



**TD Bank Group**

# **Quarterly Results Presentation**

**Q2 2021**

**May 27, 2021**

# Caution Regarding Forward-Looking Statements



From time to time, the Bank (as defined in this document) makes written and/or oral forward-looking statements, including in this document, in other filings with Canadian regulators or the United States (U.S.) Securities and Exchange Commission (SEC), and in other communications. In addition, representatives of the Bank may make forward-looking statements orally to analysts, investors, the media and others. All such statements are made pursuant to the “safe harbour” provisions of, and are intended to be forward-looking statements under, applicable Canadian and U.S. securities legislation, including the U.S. Private Securities Litigation Reform Act of 1995. Forward-looking statements include, but are not limited to, statements made in this document, in the Quarterly Report to Shareholders for the quarter ended April 30, 2021 under the heading “How We Performed”, including under the sub-headings “Economic Summary and Outlook” and “The Bank’s Response to COVID-19”, and under the heading “Managing Risk”, and statements made in the Management’s Discussion and Analysis (“2020 MD&A”) in the Bank’s 2020 Annual Report under the headings “Economic Summary and Outlook” and “The Bank’s Response to COVID-19”, for the Canadian Retail, U.S. Retail, and Wholesale Banking segments under headings “Key Priorities for 2021”, and for the Corporate segment, “Focus for 2021”, and in other statements regarding the Bank’s objectives and priorities for 2021 and beyond and strategies to achieve them, the regulatory environment in which the Bank operates, the Bank’s anticipated financial performance, and the potential economic, financial and other impacts of the Coronavirus Disease 2019 (COVID-19). Forward-looking statements are typically identified by words such as “will”, “would”, “should”, “believe”, “expect”, “anticipate”, “intend”, “estimate”, “plan”, “goal”, “target”, “may”, and “could”.

By their very nature, these forward-looking statements require the Bank to make assumptions and are subject to inherent risks and uncertainties, general and specific. Especially in light of the uncertainty related to the physical, financial, economic, political, and regulatory environments, such risks and uncertainties – many of which are beyond the Bank’s control and the effects of which can be difficult to predict – may cause actual results to differ materially from the expectations expressed in the forward-looking statements. Risk factors that could cause, individually or in the aggregate, such differences include: strategic, credit, market (including equity, commodity, foreign exchange, interest rate, and credit spreads), operational (including technology, cyber security, and infrastructure), model, insurance, liquidity, capital adequacy, legal, regulatory compliance and conduct, reputational, environmental and social, and other risks. Examples of such risk factors include the economic, financial, and other impacts of the COVID-19 pandemic; general business and economic conditions in the regions in which the Bank operates; geopolitical risk; the ability of the Bank to execute on long-term strategies and shorter-term key strategic priorities, including the successful completion of acquisitions and dispositions, business retention plans, and strategic plans; technology and cyber security risk (including cyber-attacks or data security breaches) on the Bank’s information technology, internet, network access or other voice or data communications systems or services; model risk; fraud to which the Bank is exposed; the failure of third parties to comply with their obligations to the Bank or its affiliates, including relating to the care and control of information, and other risks arising from the Bank’s use of third-party service providers; the impact of new and changes to, or application of, current laws and regulations, including without limitation tax laws, capital guidelines and liquidity regulatory guidance and the bank recapitalization “bail-in” regime; regulatory oversight and compliance risk; increased competition from incumbents and new entrants (including Fintechs and big technology competitors); shifts in consumer attitudes and disruptive technology; environmental and social risk; exposure related to significant litigation and regulatory matters; ability of the Bank to attract, develop, and retain key talent; changes to the Bank’s credit ratings; changes in currency and interest rates (including the possibility of negative interest rates); increased funding costs and market volatility due to market illiquidity and competition for funding; Interbank Offered Rate (IBOR) transition risk; critical accounting estimates and changes to accounting standards, policies, and methods used by the Bank; existing and potential international debt crises; environmental and social risk; and the occurrence of natural and unnatural catastrophic events and claims resulting from such events. The Bank cautions that the preceding list is not exhaustive of all possible risk factors and other factors could also adversely affect the Bank’s results. For more detailed information, please refer to the “Risk Factors and Management” section of the 2020 MD&A, as may be updated in subsequently filed quarterly reports to shareholders and news releases (as applicable) related to any events or transactions discussed under the headings “Pending Acquisitions” and “Significant Events” in the relevant MD&A, which applicable releases may be found on [www.td.com](http://www.td.com). All such factors, as well as other uncertainties and potential events, and the inherent uncertainty of forward-looking statements, should be considered carefully when making decisions with respect to the Bank. The Bank cautions readers not to place undue reliance on the Bank’s forward-looking statements.

Material economic assumptions underlying the forward-looking statements contained in this document are set out in the 2020 MD&A under the headings “Economic Summary and Outlook” and “The Bank’s Response to COVID-19”, for the Canadian Retail, U.S. Retail, and Wholesale Banking segments, “Key Priorities for 2021”, and for the Corporate segment, “Focus for 2021”, each as may be updated in subsequently filed quarterly reports to shareholders.

Any forward-looking statements contained in this document represent the views of management only as of the date hereof and are presented for the purpose of assisting the Bank’s shareholders and analysts in understanding the Bank’s financial position, objectives and priorities and anticipated financial performance as at and for the periods ended on the dates presented, and may not be appropriate for other purposes. The Bank does not undertake to update any forward-looking statements, whether written or oral, that may be made from time to time by or on its behalf, except as required under applicable securities legislation.

# Our Strategy

**We're in this together** – Anchored by our proven business model and propelled by our forward-focused strategy, we are supporting our customers, communities and colleagues through these challenging times



## Proven Business Model

Deliver consistent earnings growth, underpinned by a strong risk culture

**Diversification and scale**

**Balance sheet strength**

**Safety, security and trust**



## Purpose-Driven

Centre everything we do on our vision, purpose, and shared commitments

**Customers**

**Communities**

**Colleagues**



## Forward Focused

Shape the future of banking in the digital age

**Omni-channel**

**Improving our operations**

**Innovation**

# Proven Business Model



## Diversification and scale, underpinned by a strong risk culture

- Reported earnings of \$3.7B up \$2.2B (adjusted earnings of \$3.8B up \$2.2B)<sup>1</sup>
- Reported EPS of \$1.99 (adjusted EPS of \$2.04)<sup>1</sup>
- PCL recovery of \$377MM versus \$3.2B provision in the prior year
- Increased customer activity in the personal and commercial banking businesses
- Continued strong Wealth, Insurance and Wholesale earnings
- Common Equity Tier 1 ratio of 14.2%

1. The Bank prepares its consolidated financial statements in accordance with International Financial Reporting Standards (IFRS), the current generally accepted accounting principles (GAAP), and refers to results prepared in accordance with IFRS as the "reported" results. The Bank also utilizes non-GAAP financial measures referred to as "adjusted" results (i.e. reported results excluding "items of note") to assess each of its businesses and measure overall Bank performance. Adjusted net income, adjusted earnings per share (EPS) and related terms used in this presentation are not defined terms under GAAP and may not be comparable to similar terms used by other issuers. See "How the Bank Reports" in the Bank's Second Quarter 2021 Earnings News Release and 2021 MD&A ([www.td.com/investor](http://www.td.com/investor)) for further explanation, reported basis results, a list of the items of note, and a reconciliation of non-GAAP measures. For further information and a reconciliation, please see slide 20.

# Purpose Driven



Centered on our vision, purpose and shared commitments

## Environment

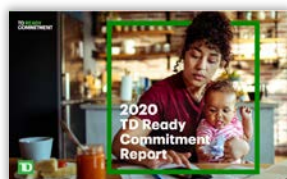
- **Global Climate Action Plan**, launched in 2020:
  - Target of **net-zero greenhouse gas (GHG) emissions** associated with our operations and financing activities by 2050
  - No new project-specific financial services for activities directly related to the exploration, development or production of oil and gas within the **Arctic Circle**
  - New TD Sustainable Finance and Corporate Transitions Group within TD Securities
- Issued 3-year US\$500MM **sustainability bond**
- TDAM launched **ESG-oriented mutual funds**
- Participating in **climate scenario analysis** initiatives, including OSFI/Bank of Canada pilot
- Contributed over **\$56 billion** of our \$100 billion low-carbon economy target
- For the **7th consecutive year**, listed on the **Dow Jones Sustainability World Index**, where we are the only North American bank listed

## Social

- Committed to **50% increase in minority executive representation** across TD by 2025, bringing these communities to >25% of TD leaders, with focus on Black and Indigenous talent
- Launched **Indigenous Cultural Awareness Training** and added new training modules on Understanding Black Experiences and **Anti-Black Racism/Anti-Racism**
- Achieved our goal of having **women in 40% of roles titled VP and above** in Canada in 2020
- 36% of **TD's directors** are women, and 29% voluntarily self-identify as a visible minority, a person of Indigenous or Aboriginal heritage, LGBTQ2+, or a person with a disability
- Invested **over \$130 million** to support non-profit organizations across our footprint through the TD Ready Commitment
- Included on the **Bloomberg Gender-Equality Index** for the fifth consecutive year

## Governance

- Created **Senior Executive Team (SET) Forum** to provide regular oversight on ESG and climate strategy development
- Incorporated additional **ESG metrics into the Executive Compensation Framework** for the Bank's Senior Executive Team starting in F2021
- Implemented **enterprise E&S Risk Framework** and formalized an E&S Risk Management function under Operational Risk Management
- Launched new **E&S Risk Assessment and Borrower Climate Change tools** to provide a standardized approach to assessing E&S risks at borrower and transaction level
- **Fusion Centre in Singapore** joins teams in Toronto, New Jersey and Tel Aviv, working to develop new ways to protect the Bank from cyber risks and other threats
- Winner of IR Magazine - Canada's award for **Best ESG Reporting**, for the 3<sup>rd</sup> year in a row





# Forward Focused



Shaping the future of banking



layer6



**TD BANK**

SUPPORTING CUSTOMERS IN THE PANDEMIC

CELENT

INNOVATION  
INSIGHT WEEK  
2021



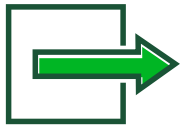
**Highest in Dealer Satisfaction among Non-Captive Lenders with Retail Credit**

J.D. Power 2021  
Canada Dealer Finance Study



Announced agreement to acquire **Headlands Tech Global Markets, LLC**





# Forward Focused: Digital Adoption

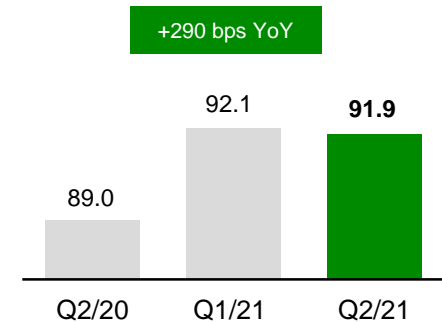
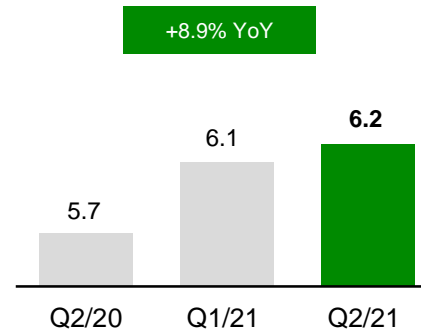
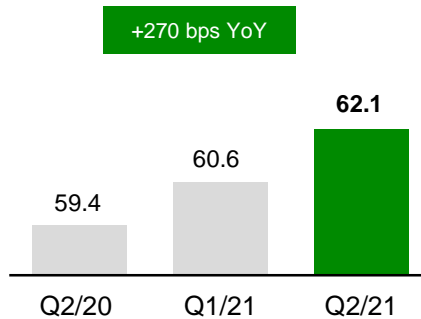


