

# Caution regarding forward-looking statements



From time to time, the Bank makes written and oral forward-looking statements, including in this presentation, in other fillings with Canadian regulators or the U.S. Securities and Exchange Commission (SEC), and in other communications. In addition, the Bank's senior management may make forward-looking statements orally to analysts, investors, representatives of the media and others. All such statements are made pursuant to the "safe harbour" provisions of the U.S. Private Securities Litigation Reform Act of 1995 and applicable Canadian securities legislation. Forward-looking statements include, among others, statements regarding the Bank's objectives and targets for 2008 and beyond, and strategies to achieve them, the outlook for the Bank's business lines, and the Bank's anticipated financial performance. The economic assumptions for 2008 for each of our business segments are set out in the 2007 Annual Report under the headings "Economic Outlook' and Psuiness Outlook and Focus for 2008, as updated in the subsequently filed quarterly Reports to Shareholders. Forward-looking statements are typically identified by words such as "will," should!", "believe", "expect", "anticipate," "intend", "resimate", "plant", "may" and "could." By their very nature, these statements require us to make assumptions and are subject to inherent risks and uncertainties, general and specific, which may cause actual results to differ materially from the expectations expressed in the forward-looking statements. Some of the factors — many of which are beyond our control — that could cause of differences includer credit, market (including equity and commodity), liquidity, interest rate, operational, reputational, insurance, strategic, foreign exchange, regulatory, legal and other risks discussed in the Bank's 2007 Annual Report and in other regulatory filings made in Canada and with the SEC; general business and economic conditions in Canada, the U.S. and other countries in which the Bank conducts business, as well as the effect of change

# Overview 1 Canada: Best Economic Fundamentals of G7 2 Overview of TD Bank Financial Group 3 Capital and Balance Sheet Management



## **Attractive Canadian Market**



Canada	2003 <sup>1</sup>	2008 <sup>2</sup>
Real GDP	2.8%	1.5 %
Real GDP/capita	\$C 37.1K	\$C 44.1K
Unemployment Rate	7.4%	5.8%
Fiscal position (% of GDP)	Surplus +0.6%	Surplus +0.3%
Current Account Position	Surplus +1.6%	Nil
Inflation	3.0%	1.8%

#### Fundamentals best of G7

1 The Economist April 5, 2003, Bureau of Labour Statistics, Statistics Canada 2 The Economist April 5, 2008, Bureau of Labour Statistics, Statistics Canada, Institute for Competitiveness and Prosperity

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- O Canada: Best Economic Fundamentals of G7
- Overview of TD Bank Financial Group
- **6** Capital and Balance Sheet Management

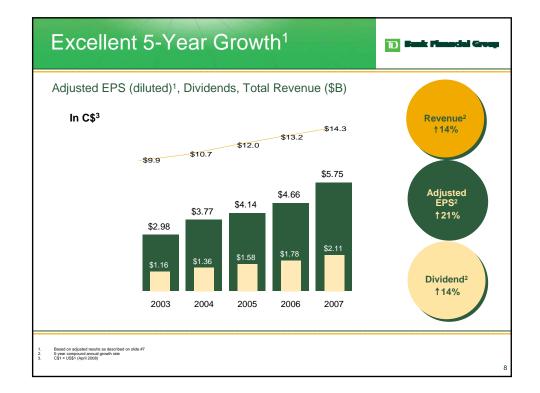
# TD Bank Financial Group in Perspective

