

# **Supplemental Financial Information**

For the Fourth Quarter Ended October 31, 2020

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The supplemental information contained in this package is designed to improve the readers' understanding of the financial performance of TD Bank Group ("TD" or the "Bank"). This information is unaudited and should be used in conjunction with the Bank's fourth quarter 2020 Earnings News Release (ENR), Investor Presentation, and Supplemental Regulatory Disclosure (SRD) package, as well as the Bank's 2020 Annual Report. For acronyms used in this package, refer to the "Acronyms" page.

#### How the Bank Reports

The Bank prepares its Consolidated Financial Statements in accordance with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board, the current generally accepted accounting principles (GAAP), and refers to results prepared in accordance with IFRS as "reported" results.

The Bank also utilizes non-GAAP financial measures referred to as "adjusted" results to assess each of its businesses and to measure the Bank's overall performance. To arrive at adjusted results, the Bank removes "items of note", from reported results. The items of note relate to items which management does not believe are indicative of underlying business performance. The Bank believes that adjusted results provide the reader with a better understanding of how management views the Bank's performance. The items of note are disclosed on page 4 of this package.

As explained, adjusted results differ from reported results determined in accordance with IFRS. Adjusted results, items of note, and related terms used in this package are not defined terms under IFRS and, therefore, may not be comparable to similar terms used by other issuers. A reconciliation between the Bank's reported and adjusted results is provided in the "How the Bank Reports" section of the Bank's 2020 Management's Discussion and Analysis (MD&A) and fourth quarter 2020 ENR.

The Bank's share of TD Ameritrade Holding Corporation's ("TD Ameritrade") earnings is reported with a one-month lag. The same convention is being followed for The Charles Schwab Corporation ("Schwab"), and the Bank will begin recording its share of Schwab's earnings on this basis in the first quarter of fiscal 2021.

Effective November 1, 2019, the Bank adopted IFRS 16, *Leases* (IFRS 16), which replaces the guidance in IAS 17, *Leases* (IAS 17). Accordingly, fiscal 2020 numbers are based on IFRS 16. The Bank did not restate prior periods which continue to be based on IAS 17.

Effective November 1, 2018, the Bank adopted IFRS 15, *Revenue from Contracts with Customers* (IFRS 15), on a modified retrospective basis, recognizing the cumulative effect of initially applying the standard as an adjustment to opening retained earnings without restating comparative period financial information. The presentation of certain revenue and expense items changed due to IFRS 15 and was reclassified prospectively.

Effective November 1, 2017, the Bank adopted IFRS 9, Financial Instruments (IFRS 9), which replaced the guidance in IAS 39, Financial Instruments: Recognition and Measurement (IAS 39). Accordingly, fiscal 2020, 2019 and 2018 numbers are based on IFRS 9.

#### Segmented Information

For management reporting purposes, the Bank reports its results under three key business segments: Canadian Retail, which includes the results of the Canadian personal and commercial banking businesses, Canadian credit cards, TD Auto Finance Canada and Canadian wealth and insurance businesses; U.S. Retail, which includes the results of the U.S. personal and commercial banking businesses, U.S. credit cards, TD Auto Finance U.S., U.S. wealth business, and the Bank's investment in TD Ameritrade (Schwab as of October 6, 2020); and Wholesale Banking. The Bank's other activities are grouped into the Corporate segment. The appendix page has been included to facilitate comparability with the reportable segments of the Bank's Canadian peers.

Where applicable, the Bank measures and evaluates the performance of each segment based on adjusted results and adjusted return on common equity (ROE). Adjusted ROE is adjusted net income available to common shareholders as a percentage of average common equity. Adjusted ROE is a non-GAAP financial measure as it is not a defined term under IFRS and, therefore, may not be comparable to similar terms used by other issuers. The capital allocated to the business segments was reduced to 9% Common Equity Tier 1 (CET1) Capital effective the second quarter of 2020 compared with 10.5% in the first quarter of 2020, 10% in fiscal 2019, and 9% in fiscal 2018.

The Bank determines its segments based on the view taken by the Chief Executive Officer to regularly evaluate performance and make key operating decisions, and is not necessarily comparable with other financial services companies. Results of each business segment reflect revenue, expenses, assets, and liabilities generated by the businesses in that segment. Due to the complexity of the Bank, its management reporting model uses various estimates, assumptions, allocations, and risk-based methodologies for funds transfer pricing, inter-segment revenue, income tax rates, capital, indirect expenses, and cost transfers to measure business segment results. Transfer pricing of funds is generally applied at market rates. Inter-segment revenue is negotiated between each business segment and approximates the value provided by the distributing segment. Income tax provision or recovery is generally applied to each segment based on a statutory tax rate and may be adjusted for items and activities unique to each segment.

Net income for the operating business segments is presented before any items of note not attributed to the operating segments. Net interest income within Wholesale Banking is calculated on a taxable equivalent basis (TEB), which means that the value of the non-taxable or tax-exempt income, including certain dividends, is adjusted to its equivalent before-tax value. Using TEB allows the Bank to measure income from all securities and loans consistently and makes for a more meaningful comparison of net interest income with similar institutions. The TEB increase to net interest income and provision for income taxes reflected in Wholesale Banking's results are reversed in the Corporate segment.

The Bank's U.S. strategic cards portfolio comprises agreements with certain U.S. retailers pursuant to which the Bank is the U.S. issuer of private label and co-branded consumer credit cards to their U.S. customers. Under the terms of the individual agreements, the Bank and the retailers share in the profits generated by the relevant portfolios after credit losses. Under IFRS, the Bank is required to present the gross amount of revenue and provisions for credit losses related to these portfolios in the Bank's Consolidated Statement of Income. At the segment level, the retailer program partners' share of revenues and credit losses is presented in the Corporate segment, with an offsetting amount (representing the partners' net share) recorded in Non-interest expenses, resulting in no impact to Corporate reported Net income (loss). The Net income (loss) included in the U.S. Retail segment includes only the portion of revenue and credit losses attributable to the Bank under the agreements.

Highlights																									
(\$ millions, except as noted) For the period ended	LINE		Q4		2 Q3	2020	Q2		Q1		Q4		2 Q3	2019	Q2		Q1		2018 Q4		2020		Full Year 2019		2018
	#		Q4		43		QZ		QI		Q4		45		QZ		Q I		4		2020		2019		2010
Income Statement		<b>^</b>			0.400	•	0.400	•	0.004		0.475	•	0.004	-	5 070	_	5 000	•	5 750			•	00.004	•	00.000
Net interest income Non-interest income	1	\$	6,367 5,477	\$	6,483 4,182	\$	6,460 4,068	\$	6,301 4,308	\$	6,175 4,165	\$	6,024 4,475	\$	5,872 4,356	\$	5,860 4,138	\$	5,756 4,380	\$	25,611 18,035	\$	23,931 17,134	\$	22,239 16,653
Total revenue	3		11,844		10,665		10,528		10,609		10,340		10,499		10,228		9,998		10,136		43,646		41,065		38,892
Provision for credit losses	4		917		2,188		3,218		919		891		655		633		850		670		7,242		3,029		2.480
Insurance claims and related expenses	5		630		805		671		780		705		712		668		702		684		2,886		2,787		2,444
Non-interest expenses	6		5,709		5,307		5,121		5,467		5,543		5,374		5,248		5,855		5,366		21,604		22,020		20,195
Income (loss) before provision for income taxes	7		4,588		2,365		1,518		3,443		3,201		3,758		3,679		2,591		3,416		11,914		13,229		13,773
Provision for (recovery of) income taxes	8		(202)		445		250		659		646		813		773		503		691		1,152		2,735		3,182
Income before equity in net income of an investment in TD Ameritrade	9		4.790		1,920		1,268		2.784		2,555		2.945		2.906		2.088		2,725		10.762		10,494		10,591
Equity in net income of an investment in TD Ameritrade	10		353		328		247		205		301		303		266		322		235		1.133		1.192		743
Net income – reported	11		5,143		2,248		1,515		2,989	1	2,856		3,248		3,172		2,410		2,960		11,895		11,686		11,334
Adjustment for items of note, net of income taxes	12		(2,173)		79		84		83		90		90		94		543		88		(1,927)		817		849
Net income – adjusted	13		2,970		2,327		1,599		3,072		2,946		3,338		3,266		2,953		3,048		9,968		12,503		12,183
Preferred dividends	14		64		68		68		67		68		62		62		60		51		267		252		214
Net income available to common shareholders and	45	~	0.000	e	0.050	~	4 504		2.005		0.070		0.070	¢	0.004	¢	0.000	¢	0.007		0 704	¢	40.054	¢	44.000
non-controlling interests in subsidiaries – adjusted	15	\$	2,906	\$	2,259	\$	1,531	\$	3,005	\$	2,878	\$	3,276	\$	3,204	\$	2,893	\$	2,997	\$	9,701	\$	12,251	\$	11,969
Attributable to:	10	¢	2,906	\$	2,259	\$	1,531	\$	3,005	¢	2,878	\$	3,276	\$	3,204	\$	2,875	¢	2,979	\$	9,701	\$	12,233	\$	11,897
Common shareholders – adjusted Non-controlling interests – adjusted	16 17	Þ	2,906	Þ	2,259	2	1,531	Þ	3,005	Þ	2,878	Þ	3,276	Э	3,204	Þ	2,875	\$	2,979	Þ	9,701	Þ	12,233	Þ	72
Non-controlling interests - adjusted	17		_		_		_		_		_				_		10		10				10		12
Total revenue – adjusted	18	s	10,423	s	10,665	\$	10,528	\$	10,609	\$	10,340	\$	10,499	\$	10,228	\$	9,998	\$	10,136	\$	42,225	\$	41,065	\$	38,981
Non-interest expenses – adjusted	19	Ÿ	5.646	Ψ	5.244	Ψ	5.051	Ψ	5.397	Ψ	5.463	Ψ	5.298	Ψ	5,163	Ψ	5,350	Ψ	5,313	Ψ	21,338	Ψ	21,085	Ψ	19.943
Earnings per Share (EPS) (\$) and Weighted-Average			-,	-					-,	1	-,		.,				•,••			1					
Number of Common Shares Outstanding (millions) <sup>1</sup>										1.										1.					
Basic earnings: reported	20	\$	2.80	\$	1.21	\$	0.80	\$	1.61	\$	1.54	\$	1.75	\$	1.70	\$	1.27	\$	1.58	\$	6.43	\$	6.26	\$	6.02
adjusted Diluted earnings: reported	21 22		1.60 2.80		1.25 1.21		0.85 0.80		1.66 1.61		1.59 1.54		1.79 1.74		1.75 1.70		1.57 1.27		1.63 1.58		5.37 6.43		6.71 6.25		6.48 6.01
Diluted earnings: reported adjusted	22		2.60		1.21		0.80		1.66		1.54		1.74		1.70		1.27		1.56		5.36		6.69		6.47
Weighted-average number of common shares outstanding	25		1.00		1.20		0.00		1.00		1.55		1.73		1.75		1.57		1.00		5.50		0.03		0.47
Basic	24	1	1,812.7		1,802.3		1,803.0		1,810.9		1,811.7		1,825.3		1,826.6		1,833.1		1,826.5		1,807.3		1,824.2		1,835.4
Diluted	25		1,813.9		1,803.5		1,804.4		1,813.6		1,814.5		1,828.6		1,830.0		1,836.2		1,830.5		1,808.8		1,827.3		1,839.5
Balance Sheet (\$ billions)				_																					
Total assets	26	\$ 1	1,715.9	\$ ·	1,697.3	\$	1,673.7	\$	1,457.4	\$	1,415.3	\$	1,405.4	\$	1,356.6	\$	1,322.5	\$	1,334.9	\$	1,715.9	\$	1,415.3	\$	1,334.9
Total equity	27	Ť	95.5	Ŷ	92.5	Ŷ	93.3	Ŷ	88.8	Ť	87.7	Ŷ	86.4	Ŷ	84.9	Ŷ	81.7	Ť	80.0	U.	95.5	Ŷ	87.7	Ŷ	80.0
Risk Metrics (\$ billions, except as noted)			0010	_	02.0		00.0		00.0		07.1		00.1		01.0		01		00.0		0010		01.1		00.0
Common Equity Tier 1 Capital risk-weighted assets <sup>2,3,4</sup>	28	¢	478.9	\$	478.1	\$	524.0	\$	476.0	¢	456.0	\$	454.9	\$	452.3	\$	439.3	\$	435.6	\$	478.9	\$	456.0	\$	435.6
Common Equity Tier 1 Capital fisk-weighted assets	20 29	э	62.6	à	59.5	ą	524.0	φ	55.7	¢	456.0 55.0	φ	454.9 54.5	φ	452.3 54.3	φ	439.3 52.7	φ	435.6 52.4	Ð	62.6	φ	456.0 55.0	φ	435.6 52.4
Common Equity Tier 1 Capital ratio <sup>2,3,4</sup>	30		13.1 %		12.5 %		11.0 %	6	11.7 %		12.1 %	<u>(</u>		%	12.0 %	6	12.0 %		12.0 %		13.1 %	4	12.1 %	6	12.0 %
Tier 1 Capital <sup>2,3</sup>	31	\$	69.1	\$	66.2	\$	64.3	° \$	62.3	s	61.7	° \$	61.1	<sup>/0</sup> \$	61.0	° \$	59.4	\$	59.7	s	69.1	° \$	61.7	° \$	59.7
Tier 1 Capital ratio <sup>2,3,4</sup>	32	ľ	14.4 %	Ľ	13.8 %		12.3 9		13.1 %	1 T	13.5 %		13.4 9		13.5 %		13.5 %	Ť	13.7 %	ПŢ	14.4 %		13.5 %		13.7 %
Total Capital ratio <sup>2,3,4</sup>	33		16.7	1	16.5		15.3		15.7	1	16.3		16.1		15.8		15.9		16.2	11	16.7		16.3		16.2
Leverage ratio <sup>5</sup>	34		4.5	1	4.4		4.2		4.0	1	4.0		4.1		4.2		4.1		4.2	11	4.5		4.0		4.2
Liquidity coverage ratio (LCR)6	35		145	1	150		135		137	1	133		132		135		131		129	11	n/a <sup>7</sup>		n/a		n/a
Economic value of shareholders' equity (EVE) sensitivity				1						1										11					
before tax (\$ millions) <sup>8</sup>	20	<b>.</b> .	(4.070)	~	(0.005)	¢	(0.440)	~	(0.004)		(4.000)	~	- (-	¢		¢	- (-	¢	- (-	1	(4.070)	¢	(4.000)	¢	- (-
1% increase in interest rates 1% decrease in interest rates	36 37	\$ (	(1,876) 277	\$	(2,005) 235	\$	(2,119) 322	\$	(2,021) 803	\$	(1,832) 618	\$	n/a n/a	\$	n/a n/a	\$	n/a n/a	\$	n/a n/a	\$	(1,876) 277	\$	(1,832) 618	\$	n/a n/a
Net interest income sensitivity (NIIS) before tax (\$ millions) <sup>8</sup>	51		211	1	200		322		005	1	010		n/d		n/d		n/a		n/a	11	211		010		11/a
1% increase in interest rates	38		1,926	1	2,036		1,602		909	1	890		n/a		n/a		n/a		n/a	11	1,926		890		n/a
1% decrease in interest rates	39		(872)	1	(969)		(1,140)		(1,282)	1	(1,231)		n/a		n/a		n/a		n/a	11	(872)		(1,231)		n/a
Net impaired loans - personal, business, and government				1						1										11					
(\$ millions) <sup>9</sup>	40		2,323	1	2,609		2,515		2,336	1	2,298		2,237	.,	2,522	,	2,754		2,468	11	2,323		2,298		2,468
As a % of net loans and acceptances	41		0.32 %	1	0.35 %		0.33 %	ó	0.33 %	1	0.33 %	ò	0.32 %	%	0.37 %	6	0.41 %		0.37 %	11	0.32 %	<sup>o</sup>	0.33 %	ó	0.37 %
Provision for credit losses as a % of average net loans and	40		0.40	1	1 17		1 70		0.52	1	0 51		0.30		0.30		0.50		0.44	11	1 00		0.45		0.20
	42		0.49	1	1.17		1.70		0.52	1	0.51		0.38		0.39		0.50		0.41	11	1.00		0.45		0.39
	13		A 33	1	A 93		493		A 93	1	493		493		493		493		493	11	A 97		493		A 93
			Aas	1			Aas		Aas	1			Aas		Aas				Aas	11					
			~	1	~		~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~			1	~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~				~		~			11	4		~		~
Moody's	45		Aa1	1	Aa1		Aa1		Aa1	1	Aa1		Aa1		Aa1		Aa1		Aa1	11	Aa1		Aa1		Aa1
Standard and Poor's	46		AA-		AA-		AA-		AA-		AA-		AA-		AA-		AA-		AA-		AA-		AA-		AA-
			Aa1				Aa1		Aa1				Aa1		Aa1				Aa1						

Basic EPS is computed by dividing net income attributable to common shareholders by the weighted-average number of common shares outstanding during the period. Diluted EPS is calculated using the same method as basic EPS except that certain adjustments are made to net income attributable to common shareholders and the weighted-average number of shares outstanding for the effects of all dilutive potential common shares that are assumed to be issued by the Bank. As a result, the sum of the guarterly basic and diluted EPS figures may not egual year-to-date EPS. Amounts are calculated in accordance with the Basel III regulatory framework.

Includes capital adjustments provided by The Office of the Superintendent of Financial Institutions Canada (OSFI) in response to COVID-19 pandemic in the second quarter of 2020. Refer to "Capital Position" section of the MD&A for additional detail.

The credit valuation adjustment (CVA) capital charge was phased in until the first quarter of 2019. For fiscal 2019, the scalars for inclusion of CVA for CET1, Tier 1, and Total Capital risk-weighted assets (RWA) are all 100% (2018 - 80%, 83% and 86%, respectively).

The leverage ratio is calculated as Tier 1 Capital divided by leverage exposures. Refer to page 6 of the SRD Package for further details.

OSFI Canada requires Canadian banks to disclose the LCR based on an average of the daily positions during the quarter. The LCR for the quarters ended October 31, 2020, July 31, 2020, April 30, 2020, January 31, 2020, January 31, 2020, October 31, 2019, July 31, 2019, April 30, 2019, January 31, 2019 and October 31, 2018 was calculated as an average of 62, 64, 62, 62, 60, 64, 61, 62 and 63 daily data points, respectively, in the quarter.

Not applicable.

8 Effective the first quarter of 2020, the Bank has adopted EVE and NII Sensitivity risk measures consistent with the updated OSFI Guideline B-12. Refer to the "Managing Risk" section in the MD&A for additional details on these measures. The amounts for the fourth quarter of 2019 are included for comparative purposes. Refer to the Supplemental Financial Information package for the fourth guarter ended October 31, 2019, for the Bank's previous measures of Economic Value at Risk and NII Sensitivity.

Excludes acquired credit-impaired (ACI) loans.

10 Subject to conversion under the bank recapitalization "bail-in" regime.

<sup>11</sup> Includes a) senior debt issued prior to September 23, 2018, and b) senior debt issued on or after September 23, 2018 which is excluded from the bank recapitalization "bail-in" regime, including debt with an original term-to-maturity of less than 400 days and most structured notes.

## Shareholder Value

(\$ millions, except as noted)	LINE			2	2020								2019					2018			F	Full Year		
For the period ended	#	Q4		Q3		Q2		Q1		Q4		Q3		Q2		Q1		Q4		2020		2019		2018
Business Performance																								
Net income available to common shareholders																			ΤΓ					
and non-controlling interests in																								
subsidiaries – reported	1	\$ 5,079	)	\$ 2,180	\$	1,447	\$	2,922	\$	2,788	\$	3,186	\$	3,110	\$	2,350	9	\$ 2,909	\$	11,628	\$	11,434	\$	5 11,120
Average common equity	2	86,883	3	86,794		85,603		81,933		81,286		80,160		77,369		75,873		72,461		85,203		78,638		70,499
Return on common equity – reported	3	23.3	8 %	10.0	%	6.9	%	14.2	%	13.6	%	15.8	%	16.5	%	12.2	%	15.8 %	5	13.6	%	14.5	%	15.7
Return on common equity – adjusted	4	13.3	3	10.4		7.3		14.6		14.0		16.2		17.0		15.0		16.3		11.4		15.6		16.9
Return on tangible common equity	5	31.5	5	13.7		9.6		19.6		18.9		22.0		23.4		17.5		22.7		18.7		20.5		22.7
Return on tangible common equity – adjusted	6	17.9	)	13.9		9.8		19.7		19.1		22.2		23.6		21.0		22.9		15.3		21.5		23.9
Return on Common Equity Tier 1 Capital																								
risk-weighted assets - reported <sup>1</sup>	7	4.22	,	1.73		1.18		2.49		2.43		2.79		2.86		2.11		2.65		2.41		2.55		2.56
Return on Common Equity Tier 1 Capital																								
risk-weighted assets – adjusted <sup>1</sup>	8	2.42	,	1.79		1.25		2.57		2.51		2.87		2.95		2.61		2.73		2.01		2.73		2.75
Efficiency ratio – reported	9	48.2	,	49.8		48.6		51.5		53.6		51.2		51.3		58.6		52.9		49.5		53.6		51.9
Efficiency ratio – adjusted	10	54.2		49.2		48.0		50.9		52.8		50.5		50.5		51.6		52.4		50.5		51.3		51.2
Effective tax rate	10	04.	-	40.2		40.0		00.0		02.0		00.0		00.0		01.0		02.4		00.0		01.0		01.2
Reported	11	(4.4	u	18.8		16.5		19.1		20.2		21.6		21.0		19.4		20.2		9.7		20.7		23.1
Adjusted (TEB)	12	20.8	'	20.2		17.9		19.9		21.0		22.2		21.6		21.1		20.9		20.0		21.5		21.5
Net interest margin <sup>2</sup>	13	1.65		1.73		1.91		1.94		1.94		1.93		2.02		1.94		1.93		1.80		1.96		1.95
Average number of full-time equivalent staff	14	89.693		89.581		89.483		89.630		90,049		90.044		88.445		87.568		86.588		89.598		89.031		84,383
Average number of full-time equivalent stall	14	00,000	,	03,301		03,400		03,000		30,043		30,044		00,440		07,000		00,000		03,000		03,001		04,000
Common Share Performance																								
Closing market price (\$)	15	\$ 58.78	3	\$ 59.27	\$	58.16	\$	73.14	\$	75.21	\$	77.15	\$	76.42	\$	74.00	9	\$ 73.03	1	58.78	\$	75.21	\$	73.03
Book value per common share (\$)	16	49.49	)	47.80		48.54		45.91		45.20		44.30		43.51		41.69		40.50		49.49		45.20		40.50
Closing market price to book value	17	1.19	)	1.24		1.20		1.59		1.66		1.74		1.76		1.78		1.80		1.19		1.66		1.80
Price-earnings ratio																								
Reported	18	9.2	2	11.5		10.2		11.1		12.0		12.3		12.3		12.3		12.2		9.2		12.0		12.2
Adjusted	19	11.0	)	11.1		9.9		10.8		11.2		11.4		11.6		11.4		11.3		11.0		11.2		11.3
Total shareholder return on common																								
shareholders' investment <sup>3</sup>	20	(17.9	)) %	(19.5)	%	(20.6)	%	2.8	%	7.1	%	3.9	%	10.0	%	2.6	%	3.1 %	5	(17.9)	%	7.1	%	3.1
Number of common shares			,	( )		( /														( )				
outstanding (millions)	21	1,815.6	;	1,813.0		1,803.4		1,808.2		1,811.9		1,819.2		1,828.4		1,830.8		1,828.3		1,815.6		1,811.9		1,828.3
Total market capitalization (\$ billions)	22	\$ 106.7		\$ 107.5	\$		\$		\$		\$		\$		\$		9	\$ 133.5	5		\$	136.3		
(+)		•		• •••••	+		+						Ŧ		+									
Dividend Performance																								
Dividend per common share (\$)	23	\$ 0.79	)	\$ 0.79	\$	0.79	\$	0.74	\$	0.74	\$	0.74	\$	0.74	\$	0.67	9	\$ 0.67	1	3.11	\$	2.89	\$	2.61
Dividend yield <sup>4</sup>	24	5.1	%	5.3	%	5.0	%	4.0	%	4.0	%	3.9	%	3.9	%	3.8	%	3.5 %		4.8	%	3.9		3.5
Common dividend payout ratio																								
Reported	25	28.2	,	65.3		98.2		45.8		48.0		42.3		43.4		52.6		42.3		48.3		46.1		43.3
Adjusted	26	49.2		63.0		92.8		44.6	1	46.5		41.1		42.1		42.7		41.1	11	57.9		43.0		40.2

<sup>1</sup> Amounts are calculated in accordance with the Basel III regulatory framework.
 <sup>2</sup> Net interest margin is net interest income calculated as a percentage of average earnings assets.
 <sup>3</sup> Return is calculated based on share price movement and dividends reinvested over a trailing one-year period.

<sup>4</sup> Dividend valuated value of share pince invention and undertos removes over a training one-year period. <sup>4</sup> Dividend valuated as the dividend per common share divided by the daily average closing stock price in the relevant period. Dividend per common share is derived as follows: a) for the quarter – by annualizing the dividend per common share for the quarter; b) for the year-to-date – by annualizing the year-to-date dividend per common share; and c) for the full year – dividend per common share for the year.

### Adjusted and Reported Net Income and Adjustments for Items of Note<sup>1</sup>

(\$ millions, except as noted)	LINE			2020					2019				2018			Full Year	
For the period ended	#	Q4		Q3	Q2	Q1		Q4	Q3	Q2	Q1		Q4		2020	2019	2018
Operating results – adjusted																	
Net interest income	1	\$ 6,36	7 \$	6,483 \$	6,460 \$	6,301	\$	6,175 \$	6,024 \$	5,872 \$	5,860	\$	5,756	\$	25,611 \$	23,931 \$	22,239
Non-interest income	2	4,05		4,182	4,068	4,308		4,165	4,475	4,356	4,138		4,380		16,614	17,134	16,742
Total revenue	3	10,42	3	10,665	10,528	10,609	1	10,340	10,499	10,228	9,998		10,136		42,225	41,065	38,981
Provision for credit losses	4	91	7	2,188	3,218	919		891	655	633	850		670		7,242	3,029	2,480
Insurance claims and related expenses	5	63	0	805	671	780		705	712	668	702		684		2,886	2,787	2,444
Non-interest expenses	6	5,64	6	5,244	5,051	5,397		5,463	5,298	5,163	5,161		5,313		21,338	21,085	19,943
Income before income taxes and equity in net income of an investment in TD Ameritrade	7	3,23	0	2,428	1,588	3,513		3,281	3,834	3,764	3,285		3,469		10,759	14,164	14,114
Provision for (recovery of) income taxes	8	63		454	260	670		660	824	787	678		704		2.020	2.949	2,898
Equity in net income of an investment in TD Ameritrade	9	37		353	271	229		325	328	289	346		283		1,229	1,288	967
Net income – adjusted	10	2,97	0	2.327	1.599	3.072		2.946	3,338	3,266	2,953		3.048		9.968	12,503	12,183
Preferred dividends	11	é	4	68	68	67		68	62	62	60		51		267	252	214
Net income available to common shareholders and non-controlling interests in subsidiaries – adjusted	12	2,90	6	2,259	1,531	3,005		2,878	3,276	3,204	2,893		2,997		9,701	12,251	11,969
Attributable to:	12	2,00	<u> </u>	2,200	1,001	0,000		2,010	0,210	0,204	2,000		2,007		0,701	12,201	11,000
Non-controlling interests in subsidiaries, net of income taxes	13		-	_	_	-		-	_	_	18		18		-	18	72
Net income available to common shareholders – adjusted	14	\$ 2,90	6 \$	2,259 \$	1,531 \$	3,005	\$	2,878 \$	3,276 \$	3,204 \$	2,875	\$	2,979	\$	9,701 \$	12,233 \$	11,897
-											1.		1.			,	1
Pre-tax adjustments for items of note	45	<b>*</b> "	4) 6	(00) 6	(00) 6	(70)	¢	(74) \$		(70) 6	(00)	¢	(70)	\$	(000)	(007) *	(004)
Amortization of intangibles <sup>2</sup> Net gain on sale of the investment in TD Ameritrade <sup>3</sup>	15 16	\$ (6 1,42	1) \$	(63) \$	(68) \$	(70)	\$	(74) \$	(75) \$	(78) \$	(80)	\$	(76)	Þ	(262) \$ 1,421	(307) \$	(324)
Charges related to the long-term loyalty agreement with Air Canada <sup>4</sup>	17	1,42	' I	_	_	_		_	_	_	(607)		_		-	(607)	_
Charges associated with the acquisition of Greystone <sup>5</sup>	18	13	- 5)	(25)	(26)	(24)		(30)	(26)	(30)	(31)		_		(100)	(117)	_
Charges associated with the Scottrade transaction <sup>6</sup>	19	(4	3)	(23)	(20)	(24)		(30)	(20)	(30)	(31)		(25)		(100)	(117)	(193)
Impact from U.S. tax reform <sup>7</sup>	20		_	_	_	_		_	_	_	_		(23)		_	_	(48)
Total	21	\$ 1,33	5 \$	(88) \$	(94) \$	(94)	\$	(104) \$	(101) \$	(108) \$	(718)	\$	(101)	\$	1.059 \$	(1.031) \$	(565)
	2.	ψ 1,00	Ψ	(00) \$	(04) ¢	(04)	Ψ	(104) ¢	(101) ¢	(100) ψ	(110)	Ψ	(101)	Ŷ	1,000 \$	(1,001) \$	(000)
Less: Impact of income taxes				(0) 0	(2) 2						(1.8)		((	-		(10) 0	()
Amortization of intangibles <sup>2,8</sup>	22		8) \$	(9) \$	(9) \$	· · /	\$	(12) \$	(11) \$	(12) \$	()	\$	(13)	\$	(37) \$	(48) \$	(55)
Net gain on sale of the investment in TD Ameritrade <sup>3</sup>	23	(82	9)	-	-	-		-	-	-	-		-		(829)	_	-
Charges related to the long-term loyalty agreement with Air Canada <sup>4</sup>	24		-	-	_	-		-	-	-	(161)		-		_	(161)	-
Charges associated with the acquisition of Greystone <sup>5</sup>	25 26		1)	-	(1)	-		(2)	-	(2)	(1)		-		(2)	(5)	-
Charges associated with the Scottrade transaction <sup>6</sup> Impact from U.S. tax reform <sup>7</sup>	20 27		-	_	_	_		_	_	_	-		-		-	_	(5) 344
Total	28	¢ /83	- 8) \$	(9) \$	(10) \$		\$	(14) \$	(11) \$	(14) \$	(175)	\$	(13)	\$	(868) \$	(214) \$	284
lotai	20			(9) \$	(10) ş	(11)	ψ	(14) \$	(II) ş	(14) Ş	(173)	φ	( )	φ	(000) \$	(214) \$	204
Total adjustment for items of note	29	\$ 2,17		(79) \$	(84) \$		\$	(90) \$	(90) \$	(94) \$	(543)	\$	(88)	\$	1,927 \$	(817) \$	(849)
Net Income available to common shareholders – reported	30	\$ 5,07	9 \$	2,180 \$	1,447 \$	2,922	\$	2,788 \$	3,186 \$	3,110 \$	2,332	\$	2,891	\$	11,628 \$	11,416 \$	11,048
After Terringen (Deservers) in Diluted Fermines and Ohene (*)																	
After-Tax Increase (Decrease) in Diluted Earnings per Share (\$) <sup>9</sup>	24	e	2 0	0.02 @	0.02 €	0.02	¢	0.02 @	0.02 *	0.02 *	0.04	¢	0.04	•	0.40	0.14	0.15
Amortization of intangibles <sup>2</sup>	31 32	\$ 0.0		0.03 \$	0.03 \$	0.03	\$	0.03 \$	0.03 \$	0.03 \$	0.04	\$	0.04	\$	0.12 \$	0.14 \$	0.15
Net gain on sale of the investment in TD Ameritrade <sup>3</sup>		(1.2	4)			-		-	-	-	-		-		(1.24)		-
Charges related to the long-term loyalty agreement with Air Canada <sup>4</sup> Charges associated with the acquisition of Greystone <sup>5</sup>	33 34	0.0	-	0.01	0.02	0.02		0.02	0.02	0.02	0.24 0.02		_	1	0.05	0.24 0.06	_
Charges associated with the Scottrade transaction <sup>6</sup>	34 35	0.0	<u>'</u>	0.01	0.02	0.02		0.02	0.02	0.02	0.02		0.01		0.05	0.00	0.10
Impact from U.S. tax reform <sup>7</sup>	35 36			_	_	_		_	_	_	_		0.01		-	_	0.10
Total	30	\$ (1 3	- 0) \$	0.04 \$	0.05 \$		\$	0.05 \$	0.05 \$	0.05 \$	0.30	\$	0.05	\$	(1.07) \$	0.44 \$	0.21
1000	57	ψ (1.2	Ψ/ Ψ	0.0-φ	0.00 Ø	0.00	Ψ	5.05 Ø	0.05 φ	0.05 φ	0.00	Ψ	0.00	Ψ	(1.07) \$	ψ דד.0	0.40

<sup>1</sup> The adjustments for items of note are removed from reported results to arrive at adjusted results.

