

# SUPPLEMENTAL FINANCIAL INFORMATION

For the 3<sup>rd</sup> Quarter Ended July 31, 2007



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### For the 3rd Quarter July 31, 2007

### How the Bank Reports

The supplemental information contained in this package is designed to improve the readers' understanding of the financial performance of TD Bank Financial Group (the Bank). This information should be used in conjunction with the third quarter 2007 Report to Shareholders, and Investor Presentation, as well as the 2006 Consolidated Financial Statements for the year ended October 31, 2006.

The Bank prepares its financial statements in accordance with Canadian generally accepted accounting principles (GAAP) and refers to results prepared in accordance with GAAP as the "reported basis" or "reported" results. The Bank also utilizes non-GAAP financial measures referred to as "adjusted basis" or "adjusted" results to assess each of its businesses and to measure overall Bank performance. To arrive at adjusted results, the Bank removes items of note, net of income taxes, from reported results. The items of note relate to items which management does not believe are indicative of underlying business performance. The items of note are listed on page 3 of this package. The items of note include the Bank's amortization of intangible assets, which primarily relate to the Canada Trust acquisition in 2000, the TD Banknorth Inc. (TD Banknorth) acquisition in 2005, and the acquisitions by TD Banknorth of Hudson United Bancorp (Hudson) in 2006 and Interchange Financial Services Corporation (Interchange) in 2007, and the amortization of intangibles included in equity in net income of TD Ameritrade. The Bank believes that adjusted results provides the reader with a better understanding of how management views the Bank's performance.

As explained, adjusted results are different from reported results determined in accordance with GAAP. Adjusted results, items of note and related terms are non-GAAP financial measures as these are not defined terms under GAAP, and, therefore, may not be comparable to similar terms used by other issuers. A reconciliation between the Bank's reported and adjusted results is provided on page 6 of the Bank's third quarter 2007 Report to Shareholders.

### Segmented Information

For management reporting purposes, the Bank's operations are organized into the following four operating business segments: Canadian Personal and Commercial Banking, Wealth Management, U.S. Personal and Commercial Banking and Wholesale Banking. The Bank's other activities are grouped into the Corporate segment.

The Bank's management reporting process measures the performance of the segments based on our management structure and is not necessarily comparable with other financial services companies. Results of each business segment reflect revenues, expenses, assets and liabilities generated by the businesses in that segment. Due to the complexity of the Bank, its management reporting model uses various estimates, assumptions, allocations and risk-based methodologies for funds transfer pricing, inter-segment revenues, income tax rates, capital, indirect expenses and cost transfers to measure business segment results. Transfer pricing of funds is generally applied at market rates. Inter-segment revenues are negotiated between each business segment and approximate the value provided by the distributing segment. Income tax expense or benefit is generally applied to each segment based on a statutory tax rate and may be adjusted for items and activities unique to each segment.

The Bank measures and evaluates the performance of each segment based on adjusted net income available to common shareholders, economic profit and return on invested capital. Economic profit is adjusted net income available to common shareholders, less a charge for average invested capital. Each segment's invested capital represents the capital required for economic risks, including credit, market and operational risks, plus the purchased amounts of goodwill and intangible assets, net of impairment write downs. Return on invested capital is adjusted net income available to common shareholders, divided by average invested capital. Economic profit and return on invested capital are not defined terms under GAAP and, therefore, not comparable to similar terms used by other issuers. A reconciliation between the Bank's economic profit, return on invested capital and adjusted net income is provided on page 7 of the Bank's third quarter 2007 Report to Shareholders.

Amortization of intangible expense is included in the Corporate segment. Accordingly, net income for the operating business segments is presented before amortization of intangibles, as well as any other items of note not attributed to the operating segments. Net interest income, primarily within Wholesale Banking, is calculated on a taxable equivalent basis (TEB), which means that the value of the non-taxable or tax-exempt income, including dividends, is adjusted to its equivalent before-tax value. Using TEB allows the Bank to measure income from all securities and loans consistently and makes for a more meaningful comparison of net interest income with similar institutions. The TEB adjustment, reflected in the Wholesale Banking segment, is eliminated in the Corporate segment.

For more information, see the "Business Focus" section of the 2006 Annual Report and Note 24 to the 2006 audited Consolidated Financial Statements.



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Certain comparative amounts have been reclassified to conform with current period presentation

| Highlights  |           |          |                |                |                |                |                |                  |                |                | TD             | Bank           | Financi        | al Grou        | p              |
|---|-----------|----------|----------------|----------------|----------------|----------------|----------------|------------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
|   |           | LINE     |                | 2007           |                |                | 2              | 006              |                | 20             | 005            | Year           | to Date        | Ful            | l Year         |
| FOR THE PERIOD ENDED  |           | #        | Q3             | Q2             | Q1             | Q4             | Q3             | Q2               | Q1             | Q4             | Q3             | 2007           | 2006           | 2006           | 2005           |
| ncome statement (\$millions)  |           |          |                |                |                |                |                |                  |                |                |                |                |                |                |                |
| Net interest income   | (page 10) | 1        | \$ 1,783       | \$ 1,662       | \$ 1,671       | \$ 1,714       | \$ 1,623       | \$ 1,427         | \$ 1,607       | \$ 1,641       | \$ 1,563       | \$ 5,116       | \$ 4,657       | \$ 6,371       | \$ 6,008       |
| Other income  | (page 11) | 2        | 1,868          | 1,854          | 1,807          | 1,580          | 1,665          | 1,691            | 1,797          | 1,442          | 1,535          | 5,529          | 5,153          | 6,733          | 5,889          |
| Total revenues  | u 0 /     | 3        | 3,651          | 3,516          | 3,478          | 3,294          | 3,288          | 3,118            | 3,404          | 3,083          | 3,098          | 10,645         | 9,810          | 13,104         | 11,897         |
| Dilution gain on investments, net of costs                                  |           | 4        | -              | -              | -              | -              | -              | (5)              | 1,564          | -              | -              | -              | 1,559          | 1,559          | -              |
| Provision for (reversal of) credit losses                                   | (page 18) | 5        | 171            | 172            | 163            | 170            | 109            | 16               | 114            | (15)           | 40             | 506            | 239            | 409            | 55             |
| Non-interest expenses   | (page 12) | 6        | 2,185          | 2,269          | 2,194          | 2,187          | 2,147          | 2,103            | 2,290          | 2,203          | 2,577          | 6,648          | 6,540          | 8,727          | 8,782          |
| Net income before provision for income taxes                                |           | 7        | 1,295          | 1,075          | 1,121          | 937            | 1,032          | 994              | 2,564          | 895            | 481            | 3,491          | 4,590          | 5,527          | 3,060          |
| Provision for income taxes  |           | 8        | 248            | 234            | 218            | 175            | 235            | 244              | 220            | 253            | 12             | 700            | 699            | 874            | 699            |
| ncome before non-controlling interests in subsidiaries                      |           | 9        | 1,047          | 841            | 903            | 762            | 797            | 750              | 2,344          | 642            | 469            | 2,791          | 3,891          | 4,653          | 2,361          |
| Non-controlling interests in subsidiaries                                   | (page 21) | 10       | 13             | 27             | 47             | 48             | 52             | 47               | 37             | 53             | 58             | 87             | 136            | 184            | 132            |
| Equity in net income of associated company, net of income taxes             | (page 21) | 11       | 69             | 65             | 65             | 48             | 51             | 35               | _              | -              | -              | 199            | 86             | 134            | -              |
| Net income - reported   | (1-5-)    | 12       | 1,103          | 879            | 921            | 762            | 796            | 738              | 2,307          | 589            | 411            | 2.903          | 3,841          | 4,603          | 2,229          |
| Adjustment for items of note, net of income taxes                           | (page 3)  | 13       | 61             | 116            | 88             | 113            | 90             | 42               | (1,472)        | 176            | 328            | 265            | (1,340)        | (1,227)        | 632            |
| Net income - adjusted   | (1-5)     | 14       | 1.164          | 995            | 1,009          | 875            | 886            | 780              | 835            | 765            | 739            | 3,168          | 2,501          | 3,376          | 2,861          |
| Preferred dividends   |           | 15       | 2              | 7              | 6              | 5              | 6              | 6                | 5              | -              | -              | 15             | 17             | 22             | _,             |
| Net income available to common shareholders - adjusted                      |           | 16       | \$ 1,162       | \$ 988         | \$ 1,003       | \$ 870         | \$ 880         | \$ 774           | \$ 830         | \$ 765         | \$ 739         | \$ 3,153       | \$ 2,484       | \$ 3,354       | \$ 2,861       |
| Per common share <sup>1</sup> and average number of shares                  |           |          |                |                |                |                | *              |                  |                |                |                |                |                |                |                |
| Basic net income - reported   |           | 17       | \$ 1.53        | \$ 1.21        | \$ 1.27        | \$ 1.05        | \$ 1.10        | \$ 1.02          | \$ 3.23        | \$.83          | \$.58          | \$ 4.02        | \$ 5.34        | \$ 6.39        | \$ 3.22        |
| - adjusted  |           | 18       | 1.61           | 1.37           | 1.40           | 1.21           | 1.22           | 1.10             | 1.16           | 1.08           | 1.04           | 4.39           | 3.49           | 4.70           | 4.17           |
| Diluted net income - reported   |           | 19       | 1.51           | 1.20           | 1.26           | 1.04           | 1.09           | 1.01             | 3.20           | .82            | .58            | 3.98           | 5.30           | 6.34           | 3.20           |
| - adjusted  |           | 20       | 1.60           | 1.36           | 1.38           | 1.20           | 1.21           | 1.09             | 1.15           | 1.06           | 1.04           | 4.34           | 3.46           | 4.66           | 4.14           |
| Average number of common shares outstanding - basic (millions)<br>- diluted |           | 21<br>22 | 719.5<br>726.9 | 719.1<br>725.9 | 718.3<br>724.9 | 719.7<br>726.0 | 719.1<br>724.7 | 715.7<br>722.5   | 712.5<br>718.9 | 710.0<br>716.1 | 707.6<br>713.4 | 719.0<br>725.9 | 715.8<br>722.1 | 716.8<br>723.0 | 691.3<br>696.9 |
|   |           |          |                |                |                |                |                |                  |                |                |                |                |                |                |                |
| Balance sheet (\$billions)  |           |          |                |                |                |                |                |                  |                |                |                |                |                |                |                |
| Total assets  | (page 13) | 23       | \$ 403.9       | \$ 396.7       | \$ 408.2       | \$ 392.9       | \$ 385.8       | \$ 388.6         | \$ 384.4       | \$ 365.2       | \$ 368.4       | \$ 403.9       | \$ 385.8       | \$ 392.9       | \$ 365.2       |
| Total shareholders' equity  | (page 19) | 24       | 21.0           | 21.8           | 21.0           | 19.6           | 19.4           | 19.3             | 18.5           | 15.9           | 15.8           | 21.0           | 19.4           | 19.6           | 15.9           |
| Unrealized gain on securities <sup>2,3</sup> (\$millions)                   | (page 14) | 25       | 1,010          | 1,027          | 990            | 774            | 707            | 706              | 806            | 750            | 733            | 1,010          | 707            | 774            | 750            |
| Capital and Risk Metrics (\$billions)                                       |           |          |                |                |                |                |                |                  |                |                |                |                |                |                |                |
| Risk-weighted assets (RWA)  | (page 22) | 26       | \$ 150.8       | \$ 149.4       | \$ 149.1       | \$ 141.9       | \$ 139.1       | \$ 135.8         | \$ 135.9       | \$ 130.0       | \$ 130.5       | \$ 150.8       | \$ 139.1       | \$ 141.9       | \$ 130.0       |
| Tier 1 capital  | (page 22) | 27       | 15.4           | 14.7           | 17.7           | 17.1           | 16.8           | 16.4             | 16.1           | 13.1           | 13.1           | 15.4           | 16.8           | 17.1           | 13.1           |
| Tangible common equity  | (page 22) | 28       | 10.7           | 10.5           | 13.4           | 12.9           | 12.7           | 12.3             | 12.0           | 9.6            | 9.1            | 10.7           | 12.7           | 12.9           | 9.6            |
| Tier 1 capital ratio  | (page 22) | 29       | 10.2 %         | 9.8 %          |                |                |                |                  |                | 10.1 %         | -              | 10.2 %         |                | 12.0 %         |                |
| Total capital ratio   | (page 22) | 30       | 13.3           | 12.3           | 14.1           | 13.1           | 13.2           | 14.1             | 13.8           | 13.2           | 13.3           | 13.3           | 13.2           | 13.1           | 13.2           |
| Tangible common equity as a percentage of RWA                               | (page 22) | 31       | 7.1            | 7.0            | 9.0            | 9.1            | 9.1            | 9.0              | 8.8            | 7.4            | 7.0            | 7.1            | 9.1            | 9.1            | 7.4            |
| After-tax impact of 1% increase in interest rates on                        | (         | -        |                |                |                |                | ••••           |                  |                |                |                |                |                | ••••           |                |
| Common shareholders' equity (\$millions)                                    |           | 32       | \$ (20)        | \$ (33)        | \$5            | \$ (20)        | \$ (14)        | \$2              | \$5            | \$ (61)        | \$ (66)        | \$ (20)        | \$ (14)        | \$ (20)        | \$ (61)        |
| Annual net income (\$millions)  |           | 33       | (18)           | ¢ (00)<br>(10) | 2              | ¢ (20)<br>(4)  | ÷ (.+)         | φ <u>2</u><br>12 | 15             | (20)           | ¢ (00)<br>(19) | (18)           | - ()           | φ (20)<br>(4)  | (20)           |
| Net impaired loans (\$millions)   | (page 17) | 34       | (767)          | (775)          | (855)          | (871)          | (889)          | (909)            | (968)          | (921)          | (905)          | (767)          | (889)          | (871)          | (921)          |
| Net impaired loans as a % of net loans                                      | (page 17) | 35       | (.4)%          | (.4)%          |                |                |                |                  |                | (.6)%          |                | (.4)%          | . ,            | (.5)%          |                |
| Provision for credit losses as a % of net average loans                     | (page 11) | 36       | .39            | .41            | .38            | .40            | .26            | .04              | .29            | (.04)          | .10            | .39            | .20            | .25            | .04            |
| Rating of senior debt: Moody's  |           | 30       | Aaa            | Aaa            | .30<br>Aa3     | .40<br>Aa3     | .20<br>Aa3     | .04<br>Aa3       | .29<br>Aa3     | (.04)<br>Aa3   | Aa3            | Aaa            | .20<br>Aa3     | .23<br>Aa3     | .04<br>Aa3     |
|   |           |          |                |                |                |                |                |                  |                |                |                |                |                |                |                |

<sup>1</sup> Earnings per share (EPS) is computed by dividing income by the weighted average number of shares outstanding during the period. As a result, the sum of the quarterly EPS figures may not equal the year-to-date EPS.

<sup>2</sup> Excludes debt security positions which are managed as part of hedged portfolios.

<sup>3</sup> Includes unrealized gains on available-for-sale securities which are included in other comprehensive income.

### **Shareholder Value**

|   | LINE |          | 2007     |          |          |          | 06       |          | 20       |          | Year to  | Date     | Full     | Year     |
|---|------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| FOR THE PERIOD ENDED  | #    | Q3       | Q2       | Q1       | Q4       | Q3       | Q2       | Q1       | Q4       | Q3       | 2007     | 2006     | 2006     | 2005     |
| Business performance (\$millions)                                   |      |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Net income available to common shareholders                         | 1    | \$ 1,101 | \$ 872   | \$ 915   | \$ 757   | \$ 790   | \$ 732   | \$ 2,302 | \$ 589   | \$ 411   | \$ 2,888 | \$ 3,824 | \$ 4,581 | \$ 2,229 |
| Economic profit <sup>1</sup>  | 2    | 578      | 421      | 442      | 326      | 347      | 271      | 353      | 279      | 258      | 1,447    | 981      | 1,309    | 1,062    |
| Average common equity   | 3    | 20,771   | 20,940   | 19,969   | 19,069   | 18,692   | 18,183   | 16,476   | 15,755   | 15,693   | 20,478   | 17,650   | 17,983   | 14,600   |
| Average invested capital <sup>2</sup>                               | 4    | 24,628   | 24,724   | 23,684   | 22,710   | 22,270   | 21,694   | 19,908   | 19,103   | 18,952   | 24,263   | 21,156   | 21,523   | 17,813   |
| Return on common equity   | 5    | 21.0 %   | 17.1 %   | 18.2 %   |          | 16.8 %   | 16.5 %   | 55.4 %   | 14.8 %   | 10.4 %   | 18.9 %   | 29.0 %   | 25.5 %   |          |
| Adjusted return on common equity <sup>3</sup>                       | 6    | 22.2     | 19.4     | 19.9     | 18.1     | 18.7     | 17.5     | 20.0     | 19.3     | 18.7     | 20.6     | 18.8     | 18.7     | 19.6     |
| Return on tangible common equity <sup>4</sup>                       | 7    | 46.9     | 38.3     | 38.2     | 35.6     | 38.1     | 37.0     | 43.3     | 44.1     | 45.2     | 41.0     | 39.6     | 38.6     | 36.8     |
| Return on invested capital <sup>5</sup>                             | 8    | 18.7     | 16.4     | 16.8     | 15.2     | 15.7     | 14.6     | 16.5     | 15.9     | 15.5     | 17.4     | 15.7     | 15.6     | 16.1     |
| Return on risk-weighted assets <sup>6</sup>                         | 9    | 3.07     | 2.72     | 2.74     | 2.46     | 2.54     | 2.34     | 2.48     | 2.33     | 2.27     | 2.85     | 2.46     | 2.46     | 2.42     |
| Efficiency ratio  | 10   | 59.8     | 64.5     | 63.1     | 66.4     | 65.3     | 67.6     | 46.1     | 71.5     | 83.2     | 62.5     | 57.5     | 59.5     | 73.8     |
| Effective tax rate  | 11   | 19.2     | 21.8     | 19.4     | 18.7     | 22.8     | 24.5     | 8.6      | 28.3     | 2.5      | 20.1     | 15.2     | 15.8     | 22.8     |
| Net interest margin   | 12   | 2.15     | 2.03     | 1.97     | 2.12     | 2.05     | 1.84     | 2.07     | 2.14     | 2.05     | 2.05     | 1.99     | 2.02     | 2.09     |
| Average number of full-time equivalent staff                        | 13   | 51,085   | 51,037   | 51,185   | 51,282   | 51,400   | 50,484   | 51,400   | 51,427   | 51,326   | 51,103   | 51.101   | 51,147   | 50,991   |
| Number of domestic retail outlets at period end <sup>7</sup>        | 14   | 1,091    | 1,082    | 1,075    | 1,073    | 1,051    | 1,052    | 1,050    | 1.048    | 1,034    | 1,091    | 1,051    | 1,073    | 1,048    |
| Number of U.S. retail outlets at period end <sup>7</sup>            | 15   | 612      | 633      | 613      | 618      | 620      | 630      | 425      | 425      | 424      | 612      | 620      | 618      | 425      |
| Number of retail brokerage offices at period end                    | 16   | 210      | 209      | 207      | 208      | 206      | 204      | 177      | 329      | 329      | 210      | 206      | 208      | 329      |
|   |      |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Common share performance  |      |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Closing market price  | 17   | \$ 68.26 | \$ 67.80 | \$ 69.88 | \$ 65.10 | \$ 57.75 | \$ 62.45 | \$ 60.65 | \$ 55.70 | \$ 55.90 | \$ 68.26 | \$ 57.75 | \$ 65.10 | \$ 55.70 |
| Book value per common share   | 18   | 28.65    | 29.66    | 28.64    | 26.77    | 26.36    | 26.24    | 25.25    | 22.29    | 22.25    | 28.65    | 26.36    | 26.77    | 22.29    |
| Closing market price to book value                                  | 19   | 2.38     | 2.29     | 2.44     | 2.43     | 2.19     | 2.38     | 2.40     | 2.50     | 2.51     | 2.38     | 2.19     | 2.43     | 2.50     |
| Price earnings ratio - reported <sup>8</sup>                        | 20   | 13.6     | 14.8     | 15.9     | 10.3     | 9.4      | 11.1     | 11.1     | 17.4     | 17.0     | 13.6     | 9.4      | 10.3     | 17.4     |
| - adjusted  | 21   | 12.3     | 13.2     | 14.3     | 14.0     | 12.8     | 14.4     | 14.3     | 13.5     | 14.0     | 12.3     | 12.8     | 14.0     | 13.5     |
| Total market return on common shareholders' investment <sup>9</sup> | 22   | 21.7 %   | 11.8 %   | 18.6 %   |          | 6.4 %    | 27.7 %   | 29.8 %   |          | 30.0 %   | 21.7 %   |          | 20.3 %   |          |
| Number of common shares outstanding (millions)                      | 23   | 718.3    | 719.9    | 719.0    | 717.4    | 720.8    | 718.8    | 714.7    | 711.8    | 709.0    | 718.3    | 720.8    | 717.4    | 711.8    |
| Total market capitalization (\$billions)                            | 24   | \$ 49.0  | \$ 48.8  | \$ 50.2  | \$ 46.7  | \$ 41.6  | \$ 44.9  | \$ 43.3  | \$ 39.6  | \$ 39.6  | \$ 49.0  | \$ 41.6  | \$ 46.7  | \$ 39.6  |
| Dividend performance  |      |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Dividend per common share   | 25   | \$ 0.53  | \$ 0.53  | \$ 0.48  | \$ 0.48  | \$ 0.44  | \$ 0.44  | \$ 0.42  | \$ 0.42  | \$ 0.40  | \$ 1.54  | \$ 1.30  | \$ 1.78  | \$ 1.58  |
| Dividend yield <sup>10</sup>  | 26   | 2.9 %    | 2.8 %    | 2.7 %    |          | 2.9 %    | 2.6 %    | 2.8 %    | -        | 2.8 %    | 2.9 %    |          | 2.9 %    |          |
| Common dividend payout ratio - reported                             | 27   | 34.6     | 43.8     | 37.7     | 45.8     | 40.0     | 43.0     | 13.0     | 50.6     | 68.9     | 38.4     | 24.3     | 27.9     | 49.3     |
| - adjusted  | 28   | 32.8     | 38.7     | 34.4     | 39.9     | 35.9     | 40.7     | 36.1     | 39.0     | 38.3     | 35.1     | 37.5     | 38.1     | 38.4     |

<sup>1</sup> Economic profit is adjusted net income available to common shareholders less a charge for average invested capital. The rate charged for invested capital is 9.4% in 2007, 9.5% in 2006 and 10.1% in 2005.

