

# **Supplemental Financial Information**

For the Third Quarter Ended July 31, 2019

For further information, please contact: TD Investor Relations

416-308-9030

www.td.com/investor

Gillian Manning – Head, Investor Relations (<a href="mailto:gillian.manning@td.com">gillian.manning@td.com</a>)
Chris Bury – AVP, Investor Relations (<a href="mailto:chris.bury@td.com">chris.bury@td.com</a>)

#### **Basis of Presentation**

The supplemental information contained in this package is designed to improve the readers' understanding of the financial performance of TD Bank Group ("TD" or the "Bank"). This information is unaudited and should be used in conjunction with the Bank's third quarter 2019 Report to Shareholders, Earnings News Release (ENR), Supplemental Regulatory Disclosure package, and Investor Presentation, as well as the Bank's 2018 Annual Report. For acronyms used in this package, refer to the "Acronyms" page.

#### **How the Bank Reports**

The Bank prepares its Consolidated Financial Statements in accordance with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board, the current generally accepted accounting principles (GAAP), and refers to results prepared in accordance with IFRS as "reported" results. Certain comparative amounts have been revised to conform with the presentation adopted in the current period.

The Bank also utilizes non-GAAP financial measures referred to as "adjusted" results to assess each of its businesses and to measure the Bank's overall performance. To arrive at adjusted results, the Bank removes "items of note", from reported results. The items of note relate to items which management does not believe are indicative of underlying business performance. The Bank believes that adjusted results provide the reader with a better understanding of how management views the Bank's performance. The items of note are disclosed on page 3 of this package.

As explained, adjusted results differ from reported results determined in accordance with IFRS. Adjusted results, items of note, and related terms used in this package are not defined terms under IFRS and, therefore, may not be comparable to similar terms used by other issuers. A reconciliation between the Bank's reported and adjusted results is provided in the "How the Bank Reports" section of the Bank's third quarter 2019 Management's Discussion and Analysis and ENR.

Effective November 1, 2017, the Bank adopted IFRS 9, Financial Instruments (IFRS 9), which replaces the guidance in IAS 39, Financial Instruments: Recognition and Measurement (IAS 39). Accordingly, fiscal 2018 and 2019 numbers are based on IFRS 9. The Bank did not restate prior periods which continue to be based on IAS 39. For further details, refer to Note 4 of the Bank's 2018 Annual Consolidated Financial Statements.

#### **Segmented Information**

For management reporting purposes, the Bank reports its results under three key business segments: Canadian Retail, which includes the results of the Canadian personal and commercial banking, wealth, and insurance businesses; U.S. Retail, which includes the results of the U.S. personal and business banking operations, wealth management services, and the Bank's investment in TD Ameritrade; and Wholesale Banking. The Bank's other activities are grouped into the Corporate segment. The appendix page has been included to facilitate comparability with the reportable segments of the Bank's Canadian peers.

Where applicable, the Bank measures and evaluates the performance of each segment based on adjusted results and adjusted return on common equity (ROE). Adjusted ROE is adjusted net income available to common shareholders as a percentage of average common equity. Adjusted ROE is a non-GAAP financial measure as it is not a defined term under IFRS and, therefore, may not be comparable to similar terms used by other issuers. The capital allocated to the business segments was based on 10% Common Equity Tier 1 (CET1) Capital in fiscal 2019, and 9% in 2018 and 2017.

The Bank determines its segments based on the view taken by the Chief Executive Officer to regularly evaluate performance and make key operating decisions, and is not necessarily comparable with other financial services companies. Results of each business segment reflect revenue, expenses, assets, and liabilities generated by the businesses in that segment. Due to the complexity of the Bank, its management reporting model uses various estimates, assumptions, allocations, and risk-based methodologies for funds transfer pricing, inter-segment revenue, income tax rates, capital, indirect expenses, and cost transfers to measure business segment results. Transfer pricing of funds is generally applied at market rates. Inter-segment revenue is negotiated between each business segment and approximates the value provided by the distributing segment. Income tax provision or recovery is generally applied to each segment based on a statutory tax rate and may be adjusted for items and activities unique to each segment.

Net income for the operating business segments is presented before any items of note not attributed to the operating segments. Net interest income within Wholesale Banking is calculated on a taxable equivalent basis (TEB), which means that the value of the non-taxable or tax-exempt income, including certain dividends, is adjusted to its equivalent before-tax value. Using TEB allows the Bank to measure income from all securities and loans consistently and makes for a more meaningful comparison of net interest income with similar institutions. The TEB increase to net interest income and provision for income taxes reflected in Wholesale Banking's results are reversed in the Corporate segment.

The Bank's U.S. strategic cards portfolio comprises agreements with certain U.S. retailers pursuant to which the Bank is the U.S. issuer of private label and co-branded consumer credit cards to their U.S. customers. Under the terms of the individual agreements, the Bank and the retailers share in the profits generated by the relevant portfolios after credit losses. Under IFRS, the Bank is required to present the gross amount of revenue and provisions for credit losses related to these portfolios in the Bank's Interim Consolidated Statement of Income. At the segment level, the retailer program partners' share of revenues and credit losses is presented in the Corporate segment, with an offsetting amount (representing the partners' net share) recorded in Non-interest expenses, resulting in no impact to Corporate reported Net income (loss). The Net income (loss) included in the U.S. Retail segment includes only the portion of revenue and credit losses attributable to the Bank under the agreements.

### **Table of Contents**

	Page		Page
Highlights	1	Loans Managed	15
Shareholder Value	2	Gross Loans and Acceptances by Industry Sector and Geographic Location	16 - 18
Adjustments for Items of Note	3	Impaired Loans	19
Canadian Retail Segment	4	Impaired Loans and Acceptances by Industry Sector and Geographic Location	20 - 22
U.S. Retail Segment - Canadian Dollars	5	Allowance for Credit Losses	23 - 24
- U.S. Dollars	6	Allowance for Credit Losses by Industry Sector and Geographic Location	25 - 27
Wholesale Banking Segment	7	Provision for Credit Losses	28
Corporate Segment	8	Provision for Credit Losses by Industry Sector and Geographic Location	29 - 31
Net Interest Income and Margin	9	Analysis of Change in Equity	32 - 33
Non-Interest Income	10	Change in Accumulated Other Comprehensive Income, Net of Income Taxes	34
Non-Interest Expenses	11	Analysis of Change in Non-Controlling Interests in Subsidiaries and	
Balance Sheet	12	Investment in TD Ameritrade	35
Assets Under Administration and Management	13	Acronyms	36
Goodwill, Other Intangibles, and Restructuring Charges	14	Appendix – Canadian Personal and Commercial Banking	<b>A</b> 1
U.S. Retail Segment — Canadian Dollars — U.S. Dollars  Wholesale Banking Segment Corporate Segment Net Interest Income and Margin Non-Interest Income Non-Interest Expenses Balance Sheet Assets Under Administration and Management	5 6 7 8 9 10 11 12	Allowance for Credit Losses Allowance for Credit Losses by Industry Sector and Geographic Location Provision for Credit Losses Provision for Credit Losses by Industry Sector and Geographic Location Analysis of Change in Equity Change in Accumulated Other Comprehensive Income, Net of Income Taxes Analysis of Change in Non-Controlling Interests in Subsidiaries and Investment in TD Ameritrade Acronyms	23 25 29

#### Highlights<sup>1</sup>

(\$ millions, except as noted)	LINE				2019			1			-	2018				1		2017		- I	Vaa	ır to D	lata	. –		Full	Voor
(\$ millions, except as noted) For the period ended	LINE #		Q3		2019 Q2		Q1		Q4		Q3	018	Q2		Q1		Q4	2017	Q3		2019	Ir to D	2018		2018	Full	rear 2017
,	"		Q3		QZ.		<u> </u>	-	Q+		ų,		QZ		- Qi		Q.T		QJ		2013		2010	,	2010		2017
Income Statement																											
Net interest income	1	\$	6,024	\$	5,872	\$	5,860	\$	5,756	\$	5,655	\$	5,398	\$	5,430	\$	5,330	\$	5,267	\$	17,756	\$		\$	22,239	9	
Non-interest income	2		4,475		4,356		4,138		4,380		4,244		4,084		3,945	1	3,955		4,033	╛┕	12,969		12,273	! L	16,653		15,355
Total revenue	3		10,499		10,228		9,998		10,136		9,899		9,482		9,375		9,285		9,300		30,725		28,756		38,892		36,202
Provision for credit losses	4		655		633		850		670		561		556		693		578		505		2,138		1,810		2,480		2,216
Insurance claims and related expenses	5 6		712 5.374		668 5.248		702 5.855		684 5.366		627 5.131		558 4.837		575 4.861		615 4.843		519 4.869		2,082 16.477		1,760 14.829		2,444 20.195		2,246 19.419
Non-interest expenses	7		3.758	┢	3,679		2,591	_	3.416		3,580		3,531		3,246	_	3,249		3.407	- H	10,477		10.357	ł ⊢	13,773		12,321
Income (loss) before provision for income taxes Provision for (recovery of) income taxes	8		3,758 813		773		503		691		3,580 705		746		3,246 1,040		640		760		2,089		2,491		3,182		2,253
Income before equity in net income of an investment	0		013	1	113		503	+	091		705		740		1,040	-	040		700	4 F	2,009		2,491	ł⊢	3,102		2,255
in TD Ameritrade	9		2.945		2,906		2,088		2,725		2,875		2,785		2,206		2,609		2,647		7,939		7,866		10,591		10,068
Equity in net income of an investment in TD Ameritrade	10		303		266		322		235		230		131		147		103		122		891		508		743		449
Net income – reported	11		3,248	t	3,172		2,410	+-	2,960		3,105		2,916		2,353	+	2,712		2,769	┪┝	8,830		8,374	l	11,334		10,517
Adjustment for items of note, net of income taxes	12		90		94		543		88		22		146		593		(109)		96		727		761		849		70
Net income – adjusted	13		3,338	t	3,266		2,953	+-	3,048		3,127		3,062		2,946	+	2,603		2,865	┪┝	9.557		9,135	l	12,183		10,587
Preferred dividends	14		62		62		60		51		59		52		52		50		47		184		163		214		193
Net income available to common shareholders and	1-7			H	02		00	+					02		02	+			71	┧┝	104		100	i H	214		100
non-controlling interests in subsidiaries – adjusted	15	\$	3,276	\$	3,204	\$	2,893	\$	2,997	\$	3,068	\$	3,010	\$	2,894	\$	2,553	\$	2,818	9	9,373	\$	8,972	\$	11,969	9	10.394
Attributable to:		·	-	Ψ.	0,20.	Ψ	2,000	ΙΨ.	2,007		0,000		0,010		2,00	Ψ.	2,000	<u> </u>	2,010				0,0.2	, <u>L</u> —	11,000		10,001
Common shareholders – adjusted	16	\$	3,276	\$	3,204	\$	2.875	\$	2,979	\$	3.050	\$	2.992	\$	2,876	æ	2,518	\$	2,789	1	9,355	\$	8.918	\$	11,897	9	10.273
Non-controlling interests – adjusted	17	Þ	3,276	Ф	3,204	Ф	18	Ф	2,979	Ф	3,050	Ф	2,992	Ф	18	Ф	35	Ф	2,769	1 4	18	ф	54	ıφ	72		10,273
,	17			_			10		10		10		10		10	-	- 55		23				- 54	, ட	12		121
Earnings per Share (EPS) (\$) and Weighted-Average Number of Common Shares Outstanding (millions) <sup>2</sup>																											
	40	_	4	1	4.70	_	4.07		4.50	•	4.05	•	4.54		4.04	1.	4.40	•	4.40	¬ г	4.70				0.00		
Basic earnings: reported	18	\$	1.75	\$	1.70	\$	1.27	\$	1.58	\$	1.65	\$	1.54	\$	1.24	\$	1.42	\$	1.46	1 4	4.72	\$	4.44	\$	6.02		
adjusted Diluted earnings: reported	19 20		1.79 1.74		1.75 1.70		1.57 1.27		1.63 1.58		1.67 1.65		1.62 1.54		1.56 1.24		1.36 1.42		1.51 1.46		5.12 4.71		4.85 4.43		6.48 6.01		5.55 5.50
adjusted	21		1.74		1.75		1.57		1.63		1.66		1.62		1.56		1.42		1.51		5.11		4.43		6.47		5.54
Weighted-average number of common shares outstanding	21		1.73		1.75		1.57		1.00		1.00		1.02		1.50		1.50		1.51		3.11		4.04		0.47		3.54
Basic	22		1.825.3		1.826.6		1.833.1		1.826.5		1.830.0		1.843.6		1.841.7		1.845.8		.846.5		1.828.4		1.838.4		1.835.4		1.850.6
Diluted	23		1,828.6		1,830.0		1,836.2		1,830.5		1,834.0		1,847.5		1,846.2		1,849.9		,850.2		1,831.6		1,842.6		1,839.5		1,854.8
			,	_	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,						, , , , , , , , , , , , , , , , , , , ,						,		, , , , , , , , , , , , , , , , , , , ,					, <u> </u>	-		
Balance Sheet (\$ billions)				1.		-		Τ.								T				ъ г.	· · · · · · ·			١			
Total assets	24	\$ '	1,405.4 86.4	\$	1,356.6	\$	1,322.5	\$	1,334.9	\$	1,292.5	\$	1,283.8	\$	1,261.3	\$	1,279.0	\$	,202.4	\$	1,405.4	\$	1,292.5	\$	1,334.9		1,279.0
Total equity	25	ᆫ	86.4	┺.	84.9		81.7	Щ.	80.0		77.7		76.7		73.2	٠.	75.2		73.5	╛┕	86.4		77.7	, L	80.0		75.2
Risk Metrics (\$ billions, except as noted)								_																. —			
Common Equity Tier 1 Capital risk-weighted assets <sup>3,4</sup>	26	\$	454.9	\$	452.3	\$	439.3	\$	435.6	\$	428.9	\$	417.8	\$	441.3	\$	435.8	\$	408.8	\$		\$		\$	435.6	9	
Common Equity Tier 1 Capital <sup>3</sup>	27		54.5		54.3		52.7		52.4		50.1		49.5		46.8		46.6		45.0		54.5		50.1		52.4		46.6
Common Equity Tier 1 Capital ratio <sup>3,4</sup>	28	١.	12.0 %	١.	12.0 %		12.0 %	)	12.0		11.7 9			%	10.6 %		10.7 %		11.0 %	٠ ا ا		%	11.7 %	11.	12.0		10.7 9
Tier 1 Capital <sup>3</sup>	29	\$	61.1	\$	61.0	\$	59.4	\$	59.7	, \$	57.0	, \$	56.4	\$	53.4	\$	53.8	\$	52.2	\$		\$	57.0	\$	59.7		
Tier 1 Capital ratio <sup>3,4</sup> Total Capital ratio <sup>3,4</sup>	30 31	l	13.4 % 16.1		13.5 % 15.8	)	13.5 % 15.9	)	13.7 ° 16.2	<b>′</b> 0	13.3 9 15.4	0	13.5 15.8	%	12.1 % 14.2	1	12.3 % 14.9	70	12.8 % 15.6	' I I	13.4 16.1	%	13.3 % 15.4	11	13.7 16.2		12.3 9 14.9
Leverage ratio <sup>5</sup>	31	1	16.1 4.1	1	15.8 4.2		15.9 4.1	1	16.2 4.2		15.4 4.1		15.8 4.1		4.0	1	14.9 3.9		15.6 4.1		16.1 4.1		15.4 4.1	11	16.2 4.2		14.9 3.9
Liquidity coverage ratio (LCR) <sup>6</sup>	33	l	132		135		131		129		127		123		122	1	120		124		4.1 n/a <sup>7</sup>		n/a	11	4.2 n/a		n/a
After-tax impact of 1% increase in interest rates on:	33	l	132		100		101		120		121		123		122	1	120		124		ıııd		11/4	11	11/4		11/4
Economic value of shareholders' equity (\$ millions) <sup>8</sup>	34	\$	(474)	\$	(337)	\$	(304)	\$	(238)	\$	(300)	\$	(288)	\$	(303)	\$	(235)	\$	(230)	9	(474)	\$	(300)	\$	(238	) 9	(235)
Net interest income (\$ millions) <sup>9</sup>	35	Ι΄.	(95)	l	(89)	•	(97)	1	(53)	•	(31)		(51)		53	ľ	70		74	11	(95)	-	(31)	HÍ	(53		70
Net impaired loans – personal, business, and government		l			` '		` '		` '		` ′		` '			1					,		` '	11	,		
(\$ millions) <sup>10</sup>	36	1	2,237	1	2,522		2,754	1	2,468		2,275		2,285		2,336	1	2,398		2,330		2,237		2,275	11	2,468		2,398
As a % of net loans and acceptances	37	l	0.32 %		0.37 %	,	0.41 %	,	0.37	6	0.35 %	6	0.36	%	0.37 %	1	0.38 %	%	0.38 %	-	0.32	%	0.35 %	11	0.37	%	0.38 9
Provision for credit losses as a % of average net loans and		l														1								11			
acceptances <sup>10</sup>	38	l	0.38		0.39		0.50		0.41		0.35		0.36		0.45	1	0.39		0.33		0.43		0.39	11	0.39		0.37
Rating of senior debt: <sup>11</sup>		l														1								11			
Moody's	39	l	Aa3		Aa3		Aa3		Aa3		n/a		n/a		n/a	1	n/a		n/a		Aa3		n/a	11	Aa3		n/a
Standard and Poor's	40	l	Α		Α		Α		Α		n/a		n/a		n/a	1	n/a		n/a		Α		n/a	11	Α		n/a
Rating of legacy senior debt: 12		l														1								H			
Moody's	41	l	Aa1		Aa1		Aa1		Aa1		Aa1		Aa2		Aa2	1	Aa2		Aa2		Aa1		Aa1	11	Aa1		Aa2
Standard and Poor's	42		AA-		AA-		AA-		AA-		AA-		AA-		AA-		AA-		AA-	╛┖	AA-		AA-	╵└	AA-		AA-
Certain comparative amounts have been recast to conform	with the	e nres	sentation ad	onte	d in the curr	ent r	eriod																				

Certain comparative amounts have been recast to conform with the presentation adopted in the current period.

- <sup>2</sup> Basic EPS is computed by dividing net income attributable to common shareholders by the weighted-average number of common shares outstanding during the period. Diluted EPS is calculated using the same method as basic EPS except that certain adjustments are made to net income attributable to common shareholders and the weighted-average number of shares outstanding for the effects of all dilutive potential common shares that are assumed to be issued by the Bank. As a result, the sum of the quarterly basic and diluted EPS figures may not equal year-to-date EPS.
- Amounts are calculated in accordance with the Basel III regulatory framework and are presented based on the "all-in" methodology.

  The credit valuation adjustment (CVA) capital charge is being phased in until the first quarter of 2019. For fiscal 2019, the scalars for inclusion of CVA for CET1, Tier 1, and Total Capital risk-weighted assets (RWA) are all 100% (2018 80%, 83% and 86%, respectively; 2017 72%, 77%, and 81%, respectively). Prior to the second quarter of 2018, as the Bank was constrained by the Basel I regulatory floor, the RWA as it relates to the regulatory floor was calculated based on the Basel I risk weights which were the same for all capital ratios.

The leverage ratio is calculated as Tier 1 Capital, based on the "all-in" methodology, divided by leverage exposures. Refer to page 6 of the Supplemental Regulatory Disclosure Package for further details.

The Office of the Superintendent of Financial Institutions Canada (OSFI) requires Canadian banks to disclose the LCR based on an average of the daily positions during the quarter. The LCR for the quarters ended July 31, 2019, April 30, 2019, January 31, 2019, October 31, 2018, July 31, 2018, April 30, 2018, January 31, 2018, October 31, 2017, and July 31, 2017 was calculated as an average of 64, 61, 62, 63, and 64 daily data points, respectively, in the quarter.

Not applicable.

This is also referred to as economic value at risk, and the amounts represent the difference between the change in present value of the Bank's asset portfolio and the change in present value of the Bank's liability portfolio, including off-balance sheet instruments, resulting from an

instantaneous change in interest rates.

Amounts represent the twelve-month net interest exposure to an instantaneous and sustained shift in interest rates.

Amounts represent the twelve-month het interest exposure to an instantaneous and sustained shift in interest rate:

Excludes acquired credit-impaired (ACI) loans and debt securities classified as loans (DSCL) under IAS 39.

Subject to conversion under the bank recapitalization bail-in regime.

12 Includes a) senior debt issued prior to September 23, 2018, and b) senior debt issued on or after September 23, 2018 which is excluded from the bank recapitalization "bail-in" regime, including debt with an original term-to-maturity of less than 400 days and most structured notes.

#### Shareholder Value

(\$ millions, except as noted)	LINE		2019			20	18		21	017	Year	to Date	F	ull Year
For the period ended	#	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4	Q3	2019	2018	2018	2017
. o. a.o poriou oriuou			~-	~.	_ ~.		~-		_ ~.			20.0	20.0	
Business Performance														
Net income available to common shareholders														
and non-controlling interests in														
subsidiaries – reported	1	\$ 3,186	\$ 3,110	\$ 2,350	\$ 2,909	\$ 3,046	\$ 2,864	\$ 2,301	\$ 2,662	\$ 2,722	\$ 8,646	\$ 8,211	\$ 11,120	\$ 10,324
Average common equity	2	80,160	77,369	75,873	72,461	70,935	69,579	68,614	67,859	68,777	77,773	69,849	70,499	68,349
Return on common equity - reported	3	15.8 %	16.5 %	12.2 %	15.8 %	16.9 %	16.8	% 13.2 %	15.4 %	15.5 %	14.8	<b>%</b> 15.6 %	15.7	6 14.9 %
Return on common equity - adjusted	4	16.2	17.0	15.0	16.3	17.1	17.6	16.6	14.7	16.1	16.1	17.1	16.9	15.0
Return on tangible common equity	5	22.0	23.4	17.5	22.7	24.5	24.4	19.4	22.3	22.7	21.0	22.7	22.7	21.9
Return on tangible common equity - adjusted	6	22.2	23.6	21.0	22.9	24.2	25.0	23.7	20.9	23.1	22.3	24.3	23.9	21.6
Return on Common Equity Tier 1 Capital														
risk-weighted assets – reported1	7	2.79	2.86	2.11	2.65	2.84	2.72	2.07	2.47	2.58	2.59	2.53	2.56	2.46
Return on Common Equity Tier 1 Capital														
risk-weighted assets – adjusted1	8	2.87	2.95	2.61	2.73	2.86	2.86	2.60	2.37	2.67	2.81	2.77	2.75	2.48
Efficiency ratio – reported	9	51.2	51.3	58.6	52.9	51.8	51.0	51.9	52.2	52.4	53.6	51.6	51.9	53.6
Efficiency ratio – adjusted	10	50.5	50.5	51.6	52.4	51.3	50.2	50.6	52.4	51.5	50.8	50.7	51.2	53.2
Effective tax rate														
Reported	11	21.6	21.0	19.4	20.2	19.7	21.1	32.0	19.7	22.3	20.8	24.1	23.1	18.3
Adjusted (TEB)	12	22.2	21.6	21.1	20.9	22.0	21.5	21.6	22.0	23.5	21.7	21.7	21.5	22.9
Net interest margin <sup>2</sup>	13	1.93	2.02	1.94	1.93	1.95	1.97	1.93	1.96	1.94	1.96	1.95	1.95	1.96
Average number of full-time equivalent staff	14	90,044	88,445	87,568	86,588	85,258	83,060	82,581	82,571	83,090	88,688	83,639	84,383	83,160
Common Share Performance														1
Closing market price (\$)	15	\$ 77.15	\$ 76.42	\$ 74.00	\$ 73.03	\$ 77.17	\$ 72.11	\$ 74.82		\$ 64.27	\$ 77.15	\$ 77.17	\$ 73.03	\$ 73.34
Book value per common share (\$)	16	44.30	43.51	41.69	40.50	39.34	38.26	36.58	37.76	36.32	44.30	39.34	40.50	37.76
Closing market price to book value	17	1.74	1.76	1.78	1.80	1.96	1.88	2.05	1.94	1.77	1.74	1.96	1.80	1.94
Price-earnings ratio														
Reported	18	12.3	12.3	12.3	12.2	13.2	12.7	13.8	13.3	12.1	12.3	13.2	12.2	13.3
Adjusted	19	11.4	11.6	11.4	11.3	12.4	11.9	13.0	13.2	11.9	11.4	12.4	11.3	13.2
Total shareholder return on common														
shareholders' investment <sup>3</sup>	20	3.9 %	10.0 %	2.6 %	3.1 %	24.3 %	16.3	% 14.9 %	24.8 %	17.1 %	3.9	<b>%</b> 24.3 %	3.1 9	6 24.8 %
Number of common shares														
outstanding (millions)	21	1,819.2	1,828.4	1,830.8	1,828.3	1,826.1	1,844.6	1,843.7	1,839.6	1,848.6	1,819.2	1,826.1	1,828.3	1,839.6
Total market capitalization (\$ billions)	22	\$ 140.4	\$ 139.7	\$ 135.5	\$ 133.5	\$ 140.9	\$ 133.0	\$ 137.9	\$ 134.9	\$ 118.8	\$ 140.4	\$ 140.9	\$ 133.5	\$ 134.9
Dividend Berfermense			-											
Dividend Performance	ا ۵۰		0.74	A 0.07	0.07							2 101	0.01	
Dividend per common share (\$)	23	\$ 0.74	\$ 0.74	\$ 0.67	\$ 0.67	\$ 0.67	\$ 0.67	\$ 0.60		\$ 0.60	\$ 2.15	\$ 1.94	\$ 2.61	\$ 2.35
Dividend yield <sup>4</sup>	24	3.9 %	3.9 %	3.8 %	3.5 %	3.5 %	3.7	% 3.3 %	3.5 %	3.7 %	3.9	<b>%</b> 3.5 %	3.5 %	3.6 %
Common dividend payout ratio											1			
Reported	25	42.3	43.4	52.6	42.3	40.4	43.5	48.3	42.1	41.1	45.5	43.7	43.3	42.6
Adjusted	26	41.1	42.1	42.7	41.1	40.1	41.4	38.3	43.9	39.7	41.9	40.0	40.2	42.3

<sup>1</sup> Amounts are calculated in accordance with the Basel III regulatory framework and are presented based on the "all-in" methodology.

Net interest margin is net interest income calculated as a percentage of average earnings assets.

<sup>&</sup>lt;sup>3</sup> Return is calculated based on share price movement and dividends reinvested over a trailing one-year period.

Dividend yield is calculated as the dividend per common share dividend per common share dividend per common share paid during the quarter; b) for the year-to-date – by annualizing the dividend per common share paid; and c) for the full year – dividend per common share paid during the year.

