losses - Counterparty-Specific and									
Individually Insignificant <sup>3</sup>	52	30.2	6 16.8	% –	% 20.9 %	30.1 %	16.6 %	- %	20.6 %
Total allowance for credit lesses as a % of gross leans						1			
Total allowance for credit losses as a % of gross loans and acceptances <sup>3</sup>	53	0.4 %	6 1.3	% 1.1	% 0.7 %	0.4 %	1.3 %	0.7 %	0.7 %
·			***						
Primarily based on the geographic location of the customer's address.									

Primarily based on the geographic location of the customer's address.

<sup>&</sup>lt;sup>2</sup> Includes all FDIC covered loans and other ACI loans.

Excludes ACI loans, DSCL under IAS 39, and DSAC and DSOCI under IFRS 9.

## Provision for Credit Losses 1,2,3,4

(\$ millions)	LINE			018			2017			2016		Full Year	
For the period ended	#	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4	2018	2017	2016
PROVISION FOR CREDIT LOSSES Impaired <sup>5</sup>													
Canadian Retail	1	\$ 245	\$ 226	\$ 219 8	237	\$ 244 \$	238 \$	235 \$	269	\$ 263	\$ 927 \$	986 \$	1,011
U.S. Retail	2	205	185	199	187	199	176	118	155	175	776	648	534
Wholesale Banking	3	-	-	(8)	_	_	_	(4)	(24)	1	(8)	(28)	74
Corporate	4	109	119	110	133	104	94	84	102	63	471	384	252
Total Provision for Credit Losses - Impaired	5	559	530	520	557	547	508	433	502	502	2,166	1,990	1,871
Performing <sup>6</sup>	ĺ												
Canadian Retail	6	18	20	-	33	-	-	-	-	-	71	-	-
U.S. Retail	7	39	37	5	60	4	4	34	102	18	141	144	210
Wholesale Banking	8	8	(14	) 24	(7)	_	_	_	-	-	11	_	_
Corporate	9	46	(12	) 7	50	27	(7)	33	29	28	91	82	249
Total Provision for Credit Losses – Performing	10	111	31	36	136	31	(3)	67	131	46	314	226	459
Total Provision for Credit Losses	11	\$ 670	\$ 561	\$ 556	693	\$ 578 \$	505 \$	500 \$	633	\$ 548	\$ 2,480 \$	2,216 \$	2,330
PROVISION FOR CREDIT LOSSES BY SEGMENT	_												
Canadian Retail	12	\$ 263	\$ 246	\$ 219 \$	270	\$ 244 \$	238 \$	235 \$	269	\$ 263	\$ 998 \$	986 \$	1,011
U.S. Retail – in USD	13	187	170	161	195	163	137	114	193	146	713	607	559
<ul> <li>foreign exchange</li> </ul>	14	57	52	43	52	40	43	38	64	47	204	185	185
	15	244	222	204	247	203	180	152	257	193	917	792	744
Wholesale Banking <sup>7</sup>	16	8	(14	) 16	(7)	_	_	(4)	(24)	1	3	(28)	74
Corporate													
U.S. strategic cards portfolio <sup>8</sup> – in USD	17	118	83	91	145	105	68	89	99	72	437	361	262
<ul> <li>foreign exchange</li> </ul>	18	37	24	26	38	27	21	30	34	22	125	112	86
Wholesale Banking – CDS <sup>7</sup>	19	n/a	n/a	a n/a	n/a	(1)	(2)	(2)	(2)	(3)	-	(7)	(12)
Increase/(reduction) of allowance for incurred but not													
identifiable credit losses <sup>9</sup>	20	n/a	n/a		n/a	-	-	-	_	-	_	_	165
Total Corporate	21	155	107		183	131	87	117	131	91	562	466	501
Total Provision for Credit Losses	22	\$ 670	\$ 561	\$ 556 9	693	\$ 578 \$	505 \$	500 \$	633	\$ 548	\$ 2,480 \$	2,216 \$	2,330

<sup>&</sup>lt;sup>1</sup> Effective November 1, 2017, results have been prepared in accordance with IFRS 9.

<sup>&</sup>lt;sup>2</sup> Effective November 1, 2017, the PCL related to the allowances for credit losses for all three stages are recorded within the respective segment. Under IAS 39 and prior to November 1, 2017, the PCL related to the incurred but not identified allowance for credit losses related to products in the Canadian Retail and Wholesale Banking segments were recorded in the Corporate segment.

<sup>&</sup>lt;sup>3</sup> Includes provision for off-balance sheet positions.

<sup>&</sup>lt;sup>4</sup> Includes loans and debt securities that are measured at FVOCI and debt securities measured at amortized cost.

<sup>&</sup>lt;sup>5</sup> PCL – impaired represents Stage 3 PCL under IFRS 9 and counterparty-specific and individually insignificant PCL under IAS 39 on financial assets.

PCL – performing represents Stage 1 and Stage 2 PCL under IFRS 9 and incurred but not identified PCL under IAS 39 on financial assets, loan commitments, and financial guarantees.

<sup>&</sup>lt;sup>7</sup> Effective November 1, 2017, the accrual costs related to CDS used to manage Wholesale Banking's corporate lending exposure are recorded in non-interest income, previously reported as a component of PCL. The change in market value of the CDS, in excess of the accrual cost, continues to be reported in the Corporate segment.

<sup>&</sup>lt;sup>8</sup> The retailer program partners' share of the U.S. strategic cards portfolio's PCL.

<sup>&</sup>lt;sup>9</sup> Under IAS 39, the incurred but not identified PCL was included in the Corporate segment's results for management reporting.