<sup>2</sup> Invested capital is common shareholders' equity plus the cumulative after-tax amount of purchased intangible assets amortized as of the reporting date.

<sup>3</sup> Adjusted return on common equity is adjusted net income available to common shareholders divided by average common equity.

<sup>4</sup> Return on tangible common equity is adjusted net income available to common shareholders divided by average common equity less average goodwill and intangibles.

<sup>5</sup> Return on invested capital is adjusted net income available to common shareholders divided by average invested capital.

<sup>6</sup> Return on risk-weighted assets is adjusted net income available to common shareholders divided by average RWA.

<sup>7</sup> Includes retail bank outlets, private client centre branches, and estates and trusts branches.

<sup>8</sup> Closing common share price divided by diluted net income per common share for trailing 4 quarters.

<sup>9</sup> Total shareholder return includes the year over year change in share price and assumes that dividends received were invested in additional common shares.

<sup>10</sup> Dividends per common share for trailing 4 quarters divided by average of high and low common share prices for the period.

# Bank Financial Group

### Adjustment for Items of Note, net of income taxes<sup>1</sup>

### **Bank Financial Group**

|   | LINE |         | 2007    |           |        | 2         | 006       |             | 200       | 05        | Year    | to Date    | Fu        | ull Year    |
|---|------|---------|---------|-----------|--------|-----------|-----------|-------------|-----------|-----------|---------|------------|-----------|-------------|
| FOR THE PERIOD ENDED  | #    | Q3      | Q2      | Q1        | Q4     | Q3        | Q2        | Q1          | Q4        | Q3        | 2007    | 2006       | 2006      | 2005        |
| Items of note affecting net income (\$ millions)  |      |         |         |           |        |           |           |             |           |           |         |            |           |             |
| Amortization of intangibles   | 1    | \$ 91   | \$ 80   | \$ 83     | \$ 87  | \$ 61     | \$ 86     | \$ 82       | \$ 86     | \$ 91     | \$ 254  | \$ 229     | \$ 316    | \$ 354      |
| Dilution gain on Ameritrade transaction, net of costs   | 2    | ÷ • •   | φ 00    | φ 00<br>- | φ 01   | φ 01<br>- | ¢ 00<br>5 | (1,670)     | φ 00      | φ 01<br>- | ¢ 204   | (1,665)    | (1,665    |             |
| Dilution loss on the acquisition of Hudson by TD Banknorth  | 3    | -       | -       | -         | _      | -         | -         | 72          | -         | -         | -       | 72         | 72        |             |
| Wholesale Banking restructuring charge  | 4    | -       | -       | -         | -      | -         | -         | 35          | 4         | 10        | -       | 35         | 35        |             |
| Balance Sheet restructuring charge in TD Banknorth  | 5    | -       | -       | -         | -      | -         | -         | 19          |           | -         | -       | 19         | 19        |             |
| TD Banknorth restructuring, privatization and merger-related charges <sup>2</sup>   | 6    | -       | 43      | -         | -      | -         | -         | -           | -         | -         | 43      | -          | -         | -           |
| Change in fair value of credit default swaps hedging the  | -    |         |         |           |        |           |           |             |           |           | _       |            |           |             |
| corporate loan book <sup>3</sup>  | 7    | (30)    | (7)     | 5         | 8      | 5         | (10)      | (10)        | (7)       | 12        | (32)    | (15)       | (7        | ) (17)      |
| Non-core portfolio loan loss recoveries (sectoral related)  | 8    | -       | -       | -         | -      | -         | ()        | ()          | (60)      | (23)      | (0_)    | (10)       | -         | (127)       |
| Tax charge related to reorganizations   | 9    | -       | -       | -         | -      | -         | -         | -           | 138       | ()        | -       | -          | -         | 163         |
| Other tax items   | 10   | -       | -       | -         | -      | 24        | -         | -           | (68)      | (30)      | -       | 24         | 24        | (98)        |
| Loss on structured derivative portfolios  | 11   | -       | -       | -         | -      | -         | -         | -           | 70        | 30        | -       | -          | -         | 100         |
| Preferred share redemption  | 12   | -       | -       | -         | -      | -         | -         | -           | 13        | -         | -       | -          | -         | 13          |
| Initial set up of specific allowance for credit card and overdraft loans  | 13   | -       | -       | -         | 18     | -         | -         | -           | -         | -         | -       | -          | 18        | -           |
| General allowance release   | 14   | -       | -       | -         | -      | -         | (39)      | -           | -         | -         | -       | (39)       | (39       | ) (23)      |
| Litigation charge   | 15   | -       | -       | -         | -      | -         | -         | -           | -         | 238       | -       | -          | -         | 238         |
| Total   | 16   | \$ 61   | \$ 116  | \$88      | \$ 113 | \$ 90     | \$ 42     | \$ (1,472)  | \$ 176    | \$ 328    | \$ 265  | \$ (1,340) | \$ (1,227 | ) \$ 632    |
| Items of note affecting diluted earnings per share (\$) <sup>4</sup><br>Amortization of intangibles   | 17   | \$ 0.13 | \$ 0.11 | \$ 0.11   | \$ 0.1 | 2 \$ 0.08 | \$ 0.11   | 1 \$ 0.11   | \$ 0.12   | \$ 0.12   | \$ 0.34 | \$ 0.31    | \$ 0.4    | 12 \$ 0.51  |
| Dilution gain on Ameritrade transaction, net of costs   | 18   | -       | -       | -         | -      | -         | 0.01      | I (2.32)    | ) -       | -         | -       | (2.31)     | (2.3      | 30) -       |
| Dilution loss on the acquisition of Hudson by TD Banknorth  | 19   | -       | -       | -         | -      | -         | -         | 0.10        | -         | -         | -       | 0.10       | 0.1       | 10 -        |
| Wholesale Banking restructuring charge  | 20   | -       | -       | -         | -      | -         | -         | 0.05        | -         | 0.02      | -       | 0.05       | 0.0       |             |
| Balance Sheet restructuring charge in TD Banknorth  | 21   | -       | -       | -         | -      | -         | -         | 0.03        | -         | -         | -       | 0.03       | 0.0       | )3 -        |
| TD Banknorth restructuring, privatization and merger-related charges <sup>2</sup><br>Change in fair value of credit default swaps hedging the | 22   | -       | 0.06    | -         | -      | -         | -         | -           | -         | -         | 0.06    | -          | -         | -           |
| corporate loan book <sup>3</sup>  | 23   | (0.04)  | (0.01)  | 0.01      | 0.0    | 0.01      | (0.01     | (0.02)      | ) (0.01)  | 0.02      | (0.04)  | ) (0.02)   | (0.0      | 01) (0.02)  |
| Non-core portfolio loan loss recoveries (sectoral related)  | 24   | -       | -       | -         | -      | -         | -         | -           | (0.08)    | (0.03)    | -       | -          | -         | (0.17)      |
| Tax charge related to reorganizations   | 25   | -       | -       | -         | -      | -         | -         | -           | 0.19      | -         | -       | -          | -         | 0.23        |
| Other tax items <sup>5</sup>  | 26   | -       | -       | -         | -      | 0.03      |           | -           | (0.10)    | (0.04)    | -       | 0.03       | 0.0       | 03 (0.14)   |
| Loss on structured derivative portfolios  | 27   | -       | -       | -         | -      | -         | -         | -           | 0.10      | 0.04      | -       | -          | -         | 0.14        |
| Preferred share redemption  | 28   | -       | -       | -         | -      | -         | -         | -           | 0.02      | -         | -       | -          | -         | 0.02        |
| Initial set up of specific allowance for credit card and overdraft loans  | 29   | -       | -       | -         | 0.0    | )3 -      | -         | -           | -         | -         | -       | -          | 0.0       |             |
| General allowance release   | 30   | -       | -       | -         | -      | -         | (0.05     | 5) -        | -         | -         | -       | (0.05)     | (0.0      |             |
| Litigation charge   | 31   | -       | -       | -         | -      | -         | -         | -           |           | 0.33      | -       | -          | -         | 0.33        |
| TD Ameritrade timing impact   | 32   | -       | -       | -         | -      | -         | 0.02      | - 2         |           | -         | -       | 0.02       | 0.0       |             |
| Banknorth timing impact   | 33   | -       | -       |           | -      | -         | -         | -           | -         | -         | -       | -          | -         | 0.03        |
| Total   | 34   | \$ 0.09 | \$ 0.16 | \$ 0.12   | \$ 0.1 | 6 \$ 0.12 | \$ 0.08   | 3 \$ (2.05) | ) \$ 0.24 | \$ 0.46   | \$ 0.36 | \$ (1.84)  | \$ (1.6   | 68) \$ 0.94 |

<sup>1</sup> The adjustment for items of note, net of income taxes, is removed from reported earnings to compute adjusted earnings.

<sup>2</sup> The TD Banknorth restructuring, privatization and merger-related charges include the following: \$39 million TD Banknorth restructuring, privatization and merger-related charges included in U.S. Personal and Commercial Banking (for details, see footnote 3 on page 7 and the reconciliation of non-GAAP financial measures table in the second quarter 2007 Report to Shareholders); and \$4 million restructuring charge related to the transfer of functions from TD Bank USA to TD Banknorth, included in the Corporate segment.

<sup>3</sup> The Bank purchases credit default swaps (CDS) to hedge the credit risk in Wholesale Banking's corporate lending portfolio. These CDS do not qualify for hedge accounting treatment and, therefore, they are measured at fair value with changes in fair value recognized in current period's earnings. The related loans are accounted for at amortized cost. Management believes that this asymmetry in the accounting treatment between CDS and loans would result in periodic profit and loss volatility which is not indicative of the economics of the corporate loan portfolio or the underlying business performance in Wholesale Banking. As a result, the CDS are accounted for on an accrual basis in the Wholesale Banking segment and the gains and losses on the CDS in excess of the accrued cost, are reported in the Corporate segment. Adjusted earnings excludes the gains and losses on the CDS in excess of the accrued cost. Prior to Q1 2007, this item was described as "Hedging impact due to AcG-13". As part of the adoption of the new financial instruments standards, the guidance under Accounting Guideline 13: Hedging Relationships (AcG-13) was replaced by Canadian Institute of Chartered Accountants (CICA) Handbook Section 3865, Hedges.

<sup>4</sup> EPS impact is computed by dividing items of note by the weighted average number of shares outstanding during the period. As a result, the sum of the quarterly EPS impact may not equal the year-to-date EPS impact.

<sup>5</sup> For 2006, the impact of future tax decreases of \$24 million (3 cents per share) on adjusted earnings is included in "Other tax items".

# Segmented Results Summary

### **RESULTS OF OPERATIONS** (\$millions)

| (+  | LINE |           |           |          |        | 2000      | 6      |        | 200    | )5     | Y     | /ear to D | Date    | Full     | <b>r</b> ear |
|---|------|-----------|-----------|----------|--------|-----------|--------|--------|--------|--------|-------|-----------|---------|----------|--------------|
| FOR THE PERIOD ENDED                                  | #    | Q3        | Q2        | Q1       | Q4     | Q3        | Q2     | Q1     | Q4     | Q3     | 20    | 07        | 2006    | 2006     | 2005         |
| Net income - adjusted (where applicable)              |      |           |           |          |        |           |        |        |        |        |       |           |         |          |              |
| Canadian Personal and Commercial Banking              | 1    | \$ 597 \$ | \$ 540 \$ | \$ 544   | \$ 501 | \$ 524 \$ | 6 465  | \$ 476 | \$ 443 | \$ 434 | \$1,  | ,681      | \$1,465 | \$ 1,966 | \$ 1,702     |
| Wealth Management                                     | 2    | 185       | 197       | 186      | 148    | 152       | 152    | 138    | 136    | 99     |       | 568       | 442     | 590      | 432          |
| U.S. Personal and Commercial Banking                  | 3    | 109       | 62        | 64       | 63     | 68        | 59     | 65     | 69     | 70     |       | 235       | 192     | 255      | 158          |
| Total Retail  | 4    | 891       | 799       | 794      | 712    | 744       | 676    | 679    | 648    | 603    | 2     | ,484      | 2,099   | 2,811    | 2,292        |
| Wholesale Banking                                     | 5    | 253       | 217       | 197      | 146    | 179       | 140    | 199    | 115    | 130    |       | 667       | 518     | 664      | 551          |
| Corporate   | 6    | 20        | (21)      | 18       | 17     | (37)      | (36)   | (43)   | 2      | 6      |       | 17        | (116)   | (99)     | 18           |
| Total Bank  | 7    | \$ 1,164  | \$ 995 \$ | \$ 1,009 | \$ 875 | \$ 886 \$ | 5 780  | \$ 835 | \$ 765 | \$ 739 | \$ 3. | ,168      | \$2,501 | \$ 3,376 | \$ 2,861     |
|   | -    |           |           |          |        |           |        |        |        |        |       |           |         |          |              |
| Return on invested capital                            | -    |           |           |          | -      |           |        |        |        |        |       |           |         |          |              |
| Canadian Personal and Commercial Banking              | 8    | 28.3 %    | 26.9 %    | 26.4 %   | 24.7 % | 26.2 %    | 25.1 % | 25.0 % | 23.4 % | 23.3 % | 1     | 27.2 %    | 25.4 %  | 25.2 %   | 23.1 %       |
| Wealth Management                                     | 9    | 18.6      | 21.7      | 20.1     | 15.8   | 17.9      | 26.0   | 21.0   | 20.8   | 14.8   | 1     | 20.1      | 21.1    | 19.5     | 16.4         |
| U.S. Personal and Commercial Banking                  | 10   | 4.7       | 3.8       | 4.3      | 4.2    | 4.6       | 4.4    | 5.4    | 5.6    | 5.5    |       | 4.3       | 4.8     | 4.6      | 5.4          |
| Wholesale Banking                                     | 11   | 37.3      | 33.6      | 30.2     | 23.5   | 29.4      | 24.6   | 34.4   | 19.4   | 19.7   |       | 33.7      | 29.5    | 27.9     | 22.3         |
| Total Bank  | 12   | 18.7 %    | 16.4 %    | 16.8 %   | 15.2 % | 15.7 %    | 14.6 % | 16.5 % | 15.9 % | 15.5 % |       | 17.4 %    | 15.7 %  | 15.6 %   | 16.1 %       |
| Percentage of net income mix <sup>1</sup>             |      |           |           |          |        |           |        |        |        |        |       |           |         |          |              |
| Total Retail  | 13   | 78 %      | 79 %      | 80 %     | 83 %   | 81 %      | 83 %   | 77 %   | 85 %   | 82 %   |       | 79 %      | 80 %    | 81 %     | 81 %         |
| Wholesale Banking                                     | 14   | 22        | 21        | 20       | 17     | 19        | 17     | 23     | 15     | 18     |       | 21        | 20      | 19       | 19           |
| Total Bank  | 15   | 100 %     | 100 %     | 100 %    | 100 %  | 100 %     | 100 %  | 100 %  | 100 %  | 100 %  |       | 100 %     | 100 %   | 100 %    |              |
| Geographic contribution to total revenue <sup>2</sup> |      |           |           |          |        |           |        |        |        |        |       |           |         |          |              |
| Canada  | 16   | 71 %      | 74 %      | 73 %     | 77 %   | 70 %      | 74 %   | 69 %   | 68 %   | 66 %   |       | 73 %      | 71 %    | 73 %     | 70 %         |
| United States   | 17   | 18        | 18        | 17       | 17     | 22        | 18     | 25     | 29     | 25     |       | 18        | 22      | 20       | 22           |
| Other   | 18   | 11        | 8         | 10       | 6      | 8         | 8      | 6      | 3      | 9      |       | 9         | 7       | 7        |              |
| Total Bank  | 19   | 100 %     | 100 %     | 100 %    | 100 %  | 100 %     | 100 %  | 100 %  | 100 %  | 100 %  |       | 100 %     | 100 %   | 100 %    | -            |

Percentages exclude Corporate segment results.
 <sup>2</sup> TEB amounts and dilution gains on net investments are not included.

**Bank Financial Group** 

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### **Canadian Personal and Commercial Banking Segment**

### **RESULTS OF OPERATIONS**

| (\$mil | lions) |  |
|--------|--------|--|
|--------|--------|--|

| (\$millions)  |      |    |        |    |        |    |        |             |     |        |         |     |          |      |        |        |       |       |        |         |                |          |
|---|------|----|--------|----|--------|----|--------|-------------|-----|--------|---------|-----|----------|------|--------|--------|-------|-------|--------|---------|----------------|----------|
|   | LINE |    |        |    | 2007   |    |        |             |     | 200    | 6       |     |          |      | 20     | 05     |       |       | Year t | o Date  | Full           | Year     |
| FOR THE PERIOD ENDED                                  | #    |    | Q3     |    | Q2     |    | Q1     | Q4          |     | Q3     | Q2      |     | Q1       |      | Q4     | Q      | 3     | 2     | 007    | 2006    | 2006           | 2005     |
|   |      |    |        |    |        |    |        |             |     |        |         |     |          |      |        |        |       |       |        |         |                |          |
| Net interest income                                   | 1    | \$ | 1,388  | \$ | 1,298  | \$ | 1,307  | \$<br>1,295 | \$1 | ,260   | \$ 1,14 | 7   | \$ 1,177 | \$ 1 | ,129   | \$ 1,0 | 94    | \$ 3  | ,993   | \$3,584 | \$<br>\$ 4,879 | \$ 4,342 |
| Other income  | 2    |    | 713    |    | 688    |    | 703    | 653         |     | 669    | 62      | 4   | 627      |      | 600    | 6      | 600   | 2     | 104    | 1,920   | 2,573          | 2,361    |
| Total revenue   | 3    |    | 2,101  |    | 1,986  |    | 2,010  | 1,948       | 1   | ,929   | 1,77    | 1   | 1,804    | 1    | ,729   | 1,6    | 94    | 6     | ,097   | 5,504   | 7,452          | 6,703    |
| Provision for credit losses                           | 4    |    | 151    |    | 143    |    | 138    | 132         |     | 104    | 7       | 8   | 99       |      | 97     |        | 90    |       | 432    | 281     | 413            | 373      |
| Non-interest expenses                                 | 5    |    | 1,050  |    | 1,033  |    | 1,059  | 1,068       | 1   | ,039   | 99      | 4   | 985      |      | 968    | g      | 56    | 3     | 142    | 3,018   | 4,086          | 3,773    |
| Net income before income taxes                        | 6    |    | 900    |    | 810    |    | 813    | 748         |     | 786    | 69      | 9   | 720      |      | 664    | 6      | 648   | 2     | ,523   | 2,205   | 2,953          | 2,557    |
| Income taxes  | 7    |    | 303    |    | 270    |    | 269    | 247         |     | 262    | 23      | 4   | 244      |      | 221    | 2      | 14    |       | 842    | 740     | 987            | 855      |
| Net Income - reported                                 | 8    |    | 597    |    | 540    |    | 544    | 501         |     | 524    | 46      | 5   | 476      |      | 443    | 4      | 34    | 1,    | ,681   | 1,465   | 1,966          | 1,702    |
| Adjustment for items of note, net of income taxes     | 9    |    | -      |    | -      |    | -      | -           |     | -      |         | -   | -        |      | -      |        | -     |       | -      | -       | -              | -        |
| Net income - adjusted                                 | 10   | \$ | 597    | \$ | 540    | \$ | 544    | \$<br>501   | \$  | 524    | \$ 46   | 5   | \$ 476   | \$   | 443    | \$ 4   | 34    | \$ 1, | ,681   | \$1,465 | \$ 1,966       | \$ 1,702 |
|   |      |    |        |    |        |    |        |             |     |        |         |     |          |      |        |        |       |       |        |         |                |          |
| Average invested capital (\$billions)                 | 11   | \$ | 8.4    | \$ | 8.2    | \$ | 8.2    | \$<br>8.0   | \$  | 7.9    | \$7.    | 6   | \$ 7.6   | \$   | 7.5    | \$     | 7.4   | \$    | 8.3    | \$ 7.7  | \$ 7.8         | \$ 7.4   |
| Economic profit <sup>1</sup>                          | 12   |    | 418    |    | 369    |    | 369    | 328         |     | 354    | 30      | 7   | 314      |      | 273    | 2      | 66    | 1,    | 156    | 975     | 1,303          | 1,038    |
| Return on invested capital                            | 13   |    | 28.3 % |    | 26.9 % |    | 26.4 % | 24.7 %      |     | 26.2 % | 25.     | 1 % | 25.0 %   |      | 23.4 % | 2      | 3.3 % |       | 27.2 % | 25.4 %  | 25.2 %         | 23.1 %   |
|   |      |    |        | -  |        |    |        |             |     |        |         |     |          | •    |        |        |       | -     |        |         |                |          |
| Key performance indicators (\$billions)               |      |    |        |    |        |    |        |             |     |        |         |     |          |      |        |        |       |       |        |         |                |          |
| Risk-weighted assets <sup>2</sup>                     | 14   | \$ | 68     | \$ | 65     | \$ | 66     | \$<br>65    | \$  | 65     | \$ 6    | 1   | \$ 60    | \$   | 58     | \$     | 59    | \$    | 68     | \$ 65   | \$<br>\$65     | \$ 58    |
| Average loans - personal                              | 15   |    | 115    |    | 111    |    | 110    | 111         |     | 111    | 10      | 9   | 107      |      | 103    | 1      | 00    |       | 112    | 109     | 110            | 100      |
| Average loans and acceptances - business              | 16   |    | 20     |    | 19     |    | 18     | 18          |     | 18     | 1       | 8   | 17       |      | 17     |        | 17    |       | 19     | 18      | 18             | 17       |
| Average securitized loans                             | 17   |    | 47     |    | 46     |    | 44     | 39          |     | 35     | 3       | 3   | 33       |      | 34     |        | 34    |       | 46     | 34      | 35             | 33       |
| Average deposits - personal                           | 18   |    | 102    |    | 101    |    | 101    | 100         |     | 98     | 9       | 6   | 94       |      | 94     |        | 93    |       | 101    | 96      | 97             | 92       |
| Average deposits - business                           | 19   |    | 39     |    | 37     |    | 38     | 36          |     | 36     | 3       | 4   | 35       |      | 33     |        | 32    |       | 38     | 35      | 35             | 32       |
| Margin on avg. earning assets inc. securitized assets | 20   |    | 3.07%  |    | 3.05%  |    | 3.03%  | 3.07%       |     | 3.08%  | 2.9     | 98% | 3.01%    |      | 2.96%  | 2      | .92%  |       | 3.05%  | 3.02%   | 3.04%          | 2.96%    |
| Efficiency ratio                                      | 21   |    | 50.0%  |    | 52.0%  |    | 52.7%  | 54.8%       |     | 53.9%  | 56      | .1% | 54.6%    |      | 56.0%  | 5      | 6.4%  |       | 51.5%  | 54.8%   | 54.8%          | 56.3%    |
| Average number of full-time equivalent staff          | 22   | :  | 30,620 | :  | 30,138 | 3  | 30,413 | 29,805      | 29  | 9,686  | 29,40   | 2   | 29,510   | 29   | ,539   | 29,3   | 58    | 3     | 0,390  | 29,534  | 29,602         | 29,072   |
|   |      |    |        |    |        |    |        |             |     |        |         |     |          |      |        |        |       | L     |        |         |                |          |

<sup>1</sup> The rate charged for invested capital is 8.5% in 2007, 8.5% in 2006, and 9.0% in 2005.