#### Adjustments for Items of Note1

(\$ millions, except as noted)	LINE		2019				2018				2017			Year to I	Date		Full Y	/ear
For the period ended	#	Q3	Q2	Q1		Q4	Q3	Q2	Q1		Q4	Q3		2019	2018		2018	2017
												,						
Pre-Tax Increase (Decrease) in Net Income																		
Amortization of intangibles <sup>2</sup>	1	\$ 7	<b>5</b> \$ 78	\$ 80	\$	76 \$	77 \$	86 \$	85	\$	78 \$	74	\$	233 \$	248	\$	324 \$	310
Charges related to the long-term loyalty agreement with Air Canada <sup>3</sup>	2		-   -	607		-	-	-	_		_	-		607	-		_	-
Charges associated with the acquisition of Greystone <sup>4</sup>	3	2	6 30	31		-	-	-	_		_	-		87	-		_	_
Charges associated with the Scottrade transaction <sup>5</sup>	4		-   -	_		25	18	77	73		46	-		_	168		193	46
Impact from U.S. tax reform <sup>6</sup>	5		-1 -	_		_	_	_	48		_	-		-	48		48	-
Dilution gain on the Scottrade transaction <sup>7</sup>	6		-1 -	_		_	_	_	_		(204)	-		-	-		_	(204)
Loss on sale of the Direct Investing business in Europe <sup>8</sup>	7		-   -	_		_	_	_	-		_	42		-	_		_	42
Fair value of derivatives hedging the reclassified available-for-sale securities																		
portfolio <sup>9</sup>	8		-   -	_		-	-	-	_		-	-		-	-		_	(41)
Total	9	\$ 10	<b>1</b> \$ 108	\$ 718	\$	101 \$	95 \$	163 \$	206	\$	(80) \$	116	\$	927 \$	464	\$	565 \$	153
											` '				'			
Provision for (Recovery of) Income Taxes																		
Amortization of intangibles <sup>2,10</sup>	10	\$ 1	<b>1</b> \$ 12	\$ 13	\$	13 \$	12 \$	13 \$	17	\$	19 \$	18	\$	36 \$	42	\$	55 \$	78
Charges related to the long-term loyalty agreement with Air Canada <sup>3</sup>	11		<b>- I</b> ` -	161		_ `		_ `	_	1		_	'	161	_		_ `	_
Charges associated with the acquisition of Greystone <sup>4</sup>	12		- 2	. 1		_	_	_	_		_	_		3	_		_	_
Charges associated with the Scottrade transaction <sup>5</sup>	13		- 1 -	_		_	_	4	1		10	_		_	5		5	10
Impact from U.S. tax reform <sup>6</sup>	14		- 1 -	_		_	61	_	(405)		-	_		_	(344)		(344)	_
Dilution gain on the Scottrade transaction <sup>7</sup>	15		-   -	_		-	-	-	` _		_	-		_	· –		` _	_
Loss on sale of the Direct Investing business in Europe <sup>8</sup>	16		-   -	_		-	-	-	_		_	2		_	-		_	2
Fair value of derivatives hedging the reclassified available-for-sale securities																		
portfolio <sup>9</sup>	17		-   -	_		-	-	-	_		_	-		_	-		_	(7)
Total	18	\$ 1	<b>1</b> \$ 14	\$ 175	\$	13 \$	73 \$	17 \$	(387)	\$	29 \$	20	\$	200 \$	(297)	\$	(284) \$	83
						-	-	-			·	•						
Total After-Tax Increase (Decrease) in Net Income	19	\$ 9	<b>0</b> \$ 94	\$ 543	\$	88 \$	22 \$	146 \$	593	\$	(109) \$	96	\$	727 \$	761	\$	849 \$	70
				•		•	· · · · · · · · · · · · · · · · · · ·	•			( / ,			· · · · · · · · · · · · · · · · · · ·				
After-Tax Increase (Decrease) in Diluted Earnings per Share (\$)11																		
Amortization of intangibles <sup>2</sup>	20	\$ 0.0	<b>3</b> \$ 0.03	\$ 0.04	\$	0.04 \$	0.03 \$	0.04 \$	0.04	\$	0.03 \$	0.03	\$	0.11 \$	0.11	\$	0.15 \$	0.13
Charges related to the long-term loyalty agreement with Air Canada <sup>3</sup>	21			0.24	,	_	_	_	_	1	_	_	1	0.24	_	T	_	_
Charges associated with the acquisition of Greystone <sup>4</sup>	22	0.0	0.02			_	_	_	_		_	_		0.05	_		_	_
Charges associated with the Scottrade transaction <sup>5</sup>	23		_			0.01	0.01	0.04	0.04		0.02	_		_	0.09		0.10	0.02
Impact from U.S. tax reform <sup>6</sup>	24		- 1 -	_		_	(0.03)	_	0.24			_		_	0.21		0.21	_
Dilution gain on the Scottrade transaction <sup>7</sup>	25		-1 -	_		_	_	_	-		(0.11)	_	1	_	-		_	(0.11)
Loss on sale of the Direct Investing business in Europe <sup>8</sup>	26		- 1 -	_		_	_	_	_		-	0.02		_	_		_	0.02
Fair value of derivatives hedging the reclassified available-for-sale securities													1					
portfolio <sup>9</sup>	27		-1 -	_		_	_	_	_		_	_	1	_	_		_	(0.02)
·										-			-			ı		

<sup>1</sup> The adjustments for items of note are removed from reported results to arrive at adjusted results.

Total

<sup>2</sup> Amortization of intangibles relates to intangibles acquired as a result of asset acquisitions and business combinations, including the after-tax amounts for amortization of intangibles relating to the Equity in net income of the investment in TD Ameritrade. Although the amortization of software and asset servicing rights are recorded in amortization of intangibles, they are not included for purposes of the items of note.

0.05 \$

0.01 \$

0.08 \$

0.32 \$

(0.06) \$

0.05

0.40 \$

0.41

0.46 \$

0.30

28 \$

0.05 \$

0.05 \$

- <sup>3</sup> On January 10, 2019, the Bank's long-term loyalty program agreement with Air Canada became effective in conjunction with Air Canada completing its acquisition of Aimia Canada Inc., which operates the Aeroplan loyalty business (the "Transaction"). In connection with the Transaction, the Bank recognized an expense of \$607 million (\$446 million after-tax) in the Canadian Retail segment during the first quarter of 2019.
- <sup>4</sup> On November 1, 2018, the Bank acquired Greystone Capital Management Inc., the parent company of Greystone Managed Investments Inc. ("Greystone"). The Bank incurred acquisition-related charges including employee shareholders compensation in respect of the purchase price, direct transaction costs, and certain other acquisition-related costs. These amounts have been recorded as an adjustment to net income and were reported in the Canadian Retail segment.
- <sup>5</sup> On September 18, 2017, the Bank acquired Scottrade Bank and TD Ameritrade acquired Scottrade Financial Services Inc. ("Scottrade"), together with the Bank's purchase of TD Ameritrade shares issued in connection with TD Ameritrade's acquisition of Scottrade (the "Scottrade transaction"). Scottrade Bank merged with TD Bank, N.A. The Bank and TD Ameritrade incurred acquisition-related charges including employee severance, contract termination fees, direct transaction costs, and other one-time charges. These amounts have been recorded as an adjustment to net income and include charges associated with the Bank's acquisition of Scottrade Bank and the after-tax amounts for the Bank's share of charges associated with TD Ameritrade's acquisition of Scottrade. These amounts were reported in the U.S. Retail segment.
- <sup>6</sup> During 2018, the reduction of the U.S. federal corporate tax rate enacted by the *Tax Cuts and Jobs Act* (the "U.S. Tax Act") resulted in a net charge to earnings of \$392 million, comprising a net \$48 million pre-tax charge related to the write-down of certain tax credit-related investments, partially offset by the favourable impact of the Bank's share of TD Ameritrade's remeasurement of its deferred income tax balances, and a net \$344 million income tax expense resulting from the remeasurement of the Bank's deferred tax assets and liabilities to the lower base rate of 21% and other related tax adjustments. The earnings impact was reported in the Corporate segment.
- In connection with TD Ameritrade's acquisition of Scottrade on September 18, 2017, TD Ameritrade issued 38.8 million shares, of which the Bank purchased 11.1 million pursuant to its pre-emptive rights. As a result of the share issuances, the Bank's common stock ownership percentage in TD Ameritrade decreased and the Bank realized a dilution gain of \$204 million reported in the Corporate segment.
- <sup>8</sup> On June 2, 2017, the Bank completed the sale of its Direct Investing business in Europe to Interactive Investor PLC. A loss of \$40 million after-tax was recorded in the Corporate segment in other income (loss). The loss is not considered to be in the normal course of business for the Bank.
- The Bank changed its trading strategy with respect to certain trading debt securities and reclassified these securities from trading to available-for-sale (AFS) under IAS 39 (classified as fair value through other comprehensive income (FVOCI) under IFRS 9) effective August 1, 2008. These debt securities are economically hedged, primarily with credit default swap (CDS) and interest rate swap contracts which are recorded on a fair value basis with changes in fair value recorded in the period's earnings. As a result, the derivatives were accounted for on an accrual basis in Wholesale Banking and the gains and losses related to the derivatives in excess of the accrued amount. Effective February 1, 2017, the total gains and losses as a result of changes in fair value of these derivatives are recorded in Wholesale Banking.
- 10 The amount reported in 2018 excludes \$31 million relating to the one-time adjustment of associated deferred tax liability balances as a result of the U.S. Tax Act. The impact of this adjustment is included in the Impact from U.S. tax reform item of note.
- 11 The impact of the items of note on EPS is calculated by dividing net income available to common shareholders by the weighted-average number of common shares outstanding for the period. As a result, the sum of the quarterly EPS impact may not equal the year-to-date EPS impact.

### Canadian Retail Segment

(\$ millions, except as noted)	LINE			2019			T				2018				T		2017			Year	to Da	ate		Fir	II Year	
For the period ended	#	Q3		Q2		Q1		Q4		Q3	_0.0	Q2		Q1		Q4		Q3		2019		2018		2018		2017
To the period chaca	"					ч.		щ-7		<u> </u>								<u> </u>	_	2010		2010				2017
Net interest income	1	\$ 3,122	¢	3,010	\$	3.044	\$	3.022	\$	2.948	\$	2,781	\$	2.825	\$	2,773	\$	2,692	\$	9.176	\$	8.554	\$	11.576	\$ 1	10.611
Non-interest income	2	3.024	Ψ	2,949	Ψ	2.944	Ψ	2.830	Ψ	2.851	Ψ	2,731	Ψ	2,725	Ψ	2.625	Ψ	2,637	۳	8.917	Ψ	8.307		11,137		10,451
Total revenue	3	-,-		5,959			+-	,		,		5,512		5,550	+-	5,398		5,329	⊦⊢			16,861		22,713		21,062
	3	6,146		5,959		5,988		5,852		5,799		5,512		5,550		5,396		5,329		18,093		10,001		22,713		11,002
Provision for credit losses <sup>1</sup>		200		050		004		0.45		226		040		007		044		000		000		682		007		000
Impaired <sup>2</sup>	4	282		256		264		245				219		237		244		238		802				927		986
Performing <sup>3</sup>	5	34		24		46	-	18		20				33	-			-	l ⊨	104		53		71		-
Total provision for credit losses	6	316		280		310		263		246		219		270		244		238		906		735		998		986
Insurance claims and other related expenses	7	712		668		702		684		627		558		575		615		519		2,082		1,760		2,444		2,246
Non-interest expenses	8	2,533		2,481		3,084		2,530		2,400		2,232		2,311		2,272		2,219		8,098		6,943		9,473		8,934
Income (loss) before income taxes	9	2,585		2,530		1,892		2,375		2,526		2,503		2,394		2,267		2,353		7,007		7,423		9,798		8,896
Provision for (recovery of) income taxes	10	695		681		513		634		674		670		637		603		628		1,889		1,981		2,615		2,371
Net income – reported	11	1,890		1,849		1,379		1,741		1,852		1,833		1,757		1,664		1,725		5,118		5,442		7,183		6,525
Adjustments for items of note, net of income taxes <sup>4</sup>	12	26		28		476		_		_		_		_		_		_		530		_		_		_
Net income – adjusted	13	\$ 1,916	\$	1,877	\$	1,855	\$	1,741	\$	1,852	\$	1,833	\$	1,757	\$	1,664	\$	1,725	\$	5,648	\$	5,442	\$	7,183	\$	6,525
		+ 1,010		.,		.,	1.7	-,		.,		.,		.,	1.7	.,		.,	7	-,		-,	7			-,
Average common equity (\$ billions)	14	\$ 18.0	¢.	17.5	\$	17.3	\$	15.3	\$	15.1	\$	14.9	\$	14.8	\$	14.4	\$	14.6	\$	17.6	\$	14.9	\$	15.0	\$	14.4
Return on common equity – reported <sup>5</sup>	15	41.7 %	φ		» %	31.6 %	ب ا		ு %		» %		ъ %	47.2 %	۳ ا		ு %	46.9 %	P		у %	48.8 %	φ		э %	45.2 %
	16	42.2		43.2	70	42.5	٩	45.1	70	48.6	70	50.6	70	47.2	°	45.7	70	46.9		42.9	/0	48.8		47.8	70	45.2 %
Return on common equity – adjusted <sup>5</sup>	10	42.2		43.9		42.5		45.1		40.0		50.0		41.2		45.7		40.9		42.9		40.0		47.0		45.2
Mary Danishman and Indiantama																										
Key Performance Indicators																										
(\$ billions, except as noted)																			_				_			
Common Equity Tier 1 Capital risk-weighted assets <sup>6</sup>	17	\$ 117	\$	115	\$	110	\$	109	\$	107	\$	105	\$	102	\$	100	\$	99	\$	117	\$	107	\$	109	\$	100
Average loans – personal																										
Real estate secured lending																										
Residential mortgages	18	195.0		193.3		193.4		192.5		190.1		189.8		190.0		189.4		188.0		193.9		190.0		190.6		188.2
Home Equity Line of Credit (HELOC) – amortizing <sup>7</sup>	19	53.7		52.1		51.3		49.1		45.4		42.1		40.0		37.5		33.6		52.4		42.5		44.1		33.2
Real estate secured lending – amortizing	20	248.7		245.4		244.7		241.6		235.5		231.9		230.0		226.9		221.6		246.3		232.5		234.7		221.4
HELOC – non-amortizing <sup>7</sup>	21	34.9		34.9		35.2		35.5		35.6		35.5		35.7		35.9		36.0		35.0		35.6		35.6		35.6
Indirect auto <sup>7</sup>	22	25.2		24.7		24.7		24.5		23.7		22.9		22.8		22.3		21.6		24.9		23.1		23.5		21.4
Other <sup>7</sup>	23	18.3		18.1		18.3		18.5		18.2		17.8		17.3		17.1		17.0		18.2		17.7		18.0		16.7
Credit card	24	19.9		19.3		19.7		19.3		19.2		18.8		19.6		19.3		19.2		19.6		19.2		19.2		19.1
Total average loans – personal	25	347.0		342.4		342.6		339.4		332.2		326.9		325.4		321.5		315.4		344.0		328.1		331.0		314.2
Average loans and acceptances – business	26	79.9		78.0		76.2		75.1		73.7		71.8		69.7		68.1		66.5		78.0		71.7		72.6		66.0
Average deposits				. 0.0										00		00.1		00.0								00.0
Personal	27	199.8		196.6		194.0		191.6		190.7		189.6		189.2		186.4		185.0		196.8		189.9		190.3		183.2
Business	28	113.1		111.0		112.9		112.8		111.9		109.7		109.3		107.4		105.6		112.3		110.4		111.0		102.8
Wealth	29	24.4		24.5		23.9		23.7		23.9		24.0		24.2		23.3		23.7		24.3		24.0		23.9		24.0
Net interest margin including securitized assets	30	2.96 %			%	2.94 %			%		%		%	2.88 %			%	2.84 %			%	2.90 %			%	2.83 %
Assets under administration (AUA)	31	\$ 419	\$	421	<sup>70</sup> \$	396	\$	389	<sup>70</sup> \$	403	<sup>70</sup> \$	392	<sup>70</sup> \$	397	\$	387	<sup>70</sup> \$	370	\$	419	% \$	403	\$	389	\$	387
Assets under management (AUM)	32	350	Ψ	349	φ	332	Ψ	289	φ	297	φ	289	φ	289	Ψ	283	φ	272	م ا	350	Ψ	297	Ψ	289	φ	283
	33	1,252				937		269 1.127		1.143		269 973		269 882		203 1.038						2,998		4.125		3,940
Gross originated insurance premiums (\$ millions)				1,048	0/		,	,	0/	,	%		%		,	,	%	1,104		3,237				,	%	
Efficiency ratio – reported	34	41.2 %	1	41.6	70	51.5 %	D		%		7/0		70	41.6 %	0		70	41.6 %			%	41.2 %			70	42.4 %
Efficiency ratio – adjusted	35	40.8		41.1		40.8		43.2		41.4		40.5		41.6		42.1		41.6		40.9		41.2		41.7		42.4
Number of Canadian retail branches at period end	36	1,097		1,100		1,099		1,098		1,108		1,121		1,129		1,128		1,138		1,097		1,108		1,098		1,128
Average number of full-time equivalent staff	37	41,583	4	10,498		39,997		39,283		38,838		38,051		38,050	1	38,222		38,736		40,695		38,316		38,560		38,880

<sup>&</sup>lt;sup>1</sup> Effective November 1, 2017, the provision for credit losses (PCL) related to the allowances for credit losses for all three stages are recorded within the respective segment. Under IAS 39 and prior to November 1, 2017, the PCL related to the incurred but not identified allowance for credit losses related to products in the Canadian Retail segment was recorded in the Corporate segment.

<sup>&</sup>lt;sup>2</sup> PCL – impaired represents Stage 3 PCL under IFRS 9 and counterparty-specific and individually insignificant PCL under IAS 39 on financial assets.

<sup>&</sup>lt;sup>3</sup> PCL - performing represents Stage 1 and Stage 2 PCL under IFRS 9 and incurred but not identified PCL under IAS 39 on financial assets, loan commitments, and financial guarantees.

The items of note pertain to the charges related to the long-term loyalty agreement with Air Canada and the acquisition of Greystone. Refer to footnotes 3 and 4 on page 3.

<sup>5</sup> Capital allocated to the business segments was based on 10% CET1 Capital in fiscal 2019, and 9% in fiscal 2018 and 2017.

<sup>6</sup> Amounts are calculated in accordance with the Basel III regulatory framework and are presented based on the "all-in" methodology.

<sup>&</sup>lt;sup>7</sup> HELOC, Indirect auto, and Other are included in Consumer instalment and other personal on the Interim Consolidated Balance Sheet.

#### U.S. Retail Segment - Canadian Dollars

(\$ millions, except as noted)	LINE	Q3	2019 Q2		Q1	Q4		Q3	2018	Q2		Q1		Q4	017 Q3	1 [		to Date	2018	2018	Full Y	ear 2017
For the period ended			1						_		_		-			-	2019					
Net interest income	1	\$ 2,241	\$ 2,231	\$ 2	2,247	\$ 2,145	\$	2,114	\$	1,977	\$	1,940	\$		\$ 1,924	\$				\$ 8,176		
Non-interest income <sup>1</sup>	2	745	677		701	713		698		654		703	_	669	715	4 L	2,123		2,055	2,768		2,735
Total revenue <sup>2</sup>	3	2,986	2,908	2	2,948	2,858		2,812		2,631		2,643		2,541	2,639		8,842		8,086	10,944		10,221
Provision for credit losses <sup>3</sup>																						
Impaired <sup>4</sup>	4	184	199		285	205		185		199		187		199	176		668		571	776		648
Performing <sup>5</sup>	5	71	27		21	39		37		5		60	-	4	4	┦┝	119		102	141		144
Total provision for credit losses	6	255	226		306	244		222		204		247		203	180		787		673	917		792
Non-interest expenses	7	1,604	1,527		1,611	1,637		1,528		1,488		1,447		1,529	1,466	┦┝	4,742		4,463	6,100		5,878
Income (loss) before income taxes	8	1,127	1,155	•	1,031	977		1,062		939		949		809	993		3,313		2,950	3,927		3,551
Provision for (recovery of) income taxes <sup>1</sup>	9	134	150		102	91		144		94		103		138	210	╽┝	386		341	432		671
U.S. Retail Bank net income – reported	10	993	1,005		929	886		918		845		846		671	783		2,927		2,609	3,495		2,880
Adjustments for items of note, net of income taxes <sup>6</sup>	11	i	_		-	-		_		12		4		16	-	╽Ĺ	-		16	16		16
U.S. Retail Bank net income – adjusted	12	993	1,005		929	886		918		857		850		687	783	IJĹ	2,927		2,625	3,511		2,896
Equity in net income of an investment in TD Ameritrade –																						
reported <sup>1,7,8</sup>	13	294	258		311	228		225		134		106		105	118		863		465	693		442
Adjustments for items of note, net of income taxes <sup>9</sup>	14	-	_		-	25		18		61		68		20	_	l L	_		147	172		20
Equity in net income of an investment in TD Ameritrade –																						
adjusted <sup>1,7</sup>	15	294	258		311	253		243		195		174		125	118		863		612	865		462
Net income – adjusted	16	1,287	1,263		1,240	1,139		1,161		1,052		1,024		812	901		3,790		3,237	4,376		3,358
Net income – reported	17	\$ 1,287	\$ 1,263	\$ 1	1,240	\$ 1,114	\$	1,143	\$	979	\$	952	\$	776	\$ 901	\$	3,790	\$	3,074	\$ 4,188	\$	3,322
Average common equity (\$ billions)	18	\$ 39.7	\$ 39.2	\$	38.9	\$ 34.7	\$	34.7	\$	33.9	\$	33.8	\$	33.1	\$ 34.6	\$	39.3	\$	34.1	\$ 34.3	\$	34.3
Return on common equity – reported <sup>10</sup>	19	12.9 %	13.2	%	12.6 %	12.8	%	13.1	%	11.9	%	11.2 %	ó	9.3 %	10.3 %		12.9 %	%	12.0 %	12.2	%	9.7
Return on common equity – adjusted 10	20	12.9	13.2		12.6	13.0		13.3		12.7		12.0		9.7	10.3		12.9		12.7	12.8		9.8
Key Performance Indicators (\$ billions, except as noted)																						
Common Equity Tier 1 Capital risk-weighted assets <sup>11</sup>	21	\$ 249	\$ 249	\$	242	\$ 244	\$	237	\$	228	\$	218	\$	228	\$ 214	\$	249	\$	237	\$ 244	\$	228
Average loans – personal																						
Residential mortgages	22	32.8	32.3		32.0	30.7		29.8		28.7		28.9		28.4	27.8		32.4		29.0	29.5		28.0
Consumer instalment and other personal																						
HELOC	23	11.8	12.0		12.3	12.3		12.4		12.2		12.3		12.2	12.8		12.0		12.3	12.3		12.8
Indirect auto	24	30.9	30.0		30.1	29.5		29.3		28.8		28.8		27.9	28.3		30.4		29.0	29.1		28.1
Other	25	1.2	1.0		0.9	0.7		8.0		8.0		8.0		8.0	8.0		1.0		8.0	8.0		8.0
Credit card	26	17.9	17.7		18.2	16.8		16.3		15.5		15.8		14.3	14.4	╽Ĺ	17.9		15.9	16.1		14.4
Total average loans – personal	27	94.6	93.0		93.5	90.0		88.6		86.0		86.6		83.6	84.1		93.7		87.0	87.8		84.1
Average loans and acceptances – business	28	116.7	115.7	•	113.6	108.0		107.1		104.6		104.3		101.6	105.9		115.3		105.5	106.1		105.0
Average debt securities classified as loans	29	n/a	n/a		n/a	n/a		n/a		n/a		n/a		0.7	8.0		n/a		n/a	n/a		0.9
Average deposits																						
Personal	30	122.8	122.7	•	119.1	115.2		115.2		112.2		109.4		106.5	112.1		121.5		112.3	113.0		110.0
Business	31	92.7	90.9		90.5	89.3		85.3		84.6		82.2		82.4	85.2		91.4		84.0	85.4		85.6
TD Ameritrade insured deposit accounts	32	137.0	139.4		144.7	139.2		142.1		140.7		138.3		124.0	120.4		140.4		140.4	140.0		124.1
Net interest margin <sup>2,12</sup>	33	3.27 %			3.42 %	3.33	%		%		%	3.19 %	6	3.18 %			3.36 %		3.25 %	3.29		3.11
Assets under administration	34	\$ 27	\$ 27	\$	26	\$ 25	\$	25	\$	24	\$	23	\$		\$ 23	\$	27	\$	25	\$ 25		23
Assets under management	35	57	63		60	68		76		76		80		81	76	П	57		76	68		81
Efficiency ratio – reported	36	53.7 %		%	54.6 %	57.3	%		%	56.6	%	54.8 %	ó	60.2 %		H	53.6 %	%	55.2 %	55.7		57.5
Efficiency ratio – adjusted	37	53.7	52.5		54.6	57.3		54.3		55.9		54.6	1.	59.1	55.6	Ш.	53.6		54.9	55.5		57.3
Non-interest expenses – adjusted (\$ millions)	38	\$ 1,604	\$ 1,527		1,611	\$ 1,637	\$	1,528	\$	1,472	\$	1,442	\$		\$ 1,466	\$	.,		4,442	\$ 6,079	\$	5,852
Number of U.S. retail stores as at period end <sup>13</sup>	39	1,238	1,238		1,240	1,257		1,246		1,244		1,244	1	1,270	1,260	П	1,238		1,246	1,257		1,270
Average number of full-time equivalent staff	40	26,590	26,735	26	6,864	27,015		26,804		26,382		26,168		26,094	25,812	IJL	26,729	2	6,452	26,594		25,923

During 2018, the reduction of the U.S. federal corporate tax rate enacted by the U.S. Tax Act resulted in an adjustment to the Bank's U.S. deferred tax assets and liabilities to the lower base rate of 21% as well as an adjustment to the Bank's carrying balances of certain tax credit-related investments and its investment in TD Ameritrade. The earnings impact was reported in the Corporate segment.

<sup>&</sup>lt;sup>2</sup> The impact from certain treasury and balance sheet management activities relating to the U.S. Retail segment is recorded in the Corporate segment.

Includes all Federal Deposit Insurance Corporation (FDIC) covered loans and other ACI loans.

<sup>&</sup>lt;sup>4</sup> PCL - impaired represents Stage 3 PCL under IFRS 9 and counterparty-specific and individually insignificant PCL under IAS 39 on financial assets.

PCL – performing represents Stage 1 and Stage 2 PCL under IFRS 9 and incurred but not identified PCL under IAS 39 on financial assets, loan commitments, and financial guarantees.

ltems of note relate to the charges associated with the Bank's acquisition of Scottrade Bank. Refer to footnote 5 on page 3.

Includes the net impact of internal management adjustments which are reclassified to other reporting lines in the Corporate segment.

<sup>&</sup>lt;sup>8</sup> The after-tax amounts for amortization of intangibles relating to the Equity in net income of the investment in TD Ameritrade is recorded in the Corporate segment with other acquired intangibles.

<sup>9</sup> Includes the impact of items of note relating to the Bank's share of charges associated with TD Ameritrade's acquisition of Scottrade. Refer to footnote 5 on page 3.

Capital allocated to the business segments was based on 10% CET1 Capital in fiscal 2019, and 9% in fiscal 2018 and 2017.

Amounts are calculated in accordance with the Basel III regulatory framework and are presented based on the "all-in" methodology.

<sup>12</sup> Net interest margin excludes the impact related to the TD Ameritrade insured deposit accounts (IDA) and the impact of intercompany deposits and cash collateral. In addition, the value of tax-exempt interest income is adjusted to its equivalent before-tax value.

<sup>&</sup>lt;sup>13</sup> Includes full service retail banking stores.

