## Supplemental Financial Information

For the Third Quarter Ended July 31, 2019

For further information, please contact: TD Investor Relations

416-308-9030
www.td.com/investor
Gillian Manning - Head, Investor Relations (gillian.manning@td.com) Chris Bury - AVP, Investor Relations (chris.bury@td.com)

## Basis of Presentation


 Bank's 2018 Annual Report. For acronyms used in this package, refer to the "Acronyms" page

## How the Bank Reports


 the current period.

 provide the reader with a better understanding of how management views the Bank's performance. The items of note are disclosed on page 3 of this package.

 quarter 2019 Management's Discussion and Analysis and ENR.

 Statements.

## Segmented Information


 Banking. The Bank's other activities are grouped into the Corporate segment. The appendix page has been included to facilitate comparability with the reportable segments of the Bank's Canadian peers.

 used by other issuers. The capital allocated to the business segments was based on $10 \%$ Common Equity Tier 1 (CET1) Capital in fiscal 2019, and $9 \%$ in 2018 and 2017.



 the distributing segment. Income tax provision or recovery is generally applied to each segment based on a statutory tax rate and may be adjusted for items and activities unique to each segment.


 Wholesale Banking's results are reversed in the Corporate segment.
The Bank's U.S. strategic cards portfolio comprises agreements with certain U.S. retailers pursuant to which the Bank is the U.S. issuer of private label and co-branded consumer credit cards to their U.S.


 income (loss). The Net income (loss) included in the U.S. Retail segment includes only the portion of revenue and credit losses attributable to the Bank under the agreements.

|  | Page |  | Page |
| :---: | :---: | :---: | :---: |
| Highlights | 1 | Loans Managed | 15 |
| Shareholder Value | 2 | Gross Loans and Acceptances by Industry Sector and Geographic Location | 16-18 |
| Adjustments for Items of Note | 3 | Impaired Loans | 19 |
| Canadian Retail Segment | 4 | Impaired Loans and Acceptances by Industry Sector and Geographic Location | 20-22 |
| U.S. Retail Segment - Canadian Dollars | 5 | Allowance for Credit Losses | 23-24 |
| - U.S. Dollars | 6 | Allowance for Credit Losses by Industry Sector and Geographic Location | 25-27 |
| Wholesale Banking Segment | 7 | Provision for Credit Losses | 28 |
| Corporate Segment | 8 | Provision for Credit Losses by Industry Sector and Geographic Location | 29-31 |
| Net Interest Income and Margin | 9 | Analysis of Change in Equity | 32-33 |
| Non-Interest Income | 10 | Change in Accumulated Other Comprehensive Income, Net of Income Taxes | 34 |
| Non-Interest Expenses | 11 | Analysis of Change in Non-Controlling Interests in Subsidiaries and |  |
| Balance Sheet | 12 | Investment in TD Ameritrade | 35 |
| Assets Under Administration and Management | 13 | Acronyms | 36 |
| Goodwill, Other Intangibles, and Restructuring Charges | 14 | Appendix - Canadian Personal and Commercial Banking | A1 |

Highlights ${ }^{1}$
(\$ millions, except as noted)
For the period ended
Income Statement
Net interest income
Non-interest income
Total revenue
Provision for credit losses
Non-interest expeland related expenses
Income (loss) before provision for income taxes
Income (loss) (erore provision for income
Provision for (recovery of) income taxes
Income before equity in net income of an investment
Equity in net income of
Net income - reported $\quad$ nestment in TD Ameritrad
Adjustment for items of note, net of income taxes
Net income-adjusted
Preferred dividends
Net income available to common shareholders and
non-controlling interests in subsidiaries - adjusted Attributable to:
Common shareholders - adjusted
Earnings per Share (EPS) (\$) and Weighted-Averag
Number of Common Shares Outstanding (millions) ${ }^{2}$
Basic earnings: reported
Diluted earnings: $\begin{aligned} & \text { reported } \\ & \text { adjusted }\end{aligned}$
Weighted-average number of common shares outstanding Basic
Diluted
Balance Sheet (\$ billions)
Total assets
Total equity
Risk Metrics (\$ billions, except as noted)
Common Equity Tier 1 Capital risk-weighted assets ${ }^{3,4}$

Tier 1 Capital ${ }^{3}$
Total Capital ratio ${ }^{3,4}$
Leverage ratio ${ }^{5}$
Liquidity coverage ratio (LCR) ${ }^{6}$
r-tax impact of $1 \%$ increase in interest rates on:
Economic value of shareholders' equity ( $\$ \mathrm{~m}$
Economic value of shareholders'
Net interest income (\$ millions) ${ }^{9}$ ( $\$$ millions) ${ }^{8}$
Net impaired loans - personal, business, and government (\$ millions) ${ }^{10}$
Provision for credit losses as a $\%$ of average net loans and
acceptances ${ }^{10}$
Rating of senior debt: ${ }^{11}$
Rating of senior debt: ${ }^{11}$
Moody's
Standard and Poor's
Rating of legacy senior debt: ${ }^{12}$
Moody's
Standard and Poor's



 $81 \%$, respectively). Prior to the second quarter of 2018 , as the Bank was constrained by the Basel I regulatory floor, the RWA as it relates to the regulatory floor was calculated based on the Basel I risk weights which were the same for all capital ratios.
The leverage ratio is calculated as Tier 1 Capital, based on the "all-in" methodology, divided by leverage exposures. Refer to page 6 of the Supplemental Regulatory Disclosure Package for further details.
 July 31, 2018, April 30,2018 , January 31,2018 , October 31,2017 , and July 31,2017 was calculated as an average of $64,61,62,63,64,61,62,63$, and 64 daily data points, respectively, in the quarter
July 31, 2018, A
Not applicable.
 instantaneous change in interest rates.
Amounts represent the twelve-month net interest exposure to an instantaneous and sustained shift in interest rates.
Excludes acquired credit--impared (ACI) loans and debt securities classified as loans (DSCL) under IAS 39.


## Shareholder Value

## (\$ millions, except as noted)

 For the period ended$\underset{\#}{\text { LINE }}$
$\qquad$ Q3 2019

Q2 Q1 $\square$ Q4 Q3 Q2 Q1 $\square$ Q4 Q3 | Year to Date |  |
| :---: | :---: |
| 2019 | 2018 |

| Full Year |  |
| :--- | :---: |
| 2018 | 2017 |


| \$ | 3,186 |  |
| :---: | :---: | :---: |
|  | 80,160 |  |
|  | 15.8 | \% |
|  | 16.2 |  |
|  | 22.0 |  |
|  | 22.2 |  |
|  | 2.79 |  |
|  | 2.87 |  |
|  | 51.2 |  |
|  | 50.5 |  |
|  | 21.6 |  |
|  | 22.2 |  |
|  | 1.93 |  |
|  | 90,044 |  |



| \$ | 8,646 |  |  | 8,211 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 77,773 |  |  | 69,849 |  |
|  | 14.8 | \% |  | 15.6 | \% |
|  | 16.1 |  |  | 17.1 |  |
|  | 21.0 |  |  | 22.7 |  |
|  | 22.3 |  |  | 24.3 |  |
|  | 2.59 |  |  | 2.53 |  |
|  | 2.81 |  |  | 2.77 |  |
|  | 53.6 |  |  | 51.6 |  |
|  | 50.8 |  |  | 50.7 |  |
|  | 20.8 |  |  | 24.1 |  |
|  | 21.7 |  |  | 21.7 |  |
|  | 1.96 |  |  | 1.95 |  |
|  | 88,688 |  |  | 83,639 |  |


|  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: |
| $\$$ | 11,120 |  | $\$$ | 10,324 |
| 70,499 |  | 68,349 |  |  |
| 15.7 | $\%$ |  | 14.9 | $\%$ |
| 16.9 |  | 15.0 |  |  |
| 22.7 |  | 21.9 |  |  |
| 23.9 |  | 21.6 |  |  |
|  |  |  |  |  |
|  | 2.56 |  | 2.46 |  |
|  |  |  |  |  |
|  | 2.75 |  | 2.48 |  |
| 51.9 |  | 53.6 |  |  |
| 51.2 |  | 53.2 |  |  |
|  |  |  |  |  |
| 23.1 |  | 18.3 |  |  |
| 21.5 |  | 22.9 |  |  |
| 1.95 |  | 1.96 |  |  |
| 84,383 |  | 83,160 |  |  |

## Business Performance

Net income available to common shareholders and non-controlling interests in subsidiaries - reported Average common equity Return on common equity - reported Return on common equity - adjusted Return on tangible common equity Return on Common Equity Tier 1 - adjusted risk-weighted Eqsets - reported ${ }^{1}$ Return on Common Equity Tier 1 Capita risk-weighted assets - adjusted
Efficiency ratio - reported
Efficiency ratio - adjusted
Effective tax rate
Reported
Adjusted (TEB)
Net interest margin ${ }^{2}$

## Common Share Performance

Closing market price (\$)
Book value per common share (\$)
Closing market price to book value
Price-earnings ratio
Reported
Total shareholder return on common
shareholders' investment
Number of common shares
outstanding (millions)
Total market capitalization (\$ billions)

## Dividend Performance

Dividend per common share (\$)
Dividend yield

d
Dividend yield ${ }^{4}$
Common dividend payout ratio Reported Adjusted
${ }^{1}$ Amounts are calculated in accordance with the Basel III regulatory framework and are presented based on the "all-in" methodology.
Amounts are calculated in accordance with the Basel III regulatory framework and are presented
2 Net interest margin is net interest income calculated as a percentage of average earnings assets.
${ }^{3}$ Return is calculated based on share price movement and dividends reinvested over a trailing one-year perio

the quarter; b) for the year-to-date - by annualizing the year-to-date dividend per common share paid; and c) for the full year - dividend per common share paid during the year.

## Adjustments for Items of Note ${ }^{1}$

## (\$ millions, except as noted) <br> For the period ended

| $\begin{gathered} \text { LINE } \\ \# \end{gathered}$ | 2019 |  |  | 2018 |  |  |  | 2017 |  | Year to Date |  | Full Year |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q3 | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 | Q4 | Q3 | 2019 | 2018 | 2018 | 2017 |

## Pre-Tax Increase (Decrease) in Net Income

Amortization of intangibles ${ }^{2}$
Charges related to the long-term loyalty agreement with Air Canada
Charges associated with the acquisition of Greystone ${ }^{4}$
Charges associated with the Scottrade transaction ${ }^{5}$
Impact from U.S. tax reform
Dilution gain on the Scottrade transaction ${ }^{7}$
Ct Investing business in Europe ${ }^{8}$
the of derivatives hedging the reclassified available-for-sale securities portfolio

## Total

## Provision for (Recovery of) income Taxe

Amortization of intangibles ${ }^{2,10}$
Charges related to the long-term loyalty agreement with Air Canada
Charges associated with the acquisition of Greystone ${ }^{4}$
Charges associated with the Scottrade transaction ${ }^{5}$
Impact from U.S. tax reform
Dilution gain on the Scottrade transaction
Loss on sale of the Direct Investing business in Europe ${ }^{8}$
Fair value of derivatives hedging the reclassified available-for-sale securities portfolio
Total

## Total After-Tax Increase (Decrease) in Net Income

## After-Tax Increase (Decrease) in Diluted Earnings per Share (\$)

 Amortization of intangibles ${ }^{2}$Charges related to the long-term loyalty agreement with Air Canada ${ }^{3}$
Charges associated with the acquisition of Greystone ${ }^{4}$
Charges associated with the Scottrade transaction ${ }^{5}$
mpact from U.S. tax reform
transaction ${ }^{7}$
sale of the Direct Investing business in Europe
Fair value of derivatives hedging the reclassified available-for-sale securities portfolio
Total



| $\$$ | 324 | $\$$ | 310 |
| :--- | ---: | ---: | ---: |
|  | - | - |  |
|  | - | - |  |
|  | 193 | 46 |  |
|  | 48 | - |  |
|  | - | $(204)$ |  |
|  | - | 42 |  |
|  | - | $(41)$ |  |
| $\$$ | 565 | $\$$ | 153 |




| $\$$ | 55 | $\$$ | 78 |
| :---: | :---: | :---: | :---: |
|  | - | - |  |
|  | - | - |  |
|  | $(344)$ | 10 |  |
|  | - | - |  |
|  | - | 2 |  |
|  | - | $(7)$ |  |
| $\$$ | $(284)$ | $\$$ | 83 |



| $\$$ | $\mathbf{0 . 1 1}$ | $\$$ | 0.11 |
| :--- | ---: | ---: | ---: |
|  | $\mathbf{0 . 2 4}$ | - |  |
|  | $\mathbf{0 . 0 5}$ | - |  |
|  | - | 0.09 |  |
|  | - | 0.21 |  |
|  | - | - |  |
|  | - | - |  |
| $\$$ | $\mathbf{0 . 4 0}$ | $\$$ | 0.41 |


| $\$$ | 0.15 | $\$$ | 0.13 |
| :---: | :---: | :---: | :---: |
|  | - | - |  |
|  | - | - |  |
|  | 0.21 | 0.02 |  |
|  | - | $(0.11)$ |  |
|  | - | 0.02 |  |
|  | - | $(0.02)$ |  |
| $\$$ | 0.46 | $\$$ | 0.04 |

The adjustments for items of note are removed from reported results to arrive at adjusted results.
 amortization of software and asset servicing rights are recorded in amortization of intangibles, they are not included for purposes of the items of note
 The Transaction, the Bank recognized an expense of $\$ 607$ million ( $\$ 446$ million after-tax) in the Canadian Retail segment during the first quarter of 2019
 purchase price, direct transaction costs, and certain other acquisition-related costs. These amounts have been recorded as an adjustment to net income and were reported in the Canadian Retail segment

 been recorded as an adjustment to

 liabilities to the lower base rate of $21 \%$ and other related tax adjustments. The earnings impact was reported in the Corporate segment.
 ownership percentage in TD Ameritrade decreased and the Bank realized a dilution gain of $\$ 204$ million reported in the Corporate segment.
 business for the Bank.


 derivatives in excess of the accrued amount. Effective February 1, 2017, the total gains and losses as a result of changes in fair value of these derivatives are recorded in Wholesale Banking.
10 The amount reported in 2018 excludes $\$ 31$ million relating to the one-time adjustment of associated deferred tax liability balances as a result of the U.S. Tax Act. The impact of this adjustment is included in the Impact from U.S. tax reform item of note.
 date EPS impact.

Canadian Retail Segment

## RESULTS OF OPERATIONS

## (\$ millions, except as noted)

For the period ended
Net interest income
Non-interest incom
Total revenue
Provision for credit losses
${ }^{\text {Impaired }}{ }^{2}{ }^{2}$
Total provision for credit losses
Total provision for credit losses
Insurance claims and other related expenses Insurance claims and
Income (loss) before income taxes
Provision for (recovery of) income tax
Net income - reported
Adjustments for items of note, net of income taxes ${ }^{4}$
Net income - adjusted
Average common equity (\$ billions)
Averagn on common equity - reported
Return on common equity - adjusted ${ }^{5}$


| Year to Date |  |
| :--- | :---: |
| $\mathbf{2 0 1 9}$ |  |


| Full Year |  |  |  |
| :---: | :---: | :---: | :---: |
| 2018 |  | 2017 |  |
| \$ | 11,576 | \$ | 10,611 |
|  | 11,137 |  | 10,451 |
|  | 22,713 |  | 21,062 |
|  | 927 |  | 986 |
|  | 71 |  | - |
|  | 998 |  | 986 |
|  | 2,444 |  | 2,246 |
|  | 9,473 |  | 8,934 |
|  | 9,798 |  | 8,896 |
|  | 2,615 |  | 2,371 |
|  | 7,183 |  | 6,525 |
|  | - |  | - |
| \$ | 7,183 | \$ | 6,525 |
| \$ | 15.0 | \$ | 14.4 |
|  | 47.8 |  | 45.2 |
|  |  |  | 45.2 |

## (\$ billions, except as noted)

Common Equity Tier 1 Capital risk-weighted assets ${ }^{6}$ Average loans - personal

Real estate secured lending
Residential mortgages
Home Equity Line of Credit (HELOC) - amortizing ${ }^{7}$
Real estate secured lending - amortizing
HELOC - non-amortizing ${ }^{7}$
Indirect auto ${ }^{7}$
Other ${ }^{7}$
Credit card
Total average loans - personal
Average loans and acceptances - business
Average deposi
Personal
Business
Business
Wealth
Net interest margin including securitized assets
Assets under administration (AUA)
Assets under management (AUM)
Gross originated insurance premiums (\$ millions)
Efficiency ratio - reported
Efficiency ratio - adjusted
Number of Canadian retail branches at period end
Average number of full-time equivalent staff


| \$ | 117 |  | 107 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 193.9 |  | 190.0 |  |
|  | 52.4 |  | 42.5 |  |
|  | 246.3 |  | 232.5 |  |
|  | 35.0 |  | 35.6 |  |
|  | 24.9 |  | 23.1 |  |
|  | 18.2 |  | 17.7 |  |
|  | 19.6 |  | 19.2 |  |
| \$ | 344.0 |  | 328.1 |  |
|  | 78.0 |  | 71.7 |  |
|  | 196.8 |  | 189.9 |  |
|  | 112.3 |  | 110.4 |  |
|  | 24.3 |  | 24.0 |  |
|  | 2.96 | \% | 2.90 | \% |
|  | 419 |  | 403 |  |
|  | 350 |  | 297 |  |
|  | 3,237 |  | 2,998 |  |
|  | 44.8 | \% | 41.2 | \% |
|  | 40.9 |  | 41.2 |  |
|  | 1,097 |  | 1,108 |  |
|  | 40,695 |  | 38,316 |  |


 allowance for credit losses related to products in the Canadian Retail segment was recorded in the Corporate segment
PCL - impaired represents Stage 3 PCL under IFRS 9 and counterparty-specific and individually insignificant PCL under IAS 39 on financial assets.
PCL - performing represents Stage 1 and Stage 2 PCL under IFRS 9 and incurred but not identified PCL under IAS 39 on financial assets, loan commitments, and financial guarantees.
${ }^{4}$ The items of note pertain to the charges related to the long-term loyalty agreement with Air Canada and the acquisition of Greystone. Refer to footnotes 3 and 4 on page 3 .
${ }_{6}^{5}$ Capital allocated to the business segments was based on $10 \%$ CET1 Capital in fiscal 2019, and $9 \%$ in fiscal 2018 and 2017.
Amounts are calculated in accordance with the Basel III regulatory framework and are presented based on the "all-in" methodology.

## U.S. Retail Segment - Canadian Dollars

RESULTS OF OPERATONS

## For the period ended

Net interest income
Non-interest income ${ }^{1}$
Total revenue ${ }^{2}$
Total revenue ${ }^{2}$
Provision for credit losses ${ }^{3}$
Impaired ${ }^{4}$
Performing ${ }^{5}$
Total provision for credit losses
Non-interest expenses
Income (loss) before income taxes
Provision for (recovery of) income taxes ${ }^{1}$
U.S. Retail Bank net income - reported

Adjustments for items of note, net of income taxes ${ }^{6}$

## U.S. Retail Bank net income - adjusted

Equity in net income of an investment in TD Ameritrade reported ${ }^{1,7,8}$
Adjustments for items of note, net of income taxes ${ }^{9}$
Equity in net income of an investment in TD Ameritrade adjusted ${ }^{1,7}$

## Net income - adjusted

Net income - reported
Average common equity (\$ billions)
Return on common equity - reported
Return on common equity - adjusted ${ }^{10}$
Key Performance Indicators (\$ billions, except as noted)
Common Equity Tier 1 Capital risk-weighted assets ${ }^{\text {" }}$
Average loans - personal
Residential mortgages
Consumer instalment and other personal
HELOC
Indirect auto
Other
Total average loans - persona
Average loans and acceptances - business
Average debt securities classified as loans
Average deposits
Personal
Business
TD Ameritrade insured deposit accounts Net interest margin ${ }^{2}$
Assets under administration
Assets under management
Efficiency ratio - reported
Efficiency ratio - adjusted
Non-interest expenses - adjusted (\$ millions)
Number of U.S. retail stores as at period end ${ }^{13}$
Average number of full-time equivalent staff

credit-related investments and its investment in TD Ameritrade. The earnings impact was reported in the Corporate segment
The impact from certain treasury and balance sheet management activities relating to the U.S. Retail segment is recorded in the Corporate segment.
Includes all Federal Deposit Insurance Corporation (FDIC) covered loans and other ACI loans.
PCL - impaired represents Stage 3 PCL under IFRS 9 and counterparty-specific and individually insignificant PCL under IAS 39 on financial assets.
PCL - performing represents Stage 1 and Stage 2 PCL under IFRS 9 and incurred but not identified PCL under IAS 39 on financial assets, loan commitments, and financial guarantees.
Items of note relae to the charges associated with the Bank's acquistion of Scottrade Bank. Refer to footnote 5 on page 3 .
The after-tax amounts for amortization of intangibles relating to the Equity in net income of the investment in TD Am
The after-tax amounts for amortization of intangibles relating to the Equity in net income of the
Capital allocated to the business segments was based on $10 \%$ CET1 Capital in fiscal 2019 and $9 \%$ in fiscal 2011 isition of Scottrade . Refer to footnote 5 on page 3 .
Amounts are calculated in accordance with the Basel III regulatory framework and are presented based on the "all-in" methodology,
Net interest margin excludes the impact related to the TD Ameritrade insured deposit accounts (IDA) and the impact of intercompany deposits and cash collateral. In addition, the value of tax-exempt interest income is adjusted to its equivalent before-tax value. Includes full service retail banking stores.

## U.S. Retail Segment - U.S. Dollars

## RESULTS OF OPERATIONS

## (Us\$ milions, except as noted)

For the period ended
Net interest income
Non-interest income
Total revenue ${ }^{2}$
Provision for credit losses ${ }^{3}$
${ }^{\text {Impaired }}{ }^{4}$
Total provision for credit losses
Non-interest expenses
Income (loss) before income taxes
Provision for (recovery of) income taxes
U.S. Retail Bank net income - reported

Adjustments for items of note, net of income taxes ${ }^{6}$
U.S. Retail Bank net income - adjusted

Equity in net income of an investment in TD Ameritrade - reported ${ }^{1,7}$ Adjustments for items of note, net of income taxes ${ }^{9}$
Equity in net income of an investment in TD Ameritrade - adjusted ${ }^{1,7}$ Net income - adjusted
Net income - reported
Average common equity (US\$ billions)

## Key Performance Indicators (US\$ billions, except as noted)

Common Equity Tier 1 Capital risk-weighted assets ${ }^{10}$
Average loans - personal
Residential mortgages
Consumer instalment and other personal
HELOC
Indirect a
Credit card
Total average loans - personal
Average loans and acceptances - business
Average debt securities classified as loans
Average deposits
Personal
TD Ameritrade insured deposit accounts
Assets under administration
Assets under management
Non-interest expenses - adjusted (US\$ millions)

 certain tax credit-related investments and its investment in TD Ameritrade. The earnings impact was reported in the Corporate segment.
The impact from certain treasury and balance sheet management activities relating to the U.S. Retail segment is recorded in the Corporate segment
Includes all FDIC covered loans and other ACl loans.
PCL - impaired represents Stage 3 PCL under IFRS 9 and counterparty-specific and individually insignificant PCL under IAS 39 on financial assets.
${ }^{5}$ PCL - performing represents Stage 1 and Stage 2 PCL under IFRS 9 and incurred but not identified PCL under IAS 39 on financial assets, loan commitments, and financial guarantees
Items of note relate to the charges associated with the Bank's acquisition of Scottrade Bank. Refer to footnote 5 on page 3 .
The after-tax amounts for amortization of intangibles relating to the Equity in net income of the investment in TD Ameritrade is recorded in the Corporate segment with other acquired intangibles
Includes the impact of items of note relating to the Bank's share of charges associated with TD Ameritrade's acquisition of Scottrade. Refer to footnote 5 on page 3.
Amounts are calculated in accordance with the Basel III regulatory framework and are presented based on the "all-in" methodology.