## Provision for Loan Losses by Industry Sector and Geographic Location (Under IFRS 9)<sup>1,2,3</sup>

(\$ millions, except as noted) For the period ended	LINE #		2018 Q4				2018 Q3				2018 Q2		
· · · · · · · · · · · · · · · · · · ·	-					l.							
By Industry Sector			United				United				United		
Stage 3 provision for loan losses (impaired)		Canada	States	Int'l	Total	Canada	States	Int'l	Total	Canada	States	Int'l	Total
Personal		l		_					_			_	_
Residential mortgages	1	\$ 10 \$	1 \$	- \$	11	\$ 2 \$	6 \$	- \$	8	\$ 3 \$	4 \$	- \$	7
Consumer Instalment and Other Personal					_		_				_		_
HELOC	2	4	1	-	5	6	5	-	11	(1)	/	-	6
Indirect auto	3	58	76	-	134	48	60	-	108	42	63	-	105
Other	4	47	44	-	91	46	38	-	84	40	38	-	78
Credit card	5	116	190	-	306	112	200		312	120	193		313
Total personal	6	235	312	-	547	214	309	_	523	204	305	-	509
Business and Government													
Real estate													
Residential	7	1	1	-	2	(1)	(1)	-	(2)	-	-	-	-
Non-residential	8	_	(2)	-	(2)	1	(4)	-	(3)	1	6	-	7
Total real estate	9	1	(1)	- ' '	- '		(5)	-	(5)	1	6	- '	7
Agriculture	10	-	-	-	_	1	-	-	1	-	-	-	-
Automotive	11	1	-	-	1	-	1	-	1	-	-	-	-
Financial	12	-	(1)	_	(1)	-	1	-	1	-	4	-	4
Food, beverage, and tobacco	13	_	-	-	_	-	-	-	-	-	_	-	-
Forestry	14	_	-	-	-	-	-	-	-	-	-	-	-
Government, public sector entities, and education	15	-	-	-	-	-	-	-	-	-	(1)	-	(1)
Health and social services	16	1	(1)	-	-	1	1	-	2	-	-	-	-
Industrial construction and trade contractors	17	(2)	1	-	(1)	2	1	-	3	2	1	-	3
Metals and mining	18	_	1	-	1	2	1	-	3	3	-	-	3
Pipelines, oil, and gas	19	(3)	-	-	(3)	-	1	-	1	1	(7)	-	(6)
Power and utilities	20	_	-	-	-	-	-	-	-	-	-	-	-
Professional and other services	21	2	2	-	4	1	(2)	-	(1)	1	-	-	1
Retail sector	22	5	1	-	6	3	-	-	3	3	-	-	3
Sundry manufacturing and wholesale	23	1	1	-	2	(3)	-	-	(3)	-	-	-	-
Telecommunications, cable, and media	24	2	1	-	3	-	-	-	_	-	-	-	-
Transportation	25	1	-	-	1	-	-	-	_	-	(1)	-	(1)
Other	26	1	3	_	4	3	4	-	7	4	-	-	4
Total business and government	27	10	7	-	17	10	3	-	13	15	2	-	17
Other Loans													
Acquired credit-impaired loans	28	_	(5)	_	(5)	_	(6)	-	(6)	-	(6)	-	(6)
Total other loans	29	-	(5)	_	(5)	-	(6)	-	(6)	-	(6)	-	(6)
Total Stage 3 provision for loan losses (impaired)	30	245	314		559	224	306	- : : :	530	219	301	- : : :	520
Stage 1 and Stage 2 provision for loan losses													
Personal, business and government	31	23	89	-	112	21	19		40	-	22	-	22
Total provision for loan losses	32	\$ 268 \$	403 \$	- \$	671	\$ 245 \$	325 \$	- \$	570	\$ 219 \$	323 \$	- \$	542
Stage 3 provision for loan losses (impaired) as a % of Average Net Loans and Acceptances Personal													
Residential mortgages	33	0.02 %	0.01 %	- %	0.02 %	- %	0.08 %	- %	0.01 %	0.01 %	0.06 %	- %	0.01 %
Consumer instalment and other personal													
HELOC	34	0.02	0.03	_	0.02	0.03	0.16	_	0.05	(0.01)	0.24	_	0.03
Indirect auto	35	0.97	1.03	_	1.01	0.83	0.82	_	0.83	0.77	0.90	_	0.85
Other	36	1.02	21.88	_	1.90	1.02	18.99	_	1.78	0.92	19.93	_	1.73
Credit card	37	2.63	4.67	_	3.61	2.56	5.09	_	3.76	2.90	5.25	-	4.01
Total personal	38	0.28	1.40	_	0.51	0.26	1.41	_	0.50	0.26	1.47	-	0.51
Business and Government	39	0.04	0.02	-	0.03	0.04	0.01	_	0.02	0.06	0.01	-	0.03
Total Stage 3 provision for loan losses (impaired)	40	0.22	0.60		0.34	0.20	0.59		0.33	0.21	0.62		0.34
Total Stage 3 provision for loan losses													
(impaired) Excluding Other Loans	41	0.22	0.61	_	0.34	0.20	0.61	_	0.33	0.21	0.63	_	0.34
, p ,		<u> </u>	V.V.		V.V.	0.20	3.0 .		5.00	ŭ. <b>.</b> .	0.00		5.5.

0.40 % 0.41

0.22 % 0.22

0.63 %

0.35 % 0.35

0.21 %

0.66 %

0.77 % 0.78

0.24 % 0.24

42

Total Provision for Loan Losses as a % of Average Net Loans

Total Provision for Loan Losses Excluding Other Loans

and Acceptances

**Total Provision for Loan Losses** 

0.35 %

<sup>&</sup>lt;sup>1</sup> Primarily based on the geographic location of the customer's address.

Includes loans that are measured at FVOCI.
 Includes provision for off-balance sheet positions.

## $\textbf{Provision for Loan Losses by Industry Sector and Geographic Location} \ (\textbf{Under IFRS 9-Continued})^{1,2,3}$