<sup>2</sup> Balances prior to Q4 2006 have been reclassified from Corporate segment.

Canadian Personal and Commercial Banking comprises our personal and business banking in Canada as well as our global insurance operations (excluding the U.S.). Under the TD Canada Trust brand, the retail operations provide a full range of financial products and services to approximately 11 million personal and small business customers. Products and services are provided - anywhere, anytime - through telephone and internet banking, 2,537 automated banking machines and a network of 1,058 branches located across Canada. Under the TD Insurance and TD Meloche Monnex brands, the Bank offers a broad range of insurance products, including home and automobile coverage, life and health insurance, as well as credit protection coverage on TD Canada Trust lending products. TD Commercial Banking serves the needs of Canadian businesses, customizing a broad range of products and services to meet their financing, investment, cash management, international trade and day-to-day banking needs.

**Bank Financial Group** 

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# Wealth Management Segment<sup>1</sup>

# **Bank Financial Group**

### **RESULTS OF OPERATIONS**

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| (4)  | <br>ons |    |

|   | LINE           |        |    | 2007   |    |        |           |    | 20     | 006 |        |      |       |    | 20     | 05 | ĺ      | Year to   | Date   | Full      | Year | r I    |
|---|----------------|--------|----|--------|----|--------|-----------|----|--------|-----|--------|------|-------|----|--------|----|--------|-----------|--------|-----------|------|--------|
| FOR THE PERIOD ENDED  | #              | Q3     |    | Q2     |    | Q1     | Q4        |    | Q3     |     | Q2     | Q    | 1     |    | Q4     |    | Q3     | 2007      | 2006   | 2006      | 1    | 2005   |
|   |                |        |    |        |    |        |           |    |        |     |        |      |       |    |        |    |        |           |        |           |      |        |
| Net interest income   | 1              | \$ 80  | \$ | 78     | \$ | 77     | \$<br>69  | \$ | 68     | \$  | 62     | \$ 1 | 78    | \$ | 175    | \$ | 167    | \$<br>235 | \$ 308 | \$<br>377 | \$   | 643    |
| Brokerage commissions & other income                            | 2              | 507    |    | 516    |    | 474    | 435       |    | 424    |     | 460    | 5    | 64    |    | 547    |    | 508    | 1,497     | 1,448  | 1,883     | 2    | 2,103  |
| Total revenue   | 3              | 587    |    | 594    |    | 551    | 504       |    | 492    |     | 522    | 7    | '42   |    | 722    |    | 675    | 1,732     | 1,756  | 2,260     | 2    | 2,746  |
| Non-interest expenses   | 4              | 395    |    | 393    |    | 364    | 357       |    | 344    |     | 349    | 5    | 25    |    | 514    |    | 531    | 1,152     | 1,218  | 1,575     | 2    | 2,083  |
| Net income before income taxes                                  | 5              | 192    |    | 201    |    | 187    | 147       |    | 148    |     | 173    | 2    | 17    |    | 208    |    | 144    | 580       | 538    | 685       |      | 663    |
| Income taxes  | 6              | 66     |    | 67     |    | 65     | 52        |    | 51     |     | 60     |      | 79    |    | 72     |    | 45     | 198       | 190    | 242       |      | 231    |
| Equity in net income of associated company, net of income taxes | <sup>2</sup> 7 | 59     |    | 63     |    | 64     | 53        |    | 55     |     | 39     |      | -     |    | -      |    | -      | 186       | 94     | 147       |      | -      |
| Net income (loss) - reported                                    | 8              | 185    |    | 197    |    | 186    | 148       |    | 152    |     | 152    | 1    | 38    |    | 136    |    | 99     | 568       | 442    | 590       |      | 432    |
| Adjustment for items of note, net of income taxes               | 9              | -      |    | -      |    | -      | -         |    | -      |     | -      |      | -     |    | -      |    | -      | -         | -      | -         |      | -      |
| Net income (loss) - adjusted                                    | 10             | \$ 185 | \$ | 197    | \$ | 186    | \$<br>148 | \$ | 152    | \$  | 152    | \$ 1 | 38    | \$ | 136    | \$ | 99     | \$<br>568 | \$442  | \$<br>590 | \$   | 432    |
|   |                |        |    |        |    |        |           |    |        |     |        |      |       |    |        |    |        |           |        |           |      |        |
| Average invested capital (\$billions)                           | 11             | \$ 4.0 | \$ | 3.7    | \$ | 3.7    | \$<br>3.7 | \$ | 3.4    | \$  | 2.4    | \$ 2 | 2.6   | \$ | 2.6    | \$ | 2.6    | \$<br>3.8 | \$ 2.8 | \$<br>3.0 | \$   | 2.6    |
| Economic profit (loss) <sup>3</sup>                             | 12             | 80     |    | 102    |    | 89     | 44        |    | 59     |     | 90     |      | 64    |    | 58     |    | 19     | 271       | 213    | 257       |      | 116    |
| Return on invested capital                                      | 13             | 18.6   | %  | 21.7 % | 5  | 20.1 % | 15.8 %    | ,  | 17.9 % |     | 26.0 % | 21   | 1.0 % |    | 20.8 % |    | 14.8 % | 20.1 %    | 21.1 % | 19.5 %    | ,    | 16.4 % |
|   |                |        |    |        |    |        |           |    |        |     |        |      |       |    |        |    |        |           |        |           |      |        |
| Key performance indicators (\$billions)                         |                |        |    |        |    |        |           |    |        |     |        |      |       |    |        |    |        |           |        |           |      |        |
| Risk-weighted assets  | 14             | \$6    | \$ | 5      | \$ | 5      | \$<br>5   | \$ | 4      | \$  | 4      | \$   | 5     | \$ | 9      | \$ | 9      | \$<br>6   | \$4    | \$<br>5   | \$   | 9      |
| Assets under administration                                     | 15             | 177    |    | 175    |    | 169    | 161       |    | 153    |     | 154    | 1    | 47    |    | 315    |    | 322    | \$<br>177 | \$153  | 161       |      | 315    |
| Assets under management   | 16             | 160    |    | 163    |    | 157    | 151       |    | 143    |     | 139    | 1    | 37    |    | 130    |    | 130    | \$<br>160 | \$143  | 151       |      | 130    |
| Efficiency ratio  | 17             | 67.3   | %  | 66.2 % | 5  | 66.1 % | 70.8 %    | ,  | 69.9 % |     | 66.9 % | 70   | 0.8 % |    | 71.2 % |    | 78.7 % | 66.5 %    | 69.4 % | 69.7 %    | ,    | 75.9 % |
| Average number of full-time equivalent staff                    | 18             | 5,936  |    | 5,994  |    | 5,870  | 5,785     | 5  | 5,783  | 5   | ,698   | 7,7  | 74    | 7  | 7,756  | 7  | 7,935  | 5,933     | 6,426  | 6,265     | 7    | 7,973  |

<sup>1</sup> On January 24 2006, TD Bank completed the sale of TD Waterhouse U.S.A. brokerage operations to Ameritrade Holding Corporation (Ameritrade), and acquired 100% of Ameritrade's Canadian brokerage operations.

<sup>2</sup> The equity in net income of an associated company includes net impact of internal management adjustments which are reclassified to other reporting lines in the Corporate segment.

<sup>3</sup> The rates charged for invested capital for the domestic Wealth Management, Canada Discount Brokerage, and U.S. and International businesses are 9.5%, 9.5% and 12% in 2007; 9.5%, 9.5% and 13.0% in 2006 and 10.0%, 10.0% and 14.0% in 2005. The rate charged for invested capital for the TD Ameritrade business line is 11% in 2007 and 12.0% for 2006.

Wealth Management provides a wide array of investment products and services through different brands to a large and diverse retail and institutional client base around the world. Wealth Management is comprised of a number of advisory, distribution and asset management businesses, including TD Waterhouse and TD Mutual Funds, and is one of Canada's largest asset managers. Through Wealth Management's discount brokerage channels (including the Bank's investment in TD Ameritrade), it serves customers in Canada, the U.S. and the United Kingdom. In Canada, Discount Brokerage, Financial Planning, Private Investment Advice and Private Client Services service the needs of different retail customer segments through all stages of their investing life cycle.

### U.S. Personal and Commercial Banking Segment<sup>1,2</sup>

Bank Financial Group

### RESULTS OF OPERATIONS (\$millions)

| (\$millions)   | LINE |        |            | 2007   |        |        | 1  |        |    | 2006    |         |    |        | 200        | 05 |        | 1 г | Voar t   | o Date        | Г | Full     | Year |        |
|--|------|--------|------------|--------|--------|--------|----|--------|----|---------|---------|----|--------|------------|----|--------|-----|----------|---------------|---|----------|------|--------|
| FOR THE PERIOD ENDED   | #    | Q3     |            | Q2     |        | Q1     | Q  | 4      | (  | Q3      | ,<br>Q2 |    | Q1     | Q4         |    | Q3     |     | 2007     | 2006          |   | 2006     |      | 2005   |
|  |      |        |            |        |        | -      |    |        |    |         |         |    |        |            |    |        |     |          |               | - |          |      |        |
| Net interest income  | 1    | \$ 33  | \$         | 351    | \$     | 341    | \$ | 337    | \$ | 342 \$  | 327     | \$ | 284    | \$<br>298  | \$ | 308    | 1 [ | \$ 1,030 | \$ 953        |   | \$ 1,290 | \$   | 705    |
| Other income   | 2    | 14     | 5          | 153    |        | 145    |    | 141    |    | 142     | 134     |    | 73     | 119        |    | 141    |     | 443      | 349           |   | 490      |      | 299    |
| Total revenue  | 3    | 48     | 3          | 504    |        | 486    |    | 478    |    | 484     | 461     |    | 357    | 417        |    | 449    |     | 1,473    | 1,302         | Γ | 1,780    |      | 1,004  |
| Provision for credit losses  | 4    | 33     | 3          | 35     |        | 17     |    | 15     |    | 10      | 8       |    | 7      | 7          |    | 4      |     | 85       | 25            |   | 40       |      | 4      |
| Non-interest expenses  | 5    | 27     | 5          | 384    |        | 299    |    | 294    |    | 284     | 284     |    | 225    | 216        |    | 250    |     | 958      | 793           |   | 1,087    |      | 549    |
| Net income before income taxes   | 6    | 17     | 5          | 85     |        | 170    |    | 169    |    | 190     | 169     |    | 125    | 194        |    | 195    | 1 [ | 430      | 484           | Γ | 653      |      | 451    |
| Income taxes   | 7    | 5      | ,          | 31     |        | 55     |    | 55     |    | 65      | 60      |    | 42     | 72         |    | 67     |     | 143      | 167           |   | 222      |      | 161    |
| Non-controlling interests in subsidiaries  | 8    | 9      |            | 31     |        | 51     |    | 51     |    | 57      | 50      |    | 37     | 53         |    | 58     |     | 91       | 144           |   | 195      |      | 132    |
| Net income - reported  | 9    | \$ 10  | \$         | 23     | \$     | 64     | \$ | 63     | \$ | 68 \$   | 59      | \$ | 46     | \$<br>69   | \$ | 70     | 1 [ | \$ 196   | \$ 173        | Ē | \$ 236   | \$   | 158    |
| Adjustment for items of note, net of income taxes and non-controlling interests <sup>3</sup> | 10   |        | -          | 39     |        | -      |    | -      |    | -       | -       |    | 19     | -          |    | -      |     | 39       | 19            |   | 19       |      | -      |
| Net income - adjusted  | 11   | \$ 10  | \$         | 62     | \$     | 64     | \$ | 63     | \$ | 68 \$   | 59      | \$ | 65     | \$<br>69   | \$ | 70     |     | \$ 235   | \$ 192        |   | \$ 255   | \$   | 158    |
|  |      |        |            |        |        |        |    |        |    |         |         |    |        |            |    |        |     |          |               | - |          |      |        |
| Average invested capital (\$billions)  | 12   | \$ 9.3 | 2 \$       | 6.7    | \$     | 5.9    | \$ | 5.8    | \$ | 5.9     | 5.5     | \$ | 4.7    | \$<br>4.9  | \$ | 5.0    | 1 Г | \$ 7.3   | \$ 5.4        |   | \$ 5.5   | \$   | 5.0    |
| Economic profit (loss) <sup>5</sup>  | 13   | \$ (10 | ) \$       | (84)   | \$     | (70)   | \$ | (70)   | \$ | (65) \$ | 61)     | \$ | (43)   | \$<br>(42) | \$ | (43)   |     | \$ (254) | \$(169)       |   | \$ (239) | \$   | (105)  |
| Return on invested capital <sup>5</sup>  | 14   | 4.3    | ′ %        | 3.8 %  | Ď      | 4.3 %  |    | 4.2 %  |    | 4.6 %   | 4.4 %   | 6  | 5.4 %  | 5.6 %      |    | 5.5 %  |     | 4.3      | <b>6</b> 4.8% |   | 4.6 %    | ,    | 5.4 %  |
|  |      |        |            |        |        |        |    |        |    |         |         |    |        |            |    |        |     |          |               | - |          |      |        |
| Key performance indicators (\$billions)  |      |        |            |        |        |        |    |        |    |         |         |    |        |            |    |        |     |          |               |   |          |      |        |
| Risk-weighted assets <sup>4</sup>  | 15   | \$ 33  | \$         | 35     | \$     | 35     | \$ | 32     | \$ | 32 \$   | 34      | \$ | 34     | \$<br>25   | \$ | 27     | 1 Г | \$ 33    | \$ 32         | Γ | \$ 32    | \$   | 25     |
| Average loans  | 16   | 2      |            | 31     |        | 29     |    | 28     |    | 28      | 27      |    | 23     | 23         |    | 24     |     | 30       | 26            |   | 27       |      | 24     |
| Average deposits <sup>6</sup>  | 17   | 3      |            | 33     |        | 31     |    | 31     |    | 32      | 32      |    | 26     | 26         |    | 28     |     | 32       | 30            |   | 30       |      | 27     |
| Margin on average earning assets <sup>6</sup>  | 18   | 3.8    | <b>6</b> % | 3.89 % | ,<br>b | 3.95 % | 4  | 4.01 % |    | 4.07 %  | 3.83 9  | 6  | 3.96 % | 4.09 %     |    | 4.12 % |     | 3.90 9   | 6 3.95 %      |   | 3.97 %   | ,    | 4.11 % |
| Efficiency ratio   | 19   | 56.    | 9%         | 76.2%  | ,<br>b | 61.5%  |    | 61.5%  |    | 58.7%   | 61.69   | 6  | 63.0%  | 51.8%      |    | 55.7%  |     | 65.0     | 60.9%         |   | 61.1%    | ,    | 54.7%  |
| Average number of full-time equivalent staff   | 20   | 8,28   |            | 8,701  |        | 8,672  | 8, | 907    | ş  | 9,129   | 8,581   |    | 7,313  | 7,273      |    | 7,229  |     | 8,551    | 8,341         |   | 8,483    |      | 7,284  |
|  |      |        |            |        |        |        |    |        |    |         |         |    |        |            |    |        |     |          |               |   |          |      |        |

<sup>1</sup> On January 31, 2006, TD Banknorth completed the acquisition of Hudson. On January 1, 2007, TD Banknorth completed the acquisition of Interchange. On April 20, 2007, TDBFG completed the privatization of TD Banknorth. Commencing Q3 2007, results of TD Bank USA Inc. (previously reported in Corporate segment) are included in the U.S. Personal and Commercial Banking segment prospectively.

<sup>2</sup> TD Banknorth's financial results are reflected in TD's U.S. Personal and Commercial Banking segment on a one month lag. Reported non-interest expenses for Q2 2007 include restructuring charges expenses incurred in April 2007.

<sup>3</sup> Includes the following before-tax items of note: Q1 2006: \$52 million balance sheet restructuring charge; Q2 2007: \$78 million (\$39 million after tax) TD Banknorth restructuring, privatization and merger-related charges. These charges include the following: \$31 million restructuring charge, primarily consisted of employee severence costs, the costs of amending certain executive employment and award agreements and write-down of long-lived assets due to impairment; \$5 million privatization charges, which primarily consisted of legal and investment banking fees; and \$3 million merger-related charges related to conversion and customer notices in connection with the integration of Hudson and Interchange with TD Banknorth. In the Interim Consolidated Statement of Income, the restructuring charges are included in the restructuring costs while the privatization and merger-related charges are included in other non-interest expenses.

<sup>4</sup> This represents RWA as at the end of TD Bank's fiscal period.

 $^5$  The rate charged for invested capital is 9.0% in 2007, 9.0% in 2006 and 9.0% in 2005.

<sup>6</sup> Average deposits and margin on average earning assets exclude the impact related to the money market deposit account (MMDA) agreement with TD Ameritrade. The MMDA is described on page 109 of our 2006 Annual Report.

U.S. Personal and Commercial Banking comprises the Bank's U.S.-based retail, commercial banking and insurance operations. Under the TD Banknorth brand, the retail operations provide a full range of financial products and services through multiple delivery channels, including a network of approximately 600 branches throughout the Northeastern U.S., telephone and internet banking and automated banking machines, allowing customers to have banking access virtually anywhere and anytime. TD Banknorth also serves the needs of businesses, customizing a broad range of products and services to meet their financing, investment, cash management, insurance, international trade and day-to-day banking needs.