<sup>2</sup> Amortization of intangibles relates to intangibles acquired as a result of asset acquisitions and business combinations, including the after-tax amounts for amortization of intangibles relating to the Equity in net income of the investment in TD Ameritrade. Although the amortization of software and asset servicing rights are recorded in amortization of intangibles, they are not included for purposes of the items of note.

<sup>3</sup> On October 6, 2020, the Bank acquired an approximately 13.5% stake in Schwab following the completion of Schwab's acquisition of TD Ameritrade (the "Schwab transaction"). As a result, the Bank recognized a net gain on sale of its investment in TD Ameritrade primarily related to a revaluation gain, the release of cumulative foreign currency translation gains offset by the release of designated hedging items and related taxes, and the release of a deferred tax liability related to the Bank's investment in TD Ameritrade, net of direct transaction costs. These amounts were reported in the Corporate segment.

<sup>4</sup> On January 10, 2019, the Bank's long-term loyalty program agreement with Air Canada became effective in conjunction with Air Canada completing its acquisition of Aimia Canada Inc., which operates the Aeroplan loyalty business (the "Transaction"). In connection with the Transaction, the Bank recognized an expense of \$607 million (\$446 million after-tax) in the Canadian Retail segment.

<sup>5</sup> On November 1, 2018, the Bank acquired Greystone Capital Management Inc., the parent company of Greystone Managed Investments Inc. ("Greystone"). The Bank incurred acquisition-related charges including employee shareholders compensation in respect of the purchase price, direct transaction costs, and certain other acquisition-related costs. These amounts have been recorded as an adjustment to net income and were reported in the Canadian Retail segment.

- <sup>6</sup> On September 18, 2017, the Bank acquired Scottrade Bank and TD Ameritrade acquired Scottrade Financial Services Inc. ("Scottrade"), together with the Bank's purchase of TD Ameritrade shares issued in connection with TD Ameritrade acquisition of Scottrade (the "Scottrade transaction"). Scottrade Bank merged with TD Bank, N.A. The Bank and TD Ameritrade incurred acquisition-related charges including employee severance, contract termination fees, direct transaction costs, and other one-time charges. These amounts have been recorded as an adjustment to net income and include charges associated with the Bank's acquisition of Scottrade Bank and the after-tax amounts for the Bank's share of charges associated with TD Ameritrade's acquisition of Scottrade. These amounts were reported in the U.S. Retail segment.
- <sup>7</sup> During 2018, the reduction of the U.S. federal corporate tax rate enacted by the *Tax Cuts and Jobs Act* (the "U.S. Tax Act") resulted in a net charge to earnings of \$392 million, comprising a net \$48 million pre-tax charge related to the write-down of certain tax creditrelated investments, partially offset by the favourable impact of the Bank's share of TD Ameritrade's remeasurement of its deferred income tax balances, and a net \$344 million income tax expense resulting from the remeasurement of the Bank's deferred tax assets and liabilities to the lower base rate of 21% and other related tax adjustments. The earnings impact was reported in the Corporate segment.

<sup>8</sup> The amount reported in 2018 excludes \$31 million relating to the one-time adjustment of associated deferred tax liability balances as a result of the U.S. Tax Act. The impact of this adjustment is included in the Impact from U.S. tax reform item of note.

<sup>9</sup> The impact of the items of note on EPS is calculated by dividing net income available to common shareholders by the weighted-average number of common shares outstanding for the period. As a result, the sum of the quarterly EPS impact may not equal the year-todate EPS impact.

Net Interest Income and M	argin																				
(\$ millions, except as noted)	LIN			2020					2	2019					2018			F	Full Year		
For the period ended	#	Q4	Q3	Q2	Q1		Q4		Q3		Q2		Q1		Q4		2020		2019		2018
Interest Income																					
Loans	1	\$ 6,278	\$ 6,527	\$ 7,324	\$ 8,022	\$	8,117	\$	8,161	\$	7,745	\$	7,902	\$	7,519	\$	28,151	\$	31,925	\$	27,790
Securities	2	1,416	1,484	1,994	2,252		2,295		2,304		2,338		2,454		2,281		7,146		9,391		7,919
Deposits with banks	3	70	55	105	120		126		179		190		188		194		350		683		713
Total interest income	4	7,764	8,066	9,423	10,394	1	0,538		10,644		10,273		10,544		9,994		35,647		41,999		36,422
Interest Expense	_																				
Deposits	5	891	1,053	2,146	,		3,313		3,489		3,349		3,524		3,126		7,163		13,675		10,489
Securitization liabilities	6	69	72	95	127		121		123		129		151		155		363		524		586
Subordinated notes and debentures	/	100	113	106			107		100		93		95		83		426		395		337
Other <sup>1</sup>	8	337	345	616			822		908		830		914	_	874		2,084		3,474		2,771
Total interest expense	9	1,397	1,583	2,963	4,093		4,363		4,620		4,401		4,684	_	4,238		10,036		18,068		14,183
Net Interest Income	10	6,367	6,483	6,460	6,301		6,175		6,024		5,872		5,860		5,756		25,611		23,931		22,239
TEB adjustment	11	44	47	30	38		36		37		33		21		28		159		127		176
Net Interest Income (TEB)	12	\$ 6,411	\$ 6,530	\$ 6,490	\$ 6,339	\$	6,211	\$	6,061	\$	5,905	\$	5,881	\$	5,784	\$	25,770	\$	24,058	\$	22,415
Average total assots (© hillions)	13	\$ 1,718	\$ 1,681	\$ 1,568	\$ 1,449	\$	1,431	\$	1,405	¢	1,352	6	1,370	\$	1,343		1,604	¢	1,390	\$	1,298
Average total assets (\$ billions) Average earning assets (\$ billions)	13	\$ 1,716 1.531	\$ 1,081 1.494	ə 1,506 1,374			1,431	φ	1,405	Þ	1,352	Þ	1,200	φ	1,343	Þ	1,604	φ	1,390	ф	1,296
Average carriery assets (# billions)	14	1,551	1,494	1,574	1,232		1,204		1,240		1,191		1,200		1,105		1,423		1,224		1,143
Net interest margin	15	1.65	<b>%</b> 1.73	% 1.91	% 1.94	%	1.94 %	6	1.93	%	2.02	%	1.94 %	6	1.93 %	6	1.80 %	6	1.96	%	1.95 %

<sup>1</sup> Upon adoption of IFRS 16, Interest expense is recognized on lease liabilities in Net interest income and depreciation expense is recognized on right-of-use (ROU) assets in Non-interest expense. Previously under IAS 17, net rental expense on operating leases were recorded in Non-interest expense.

(\$ millions)	LINE		2020				2019			2018		Full Year	
For the period ended	#	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4	2020	2019	2018
Investment and Securities Services													
Broker dealer fees and commissions	1	\$ 229	\$ 240 \$	231 \$	165	\$ 157 \$	150 \$	155 \$	175	\$ 157	\$ 865 \$	637 \$	577
Full-service brokerage and other securities services	2	309	298	310	307	309	301	297	284	284	1,224	1,191	1,099
Underwriting and advisory	3	157	206	204	150	140	116	174	90	134	717	520	566
Investment management fees	4	157	156	148	162	158	159	157	155	132	623	629	546
Mutual fund management	5	463	441	429	464	452	455	434	427	448	1,797	1,768	1,790
Trust fees	6	26	27	31	31	30	32	32	33	34	115	127	136
Total investment and securities services	7	1,341	1,368	1,353	1,279	1,246	1,213	1,249	1,164	1,189	5,341	4,872	4,714
Credit fees	8	354	359	352	335	322	333	331	303	311	1,400	1,289	1,210
Net securities gain (loss)	9	32	10	(12)	10	31	23	35	(11)	34	40	78	111
Trading income (loss)	10	246	474	368	316	237	398	237	175	322	1,404	1,047	1,052
Income (loss) from non-trading financial instruments													
at fair value through profit or loss	11	11	81	(90)	12	6	31	73	11	22	14	121	48
Income (loss) from financial instruments designated													
at fair value through profit or loss													
Related to insurance subsidiaries <sup>1</sup>	12	(11)	63	19	29	(19)	34	49	31	(25)	100	95	(52)
Deposits	13	12	64	(95)	48	(25)	(9)	7	3	-	29	(24)	-
Loan commitments <sup>2</sup>	14	(35)	(5)	(5)	(49)	(47)	(25)	(10)	5	(20)	(94)	(77)	(114)
Other	15	7	18	(3)	(2)	2	8	7	(3)	(1)	20	14	(4)
Service charges	16	633	571	654	735	743	736	692	714	698	2,593	2,885	2,716
Card services	17	566	458	510	620	578	630	614	643	608	2,154	2,465	2,376
Insurance revenue <sup>1</sup>	18	1,130	1,177	1,127	1,131	1,124	1,088	1,035	1,035	1,047	4,565	4,282	4,045
Other income													
Foreign exchange – non-trading	19	24	77	104	26	94	31	41	72	35	231	238	187
Other <sup>3</sup>	20	1,167	(533)	(214)	(182)	(127)	(16)	(4)	(4)	160	238	(151)	364
Total other income (loss)	21	1,191	(456)	(110)	(156)	(33)	15	37	68	195	469	87	551
Total non-interest income	22	\$ 5,477	\$ 4,182 \$	4,068 \$	4,308	\$ 4,165 \$	4,475 \$	4,356 \$	4,138	\$ 4,380	\$ 18,035 \$	17,134 \$	16,653

<sup>1</sup> The results of the Bank's insurance business within Canadian Retail include both insurance revenue and the changes in fair value from investments that fund policy liabilities which are designated at fair value through profit or loss (FVTPL) within the Bank's property and casualty insurance subsidiaries.

<sup>2</sup> The results of the Bank's economic hedges on loan commitments are included in Other income – Other.

<sup>3</sup> Includes a net gain on sale of its investment in TD Ameritrade primarily related to a revaluation gain, the release of cumulative foreign currency translation gains partially offset by the release of designated hedging items related to the Bank's investment in TD Ameritrade, net of direct transaction costs. For further details, refer to footnote 3 on page 4.

Non-Interest Expenses													
(\$ millions)	LINE		2020				2019	1		2018		Full Year	
For the period ended	#	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4	2020	2019	2018
Salaries and Employee Benefits													
Salaries	1	+ .,	\$ 1,806 \$	1,801 \$		\$ 1,749 \$		1,701 \$		\$ 1,652	<b>\$</b> 7,118 \$	6,879 \$	6,162
Incentive compensation	2	666	802	659	765	667	693	680	684	638	2,892	2,724	2,592
Pension and other employee benefits	3	446	442	467	526	328	418	418	477	390	1,881	1,641	1,623
Total salaries and employee benefits	4	2,881	3,050	2,927	3,033	2,744	2,849	2,799	2,852	2,680	11,891	11,244	10,377
Occupancy <sup>1</sup>													
Rent	5	128	74	76	71	240	234	237	233	229	349	944	913
Depreciation and impairment losses	6	365	249	249	238	109	103	97	96	97	1,101	405	371
Other	7	147	127	137	129	126	109	120	131	126	540	486	481
Total occupancy	8	640	450	462	438	475	446	454	460	452	1,990	1,835	1,765
Equipment <sup>1</sup>													
Rent	9	72	67	75	57	65	59	60	61	51	271	245	207
Depreciation and impairment losses	9 10	64	51	55	53	57	47	48	48	52	223	200	207
Other	10	226	203	191	173	196	180	174	170	173	793	720	661
Total equipment	12	362	321	321	283	318	286	282	279	276	1,287	1,165	1,073
· · · · · · · · · · · · · · · · · · ·												,	
Amortization of Other Intangibles													
Software and asset servicing rights	13	169	165	161	156	161	145	144	139	164	651	589	584
Other	14	38	38	44	46	50	50	55	56	53	166	211	231
Total amortization of other intangibles	15	207	203	205	202	211	195	199	195	217	817	800	815
-													
Marketing and Business Development	16	224	152	170	194	206	197	206	160	257	740	769	803
Restructuring Charges	17	(8)	-	(3)	(5)	154	27	(5)	(1)	-	(16)	175	73
Brokerage-Related and Sub-Advisory Fees	18	94	89	94	85	86	84	83	83	91	362	336	359
Professional and Advisory Services	19	347	248	284	265	379	296	320	327	407	1,144	1,322	1,194
Other Expenses <sup>2,3</sup>	20	962	794	661	972	970	994	910	1,500	986	3,389	4,374	3,736
Total non-interest expenses	21	\$ 5,709	\$ 5,307 \$	5,121 \$	5,467	\$ 5,543	\$ 5,374 \$	5,248 \$	5,855	\$ 5,366	\$ 21,604 \$	22,020 \$	20,195

<sup>1</sup> Upon adoption of IFRS 16, Interest expense is recognized on lease liabilities in Net interest income and depreciation expense is recognized on ROU assets in Non-interest expense. Previously under IAS 17, net rental expense on operating leases were recorded in Non-interest expense. Remaining rent expenses reflect the payments exempt from IFRS 16.

<sup>2</sup> Includes the retailer program partners' share of the U.S. strategic cards portfolio.

<sup>3</sup> Includes \$607 million in connection with the Bank's long-term loyalty program agreement with Air Canada in the first quarter of 2019. For further details, refer to footnote 4 on page 4.

## Restructuring Charges<sup>1</sup>

(\$ millions)	LINE		2020	)			2019			2018	F	ull Year	
For the period ended	#	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4	2020	2019	2018
			1										
Balance at beginning of period	1	\$ 101	\$ 116 \$	134 \$	241	\$ 104 \$	94 \$	105 \$	121 \$	\$ 127	<b>\$ 241</b> \$	121 \$	117
Impact of adoption of IFRS 16 <sup>2</sup>	2	-	-	-	(75)	-	-	-	-	-	(75)	-	-
Additions	3	-	-	-	-	155	29	-	-	3	-	184	84
Amount used	4	(7)	(13)	(18)	(32)	(16)	(16)	(6)	(15)	(6)	(70)	(53)	(72)
Release of unused amounts	5	(8)	-	(3)	(5)	(1)	(2)	(5)	(1)	(3)	(16)	(9)	(11)
Foreign currency translation adjustments and other	6	4	(2)	3	5	(1)	(1)	-	-	-	10	(2)	3
Balance at end of period	7	\$90	\$ 101 \$	116 \$	134	\$ 241 \$	104 \$	94 \$	105	\$ 121	<b>\$ 90</b> \$	241 \$	121

<sup>1</sup> Certain comparative numbers have been reclassified to conform with the presentation adopted in the current year.

<sup>2</sup> Upon adoption of IFRS 16, provisions for onerous lease contracts were adjusted against the ROU assets. Refer to Notes 4 and 15 of the 2020 Annual Consolidated Financial Statements for further details.

#### RESULTS OF OPERATIONS

(\$ millions, except as noted)	LINE			2020								2019					2018			F	ull Year		
For the period ended	#	Q4	Q3		Q2		Q1		Q4		Q3		Q2		Q1		Q4		2020		2019		2018
Net interest income	1	\$ 2,982	\$ 2,910	\$	3,002	\$	3,167	\$	3,173	\$	3,122	\$	3,010	\$	3,044	\$	3,022	\$	12,061	\$	12,349	\$	11,576
Non-interest income	2	3.047	3,116	Ψ	3.021	Ψ	3.088	Ψ	2.960	Ψ	3.024	Ψ	2.949	Ψ	2.944	Ψ	2.830	Ψ	12,001	Ψ	11.877	Ψ	11,137
Total revenue	3	6,029	6,026		6,023		6,255	-	6,133		6.146		5.959		5,988		5,852		24,333		24,226		22,713
Provision for credit losses <sup>1</sup>	5	0,025	0,020		0,020		0,200		0,100		0,140		0,000		5,500		5,052		24,000		24,220		22,710
Impaired	4	199	372		365		320		324		282		256		264		245		1,256		1.126		927
Performing	5	52	579		788		71		76		34		230		46		18		1,200		180		71
Total provision for credit losses	6	251	951		1.153		391	_	400		316		24		310	+	263		2,746		1,306		998
Insurance claims and other related expenses	7	630	805		671		780		705		712		668		702		684		2,746		2,787		2.444
Non-interest expenses <sup>2</sup>	8	2,684	2,533		2,588		2,636		2,637		2,533		2,481		3,084		2,530		10.441		10,735		2,444 9,473
•	9							_			2,535		2,481			-			/				
Income (loss) before income taxes	9 10	2,464 662	1,737 474		1,611		2,448 659		2,391 646		2,585 695		2,530		1,892 513		2,375 634		8,260 2,234		9,398 2,535		9,798
Provision for (recovery of) income taxes	-				439											-		_	1 -		1		2,615
Net income – reported	11	1,802	1,263		1,172		1,789		1,745		1,890		1,849		1,379		1,741		6,026		6,863		7,183
Adjustments for items of note, net of income taxes <sup>3</sup>	12	24	25		25		24	_	28		26		28		476		-		98		558		-
Net income – adjusted	13	\$ 1,826	\$ 1,288	\$	1,197	\$	1,813	\$	1,773	\$	1,916	\$	1,877	\$	1,855	\$	1,741	\$	6,124	\$	7,421	\$	7,183
Average common equity (\$ billions)	14	\$ 17.7	\$ 17.8	\$	17.5	\$	19.2	\$	18.3	\$	18.0	\$	17.5	\$	17.3	\$	15.3	\$	18.0	\$	17.8	\$	15.0
Return on common equity - reported <sup>4</sup>	15	40.5	6 28.3	%	27.2	%	37.1	%	37.9	%	41.7	%	43.2	%	31.6 %	6	45.1 %	6	33.4	%	38.6	%	47.8
Return on common equity – adjusted <sup>4</sup>	16	41.0	28.8		27.8		37.6		38.5		42.2		43.9		42.5		45.1		33.9		41.7		47.8
Key Performance Indicators																							
(\$ billions, except as noted)																							
	17	\$ 144	\$ 143	\$	144	\$	141	\$	118	\$	117	¢	115	\$	110	¢	109		144	\$	118	\$	109
Common Equity Tier 1 Capital risk-weighted assets <sup>5</sup>	17	ə 144	φ 143	Þ	144	Ф	141	¢	110	Þ	117	\$	115	Ф	110	Ф	109	\$	144	Ф	110	ф	109
Average loans – personal																							
Real estate secured lending	10		000.4				000.4		407.7		405.0		400.0		100.1		100 5						100.0
Residential mortgages	18	207.5	203.1		200.9		200.1		197.7		195.0		193.3		193.4		192.5		202.9		194.9		190.6
Home Equity Line of Credit (HELOC) –	19	59.9	58.3		57.4		56.8		55.5		53.7		52.1		51.3		49.1		58.1		53.1		44.1
Real estate secured lending – amortizing	20	267.4	261.4		258.3		256.9		253.2		248.7		245.4		244.7		241.6		261.0		248.0		234.7
HELOC – non-amortizing <sup>6</sup>	21	32.8	33.1		33.6		33.9		34.6		34.9		34.9		35.2		35.5		33.4		34.9		35.6
Indirect auto <sup>6</sup>	22	27.5	26.2		26.0		26.1		25.8		25.2		24.7		24.7		24.5		26.4		25.1		23.5
Other <sup>6</sup>	23	17.4	17.1		17.9		18.3		18.5		18.3		18.1		18.3		18.5		17.7		18.3		18.0
Credit card	24	16.9	17.1		18.8		20.0	_	19.9		19.9		19.3		19.7		19.3		18.2		19.7		19.2
Total average loans – personal	25	362.0	354.9		354.6		355.2		352.0		347.0		342.4		342.6		339.4		356.7		346.0		331.0
Average loans and acceptances – business	26	84.6	85.3		85.3		82.2		81.6		79.9		78.0		76.2		75.1		84.4		78.9		72.6
Average deposits																							
Personal	27	234.4	227.5		213.3		208.5		203.5		199.8		196.6		194.0		191.6		221.0		198.5		190.3
Business	28	143.3	135.6		121.8		120.3		116.2		113.1		111.0		112.9		112.8		130.3		113.3		111.0
Wealth	29	34.9	33.3		30.0		25.8		24.6		24.4		24.5		23.9		23.7		31.0		24.3		23.9
Net interest margin including securitized assets	30		6 2.68		2.83	%	2.94	%	2.96	%	2.96	%	2.99	%	2.94 %	6	2.94 %	6	2.79	%	2.96	%	2.91
Assets under administration (AUA)	31	\$ 433	\$ 434	\$	406	\$	439	\$	422	\$	419	\$	421	\$	396	\$	389	\$	433	\$	422	\$	389
Assets under management (AUM)	32	358	366		346		365		353		350		349		332	1	289		358		353		289
Gross originated insurance premiums (\$ millions)	33	1,297	1,360		1,097		1,042		1,240		1,252		1,048		937	1	1,127		4,796		4,477		4,125
Efficiency ratio – reported	34	44.5		%	43.0	%	42.1	%	43.0	%		%	41.6	%	51.5 %	6	43.2 %	6	42.9	%	44.3	%	41.7
Efficiency ratio – adjusted	35	44.1	41.6		42.5		41.8		42.5		40.8		41.1		40.8	1	43.2		42.5		41.3		41.7
Non-interest expenses – adjusted <sup>3</sup>	36	\$ 2,659	\$ 2,508	\$	2,562	\$	2,612	\$		\$	2,507	\$	2,451	\$	2,446	\$	2,530	\$	10,341	\$	10,011	\$	9,473
Number of Canadian retail branches at period end	37	1,085	1,087	Ŧ	1,087	Ŧ	1,088	Ť	1,091	7	1,097	7	1,100	Ŷ	1,099	Ť	1,098	Ť.	1,085	7	1,091	+	1,098
Average number of full-time equivalent staff	38	40.725	40.652		40.712		41.394		41.650		41.583		40.498		39,997	1	39.283		40.872		40.936		38,560
		,	.0,002				,		,000		,000		,		,	1	,=				.0,000		10,000

<sup>1</sup> Impaired provision for credit loss (PCL) represents Stage 3 PCL on financial assets. Performing represents Stage 1 and Stage 2 PCL on financial assets, loan commitments, and financial guarantees.

<sup>2</sup> Includes restructuring charges of \$12 million in the fourth quarter of 2019.

<sup>4</sup> Capital allocated to the business segments was reduced to 9% CET1 Capital effective the second quarter of 2020 compared with 10.5% in the first quarter of 2020, 10% in fiscal 2019, and 9% in fiscal 2018.

<sup>5</sup> Amounts are calculated in accordance with the Basel III regulatory framework.

<sup>6</sup> HELOC, Indirect auto, and Other are included in Consumer instalment and other personal on the Interim Consolidated Balance Sheet.