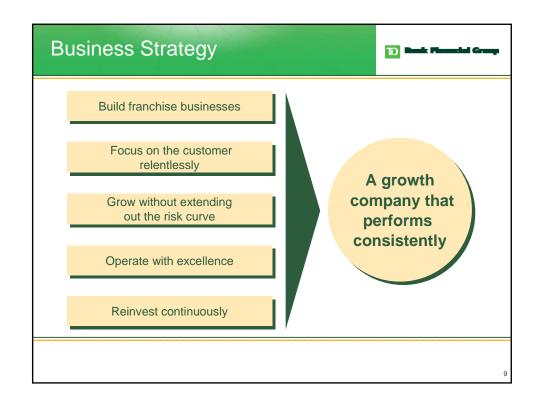


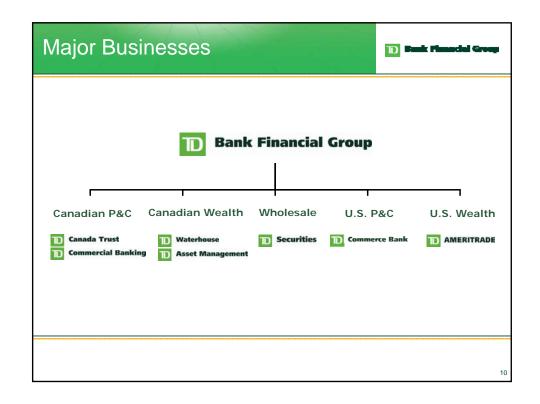
	TDBFG	Canadian Peers <sup>2</sup>	North American Peers <sup>3</sup>
Q4 2007 Total Assets	US\$444B	2 <sup>nd</sup>	7 <sup>th</sup>
Q4 2007 Total Deposits	US\$291B	3 <sup>rd</sup>	8 <sup>th</sup>
Dec. 31/07 Market Cap	US\$51B	2 <sup>nd</sup>	9 <sup>th</sup>
2007 Adj. Net Income	US\$4.4B <sup>1</sup>	2 <sup>nd</sup>	8 <sup>th</sup>
Q4 2007 Tier 1 Capital %	10.3%	1 <sup>st</sup>	1 <sup>st</sup>
Q4 2007 avg. # of FTE	~51,000	3 <sup>rd</sup>	9 <sup>th</sup>

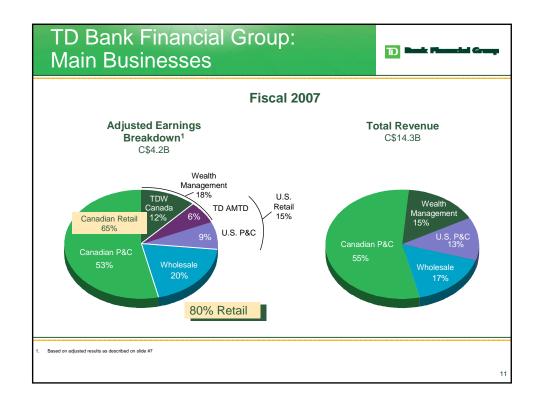
#### A top 10 North American Bank

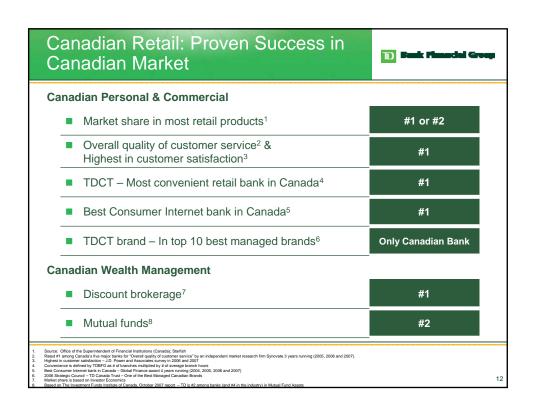
The Bank's financial results prepared in accordance with GAAP are referred to as "reported" results. The Bank also utilizes non-GAAP financial measures referred to as "adjusted" results (i.e., reported results excluding "lems of note", not of income taxes to assesse such of its businesses and measure overall Bank performance. Adjusted set income, adjusted entirings per share (EPS) and related terms used in this presentation are not defined terms used of AAP and many not be comparable to insmitt entrus used by other issuers. See the "Own the Bank Reporting per share (EPS) and related terms used in this presentation are not offered terms used in the 4D own the Bank Report to the AP and the AP and

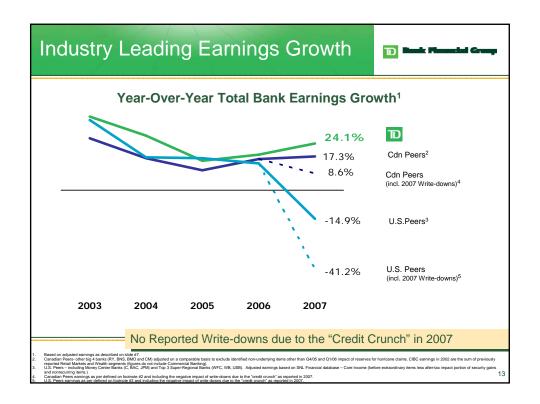












## U.S. Growth Opportunity



- Large and growing P&C and wealth markets
- Fragmented financial services industry with consolidation opportunities
- Early stage adoption of universal banking model
- National brand presence via TD Ameritrade
- Opportunity for more referrals between banking and wealth platforms
- Close proximity and similar culture to Canada