#### U.S. Retail Segment – U.S. Dollars

(US\$ millions, except as noted)	LINE		2019			2018			2017			Year to D	ate	Full Ye	ar
For the period ended	#	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4	Q3		2019	2018	2018	2017
,															
Net interest income	1	\$ 1,686	\$ 1,676 \$	1,688	\$ 1,646 \$	1,620 \$	1,551 \$	1,533	\$ 1,498 \$	1,457	\$	5,050 \$	4,704	\$ 6,350 \$	5,727
Non-interest income <sup>1</sup>	2	561	507	528	547	536	513	555	534	542		1,596	1,604	2,151	2,091
Total revenue <sup>2</sup>	3	2,247	2,183	2,216	2,193	2,156	2,064	2,088	2,032	1,999		6,646	6,308	8,501	7,818
Provision for credit losses <sup>3</sup>															
Impaired <sup>4</sup>	4	138	150	214	157	142	158	148	160	134		502	448	605	498
Performing <sup>5</sup>	5	53	20	16	30	28	3	47	3	3		89	78	108	109
Total provision for credit losses	6	191	170	230	187	170	161	195	163	137		591	526	713	607
Non-interest expenses	7	1,208	1,148	1,209	1,256	1,172	1,167	1,144	1,222	1,113		3,565	3,483	4,739	4,500
Income (loss) before income taxes	8	848	865	777	750	814	736	749	647	749		2,490	2,299	3,049	2,711
Provision for (recovery of) income taxes <sup>1</sup>	9	101	112	77	70	111	73	80	109	159		290	264	334	511
U.S. Retail Bank net income – reported	10	747	753	700	680	703	663	669	538	590		2,200	2,035	2,715	2,200
Adjustments for items of note, net of income taxes <sup>6</sup>	11	-	_	-	-	-	10	3	13	_		-	13	13	13
U.S. Retail Bank net income – adjusted	12	747	753	700	680	703	673	672	551	590		2,200	2,048	2,728	2,213
Equity in net income of an investment in TD Ameritrade – reported 1,7,8	13	220	195	235	175	174	107	82	83	88		650	363	538	336
Adjustments for items of note, net of income taxes <sup>9</sup>	14	-	-	-	19	14	47	55	16	_		-	116	135	16
Equity in net income of an investment in TD Ameritrade – adjusted 1,7	15	220	195	235	194	188	154	137	99	88		650	479	673	352
Net income – adjusted	16	967	948	935	874	891	827	809	650	678		2,850	2,527	3,401	2,565
Net income – reported	17	\$ 967	\$ 948 \$	935	\$ 855 \$	877 \$	770 \$	751	\$ 621 \$	678	\$	2,850 \$	2,398	\$ 3,253 \$	2,536
Average common equity (US\$ billions)	18	\$ 29.9	\$ 29.4 \$	29.3	\$ 26.6 \$	26.6 \$	26.6 \$	26.7	\$ 26.4 \$	26.2	\$	29.5 \$	26.6	\$ 26.6 \$	26.2
									•				,		
Key Performance Indicators (US\$ billions, except as noted)															
Common Equity Tier 1 Capital risk-weighted assets <sup>10</sup>	19	\$ 188	\$ 186 \$	184	\$ 185 \$	182 \$	178 \$	177	\$ 176 \$	172	\$	188 \$	182	\$ 185 \$	176
Average loans – personal															
Residential mortgages	20	24.7	24.2	23.9	23.5	22.9	22.5	22.8	22.7	21.1		24.3	22.7	22.9	21.4
Consumer instalment and other personal															
HELOC	21	8.9	9.0	9.3	9.4	9.5	9.6	9.7	9.7	9.7		9.1	9.6	9.5	9.8
Indirect auto	22	23.3	22.6	22.6	22.6	22.4	22.6	22.8	22.3	21.4		22.8	22.6	22.6	21.5
Other	23	0.9	8.0	0.7	0.7	0.6	0.6	0.6	0.6	0.6		8.0	0.6	0.7	0.6
Credit card	24	13.4	13.2	13.7	12.9	12.5	12.2	12.5	11.5	10.9		13.4	12.4	12.5	11.0
Total average loans – personal	25	71.2	69.8	70.2	69.1	67.9	67.5	68.4	66.8	63.7		70.4	67.9	68.2	64.3
Average loans and acceptances – business	26	87.9	86.8	85.3	82.9	82.1	82.0	82.4	81.3	80.2		86.7	82.2	82.4	80.3
Average debt securities classified as loans	27	n/a	n/a	n/a	n/a	n/a	n/a	n/a	0.6	0.6		n/a	n/a	n/a	0.7
Average deposits															
Personal	28	92.4	92.2	89.5	88.4	88.4	87.9	86.5	85.2	85.0		91.4	87.5	87.8	84.1
Business TD Associated decision and decision and	29	69.8	68.2	68.0	68.6	65.4	66.3	65.0	65.9	64.6		68.7	65.6	66.3	65.4
TD Ameritrade insured deposit accounts	30	103.2	104.7	108.6	106.8	108.9	110.3	109.3	99.2	91.3		105.5	109.5	108.8	94.9
Assets under administration	31	20	20 47	19	19	19	19 59	19 65	18 63	18		20 43	19	19	18
Assets under management	32 33	43	47 1.148	46 1.209	52 1.256	58 1.172	59 1.154		1.201	61		43 3.565	58	52 4.722	63 4.479
Non-interest expenses – adjusted (US\$ millions)	33	1,208	1,148	1,209	1,∠50	1,172	1,154	1,140	1,201	1,113	l L	ა,565	3,466	 4,/22	4,479

During 2018, the reduction of the U.S. federal corporate tax rate enacted by the U.S. Tax Act has resulted in an adjustment to the Bank's U.S. deferred tax assets and liabilities to the lower base rate of 21% as well as an adjustment to the Bank's carrying balances of certain tax credit-related investments and its investment in TD Ameritrade. The earnings impact was reported in the Corporate segment.

The impact from certain treasury and balance sheet management activities relating to the U.S. Retail segment is recorded in the Corporate segment.

Includes all FDIC covered loans and other ACI loans.

PCL – impaired represents Stage 3 PCL under IFRS 9 and counterparty-specific and individually insignificant PCL under IAS 39 on financial assets.

PCL - performing represents Stage 1 and Stage 2 PCL under IFRS 9 and incurred but not identified PCL under IAS 39 on financial assets, loan commitments, and financial guarantees.

Items of note relate to the charges associated with the Bank's acquisition of Scottrade Bank. Refer to footnote 5 on page 3.

Includes the net impact of internal management adjustments which are reclassified to other reporting lines in the Corporate segment.

The after-tax amounts for amortization of intangibles relating to the Equity in net income of the investment in TD Ameritrade is recorded in the Corporate segment with other acquired intangibles.

<sup>9</sup> Includes the impact of items of note relating to the Bank's share of charges associated with TD Ameritrade's acquisition of Scottrade. Refer to footnote 5 on page 3.

<sup>&</sup>lt;sup>10</sup> Amounts are calculated in accordance with the Basel III regulatory framework and are presented based on the "all-in" methodology.

#### Wholesale Banking Segment

(\$ millions, except as noted)	LINE		20	019						- 2	2018					2017			Yea	r to D	ate		F	ull Ye	ar
For the period ended	#	Q3	(	Q2		Q1		Q4		Q3		Q2		Q1	Q4		Q3	J L	2019		2018		2018		2017
			_				_											. –			1				
Net interest income (TEB)		\$ 198		262	\$	173	\$	273	\$	276	\$	272	\$	329	\$ 277	\$	329	\$		\$	877	\$	,	\$	1,804
Non-interest income <sup>1,2</sup>	2	716		625		409		658		533		615		561	432		587	Į L	1,750		1,709	! L	2,367		1,520
Total revenue	3	914		887		582		931		809		887		890	709		916		2,383		2,586		3,517		3,324
Provision for (recovery of) credit losses <sup>3</sup>																									
Impaired <sup>2,4</sup>	4	12		_		-		-		_		(8)		-	-		-		12		(8)		(8)		(28)
Performing <sup>5</sup>	5	(11)		(5)		7		8		(14)		24		(7)	-		-	ĮЦ	(9)		3		11		-
Total provision for (recovery of) credit losses	6	1		(5)		7		8		(14)		16		(7)	-		-		3		(5)		3		(28)
Non-interest expenses	7	594		597		602		551		532		516		526	435		518	J L	1,793		1,574		2,125		1,982
Income (loss) before income taxes	8	319		295		(27)		372		291		355		371	274		398		587		1,017		1,389		1,370
Provision for (recovery of) income taxes (TEB) <sup>6</sup>	9	75		74		(10)		86		68		88		93	43		105		139		249		335		331
Net income (loss) - reported	10	\$ 244	\$	221	\$	(17)	\$	286	\$	223	\$	267	\$	278	\$ 231	\$	293	\$	448	\$	768	\$	1,054	\$	1,039
Average common equity (\$ billions)	11	\$ 7.2	\$	7.3	\$	7.3	\$	6.2	\$	6.3	\$	5.8	\$	5.5	\$ 5.7	\$	5.9	\$	7.3	\$	5.9	\$	6.0	\$	6.0
Return on common equity <sup>7,8</sup>	12	13.4 %	ó	12.5 %	%	(0.9) %	,	18.4	%	14.0	%	18.7	%	20.1 %	16.0	%	19.6 %		8.2	%	17.5 %		17.7	%	17.4 %
Key Performance Indicators																									
(\$ billions, except as noted)			_				_											. –							
Common Equity Tier 1 Capital risk-weighted assets <sup>9</sup>	13	\$ 73	\$	73	\$	73	\$	70	\$	70	\$	70	\$	61	\$ 62	\$	63	\$	73	\$	70	\$	70	\$	62
Gross drawn <sup>10</sup>	14	24		24		23		24		24		22		20	20		20		24		24		24		20
Efficiency ratio	15	65.0 %	-	67.3 %	-	103.4 %	,	59.2	%		%	58.2	%	59.1 %	61.4	%	56.6 %		75.2	%	60.9 %		60.4	%	59.6 %
Average number of full-time equivalent staff	16	4,594	4	,502		4,478		4,426		4,239		4,053		4,027	4,043		4,014	L	4,525		4,107	L	4,187		3,989
Trading-Related Income (Loss) (TEB) <sup>11</sup>																									
Interest rate and credit	17	\$ 214	\$	149	\$	24	\$	173	\$	21	\$	166	\$	205	\$ 121	\$	207	\$	387	\$	392	\$	565	\$	661
Foreign exchange	18	182		158		178		164		178		153		185	159		205		518		516		680		673
Equity and other	19	104		104		49		147		76		156		125	31		51		257		357		504		380
Total trading-related income (loss)	20	\$ 500	\$	411	\$	251	\$	484	\$	275	\$	475	\$	515	\$ 311	\$	463	\$	1,162	\$	1,265	\$	1,749	\$	1,714

- <sup>1</sup> Effective February 1, 2017, the total gains and losses on derivatives hedging the reclassified securities portfolio (classified as FVOCI under IFRS 9 and AFS under IAS 39) are recorded in Wholesale Banking, previously reported in the Corporate segment and treated as an item of note.
- <sup>2</sup> Effective November 1, 2017, the accrual costs related to CDS used to manage Wholesale Banking's corporate lending exposure are recorded in non-interest income, previously reported as a component of PCL. The change in market value of the CDS, in excess of the accrual cost, continues to be reported in the Corporate segment.
- Effective November 1, 2017, the PCL related to the allowances for credit losses for all three stages are recorded within the respective segment. Under IAS 39 and prior to November 1, 2017, the PCL related to the incurred but not identified allowance for credit losses related to products in Wholesale Banking was recorded in the Corporate segment.
- PCL impaired represents Stage 3 PCL under IFRS 9 and counterparty-specific and individually insignificant PCL under IAS 39 on financial assets.
- 5 PCL performing represents Stage 1 and Stage 2 PCL under IFRS 9 and incurred but not identified PCL under IAS 39 on financial assets, loan commitments, and financial guarantees.
- In the first quarter of 2018, the reduction of the U.S. federal corporate tax rate enacted by the U.S. Tax Act resulted in a one-time adjustment to Wholesale Banking's U.S. deferred tax assets and liabilities to the lower base rate of 21%. The earnings impact was reported in the Corporate segment.
- <sup>7</sup> Capital allocated to the business segments was based on 10% CET1 Capital in fiscal 2019, and 9% in fiscal 2018 and 2017.
- <sup>8</sup> CVA is included in accordance with OSFI guidance.
- Amounts are calculated in accordance with the Basel III regulatory framework and are presented based on the "all-in" methodology.
- 10 Includes gross loans and bankers' acceptances, excluding letters of credit, cash collateral, CDS, and allowance for credit losses relating to the corporate lending business.
- Includes trading-related income reported in net interest income and non-interest income.

#### Corporate Segment

(\$ millions)	LINE			2019				2018	1			2017	'		Year to	Date		Full Y	ear
For the period ended	#	Q3		Q2	Q1		Q4	Q3	Q2	Q1	C	Q4	Q3		2019	2018		2018	2017
			٦.			1.								_		1	-		
Net interest income (loss) <sup>1,2</sup>	1	\$ 463	\$	369 \$	396	\$	316 \$	317 \$	368 \$			408 \$	322	\$	1,228 \$	1,021	\$	1,337 \$	946
Non-interest income (loss) <sup>2,3</sup>	2	(10)		105	84		179	162	84	(44)		229	94		179	202	-	381	649
Total revenue <sup>4</sup>	3	453		474	480		495	479	452	292		637	416		1,407	1,223		1,718	1,595
Provision for (recovery of) credit losses <sup>2,5,6</sup>																			
Impaired <sup>7</sup>	4	103		138	168		109	119	110	133		104	94		409	362		471	384
Performing <sup>8</sup>	5	(20)		(6)	59		46	(12)	7	50		27	(7)		33	45	<u> </u>	91	82
Total provision for (recovery of) credit losses	6	83		132	227		155	107	117	183		131	87		442	407		562	466
Non-interest expenses	7	643		643	558		648	671	601	577		607	666		1,844	1,849		2,497	2,625
Income (loss) before income taxes and equity in net income of an investment																			
in TD Ameritrade	8	(273)		(301)	(305)		(308)	(299)	(266)	(468)	(	(101)	(337)		(879)	(1,033)		1,341)	(1,496)
Provision for (recovery of) income taxes 1,9	9	(91)		(132)	(102)		(120)	(181)	(106)	207	(	(144)	(183)		(325)	(80)		(200)	(1,120)
Equity in net income of an investment in TD Ameritrade	10	9		8	11		7	5	(3)	41		(2)	4		28	43		50	7
Net income (loss) – reported <sup>9</sup>	11	(173)		(161)	(192)		(181)	(113)	(163)	(634)		41	(150)		(526)	(910)		1,091)	(369)
Adjustments for items of note, net of income taxes <sup>10</sup>	12	64		66	67		63	4	73	521	(	(145)	96		197	598		661	34
Net income (loss) – adjusted	13	\$ (109)	\$	(95) \$	(125)	\$	(118) \$	(109) \$	(90) \$	(113)	\$ (	(104) \$	(54)	\$	(329) \$	(312)	\$	(430) \$	(335)
Decomposition of Adjustments for Items of Note, Net of Income Taxes <sup>10</sup>																			
Amortization of intangibles	14	\$ 64	\$	66 \$	67	\$	63 \$	65 \$	73 \$	68	\$	59 \$	56	\$	197 \$	206	\$	269 \$	232
Impact from the U.S. tax reform	15	_		_	_		_ '	(61)	_	453		_	_		_	392	'	392	_
Dilution gain on the Scottrade transaction	16	_		_	_		_	` _	_	_	(	204)	_		_	_		_	(204)
Loss on sale of the Direct Investing business in Europe	17	_		_	_		_	_	_	_	· `		40		_	_		_	40
Fair value of derivatives hedging the reclassified available-for-sale securities																			
portfolio	18	_		_	_		_	_	_	_		_	_		_	_		_	(34)
Total adjustments for items of note	19	\$ 64	\$	66 \$	67	\$	63 \$	4 \$	73 \$	521	\$ (	(145) \$	96	\$	197 \$	598	\$	661 \$	34
Decomposition of Items included in Net Income (Loss) – Adjusted																			
Net corporate expenses	20	\$ (156)	\$	(176) \$	(182)	\$	(221) \$	(214) \$	(189) \$	(198)	\$ (	182) \$	(166)	\$	(514) \$	(601)	\$	(822) \$	(767)
Other	21	47	ľ	81	39	1	85	87	81	67	. (	43	83	*	167	235	1	320	311
Non-controlling interests	22	_		_	18		18	18	18	18		35	29		18	54		72	121
Net income (loss) – adjusted	23	\$ (109)	\$	(95) \$	(125)	\$	(118) \$	(109) \$	(90) \$		\$ (	104) \$	(54)	\$	(329) \$	(312)	\$	(430) \$	(335)
not moone (1000) aujusta	-0	<del>+</del> (100)		(55) ψ	(.20)	1*	(σ) ψ	(.σσ) ψ	(30) ψ	(.10)	Ψ (	.σ., ψ	(54)	<u> </u>	(σ=σ) ψ	(012)	Ψ	(.55) ψ	(000)
Average number of full-time equivalent staff	24	17,277		16,710	16,229	1	15,864	15,377	14,574	14,336	14,	,212	14,528		16,739	14,764	1	5,042	14,368

- Includes the elimination of TEB adjustments reported in Wholesale Banking's results.
- Business segment results are presented excluding the impact of asset securitization programs, which are reclassified in the Corporate segment.
- <sup>3</sup> Effective February 1, 2017, the total gains and losses on derivatives hedging the reclassified securities portfolio (classified as FVOCI under IFRS 9 and AFS under IAS 39) are recorded in Wholesale Banking, previously reported in the Corporate segment.
- Includes the impact from certain treasury and balance sheet management activities relating to the U.S. Retail segment.
- <sup>5</sup> PCL relates to the Bank's U.S. strategic cards portfolio and debt securities residing in the Corporate segment.
- <sup>6</sup> Effective November 1, 2017, the PCL related to the allowances for credit losses for all three stages are recorded within the respective segment. Under IAS 39 and prior to November 1, 2017, the PCL related to the incurred but not identified allowance for credit losses related to products in the Canadian Retail and Wholesale Banking segments were recorded in the Corporate segment.
- PCL impaired represents Stage 3 PCL under IFRS 9 and counterparty-specific and individually insignificant PCL under IAS 39 on financial assets.
- PCL performing represents Stage 1 and Stage 2 PCL under IFRS 9 and incurred but not identified PCL under IAS 39 on financial assets, loan commitments, and financial guarantees.
- During 2018, the reduction of the U.S. federal corporate tax rate enacted by the U.S. Tax Act resulted in a net charge to earnings of \$392 million, comprising a net \$48 million pre-tax charge related to the write-down of certain tax credit-related investments, partially offset by the favourable impact of the Bank's share of TD Ameritrade's remeasurement of its deferred income tax balances, and a net \$344 million income tax expense resulting from the remeasurement of the Bank's deferred tax assets and liabilities to the lower base rate of 21% and other related tax adjustments.
- <sup>10</sup> For detailed footnotes to the items of note, refer to page 3.

### Net Interest Income and Margin

(\$ millions, except as noted)	LINE		2019				2018		2	017	Year	to Date	F	ull Year
For the period ended	#	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4	Q3	2019	2018	2018	2017
Interest Income														
Loans	1	\$ 8,161	\$ 7,745	\$ 7,902	\$ 7,519	\$ 7,184	\$ 6,618	\$ 6,469	\$ 6,258	\$ 6,045	\$ 23,808	\$ 20,271	\$ 27,790	\$ 23,663
Securities	2	2,304	2,338	2,454	2,281	2,130	1,808	1,700	1,487	1,464	7,096	5,638	7,919	5,723
Deposits with banks	3	179	190	188	194	197	183	139	141	115	557	519	713	446
Total interest income	4	10,644	10,273	10,544	9,994	9,511	8,609	8,308	7,886	7,624	31,461	26,428	36,422	29,832
Interest Expense														
Deposits	5	3,489	3,349	3,524	3,126	2,850	2,404	2,109	1,858	1,729	10,362	7,363	10,489	6,615
Securitization liabilities	6	123	129	151	155	149	143	139	133	116	403	431	586	472
Subordinated notes and debentures	7	100	93	95	83	82	80	92	103	97	288	254	337	391
Other	8	908	830	914	874	775	584	538	462	415	2,652	1,897	2,771	1,507
Total interest expense	9	4,620	4,401	4,684	4,238	3,856	3,211	2,878	2,556	2,357	13,705	9,945	14,183	8,985
Net Interest Income TEB adjustment	10	6,024 37	5,872 33	5,860 21	5,756 28	5,655 26	5,398 17	5,430 105	5,330 26	5,267 59	17,756 91	16,483 148	22,239 176	20,847 654
Net Interest Income (TEB)	12	\$ 6.061	\$ 5,905	\$ 5.881	\$ 5.784	\$ 5.681	\$ 5,415	\$ 5.535	\$ 5,356	\$ 5.326	\$ 17,847	\$ 16,631	\$ 22,415	\$ 21,501
Net interest income (1 Lb)	12	φ 0,001	φ 5,905	φ 5,001	φ 5,764	φ 5,001	φ 5,415	φ 5,555	φ 3,330	φ 3,320	φ 17,047	φ 10,031	ψ 22,413	Ψ 21,301
Average total assets (\$ billions) Average earning assets (\$ billions)	13 14	\$ 1,405 1,240	\$ 1,352 1,191	\$ 1,370 1,200	\$ 1,343 1,183	\$ 1,308 1,152	\$ 1,272 1,124	\$ 1,266 1,116	\$ 1,230 1,077	\$ 1,239 1,077	\$ 1,376 1,210	\$ 1,282 1,130	\$ 1,298 1,143	\$ 1,224 1,063
Net interest margin	15	1.93 %	2.02	% 1.94 %	1.93	% 1.95	% 1.97	% 1.93 %	1.96 %	1.94 %	1.96	<b>%</b> 1.95 %	1.95	% 1.96 %

### **Non-Interest Income**

(\$ millions)	LINE		2019			2018			2017		Year t	n Date		Full Yea	ar
For the period ended	#	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4	Q3	2019	2018		2018	2017
	- 1														
Investment and Securities Services	_														
Broker dealer fees and commissions	1	\$ 150	\$ 155 \$	175	\$ 157 \$	136 \$	134 \$	150	\$ 118 \$	118	\$ 480 \$	420	\$	577 \$	493
Full-service brokerage and other securities services	2	301	297	284	284	280	264	271	260	256	882	815		1,099	1,013
Underwriting and advisory	3	116	174	90	134	194	115	123	126	161	380	432		566	589
Investment management fees	4	159	157	155	132	136	137	141	135	136	471	414		546	534
Mutual fund management	5	455	434	427	448	454	436	452	437	445	1,316	1,342		1,790	1,738
Trust fees	6	32	32	33	34	34	34	34	34	40	97	102		136	145
Total investment and securities services	7	1,213	1,249	1,164	1,189	1,234	1,120	1,171	1,110	1,156	3,626	3,525		4,714	4,512
Credit fees	8	333	331	303	311	325	292	282	278	304	967	899		1,210	1,130
Net securities gain (loss)	9	23	35	(11)	34	41	33	3	41	37	47	77		111	128
Trading income (loss)	10	398	237	175	322	125	318	287	141	237	810	730		1,052	303
Income (loss) from non-trading financial instruments															
at fair value through profit or loss	11	31	73	11	22	8	5	13	n/a	n/a	115	26		48	n/a
Income (loss) from financial instruments designated															
at fair value through profit or loss															
Related to insurance subsidiaries <sup>1</sup>	12	34	49	31	(25)	7	(15)	(19)	(6)	(59)	114	(27)		(52)	(93)
Deposits	13	(9)	7	3	` _	_	` _'	`	_	` _	1	, _		`	` _ '
Loan commitments <sup>2</sup>	14	(25)	(10)	5	(20)	(20)	(19)	(55)	(28)	(77)	(30)	(94)		(114)	(167)
Other	15	8	7	(3)	(1)		(2)	(1)	3	(1)	12	(3)		(4)	6
Service charges	16	736	692	714	698	695	652	671	658	682	2,142	2,018		2,716	2,648
Card services	17	630	614	643	608	623	550	595	560	638	1,887	1,768		2,376	2,388
Insurance revenue <sup>1</sup>	18	1,088	1,035	1,035	1,047	1,030	1,024	944	943	956	3,158	2,998		4,045	3,760
Other income											1		1		
Foreign exchange – non-trading	19	31	41	72	35	69	40	43	20	22	144	152		187	140
Other <sup>3</sup>	20	(16)	(4)	(4)	160	107	86	11	235	138	(24)	204	1	364	600
Total other income (loss)	21	15	37	68	195	176	126	54	255	160	120	356		551	740
Total non-interest income	22	\$ 4,475	\$ 4,356 \$	4,138	\$ 4,380 \$	\$ 4,244 \$	4,084 \$	3,945	\$ 3,955 \$	4,033	\$ 12,969	12,273	\$	16,653 \$	15,355

<sup>1</sup> The results of the Bank's insurance business within Canadian Retail include both insurance revenue and the changes in fair value from investments that fund policy liabilities which are designated at fair value through profit or loss within the Bank's property and casualty insurance subsidiaries.

The results of the Bank's economic hedges on loan commitments are included in Other income – Other.

Includes dilution gain of \$204 million, on the Scottrade transaction, in the fourth quarter of 2017. For further details, refer to footnote 7 on page 3.

### Non-Interest Expenses

(\$ millions)	LINE		2019				2018			2017			Year to D	ate	Full Y	ear
For the period ended	#	Q3	Q2	Q1	Q4		Q3	Q2	Q1	Q4	Q3		2019	2018	2018	2017
Salaries and Employee Benefits	_				1					1		_				
Salaries	1 \$	1,738	\$ 1,701 \$	1,691	\$ 1,65		1,591 \$	1,452 \$	1,467	\$ 1,467 \$	1,473	\$	5,130 \$	4,510	\$ 6,162 \$	5,839
Incentive compensation	2	693	680	684	63		643	626	685	570	640		2,057	1,954	2,592	2,454
Pension and other employee benefits	3	418	418	477	39	)	406	419	408	390	414		1,313	1,233	1,623	1,725
Total salaries and employee benefits	4	2,849	2,799	2,852	2,68	)	2,640	2,497	2,560	2,427	2,527		8,500	7,697	10,377	10,018
Occumentary																
Occupancy Rent	-	234	237	233	22	1	229	226	229	224	236		704	684	913	917
	5	103	237 97	∠33 96	9		93	92	229 89	96	236 115		704 296	274	371	402
Depreciation and impairment losses	0	103	120	131	12		93 112	92 119	69 124	122	105		296 360	355	481	402 475
Other	′ –											-				
Total occupancy	8	446	454	460	45	2	434	437	442	442	456		1,360	1,313	1,765	1,794
Equipment																
Rent	9	59	60	61	5	1	57	52	47	45	47		180	156	207	184
Depreciation and impairment losses	10	47	48	48	5	2	57	48	48	50	49		143	153	205	201
Other	11	180	174	170	17	3	173	165	150	157	153		524	488	661	607
Total equipment	12	286	282	279	27	3	287	265	245	252	249		847	797	1,073	992
Amortization of Other Intangibles			444	400	4.0		400	454	400	400	445		400	400	504	450
Software and asset servicing rights	13	145	144	139	16		133	154	133	123	115		428	420	584	456
Other	14	50	55	56	5		53	62	63	63	58		161	178	231	248
Total amortization of other intangibles	15	195	199	195	21	7	186	216	196	186	173		589	598	815	704
Marketing and Business Development	16	197	206	160	25	7	206	184	156	203	173		563	546	803	726
Restructuring Charges	17	27	(5)	(1)		_	35	(7)	45	(4)	(6)		21	73	73	2
Brokerage-Related and Sub-Advisory Fees	18	84	83	83	9	1	84	90	94	86	88		250	268	359	360
Professional and Advisory Services	19	296	320	327	40		300	248	239	312	260		943	787	1,194	1,119
Other Expenses <sup>1,2</sup>	20	994	910	1,500	98		959	907	884	939	949		3,404	2,750	3,736	3,704
Total non-interest expenses	21 \$	5,374	\$ 5,248 \$	5,855	\$ 5,36		5,131 \$	4,837 \$	4,861	\$ 4,843 \$	4,869	\$	16,477 \$	14,829	\$ 20,195 \$	19,419

<sup>&</sup>lt;sup>1</sup> Includes the retailer program partners' share of the U.S. strategic cards portfolio.
<sup>2</sup> Includes \$607 million in connection with the Bank's long-term loyalty program agreement with Air Canada in the first quarter of 2019. For further details, refer to footnote 3 on page 3.

