## Supplemental Financial Information

For the Fourth Quarter Ended October 31, 2020

For further information, please contact:

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 Annual Report. For acronyms used in this package, refer to the "Acronyms" page.

## How the Bank Reports

 accepted accounting principles (GAAP), and refers to results prepared in accordance with IFRS as "reported" results.

 provide the reader with a better understanding of how management views the Bank's performance. The items of note are disclosed on page 4 of this package

 Management's Discussion and Analysis (MD\&A) and fourth quarter 2020 ENR.
 and the Bank will begin recording its share of Schwab's earnings on this basis in the first quarter of fiscal 2021.
 restate prior periods which continue to be based on IAS 17.

 prospectively.
 2020, 2019 and 2018 numbers are based on IFRS 9.

## Segmented Information



 Corporate segment. The appendix page has been included to facilitate comparability with the reportable segments of the Bank's Canadian peers.


 2020, 10\% in fiscal 2019, and 9\% in fiscal 2018.



 the distributing segment. Income tax provision or recovery is generally applied to each segment based on a statutory tax rate and may be adjusted for items and activities unique to each segment.


 Wholesale Banking's results are reversed in the Corporate segment.
The Bank's U.S. strategic cards portfolio comprises agreements with certain U.S. retailers pursuant to which the Bank is the U.S. issuer of private label and co-branded consumer credit cards to their U.S.


 (loss). The Net income (loss) included in the U.S. Retail segment includes only the portion of revenue and credit losses attributable to the Bank under the agreements.

Highlights

## ncome Statement

Net interest income
Total revenue
Provision for credit losses
Insurante claims and res
Non-interest expenses
Income (loss) before provision for income taxes Provision for (recovery of) income taxes
come before equity in net income of an investment
Equity in net income of
et income - reported in investment in TD Ameritrade
Net income - reported
Adjustment for items of note, net of income taxes
Net income - adjusted
Net income available to common shareholders and
non-controlling interests in subsidiaries -adjusted
Attributable to:
Common shareholders - adjusted
Total revenue - adjusted
Non-interest expenses - adjusted
Earnings per Share (EPS) (\$) and Weighted-Average
Number of Common Shares Outstanding (millions)
Basic earnings: reported
Diluted earnings: reporte
Weighted-average number of common shares outstanding
Basic
Diluted
Balance Sheet (\$ billions)
Total assets
Total equity
Risk Metrics (\$ billions, except as noted)
common Equity Tier 1 Capital risk-weighted assets ${ }^{2,3}$
ommon Equity Tier 1 Capital
Common Equity Tier 1 Capital ratio ${ }^{2,3}$
or 1 Capital ratio
Tier 1 Capital ratio ${ }^{2,3,}$
Total Capital ratio
Lotal Capital ratio ${ }^{5}$
Liquidity coverage ratio (LCR)
conomic value of shareholders' equity (EVE) sensitivity
efore tax (\$ millions) ${ }^{8}$
$1 \%$ increase in interest
$1 \%$ decrease in interest rates
Net interest income sensitivity (NIIS) before tax (\$ millions) ${ }^{8}$ $1 \%$ increase in interest rates
$1 \%$ decrease in interest rates
Net impaired loans - personal, business, and governmen ( $\$$ millions) ${ }^{9}$
As a \% of net loans and acceptances
Provision for credit losses as a \% of average net loans and
Rating of senior debt: ${ }^{10}$
Moody's
Rating of legacy senior debt:11
Moody's
Standard and Poor's

| $\underset{\#}{\text { LINE }}$ | Q4 | Q3 ${ }^{2020}$ |  |  | Q2 | Q1 |  | Q4 |  | Q3 |  | 2019 |  |  |  | $\begin{gathered} \hline 2018 \\ \text { Q4 } \end{gathered}$ |  | Full Year |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | \$ 6,367 | \$ | 6,483 | \$ | 6,460 | \$ | 6,301 | \$ | 6,175 | \$ | 6,024 | \$ | 5,872 | \$ | 5,860 | \$ | 5,756 | \$ | 25,611 | \$ | 23,931 | \$ | 22,239 |
| 2 | 5,477 |  | 4,182 |  | 4,068 |  | 4,308 |  | 4,165 |  | 4,475 |  | 4,356 |  | 4,138 |  | 4,380 |  | 18,035 |  | 17,134 |  | 16,653 |
| 3 | 11,844 |  | 10,665 |  | 10,528 |  | 10,609 |  | 10,340 |  | 10,499 |  | 10,228 |  | 9,998 |  | 10,136 |  | 43,646 |  | 41,065 |  | 38,892 |
| 4 | 917 |  | 2,188 |  | 3,218 |  | 919 |  | 891 |  | 655 |  | 633 |  | 850 |  | 670 |  | 7,242 |  | 3,029 |  | 2,480 |
| 5 | 630 |  | 805 |  | 671 |  | 780 |  | 705 |  | 712 |  | 668 |  | 702 |  | 684 |  | 2,886 |  | 2,787 |  | 2,444 |
| 6 | 5,709 |  | 5,307 |  | 5,121 |  | 5,467 |  | 5,543 |  | 5,374 |  | 5,248 |  | 5,855 |  | 5,366 |  | 21,604 |  | 22,020 |  | 20,195 |
| 7 | 4,588 |  | 2,365 |  | 1,518 |  | 3,443 |  | 3,201 |  | 3,758 |  | 3,679 |  | 2,591 |  | 3,416 |  | 11,914 |  | 13,229 |  | 13,773 |
| 8 | (202) |  | 445 |  | 250 |  | 659 |  | 646 |  | 813 |  | 773 |  | 503 |  | 691 |  | 1,152 |  | 2,735 |  | 3,182 |
| 9 | 4,790 |  | 1,920 |  | 1,268 |  | 2,784 |  | 2,555 |  | 2,945 |  | 2,906 |  | 2,088 |  | 2,725 |  | 10,762 |  | 10,494 |  | 10,591 |
| 10 | 353 |  | 328 |  | 247 |  | 205 |  | 301 |  | 303 |  | 266 |  | 322 |  | 235 |  | 1,133 |  | 1,192 |  | 743 |
| 11 | 5,143 |  | 2,248 |  | 1,515 |  | 2,989 |  | 2,856 |  | 3,248 |  | 3,172 |  | 2,410 |  | 2,960 |  | 11,895 |  | 11,686 |  | 11,334 |
| 12 | $(2,173)$ |  | 79 |  | 84 |  | 83 |  | 90 |  | 90 |  | 94 |  | 543 |  | 88 |  | $(1,927)$ |  | 817 |  | 849 |
| 13 | 2,970 |  | 2,327 |  | 1,599 |  | 3,072 |  | 2,946 |  | 3,338 |  | 3,266 |  | 2,953 |  | 3,048 |  | 9,968 |  | 12,503 |  | 12,183 |
| 14 | 64 |  | 68 |  | 68 |  | 67 |  | 68 |  | 62 |  | 62 |  | 60 |  | 51 |  | 267 |  | 252 |  | 214 |
| 15 | \$ 2,906 | \$ | 2,259 | \$ | 1,531 | \$ | 3,005 | \$ | 2,878 | \$ | 3,276 | \$ | 3,204 | \$ | 2,893 | \$ | 2,997 | \$ | 9,701 | \$ | 12,251 | \$ | 11,969 |
| 16 | \$ 2,906 | \$ | 2,259 | \$ | 1,531 | \$ | 3,005 | \$ | 2,878 | \$ | 3,276 | \$ | 3,204 | \$ | 2,875 | \$ | 2,979 | \$ | 9,701 | \$ | 12,233 | \$ | 11,897 |
| 17 | - |  | - |  | - |  | - |  | - |  | - |  | - |  | 18 |  | 18 |  | - |  | 18 |  | 72 |
| 18 | \$ 10,423 | \$ | 10,665 | \$ | 10,528 | \$ | 10,609 | \$ | 10,340 | \$ | 10,499 | \$ | 10,228 | \$ | 9,998 | \$ | 10,136 | \$ | 42,225 | \$ | 41,065 | \$ | 38,981 |
| 19 | 5,646 |  | 5,244 |  | 5,051 |  | 5,397 |  | 5,463 |  | 5,298 |  | 5,163 |  | 5,161 |  | 5,313 |  | 21,338 |  | 21,085 |  | 19,943 |


| 20 | \$ | 2.80 | \$ | 1.21 | \$ | 0.80 | \$ | 1.61 | \$ | 1.54 | \$ | 1.75 | \$ | 1.70 | \$ | 1.27 | \$ | 1.58 | \$ | 6.43 | \$ | 6.26 | \$ | 6.02 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 21 |  | 1.60 |  | 1.25 |  | 0.85 |  | 1.66 |  | 1.59 |  | 1.79 |  | 1.75 |  | 1.57 |  | 1.63 |  | 5.37 |  | 6.71 |  | 6.48 |
| 22 |  | 2.80 |  | 1.21 |  | 0.80 |  | 1.61 |  | 1.54 |  | 1.74 |  | 1.70 |  | 1.27 |  | 1.58 |  | 6.43 |  | 6.25 |  | 6.01 |
| 23 |  | 1.60 |  | 1.25 |  | 0.85 |  | 1.66 |  | 1.59 |  | 1.79 |  | 1.75 |  | 1.57 |  | 1.63 |  | 5.36 |  | 6.69 |  | 6.47 |
| 24 25 |  | $\begin{array}{r} 1,812.7 \\ 1,813.9 \\ \hline \end{array}$ |  | $\begin{array}{r} 1,802.3 \\ 1,803.5 \\ \hline \end{array}$ |  | $\begin{array}{r} 1,803.0 \\ 1,804.4 \\ \hline \end{array}$ |  | $\begin{aligned} & 1,810.9 \\ & 1,813.6 \end{aligned}$ |  | $\begin{aligned} & 1,811.7 \\ & 1,814.5 \end{aligned}$ |  | $\begin{array}{r} 1,825.3 \\ 1,828.6 \\ \hline \end{array}$ |  | $\begin{array}{r} 1,826.6 \\ 1,830.0 \\ \hline \end{array}$ |  | $\begin{array}{r} 1,833.1 \\ 1,836.2 \\ \hline \end{array}$ |  | $\begin{aligned} & 1,826.5 \\ & 1,830.5 \\ & \hline \end{aligned}$ |  | $\begin{aligned} & 1,807.3 \\ & 1,808.8 \\ & \hline \end{aligned}$ |  | $\begin{array}{r} 1,824.2 \\ 1,827.3 \\ \hline \end{array}$ |  | $\begin{array}{r} 1,835.4 \\ 1,839.5 \\ \hline \end{array}$ |


 attributable to common shareholders and the weighted-average number of shate
Amounts are calculated in accordance with the Basel III regulatory framework.
Includes capital adjustments provided by The Office of the Superintendent of Financial Institutions Canada (OSFI) in response to COVID-19 pandemic in the second quarter of 2020. Refer to "Capital Position" section of the MD\&A for additional detail.
The credit valuation adjustment (CVA) capital charge was phased in until the first quarter of 2019 . For fiscal 2019, the scalars for inclusion of CVA for CET1, Tier 1 , and Total Capital risk-weighted assets (RWA) are all $100 \%$ ( $2018-80 \%, 83 \%$ and $86 \%$, respectively)
The leverage ratio is calculated as Tier 1 Capital divided by leverage exposures. Refer to page 6 of the SRD Package for further details.
OSFI Canada requires Canadian banks to disclose the LCR based on an average of the daily positions during the quarter The
Not applicable.
 included for comparative purposes. Refer to the Supplemental Financial Information package for the fourth quarter ended October 31, 2019, for the Bank's previous measures of Economic Value at Risk and Nil Sensitivity.
Excludes acquired credit-impaired (ACI) loans.
Subject to conversion under the


## Shareholder Value

$\$$ millions, except as noted)

## or the period ended

| LINE | 2020 |  |  |  | 2019 |  |  |  | 2018 | Full Year |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q4 | Q3 | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 | Q4 | 2020 | 2019 | 2018 |

## Business Performance <br> tincome available to common shareholders

 and non-controlling interests inubsidiaries - reported
verage common equity
Return on common equity - reported
Return on common equity - adjusted
Return on tangible common equity
Return on tangible common equity - adjusted
Return on Common Equity Tier 1 Capital
isk-weighted assets - reported ${ }^{1}$
Return on Common Equity Tier 1 Capital
risk-weighted assets - adjusted ${ }^{1}$
y ratio - reporte
Efficiency ratio - adjusted
Effective tax rate
Reported
Adjusted (
et interest margi

## Common Share Performance

Closing market price (\$)
Book value per common share (\$)
losing market price to book value
Price-earnings ratio
Reported
Adjusted
tal shareholder return on common
shareholders' investment ${ }^{3}$
Number of common share
outstanding (millions)
Total market capitalization (\$ billions)

## Dividend Performance

Dividend per common share (\$
Dividend yield ${ }^{4}$
Common dividend payout ratio
Reported
Adjusted
Amounts are calculated in accordance with the Basel III regulatory framework.
Net interest margin is net interest income calculated as a percentage of average earnings assets.
Return is calculated based on share price movement and dividends reinvested over a trailing one-year period.
Dividend yield is calculated as the dividend per common share divided by the daily average closing stock price in the relevant period. Dividend per common share is derived as follows: a) for the quarter - by annualizing the dividend per common share for
the quarter; b) for the year-to-date - by annualizing the year-to-date dividend per common share; and c) for the full year - dividend per common share for the year.

Adjusted and Reported Net Income and Adjustments for Items of Note ${ }^{1}$
\$ millions, except as noted)
For the period ended
Operating results - adjusted
Net interest income
Total revenue
Total revenue
Provision for credit losses
insurance claims and related expenses
Non-interest expenses
income before income taxes and equity in net income of
an investment in TD Ameritrade
rovision for (recovery of) income taxe
Equity in net income of an investment in TD Ameritrade
Net income - adjusted
Preferred dividends
Net income available to common shareholders and
non-controlling interests in subsidiaries - adjusted
Atributable to:
Non-controlling interests in subsidiaries, net of income taxes

## Net income available to common shareholders adjusted

## Pre-tax adjustments for items of not

mortization of intangibles ${ }^{2}$
et gain on sale of the investment in TD Ameritrade ${ }^{3}$
harges related to the long-term loyalty agreement with Air Canada
harges associated with the
with the Scottrade transaction ${ }^{6}$
mpact from U.S. tax reform ${ }^{7}$
Total

## ess: Impact of income taxe

Amortization of intangibles ${ }^{2}, 8$
Net gain on sale of the investment in TD Ameritrade
Charges related to the long-term loyalty agreement with Air Canada
harges associated with the acquisition of Greystone ${ }^{5}$
Tharges associated with the Scottrade transaction ${ }^{6}$
mpact from U.S. tax reform ${ }^{7}$
Total
Total adjustment for items of note
Net Income available to common shareholders - reported

## After-Tax Increase (Decrease) in Diluted Earnings per Share (\$)

 Amortization of intangibles ${ }^{2}$Net gain on sale of the investment in TD Ameritrade
Charges related to the long-term loyalty agreement with Air Canada ${ }^{4}$ Charges associated with the acquisition of Greystone ${ }^{5}$
Charges associated with the Scottrade transaction ${ }^{6}$
mpact from U.S. tax reform ${ }^{7}$
Total

| $\underset{\#}{\text { LINE }}$ | 2020 |  |  |  |  |  |  | 2019 |  |  |  |  |  |  |  | $\begin{gathered} 2018 \\ \text { Q4 } \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q4 | Q3 |  | Q2 |  | Q1 |  | Q4 |  | Q3 |  | Q2 |  | Q1 |  |  |  |
| 1 | \$ 6,367 | \$ | 6,483 | \$ | 6,460 | \$ | 6,301 | \$ | 6,175 | \$ | 6,024 | \$ | 5,872 | \$ | 5,860 | \$ | 5,756 |
| 2 | 4,056 |  | 4,182 |  | 4,068 |  | 4,308 |  | 4,165 |  | 4,475 |  | 4,356 |  | 4,138 |  | 4,380 |
| 3 | 10,423 |  | 10,665 |  | 10,528 |  | 10,609 |  | 10,340 |  | 10,499 |  | 10,228 |  | 9,998 |  | 10,136 |
| 4 | 917 |  | 2,188 |  | 3,218 |  | 919 |  | 891 |  | 655 |  | 633 |  | 850 |  | 670 |
| 5 | 630 |  | 805 |  | 671 |  | 780 |  | 705 |  | 712 |  | 668 |  | 702 |  | 684 |
| 6 | 5,646 |  | 5,244 |  | 5,051 |  | 5,397 |  | 5,463 |  | 5,298 |  | 5,163 |  | 5,161 |  | 5,313 |
| 7 | 3,230 |  | 2,428 |  | 1,588 |  | 3,513 |  | 3,281 |  | 3,834 |  | 3,764 |  | 3,285 |  | 3,469 |
| 8 | 636 |  | 454 |  | 260 |  | 670 |  | 660 |  | 824 |  | 787 |  | 678 |  | 704 |
| 9 | 376 |  | 353 |  | 271 |  | 229 |  | 325 |  | 328 |  | 289 |  | 346 |  | 283 |
| 10 | 2,970 |  | 2,327 |  | 1,599 |  | 3,072 |  | 2,946 |  | 3,338 |  | 3,266 |  | 2,953 |  | 3,048 |
| 11 | 64 |  | 68 |  | 68 |  | 67 |  | 68 |  | 62 |  | 62 |  | 60 |  | 51 |
| 12 | 2,906 |  | 2,259 |  | 1,531 |  | 3,005 |  | 2,878 |  | 3,276 |  | 3,204 |  | 2,893 |  | 2,997 |
| 13 | - |  | - |  | - |  | - |  | - |  | - |  | - |  | 18 |  | 18 |
| 14 | \$ 2,906 | \$ | 2,259 | \$ | 1,531 | \$ | 3,005 | \$ | 2,878 | \$ | 3,276 | \$ | 3,204 | \$ | 2,875 | \$ | 2,979 |


| $\$$ | $(61)$ |  |  |  |  |  |  |  |  |  |  |
| :---: | ---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\mathbf{1 , 4 2 1}$ | $(63) \$$ | $(68) \$$ | $(70)$ | $\$$ | $(74) \$$ | $(75) \$$ | $(78) \$$ | $(80)$ | $\$$ | $(76)$ |
|  | - | - | - | - | - | - | - | - |  |  |  |
|  | $(25)$ | $(25)$ | $(26)$ | $(24)$ | $(30)$ | $(26)$ | $(30)$ | $(31)$ | - |  |  |
|  | - | - | - | - | - | - | - | - | $(25)$ |  |  |
|  | - | - | - | - | - | - | - | - | - |  |  |
| $\$$ | $\mathbf{1 , 3 3 5}$ | $\$$ | $(88) \$$ | $(94) \$$ | $(94)$ | $\$$ | $(104) \$$ | $(101) \$$ | $(108) \$$ | $(718)$ | $(101)$ |


| \$ | (8) | \$ | (9) | \$ | (9) | \$ | (11) | \$ | (12) | \$ | (11) | \$ | (12) | \$ | (13) | \$ | (13) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (829) |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |
|  | - |  | - |  |  |  | - |  | - |  | - |  | - |  | (161) |  | - |
|  | (1) |  | - |  | (1) |  | - |  | (2) |  | - |  | (2) |  | (1) |  | - |
|  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |
|  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |
| \$ | (838) | \$ | (9) | \$ | (10) | \$ | (11) | \$ | (14) | \$ | (11) | \$ | (14) | \$ | (175) | \$ | (13) |
| \$ | 2,173 | \$ | (79) | \$ | (84) | \$ | (83) | \$ | (90) | \$ | (90) | \$ | (94) | \$ | (543) | \$ | (88) |
| \$ | 5,079 | \$ | 2,180 | \$ | 1,447 | \$ | 2,922 | \$ | 2,788 | \$ | 3,186 | \$ | 3,110 | \$ | 2,332 | \$ | 2,891 |


| $\$$ | $(37)$ | $\$$ | $(48)$ | $\$$ |
| :---: | :---: | :---: | :---: | :---: |
|  | $(829)$ | - | $(55)$ |  |
|  | - | $(161)$ | - |  |
|  | $(2)$ | $(5)$ | - |  |
|  | - | - | $(5)$ |  |
| $\$$ | $(868)$ | $\$$ | $(214)$ | $\$$ |
| $\$$ | 1,927 | $\$$ | $(817)$ | $\$$ |
| $\$$ | 11,628 | $\$$ | 11,416 | $\$$ |


| \$ | 0.03 | \$ | 0.03 | \$ | 0.03 | \$ | 0.03 | \$ | 0.03 | \$ | 0.03 | \$ | 0.03 | \$ | 0.04 | \$ | 0.04 | \$ | 0.12 | \$ | 0.14 | \$ | 0.15 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (1.24) |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | (1.24) |  | - |  | - |
|  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | 0.24 |  | - |  | - |  | 0.24 |  | - |
|  | 0.01 |  | 0.01 |  | 0.02 |  | 0.02 |  | 0.02 |  | 0.02 |  | 0.02 |  | 0.02 |  | - |  | 0.05 |  | 0.06 |  | - |
|  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | 0.01 |  | - |  | - |  | 0.10 |
|  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | 0.21 |

The adjustments for items of note are removed from reported results to arrive at adjusted results.
 amortization of software and asset servicing rights are recorded in amortization of intangibles, they are not included for purposes of the items of note.

 direct transaction costs. These amounts were reported in the Corporate segment.
 the Transaction, the Bank recognized an expense of $\$ 607$ million ( $\$ 446$ million after-tax) in the Canadian Retail segment.
 6 purchase price, direct transaction costs, and certain other acquisition-related costs. These amounts have been recorded as an adjustment to net income and were reported in the Canadian Retail segment.


 reported in the U.S. Retail segment

 liabilities to the lower base rate of $21 \%$ and other related tax adjustments. The earnings impact was reported in the Corporate segment.
${ }^{8}$ The amount reported in 2018 excludes $\$ 31$ million relating to the one-time adjustment of associated deferred tax liability balances as a result of the U.S. Tax Act. The impact of this adjustment is included in the Impact from U.S. tax reform item of note
 date EPS impact

## Net Interest Income and Margin

## (\$ millions, except as noted) <br> For the period ended

| LIN | 2020 |  |  |  |  |  |  |  | 2019 |  |  |  |  |  |  |  |  | 2018 | Full Year |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \# | Q4 |  | Q3 |  | Q2 |  | Q1 |  | Q4 |  | Q3 |  | Q2 |  | Q1 |  | Q4 |  | 2020 |  |  |  | 2018 |  |
| 1 | \$ | 6,278 | \$ | 6,527 | \$ | 7,324 | \$ | 8,022 | \$ | 8,117 | \$ | 8,161 | \$ | 7,745 | \$ | 7,902 | \$ | 7,519 | \$ | 28,151 | \$ | 31,925 | \$ | 27,790 |
| 2 |  | 1,416 |  | 1,484 |  | 1,994 |  | 2,252 |  | 2,295 |  | 2,304 |  | 2,338 |  | 2,454 |  | 2,281 |  | 7,146 |  | 9,391 |  | 7,919 |
| 3 |  | 70 |  | 55 |  | 105 |  | 120 |  | 126 |  | 179 |  | 190 |  | 188 |  | 194 |  | 350 |  | 683 |  | 713 |
| 4 |  | 7,764 |  | 8,066 |  | 9,423 |  | 10,394 |  | 10,538 |  | 10,644 |  | 10,273 |  | 10,544 |  | 9,994 |  | 35,647 |  | 41,999 |  | 36,422 |
| 5 |  | 891 |  | 1,053 |  | 2,146 |  | 3,073 |  | 3,313 |  | 3,489 |  | 3,349 |  | 3,524 |  | 3,126 |  | 7,163 |  | 13,675 |  | 10,489 |
| 6 |  | 69 |  | 72 |  | 95 |  | 127 |  | 121 |  | 123 |  | 129 |  | 151 |  | 155 |  | 363 |  | 524 |  | 586 |
| 7 |  | 100 |  | 113 |  | 106 |  | 107 |  | 107 |  | 100 |  | 93 |  | 95 |  | 83 |  | 426 |  | 395 |  | 337 |
| 8 |  | 337 |  | 345 |  | 616 |  | 786 |  | 822 |  | 908 |  | 830 |  | 914 |  | 874 |  | 2,084 |  | 3,474 |  | 2,771 |
| 9 |  | 1,397 |  | 1,583 |  | 2,963 |  | 4,093 |  | 4,363 |  | 4,620 |  | 4,401 |  | 4,684 |  | 4,238 |  | 10,036 |  | 18,068 |  | 14,183 |
| 10 |  | 6,367 |  | 6,483 |  | 6,460 |  | 6,301 |  | 6,175 |  | 6,024 |  | 5,872 |  | 5,860 |  | 5,756 |  | 25,611 |  | 23,931 |  | 22,239 |
| 11 |  | 44 |  | 47 |  | 30 |  | 38 |  | 36 |  | 37 |  | 33 |  | 21 |  | 28 |  | 159 |  | 127 |  | 176 |
| 12 | \$ | 6,411 | \$ | 6,530 | \$ | 6,490 | \$ | 6,339 | \$ | 6,211 | \$ | 6,061 | \$ | 5,905 | \$ | 5,881 | \$ | 5,784 | \$ | 25,770 | \$ | 24,058 | \$ | 22,415 |
| 13 | \$ |  | \$ |  | \$ | 1,568 |  | 1,449 | \$ |  | \$ |  | \$ | 1,352 | \$ |  |  | 1,343 | \$ | 1,604 |  |  |  |  |
| 14 |  | 1,531 |  | 1,494 |  | 1,374 |  | 1,449 |  | 1,264 |  | 1,240 | \$ | 1,352 1,191 | \$ | 1,200 | \$ | 1,343 1,183 | \$ | 1,604 1,423 | \$ | 1,390 1,224 | \$ | 1,298 1,143 |
| 15 |  | 1.65 |  | 1.73 |  | 1.91 | \% | 1.94 |  | 1.94 | \% | 1.93 |  | 2.02 |  | 1.94 |  | 1.93 |  | 1.80 |  | 1.96 |  | 1.95 |

## Loans

Securities
Deposits with banks
Total interest income

## Interest Expense

Deposits
Securitization liabilities
Subordinated notes and debentures
Other ${ }^{1}$
Total interest expense

## Net Interest Income

TEB adjustment
Net Interest Income (TEB)
Average total assets (\$ billions)
Average earning assets (\$ billions)
Net interest margin
T Upor ad
 were recorded in Non-interest expense.