## Wholesale Banking Segment

## RESULTS OF OPERATIONS

## (\$ millions, except as noted)

For the period ended
Net interest income (TEB)
Non-interest income ${ }^{1,2}$
Total revenue
Provision for (recovery of) credit losses ${ }^{3}$
Impaired ${ }^{2,4}$
Performing ${ }^{5}$
Total provision for (recovery of) credit losse Non-interest expenses
Income (loss) before income taxes
Provision for (recovery of) income taxes (TEB) ${ }^{6}$
Net income (loss) - reported
Average common equity (\$ billions)
Return on common equity ${ }^{7,8}$


## Key Performance Indicators

(\$ billions, except as noted)
Common Equity Tier 1 Capital risk-weighted assets ${ }^{9}$ Gross drawn ${ }^{10}$
Efficiency ratio
Average number of full-time equivalent staff

## Trading-Related Income (Loss) (TEB) ${ }^{11}$

Interest rate and credit
Foreign exchange
Equity and other
Total trading-related income (loss)
fective February 1, 2017, the
and treated as an item of note.
 accrual cost, continues to be reported in the Corporate segment.
 related to products in Wholesale Banking was recorded in the Corporate segment.
PCL - impaired represents Stage 3 PCL under IFRS 9 and counterparty-specific and individually insignificant PCL under IAS 39 on financial assets.
PCL - performing represents Stage 1 and Stage 2 PCL under IFRS 9 and incurred but not identified PCL under IAS 39 on financial assets, loan commitments, and financial guarantees.
 reported in the Corporate segment.
Capital allocated to the business segments was based on 10\% CET1 Capital in fiscal 2019, and 9\% in fiscal 2018 and 2017
CVA is included in accordance with OSFI guidance.
Amounts are calculated in accordance with the Basel III regulatory framework and are presented based on the "all-in" methodology.
${ }^{10}$ Includes gross loans and bankers' acceptances, excluding letters of credit, cash collateral, CDS, and allowance for credit losses relating to the corporate lending business.
Includes trading-related income reported in net interest income and non-interest income.

## Corporate Segment

## RESULTS OF OPERATIONS

## (\$ milions)

For the period ended

Net interest income (loss) ${ }^{1,2}$
Non-interest income (loss) ${ }^{2,3}$
Total revenue ${ }^{4}$
Provision for (recovery of) credit losses ${ }^{2,5,6}$
mpaired ${ }^{7}$
Performing ${ }^{8}$
Total provision for (recovery of) credit losse
Non-interest expenses
Income (loss) before income taxes and equity in net income of an investmen in TD Ameritrade
Provision for (recovery of) income taxes ${ }^{1,9}$
Equity in net income of an investment in TD Ameritrade
Net income (loss) - reported
Adjustments for items of note, net of income taxes ${ }^{10}$
Net income (loss) - adjusted

## Decomposition of Adjustments for Items of Note, Net of Income Taxes ${ }^{10}$

 Amortization of intangiblesImpact from the U.S. tax reform
Dilution gain on the Scottrade transaction
Loss on sale of the Direct Investing business in Europe
Fair value of derivatives hedging the reclassified available-for-sale securities portfolio

## Total adjustments for items of note

## Decomposition of Items included in Net Income (Loss) - Adjusted

 Net corporate expensesOther
Non-controlling interests
Net income (loss) - adjusted

## Average number of full-time equivalent staff

| $\underset{\#}{\mathrm{LINE}}[$ | 2019 |  |  |  |  |  | 2018 |  |  |  |  |  |  |  | 2017 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q3 |  | Q2 |  | Q1 |  | Q4 |  | Q3 |  | Q2 |  | Q1 |  | Q4 |  | Q3 |  |
| 1 | \$ | 463 | \$ | 369 | \$ | 396 | \$ | 316 | \$ | 317 | \$ | 368 | \$ | 336 | \$ | 408 | \$ | 322 |
| 2 |  | (10) |  | 105 |  | 84 |  | 179 |  | 162 |  | 84 |  | (44) |  | 229 |  | 94 |
| 3 |  | 453 |  | 474 |  | 480 |  | 495 |  | 479 |  | 452 |  | 292 |  | 637 |  | 416 |
| 4 |  | 103 |  | 138 |  | 168 |  | 109 |  | 119 |  | 110 |  | 133 |  | 104 |  | 94 |
| 5 |  | (20) |  | (6) |  | 59 |  | 46 |  | (12) |  | 7 |  | 50 |  | 27 |  | (7) |
| 6 |  | 83 |  | 132 |  | 227 |  | 155 |  | 107 |  | 117 |  | 183 |  | 131 |  | 87 |
| 7 |  | 643 |  | 643 |  | 558 |  | 648 |  | 671 |  | 601 |  | 577 |  | 607 |  | 666 |
| 8 |  | (273) |  | (301) |  | (305) |  | (308) |  | (299) |  | (266) |  | (468) |  | (101) |  | (337) |
| 9 |  | (91) |  | (132) |  | (102) |  | (120) |  | (181) |  | (106) |  | 207 |  | (144) |  | (183) |
| 10 |  | 9 |  | 8 |  | 11 |  | 7 |  | 5 |  | (3) |  | 41 |  | (2) |  | 4 |
| 11 |  | (173) |  | (161) |  | (192) |  | (181) |  | (113) |  | (163) |  | (634) |  | 41 |  | (150) |
| 12 |  | 64 |  | 66 |  | 67 |  | 63 |  | 4 |  | 73 |  | 521 |  | (145) |  | 96 |
| 13 | \$ | (109) | \$ | (95) | \$ | (125) | \$ | (118) | \$ | (109) | \$ | (90) | \$ | (113) | \$ | (104) | \$ | (54) |


| Year to Date |  |  |  |
| :---: | :---: | :---: | :---: |
| 2019 |  | 2018 |  |
| \$ | 1,228 | \$ | 1,021 |
|  | 179 |  | 202 |
|  | 1,407 |  | 1,223 |
|  | 409 |  | 362 |
|  | 33 |  | 45 |
|  | 442 |  | 407 |
|  | 1,844 |  | 1,849 |
|  | (879) |  | $(1,033)$ |
|  | (325) |  | (80) |
|  | 28 |  | 43 |
|  | (526) |  | (910) |
|  | 197 |  | 598 |
| \$ | (329) | \$ | (312) |


| Full Year |  |
| :---: | :---: |
| 2018 | 2017 |


| 14 | \$ | 64 | \$ | 66 | \$ | 67 | \$ | 63 | \$ | 65 | \$ | 73 | \$ | 68 | \$ | 59 | \$ | 56 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 15 |  | - |  | - |  | - |  | - |  | (61) |  | - |  | 453 |  | - |  | - |
| 16 |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | (204) |  | - |
| 17 |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | 40 |
| 18 |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |
| 19 | \$ | 64 | \$ | 66 | \$ | 67 | \$ | 63 | \$ | 4 | \$ | 73 | \$ | 521 | \$ | (145) | \$ | 96 |


| $\$$ | 197 | $\$$ | 206 |
| :--- | :--- | :--- | :--- |
|  | - | 392 |  |
|  | - | - |  |
|  | - | - |  |
|  | - | - |  |
| $\$$ | 197 | $\$$ | 598 |


| $\$$ | 269 | $\$$ | 232 |
| :---: | :---: | :---: | :---: |
|  | 392 | - |  |
|  | - | $(204)$ |  |
|  | - | 40 |  |
|  | - |  | $(34)$ |
| $\$$ | 661 | $\$$ | 34 |


|  | (156) | \$ | (176) |  | (182) | \$ | (221) | \$ | (214) | \$ | (189) | \$ | (198) | \$ | (182) | \$ | (166) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 47 |  | 81 | \$ | 39 |  | 85 |  | 87 |  | 81 |  | 67 |  | 43 |  | 83 |
|  | - |  | - |  | 18 |  | 18 |  | 18 |  | 18 |  | 18 |  | 35 |  | 29 |
| \$ | (109) | \$ | (95) | \$ | (125) | \$ | (118) | \$ | (109) | \$ | (90) | \$ | (113) | \$ | (104) | \$ | (54) |


| $\$$ | $(514)$ |  |
| :--- | :---: | :---: |
|  | 167 | $(601)$ |
|  | 18 | 235 |
| $\$$ | $(329)$ | $\$$ |


| $\$$ | $(822)$ | $\$$ |
| :---: | :---: | :---: |
|  | 320 | $(767)$ |
|  | 72 | 311 |
| $\$$ | $(430)$ | $\$$ |

Includes the elimination of TEB adjustments reported in Wholesale Banking's results.
Business segment results are presented excluding the impact of asset securitization programs, which are reclassified in the Corporate segment.
Effective February 1, 2017, the total gains and losses on derivatives hedging the reclassified securities portfolio (classified as FVOCI under IFRS 9 and AFS under IAS 39) are recorded in Wholesale Banking, previously reported in the Corporate segment.
Includes the impact from certain treasury and balance sheet management activities relating to the U.S. Retail segment.
PCL relates to the Bank's U.S. strategic cards portfolio and debt securities residing in the Corporate segment.
 related to products in the Canadian Retail and Wholesale Banking segments were recorded in the Corporate segment.
PCL - impaired represents Stage 3 PCL under IFRS 9 and counterparty-specific and individually insignificant PCL under IAS 39 on financial assets.
${ }^{8}$ PCL - performing represents Stage 1 and Stage 2 PCL under IFRS 9 and incurred but not identified PCL under IAS 39 on financial assets, loan commitments, and financial guarantees,

 lower base rate of $21 \%$ and other related tax adjustments.
${ }^{10}$ For detailed footnotes to the items of note, refer to page 3.

## Net Interest Income and Margin

## (\$ millions, except as noted)

For the period ended
Interest Income
Loans
Securities
Deposits with banks
Total interest income
Interest Expense
Deposits
Securitization liabilities
Subordinated notes and debenture
Othe
Total interest expense
Net Interest Income
TEB adjustment
Net Interest Income (TEB)
Average total assets (\$ billions) Average earning assets (\$ billions)

Net interest margin


## Non-Interest Income

(\$ millions)
For the period ended

$\stackrel{\text { LINE }}{\#}$| Q3 | 2019 <br> Q2 | Q1 | Q4 | Q3 $^{2018}$ | Q2 | Q1 | Q4 $^{2017}$ | Q3 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |


| Year to Date |  |
| :---: | :---: |
| 2019 | 2018 |

Investment and Securities Services
Broker dealer fees and commissions
Full-service brokerage and other securities services
Underwriting and advisory
Investment management fees
Mutual fund managemen
Trust fees
and securities services Credit fees
n (loss)
Income (loss) from non-trading financial instruments at fair value through profit or loss
income (loss) from financial instruments designated at fair value through profit or loss
Related to insurance subsidiaries ${ }^{1}$
Deposits
oan commitments ${ }^{2}$
Other
Service charges
Card services
Insurance revenue
Other incom
Foreign exchange - non-tradin
Other
Total non-interest income

| \$ | 150 | \$ | 155 | \$ | 175 | \$ | 157 | \$ | 136 | \$ | 134 | \$ | 150 | \$ | 118 | \$ | 118 | \$ | 480 | \$ | 420 | \$ | 577 | \$ | 493 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 301 |  | 297 |  | 284 |  | 284 |  | 280 |  | 264 |  | 271 |  | 260 |  | 256 |  | 882 |  | 815 |  | 1,099 |  | 1,013 |
|  | 116 |  | 174 |  | 90 |  | 134 |  | 194 |  | 115 |  | 123 |  | 126 |  | 161 |  | 380 |  | 432 |  | 566 |  | 589 |
|  | 159 |  | 157 |  | 155 |  | 132 |  | 136 |  | 137 |  | 141 |  | 135 |  | 136 |  | 471 |  | 414 |  | 546 |  | 534 |
|  | 455 |  | 434 |  | 427 |  | 448 |  | 454 |  | 436 |  | 452 |  | 437 |  | 445 |  | 1,316 |  | 1,342 |  | 1,790 |  | 1,738 |
|  | 32 |  | 32 |  | 33 |  | 34 |  | 34 |  | 34 |  | 34 |  | 34 |  | 40 |  | 97 |  | 102 |  | 136 |  | 145 |
|  | 1,213 |  | 1,249 |  | 1,164 |  | 1,189 |  | 1,234 |  | 1,120 |  | 1,171 |  | 1,110 |  | 1,156 |  | 3,626 |  | 3,525 |  | 4,714 |  | 4,512 |
|  | 333 |  | 331 |  | 303 |  | 311 |  | 325 |  | 292 |  | 282 |  | 278 |  | 304 |  | 967 |  | 899 |  | 1,210 |  | 1,130 |
|  | 23 |  | 35 |  | (11) |  | 34 |  | 41 |  | 33 |  | 3 |  | 41 |  | 37 |  | 47 |  | 77 |  | 111 |  | 128 |
|  | 398 |  | 237 |  | 175 |  | 322 |  | 125 |  | 318 |  | 287 |  | 141 |  | 237 |  | 810 |  | 730 |  | 1,052 |  | 303 |
|  | 31 |  | 73 |  | 11 |  | 22 |  | 8 |  | 5 |  | 13 |  | n/a |  | n/a |  | 115 |  | 26 |  | 48 |  | n/a |
|  | 34 |  | 49 |  | 31 |  | (25) |  | 7 |  | (15) |  | (19) |  | (6) |  | (59) |  | 114 |  | (27) |  | (52) |  | (93) |
|  | (9) |  | 7 |  | 3 |  | - |  | - |  | - |  | - |  | - |  | - |  | 1 |  | - |  | - |  | - |
|  | (25) |  | (10) |  | 5 |  | (20) |  | (20) |  | (19) |  | (55) |  | (28) |  | (77) |  | (30) |  | (94) |  | (114) |  | (167) |
|  | 8 |  | 7 |  | (3) |  | (1) |  | - |  | (2) |  | (1) |  | 3 |  | (1) |  | 12 |  | (3) |  | (4) |  | 6 |
|  | 736 |  | 692 |  | 714 |  | 698 |  | 695 |  | 652 |  | 671 |  | 658 |  | 682 |  | 2,142 |  | 2,018 |  | 2,716 |  | 2,648 |
|  | 630 |  | 614 |  | 643 |  | 608 |  | 623 |  | 550 |  | 595 |  | 560 |  | 638 |  | 1,887 |  | 1,768 |  | 2,376 |  | 2,388 |
|  | 1,088 |  | 1,035 |  | 1,035 |  | 1,047 |  | 1,030 |  | 1,024 |  | 944 |  | 943 |  | 956 |  | 3,158 |  | 2,998 |  | 4,045 |  | 3,760 |
|  | 31 |  | 41 |  | 72 |  | 35 |  | 69 |  | 40 |  | 43 |  | 20 |  | 22 |  | 144 |  | 152 |  | 187 |  | 140 |
|  | (16) |  | (4) |  | (4) |  | 160 |  | 107 |  | 86 |  | 11 |  | 235 |  | 138 |  | (24) |  | 204 |  | 364 |  | 600 |
|  | 15 |  | 37 |  | 68 |  | 195 |  | 176 |  | 126 |  | 54 |  | 255 |  | 160 |  | 120 |  | 356 |  | 551 |  | 740 |
| \$ | 4,475 | \$ | 4,356 | \$ | 4,138 | \$ | 4,380 | \$ | 4,244 | \$ | 4,084 | \$ | 3,945 | \$ | 3,955 | \$ | 4,033 | \$ | 12,969 | \$ | 12,273 | \$ | 16,653 | \$ | 15,355 |


insurance subsidiaries.
The results of the Bank's economic hedges on loan commitments are included in Other income - Other.
Includes dilution gain of $\$ 204$ million, on the Scottrade transaction, in the fourth quarter of 2017. For further details, refer to footnote 7 on page 3.

## Non-Interest Expenses

(\$ millions)
For the period ended
Salaries and Employee Benefits
Salaries
Incentive compensation
Pension and other employee benefits Total salaries and employee benefits

## Occupancy

Rent
Depreciation and impairment losse
Other
Total occupancy

## Equipment

Rent
Depreciation and impairment losses
Other
Total equipment
Amortization of Other Intangible
Software and asset servicing rights
Other
Total amortization of other intangibles
Marketing and Business Developmen Restructuring Charges
Brokerage-Related and Sub-Advisory Fees Professional and Advisory Services
Other Expenses ${ }^{1,2}$
Total non-interest expenses
Includes the retailer program partners' share of the U.S. strategic cards portfolio.
Includes $\$ 607$ million in connection with the Bank's long-term loyalty program agreement with Air Canada in the first quarter of 2019. For further details, refer to footnote 3 on page 3 .

## Balance Sheet ${ }^{1}$

## (\$ millions)

Asset
Cash and due from banks
Interest-bearing deposits with bank
Trading loans, securities, and other
Non-trading financial assets at fair value through profit or loss
Derivatives
Financial ass
Financial assets designated at fair value through profit or loss
Financial assets at fair value through other comprehensive income
Available-for-sale securities
Held-to-maturity securitie
Debt securities at amortized cost, net of allowance for credit losses
Securities purchased under reverse repurchase agreements
Loans
Residential mortgages
Consumer instalment and other personal: HELOC Indirect auto
Other
Credit card
Business and government
Allowance for loan losses
Loans, net of allowance for loan losse
Other
Customers' liability under acceptances
Investment in TD Ameritrade
Goodwill
Other intangibles
Land, buildings, equipment, and other depreciable assets
Amounts receivable from brokers, dealers and clients
Other assets

## Total assets

LIABILITIES
Trading deposits
Securitization liabilities at fair va
Financial liabilities designated at fair value through profit or loss

## Deposits

Personal: Non-term
Banks
Business and government

Other
Acceptances
Obligations related to Securitization liabilities at amortized cost
Amounts payable to brokers, dealers and clients
Insurance-related liabilities
Subordinated notes and debentures
Total liabilities
EQUITY

## Shareholders' Equity

Common shares
Preferred shares
Treasury shares: $\begin{aligned} & \text { Common } \\ & \text { Preferred }\end{aligned}$
Contributed surplus
Retained earnings
Accumulated other comprehensive income (loss)

## Non-controlling interests in subsidiaries <br> Total equity

Total liabilities and equity
Certain comparative amounts have been reclassified to conform with the presentation adopted in the current perion
$\qquad$

| \$ | 5,012 | \$ | 5,009 | \$ | 4,381 | \$ | 4,735 | \$ | 5,541 | \$ | 4,197 | \$ | 3,896 | \$ | 3,971 | \$ | 4,113 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 34,697 |  | 28,453 |  | 31,671 |  | 30,720 |  | 34,578 |  | 36,387 |  | 44,893 |  | 51,185 |  | 45,601 |
|  | 142,161 |  | 132,805 |  | 122,070 |  | 127,897 |  | 124,061 |  | 114,017 |  | 111,875 |  | 103,918 |  | 99,819 |
|  | 6,033 |  | 4,202 |  | 3,875 |  | 4,015 |  | 3,865 |  | 4,087 |  | 4,504 |  | n/a |  | n/a |
|  | 52,555 |  | 43,624 |  | 45,094 |  | 56,996 |  | 47,567 |  | 55,098 |  | 60,557 |  | 56,195 |  | 63,087 |
|  | 4,018 |  | 3,379 |  | 3,760 |  | 3,618 |  | 3,246 |  | 3,442 |  | 3,305 |  | 4,032 |  | 3,833 |
|  | 116,700 |  | 125,109 |  | 126,253 |  | 130,600 |  | 130,152 |  | 134,011 |  | 135,262 |  | n/a |  | n/a |
|  | n/a |  | n/a |  | n/a |  | n/a |  | n/a |  | n/a |  | n/a |  | 146,411 |  | 123,273 |
|  | 321,467 |  | 309,119 |  | 301,052 |  | 323,126 |  | 308,891 |  | 310,655 |  | 315,503 |  | 310,556 |  | 290,012 |
|  | n/a |  | n/a |  | n/a |  | n/a |  | n/a |  | n/a |  | n/a |  | 71,363 |  | 71,233 |
|  | 116,390 |  | 111,544 |  | 107,162 |  | 107,171 |  | 99,839 |  | 90,106 |  | 81,695 |  | n/a |  | n/a |
|  | 162,644 |  | 149,949 |  | 132,430 |  | 127,379 |  | 129,019 |  | 140,914 |  | 124,600 |  | 134,429 |  | 120,400 |
|  | 231,349 |  | 227,258 |  | 225,700 |  | 225,191 |  | 221,777 |  | 219,152 |  | 217,871 |  | 222,079 |  | 215,505 |
|  | 101,817 |  | 100,350 |  | 99,172 |  | 98,527 |  | 95,615 |  | 91,603 |  | 88,521 |  | 87,419 |  | 84,295 |
|  | 56,842 |  | 54,989 |  | 53,724 |  | 54,086 |  | 52,995 |  | 51,631 |  | 50,501 |  | 51,464 |  | 48,932 |
|  | 19,563 |  | 19,369 |  | 19,046 |  | 19,466 |  | 19,127 |  | 18,772 |  | 18,689 |  | 18,218 |  | 18,165 |
|  | 36,756 |  | 36,004 |  | 35,726 |  | 35,018 |  | 34,664 |  | 33,664 |  | 33,134 |  | 33,007 |  | 32,463 |
|  | 233,374 |  | 229,423 |  | 218,829 |  | 217,654 |  | 214,585 |  | 210,726 |  | 201,878 |  | 200,978 |  | 193,505 |
|  | n/a |  | n/a |  | n/a |  | n/a |  | n/a |  | n/a |  | n/a |  | 3,209 |  | 3,181 |
|  | $\begin{array}{r} 679,701 \\ (3,769) \end{array}$ |  | $\begin{gathered} 667,393 \\ (3,778) \end{gathered}$ |  | $\begin{aligned} & 652,197 \\ & \hline(3729) \end{aligned}$ |  | $649,942$ |  | $\begin{array}{r} 638,763 \\ (3,535) \end{array}$ |  | $\begin{aligned} & 625,548 \\ & (3549) \end{aligned}$ |  | $610,594$ |  | $\begin{aligned} & 616,374 \\ & (3783) \end{aligned}$ |  | $596,046$ |
|  | 675,932 |  | 663,615 |  | 648,468 |  | 646,393 |  | 635,228 |  | 621,999 |  | 607,129 |  | 612,591 |  | 592,369 |
|  | 15,219 |  | 16,189 |  | 17,881 |  | 17,267 |  | 15,090 |  | 14,913 |  | 14,817 |  | 17.297 |  | 16,855 |
|  | 9,108 |  | 9,027 |  | 8,679 |  | 8,445 |  | 8,175 |  | 7,904 |  | 7,505 |  | 7,784 |  | 6,714 |
|  | 17,006 |  | 17,232 |  | 16,941 |  | 16,536 |  | 16,360 |  | 16,169 |  | 15,558 |  | 16,156 |  | 15,630 |
|  | 2,565 |  | 2,623 |  | 2,647 |  | 2,459 |  | 2,483 |  | 2,509 |  | 2,521 |  | 2,618 |  | 2,586 |
|  | 5,463 |  | 5,500 |  | 5,353 |  | 5,324 |  | 5,212 |  | 5,187 |  | 5,102 |  | 5,313 |  | 5,154 |
|  | 1,898 |  | 2,136 |  | 2,266 |  | 2,812 |  | 2,724 |  | 2,661 |  | 2,352 |  | 2,497 |  | 2,472 |
|  | 21,169 |  | 18,954 |  | 26,827 |  | 26,940 |  | 14,322 |  | 15,826 |  | 22,902 |  | 29,971 |  | 16,818 |
|  | 16,872 |  | 17,238 |  | 16,748 |  | 15,596 |  | 15,042 |  | 14,409 |  | 12,843 |  | 13,264 |  | 12,424 |
|  | 89,300 |  | 88,899 |  | 97,342 |  | 95,379 |  | 79,408 |  | 79,578 |  | 83,600 |  | 94,900 |  | 78,653 |
| \$ | 1,405,442 | \$ | 1,356,588 | \$ | 1,322,506 | \$ | 1,334,903 | \$ | 1,292,504 | \$ | 1,283,836 | \$ | 1,261,316 | \$ | 1,278,995 | \$ | 1,202,381 |