## Digital Adoption (% of total customers)<sup>2</sup>

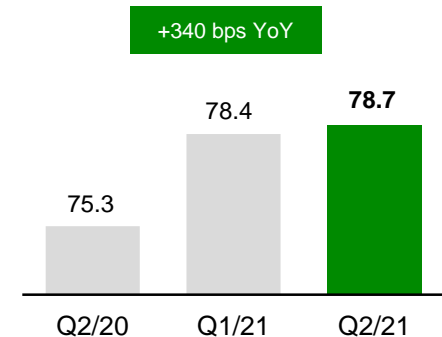
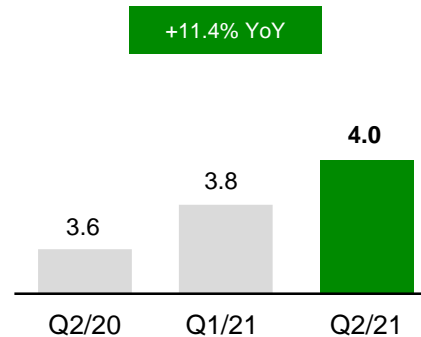
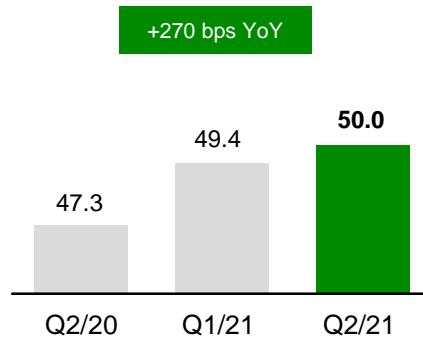
## Active Mobile Users (millions)<sup>3</sup>

## Self-Serve Transactions (as % of all financial transactions)<sup>4</sup>

### Canadian Retail<sup>1</sup>



### U.S. Retail<sup>1</sup>



1. Canadian Retail: Digital Adoption based on Canadian Personal & Commercial Banking and Wealth. Active Mobile Users and Self-Serve Share of Financial Transactions based on Canadian Personal & Small Business Banking. U.S. Retail: based on U.S. Retail and Small Business Banking.
2. Active digital users as a percentage of total customer base. Active digital users are users who have logged in online or via their mobile device at least once in the last 90 days. Q1/21 has been updated to reflect full quarter results; previous Q1/21 disclosure was based on December 2020. Q2/21 based on March 2021.
3. Number of active mobile users, in millions. Active mobile users are users who have logged in via their mobile device at least once in the last 90 days.
4. Self-serve share of transactions represents all financial transactions that are processed through unassisted channels (Online, Mobile, ATM, and Phone IVR).



# Q2 2021 Highlights

## Total Bank Reported Results (YoY)

### EPS of \$1.99, up \$1.19

- Adjusted<sup>1</sup> EPS of \$2.04, up \$1.19

### Revenue down 3%

- Strong volume growth and higher fee income
- Offset by lower margins, stronger \$C and lower Wholesale revenue

### PCL lower by \$690MM QoQ

- Impaired: \$381MM (-\$85MM)
- Performing: -\$758MM (-\$605MM)

### Expenses up 12%, incl. U.S. Strategic Card Portfolio partners' share

- Expenses up 1% otherwise<sup>2</sup>

## Segment Reported Earnings (YoY)

- Canadian Retail up 86% (up 82% adj.)<sup>1</sup>
- U.S. Retail up 292%
- Wholesale up 83%

## Financial Highlights (\$MM)

Reported	Q2/21	QoQ	YoY
Revenue	10,228	(5%)	(3%)
PCL	(377)	(\$690)	(\$3,595)
Expenses	5,729	(1%)	12%
Net Income	3,695	13%	+\$2,180
Diluted EPS (\$)	1.99	12%	+\$1.19
Adjusted <sup>1</sup>	Q2/21	QoQ	YoY
Expenses	5,691	(1%)	13%
Net Income	3,775	12%	+\$2,176
Diluted EPS (\$)	2.04	11%	+\$1.19

## Segment Earnings (\$MM)

Q2/21	Reported	Adjusted <sup>1</sup>
Retail <sup>3</sup>	3,498	3,498
Canadian Retail	2,182	2,182
U.S. Retail	1,316	1,316
Wholesale	383	383
Corporate	(186)	(106)

1. Adjusted results are defined in footnote 1 on slide 4. For further information and a reconciliation, please see slide 20.  
2. See slides 21-22 for further information on accounting for U.S. Strategic Card Portfolio program and impact on non-interest expenses.  
3. "Retail" comprises the Canadian Retail and U.S. Retail segments. See the Bank's Second Quarter 2021 Earnings News Release and 2021 MD&A.



# Canadian Retail



## Highlights (YoY)

**Net income up 86% (up 82% adj<sup>1</sup>.)**

**Revenue up 1%**

- Higher fees and volumes, offset by lower margins and premium rebates for insurance customers
  - Loan volumes up 5%
  - Deposit volumes up 20%
  - Wealth assets<sup>2</sup> up 21%

**NIM of 2.61% down 4 bps QoQ**

- Down 22 bps YoY

**PCL lower by \$179MM QoQ**

- Impaired: \$191MM (+\$24MM)
- Performing: -\$228MM (-\$203MM)

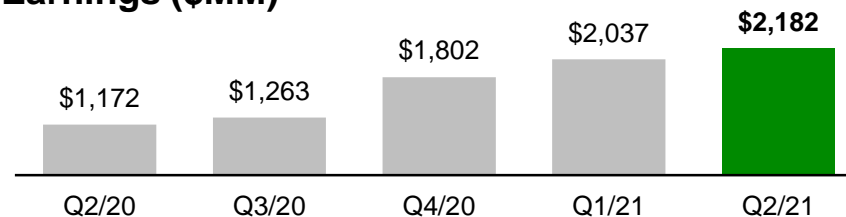
**Expenses up 4% (up 5% adj.<sup>1</sup>)**

- Efficiency ratio of 44.4% (reported & adj.<sup>1</sup>)

## P&L (\$MM)

Reported	Q2/21	QoQ	YoY
Revenue	6,062	(4%)	1%
PCL	(37)	(\$179)	(\$1,190)
PCL Ratio	(0.03%)	(15 bps)	(110 bps)
Insurance Claims	441	(43%)	(34%)
Expenses	2,689	1%	4%
Net Income	<b>2,182</b>	<b>7%</b>	<b>86%</b>
ROE	<b>51.3%</b>	+530 bps	+2,410 bps
Adjusted <sup>1</sup>	Q2/21	QoQ	YoY
Expenses	2,689	1%	5%
Net Income	<b>2,182</b>	<b>7%</b>	<b>82%</b>
ROE	<b>51.3%</b>	+530 bps	+2,350 bps

## Earnings (\$MM)



1. Adjusted results are defined in footnote 1 on slide 4. For further information and a reconciliation, please see slide 20.

2. Wealth assets includes assets under management (AUM) and assets under administration (AUA).



# U.S. Retail

## Highlights US\$MM (YoY)

**Net income of \$1,047MM**

**Revenue up 2%**

- Loan volumes up 1%
- Deposits ex-Schwab up 28%

**NIM of 2.15% down 9 bps QoQ**

- Down 78 bps YoY

**PCL lower by \$276MM QoQ**

- Impaired: \$91MM (-\$56MM)
- Performing: -\$264MM (-\$220MM)

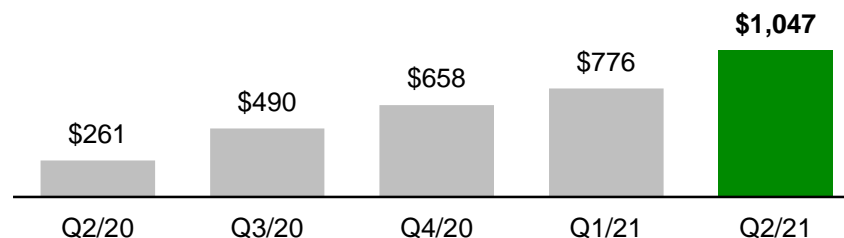
**Expenses up 4%**

- Efficiency ratio of 61.0%

## P&L (US\$MM) (except where noted)

Reported	Q2/21	QoQ	YoY
Revenue	2,076	0%	2%
PCL	(173)	(\$276)	(\$987)
Expenses	1,267	(4%)	4%
<b>U.S. Retail Bank Net Income</b>	<b>853</b>	<b>39%</b>	<b>+\$766</b>
Schwab/ AMTD Equity Pickup <sup>2</sup>	194	20%	11%
<b>Net Income</b>	<b>1,047</b>	<b>35%</b>	<b>+\$786</b>
<b>Net Income (C\$MM)</b>	1,316	32%	+\$980
<b>PCL Ratio<sup>1</sup></b>	(0.41%)	(66 bps)	(244 bps)
<b>ROE</b>	13.9%	410 bps	1,020 bps

## Earnings (US\$MM)



1. U.S. Retail PCL including only the Bank's contractual portion of credit losses in the U.S. strategic cards portfolio.

2. Q2 2021 and Q1 2021 reflects the contribution from the Bank's investment in Schwab. Q2 2020 reflect the contribution from the Bank's investment in TD Ameritrade.



# Wholesale Banking

## Highlights (YoY)

**Net income up 83%**

**Revenue down 8%**

- Trading-related revenue of \$558MM, down 11%

**PCL lower by \$83MM QoQ**

- Impaired: \$12MM (+\$2MM)
- Performing: -\$75MM (-\$85MM)

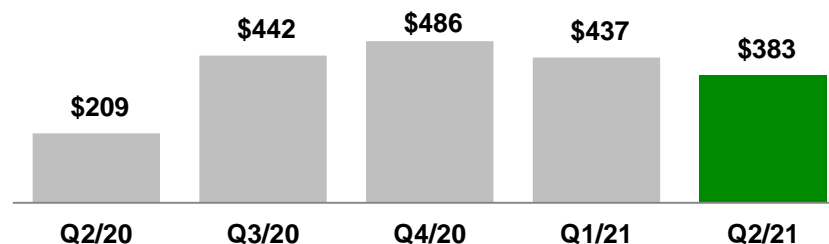
**Expenses up 14%**

- Primarily reflecting higher variable compensation

## P&L (\$MM)

Reported	Q2/21	QoQ	YoY
Revenue	1,157	(12%)	(8%)
PCL	(63)	(\$83)	(\$437)
Expenses	705	(1%)	14%
Net Income	383	(12%)	83%
ROE	20.0%	(130 bps)	960 bps

## Earnings (\$MM)



# Corporate Segment



## Highlights (YoY)

### Reported loss of \$186MM

- Adjusted<sup>1</sup> loss of \$106MM

### P&L (\$MM)

Reported	Q2/21	Q1/21	Q2/20
<b>Net Income</b>	<b>(186)</b>	<b>(197)</b>	<b>(202)</b>
<b>Adjustment for items of note</b>			
<i>Amortization of Acquired Intangibles before income taxes</i>	69	74	68
<i>Acquisition and integration charges related to Schwab</i>	19	38	-
<i>Impact of Taxes</i>	(8)	(9)	(9)
<b>Adjusted<sup>1</sup></b>	<b>Q2/21</b>	<b>Q1/21</b>	<b>Q2/20</b>
<b>Net Corporate Expenses</b>	(186)	(182)	(199)
<b>Other</b>	80	88	56
<b>Net Income</b>	<b>(106)</b>	<b>(94)</b>	<b>(143)</b>

1. Adjusted results are defined in footnote 1 on slide 4. For further information and a reconciliation, please see slide 20.