RESULTS OF OPERATIONS																							
(\$ millions, except as noted) For the period ended	LINE #	Q4	Q3	2020	Q2		Q1		Q4		Q3	2019	Q2		Q1		2018 Q4		2020	F	ull Year 2019		2018
Net interest income	1	\$ 2,071	\$ 2,25	3 \$	2,311	\$	2,196	\$	2,232	\$	2,241	\$	2,231	\$	2,247	\$	2,145	\$	8,834	\$	8,951	\$	8,176
Non-interest income <sup>1</sup>	2	646	59	5	491		706		717		745		677		701		713		2,438		2,840		2,768
Total revenue	3	2,717	2,85	1	2,802		2,902		2,949		2,986		2,908		2,948		2,858		11,272		11,791		10,944
Provision for credit losses <sup>2</sup>																							
Impaired	4	147	29	)	287		273		268		184		199		285		205		997		936		776
Performing	5	425	60	7	850		46		27		71		27		21		39		1,928		146		141
Total provision for credit losses	6	572	89	7	1,137		319		295		255		226		306		244		2,925		1,082		917
Non-interest expenses <sup>3</sup>	7	1,660	1,64	3	1,680		1,593		1,669		1,604		1,527		1,611		1,637		6,579		6,411		6,100
Income (loss) before income taxes	8	485	30		(15)		990		985		1,127		1,155		1,031		977		1,768		4,298		3,927
Provision for (recovery of) income taxes <sup>1</sup>	9	(47)	(4	<i>'</i>	(117)		45		85		134		150		102		91		(167)		471		432
U.S. Retail Bank net income – reported	10	532	35	3	102		945		900		993		1,005		929		886		1,935		3,827		3,495
Adjustments for items of note, net of income taxes <sup>4</sup>	11	-		-	-		-		-		-		-		-		-		-		-		16
U.S. Retail Bank net income – adjusted	12	532	35	3	102		945		900		993		1,005		929		886		1,935		3,827		3,511
Equity in net income of an investment in TD Ameritrade -																							
reported <sup>1.5,6,7</sup>	13	339	31	7	234		201		291		294		258		311		228		1,091		1,154		693
Adjustments for items of note, net of income taxes <sup>8</sup>	14	-		-	-		-		-		-		-		-		25		-		-		172
Equity in net income of an investment in TD Ameritrade -																							
adjusted <sup>1,5,7</sup>	15	339	31		234		201		291		294		258		311		253		1,091		1,154		865
Net income – adjusted	16	871	67	3	336		1,146		1,191		1,287		1,263		1,240		1,139		3,026		4,981		4,376
Net income – reported	17	\$ 871	\$ 67	3\$	336	\$	1,146	\$	1,191	\$	1,287	\$	1,263	\$	1,240	\$	1,114	\$	3,026	\$	4,981	\$	4,188
Average common equity (\$ billions)	18	\$ 38.6	\$ 40.	1 \$	39.5	\$	41.1	\$	40.1	\$	39.7	\$	39.2	\$	38.9	\$	34.7	\$	39.8	\$	39.5	\$	34.3
Return on common equity – reported <sup>9</sup>	19	9.0 %	6.	7%	3.7	%	11.1 %	Ď	11.8	%	12.9	%	13.2	%	12.6 %		12.8 %		7.7	6	12.6	%	12.2
Return on common equity – adjusted <sup>9</sup>	20	9.0	6.	7	3.7		11.1		11.8		12.9		13.2		12.6		13.0		7.7		12.6		12.8
Key Performance Indicators																							
(\$ billions, except as noted)																							
Common Equity Tier 1 Capital risk-weighted assets <sup>10</sup>	21	\$ 233	\$ 23	1 \$	274	\$	247	\$	249	\$	249	\$	249	\$	242	\$	244	\$	233	\$	249	\$	244
Average loans – personal																							
Residential mortgages	22	39.2	39.	2	38.5		36.2		34.5		32.8		32.3		32.0		30.7		38.3		32.9		29.5
Consumer instalment and other personal																							
HELOC	23	10.6	11.	2	11.5		11.3		11.4		11.8		12.0		12.3		12.3		11.1		11.9		12.3
Indirect auto	24	32.8	33.	1	33.8		32.8		32.3		30.9		30.0		30.1		29.5		33.2		30.8		29.1
Other	25	1.4	1.	5	1.6		1.4		1.2		1.2		1.0		0.9		0.7		1.5		1.1		0.8
Credit card	26	16.7	17.	5	19.0		19.2		18.2		17.9		17.7		18.2		16.8		18.1		18.0		16.1
Total average loans – personal	27	100.7	102.	3	104.4		100.9		97.6		94.6		93.0		93.5		90.0		102.2		94.7		87.8
Average loans and acceptances – business	28	128.9	137.	Э	126.3		116.2		116.9		116.7		115.7		113.6		108.0		127.3		115.7		106.1
Average deposits																							
Personal	29	142.8	143.	5	133.3		124.4		122.0		122.8		122.7		119.1		115.2		136.0		121.7		113.0
Business	30	133.4	131.	5	109.3		99.5		97.1		92.7		90.9		90.5		89.3		118.5		92.8		85.4
Schwab and TD Ameritrade insured deposit accounts	31	189.9	193.	1	179.3		148.0		140.7		137.0		139.4		144.7		139.2		177.6		140.4		140.0
Net interest margin <sup>11</sup>	32	2.27 %	2.5	) %	2.93	%	3.07 %	Ď	3.18	%	3.27	%	3.38	%	3.42 %		3.33 %		2.69	6	3.31	%	3.29
Assets under administration	33	\$ 33	\$ 3	1\$	30	\$	29	\$	28	\$	27	\$	27	\$	26	\$	25	\$	33	\$	28	\$	25
Assets under management	34	52	5	4	53		59	1	58		57		63		60		68		52		58		68
Efficiency ratio – reported	35	61.1 %	57.	7 %		%	54.9 %	Ď		%	53.7	%		%	54.6 %		57.3 %		58.4	%		%	55.7
Efficiency ratio – adjusted	36	61.1	57.	7	60.0		54.9	1	56.6		53.7		52.5		54.6		57.3		58.4		54.4		55.5
Non-interest expenses – adjusted (\$ millions)	37	\$ 1,660	\$ 1,64	5 <b>\$</b>	1,680	\$	1,593	\$	1,669	\$	1,604	\$	1,527	\$	1,611	\$	1,637	\$	6,579	\$	6,411	\$	6,079
Number of U.S. retail stores as at period end <sup>12</sup>	38	1,223	1,22		1,220		1,220	1	1,241		1,238		1,238		1,240	Ľ	1,257	Ľ	1,223	-	1,241		1,257
Average number of full-time equivalent staff	39	26,460	26.40		26.389		26.261	1	26.513		26,590		26,735		26.864	1	27.015	1	26.380		26.675		26.594

<sup>1</sup> During 2018, the reduction of the U.S. federal corporate tax rate enacted by the U.S. Tax Act resulted in an adjustment to the Bank's U.S. deferred tax assets and liabilities to the lower base rate of 21% as well as an adjustment to the Bank's carrying balances of certain tax credit-related investments and its investment in TD Ameritrade. The earnings impact was reported in the Corporate segment.

<sup>2</sup> Includes all Federal Deposit Insurance Corporation (FDIC) covered loans and other ACI loans. Impaired PCL represents Stage 3 PCL on financial assets. Performing PCL represents Stage 1 and Stage 2 PCL on financial assets, loan commitments, and financial guarantees.

<sup>3</sup> Includes restructuring charges of \$68 million in the fourth quarter of 2019.

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<sup>4</sup> Items of note relate to the charges associated with the Bank's acquisition of Scottrade Bank. Refer to footnote 6 on page 4.

<sup>5</sup> Includes the net impact of internal management adjustments which are reclassified to other reporting lines in the Corporate segment.

<sup>6</sup> The after-tax amounts for amortization of intangibles relating to the Equity in net income of the investment in TD Ameritrade is recorded in the Corporate segment with other acquired intangibles.

<sup>7</sup> The Bank's share of TD Ameritrade's earnings is reported with a one-month lag. The same convention is being followed for Schwab, and the Bank will begin recording its share of Schwab's earnings on this basis in the first quarter of fiscal 2021. Refer to "Significant Event" in the "Financial Results Overview" section of the 2020 MD&A for further details.

<sup>8</sup> Includes the impact of items of note relating to the Bank's share of charges associated with TD Ameritrade's acquisition of Scottrade. Refer to footnote 6 on page 4.

<sup>9</sup> Capital allocated to the business segments was reduced to 9% CET1 Capital effective the second quarter of 2020 compared with 10.5% in the first quarter of 2020, 10% in fiscal 2019, and 9% in fiscal 2018.

<sup>10</sup> Amounts are calculated in accordance with the Basel III regulatory framework.

<sup>11</sup> Net interest margin excludes the impact related to deposit sweep arrangements and the impact of intercompany deposits and cash collateral. In addition, the value of tax-exempt interest income is adjusted to its equivalent before-tax value.

<sup>12</sup> Includes full-service retail banking stores.

## U.S. Retail Segment – U.S. Dollars

#### RESULTS OF OPERATIONS

RESULTS OF OPERATIONS	_												
(US\$ millions, except as noted)	LINE		2020					19		2018		Full Year	
For the period ended	#	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4	2020	2019	2018
Net interest income	1	\$ 1,566	1 7		\$ 1,668	+ .,	\$ 1,686	\$ 1,676 \$	1,688	\$ 1,646	\$ 6,561	\$ 6,737	\$ 6,350
Non-interest income <sup>1</sup>	2	488	437	358	536	543	561	507	528	547	1,819	2,139	2,151
Total revenue	3	2,054	2,085	2,037	2,204	2,230	2,247	2,183	2,216	2,193	8,380	8,876	8,501
Provision for credit losses <sup>2</sup>													
Impaired	4	111	211	208	208	203	138	150	214	157	738	705	605
Performing	5	322	444	606	35	20	53	20	16	30	1,407	109	108
Total provision for credit losses	6	433	655	814	243	223	191	170	230	187	2,145	814	713
Non-interest expenses <sup>3</sup>	7	1,254	1,205	1,218	1,210	1,261	1,208	1,148	1,209	1,256	4,887	4,826	4,739
Income (loss) before income taxes	8	367	225	5	751	746	848	865	777	750	1,348	3,236	3,049
Provision for (recovery of) income taxes <sup>1</sup>	9	(36)	(35)	(82)	34	65	101	112	77	70	(119)	355	334
U.S. Retail Bank net income – reported	10	403	260	87	717	681	747	753	700	680	1,467	2,881	2,715
Adjustments for items of note, net of income taxes <sup>4</sup>	11	-	-	-		-	-	-	-	-	-	-	13
U.S. Retail Bank net income – adjusted	12	403	260	87	717	681	747	753	700	680	1,467	2,881	2,728
Equity in net income of an investment in TD Ameritrade –													
reported <sup>1,5,6,7</sup>	13	255	230	174	152	219	220	195	235	175	811	869	538
Adjustments for items of note, net of income taxes <sup>8</sup>	14	-	-	-	-	-	-	-	-	19	-	-	135
Equity in net income of an investment in TD Ameritrade –	45		000		150	010	000	405	005	101			070
adjusted <sup>1,5,7</sup>	15	255	230	174	152	219	220	195	235	194	811	869	673
Net income – adjusted	16 17	658 \$658	490 \$ 490	261	869 \$869	900 \$ 900	967	948 \$ 948 \$	935	874 \$ 855	2,278 \$2,278	3,750	3,401 \$3,253
Net income – reported	17	ə 658	\$ 490	\$ 261	\$ 869	\$ 900	\$ 967	\$ 948 \$	935	\$ 855	\$ 2,278	\$ 3,750	\$ 3,253
Average common equity (US\$ billions)	18	\$ 29.2			\$ 31.1		\$ 29.9	\$ 29.4 \$	29.3	\$ 26.6	\$ 29.6	\$ 29.7	\$ 26.6
Return on common equity – reported <sup>9</sup>	19	9.0 %	6.7 %	3.7 %	11.1 %	11.8 %	12.9 %		12.6 %	12.8 %	7.7 9	<b>%</b> 12.6 °	
Return on common equity – adjusted <sup>9</sup>	20	9.0	6.7	3.7	11.1	11.8	12.9	13.2	12.6	13.0	7.7	12.6	12.8
Key Performance Indicators													
(US\$ billions, except as noted)													
Common Equity Tier 1 Capital risk-weighted assets <sup>10</sup>	21	\$ 175	\$ 172	\$ 197	\$ 187	\$ 189 \$	188 \$	186 \$	184	\$ 185	\$ 175	\$ 189	\$ 185
Average loans – personal		•	• ··-	• •••	• •••	• ••• •				• •••	•		• •••
Residential mortgages	22	29.6	28.7	28.0	27.2	26.0	24.7	24.2	23.9	23.5	28.4	24.8	22.9
Consumer instalment and other personal													
HELOC	23	8.0	8.2	8.3	8.5	8.6	8.9	9.0	9.3	9.4	8.2	9.0	9.5
Indirect auto	24	24.8	24.4	24.5	24.6	24.4	23.3	22.6	22.6	22.6	24.6	23.2	22.6
Other	25	1.1	1.1	1.2	1.1	1.1	0.9	0.8	0.7	0.7	1.1	0.9	0.7
Credit card	26	12.7	12.8	13.8	14.4	13.7	13.4	13.2	13.7	12.9	13.4	13.4	12.5
Total average loans – personal	27	76.2	75.2	75.8	75.8	73.8	71.2	69.8	70.2	69.1	75.7	71.3	68.2
Average loans and acceptances – business	28	97.5	100.8	91.6	87.3	88.3	87.9	86.8	85.3	82.9	94.4	87.1	82.4
Average deposits													
Personal	29	108.0	104.9	96.7	93.5	92.1	92.4	92.2	89.5	88.4	100.8	91.5	87.8
Business	30	100.9	96.2	79.3	74.7	73.4	69.8	68.2	68.0	68.6	87.8	69.9	66.3
Schwab and TD Ameritrade insured deposit accounts	31	143.6	141.5	129.9	111.2	106.3	103.2	104.7	108.6	106.8	131.6	105.7	108.8
Net interest margin <sup>11</sup>	32	2.27 %	2.50 %	2.93 %	3.07 %	3.18 %	3.27 %	3.38 %	3.42 %	3.33 %	2.69	% 3.31 9	% 3.29 %
Assets under administration	33	24	23	21	22	21	20	20	19	19	24	21	19
Assets under management	34	39	40	38	44	44	43	47	46	52	39	44	52
Efficiency ratio – reported	35	61.1 %	57.8 %	59.8 %	54.9 %	56.5 %	53.8 %		54.6 %	57.3 %	58.3		
Efficiency ratio – adjusted	36	61.1	57.8	59.8	54.9	56.5	53.8	52.6	54.6	57.3	58.3	54.4	55.5
Non-interest expenses – adjusted (\$ millions)	37	\$ 1,254			\$ 1,210		\$ 1,208	\$ 1,148 \$	1,209	\$ 1,256	\$ 4,887	\$ 4,826	\$ 4,722
Number of U.S. retail stores as at period end <sup>12</sup>	38	1,223	1,220	1,220	1,220	1,241	1,238	1,238	1,240	1,257	1,223	1,241	1,257
Average number of full-time equivalent staff	39	26,460	26,408	26,389	26,261	26,513	26,590	26,735	26,864	27,015	26,380	26,675	26,594

<sup>1</sup> During 2018, the reduction of the U.S. federal corporate tax rate enacted by the U.S. Tax Act has resulted in an adjustment to the Bank's U.S. deferred tax assets and liabilities to the lower base rate of 21% as well as an adjustment to the Bank's carrying balances of certain tax credit-related investments and its investment in TD Ameritrade. The earnings impact was reported in the Corporate segment.

<sup>2</sup> Includes all FDIC covered loans and other ACI loans. Impaired PCL represents Stage 3 PCL on financial assets. Performing PCL represents Stage 1 and Stage 2 PCL on financial assets, loan commitments, and financial guarantees.

<sup>3</sup> Includes restructuring charges of \$52 million in the fourth quarter of 2019.

<sup>4</sup> Items of note relate to the charges associated with the Bank's acquisition of Scottrade Bank. Refer to footnote 6 on page 4.

<sup>5</sup> Includes the net impact of internal management adjustments which are reclassified to other reporting lines in the Corporate segment.

<sup>6</sup> The after-tax amounts for amortization of intangibles relating to the Equity in net income of the investment in TD Ameritrade is recorded in the Corporate segment with other acquired intangibles.

<sup>7</sup> The Bank's share of TD Ameritrade's earnings is reported with a one-month lag. The same convention is being followed for Schwab, and the Bank will begin recording its share of Schwab's earnings on this basis in the first quarter of fiscal 2021.

Refer to "Significant Event" in the "Financial Results Overview" section of the 2020 MD&A for further details.

<sup>8</sup> Includes the impact of items of note relating to the Bank's share of charges associated with TD Ameritrade's acquisition of Scottrade. Refer to footnote 6 on page 4.

<sup>9</sup> Capital allocated to the business segments was reduced to 9% CET1 Capital effective the second quarter of 2020 compared with 10.5% in the first quarter of 2020, 10% in fiscal 2019, and 9% in fiscal 2018.

<sup>10</sup> Amounts are calculated in accordance with the Basel III regulatory framework.

<sup>11</sup> Net interest margin excludes the impact related to deposit sweep arrangements and the impact of intercompany deposits and cash collateral. In addition, the value of tax-exempt interest income is adjusted to its equivalent before-tax value.

<sup>12</sup> Includes full-service retail banking stores.

#### RESULTS OF OPERATIONS

Net interest income (TEB)     1       Non-interest income <sup>1</sup> 2	Q4 609 \$ 645	<b>Q3</b> 531 \$	<b>Q2</b> 493	Q1	Q4	Q3	Q2	Q1	Q4	2020			
Non-interest income <sup>1</sup> 2	645		403						4	2020		2019	2018
Non-interest income <sup>1</sup> 2	645			\$ 357	\$ 278	\$ 198 \$	262 \$	173 \$	273	\$ 1,990	\$	911	§ 1,150
		866	768	689	570	716	625	409	658	2,968	Ŷ	2,320	2,367
Total revenue 3	1,254	1,397	1,261	1,046	848	914	887	582	931	4,958		3,231	3,517
Provision for (recovery of) credit losses <sup>2</sup>													
Impaired <sup>1</sup> 4	(19)	52	194	52	8	12	-	-	-	279		20	(8)
Performing 5	13	71	180	(35)	33	(11)	(5)	7	8	229		24	11
Total provision for (recovery of) credit losses 6	(6)	123	374	17	41	1	(5)	7	8	508		44	3
Non-interest expenses <sup>3</sup> 7	581	669	616	652	600	594	597	602	551	2,518		2,393	2,125
Income (loss) before income taxes 8	679	605	271	377	207	319	295	(27)	372	1,932		794	1,389
Provision for (recovery of) income taxes (TEB) <sup>4</sup> 9	193	163	62	96	47	75	74	(10)	86	514		186	335
Net income (loss) – reported 10 \$	486 \$	442 \$	209	\$ 281	\$ 160	\$244\$	221 \$	(17) \$	286	\$ 1,418	\$	608	\$ 1,054
				• • • •	<b>• • • •</b>		7.0 0	7.0		<b>^</b>			
Average common equity (\$ billions) 11 \$	8.4 \$	8.9 \$	8.2	\$ 8.0	\$ 7.4	\$ 7.2 <b>\$</b>	7.3 \$	7.3 \$	6.2 18.4 %	\$ 8.4		7.3	\$ 6.0
Return on common equity <sup>5,6</sup> 12	23.0 %	19.7 %	10.4 %	5 14.0 %	8.5 %	13.4 %	12.5 %	(0.9) %	18.4 %	16.9	%	8.3 %	17.7 %
Key Performance Indicators													
(\$ billions, except as noted)													
Common Equity Tier 1 Capital risk-weighted assets <sup>7,8</sup> 13 \$	92 \$	95 \$	97	\$ 79	\$ 72 \$	\$73\$	73 \$	73 \$	70	\$ 92	\$	72	\$ 70
Average gross lending portfolio <sup>9</sup> 14	61.0	69.4	65.5	55.1	52.5	49.6	48.0	48.9	47.8	62.7		49.8	45.5
Efficiency ratio 15	46.3 %	47.9 %	48.9 %	62.3 %	70.8 %	65.0 %	67.3 %	103.4 %	59.2 %	50.8	%	74.1 %	60.4 %
Average number of full-time equivalent staff 16	4,659	4,632	4,549	4,517	4,570	4,594	4,502	4,478	4,426	4,589		4,536	4,187
Trading-Related Income (Loss) (TEB) <sup>10</sup>													
Interest rate and credit	437 \$	540 \$	479	\$ 265	\$ 150	\$ 214 \$	149 \$	24 \$	173	\$ 1,721	s	537	565
Foreign exchange 18	152	169	264	182	157	182	158	178	164	767	•	675	680
Equity and other 19	172	233	(118)	165	104	104	104	49	147	452		361	504
Total trading-related income (loss) 20 \$	761 \$	942 \$	625	\$ 612	\$ 411	\$ 500 \$	411 \$	251 \$	484	\$ 2,940	\$	1,573	\$ 1,749

<sup>1</sup> The accrual costs related to credit default swaps (CDS) used to manage Wholesale Banking's corporate lending exposure are recorded in non-interest income. The change in market value of the CDS, in excess of the accrual cost is reported in the Corporate segment.

Impaired PCL represents Stage 3 PCL on financial assets. Performing represents Stage 1 and Stage 2 PCL on financial assets, loan commitments, and financial guarantees.

<sup>3</sup> Includes restructuring charges of \$23 million in the fourth quarter of 2019.

<sup>4</sup> In the first quarter of 2018, the reduction of the U.S. federal corporate tax rate enacted by the U.S. Tax Act resulted in a one-time adjustment to Wholesale Banking's U.S. deferred tax assets and liabilities to the lower base rate of 21%. The earnings impact was reported in the Corporate segment.

<sup>6</sup> Capital allocated to the business segments was reduced to 9% CET1 Capital effective the second quarter of 2020 compared with 10.5% in the first quarter of 2020, 10% in fiscal 2019, and 9% in fiscal 2018.

<sup>6</sup> CVA is included in accordance with OSFI guidance.

<sup>7</sup> Includes capital adjustments provided by OSFI in response to COVID-19 pandemic in the second quarter of 2020, please refer to "Capital Position" section of the MD&A for additional detail.

<sup>8</sup> Amounts are calculated in accordance with the Basel III regulatory framework.

Includes gross loans and bankers' acceptances related to Wholesale Banking, excluding letters of credit, cash collateral, CDS, and allowance for credit losses.

<sup>10</sup> Includes trading-related income reported in net interest income and non-interest income.

#### **RESULTS OF OPERATIONS**

(\$ millions)	LINE		2020					2019			2018		-	ull Year	
For the period ended	#	Q4	Q3	Q2	Q1	Q	4	Q3	Q2	Q1	Q4		2020	2019	2018
Net interest income (loss) <sup>1,2</sup>	1	\$ 705 \$	786 \$	654 \$	581	\$ 4	492 \$	463 \$	369 \$	396	\$ 316	\$	2,726 \$	1,720 \$	1,337
Non-interest income (loss) <sup>2</sup>	2	1,139	(395)	(212)	(175)		(82)	(10)	105	84	179		357	97	381
Total revenue	3	1,844	391	442	406	4	410	453	474	480	495		3,083	1,817	1,718
Provision for (recovery of) credit losses <sup>2,3</sup>															
Impaired	4	32	117	121	161		139	103	138	168	109		431	548	471
Performing	5	68	100	433	31		16	(20)	(6)	59	46		632	49	91
Total provision for (recovery of) credit losses	6	100	217	554	192		155	83	132	227	155		1,063	597	562
Non-interest expenses <sup>3,4</sup>	7	784	459	237	586	6	637	643	643	558	648		2,066	2,481	2,497
Income (loss) before income taxes and equity in net income of an investment															
in TD Ameritrade	8	960	(285)	(349)	(372)	(:	382)	(273)	(301)	(305)	(308)		(46)	(1,261)	(1,341)
Provision for (recovery of) income taxes <sup>1,5</sup>	9	(1,010)	(144)	(134)	(141)	(*	132)	(91)	(132)	(102)	(120)		(1,429)	(457)	(200)
Equity in net income of an investment in TD Ameritrade	10	14	11	13	4		10	9	8	11	7		42	38	50
Net income (loss) – reported <sup>5</sup>	11	1,984	(130)	(202)	(227)	(2	240)	(173)	(161)	(192)	(181)		1,425	(766)	(1,091)
Adjustments for items of note, net of income taxes <sup>6</sup>	12	(2,197)	54	59	59		62	64	66	67	63		(2,025)	259	661
Net income (loss) – adjusted	13	\$ (213) \$	(76) \$	(143) \$	(168)	\$ (*	178) \$	(109) \$	(95) \$	(125)	\$ (118)	\$	(600) \$	(507) \$	(430)
Decomposition of Adjustments for Items of Note, Net of Income Taxes <sup>6</sup>														-	
Amortization of intangibles	14	<b>\$</b> 53\$	54 \$	59 \$	59	\$	62 \$	64 \$	66 \$	67	\$ 63	\$	225 \$	259 \$	269
Net gain on sale of the investment in TD Ameritrade	15	(2,250)	-	-	-		-	-	-	-	-		(2,250)	-	-
Impact from the U.S. tax reform	16	-	-	-	-		-	-	-	-	-		-	-	392
Total adjustments for items of note	17	\$ (2,197) \$	54 \$	59 \$	59	\$	62 \$	64 \$	66 \$	67	\$ 63	\$	(2,025) \$	259 \$	661
Decomposition of Items included in Net Income (Loss) – Adjusted															
Net corporate expenses	18	\$ (302) \$	(153) \$	(199) \$	(179)	\$ (2	201) \$	(156) \$	(176) \$	(182)	\$ (221)	\$	(833) \$	(715) \$	(822)
Other	19	89	77	56	Ì11		23	47	81	39	85		233	190	320
Non-controlling interests	20		_	_	_		_	-	-	18	18		-	18	72
Net income (loss) – adjusted	21	\$ (213) \$	(76) \$	(143) \$	(168)	\$ ( <sup>.</sup>	178) \$	(109) \$	(95) \$	(125)	\$ (118)	\$	(600) \$	(507) \$	(430)
·····		. (=) +	( -) +	、 -/ Ŧ	( /	· (	-, +	( ) +	() +	( == )	. (	_ <u>_</u>	(	(1977) +	( ) = /
Average number of full-time equivalent staff	22	17,849	17,889	17,833	17,458	17	,316	17,277	16,710	16,229	15,864		17,757	16,884	15,042

1 Includes the elimination of TEB adjustments reported in Wholesale Banking's results.

2 Business segment results are presented excluding the impact of asset securitization programs, which are reclassified in the Corporate segment.

PCL relates to the Bank's U.S. strategic cards portfolio. Impaired PCL represents Stage 3 PCL on financial assets. Performing PCL represents Stage 1 and Stage 2 PCL on financial assets, Ioan commitments, and financial guarantees. The retailer program partners' share of revenue and credit losses related to the U.S. strategic cards portfolio is presented in the Corporate segment, with an offsetting amount (representing the partners' net share) recorded in Non-interest expenses, resulting in no impact to Corporate reported Net income (loss). 4

Includes the retailer program partners' share of the U.S. strategic cards portfolio. Also, includes restructuring charges of \$51 million in the fourth quarter of 2019.

5 During 2018, the reduction of the U.S. federal corporate tax rate enacted by the U.S. Tax Act resulted in a net charge to earnings of \$392 million, comprising a net \$48 million pre-tax charge related to the write-down of certain tax credit-related investments, partially offset by the favourable impact of the Bank's share of TD Ameritrade's remeasurement of its deferred income tax balances, and a net \$344 million income tax expense resulting from the remeasurement of the Bank's deferred tax assets and liabilities to the lower base rate of 21% and other related tax adjustments.