| 33 | \$ | 37,796 | \$ | 53,974 | \$ | 82.559 | \$ | 114,704 | \$ | 107,599 | \$ | 103,393 | \$ | 93,827 | \$ | 79.940 | \$ | 81.732 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 34 |  | 53,569 |  | 42,199 |  | 42,665 |  | 48,270 |  | 42,966 |  | 47,905 |  | 58,578 |  | 51,214 |  | 61,300 |
| 35 |  | 12,749 |  | 12,738 |  | 12,294 |  | 12,618 |  | 12,018 |  | 12,240 |  | 11,840 |  | 12,757 |  | 12,435 |
| 36 |  | 95,774 |  | 57,783 |  | 26,885 |  | 16 |  | 23 |  | 18 |  | 30 |  | 8 |  | 39 |
| 37 |  | 199,888 |  | 166,694 |  | 164,403 |  | 175,608 |  | 162,606 |  | 163,556 |  | 164,275 |  | 143,919 |  | 155,506 |
| 38 |  | 433,923 |  | 433,532 |  | 428,040 |  | 424,580 |  | 421,161 |  | 421,387 |  | 406,914 |  | 417,648 |  | 383,700 |
| 39 |  | 57,615 |  | 56,729 |  | 55,092 |  | 53,064 |  | 51,644 |  | 50,596 |  | 50,417 |  | 50,507 |  | 49,543 |
| 40 |  | 16,560 |  | 19,669 |  | 16,766 |  | 16,712 |  | 19,609 |  | 22,307 |  | 22,959 |  | 25,887 |  | 22,729 |
| 41 |  | 362,228 |  | 365,413 |  | 349,440 |  | 357,083 |  | 346,154 |  | 335,511 |  | 333,154 |  | 338,782 |  | 317,895 |
| 42 |  | 870,326 |  | 875,343 |  | 849,338 |  | 851,439 |  | 838,568 |  | 829,801 |  | 813,444 |  | 832,824 |  | 773,867 |
| 43 |  | 15,219 |  | 16,189 |  | 17,881 |  | 17,269 |  | 15,090 |  | 14,934 |  | 14,817 |  | 17,297 |  | 16,855 |
| 44 |  | 35,299 |  | 36,365 |  | 38,890 |  | 39,478 |  | 39,354 |  | 37,405 |  | 37,167 |  | 35,482 |  | 34,806 |
| 45 |  | 123,208 |  | 107,885 |  | 94,762 |  | 93,389 |  | 94,609 |  | 96,177 |  | 83,948 |  | 88,591 |  | 78,118 |
| 46 |  | 14,179 |  | 14,020 |  | 13,986 |  | 14,683 |  | 15,296 |  | 15,389 |  | 15,773 |  | 16,076 |  | 16,688 |
| 47 |  | 21,866 |  | 19,323 |  | 26,094 |  | 28,385 |  | 14,756 |  | 17,835 |  | 24,996 |  | 32,851 |  | 17,694 |
| 48 |  | 6,792 |  | 6,644 |  | 6,698 |  | 6,698 |  | 6,643 |  | 6,541 |  | 6,713 |  | 6,775 |  | 6,727 |
| 49 |  | 21,687 |  | 20,259 |  | 19,891 |  | 19,174 |  | 20,872 |  | 17,905 |  | 19,491 |  | 20,462 |  | 18,942 |
|  |  | 238,250 |  | 220,685 |  | 218,202 |  | 219,076 |  | 206,620 |  | 206,186 |  | 202,905 |  | 217,534 |  | 189,830 |
| 51 |  | 10,596 |  | 8,968 |  | 8,893 |  | 8,740 |  | 7,023 |  | 7,631 |  | 7,518 |  | 9,528 |  | 9,714 |
| 52 |  | 1,319,060 |  | 1,271,690 |  | 1,240,836 |  | 1,254,863 |  | 1,214,817 |  | 1,207,174 |  | 1,188,142 |  | 1,203,805 |  | 1,128,917 |
| 53 |  | 21,722 |  | 21,718 |  | 21,661 |  | 21,221 |  | 21,099 |  | 21,203 |  | 21,094 |  | 20,931 |  | 20,912 |
| 54 |  | 5,800 |  | 5,350 |  | 5,350 |  | 5,000 |  | 4,850 |  | 5,100 |  | 4,750 |  | 4,750 |  | 4,750 |
| 55 |  | (44) |  | (49) |  | (139) |  | (144) |  | (168) |  | (108) |  | (92) |  | (176) |  | (22) |
| 56 |  | (4) |  | (6) |  | (3) |  | (7) |  | (3) |  | (5) |  | (9) |  | (7) |  | (8) |
| 57 |  | 157 |  | 162 |  | 158 |  | 193 |  | 195 |  | 194 |  | 229 |  | 214 |  | 207 |
| 58 |  | 48,818 |  | 47,980 |  | 46,660 |  | 46,145 |  | 44,223 |  | 43,363 |  | 41,744 |  | 40,489 |  | 39,473 |
| 59 |  | 9,933 |  | 9,743 |  | 7,983 |  | 6,639 |  | 6,498 |  | 5,923 |  | 4,472 |  | 8,006 |  | 6,564 |
| 60 |  | 86,382 |  | 84,898 |  | 81,670 |  | 79,047 |  | 76,694 |  | 75,670 |  | 72,188 |  | 74,207 |  | 71,876 |
| 61 |  |  |  | - |  | - |  | 993 |  | 993 |  | 992 |  | 986 |  | 983 |  | 1,588 |
| 62 |  | 86,382 |  | 84,898 |  | 81,670 |  | 80,040 |  | 77,687 |  | 76,662 |  | 73,174 |  | 75,190 |  | 73,464 |
| 63 | \$ | 1,405,442 | \$ | 1,356,588 | \$ | 1,322,506 | \$ | 1,334,903 | \$ | 1,292,504 | \$ | 1,283,836 | \$ | 1,261,316 | \$ | 1,278,995 | \$ | 1,202,381 |

## Assets Under Administration and Management

| (\$ millions) | $\underset{\#}{\operatorname{LINE}}$ | 2019 |  |  |  |  |  | 2018 |  |  |  |  |  |  |  | 2017 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| As at |  | Q3 |  | Q2 |  | Q1 |  | Q4 |  | Q3 |  | Q2 |  | Q1 |  | Q4 |  | Q3 |  |
| Assets Under Administration ${ }^{1}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| U.S. Retail | 1 | \$ | 26,765 | \$ | 27,013 | \$ | 25,591 | \$ | 25,460 | \$ | 25,004 | \$ | 24,277 | \$ | 22,933 | \$ | 23,349 | \$ | 22,638 |
| Canadian Retail | 2 |  | 418,870 |  | 420,721 |  | 395,864 |  | 388,724 |  | 403,267 |  | 392,091 |  | 396,674 |  | 387,400 |  | 370,372 |
| Total | 3 | \$ | 445,635 | \$ | 447,734 | \$ | 421,455 | \$ | 414,184 | \$ | 428,271 | \$ | 416,368 | \$ | 419,607 | \$ | 410,749 | \$ | 393,010 |
| Assets Under Management |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| U.S. Retail | 4 | \$ | 56,604 | \$ | 62,578 | \$ | 60,014 | \$ | 68,137 | \$ | 76,006 | \$ | 76,022 | \$ | 79,726 | \$ | 81,028 | \$ | 75,825 |
| Canadian Retail | 5 |  | 350,282 |  | 348,620 |  | 331,672 |  | 289,021 |  | 296,929 |  | 289,150 |  | 288,631 |  | 282,824 |  | 271,734 |
| Total | 6 | \$ | 406,886 | \$ | 411,198 |  | 391,686 | \$ | 357,158 | \$ | 372,935 | \$ | 365,172 | \$ | 368,357 | \$ | 363,852 | \$ | 347,559 |

Excludes mortgage-backed securities (MBS) in the Canadian Retail segment, coming back on balance sheet as mortgages due to IFRS implementation, as they no longer meet OSFI's definition of AUA.

## Goodwill, Other Intangibles, and Restructuring Charges

| (\$ millions) <br> As at | $\underset{\#}{\text { LINE }}$ | 2019 |  |  |  |  |  | 2018 |  |  |  |  |  |  |  | 2017 |  |  |  | Year to Date |  |  |  | Full Year |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Q3 |  | Q2 |  | Q1 |  | Q4 |  | Q3 |  | Q2 |  | Q1 |  | Q4 |  | Q3 |  | 2019 |  | 2018 |  | 2018 |  | 2017 |
| Goodwill |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | 1 | \$ | 17,232 | \$ | 16,941 | \$ | 16,536 | \$ | 16,360 | \$ | 16,169 | \$ | 15,558 | \$ | 16,156 | \$ | 15,630 | \$ | 16,942 | \$ | 16,536 | \$ | 16,156 | \$ | 16,156 | \$ | 16,662 |
| Additions | 2 |  | (1) |  | - |  | 433 |  | - |  | - |  | - |  | 82 |  | 34 |  | - |  | 432 |  | 82 |  | 82 |  | 44 |
| Foreign currency translation adjustments and other | 3 |  | (225) |  | 291 |  | (28) |  | 176 |  | 191 |  | 611 |  | (680) |  | 492 |  | $(1,312)$ |  | 38 |  | 122 |  | 298 |  | (550) |
| Balance at end of period | 4 | \$ | 17,006 | \$ | 17,232 | \$ | 16,941 | \$ | 16,536 | \$ | 16,360 | \$ | 16,169 | \$ | 15,558 | \$ | 16,156 | \$ | 15,630 | \$ | 17,006 | \$ | 16,360 | \$ | 16,536 | \$ | 16,156 |
| Other Intangibles ${ }^{1}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | 5 | \$ | 693 | \$ | 741 | \$ | 574 | \$ | 622 | \$ | 670 | \$ | 712 | \$ | 798 | \$ | 843 | \$ | 954 | \$ | 574 | \$ | 798 | \$ | 798 | \$ | 1,008 |
| Additions | 6 |  |  |  |  |  | 223 |  |  |  |  |  |  |  | - |  |  |  | - |  | 223 |  | - |  | - |  | 61 |
| Amortized in the period | 7 |  | (50) |  | (55) |  | (56) |  | (53) |  | (53) |  | (62) |  | (63) |  | (63) |  | (58) |  | (161) |  | (178) |  | (231) |  | (248) |
| Foreign currency translation adjustments and other | 8 |  | (5) |  | 7 |  |  |  | 5 |  | 5 |  | 20 |  | (23) |  | 18 |  | (53) |  | 2 |  | 2 |  | 7 |  | (23) |
| Balance at end of period | 9 | \$ | 638 | \$ | 693 | \$ | 741 | \$ | 574 | \$ | 622 | \$ | 670 | \$ | 712 | \$ | 798 | \$ | 843 | \$ | 638 | \$ | 622 | \$ | 574 | \$ | 798 |
| Deferred Tax Liability on Other Intangibles |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | 10 | \$ | (97) | \$ | (106) | \$ | (57) | \$ | (66) | \$ | (74) | \$ | (80) | \$ | (129) | \$ | (140) | \$ | (169) | \$ | (57) | \$ | (129) | \$ | (129) | \$ | (204) |
| Additions | 11 |  | - |  | - |  | (59) |  | - |  | - |  | - |  | - |  | - |  | - |  | (59) |  | - |  | - |  | - |
| Recognized in the period | 12 |  | 9 |  | 10 |  | 10 |  | 10 |  | 9 |  | 9 |  | 44 |  | 16 |  | 16 |  | 29 |  | 62 |  | 72 |  | 67 |
| Foreign currency translation adjustments and other | 13 |  | - |  | (1) |  | - |  | (1) |  | (1) |  | (3) |  | 5 |  | (5) |  | 13 |  | (1) |  | 1 |  | - |  | 8 |
| Balance at end of period | 14 | \$ | (88) | \$ | (97) | \$ | (106) | \$ | (57) | \$ | (66) | \$ | (74) | \$ | (80) | \$ | (129) | \$ | (140) | \$ | (88) | \$ | (66) | \$ | (57) | \$ | (129) |
| Net Other Intangibles Closing Balance | 15 | \$ | 550 | \$ | 596 | \$ | 635 | \$ | 517 | \$ | 556 | \$ | 596 | \$ | 632 | \$ | 669 | \$ | 703 | \$ | 550 | \$ | 556 | \$ | 517 | \$ | 669 |
| Total Goodwill and Net Other Intangibles Closing Balance | 16 | \$ | 17,556 | \$ | 17,828 | \$ | 17,576 | \$ | 17,053 | \$ | 16,916 | \$ | 16,765 | \$ | 16,190 | \$ | 16,825 | \$ | 16,333 | \$ | 17,556 | \$ | 16,916 | \$ | 17,053 | \$ | 16,825 |
| Restructuring Charges |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | 17 | \$ | 94 | \$ | 105 | \$ | 121 | \$ | 127 | \$ | 123 | \$ | 146 | \$ | 117 | \$ | 129 | \$ | 152 | \$ | 121 | \$ | 117 | \$ | 117 | \$ | 198 |
| Additions | 18 |  | 29 |  | - |  | - |  | 3 |  | 35 |  | 1 |  | 45 |  | 6 |  | - |  | 29 |  | 81 |  | 84 |  | 25 |
| Amount used | 19 |  | (16) |  | (6) |  | (15) |  | (6) |  | (33) |  | (21) |  | (12) |  | (11) |  | (10) |  | (37) |  | (66) |  | (72) |  | (79) |
| Release of unused amounts | 20 |  | (2) |  | (5) |  | (1) |  | (3) |  | - |  | (8) |  | - |  | (10) |  | (6) |  | (8) |  | (8) |  | (11) |  | (23) |
| Foreign currency translation adjustments and other | 21 |  | (1) |  | - |  | - |  | - |  | 2 |  | 5 |  | (4) |  | 3 |  | (7) |  | (1) |  | 3 |  | 3 |  | (4) |
| Balance at end of period | 22 | \$ | 104 | \$ | 94 | \$ | 105 | \$ | 121 | \$ | 127 | \$ | 123 | \$ | 146 | \$ | 117 | \$ | 129 | \$ | 104 | \$ | 127 | \$ | 121 | \$ | 117 |

${ }^{1}$ Excludes the balance and amortization of software and asset servicing rights, which are otherwise included in other intangibles.

## Type of Loan

Residential mortgages
Consumer instalment and other persona
Credit card
Business and government
Total loans managed
Less: Loans securitized and sold to third parties Residential mortgages ${ }^{7}$
loans securitized and sold to third parties
Total loans managed, net of loans securitized

## Type of Loan

Residential mortgages
Consumer instalment and other personal
Credit card
Business and government ${ }^{6}$
Total loans managed
Less: Loans securitized and sold to third parties Residential mortgages ${ }^{7}$
Total loans securitized and sold to third partie Total loans managed, net of loans securitized

| $\underset{\#}{\text { LINE }}$ | $\begin{gathered} 2019 \\ \text { Q3 } \\ \hline \end{gathered}$ |  |  |  |  |  | $\begin{gathered} 2019 \\ \text { Q2 } \end{gathered}$ |  |  |  |  |  | $\begin{gathered} 2019 \\ \text { Q1 } \end{gathered}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Gross loans |  | Grossimpairedloans |  | Year-to-date write-offs, net of recoveries |  | Gross loans |  | $\begin{aligned} & \text { Gross } \\ & \text { impaired } \\ & \text { loans } \end{aligned}$ |  | Year-to-date write-offs, net of recoveries |  | Gross loans |  | $\begin{array}{r} \text { Gross } \\ \text { impaired } \\ \text { loans }^{5} \end{array}$ |  | Year-to-date write-offs, net of recoveries |  |
| 1 | \$ | 236,651 | \$ | 659 | \$ | 22 | \$ | 232,202 | \$ | 719 | \$ | 13 | \$ | 230,420 | \$ | 714 | \$ | 7 |
| 2 |  | 178,188 |  | 1,022 |  | 696 |  | 174,669 |  | 1,092 |  | 458 |  | 171,900 |  | 1,338 |  | 246 |
| 3 |  | 36,756 |  | 430 |  | 1,056 |  | 36,004 |  | 456 |  | 712 |  | 35,726 |  | 492 |  | 347 |
| 4 |  | 236,241 |  | 834 |  | 106 |  | 232,772 |  | 1,029 |  | 56 |  | 221,871 |  | 990 |  | 27 |
| 5 |  | 687,836 |  | 2,945 |  | 1,880 |  | 675,647 |  | 3,296 |  | 1,239 |  | 659,917 |  | 3,534 |  | 627 |
| 6 |  | 5,498 |  | - |  | - |  | 5,156 |  | - |  | - |  | 4,939 |  | - |  | - |
| 7 |  | 1,140 |  | - |  | - |  | 1,162 |  | - |  | - |  | 1,184 |  | - |  | - |
| 8 |  | 6,638 |  | - |  | - |  | 6,318 |  | - |  | - |  | 6,123 |  | - |  | - |
| 9 | \$ | 681,198 | \$ | 2,945 | \$ | 1,880 | \$ | 669,329 | \$ | 3,296 | \$ | 1,239 | \$ | 653,794 | \$ | 3,534 | \$ | 627 |



## Type of Loan

Residential mortgages
Consumer instalment and other persona
Credit card
Business and government ${ }^{6}$
Total loans managed
Less: Loans securitized and sold to third parties Residential mortgages ${ }^{7}$
Total loans securitized and sold to third partie
Total loans managed, net of loans securitized

|  | $\begin{gathered} 2018 \\ \text { Q1 } \\ \hline \end{gathered}$ |  |  |  |  |  | $\begin{gathered} 2017 \\ \text { Q4 } \\ \hline \end{gathered}$ |  |  |  |  |  | $\begin{gathered} 2017 \\ \text { Q3 } \\ \hline \end{gathered}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Gross loans |  | $\begin{array}{r} \text { Gross } \\ \text { impaired } \\ \text { loans }^{5} \\ \hline \end{array}$ |  | Year-to-date write-offs, net of recoveries |  | Gross loans |  | $\begin{array}{r} \text { Gross } \\ \text { impaired } \\ \text { loans } \\ \hline \end{array}$ |  | Year-to-date write-offs, net of recoveries |  | Gross loans |  | $\begin{array}{r} \text { Gross } \\ \text { impaired } \\ \text { loans } \end{array}$ |  | Year-to-date write-offs, net of recoveries |  |
| 19 | \$ | 221,655 | \$ | 721 | \$ | 6 | \$ | 225,837 | \$ | 750 | \$ | 35 | \$ | 218,920 | \$ | 737 | \$ | 26 |
| 20 |  | 157,663 |  | 1,327 |  | 196 |  | 157,043 |  | 1,312 |  | 803 |  | 151,329 |  | 1,263 |  | 592 |
| 21 |  | 33,134 |  | 431 |  | 311 |  | 33,007 |  | 424 |  | 1,120 |  | 32,463 |  | 368 |  | 843 |
| 22 |  | 205,454 |  | 569 |  | 16 |  | 202,093 |  | 599 |  | 88 |  | 194,690 |  | 617 |  | 45 |
| 23 |  | 617,906 |  | 3,048 |  | 529 |  | 617,980 |  | 3,085 |  | 2,046 |  | 597,402 |  | 2,985 |  | 1,506 |
| 24 |  | 4,049 |  | - |  | - |  | 4,052 |  | - |  | - |  | 3,711 |  | - |  | - |
| 25 |  | 1,348 |  | - |  | - |  | 1,428 |  | - |  | - |  | 1,514 |  | - |  | - |
| 26 |  | 5,397 |  | - |  | - |  | 5,480 |  | - |  | - |  | 5,225 |  | - |  | - |
| 27 | \$ | 612,509 | \$ | 3,048 | \$ | 529 | \$ | 612,500 | \$ | 3,085 | \$ | 2,046 | \$ | 592,177 | \$ | 2,985 | \$ | 1,506 |

Excludes loans classified as trading as the Bank intends to sell the loans immediately or in the near term, and loans designated at fair value through profit or loss for which no allowance is recorded.
Excludes ACI loans, DSCL under IAS 39, and debt securities at amortized cost (DSAC) and debt securities at fair value through other comprehensive income (DSOCI) under IFRS 9 .
Amounts include securitized mortgages that remain on balance sheet under IFR

or when there is objective evidence that there has been a deterioration of credit quality to the extent the Bank no longer has reasonable assurance as to the timely collection of the full amount of principal and interest.
Includes additional securitized commercial loans.
Residential mortgages are primarily comprised of loans securitized into MBS through U.S. government-sponsored entities,