#### Additional notes:

- The Corporate segment includes corporate expenses, other items not fully allocated to operating segments, and net treasury and capital management-related activities. See page 30 of the Bank's 2020 MD&A for more information.
- The Bank's U.S. strategic cards portfolio comprises agreements with certain U.S. retailers pursuant to which TD is the U.S. issuer of private label and co-branded consumer credit cards to the retailers' U.S. customers. Under the terms of the individual agreements, the Bank and the retailers share in the profits generated by the relevant portfolios after the provision for credit losses (PCL). Under IFRS, TD is required to present the gross amount of revenue and PCL related to these portfolios in the Bank's Interim Consolidated Statement of Income. The Corporate segment reflects the retailer program partners' share of revenues and PCL, with an offsetting amount reflecting the partners' net share recorded in Non-interest expenses. This results in no impact to the Corporate segment reported net income (loss). The U.S. Retail segment reflects only the portion of revenue and PCL attributable to TD under the agreements in its reported net income.
- The Bank accounts for its investment in Schwab using the equity method and reports its after-tax share of Schwab's earnings with a one-month lag. The U.S. Retail segment reflects the Bank's share of net income from its investment in Schwab. The Corporate segment net income (loss) includes amounts for amortization of acquired intangibles and the acquisition and integration charges related to the Schwab transaction.

# Capital



**Common Equity Tier 1 ratio of 14.2%**

**Risk-Weighted Assets down 3% QoQ**

**Leverage ratio of 4.6%**

**Liquidity coverage ratio of 128%**

Common Equity Tier 1 Ratio	
<b>Q1 2021 CET 1 Ratio</b>	<b>13.6%</b>
Internal capital generation	47
Actuarial gains on employee benefit plans	17
Decrease in RWA (net of FX) <sup>1</sup>	8
Other items	3
Defined benefit pension fund asset deduction	(5)
Decrease in OSFI transitional arrangements for ECL provisioning	(7)
<b>Q2 2021 CET 1 Ratio</b>	<b>14.2%</b>

CET 1 Risk-Weighted Assets (\$B)		
<b>Q1 2021 RWA</b>		<b>\$467</b>
Credit Risk <sup>2</sup>	(+38 bps)	-12.4
Market Risk	(+1 bp)	-0.2
Operational Risk	(-1 bp)	+0.4
<b>Q2 2021 RWA</b>		<b>\$455</b>

1. FX impact on RWA has a negligible impact on the CET 1 ratio, because the CET 1 ratio is currency hedged.  
 2. FX in Credit Risk RWA was \$9.5B and would have had a -28 bps impact on CET 1 ratio if unhedged.

# Gross Impaired Loan Formations

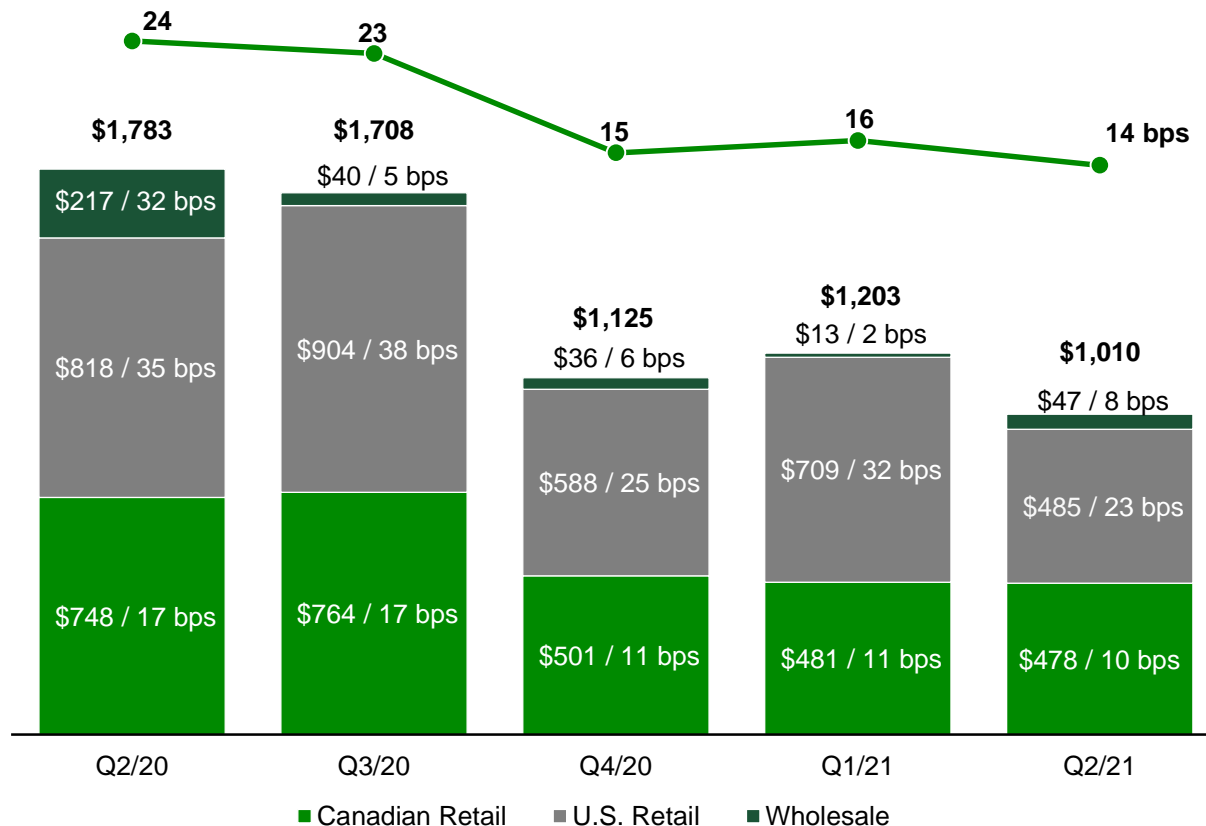
## By Business Segment



### Highlights

- Gross impaired loan formations remained low, reflecting:
  - The impact of support programs
  - Customer resilience
  - The continued economic recovery

### GIL Formations<sup>1</sup>: \$MM and Ratios<sup>2</sup>



1. Gross Impaired Loan formations represent additions to Impaired Loans & Acceptances during the quarter; excludes the impact of acquired credit-impaired loans.  
2. GIL Formations Ratio – Gross Impaired Loan Formations/Average Gross Loans & Acceptances.



# Gross Impaired Loans (GIL)

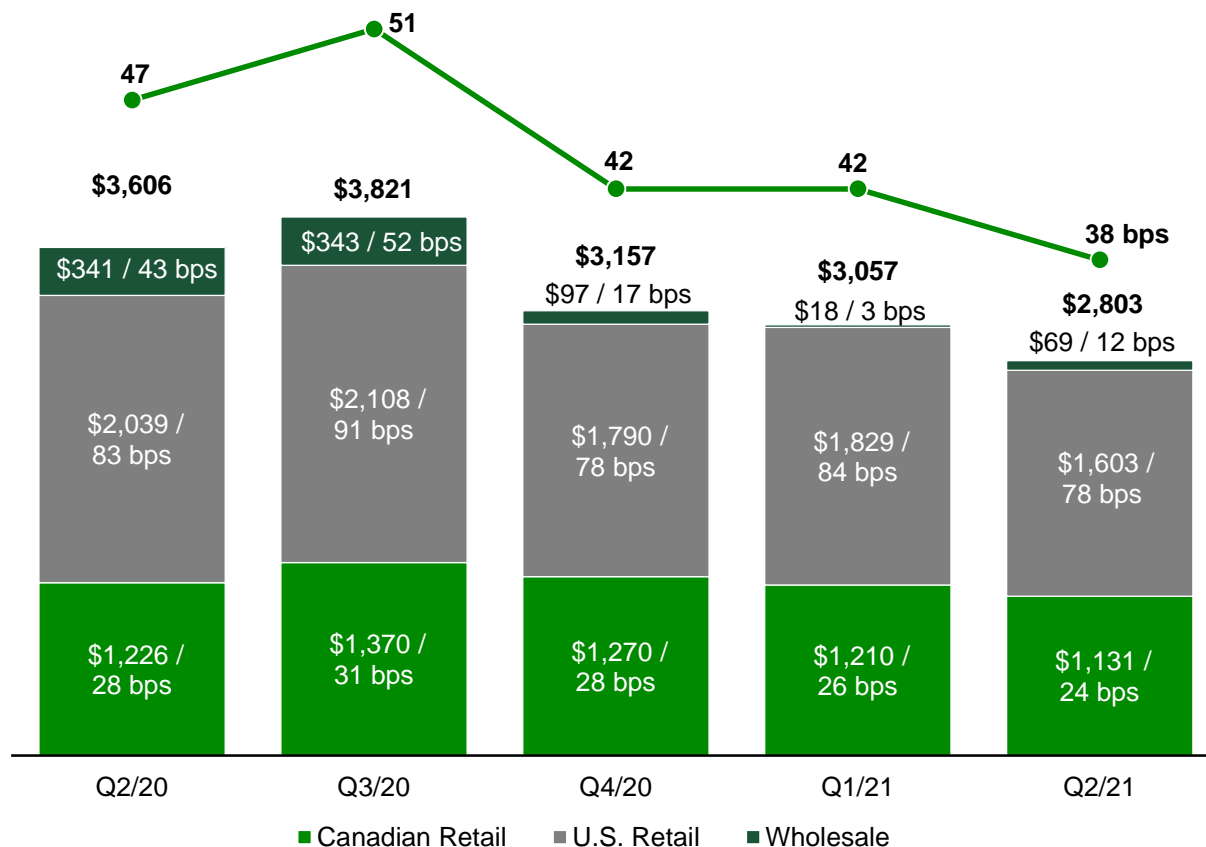
## By Business Segment



### Highlights

- Gross impaired loans decreased quarter-over-quarter, reflecting:
  - Resolutions outpacing formations in the Canadian and U.S. consumer lending portfolios
  - The impact of foreign exchange