(\$ millions, except as noted) For the period ended	LINE #					2018 Q1				
By Industry Sector					United					
Stage 3 provision for loan losses (impaired)			Canada		States		Int'l		Total	
Personal										
Residential mortgages	1	\$	-	\$	2	\$	-	\$	2	
Consumer Instalment and Other Personal HELOC	2		2		2		_		4	
Indirect auto	3		57		73		_		130	
Other	4		45		35		_		80	
Credit card	5		123		222		_		345	
Total personal	6		227		334		_		561	
Business and Government										
Real estate										
Residential	7		(2)		(2)		-		(4)	
Non-residential	8		1		(4)				(3)	
Total real estate	9		(1)		(6)		-		(7)	
Agriculture	10		_				-		2	
Automotive Financial	11 12		2		3		_		3	
Food, beverage, and tobacco	13		_		(1)		_		(1)	
Forestry	14		_		(1)		_		(1)	
Government, public sector entities, and education	15		_		1		_		1	
Health and social services	16		1		-		-		1	
Industrial construction and trade contractors	17		-		(2)		-		(2)	
Metals and mining	18		(1)		_		-		(1)	
Pipelines, oil, and gas	19		-		(1)		-		(1)	
Power and utilities Professional and other services	20 21		_		(1)		_		(1)	
Retail sector	22		3		(1)		_		2	
Sundry manufacturing and wholesale	23		_		(1)		_		_	
Telecommunications, cable, and media	24		_		_		_		-	
Transportation	25		1		(3)		-		(2)	
Other	26		5		6		-		11	
Total business and government	27		10		(5)		_		5	
Other Loans										
Acquired credit-impaired loans	28		_		(9)		_		(9)	
Total other loans	29	ļ.,			(9)		-		(9)	
Total Stage 3 provision for loan losses (impaired)	30	L	237		320				557	-
Stage 1 and Stage 2 provision for loan losses										
Personal, business and government	31		32		100		-		132	
Total provision for loan losses	32	\$	269	\$	420	\$	_	\$	689	
Stage 3 provision for loan losses (impaired)										
as a % of Average Net Loans and Acceptances Personal										
Residential mortgages	33			%	0.03	%	_ (	%		%
Consumer instalment and other personal	33		_	70	0.00	/0	_	/0	_	,
HELOC	34		0.01		0.07		_		0.02	
Indirect auto	35		1.02		1.02		_		1.02	
Other	36		1.04		17.42		-		1.76	
Credit card	37		2.76		5.84		-		4.18	
Total personal	38		0.28		1.58		-		0.55	
Business and Government	39	ļ	0.04		(0.02)				0.01	
Total Stage 3 provision for loan losses (impaired)	40	ļ	0.22		0.65				0.36	
Total Stage 3 provision for loan losses (impaired) Excluding Other Loans	41		0.22		0.67		_		0.36	
Total Provision for Loan Losses as a % of Average Net Loans and Acceptances										
Total Provision for Loan Losses	42		0.25	%	0.85	%	_ (	%	0.44	%
Total Provision for Loan Losses Excluding Other Loans	43		0.25	,,,	0.87	,.	_	, .	0.45	,
<sup>1</sup> Primarily based on the geographic location of the customer's address.		L	0.20							

<sup>&</sup>lt;sup>3</sup> Includes provision for off-balance sheet positions.

<sup>&</sup>lt;sup>1</sup> Primarily based on the geographic location of the customer's address. <sup>2</sup> Includes loans that are measured at FVOCI.

## Provision for Credit Losses by Industry Sector and Geographic Location (Under IAS 39)1,2

(\$ millions, except as noted) For the period ended	LINE #		2017 Q4			-	2017 Q3			-	2017 Q2		
By Industry Sector Provision for Credit Losses – Counterparty-Specific and		Canada	United States	Int'l	Total	Canada	United States	Int'l	Total	Canada	United States	Int'l	Total
Individually Insignificant		Cariada	States	iliti	Total	Canada	States	III(I	Total	Cariada	States	IIICI	Total
Personal Residential mortgages	1	\$ 6 \$	4 \$	- \$	10	\$ 5 \$	7 \$	- \$	12	\$ 4 \$	(3) \$	- \$	1
Consumer Instalment and Other Personal HELOC	2	2	7		9	3	8		44	1			(4)
Indirect auto	3	63	60	_	123	60	54	_	11 114	47	(5) 54	_	(4) 101
Other Credit card	4 5	43 121	39 185	-	82 306	41 113	31 165	-	72 278	41 127	25 156	-	66 283
Total personal	6	235	295		530	222	265		487	220	227		447
Business and Government													
Real estate Residential	7	_	_	_	_	(1)	1	_	_	1	(2)	_	(1)
Non-residential	8	-	3	-	3	-	_	-	-	<u> </u>	(3)	-	(3)
Total real estate	9 10	_	3	-	3	(1)	1 _	-	_	1	(5)	-	(4)
Agriculture Automotive	11	_	-	_	_	_	1	_	1	_	(2)	_	(2)
Financial	12	-	15	-	15	-	4	-	4	-	-	-	-
Food, beverage, and tobacco Forestry	13 14	_	_	_	_	_	_	_	_	_ 1	1 (5)	_	1 (4)
Government, public sector entities, and education	15	- 1	- (2)	-	- (1)	-	(1)	-	(1)	_	6	-	7
Health and social services Industrial construction and trade contractors	16 17	3	(2)	_	(1) 3	2	(3) 7	_	(3) 9	4	b -	Ξ	4
Metals and mining	18	-	-	-	-	5	_ 1	-	5	- (2)	_ (E)	-	- (7)
Pipelines, oil, and gas Power and utilities	19 20	_	_	Ξ	_	(1) -	-	_	_	(2)	(5) -	_	(7)
Professional and other services	21	-	-	-	-	3	1	-	4	1	2	-	3
Retail sector Sundry manufacturing and wholesale	22 23	3 -	_	_	3 –	3 1	1 (3)	_	4 (2)	3	2 (3)	_	5 (3)
Telecommunications, cable, and media	24	-	<del>-</del>	-	-	<del>-</del>	(1)	-	(1)	1	-	_	1
Transportation Other	25 26	_ 1	1 2	_	1 3	1 1	(1) 9	_	_ 10	1 2	1 (1)	_	2 1
Total business and government	27	8	19	_	27	14	16	-	30	13	(9)	_	4
Other Loans Debt securities classified as loans	28	_	3		3	_					(5)		(5)
Acquired credit-impaired loans <sup>3</sup>	29	_	(13)	-	(13)	_	(9)	_	(9)	_	(13)	_	(13)
Total other loans	30	-	(10)	-	(10)	-	(9)		(9)	-	(18)		(18)
Total Provision for Credit Losses – Counterparty-Specific and Individually Insignificant	31	243	304	_	547	236	272	_	508	233	200	_	433
Provisions for Credit Losses - Incurred but not Identified													
Personal, business and government Other Loans	32	(6)	48	3	45	1	(7)	1	(5)	9	58	-	67
Debt securities classified as loans	33	(1)	(13)	_	(14)	1	1	_	2	_	_	_	_
Total other loans	34	(1)	(13)		(14)	1	1 (2)		2			-:::	
Total Provisions for Credit Losses – Incurred but not Identified Total Provision for Credit Losses	35 36	(7) \$ 236 \$	35 339 \$	3 \$	31 578	2 \$ 238 \$	(6) 266 \$	1 \$	(3) 505	9 \$ 242 \$	58 258 \$	_ _ \$	67 500
Provision for Credit Losses – Counterparty-Specific and Individually Insignificant as a % of Average Net Loans and Acceptances Personal	00	<u> </u>	- σσσ ψ	<u> </u>	0.0	<del></del>	200 ψ	·	000	2.2	200 ψ	<u> </u>	
Residential mortgages Consumer instalment and other personal	37	0.01 %	0.06 %	- %	0.02 %	0.01 %	0.10 %	- %	0.02 %	0.01 %	(0.04) %	- %	- %
HELOC Indirect auto	38 39	0.01 1.15	0.23 0.85	-	0.04 0.98	0.02 1.13	0.26 0.78	_	0.05 0.93	0.01 0.94	(0.16) 0.79	Ξ	(0.02) 0.86
Other	40	1.00	19.27	_	1.83	0.95	15.32	_	1.60	1.00	13.23	_	1.54
Credit card Total personal	41 42	2.75 0.29	5.39 1.41	-	3.91 0.52	2.58 0.28	4.92 1.30	_	3.59 0.49	3.06 0.29	4.80 1.13	_	3.83 0.47
Business and Government	43	0.29	0.07	_	0.52	0.28	0.06	_	0.49	0.29	(0.03)	=	0.47
Total Provision for Credit Losses – Counterparty-Specific and Individually Insignificant	44	0.23	0.62		0.35	0.23	0.56	-	0.33	0.24	0.42	-	0.29
Total Provision for Credit Losses – Counterparty-Specific and Individually Insignificant Excluding Other Loans	45	0.23 %	0.65 %	- %	0.36 %	0.23 %	0.58 %	- %	0.34 %	0.24 %	0.46 %	- %	0.31 %
Total Provision for Loan Losses as a % of Average Net Loans and Acceptances													
Total Provision for Loan Losses	46	0.22 %	0.69 %	0.88 %	0.37 %	0.23 %	0.55 %	0.32 %	0.33 %	0.25 %	0.54 %	- %	0.34 %
Total Provision for Loan Losses Excluding Other Loans	47	0.22	0.75	1.04	0.39	0.23	0.57	0.39	0.33	0.25	0.58		0.35