Gross Loans and Acceptances by Industry Sector and Geographic Location ${ }^{1,2}$
(\$ millions, except as noted)
As at
By Industry Sector
Personal
Residential mortgages
Consumer instalment and other persona
HELOC
Indirect auto
Other
Oedit card
Credit card
Total personal
Business and Government
Real estate
Nosidential
Total real estate
Agriculture
Financial
Food, bev
ore, beverage, and tobacco
orestry
Government, public sector entities, and education Health and social services
Metals and mining
Pipelines, oil, and gas
Power and utilities
Professional and other services
Retail sector
Sundry manufacturing and wholesale Telecommunications, cable, and media Transportation
Other
Total business and governmen
Other Loans
Debt securities classified as loans Acquired credit-impaired loans ${ }^{4}$
Total other loans
Total Gross Loans and Acceptances

| $\underset{\#}{\text { LINE }}$ | $\begin{gathered} 2019 \\ \text { Q3 } \end{gathered}$ |  |  |  |  |  |  |  | $\begin{gathered} 2019 \\ \text { Q2 } \end{gathered}$ |  |  |  |  |  |  |  | $\begin{gathered} 2019 \\ \text { Q1 } \end{gathered}$ |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Canada |  | United States |  | Int'l |  | Total |  | Canada |  | United States |  | Int'l |  | Total |  | Canada |  | United States |  | Int'1 |  | Total |
| 1 | \$ | 198,162 | \$ | 32,991 | \$ | - | \$ | 231,153 | \$ | 194,692 | \$ | 32,354 | \$ | - | \$ | 227,046 | \$ | 193,918 | \$ | 31,563 | \$ | - | \$ | 225,481 |
| 2 |  | 90,032 |  | 11,760 |  | - |  | 101,792 |  | 88,192 |  | 12,129 |  | - |  | 100,321 |  | 87,037 |  | 12,104 |  | - |  | 99,141 |
| 3 |  | 25,209 |  | 31,633 |  | - |  | 56,842 |  | 24,474 |  | 30,515 |  | - |  | 54,989 |  | 24,109 |  | 29,615 |  | - |  | 53,724 |
| 4 |  | 18,539 |  | 1,010 |  | 5 |  | 19,554 |  | 18,409 |  | 946 |  | 4 |  | 19,359 |  | 18,163 |  | 869 |  | 3 |  | 19,035 |
| 5 |  | 18,483 |  | 18,265 |  | 8 |  | 36,756 |  | 18,322 |  | 17,675 |  | 7 |  | 36,004 |  | 17,953 |  | 17,766 |  | 7 |  | 35,726 |
| 6 |  | 350,425 |  | 95,659 |  | 13 |  | 446,097 |  | 344,089 |  | 93,619 |  | 11 |  | 437,719 |  | 341,180 |  | 91,917 |  | 10 |  | 433,107 |
| 7 |  | 19,297 |  | 8,531 |  | - |  | 27,828 |  | 18,728 |  | 8,565 |  | - |  | 27,293 |  | 18,563 |  | 8,205 |  | - |  | 26,768 |
| 8 |  | 15,826 |  | 24,511 |  | - |  | 40,337 |  | 15,177 |  | 24,345 |  | - |  | 39,522 |  | 14,817 |  | 23,493 |  | 17 |  | 38,327 |
| 9 |  | 35,123 |  | 33,042 |  | - |  | 68,165 |  | 33,905 |  | 32,910 |  | - |  | 66,815 |  | 33,380 |  | 31,698 |  | 17 |  | 65,095 |
| 10 |  | 8,167 |  | 673 |  | 84 |  | 8,924 |  | 8,021 |  | 743 |  | 89 |  | 8,853 |  | 7,821 |  | 743 |  | 88 |  | 8,652 |
| 11 |  | 7,368 |  | 6,889 |  | 191 |  | 14,448 |  | 7,628 |  | 6,520 |  | 259 |  | 14,407 |  | 7,005 |  | 6,090 |  | 239 |  | 13,334 |
| 12 |  | 17,636 |  | 6,066 |  | 614 |  | 24,316 |  | 17,737 |  | 5,614 |  | 521 |  | 23,872 |  | 16,147 |  | 5,647 |  | 518 |  | 22,312 |
| 13 |  | 2,713 |  | 3,583 |  | 26 |  | 6,322 |  | 2,707 |  | 3,370 |  | 35 |  | 6,112 |  | 2,456 |  | 3,283 |  | 26 |  | 5,765 |
| 14 |  | 703 |  | 632 |  | - |  | 1,335 |  | 732 |  | 783 |  | - |  | 1,515 |  | 559 |  | 748 |  | - |  | 1,307 |
| 15 |  | 5,517 |  | 12,712 |  | 1 |  | 18,230 |  | 4,991 |  | 12,623 |  | 17 |  | 17,631 |  | 4,231 |  | 12,281 |  | 32 |  | 16,544 |
| 16 |  | 6,929 |  | 12,888 |  | - |  | 19,817 |  | 6,844 |  | 12,994 |  | - |  | 19,838 |  | 6,796 |  | 12,435 |  | - |  | 19,231 |
| 17 |  | 3,425 |  | 2,279 |  | 3 |  | 5,707 |  | 3,342 |  | 2,254 |  | 4 |  | 5,600 |  | 3,231 |  | 2,138 |  | 1 |  | 5,370 |
| 18 |  | 1,807 |  | 1,985 |  | 266 |  | 4,058 |  | 1,752 |  | 2,094 |  | 205 |  | 4,051 |  | 1,802 |  | 1,930 |  | 132 |  | 3,864 |
| 19 |  | 4,560 |  | 3,801 |  | - |  | 8,361 |  | 4,166 |  | 3,317 |  | 86 |  | 7,569 |  | 4,267 |  | 2,938 |  | 70 |  | 7,275 |
| 20 |  | 1,843 |  | 3,234 |  | 63 |  | 5,140 |  | 1,907 |  | 3,121 |  | 82 |  | 5,110 |  | 2,296 |  | 3,032 |  | 163 |  | 5,491 |
| 21 |  | 4,811 |  | 11,649 |  | 100 |  | 16,560 |  | 4,873 |  | 11,948 |  | 87 |  | 16,908 |  | 4,701 |  | 11,723 |  | 80 |  | 16,504 |
| 22 |  | 3,502 |  | 5,629 |  | - |  | 9,131 |  | 3,428 |  | 5,610 |  | - |  | 9,038 |  | 3,225 |  | 5,216 |  | - |  | 8,441 |
| 23 |  | 2,954 |  | 8,186 |  | 206 |  | 11,346 |  | 3,121 |  | 8,229 |  | 149 |  | 11,499 |  | 2,861 |  | 7,883 |  | 135 |  | 10,879 |
| 24 |  | 3,368 |  | 5,220 |  | 96 |  | 8,684 |  | 3,048 |  | 5,287 |  | 75 |  | 8,410 |  | 2,995 |  | 4,960 |  | 48 |  | 8,003 |
| 25 |  | 2,276 |  | 10,430 |  | 19 |  | 12,725 |  | 2,137 |  | 10,885 |  | 34 |  | 13,056 |  | 1,956 |  | 10,845 |  | 50 |  | 12,851 |
| 26 |  | 4,436 |  | 2,614 |  | 1 |  | 7,051 |  | 4,260 |  | 3,115 |  | 140 |  | 7,515 |  | 4,219 |  | 3,400 |  | 31 |  | 7,650 |
| 27 |  | 117,138 |  | 131,512 |  | 1,670 |  | 250,320 |  | 114,599 |  | 131,417 |  | 1,783 |  | 247,799 |  | 109,948 |  | 126,990 |  | 1,630 |  | 238,568 |
| 28 |  | n/a |  | n/a |  | n/a |  | $\mathrm{n} / \mathrm{a}$ |  | n/a |  | n/a |  | n/a |  | n/a |  | n/a |  | n/a |  | n/a |  | n/a |
| 29 |  | - |  | 340 |  | - |  | 340 |  | - |  | 382 |  | - |  | 382 |  | - |  | 401 |  | - |  | 401 |
| 30 |  | - |  | 340 |  | - |  | 340 |  | - |  | 382 |  | - |  | 382 |  | - |  | 401 |  | - |  | 401 |
| 31 | \$ | 467,563 | \$ | 227,511 | \$ | 1,683 | \$ | 696,757 | \$ | 458,688 | \$ | 225,418 | \$ | 1,794 | \$ | 685,900 | \$ | 451,128 | \$ | 219,308 | \$ | 1,640 | \$ | 672,076 |

Portfolio as a \% of Total Gross Loans and
Acceptances
Personal
Residential mortgages ${ }^{3}$
Consumer instalment and other personal
HELOC
Indirect auto
Other
Credit card
Total personal
Business and Government
Other Loans
Debt securities classified as loans
Acquired credit-impaired loans ${ }^{4}$
Total other loans
Total Gross Loans and Acceptances

${ }^{1}$ Primarily based on the geographic location of the customer's address.
Excludes loans classified as trading as the Bank intends to sell the loans immediately or in the near term, and loans designated at fair value through profit or loss for which no allowance is recorded.
Includes all FDIC covered loans and other ACI loans.

Gross Loans and Acceptances by Industry Sector and Geographic Location (Continued) 1,2

## (\$ millions, except as noted)

By Industry Secto
Personal
Residential mortgages ${ }^{3}$
Consumer instalment and other persona HELOC
Indirect auto
Credit car
Credit
Total persona
Business and Government
Real estate
Non-residential
Total real estate
Agriculture
Agriculture
Financial
Food, beverage, and tobacco
Forestry
Government, public sector entities, and education
Health and social services
Industrial construction and trade contractors
Metals and mining
Pipelines, oil, and ga
Power and utilities
Professional and other services
Retail secto
Sundry manufacturing and wholesale
Telecommunications, cable, and media
Transportation
Other
Total business and government
Other Loans
Debt securities classified as loans
Acquired credit-impaired loans
Total other loans
Total Gross Loans and Acceptances

| $\begin{gathered} \text { LINE } \\ \# \end{gathered}$ | $\begin{gathered} 2018 \\ \text { Q4 } \end{gathered}$ |  |  |  |  |  |  |  | $\begin{gathered} 2018 \\ \text { Q3 } \end{gathered}$ |  |  |  |  |  |  |  | $\begin{gathered} 2018 \\ \text { Q2 } \\ \hline \end{gathered}$ |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | United |  |  |  |  |  |  |  | United |  |  |  |  |  |  |  | United |  |  |  |  |
|  |  | Canada |  | States |  | Int'1 |  | Total |  | Canada |  | States |  | Int'1 |  | Total |  | Canada |  | States |  | Int'1 |  | Total |
| 1 | \$ | 193,829 | \$ | 31,128 | \$ | - | \$ | 224,957 | \$ | 191,559 | \$ | 29,966 | \$ | - | \$ | 221,525 | \$ | 190,066 | \$ | 28,825 | \$ | - | \$ | 218,891 |
| 2 |  | 86,159 |  | 12,334 |  | - |  | 98,493 |  | 83,270 |  | 12,313 |  | - |  | 95,583 |  | 79,350 |  | 12,218 |  | - |  | 91,568 |
| 3 |  | 24,216 |  | 29,870 |  | - |  | 54,086 |  | 23,753 |  | 29,242 |  | - |  | 52,995 |  | 22,794 |  | 28,837 |  | - |  | 51,631 |
| 4 |  | 18,574 |  | 874 |  | 6 |  | 19,454 |  | 18,319 |  | 796 |  | 6 |  | 19,121 |  | 17,964 |  | 794 |  | 8 |  | 18,766 |
| 5 |  | 18,046 |  | 16,964 |  | 8 |  | 35,018 |  | 17,850 |  | 16,806 |  | 8 |  | 34,664 |  | 17,983 |  | 15,674 |  | 7 |  | 33,664 |
| 6 |  | 340,824 |  | 91,170 |  | 14 |  | 432,008 |  | 334,751 |  | 89,123 |  | 14 |  | 423,888 |  | 328,157 |  | 86,348 |  | 15 |  | 414,520 |
| 7 |  | 18,364 |  | 8,050 |  | - |  | 26,414 |  | 18,133 |  | 7,847 |  | - |  | 25,980 |  | 17,796 |  | 7,636 |  | - |  | 25,432 |
| 8 |  | 13,635 |  | 22,426 |  | 61 |  | 36,122 |  | 13,163 |  | 22,339 |  | 62 |  | 35,564 |  | 13,141 |  | 22,171 |  | 32 |  | 35,344 |
| 9 |  | 31,999 |  | 30,476 |  | 61 |  | 62,536 |  | 31,296 |  | 30,186 |  | 62 |  | 61,544 |  | 30,937 |  | 29,807 |  | 32 |  | 60,776 |
| 10 |  | 7,461 |  | 705 |  | 87 |  | 8,253 |  | 7,324 |  | 706 |  | 77 |  | 8,107 |  | 7,254 |  | 743 |  | - |  | 7,997 |
| 11 |  | 6,918 |  | 5,752 |  | 219 |  | 12,889 |  | 7,102 |  | 5,062 |  | 284 |  | 12,448 |  | 6,412 |  | 5,134 |  | 261 |  | 11,807 |
| 12 |  | 19,313 |  | 7,699 |  | 1,111 |  | 28,123 |  | 18,541 |  | 6,706 |  | 1,146 |  | 26,393 |  | 19,049 |  | 5,088 |  | 1,106 |  | 25,243 |
| 13 |  | 2,331 |  | 3,417 |  | 26 |  | 5,774 |  | 2,326 |  | 3,395 |  | 34 |  | 5,755 |  | 2,136 |  | 3,137 |  | 37 |  | 5,310 |
| 14 |  | 544 |  | 637 |  | - |  | 1,181 |  | 648 |  | 533 |  | - |  | 1,181 |  | 587 |  | 594 |  | - |  | 1,181 |
| 15 |  | 4,177 |  | 12,452 |  | - |  | 16,629 |  | 3,936 |  | 12,541 |  | - |  | 16,477 |  | 3,731 |  | 12,416 |  | - |  | 16,147 |
| 16 |  | 6,670 |  | 12,423 |  | - |  | 19,093 |  | 6,316 |  | 12,039 |  | - |  | 18,355 |  | 6,529 |  | 11,948 |  | - |  | 18,477 |
| 17 |  | 3,173 |  | 2,060 |  | - |  | 5,233 |  | 3,089 |  | 2,043 |  | - |  | 5,132 |  | 2,930 |  | 2,117 |  | - |  | 5,047 |
| 18 |  | 1,750 |  | 1,923 |  | 170 |  | 3,843 |  | 1,643 |  | 1,871 |  | 198 |  | 3,712 |  | 1,614 |  | 1,813 |  | 1 |  | 3,428 |
| 19 |  | 3,915 |  | 2,664 |  | 80 |  | 6,659 |  | 4,141 |  | 2,148 |  | 69 |  | 6,358 |  | 3,953 |  | 2,189 |  | 64 |  | 6,206 |
| 20 |  | 2,897 |  | 2,833 |  | 159 |  | 5,889 |  | 2,539 |  | 2,923 |  | 161 |  | 5,623 |  | 1,874 |  | 2,555 |  | 167 |  | 4,596 |
| 21 |  | 4,479 |  | 10,923 |  | 61 |  | 15,463 |  | 4,423 |  | 11,533 |  | 79 |  | 16,035 |  | 4,219 |  | 11,318 |  | 94 |  | 15,631 |
| 22 |  | 3,207 |  | 5,376 |  | - |  | 8,583 |  | 3,077 |  | 4,719 |  | - |  | 7,796 |  | 3,074 |  | 4,649 |  | - |  | 7,723 |
| 23 |  | 2,938 |  | 7,717 |  | 126 |  | 10,781 |  | 2,903 |  | 7,442 |  | 91 |  | 10,436 |  | 2,872 |  | 7,226 |  | 149 |  | 10,247 |
| 24 |  | 3,136 |  | 4,896 |  | 65 |  | 8,097 |  | 4,122 |  | 4,564 |  | 82 |  | 8,768 |  | 4,201 |  | 5,183 |  | 267 |  | 9,651 |
| 25 |  | 1,862 |  | 9,977 |  | 30 |  | 11,869 |  | 1,797 |  | 10,014 |  | 14 |  | 11,825 |  | 1,755 |  | 10,254 |  | 33 |  | 12,042 |
| 26 |  | 4,375 |  | 2,160 |  | 63 |  | 6,598 |  | 4,228 |  | 2,135 |  | 26 |  | 6,389 |  | 4,035 |  | 2,243 |  | 39 |  | 6,317 |
| 27 |  | 111,145 |  | 124,090 |  | 2,258 |  | 237,493 |  | 109,451 |  | 120,560 |  | 2,323 |  | 232,334 |  | 107,162 |  | 118,414 |  | 2,250 |  | 227,826 |
| 28 |  | n/a |  | n/a |  | n/a |  | n/a |  | n/a |  | n/a |  | n/a |  | n/a |  | n/a |  | n/a |  | n/a |  | n/a |
| 29 |  | - |  | 453 |  | - |  | 453 |  | - |  | 519 |  | - |  | 519 |  | - |  | 557 |  | - |  | 557 |
| 30 |  | - |  | 453 |  | - |  | 453 |  | - |  | 519 |  | - |  | 519 |  | - |  | 557 |  | - |  | 557 |
| 31 | \$ | 451,969 | \$ | 215,713 | \$ | 2,272 | \$ | 669,954 | \$ | 444,202 | \$ | 210,202 | \$ | 2,337 | \$ | 656,741 | \$ | 435,319 | \$ | 205,319 | \$ | 2,265 | \$ | 642,903 |

Portfolio as a \% of Total Gross Loans and
Acceptances
Personal
Residential mortgages ${ }^{3}$
Consumer instalment and other personal
HELOC
Indirect auto
Credit card
Credit card
Business and
Other Loans
Debt securities classified as Acquired credit-impaired loans ${ }^{4}$
Total other loans
Total other loans
Total Gross Loans and Acceptances

| 32 | 28.9 | \% | 4.6 | \% | - | \% | 33.5 | \% | 29.2 | \% | 4.6 | \% | - | \% | 33.8 | \% | 29.6 | \% | 4.5 | \% | - | \% | 34.1 | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 33 | 12.9 |  | 1.8 |  | - |  | 14.7 |  | 12.7 |  | 1.9 |  | - |  | 14.6 |  | 12.3 |  | 1.9 |  | - |  | 14.2 |  |
| 34 | 3.6 |  | 4.5 |  | - |  | 8.1 |  | 3.6 |  | 4.4 |  | - |  | 8.0 |  | 3.6 |  | 4.4 |  | - |  | 8.0 |  |
| 35 | 2.9 |  | 0.1 |  | - |  | 3.0 |  | 2.8 |  | 0.1 |  | - |  | 2.9 |  | 2.8 |  | 0.1 |  | - |  | 2.9 |  |
| 36 | 2.6 |  | 2.6 |  | - |  | 5.2 |  | 2.7 |  | 2.5 |  | - |  | 5.2 |  | 2.8 |  | 2.5 |  | - |  | 5.3 |  |
| 37 | 50.9 |  | 13.6 |  | - |  | 64.5 |  | 51.0 |  | 13.5 |  | - |  | 64.5 |  | 51.1 |  | 13.4 |  | - |  | 64.5 |  |
| 38 | 16.6 |  | 18.5 |  | 0.3 |  | 35.4 |  | 16.7 |  | 18.3 |  | 0.4 |  | 35.4 |  | 16.7 |  | 18.4 |  | 0.3 |  | 35.4 |  |
| 39 | n/a |  | n/a |  | n/a |  | n/a |  | n/a |  | n/a |  | n/a |  | n/a |  | n/a |  | n/a |  | n/a |  | n/a |  |
| 40 | - |  | 0.1 |  | - |  | 0.1 |  | - |  | 0.1 |  | - |  | 0.1 |  | - |  | 0.1 |  | - |  | 0.1 |  |
| 41 | - |  | 0.1 |  | - |  | 0.1 |  | - |  | 0.1 |  | - |  | 0.1 |  | - |  | 0.1 |  | - |  | 0.1 |  |
| 42 | 67.5 | \% | 32.2 | \% | 0.3 | \% | 100.0 | \% | 67.7 | \% | 31.9 | \% | 0.4 | \% | 100.0 | \% | 67.8 | \% | 31.9 | \% | 0.3 | \% | 100.0 | \% |

Primarily based on the geographic location of the customer's address.
${ }^{2}$ Includes loans that are measured at FVOCI.
${ }^{3}$ Excludes loans classified as trading as the Bank intends to sell the loans immediately or in the near term, and loans designated at fair value through profit or loss for which no allowance is recorded.
${ }^{4}$ Includes all FDIC covered loans and other ACI loans.