## Non-Interest Income

## (\$ millions) <br> For the period ended

| Line | 2020 |  |  |  | 2019 |  |  |  | 2018 | Full Year |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q4 | Q3 | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 | Q4 | 2020 | 2019 | 2018 |

## Investment and Securities Services

Broker dealer fees and commissions
Full-service brokerage and other securities services
Underwriting and advisory
Investment management fees
Mutual fund management
Trust fees
Total investment and securities services
Credit fees
Net securities gain (loss)
Trading income (loss)
Income (loss) from non-trading financial instruments
at fair value through profit or loss
Income (loss) from financial instruments designated
at fair value through profit or loss
Related to insurance subsidiaries ${ }^{1}$
Deposits
Loan commitments ${ }^{2}$
Other
Service charges
Card services
insurance revenue ${ }^{1}$
Other income
Foreign exchange - non-trading
Other ${ }^{3}$
Total other income (loss)
Total non-interest income

| 1 | \$ | 229 | \$ | 240 | \$ | 231 | \$ | 165 | \$ | 157 | \$ | 150 | \$ | 155 | \$ | 175 | \$ | 157 | \$ | 865 | \$ | 637 | \$ | 577 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2 |  | 309 |  | 298 |  | 310 |  | 307 |  | 309 |  | 301 |  | 297 |  | 284 |  | 284 |  | 1,224 |  | 1,191 |  | 1,099 |
| 3 |  | 157 |  | 206 |  | 204 |  | 150 |  | 140 |  | 116 |  | 174 |  | 90 |  | 134 |  | 717 |  | 520 |  | 566 |
| 4 |  | 157 |  | 156 |  | 148 |  | 162 |  | 158 |  | 159 |  | 157 |  | 155 |  | 132 |  | 623 |  | 629 |  | 546 |
| 5 |  | 463 |  | 441 |  | 429 |  | 464 |  | 452 |  | 455 |  | 434 |  | 427 |  | 448 |  | 1,797 |  | 1,768 |  | 1,790 |
| 6 |  | 26 |  | 27 |  | 31 |  | 31 |  | 30 |  | 32 |  | 32 |  | 33 |  | 34 |  | 115 |  | 127 |  | 136 |
| 7 |  | 1,341 |  | 1,368 |  | 1,353 |  | 1,279 |  | 1,246 |  | 1,213 |  | 1,249 |  | 1,164 |  | 1,189 |  | 5,341 |  | 4,872 |  | 4,714 |
| 8 |  | 354 |  | 359 |  | 352 |  | 335 |  | 322 |  | 333 |  | 331 |  | 303 |  | 311 |  | 1,400 |  | 1,289 |  | 1,210 |
| 9 |  | 32 |  | 10 |  | (12) |  | 10 |  | 31 |  | 23 |  | 35 |  | (11) |  | 34 |  | 40 |  | 78 |  | 111 |
| 10 |  | 246 |  | 474 |  | 368 |  | 316 |  | 237 |  | 398 |  | 237 |  | 175 |  | 322 |  | 1,404 |  | 1,047 |  | 1,052 |
| 11 |  | 11 |  | 81 |  | (90) |  | 12 |  | 6 |  | 31 |  | 73 |  | 11 |  | 22 |  | 14 |  | 121 |  | 48 |
| 12 |  | (11) |  | 63 |  | 19 |  | 29 |  | (19) |  | 34 |  | 49 |  | 31 |  | (25) |  | 100 |  | 95 |  | (52) |
| 13 |  | 12 |  | 64 |  | (95) |  | 48 |  | (25) |  | (9) |  | 7 |  | , |  | - |  | 29 |  | (24) |  | ) |
| 14 |  | (35) |  | (5) |  | (5) |  | (49) |  | (47) |  | (25) |  | (10) |  | 5 |  | (20) |  | (94) |  | (77) |  | (114) |
| 15 |  | 7 |  | 18 |  | (3) |  | (2) |  | 2 |  | 8 |  | 7 |  | (3) |  | (1) |  | 20 |  | 14 |  | (4) |
| 16 |  | 633 |  | 571 |  | 654 |  | 735 |  | 743 |  | 736 |  | 692 |  | 714 |  | 698 |  | 2,593 |  | 2,885 |  | 2,716 |
| 17 |  | 566 |  | 458 |  | 510 |  | 620 |  | 578 |  | 630 |  | 614 |  | 643 |  | 608 |  | 2,154 |  | 2,465 |  | 2,376 |
| 18 |  | 1,130 |  | 1,177 |  | 1,127 |  | 1,131 |  | 1,124 |  | 1,088 |  | 1,035 |  | 1,035 |  | 1,047 |  | 4,565 |  | 4,282 |  | 4,045 |
| 19 |  | 24 |  | 77 |  | 104 |  | 26 |  | 94 |  | 31 |  | 41 |  | 72 |  | 35 |  | 231 |  | 238 |  | 187 |
| 20 |  | 1,167 |  | (533) |  | (214) |  | (182) |  | (127) |  | (16) |  | (4) |  | (4) |  | 160 |  | 238 |  | (151) |  | 364 |
| 21 |  | 1,191 |  | (456) |  | (110) |  | (156) |  | (33) |  | 15 |  | 37 |  | 68 |  | 195 |  | 469 |  | 87 |  | 551 |
| 22 | \$ | 5,477 | \$ | 4,182 | \$ | 4,068 | \$ | 4,308 | \$ | 4,165 | \$ | 4,475 | \$ | 4,356 | \$ | 4,138 | \$ | 4,380 | \$ | 18,035 | \$ | 17,134 | \$ | 16,653 |

The results of the Bank's insurance business within Canadian Retail include both insurance revenue and the changes in fair value from investments that fund policy liabilities which are designated at fair value through profit or loss (FVTPL) within the Bank's property and casualty insurance subsidiaries.
The results of the Bank's economic hedges on loan commitments are included in Other income - Other.
Includes a net gain on sale of its investment in TD Ameritrade primarily related to a revaluation gain, the release of cumulative foreign currency translation gains partially offset by the release of designated hedging items related to the Bank's investment in TD Ameritrade, net of direct transaction costs. For further details, refer to footnote 3 on page 4.

Non-Interest Expenses

## (\$ millions)

For the period ended

| $\begin{gathered} \text { LINE } \\ \# \end{gathered}$ | 2020 |  |  |  | 2019 |  |  |  | 2018 | Full Year |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q4 | Q3 | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 | Q4 | 2020 | 2019 | 2018 |

## Salaries and Employee Benefits

Salaries
Incentive compensation
Pension and other employee benefits
Total salaries and employee benefits
Occupancy ${ }^{1}$
Rent
Depreciation and impairment losses Other
Total occupancy

## Equipment ${ }^{1}$

Rent
Depreciation and impairment losses Other
Total equipment
Amortization of Other Intangibles
Software and asset servicing rights Other
Total amortization of other intangibles
Marketing and Business Developmen
Restructuring Charges
Brokerage-Related and Sub-Advisory Fees
Professional and Advisory Services
Other Expenses ${ }^{2,3}$
Total non-interest expenses

| 1 | \$ | 1,769 | \$ | 1,806 | \$ | 1,801 | \$ | 1,742 | \$ | 1,749 | \$ | 1,738 | \$ | 1,701 | , | 1,691 | S | 1,652 | \$ | 7,118 | \$ | 6,879 | \$ | 6,162 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2 |  | 666 |  | 802 |  | 659 |  | 765 |  | 667 |  | 693 |  | 680 |  | 684 |  | 638 |  | 2,892 |  | 2,724 |  | 2,592 |
| 3 |  | 446 |  | 442 |  | 467 |  | 526 |  | 328 |  | 418 |  | 418 |  | 477 |  | 390 |  | 1,881 |  | 1,641 |  | 1,623 |
| 4 |  | 2,881 |  | 3,050 |  | 2,927 |  | 3,033 |  | 2,744 |  | 2,849 |  | 2,799 |  | 2,852 |  | 2,680 |  | 11,891 |  | 11,244 |  | 10,377 |
| 5 |  | 128 |  | 74 |  | 76 |  | 71 |  | 240 |  | 234 |  | 237 |  | 233 |  | 229 |  | 349 |  | 944 |  | 913 |
| 6 |  | 365 |  | 249 |  | 249 |  | 238 |  | 109 |  | 103 |  | 97 |  | 96 |  | 97 |  | 1,101 |  | 405 |  | 371 |
| 7 |  | 147 |  | 127 |  | 137 |  | 129 |  | 126 |  | 109 |  | 120 |  | 131 |  | 126 |  | 540 |  | 486 |  | 481 |
| 8 |  | 640 |  | 450 |  | 462 |  | 438 |  | 475 |  | 446 |  | 454 |  | 460 |  | 452 |  | 1,990 |  | 1,835 |  | 1,765 |
| 9 |  | 72 |  | 67 |  | 75 |  | 57 |  | 65 |  | 59 |  | 60 |  | 61 |  | 51 |  | 271 |  | 245 |  | 207 |
| 10 |  | 64 |  | 51 |  | 55 |  | 53 |  | 57 |  | 47 |  | 48 |  | 48 |  | 52 |  | 223 |  | 200 |  | 205 |
| 11 |  | 226 |  | 203 |  | 191 |  | 173 |  | 196 |  | 180 |  | 174 |  | 170 |  | 173 |  | 793 |  | 720 |  | 661 |
| 12 |  | 362 |  | 321 |  | 321 |  | 283 |  | 318 |  | 286 |  | 282 |  | 279 |  | 276 |  | 1,287 |  | 1,165 |  | 1,073 |
| 13 |  | 169 |  | 165 |  | 161 |  | 156 |  | 161 |  | 145 |  | 144 |  | 139 |  | 164 |  | 651 |  | 589 |  | 584 |
| 14 |  | 38 |  | 38 |  | 44 |  | 46 |  | 50 |  | 50 |  | 55 |  | 56 |  | 53 |  | 166 |  | 211 |  | 231 |
| 15 |  | 207 |  | 203 |  | 205 |  | 202 |  | 211 |  | 195 |  | 199 |  | 195 |  | 217 |  | 817 |  | 800 |  | 815 |
| 16 |  | 224 |  | 152 |  | 170 |  | 194 |  | 206 |  | 197 |  | 206 |  | 160 |  | 257 |  | 740 |  | 769 |  | 803 |
| 17 |  | (8) |  | - |  | (3) |  | (5) |  | 154 |  | 27 |  | (5) |  | (1) |  | - |  | (16) |  | 175 |  | 73 |
| 18 |  | 94 |  | 89 |  | 94 |  | 85 |  | 86 |  | 84 |  | 83 |  | 83 |  | 91 |  | 362 |  | 336 |  | 359 |
| 19 |  | 347 |  | 248 |  | 284 |  | 265 |  | 379 |  | 296 |  | 320 |  | 327 |  | 407 |  | 1,144 |  | 1,322 |  | 1,194 |
| 20 |  | 962 |  | 794 |  | 661 |  | 972 |  | 970 |  | 994 |  | 910 |  | 1,500 |  | 986 |  | 3,389 |  | 4,374 |  | 3,736 |
| 21 | \$ | 5,709 | \$ | 5,307 | \$ | 5,121 | \$ | 5,467 | \$ | 5,543 | \$ | 5,374 | \$ | 5,248 | \$ | 5,855 | \$ | 5,366 | \$ | 21,604 | \$ | 22,020 | \$ | 20,195 |

Upon adoption of IFRS 16, Interest expense is recognized on lease liabilities in Net interest income and depreciation expense is recognized on ROU assets in Non-interest expense. Previously under IAS 17, net rental expense on operating lease
were recorded in Non-interest expense. Remaining rent expenses reflect the payments exempt from IFRS 16.
Includes the retailer program partners' share of the U.S. strategic cards portfolio
Includes $\$ 607$ million in connection with the Bank's long-term loyalty program agreement with Air Canada in the first quarter of 2019. For further details, refer to footnote 4 on page 4

## Restructuring Charges ${ }^{1}$

## (\$ millions)

For the period ended
Balance at beginning of period
Impact of adoption of IFRS $16{ }^{2}$
Additions
Amount used
Release of unused amounts
Foreign currency translation adjustments and other
Balance at end of period

| $\begin{gathered} \text { LINE } \\ \# \end{gathered}$ | 2020 |  |  |  |  |  |  |  | 2019 |  |  |  |  |  |  |  | $\begin{aligned} & 2018 \\ & \text { Q4 } \end{aligned}$ |  | Full Year |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q4 |  | Q3 |  | Q2 |  | Q1 |  | Q4 |  | Q3 |  | Q2 |  | Q1 |  |  |  | 2020 |  | 2019 |  | 2018 |  |
| 1 | \$ | 101 | \$ | 116 | \$ | 134 | \$ | 241 | \$ | 104 | \$ | 94 | \$ | 105 | \$ | 121 | \$ | 127 | \$ | 241 | \$ | 121 | \$ | 117 |
| 2 |  | - |  | - |  | - |  | (75) |  | - |  | - |  | - |  | - |  | - |  | (75) |  | - |  | - |
| 3 |  | - |  | - |  | - |  | - |  | 155 |  | 29 |  | - |  | - |  | 3 |  | - |  | 184 |  | 84 |
| 4 |  | (7) |  | (13) |  | (18) |  | (32) |  | (16) |  | (16) |  | (6) |  | (15) |  | (6) |  | (70) |  | (53) |  | (72) |
| 5 |  | (8) |  | - |  | (3) |  | (5) |  | (1) |  | (2) |  | (5) |  | (1) |  | (3) |  | (16) |  | (9) |  | (11) |
| 6 |  | 4 |  | (2) |  | 3 |  | 5 |  | (1) |  | (1) |  | - |  | - |  | - |  | 10 |  | (2) |  | 3 |
| 7 | \$ | 90 | \$ | 101 | \$ | 116 | \$ | 134 | \$ | 241 | \$ | 104 | \$ | 94 | \$ | 105 | \$ | 121 | \$ | 90 | \$ | 241 | \$ | 121 |

Certain comparative numbers have been reclassified to conform with the presentation adopted in the current year.
Upon adoption of IFRS 16, provisions for onerous lease contracts were adjusted against the ROU assets. Refer to Notes 4 and 15 of the 2020 Annual Consolidated Financial Statements for further details.

## RESULTS OF OPERATIONS

(\$ millions, except as noted)
For the period ended
Net interest income
Non-interest income
Total revenue
rovision for credit losses
Impaired
tal provision for credit losses
nsurance claims and other related expenses Non-interest expenses ${ }^{2}$
Income (loss) before income taxes
Provision for (recovery of) income taxes
Net income - reported
Adjustments for items of note, net of income taxes ${ }^{3}$ Net income - adjusted

Average common equity (\$ billions)
Average common equity (\$ bilions)
Return on common equity - reported
Return on common equity - adjusted


Key Performance Indicators
(\$ billions, except as noted)
Common Equity Tier 1 Capital risk-weighted assets
Average loans - personal
Real estate secured lending
Residential mortgages
Home Equity Line of Credit (HELOC) -
Real estate secured lending - amortizing
ELOC - non-amortizing ${ }^{\text {b }}$
Indirect auto
Credit card
otal average loans - persona
Average loans and acceptances - business
Average deposits
Personal
Wealth
Net interest margin including securitized asset
Assets under administration (AUA
Assets under management (AUM)
Gross originated insurance premiums (\$ millions)
Efficiency ratio-reported
Non-interest expenses - adjusted ${ }^{3}$
Number of Canadian retail branches at period end
Average number of full-time equivalent staff


Impaired provision for credit loss ( PCL ) represents Stage 3 PCL on financial assets. Performing represents Stage 1 and Stage 2 PCL on financial assets, loan commitments, and financial guarantees.
Includes restructuring charges of $\$ 12$ million in the fourth quarter of 2019.
The items of note pertain to the charges related to the long-term loyalty agreement with Air Canada and the acquisition of Greystone. Refer to footnotes 4 and 5 on page 4 .
Capital allocated to the business segments was reduced to $9 \%$ CET1 Capital effective the second quarter of 2020 compared with $10.5 \%$ in the first quarter of $2020,10 \%$ in fiscal 2019 , and $9 \%$ in fiscal 2018
Amounts are calculated in accordance with the Basel III regulatory framework.
${ }^{6}$ HELOC, Indirect auto, and Other are included in Consumer instalment and other personal on the Interim Consolidated Balance Sheet

## U.S. Retail Segment - Canadian Dollars

## RESULTS OF OPERATIONS

(\$ millions, except as noted
Net interest income
Non-interest income
Total revenue
Provision for credit losses ${ }^{2}$
Impaired
Performing
Total provision for credit losses
Non-interest expenses ${ }^{3}$
Income (loss) before income taxes
Provision for (recovery of) income taxes
U.S. Retail Bank net income - reported

Adjustments for items of note, net of income taxes ${ }^{4}$

## U.S. Retail Bank net income - adjusted

Equity in net income of an investment in TD Ameritrade reported ${ }^{1,5,6,7}$
Adjustments for items of note, net of income taxes ${ }^{8}$
Equity in net income of an investment in TD Ameritrade adjusted ${ }^{15,7}$
Net income - adjusted
Net income - reported
Average common equity (\$ billions)
Return on common equity - reported
Return on common equity - adjusted ${ }^{9}$

## Key Performance Indicators

Common Equity Tier 1 Capital risk-weighted assets ${ }^{10}$ Average loans - personal

Residential mortgages
Consumer instalment and other person
HELOC
Indirect auto
Other
Credit card
Total average loans - persona
Average loans and acceptances - business
Average deposits
Personal
usiness
Schwab and TD Ameritrade insured deposit accounts Net interest margin ${ }^{11}$
Assets under administration
Assets under management
Efficiency ratio - reported
Efficiency ratio - adjusted
Non-interest expenses - adjusted (\$ millions)
Number of U.S. retail stores as at period end ${ }^{12}$
Average number of full-time equivalent staff
1 During 2018, the reduction of the U.S. federal corporate tax rate enacted by the U.S. Tax Act resulted in an adjustment to the Bank's U.S. deferred tax assets and liabilities to the lower base rate of $21 \%$ as well as an adjustment to the Bank's carrying balances of certain tax credit-related investments and its investment in TD Ameritrade. The earnings impact was reported in the Corporate segment
Includes all Federal Deposit Insurance Corporation (FDIC) covered loans and other ACI loans. Impaired PCL represents Stage 3 PCL on financial assets. Performing PCL represents Stage 1 and Stage 2 PCL on financial assets, loan commitments, and financial guarantees. mer 2019

The after-tax amounts for amortization of intangibles relating to the Equity issified to other reporting lines in the Corporate segment.
The Bank's share of TD Ameritrade's earnings is reported with a one-month lag. Theme of the investment in TD Ameritrade is recorded in the Corporate segment with other acquired intangibles.
Refer to "Significant Event" in the "Financial Results Overview" section of the 2020 MD\&A for further details.
Includes the impact of items of note relating to the Bank's share of charges associated with TD Ameritrade's acquisition of Scottrade. Refer to footnote 6 on page 4 .
Capital allocated to the business segments was reduced to $9 \%$ CET1 Capital effective the second quarter of 2020 compared with $10.5 \%$ in the first quarter of $2020,10 \%$ in fiscal 2019 , and $9 \%$ in fiscal 2018 .
Amounts are calculated in accordance with the Basel III regulatory framework.
Net interest margin excludes the impact related to deposit sweep arrangements and the impact of intercompany deposits and cash collateral. In addition, the value of tax-exempt interest income is adjusted to its equivalent before-tax value.
Includes full-service retail banking stores.


| 21 | \$ | 233 | \$ | 231 |  | \$ | 274 | \$ | 247 |  | \$ | 249 | \$ | 249 | \$ | 249 | \$ | 242 |  | \$ | 244 | \$ | 233 |  |  | 249 | \$ | 244 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 22 |  | 39.2 |  | 39.2 |  |  | 38.5 |  | 36.2 |  |  | 34.5 |  | 32.8 |  | 32.3 |  | 32.0 |  |  | 30.7 |  | 38.3 |  |  | 32.9 |  | 29.5 |  |
| 23 |  | 10.6 |  | 11.2 |  |  | 11.5 |  | 11.3 |  |  | 11.4 |  | 11.8 |  | 12.0 |  | 12.3 |  |  | 12.3 |  | 11.1 |  |  | 11.9 |  | 12.3 |  |
| 24 |  | 32.8 |  | 33.4 |  |  | 33.8 |  | 32.8 |  |  | 32.3 |  | 30.9 |  | 30.0 |  | 30.1 |  |  | 29.5 |  | 33.2 |  |  | 30.8 |  | 29.1 |  |
| 25 |  | 1.4 |  | 1.5 |  |  | 1.6 |  | 1.4 |  |  | 1.2 |  | 1.2 |  | 1.0 |  | 0.9 |  |  | 0.7 |  | 1.5 |  |  | 1.1 |  | 0.8 |  |
| 26 |  | 16.7 |  | 17.5 |  |  | 19.0 |  | 19.2 |  |  | 18.2 |  | 17.9 |  | 17.7 |  | 18.2 |  |  | 16.8 |  | 18.1 |  |  | 18.0 |  | 16.1 |  |
| 27 |  | 100.7 |  | 102.8 |  |  | 104.4 |  | 100.9 |  |  | 97.6 |  | 94.6 |  | 93.0 |  | 93.5 |  |  | 90.0 |  | 102.2 |  |  | 94.7 |  | 87.8 |  |
| 28 |  | 128.9 |  | 137.9 |  |  | 126.3 |  | 116.2 |  |  | 116.9 |  | 116.7 |  | 115.7 |  | 113.6 |  |  | 108.0 |  | 127.3 |  |  | 115.7 |  | 106.1 |  |
| 29 |  | 142.8 |  | 143.5 |  |  | 133.3 |  | 124.4 |  |  | 122.0 |  | 122.8 |  | 122.7 |  | 119.1 |  |  | 115.2 |  | 136.0 |  |  | 121.7 |  | 113.0 |  |
| 30 |  | 133.4 |  | 131.5 |  |  | 109.3 |  | 99.5 |  |  | 97.1 |  | 92.7 |  | 90.9 |  | 90.5 |  |  | 89.3 |  | 118.5 |  |  | 92.8 |  | 85.4 |  |
| 31 |  | 189.9 |  | 193.4 |  |  | 179.3 |  | 148.0 |  |  | 140.7 |  | 137.0 |  | 139.4 |  | 144.7 |  |  | 139.2 |  | 177.6 |  |  | 140.4 |  | 140.0 |  |
| 32 |  | 2.27 \% |  | 2.50 | \% |  | 2.93 | \% | 3.07 | \% |  | 3.18 | \% | 3.27 | \% | 3.38 | \% | 3.42 | \% |  | 3.33 \% |  | 2.69 | \% |  | 3.31 | \% | 3.29 | \% |
| 33 | \$ | 33 | \$ | 31 |  | \$ | 30 | \$ | 29 |  | \$ | 28 | \$ | 27 | \$ | 27 | \$ | 26 |  | \$ | 25 | \$ | 33 |  |  | 28 | \$ | 25 |  |
| 34 |  | 52 |  | 54 |  |  | 53 |  | 59 |  |  | 58 |  | 57 |  | 63 |  | 60 |  |  | 68 |  | 52 |  |  | 58 |  | 68 |  |
| 35 |  | 61.1 \% |  | 57.7 | \% |  | 60.0 | \% |  |  |  | 56.6 | \% | 53.7 | \% | 52.5 | \% | 54.6 | \% |  | 57.3 \% |  | 58.4 | \% |  | 54.4 | \% | 55.7 | \% |
| 36 |  | 61.1 |  | 57.7 |  |  | 60.0 |  | 54.9 |  |  | 56.6 |  | 53.7 |  | 52.5 |  | 54.6 |  |  | 57.3 |  | 58.4 |  |  | 54.4 |  | 55.5 |  |
| 37 | \$ | 1,660 | \$ | 1,646 |  | \$ | 1,680 | \$ | 1,593 |  | \$ | 1,669 | \$ | 1,604 | \$ | 1,527 | \$ | 1,611 |  | \$ | 1,637 | \$ | 6,579 |  |  | 6,411 | \$ | 6,079 |  |
| 38 |  | 1,223 |  | 1,220 |  |  | 1,220 |  | 1,220 |  |  | 1,241 |  | 1,238 |  | 1,238 |  | 1,240 |  |  | 1,257 |  | 1,223 |  |  | 1,241 |  | 1,257 |  |
| 39 |  | 26,460 |  | 26,408 |  |  | 26,389 |  | 26,261 |  |  | 26,513 |  | 26,590 |  | 26,735 |  | 26,864 |  |  | 27,015 |  | 26,380 |  |  | 26,675 |  | 26,594 |  |

## U.S. Retail Segment - U.S. Dollars

## RESULTS OF OPERATIONS

## (US\$ millions, except as noted) <br> For the period ended

Net interest income
Non-interest income
Total revenue
Provision for credit losses ${ }^{2}$
Impaired
Performing
Total provision for credit losses
on-interest expenses ${ }^{3}$
come (loss) before income taxes
U.S. Retail Bank net income - reporte

Adjustments for items of note, net of income taxes ${ }^{4}$
U.S. Retail Bank net income - adjusted

Equity in net income of an investment in TD Ameritrade -
reported ${ }^{15,5,7}$
Adjustments for items of note, net of income taxes
Equity in net income of an investment in TD Ameritrade adjusted ${ }^{15,7}$
Net income - adjusted
Net income - reported
Average common equity (US\$ billions)
Return on common equity - reported
Return on common equity - adjusted ${ }^{9}$

## Key Performance Indicators

## (US\$ billions, except as noted)

Common Equity Tier 1 Capital risk-weighted assets ${ }^{10}$ verage loans - personal

Consumer instalment and other persona
HELOC
Indirect auto
Other
Credrcard
tal arage loans - personal
Average loans and acceptances - business
verage deposit
Personal
Business
Schwab and TD Ameritrade insured deposit accounts et interest margin ${ }^{1}$
Assets under administration
Assets under managemen
Efficiency ratio - reported
Efficiency ratio - adjusted
Non-interest expenses - adjusted (\$ millions)
umber of U.S. retail stores as at period end ${ }^{12}$
full-time equivalent staff
During 2018, the reduction of the U.S. federal corporate tax rate enacted by the U.S. Tax Act has resulted in an adjustment to the Bank's U.S. deferred tax assets and liabilities to the lower base rate of $21 \%$ as well as an adjustment to the Bank's carrying balances of certain tax credit-related investments and its investment in TD Ameritrade. The earnings impact was reported in the Corporate segment.
Includes all FDIC covered loans and other ACI loans. Impaired PCL represents Stage 3 PCL on financial assets. Performing PCL represents Stage 1 and Stage 2 PCL on financial assets, loan commitments, and financial guarantees.
Includes restructuring charges of $\$ 52$ million in the fourth quarter of 2019 .
tems of note relate to the charges associated with the Bank's acquisition of Scottrade Bank. Refer to footnote 6 on page 4
Includes the net impact of internal management adjustments which are reclassified to other reporting lines in the Corporate segment.
解 Refer to "Share of TD Ameritrade's earnings is reported with a one-month lag. The same convention is be
Rcludes the impact ov items of note relating to the Bank's share of charges associated with TD Ameritrade's
Capital allocated to the business segments was reduced to $9 \%$ CET1 Capital effective the second quarter of 2020 compared with $10.5 \%$ in the first quarter of $2020,10 \%$ in fiscal 2019 , and $9 \%$ in fiscal 2018 .
Amounts are calculated in accordance with the Basel III regulatory framework.
Net interest margin excludes the impact related to deposit sweep arrangements and the impact of intercompany deposits and cash collateral. In addition, the value of tax-exempt interest income is adjusted to its equivalent before-tax value Includes full-service retail banking stores.