Primarily based on the geographic location of the customer's address.
 Includes provision for off-balance sheet positions.
 Includes all FDIC covered loans and other ACI loans.

## Provision for Credit Losses by Industry Sector and Geographic Location (Under IAS 39 – Continued)<sup>1,2</sup>

(\$ millions, except as noted) For the period ended	LINE #			017 Q1					016 Q4		
By Industry Sector		Canada	United	1-41		Tatal	Canada	United	l-di		Tatal
Provision for Credit Losses – Counterparty-Specific and Individually Insignificant		Canada	States	Int'l		Total	Canada	States	Int'l		Total
Personal											
Residential mortgages	1	\$ 7	\$ (1)	\$ -	\$	6	\$ 5	\$ 18	\$ -	\$	23
Consumer Instalment and Other Personal											
HELOC	2	_1	(3)	-		(2)	3	27	-		30
Indirect auto	3	75	61	-		136	63	46	-		109
Other Credit cord	4 5	47 124	33 182	-		80 306	42 126	26 128	-		68 254
Credit card Total personal	6	254	272			526	239	245			484
Business and Government	О	234	212			526	239	243			404
Real estate											
Residential	7	_	2	_		2	_	(1)	_		(1)
Non-residential	8	1	(3)	_		(2)	_	1	_		1
Total real estate	9	1	(1)						_		
Agriculture	10	_		_		_	1	_	_		1
Automotive	11	-	_	-		_	1	(1)	_		_
Financial	12	-	-	-		-	-	-	-		-
Food, beverage, and tobacco	13	-	- (0)	-		-	-	1	_		1
Forestry Covernment, public sector entities, and education	14 15	_	(2)	_		(2)	_	1	-		1
Government, public sector entities, and education Health and social services	16	2	(1) (7)	_		(1) (5)	1	(2)	_		(1)
Industrial construction and trade contractors	17	_	(7)	_		(5)	3	(1)	_		2
Metals and mining	18	_	(1)	_		(1)	_	1	_		1
Pipelines, oil, and gas	19	(8)	(11)	_		(19)	(1)	i	_		
Power and utilities	20	-	`(1)	_		(1)		1	_		1
Professional and other services	21	2	_	-		2	3	(1)	-		2
Retail sector	22	2	(3)	-		(1)	5	(3)	-		2
Sundry manufacturing and wholesale	23	_	-	-		-	6		-		6
Telecommunications, cable, and media	24	_	_	_		_	1	(1)	-		_
Transportation Other	25 26	1	6			- 7	1 1	- 6	_		1 7
Total business and government	27	<u> </u>	(21)			(21)	22	2			24
Other Loans	21		(21)			(21)	22				24
Debt securities classified as loans	28	_	_	_		_	_	1	_		1
Acquired credit-impaired loans <sup>3</sup>	29	_	(3)	_		(3)	_	(7)	_		(7)
Total other loans	30		(3)			(3)		(6)			(6)
Total Provision for Credit Losses – Counterparty-Specific and			(-)			(-)		(-)			(-)
Individually Insignificant	31	254	248	_		502	261	241	_		502
Provisions for Credit Losses – Incurred but not Identified											
Personal, business and government	32	4	126	_		130	(15)	61	_		46
Other Loans											
Debt securities classified as loans	33		1			1	-				-
Total other loans	34		1			11	-	_			
Total Provisions for Credit Losses – Incurred but not Identified	35	4	127			131	(15)	61			46
Total Provision for Credit Losses	36	\$ 258	\$ 375	\$ -	\$	633	\$ 246	\$ 302	\$ -	\$	548
Provision for Credit Losses – Counterparty-Specific and Individually Insignificant as a % of Average Net Loans and Acceptances Personal											
Residential mortgages Consumer instalment and other personal	37	0.01 %	(0.01)	% –	%	0.01 %	0.01 %		% –	%	0.04 %
HELOC	38	0.01	(0.09)	-		(0.01)	0.02	0.83	-		0.15
Indirect auto	39	1.46	0.87	-		1.12	1.24	0.66	_		0.91
Other	40	1.14	16.74	_		1.86	1.04	13.36	-		1.61
Credit card Total personal	41 42	2.81 0.33	5.31 1.31	_		3.91 0.53	2.89 0.31	4.04 1.21	_		3.37 0.50
Business and Government	42	0.33	(0.07)	_		(0.04)	0.31	0.01	_		0.50
Total Provision for Credit Losses – Counterparty-Specific and Individually Insignificant	44	0.25	0.50	_		0.33	0.26	0.50	_		0.34
Total Provision for Credit Losses – Counterparty-Specific and Individually Insignificant Excluding Other Loans	45	0.25 %		% –	%	0.34 %	0.26 %		% –	%	0.34 %
Total Provision for Loan Losses as a % of Average Net Loans and Acceptances			,				-				·
Total Provision for Loan Losses	46	0.26 %	0.76	% –	%	0.42 %	0.25 %	0.63	% –	%	0.37 %
		0.20 /0	0.70								0.01 /0

Primarily based on the geographic location of the customer's address.
 Includes provision for off-balance sheet positions.
 Includes all FDIC covered loans and other ACI loans.