Gross Loans and Acceptances by Industry Sector and Geographic Location (Continued) ${ }^{1,2}$

## (\$ millions, except as noted)

By Industry Sector
Personal
Residential mortgages ${ }^{3}$
Consumer instalment and other persona
HELOC
Indirect auto
Credit card
Credit card
Business and Government
Real estate
Non-residentia
Total real estate
Agriculture
Automotiv
Financial
Food, beverage, and tobacco
Forestry
Government, public sector entities, and education
Health and social services
Industrial construction and trade contractors
Metals and mining
Pipelines, oil, and gas
Power and utilities
Professional and other services
Retail sector
Sundry manufacturing and wholesale
Telecommunications, cable, and media
Transportation
Total business and government
Other Loans
Debt securities classified as loans
Acquired credit-impaired loans ${ }^{4}$
Total other loans
Total Gross Loans and Acceptances

| $\begin{aligned} & \text { LINE } \\ & \hline \end{aligned}$ | $\begin{gathered} 2018 \\ \text { Q1 } \end{gathered}$ |  |  |  |  |  |  | $\begin{gathered} 2017 \\ \text { Q4 } \end{gathered}$ |  |  |  |  |  |  |  | $\begin{gathered} 2017 \\ \text { Q3 } \end{gathered}$ |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Canada | United States |  | Int'1 |  | Total |  | Canada |  | United States |  | Int'l |  | Total |  | Canada |  | United States |  | Int'1 |  | Total |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1 | \$ 190,218 | \$ | 27,388 | \$ | - | \$ | 217,606 | \$ | 190,325 | \$ | 31,460 | \$ | - | \$ | 221,785 | \$ | 189,148 | \$ | 26,061 | \$ | - | \$ | 215,209 |
| 2 | 76,636 |  | 11,845 |  | - |  | 88,481 |  | 74,937 |  | 12,434 |  | - |  | 87,371 |  | 72,206 |  | 12,036 |  | - |  | 84,242 |
| 3 | 22,465 |  | 28,036 |  | - |  | 50,501 |  | 22,282 |  | 29,182 |  | - |  | 51,464 |  | 21,633 |  | 27,299 |  | - |  | 48,932 |
| 4 | 17,889 |  | 784 |  | 8 |  | 18,681 |  | 17,355 |  | 846 |  | 7 |  | 18,208 |  | 17,394 |  | 754 |  | 7 |  | 18,155 |
| 5 | 17,761 |  | 15,366 |  | 7 |  | 33,134 |  | 18,028 |  | 14,972 |  | 7 |  | 33,007 |  | 18,211 |  | 14,244 |  | 8 |  | 32,463 |
| 6 | 324,969 |  | 83,419 |  | 15 |  | 408,403 |  | 322,927 |  | 88,894 |  | 14 |  | 411,835 |  | 318,592 |  | 80,394 |  | 15 |  | 399,001 |
| 7 | 17,661 |  | 7,276 |  | - |  | 24,937 |  | 17,981 |  | 7,316 |  | - |  | 25,297 |  | 16,528 |  | 7,710 |  | - |  | 24,238 |
| 8 | 12,937 |  | 21,289 |  | 18 |  | 34,244 |  | 12,832 |  | 22,163 |  | 14 |  | 35,009 |  | 12,771 |  | 21,064 |  | 14 |  | 33,849 |
| 9 | 30,598 |  | 28,565 |  | 18 |  | 59,181 |  | 30,813 |  | 29,479 |  | 14 |  | 60,306 |  | 29,299 |  | 28,774 |  | 14 |  | 58,087 |
| 10 | 6,978 |  | 720 |  | - |  | 7,698 |  | 6,676 |  | 710 |  | - |  | 7,386 |  | 6,595 |  | 786 |  | - |  | 7,381 |
| 11 | 6,449 |  | 4,846 |  | 251 |  | 11,546 |  | 6,657 |  | 7,335 |  | 244 |  | 14,236 |  | 6,441 |  | 7,499 |  | 247 |  | 14,187 |
| 12 | 20,704 |  | 5,013 |  | 1,116 |  | 26,833 |  | 13,102 |  | 7,137 |  | 579 |  | 20,818 |  | 14,556 |  | 4,012 |  | 482 |  | 19,050 |
| 13 | 1,991 |  | 2,849 |  | 35 |  | 4,875 |  | 1,969 |  | 3,191 |  | 48 |  | 5,208 |  | 1,994 |  | 2,674 |  | 52 |  | 4,720 |
| 14 | 537 |  | 670 |  | - |  | 1,207 |  | 500 |  | 567 |  | - |  | 1,067 |  | 481 |  | 752 |  | - |  | 1,233 |
| 15 | 3,467 |  | 12,107 |  | - |  | 15,574 |  | 4,251 |  | 12,429 |  | - |  | 16,680 |  | 4,024 |  | 11,876 |  | - |  | 15,900 |
| 16 | 6,109 |  | 11,456 |  | - |  | 17,565 |  | 5,841 |  | 11,410 |  | - |  | 17,251 |  | 5,760 |  | 10,478 |  | - |  | 16,238 |
| 17 | 2,891 |  | 1,818 |  | - |  | 4,709 |  | 2,946 |  | 1,852 |  | - |  | 4,798 |  | 2,927 |  | 1,847 |  | - |  | 4,774 |
| 18 | 1,410 |  | 1,593 |  | - |  | 3,003 |  | 1,406 |  | 1,675 |  | 1 |  | 3,082 |  | 1,332 |  | 1,507 |  | - |  | 2,839 |
| 19 | 3,895 |  | 1,797 |  | 48 |  | 5,740 |  | 3,998 |  | 2,078 |  | 76 |  | 6,152 |  | 3,906 |  | 2,130 |  | 56 |  | 6,092 |
| 20 | 1,975 |  | 3,216 |  | 174 |  | 5,365 |  | 2,010 |  | 3,221 |  | 159 |  | 5,390 |  | 2,043 |  | 3,104 |  | 154 |  | 5,301 |
| 21 | 4,041 |  | 10,770 |  | 75 |  | 14,886 |  | 3,870 |  | 10,391 |  | 90 |  | 14,351 |  | 3,901 |  | 9,782 |  | 98 |  | 13,781 |
| 22 | 2,907 |  | 4,369 |  | - |  | 7,276 |  | 2,793 |  | 4,915 |  | - |  | 7,708 |  | 2,713 |  | 4,717 |  | - |  | 7,430 |
| 23 | 2,709 |  | 6,639 |  | 72 |  | 9,420 |  | 2,755 |  | 7,023 |  | 55 |  | 9,833 |  | 2,678 |  | 7,004 |  | 54 |  | 9,736 |
| 24 | 3,651 |  | 3,380 |  | 80 |  | 7,111 |  | 1,966 |  | 3,800 |  | 208 |  | 5,974 |  | 1,590 |  | 3,962 |  | 186 |  | 5,738 |
| 25 | 1,707 |  | 9,867 |  | 12 |  | 11,586 |  | 1,672 |  | 9,997 |  | 18 |  | 11,687 |  | 1,719 |  | 9,923 |  | 6 |  | 11,648 |
| 26 | 3,652 |  | 1,683 |  | 13 |  | 5,348 |  | 3,808 |  | 2,140 |  | 87 |  | 6,035 |  | 3,643 |  | 2,195 |  | 58 |  | 5,896 |
| 27 | 105,671 |  | 111,358 |  | 1,894 |  | 218,923 |  | 97,033 |  | 119,350 |  | 1,579 |  | 217,962 |  | 95,602 |  | 113,022 |  | 1,407 |  | 210,031 |
| 28 | n/a |  | n/a |  | n/a |  | n/a |  | 2,297 |  | 703 |  | 209 |  | 3,209 |  | 2,252 |  | 713 |  | 216 |  | 3,181 |
| 29 | - |  | 578 |  | - |  | 578 |  | - |  | 665 |  | - |  | 665 |  | - |  | 688 |  | - |  | 688 |
| 30 | - |  | 578 |  | - |  | 578 |  | 2,297 |  | 1,368 |  | 209 |  | 3,874 |  | 2,252 |  | 1,401 |  | 216 |  | 3,869 |
| 31 | \$ 430,640 | \$ | 195,355 | \$ | 1,909 | \$ | 627,904 | \$ | 422,257 | \$ | 209,612 | \$ | 1,802 | \$ | 633,671 | \$ | 416,446 | \$ | 194,817 | \$ | 1,638 | \$ | 612,901 |

Portfolio as a \% of Total Gross Loans and
Acceptances
Personal
Residential mortgages ${ }^{3}$
Consumer instalment and other persona HELOC
Indirect auto
Other
Credit card
Credit card
Business and
Other Loans
Other Loans
Acquecurities classified as loans
Acquired credit-impaired loans ${ }^{4}$
Total other loans
Total Gross Loans and Acceptances


Primarily based on the geographic location of the customer's address.
${ }^{2}$ Effective the first quarter of 2018, includes loans that are measured at FVOCI.
${ }^{3}$ Excludes loans classified as trading as the Bank intends to sell the loans immediately or in the near term, and loans designated at fair value through profit or loss for which no allowance is recorded.
4 Includes all FDIC covered loans and other ACI loans.

## Impaired Loans ${ }^{1,2,3}$

## (\$ millions, except as noted)

| $\begin{gathered} \text { LINE } \\ \# \end{gathered}$ | 2019 |  |  |  |  | 2018 |  |  |  |  |  |  |  | 2017 |  |  |  | Year to Date |  |  |  | Full Year |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q3 | Q2 |  | Q1 |  | Q4 |  | Q3 |  | Q2 |  | Q1 |  | Q4 |  | Q3 |  | 2019 |  | 2018 |  | 2018 |  | 2017 |  |
| 1 | \$ 3,296 | \$ | 3,534 | \$ | 3,154 | \$ | 2,964 | \$ | 2,993 | \$ | 3,048 | \$ | 3,085 | \$ | 2,985 | \$ | 3,290 | \$ | 3,154 | \$ | 3,085 | \$ | 3,085 | \$ | 3,509 |
| 2 | 682 |  | 581 |  | 605 |  | 699 |  | 541 |  | 501 |  | 539 |  | 520 |  | 499 |  | 1,868 |  | 1,581 |  | 2,280 |  | 2,184 |
| 3 | 572 |  | 571 |  | 840 |  | 556 |  | 492 |  | 503 |  | 570 |  | 530 |  | 462 |  | 1,983 |  | 1,565 |  | 2,121 |  | 1,944 |
| 4 | 186 |  | 188 |  | 277 |  | 169 |  | 149 |  | 145 |  | 148 |  | 139 |  | 139 |  | 651 |  | 442 |  | 611 |  | 596 |
| 5 | 758 |  | 759 |  | 1,117 |  | 725 |  | 641 |  | 648 |  | 718 |  | 669 |  | 601 |  | 2,634 |  | 2,007 |  | 2,732 |  | 2,540 |
| 6 | 19 |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | 19 |  | - |  | - |  | - |
| 7 | 1,459 |  | 1,340 |  | 1,722 |  | 1,424 |  | 1,182 |  | 1,149 |  | 1,257 |  | 1,189 |  | 1,100 |  | 4,521 |  | 3,588 |  | 5,012 |  | 4,724 |
| 8 | (335) |  | (489) |  | (200) |  | (227) |  | (198) |  | (250) |  | (189) |  | (184) |  | (222) |  | $(1,024)$ |  | (637) |  | (864) |  | (966) |
| 9 | (374) |  | (358) |  | (371) |  | (327) |  | (336) |  | (357) |  | (340) |  | (328) |  | (362) |  | $(1,103)$ |  | $(1,033)$ |  | $(1,360)$ |  | $(1,556)$ |
| 10 | (278) |  | (14) |  | - |  | (1) |  | (7) |  | (4) |  | (9) |  | - |  | - |  | (292) |  | (20) |  | (21) |  | - |
| 11 | 472 |  | 479 |  | 1,151 |  | 869 |  | 641 |  | 538 |  | 719 |  | 677 |  | 516 |  | 2,102 |  | 1,898 |  | 2,767 |  | 2,202 |
| 12 | (790) |  | (769) |  | (766) |  | (705) |  | (699) |  | (696) |  | (648) |  | (652) |  | (615) |  | $(2,325)$ |  | $(2,043)$ |  | $(2,748)$ |  | $(2,538)$ |
| 13 | (33) |  | 52 |  | (5) |  | 26 |  | 29 |  | 103 |  | (108) |  | 75 |  | (206) |  | 14 |  | 24 |  | 50 |  | (88) |
| 14 | (351) |  | (238) |  | 380 |  | 190 |  | (29) |  | (55) |  | (37) |  | 100 |  | (305) |  | (209) |  | (121) |  | 69 |  | (424) |
| 15 | \$ 2,945 | \$ | 3,296 | \$ | 3,534 | \$ | 3,154 | \$ | 2,964 | \$ | 2,993 | \$ | 3,048 | \$ | 3,085 | \$ | 2,985 | \$ | 2,945 | \$ | 2,964 | \$ | 3,154 | \$ | 3,085 |

Personal, Business, and Government Loans
Impaired loans at beginning of period
Classified as impaired during the period ${ }^{4}$
Canadian Retail
U.S. Retail - in USD

- foreign exchange

Wholesale Banking
Total classified as impaired during the period Transferred to performing during the period Net repayments
Net classified as impaired during the period
Amounts written off
Exchange and other movement
Change during the period
Total Gross Impaired Loans - Balance at End of Period

GROSS IMPAIRED LOANS BY SEGMENT
Personal, Business, and Government Loans
Canadian Retail
U.S. Retail - in USD

- foreign exchange

Wholesale Banking
Total Gross Impaired Loans

## NET IMPAIRED LOANS BY SEGMENT

Personal, Business, and Government Loans
Canadian Retail
U.S. Retail - in USD

- foreign exchange

Wholesale Banking
Total Net Impaired Loans
Net Impaired Loans as a \% of Net Loans and Acceptances

| 16 | \$ | 1,022 | \$ | 940 | \$ | 944 | \$ | 929 | \$ | 779 | \$ | 785 | \$ | 842 | \$ | 818 | \$ | 843 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 17 |  | 1,443 |  | 1,759 |  | 1,971 |  | 1,690 |  | 1,680 |  | 1,720 |  | 1,768 |  | 1,729 |  | 1,688 |
| 18 |  | 461 |  | 597 |  | 619 |  | 535 |  | 505 |  | 488 |  | 407 |  | 501 |  | 417 |
| 19 |  | 1,904 |  | 2,356 |  | 2,590 |  | 2,225 |  | 2,185 |  | 2,208 |  | 2,175 |  | 2,230 |  | 2,105 |
| 20 |  | 19 |  | - |  | - |  | - |  | - |  | - |  | 31 |  | 37 |  | 37 |
| 21 | \$ | 2,945 | \$ | 3,296 | \$ | 3,534 | \$ | 3,154 | \$ | 2,964 | \$ | 2,993 | \$ | 3,048 | \$ | 3,085 | \$ | 2,985 |



Includes customers' liability under acceptances
${ }^{2}$ Excludes ACI loans, DSCL under IAS 39, and DSAC and DSOCI under IFRS 9
 evidence that there has been a deterioration of credit quality to the extent the Bank no longer has reasonable assurance as to the timely collection of the full amount of principal and interest.

Impaired Loans and Acceptances by Industry Sector and Geographic Location ${ }^{1,2}$

## (\$ millions, except as noted)

As at
By Industry Sector
Personal
Residential mortgages
Consumer instalment and other persona
HELOC
Indirect auto
Other
Credit card
Total personal
Business and Government
Real estate
Residential
Non-residential
Non-residentia
Agriculture
Agricumotive
Automotive
Food, beverage, and tobacco
Forestry
Government, public sector entities, and education Health and social services
Industrial construction and trade contractors
Metals and mining
Pipelines, oil, and ga
Power and utilities
Professional and other services
Retail sector
Sundry manufacturing and wholesale
Telecommunications, cable, and media
Transportation
Transp
Total business and government
Total Gross Impaired Loans ${ }^{4}$
Gross Impaired Loans as a \% of Gross Loans and Acceptances

Residential mortgages
Consumer instalment and other personal
HELOC
Indirect auto
Credit card
Total personal
Business and Government
Total Gross Impaired Loans ${ }^{4}$

| $\underset{\#}{\text { LINE }}$ | $\begin{gathered} 2019 \\ \text { Q3 } \end{gathered}$ |  |  |  |  |  |  | $\begin{gathered} 2019 \\ \text { Q2 } \end{gathered}$ |  |  |  |  |  |  |  | $\begin{gathered} 2019 \\ \text { Q1 } \\ \hline \end{gathered}$ |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Canada | UnitedStates |  | Int'l |  | Total |  | Canada |  | United States |  | Int'l |  | Total |  | Canada |  | United States |  | Int'\| |  | Total |  |
| 1 | \$ 254 | \$ | 405 | \$ | - | \$ | 659 | \$ | 254 | \$ | 465 | \$ | - | \$ | 719 | \$ | 272 | \$ | 442 | \$ | - | \$ | 714 |
| 2 | 144 |  | 510 |  | - |  | 654 |  | 148 |  | 587 |  | - |  | 735 |  | 139 |  | 840 |  | - |  | 979 |
| 3 | 71 |  | 243 |  | - |  | 314 |  | 66 |  | 237 |  | - |  | 303 |  | 71 |  | 234 |  | - |  | 305 |
| 4 | 47 |  | 7 |  | - |  | 54 |  | 47 |  | 7 |  | - |  | 54 |  | 47 |  | 7 |  | - |  | 54 |
| 5 | 127 |  | 303 |  | - |  | 430 |  | 133 |  | 323 |  | - |  | 456 |  | 133 |  | 359 |  | - |  | 492 |
| 6 | 643 |  | 1,468 |  | - |  | 2,111 |  | 648 |  | 1,619 |  | - |  | 2,267 |  | 662 |  | 1,882 |  | - |  | 2,544 |
| 7 | 8 |  | 26 |  | - |  | 34 |  | 9 |  | 24 |  | - |  | 33 |  | 8 |  | 27 |  | - |  | 35 |
| 8 | 2 |  | 91 |  | - |  | 93 |  | 1 |  | 104 |  | - |  | 105 |  | 3 |  | 106 |  | - |  | 109 |
| 9 | 10 |  | 117 |  | - |  | 127 |  | 10 |  | 128 |  | - |  | 138 |  | 11 |  | 133 |  | - |  | 144 |
| 10 | 15 |  | 1 |  | - |  | 16 |  | 13 |  | 1 |  | - |  | 14 |  | 5 |  | 1 |  | - |  | 6 |
| 11 | 30 |  | 8 |  | - |  | 38 |  | 1 |  | 8 |  | - |  | 9 |  | - |  | 8 |  | - |  | 8 |
| 12 | 1 |  | 14 |  | - |  | 15 |  | 1 |  | 15 |  | - |  | 16 |  | 2 |  | 29 |  | - |  | 31 |
| 13 | 5 |  | 14 |  | - |  | 19 |  | 2 |  | 15 |  | - |  | 17 |  | 1 |  | 14 |  | - |  | 15 |
| 14 | - |  | - |  | - |  | - |  | - |  | 1 |  | - |  | 1 |  | - |  | 1 |  | - |  | 1 |
| 15 | - |  | 12 |  | - |  | 12 |  | - |  | 13 |  | - |  | 13 |  | - |  | 13 |  | - |  | 13 |
| 16 | 14 |  | 35 |  | - |  | 49 |  | 12 |  | 10 |  | - |  | 22 |  | 13 |  | 11 |  | - |  | 24 |
| 17 | 175 |  | 21 |  | - |  | 196 |  | 155 |  | 22 |  | - |  | 177 |  | 148 |  | 22 |  | - |  | 170 |
| 18 | 26 |  | 4 |  | - |  | 30 |  | 12 |  | 4 |  | - |  | 16 |  | 14 |  | 3 |  | - |  | 17 |
| 19 | 39 |  | - |  | - |  | 39 |  | 10 |  | 1 |  | - |  | 11 |  | 10 |  | 12 |  | - |  | 22 |
| 20 | - |  | 4 |  | - |  | 4 |  | - |  | 301 |  | - |  | 301 |  | - |  | 310 |  | - |  | 310 |
| 21 | 21 |  | 87 |  | - |  | 108 |  | 12 |  | 93 |  | - |  | 105 |  | 10 |  | 64 |  | - |  | 74 |
| 22 | 15 |  | 44 |  | - |  | 59 |  | 15 |  | 49 |  | - |  | 64 |  | 14 |  | 45 |  | - |  | 59 |
| 23 | 20 |  | 16 |  | - |  | 36 |  | 18 |  | 18 |  | - |  | 36 |  | 19 |  | 20 |  | - |  | 39 |
| 24 | 7 |  | 5 |  | - |  | 12 |  | 9 |  | 8 |  | - |  | 17 |  | 3 |  | 3 |  | - |  | 6 |
| 25 | 10 |  | 45 |  | - |  | 55 |  | 5 |  | 42 |  | - |  | 47 |  | 4 |  | 18 |  | - |  | 22 |
| 26 | 10 |  | 9 |  | - |  | 19 |  | 16 |  | 9 |  | - |  | 25 |  | 15 |  | 14 |  | - |  | 29 |
| 27 | 398 |  | 436 |  | - |  | 834 |  | 291 |  | 738 |  | - |  | 1,029 |  | 269 |  | 721 |  | - |  | 990 |
| 28 | \$ 1,041 | \$ | 1,904 | \$ | - | \$ | 2,945 | \$ | 939 | \$ | 2,357 | \$ | - | \$ | 3,296 | \$ | 931 | \$ | 2,603 | \$ | - | \$ | 3,534 |

Primarily based on the geographic location of the customer's address.
${ }^{2}$ Includes loans that are measured at FVOCI.
Credit cards are considered impaired when they are 90 days past due and written off at 180 days past due
Excludes ACI loans.

Impaired Loans and Acceptances by Industry Sector and Geographic Location (Continued) ${ }^{1,2}$

## (\$ millions, except as noted)

As at
By Industry Sector
Personal
Residential mortgages
Consumer instalment and other persona
HELOC
Indirect auto
Other
Other
Credit card
Total persona
Business and Government
Real estate
Residential
Non-residential
Total real estate
Agriculture
Automotiv
Financial
Food, beverage, and tobacco
Forestry
Government, public sector entities, and education
Health and social services
Industrial construction and trade contractor
Metals and mining
Pipelines, oil, and ga
Power and utilities
Professional and other services
Retail sector
Sundry manufacturing and wholesale
Telecommunications, cable, and media
Transportation
Other
Total business and government
Total Gross Impaired Loans ${ }^{4}$
Gross Impaired Loans as a \% of Gross Loans and Acceptances
Personal
Residential mortgages
Consumer instalment and other persona HELOC
Indirect auto
Other
Credit card
Total persona
Business and Governmen
Total Gross Impaired Loans ${ }^{4}$


Primarily based on the geographic location of the customer's address,
Includes loans that are measured at FVOCl .
Credit cards are considered impaired when they are 90 days past due and written off at 180 days past due
Excludes ACI loans, DSCL under IAS 39, and DSAC and DSOCI under IFRS 9.

Impaired Loans and Acceptances by Industry Sector and Geographic Location (Continued) ${ }^{1,2}$
(\$ millions, except as noted)
As at
By Industry Sector
Personal
Residential mortgages
Consumer instalment and other persona
HELOC
Indirect auto
Credit card
Credit card
Total personal
Business and Government
Real estate
Residential
Non-residential
Total real estate
Agriculture
Automotiv
Financial
Food, beverage, and tobacco
Forestry
Government, public sector entities, and education
Health and social services
Industrial construction and trade contractor
Metals and mining
Pipelines, oil, and ga
Power and utilities
Professional and other services
Retail sector
Sundry manufacturing and wholesale
Telecommunications, cable, and media
Transportation
Other
Total business and governmen
Total Gross Impaired Loans ${ }^{4}$
Gross Impaired Loans as a \% of Gross Loans
and Acceptances
Residential mortgages
Residential mortgages
Consumer instalment and other personal
HELOC
Indirect auto
Other
Credit card ${ }^{3}$
Total personal
Business and Government
Total Gross Impaired Loans ${ }^{4}$


Primarily based on the geographic location of the customer's address.
Effective the first quarter of 2018 , includes loans that are measured at
${ }^{3}$ Credit cards are considered impaired when they are 90 days past due and written off at 180 days past due
${ }^{4}$ Excludes ACI loans and prior to November 1, 2017, DSCL.