Balance Sheet <sup>1</sup>										
(\$ millions)	LINE	22	2019	04		2018		01	2017	02
As at	#	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4	Q3
ASSETS										
Cash and due from banks Interest-bearing deposits with banks	1 2	\$ 5,012 34,697	\$ 5,009 \$ 28,453	4,381 31,671	\$ 4,735 \$ 30,720	5,541 \$ 34,578	4,197 \$ 36,387	3,896 \$ 44,893	3,971 \$ 51,185	4,113 45,601
Trading loans, securities, and other	3	142,161	132,805	122,070	127,897	124,061	114,017	111,875	103,918	99,819
Non-trading financial assets at fair value through profit or loss	4	6,033	4,202	3,875	4,015	3,865	4,087	4,504	n/a	n/a
Derivatives Financial assets designated at fair value through profit or loss	5 6	52,555 4,018	43,624 3,379	45,094 3,760	56,996 3,618	47,567 3,246	55,098 3,442	60,557 3,305	56,195 4,032	63,087 3,833
Financial assets at fair value through other comprehensive income	7	116,700	125,109	126,253	130,600	130,152	134,011	135,262	n/a	n/a
Available-for-sale securities	8 9	n/a 321,467	n/a 309,119	n/a 301,052	n/a 323,126	n/a 308,891	n/a 310,655	n/a 315,503	146,411 310,556	123,273 290,012
Held-to-maturity securities	10	n/a	n/a	n/a	n/a	n/a	n/a	n/a	71,363	71,233
Debt securities at amortized cost, net of allowance for credit losses	11	116,390	111,544	107,162	107,171	99,839	90,106	81,695	n/a	n/a
Securities purchased under reverse repurchase agreements	12	162,644	149,949	132,430	127,379	129,019	140,914	124,600	134,429	120,400
Loans										
Residential mortgages Consumer instalment and other personal: HELOC	13 14	231,349 101,817	227,258 100,350	225,700 99,172	225,191 98,527	221,777 95,615	219,152 91,603	217,871 88,521	222,079 87,419	215,505 84,295
Indirect auto	15	56,842	54,989	53,724	54,086	52,995	51,631	50,501	51,464	48,932
Other Cradit pard	16	19,563	19,369	19,046	19,466	19,127	18,772	18,689	18,218	18,165
Credit card Business and government	17 18	36,756 233,374	36,004 229,423	35,726 218,829	35,018 217,654	34,664 214,585	33,664 210,726	33,134 201,878	33,007 200,978	32,463 193,505
Debt securities classified as loans	19	n/a	n/a	n/a	n/a	n/a	n/a	n/a	3,209	3,181
Allowance for loan losses	20 21	679,701 (3,769)	667,393 (3,778)	652,197 (3,729)	649,942 (3,549)	638,763 (3,535)	625,548 (3,549)	610,594 (3,465)	616,374 (3,783)	596,046 (3,677)
Loans, net of allowance for loan losses	22	675,932	663,615	648,468	646,393	635,228	621,999	607,129	612,591	592,369
Other		·								
Customers' liability under acceptances	23	15,219	16,189	17,881	17,267	15,090	14,913	14,817	17,297	16,855
Investment in TD Ameritrade	24	9,108	9,027	8,679	8,445	8,175	7,904	7,505	7,784	6,714
Goodwill Other intangibles	25 26	17,006 2,565	17,232 2,623	16,941 2,647	16,536 2,459	16,360 2,483	16,169 2,509	15,558 2,521	16,156 2,618	15,630 2,586
Land, buildings, equipment, and other depreciable assets	27	5,463	5,500	5,353	5,324	5,212	5,187	5,102	5,313	5,154
Deferred tax assets	28 29	1,898	2,136	2,266	2,812	2,724	2,661	2,352	2,497	2,472
Amounts receivable from brokers, dealers and clients Other assets	30	21,169 16,872	18,954 17,238	26,827 16,748	26,940 15,596	14,322 15,042	15,826 14,409	22,902 12,843	29,971 13,264	16,818 12,424
	31	89,300	88,899	97,342	95,379	79,408	79,578	83,600	94,900	78,653
Total assets	32	\$ 1,405,442	\$ 1,356,588 \$	1,322,506	\$ 1,334,903 \$	1,292,504 \$	1,283,836 \$	1,261,316 \$	1,278,995 \$	1,202,381
LIABILITIES										
Trading deposits	33	\$ 37,796	\$ 53,974 \$	82,559	\$ 114,704 \$	107,599 \$	103,393 \$	93,827 \$	79,940 \$	81,732
Derivatives Securitization liabilities at fair value	34 35	53,569 12,749	42,199 12,738	42,665 12,294	48,270 12,618	42,966 12,018	47,905 12,240	58,578 11,840	51,214 12,757	61,300 12,435
Financial liabilities designated at fair value through profit or loss	36	95,774	57,783	26,885	16	23	18	30	8	39
	37	199,888	166,694	164,403	175,608	162,606	163,556	164,275	143,919	155,506
Deposits										
Personal: Non-term	38	433,923	433,532	428,040	424,580	421,161	421,387	406,914	417,648	383,700
Term Banks	39 40	57,615 16,560	56,729 19,669	55,092 16,766	53,064 16,712	51,644 19,609	50,596 22,307	50,417 22,959	50,507 25,887	49,543 22,729
Business and government	41	362,228	365,413	349,440	357,083	346,154	335,511	333,154	338,782	317,895
	42	870,326	875,343	849,338	851,439	838,568	829,801	813,444	832,824	773,867
Other										
Acceptances Obligations related to securities sold short	43 44	15,219 35,299	16,189 36,365	17,881 38,890	17,269 39,478	15,090 39,354	14,934 37,405	14,817 37,167	17,297 35,482	16,855 34,806
Obligations related to securities sold short Obligations related to securities sold under repurchase agreements	45	123,208	107,885	94,762	93,389	94,609	96,177	83,948	88,591	78,118
Securitization liabilities at amortized cost	46	14,179	14,020	13,986	14,683	15,296	15,389	15,773	16,076	16,688
Amounts payable to brokers, dealers and clients Insurance-related liabilities	47 48	21,866 6,792	19,323 6,644	26,094 6,698	28,385 6,698	14,756 6,643	17,835 6,541	24,996 6,713	32,851 6,775	17,694 6,727
Other liabilities	49	21,687	20,259	19,891	19,174	20,872	17,905	19,491	20,462	18,942
Subordinated notes and debentures	50 51	238,250 10,596	220,685 8,968	218,202 8,893	219,076 8,740	206,620 7,023	206,186 7,631	202,905 7,518	217,534 9,528	189,830 9,714
Total liabilities	52	1,319,060	1,271,690	1,240,836	1,254,863	1,214,817	1,207,174	1,188,142	1,203,805	1,128,917
EQUITY				·	·			ĺ		·
Shareholders' Equity Common shares	E9	24 722	21,718	24 664	24 224	21,099	21 202	21 004	20,931	20.042
Common snares Preferred shares	53 54	21,722 5,800	21,718 5,350	21,661 5,350	21,221 5,000	21,099 4,850	21,203 5,100	21,094 4,750	20,931 4,750	20,912 4,750
Treasury shares: Common	55 56	(44)	(49)	(139)	(144)	(168)	(108)	(92)	(176)	(22)
Preferred Contributed surplus	56 57	(4) 157	(6) 162	(3) 158	(7) 193	(3) 195	(5) 194	(9) 229	(7) 214	(8) 207
Retained earnings	58	48,818	47,980	46,660	46,145	44,223	43,363	41,744	40,489	39,473
Accumulated other comprehensive income (loss)	59	9,933	9,743	7,983	6,639	6,498	5,923	4,472	8,006	6,564
Non-controlling interests in subsidiaries	60 61	86,382	84,898	81,670 -	79,047 993	76,694 993	75,670 992	72,188 986	74,207 983	71,876 1,588
Total equity	62	86,382	84,898	81,670	80,040	77,687	76,662	73,174	75,190	73,464
Total liabilities and equity	63	\$ 1,405,442	\$ 1,356,588 \$	1,322,506	\$ 1,334,903 \$	1,292,504 \$	1,283,836 \$	1,261,316 \$	1,278,995 \$	1,202,381
1 Certain comparative amounts have been reclassified to conform with the pri	acantation	1 1 1 1 1								

<sup>1</sup> Certain comparative amounts have been reclassified to conform with the presentation adopted in the current period.

### Assets Under Administration and Management

(\$ millions)	LINE		2019				2018		2	017
As at	#	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4	Q3
Assets Under Administration <sup>1</sup>										
U.S. Retail	1	\$ 26,765	\$ 27,013	\$ 25,591	\$ 25,460	\$ 25,0			\$ 23,349	\$ 22,638
Canadian Retail	2	418,870	420,721	395,864	388,724	403,2		396,674	387,400	370,372
Total	3	\$ 445,635	\$ 447,734	\$ 421,455	\$ 414,184	\$ 428,2	71 \$ 416,368	\$ 419,607	\$ 410,749	\$ 393,010
Assets Under Management										
U.S. Retail	4	\$ 56,604	\$ 62,578	\$ 60,014	\$ 68,137	\$ 76,0	06 \$ 76,022	\$ 79,726	\$ 81,028	\$ 75,825
Canadian Retail	5	350,282	348,620	331,672	289,021	296,9	29 289,150	288,631	282,824	271,734
Total	6	\$ 406,886	\$ 411,198	\$ 391,686	\$ 357,158	\$ 372,9	35 \$ 365,172	\$ 368,357	\$ 363,852	\$ 347,559

<sup>1</sup> Excludes mortgage-backed securities (MBS) in the Canadian Retail segment, coming back on balance sheet as mortgages due to IFRS implementation, as they no longer meet OSFI's definition of AUA.

### Goodwill, Other Intangibles, and Restructuring Charges

(\$ millions)	LINE		20	10				2018				2017	1		Year to D	lato		Full Ye	ar
As at	#	Q3		13	Q1		Q4	Q3	Q2	Q1		Q4	Q3		2019	2018		2018	2017
	· ·			-		1								_					
Goodwill																			
Balance at beginning of period	1 \$	17,232	\$ 16	5,941	16,536	\$	16,360 \$	16,169 \$	15,558 \$	16,156	\$	15,630 \$	16,942	\$	16,536 \$	16,156	\$	16,156 \$	16,662
Additions	2	(1)		_	433		_	_	_	82		34	_		432	82		82	44
Foreign currency translation adjustments and other	3	(225)		291	(28)		176	191	611	(680)		492	(1,312)		38	122		298	(550)
Balance at end of period	4 \$	17,006	\$ 17	7,232	16,941	\$	16,536 \$	16,360 \$	16,169 \$	15,558	\$	16,156 \$	15,630	\$	17,006 \$	16,360	\$	16,536 \$	16,156
Other Intangibles <sup>1</sup>																			
Balance at beginning of period	5 \$	693	\$	741 9	574	\$	622 \$	670 \$	712 \$	798	\$	843 \$	954	\$	574 \$	798	\$	798 \$	1,008
Additions	6	-	ľ	_	223	Ψ	- OZZ	- U	7 12 V	-	Ψ.	- Ψ	-	*	223	-	Ψ	, oo •	61
Amortized in the period	7	(50)		(55)	(56)		(53)	(53)	(62)	(63)		(63)	(58)		(161)	(178)		(231)	(248)
Foreign currency translation adjustments and other	8	`(5)		` 7 <sup>′</sup>	` _′		` 5 <sup>°</sup>	` 5 <sup>°</sup>	20	(23)		`18 <sup>′</sup>	(53)		` ź	` 2 <sup>´</sup>		` 7 <sup>′</sup>	(23)
Balance at end of period	9 \$	638	\$	693	741	\$	574 \$	622 \$	670 \$	712	\$	798 \$	843	\$	638 \$	622	\$	574 \$	798
Deferred Tax Liability on Other Intangibles	· <u></u>		='																
,	40	(07)	Φ.	(400)	(57)	•	(CC) A	(7.4)	(00) f	(400)	•	(4.40) 6	(400)	•	(F7) A	(400)	•	(400) A	(004)
Balance at beginning of period Additions	10 <b>\$</b>	(97)	Ъ	(106)	(57) (59)	\$	(66) \$	(74) \$	(80) \$	(129)	\$	(140) \$	(169)	Þ	(57) \$ (59)	(129)	\$	(129) \$	(204)
Recognized in the period	12	_		10	10		10	9	9	44		_ 16	16		29	62		- 72	67
Foreign currency translation adjustments and other	13	-		(1)	-		(1)	(1)	(3)	5		(5)	13		(1)	1		-	8
Balance at end of period	14 <b>\$</b>	(88)	¢	(97) \$		\$	(57) \$	(66) \$	(74) \$	(80)	¢	(129) \$	(140)	¢	(88) \$	(66)	\$	(57) \$	(129)
balance at end of period	14 9	(00)	Ψ	(31)	(100)	Ψ	(31) ψ	(00) \$	(14) \$	(00)	φ	(129) \$	(140)	φ	(σσ) φ	(00)	Ψ	(37) \$	(129)
Net Other Intangibles Closing Balance	15 \$	550	\$	596	635	\$	517 \$	556 \$	596 \$	632	\$	669 \$	703	\$	550 \$	556	\$	517 \$	669
Total Goodwill and Net Other Intangibles			1			1					1								
Closing Balance	16 \$	17,556	\$ 17	7,828	17,576	\$	17,053 \$	16,916 \$	16,765 \$	16,190	\$	16,825 \$	16,333	\$	17,556 \$	16,916	\$	17,053 \$	16,825
Restructuring Charges																			
Balance at beginning of period	17 \$	94	\$	105 \$	121	\$	127 \$	123 \$	146 \$	117	\$	129 \$	152	\$	121 \$	117	\$	117 \$	198
Additions	18	29	ľ	-	, 121	Ψ	3	35	140 ş	45	Ψ	129 ¥	132	۳	29	81	Ψ	84	25
Amount used	19	(16)		(6)	(15)		(6)	(33)	(21)	(12)		(11)	(10)		(37)	(66)		(72)	(79)
Release of unused amounts	20	(2)		(5)	(1)		(3)	-	(8)	-		(10)	(6)		(8)	(8)		(11)	(23)
Foreign currency translation adjustments and other	21	(1)		_	-		-	2	5	(4)		3	(7)		(1)	3		3	(4)
Balance at end of period	22 \$	104	\$	94 \$	105	\$	121 \$	127 \$	123 \$	146	\$	117 \$	129	\$	104 \$	127	\$	121 \$	117

<sup>&</sup>lt;sup>1</sup> Excludes the balance and amortization of software and asset servicing rights, which are otherwise included in other intangibles.

# Loans Managed 1,2,3,4

(\$ millions) As at	LINE #				2019 Q3				2019 Q2					2019 Q1	
7.0 4.1									~-		L			~.	
						Year-to-date				Year-to-date					Year-to-date
					Gross	write-offs,			Gross	write-offs,				Gross	write-offs,
			Gross		impaired	net of	Gross		impaired	net of		Gross		impaired	net of
Type of Loan			loans		loans⁵	recoveries	loans		loans <sup>5</sup>	recoveries		loans		loans⁵	recoveries
Residential mortgages	1	\$	236,651	\$	659	\$ 22	\$ 232,202	\$	719	\$ 13	\$	230,420	\$	714	\$ 7
Consumer instalment and other personal	2	· ·	178,188	·	1,022	696	174,669	•	1,092	458		171,900	•	1,338	246
Credit card	3		36,756		430	1,056	36,004		456	712		35,726		492	347
Business and government <sup>6</sup>	4		236,241		834	106	232,772		1,029	56		221,871		990	27
Total loans managed	5		687,836		2,945	1,880	675,647		3,296	1,239		659,917		3,534	627
Less: Loans securitized and sold to third parties					•										
Residential mortgages <sup>7</sup>	6		5,498		_	_	5,156		_	_		4,939		_	_
Business and government	7		1,140		_	_	1,162		_	_		1,184		_	_
Total loans securitized and sold to third parties	8		6,638		_	-	6,318		_	_		6,123		_	_
Total loans managed, net of loans securitized	9	\$	681,198	\$	2,945	\$ 1,880	\$ 669,329	\$	3,296	\$ 1,239	\$	653,794	\$	3,534	\$ 627
					,							•		·	

2017

Q4

2017

592,177

Q3

2,985

			2018 Q4			2018 Q3				2018 Q2	
Type of Loan		Gross Ioans	Gross impaired loans <sup>5</sup>	Year-to-date write-offs, net of recoveries	Gross loans	Gross impaired loans <sup>5</sup>	Year-to-date write-offs, net of recoveries	Gross Ioans		Gross impaired loans <sup>5</sup>	Year-to-date write-offs, net of recoveries
Residential mortgages	10	\$ 229,569	\$ 709	\$ 28	\$ 226,082	\$ 710	\$ 20	\$ 223,257	\$	723	\$ 12
Consumer instalment and other personal	11	172,033	1,331	825	167,699	1,303	605	161,965		1,301	398
Credit card	12	35,018	454	1,255	34,664	394	943	33,664		415	628
Business and government <sup>6</sup>	13	221,432	660	95	218,501	557	65	214,217		554	41
Total loans managed	14	658,052	3,154	2,203	646,946	2,964	1,633	633,103		2,993	1,079
Less: Loans securitized and sold to third parties											
Residential mortgages <sup>7</sup>	15	4,612	-	_	4,557	_	_	4,366		_	-
Business and government	16	1,206	_	-	1,257	-	_	1,304		_	-
Total loans securitized and sold to third parties	17	5,818	_	_	5,814	_	_	5,670	-	_	_
Total loans managed, net of loans securitized	18	\$ 652,234	\$ 3,154	\$ 2,203	\$ 641,132	\$ 2,964	\$ 1,633	\$ 627,433	\$	2,993	\$ 1,079

Type of Loan		Gross loans	Gross impaired loans <sup>5</sup>	Year-to-date write-offs, net of recoveries	Gross loans	Gross impaired loans	Year-to-date write-offs, net of recoveries	Gross loans	Gross impaired loans	Year-to-date write-offs, net of recoveries
Residential mortgages	19	\$ 221,655	\$ 721	\$ 6	\$ 225,837	\$ 750	\$ 35	\$ 218,920	\$ 737	\$ 26
Consumer instalment and other personal	20	157,663	1,327	196	157,043	1,312	803	151,329	1,263	592
Credit card	21	33,134	431	311	33,007	424	1,120	32,463	368	843
Business and government <sup>6</sup>	22	205,454	569	16	202,093	599	88	194,690	617	45
Total loans managed	23	617,906	3,048	529	617,980	3,085	2,046	597,402	2,985	1,506
Less: Loans securitized and sold to third parties										
Residential mortgages <sup>7</sup>	24	4,049	_	_	4,052	_	_	3,711	_	-
Business and government	25	1,348	_	_	1,428	_	_	1,514	_	-
Total loans securitized and sold to third parties	26	5,397	_	_	5,480	_	_	5,225	_	_

612,500

1 Excludes loans classified as trading as the Bank intends to sell the loans immediately or in the near term, and loans designated at fair value through profit or loss for which no allowance is recorded.

3,048

Q1

<sup>2</sup> Excludes ACI loans, DSCL under IAS 39, and debt securities at amortized cost (DSAC) and debt securities at fair value through other comprehensive income (DSOCI) under IFRS 9.

612,509

- <sup>3</sup> Amounts include securitized mortgages that remain on balance sheet under IFRS.
- <sup>4</sup> Effective the first quarter of 2018, includes loans that are measured at FVOCI.
- 5 Under IFRS 9, loans are considered impaired and migrate to Stage 3 when they are 90 days or more past due for retail exposures (including Canadian government-insured real estate personal loans), rated borrower risk rating (BRR) 9 for non-retail exposures, or when there is objective evidence that there has been a deterioration of credit quality to the extent the Bank no longer has reasonable assurance as to the timely collection of the full amount of principal and interest.

529

<sup>6</sup> Includes additional securitized commercial loans.

Total loans managed, net of loans securitized

<sup>7</sup> Residential mortgages are primarily comprised of loans securitized into MBS through U.S. government-sponsored entities.

27 \$

1,506

### Gross Loans and Acceptances by Industry Sector and Geographic Location 1,2

(\$ millions, except as noted)	LINE		20				20					119	
As at	#			13				Q2				21	
By Industry Sector			United			I	United				United		
Personal		Canada	States	Int'l	Total	Canada	States	Int'l	Total	Canada	States	Int'l	Total
Residential mortgages <sup>3</sup>	1	\$ 198,162	\$ 32,991	\$ -	\$ 231,153	\$ 194,692	\$ 32,354	\$ -	\$ 227,046	\$ 193,918	\$ 31,563	\$ -	\$ 225,481
Consumer instalment and other personal			, , , , , ,	,	, , , , , ,	, , , , , ,	, , , , , , ,	•	, ,,		, , , , , , , , , , , , , , , , , , , ,	•	
HELOC	2	90,032	11,760	_	101,792	88,192	12,129	_	100,321	87,037	12,104	_	99,141
Indirect auto	3	25,209	31,633	_	56,842	24,474	30,515	_	54,989	24,109	29,615	_	53,724
Other	4	18,539	1,010	5	19,554	18,409	946	4	19,359	18,163	869	3	19,035
Credit card	5	18,483	18,265	8	36,756	18,322	17,675	7	36,004	17,953	17,766	7	35,726
Total personal	6	350,425	95,659	13	446.097	344,089	93,619	11	437.719	341,180	91,917	10	433.107
Business and Government <sup>3</sup>			,	-	.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	,,,,,,,				, , , , , ,	- ,-	-	,
Real estate													
Residential	7	19,297	8,531	_	27,828	18,728	8,565	_	27,293	18,563	8,205	_	26,768
Non-residential	8	15,826	24,511	_	40,337	15,177	24,345	_	39,522	14,817	23,493	17	38,327
Total real estate	9	35,123	33,042	_	68,165	33,905	32,910	_	66,815	33,380	31,698	17	65,095
Agriculture	10	8,167	673	84	8,924	8,021	743	89	8,853	7,821	743	88	8,652
Automotive	11	7.368	6.889	191	14.448	7.628	6,520	259	14.407	7.005	6.090	239	13,334
Financial	12	17,636	6.066	614	24.316	17.737	5.614	521	23.872	16.147	5.647	518	22,312
Food, beverage, and tobacco	13	2,713	3,583	26	6,322	2,707	3,370	35	6.112	2.456	3,283	26	5.765
Forestry	14	703	632	_	1,335	732	783	_	1,515	559	748		1,307
Government, public sector entities, and education	15	5,517	12,712	1	18,230	4,991	12,623	17	17,631	4,231	12,281	32	16,544
Health and social services	16	6,929	12,888	_	19,817	6,844	12,994	_	19,838	6,796	12,435	_	19,231
Industrial construction and trade contractors	17	3,425	2.279	3	5.707	3,342	2.254	4	5,600	3,231	2.138	1	5.370
Metals and mining	18	1,807	1.985	266	4.058	1.752	2.094	205	4,051	1.802	1,930	132	3.864
Pipelines, oil, and gas	19	4,560	3,801	_	8,361	4,166	3,317	86	7,569	4,267	2,938	70	7,275
Power and utilities	20	1,843	3,234	63	5,140	1,907	3,121	82	5,110	2,296	3,032	163	5,491
Professional and other services	21	4,811	11,649	100	16,560	4,873	11,948	87	16,908	4,701	11,723	80	16,504
Retail sector	22	3,502	5,629	_	9,131	3,428	5,610	_	9,038	3,225	5,216	_	8,441
Sundry manufacturing and wholesale	23	2,954	8,186	206	11,346	3,121	8,229	149	11,499	2,861	7,883	135	10,879
Telecommunications, cable, and media	24	3,368	5,220	96	8,684	3,048	5,287	75	8,410	2,995	4,960	48	8,003
Transportation	25	2,276	10,430	19	12,725	2,137	10,885	34	13,056	1,956	10,845	50	12,851
Other	26	4,436	2,614	1	7,051	4,260	3,115	140	7,515	4,219	3,400	31	7,650
Total business and government	27	117,138	131,512	1,670	250,320	114,599	131,417	1,783	247,799	109,948	126,990	1,630	238,568
Other Loans		,	,	•	*		*				•	* * * * * * * * * * * * * * * * * * * *	*
Debt securities classified as loans	28	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Acquired credit-impaired loans <sup>4</sup>	29		340	-	340	-	382	-	382	-	401	-	401
Total other loans	30	_	340	_	340	_	382	_	382	_	401	_	401
Total Gross Loans and Acceptances	31	\$ 467.563	\$ 227,511	\$ 1,683	\$ 696,757	\$ 458,688	\$ 225,418	\$ 1,794	\$ 685,900	\$ 451,128	\$ 219,308	\$ 1,640	\$ 672,076
Total Grood Edalid and Acceptances	01	¥ 707,000	Ψ <b>Δ</b> Δ1,011	Ψ 1,000	Ψ 030,101	Ψ +00,000	Ψ 220,710	Ψ 1,104	Ψ 000,000	Ψ 701,120	Ψ 210,000	ψ 1,070	Ψ 012,010

#### Portfolio as a % of Total Gross Loans and Acceptances

-			 
Dare	۸n	ıal	

Personal											
Residential mortgages <sup>3</sup>	32	28.4 %	4.7 %	- %	33.1 %	28.4 %	4.7 %	- %	33.1 %	28.9 %	4.7 %
Consumer instalment and other personal											
HELOC	33	12.9	1.7	-	14.6	12.9	1.8	-	14.7	13.0	1.8
Indirect auto	34	3.6	4.4	-	8.0	3.6	4.4	_	8.0	3.5	4.4
Other	35	2.7	0.1	-	2.8	2.7	0.1	_	2.8	2.8	0.1
Credit card	36	2.7	2.6	-	5.3	2.7	2.6	_	5.3	2.7	2.6
Total personal	37	50.3	13.5	-	63.8	50.3	13.6	-	63.9	50.9	13.6
Business and Government <sup>3</sup>	38	16.9	19.0	0.2	36.1	16.7	19.1	0.2	36.0	16.4	18.8
Other Loans											
Debt securities classified as loans	39	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Acquired credit-impaired loans <sup>4</sup>	40	-	0.1	-	0.1	-	0.1	-	0.1	-	0.1
Total other loans	41	-	0.1	-	0.1	-	0.1	-	0.1	-	0.1
Total Gross Loans and Acceptances	42	67.2 %	32.6 %	0.2 %	100.0 %	67.0 %	32.8 %	0.2 %	100.0 %	67.3 %	32.5 %

<sup>&</sup>lt;sup>1</sup> Primarily based on the geographic location of the customer's address. <sup>2</sup> Includes loans that are measured at FVOCI.

33.6 % 14.8 7.9 2.9 5.3 64.5 35.4

n/a 0.1 0.1

100.0 %

n/a

0.2 %

<sup>&</sup>lt;sup>9</sup> Excludes loans classified as trading as the Bank intends to sell the loans immediately or in the near term, and loans designated at fair value through profit or loss for which no allowance is recorded.

<sup>&</sup>lt;sup>4</sup> Includes all FDIC covered loans and other ACI loans.