# Wholesale Banking Segment

### Bank Financial Group

### **RESULTS OF OPERATIONS**

(\$millions)

| (annons)   | LINE |        | 200               | 7     |        |    |        |        | 2006 |        |        |    | 20     | 05     | Γ  | Year to | Date   |    | Full   | /ear   |
|--|------|--------|-------------------|-------|--------|----|--------|--------|------|--------|--------|----|--------|--------|----|---------|--------|----|--------|--------|
| FOR THE PERIOD ENDED   | #    | Q3     | Q2                | 2     | Q1     |    | Q4     | Q3     |      | Q2     | Q1     |    | Q4     | Q3     |    | 2007    | 2006   |    | 2006   | 2005   |
|  |      |        | _                 |       |        |    |        |        |      |        |        |    |        |        |    |         |        |    |        |        |
| Net interest income  | 1    | \$ 218 |                   | 14 \$ | 203    | \$ | 138    | \$ 127 | \$   | 76     | \$ 138 | \$ | 234    | \$ 164 | \$ |         | \$341  | \$ | 479    | \$ 977 |
| Other income   | 2    | 474    |                   | 98    | 432    |    | 355    | 456    |      | 458    | 523    |    | 137    | 279    |    | 1,404   | 1,437  |    | 1,792  | 1,011  |
| Total revenue (TEB)  | 3    | 692    | -                 | 12    | 635    |    | 493    | 583    |      | 534    | 661    |    | 371    | 443    |    | 1,969   | 1,778  |    | 2,271  | 1,988  |
| Provision for credit losses                                    | 4    | 8      |                   | 12    | 24     |    | 13     | 15     |      | 11     | 29     |    | 13     | 13     |    | 44      | 55     |    | 68     | 52     |
| Restructuring costs  | 5    | -      |                   | -     | -      |    | -      | -      |      | -      | 50     |    | 6      | 15     |    | -       | 50     |    | 50     | 43     |
| Other non-interest expenses                                    | 6    | 326    | -                 | 29    | 332    |    | 293    | 303    |      | 321    | 345    |    | 326    | 281    |    | 987     | 969    |    | 1,262  | 1,282  |
| Total non-interest expenses                                    | 7    | 326    | -                 | 29    | 332    |    | 293    | 303    |      | 321    | 395    |    | 332    | 296    |    | 987     | 1,019  |    | 1,312  | 1,325  |
| Net income before income taxes                                 | 8    | 358    | 30                |       | 279    |    | 187    | 265    |      | 202    | 237    |    | 26     | 134    |    | 938     | 704    |    | 891    | 611    |
| Income taxes (TEB)   | 9    | 105    |                   | 34    | 82     |    | 41     | 86     |      | 62     | 73     |    | (15)   | 44     |    | 271     | 221    |    | 262    | 189    |
| Net income (loss) - reported                                   | 10   | 253    | 2'                | 17    | 197    |    | 146    | 179    |      | 140    | 164    |    | 41     | 90     |    | 667     | 483    |    | 629    | 422    |
| Adjustment for items of note, net of income taxes <sup>2</sup> |      | -      |                   | -     | -      |    | -      | -      |      | -      | 35     |    | 74     | 40     |    | -       | 35     |    | 35     | 129    |
| Net income (loss) - adjusted                                   | 12   | \$ 253 | \$ 2'             | 17 \$ | 197    | \$ | 146    | \$ 179 | \$   | 140    | \$ 199 | \$ | 115    | \$ 130 | \$ | 667     | \$518  | \$ | 664    | \$ 551 |
|  |      |        |                   |       |        |    |        |        |      |        |        |    |        |        |    |         |        |    |        |        |
| Average invested capital (\$billions)                          | 13   | \$ 2.7 | \$ 2              | .7 \$ | 2.6    | \$ | 2.5    | \$ 2.4 | \$   | 2.3    | \$ 2.3 | \$ | 2.4    | \$ 2.6 | \$ | 2.7     | \$ 2.3 | \$ | 2.4    | \$ 2.5 |
| Economic profit (loss) <sup>3</sup>                            | 14   | 175    | 14                | 43    | 122    |    | 74     | 109    |      | 75     | 132    |    | 38     | 44     |    | 440     | 316    |    | 390    | 229    |
| Return on invested capital                                     | 15   | 37.3   | % 33              | .6 %  | 30.2 % |    | 23.5 % | 29.4 9 | %    | 24.6 % | 34.4   | %  | 19.4 % | 19.7 % |    | 33.7 %  | 29.5 % |    | 27.9 % | 22.3 % |
|  |      |        |                   |       |        |    |        |        |      |        |        |    |        |        |    |         |        |    |        |        |
| Key performance indicators (\$billions)                        |      |        |                   |       |        |    |        |        |      |        |        |    |        |        |    |         |        |    |        |        |
| Risk-weighted assets   | 16   | \$ 40  | \$ 4              | 40 \$ | 38     | \$ | 34     | \$ 33  | \$   | 32     | \$ 33  | \$ | 33     | \$ 32  | \$ | 40      | \$ 33  | \$ | 34     | \$ 33  |
| Gross drawn <sup>4</sup>                                       | 17   | 9      |                   | 9     | 9      |    | 9      | 7      |      | 7      | 6      |    | 6      | 5      |    | 9       | 7      |    | 9      | 6      |
| Efficiency ratio   | 18   | 47.1   | % 51              | .2 %  | 52.3 % |    | 59.4 % | 52.0 9 | %    | 60.1 % | 59.8   | %  | 89.5 % | 66.8 % |    | 50.1 %  | 57.3 % |    | 57.8 % | 66.6 % |
| Average number of full-time equivalent staff                   | 19   | 2,911  | 2,83              | 34    | 2,858  | 2  | ,853   | 2,900  | :    | 2,871  | 2,963  |    | 2,990  | 3,043  |    | 2,868   | 2,911  |    | 2,897  | 3,005  |
|  |      |        |                   |       |        |    |        |        |      |        |        |    |        |        |    |         |        |    |        |        |
| Trading-related income (TEB) <sup>5</sup>                      |      |        |                   |       |        |    |        |        |      |        |        |    |        |        |    |         |        |    |        |        |
| Interest rate and credit                                       | 20   | \$ 77  | \$ 1 <sup>·</sup> | 15 \$ | 105    | \$ | 45     | \$ 63  | \$   | 55     | \$ 199 | \$ | (26)   | \$ 109 | \$ | 297     | \$317  | \$ | 362    | \$ 370 |
| Foreign exchange   | 21   | 87     | į                 | 51    | 73     |    | 54     | 80     |      | 93     | 79     |    | 54     | 75     |    | 211     | 252    |    | 306    | 248    |
| Equity and other   | 22   | 144    | 12                | 23    | 152    |    | 75     | 99     |      | 103    | 97     |    | 52     | 18     |    | 419     | 299    |    | 374    | 263    |
| Total trading-related income                                   | 23   | \$ 308 | \$ 28             | 39 \$ | 330    | \$ | 174    | \$ 242 | \$   | 251    | \$ 375 | \$ | 80     | \$ 202 | \$ | 927     | \$868  | \$ | 1,042  | \$ 881 |
|  |      |        | _                 |       |        |    |        |        |      |        |        |    |        | •      |    |         |        | -  |        |        |

<sup>1</sup> Provision for credit losses includes the cost of credit protection incurred in hedging the lending portfolio.

<sup>2</sup> Includes the following before-tax items of note: Q1 2006: \$50 million restructuring charge; Full year 2005: \$43 million restructuring charges and \$153 million loss on exit of structured derivative portfolios; Q4 2005: \$6 million restructuring charge and \$107 million loss on exit of structured derivative portfolios; Q3 2005: \$15 million restructuring charge and \$46 million loss on exit of structured derivative portfolios; and Q2 2005: \$22 million restructuring charge.

 $^3$  The rate charged for invested capital is 11.5% in 2007, 11.5% in 2006 and 13.0% in 2005.

<sup>4</sup> Defined as gross loans plus bankers acceptances, excluding letters of credit and before any cash collateral, credit default swap, reserves, etc.

<sup>5</sup> Includes trading-related income reported in net interest income (line 1) and other income (line 2).

Wholesale Banking serves a diverse base of corporate, government, and institutional clients in key financial markets around the world. Under the TD Securities brand, Wholesale Banking provides a wide range of capital markets and investment banking products and services that include: underwriting and distribution of new debt and equity issues, providing advice on strategic acquisitions and divestitures, and executing daily trading and investment needs.

### Corporate Segment<sup>1</sup>

### **RESULTS OF OPERATIONS**

#### (\$millions) LINE 2007 2006 2005 Year to Date Full Year FOR THE PERIOD ENDED 03 Q2 Q1 04 Q3 Q2 Q1 04 Q3 2007 2006 2006 2005 Net interest income<sup>2,3</sup> 1 (241) (209) \$ (257)\$ (125) \$ (174) \$ (185) \$ (170)\$ (195) \$ (170) \$ (707) \$ (529) (654) \$ (659) Other income<sup>3</sup> 2 1.574 29 (1 53 (4)(26) 10 39 7 81 1,558 1,554 115 (212)(210) (204) (200) (175)(156) (163) 1.029 Total revenue 3 (129) 1.404 (626) 900 (544) General allowance release (60) (60) (35) 4 (60) Other provision for credit losses<sup>3</sup> (16) 5 (21) (18) 10 (20)(21) (21)(132)(67) (55) (62) (52) (339) Total provision for credit losses 6 (21) (18) (16) 10 (20) (81) (21) (132) (67) (55) (122) (112)(374) 130 175 409 492 667 Non-interest expenses 7 139 140 177 155 160 173 544 1,052 (322) (328) (314) (357) (249) (640) (980) 659 345 Net income before income taxes (330) 1,265 (197) (1,222)8 Income taxes<sup>2</sup> 9 (283) (218) (253) (220) (229) (172) (218) (97) (358) (754) (619) (839) (737) Non-controlling interests in subsidiaries 10 (4) (4) (3) (5) (3) (4) (8) (11) -Equity in net income of associated company, net of income taxes 11 10 (5) (4) (13) 2 (4)13 (8) 1 12 (41) (98) (70) (96) (127)(78) 1.483 (100)(282)(209)1.278 1.182 (485) Net income (loss) - reported Adjustment for items of note, net of income taxes<sup>4</sup> 13 61 77 88 113 90 42 (1.526)102 288 226 (1.394)(1.281)503 Net income (loss) - adjusted 14 20 (21) 18 (37) (36) 17 \$ (116) 18 \$ 17 \$ \$ \$ (43) \$ 2 \$ 6 (99)Decomposition of items of note (net of tax, non-controlling interests in subsidiaries, and equity in net income of associated company) Amortization of intangibles 15 91 80 83 86 82 86 \$ 91 254 \$ 229 316 354 \$ 87 \$ 61 \$ \$ \$ ¢ \$ Dilution gain on Ameritrade transaction, net of costs 16 5 (1.670)138 (1.665) (1.665) 138 Dilution loss on the acquisition of Hudson by TD Banknorth 17 72 72 72 --General allowance release 18 (39) (39) (39) (23) --Change in fair value of credit default swaps hedging the corporate loan book <sup>5</sup> 19 (30) (7) 8 (10) (10) (7) 12 (32) (15) (7) (17) 5 5 Litigation charge 20 238 238 Non-core portfolio loan loss recoveries (sectoral related) 21 (60) (23) (127) -----Tax charge related to reorganizations 22 25 --23 13 Preferred share redemption 13 Initial set up of specific allowance for credit card and overdraft loans 24 18 18 Restructuring charges 6 25 4 4 Other tax items 26 24 (68) (30) 24 24 (98) Items of note 27 61 77 88 113 90 42 \$ (1.526) \$ 288 226 \$(1.394) (1.281) 503 \$ \$ ¢ \$ \$ 102 ¢ ¢ \$ Decomposition of material items included in net income (loss) - adjusted 28 Interest on income tax refunds 10 5 2 4 13 2 \$ 3 \$ 3 11 5 18 \$ -\$ \$ -\$ 29 Securitization gain / (loss) (2) (4) 9 15 (11) (5) (3) 3 (19) (4) 11 Unallocated Corporate expenses 30 (45) (39) (54) (58) (66) (54) (56) (48) (38) (138) (176) (234) (189) Non-core lending portfolio 31 3 (1) (5) (4) (2) 2 (9) (9) 25 Other 32 59 59 47 38 25 20 49 ΔΔ 139 130 161 21 83 Net income (loss) - adjusted 33 20 (21) \$ 18 17 \$ (37)\$ (36) \$ (43) 2 \$ 6 17 \$ (116) (99)\$ 18 \$

<sup>1</sup> Commencing Q3 2007, the results of TD Bank U.S.A. Inc. (previously reported in the Corporate segment for the period Q2 2006 to Q2 2007 and in Wealth Management segment prior to Q2 2006) are included in the U.S. Personal and Commercial Banking segment prospectively.

<sup>2</sup> Includes the elimination of TEB adjustments reported in Wholesale Banking results.

<sup>3</sup> The operating segment results are presented, excluding the impact of asset securitization programs, which are reclassified in the Corporate segment. Results for Q4 2006 include the initial set up of specific allowance for credit card and overdraft loans

<sup>4</sup> The total net (gain) or charge of items of note is removed from reported earnings to compute the adjusted earnings.

<sup>5</sup> The Bank purchases CDS to hedge the credit risk in Wholesale Banking's corporate lending portfolio. These CDS do not qualify for hedge accounting treatment and are, therefore, measured at fair value with changes in fair value recognized in current period's earnings. The related loans are accounted for at amortized cost. Management believes that this asymmetry in the accounting treatment between CDS and loans would result in periodic profit and loss volatility, which is not indicative of the economics of the corporate loan portfolio or the underlying business performance in Wholesale Banking. As a result, the CDS are accounted for on an accrual basis in the Wholesale Banking segment and the gains and losses on the CDS, in excess of the accrued cost, are reported in the Corporate segment. Adjusted earnings exclude the gains and losses on the CDS in excess of the accrued cost. Prior to Q1 2007, this item was described as "Hedging impact due to AcG-13". As part of the adoption of the new financial instruments standards, the guidance under Accounting Guideline 13: Hedging Relationships (AcG-13) was replaced by Canadian Institute of Chartered Accountants (CICA) Handbook Section 3865, Hedges,

<sup>6</sup> Restructuring charges related to the transfer of functions from TD Bank USA to TD Banknorth.

The Corporate segment includes the Non-Core Lending Portfolio, the effects of asset securitization programs in Canadian Personal & Commercial Banking, treasury management, general provisions for credit losses, the elimination of TEB revenue and income tax, corporate level tax benefits, and residual unallocated revenues, expenses and taxes,

#### **Bank Financial Group**

# Net Interest Income and Margin

# D Bank Financial Group

| (\$MILLIONS)  | LINE           |                         |    | 2007    |                     | 1       |            | 20                | 06                  |                     |                        | 005                 | _        | Year to         | Date                  | Full                  | /ear                  |
|---|----------------|-------------------------|----|---------|---------------------|---------|------------|-------------------|---------------------|---------------------|------------------------|---------------------|----------|-----------------|-----------------------|-----------------------|-----------------------|
| FOR THE PERIOD ENDED  | #              | Q3                      |    | Q2      | Q1                  | Q4      |            | Q3 20             | Q2                  | Q1                  | Q4                     | Q3                  |          | 2007            | 2006                  | 2006                  | 2005                  |
| Interest income<br>Loans  | 1              | \$ 3,228                | 9  | 3,117   | \$ 3,074            | \$ 3,00 | )4 (       | \$ 2,862          | \$ 2,514            | \$ 2,452            | \$ 2,328               | \$ 2,269            | \$       | 9,419           | \$ 7,828              | \$<br>10,832          | \$ 8,322              |
| Securities  | 2              | 1,160                   |    | 1,108   | 1,259               | 1,15    | 52         | 1,058             | 966                 | 1,259               | 1,017                  | 922                 |          | 3,527           | 3,283                 | 4,435                 | 4,039                 |
| Deposits with banks   | 3              | 47                      |    | 111     | 47                  | 7       | <b>'</b> 4 | 70                | 78                  | 80                  | 106                    | 109                 |          | 205             | 228                   | 302                   | 415                   |
| Total interest income   | 4              | 4,435                   |    | 4,336   | 4,380               | 4,23    | 30         | 3,990             | 3,558               | 3,791               | 3,451                  | 3,300               |          | 13,151          | 11,339                | 15,569                | 12,776                |
| Interest expense<br>Deposits  | 5              | 1,987                   |    | 1,989   | 2,048               | 1,95    | 57         | 1,836             | 1,754               | 1,534               | 1,410                  | 1,388               |          | 6,024           | 5,124                 | 7,081                 | 5,129                 |
| Subordinated notes and debentures   | 6              | 125                     |    | 124     | 108                 | ę       | 96         | 107               | 99                  | 86                  | 84                     | 82                  |          | 357             | 292                   | 388                   | 328                   |
| Preferred shares and Capital Trust Securities   | 7              | 19                      |    | 32      | 30                  | 3       | 81         | 28                | 28                  | 39                  | 47                     | 37                  |          | 81              | 95                    | 126                   | 147                   |
| Other   | 8              | 521                     |    | 529     | 523                 | 43      | 32         | 396               | 250                 | 525                 | 269                    | 230                 |          | 1,573           | 1,171                 | 1,603                 | 1,164                 |
| Total interest expense  | 9              | 2,652                   |    | 2,674   | 2,709               | 2,51    | 6          | 2,367             | 2,131               | 2,184               | 1,810                  | 1,737               |          | 8,035           | 6,682                 | 9,198                 | 6,768                 |
| Net interest income   | 10             | 1,783                   |    | 1,662   | 1,671               | 1,71    | 4          | 1,623             | 1,427               | 1,607               | 1,641                  | 1,563               |          | 5,116           | 4,657                 | 6,371                 | 6,008                 |
| TEB adjustment  | 11             | 161                     |    | 99      | 157                 | ę       | 92         | 89                | 81                  | 81                  | 81                     | 75                  |          | 417             | 251                   | 343                   | 324                   |
| Net interest income (TEB)   | 12             | \$ 1,944                | 9  | 6 1,761 | \$ 1,828            | \$ 1,80 | )6 (       | \$ 1,712          | \$ 1,508            | \$ 1,688            | \$ 1,722               | \$ 1,638            | \$       | 5,533           | \$ 4,908              | \$<br>6,714           | \$ 6,332              |
| Average total assets (\$billions)   | 13             | \$ 407                  | 9  | 6 409   | \$ 405              | \$ 39   | 91 \$      | \$ 389            | \$ 393              | \$ 376              | \$ 371                 | \$ 367              | \$       | 407             | \$ 386                | \$<br>387             | \$ 352                |
| Average earning assets (\$billions)   | 14             | 329                     |    | 336     | 337                 | 32      | 21         | 314               | 318                 | 308                 | 304                    | 302                 |          | 334             | 313                   | 315                   | 288                   |
| Net interest margin as a % of average earning assets  | 15             | 2.15                    | %  | 2.03 %  | ۶ 1.97 %<br>1.97    | b 2.1   | 2 %        | 2.05 %            | 5 1.84 %            | 5 2.07 %            | 2.14 %                 | 6 2.05 %            |          | 2.05 %          | 1.99 %                | 2.02 %                | 2.09 %                |
| Impact on NII from impaired loans<br>Reduction/(increase) in NII from impaired loans<br>Gross<br>Recoveries<br>Net reduction/(increase) | 16<br>17<br>18 | \$  15<br>(2)<br>\$  13 | 97 | (1)     | \$ 7<br>(1)<br>\$ 6 | \$      | (1)        | \$7<br>(3)<br>\$4 | \$ 6<br>(2)<br>\$ 4 | \$ 7<br>(3)<br>\$ 4 | \$ 6<br>(14)<br>\$ (8) | \$ 7<br>(2)<br>\$ 5 | \$<br>\$ | 33<br>(4)<br>29 | \$ 20<br>(8)<br>\$ 12 | \$<br>29<br>(9)<br>20 | \$ 35<br>(26)<br>\$ 9 |

### **Other Income**

Bank Financial Group

| (\$MILLIONS)   | LINE |          | 2007     |          |          | 2006        | 6          |       | 2005        |       | Year to  | Date     | Full        | 'ear  |
|--|------|----------|----------|----------|----------|-------------|------------|-------|-------------|-------|----------|----------|-------------|-------|
| FOR THE PERIOD ENDED   | #    | Q3       | Q2       | Q1       | Q4       | Q3          | Q2         | Q1    | Q4          | Q3    | 2007     | 2006     | 2006        | 2005  |
|  |      |          | ľ        |          |          |             |            |       |             |       |          |          |             |       |
| TD Waterhouse fees and commissions   | 1    | \$ 101   | \$ 111   | \$ 107   | \$ 86    | \$ 102 \$   | 5 134 \$   | 222   | \$ 214 \$   | 199   | \$ 319   | \$ 458   | \$ 544 \$   | 866   |
| Full service brokerage and other securities services   | 2    | 289      | 287      | 266      | 249      | 241         | 242        | 256   | 265         | 210   | 842      | 739      | 988         | 927   |
| Mutual fund management   | 3    | 206      | 193      | 180      | 162      | 157         | 156        | 164   | 155         | 167   | 579      | 477      | 639         | 624   |
| Credit fees  | 4    | 109      | 103      | 96       | 110      | 93          | 82         | 86    | 84          | 76    | 308      | 261      | 371         | 343   |
| Net securities gains <sup>1</sup>  | 5    | 94       | 102      | 70       | 87       | 113         | 82         | 23    | 76          | 67    | 266      | 218      | 305         | 242   |
| Trading income   | 6    | 235      | 192      | 216      | 98       | 160         | 247        | 292   | (88)        | 80    | 643      | 699      | 797         | 147   |
| Income from financial instruments designated as trading under the fair value option <sup>2</sup> | 7    | (87)     | 5        | (9)      | -        | -           | -          | -     | -           | -     | (91)     |          | -           | -     |
| Service charges  | 8    | 263      | 244      | 249      | 246      | 250         | 220        | 221   | 219         | 227   | 756      | 691      | 937         | 787   |
| Loan securitizations   | 9    | 86       | 97       | 134      | 97       | 85          | 72         | 92    | 120         | 101   | 317      | 249      | 346         | 414   |
| Card services  | 10   | 119      | 108      | 110      | 113      | 103         | 86         | 81    | 85          | 81    | 337      | 270      | 383         | 279   |
| Insurance revenue (net of claims)  | 11   | 257      | 251      | 254      | 214      | 230         | 228        | 224   | 210         | 217   | 762      | 682      | 896         | 826   |
| Trust fees   | 12   | 33       | 38       | 31       | 31       | 33          | 37         | 29    | 33          | 33    | 102      | 99       | 130         | 111   |
| Foreign exchange - non-trading   | 13   | 46       | 40       | 39       | 40       | 45          | 30         | 32    | 19          | 35    | 125      | 107      | 147         | 105   |
| Other  | 14   | 117      | 83       | 64       | 47       | 53          | 75         | 75    | 50          | 42    | 264      | 203      | 250         | 218   |
| Total other income   | 15   | \$ 1,868 | \$ 1,854 | \$ 1,807 | \$ 1,580 | \$ 1,665 \$ | 5 1,691 \$ | 1,797 | \$ 1,442 \$ | 1,535 | \$ 5,529 | \$ 5,153 | \$ 6,733 \$ | 5,889 |

<sup>1</sup> Net of balance sheet restructuring charge of \$52 million in TD Banknorth in Q1 2006.

<sup>2</sup> The majority of the gains (losses) are on instruments managed within Wholesale Banking's trading portfolios. A minor portion relates to the investment portfolio within the Bank's insurance subsidiaries.