## Allowance for Credit Losses (Under IFRS 9) ${ }^{1,2}$

## (\$ millions)

STAGE 3 ALLOWANCE FOR LOAN LOSSES (IMPAIRED)
Change in Stage 3 allowance for loan losses (impaired)
Allowance at beginning of period
Stage 3 provision for loan losses (impaired)
Transfer to Stage 1
Transfer to Stage 2
Transfer to Stage 3
Net remeasurement due to transfer
Net draws (repayments)
Derecognition of financial assets (excluding disposals and write-offs)
Change to risk, parameters, and models
Total Stage 3 provision for loan losses (impaired)
Recoverie
Disposals
Foreign exchange and other adjustments
Balance at end of period
STAGE 2 ALLOWANCE FOR LOAN LOSSES
Change in Stage 2 allowance for loan losse
Allowance at beginning of period
Stage 2 provision for loan losse
Transfer to Stage 1
Transfer to Stage 2
Transfer to Stage 3
Net remeasurement due to transfer
Net draws (repayments)
Derecognition of financial assets (excluding disposals)
Change to risk, parameters, and models
Total for Stage 2 provision for loan losse
Disposals
oreign exchange and other adjustments
Balance at end of period
STAGE 1 ALLOWANCE FOR LOAN LOSSES
Change in Stage 1 allowance for loan losses
Allowance at beginning of period
Stage 1 provision for loan losse
Transfer to Stage 1
Transfer to Stage 2
Net remeasurement due to transfer
New originations or purchases
Net draws (repayments)
Derecognition of financial assets (excluding disposals)
Change to risk, parameters, and models
Total Stage 1 provision for loan losses
Disposals
Foreign exchange and other adjustments
Balance at end of period
Acquired Credit-Impaired Loans
Allowance for loan losses at end of period
Consisting of
Allowance for loan losses
United Stat
Total allowance for loan losses
Allowance for off-balance sheet instruments
Total allowance for loan losses, including off-balance sheet instruments, at end of period
Allowance for debt securities
Total allowance for credit losses, including off-balance sheet instruments, at end of period
LINE

$\#$ | Q3 | 2019 <br> Q2 | Q1 | Q4 | Q3 $^{2018}$ | Q2 | Q1 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |


| 1 | \$ | 781 | \$ | 786 | \$ | 688 | \$ | 689 | \$ | 708 | \$ | 712 | \$ | 706 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2 |  | (15) |  | (14) |  | (66) |  | (13) |  | (49) |  | (15) |  | (15) |
| 3 |  | (35) |  | (32) |  | (29) |  | (25) |  | (34) |  | (29) |  | (29) |
| 4 |  | 226 |  | 248 |  | 255 |  | 206 |  | 187 |  | 190 |  | 194 |
| 5 |  | 10 |  | 12 |  | 18 |  | 16 |  | 16 |  | 12 |  | 35 |
| 6 |  | (13) |  | (2) |  | (42) |  | (4) |  | 40 |  | 9 |  | (43) |
| 7 |  | (172) |  | (178) |  | (95) |  | (141) |  | (152) |  | (146) |  | (35) |
| 8 |  | 589 |  | 562 |  | 681 |  | 525 |  | 528 |  | 505 |  | 459 |
| 9 |  | 590 |  | 596 |  | 722 |  | 564 |  | 536 |  | 526 |  | 566 |
| 10 |  | (790) |  | (769) |  | (766) |  | (705) |  | (699) |  | (696) |  | (676) |
| 11 |  | 149 |  | 157 |  | 139 |  | 135 |  | 145 |  | 146 |  | 147 |
| 12 |  | - |  | - |  | - |  | - |  | (5) |  | (2) |  | (6) |
| 13 |  | (15) |  | 11 |  | 3 |  | 5 |  | 4 |  | 22 |  | (25) |
| 14 |  | 715 |  | 781 |  | 786 |  | 688 |  | 689 |  | 708 |  | 712 |
| 15 |  | 1,815 |  | 1,783 |  | 1,694 |  | 1,612 |  | 1,627 |  | 1,616 |  | 1,529 |
| 16 |  | (349) |  | (279) |  | (273) |  | (247) |  | (264) |  | (235) |  | (212) |
| 17 |  | 160 |  | 154 |  | 145 |  | 136 |  | 132 |  | 132 |  | 133 |
| 18 |  | (210) |  | (234) |  | (240) |  | (193) |  | (176) |  | (171) |  | (172) |
| 19 |  | 175 |  | 142 |  | 140 |  | 125 |  | 121 |  | 101 |  | 115 |
| 20 |  | - |  | (19) |  | (18) |  | (6) |  | (56) |  | (31) |  | (9) |
| 21 |  | (161) |  | (133) |  | (158) |  | (125) |  | (156) |  | (142) |  | (147) |
| 22 |  | 383 |  | 381 |  | 500 |  | 382 |  | 376 |  | 320 |  | 424 |
| 23 |  | (2) |  | 12 |  | 96 |  | 72 |  | (23) |  | (26) |  | 132 |
| 24 |  | (3) |  | - |  | - |  | (1) |  | (4) |  | (4) |  | (3) |
| 25 |  | (10) |  | 20 |  | (7) |  | 11 |  | 12 |  | 41 |  | (42) |
| 26 |  | 1,800 |  | 1,815 |  | 1,783 |  | 1,694 |  | 1,612 |  | 1,627 |  | 1,616 |
| 27 |  | 2,271 |  | 2,213 |  | 2,178 |  | 2,125 |  | 2,055 |  | 1,958 |  | 2,022 |
| 28 |  | 364 |  | 293 |  | 339 |  | 260 |  | 313 |  | 250 |  | 227 |
| 29 |  | (125) |  | (122) |  | (116) |  | (111) |  | (98) |  | (103) |  | (104) |
| 30 |  | (16) |  | (14) |  | (15) |  | (13) |  | (11) |  | (19) |  | (22) |
| 31 |  | (147) |  | (105) |  | (107) |  | (101) |  | (110) |  | (91) |  | (84) |
| 32 |  | 217 |  | 214 |  | 208 |  | 238 |  | 271 |  | 238 |  | 227 |
| 33 |  | 8 |  | (28) |  | 25 |  | 6 |  | 1 |  | (5) |  | 69 |
| 34 |  | (127) |  | (119) |  | (135) |  | (122) |  | (141) |  | (163) |  | (143) |
| 35 |  | (98) |  | (89) |  | (162) |  | (117) |  | (162) |  | (59) |  | (170) |
| 36 |  | 76 |  | 30 |  | 37 |  | 40 |  | 63 |  | 48 |  | - |
| 37 |  | - |  | - |  | - |  | (2) |  | (11) |  | (4) |  | (4) |
| 38 |  | (22) |  | 28 |  | (2) |  | 15 |  | 18 |  | 53 |  | (60) |
| 39 |  | 2,325 |  | 2,271 |  | 2,213 |  | 2,178 |  | 2,125 |  | 2,055 |  | 1,958 |
| 40 |  | 14 |  | 16 |  | 16 |  | 18 |  | 20 |  | 24 |  | 26 |
| 41 |  | 4,854 |  | 4,883 |  | 4,798 |  | 4,578 |  | 4,446 |  | 4,414 |  | 4,312 |
| 42 |  | 1,595 |  | 1,534 |  | 1,509 |  | 1,447 |  | 1,430 |  | 1,438 |  | 1,455 |
| 43 |  | 2,174 |  | 2,244 |  | 2,220 |  | 2,102 |  | 2,105 |  | 2,111 |  | 2,010 |
| 44 |  | 3,769 |  | 3,778 |  | 3,729 |  | 3,549 |  | 3,535 |  | 3,549 |  | 3,465 |
| 45 |  | 1,085 |  | 1,105 |  | 1,069 |  | 1,029 |  | 911 |  | 865 |  | 847 |
| 46 |  | 4,854 |  | 4,883 |  | 4,798 |  | 4,578 |  | 4,446 |  | 4,414 |  | 4,312 |
| 47 |  | 4 |  | 4 |  | 6 |  | 80 |  | 103 |  | 140 |  | 146 |
| 48 | \$ | 4,858 | \$ | 4,887 | \$ | 4,804 | \$ | 4,658 | \$ | 4,549 | \$ | 4,554 | \$ | 4,458 |


| Year to Date |  |
| :---: | :---: |
| 2019 | 2018 |


| \$ | 688 | \$ | 706 | \$ | 706 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | (95) |  | (79) |  | (92) |
|  | (96) |  | (92) |  | (117) |
|  | 729 |  | 571 |  | 777 |
|  | 40 |  | 63 |  | 79 |
|  | (57) |  | 6 |  | 2 |
|  | (445) |  | (333) |  | (474) |
|  | 1,832 |  | 1,492 |  | 2,017 |
|  | 1,908 |  | 1,628 |  | 2,192 |
|  | $(2,325)$ |  | $(2,071)$ |  | $(2,776)$ |
|  | 445 |  | 438 |  | 573 |
|  | - |  | (13) |  | (13) |
|  | (1) |  | 1 |  | 6 |
|  | 715 |  | 689 |  | 688 |
|  |  |  |  |  |  |
|  | 1,694 |  | 1,529 |  | 1,529 |
|  | (901) |  | (711) |  | (958) |
|  | 459 |  | 397 |  | 533 |
|  | (684) |  | (519) |  | (712) |
|  | 457 |  | 337 |  | 462 |
|  | (37) |  | (96) |  | (102) |
|  | (452) |  | (445) |  | (570) |
|  | 1,264 |  | 1,120 |  | 1,502 |
|  | 106 |  | 83 |  | 155 |
|  | (3) |  | (11) |  | (12) |
|  | 3 |  | 11 |  | 22 |
|  | 1,800 |  | 1,612 |  | 1,694 |
|  | 2,178 |  | 2,022 |  | 2,022 |
|  | 996 |  | 790 |  | 1,050 |
|  | (363) |  | (305) |  | (416) |
|  | (45) |  | (52) |  | (65) |
|  | (359) |  | (285) |  | (386) |
|  | 639 |  | 736 |  | 974 |
|  | 5 |  | 65 |  | 71 |
|  | (381) |  | (447) |  | (569) |
|  | (349) |  | (391) |  | (508) |
|  | 143 |  | 111 |  | 151 |
|  | - |  | (19) |  | (21) |
|  | 4 |  | 11 |  | 26 |
|  | 2,325 |  | 2,125 |  | 2,178 |
|  | 14 |  | 20 |  | 18 |
|  | 4,854 |  | 4,446 |  | 4,578 |
|  | 1,595 |  | 1,430 |  | 1,447 |
|  | 2,174 |  | 2,105 |  | 2,102 |
|  | 3,769 |  | 3,535 |  | 3,549 |
|  | 1,085 |  | 911 |  | 1,029 |
|  | 4,854 |  | 4,446 |  | 4,578 |
|  | 4 |  | 103 |  | 80 |
| \$ | 4,858 | \$ | 4,549 | \$ | 4,658 |

ame have been recast to conform with the presentation adopled in the current period.
For further details on definitions and explanation on movements, refer to Note 6 in the Bank's third quarter 2019 Interim Consolidated Financial Statements

Allowance for Credit Losses (Under IAS 39)

## (\$ millio

COUNTERPARTY-SPECIFIC ALLOWANCE
Change in Allowance for Credit Losses - Counterparty-Specific
Impairment allowances at beginning of period
Charge to the income statement - counterparty-specific
Amounts written off
Recoveries of amounts written off in previous periods
Disposals of loans
Exchange and other movements
Balance at end of period
COLLECTIVELY ASSESSED ALLOWANCE
Change in Allowance for Credit Losses - Individually Insignificant
Impairment allowances at beginning of period
Charge to the income statement - individually insignificant
Amounts written off
Recoveries of amounts written off in previous periods
Disposals of loans
Exchange and other movements
Balance at end of period
Change in Allowance for Credit Losses - Incurred but not Identified
Impairment allowances at beginning of period
Charge to the income statement - incurred but not identified Disposals of loans
ge and other movements
Balance at end of period
Allowance for credit losses at end of period
Consisting of:
Allowance for loan losses
Canada
United States
Other Internation
Total allowance for loan losses
Allowance for credit losses for of-balance sheet instrument
Allowance for credit losses at end of period


Allowance for Credit Losses by Industry Sector and Geographic Location (Under IFRS 9) 1,2


Stage 3 allowance for loan losses (impaired)
as a \% of Gross Impaired Loans ${ }^{4}$
Residential mortgages
Consumer instalment and other personal
HELOC
Indirect auto
Other
Credit card
Total personal
Business and Government
Total Stage 3 allowance for loan losses (impaired) ${ }^{4}$
Total allowance for loan losses as a \% of gross loans

and acceptances ${ }^{4}$
4
Primails
${ }^{2}$ Includes loans that are measured at FVOCI.
Allowance for loan losses - performing represents Stage 1 and Stage 2 allowance for loan losses under IFRS 9 and incurred but not identified allowance for loan losses under IAS 39 on financial assets, loan commitments, and financial guarantees. Excludes ACI loans.

Allowance for Credit Losses by Industry Sector and Geographic Location (Under IFRS 9 - Continued) ${ }^{1,2}$
(\$ millions, except as noted)
By Industry Sector
Stage 3 allowance for loan losses (impaired)
Personal
Residential mortgages
Consumer instalment and other personal
HELOC
Indirect aut
Other
Credit
Credit card
Total personal
Total personal
Business and Government
Business and
Real estate
Residential
Non-residential
Total real estate
Agriculture
Automotive
Financial
Food, beve
Food, beverage, and tobacco
Government, public sector entities, and educatio
Health and social services
Industrial construction and trade contractors
Metals and mining
Pipelines, oil, and gas
Power and utilities
Professional and other services
Retail sector
Sundry manufacturin
Telecommunications, cable, and media
Transportation
Other
Total business and government
Other Loans
Acquired credit-impaired loans
Total other loans
Total Stage 3 allowance for loan losses (impaired)
Stage 1 and Stage 2 allowance for loan losses - Performing Personal
Business and Government
Total Stage 1 and Stage 2 allowance for loan losses
Allowance for loan losses - On-Balance Sheet Loans
Allowance for loan losses - Off-Balance Sheet Instruments
Total allowance for loan losses
Allowance for debt securities
Atowal allowance for credit losses


Stage 3 allowance for loan losses (impaired)
Personal
Residential mortgages
Consumer instalment
Consumer instalment and other personal
HELOC
HELOC
Indirect auto
Other
Credit card
Total personal
Business and Government
Total Stage 3 allowance for loan losses (impaired) ${ }^{4}$
Total allowance for loan losses as a \% of gross loans and acceptances ${ }^{4}$


Primarily based on the geographic location of the customer's addres.
${ }_{2}$ Includes loans that are measured at FVOCI.
${ }^{3}$ Allowance for loan losses - performing represents Stage 1 and Stage 2 allowance for loan losses on financial assets, loan commitments, and financial guarantees.
Excludes ACI loans.

Allowance for Credit Losses by Industry Sector and Geographic Location (Under IAS 39) ${ }^{1}$
(\$ millions, except as noted)
By Industry Sector
Allowance for Credit Losses - Counterparty-Specific and Individually Insignificant - On-Balance Sheet Loans
Personal
Residential mortgages
Consumer instalment and other personal
HELOC
Indirect aut
Other
Credit card
Total personal
Business and Government
Business an
Real estate
Residential
Non-resident
Total real estate
Agriculture
Automotive
Financial
Financial
Food, beve
Forestry
Government, public sector entities, and education
Health and social services
Industrial construction and
Industrial construction and trade contractors
Metals and mining
Pipelines, oil, and gat
Pipelines, oil, and gas
Power and utilities
Power and utitites
Professional and other services
Retail sector
Sundry manufacturing and wholesale
Telecommunications, cable, and med
Telecommunications, cable, and med
Transportation

| Transpor |
| :--- |
| Other |
| Total |

Total business and governmen
Other Loans
Debt securities
Debt securtites classified as loan
Acquired credit-impaired loans ${ }^{2}$
Total other loans
Total Allowance for Credit Losses - Counterparty-Specific and
Individually Insignificant
Owance for Credit Losses - Incurred but Not Identified -
On-Balance Sheet
Personal
Residential mortgages
Consumer instalment and other personal
HELOC
Indirect aut
Other
Credit card
Total personal
Business and Government
Other Loans
Debt securities classified as loans
Total other loans
Total Allowance for Credit Losses - Incurred but Not Identified
Allowance for Loan Losses - On-Balance Sheet Loans
Allowances for Credit Losses - Off-Balance Sheet Instruments Total Allowance for Credit Losses

Allowance for Credit Losses - Counterparty-Specific and Individually Insignificant as a $\%$ of Gross Impaired Loans ${ }^{3}$ Personal
Residential mortgages
Consumer instalment and other personal
HELOC
Indirect aut
Indirect auto
Other
Credit card
Total person
Business and Government
Total Allowance for Credit Losses - Counterparty-Specific and Individually Insignificant ${ }^{3}$

## Total allowance for credit losses as a $\begin{gathered}\text { and acceptances }{ }^{3}\end{gathered}$ of gross loans

${ }_{2}^{1}$ Primarily based on the geographic location of the customer's addres.
${ }^{2}$ Includes all FDIC covered loans and other ACI loans.
${ }_{3}$ Excludes ACI loans and DSCL.


53


## Provision for Credit Losses ${ }^{1,2,3,4}$

(\$ millions)
For the period ended

| LINE | 2019 |  |  | 2018 |  |  |  | 2017 |  | Year to Date |  | Full Year |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q3 | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 | Q4 | Q3 | 2019 | 2018 | 2018 | 2017 |

PROVISION FOR CREDIT LOSSES
Impaired ${ }^{5}$
Canadian Retail
U.S. Retail

Wholesale Banking
Corporate
Total Provision for Credit Losses - Impaired
Performing ${ }^{6}$
Canadian Retai
U.S. Retail

Wholesale Banking
Corporate
Total Provision for Credit Losses - Performing
Total Provision for Credit Losse


| $\$$ | $\mathbf{8 0 2}$ | $\$$ |
| ---: | ---: | ---: |
|  | $\mathbf{6 6 8}$ | 682 |
|  | $\mathbf{1 2}$ | 571 |
|  | $\mathbf{4 0 9}$ | 362 |
|  | $\mathbf{1 , 8 9 1}$ | 1,607 |
|  |  |  |
|  | $\mathbf{1 0 4}$ | 53 |
|  | $\mathbf{1 1 9}$ | 102 |
|  | $\mathbf{1 9}$ | 3 |
|  | $\mathbf{3 3}$ | 45 |
|  | $\mathbf{2 4 7}$ | 203 |
| $\$$ | $\mathbf{2 , 1 3 8}$ | $\mathbf{\$}$ |


| $\$$ | 927 | $\$$ |
| ---: | ---: | ---: |
|  | 776 | 986 |
|  | $(8)$ | $(28)$ |
|  | 471 | 384 |
|  | 2,166 | 1,990 |
|  |  |  |
|  | 71 | - |
|  | 141 | 144 |
|  | 11 | - |
|  | 91 | 82 |
|  | 314 | 226 |
| $\$$ | 2,480 | $\$ 2,216$ |

PROVISION FOR CREDIT LOSSES BY SEGMENT
Canadian Retail
U.S. Retail - in USD

- foreign exchange

Wholesale Banking
Corporate
U.S. strategic cards portfolio ${ }^{8} \quad$ - in USD

Wholesale Banking $\mathrm{CDS}^{7}$ - foreign exchange
Total Corporate

## Total Provision for Credit Losse

| 12 | \$ | 316 | \$ | 280 | \$ | 310 | \$ | 263 | \$ | 246 | \$ | 219 | \$ | 270 | \$ | 244 | \$ | 238 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 13 |  | 191 |  | 170 |  | 230 |  | 187 |  | 170 |  | 161 |  | 195 |  | 163 |  | 137 |
| 14 |  | 64 |  | 56 |  | 76 |  | 57 |  | 52 |  | 43 |  | 52 |  | 40 |  | 43 |
| 15 |  | 255 |  | 226 |  | 306 |  | 244 |  | 222 |  | 204 |  | 247 |  | 203 |  | 180 |
| 16 |  | 1 |  | (5) |  | 7 |  | 8 |  | (14) |  | 16 |  | (7) |  | - |  | - |
| 17 |  | 62 |  | 99 |  | 170 |  | 118 |  | 83 |  | 91 |  | 145 |  | 105 |  | 68 |
| 18 |  | 21 |  | 33 |  | 57 |  | 37 |  | 24 |  | 26 |  | 38 |  | 27 |  | 21 |
| 19 |  | n/a |  | n/a |  | n/a |  | n/a |  | n/a |  | n/a |  | n/a |  | (1) |  | (2) |
| 20 |  | 83 |  | 132 |  | 227 |  | 155 |  | 107 |  | 117 |  | 183 |  | 131 |  | 87 |
| 21 | \$ | 655 | \$ | 633 | \$ | 850 | \$ | 670 | \$ | 561 | \$ | 556 | \$ | 693 | \$ | 578 | \$ | 505 |


| $\$$ | $\mathbf{9 0 6}$ | $\$$ |
| :--- | ---: | ---: |
|  | $\mathbf{5 9 1}$ | 735 |
| 196 | 526 |  |
|  | $\mathbf{7 8 7}$ | 673 |
|  | $\mathbf{3}$ | $(5)$ |
|  | 331 | 319 |
|  | $\mathbf{1 1 1}$ | 88 |
|  | n/a | $\mathrm{n} / \mathrm{a}$ |
|  | $\mathbf{4 4 2}$ | 407 |
| $\$$ | $\mathbf{2 , 1 3 8}$ | $\$$ |


| $\$$ | 998 | $\$$ |
| :---: | :---: | :---: |
| 713 | 986 |  |
| 204 | 607 |  |
|  | 917 | 795 |
|  | 3 | $(28)$ |
|  |  |  |
|  | 437 | 361 |
| 125 | 112 |  |
|  | n/a | $(7)$ |
|  | 562 | 466 |
| $\$$ | 2,480 | $\$$ |

 related to products in the Canadian Retail and Wholesale Banking segments were recorded in the Corporate segment.
Includes provision for off-balance sheet instruments.
Includes loans and debt securities that are measured at FVOCI and debt securities measured at amortized cost
${ }^{5}$ PCL - impaired represents Stage 3 PCL under IFRS 9 and counterparty-speific and individully insignificant PCL
It PCL under IAS 39 on financial assets.
PCL - performing represents Stage 1 and Stage 2 PCL under IFRS 9 and incurred but not identified PCL under IAS 39 on financial assets, loan commitments, and financial guarantees.

the accrual cost, continues to be reported in the Corporate segment.
${ }^{8}$ The retailer program partners' share of the U.S. strategic cards portfolio's PCL

Provision for Credit Losses by Industry Sector and Geographic Location (Under IFRS 9) 1, 2,3
(\$ millions, except as noted)
For the period ended
By Industry Sector
By Industry Sector
Stage 3 provision for credit losses (impaired)
Personal
Residential mortgages
Consumer Instalment and Other Personal
heloc
Indirect aut
Other
Other
Credit card
Total personal
Business and Government
eal estate
Residentia
Residential
Non-residential
Total real estate
Agriculture
Agriculure
Automotive
Financial
Food, beverage, and tobacco
Government, public sector
Govertment, pubic sector entities, and educatio
Health and social services
Industrial construction and trade contractors
Metals and mining
Pipelines, oil, and gas
Power and utilities
Professional and other services
Retail sector
Sundry manufacturing and wholesale
Telecommunications, cable, and media
Transportation
Other
Total business and governmen
Other Loans
Acquired credit--impaired loan
Total other loans
Debt securities at amortized cost and FVOC
St 1 pred
Stage 1 and Stage 2 provision for credit losses Personal, business and government
Personal, business and government
Debt securities at amortized cost and FVOCI
Total provision for credit losses
Stage 3 provision for credit losses (impaired)
as a \% of Average Net Loans and Acceptances
Residential mortgages
Consumer instalment and other personal
HELOC
Inedirect auto
Other
Credit card
Total personal
Business and Government
Total Stage 3 provision for credit losses (impaired) Total Stage 3 provision for credit losses

Total Provision for Credit Losses as a \% of Average Pal Provision for Credit Losses
Net Loans and Acceptances Total Provision for Credit Losses
Total Provision for Credit Losses Excluding Other Loans


| \$ | 28 | \$ | 46 - | \$ | - | \$ | ${ }^{74}$ | \$ | 21 | \$ | $21$ | \$ | (2) | \$ | $\begin{aligned} & \hline 42 \\ & (2) \\ & \hline \end{aligned}$ | \$ | 55 | \$ | $78$ | \$ | - | \$ | 133 | \$ | $23$ | \$ | $89$ | \$ | (1) | \$ | $\begin{gathered} 112 \\ (1) \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 322 | \$ | 333 | \$ | - | \$ | 655 | \$ | 277 | \$ | 358 | \$ | (2) | \$ | 633 | \$ | 319 | \$ | 531 | \$ | - | \$ | 850 | \$ | 268 | \$ | 403 | \$ | (1) | \$ | 670 |




Primarily based on the geographic location of the customer's addres
Includes loans that are measured at FVOCL
${ }^{3}$ Includes provision for off-balance sheet instruments.