6 For detailed footnotes to the items of note, refer to page 4.

Balance Sheet										
(\$ millions)	LINE #	Q4	2020 Q3	Q2	Q1	Q4	2019 Q3	Q2	Q1	2018 Q4
As at ASSETS	#	Q4	40	QZ	Q I	4	63	92	QI I	Q4
Cash and due from banks	1	\$ 6,445	\$ 5,410 \$	5,297 \$	5,073 \$	4,863 \$	5,012 \$	5,009 \$	4,381 \$	4,735
Interest-bearing deposits with banks	2	164,149	161,519	146,760	34,057	25,583	34,697	28,453	31,671	30,720
Trading loans, securities, and other	3	148,318	144,771	131,830	162,475	146,000	142,161	132,805	122,070	127,897
Non-trading financial assets at fair value through profit or loss Derivatives	4 5	8,548 54,242	10,675 77,320	8,668 73,836	7,172 45,604	6,503 48,894	6,033 52,555	4,202 43,624	3,875 45,094	4,015 56,996
Financial assets designated at fair value through profit or loss	6	4,739	6,385	3,579	3,614	4,040	4,018	3,379	3,760	3,618
Financial assets at fair value through other comprehensive income	7	103,285	117,457	120,705	107,872	111,104	116,700	125,109	126,253	130,600
	8	319,132	356,608	338,618	326,737	316,541	321,467	309,119	301,052	323,126
Debt securities at amortized cost, net of allowance for credit losses	9 10	227,679 169,162	200,111 159.672	160,385 167,791	134,854 165,795	130,497 165,935	116,390 162,644	111,544	107,162 132,430	107,171 127,379
Securities purchased under reverse repurchase agreements Loans	10	169,162	159,672	167,791	165,795	105,935	162,644	149,949	132,430	127,379
Residential mortgages	11	252,219	246,137	243,450	238,560	235,640	231,349	227,258	225,700	225,191
Consumer instalment and other personal: HELOC	12	105,791	103,859	104,241	102,300	102,602	101,817	100,350	99,172	98,527
Indirect auto Other	13 14	60,437 19,232	59,800 18,735	59,138 19,291	58,339 19,864	58,151 19,581	56,842 19,563	54,989 19,369	53,724 19,046	54,086 19,466
Credit card	15	32,334	32,640	34,242	37,169	36,564	36,756	36,004	35,726	35,018
Business and government	16	255,799	268,409	293,533	241,617	236,517	233,374	229,423	218,829	217,654
	17	725,812	729,580	753,895	697,849	689,055	679,701	667,393	652,197	649,942
Allowance for loan losses	18 19	(8,289) 717,523	(8,133) 721,447	(6,925) 746,970	(4,683) 693,166	(4,447) 684,608	(3,769) 675,932	(3,778) 663,615	(3,729) 648,468	(3,549) 646,393
Loans, net of allowance for loan losses Other	19	/1/,523	721,447	746,970	693,166	684,608	675,932	663,615	648,468	646,393
Customers' liability under acceptances	20	14,941	13,394	14,395	14,155	13,494	15,219	16,189	17,881	17,267
Investment in Schwab and TD Ameritrade	21	12,174	10,014	10,175	9,456	9,316	9,108	9,027	8,679	8,445
Goodwill Other intangibles	22 23	17,148 2,125	17,229 2,232	17,823 2,369	17,047 2,422	16,976 2,503	17,006 2,565	17,232 2,623	16,941 2,647	16,536 2,459
Land, buildings, equipment, and other depreciable assets	23	10,136	9,625	9,858	9,624	5,513	5,463	5,500	5,353	5,324
Deferred tax assets	25	2,444	1,956	1,623	1,803	1,799	1,898	2,136	2,266	2,812
Amounts receivable from brokers, dealers and clients	26	33,951	20,225	31,427	26,338	20,575	21,169	18,954	26,827	26,940
Other assets	27 28	18,856 111,775	17,863 92,538	20,254 107,924	16,902 97,747	17,087 87,263	16,872 89,300	17,238 88,899	16,748 97,342	15,596 95,379
Total assets	29	\$ 1,715,865	\$ 1,697,305 \$	1,673,745 \$	1,457,429 \$	1,415,290 \$	1,405,442 \$	1,356,588 \$	1,322,506 \$	1.334.903
LIABILITIES		Ţ .,,	+ .,	.,	.,,		.,	.,	.,	.100.1000
Trading deposits	30	\$ 19,177	\$ 22,118 \$	26,398 \$	27,344 \$	26,885 \$	37,796 \$	53,974 \$	82,559 \$	114,704
Derivatives	31 32	53,203	80,685	72,990	45,535	50,051	53,569	42,199	42,665	48,270
Securitization liabilities at fair value Financial liabilities designated at fair value through profit or loss	32	13,718 59,665	13,402 100,339	13,473 94,164	13,082 112,040	13,058 105,131	12,749 95,774	12,738 57,783	12,294 26.885	12,618 16
	34	145,763	216,544	207,025	198,001	195,125	199,888	166,694	164,403	175,608
Deposits										
Personal: Non-term Term	35 36	565,932 59,268	549,332 60,466	544,227 60,439	459,391 59,264	445,424 58,006	433,923 57,615	433,532 56,729	428,040 55,092	424,580 53,064
Banks	30	28,969	20.171	24,545	17.223	16.751	16.560	19.669	16,766	16,712
Business and government	38	481,164	461,309	449,095	372,539	366,796	362,228	365,413	349,440	357,083
	39	1,135,333	1,091,278	1,078,306	908,417	886,977	870,326	875,343	849,338	851,439
Other Acceptances	40	14.941	13,394	14,395	14,155	13.494	15,219	16.189	17,881	17,269
Obligations related to securities sold short	41	34,999	33,783	28,731	37,488	29,656	35,299	36,365	38,890	39,478
Obligations related to securities sold under repurchase agreements	42	188,876	171,881	163,717	126,296	125,856	123,208	107,885	94,762	93,389
Securitization liabilities at amortized cost	43	15,768	15,093	14,516	14,090	14,086	14,179	14,020	13,986	14,683
Amounts payable to brokers, dealers and clients Insurance-related liabilities	44 45	35,143 7.590	17,672 7,601	29,419 6.922	28,162 6.977	23,746 6,920	21,866 6,792	19,323 6,644	26,094 6,698	28,385 6,698
Other liabilities	46	30.476	25.116	23.356	24.330	21.004	21.687	20.259	19.891	19.174
	47	327,793	284,540	281,056	251,498	234,762	238,250	220,685	218,202	219,076
Subordinated notes and debentures	48	11,477	12,477	14,024	10,711	10,725	10,596	8,968	8,893	8,740
Total liabilities	49	1,620,366	1,604,839	1,580,411	1,368,627	1,327,589	1,319,060	1,271,690	1,240,836	1,254,863
EQUITY Shareholders' Equity										
Common shares	50	22,487	22,361	21,766	21,773	21,713	21,722	21,718	21,661	21,221
Preferred shares	51	5,650	5,800	5,800	5,800	5,800	5,800	5,350	5,350	5,000
Treasury shares: Common Preferred	52 53	(37) (4)	(59)	(25)	(131) (7)	(41)	(44)	(49) (6)	(139)	(144)
Contributed surplus	53 54	( <del>4</del> ) 121	(5) 128	(3) 124	161	(6) 157	(4) 157	(6) 162	(3) 158	(7) 193
Retained earnings	55	53,845	49,934	49,702	50,119	49,497	48,818	47,980	46,660	46,145
Accumulated other comprehensive income (loss)	56	13,437	14,307	15,970	11,087	10,581	9,933	9,743	7,983	6,639
New controlling interacts in cubridianian	57	95,499	92,466	93,334	88,802	87,701	86,382	84,898	81,670	79,047
Non-controlling interests in subsidiaries Total equity	58 59	- 95,499	92,466	93,334	- 88,802	87,701	86,382		- 81,670	993 80,040
Total liabilities and equity	59 60	95,499 \$ 1,715,865	\$ 1,697,305 \$	1,673,745 \$	1,457,429 \$	1,415,290 \$	1,405,442 \$	1,356,588 \$	1,322,506 \$	1.334.903
i otal naomiteo alla equity	00	ψ 1,/10,000	φ 1,007,300 φ	1,070,7 <del>4</del> 0 \$	1,401,428 \$	1, <del>4</del> 10,∠80 ⊅	1,400,442 Ø	1,000,000 Ø	1,322,000 Ø	1,004,900

Assets Under Administr	ation and Ma	anagement	t									
(\$ millions)	LINE			2020					2019			2018
As at	#	Q4	Q3		Q2	Q1	Q4	Q3		Q2	Q1	Q4
Assets Under Administration												
U.S. Retail	1 \$	32,557	\$ 30,771	\$	29,818	\$ 28,902	\$ 27,575	\$ 26,765	\$	27,013	\$ 25,591	\$ 25,460
Canadian Retail	2	432,567	434,152		406,128	439,232	422,213	418,870		420,721	395,864	388,724
Total	3 \$	465,124	\$ 464,923	\$	435,946	\$ 468,134	\$ 449,788	\$ 445,635	\$	447,734	\$ 421,455	\$ 414,184
Assets Under Management												
U.S. Retail	4 \$	51,794	\$ 53,801	\$	52,683	\$ 58,858	\$ 57,598	\$ 56,604	\$	62,578	\$ 60,014	\$ 68,137
Canadian Retail	5	357,917	366,205		345,508	365,390	352,976	350,282		348,620	331,672	289,021
Total	6 \$	409,711	\$ 420,006	\$	398,191	\$ 424,248	\$ 410,574	\$ 406,886	\$	411,198	\$ 391,686	\$ 357,158

(\$ millions)	LINE		2020				2019			2018		Full Year	
For the period ended	#	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4	2020	2019	2018
Unrealized Gains (Losses) on Debt Securities at Fair Value													
through Other Comprehensive Income													
Balance at beginning of period	1 \$	566 \$	114 \$	357 \$	323	\$ 365 \$	353 \$	318 \$	245 \$	343	\$ 323 \$	245 \$	51
Impact of adoption of IFRS 9	2	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	1
Change in unrealized gains (losses)	3	66	462	(257)	41	(20)	34	63	33	(81)	312	110	(26
Change in allowance for expected credit losses on debt securities													
at fair value through other comprehensive income	4	1	(5)	6	-	1	-	(2)	-	(1)	2	(1)	(*
Reclassification to earnings of losses (gains)	5	(90)	(5)	8	(7)	(23)	(22)	(26)	40	(16)	(94)	(31)	(22
Net change for the period	6	(23)	452	(243)	34	(42)	12	35	73	(98)	220	78	(284
Balance at end of period	7	543	566	114	357	323	365	353	318	245	543	323	24
Unrealized Gains (Losses) on Equity Securities at Fair Value through Other Comprehensive Income													
Balance at beginning of period	8	(230)	(246)	(8)	(40)	(35)	(29)	3	55	70	(40)	55	11
Impact of adoption of IFRS 9	9	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	(96
Change in unrealized gains (losses)	10	(31)	16	(242)	32	(5)	(6)	_	(35)	(14)	(225)	(46)	4
Reclassification to retained earnings of losses (gains)	11	9	_	4	_	-	-	(32)	(17)	(1)	13	(49)	(2
Net change for the period	12	(22)	16	(238)	32	(5)	(6)	(32)	(52)	(15)	(212)	(95)	3
Balance at end of period	13	(252)	(230)	(246)	(8)	(40)	(35)	(29)	3	55	(252)	(40)	5
Change in Fair Value Due to Credit Risk on Financial Liabilities													
Designated at Fair Value Through Profit or Loss													
Balance at beginning of period	14	(55)	(35)	(47)	14	2	(12)	(10)	-	-	14	-	
Change in fair value due to credit risk on financial liabilities	15	18	(20)	12	(61)	12	14	(2)	(10)	-	(51)	14	
Net change for the period	16	18	(20)	12	(61)	12	14	(2)	(10)	-	(51)	14	
Balance at end of period	17	(37)	(55)	(35)	(47)	14	2	(12)	(10)	-	(37)	14	
Unrealized Foreign Currency Translation Gains (Losses) on Investments in Foreign Operations, Net of Hedging Activities <sup>1</sup>													
Balance at beginning of period	18	9,658	11,906	8,994	8,793	8,897	9,734	8,714	8,826	8,230	8,793	8,826	7,79
Investment in foreign operations	19	(1,972)	(3,240)	4,191	345	(103)	(1,289)	1,358	(131)	780	(676)	(165)	1,32
Hedging activities	20	2,268	1,349	(1,738)	(196)	(1)	615	(460)	26	(251)	1,683	180	(392
Recovery of (provision for) income taxes	21	(597)	(357)	459	52	_	(163)	122	(7)	67	(443)	(48)	10
Net change for the period	22	(301)	(2,248)	2,912	201	(104)	(837)	1,020	(112)	596	564	(33)	1,03
Balance at end of period	23	9,357	9,658	11,906	8,994	8,793	8,897	9,734	8,714	8,826	9,357	8,793	8,82
Gains (losses) on Derivatives Designated as Cash Flow Hedges													
Balance at beginning of period	24	4,368	4,231	1,791	1,491	704	(303)	(1,042)	(2,487)	(2,145)	1,491	(2,487)	(408
Change in gains (losses)	25	(379)	(198)	3,657	485	834	(29)	1,339	1,315	(146)	3,565	3,459	(1,62
Reclassification to earnings of losses (gains)	26	(163)	335	(1,217)	(185)	(47)	1,036	(600)	130	(196)	(1,230)	519	(45
Net change for the period	27	(542)	137	2,440	300	787	1,007	739	1,445	(342)	2,335	3,978	(2,07
Balance at end of period	28	3,826	4.368	4,231	1.791	1.491	704	(303)	(1,042)	(2,487)	3.826	1.491	(2,48
Accumulated Other Comprehensive Income at End of Period	29	5 13,437 \$	14.307 \$	15,970 \$	11.087	1 -	9.933 \$	9.743 \$	7,983 \$	6.639	\$ 13,437 \$	1 -	6.63

<sup>1</sup> Includes a \$1,531 million release of the cumulative foreign currency translation gains from Accumulated Other Comprehensive Income (AOCI) related to the Bank's foreign investment in TD Ameritrade on sale of its investment, with an offsetting AOCI release of the designated hedging items and related taxes against this foreign investment in the fourth quarter of 2020.

Analysis of Change in Equity													
(\$ millions, except as noted) For the period ended	LINE #	Q4	2020 Q3	Q2	Q1	Q4	2019 Q3	Q2	Q1	2018 Q4	F 2020	Full Year 2019	2018
Common Shares	"	47	40	<u>u</u> _	<b>u</b> .	47	40		<b>u</b> .	47	2020	2010	2010
Balance at beginning of period Issued	1	\$ 22,361	\$ 21,766 \$	21,773 \$	21,713	\$ 21,722 \$	21,718 \$	21,661 \$	21,221	\$ 21,099	\$ 21,713 \$	21,221 \$	20,931
Options exercised	2 3	14 112	12 583	12 74	41 69	27 68	45 92	24 98	28 99	28 94	79 838	124 357	152 366
Dividend reinvestment plan Shares issued in connection with acquisitions	3 4	-	- 563	-	- 69	-	92	90	99 366	94	-	366	- 300
Purchase of shares for cancellation and other	5	-	-	(93)	(50)	(104)	(133)	(65)	(53)	-	(143)	(355)	(228)
Balance at end of period	6	22,487	22,361	21,766	21,773	21,713	21,722	21,718	21,661	21,221	22,487	21,713	21,221
Preferred Shares Balance at beginning of period	7	5,800	5,800	5,800	5,800	5,800	5,350	5,350	5,000	4,850	5,800	5,000	4,750
Issue of shares	8	· -	-	-	-	-	450	-	350	400	· -	800	750
Redemption of shares Balance at end of period	9 10	(150) 5,650		5,800	_ 5,800	5,800	5,800	5,350	- 5,350	(250) 5,000	(150) 5,650	5,800	(500) 5,000
Treasury Shares – Common	10	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000
Balance at beginning of period	11	(59)	(25)	(131)	(41)	(44)	(49)	(139)	(144)	(168)	(41)	(144)	(176)
Purchase of shares Sale of shares	12 13	(1,965) 1,987	(2,152) 2,118	(2,359) 2,465	(2,276) 2,186	(2,254) 2,257	(2,330) 2,335	(2,855) 2,945	(2,343) 2,348	(2,134) 2,158	(8,752) 8,756	(9,782) 9,885	(8,295) 8,327
Balance at end of period	14	(37)	(59)	(25)	(131)	(41)	(44)	(49)	(139)	(144)	(37)	(41)	(144)
Treasury Shares – Preferred				<u> </u>	(-)				-			<u></u>	<u> </u>
Balance at beginning of period Purchase of shares	15 16	(5) (24)	(3) (29)	(7) (31)	(6) (38)	(4) (40)	(6) (42)	(3) (36)	(7) (33)	(3) (26)	(6) (122)	(7) (151)	(7) (129)
Sale of shares	17	25	27	35	37	38	44	33	37	22	124	152	129
Balance at end of period	18	(4)	(5)	(3)	(7)	(6)	(4)	(6)	(3)	(7)	(4)	(6)	(7)
Contributed Surplus Balance at beginning of period	19	128	124	161	157	157	162	158	193	195	157	193	214
Net premium (discount) on treasury shares	20	-	6	(32)	(5)	3	1	6	(32)	-	(31)	(22)	(2)
Stock options expensed Stock options exercised	21 22	2 (2)	2 (2)	3 (2)	4 (5)	2 (4)	3 (7)	3 (4)	3 (4)	3 (4)	11 (11)	11 (19)	12 (24)
Other	23	(7)	(2)	(6)	10	(1)	(2)	(1)	(2)	(1)	(5)	(6)	(7)
Balance at end of period	24	121	128	124	161	157	157	162	158	193	121	157	193
Retained Earnings Balance at beginning of period	25	49,934	49,702	50,119	49,497	48,818	47,980	46,660	46,145	44,223	49,497	46,145	40,489
Impact on adoption of IFRS 16	26	n/a	n/a	n/a	(553)	n/a	n/a	n/a	n/a	n/a	(553)	n/a	n/a
Impact on adoption of IFRS 15 Impact on adoption of IFRS 9	27 28	n/a n/a	n/a n/a	n/a n/a	n/a n/a	n/a n/a	n/a n/a	n/a n/a	(41) n/a	n/a n/a	n/a n/a	(41) n/a	n/a 53
Net income	29	5,143	2,248	1,515	2,989	2,856	3,248	3,172	2,392	2,942	11,895	11,668	11,262
Dividends Common	30	(1,431)	(1,423)	(1,421)	(1,339)	(1,338)	(1,347)	(1,350)	(1,227)	(1,223)	(5,614)	(5,262)	(4,786)
Preferred Share issue expenses and others	31 32	(64)	(68)	(68)	(67)	(68)	(62) (5)	(62)	(60) (4)	(51) (6)	(267)	(252) (9)	(214) (10)
Net premium on repurchase of common shares and other	33	(6)	-	(448)	(256)	(538)	(732)	(350)	(260)	-	(710)	(1,880)	(1,273)
Actuarial gains (losses) on employee benefit plans Realized gains (losses) on equity securities	34	278	(525)	9	(152)	(233)	(264)	(122)	(302)	259	(390)	(921)	622
at fair value through other comprehensive income	35	(9)	-	(4)	-	-	-	32	17	1	(13)	49	2
Balance at end of period	36	53,845	49,934	49,702	50,119	49,497	48,818	47,980	46,660	46,145	53,845	49,497	46,145
Accumulated Other Comprehensive Income (loss) Balance at beginning of period	37	14,307	15,970	11,087	10,581	9,933	9,743	7,983	6,639	6,498	10,581	6,639	8,006
Impact of adoption of IFRS 9	38	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	(77)
Change in unrealized gains (losses) on debt securities at fair value through other comprehensive income	39	66	462	(257)	41	(20)	34	63	33	(81)	312	110	(261)
Reclassification to earnings of changes in allowance for credit				()		()				()			()
losses on debt securities at fair value through other comprehensive income	40	1	(5)	6	_	1	_	(2)	_	(1)	2	(1)	(1)
Reclassification to earnings of net losses (gains) in respect	-		(-)					( )		. ,		( )	( )
of debt securities at fair value through other comprehensive income	41	(90)	(5)	8	(7)	(23)	(22)	(26)	40	(16)	(94)	(31)	(22)
Net change in unrealized gains (losses) on equity securities						. ,	. ,			. ,	. ,	. ,	
at fair value through other comprehensive income Change in fair value due to credit risk on financial liabilities	42	(22)	16	(238)	32	(5)	(6)	(32)	(52)	(15)	(212)	(95)	38
designated at fair value through profit or loss	43	18	(20)	12	(61)	12	14	(2)	(10)	-	(51)	14	-
Net change in unrealized foreign currency translation gains (losses) on investment in subsidiaries, net of											1		
hedging activities	44	(301)	(2,248)	2,912	201	(104)	(837)	1,020	(112)	596	564	(33)	1,035
Net change in gains (losses) on derivatives designated as cash flow hedges	45	(542)	137	2,440	300	787	1,007	739	1,445	(342)	2,335	3,978	(2,079)
Balance at end of period	46	13,437	14,307	15,970	11,087	10,581	9,933	9,743	7,983	6,639	13,437	10,581	6,639
Non-Controlling Interests in Subsidiaries Total Equity	47 48	- \$ 95,499		93,334 \$	- 88,802				- 81,670	993 \$ 80,040	_ \$ 95,499 \$		993 80,040
i otai Equity	+0	ψ 30,499	<i>ψ 3</i> ∠,400 Φ	90,004 Q	00,002	ψ υι,/ΟΙΦ	00,302 Ø	0 <del>4</del> ,090 \$	01,070	φ 00,040	ψ 33,433 <b>Φ</b>	07,701 Φ	00,040

Analysis of Change in Equity	(Contir	nued)											
(\$ millions, except as noted)	LINE		202	-		<u>.</u>	20			2018		Full Year	
For the period ended	#	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4	2020	2019	2018
NUMBER OF COMMON SHARES OUTSTANDING (thousands) <sup>1</sup>													
Balance at beginning of period	49	1,813,028	1,803,393	1,808,229	1,811,913	1,819,213	1,828,414	1,830,782	1,828,276	1,826,139	1,811,913	1,828,276	1,839,589
Issued													
Options exercised	50	290	225	232	788	489	796	473	561	475	1,535	2,319	2,955
Dividend reinvestment plan	51	1,896	9,955	1,297	939	907	1,197	1,291	1,359	1,289	14,087	4,754	4,971
Acquisitions	52	-	-	-	-	-	-	-	5,031	-	-	5,031	-
Purchase of shares for cancellation and other	53	-	-	(7,833)	(4,167)	(8,750)	(11,250)	(5,514)	(4,500)	-	(12,000)	(30,014)	(20,000)
Impact of treasury shares	54	344	(545)	1,468	(1,244)	54	56	1,382	55	373	23	1,547	761
Balance at end of period	55	1,815,558	1,813,028	1,803,393	1,808,229	1,811,913	1,819,213	1,828,414	1,830,782	1,828,276	1,815,558	1,811,913	1,828,276

<sup>1</sup> The number of treasury common shares has been netted for the purpose of arriving at the total number of common shares considered for the calculation of EPS of the Bank.

(\$ millions)	LINE		2020				2019			2018		Full Year	
For the period ended	#	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4	2020	2019	2018
NON-CONTROLLING INTERESTS IN SUBSIDIARIES													
Balance at beginning of period	1 \$	- \$	- \$	- \$	-	\$ - \$	- \$	- \$	993 \$	993	<b>\$</b> – \$	993 \$	983
On account of income	2	-	-	-	-	-	-	-	18	18	-	18	72
On account of redemption of non-controlling interests	3	-	-	-	-	-	-	-	(1,000)	-	-	(1,000)	-
Foreign exchange and other adjustments	4	-	-	-	-	-	-	-	(11)	(18)	-	(11)	(62)
Balance at end of period	5 \$	- \$	- \$	- \$	-	\$ - \$	- \$	- \$	- \$	993	<b>\$</b> – \$	- \$	993
INVESTMENT IN SCHWAB AND TD AMERITRADE													
Balance at beginning of period	6 \$	10,014 \$	10,175 \$	9,456 \$	9,316	\$ 9,108 \$	9,027 \$	8,679 \$	8,445 \$	8,175	\$ 9,316 \$	8,445 \$	7,784
Decrease in reported investment through		· ·											
dividends received	7	(96)	(102)	(96)	(96)	(93)	(94)	(93)	(93)	(64)	(390)	(373)	(252)
Equity in net income, net of income taxes	8	353	328	247	205	301	303	266	322	235	1,133	1,192	743
Revaluation gain on sale of the investment in											,		
TD Ameritrade	9	1,953	-	_	_	-	-	_	-	_	1,953	-	-
Foreign exchange and other adjustments	10	(50)	(387)	568	31	-	(128)	175	(10)	99	162	37	170
Impact on adoption of new accounting guidance	11	`_`	_	_	_	-	_	_	15	_		15	-
Balance at end of period	12 \$	12,174 \$	10,014 \$	10,175 \$	9,456	\$ 9,316 \$	9,108 \$	9,027 \$	8,679 \$	8,445	<b>\$</b> 12,174 \$	9,316 \$	8,445

Goodwill and Other Intangibles	i													
(\$ millions)	LINE		2020				2019			2018	1		Full Year	
For the period ended	#	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4	2020		2019	2018
Goodwill														
Balance at beginning of period	1 \$	17,229 \$	17,823 \$	17,047 \$	16,976	3 17,006 \$	17,232 \$	16,941 \$	16,536 \$	16,360	\$ 16,97	6\$	16,536 \$	16,156
Additions	2	-			-		(1)	_	433	-		-	432	82
Foreign currency translation adjustments and other	3	(81)	(594)	776	71	(30)	(225)	291	(28)	176	17	2	8	298
Balance at end of period	4 \$	17,148 \$	17,229 \$	17,823 \$	17,047 \$	6 16,976 \$	17,006 \$	17,232 \$	16,941 \$	16,536	\$ 17,14	8\$	16,976 \$	16,536
Other Intangibles <sup>1</sup>	_										1 1			
Balance at beginning of period	5\$	469 \$	515 \$	542 \$	587 \$	638 \$	693 \$	741 \$	574 \$	622	\$ 58	7 \$	574 \$	798
Additions	6	-	-	6	-	-	-	-	223	-		6	223	-
Amortized in the period	/	(38)	(38)	(44)	(46)	(50)	(50)	(55)	(56)	(53)	(16	.,	(211)	(231)
Foreign currency translation adjustments and other Balance at end of period	8 9 <b>\$</b>	(1) 430 \$	(8)	11 515 \$	542 \$	(1) 5 587 \$	(5)	693 \$		5	\$ 43	3 0 \$	587 \$	574
Balance at end of period	9 <b>þ</b>	43U ֆ	409 <b>\$</b>	515 \$	542 3	¢ /0C 0	030 ŷ	092 Ŷ	741 \$	5/4	ə 43	υþ	\$ 10C	574
Deferred Tax Liability on Other Intangibles														
Balance at beginning of period	10 \$	(55) \$	(61) \$	(68) \$	(77) \$	6 (88) \$	(97) \$	(106) \$	(57) \$	(66)	\$ (7	7)\$	(57) \$	(129)
Additions	11	-	-	-	-	-	-	-	(59)	-		-	(59)	-
Recognized in the period	12	5	6	8	9	9	9	10	10	10		8	38	72
Foreign currency translation adjustments and other	13	-	-	(1)	-	2	-	(1)	-	(1)		(1)	1	-
Balance at end of period	14 \$	(50) \$	(55) \$	(61) \$	(68) \$	6 (77) \$	(88) \$	(97) \$	(106) \$	(57)	\$ (!	50)\$	(77) \$	(57)
Net Other Intangibles Closing Balance	15 \$	380 \$	414 \$	454 \$	474	510 \$	550 \$	596 \$	635 \$	517	\$ 38	<b>0</b> \$	510 \$	517
	<u>.</u>									• · ·		· ·		
Total Goodwill and Net Other Intangibles Closing	16 \$	17,528 \$	17,643 \$	18,277 \$	17,521	6 17,486 \$	17,556 \$	17,828 \$	17,576 \$	17,053	\$ 17,52	8 \$	17,486 \$	17,053

<sup>1</sup> Excludes the balance and amortization of software and asset servicing rights, which are otherwise included in other intangibles.

## Loans Managed<sup>1,2,3,4</sup>

## (\$ millions) *As at*

#### Type of Loan

Residential mortgages Consumer instalment and other personal

Credit card

Business and government6

Total loans managed

Less: Loans securitized and sold to third parties Residential mortgages7 Business and government

Total loans securitized and sold to third parties Total loans managed, net of loans securitized

LINE #				2020 Q4						2020 Q3						2020 Q2		
		Gross Ioans		Gross impaired Ioans⁵		Year-to-date write-offs, net of recoveries		Gross Ioans		Gross impaired loans⁵		Year-to-date write-offs, net of recoveries		Gross loans		Gross impaired Ioans⁵		Year-to-date write-offs, net of recoveries
1	\$	260,188	\$	825	\$	23	\$	253,258	\$	832	\$	19	\$	250,250	\$	775	\$	14
2		185,439		988		979		182,368		1,073		824		182,641		1,132		551
3		32,334		305		1,413		32,640		416		1,111		34,242		495		776
4		259,242		1,039		386		272,420		1,500		141		297,540		1,204		79
5		737,203		3,157		2,801		740,686		3,821		2,095		764,673		3,606		1,420
6		8,117 1.004		-		Ξ		7,279 1.027		-		_		6,974 1.050		-		-
8		9,121						8,306						8,024				
-	¢	728,082	¢	3,157	¢		¢	732,380	¢	3,821	¢	2,095	¢	756,649	¢	3,606	¢	1,420
9	Þ	120,082	φ	3,157	þ	2,801	φ	132,380	ф	3,621	þ	2,095	\$	100,049	φ	3,000	\$	1,420

2019

Q4

		Gross	Gross	Year-to-date write-offs, net of	Gross	Gross	Year-to-date write-offs, net of	Gross	Gross	Year-to-date write-offs, net of
Type of Loan		loans	loans°	recoveries	loans	loans°	recoveries	loans	loans°	recoveries
Residential mortgages	10	\$ 238,384	\$ 720	\$ 6	\$ 241,444	\$ 724	\$ 30	\$ 236,651	\$ 659	\$ 22
Consumer instalment and other personal	11	180,474	1,034	263	180,303	1,037	968	178,188	1,022	696
Credit card	12	37,169	516	368	36,564	478	1,402	36,756	430	1,056
Business and government <sup>6</sup>	13	243,683	937	30	239,664	793	182	236,241	834	106
Total loans managed	14	699,710	3,207	667	697,975	3,032	2,582	687,836	2,945	1,880
Less: Loans securitized and sold to third parties										
Residential mortgages <sup>7</sup>	15	6,426	-	-	5,991	-	-	5,498	-	-
Business and government	16	1,072	-	-	1,118	-	-	1,140	-	-
Total loans securitized and sold to third parties	17	7,498	-	-	7,109	-	-	6,638	-	-
Total loans managed, net of loans securitized	18	\$ 692,212	\$ 3,207	\$ 667	\$ 690,866	\$ 3,032	\$ 2,582	\$ 681,198	\$ 2,945	\$ 1,880

			2019 Q2			2019 Q1				2018 Q4	
Type of Loan		Gross Ioans	Gross impaired loans⁵	Year-to-date write-offs, net of recoveries	Gross Ioans	Gross impaired loans⁵	Year-to-date write-offs, net of recoveries		Gross Ioans	Gross impaired loans⁵	Year-to-date write-offs, net of recoveries
Residential mortgages	19	\$ 232,202	\$ 719	\$ 13	\$ 230,420	\$ 714	\$ 7	\$	229,569	\$ 709	\$ 28
Consumer instalment and other personal	20	174,669	1,092	458	171,900	1,338	246	·	172,033	1,331	825
Credit card	21	36,004	456	712	35,726	492	347		35,018	454	1,255
Business and government <sup>6</sup>	22	232,772	1,029	56	221,871	990	27		221,432	660	95
Total loans managed	23	675,647	3,296	1,239	659,917	3,534	627		658,052	3,154	2,203
Less: Loans securitized and sold to third parties											
Residential mortgages <sup>7</sup>	24	5,156	-	-	4,939	-	-		4,612	-	-
Business and government	25	1,162	-	-	1,184	-	-		1,206	-	-
Total loans securitized and sold to third parties	26	6,318	-	-	6,123	-	-		5,818	-	-
Total loans managed, net of loans securitized	27	\$ 669,329	\$ 3,296	\$ 1,239	\$ 653,794	\$ 3,534	\$ 627	\$	652,234	\$ 3,154	\$ 2,203
-											

<sup>1</sup> Excludes loans classified as trading as the Bank intends to sell the loans immediately or in the near term, and loans designated at FVTPL for which no allowance is recorded. <sup>2</sup> Excludes ACI loans, debt securities at amortized cost (DSAC), and debt securities at fair value through other comprehensive income (DSOCI).

2020

Q1

<sup>3</sup> Amounts include securitized mortgages that remain on balance sheet under IFRS.

 <sup>4</sup> Includes loans that are measured at fair value through other comprehensive income (FVOCI).
 <sup>5</sup> Loans are considered impaired and migrate to Stage 3 when they are 90 days or more past due for retail exposures (including Canadian government-insured real estate personal loans), rated borrower risk rating (BRR) 9 for non-retail exposures, or when there is objective evidence that there has been a deterioration of credit quality to the extent the Bank no longer has reasonable assurance as to the timely collection of the full amount of principal and interest. Includes additional securitized commercial loans.