## Analysis of Change in Equity

(\$ millions, except as noted) For the period ended	LINE #	Q4	2018 Q3	Q2	Q1	Q4	2017 Q3	Q2	Q1	2016 Q4	2018	Full Year 2017	2016
Common Shares Balance at beginning of period	1	\$ 21,099	\$ 21,203 \$	21,094 \$	20,931 \$	20,912 \$	20,809 \$	20,836 \$	20,711	\$ 20,597	\$ 20,931 \$	20,711 \$	20,294
Issued													
Options Dividend reinvestment plan	2	28 94	28 89	24 92	72 91	27 82	18 85	56 84	47 78	30 84	152 366	148 329	186 335
Purchase of shares for cancellation	4	-	(221)	(7)	-	(90)	_	(167)	_	_	(228)	(257)	(104)
Balance at end of period	5	21,221	21,099	21,203	21,094	20,931	20,912	20,809	20,836	20,711	21,221	20,931	20,711
Preferred Shares	6	4 950	E 100	4,750	4,750	4,750	4,400	4.400	4,400	3,400	4,750	4,400	2,700
Balance at beginning of period Issue of shares	7	4,850 400	5,100 —	4,750 350	4,750	4,750	4,400 350	4,400 —	4,400	1,000	4,750 750	4,400 350	1,700
Redemption of shares	8	(250)	(250)	<del></del>	_	<del>-</del>	<del></del>	<del></del>	_		(500)	<del></del>	
Balance at end of period	9	5,000	4,850	5,100	4,750	4,750	4,750	4,400	4,400	4,400	5,000	4,750	4,400
Treasury Shares – Common Balance at beginning of period	10	(168)	(108)	(92)	(176)	(22)	(245)	(218)	(31)	(42)	(176)	(31)	(49)
Purchase of shares	11	(2,134)	(2,571)	(1,691)	(1,899)	(2,684)	(2,180)	(2,312)	(2,478)	(1,361)	(8,295)	(9,654)	(5,769)
Sale of shares	12	2,158	2,511	1,675	1,983	2,530	2,403	2,285	2,291	1,372	8,327	9,509	5,787
Balance at end of period	13	(144)	(168)	(108)	(92)	(176)	(22)	(245)	(218)	(31)	(144)	(176)	(31)
Treasury Shares – Preferred Balance at beginning of period	14	(3)	(5)	(9)	(7)	(8)	(7)	(5)	(5)	(5)	(7)	(5)	(3)
Purchase of shares	15	(26)	(24)	(48)	(31)	(38)	(46)	(41)	(50)	(58)	(129)	(17 <del>5</del> )	(115)
Sale of shares	16 17	22	26	52 (5)	29	(7)	45	(7)	50 (5)	58 (5)	129	173 (7)	113
Balance at end of period	17	(7)	(3)	(5)	(9)	(7)	(8)	(7)	(5)	(5)	(7)	(7)	(5)
Contributed Surplus Balance at beginning of period	18	195	194	229	214	207	200	206	203	197	214	203	214
Net premium (discount) on treasury shares	19	-	8	(34)	24	6	9	1	7	10	(2)	23	26
Stock options expensed Stock options exercised	20 21	3 (4)	3 (5)	3 (4)	3 (11)	3 (3)	3 (3)	4 (9)	5 (8)	3 (4)	12 (24)	15 (23)	6 (34)
Other	22	(1)	(5)	_	`(1)	1	(2)	(2)	(1)	(3)	`(7)	(4)	(9)
Balance at end of period	23	193	195	194	229	214	207	200	206	203	193	214	203
Retained Earnings	0.4	44.000	40.000	44 744	40.400	20. 472	07.577	07.000	05.450	04.007	40 400	05.450	20.052
Balance at beginning of period Impact of adoption of IFRS 9	24 25	44,223 -	43,363	41,744 –	40,489 53	39,473 n/a	37,577 n/a	37,330 n/a	35,452 n/a	34,387 n/a	40,489 53	35,452 n/a	32,053 n/a
Net income	26	2,942	3,087	2,898	2,335	2,677	2,740	2,475	2,504	2,274	11,262	10,396	8,821
Dividends Common	27	(1,223)	(1,222)	(1,239)	(1,102)	(1,105)	(1,108)	(1,113)	(1,021)	(1,019)	(4,786)	(4,347)	(4,002)
Preferred	28	(51)	(59)	(52)	(52)	(50)	(47)	(48)	(48)	(43)	(214)	(193)	(141)
Share issue expenses and others  Net premium on repurchase of common shares	29 30	(6)	- (1,236)	(4) (37)	_	- (427)	(4)	(713)	_	(8)	(10) (1,273)	(4) (1,140)	(14) (383)
Actuarial gains (losses) on employee benefit plans	31	259	290	53	20	(79)	315	(354)	443	(139)	622	325	(882)
Realized gains (losses) on equity securities at fair value through other comprehensive income	32				1	n/a	n/a	n/a	n/a	n/a	2	n/a	n/a
Balance at end of period	33	46,145	44,223	43,363	41,744	40,489	39,473	37,577	37,330	35,452	46,145	40,489	35,452
Accumulated Other Comprehensive Income (loss)		•		•		•	• •	• •		•			
Balance at beginning of period	34	6,498	5,923	4,472	8,006	6,564	11,853	9,131	11,834	11,037	8,006	11,834	10,209
Impact of adoption of IFRS 9 Change in unrealized gains (losses) on debt securities	35	- [	_	-	(77)	n/a	n/a	n/a	n/a	n/a	(77)	n/a	n/a
at fair value through other comprehensive income	36	(81)	(19)	(167)	6	n/a	n/a	n/a	n/a	n/a	(261)	n/a	n/a
Reclassification to earnings of changes in allowance for credit losses on debt securities at fair value through other													
comprehensive income	37	(1)	(16)	12	4	n/a	n/a	n/a	n/a	n/a	(1)	n/a	n/a
Reclassification to earnings of net losses (gains) in respect of debt securities at fair value through other comprehensive													
income	38	(16)	(1)	(3)	(2)	n/a	n/a	n/a	n/a	n/a	(22)	n/a	n/a
Change in unrealized gains (losses) on equity securities at fair value through other comprehensive income	39	(15)	25	2	26	n/a	n/a	n/a	n/a	n/a	38	n/a	n/a
Net change in unrealized gains (losses) on AFS securities	40	n/a	n/a	n/a	n/a	36	(94)	289	93	26	n/a	324	218
Net change in unrealized foreign currency translation gains (losses) on investment in subsidiaries, net of													
hedging activities	41	596	656	2,028	(2,245)	1,638	(4,428)	2,325	(1,423)	1,290	1,035	(1,888)	1,324
Net change in gains (losses) on derivatives designated as cash flow hedges	42	(342)	(70)	(421)	(1.246)	(232)	(767)	108	(1.373)	(519)	(2.079)	(2.264)	83
Balance at end of period	42	6,639	6,498	5,923	4,472	8,006	6,564	11,853	9,131	11,834	6,639	8,006	11,834
Non-Controlling Interests in Subsidiaries	44	993	993	992	986	983	1,588	1,652	1,622	1,650	993	983	1,650
Total Equity	45	\$ 80,040	\$ 77,687 \$	76,662 \$	73,174 \$	75,190 \$	73,464 \$	76,239 \$	73,302	\$ 74,214	\$ 80,040 \$	75,190 \$	74,214