# Non-Interest Expenses

# D Bank Financial Group

| (\$MILLIONS)                        | LINE |          | 2007     |          |          | 2006        |       |          | 2005        |       | Year to  | Date    | Full     | Year     |
|-------------------------------------|------|----------|----------|----------|----------|-------------|-------|----------|-------------|-------|----------|---------|----------|----------|
| FOR THE PERIOD ENDED                | #    | Q3       | Q2       | Q1       | Q4       | Q3          | Q2    | Q1       | Q4          | Q3    | 2007     | 2006    | 2006     | 2005     |
| Salaries and employee benefits      |      |          | -        |          |          |             |       |          |             |       |          |         |          |          |
| Salaries                            | 1    | \$ 677   | \$ 665   | \$ 680   | \$ 706   | \$ 673 \$   | 659   | \$ 662   | \$ 679 \$   | 669   | \$ 2,022 | \$1,994 | \$ 2,700 | \$ 2,544 |
| Incentive compensation              | 2    | 341      | 347      | 320      | 284      | 288         | 290   | 345      | 302         | 275   | 1,008    | 923     | 1,207    | 1,139    |
| Pension and other employee benefits | 3    | 143      | 157      | 157      | 126      | 141         | 144   | 167      | 145         | 138   | 457      | 452     | 578      | 535      |
| Total                               | 4    | 1,161    | 1,169    | 1,157    | 1,116    | 1,102       | 1,093 | 1,174    | 1,126       | 1,082 | 3,487    | 3,369   | 4,485    | 4,218    |
| Occupancy                           |      |          |          |          |          |             |       |          |             |       |          |         |          |          |
| Rent                                | 5    | 98       | 99       | 94       | 97       | 94          | 95    | 85       | 92          | 100   | 291      | 274     | 371      | 373      |
| Depreciation                        | 6    | 40       | 42       | 38       | 47       | 39          | 35    | 39       | 41          | 42    | 120      | 113     | 160      | 147      |
| Other                               | 7    | 50       | 44       | 43       | 43       | 43          | 42    | 42       | 40          | 49    | 137      | 127     | 170      | 156      |
| Total                               | 8    | 188      | 185      | 175      | 187      | 176         | 172   | 166      | 173         | 191   | 548      | 514     | 701      | 676      |
| Equipment                           |      |          |          |          |          |             |       |          |             |       |          |         |          |          |
| Rent                                | 9    | 48       | 50       | 46       | 52       | 51          | 48    | 49       | 56          | 50    | 144      | 148     | 200      | 192      |
| Depreciation                        | 10   | 47       | 51       | 44       | 51       | 44          | 42    | 46       | 54          | 50    | 142      | 132     | 183      | 175      |
| Other                               | 11   | 55       | 52       | 54       | 61       | 55          | 48    | 52       | 61          | 59    | 161      | 155     | 216      | 242      |
| Total                               | 12   | 150      | 153      | 144      | 164      | 150         | 138   | 147      | 171         | 159   | 447      | 435     | 599      | 609      |
| General                             |      |          |          |          |          |             |       |          |             |       |          |         |          |          |
| Amortization of other intangibles   | 13   | 131      | 112      | 118      | 126      | 126         | 125   | 128      | 135         | 143   | 361      | 379     | 505      | 546      |
| Marketing and business development  | 14   | 106      | 111      | 113      | 114      | 127         | 96    | 133      | 116         | 123   | 330      | 356     | 470      | 469      |
| Brokerage-related fees              | 15   | 40       | 39       | 36       | 35       | 37          | 39    | 53       | 55          | 56    | 115      | 129     | 164      | 226      |
| Professional and advisory services  | 16   | 109      | 98       | 117      | 141      | 138         | 126   | 105      | 155         | 117   | 324      | 369     | 510      | 494      |
| Communications                      | 17   | 46       | 49       | 49       | 54       | 50          | 48    | 49       | 55          | 55    | 144      | 147     | 201      | 205      |
| Capital and business taxes          | 18   | 54       | 42       | 55       | 53       | 56          | 50    | 46       | 33          | 53    | 151      | 152     | 205      | 167      |
| Postage                             | 19   | 29       | 35       | 29       | 32       | 29          | 32    | 28       | 28          | 27    | 93       | 89      | 121      | 108      |
| Travel and relocation               | 20   | 20       | 20       | 22       | 22       | 22          | 22    | 21       | 24          | 21    | 62       | 65      | 87       | 78       |
| Restructuring costs                 | 21   | -        | 67       | -        | -        | -           | -     | 50       | 6           | 15    | 67       | 50      | 50       | 43       |
| Other                               | 22   | 151      | 189      | 179      | 143      | 134         | 162   | 190      | 126         | 535   | 519      | 486     | 629      | 943      |
| Total                               | 23   | 686      | 762      | 718      | 720      | 719         | 700   | 803      | 733         | 1,145 | 2,166    | 2,222   | 2,942    | 3,279    |
| Total non-interest expenses         | 24   | \$ 2,185 | \$ 2,269 | \$ 2,194 | \$ 2,187 | \$ 2,147 \$ | 2,103 | \$ 2,290 | \$ 2,203 \$ | 2,577 | \$ 6,648 | \$6,540 | \$ 8,727 | \$ 8,782 |

### Balance Sheet

| (\$MILLIONS)  | LINE     |                  | 2007             |                  |                 |         | 2006              |                   |                   | 2005              |                   |
|---|----------|------------------|------------------|------------------|-----------------|---------|-------------------|-------------------|-------------------|-------------------|-------------------|
| AS AT   | #        | Q3               | Q2               | Q1               | Q4              |         | Q3                | Q2                | Q1                | Q4                | Q3                |
|   |          |                  |                  |                  |                 |         |                   |                   |                   |                   |                   |
| ASSETS  |          |                  |                  |                  |                 |         |                   |                   |                   |                   |                   |
| Cash and due from banks   | 1        | \$ 1,986         | \$ 1,994 \$      |                  | \$ 2,0*         |         | 1,958 \$          |                   | \$ 2,158          | \$ 1,673 \$       | 2,172             |
| Interest-bearing deposits with other banks                                | 2        | 11,343           | 9,796            | 8,724            | 8,76            | 63      | 10,236            | 10,295            | 11,226            | 11,745            | 10,307            |
| Securities  |          | 70 750           | 00.000           | 70.074           | 77.44           |         | 70 700            | 00.000            | 75 000            | 05 775            | 70 507            |
| Trading<br>Designated as trading under the fair value option              | 3<br>4   | 72,756<br>1,935  | 69,093<br>1,862  | 78,071<br>1,916  | 77,48           | 32      | 73,733            | 69,809            | 75,000            | 65,775            | 72,597            |
| Available-for-sale  | 5        | 36,209           | 35,668           | 38,394           |                 | -       | -                 | -                 | -                 | -                 | -                 |
| Held-to-maturity  | 6        | 8,528            | 11,887           | 11,810           |                 | -       | -                 | -                 | -                 | -                 | -                 |
| Investment  | 7        | -                | -                | -                | 46,97           | 76      | 43,542            | 42,847            | 46,376            | 42,321            | 40,709            |
| Total   | 8        | 119,428          | 118,510          | 130,191          | 124,45          | 58      | 117,275           | 112,656           | 121,376           | 108,096           | 113,306           |
| Securities purchased under reverse repurchase agreements                  | 9        | 25,905           | 25,434           | 32,357           | 30,96           | 61      | 27,854            | 32,344            | 24,847            | 26,375            | 25,624            |
| Loans   |          |                  |                  |                  |                 |         |                   |                   |                   |                   |                   |
| Residential mortgages   | 10       | 56,096           | 53,997           | 51,794           | 53,42           |         | 51,767            | 50,868            | 51,152            | 52,740            | 54,744            |
| Consumer instalment and other personal<br>Credit cards                    | 11<br>12 | 66,574<br>5,574  | 65,370<br>5,369  | 63,520<br>5,175  | 63,13<br>4,85   |         | 63,995<br>4,419   | 63,308<br>3,764   | 61,744<br>3,171   | 62,754<br>2,998   | 61,290<br>2,782   |
| Business and government   | 13       | 43,447           | 45,081           | 43,748           | 40,5            |         | 39,844            | 39,923            | 40,250            | 35,044            | 35,844            |
| Business and government designated as trading under the fair value option | 14       | 1,619            | 1,465            | -                | - / -           | -       | -                 | -                 | -                 | -                 | -                 |
| Total   | 15       | 173,310          | 171,282          | 164,237          | 161,92          | 25      | 160,025           | 157,863           | 156,317           | 153,536           | 154,660           |
| Allowance for credit losses   | 16       | (1,357)          | (1,378)          | (1,366)          | (1,3            | 17)     | (1,279)           | (1,291)           | (1,358)           | (1,293)           | (1,380)           |
| Loans, net of allowance for credit losses                                 | 17       | 171,953          | 169,904          | 162,871          | 160,60          | )8      | 158,746           | 156,572           | 154,959           | 152,243           | 153,280           |
| Other   |          |                  |                  |                  |                 |         |                   |                   |                   |                   |                   |
| Customers' liabilities under acceptances                                  | 18       | 9,192            | 9,233            | 8,425            | 8,67            | 76      | 7,244             | 7,035             | 6,699             | 5,989             | 5,631             |
| Investment in TD Ameritrade   | 19       | 4,749            | 5,131            | 5,113            | 4,37            |         | 4,284             | 3,783             | 3,327             | -                 | -                 |
| Trading derivatives' market revaluation                                   | 20       | 29,520           | 27,569           | 26,871           | 27,84           |         | 32,308            | 35,430            | 33,781            | 33,651            | 34,185            |
| Goodwill<br>Other intangibles   | 21<br>22 | 8,407<br>2,264   | 8,940<br>2,368   | 8,176<br>1,896   | 7,39<br>1,94    |         | 7,411<br>2,007    | 7,652<br>2,185    | 7,376<br>2,275    | 6,518<br>2,124    | 6,785<br>2,286    |
| Land, buildings and equipment   | 23       | 1,824            | 1,905            | 1,877            | 1,86            |         | 1,865             | 1,857             | 1,701             | 1,801             | 1,773             |
| Other assets  | 24       | 17,319           | 15,950           | 19,602           | 14,00           | 01      | 14,657            | 16,741            | 14,652            | 14,995            | 13,074            |
| Total   | 25       | 73,275           | 71,096           | 71,960           | 66,10           | )5      | 69,776            | 74,683            | 69,811            | 65,078            | 63,734            |
| Total assets  | 26       | \$ 403,890       | \$ 396,734 \$    | 408,216          | \$ 392,97       | 4 \$    | 385,845 \$        | 388,596           | \$ 384,377        | \$ 365,210 \$     | 368,423           |
| LIABILITIES   |          |                  | -                |                  |                 |         |                   |                   |                   |                   |                   |
| Deposits  |          |                  | _                |                  |                 |         |                   |                   |                   |                   |                   |
| Personal Non-term   | 27       | \$ 82,203        | \$ 83,487 \$     |                  | \$ 79,62        |         | 72,376 \$         |                   | \$ 74,233         | \$ 73,041 \$      | 74,635            |
| Personal Term   | 28       | 67,319           | 67,785           | 67,652           | 67,01           |         | 65,116            | 63,831            | 61,642            | 58,742            | 59,134            |
| Banks<br>Business and government  | 29<br>30 | 12,214<br>70,579 | 12,681<br>70,655 | 9,033<br>73,780  | 14,18<br>100,08 |         | 17,855<br>100,440 | 13,597<br>100,568 | 15,380<br>105,030 | 11,505<br>103,693 | 15,756<br>101,913 |
| Trading   | 31       | 35,421           | 35,554           | 36,237           | 100,00          | -       | -                 | - 100,300         | - 105,050         | -                 | 101,913           |
| Total   | 32       | 267,736          | 270,162          | 269,688          | 260,90          | )7      | 255,787           | 252,991           | 256,285           | 246,981           | 251,438           |
| Other   |          |                  | ,                | ,                |                 |         |                   |                   |                   | ,                 |                   |
| Acceptances   | 33       | 9,192            | 9,233            | 8,425            | 8,67            | 76      | 7,244             | 7,035             | 6,699             | 5,989             | 5,631             |
| Obligations related to securities sold short                              | 34       | 26,624           | 25,143           | 26,230           | 27,11           |         | 24,153            | 27,037            | 26,357            | 24,406            | 23,124            |
| Obligations related to securities sold under repurchase agreements        | 35       | 16,158           | 11,322           | 20,597           | 18,65           |         | 19,431            | 16,983            | 12,520            | 11,284            | 11,285            |
| Trading derivatives<br>Other liabilities                                  | 36<br>37 | 29,059<br>21,777 | 29,143<br>18,936 | 28,322<br>20,321 | 29,33<br>17,46  |         | 33,380<br>15,285  | 36,295<br>16,908  | 34,934<br>17,244  | 33,498<br>18,545  | 34,877<br>16,779  |
| Total   | 38       | 102,810          | 93,777           | 103,895          | 101,24          |         | 99,493            |                   | 97,754            | 93,722            | 91,696            |
|   | 38<br>39 |                  |                  |                  |                 |         |                   | 104,258           |                   |                   |                   |
| Subordinated notes and debentures   |          | 10,005           | 9,210            | 9,209            | 6,90            |         | 6,915             | 7,748             | 7,225             | 5,138             | 5,570             |
| Liability for preferred shares and capital trust securities               | 40       | 1,798            | 1,797            | 1,800            | 1,79            |         | 1,794             | 1,786             | 1,793             | 1,795             | 2,198             |
| Non-controlling interests in subsidiaries                                 | 41       | 538              | 13               | 2,607            | 2,43            | 59      | 2,429             | 2,530             | 2,847             | 1,708             | 1,746             |
| Shareholders' equity  |          |                  |                  |                  |                 |         |                   |                   |                   |                   |                   |
| Capital stock   | 40       | 0.505            | 6 455            | C 447            |                 |         | 6 353             | 6.045             | 0.045             | F 070             | F 7/4             |
| Common<br>Preferred   | 42<br>43 | 6,525<br>425     | 6,455<br>425     | 6,417<br>425     | 6,33<br>42      |         | 6,353<br>425      | 6,245<br>425      | 6,015<br>425      | 5,872             | 5,744             |
| Contributed surplus   | 43       | 118              | 124              | 423              |                 | 56<br>6 | 423<br>56         | 425               | 423               | 40                | 36                |
| Retained earnings   | 45       | 15,378           | 14,865           | 14,375           | 13,72           |         | 13,544            | 13,069            | 12,652            | 10,650            | 10,358            |
| Accumulated other comprehensive income (page 20)                          | 46       | (1,443)          | (94)             | (268)            | (91             | 8)      | (951)             | (507)             | (666)             | (696)             | (363)             |
| Total   | 47       | 21,003           | 21,775           | 21,017           | 19,63           |         | 19,427            | 19,283            | 18,473            | 15,866            | 15,775            |
| Total liabilities and shareholders' equity                                | 48       | \$ 403,890       | \$ 396,734 \$    | 408,216          | \$ 392,97       | 4 \$    | 385,845 \$        | 388,596           | \$ 384,377        | \$ 365,210 \$     | 368,423           |

| (\$MILLIONS)                                      | LINE |               |    | 2007    |               |               | 20            | 06 |         |               | 20            | 05 |         |
|---|------|---------------|----|---------|---------------|---------------|---------------|----|---------|---------------|---------------|----|---------|
| ASAT  | #    | Q3            |    | Q2      | Q1            | Q4            | Q3            |    | Q2      | Q1            | Q4            |    | Q3      |
|   |      |               | -  |         |               |               |               |    |         |               |               |    |         |
| Unrealized gain(loss) on securities <sup>12</sup> | 1    | \$<br>1,010   | \$ | 1,027   | \$<br>990     | \$<br>774     | \$<br>707     | \$ | 706     | \$<br>806     | \$<br>750     | \$ | 733     |
| Assets under administration                       |      |               |    |         |               |               |               |    |         |               |               |    |         |
| Canadian Personal and Commercial Banking          | 2    | \$<br>50,142  | \$ | 52,089  | \$<br>50,942  | \$<br>47,450  | \$<br>42,150  | \$ | 40,898  | \$<br>40,766  | \$<br>39,485  | \$ | 37,612  |
| U.S. Personal and Commercial Banking              | 3    | 7,770         |    | 8,142   | 8,659         | 8,316         | 9,337         |    | 9,904   | 9,529         | 9,307         |    | 9,082   |
| Wealth Management                                 | 4    | 176,951       |    | 175,213 | 169,058       | 160,799       | 153,004       |    | 153,723 | 147,439       | 315,075       |    | 322,343 |
| Total   | 5    | \$<br>234,863 | \$ | 235,444 | \$<br>228,659 | \$<br>216,565 | \$<br>204,491 | \$ | 204,525 | \$<br>197,734 | \$<br>363,867 | \$ | 369,037 |
| Assets under management                           |      |               |    |         |               |               |               |    |         |               |               |    |         |
| U.S. Personal and Commercial Banking              | 6    | \$<br>6,061   | \$ | 6,487   | \$<br>6,537   | \$<br>6,137   | \$<br>6,054   | \$ | 6,551   | \$<br>5,995   | \$<br>5,859   | \$ | 6,106   |
| Wealth Management                                 | 7    | 160,065       |    | 162,869 | 156,777       | 151,243       | 143,339       |    | 138,722 | 137,009       | 130,108       |    | 130,036 |
| Total   | 8    | \$<br>166,126 | \$ | 169,356 | \$<br>163,314 | \$<br>157,380 | \$<br>149,393 | \$ | 145,273 | \$<br>143,004 | \$<br>135,967 | \$ | 136,142 |

<sup>1</sup> Excludes debt security positions which are managed as part of hedged portfolios.
 <sup>2</sup> Includes unrealized gains on available-for-sale securities which are included in other comprehensive income.