TD's competitive advantages can be exported

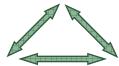
## Complementary Business Models and Strengths



- · Product suite expansion
- · Commercial/Wealth/Wholesale
- · Asset and liability management



- · Asset gathering
- Integration experience
- Efficiency focus
- · Deposit growth platform
- De novo branch expertise
- WOW! fan experience





- · Best-in-class platform
- · Strong national brand
- · Organic asset gathering strategy

Multiple leverage points to fuel future growth

### Conclusion



- Leading North American Financial Services Company
  - well positioned in attractive Canadian market
- 2 Lower risk retail focus
  - franchise business model
- **6** Industry-leading performance
  - proven record as earnings growth leader
- 4 U.S. growth focus
  - franchise platforms: TD Commerce Bank, TD Ameritrade



- Canadian economy highlights
- Overview of TD Bank Financial Group
- **6** Capital and Balance Sheet Management

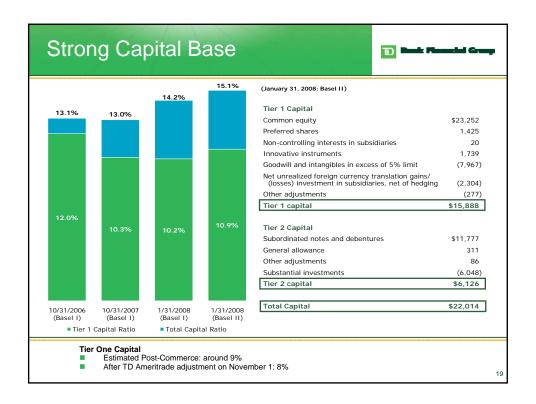
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# Capital and Balance Sheet Management



- "Treasury does not have the authority not to hedge"
- Transfer pricing of costs to products groups including term structure, optionality and liquidity for North America
- Integral to Corporate Development decisions
- Conservative liquidity policies
- Strong capital position
- Integrated risk management

Experienced and capable team



## Credit Ratings

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	Moody's	S&P	Fitch	DBRS
Rating <sup>1</sup>	Aaa	AA-	AA-	AA
Outlook	Stable	Stable	Stable	Stable

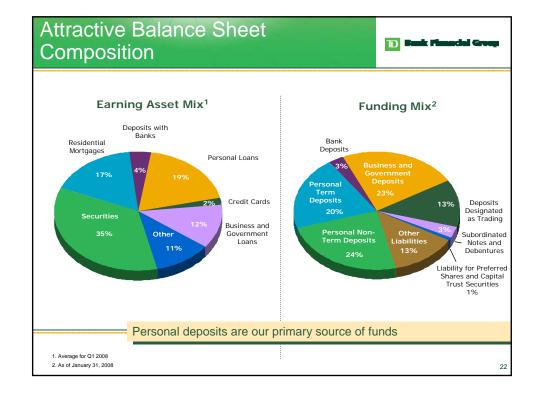
Strong, stable credit ratings

1. Moody's: Issuer Rating, S&P: LT Foreign Issuer Credit, Fitch: LT Issuer Default Rating, DBRS: Senior Unsecured Debt.

# Disciplined Risk Management Approach



- Enterprise-wide risk management policies and practices
- Regular review, evaluation, and approval
  - Executive Committees
  - Risk Committee of the Board
- Integrated enterprise-wide risk monitoring and reporting
  - To senior management and Board of Directors
- Risk measurement and quantification
  - Value-at-Risk analysis
  - Scenario analysis
  - Stress-testing



## Approach to Funding



- Minimal reliance on wholesale funding historically
- Large user of securitization program, primarily via Canada Mortgage Bond (CMB)
- TD continues to grow, including via acquisition
- Market appetite for asset backed product has shrunk
- TD's wholesale needs have outgrown Canadian market

Current focus: Expand and diversify funding sources

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## Conclusions



- Solid Capital Base
- Excellent Credit Ratings
- Proactive Risk Management Approach
- Attractive Balance Sheet Composition
- Diverse funding strategy to support growth plans