### Gross Loans and Acceptances by Industry Sector and Geographic Location (Continued)1,2

(\$ millions, except as noted) As at	LINE #		20 C	18 Q4				)18 Q3				)18 Q2	
						ı				1			
By Industry Sector			United		<b>-</b>	0 1	United		<b>-</b>		United		<b>-</b>
Personal		Canada	States	Int'l	Total	Canada	States	Int'l	Total	Canada	States	Int'l	Total
Residential mortgages <sup>3</sup>	1	\$ 193,829	\$ 31,128	\$ -	\$ 224,957	\$ 191,559	\$ 29,966	\$ -	\$ 221,525	\$ 190,066	\$ 28,825	\$ -	\$ 218,891
Consumer instalment and other personal													
HELOC	2	86,159	12,334	_	98,493	83,270	12,313	_	95,583	79,350	12,218	_	91,568
Indirect auto	3	24,216	29,870	_	54,086	23,753	29,242	_	52,995	22,794	28,837	_	51,631
Other	4	18,574	874	6	19,454	18,319	796	6	19,121	17,964	794	8	18,766
Credit card	5	18,046	16,964	8	35,018	17,850	16,806	8	34,664	17,983	15,674	7	33,664
Total personal	6	340,824	91,170	14	432,008	334,751	89,123	14	423,888	328,157	86,348	15	414,520
Business and Government <sup>3</sup> Real estate													
Residential	7	18,364	8,050	_	26,414	18,133	7,847	_	25,980	17,796	7,636	_	25,432
Non-residential	8	13,635	22,426	61	36,122	13,163	22,339	62	35,564	13,141	22,171	32	35,344
Total real estate	9	31,999	30,476	61	62,536	31,296	30,186	62	61,544	30,937	29,807	32	60,776
Agriculture	10	7,461	705	87	8,253	7,324	706	77	8.107	7,254	743	_	7,997
Automotive	11	6.918	5,752	219	12,889	7,102	5,062	284	12,448	6,412	5,134	261	11,807
Financial	12	19.313	7.699	1.111	28,123	18,541	6.706	1.146	26.393	19.049	5.088	1.106	25,243
Food, beverage, and tobacco	13	2,331	3,417	26	5.774	2,326	3.395	34	5.755	2,136	3.137	37	5,310
Forestry	14	544	637		1.181	648	533	_	1,181	587	594	_	1,181
Government, public sector entities, and education	15	4.177	12.452	_	16.629	3.936	12.541	_	16.477	3.731	12.416	_	16.147
Health and social services	16	6.670	12,423	_	19,093	6,316	12,039	_	18,355	6,529	11,948	_	18,477
Industrial construction and trade contractors	17	3,173	2.060	_	5,233	3,089	2.043	_	5,132	2,930	2,117	_	5,047
Metals and mining	18	1,750	1,923	170	3,843	1,643	1,871	198	3,712	1,614	1,813	1	3,428
Pipelines, oil, and gas	19	3,915	2,664	80	6,659	4,141	2,148	69	6,358	3,953	2,189	64	6,206
Power and utilities	20	2.897	2.833	159	5.889	2,539	2.923	161	5.623	1.874	2.555	167	4,596
Professional and other services	21	4.479	10,923	61	15,463	4.423	11.533	79	16.035	4,219	11,318	94	15,631
Retail sector	22	3,207	5.376	_	8.583	3.077	4.719	_	7.796	3.074	4.649	_	7.723
Sundry manufacturing and wholesale	23	2,938	7.717	126	10,781	2,903	7.442	91	10,436	2.872	7,226	149	10.247
Telecommunications, cable, and media	24	3,136	4.896	65	8.097	4,122	4.564	82	8.768	4,201	5.183	267	9.651
Transportation	25	1,862	9,977	30	11,869	1.797	10,014	14	11,825	1,755	10,254	33	12,042
Other	26	4,375	2,160	63	6,598	4,228	2,135	26	6,389	4,035	2,243	39	6,317
Total business and government	27	111.145	124,090	2.258	237,493	109,451	120.560	2.323	232,334	107,162	118,414	2.250	227.826
Other Loans	21	111,140	124,000	2,200	201,400	100,401	120,000	2,020	202,004	107,102	110,414	2,200	221,020
Debt securities classified as loans	28	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Acquired credit-impaired loans <sup>4</sup>	29	11/a	453	11/a	453	11/a	519	11/a	519	11/a	557	11/a	557
Total other loans	30		453		453		519		519	_	557		557
		\$ 451.969					\$ 210,202						
Total Gross Loans and Acceptances	31	\$ 451,969	\$ 215,713	\$ 2,272	\$ 669,954	\$ 444,202	\$ 210,202	\$ 2,337	\$ 656,741	\$ 435,319	\$ 205,319	\$ 2,265	\$ 642,903
Portfolio as a % of Total Gross Loans and Acceptances													
Personal													
Residential mortgages <sup>3</sup>	32	28.9	% 4.6	% - %	6 33.5 %	29.2	% 4.6	% - '	% 33.8 %	29.6	% 4.5	% - '	% 34.1
Consumer instalment and other personal		ı				1				1			

Personal	
Residential mortgages <sup>3</sup>	32
Consumer instalment and other personal	
HELOC	33
Indirect auto	34
Other	35
Credit card	36
Total personal	37
Business and Government <sup>3</sup>	38
Other Loans	
Debt securities classified as loans	39
Acquired credit-impaired loans <sup>4</sup>	40
Total other loans	41

28.9 %	4.6 %	- %	33.5 %	29.2 %	4.6 %	- %	33.8 %	29.6 %	4.5 %	- %	34.1 %
12.9	1.8	_	14.7	12.7	1.9	_	14.6	12.3	1.9	_	14.2
3.6	4.5	-	8.1	3.6	4.4	_	8.0	3.6	4.4	-	8.0
2.9	0.1	_	3.0	2.8	0.1	_	2.9	2.8	0.1	_	2.9
2.6	2.6	_	5.2	2.7	2.5	_	5.2	2.8	2.5	_	5.3
50.9	13.6	_	64.5	51.0	13.5	_	64.5	51.1	13.4	_	64.5
16.6	18.5	0.3	35.4	16.7	18.3	0.4	35.4	16.7	18.4	0.3	35.4
n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
_	0.1	_	0.1	-	0.1	_	0.1	-	0.1	-	0.1
_	0.1	_	0.1	_	0.1	_	0.1	_	0.1	_	0.1
67.5 %	32.2 %	0.3 %	100.0 %	67.7 %	31.9 %	0.4 %	100.0 %	67.8 %	31.9 %	0.3 %	100.0

42

**Total Gross Loans and Acceptances** 

<sup>&</sup>lt;sup>1</sup> Primarily based on the geographic location of the customer's address.
<sup>2</sup> Includes loans that are measured at FVOCI.
<sup>3</sup> Excludes loans classified as trading as the Bank intends to sell the loans immediately or in the near term, and loans designated at fair value through profit or loss for which no allowance is recorded.

<sup>&</sup>lt;sup>4</sup> Includes all FDIC covered loans and other ACI loans.

### Gross Loans and Acceptances by Industry Sector and Geographic Location (Continued)1,2

(\$ millions, except as noted) <i>As at</i>	LINE #		20	18 21				)17 Q4				)17 Q3	
no ut	"			••		I		4			•	40	
By Industry Sector			United				United				United		
Personal		Canada	States	Int'l	Total	Canada	States	Int'l	Total	Canada	States	Int'l	Total
Residential mortgages <sup>3</sup>	1	\$ 190,218	\$ 27,388	\$ -	\$ 217,606	\$ 190,325	\$ 31,460	\$ -	\$ 221,785	\$ 189,148	\$ 26,061	\$ -	\$ 215,209
Consumer instalment and other personal													
HELOC	2	76,636	11,845	_	88,481	74,937	12,434	_	87,371	72,206	12,036	_	84,242
Indirect auto	3	22,465	28,036	_	50,501	22,282	29,182	_	51,464	21,633	27,299	_	48,932
Other	4	17,889	784	8	18,681	17,355	846	7	18,208	17,394	754	7	18,155
Credit card	5	17,761	15,366	7	33,134	18,028	14,972	7	33,007	18,211	14,244	8	32,463
Total personal	6	324,969	83,419	15	408,403	322,927	88,894	14	411,835	318,592	80,394	15	399,001
Business and Government <sup>3</sup>			·				•		·		· · · · · · · · · · · · · · · · · · ·		·
Real estate													
Residential	7	17,661	7,276	_	24,937	17,981	7,316	_	25,297	16,528	7,710	_	24,238
Non-residential	8	12,937	21,289	18	34,244	12,832	22,163	14	35,009	12,771	21,064	14	33,849
otal real estate	9	30,598	28,565	18	59,181	30,813	29,479	14	60,306	29,299	28,774	14	58,087
Agriculture	10	6.978	720	-	7.698	6.676	710	_	7.386	6.595	786	_	7.38
Automotive	11	6,449	4,846	251	11,546	6,657	7,335	244	14,236	6.441	7,499	247	14,18
inancial	12	20.704	5.013	1.116	26.833	13.102	7,137	579	20.818	14,556	4,012	482	19.05
ood, beverage, and tobacco	13	1,991	2,849	35	4,875	1,969	3,191	48	5,208	1,994	2,674	52	4,72
Forestry	14	537	670	_	1,207	500	567	-	1,067	481	752	-	1,233
Sovernment, public sector entities, and education	15	3.467	12.107	_	15.574	4.251	12.429	_	16.680	4.024	11.876	_	15.900
Health and social services	16	6,109	11,456	_	17,565	5,841	11,410	_	17,251	5,760	10,478	_	16,238
ndustrial construction and trade contractors	17	2,891	1,818	_	4,709	2,946	1,852	_	4,798	2,927	1,847	_	4,774
Metals and mining	18	1,410	1,593	_	3,003	1,406	1.675	1	3.082	1,332	1,507	_	2,839
Pipelines, oil, and gas	19	3,895	1,797	48	5,740	3,998	2,078	76	6,152	3,906	2,130	56	6,092
Power and utilities	20	1,975	3.216	174	5.365	2,010	3.221	159	5.390	2.043	3,104	154	5.301
Professional and other services	21	4,041	10,770	75	14,886	3,870	10,391	90	14,351	3,901	9,782	98	13,781
Retail sector	22	2,907	4,369	_	7,276	2,793	4,915	_	7,708	2,713	4,717	_	7,430
Sundry manufacturing and wholesale	23	2,709	6.639	72	9.420	2.755	7.023	55	9.833	2,678	7.004	54	9.736
elecommunications, cable, and media	24	3,651	3,380	80	7.111	1,966	3,800	208	5.974	1,590	3,962	186	5,738
ransportation	25	1,707	9,867	12	11,586	1,672	9,997	18	11,687	1,719	9,923	6	11,648
Other	26	3,652	1,683	13	5,348	3,808	2,140	87	6,035	3,643	2,195	58	5,896
otal business and government	27	105,671	111,358	1.894	218,923	97,033	119.350	1,579	217,962	95,602	113,022	1.407	210,03
Other Loans			,	, , , , , , , , , , , , , , , , , , , ,		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	- ,	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	, , , , , , , , , , , , , , , , , , , ,		- /-	, -	-,
Debt securities classified as loans	28	n/a	n/a	n/a	n/a	2,297	703	209	3,209	2,252	713	216	3,18
cquired credit-impaired loans <sup>4</sup>	29	-	578	-	578		665	_	665		688	_	68
otal other loans	30	_	578		578	2,297	1.368	209	3,874	2,252	1.401	216	3.869
otal Gross Loans and Acceptances	31	\$ 430.640	\$ 195,355	\$ 1.909	\$ 627.904	\$ 422.257	\$ 209.612	\$ 1.802	\$ 633,671	\$ 416,446	\$ 194,817	\$ 1.638	\$ 612.90
otal Gross Loans and Acceptances	31	φ 430,040	ψ 190,000	φ 1,909	φ 021,904	φ 4∠∠,∠3/	φ 209,012	φ 1,002	φ υσσ,υτΙ	p 410,440	φ 194,017	φ 1,000	φ 012,90

Acceptances	
Personal	
Residential mortgages <sup>3</sup>	
Consumer instalment and other person	lá
HELOC	
Indirect auto	
Other	
a	

Personal	_												
Residential mortgages <sup>3</sup>	32	30.3 %	4.4 %	- %	34.7 %	30.0 %	5.0 %	- %	35.0 %	30.9 %	4.3 %	- %	35.2 %
Consumer instalment and other personal													
HELOC	33	12.2	1.9	-	14.1	11.8	2.0	-	13.8	11.8	2.0	-	13.8
Indirect auto	34	3.6	4.4	-	8.0	3.5	4.6	-	8.1	3.5	4.5	-	8.0
Other	35	2.8	0.1	-	2.9	2.7	0.1	-	2.8	2.8	0.1	-	2.9
Credit card	36	2.8	2.5	-	5.3	2.9	2.4	_	5.3	3.0	2.3	-	5.3
Total personal	37	51.7	13.3	-	65.0	50.9	14.1	-	65.0	52.0	13.2	-	65.2
Business and Government <sup>3</sup>	38	16.9	17.7	0.3	34.9	15.3	18.8	0.3	34.4	15.6	18.4	0.2	34.2
Other Loans													
Debt securities classified as loans	39	n/a	n/a	n/a	n/a	0.4	0.1	_	0.5	0.4	0.1	-	0.5
Acquired credit-impaired loans <sup>4</sup>	40	_	0.1	-	0.1	_	0.1	_	0.1	_	0.1	-	0.1
Total other loans	41	-	0.1	-	0.1	0.4	0.2	-	0.6	0.4	0.2	-	0.6
Total Gross Loans and Acceptances	42	68.6 %	31.1 %	0.3 %	100.0 %	66.6 %	33.1 %	0.3 %	100.0 %	68.0 %	31.8 %	0.2 %	100.0 %

Primarily based on the geographic location of the customer's address.
 Effective the first quarter of 2018, includes loans that are measured at FVOCI.
 Excludes loans classified as trading as the Bank intends to sell the loans immediately or in the near term, and loans designated at fair value through profit or loss for which no allowance is recorded.
 Includes all FDIC covered loans and other ACI loans.

	[												1	
(\$ millions, except as noted)	LINE		2019				2018			2017		ear to Date		ıll Year
As at	#	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4	Q3	2019	2018	2018	2017
CHANGE IN GROSS IMPAIRED LOANS BY SEGMEN	IT													
Personal, Business, and Government Loans	_													
Impaired loans at beginning of period	1	\$ 3,296	\$ 3,534	\$ 3,154	\$ 2,964	\$ 2,993	\$ 3,048	\$ 3,085	\$ 2,985	\$ 3,290	\$ 3,154	\$ 3,085	\$ 3,085	\$ 3,509
Classified as impaired during the period <sup>4</sup>														
Canadian Retail	2	682	581	605	699	541	501	539	520	499	1,868		2,280	2,184
U.S. Retail – in USD	3	572	571	840	556	492	503	570	530	462	1,983		2,121	1,944
<ul> <li>foreign exchange</li> </ul>	4	186	188	277	169	149	145	148	139	139	651	442	611	596
	5	758	759	1,117 `	725	641	648	718	669	601	2,634	2,007	2,732	2,540
Wholesale Banking	6	19	_	_	_	_	_	_	-	_	19	_	_	_
Total classified as impaired during the period	7	1,459	1,340	1,722	1,424	1,182	1,149	1,257	1,189	1,100	4,521	3,588	5,012	4,724
Transferred to performing during the period	8	(335)	(489)	(200)	(227)	(198)	(250)	(189)	(184)	(222)	(1,024	(637)	(864)	(966)
Net repayments	9	(374)	(358)	(371)	(327)	(336)	(357)	(340)	(328)	(362)	(1,103	(1,033)	(1,360)	(1,556)
Disposals of loans	10	(278)	(14)		(1)	(7)	(4)	(9)			(292	(20)	(21)	
Net classified as impaired during the period	11	472	479	1,151	869	641	538	719	677	516	2,102	1,898	2,767	2,202
Amounts written off	12	(790)	(769)	(766)	(705)	(699)	(696)	(648)	(652)	(615)	(2,325	(2,043)	(2,748)	(2,538)
Exchange and other movements	13	(33)	52	(5)	26	29	103	(108)	75	(206)	14	24	50	(88)
Change during the period	14	(351)	(238)	380	190	(29)	(55)	(37)	100	(305)	(209	(121)	69	(424)
Total Gross Impaired Loans – Balance at		` '	, ,							,	1	, , ,		
End of Period	15	\$ 2,945	\$ 3,296	\$ 3,534	\$ 3,154	\$ 2,964	\$ 2,993	\$ 3,048	\$ 3,085	\$ 2,985	\$ 2,945	\$ 2,964	\$ 3,154	\$ 3,085
	-								•					
GROSS IMPAIRED LOANS BY SEGMENT														
Personal, Business, and Government Loans	_													
Canadian Retail	16	\$ 1,022	\$ 940	\$ 944	\$ 929	\$ 779	\$ 785	\$ 842	\$ 818	\$ 843	\$ 1,022	2 \$ 779	\$ 929	\$ 818
U.S. Retail - in USD	17	1,443	1,759	1,971	1,690	1,680	1,720	1,768	1,729	1,688	1,443	1,680	1,690	1,729
<ul> <li>foreign exchange</li> </ul>	18	461	597	619	535	505	488	407	501	417	461	505	535	501
· ·	19	1.904	2,356	2,590	2,225	2,185	2,208	2,175	2,230	2,105	1.904	2,185	2,225	2,230
Wholesale Banking	20	19	_	_	, -	_	_	31	37	37	19		' -	37
Total Gross Impaired Loans	21	\$ 2,945	\$ 3,296	\$ 3,534	\$ 3,154	\$ 2,964	\$ 2,993	\$ 3,048	\$ 3,085	\$ 2,985	\$ 2,945	\$ 2,964	\$ 3,154	\$ 3,085
NET HID LIDED LOANS DV SEGNENT	-		_										-	
NET IMPAIRED LOANS BY SEGMENT Personal, Business, and Government Loans														
•	[								I		1			
Canadian Retail	22	\$ 722	\$ 660	\$ 671	\$ 664	\$ 522	\$ 514	\$ 561	\$ 555	\$ 571	\$ 722		\$ 664	\$ 555
U.S. Retail – in USD	23	1,143	1,390	1,585	1,370	1,348	1,379	1,430	1,415	1,397	1,143		1,370	1,415
<ul> <li>foreign exchange</li> </ul>	24	365	472	498	434	405	392	329	411	345	365		434	411
	25	1,508	1,862	2,083	1,804	1,753	1,771	1,759	1,826	1,742	1,508	,	1,804	1,826
Wholesale Banking	26	7	_		_			16	17	17	7			17
Total Net Impaired Loans	27	\$ 2,237	\$ 2,522	\$ 2,754	\$ 2,468	\$ 2,275	\$ 2,285	\$ 2,336	\$ 2,398	\$ 2,330	\$ 2,237	\$ 2,275	\$ 2,468	\$ 2,398

<sup>&</sup>lt;sup>1</sup> Includes customers' liability under acceptances.

Net Impaired Loans as a % of Net Loans

and Acceptances

Impaired Loans<sup>1,2,3</sup>

28

0.32 %

0.37 %

0.41 %

0.35 %

0.36 %

0.37 %

0.38 %

0.38 %

0.32 %

0.35 %

0.37 %

0.38 %

0.37 %

<sup>&</sup>lt;sup>2</sup> Excludes ACI loans, DSCL under IAS 39, and DSAC and DSOCI under IFRS 9.

<sup>&</sup>lt;sup>3</sup> Effective the first quarter of 2018, includes loans that are measured at FVOCI.

<sup>&</sup>lt;sup>4</sup> Under IFRS 9, loans are considered impaired and migrate to Stage 3 when they are 90 days or more past due for retail exposures (including Canadian government-insured real estate personal loans), rated BRR 9 for non-retail exposures, or when there is objective evidence that there has been a deterioration of credit quality to the extent the Bank no longer has reasonable assurance as to the timely collection of the full amount of principal and interest.

### Impaired Loans and Acceptances by Industry Sector and Geographic Location<sup>1,2</sup>

(\$ millions, except as noted)	LINE			2019				2	2019			2019		
As at	#			Q3					Q2			Q1		
By Industry Sector			United					United				United		
Personal		Canada	States		Int'l	Total	Canada	States	Int'l	Total	Canada	States	Int'l	Total
Residential mortgages	1	\$ 254	\$ 405	\$	_	\$ 659	\$ 254	\$ 465	\$ -	\$ 719	\$ 272	\$ 442 \$		\$ 714
Consumer instalment and other personal		,					1				,			
HELOC	2	144	510		-	654	148	587	_	735	139	840	_	979
Indirect auto	3	71	243		-	314	66	237	_	303	71	234	_	305
Other	4	47	7		_	54	47	7	_	54	47	7	_	54
Credit card <sup>3</sup>	5	127	303		-	430	133	323	_	456	133	359	-	492
Total personal	6	643	1,468		-	2,111	648	1,619	-	2,267	662	1,882	_	2,544
Business and Government														
Real estate							I							
Residential	7	8	26		_	34	9	24	_	33	8	27	_	35
Non-residential	8	2	91		-	93	1	104	_	105	3	106	_	109
Total real estate	9	10	117		_	127	10	128	_	138	11	133	-	144
Agriculture	10	15	1		_	16	13	1	_	14	5	1	_	6
Automotive	11	30	8		-	38	1	8	_	9	_	8	_	8
Financial	12	1	14		_	15	1	15	_	16	2	29	_	31
Food, beverage, and tobacco	13	5	14		_	19	2	15	_	17	1	14	_	15
Forestry	14	_	_		-	_	_	1	_	1	_	1	-	1
Government, public sector entities, and education	15	_	12		-	12	_	13	_	13	_	13	_	13
Health and social services	16	14	35		-	49	12	10	_	22	13	11	_	24
Industrial construction and trade contractors	17	175	21		-	196	155	22	_	177	148	22	_	170
Metals and mining	18	26	4		-	30	12	4	_	16	14	3	-	17
Pipelines, oil, and gas	19	39	-		-	39	10	1	_	11	10	12	-	22
Power and utilities	20	-	4		-	4	_	301	_	301	_	310	_	310
Professional and other services	21	21	87		-	108	12	93	-	105	10	64	-	74
Retail sector	22	15	44		-	59	15	49	-	64	14	45	-	59
Sundry manufacturing and wholesale	23	20	16		-	36	18	18	-	36	19	20	-	39
Telecommunications, cable, and media	24	7	5		-	12	9	8	-	17	3	3	_	6
Transportation	25	10	45		-	55	5	42	-	47	4	18	_	22
Other	26	10	9		-	19	16	9	_	25	15	14	_	29
Total business and government	27	398	436		_	834	291	738	_	1,029	269	721	_	990
Total Gross Impaired Loans⁴	28	\$ 1,041	\$ 1,904	\$	-	\$ 2,945	\$ 939	\$ 2,357	\$ -	\$ 3,296	\$ 931	\$ 2,603 \$	-	\$ 3,534
Gross Impaired Loans as a % of Gross Loans and Acceptances														
Personal											1			
Residential mortgages	29	0.13	% 1.23	%	- %	0.29 %	0.13 %	% 1.44	% –	% 0.32 %	0.14 %	1.40 %	- %	0.32 %
Consumer instalment and other personal							I							
HELOC	30	0.16	4.34		-	0.64	0.17	4.84	_	0.73	0.16	6.94	_	0.99
Indirect auto	31	0.28	0.77		-	0.55	0.27	0.78	_	0.55	0.29	0.79	_	0.57
Other	32	0.25	0.69		-	0.28	0.26	0.74	_	0.28	0.26	0.81	-	0.28
Credit card <sup>3</sup>	33	0.69	1.66		-	1.17	0.72	1.83	_	1.27	0.74	2.02	-	1.38
Total personal	34	0.18	1.53		-	0.47	0.19	1.73	_	0.52	0.19	2.05	-	0.59
Business and Government	35	0.33	0.34		-	0.33	0.25	0.57	_	0.42	0.24	0.58	-	0.41
Total Gross Impaired Loans <sup>4</sup>	36	0.22	% 0.85	%	- %	0.42 %	0.20 %	% 1.06	% –	% 0.48 %	0.21 %	1.20 %	- %	0.53 %

 $<sup>^{\</sup>rm 1}$  Primarily based on the geographic location of the customer's address. Includes loans that are measured at FVOCI.

Credit cards are considered impaired when they are 90 days past due and written off at 180 days past due.
 Excludes ACI loans.

### Impaired Loans and Acceptances by Industry Sector and Geographic Location (Continued)1,2

(\$ millions, except as noted)	LINE				18					2	018							2	018			
As at	#				24						Q3								Q2			
By Industry Sector				Jnited						United								United				
Personal		Canada		States		Int'l	 Total	Canada		States		Int'l		Total		anada		States		Int'l		Total
Residential mortgages	1	\$ 264	\$	445	\$	-	\$ 709	\$ 241	\$	469	\$	-	\$	710	\$	253	\$	470	\$	_	\$	723
Consumer instalment and other personal																						
HELOC	2	130		855		-	985	124		845		-		969		114		851		_		965
Indirect auto	3	69		223		-	292	59		223		-		282		60		223		_		283
Other	4	46		8		-	54	45		7		-		52		46		7		-		53
Credit card <sup>3</sup>	5	132		322			454	119		275				394		136		279		_		415
Total personal	6	641		1,853		_	2,494	588		1,819		-		2,407		609		1,830		_		2,439
Business and Government																						
Real estate		1																				
Residential	7	9		29		-	38	11		28		-		39		11		31		-		42
Non-residential	8	4		104		-	108	6		108		-		114		5		115		-		120
Total real estate	9	13		133		-	146	17		136		-		153		16		146		_		162
Agriculture	10	6		2		-	8	5		2		-		7		6		2		-		8
Automotive	11	9		10		-	19	1		10		-		11		2		15		_		17
Financial	12	2		29		-	31	_		30		-		30		_		26		_		26
Food, beverage, and tobacco	13	2		12		-	14	4		14		-		18		_		13		_		13
Forestry	14	1		1		-	2	_		1		-		1		_		1		_		1
Government, public sector entities, and education	15	-		8		-	8	1		4		_		5		1		4		_		5
Health and social services	16	10		12		-	22	13		13		_		26		15		11		_		26
Industrial construction and trade contractors	17	139		21		-	160	19		21		_		40		19		22		_		41
Metals and mining	18	17		4		-	21	20		6		-		26		20		6		-		26
Pipelines, oil, and gas	19	23		12		-	35	34		12		-		46		34		-		-		34
Power and utilities	20	-		1		-	1	-		1		-		1		-		1		-		1
Professional and other services	21	10		47		-	57	10		45		-		55		9		50		-		59
Retail sector	22	12		39		-	51	14		38		-		52		13		38		-		51
Sundry manufacturing and wholesale	23	19		19		-	38	29		21		-		50		32		25		-		57
Telecommunications, cable, and media	24	3		3		-	6	-		4		-		4		-		4		-		4
Transportation	25	4		16		-	20	4		14		-		18		2		8		_		10
Other	26	5		16		_	21	7		7		-		14		6		7		_		13
Total business and government	27	275		385		-	660	178		379		_		557		175		379		_		554
Total Gross Impaired Loans <sup>4</sup>	28	\$ 916	\$ :	2,238	\$	-	\$ 3,154	\$ 766	\$	2,198	\$	-	\$	2,964	\$	784	\$	2,209	\$	-	\$	2,993
Gross Impaired Loans as a % of Gross Loans and Acceptances																						
Personal																						
Residential mortgages	29	0.14	0/_	1.43 %		- %	0.32 %	0.13	0/_	1.57	1/4	- %		0.32 %	1	0.13	0/_	1.63	0/_	- %	<u>'</u>	0.33 %
Consumer instalment and other personal	29	0.14	/0	1.45 %	,	- %	0.32 %	0.13	/0	1.57	70	- %	U	0.32 %		0.13	/0	1.00	/0	- 7	U	0.33 %
HELOC	30	0.15		6.93		_	1.00	0.15		6.86		_		1.01		0.14		6.96		_		1.05
Indirect auto	30	0.13		0.95		_	0.54	0.15		0.76		_		0.53		0.14		0.90		_		0.55
Other	32	0.26		0.75		_	0.54	0.25		0.76		_		0.53		0.26		0.77		_		0.55
Credit card <sup>3</sup>	33	0.23		1.90		_	1.30	0.23		1.64		_		1.14		0.26		1.78		_		1.23
		0.73		2.03			0.58			2.04				0.57	1	0.70		2.12				0.59
Total personal	34					-		0.18							1					_		
Business and Government	35	0.24	.,	0.32		-	0.28	0.16		0.32	.,	_		0.24		0.16		0.32	.,	_		0.24
Total Gross Impaired Loans⁴	36	0.20	%	1.05 %	)	- %	0.47 %	0.17	%	1.06	%	- %	0	0.45 %		0.18	%	1.09	%	- %	o o	0.47 %

Primarily based on the geographic location of the customer's address.
 Includes loans that are measured at FVOCI.
 Credit cards are considered impaired when they are 90 days past due and written off at 180 days past due.
 Excludes ACI loans, DSCL under IAS 39, and DSAC and DSOCI under IFRS 9.