### Intangibles and Goodwill, and Restructuring Costs

# D Bank Financial Group

| (\$MILLIONS)  | LINE      | i               | 2007           |          |          |          | 2006         |            |          | 2005        |        |          | Year to | Data             | ·  | Full Y         | (aa.     |
|---|-----------|-----------------|----------------|----------|----------|----------|--------------|------------|----------|-------------|--------|----------|---------|------------------|----|----------------|----------|
| (\$MILLIONS)<br>AS AT                                   | LINE<br># | 00              | 2007<br>Q2     | Q1       |          | ~        | Q3           | Q2         | Q1       | 2005<br>Q4  | Q3     |          |         |                  |    | Full 1<br>2006 |          |
| AS AT<br>Identifiable intangible assets                 | #         | Q3              | QZ             | QI       |          | Q4       | Q3           | QZ         | Q1       | Q4          | 43     |          | 2007    | 2006             |    | 2006           | 2005     |
|   |           | ¢ 0.000         | ¢ 4.00         | 0 0 10   |          | 0.007 0  |              |            | 0.404    | ¢ 0.000 ¢   | 0.404  | <b>A</b> | 4 0 4 0 | ¢0.404           | ¢  | 0.404          | ¢ 0444   |
| Opening balance   | 1         | \$ 2,368        |                | . ,      |          | 2,007    | , ,          | , .        | ,        | \$ 2,286 \$ | 2,421  | \$       | 1,946   | \$2,124          | \$ |                | \$ 2,144 |
| Arising during the period - Privatization               | 2         | -               | 58             |          | 42       | 64       | (22)         | 32         | 282      | -           | -      |          | 622     | 292              |    | 356            | 557      |
| - Other   | 3         | -               | 1              |          |          |          | (1.0.0)      | (10-)      | ((       | (1.5.5)     | (1.10) |          | 11      | -                |    | -              | -        |
| Amortized in the period                                 | 4         | (131)           | (11            | 2) (1    | 18)      | (126)    | (126)        | (125)      | (128)    | (135)       | (143)  |          | (361)   | (379)            |    | (505)          | (546)    |
| Sale of TD Waterhouse U.S.A.                            | 5         | -               |                | -        | -        | -        | -            | -          | (6)      | -           | -      |          | -       | (6)              |    | (6)            | -        |
| Foreign exchange and other adjustments                  | 6         | 27              |                |          | 26       | 1        | (30)         | 3          | 3        | (27)        | 8      | _        | 46      | (24)             | -  | (23)           | (31)     |
| Closing balance   | 7         | \$ 2,264        | \$ 2,36        | 8 \$ 1,8 | \$96 \$  | 1,946 \$ | \$ 2,007 \$  | 2,185 \$   | 2,275    | \$ 2,124 \$ | 2,286  | \$       | 2,264   | \$2,007          | \$ | 1,946          | \$ 2,124 |
| Future tax liability on intangible assets               |           |                 | _              |          |          |          |              |            |          |             |        |          |         |                  |    |                |          |
| Opening balance   | 8         | \$ (844)        | \$ (65         | 5)\$ (6  | \$78) \$ | (690) \$ | \$ (758) \$  | (764) \$   | (711)    | \$ (764) \$ | (802)  | \$       | (678)   | \$ (711)         | \$ | (711)          | \$ (701) |
| Arising during the period - Privatization               | 9         | -               | (22            | 7) (     | (17)     | (23)     | (8)          | (35)       | (98)     | -           | -      |          | (244)   | (141)            |    | (164)          | (189)    |
| - Other   | 10        | -               | (              | 4)       |          |          |              |            |          |             |        |          | (4)     | -                |    | -              | -        |
| Arising during the period - changes in income tax rates | 11        | 3               |                | -        | 1        | 1        | 24           | -          | -        | -           | -      |          | 4       | 24               |    | 25             | -        |
| Recognized in the period                                | 12        | 45              | 4              | 0        | 40       | 43       | 42           | 39         | 41       | 44          | 46     |          | 125     | 122              |    | 165            | 176      |
| Foreign exchange and other adjustments                  | 13        | 8               |                | 2        | (1)      | (9)      | 10           | 2          | 4        | 9           | (8)    |          | 9       | 16               |    | 7              | 3        |
| Closing balance   | 14        | \$ (788)        | \$ (84         | 4)\$(6   | \$55) \$ | (678) \$ | \$ (690) \$  | (758) \$   | (764)    | \$ (711) \$ | (764)  | \$       | (788)   | \$ (690)         | \$ | (678)          | \$ (711) |
| Net intangibles closing balance                         | 15        | \$ 1,476        | \$ 1,52        | 4 \$ 1,2 | 241 \$   | 1,268    | \$ 1,317 \$  | 5 1,427 \$ | 1,511    | \$ 1,413 \$ | 1,522  | \$       | 1,476   | \$1,317          | \$ | 1,268          | \$ 1,413 |
| Goodwill  |           |                 | <b>A A I -</b> |          |          |          |              |            |          | <u> </u>    |        |          |         | <b>A a a i a</b> |    |                | <u> </u> |
| Opening balance   | 16        | \$ 8,940        | \$ 8,17        | - + /-   |          | 7,411 \$ | . , .        | , .        |          | \$ 6,785 \$ | 6,766  | \$       | 7,396   | \$6,518          | \$ |                | \$ 2,225 |
| Arising during the period - Privatization               | 17        | -               | 88             |          | 528      | (29)     | 27           | 316        | 1,722    | -           | -      |          | 1,409   | 2,065            |    | 2,036          | 4,642    |
| - Other   | 18        | -               | (2             | 7)       |          |          |              |            |          |             |        |          | (27)    | -                |    | -              | -        |
| Sale of TD Waterhouse U.S.A.                            | 19        | -               |                | -        | -        | -        | -            | -          | (827)    | -           | -      |          | -       | (827)            |    | (827)          | -        |
| Foreign exchange and other adjustments                  | 20        | (533)           | (9             |          | 252      | 14       | (268)        | (40)       | (37)     | (267)       | 19     | _        | (371)   | (345)            | -  | (331)          | (349)    |
| Closing balance   | 21        | \$ 8,407        | \$ 8,94        | 0 \$ 8,1 | 76 \$    | 7,396    | \$ 7,411 \$  | 7,652 \$   | 7,376    | \$ 6,518 \$ | 6,785  | \$       | 8,407   | \$7,411          | \$ | 7,396          | \$ 6,518 |
|   |           |                 | -              |          |          |          |              |            |          |             |        |          |         |                  |    |                |          |
| Total net intangibles and goodwill closing balance      | 22        | \$ 9,883        | \$ 10,46       | 4 \$ 9,4 | 17 \$    | 8,664    | \$ 8,728 \$  | 9,079 \$   | 8,887    | \$ 7,931 \$ | 8,307  | \$       | 9,883   | \$8,728          | \$ | 8,664          | \$ 7,931 |
| Restructuring costs accrual                             |           |                 |                |          |          |          |              |            |          |             |        |          |         |                  |    |                |          |
| Opening balance   | 23        | \$ 61           | ¢ 1            | 9 \$     | 27 \$    | 29 9     | § 35 \$      | 60 \$      | 25       | \$ 28 \$    | 28     | \$       | 27      | \$ 25            | \$ | 25             | \$7      |
| Expensed during the period                              | 23        | Ψ <sup>31</sup> | φ 1<br>6       |          | -' v     | 20 4     | μ 33 φ<br>-  | - 00 ş     | 23<br>50 | φ 20φ<br>6  | 15     | φ        | 67      | φ 25<br>50       | φ  | 23<br>50       | پ<br>43  |
| Amount utilized during the period:                      | 24        |                 |                | ,        | -        | -        | -            | -          | 50       | 0           | 15     |          | 07      | 50               |    | 50             |          |
| Wholesale Banking                                       | 25        | _               |                | _        | (8)      | (2)      | (6)          | (25)       | (15)     | (9)         | (15)   |          | (8)     | (46)             |    | (48)           | (25)     |
| TD Banknorth  | 20<br>27  | (10)            | (2             | - 5)     | (0)      | (2)      | (0)          | (20)       | (13)     | (9)         | (13)   |          | (35)    | (40)             |    | (40)           | (23)     |
| Closing balance   | 27        | \$ 51           | \$ 6           | ,        | 19 \$    | 27 9     | -<br>5 29 \$ | 35 \$      | 60       | \$ 25 \$    | - 28   | \$       | (35)    | \$ 29            | \$ | 27             | \$ 25    |
| Circling balance  | 20        | ψ 31            | ψΟ             | ιψ       | φ        | 21 3     | y 23 Q       |            | 00       | ψ 20 Φ      | 20     | φ        | 51      | ψ 23             | φ  | 21             | ψ 20     |

### Loan Securitization

Bank Financial Group

٦.

| (\$MILLIONS) |  |
|--------------|--|
|--------------|--|

| (\$MILLIONS)         | _    |    |      |    |    |      |    |    |    |    |         |      |        |      | _ |
|----------------------|------|----|------|----|----|------|----|----|----|----|---------|------|--------|------|---|
|                      | LINE |    | 2007 |    |    | 2006 |    |    | 20 | 05 | Year to |      | Full Y |      | ĺ |
| FOR THE PERIOD ENDED | #    | Q3 | Q2   | Q1 | Q4 | Q3   | Q2 | Q1 | Q4 | Q3 | 2007    | 2006 | 2006   | 2005 |   |

### Loans securitized and sold to third parties

Securitized/(repurchased) during the period<sup>1</sup>

|          |             | 1 |     |       |             |             |             |          |          |          |          |          | _  |       |          |              |          |
|----------|-------------|---|-----|-------|-------------|-------------|-------------|----------|----------|----------|----------|----------|----|-------|----------|--------------|----------|
| Mortgage | MBS Pool    | 1 | \$2 | 2,246 | \$<br>3,141 | \$<br>2,358 | \$<br>1,700 | \$ 1,613 | \$ 1,763 | \$ 1,348 | \$ 1,389 | \$ 1,460 | \$ | 7,745 | \$ 4,724 | \$<br>6,424  | \$ 5,948 |
|          | Commercial  | 2 |     | -     | -           | -           | 205         | 132      | 287      | -        | 350      | -        |    | -     | 419      | 624          | 633      |
| Personal | HELOC       | 3 |     | -     | -           | 1,000       | 3,000       | 500      | -        | -        | -        | -        |    | 1,000 | 500      | 3,500        | 786      |
|          | Credit Card | 4 |     | -     | -           | -           | -           | -        | -        | -        | -        | -        |    | -     | -        | -            | -        |
| Total    |             | 5 | \$2 | 2,246 | \$<br>3,141 | \$<br>3,358 | \$<br>4,905 | \$ 2,245 | \$ 2,050 | \$ 1,348 | \$ 1,739 | \$ 1,460 | \$ | 8,745 | \$ 5,643 | \$<br>10,548 | \$ 7,367 |

### Outstanding at period end

With Retained Interests

| Mortgage                 | Commercial               | 6  | \$ | 171    | \$ | 254    | \$<br>181    | \$<br>220    | \$  | 223   | \$  | 116   | \$ 124   | 9 | \$ 137   | \$ 159   | \$<br>171    | \$ 223   | \$<br>220    | \$   | 137   |
|--------------------------|--------------------------|----|----|--------|----|--------|--------------|--------------|-----|-------|-----|-------|----------|---|----------|----------|--------------|----------|--------------|------|-------|
| Personal                 | HELOC                    | 7  |    | 9,000  |    | 9,000  | 9,000        | 8,000        |     | 5,000 |     | 4,500 | 4,500    |   | 4,800    | 4,800    | 9,000        | 5,000    | 8,000        | 4    | 4,800 |
|                          | Credit Card              | 8  |    | 800    |    | 800    | 800          | 800          |     | 800   |     | 1,300 | 1,300    |   | 1,300    | 1,300    | 800          | 800      | 800          |      | ,300  |
| Sub-total                |                          | 9  | \$ | 9,971  | \$ | 10,054 | \$<br>9,981  | \$<br>9,020  | \$  | 6,023 | \$  | 5,916 | \$ 5,924 | 9 | \$ 6,237 | \$ 6,259 | \$<br>9,971  | \$ 6,023 | \$<br>9,020  | \$ ( | 6,237 |
| Without Retained Inter   | rests                    |    |    |        | -  |        |              |              |     |       |     |       |          |   |          |          |              |          |              |      |       |
| Mortgage                 | Conventional             | 10 | \$ | -      | \$ | -      | \$<br>-      | \$<br>-      | \$  | -     | \$  | -     | \$-      | 9 | \$-      | \$-      | \$<br>-      | \$-      | \$<br>-      | \$   | -     |
|                          | MBS Pool                 | 11 |    | 18,822 |    | 18,864 | 17,494       | 16,344       | 1   | 6,099 | 10  | 6,180 | 15,703   |   | 15,476   | 15,207   | 18,822       | 16,099   | 16,344       | 1!   | 5,476 |
|                          | Commercial               | 12 |    | 2,923  |    | 2,630  | 2,531        | 2,553        |     | 2,360 | :   | 2,395 | 2,123    |   | 2,161    | 1,827    | 2,923        | 2,360    | 2,553        |      | 2,161 |
| Sub-total                |                          | 13 | \$ | 21,745 | \$ | 21,494 | \$<br>20,025 | \$<br>18,897 | \$1 | 8,459 | \$1 | 8,575 | \$17,826 | 9 | \$17,637 | \$17,034 | \$<br>21,745 | \$18,459 | \$<br>18,897 | \$1  | 7,637 |
|                          |                          | 1  | -  |        |    |        |              |              |     |       |     |       |          |   |          |          |              |          |              |      |       |
| Total outstanding at p   | eriod end                | 14 | \$ | 31,716 | \$ | 31,548 | \$<br>30,006 | \$<br>27,917 | \$2 | 4,482 | \$2 | 4,491 | \$23,750 | Ş | \$23,874 | \$23,293 | \$<br>31,716 | \$24,482 | \$<br>27,917 | \$23 | 3,874 |
| Economic Impact - be     | fore-tax                 |    |    |        |    |        |              |              |     |       |     |       |          |   |          |          |              |          |              |      |       |
| Net interest inco        | me                       | 15 | \$ | (94)   | \$ | (106)  | \$<br>(125)  | \$<br>(76)   | \$  | (102) | \$  | (85)  | \$ (105) | 9 | \$ (123) | \$ (111) | \$<br>(325)  | \$ (292) | \$<br>(368)  | \$   | (420) |
| Other income             |                          | 16 |    | 86     |    | 97     | 134          | 97           |     | 85    |     | 72    | 92       |   | 120      | 101      | 317          | 249      | 346          |      | 414   |
| Provision for cre        | dit losses               | 17 |    | 4      |    | 5      | 4            | 4            |     | 4     |     | 8     | 8        |   | 8        | 10       | 13           | 20       | 24           |      | 35    |
| Total impact             |                          | 18 | \$ | (4)    | \$ | (4)    | \$<br>13     | \$<br>25     | \$  | (13)  | \$  | (5)   | \$ (5)   | 5 | \$5      | \$-      | \$<br>5      | \$ (23)  | \$<br>2      | \$   | 29    |
|                          |                          |    |    |        |    |        |              |              |     |       |     |       |          |   |          |          |              |          |              |      |       |
| Mortgage-backed Securiti | es Retained <sup>2</sup> |    |    |        |    |        |              |              |     |       |     |       |          |   |          |          |              |          |              |      |       |
| Outstanding at e         |                          | 19 | \$ | 21,643 | \$ | 21,433 | \$<br>23,186 | \$<br>20,914 | \$2 | 0,414 | \$1 | 8,852 | \$17,824 | 9 | \$15,718 | \$13,159 | \$<br>21,643 | \$20,414 | \$<br>20,914 | \$1  | 5,718 |

<sup>1</sup> Excludes principal repayments during the period.

<sup>2</sup> Reported as Available-for-sale securities issued or guaranteed by Canada on the Consolidated Balance Sheet.

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### Impaired Loans

### Bank Financial Group

| (\$MILLIONS)  | LINE         |              | 200       | 7          |            |        |            |              | 2006 |              |            | l       | 21           | 005       |          |        | Year to    | o Date       |    | E          | Year         |
|---|--------------|--------------|-----------|------------|------------|--------|------------|--------------|------|--------------|------------|---------|--------------|-----------|----------|--------|------------|--------------|----|------------|--------------|
| (SMILLIONS)<br>AS AT  | LINE<br>#    | Q3           | 200<br>Q2 |            | Q1         | Q      | 4          | Q3           | 2000 | Q2           | Q1         |         | Q4           | Q3        |          | 200    |            | 2006         |    | 2006       | 2005         |
| CHANGE IN GROSS IMPAIRED LOANS BY SEGMENT   | <i>"</i> _   | 40           |           |            | ۹.         |        |            | 20           |      |              | ۹.         |         |              | 40        |          |        |            | 2000         |    | 2000       | 2000         |
|   |              |              |           |            |            |        |            | • •••        | -    |              | • • • •    |         |              | • •       |          |        |            | <b>a</b>     |    |            | •            |
| Balance at beginning of period <sup>1</sup><br>Additions                                  | 1 \$         | 603          | \$ 5      | 511 \$     | 446        | \$     | 390        | \$ 382       | \$   | 390          | \$ 37      | 2 \$    | 475          | \$ 50     | 6        | \$     | 446        | \$ 372       | \$ | 372        | \$ 537       |
| Canadian Personal and Commercial Banking - retail <sup>2</sup>                            | 2            | 246          | 2         | 235        | 228        |        | 219        | 157          |      | 159          | 16         | D       | 150          | 14        | 1        |        | 709        | 476          |    | 695        | 569          |
| - commercial mid-market   | 3            | 10           |           | 14         | 8          |        | 39         | 12           |      | 7            | 6          |         | 39           | 1         |          |        | 32         | 87           |    | 126        | 143          |
| U.S. Personal and Commercial Banking  | 4            | 105          | 2         | 212        | 121        |        | 68         | 51           |      | 69           | 3          |         | 44           | 6         | 6        |        | 438        | 159          |    | 227        | 110          |
| Wholesale Banking   | 5            | 14           |           | -          | 12         |        | -          | 14           |      | 3            | 1          | 7       | -            |           | -        |        | 26         | 34           |    | 34         |              |
| Corporate - non-core  | 6            | -            | -         | -          | -          |        | -          | -            |      | -            |            | -       | -            |           | -        |        | -          | -            |    | -          |              |
| Total additions to impaired loans and acceptances   | 7            | 375          |           | 461        | 369        |        | 326        | 234          |      | 238          | 28         |         | 233          | 21        |          |        | 205        | 756          |    | 1,082      | 822          |
| Return to performing status, repaid or sold   | 8            | (166)        | · · ·     | 158)       | (126)      |        | (93)       | (74)         |      | (101)        | (10        | 4)      | (183)        | (11       | - /      |        | 450)       | (279)        |    | (372)      | (592         |
| Net new additions (reductions)  | 9            | 209          | 3         | 303        | 243        |        | 233        | 160          |      | 137          | 18         | D       | 50           | 10        | 3        |        | 755        | 477          |    | 710        | 230          |
| Arising on acquisition of TD Banknorth<br>Write-offs                                      | 10<br>11     | -<br>(200)   |           | -<br>207)  | -<br>(184) |        | -<br>(177) | -<br>(148)   |      | - (142)      | (16        | -       | -<br>(146)   | (13       | -        |        | -<br>591)  | -<br>(452)   |    | -<br>(629) | 110          |
| Foreign exchange and other adjustments  | 12           | (200)        | (4        | (4)        | (184)      |        | -          | (146)        |      | (142)        | (16        | 2)<br>- | (146)<br>(7) |           | 2)<br>2) |        | (20)       | (452)        |    | (629)      | (502<br>(3   |
| Change during the period  | 13           | (13)         |           | 92         | 65         |        | 56         |              |      | (8)          | 1          |         | (103)        | (3        | -        |        | 144        | 18           | _  | 74         | (165         |
| Balance at end of period <sup>1</sup>   | 14 \$        | 590          | ¢ 4       | 503 \$     |            | ¢      |            | \$ 390       | \$   | (-)          | \$ 39      | -       | ( )          | \$ 47     | /        |        | 590        | \$ 390       | \$ | 446        | \$ 372       |
|   | Ψ            | 550          | ψ         | - του      | 511        | Ψ      | 440        | φ 330        | ψ    | 302          | ψ 55       | ψ       | 512          | Ψ 47.     | 5        | Ψ      | 530        | φ 330        | Ψ  | 440        | ψ 512        |
| GROSS IMPAIRED LOANS BY LOCATION <sup>3</sup>   |              |              |           |            |            |        |            |              |      |              |            |         |              |           |          |        |            |              |    |            |              |
| Canada  | 15 \$        | 316          | \$ 3      | 307 \$     | 317        | \$     | 316        | \$ 267       | \$   | 262          | \$ 29      | 7\$     | 276          | \$ 28     | 5        | \$     | 316        | \$ 267       | \$ | 316        | \$ 276       |
| United States   | 16           | 274          | 2         | 296        | 194        |        | 130        | 123          |      | 120          | 9          | 3       | 96           | 19        | D        |        | 274        | 123          |    | 130        | 96           |
| Offshore  | 17           | -            | -         | -          | -          |        | -          | -            |      | -            |            | -       | -            |           | -        |        | -          | -            |    | -          |              |
| Balance at end of period  | 18 \$        | 590          | \$ 6      | \$03 \$    | 511        | \$     | 446        | \$ 390       | \$   | 382          | \$ 39      | 0\$     | 372          | \$ 47     | 5        | \$     | 590        | \$ 390       | \$ | 446        | \$ 372       |
| ROSS IMPAIRED LOANS BY SEGMENT  |              |              |           |            |            |        |            |              |      |              |            |         |              |           |          |        |            |              |    |            |              |
| Canadian Personal and Commercial Banking  |              |              |           |            |            |        |            |              |      |              |            |         |              |           |          |        |            |              |    |            |              |
| Personal  | 19 \$        | 232          | \$ 2      | 225 \$     | 222        | \$     | 206        | \$ 166       | \$   | 170          | \$ 16      | 6 \$    | 5 157        | \$ 14     | a        | \$     | 232        | \$ 166       | \$ | 206        | \$ 157       |
| Commercial  | 20           | 70           |           | 71 V       | 82         | Ψ      | 98         | 87           | Ψ    | 91           | 13         |         | 117          | 13        |          | Ŷ      | 70         | ¢ 100<br>87  | Ŷ  | 98         | φ 107<br>117 |
| otal Canadian Personal and Commercial Banking   | 21           | 302          | 2         | 296        | 304        |        | 304        | 253          |      | 261          | 29         | 6       | 274          | 28        | 2        |        | 302        | 253          |    | 304        | 274          |
| J.S. Personal and Commercial Banking <sup>1</sup>   | 22           | 256          | 2         | 276        | 174        |        | 121        | 114          |      | 112          | 8          | 7       | 90           | 11        | 1        |        | 256        | 114          |    | 121        | 90           |
| Vholesale Banking   | 23           | 24           |           | 23         | 24         |        | 12         | 14           |      | -            |            | -       | -            |           | -        |        | 24         | 14           |    | 12         | -            |
| Corporate segment   |              |              |           |            |            |        |            |              |      |              |            |         |              |           |          |        |            |              |    |            |              |
| Corporate loans - non-core  | 24           | 8            |           | 8          | 9          |        | 9          | 9            |      | 9            |            | 7       | 8            | 8         | 2        |        | 8          | 9            |    | 9          | 8            |
| TOTAL GROSS IMPAIRED LOANS <sup>1</sup>   | 25 \$        | 590          | \$ 6      | 603 \$     | 511        | \$     | 446        | \$ 390       | \$   | 382          | \$ 39      | 0\$     | 372          | \$ 47     | 5        | \$     | 590        | \$ 390       | \$ | 446        | \$ 372       |
|   |              |              |           |            |            |        |            |              |      |              |            |         |              |           |          | -      |            |              |    |            |              |
| NET IMPAIRED LOANS BY SEGMENT   |              |              |           |            |            |        |            |              |      |              |            |         |              |           |          |        |            |              |    |            |              |
| Canadian Personal and Commercial Banking  | 26 \$        | 117          | ¢ ,       | 106 \$     | 108        | \$     | 95         | \$ 90        | \$   | 92           | \$ 8       | 2 \$    | 68           | \$6       | 4        | \$     | 117        | \$ 90        | \$ | 95         | \$ 68        |
| Personal<br>Commercial  | 26 \$<br>27  | 34           | \$        | 37<br>37   | 47         | Э      | 95<br>65   | \$ 90<br>53  | Þ    | 92<br>56     | » 8<br>8   |         | 5 68<br>79   | ъ 6<br>8: |          | Þ      | 34         | \$ 90<br>53  | Э  | 95<br>65   | \$ 68<br>79  |
| otal Canadian Personal and Commercial Banking   | 28           | 151          |           | 143        | 155        |        | 160        | 143          |      | 148          | 16         |         | 147          | 14        |          |        | 151        | 143          |    | 160        | 147          |
| J.S. Personal and Commercial Banking  | 29           | 215          |           | 221        | 150        |        | 101        | 92           |      | 96           | 6          |         | 70           | 7         |          |        | 215        | 92           |    | 101        | 70           |
| Vholesale Banking   | 30           | 13           |           | 8          | 9          |        | 9          | 10           |      |              |            | -       |              |           |          |        | 13         | 10           |    | 9          |              |
| ·   |              | .0           | 1         | 2          | 5          |        | v          | 10           |      |              |            |         |              |           |          |        |            |              |    | 5          |              |
| Corporate segment   |              |              |           |            |            |        |            |              |      |              |            |         |              | _         |          |        |            |              |    |            |              |
| Corporate loans - non-core<br>otal impaired loans net of specific provisions <sup>1</sup> | 31<br>32     | - 379        | <u> </u>  | -<br>372   | -<br>314   |        | -<br>270   | - 245        |      | - 244        | 23         | -       | - 217        | 23        |          |        | -<br>379   | -<br>245     | -  | - 270      | 217          |
| Seneral allowance for credit losses   | 32           | 379<br>1,146 |           | 372<br>147 | 1,169      |        | ,141       | 245<br>1,134 |      | 244<br>1,153 | 23<br>1,20 |         | 1,138        | 23        |          |        | 379<br>146 | 245<br>1,134 |    | 270        | 1,138        |
| OTAL NET IMPAIRED LOANS   | 34 <b>\$</b> | (767)        |           | 775) \$    | (855)      |        |            | \$ (889)     | \$   |              | \$ (96     |         | 6 (921)      | \$ (90    |          |        | 767)       | \$ (889)     | \$ | (871)      | \$ (921      |
| llowance for credit losses as a % of gross impaired loans                                 | 35           | 230.0 %      | 22        | 8.5 %      | 267.3 %    | 2      | 95.3 %     | 327.9        | %    | 338.0 %      | 348.       | 2 %     | 347.6 %      | 290.      | 5 %      | 2      | 30.0 %     | 327.9 %      |    | 295.3 %    | 347.6        |
| otal Loans (page 13, lines 17+18)   | 36 \$        | 181,145      | \$ 179,1  | 137 \$     | 171,296    | \$ 169 | ,284       | \$ 165,990   | \$   | 163,607      | \$ 161,65  | 3 \$    | 5 158,232    | \$ 158,91 | 1        | \$ 181 | 145        | \$ 165,990   | \$ | 169,284    | \$ 158,232   |
| Net impaired loans as a % of net loans  | 37           | (0.4)%       | (         | 0.4)%      | (0.5)%     | ,<br>D | (0.5)%     | (0.5)        | %    | (0.6)%       | (0.        | 5)%     | (0.6)%       | (0.0      | 6)%      |        | (0.4)%     | (0.5)%       |    | (0.5)%     | . (0.6       |

<sup>1</sup> Under U.S. GAAP, non-performing homogeneous loans that are evaluated for impairment at the portfolio level are not considered impaired, and are classified as non-accrual loans. These loans are considered impaired for Canadian GAAP purposes but were not previously reported as being impaired. During the quarter, the disclosure for impaired loans was retroactively restated to include non-performing homogeneous loans that are evaluated for impairment at the portfolio level. Accordingly, the impact as at July 31, 2007 was \$47 million increase to gross impaired loans and a \$4 million reclass from general to specific allowance, resulting in a \$43 million increase to net impaired loans before general allowance. This restatement affected disclosure as noted, but had no impact on net income.