# **Appendices**



- Canadian Economy
- TD Bank Financial Group: Business Segments
- Summarized Financial Statements
- Credit and Balance Sheet Management

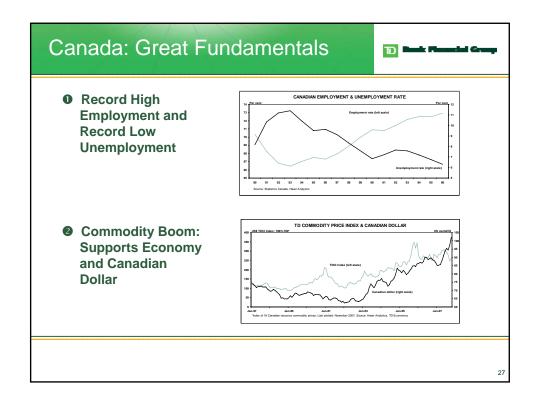
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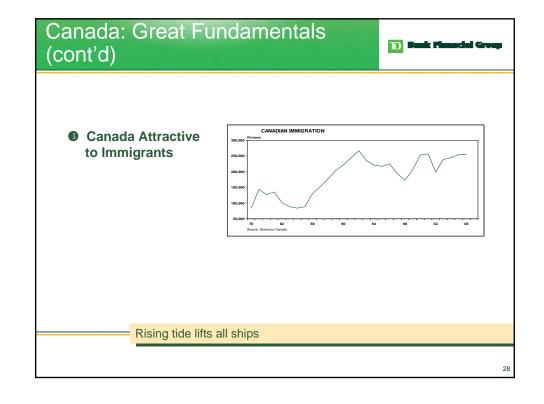
# Attractive Canadian Market

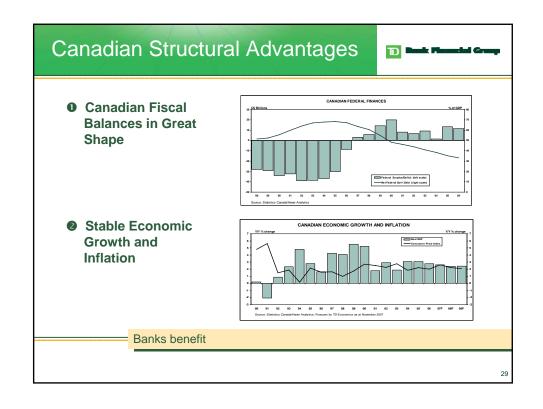


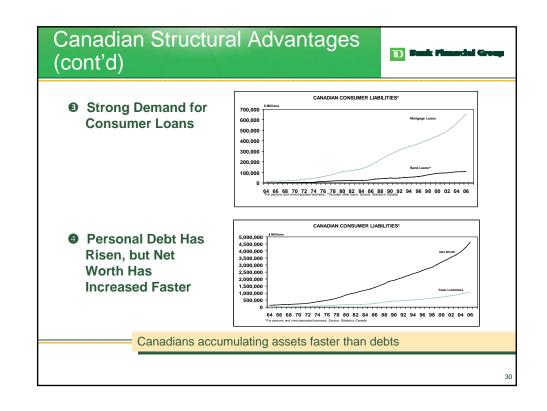
2008	Canada	U.S.
Real GDP Forecast	1.5 %	1.2%
Real GDP/capita*	\$C 44.1K	\$C 52.9K
Unemployment Rate	5.8%	4.8%
Fiscal position (% of GDP)	Surplus +0.3%	Deficit -2.4%
Current Account Position	Nil	Deficit -4.7%
Inflation	1.8%	4.0%

Source: The Economist April 5, 2008, Bureau of Labour Statistics, Statistics Canada, Institute for Competitiveness and Prosperity SUS converted to SC at PPP



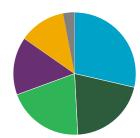






# Canadian Personal and Commercial Banking

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#### Revenues

(Millions of Canadian Dollars)	2007	2006	2005
<ul> <li>Personal deposits</li> </ul>	\$2,353	\$2,219	\$2,000
<ul> <li>Consumer lending</li> </ul>	1,714	1,459	1,262
<ul><li>Business banking</li></ul>	1,654	1,541	1,441
<ul> <li>Real estate secured lending</li> </ul>	1,260	1,109	912
<ul><li>Insurance, net of claims</li></ul>	1,013	911	835
<ul><li>Other</li></ul>	255	213	253
Total	\$8 249	\$7 452	\$6.703