Provision for Credit Losses by Industry Sector and Geographic Location (Under IFRS 9 - Continued) ${ }^{1,2,3}$
(\$ millions, except as noted)
For the period ended
By Industry Sector
By Industry Sector
Stage 3 provision for credit losses (impaired)
Personal
Residential mortgages
Residential mortgages
Consumer Instalment and Other Personal HELOC
Hdirect
Indirect auto
Other
Credit card
Credit card
Total personal
Total personal
Business and Government
Real estate
Residential
Non-residential
Total real estate
Agriculture
Automotive
Financial
Food, beverage, and tobacco
Government, public secto
Health and social services
Industrial construction and trade contractors
Metals and mining
Pipelines, oil, and
Pipelines, oil, and gas
Power and utilities
Professional and other services
Retail sector
${ }^{\text {Protersional }}$ Retail sector
Sundry manufacturing and wholesale
Telecommunications, cable, and media
Transpo
Other
Total business and governmen
Other Loans
Acauired cred
Acquired credit-im
Debt securities at amortized cost and FVOCI Total Stage 3 provision for credit losses (impaired)
Stage 1 and Stage 2 provision for credit losses Personal, business and government
Debt securities at amortized cost and FVOCI
Total provision for credit losses
Stage 3 provision for credit losses (impaired)
as a \% of Average Net Loans and Acceptances
Personal
Residential mortgages
Consumer instalment and other personal
Indirect aut
Other
Credit card
Credit card
Total person
Total personal
Business and Government
Total Stage 3 provision for credit losses (impaired) Total Stage 3 provision for credit losse
otal Provision for Credit Losses as a \% of Average Net Loans and Acceptances
Total Provision for Credit Losses
Total Provision for Credit Losses Excluding Other Loans


| 35 | - | 0.08 | - | 0.01 | 0.01 | 0.06 | - | 0.01 | - | 0.03 | - | - |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 36 | 0.03 | 0.16 | - | 0.05 | (0.01) | 0.24 | - | 0.03 | 0.01 | 0.07 | - | 0.02 |
| 37 | 0.83 | 0.82 | - | 0.83 | 0.77 | 0.90 | - | 0.85 | 1.02 | 1.02 | - | 1.02 |
| 38 | 1.02 | 18.99 | - | 1.78 | 0.92 | 19.93 | - | 1.73 | 1.04 | 17.42 | - | 1.76 |
| 39 | 2.56 | 5.09 | - | 3.76 | 2.90 | 5.25 | - | 4.01 | 2.76 | 5.84 | - | 4.18 |
| 40 | 0.26 | 1.41 | - | 0.50 | 0.26 | 1.47 | - | 0.51 | 0.28 | 1.58 | - | 0.55 |
| 41 | 0.04 | 0.01 | - | 0.02 | 0.06 | 0.01 | - | 0.03 | 0.04 | (0.02) | - | 0.01 |
| 42 | 0.20 | 0.59 | - | 0.33 | 0.21 | 0.62 | - | 0.34 | 0.22 | 0.65 | - | 0.36 |
| 43 | 0.20 | 0.61 | - | 0.33 | 0.21 | 0.63 | - | 0.34 | 0.22 | 0.67 | - | 0.36 |



Primarily based on the geographic location of the customer's address.
${ }^{2}$ Includes loans that are measured at FVOCI.
${ }^{3}$ Includes provision for off-balance sheet instruments.

Provision for Credit Losses by Industry Sector and Geographic Location (Under IAS 39),1,2
(\$ millions, except as noted)
For the period ended
For the period ended
By Industry Sector
vision for Credit Losses - Counterparty-Specific and Individually Insignificant
Personal
Residential mortgages
Consumer Instalment and Other Personal
HELOC
Indirect auto
Indirect auto
Other
Other
Credit card
Total personal
Business and Government
Real estate
eal estate
Residential
Residential
Non-residential
Total real estate
Agriculture
Automotive
Automotive
Financial
Food, bev
Forestry
Government, public sector entities, and education
Health and social services
Industrial construction and
Industrial construction and trade contractors
Metals and mining
Pipelines, oil, and ga
Power and utilities
Professional and other services
Retail sector
Sundry manufacturing and wholesale
Telecommunications, cable, and media
Transportation
Other
Total b
Other Loans
Debt securities classified as loans
Acquired credit--impaired loans ${ }^{3}$
Total other loans
Total Provision for Credit Losses - Counterparty-Specific and Individually Insignificant
Provisions for Credit Losses - Incurred but not Identified
Personal, business and government
Other Loans
Debt securities classified as loans
Total other loans
Total Provisions for Credit Losses - Incurred but not Identified Total Provision for Credit Losses


Provision for Credit Losses - Counterparty-Specific and Individually
Insignificant as a \% of Average Net Loans and Acceptances
Insigni
Personal
Residential mortgages
Consumer instalment and other personal HELOC
Indirect Indirect aum
Other
Credit card
Total personal
Business and Government
Total Provision for Credit Losses - Counterparty-Specific and
Individually Insignificant
Indivisuilly for Credit Losses - Counterparty-Specific and drividually Insignificant Excluding Other Loans
Total Provision for Loan Losses as a \% of Average Net Loans and Acceptances
Total Provision for Loan Losses
Total Provision for Loan Losses
Total Provision for Loan Losses Excluding Other Loans

[^0]| 37 | 0.01 | \% | 0.06 | \% | - | \% | 0.02 | \% | 0.01 | \% | 0.10 | \% | - | \% | 0.02 | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 38 | 0.01 |  | 0.23 |  | - |  | 0.04 |  | 0.02 |  | 0.26 |  | - |  | 0.05 |  |
| 39 | 1.15 |  | 0.85 |  | - |  | 0.98 |  | 1.13 |  | 0.78 |  | - |  | 0.93 |  |
| 40 | 1.00 |  | 19.27 |  | - |  | 1.83 |  | 0.95 |  | 15.32 |  | - |  | 1.60 |  |
| 41 | 2.75 |  | 5.39 |  | - |  | 3.91 |  | 2.58 |  | 4.92 |  | - |  | 3.59 |  |
| 42 | 0.29 |  | 1.41 |  | - |  | 0.52 |  | 0.28 |  | 1.30 |  | - |  | 0.49 |  |
| 43 | 0.03 |  | 0.07 |  | - |  | 0.05 |  | 0.06 |  | 0.06 |  | - |  | 0.06 |  |
| 44 | 0.23 |  | 0.62 |  | - |  | 0.35 |  | 0.23 |  | 0.56 |  | - |  | 0.33 |  |
| 45 | 0.23 | \% | 0.65 | \% | - | \% | 0.36 | \% | 0.23 | \% | 0.58 | \% | - | \% | 0.34 | \% |



Analysis of Change in Equity
(\$ millions, except as noted)
For the period ended
For the period ended
Common Shares
Balance at beginning of period
Issued
Options
Dividend reinvestment plan
Shares issued in connection with acquisitions
Balance and shares for cancellation and other
Balance at end of peri
Preferred Shares
Balance at beginning of period
Balance at beginni
Issue of shares
Redemption of shares
Balance at end of period
Treasury Shares - Common
Balance at beginning of period
Purchase of shares
Sale of shares
Balance at end of period
Treasury Shares - Preferred
Balance at beginning of period
Purchase of share
Sale of share
Balance at end of period
Contributed Surplus
Balance at beginning of period
Net premium (discount) on treasury shares
Stock options expensed
Other
Balance at end of period
Retained Earnings
Balance at beginning of period
Impact on adoption of IFRS 15
Impact on adoption of IFRS 9
Net income
Dividends
Commo
Preferred
Share issue expenses and others
Net premium on repurchase of common shares and othe
Actuarial gains (losses) on employee benefit plan
Realized gains (losses) on equity securities
at fair value through other comprehensive income
Balance at end of period
Accumulated Other Comprehensive Income (loss) Balance at beginning of period
Change in unrealized gains (losses) on debt securitie
at fair value through other comprehensive income
Reclassification to earnings of changes in allowance for credit
losses on debt securities at fair value through other
comprehensive income
of debt securities at fair value through other comprehensive
or comprehensive
Net change in unrealized gains (losses) on equity securities
at fair value through other comprehensive income
Change in fair value due to credit risk on financial liabilities
designated at fair value through profit or loss designated at fair value through profit or loss
Net change in unrealized foreign currency translationtites
gains (losses) on investment in subsidiaries, net of
hedging activities
Net change in gains (losses) on derivatives designated as cash flow hedges
Non-Controlling Interests in Subsidiaries
Total Equity

| $\begin{gathered} \text { LINE } \\ \# \end{gathered}$ | 2019 |  |  |  | 2018 |  |  |  |  |  |  |  | 2017 |  |  |  | Year to Date |  |  |  | Full Year |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q3 | Q2 |  | Q1 |  | Q4 |  | Q3 |  | Q2 |  | Q1 |  | Q4 |  | Q3 |  | 2019 |  | 2018 |  | 2018 |  | 2017 |
| 1 | \$ 21,718 | \$ 21,661 | \$ | 21,221 | \$ | 21,099 | \$ | 21,203 | \$ | 21,094 | \$ | 20,931 | \$ | 20,912 | \$ | 20,809 | \$ | 21,221 | \$ | 20,931 | \$ | 20,931 | \$ | 20,711 |
| 2 | 45 | 24 |  | 28 |  | 28 |  | 28 |  | 24 |  | 72 |  | 27 |  | 18 |  | 97 |  | 124 |  | 152 |  | 148 |
| 3 | 92 | 98 |  | 99 |  | 94 |  | 89 |  | 92 |  | 91 |  | 82 |  | 85 |  | 289 |  | 272 |  | 366 |  | 329 |
| 4 |  |  |  | 366 |  | - |  |  |  | - |  | - |  |  |  | - |  | 366 |  | - |  | - |  |  |
| 5 | (133) | (65) |  | (53) |  | - |  | (221) |  | (7) |  | - |  | (90) |  | - |  | (251) |  | (228) |  | (228) |  | (257) |
| 6 | 21,722 | 21,718 |  | 21,661 |  | 21,221 |  | 21,099 |  | 21,203 |  | 21,094 |  | 20,931 |  | 20,912 |  | 21,722 |  | 21,099 |  | 21,221 |  | 20,931 |
| 7 | 5,350 | 5,350 |  | 5,000 |  | 4,850 |  | 5,100 |  | 4,750 |  | 4,750 |  | 4,750 |  | 4,400 |  | 5,000 |  | 4,750 |  | 4,750 |  | 4,400 |
| 8 | 450 | - |  | 350 |  | 400 |  | - |  | 350 |  | - |  | - |  | 350 |  | 800 |  | 350 |  | 750 |  | 350 |
| 9 |  | - |  |  |  | (250) |  | (250) |  | - |  | - |  | - |  |  |  | - |  | (250) |  | (500) |  | - |
| 10 | 5,800 | 5,350 |  | 5,350 |  | 5,000 |  | 4,850 |  | 5,100 |  | 4,750 |  | 4,750 |  | 4,750 |  | 5,800 |  | 4,850 |  | 5,000 |  | 4,750 |
| 11 | (49) | (139) |  | (144) |  | (168) |  | (108) |  | (92) |  | (176) |  | (22) |  | (245) |  | (144) |  | (176) |  | (176) |  | (31) |
| 12 | $(2,330)$ | $(2,855)$ |  | $(2,343)$ |  | $(2,134)$ |  | $(2,571)$ |  | $(1,691)$ |  | $(1,899)$ |  | $(2,684)$ |  | $(2,180)$ |  | $(7,528)$ |  | $(6,161)$ |  | $(8,295)$ |  | $(9,654)$ |
| 13 | 2,335 | 2,945 |  | 2,348 |  | 2,158 |  | 2,511 |  | 1,675 |  | 1,983 |  | 2,530 |  | 2,403 |  | 7,628 |  | 6,169 |  | 8,327 |  | 9,509 |
| 14 | (44) | (49) |  | (139) |  | (144) |  | (168) |  | (108) |  | (92) |  | (176) |  | (22) |  | (44) |  | (168) |  | (144) |  | (176) |
| 15 | (6) | (3) |  | (7) |  | (3) |  | (5) |  | (9) |  | (7) |  | (8) |  | (7) |  | (7) |  | (7) |  | (7) |  | (5) |
| 16 | (42) | (36) |  | (33) |  | (26) |  | (24) |  | (48) |  | (31) |  | (38) |  | (46) |  | (111) |  | (103) |  | (129) |  | (175) |
| 17 | 44 | 33 |  | 37 |  | 22 |  | 26 |  | 52 |  | 29 |  | 39 |  | 45 |  | 114 |  | 107 |  | 129 |  | 173 |
| 18 | (4) | (6) |  | (3) |  | (7) |  | (3) |  | (5) |  | (9) |  | (7) |  | (8) |  | (4) |  | (3) |  | (7) |  | (7) |
| 19 | 162 | 158 |  | 193 |  | 195 |  | 194 |  | 229 |  | 214 |  | 207 |  | 200 |  | 193 |  | 214 |  | 214 |  | 203 |
| 20 | 1 | 6 |  | (32) |  | - |  | 8 |  | (34) |  | 24 |  | 6 |  | 9 |  | (25) |  | (2) |  | (2) |  | 23 |
| 21 | 3 | 3 |  | 3 |  | 3 |  | 3 |  | 3 |  | 3 |  | 3 |  | 3 |  | 9 |  | 9 |  | 12 |  | 15 |
| 22 | (7) | (4) |  | (4) |  | (4) |  | (5) |  | (4) |  | (11) |  | (3) |  | (3) |  | (15) |  | (20) |  | (24) |  | (23) |
| 23 | (2) | (1) |  | (2) |  | (1) |  | (5) |  | - |  | (1) |  | 1 |  | (2) |  | (5) |  | (6) |  | (7) |  | (4) |
| 24 | 157 | 162 |  | 158 |  | 193 |  | 195 |  | 194 |  | 229 |  | 214 |  | 207 |  | 157 |  | 195 |  | 193 |  | 214 |
| 25 | 47,980 | 46,660 |  | 46,145 |  | 44,223 |  | 43,363 |  | 41,744 |  | 40,489 |  | 39,473 |  | 37,577 |  | 46,145 |  | 40,489 |  | 40,489 |  | 35,452 |
| 26 | - | - |  | (41) |  | n/a |  | n/a |  | n/a |  | n/a |  | n/a |  | n/a |  | (41) |  | n/a |  | n/a |  | n/a |
| 27 | - | - |  | - |  | - |  | - |  | - |  | 53 |  | n/a |  | n/a |  | - |  | 53 |  | 53 |  | n/a |
| 28 | 3,248 | 3,172 |  | 2,392 |  | 2,942 |  | 3,087 |  | 2,898 |  | 2,335 |  | 2,677 |  | 2,740 |  | 8,812 |  | 8,320 |  | 11,262 |  | 10,396 |
| 29 | $(1,347)$ | $(1,350)$ |  | $(1,227)$ |  | $(1,223)$ |  | $(1,222)$ |  | $(1,239)$ |  | $(1,102)$ |  | $(1,105)$ |  | $(1,108)$ |  | $(3,924)$ |  | $(3,563)$ |  | $(4,786)$ |  | $(4,347)$ |
| 30 | (62) | (62) |  | (60) |  | (51) |  | (59) |  | (52) |  | (52) |  | (50) |  | (47) |  | (184) |  | (163) |  | (214) |  | (193) |
| 31 | (5) | - |  | (4) |  | (6) |  | - |  | (4) |  | - |  | - |  | (4) |  | (9) |  | (4) |  | (10) |  | (4) |
| 32 | (732) | (350) |  | (260) |  | - |  | $(1,236)$ |  | (37) |  | - |  | (427) |  | - |  | $(1,342)$ |  | $(1,273)$ |  | $(1,273)$ |  | $(1,140)$ |
| 33 | (264) | (122) |  | (302) |  | 259 |  | 290 |  | 53 |  | 20 |  | (79) |  | 315 |  | (688) |  | 363 |  | 622 |  | 325 |
| 34 | - | 32 |  | 17 |  | 1 |  | - |  | - |  | 1 |  | n/a |  | n/a |  | 49 |  | 1 |  | 2 |  | n/a |
| 35 | 48,818 | 47,980 |  | 46,660 |  | 46,145 |  | 44,223 |  | 43,363 |  | 41,744 |  | 40,489 |  | 39,473 |  | 48,818 |  | 44,223 |  | 46,145 |  | 40,489 |
| 36 | 9,743 | 7,983 |  | 6,639 |  | 6,498 |  | 5,923 |  | 4,472 |  | 8,006 |  | 6,564 |  | 11,853 |  | 6,639 |  | 8,006 |  | 8,006 |  | 11,834 |
| 37 |  |  |  |  |  |  |  | - |  | - |  | (77) |  | n/a |  | n/a |  |  |  | (77) |  | (77) |  | n/a |
| 38 | 34 | 63 |  | 33 |  | (81) |  | (19) |  | (167) |  | 6 |  | n/a |  | n/a |  | 130 |  | (180) |  | (261) |  | n/a |
| 39 | - | (2) |  | - |  | (1) |  | (16) |  | 12 |  | 4 |  | n/a |  | n/a |  | (2) |  | - |  | (1) |  | n/a |
| 40 | (22) | (26) |  | 40 |  | (16) |  | (1) |  | (3) |  | (2) |  | n/a |  | n/a |  | (8) |  | (6) |  | (22) |  | n/a |
| 41 | (6) | (32) |  | (52) |  | (15) |  | 25 |  | 2 |  | 26 |  | n/a |  | n/a |  | (90) |  | 53 |  | 38 |  | n/a |
| 42 | 14 | (2) |  | (10) |  | - |  | - |  | - |  | - |  | - |  | - |  | 2 |  | - |  | - |  | - |
| 43 | n/a | n/a |  | n/a |  | n/a |  | n/a |  | n/a |  | n/a |  | 36 |  | (94) |  | n/a |  | n/a |  | n/a |  | 324 |
| 44 | (837) | 1,020 |  | (112) |  | 596 |  | 656 |  | 2,028 |  | $(2,245)$ |  | 1,638 |  | $(4,428)$ |  | 71 |  | 439 |  | 1,035 |  | $(1,888)$ |
| 45 | 1,007 | 739 |  | 1,445 |  | (342) |  | (70) |  | (421) |  | $(1,246)$ |  | (232) |  | (767) |  | 3,191 |  | $(1,737)$ |  | $(2,079)$ |  | $(2,264)$ |
| 46 | 9,933 | 9,743 |  | 7,983 |  | 6,639 |  | 6,498 |  | 5,923 |  | 4,472 |  | 8,006 |  | 6,564 |  | 9,933 |  | 6,498 |  | 6,639 |  | 8,006 |
| 47 | - - | - |  | - |  | 993 |  | 993 |  | 992 |  | 986 |  | 983 |  | 1,588 |  | - |  | 993 |  | 993 |  | 983 |
| 48 | \$ 86,382 | \$ 84,898 | \$ | 81,670 | \$ | 80,040 | \$ | 77,687 | \$ | 76,662 | \$ | 73,174 | + | 75,190 | \$ | 73,464 | \$ | 86,382 | \$ | 77,687 | \$ | 80,040 | \$ | 75,190 |

IFRS 15, Revenue from Contracts with Customers (IFRS 15).