<sup>2</sup> Including Small Business Banking.

<sup>3</sup> Based on geographic location of unit responsible for recording revenue.

### Allowance for Credit Losses and Provision for (Reversal of) Credit Losses

| TD Ba | nk Fina | ncial Gr | oup |
|-------|---------|----------|-----|
|-------|---------|----------|-----|

| (\$MILLIONS)  |           | LINE     |          |    | 2007  |    |       |    |       |    | 20    | 06    |       |         |      | 2        | 005  |      |    | Year to | Date           |    | Full  | Year     |
|---|-----------|----------|----------|----|-------|----|-------|----|-------|----|-------|-------|-------|---------|------|----------|------|------|----|---------|----------------|----|-------|----------|
| ASAT  |           | #        | Q3       |    | Q2    |    | Q1    |    | Q4    |    | Q3    | C     | 22    | Q1      |      | Q4       | G    | 13   |    | 2007    | 2006           |    | 2006  | 2005     |
| ALLOWANCE FOR CREDIT LOSSES                           |           |          |          |    |       |    |       |    |       |    |       |       |       |         |      |          |      |      |    |         |                |    |       |          |
| Specific allowance                                    |           | -        |          |    |       |    |       |    |       |    |       |       |       |         |      |          |      |      |    |         |                |    |       |          |
| Balance at beginning of period                        |           | 1        | \$ 231   | \$ | 197   | \$ | 176   | \$ | 145   | \$ | 138   | \$    | 157   | \$ 15   | 5    | \$ 239   | \$   | 252  | \$ | 176     | \$ 155         | \$ | 155   | \$ 266   |
| Write-offs  |           | 2        | (200)    |    | (191) |    | (170) |    | (164) |    | (137) | (     | (130) | (15     | 2)   | (138)    | (    | 125) |    | (561)   | (419)          |    | (583) | (487)    |
| Recoveries  |           | 3        | 40       |    | 37    |    | 31    |    | 33    |    | 33    |       | 32    | 3       | 1    | 82       |      | 54   |    | 108     | 96             |    | 129   | 245      |
| Provision for credit losses                           |           | 4        | 141      |    | 184   |    | 153   |    | 156   |    | 107   |       | 74    | 12      | 0    | (22)     |      | 60   |    | 478     | 301            |    | 457   | 107      |
| Arising on acquisitions                               |           | 5        | -        |    | -     |    | -     |    | -     |    | -     |       | -     |         | -    | -        |      | -    |    | -       | -              |    | -     | 27       |
| Foreign exchange and other adjustments                |           | 6        | (1)      |    | 4     |    | 7     |    | 6     |    | 4     |       | 5     |         | 3    | (6)      |      | (2)  |    | 10      | 12             |    | 18    | (3)      |
| Balance at end of period                              |           | 7        | 211      |    | 231   |    | 197   |    | 176   |    | 145   |       | 138   | 15      | 7    | 155      |      | 239  |    | 211     | 145            |    | 176   | 155      |
| General allowance                                     |           |          |          |    |       |    |       |    |       |    |       |       |       |         |      |          |      |      |    |         |                |    |       |          |
| Balance at beginning of period                        |           | 8        | 1,147    |    | 1,169 |    | 1,141 |    | 1,134 |    | 1,153 | 1,    | ,201  | 1,13    | 8    | 1,141    | 1,   | 158  |    | 1,141   | 1,138          |    | 1,138 | 917      |
| Provision for credit losses - TD Banknorth            |           | 9        | 18       |    | (23)  |    | (1)   |    | 5     |    | (7)   |       | 2     |         | 6)   | 7        |      | (20) |    | (6)     | (11)           |    | (6)   | (17)     |
| - VFC   |           | 10       | 12       |    | 11    |    | 11    |    | 9     |    | 9     |       | -     |         | -    | -        |      | -    |    | 34      | 9              |    | 18    | -        |
| - Other   |           | 11       | -        |    | -     |    | -     |    | -     |    | -     |       | (60)  |         | -    | -        |      | -    |    | -       | (60)           |    | (60)  | (35)     |
| Arising on acquisitions                               |           | 12       | -        |    | -     |    | 14    |    | -     |    | -     |       | 18    | 6       | 9    | -        |      | -    |    | 14      | 87             |    | 87    | 289      |
| Foreign exchange and other adjustments                |           | 13       | (31)     |    | (10)  |    | 4     |    | (7)   |    | (21)  |       | (8)   |         | -    | (10)     |      | 3    |    | (37)    | (29)           | L  | (36)  | (16)     |
| Balance at end of period                              |           | 14       | 1,146    |    | 1,147 |    | 1,169 |    | 1,141 |    | 1,134 | 1,    | ,153  | 1,20    | 1    | 1,138    | 1,   | 141  |    | 1,146   | 1,134          |    | 1,141 | 1,138    |
| Total allowance for credit losses at end of period    |           | 15       | \$ 1,357 | \$ | 1,378 | \$ | 1,366 | \$ | 1,317 | \$ | 1,279 | \$ 1, | ,291  | \$ 1,35 | 8    | \$ 1,293 | \$1, | 380  | \$ | 1,357   | \$ 1,279       | \$ | 1,317 | \$ 1,293 |
|   |           | -        |          |    |       |    |       |    |       |    |       |       |       |         |      |          |      |      |    |         |                |    |       |          |
| PROVISION FOR (REVERSAL OF) CREDIT LOSSES             |           | _        |          |    |       |    |       |    |       |    |       |       |       |         |      |          |      |      |    |         |                |    |       |          |
| New specifics (net of reversals)                      |           | 16       | \$ 181   | \$ | 221   | \$ | 184   | \$ | 189   | \$ | 140   | \$    | 106   | \$ 15   | 1    | \$ 60    | \$   | 114  | \$ | 586     | \$ 397         | \$ | 586   | \$ 352   |
| Recoveries  |           | 17       | (40)     |    | (37)  |    | (31)  |    | (33)  |    | (33)  |       | (32)  | (3      | 1)   | (82)     |      | (54) |    | (108)   | (96)           |    | (129) | (245)    |
| Provision for (reversal of) credit losses - specifics | (line 4)  | 18       | 141      |    | 184   |    | 153   |    | 156   |    | 107   |       | 74    | 12      | 0    | (22)     |      | 60   |    | 478     | 301            |    | 457   | 107      |
| Change in general allowance - TD Banknorth            | (line 9)  | 19       | 18       |    | (23)  |    | (1)   |    | 5     |    | (7)   |       | 2     |         | 6)   | 7        |      | (20) |    | (6)     | (11)           |    | (6)   | (17)     |
| - VFC   | (line 10) | 20       | 12       |    | 11    |    | 11    |    | 9     |    | 9     |       | -     |         | -    | -        |      | -    |    | 34      | 9              |    | 18    | -        |
| - Other   | (line 11) | 21       | -        |    | -     |    | -     |    | -     |    | -     |       | (60)  |         | -    | -        |      | -    |    | -       | (60)           |    | (60)  | (35)     |
| Provision for (reversal of) credit losses             |           | 22       | \$ 171   | \$ | 172   | \$ | 163   | \$ | 170   | \$ | 109   | \$    | 16    | \$ 11   | 4    | \$ (15)  | \$   | 40   | \$ | 506     | \$ 239         | \$ | 409   | \$ 55    |
|   |           | 1        |          |    |       |    |       |    |       |    |       |       |       |         |      | , ,      |      |      |    |         |                |    |       |          |
| PROVISION FOR (REVERSAL OF) CREDIT LOSSES BY SE       | GMENT     |          |          |    |       |    |       |    |       |    |       |       |       |         |      |          |      |      |    |         |                |    |       |          |
| Canadian Personal and Commercial Banking              | (page 5)  | 23       | \$ 151   | \$ | 143   | \$ | 138   | \$ | 132   | \$ | 104   | \$    | 78    | \$ 9    | 9    | \$ 97    | \$   | 90   | \$ | 432     | \$ 281         | \$ | 413   | \$ 373   |
| U.S. Personal and Commercial Banking                  | (page 7)  | 24       | 33       | Ť  | 35    | +  | 17    | Ť  | 15    | •  | 10    | Ŧ     | 8     |         | 7    | 7        | Ŧ    | 4    | •  | 85      | 25             | -  | 40    | 4        |
| Wholesale Banking <sup>1</sup>                        | (page 8)  | 25       | 8        |    | 12    |    | 24    |    | 13    |    | 15    |       | 11    |         | 9    | 13       |      | 13   |    | 44      | 55             |    | 68    | 52       |
| Corporate   | (page e)  | 20       |          |    |       |    |       |    |       |    |       |       |       | -       | .0   |          |      |      |    |         |                |    |       | 02       |
| Initial set up of specific allowance for credit card  |           |          |          |    |       |    |       |    |       |    |       |       |       |         |      |          |      |      |    |         |                |    |       |          |
| and overdraft loans                                   |           | 26       | -        |    | -     |    | -     |    | 28    |    |       |       | -     |         | -    |          |      | -    |    |         | -              |    | 28    | _        |
| Securitization  |           | 27       | (4)      |    | (5)   |    | (4)   |    | (4)   |    | (4)   |       | (8)   |         | 8)   | (8)      |      | (10) |    | (13)    | (20)           |    | (24)  | (35)     |
| Wholesale Banking - CDS <sup>1</sup>                  |           | 28       | (11)     |    | (12)  |    | (12)  |    | (11)  |    | (12)  |       | (11)  |         | 3)   | (13)     |      | (13) |    | (35)    | (36)           |    | (47)  | (52)     |
| General allowance release                             |           | 29       | (,       |    | (12)  |    | (12)  |    | -     |    | (12)  |       | (60)  | (       | 0)   | -        |      | (10) |    | (00)    | (60)           |    | (60)  | (35)     |
| Sectoral related and other                            |           | 29<br>30 | (6)      |    | (1)   |    | -     |    | (3)   |    | (4)   |       | (00)  |         | _    | (111)    |      | (44) |    | (7)     | (00)           |    | (00)  | (252)    |
| Total Corporate                                       | (page 9)  | 31       | (0)      |    | (18)  |    | (16)  |    | 10    |    | (20)  |       | (81)  | (3      | -    | (111)    |      | (67) |    | (55)    | (122)          |    | (112) | (374)    |
| Provision for (reversal of) credit losses             | (page 0)  | 32       | \$ 171   | \$ | 172   | \$ | 163   | \$ | 170   | \$ | 109   | \$    | 16    | \$ 11   | - ´- | \$ (15)  | \$   | 40   | \$ | 506     | \$ 239         | \$ | . ,   | \$ 55    |
| FIGUISION IOF (TEVEISALOT) CIECIL IOSSES              |           | 32       | a 171    | Φ  | 172   | Ф  | 103   | Ф  | 170   | Ф  | 109   | φ     | 10    | \$ 11   | 4    | φ (IS)   | φ    | 40   | Þ  | 000     | ⊕ ∠ <b>३</b> ७ | Ф  | 409   | φ 33     |

<sup>1</sup> Premiums on credit default swaps (CDS) recorded in provision for credit losses for Wholesale Banking are reclassified to trading income in the Corporate segment.

### Analysis of Change in Shareholders' Equity

D Bank Financial Group

| (\$MILLIONS)   | LINE |           | 2007         |         |              | 2006      |           |         | 2005         |         | Year to  | Date     | Full Y   | ear       |
|--|------|-----------|--------------|---------|--------------|-----------|-----------|---------|--------------|---------|----------|----------|----------|-----------|
| FOR THE PERIOD ENDED   | #    | Q3        | Q2           | Q1      | Q4           | Q3        | Q2        | Q1      | Q4           | Q3      | 2007     | 2006     | 2006     | 2005      |
|  |      |           |              |         |              |           |           |         |              |         |          |          |          |           |
| Common shares  |      |           |              |         |              |           |           |         |              |         |          |          |          |           |
| Opening balance  | 1    | \$ 6,455  | \$ 6,417 \$  | 6,334   | \$ 6,353 \$  | 6,245 \$  | 6,015 \$  | 5,872   | \$ 5,744 \$  | 5,632   |          | \$ 5,872 | \$ 5,872 | \$ 3,373  |
| Issued - options   | 2    | 79        | 19           | 34      | 26           | 13        | 35        | 45      | 31           | 22      | 132      | 93       | 119      | 125       |
| <ul> <li>dividend reinvestment plan</li> </ul>                                 | 3    | 22        | 21           | 19      | 26           | 95        | 107       | 100     | 104          | 102     | 62       | 302      | 328      | 380       |
| <ul> <li>acquisition of TD Banknorth</li> </ul>                                | 4    | -         | -            | -       | -            | -         | -         | -       | -            | -       | -        | -        | -        | 1,988     |
| - acquisition of VFC   | 5    | -         | -            | -       | -            | -         | 70        | -       | -            | -       | -        | 70       | 70       | -         |
| Impact of shares (acquired) sold for trading purposes <sup>1</sup>             | 6    | (2)       | (2)          | 30      | (36)         | -         | 18        | (2)     | (7)          | (12)    | 26       | 16       | (20)     | 6         |
| Repurchase of common shares  | 7    | (29)      | -            | -       | (35)         | -         | -         | -       | -            | -       | (29)     | -        | (35)     | -         |
| Closing balance  | 8    | 6,525     | 6,455        | 6,417   | 6,334        | 6,353     | 6,245     | 6,015   | 5,872        | 5,744   | 6,525    | 6,353    | 6,334    | 5,872     |
| Preferred shares   |      |           |              |         |              |           |           |         |              |         |          |          |          |           |
| Opening balance  | 9    | 425       | 425          | 425     | 425          | 425       | 425       | -       | -            | -       | 425      | -        | -        | -         |
| Issued   | 10   | -         | -            | -       | -            | -         | -         | 425     | -            | -       | -        | 425      | 425      | -         |
| Closing balance  | 11   | 425       | 425          | 425     | 425          | 425       | 425       | 425     | -            | -       | 425      | 425      | 425      | -         |
| Contributed surplus  |      |           |              |         |              |           |           |         |              |         |          |          |          |           |
| Opening balance  | 12   | 124       | 68           | 66      | 56           | 51        | 47        | 40      | 36           | 28      | 66       | 40       | 40       | 20        |
| Stock option expense   | 13   | 7         | 4            | 4       | 10           | 6         | 6         | 9       | 4            | 8       | 15       | 21       | 31       | 21        |
| Stock option exercised   | 14   | (13)      | -            | (2)     | -            | (1)       | (2)       | (2)     | -            | -       | (15)     | (5)      | (5)      | (1)       |
| Conversion of TD Banknorth options on privatization                            | 15   | · -       | 52           | -       | -            | -         | -         | -       | -            | -       | 52       | -        | -        | -         |
| Closing balance  | 16   | 118       | 124          | 68      | 66           | 56        | 51        | 47      | 40           | 36      | 118      | 56       | 66       | 40        |
| Retained earnings  |      |           |              |         |              |           |           |         |              |         |          |          |          |           |
| Opening balance  | 17   | 14,865    | 14,375       | 13,725  | 13,544       | 13,069    | 12,652    | 10,650  | 10.358       | 10,230  | 13,725   | 10,650   | 10,650   | 9,540     |
| Transition adjustment on adoption of Financial Instruments standards           | 18   | 14,005    | 14,575       | 80      | 10,044       | 13,003    | 12,052    | 10,000  | 10,000       | 10,200  | 80       | 10,000   | 10,000   | 3,340     |
| Net income   | 19   | 1,103     | 879          | 921     | 762          | 796       | 738       | 2,307   | 589          | 411     | 2,903    | 3,841    | 4,603    | 2,229     |
| Dividends - common   | 20   | (381)     | (382)        | (345)   | (347)        | (316)     | (315)     | (300)   | (298)        | (283)   | (1,108)  | (931)    | (1,278)  | (1,098)   |
| Dividends - preferred  | 21   | (001)     | (002)        | (6)     | (5)          | (6)       | (6)       | (5)     | (200)        | (200)   | (1,100)  | (17)     | (1,270)  | (1,000)   |
| Premium paid on common shares repurchased                                      | 22   | (207)     | (7)          | (0)     | (229)        | (0)       | (0)       | (0)     | -            | -       | (207)    | (17)     | (229)    | _         |
| Other  | 23   | (_01)     | -            | -       | ()           | 1         | -         | -       | 1            | -       | ()       | 1        | (223)    | (21)      |
| Closing balance  | 24   | 15,378    | 14,865       | 14,375  | 13,725       | 13,544    | 13,069    | 12,652  | 10,650       | 10,358  | 15,378   | 13,544   | 13,725   | 10,650    |
| Accumulated other comprehensive income (page 20)                               |      |           |              | ,       |              |           |           | ,       | ,            |         |          |          |          |           |
| Opening balance  | 25   | (94)      | (268)        | (918)   | (951)        | (507)     | (666)     | (696)   | (363)        | (298)   | (918)    | (696)    | (696)    | (265)     |
| Transition adjustment on adoption of Financial Instruments standards           | 26   | -         |              | 426     | -            | -         | -         | -       |              | ()      | 426      | -        | -        | ()        |
| Net change in unrealized gains and (losses) on available-for-sale securities   | 27   | (197)     | 61           | 24      | -            | -         | -         | -       | -            | -       | (112)    | -        | -        | -         |
| Net change in unrealized foreign currency translation gains and (losses) on    |      | (,        |              |         |              |           |           |         |              |         | (,       |          |          |           |
| investment in subsidiaries, net of hedging activities                          | 28   | (971)     | 97           | 323     | 33           | (444)     | 159       | 30      | (333)        | (65)    | (551)    | (255)    | (222)    | (431)     |
| Net change in gains and (losses) on derivatives designated as cash flow hedges | 29   | (181)     | 16           | (123)   | -            | -         | -         | -       | -            | -       | (288)    | -        | -        | -         |
| Closing balance  | 30   | (1,443)   | (94)         | (268)   | (918)        | (951)     | (507)     | (666)   | (696)        | (363)   | (1,443)  | (951)    | (918)    | (696)     |
| Total shareholders' equity   | 31   | \$ 21,003 | \$ 21,775 \$ |         | \$ 19,632 \$ | 19,427 \$ | 19,283 \$ |         | \$ 15,866 \$ | 15,775  | \$21,003 | , , ,    |          | \$ 15,866 |
|  |      |           |              |         |              |           |           |         |              |         |          |          |          |           |
| NUMBER OF COMMON SHARES (thousands)  |      |           |              |         |              |           |           |         |              |         | _        |          |          |           |
| Opening balance  | 32   | 719,875   | 719,040      | 717,416 | 720,792      | 718,786   | 714,696   | 711,812 | 709,029      | 706,699 | 717,416  | 711,812  | 711,812  | 655,902   |
| Issued - options   | 33   | 1,455     | 579          | 931     | 744          | 372       | 990       | 1,282   | 1,025        | 786     | 2,965    | 2,644    | 3,388    | 4,269     |
| - dividend reinvestment plan   | 34   | 317       | 308          | 268     | 392          | 1,631     | 1,718     | 1,656   | 1,917        | 1,813   | 893      | 5,005    | 5,397    | 7,273     |
| <ul> <li>acquisition of TD Banknorth</li> </ul>                                | 35   | -         | -            | -       | -            | -         | -         | -       | -            | -       | -        | -        | -        | 44,287    |
| - acquisition of VFC   | 36   | -         | -            | -       | -            | 2         | 1,101     | -       | -            | -       | -        | 1,103    | 1,103    | -         |
| Impact of shares (acquired) sold for trading purposes <sup>1</sup>             | 37   | (61)      | (52)         | 425     | (512)        | 1         | 281       | (54)    | (159)        | (269)   | 312      | 228      | (284)    | 81        |
| Repurchase of common shares  | 38   | (3,238)   | -            | -       | (4,000)      | -         | -         | -       | -            | -       | (3,238)  | -        | (4,000)  | -         |
| Closing balance  | 39   | 718,348   | 719,875      | 719,040 | 717,416      | 720,792   | 718,786   | 714,696 | 711,812      | 709,029 | 718,348  | 720,792  | 717,416  | 711,812   |

<sup>1</sup> Purchased by subsidiaries of the Bank, which are regulated securities entities in accordance with Regulation 92-313 under the Bank Act.