## Analysis of Change in Equity (continued)

(\$ millions, except as noted)	LINE		2018	3			201	17		2016		Full Year	
For the period ended	#	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4	2018	2017	2016
NUMBER OF COMMON SHARES OUTSTANDING (thousands) <sup>1</sup>													
Balance at beginning of period	46	1,826,139	1,844,590	1,843,656	1,839,589	1,848,593	1,843,449	1,856,383	1,857,180	1,854,821	1,839,589	1,857,180	1,855,145
Issued													
Options	47	475	538	469	1,473	433	372	1,162	1,020	679	2,955	2,987	4,918
Dividend reinvestment plan	48	1,289	1,162	1,288	1,232	1,137	1,309	1,287	1,142	1,378	4,971	4,875	5,977
Purchase of shares for cancellation	49	· -	(19,400)	(600)	_	(7,980)	_	(15,000)	_	_	(20,000)	(22,980)	(9,500)
Impact of treasury shares	50	373	(751)	(223)	1,362	(2,594)	3,463	(383)	(2,959)	302	761	(2,473)	640
Balance at end of period	51	1,828,276	1,826,139	1,844,590	1,843,656	1,839,589	1,848,593	1,843,449	1,856,383	1,857,180	1,828,276	1,839,589	1,857,180

<sup>1</sup> The number of treasury common shares has been netted for the purpose of arriving at the total number of common shares considered for the calculation of EPS of the Bank.

## Change in Accumulated Other Comprehensive Income, Net of Income Taxes

(\$ millions)	LINE		2018			1		2017			2016	1 -		Full Year	
For the period ended	LINE #	Q4	Q3	Q2	Q1		Q4	Q3	Q2	Q1	2016 Q4		2018	2017	2016
Tor the period ended	<i>π</i>	<u> </u>	- QU	Q2	Q I	1	Q-7	<b>Q</b> 3	W2_	Q.	<u> </u>	J L	2010	2017	2010
Unrealized Gains (Losses) on Debt Securities at Fair Value															
through Other Comprehensive Income	-														
Balance at beginning of period	1	\$ 343 \$	379 \$	537 \$	510	\$	n/a \$	n/a \$	n/a \$	n/a	\$ n/a	\$	510 \$	n/a \$	n/a
Impact of adoption of IFRS 9	2	-	_	_	19		n/a	n/a	n/a	n/a	n/a		19	n/a	n/a
Change in unrealized gains (losses)	3	(81)	(19)	(167)	6		n/a	n/a	n/a	n/a	n/a		(261)	n/a	n/a
Change in allowance for expected credit losses on debt securities															
at fair value through other comprehensive income	4	(1)	(16)	12	4		n/a	n/a	n/a	n/a	n/a		(1)	n/a	n/a
Reclassification to earnings of losses (gains)	5	(16)	(1)	(3)	(2)		n/a	n/a	n/a	n/a	n/a		(22)	n/a	n/a
Net change for the period	6	(98)	(36)	(158)	8		n/a	n/a	n/a	n/a	n/a		(284)	n/a	n/a
Balance at end of period	7	245	343	379	537		n/a	n/a	n/a	n/a	n/a		245	n/a	n/a
Unrealized Gains (Losses) on Available-for-Sale Securities															
Balance at beginning of period	8	n/a	n/a	n/a	n/a		587	681	392	299	273		n/a	299	81
Change in unrealized gains (losses)	9	n/a	n/a	n/a	n/a		97	(46)	296	120	39		n/a	467	274
Reclassification to earnings of losses (gains)	10	n/a	n/a	n/a	n/a		(61)	(48)	(7)	(27)	(13)		n/a	(143)	(56)
Net change for the period	11	n/a	n/a	n/a	n/a		36	(94)	289	93	26		n/a	324	218
Balance at end of period	12	n/a	n/a	n/a	n/a		623	587	681	392	299		n/a	623	299
Unrealized Gains (Losses) on Equity Securities at Fair Value															
through Other Comprehensive Income	40		45	40	440		,	,	,		,		440	,	,
Balance at beginning of period	13	70	45	43	113		n/a	n/a	n/a	n/a	n/a		113	n/a	n/a
Impact of adoption of IFRS 9	14 15	-	- 25	2	(96)		n/a	n/a	n/a	n/a	n/a		(96)	n/a	n/a
Change in unrealized gains (losses)	16	(14)			27		n/a	n/a	n/a	n/a	n/a		40	n/a	n/a
Reclassification to retained earnings of losses (gains)	-	(1)	-	_	(1)		n/a	n/a	n/a	n/a	n/a	┨┢──	(2)	n/a	n/a
Net change for the period	17	(15)	25	2	26		n/a	n/a	n/a	n/a	n/a	1	38	n/a	n/a
Balance at end of period	18	55	70	45	43		n/a	n/a	n/a	n/a	n/a	1	55	n/a	n/a
Unrealized Foreign Currency Translation Gains (Losses)															
on Investments in Foreign Operations, Net of Hedging Activities															
Balance at beginning of period	19	8,230	7,574	5,546	7,791		6,153	10,581	8,256	9.679	8,389		7,791	9,679	8,355
Investment in foreign operations	20	780	838	2,791	(3,086)		2,275	(6,112)	3,210	(1,907)	1,639		1,323	(2,534)	1,290
Reclassification to earnings of net losses (gains) on investment in			000	2,	(0,000)		2,2.0	(0, )	0,2.0	(1,001)	1,000		.,020	(2,00.)	1,200
foreign operations	21	_	_	_	_		_	(25)	(9)	17	_		_	(17)	_
Hedging activities	22	(251)	(248)	(1,038)	1,145		(864)	2.309	(1,201)	652	(475)		(392)	896	43
Reclassification to earnings of net losses (gains) on hedges of		(== .)	(= : - )	(1,000)	.,		(00.)	_,	( - ,= )		()		()		
investments in foreign operations	23	_	_	_	_		_	13	9	(17)	_		_	5	_
Recovery of (provision for) income taxes	24	67	66	275	(304)		227	(613)	316	(168)	126		104	(238)	(9)
Net change for the period	25	596	656	2,028	(2,245)		1,638	(4,428)	2,325	(1,423)	1,290		1,035	(1,888)	1,324
Balance at end of period	26	8.826	8,230	7,574	5,546		7,791	6,153	10,581	8.256	9,679	1 -	8,826	7,791	9,679
Salarioo at ona or poriou		0,020	0,200	.,0	0,010		1,7.01	0,100	10,001	0,200	0,0.0	1 🗀	0,020	1,101	0,070
Gains (losses) on Derivatives Designated as Cash Flow Hedges															
Balance at beginning of period	27	(2,145)	(2,075)	(1,654)	(408)		(176)	591	483	1,856	2,375		(408)	1,856	1,773
Change in gains (losses)	28	(146)	524	393	(2,395)		888	(2,503)	1,375	(1,214)	591		(1,624)	(1,454)	835
Reclassification to earnings of losses (gains)	29	(196)	(594)	(814)	1,149		(1,120)	1,736	(1,267)	(159)	(1,110)	J L	(455)	(810)	(752)
Net change for the period	30	(342)	(70)	(421)	(1,246)		(232)	(767)	108	(1,373)	(519)		(2,079)	(2,264)	83
Balance at end of period	31	(2,487)	(2,145)	(2,075)	(1,654)		(408)	(176)	591	483	1,856		(2,487)	(408)	1,856
Accumulated Other Comprehensive Income at End of Period	32	\$ 6,639 \$	6,498 \$	5,923 \$	4,472	\$	8,006 \$	6,564 \$	11,853 \$	9,131	\$ 11,834	\$	6,639 \$	8,006 \$	11,834
·	,		· · · · · · · · · · · · · · · · · · ·		*	•				*					