## Wholesale Banking Segment

## RESULTS OF OPERATIONS

(\$ millions, except as noted)
For the period ended
Net interest income (TEB)
Non-interest income ${ }^{1}$
Total revenue
Provision for (recovery of) credit losses ${ }^{2}$ mpaired ${ }^{1}$
Performing
Total provision for (recovery of) credit losses Non-interest expenses ${ }^{3}$
Income (loss) before income taxe
Provision for (recovery of) income taxes (TEB) ${ }^{4}$
Net income (loss) - reported
Average common equity (\$ billions)
Return on common equity ${ }^{5,6}$

## Key Performance Indicators

## (\$ billions, except as noted)

Common Equity Tier 1 Capital risk-weighted assets
Average gross lending portfolio
Efficiency ratio
Average number of full-time equivalent staff

## Trading-Related Income (Loss) (TEB) ${ }^{10}$

Interest rate and credit
Foreign exchange

## Equity and other

Total trading-related income (loss)


The accrual costs related to credit default swaps (CDS) used to manage Wholesale Banking's corporate lending exposure are recorded in non-interest income. The change in market value of the CDS, in excess of the accrual cost is reported in the Corporate segment.
2 Impaired PCL represents Stage 3 PCL on financial assets. Performing represents Stage 1 and Stage 2 PCL on financial assets, loan commitments, and financial guarantees.
3 Includes restructuring charges of $\$ 23$ million in the fourth quarter of 2019
 was reported in the Corporate segment.
5 Capital allocated to the business segments was reduced to $9 \%$ CET1 Capital effective the second quarter of 2020 compared with $10.5 \%$ in the first quarter of $2020,10 \%$ in fiscal 2019 , and $9 \%$ in fiscal 2018 .

- CVA is included in accordance with OSFI guidance.

Includes capital adjustments provided by OSFI in response to COVID-19 pandemic in the second quarter of 2020, please refer to "Capital Position" section of the MD\&A for additional detail.
Amounts are calculated in accordance with the Basel III regulatory framework.
Includes gross loans and bankers' acceptances related to Wholesale Banking, excluding letters of credit, cash collateral, CDS, and allowance for credit losses.
includes trading-related income reported in net interest income and non-interest income.

## Corporate Segment

## RESULTS OF OPERATIONS

## (\$ millions)

For the period ended
Net interest income (loss) ${ }^{1,2}$
Non-interest income (loss) ${ }^{2}$
Total revenue
Provision for (recovery of) credit losses ${ }^{2,3}$
Impaired
Performing
Total provision for (recovery of) credit losses
Non-interest expenses ${ }^{3,4}$
Income (loss) before income taxes and equity in net income of an investment in TD Ameritrade
Provision for (recovery of) income taxes ${ }^{1,5}$
Equity in net income of an investment in TD Ameritrade
Net income (loss) - reported ${ }^{5}$
Adjustments for items of note, net of income taxes ${ }^{6}$
Net income (loss) - adjusted

## Decomposition of Adjustments for Items of Note, Net of Income Taxes ${ }^{6}$

## Amortization of intangibles

Net gain on sale of the investment in TD Ameritrade
Impact from the U.S. tax reform
Total adjustments for items of note

| Line | 2020 |  |  |  | 2019 |  |  |  | 2018 | Full Year |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \# | Q4 | Q3 | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 | Q4 | 2020 | 2019 | 2018 |

## Decomposition of Items included in Net Income (Loss) - Adjusted

Net corporate expenses
Other
Non-controlling interests
Net income (loss) - adjusted
Average number of full-time equivalent staff

| \$ | 705 | \$ | 786 | \$ | 654 | \$ | 581 | \$ | 492 | \$ | 463 |  | 369 | \$ | 396 | \$ | $\begin{aligned} & 316 \\ & 179 \\ & \hline \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1,139 |  | (395) |  | (212) |  | (175) |  | (82) |  | (10) |  | 105 |  | 84 |  |  |
|  | 1,844 |  | 391 |  | 442 |  | 406 |  | 410 |  | 453 |  | 474 |  | 480 |  | 495 |
|  | 32 |  | 117 |  | 121 |  | 161 |  | 139 |  | 103 |  | 138 |  | 168 |  | 109 |
|  | 68 |  | 100 |  | 433 |  | 31 |  | 16 |  | (20) |  | (6) |  | 59 |  | 46 |
|  | 100 |  | 217 |  | 554 |  | 192 |  | 155 |  | 83 |  | 132 |  | 227 |  | 155 |
|  | 784 |  | 459 |  | 237 |  | 586 |  | 637 |  | 643 |  | 643 |  | 558 |  | 648 |
|  | 960 |  | (285) |  | (349) |  | (372) |  | (382) |  | (273) |  | (301) |  | (305) |  | (308) |
|  | $(1,010)$ |  | (144) |  | (134) |  | (141) |  | (132) |  | (91) |  | (132) |  | (102) |  | (120) |
|  | 14 |  | 11 |  | 13 |  | 4 |  | 10 |  | 9 |  | 8 |  | 11 |  | 7 |
|  | 1,984 |  | (130) |  | (202) |  | (227) |  | (240) |  | (173) |  | (161) |  | (192) |  | (181) |
|  | $(2,197)$ |  | 54 |  | 59 |  | 59 |  | 62 |  | 64 |  | 66 |  | 67 |  | 63 |
| \$ | (213) | + | (76) | \$ | (143) | \$ | (168) | \$ | (178) | \$ | (109) |  | (95) | \$ | (125) | \$ | (118) |


| $\$ \mathbf{2 , 7 2 6}$ | $\$$ | 1,720 | $\$$ |
| ---: | ---: | ---: | ---: |
| $\mathbf{3 5 7}$ | 97 | 1,337 |  |
|  | $\mathbf{3 , 0 8 3}$ | 1,817 | 1,718 |
|  |  |  |  |
|  | $\mathbf{4 3 1}$ | 548 | 471 |
| 632 | 49 | 91 |  |
| $\mathbf{1 , 0 6 3}$ | 597 | 562 |  |
| $\mathbf{2 , 0 6 6}$ | 2,481 | 2,497 |  |
|  |  |  |  |
|  | $\mathbf{( 4 6 )}$ | $(1,261)$ | $(1,341)$ |
|  | $\mathbf{( 1 , 4 2 9 )}$ | $(457)$ | $(200)$ |
|  | $\mathbf{4 2}$ | 38 | 50 |
|  | $\mathbf{1 , 4 2 5}$ | $(766)$ | $(1,091)$ |
|  | $\mathbf{( 2 , 0 2 5 )}$ | 259 | 661 |
| $\$$ | $\mathbf{( 6 0 0 )} \$$ | $(507) \$$ | $(430)$ |


| 14 | \$ | 53 | \$ | 54 | \$ | 59 | \$ | 59 | \$ | 62 | \$ | 64 | \$ | 66 | \$ | 67 | \$ | 63 | \$ | 225 | \$ | 259 | \$ | 269 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 15 |  | $(2,250)$ |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | $(2,250)$ |  | - |  | - |
| 16 |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | 392 |
| 17 | \$ | $(2,197)$ | \$ | 54 | \$ | 59 | \$ | 59 | \$ | 62 | \$ | 64 | \$ | 66 | \$ | 67 | \$ | 63 | \$ | $(2,025)$ | \$ | 259 | \$ | 661 |



1 Includes the elimination of TEB adjustments reported in Wholesale Banking's results.
${ }_{2}$ Business segment results are presented excluding the impact of asset securitization programs, which are reclassified in the Corporate segment

 income (loss).
Includes the retailer program partners' share of the U.S. strategic cards portfolio. Also, includes restructuring charges of $\$ 51$ million in the fourth quarter of 2019.
${ }_{4}^{4}$ Includes the retailer program partners' share of the U.S. strategic cards portfolio. Also, includes restructuring charges of $\$ 51$ milion in the fourth quarter of 2019.


rate of $21 \%$ and other related tax adjustments.
${ }^{6}$ For detailed footnotes to the items of note, refer to page 4

## 

Assets
Cash and due from banks
interest-bearing deposits with banks
Trading loans, securities, and other
Non-trading financial assets at fair value through profit or loss
Financial assets designated at fair value through profit or loss
Financial assets at fair value through other comprehensive income

## Debt securities at amorized cost, net of allowance for credit losse

Residential mortgages
Consumer instalment and other personal: HELOC
Indirect auto
Other
redit card
Business and government
Allowance for loan losses
,
Customers' liability under acceptances
nvestment in Schwab and TD Ameritrade
Ooodwill
Land, buildings, equipment, and other depreciable assets
Deferred tax assets
Amounts receivable
Other assets

## otal assets

IABILITIES
rading deposits
Securitization liabilities at fair value
Financial liabilities designated at fair value through profit or loss

## Deposits <br> Non-term Term

Bunks
ther
bligations related to securities sold short
bligations related to securities sold under repurchase agreements
ecuritization liabilities at amortized cost
mounts payable to brokers, dealers and clients
Insurance-relate
Other liabilities
Subordinated notes and debentures
Total liabilities
EQUITY
Shareholders' Equity
Common shares
Preferred shares
Treasury shares: Common
Contributed surplus
Retained earnings
Accumulated other comprehensive income (loss)
Non-controlling interests in subsidiaries
tal equity
Total liabilities and equity

| $\underset{\#}{\text { LINE }}$ | Q4 | Q3 ${ }^{2020}$ |  | Q2 | Q1 |  | Q4 |  | Q3 |  | 2019 | Q2 | Q1 |  | $\begin{gathered} 2018 \\ \text { Q4 } \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | \$ 6,445 | \$ 5,410 | \$ | 5,297 | \$ | 5,073 | \$ | 4,863 | \$ | 5,012 | \$ | 5,009 | \$ | 4,381 | \$ | 4,735 |
| 2 | 164,149 | 161,519 |  | 146,760 |  | 34,057 |  | 25,583 |  | 34,697 |  | 28,453 |  | 31,671 |  | 30,720 |
|  | 148,318 | 144,771 |  | 131,830 |  | 162,475 |  | 146,000 |  | 142,161 |  | 132,805 |  | 122,070 |  | 127,897 |
| 4 | 8,548 | 10,675 |  | 8,668 |  | 7,172 |  | 6,503 |  | 6,033 |  | 4,202 |  | 3,875 |  | 4,015 |
| 5 | 54,242 | 77,320 |  | 73,836 |  | 45,604 |  | 48,894 |  | 52,555 |  | 43,624 |  | 45,094 |  | 56,996 |
| 6 | 4,739 | 6,385 |  | 3,579 |  | 3,614 |  | 4,040 |  | 4,018 |  | 3,379 |  | 3,760 |  | 3,618 |
| 7 | 103,285 | 117,457 |  | 120,705 |  | 107,872 |  | 111,104 |  | 116,700 |  | 125,109 |  | 126,253 |  | 130,600 |
| 8 | 319,132 | 356,608 |  | 338,618 |  | 326,737 |  | 316,541 |  | 321,467 |  | 309,119 |  | 301,052 |  | 323,126 |
| 9 | 227,679 | 200,111 |  | 160,385 |  | 134,854 |  | 130,497 |  | 116,390 |  | 111,544 |  | 107,162 |  | 107,171 |
| 10 | 169,162 | 159,672 |  | 167,791 |  | 165,795 |  | 165,935 |  | 162,644 |  | 149,949 |  | 132,430 |  | 127,379 |
| 11 | 252,219 | 246,137 |  | 243,450 |  | 238,560 |  | 235,640 |  | 231,349 |  | 227,258 |  | 225,700 |  | 225,191 |
| 12 | 105,791 | 103,859 |  | 104,241 |  | 102,300 |  | 102,602 |  | 101,817 |  | 100,350 |  | 99,172 |  | 98,527 |
| 13 | 60,437 | 59,800 |  | 59,138 |  | 58,339 |  | 58,151 |  | 56,842 |  | 54,989 |  | 53,724 |  | 54,086 |
| 14 | 19,232 | 18,735 |  | 19,291 |  | 19,864 |  | 19,581 |  | 19,563 |  | 19,369 |  | 19,046 |  | 19,466 |
| 15 | 32,334 | 32,640 |  | 34,242 |  | 37,169 |  | 36,564 |  | 36,756 |  | 36,004 |  | 35,726 |  | 35,018 |
| 16 | 255,799 | 268,409 |  | 293,533 |  | 241,617 |  | 236,517 |  | 233,374 |  | 229,423 |  | 218,829 |  | 217,654 |
| 17 | 725,812 | 729,580 |  | 753,895 |  | 697,849 |  | 689,055 |  | 679,701 |  | 667,393 |  | 652,197 |  | 649,942 |
| 18 | $(8,289)$ | $(8,133)$ |  | $(6,925)$ |  | $(4,683)$ |  | $(4,447)$ |  | $(3,769)$ |  | $(3,778)$ |  | $(3,729)$ |  | $(3,549)$ |
| 1 | 717,523 | 721,447 |  | 746,970 |  | 693,166 |  | 684,608 |  | 675,932 |  | 663,615 |  | 648,468 |  | 646,393 |
| 20 | 14,941 | 13,394 |  | 14,395 |  | 14,155 |  | 13,494 |  | 15,219 |  | 16,189 |  | 17,881 |  | 17,267 |
| 21 | 12,174 | 10,014 |  | 10,175 |  | 9,456 |  | 9,316 |  | 9,108 |  | 9,027 |  | 8,679 |  | 8,445 |
| 22 | 17,148 | 17,229 |  | 17,823 |  | 17,047 |  | 16,976 |  | 17,006 |  | 17,232 |  | 16,941 |  | 16,536 |
| 23 | 2,125 | 2,232 |  | 2,369 |  | 2,422 |  | 2,503 |  | 2,565 |  | 2,623 |  | 2,647 |  | 2,459 |
| 24 | 10,136 | 9,625 |  | 9,858 |  | 9,624 |  | 5,513 |  | 5,463 |  | 5,500 |  | 5,353 |  | 5,324 |
| 25 | 2,444 | 1,956 |  | 1,623 |  | 1,803 |  | 1,799 |  | 1,898 |  | 2,136 |  | 2,266 |  | 2,812 |
| 26 | 33,951 | 20,225 |  | 31,427 |  | 26,338 |  | 20,575 |  | 21,169 |  | 18,954 |  | 26,827 |  | 26,940 |
| 27 | 18,856 | 17,863 |  | 20,254 |  | 16,902 |  | 17,087 |  | 16,872 |  | 17,238 |  | 16,748 |  | 15,596 |
| 28 | 111,775 | 92,538 |  | 107,924 |  | 97,747 |  | 87,263 |  | 89,300 |  | 88,899 |  | 97,342 |  | 95,379 |
| 28 29 | \$ 1,715,865 | \$ 1,697,305 | \$ | 1,673,745 | \$ | 1,457,429 | \$ | 1,415,290 | \$ | 1,405,442 | \$ | 1,356,588 | \$ | 1,322,506 | \$ | 1,334,903 |
| 30 | \$ 19,177 | 22,118 | \$ | 26,398 | \$ | 27,344 | \$ | 26,885 | \$ | 37,796 | \$ | 53,974 | \$ | 82,559 | \$ | 114,704 |
| 31 | 53,203 | 80,685 |  | 72,990 |  | 45,535 |  | 50,051 |  | 53,569 |  | 42,199 |  | 42,665 |  | 48,270 |
| 32 | 13,718 | 13,402 |  | 13,473 |  | 13,082 |  | 13,058 |  | 12,749 |  | 12,738 |  | 12,294 |  | 12,618 |
| 33 | 59,665 | 100,339 |  | 94,164 |  | 112,040 |  | 105,131 |  | 95,774 |  | 57,783 |  | 26,885 |  | 16 |
| 3 | 145,763 | 216,544 |  | 207,025 |  | 198,001 |  | 195,125 |  | 199,888 |  | 166,694 |  | 164,403 |  | 175,608 |
| 35 | 565,932 | 549,332 |  | 544,227 |  | 459,391 |  | 445,424 |  | 433,923 |  | 433,532 |  | 428,040 |  | 424,580 |
| 36 | 59,268 | 60,466 |  | 60,439 |  | 59,264 |  | 58,006 |  | 57,615 |  | 56,729 |  | 55,092 |  | 53,064 |
| 37 | 28,969 | 20,171 |  | 24,545 |  | 17,223 |  | 16,751 |  | 16,560 |  | 19,669 |  | 16,766 |  | 16,712 |
| 38 | 481,164 | 461,309 |  | 449,095 |  | 372,539 |  | 366,796 |  | 362,228 |  | 365,413 |  | 349,440 |  | 357,083 |
| 3 | 1,135,333 | 1,091,278 |  | 1,078,306 |  | 908,417 |  | 886,977 |  | 870,326 |  | 875,343 |  | 849,338 |  | 851,439 |
| 40 | 14,941 | 13,394 |  | 14,395 |  | 14,155 |  | 13,494 |  | 15,219 |  | 16,189 |  | 17,881 |  | 17,269 |
| 41 | 34,999 | 33,783 |  | 28,731 |  | 37,488 |  | 29,656 |  | 35,299 |  | 36,365 |  | 38,890 |  | 39,478 |
| 42 | 188,876 | 171,881 |  | 163,717 |  | 126,296 |  | 125,856 |  | 123,208 |  | 107,885 |  | 94,762 |  | 93,389 |
| 43 | 15,768 | 15,093 |  | 14,516 |  | 14,090 |  | 14,086 |  | 14,179 |  | 14,020 |  | 13,986 |  | 14,683 |
| 44 | 35,143 | 17,672 |  | 29,419 |  | 28,162 |  | 23,746 |  | 21,866 |  | 19,323 |  | 26,094 |  | 28,385 |
| 45 | 7,590 | 7,601 |  | 6,922 |  | 6,977 |  | 6,920 |  | 6,792 |  | 6,644 |  | 6,698 |  | 6,698 |
| 46 | 30,476 | 25,116 |  | 23,356 |  | 24,330 |  | 21,004 |  | 21,687 |  | 20,259 |  | 19,891 |  | 19,174 |
| 47 | 327,793 | 284,540 |  | 281,056 |  | 251,498 |  | 234,762 |  | 238,250 |  | 220,685 |  | 218,202 |  | 219,076 |
| 48 | 11,477 | 12,477 |  | 14,024 |  | 10,711 |  | 10,725 |  | 10,596 |  | 8,968 |  | 8,893 |  | 8,740 |
|  | 1,620,366 | 1,604,839 |  | 1,580,411 |  | 1,368,627 |  | 1,327,589 |  | 1,319,060 |  | 1,271,690 |  | 1,240,836 |  | 1,254,863 |
| 50 | 22,487 | 22,361 |  | 21,766 |  | 21,773 |  | 21,713 |  | 21,722 |  | 21,718 |  | 21,661 |  | 21,221 |
| 51 | 5,650 | 5,800 |  | 5,800 |  | 5,800 |  | 5,800 |  | 5,800 |  | 5,350 |  | 5,350 |  | 5,000 |
| 52 | (37) | (59) |  | (25) |  | (131) |  | (41) |  | (44) |  | (49) |  | (139) |  | (144) |
| 53 |  | (5) |  | (3) |  | (7) |  | (6) |  | (4) |  | (6) |  | (3) |  | (7) |
| 54 | 121 | 128 |  | 124 |  | 161 |  | 157 |  | 157 |  | 162 |  | 158 |  | 193 |
| 55 | 53,845 | 49,934 |  | 49,702 |  | 50,119 |  | 49,497 |  | 48,818 |  | 47,980 |  | 46,660 |  | 46,145 |
| 56 | 13,437 | 14,307 |  | 15,970 |  | 11,087 |  | 10,581 |  | 9,933 |  | 9,743 |  | 7,983 |  | 6,639 |
| 575858 | 95,499 | 92,466 |  | 93,334 |  | 88,802 |  | 87,701 |  | 86,382 |  | 84,898 |  | 81,670 |  | 79,047 |
|  | - | - |  | - |  | - |  | - |  | - |  | - |  | - |  | 993 |
| 5 | 95,499 | 92,466 |  | 93,334 |  | 88,802 |  | 87,701 |  | 86,382 |  | 84,898 |  | 81,670 |  | 80,040 |
|  | \$ 1,715,865 | 1,697,305 | \$ | 1,673,745 | \$ | 1,457,429 | \$ | 1,415,290 | \$ | 1,405,442 | \$ | 1,356,588 | \$ | 1,322,506 | \$ | 1,334,903 |

## Assets Under Administration and Management

## (\$ millions)

As at
Assets Under Administration
U.S. Retail

Canadian Retail
Total
Assets Under Management
U.S. Retail

Canadian Retail
Total
$\left.\begin{array}{lllll|l}\text { LINE } \\ & \text { Q4 } & \text { Q3 } & \text { 2020 } & \text { Q2 } & \text { Q1 }\end{array}\right]$
4
Q3
2019 Q2
2

| 2018 |  |
| :---: | :---: |
| Q4 |  |


| 1 | \$ | 32,557 | \$ | 30,771 | \$ | 29,818 | \$ | 28,902 | \$ | 27,575 | \$ | 26,765 | \$ | 27,013 | \$ | 25,591 | \$ | 25,460 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2 |  | 432,567 |  | 434,152 |  | 406,128 |  | 439,232 |  | 422,213 |  | 418,870 |  | 420,721 |  | 395,864 |  | 388,724 |
| 3 | \$ | 465,124 | \$ | 464,923 | \$ | 435,946 | \$ | 468,134 | \$ | 449,788 | \$ | 445,635 | \$ | 447,734 | \$ | 421,455 | \$ | 414,184 |


| 4 | \$ | 51,794 | \$ | 53,801 | \$ | 52,683 | \$ | 58,858 | \$ | 57,598 | \$ | 56,604 | \$ | 62,578 | \$ | 60,014 | \$ | 68,137 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 5 |  | 357,917 |  | 366,205 |  | 345,508 |  | 365,390 |  | 352,976 |  | 350,282 |  | 348,620 |  | 331,672 |  | 289,021 |
| 6 | \$ | 409,711 | \$ | 420,006 | \$ | 398,191 | \$ | 424,248 | \$ | 410,574 | \$ | 406,886 | \$ | 411,198 | \$ | 391,686 | \$ | 357,158 |

Change in Accumulated Other Comprehensive Income, Net of Income Taxes
(\$ millions)
For the period ended
Unrealized Gains (Losses) on Debt Securities at Fair Value through Other Comprehensive Income
Balance at beginning of period
mpact of adoption of IFRS 9
Change in unrealized gains (losses)
Change in allowance for expected credit losses on debt securities
at fair value through other comprehensive income
Reclassification to earnings of losses (gains)
Net change for the period
Balance at end of period
Unrealized Gains (Losses) on Equity Securities at Fair Value through Other Comprehensive Income
Balance at beginning of period
mpact of adoption of IFRS 9
Change in unrealized gains (losses)
Reclassification to retained earnings of losses (gains)
Net change for the period
Balance at end of period
Change in Fair Value Due to Credit Risk on Financial Liabilities Designated at Fair Value Through Profit or Loss
alance at beginning of period
Change in fair value due to credit risk on financial liabilities
Net change for the period
Balance at end of period
Unrealized Foreign Currency Translation Gains (Losses)
on Investments in Foreign Operations, Net of Hedging Activities Balance at beginning of period
nvestment in foreign operation
Hedging activities
Recovery of (provision for) income taxes
Net change for the period
Balance at end of period
Gains (losses) on Derivatives Designated as Cash Flow Hedges
Balance at beginning of period
Change in gains (losses)
Reclassification to earnings of losses (gains)
Net change for the period
Balance at end of period
Accumulated Other Comprehensive Income at End of Period

2019
${ }^{2019}$ Q2 Q4

Q2 Q1
 of the designated hedging items and related taxes against this foreign investment in the fourth quarter of 2020 .