### GIL<sup>1</sup>: \$MM and Ratios<sup>2</sup>



1. Gross Impaired Loans (GIL) excludes the impact of acquired credit-impaired loans.

2. GIL Ratio – Gross Impaired Loans/Gross Loans & Acceptances (both are spot) by portfolio.

# Provision for Credit Losses (PCL)

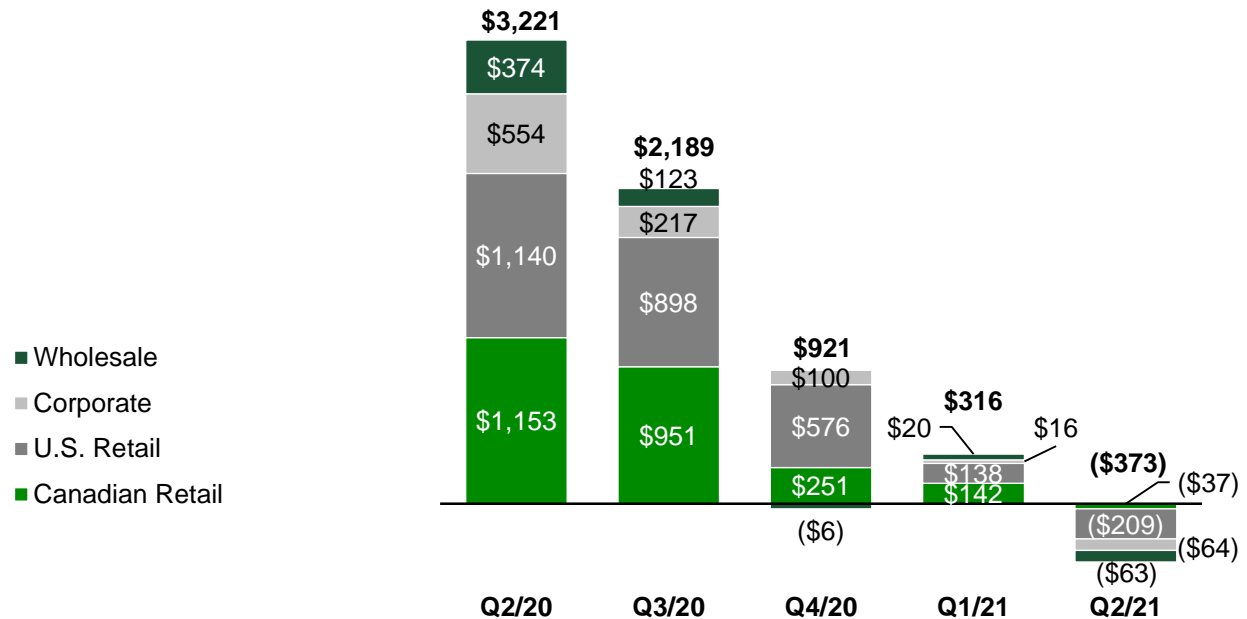
## By Business Segment



### Highlights

- PCL recovery for the quarter reflects:
  - A performing allowance release
  - Partially offset by cyclically low impaired provisions

### PCL<sup>1</sup>: \$MM and Ratios<sup>2</sup>



### PCL Ratio

	Q2/20	Q3/20	Q4/20	Q1/21	Q2/21
Canadian Retail	107	86	22	12	(3)
U.S. Retail (net) <sup>3</sup>	204	151	102	25	(41)
U.S. Retail & Corporate (gross) <sup>4</sup>	305	189	120	28	(54)
Wholesale	228	70	(4)	14	(44)
<b>Total Bank</b>	<b>176</b>	<b>117</b>	<b>49</b>	<b>17</b>	<b>(21)</b>

1. PCL excludes the impact of acquired credit-impaired loans.

2. PCL Ratio – Provision for Credit Losses on a quarterly annualized basis/Average Net Loans & Acceptances.

3. Net U.S. Retail PCL ratio excludes credit losses associated with the retailer program partners' share of the U.S. Strategic Cards Portfolio, which is recorded in the Corporate Segment.

4. Gross U.S. Retail & Corporate PCL ratio includes the retailer program partners' share of the U.S. Strategic Cards Portfolio, which is recorded in the Corporate Segment.

# Provision for Credit Losses (PCL) <sup>1,2</sup>

## Impaired and Performing



### Highlights

- Impaired PCL remained at low levels, decreasing \$84 million quarter-over-quarter, primarily reflected in:
  - The U.S. consumer lending portfolios
- Larger performing PCL recovery quarter-over-quarter reflecting:
  - Allowance releases across all segments

### PCL (\$MM)

	Q2/20	Q1/21	Q2/21
<b>Total Bank</b>	<b>3,221</b>	<b>316</b>	<b>(373)</b>
Impaired	970	469	385
Performing	2,251	(153)	(758)
<b>Canadian Retail</b>	<b>1,153</b>	<b>142</b>	<b>(37)</b>
Impaired	365	167	191
Performing	788	(25)	(228)
<b>U.S. Retail</b>	<b>1,140</b>	<b>138</b>	<b>(209)</b>
Impaired	290	193	121
Performing	850	(55)	(330)
<b>Wholesale</b>	<b>374</b>	<b>20</b>	<b>(63)</b>
Impaired	194	10	12
Performing	180	10	(75)
<b>Corporate</b>	<b>554</b>	<b>16</b>	<b>(64)</b>
U.S. strategic cards partners' share			
Impaired	121	99	61
Performing	433	(83)	(125)

1. PCL excludes the impact of acquired credit-impaired loans.

2. PCL – impaired represents Stage 3 PCL under IFRS 9, performing represents Stage 1 and Stage 2 on financial assets, loan commitments, and financial guarantees.

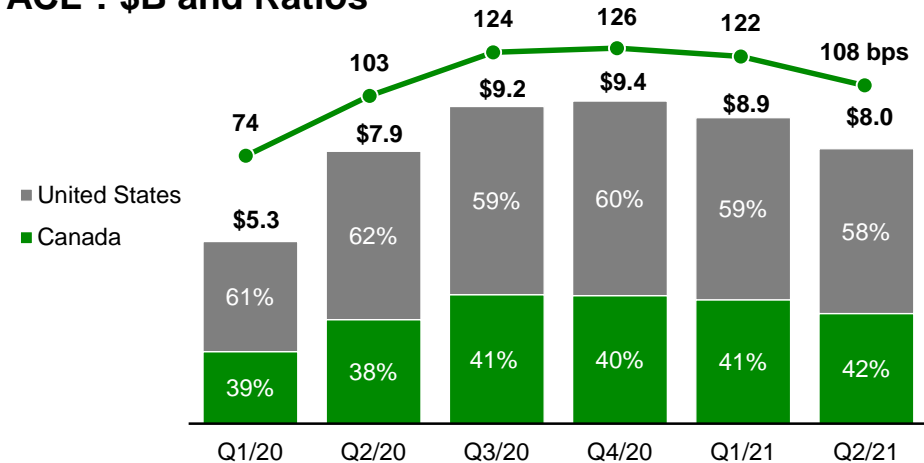
# Allowance for Credit Losses (ACL)



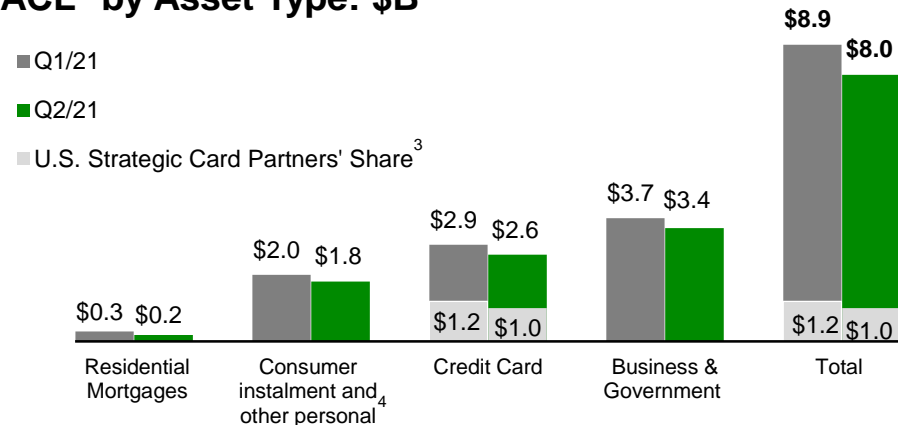
## Highlights

- ACL decreased by \$968MM quarter-over-quarter, reflecting:
  - A performing allowance release, largely related to improvement in our economic outlook and consumer credit attributes
  - The impact of foreign exchange
- ACL remained elevated, reflecting:
  - Ongoing uncertainty related to the ultimate timing and magnitude of the COVID-19 credit impact

ACL<sup>1</sup>: \$B and Ratios<sup>2</sup>



ACL<sup>1</sup> by Asset Type: \$B



	Residential Mortgages		Consumer instalment and other personal <sup>4</sup>		Credit Card		Business & Government		Total	
Performing	0.24	0.19	1.8	1.7	2.7	2.4	3.4	3.0	8.1	7.2
Impaired	0.06	0.06	0.2	0.1	0.2	0.2	0.3	0.4	0.8	0.8
Ratio <sup>2</sup> (bps)	12	10	110	98	953	875	138	126	122	108

1. Allowance for Credit Losses (ACL) excludes the impact of acquired credit-impaired loans.  
 2. Coverage Ratio - Total allowance for credit losses as a % of gross loans and acceptances (excludes ACL)  
 3. U.S. Strategic Cards Partners' Share represents the retailer program partners' share of the U.S. Strategic Cards Portfolio ACL.  
 4. Consumer instalment and other personal includes the HELOC, Indirect Auto and Other Personal portfolios.



# Appendix



# Q2 2021: Items of Note

	(\$MM)		EPS (\$) <sup>1</sup>	Segment	Revenue/ Expense Line Item <sup>5</sup>
	Pre Tax	After Tax			
<b>Reported net income and EPS (diluted)</b>		<b>3,695</b>	<b>1.99</b>		
<b>Items of note</b>					
Amortization of acquired intangibles <sup>2</sup>	69	62	0.03	Corporate	page 12, line 14
Acquisition and integration charges related to Schwab <sup>3</sup>	19	18	0.01	Corporate	page 12, line 15
<b>Excluding Items of Note above</b>					
<b>Adjusted<sup>4</sup> net income and EPS (diluted)</b>		<b>3,775</b>	<b>2.04</b>		

1. EPS is computed by dividing net income available to common shareholders by the weighted-average number of shares outstanding during the period. Numbers do not add due to rounding.
2. Amortization of acquired intangibles relates to intangibles acquired as a result of asset acquisitions and business combinations, including the after-tax amounts for amortization of acquired intangibles relating to the share of net income from investment in Schwab. Although the amortization of software and asset servicing rights are recorded in amortization of intangibles, they are not included for purposes of the items of note. For additional information on the impact of adjustments in comparative periods, please refer to page 4 of the Bank's Q2 2021 Supplementary Financial Information package, which is available on our website at [www.td.com/investor](http://www.td.com/investor).
3. Acquisition and integration charges related to the Schwab transaction include the Bank's own integration costs, as well as the Bank's share of acquisition and integration charges associated with Schwab's acquisition of TD Ameritrade on an after-tax basis, both reported in the Corporate segment. For additional information on the impact of adjustments in comparative periods, please refer to page 4 of the Bank's Q2 2021 Supplementary Financial Information package.
4. Adjusted results are defined in footnote 1 on slide 4.
5. This column refers to specific pages of the Bank's Q2 2021 Supplementary Financial Information package.