Net Income – Adjusted <sup>1</sup>	\$2,253	\$1,966	\$1,702

11 million personal and small business customers

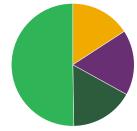
Recognized leader in customer service excellence in industry

1 Adjusted results as described on slide #7.

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# Wealth Management

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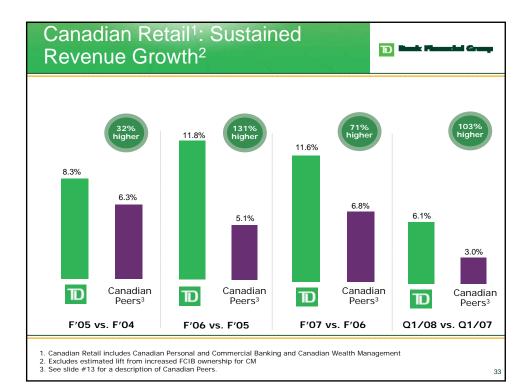
#### Revenues

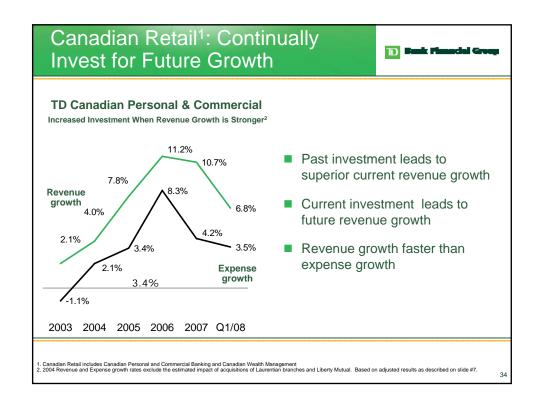
(Millions of Canadian Dollars)	2007	2006	2005
<ul> <li>Discount brokerage</li> </ul>	\$ 740	\$ 704	\$ 631
<ul> <li>Asset Management</li> </ul>	797	655	545
<ul><li>Advice-based</li></ul>	776	650	581
<ul> <li>Total Canadian Wealth</li> </ul>	2,313	2,009	1,757
<ul> <li>TD Waterhouse U.S.A.</li> </ul>	-	251	989
Total	\$2,313	\$2,260	\$2,746

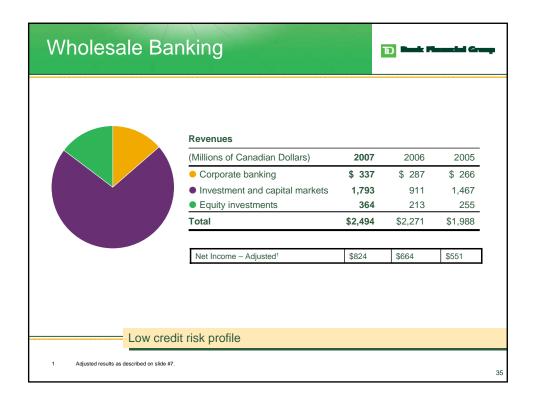
Net Income – Adjusted <sup>1</sup>	\$762	\$590	\$432

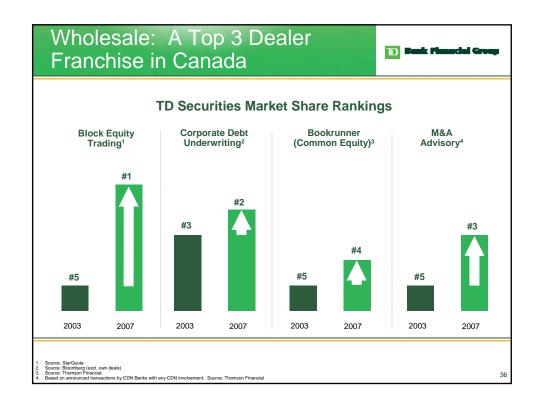
- \$160 billion assets under management
- \$185 billion assets under administration