Analysis of Change in Equity
$\$$ millions, except as noted)
For the period ended

## Common Shares

Balance at beginning of period
Issued
Options exercised
Dividend reinvestment plan
Shares issued in connection with acquisitions
Purchase of shares for cancellation and other
Balance at end of period

## Preferred Shares

Balance at beginning of period
Issue of shares
Redemption of shares
Balance at end of period
Treasury Shares - Common
Balance at beginning of period
Purchase of sha
Sale of shares
Balance at end of period
Treasury Shares - Preferred
Balance at beginning of period
Purchase of shar
Balance at end of period
Contributed Surplus
Balance at beginning of period
Net premium (discount) on treasury shares
Stock options expensed
Stock options exercised
Other
Balance at end of period
Retained Earnings
Balance at beginning of period
Impact on adoption of IFRS 16
Impact on adoption of IFRS 15
Impact on adoption of IFRS 9
Net income
Common
Preferred
Share issue expenses and others
Net premium on repurchase of common shares and other Actuarial gains (losses) on employee benefit plans Realized gains (losses) on equity securities
at fair value through other comprehensive income
Balance at end of period
Accumulated Other Comprehensive Income (loss) Balance at beginning of period
Change in unrealized gains (losses) on debt securities at fair value through other comprehensive income
Reclassification to earnings of changes in allowance for credit
losses on debt securities at fair value through other comprehensive income
Reclassification to earnings of net losses (gains) in respect of debt securities at fair value through other comprehensive
et change in unrealized gains (losses) on equity securities at fair value through other comprehensive income
Change in fair value due to credit risk on financial liabilities designated at fair value through profit or loss
Net change in unrealized foreign currency translation
gains (losses) on investment in subsidiaries, net of
hedging activities
Net change in gains
cash flow hedges
Balance at end of period
Non-Controlling Interests in Subsidiarie
Total Equity

| $\underset{\#}{\text { LINE }}$ | 2020 |  |  |  |  |  | 2019 |  |  |  |  |  |  |  | $\begin{gathered} 2018 \\ \text { Q4 } \\ \hline \end{gathered}$ |  | Full Year |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q4 Q3 |  |  | Q2 | Q1 |  | Q4 |  | Q3 |  | Q2 |  | Q1 |  |  |  | 2020 |  | 2019 |  | 2018 |  |
| 1 | \$ 22,361 | \$ 21,766 | \$ | 21,773 | \$ | 21,713 | \$ | 21,722 | \$ | 21,718 | \$ | 21,661 | \$ | 21,221 | \$ | 21,099 | \$ | 21,713 | \$ | 21,221 | \$ | 20,931 |
| 2 | 14 | 12 |  | 12 |  | 41 |  | 27 |  | 45 |  | 24 |  | 28 |  | 28 |  | 79 |  | 124 |  | 152 |
| 3 | 112 | 583 |  | 74 |  | 69 |  | 68 |  | 92 |  | 98 |  | 99 |  | 94 |  | 838 |  | 357 |  | 366 |
| 4 | - | - |  | - |  | - |  | - |  | - |  | - |  | 366 |  | - |  | - |  | 366 |  | - |
| 5 | - | - |  | (93) |  | (50) |  | (104) |  | (133) |  | (65) |  | (53) |  | - |  | (143) |  | (355) |  | (228) |
| 6 | 22,487 | 22,361 |  | 21,766 |  | 21,773 |  | 21,713 |  | 21,722 |  | 21,718 |  | 21,661 |  | 21,221 |  | 22,487 |  | 21,713 |  | 21,221 |
| 7 | 5,800 | 5,800 |  | 5,800 |  | 5,800 |  | 5,800 |  | 5,350 |  | 5,350 |  | 5,000 |  | 4,850 |  | 5,800 |  | 5,000 |  | 4,750 |
| 8 |  | - |  | - |  | 5, |  | - |  | 450 |  |  |  | 350 |  | 400 |  |  |  | 800 |  | 750 |
| 9 | (150) | - |  | - |  | - |  | - |  | - |  | - |  | - |  | (250) |  | (150) |  | - |  | (500) |
| 10 | 5,650 | 5,800 |  | 5,800 |  | 5,800 |  | 5,800 |  | 5,800 |  | 5,350 |  | 5,350 |  | 5,000 |  | 5,650 |  | 5,800 |  | 5,000 |
| 11 | (59) |  |  |  |  | (41) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | (176) |
| 12 | $(1,965)$ | $(2,152)$ |  | $(2,359)$ |  | $(2,276)$ |  | $(2,254)$ |  | $(2,330)$ |  | $(2,855)$ |  | $(2,343)$ |  | $(2,134)$ |  | $(8,752)$ |  | $(9,782)$ |  | $(8,295)$ |
| 13 | 1,987 | 2,118 |  | 2,465 |  | 2,186 |  | 2,257 |  | 2,335 |  | 2,945 |  | 2,348 |  | 2,158 |  | 8,756 |  | 9,885 |  | 8,327 |
| 14 | (37) | (59) |  | (25) |  | (131) |  | (41) |  | (44) |  | (49) |  | (139) |  | (144) |  | (37) |  | (41) |  | (144) |
| 15 | (5) | (3) |  | (7) |  | (6) |  | (4) |  | (6) |  | (3) |  | (7) |  | (3) |  | (6) |  | (7) |  | (7) |
| 16 | (24) | (29) |  | (31) |  | (38) |  | (40) |  | (42) |  | (36) |  | (33) |  | (26) |  | (122) |  | (151) |  | (129) |
| 17 | 25 | 27 |  | 35 |  | 37 |  | 38 |  | 44 |  | 33 |  | 37 |  | 22 |  | 124 |  | 152 |  | 129 |
| 18 | (4) | (5) |  | (3) |  | (7) |  | (6) |  | (4) |  | (6) |  | (3) |  | (7) |  | (4) |  | (6) |  | (7) |
| 19 | 128 | 124 |  | 161 |  | 157 |  | 157 |  | 162 |  | 158 |  | 193 |  | 195 |  | 157 |  | 193 |  | 214 |
| 20 |  | 6 |  | (32) |  | (5) |  | 3 |  | 1 |  | 6 |  | (32) |  | - |  | (31) |  | (22) |  | (2) |
| 21 | 2 | 2 |  | 3 |  | 4 |  | 2 |  | 3 |  | 3 |  | 3 |  | 3 |  | 11 |  | 11 |  | 12 |
| 22 | (2) | (2) |  | (2) |  | (5) |  | (4) |  | (7) |  | (4) |  | (4) |  | (4) |  | (11) |  | (19) |  | (24) |
| 23 | (7) | (2) |  | (6) |  | 10 |  | (1) |  | (2) |  | (1) |  | (2) |  | (1) |  | (5) |  | (6) |  | (7) |
| 2 | 121 | 128 |  | 124 |  | 161 |  | 157 |  | 157 |  | 162 |  | 158 |  | 193 |  | 121 |  | 157 |  | 193 |
| 25 | 49,934 | 49,702 |  | 50,119 |  | 49,497 |  | 48,818 |  | 47,980 |  | 46,660 |  | 46,145 |  | 44,223 |  | 49,497 |  | 46,145 |  | 40,489 |
| 26 | n/a | n/a |  | n/a |  | (553) |  | n/a |  | n/a |  | n/a |  | n/a |  | n/a |  | (553) |  | n/a |  | n/a |
| 27 | n/a | n/a |  | n/a |  | n/a |  | n/a |  | n/a |  | n/a |  | (41) |  | n/a |  | n/a |  | (41) |  | n/a |
| 28 | n/a | n/a |  | n/a |  | n/a |  | n/a |  | n/a |  | n/a |  | n/a |  | n/a |  | n/a |  | n/a |  | 53 |
| 29 | 5,143 | 2,248 |  | 1,515 |  | 2,989 |  | 2,856 |  | 3,248 |  | 3,172 |  | 2,392 |  | 2,942 |  | 11,895 |  | 11,668 |  | 11,262 |
| 30 | $(1,431)$ | $(1,423)$ |  | $(1,421)$ |  | $(1,339)$ |  | $(1,338)$ |  | $(1,347)$ |  | $(1,350)$ |  | $(1,227)$ |  | $(1,223)$ |  | $(5,614)$ |  | $(5,262)$ |  | $(4,786)$ |
| 31 | (64) | (68) |  | (68) |  | (67) |  | (68) |  | (62) |  | (62) |  | ${ }_{(60)}$ |  | (51) |  | (267) |  | (252) |  | (214) |
| 32 | - | - |  | - |  |  |  | - |  | (5) |  | - |  | (4) |  | (6) |  |  |  | (9) |  | (10) |
| 33 | (6) | ) |  | (448) |  | (256) |  | (538) |  | (732) |  | (350) |  | (260) |  | - |  | (710) |  | $(1,880)$ |  | $(1,273)$ |
| 34 | 278 | (525) |  | 9 |  | (152) |  | (233) |  | (264) |  | (122) |  | (302) |  | 259 |  | (390) |  | (921) |  | 622 |
| 35 | (9) | - |  | (4) |  | - |  | - |  | - |  | 32 |  | 17 |  | 1 |  | (13) |  | 49 |  | 2 |
| 36 | 53,845 | 49,934 |  | 49,702 |  | 50,119 |  | 49,497 |  | 48,818 |  | 47,980 |  | 46,660 |  | 46,145 |  | 53,845 |  | 49,497 |  | 46,145 |
| $\begin{aligned} & 37 \\ & 38 \end{aligned}$ | 14,307 | $\begin{array}{r} 15,970 \\ \mathrm{n} / \mathrm{a} \end{array}$ |  | $\begin{array}{r} 11,087 \\ \mathrm{n} / \mathrm{a} \end{array}$ |  | $\begin{array}{r} \text { 10,581 } \\ \text { n/a } \end{array}$ |  | $\begin{array}{r} 9,933 \\ \mathrm{n} / \mathrm{a} \end{array}$ |  | $\begin{aligned} & 9,743 \\ & \mathrm{n} / \mathrm{a} \end{aligned}$ |  | $\begin{aligned} & 7,983 \\ & \mathrm{n} / \mathrm{a} \end{aligned}$ |  | $\begin{aligned} & \text { 6,639 } \\ & \text { n/a } \end{aligned}$ |  | $\begin{aligned} & 6,498 \\ & \mathrm{n} / \mathrm{a} \end{aligned}$ |  | $\begin{array}{r} \text { 10,581 } \\ \text { n/a } \end{array}$ |  | $\begin{array}{r} 6,639 \\ \text { n/a } \end{array}$ |  | $\begin{array}{r} 8,006 \\ (77) \end{array}$ |
| 39 | 66 | 462 |  | (257) |  | 41 |  | (20) |  | 34 |  | 63 |  | 33 |  | (81) |  | 312 |  | 110 |  | (261) |
| 40 | 1 | (5) |  | 6 |  | - |  | 1 |  | - |  | (2) |  | - |  | (1) |  | 2 |  | (1) |  | (1) |
| 41 | (90) | (5) |  | 8 |  | (7) |  | (23) |  | (22) |  | (26) |  | 40 |  | (16) |  | (94) |  | (31) |  | (22) |
| 42 | (22) | 16 |  | (238) |  | 32 |  | (5) |  | (6) |  | (32) |  | (52) |  | (15) |  | (212) |  | (95) |  | 38 |
| 43 | 18 | (20) |  | 12 |  | (61) |  | 12 |  | 14 |  | (2) |  | (10) |  | - |  | (51) |  | 14 |  | - |
| 44 | (301) | $(2,248)$ |  | 2,912 |  | 201 |  | (104) |  | (837) |  | 1,020 |  | (112) |  | 596 |  | 564 |  | (33) |  | 1,035 |
| 45 | (542) | 137 |  | 2,440 |  | 300 |  | 787 |  | 1,007 |  | 739 |  | 1,445 |  | (342) |  | 2,335 |  | 3,978 |  | $(2,079)$ |
| 46 | 13,437 | 14,307 |  | 15,970 |  | 11,087 |  | 10,581 |  | 9,933 |  | 9,743 |  | 7,983 |  | 6,639 |  | 13,437 |  | 10,581 |  | 6,639 |
| 47 |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | 993 |  | - |  | - |  | 993 |
| 48 | \$ 95,499 | \$ 92,466 | \$ | 93,334 | \$ | 88,802 | \$ | 87,701 | \$ | 86,382 | \$ | 84,898 | \$ | 81,670 | \$ | 80,040 | \$ | 95,499 | \$ | 87,701 | \$ | 80,040 |

## Analysis of Change in Equity (Continued)

(\$ millions, except as noted) For the period ended

NUMBER OF COMMON SHARES
OUTSTANDING (thousands)
Balance at beginning of period
Issued
Dividend reinvestment plan Acquisitions
Purchase of shares for cancellation and other mpact of treasury share Balance at end of period


| 1,813,028 | 1,803,393 | 1,808,229 | 1,811,913 | 1,819,213 | 1,828,414 | 1,830,782 | 1,828,276 | 1,826,139 | 1,811,913 | 1,828,276 | 1,839,589 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 290 | 225 | 232 | 788 | 489 | 796 | 473 | 561 | 475 | 1,535 | 2,319 | 2,955 |
| 1,896 | 9,955 | 1,297 | 939 | 907 | 1,197 | 1,291 | 1,359 | 1,289 | 14,087 | 4,754 | 4,971 |
|  | - | - |  | - | - | - | 5,031 | - | - | 5,031 | - |
|  | - | $(7,833)$ | $(4,167)$ | $(8,750)$ | $(11,250)$ | $(5,514)$ | $(4,500)$ | - | $(12,000)$ | $(30,014)$ | $(20,000)$ |
| 344 | (545) | 1,468 | $(1,244)$ | 54 | 56 | 1,382 | 55 | 373 | 23 | 1,547 | 761 |
| 1,815,558 | 1,813,028 | 1,803,393 | 1,808,229 | 1,811,913 | 1,819,213 | 1,828,414 | 1,830,782 | 1,828,276 | 1,815,558 | 1,811,913 | 1,828,276 |

[^0]
## Analysis of Change in Non-Controlling Interests in Subsidiaries and Investment in Schwab and TD Ameritrade

## (\$ millions) <br> For the period ended

LINE $\qquad$ Q3 ${ }^{2020}$ $\qquad$ Q1 Q

NON-CONTROLLING INTERESTS
IN SUBSIDIARIES
alance at beginning of
On account of income
n account of redemption of non-controlling interest Foreign exchange and other adjustments
Balance at end of period

## INVESTMENT IN SCHWAB AND TD AMERITRAD

## Balance at beginning of period

Decrease in reported investment through dividends received
Equity in net income, net of income taxes
Revaluation gain on sale of the investment in
TD Ameritrade
oreign exchange and other adjustments
mpact on adoption of new accounting guidance Balance at end of period



## Goodwill and Other Intangibles

## (\$ millions) <br> For the period ended

$\underset{\#}{\text { LINE }}$ Q4


Balance at beginning of period
Additions
Foreign currency translation adjustments and other
Balance at end of period

| 1 | \$ | 17,229 | \$ | 17,823 | \$ | 17,047 | \$ | 16,976 | \$ | 17,006 | \$ | 17,232 | \$ | 16,941 | \$ | 16,536 | \$ | 16,360 | \$ | 16,976 | \$ | 16,536 | \$ | 16,156 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2 |  | - |  | - |  | - |  | - |  | - |  | (1) |  | - |  | 433 |  | - |  | - |  | 432 |  | 82 |
| 3 |  | (81) |  | (594) |  | 776 |  | 71 |  | (30) |  | (225) |  | 291 |  | (28) |  | 176 |  | 172 |  | 8 |  | 298 |
| 4 | \$ | 17,148 | \$ | 17,229 | \$ | 17,823 | \$ | 17,047 | \$ | 16,976 | \$ | 17,006 | \$ | 17,232 | \$ | 16,941 | \$ | 16,536 | \$ | 17,148 | \$ | 16,976 | \$ | 16,536 |

## Other Intangibles ${ }^{1}$

Balance at beginning of period
Additions
Amortized in the period
Foreign currency translation adjustments and other Balance at end of period


## Deferred Tax Liability on Other Intangibles

Balance at beginning of period
Additions
Recognized in the period
Foreign currency translation adjustments and other Balance at end of period


Other Intangibles Closing Balance
Total Goodwill and Net Other Intangibles Closing

| 10 | \$ | (55) | \$ | (61) | \$ | (68) | \$ | (77) | \$ | (88) | \$ | (97) | \$ | (106) | \$ | (57) | \$ | (66) | \$ | (77) | \$ | (57) | \$ | (129) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 11 |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | (59) |  | - |  | - |  | (59) |  | - |
| 12 |  | 5 |  | 6 |  | 8 |  | 9 |  | 9 |  | 9 |  | 10 |  | 10 |  | 10 |  | 28 |  | 38 |  | 72 |
| 13 |  | - |  | - |  | (1) |  | - |  | 2 |  | - |  | (1) |  | - |  | (1) |  | (1) |  | 1 |  | - |
| 14 | \$ | (50) | \$ | (55) | \$ | (61) | \$ | (68) | \$ | (77) | \$ | (88) | \$ | (97) | \$ | (106) | \$ | (57) | \$ | (50) | \$ | (77) | \$ | (57) |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 15 | \$ | 380 | \$ | 414 | \$ | 454 | \$ | 474 | \$ | 510 | \$ | 550 | \$ | 596 | \$ | 635 | \$ | 517 | \$ | 380 | \$ | 510 | \$ | 517 |
| 16 | \$ | 17,528 | \$ | 17,643 | \$ | 18,277 | \$ | 17,521 | \$ | 17,486 | \$ | 17,556 | \$ | 17,828 | \$ | 17,576 | \$ | 17,053 | \$ | 17,528 | \$ | 17,486 | \$ | 17,053 |

Excludes the balance and amortization of software and asset servicing rights, which are otherwise included in other intangibles

## Type of Loan

Residential mortgages
Consumer instalment and other persona
redit card
Business and government ${ }^{6}$
Total loans manage
Less: Loans securitized and sold to third parties Residential mortgages
Business and government
Total loans securitized and sold to third parties
Total loans managed, net of loans securitized

| $\underset{\#}{\text { LINE }}$ | $\begin{gathered} 2020 \\ \text { Q4 } \\ \hline \end{gathered}$ |  |  |  |  |  | $\begin{gathered} 2020 \\ \text { Q3 } \\ \hline \end{gathered}$ |  |  |  |  |  | $\begin{gathered} 2020 \\ \text { Q2 } \end{gathered}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Gross loans |  | $\begin{array}{r} \text { Gross } \\ \text { impaired } \\ \text { loans }{ }^{5} \end{array}$ |  | Year-to-date write-offs, net of recoveries |  | Gross loans |  | $\begin{aligned} & \text { Gross } \\ & \text { impaired } \\ & \text { loans }^{5} \end{aligned}$ |  | Year-to-date write-offs, net of recoveries |  | Gross loans |  | $\begin{array}{r} \text { Gross } \\ \text { impaired } \\ \text { loans }^{5} \end{array}$ |  | Year-to-date write-offs, net of recoveries |  |
| 1 | \$ | 260,188 | \$ | 825 | \$ | 23 | \$ | 253,258 | \$ | 832 | \$ | 19 | \$ | 250,250 | \$ | 775 | \$ | 14 |
| 2 |  | 185,439 |  | 988 |  | 979 |  | 182,368 |  | 1,073 |  | 824 |  | 182,641 |  | 1,132 |  | 551 |
| 3 |  | 32,334 |  | 305 |  | 1,413 |  | 32,640 |  | 416 |  | 1,111 |  | 34,242 |  | 495 |  | 776 |
| 4 |  | 259,242 |  | 1,039 |  | 386 |  | 272,420 |  | 1,500 |  | 141 |  | 297,540 |  | 1,204 |  | 79 |
| 5 |  | 737,203 |  | 3,157 |  | 2,801 |  | 740,686 |  | 3,821 |  | 2,095 |  | 764,673 |  | 3,606 |  | 1,420 |
| 6 |  | 8,117 |  | - |  | - |  | 7,279 |  | - |  | - |  | 6,974 |  | - |  | - |
| 7 |  | 1,004 |  | - |  | - |  | 1,027 |  | - |  | - |  | 1,050 |  | - |  | - |
| 8 |  | 9,121 |  | - |  | - |  | 8,306 |  | - |  | - |  | 8,024 |  | - |  | - |
| 9 | \$ | 728,082 | \$ | 3,157 | \$ | 2,801 | \$ | 732,380 | \$ | 3,821 | \$ | 2,095 | \$ | 756,649 | \$ | 3,606 | \$ | 1,420 |

ype of Loan
Residential mortgages
Consumer instaiment and other persona
Credit card
Business and government ${ }^{6}$
otal loans managed
ess: Loans securitized and sold to third parties Residential mortgages
otal loans securitized and sold to third parties
otal loans managed, net of loans securitized

## ype of Loan

Residential mortgages
onsumer instalment and other personal
Business and government ${ }^{6}$
total loans managed
Less: Loans securitized and sold to third parties Residential mortgages
Business and government
Total loans securitized and sold to third parties
Total loans managed, net of loans securitized

|  | ${ }^{2020}$ |  |  |  |  |  | $\begin{gathered} 2019 \\ \mathbf{Q 4} \\ \hline \end{gathered}$ |  |  |  |  |  | $\begin{gathered} 2019 \\ \text { Q3 } \\ \hline \end{gathered}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Gross loans |  | Grossimpairedloans ${ }^{5}$ |  | Year-to-date write-offs, net of recoveries |  | Gross loans |  | $\begin{array}{r} \text { Gross } \\ \text { impaired } \\ \text { loans }^{5} \end{array}$ |  | Year-to-date write-offs, net of recoveries |  | Gross loans |  | $\begin{array}{r} \text { Gross } \\ \text { impaired } \\ \text { loans }^{5} \end{array}$ |  | Year-to-date write-offs, net of recoveries |  |
| 10 | \$ | 238,384 | \$ | 720 | \$ | 6 | \$ | 241,444 | \$ | 724 | \$ | 30 | \$ | 236,651 | \$ | 659 | \$ | 22 |
| 11 |  | 180,474 |  | 1,034 |  | 263 |  | 180,303 |  | 1,037 |  | 968 |  | 178,188 |  | 1,022 |  | 696 |
| 12 |  | 37,169 |  | 516 |  | 368 |  | 36,564 |  | 478 |  | 1,402 |  | 36,756 |  | 430 |  | 1,056 |
| 13 |  | 243,683 |  | 937 |  | 30 |  | 239,664 |  | 793 |  | 182 |  | 236,241 |  | 834 |  | 106 |
| 14 |  | 699,710 |  | 3,207 |  | 667 |  | 697,975 |  | 3,032 |  | 2,582 |  | 687,836 |  | 2,945 |  | 1,880 |
| 15 |  | 6,426 |  | - |  | - |  | 5,991 |  | - |  | - |  | 5,498 |  | - |  | - |
| 16 |  | 1,072 |  | - |  | - |  | 1,118 |  | - |  | - |  | 1,140 |  | - |  | - |
| 17 |  | 7,498 |  | - |  | - |  | 7,109 |  | - |  | - |  | 6,638 |  | - |  | - |
| 18 | \$ | 692,212 | \$ | 3,207 | \$ | 667 | \$ | 690,866 | \$ | 3,032 | \$ | 2,582 | \$ | 681,198 | \$ | 2,945 | \$ | 1,880 |

Excludes loans classified as trading as the Bank intends to sell the loans immediately or in the near term, and loans designated at FVTPL for which no allowance is recorded
Excludes ACI loans, debt securities at amortized cost (DSAC), and debt securities at fair value through other comprehensive income (DSOCI).
Amounts include securitized mortgages that remain on balance sheet under IFRS.
${ }^{4}$ Includes loans that are measured at fair value through other comprehensive income (FVOCI).
Loans are considered impaired and migrate to Stage 3 when they are 90 days or more past due for retail exposures (including Canadian government-insured real estate personal loans), rated borrower risk rating (BRR) 9 for non-retail exposures,
or when there is objective evidence that there has been a deterioration of credit quality to the extent the Bank no longer has reasonable assurance as to the timely collection of the full amount of principal and interest.
Includes additional securitized commercial loans.
Residential mortgages are primarily comprised of loans securitized into mortgage-backed securities through U.S. government-sponsored entities

Gross Loans and Acceptances by Industry Sector and Geographic Location ${ }^{1,2}$