# U.S. Strategic Card Portfolio: Accounting



Values below are shown for illustrative purposes only. The percent share is representative of the agreements with the retailer card partners, but the exact split differs by partner.

Illustrative Example	\$MM
Credit Card Portfolio	1,000
Revenue	150
PCL	(50)
Risk-Adjusted Profit	100

## Mechanics:

TD collects revenue and establishes PCL, then pays partners their share of risk-adjusted profit as determined by the agreement ('payment' in table below).

## Illustrative Example: Assuming 80% retailer share / 20% TD share

P&L Presentation (\$MM)	Total Bank	U.S. Retail	Corporate
Revenue	Gross at 100% = 150	Net at 20% = 30	Net at 80% = 120
PCL	Gross at 100% = (50)	Net at 20% = (10)	Net at 80% = (40)
Non-Interest Expense	Payment at 80% = (80)	-	Payment at 80% = (80)
<b>Net Income</b>	<b>Net at 20% = 20</b>	<b>Net at 20% = 20</b>	<b>-</b>

Note: The Bank's U.S. strategic cards portfolio comprises agreements with certain U.S. retailers pursuant to which TD is the U.S. issuer of private label and co-branded consumer credit cards to their U.S. customers. Under the terms of the individual agreements, the Bank and the retailers share in the profits generated by the relevant portfolios after credit losses. Under IFRS, TD is required to present the gross amount of revenue and provisions for credit losses related to these portfolios in the Bank's Consolidated Statement of Income. At the segment level, the retailer program partners' share of revenues and credit losses is presented in the Corporate segment, with an offsetting amount (representing the partners' net share) recorded in Non-interest expenses, resulting in no impact to Corporate reported Net income (loss). The Net income (loss) included in the U.S. Retail segment includes only the portion of revenue and credit losses attributable to TD under the agreements.

# Total Bank PTPP<sup>1</sup> & Operating Leverage<sup>2,7</sup>

(Modified for U.S. Strategic Card Portfolio accounting and other items)



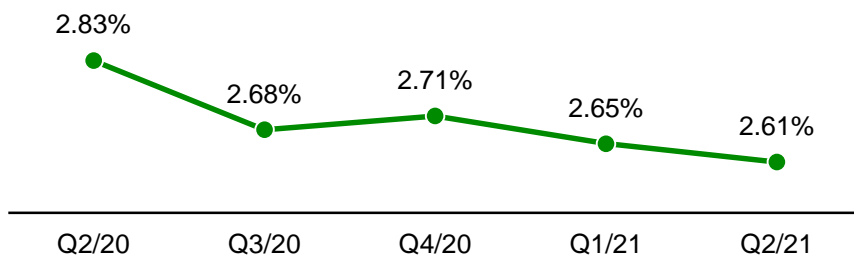
TOTAL BANK		Q2 2021		Q1 2021		Q2 2020		SFI Reference
		Revenue	Expenses	Revenue	Expenses	Revenue	Expenses	
1	Reported Results (\$MM)	10,228	5,729	10,812	5,784	10,528	5,121	Page 2, L3 & L6
2	Revenue (YoY %)	-2.8%		1.9%		2.9%		
3	Expenses (YoY %)	11.9%		5.8%		-2.4%		
4	Operating Leverage	-14.7%		-3.9%		5.4%		
5	PTPP	4,499		5,028		5,407		
6	PTPP (QoQ %)	-10.5%		-18.0%		5.2%		
7	PTPP (YoY %)	-16.8%		-2.2%		8.6%		
8	Adjusted Results (\$MM) <sup>3</sup>	10,228	5,691	10,812	5,744	10,528	5,051	Page 2, L18 & L19
9	Minus: U.S. Retail value in C\$ <sup>4</sup>	2,613	1,594	2,684	1,688	2,802	1,680	Page 9, L3 & L7
10	Plus: U.S. Retail value in US\$ <sup>4</sup>	2,076	1,267	2,086	1,313	2,037	1,218	Page 10, L3 & L7
11	Minus: Insurance fair value change <sup>5</sup>	(57)		7		19		Page 6, L12
12	Plus: Corporate PCL <sup>6</sup>		(64)		16		554	Page 12, L6
13	Subtotal	9,748	5,300	10,207	5,385	9,744	5,143	
14	Line 13 Revenue (YoY %)	0.0%		3.3%		3.1%		
15	Line 13 Expenses (YoY %)	3.1%		3.4%		4.6%		
16	Line 13 Operating Leverage	-3.0%		-0.1%		-1.6%		
17	Line 13 PTPP	4,448		4,822		4,601		
18	Line 13 PTPP (QoQ %)	-7.8%		8.8%		-1.6%		
19	Line 13 PTPP (YoY %)	-3.3%		3.1%		1.4%		

1. Pre-tax, pre-provision earnings (PTPP) is a non-GAAP measure that is typically calculated by subtracting expenses from revenues. At the total bank level, TD calculates PTPP as the difference between adjusted revenue (U.S. Retail in \$US) net of fair value changes in investments supporting insurance claims liabilities, and adjusted expenses (U.S. Retail in \$US), grossed up by the retailer program partners' share of PCL for the Bank's U.S. strategic card portfolio.
2. Operating leverage is a non-GAAP measure that is typically calculated by dividing revenue growth by expense growth. At the total bank level, TD calculates operating leverage as the difference between the % change in adjusted revenue (U.S. Retail in source currency) net of fair value changes in investments supporting insurance claims liabilities, and the % change in adjusted expenses (U.S. Retail in source currency) grossed up by the retailer program partners' share of PCL for the Bank's U.S. strategic card portfolio.
3. Adjusted results are defined in footnote 1 on slide 4.
4. Adjusts for the impact of foreign exchange on the U.S. Retail Bank by using source currency figures.
5. Adjusts for fair value changes in investments supporting insurance claims liabilities, as reported on page 6, line 12 of the SFI (Income (loss) from Financial Instruments designated at FVTPL – Related to Insurance Subsidiaries).
6. Adjusts for the impact of the accounting requirements for the U.S. strategic card portfolio. Subtracting the partners' share of the PCL removes a source of volatility that is not reflective of the Bank's underlying economic exposure. This can be done by adding Corporate PCL (which consists solely of the partners' share of the PCL) back to non-interest expenses. See slide 21 for further information.
7. Numbers may not add due to rounding.