(\$ millions)	LINE			2018					2017			20	16		Full Year	
For the period ended	#	(	Q4	Q3	Q2	Q1	Q	)4	Q3	Q2	Q1		Q4	2018	2017	2016
NON-CONTROLLING INTERESTS IN SUBSIDIARIES																
Balance at beginning of period	1	\$	993	\$ 992 \$	986 \$	983	\$	1,588 \$	1,652 \$	1,622 \$	1,650	\$	1,633	\$ 983 \$	1,650 \$	1,61
On account of income	2		18	18	18	18		35	29	28	29		29	72	121	11
On account of redemption of REIT preferred shares	3		-	_	_	_		(617)	_	_	_		-	_	(617)	
Foreign exchange and other adjustments	4		(18)	(17)	(12)	(15)		(23)	(93)	2	(57)		(12)	(62)	(171)	(7
Balance at end of period	5	\$	993	\$ 993 \$	992 \$	986	\$	983 \$	1,588 \$	1,652 \$	1,622	\$	1,650	\$ 993 \$	983 \$	1,65
INVESTMENT IN TD AMERITRADE																
Balance at beginning of period ncrease in reported investment through direct	6	\$	8,175	\$ 7,904 \$	7,505 \$	7,784	\$	6,714 \$	7,281 \$	6,883 \$	7,091	\$	6,859	\$ 7,784 \$	7,091 \$	6,68
ownership	7		-	-	-	_		487	_	_	_		-	_	487	

Dilution gain on the Scottrade transaction Decrease in reported investment through

Equity in net income, net of income taxes Foreign exchange and other adjustments

dividends received

Balance at end of period

6	\$ 8,175	\$ 7,904 \$	7,505	\$ 7,78	4	\$ 6,714	\$ 7,281	\$ 6,883	\$ 7,091	\$ 6,859	\$ 7,784 \$	7,091 \$	6,683
7	_	_	_		_	487	_	_	_	_	_	487	_
8	-	-	-		-	204	-	-	-	-	-	204	-
9	(64)	(63)	(62)	(6	3)	_	(51	(54	(107)	(49)	(252)	(212)	(200)
10	235	230	131	14		103	122		113	94	743	449	433
11	99	104	330	(36	3)	276	(638	) 341	(214)	187	170	(235)	175
12	\$ 8,445	\$ 8,175 \$	7,904	\$ 7,50	5	\$ 7,784	\$ 6,714	\$ 7,281	\$ 6,883	\$ 7,091	\$ 8,445 \$	7,784 \$	7,091

## Acronyms

Acronym	Definition	Acronym	Definition
ACI	Acquired Credit-Impaired	HELOC	Home Equity Line of Credit
AFS	Available-For-Sale	IFRS	International Financial Reporting Standards
AOCI	Accumulated Other Comprehensive Income	MBS	Mortgage-Backed Securities
AUA	Assets under Administration	N/A	Not Applicable
AUM	Assets under Management	OCI	Other Comprehensive Income
BRR	Borrower Risk Rating	OSFI	Office of the Superintendent of Financial Institutions Canada
CDS	Credit Default Swaps	PCL	Provision for Credit Losses
PS	Earnings Per Share	RESL	Real Estate Secured Lending
EVaR	Economic Value at Risk	ROE	Return on Common Equity
DIC	Federal Deposit Insurance Corporation	ТЕВ	Taxable Equivalent Basis
VOCI	Fair Value Through Other Comprehensive Income		