<sup>7</sup> Residential mortgages are primarily comprised of loans securitized into mortgage-backed securities through U.S. government-sponsored entities.

2019

Q3

## Gross Loans and Acceptances by Industry Sector and Geographic Location<sup>1,2</sup>

(\$ millions, except as noted)	LINE		202	20				2	020			2020		
As at	#		Q4						Q3			Q2		
				-										
By Industry Sector			United					United				United		
Personal		Canada	States	Int'i		Total	Canada	States	Inťl	Total	Canada	States	Int'l	Total
Residential mortgages <sup>3</sup>	1	\$ 213.239 \$	38.832	\$ -	\$	252.071	\$ 207,703	\$ 38.276		\$ 245.979	\$ 204,586	\$ 38,690 \$		\$ 243.276
Consumer instalment and other personal		,			·	- ,-								
HELOC	2	94,838	10,937	-		105,775	92,527	11,313	-	103,840	92,238	11,981	-	104,219
Indirect auto	3	27,350	33.087	-		60,437	26,690	33,110	-	59,800	25.442	33,696	_	59,138
Other	4	18,277	943	7		19,227	17,730	989	9	18,728	18,140	1,137	7	19,284
Credit card	5	15,552	16,777	5		32,334	15,859	16,776	5	32,640	15,973	18,264	5	34.242
Total personal	6	369,256	100,576	12		469.844	360,509	100.464	14	460,987	356,379	103,768	12	460,159
Business and Government <sup>3</sup>			,			,	,	,		,	,	,		,
Real estate														
Residential	7	22,698	10,200	_		32.898	22,060	10,239	-	32,299	21,659	10,313	_	31,972
Non-residential	8	17,514	25.229	_		42,743	17,178	25.824	-	43,002	16,881	28,904	_	45,785
Total real estate	9	40,212	35,429	-		75.641	39,238	36,063	-	75,301	38,540	39,217	_	77,757
Agriculture	10	8,657	899	102		9.658	8,568	1,070	101	9,739	8,566	1,094	97	9,757
Automotive	11	5,176	6.580	171		11.927	5,589	8,462	372	14,423	6,906	11,803	313	19,022
Financial	12	14,012	13.062	3,915		30.989	13,071	12,368	4,617	30,056	20,506	9.979	3,340	33,825
Food, beverage, and tobacco	13	2,283	3,463	-		5,746	2,550	3.774	26	6,350	2,473	4,663	288	7.424
Forestry	14	529	517	-		1.046	613	618		1,231	723	876		1,599
Government, public sector entities, and education	15	3,564	14.726	3.084		21.374	3.775	14.421	3,283	21.479	4.135	14,591	3,243	21,969
Health and social services	16	7,754	16,041	-		23,795	7,631	16,434	-	24,065	7,626	15,702	0,2.10	23,329
Industrial construction and trade contractors	17	3,550	3,613	-		7,163	3,460	3,610	-	7,070	3,510	3,603	-	7,113
Metals and mining	18	1,527	1.897	270		3.694	1,743	2,159	499	4.401	2,022	2,472	505	4,999
Pipelines, oil, and gas	19	4,963	4.553	60		9.576	5.227	5,168	4	10.399	5.724	6.292	192	12.208
Power and utilities	20	1,856	2.998	358		5.212	1,772	3,549	106	5,427	1.821	4,792	81	6,694
Professional and other services	21	5,305	14,315	47		19,667	5,549	15,446	47	21,042	5,976	17,028	57	23,061
Retail sector	22	3.518	7.622	-		11.140	3,548	8,198	-	11.746	3,984	8.612	_	12,596
Sundry manufacturing and wholesale	23	2,310	7,928	86		10,324	2,687	9,619	245	12,551	3,337	11,258	388	14,983
Telecommunications, cable, and media	24	3,026	3.708	452		7,186	2,766	5,737	541	9.044	3,761	7,082	608	11,451
Transportation	25	2,618	8.961	306		11.885	2,767	9,438	401	12,606	2,958	10,446	376	13,780
Other	26	4,612	2,189	355		7,156	4,600	2,987	270	7,857	4,548	4,398	372	9,318
Total business and government	27	115,472	148,501	9,206		273,179	115,154	159,121	10,512	284,787	127,116	173,908	9,861	310,885
Other Loans	21	110,412	140,001	0,200		210,110	110,104	100,121	10,012	204,707	121,110	110,000	0,001	010,000
Acquired credit-impaired loans <sup>4</sup>	28	-	232	_		232	-	253	_	253	_	281	-	281
Total Gross Loans and Acceptances	29	\$ 484,728 \$	249,309	\$ 9,218	\$	743,255	\$ 475,663	\$ 259,838	\$ 10,526	\$ 746,027	\$ 483,495	\$ 277,957 \$	9,873	\$ 771,325
	20	¥ 101,120 ¥	2.0,000	• •,=:•	Ŧ	,	•	¢ 200,000	¢ 10,020	¢ 110,0 <u>2</u> 1	¢ 100,100 (	¢ 211,001 ¢	0,010	¢,020
Portfolio as a % of Total Gross Loans and														
Acceptances														
Personal														
Residential mortgages <sup>3</sup>	30	28.7 %	5.2 %	- °	%	33.9 %	27.8 %	6 5.2	% – %	33.0 %	26.5 %	5.0 %	- %	31.5 %
Consumer instalment and other personal	00	20.1 /0	0.2 /		/0	00.0 /0	27.0 /	0.2	/0 /0	00.0 /0	20.0 /0	0.0 /0	,	01.0 /
HELOC	31	12.8	1.5	_		14.3	12.4	1.5	_	13.9	11.9	1.6	-	13.5
Indirect auto	32	3.7	4.4	_		8.1	3.6	4.4	_	8.0	3.3	4.4	_	7.7
Other	33	2.4	0.1	_		2.5	2.4	0.1	_	2.5	2.4	0.1	_	2.5
Credit card	34	2.4	2.3	_		4.4	2.1	2.3	_	4.4	2.1	2.4	_	4.5
Total personal	35	49.7	13.5			63.2	48.3	13.5		61.8	46.2	13.5		59.7
Business and Government <sup>3</sup>	36	49.7	20.0	1.2		36.8	15.5	21.3	1.4	38.2	16.5	22.5	1.3	40.3
Other Loans	50	10.0	20.0	1.4		30.0	15.5	21.3	1.4	50.2	10.5	22.5	1.0	40.3
Acquired credit-impaired loans <sup>4</sup>	37	_	-	_		_			_	_	_	_	_	
Total Gross Loans and Acceptances	38	65.3 %	33.5 %		%	100.0 %	63.8 %	<u> </u>		100.0 %	62.7 %	36.0 %	1.3 %	100.0 %
Total 01033 Loans and Acceptances	50	03.3 %	33.3 70	U I.Z.)	/0	100.0 %	00.0 %	JH.O	/0 1.4 70	100.0 %	UZ.1 70	30.0 70	1.0 70	100.0 %

Primarily based on the geographic location of the customer's address.
 Includes loans that are measured at FVOCI.
 Excludes loans classified as trading as the Bank intends to sell the loans immediately or in the near term, and loans designated at FVTPL for which no allowance is recorded.
 Includes all FDIC covered loans and other ACI loans.

## Gross Loans and Acceptances by Industry Sector and Geographic Location (Continued)<sup>1,2</sup>

(\$ millions, except as noted)	LINE		202					)19			2019		
As at	#		Q	1			(	24			Q3		
By Industry Sector	ĺ		United				United				United		1
Personal		Canada	States	Int'l	Total	Canada	States	Inťl	Total	Canada	States	Inťl	Total
Residential mortgages <sup>3</sup>	1	\$ 202.330	\$ 36,054	\$ - \$		\$ 200.952	\$ 34,501	\$ -	\$ 235.453			\$ -	\$ 231,153
Consumer instalment and other personal		φ 202,550	φ 30,034	ψ – ψ	200,004	φ 200,352	φ 54,501	φ =	φ 200,400	φ 130,101	ψ 52,552	Ψ –	φ 201,100
HELOC	2	90,942	11,336	-	102,278	91.053	11,526	_	102.579	90.032	11.760	_	101,792
Indirect auto	3	25,680	32,659	_	58.339	25.697	32,454	_	58,151	25.209	31.633	_	56.842
Other	4	18,687	1,158	12	19,857	18,453	1,115	5	19,573	18,537	1,012	5	19,554
Credit card	5	18,251	18.911	7	37.169	18,428	18,129	7	36.564	18,483	18,265	8	36,756
Total personal	6	355,890	100,118	19	456,027	354,583	97,725	12	452,320	350,422	95,662	13	446,097
Business and Government <sup>3</sup>	0	555,650	100,110	19	430,027	334,303	91,125	12	432,320	330,422	95,002	15	440,037
Real estate													
Residential	7	20,827	9,294	-	30,121	19,801	8,880	_	28,681	19,279	8,549	_	27,828
Non-residential	8	16,319	24,719	-	41,038	15,827	24,255	_	40.082	15,729	24.608	_	40,337
Total real estate	9	37,146	34,013	_	71,159	35,628	33,135	_	68,763	35,008	33,157	-	68,165
Agriculture	10	8,535	786	94	9,415	8,128	736	75	8,939	8,104	736	84	8,924
Automotive	11	6,896	7.246	143	14.285	6,596	6.809	181	13,586	7.274	6.983	191	14.448
Financial	12	15,228	7,690	2.137	25.055	16.635	7,215	2,289	26,139	13,951	8,177	2.188	24,316
Food, beverage, and tobacco	13	2,356	3.752	117	6.225	2,425	3,706	26	6.157	2,566	3.728	28	6.322
Forestry	14	672	740	_	1,412	657	699		1,356	703	632		1,335
Government, public sector entities, and education	15	3,271	12,484	2,757	18,512	3,358	12,599	2,023	17,980	3,412	12,839	1,979	18,230
Health and social services	16	7.328	12,430		19,758	7,142	13,177	2,020	20.319	6.929	12,888	-	19.817
Industrial construction and trade contractors	17	3,492	2,242	-	5,734	3,516	2,240	_	5,756	3,409	2,295	3	5,707
Metals and mining	18	1.749	1.965	252	3,966	1.677	1.887	290	3.854	1.798	1.989	271	4,058
Pipelines, oil, and gas	19	5,176	4.232	32	9,440	4,658	4,554	3	9,215	4,548	3.808	5	8,361
Power and utilities	20	1,823	3,509	118	5,450	1,960	3,052	88	5,100	1,803	3,264	73	5,140
Professional and other services	21	4,722	12,094	53	16,869	4,685	11,730	71	16,486	4,810	11,649	101	16,560
Retail sector	22	3.714	6,094	-	9.808	3,598	5,872	_	9.470	3,502	5,629	_	9,131
Sundry manufacturing and wholesale	23	2.777	8.819	127	11.723	2,701	8,889	129	11.719	2.802	8.330	214	11.346
Telecommunications, cable, and media	24	2.975	5,123	207	8,305	2,858	4,756	227	7,841	3,264	5,221	199	8,684
Transportation	25	2,367	9,706	127	12,200	2.215	10,165	165	12,545	2,136	10,570	19	12,725
Other	26	4,803	3,386	333	8,522	4,163	2,438	214	6,815	4,372	2,614	65	7,051
Total business and government	27	115,030	136,311	6,497	257,838	112,600	133,659	5,781	252,040	110,391	134,509	5,420	250,320
Other Loans		,		-,		,	,	-,	,	,		-,	
Acquired credit-impaired loans <sup>4</sup>	28	-	290	-	290	-	313	-	313	-	340	-	340
Total Gross Loans and Acceptances	29	\$ 470,920	\$ 236,719	\$ 6,516 \$	714,155	\$ 467,183	\$ 231,697	\$ 5,793	\$ 704,673	\$ 460,813	\$ 230,511	\$ 5,433	\$ 696,757
Portfolio as a % of Total Gross Loans and Acceptances Personal													
Residential mortgages <sup>3</sup>	30	28.4 %	6 5.0 %	- %	33.4 %	28.5 %	4.9	% – %	33.4 %	28.4 %	4.7 %	- %	33.1 %
Consumer instalment and other personal		-			,				,,,				
HELOC	31	12.6	1.6	-	14.2	12.9	1.6	-	14.5	12.9	1.7	-	14.6
Indirect auto	32	3.5	4.6	-	8.1	3.7	4.6	-	8.3	3.6	4.6	-	8.2
Other	33	2.6	0.2	-	2.8	2.6	0.2	-	2.8	2.7	0.1	-	2.8
Credit card	34	2.6	2.6	-	5.2	2.6	2.6	-	5.2	2.7	2.6	-	5.3
Total personal	35	49.7	14.0	-	63.7	50.3	13.9	-	64.2	50.3	13.7	-	64.0
Business and Government <sup>3</sup>	36	16.3	19.1	0.9	36.3	16.0	19.0	0.8	35.8	15.9	19.3	0.8	36.0
Other Loans													
Acquired credit-impaired loans <sup>4</sup>	37	-	-	-	-	-	-	-	-	-	-	-	-
Total Gross Loans and Acceptances	38	66.0 %	6 33.1 %	0.9 %	100.0 %	66.3 %	32.9	% 0.8 %	100.0 %	66.2 %	33.0 %	0.8 %	100.0 %
							-						

<sup>1</sup> Primarily based on the geographic location of the customer's address. <sup>2</sup> Includes loans that are measured at FVOCI.

<sup>4</sup> Includes loans classified as tradard at FVTPL for which no allowance is recorded.
 <sup>4</sup> Includes all FDIC covered loans and other ACI loans.

## Gross Loans and Acceptances by Industry Sector and Geographic Location (Continued)<sup>1,2</sup>

(\$ millions, except as noted)	LINE		2	019			20	19			20	18	
As at	#			22				21			20 Q		
								•					
By Industry Sector			United				United				United		
Personal		Canada	States	Int'l	Total	Canada	States	Int'l	Total	Canada	States	Int'l	Total
Residential mortgages <sup>3</sup>	1	\$ 194,692	\$ 32,354	\$ -	\$ 227,046	\$ 193,918	\$ 31,563	\$ -	\$ 225,481	\$ 193,829	\$ 31,128	\$ -	\$ 224,957
Consumer instalment and other personal													
HELOC	2	88,192	12,129	-	100,321	87,037	12,104	-	99,141	86,159	12,334	-	98,493
Indirect auto	3	24,474	30,515	-	54,989	24,109	29,615	-	53,724	24,216	29,870	-	54,086
Other	4	18,407	948	4	19,359	18,159	873	3	19,035	18,570	878	6	19,454
Credit card	5	18,322	17,675	7	36,004	17,953	17,766	7	35,726	18,046	16,964	8	35,018
Total personal	6	344,087	93,621	11	437,719	341,176	91,921	10	433,107	340,820	91,174	14	432,008
Business and Government <sup>3</sup>													
Real estate													
Residential	7	18,709	8,584	-	27,293	18,545	8,223	-	26,768	18,336	8,078	-	26,414
Non-residential	8	15,052	24,470	-	39,522	14,693	23,608	26	38,327	13,540	22,521	61	36,122
Total real estate	9	33,761	33,054	_	66,815	33,238	31,831	26	65,095	31,876	30,599	61	62,536
Agriculture	10	7,963	801	89	8,853	7,777	787	88	8,652	7,461	705	87	8,253
Automotive	11	7,502	6,646	259	14,407	6,810	6,285	239	13,334	6,633	6,037	219	12,889
Financial	12	14,368	7,405	2,099	23,872	12,294	7,604	2,414	22,312	14,694	10,087	3,342	28,123
Food, beverage, and tobacco	13	2,571	3,505	36	6,112	2,339	3,397	29	5,765	2,307	3,437	30	5,774
Forestry	14	732	783	-	1,515	559	748	-	1,307	544	637	-	1,181
Government, public sector entities, and education	15	3,414	12,748	1,469	17,631	3,186	12,414	944	16,544	3,396	12,573	660	16,629
Health and social services Industrial construction and trade contractors	16 17	6,844 3.325	12,994 2,271	- 4	19,838 5.600	6,796 3,209	12,435 2.160	- 1	19,231 5,370	6,670 3,137	12,423 2,096	_	19,093 5,233
		3,325 1.723			- 1	-,	2,160	207	5,370 3.864	3,137 1.694	2,096	226	
Metals and mining Pipelines, oil, and gas	18 19	4,159	2,102 3,324	226 86	4,051 7,569	1,727 4,238	2,966	207	3,004 7,275	3,897	2,682	226 80	3,843 6,659
Power and utilities	20	1,891	3,324	92	7,509 5.110	2.246	2,900	178	5.491	2,704	3,010	175	5,889
Professional and other services	20	4,871	11,948	89	16.908	4,701	11,723	80	16,504	4,475	10.923	65	15,463
Retail sector	22	3.428	5,610	-	9.038	3.225	5,216	-	8.441	3,207	5.376	-	8,583
Sundry manufacturing and wholesale	22	2,974	8,368	157	11,499	2,715	8,022	142	10,879	2,819	7,828	134	10,781
Telecommunications, cable, and media	23	2,974	5,289	147	8.410	2,937	4,962	104	8.003	3.046	4,897	154	8.097
Transportation	25	1,998	11,023	35	13,056	1,807	10,993	51	12,851	1,711	10,128	30	11,869
Other	26	4,115	3,130	270	7,515	4,102	3,415	133	7.650	4,230	2,162	206	6,598
Total business and government	27	108,613	134,128	5,058	247,799	103,906	129,955	4,707	238,568	104,501	127,523	5,469	237,493
Other Loans	21	100,010	104,120	0,000	241,100	100,000	120,000	4,707	200,000	104,001	121,020	0,400	201,400
Acquired credit-impaired loans <sup>4</sup>	28	_	382	-	382	_	401	-	401	_	453	-	453
Total Gross Loans and Acceptances	29	\$ 452,700	\$ 228,131	\$ 5,069	\$ 685,900	\$ 445.082	\$ 222,277	\$ 4,717	\$ 672.076	\$ 445.321	\$ 219,150	\$ 5.483	\$ 669.954
	-												,
Portfolio as a % of Total Gross Loans and Acceptances													
Personal													
Residential mortgages <sup>3</sup>	30	28.5	% 4.7	% – %	33.2 %	28.8 %	6 4.7 <sup>°</sup>	% - %	33.5 %	28.9 %	4.7 %	6	33.6 %
Consumer instalment and other personal	30	20.5	/0 4.7	70 - 70	33.2 70	20.0 %	0 4./	/0 - /0	33.3 70	20.9 %	4./ 7	0 - 7	5 55.0 %
HELOC	21	12.8	1.8	_	14.6	13.0	1.8		14.8	12.9	1.8	_	14.7
Indirect auto	31 32	3.6	4.4	_	8.0	3.6	1.0 4.4	_	8.0	3.6	4.5	_	8.1
Other	32 33	2.7	4.4 0.1	_	2.8	2.7	4.4 0.1	_	2.8	2.8	4.5	_	2.9
Credit card	33 34	2.6	2.6	_	2.8 5.2	2.7	2.6	_	5.3	2.8	2.5	-	5.2
Total personal	34	50.2	13.6		63.8	50.8	13.6		64.4	50.9	13.6		64.5
Business and Government <sup>3</sup>	35 36	15.8	19.6	0.7	36.1	15.4	19.5	0.6	35.5	15.6	13.0	0.8	35.4
Other Loans	30	15.0	19.0	0.7	50.1	15.4	19.0	0.0	55.5	15.0	19.0	0.0	55.4
Acquired credit-impaired loans <sup>4</sup>	37	-	0.1	_	0.1	_	0.1	_	0.1	_	0.1	_	0.1
Total Gross Loans and Acceptances	38	66.0		% 0.7 %	100.0 %	66.2 %	-	% 0.6 %	100.0 %	66.5 %	32.7 %	6 0.8 %	
. eta. e. eso Eouno una Accoptanoco	00	00.0		0 /0		55.L /		0.0 /0		00.0 /0	01.1 /	- 0.0 //	

<sup>1</sup> Primarily based on the geographic location of the customer's address. <sup>2</sup> Includes loans that are measured at FVOCI.

<sup>a</sup> Excludes loans classified as trading as the Bank intends to sell the loans immediately or in the near term, and loans designated at FVTPL for which no allowance is recorded. <sup>4</sup> Includes all FDIC covered loans and other ACI loans.

## Impaired Loans<sup>1,2,3</sup>

6 millions, except as noted)	LINE	1				2020							2	2019					2018			F	ull Year		
s at	#		Q4		Q3		Q2		Q1	C	Q4		Q3		Q2		Q1		Q4		2020		2019		2018
HANGE IN GROSS IMPAIRED LOANS BY																									
ersonal, Business, and Government Loans				•														-							
npaired loans at beginning of period	1	\$	3,821	\$	3,606	\$	3,207	\$	3,032	\$ 2	,945	\$	3,296	\$	3,534	\$	3,154	\$	2,964	\$	3,032	\$	3,154	\$	3,085
lassified as impaired during the period <sup>4</sup>																									
Canadian Retail	2		501		764		748		667		669		682		581		605		699		2,680		2,537		2,280
U.S. Retail – in USD	3		444		666		592		676		633		572		571		840		556		2,378		2,616		2,121
<ul> <li>– foreign exchange</li> </ul>	4		144		238		226		214		205		186		188		277		169		822		856		611
	5		588		904		818		890		838		758		759		1.117		725		3,200		3.472		2.732
Wholesale Banking	6		36		40		217		132		9		19		_		_		-		425		28		_,
otal classified as impaired during the period	7		1,125		1,708		1,783		1.689	1	.516		1,459		1.340		1.722		1.424		6,305		6.037		5.012
ransferred to performing during the period	8		(296)		(297)		(288)		(257)		(248)		(335)		(489)		(200)	1	(227)	11	(1,138)		(1,272)		(864
et repayments	9		(566)		(278)		(289)		(420)		(389)		(333)		(358)		(371)	1	(327)	11	(1,1553)		(1,492)		(1,360
isposals of loans	10		(500)		(270)		(203)		(420)	1	(309)		(278)		(14)		(3/1)	1	(327)	11	(1,333) (67)		(1,492)		(1,300
•	10	<u> </u>	211		1.133		1.191		1.012		879		472		479		1.151	-	869		3.547		2.981		2.767
et classified as impaired during the period					,		, -		1 -				=				, -				- / -				
mounts written off	12		(861)		(828)		(899)		(848)		(850)		(790)		(769)		(766)		(705)		(3,436)		(3,175)		(2,748
change and other movements	13		(14)		(90)		107		11		58		(33)		52		(5)		26		14		72		50
hange during the period	14		(664)		215		399		175		87		(351)		(238)		380		190		125		(122)		69
otal Gross Impaired Loans – Balance at																									
End of Period	15	\$	3,157	\$	3,821	\$	3,606	\$	3,207	\$ 3	,032	\$	2,945	\$	3,296	\$	3,534	\$	3,154	\$	3,157	\$	3,032	\$	3,154
ROSS IMPAIRED LOANS BY SEGMENT																									
ersonal, Business, and Government Loans																									
Canadian Retail	16	\$	1,270	\$	1,370	\$	1,226	\$	1,067	\$ 1	,072	\$	1,022	\$	940	\$	944	\$	929	\$	1,270	\$	1,072	\$	929
U.S. Retail – in USD	17		1,344		1,574		1,465		1,510	1,	,468		1,443		1,759		1,971		1,690		1,344		1,468		1,690
<ul> <li>– foreign exchange</li> </ul>	18		446		534		574		488		465		461		597		619		535		446		465		535
	19		1.790		2.108		2.039		1.998	1	.933		1.904		2.356		2.590	1	2.225		1.790		1.933		2.225
/holesale Banking	20		97		343		341		142		27		19								97		27		_,
otal Gross Impaired Loans	21	\$	3,157	\$	3.821	\$	3.606	\$	3.207	\$ 3	.032	\$	2.945	\$	3.296	\$	3.534	\$	3.154	\$	3.157	\$	3.032	\$	3.154
	21	¥.	0,107	Ψ	0,021	Ψ	0,000	Ψ	0,201	ψŪ	,002	Ψ	2,040	Ψ	0,200	Ψ	0,004	Ψ	0,104	Ψ	0,101	Ψ	0,002	Ψ	0,104
ET IMPAIRED LOANS BY SEGMENT																									
ersonal, Business, and Government Loans																									
	22	\$	046	\$	862	\$	793	\$	695	\$	735	\$	722	\$	660	\$	671	\$	664	\$	816	\$	735	\$	664
	22	-	816	\$		Þ	793 1.165	\$		-		\$		\$		\$		Ъ		\$		\$		\$	
Canadian Retail	23		1,119		1,256		,		1,183		,175		1,143		1,390		1,585		1,370	11	1,119		1,175		1,370
U.S. Retail – in USD	<b>•</b> ·		372		427		456		382		373		365		472		498	<u> </u>	434		372		373		434
	24		÷								,548		1,508		1,862		2,083	1	1,804	11	1,491				1,804
U.S. Retail – in USD – foreign exchange	25		1,491		1,683		1,621		1,565	1,							2,000		1,004		,		1,548		
U.S. Retail – in USD – foreign exchange holesale Banking	25 26		1,491 16		64		101		76		15		7		-		_		-		16		15		
U.S. Retail – in USD – foreign exchange	25		1,491	\$		\$		\$				\$		\$	_ 2,522	\$		\$	2,468	\$		\$	,	\$	
U.S. Retail – in USD	25 26		1,491 16	\$	64	\$	101	\$	76		15	\$	7	\$		\$	_	\$	-	\$	16	\$	15	\$	2,468

<sup>1</sup> Includes customers' liability under acceptances.

<sup>2</sup> Excludes ACI loans, DSAC, and DSOCI.

 $^{\scriptscriptstyle 3}$  Includes loans that are measured at FVOCI.

<sup>4</sup> Loans are considered impaired and migrate to Stage 3 when they are 90 days or more past due for retail exposures (including Canadian government-insured real estate personal loans), rated BRR 9 for non-retail exposures, or when there is objective evidence that there has been a deterioration of credit quality to the extent the Bank no longer has reasonable assurance as to the timely collection of the full amount of principal and interest.