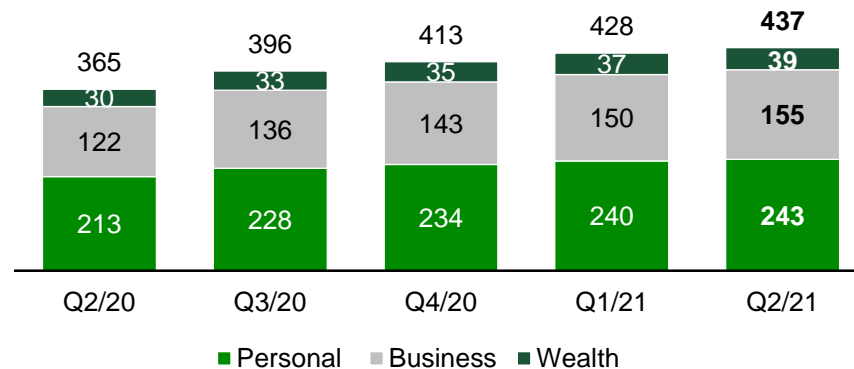
# Canadian Retail



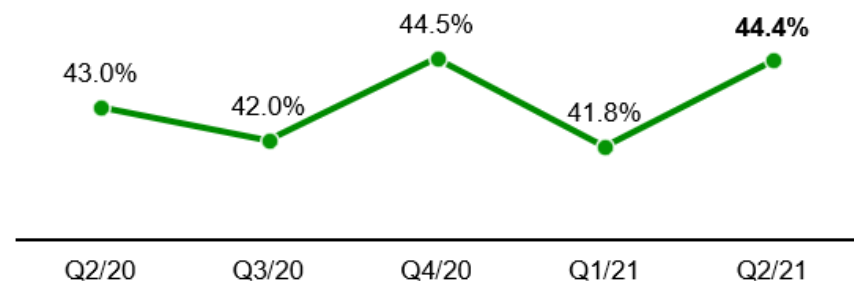
## Net Interest Margin



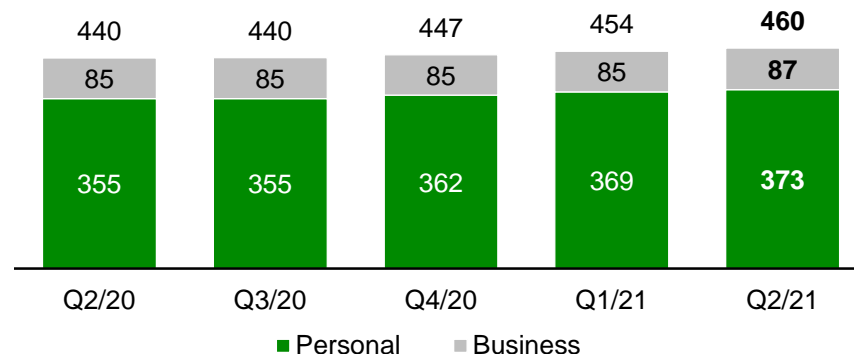
## Average Deposits \$B<sup>2</sup>



## Efficiency Ratio<sup>1</sup>



## Average Loans \$B<sup>2</sup>

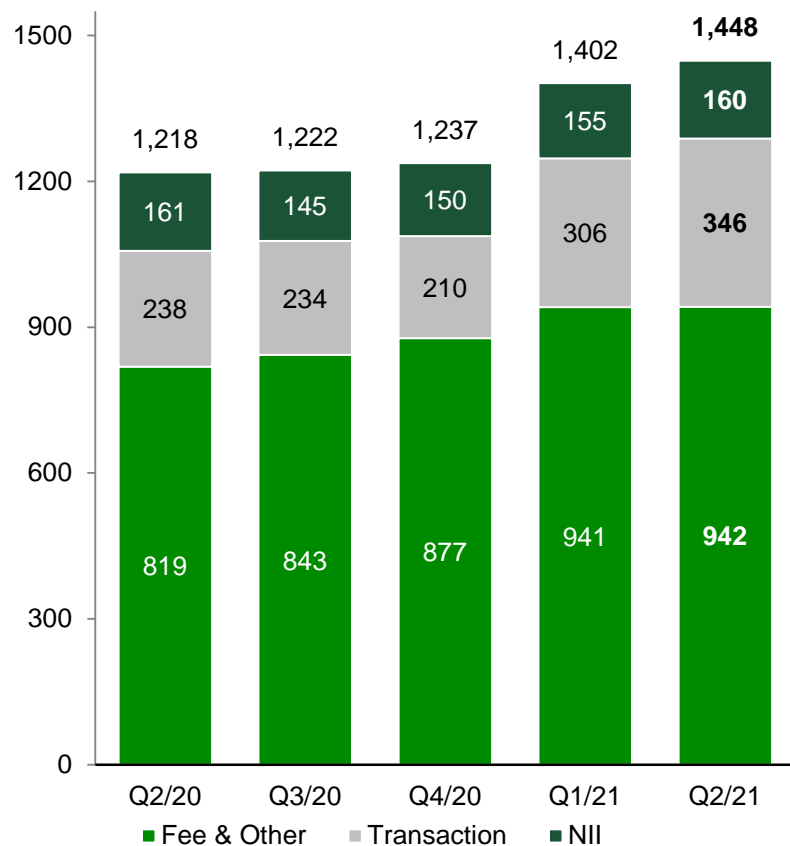


1. The Canadian Retail efficiency ratio is shown on a reported basis.  
 2. Numbers may not add due to rounding.

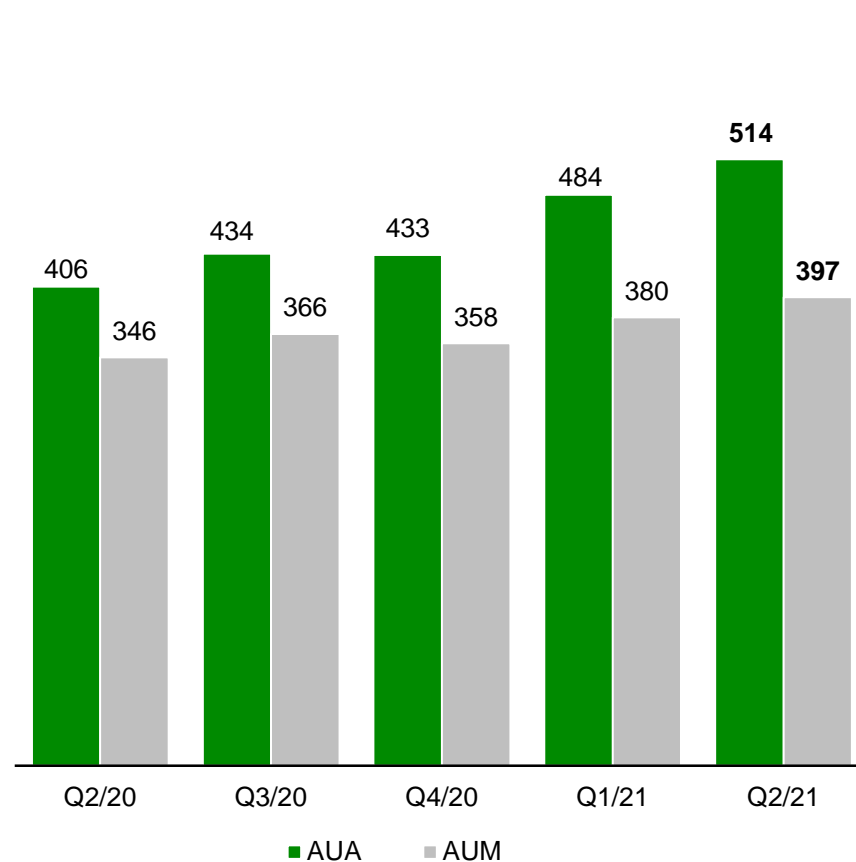
# Canadian Retail Wealth



**Wealth Revenue \$MM**



**Wealth Assets \$B<sup>1</sup>**

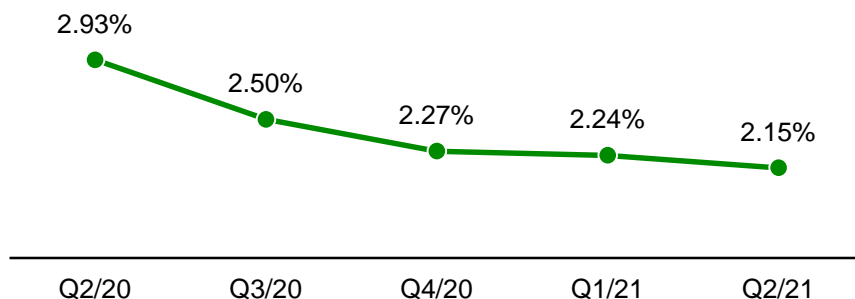


1. Canadian Retail assets include assets under management (AUM) and assets under administration (AUA).

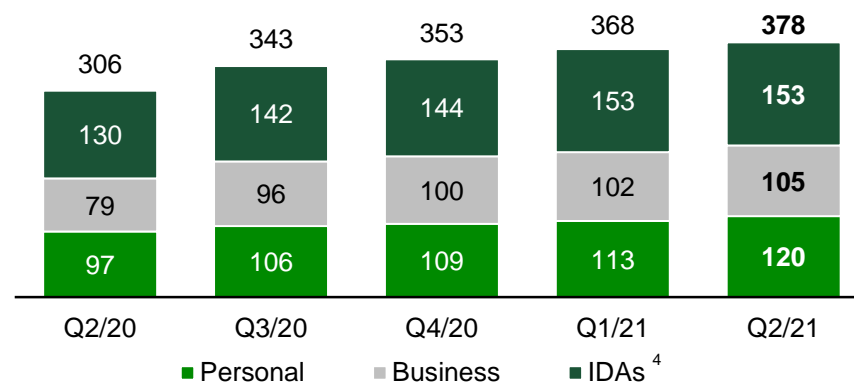
# U.S. Retail



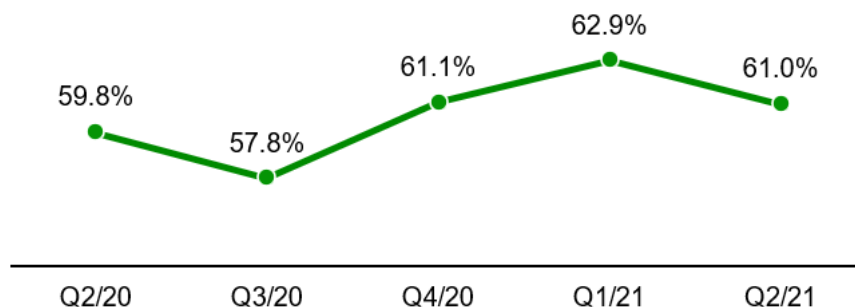
## Net Interest Margin<sup>1,2</sup>



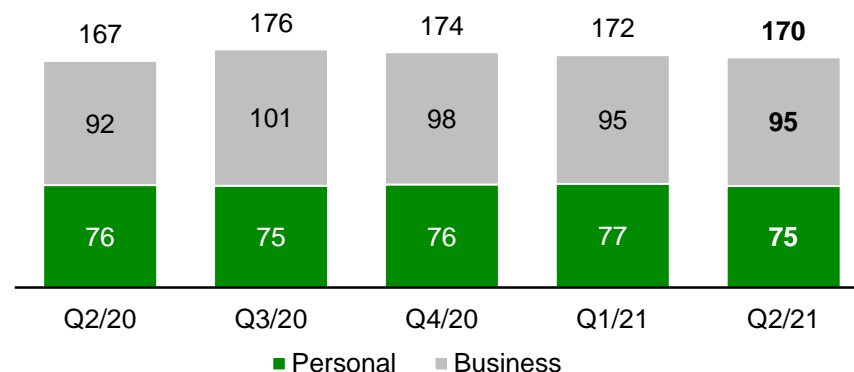
## Average Deposits US\$B<sup>5</sup>



## Efficiency Ratio<sup>3</sup>



## Average Loans US\$B<sup>5</sup>

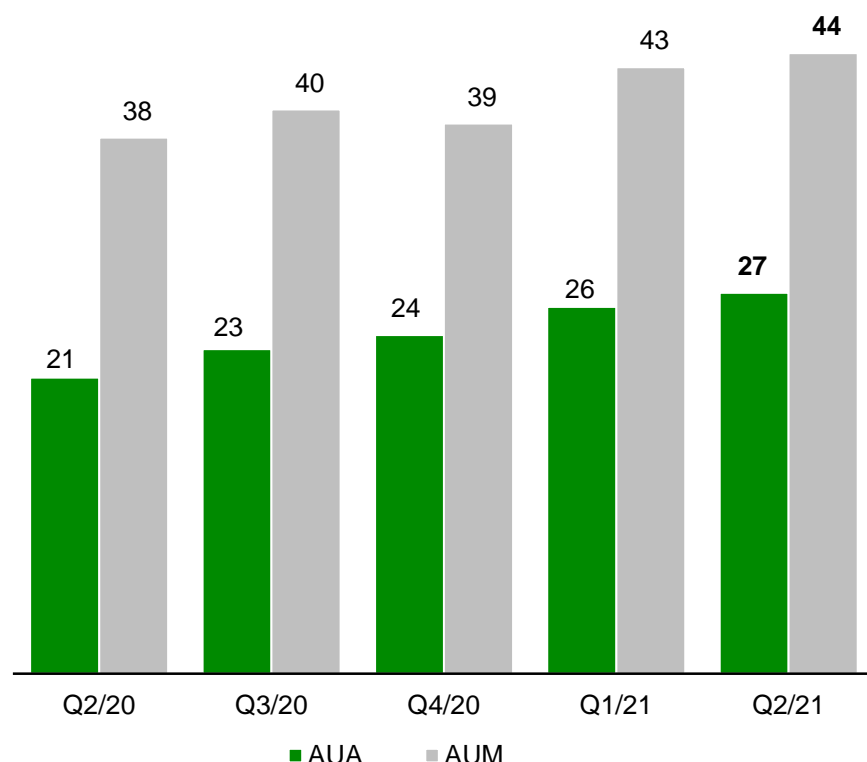


1. Net interest margin excludes the impact related to sweep deposits arrangements and the impact of intercompany deposits and cash collateral. In addition, the value of tax-exempt interest income is adjusted to its equivalent before-tax value.
2. The impact from certain treasury and balance sheet management activities relating to the U.S. Retail segment is recorded in the Corporate segment.
3. U.S. Retail Bank efficiency ratio is shown on a reported basis in USD.
4. Insured deposit accounts.
5. Numbers may not add due to rounding.

# U.S. Retail Wealth and Schwab



## TD Wealth Assets US\$B<sup>1</sup>



## Schwab<sup>2</sup> – Q2 2021

TD's share of Schwab's net income was C\$222MM<sup>3</sup> on a reported basis, of which C\$246MM (US\$194MM) was recorded in the U.S. Retail segment

- TD's share of Schwab's net income was C\$272MM on an adjusted basis<sup>4</sup>

### Schwab Q1 2021 results:

- Reported net income of US\$1,484MM, up 87%YoY
- Adjusted<sup>3</sup> net income of US\$1,690MM, up 104% YoY
- Total client assets of ~US\$7.1 trillion, up 102% YoY
- Average trades per day of ~8.4MM, up ~6.9MM YoY

1. TD Wealth assets includes assets under management (AUM) and assets under administration (AUA).

2. TD's share of net income in US\$ is the corresponding C\$ net income contribution of Schwab to the U.S. Retail segment included in the Bank's Report to Shareholders (www.td.com/investor) for the relevant quarters, divided by the average FX rate. For additional information, please see the respective earnings release of Schwab available at <https://www.aboutschwab.com/investor-relations>

3. Non-GAAP net income is a non-GAAP financial measure as defined by SEC Regulation G. Schwab defines non-GAAP net income as net income adjusted to remove the after-tax effect of amortization of acquired intangible assets and acquisition and integration-related expenses. Schwab considers non-GAAP net income as an important measure of its financial performance because it excludes certain items that may not be indicative of Schwab's core operating results and business outlook and may be useful in evaluating the operating performance of the business and facilitating a meaningful comparison of Schwab's results in the current period to those in prior and future periods. Amortization of acquired intangible assets is excluded because management does not believe it is indicative of Schwab's underlying business performance. Non-GAAP net income should be considered in addition to, rather than as a substitute for, GAAP net income.