### Appendix – Canadian Personal and Commercial Banking

(\$ millions, except as noted)	LINE			20	18								2017					2016	Ì		F	ull Year		
For the period ended	#	Q4	C	3		Q2		Q1		Q4		Q3		Q2		Q1		Q4		2018		2017		2016
																			_					
Net interest income	1	\$ 2,824	\$ 2	753	\$	2,598	\$	2,645	\$	2,603	\$	2,526	\$	2,369	\$	2,445	\$	2,396	\$	10,820	\$	9,943	\$	9,367
Non-interest income	2	922		937		872		902		857		902		838		869		829		3,633		3,466		3,245
Total revenue	3	3,746	3	690		3,470		3,547		3,460		3,428		3,207		3,314		3,225	ĺ	14,453		13,409		12,612
Provision for credit losses <sup>1</sup>		·																						
Impaired <sup>2</sup>	4	245		226		219		237		244		238		235		269		263		927		986		1,011
Performing <sup>3</sup>	5	18		20		_		33		_		_		_		_		_		71		-		-
Total provision for credit losses	6	263		246		219		270		244		238		235		269		263		998		986		1,011
Non-interest expenses	7	1,628	1	546		1,421		1,478		1,465		1,418		1,407		1,407		1,443		6,073		5,697		5,456
Income (loss) before income taxes	8	1,855	1	898		1,830		1,799		1,751		1,772		1,565		1,638		1,519	ĺ	7,382		6,726		6,145
Provision for (recovery of) income taxes	9	495		506		488		480		469		473		418		438		406		1,969		1,798		1,637
Net income – reported	10	\$ 1,360	\$ 1	392	\$	1,342	\$	1,319	\$	1,282	\$	1,299	\$	1,147	\$	1,200	\$	1,113	\$	5,413	\$	4,928	\$	4,508
. (0.1.11)					•		_	44.0	١.		•	44.0	•	44.4	_	44.0	1	44.0		44.0	•		•	40.0
Average common equity (\$ billions)	11	\$ 11.9 45.5 %		11.7	\$	11.5	\$	11.3	, \$	11.1	\$	11.2	\$	11.1	\$	11.0 43.3 %	\$	11.0	\$	11.6	, \$	11.1	\$	10.8
Return on common equity – reported <sup>4</sup>	12	45.5 %		17.2 %		47.8	%	46.1 %	%	45.9	%	45.9	%	42.5	%	43.3 %	)	40.3 %	╵╙	46.6 %	6	44.4	%	41.8 %
Key Performance Indicators																								
(\$ billions, except as noted)																								
Common Equity Tier 1 Capital risk-weighted assets <sup>5</sup>	13	\$ 102	\$	100	\$	98	\$	96	\$	94	\$	92	\$	93	\$	91	\$	91	\$	102	\$	94	\$	91
Average loans – personal																								
Real estate secured lending																								
Residential mortgages	14	192.5	1	90.1		189.8		190.0		189.4		188.0		187.5		188.2		188.0		190.6		188.2		186.0
HELOC – amortizing <sup>6</sup>	15	49.1		15.4		42.1		40.0		37.5		33.6		31.4		30.1		28.3		44.1		33.2		26.2
Real estate secured lending – amortizing	16	241.6	2	35.5		231.9		230.0		226.9		221.6		218.9		218.3		216.3	ĺ	234.7		221.4		212.2
HELOC – non-amortizing <sup>6</sup>	17	35.5		35.6		35.5		35.7		35.9		36.0		35.1		35.2		35.8		35.6		35.6		36.1
Indirect auto <sup>6</sup>	18	24.5		23.7		22.9		22.8		22.3		21.6		20.9		20.8		20.6		23.5		21.4		19.7
Other <sup>6</sup>	19	13.1		13.0		12.9		12.7		12.8		12.7		12.5		12.4		12.4		12.9		12.6		12.4
Credit card	20	19.3		19.2		18.8		19.6		19.3		19.2		18.8		19.3		19.1		19.2		19.1		19.0
Total average loans – personal	21	334.0	3.	27.0		322.0		320.8		317.2		311.1		306.2		306.0		304.2		325.9		310.1		299.4
Average loans and acceptances – business	22	75.1		73.7		71.8		69.7		68.1		66.5		65.4		63.8		62.7		72.6		66.0		60.8
Average deposits																								
Personal	23	191.6	1	90.7		189.6		189.2		186.4		185.0		181.6		179.8		176.1		190.3		183.2		171.1
Business	24	112.8		11.9		109.7		109.3		107.4		105.6		99.2		99.0		95.6		111.0		102.8		89.1
Net interest margin including securitized assets	25	2.84 %		2.82 %		2.80	%	2.78 %	%	2.77	%	2.75	%	2.71	%	2.72 %	•	2.69 %		2.81 %	6		%	2.69 %
Efficiency ratio – reported	26	43.5		11.9		41.0		41.7		42.3		41.4		43.9		42.5		44.7		42.0		42.5		43.3
Number of Canadian retail branches at period end	27	1,098		108		1,121		1,129		1,128		1,138		1,153		1,154		1,156		1,098		1,128		1,156
Average number of full-time equivalent staff	28	27,368	27	093	2	6,657		26,958		27,280		27,532		27,561		27,866		27,875	╽Ĺ	27,022		27,560		27,523
Additional Information on Canadian																								
Wealth and Insurance																								
Breakdown of Total Net Income (loss)																								
Wealth	29	\$ 291	\$	298	\$	293	\$	311	\$	272	\$	268	\$	244	\$	244	\$	250	\$	1,193	\$	1,028	\$	935
Insurance	30	90		162	•	198		127		110	•	158		179		122	ľ	139		577		569	•	545
									-								•		_					

<sup>1</sup> Effective November 1, 2017, the PCL related to the allowances for credit losses for all three stages are recorded within the respective segment. Under IAS 39 and prior to November 1, 2017, the PCL related to the incurred but not identified allowance for credit losses related to products in the Canadian Retail segment was recorded in the Corporate segment.

PCL – impaired represents Stage 3 PCL under IFRS 9 and counterparty-specific and individually insignificant PCL under IAS 39 on financial assets.
PCL – performing represents Stage 1 and Stage 2 PCL under IFRS 9 and incurred but not identified PCL under IAS 39 on financial assets, loan commitments, and financial guarantees.

Capital allocated to the business segments was based on 9% CET1 Capital in fiscal 2016, 2017, and 2018.
 Amounts are calculated in accordance with the Basel III regulatory framework, and are presented based on the "all-in" methodology.

<sup>&</sup>lt;sup>6</sup> HELOC, Indirect auto, and Other are included in Consumer instalment and other personal on the Interim Consolidated Balance Sheet.