## (\$ millions, except as noted)

## By Industry Sector

ersona
Residential mortgages ${ }^{3}$
Consumer instalment and other persona
HELOC
Indirect auto
Other
Total personal
Business and Government ${ }^{3}$
Real estate
Non-residentia
Total real estate
Agriculture
Automotive
Financial
Food, beverage, and tobacco
Forestry
overnment, public sector entities, and educatio
Health and social services
Industrial construction and trade contractors
Metals and mining
Pipelines, oil, and gas
Power and utilities
Professional and other service
etail sector
Sundry manufacturing and wholesale
Telecommunications, cable, and media
Transportation
Other
Total business and governmen
ther Loans
cquired credit-impaired loans ${ }^{4}$
Total Gross Loans and Acceptances

| $\underset{\#}{\text { LINE }}$ | $\begin{gathered} 2020 \\ \text { Q4 } \\ \hline \end{gathered}$ |  |  |  |  |  |  |  | $\begin{gathered} 2020 \\ \text { Q3 } \end{gathered}$ |  |  |  |  |  |  |  | $\begin{gathered} 2020 \\ \text { Q2 } \\ \hline \end{gathered}$ |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | United |  |  |  |  |  |  |  | United |  |  |  |  |  |  |  | United |  |  |  |  |
|  |  | Canada |  | States |  | Int'l |  | Total |  | Canada |  | States |  | Int'1 |  | Total |  | Canada |  | States |  | Int'1 |  | Total |
| 1 | \$ | 213,239 | \$ | 38,832 | \$ | - | \$ | 252,071 | \$ | 207,703 | \$ | 38,276 | \$ | - | \$ | 245,979 | \$ | 204,586 | \$ | 38,690 | \$ | - | \$ | 243,276 |
| 2 |  | 94,838 |  | 10,937 |  | - |  | 105,775 |  | 92,527 |  | 11,313 |  | - |  | 103,840 |  | 92,238 |  | 11,981 |  | - |  | 104,219 |
| 3 |  | 27,350 |  | 33,087 |  | - |  | 60,437 |  | 26,690 |  | 33,110 |  | - |  | 59,800 |  | 25,442 |  | 33,696 |  | - |  | 59,138 |
| 4 |  | 18,277 |  | 943 |  | 7 |  | 19,227 |  | 17,730 |  | 989 |  | 9 |  | 18,728 |  | 18,140 |  | 1,137 |  | 7 |  | 19,284 |
| 5 |  | 15,552 |  | 16,777 |  | 5 |  | 32,334 |  | 15,859 |  | 16,776 |  | 5 |  | 32,640 |  | 15,973 |  | 18,264 |  | 5 |  | 34,242 |
| 6 |  | 369,256 |  | 100,576 |  | 12 |  | 469,844 |  | 360,509 |  | 100,464 |  | 14 |  | 460,987 |  | 356,379 |  | 103,768 |  | 12 |  | 460,159 |
| 7 |  | 22,698 |  | 10,200 |  | - |  | 32,898 |  | 22,060 |  | 10,239 |  | - |  | 32,299 |  | 21,659 |  | 10,313 |  | - |  | 31,972 |
| 8 |  | 17,514 |  | 25,229 |  | - |  | 42,743 |  | 17,178 |  | 25,824 |  | - |  | 43,002 |  | 16,881 |  | 28,904 |  | - |  | 45,785 |
| 9 |  | 40,212 |  | 35,429 |  | - |  | 75,641 |  | 39,238 |  | 36,063 |  | - |  | 75,301 |  | 38,540 |  | 39,217 |  | - |  | 77,757 |
| 10 |  | 8,657 |  | 899 |  | 102 |  | 9,658 |  | 8,568 |  | 1,070 |  | 101 |  | 9,739 |  | 8,566 |  | 1,094 |  | 97 |  | 9,757 |
| 11 |  | 5,176 |  | 6,580 |  | 171 |  | 11,927 |  | 5,589 |  | 8,462 |  | 372 |  | 14,423 |  | 6,906 |  | 11,803 |  | 313 |  | 19,022 |
| 12 |  | 14,012 |  | 13,062 |  | 3,915 |  | 30,989 |  | 13,071 |  | 12,368 |  | 4,617 |  | 30,056 |  | 20,506 |  | 9,979 |  | 3,340 |  | 33,825 |
| 13 |  | 2,283 |  | 3,463 |  | - |  | 5,746 |  | 2,550 |  | 3,774 |  | 26 |  | 6,350 |  | 2,473 |  | 4,663 |  | 288 |  | 7,424 |
| 14 |  | 529 |  | 517 |  | - |  | 1,046 |  | 613 |  | 618 |  | - |  | 1,231 |  | 723 |  | 876 |  | - |  | 1,599 |
| 15 |  | 3,564 |  | 14,726 |  | 3,084 |  | 21,374 |  | 3,775 |  | 14,421 |  | 3,283 |  | 21,479 |  | 4,135 |  | 14,591 |  | 3,243 |  | 21,969 |
| 16 |  | 7,754 |  | 16,041 |  | - |  | 23,795 |  | 7,631 |  | 16,434 |  | - |  | 24,065 |  | 7,626 |  | 15,702 |  | , |  | 23,329 |
| 17 |  | 3,550 |  | 3,613 |  | - |  | 7,163 |  | 3,460 |  | 3,610 |  | - |  | 7,070 |  | 3,510 |  | 3,603 |  | - |  | 7,113 |
| 18 |  | 1,527 |  | 1,897 |  | 270 |  | 3,694 |  | 1,743 |  | 2,159 |  | 499 |  | 4,401 |  | 2,022 |  | 2,472 |  | 505 |  | 4,999 |
| 19 |  | 4,963 |  | 4,553 |  | 60 |  | 9,576 |  | 5,227 |  | 5,168 |  | 4 |  | 10,399 |  | 5,724 |  | 6,292 |  | 192 |  | 12,208 |
| 20 |  | 1,856 |  | 2,998 |  | 358 |  | 5,212 |  | 1,772 |  | 3,549 |  | 106 |  | 5,427 |  | 1,821 |  | 4,792 |  | 81 |  | 6,694 |
| 21 |  | 5,305 |  | 14,315 |  | 47 |  | 19,667 |  | 5,549 |  | 15,446 |  | 47 |  | 21,042 |  | 5,976 |  | 17,028 |  | 57 |  | 23,061 |
| 22 |  | 3,518 |  | 7,622 |  | - |  | 11,140 |  | 3,548 |  | 8,198 |  | - |  | 11,746 |  | 3,984 |  | 8,612 |  | - |  | 12,596 |
| 23 |  | 2,310 |  | 7,928 |  | 86 |  | 10,324 |  | 2,687 |  | 9,619 |  | 245 |  | 12,551 |  | 3,337 |  | 11,258 |  | 388 |  | 14,983 |
| 24 |  | 3,026 |  | 3,708 |  | 452 |  | 7,186 |  | 2,766 |  | 5,737 |  | 541 |  | 9,044 |  | 3,761 |  | 7,082 |  | 608 |  | 11,451 |
| 25 |  | 2,618 |  | 8,961 |  | 306 |  | 11,885 |  | 2,767 |  | 9,438 |  | 401 |  | 12,606 |  | 2,958 |  | 10,446 |  | 376 |  | 13,780 |
| 26 |  | 4,612 |  | 2,189 |  | 355 |  | 7,156 |  | 4,600 |  | 2,987 |  | 270 |  | 7,857 |  | 4,548 |  | 4,398 |  | 372 |  | 9,318 |
| 27 |  | 115,472 |  | 148,501 |  | 9,206 |  | 273,179 |  | 115,154 |  | 159,121 |  | 10,512 |  | 284,787 |  | 127,116 |  | 173,908 |  | 9,861 |  | 310,885 |
| 28 |  | - |  | 232 |  | - |  | 232 |  | - |  | 253 |  | - |  | 253 |  | - |  | 281 |  | - |  | 281 |
| 29 | \$ | 484,728 | \$ | 249,309 | \$ | 9,218 | \$ | 743,255 | \$ | 475,663 | \$ | 259,838 | \$ | 10,526 | \$ | 746,027 | \$ | 483,495 | \$ | 277,957 | \$ | 9,873 | \$ | 771,325 |

Portfolio as a \% of Total Gross Loans and Acceptances
Residential mortgages ${ }^{3}$
Consumer instalment and other personal
HELOC
Indirect auto
Other
Credit card
Total personal
Business and Government ${ }^{3}$
Other Loans
Acquired credit-impaired loans
Total Gross Loans and Acceptances

| 30 | 28.7 \% | 5.2 \% | - \% | 33.9 \% | 27.8 | \% | 5.2 | \% |  | \% | 33.0 | \% | 26.5 | \% | 5.0 | \% |  | \% | 31.5 | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 31 | 12.8 | 1.5 | - | 14.3 | 12.4 |  | 1.5 |  | - |  | 13.9 |  | 11.9 |  | 1.6 |  | - |  | 13.5 |  |
| 32 | 3.7 | 4.4 | - | 8.1 | 3.6 |  | 4.4 |  | - |  | 8.0 |  | 3.3 |  | 4.4 |  | - |  | 7.7 |  |
| 33 | 2.4 | 0.1 | - | 2.5 | 2.4 |  | 0.1 |  | - |  | 2.5 |  | 2.4 |  | 0.1 |  | - |  | 2.5 |  |
| 34 | 2.1 | 2.3 | - | 4.4 | 2.1 |  | 2.3 |  | - |  | 4.4 |  | 2.1 |  | 2.4 |  | - |  | 4.5 |  |
| 35 | 49.7 | 13.5 | - | 63.2 | 48.3 |  | 13.5 |  | - |  | 61.8 |  | 46.2 |  | 13.5 |  | - |  | 59.7 |  |
| 36 | 15.6 | 20.0 | 1.2 | 36.8 | 15.5 |  | 21.3 |  | 1.4 |  | 38.2 |  | 16.5 |  | 22.5 |  | 1.3 |  | 40.3 |  |
| 37 | - | - | - | - | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  |
| 38 | 65.3 \% | 33.5 \% | 1.2 \% | 100.0 \% | 63.8 | \% | 34.8 | \% | 1.4 | \% | 100.0 | \% | 62.7 | \% | 36.0 | \% | 1.3 | \% | 100.0 |  |

[^1]Gross Loans and Acceptances by Industry Sector and Geographic Location (Continued) ${ }^{1,2}$

## (\$ millions, except as noted) <br> As at

## By Industry Sector

Personal
Residential mortgages ${ }^{3}$
Consumer instalment and other personal HELOC Indirect auto Other
Credit card
Total personal
Business and Government ${ }^{3}$
Real estate
Residential
Non-residentia
Total real estat
Agriculture
Aurancial
Final
ood, beverage, and tobacco
Forestry
Government, public sector entities, and educatio Health and social services
Industrial construction and trade contractors
Metals and mining
Pipelines, oil, and gas
Power and utilities
Professional and other service
Retail sector
Sundry manufacturing and wholesale
Telecommunications, cable, and media
Transportation
ther
tal business and governmen
Other Loans
cquired credit-impaired loans
Total Gross Loans and Acceptances

| $\underset{\#}{\text { LINE }}$ | $\begin{gathered} 2020 \\ \text { Q1 } \end{gathered}$ |  |  |  |  |  |  | $\begin{gathered} 2019 \\ \text { Q4 } \\ \hline \end{gathered}$ |  |  |  |  |  |  |  | $\begin{gathered} 2019 \\ \text { Q3 } \\ \hline \end{gathered}$ |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | United |  |  |  |  |  |  |  | United |  |  |  |  |  |  |  | United |  |  |  |  |
|  | Canada |  | States |  | Int'1 |  | Total |  | Canada |  | States |  | Int'1 |  | Total |  | Canada |  | States |  | \|nt'1 |  | Total |
| 1 | \$ 202,330 | \$ | 36,054 | \$ | - | \$ | 238,384 | \$ | 200,952 | \$ | 34,501 | \$ | - | \$ | 235,453 | \$ | 198,161 | \$ | 32,992 | \$ | - | \$ | 231,153 |
| 2 | 90,942 |  | 11,336 |  | - |  | 102,278 |  | 91,053 |  | 11,526 |  | - |  | 102,579 |  | 90,032 |  | 11,760 |  | - |  | 101,792 |
| 3 | 25,680 |  | 32,659 |  | - |  | 58,339 |  | 25,697 |  | 32,454 |  | - |  | 58,151 |  | 25,209 |  | 31,633 |  | - |  | 56,842 |
| 4 | 18,687 |  | 1,158 |  | 12 |  | 19,857 |  | 18,453 |  | 1,115 |  | 5 |  | 19,573 |  | 18,537 |  | 1,012 |  | 5 |  | 19,554 |
| 5 | 18,251 |  | 18,911 |  | 7 |  | 37,169 |  | 18,428 |  | 18,129 |  | 7 |  | 36,564 |  | 18,483 |  | 18,265 |  | 8 |  | 36,756 |
| 6 | 355,890 |  | 100,118 |  | 19 |  | 456,027 |  | 354,583 |  | 97,725 |  | 12 |  | 452,320 |  | 350,422 |  | 95,662 |  | 13 |  | 446,097 |
| 7 | 20,827 |  | 9,294 |  | - |  | 30,121 |  | 19,801 |  | 8,880 |  | - |  | 28,681 |  | 19,279 |  | 8,549 |  | - |  | 27,828 |
| 8 | 16,319 |  | 24,719 |  | - |  | 41,038 |  | 15,827 |  | 24,255 |  | - |  | 40,082 |  | 15,729 |  | 24,608 |  | - |  | 40,337 |
| 9 | 37,146 |  | 34,013 |  | - |  | 71,159 |  | 35,628 |  | 33,135 |  | - |  | 68,763 |  | 35,008 |  | 33,157 |  | - |  | 68,165 |
| 10 | 8,535 |  | 786 |  | 94 |  | 9,415 |  | 8,128 |  | 736 |  | 75 |  | 8,939 |  | 8,104 |  | 736 |  | 84 |  | 8,924 |
| 11 | 6,896 |  | 7,246 |  | 143 |  | 14,285 |  | 6,596 |  | 6,809 |  | 181 |  | 13,586 |  | 7,274 |  | 6,983 |  | 191 |  | 14,448 |
| 12 | 15,228 |  | 7,690 |  | 2,137 |  | 25,055 |  | 16,635 |  | 7,215 |  | 2,289 |  | 26,139 |  | 13,951 |  | 8,177 |  | 2,188 |  | 24,316 |
| 13 | 2,356 |  | 3,752 |  | 117 |  | 6,225 |  | 2,425 |  | 3,706 |  | 26 |  | 6,157 |  | 2,566 |  | 3,728 |  | 28 |  | 6,322 |
| 14 | 672 |  | 740 |  | - |  | 1,412 |  | 657 |  | 699 |  | - |  | 1,356 |  | 703 |  | 632 |  | - |  | 1,335 |
| 15 | 3,271 |  | 12,484 |  | 2,757 |  | 18,512 |  | 3,358 |  | 12,599 |  | 2,023 |  | 17,980 |  | 3,412 |  | 12,839 |  | 1,979 |  | 18,230 |
| 16 | 7,328 |  | 12,430 |  | - |  | 19,758 |  | 7,142 |  | 13,177 |  |  |  | 20,319 |  | 6,929 |  | 12,888 |  |  |  | 19,817 |
| 17 | 3,492 |  | 2,242 |  | - |  | 5,734 |  | 3,516 |  | 2,240 |  | - |  | 5,756 |  | 3,409 |  | 2,295 |  | 3 |  | 5,707 |
| 18 | 1,749 |  | 1,965 |  | 252 |  | 3,966 |  | 1,677 |  | 1,887 |  | 290 |  | 3,854 |  | 1,798 |  | 1,989 |  | 271 |  | 4,058 |
| 19 | 5,176 |  | 4,232 |  | 32 |  | 9,440 |  | 4,658 |  | 4,554 |  | 3 |  | 9,215 |  | 4,548 |  | 3,808 |  | 5 |  | 8,361 |
| 20 | 1,823 |  | 3,509 |  | 118 |  | 5,450 |  | 1,960 |  | 3,052 |  | 88 |  | 5,100 |  | 1,803 |  | 3,264 |  | 73 |  | 5,140 |
| 21 | 4,722 |  | 12,094 |  | 53 |  | 16,869 |  | 4,685 |  | 11,730 |  | 71 |  | 16,486 |  | 4,810 |  | 11,649 |  | 101 |  | 16,560 |
| 22 | 3,714 |  | 6,094 |  | - |  | 9,808 |  | 3,598 |  | 5,872 |  | - |  | 9,470 |  | 3,502 |  | 5,629 |  | - |  | 9,131 |
| 23 | 2,777 |  | 8,819 |  | 127 |  | 11,723 |  | 2,701 |  | 8,889 |  | 129 |  | 11,719 |  | 2,802 |  | 8,330 |  | 214 |  | 11,346 |
| 24 | 2,975 |  | 5,123 |  | 207 |  | 8,305 |  | 2,858 |  | 4,756 |  | 227 |  | 7,841 |  | 3,264 |  | 5,221 |  | 199 |  | 8,684 |
| 25 | 2,367 |  | 9,706 |  | 127 |  | 12,200 |  | 2,215 |  | 10,165 |  | 165 |  | 12,545 |  | 2,136 |  | 10,570 |  | 19 |  | 12,725 |
| 26 | 4,803 |  | 3,386 |  | 333 |  | 8,522 |  | 4,163 |  | 2,438 |  | 214 |  | 6,815 |  | 4,372 |  | 2,614 |  | 65 |  | 7,051 |
| 27 | 115,030 |  | 136,311 |  | 6,497 |  | 257,838 |  | 112,600 |  | 133,659 |  | 5,781 |  | 252,040 |  | 110,391 |  | 134,509 |  | 5,420 |  | 250,320 |
| 28 | - |  | 290 |  | - |  | 290 |  | - |  | 313 |  | - |  | 313 |  | - |  | 340 |  | - |  | 340 |
| 29 | \$ 470,920 | \$ | 236,719 | \$ | 6,516 | \$ | 714,155 | \$ | 467,183 | \$ | 231,697 | \$ | 5,793 | \$ | 704,673 | \$ | 460,813 | \$ | 230,511 | \$ | 5,433 | \$ | 696,757 |

Portfolio as a \% of Total Gross Loans and Acceptances
ersonal
Residential mortgages ${ }^{3}$
Consumer instalment and other persona
HELOC
Indirect auto
Other
Credit card
Total personal
Total personal ${ }^{\text {Business and Government }}{ }^{3}$
Business an
Acquired credit-impaired loans
Total Gross Loans and Acceptances

| 30 | 28.4 \% | 5.0 \% | - \% | 33.4 \% | 28.5 \% | 4.9 \% | - \% | 33.4 \% | 28.4 \% | 4.7 \% | - \% | 33.1 \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 31 | 12.6 | 1.6 | - | 14.2 | 12.9 | 1.6 | - | 14.5 | 12.9 | 1.7 | - | 14.6 |
| 32 | 3.5 | 4.6 | - | 8.1 | 3.7 | 4.6 | - | 8.3 | 3.6 | 4.6 | - | 8.2 |
| 33 | 2.6 | 0.2 | - | 2.8 | 2.6 | 0.2 | - | 2.8 | 2.7 | 0.1 | - | 2.8 |
| 34 | 2.6 | 2.6 | - | 5.2 | 2.6 | 2.6 | - | 5.2 | 2.7 | 2.6 | - | 5.3 |
| 35 | 49.7 | 14.0 | - | 63.7 | 50.3 | 13.9 | - | 64.2 | 50.3 | 13.7 | - | 64.0 |
| 36 | 16.3 | 19.1 | 0.9 | 36.3 | 16.0 | 19.0 | 0.8 | 35.8 | 15.9 | 19.3 | 0.8 | 36.0 |
| 37 | - | - | - | - | - | - | - | - | - | - | - | - |
| 38 | 66.0 \% | 33.1 \% | 0.9 \% | 100.0 \% | 66.3 \% | 32.9 \% | 0.8 \% | 100.0 \% | 66.2 \% | 33.0 \% | 0.8 \% | 100.0 \% |

Primarily based on the geographic location of the customer's address.
${ }^{2}$ Includes loans that are measured at FVOCI.
Excludes loans classified as trading as the Bank intends to sell the loans immediately or in the near term, and loans designated at FVTPL for which no allowance is recorded
Includes all FDIC covered loans and other ACl loans.

Gross Loans and Acceptances by Industry Sector and Geographic Location (Continued) ${ }^{1,2}$

## (\$ millions, except as noted) <br> \section*{As at}

By Industry Sector
Personal
Residential mortgages ${ }^{3}$
Consumer instalment and other personal HELOC
ndirect auto
redit car
Total personal
Business and Government ${ }^{3}$
Real estate
Residential
Non-residential
Total real esta
Agriculture
Agriculture
Automotive
Financial
Food, bev
ood, beverage, and tobacco
Forestry
Government, public sector entities, and education
dust and social services
Metals and mining
Pipelines, oil, and gas
Power and utilities
Professional and other service
Retail sector
Sundry manufacturing and wholesale
Telecommunications, cable, and media
Transportation
Other
Total business and government
Other Loans
Acquired credit-impaired loans ${ }^{4}$
Total Gross Loans and Acceptances


Portfolio as a \% of Total Gross Loans and

## Acceptances

esidential mortgages
Consumer instalment and other personal
HELOC
Indirect auto
Other
Credit card
Total personal
Total personal ${ }^{\text {Business and Government }}{ }^{3}$
Business and
Acquired credit-impaired loans
Total Gross Loans and Acceptances

| 30 | 28.5 \% | 4.7 \% | - \% | 33.2 \% | 28.8 \% | 4.7 \% | - \% | 33.5 \% | 28.9 \% | 4.7 \% | - \% | 33.6 \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 31 | 12.8 | 1.8 | - | 14.6 | 13.0 | 1.8 | - | 14.8 | 12.9 | 1.8 | - | 14.7 |
| 32 | 3.6 | 4.4 | - | 8.0 | 3.6 | 4.4 | - | 8.0 | 3.6 | 4.5 | - | 8.1 |
| 33 | 2.7 | 0.1 | - | 2.8 | 2.7 | 0.1 | - | 2.8 | 2.8 | 0.1 | - | 2.9 |
| 34 | 2.6 | 2.6 | - | 5.2 | 2.7 | 2.6 | - | 5.3 | 2.7 | 2.5 | - | 5.2 |
| 35 | 50.2 | 13.6 | - | 63.8 | 50.8 | 13.6 | - | 64.4 | 50.9 | 13.6 | - | 64.5 |
| 36 | 15.8 | 19.6 | 0.7 | 36.1 | 15.4 | 19.5 | 0.6 | 35.5 | 15.6 | 19.0 | 0.8 | 35.4 |
| 37 | - | 0.1 | - | 0.1 | - | 0.1 | - | 0.1 | - | 0.1 | - | 0.1 |
| 38 | 66.0 \% | 33.3 \% | 0.7 \% | 100.0 \% | 66.2 \% | 33.2 \% | 0.6 \% | 100.0 \% | 66.5 \% | 32.7 \% | 0.8 \% | 100.0 \% |

Primarily based on the geographic location of the customer's address.
${ }_{2}^{2}$ Includes loans that are measured at FVOCI.
Excludes loans classified as trading as the Bank intends to sell the loans immediately or in the near term, and loans designated at FVTPL for which no allowance is recorded.
Includes all FDIC covered loans and other ACI loans.

Impaired Loans ${ }^{1,2,3}$
(\$ millions, except as noted)
As at
CHANGE IN GROSS IMPAIRED LOANS BY
Cersonal, Business, and Government Loan
impaired loans at beginning of period
Classified as impaired during the period ${ }^{4}$
Canadian Retail
U.S. Retail - in USD - foreign exchange

Wholesale Banking
Total classified as impaired during the period Transferred to performing during the period Net repayments
Disposals of loans
Net classified as impaired during the period Amounts written off
Exchange and other movements
Change during the period
Total Gross Impaired Loans - Balance a End of Period

## GROSS IMPAIRED LOANS BY SEGMENT

 Personal, Business, and Government LoansU.S. Retail

## - in USD

- foreign exchange


## Wholesale Banking

Total Gross Impaired Loans

## NET IMPAIRED LOANS BY SEGMENT

Personal, Business, and Government Loans
U.S. Retail

- in USD - foreign exchange

Wholesale Banking
Total Net Impaired Loans
Net Impaired Loans as a \% of Net Loans and Acceptances

| $\underset{\#}{\text { LINE }}$ | 2020 |  |  |  | 2019 |  |  |  | 2018 | Full Year |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q4 | Q3 | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 | Q4 | 2020 | 2019 | 2018 |


| 1 | \$ | 3,821 | \$ | 3,606 | \$ | 3,207 | \$ | 3,032 | \$ | 2,945 | \$ | 3,296 | \$ | 3,534 | \$ | 3,154 | \$ | 2,964 | \$ | 3,032 | \$ | 3,154 | \$ | 3,085 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2 |  | 501 |  | 764 |  | 748 |  | 667 |  | 669 |  | 682 |  | 581 |  | 605 |  | 699 |  | 2,680 |  | 2,537 |  | 2,280 |
| 3 |  | 444 |  | 666 |  | 592 |  | 676 |  | 633 |  | 572 |  | 571 |  | 840 |  | 556 |  | 2,378 |  | 2,616 |  | 2,121 |
| 4 |  | 144 |  | 238 |  | 226 |  | 214 |  | 205 |  | 186 |  | 188 |  | 277 |  | 169 |  | 822 |  | 856 |  | 611 |
| 5 |  | 588 |  | 904 |  | 818 |  | 890 |  | 838 |  | 758 |  | 759 |  | 1,117 |  | 725 |  | 3,200 |  | 3,472 |  | 2,732 |
| 6 |  | 36 |  | 40 |  | 217 |  | 132 |  | 9 |  | 19 |  | - |  | - |  | - |  | 425 |  | 28 |  | - |
| 7 |  | 1,125 |  | 1,708 |  | 1,783 |  | 1,689 |  | 1,516 |  | 1,459 |  | 1,340 |  | 1,722 |  | 1,424 |  | 6,305 |  | 6,037 |  | 5,012 |
| 8 |  | (296) |  | (297) |  | (288) |  | (257) |  | (248) |  | (335) |  | (489) |  | (200) |  | (227) |  | $(1,138)$ |  | $(1,272)$ |  | (864) |
| 9 |  | (566) |  | (278) |  | (289) |  | (420) |  | (389) |  | (374) |  | (358) |  | (371) |  | (327) |  | $(1,553)$ |  | $(1,492)$ |  | $(1,360)$ |
| 10 |  | (52) |  | - |  | (15) |  | - |  | - |  | (278) |  | (14) |  | - |  | (1) |  | (67) |  | (292) |  | (21) |
| 11 |  | 211 |  | 1,133 |  | 1,191 |  | 1,012 |  | 879 |  | 472 |  | 479 |  | 1,151 |  | 869 |  | 3,547 |  | 2,981 |  | 2,767 |
| 12 |  | (861) |  | (828) |  | (899) |  | (848) |  | (850) |  | (790) |  | (769) |  | (766) |  | (705) |  | $(3,436)$ |  | $(3,175)$ |  | $(2,748)$ |
| 13 |  | (14) |  | (90) |  | 107 |  | 11 |  | 58 |  | (33) |  | 52 |  | (5) |  | 26 |  | 14 |  | 72 |  | 50 |
| 14 |  | (664) |  | 215 |  | 399 |  | 175 |  | 87 |  | (351) |  | (238) |  | 380 |  | 190 |  | 125 |  | (122) |  | 69 |
| 15 | \$ | 3,157 | \$ | 3,821 | \$ | 3,606 | \$ | 3,207 | \$ | 3,032 | \$ | 2,945 | \$ | 3,296 | \$ | 3,534 | \$ | 3,154 | \$ | 3,157 | \$ | 3,032 | \$ | 3,154 |

'ncludes customers' liability under acceptances.
${ }^{2}$ Excludes ACI loans, DSAC, and DSOCI.
Includes loans that are measured at FVOC
Loans are considered impaired and migrate to Stage 3 when they are 90 days or more past due for retail exposures (including Canadian government-insured real estate personal loans), rated BRR 9 for non-retail exposures, or when there is objective evidence that there has been a deterioration of credit quality to the extent the Bank no longer has reasonable assurance as to the timely collection of the full amount of principal and interest.