4. Adjusted results are defined in footnote 1 on slide 4. For further information and a reconciliation, please see slide 20.



# Schwab Equity Pickup: Reconciliation



P&L (\$MM) <sup>1</sup>	TDBG	U.S. Retail		Corporate Segment
		\$C	\$US	
<b>Reported Schwab Equity Pickup<sup>2</sup></b>	<b>222</b>	<b>246</b>	<b>194</b>	<b>(24)</b>
Amortization of Acquired Intangibles <sup>3</sup>	34	0	0	34
Acquisition and Integration Charges <sup>3,4</sup>	16	0	0	16
<b>Adjusted Schwab Equity Pickup</b>	<b>272</b>	<b>246</b>	<b>194</b>	<b>26</b>

Financial Statement Reference	TDBG	U.S. Retail	Corporate Segment
<b>Reported Schwab Equity Pickup<sup>2</sup></b>	RTS: Table 2 SFI: Page 2, L10	RTS: Table 12, Note 18 SFI: Page 9, L11	RTS: Note 18 SFI: Page 12, L10
Amortization of Acquired Intangibles <sup>3</sup>	RTS: Table 3 & Table 5 SFI: Page 4, L15	---	RTS: Table 5 & Table 14 SFI: Page 12, L14
Acquisition and Integration Charges <sup>3,4</sup>	RTS: Table 3 SFI: Page 4, L16	---	RTS: Table 14 SFI: Page 12, L15
<b>Adjusted Schwab Equity Pickup</b>	RTS: Table 3 SFI: Page 4, L9	---	Not shown

1. The Bank's share of Schwab's earnings is reported with a one-month lag.

2. Includes the net impact of internal management adjustments which are reclassified to other reporting lines in the Corporate segment.

3. The after-tax amounts for amortization of acquired intangibles and the Bank's share of acquisition and integration-related charges associated with Schwab's acquisition of TD Ameritrade are recorded in the Corporate segment equity pickup, which is shown on page 12 of the Supplemental Financial Information package on a reported basis only.

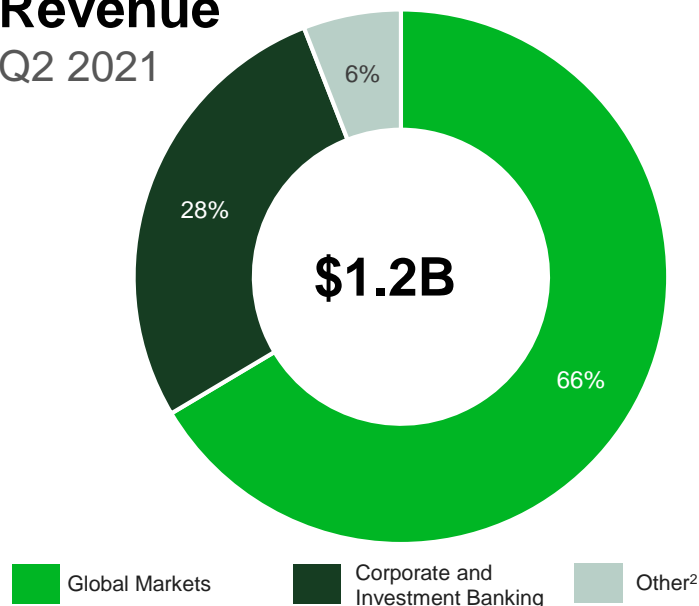
4. The Bank's own integration costs related to the Schwab transaction (\$3MM pre-tax this quarter) are reported as non-interest expenses in the Corporate segment. In the Corporate MD&A (Table 14), acquisition and integration costs of \$19MM (pre-tax) include the Bank's share of Schwab's costs and the Bank's own integration costs.



# Wholesale Banking

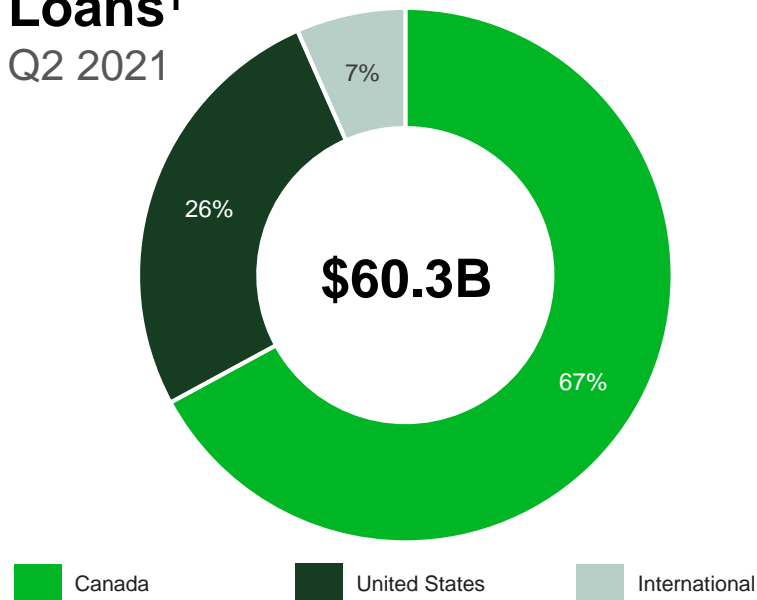
## Revenue

Q2 2021



## Loans<sup>1</sup>

Q2 2021



## Highlights

- Our Global Markets business continued to perform well as market activity normalized in the latter part of the quarter
- Our Corporate and Investment Banking business had a strong quarter and we delivered on several key client mandates
- Average loans decreased by 8% YoY reflecting elevated funding needs from our clients in the prior year and the impact of foreign exchange translation

1. Average gross lending portfolio includes gross loans and bankers' acceptances relating to Wholesale Banking, excluding letters of credit, cash collateral, credit default swaps, and allowance for credit losses.

2. Other includes the investment portfolio and other accounting adjustments.

# Gross Lending Portfolio Includes B/As



## Balances (\$B unless otherwise noted)

	Q1/21	Q2/21
<b>Canadian Retail Portfolio</b>	<b>456.7</b>	<b>466.8</b>
<b>Personal</b>	<b>371.5</b>	<b>378.9</b>
Residential Mortgages	215.3	220.5
Home Equity Lines of Credit (HELOC)	95.2	97.7
Indirect Auto	27.2	27.4
Credit Cards	14.6	14.5
Other Personal	19.2	18.8
<i>Unsecured Lines of Credit</i>	9.3	9.0
<b>Commercial Banking (including Small Business Banking)</b>	<b>85.2</b>	<b>87.9</b>
<b>U.S. Retail Portfolio (all amounts in US\$)</b>	<b>US\$ 169.7</b>	<b>US\$ 168.0</b>
<b>Personal</b>	<b>US\$ 75.2</b>	<b>US\$ 72.9</b>
Residential Mortgages	28.9	28.1
Home Equity Lines of Credit (HELOC) <sup>1</sup>	7.9	7.5
Indirect Auto	25.0	24.6
Credit Cards	12.7	12.1
Other Personal	0.7	0.6
<b>Commercial Banking</b>	<b>US\$ 94.5</b>	<b>US\$ 95.1</b>
Non-residential Real Estate	18.2	17.8
Residential Real Estate	7.7	7.8
Commercial & Industrial (C&I)	68.6	69.5
<b>FX on U.S. Personal &amp; Commercial Portfolio</b>	<b>47.2</b>	<b>38.5</b>
<b>U.S. Retail Portfolio (\$)</b>	<b>216.9</b>	<b>206.5</b>
<b>Wholesale Portfolio</b>	<b>57.1</b>	<b>59.8</b>
<b>Other<sup>2</sup></b>	<b>4.1</b>	<b>3.3</b>
<b>Total<sup>3</sup></b>	<b>734.8</b>	<b>736.4</b>

1. U.S. HELOC includes Home Equity Lines of Credit and Home Equity Loans.  
2. Includes acquired credit impaired loans and loans booked in the Corporate segment.  
3. Includes loans measured at fair value through other comprehensive income.

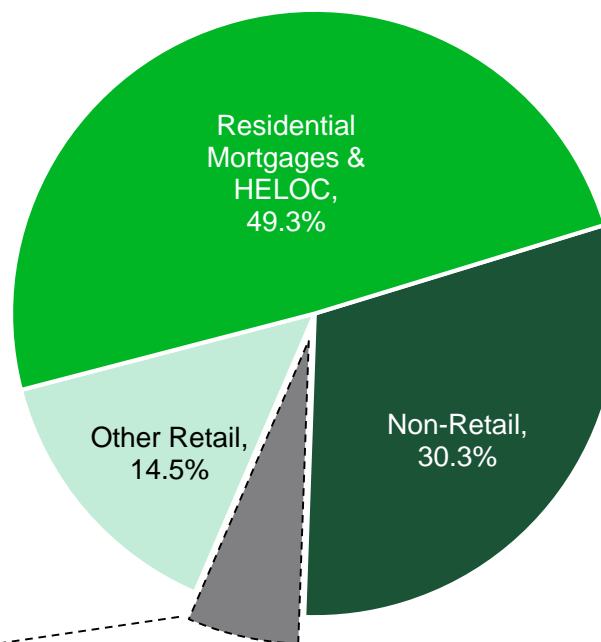
# COVID-19 Industries of Focus



## Highlights (Q2 2021)

- Gross loans and acceptances to industries of heightened focus were \$44 billion
  - Representing ~5.9% of Total Bank gross loans and acceptances
- Lending portfolio remained well diversified across industries, products and geographies
- GIL rate for industries of heightened focus was 0.84%, relative to a broader business and government GIL rate of 0.38%

Total Gross Loans & Acceptances: \$736B



### Industries of Focus<sup>1</sup>: 5.9% of Total Bank Gross Loans & Acceptances

#### Commercial Real Estate

- Retail CRE: \$10.4B, 1.4%
- Office CRE (incl. Office REITs): \$9.6B, 1.3%
- U.S. Multifamily: \$8.3B, 1.1%
- Retail REITs: \$3.4B, 0.5%
- Hotel (incl. Hotel REITs): \$1.6B, 0.2%

#### Oil & Gas

- Producer and Services: \$3.8B, 0.5%

#### Retail Sector

- Non-Essential Retail: \$2.9B, 0.4%
- Restaurants: \$2.3B, 0.3%

#### Transportation

- Air Transportation: \$1.1B, 0.2%
- Cruise Lines: \$0.1B, 0.0%

1. Gross Loans and Banker's Acceptances outstanding and percentage of Gross Loans and Banker's Acceptances outstanding.

# Canadian Real Estate Secured Lending Portfolio



## Highlights (Q2 2021)

### Canadian RESL credit quality remained strong

- Uninsured and insured portfolio loan-to-value rates stable
- Less than 1% of the real estate secured lending portfolio is uninsured, has a bureau score of 650 or lower and LTV greater than 75%