### Impaired Loans and Acceptances by Industry Sector and Geographic Location (Continued)1,2

(\$ millions, except as noted)	LINE			2018 Q1					2017 Q4				201			
As at	#			Ų1					Q4				Q	<u> </u>		
By Industry Sector			United					United					United			
Personal		Canada	States	Int	"	Total	Canada	States		Int'l	Total	Canada	States	Int'l		Total
Residential mortgages	1	\$ 274	\$ 447		- \$		\$ 296	\$ 454	\$		\$ 750	\$ 296	\$ 441	\$ -	\$	737
Consumer instalment and other personal	'	Ψ 2/4	Ψ ++1	Ψ	- ψ	121	Ψ 230	ψ +5+	Ψ		Ψ 730	Ψ 230	Ψ1	Ψ –	Ψ	131
HELOC	2	117	816		_	933	108	847		_	955	118	818	_		936
Indirect auto	3	79	259		_	338	48	254		_	302	44	227	_		271
Other	4	46	10		_	56	48	7		_	55	49	7	_		56
Credit card <sup>3</sup>	5	143	288		_	431	144	280		_	424	140	228	_		368
Total personal	6	659	1,820		_	2,479	644	1,842		-	2,486	647	1,721	_		2,368
Business and Government																
Real estate		1														
Residential	7	9	34		_	43	10	34		_	44	18	35	_		53
Non-residential	8	6	83		_	89	5	83		_	88	6	66	_		72
Total real estate	9	15	117		_	132	15	117		_	132	24	101	_		125
Agriculture	10	8	2		_	10	7	2		_	9	7	1	_		8
Automotive	11	3	14		_	17	2	15		_	17	3	15	_		18
Financial	12	_	28		_	28	_	46		_	46	1	28	_		29
Food, beverage, and tobacco	13	2	10		_	12	2	11		_	13	3	15	_		18
Forestry	14	-	1		_	1	_	1		_	1	_	1	_		1
Government, public sector entities, and education	15	-	11		_	11	_	10		_	10	_	6	_		6
Health and social services	16	13	11		_	24	15	13		_	28	14	25	_		39
Industrial construction and trade contractors	17	18	24		_	42	17	26		_	43	24	31	_		55
Metals and mining	18	20	6		_	26	21	5		_	26	15	5	_		20
Pipelines, oil, and gas	19	43	24		_	67	45	25		_	70	47	25	_		72
Power and utilities	20	_	1		_	1	_	1		_	1	_	1	_		1
Professional and other services	21	11	50		_	61	11	53		_	64	12	53	_		65
Retail sector	22	13	37		_	50	19	43		_	62	21	49	_		70
Sundry manufacturing and wholesale	23	31	27		_	58	20	30		_	50	23	36	_		59
Telecommunications, cable, and media	24	-	2		_	2	_	2		-	2	4	3	_		7
Transportation	25	3	9		_	12	6	8		_	14	5	7	_		12
Other	26	9	6		_	15	5	6		_	11	4	8	_		12
Total business and government	27	189	380		-	569	185	414		-	599	207	410	_		617
Total Gross Impaired Loans⁴	28	\$ 848	\$ 2,200	\$	- \$	3,048	\$ 829	\$ 2,256	\$	-	\$ 3,085	\$ 854	\$ 2,131	\$ -	\$	2,985
Gross Impaired Loans as a % of Gross Loans and Acceptances																
Personal		0.41.		0/	0/	0.00 **	0.46 0	, , , , , , ,	0/		2.24 21	0.46 0			0/	0.04 6/ 1
Residential mortgages	29	0.14 9	6 1.63	%	- %	0.33 %	0.16 %	6 1.44	%	- %	0.34 %	0.16 %	% 1.69 %	-	%	0.34 %
Consumer instalment and other personal		0.45	0.00			4.05	0.44	0.01			4.00	0.46	0.00			4.44
HELOC	30	0.15	6.89		_	1.05	0.14	6.81		-	1.09	0.16	6.80	_		1.11
Indirect auto	31	0.35	0.92		-	0.67	0.22	0.87		-	0.59	0.20	0.83	_		0.55
Other	32	0.26	1.28		_	0.30	0.28	0.83		-	0.30	0.28	0.93	_		0.31
Credit card <sup>3</sup>	33	0.80	1.88			1.30	0.80	1.87			1.28	0.77	1.60	_		1.13
Total personal	34	0.20	2.18			0.61	0.20	2.07			0.60	0.20	2.14	_		0.59
Business and Government	35	0.18	0.35			0.26	0.18	0.36			0.27	0.20	0.38	_		0.29
Total Gross Impaired Loans⁴	36	0.20 %	6 1.14	%	- %	0.49 %	0.20 %	6 1.11	%	- %	0.49 %	0.20 %	% 1.13 %	_	%	0.49 %

Primarily based on the geographic location of the customer's address.
 Effective the first quarter of 2018, includes loans that are measured at FVOCI.
 Credit cards are considered impaired when they are 90 days past due and written off at 180 days past due.
 Excludes ACI loans and prior to November 1, 2017, DSCL.

# Allowance for Credit Losses (Under IFRS 9)1,2

(\$ millions)	LINE	Q3	2019 Q2	Q1	Q4		2018 Q3	Q2	Q1	2019	ear to [	Date 2018	F	Full Year 2018
As at STAGE 3 ALLOWANCE FOR LOAN LOSSES (IMPAIRED) Change in Stage 3 allowance for loan losses (impaired)	#	ų s	QZ	Q1	Q4		Q3	Q2	Qı	2019		2016		2010
Allowance at beginning of period	4	\$ 781	\$ 786	\$ 688	\$ 689	\$	708 \$	712 \$	706	¢ 69	8 \$	706	•	706
Stage 3 provision for loan losses (impaired)	'	\$ 701	φ / 60	<b>ў</b> 000	\$ 009	Ψ	700 ф	/12 φ	700	\$ 60	• Φ	700	φ	700
Transfer to Stage 1	2	(15)	(14)	(66)	(13)	1	(49)	(15)	(15)	(6	5)	(79)		(92)
Transfer to Stage 2	3	(35)	(32)	(29)	(25)		(34)	(29)	(29)		6)	(92)		(117)
Transfer to Stage 3	4	226	248	255	206		187	190	194	72		571		777
Net remeasurement due to transfers	5	10	12	18	16		16	12	35		0	63		79
Net draws (repayments)	6	(13)	(2)	(42)	(4)	)	40	9	(43)	(5	7)	6		2
Derecognition of financial assets (excluding disposals and write-offs)	7	(172)	(178)	(95)	(141)	)	(152)	(146)	(35)	(44	5)	(333)		(474)
Change to risk, parameters, and models	8	589	562	681	525		528	505	459	1,83	2	1,492		2,017
Total Stage 3 provision for loan losses (impaired)	9	590	596	722	564		536	526	566	1,90	8	1,628		2,192
Write-offs	10	(790)	(769)	(766)	(705)		(699)	(696)	(676)	(2,32		(2,071)		(2,776)
Recoveries	11	149	157	139	135		145	146	147	44	5	438		573
Disposals	12			_	_		(5)	(2)	(6)		_	(13)		(13)
Foreign exchange and other adjustments	13	(15)	11	3	5		4	22	(25)		1)	1		6
Balance at end of period	14	715	781	786	688		689	708	712	7'	5	689		688
STAGE 2 ALLOWANCE FOR LOAN LOSSES														
Change in Stage 2 allowance for loan losses	15	4 045	4 700	1.604	1 640		1 627	1 616	1 520	4.00		1,529		1,529
Allowance at beginning of period Stage 2 provision for loan losses	15	1,815	1,783	1,694	1,612		1,627	1,616	1,529	1,69	4	1,529		1,529
Transfer to Stage 1	16	(349)	(279)	(273)	(247)	,	(264)	(235)	(212)	(90	1)	(711)		(958)
Transfer to Stage 2	17	160	154	145	136		132	132	133	45		397		533
Transfer to Stage 3	18	(210)	(234)	(240)	(193)		(176)	(171)	(172)	(68		(519)		(712)
Net remeasurement due to transfers	19	175	142	140	125		121	`101 <sup>′</sup>	`115 <sup>´</sup>	45		337		`462 <sup>´</sup>
Net draws (repayments)	20	_	(19)	(18)	(6)	)	(56)	(31)	(9)		7)	(96)		(102)
Derecognition of financial assets (excluding disposals)	21	(161)	(133)	(158)	(125)	)	(156)	(142)	(147)	(45		(445)		(570)
Change to risk, parameters, and models	22	383	381	500	382		376	320	424	1,26	4	1,120		1,502
Total for Stage 2 provision for loan losses	23	(2)	12	96	72		(23)	(26)	132	10	6	83		155
Disposals	24	(3)	_	_	(1)	)	(4)	(4)	(3)		3)	(11)		(12)
Foreign exchange and other adjustments	25	(10)	20	(7)	11		12	41	(42)		3	11		22
Balance at end of period	26	1,800	1,815	1,783	1,694		1,612	1,627	1,616	1,80	0	1,612		1,694
STAGE 1 ALLOWANCE FOR LOAN LOSSES														
Change in Stage 1 allowance for loan losses					0.405		0.055	4.050	0.000			0.000		0.000
Allowance at beginning of period	27	2,271	2,213	2,178	2,125		2,055	1,958	2,022	2,17	8	2,022		2,022
Stage 1 provision for loan losses	20	204	202	339	260		313	250	227	00		790		1.050
Transfer to Stage 1 Transfer to Stage 2	28 29	364 (125)	293 (122)	(116)	(111)		(98)	(103)	(104)	99		(305)		(416)
Transfer to Stage 3	30	(123)	(14)	(110)	(13)		(11)	(19)	(22)		5) 5)	(52)		(65)
Net remeasurement due to transfers	31	(147)	(105)	(107)	(101)		(110)	(91)	(84)	(35		(285)		(386)
New originations or purchases	32	217	214	208	238		271	238	227	63		736		974
Net draws (repayments)	33	8	(28)	25	6		1	(5)	69		5	65		71
Derecognition of financial assets (excluding disposals)	34	(127)	(119)	(135)	(122)		(141)	(163)	(143)	(38		(447)		(569)
Change to risk, parameters, and models	35	(98)	(89)	(162)	(117)	)	(162)	(59)	(170)	(34	9)	(391)		(508)
Total Stage 1 provision for loan losses	36	76	30	37	40		63	48	-	14	3	111		151
Disposals	37	-	_	-	(2)		(11)	(4)	(4)		-	(19)		(21)
Foreign exchange and other adjustments	38	(22)	28	(2)	15		18	53	(60)		4	11		26
Balance at end of period	39	2,325	2,271	2,213	2,178		2,125	2,055	1,958	2,32		2,125		2,178
Acquired Credit-Impaired Loans	40	14	16	16	18		20	24	26		4	20		18
Allowance for loan losses at end of period	41	4,854	4,883	4,798	4,578		4,446	4,414	4,312	4,85	4	4,446		4,578
Consisting of:														
Allowance for loan losses	40	4	4 504	4.500	4 447		4 400	4 400	4.455		_	4 400		4 447
Canada United States	42 43	1,595 2,174	1,534	1,509 2,220	1,447 2,102		1,430 2,105	1,438 2,111	1,455 2,010	1,59 2,17		1,430 2,105		1,447 2,102
			2,244		3,549		3,535	3,549	3,465			3,535	-	3,549
Total allowance for loan losses Allowance for off-balance sheet instruments	44 45	3,769 1,085	3,778 1,105	3,729 1,069	1,029		3,535 911	3,549 865	3,465 847	3,76 1,08		3,535 911		1,029
Total allowance for loan losses, including off-balance sheet instruments,	45	1,005	1,105	1,009	1,029		911	000	041	1,00		911	1-	1,028
at end of period	46	4.854	4.883	4.798	4.578		4.446	4.414	4.312	4,85	<b>.</b> 4	4.446		4,578
Allowance for debt securities	47	4,034	4,003	4,798	4,578		103	140	146		4	103	-	80
Total allowance for credit losses, including off-balance sheet instruments,	+1	4	4		80		100	170	140	-	-	103	+	
at end of period	48	\$ 4,858	\$ 4,887	\$ 4,804	\$ 4,658	\$	4,549 \$	4,554 \$	4,458	\$ 4,85	8 \$	4,549	\$	4,658
at one of poriou	40	¥ <del>1</del> ,000	Ψ 4,007	Ψ 7,004	μ -,000	Ψ	-,υ-τυ ψ	,ουτ ψ	7,700	Ψ -+,03	.υ ψ	4,040	Ÿ	7,000

<sup>&</sup>lt;sup>1</sup> Certain comparative amounts have been recast to conform with the presentation adopted in the current period.

<sup>&</sup>lt;sup>2</sup> For further details on definitions and explanation on movements, refer to Note 6 in the Bank's third quarter 2019 Interim Consolidated Financial Statements.

#### Allowance for Credit Losses (Under IAS 39)

(\$ millions) As at

#### COUNTERPARTY-SPECIFIC ALLOWANCE

#### Change in Allowance for Credit Losses - Counterparty-Specific

Impairment allowances at beginning of period

Charge to the income statement – counterparty-specific

Amounts written off

Recoveries of amounts written off in previous periods

Disposals of loans

Exchange and other movements

Balance at end of period

#### COLLECTIVELY ASSESSED ALLOWANCE

#### Change in Allowance for Credit Losses - Individually Insignificant

Impairment allowances at beginning of period

Charge to the income statement – individually insignificant

Amounts written off

Recoveries of amounts written off in previous periods

Disposals of loans

Exchange and other movements

Balance at end of period

#### Change in Allowance for Credit Losses - Incurred but not Identified

Impairment allowances at beginning of period

Charge to the income statement – incurred but not identified

Disposals of loans

Exchange and other movements

Balance at end of period

#### Allowance for credit losses at end of period

Consisting of:

Allowance for loan losses

Canada

United States

Other International

Total allowance for loan losses

Allowance for credit losses for off-balance sheet instruments

Allowance for credit losses at end of period

LINE #	2017 Q4	Q3		Full Year 2017
π	Q.T	Q3		2017
1	\$ 272 \$	280	\$	399
2	16	15		(25)
3 4	(37) 7	(10) 10		(84) 65
5	<i>'</i>	10		(63)
6	5	(23)		(29)
7	263	272		263
8	547	574		593
9	531	493		2,015
10 11	(644) 134	(629) 145		(2,575)
11	134	145		560
13	17	(36)		(8)
14	585	547		585
15	3,398	3,597		3,381
16	31	(3)		226
17 18	- 73	(196)		(20)
18	3,502	3,398		(85) 3,502
20	4,350	4,217		4,350
20	1,000	,,_,,		1,000
21	1,346	1,364		1,346
22	2,429	2,308		2,429
23	8	5		8
24	3,783	3,677		3,783
25	\$ 4,350 \$	540 4,217	\$	567 4,350
26	φ 4,35U \$	4,211	Ф	4,350

#### Allowance for Credit Losses by Industry Sector and Geographic Location (Under IFRS 9)1,2 LINE (\$ millions, except as noted) 2019 2019 2018 As at Ο3 Ω2 Ω1 04 By Industry Sector United United United United Stage 3 allowance for loan losses (impaired) Canada States Int'l Total Canada States Int'l Total Canada States Int'l Total Canada States Total Personal Residential mortgages 26 50 20 27 47 22 26 29 47 Consumer instalment and other personal HELOC 48 53 66 12 53 65 12 59 71 25 46 25 71 27 25 71 Indirect auto 76 40 42 38 34 Other 38 40 40 36 2 2 2 77 Credit card 74 239 313 74 308 382 75 314 389 264 341 194 326 520 193 415 608 196 422 618 187 379 566 Total personal **Business and Government** Real estate Residential 11 11 10 11 10 10 10 21 20 Total real estate 15 21 15 11 17 8 12 Agriculture 10 2 Automotive 11 2 3 3 12 Financial Food, beverage, and tobacco 13 2 2 3 Forestry 15 Government, public sector entities, and education 2 16 10 13 9 17 Industrial construction and trade contractors 19 16 10 18 15 15 10 11 Metals and mining 9 10 Pipelines, oil, and gas 19 22 22 14 15 Power and utilities 20 18 Professional and other services 21 13 20 14 19 11 17 5 8 Retail sector 22 14 14 11 Sundry manufacturing and wholesale 23 13 15 13 12 13 17 Telecommunications, cable, and media 24 2 5 2 2 25 Transportation 13 19 10 2 26 14 27 118 70 188 86 166 76 86 162 77 43 120 Total business and government 80 Other Loans Acquired credit-impaired loans 28 14 14 16 16 16 16 18 18 16 16 18 Total other loans 29 14 14 16 16 18 Total Stage 3 allowance for loan losses (impaired) 30 312 410 722 279 511 790 272 524 796 264 440 704 Stage 1 and Stage 2 allowance for loan losses - Performing<sup>3</sup> 31 761 737 1,706 939 1,643 1.008 784 1.792 985 1.746 969 704 Personal 32 **Business and Government** 275 980 1,255 270 972 1,242 268 959 1,227 244 958 1,202 33 1,283 1,764 3,047 1,255 1,733 2,988 1,237 1,696 2,933 1,183 1,662 2,845 Total Stage 1 and Stage 2 allowance for loan losses Allowance for loan losses - On-Balance Sheet Loans 34 1,595 2,174 3.769 1,534 2,244 3.778 1,509 2.220 3.729 1,447 2,102 3.549 Allowance for loan losses - Off-Balance Sheet Instruments 35 224 861 1,085 225 880 1,105 222 847 1,069 220 809 1,029 36 1,667 Total allowance for loan losses 1,819 3,035 4.854 1,759 3,124 4,883 1,731 3.067 4.798 2.911 4.578 37 Allowance for debt securities 75 80 Total allowance for credit losses 38 1,820 \$ 3,036 \$ 4,858 1,760 \$ 3,124 \$ 4,887 1,731 3,067 \$ 4,804 1,667 2,986 \$ 4,658 Stage 3 allowance for loan losses (impaired) as a % of Gross Impaired Loans<sup>4</sup> Personal Residential mortgages 39 9.4 6.4 % 7.6 7.9 % 5.8 % 6.5 8.1 5.9 6.7 6.8 % 6.5 % 6.6 Consumer instalment and other personal 9.0 HELOC 40 6.7 7.3 8.8 9.0 8.6 6.3 6.6 9.2 6.9 7.2 9.7 Indirect auto 41 62.0 10.3 22.0 69.7 10.5 23.4 69.0 11.5 24.9 66.7 11.2 24.3 Other 42 80.9 28.6 74.1 85.1 28.6 77.8 80.9 28.6 74.1 73.9 25.0 66.7 Credit card 43 58.3 78.9 72.8 55.6 95.4 83.8 56.4 87.5 79.1 58.3 82.0 75.1 Total personal 44 30.2 22.2 24.6 29.8 25.6 26.8 29.6 22.4 24.3 29.2 20.5 22.7 45 29.6 16.1 22.5 29.6 10.8 16.1 28.3 11.9 16.4 28.0 11.2 18.2 30.0 % 29.7 % 20.8 % - % 24.0 % 21.0 % 23.5 29.2 % 19.5 % 22.1 % 28.8 % 18.9 % 21.8 % Total Stage 3 allowance for loan losses (impaired)4 - % - % Total allowance for loan losses as a % of gross loans and acceptances4 0.4 % 1.4 % 0.7 0.4 % 1.4 % - % 0.7 0.4 % 1.4 % 0.7 % 0.4 % 1.4 % 0.7 %

Primarily based on the geographic location of the customer's address.

Includes loans that are measured at FVOCI.

<sup>3</sup> Allowance for loan losses – performing represents Stage 1 and Stage 2 allowance for loan losses under IFRS 9 and incurred but not identified allowance for loan losses under IAS 39 on financial assets, loan commitments, and financial guarantees.

Excludes ACI loans.

### Allowance for Credit Losses by Industry Sector and Geographic Location (Under IFRS 9 – Continued)<sup>1,2</sup>

(\$ millions, except as noted) As at	LINE #													
By Industry Sector			United				United				United			
Stage 3 allowance for loan losses (impaired)		Canada	States	Int'l	Total	Canada	States	Int'l	Total	Canada	States	Int'l		Total
Personal														
Residential mortgages	1	\$ 11	\$ 30	\$ -	\$ 41	\$ 12	\$ 29	\$ -	\$ 41	\$ 14	\$ 25	\$ -	\$	39
Consumer instalment and other personal														
HELOC				_				_				-		66
Indirect auto				-								_		76
Other								_				-		37
Credit card														341
Total personal	6	170	383	_	553	182	377	-	559	196	363	_		559
Business and Government	For loan losses (impaired)													
Real estate														
Residential	-			_				_				-		13
Non-residential				_				-				_		14
Total real estate			17	_			23	_			18	-		27
Agriculture	10	2	-	-		2		-		3	-	-		3
Automotive		_	2	-		-		-		-		-		2
Financial		-		-		-		-		=		-		6
Food, beverage, and tobacco		1	2			1	2	-	3	1	2	-		3
Forestry		-	_	_		-		_		-		-		_
Government, public sector entities, and education		-	1	_		-		_		-		-		1
Health and social services			_	_	-	_		-				-		5
Industrial construction and trade contractors			3	-			Ū	_			-	-		17
Metals and mining		_	1	-			1	_				-		7
Pipelines, oil, and gas		17	1	_			-	_		24	7	-		31
Power and utilities		_	_	_			-	_		_	=	-		-
Professional and other services			-	_				_				-		11
Retail sector			-	_			-	_				_		10
Sundry manufacturing and wholesale			3	_			-	_		13	3	_		16
Telecommunications, cable, and media		_	_	_			_	_		_	_	_		-
Transportation Other		1		_				_				_		4 10
												_		
Total business and government	27	86	50	_	136	89	60		149	93	60			153
Other Loans														
Acquired credit-impaired loans		_								_		_		26
Total other loans														26
Total Stage 3 allowance for loan losses (impaired)	30	256	453	=	709	271	461	=	732	289	449	-		738
Stage 1 and Stage 2 allowance for loan losses – Performing <sup>3</sup>														
Personal	31	924	689	_	1,613	912	707	_	1,619	923	659	-		1,582
Business and Government	32			_	1,213	255		_	1,198		902	-		1,145
Total Stage 1 and Stage 2 allowance for loan losses	33	1,174	1,652	-	2,826	1,167	1,650	_	2,817	1,166	1,561	-		2,727
Allowance for loan losses - On-Balance Sheet Loans	34	1 430	2 105	_	3 535	1 438	2 111	_	3 549	1 455	2 010	_		3,465
Allowance for loan losses – Off-Balance Sheet Instruments			,	_				_				_		847
Total allowance for loan losses														4,312
Allowance for debt securities														146
Total allowance for credit losses														4,458
Stage 2 allowance for loop loopes (impaired)														
Personal														
	00	- 10	0/ 0.4	0/	0/ 50 0/	47.6	2/ 00	0/ 0	, 57.0/		0/ 5.0	0/	0/	5.4 %
Residential mortgages	39	4.6	% 6.4	% –	% 5.8 %	4.7	% 6.2	% - 9	6 5.7 %	5.1	% 5.6	% -	%	5.4 %
Consumer instalment and other personal	40	0.0	7.0		7.4	7.0	7.4		7.0		7.0			7.4
HELOC												_		7.1
Indirect auto												-		22.5
Other Credit pard				-				_				_		66.1
Credit card				-				_				_		79.1
Total personal				-				_				_		22.5
Business and Government				-								-	0/	26.9
Total Stage 3 allowance for loan losses (impaired) <sup>4</sup>	46	33.4	% 19.7	% -	% 23.2 %	34.6	% 19.8	% - 9	6 23.7 %	34.1	% 19.2	% -	%	23.4 %
Total allowance for loan losses as a % of gross loans and acceptances <sup>4</sup>	47	0.4	% 1.3	% –	% 0.7 %	0.4	% 1.4	% - 9	% 0.7 %	0.4	% 1.4	% -	%	0.7 %

<sup>&</sup>lt;sup>1</sup> Primarily based on the geographic location of the customer's address.

<sup>&</sup>lt;sup>2</sup> Includes loans that are measured at FVOCI.

<sup>3</sup> Allowance for loan losses – performing represents Stage 1 and Stage 2 allowance for loan losses on financial assets, loan commitments, and financial guarantees.

Excludes ACI loans.

# Allowance for Credit Losses by Industry Sector and Geographic Location (Under IAS 39)1

Excludes ACI loans and DSCL.