Impaired Loans and Acceptances by Industry Sector and Geographic Location ${ }^{1,2}$
(\$ millions, except as noted)
As at


By Industry Sector
Personal
Residential mortgages
Consumer instalment and other persona
HELOC
Indirect auto
Other
Credit card ${ }^{3}$
Total personal
Business and Government
Real estate
Residential
Non-residential
Total real estate
Agriculture
Automotive
Financial
Food, beverage, and tobacco
Forestry
Government, public sector entities, and education
Health and social services
Industrial construction and trade contractors
Metals and mining
Pipelines, oil, and gas
Power and utilities
Professional and other services
Retail sector
Sundry manufacturing and wholesale
Telecommunications, cable, and media
Transportation
Other
Total business and governmen
Total Gross Impaired Loans ${ }^{4}$


Gross Impaired Loans as a \% of Gross Loans

## and Acceptances

Residential mortgage
Consumer instalment and other persona
HELOC
Indirect auto
Other
Credit card ${ }^{3}$
Total personal
Business and Government
Total Gross Impaired Lont

| 29 | 0.18 \% | 1.16 \% | - \% | 0.33 \% | 0.19 | \% | 1.17 | \% |  | \% | 0.34 | \% | 0.15 | \% | 1.19 | \% | - \% | 0.32 | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 30 | 0.21 | 3.93 | - | 0.60 | 0.24 |  | 4.00 |  | - |  | 0.65 |  | 0.20 |  | 3.91 |  | - | 0.63 |  |
| 31 | 0.22 | 0.75 | - | 0.51 | 0.22 |  | 0.80 |  | - |  | 0.54 |  | 0.36 |  | 0.93 |  | - | 0.69 |  |
| 32 | 0.21 | 1.06 | - | 0.25 | 0.33 |  | 1.22 |  | - |  | 0.38 |  | 0.32 |  | 0.97 |  | - | 0.36 |  |
| 33 | 0.66 | 1.20 | - | 0.94 | 1.00 |  | 1.54 |  | - |  | 1.27 |  | 0.97 |  | 1.86 |  | - | 1.45 |  |
| 34 | 0.21 | 1.33 | - | 0.45 | 0.25 |  | 1.43 |  | - |  | 0.50 |  | 0.23 |  | 1.54 |  | - | 0.52 |  |
| 35 | 0.42 | 0.35 | - | 0.38 | 0.41 |  | 0.64 |  | - |  | 0.53 |  | 0.34 |  | 0.43 |  | - | 0.39 |  |
| 36 | 0.26 \% | 0.76 \% | - \% | 0.42 \% | 0.29 | \% | 0.96 | \% |  | \% | 0.51 | \% | 0.26 | \% | 0.86 | \% | - \% | 0.47 | \% |

' Primarily based on the geographic location of the customer's address.
${ }^{2}$ Includes loans that are measured at FVOCI
${ }^{3}$ Credit cards are considered impaired when they are 90 days past due and written off at 180 days past due.
${ }^{4}$ Excludes ACI loans, DSAC, and DSOCI.

Impaired Loans and Acceptances by Industry Sector and Geographic Location (Continued) ${ }^{1,2}$

## (\$ millions, except as noted) <br> As at



Personal
Residential mortgages
Consumer instalment and other persona
HELOC
Indirect auto
Other
Credit card ${ }^{3}$
Total personal
Business and Government
Real estate
Residential
Non-residential
Total real estate
Agriculture
Automotive
Financial
Food, beverage, and tobacco
Forestry
Government, public sector entities, and education
fealth and social services
Industrial construction and trade contractors
Metals and mining
Pipelines, oil, and gas
Power and utilities
Professional and other services
Retail sector
Sundry manufacturing and wholesale
Telecommunications, cable, and media
Transportation
Other
Total business and governmen
total Gross Impaired Loans
Gross Impaired Loans as a \% of Gross Loans

## and Acceptances

Residential mortgages
Consumer instalment and other personal
HELOC

Indirect auto
Other
Credit card ${ }^{3}$
Total personal
Business and Government
Total Gross Impaired Loans ${ }^{4}$


Primarily based on the geographic location of the customer's address.
${ }^{2}$ Includes loans that are measured at FVOCI.
Credit cards are considered impaired when they are 90 days past due and written off at 180 days past due
Excludes ACI loans, DSAC, and DSOCI.

Impaired Loans and Acceptances by Industry Sector and Geographic Location (Continued) ${ }^{1,2}$

| (\$ millions, except as noted) | $\begin{gathered} \text { LINE } \\ \# \end{gathered}$ | 2019Q2 |  |  |  |  |  |  | $\begin{gathered} 2019 \\ \text { Q1 } \\ \hline \end{gathered}$ |  |  |  |  |  |  |  | $\begin{gathered} 2018 \\ \text { Q4 } \end{gathered}$ |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| As at |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| By Industry Sector |  | Canada | United States |  | Int'l |  | Total |  | Canada |  | United States |  | Int'I |  | Total |  | Canada |  | United |  |  | Int'1 |  |  | Total |  |
| Personal |  |  |  |  |  |  |  |  | States |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgages | 1 | \$ 254 | \$ | 465 |  |  | \$ | - |  |  | \$ | 719 | \$ | 272 | \$ | 442 | \$ | - | \$ | 714 | \$ | 264 | \$ |  | 445 | \$ | - |  | \$ | 709 |
| Consumer instalment and other personal |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| HELOC | 2 | 148 |  | 587 |  | - |  | 735 |  | 139 |  | 840 |  | - |  | 979 |  | 130 |  |  | 855 |  | - |  |  | 985 |  |  |
| Indirect auto | 3 | 66 |  | 237 |  | - |  | 303 |  | 71 |  | 234 |  | - |  | 305 |  | 69 |  |  | 223 |  | - |  |  | 292 |  |  |
| Other | 4 | 47 |  | 7 |  | - |  | 54 |  | 47 |  | 7 |  | - |  | 54 |  | 46 |  |  | 8 |  | - |  |  | 54 |  |  |
| Credit card ${ }^{3}$ | 5 | 133 |  | 323 |  | - |  | 456 |  | 133 |  | 359 |  | - |  | 492 |  | 132 |  |  | 322 |  | - |  |  | 454 |  |  |
| Total personal | 6 | 648 |  | 1,619 |  | - |  | 2,267 |  | 662 |  | 1,882 |  | - |  | 2,544 |  | 641 |  |  | 1,853 |  | - |  |  | 2,494 |  |  |
| Business and Government |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Real estate |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential | 7 | 9 |  | 24 |  | - |  | 33 |  | 8 |  | 27 |  | - |  | 35 |  | 9 |  |  | 29 |  | - |  |  | 38 |  |  |
| Non-residential | 8 | 1 |  | 104 |  | - |  | 105 |  | 3 |  | 106 |  | - |  | 109 |  | 4 |  |  | 104 |  | - |  |  | 108 |  |  |
| Total real estate | 9 | 10 |  | 128 |  | - |  | 138 |  | 11 |  | 133 |  | - |  | 144 |  | 13 |  |  | 133 |  | - |  |  | 146 |  |  |
| Agriculture | 10 | 13 |  | 1 |  | - |  | 14 |  | 5 |  | 1 |  | - |  | 6 |  | 6 |  |  | 2 |  | - |  |  | 8 |  |  |
| Automotive | 11 | 1 |  |  |  | - |  | 9 |  | - |  | 8 |  | - |  | 8 |  | 9 |  |  | 10 |  | - |  |  | 19 |  |  |
| Financial | 12 | 1 |  | 15 |  | - |  | 16 |  | 2 |  | 29 |  | - |  | 31 |  | 2 |  |  | 29 |  | - |  |  | 31 |  |  |
| Food, beverage, and tobacco | 13 | 2 |  | 15 |  | - |  | 17 |  | 1 |  | 14 |  | - |  | 15 |  | 2 |  |  | 12 |  | - |  |  | 14 |  |  |
| Forestry | 14 | - |  | 1 |  | - |  | 1 |  | - |  | 1 |  | - |  | 1 |  | 1 |  |  | 1 |  | - |  |  | 2 |  |  |
| Government, public sector entities, and education | 15 | - |  | 13 |  | - |  | 13 |  | - |  | 13 |  | - |  | 13 |  | - |  |  | 8 |  | - |  |  | 8 |  |  |
| Health and social services | 16 | 12 |  | 10 |  | - |  | 22 |  | 13 |  | 11 |  | - |  | 24 |  | 10 |  |  | 12 |  | - |  |  | 22 |  |  |
| Industrial construction and trade contractors | 17 | 155 |  | 22 |  | - |  | 177 |  | 148 |  | 22 |  | - |  | 170 |  | 139 |  |  | 21 |  | - |  |  | 160 |  |  |
| Metals and mining | 18 | 12 |  | 4 |  | - |  | 16 |  | 14 |  | 3 |  | - |  | 17 |  | 17 |  |  | 4 |  | - |  |  | 21 |  |  |
| Pipelines, oil, and gas | 19 | 10 |  | 1 |  | - |  | 11 |  | 10 |  | 12 |  | - |  | 22 |  | 23 |  |  | 12 |  | - |  |  | 35 |  |  |
| Power and utilities | 20 | - |  | 301 |  | - |  | 301 |  | - |  | 310 |  | - |  | 310 |  | - |  |  | 1 |  | - |  |  | 1 |  |  |
| Professional and other services | 21 | 12 |  | 93 |  | - |  | 105 |  | 10 |  | 64 |  | - |  | 74 |  | 10 |  |  | 47 |  | - |  |  | 57 |  |  |
| Retail sector | 22 | 15 |  | 49 |  | - |  | 64 |  | 14 |  | 45 |  | - |  | 59 |  | 12 |  |  | 39 |  | - |  |  | 51 |  |  |
| Sundry manufacturing and wholesale | 23 | 18 |  | 18 |  | - |  | 36 |  | 19 |  | 20 |  | - |  | 39 |  | 19 |  |  | 19 |  | - |  |  | 38 |  |  |
| Telecommunications, cable, and media | 24 | 9 |  | 8 |  | - |  | 17 |  | 3 |  | 3 |  | - |  | 6 |  | 3 |  |  | 3 |  | - |  |  | 6 |  |  |
| Transportation | 25 | , |  | 42 |  | - |  | 47 |  | 4 |  | 18 |  | - |  | 22 |  | 4 |  |  | 16 |  | - |  |  | 20 |  |  |
| Other | 26 | 16 |  | 9 |  | - |  | 25 |  | 15 |  | 14 |  | - |  | 29 |  | 5 |  |  | 16 |  | - |  |  | 21 |  |  |
| Total business and government | 27 | 291 |  | 738 |  | - |  | 1,029 |  | 269 |  | 721 |  | - |  | 990 |  | 275 |  |  | 385 |  | - |  |  | 660 |  |  |
| Total Gross Impaired Loans ${ }^{4}$ | 28 | \$ 939 | \$ | 2,357 | \$ | - | \$ | 3,296 | \$ | 931 | \$ | 2,603 | \$ | - | \$ | 3,534 | \$ | 916 |  | \$ | 2,238 | \$ | - |  | \$ | 3,154 |  |  |
| Gross Impaired Loans as a \% of Gross Loans and Acceptances |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Personal |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgages | 29 | 0.13 | \% | 1.44 | \% |  | \% | 0.32 \% |  | 0.14 | \% | 1.40 | \% | - | \% | 0.32 \% |  | 0.14 | \% |  | 1.43 | \% | - | \% |  | 0.32 \% |  |  |
| Consumer instalment and other personal |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| HELOC | 30 | 0.17 |  | 4.84 |  | - |  | 0.73 |  | 0.16 |  | 6.94 |  | - |  | 0.99 |  | 0.15 |  |  | 6.93 |  | - |  |  | 1.00 |  |  |
| Indirect auto | 31 | 0.27 |  | 0.78 |  | - |  | 0.55 |  | 0.29 |  | 0.79 |  | - |  | 0.57 |  | 0.28 |  |  | 0.75 |  | - |  |  | 0.54 |  |  |
| Other | 32 | 0.26 |  | 0.74 |  | - |  | 0.28 |  | 0.26 |  | 0.81 |  | - |  | 0.28 |  | 0.25 |  |  | 0.92 |  | - |  |  | 0.28 |  |  |
| Credit card ${ }^{3}$ | 33 | 0.72 |  | 1.83 |  | - |  | 1.27 |  | 0.74 |  | 2.02 |  | - |  | 1.38 |  | 0.73 |  |  | 1.90 |  | - |  |  | 1.30 |  |  |
| Total personal | 34 | 0.19 |  | 1.73 |  | - |  | 0.52 |  | 0.19 |  | 2.05 |  | - |  | 0.59 |  | 0.19 |  |  | 2.03 |  | - |  |  | 0.58 |  |  |
| Business and Government | 35 | 0.25 |  | 0.57 |  | - |  | 0.42 |  | 0.24 |  | 0.58 |  | - |  | 0.41 |  | 0.24 |  |  | 0.32 |  | - |  |  | 0.28 |  |  |
| Total Gross Impaired Loans ${ }^{4}$ | 36 | 0.20 | \% | 1.06 | \% | - | \% | 0.48 \% |  | 0.21 | \% | 1.20 | \% | - | \% | 0.53 \% |  | 0.20 | \% |  | 1.05 | \% | - | \% |  | 0.47 \% |  |  |

## usiness and Government

${ }^{1}$ Primarily based on the geographic location of the customer's address
Includes loans that are measured at FVOCI.
Credit cards are considered impaired when they are 90 days past due and written off at 180 days past due.
Excludes ACI loans, DSAC, and DSOCI.

## Allowance for Credit Losses

## (\$ million As at

STAGE 3 ALLOWANCE FOR LOAN LOSSES (IMPAIRED)
Change in Stage 3 allowance for loan losses (impaired)
Allowance at beginning of period
Transfer to Stage $1^{1}$ losses (impaired)
Transfer to Stage 1
Transfer to Stage 3
Net remeasurement due to transfers ${ }^{2}$
Net draws (repayments)
Derecognition of financial assets (excluding disposals and write-offs)
Change to risk, parameters, and models
otal Stage 3 provision for loan losses (impaired)
Recoveries
Disposals
Foreign exchange and other adjustments
Balance at end of period
StAGE 2 ALLOWANCE FOR LOAN LOSSES
Change in Stage 2 allowance for loan losses
Allowance at beginning of period
Stage 2 provision for loan losses
Transfer to Stage 1
Transfer to Stage 2
Net remeasurement du
Net remeasurement due to transfers ${ }^{2}$
Derecognition of finan
Change to risk, parameters (excluding disposals) ${ }^{4}$
otal for Stage 2 provision for and models
Disposals
Foreign exchange and other adjustments
Balance at end of period
STAGE 1 ALLOWANCE FOR LOAN LOSSES
Change in Stage 1 allowance for loan losses
Allowance at beginning of period
Transfer to Stage 1
Transfer to Stage 2
Transfer to Stage 3
Net remeasurement due to transfers ${ }^{2}$
New originations or purchases
Net draws (repayments) ${ }^{3}$
Derecognition of financial assets (excluding disposals) ${ }^{4}$
Change to risk, parameters, and models ${ }^{5}$
otal Stage 1 provision for loan losses
Disposal
Foreign exchange and other adjustments
Balance at end of period
Acquired Credit-Impaired Loans
Allowance for loan losses at end of period
onsisting of:
Allowance for loan losses
Cisa
United States
Total allowance for loan losses
lowance for off-balance sheet instruments ${ }^{7,8}$
Total allowance for loan losses, including off-balance sheet instruments, at end of period
lowance for debt securities
including off-balance shee
Transfers represent stage transfer movements prior to ECL remeasuremen

|  | 1,248 | \$ | 1,137 | \$ | 889 | \$ | 749 | \$ | 715 | \$ | 781 | \$ | 786 | \$ | 688 | \$ | 689 | \$ | 749 | \$ | 688 | \$ | 706 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (13) |  | (17) |  | (12) |  | (13) |  | (12) |  | (15) |  | (14) |  | (66) |  | (13) |  | (55) |  | (107) |  | (92) |
|  | (67) |  | (42) |  | (37) |  | (33) |  | (30) |  | (35) |  | (32) |  | (29) |  | (25) |  | (179) |  | (126) |  | (117) |
|  | 234 |  | 289 |  | 201 |  | 252 |  | 207 |  | 226 |  | 248 |  | 255 |  | 206 |  | 976 |  | 936 |  | 777 |
|  | 4 |  | 7 |  | 6 |  | 12 |  | 14 |  | 10 |  | 12 |  | 18 |  | 16 |  | 29 |  | 54 |  | 79 |
|  | (5) |  | (22) |  | (4) |  | 1 |  | (20) |  | (13) |  | (2) |  | (42) |  | (4) |  | (30) |  | (77) |  | 2 |
|  | (241) |  | (127) |  | (152) |  | (153) |  | (145) |  | (172) |  | (178) |  | (95) |  | (141) |  | (673) |  | (590) |  | (474) |
|  | 451 |  | 744 |  | 968 |  | 744 |  | 727 |  | 589 |  | 562 |  | 681 |  | 525 |  | 2,907 |  | 2,559 |  | 2,017 |
|  | 363 |  | ${ }_{8}^{832}$ |  | ${ }^{970}$ |  | 810 |  | 741 |  | 590 |  | 596 |  | 722 |  | 564 |  | 2,975 $(3,436)$ |  | 2,649 |  | 2,192 |
| 0 | (861) |  | (828) |  | (899) |  | (848) |  | (850) |  | (790) |  | (769) |  | (766) |  | (705) |  | $(3,436)$ |  | $(3,175)$ |  | $(2,776)$ |
| 1 | 155 |  | 153 |  | 146 |  | 181 |  | 148 |  | 149 |  | 157 |  | 139 |  | 135 |  | 635 |  | 593 |  | 573 |
| 2 | (22) |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | (22) |  | - |  | (13) |
| 3 | (15) |  | (46) |  | 31 |  | (3) |  | (5) |  | (15) |  | 11 |  | 3 |  | 5 |  | (33) |  | (6) |  | 6 |
| 4 | 868 |  | 1,248 |  | 1,137 |  | 889 |  | 749 |  | 715 |  | 781 |  | 786 |  | 688 |  | 868 |  | 749 |  | 688 |
| 5 | 4,662 |  | 3,637 |  | 1,931 |  | 1,856 |  | 1,800 |  | 1,815 |  | 1,783 |  | 1,694 |  | 1,612 |  | 1,856 |  | 1,694 |  | 1,529 |
| 6 | (740) |  | (522) |  | (214) |  | (280) |  | (298) |  | (349) |  | (279) |  | (273) |  | (247) |  | $(1,756)$ |  | $(1,199)$ |  | (958) |
| 7 | 615 |  | 498 |  | 445 |  | 149 |  | 144 |  | 160 |  | 154 |  | 145 |  | 136 |  | 1,707 |  | 603 |  | 533 |
| 8 | (228) |  | (276) |  | (194) |  | (232) |  | (187) |  | (210) |  | (234) |  | (240) |  | (193) |  | (930) |  | (871) |  | (712) |
| 9 | 480 |  | 466 |  | 479 |  | 163 |  | 138 |  | 175 |  | 142 |  | 140 |  | 125 |  | 1,588 |  | 595 |  | 462 |
| 20 | (71) |  | (35) |  | (23) |  | (9) |  | (26) |  | - |  | (19) |  | (18) |  | (6) |  | (138) |  | (63) |  | (102) |
| 21 | (269) |  | (247) |  | (95) |  | (150) |  | (113) |  | (161) |  | (133) |  | (158) |  | (125) |  | (761) |  | (565) |  | (570) |
| 22 | 1,131 |  | 1,226 |  | 1,257 |  | 427 |  | 399 |  | 383 |  | 381 |  | 500 |  | 382 |  | 4,041 |  | 1,663 |  | 1,502 |
| 3 | 918 |  | 1,110 |  | 1,655 |  | 68 |  | 57 |  | (2) |  | 12 |  | 96 |  | 72 |  | 3,751 |  | 163 |  | 155 |
| 24 | - |  | - |  | - |  | - |  | - |  | (3) |  | - |  | - |  | (1) |  | - |  | (3) |  | (12) |
| 25 | (6) |  | (85) |  | 51 |  | 7 |  | (1) |  | (10) |  | 20 |  | (7) |  | 11 |  | (33) |  | 2 |  | 22 |
| 6 | 5,574 |  | 4,662 |  | 3,637 |  | 1,931 |  | 1,856 |  | 1,800 |  | 1,815 |  | 1,783 |  | 1,694 |  | 5,574 |  | 1,856 |  | 1,694 |
| 27 | 3,300 |  | 3,132 |  | 2,466 |  | 2,415 |  | 2,325 |  | 2,271 |  | 2,213 |  | 2,178 |  | 2,125 |  | 2,415 |  | 2,178 |  | 2,022 |
| 28 | 753 |  | 539 |  | 226 |  | 293 |  | 310 |  | 364 |  | 293 |  | 339 |  | 260 |  | 1,811 |  | 1,306 |  | 1,050 |
| 9 | (548) |  | (456) |  | (408) |  | (116) |  | (114) |  | (125) |  | (122) |  | (116) |  | (111) |  | $(1,528)$ |  | (477) |  | (416) |
| 30 | (6) |  | (13) |  | (7) |  | (20) |  | (20) |  | (16) |  | (14) |  | (15) |  | (13) |  | (46) |  | (65) |  | (65) |
| 31 | (311) |  | (173) |  | (84) |  | (118) |  | (135) |  | (147) |  | (105) |  | (107) |  | (101) |  | (686) |  | (494) |  | (386) |
| 32 | 397 |  | 395 |  | 367 |  | 228 |  | 296 |  | 217 |  | 214 |  | 208 |  | 238 |  | 1,387 |  | 935 |  | 974 |
| 33 | (73) |  | (102) |  | (42) |  | 38 |  | (10) |  | 8 |  | (28) |  | 25 |  | 6 |  | (179) |  | (5) |  | 71 |
| 34 | (215) |  | (222) |  | (138) |  | (128) |  | (140) |  | (127) |  | (119) |  | (135) |  | (122) |  | (703) |  | (521) |  | (569) |
| 5 | (357) |  | 284 |  | 673 |  | (132) |  | (93) |  | (98) |  | (89) |  | (162) |  | (117) |  | 468 |  | (442) |  | (508) |
| 6 | (360) |  | 252 |  | 587 |  | 45 |  | 94 |  | 76 |  | 30 |  | 37 |  | 40 |  | 524 |  | 237 |  | 151 |
| 37 | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | (2) |  | - |  | - |  | (21) |
| 38 | (15) |  | (84) |  | 79 |  | 6 |  | (4) |  | (22) |  | 28 |  | (2) |  | 15 |  | (14) |  | - |  | 26 |
| 39 | 2,925 |  | 3,300 |  | 3,132 |  | 2,466 |  | 2,415 |  | 2,325 |  | 2,271 |  | 2,213 |  | 2,178 |  | 2,925 |  | 2,415 |  | 2,178 |
| 40 | 10 |  | 10 |  | 10 |  | 10 |  | 12 |  | 14 |  | 16 |  | 16 |  | 18 |  | 10 |  | 12 |  | 18 |
| 41 | 9,377 |  | 9,220 |  | 7,916 |  | 5,296 |  | 5,032 |  | 4,854 |  | 4,883 |  | 4,798 |  | 4,578 |  | 9,377 |  | 5,032 |  | 4,578 |
| 2 | 3,288 |  | 3,342 |  | 2,679 |  | 1,827 |  | 1,700 |  | 1,595 |  | 1,534 |  | 1,509 |  | 1,447 |  | 3,288 |  | 1,700 |  | 1,447 |
| 43 | 4,999 |  | 4,789 |  | 4,245 |  | 2,856 |  | 2,747 |  | 2,174 |  | 2,244 |  | 2,220 |  | 2,102 |  | 4,999 |  | 2,747 |  | 2,102 |
| 4 | 3 |  | 2 |  | 1 |  | - |  | - |  | - |  | - |  | - |  | - |  | 3 |  | - |  | - |
| 45 | 8,290 |  | 8,133 |  | 6,925 |  | 4,683 |  | 4,447 |  | 3,769 |  | 3,778 |  | 3,729 |  | 3,549 |  | 8,290 |  | 4,447 |  | 3,549 |
| 46 | 1,087 |  | 1,087 |  | 991 |  | 613 |  | 585 |  | 1,085 |  | 1,105 |  | 1,069 |  | 1,029 |  | 1,087 |  | 585 |  | 1,029 |
| 7 | 9,377 |  | 9,220 |  | 7,916 |  | 5,296 |  | 5,032 |  | 4,854 |  | 4,883 |  | 4,798 |  | 4,578 |  | 9,377 |  | 5,032 |  | 4,578 |
| 8 | 7 |  | 7 |  | 13 |  | 4 |  | 4 |  | 4 |  | 4 |  | 6 |  | 80 |  | 7 |  | 4 |  | 80 |
| 9 | 9,384 | \$ | 9,227 | \$ | 7,929 | \$ | 5,300 | \$ | 5,036 | \$ | 4,858 | \$ | 4,887 | \$ | 4,804 | \$ | 4,658 | \$ | 9,384 | \$ | 5,036 | \$ | 4,658 |

Represents the mechanical remeasurement between twelve-month (i.e., Stage 1) and lifetime ECLs (i.e., Stage 2 or 3) due to stage transfers necessitated by credit risk migration, as described in the "Significant Increase in Credit Risk" section of Note 2, Summary of Significant Accounting Policies and Note 3, Significant Accounting Judgments, Estimates and Assumptions of the Bank's 2020 Annual Consolidated Financial Statements, holding all other factors impacting the change in ECL constant.
Represents the decrease in the allowance resulting from loans that were fully repaid and excludes the decrease associated with loans that were disposed or fully written off
Represents the changes in the allowance related to current period changes in risk (e.g., PD) caused by changes to: macroeconomic factors, level of risk, parameters, and/or models, subsequent to stage migration. Refer to the "Measurement of Expected
Credit Losses", "Forward Looking Information" and "Expert Credit Judgment" sections of Note 2, Summary of Significant Accounting Policies and Note 3, Significant Accounting Judgments, Estimates and Assumptions of the Bank's
2020 Annual Consolidated Financial Statements for further details
Represents the increase in the allowance resulting from loans that were newly originated, purchased, or renewed
In the fourth quarter of 2019, the Bank revised its allocation methodology for the reporting of Allowance for Credit Losses for off-balance sheet instruments for certain retail portfolios.
The allowance for loan losses for off-balance sheet instruments is recorded in Other liabilities on the Interim Consolidated Balance Sheet