## Analysis of Change in Equity (continued)

| (\$ millions, except as noted) For the period ended | $\underset{\#}{\text { LINE }}$ | 2019 |  |  | 2018 |  |  |  | 2017 |  | Year to Date |  | Full Year |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Q3 | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 | Q4 | Q3 | 2019 | 2018 | 2018 | 2017 |
| NUMBER OF COMMON SHARES OUTSTANDING (thousands) ${ }^{1}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period Issued | 49 | 1,828,414 | 1,830,782 | 1,828,276 | 1,826,139 | 1,844,590 | 1,843,656 | 1,839,589 | 1,848,593 | 1,843,449 | 1,828,276 | 1,839,589 | 1,839,589 | 1,857,180 |
| Options | 50 | 796 | 473 | 561 | 475 | 538 | 469 | 1,473 | 433 | 372 | 1,830 | 2,480 | 2,955 | 2,987 |
| Dividend reinvestment plan | 51 | 1,197 | 1,291 | 1,359 | 1,289 | 1,162 | 1,288 | 1,232 | 1,137 | 1,309 | 3,847 | 3,682 | 4,971 | 4,875 |
| Acquisitions | 52 | - | - | 5,031 | - |  | - | - | - | - | 5,031 | - | - | - |
| Purchase of shares for cancellation and other | 53 | $(11,250)$ | $(5,514)$ | $(4,500)$ | - | $(19,400)$ | (600) | - | $(7,980)$ | - | $(21,264)$ | $(20,000)$ | $(20,000)$ | $(22,980)$ |
| Impact of treasury shares | 54 | 56 | 1,382 | 55 | 373 | (751) | (223) | 1,362 | $(2,594)$ | 3,463 | 1,493 | 388 | 761 | $(2,473)$ |
| Balance at end of period | 55 | 1,819,213 | 1,828,414 | 1,830,782 | 1,828,276 | 1,826,139 | 1,844,590 | 1,843,656 | 1,839,589 | 1,848,593 | 1,819,213 | 1,826,139 | 1,828,276 | 1,839,589 |

Balance at end of period
55
The number of treasury common shares has been netted for the purpose of arriving at the total number of common shares considered for the calculation of EPS of the Bank

## Change in Accumulated Other Comprehensive Income, Net of Income Taxes

(\$ millions)

Unrealized Gains (Losses) on Debt Securities at Fair Value through Other Comprehensive Income
Balance at beginning of period
Impact of adoption of IFRS 9
Change in unrealized gains (losses)
Change in allowance for expected credit losses on debt securities at fair value through other comprehensive income
eclassification to earnings of losses (gains)
Net change for the period
Balance at end of period
Unrealized Gains (Losses) on Available-for-Sale Securities Balance at beginning of period
Change in unrealized gains (losses)
Reclassification to earnings of losses (gains)
Net change for the period
Balance at end of period
Unrealized Gains (Losses) on Equity Securities at Fair Value through Other Comprehensive Income
Balance at beginning of period
Impact of adoption of IFRS 9
Change in unrealized gains (losses)
Reclassification to retained earnings of losses (gains)
Net change for the period
Balance at end of period
Change in Fair Value Due to Credit Risk on Financial Liabilities Designated at Fair Value Through Profit or Loss
Balance at beginning of period
Change in fair value due to credit risk on financial liabilities
Net change for the period
Balance at end of period
Unrealized Foreign Currency Translation Gains (Losses) on Investments in Foreign Operations, Net of Hedging Activities Balance at beginning of period
Reclassificatioreign operations foreign operations

## Hedging activities

Reclassification to earnings of net losses (gains) on hedges of
investments in foreign operation
Recovery of (provision for) income taxes
Net change for the period
Balance at end of period
Gains (losses) on Derivatives Designated as Cash Flow Hedges Balance at beginning of period
Change in gains (losses)
Reclassification to earnings of losses (gains)
Net change for the period
Balance at end of period
Accumulated Other Comprehensive Income at End of Period

| LINE |  |  |  |
| :---: | ---: | ---: | ---: |
|  | Q3 | $\begin{array}{r}2019 \\ \text { Q2 }\end{array}$ | Q1 | Q4 Q3 2018 Q2 Q2 Q1 Q1 Q4 Q4


| 1 | \$ | 353 | \$ | 318 | \$ | 245 | \$ | 343 | \$ | 379 | \$ | 537 | \$ | 510 | \$ | n/a | \$ | n/a |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2 |  | - |  | - |  | - |  | - |  | - |  | - |  | 19 |  | n/a |  | n/a |
| 3 |  | 34 |  | 63 |  | 33 |  | (81) |  | (19) |  | (167) |  | 6 |  | n/a |  | n/a |
| 4 |  | - |  | (2) |  | - |  | (1) |  | (16) |  | 12 |  | 4 |  | n/a |  | n/a |
| 5 |  | (22) |  | (26) |  | 40 |  | (16) |  | (1) |  | (3) |  | (2) |  | n/a |  | n/a |
| 6 |  | 12 |  | 35 |  | 73 |  | (98) |  | (36) |  | (158) |  | 8 |  | n/a |  | n/a |
| 7 |  | 365 |  | 353 |  | 318 |  | 245 |  | 343 |  | 379 |  | 537 |  | n/a |  | n/a |
| 8 |  | n/a |  | n/a |  | n/a |  | n/a |  | n/a |  | n/a |  | n/a |  | 587 |  | 681 |
| 9 |  | n/a |  | n/a |  | n/a |  | n/a |  | n/a |  | n/a |  | n/a |  | 97 |  | (46) |
| 10 |  | n/a |  | n/a |  | n/a |  | n/a |  | n/a |  | n/a |  | n/a |  | (61) |  | (48) |
| 11 |  | n/a |  | n/a |  | n/a |  | n/a |  | n/a |  | n/a |  | n/a |  | 36 |  | (94) |
| 12 |  | n/a |  | n/a |  | n/a |  | n/a |  | n/a |  | n/a |  | n/a |  | 623 |  | 587 |
| 13 |  | (29) |  | 3 |  | 55 |  | 70 |  | 45 |  | 43 |  | 113 |  | n/a |  | n/a |
| 14 |  | - |  | - |  | - |  | - |  | - |  | - |  | (96) |  | n/a |  | n/a |
| 15 |  | (6) |  | - |  | (35) |  | (14) |  | 25 |  | 2 |  | 27 |  | n/a |  | n/a |
| 16 |  | - |  | (32) |  | (17) |  | (1) |  | - |  | - |  | (1) |  | n/a |  | n/a |
| 17 |  | (6) |  | (32) |  | (52) |  | (15) |  | 25 |  | 2 |  | 26 |  | n/a |  | n/a |
| 18 |  | (35) |  | (29) |  | 3 |  | 55 |  | 70 |  | 45 |  | 43 |  | n/a |  | n/a |
| 19 |  | (12) |  | (10) |  | - |  | - |  | - |  | - |  | - |  | - |  | - |
| 20 |  | 14 |  | (2) |  | (10) |  | - |  | - |  | - |  | - |  | - |  | - |
| 21 |  | 14 |  | (2) |  | (10) |  | - |  | - |  | - |  | - |  | - |  | - |
| 22 |  | 2 |  | (12) |  | (10) |  | - |  | - |  | - |  | - |  | - |  | - |
| 23 |  | 9,734 |  | 8,714 |  | 8,826 |  | 8,230 |  | 7,574 |  | 5,546 |  | 7,791 |  | 6,153 |  | 10,581 |
| 24 |  | $(1,289)$ |  | 1,358 |  | (131) |  | 780 |  | 838 |  | 2,791 |  | $(3,086)$ |  | 2,275 |  | $(6,112)$ |
| 25 |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | (25) |
| 26 |  | 615 |  | (460) |  | 26 |  | (251) |  | (248) |  | $(1,038)$ |  | 1,145 |  | (864) |  | 2,309 |
| 27 |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | 13 |
| 28 |  | (163) |  | 122 |  | (7) |  | 67 |  | 66 |  | 275 |  | (304) |  | 227 |  | (613) |
| 29 |  | (837) |  | 1,020 |  | (112) |  | 596 |  | 656 |  | 2,028 |  | $(2,245)$ |  | 1,638 |  | $(4,428)$ |
| 30 |  | 8,897 |  | 9,734 |  | 8,714 |  | 8,826 |  | 8,230 |  | 7,574 |  | 5,546 |  | 7,791 |  | 6,153 |
| 31 |  | (303) |  | $(1,042)$ |  | $(2,487)$ |  | $(2,145)$ |  | $(2,075)$ |  | $(1,654)$ |  | (408) |  | (176) |  | 591 |
| 32 |  | (29) |  | 1,339 |  | 1,315 |  | (146) |  | 524 |  | 393 |  | $(2,395)$ |  | 888 |  | $(2,503)$ |
| 33 |  | 1,036 |  | (600) |  | 130 |  | (196) |  | (594) |  | (814) |  | 1,149 |  | $(1,120)$ |  | 1,736 |
| 34 |  | 1,007 |  | 739 |  | 1,445 |  | (342) |  | (70) |  | (421) |  | $(1,246)$ |  | (232) |  | (767) |
| 35 |  | 704 |  | (303) |  | $(1,042)$ |  | $(2,487)$ |  | $(2,145)$ |  | $(2,075)$ |  | $(1,654)$ |  | (408) |  | (176) |
| 36 | \$ | 9,933 | \$ | 9,743 | \$ | 7,983 | \$ | 6,639 | \$ | 6,498 | \$ | 5,923 | \$ | 4,472 | + | 8,006 | \$ | 6,564 |



## Analysis of Change in Non-Controlling Interests in Subsidiaries and Investment in TD Ameritrade

(\$ millions)
For the period ended
LINE


Q1
Q4 Q3 Q2 Q1
T Q4 7 Q3 , Y
2019
 2018 2018 ${ }_{2017}$

## NON-CONTROLLING INTERESTS

 IN SUBSIDIARIESBalance at beginning of period
On account of income
On account of redemption of non-controlling interests Foreign exchange and other adjustments Balance at end of period


## investment in to Ameritrade

Balance at beginning of period
Increase in reported investment through direct ownership
Dilution gain on the Scottrade transaction
Decrease in reported investment through dividends received
Equity in net income, net of income taxes Foreign exchange and other adjustments
Impact on adoption of new accounting guidance Balance at end of period

| 6 | \$ | 9,027 | \$ | 8,679 | \$ | 8,445 | \$ | 8,175 | \$ | 7,904 | \$ | 7,505 | \$ | 7,784 | \$ | 6,714 | \$ | 7,281 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 7 |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | 487 |  | - |
| 8 |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | 204 |  | - |
| 9 |  | (94) |  | (93) |  | (93) |  | (64) |  | (63) |  | (62) |  | (63) |  | - |  | (51) |
| 10 |  | 303 |  | 266 |  | 322 |  | 235 |  | 230 |  | 131 |  | 147 |  | 103 |  | 122 |
| 11 |  | (128) |  | 175 |  | (10) |  | 99 |  | 104 |  | 330 |  | (363) |  | 276 |  | (638) |
| 12 |  | - |  | - |  | 15 |  | - |  | - |  | - |  | - |  | - |  | - |
| 13 | \$ | 9,108 | \$ | 9,027 | \$ | 8,679 | \$ | 8,445 | \$ | 8,175 | \$ | 7,904 | \$ | 7,505 | \$ | 7,784 | \$ | 6,714 |


| $\$$ | 8,445 | $\$$ | 7,784 |
| :--- | ---: | ---: | ---: |
|  | - | - |  |
|  | - | - |  |
|  |  |  |  |
|  | $(280)$ | $(188)$ |  |
|  | 891 | 508 |  |
|  | 37 | 71 |  |
|  | 15 | - |  |
| $\$$ | 9,108 | $\$$ | 8,175 |


| $\$$ | 7,784 | $\$$ |
| :---: | :---: | :---: |
|  | - | 7,091 |
|  | - | 487 |
|  |  | 204 |
|  | $(252)$ | $(212)$ |
|  | 743 | 449 |
|  | 170 | $(235)$ |
|  | 8,445 | $\$$ |
|  | 7,784 |  |


| Acronym | Definition | Acronym | Definition |
| :---: | :---: | :---: | :---: |
| ACI | Acquired Credit-Impaired | FVOCI | Fair Value Through Other Comprehensive Income |
| AFS | Available-For-Sale | HELOC | Home Equity Line of Credit |
| AUA | Assets under Administration | IDA | Insured Deposit Accounts |
| AUM | Assets under Management | IFRS | International Financial Reporting Standards |
| BRR | Borrower Risk Rating | LCR | Liquidity Coverage Ratio |
| CDS | Credit Default Swaps | MBS | Mortgage-Backed Securities |
| CET1 | Common Equity Tier 1 | N/A | Not Applicable |
| CVA | Credit Valuation Adjustment | OSFI | Office of the Superintendent of Financial Institutions Canada |
| DSAC | Debt Securities at Amortized cost | PCL | Provision for Credit Losses |
| DSCL | Debt Securities Classified as Loans | ROE | Return on Common Equity |
| DSOCI | Debt Securities at Fair Value Through Other Comprehensive Income | RWA | Risk-Weighted Assets |
| EPS | Earnings Per Share | TEB | Taxable Equivalent Basis |
| FDIC | Federal Deposit Insurance Corporation |  |  |

Appendix - Canadian Personal and Commercial Banking
RESULTS OF OPERATIONS
(\$ millions, except as noted)
For the period ended
Net interest income
Non-interest incom
Total revenue
Provision for credit losses Impaired ${ }^{2}$
Performing ${ }^{3}$
Total provision for credit losses
Total provision for credit
Non-interest expenses
Non-interest expenses
Income (loss) before income taxes
Income (loss) before income taxes
Provision for (recovery of) income taxes
Provision for (recovery of
Net income - reported
Adjustments for items of note, net of income taxes Net income-adjusted

Average common equity (\$ bilions)
Return on common equity - reported
Return on common equity - adjusted ${ }^{5}$

## Key Performance Indicators

(\$ billions, except as noted)
Common Equity Tier 1 Capital risk-weighted assets ${ }^{6}$ verage loans - personal
Real estate secured lending
esidential mortgages
HELOC - amortizing
Real estate secured lending - amortizing
Indirect auto ${ }^{7}$
Other ${ }^{7}$
Credit card
Total average loans - personal
Average loans and acceptances - business
Average depos Business
Net interest margin including securitized assets
Efficiency ratio - reported
Efficiency ratio - adjusted
Number of Canadian retail branches at period end
Average number of full-time equivalent staff

## Additional Information on Canadian

Wealth and Insurance
Breakdown of Total Net Income (loss) Wealth

Reported
Insurance

| $\begin{gathered} \text { LINE } \\ \# \end{gathered}$ | 2019 |  |  |  |  |  |  | 2018 |  |  |  |  |  |  |  |  |  |  |  | 2017 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q3 |  | Q2 |  | Q1 |  |  | Q4 |  | Q3 |  |  | Q2 |  |  | Q1 |  |  |  | Q4 |  | Q3 |  |  |
| 1 | \$ | 2,912 | \$ | 2,808 | \$ | 2,840 |  | \$ | 2,824 |  | \$ | 2,753 |  | \$ | 2,598 |  | \$ | 2,645 |  | \$ | 2,603 |  | 2,526 |  |
| 2 |  | 947 |  | 934 |  | 942 |  |  | 922 |  |  | 937 |  |  | 872 |  |  | 902 |  |  | 857 |  | 902 |  |
| 3 |  | 3,859 |  | 3,742 |  | 3,782 |  |  | 3,746 |  |  | 3,690 |  |  | 3,470 |  |  | 3,547 |  |  | 3,460 |  | 3,428 |  |
| 4 |  | 282 |  | 256 |  | 264 |  |  | 245 |  |  | 226 |  |  | 219 |  |  | 237 |  |  | 244 |  | 238 |  |
| 5 |  | 34 |  | 24 |  | 46 |  |  | 18 |  |  | 20 |  |  | - |  |  | 33 |  |  | - |  | - |  |
| 6 |  | 316 |  | 280 |  | 310 |  |  | 263 |  |  | 246 |  |  | 219 |  |  | 270 |  |  | 244 |  | 238 |  |
| 7 |  | 1,603 |  | 1,553 |  | 2,144 |  |  | 1,628 |  |  | 1,546 |  |  | 1,421 |  |  | 1,478 |  |  | 1,465 |  | 1,418 |  |
| 8 |  | 1,940 |  | 1,909 |  | 1,328 |  |  | 1,855 |  |  | 1,898 |  |  | 1,830 |  |  | 1,799 |  |  | 1,751 |  | 1,772 |  |
| 9 |  | 518 |  | 510 |  | 355 |  |  | 495 |  |  | 506 |  |  | 488 |  |  | 480 |  |  | 469 |  | 473 |  |
| 10 |  | 1,422 |  | 1,399 |  | 973 |  |  | 1,360 |  |  | 1,392 |  |  | 1,342 |  |  | 1,319 |  |  | 1,282 |  | 1,299 |  |
| 11 |  | - |  | - |  | 446 |  |  | - |  |  | - |  |  | - |  |  | - |  |  | - |  | - |  |
| 12 | \$ | 1,422 | \$ | 1,399 | \$ | 1,419 |  | \$ | 1,360 |  | \$ | 1,392 |  | \$ | 1,342 |  | \$ | 1,319 |  | \$ | 1,282 |  | 1,299 |  |
| 13 | \$ | 13.9 | \$ | 13.6 | \$ | 13.6 |  | \$ | 11.9 |  | \$ | 11.7 |  | \$ | 11.5 |  | \$ | 11.3 |  | \$ | 11.1 |  | 11.2 |  |
| 14 |  | 40.7 |  | 42.3 | \% | 28.4 | \% |  | 45.5 | \% |  | 47.2 | \% |  | 47.8 | \% |  | 46.1 | \% |  | 45.9 | \% | 45.9 | \% |
| 15 |  | 40.7 |  | 42.3 |  | 41.5 |  |  | 45.5 |  |  | 47.2 |  |  | 47.8 |  |  | 46.1 |  |  | 45.9 |  | 45.9 |  |



|  | Full Year |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| 2018 |  | 2017 |  |  |
| \$ | 10,820 | \$ | 9,943 |  |
|  | 3,633 |  | 3,466 |  |
|  | 14,453 |  | 13,409 |  |
| 927 |  |  | 986 |  |
| 71 |  |  | - |  |
| $\begin{array}{r} 998 \\ 6,073 \end{array}$ |  |  | 986 |  |
|  |  |  | 5,697 |  |
| 7,382 |  |  | 6,726 |  |
| 1,969 |  |  | 1,798 |  |
| 5,413 |  |  | 4,928 |  |
| 5,413 |  |  | - |  |
|  |  | \$ | 4,928 |  |
| \$ | 11.6 | \$ | 11.1 |  |
|  | 46.6 | \% | 44.4 | \% |
|  | 46.6 |  | 44.4 |  |


| 16 | \$ | 110 | \$ | 108 |  | \$ | 104 |  | \$ | 102 |  | \$ | 100 |  | \$ | 98 |  | \$ | 96 |  | \$ | 94 |  | 92 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 17 |  | 195.0 |  | 193.3 |  |  | 193.4 |  |  | 192.5 |  |  | 190.1 |  |  | 189.8 |  |  | 190.0 |  |  | 189.4 |  | 188.0 |  |
| 18 |  | 53.7 |  | 52.1 |  |  | 51.3 |  |  | 49.1 |  |  | 45.4 |  |  | 42.1 |  |  | 40.0 |  |  | 37.5 |  | 33.6 |  |
| 19 |  | 248.7 |  | 245.4 |  |  | 244.7 |  |  | 241.6 |  |  | 235.5 |  |  | 231.9 |  |  | 230.0 |  |  | 226.9 |  | 221.6 |  |
| 20 |  | 34.9 |  | 34.9 |  |  | 35.2 |  |  | 35.5 |  |  | 35.6 |  |  | 35.5 |  |  | 35.7 |  |  | 35.9 |  | 36.0 |  |
| 21 |  | 25.2 |  | 24.7 |  |  | 24.7 |  |  | 24.5 |  |  | 23.7 |  |  | 22.9 |  |  | 22.8 |  |  | 22.3 |  | 21.6 |  |
| 22 |  | 13.5 |  | 13.3 |  |  | 13.2 |  |  | 13.1 |  |  | 13.0 |  |  | 12.9 |  |  | 12.7 |  |  | 12.8 |  | 12.7 |  |
| 23 |  | 19.9 |  | 19.3 |  |  | 19.7 |  |  | 19.3 |  |  | 19.2 |  |  | 18.8 |  |  | 19.6 |  |  | 19.3 |  | 19.2 |  |
| 24 |  | 342.2 |  | 337.6 |  |  | 337.5 |  |  | 334.0 |  |  | 327.0 |  |  | 322.0 |  |  | 320.8 |  |  | 317.2 |  | 311.1 |  |
| 25 |  | 79.9 |  | 78.0 |  |  | 76.2 |  |  | 75.1 |  |  | 73.7 |  |  | 71.8 |  |  | 69.7 |  |  | 68.1 |  | 66.5 |  |
| 26 |  | 199.8 |  | 196.6 |  |  | 194.0 |  |  | 191.6 |  |  | 190.7 |  |  | 189.6 |  |  | 189.2 |  |  | 186.4 |  | 185.0 |  |
| 27 |  | 113.1 |  | 111.0 |  |  | 112.9 |  |  | 112.8 |  |  | 111.9 |  |  | 109.7 |  |  | 109.3 |  |  | 107.4 |  | 105.6 |  |
| 28 |  | 2.84 |  | 2.87 | \% |  | 2.82 | \% |  | 2.84 | \% |  | 2.82 | \% |  | 2.80 | \% |  | 2.78 | \% |  | 2.77 | \% | 2.75 | \% |
| 29 |  | 41.5 |  | 41.5 |  |  | 56.7 |  |  | 43.5 |  |  | 41.9 |  |  | 41.0 |  |  | 41.7 |  |  | 42.3 |  | 41.4 |  |
| 30 |  | 41.5 |  | 41.5 |  |  | 40.6 |  |  | 43.5 |  |  | 41.9 |  |  | 41.0 |  |  | 41.7 |  |  | 42.3 |  | 41.4 |  |
| 31 |  | 1,097 |  | 1,100 |  |  | 1,099 |  |  | 1,098 |  |  | 1,108 |  |  | 1,121 |  |  | 1,129 |  |  | 1,128 |  | 1,138 |  |
| 32 |  | 28,955 |  | 28,002 |  |  | 27,649 |  |  | 27,368 |  |  | 27,093 |  |  | 26,657 |  |  | 26,958 |  |  | 27,280 |  | 27,532 |  |


| \$ 110 |  | 100 |  |
| :---: | :---: | :---: | :---: |
| 193.9 |  | 190.0 |  |
| 52.4 42.5 |  |  |  |
| 246.3 232.5 |  |  |  |
| $35.0 \quad 35.6$ |  |  |  |
| $24.9 \quad 23.1$ |  |  |  |
| 13.3 12.8 |  |  |  |
| 19.6 |  | 19.2 |  |
| 339.1 - 3232 |  | 323.2 |  |
| 78.0 lli.7 |  |  |  |
| 196.8 189.9 |  |  |  |
| 112.3 110.4 |  |  |  |
| 2.84 | \% | 2.80 | \% |
| 46.6 |  |  |  |
| 41.2 41.5 |  |  |  |
| 1,097 1,108 |  |  |  |
| 28,204 |  | 26,906 |  |


| \$ 102 |  | 94 |
| :---: | :---: | :---: |
| 190.6 |  | 188.2 |
| 44.1 |  | 33.2 |
| 234.7 |  | 221.4 |
| 35.6 |  | 35.6 |
| 23.5 |  | 21.4 |
| 12.9 |  | 12.6 |
| 19.2 |  | 19.1 |
| 325.9 |  | 310.1 |
| 72.6 |  | 66.0 |
| 190.3 |  | 183.2 |
| 111.0 |  | 102.8 |
| 2.81 | \% | 2.74 |
| 42.0 |  | 42.5 |
| 42.0 |  | 42.5 |
| 1,098 |  | 1,128 |
| 27,022 |  | 27,560 |

 related to products in the Canadian Retail segmentwas recorded in the Corporate segment
PCL - impaired represents Stage 3 PCL under IFRS 9 and counterparty-specific and individually insignificant PCL under IAS 39 on financial assets.
PCL - performing represents Stage 1 and Stage 2 PCL under IFRS 9 and incurred but not identified PCL under IAS 39 on financial assets, loan commitments, and financial guarantees.
The item of note pertains to charges related to the long-term loyalty agreement with Air Canada. Refer to footnote 3 on page 3 .
${ }^{5}$ Capital allocated to the business segments was based on 10\% CET1 Capital in fiscal 2019, and 9\% in fiscal 2018 and 2017.
${ }^{7}$ HELOC, Indirect auto, and Other are included in Consumer instalment and other personal on the Interim Consolidated Balance Sheet
The item of note pertains to charges associated with the acquisition of Greystone. Refer to footnote 4 on page 3.


[^0]:    ${ }_{2}^{1}$ Primarily based on the geographic location of the customer's address.
    Includes all FDIC covered loans and other ACI loans
    Includes all FDIC covered loans and other ACI loans.