(\$ millions, except as noted) As at	LINE #		2017 Q4				2017 Q3		
By Industry Sector									
Allowance for Credit Losses – Counterparty-Specific and Individually Insignificant – On-Balance Sheet Loans		Canada	United States	Int'l	Total	Canada	United States	Int'l	Total
Personal Residential mortgages	1	\$ 17 \$	25 \$	- \$	42	\$ 18 \$	22 \$	- \$	40
Consumer instalment and other personal				,		,		Ψ	
HELOC Indirect auto	2	6 37	52 20	_	58 57	5 35	50 18	<u>-</u>	55 53
Other	4	29	3	-	32	30	3	_	33
Credit card Total personal	5 6	93 182	242 342		335 524	90 178	206 299		296 477
Business and Government	Ü	102	0.12		021		200		
Real estate Residential	7	7	7	_	14	7	8	_	15
Non-residential	8	2	10		12	3	6		9
Total real estate Agriculture	9 10	9 2	17	_	26 2	10	14	_	24 1
Automotive	11	_	3	=	3	2	2	=	4
Financial Food, beverage, and tobacco	12 13	_ 1	7 2	_	7	_ 1	6 2	-	6 3
Forestry	14	-	_	=	-	-	_	=	-
Government, public sector entities, and education Health and social services	15 16	_ 4	1 2	_	1 6	_ 5	1 5	<del>-</del>	1 10
Industrial construction and trade contractors	17	15	6	-	21	21	10	-	31
Metals and mining Pipelines, oil, and gas	18 19	6 23	1 8	_	7 31	6 23	2	<del>-</del>	8 31
Power and utilities	20	_	=	=	_	-	_	=	-
Professional and other services Retail sector	21 22	5 11	7 6	_	12 17	8 11	6	_	14 18
Sundry manufacturing and wholesale	23	13	4	_	17	15	4	=	19
Telecommunications, cable, and media Transportation	24 25	_ 1	1 2	_	1	_ 2	1	_	1
Other	26	3	3		6	1	3		4
Total business and government	27	93	70		163	106	72		178
Other Loans Debt securities classified as loans	28	_	126	_	126	_	120	_	120
Acquired credit-impaired loans <sup>2</sup>	29	_	35	_	35	-	44	_	44
Total other loans Total Allowance for Credit Losses – Counterparty-Specific and	30		161		161	-	164		164
Individually Insignificant	31	275	573	-	848	284	535	-	819
Allowance for Credit Losses – Incurred but Not Identified – On-Balance Sheet Loans									
Personal									
Residential mortgages Consumer instalment and other personal	32	12	24	-	36	14	25	-	39
HELOC	33	4	54	-	58	3	62	-	65
Indirect auto Other	34 35	161 169	227 41	_	388 210	162 167	214 33	-	376 200
Credit card	36	420	509	_	929	440	473	_	913
Total personal  Business and Government	37 38	766 305	855 981	- 8	1,621 1,294	786 293	933	 5	1,593 1,231
Other Loans		303	901	0	1,234	293		<u> </u>	1,231
Debt securities classified as loans	39	=	20		20	1	33		34
Total other loans Total Allowance for Credit Losses – Incurred but Not Identified	40 41	1,071	20 1,856	8	20 2,935	1,080	33 1,773	5	34 2,858
Allowance for Loan Losses - On-Balance Sheet Loans	42	1,346	2,429	8	3,783	1,364	2,308	5	3,677
Allowances for Credit Losses – Off-Balance Sheet Instruments Total Allowance for Credit Losses	43 44	184 \$ 1,530 \$	380 2,809 \$	3 11 \$	567 4,350	183 \$ 1,547 \$	355 2,663 \$	7 \$	540 4,217
Allowance for Credit Losses – Counterparty-Specific and Individually Insignificant as a % of Gross Impaired Loans <sup>3</sup>									
Personal Residential mortgages	45	5.7 %	5.5 %	- %	5.6 %	6.1 %	5.0 %	- %	5.4 %
Consumer instalment and other personal									
HELOC Indirect auto	46 47	5.6 77.1	6.1 7.9	_	6.1 18.9	4.2 79.5	6.1 7.9	_	5.9 19.6
Other	48	60.4	42.9	_	58.2	61.2	42.9	-	58.9
Credit card Total personal	49 50	64.6 28.3	86.4 18.6	_	79.0 21.1	64.3 27.5	90.4 17.4	- -	80.4 20.1
Business and Government	51	50.3	16.9	_	27.2	51.2	17.6	_	28.8
Total Allowance for Credit Losses – Counterparty-Specific and Individually Insignificant <sup>3</sup>	52	33.2 %	18.3 %	- %	22.3 %	33.3 %	17.4 %	- %	21.9 %
Total allowance for credit losses as a % of gross loans and acceptances <sup>3</sup>	53	0.4 %	1.3 %	0.9 %	0.7 %	0.4 %	1.3 %	0.7 %	0.7 %
Primarily based on the geographic location of the customer's address.						•			
2 Includes all FDIC covered loans and other ACI loans.  3 Evolutes ACI loans and DSCI									

### Provision for Credit Losses<sup>1,2,3,4</sup>

(\$ millions)	LINE		2019				2018				2017	_		Year to D	Date		Full Yea	ar
For the period ended	#	Q3	Q2	Q1	Q	4	Q3	Q2	Q1		Q4	Q3		2019	2018	IJ	2018	2017
PROVISION FOR CREDIT LOSSES Impaired <sup>5</sup>																		
Canadian Retail	1	\$ 282	\$ 256	\$ 264	\$	245	\$ 226 \$	219 \$	237	\$	244 \$	238	\$	802 \$	682	\$	927 \$	986
U.S. Retail	2	184	199	285		205	185	199	187		199	176		668	571		776	648
Wholesale Banking	3	12	_	_		_	_	(8)	_		-	_		12	(8)		(8)	(28)
Corporate	4	103	138	168		109	119	110	133		104	94		409	362		471	384
Total Provision for Credit Losses - Impaired	5	581	593	717		559	530	520	557		547	508		1,891	1,607		2,166	1,990
Performing <sup>6</sup>																	•	
Canadian Retail	6	34	24	46		18	20	_	33		_	_		104	53		71	_
U.S. Retail	7	71	27	21		39	37	5	60		4	4		119	102		141	144
Wholesale Banking	8	(11)	(5)	7		8	(14)	24	(7)		-	_		(9)	3		11	_
Corporate	9	(20)	(6)	59		46	(12)	7	50		27	(7)		33	45		91	82
Total Provision for Credit Losses - Performing	10	74	40	133		111	31	36	136		31	(3)		247	203		314	226
Total Provision for Credit Losses	11	\$ 655	\$ 633	\$ 850	\$	670	\$ 561 \$	556 \$	693	\$	578 \$	505	\$	2,138 \$	1,810	\$	2,480 \$	2,216
PROVISION FOR CREDIT LOSSES BY SEGMENT																		
Canadian Retail	12	\$ 316	\$ 280	\$ 310	\$	263	\$ 246 \$	219 \$	270	\$	244 \$	238	\$	906 \$	735	\$	998 \$	986
U.S. Retail – in USD	13	191	170	230		187	170	161	195	ľ	163	137	1	591	526		713	607
<ul> <li>foreign exchange</li> </ul>	14	64	56	76		57	52	43	52		40	43		196	147		204	185
0 0	15	255	226	306		244	222	204	247	1	203	180		787	673	i	917	792
Wholesale Banking <sup>7</sup>	16	1	(5)	7		8	(14)	16	(7)		_	_		3	(5)		3	(28)
Corporate	-		(-)				( )		( )						(-)			( - /
U.S. strategic cards portfolio <sup>8</sup> – in USD	17	62	99	170		118	83	91	145		105	68		331	319		437	361
– foreign exchange	18	21	33	57		37	24	26	38		27	21		111	88		125	112
Wholesale Banking – CDS <sup>7</sup>	19	n/a	n/a	n/a		n/a	n/a	n/a	n/a		(1)	(2)		n/a	n/a		n/a	(7)
Total Corporate	20	83	132	227		155	107	117	183		131	87		442	407	i 🗀	562	466
Total Provision for Credit Losses	21	\$ 655	\$ 633	\$ 850	S	670	\$ 561 \$	556 \$	693	\$	578 \$	505	\$	2,138 \$	1.810	\$	2,480 \$	2,216

<sup>&</sup>lt;sup>1</sup> Effective November 1, 2017, results have been prepared in accordance with IFRS 9.

<sup>&</sup>lt;sup>2</sup> Effective November 1, 2017, the PCL related to the allowances for credit losses for all three stages are recorded within the respective segment. Under IAS 39 and prior to November 1, 2017, the PCL related to the incurred but not identified allowance for credit losses related to products in the Canadian Retail and Wholesale Banking segments were recorded in the Corporate segment.

<sup>&</sup>lt;sup>3</sup> Includes provision for off-balance sheet instruments.

<sup>&</sup>lt;sup>4</sup> Includes loans and debt securities that are measured at FVOCI and debt securities measured at amortized cost.

<sup>&</sup>lt;sup>5</sup> PCL – impaired represents Stage 3 PCL under IFRS 9 and counterparty-specific and individually insignificant PCL under IAS 39 on financial assets.

<sup>6</sup> PCL – performing represents Stage 1 and Stage 2 PCL under IFRS 9 and incurred but not identified PCL under IAS 39 on financial assets, loan commitments, and financial guarantees.

<sup>&</sup>lt;sup>7</sup> Effective November 1, 2017, the accrual costs related to CDS used to manage Wholesale Banking's corporate lending exposure are recorded in non-interest income, previously reported as a component of PCL. The change in market value of the CDS, in excess of the accrual cost, continues to be reported in the Corporate segment.

<sup>&</sup>lt;sup>8</sup> The retailer program partners' share of the U.S. strategic cards portfolio's PCL.

# Provision for Credit Losses by Industry Sector and Geographic Location (Under IFRS 9)1,2,3

(\$ millions, except as noted) For the period ended	LINE #		20 Q	19 13			20 G	19 12			20 <sup>-</sup> Q				20 <sup>-</sup> Q		
By Industry Sector Stage 3 provision for credit losses (impaired) Personal		Canada	United States	Int'l	Total	Canada	United States	Int'l	Total	Canada	United States	Int'l	Total	Canada	United States	Int'l	Total
Personal Residential mortgages Consumer Instalment and Other Personal	1	\$ 9	\$ 3	\$ -	\$ 12	\$ 2	\$ 3	\$ -	\$ 5	\$ 7	\$ 1	\$ -	\$ 8	\$ 10	\$ 1	\$ -	\$ 11
HELOC	2	3	(14)	_	(11)	3	1	_	4	1	(1)	_	_	4	1	_	5
Indirect auto	3	53	69	-	122	49	70	_	119	65	86	-	151	58	76	-	134
Other	4	59	49	-	108	53	31	_	84	56	42	_	98	47	44	-	91
Credit card	5	121	158	-	279	122	231		353	119	275		394	116	190		306
Total personal	6	245	265	_	510	229	336	_	565	248	403		651	235	312	_	547
Business and Government Real estate																	
Residential	7	1	2	-	3	-	(1)	_	(1)	-		_		1	1	-	2
Non-residential	8		2		2	1	4	_	5	_	(1)		(1)	_	(2)		(2)
Total real estate	9	1	4	-	5	1	3	_	4	_	(1)	-	(1)	1	(1)	-	-
Agriculture	10	1		-	1	1	-	_	1	_	_	-	_	-	_	_	- 1
Automotive Financial	11 12	1	1	-	2	1	_	_	1	_	_	-	_ 1	1 _	_ (1)	_	
Food, beverage, and tobacco	12	1 -	_	_	_		1	_	<u> </u>	_	I	_	-		(1)	_	(1)
Forestry	14	1 -	_	_	_		_	_	_		_	_	_		_	_	_
Government, public sector entities, and education	15	I -	_	_	_	_	_	_	_	_	1	_	1	_	_	_	_
Health and social services	16	2	6	_	8	2	_	_	2	2	1	_	3	1	(1)	_	_
Industrial construction and trade contractors	17	8	3	_	11	7	2	_	9	7		_	7	(2)	1	_	(1)
Metals and mining	18	7	_	_	7	_	(1)	_	(1)	1	_	_	1	(-/	1	_	1
Pipelines, oil, and gas	19	15	_	_	15	(2)	-	_	(2)	(6)	-	_	(6)	(3)	_	-	(3)
Power and utilities	20	-	_	_	_	_	(14)	_	(14)	_	32	_	32	_	_	-	-
Professional and other services	21	4	3	-	7	2	5	_	7	2	9	_	11	2	2	-	4
Retail sector	22	4	3	_	7	3	2	-	5	6	1	-	7	5	1	-	6
Sundry manufacturing and wholesale	23	-	-	-	-	2	-	-	2		-	-		1	1	-	2
Telecommunications, cable, and media	24	-	1	-	.1	3	-	-	3	1	_	-	1	2	1	-	3
Transportation	25	4	6	-	10	2	4	_	6	1	3	_	4	1	- 3	-	1
Other	26	2	4	_	6	5			/	2	8		10	1			
Total business and government	27	49	31		80	27	4	_	31	16	55		71	10	7		17
Other Loans	00		(0)		(0)		(0)		(0)		(5)		(5)		(5)		(5)
Acquired credit-impaired loans	28	_	(9)		(9)	_	(3)		(3)	_	(5)		(5)	-	(5)		(5)
Total other loans	29 30	-	(9)	-	(9)	-	(3)	-	(3)	-	(5)	-	(5)	_	(5)	-	(5)
Debt securities at amortized cost and FVOCI		<u> </u>	<u> </u>	<u> </u>	<u>-</u>	- 050	r 207	\$ -		- OC4		s –			<u> </u>	\$ -	
Total Stage 3 provision for credit losses (impaired)	31	\$ 294	\$ 287	\$ <del>-</del>	\$ 581	\$ 256	\$ 337	\$ -	\$ 593	\$ 264	\$ 453	\$ -	\$ 717	\$ 245	\$ 314	\$ -	\$ 559
Stage 1 and Stage 2 provision for credit losses							<del> </del>				<del> </del>			· · · · · · ·	<del></del>		
Personal, business and government Debt securities at amortized cost and FVOCI	32 33	\$ 28 -	\$ 46 -	\$ <del>-</del>	\$ 74 -	\$ 21 -	\$ 21 -	\$ - (2)	\$ 42 (2)	\$ 55 -	\$ 78 -	\$ - -	\$ 133 -	\$ 23 -	\$ 89 -	\$ - (1)	\$ 112 (1)
Total provision for credit losses	34	\$ 322	\$ 333	\$ -	\$ 655	\$ 277	\$ 358	\$ (2)	\$ 633	\$ 319	\$ 531	\$ -	\$ 850	\$ 268	\$ 403	\$ (1)	\$ 670
Stage 3 provision for credit losses (impaired) as a % of Average Net Loans and Acceptances Personal																	
Residential mortgages	35	0.02 %	6 0.04	% -	% 0.02 %	- ·	6 0.04	% –	% 0.01 %	0.01	% 0.01 °	% –	% 0.01 %	6 0.02 %	6 0.01	% –	% 0.02 9
Consumer instalment and other personal HELOC	36	0.01	(0.47)	_	(0.04)	0.01	0.03		0.02	_	(0.03)		_	0.02	0.03		0.02
Indirect auto	37	0.01	0.47)	_	0.88	0.01	0.03		0.02	1.08	1.15	_	1.12	0.02	1.03	_	1.01
Other	38	1.29	20.36	_	2.24	1.21	14.56	_	1.82	1.23	19.11	_	2.06	1.02	21.88	_	1.90
Credit card	39	2.68	3.67	_	3.16	2.87	5.63	_	4.22	2.65	6.22	_	4.42	2.63	4.67	_	3.61
Total personal	40	0.28	1.13	_	0.46	0.28	1.51	_	0.54	0.29	1.73	_	0.60	0.28	1.40	_	0.51
Business and Government	41	0.16	0.10	_	0.13	0.10	0.01	_	0.05	0.06	0.18	_	0.12	0.04	0.02	_	0.03
Total Stage 3 provision for credit losses (impaired)	42	0.25	0.52	_	0.34	0.23	0.64	-	0.36	0.23	0.83	-	0.42	0.22	0.60	_	0.34
Total Stage 3 provision for credit losses																	
(impaired) Excluding Other Loans	43	0.25	0.53	_	0.34	0.23	0.64		0.36	0.23	0.84		0.43	0.22	0.61		0.34
Total Provision for Credit Losses as a % of Average Net Loans and Acceptances			<u> </u>							•				,			
Total Provision for Credit Losses	44	0.28 %	6 0.60	% -	% 0.38 %	0.25	6 0.68	% (0.71)	% 0.38 %	0.28	% 0.97 <sup>9</sup>	% –	% 0.50 %	6 0.24 %	6 0.77	% (0.20)	% 0.40 9
Total Provision for Credit Losses Excluding Other Loans	45	0.28	0.62	_	0.38	0.25	0.68	(0.71)	0.39	0.28	0.98		0.50	0.24	0.78	(0.20)	0.41

Primarily based on the geographic location of the customer's address.
 Includes loans that are measured at FVOCI.
 Includes provision for off-balance sheet instruments.

# Provision for Credit Losses by Industry Sector and Geographic Location (Under IFRS 9 – Continued)<sup>1,2,3</sup>

(\$ millions, except as noted) For the period ended	LINE #			2018 Q3						201 Q:							118 Q1			
By Industry Sector			Uni							Jnited						United				٦
Stage 3 provision for credit losses (impaired)		Canada	Sta	ates	Int'l	Total	Ca	ınada	5	States	Ir	nt'l	Total	Canada		States		Int'l	Total	
Personal																				
Residential mortgages	1	\$ 2	\$	6	\$ -	\$ 8	\$	3	\$	4	\$	-	\$ 7	\$ -	\$	2	\$	-	\$ 2	
Consumer Instalment and Other Personal				_						_			_	_						
HELOC	2	6		5	-	11		(1)		7		-	6	_2		_2		-	4	
Indirect auto	3	48		60	-	108		42		63		-	105	57		73		-	130	
Other	4	46		38	-	84		40		38		-	78	45		35		-	80	
Credit card	5	112		200		312	_	120		193			313	123		222			345	4
Total personal	6	214	3	309		523		204		305		_	509	227		334			561	_
Business and Government																				
Real estate	_																			
Residential	7	(1)		(1)	-	(2)		-		-		-	=	(2)	)	(2)		-	(4)	
Non-residential	8	1		(4)		(3)		1		6		_	7	1		(4)			(3)	_
Total real estate	9	-		(5)	-	(5)		1		6		-	7	(1)	)	(6)		-	(7)	
Agriculture	10	1		-	-	1		-		-		-	_	_		-		-		
Automotive	11	-		1	-	1		-		-		-	-	2		_		-	2	
Financial	12	-		1	-	1		-		4		-	4	_		3		-	3	
Food, beverage, and tobacco	13	-		-	-	-		-		-		-	-	-		(1)		-	(1)	
Forestry	14	-		-	-	-		-		-		-	-	-		_		-		
Government, public sector entities, and education	15	_		_	-	_		-		(1)		-	(1)	_		1		-	1	
Health and social services	16 17	1 2		1	-	2		2		1		-	3	1		(2)		_	1	
Industrial construction and trade contractors  Metals and mining	18	2		1	-	3		3		'		_	3	(1)		(2)		_	(2) (1)	
	19			1	-	3 1		3 1		(7)		_			,	(1)		_		
Pipelines, oil, and gas	20	_		-	_			<u>'</u>		(7)		_	(6)	_		(1)		_	(1)	
Power and utilities Professional and other services	21	1		(2)	_	(1)		1		_		_	1			(1)		_	(1)	
Retail sector	22	3		(2)	_	3		3		_		_	3	3		(1)		_	2	
Sundry manufacturing and wholesale	23	(3)		_	_	(3)		_		_		_	-	_		(1)		_	_	
Telecommunications, cable, and media	24	(5)		_	_	(5)		_		_		_	_			_		_	_	
Transportation	25	_		_	_	_		_		(1)		_	(1)	1		(3)		_	(2)	
Other	26	3		4	_	7		4		(.)		_	4	5		6		_	11	
Total business and government	27	10		3	_	13	+	15		2		_	17	10		(5)		_	5	ᅱ
Other Loans	21	- 10		<u> </u>		10	-	10						10		(5)				-
Acquired credit-impaired loans	28	_		(6)	_	(6)		_		(6)		_	(6)	_		(9)		_	(9)	
Total other loans	29	_		(6)		(6)		_		(6)		_	(6)	_		(9)			(-/	$\dashv$
Debt securities at amortized cost and FVOCI	30	_		(0)	_	(6)		_		(6)		_	(6)	_		(9)		-	(9)	
	31	\$ 224	\$ 3	306	\$ -	\$ 530	\$	219	\$	301	\$		\$ 520	\$ 237	\$	320	\$	<del>-</del>	\$ 557	-
Total Stage 3 provision for credit losses (impaired)	31	<b>Ф</b> 224	φ 3	300	<b>Ф</b> —	\$ 550	Ф	219	Ф	301	φ		<b>\$</b> 520	φ 23 <i>1</i>	Ф	320	ф		φ 55 <i>1</i>	
Stage 1 and Stage 2 provision for credit losses																				
Personal, business and government	32	\$ 21	\$	19	\$ -	\$ 40	\$	_	\$	22	\$	_	\$ 22	\$ 32	\$	100	\$	_	\$ 132	$\neg$
Debt securities at amortized cost and FVOCI	33	´ -	-	_	(9)	(9)	1	10	7	(2)	-	6	14	Ψ 02 -	Ÿ	-	Ψ.	4	4	
							-					•						•		_
Total provision for credit losses	34	\$ 245	\$ 3	325	\$ (9)	\$ 561	\$	229	\$	321	\$	6	\$ 556	\$ 269	\$	420	\$	4	\$ 693	
Stage 3 provision for credit losses (impaired) as a % of Average Net Loans and Acceptances																				
Personal																				
Residential mortgages	35	- '	% 0	.08 %	-	% 0.01 <b>%</b>	%	0.01 %	%	0.06 9	%	- %	0.01 %	-	%	0.03	%	- 9	% – °	%
Consumer instalment and other personal							1													
HELOC	36	0.03		.16	-	0.05		(0.01)		0.24		-	0.03	0.01		0.07		-	0.02	
Indirect auto	37	0.83		.82	-	0.83		0.77		0.90		-	0.85	1.02		1.02		-	1.02	
Other	38	1.02		.99	-	1.78	1	0.92		19.93		-	1.73	1.04		17.42		-	1.76	
Credit card	39	2.56		.09	-	3.76		2.90		5.25		-	4.01	2.76		5.84		-	4.18	
Total personal	40	0.26		.41	-	0.50	1	0.26		1.47		-	0.51	0.28		1.58		-	0.55	
Business and Government	41	0.04		.01	-	0.02	4	0.06		0.01		-	0.03	0.04		(0.02)		-	0.01	4
Total Stage 3 provision for credit losses (impaired)	42	0.20	0	.59	_	0.33	1	0.21		0.62		_	0.34	0.22		0.65			0.36	_
Total Stage 3 provision for credit losses	40	0.00	_	. 0.4		0.00		0.04		0.00			0.04			0.07			0.00	
(impaired) Excluding Other Loans	43	0.20	0	.61		0.33	1	0.21		0.63			0.34	0.22		0.67			0.36	
Total Provision for Credit Losses as a % of Average Net Loans and Acceptances																				
Total Provision for Credit Losses	44	0.22	% 0	.63 %	(2.03)	% 0.34 %	%	0.22 %	%	0.66 %	% 1.3	36 %	0.36 %	0.25	%	0.85	%	1.10	% 0.44 °	%
Total Provision for Credit Losses Excluding Other Loans	45	0.22		.64	(2.03)	0.35		0.22		0.67	1.3		0.36	0.25		0.87		1.10	0.45	1
<u> </u>		-					•											-		_

Primarily based on the geographic location of the customer's address.
 Includes loans that are measured at FVOCI.
 Includes provision for off-balance sheet instruments.

# Provision for Credit Losses by Industry Sector and Geographic Location (Under IAS 39)1,2

(\$ millions, except as noted) For the period ended	LINE #				:	2017 Q4								2017 Q3			
By Industry Sector Provision for Credit Losses – Counterparty-Specific and		C	anada		United States		Int'l		Total		Canada		United States		Int'l		Total
Individually Insignificant		- 0	anaua		Otates		IIICI		Total		Cariaua		Otates		IIICI		TOtal
Personal																	
Residential mortgages	1	\$	6	\$	4	\$	-	\$	10	\$	5	\$	7	\$	-	\$	12
Consumer Instalment and Other Personal HELOC	2		2		7				9		3		8				11
Indirect auto	3		63		60		_		123		60		54		_		11 114
Other	4		43		39		_		82		41		31		_		72
Credit card	5		121		185		_		306		113		165		_		278
Total personal	6		235		295		_		530		222		265		_		487
Business and Government Real estate																	
Residential	7		-		-		-		=		(1)		1		-		-
Non-residential	8		_		3		_		3		_				_		
Total real estate Agriculture	9 10		_		3		_		3		(1)		1		_		-
Automotive	11		_		_		_		_		_		1		_		1
Financial	12		_		15		_		15		_		4		_		4
Food, beverage, and tobacco Forestry	13 14		_		_		_		_		_		_		_		_
Government, public sector entities, and education	15		_		_		_		_		_		(1)		_		(1)
Health and social services	16		1		(2)		-		(1)		-		(3)		_		(3)
Industrial construction and trade contractors	17		3		-		-		3		2		7		-		9
Metals and mining Pipelines, oil, and gas	18 19		_		_		_		_		5 (1)		1		_		5 -
Power and utilities	20		_		_		_		_		(1)		_		_		_
Professional and other services	21		_		_		_		_		3		1		_		4
Retail sector	22		3		-		-		3		3		1		-		4
Sundry manufacturing and wholesale	23		-		-		-		-		1		(3)		-		(2)
Telecommunications, cable, and media Transportation	24 25		_		_ 1		_		1		1		(1) (1)		_		(1)
Other	26		1		2		_		3		i		9		_		10
Total business and government	27		8		19		_		27		14		16		-		30
Other Loans																	
Debt securities classified as loans	28		-		3		-		3		-		-		-		_
Acquired credit-impaired loans <sup>3</sup> Total other loans	29 30				(13)				(13)	-			(9)				(9) (9)
Total Provision for Credit Losses – Counterparty-Specific and	30				(10)				(10)				(9)				(9)
Individually Insignificant	31		243		304		_		547		236		272		_		508
Provisions for Credit Losses – Incurred but not Identified																	
Personal, business and government	32		(6)		48		3		45		1		(7)		1		(5)
Other Loans Debt securities classified as loans	33		(4)		(40)				(4.4)		1		1				2
Total other loans	34		(1)		(13)				(14)		1		1				2
Total Provisions for Credit Losses – Incurred but not Identified	35		(7)		35		3		31		2		(6)		1		(3)
Total Provision for Credit Losses	36	\$	236	\$	339	\$	3	\$	578	\$	238	\$	266	\$	1	\$	505
Provision for Credit Losses – Counterparty-Specific and Individually Insignificant as a % of Average Net Loans and Acceptances Personal																	
Residential mortgages	37		0.01	%	0.06	%	-	%	0.02 %		0.01	%	0.10	%	-	%	0.02 %
Consumer instalment and other personal HELOC	38		0.01		0.23		_		0.04		0.02		0.26		_		0.05
Indirect auto	39		1.15		0.85		_		0.98		1.13		0.78		_		0.93
Other	40		1.00		19.27		-		1.83		0.95		15.32		-		1.60
Credit card	41		2.75		5.39		-		3.91		2.58		4.92		-		3.59
Total personal	42 43		0.29		1.41 0.07		_		0.52 0.05		0.28 0.06		1.30 0.06		_		0.49 0.06
Business and Government Total Provision for Credit Losses – Counterparty-Specific and	43		0.03		0.07				0.05		0.06		0.06				0.06
Individually Insignificant	44		0.23		0.62		_		0.35		0.23		0.56		_		0.33
Total Provision for Credit Losses – Counterparty-Specific and	45			0/		0/		0/				0/		0/		0/	
Individually Insignificant Excluding Other Loans  Total Provision for Loan Losses as a % of Average Net Loans	45		0.23	70	0.65	70		%	0.36 %	1	0.23	%	0.58	%		%	0.34 %
and Acceptances																	
Total Provision for Loan Losses Total Provision for Loan Losses Excluding Other Loans	46 47		0.22	%	0.69 0.75	%	0.88 1.04	%	0.37 % 0.39		0.23 0.23	%	0.55 0.57	%	0.32 0.39	%	0.33 % 0.33
•										•							-

Primarily based on the geographic location of the customer's address.

Includes provision for off-balance sheet instruments.

Includes all FDIC covered loans and other ACI loans.