## Impaired Loans and Acceptances by Industry Sector and Geographic Location<sup>1,2</sup>

As at # By Industry Sector Personal Residential mortgages 1 Consumer instalment and other personal HELOC 2 Indirect auto 3 Other 4 Credit card <sup>3</sup> 5 Total personal 6 Business and Government Real estate Residential 7 Non-residential 8	\$	Canada 376 201 60 38 103 778		tes	\$ Int'l - - - - - -	\$	Total 825 631 309 48	Canada \$ 385 225 59	\$	United States 447	Q3 \$	Int'l	\$	Total 832	Can		United States \$ 462	Q2 \$	Int'l –	\$ Total 775
Personal       Residential mortgages       1         Residential mortgages       1         Consumer instalment and other personal       2         Indirect auto       2         Indirect auto       3         Other       4         Credit card <sup>3</sup> 5         Total personal       6         Business and Government       6         Real estate       Residential       7         Non-residential       8		376 201 60 38 103 778	Sta \$;	tes 449 430 249 10 202	\$ - - - -	\$	825 631 309	\$ 385 225	\$	States	\$		\$				States	\$		\$
Personal       Residential mortgages       1         Residential mortgages       1         Consumer instalment and other personal       2         HELOC       2         Indirect auto       3         Other       4         Credit card <sup>3</sup> 5         Total personal       6         Business and Government       6         Real estate       Residential         Residential       7         Non-residential       8		376 201 60 38 103 778	Sta \$;	tes 449 430 249 10 202	\$ - - - -	\$	825 631 309	\$ 385 225	\$	States	\$		\$				States	\$		\$
Residential mortgages       1         Consumer instalment and other personal       2         HELOC       2         Indirect auto       3         Other       4         Credit card <sup>3</sup> 5         Total personal       6         Business and Government       6         Real estate       7         Residential       7         Non-residential       8		376 201 60 38 103 778	\$	449 430 249 10 202	\$ - - - -	\$	825 631 309	\$ 385 225	\$		\$		\$					\$		\$
Consumer instalment and other personal       2         HELOC       2         Indirect auto       3         Other       4         Credit card <sup>3</sup> 5         Total personal       6         Business and Government       6         Real estate       7         Residential       7         Non-residential       8		201 60 38 103 778		430 249 10 202	 -	Ţ	631 309	225	Ŧ		•		+		Ŧ		• ••=	-		((5
HELOC     2       Indirect auto     3       Other     3       Credit card <sup>3</sup> 5       Total personal     6       Business and Government     6       Real estate     7       Residential     7       Non-residential     8		60 38 103 778	:	249 10 202	-		309													
Indirect auto 33 Other 44 Credit card <sup>3</sup> 55 Total personal 66 Business and Government Real estate Residential 77 Non-residential 88		60 38 103 778	:	249 10 202	-		309			453		_		678		187	469		_	656
Other     4       Credit card <sup>3</sup> 5       Total personal     6       Business and Government     6       Real estate     7       Residential     7       Non-residential     8		38 103 778	:	10 202	-					265		_		324		92	315		_	407
Credit card <sup>3</sup> 5 Total personal 6 Business and Government Real estate Residential 7 Non-residential 8	,	103 778		202				59		12		_		71		58	11		_	69
Total personal     6       Business and Government     7       Real estate     7       Residential     7       Non-residential     8	,	778		-	-		305	158		258		_		416		155	340		_	495
Real estateResidential7Non-residential8							2,118	886		1,435		-		2,321		805	1,597		-	2,402
Residential 7 Non-residential 8																				
Non-residential 8																				
Non-residential 8	1	8		50	-		58	9		43		_		52		9	55		-	64
		7		99	-		106	6		72		-		78		6	61		-	67
Total real estate 9		15		149	-		164	15		115		-		130		15	116		_	131
Agriculture 10		21		1	-		22	19		1		-		20		17	1		-	18
Automotive 1		26		4	-		30	29		4		_		33		23	4		-	27
Financial 12	2	-		14	-		14	-		14		-		14		-	14		-	14
Food, beverage, and tobacco		6		10	-		16	3		10		-		13		3	16		-	19
Forestry 14		_		_	-		_	_		_		-		_		1	1		-	2
Government, public sector entities, and education 1	5	-		8	-		8	-		8		-		8		-	8		-	8
Health and social services 10		30		22	-		52	31		41		-		72		33	41		-	74
Industrial construction and trade contractors		133		15	-		148	134		16		-		150		137	25		-	162
Metals and mining 18	3	17		25	-		42	17		26		-		43		15	28		-	43
Pipelines, oil, and gas		55		52	-		107	52		284		_		336		55	266		-	321
Power and utilities 20	C	-		16	-		16	-		19		_		19		_	21		-	21
Professional and other services 2	1	13		59	-		72	34		100		-		134		34	60		_	94
Retail sector 22	2	120		44	-		164	116		53		_		169		56	46		_	102
Sundry manufacturing and wholesale 23	3	24		15	-		39	20		19		_		39		20	15		-	35
Telecommunications, cable, and media 24	4	49		7	-		56	47		8		-		55		57	9		_	66
Transportation 2	5	17		35	-		52	13		211		_		224		10	18		-	28
Other 20	6	11		26	-		37	13		28		_		41		11	28		-	39
Total business and government 2	7	537		502	-		1,039	543		957		-		1,500		487	717		-	1,204
Total Gross Impaired Loans <sup>4</sup> 28	B \$	1,315	\$1,	842	\$ -	\$	3,157	\$ 1,429	\$	2,392	\$	-	\$	3,821	\$ 1,2	292	\$ 2,314	\$	-	\$ 3,606
Gross Impaired Loans as a % of Gross Loans and Acceptances Personal																				
Residential mortgages 29 Consumer instalment and other personal	9	0.18 %	o 1	.16 %	- %		0.33 %	0.19	%	1.17 %	6	- %		0.34 %	C	0.15 %	1.19	%	- %	0.32 %
HELOC 30	h	0.21		.93	_		0.60	0.24		4.00		_		0.65	r	.20	3.91		_	0.63
Indirect auto 3		0.21		.33 ).75	-		0.50	0.24		0.80		_		0.54			0.93		_	0.69
Other 32		0.22		.06	-		0.25	0.22		1.22		_		0.34		.30 ).32	0.93		_	0.36
Credit card <sup>3</sup> 33		0.21		.20	-		0.25	1.00		1.54		_		1.27		0.32 0.97	1.86		_	1.45
Total personal 34		0.88		.20			0.94	0.25		1.34		_		0.50		0.23	1.60		_	0.52
Business and Government 33		0.21		.35			0.45	0.23		0.64				0.53		0.23	0.43			0.32
Total Gross Impaired Loans <sup>4</sup> 30		0.42		.35 ).76 %	- %		0.38	0.41	0/_	0.04	6	- %		0.53		0.34	0.43	0/_	- %	0.39

<sup>1</sup> Primarily based on the geographic location of the customer's address.
 <sup>2</sup> Includes loans that are measured at FVOCI.
 <sup>3</sup> Credit cards are considered impaired when they are 90 days past due and written off at 180 days past due.
 <sup>4</sup> Excludes ACI loans, DSAC, and DSOCI.

## Impaired Loans and Acceptances by Industry Sector and Geographic Location (Continued)<sup>1,2</sup>

(\$ millions, except as noted)	LINE				020 Q1						019 Q4							019 Q3			
As at	#				QI						Q4							ບຸງ			
By Industry Sector				United						United							United				
Personal		Canada	a	States		Int'l	Total	Canada		States		Int'l	Total		Canada		States		Int'l		Total
Residential mortgages	1	\$ 27	6 \$	444	\$	- 5	720	\$ 280	\$	444	\$	- 5	724	\$	254	\$	405	\$	-	\$	659
Consumer instalment and other personal																					
HELOC	2	14	7	459		-	606	147		492		-	639		144		510		-		654
Indirect auto	3	88	3	281		-	369	82		258		-	340		71		243		_		314
Other	4	5	1	8		-	59	51		7		-	58		47		7		_		54
Credit card <sup>3</sup>	5	14	7	369		_	516	136		342		-	478		127		303		-		430
Total personal	6	70		1,561		-	2,270	696		1,543		-	2,239		643		1,468		-		2,111
Business and Government																					
Real estate								1						1							
Residential	7		6	54		_	60	8		25		_	33	1	8		26		_		34
Non-residential	8		5	59		_	64	2		72		_	74	1	2		20 91		_		93
	9	1		113			124	10		97			107	-	10		117				127
Total real estate	9 10	10		113		_	124	10		97 1		_	107	1	10		1		_		127
Agriculture Automotive	10	2		4		_	27	31		5		_	36		30		8		_		38
		2.		4 14		_	15	1		15		_	16	1	30 1		0 14		_		38 15
Financial	12		2	14		-	15	3		9		_	10		5		14		_		15
Food, beverage, and tobacco	13			-		-	18	3		9			-		5		14		_		- 19
Forestry	14			- 9		-	9	_		11		_	- 11		_		- 12		_		- 12
Government, public sector entities, and education	15	-				-															
Health and social services	16	30		40		-	70 167	12		34 30		-	46		14 175		35 21		-		49
Industrial construction and trade contractors	17	14:		25		-	42	181				-	211				21 4		-		196
Metals and mining	18	1		27 90		-		16		4		-	20		26				-		30
Pipelines, oil, and gas	19	3				-	121	37		-		-	37		39		_		-		39
Power and utilities	20	-		1		-	1	-		1		-	1		-		4		-		4
Professional and other services	21	2		71		-	92	24		75		-	99		21		87		-		108
Retail sector	22	20		45		-	65	17		44		-	61		15		44		-		59
Sundry manufacturing and wholesale	23	1		22		-	39	16		15		-	31		20		16		-		36
Telecommunications, cable, and media	24	53		5		-	58	12		5		-	17		7		5		-		12
Transportation	25	1		25		-	36	10		27		-	37		10		45		-		55
Other	26		9	27		-	36	9		26		-	35		10		9		-		19
Total business and government Total Gross Impaired Loans <sup>4</sup>	27 28	402 \$ 1,11		535 2,096	\$		937 3,207	394 \$ 1,090	\$	399 1,942	\$		793	\$	398 1,041	\$	436 1,904	\$	-	\$	834 2,945
Gross Impaired Loans as a % of Gross Loans	20	,	Ŷ	_,9	Ŧ		-,	,500	Ŧ	.,	Ŧ		-,	1 -	.,	Ŧ	,	Ŧ		Ŧ	.,
and Acceptances																					
Personal																					
Residential mortgages	29	0.14	1 %	1.23 %	6	- %	0.30 %	0.14	%	1.29 %	6	- %	0.31 %	6	0.13 %	6	1.23 9	6	- %		0.29 %
Consumer instalment and other personal	_0	5.1		,	-		//				-		/	-	/	-	,	-	,,,		,
HELOC	30	0.1	3	4.05		-	0.59	0.16		4.27		_	0.62	1	0.16		4.34		_		0.64
Indirect auto	31	0.34		0.86		_	0.63	0.32		0.79		_	0.58	1	0.28		0.77		_		0.55
Other	32	0.2		0.69		_	0.30	0.28		0.63		_	0.30	1	0.25		0.69		_		0.28
Credit card <sup>3</sup>	33	0.8		1.95		_	1.39	0.74		1.89		_	1.31	1	0.69		1.66		_		1.17
Total personal	34	0.2		1.56		-	0.50	0.20		1.58		-	0.50	+	0.18		1.53		-		0.47
	57	0.2		1.00			0.00	0.20		1.00			0.00	1	0.10		1.00				
Business and Government	35	0.3	1	0.42		-	0.36	0.32		0.31		-	0.31		0.33		0.34		-		0.33

<sup>1</sup> Primarily based on the geographic location of the customer's address.
 <sup>2</sup> Includes loans that are measured at FVOCI.
 <sup>3</sup> Credit cards are considered impaired when they are 90 days past due and written off at 180 days past due.
 <sup>4</sup> Excludes ACI loans, DSAC, and DSOCI.

## Impaired Loans and Acceptances by Industry Sector and Geographic Location (Continued)<sup>1,2</sup>

(\$ millions, except as noted)	LINE #				019 Q2						2019 Q1							018 24		
As at	#				42						QI							24		
By Industry Sector				United						United				T		U	nited			
Personal		Cana	ada	States		InťI	Total	Canada	1	States		Int'l	Tota	ıl	Canada	St	tates		Int'l	Total
Residential mortgages	1	\$	254	\$ 465	\$	-	\$719	\$ 272	2 \$	442	\$	-	\$ 71	4 \$	§ 264	\$	445	\$		\$ 709
Consumer instalment and other personal																				
HELOC	2		148	587		-	735	139	)	840		-	97	9	130		855		-	985
Indirect auto	3		66	237		-	303	71		234		-	30	5	69		223		-	292
Other	4		47	7		-	54	47	,	7		-	5	4	46		8		-	54
Credit card <sup>3</sup>	5		133	323		-	456	133	3	359		-	49	2	132		322		-	454
Total personal	6	(	648	1,619		-	2,267	662	2	1,882		-	2,54	4	641	1	1,853		-	2,494
Business and Government																				
Real estate								1												
Residential	7		9	24		-	33	8	3	27		-	3	5	9		29		-	38
Non-residential	8		1	104		-	105	3	3	106		-	10	9	4		104		-	108
Total real estate	9		10	128		_	138	11		133		_	14	4	13		133		_	146
Agriculture	10		13	1		-	14	Ę		1		-		6	6		2		-	8
Automotive	11		1	8		-	9	-	-	8		-		3	9		10		-	19
Financial	12		1	15		-	16	2	2	29		-	3	1	2		29		_	31
Food, beverage, and tobacco	13		2	15		_	17	1		14		_	1	5	2		12		-	14
Forestry	14		_	1		-	1	-	-	1		-		1	1		1		_	2
Government, public sector entities, and education	15		_	13		_	13	-	-	13		_	1	3	-		8		-	8
Health and social services	16		12	10		-	22	13	3	11		-	2	4	10		12		_	22
Industrial construction and trade contractors	17		155	22		_	177	148	3	22		_	17	)	139		21		-	160
Metals and mining	18		12	4		-	16	14	Ļ	3		-	1	7	17		4		_	21
Pipelines, oil, and gas	19		10	1		_	11	10	)	12		_	2	2	23		12		-	35
Power and utilities	20		_	301		-	301	-	-	310		-	31	)	_		1		_	1
Professional and other services	21		12	93		_	105	10	)	64		_	7	1	10		47		-	57
Retail sector	22		15	49		-	64	14	Ļ	45		-	5	9	12		39		_	51
Sundry manufacturing and wholesale	23		18	18		-	36	19	)	20		-	3	9	19		19		-	38
Telecommunications, cable, and media	24		9	8		-	17	3		3		-	-	6	3		3		_	6
Transportation	25		5	42		_	47	4	L	18		_	2	2	4		16		_	20
Other	26		16	9		_	25	15	5	14		_	2		5		16		_	21
Total business and government	27		291	738		_	1,029	269		721		_	99		275		385		_	660
Total Gross Impaired Loans <sup>4</sup>	28			\$ 2,357	\$	-	\$ 3,296	\$ 931		2,603	\$	-	\$ 3,53	-		\$2	2,238	\$	-	\$ 3,154
Gross Impaired Loans as a % of Gross Loans and Acceptances																				
Personal																				
Residential mortgages	29	0	.13 %	1.44 %	6	- %	0.32 %	0.14	l %	1.40	%	- %	0.3	2 %	0.14	%	1.43 %	)	- %	0.32 %
Consumer instalment and other personal	_,									-										
HELOC	30	0	.17	4.84		-	0.73	0.16	6	6.94		-	0.9	9	0.15		6.93		_	1.00
Indirect auto	31		.27	0.78		-	0.55	0.29		0.79		-	0.5		0.28		0.75		-	0.54
Other	32		.26	0.74		-	0.28	0.26		0.81		_	0.2		0.25		0.92		_	0.28
Credit card <sup>3</sup>	33		.72	1.83		-	1.27	0.74		2.02		-	1.3		0.73		1.90		-	1.30
Total personal	34		.19	1.73		-	0.52	0.19		2.05		-	0.5		0.19		2.03		-	0.58
Business and Government	35		.25	0.57		-	0.42	0.24		0.58		-	0.4		0.24		0.32		-	0.28
Total Gross Impaired Loans <sup>4</sup>	36		.20 %	1.06 %	4	- %	0.48 %			1.20	/	- %		3 %	0.20		1.05 %		- %	0.47

<sup>1</sup> Primarily based on the geographic location of the customer's address.
 <sup>2</sup> Includes loans that are measured at FVOCI.
 <sup>3</sup> Credit cards are considered impaired when they are 90 days past due and written off at 180 days past due.
 <sup>4</sup> Excludes ACI loans, DSAC, and DSOCI.

Allowance for Credit Losses													
(\$ millions)	LINE		2020				2019			2018		Full Year	
As at STAGE 3 ALLOWANCE FOR LOAN LOSSES (IMPAIRED)	#	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4	2020	2019	2018
Change in Stage 3 allowance for loan losses (impaired)													
Allowance at beginning of period	1	\$ 1,248	\$ 1,137 \$	889 \$	749	\$ 715 \$	781 \$	786 \$	688	\$ 689	\$ 749 \$	688 \$	706
Stage 3 provision for loan losses (impaired)													
Transfer to Stage 1 <sup>1</sup>	2	(13)	(17)	(12)	(13)	(12)	(15)	(14)	(66)	(13)	(55)	(107)	(92)
Transfer to Stage 2 Transfer to Stage 3	3	(67) 234	(42) 289	(37) 201	(33) 252	(30) 207	(35) 226	(32) 248	(29) 255	(25) 206	(179) 976	(126) 936	(117) 777
Net remeasurement due to transfers <sup>2</sup>	4 5	234	209	6	12	14	10	12	200	16	29	54	79
Net draws (repayments) <sup>3</sup>	6	(5)	(22)	(4)	1	(20)	(13)	(2)	(42)	(4)	(30)	(77)	2
Derecognition of financial assets (excluding disposals and write-offs) <sup>4</sup>	7	(241)	(127)	(152)	(153)	(145)	(172)	(178)	(95)	(141)	(673)	(590)	(474)
Change to risk, parameters, and models <sup>5</sup>	8 9	451	744	968 970	744	727	589 590	562 596	681	525	2,907	2,559	2,017
Total Stage 3 provision for loan losses (impaired) Write-offs	9 10	363 (861)	832 (828)	970 (899)	810 (848)	741 (850)	590 (790)	596 (769)	722 (766)	564 (705)	2,975 (3,436)	2,649 (3,175)	2,192 (2,776)
Recoveries	10	155	153	146	181	148	149	157	139	135	(3,430)	593	573
Disposals	12	(22)	_	_	-	-	_	_	-	-	(22)	-	(13)
Foreign exchange and other adjustments	13	(15)	(46)	31	(3)	(5)	(15)	11	3	5	(33)	(6)	6
Balance at end of period	14	868	1,248	1,137	889	749	715	781	786	688	868	749	688
STAGE 2 ALLOWANCE FOR LOAN LOSSES													
Change in Stage 2 allowance for loan losses			0.007	4 004	4 0 5 0	4 000	4.045	4 700	4 00 4	1.015		4.004	4 505
Allowance at beginning of period	15	4,662	3,637	1,931	1,856	1,800	1,815	1,783	1,694	1,612	1,856	1,694	1,529
Stage 2 provision for loan losses Transfer to Stage 1 <sup>1</sup>	16	(740)	(522)	(214)	(280)	(298)	(349)	(279)	(273)	(247)	(1,756)	(1,199)	(958)
Transfer to Stage 2	10	615	498	445	149	144	160	154	145	136	1,707	603	533
Transfer to Stage 3	18	(228)	(276)	(194)	(232)	(187)	(210)	(234)	(240)	(193)	(930)	(871)	(712)
Net remeasurement due to transfers <sup>2</sup>	19	`480 <sup>´</sup>	466	<b>4</b> 79	163	`138 <sup>´</sup>	`175 <sup>´</sup>	<u>142</u>	140 <sup>´</sup>	125	1,588	<b>`</b> 595	462 <sup>´</sup>
Net draws (repayments) <sup>3</sup>	20	(71)	(35)	(23)	(9)	(26)	-	(19)	(18)	(6)	(138)	(63)	(102)
Derecognition of financial assets (excluding disposals) <sup>4</sup>	21	(269)	(247)	(95)	(150)	(113)	(161)	(133)	(158)	(125)	(761)	(565)	(570)
Change to risk, parameters, and models <sup>5</sup>	22 23	1,131 918	1,226	1,257	427 68	399	383	381	500 96	382 72	4,041	1,663	1,502 155
Total for Stage 2 provision for loan losses Disposals	23 24	918	1,110	1,655	68	57	(2) (3)	12	96	(1)	3,751	163 (3)	(12)
Foreign exchange and other adjustments	24 25	(6)	(85)	51	- 7	(1)	(10)	20	(7)	11	(33)	(3)	22
Balance at end of period	26	5,574	4,662	3,637	1,931	1,856	1,800	1,815	1,783	1,694	5,574	1,856	1,694
STAGE 1 ALLOWANCE FOR LOAN LOSSES			,		1	1	1	1	1				
Change in Stage 1 allowance for loan losses													
Allowance at beginning of period	27	3,300	3,132	2,466	2,415	2,325	2,271	2,213	2,178	2,125	2,415	2,178	2,022
Stage 1 provision for loan losses Transfer to Stage 1 <sup>1</sup>	28	753	539	226	293	310	364	293	339	260	1,811	1,306	1,050
Transfer to Stage 2	20	(548)	(456)	(408)	(116)	(114)	(125)	(122)	(116)	(111)	(1,528)	(477)	(416)
Transfer to Stage 3	30	(6)	(13)	(7)	(20)	(20)	(120)	(122)	(110)	(11)	(1,320)	(65)	(65)
Net remeasurement due to transfers <sup>2</sup>	31	(311)	(173)	(84)	(118)	(135)	(147)	(105)	(107)	(101)	(686)	(494)	(386)
New originations or purchases <sup>6</sup>	32	397	395	367	228	296	217	214	208	238	1,387	935	974
Net draws (repayments) <sup>3</sup>	33	(73)	(102)	(42)	38	(10)	8	(28)	25	6	(179)	(5)	71
Derecognition of financial assets (excluding disposals) <sup>4</sup>	34	(215)	(222)	(138)	(128)	(140)	(127)	(119)	(135)	(122)	(703)	(521)	(569)
Change to risk, parameters, and models <sup>5</sup>	35 36	(357)	284 252	673	(132)	(93) 94	(98) 76	(89) 30	(162)	(117)	468 524	(442) 237	(508) 151
Total Stage 1 provision for loan losses Disposals	30	(360)	252	587	45	94	/6	- 30	37	40 (2)	524	237	(21)
Foreign exchange and other adjustments	38	(15)	(84)	79	6	(4)	(22)	28	(2)	15	(14)	_	26
Balance at end of period	39	2,925	3,300	3,132	2,466	2,415	2,325	2,271	2,213	2,178	2,925	2,415	2,178
Acquired Credit-Impaired Loans	40	10	10	10	10	12	14	16	16	18	10	12	18
Allowance for loan losses at end of period	41	9,377	9,220	7,916	5,296	5,032	4,854	4,883	4,798	4,578	9,377	5,032	4,578
Consisting of:													
Allowance for loan losses Canada	42	3,288	3,342	2,679	1,827	1,700	1,595	1,534	1,509	1,447	3,288	1,700	1,447
United States	43	4,999	4,789	4,245	2,856	2,747	2,174	2,244	2,220	2,102	4,999	2,747	2,102
International	44	3	2	1	-	-	-	-	-	-	3	-	-
Total allowance for loan losses	45	8,290	8,133	6,925	4,683	4,447	3,769	3,778	3,729	3,549	8,290	4,447	3,549
Allowance for off-balance sheet instruments <sup>7,8</sup>	46	1,087	1,087	991	613	585	1,085	1,105	1,069	1,029	1,087	585	1,029
Total allowance for loan losses, including off-balance sheet instruments, at end of period	47	9,377	9,220	7,916	5,296	5,032	4,854	4,883	4,798	4,578	0.277	5,032	4,578
Allowance for debt securities	47	9,377	9,220	13	5,290 4	5,032	4,004	4,003	4,796	4,578	9,377	5,032	4,578
Total allowance for credit losses, including off-balance sheet	40	· · · · ·	1	13	7	4	4	4	U	00	<u> </u>	4	00
instruments, at end of period	49	\$ 9,384	\$ 9,227 \$	7,929 \$	5,300	\$ 5,036 \$	4,858 \$	4,887 \$	4,804	\$ 4,658	\$ 9,384 \$	5,036 \$	4,658
<sup>1</sup> Transfers represent stage transfer movements prior to ECL remeasureme	ent.									· · · · · ·	· · · ·		

<sup>1</sup> Transfers represent stage transfer movements prior to ECL remeasurement. <sup>2</sup> Represents the mechanical remeasurement between twelve-month (i.e., Stage 1) and lifetime ECLs (i.e., Stage 2 or 3) due to stage transfers necessitated by credit risk migration, as described in the "Significant Increase in Credit Risk" section of Note 2, Summary of Significant Accounting Policies and Note 3, Significant Accounting Judgments, Estimates and Assumptions of the Bank's 2020 Annual Consolidated Financial Statements, holding all other factors impacting the change in ECL constant.

<sup>3</sup> Represents the changes in the allowance related to cash flow changes associated with new draws or repayments on loans outstanding.

 <sup>4</sup> Represents the decrease in the allowance related to customer fully repaid and excludes the decrease associated with loans that were disposed or fully written off.
 <sup>5</sup> Represents the decrease in the allowance related to current period changes in risk (e.g., PD) caused by changes to: macroeconomic factors, level of risk, parameters, and/or models, subsequent to stage migration. Refer to the "Measurement of Expected Credit Losses", "Forward Looking Information" and "Expert Credit Judgment" sections of Note 2, Summary of Significant Accounting Policies and Note 3, Significant Accounting Judgments, Estimates and Assumptions of the Bank's 2020 Annual Consolidated Financial Statements for further details.

<sup>6</sup> Represents the increase in the allowance resulting from loans that were newly originated, purchased, or renewed.

<sup>8</sup> The allowance for loan losses for off-balance sheet instruments is recorded in Other liabilities on the Interim Consolidated Balance Sheet.

(\$ millions, except as noted) As at	LINE #		2020 Q4				2020 Q3				2020 Q2		
By Industry Sector			United				United				United		
Stage 3 allowance for loan losses (impaired)		Canada	States	Int'l	Total	Canada	States	Int'l	Total	Canada	States	Int'l	Total
Personal													
Residential mortgages	1	\$ 43 \$	24 \$	- \$	67	\$ 45 \$	26 \$	- \$	71	\$ 33 \$	25 \$	- \$	58
Consumer instalment and other personal													
HELOC	2	24	44	-	68	27	42	-	69	18	37	-	55
Indirect auto	3	39	39	-	78	62	48	-	110	75	39	-	114
Other	4	38	2	-	40	50	1	-	51	43	2	-	45
Credit card	5	73	131	-	204	96	237	-	333	82	261	-	343
Fotal personal	6	217	240	-	457	280	354	-	634	251	364	-	615
Business and Government													
Real estate													
Residential	7	1	5	-	6	1	4	-	5	5	9	-	14
Non-residential	8	1	12	-	13	1	5	-	6	1	4	-	5
Total real estate	9	2	17	-	19	2	9	-	11	6	13	-	19
Agriculture	10	5	-	-	5	3	-	-	3	4	-	-	4
Automotive	11	10	-	-	10	10	-	-	10	10	-	-	10
Financial	12		-	-	-	_	-	-	_	-	-	-	-
Food, beverage, and tobacco	13 14	1	2	-	3	1	2	-	3	1	1	-	2
Forestry Government, public sector entities, and education	14 15	-	-	-	-	-	- 1	-	- 1	-	-	-	- 1
Health and social services	15	- 9	2	-	11	- 9	13	-	22	9	2	-	11
ndustrial construction and trade contractors	10	62	2	-	64	9 60	2	-	62	9 60	2	-	66
Metals and mining	18	13	6	-	19	12	6	-	18	11	6	-	17
Pipelines, oil, and gas	19	30	51		81	25	227		252	21	188		209
Power and utilities	20	-	3	_	3	20	5	_	5	21	1	_	1
Professional and other services	21	6	7	_	13	16	13	_	29	17	10	_	27
Retail sector	22	66	6	-	72	65	.0	_	73	14	.0	_	22
Sundry manufacturing and wholesale	23	14	2	-	16	15	2	-	17	15	2	-	17
Telecommunications, cable, and media	24	30	1	-	31	46	2	-	48	46	1	_	47
Transportation	25	13	5	-	18	8	1	-	9	8	1	-	9
Other	26	6	5	-	11	8	7	-	15	7	7	-	14
Total business and government	27	267	110	-	377	280	298	-	578	229	247	-	476
Other Loans													-
Acquired credit-impaired loans	28	-	10	-	10	-	10	-	10	-	10	-	10
Total other loans	29	-	10	-	10	-	10	-	10	-	10	-	10
Total Stage 3 allowance for loan losses (impaired)	30	484	360	-	844	560	662	-	1,222	480	621	-	1,101
Stage 1 and Stage 2 allowance for loan losses – Performing <sup>3</sup>													
Personal	31	1,920	2,498	1	4,419	1,930	2,357	_	4,287	1,557	2,221	1	3,779
Business and Government	31	884	2,450	2	3,027	851	1,771	2	2,624	642	1,403	I	2,045
Total Stage 1 and Stage 2 allowance for loan losses <sup>4</sup>	33	2.804	4.639	3	7.446	2.781	4.128	2	6.911	2.199	3.624	1	5.824
									- 1 -		- 1	•	
Allowance for loan losses – On-Balance Sheet Loans <sup>4</sup>	34	3,288	4,999	3	8,290	3,342	4,789	2	8,133	2,679	4,245	1	6,925
Allowance for loan losses – Off-Balance Sheet Instruments <sup>4</sup>	35	432	650	5	1,087	405	680	2	1,087	348	642	1	991
Total allowance for loan losses	36	3,720	5,649	8	9,377	3,747	5,469	4	9,220	3,027	4,887	2	7,916
Allowance for debt securities	37	2	2	3	7	3	1	3	7	4	2	7	13
Total allowance for credit losses	38	\$ 3,722 \$	5,651 \$	11 \$	9,384	\$ 3,750 \$	5,470 \$	7 \$	9,227	\$ 3,031 \$	4,889 \$	9 \$	7,929
Stage 3 allowance for loan losses (impaired) as a % of Gross Impaired Loans <sup>6</sup>													
Personal										1			
Residential mortgages	39	11.4 %	5.3 %	- %	8.1 %	11.7 %	5.8 %	- %	8.5 %	10.5 %	5.4 %	- %	7.5
consumer instalment and other personal					10.5	16-5							-
HELOC	40	11.9	10.2	-	10.8	12.0	9.3	-	10.2	9.6	7.9	-	8.4
Indirect auto	41	65.0	15.7	-	25.2	105.1	18.1	-	34.0	81.5	12.4	-	28.0
Other	42	100.0	20.0	-	83.3	84.7	8.3	-	71.8	74.1	18.2	-	65.2
Credit card	43	70.9	64.9	-	66.9	60.8	91.9	-	80.0	52.9	76.8	-	69.3
otal personal	44	27.9	17.9	-	21.6	31.6	24.7	-	27.3	31.2	22.8	-	25.6
Business and Government	45	49.7	21.9	-	36.3	51.6	31.1	-	38.5	47.0	34.4		39.5
Fotal Stage 3 allowance for loan losses (impaired)⁵	46	36.8 %	19.0 %	- %	26.4 %	39.2 %	27.3 %	- %	31.7 %	37.2 %	26.4 %	- %	30.3
otal allowance for loan losses as a % of gross loans and acceptances⁵	47	0.7 %	2.3 %	0.4 %	1.3 %	0.8 %	2.2 %	0.2 %	1.2 %	0.6 %	1.8 %	0.1 %	1.0

Primarily based on the geographic location of the customer's address.
 Includes loans that are measured at FVOCI.
 Allowance for loan losses – performing represents Stage 1 and Stage 2 allowance for loan losses on financial assets, loan commitments, and financial guarantees.
 In the fourth quarter of 2019, the Bank revised its allocation methodology for the reporting of Allowance for Credit Losses for off-balance sheet instruments for certain retail portfolios.
 Excludes ACI loans.