# Change in Accumulated Other Comprehensive Income, net of income taxes

| (\$MILLIONS)<br>FOR THE PERIOD ENDED   | LINE<br># | Q3        |          | 007<br>Q2 | Q1    | Q4          | 2006<br>Q3 | Q2       | Q1    | 2005<br>Q4  | Q3    | Year to E<br>2007 | Date<br>2006 | 200 | Full Ye  | ar<br>2005 |
|--|-----------|-----------|----------|-----------|-------|-------------|------------|----------|-------|-------------|-------|-------------------|--------------|-----|----------|------------|
| FOR THE PERIOD ENDED   | #         | 43        |          | 42        | QI    | Q4          | 43         | QZ       | QI    | Q4          | Q3    | 2007              | 2006         | 200 | 0        | 2005       |
| Unrealized gains/(losses) on available-for-sale                              |           |           |          |           |       |             |            |          |       |             |       |                   |              |     |          |            |
| Opening balance  | 1         | \$ 372    | \$       | 311 \$    | -     | \$-\$       | - \$       | - \$     | -     | \$-\$       | -     | \$-               | \$-          | \$  | - \$     | -          |
| Transition adjustment on adoption of financial instrument                    | 2         |           |          | -         | 287   | _           | _          |          |       | _           |       | 287               |              |     | _        |            |
| standards<br>Change in unrealized gains and losses, net of income taxes      | 2         | (184      |          | 87        | 53    |             |            |          |       |             | -     | (44)              |              |     | -        |            |
| Reclassification to earnings, net of income taxes                            | 4         | (184      |          | (26)      | (29)  |             |            |          |       |             |       | (44)              | -            |     |          |            |
| Net change for the period  | 4<br>5    | (13       |          | 61        | (29)  |             |            |          | _     |             |       | (00)              | -            |     |          |            |
| Closing balance  | 6         | 175       | -        | 372       | 311   | -           | -          | -        |       |             | -     | 175               | -            |     | -        |            |
|  | 0         | 175       |          | 312       | 311   | -           | -          | -        |       |             | -     | 175               | -            |     | -        |            |
| Unrealized foreign currency translation gains and                            |           |           |          |           |       |             |            |          |       |             |       |                   |              |     |          |            |
| losses on investments in subsidiaries, net of hedging                        |           |           |          |           |       |             |            |          |       |             |       |                   |              |     |          |            |
| Opening balance  | 7         | (498      |          | (595)     | (918) | (951)       | (507)      | (666)    | (696) | (363)       | (298) | (918)             | (696)        |     | (696)    | (265)      |
| Investment in subsidiaries   | 8         | (1,419    |          | (584)     | 892   | (29)        | (292)      | (7)      | (392) | (628)       | (369) | (1,111)           | (691)        |     | (720)    | (718)      |
| Hedging activities   | 9         | 665       |          | 1,012     | (848) | 97          | (230)      | 246      | 528   | 443         | 462   | 829               | 544          |     | 641      | 428        |
| Impact of change in investment in subsidiaries                               | 10        | -         |          | -         | -     | -           | -          | -        | 66    | -           | -     | -                 | 66           |     | 66       | -          |
| Provision for/ benefit of income taxes                                       | 11        | (217      |          | (331)     | 279   | (35)        | 78         | (80)     | (172) | (148)       | (158) | (269)             | (174)        |     | (209)    | (141)      |
| Closing balance  | 12        | (1,469    |          | (498)     | (595) | (918)       | (951)      | (507)    | (666) | (696)       | (363) | (1,469)           | (951)        |     | (918)    | (696)      |
|  |           |           |          |           |       |             |            |          |       |             |       |                   |              |     |          |            |
| Gains/(losses) on derivatives designated as cash flow                        |           |           |          |           |       |             |            |          |       |             |       |                   |              |     |          |            |
| hedges   |           |           |          |           |       |             |            |          |       |             |       |                   |              |     |          |            |
| Opening balance<br>Transition adjustment on adoption of financial instrument | 13        | 32        |          | 16        | -     | -           |            | -        | -     | -           | -     |                   | -            |     | -        |            |
| standards  | 14        | I .       |          | -         | 139   | -           | -          |          | -     | -           | _     | 139               | _            |     | -        | _          |
| Change in gains and losses, net of income taxes                              | 15        | (196      |          | 13        | (127) |             |            |          |       |             |       | (310)             | -            |     |          |            |
| Reclassification to earnings, net of income taxes                            | 16        | 15        | <i>.</i> | 3         | (127) |             |            |          |       |             |       | 22                | -            |     |          |            |
| Net change for the period  | 17        | (181      |          | 16        | (123) | -           | -          | -        | -     | -           | -     | (288)             | -            |     | -        | -          |
| Closing balance  | 18        | (149      | -        | 32        | 16    | -           | -          |          | -     | -           | -     | (149)             | -            |     | -        |            |
| <b>0</b>   | -         | ,         | 1        | -         | -     |             |            |          |       |             |       | ,                 |              |     |          |            |
| Accumulated other comprehensive income                                       |           |           |          |           |       |             |            |          |       |             |       |                   |              |     |          |            |
| closing balance  | 19        | \$ (1,443 | \$       | (94) \$   | (268) | \$ (918) \$ | (951) \$   | (507) \$ | (666) | \$ (696) \$ | (363) | \$ (1,443)        | \$ (951)     | \$  | (918) \$ | (696)      |

Bank Financial Group

# Analysis of Change in Non-Controlling Interests and Investment in TD Ameritrade

🕕 Bank Financial Group

| (MILLIONS)  | LINE      |          | 2007 2006  |          |    |       |          | 1        | 2005 |          | Year to Date |            |       | Full Year |           |    |          |         |
|---|-----------|----------|------------|----------|----|-------|----------|----------|------|----------|--------------|------------|-------|-----------|-----------|----|----------|---------|
| (\$MILLIONS)<br>FOR THE PERIOD ENDED                                  | LINE<br># | Q3       | 2007<br>Q2 | Q1       |    | 24    | Q3       | Q2       |      | Q1       |              | 2005<br>Q4 | Q3    | 2007      | 2006 2006 |    | 2006     | 2005    |
|   |           | 40       | ~          |          |    |       | 40       | ~_       |      | <u> </u> |              | ~          | 40    | 2001      | 2000      | L  | 2000     | 2000    |
| Non-controlling interests in subsidiaries                             |           |          | -          |          |    |       |          |          |      |          |              |            |       |           |           |    |          | ,       |
| Opening balance   | 1         | \$ 13    | \$ 2,607   | \$ 2,439 | \$ | 2,429 | \$ 2,530 | \$ 2,847 | 7\$  | 1,708    | \$           | 1,746 \$   | 1,676 | \$2,439   | \$1,708   | \$ | 1,708 \$ | , -     |
| On acquisition/(privatization)  | 2         | -        | (2,482)    | -        |    | -     | -        |          | -    | -        |              | -          | -     | (2,482    | ) -       |    | -        | 1,695   |
| Shares repurchase/shares purchased by TD                              | 3         | -        | (25)       | (23)     | )  | (23)  | (22)     | (300     | D)   | (18)     |              | -          | -     | (48       | ) (340)   |    | (363)    | -       |
| Shares issued by TD Banknorth   | 4         | -        | 22         | 85       |    | 5     | 3        | 12       | 2    | 1,110    |              | 11         | 11    | 107       | 1,125     |    | 1,130    | 22      |
| Issuance of REIT preferred shares of subsidiary                       | 5         | 524      | -          | -        |    | -     | -        |          | -    | -        |              | -          | -     | 524       | -         |    | -        | -       |
| Dilution loss   | 6         | -        | -          | -        |    | -     | -        |          | -    | 66       |              | -          | -     | -         | 66        |    | 66       | -       |
| On account of income  | 7         | 13       | 27         | 47       |    | 48    | 52       | 47       | 7    | 37       |              | 53         | 58    | 87        | 136       |    | 184      | 132     |
| Dividends paid by TD Banknorth to minority shareholders               | 8         | -        | (27)       | (24)     | )  | (24)  | (24)     | (27      | 7)   | (21)     |              | (21)       | (19)  | (51       | ) (72)    |    | (96)     | (40)    |
| Foreign exchange and other adjustments                                | 9         | (12)     | (109)      | 83       |    | 4     | (110)    | (49      | 9)   | (35)     |              | (81)       | 20    | (38       | ) (194)   |    | (190)    | (101)   |
| Closing balance   | 10        | \$ 538   | \$ 13      | \$ 2,607 | \$ | 2,439 | \$ 2,429 | \$ 2,530 | )\$  | 2,847    | \$           | 1,708 \$   | 1,746 | \$ 538    | \$2,429   | \$ | 2,439 \$ | 5 1,708 |
|   |           |          | _          |          |    |       |          |          |      |          |              |            |       |           |           |    |          |         |
| Investment in TD Ameritrade   |           |          |            |          |    |       |          |          |      |          |              |            |       |           |           |    |          |         |
|   |           |          |            |          | Γ. |       |          |          |      |          | Ι.           |            |       |           |           |    |          |         |
| Opening balance   | 11        | \$ 5,131 | \$ 5,113   | \$ 4,379 | \$ | 4,284 | \$ 3,783 | \$ 3,327 | 7\$  | -        | \$           | - \$       | -     | \$4,379   |           | \$ | - \$     | -       |
| On acquisition  | 12        | -        | -          | -        |    | -     | -        | 45       | 5    | 3,327    |              | -          | -     | -         | 3,372     |    | 3,372    | -       |
| Purchase / (sale) of shares   | 13        | (54)     | -          | -        |    | -     | 632      | 30       | 1    | -        |              | -          | -     | (54       | ) 933     |    | 933      | -       |
| Increase in reported investment through Lillooet Limited <sup>1</sup> | 14        | -        | -          | 464      |    | 42    | -        |          | -    | -        |              | -          | -     | 464       | -         |    | 42       | -       |
| Equity in net income, net of income taxes                             | 15        | 69       | 65         | 65       |    | 48    | 51       | 35       | 5    | -        |              | -          | -     | 199       | 86        |    | 134      | -       |
| Foreign exchange and other adjustments                                | 16        | (397)    | (47)       | 205      |    | 5     | (182)    | 75       | 5    | -        |              | -          | -     | (239      | ) (107)   |    | (102)    | -       |
| Closing balance   | 17        | \$ 4,749 | \$ 5,131   | \$ 5,113 | \$ | 4,379 | \$ 4,284 | \$ 3,783 | 3 \$ | 3,327    | \$           | - \$       | -     | \$4,749   | \$4,284   | \$ | 4,379 \$ |         |

<sup>1</sup> This represents increase in the Bank's reported investment in TD Ameritrade through the consolidation of a variable interest entity, Lillooet Limited.

### **Risk-Weighted Assets and Capital**

# Bank Financial Group

| (\$MILLIONS)   |           | LINE     | r          | 2007       |            | 1  |            | 2006       |              |            | 2005          |         |
|--|-----------|----------|------------|------------|------------|----|------------|------------|--------------|------------|---------------|---------|
| ASAT   |           | #        | Q3         | Q2         | Q1         |    | Q4         | Q3         | Q2           | Q1         | Q4            | Q3      |
| Balance sheet assets   |           |          |            | _          |            |    |            |            |              |            |               |         |
| Cash resources   |           | 1        | \$ 2,408   | \$ 2,092   | \$ 1,894   | \$ | 1,905 \$   | 2,145 \$   | 2,176 \$     | 2,394      | \$ 2,435 \$   | 2,159   |
| Securities   |           | 2        | 5,027      | 5,655      | 5,978      |    | 4,792      | 3,952      | 4,316        | 5,576      | 4,955         | 5,161   |
| Loans  |           | 3        | 96,348     | 96,545     | 96,009     |    | 92,998     | 91,629     | 88,605       | 88,148     | 83,272        | 86,180  |
| Customers' liability under acceptances   |           | 4        | 9,192      | 9,233      | 8,425      |    | 8,676      | 7,239      | 7,011        | 6,652      | 5,896         | 5,538   |
| Other assets   |           | 5        | 9,006      | 8,803      | 9,436      |    | 8,881      | 9,069      | 8,623        | 8,456      | 7,695         | 7,859   |
| Total balance sheet assets   |           | 6        | 121,981    | 122,328    | 121,742    |    | 117,252    | 114,034    | 110,731      | 111,226    | 104,253       | 106,897 |
| Off-balance sheet exposures  |           | _        |            |            |            |    |            |            |              |            |               |         |
| Credit instruments   |           | 7<br>8   | 18,835     | 16,660     | 16,971     |    | 14,818     | 15,212     | 14,536       | 14,554     | 13,419        | 10,959  |
| Derivative financial instruments   |           |          | 6,948      | 6,661      | 6,805      |    | 6,647      | 6,439      | 6,959        | 7,068      | 7,201         | 6,917   |
| Total off-balance sheet exposures  |           | 9        | 25,783     | 23,321     | 23,776     | -  | 21,465     | 21,651     | 21,495       | 21,622     | 20,620        | 17,876  |
| Total RWA equivalent - Credit risk   |           | 10       | 147,764    | 145,649    | 145,518    |    | 138,717    | 135,685    | 132,226      | 132,848    | 124,873       | 124,773 |
| Total RWA equivalent - Market risk   |           | 11       | 3,019      | 3,742      | 3,572      |    | 3,162      | 3,456      | 3,537        | 3,035      | 5,109         | 5,722   |
| Total RWA  |           | 12       | \$ 150,783 | \$ 149,391 | \$ 149,090 | \$ | 141,879 \$ | 139,141 \$ | 135,763 \$   | 135,883    | \$ 129,982 \$ | 130,495 |
| CAPITAL  |           |          |            |            |            |    |            |            |              |            |               |         |
| TIER 1   |           |          |            | 1          |            |    |            |            |              |            |               |         |
| Common shares  | (page 19) | 13       | \$ 6,525   | \$ 6,455   | \$ 6,417   | \$ | 6,334 \$   | 6,353 \$   | 6,245 \$     | 6,015      | \$ 5,872 \$   | 5,744   |
| Less: TD Bank common shares held by subsidiaries   | (         | 14       | -          | -          | -          |    | (78)       | (45)       | (30)         | (28)       | (29)          | (25)    |
| Retained earnings  | (page 19) | 15       | 15,378     | 14,865     | 14,375     |    | 13,725     | 13,544     | 13,069       | 12,652     | 10,650        | 10,358  |
| Contributed surplus  | (page 19) | 16       | 118        | 124        | 68         |    | 66         | 56         | 51           | 47         | 40            | 36      |
| Net unrealized foreign currency translation gains and (losses) on  | ( 00)     | 47       | (4.400)    | (400)      | (505)      |    | (010)      | (054)      | (507)        | (000)      | (000)         | (000)   |
| investment in subsidiaries, net of hedging activities  | (page 20) | 17<br>18 | (1,469)    | (498)      | (595)      | '  | (918)      | (951)      | (507)        | (666)      | (696)         | (363)   |
| Accumulated net after tax unrealized loss on AFS securities in OCI<br>Qualifying preferred shares - grandfathered <sup>1</sup> |           | 18       | -<br>898   | - 897      | - 900      |    | - 894      | -<br>894   | - 889        | -<br>893   | - 895         | -       |
| - other  |           | 20       | 425        | 425        | 900<br>425 |    | 894<br>425 | 894<br>425 | 425          | 893<br>425 | 895           | 1,307   |
| Qualifying non-controlling interests in subsidiaries   |           | 20<br>21 | 425        | 425        | 2,582      |    | 2,395      | 2,386      | 425<br>2,484 | 2,798      | -<br>1,632    | 1,669   |
| Innovative instruments <sup>1</sup>  |           | 22       | -<br>1,774 | 1,250      | 1,250      |    | 1,250      | 1,250      | 1,247        | 1,250      | 1,250         | 1,009   |
| Less: goodwill and intangible assets in excess of 5% limit   |           | 23       | (8,243)    | (8,838)    | (7,725)    |    | (7,014)    | (7,089)    | (7,444)      | (7,278)    | (6,508)       | (6,865) |
| Total Tier 1 capital   |           | 24       | 15,406     | 14,680     | 17,697     |    | 17,079     | 16,823     | 16,429       | 16,108     | 13,106        | 13,102  |
| TIER 2   |           |          | ,          |            |            |    | ,          |            |              |            | ,             |         |
| Subordinated notes and debentures  | (page 13) | 25       | 10.005     | 9,210      | 9.209      |    | 6.900      | 6,915      | 7,748        | 7.225      | 5,138         | 5,570   |
| Less: amortization of subordinated notes and debentures and other  |           | 25<br>26 | (180)      |            | (213)      |    | (182)      | (205)      | (171)        | (243)      | (39)          | (305)   |
| General allowance for credit losses  |           | 20<br>27 | 1,146      | 1,151      | 1,174      | '  | 1,145      | 1,138      | 1,155        | 1,189      | 1,137         | 1,142   |
| Accumulated net after tax unrealized gain on AFS securities in OCI   |           | 28       | 323        | 392        | 339        |    | -          | -          | -            | -          | -             | -       |
| Total Tier 2 capital   |           | 29       | 11,294     | 10,633     | 10,509     |    | 7,863      | 7,848      | 8,732        | 8,171      | 6,236         | 6,407   |
| Investment in unconsolidated subsidiaries/ substantial investments   |           | 30       | (6,513)    |            | (7,094)    |    | (6,327)    | (6,327)    | (5,945)      | (5,420)    | (2,115)       | (2,108) |
| First loss protection  |           | 31       | (76        | (88)       | (68)       |    | (53)       | (32)       | (43)         | (44)       | (44)          | (62)    |
| Total capital  |           | 32       | \$ 20,111  | \$ 18,351  |            | \$ | 18,562 \$  | 18,312 \$  | 19,173 \$    | 18,815     | \$ 17,183 \$  | 17,339  |
| Tangible Common Equity   |           |          |            |            |            |    |            |            |              |            |               |         |
| Common shares  |           | 33       | \$ 6,525   | \$ 6,455   | 6,417      | \$ | 6,334 \$   | 6,353 \$   | 6,245 \$     | 6,015      | \$ 5,872 \$   | 5,744   |
| Retained earnings  |           | 34       | 15,378     | 14,865     | 14,375     | Ť  | 13,725     | 13,544     | 13,069       | 12,652     | 10,650        | 10,358  |
| Contributed surplus  |           | 35       | 118        | 124        | 68         |    | 66         | 56         | 51           | 47         | 40            | 36      |
| Net unrealized foreign currency translation gains and (losses) on  |           |          |            |            |            |    |            |            |              |            |               |         |
| investment in subsidiaries, net of hedging activities  |           | 36       | (1,469)    | (498)      | (595)      | )  | (918)      | (951)      | (507)        | (666)      | (696)         | (363)   |
| Accumulated net after tax unrealized loss on AFS securities in OCI   |           | 37       | -          | -          | -          |    | -          | -          | -            | -          | -             | -       |
| Qualifying non-controlling interests in subsidiaries   |           | 38       | -          | -          | 2,582      |    | 2,395      | 2,386      | 2,484        | 2,798      | 1,632         | 1,669   |
| Less: goodwill and net intangible assets   | (page 15) | 39       | (9,883)    | (10,464)   | (9,417)    |    | (8,664)    | (8,728)    | (9,079)      | (8,887)    | (7,931)       | (8,307) |
| Tangible common equity   |           | 40       | \$ 10,669  | \$ 10,482  | \$ 13,430  | \$ | 12,938 \$  | 12,660 \$  | 12,263 \$    | 11,959     | \$ 9,567 \$   | 9,137   |
| Capital ratios   |           |          |            |            |            |    |            |            |              |            |               | _       |
| Tier 1 capital   |           | 41       | 10.2 %     | 9.8 %      | 11.9 %     | ,  | 12.0 %     | 12.1 %     | 12.1 %       | 11.9 %     | 10.1 %        | 10.0 %  |
| Total capital  |           | 42       | 13.3       | 12.3       | 14.1       |    | 13.1       | 13.2       | 14.1         | 13.8       | 13.2          | 13.3    |
| Tangible common equity as a percentage of RWA  |           | 43       | 7.1        | 7.0        | 9.0        |    | 9.1        | 9.1        | 9.0          | 8.8        | 7.4           | 7.0     |
|  |           |          |            |            | 0.0        | 1  | 0.1        | 0.1        | 0.0          | 5.5        |               |         |

<sup>1</sup> In accordance with CICA Handbook s. 3860, the Bank is required to classify certain classes of preferred shares and innovative Tier 1 capital investments as liabilities on the balance sheet. For regulatory capital purposes, these capital instruments have been grandfathered by the Superintendent of Financial Institutions Canada and continue to be included in Tier 1 capital.