Allowance for Credit Losses by Industry Sector and Geographic Location ${ }^{1,2}$
(\$ millions, except as noted)
By Industry Sector
By Industry Sector
Stage 3 allowance for loan losses (impaired)
Stage 3 all
Personal
$\stackrel{\text { Personal }}{\text { Residential mortgage }}$
Consumer instalment and other persona
HELOC
Indirect autio
Indirect
Other
Credit card
Total persona
Business and Government
Real estate
Residential
Residential
Total real estate
Agriculture
Agriculture
Automotive
Financial
Food, beve
Food, beverage, and tobacco
Forestry
Government, public sector entities, and education
Heath and social services
Industrial construction
Metals and mining
Metals and mining
Pipelines, oil, and gas
Power and utilities
Professional and other services
Retail sector
Sundry manufacturing and wholesale
Telecommunications, cable, and media
Transportatio
Other
otal business and government
ther Loans
Acquired credit-impaired loans
Total Stage 3 allowance for loan losses (impaired)
Stage 1 and Stage 2 allowance for loan losses - Performing ${ }^{3}$ Personal
Business and Government
Total Stage 1 and Stage 2 allowance for loan losses ${ }^{4}$
Allowance for loan losses - On-Balance Sheet Loans ${ }^{4}$
Allowance for loan losses - Off-Balance Sheet Instruments ${ }^{4}$
an low los
Total allowance for credit losses

| $\underset{\#}{\text { LINE }}$ | $\begin{gathered} 2020 \\ \mathbf{Q 4} \end{gathered}$ |  |  |  |  |  | $\begin{gathered} 2020 \\ \text { Q3 } \end{gathered}$ |  |  |  |  |  |  |  | $\begin{gathered} 2020 \\ \text { Q2 } \end{gathered}$ |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Canada | $\begin{aligned} & \hline \text { United } \\ & \text { States } \end{aligned}$ |  | Int'l |  | Total |  | Canada |  | $\begin{aligned} & \begin{array}{l} \text { United } \\ \text { States } \end{array} \\ & \hline \end{aligned}$ |  | Int'l |  | Total |  | Canada |  | United States |  | Intl |  | Total |
| 1 | 43 | \$ 24 | \$ | - | \$ | 67 | \$ | 45 | \$ | 26 | \$ | - | \$ | 71 | \$ | 33 | \$ | 25 | \$ | - | \$ | 58 |
| 2 | 24 | 44 |  | - |  | 68 |  | 27 |  | 42 |  | - |  | 69 |  | 18 |  | 37 |  | - |  | 55 |
| 3 | 39 | 39 |  | - |  | 78 |  | 62 |  | 48 |  | - |  | 110 |  | 75 |  | 39 |  | - |  | 114 |
| 4 | 38 | 2 |  | - |  | 40 |  | 50 |  | 1 |  | - |  | 51 |  | 43 |  | 2 |  | - |  | 45 |
| 5 | 73 | 131 |  | - |  | 204 |  | 96 |  | 237 |  | - |  | 333 |  | 82 |  | 261 |  | - |  | 343 |
| 6 | 217 | 240 |  | - |  | 457 |  | 280 |  | 354 |  | - |  | 634 |  | 251 |  | 364 |  | - |  | 615 |
| 7 | 1 | 5 |  | - |  | 6 |  | 1 |  | 4 |  | - |  | 5 |  | 5 |  | 9 |  | - |  | 14 |
| 8 | 1 | 12 |  | - |  | 13 |  | 1 |  | 5 |  | - |  | 6 |  | 1 |  | 4 |  | - |  | 5 |
| 9 | 2 | 17 |  | - |  | 19 |  | 2 |  | 9 |  | - |  | 11 |  | 6 |  | 13 |  | - |  | 19 |
| 10 | 5 | , |  | - |  | 5 |  | 3 |  | - |  |  |  | 3 |  | 4 |  |  |  | - |  | 4 |
| 11 | 10 | - |  | - |  | 10 |  | 10 |  | - |  | - |  | 10 |  | 10 |  | - |  | - |  | 10 |
| 12 | - | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |
| 13 | 1 | 2 |  | - |  | 3 |  | 1 |  | 2 |  | - |  | 3 |  | 1 |  | 1 |  | - |  | 2 |
| 14 | - | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |
| 15 | - | 1 |  | - |  | 1 |  | - |  | 1 |  | - |  | 1 |  | - |  | 1 |  | - |  | 1 |
| 16 | 9 | 2 |  | - |  | 11 |  | 9 |  | 13 |  | - |  | 22 |  | 9 |  | 2 |  | - |  | 11 |
| 17 | 62 | 2 |  | - |  | 64 |  | 60 |  | 2 |  | - |  | 62 |  | 60 |  | 6 |  | - |  | 66 |
| 18 | 13 | 6 |  | - |  | 19 |  | 12 |  | 6 |  | - |  | 18 |  | 11 |  | 6 |  | - |  | 17 |
| 19 | 30 | 51 |  | - |  | 81 |  | 25 |  | 227 |  | - |  | 252 |  | 21 |  | 188 |  | - |  | 209 |
| 20 | - | 3 |  | - |  | 3 |  | - |  | 5 |  | - |  | 5 |  | 17 |  | 1 |  | - |  | 1 |
| 21 | 6 | 7 |  | - |  | 13 |  | 16 |  | 13 |  | - |  | 29 |  | 17 |  | 10 |  | - |  | 27 |
| 22 | 66 | 6 |  | - |  | 72 |  | 65 |  | 8 |  | - |  | 73 |  | 14 |  | 8 |  | - |  | 22 |
| 23 | 14 | 2 |  | - |  | 16 |  | 15 |  | 2 |  | - |  | 17 |  | 15 |  | 2 |  | - |  | 17 |
| 24 | 30 | 1 |  | - |  | 31 |  | 46 |  | 2 |  | - |  | 48 |  | 46 |  | 1 |  | - |  | 47 |
| 25 | 13 | 5 |  | - |  | 18 |  | 8 |  | 1 |  | - |  | 9 15 |  | 8 |  | 1 |  | - |  | 9 |
| 26 | 6 | 5 |  | - |  | 11 |  | 8 |  | 7 |  | - |  | 15 |  | 7 |  | 7 |  | - |  | 14 |
| 27 | 267 | 110 |  | - |  | 377 |  | 280 |  | 298 |  | - |  | 578 |  | 229 |  | 247 |  | - |  | 476 |
| 28 | - | 10 |  | - |  | 10 |  | - |  | 10 |  | - |  | 10 |  | - |  | 10 |  | - |  | 10 |
| 29 | - | 10 |  | - |  | 10 |  | - |  | 10 |  | - |  | 10 |  | - |  | 10 |  | - |  | 10 |
| 30 | 484 | 360 |  | - |  | 844 |  | 560 |  | 662 |  | - |  | 1,222 |  | 480 |  | 621 |  |  |  | 1,101 |
| 31 | 1,920 | 2,498 |  | 1 |  | 4,419 |  | 1,930 |  | 2,357 |  | - |  | 4,287 |  | 1,557 |  | 2,221 |  | 1 |  | 3,779 |
| 32 | 884 | 2,141 |  | 2 |  | 3,027 |  | 851 |  | 1,771 |  | 2 |  | 2,624 |  | 642 |  | 1,403 |  | - |  | 2,045 |
| 33 | 2,804 | 4,639 |  | 3 |  | 7,446 |  | 2,781 |  | 4,128 |  | 2 |  | 6,911 |  | 2,199 |  | 3,624 |  | 1 |  | 5,824 |
| 34 | 3,288 | 4,999 |  | 3 |  | 8,290 |  | 3,342 |  | 4,789 |  | 2 |  | 8,133 |  | 2,679 |  | 4,245 |  | 1 |  | 6,925 |
| 35 | 432 | 650 |  | 5 |  | 1,087 |  | 405 |  | 680 |  | 2 |  | 1,087 |  | 348 |  | 642 |  | 1 |  | 991 |
| 36 | 3,720 | 5,649 |  | 8 |  | 9,377 |  | 3,747 |  | 5,469 |  | 4 |  | 9,220 |  | 3,027 |  | 4,887 |  | 2 |  | 7,916 |
| 37 | 2 | 2 |  | 3 |  | 7 |  | 3 |  | 1 |  | 3 |  | 7 |  | 4 |  | 2 |  | 7 |  | 13 |
| 38 | \$ 3,722 | \$ 5,651 | \$ | 11 | \$ | 9,384 | \$ | 3,750 | \$ | 5,470 | \$ | 7 | \$ | 9,227 | \$ | 3,031 | \$ | 4,889 | \$ | 9 | \$ | 7,929 |

Stage 3 allowance for loan losses (impaired)
as a \% of Gross Impaired Loans ${ }^{5}$
Personal
Consumer instalment and other personal
HELOC
Indirect aut
Credit card
Credit card
Total personal
Business and Government
Total Stage 3 allowance for loan losses (impaired) ${ }^{5}$
Total allowance for loan losses as a \% of gross loans and acceptances ${ }^{5}$

| 39 | 11.4 \% |  | 5.3 | \% |  | \% |  | \% | 11.7 | \% | 5.8 | \% |  | \% | 8.5 | \% | 10.5 | \% | 5.4 | \% |  | \% | 7.5 | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 40 | 11.9 |  | 10.2 |  | - |  | 10.8 |  | 12.0 |  | 9.3 |  | - |  | 10.2 |  | 9.6 |  | 7.9 |  | - |  | 8.4 |  |
| 41 | 65.0 |  | 15.7 |  | - |  | 25.2 |  | 105.1 |  | 18.1 |  | - |  | 34.0 |  | 81.5 |  | 12.4 |  | - |  | 28.0 |  |
| 42 | 100.0 |  | 20.0 |  | - |  | 83.3 |  | 84.7 |  | 8.3 |  | - |  | 71.8 |  | 74. |  | 18.2 |  | - |  | 65.2 |  |
| 43 | 70.9 |  | 64.9 |  | - |  | 66.9 |  | 60.8 |  | 91.9 |  | - |  | 80.0 |  | 52.9 |  | 76.8 |  | - |  | 69.3 |  |
| 44 | 27.9 |  | 17.9 |  | - |  | 21.6 |  | 31.6 |  | 24.7 |  | - |  | 27.3 |  | 31.2 |  | 22.8 |  | - |  | 25.6 |  |
| 45 | 49.7 |  | 21.9 |  | - |  | 36.3 |  | 51.6 |  | 31.1 |  | - |  | 38.5 |  | 47.0 |  | 34.4 |  | - |  | 39.5 |  |
| 46 | 36.8 | \% | 19.0 | \% |  | \% |  | \% | 39.2 | \% | 27.3 | \% |  | \% | 31.7 | \% | 37.2 | \% | 26.4 | \% |  | \% | 30.3 |  |
| 47 | 0.7 \% | \% | 2.3 | \% |  |  | 1.3 |  | 0.8 | \% | 2.2 | \% | 0.2 | \% | 1.2 |  | 0.6 | \% | 1.8 | \% |  | \% | 1.0 |  |

Primarily based on the geographic location of
Includes loans that are measured at FVOCI.
Includes loans that are measured at FVOCI.
Allowance for loan losses -
Allowance for loan losses - performing represents Stage 1 and Stage 2 allowance for loan losses on financial assets, loan commitments, and financial guarantees.
Excludes ACI loans.

Allowance for Credit Losses by Industry Sector and Geographic Location (Continued) ${ }^{1,2}$
$(\$$ millions, except as noted)
As at
By Industry Sector
Stage 3 allowance for loan losses (impaired)
Personal
Consumer instalment and other personal
HELOC
Indirect aution
Indirect auto
Other
Credit card
Total persona
Business and Government
Real estate
Residential
Residential
Non-residentia
Non-resident
Agriculture
Agriculure
Automotive
Financial
Food, beve
Food, beverage, and tobacco
orestry
Government, public sector entities, and education
Health and social services
Industrial construction and trade contractors
Metals and mining
Pipelines, oil, and gas
Power and utilities
Professional and other services
Retail sector
Sundry manufacturing and wholesale
Telecommunications, cable, and media
Transportation
Ther
Total business and government
Other Loans
Acquired credit-impaired loans
Total other loans
Total Stage 3 allowance for loan losses (impaired)
Stage 1 and Stage 2 allowance for loan losses - Performing ${ }^{3}$ ersonal
Business and Government
Total Stage 1 and Stage 2 allowance for loan losses
Allowance for loan losses - On-Balance Sheet Loans
Allowance for loan losses - Off-Balance Sheet Instruments
loan losse
Total allowance for credit losses

| $\underset{\#}{\text { LINE }}$ | $\begin{gathered} 2020 \\ \text { Q1 } \end{gathered}$ |  |  |  |  |  | $\begin{gathered} 2019 \\ \mathbf{Q 4} \end{gathered}$ |  |  |  |  |  |  | $\begin{gathered} 2019 \\ \text { Q3 } \end{gathered}$ |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Canada | $\begin{aligned} & \text { United } \\ & \text { States } \\ & \hline \end{aligned}$ | Int'l |  | Total |  | Canada | $\begin{aligned} & \hline \text { United } \\ & \text { States } \\ & \hline \end{aligned}$ |  | Int'1 |  | Total |  | Canada |  | UnitedStates |  | Int' |  | Total |  |
| 1 | 29 | 25 | \$ | - | \$ | 54 | \$ 27 | \$ | 26 | \$ | - | \$ | 53 | \$ | 24 | \$ | 26 | \$ | - | \$ | 50 |
| 2 | 15 | 35 |  | - |  | 50 | 13 |  | 37 |  | - |  | 50 |  | 14 |  | 34 |  | - |  | 48 |
| 3 | 59 | 28 |  | - |  | 87 | 53 |  | 26 |  | - |  | 79 |  | 44 |  | 25 |  | - |  | 69 |
| 4 | 43 | 3 |  | - |  | 46 | 42 |  | 2 |  | - |  | 44 |  | 38 |  | 2 |  | - |  | 40 |
| 5 | 79 | 288 |  | - |  | 367 | 70 |  | 252 |  | - |  | 322 |  | 74 |  | 239 |  | - |  | 313 |
| 6 | 225 | 379 |  | - |  | 604 | 205 |  | 343 |  | - |  | 548 |  | 194 |  | 326 |  | - |  | 520 |
| 7 | 6 | 9 |  | - |  | 15 | 6 |  | 5 |  | - |  | 11 |  | 6 |  | 5 |  | - |  | 11 |
| 8 | - | 5 |  | - |  | 5 | - |  | 6 |  | - |  | 6 |  | - |  | 10 |  | - |  | 10 |
| 9 | 6 | 14 |  | - |  | 20 | 6 |  | 11 |  | - |  | 17 |  | 6 |  | 15 |  | - |  | 21 |
| 10 | 4 | - |  | - |  | 4 | 2 |  | - |  | - |  | 2 |  | 2 |  | - |  | - |  | 2 |
| 11 | 9 | - |  | - |  | 9 | 6 |  | - |  | - |  | 6 |  | 1 |  | 2 |  | - |  |  |
| 12 | - | - |  | - |  | - | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |
| 13 | 1 | 2 |  | - |  | 3 | 1 |  | 1 |  | - |  | 2 |  | 1 |  | 1 |  | - |  | 2 |
| 14 | - | - |  | - |  | - | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |
| 15 | - | 2 |  | - |  | 2 | - |  | 2 |  | - |  | 2 |  | - |  | 2 |  | - |  | 2 |
| 16 | 9 | 3 |  | - |  | 12 | 8 |  | 2 |  | - |  | 10 |  | 10 |  | 3 |  | - |  | 13 |
| 17 | 40 | 6 |  | - |  | 46 | 39 |  | 6 |  | - |  | 45 |  | 16 |  | 3 |  | - |  | 19 |
| 18 | 11 | 4 |  | - |  | 15 | 10 |  | - |  | - |  | 10 |  | 15 |  | - |  | - |  | 15 |
| 19 | 10 | 43 |  | - |  | 53 | 18 |  | - |  | - |  | 18 |  | 22 |  | - |  | - |  | 22 |
| 20 | - | - |  | - |  | - | - |  | - |  | - |  | - |  | - |  | 3 |  | - |  | 3 |
| 21 | 12 | 12 |  | - |  | 24 | 11 |  | 7 |  | - |  | 18 |  | 7 |  | 13 |  | - |  | 20 |
| 22 | 10 | 5 |  | - |  | 15 | 6 |  | 6 |  | - |  | 12 |  | 9 |  | 5 |  | - |  | 14 |
| 23 | 15 | 2 |  | - |  | 17 | 16 |  | 2 |  | - |  | 18 |  | 13 |  | 2 |  | - |  | 15 |
| 24 | 26 | 1 |  | - |  | 27 | 6 |  | 1 |  | - |  | 7 |  | 4 |  | 1 |  | - |  | 5 |
| 25 | 8 | 1 |  | - |  | 9 | 6 |  | 1 |  | - |  | 7 |  | 6 |  | 13 |  | - |  | 19 |
| 26 | 5 | 6 |  | - |  | 11 | 6 |  | 6 |  | - |  | 12 |  | 6 |  | 7 |  | - |  | 13 |
| 27 | 166 | 101 |  | - |  | 267 | 141 |  | 45 |  | - |  | 186 |  | 118 |  | 70 |  | - |  | 188 |
| 28 | - | 10 |  | - |  | 10 | - |  | 12 |  | - |  | 12 |  | - |  | 14 |  | - |  | 14 |
| 29 | - | 10 |  | - |  | 10 | - |  | 12 |  | - |  | 12 |  | - |  | 14 |  | - |  | 14 |
| 30 | 391 | 490 |  | - |  | 881 | 346 |  | 400 |  | - |  | 746 |  | 312 |  | 410 |  | - |  | 722 |
| 31 | 1,104 | 1,367 |  | - |  | 2,471 | 1,052 |  | 1,329 |  | - |  | 2,381 |  | 1,008 |  | 784 |  | - |  | 1,792 |
| 32 | 332 | 999 |  | - |  | 1,331 | 302 |  | 1,018 |  | - |  | 1,320 |  | 275 |  | 980 |  | - |  | 1,255 |
| 33 | 1,436 | 2,366 |  | - |  | 3,802 | 1,354 |  | 2,347 |  | - |  | 3,701 |  | 1,283 |  | 1,764 |  | - |  | 3,047 |
| 34 | 1,827 | 2,856 |  | - |  | 4,683 | 1,700 |  | 2,747 |  | - |  | 4,447 |  | 1,595 |  | 2,174 |  | - |  | 3,769 |
| 35 | 219 | 394 |  | - |  | 613 | 237 |  | 348 |  | - |  | 585 |  | 224 |  | 861 |  | - |  | 1,085 |
| 36 | 2,046 | 3,250 |  | - |  | 5,296 | 1,937 |  | 3,095 |  | - |  | 5,032 |  | 1,819 |  | 3,035 |  | - |  | 4,854 |
| 37 | 1 | 1 |  | 2 |  | 4 | 1 |  | - |  | 3 |  | 4 |  | 1 |  | 1 |  |  |  | 4 |
| 38 | \$ 2,047 | \$ 3,251 | \$ | 2 | \$ | 5,300 | \$ 1,938 | \$ | 3,095 | \$ | 3 | \$ | 5,036 | \$ | 1,820 | \$ | 3,036 | \$ | 2 | \$ | 4,858 |

Stage 3 allowance for loan losses (impaired)
a \% Gross Impaired Loans ${ }^{4}$
ersonal
Cosidential mortgages instalment and other persona
HELOC
direct auto
redit card
Credit card
Business and Government
Total Stage 3 allowance for loan losses (impaired) ${ }^{4}$
Total allowance for loan losses as a \% of gross loans
and acceptances ${ }^{4}$

| 39 | 10.5 \% | 5.6 | \% |  | \% | 7.5 | \% | 9.6 | \% | 5.9 | \% |  | \% | 7.3 | \% | 9.4 | \% | 6.4 | \% |  | \% | 7.6 | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 40 | 10.2 | 7.6 |  | - |  | 8.3 |  | 8.8 |  | 7.5 |  | - |  | 7.8 |  | 9.7 |  | 6.7 |  | - |  | 7.3 |  |
| 41 | 67.0 | 10.0 |  | - |  | 23.6 |  | 64.6 |  | 10.1 |  | - |  | 23.2 |  | 62.0 |  | 10 |  | - |  |  |  |
| 42 | 84.3 | 37.5 |  | - |  | 78.0 |  | 82.4 |  | 28.6 |  | - |  | 75.9 |  | 80.9 |  | 28.6 |  | - |  | 74.1 |  |
| 43 | 53.7 | 78.0 |  | - |  | 71.1 |  | 51.5 |  | 73.7 |  | - |  | 67.4 |  | 58.3 |  | 78.9 |  |  |  | 72.8 |  |
| 44 | 31.7 | 24.3 |  | - |  | 26.6 |  | 29.5 |  | 22.2 |  | - |  | 24.5 |  | 30.2 |  | 22.2 |  | - |  | 24.6 |  |
| 45 | 41.3 | 18.9 |  | - |  | 28.5 |  | 35.8 |  | 11.3 |  | - |  | 23.5 |  | 29.6 |  | 16.1 |  | - |  | 22.5 |  |
| 46 | 35.2 \% | 22.9 | \% |  | \% | 27.2 | \% | 31.7 | \% | 20.0 | \% | - | \% | 24.2 | \% | 30.0 | \% | 20.8 | \% | - | \% | 24.0 | \% |
| 47 | 0.4 \% | 1.4 |  | - |  | 0.7 |  | 0.4 | \% | 1.4 |  |  |  |  |  | 0.4 | \% | 1.4 | \% |  | \% | 0.7 |  |

Primarily based on the geographic location of the customer's address.
${ }_{3}$ Allowance for loan losses - performing represents Stage 1 and Stage 2 allowance for loan losses on financial assets, loan commitments, and financial guarantees
${ }_{4}^{4}$ Allowance for loan

Allowance for Credit Losses by Industry Sector and Geographic Location (Continued) ${ }^{1,2}$
(\$ millions, except as noted)
As at

## By Industry Sector <br> Stage 3 allowance for loan losses (impaired)

ersonal
Consumer instalment and other personal
HELOC
Indirect aut
Indirect
Other
Other
Credit card
Total persona
Business and Government
Real estate
Residential
Residential
Non-residential
Non-residentia
talal real estate
Total real es
Agriculuture
Automotive
Financial
Food, beve
Food, beverage, and tobacco
Forestry
Government, public sector entities, and education Health and social services
Industrial construction and trade contractors
Metals and mining
Pipelines, oil, and gas
Power and utilities
Professional and other services
Retail sector
Sundry manufacturing and wholesale
Telecommunications, cable, and media
Transportation
Other
otal business and government
Other Loans
Acquired credit-impaired loans
Total other loans
Total Stage 3 allowance for loan losses (impaired)
Stage 1 and Stage 2 allowance for loan losses - Performing ${ }^{3}$
Personal
Business and Government
Total Stage 1 and Stage 2 allowance for loan losses
Allowance for loan losses - On-Balance Sheet Loans Allowance for loan losses - Off-Balance Sheet Instruments Total allowance for loan losse Allowance for debt securities
Total allowance for credit losses

## Stage 3 allowance for loan losses (impaired)

as a \% of Gross Impaired Loans ${ }^{4}$
Personal
Residential mortgages
Consumer instalment and other personal
HELOC
Indirect auto
Other
Credit card
Total personal
Business and Government
Total Stage 3 allowance for loan losses (impaired) ${ }^{4}$
Total allowance for loan losses as a \% of gross loans and acceptances ${ }^{4}$


| 39 |  |  | 5.8 | \% |  | \% | 6.5 |  | 8.1 |  | 5.9 | \% |  | \% |  |  | 6.8 | \% | 6.5 | \% |  | \% |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 40 | 8.8 |  | 9.0 |  | - |  | 9.0 |  | 8.6 |  | 6.3 |  | - |  | 6.6 |  | 9.2 |  | 6.9 |  | - |  | 7.2 |  |
| 41 | 69.7 |  | 10.5 |  | - |  | 23.4 |  | 69.0 |  | 11.5 |  | - |  | 24.9 |  | 66.7 |  | 11.2 |  |  |  | 24.3 |  |
| 42 | 85.1 |  | 28.6 |  | - |  | 77.8 |  | 80.9 |  | 28.6 |  | - |  | 74.1 |  | 73.9 |  | 25.0 |  |  |  | 66.7 |  |
| 43 | 55.6 |  | 95.4 |  | - |  | 83.8 |  | 56.4 |  | 87.5 |  | - |  | 79.1 |  | 58.3 |  | 82.0 |  |  |  | 75.1 |  |
| 44 | 29.8 |  | 25.6 |  | - |  | 26.8 |  | 29.6 |  | 22.4 |  | - |  | 24.3 |  | 29.2 |  | 20.5 |  | - |  | 22.7 |  |
| 45 | 29.6 |  | 10.8 |  | - |  | 6.1 |  | 8.3 |  | 11.9 |  | - |  | 16. |  | 28.0 |  | 11.2 |  | - |  | 18.2 |  |
| 46 | 29.7 | \% | 21.0 | \% |  | \% | 23.5 | \% | 29.2 | \% | 19.5 | \% | - | \% | 22.1 | \% | 28.8 | \% | 18.9 | \% |  | \% | 21.8 | \% |
| 47 | 0.4 | \% | 1.4 | \% |  | \% |  |  | 0.4 | \% | 1.4 | \% |  | \% |  | \% | 0.4 | \% | 1.4 | \% |  | \% | 0.7 | \% |

${ }^{1}$ Primarily based on the geographic location of the customer's address.
${ }^{2}$ Includes loans that are measured at FVOCI.
${ }^{3}$ Allowance for loan losses - performing represents Stage 1 and Stage 2 allowance for loan losses on financial assets, loan commitments, and financial guarantees. Excludes ACI loans.