s millions, except as noted)	LINE		2020				2019				2019		
is at	#	L	Q1				Q4				Q3		
y Industry Sector		_	United				United				United		
tage 3 allowance for loan losses (impaired)		Canada	States	Int'l	Total	Canada	States	Int'l	Total	Canada	States	Int'l	Total
ersonal esidential mortgages	1	\$ 29	\$     25   \$	- \$	54	\$ 27 \$	26 \$	- \$	53 5	§ 24 \$	26 \$	- \$	50
onsumer instalment and other personal		<b>р</b> 29	৯ 25 ৯	- ə	54	¢ 2/ ۵	20 \$	— Þ	55 5	o 24 o	20 Ş	- >	50
HELOC	2	15	35	_	50	13	37	_	50	14	34	_	48
Indirect auto	3	59	28	_	87	53	26	_	79	44	25	_	69
Other	4	43	3	-	46	42	2	-	44	38	2	-	40
redit card	5	79	288	-	367	70	252	-	322	74	239	-	31
otal personal	6	225	379	-	604	205	343	-	548	194	326	-	520
usiness and Government													
eal estate													
Residential	7	6	9	-	15	6	5	-	11	6	5	-	11
Non-residential	8	-	5	-	5	-	6	-	6	-	10	-	10
otal real estate	9	6	14	-	20	6	11	-	17	6	15	-	21
griculture	10	4	-	-	4	2	-	-	2	2	-	-	2
utomotive	11	9	-	-	9	6	-	-	6	1	2	-	:
inancial	12	-	_	-	-	-	-	-	-	-	-	-	-
ood, beverage, and tobacco	13	1	2	-	3	1	1	-	2	1	1	-	:
orestry	14	-	-	-	-	-	-	-	-	-	-	-	-
overnment, public sector entities, and education ealth and social services	15 16	- 9	2	-	2 12	- 8	2	-	2 10	_ 10	2	-	1
eaith and social services idustrial construction and trade contractors	16	9 40	3	-	12	8 39	2	-	45	10	3	-	1.
letals and mining	18	11	4	-	15	10	0	-	10	15	3	-	1
ipelines, oil, and gas	19	10	43		53	18			18	22	_		22
ower and utilities	20	10	+5	_		-	_	_	-	_	3	_	24
rofessional and other services	21	12	12	_	24	11	7	_	18	7	13	_	20
etail sector	22	10	5	-	15	6	6	-	12	9	5	-	14
undry manufacturing and wholesale	23	15	2	_	17	16	2	_	18	13	2	_	15
elecommunications, cable, and media	24	26	1	-	27	6	1	-	7	4	1	-	5
ransportation	25	8	1	-	9	6	1	-	7	6	13	-	19
Other	26	5	6	-	11	6	6	-	12	6	7	-	13
otal business and government	27	166	101	-	267	141	45	-	186	118	70	-	188
Other Loans													
cquired credit-impaired loans	28	-	10	-	10	-	12	-	12	-	14	-	14
otal other loans	29	-	10	-	10	-	12	-	12	-	14	-	14
otal Stage 3 allowance for loan losses (impaired)	30	391	490	-	881	346	400	-	746	312	410	-	722
tage 1 and Stage 2 allowance for loan losses – Performing <sup>3</sup>													
ersonal	31	1,104	1,367	-	2,471	1,052	1,329	-	2,381	1,008	784	-	1,792
susiness and Government	32	332	999	-	1,331	302	1,018	-	1,320	275	980	-	1,255
otal Stage 1 and Stage 2 allowance for loan losses	33	1,436	2,366	-	3,802	1,354	2,347	-	3,701	1,283	1,764	-	3,047
Ilowance for Ioan losses – On-Balance Sheet Loans	34	1,827	2,856	_	4,683	1,700	2,747	_	4,447	1,595	2,174	_	3,769
Illowance for Ioan losses – On-Balance Sheet Loans	34 35	219	2,656	-	4,663	237	348	-	4,447	224	861	-	1,085
otal allowance for loan losses – On-balance Sneet instruments	35 36	2,046	3,250		5,296	1,937	3,095		5,032	1,819	3,035		4,854
Illowance for debt securities	30	2,040	1	2	5,290	1,937	3,095	3	5,032	1,819	1	2	4,004
otal allowance for credit losses	38	\$ 2,047	\$ 3,251 \$	2 \$	5,300	\$ 1,938 \$	3,095 \$	3 \$	5,036 \$	5 1,820 \$	3,036 \$	2 \$	4,858
tage 3 allowance for loan losses (impaired) as a % of Gross Impaired Loans <sup>4</sup>													
ersonal													
esidential mortgages	39	10.5 %	5.6 %	- %	7.5 %	9.6 %	5.9 %	- %	7.3 %	9.4 %	6.4 %	- %	7.
onsumer instalment and other personal													
HELOC	40	10.2	7.6	-	8.3	8.8	7.5	-	7.8	9.7	6.7	-	7.
Indirect auto	41	67.0	10.0	-	23.6	64.6	10.1	-	23.2	62.0	10.3	-	22.
Other	42	84.3	37.5	-	78.0	82.4	28.6	-	75.9	80.9	28.6	-	74.
redit card	43	53.7	78.0	-	71.1	51.5	73.7	-	67.4	58.3	78.9	-	72.
otal personal	44	31.7	24.3	-	26.6	29.5	22.2	-	24.5	30.2	22.2	-	24.
usiness and Government	45	41.3	18.9	-	28.5	35.8	11.3	-	23.5	29.6	16.1	-	22.
otal Stage 3 allowance for loan losses (impaired) <sup>4</sup>	46	35.2 %	22.9 %	- %	27.2 %	31.7 %	20.0 %	- %	24.2 %	30.0 %	20.8 %	- %	24.
otal allowance for loan losses as a % of gross loans									r				

Primarily based on the geographic location of the customer's address.
 Includes loans that are measured at FVOCI.
 Allowance for loan losses – performing represents Stage 1 and Stage 2 allowance for loan losses on financial assets, loan commitments, and financial guarantees.
 Excludes ACI loans.

Param         Param <th< th=""><th>(\$ millions, except as noted) As at</th><th>LINE #</th><th></th><th>2019 Q2</th><th></th><th></th><th></th><th>2019 Q1</th><th></th><th></th><th></th><th>2018 Q4</th><th></th><th></th></th<>	(\$ millions, except as noted) As at	LINE #		2019 Q2				2019 Q1				2018 Q4		
Bits - 1         Cancel         Note         Int         Cancel         Note         Dirac         Dira         Dirac         Dirac <th< th=""><th>By Industry Sector</th><th></th><th></th><th>United</th><th></th><th></th><th></th><th>United</th><th></th><th></th><th></th><th>United</th><th></th><th></th></th<>	By Industry Sector			United				United				United		
BeckerBeckerBZBZSSZZSSZZSSZZSSZZSSZZSZZZ <thz< th="">Z<thz< th="">Z<thz< th="">ZZ<!--</th--><th></th><th></th><th>Canada</th><th>States</th><th>Int'l</th><th>Total</th><th>Canada</th><th>States</th><th>Int'l</th><th>Total</th><th>Canada</th><th>States</th><th>Int'l</th><th>Total</th></thz<></thz<></thz<>			Canada	States	Int'l	Total	Canada	States	Int'l	Total	Canada	States	Int'l	Total
		1	\$ 20 5	\$ 27 \$	– S	47	\$ 22 \$	26 \$	- \$	48 \$	5 18 S	29 \$	- \$	47
Index basisImage: state of the														
$ \begin{array}{cccccccccccccccccccccccccccccccccccc$	HELOC	2	13	53	-	66	12	53	-	65	12	59	-	71
basisjj <td>Indirect auto</td> <td>3</td> <td>46</td> <td>25</td> <td>-</td> <td>71</td> <td>49</td> <td>27</td> <td>-</td> <td>76</td> <td>46</td> <td>25</td> <td>-</td> <td>71</td>	Indirect auto	3	46	25	-	71	49	27	-	76	46	25	-	71
odd protech         odd         100         410         -         000         110         64         -         100         64         5         -         100         64         5         -         100         64         5         -         100         64         5         -         100         64         5         -         100         64         5         -         100         64         5         -         100         64         5         -         100         10		4	40		-				-				-	36
ubases and yound you					-				-				-	341
balance         a         b<         b         b<	•	6	193	415	-	608	196	422	-	618	187	379		566
Bestevial         7         0        0         0         0<														
where should in all states01727or and states65361 </td <td></td> <td>_</td> <td></td> <td>_</td> <td></td> <td></td> <td>_</td> <td>_</td> <td></td> <td></td> <td></td> <td>_</td> <td></td> <td></td>		_		_			_	_				_		
Odd red stable         0         0         15         -         21         6         11         -         17         8         12         -           Updatus         0         2         -         -         21         2         -         -         17         8         12         -         -           Updatus         10         2         -         -         -         -         2         2         -         -         -         -         -         2         2         -			6				5		-				-	11
ginularity         1         2         -         2         2         -         2         2         -         -         2         2         -         -         2         2         -         -         2         2         -         2         2         -         3         1         2         -        -         -         -		-	-				1		-					9
winner       1       1       2       -       3       1       2       -       3       -       2       -       3       -       2       -       3       -       2       -       3       -       2       -       3       -       2       -       1       -       1       -       1 <th1< th="">       1<td></td><td>-</td><td>-</td><td></td><td></td><td></td><td>-</td><td></td><td></td><td></td><td>-</td><td></td><td></td><td>20</td></th1<>		-	-				-				-			20
inamic insume inclusion inclusion control control inclusion inclusion inclusion inclusion inclusion inclusion inclusion inclusion inclusion inclusion 							=				2		-	2
Undebetwale         1         1         1         -         2         1         2         -         3         1         2         -           Undeb         Contact         Contact <th< td=""><td></td><td></td><td>-</td><td>2</td><td>-</td><td></td><td>I</td><td>-</td><td></td><td>-</td><td>-</td><td>=</td><td>-</td><td>2</td></th<>			-	2	-		I	-		-	-	=	-	2
Granty         Granty<				- 1	-		- 1	-			- 1		_	3
Journament public store mittes, and efficiations         I        I         I         I			I	I	-		1	2	-	3	I	2	-	3
teah         addit addit diversion         a         B         1         -         B         7         2         -         B         6         1         -           Addit additure         B         -         -         B         B         -         B         B         -         B         B         -         B         B         -         B         B         -         B         B         -         B         B         -         B         B         -         B         B         -         B         B         B         -         B         B         B         -         B         B         B         -         B         B         B         -         B         B         B         -         B         B         B         -         B			-	-	-		-	- 1	_	1	-	- 1	_	1
number label and mining outputs of a state			-	1	_		- 7	2	-		-	1	-	7
details and numing       1       0       1       -       0       1       -       0       10       1       -       0         State in dualities       0       -       18       -       18       -       32       -       32       -<				2	_		8	-				2	_	5
specime of undigational of the services         i				-	_	-	8	=				1	_	11
norm of difference         0         -         32         -         32         -			0	1		Ũ	5					1	_	15
tordession and other services         1         5         14         -         10         1         -         17         5         3         -           undry manufacturing and whitesame         23         13         3         -         16         12         3         -         15         13         4         -           amaportanic         25         7         -         16         12         3         3         -         16         2         2         -         -         -         2         2         10         -         -         -         2         2         10         -         -         16         2         10         -         -         16         2         10         -         -         16         -         16         -         16         -         16         -         16         -         16         -         16         -         16         -         16         -         16         -         16         -         16         -         16         -         16         -         16         -         16         -         16         -         16         16         16         16			-	18	_		-	32	_	•	-	-	=	-
table sector       22       0       5       -       14       8       3       -       11       7       2       -         using manufacturing and windeal       24       13       3       -       15       12       -       15       13       4       -       -         using main fail and one mai			5		-		6		-		5	3	-	6
sindly mutubuling and wholesale       20       13       3       -       10       12       3       -       15       13       4       -         transportion       26       3       7       -       10       3       3       -       66       2       1       -       -       -       13       4       0       -       -       13       4       10       -       13       4       10       -       13       4       10       -       13       4       10       -       13       4       10       -       13       4       10       -       16       17       170       100       100       100       100       100       100					-		8		_			2	-	g
decommutation       add       b       -       -       5       2       -       -       2       2       -       -         Other       3       7       -       10       3       3       -       68       2       1       -         Other       88       80       -       146       3       10       -       13       4       10       -         Other       88       80       -       166       -       16       16       16       16					-		12		_		13		-	17
her       10       -       14       3       10       -       13       4       10       -         bible basises and powrment       26       60       0       -       166       76       86       -       161       -       13       4       10       -         ther Loans       2       -       16       -       16       -       16       -       16       -       18       -       -       18       18       18       18       18       18       18       18       18       18       18       18       18       18		24		_	-			_	-			-	_	2
Ther       26       4       10       -       16       76       86       -       13       4       10       -       13       4       10       -       10       100<		25	3	7	-	10	3	3	-	6	2	1	-	3
Sther Loss         -        -         -         -	Dther	26	4	10	-	14	3	10	-	13	4	10	_	14
Acquired redit-inpaired lands         P         Id         -         Id         Id<	Fotal business and government	27	86	80	-	166	76	86	-	162	77	43	-	120
$ \begin{array}{c c c c c c c c c c c c c c c c c c c $	Other Loans													
Total Stage 3 allowance for loan losses - Performing <sup>1</sup> 279       511       -       790       272       524       -       796       284       440       -         Stage 1 and Stage 2 allowance for loan losses - Performing <sup>1</sup> Personal       31       95       761       -       1,746       969       737       -       1,706       939       704       -       1         Datainess and Government       32       270       972       -       1,242       288       969       -       1,227       244       955       -       1         Total Stage 2 allowance for loan losses       31       1,255       1,733       -       2,988       1,237       1,696       -       2,933       1,183       1,662       -       2         Allowance for loan losses - On-Balance Sheet Loans       34       1,534       2,244       -       3,778       1,509       2,200       -       3,729       1,447       2,102       -       3         Total allowance for loan losses of the losses       33       3,124       -       4,883       1,731       3,067       -       4,798       1,667       2,918       -       -       5       5       4         Total allowance for loan loss	Acquired credit-impaired loans	28	-	16	-	16	-	16	-	16	-	18	-	18
Stage 3 allowance for loan losses - Performing*       31       385       761       -       1.746       969       737       -       1.706       939       704       -       1         Business and Government       32       270       972       -       1.242       288       959       -       1.270       944       958       -       1         Total Stage 2 allowance for loan losses       33       1.255       1.733       -       2.988       1.237       1.696       -       2.933       1.183       1.662       -       2.933         Allowance for loan losses - Ort-Balance Sheet Loans       34       2.25       800       -       1.105       2.22       847       -       3.729       1.447       2.102       -       3.720       1.447       2.102       -       3.720       1.447       2.102       -       3.720       1.447       2.102       -       3.720       1.447       2.102       -       3.720       1.447       2.102       -       3.720       1.447       2.102       -       3.720       1.447       2.102       -       3.720       1.447       2.102       -       1.721       5.77       -       4.75       7.75       5.75       5.7	Total other loans				-				-				-	18
Personal       31       885       761       -       1.746       969       737       -       1.706       939       704       -       1 <t< td=""><td>Total Stage 3 allowance for loan losses (impaired)</td><td>30</td><td>279</td><td>511</td><td>-</td><td>790</td><td>272</td><td>524</td><td>-</td><td>796</td><td>264</td><td>440</td><td></td><td>704</td></t<>	Total Stage 3 allowance for loan losses (impaired)	30	279	511	-	790	272	524	-	796	264	440		704
Justiness and Goverment       32       270       972       -       1,242       268       959       -       1,277       244       958       -       1         Total Stage 1 and Stage 2 allowance for loan losses       1,255       1,733       -       2,988       1,295       1,896       -       2,933       1,143       1,662       -       2         Mulwance for loan losses       0.1584       2,244       -       3,778       1,509       2,220       -       3,729       1,447       2,102       -       -       3         Mulwance for loan losses       0.159       3,124       -       4,883       1,731       3,067       -       4,708       1,667       2,911       -       4         Mulwance for chail losses       7       1       -       -       -       -       -       4       6       -       -       7       5       -       -       4       4       -       -       -       4       4       -       -       4       4       -       -       7       5       -       -       4       4       -       -       7       5       -       -       4       4       -       -														
Total Stage 1 and Stage 2 allowance for Ioan Iosses       33       1.255       1.733       -       2.968       1.237       1.696       -       2.933       1.183       1.662       -       2.933         Allowance for Ioan Iosses - Off-Balance Sheet Loans       34       1.534       2.244       -       3.778       1.509       2.220       -       3.729       1.447       2.102       -       3.3         Allowance for Ioan Iosses - Off-Balance Sheet Loans       35       2.25       880       -       1.105       2.22       847       -       1.069       2.20       809       -       1       4.833       1.731       3.067       -       4.789       1.667       2.911       -       4.833       1.731       3.067       5       6       6       -       7.75       5       5       5       4       4.804       \$       1.667       2.986       \$       5       \$       4       4.804       \$       1.667       2.986       \$       5       \$       4       5       3.307       \$       1.731       3.067       \$       6       \$       4.804       \$       1.667       \$       9.86       \$       \$       5       \$       \$       4					-				-				-	1,643
Allowance for loan losses - On-Balance Sheet Loans       34       1,534       2,244       -       3,778       1,609       2,220       -       3,729       1,447       2,102       -       3         Mowance for loan losses       0.65       -       1,105       222       847       -       1,069       220       809       -       1         Total allowance for loan losses       36       1,759       3,124       -       4,883       1,731       3,067       -       4,798       1,667       2,911       -       -       4         Mowance for cedit losses       37       1       -       3       4       -       -       -       6       6       -       -       75       5         Total allowance for cedit losses       38       1,760       \$       3,124       \$       3       \$       4,887       \$       1,731       \$       3,067       \$       6       \$       4,804       \$       1,667       \$       2,996       \$       5       \$       4         Values for for loan losses (impaired)       as \$       0.67       \$       6.8       6.5       \$       4       \$       1,667       \$       2,996       \$					-				-					1,202
Nilowance for loan losses – Off-Balance Sheet Instruments       36       225       800       -       1,105       222       847       -       1,069       220       809       -       1         for la allowance for loan losses       36       1,759       3,124       -       4.883       1,731       3,067       -       4,798       1,667       2,911       -       4         for la allowance for cedit losses       37       1       -       3       4       -       -       -       4,798       1,667       2,911       -       4         lowance for cedit losses       3       1,1760       \$3,124       \$3<\$4,887	otal Stage 1 and Stage 2 allowance for loan losses	33	1,255	1,733	-	2,988	1,237	1,696	-	2,933	1,183	1,662		2,845
otal allowance for loa losses       36       1,759       3,124       -       4,883       1,731       3,067       -       4,798       1,667       2,911       -       4         allowance for losses       3       1       -       3       4       -       -       6       6       -       75       5       -       4         allowance for cerdit losses       3       \$ 1,760       \$ 3,124       \$ 3       \$ 4,807       \$ 1,731       \$ 3,067       \$ 6       6       -       75       5       4         allowance for cerdit losses       \$ 1,760       \$ 3,124       \$ 3       \$ 4,807       \$ 1,731       \$ 3,067       \$ 6       \$ 1,667       \$ 2,986       \$ 5,5       \$ 4         as % of Gross Inpaired Loans'       \$ 1,760       \$ 3,124       \$ 3       \$ 4,807       \$ 1,731       \$ 3,067       \$ 6,5       \$ 1,867       \$ 2,986       \$ 2,986       \$ 5,5       \$ 4         as % of Gross Inpaired Loans'       \$ 6,5       \$ 1,787       \$ 6,5       \$ 6,7       \$ 6,7       \$ 6,8       \$ 6,5       \$ 6,7       \$ 6,8       \$ 6,5       \$ 6,7       \$ 6,6       \$ 6,7       \$ 6,6       \$ 6,7       \$ 6,6       \$ 6,7       \$ 6,6       \$ 6,7       \$ 6,6	Ilowance for Ioan losses – On-Balance Sheet Loans	34			-		1,509	2,220	-		1,447	2,102	-	3,549
1       -       3       4       -       -       6       6       -       75       5         \$\$ 1,760       \$\$ 3,124       \$\$ 3       \$\$ 4,887       \$\$ 1,731       \$\$ 3,067       \$\$ 6       \$\$ 4,804       \$\$ 1,667       \$\$ 2,986       \$\$ 5       \$\$       \$\$         tage 3 allowance for credit losses       38       \$1,760       \$\$ 3,124       \$\$       3       \$\$ 4,887       \$\$ 1,731       \$\$ 3,067       \$\$       6       \$\$ 4,804       \$\$ 1,667       \$\$ 2,986       \$\$       5       \$\$       \$\$       4\$       \$\$ </td <td></td> <td></td> <td></td> <td></td> <td>-</td> <td></td> <td></td> <td></td> <td>-</td> <td></td> <td></td> <td></td> <td></td> <td>1,029</td>					-				-					1,029
Social allowance for credit losses       38       \$ 1,760       \$ 3,124       \$ 3       \$ 4,887       \$ 1,731       \$ 3,067       \$ 6       \$ 4,804       \$ 1,667       \$ 2,986       \$ 5       \$ 4         Stage 3 allowance for loan losses (impaired) as a % of Gross Impaired Loans <sup>4</sup> Versonal Residential mortgages       39       7.9       5.8       %       - %       6.5       %       8.1       %       5.9       - %       6.7       %       6.8       %       - %       %       - %       6.7       %       6.8       %       - %       %       - %       6.7       %       6.8       %       - %       %       - %       6.7       %       6.8       %       - %       %       0.9       - %       6.7       %       6.8       %       6.5       %       - %       %       0.9       - %       6.7       %       6.8       %       0.9       - %       0.6       %       1.067       \$       2.986       \$       5       \$       4         HELOC       40       8.8       9.0       -       9.0       8.6       6.3       -       7.41       73.9       25.0       -       -       016       24.9       66.7<			1,759	3,124			1,731	3,067		4,798	1,667			4,578
Stage 3 allowance for loan losses (impaired) as a % of Gross Impaired Loans <sup>4</sup> Personal         Residential mortgages       39       7.9 %       5.8 %       - %       6.5 %       8.1 %       5.9 %       - %       6.7 %       6.8 %       6.5 %       - %         Neuron installment and other personal       8.8       9.0       -       9.0       8.6       6.3       -       6.6       9.2       6.9       -       %         Indirect auto       41       69.7       10.5       -       23.4       69.0       11.5       -       24.9       66.7       11.2       -         Other       42       85.1       28.6       -       77.8       80.9       28.6       -       74.1       73.9       25.0       -         Total personal       44       29.8       25.6       -       26.8       29.6       22.4       -       24.3       29.2       20.5       -         Susiness and Government       45       29.6       10.8       -       16.1       28.3       11.9       -       16.4       28.0       11.2       -         Total Stage 3 allowance for loan losses (impaired) <sup>4</sup> 6       29.7 %       21.0 %       -       %			1	-	-		-	-		-	-		-	80
as a % of Gross Impaired Loans <sup>4</sup> Versonal         Versonal         Versonal         consumer instalment and other personal         HELOC       0       8.8       9.0       -       9.0       8.6       6.3       -       6.6       9.2       6.9       -       -       -         Indirect auto       41       69.7       10.5       -       23.4       60.0       11.5       -       24.9       66.7       11.2       - </td <td>otal allowance for credit losses</td> <td>38</td> <td>\$ 1,760 \$</td> <td>\$ 3,124 \$</td> <td>3 \$</td> <td>4,887</td> <td>\$ 1,731 \$</td> <td>3,067 \$</td> <td>6 \$</td> <td>4,804</td> <td>\$ 1,667 \$</td> <td>2,986 \$</td> <td>5 \$</td> <td>4,658</td>	otal allowance for credit losses	38	\$ 1,760 \$	\$ 3,124 \$	3 \$	4,887	\$ 1,731 \$	3,067 \$	6 \$	4,804	\$ 1,667 \$	2,986 \$	5 \$	4,658
testidential mortgages       39       7.9 %       5.8 %       - %       6.5 %       8.1 %       5.9 %       - %       6.7 %       6.8 %       6.5 %       - %         Onsumer instalment and other personal       40       8.8       9.0       -       9.0       8.6       6.3       -       6.6       9.2       6.9       -       -         Indirect auto       41       69.7       10.5       -       23.4       69.0       11.5       -       24.9       66.7       11.2       -         Other       42       85.1       28.6       -       77.8       80.9       28.6       -       74.1       73.9       25.0       -         otal personal       44       29.8       25.6       -       26.8       29.6       22.4       -       24.3       29.2       20.5       -         usiness and Government       45       29.6       10.8       -       16.1       28.3       11.9       -       16.4       28.0       11.2       -         otal Stage 3 allowance for loan losses (impaired) <sup>4</sup> 60.7       10.8       -       9.2.5 %       29.2       19.5 %       - %       22.1 %       28.8 %       18.9 %       - %       -<														
esidential mortgages       39       7.9 %       5.8 %       - %       6.5 %       8.1 %       5.9 %       - %       6.7 %       6.8 %       6.5 %       - %         Onsumer instalment and other personal       40       8.8       9.0       -       9.0       8.6       6.3       -       6.6       9.2       6.9       -         Indirect auto       41       69.7       10.5       -       23.4       69.0       11.5       -       24.9       66.7       11.2       -         Other       42       85.1       28.6       -       77.8       80.9       28.6       -       74.1       73.9       25.0       -         otal personal       44       29.8       25.6       -       26.8       29.6       22.4       -       24.3       29.2       20.5       -         usiness and Government       45       29.6       10.8       -       16.1       28.3       11.9       -       16.4       28.0       11.2       -         otal Stage 3 allowance for loan losses (impaired) <sup>4</sup> 40       9.4       -       83.5 %       29.2       9.5 %       - %       22.1 %       28.8 %       18.9 %       - % <td>ersonal</td> <td></td>	ersonal													
HELOC       40       8.8       9.0       -       9.0       8.6       6.3       -       6.6       9.2       6.9       -       -         Indirect auto       41       69.7       10.5       -       23.4       66.0       11.5       -       24.9       66.7       11.2       -       -         Other       42       85.1       28.6       -       77.8       80.9       28.6       -       74.1       73.9       25.0       -         other celd card       43       55.6       95.4       -       83.8       56.4       87.5       -       79.1       58.3       82.0       -         otal personal       44       29.8       25.6       -       26.8       29.6       22.4       -       24.3       29.2       20.5       -         usiness and Government       45       29.6       10.8       -       16.1       28.3       11.9       -       16.4       28.0       11.2       -         otal Stage 3 allowance for loan losses (impaired) <sup>4</sup> 69.7       71.0       %       29.5       9.5       9.5       9.5       9.5       9.6       21.1       %       28.8       8.8       6.9       <		39	7.9 %	5.8 %	- %	6.5 %	8.1 %	5.9 %	- %	6.7 %	6.8 %	6.5 %	- %	6.
Indirect auto       41       69.7       10.5       -       23.4       69.0       11.5       -       24.9       66.7       11.2       -       -       -       -       24.9       66.7       11.2       -       -       -       -       24.9       66.7       11.2       -       -       -       -       24.9       66.7       11.2       -       -       -       0       -       0       -       -       7.8       80.9       28.6       -       74.1       73.9       25.0       -       -       -       0       0       0       9       28.6       -       74.1       73.9       25.0       -       -       0       0       0       9       28.6       -       74.1       73.9       25.0       -       -       0 <td></td>														
Other       42       85.1       28.6       -       77.8       80.9       28.6       -       74.1       73.9       25.0       -         redit card       43       55.6       95.4       -       83.8       56.4       87.5       -       79.1       58.3       82.0       -         otal personal       44       29.8       25.6       -       26.8       22.4       -       24.3       29.2       20.5       -         usiness and Government       45       29.6       10.8       -       16.1       28.3       11.9       -       16.4       28.0       11.2       -         otal Stage 3 allowance for loan losses (impaired) <sup>4</sup> 6       29.7       0.9       -       23.5       92.2       95.9       -       %       29.6       10.8       -       %       19.5       -       %       28.8       %       18.9       -       %       %       19.5       %       29.1       %       18.9       -       %       %       19.5       %       29.1       %       18.9       %       %       %       %       %       %       %       %       %       %       %       %       % <t< td=""><td></td><td></td><td></td><td></td><td>-</td><td></td><td></td><td></td><td>-</td><td></td><td></td><td></td><td>-</td><td>7.</td></t<>					-				-				-	7.
redit card       43       55.6       95.4       -       83.8       56.4       87.5       -       79.1       58.3       82.0       -       -       otal personal       -       otal personal       29.8       25.6       -       26.8       22.4       -       24.3       29.2       20.5       - <t< td=""><td></td><td></td><td></td><td></td><td>-</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td>-</td><td>24.3</td></t<>					-								-	24.3
tail personal       44       29.8       25.6       -       26.8       29.6       22.4       -       24.3       29.2       20.5       -         usiness and Government       45       29.6       10.8       -       16.1       28.3       11.9       -       16.4       29.0       11.2       -         tail stage 3 allowance for loan losses (impaired) <sup>4</sup> 29.7       21.0       %       -       23.5       9       29.2       19.5       -       16.4       28.8       18.9       -       -       -					-								-	66.
usiness and Government       45       29.6       10.8       -       16.1       28.3       11.9       -       16.4       28.0       11.2       -         otal Stage 3 allowance for loan losses (impaired) <sup>4</sup> 46       29.7       9       -       6       29.7       9       -       8       11.9       -       16.4       28.0       11.2       -					-								-	75.
tail Stage 3 allowance for loan losses (impaired) <sup>4</sup> 46       29.7 %       21.0 %       - %       23.5 %       29.2 %       19.5 %       - %       22.1 %       28.8 %       18.9 %       - %	•				-				-				-	22.
					-				-				-	18.
vtal allowance for loan losses as a % of gross loans	otal Stage 3 allowance for loan losses (impaired) <sup>4</sup>	46	29.7 %	21.0 %	- %	23.5 %	29.2 %	19.5 %	- %	22.1 %	28.8 %	18.9 %	- %	21.
	otal allowance for loan losses as a % of gross loans	J												

Primarily based on the geographic location of the customer's address.
 Includes loans that are measured at FVOCI.
 Allowance for loan losses – performing represents Stage 1 and Stage 2 allowance for loan losses on financial assets, loan commitments, and financial guarantees.
 Excludes ACI loans.