Adjusted results as described on slide #7



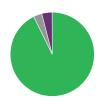






# U.S. Personal and Commercial Banking: TD Banknorth





Revenue						
(Milliana of Dallace)		Canad	lian Dollars		l	J.S. Dollars
(Millions of Dollars)	2007	2006	2005	2007	2006	2005
<ul> <li>Community Banking</li> </ul>	\$1,810	\$1,644	\$921	\$1,631	\$1,443	\$756
<ul><li>Insurance</li></ul>	62	62	38	56	54	31
<ul> <li>Wealth Management</li> </ul>	76	74	45	68	65	37
Total	\$1,948	\$1,780	\$1,004	\$1,755	\$1,562	\$824
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Completed acquisition of Commerce Bancorp, Inc. on March 31, 2008

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# **Summarized Balance Sheet**



(\$ Millions)	2007	2006
ASSETS		
Cash and due from banks	\$1,790	\$2,019
Interest-bearing deposits with other banks	14,746	8,763
Securities	123,036	124,458
Securities purchased under reverse	27,648	30,961
Loans (net of allowance for credit losses – 2007: \$1,295; 2006: \$1,317)	175,915	160,608
Other	78,989	66,105
Total Assets	\$422,124	\$392,914
LIABILITIES		
Deposits	\$276,393	\$260,907
Other	112.905	101,242
Subordinated notes and debentures	9,449	6,900
Liability for preferred shares and capital trust securities	1,449	1,449
Non-controlling interests in subsidiaries	524	2,439
SHAREHOLDERS' EQUITY	21,404	19,632
Total Liabilities and Shareholders' Equity	\$422,124	\$392,914

# **Summarized Income Statement**



(\$ Millions)	2007	2006
Net interest income	\$6,924	\$6,371
Other income	7,357	6,821
Total revenue	\$14,281	\$13,192
Dilution gain on investments, net of costs	-	1,559
Provision for credit losses	645	409
Non-interest expense	8,975	8,815
Net income before provision for income taxes	\$4,661	\$5,527
Provision for income taxes	853	874
Income before non-controlling interests in subsidiaries	\$3,808	\$4,653
Non-controlling interests in subsidiaries	95	184
Equity in net income of an associated company, net of income taxes	284	134
Net income – reported	\$3,997	\$4,603
Adjustment for items of note, net of income taxes	192	(1,227)
Net income – adjusted <sup>1</sup>	\$4,189	\$3,376
Preferred dividends	20	22
Net income available to common shareholders – adjusted	\$4,169	\$3,354

Adjusted results as described on slide #7.

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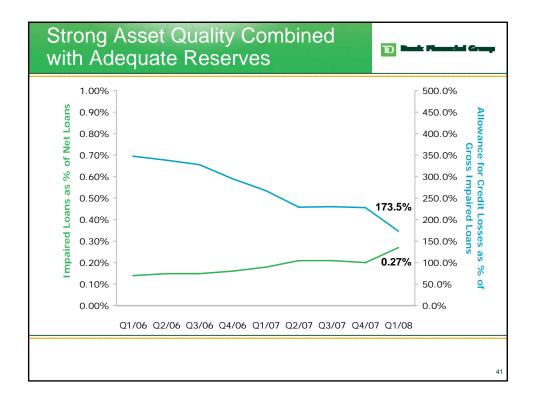
## Q1 2008 vs. Q1 2007 Results



Year-over-Year Growth	TD <sup>1</sup>	Canadian Peers <sup>2</sup>
Adjusted Revenue	1%	<1%>
- incl. writedowns		<35%>
Adjusted Net Income	5%	<4%>
- incl. writedowns		<75%>

Peer leading net income growth

TD based on adjusted results. See "How the Bank Reports" in the 1st Quarter 2008 Press Release and in the Q1 2008 MD&A (td.com/investor) for further explanation, a list of the items of note and reconciliation of adjusted earnings to reported basis (GAAP) results. Reported net income for Q1/07 and Q1/08 was \$921MM and \$970MM, respectively.



# Proactive Risk Management Approach



- Annual self-assessments of key risks and internal controls
  - By significant business units and corporate oversight functions
  - Significant risk issues for the Bank are identified, escalated and monitored
- Appropriate performance measurement
  - Allocates risk-based economic capital to businesses
  - Charges a cost against that capital
- Active monitoring of internal and external risk events
  - Assess whether internal controls are effective
- Independent and comprehensive reviews by Audit department
  - Quality of internal control environment
  - Compliance with established risk management policies and procedures