## Provision for Credit Losses ${ }^{1,2}$

## (\$ millions) <br> For the period ended

| LINE | Q4 | ${ }^{2020}$ |  |  |
| :---: | :---: | :---: | :---: | :---: |

## PROVISION FOR CREDIT LOSSES

Impaired ${ }^{3}$
Canadian Retai
U.S. Retail

Wholesale Banking
Corporate
Total Provision for Credit Losses - Impaired
Performing ${ }^{4}$
Performing ${ }^{4}$
Canadian Re
Wholesale Banking
Corporate
Corporal Provision for Credit Losses - Performing
Total Provision for Credit Losses

## ROVISION FOR CREDIT LOSSES BY SEGMENT

## Canadian Retail

U.S. Retail - in USD

- foreign exchange

Wholesale Banking
Corporate
U.S. strategic cards portfolio ${ }^{5}$

## Total Corporate

Total Provision for Credit Losses

| 1 | \$ | 199 | \$ | 372 | \$ | 365 | \$ | 320 | \$ | 324 | \$ | 282 | \$ | 256 | \$ | 264 | \$ | 245 | \$ | 1,256 | \$ | 1,126 | \$ | 927 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2 |  | 147 |  | 290 |  | 287 |  | 273 |  | 268 |  | 184 |  | 199 |  | 285 |  | 205 |  | 997 |  | 936 |  | 776 |
| 3 |  | (19) |  | 52 |  | 194 |  | 52 |  | 8 |  | 12 |  | - |  | - |  | - |  | 279 |  | 20 |  | (8) |
| 4 |  | 32 |  | 117 |  | 121 |  | 161 |  | 139 |  | 103 |  | 138 |  | 168 |  | 109 |  | 431 |  | 548 |  | 471 |
| 5 |  | 359 |  | 831 |  | 967 |  | 806 |  | 739 |  | 581 |  | 593 |  | 717 |  | 559 |  | 2,963 |  | 2,630 |  | 2,166 |
| 6 |  | 52 |  | 579 |  | 788 |  | 71 |  | 76 |  | 34 |  | 24 |  | 46 |  | 18 |  | 1,490 |  | 180 |  | 71 |
| 7 |  | 425 |  | 607 |  | 850 |  | 46 |  | 27 |  | 71 |  | 27 |  | 21 |  | 39 |  | 1,928 |  | 146 |  | 141 |
| 8 |  | 13 |  | 71 |  | 180 |  | (35) |  | 33 |  | (11) |  | (5) |  | 7 |  | 8 |  | 229 |  | 24 |  | 11 |
| 9 |  | 68 |  | 100 |  | 433 |  | 31 |  | 16 |  | (20) |  | (6) |  | 59 |  | 46 |  | 632 |  | 49 |  | 91 |
| 10 |  | 558 |  | 1,357 |  | 2,251 |  | 113 |  | 152 |  | 74 |  | 40 |  | 133 |  | 111 |  | 4,279 |  | 399 |  | 314 |
| 11 | \$ | 917 | \$ | 2,188 | \$ | 3,218 | \$ | 919 | \$ | 891 | \$ | 655 | \$ | 633 | \$ | 850 | \$ | 670 | \$ | 7,242 | \$ | 3,029 | \$ | 2,480 |

Includes provision for off-balance sheet instruments.
Includes loans and debt securities that are measured at FVOCl and debt securities measured at amortized cost.
Represents Stage 3 PCL on financial assets.
Represents Stage 1 and Stage 2 PCL on financial assets, loan commitments, and financial guarantees.
${ }^{5}$ The retailer program partners' share of the U.S. strategic cards portfolio's PCL.

Provision for Credit Losses by Industry Sector and Geographic Location ${ }^{1,2,3}$
(\$ millions, except as noted)

By Industry Sector
By Industry Sector
Stage 3 provision for credit losses (impaired)
ersonal
Consumer Instalment and Other Personal
Cosider
HELOC
Indirect aut
Other
Credit card
total person
Business and Government
Real estate
Residentia
Residential
Non-residential
Total real estate
Agriculture
Automotive
Financial
Food, beverage, and tobacco
Government, public sector en
Health and social services
Industrial construction and trade contractor
Metals and mining
Pipelines, oil, and gas
Pipelines, oil, and gas
Power and utilities
Professional and other services
Retail sector
Sundry manufacturing and wholesale Telecommunications, cable, and media
Transportation
Other
Thtal
Other Lo
her Loans
Acquired credit-impaired loans
tal other loans
ebt securities at amortized cost and FVOCl
Total Stage 3 provision for credit losses (impaired)
Stage 1 and Stage 2 provision for credit losses
ersonal, business and government
Debt securities at amortized cost and FVOC
Total provision for credit losses

| $\underset{\#}{\text { LINE }}$ | $\begin{gathered} 2020 \\ \text { Q4 } \end{gathered}$ |  |  |  |  |  |  |  | $\begin{gathered} 2020 \\ \text { Q3 } \end{gathered}$ |  |  |  |  |  |  |  | $\begin{gathered} 2020 \\ \text { Q2 } \end{gathered}$ |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Canada |  | $\begin{aligned} & \hline \begin{array}{l} \text { United } \\ \text { States } \end{array} \\ & \hline \end{aligned}$ |  | Int'1 |  | Total |  | Canada |  | United States |  | Int'1 |  | Total |  | Canada |  | United States |  | Int'l |  | Total |  |
| 1 | \$ | (1) | \$ | 1 | \$ | - | \$ | - | \$ | 16 | \$ | 3 | \$ | - | \$ | 19 | \$ | 7 | \$ | 3 | \$ | - | \$ | 10 |
| 2 |  | (3) |  | - |  | - |  | (3) |  | 12 |  | 7 |  | - |  | 19 |  | 4 |  | 3 |  | - |  | 7 |
| 3 |  | 7 |  | 38 |  | - |  | 45 |  | 59 |  | 119 |  | - |  | 178 |  | 81 |  | 115 |  | - |  | 196 |
| 4 |  | 42 |  | 29 |  | - |  | 71 |  | 58 |  | 39 |  | - |  | 97 |  | 64 |  | 49 |  | - |  | 113 |
| 5 |  | 104 |  | 69 |  | - |  | 173 |  | 133 |  | 205 |  | - |  | 338 |  | 151 |  | 217 |  | - |  | 368 |
| 6 |  | 149 |  | 137 |  | - |  | 286 |  | 278 |  | 373 |  | - |  | 651 |  | 307 |  | 387 |  | - |  | 694 |
| 7 |  | - |  | 1 |  | - |  | 1 |  | (4) |  | (2) |  | - |  | (6) |  | - |  | 1 |  | - |  | 1 |
| 8 |  | - |  | 17 |  | - |  | 17 |  | ( |  | 1 |  | - |  | 1 |  | 1 |  | (1) |  | - |  | - |
| 9 |  | , |  | 18 |  | - |  | 18 |  | (4) |  | (1) |  | - |  | (5) |  | 1 |  | - |  | - |  | 1 |
| 11 |  | $\stackrel{2}{-}$ |  | - |  | - |  |  |  | 1 |  | - |  | - |  | 1 |  | 1 |  | - |  | - |  | 1 |
| 12 |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |
| 13 |  | - |  | (1) |  | - |  | (1) |  | - |  | 2 |  | - |  | 2 |  | - |  | - |  | - |  | - |
| 14 |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |
| 15 |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |
| 16 |  | 1 |  | 9 |  | - |  | 10 |  | - |  | 12 |  | - |  | 12 |  | 1 |  | 1 |  | - |  | 2 |
| 17 |  | 14 |  | (4) |  | - |  | 10 |  | 5 |  | 1 |  | - |  | 6 |  | 25 |  | ${ }_{3}$ |  | - |  | 27 |
| 18 |  | 1 |  |  |  | - |  | 1 |  | 1 |  | (1) |  | - |  | - |  | - |  | 3 |  | - |  | 3 |
| 19 |  | (1) |  | (6) |  | - |  | (7) |  | 2 |  | 43 |  | - |  | 45 |  | 26 |  | 152 |  | - |  | 178 |
| 20 21 |  | $\overline{3}$ |  | (2) |  | - |  | 2 1 |  | $\stackrel{-}{4}$ |  | 4 7 |  | - |  | 4 11 |  | 10 |  | 12 |  | - |  | 1 22 |
| 22 |  | 13 |  | 3 |  | - |  | 16 |  | 74 |  | , |  | - |  | 75 |  | 7 |  | 5 |  | - |  | 12 |
| 23 |  | 1 |  | 2 |  | - |  | 3 |  | 2 |  | 1 |  | - |  | 3 |  | 2 |  | 1 |  | - |  | 3 |
| 24 |  | (4) |  | 6 |  | - |  | 2 |  | 7 |  | 1 |  | - |  | 8 |  | 19 |  | - |  | - |  | 19 |
| 25 |  | 6 |  | 5 |  | - |  | 11 |  | 3 |  | - |  | - |  | 3 |  | 3 |  | 1 |  | - |  | 4 |
| 26 |  | 2 |  | 7 |  | - |  | 9 |  | 5 |  | 9 |  | 2 |  | 16 |  | 4 |  | (2) |  | - |  | 2 |
| 27 |  | 38 |  | 39 |  | - |  | 77 |  | 100 |  | 79 |  | 2 |  | 181 |  | 100 |  | 176 |  | - |  | 276 |
| 28 |  | - |  | (4) |  | - |  | (4) |  | - |  | (1) |  | - |  | (1) |  | - |  | (3) |  | - |  | (3) |
| 29 |  | - |  | (4) |  | - |  | (4) |  | - |  | (1) |  | - |  | (1) |  | - |  | (3) |  | - |  | (3) |
| 30 |  | - |  |  |  | - |  |  |  | - |  |  |  | - |  | - |  | - |  | - |  | - |  |  |
| 31 | \$ | 187 | \$ | 172 | \$ | - | \$ | 359 | \$ | 378 | \$ | 451 | \$ | 2 | \$ | 831 | \$ | 407 | \$ | 560 | \$ | - | \$ | 967 |
|  | \$ | 40 | \$ | 513 | \$ | 5 | \$ | 558 | \$ |  | \$ |  | \$ |  | \$ |  | \$ |  | \$ | 1,367 | \$ |  | \$ | 2,242 |
| 33 |  | - |  | - |  | 5 |  |  |  | (1) |  | (1) |  | (4) |  | (6) |  | 2 | \$ | , 2 |  | 5 | \$ | $\begin{array}{r}2 \\ \hline\end{array}$ |
| 34 | \$ | 227 | \$ | 685 | \$ | 5 | \$ | 917 | \$ | 1,018 | \$ | 1,170 | \$ | - | \$ | 2,188 | \$ | 1,284 | \$ | 1,929 | \$ | 5 | \$ | 3,218 |

Stage 3 provision for credit losses (impaired)
as a \% of Average Net Loans and Acceptances
ersonal
Consumer instalment and other persona
HELOC
Indirect auto
Other
Credit card
Business and Government
Total Stage 3 provision for credit losses (impaired) Total Stage 3 provision for credit losses

Total Provision for Credit Losses as a \% of Average Net Loans and Acceptances
Total Provision for Credit Losses
Total Provision for Credit Losses Excluding Other Loans

| 35 | \% | 0.01 \% | - | - | 0.03 | \% | 0.03 | \% | - | \% | 0.03 | \% | 0.01 | \% | 0.03 | \% |  | \% | 0.02 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 36 | (0.01) | 0.04 | - | (0.01) | 0.05 |  | 0.24 |  | - |  | 0.07 |  | 0.02 |  | 0.10 |  | - |  | 0.03 |  |
| 37 | 0.12 | 0.46 | - | 0.30 | 0.92 |  | 1.46 |  | - |  | 1.22 |  | 1.30 |  | 1.40 |  | - |  | 1.35 |  |
| 38 | 0.94 | 13.10 | - | 1.50 | 1.35 |  | 16.32 |  | - |  | 2.14 |  | 1.41 |  | 17.12 |  | - |  | 2.34 |  |
| 39 | 2.79 | 1.86 | - | 2.32 | 3.49 |  | 5.21 |  | - |  | 4.36 |  | 3.61 |  | 4.95 |  |  |  | 4.30 |  |
| 40 | 0.16 | 0.56 | - | 0.25 | 0.31 |  | 1.50 |  |  |  | 0.57 |  | 0.35 |  | 1.54 |  | - |  | 0.62 |  |
| 41 | 0.09 | 0.12 | - | 0.11 | 0.30 |  | 0.20 |  | 0.34 |  | 0.25 |  | 0.29 |  | 0.50 |  | - |  | 0.39 |  |
| 42 | 0.15 | 0.27 | - | 0.19 | 0.31 |  | 0.71 |  | 0.34 |  | 0.44 |  | 0.33 |  | 0.93 |  | - |  | 0.53 |  |
| 43 | 0.15 | 0.28 | - | 0.19 | 0.31 |  | 0.71 |  | 0.34 |  | 0.44 |  | 0.33 |  | 0.93 |  | - |  | 0.53 |  |

1. Primarily based on the geographic location of the customer's address.
2 Includes loans that are measured at FVOCI.
${ }^{3}$ Includes provision for off-balance sheet instruments.

Provision for Credit Losses by Industry Sector and Geographic Location (Continued) ${ }^{1,2,3}$
( $\$$ millions, except as noted)
By Industry Sector
Stage 3 provision for credit losses (impaired) Personal
Residential
Consumer Instalment and Other Personal HELOC
Indirect auto Indirect a
Other
Credit card
Total personal
Business and Government
Business and
Real estate
Residentia
Residential
Non-residential
Total real esta
Agriculture
Agricuiture
Automotive
Financial
Food, bever
Forestry
Government, public sector entities, and education
Health and social service
Industrial construction and trade contractors
Metals and mining
ipelines, oil, and gas
Power and utilities
Professional and other services
Retail sector
Sundry manufacturing and wholes
Telecommunications, cable, and media
Transporta
Other
Total business and government
Other Loans
Acquired credit
Acquired creaiti-in
Total other loan
Total other lians
Debt securities at amortized cost and FVOCI
Total Stage 3 provision for credit losses (impaired)
Stage 1 and Stage 2 provision for credit losses
Personal, business and government
Debt securities at amortized cost and FVOC
Total provision for credit losses

| $\underset{\#}{\text { LINE }}$ | $\begin{gathered} 2020 \\ \text { Q1 } \\ \hline \end{gathered}$ |  |  |  |  |  |  |  | $\begin{gathered} 2019 \\ \mathbf{Q 4} \end{gathered}$ |  |  |  |  |  |  |  | $\begin{gathered} 2019 \\ \text { Q3 } \end{gathered}$ |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Canada |  | United States |  | Int'l |  | Total |  | Canada |  | United States |  | Int'l |  | Total |  | Canada |  | United States |  | Int'l |  | Total |  |
| 1 | \$ | 5 | \$ | 2 | \$ | - | \$ | 7 | \$ | 8 | \$ | 3 | \$ | - | \$ | 11 | \$ | 9 | \$ | 3 | \$ | - | \$ | 12 |
| 2 |  | 4 |  | 1 |  | - |  | 5 |  | 4 |  | 2 |  | - |  | 6 |  | 3 |  | (14) |  | - |  | (11) |
| 3 |  | 74 |  | 77 |  | - |  | 151 |  | 71 |  | 93 |  | - |  | 164 |  | 53 |  | 69 |  | - |  | 122 |
| 4 |  | 62 |  | 54 |  | - |  | 116 |  | 59 |  | 58 |  | - |  | 117 |  | 59 |  | 49 |  | - |  | 108 |
| 5 |  | 142 |  | 270 |  | - |  | 412 |  | 127 |  | 230 |  | - |  | 357 |  | 121 |  | 158 |  | - |  | 279 |
| 6 |  | 287 |  | 404 |  | - |  | 691 |  | 269 |  | 386 |  | - |  | 655 |  | 245 |  | 265 |  | - |  | 510 |
| 7 |  | - |  | 3 |  | - |  | 3 |  | - |  | 2 |  | - |  | 2 |  | 1 |  | 2 |  | - |  | 3 |
| 8 |  | - |  | (1) |  | - |  | (1) |  | - |  | (1) |  | - |  | (1) |  | - |  | 2 |  | - |  | 2 |
| $\stackrel{9}{10}$ |  | 2 |  | $\underline{2}$ |  | - |  | 2 |  | - |  | 1 |  | - |  |  |  | 1 |  | 4 |  | - |  | 5 |
| 11 |  | 3 |  | - |  | - |  | 3 |  | $\overline{6}$ |  | - |  | - |  | 6 |  | 1 |  | 1 |  | - |  | 2 |
| 12 |  | - |  | 1 |  | - |  | 1 |  | - |  | - |  | - |  |  |  | - |  | - |  | - |  | - |
| 13 |  | - |  | 1 |  | - |  | 1 |  | 3 |  | - |  | - |  | 3 |  | - |  | - |  | - |  | - |
| 14 |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |
| 15 |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | $\overline{2}$ |  | - |  | - |  | $\overline{8}$ |
| 16 17 |  | ${ }_{8}^{2}$ |  | (3) |  | - |  | 4 5 |  | $1{ }^{1}$ |  | 10 |  | - |  | 1 36 |  | $\stackrel{2}{8}$ |  | 6 3 |  | - |  | ${ }_{11}^{8}$ |
| 18 |  | 2 |  | ${ }_{3}$ |  | - |  | 5 |  | 1 |  | 1 |  | - |  | 1 |  | 7 |  |  |  | - |  | 7 |
| 19 |  | (10) |  | 42 |  | - |  | 32 |  | 1 |  | - |  | - |  | 1 |  | 15 |  | - |  | - |  | 15 |
| 20 |  |  |  | - |  |  |  |  |  |  |  | 10 |  | - |  |  |  |  |  |  |  |  |  |  |
| 21 22 |  | 5 |  | 8 1 |  | - |  | 11 6 |  | 7 2 |  | 10 2 |  | - |  | 17 4 |  | 4 4 |  | 3 3 |  | - |  | 7 |
| 23 |  | 2 |  | 2 |  | - |  | 4 |  | 3 |  | 2 |  | - |  | 5 |  | - |  | - |  | - |  | - |
| 24 |  | 20 |  | - |  | - |  | 20 |  | 3 |  | 1 |  | - |  | 4 |  | - |  | 1 |  | - |  | 1 |
| 25 |  | 3 |  | 1 |  | - |  | 4 |  | 1 |  | 3 |  | - |  | 4 |  | 4 |  | 6 |  | - |  | 10 |
| 26 |  | 2 |  | 17 |  | - |  | 19 |  | 2 |  | 1 |  | - |  | 3 |  | 2 |  | 4 |  | - |  | 6 |
| 27 |  | 42 |  | 77 |  | - |  | 119 |  | 56 |  | 30 |  | - |  | 86 |  | 49 |  | 31 |  | - |  | 80 |
| 28 |  | - |  | (4) |  | - |  | (4) |  | - |  | (2) |  | - |  | (2) |  | - |  | (9) |  | - |  | (9) |
| 29 |  | - |  | (4) |  | - |  | (4) |  | - |  | (2) |  | - |  | (2) |  | - |  | (9) |  | - |  | (9) |
| 31 | \$ | 329 | \$ | 477 | \$ | - | \$ | 806 | \$ | 325 | \$ | 414 | \$ | - | \$ | 739 | \$ | 294 | \$ | 287 | \$ | - | \$ | 581 |
| 32 | \$ | 66 | \$ | 47 | \$ |  | \$ | 113 | \$ | 81 | \$ | 70 | \$ |  | \$ | 151 | \$ | 28 | \$ | 46 | \$ |  | \$ | 74 |
| 33 |  | - |  | - |  | - |  | - |  | - |  | 1 |  | - |  | 1 |  | - |  | - |  | - |  | - |
| 34 | \$ | 395 | \$ | 524 | \$ | - | \$ | 919 | \$ | 406 | \$ | 485 | \$ | - | \$ | 891 | /\$ | 322 | \$ | 333 | \$ | - | \$ | 655 |

Stage 3 provision for credit losses (impaired)
as a \% of Average Net Loans and Acceptances
Consumer instalament and other persona HELOC
Indirect Indirect auto
Other
Credit card
Business and Government
Total Stage 3 provision for credit losses (impaired) Total Stage 3 provision for credit losses (impaired) Excluding Other Loans

Total Provision for Credit Losses as a \% of Average Net Loans and Acceptances
Total Provision for Crepit Losses
Total Provision for Credit Losses Excluding Other Loans
44
45
2 Primarily based on the geographic location of
Includes loans that are measured at FVOCI .
${ }_{3}^{2}$ Includes loans that are measured at FVOCl .

Provision for Credit Losses by Industry Sector and Geographic Location (Continued) ${ }^{1,2,3}$
(\$ millions, except as noted)
For the period ended
By Industry Sector
Stage 3 provision for credit losses (impaired)
Personal
Residential mortgages
Consumer Instalment and Other Personal HELOC
Indirect a
Other
Credit card
Total personal
Business and Government
Business and
Real estate
Residential
Non-residentia
Total real est
Agriculture
Agriculture
Automotive
Financial
Food, beve
Food, beverage, and tobacco
Government, public sector
Health and social services
Industrial construction and trad
Metals and mining
Pipelines, oil, and gas
Power and utilities
Professional and other services
Retail sector
Sundry manuf
Telecommunications and wholesale
Trenamisportation
Other
Other
Total business
Other Loans
Acquired ns
Total other loans
Debt securities at amortized cost and FVOCI Total Stage 3 provision for credit losses (impaired)
Stage 1 and Stage 2 provision for credit losses
Personal, business and government
Total provision for credit losses
Stage 3 provision of credit losses (impaired)
as a \% of Average Net Loans and Acceptances
Personal
Personal
Residential mortgages
Consumer instalment and other personal
HELOC
Hen
${ }^{\text {Indirect auto }}$
Credit card
Credir card
Total personal
Business and Government
Total Stage 3 provision for credit losses (impaired)
Total Stage 3 provision Total Stage 3 provision for credit losses
(impaired) Excluding Other Loans
(impaired) Excluding Other Loans

## Total Provision for Credit Losses as a \% of Averag Net Loans and Acceptances Net Loais and Acceptances

Total Provision for Credit Losses Excluding Other Loa


| 33 |  | - |  | - |  | (2) |  | (2) |  | - |  | - |  | - |  | - |  | - |  | - |  | (1) |  | (1) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 34 | \$ | 277 | \$ | 358 | \$ | (2) | \$ | 633 | \$ | 319 | \$ | 531 | \$ | - | \$ | 850 | \$ | 268 | \$ | 403 | \$ | (1) | \$ | 670 |




Primarily based on the geographic location of the customer's address.
Includes loans that are measured at FVOCI.
Includes provision for off-balance sheet instruments.

| Acronym | Definition | Acronym | Definition |
| :---: | :---: | :---: | :---: |
| ACI | Acquired Credit-Impaired | FVTPL | Fair Value Through Profit or Loss |
| AUA | Assets under Administration | GAAP | Generally Accepted Accounting Principles |
| AUM | Assets under Management | HELOC | Home Equity Line of Credit |
| BRR | Borrower Risk Rating | IFRS | International Financial Reporting Standards |
| CDS | Credit Default Swaps | LCR | Liquidity Coverage Ratio |
| CET1 | Common Equity Tier 1 | N/A | Not Applicable |
| CVA | Credit Valuation Adjustment | OSFI | Office of the Superintendent of Financial Institutions Canada |
| DSAC | Debt Securities at Amortized cost | PCL | Provision for Credit Loss |
| DSOCI | Debt Securities at Fair Value Through Other Comprehensive Income | ROE | Return on Common Equity |
| EPS | Earnings Per Share | ROU | Right-of-use |
| FDIC | Federal Deposit Insurance Corporation | RWA | Risk-Weighted Assets |
| FVOCI | Fair Value Through Other Comprehensive Income | TEB | Taxable Equivalent Basis |

Appendix - Canadian Personal and Commercial Banking

## RESULTS OF OPERATIONS

\$ millions, except as noted)

## For the period ended

Net interest income
Non-interest incom
Provision for credit losses ${ }^{1}$
mpaired
Performing
Total provision for credit losses
Non-interest expenses
Income (loss) before income taxes
Provision for (recovery of) income taxes
Net income - reported
Adjustments for items of note, net of income taxes ${ }^{2}$ Net income - adjusted

Average common equity (\$ bilions)
Return on common equity - reported
Return on common equity - adjusted
Key Performance Indicators

## (\$ billions, except as noted)

Common Equity Tier 1 Capital risk-weighted assets
Average loans - personal
Real estate secured lending
Residential mortgages
HELOC - amortizing ${ }^{5}$
Real estate secured lending - amortizing
HELOC - non-amortizing ${ }^{5}$
Indirect auto
Credit ca
otal average loans - personal
Average loans and acceptances - business
Average deposits
Personal
Business
Net interest margin including securitized assets Efficiency ratio - reported
fficiency ratio - adjusted
Non-interest expenses - adjusted (\$ millions)
Number of Canadian retail branches at period end
Average number of full-time equivalent staff
Additional Information on Canadian Wealth and
urance
Breakdown of Total Net Income (loss)
Wealth
Reported
Reported
Insurance $\square$

\$ 1,14 1,140
1,252

| $\$ \quad 1,193$ |  |
| :--- | :--- |
|  | 1,193 | 1,193

1,193
$\mathbf{5 7 7}$

Impaired PCL represents Stage 3 PCL on financial assets. Performing represents Stage 1 and Stage 2 PCL on financial assets, loan commitments, and financial guarantees.
The item of note pertains to charges related to the long-term loyalty agreement with Air Canada. Refer to footnote 4 on page 4 .
Capital allocated to the business segments was reduced to $9 \%$ CET1 Capital effective the second quarter of 2020 compared with $10.5 \%$ in the first quarter of 2020, 10\% in fiscal 2019 , and $9 \%$ in fiscal 2018
${ }^{4}$ Amounts are calculated in accordance with the Basel III regulatory framework
HELOC, Indirect auto, and Other are included in Consumer instalment and other personal on the Interim Consolidated Balance Sheet.
The item of note pertains to charges associated with the acquisition of Greystone. Refer to footnote 5 on page 4.


[^0]:    The number of treasury common shares has been netted for the purpose of arriving at the total number of common shares considered for the calculation of EPS of the Bank.

[^1]:    Primarily based on the geographic location of the customer's addres.
    Includes loans that are measured at FVOCI.
    Excludes loans classified as trading as the Bank intends to sell the loans immediately or in the near term, and loans designated at FVTPL for which no allowance is recorded
    Includes all FDIC covered loans and other ACI loans.