(\$ millions)		LINE			202	0			2019			2018		Full Year	
For the period ended		#	Q4	ļ.	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4	2020	2019	2018
PROVISION FOR CREDIT LOSSES															
Impaired <sup>3</sup>															
Canadian Retail		1		<b>99</b> \$	372 \$			\$ 324 \$	282 \$	256 \$	264	\$ 245	\$ 1,256		
U.S. Retail		2		47	290	287	273	268	184	199	285	205	997	936	776
Wholesale Banking		3		(19)	52	194	52	8	12	-	-	-	279	20	(8)
Corporate		4		32	117	121	161	139	103	138	168	109	431	548	471
Total Provision for Credit Losses	- Impaired	5	3	359	831	967	806	739	581	593	717	559	2,963	2,630	2,166
Performing⁴															
Canadian Retail		6		52	579	788	71	76	34	24	46	18	1,490	180	71
U.S. Retail		7	4	125	607	850	46	27	71	27	21	39	1,928	146	141
Wholesale Banking		8		13	71	180	(35)	33	(11)	(5)	7	8	229	24	11
Corporate		9		68	100	433	31	16	(20)	(6)	59	46	632	49	91
Total Provision for Credit Losses	- Performing	10		558	1,357	2,251	113	152	74	40	133	111	4,279	399	314
Total Provision for Credit Losses		11	\$ 9	917 \$	2,188 \$	3,218 \$	919	\$ 891 \$	655 \$	633 \$	850	\$ 670	\$ 7,242	\$ 3,029 \$	\$ 2,480
PROVISION FOR CREDIT LOSSES	BY SEGMENT														
Canadian Retail		12	\$ 2	251 \$	951 \$	1,153 \$	391	\$ 400 \$	316 \$	280 \$	310	\$ 263	\$ 2,746	\$ 1,306 \$	§ 998
U.S. Retail – in USD		13	4	133	655	814	243	223	191	170	230	187	2,145	814	713
<ul> <li>foreign exchange</li> </ul>		14		39	242	323	76	72	64	56	76	57	780	268	204
		15		572	897	1,137	319	295	255	226	306	244	2,925	1,082	917
Wholesale Banking		16		(6)	123	374	17	41	1	(5)	7	8	508	44	3
Corporate															
U.S. strategic cards portfolio <sup>5</sup>	– in USD	17		76	159	397	146	118	62	99	170	118	778	449	437
	<ul> <li>– foreign exchange</li> </ul>	18		24	58	157	46	37	21	33	57	37	285	148	125
Total Corporate		19		00	217	554	192	155	83	132	227	155	1,063	597	562
Total Provision for Credit Losses		20	\$ 9	917 \$	2,188 \$	3,218 \$	919	\$ 891 \$	655 \$	633 \$	850	\$ 670	\$ 7,242	\$ 3,029 \$	5 2,480

<sup>1</sup> Includes provision for off-balance sheet instruments.

Includes provision for off-balance sheet instruments.
 <sup>2</sup> Includes loans and debt securities that are measured at FVOCI and debt securities measured at amortized cost.
 <sup>3</sup> Represents Stage 3 PCL on financial assets.
 <sup>4</sup> Represents Stage 1 and Stage 2 PCL on financial assets, loan commitments, and financial guarantees.
 <sup>6</sup> The retailer program partners' share of the U.S. strategic cards portfolio's PCL.

## Provision for Credit Losses by Industry Sector and Geographic Location<sup>1,2,3</sup>

(\$ millions, except as noted) For the period ended	LINE #					2020 Q4							2020 Q3						020 Q2		
By Industry Sector Stage 3 provision for credit losses (impaired)			Canada		United States		Inťl		Total	Canada		United States		Int'l		Total	Canada	United States		Int'l	Total
Personal Residential mortgages Consumer Instalment and Other Personal	1	\$	(1)	\$	1	\$	-	\$	-	\$ 16	\$	3	\$	-	\$	19	\$ 7	\$ 3	\$	-	\$ 10
HELOC	2		(3)		-		-		(3)	12		7		-		19	4	3		-	7
Indirect auto	3		7		38 29		-		45	59		119 39		-		178 97	81	115		-	196
Other Credit card	4 5		42 104		29 69		_		71 173	58 133		205		_		338	64 151	49 217		_	113 368
Total personal	6	-	149		137		_		286	278		373		_		651	307	387		_	694
Business and Government Real estate																					
Residential	7		-		1		-		1	(4)		(2)		-		(6)	-	1		-	1
Non-residential	8		-		17		-		17	-		1		-		1	1	(1)		-	-
Total real estate Agriculture	9 10		-		18		-		18	(4)		(1)		-		(5)	1	-		-	1
Automotive	10		2		-		-		2	- 1		_		_		1	1	_		_	1
Financial	12		-		-		-		-	-		-		-		-	-	-		-	-
Food, beverage, and tobacco	13		-		(1)		-		(1)	-		2		-		2	-	-		-	-
Forestry Government, public sector entities, and education	14 15		-		-		-		-	_		_		-		_	_	_		-	_
Health and social services	16		1		9		_		10	_		12		_		12	1	1		_	2
Industrial construction and trade contractors	17		14		(4)		-		10	5		1		-		6	25	2		-	27
Metals and mining	18		1		-		-		1	1		(1)		-		.=	_	3		-	3
Pipelines, oil, and gas Power and utilities	19 20		(1)		(6)		-		(7) 2	2		43 4		_		45 4	26	152		_	178 1
Professional and other services	20		3		(2)		_		1	4		7		_		11	10	12		_	22
Retail sector	22		13		3		-		16	74		1		-		75	7	5		-	12
Sundry manufacturing and wholesale	23		1		2		-		3	2		1		-		3	2	1		-	3
Telecommunications, cable, and media Transportation	24 25		(4) 6		6 5		Ξ		2 11	3		1		_		8 3	19 3	1		_	19 4
Other	26		2		7		_		9	5		9		2		16	4	(2)		-	2
Total business and government	27		38		39		-		77	100		79		2		181	100	176		-	276
Other Loans																					
Acquired credit-impaired loans	28		-		(4)		-		(4)	-		(1)		-		(1)	-	(3)		-	(3)
Total other loans Debt securities at amortized cost and FVOCI	29 30		-		(4)		-		(4)	-		(1)		-		(1)	_	(3)		-	(3)
Total Stage 3 provision for credit losses (impaired)	31	\$	187	\$	172	\$	_	\$	359	\$ 378	\$	451	\$	2	\$	831	\$	\$ 560	\$	-	\$ 967
Stage 1 and Stage 2 provision for credit losses																					
Personal, business and government Debt securities at amortized cost and FVOCI	32 33	\$	40	\$	513 -	\$	5	\$	558 _	\$ 641 (1)	\$	720 (1)	\$	2 (4)	\$	1,363 (6)	\$ 875 2	\$ 1,367 2	\$	- 5	\$ 2,242 9
Total provision for credit losses	34	\$	227	\$	685	\$	5	\$	917	\$ 1,018	\$	1,170	\$	-	\$	2,188	\$ 1,284	\$ 1,929	\$	5	\$ 3,218
Stage 3 provision for credit losses (impaired) as a % of Average Net Loans and Acceptances Personal		_																			
Residential mortgages Consumer instalment and other personal	35		- %	6	0.01 %	6	- %	)	- %	0.03 %	6	0.03	%	- %	5	0.03 %	0.01 %	0.03 %	, D	- %	0.02 %
HELOC	36		(0.01)		0.04		-		(0.01)	0.05		0.24		-		0.07	0.02	0.10		-	0.03
Indirect auto	37		0.12		0.46		-		0.30	0.92		1.46		-		1.22	1.30	1.40		-	1.35
Other Credit card	38 39		0.94 2.79		13.10 1.86		-		1.50 2.32	1.35 3.49		16.32 5.21		-		2.14 4.36	1.41 3.61	17.12 4.95		_	2.34 4.30
Total personal	40		0.16		0.56		_		0.25	0.31		1.50		_		4.30	0.35	4.95		_	4.30 0.62
Business and Government	41		0.09		0.12		-		0.11	0.30		0.20		0.34		0.25	0.29	0.50		_	0.39
Total Stage 3 provision for credit losses (impaired)	42		0.15		0.27		-		0.19	0.31		0.71		0.34		0.44	0.33	0.93		-	0.53
Total Stage 3 provision for credit losses (impaired) Excluding Other Loans	43		0.15		0.28		-		0.19	0.31		0.71		0.34		0.44	0.33	0.93		_	0.53
Total Provision for Credit Losses as a % of Average Net Loans and Acceptances																	 	 			 
Total Provision for Credit Losses Total Provision for Credit Losses Excluding Other Loans	44 45		0.18 % 0.18	6	1.08 % 1.09	6	0.84 % 0.84		0.49 % 0.49	0.83 % 0.83	6	1.83 1.83	%	- % -	5	1.17 % 1.17	1.05 % 1.05	3.19 % 3.20	D	1.01 % 1.01	1.76 % 1.76
						-															

Primarily based on the geographic location of the customer's address.
 Includes loans that are measured at FVOCI.
 Includes provision for off-balance sheet instruments.

## Provision for Credit Losses by Industry Sector and Geographic Location (Continued)<sup>1,2,3</sup>

(\$ millions, except as noted) For the period ended	LINE #			2020 Q1					019 Q4							2019 Q3			
By Industry Sector Stage 3 provision for credit losses (impaired)		Canada		United States	Int'l	Total	Canada	United States		Int'l	Total		Canada		United States		Int'l		Total
Personal Residential mortgages Consumer Instalment and Other Personal	1	\$5	\$	2 \$	- \$	7	\$ 8	\$ 3	\$	- \$	11	\$	9	\$	3	\$	-	\$	12
HELOC Indirect auto	2 3 4	4 74		1 77	_	5 151	4 71	2 93		-	6 164		3 53		(14) 69		_		(11) 122
Other Credit card Total personal	4 5 6	62 142 287		54 270 404		116 412 691	59 127 269	 58 230 386		-	117 357 655		59 121 245		49 158 265		-		108 279 510
Business and Government Real estate	-			101		001	200	000					210		200				0.0
Residential Non-residential	7 8	-		3 (1)	_	3 (1)	_	2 (1)		_	2 (1)		1		2 2		-		3 2
Total real estate Agriculture	9 10	2		2	_	2	-	1		_	1		1		4		_		5 1
Automotive Financial Food, beverage, and tobacco	11 12 13	3 –		- 1	_	3 1	6 - 3	_		-	6 - 3		1		1 -		_		2 -
Forestry Government, public sector entities, and education	13 14 15	-		-	-	-	-	-		-	-		-		-		-		_
Health and social services Industrial construction and trade contractors	16 17	2 8		2 (3)	_	4 5	1 26	_ 10		_	1 36		2 8		6 3		_		8 11
Metals and mining Pipelines, oil, and gas Power and utilities	18 19 20	2 (10)		3 42	_	5 32	1 1	Ξ		_	1		7 15		_		_		7 15 -
Professional and other services Retail sector	20 21 22	- 3 5		- 8 1	-	- 11 6	- 7 2	10 2		-			- 4 4		3		-		- 7 7
Sundry manufacturing and wholesale Telecommunications, cable, and media	23 24	2 20		2	_	4 20	3	2 1		_	5 4		-		-		_		- 1
Transportation Other	25 26 27	3 2 42		1 17 77	_	4 19 119	1 2 56	3 1 30		_	4 3 86		4 2 49		6 4 31		_		10 6 80
Total business and government Other Loans Acquired credit-impaired loans	27	42		(4)	_	(4)		(2)		_	(2)		49		(9)				(9)
Total other loans Debt securities at amortized cost and FVOCI	29 30	1 1		(4)	-	(4)	_	(2)		_	(2)		_		(9)		_		(9)
Total Stage 3 provision for credit losses (impaired)	31	\$ 329	\$	477 \$	- \$	806	\$ 325	\$ 414	\$	- \$	739	\$	294	\$	287	\$	-	\$	581
Stage 1 and Stage 2 provision for credit losses Personal, business and government Debt securities at amortized cost and FVOCI	32 33	\$ 66 -	\$	47 \$ _	- \$ -	113 _	\$ 81 _	\$ 70 1	\$	- \$ -	151 1	\$	28	\$	46	\$		\$	74 _
Total provision for credit losses	34	\$ 395	\$	524 \$	- \$	919	\$ 406	\$ 485	\$	- \$	891	\$	322	\$	333	\$	-	\$	655
Stage 3 provision for credit losses (impaired) as a % of Average Net Loans and Acceptances Personal																			
Residential mortgages Consumer instalment and other personal	35	0.01 %	%	0.02 %	- %	0.01 %	0.02 %	0.04 %		- %	0.02		0.02	%	0.04 %	%	- %		0.02 %
HELOC Indirect auto Other	36 37 38	0.02 1.16 1.35		0.04 0.95 19.04	-	0.02 1.04 2.38	0.02 1.12 1.28	0.07 1.16 21.71		-	0.02 1.14 2.41		0.01 0.86 1.29		(0.47) 0.90 20.36		-	,	0.04) 0.88 2.24
Credit card Total personal	39 40	3.11 0.32		6.01 1.64	_	4.55 0.61	2.80 0.30	5.23 1.60		-	4.00 0.58		2.68 0.28		3.67 1.13		_		3.16 0.46
Business and Government Total Stage 3 provision for credit losses (impaired)	41 42	0.13 0.27		0.24 0.84	-	0.19 0.45	0.18 0.27	0.09 0.73		-	0.14		0.16 0.25		0.10 0.52		-		0.13 0.34
Total Stage 3 provision for credit losses (impaired) Excluding Other Loans	43	0.27		0.85	-	0.46	0.27	0.74		-	0.42		0.25		0.53		-		0.34
Total Provision for Credit Losses as a % of Average Net Loans and Acceptances																			
Total Provision for Credit Losses Total Provision for Credit Losses Excluding Other Loans	44 45	0.33 % 0.33	16	0.93 % 0.93	- % -	0.52 % 0.52	0.34 % 0.34	0.86 % 0.86		- % -	0.51 0.51	%	0.28 0.28	%	0.60 % 0.62	%	- % -		0.38 % 0.38

Primarily based on the geographic location of the customer's address.
 Includes loans that are measured at FVOCI.
 Includes provision for off-balance sheet instruments.

## Provision for Credit Losses by Industry Sector and Geographic Location (Continued)<sup>1,2,3</sup>

(\$ millions, except as noted) For the period ended	LINE #			2019 Q2					2019 Q1						018 Q4		
By Industry Sector Stage 3 provision for credit losses (impaired) Personal		Canad	la	United States	Int'l	Total	Canada		United States	Int'l	Total		Canada	United States		Int'l	Total
Residential mortgages Consumer Instalment and Other Personal	1	\$	2 \$	3 \$	- \$	5	\$ 7	\$	1 \$	-	\$8	\$	10 \$	1	\$	- \$	11
HELOC	2		3	1	-	4	1		(1)	-			4	1		-	5
Indirect auto Other	3 4		.9 i3	70 31	_	119 84	65 56		86 42	_	151 98		58 47	76 44		_	134 91
Credit card	5	12	2	231	_	353	119		275	-	394		116	190		-	306
Total personal Business and Government	6	22	9	336	-	565	248		403	-	651	_	235	312		-	547
Real estate																	
Residential	7		-	(1)	-	(1)	-		-	-	_		1	1		-	2
Non-residential Total real estate	8 9		1	4 3	_	5 4	-		(1)	_	(1)	_	- 1	(2)		-	(2)
Agriculture	10		1	-	-	1	-		-	-	(1)		_	(1)		-	_
Automotive Financial	11 12		1	-	-	1	-		-	-	-		1	-		-	1
Financial Food, beverage, and tobacco	12		_	- -	_	1	_		-	_	1		_	(1)		_	(1)
Forestry	14		-	-	-	-	-		-	-	-		-	-		-	-
Government, public sector entities, and education Health and social services	15 16		- 2	_	_	2	- 2		1	_	1		- 1	(1)		_	_
Industrial construction and trade contractors	17		7	2	_	9	7		_	_	7		(2)	1		_	(1)
Metals and mining	18		-	(1)	-	(1)	1		-	-	1		-	1		-	1
Pipelines, oil, and gas Power and utilities	19 20		2)	(14)	_	(2) (14)	(6)		32	_	(6) 32		(3)	_		_	(3)
Professional and other services	21		2	5	-	` Ź	2		9	-	11		2	2		-	4
Retail sector Sundry manufacturing and wholesale	22 23		3 2	2	-	5 2	6		1	-	7		5	1		-	6 2
Telecommunications, cable, and media	23 24		2 3	-	_	23	- 1		_	_	- 1		2	1		_	2 3
Transportation	25		2	4	-	6	1		3	-	4		1	-		-	1
Other Total business and government	26 27		5	2 4	-	7 31	16		8 55	_	<u>10</u> 71	_	1 10	3		_	4
Other Loans			.1				10						10	•			
Acquired credit-impaired loans	28		-	(3)	-	(3)	-		(5)	-	(5)	_	-	(5)		-	(5)
Total other loans Debt securities at amortized cost and FVOCI	29 30		-	(3)	-	(3)	_		(5)	_	(5)		_	(5)		_	(5)
Total Stage 3 provision for credit losses (impaired)	31	\$ 25	i6 \$	337 \$	- \$	593	\$ 264	\$	453 \$	-	\$ 717	\$	245 \$	314	\$	- \$	559
Stage 1 and Stage 2 provision for credit losses																	
Personal, business and government	32	\$ 2	1\$	21 \$	- \$		\$ 55	\$	78 \$	-	\$ 133	\$	23 \$	89	\$	- \$	112
Debt securities at amortized cost and FVOCI	33		-	-	(2)	(2)	-		-	-	-		-	-		(1)	(1)
Total provision for credit losses	34	\$ 27	7\$	358 \$	(2) \$	633	\$ 319	\$	531 \$	-	\$ 850	\$	268 \$	403	\$	(1) \$	670
Stage 3 provision of credit losses (impaired) as a % of Average Net Loans and Acceptances Personal																	
Residential mortgages Consumer instalment and other personal	35		- %	0.04 %	- %	0.01 %	0.01		0.01 %	- %	0.01 %	0	0.02 %	0.01 %	6	- %	0.02 %
HELOC	36 37	0.0 8.0		0.03 0.97	-	0.02 0.91	_ 1.08		(0.03)	-	_ 1.12		0.02 0.97	0.03 1.03		-	0.02
Indirect auto Other	37 38	1.2		14.56	_	1.82	1.08		1.15 19.11	_	2.06		1.02	21.88		_	1.01 1.90
Credit card	39	2.8	7	5.63	-	4.22	2.65		6.22	-	4.42		2.63	4.67		-	3.61
Total personal Business and Government	40 41	0.2		1.51 0.01	-	0.54 0.05	0.29 0.06		1.73 0.18	_	0.60 0.12		0.28 0.04	1.40 0.02		_	0.51 0.03
Total Stage 3 provision for credit losses (impaired)	42	0.2		0.64	_	0.36	0.23		0.83	_	0.42		0.22	0.60		-	0.34
Total Stage 3 provision for credit losses (impaired) Excluding Other Loans	43	0.2	.3	0.64	_	0.36	0.23		0.84	-	0.43		0.22	0.61		_	0.34
Total Provision for Credit Losses as a % of Average Net Loans and Acceptances																	
Total Provision for Credit Losses	44		5 %	0.68 %	(0.71) %	0.38 %	0.28	%	0.97 %	- %	0.50 %	ó	0.24 %	0.77 %	6	(0.20) %	0.40 %
Total Provision for Credit Losses Excluding Other Loans	45	0.2	5	0.68	(0.71)	0.39	0.28		0.98	-	0.50		0.24	0.78		(0.20)	0.41

Primarily based on the geographic location of the customer's address.
 Includes loans that are measured at FVOCI.
 Includes provision for off-balance sheet instruments.

AUA Ass AUM Ass BRR Borr	sets under Administration sets under Management rrower Risk Rating	FVTPL GAAP HELOC IFRS	Fair Value Through Profit or Loss Generally Accepted Accounting Principles Home Equity Line of Credit International Financial Reporting Standards
AUM Ass BRR Borr	sets under Management rrower Risk Rating	HELOC	Home Equity Line of Credit
BRR Borr	rrower Risk Rating		
	-	IFRS	International Einancial Doporting Standards
CDS Cree	edit Default Swaps		international i manual Reputting Statualus
	Sur Bolaur Onapo	LCR	Liquidity Coverage Ratio
CET1 Con	mmon Equity Tier 1	N/A	Not Applicable
CVA Cree	edit Valuation Adjustment	OSFI	Office of the Superintendent of Financial Institutions Canada
DSAC Deb	bt Securities at Amortized cost	PCL	Provision for Credit Loss
DSOCI Deb	bt Securities at Fair Value Through Other Comprehensive Income	ROE	Return on Common Equity
EPS Ear	rnings Per Share	ROU	Right-of-use
FDIC Fed	deral Deposit Insurance Corporation	RWA	Risk-Weighted Assets
FVOCI Fair	ir Value Through Other Comprehensive Income	ТЕВ	Taxable Equivalent Basis

#### RESULTS OF OPERATIONS

(\$ millions, except as noted)	LINE					2020								2019					2018			Full Ye		
For the period ended	#		24		Q3		Q2		Q1		Q4		Q3		Q2		Q1		Q4		2020	201	)	2018
		<b>A A</b>			0 70 /	<u>^</u>	0.000	<u>^</u>	0.050		0.005		0.040		0.000	_	0.040		0.004		44.000		-	
Net interest income	1	\$ 2	,800	\$	2,734	\$	2,802	\$	2,953	\$	2,965	\$	2,912	\$		\$	2,840	\$	2,824	\$		\$ 11,52		\$ 10,820
Non-interest income	2		853		783		838		941		912		947		934		942	_	922		3,415	3,73		3,633
Total revenue	3	3	,653		3,517		3,640		3,894		3,877		3,859		3,742		3,782		3,746		14,704	15,26	0	14,453
Provision for credit losses <sup>1</sup>					070		005								050				0.15				•	0.07
Impaired	4		199		372		365		320		324		282		256		264		245		1,256	1,12		927
Performing	5		52		579		788		71		76		34		24		46	_	18		1,490	18	1	71
Total provision for credit losses	6		251		951		1,153		391		400		316		280		310		263		2,746	1,30		998
Ion-interest expenses	7		,658		1,578		1,608		1,655		1,676		1,603		1,553		2,144	_	1,628		6,499	6,97		6,073
ncome (loss) before income taxes	8	1	,744		988		879		1,848		1,801		1,940		1,909		1,328		1,855		5,459	6,97		7,382
Provision for (recovery of) income taxes	9		466		267		237		493		482		518		510		355	_	495		1,463	1,86		1,969
Net income – reported	10	1	,278		721		642		1,355		1,319		1,422		1,399		973		1,360		3,996	5,11		5,413
Adjustments for items of note, net of income taxes <sup>2</sup>	11		-		-		-				-		_		-		446		-			44	-	-
let income – adjusted	12	\$ 1	,278	\$	721	\$	642	\$	1,355	\$	1,319	\$	1,422	\$	1,399	\$	1,419	\$	1,360	\$	3,996	\$ 5,55	9	\$ 5,413
Average common equity (\$ billions)	13	\$	13.3	\$	13.6	\$	13.3	\$	14.9	\$	14.0	\$	13.9	\$	13.6	\$	13.6	\$	11.9	\$	13.8	\$ 13	8	\$ 11.6
Return on common equity – reported <sup>3</sup>	14			%		% *	19.6	% *	36.1 %		37.3	%		%		% *	28.4 %		45.5 %	۶UŤ		% 37.		46.6
Return on common equity – adjusted <sup>3</sup>	15		38.2	<i>/</i> •	21.2	,.	19.6	/0	36.1	•	37.3	,.	40.7	/0	42.3	/0	41.5	°	45.5	Č	29.0	40.		46.6
		L																					-	
Key Performance Indicators																								
(\$ billions, except as noted)																		_						
common Equity Tier 1 Capital risk-weighted assets <sup>4</sup>	16	\$	132	\$	132	\$	134	\$	130	\$	112		110	\$	108	\$	104	\$	102	\$	132	\$ 11	2	\$ 102
verage loans – personal																								
Real estate secured lending																								
Residential mortgages	17		07.5		203.1		200.9		200.1		197.7		195.0		193.3		193.4		192.5		202.9	194		190.6
HELOC – amortizing <sup>5</sup>	18		59.9		58.3		57.4		56.8		55.5		53.7		52.1		51.3		49.1		58.1	53.		44.1
Real estate secured lending – amortizing	19	2	67.4		261.4		258.3		256.9		253.2		248.7		245.4		244.7		241.6		261.0	248		234.7
HELOC – non-amortizing⁵	20		32.8		33.1		33.6		33.9		34.6		34.9		34.9		35.2		35.5		33.4	34.		35.6
Indirect auto <sup>5</sup>	21		27.5		26.2		26.0		26.1		25.8		25.2		24.7		24.7		24.5		26.4	25		23.5
Other <sup>5</sup>	22		12.5		12.8		13.8		13.8		13.8		13.5		13.3		13.2		13.1		13.2	13.		12.9
Credit card	23		16.9		17.1		18.8		20.0		19.9		19.9		19.3		19.7		19.3		18.2	19.	7	19.2
otal average loans – personal	24	3	57.1		350.6		350.5		350.7		347.3		342.2		337.6		337.5		334.0		352.2	341	2	325.9
verage loans and acceptances – business	25		84.6		85.3		85.3		82.2		81.6		79.9		78.0		76.2		75.1		84.4	78.	9	72.6
verage deposits																								
Personal	26	2	34.4		227.5		213.3		208.5		203.5		199.8		196.6		194.0		191.6		221.0	198	5	190.3
Business	27	1	43.3		135.6		121.8		120.3		116.2		113.1		111.0		112.9		112.8		130.3	113	3	111.0
let interest margin including securitized assets	28		2.62 9	%	2.59	%	2.71	%	2.81 %	6	2.84	%	2.84	%	2.87	%	2.82 %	6	2.84 %	6	2.68	% 2.8	4 %	2.81
fficiency ratio – reported	29		45.4		44.9		44.2		42.5		43.2		41.5		41.5		56.7		43.5		44.2	45	7	42.0
fficiency ratio – adjusted	30		45.4		44.9		44.2		42.5		43.2		41.5		41.5		40.6		43.5		44.2	41	7	42.0
Ion-interest expenses – adjusted (\$ millions)	31	\$ 1	,658	\$	1,578	\$	1,608	\$	1,655	\$	1,676	\$	1,603	\$	1,553	\$	1,537	\$	1,628	\$	6,499	\$ 6,36	9	\$ 6,073
lumber of Canadian retail branches at period end	32	1	,085		1,087		1,087		1,088		1,091		1,097		1,100		1,099		1,098		1,085	1,09	1	1,098
verage number of full-time equivalent staff	33	27	749		27,628		27,848		28,608		28,978		28,955		28,002		27,649		27,368		27,958	28,39	9	27,022
Additional Information on Canadian Wealth and				-																				
Breakdown of Total Net Income (loss)																								
Wealth		<b></b>								1								1						
Reported	34	\$	345	¢	361	\$	341	\$	300	\$	289	\$	303	\$	274	\$	274	\$	291	\$	1,347	\$ 1.14	0	\$ 1,193
Adjusted <sup>6</sup>	34 35	Ŷ	345 369	φ	386	φ	366	φ	300	φ	289 317	φ	303	φ	302	φ	304	φ	291	<b>₽</b>	1,347	۵ 1,14 1,25		5 1,193 1,193
Insurance	35 36		369 179		300 181		189		324 134		137		329 165		302 176		304 132		291		683	1,20		577
insuidille	30		1/3		101		109		134		13/		103		170		132		90		003	01	v	577

<sup>1</sup> Impaired PCL represents Stage 3 PCL on financial assets. Performing represents Stage 1 and Stage 2 PCL on financial assets, loan commitments, and financial guarantees.
 <sup>2</sup> The item of note pertains to charges related to the long-term loyalty agreement with Air Canada. Refer to footnote 4 on page 4.
 <sup>3</sup> Capital allocated to the business segments was reduced to 9% CET1 Capital effective the second quarter of 2020 compared with 10.5% in the first quarter of 2020, 10% in fiscal 2019, and 9% in fiscal 2018.
 <sup>4</sup> Amounts are calculated in accordance with the Basel III regulatory framework.
 <sup>5</sup> HELOC, Indirect auto, and Other are included in Consumer instalment and other personal on the Interim Consolidated Balance Sheet.

<sup>6</sup> The item of note pertains to charges associated with the acquisition of Greystone. Refer to footnote 5 on page 4.