### Analysis of Change in Equity

(\$ millions, except as noted) For the period ended	LINE #	Q3	2019 Q2	Q1	Q4	2018 Q3	Q2	Q1	2017 Q4	Q3	Year to 2019	Date 2018	Full Y 2018	ear 2017
Common Shares	1 [	\$ 21,718	\$ 21,661 \$	21,221	\$ 21,099 \$	21,203 \$	21,094 \$	20,931	\$ 20,912 \$	20,809	\$ 21,221 \$	20,931	\$ 20,931 \$	20,711
Balance at beginning of period Issued	'	\$ 21,710	φ 21,001 φ	21,221	ф 21,099 ф	21,203 \$	21,094 Þ	20,931	φ 20,912 φ	20,009	\$ 21,221 \$	20,931	\$ 20,931 \$	20,711
Options	2	45	24	28	28	28	24	72	27	18	97	124	152	148
Dividend reinvestment plan Shares issued in connection with acquisitions	3 4	92 -	98 -	99 366	94 _	89 —	92 _	91 _	82 -	85 -	289 366	272	366	329
Purchase of shares for cancellation and other	5	(133)	(65)	(53)	-	(221)	(7)	-	(90)	-	(251)	(228)	(228)	(257)
Balance at end of period	6	21,722	21,718	21,661	21,221	21,099	21,203	21,094	20,931	20,912	21,722	21,099	21,221	20,931
Preferred Shares Balance at beginning of period	7	5,350	5,350	5,000	4,850	5,100	4,750	4,750	4,750	4,400	5.000	4,750	4,750	4,400
Issue of shares	8	450	-	350	400	_	350	-	-	350	800	350	750	350
Redemption of shares Balance at end of period	9 10	5,800	5,350	5,350	(250) 5,000	(250) 4,850	5,100	- 4,750	4,750	4,750	5,800	(250) 4,850	(500) 5.000	4,750
Treasury Shares – Common	10	3,000	3,330	3,330	3,000	4,030	3,100	4,730	4,730	4,730	3,000	4,000	3,000	4,730
Balance at beginning of period	11	(49)	(139)	(144)	(168)	(108)	(92)	(176)	(22)	(245)	(144)	(176)	(176)	(31)
Purchase of shares Sale of shares	12 13	(2,330) 2,335	(2,855) 2,945	(2,343) 2,348	(2,134) 2,158	(2,571) 2,511	(1,691) 1,675	(1,899) 1,983	(2,684) 2,530	(2,180) 2,403	(7,528) 7,628	(6,161) 6,169	(8,295) 8,327	(9,654) 9,509
Balance at end of period	14	(44)	(49)	(139)	(144)	(168)	(108)	(92)	(176)	(22)	(44)	(168)	(144)	(176)
Treasury Shares - Preferred	Ī													
Balance at beginning of period	15	(6)	(3)	(7)	(3)	(5)	(9)	(7)	(8)	(7)	(7)	(7)	(7)	(5)
Purchase of shares Sale of shares	16 17	(42) 44	(36) 33	(33) 37	(26) 22	(24) 26	(48) 52	(31) 29	(38) 39	(46) 45	(111) 114	(103) 107	(129) 129	(175) 173
Balance at end of period	18	(4)	(6)	(3)	(7)	(3)	(5)	(9)	(7)	(8)	(4)	(3)	(7)	(7)
Contributed Surplus	40	400	450	400	405	404	000	044	007	000	400	044	044	000
Balance at beginning of period  Net premium (discount) on treasury shares	19 20	162 1	158 6	193 (32)	195 —	194 8	229 (34)	214 24	207 6	200 9	193 (25)	214 (2)	214 (2)	203 23
Stock options expensed	21	3	3	3	3	3	3	3	3	3	9	9	12	15
Stock options exercised Other	22 23	(7) (2)	(4) (1)	(4) (2)	(4) (1)	(5) (5)	(4)	(11)	(3) 1	(3) (2)	(15) (5)	(20) (6)	(24) (7)	(23) (4)
Balance at end of period	24	157	162	158	193	195	194	229	214	207	157	195	193	214
Retained Earnings														
Balance at beginning of period Impact on adoption of IFRS 15 <sup>1</sup>	25 26	47,980 —	46,660	46,145 (41)	44,223 n/a	43,363 n/a	41,744 n/a	40,489 n/a	39,473 n/a	37,577 n/a	46,145 (41)	40,489 n/a	40,489 n/a	35,452 n/a
Impact on adoption of IFRS 9	27	<del></del>	<del>-</del>	`	_	_	_	53	n/a	n/a	-	53	53	n/a
Net income Dividends	28	3,248	3,172	2,392	2,942	3,087	2,898	2,335	2,677	2,740	8,812	8,320	11,262	10,396
Common	29	(1,347)	(1,350)	(1,227)	(1,223)	(1,222)	(1,239)	(1,102)	(1,105)	(1,108)	(3,924)	(3,563)	(4,786)	(4,347)
Preferred Share issue expenses and others	30 31	(62) (5)	(62)	(60) (4)	(51) (6)	(59)	(52) (4)	(52)	(50)	(47) (4)	(184) (9)	(163) (4)	(214) (10)	(193) (4)
Net premium on repurchase of common shares and other	32	(732)	(350)	(260)	_	(1,236)	(37)	-	(427)	-	(1,342)	(1,273)	(1,273)	(1,140)
Actuarial gains (losses) on employee benefit plans Realized gains (losses) on equity securities	33	(264)	(122)	(302)	259	290	53	20	(79)	315	(688)	363	622	325
at fair value through other comprehensive income	34	_	32	17	1	_	_	1	n/a	n/a	49	1	2	n/a
Balance at end of period	35	48,818	47,980	46,660	46,145	44,223	43,363	41,744	40,489	39,473	48,818	44,223	46,145	40,489
Accumulated Other Comprehensive Income (loss) Balance at beginning of period	36	9,743	7,983	6,639	6,498	5,923	4,472	8,006	6,564	11,853	6,639	8,006	8,006	11,834
Impact of adoption of IFRS 9	37	5,745	-	-	-	-	-	(77)	n/a	n/a	- 0,000	(77)	(77)	n/a
Change in unrealized gains (losses) on debt securities at fair value through other comprehensive income	38	34	63	33	(81)	(19)	(167)	6	n/a	n/a	130	(180)	(261)	n/a
Reclassification to earnings of changes in allowance for credit	30	34	03	33	(01)	(13)	(107)	0	II/a	II/a	100	(100)	(201)	11/4
losses on debt securities at fair value through other comprehensive income	39	_	(2)	_	(1)	(16)	12	4	n/a	n/a	(2)		(1)	n/a
Reclassification to earnings of net losses (gains) in respect	39	_	(2)	_	(1)	(10)	12	7	II/a	II/a	(2)	_	(1)	II/a
of debt securities at fair value through other comprehensive income	40	(22)	(26)	40	(16)	(4)	(2)	(2)	m/n	-/-	(0)	(6)	(22)	
Net change in unrealized gains (losses) on equity securities	40	(22)	(26)	40	(16)	(1)	(3)	(2)	n/a	n/a	(8)	(6)	(22)	n/a
at fair value through other comprehensive income	41	(6)	(32)	(52)	(15)	25	2	26	n/a	n/a	(90)	53	38	n/a
Change in fair value due to credit risk on financial liabilities designated at fair value through profit or loss	42	14	(2)	(10)	_	_	_	_	_	_	2	_	_	_
Net change in unrealized gains (losses) on AFS securities	43	n/a	n/a	n/a	n/a	n/a	n/a	n/a	36	(94)	n/a	n/a	n/a	324
Net change in unrealized foreign currency translation gains (losses) on investment in subsidiaries, net of														
hedging activities	44	(837)	1,020	(112)	596	656	2,028	(2,245)	1,638	(4,428)	71	439	1,035	(1,888)
Net change in gains (losses) on derivatives designated as cash flow hedges	45	1,007	739	1,445	(342)	(70)	(421)	(1,246)	(232)	(767)	3,191	(1,737)	(2,079)	(2,264)
Balance at end of period	46	9,933	9,743	7,983	6,639	6,498	5,923	4,472	8,006	6,564	9,933	6,498	6,639	8,006
Non-Controlling Interests in Subsidiaries	47	- 00.300	- \$ 94.909 \$	- 01.670	993	993	992	986	983 \$ 75 100 \$	1,588	<u>-</u> \$ 86.382 \$	993	993	983
Total Equity	48	\$ 86,382	\$ 84,898 \$	81,670	\$ 80,040 \$	77,687 \$	76,662 \$	73,174	\$ 75,190 \$	73,464	\$ 86,382 \$	77,687	\$ 80,040 \$	75,190

<sup>&</sup>lt;sup>1</sup> IFRS 15, Revenue from Contracts with Customers (IFRS 15).

Analysis of Change in Equity	<b>/</b> (contir	nued)												
(\$ millions, except as noted)	LINE		2019			20			20			o Date		Year
For the period ended	#	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4	Q3	2019	2018	2018	2017
NUMBER OF COMMON SHARES OUTSTANDING (thousands) <sup>1</sup>	_													
Balance at beginning of period Issued	49	1,828,414	1,830,782	1,828,276	1,826,139	1,844,590	1,843,656	1,839,589	1,848,593	1,843,449	1,828,276	1,839,589	1,839,589	1,857,180
Options	50	796	473	561	475	538	469	1,473	433	372	1,830	2,480	2,955	2,987
Dividend reinvestment plan	51	1,197	1,291	1,359	1,289	1,162	1,288	1,232	1,137	1,309	3,847	3,682	4,971	4,875
Acquisitions	52	-	-	5,031	_	_	_	_	_	-	5,031	_	_	_
Purchase of shares for cancellation and other	53	(11,250)	(5,514)	(4,500)	_	(19,400)	(600)	_	(7,980)	_	(21,264)	(20,000)	(20,000)	(22,980)
Impact of treasury shares	54	56	1,382	55	373	(751)	(223)	1,362	(2,594)	3,463	1,493	388	761	(2,473)
Balance at end of period	55	1,819,213	1,828,414	1,830,782	1,828,276	1,826,139	1,844,590	1,843,656	1,839,589	1,848,593	1,819,213	1,826,139	1,828,276	1,839,589

<sup>1</sup> The number of treasury common shares has been netted for the purpose of arriving at the total number of common shares considered for the calculation of EPS of the Bank.

### Change in Accumulated Other Comprehensive Income, Net of Income Taxes

(\$ millions)	LINE		2019			2018		I	2017	,	Year to	n Doto	Full	/oor
For the period ended	LINE #	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4	Q3	2019	2018	2018	2017
To the period chaca	"	<b>Q</b> 0	42	Ψ.	<b>Q</b> -	- QU	<b>4</b> 2	ч.	Ψ-	- QU	2010	2010	2010	2011
Unrealized Gains (Losses) on Debt Securities at Fair Value through Other Comprehensive Income	_													
Balance at beginning of period	1	\$ 353	\$ 318 \$	245	\$ 343 \$	379 \$	537 \$	510	\$ n/a \$	n/a	\$ 245 \$	510	\$ 510 \$	n/a
Impact of adoption of IFRS 9	2	-	-	-	_	_	_	19	n/a	n/a	-	19	19	n/a
Change in unrealized gains (losses)	3	34	63	33	(81)	(19)	(167)	6	n/a	n/a	130	(180)	(261)	n/a
Change in allowance for expected credit losses on debt securities														
at fair value through other comprehensive income	4	-	(2)	_	(1)	(16)	12	4	n/a	n/a	(2)	-	(1)	n/a
Reclassification to earnings of losses (gains)	5	(22)	(26)	40	(16)	(1)	(3)	(2)	n/a	n/a	(8)	(6)	(22)	n/a
Net change for the period	6	12	35	73	(98)	(36)	(158)	8	n/a	n/a	120	(186)	(284)	n/a
Balance at end of period	7	365	353	318	245	343	379	537	n/a	n/a	365	343	245	n/a
Unrealized Gains (Losses) on Available-for-Sale Securities														
Balance at beginning of period	8	n/a	n/a	n/a	n/a	n/a	n/a	n/a	587	681	n/a	n/a	n/a	299
Change in unrealized gains (losses)	9	n/a	n/a	n/a	n/a	n/a	n/a	n/a	97	(46)	n/a	n/a	n/a	467
Reclassification to earnings of losses (gains)	10	n/a	n/a	n/a	n/a	n/a	n/a	n/a	(61)	(48)	n/a	n/a	n/a	(143)
Net change for the period	11	n/a	n/a	n/a	n/a	n/a	n/a	n/a	36	(94)	n/a	n/a	n/a	324
Balance at end of period	12	n/a	n/a	n/a	n/a	n/a	n/a	n/a	623	587	n/a	n/a	n/a	623
Unrealized Gains (Losses) on Equity Securities at Fair Value														
through Other Comprehensive Income														
Balance at beginning of period	13	(29)	3	55	70	45	43	113	n/a	n/a	55	113	113	n/a
Impact of adoption of IFRS 9	14	-	_	(05)	- (4.4)	_	_	(96)	n/a	n/a	- (44)	(96)	(96)	n/a
Change in unrealized gains (losses)	15 16	(6)	(32)	(35) (17)	(14) (1)	25	2	27 (1)	n/a n/a	n/a n/a	(41) (49)	54 (1)	40 (2)	n/a n/a
Reclassification to retained earnings of losses (gains)  Net change for the period	17	(6)	(32)	(52)	(15)	25	2	26	n/a	n/a	(90)	53	38	n/a
•	18	(35)	(32)	(52)	55	70	45	43		n/a n/a	(35)	70	55	n/a
Balance at end of period	10	(35)	(29)	3	33	70	45	43	n/a	n/a	(35)	70	55	n/a
Change in Fair Value Due to Credit Risk on Financial Liabilities Designated at Fair Value Through Profit or Loss														
Balance at beginning of period	19	(12)	(10)	_	_	_	_	_	_	_	_	_	_	_
Change in fair value due to credit risk on financial liabilities	20	`14 <sup>′</sup>	(2)	(10)	_	_	_	_	_	_	2	-	_	-
Net change for the period	21	14	(2)	(10)	_	_	_	-	_	_	2	-	_	_
Balance at end of period	22	2	(12)	(10)	_	_	_	-	_	-	2	-	_	_
Unrealized Foreign Currency Translation Gains (Losses)														
on Investments in Foreign Operations, Net of Hedging Activities	00	9.734	8.714	0.000	0.000	7.574	5.540	7 704	0.450	40.504	0.000	7 704	7 704	0.070
Balance at beginning of period Investment in foreign operations	23 24	9,734 (1,289)	1,358	8,826 (131)	8,230 780	7,574 838	5,546 2,791	7,791 (3,086)	6,153 2,275	10,581 (6,112)	8,826 (62)	7,791 543	7,791 1,323	9,679 (2,534)
Reclassification to earnings of net losses (gains) on investment in	24	(1,209)	1,336	(131)	760	030	2,791	(3,000)	2,213	(0,112)	(62)	545	1,323	(2,554)
foreign operations	25	_	_	_	_	_	_	_	_	(25)	_	_	_	(17)
Hedging activities	26	615	(460)	26	(251)	(248)	(1,038)	1,145	(864)	2,309	181	(141)	(392)	896
Reclassification to earnings of net losses (gains) on hedges of	-		(,		( - /	( - /	( ,,	, -	( /	,		` '	(** )	
investments in foreign operations	27	_	_	_	_	_	-	-	_	13	-	-	_	5
Recovery of (provision for) income taxes	28	(163)	122	(7)	67	66	275	(304)	227	(613)	(48)	37	104	(238)
Net change for the period	29	(837)	1,020	(112)	596	656	2,028	(2,245)	1,638	(4,428)	71	439	1,035	(1,888)
Balance at end of period	30	8,897	9,734	8,714	8,826	8,230	7,574	5,546	7,791	6,153	8,897	8,230	8,826	7,791
Gains (losses) on Derivatives Designated as Cash Flow Hedges	31	(202)	(1.042)	(2.407)	(2.445)	(2.075)	(1 654)	(400)	(476)	E04	(0.407)	(408)	(408)	1.856
Balance at beginning of period	31 32	(303) (29)	(1,042) 1,339	(2,487) 1,315	(2,145) (146)	(2,075) 524	(1,654) 393	(408)	(176) 888	591	(2,487) 2,625	( /	(408)	,
Change in gains (losses) Reclassification to earnings of losses (gains)	32	1,036	(600)	1,315	(146)	524 (594)	(814)	(2,395) 1,149	(1,120)	(2,503) 1,736	2,625 566	(1,478) (259)	(1,624)	(1,454) (810)
Net change for the period	34	1,036	739	1,445	(342)	(70)	(421)	(1,246)	(232)	(767)	3,191	(1,737)	(2,079)	(2,264)
Balance at end of period	35	704	(303)	(1,042)	(342)	(2,145)	(2,075)	(1,654)	(408)	(176)	704	(2,145)	(2,079)	(408)
Accumulated Other Comprehensive Income at End of Period	36	\$ 9,933	\$ 9,743 \$	7,983	\$ 6,639 \$	6,498 \$	5,923 \$	4,472	\$ 8,006 \$	6,564	\$ 9,933	,	\$ 6,639 \$	8,006
Accumulated Other Comprehensive income at Lind of Period	30	ψ 3,333	ψ 5,145 Φ	1,300	ψ 0,059 Φ	∪, <del>4</del> ∂∪ ⊅	J,92J Ø	7,412	ψ 0,000 Φ	0,504	ψ 5,555 1	0,430	ψ 0,009 Φ	0,000

# Analysis of Change in Non-Controlling Interests in Subsidiaries and Investment in TD Ameritrade

(\$ millions)	LINE		2019		1		2018			1	2017		Year to D	Noto		Full Yea	-
	LINE	Q3		04		Q4	Q3	00	Q1		Q4	Q3	2019	2018		2018	2017
For the period ended	#	 ŲЗ	Q2	Q1		Q4	Ųз	Q2	Q1		Q4	Ųз	2019	2010	L	2010	2017
NON-CONTROLLING INTERESTS IN SUBSIDIARIES																	
Balance at beginning of period	1	\$ - \$	- \$	993	\$	993 \$	992 \$	986 \$	983	\$	1,588 \$	1,652	\$ 993 \$	983	\$	983 \$	1,650
On account of income	2	-	_	18		18	18	18	18		35	29	18	54		72	121
On account of redemption of non-controlling interests	3	-	_	(1,000)		_	_	_	_		(617)	_	(1,000)	_		_	(617)
Foreign exchange and other adjustments	4	-	_	(11)		(18)	(17)	(12)	(15)		(23)	(93)	(11)	(44)		(62)	(171)
Balance at end of period	5	\$ - \$	- \$	-	\$	993 \$	993 \$	992 \$	986	\$	983 \$	1,588	\$ - \$	993	\$	993 \$	983
INVESTMENT IN TO AMERITRADE																	
Balance at beginning of period	6	\$ 9,027 \$	8,679 \$	8,445	\$	8,175 \$	7,904 \$	7,505 \$	7,784	\$	6,714 \$	7,281	\$ 8,445 \$	7,784	\$	7,784 \$	7,091
Increase in reported investment through direct																	ļ
ownership	7	-	_	_		_	-	-	-		487	-	_	-		_	487
Dilution gain on the Scottrade transaction	8	-	_	_		_	-	-	-		204	-	_	-		_	204
Decrease in reported investment through																	ļ
dividends received	9	(94)	(93)	(93)		(64)	(63)	(62)	(63)		-	(51)	(280)	(188)		(252)	(212)
Equity in net income, net of income taxes	10	303	266	322		235	230	131	147		103	122	891	508		743	449
Foreign exchange and other adjustments	11	(128)	175	(10)		99	104	330	(363)		276	(638)	37	71		170	(235)
Impact on adoption of new accounting guidance	12	-	_	15		-	_	_	-		-	-	15	_		_	-
Balance at end of period	13	\$ 9,108 \$	9,027 \$	8,679	\$	8,445 \$	8,175 \$	7,904 \$	7,505	\$	7,784 \$	6,714	\$ 9,108 \$	8,175	\$	8,445 \$	7,784

### Acronyms

Acronym	Definition	Acronym	Definition
ACI	Acquired Credit-Impaired	FVOCI	Fair Value Through Other Comprehensive Income
AFS	Available-For-Sale	HELOC	Home Equity Line of Credit
AUA	Assets under Administration	IDA	Insured Deposit Accounts
AUM	Assets under Management	IFRS	International Financial Reporting Standards
BRR	Borrower Risk Rating	LCR	Liquidity Coverage Ratio
CDS	Credit Default Swaps	MBS	Mortgage-Backed Securities
CET1	Common Equity Tier 1	N/A	Not Applicable
CVA	Credit Valuation Adjustment	OSFI	Office of the Superintendent of Financial Institutions Canada
DSAC	Debt Securities at Amortized cost	PCL	Provision for Credit Losses
DSCL	Debt Securities Classified as Loans	ROE	Return on Common Equity
DSOCI	Debt Securities at Fair Value Through Other Comprehensive Income	RWA	Risk-Weighted Assets
EPS	Earnings Per Share	TEB	Taxable Equivalent Basis
FDIC	Federal Deposit Insurance Corporation		

#### Appendix – Canadian Personal and Commercial Banking

(\$ millions, except as noted)	LINE			2019							2018				1	2	017			Yea	r to D	ate	1 [		ull Y	ar
For the period ended	#	Q3		Q2		Q1		Q4		Q3		Q2		Q1		Q4 _	•	Q3		2019		2018		2018		2017
· · · · · · · · · · · · · · · · · · ·	-																		_							
Net interest income	1	\$ 2,912	\$	2,808	\$	2,840	\$	2,824	\$	2,753	\$	2,598	\$	2,645	\$	2,603	\$	2,526	\$	8,560	\$	7,996	\$	10,820	\$	9,943
Non-interest income	2	947		934		942	1	922		937		872		902		857		902		2,823		2,711		3,633		3,466
Total revenue	3	3,859		3,742		3,782		3,746		3,690		3,470		3,547		3,460		3,428		11,383		10,707	1 [	14,453		13,409
Provision for credit losses <sup>1</sup>		,,,,,,,		- 1		-, -		,		.,		-,		-,-		.,		-,		,		-,		,		-,
Impaired <sup>2</sup>	4	282		256		264		245		226		219		237		244		238		802		682		927		986
Performing <sup>3</sup>	5	34		24		46		18		20		_		33		-		-		104		53		71		_
Total provision for credit losses	6	316		280		310		263		246		219		270		244		238		906		735	7 F	998		986
Non-interest expenses	7	1,603		1,553		2,144		1,628		1,546		1,421		1,478		1,465		1,418		5,300		4,445		6,073		5,697
Income (loss) before income taxes	8	1,940		1,909		1,328		1,855		1,898		1,830		1,799		1,751		1,772		5,177		5,527	7 F	7,382		6,726
Provision for (recovery of) income taxes	9	518		510		355		495		506		488		480		469		473		1,383		1,474		1,969		1,798
Net income – reported	10	1,422		1,399		973		1,360		1,392		1,342		1,319		1,282		1,299		3,794		4,053	1 [	5,413		4,928
Adjustments for items of note, net of income taxes <sup>4</sup>	11	, <u> </u>		_		446		_		_				· -		_		-		446				_		. –
Net income – adjusted	12	\$ 1,422	\$	1,399	\$	1,419	\$	1,360	\$	1,392	\$	1,342	\$	1,319	\$	1,282	\$	1,299	\$	4,240	\$	4,053	\$	5,413	\$	4,928
			1.		_		1.				_				<del>-</del>				_				ΤĖ		_	
Average common equity (\$ billions)	13	\$ 13.9	, \$	13.6	\$	13.6	\$	11.9	\$	11.7	\$	11.5	\$	11.3	,  \$	11.1	\$	11.2	\$	13.7	\$	11.5	\$		\$	11.1
Return on common equity – reported <sup>5</sup>	14	40.7 %	6		%	28.4 %	)		%		%		%	46.1 %	б	45.9 %	6	45.9 %			%	47.0 %	11		%	44.4 %
Return on common equity – adjusted <sup>5</sup>	15	40.7		42.3		41.5	1	45.5		47.2		47.8		46.1		45.9		45.9	_	41.5		47.0	ᆚᆫ	46.6		44.4
Key Performance Indicators																										
(\$ billions, except as noted)																										
Common Equity Tier 1 Capital risk-weighted assets <sup>6</sup>	16	\$ 110	\$	108	\$	104	\$	102	\$	100	\$	98	\$	96	\$	94	\$	92	\$	110	\$	100	\$	102	\$	94
Average loans – personal		Ť					1																			
Real estate secured lending																										
Residential mortgages	17	195.0		193.3		193.4		192.5		190.1		189.8		190.0		189.4		188.0		193.9		190.0		190.6		188.2
HELOC – amortizing <sup>7</sup>	18	53.7		52.1		51.3		49.1		45.4		42.1		40.0		37.5		33.6		52.4		42.5		44.1		33.2
Real estate secured lending – amortizing	19	248.7		245.4		244.7		241.6		235.5		231.9		230.0		226.9		221.6		246.3		232.5	1 🗆	234.7		221.4
HELOC – non-amortizing <sup>7</sup>	20	34.9		34.9		35.2		35.5		35.6		35.5		35.7		35.9		36.0		35.0		35.6		35.6		35.6
Indirect auto <sup>7</sup>	21	25.2		24.7		24.7		24.5		23.7		22.9		22.8		22.3		21.6		24.9		23.1		23.5		21.4
Other <sup>7</sup>	22	13.5		13.3		13.2		13.1		13.0		12.9		12.7		12.8		12.7		13.3		12.8		12.9		12.6
Credit card	23	19.9		19.3		19.7		19.3		19.2		18.8		19.6		19.3		19.2		19.6		19.2	╛┕	19.2		19.1
Total average loans – personal	24	342.2		337.6		337.5		334.0		327.0		322.0		320.8		317.2		311.1		339.1		323.2		325.9		310.1
Average loans and acceptances – business	25	79.9		78.0		76.2		75.1		73.7		71.8		69.7		68.1		66.5		78.0		71.7		72.6		66.0
Average deposits																										
Personal	26	199.8		196.6		194.0		191.6		190.7		189.6		189.2		186.4		185.0		196.8		189.9		190.3		183.2
Business	27	113.1		111.0		112.9		112.8		111.9		109.7		109.3		107.4		105.6		112.3		110.4		111.0		102.8
Net interest margin including securitized assets	28	2.84 %	6	2.87	%	2.82 %	)		%		%		%	2.78 %	6	2.77 9	6	2.75 %		2.84	%	2.80 %	11	2.81	%	2.74 %
Efficiency ratio – reported	29	41.5		41.5		56.7		43.5		41.9		41.0		41.7		42.3		41.4		46.6		41.5		42.0		42.5
Efficiency ratio – adjusted	30	41.5		41.5		40.6		43.5		41.9		41.0		41.7		42.3		41.4		41.2		41.5		42.0		42.5
Number of Canadian retail branches at period end	31	1,097		1,100		1,099		1,098		1,108		1,121		1,129		1,128		1,138		1,097		1,108		1,098		1,128
Average number of full-time equivalent staff	32	28,955		28,002		27,649		27,368		27,093		26,657		26,958		27,280		27,532		28,204		26,906	┚┖	27,022		27,560
Additional Information on Canadian																										
Wealth and Insurance																										
Breakdown of Total Net Income (loss)																										
Wealth																							1 [			
Reported	33	\$ 303	\$	274	\$	274	\$	291	\$	298	\$	293	\$	311	\$	272	\$	268	\$	851	\$	902	\$	1,193	\$	1,028
Adjusted <sup>8</sup>	34	329	1	302		304		291		298		293		311		272		268		935		902		1,193		1,028
Insurance	35	165		176		132		90		162		198		127		110		158	L	473		487	J L	577		569
			_																							

<sup>&</sup>lt;sup>1</sup> Effective November 1, 2017, the PCL related to the allowances for credit losses for all three stages are recorded within the respective segment. Under IAS 39 and prior to November 1, 2017, the PCL related to the incurred but not identified allowance for credit losses related to products in the Canadian Retail segment was recorded in the Corporate segment.

<sup>&</sup>lt;sup>2</sup> PCL – impaired represents Stage 3 PCL under IFRS 9 and counterparty-specific and individually insignificant PCL under IAS 39 on financial assets.

<sup>&</sup>lt;sup>9</sup> PCL – performing represents Stage 1 and Stage 2 PCL under IFRS 9 and incurred but not identified PCL under IAS 39 on financial assets, loan commitments, and financial guarantees.

The item of note pertains to charges related to the long-term loyalty agreement with Air Canada. Refer to footnote 3 on page 3.

<sup>&</sup>lt;sup>5</sup> Capital allocated to the business segments was based on 10% CET1 Capital in fiscal 2019, and 9% in fiscal 2018 and 2017.

Amounts are calculated in accordance with the Basel III regulatory framework and are presented based on the "all-in" methodology.

HELOC, Indirect auto, and Other are included in Consumer instalment and other personal on the Interim Consolidated Balance Sheet.

<sup>&</sup>lt;sup>8</sup> The item of note pertains to charges associated with the acquisition of Greystone. Refer to footnote 4 on page 3.