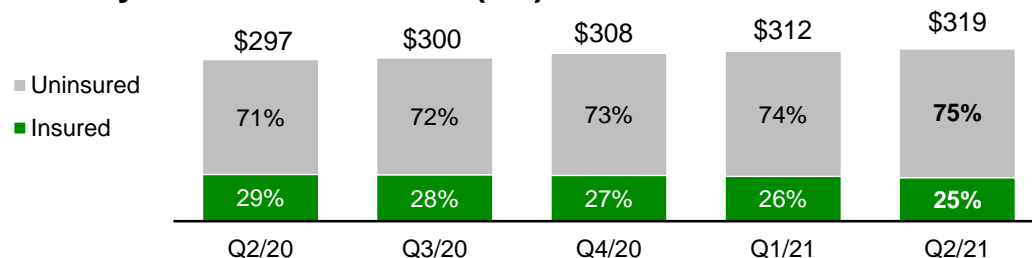
### 90% of RESL portfolio is amortizing

- 68% of HELOC portfolio is amortizing

### Condo credit quality consistent with broader portfolio

- Condo borrower RESL outstanding of \$56B with 27% insured
- Hi-rise condo construction loans is ~1% of the Canadian Commercial portfolio

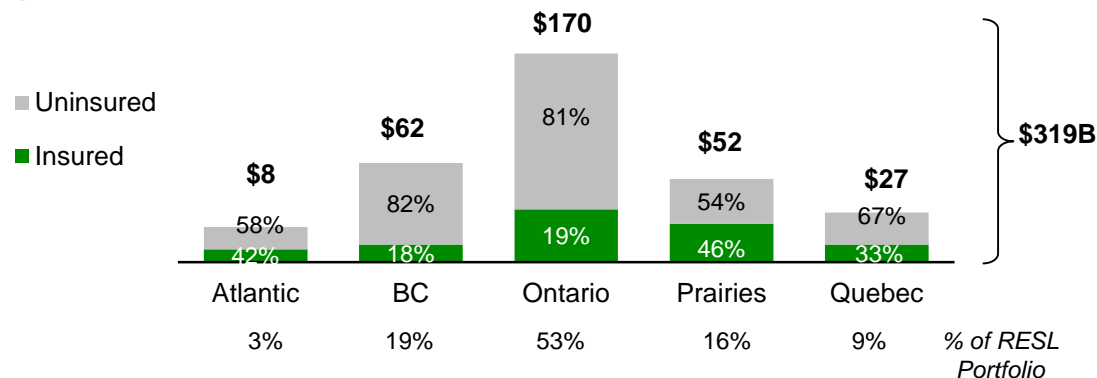
## Quarterly Portfolio Volumes (\$B)



## Canadian RESL Portfolio – Loan to Value (%)<sup>1</sup>

	Q2/20	Q3/20	Q4/20	Q1/21	Q2/21
Uninsured	54	53	53	52	52
Insured	53	52	52	51	51

## Regional Breakdown<sup>2</sup> (\$B)



1. RESL Portfolio Loan to Value is calculated with the Teranet-National Bank House Price Index™ and weighted by the total exposure. The Teranet-National Bank House Price Index™ is a trademark of Teranet Enterprises Inc. and National Bank of Canada and has been licensed for internal use by The Toronto-Dominion Bank's Real Estate Secured Lending team only.

2. The territories are included as follows: Yukon is included in British Columbia; Nunavut is included in Ontario; and Northwest Territories is included in the Prairies region.

# Canadian Personal Banking



## Highlights

- Gross impaired loans decreased quarter-over-quarter
- LTV remained stable across regions quarter-over-quarter

## Canadian Personal Banking (Q2/21)

	Gross Loans (\$B)	GIL (\$MM)	GIL/Loans (%)
Residential Mortgages	220.5	299	0.14
Home Equity Lines of Credit (HELOC)	97.7	154	0.16
Indirect Auto	27.4	56	0.20
Credit Cards	14.5	88	0.61
Other Personal	18.8	39	0.21
<i>Unsecured Lines of Credit</i>	9.0	25	0.28
<b>Total Canadian Personal Banking</b>	<b>378.9</b>	<b>636</b>	<b>0.17</b>
Change vs. Q1/21	7.4	(106)	(0.03)

## Canadian RESL Portfolio – Loan to Value by Region (%)<sup>1,2</sup>

	Q1/21			Q2/21		
	Mortgage	HELOC	Total RESL	Mortgage	HELOC	Total RESL
Atlantic	59	45	55	58	44	54
BC	54	44	50	54	43	50
Ontario	53	42	49	53	42	49
Prairies	65	54	61	65	53	61
Quebec	59	52	57	59	52	56
<b>Canada</b>	<b>56</b>	<b>45</b>	<b>52</b>	<b>56</b>	<b>45</b>	<b>51</b>

1. RESL Portfolio Loan to Value is calculated with the Teranet-National Bank House Price Index™ and weighted by the total exposure. The Teranet-National Bank House Price Index™ is a trademark of Teranet Enterprises Inc. and National Bank of Canada and has been licensed for internal use by The Toronto-Dominion Bank's Real Estate Secured Lending team only.

2. The territories are included as follows: Yukon is included in British Columbia; Nunavut is included in Ontario; and Northwest Territories is included in the Prairies region.



# Canadian Commercial and Wholesale Banking



## Highlights

- Quarter-over-quarter gross impaired loan increase largely reflected in:
  - The Wholesale segment in the Pipelines, oil and gas sector

## Canadian Commercial and Wholesale Banking (Q2/21)

	Gross Loans/ BAs (\$B)	GIL (\$MM)	GIL/Loans (%)
Commercial Banking <sup>1</sup>	87.9	495	0.56
Wholesale	59.8	69	0.12
<b>Total Canadian Commercial and Wholesale</b>	<b>147.7</b>	<b>564</b>	<b>0.38</b>
Change vs. Q1/21	5.4	78	0.04

## Industry Breakdown<sup>1</sup>

	Gross Loans/ BAs (\$B)	GIL (\$MM)
Real Estate – Residential	23.2	9
Real Estate – Non-residential	19.1	5
Financial	31.0	-
Govt-PSE-Health & Social Services	14.1	49
Pipelines, Oil and Gas	6.7	116
Metals and Mining	1.4	16
Forestry	0.6	-
Consumer <sup>2</sup>	5.8	138
Industrial/Manufacturing <sup>3</sup>	7.1	106
Agriculture	9.3	16
Automotive	5.8	42
Other <sup>4</sup>	23.6	67
<b>Total</b>	<b>147.7</b>	<b>564</b>

1. Includes Small Business Banking and Business Credit Cards.

2. Consumer includes: Food, Beverage and Tobacco; Retail Sector.

3. Industrial/Manufacturing includes: Industrial Construction and Trade Contractors; Sundry Manufacturing and Wholesale.

4. Other includes: Power and Utilities; Telecommunications, Cable and Media; Transportation; Professional and Other Services; Other.

# U.S. Personal Banking (USD)



## Highlights

- Gross impaired loans decreased quarter-over-quarter

### U.S. Personal Banking<sup>1</sup> (Q2/21)

	Gross Loans (\$B)	GIL (\$MM)	GIL/Loans (%)
Residential Mortgages	28.1	335	1.19
Home Equity Lines of Credit (HELOC) <sup>2</sup>	7.5	294	3.91
Indirect Auto	24.6	179	0.73
Credit Cards	12.1	130	1.08
Other Personal	0.6	4	0.76
<b>Total U.S. Personal Banking (USD)</b>	<b>72.9</b>	<b>942</b>	<b>1.29</b>
Change vs. Q1/21 (USD)	(2.3)	(85)	(0.08)
Foreign Exchange	16.7	217	n/a
<b>Total U.S. Personal Banking (CAD)</b>	<b>89.6</b>	<b>1,159</b>	<b>1.29</b>

### U.S. Real Estate Secured Lending Portfolio<sup>1</sup>

Indexed Loan to Value (LTV) Distribution and Refreshed FICO Scores<sup>3</sup>

Current Estimated LTV	Residential Mortgages (%)	1 <sup>st</sup> Lien HELOC (%)	2 <sup>nd</sup> Lien HELOC (%)	Total (%)
>80%	7	3	8	6
61-80%	39	25	48	39
<=60%	54	72	44	55
<b>Current FICO Score &gt;700</b>	<b>92</b>	<b>91</b>	<b>89</b>	<b>91</b>

1. Excludes acquired credit-impaired loans.

2. HELOC includes Home Equity Lines of Credit and Home Equity Loans.

3. Loan To Value based on authorized credit limit and Loan Performance Home Price Index as of February 2021. FICO Scores updated March 2021.

# U.S. Commercial Banking (USD)



## Highlights

- Gross impaired loans decreased quarter-over-quarter largely related to the Commercial & Industrial portfolio

## U.S. Commercial Banking<sup>1</sup> (Q2/21)

	Gross Loans/ BAs (\$B)	GIL (\$MM)	GIL/Loans (%)
<b>Commercial Real Estate (CRE)</b>	<b>25.6</b>	<b>144</b>	<b>0.56</b>
Non-residential Real Estate	17.8	105	0.59
Residential Real Estate	7.8	39	0.50
<b>Commercial &amp; Industrial (C&amp;I)</b>	<b>69.5</b>	<b>218</b>	<b>0.31</b>
<b>Total U.S. Commercial Banking (USD)</b>	<b>95.1</b>	<b>362</b>	<b>0.38</b>
Change vs. Q1/21 (USD)	0.6	(41)	(0.05)
Foreign Exchange	21.8	82	n/a
<b>Total U.S. Commercial Banking (CAD)</b>	<b>116.9</b>	<b>444</b>	<b>0.38</b>

## Commercial Real Estate

	Gross Loans/ BAs (US\$B)	GIL (US\$MM)
Office	5.5	27
Retail	5.6	49
Apartments	6.7	34
Residential for Sale	0.2	1
Industrial	1.9	2
Hotel	0.8	26
Commercial Land	0.1	-
Other	4.8	5
<b>Total CRE</b>	<b>25.6</b>	<b>144</b>

## Commercial & Industrial

	Gross Loans/ BAs (US\$B)	GIL (US\$MM)
Health & Social Services	11.8	21
Professional & Other Services	9.9	65
Consumer <sup>2</sup>	8.5	41
Industrial/Mfg <sup>3</sup>	7.2	22
Government/PSE	11.4	4
Financial	4.2	6
Automotive	3.3	3
Other <sup>4</sup>	13.2	56
<b>Total C&amp;I</b>	<b>69.5</b>	<b>218</b>

1. Excludes acquired credit-impaired loans.

2. Consumer includes: Food, beverage and tobacco; Retail sector.

3. Industrial/Manufacturing includes: Industrial construction and trade contractors; Sundry manufacturing and wholesale.

4. Other includes: Agriculture; Power and utilities; Telecommunications, cable and media; Transportation; Resources; Other.

# Investor Relations Contacts



**Phone:**

(416) 308-9030 or 1 (866) 486-4826

**Email:**

[tdir@td.com](mailto:tdir@td.com)

**Website:**

[www.td.com/investor](http://www.td.com/investor)

